

# AASHTO 2012 IS

MAY 14TH - 17TH



*Modernizing Transportation with Technology*



# Empowering Government IT through the Emerging Technology Trends

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# Challenges Facing Government



Sustaining/growing the economy

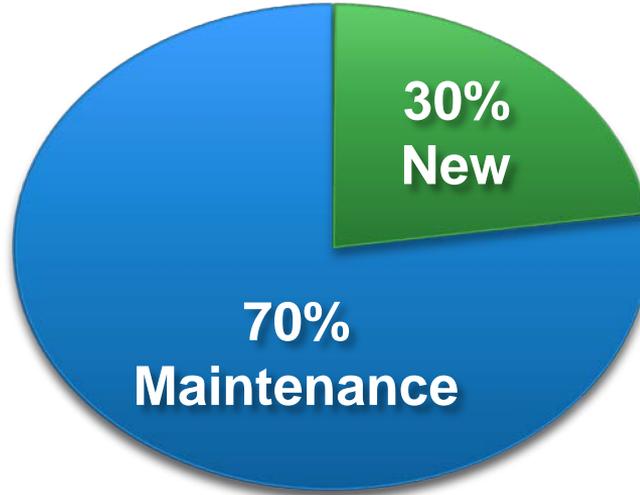
Maintaining & Improving Citizen Services

Strained Budgets & Tax Revenues

# Changing Math of Government IT

Whether its Gartner, Forrester, CIO Insight, Ovum, on average all the major analysis show 70/30 split on IT spending

## IT Budgets



### Cutting Costs IT by 25%.....

- Renegotiate telecom contracts
- Consolidate & virtualize infrastructure and operations;
- Automate IT support
- Defer non-critical initiatives
- Reduce power and cooling needs
- Contain storage growth

Source: CIO Insights Research and Surveys – 2009-2011

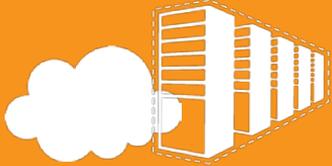
<sup>1</sup>Source: Gartner: Cutting IT costs by 25 per cent can be done in 10 steps, Sept 2011

<sup>1</sup>Source: Gartner 2011

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# A Plan for Government IT that Reflects the Times

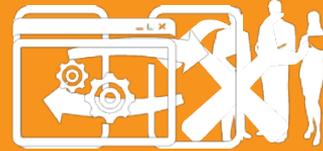
Simplify & Streamline  
Your IT with the Cloud



Save Costs By Enabling  
Remote Workers to be  
More Productive  
Outside of the Office



Reduce Costs, Gain  
Efficiency Through Self-  
Service



Save Costs By  
Automating Reports &  
Services



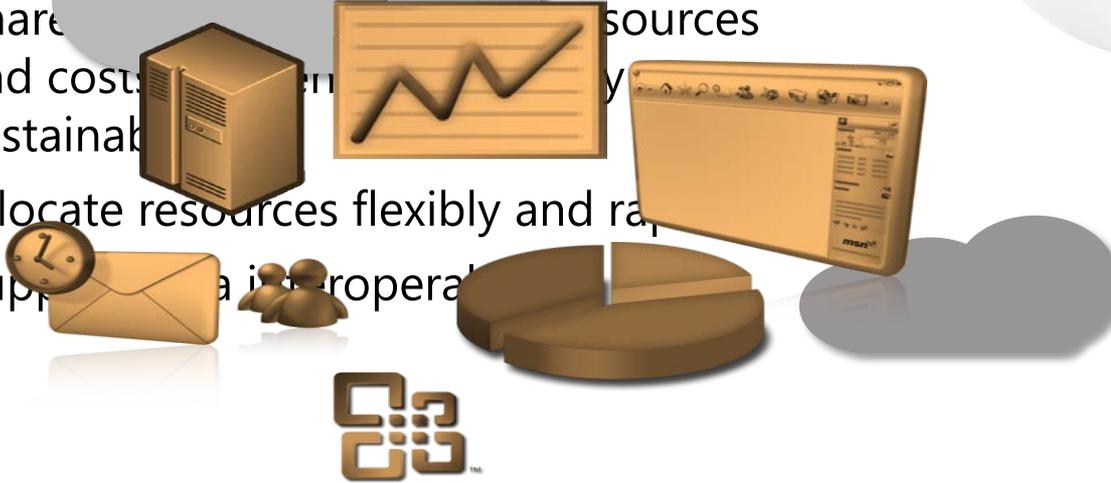
Stop Paying For Paper &  
Storage for Your  
Records



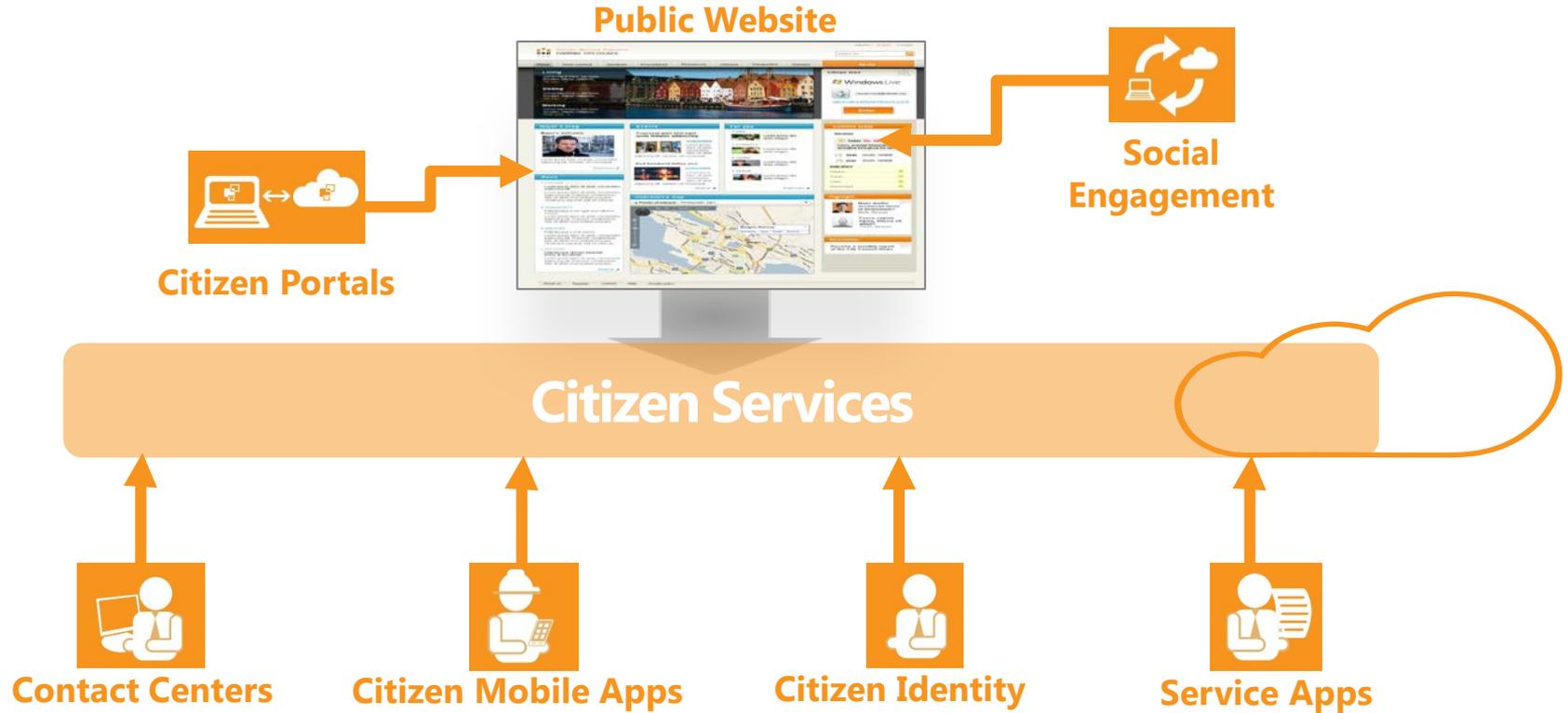
# Simplify & Streamline Your IT with the Cloud

Cloud Computing

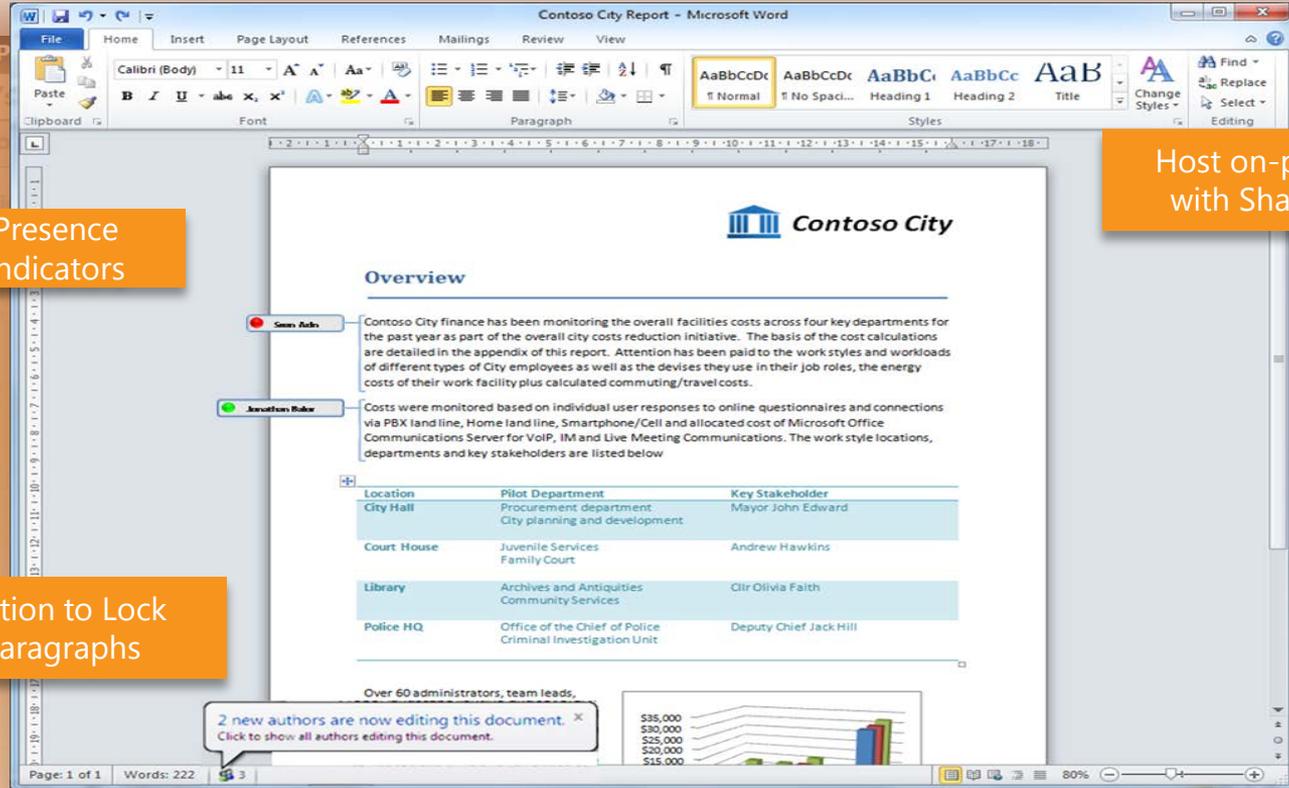
- Consolidate to reduce infrastructure complexity
- Share resources and costs sustainably
- Allocate resources flexibly and rapidly
- Support interoperability



# Reduce Costs, Gain Efficiency Through Mobile Workforce



# Save Costs Through a Productive Mobile Workforce



ShareP  
http://  
Locati

Presence Indicators

Host on-premises with SharePoint

Option to Lock Paragraphs

2 new authors are now editing this document. Click to show all authors editing this document.



# Reduce Ongoing Costs of Traditional Phone Systems

Forrester **Total Economic Impact** of Microsoft Lync

**\$18.6 MILLION DOLLARS**

in benefits over a 3 year period

**UP TO 337% ROI**

risk adjusted over 3 years

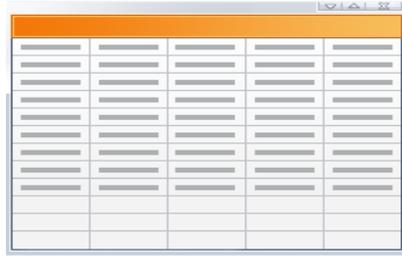
# Save Costs By Automating Reports & Services

Maximize existing IT investments



- No need to purchase third-party point solutions for BI
- Minimizes BI time and costs
- Maximizes the value of existing infrastructure

Delivered through familiar end-user applications



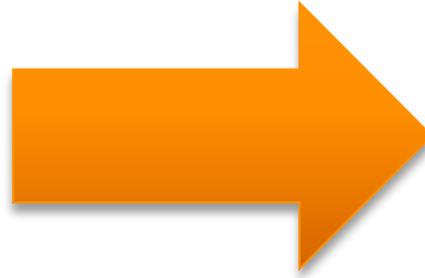
- Delivered through the Office Suite
- Minimizes the learning curve
- Maximizes BI usage through familiarity

Lower training, support and maintenance cost



- Increases productivity
- Minimizes BI implementation costs
- Maximizes the reach of BI insights

# Stop Paying for Paper & Storage for Your Records



## Agency Goals:

- Improve regulatory compliance.
- Simplify GRC\* planning and adoption.
- Reduce cost and complexity.
- Integrate across agency repositories.

## Key Capabilities:

- Pervasive records management and legal holds.
- Ease of use for end users.
- Cost-efficient and secure.
- Integrates well with third-party systems.
- Eliminates physical warehouse storage needs.

# *Demo*

Enabling Collaboration with  
Mobile Devices





# **Microsoft®**

## Real Impact for a Better Tomorrow

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