

STATE OF MICHIGAN
DEPARTMENT OF MANAGEMENT AND BUDGET
PURCHASING OPERATIONS
P.O. BOX 30026, LANSING, MI 48909
 OR
530 W. ALLEGAN, LANSING, MI 48933

August 10, 2009

CHANGE NOTICE NO. 5
TO
CONTRACT NO. 071B4200270
between
THE STATE OF MICHIGAN
and

NAME & ADDRESS OF VENDOR Goodwill Industries of Southwest Michigan 2700 N. Pitcher Street Kalamazoo, MI 49004 mlarson@goodwillswmi.org		TELEPHONE (269) 382-0490 Michael Larson
		BUYER/CA (517) 241-1218 Brandon Samuel
Contract Compliance Inspector: Sue Srackangast Janitorial Services – Department of Transportation – Southwest Region Office – Kalamazoo, MI		
CONTRACT PERIOD: From: July 1, 2004 To: May 31, 2010		
TERMS Net 30 Days	SHIPMENT N/A	
F.O.B. N/A	SHIPPED FROM N/A	
MINIMUM DELIVERY REQUIREMENTS N/A		

NATURE OF CHANGE(S):

Effective July 1, 2009, this Contract is hereby EXTENDED through May 31, 2010, to allow DMB/Purchasing Operations to complete the Janitorial RFP for the Southwest Region. Also effective July 1, 2009, this Contract is hereby INCREASED by \$30,844.00.

NOTE: The DMB Buyer for this Contract is changed to Brandon Samuel (517) 241-1218.

All other terms, conditions, specifications, and pricing remain unchanged.

AUTHORITY/REASON:

Per agency request, vendor agreement, Ad Board approval on 7/21/09, and DMB/Purchasing Operations' approval.

REVISED CURRENT AUTHORIZED SPEND LIMIT: \$183,708.00

**STATE OF MICHIGAN
 DEPARTMENT OF MANAGEMENT AND BUDGET
 PURCHASING OPERATIONS
 P.O. BOX 30026, LANSING, MI 48909
 OR
 530 W. ALLEGAN, LANSING, MI 48933**

August 15, 2008

**CHANGE NOTICE NO. 4
 TO
 CONTRACT NO. 071B4200270
 between
 THE STATE OF MICHIGAN
 and**

NAME & ADDRESS OF VENDOR <p style="text-align: center;">Goodwill Industries of Southwest Michigan 2700 N. Pitcher Street Kalamazoo, MI 49004</p> <p style="text-align: right;">mlarson@goodwillswmi.org</p>	TELEPHONE (269) 382-0490 Michael Larson BUYER/CA (517) 241-1218 Andre' Morrow, C.P.M., CPPB
Contract Compliance Inspector: Sue Srackangast Janitorial Services – Department of Transportation – Southwest Region Office – Kalamazoo, MI	
CONTRACT PERIOD: From: July 1, 2004 To: July 1, 2009	
TERMS <p style="text-align: center;">Net 30 Days</p>	SHIPMENT <p style="text-align: center;">N/A</p>
F.O.B. <p style="text-align: center;">N/A</p>	SHIPPED FROM <p style="text-align: center;">N/A</p>
MINIMUM DELIVERY REQUIREMENTS <p style="text-align: center;">N/A</p>	

NATURE OF CHANGE(S):

Effective August 6, 2008, this Contract is hereby **INCREASED** by \$32,254.00. All other terms, conditions, and pricing not noted above shall remain the same.

AUTHORITY/REASON:

Per MDOT request, Ad Board approval on 8/5/08 and DMB/Purchasing Operations' approval.

REVISED CURRENT AUTHORIZED SPEND LIMIT: \$152,864.00

**STATE OF MICHIGAN
 DEPARTMENT OF MANAGEMENT AND BUDGET
 PURCHASING OPERATIONS
 P.O. BOX 30026, LANSING, MI 48909
 OR
 530 W. ALLEGAN, LANSING, MI 48933**

June 16, 2008

**CHANGE NOTICE NO. 3
 TO
 CONTRACT NO. 071B4200270
 between
 THE STATE OF MICHIGAN
 and**

NAME & ADDRESS OF VENDOR		TELEPHONE (269) 382-0490
Goodwill Industries of Southwest Michigan 2700 N. Pitcher Street Kalamazoo, MI 49004 mlarson@goodwillswmi.org		Michael Larson
		BUYER/CA (517) 241-1218 Andre' Morrow, C.P.M., CPPB
Contract Compliance Inspector: Sue Srackangast		
Janitorial Services – Department of Transportation – Southwest Region Office – Kalamazoo, MI		
CONTRACT PERIOD: From: July 1, 2004		To: July 1, 2009
TERMS	Net 30 Days	SHIPMENT N/A
F.O.B.	N/A	SHIPPED FROM N/A
MINIMUM DELIVERY REQUIREMENTS		
N/A		

NATURE OF CHANGE(S):

Effective June 16, 2008, the following CHANGES are hereby made to this Contract:

Line Item 001:	\$2,332.00	006:	\$ 70.00
002:	\$ 200.00	007:	\$320.00
003:	\$ 70.00	008:	\$265.00
004:	\$ 135.00	009:	\$ 70.00
005:	\$ 300.00		

All other terms, conditions, and pricing not noted above shall remain the same.

AUTHORITY/REASON:

Per MDOT request (e-mail from Rick Dolan dated 5/20/2008) and DMB/Purchasing Operations' approval.

CURRENT AUTHORIZED SPEND LIMIT REMAINS: \$120,610.00

STATE OF MICHIGAN
 DEPARTMENT OF MANAGEMENT AND BUDGET
 PURCHASING OPERATIONS
 P.O. BOX 30026, LANSING, MI 48909
 OR
 530 W. ALLEGAN, LANSING, MI 48933

June 12, 2008

CHANGE NOTICE NO. 2
 TO
 CONTRACT NO. 071B4200270
 between
 THE STATE OF MICHIGAN
 and

NAME & ADDRESS OF VENDOR		TELEPHONE (269) 382-0490
Goodwill Industries of Southwest Michigan 2700 N. Pitcher Street Kalamazoo, MI 49004 mlarson@goodwillswmi.org		Michael Larson
		BUYER/CA (517) 241-1218 Andre' Morrow, C.P.M., CPPB
Contract Compliance Inspector: Sue Srackangast		
Janitorial Services – Department of Transportation – Southwest Region Office – Kalamazoo, MI		
CONTRACT PERIOD: From: July 1, 2004		To: July 1, 2009
TERMS	SHIPMENT	
Net 30 Days		N/A
F.O.B.	SHIPPED FROM	
N/A		N/A
MINIMUM DELIVERY REQUIREMENTS		
N/A		

NATURE OF CHANGE(S):

Effective June 1, 2008, the following CHANGES are hereby made to this Contract:

1. The Buyer is hereby CHANGED to Andre' Morrow.
2. This Contract is hereby EXTENDED to July 1, 2009.
3. This Monthly Contract price for services is INCREASED by \$76.83 and is now \$2,340.83 per month.

All other terms, conditions, and pricing not noted above shall remain the same.

AUTHORITY/REASON:

PRF from MDOT (PRF dated 5/13/08), and vendor agreement (fax dated 6/2/08).

INCREASE: \$922.00

REVISED CURRENT AUTHORIZED SPEND LIMIT: \$120,610.00

**STATE OF MICHIGAN
 DEPARTMENT OF MANAGEMENT AND BUDGET
 PURCHASING OPERATIONS
 P.O. BOX 30026, LANSING, MI 48909
 OR
 530 W. ALLEGAN, LANSING, MI 48933**

June 25, 2007

**CHANGE NOTICE NO. 1
 TO
 CONTRACT NO. 071B4200270
 between
 THE STATE OF MICHIGAN
 and**

NAME & ADDRESS OF VENDOR		TELEPHONE (269) 382-0490
Goodwill Industries of Southwest Michigan 2700 N. Pitcher Street Kalamazoo, MI 49004 dfrey@goodwillswmi.org		Dennis R. Frey
		BUYER/CA (517) 241-0684 Erica Busick
Contract Compliance Inspector: Sue Srackangast		
Janitorial Services – Department of Transportation – Southwest Region Office – Kalamazoo, MI		
CONTRACT PERIOD: From: July 1, 2004		To: July 1, 2008
TERMS	SHIPMENT	
Net 30 Days		N/A
F.O.B.	SHIPPED FROM	
N/A		N/A
MINIMUM DELIVERY REQUIREMENTS		
N/A		

NATURE OF CHANGE(S):

Effective June 19, 2007, the following **CHANGES** are hereby made to this Contract:

4. The Buyer is hereby **CHANGED** to Erica Busick.
5. This Contract is hereby **EXTENDED** to July 1, 2008.
6. This Contract is hereby **INCREASED** \$29,922.00.

All other terms, conditions, and pricing not noted above shall remain the same.

AUTHORITY/REASON:

Per request of MDOT (PRF dated 5/25/07), agreement of Contractor (fax dated 5/29/07) and AdBoard approval dated 6/19/07.

INCREASE: \$29,922.00

TOTAL REVISED ESTIMATED CONTRACT VALUE: \$119,688.00

**STATE OF MICHIGAN
 DEPARTMENT OF MANAGEMENT AND BUDGET
 ACQUISITION SERVICES
 P.O. BOX 30026, LANSING, MI 48909
 OR
 530 W. ALLEGAN, LANSING, MI 48933**

June 11, 2004

**NOTICE
 OF
 CONTRACT NO. 071B4200270
 between
 THE STATE OF MICHIGAN
 and**

NAME & ADDRESS OF VENDOR <p style="text-align: center;">Goodwill Industries of Southwest Michigan 2700 N. Pitcher Street Kalamazoo, MI 49004</p> <p style="text-align: right;">dfrey@goodwillswmi.org</p>	TELEPHONE (269) 382-0490 Dennis R. Frey BUYER/CA (517) 241-0705 Kerri L. Thelen
Contract Compliance Inspector: Sue Srackangast Janitorial Services – Department of Transportation – Southwest Region Office – Kalamazoo, MI	
CONTRACT PERIOD: From: July 1, 2004 To: July 1, 2007	
TERMS <p style="text-align: center;">Net 30 Days</p>	SHIPMENT <p style="text-align: center;">N/A</p>
F.O.B. <p style="text-align: center;">N/A</p>	SHIPPED FROM <p style="text-align: center;">N/A</p>
MINIMUM DELIVERY REQUIREMENTS <p style="text-align: center;">N/A</p>	

The terms and conditions of this Contract are those of **ITB #071I4001129**, this Contract Agreement and the vendor's quote dated **March 29, 2004**. In the event of any conflicts between the specifications, terms and conditions indicated by the State and those indicated by the vendor, those of the State take precedence.

Estimated Contract Value: \$89,766.00

**STATE OF MICHIGAN
 DEPARTMENT OF MANAGEMENT AND BUDGET
 ACQUISITION SERVICES
 P.O. BOX 30026, LANSING, MI 48909
 OR
 530 W. ALLEGAN, LANSING, MI 48933**

**CONTRACT NO. 071B4200270
 between
 THE STATE OF MICHIGAN
 and**

NAME & ADDRESS OF VENDOR Goodwill Industries of Southwest Michigan 2700 N. Pitcher Street Kalamazoo, MI 49004 <div style="text-align: right;">dfrey@goodwillswmi.org</div>	TELEPHONE (269) 382-0490 Dennis R. Frey BUYER/CA (517) 241-0705 Kerri L. Thelen
Contract Compliance Inspector: Sue Srackangast Janitorial Services – Department of Transportation – Southwest Region Office – Kalamazoo, MI	
CONTRACT PERIOD: From: July 1, 2004 To: July 1, 2007	
TERMS <div style="text-align: center;">Net 30 Days</div>	SHIPMENT <div style="text-align: center;">N/A</div>
F.O.B. <div style="text-align: center;">N/A</div>	SHIPPED FROM <div style="text-align: center;">N/A</div>
MINIMUM DELIVERY REQUIREMENTS <div style="text-align: center;">N/A</div>	
MISCELLANEOUS INFORMATION: <p>The terms and conditions of this Contract are those of ITB #071I4001129, this Contract Agreement and the vendor's quote dated March 29, 2004. In the event of any conflicts between the specifications, terms and conditions indicated by the State and those indicated by the vendor, those of the State take precedence.</p> <p>Estimated Contract Value: \$89,766.00</p>	

THIS IS NOT AN ORDER: This Contract Agreement is awarded on the basis of our inquiry bearing the **ITB No. 071I4001129**. Orders for delivery of equipment will be issued directly by the **Department of Transportation** through the issuance of a Purchase Order Form. All terms and conditions of the invitation to bid are made a part hereof.

FOR THE VENDOR:

FOR THE STATE:

Goodwill Industries of Southwest Michigan

 Firm Name

 Authorized Agent Signature

 Authorized Agent (Print or Type)

 Date

 Signature
Kerri L. Thelen, Buyer

 Name
Tactical Purchasing, Acquisition Services

 Title

 Date

**STATE OF MICHIGAN
DEPARTMENT OF MANAGEMENT AND BUDGET
ACQUISITION SERVICES**



**CONTRACT NO.
071B4200270**

**FOR
JANITORIAL SERVICES
FOR
MICHIGAN DEPARTMENT OF TRANSPORTATION
KALAMAZOO COUNTY
SOUTHWEST REGION OFFICE & KALAMAZOO TSC
1501 EAST KILGORE, KALAMAZOO, MI 49001**

CONTRACT TERM: JULY 1, 2004 THROUGH JULY 1, 2007

CONTRACT NO. 071B4200270

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Attachments:

Pricing Sheet



SECTION I – GENERAL CONTRACT PROVISIONS

I-A GENERAL

The Contract is for **Janitorial Services** for the State of Michigan. Exact quantities to be purchased are unknown, however the Contractor will be required to furnish all such materials and services as may be ordered during the CONTRACT period. Quantities specified if any, are estimates based on prior purchases, and the State is not obligated to purchase in these or any other quantities. Orders for delivery will be issued directly to the Contractor by various State Agencies on the Purchase Order Contract Release Form. Bids are due and will be publicly identified at the time noted on the Invitation To Bid (ITB) Form.

This Contract will be a Unit Price Contract.

I-B ISSUING OFFICE

Acquisition Services, State of Michigan, Department of Management and Budget, hereinafter known as Acquisition Services, for the Department of Transportation, hereinafter known as MDOT, issue the Contract. Where actions are a combination of those of Acquisition Services and the State agencies, the authority will be known as the State.

Acquisition Services is the sole point of contact in the State with regard to all procurement and contractual matters relating to the commodities and/or services described herein. Acquisition Services is the only office authorized to change, modify, amend, alter, clarify, etc., the specifications, terms, and conditions of the Contract. Acquisition Services will remain the SOLE POINT OF CONTACT throughout the procurement process. All communications covering this procurement must be addressed to:

**Department of Management and Budget
Acquisition Services
Attn: Kerri L. Thelen
2nd Floor, Mason Building
P.O. Box 30026
Lansing, Michigan 48909
(517) 241-0705
ThelenK1@michigan.gov**

I-C CONTRACT COMPLIANCE INSPECTOR

Upon receipt at Acquisition Services of the properly executed Contract Agreement(s), the person named below will be allowed to administer the Contract on a day-to-day basis during the term of the Contract. However, administration of the Contract implies no authority to change, modify, clarify, amend, or otherwise alter the terms, conditions, and specifications of such Contract(s). That authority is retained by Acquisition Services. The Contract Compliance Inspector for this project is:



Sue Srackangast
Michigan Department of Transportation
Southwest Region Office
1501 East Kilgore Road Kalamazoo MI 49001
(269) 337-3954

I-D CONTRACT TERM

The term of this Contract will be for a **three (3) year period, with the option for two (2) each, one (1) year extensions**, and will commence with the issuance of a Contract. **This will be July 1, 2004 through July 1, 2007**. At the sole option of the State, the Contract may be extended for up to 2 (two) additional years. Contractor performance, quality of products, price, and the Contractor's ability to deliver on time are some of the criteria that will be used as a basis for any decision by Acquisition Services to extend the Contract.

I-E ENTIRE AGREEMENT AND ORDER OF PRECEDENCE

The following documents constitute the complete and exclusive agreement between the parties. The following order of precedence shall apply (in descending order):

- A. Any contract resulting from the [State's ITB No. 07114001129](#).
- B. Any addenda to that ITB.
- C. The Contractor's response to that ITB.

The State of Michigan shall not be bound by any part(s) of the bidder's response to the ITB which contains information, options, conditions, terms, or prices neither requested nor required in the ITB. In the event of any conflicts between the specifications, terms and conditions indicated by the State and those indicated by the Contractor, those of the State take precedence. The contract supercedes all proposals or other prior agreements, oral or written, and all other communications between the parties relating to this subject.

I-F NO WAIVER OF DEFAULT

The failure of a party to insist upon strict adherence to any term of the Contract shall not be considered a waiver or deprive the party of the right thereafter to insist upon strict adherence to that term or any other term of the Contract.

I-G REVISIONS, CONSENTS, AND APPROVALS

The Contract may not be modified, amended, extended, or augmented except by a writing executed by the parties hereto, and any breach or default by a party shall not be waived or released other than in writing signed by the other party.

I-H SEVERABILITY

Each provision of the Contract shall be deemed to be severable from all other provisions of the Contract and, if one or more of the provisions of the Contract shall be declared invalid, the remaining provisions of the Contract shall remain in full force and effect.

**I-I SURVIVOR**

Any provisions of the Contract that impose continuing obligations on the parties including, but not limited to the Contractor's indemnity and other obligations shall survive the expiration or cancellation of the Contract for any reason.

I-J GOVERNING LAW

The Contract shall in all respects be governed by, and construed in accordance with, the laws of the State of Michigan. Any dispute arising herein shall be resolved in the State of Michigan.

I-K RELATIONSHIP OF THE PARTIES (INDEPENDENT CONTRACTOR)

The relationship between the State and the Contractor is that of client and independent Contractor. No agent, employee, or servant of the Contractor or any of its subcontractors shall be or shall be deemed to be an employee, agent, or servant of the State for any reason. The Contractor will be solely and entirely responsible for its acts and the acts of its agents, employees, servants and subcontractors during the performance of this Contract.

I-L HEADINGS

Captions and headings used in the Contract are for information and organization purposes. Captions and headings, including inaccurate references, do not, in any way, define or limit the requirements or terms and conditions of this Contract.

I-M INCURRING COSTS

The State of Michigan is not liable for any cost incurred by the Contractor prior to signing of the Contract. The State fiscal year is October 1st through September 30th. The Contractor(s) should realize that payments in any given fiscal year are contingent upon enactment of legislative appropriations. Total liability of the State is limited to terms and conditions of the Contract.

I-N NEWS RELEASES

News releases (including promotional literature and commercial advertisements) pertaining to the ITB and Contract or project to which it relates shall not be made without prior written State approval, and then only in accordance with the explicit written instructions from the State. No results of the activities associated with the ITB and Contract are to be released without prior written approval of the State and then only to persons designated.

I-O CONTRACTOR RESPONSIBILITIES

The Contractor will be required to assume responsibility for all contractual activities, whether or not that Contractor performs them. Further, the State will consider the Contractor to be the sole point of contact with regard to contractual matters, including payment of any and all charges resulting from the anticipated Contract. If any part of the work is to be subcontracted, the Contract must include a list of subcontractors, including firm name and address, contact person and a complete description of work to

I-O CONTRACTOR RESPONSIBILITIES (Continued)



be subcontracted. The State reserves the right to approve subcontractors and to require the Contractor to replace subcontractors found to be unacceptable. The Contractor is totally responsible for adherence by the subcontractor to all provisions of the Contract. Any change in subcontractors must be approved by the State, in writing, prior to such change.

I-P PERFORMANCE REVIEWS

Acquisition Services in conjunction with the [Department of Transportation](#) may review with the Contractor their performance under the Contract. Performance reviews shall be conducted quarterly, semi-annually or annually depending on Contractor's past performance with the State. Performance reviews shall include, but not limited to, quality of products/services being delivered and provided, timeliness of delivery, percentage of completion of orders, the amount of back orders, status of such orders, accuracy of billings, customer service, completion and submission of required paperwork, the number of substitutions and the reasons for substitutions, and other requirements of the Contract.

Upon a finding of poor performance, which has been documented by Acquisition Services, the Contractor shall be given an opportunity to respond and take corrective action. If corrective action is not taken in a reasonable amount of time as determined by Acquisition Services, the Contract may be canceled for default. Delivery by the Contractor of unsafe and/or adulterated or off-condition products to any State agency is considered a material breach of Contract subject to the cancellation provisions contained herein.

I-Q AUDIT OF CONTRACT COMPLIANCE

The Contractor agrees that the State may, upon 24-hour notice, perform an audit at Contractor's location(s) to determine if the Contractor is complying with the requirements of the Contract. The Contractor agrees to cooperate with the State during the audit and produce all records and documentation that verifies compliance with the Contract requirements.

I-R SAFETY AND ACCIDENT PREVENTION

In performing work under this Contract on State premises, the Contractor shall conform to any specific safety requirements contained in the Contract or as required by law or regulation. The Contractor shall take any additional precautions as the State may reasonably require for safety and accident prevention purposes. Any violation by the Contractor of such safety requirements, rules, laws or regulations shall be a material breach of the Contract subject to the cancellation provisions contained herein.

I-S WORKPLACE SAFETY AND DISCRIMINATORY HARASSMENT

In performing services for the State pursuant to this Contract, the Contractor shall comply with Department of Civil Service Rules 2-20 regarding Workplace Safety and 1-8.3 regarding Discriminatory Harassment. In addition, the Contractor shall comply with Civil Service Regulations governing workplace safety and discriminatory harassment and any applicable state agency rules on these matters that the agency provides to the

I-S WORKPLACE SAFETY AND DISCRIMINATORY HARASSMENT (Continued)



Contractor. Department of Civil Service Rules and Regulations can be found on the Department of Civil Service website at www.state.mi.us/mdcs/Regindx.

I-T ASSIGNMENT

The Contractor shall not have the right to assign the Contract or to assign or delegate any of its duties or obligations under the Contract to any other party (whether by operation of law or otherwise), without the prior written consent of the State. Any purported assignment in violation of this Section shall be null and void. Further, the Contractor may not assign the right to receive money due under the Contract without the prior written consent of the Director of Acquisition Services.

I-U DELEGATION

The Contractor shall not delegate any duties or obligations under the Contract to a subcontractor other than a subcontractor named and approved in the bid unless the Director of Acquisition Services has given written consent to the delegation.

I-V DISCLOSURE

All information in a bidder's proposal and the Contract is subject to the provisions of the Freedom of Information Act. 1976 Public Act No. 442, as amended, MCL 15.231, et seq.

I-W TAXES

- A. Sales Tax: For purchases made directly by the State of Michigan, the State is exempt from State and Local Sales Tax. Prices shall not include such taxes. Exemption Certificates for State Sales Tax will be furnished upon request.
- B. Federal Excise Tax: The State of Michigan may be exempt for Federal Excise Tax, or such taxes may be reimbursable, if articles purchased under this Contract are used for the State's exclusive use. Certificates exclusive use for the purposes of substantiating a tax-free, or tax-reimbursable sale will be sent to the Contractor upon request. If a sale is tax exempt or tax reimbursable under the Internal Revenue Code, prices shall not include the Federal Excise Tax.
- C. Contractors are expected to collect and pay all applicable federal, state, and local employment taxes for all persons involved in the resulting Contract. Also, bidders shall maintain appropriate payroll information on a system that can produce any reports that may be needed by Acquisition Services.

I-X PRICE ADJUSTMENTS

Prices quoted are the maximum for a period of 365 days from the date the Contract becomes effective.

Prices are subject to change at the end of each 365-day period. Such changes shall be based on changes in actual costs incurred. Documentation of such changes must be provided with the request for price change in order to substantiate any requested

I-X PRICE ADJUSTMENTS (Continued)

change. Acquisition Services reserves the right to consider various pertinent information



sources to evaluate price increase requests (such as the CPI and PPI, US City Average, as published by the US Department of Labor, Bureau of Labor Statistics). Acquisition Services also reserves the right to consider other information related to special economic and/or industry circumstances, when evaluating a price change request. Changes may be either increases or decreases, and may be requested by either party. Approved changes shall be firm for the remainder of the contract period unless further revised at the end of the next 365-day period.

Requests for price changes shall be RECEIVED IN WRITING AT LEAST TEN DAYS PRIOR TO THEIR EFFECTIVE DATE, and are subject to written acceptance before becoming effective. In the event new prices are not acceptable, the CONTRACT may be cancelled. The continued payment of any charges due after September 30th of any fiscal year will be subject to the availability of an appropriation for this purpose.

I-Y ADDITIONAL PRODUCTS/SERVICES

The State reserves the right to add an item(s) that is not described on the item listing and is available from the Contract vendor. The item(s) may be included on the Contract, only if prior written approval has been granted by Acquisition Services.

I-Z CONTRACTOR'S LIABILITY INSURANCE

The Contractor is required to provide proof of the minimum levels of insurance coverage as indicated below. The purpose of this coverage shall be to protect the State from claims which may arise out of or result from the Contractor's performance of services under the terms of this Contract, whether such services are performed by the Contractor, or by any subcontractor, or by anyone directly or indirectly employed by any of them, or by anyone for whose acts they may be liable.

The Contractor waives all rights against the State of Michigan, its departments, divisions, agencies, offices, commissions, officers, employees and agents for recovery of damages to the extent these damages are covered by the insurance policies the Contractor is required to maintain pursuant to this Contract. The Contractor also agrees to provide evidence that all applicable insurance policies contain a waiver of subrogation by the insurance company.

All insurance coverages provided relative to this Contract/Purchase Order is PRIMARY and NON-CONTRIBUTING to any comparable liability insurance (including self-insurances) carried by the State.

The Insurance shall be written for not less than any minimum coverage herein specified or required by law, whichever is greater. All deductible amounts for any of the required policies are subject to approval by the State.

The State reserves the right to reject insurance written by an insurer the State deems unacceptable.

BEFORE THE CONTRACT IS SIGNED BY BOTH PARTIES OR BEFORE THE PURCHASE ORDER IS ISSUED BY THE STATE, THE CONTRACTOR MUST FURNISH

I-Z CONTRACTOR'S LIABILITY INSURANCE (Continued)

TO THE DIRECTOR OF ACQUISITION SERVICES, CERTIFICATE(S) OF INSURANCE VERIFYING INSURANCE COVERAGE. THE CERTIFICATE MUST BE ON THE STANDARD "ACCORD" FORM. THE CONTRACT OR PURCHASE ORDER NO. MUST



BE SHOWN ON THE CERTIFICATE OF INSURANCE TO ASSURE CORRECT FILING. All such Certificate(s) are to be prepared and submitted by the Insurance Provider and not by the Contractor. All such Certificate(s) shall contain a provision indicating that coverages afforded under the policies WILL NOT BE CANCELLED, MATERIALLY CHANGED, OR NOT RENEWED without THIRTY (30) days prior written notice, except for 10 days for non-payment of premium, having been given to the Director of Acquisition Services, Department of Management and Budget. Such NOTICE must include the CONTRACT NUMBER affected and be mailed to: Director, Acquisition Services, Department of Management and Budget, P.O. Box 30026, Lansing, Michigan 48909.

The Contractor is required to provide the type and amount of insurance checked () below:

1. Commercial General Liability with the following minimum coverages:

\$2,000,000 General Aggregate Limit other than Products/Completed Operations
\$2,000,000 Products/Completed Operations Aggregate Limit
\$1,000,000 Personal & Advertising Injury Limit
\$1,000,000 Each Occurrence Limit
\$500,000 Fire Damage Limit (any one fire)

The Contractor must list the State of Michigan, its departments, divisions, agencies, offices, commissions, officers, employees and agents as ADDITIONAL INSUREDS on the Commercial General Liability policy.

2. If a motor vehicle is used to provide services or products under this Contract, the Contractor must have vehicle liability insurance on any auto including owned, hired and non-owned vehicles used in Contractor's business for bodily injury and property damage as required by law.

The Contractor must list the State of Michigan, its departments, divisions, agencies, offices, commissions, officers, employees and agents as ADDITIONAL INSUREDS on the vehicle liability policy.

3. Worker's disability compensation, disability benefit or other similar employee benefit act with minimum statutory limits. NOTE: (1) If coverage is provided by a State fund or if Contractor has qualified as a self-insurer, separate certification must be furnished that coverage is in the state fund or that Contractor has approval to be a self-insurer; (2) Any citing of a policy of insurance must include a listing of the States where that policy's coverage is applicable; and (3) Any policy of insurance must contain a provision or endorsement providing that the insurers' rights of subrogation are waived. This provision shall not be applicable where prohibited or limited by the laws of the jurisdiction in which the work is to be performed.
4. For contracts providing temporary staff personnel to the State, the Contractor shall provide an Alternate Employer Endorsement with minimum coverage of

I-Z CONTRACTOR'S LIABILITY INSURANCE (Continued)

\$1,000,000.

5. Employers liability insurance with the following minimum limits:

\$100,000 each accident



\$100,000 each employee by disease
\$500,000 aggregate disease

I-AA INDEMNIFICATION**A. General Indemnification**

To the fullest extent permitted by law, the Contractor shall indemnify, defend and hold harmless the State, its departments, divisions, agencies, sections, commissions, officers, employees and agents, from and against all losses, liabilities, penalties, fines, damages and claims (including taxes), and all related costs and expenses (including reasonable attorneys' fees and disbursements and costs of investigation, litigation, settlement, judgments, interest and penalties), arising from or in connection with any of the following:

1. any claim, demand, action, citation or legal proceeding against the State, its employees and agents arising out of or resulting from (1) the product provided or (2) performance of the work, duties, responsibilities, actions or omissions of the Contractor or any of its subcontractors under this Contract.
2. any claim, demand, action, citation or legal proceeding against the State, its employees and agents arising out of or resulting from a breach by the Contractor of any representation or warranty made by the Contractor in the Contract;
3. any claim, demand, action, citation or legal proceeding against the State, its employees and agents arising out of or related to occurrences that the Contractor is required to insure against as provided for in this Contract;
4. any claim, demand, action, citation or legal proceeding against the State, its employees and agents arising out of or resulting from the death or bodily injury of any person, or the damage, loss or destruction of any real or tangible personal property, in connection with the performance of services by the Contractor, by any of its subcontractors, by anyone directly or indirectly employed by any of them, or by anyone for whose acts any of them may be liable; provided, however, that this indemnification obligation shall not apply to the extent, if any, that such death, bodily injury or property damage is caused solely by the negligence or reckless or intentional wrongful conduct of the State;
5. any claim, demand, action, citation or legal proceeding against the State, its employees and agents which results from an act or omission of the Contractor or any of its subcontractors in its or their capacity as an employer of a person.

I-AA INDEMNIFICATION (Continued)**B. Patent/Copyright Infringement Indemnification**

To the fullest extent permitted by law, the Contractor shall indemnify, defend and hold harmless the State, its employees and agents from and against all losses, liabilities, damages (including taxes), and all related costs and expenses (including reasonable attorneys' fees and disbursements and costs of investigation, litigation,



settlement, judgments, interest and penalties) incurred in connection with any action or proceeding threatened or brought against the State to the extent that such action or proceeding is based on a claim that any piece of equipment, software, commodity or service supplied by the Contractor or its subcontractors, or the operation of such equipment, software, commodity or service, or the use or reproduction of any documentation provided with such equipment, software, commodity or service infringes any United States or foreign patent, copyright, trade secret or other proprietary right of any person or entity, which right is enforceable under the laws of the United States. In addition, should the equipment, software, commodity, or service, or the operation thereof, become or in the Contractor's opinion be likely to become the subject of a claim of infringement, the Contractor shall at the Contractor's sole expense (i) procure for the State the right to continue using the equipment, software, commodity or service or, if such option is not reasonably available to the Contractor, (ii) replace or modify the same with equipment, software, commodity or service of equivalent function and performance so that it becomes non-infringing, or, if such option is not reasonably available to Contractor, (iii) accept its return by the State with appropriate credits to the State against the Contractor's charges and reimburse the State for any losses or costs incurred as a consequence of the State ceasing its use and returning it.

C. Indemnification Obligation Not Limited

In any and all claims against the State of Michigan, or any of its agents or employees, by any employee of the Contractor or any of its subcontractors, the indemnification obligation under the Contract shall not be limited in any way by the amount or type of damages, compensation or benefits payable by or for the Contractor or any of its subcontractors under worker's disability compensation acts, disability benefits acts, or other employee benefits acts. This indemnification clause is intended to be comprehensive. Any overlap in subclauses, or the fact that greater specificity is provided as to some categories of risk, is not intended to limit the scope of indemnification under any other subclause.

D. Continuation of Indemnification Obligation

The duty to indemnify will continue in full force and affect notwithstanding the expiration or early termination of the Contract with respect to any claims based on facts or conditions, which occurred prior to termination.

I-BB CONTRACT DISTRIBUTION

Acquisition Services shall retain the sole right of Contract distribution to all State agencies and local units of government unless other arrangements are authorized by Acquisition Services.

I-CC ACCOUNTING RECORDS

The Contractor and all subcontractors shall maintain all pertinent financial and accounting records and evidence pertaining to the Contract in accordance with generally accepted principles of accounting and other procedures specified by the State of Michigan. Financial and accounting records shall be made available, upon request, to the State of Michigan, its designees, or the Michigan Auditor General at any time during the Contract period and any extension thereof, and for three years from expiration date and final payment on the Contract or extension thereof.

**I-DD NON-DISCRIMINATION CLAUSE**

In the performance of a Contract or purchase order, the Contractor agrees not to discriminate against any employee or applicant for employment, with respect to their hire, tenure, terms, conditions or privileges of employment, or any matter directly or indirectly related to employment, because of race, color, religion, national origin, ancestry, age, sex, height, weight, marital status, physical or mental handicap or disability. The Contractor further agrees that every subcontract entered into for the performance of any Contract or purchase order resulting herefrom will contain a provision requiring non-discrimination in employment, as herein specified, binding upon each subcontractor. This covenant is required pursuant to the Elliot Larsen Civil Rights Act, 1976 Public Act 453, as amended, MCL 37.2201, et seq, and the Persons With Disabilities Civil Rights Act, 1976 Public Act 220, as amended, MCL 37.1101, ET seq, and any breach thereof may be regarded as a material breach of the Contract or purchase order.

I-EE CANCELLATION

The State may cancel this Contract without further liability or penalty to the State, its departments, divisions, agencies, offices, commissions, officers, agents, and employees for any of the following reasons:

1. Material Breach by the Contractor. In the event that the Contractor breaches any of its material duties or obligations under the Contract, which are either not capable of or subject to being cured, or are not cured within the time period specified in the written notice of breach provided by the State, or pose a serious and imminent threat to the health and safety of any person, or the imminent loss, damage or destruction of any real or tangible personal property, the State may, having provided written notice of cancellation to the Contractor, cancel this Contract in whole or in part, for cause, as of the date specified in the notice of cancellation.

In the event that this Contract is cancelled for cause, in addition to any legal remedies otherwise available to the State by law or equity, the Contractor shall be responsible for all costs incurred by the State in canceling the Contract, including but not limited to, State administrative costs, attorneys fees and court costs, and any additional costs the State may incur to procure the services required by this Contract from other sources. All excess re-procurement costs and damages shall not be considered by the parties to be consequential, indirect or incidental, and shall not be excluded by any other terms otherwise included in the Contract.

In the event the State chooses to partially cancel this Contract for cause charges payable under this Contract will be equitably adjusted to reflect those services that

I-EE CANCELLATION (Continued)

are cancelled.

In the event this Contract is cancelled for cause pursuant to this section, and it is therefore determined, for any reason, that the Contractor was not in breach of contract pursuant to the provisions of this section, that cancellation for cause shall be deemed to have been a cancellation for convenience, effective as of the same date, and the rights and obligations of the parties shall be limited to that otherwise provided in the Contract for a cancellation for convenience.



2. Cancellation For Convenience By the State. The State may cancel this Contract for its convenience, in whole or part, if the State determines that such a cancellation is in the State's best interest. Reasons for such cancellation shall be left to the sole discretion of the State and may include, but not limited to (a) the State no longer needs the services or products specified in the Contract, (b) relocation of office, program changes, changes in laws, rules, or regulations make implementation of the Contract services no longer practical or feasible, and (c) unacceptable prices for additional services requested by the State. The State may cancel the Contract for its convenience, in whole or in part, by giving the Contractor written notice 30 days prior to the date of cancellation. If the State chooses to cancel this Contract in part, the charges payable under this Contract shall be equitably adjusted to reflect those services that are cancelled.
3. Non-Appropriation. In the event that funds to enable the State to effect continued payment under this Contract are not appropriated or otherwise made available. The Contractor acknowledges that, if this Contract extends for several fiscal years, continuation of this Contract is subject to appropriation or availability of funds for this project. If funds are not appropriated or otherwise made available, the State shall have the right to cancel this Contract at the end of the last period for which funds have been appropriated or otherwise made available by giving written notice of cancellation to the Contractor. The State shall give the Contractor written notice of such non-appropriation or unavailability within 30 days after it receives notice of such non-appropriation or unavailability.
4. Criminal Conviction. In the event the Contractor, an officer of the Contractor, or an owner of a 25% or greater share of the Contractor, is convicted of a criminal offense incident to the application for or performance of a State, public or private Contract or subcontract; or convicted of a criminal offense including but not limited to any of the following: embezzlement, theft, forgery, bribery, falsification or destruction of records, receiving stolen property, attempting to influence a public employee to breach the ethical conduct standards for State of Michigan employees; convicted under State or federal antitrust statutes; or convicted of any other criminal offense which in the sole discretion of the State, reflects upon the Contractor's business integrity.
5. Approvals Rescinded. The State may terminate this Contract without further liability or penalty in the event any final administrative or judicial decision or adjudication disapproves a previously approved request for purchase of personal services pursuant to Constitution 1963, Article 11, section 5, and Civil Service Rule 4-6. Termination may be in whole or in part and may be immediate as of the date of the written notice to Contractor or may be effective as of the date stated in such written notice.

I-FF NOTICE AND RIGHT TO CURE

In the event of a curable breach by the Contractor, the State shall provide the Contractor written notice of the breach and a time period to cure said breach described in the notice. This section requiring notice and an opportunity to cure shall not be applicable in the event of successive or repeated breaches of the same nature or if the State determines in its sole discretion that the breach poses a serious and imminent threat to the health or safety of any person or the imminent loss, damage or destruction of any real or tangible personal property.

**I-GG ELECTRONIC FUNDS TRANSFER**

Electronic transfer of funds is available to State contractors. Vendors are encouraged to register with the State of Michigan Office of Financial Management so the State can make payments related to this Contract electronically at www.cpexpress.state.mi.us.

I-HH MODIFICATION OF CONTRACT

Acquisition Services reserves the right to modify this contract at any time during the contract term. Such modification may include changing the locations to be serviced, additional locations to be serviced, method or manner of performance of the work, number of days service is to be performed, addition or deletion of tasks to be performed, addition or deletion of items, and/or any other modifications deemed necessary. Any changes in pricing proposed by the Contractor resulting from the proposed changes are subject to acceptance by the State. Changes may be increases or decreases. **IN THE EVENT PRICES ARE NOT ACCEPTABLE TO THE STATE, THE CONTRACT SHALL BE SUBJECT TO COMPETITIVE BIDDING BASED UPON THE NEW SPECIFICATION.**

I-II UNFAIR LABOR PRACTICES

Pursuant to 1980 Public Act 278, as amended, MCL 423.231, et seq, the State shall not award a Contract or subcontract to an employer whose name appears in the current register of employers failing to correct an unfair labor practice compiled pursuant to Section 2 of the Act. A Contractor of the State, in relation to the Contract, shall not enter into a Contract with a subcontractor, manufacturer, or supplier whose name appears in this register. Pursuant to Section 4 of 1980 Public Act 278, MCL 423.324, the State may void any Contract if, subsequent to award of the Contract, the name of the Contractor as an employer, or the name of the subcontractor, manufacturer or supplier of the Contractor appears in the register.

I-JJ FORM, FUNCTION, AND UTILITY

If the Contract is for use of more than one State agency and if the good or service provided under this Contract do not meet the form, function, and utility required by a State agency, that agency may, subject to State purchasing policies, procure the good or service from another source.

I-KK CONTRACT PAYMENT SCHEDULE

The specific payment schedule for the Contract(s) will be mutually agreed upon by the

I-KK CONTRACT PAYMENT SCHEDULE (Continued)

State and the Contractor(s). The schedule should show payment amount and should reflect actual work done by the payment dates, less any penalty cost charges accrued by those dates. As a general policy statements shall be forwarded to the designated representative by the 15th day of the following month.

I-LL PROHIBITED PRODUCTS

The State will not accept salvage, distressed, outdated or discontinued merchandise. Shipping of such merchandise to any State agency, as a result of an order placed against the Contract, shall be considered default by the Contractor of the terms and



conditions of the Contract and may result in cancellation of the Contract by the State. The brand and product number offered for all items shall remain consistent for the term of the Contract, unless Acquisition Services has approved a change.

I-MM RIGHT TO KNOW ACT (Act 80 of 1986)

The "Right to Know Act" is intended to provide protection and information to employees who encounter hazardous substances in the workplace. To comply with this act, it is necessary that you fulfill the following:

Labels on all incoming containers of hazardous chemicals must (1) clearly State the identity of the contents, (2) display appropriate hazard warning(s), (3) include first aid information, and (4) list the name and address of the chemical manufacturer, importer, or other responsible party.

Material Safety Data Sheets must be included with shipment of chemical or hazardous material to the receiving State agency. It is necessary to send this document only on the first shipment for each chemical formulation or hazardous material ordered by a specific agency except when there has been a change in the formulation of the specified chemical or hazardous material, in which case, a revised material safety data sheet shall accompany the first shipment of the changed formulation. It is the responsibility of the shipping vendor to maintain this record. The receiving agency will not accept first shipment unless the above is complied with. It is recommended that OSHA Material Safety Data Sheet No. 174 be used.

I-NN ASSIGNMENT OF ANTITRUST CAUSE OF ACTION

For and in consideration of the opportunity to submit a quotation and other good and valuable consideration, the bidder hereby assigns, sells and transfers to the State of Michigan all rights, title and interest in and to all causes of action it may have under the antitrust laws of the United States or this State for price fixing, which causes of action have accrued prior to the date of payment and which relate solely to the particular goods, commodities, or services purchased or procured by this State pursuant to this transaction.

SECTION II - JANITORIAL SPECIFICATIONS

Location: **MICHIGAN DEPARTMENT OF TRANSPORTATION**
Southwest Region Office & Kalamazoo TSC
1501 East Kilgore Road
Kalamazoo MI 49001

CONTRACT COMPLIANCE INSPECTOR: Sue Srackangast, (269) 337-3954

Area to be cleaned:

11, 463 sq. ft. carpeted
10,118 sq. ft. non-carpeted includes

**70 Work Stations**

Services are to be Performed 5 days/week (Monday thru Friday) or as priorly approved by Contract Compliance Inspector.

II-A TASK DEFINITIONS

The following definitions outline minimum acceptable standards for the activity to be performed.

1. Vacuum Carpet and Spot Cleaning

Thoroughly vacuum all carpeted areas. Move and vacuum under all easily movable objects (chairs, waste receptacles, tables on wheels, typing stands, boxes, etc.). Be sure to replace all items moved. After vacuuming, leave all rugs clean, free from dust balls, dirt and other debris. Prior to vacuuming, broom all edges not reached by vacuum. Straight suction vacuuming is not acceptable. **The agency requires that a motor driven Commercial grade vacuum with HEPA filtered exhaust or equipment that meet these standards be used exclusively in all carpeted areas where water and/or snow does not present a problem.** Empty dust and dirt from vacuum cleaner into a plastic trash bag, tie off and remove to a Dumpster. As part of the vacuuming process, carpet spot cleaning is required on an ongoing basis.

2. Dust Mop

Thoroughly dust mops all non-carpeted areas. Move and dust mop under all easily movable objects (chairs, waste receptacles, tables on wheels, typing stands, boxes, etc.). Be sure to replace all items moved. Dust mops must be treated with water based dust control chemical. Place dust and dirt into plastic trash bag, tie off and remove to Dumpster.

3. Damp Mop

Thoroughly damp mops all non-carpeted areas. Move and damp mop under all easily movable objects (chairs, waste receptacles, tables on wheels, typing stands, boxes, etc.). Be sure to replace all items after floor has dried completely. Use a clean cotton mop head that is in good condition. Use clean water at all times (change water often). Mop head must be only damp. No excess water can be left behind. Approved proper chemicals at proper dilution must be used at all times. Finished floor must be clean

II-A TASK DEFINITIONS (Continued)

and streak free.

4. Sweeping and Damp Mopping

Dust mopping must be performed with a treated mop. After sweeping and damp mopping operation, all floors must be clean and free from strings, bristles and dirt streaks. Leave no dirt in corners, behind radiators, under furniture, behind doors, on stairs or landings. Leave no dirt where sweepings were picked up. Leave no dirt, trash, or foreign matter under desks, tables or chairs.

5. Wet Mopping and Scrubbing



The floors must be properly prepared, thoroughly swept to remove visible dirt and debris, wads of gum, tar and foreign substances from the floor surfaces. Upon completion of the wet mopping or scrubbing, the floor must be clean and free of dirt, water streaks, mop marks, strings; properly rinsed and dry mopped to present an overall appearance of cleanliness. All surfaces must be dry and corners and cracks clean after the wet mopping or scrubbing. Chairs, wastebaskets and other similar items must not be stacked on desks, tables or windowsills, nor used in place of stepladder. All furniture readily movable by one person and intended to be moved frequently must be moved during all floor cleaning operations and replaced in original positions upon completion. Baseboards, walls, furniture and equipment must in no way be splashed, disfigured or damaged during these operations, but rather left in a clean condition.

6. Wet Mopping

At the stated frequencies, floors must be damp mopped and buffed between regular waxing operations. Prepare the floor by sweeping to remove all visible dirt and debris. The floor area will then be damp mopped and machine buffed to a polished appearance with a high-speed buffer.

7. Damp Wiping

This task consists of using a clean damp cloth or sponge to remove all dirt spots, streaks, from walls, glass and other specified surfaces and then drying to provide a polished appearance.

- a. The wetting solution must contain an appropriate cleaning agent.
- b. When damp wiping in toilet areas, use a multi-purpose disinfectant/deodorizer.

8. Stripping and Sealing

- a. Completely remove all dirt, wax and other foreign substances in returning the floor to its original surface.
- b. Apply a thin coat of sealer with caution to prevent streaking or bleaching of floor surface. This application in preparation for waxing must be according to manufacturer's recommendations. The stripper, sealer and wax products used must be compatible for this activity, and wax must be

II-A TASK DEFINITIONS (Continued)

a minimum of 25% solids.

9. Waxing and Buffing

Apply wax in a thin, even coat and machine buff with a high-speed buffer immediately after drying. The number of coats applied will depend on the type and condition of the floor. All waxed surfaces must be maintained so as to provide safe ANTI-SLIP walking conditions. Chairs, wastebaskets and other similar items must not be stacked on desks, tables or windowsills, nor used in place of stepladder. All furniture readily movable by one person and intended to be moved frequently must be moved during all floor cleaning operations and replaced in original positions upon completion. Baseboards, walls, furniture and equipment must in no way be splashed, disfigured or damaged during these



operations, but rather left in a clean condition.

10. Wet Mopping and Buffing

At the stated frequencies, floors must be damp mopped and buffed between regular waxing operations. Prepare the floor by sweeping to remove all visible dirt and debris. The floor area will then be damp mopped and machine buffed to a polished appearance with a high-speed buffer.

11. Empty Waste Receptacles

Empty all containers that are provided for the disposal of waste i.e., waste baskets, torpedo type containers, sanitary napkin disposal bins, boxes, etc. into plastic bags, tie off and remove to dumpster. Dispose of items in waste containers only unless clearly marked for disposal. When in doubt, do not remove. Liners must be used in all waste receptacles and must be changed as needed and no less than once per month. Waste containers in restrooms, break rooms, lunchrooms and conference rooms must be inspected and changed as needed.

12. Restroom Cleaning

a. Fill Dispensers

Dispensers of all types must be checked and filled when necessary (soap, toilet tissue, paper towels, etc.).

b. Dusting

Completely dust all fixtures, ledges, edges, shelves, exposed pipes, partitions, door frames, tops of file cabinets, etc. Pay particular attention to the tops of these items. An approved dust cloth or dusting tool, treated with water based dust control chemical, must be used. Areas not cleared by office occupant are not to be dusted.

c. Disinfect

Clean and disinfect waste receptacles and dispensers inside and outside. Use proper chemicals for surface to be cleaned at proper dilution. After item has

II-A TASK DEFINITIONS (Continued)

been cleaned completely, wipe item with approved *disinfectant solution and allow to air dry.

d. Clean and Disinfect Sinks

Thoroughly clean all sinks, including bottom, faucets, and spigots, with approved crème cleanser. Rinse thoroughly as all crème cleanser residues must be removed. Then wipe each item with approved *disinfectant solution and allow to air dry.

e. Clean Glass and Mirrors

Thoroughly clean all glass and mirrors using an approved alcohol based glass cleaner. Use a soft, clean cloth. Dry completely. Surface should be streak,



smear, and smudge free. Make sure attached frames, edges, and shelves are also cleaned and dried as well as the glass surface. Squeegee may be used as needed.

f. Clean and Disinfect Toilets and Urinals

Thoroughly clean toilets, toilet seats, and urinals with approved acid free bowl cleaner, rinse thoroughly. (Approved acid cleaner may not be used more than once per month and should be used on the interior of toilet or urinal only. Great care must be taken to avoid any chrome when acid cleaner is used). Wipe each toilet, toilet seat and urinal completely with approved disinfectant solution. Buff dry to a streak, smear and smudge free "shine". Leave seats in a raised position.

g. Clean and Disinfect Walls, Doors, Partitions and Handrails

Thoroughly clean all walls (including switch and plug covers), doors (including entrance doors inside and outside), partitions and handrails with proper approved chemicals and proper approved dilution. Rinse thoroughly as needed, then wipe all areas with approved *disinfectant solution and allow to air dry.

h. Damp Mop - *Disinfectant

Thoroughly damp mop all non-carpeted areas. Move and damp mop under all easily movable objects (chairs, waste receptacles, tables on wheels, typing stands, boxes, etc.). Be sure to replace all items after floor has dried completely. Use a clean cotton mop head that is in good condition. Use clean water at all times (change water often). Mop head must be only damp. No excess water can be left behind. Approved proper chemicals at proper dilution must be used at all times. Finished floor must be clean and streak free. Thoroughly damp mop floor with approved *disinfectant solution. Allow to air dry.

* All disinfectant solutions must be changed after each restroom cleaning. The disinfectant solution used for the damp mopping process is to be emptied down the floor drain in each restroom. This practice will help reduce unpleasant odors coming from the floor drains.

II-A TASK DEFINITIONS (Continued)

I. Service Restroom

Visually check - dispensers must be filled, trash removed and restrooms spot cleaned as needed and as requested by the Facility Manager.

13. Remove Carpet Runners (as applicable)

Carpet runners must be removed from floor to allow for proper cleaning, as needed. Be sure to remove excess water from runner with approved wet pick up vacuum before carpet runners are removed. Carpet runners must be extracted as specified during ice melt/salt usage, to maintain a clean appearance.

14. Replace Carpet Runners (as applicable)

After floor has been properly cleaned and is completely dry, replace carpet runners in their original locations.



15. Clean and Disinfect Drinking Fountains

Thoroughly clean entire exterior surface with approved cream cleanser. The grain of the stainless steel must be followed at all times. Rinse thoroughly as all cream cleanser must be removed. Wipe entire surface with approved disinfectant solution.

a. Wipe Dry

Use a clean, soft cloth and wipe item dry. The grain of the stainless steel must be followed.

16. Stainless Steel (Brass) Cleaning (Doors, Trim, Etc.)

Thoroughly clean all stainless steel (brass) not previously mentioned with approved cleaner and a clean soft cloth. Great care must be taken to follow the grain of the stainless steel at all times when cleaning.

17. Cleaning, High Traffic Areas

High traffic area is any area that would receive heavy traffic and that would require cleaning as specified. Areas would include: corridors, lobbies, waiting areas, conference rooms, or any area so designated by the Contract Compliance Inspector.

18. Carpet Extracting

Perform vacuuming, and shampooing with commercial grade equipment only.

All carpeting, including carpet runners, must be thoroughly cleaned as follows:

- a. All movable items must be removed from area(s) to be cleaned (i.e., chairs, waster receptacles, all free standing tables, typing stands, boxes, plants, all temporary floor coverings, etc.) and area thoroughly vacuumed.

II-A TASK DEFINITIONS (Continued)

- b. Thoroughly spray next area to be cleaned with approved pre-treats or carpets lane cleaner used at approved dilution. Spray must be applied so those fibers remain damp until cleaned. Chemical should be left to work for 10-15 minutes
- c. Thoroughly extract all properly pretreated carpeted areas. Agitation is necessary, using an approved motor driven brush. A minimum of three cleaning passes and two vacuuming only must be used. Approved equipment and chemicals, at approved dilutions, must be used.
- d. All stains must be removed during the extraction process, using approved chemicals. Great care must be taken to completely remove stain removal chemicals from carpet fiber.
- e. Thoroughly spray all thoroughly cleaned carpet with approved carpet fiber protector at approved dilution. Application must be made with approved sprayer. Carpet track off mats and runners such as those found in building lobby areas, are exempt for this process.



- f. Replace all items removed for cleaning. All items moved back into place that have metal of any type that come in contact with carpeting must be wood blocked or tabbed to keep the metal off the carpet fiber until thoroughly dry. All blocks or tabs should be removed during the next scheduled regular area cleaning, provided the carpet is thoroughly dry. This could take more than one day.

19. Spray Buff Hard Floors

Hard floor must be properly prepared before spray buffing:

- a. Remove carpet runners
- b. Dust mop
- c. Damp mop

Begin spray buffing by lightly spraying area just to the left or right of approved floor machine (buffer) with approved spray buffing chemical, at approved dilution. Buffing pad must be approved and will depend on type of finish used. Rotary floor machine (buffer) will be worked back and forth over area lightly sprayed until floor has a high, streak free luster. Then proceed to the next area, until scheduled area is completed.

Great care must be taken to avoid using "loaded" pad (pad full of dried finish and dirt). Flip pad over or change to another clean dry pad often.

Great care must also be taken not to allow floor machine (buffer) to run in one spot for too long to avoid burning the floor.

Floor shall be dust mopped after scheduled spray buffing is completed.

Replace carpet runners.

**II-A TASK DEFINITIONS (Continued)**

20. Strip and Refinish

Close and properly mark area "closed". Remove all movable objects from area.

- a. Apply approved stripping solution at approved dilutions to area to be stripped. Allow solution to stand according to approved manufacturer's recommendations. Do not allow solution to dry out or stand too long. Any finish or dirt must also be removed from walls, doors, baseboards, etc. at this time.
- b. Thoroughly agitate all floor area to remove all old finish with approved strip pad.
- c. Use wet vacuum to pick up old finish and stripper.
- d. Thoroughly mop rinse areas with clean cotton mop and clean water. Make sure walls, doors, baseboards, etc. are also thoroughly rinsed.
- e. Thoroughly mop rinses areas a second time with clean cotton mop and clean water with approved neutralizer/conditioner chemical at approved dilution. Make sure walls, doors, etc. are also thoroughly rinsed.
- f. Allow floor to air dry.
- g. If any old finish remains, repeat "a" through "f".
- h. Continue "a" through "g" until scheduled area is properly stripped and/or rinsed.
- i. Apply thin coat of approved sealer with approved clean nylon or rayon mop head or approved clean applicator. Stripping solution finish and sealer must not be slopped on walls, doors, etc. Allow sealer to thoroughly dry.
- j. Apply second coat of sealer as described in "i" above. Allow sealer to thoroughly dry.
- k. Apply top coating and second coat of approved floor finish.

21. Scrub - Restroom Floors/Hard Surface Stairwell Floors

Remove all movable objects from area

- a. Apply approved cleaning solution at approved dilution to area to be scrubbed. Do not allow solution to dry.
- b. Quickly agitate small section coated with solution with approved stiff bristle brush. Be sure grouting is clean.
- c. Use wet vacuum to pick up dirty solution.
- d. Thoroughly mop rinses area with clean cotton mop and clean water. Make sure all walls, doors, etc. are also thoroughly rinsed.

**II-A TASK DEFINITIONS (Continued)**

- e. Thoroughly mop rinse a second time with clean cotton mop and clean water. Make sure all walls, doors, etc. are also thoroughly rinsed a second time.
- f. After floor is thoroughly dry, replace all objects moved from area. Remove signs and reopen.
- g. Scrub all walls including partitions

22. Wall Spot Cleaning

Thoroughly clean all spots, smudges, stains, etc. from walls, partitions and modular partitions using approved chemicals at approved dilutions. Wipe dry with clean soft cloth. Also thoroughly clean all interior glass with approved alcohol based glass cleaner and wipe dry with clean dry cloth. All surfaces must be dirt and streak free.

23. Dusting

Thoroughly dust all vertical and horizontal surfaces in all cleanable areas with approved dust cloth or tool treated with an approved water based dust control chemical, up to and including ceiling vents, air bars, and lighting devices, window blinds, etc.

Do not move dusting residue from spot to spot, but remove directly from the areas in which dirt lies by the most effective means appropriate; treated dusting cloths or vacuum tools.

- a. Leave no dust streaks.
- b. Leave corners, crevices, molding and ledges free of dust and cobwebs.
- c. Leave no oil spots or smudges on dusted surfaces caused by dusting tools.

Horizontal surfaces include, but are not limited to, counter tops, file cabinets, tables, coat-racks, etc. Telephones must be lifted and dusted under. Do not disturb work papers.

Dusting high and low includes, but is not be limited to, partition tops, pictures, chair rungs, etc.

Window hangings are either Venetian blinds or drapes. Dust Venetian blinds. Lightly vacuum drapes.

24. Clean Air Bars and Vents

Vacuum excess dust and dirt from air bars. Damp wipes clean with approved disinfectant solution and wipe dry.

25. Lobby Glass Cleaning

Glass Cleaning is a part of the overall task of lobby cleaning. Glass cleaning shall be

II-A TASK DEFINITIONS (Continued)



performed as specified. It is expected that all lobby glass, including doors, revolving doors and windows (to the limit of reach from floor level) shall be spot cleaned inside and out. All handprints, smudges, and soil are to be removed during the performance of this task. If necessary, clean the entire door, revolving door or window to accomplish clean glass.

26. Ashtrays and Surrounding Areas

Ashtrays placed on the exterior of the building shall be emptied and cleaned as needed to maintain a clean appearance. The areas immediately surrounding such ashtrays and adjacent building entrances are to be included as part of this cleaning task. Sweeping and removal of cigarette butts and emptying of ashtrays as specified.

27. Emergency clean up (as applicable)

The Contract Compliance Inspector shall assign, when needed, cleanup duties to the contractor when an emergency occurs. Cleaning tasks could include: dusting, vacuuming, mopping, carpets extraction, window washing, etc.

28. Miscellaneous

- a. Ash receptacles are either ashtrays, sand or dry receptacles. Contents of ash receptacles must be disposed of in a safe manner. Clean sand by sifting out and disposing of debris and replacing and replenishing sand in urns.
- b. Rubbish removal from a central location is the responsibility of the State. Contractor must bag all waste material and place inside containers provided for that purpose.

29. All hazardous conditions, such as burned out lights, loose railings, etc., must be reported by janitorial staff to contract supervisor, who must then notify building manager in writing.



II-B CLEANING TASK FREQUENCIES

1. Office Cleaning

- | | | | |
|----|---|-------------------|--------------------|
| a. | Vacuum carpet, sweep & dust mop hard surface floors if applicable. Remove spots/stains from carpet. | Frequency: | 5X per week |
| b. | Empty waste receptacles | Frequency: | 5X per week |
| c. | Dust thoroughly – building wide | Frequency: | 1X per week |
| d. | Dust/clean blinds | Frequency: | 1X per week |
| e. | Dust/clean baseboards | Frequency: | 1X per week |

2. Restrooms

4 Restrooms 15 Units 508 sq. ft. Ceramic Tile Floor Space
(included in non-carpeted floor space)

- | | | | |
|----|---|-------------------|--------------------|
| a. | Empty waste receptacles and replace liners | Frequency: | 5X per week |
| b. | Fill dispensers | Frequency: | 5X per week |
| c. | Dust | Frequency: | 5X per week |
| d. | Clean and disinfect waste receptacles | Frequency: | 5X per week |
| e. | Dust mop/sweep floors. | Frequency: | 5X per week |
| f. | Damp mop and disinfect floors. | Frequency: | 5X per week |
| g. | Clean and disinfect sinks. | Frequency: | 5X per week |
| h. | Clean glass and mirrors. | Frequency: | 5X per week |
| i. | Clean and disinfect toilets and urinals. | Frequency: | 5X per week |
| j. | Clean and disinfect walls around toilets and urinals, stall and entry doors, and partitions between toilets, urinals and sinks. Also perform any obvious spot cleaning. | Frequency: | 1X per week |
| k. | Maintain floor drain(s)/traps free of odors. | Frequency: | 5X per week |

3. Lobby

- | | | | |
|----|--|-------------------|--------------------|
| a. | Empty waste receptacles and replace liners. | Frequency: | 5X per week |
| b. | Dust mop or vacuum sweep and damp mop. | Frequency: | 5X per week |
| c. | Maintain clean glass inside & out (including entrance doors) | Frequency: | 5X per week |
| d. | Clean by most appropriate means all lobby furniture. | Frequency: | 1X per week |
| e. | Remove mat, clean floor underneath and replace mat. | Frequency: | 5X per week |
| f. | Empty exterior ashtrays/trash receptacles, replace liners, and clean all general areas including entrances | Frequency: | 5X per week |

4. Drinking Fountains

- | | | | |
|----|---------------------|-------------------|--------------------|
| a. | Clean and disinfect | Frequency: | 5X per week |
| b. | Wipe dry | Frequency: | 5X per week |



II-B CLEANING TASK FREQUENCIES (Continued)

5. High (Heavy) Traffic Areas

Special attention must be given to the areas listed below. Both schedules & duties will be conducted as indicated. The Contract Compliance Inspector reserves the right to schedule the activities listed in this section. (Vacuum carpet, sweep & clean as appropriate to specific hard floor surface, clean tabletops and counter surfaces, remove spots/stains from carpet, empty waste receptacles).

- a. Conference rooms **Frequency: 5X per week**
- b. Lunch rooms, break rooms, kitchen areas **Frequency: 5X per week**
- c. Empty Central Waste Collection Bins and replace liners **Frequency: 5X per week**

6. Intensive Floor Care

- a. Scrub restroom floors **Frequency: 2X per year**
- b. Clean carpet full contract area **Frequency: 2X per year**
- c. Strip, seal, and wax floors in hallway, break room, all 3 entrances, storage room, and lobby. **Frequency: 2X per year**

7. Walls and Partition/Interior Glass

- a. Spot clean walls including light switches **Frequency: 1X per month**

8. Variable Procedures

- a. Clean air diffusers. **Frequency: 2X per year**
- b. Clean light fixture lenses. **Frequency: 2X per year**
- c. Wash and disinfect all waste receptacles (inside & out). **Frequency: 2X per year**
- d. Wash all windows inside and outside (weather permitting) **Frequency: 1X per year**
- e. Vacuum cubicle partition walls **Frequency: 2X per year**

**** RESPONSIBILITY FOR REPLENISHABLE SUPPLIES ****

- a. Paper towels X by agency
- b. Toilet tissue X by agency
- c. Hand soap X by agency
- d. Plastic liners X by agency

*****ALL CLEANING SUPPLIES ARE TO BE PROVIDED BY THE CONTRACTOR.**



II-C SUPERVISION

Competent supervision is to be furnished by the contractor, and these services must be satisfactory to the State.

Keys to the building will be furnished by the State. Any such keys must not be duplicated.

The contractor must maintain a secure environment while cleaning the facility. No one is allowed into the facility other than those individuals responsible for performing janitorial services. The contractor must lock the building when leaving and secure gates (if applicable). In locations that include a security alarm system, the contractor must also properly set the security alarm when leaving the building. Failure to maintain a secure environment, properly lock the building and the gates or set the security alarm (where applicable) will result in a complaint to vendor and possible cancellation of the contract. Any cost incurred from a security service or local police for false alarms caused by failure of the contractor to properly set the security alarm will be the responsibility of the contractor.

In addition, should the contract be cancelled for failure to lock the building, or properly set the security alarm, the cost of changing the building locks and re-coding the security alarm, if applicable, will be charged to the contractor. These costs may be deducted from the monthly payment due the contractor.

The Contractor shall exercise all supervisory control and general control over all day-to-day operations of his/her employees including control over all workers duties. The contractor shall also be responsible for payment of all wages to employees, taxes and fringe benefits, sick leave, pension benefits, vacations, medical benefits, life insurance, or unemployment compensation or the like. The contractor shall discipline his/her employees, as needed including firing and hiring.

II-D CONTRACTOR CLEAN UP

The Contractor is responsible for repair, replacement or clean up as necessary due to carelessness or negligence on the part of the Contractor or his/her employees.

II-E WORKING CONDITIONS

All work shall be done in accordance with all regulations governing the state agency wherein the work is to be performed and with minimum possible interference with the proper functioning of the activities of that state agency. Materials, tools, etc. shall be confined so as not to unduly encumber the premises. The Contractor shall be held to have visited the site prior to submitting a proposal for this contract and checked with the authorities the working conditions and the methods of carrying out the work and to have included in the contract amount, all costs for meeting such working conditions. The vendor shall schedule the walk through inspection through Acquisition Services and the Contract Compliance Inspector.

**II-E WORKING CONDITIONS (Continued)**

The Contract Compliance Inspector will provide necessary registered and returnable keys for the Contractor's entrance to areas of the buildings necessary for the completion of described work after award of contract. The Contractor shall comply with all security regulations and special working conditions as required by the agency. Access to and egress from the buildings and agency grounds shall be via routes specifically designated by the state agency.

II-F EMPLOYEE CONDUCT

The Contractor must insure that each employee wears a badge in plain view indicating the employee's name and company name in letters not less than 1/4 inch in height.

All contractual employees may be required to carry an agency provided pad of "Notice of Work Required" forms and to use them daily to report potentially hazardous conditions and items in need of repair including office lighting, emergency and exit lights, plumbing and water cooler problems, etc. to the Contract Compliance Inspector.

All lost and found articles recovered by contractual employees must be immediately turned in to the Contract Compliance Inspector.

Contractual employees will be required to wear clean and neat clothing or uniforms supplied by the Contractor at all times while on the job.

Contractual employees:

1. Must not have relatives or other personal visitors at the work site.
2. Must not consume food or beverages in public view while on duty. During normal breaks and lunch periods, the cafeteria or lunchroom may be used for this purpose.
3. Must not consume alcoholic beverages nor use narcotics while on duty nor be under the influence when reporting for duty.
4. Must not receive or initiate personal telephone calls from state owned telephones.
5. Must not play radios or other sound equipment without the Contract Compliance Inspector's approval.
6. Must not fraternize with agency staff, clients, tenants, or visitors to the building nor unnecessarily disrupt tenants from their work while performing their contractual duties.
7. Must turn off lights, if applicable, after cleaning is completed in an assigned area.

The agency may require the Contractor to immediately remove any contractual

II-F EMPLOYEE CONDUCT (Continued)



employee(s) from the agency's premises for just cause. The Contractor will assume any and all responsibilities. Any employee so removed may not be placed in another state agency.

The agency reserves the right for final determination of a contractual employee's suitability for assignment to a specific location. Problems of this nature will be addressed with the Contractor's management.

II-G INSPECTION AND CORRECTION OF DEFICIENCIES

Inspections by the Contract Compliance Inspector will be conducted on a daily basis for all specifications outlined in this contract.

Performance evaluations noting deficiencies in the contract specifications will be provided the Contractor on a regular basis. The deficiency for a daily, weekly, or monthly task must be corrected within 24 hours. A quarterly, semi-annual, or annual task deficiency must be corrected within 48 hours.

The Contract Compliance Inspector may maintain a "hot sheet" comprised of complaints from agency staff. The hot sheet will be provided to the Contractor at the beginning of each day and will outline the areas requiring special attention on that day, to be completed within 8 hours of its receipt.

The Contract Compliance Inspector or his/her appointed representative shall make the final decision as to whether or not any cleaning task has been satisfactorily performed.

If it is determined that the task has not been properly performed as intended, the Contractor must make the necessary changes.

Should the Contractor fail to correct specification deficiencies, a Complaint to Vendor (Vendor Performance form) will be filed by the Contract Compliance Inspector. Repeated failure to correct specification deficiencies resulting in issuance of subsequent Complaint to Vendor (Vendor Performance form) may result in cancellation of the contract by Acquisition Services.

NOTE: FAILURE TO NOTIFY ACQUISITION SERVICES AND AGENCY OF CURRENT ADDRESS AND TELEPHONE NUMBER COULD RESULT IN CANCELLATION OF CONTRACT.

II-H COMPLIANCE WITH FEDERAL BLOOD BORNE PATHOGEN REQUIRMENTS

The contractor must provide basic blood borne pathogen training including required Hepatitis B immunization for personnel exposed or working on-site with blood or other potentially infectious materials. Specified waiver and compliance must be in accordance with the current Federal Blood borne Pathogen regulations. Any cost for vaccinations required will be the responsibility of the contractor. The contractor must also provide the State agency a copy of proof of such vaccination.

II-I RECORD KEEPING



The Contractor must provide a monthly time sheet to the Contract Compliance Inspector showing the names, dates, areas and hours actually worked including starting and quitting times, for all employees used at this facility. This is to be submitted to the Contract Compliance Inspector's office with the Contractor's invoice by the 15th day of each month.

Upon award of the contract, the Contractor's must schedule a meeting with the Contract Compliance Inspector between the hours of 8:00 a.m. and 5:00 p.m. Supervisor must also be available to meet for consultation with the Contract Compliance Inspector on an emergency basis during the same hours.

The Contractor must supply the Contract Compliance Inspector with a list of all employees and supervisors to be used at each facility. Such list must include each employee's name, address, social security number and date of birth. Alternate employees may not be used until such list has been updated to include them and the above such data for alternates has been provided to the Contract Compliance Inspector.

II-J BUILDING LOCK UP

The Contractor must lock and secure the building each night when leaving. Lock up procedures consist of before leaving building:

1. Turn off bathroom exhaust fan
2. Turn off all interior lights
3. Check and lock all entrance doors, gates or any other excess to the building.
4. Properly set security alarm system (where applicable)

In locations that include a security alarm system, the contractor must also properly set the security alarm when leaving the building. Failure to maintain a secure environment, properly lock the building or set the security alarm and/or lock the gate(s)(where applicable) will result in a complaint to vendor and possible cancellation of the contract. Any cost incurred from a security service or local police for false alarms caused by failure of the contractor to properly set the security alarm will be the responsibility of the contractor.

In addition, should the contract be canceled by default of contractor, the cost of changing the building locks, providing new keys and re-coding the security alarm, where applicable, will be charged to the contractor. These costs may be deducted from the final payment due the contractor.

II-K CONTRACT PAYMENT SCHEDULE/BILLING

Contractor is to submit billing at the close of each calendar month to:

[MICHIGAN DEPARTMENT OF TRANSPORTATION](#)
[Southwest Region Office](#)
[ATTN: Sue Srackangast](#)
[1501 East Kilgore](#)
[Kalamazoo MI 49001](#)

II-K CONTRACT PAYMENT SCHEDULE/BILLING (Continued)

In the event services cannot be performed as outlined in the specifications



due to construction projects, closed areas or other temporary occurrences, the State shall be credited per square footage per day for areas not serviced during this period. As a general policy, invoices shall be forwarded monthly to the address noted above, by the 15th day of the following month. All billings shall include the contract number and the purchase order number.

II-L HOURS OF WORK/STATE HOLIDAYS

Work hours of contractor servicing this contract must be between the hours of 4:30 p.m. and 9:00 p.m.

The Contract Compliance Inspector will establish the appropriate schedules for work to be performed in designated offices and priorities for periodic work to be performed. The Contractor must adhere to these schedules.

Disruptive activities such as carpet extraction, floor stripping and waxing, etc. shall be done as scheduled by the Contract Compliance Inspector.

The State of Michigan will not pay for services not performed. The contractor will not be paid for State Holidays unless requested to perform such services. State Holidays include but not limited to: New Year's Day, Martin Luther King Jr. Birthday, Presidents' Day, Memorial Day, Independence Day, Labor Day, Veterans Day, Thanksgiving Day (2 days) Christmas Eve, Christmas Day and New Year's Eve. For specific dates, contact the Contract Compliance Inspector.

II-M CONFIDENTIALITY

Contractor shall be bound to confidentiality of any information its employees may become aware of during the course of performance of contracted tasks. Consistent and/or uncorrected breaches of confidentiality may constitute grounds for cancellation of the contract.

II-N LEIN AND OTHER SECURITY CLEARANCES

Upon request of the State:



1. The Contractor shall only appoint employees or prospective employees to work at the location if they have cleared the LEIN and other security checks, and do not have a felony conviction or misdemeanor drug offense.
2. The Contractor shall obtain permission for LEIN checks of all prospective workers for the location. The permission slip is to include:
 - a) Employees Full Name
 - b) Social Security Number
 - c) Date of Birth
 - d) Michigan Drivers License Number or State ID Number
 - e) Employee Signature
3. The Contractor shall replace the janitorial worker assigned immediately at the State's request if the janitorial worker is found with contraband in his/her possession.
4. The contractor shall maintain an adequate pool of trained and LEIN cleared relief personnel to substitute for absent regular employees.



SECTION III – SCOPE OF WORK & SPECIFICATIONS

III-A SCOPE OF WORK

The contractor shall provide all personnel, equipment, tools, materials, supervision, and other items and services necessary to perform the janitorial (housekeeping) services as described in the specifications detailed herein. The required result is to maintain the facility(s) in such a manner as to provide a clean, healthy and safe work environment for occupants of state owned or lease office building(s).

The specifications contained in this document have been developed to establish the minimum level of janitorial (housekeeping) services required operated by the Michigan Department of Transportation.

III-B TRAINING AND DEVELOPMENT

- a) Provide a complete description of your firm's Training and Development Plan. Include the training provided to your employees and supervisors prior to placing them on the job site. Also indicate, any on-going training provided to your employees and supervisors.
- b) Provide a list of training materials, classes or sources. Be specific.

Contractor shall employ personnel capable of fulfilling the requirements of this contract and shall provide a training and development plan for contractor personnel. The plan shall include the following:

1. Qualifications of instructors, supervisors and/or job coaches responsible for training and development.
2. Task analysis identifying knowledge and skills required for each custodial/janitorial activity.
3. Training objectives and methods of verifying competency of all contractor personnel.

The contractor shall submit a Training and Development Plan with the proposal (needs to be included with bid document). The plan must be acceptable to the State. The contractor shall not begin work under this contract until the Training and Development Plan, incorporating any changes required, has been approved by the State. The contractor shall maintain and update the plan annually and within 30 days of the start of any extension.

For clarification purposes, the Contractor's Training and Development Plan shall be considered as work or service and shall be subject to acceptance throughout the term of the contract, to include any extensions of contract term. The contractor shall notify the Contract Compliance Inspector in writing of any proposed change to the Contractor's Training and Development Plan. No change will be implemented prior to review and approval by the State Contract Compliance Inspector.



III-B TRAINING AND DEVELOPMENT (Continued)

The Contractor must allow janitorial staff to participate in special training programs which may be offered by the agency during normal working hours. The Contractor will be responsible for any wages due the contractor's employee during such time.

III-C HEALTH, SAFETY, AND ENVIRONMENTAL PROTECTION

Contractor is to provide a complete description of your health, safety and environmental protection program. If you do not have a health, safety and environmental protection program, provide a summary of how you inform your employees about safety, etc.

The Contractor shall conform to all applicable Federal, State and local laws, and to the requirements of this contract. In performing work under this contract at State of Michigan facilities, the contractor shall:

Take all reasonable steps and precautions to prevent accidents and to preserve the health and safety of visitors, contractor personnel, and State personnel performing or in any way coming into contact with the performance of this contract;

Take all reasonable precautions to prevent the release of hazardous chemicals into the environment; and

Take such additional precautions as the Contract Compliance Inspector may reasonably require for health, safety, and environmental protection.

Any violation of these health, safety, and environmental rules and regulations, unless promptly corrected as directed by the Contract Compliance Inspector, shall be grounds for termination of this contract in accordance with the Default Clause of this contract.

- a. Damage Reports. In all instances where State property or equipment is damaged, the Contractor shall submit to the Contract Compliance Inspector a full report of the facts and extent of such damage--verbally within on hour, and in writing within 24 hours of the occurrence.
- b. Accident Reports. The Contractor shall comply with State of Michigan, OSHA and other regulatory agency requirements for record keeping and reporting of all accidents resulting in death, trauma, or occupational illness. The Contractor shall provide a verbal report to the Contract Compliance Inspector within one hour of occurrence and a written follow-up report to the Contract Compliance Inspector within 24 hours of occurrence.
- c. Chemical Spills. The Contractor shall provide a plan addressing incidental and emergency spills of any chemicals brought on-site.
- d. Hazard Communications. Contractor must maintain two, update Material Safety Data Sheet (MSDS) files on-site; one placed in Contract Compliance Inspector's office and the second in the contractor's office or Janitors Closet. Refer to Section I-JJ - Right to Know (Act 80 of 1986) of this contract.



III-D QUALITY ASSURANCE PLAN

The Contractor shall submit a Quality Assurance Plan with the proposal. The plan must be acceptable to the State. The Contractor shall not begin work under this contract until the Quality Assurance Plan, incorporating any changes required has been approved by Acquisition Services. The Contractor shall maintain and update the plan annually and within 30 days of the start of any extension. The Contractor's Quality Assurance Plan shall include: (1) the names and qualifications of individuals performing inspections and the extent of their authority; (2) methods of identifying deficiencies in the quality of services performed before the level of performance becomes unacceptable, with descriptions of sampling techniques; (3) methods of documenting and enforcing quality assurance operation, including inspections and testing; (4) the format for the Contractor's Quality Assurance Report; and (5) method of control site keys and locks.

- a. Quality Assurance Files. A file of all quality assurance inspections, inspection results, and any corrective action required and/or performed, shall be maintained by the Contractor throughout the term of the contract. This file shall be the property of the State and be made available upon request to the Contract Compliance Inspector within ten days after completion or prior to termination of the contract. Final payment may be withheld pending receipt of quality assurance files.
- b. Quality Assurance Reports. The Contractor shall submit to the Contract Compliance Inspector by close of business the fifth working day of each month, a Quality Assurance Report listing the results of the previous month's Quality Assurance Inspections.
- c. Acceptability. For purposes of acceptance, the Contractor's Quality Assurance Plan will be considered as work of service and shall be subject to acceptance throughout the term of the contract, to include any extensions of contract term. The Contractor shall notify the Facility Manager in writing of any proposed change to the Contractor's Quality Assurance Plan. No change will be implemented prior to review and approval by the Facility Manager.

Also, describe your firm's customer service program. Give examples of how complaints would be handled and resolved.

III-E EQUIPMENT AND SUPPLIES

- a) Contractor is to provide a list of the types of equipment, manufacturer, model number and age of the equipment you plan to utilize for this project. Also, explain your equipment maintenance plan. Do you own or rent your janitorial equipment?
- b) Contractor is to provide a list of the proposed janitorial cleaning supplies that will be utilized for this project. Also include manufacturer's name and proposed annual estimated quantities.

The Contractor must furnish all equipment and supplies, other than toilet paper, paper hand towels and ice melting products.

**III-E EQUIPMENT AND SUPPLIES (Continued)**

The Contractor must utilize cleaning equipment that meets with the approval of the State Agency Contract Compliance Inspector. The use of any powdered scouring cleansers is expressly prohibited. A complete listing of equipment and products to be used shall be submitted to the Contract Compliance Inspector within 60 days after award of CONTRACT.

The Contractor must furnish all power equipment such as floor machines, vacuum systems, carpet cleaning systems, etc. and all other equipment.

All equipment used in office areas must not exceed the noise level of 68 decibels at 5 feet, which will be less disruptive to office workers.

The Contractor must supply all cleaners, finishes, etc. for the treatment of various types of flooring and/or carpeting. Use only such materials as are recommended and approved by the Contract Compliance Inspector or his designee and the flooring manufacturer.

The Contractor's prime responsibility is to protect owner's property at all times and to use only such materials and treatments as will enhance the appearance of buildings and protect surfaces such as flooring.

The State will furnish an area, when necessary, for storage of the Contractor's equipment and supplies. The Contractor will be held solely responsible for all items stored on State premises.

The contractor will be required to submit a complete list by brand names and product number of all supplies to be used in fulfilling this contract and a Materials Safety Data Sheet (MSDS) prior to starting any work. Right is reserved by State to accept or reject these items. An acceptable substitute must be immediately furnished for any rejected item.



SECTION IV – CONTRACTOR’S TECHNICAL WORK PLAN

IV-A JANITORIAL WORK PLAN

Staffing

1. Number of Employees: 2
2. Proposed Man-Hours: 1762 annual (includes 1592 employee routine service, and 170 hours semi-annual and annual services). The 1592 hours for routine daily, weekly, and monthly service tasks requires competitive productivity consistent with commercial industrial standards at the rate of 3360 square feet cleaned per man hour.
3. Starting Hourly Wage Per Employee: Average \$7.85 per hour
4. Hourly Wage Per Supervisor: \$9.46 per hour.
5. Incentive Programs Designed to Increase Productivity and To

Decrease Turnover: To assure quality and consistent service delivery, we believe it is critical to offer competitive wages with benefits and other incentives to retain a qualified and trained workforce. In addition to wage, the following incentives are offered to agency employees: Life Insurance; Paid Time Off (PTO); Free Vision and Dental Insurance; Paid Holidays; Free Internet Service; an Employee Assistance Program (EAP); ability to buy group medical insurance; and 20% discount at all Goodwill stores in the State of Michigan. In addition, Supervisory level staff are provided short term and long term disability, as well as a flexible spending stipend which supports health insurance coverage.

6. Resumes (Attached):
 - a. Dennis R. Frey, Vice President
 - b. Robert McGowan, Custodial Program Supervisor
 - c. Pat Brummett, Vocational Assessment Supervisor

C. Methods of Work Organization to Accomplish Tasks:

1. Responsibilities of Employees: Each employee assigned to the facility is assigned cleaning tasks specific to facility area. It is the responsibility of each employee to insure that all cleaning tasks are performed consistent with contract standards and frequency. The Quality Assurance Inspection Checklist will be supplied to each employee to use as a guide in work performance.

Assignment of cleaning tasks to employees by facility area promotes ownership and accountability for work performance, and facilitates the identification of individual employee performance areas needing improvement before deficiencies occur.

2. Responsibilities of Building Services Supervisor: The Building Services Supervisor has daily overall responsibility for service to the Facility, including the responsibility for work personally



IV -A JANITORIAL WORK PLAN (Continued)

performed as well as responsibility for the work of other assigned workers. The Building Services Supervisor will arrange for or provide additional service to areas not meeting contract standards in order to avoid deficiencies. The Supervisor will also monitor all employees to insure proper personal identification badges are worn at all times.

3. Responsibilities of Custodial Program Supervisor: The Custodial Program Supervisor supervises the Building Services Supervisor and is responsible for insuring that sufficient resources, including manpower, equipment, and supplies are available to the Building Supervisor to perform required tasks. The Custodial Program Supervisor is also responsible for a not less than once weekly on-site Quality Assurance Inspection and for the scheduling of all quarterly and semi-annual periodic services consistent with contract requirements.

4. Assurance of Supervisory Availability: The Custodial Program Supervisor serves as primary back-up to the Building Services Supervisor. The Custodial Program Supervisor is readily accessible, with the Goodwill corporate office located just 10 minutes from the Facility. In addition, Building Supervisors from other similar State facility accounts and our Night Services Custodian will be cross-trained as additional back-up.

5. Contingency Plan for Staff Shortage or Inclement Weather: In the event of staff shortages due to inclement weather or other unavoidable emergencies, other trained workers either from our corporate office or other accounts serviced in the Greater Kalamazoo area will be temporarily assigned to this facility to assure service performance. As Goodwill maintains its corporate office and two other accounts within ten minutes travel time, a supplemental back-up labor force is readily available. We also, with the permission of the Facility Contract Compliance Inspector, may extend the daily service hours beyond 9:00 AM to compensate for unavoidable emergency staff shortages.

IV-B TRAINING & DEVELOPMENT

A. Employee and Supervisor Training Provided Prior to Placement On The Job Site: Goodwill Industries is nationally accredited by the Commission on Accreditation of Rehabilitation Facilities and is uniquely qualified to assure that employees assigned to this facility have both the aptitudes and demonstrated skills to perform required cleaning tasks. Prior to employment, applicants will participate in a variety of standardized assessment activities, both paper and pencil, and work samples, to insure that employees possess the necessary aptitudes to perform duties consistent with contract requirements. The Goodwill Industries corporate office facility also requires the same or similar tasks as required in the facility contract specifications. In most cases we will use the corporate office environment to provide a "hands-on assessment" of the applicant's ability to perform the required

**IV-B TRAINING & DEVELOPMENT (Continued)**

tasks prior to placement at the facility. A criminal background check is routinely performed for all new hires to insure that applications present no misrepresentations of previous corrections involvement. After the decision to hire has been made, new employees participate in a comprehensive orientation provided by the agency Human Resources Department, with emphasis on safety awareness and training. Topics presented include: back safety; workplace violence; hazardous communication and right-to-know, including Material Safety Data Sheet accessibility; and accident reporting procedures and requirements. Each employee is presented with a copy of the agency personnel practices which further addresses safety as well as all agency rules and regulations.

Once placed at the contract facility, the Building Supervisor will provide one-on-one initial training to new employees until the employee demonstrates the ability to independently perform assigned tasks to contract specifications.

B. Employee and Supervisor On-Going Training Provided: Once employees are assigned to the contract facility and after initial training to criteria is provided by the Building Supervisor, ongoing training is of two types: on-the-job training and classroom training. On-the-job training will include general orientation to the building, including locating proper entrance, locating supplies, equipment, and cleaning area assignments; building security requirements and procedures, and performance expectancies including proper work behaviors, quality standards, and use of the Quality Assurance Inspection Checklist. Classroom training, including both instruction and demonstration, will be conducted periodically. The training will concentrate on the most effective and efficient use of the cleaning supply products and equipment used specifically in the contract facility. Topics covered will include: restroom cleaning; hard surface floor care; wall care and cleaning; extraction carpet care; conference room/classroom cleaning; hazard communication and Material Safety Data Sheets; proper use of cleaning supplies for all tasks and applications; proper use of equipment for all tasks and applications.

C. Training Materials, Classes, or Sources: Classroom instruction will be provided by a representative from our primary vendor for custodial supplies and equipment. On-the-job training will be provided by the facility Building Supervisor and by the Custodial Program Supervisor. Classroom instruction may also utilize a comprehensive custodial video training series which addresses the classroom training topics listed above.

D. Qualifications of Instructors: The qualifications of the Custodial Program Supervisor and Building Supervisor are described in Section 3. Work Plan. Mr. Brain Kovacik, Sales Consultant with Kalamazoo Sanitary Supply (KSS), will provide classroom instruction. Mr. Kovacik has taught products and procedures classes to end users for the past 5 years as part of his responsibilities with KSS, and has received manufacturer training from leading custodial supply firms including Hillyard, Betco, and Warsaw.

E. Task Analysis of Skills Required For Each Activity: Attached is the "Task Definition and Skills Analysis" which describes the aptitudes and skills necessary to perform each cleaning task, as well as the Goodwill assessment tools to be used in measuring each applicant's ability to meet the required proficiency. Goodwill Industries will utilize existing resources of its nationally accredited vocational assessment service

IV-B TRAINING & DEVELOPMENT (Continued)



in providing applicant assessment prior to hire.

F. Training Objectives and Methods of Verifying Competency: Training objectives and assigned cleaning responsibilities are established consistent with the employee's assessed aptitudes. Training objectives are established from the contract Cleaning Tasks Frequencies for Daily, Weekly, Monthly, Quarterly, and Semi-Annual services. The contract Task Definitions provide the necessary methods to be used in attaining each Training Objective. Employee Competency will be verified through direct observation of the Building Supervisor, coupled with the assessment of service after completion using the Quality Assurance Inspection Checklist.

IV-C HEALTH, SAFETY, & ENVIRONMENTAL PROTECTION

A. Agency Safety Committee: Goodwill Industries is committed to maintaining a safe and secure environment for all personnel, customers, and the general public. An active Agency Safety Committee develops, implements, and routinely monitors the Agency Safety Program through regular monthly meetings. Committee membership includes membership from all operating divisions at the highest levels of responsibility and authority. The custodial service program is represented on the Safety Committee by Dennis Frey, Vice President and Robert McGowan, Custodial Program Supervisor.

B. Agency Safety Program: The Agency Safety Program addresses the following critical components and activities to insure ongoing safety and security of all personnel: Training and certification of an adequate number of first aid and CPR personnel; Development and testing of emergency evacuation procedures and plans; Workplace Violence and Threat Management Program; Workers' Compensation and Return to Work Program; Facility and Vehicle Self-Inspections; Testing of fire emergency sprinkler and remote monitoring system; Safety Training Program for all personnel; Personnel Protective Equipment Program; and Equipment Lock-Out/Tag-Out Program.

C. Employee Safety Training: Well-organized and documented safety training programs are routinely provided to agency personnel. Training is provided by qualified representatives of other affiliated organizations, including the MIOSHA Safety and Education and Training Program (SET), Michigan Association of Rehabilitation Facilities (MARO), the agency Employee Assistance Program (EAP), and through in-service training provided by agency staff. Examples of training topics presented include: Back Safety; Workers' Compensation; Ergonomics; Workplace Violence; Hazard Communications; Heat Stress; Turning Negative into Positive in the Workplace; Fire Safety; First Aid/CPR; Job Safety Analysis; Winter Cold Safety; and Bloodborne Pathogens. Goodwill also utilizes the computer-based Rogers Learning Safety Program which provides for self-paced instruction in diverse safety training modules followed by testing to verify attainment of learning objectives.

D. Accident Reporting: Provisions of Goodwill Industries accident reporting program include self-reports of the affected employee, reports of other observers, a review of potential contributing factors, a review and analysis of the affected employee's supervisor, and recommendations to eliminate or minimize potential hazards to prevent reoccurrence. Reports are filed within no more than 24 hours of the incident and a copy will be provided to the State Agency Facility Manager at the same time. Records and reports are kept consistent with regulatory requirements of MIOSHA/OSHA.

IV-C HEALTH, SAFETY, & ENVIRONMENTAL PROTECTION (Continued)



E. Chemical Spills Plan: In case of accidental spills, the affected area will be restricted from casual entry of non-custodial personnel. The applicable Materials Safety Data Sheet (MSDS) will be reviewed to determine precautions and proper procedures for clean-up of accidental releases or spills. Personal Protective Equipment (PPE) will be utilized by employees as indicated, and may include protective glasses, gloves, boots, aprons, and respirator. Depending upon the extent of the release and chemical involved, a local firm specializing in the collection and disposal of hazardous materials may be consulted or used in clean-up.

F. Hazard Communications: Goodwill Industries maintains Material Safety Data Sheets for all products used in agency operations, provides training to employees in their use, and maintains Material Safety Data Sheets in locations accessible to employees. Two MSDS files will be maintained on-site at the State agency facility, one in the custodial closet, and the second in the Contract Administrator's office.

IV-D QUALITY ASSURANCE PLAN

A. Names and Qualifications of Individuals Performing Inspections and Extent Of Their Authority

1. Robert McGowan, Custodial Program Supervisor
Qualifications: See Work Plan, Section III. A
Extent of Authority: Supervises Building Supervisors and Employees assigned to facility.
2. Dennis Frey, Vice President
Qualifications: See Work Plan, Section III. A
Extent of Authority: Supervises Custodial Program Supervisor

B. Methods of Identifying Deficiencies and Sampling Techniques: The facility Building Supervisor on a daily basis, following service provision, will inspect all facility areas to insure compliance with contract cleaning frequencies and standards. The Custodial Program Supervisor will inspect all facility areas on a random, no less than a once weekly basis. The Vice President will inspect all facility areas on a random, no less than monthly basis.

C. Methods of Documenting and Enforcing Quality Assurance Operation:

1. Documentation: A Quality Assurance Inspection Checklist will be completed by Staff responsible for facility Quality Assurance Inspections. The Checklist identifies: inspection dates; the Staff person performing the inspection; cleaning tasks and frequencies; a rating of Satisfactory or Deficient for tasks inspected; corrective action made for deficiencies; and notation of any facility concerns during the report period with action taken.
3. Enforcing Quality Assurance Operation: All Daily, Weekly, and Monthly Quality Assurance Inspections will be submitted to and reviewed by the Vice President. The Vice President is responsible for insuring all reports are completed in a timely manner, and for insuring that all deficiencies have been

IV-D QUALITY ASSURANCE PLAN (Continued)

corrected.



3. Facility Feedback: Facility feedback regarding service performance is actively solicited. In addition to feedback provided to on-site workers, the facility Contract Compliance Inspector is encouraged to contact the Vice President as concerns or special requests are indicated. To expedite timely communication, the Facility Contract Manager will be provided e-mail addresses for both the Custodial Program Supervisor as well as for the Vice President. In addition, the Facility Contract Compliance Inspector will be encouraged to complete a Quality Assurance Inspection Checklist monthly to insure regular feedback and communication.

4. Quality Assurance Program Assessment: The Vice President is responsible for insuring that the Quality Assurance Program design and implementation achieves the desired outcome of maintaining service delivery consistent with contract standards of performance. In fulfilling this responsibility, he will assure through review of written reports, that:

- a. Weekly Quality Assurance Inspection Checklists are completed by the Custodial Program Supervisor.
- b. Monthly Quality Assurance Checklists are completed personally through site visits.
- c. Monthly Quality Assurance Inspections and facility feedback are consistent with daily and weekly inspections performed by the Building Supervisor and Program Supervisor.
- d. In cases where monthly inspections and facility feedback are not consistent with daily and weekly inspections, the process and system will be investigated to determine root causes for discrepancies. The goal of the Quality Assurance Program is to insure that, if all procedures are followed as designed, all quality concerns will be addressed prior to performance deficiencies occurring.

D. Quality Assurance Report Format: The Vice President will submit to the Facility Contract Compliance Inspector by the fifth working day of each month a Quality Assurance Report Summary. The content of the report will include:

1. The number of service days in the previous month.
2. Number of Weekly Quality Assurance Inspections Performed.
3. Number of Monthly Quality Assurance Inspections Performed.
4. Areas of Corrective Action Implemented by the Contractor.
5. Deficiencies noted by the Facility, if any.
6. Assessment of the degree of consistency between Goodwill Quality Assurance Inspections and Facility feedback.
7. Further corrective action needed, either in cleaning task performance or Quality Assurance Program design and implementation.

E. Method of Controlling Site Keys and Locks: Facility site keys will be stored on site in a secure area designated by the Facility Contract Administrator and Goodwill Custodial employees. In lieu of an existing

IV-D QUALITY ASSURANCE PLAN (Continued)

secure area meeting these requirements, Goodwill proposes to install a key lock box in the custodial supply storage area. The facility Contract



Administrator or his/her designate will be provided a key to the lock box.

F. Customer Service Program: Dennis Frey, Vice President will provide routine customer service and will communicate with the Facility Contract Administrator on a not less than monthly basis. In the event he is not available, and service needs cannot be met by the Custodial Program Supervisor or Building Services Supervisor, our agency Marketing Director, Denise King, is available to support customer service needs.

IV-E EQUIPMENT & SUPPLIES

- A. Equipment: The enclosed attachment identifies proposed equipment requirements necessary for maintaining the facility to contract specifications. The Equipment Maintenance Plan includes the following components:
1. The agency primary supplier of both cleaning supplies and custodial equipment maintains a full service maintenance and repair facility for all equipment assigned to the facility.
 2. In the event of equipment breakdown during service hours, back-up equipment will be maintained at our corporate office, located approximately 10 minutes from the contract account. Back-up equipment is also available from our equipment supplier as needed.
 3. Equipment Inspections will be performed weekly by the Custodial Program Supervisor, and monthly by the primary equipment supplier.
 4. Equipment inspection will be added to the Quality Assurance Inspection Checklist to assure routine attention to the preventative maintenance program. Key items inspected include:
 - a. Vacuum filter bags and HEPA filter or equivalent filtration system
 - b. Inspection of equipment power cords and extension cords for frays, loose wires, cuts, and proper gauge
 - c. Vacuum hoses for potential obstructions
 - d. Vacuum beater bars and adjusters
 - e. Jets in carpet extractors are free of obstructions
 - f. Carpet extractor recovery warning device freely operating
 - g. Carpet extractor vacuum switch and recovery switch indicators activate properly
 - h. Carpet extractor vacuum hood is free of obstructions
 - i. Carpet extractor brush bar and adjusters
 - j. High speed burnisher has correct pad installed for application, and the pad is clean
 - k. High speed burnisher wheels are free wheeling
 - l. Insure clutch plate is properly adhered to pad holder on high speed burnisher
 5. Equipment inspection and preventative maintenance procedures will be included in classroom instruction provided on site to all employees.

MICHIGAN DEPARTMENT OF TRANSPORTATION
Southwest Region Office
1501 East Kilgore Road,
Kalamazoo MI 49001

PRICING SHEET

Bidder must complete and return this pricing sheet with signed DMB form 285
On or before scheduled bid due date.

Part I

Quoted prices are to include the daily, weekly and monthly services only,
as outlined in the specifications:

Description:	Estimated price per month	(Multiply estimated monthly price times 36 months)
Janitorial Services	\$2,264.00	\$81,504.00

Part II

Quote your price to perform these periodic services as outlined in the attached specifications.
The price for periodic services are not to be included in the monthly price above.
The vendor is required to submit a separate billing as services are performed.
Payment will be issued only after services are satisfactorily completed.

Description: Periodic Services	Estimated Services	Price per Service	(Multiply price per service times estimated services)
Semi-Annual Services:			
1. Strip, seal, and wax floors in hallway, break room, all three entrances, storage room, and lobby	6	\$195.00	\$1,170.00
2. Scrub restrooms floors	6	\$65.00	\$390.00
3. Wash all exterior windows – inside and outside (weather permitting)	6	\$130.00	\$780.00
4. Vacuum cubicle partition walls	6	\$285.00	\$1,710.00
5. Clean air diffusers	6	\$65.00	\$390.00
6. Clean carpet – full contract area	6	\$311.00	\$1,866.00
7. Clean light fixture lenses	6	\$260.00	\$1,560.00
8. Wash and disinfect all waste receptacles (inside and outside)	6	\$66.00	\$396.00

Part III

A. TOTAL ESTIMATED 1-YEAR CONTRACT PRICE: \$29,922.00
(Divide total estimated 3-year contract price by 3)

B. TOTAL ESTIMATED 5-YEAR CONTRACT PRICE: \$89,766.00
(Add price for 36 months plus price for all periodic services)

Bidder's Name: Goodwill Industries of Southwest Michigan

Telephone #: (269) 382-0490

E-mail Address: dfrey@goodwillswmi.org