

Bay-Arenac ISD
4155 Monitor Road
Bay City, MI 48706
(989) 667-3270

Request for Proposal
Classroom Audio/Visual Systems
June 22, 2010

GENERAL CONDITIONS

The Bay-Arenac ISD is soliciting bids from qualified vendors for replacement of Classroom Audio/Visual Systems for Bay-Arenac Career Center, located at 4155 Monitor Road, Bay City, MI 48706.

The following Request for Proposal (RFP) is being provided to you for your consideration. To be considered, your company must meet the qualifications and satisfy the requirements set forth in this RFP.

Jim Arnold
Bay-Arenac ISD
4155 Monitor Road
Bay City, MI 48706
989.667.3270

Completed proposals must be received at the address noted above by 1:00 p.m. on Wednesday, January 13, 2010. Proposals must be submitted in an envelope that is clearly marked "Classroom Audio/Visual Systems" Proposals submitted by facsimile will not be accepted. All proposals will be opened at the specified time and will be read aloud. The public is welcome to attend this bid opening.

Although cost will be an important factor in awarding the contract, the school district is not obligated by any statute or regulation to award the bid for the replacement of the classroom audio/visual systems on the basis of cost. Accordingly, the school district reserves the right to evaluate all proposals objectively and subjectively and to accept or reject any or all proposals or portion thereof. Additionally, the district reserves the right to negotiate changes in equipment with the company determined to have submitted the proposal that is in the best interest of the district.

It is to be understood that this RFP constitutes specifications only for the purpose of receiving proposals for services and does not constitute an agreement for those services. It is further expected that each bidder will read these specifications with care. Failure to provide requested information or meet certain specified conditions may invalidate the proposal(s).

The information contained herein is believed to be accurate, but is not to be considered in any way as a warranty.

All questions and correspondence should be directed to Jim Arnold at the address noted above or by telephone. In order to assure consistency of information provided regarding this RFP, contact with Bay-Arenac ISD personnel other than Mr. Arnold is discouraged and may be grounds for elimination from the selection process.

WITHDRAWAL OF PROPOSALS:

Proposals shall remain valid for a period of sixty (60) days after submission. Modifications to proposals will not be accepted by the district, except as may be mutually agreed upon following the acceptance of the proposal.

TIME TABLE:

1. Release of RFP on or about June 22, 2010.
2. Proposals due at 1:00 p.m. on Wednesday, July 7, 2010.
3. Sealed Bids will be opened at 1:15 p.m. on July 7, 2010.
4. Presented to the Board of Education for approval on July 19, 2010.
5. Notification to all companies as soon as possible after July 19, 2010.

PROJECT QUALIFICATIONS:

- Equipment must be manufactured by a major manufacturer (JBL, Crestron, Crown, etc).
- Equipment must meet the minimum specifications.
- Bay-Arenac ISD may wish to purchase more or less than the specified quantity. Please indicate any restrictions as they may apply to quantities.
- Bay-Arenac ISD may split the award between multiple bids.

ISD INFORMATION:

Bay-Arenac ISD is soliciting bids to upgrade the current audio/visual solutions for several classrooms located at the Bay-Arenac ISD Career Center.

AUDIO/VISUAL SYSTEM REQUIREMENTS:

1. Control System/Audio/Video System requirements:

- Crestron control system required and to be supplied by an authorized Crestron dealer (no substitutions).
- Integrated system must have a minimum of three (3) built-in COM (Serial control) ports, eight (8) IR/Serial ports, eight (8) I/O Versiports, eight (8) isolated relays, and Ethernet with appropriate power supply recommendations.
- Control system will include and will be administered by a minimum of a single 3.5" color touch panel with buttons. This panel will be flush mounted or table top enclosure.
- Custom programming to be done by a Certified Crestron Programmer on staff.
- Minimum of 200 watt stereo amplifier in 8-ohm with a minimum three (3) year manufacturer warranty. Tie into existing ceiling mounted speaker system or if needed add new JBL loud speakers mounted to front of room.
- Must supply the required Rack mounted power unit with minimum of eight (8) AC outlets.
- Must include a separate Audio/Video & VGA switcher with a minimum of three (3) composite video. Two (2) S-video and three (3) RGB/computer VGA inputs. Switcher must be serial (RS232) controllable.
- Must include a combination VHS & DVD Player unit with custom rack shelf and security faceplate

2. General System requirements:

- All necessary cabling, connectors, wall connection plates, patch cables and related installation materials.
- Minimum One (1) year warranty on all items (excluding projector lamp) with options for additional warranties for years two (2) and three (3).
- On-site training and training materials must be provided for end users and technical support for technical/help desk users.
- Installation personnel must have the CTS (Certified Technology Specialist) certification and must be named in the proposal document.

METHOD OF EVALUATING PROPOSALS

After the bids have been evaluated, cost and other considerations will be evaluated. Once all factors have been evaluated, the Vendor that is most qualified and reasonable in cost will be selected for recommendation to the Board of Education.

PAYMENT

Final payment to the successful bidder will be paid upon delivery of product.

NOTICE OF NONDISCRIMINATION

The Bay-Arenac ISD does not discriminate on the basis of race, color, national origin, sex, age, religion, height, weight, marital status or disability in its programs and activities. The following person has been designated to handle inquiries regarding the nondiscrimination policies:

Michael R. Dewey, Superintendent
Bay-Arenac ISD
4228 Two Mile Road
Bay City, MI 48706
(989) 686-4410

**Bay-Arenac ISD
4155 Monitor Rd.
Bay City, MI 48706
989.667.3270**

PROPOSAL FORM

Please complete and return this proposal form with any additional information you feel is necessary to help us evaluate your business.

Four (4) Classrooms – One (1) System per Classroom:

<u>Qty</u>	<u>Description</u>	<u>Each</u>	<u>Total</u>
4	Crestron CP2e Integrated Control System	\$_____	\$_____
4	Crestron TPS-4LB 3.7" Color touch panel black bezel	\$_____	\$_____
4	Crestron custom button engraving on touch panel	\$_____	\$_____
4	Crestron IRP2 IR Emitter cable	\$_____	\$_____
4	Crestron CN-RJ11 cable termination block	\$_____	\$_____
4	Crestron PW-2420RU power supply	\$_____	\$_____
4	Crestron ST-VS video sync sensor for combo VHS/DVD player	\$_____	\$_____
4	Crown XLS 202D stereo amplifier 200W 8ohm (3-yr warranty)	\$_____	\$_____
8	JBL control 25WH (White) wall mounted loudspeaker w/mounts	\$_____	\$_____
4	Epson data projector 1830 XGA 3500 lumen	\$_____	\$_____
4	Extron MPS-112 A/V Media presentation switcher 60-532-01	\$_____	\$_____
4	Extron VGA distribution Amp P/2 DA 2xi 60-506-01	\$_____	\$_____
8	Extron VGA Micro HRA cable w/audio M-M 12' 26-566-03 (Laptop & PC)	\$_____	\$_____
4	Extron tabletop housing for TPS4L touch panel (custom)	\$_____	\$_____
4	ICI Custom Crestron programming e-control Xpanel GUI with roomview support.	\$_____	\$_____
4	ICI Custom wall plate for various connections. (Liberty WQ115599)	\$_____	\$_____
4	MA PD-915R 9-outlet rack strip	\$_____	\$_____
4	MA RSHMA Custom rack mounted faceplate/shelf for combo VCR/DVD	\$_____	\$_____
4	MA U1 Rack shelf	\$_____	\$_____
4	Premier mounts MAG-FCTAW-QL combo (MAG mount and PP-FCTA false ceiling adapter plate (white))	\$_____	\$_____
4	Toshiba SD-V296 combination VHS/DVD player	\$_____	\$_____

OPTION #1:

1 Vivitek D837 3D data projector \$_____ \$_____
(integrated into Crestron control system) with HDMI input

Tax Exempt (Education)

Freight & Delivery : \$_____
Please include estimated Delivery time. _____

Total Cost w/o Option #1: \$_____

Total Cost with Option #1 replacing One (1) Epson Data Projector 1830 \$_____

Please complete and return this proposal form with any additional information you feel is necessary to help us evaluate your business.

Name of Company: _____

Address: _____

Telephone: _____

(Please Type or Print) Name

Title

Signature

Date