

State of Michigan Second Annual

Public Purchasing CONFERENCE

2009

Bob Burns

Panelist: Buy Michigan First What Does It Mean



Bob Burns

Director of Government
Affairs
Department of Management
and Budget
www.dmb.gov

Bob Burns serves as DMB's Director of Government Affairs. As head liaison to the legislature, Burns is responsible for all legislation impacting the Department, as well as initiating and pursuing the Department's own legislative priorities through the legislative process. He also monitors the Department's budget. Burns regularly works to educate the legislature on all DMB initiatives, including the Buy Michigan First and MiDEAL programs.

Prior to coming to the Department in 2007, Burns served as Chief of Staff to a State Representative Andy Meisner and also spent time as a legislative aide in the State Senate. Prior to coming to the State, Burns served as a manager in a family business in the residential building industry. Burns lives in East Lansing with his wife Kimberly and daughter Olivia.

Grand Valley State
University
De Vos Center
Grand Rapids, Mich.
June 10, 2009

State of Michigan Second Annual

Public Purchasing CONFERENCE

2009

Melissa Castro

Panelist: Whats New in State Purchasing

Melissa Castro is a Buyer Manager in the Professional Services area of the Services Division of Purchasing Operations. Melissa has been with Purchasing Operations for over 8 years and has worked in all areas of Purchasing. For the past five years, her primary focus has been on the purchasing and negotiation of health care services, including employee benefits and Medicaid.

Melissa leads a team of seven buyers in Professional Services who purchase a wide variety of services including educational testing services, health care services, program evaluation services, and consulting. Melissa graduated from Trevecca Nazarene University with a B.A. in Business Administration.



Melissa Castro
Buyer Manager
Services Division of
Purchasing Operations

Grand Valley State
University
De Vos Center
Grand Rapids, Mich.
June 10, 2009

State of Michigan Second Annual

Public Purchasing CONFERENCE

2009

Sue Cieciva

Panelist: Whats New in State Purchasing

Sue Cieciva is a Buyer, Specialist with the State of Michigan. She is currently in the Commodities Division of DMB, Purchasing Operations. She has over 7 years experience in state government purchasing.

Previously, she worked in the private sector for 12 years as a purchasing agent for a major wheel and brake manufacturer serving the automotive and commercial highway markets. She graduated from Michigan State University with a B.A. in Business Administration.



**Sue Cieciva
Commodities Division
Department of Management and Budget**

Grand Valley State
University
De Vos Center
Grand Rapids, Mich.
June 10, 2009

State of Michigan Second Annual

Public Purchasing CONFERENCE

2009

Greg Faremouth

Facilitator: Whats New in State Purchasing



Greg Faremouth
Director
IT Division
Purchasing Operation
Department of Manage
ment and Budget

Greg started his career with the State of Michigan as a buyer within the Technical Professional Division of Acquisition Services. In his eight years with the Department of Management and Budget, he has held various position titles including Buyer, Buyer Specialist, and Acting IT Division Director.

In his current position as Director of the IT Division for Purchasing Operations, he oversees the development and execution of contracts with a value of over \$2 billion as well as the RE:START and MVP programs. Greg has a Bachelors of Science Degree from Ferris State University and a Masters in Business Administration from Central Michigan University.

Grand Valley State
University
De Vos Center
Grand Rapids, Mich.
June 10, 2009

State of Michigan Second Annual

Public Purchasing CONFERENCE

2009

Steve Motz

Panelist: Whats New in State Purchasing

Steve Motz is a Buyer with the State of Michigan. He is currently in the Information Technology Division of DMB Purchasing Operations. He has four years experience in state government purchasing.

Prior to joining Purchasing Operations, he worked in the Strategic Asset Management division of DMB for two years. He graduated from Michigan State University with a B.A. in Supply Chain Management with an IT specialization.



Steve Motz

Buyer

I.T. Division

**Department of Management and Budget
Purchasing Operations**

Grand Valley State
University
De Vos Center
Grand Rapids, Mich.
June 10, 2009