

State of Michigan Second Annual

Public Purchasing CONFERENCE

2009

Mike Bliss

Panelist: Buy Michigan First What Does It Mean

Mike Bliss joined DMB-Purchasing Operations in 2000 as a buyer in the Commodities Division. He currently works in the Knowledge Management Unit, conducting audits of departmental purchasing practices, training statewide purchasing staff on ethics and procurement practices, and researching policy initiatives and special projects. Before joining the state, Mike worked in the manufacturing, industrial, and healthcare fields.



Mike Bliss

**Michigan Department of
Management and Budget**

Grand Valley State
University
De Vos Center
Grand Rapids, Mich.
June 10, 2009

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Bob Burns

Panelist: Buy Michigan First What Does It Mean
Panelist: Whats New In State Purchasing



Bob Burns

Director of Government
Affairs
Department of Manage-
ment and Budget

Bob Burns serves as DMB's Director of Government Affairs. As head liaison to the legislature, Burns is responsible for all legislation impacting the Department, as well as initiating and pursuing the Department's own legislative priorities through the legislative process. He also monitors the Department's budget. Burns regularly works to educate the legislature on all DMB initiatives, including the Buy Michigan First and MiDEAL programs.

Prior to coming to the Department in 2007, Burns served as Chief of Staff to a State Representative Andy Meisner and also spent time as a legislative aide in the State Senate. Prior to coming to the State, Burns served as a manger in a family business in the residential building industry. Burns lives in East Lansing with his wife Kimberly and daughter Olivia.

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Tammi D. Hart

Panelist: Buy Michigan First What Does It Mean



Tammi D. Hart
Supplier Diversity
Coordinator
Business Services
Administration
Department of Management
and Budget

Tammi D. Hart serves as the Supplier Diversity Coordinator for the Department of Management & Budget (DMB). As the Supplier Diversity Coordinator, Hart is responsible for educating, encouraging, assisting, and advocating for underrepresented groups.

Ms. Hart's previous work experience includes working as a Minority Supplier Specialist with Toyota Boshoku, in Novi, Michigan. She worked in the automotive industry for over ten years, holding positions as a Program Management Analyst for Ford Motor Company and Engineering / Supplier Diversity Coordinator for ZF Lemforder. Ms. Hart holds an MBA from Davenport University, Warren, Michigan, and a Bachelor's Degree in Business Management from the University of Phoenix, Southfield, Michigan.

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Genevieve Hayes

Panelist: Buy Michigan First What Does It Mean

Genevieve Hayes serves as Manager of the Business Development Unit of Purchasing Operations for the Department of Management and Budget (DMB). In this capacity Ms. Hayes is responsible for managing the State's Buy Michigan First and Supplier Diversity initiatives as well as promotion of the MiDeal program.



Genevieve Hayes
Manager of the Business Development Unit of Purchasing Operations Michigan Department of Management and Budget

Prior to coming to DMB, Ms Hayes was an account manager at Lear/International Automotive Components. Her work experience also includes working as a contract negotiator and business analyst at EDS as well as serving in a variety of district sales and marketing positions at the Buick Motor Division of General Motors. Ms. Hayes has an MBA from Wayne State University in Detroit and a Bachelor of General Studies from the University of Michigan, Ann Arbor.

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Elise Lancaster

Facilitator: Buy Michigan First What Does It Mean



Elise A. Lancaster
Director, Purchasing
Operations
Business Services
Administration
Michigan Department of
Management and Budget

Elise A. Lancaster serves as Director of Purchasing Operations for the Michigan Department of Management & Budget (DMB). Purchasing Operations acts as the buying and selling agent for state agencies, managing a diverse portfolio of more than 1100 contracts valued at more than \$19 billion. The goal of Purchasing Operations is to foster a welcoming, fair environment for vendors, while demanding that they compete aggressively for state contracts and provide the best value for the State of Michigan.

Ms. Lancaster is currently serving a two-year term on the Board of Directors of the National Association of State Procurement Officials (NASPO), serving as Chair of the 2008/2009 Committee on State and Federal Relations. Her previous work experience includes working as a Government Relations Professional with Dykema Gossett, PLLC, in Lansing; serving as Director of Constituent Services for Governor Jennifer M. Granholm; serving as Chief of Staff to State Senator Gary C. Peters of Oakland County, Michigan, and serving as Central Regional Director for United States Senator Donald W. Riegle, Jr. Ms. Lancaster also worked on Capitol Hill as a legislative assistant, and served as Program Coordinator for the Michigan Political Leadership Program at Michigan State University.

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