

COLLABORATIVE PURCHASING

Local units of government can utilize some state contracts to cut costs associated with purchasing and eliminate the time needed to post, analyze and award bids. With membership in MiDEAL, government, educational institutions and nonprofit hospitals find opportunities for smart business.

What is MiDEAL?

MiDEAL – Michigan Delivering Extended Agreements Locally – is a cooperative purchasing program that allows local units of government to use state contracts to buy goods and services.

Who can join and how?

Membership in MiDEAL is open to:

- Counties
- Cities
- Townships
- Villages
- School districts
- Universities
- Community colleges
- Nonprofit hospitals

Benefits

MiDEAL offers a number of valuable benefits to its members.

Best-value purchasing process

- Vendors' experience, qualifications, service and delivery are all considered, ensuring a fair price and a high-quality product.

Time and money savings

- Members save on duplication of the administrative costs and time needed to find the right contractor. Participants may choose from more than 275 online contracts.

Support for Michigan businesses

- Michigan businesses hold the majority of the state's contracts.

All departments benefit

- Once an organization purchases an annual membership, staff in all its departments may use it.

Vendor-direct contact

- Local units work directly with the contractor. Once a group has membership, it's ready to use contracts and realize big savings.

“I have been purchasing vehicles for our department for the last 6 years. The MiDEAL program is convenient, offers great pricing, and is the only way to go.”

**- Sgt. Rick Arnold,
Lenawee County Sheriff's Office**

Contract Opportunities

The contracts listed below are only a few of the dozens available to MiDEAL members:

- Road salt
- Vehicles
- Computers
- Tires
- Law enforcement
- Fuel and gas
- Office supplies
- “Green” products
- Lighting
- Business consulting
- Lawn and turf
- Janitorial supplies
- Hardware and tools
- Furniture and carpet
- Cell phones
- Software
- Copiers
- Design and construction

Annual Member Fees

The MiDEAL Program is funded through member fees and, in some cases, contract administration fees. Each member pays an annual rate, based on population or organization type.

Counties, Cities, Townships & Villages by Population

1-10,000	\$180
10,001-50,000	\$230
50,001-100,000	\$270
100,000-150,000	\$360
150,001-200,000	\$435
200,000 and above	\$510

Colleges & Universities

\$270

School Districts

\$180

Nonprofit Hospitals

\$180



BOOST YOUR BUYING POWER

There are many opportunities to collaborate with the state and other local units of government. By pooling together purchases, volumes rise and costs are driven down. Check the Website regularly for opportunities to collaborate with the state on upcoming bids and provide feedback on desired products and services.

Other Cost-Saving Services

- Cooperative Energy Purchasing
517.373.9417
- Print and Mail Services
517.322.6980
- State and Federal Surplus Property Programs
517.334.8271

Learn More

To learn more about cooperative purchasing opportunities with the state, visit our Website at www.michigan.gov/mideal.

MiDEAL



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BOOST YOUR BUYING POWER

with State Contracts