

MiDEAL Electronic Brochure

MiDEAL:

Michigan Delivering Extended Agreements Locally

MiDEAL

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MiDEAL: Snap Shot

- Allows municipalities, colleges and universities, school districts, non-public schools, public academies and non-profit hospitals to buy from state contracts—same terms, conditions, and pricing.
- Nationally recognized program
- Over 350 contracts online
- More than 900 members
- Wide variety of products and services

Products

- By joining MiDEAL, you have access to over 350 State of Michigan contracts offering a wide variety of goods and services.
- New contracts are continuously added to the MiDEAL program.
- Not seeing the product you're looking for? Let the MiDEAL staff at the State of Michigan know and we will work to add products that your organization needs.
- Go online to our website at www.michigan.gov/mideal to view all available MiDEAL contracts and products.

Products:

Cars, Vans, Utility Vehicles
Pick-up and heavy-duty trucks
Tires
Street sweeping
Earth moving
Sewer cleaning
Safety work zone equipment
Snow/ice control equipment
Two way radios
Imagining/Scanning services
Light bulbs & lighting
Road salt
Cell phones
Computer services
Design & engineering services
Law & turf equipment
Janitorial supplies
Office supplies
Printing services
Office furniture
Industrial supplies/equipment
Food and food service products
Body armor

Ammunition
Advertising services
Road maintenance
Travel services
Medical supplies
Fuel/Gasoline
Herbicides
Fence fabric and line posts
Guardrail beams and parts
Traffic signal devices
Equipment rental
Vehicle lifts
Survey marking paint
Consulting services
Computer software & hardware
Copiers
Uniforms
Carpet
Hardware/tools

Brands

- MiDEAL members can purchase name brand products from quality manufacturers and vendors you can trust.

Ford

Sprint

Chrysler

Grainger

OfficeMax

John Deere

General Motors

Verizon Wireless

EF Johnson Technologies

Michigan CAT/Hertz

Hewlett-Packard

Tandus Flooring

AT Kearney

Kenwood

Motorola

Haworth

AT&T

And many more...

- Want to see more brands? Go online to www.michigan.gov/mideal

Features & Benefits

Competitive Pricing:

- Based on large volumes
- Savings as high as 25% on certain products
- 5% savings on vehicles (\$2000 - \$5000)
- *“The Rochester Community School District has been utilizing the State of Michigan MiDEAL Road Salt program for many years. The district is not only very pleased with the process, but also very impressed with the annual opportunity to save money. The cooperative bid process provides excellent pricing especially when compared with private contractor pricing.”*
 - *MaryBeth Garcia, Purchasing Agent, Rochester Community School District.*

Competitively bid & rigorously reviewed solicitations:

- Three levels of management approval
- Professional buying staff
- Partner with experts in state agencies
 - MDOT – Road salt, vehicles
 - State Police – Forensics, police equipment, etc.

Flexible & Voluntary:

- Pick the contracts that are right for you
- Privacy of contract is between member and vendor

Provides Superior Customer Service:

- Dedicated State of Michigan staff to assist you with your needs
- Members surveyed for input on new RFP's
- New contracts broadcast through listserv

Business Case

Mitigates the cost of procurement:

- Eliminates administrative duplication
 - Processing requests for bids
 - Receiving, reading, and evaluation of bids
 - Product testing
 - Writing and updating specifications
 - Making bid awards
- Majority of contracts are with Michigan vendors

Savings:

- Immediate savings/cost avoidance
- Long-term savings
 - Price increases capped during contract term

Use of State-negotiated terms & conditions:

- Dispute resolution process
- Strong acceptance criteria
- Strong indemnification and limit of liability language

How to Participate

1.) Visit our website at www.michigan.gov/mideal or email at MiDEAL@michigan.gov

-Nominal annual membership fee

-One membership for all departments

-Example: if a city police department has joined MiDEAL, the rest of the city departments can use MiDEAL under the same membership for free.

2.) Search our website and find the contract you need.

3.) Contact the vendor directly.

Have questions or want more information? Contact **Mary Hanses** at 517.335.4364 or Hansesm@michigan.gov

Additional Services

Michigan Shared Services Community:

- Collaborate with other public sector organizations
- shareservices.michigan.gov
- Join the “Finance – Procurement – HR – Administration” group

Print and Mail Services:

- Contact at 517.322.6980

Cooperative Energy Purchasing:

- Contact at 517.373.8530

Surplus Property Programs:

- Federal Surplus Property Program
- State Surplus Property Program
 - www.michigan.gov/surplus or 517.334.8271

Questions or Comments:

- Contact Genevieve Hayes
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