



MICHIGAN LIQUOR CONTROL COMMISSION

2006

Revenue, Sales, and Licensing Statistics

Michigan Department of Labor and Economic Growth

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MICHIGAN LIQUOR CONTROL COMMISSION

STATISTICAL DATA REPORT

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MICHIGAN LIQUOR CONTROL COMMISSION

COMMISSION ORGANIZATION

The Liquor Control Commissioners are appointed by the Governor, with the advice and consent of the Michigan Senate. Of the five members, no more than three can be of the same political party. The Commissioners' terms of office are for four years with rotating expiration dates. In accordance with Executive Order 1997-13, the Governor appoints a chairperson. The Commission members have separate responsibilities according to the Liquor Control Code:

Hearing Commissioners:

Two of the Commissioners (one Democrat and one Republican) serve as Hearing Commissioners and conduct hearings on violations of the Liquor Control Code and Administrative Rules of the Commission.

Administrative Commissioners:

The remaining three Commissioners are designated as the Administrative Commissioners and are responsible for decisions and interpretation of the Liquor Control Code and Rules in the areas of licensing, enforcement, purchasing, merchandising, and distribution. They also serve as an appeal board for decisions of the hearing commissioners and hear licensing appeals.

The five-member Commission has all other responsibilities not specifically designated to the Hearings or Administrative Commissioners.

COMMISSION STAFF

The Commission staff is organized functionally into five areas:

Assistant Attorney General:

The Attorney General assigns the Liquor Control Division legal staff to the Commission. These Assistant Attorneys General review all violations for issuance of complaints, present all hearing cases to the Commission, and serve as the Commission's legal counsel.

Executive Services:

This staff provides administrative support to the Commissioners in the areas of hearings, appeals, policy research and public affairs.

(Continued)

Financial Management:

The Financial Management Division provides management support to the Commission in the areas of financial analysis; accounting; budget; tax collections for beer, wine, and spirits; forms; and telecommunications. The division also uses daily order quantities to purchase liquor for sale to licensees. Quotations for all items are processed, authorized for shipment approval, and priced in this division.

Licensing:

The Licensing Division is responsible for preparing retail, wholesaler and manufacturer license applications for Commission action, as well as issuing approved licenses and handling the subsequent renewals. The division approves labeling and advertising by manufacturers and wholesalers.

Enforcement:

This division is responsible for the investigation of license applicants. The enforcement staff also investigates complaints against current licensees and periodically inspects licensed locations for violations of the Liquor Control Code.

SOURCES AND DISTRIBUTION OF REVENUE

The Michigan Liquor Control Commission (MLCC) is authorized by the Liquor Control Code (Act 58 of 1998) to collect the following revenues:

- Net markup and specific tax revenue based on sales of distilled spirits by the Commission to retail licensees
- Beer, wine and mixed spirit drink taxes based on volume sales to Michigan wholesalers by suppliers
- Sales and use taxes under certain conditions
- Licensing fees
- Licensing inspection fees
- Fines and penalties assessed by the Commission against licensees for violations of the Liquor Control Code

NET MARKUP

The Liquor Control Commission marks up the delivered case cost of distilled spirits by 65% for all products. This markup is in the nature of a merchandising profit, similar to what a wholesaler derives when buying from the supplier and selling to the retailer. In the wholesale business, this markup is used to recover operating expenses, reinvest in the business, and produce a profit. The Liquor Control Commission uses the revenue generated from the markup in much the same way with the exception of the allowance of a 17% discount to retail liquor licensees (24% to military and hospital licensees) at the time of their purchase from the State. (MCL 436.1233)

In the pricing example shown on page 3, the cost of the distilled spirits after the markup is referred to as the base price and is the basis for the calculation of the licensees discount and specific taxes.

The net markup (the residual of the markup after the licensees discount has been taken out) is credited to the Liquor Purchase Revolving Fund.

SPECIFIC TAXES

The Commission also collects specific taxes on distilled spirits at the time of sale to the retail liquor licensee. The retailer subsequently recovers the taxes when the product is sold to the consumer. These specific taxes, the distribution of the tax, and the Michigan Compiled Law (MCL) citation for each are:

- **4% of the base price** - credited to the School Aid Fund (*MCL 436.2203*)
- **4% of the base price** - credited to the General Fund (*MCL 436.2201*)
- **4% of the base price** - credited to the General Fund to a restricted account for the Convention Facilities Fund (*MCL 436.2207*)
- **1.85% of the base price** - imposed only on sales to off-premises licensees-credited to the Liquor Purchase Revolving Fund and transferred to the General Fund. (*MCL 436.2205*)

BEER, WINE, AND MIXED SPIRIT DRINK TAXES

The Commission collects taxes on the volume of other alcoholic beverages which are sold by suppliers to Michigan wholesalers. The amount of the tax and the distribution are:

- **Beer Tax** \$6.30 per barrel, prorated for smaller quantities. The tax is credited to the General Fund. (*MCL 436.1409*)
- **Wine Tax** \$.135 per liter for wines which are 16% alcohol or less by volume, \$.20 per liter for wines which are over 16% alcohol by volume. The tax is credited to the General Fund. (*MCL 436.1301*)
- **Mixed Spirit Drink Tax** \$.48 per liter, credited to the General Fund (*MCL 436.1301*)

SALES & USE TAXES

The Michigan Liquor Control Commission collects sales and use taxes under the following conditions:

- **6% sales tax** is imposed on distilled spirits sold to airlines. The sales tax is added to the price after the specific taxes are applied.
- **6% use tax** is imposed on approved consumer imports for personal consumption in lieu of the sales tax. The tax computation is the same as for the sales tax.

The sales and use taxes collected by the Commission are credited to the General Fund.

Note: Retail liquor licensees collect the 6% sales tax based on their retail sales and pay this amount directly to the Michigan Treasury Department.

LICENSE FEES

The Commission collects license fees according to the schedule shown on page 24. The license fees are distributed according to Sec. 436.1543 of the Michigan Compiled Laws as follows:

- **41.5% of the retail license fees** are deposited to a special fund for licensing and enforcement activities of the Commission.
- **3.5% of the retail license fees** are deposited to a special fund in the State Treasury for promoting and sustaining prevention programs as well as the rehabilitation and care of alcoholics.
- **55% of the retail license fees** are paid to counties, cities, townships, and villages for the enforcement of state liquor laws.
- **100% of the non-retail license fees** (such as those from manufacturers and wholesalers) are credited to the General Fund for appropriation to the Grape and Wine Industry Council in the Michigan Department of Agriculture.

INSPECTION FEES

- The Michigan Liquor Control Commission collects inspection fees for new licenses, transfers of existing licenses, and certain other changes to the retail liquor license, including some stock ownership transactions (*MCL 436.1529*).
- The inspection fees are credited to the General Fund for appropriation to the Commission for licensing and enforcement activities.

FINES AND PENALTIES

- The Commission assesses fines and penalties to liquor licensees for violations of the Liquor Control Code (*MCL 436.1903*). The revenue is credited to the General Fund.

Please Note: Effective April 14, 1998, the Liquor Control Act was recodified by the Legislature and shall now be known as the Michigan Liquor Control Code of 1998-Act No. 58, Public Acts of 1998.

MARKUP AND DISCOUNT RATES AND THE EFFECT ON GROSS PROFIT

MARKUP HISTORY FOR REGULAR ITEMS

Effective Date	Markup Rate
January, 1934	45%
August, 1937	55%
July, 1940	50%
October, 1941	46%
July, 1952	44%
March, 1966	46%
January, 1975	48%
October, 1980	51%
May, 1993 to date	65%

DISCOUNT HISTORY

Effective Date	Off-Premise Rates	On-Premise Rates
January, 1934	N/A	N/A
April 30, 1945 (PA 33 of 1945)	10%	15%
July 3, 1947 (PA 350 of 1947)	10%	12.5%
February 26, 1967 (PA 90 of 1966)	11.5%	12.5%
January, 1975	15%	15%
October, 1980 to date	17%	17%

COMPARISON OF FISCAL YEAR NET MARKUP, DISCOUNT AND TOTAL REVENUE

F/Y Ended Sept. 30	Markup	Discount	Other Revenue	Total Revenue
1997	230,428,969	98,283,317	1,991,613	134,137,265
1998	235,379,966	102,936,890	2,683,910	135,126,986
1999	251,857,932	108,479,961	4,181,051	147,559,022
2000	269,439,665	116,221,083	8,684,564	161,903,146
2001	280,926,892	121,193,161	4,861,812	164,595,543
2002	287,763,521	124,455,852	1,790,081	165,097,750
2003	302,828,197	130,723,434	1,321,978	173,426,741
2004	320,528,122	138,407,623	1,482,055	183,602,554
2005	327,246,356	141,682,647	2,569,699	188,133,408
2006	340,500,081	147,121,489	4,750,732	198,129,324

The Michigan Liquor Control Commission
PRICE ANALYSIS OF SAMPLE 750ml 80 PROOF SPIRITS
 Retail Price to Consumer with 65% Markup by MLCC = \$10.01

Liquor Tax	\$1.21
Distribution	
1.85% Specific Tax (LPRF)*	.16
4% Specific Tax (Convention Facilities)	.35
4% Specific Tax (School Aid)	.35
4% Specific Tax (General Fund)	.35
<hr/>	
Licensee Profit (through discount)	\$1.50
<hr/>	
LCC Profit (Net after Licensee discount)	\$1.97
<hr/>	
Federal Excise Tax (\$13.50 per proof gallon, paid by distillery or importer)	\$2.14
<hr/>	
Distillery or Importer	\$3.19
<hr/>	
TOTAL MINIMUM SELLING PRICE:	10.01



<u>Cost of Distribution</u>	<u>Amount % of Total</u>	
Federal Government	2.14	21.4
Distillery	3.19	31.8
State Government:		
MLCC	1.97	19.7
Specific Taxes	1.21	12.1
Liquor License Minimum Profit (Discount)	1.50	15.0
TOTAL	\$10.01	100.0

*Liquor Purchase Revolving Fund

Note: As of 11-29-04, P.A 407 allows licensee's to sell liquor at any price at or above the established minimum selling price.

HISTORY OF TAXES ON ALCOHOLIC BEVERAGES

<u>Name of Tax</u>	<u>Effective Date</u>	<u>Date Expired</u>	<u>Tax Rate</u>	<u>Distributed To</u>
<u>LIQUOR</u>				
Tax on spirits	05-14-45	05-03-47	10% of the sales price before wholesale discount.	Local Governmental Unit
Specific Tax	07-01-57	In effect	4% on base price of spirits as defined in MCL 436.1111(13).	School Aid Fund
Specific Tax	01-01-60	In effect	4% on base price of spirits as defined in MCL 436.1111(13).	General Fund
Specific Tax	01-27-73	08-13-78	1% on base price of spirits as defined in MCL 436.2 for Off-Premise consumption.	General Fund
Amended	08-17-78	In effect	1.85% on base price of spirits as defined in MCL 436.1111(13) for Off-Premise consumption.	Liquor Purchase Revolving Fund
Convention Facilities Tax	10-01-85	In effect	4% on base price of spirits as defined in MCL 436.1111(13).	General Fund
<u>BEER</u>				
Tax on Beer	12-15-33	12-31-59	\$1.25 per 31 gallon barrel.	General Fund
Amended	01-01-60	06-30-61	\$1.25 to \$2.50 per barrel.	General Fund
Amended	07-01-61	07-01-62	Reverted to \$1.25 per barrel.	General Fund
Amended	07-01-62	08-31-66	\$6.613 per barrel by making tax \$.02 on each 12 oz.	General Fund
Amended	09-01-66	In effect	Reduced from \$.02 per 12 oz. to \$6.30 per 31 gallon barrel.	General Fund
<u>WINE</u>				
Tax on Wine	07-21-37	10-23-82	\$.50 per gallon with a \$.46 reduction if made from Michigan grapes for which growers received \$100 or more a ton.	General Fund
Amended	10-24-82	In effect	\$.135 per liter for wines 16% alcohol or less. \$.20 per liter for wines over 16%.	General Fund
<u>MIXED SPIRIT DRINK</u>				
Tax on Mixed Spirit Drinks	06-28-89	In effect	\$.48 per liter for beverages which contain 10% or less alcohol by volume consisting of distilled spirits mixed with non-alcoholic beverages or flavoring or coloring materials and which may also contain water, fruit juices, fruit adjuncts, sugar, carbon dioxide, or preservatives.	General Fund

Michigan Liquor Control Commission

Sample Price Calculations 80 Proof Vodka-Retail Price of \$10.01

	<u>Consumer Price</u> For package Take-out Premise	<u>Licensee Purchase Price</u> On-Premise	Off-
PRICING FORMULA CALCULATIONS			
1. Quotation price per case (FOB-Destination includes \$13.50 per proof gallon Federal Excise Tax)	\$63.75	\$63.75	\$63.75
2. Quoted price times Markup Factor (1.65 effective 5/2/93). Truncate to 3 decimal places.	105.187	105.187	105.187
3. Divide by bottles per case (12 for 750ml), Add .009, Truncate to nearest penny	8.77	8.77	8.77
4. Round up to nearest nickel = BASE PRICE*	8.80	8.80	8.80
5. <u>LICENSEES ONLY</u>			
Less Licensee Discount of 17% calculated on the BASE PRICE (Step 4) before addition of Specific Taxes (Step 6)		(1.50)	(1.50)
6. Add Specific Taxes calculated on BASE PRICE			
4% (Convention Facilities)	.35	.35	.35
4% (School Aid)	.35	.35	.35
4% (General Fund)	.35	<u>.35</u>	.35
1.85% (Liquor Purchase Revolving Fund) **	<u>.16</u>		<u>.16</u>
RETAIL CUSTOMERS - MINIMUM SELLING PRICE Add BASE PRICE plus taxes.	\$10.01		
7. TOTAL LIQUOR LICENSEE PURCHASE PRICE Add BASE PRICE, subtract discount, add taxes.		\$8.35	\$8.51

NOTES:

*The BASE PRICE is used for calculating the Specific Taxes (shown in Step 6) and the Licensee discount (shown in Step 5). The MLCC gross profit through its merchandising operations is the difference between the Quoted Case Cost (shown in Step 1) and the Base Price (shown in Step 4) for 12 bottles less the amount of the Licensee Discount (Step 5) for 12 bottles.

**The 1.85% Specific Tax is credited to the Liquor Purchase Revolving Fund, transferred to the General Fund, and appropriated by the Legislature. It applies only to Off-Premise sales. Therefore, it is reflected in the Consumer Price as well as the Off-Premise Licensee Price.

LICENSING YEAR

MICHIGAN LIQUOR CONTROL COMMISSION
COMPARATIVE SALES BY AUTHORIZED DISTRIBUTION AGENTS / ADA'S
Twelve month period ended September 30

Authorized Distribution Agents (ADAs) deliver liquor weekly to the Commission licensees on behalf of the Commission. There are currently four (4) ADAs: Transcon, General Wine and Liquor (GWL), National Wine and Spirits (NWS), and Chinese Import and Export. The ADAs take orders from licensees and then deliver those products directly to licensees on behalf of the State.

LIQUOR SALES AS OF SEPTEMBER 30

CASES

CASE SALES BY ADA	2006	% OF SALES	2005	% OF SALES
ADA #121-TRANS-CON	1,162,932	18.4	1,105,587	18.0
ADA #221-GENERAL WINE & LIQUOR	2,099,444	33.2	1,973,258	32.1
ADA #321-NWS	3,028,488	48.0	3,028,377	49.5
ADA #341-CHINESE IMPORT & EXPORT	2,933	0.4	2,900	0.4
TOTAL CASE SALES**	6,293,797	100%	6,110,122	100%

DOLLARS

DOLLAR SALES BY ADA	2006	% OF SALES	2005	% OF SALES
ADA #121-TRANS-CON	\$ 147,582,287	17.0	\$ 136,567,125	16.3
ADA #221-GENERAL WINE & LIQUOR	\$ 280,371,552	32.3	\$ 258,363,216	31.1
ADA #321-NWS	\$ 436,744,561	50.3	\$ 435,331,198	52.2
ADA #341-CHINESE IMPORT & EXPORT	\$ 360,697	0.4	\$ 349,243	0.4
TOTAL DOLLAR SALES**	\$ 865,059,097	100%	\$ 830,610,782	100%

** totals may not add due to rounding

MICHIGAN LIQUOR CONTROL COMMISSION
COMPARATIVE SALES ANALYSIS BY TYPE
Twelve month period ended September 30

TYPE	CASES		DOLLARS	
	2006	2005	2006	2005
American Blended Whiskey	185,804	187,808	\$18,435,309	\$18,802,416
Straight Bourbon Whiskey	341,082	343,820	62,998,567	61,250,850
Straight Corn Whiskey	269	248	33,332	28,998
Straight Rye Whiskey	1,154	1,099	179,801	170,895
Bottled in Bond Bourbon	596	653	118,115	130,036
Canadian Whiskey	665,080	675,792	78,916,014	79,041,303
Scotch Whiskey	152,047	155,280	32,197,104	32,238,329
Miscellaneous Whiskey	17,286	14,547	3,930,024	3,304,915
Gin	385,420	390,083	44,434,059	44,416,020
Sloe Gin	2,174	2,293	167,599	177,485
Flavored Gin	4,951	4,398	560,589	500,106
Brandy - American	270,436	283,399	26,041,795	27,080,378
Brandy - Foreign	11,735	11,551	1,630,245	1,627,627
Cognac	273,436	288,226	61,882,563	66,150,244
Rum	940,549	915,730	120,417,818	113,879,014
Schnapps	251,020	256,995	26,662,049	27,216,779
Tequila	236,986	202,624	48,242,611	40,063,791
Vodka	1,624,054	1,511,017	191,625,805	176,945,852
Flavored Vodka	228,943	199,454	34,560,088	30,203,947
Cordials & Liqueurs - American	413,506	404,013	56,832,146	56,257,776
Cordials & Liqueurs -Foreign	200,043	191,117	48,377,230	45,834,442
Prepared Cocktails	86,131	69,496	6,584,421	5,067,000
Alcohol	1,107	496	186,650	95,008
MI Brandy Manufacturers Sales & Adj.	(12)	(17)	45,164	127,568
TOTAL*	6,293,797	6,110,122	\$865,059,097	\$830,610,782

*totals may not add due to rounding

HISTORY OF REVENUE AND EXPENSES

Fiscal Year Ended	Gross Profit On Sales	Taxes, Licenses and Other Revenue	Total Gross Revenue	Total Administrative Expenses	Total Net Income	Returnable License Fees 55%*	Net Income To State Government
<u>June 30</u>							
1971	62,329,719	74,733,103	137,062,822	10,492,544	126,570,278	4,490,664	122,079,614
1972	66,686,744	79,252,932	145,939,676	11,266,032	134,673,644	4,505,772	130,167,872
1973	66,297,049	81,852,268	148,149,317	11,961,133	136,188,184	4,592,520	131,595,664
1974	69,648,685	86,007,134	155,655,819	10,914,187	144,741,632	4,670,605	140,071,027
1975	69,232,619	89,467,953	158,700,572	12,056,168	146,644,404	4,763,150	141,881,254
<u>Sept. 30</u>							
1976	64,767,597	90,583,405	155,351,002	12,449,797	142,901,205	4,908,461	137,992,744
1977	67,445,111	96,025,984	163,471,095	14,224,789	149,246,306	4,541,921	144,704,385
1978	77,849,131	100,531,806	178,380,937	22,206,229	156,174,708	4,646,725	151,527,983
1979	82,414,106	103,290,933	185,705,039	25,431,819	160,273,220	4,720,472	155,552,748
1980	86,767,966	106,368,850	193,136,816	28,482,163	164,654,653	4,831,514	159,823,139
1981	89,228,078	108,980,072	198,208,150	29,927,315	168,280,835	4,901,013	163,379,822
1982	89,110,371	110,695,128	199,805,499	32,320,130	167,485,369	4,952,500	162,532,869
1983	84,472,543	109,368,534	193,841,077	34,482,847	159,358,230	5,017,002	154,341,228
1984	85,006,499	110,683,139	195,689,638	36,113,538	159,576,100	5,041,291	154,534,809
1985	90,135,957	113,527,346	203,663,303	39,650,592	164,012,711	5,053,977	158,958,734
1986	90,184,097	134,950,255	225,134,352	39,775,881	185,358,471	4,982,797	180,375,674
1987	89,456,305	135,972,442	225,428,747	42,367,980	183,060,767	5,004,555	178,056,212
1988	86,867,321	132,463,490	219,330,811	43,892,269	175,438,542	4,895,083	170,543,459
1989	87,473,309	131,279,730	218,753,039	42,300,993	176,452,046	4,931,013	171,521,033
1990	88,476,585	134,372,900	222,849,485	41,148,371	181,701,114	4,988,581	176,712,533
1991	97,615,290	128,699,317	226,314,607	38,052,464	188,262,143	5,053,930	183,208,213
1992	95,521,948	126,652,670	222,174,618	37,959,365	184,215,253	5,035,731	179,179,522
1993	109,671,461	127,800,055	237,471,516	35,949,468	201,522,048	5,099,575	196,422,473
1994	126,459,129	127,116,451	253,575,580	36,325,084	217,250,496	5,121,767	212,128,729
1995	126,679,011	128,258,961	254,937,972	37,181,472	217,756,500	5,216,510	212,539,990
1996	132,538,174	130,655,633	263,193,807	37,070,879	226,122,928	5,181,010	220,941,918
1997	114,795,188	129,764,859	244,560,047	22,251,347**	222,308,700	5,267,854	217,040,846
1998	135,126,986	137,343,626	272,470,612	36,108,715	236,361,897	5,249,741	231,112,156
1999	147,559,022	139,031,618	286,590,640	39,899,896	246,690,744	5,286,991	241,403,753
2000	161,903,146	146,540,199	308,443,345	40,657,307	267,786,038	5,125,861	262,660,177
2001	164,595,543	150,813,029	315,408,572	43,387,582	272,020,990	5,376,659	266,644,331
2002	165,097,750	152,563,576	317,661,326	46,315,259	271,346,067	5,418,676	265,927,391
2003	173,426,741	156,971,678	330,398,419	44,239,234	286,159,185	5,241,142	280,918,043
2004	183,602,554	164,087,146	347,689,700	45,516,917	302,172,783	5,572,483	296,600,300
2005	188,133,408	166,108,170	354,241,578	47,590,917	306,650,661	5,974,444	300,676,217
2006	198,129,324	170,043,077	368,172,401	51,571,582	316,600,819	5,885,251	310,715,568

*Prior to 1/10/77 the rate was 85%

**The per case fee for cases was charged to cost of goods sold for this year.

ACCUMULATED REVENUE HISTORY

Year	Fees Returned to Local Gov't	Accumulated Returnable Fees	Total Net Income Including Returnable Fees	Accumulated Net Income	Gross Sales	Accumulated Gross Sales
1934	\$1,498,498		\$4,068,846		\$14,843,678	
1935	1,850,000	\$3,348,498	8,877,090	\$12,945,936	22,920,535	\$37,764,213
1936	1,900,000	5,248,498	10,918,463	23,864,399	30,443,909	68,208,122
1937	2,100,000	7,348,498	14,722,575	38,586,974	37,753,695	105,961,817
1938	2,500,000	9,848,498	14,825,789	53,412,763	33,582,814	139,544,631
1939	2,450,000	12,298,498	16,341,168	69,753,931	38,035,803	177,580,434
1940	2,405,000	14,703,498	17,745,954	87,499,885	45,293,854	222,874,288
1941	2,500,000	17,203,498	19,316,530	106,816,415	56,723,618	279,597,906
1942	2,554,125	19,757,623	22,720,947	129,537,362	76,817,744	356,415,650
1943	2,406,270	22,163,893	24,782,340	154,319,702	75,332,662	431,748,312
1944	2,406,685	24,570,578	26,490,857	180,810,559	101,297,994	533,046,306
1945	3,570,765	28,141,343	28,881,871	209,692,430	116,337,170	649,383,476
1946	14,524,395	42,665,738	39,922,845	249,615,275	137,374,565	786,758,041
1947	12,958,814	55,624,552	39,060,875	288,676,150	137,741,388	924,499,429
1948	2,756,152	58,380,704	39,495,901	328,172,051	143,406,840	1,067,906,269
1949	2,846,120	61,226,824	38,486,353	366,658,404	139,822,200	1,207,728,469
1950	2,817,750	64,044,574	37,171,440	403,829,844	133,775,649	1,341,504,118
1951	2,833,980	66,878,554	43,100,791	446,930,635	159,270,117	1,500,774,235
1952	3,391,833	70,270,387	41,018,989	487,949,624	154,400,896	1,655,175,131
1953	3,458,089	73,728,476	45,033,500	532,983,124	171,965,758	1,827,140,889
1954	3,511,610	77,240,086	45,785,889	578,769,013	179,669,551	2,006,810,440
1955	3,497,546	80,737,632	45,901,336	624,670,349	180,307,853	2,187,118,293
1956	3,508,991	84,246,623	48,146,014	672,816,363	189,273,637	2,376,391,930
1957	3,509,888	87,756,511	49,998,450	722,814,813	198,505,217	2,574,897,147
1958	3,542,528	91,299,039	50,687,694	773,502,507	175,017,397	2,749,914,544
1959	3,545,905	94,844,944	50,547,817	824,050,324	175,044,003	2,924,958,547
1960	3,571,930	98,416,874	61,271,545	885,321,869	187,093,695	3,112,052,242
1961	3,656,124	102,072,998	63,991,731	949,313,600	177,562,453	3,289,614,695
1962	3,761,044	105,834,042	53,382,531	1,002,696,131	189,079,916	3,478,694,611
1963	3,797,440	109,631,482	87,866,750	1,090,562,881	190,302,644	3,668,997,255
1964	3,816,507	113,447,989	93,928,275	1,184,491,156	205,919,447	3,874,916,702
1965	3,998,763	117,446,752	101,255,464	1,285,746,620	225,897,290	4,100,813,992
1966	3,928,459	121,375,211	108,098,991	1,393,845,611	249,785,302	4,350,599,294
1967	3,958,032	125,333,243	110,046,889	1,503,892,500	260,126,861	4,610,726,155
1968	4,031,457	129,364,700	112,810,080	1,616,702,580	277,615,152	4,888,341,307
1969	4,099,535	133,464,235	118,606,640	1,735,309,220	298,012,165	5,186,353,472
1970	4,166,437	137,630,672	124,690,624	1,859,999,844	316,042,270	5,502,395,742
1971	4,490,664	142,121,336	126,570,278	1,986,570,122	322,817,388	5,825,213,130
1972	4,505,772	146,627,108	134,673,644	2,121,243,766	345,819,342	6,171,032,472
1973	4,592,520	151,219,628	136,188,184	2,257,431,950	357,290,372	6,528,322,844
1974	4,670,605	155,890,233	144,741,632	2,402,173,582	365,486,594	6,893,809,438
1975	4,763,150	160,653,383	146,644,404	2,548,817,986	375,490,091	7,269,299,529

<u>Year</u>	<u>Fees Returned to Local Gov't</u>	<u>Accumulated Returnable Fees</u>	<u>Total Net Income Including Returnable Fees</u>	<u>Accumulated Net Income</u>	<u>Gross Sales</u>	<u>Accumulated Gross Sales</u>
1976	4,880,998	165,534,381	144,770,543	2,693,588,529	392,327,464	7,661,626,993
1977	4,565,633	170,100,014	147,916,858	2,841,505,387	397,498,357	8,059,125,350
1978	4,646,725	174,746,739	156,174,708	2,997,680,095	430,846,564	8,489,971,914
1979	4,720,472	179,467,211	160,273,220	3,157,953,315	453,188,362	8,943,160,276
1980	4,831,514	184,298,725	164,654,653	3,322,607,968	478,868,119	9,422,028,395
1981	4,901,013	189,199,738	168,280,835	3,490,888,803	502,680,818	9,924,709,213
1982	4,952,500	194,152,238	167,485,369	3,658,374,172	508,960,179	10,433,669,392
1983	5,017,002	199,169,240	159,358,230	3,817,732,402	489,920,957	10,923,590,349
1984	5,041,291	204,210,531	159,576,100	3,977,308,502	491,942,710	11,415,533,059
1985	5,053,977	209,264,508	164,012,711	4,141,321,213	517,922,277	11,933,455,336
1986	4,982,797	214,247,305	185,358,471	4,326,679,684	516,982,342	12,450,437,678
1987	5,004,555	219,251,860	183,060,767	4,509,740,451	512,924,936	12,963,362,614
1988	4,895,083	224,146,943	175,438,542	4,685,178,993	497,740,922	13,461,103,536
1989	4,931,013	229,077,956	176,452,046	4,861,631,039	501,995,567	13,963,099,103
1990	4,988,581	234,066,537	181,701,114	5,043,332,153	512,889,066	14,475,988,169
1991	5,053,930	239,120,467	188,262,143	5,231,594,296	533,267,056	15,009,255,225
1992	5,035,731	244,156,198	184,215,253	5,415,809,549	535,434,889	15,544,690,114
1993	5,099,575	249,255,773	201,552,048	5,617,361,597	547,979,348	16,092,669,462
1994	5,121,767	254,377,540	217,250,496	5,834,612,093	545,029,378	16,637,698,840
1995	5,216,510	259,594,050	217,756,500	6,052,368,593	548,579,215	17,186,278,055
1996	5,181,010	264,775,060	226,122,928	6,278,491,521	566,142,419	17,752,420,474
1997	5,267,854	270,042,914	222,308,700	6,500,800,221	578,137,159	18,330,557,633
1998	5,249,741	275,292,655	236,361,897	6,737,162,118	602,747,343	18,933,304,976
1999	5,286,991	280,579,646	246,690,744	6,983,852,862	638,028,367	19,571,333,343
2000	5,125,861	285,705,507	267,786,038	7,251,638,900	683,363,618	20,254,696,961
2001	5,376,659	291,082,166	272,020,992	7,523,659,892	712,663,497	20,967,360,458
2002	5,418,676	296,500,842	271,346,067	7,795,005,959	731,648,991	21,699,009,449
2003	5,241,142	301,741,984	286,159,185	8,081,165,144	768,670,331	22,467,679,780
2004	5,572,483	307,314,467	302,172,783	8,383,337,927	813,799,608	23,281,479,388
2005	5,974,444	313,288,911	306,650,661	8,689,988,588	830,610,782	24,112,090,170
2006	5,885,251	319,174,162	316,600,819	9,006,589,407	865,059,097	24,977,149,267

Returnable fees paid to local governments from 1935 through 1941 were estimated.

Returnable fees paid to local governments from 1945 through 1947 are based upon 10% of spirits sold with 22% alcohol and over, effective May 14, 1945, and expired May 14, 1947.

Effective January 10, 1977, the percentage of returnable license fees paid to local governments was decreased from 85% to 55% per P.A. 417 of 1976.

LIQUOR TAX COLLECTED BY COUNTY - 4%
FOR THE FISCAL YEAR 2005-2006
FOR THE STATE CONVENTION FACILITY DEVELOPMENT ACT

<u>COUNTY</u>	<u>AMOUNT*</u>	<u>COUNTY</u>	<u>AMOUNT*</u>
Alcona	\$34,886	Lake	\$40,287
Alger	27,450	Lapeer	201,942
Allegan	263,984	Leelanau	79,279
Alpena	101,550	Lenawee	187,443
Antrim	93,894	Livingston	530,832
Arenac	47,321	Luce	19,841
Baraga	21,289	Mackinac	78,803
Barry	97,550	Macomb	2,986,691
Bay	298,213	Manistee	82,510
Benzie	70,932	Marquette	199,611
Berrien	472,306	Mason	104,481
Branch	86,288	Mecosta	130,035
Calhoun	422,489	Menominee	30,285
Cass	73,099	Midland	186,275
Charlevoix	121,754	Missaukee	25,582
Cheboygan	107,802	Monroe	441,306
Chippewa	128,829	Montcalm	126,951
Clare	86,377	Montmorency	41,468
Clinton	124,301	Muskegon	573,143
Crawford	53,984	Newaygo	98,187
Delta	106,253	Oakland	4,809,145
Dickinson	36,321	Oceana	61,290
Eaton	286,070	Ogemaw	66,205
Emmet	182,904	Ontonagon	21,569
Genesee	1,492,314	Osceola	41,018
Gladwin	60,224	Oscoda	31,407
Gogebic	23,777	Otsego	103,002
Grand Traverse	414,435	Ottawa	582,690
Gratiot	60,569	Presque Isle	37,250
Hillsdale	57,281	Roscommon	109,235
Houghton	105,916	Saginaw	660,528
Huron	94,205	St. Clair	482,981
Ingham	1,054,315	St. Joseph	125,998
Ionia	99,283	Sanilac	74,207
Iosco	109,366	Schoolcraft	24,678
Iron	28,616	Shiawassee	135,818
Isabella	240,739	Tuscola	75,600
Jackson	433,736	Van Buren	182,499
Kalamazoo	891,266	Washtenaw	1,166,489
Kalkaska	40,963	Wayne	4,125,100
Kent	2,113,971	Wexford	111,354
Keweenaw	6,702	Detroit City	4,696,866
		GRAND TOTAL *	\$34,563,406

GROSS DOLLAR SALES AND CASE SALES

<u>Fiscal Year</u> <u>Ended June 30</u>	<u>Gross Sales</u>	<u>Increase</u> <u>(Decrease)</u> <u>Amount</u>	<u>Increase</u> <u>(Decrease)</u> <u>Percent</u>	<u>Case Sales</u>	<u>Increase</u> <u>(Decrease)</u> <u>Amount</u>	<u>Increase</u> <u>(Decrease)</u> <u>Percent</u>
1970	316,042,270	18,030,105	6.05	6,480,029	308,591	4.62
1971	322,817,388	6,775,118	2.14	6,479,921	(108)	5.00
1972	345,819,342	23,001,954	7.13	6,875,338	395,417	(.002)
1973	357,290,372	11,471,029	3.32	7,027,243	151,905	6.10
1974	365,486,594	8,196,222	2.29	7,059,512	32,269	2.21
1975	375,490,091	10,003,497	2.74	7,050,858	(8,654)	0.46
<u>Fiscal Year</u> <u>Ended September 30</u>						
1976	388,798,539	13,308,448	3.54	7,113,306	62,448	0.89
1977	397,498,357	8,699,818	2.24	7,194,066	80,760	1.14
1978	430,846,564	33,348,207	8.39	7,561,252	367,186	5.10
1979	453,218,064	22,371,500	5.19	7,598,037	36,785	.49
1980	478,868,119	25,650,055	5.66	7,538,309	(59,728)	(.79)
1981	502,680,818	23,812,699	4.97	7,272,147	(266,162)	(3.53)
1982	508,960,179	6,279,361	1.25	7,090,434	(181,713)	(2.50)
1983	489,920,957	(19,039,222)	(3.74)	6,531,124	(559,310)	(7.89)
1984	491,942,710	2,021,753	.41	6,592,389	61,265	.94
1985	517,922,277	25,979,567	5.28	6,960,997	368,608	5.60
1986	516,982,342	(939,935)	(.18)	6,392,281	(568,716)	(8.17)
1987	512,924,936	(4,057,406)	(.78)	6,272,458	(119,823)	(1.87)
1988	497,740,922	(15,184,014)	(2.96)	5,981,523	(290,935)	(4.64)
1989	501,995,567	4,254,645	.85	5,810,452	(171,071)	(2.86)
1990	512,889,066	10,893,499	2.17	5,702,410	(108,042)	(1.86)
1991	533,267,056	20,377,990	3.97	5,573,133	(129,277)	(2.27)
1992	535,434,889	2,167,833	.41	5,426,580	(146,553)	(2.63)
1993	547,979,348	12,544,459	2.34	5,303,570	(123,010)	(2.27)
1994	545,029,378	(2,949,970)	(0.54)	4,964,798	(338,772)	(6.39)
1995	548,579,215	3,549,837	.65	4,913,789	(51,009)	(1.03)
1996	566,142,419	17,563,204	3.20	4,955,779	41,990	.85
1997	578,137,159	11,994,740	2.12	4,958,305	2,526	.05
1998	602,747,343	24,610,184	4.26	5,059,933	101,628	2.05
1999	638,028,367	35,281,024	5.85	5,187,270	127,337	2.52
2000	683,363,618	45,335,251	7.11	5,350,162	162,892	3.14
2001	712,663,497	29,299,879	4.29	5,377,947	27,785	0.52
2002	731,648,991	18,985,494	2.66	5,496,879	118,932	2.21
2003	768,670,331	37,021,340	5.06	5,752,264	255,385	4.65
2004	813,799,608	45,129,277	5.87	6,029,155	276,891	4.81
2005	830,610,782	16,811,174	2.07	6,110,122	80,967	1.34
2006	865,059,097	34,448,315	4.15	6,293,797	183,675	3.01

COMPARISON OF BEER TAX REVENUE AND BEER SALES

Fiscal Year Ended	Tax Rate Per Barrel	Beer Excise Tax Revenue	Increase (Decrease) Over Prior Year		Sales In Barrels	Increase (I Over Pri Amount
			Amount	Percent (%)		
June 30						
1965	6.6133*	36,487,319	1,473,408	4.21	5,540,023	176,313
1970	6.30**	38,466,376	1,150,484	3.08	6,302,456	472,595
1971	6.30	39,547,160	1,080,784	2.81	6,310,608	8,152
1972	6.30	40,784,125	1,236,965	3.03	6,507,834	197,226
1973	6.30	40,702,070	(82,055)	(0.20)	6,443,063	(64,771)
1974	6.30	42,207,094	1,505,024	3.70	6,805,882	362,819
1975	6.30	44,473,106	2,266,012	5.37	7,019,820	213,938
Sept. 30						
1976	6.30	43,685,361	(787,745)	(1.77)	6,971,085	(48,735)
1977	6.30	46,198,769	2,513,408	5.75	7,431,961	460,876
1978	6.30	45,875,704	(323,065)	(0.70)	7,301,175	(130,786)
1979	6.30	43,962,254	(1,913,450)	(4.17)	7,012,142	(289,033)
1980	6.30	43,887,440	(74,814)	(0.17)	7,005,853	(6,289)
1981	6.30	44,012,367	124,927	0.28	6,968,258	(37,595)
1982	6.30	44,709,253	696,886	1.58	6,849,518	(118,740)
1983	6.30	43,666,960	(1,042,293)	(2.33)	6,946,711	97,193
1984	6.30	42,682,497	(984,463)	(2.25)	6,777,917	(168,794)
1985	6.30	42,627,248	(55,249)	(0.13)	6,778,320	403
1986	6.30	42,885,436	258,188	0.60	6,856,915	78,595
1987	6.30	44,080,977	1,195,541	2.79	7,006,050	149,135
1988	6.30	43,487,277	(593,700)	(1.35)	6,914,147	(91,903)
1989	6.30	42,498,531	(988,746)	(2.27)	6,776,324	(137,823)
1990	6.30	43,562,120	1,063,589	2.50	6,924,666	148,342
1991	6.30	44,337,892	775,772	1.78	7,048,309	123,643
1992	6.30	42,371,633	(1,966,259)	(4.43)	6,737,453	(310,856)
1993	6.30	42,471,376	99,743	0.24	6,766,761	29,308
1994	6.30	42,196,671	(274,705)	(0.65)	6,714,437	(52,324)
1995	6.30	42,353,191	156,520	0.37	6,729,099	14,662
1996	6.30	41,793,403	(559,788)	(1.32)	6,649,944	(79,155)
1997	6.30	41,307,414	(485,989)	(1.16)	6,574,154	(75,790)
1998	6.30	43,127,914	1,820,500	4.41	6,655,699	81,545
1999	6.30	40,516,177	(2,611,737)	(6.06)	6,695,898	40,199
2000	6.30	42,532,399	2,016,222	4.98	6,778,789	82,891
2001	6.30	42,518,439	(13,960)	(0.03)	6,812,301	33,512
2002	6.30	42,197,253	(321,186)	(0.76)	6,730,138	(82,163)
2003	6.30	42,688,752	491,499	1.16	6,802,658	72,520
2004	6.30	42,646,537	(42,215)	(0.10)	6,807,147	4,489
2005	6.30	41,949,026	(697,511)	(1.64)	6,721,468	(85,679)
2006	6.30	41,870,726	(78,300)	(0.19)	6,647,438	(74,030)

*Effective July 1, 1962

**Effective September 1, 1966

Decrease)
ior Year
Percent (%)

3.29
8.11
0.13
3.13
(1.00)
5.63
3.14

(0.69)
6.61
(1.76)
(3.96)
(.09)
(0.54)
(1.70)
1.42
(2.43)
0.00
1.16
2.17
(1.31)
(1.99)
2.19
1.79
(4.41)
0.44
(0.77)
0.22
(1.18)
(1.14)
1.24
0.60
1.24
0.49
(1.21)
1.08
0.07
(1.26)
(1.10)

ESTIMATE OF TOTAL BEVERAGE SALES

	Twelve Months Ended September 30		Increase (Decrease)
	2006	2005	
<u>SPIRITS</u>			
Gross sales of the Liquor Control Commission	\$865,059,097	\$830,610,782	\$34,448,315
For F/Y 2006, about 20.9% of total gross sales were for resale by the drink. Average bottle cost \$10.82 assuming a 924% gross profit on cost, add:	1,383,513,201		
For F/Y 2005, about 20.5% of total gross sales were for resale by the drink. Average bottle cost \$10.97 assuming a 911% gross profit on cost, add:		1,289,619,334	93,893,867
Add the 4% State Specific Tax:	34,496,655	33,111,943	1,384,712
Add the 4% State Specific Tax:	34,563,406	33,178,405	1,385,001
Add the 4% State Specific Tax:	34,496,655	33,111,943	1,384,712
Add the 1.85% State Specific Tax:	12,653,512	12,194,174	459,338
<u>BEER</u>			
Estimated at an average price of \$1.00 for a 12 oz. serving or \$10.67 per gallon (31 gallons equal one barrel).			
F/Y 2006 - Add 31 x \$10.67 x 6,647,438 barrels:	2,198,773,067		
F/Y 2005 - Add 31 x \$10.67 x 6,721,468 barrels:		2,223,259,970	-24,486,903
<u>WINE</u>			
21% and less alcoholic content - estimated at \$8.00 a liter			
F/Y 2006 - Add 68,139,758 liters x \$8.00:	545,118,064		
F/Y 2005 - Add 66,022,306 liters x \$8.00:		528,178,448	16,939,616
<u>MIXED SPIRIT DRINKS</u>			
10% or less alcohol by volume mixed with non-alcoholic beverages, flavoring or coloring			
F/Y 2006 - Add 871,900 liters x \$7.50:	6,539,250		
F/Y 2005 - Add 1,065,146 liters x \$7.50:		7,988,595	-1,449,345
Subtotal	5,115,212,907	4,907,005,170	208,207,737
Add estimated 6% State Sales Tax	306,912,774	294,420,310	12,492,464
TOTAL*	\$5,422,125,681	\$5,201,425,480	220,700,201
Sales of spirits in cases	6,293,797	6,110,122	183,675
Sales of beer in barrels of 31 gallons	6,647,438	6,721,468	-74,030
Sales of wine in liters	68,139,758	66,022,306	2,117,452
Sales of mixed spirit drinks in liters	871,900	1,065,146	-193,246

*may not add due to rounding

MISCELLANEOUS FISCAL YEAR SALES STATISTICS

<u>FISCAL YEAR</u>	<u>SALES DAYS OR WEEK DAYS</u>	<u>CASE SALES</u>	<u>ACTUAL BOTTLE SALES</u>	<u>BOTTLES/ CASE</u>	<u>GALLON SALES</u>
1990	247	5,702,410	94,330,777	16.54	14,245,226
1991	247	5,573,133	92,966,416	16.68	13,995,635
1992	250	5,426,580	92,392,061	17.03	13,644,442
1993	249	5,303,570	90,926,108	17.14	13,351,603
1994	249	4,964,798	86,628,524	17.45	12,504,692
1995	247	4,913,789	87,301,804	17.77	12,378,337
1996	249	4,955,779	91,636,492	18.49	12,485,799
1997	249	4,958,305	88,749,089	17.90	12,313,707
1998	249	5,059,933	91,410,533	18.07	12,577,299
1999	249	5,187,270	93,917,207	18.10	12,857,998
2000	249	5,350,162	96,980,678	18.13	13,207,142
2001*	260	5,377,947	96,947,620	18.03	13,228,468
2002	261	5,496,879	98,552,010	17.93	13,408,222
2003	261	5,752,264	101,998,387	17.73	13,855,960
2004	262	6,029,155	105,806,664	17.55	14,355,348
2005	261	6,110,122	105,859,372	17.33	14,579,476
2006	260	6,293,797	107,196,288	17.03	14,979,997

ESTIMATE OF BOTTLE SALES BY SIZE FISCAL YEAR COMPARISONS

	<u>2006</u>	<u>2005</u>	<u>INCREASE (DECREASE)</u>	<u>INCREASE (DECREASE)</u>
50ML	10,838,814	11,199,766	-360,952	-3.2%
100ML	4,291,435	3,765,788	525,647	14.0%
200ML	24,421,886	24,583,032	-161,146	-0.7%
375ML	22,829,226	22,959,733	-130,507	-0.6%
750ML	29,830,772	29,092,439	738,333	2.5%
1000ML	8,487,772	8,133,341	354,431	4.4%
1750ML	6,496,383	6,125,273	371,110	6.1%
TOTAL	<u>107,196,288</u>	<u>105,859,372</u>	<u>1,336,916</u>	<u>1.3%</u>

	<u>2006</u>	<u>2005</u>
NET ACCOUNTS PAYABLE:		
Beginning of Fiscal Year	\$61,989,966	\$65,199,440
End of Fiscal Year	\$69,755,835	\$61,989,966
AVERAGE ACCOUNTS PAYABLE	\$65,224,285	\$63,520,477
ACCOUNTS PAYABLE TURNOVER RATE	8.04	7.92
AVERAGE DAILY PURCHASES (business days)	\$2,016,047	\$1,927,501
NUMBER OF DAYS' PURCHASES IN ACCOUNTS PAYABLE	32	33

*Note: The "Sales Days" column has been changed to "Week Days", in 2001, to reflect the possible number of ADA "work days" and not the number of "State" business days.

**ESTIMATED PER CAPITA CONSUMPTION IN MICHIGAN
(in gallons)**

Year	<u>BEER & WINE</u>				<u>SPIRITS</u>		
	Michigan Population	Total	Per Capita	<u>Wine</u>		<u>Spirits</u>	
				Total	Per Capita	Total	Per Capita
				<u>16% Alcohol or Less*</u>			
1980	9,236,891	217,181,443	23.51	15,543,297	1.68	18,249,584	1.98
1981	9,275,000	216,015,998	23.29	16,474,953	1.78	17,827,712	1.92
1982	9,260,000	212,335,058	22.93	15,908,540	1.72	17,400,557	1.88
				<u>21% Alcohol or Less **</u>			
1983	9,155,000	215,348,041	23.52	15,302,982	1.68	16,843,530	1.84
1984	9,074,622	210,115,427	23.15	17,148,674	1.89	16,780,323	1.85
1985	9,088,300	210,127,920	23.12	18,186,425	2.00	17,271,431	1.90
1986	9,144,545	212,564,365	23.25	19,056,556	2.08	15,872,494	1.74
1987	9,205,000	217,187,550	23.59	19,011,159	2.07	15,575,206	1.69
1988	9,240,000	214,338,557	23.20	20,406,160	2.21	14,924,525	1.62
1989	9,273,000	210,066,044	22.65	16,654,340	1.80	14,502,159	1.56
1990	9,295,297	214,664,646	23.09	16,263,897	1.74	14,245,226	1.53
1991	9,368,000	218,497,579	23.32	13,742,490	1.47	13,589,821	1.45
1992	9,437,000	208,861,043	22.13	12,451,095	1.32	13,644,442	1.45
1993	9,459,667	209,769,591	22.18	11,761,453	1.24	13,351,603	1.41
1994	9,491,836	208,147,547	21.93	11,962,594	1.26	12,504,692	1.32
1995	9,537,948	208,602,069	21.87	12,520,949	1.31	12,378,337	1.30
1996	9,594,350	206,148,264	21.49	13,003,769	1.36	12,485,799	1.30
1997	9,779,984	203,798,774	20.84	13,206,802	1.35	12,313,707	1.26
1998	9,817,242	206,326,669	21.02	13,822,591	1.41	12,577,299	1.28
1999	9,864,000	207,572,838	21.04	13,919,453	1.41	12,857,998	1.30
2000	9,938,000	210,142,461	21.15	14,912,542	1.50	13,207,142	1.33
2001	10,006,000	211,181,331	21.11	14,738,897	1.47	13,228,468	1.32
2002	10,050,000	208,634,286	20.76	14,242,995	1.42	13,408,222	1.33
2003	10,080,000	210,882,390	20.92	16,238,726	1.61	13,855,960	1.37
2004	10,113,000	211,021,554	20.87	17,281,174	1.71	14,355,348	1.42
2005	10,121,000	208,365,505	20.59	17,440,842	1.72	14,579,476	1.44
2006	10,096,000	206,070,578	20.41	18,000,200	1.78	14,979,997	1.48

*These data were taken from wine tax reports.

**Wines from 16% to 21% alcohol were included in the Wine category beginning on October 24, 1982

Population Source: U.S. Census Bureau Website



CALENDAR YEAR

**GROSS LIQUOR SALES BY MONTH
COMPARISON OF ACCOUNTING CALENDAR YEARS ENDED 2006 and 2005**

<u>MONTH</u>	<u>2006*</u>			<u>2005**</u>	
	<u>AMOUNT</u>	<u>NUMBER OF CASES</u>	<u>% OF TOTAL \$ SALES</u>	<u>AMOUNT</u>	<u>NUMBER OF CASES</u>
JANUARY	\$53,807,521	387,654	6.2	\$49,167,018	363,883
FEBRUARY	58,792,372	428,119	6.7	55,403,585	410,615
MARCH	74,601,984	541,942	8.5	71,808,148	526,375
FIRST QUARTER	187,201,877	1,357,715	21.4	176,378,752	1,300,873
APRIL	62,159,987	455,954	7.1	59,188,393	439,213
MAY	64,620,323	472,202	7.4	63,470,623	467,543
JUNE	88,794,153	646,434	10.2	84,435,301	621,603
SECOND QUARTER	215,574,464	1,574,590	24.7	207,094,317	1,528,359
JULY	68,342,985	497,271	7.8	65,670,962	481,475
AUGUST	85,344,875	621,651	9.8	81,328,760	597,180
SEPTEMBER	63,773,919	463,377	7.3	61,247,410	451,184
THIRD QUARTER	217,461,778	1,582,299	24.9	208,247,132	1,529,839
OCTOBER	70,191,221	506,679	8.1	65,987,152	485,346
NOVEMBER	93,903,622	685,362	10.8	74,729,537	556,456
DECEMBER	87,967,559	616,987	10.1	104,136,183	737,391
FOURTH QUARTER	252,062,402	1,809,028	29.0	244,852,871	1,779,193
TOTAL SALES***	<u>\$872,300,521</u>	<u>6,323,632</u>	<u>100%</u>	<u>\$836,573,072</u>	<u>6,138,264</u>

*SALES BASED ON ACCOUNTING CALENDAR FROM 01/01/06 THROUGH 12/31/06.

**SALES BASED ON ACCOUNTING CALENDAR FROM 01/02/05 THROUGH 12/31/05.

***TOTALS MAY NOT ADD DUE TO ROUNDING

005

**% OF
TOTAL
\$ SALES**

5.9
6.6
8.6

21.1

7.1
7.6
10.1

24.8

7.8
9.7
7.3

24.8

7.9
8.9
12.5

29.3

100%

**GROSS LIQUOR SALES BY COUNTY
FOR SELECTED LICENSE TYPES
2006 CALENDAR YEAR**

<u>COUNTY</u>	<u>SDD SALES</u>	<u>CLASS C SALES</u>	<u>TOTAL*</u>
Alcona	\$513,005.70	\$64,668.50	\$577,674.20
Alger	390,738.15	133,030.00	523,768.15
Allegan	4,272,215.45	1,107,337.40	5,379,552.85
Alpena	1,990,545.75	394,088.05	2,384,633.80
Antrim	927,569.45	238,503.00	1,166,072.45
Arenac	805,048.30	125,009.85	930,058.15
Baraga	291,954.15	52,571.30	344,525.45
Barry	2,056,741.30	207,357.60	2,264,098.90
Bay	5,558,056.55	1,640,385.10	7,198,441.65
Benzie	585,035.90	95,879.80	680,915.70
Berrien	9,017,039.35	1,788,680.55	10,805,719.90
Branch	1,648,657.45	283,399.95	1,932,057.40
Calhoun	7,970,622.40	1,463,671.30	9,434,293.70
Cass	1,069,550.65	470,124.50	1,539,675.15
Charlevoix	1,813,819.95	344,216.50	2,158,036.45
Cheboygan	1,642,698.55	394,715.80	2,037,414.35
Chippewa	1,977,609.80	588,862.70	2,566,472.50
Clare	1,270,937.85	222,027.85	1,492,965.70
Clinton	2,237,806.75	429,972.45	2,667,779.20
Crawford	555,290.35	103,361.90	658,652.25
Delta	1,898,100.40	624,786.85	2,522,887.25
Dickinson	346,623.40	320,288.25	666,911.65
Eaton	5,625,250.25	893,594.50	6,518,844.75
Emmet	2,164,132.80	375,384.40	2,539,517.20
Genesee	29,490,434.35	5,731,737.90	35,222,172.25
Gladwin	1,169,074.30	131,512.05	1,300,586.35
Gogebic	274,145.95	137,998.90	412,144.85
Grand Traverse	6,939,105.00	1,290,131.00	8,229,236.00
Gratiot	1,266,378.65	207,954.00	1,474,332.65
Hillsdale	1,227,763.65	104,383.65	1,332,147.30
Houghton	1,358,792.25	727,288.85	2,086,081.10
Huron	1,664,258.40	272,655.35	1,936,913.75
Ingham	18,786,689.40	5,705,814.00	24,492,503.40
Ionia	1,959,782.15	339,844.15	2,299,626.30
Iosco	1,719,533.80	305,552.30	2,025,086.10
Iron	443,555.40	215,184.90	658,740.30
Isabella	4,004,280.00	1,037,709.55	5,041,989.55
Jackson	8,238,539.55	1,656,412.10	9,894,951.65
Kalamazoo	17,358,412.45	3,606,658.50	20,965,070.95
Kalkaska	759,649.95	78,878.00	838,527.95
Kent	39,072,516.30	10,864,942.20	49,937,458.50
Keweenaw	73,398.50	29,752.65	103,151.15
Lake	808,849.60	150,859.50	959,709.10

**GROSS LIQUOR SALES BY COUNTY
FOR SELECTED LICENSE TYPES
2006 CALENDAR YEAR**

<u>COUNTY</u>	<u>SDD SALES</u>	<u>CLASS C SALES</u>	<u>TOTAL*</u>
Lapeer	3,248,381.10	552,517.85	\$3,800,898.95
Leelanau	1,250,652.90	227,519.65	1,478,172.55
Lenawee	3,418,442.70	472,093.80	3,890,536.50
Livingston	9,614,068.05	1,360,169.05	10,974,237.10
Luce	322,523.50	17,315.60	339,839.10
Mackinac	718,980.25	232,449.65	951,429.90
Macomb	58,457,430.70	12,889,334.25	71,346,764.95
Manistee	1,141,168.05	204,368.25	1,345,536.30
Marquette	3,568,137.60	856,065.55	4,424,203.15
Mason	2,038,864.35	268,532.05	2,307,396.40
Mecosta	2,537,323.60	417,400.85	2,954,724.45
Menominee	312,540.20	320,337.50	632,877.70
Midland	3,792,383.45	510,921.05	4,303,304.50
Missaukee	446,068.05	41,739.05	487,807.10
Monroe	8,833,599.50	1,603,678.30	10,437,277.80
Montcalm	2,486,528.30	394,531.20	2,881,059.50
Montmorency	660,712.20	39,195.15	699,907.35
Muskegon	10,332,265.75	2,452,981.40	12,785,247.15
Newaygo	1,934,602.50	213,938.05	2,148,540.55
Oakland	88,166,599.25	23,043,930.20	111,210,529.45
Oceana	1,087,879.75	235,858.05	1,323,737.80
Ogemaw	721,538.50	124,988.65	846,527.15
Ontonagon	275,009.75	181,720.75	456,730.50
Osceola	747,835.85	62,799.40	810,635.25
Oscoda	606,397.10	16,515.75	622,912.85
Otsego	1,914,245.35	123,513.85	2,037,759.20
Ottawa	11,514,904.50	1,964,389.00	13,479,293.50
Presque Isle	660,715.95	147,208.50	807,924.45
Roscommon	1,917,831.20	127,205.65	2,045,036.85
Saginaw	11,374,879.05	2,367,127.25	13,742,006.30
St. Clair	8,981,168.50	1,509,357.05	10,490,525.55
St. Joseph	2,551,864.55	426,809.20	2,978,673.75
Sanilac	1,113,737.55	201,901.25	1,315,638.80
Schoolcraft	263,426.10	122,060.65	385,486.75
Shiawassee	1,996,426.90	635,989.15	2,632,416.05
Tuscola	1,179,752.65	313,667.15	1,493,419.80
Van Buren	3,291,995.10	540,488.05	3,832,483.15
Washtenaw	22,347,719.10	5,165,230.50	27,512,949.60
Wayne	180,632,103.80	32,988,961.45	213,621,065.25
Wexford	2,139,611.85	318,933.55	2,458,545.40
TOTAL	<u>651,844,525.40</u>	<u>138,650,930.95</u>	<u>790,495,456.35</u>

*Does not include all sales

**GROSS LIQUOR SALES BY COUNTY
FOR ALL LICENSE TYPES
2006 LICENSING YEAR**

<u>COUNTY</u>	<u>TOTAL*</u>	<u>COUNTY</u>	<u>TOTAL*</u>
Alcona	\$830,360.60	Lake	1,017,558.10
Alger	692,630.00	Lapeer	5,100,448.35
Allegan	6,746,886.05	Leelanau	1,956,661.80
Alpena	2,556,838.50	Lenawee	4,678,650.70
Antrim	2,339,866.85	Livingston	13,242,963.30
Arenac	1,211,509.25	Luce	495,853.90
Baraga	542,034.25	Mackinac	1,982,460.90
Barry	2,499,336.20	Macomb	76,328,142.20
Bay	7,620,943.00	Manistee	2,055,674.50
Benzie	1,713,151.00	Marquette	5,080,288.35
Berrien	12,169,302.55	Mason	2,620,677.60
Branch	2,188,233.50	Mecosta	3,228,375.70
Calhoun	10,807,263.35	Menominee	760,747.20
Cass	1,882,346.80	Midland	4,671,285.25
Charlevoix	3,052,897.20	Missaukee	639,608.75
Cheboygan	2,716,705.30	Monroe	11,148,024.25
Chippewa	3,246,375.95	Montcalm	3,138,652.65
Clare	2,190,161.05	Montmorency	1,042,498.30
Clinton	3,206,854.35	Muskegon	14,578,754.05
Crawford	1,216,697.35	Newaygo	2,488,386.55
Delta	2,697,333.45	Oakland	121,715,015.10
Dickinson	936,343.70	Oceana	1,550,510.90
Eaton	7,263,773.60	Ogemaw	1,685,950.70
Emmet	4,621,874.25	Ontonagon	548,289.40
Genesee	37,606,415.35	Osceola	1,019,329.40
Gladwin	1,481,550.05	Oscoda	812,642.00
Gogebic	580,159.85	Otsego	2,586,354.25
Grand Traverse	10,650,102.40	Ottawa	14,661,724.50
Gratiot	1,537,387.30	Presque Isle	919,405.65
Hillsdale	1,458,612.05	Roscommon	2,753,569.15
Houghton	2,719,011.10	Saginaw	16,654,910.40
Huron	2,365,918.40	St. Clair	12,267,539.45
Ingham	26,383,670.75	St. Joseph	3,171,961.75
Ionia	2,528,742.30	Sanilac	1,869,115.55
Iosco	2,763,437.25	Schoolcraft	646,526.50
Iron	702,442.45	Shiawassee	3,443,548.40
Isabella	6,137,104.85	Tuscola	1,917,740.55
Jackson	11,138,565.35	Van Buren	4,602,561.95
Kalamazoo	22,220,406.70	Washtenaw	29,393,976.50
Kalkaska	1,054,627.65	Wayne	221,012,350.95
Kent	53,504,239.50	Wexford	2,818,154.80
Keweenaw	168,486.75		
		TOTAL*	\$872,257,488.40

*total sales are for
licensing calendar
year from 01-01-06
thru 12-31-06.

**GROSS LIQUOR SALES BY LICENSE TYPE
2006 CALENDAR YEAR**

Year	Retail*/L.A.B.	SDD	On-Premise	Other	Total Gross Sales
1974	2,875,534	281,963,941	84,878,256	1,798,918	371,516,649
1975	2,936,577	292,972,474	86,333,949	1,779,265	384,022,265
1976	2,717,010	304,300,699	89,597,369	1,781,193	398,396,271
1977	2,545,680	309,582,251	93,796,593	1,562,291	407,486,815
1978	2,591,067	332,024,707	101,183,320	1,606,113	437,405,207
1979	2,462,415	353,734,095	100,665,757	1,649,447	458,511,714
1980	2,533,487	375,799,870	102,612,156	1,627,014	482,572,527
1981	2,308,578	389,270,357	107,822,722	1,216,114	500,617,771
1982	2,120,208	394,140,302	104,985,513	1,231,720	502,477,743
1983	1,719,413	381,460,494	106,022,003	1,147,044	490,348,954
1984	1,593,274	389,410,820	109,987,322	1,089,832	502,081,248
1985	1,619,792	401,180,686	110,298,091	1,081,362	514,179,931
1986	1,433,020	407,889,266	112,448,433	1,340,994	523,111,713
1987	1,271,463	389,744,871	109,959,285	799,488	501,775,107
1988	502,925	391,031,523	110,101,406	781,707	502,417,561
1989	8,424	392,798,962	110,746,000	855,581	504,408,967
1990	2,897	409,457,241	113,398,317	643,375	523,501,830
1991	2,042	415,674,919	109,241,118	668,800	525,586,879
1992	6,110	426,777,325	111,267,256	643,952	538,694,643
1993	5,483	431,795,829	116,512,677	554,460	548,868,449
1994	7,260	427,221,467	118,446,578	692,464	546,367,769
1995	7,591	431,515,290	121,283,344	610,775	553,417,000
1996	8,569	439,332,921	124,190,540	751,271	564,283,301
1997	16,431	458,214,950	120,079,992	993,266	579,304,639
1998	4,911	492,996,909	127,573,006	1,242,416	621,817,242
1999	12,653	512,147,991	132,994,819	1,122,484	646,277,947
2000	13,263	549,933,237	144,117,820	658,671	694,722,991
2001	18,934	567,263,892	151,002,050	634,834	718,919,710
2002	19,023	580,499,838	152,291,365	1,070,985	733,881,211
2003	17,867	629,075,565	160,902,743	1,143,753	791,139,928
2004	15,625	648,747,010	165,366,159	1,358,599	815,487,393
2005	17,701	662,799,177	172,586,688	1,169,505	836,573,072
2006**	12,690	689,053,227	182,146,574	1,088,028	872,300,519

* Retail sales were discontinued in June of 1988.
The only sales remaining in this category are to
Limited Alcohol Buyers (L.A.B.) and Industrial Manufacturers.

** Sales based on accounting calendar year from 01-01-06 through 12-30-06.

**SUMMARY OF WINE SOLD IN MICHIGAN (in liters)
CALENDAR YEAR 2006**

WINERIES	16% & UNDER	OVER 16%	GRAND TOTAL LITERS
M- 1st CRU, LLC.	1,044	0	1,044
A FRENCH PARADOX, INC.	4,977	0	4,977
A.I.G. WINE & SPIRITS, INC.	2,475	0	2,475
A.V. IMPORTS	141,894	4,727	146,621
A.V.V. WINERY CO., LLC.	18,129	0	18,129
D- A.V.V. WINERY CO., LLC.	557	0	557
D- ABACELA VINEYARDS & WINERY, INC.	24	1	26
ABUNDANCE VINEYARDS LLC.	693	0	693
D- ACORN ALEGRIA WINERY	108	0	108
D- ADELAIDA CELLARS, INC.	72	0	72
ADLER FELS WINERY, LLC.	3,033	0	3,033
ADMIRAL WINE & LIQUOR	9,272	725	9,997
M- AHD ASSOCIATES	467,313	1,584	468,897
AIKO,LLC	986	765	1,751
ALLIED IMPORTERS USA	4,437	0	4,437
D- ALPINE ROAD WINERY, LLC.	86	0	86
AMERICAN BEVERAGE CORP.	71,150	0	71,150
AMERICAN BEVERAGE GROUP	90	306	396
AMERICAN ESTATES WINES, INC.	3,389	0	3,389
AMERICAN FIDELITY	3,996	0	3,996
AMERICAN WINE DIST.	16,945	5	16,950
M- AMERO, LLC	9,342	0	9,342
AMETHYST, LLC.	378	0	378
AMICUS CELLARS, INC.	2,646	0	2,646
M- AMPHORA WINE MERCHANTS, LLC.	711	0	711
D- ANDERSON'S CONN. VALLEY WINERY	55	0	55
M- ANN ARBOR BREWING CO, LLC.	131	2,199	2,330
ARARAT IMPORT EXPORT CO, LLC	1,080	0	1,080
M- ARBOR BEVERAGE	155,863	33	155,896
M- ARCADIA BREWING COMPANY	528	0	528
D- ARCIERO WINERY	11	0	11
ARCIERO WINERY	1,400	230	1,629
D- ARGYLE WINERY, INC.	77	0	77
D- ARISTA WINERY, LLC.	78	0	78
M- ARMAND ROTH, INC.	1,443	0	1,443
D- ARMAND ROTH, INC.	606	0	606
ARMIDA WINERY	2,268	0	2,268
M- AROMA WINES AND EQUIPMENT	7,422	0	7,422
ASV WINES, INC.	56,754	0	56,754
M- ATLAS IMPORTS, LLC.	17,226	0	17,226
D- AU BON CLIMAT, LLC	14	0	14
AUSTRAL WINES, LLC.	7,425	0	7,425
AXIOM WINE COMPANY,LLC	9,576	0	9,576
B. UNITED INTERNATIONAL INC.	1,739	0	1,739
BACARDI MARTINI	310,795	56,293	367,088
M- BACCHUS 2000, L.L.C.	12,735	0	12,735
BACCHUS TECHNOLOGIES, LLC	2,358	0	2,358
BANFI PRODUCTS	1,714,119	7,929	1,722,048
BANVILLE & JONES WINE MERCHANTS	1,715	0	1,715
M- BARBER, JAMES K.	5,100	0	5,100
BARGETTO'S	1,386	0	1,386
D- BARGETTO'S	271	1	272
BAUM WINE IMPORTS	61,293	3,906	65,199
M- BAYSIDE BEVERAGE	3,434	0	3,434
BEAM WINE ESTATES, INC.	476,153	21,389	497,541
BEAUFORT IMPORTS, LLC.	4,032	0	4,032
D- BECKETT, DOUGLAS/NANCY	84	0	84
D- BECKMAN, JUDITH/THOMAS	36	0	36
BEDFORD BRANDS, LTD.	12,783	0	12,783

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WINERIES	16% & UNDER	OVER 16%	GRAND TOTAL LITERS
M- BELL'S BREWERY, INC.	32	0	32
D- BENNETT, EDWARD T. (CAHN, DEBORAH)	1,423	0	1,423
D- BENZIGER FAMILY WINERY, LLC.	14	0	14
BERNARDUS, LLC.	2,502	0	2,502
D- BERNARDUS, LLC.	77	0	77
D- BETZ FAMILY WINERY, LLC	32	0	32
BEVERAGE ACQUISTION GROUP, LLC.	568,442	0	568,442
BIAGIO CRU AND ESTATE WINES, LLC.	32,454	0	32,454
BILLINGTON DIST.	25,943	0	25,943
M- BLACK & RED, INC.	22,599	0	22,599
D- BLACK & RED, INC.	23	0	23
BLACKBURN ENTERPRISES, LLC	3,645	0	3,645
D- BLANKIET ESTATE, LLC	126	0	126
D- BOEGER WINERY, INC.	42	2	44
BONANNO VINTNERS, LLC	90	0	90
D- BOOKWALTER WINERY, LLC	8	0	8
BORDEAUX WINE LOCATORS, INC.	351	1	352
M- BOSS IMPORTS & WHOLESALE	74,546	27	74,573
BOSTON BEER CO.	1,724	0	1,724
D- BOUCHAINE VINEYARDS, INC.	166	0	166
BOUTINOT WINE ESTATES, INC.	747	0	747
M- BOWERS HARBOR	53,394	0	53,394
BOZIC, GEORGE JR.	5,832	0	5,832
BRADY DIVERSIFIED, INC.-BURTON	11,882	0	11,882
M- BRADY DIVERSIFIED, INC.-DAVISON	863	0	863
BRANHAM, GARY RICHARD	378	0	378
D- BREWER-CLIFTON	32	0	32
BRIARCLIFF WINE GROUP, LLC.	6,318	0	6,318
BRIDGEVIEW VINEYARDS, INC.	3,006	0	3,006
BROADBENT SELECTIONS	2,403	774	3,177
BRONCO WINE COMPANY	2,526,672	0	2,526,672
BROWN-FORMAN	825,040	0	825,040
M- BRYS WINERY, LC.	26,425	0	26,425
D- BRYS WINERY, LC.	953	0	953
D- BUENA VISTA WINERY, INC.	239	0	239
M- BURGDORF'S WINERY, LLC.	2,081	0	2,081
D- BURGESS CELLARS, INC.	93	0	93
D- BUTTONWOOD FARM WINERY, INC.	8	0	8
D- BYINGTON WINERY & VINEYARDS	26	0	26
C. MONDAVI & SONS	135,472	6	135,478
D- C. MONDAVI & SONS	2	0	2
D- C ANC C WINE SERVICES, INC.	5	0	5
CABERNET CORP	2,403	0	2,403
D- CAIN CELLARS, INC.	12	0	12
D- CAKEBREAD CELLARS	1,319	0	1,319
D- CALLAWAY TEMECULA, LP	29	1	30
CALIFORNIA CIDER CO.	7,079	0	7,079
CAMP MEETING RIDGE WINERY, INC.	1,098	0	1,098
D- CAMP MEETING RIDGE WINERY, INC.	86	0	86
CANNON WINES	12,159	0	12,159
CAPE CLASSICS	6,267	63	6,330
D- CARINA CELLARS, LLC	2	0	2
D- CARLISLE WINERY AND VINEYARDS, LLC	132	0	132
CARROUSEL WINERY, LLC	3,697	0	3,697
M- CASCADE WINERY, INC.	23,644	33	23,676
D- CASCADE WINERY, INC.	80	0	80
CASTORO CELLARS	32,940	0	32,940
D- CASTORO CELLARS	212	0	212
D- CHALK HILL ESTATE WINERY, LLC	80	0	80

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WINERIES	16% & UNDER	OVER 16%	GRAND TOTAL LITERS
D- CHANDELLE OF SONOMA, INC.	10	0	10
CHAPIN CELLARS, LLC.	4,320	0	4,320
D- CHAPPELLET WINERY, INC.	507	0	507
CHARBAUT AMERICA	2,331	0	2,331
CHATEAU BIANCA, INC.	3,542	0	3,542
CHATEAU DIANA LLC	37,818	0	37,818
M- CHATEAU GD. TRAVERS	463,287	1,899	465,186
D- CHATEAU GD. TRAVERS	1,224	18	1,242
CHATEAU JULIEN INC.	2,952	0	2,952
D- CHATEAU MONTELENA LTD. PART.	201	0	201
M- CHATEAU OPERATION	127,363	2,673	130,036
D- CHATEAU OPERATION	2,852	130	2,981
CHATEAU POTELLE, INC.	212	0	212
M- CHATEAU VALERIO	689	0	689
CHATOM CELLARS, INC.	252	0	252
CHAZEN, MICHAEL	594	0	594
M- CHERRY REPUBLIC, INC.	10,783	383	11,166
D- CHERRY REPUBLIC, INC.	443	16	459
M- CHI CO./BUCHANAN	424,060	770	424,830
D- CHI CO./BUCHANAN	725	0	725
CHOYA UMESHU USA, INC.	609	0	609
M- CICCONE VNYDS. & WINERY	11,106	0	11,106
D- CICCONE VNYDS. & WINERY	71	0	71
M- CKL CORPORATION	187,006	1,533	188,539
CLARK, SPENCER	796	0	796
CLASSICAL WINES/SPAIN	10,102	421	10,523
M- CLAY AVENUE CELLARS, INC.	2,435	0	2,435
CLICQUOT INC.	16,585	0	16,585
D- CLIFTON, STEVEN LYNN	52	0	52
D- CLOS DU BOIS WINES, INC.	415	0	415
CLOS DU VAL WINE CO.	17,589	0	17,589
D- CLOS LACHANCE WINES, INC.	83	0	83
CNL TRADING, INC.	225	0	225
CNS ENTERPRISES, INC.	1,041	1,336	2,377
CODORNIU NAPA, INC.	621	0	621
D- CODORNIU NAPA, INC.	458	0	458
D- COLGIN PARTNERS, LLC.	52	0	52
CONFLUENCE WINE IMPORTERS, LLC.	18,396	0	18,396
CONNOISSEUR WINES, INC.	27	0	27
CONSTELLATION BRANDS, INC.	10,342,874	804,944	11,147,819
D- CONSTELLATION BRANDS, INC.	77	0	77
M- CONTESSA WINE CELLARS	15,681	0	15,681
M- COOK, WILLIAM R.	351	0	351
M- CORKSCREWS, LLC.	4,609	0	4,609
M- CORNER BREWERY, LLC.	95	0	95
CORTERRA WINES, INC.	71,438	0	71,438
D- COSENTINO WINERY, LLC.	68	0	68
D- CRISTOM VINEYARDS, INC.	2	0	2
CUMULUS WINES, INC.	9,009	0	9,009
CUPID WINES, INC.	10,080	0	10,080
CUSHMAN WINERY CORP.	126	0	126
D- CUSHMAN WINERY CORP.	3	0	3
D- CUVAISON, INC.	676	0	676
D- D. & J.F. CELLARS, INC.	23	1	24
D'AQUINO ITALIAN IMPORTING CO.	21,168	0	21,168
D- DARIOUSH KHALEDI WINERY, LLC.	214	0	214
D- DAVIDS PINOT VINEYARD, INC.	117	0	117
D- DAVIS BYNUM WINERY, INC.	32	0	32

**SUMMARY OF WINE SOLD IN MICHIGAN (in liters)
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WINERIES	16% & UNDER	OVER 16%	GRAND TOTAL LITERS
DBR (USA), INC.	31,549	0	31,549
DE BORTOLI WINES USA, INC.	1,845	27	1,872
DE MAISON SELECTIONS, INC.	3,434	0	3,434
M- DECANTERS, LLC.	596	0	596
D- DEERFIELD RANCH WINERY, LLC.	12	0	12
DELICATO VNYD-COASTAL BRANDS	8,776	9	8,785
DELICATO VNYD-DELICATO FAMILY VNYD.	346,251	2,270	348,522
D- DELILLE CELLARS, INC.	9	32	41
DEMAREST ENTERPRISES	36,806	18	36,824
DIAGEO NORTH AMERICA, INC.	623,805	239	624,043
D- DILLIAN, LOVANNE/THOMAS	9	0	9
DIME GROUP INTERNATIONAL	8,762	107	8,869
DISTILLERIE STOCK	110,785	0	110,785
M- DK INC.	3,116	90	3,206
D- DOLCE, LLC.	24	0	24
M- DOMAINE BERRION CELLARS	13,831	0	13,831
D- DOMAINE CARNEROS, LTD.	1,128	0	1,128
D- DOMAINE CHANDON, INC.	480	0	480
DOMAINE SELECT WINE ESTATES	10,028	0	10,028
DOMAINE ST. GEORGE	6,255	0	6,255
DOOSAN AMERICA CORP.	799	0	799
DOYNA, LTD.	42	2	44
M- DOYNA MICHIGAN CO.	3,780	0	3,780
DOZORTSEV & SONS ENTERPRISES, LTD.	1,920	0	1,920
DREYER WINE LLC.	108	0	108
D- DUCKHORN WINE COMPANY	719	0	719
D- DUNN VINEYARDS LLC	5	0	5
D- DUPLIN WINE CELLARS, INC.	683	0	683
E & J GALLO	13,941,470	424,530	14,366,000
D- E & J GALLO WINERY	146	5	151
M- EAGLE EYE IMPORTS	106,719	176	106,894
D- EAGLE'S TRACE, LLC.	13	0	13
EASLEY ENTERPRISES, INC.	6,489	0	6,489
EBERLE WINERY, LTD.	720	0	720
D- EBERLE WINERY, LTD.	67	0	67
ELEGANT WINE MARKETING, LLC	158	0	158
EMPSON USA	32,772	0	32,772
M- ENTENTE SPIRITS, LLC.	67,114	1,692	68,806
D- ENTENTE SPIRITS, LLC.	81	0	81
EPIC VENTURES, INC.	20,855	0	20,855
EPICUREAN WINES, LLC.	24,782	24	24,806
D- ESCALERA-BOULET, LLC.	20	6	26
ETCHING INDUSTRIES SPIRITS, INC.	972	0	972
D- ETZEL, MICHAEL (Parker, Robert or Roy, Robert)	41	0	41
EUROPEAN WINE IMPORTS, INC.	464	72	536
EX CELLARS WINE AGENCIES	8,286	0	8,286
F KORBEL & BROS.	47,173	0	47,173
F & F FINE WINES INTERNATIONAL	26,280	0	26,280
M- FABIANO BROTHERS, INC.	16,970	0	16,970
D- FAR NIENTE WINERY, INC.	128	0	128
M- FENN VALLEY VINEYARDS	136,723	2,674	139,397
D- FENN VALLEY VINEYARDS	459	2	461
FERRARI-CARANO VINEYARDS & WINERY	60,710	0	60,710
D- FERRARI-CARANO VINEYARDS & WINERY	383	0	383
D- FINKELSTEIN VINEYARDS	11	0	11
FIRESTONE VINEYARD	11,115	0	11,115
M- FLYING CAPE WINE, CO.	20	0	20
D- FOLEY ESTATES VINEYARD & WINERY	14	0	14

**SUMMARY OF WINE SOLD IN MICHIGAN (in liters)
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WINERIES	16% & UNDER	OVER 16%	GRAND TOTAL LITERS
FOLIO WINE COMPANY, LLC.	37,896	0	37,896
D- FOSTER'S WINE ESTATES CO.	4,083,864	4,023	4,087,887
D- FOX RUN VINEYARDS, INC.	19	0	19
FRANCISCAN VINEYARDS, INC.	267,660	9,194	276,854
D- FRANCISCAN VINEYARDS, INC.	777	0	777
FREDERICK WILDMAN	195,727	4,640	200,367
FREIXENET U.S.A.	132,692	0	132,692
D- FREY VINEYARDS, LLC.	246	0	246
FRIEND WINE	113,794	165	113,959
FRONT STREET WINE COMPANY	3,290	0	3,290
FRONTIER WINE	6,242	393	6,635
FRUIT OF THE VINES, INC.	828	0	828
FRUIT OF THE WOODS WINE CELLAR	1,440	0	1,440
D- FULKERSON, SAYRE MILLER	32	0	32
D- FWPW WINERY, INC.	43	0	43
M- GALAXY WINE DIST.	82,564	108	82,672
D- GARY FARRELL WINES, INC.	215	0	215
GELOSO BEVERAGE GROUP, LLC.	1,350	0	1,350
M- GENERAL WINE	865,276	5,709	870,985
D- GEORIS, WALTER	14	0	14
D- GERBER DISCLAIMER TRUST	45	0	45
GIBSON WINE COMPANY	504	396	900
M- GILL'S PIER VINEYARD & WINERY, LLC.	11,514	0	11,514
M- GLOBAL IMPORT & EXPORT, LLC.	18	0	18
GLOBAL VILLAGE IMPORTS	6,780	1,716	8,496
GLOBAL VINEYARD IMPORTERS, INC.	1,710	0	1,710
GLOBAL WINE GROUP	15,939	0	15,939
D- GLOBAL WINE GROUP	7	0	7
D- GOLDEN EAGLE ESTATES, LLC.	28	0	28
M- GORALSKI ENTERPRISES	3,794	0	3,794
M- GORDON DISTRIBUTING CO., INC.	17,774	0	17,774
M- GRAPE HARBOR INC.	53,012	1,100	54,112
D- GRAPE HARBOR INC.	505	0	505
GRAPE NEWS IMPORTNG, LLC.	90	0	90
GRAPES OF SPAIN, INC.	1,460	0	1,460
GRATEFUL PALATE, THE	44,967	4,725	49,692
D- GREG SANDERS, LLC.	8	0	8
D- GRGICH HILLS CELLAR	305	0	305
M- GROCHOWSKI, JAMES LEE	9,504	0	9,504
D- GROCHOWSKI, JAMES LEE	58	0	58
GROTH VNYD.	13,743	0	13,743
D- GROTH VINEYARDS & WINERY	23	0	23
GUARDIAN OF THE GRAPE IMPORTS, LLC.	1,872	0	1,872
D- GULLET, JAMES/SUZANNE	83	0	83
M- GWM, INC.	14,072	0	14,072
M- H. COX & SON, INC.	2,490	0	2,490
HAGEFEN CELLARS	126	0	126
D- HALTER WINERY, LLC.	23	0	23
HAMBRECHT WINE GROUP, LP.	1,134	0	1,134
D- HAMBRECHT WINE GROUP, LP.	105	0	105
HAND PICKED SELECTIONS	36,052	0	36,052
D- HANNA WINERY, INC.	70	0	70
D- HANZEL VINEYARDS, LTD. INC.	50	0	50
M- HARBOR HILL	103,813	0	103,813
D- HARBOR HILL	263	0	263
D- HARLAN ESTATE WINERY, INC.	148	0	148
HARO IMPORTS, INC.	1,269	0	1,269
D- HARRIS, MARILYN/REN	194	0	194
HART VENTURES, INC.	765	0	765

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WINERIES	16% & UNDER	OVER 16%	GRAND TOTAL LITERS
D- HARTFORD-JACKSON, LLC.	190	6	196
D- HARTWELL VINEYARDS, LLC.	1	0	1
M- HARVILLE ASSOCIATES , INC.	3,018	0	3,018
M- HEALY, JEANNE ELLIN	1,400	0	1,400
HEARTLAND DISTRIBUTING, INC.	0	270	270
HEAVEN HILL DISTILLERIES	69,000	28,836	97,836
HENRIOT, INC.	585	0	585
HERITAGE WINE CELLARS, LTD.	4,788	0	4,788
HERON WINES, INC.	9,576	0	9,576
HESS COLLECTION	133,581	0	133,581
D- HESS COLLECTION WINERY	166	0	166
M- HICKERY CREEK WINERY, LLC.	1,158	0	1,158
M- HOME TOWN CELLARS, LLC.	2,032	18	2,050
M- HUBBARD, RUFUS DAYTON	0	62	62
HUNEEUS VINTNERS, LLC.	2,016	0	2,016
D- HUNEEUS VINTNERS, LLC.	77	0	77
D- HUNT, JOYCE H.	102	2	104
D- HUSCH VINEYARDS, INC.	346	0	346
M- ILLYRIAN IMPORT, INC.	1,566	0	1,566
INDIAN WINE, INC.	504	0	504
INDIGO WINE GROUP	3,992	0	3,992
INTERNATIONAL CONNECTIONS & MGT.	3,780	0	3,780
M- IRENE E. KOKKINOS, LLC.	10,196	0	10,196
M- J & J IMPORTING, INC.	104,156	230	104,386
M- J ET R SELECTION	59,342	0	59,342
M- J. LEWIS COOPER	655,218	20,653	675,871
D- J. LOHR WINERY CORPORATION	42	0	42
D- J. PEDRONCELLI WINERY	19	0	19
JACK POUST	2,619	3,896	6,515
D- JACKSON FAMILY FARMS, LLC.	186	0	186
JAPAN PRESTIGE SAKE INT'L.	1,702	108	1,810
D- J.C. CELLARS	1	1	1
JEAN CLAUDE BOISSET WINES	96,377	0	96,377
JEPSON VINEYARDS, LTD.	315	0	315
JFC INTERNATIONAL, INC.	22,881	1,854	24,735
D- JOHNS, ADELE/DENNIS	63	0	63
D- JOHNSON ESTATE WINERY, LLC.	78	2	80
D- JOSEPH PHELPS VINEYARDS, LLC.	543	0	543
JOSEPH VICTORI	252	0	252
M- JOSEPHINE, INC.	694	0	694
JOSHUA TREE IMPORTS, LLC.	1,760	41	1,800
M- JOSULETE WINES	98,496	0	98,496
D- JWV CORPORATION	17	0	17
M- KALAMAZOO BREWING CO.	5,163	0	5,163
D- KARLSEN, DAN/KATHLEEN	108	0	108
M- KARMA VISTA VINEYARDS	23,315	621	23,936
D- KARMA VISTA VINEYARDS	11	0	11
D- KATHRYN KENNEDY WINERY	16	0	16
KENDALL-JACKSON WINERY	822,285	0	822,285
D- KENDALL-JACKSON WINERY	297	0	297
M- KENT BEVERAGE	10,823	0	10,823
KERMIT LYNCH WINE	53,454	0	53,454
D- KESWICK WINERY, LLC.	72	0	72
KING ESTATE WINERY	9,558	0	9,558
D- KISTLER VINEYARDS	604	0	604
KLEIN FOODS	152,699	0	152,699
D- KLEIN FOODS, INC.	122	6	128
M- KOAN, JAMES D.	1,385	0	1,385
KOBRAND CORP.	360,520	11,957	372,476

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WINERIES	16% & UNDER	OVER 16%	GRAND TOTAL LITERS
D- KOEHLER WINERY, LLC.	61	0	61
KOOKA WINES	71,325	41	71,366
M- KRAFTBRAU BREWERY	1,231	0	1,231
D- KRUPP BROTHERS, LLC.	9	0	9
M- KUHNHENN BREWING CO.	2,832	0	2,832
KYSELA PERE ET FILS, LTD.	20,475	18	20,493
M- L & L WINES	97,657	563	98,220
M- L. MAWBY, LLC	54,762	0	54,762
D- L. MAWBY, LLC	1,135	0	1,135
D- LAETITIA VINEYARD & WINERY, INC.	5	0	5
LAIRD & CO.	10,658	0	10,658
D- LAKE JAMES VINEYARD, INC.	29	0	29
D- LAMBERT BRIDGE WINERY, INC.	66	0	66
LANGDON SHIVERICK	819	0	819
D- LANGETWINS WINE COMPANY, INC.	17	0	17
D- LARKMEAD VINEYARDS	188	0	188
LAURENT-PERRIER, INC.	3,015	0	3,015
D- LAV-COR AGRICULTURAL, INC.	18	0	18
D- LAVA SPRINGS, INC.	114	0	114
D- LC WINE	337	0	337
LEE, TIMOTHY K.	953	0	953
M- LEELANAU WINE CELLARS	678,279	6,448	684,727
D- LEMELSON WINERY, LLC.	32	0	32
M- LEMON CREEK WINERY	37,095	0	37,095
LEONARD KREUSCH, INC.	145,998	0	145,998
LO DUCA BROS.	14,373	279	14,652
LOEST & MCNAMEE, INC.	6,129	0	6,129
LONG SHADOWS VINTNERS, LLC.	2,169	0	2,169
D- LONG SHADOWS VINTNERS, LLC.	77	0	77
M- LONGVIEW WINERY, LLC.	8,142	180	8,321
D- LONGVIEW WINERY, LLC.	56	2	58
M- LOOSEN BROS. USA, LTD.	4,536	0	4,536
D- LORING, BRIAN E.	115	0	115
D- LOWDEN SCHOOLHOUSE CORP.	28	0	28
M- LUCAS & LEWELLEN VINEYARDS	1,559	0	1,559
D- LUCAS VINEYARDS	174	0	174
M- LUNEAU USA	13,595	0	13,595
LUXCO	39,384	0	39,384
MAC AND LIL, LLC.	135	0	135
M- MACKINAW TRAIL WINERY, INC.	6,849	0	6,849
D- MACKINAW TRAIL WINERY, INC.	43	0	43
D- MACROSTIE WINES	14	0	14
MAISON JOMERE	4,383	0	4,383
M- MARIA'S FRONT ROOM	4,745	0	4,745
D- MARKHAM VINEYARDS	32	0	32
MARQUEE SELECTIONS, LLC.	504	0	504
D- MARTELL, STEVEN ARTHUR	18	0	18
MARTIN RAY WINERY, INC.	53,230	0	53,230
MARTINE'S WINES	2,604	117	2,721
D- MARTINELLI WINERY, INC.	101	37	139
MARWAL ART INDUSTRIES, INC.	8,559	0	8,559
MATEESCU, DAN	1,566	0	1,566
M- MATTHIES, DANNY/LUCIE	27,450	0	27,450
D- MAURITSON FAMILY WINERY	60	0	60
MAZZARRINI	594	0	594
M- MCLEAN WINE COMPANY	3,245	0	3,245
D- MEEKER, III, CHARLES R.	161	0	161

**SUMMARY OF WINE SOLD IN MICHIGAN (in liters)
CALENDAR YEAR 2006**

WINERIES	16% & UNDER	OVER 16%	GRAND TOTAL LITERS
MEIER'S WINE CELLARS	3,024	977	4,001
D- MELVILLE VINEYARDS SOUTH, LLC.	20	0	20
MENDOCINO WINE GROUP, LLC.	25,812	0	25,812
D- MENDOCINO WINE GROUP, LLC.	1,868	0	1,868
D- MEREDITH VINEYARD ESTATE	287	0	287
MERLO, RAYMOND/ROBIN	297	0	297
D- MERRYVALE VINEYARDS, LLC	234	0	234
METRO WINE DISTRIBUTION CO.	378	0	378
MHW, LTD.	173,162	11,228	184,389
M- MI BREW, LLC.	205	0	205
MICHAEL SKURNIK WINES, INC.	13,516	0	13,516
MID-ATLANTIC WINE MERCHANTS	360	0	360
MIDWEST WINE EXCHANGE LLC.	36,316	0	36,316
MILDARA BLASS, INC.	20,686	277	20,963
MILTON'S DISTRIBUTING	398,846	9,569	408,415
MISA IMPORTS, INC.	20,309	0	20,309
MODERN DEVELOP	2,301	0	2,301
MOET HENNESSY USA, INC.	291,941	126	292,067
M- MOFFATT, NORMAN	1,391	0	1,391
MONTICELLO CELLARS	666	0	666
MOSBY, WILLIAM MILLARD	594	0	594
D- MOSHIN VINEYARDS, INC.	68	0	68
M- MOTOR CITY BREWING WORKS, INC.	11	0	11
MOUNTAIN VIEW VINTNERS	3,654	0	3,654
MTGR CORP	5,697	0	5,697
D- MTGR CORP	14	0	14
D- MULLIGAN, CHARLES/KIMBERLY	44	2	47
M- MULRENIN BROS. MGT.	15,100	0	15,100
D- MUMM NAPA ESTATES, INC.	191	0	191
MUTUAL TRADING CO.	1,069	0	1,069
MUTUAL WHOLESALE	17,224	0	17,224
M- N.G.P., INC.	5,238	0	5,238
D- NADEAU, PATRICE DALE	4	3	7
NAVREN, LLC.	23,958	0	23,958
D- NEAL FAMILY VINEYARDS, LLC.	35	0	35
NEGOCIANTS USA	34,121	1,467	35,588
NESTOR IMPORT	14,852	0	14,852
D- NEVADA WINE CELLARS, INC.	93	2	95
NEW CASTLE IMPORTS	1,694	0	1,694
M- NEW HOLLAND BREWING CO. (8th Street)	13,686	0	13,686
D- NEWTON VINEYARDS, LLC.	63	0	63
NICHE IMPORT COMPANY	7,306	0	7,306
M- NICHOLAS'S BLACK RIVER VINEYARD	3,694	0	3,694
D- NICHOLSON RANCH, LLC.	56	0	56
M- NICK'S IMPORT, INC.	3,780	0	3,780
D- NICKEL & NICKEL VINEYARDS, LLC.	325	0	325
D- NIEBAUM-COPPOLA ESTATE WINERY, LP.	235	0	235
D- NINER WINE ESTATES, LLC.	70	0	70
M- NORTH AMERICAN BEVERAGE GROUP, LLC.	36,531	0	36,531
M- NORTHVILLE CIDER MILL	2,025	0	2,025
M- NOSEWORTHY, PAUL	45	0	45
D- NOVA WINES, INC.	103	0	103
M- NOWACKI, KATHLEEN	5,289	0	5,289
NUCCIO & WINE	693	0	693
OAK RIDGE WINERY, LLC.	7,657	974	8,630
OLD BRIDGE CELLARS	18,597	50	18,647
OPICI IMPORT CO.	18,710	2,811	21,521

**SUMMARY OF WINE SOLD IN MICHIGAN (in liters)
CALENDAR YEAR 2006**

WINERIES	16% & UNDER	OVER 16%	GRAND TOTAL LITERS
OPOLO VINEYARDS, INC.	333	0	333
D- OPOLO VINEYARDS, INC.	51	0	51
ORGANIC VINTNERS	2,754	0	2,754
ORIEL, LLC.	36	0	36
D- PAGE MILL WINERY, LLC.	36	0	36
PALM BAY IMPORTS	694,098	996	695,094
D- PALOMA VINEYARD, LLC	29	0	29
D- PARKER STATION, INC.	73	0	73
PATERNO IMPORT	186,037	126	186,163
PAUL HOBBS IMPORTS, INC.	1,251	0	1,251
M- PAW PAW WINE	5,994	0	5,994
D- PAX WINE CELLARS, LLC.	131	0	131
PEAK WINES, INT'L.	52	0	52
D- PEAK WINES INTERNATIONAL	187	2	189
M- PEERLESS IMPORTING CO.	12,006	0	12,006
PELCO, INC.	2,358	0	2,358
M- PENTAMERE WINERY	12,298	0	12,298
D- PENTAMERE WINERY	36	0	36
D- PEPPER BRIDGE WINERY, LLC.	55	0	55
PERNOD RICARD USA, LLC.	297,669	9,569	307,238
PETER ANDREW	4,554	0	4,554
PETER MATT & CO., INC.	8,271	0	8,271
M- PETERSON & SONS	7,580	0	7,580
PHILLIPS FARMS	24,719	0	24,719
D- PIANETTA WINERY, INC.	14	0	14
D- PINA, DAVID/LARRY/RANNDY/JOHN	41	0	41
D- PINE RIDGE WINERY, LLC.	1,108	0	1,108
PIVOTAL, INC.	869	90	959
PLC, LLC.	2,376	0	2,376
D- PORTFOLIO LIMITED EDITION, LLC.	7	0	7
PRECEPT BRANDS, LLC.	18,506	0	18,506
PREMIUM BLEND, INC.	36	48	84
PREMIUM PORT WINES	1,323	33,849	35,172
PRESTIGE WINE IMPORTS	191,851	0	191,851
D- PRIDE MOUNTAIN VINEYARDS, LLC.	227	309	536
PURPLE WINE COMPANY, LLC.	1,386	0	1,386
Q4X, LLC	6,057	0	6,057
QUACKENBUSH, PAUL	380	0	380
D- QUILCEDA CREEK VINTNERS, INC.	108	0	108
QUINTESSENTIAL, LLC.	25,209	0	25,209
M- R. LEONE IMPORTS	70,691	36	70,727
R. H. PHILLIPS	231,878	0	231,878
M- RAFTSHOL VINEYARDS, INC.	7,603	0	7,603
D- RAMEY WINE CELLARS, INC.	33	0	33
D- RAPTOR RIDGE WINERY, LLC.	32	0	32
M- RAVE ASSOC.	16,403	0	16,403
D- RAYMOND BURR VINEYARDS, INC.	89	1	90
D- RAYMOND VINEYARD & CELLAR, INC.	177	0	177
RECREATIONAL ENTERPRS.	19,848	0	19,848
D- RED CAR WINE COMPANY, LLC.	29	0	29
M- RED HAT MICRO-WINERY CO.	11,371	0	11,371
REMY COINTREAU USA, INC.	106,331	105	106,436
RENARD WORLD TRADE	3,267	18	3,285
D- RENAISSANCE VINEYARDS & WINERY	26	0	26
RENWOOD WINERY, INC.	6,255	0	6,255
REVERIE ON DIAMOND MT., LLC.	320	0	320
D- REYNOLDS CREATIVE PRODUCTS, INC.	87	0	87

**SUMMARY OF WINE SOLD IN MICHIGAN (in liters)
CALENDAR YEAR 2006**

WINERIES	16% & UNDER	OVER 16%	GRAND TOTAL LITERS
D- RIDGE VINEYARDS, INC.	189	0	189
M- RINK, BERNARD C.	20,439	0	20,439
D- RIPKEN VINEYARDS & WINERY, INC.	12	0	12
ROBANT, LLC.	576	0	576
D- ROBERT CRAIG WINERY, LP.	208	0	208
ROBERT KACHER SELECTIONS LLC.	6,080	0	6,080
ROBT. MONDAVI INVEST	3,078	0	3,078
ROBERT WHALE SELECTIONS, LTD.	2,625	0	2,625
D- ROBERT YOUNG ESTATE WINERY, LLC.	116	0	116
M- ROBINETTE CELLARS,LLC	7,294	397	7,691
D- ROBINETTE CELLARS,LLC	3	0	3
ROLAR IMPORTS, LTD.	5,049	0	5,049
M- ROSADO, INC.	2,042	0	2,042
ROSE IMPORTING	4,293	0	4,293
ROSENBLUM CELLARS, INC.	23,148	259	23,407
D- ROSENBLUM CELLARS, INC.	271	7	278
ROSENTHAL WINE MERCHANT	5,999	18	6,017
ROUND HILL	29,868	0	29,868
ROW ELEVEN WINE CO, LLC.	5,859	0	5,859
ROYAL WINE CORP.	63,740	180	63,920
D- RUDD WINES, INC.	106	4	110
D- SAINTSBURY, LLC.	45	0	45
M- SAKE'ONE CORPORATION	9,721	2,101	11,821
SAM'S MERCHANTS, INC.	960	0	960
SAN ANTONIO WINERY	16,713	3,216	19,929
SAN FRANCISCO WINE	44,409	284	44,692
M- SANDHILL CRANE VINEYARDS, LLC.	11,142	0	11,142
D- SANDHILL CRANE VINEYARDS, LLC.	13	0	13
M- SANFORD, JOHN G.	3,479	0	3,479
D- SANTA BARBARA WINERY	59	5	64
D- SAUSAL WINERY	19	0	19
SAZERAC CO.	11,648	9	11,657
D- SCHERRER, FRED CECIL	60	0	60
SCHMITT SOEHNE	237,439	0	237,439
D- SCHRAMSBERG VINEYARDS CO., INC.	499	0	499
SCOPERTA IMPORTING CO., INC.	2,029	0	2,029
SCOTT STREET PORTFOLIO, INC.	8,419	0	8,419
D- SCOTT, STUART LAUREN	2	0	2
SEBASTIANI VINEYARDS	24,723	0	24,723
D- SEGHESIO WINERIES, INC.	299	0	299
SELECTED EST./EUROPE	775	0	775
SELECTIVE WINE ESTATES, INC.	3,186	0	3,186
M- SHADY LANE ORCHARDS	26,870	3,221	30,091
D- SHAFER VINEYARDS	237	2	239
D- SHENANDOAH INVESTMENT PROP.	47	2	48
M- SHERWOOD BREWING COMPANY, LLC.	441	0	441
SIDNEY FRANK IMPORTING	320,729	787	321,516
D- SIDURI WINES, LLC.	124	0	124
SIGNATURE WINE CELLARS, INC.	1,512	0	1,512
M- SILVER KETTLE CORP.	230	0	230
D- SILVER OAK WINE CELLARS, L.P.	772	0	772
SINTRA IMPORTS, INC.	747	0	747
D- SIX SIGMA WINERY, LLC.	2	0	2
SKALLI CORP	17,654	0	17,654
D- SKALLI CORPORATION	91	50	141
SKYY SPIRITS, LLC.	1,737	1,224	2,961
SLJ GROUP	156,716	28	156,745
D- SMITH & HOOK WINERY	68	0	68

**SUMMARY OF WINE SOLD IN MICHIGAN (in liters)
CALENDAR YEAR 2006**

WINERIES	16% & UNDER	OVER 16%	GRAND TOTAL LITERS
SNIDER, EDWARD	1,764	0	
SNOWDEN, LINDA & PETER	1,638	0	1,638
D- SOKOL BLOSSER, LTD.	98	0	98
D- SONOMA-CUTRER VINEYARDS, INC.	6	0	6
SOUTHERN STARZ, INC.	22,752	3,177	25,929
SOUTHERN WINE & SPIRITS	550,429	25,554	575,983
D- SPANOS BERBERIAN WINERY, LLC.	45	0	45
SPINELLI, GREGORIO	32	0	32
D- SPOTTSWOODE WINERY, INC.	79	0	79
SPRING MOUNTAIN VINEYARD, INC.	24	0	24
D- SPRING MOUNTAIN VINEYARD, INC.	35	0	35
D- ST. JAMES WINERY, INC.	727	0	727
M- ST. JULIAN/PAW PAW	661,843	7,641	669,484
STACOLE CO.	12,386	0	12,386
STAG'S LEAP #204	24,408	0	24,408
D- STAG'S LEAP WINE CELLARS	4	0	4
STANLEY STAWSKI DIST.	405	2,013	2,418
STANZA	63	0	63
STE. MICHELE WINE ESTATES	491,145	0	491,145
D- STE. MICHELE WINE ESTATES	55	2	56
STEELE WINES, INC.	5,585	0	5,585
STELLAR IMPORTING COMPANY	1,476	0	1,476
STEPHAN VINEYARDS, INC.	635	0	635
STEVEN KENT, LLC.	4,392	0	4,392
D- STEVEN KENT, LLC.	54	0	54
D- STOLPMAN VINEYARDS, LLC.	27	0	27
D- STONECUSHION, INC.	90	0	90
D- STONEHAUS WINERY, INC.	442	0	442
D- STONY HILL VINEYARD	31	0	31
D- STRYKER-SONOMA WINERY, LLC.	452	0	452
D- SUNSTONE VINEYARDS & WINERY, INC.	20	0	20
M- SUPERIOR COAST WINERY & BREWERY, LLC.	4,457	25	4,482
D- SUPERIOR COAST WINERY & BREWERY, LLC.	5	0	5
SUTTER HOME	2,808,123	162	2,808,285
D- SWEAZEY WINERY INVESTMENT, LLC.	11	0	11
T.G.I.C. IMPORTERS, INC.	44,996	0	44,996
D- TABLAS CREEK VINEYARD	182	0	182
TAFT STREET, INC.	378	0	378
TAFT STREET VENTURES, LLC.	252	0	252
TAKARA SAKE USA	33,271	0	33,271
TASTINGS IMPORT COMPANY	41,465	0	41,465
TERRA BLANCA VINTNERS, INC.	504	0	504
D- TESTAROSSA VINEYARDS, LLC.	149	14	163
THE AUSTRALIAN WINE CONNECTION, INC,	2,826	0	2,826
D- THE HOGUE CELLARS, LTD.	74	0	74
M- THE LIVERY, INC.	1,027	0	1,027
M- THE PHOENIX GROUPE, INC.	19,764	0	19,764
D- THE SILVERADO VINEYARDS	91	0	91
D- THOMAS FOGERTY WINERY, LLC.	30	0	30
M- THOMPSON BEVERAGE	14	0	14
TOAD HOLLOW VINEYARDS	28,274	0	28,274
D- TOAD HOLLOW VINEYARDS	47	0	47
TOMASELLO WINERY, INC.	13,869	0	13,869
TOWER GROVE VINTNERS(Barnwood Vineyards)	13,280	0	13,280
TREANA WINERY LLC	27,464	0	27,464
D- TREFETHEN VINEYARDS WINERY, INC.	216	52	267
D- TRENTADUE WINERY, LLC.	8	4	12

**SUMMARY OF WINE SOLD IN MICHIGAN (in liters)
CALENDAR YEAR 2006**

WINERIES	16% & UNDER	OVER 16%	GRAND TOTAL LITERS
M- TRESARD ENTERPRISES, INC.	15,136	0	15,136
TRI-VIN IMPORTS, INC.	4,770	0	4,770
TRICANA INC.	5,535	0	5,535
TRINITAS CELLARS, LLC.	729	0	729
M- TSJ WINE BLENDERS, INC.	227	0	227
D- TURNBULL WINE CELLARS	14	0	14
D- TWOMEY CELLARS, LLC.	85	0	85
M- UNCLE JOHN'S FRUIT HOUSE WINERY	29,218	234	29,452
UNFORGETTABLE AUSTRALIAN WINES, LLC.	171	0	171
UNITED STATES DIST. PROD.	170,959	0	170,959
USA WINE IMPORTS, INC.	25,156	162	25,318
USA WINE WEST, LLC.	51,729	0	51,729
VALCKENBERG INTERNAT'L	1,136	0	1,136
VAN DUZER VINEYARDS, LLC.	432	0	432
D- VAN DUZER VINEYARDS, LLC.	1	0	1
D- VENTANA VINEYARDS WINERY, INC.	44	0	44
VERDONI IMPORTS, INC.	12,950	0	12,950
M- VERITAS DIST	281,244	573	281,817
M- VERITAS VINEYARD, LLC.	14,587	208	14,796
D- VERO WINE GROUP, LLC.	288	2	290
VIA PACIFICA IMPORTS, LLC	1,458	0	1,458
VIAS IMPORTS	27,527	0	27,527
VICTOIRE FRENCH-AMERICAN WINE	9,867	0	9,867
VIDALCO INTERNATIONAL	2,370	0	2,370
VIN DIVINO	61,011	0	61,011
D- VINCENT ARROYO WINERY, INC.	74	3	77
D- VINE & SUN, LLC.	493	0	493
VINE CONNECTIONS, LLC.	14,697	48	14,745
M- VINE GROUP	16,166	0	16,166
VINEBURG WINE	1,071	0	1,071
VINEYARD BRANDS	206,291	17,355	223,646
VINICON, INC.	1,386	0	1,386
VINIFERA IMPORTS	3,653	0	3,653
VINO.COM, LLC.	1,103	0	1,103
M- VINS DE FRANCE	6,174	0	6,174
VINS DU ROSS, LTD.	7,446	0	7,446
M- VINTAGE WINE COMPANY	532,373	1,449	533,822
M- VINTNER'S CELLAR OF FLUSHING, INC.	3,142	0	3,142
M- VINTNER'S CELLAR OF SALINE, LLC.	5,521	0	5,521
VINTUS, LLC.	6,732	0	6,732
VIVA VINO IMPORT	13,028	0	13,028
D- VON STIEHL WINERY, LTD.	46	0	46
W.J.DEUTSCH & SONS	1,886,843	3,254	1,890,097
M- WARNER VINEYARDS	37,959	0	37,959
M- WEATHERVANE VINEYARDS	25,111	774	25,885
WEATHERVANE VINEYARDS	184	3	187
WEIBEL	20,649	0	20,649
WEIN-BAUER INC.	7,766	0	7,766
D- WELLINGTON VINEYARDS, INC.	146	0	146
D- WENTE BROS.	20	0	20
M- WHITE HOUSE RESTAURANT & WINERY	72	0	72
WILLIAM GRANT & SON	63,153	5,387	68,539
D- WILLIAM HILL NAPA, INC.	72	0	72
D- WILLIAMS & SELYEM, LLC.	307	2	308
M- WILLOW VINEYARDS, INC.	7,654	0	7,654
D- WILLOW VINEYARDS, INC.	28	0	28
M- WILLS, SUSAN	8,845	0	8,845
D- WILSON CREEK WINERY & VINEYARDS, INC.	800	59	859
WILSON DANIELS	41,644	54	41,698

**SUMMARY OF WINE SOLD IN MICHIGAN (in liters)
CALENDAR YEAR 2006**

WINERIES	16% & UNDER	OVER 16%	GRAND TOTAL LITERS
WIMBLEDON WINE CO.	49,343	0	49,343
WINE ADVENTURES, INC.	5,616	0	5,616
WINE CELLARS GROUP, LLC.	2,047	0	2,047
M- WINE CREATIONS	1,216	0	1,216
WINE GROUP	8,417,214	2,700	8,419,914
WINE MARKETS INTERNATIONAL, INC.	252	0	252
WINE OF JAPAN	1,883	0	1,883
M- WINE RACK, L.L.C.	8,010	0	8,010
WINE SERVICES	9,576	0	9,576
WINEBOW, INC.	150,496	2,478	152,974
M- WINERY/BLACK STAR FARMS	123,452	1,918	125,371
D- WINERY/BLACK STAR FARMS	2,550	0	2,550
WINERY EXCHANGE, INC.	51,111	0	51,111
WINES OF FRANCE, INC.	2,232	0	2,232
WINESELLERS LTD.	20,537	0	20,537
D- WINESOURCE, LLC.	98	0	98
D- WOODWARD CANYON WINERY, INC.	15	0	15
M- WYNCROFT, LLC.	2,850	0	2,850
D- ZD WINES, LLC.	66	0	66
Z WINECO, LLC	4,104	0	4,104
ZARIF COMPANIES	2,314	0	2,314
ZONIN U.S.A., INC.	7,083	0	7,083

GRAND TOTAL 2006*	67,444,085	1,615,236	69,059,321
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GRAND TOTAL 2005*	64,132,471	1,665,061	65,797,532
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M - INDICATES WINERY LOCATED IN MICHIGAN.

D - INDICATES LICENSED TO DIRECT SHIP WINE

TOTAL LTRS. DIR. SHIPPED TO MICHIGAN CONSUMERS -	49,491	798	50,290
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TOTAL LTRS. SOLD BY MICHIGAN WINERIES -	3,603,229	35,258	3,638,488
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CONVERSION TABLE FOR LITERS AND GALLONS:

.264172 GALLONS PER LITER

3.7854 LITERS PER GALLON

***total may not add due to rounding**

SUMMARY OF BEER SOLD IN MICHIGAN BY OUTSTATE SELLERS
 JANUARY THRU DECEMBER 2006

<u>OUTSTATE SELLERS</u>	<u>TOTAL BARRELAGES</u>		<u>TOTAL BARRELAGES</u>
ADVANCED BRANDS, LTD.	3,613	LION BREWERY, INC. (THE)	958
AHD ASSOCIATES	967	LOUIS GLUNZ BEER, INC.	82
AIKO, LLC.	33	MARK ANTHONY BRANDS, INC.	42,536
AMERICAN FIDELITY TRADING, LTD.	64	MELANIE BREWERY COMPANY	9,017
ANHEUSER-BUSCH, INC.	3,682,552	MERCHANT DU VIN CORP.	1,040
ARBOR BEVERAGE COMPANY	124	MHW, LTD.	13,513
ASAHI BEER U.S.A., INC.	663	MILLER BREWING COMPANY	1,363,743
AVERY BREWING COMPANY	194	MILLER BREWING CO. (Mc Kenzie River)	23,734
B. UNITED INTERNATIONAL, INC.	399	MILTON'S DISTRIBUTING	62
BACARDI-MARTINI U.S.A., INC.	5	MOLSON USA, LLC.	78,479
BARTON BEERS, LTD.	143,995	MONARCH IMPORT COMPANY	420
BAVARIA U.S.A., INC.	30	MOTHER LODE BREWERY, LLC.	113
BELUKUS MARKETING, INC.	434	NICK'S IMPORT, INC.	97
BINDING BRAUEREI USA, INC.	238	NINE G BREWING COMPANY	138
BLACK MOUNTAIN BREWING CO.	21	NORTH COAST BREWING CO., INC.	104
BOHEMIAN ACCENTS COMPANY	17	O. & W., INC.	1,029
BOSTON BEER COMPANY	34,418	OREGON BREWING CO.	761
BROWN-FORMAN CORPORATION	3,247	PABST BREWING COMPANY	183,732
C. HAVEN IMPORTS, LLC.	945	PATERNO IMPORTS LTD.	118
CAMO BREWING CO., INC.	9,434	PHOENIX IMPORTS	50
CARRIAGE HOUSE IMPORTS, INC.	343	PITTSBURGH BREWING CO.	635
CKL CORPORATION	4,602	POINT BLANK BEVERAGE, INC.	139
COORS BREWING COMPANY	251,273	PORTLAND BREWING	70
COPPER MOUNTAIN BEVERAGE CO.	119	PUGSLEY BREWING LLC.	222
DIAGEO-GUINNESS USA	105,713	R. LEONE IMPORTS, LTD.	454
DOGFISH HEAD CRAFT BREWERY, INC.	600	RAVE ASSOCIATES	1,805
DOOSAN AMERICA CORP.	130	RELETA BREWING CO., LLC.	31
DOYNA MICHIGAN CO.	139	RENARD WORLD TRADE CORP.	6
DUVEL MOORTGAT USA, LTD.	144	ROCKSTAR BREWING COMPANY, INC.	62
E & J GALLO WINERY	6,123	ROYAL IMPORTS, LLC.	138
FIVE STAR BREWING CO, INC.	2,797	SAPPORO U.S.A., INC.	1,970
FLYING DOG BREWERY, LLC.	177	SBT CORPORATION	70
FOSTER'S USA, LLC. (Molson USA, LLC.)	15,039	SCOTTISH & NEWCASTLE IMP.	9,794
FULTON STREET BREWERY, LLC.	119	SIERRA NEVADA BREWING CO.	7,080
G.K. SKAGGS, INC.	462	SLEEMAN USA, INC.	725
GAMBRINUS COMPANY	4,276	SLJ GROUP, INC.	115
GLOBAL VILLAGE IMPORTS, LLC.	261	SNYDER INTERNATIONAL BREWING	28
GLUEK BREWING CO.	872	SOUTH SHORE BREWERY, INC.	59
GOOSE ISLAND BEER	2,236	SOUTHERN TIER BREWING CO.	92
GORDON BIRSCH BREWING CO.	178	SPATEN NORTH AMERICA, INC.	1,464
GREAT LAKES BREWING CO. (THE)	973	SPB, LLC.	645
HARBREW IMPORTS, LTD.	19	STANLEY STAWSKI DIST.	739
HARPOON DISTRIBUTING COMPANY	184	THAMES AMERICA TRADING CO.	89
HEINEKEN USA	101,471	THE BROOKLYN BREWERY CORP.	758
HIGHFALLS BREWING COMPANY LLC.	5,413	THE PHOENIX GROUPE, INC.	7
HITE USA, INC.	73	TWO BROTHERS BREWING CO.	10
HOFBRAUHAUS OF AMERICA, LLC.	807	UNIBREW USA, INC.	382
HORNELL BREWING	1,363	UNITED BRANDS CO, INC.	41
ILLYRIAN IMPORT, INC.	17	UNITED STATES DISTILLED PRODUCTS	650
INBEV USA, LLC. (Labatt's)	362,459	VANBERG & DEWOLF	41
INBEV USA, LLC. (Latrobe)	14,662	VINE GROUP, INC.	107
JACOB LEINENKUGEL BREWING CO. INC.	8,256	VINO.COM, LLC.	785
JOSEPH HUBER BREWING CO.	873	WARSTEINER IMPORTERS AGENCY	2,430
KOOCHENVAGNER'S BREWING CO.	551	WEIN-BAUER, INC.	86
		WINERY EXCHANGE, INC.	94

TOTAL OUTSTATE SELLER OF BEER * 6,525,669

SUMMARY OF BEER SOLD IN MICHIGAN BY MICHIGAN BREWERS

JANUARY THRU DECEMBER 2006

<u>MICHIGAN BREWERS</u>	<u>TOTAL BARRELAGES</u>	<u>BREWPUBS</u>	<u>TOTAL BARRELAGES</u>
BELL'S BREWERY, INC.	43,641	20 MONROE BLDG CO.	179
BELL'S BREWERY, INC.	1,487	ARBOR BREWING CO.	1,268
KALAMAZOO BREWERY- Galesburg	3,179	BARABOO, INC.	473
KALAMAZOO BREWERY- Kalamazoo	172	BARRETT CAMP 33, INC.	180
TOTAL MICHIGAN BREWERS*	48,479	BIG BUCK BREWERY-AUBURN	1,319
		BIG BUCK BREWERY-GAYLORD	721
		BLACK RIVER OAR HOUSE, INC.	330
		BO'S RESTAURANT, INC.	112
		BREWERY DEVELOPMENT, INC.	592
		BREWSTER'S II, INC.	57
		DETROIT BEER CO.	580
		DORE, ARTHUR P.	276
		ELEVEN MILE BREWERY, INC.	469
		EPR TRS 11, INC.	32
		ETON STREET RESTAURANT	230
		EXCHANGE, INC.	317
		FORT STREET BREWERY	445
		GPBC, INC.	1,407
		GU ENTERPRISES, INC.	180
		HARBRINEL, INC.	915
		HKR ENTERPRISES, INC.	140
		LAKE SUPERIOR BREWING COMPANY	231
		LIBRARY BAR & RESTAURANT, INC.	105
		M & M DELTA, INC.	445
		MICHIGAN HOUSE CAFÉ, LLC.	18
		MIDDLE VILLA INN, INC.	24
		MORTON BROTHERS, INC.	240
		NPBC, INC.	740
		OAK POINTE INVESTMENTS, LLC	199
		OLD BOYS' BREWHOUSE, INC.	262
		OLD PENINSULA ENTERPRISES	542
		PCBM MANAGEMENT	300
		R. L. BAILEY, LLC	511
		REDWOOD BREWING CO.	1,002
		RICHARDSON FOODS, INC.	214
		ROCHESTER MILLS BEER COMPANY	1,362
		ROYAL OAK BREWING CO.	1,003
		SCHELDES ENTERPRISE, INC.	585
		SCHELDE ENTERPRISE, INC. (NB & B)	677
		SJS VENTURES, INC.	288
		SULLIVAN MARKETING, INC.	407
		T & B BREW PUB INC.	63
		TRAFFIC JAM & SNUG	133
		UNION BREWERY, LLC.	556
		UNIQUE MALL CAFES, LLC.	127
		VIERLING SALOON AND SAMPLE ROOM, INC.	360
		WBPB, CORP.	191
		WILTSE'S RESTAURANT SYSTEMS, INC.	148
		TOTAL BREWPUBS*	20,955

TOTAL BARRELS JANUARY THRU DECEMBER 2006:

6,617,475

TOTAL BARRELS JANUARY THRU DECEMBER 2005:

6,702,296

(84,821)

% CHANGE:

(1.27)

*totals may not add due to rounding



FISCAL YEAR

RETURNABLE LICENSE FEES*

Based on the number of licenses issued, payments are made to local governmental jurisdictions for the express purpose of enforcing the Liquor Control Code and the Rules and Regulations of this Commission in accordance with Section 543 of the Liquor Control Code. The applicable portion of the Code reads as follows:

“Quarterly, upon recommendation of the commission, the state shall pay in the manner prescribed by law to the city, village or township in which a full time police department or full time ordinance enforcement department is maintained, or if a police department or full time ordinance enforcement department is not maintained, then to the counties, to be credited to the sheriffs department of the county in which the licensed premises are located, 55% of the amount of the proceeds of the retailers licenses and license renewal fees collected therein, for the specific purpose of enforcing this code and the rules and regulations of the commission.”

Each license year, running from May 1 to April 30, four distributions of the 55% returnable portion of retail license fees are made, as follows:

<u>Month Distributed</u>	<u>Period of Collection by MLCC</u>
June	April 1 to May 31
October	June 1 to September 30
January	October 1 to December 31
April	January 1 to March 31

The June distribution covers the bulk of the annual license renewal, which takes place on or before April 30, while the other three distributions cover mostly new and renewal licenses issued during the rest of the year. Many jurisdictions have such a limited turnover of licenses that they may not receive anything other than one payment in June of each year.

Of the license fees collected, 41.5% of the proceeds are deposited in a special fund (Liquor License Fees) to be annually appropriated to the Commission for carrying out the licensing and enforcement provisions of the Code.

Also, 3.5% of the proceeds are credited to a special fund in the State Treasury for the purpose of promoting and sustaining programs for the prevention, rehabilitation, care and treatment of alcoholics.

*Distribution of the retailers' returnable license fees collected is as detailed in P.A.417 of 1976 effective January 9, 1977.

All license fees which are not subject to be returned to a city, village, township or county for the specific purpose of enforcing this Code and the Rules of the Commission are deposited in the Special Fund. Any unencumbered or uncommitted monies in the special fund revert to the General Fund of the State twelve months after the end of each fiscal year in which the funds were collected. This section does not include retail license fees collected for railroad or pullman cars, for watercraft, aircraft or the transfer fees provided in Section 525.

In addition, any licensee who is eligible and elects to sell spirits on Sunday pays an additional 15% of the fee charged for the issuance of his license and the revenue obtained is used by the Department of Community Health in programs for the treatment of alcoholics.

RETURNABLE FEES RELEASED BY COUNTY
LICENSING YEAR 2005-06
May 1, 2005 thru April 30, 2006

This is the portion of licensing fees which are shared with local units of government and the county sheriff for enforcement of liquor laws.

<u>COUNTY</u>	<u>AMOUNT</u>	<u>COUNTY</u>	<u>AMOUNT</u>
Alcona	\$14,048.65	Lake	\$10,652.95
Alger	13,572.35	Lapeer	36,094.30
Allegan	52,275.85	Leelanau	21,818.50
Alpena	25,071.75	Lenawee	54,453.85
Antrim	25,549.15	Livingston	70,759.15
Arenac	13,919.40	Luce	10,315.25
Baraga	8,072.90	Mackinac	30,552.15
Barry	18,766.00	Macomb	402,684.70
Bay	78,027.95	Manistee	23,160.50
Benzie	17,242.50	Marquette	54,489.60
Berrien	111,298.51	Mason	23,833.70
Branch	22,924.00	Mecosta	27,304.20
Calhoun	84,196.20	Menominee	19,371.00
Cass	23,549.90	Midland	37,650.25
Charlevoix	31,062.90	Missaukee	7,274.85
Cheboygan	35,367.75	Monroe	85,520.05
Chippewa	38,567.65	Montcalm	29,822.10
Clare	23,883.75	Montmorency	12,516.90
Clinton	28,565.90	Muskegon	102,988.05
Crawford	12,326.60	Newaygo	22,138.60
Delta	36,000.25	Oakland	664,881.25
Dickinson	25,162.50	Oceana	18,951.35
Eaton	43,265.75	Ogemaw	19,587.70
Emmet	40,872.70	Ontonagon	13,761.55
Genesee	219,508.30	Osceola	10,639.75
Gladwin	17,597.25	Oscoda	10,559.45
Gogebic	23,916.20	Otsego	26,788.12
Grand Traverse	67,876.05	Ottawa	80,190.55
Graiot	20,191.60	Presque Isle	13,804.45
Hillsdale	16,773.90	Roscommon	28,103.35
Houghton	32,292.15	Saginaw	135,338.50
Huron	33,781.00	St. Clair	96,248.90
Ingham	152,241.10	St. Joseph	33,174.17
Ionia	25,108.60	Sanilac	22,847.00
Iosco	29,928.25	Schoolcraft	12,052.70
Iron	16,970.80	Shiawassee	33,134.20
Isabella	36,319.80	Tuscola	26,536.95
Jackson	86,832.35	Van Buren	43,483.55
Kalamazoo	132,073.15	Washtenaw	164,390.61
Kalkaska	9,113.50	Wayne	1,200,718.89
Kent	296,011.10	Wexford	25,649.25
Keweenaw	5,292.65		
		GRAND TOTAL	\$5,809,661.50

COUNTY SUMMARY OF LICENSES ISSUED TO DATE*

<u>COUNTY</u>	<u>TOTAL*</u>			<u>COUNTY</u>	<u>TOTAL*</u>		
	<u>On-Premise</u>	<u>Off-Premise</u>			<u>On-Premise</u>	<u>Off-Premise</u>	
Alcona	27	57	84	Lake	19	47	66
Alger	28	58	86	Lapeer	56	158	214
Allegan	96	178	274	Leelanau	42	82	124
Alpena	46	84	130	Lenawee	92	179	271
Antrim	39	87	126	Livingston	107	202	309
Arenac	23	74	97	Luce	23	44	67
Baraga	18	33	51	Mackinac	61	95	156
Barry	34	86	120	Macomb	590	1,103	1,693
Bay	139	271	410	Manistee	42	86	128
Benzie	31	64	95	Marquette	107	170	277
Berrien	209	344	553	Mason	44	87	131
Branch	42	87	129	Mecosta	42	98	140
Calhoun	146	251	397	Menominee	46	65	111
Cass	51	89	140	Midland	59	126	185
Charlevoix	47	97	144	Missaukee	11	35	46
Cheboygan	66	124	190	Monroe	144	256	400
Chippewa	70	139	209	Montcalm	55	154	209
Clare	40	103	143	Montmorency	23	45	68
Clinton	52	108	160	Muskegon	176	309	485
Crawford	21	43	64	Newaygo	37	98	135
Delta	74	119	193	Oakland	960	1,540	2,500
Dickinson	55	76	131	Oceana	33	86	119
Eaton	72	133	205	Ogemaw	34	75	109
Emmet	61	129	190	Ontonagon	33	54	87
Genesee	349	778	1,127	Osceola	19	54	73
Gladwin	29	79	108	Oscoda	15	38	53
Gogebic	58	65	123	Otsego	37	64	101
Gr. Traverse	100	183	283	Ottawa	128	225	353
Gratiot	34	87	121	Presque Isle	27	64	91
Hillsdale	35	92	127	Roscommon	49	100	149
Houghton	70	117	187	Saginaw	213	410	623
Huron	64	143	207	St. Clair	163	360	523
Ingham	225	435	660	St. Joseph	63	108	171
Ionia	47	108	155	Sanilac	42	126	168
Iosco	54	115	169	Schoolcraft	26	55	81
Iron	39	50	89	Shiawassee	62	136	198
Isabella	56	110	166	Tuscola	48	120	168
Jackson	148	307	455	Van Buren	76	169	245
Kalamazoo	199	318	517	Washtenaw	257	408	665
Kalkaska	17	43	60	Wayne	1,715	2,984	4,699
Kent	462	751	1,213	Wexford	42	86	128
Keweenaw	12	18	30				
				GR. TOTAL*	9,303	17,334	26,637

*Number of licenses issued as of 12/31/06. Includes all types that sell alcoholic beverages. Also included in the count are licenses that could be in escrow.

CURRENT LICENSE FEES
Michigan Liquor Control Code, P.A. 58 of 1998

TYPE OF LICENSE	MCLA CITATION* (DEFINITION)	AUTHORIZED TO SELL	LICENSEE FEE**	MLCA CITATION* (LICENSEE FEE)
RETAIL ONLY-OFF PREMISE				
Specially Designated Merchant (SDM)	436.1111(12)	Beer, Wine	\$100 per year for each location (beer and/or wine sales only)	436.1525(1)(j)
Specially Designated Distributor (SDD)	436.1111(11)	Spirits, Mixed Spirit Drinks	\$150 per year and \$3 additional fee for each \$1,000 (or major fraction thereof) in excess of \$25,000 of total retail value of spirits purchased under each license during the previous calendar year	436.1525(1)(k)
RETAIL ONLY-ON PREMISE				
CLASS C	436.1107(2)	Beer, Wine, Spirits, Mixed Spirit Drinks	\$600 plus \$350 for each additional bar	436.1525(1)(o)
CLUBS	436.1107(3)	Beer, Wine, Spirits, Mixed Spirit Drinks	\$300 for 150 or fewer members; \$1 for each additional member; maximum fee of \$750	436.1525(1)(p)
CLASS A HOTEL	436.1107(8)	Beer, Wine	\$250 minimum fee; \$1 for each bedroom in excess of 20; maximum fee of \$500	436.1525(1)(L)
CLASS B HOTEL	436.1107(9)	Beer, Wine, Spirits, Mixed Spirit Drinks	\$600 minimum fee; \$3 for each add'l bedroom in excess of 20 (no maximum fee stipulated); \$350 for each add'l bar	436.1525(1)(m)
CLASS G-1	436.1107(3)	Beer, Wine, Spirits Mixed Spirit Drinks	\$1,000 golf courses selling beer, wine and spirits.	436.1525(w)
CLASS G-2	436.1107(4)	Beer, Wine	\$500 golf courses selling beer and wine.	436.1525(x)
RESORT	436.1531(3)	Beer, Wine, Spirits Mixed Spirit Drinks	\$20,000 Initial Fee Only. Renewal Fee is at regular on-premise rate.	436.1525(2)
TAVERNS	436.1113(1)	Beer, Wine	\$250	436.1525(1)(n)
SPECIAL LICENSES (PER DAY)	436.1111(10)	Beer, Wine, Spirits, Mixed Spirit Drinks	\$25/\$50 fee per day: that the fee for such license or permit is issued to a bonafide non-profit association. If the association has been in existence for less than one year prior to filing the application, the fee is \$50	436.1525(1)(r)
AIRLINE	436.1537(h) & R436.1147	Beer, Wine, Spirits, Mixed Spirit Drinks	\$600 per airline	436.1525(1)(s)
WATER CRAFT	436.1537(h) & R436.1145	Beer, Wine, Spirits, Mixed Spirit Drinks	\$100 minimum each location; \$1 per passenger capacity not to exceed \$500	436.1525(1)(i)
DINING CARS/RAILROAD or PULLMAN CARS	436.1537(h)	Beer, Wine, Spirits, Mixed Spirit Drinks	\$100 per train	436.1525(1)(g)

*All citations refer to the Michigan Compiled Laws or the administrative rules of the Liquor Control Commission contained in the Michigan Administrative Code.

**All retail licenses that are authorized to sell spirits for consumption on and / off the premises on Sunday after 12:00 noon, add an additional 15% to the total on-premise or off-premise license fee only.

HISTORY OF LICENSE FEES

Following is the history of changes to license fees since PA 8 of 1933 (Extra Session), now recodified as PA 58 of 1998. Public Acts indicated below are provided for historical reference:

Manufacturers of Spirits:

\$5,000 (PA 8, 1933 Ex. Sess.); \$1,000 (PA 111 of 1941); \$5,000 (PA 133 of 1945); \$10,000 (PA 417 of 1976); \$1,000 (PA 76 of 2002)

Manufacturers of Beer:

\$50 per 1,000 barrels, minimum fee \$1,000 (PA 8, 1933 Ex. Sess.); \$50 per 1,000 barrels, maximum fee \$100 (PA 141 of 1973); \$50 for first 15,000 barrels; for over 15,000: \$50 per 1,000 barrels, maximum fee \$1,000, plus \$50 per vehicle (PA 417 of 1976)

Outstate Seller of Beer:

\$100 (PA 219 of 1951); \$1,000 (PA 417 of 1976)

Winemakers:

\$250 (PA 8, 1933 Ex. Sess.); \$500 (PA 133 of 1945); \$1,000 (PA 417 of 1976); \$100 (PA 123 of 1985)

Small Wine Maker:

\$250 (PA 126 of 1978); \$25 (PA 123 of 1985)

Outstate Seller of Wine:

\$100 (PA 72 of 1954); \$300 (PA 417 of 1976)

Outstate Seller of Mixed Spirit Drink:

\$300 (PA 118 of 1989)

Direct Shipper:

\$100 (PA 682 of 2006)

Trains:

\$25 per car (PA 8, 1933 Ex. Sess.); \$50 per car (PA 133 of 1945); \$100 per train (PA 417 of 1976)

Wholesaler:

\$100 (PA 8, 1933 Ex. Sess.); \$100 plus \$50 each additional vehicle (PA 133 of 1945); \$300 plus \$50 each additional vehicle (PA 417 of 1976)

SDM:

\$25 (PA 8, 1933 Ex. Sess.); \$50 (PA 219 of 1951); \$100 (PA 417 of 1976)

SDD:

\$50 for over 10,000 population, \$25 for under 10,000 population (PA 133 of 1945); \$75 plus \$1.50 for each \$1,000 sales in excess of \$25,000 (PA 219 of 1951); \$150 plus \$3.00 for each \$1,000 of sales in excess of \$25,000 (PA 417 of 1976)

"A" Hotels:

\$150, \$1.00 each bedroom over 20, \$500 maximum (PA 8, 1933 Ex. Sess.); \$250, \$1.00 each bedroom over 20, \$500 maximum (PA 417 of 1976)

HISTORY OF LICENSE FEES *(continued)*

"B" Hotels:

\$300, \$2.00 each bedroom over 20, \$1,000 maximum (PA 8, 1933 Ex. Sess.); \$300, \$2.00 each bedroom over 20, \$1,000 maximum, \$250 added bar (PA 281 of 1937); \$500, \$2.00 each bedroom over 20, \$1,000 maximum, \$250 added bar (PA 219 of 1951); \$600, \$3.00 each bedroom over 20, \$350 added bar (PA 417 of 1976)

Taverns:

\$100 (PA 8, 1933 Ex. Sess.); \$150 (PA 281 of 1937); \$250 (PA 417 of 1976)

Class "C":

\$500 (PA 8, 1933 Ex. Sess.); \$500, \$250 added bar (PA 219 of 1951); \$600, \$350 added bar, \$100 for each added bar in concession stands operated by non-profit organizations in municipally-owned facilities (PA 417 of 1976)

Class "G-1":

\$1000 (PA 58, of 1998); golf course selling beer, wine and spirits.

Class "G-2":

\$500 (PA 58, of 1998); golf course selling beer and wine only.

Clubs:

\$100, \$1.00 each member over 150, \$500 maximum (PA 8, 1933 Ex. Sess.); \$300, \$1.00 each member over 150, \$750 maximum (PA 417 of 1976)

Watercraft:

\$50 minimum, \$500 maximum (PA 8, 1933 Ex. Sess.); \$100 minimum, \$500 maximum (PA 417 of 1976)

Warehouse:

Fixed by Commission, \$25 minimum (PA 8, 1933 Ex. Sess.); fixed by Commission, \$50 minimum (PA 417 of 1976)

Special Licenses:

\$2.00-\$5.00 per day (PA 8, 1933 Ex. Sess.); \$25 per day, \$250 annual fee (PA 133 of 1945); \$25 per day, no more than three per year (PA 219 of 1951); \$25 per day, \$15 if in existence for one year, no more than five per year (PA 216 of 1952); \$50 per day, \$25 if in existence for one year, no more than five per year (PA 417 of 1976)

Aircraft:

Fixed by Commission (PA 8, 1933 Ex. Sess.); \$50 per plane (PA 219 of 1951); \$100 per plane (PA 417 of 1976); \$600 per airline (PA 192 of 1986)

Brandy Manufacturer:

\$250 (PA 153 of 1981); \$100 (PA 123 of 1985)

Mixed Spirit Drink Manufacturer:

\$100 (PA 118 of 1989)

Brewpub:

\$100 (PA 300 of 1992)

Michigan Liquor Control Commission
SUMMARY OF VIOLATION DISPOSITIONS
For Calendar Year 2006

CHARGE	HEARINGS HELD			No Action Taken
	Responsible	Dismissed	Acknowledgement	
Retail Licensee (continued)				
Selling or purchasing on credit	5	0	5	0
Purchase from unauthorized source	7	0	5	0
Allow alcoholic liquor sold for on-premise consumption to be removed	5	1	2	0
Dancing or entertainment without permit	4	0	1	0
Receive aid or assistance	3	0	0	0
Nudity, prohibited sexual act	49	6	3	0
NSF checks	260	20	476	10
Miscellaneous- Retail	66	18	57	10
Failure to comply with Licensing Order-Server Training Requirements	0	0	0	0
TOTAL	1023	133	1347	55
NON-RETAIL LICENSES				
Selling or purchasing on credit	0	0	0	0
Receive aid or assistance	1	0	2	0
Give aid or assistance	2	0	2	0
Failure to file required reports	0	0	1	0
Violation of territorial agreements	0	0	0	0
Sale or importation of non-approved products	0	0	0	0
Non-Retail Licensee convicted of illegal act	0	0	0	0
Miscellaneous- Non-Retail	3	1	2	1
TOTAL	6	1	7	1

TOTAL

10
12
8
5
3
58
766
151
0
2558
0
3
4
1
0
0
0
0
7
15