

President & CEO

Russell Calvert is a native of Ann Arbor and serves his community as a board member on several business, professional, religious, and civic organizations.

Calvert's Roll-Off Containers, Inc. is the oldest locally-owned waste removal company in the Washtenaw County area. The company was started in 1950 by Burgess Calvert as a one-truck part-time operation. The elder Mr. Calvert brought his son, Russell into the business on a part-time basis in 1966, after his return from the Navy. Russell Calvert has owned and operated the company since 1971, and has continued to develop and expand it into one of the most highly respected companies in Southeast Michigan. Calvert's approach to service excellence is evident in the exemplary support they provide for customers and employees alike.

Make Calvert's the choice for your disposal needs.

Our Facility Hours, For Your Convenience:

Office:

Mon-Fri 8am-5pm

Recycle Facility:

Mon-Fri 7am-4:30pm

Sat 8am-12noon

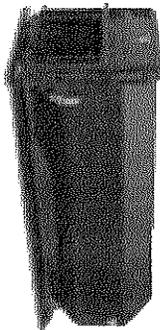
Phone:

1 (800) 897-4055

1 (734) 994-5256

1 (734) 426-2482 (fax)

50 Years of Excellence



Our professional, courteous staff will happily assist your disposal needs.

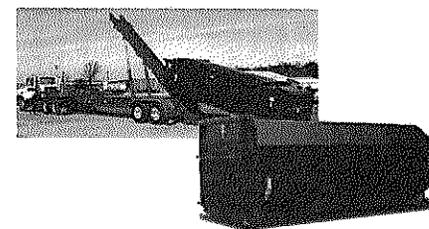
Calvert's Roll-Off Containers, Inc.
7891 Jackson Road
P.O. Box 7939
Ann Arbor, MI 48107



Calvert's

Roll-Off Containers, Inc.

Service is Our Tradition -
Prompt & Reliable



Roll Off Containers

10-40 yd Containers

Wood, Metal, Cardboard, Concrete

Sand, Gravel

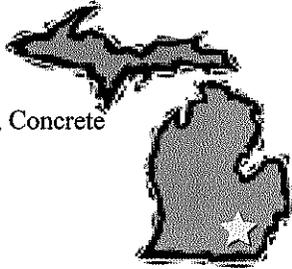
Stationary Compactors *(rent or purchase)*

Demolition Consultation

Demo Hauling

Our Services Include:

- ✓ 10-40 yd Containers
- ✓ Woods, Metal, Cardboard, Concrete
- ✓ Sand/Gravel
- ✓ Stationary Compactors
- ✓ Rent or Purchase
- ✓ Demolition Consultation
- ✓ Demo Hauling



We Provide Service to all
Southeastern Michigan

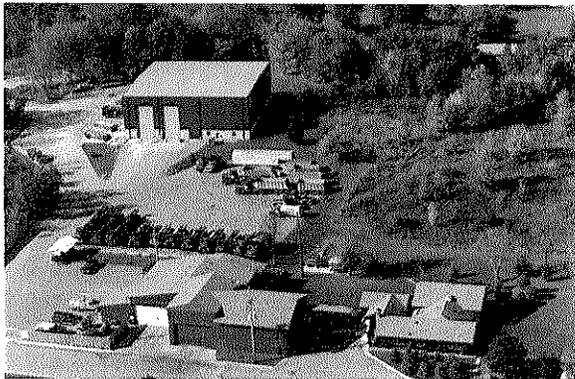
Calvert's Sorting and Recycling Facility

Operational six days a week, providing recycling and disposal drop off services

Calvert's Industrial Services

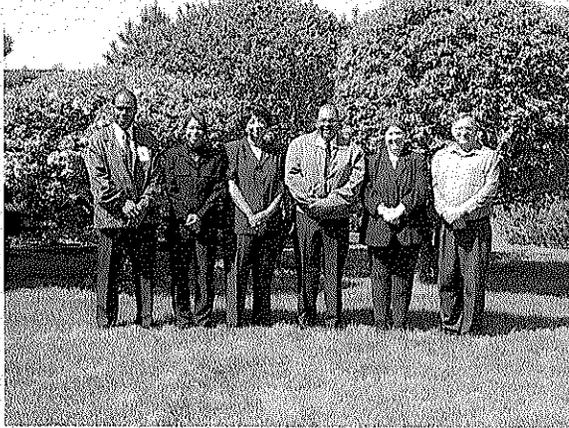
We provide gravel train services for transport and/or disposal on a prescheduled basis.

Calvert's provides "Special Pick Ups" by appointment. Free estimates assessed by type of material.



Our Vision

Where customers are valued with a focus on service excellence.



Reliable Efficient
Consistent Precision Quality
Environmentally Responsible

The Calvert Family



Visit our web site: <http://www.calvertssrolloff.com/>

Praise for Calvert's

"My company has used Calvert's for years, and we are very satisfied with their service. They don't hesitate to go above and beyond to please a customer. Keep up the GREAT job!"

Joseph J. Beauvais,
Installation Supervisor
Affordable Window and Siding Corp.,
Ann Arbor, Michigan

"Thank you Calvert's for more than 12 years of faithful service, which, has met or exceeded our expectation. Your assistance and timely response is invaluable to our operation."

Willie Campbell, Manager
Engineering Business & Energy,
St. Joseph Mercy Health System,
Ann Arbor, Michigan

"Calvert's has always provided exceptional service, especially on emergency situations, and were very helpful when we we're going through ISO 14000 certification. Calvert's is a company that works with you instead of for you."

Ralph McMinn, Material Handling Engineer,
Ford Engine Plant, Romeo, Michigan

"It is very enjoyable doing business with Calvert's especially in regard to last minute scheduling, changing requirements, and overall service. They do not regard changes as an imposition on their schedule. But rather seem to enjoy utilizing their flexibility in order to accommodate our needs. In today's ever-changing work environment, this flexibility should be considered a real asset."

William Spence, WWTB Material Handling,
Dunnage Saline Plant,
Saline, Michigan



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ANN ARBOR BUSINESS REVIEW

Recycle Ann Arbor buys Calvert's Roll-off Containers

Purchase will allow waste management operation to expand

Thursday, February 8, 2007

BY SONJA BRODIE sbrodie@mbizreview.com

Recycle Ann Arbor is now operating a new facility in Scio Township.

The organization has just taken over Calvert's Roll-off Containers Inc., on Jackson Road near Baker. It purchased the 57-year-old family-run waste removal company from Russell and Doris Calvert, who wanted to retire from the business.



Former general manager Therman Hunter, new manager Bob Osterhout, Recycle Ann Arbor Executive Director Melinda Uerling and former owner Russell Calvert.

Photo by Robert Ramey

Recycle Ann Arbor took over the business, which provides construction and demolition (C&D) waste and removal services, and is leasing the land, initially for five years. Calvert's assets include a 10,000-square-foot sorting and waste transfer facility and a proprietary fleet of trucks.

Last year, Calvert's processed 20,000 tons of material, collected from a multi-county area including Washtenaw, western Wayne, southern Oakland and Livingston counties. The majority of its revenue is generated through waste charges and the remainder from the sale of recyclable materials.

When Doris Calvert, a residential realtor with Edward Surovell, approached broker Susan Moore, of McKinley Commercial, with the idea to sell Calvert's and its 23 acres of land, Moore's reaction was: "Your

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land is valuable, but not this year. It's suitable for mixed-use, but not this year. 2010 is when your property value is going to come back up... What can I do now?"

Together, the Calverts and Moore came up with a strategy that would work in the current economic climate that would keep the business local and leave options open for future development of the land.

Moore, who has an environmental background, started cold-calling waste-management and recycling providers in the area, and Recycle Ann Arbor was interested. A team from the organization came out for a walk-through in April 2006 and the deal closed last week. "It was a complicated process," Moore said.

"I think it's the best use for the property," she added.

Recycle Ann Arbor's Executive Director Melinda Uerling said the organization had been looking to expand.

"Strategically, we had been looking for ways to grow for a long time. We had some good years," she said.

"(Calvert's) is an excellent fit with what we're doing."

"The city and county had been looking to expand C&D recycling," said Bob Osterhout, the new operating manager of Calvert's. "This is something that we need, and Recycle Ann Arbor is the company to do it."

Osterhout, formerly the Drop-Off Station manager for Recycle Ann Arbor, is going to manage the nine-employee facility - the only C&D recycling site in Washtenaw County - and Russ Calvert will continue to consult. The Drop-off Station will be managed by Steve Sheldon.

"We're going to continue the services that Russell has provided, the C&D recycling, and we're also looking at some of the things we do at the regional Drop-Off Station and doing some of them from here as well," Osterhout said. Among other things, he's also looking at Scio Township's recycling program, which currently only runs monthly, and at providing a drop-off point for old computers.

Recycle Ann Arbor plans to issue a joint customer letter with Calvert to inform the existing customer base, and Osterhout is already in talks with some large generators to grow the business.

One of the goals Recycle Ann Arbor is working on is increasing the sorting of materials on construction sites. "We're talking to contractors about getting them the resources to recycle on site," Uerling said.

Recycle Ann Arbor started Michigan's first curbside recycle program in 1978 and now operates the state's largest community drop-off center, the ReUse Center on South Industrial in Ann Arbor, as well as the Environmental House, a resource center for green building.

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