

# MICHIGAN LIQUOR CONTROL COMMISSION

2008

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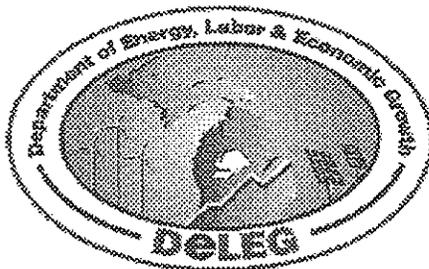
## Revenue, Sales, and Licensing Statistics

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**Michigan Department of Energy, Labor and Economic Growth**

Jennifer M. Granholm, Governor  
Stanley "Skip" Pruss, Director  
Nida R. Samona, Chairperson

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# MICHIGAN LIQUOR CONTROL COMMISSION

## STATISTICAL DATA REPORT

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# ORGANIZATION OF THE COMMISSION

## THE COMMISSIONERS

The Liquor Control Commissioners are appointed by the Governor, with the advice and consent of the Michigan Senate. Of the five members, no more than three can be of the same political party. The Commissioners' terms of office are for four years with rotating expiration dates. In accordance with Executive Order 1997-13, the Governor appoints a chairperson. The Commission members have separate responsibilities according to the Liquor Control Code:

### **Hearing Commissioners:**

Two of the Commissioners (one Democrat and one Republican) serve as Hearing Commissioners and conduct hearings on violations of the Liquor Control Code and Administrative Rules of the Commission.

### **Administrative Commissioners:**

The remaining three Commissioners are designated as the Administrative Commissioners and are responsible for decisions and interpretation of the Liquor Control Code and Rules in the areas of licensing, enforcement, purchasing, merchandising, and distribution. They also serve as an appeal board for decisions of the hearing commissioners and hear licensing appeals.

The five-member Commission has additional responsibilities not specifically designated to the Hearings or Administrative Commissioners.

## COMMISSION STAFF

The Commission staff is organized functionally into five areas:

### **Assistant Attorneys General:**

The Attorney General assigns Assistant Attorneys General to the Alcohol and Gambling Enforcement Division legal staff. These Assistant Attorneys General review all violations for issuance of complaints, present all hearing cases to the Commission, and serve as the Commission's legal counsel.

### **Executive Services Division:**

The Executive Services Division staff provides administrative support to the Commissioners in the areas of hearings, appeals, policy research and public affairs.

<b>COMMISSION STAFF</b> <i>(Continued)</i>
--------------------------------------------

**Financial Management Division:**

The Financial Management Division provides management support to the Commission in the areas of financial analysis; accounting; budget; tax collections for beer, wine, and spirits; forms; and telecommunications. The division also uses daily order quantities to purchase liquor for sale to licensees. Quotations for all liquor codes are processed, accepted or denied, and priced in this division.

**Licensing Division:**

The Licensing Division is responsible for processing retail, wholesaler and manufacturer license applications, as well as issuing approved licenses and handling the subsequent renewals. The division approves labeling and advertising by manufacturers and wholesalers.

**Enforcement Division:**

The Enforcement Division is responsible for the investigation of license applicants. The Enforcement staff also investigates complaints against current licensees and periodically inspects licensed locations for violations of the Liquor Control Code.

## SOURCES AND DISTRIBUTION OF REVENUE

The Michigan Liquor Control Commission (MLCC) is authorized by the Liquor Control Code (Act 58 of 1998) to collect the following revenues:

- Net markup and specific tax revenue based on sales of distilled spirits by the Commission to retail licensees
- Beer, wine and mixed spirit drink taxes based on volume sales to Michigan wholesalers by suppliers
- Sales and use taxes under certain conditions
- Licensing fees
- Licensing inspection fees
- Fines and penalties assessed by the Commission against licensees for violations of the Liquor Control Code

### NET MARKUP

The Liquor Control Commission marks up the delivered case cost of distilled spirits by 65% for all products. This markup is in the nature of a merchandising profit, similar to what a wholesaler derives when buying from the supplier and selling to the retailer. In a wholesale business, this type of markup is used to recover operating expenses, reinvest in the business, and produce a profit. The Liquor Control Commission uses the revenue generated from the markup in much the same way with the exception of an allowance of a 17% discount to retail liquor licensees (24% to military and hospital licensees) at the time of their purchase from the State (MCL 436.1233).

In the pricing example shown on page 3, the cost of the distilled spirits after the markup is referred to as the base price and is the basis for the calculation of the licensee's discount and specific taxes.

The net markup (the residual of the markup after the licensee's discount has been taken out) is credited to the Liquor Purchase Revolving Fund.

### SPECIFIC TAXES

The Commission also collects specific taxes on distilled spirits at the time of sale to the retail liquor licensee. The retailer subsequently recovers the taxes when the product is sold to the consumer. These specific taxes, the distribution of the tax, and the Michigan Compiled Law (MCL) citation for each are:

- **4% of the base price** - credited to the School Aid Fund (MCL 436.2203)
- **4% of the base price** - credited to the General Fund (MCL 436.2201)
- **4% of the base price** - credited to the General Fund to a restricted account for the Convention Facilities Fund (MCL 436.2207)
- **1.85% of the base price** - credited to the Liquor Purchase Revolving Fund and transferred to the General Fund (MCL 436.2205). The tax is imposed only on sales to off-premises licensees.

## BEER, WINE, AND MIXED SPIRIT DRINK TAXES

The Commission collects taxes on the volume of other alcoholic beverages which are sold by suppliers to Michigan wholesalers. The amount of the taxes and the distribution are as follows:

- **Beer Tax** - \$6.30 per barrel, prorated for smaller quantities. The tax is credited to the General Fund. (MCL 436.1409)
- **Wine Tax** - \$.135 per liter for wines which are 16% alcohol or less by volume, \$.20 per liter for wines which are over 16% alcohol by volume. The tax is credited to the General Fund. (MCL 436.1301)
- **Mixed Spirit Drink Tax** - \$.48 per liter, credited to the General Fund (MCL 436.1301)

## SALES & USE TAXES

The Michigan Liquor Control Commission collects sales and use taxes under the following conditions:

- **6% sales tax** - imposed on distilled spirits sold to airlines. The sales tax is added to the price after the specific taxes are applied.
- **6% use tax** - is imposed on approved consumer imports for personal consumption in lieu of the sales tax. The use tax is added to the price after the specific taxes are applied.

The sales and use taxes collected by the Commission are credited to the General Fund.

Note: Retail liquor licensees collect the 6% sales tax based on their retail sales and pay this amount directly to the Michigan Treasury Department.

## LICENSING FEES

The Commission collects license fees according to the schedule shown on pages 25-25.1. The license fees are distributed according to Sec. 436.1543 of the Michigan Compiled Laws as follows:

- **41.5% of the retail license fees** - deposited to a special fund for licensing and enforcement activities of the Commission
- **3.5% of the retail license fees** - deposited to a special fund in the State Treasury for promoting and sustaining prevention programs as well as for the rehabilitation and care of alcoholics
- **55% of the retail license fees** - paid to counties, cities, townships, and villages for the enforcement of state liquor laws
- **100% of the non-retail license fees** (such as those from manufacturers and wholesalers) - credited to the General Fund for appropriation to the Grape and Wine Industry Council in the Michigan Department of Agriculture

## LICENSING INSPECTION FEES

The Michigan Liquor Control Commission collects inspection fees for new licenses, transfers of existing licenses, and certain other changes to the retail liquor license, including some stock ownership transactions (*MCL 436.1529*). The inspection fees are credited to the General Fund for appropriation to the Commission for licensing and enforcement activities.

## FINES AND PENALTIES

The Commission assesses fines and penalties to liquor licensees for violations of the Liquor Control Code (*MCL 436.1903*). The revenue is credited to the General Fund.

**Please Note:** Effective April 14, 1998, the Liquor Control Act was recodified by the Legislature and shall now be known as the Michigan Liquor Control Code of 1998-Act No. 58, Public Acts of 1998.

## MARKUP AND DISCOUNT RATES AND THE EFFECT ON GROSS PROFIT

### MARKUP HISTORY FOR REGULAR ITEMS

Effective Date	Markup Rate
January, 1934	45%
August, 1937	55%
July, 1940	50%
October, 1941	46%
July, 1952	44%
March, 1966	46%
January, 1975	48%
October, 1980	51%
May, 1993 to date	65%

### DISCOUNT HISTORY FOR REGULAR ITEMS

Effective Date	Off-Premise Rates	On-Premise Rates
January, 1934	N/A	N/A
April 30, 1945 (PA 33 of 1945)	10%	15%
July 3, 1947 (PA 350 of 1947)	10%	12.5%
February 26, 1967 (PA 90 of 1966)	11.5%	12.5%
January, 1975	15%	15%
October, 1980 to date	17%	17%

### COMPARISON OF FISCAL YEAR NET MARKUP, DISCOUNT, OTHER REVENUE AND TOTAL REVENUE

F/Y Ended Sept. 30	Markup	Discount	Other Revenue	Total Revenue
1999	251,857,932	108,479,961	4,181,051	147,559,022
2000	269,439,665	116,221,083	8,684,564	161,903,146
2001	280,926,892	121,193,161	4,861,812	164,595,543
2002	287,763,521	124,455,852	1,790,081	165,097,750
2003	302,828,197	130,723,434	1,321,978	173,426,741
2004	320,528,122	138,407,623	1,482,055	183,602,554
2005	327,246,356	141,682,647	2,569,699	188,133,408
2006	340,500,081	147,121,489	4,750,732	198,129,324
2007	352,359,580	152,225,192	4,819,239	204,953,627
2008	364,208,401	157,548,125	2,129,394	208,789,670

# Sample Price Calculations

## 80 Proof Vodka - Retail Price of \$10.01

	<b>Consumer Price For Package Take-out</b>	<b>Licensee Purchase Price On-Premise</b>	<b>Off-Premise</b>
<b>PRICING FORMULA CALCULATIONS</b>			
1. Quotation price per case (FOB-Destination includes \$13.50 per proof gallon Federal Excise Tax)	\$63.75	\$63.75	\$63.75
2. Quoted price times Markup Factor (1.65 effective 5/2/93). Truncate to 3 decimal places.	105.187	105.187	105.187
3. Divide by bottles per case (12 for 750ml), add .009, truncate to nearest penny.	8.77	8.77	8.77
4. <b>Round up to nearest nickel=BASE PRICE*</b>	8.80	8.80	8.80
5. <b><u>LICENSEES ONLY</u></b>			
Less Licensee Discount of 17% calculated on the BASE PRICE (Step 4) before addition of Specific Taxes (Step 6)		(1.50)	(1.50)
6. Add Specific Taxes calculated on BASE PRICE.			
4% (Convention Facilities)	.35	.35	.35
4% (School Aid)	.35	.35	.35
4% (General Fund)	.35	<u>.35</u>	.35
1.85% (Liquor Purchase Revolving Fund)**	<u>.16</u>		<u>.16</u>
<b>RETAIL CUSTOMERS - MINIMUM SELLING PRICE</b> (BASE PRICE plus taxes)	\$10.01		
7. <b>TOTAL LIQUOR LICENSEE PURCHASE PRICE</b> (BASE PRICE, subtract discount, add taxes)		\$8.35	\$8.51

**NOTES:**

\*The BASE PRICE is used for calculating the Specific Taxes (shown in Step 6) and the Licensee discount (shown in Step 5). The MLCC gross profit through its merchandising operations is the difference between the Quoted Case Cost (shown in Step 1) and the Base Price (shown in Step 4) for 12 bottles less the amount of the Licensee Discount (Step 5) for 12 bottles.

\*\*The 1.85% Specific Tax is credited to the Liquor Purchase Revolving Fund, transferred to the General Fund, and appropriated by the Legislature. It applies only to Off-Premise sales. Therefore, it is reflected in the Consumer Price as well as the Off-Premise Licensee Price.

# PRICE ANALYSIS OF SAMPLE BOTTLE

## 750ml 80 PROOF SPIRITS

Retail Price to Consumer with 65% Markup by MLCC = \$10.01

<b>Liquor Tax</b>	<b>\$1.21</b>
<b>Distribution</b>	
1.85% Specific Tax (LPRF*)	.16
4% Specific Tax (Convention Facilities)	.35
4% Specific Tax (School Aid)	.35
4% Specific Tax (General Fund)	.35
<hr/>	
<b>Licensee Profit</b> (through discount)	<b>\$1.50</b>
<hr/>	
<b>LCC Profit</b> (Net after Licensee discount)	<b>\$1.97</b>
<hr/>	
<b>Federal Excise Tax</b> (\$13.50 per proof gallon, paid by distillery or importer)	<b>\$2.14</b>
<hr/>	
<b>Distillery or Importer</b>	<b>\$3.19</b>
<hr/>	
<b>TOTAL MINIMUM SELLING PRICE:</b>	<b>10.01</b>



<u>Cost of Distribution</u>	<u>Amount</u>	<u>% of Total</u>
Federal Government	2.14	21.4
Distillery	3.19	31.8
State Government:		
MLCC	1.97	19.7
Specific Taxes	1.21	12.1
Liquor License Minimum Profit (Discount)	1.50	15.0
<b>TOTAL</b>	<b>\$10.01</b>	<b>100.0</b>

\*Liquor Purchase Revolving Fund

Note: As of 11-29-04, P.A. 407 allows licensees to sell liquor at any price at or above the established minimum selling price.

## HISTORY OF TAXES ON ALCOHOLIC BEVERAGES

<u>Name of Tax</u>	<u>Effective Date</u>	<u>Date Expired</u>	<u>Tax Rate</u>	<u>Distributed To</u>
<b><u>LIQUOR</u></b>				
Tax on spirits	05-14-45	05-03-47	10% of the sales price before wholesale discount.	Local Governmental Unit
Specific Tax	07-01-57	In effect	4% on base price of spirits as defined in MCL 436.1111(13).	School Aid Fund
Specific Tax	01-01-60	In effect	4% on base price of spirits as defined in MCL 436.1111(13).	General Fund
Specific Tax	01-27-73	08-13-78	1% on base price of spirits as defined in MCL 436.2 for Off-Premise consumption.	General Fund
Amended	08-17-78	In effect	1.85% on base price of spirits as defined in MCL 436.1111(13) for Off-Premise consumption.	Liquor Purchase Revolving Fund
Convention Facilities Tax	10-01-85	In effect	4% on base price of spirits as defined in MCL 436.1111(13).	General Fund
<b><u>BEER</u></b>				
Tax on Beer	12-15-33	12-31-59	\$1.25 per 31 gallon barrel.	General Fund
Amended	01-01-60	06-30-61	\$1.25 to \$2.50 per barrel.	General Fund
Amended	07-01-61	07-01-62	Reverted to \$1.25 per barrel.	General Fund
Amended	07-01-62	08-31-66	\$6.613 per barrel by making tax \$.02 on each 12 oz.	General Fund
Amended	09-01-66	In effect	Reduced from \$.02 per 12 oz. to \$6.30 per 31 gallon barrel.	General Fund
<b><u>WINE</u></b>				
Tax on Wine	07-21-37	10-23-82	\$.50 per gallon with a \$.46 reduction if made from Michigan grapes for which growers received \$100 or more a ton.	General Fund
Amended	10-24-82	In effect	\$.135 per liter for wines 16% alcohol or less. \$.20 per liter for wines over 16%.	General Fund
<b><u>MIXED SPIRIT DRINK</u></b>				
Tax on Mixed Spirit Drinks	06-28-89	In effect	\$.48 per liter for beverages which contain 10% or less alcohol by volume consisting of distilled spirits mixed with non-alcoholic beverages or flavoring or coloring materials and which may also contain water, fruit juices, fruit adjuncts, sugar, carbon dioxide, or preservatives.	General Fund





**FISCAL YEAR**

**COMPARATIVE SALES BY AUTHORIZED DISTRIBUTION AGENTS (ADA's)  
Fiscal Years Ended September 30**

Authorized Distribution Agents (ADAs) deliver liquor weekly to the Commission licensees on behalf of the Commission. There are currently three (3) ADAs: General Wine & Liquor (GWL), National Wine and Spirits, (NWS), and Chinese Import and Export. The ADAs take orders from licensees and then deliver those products directly to licensees on behalf of the State.

**LIQUOR SALES AS OF SEPTEMBER 30**

**CASES**

<b>CASE SALES BY ADA</b>	<b>2008</b>	<b>% OF SALES</b>	<b>2007</b>	<b>% OF SALES</b>
ADA #121-TRANS-CON	1,144,202	17.3	1,200,791	18.6
ADA #221-GENERAL WINE & LIQUOR	2,187,631	33.1	2,147,288	33.2
ADA #321-NWS	3,276,770	49.6	3,113,769	48.2
ADA #341-CHINESE IMPORT & EXPORT	2,812	0.0	2,891	0.0
<b>TOTAL CASE SALES**</b>	<b>6,611,415</b>	<b>100%</b>	<b>6,464,739</b>	<b>100%</b>

**DOLLARS**

<b>DOLLAR SALES BY ADA</b>	<b>2008</b>	<b>% OF SALES</b>	<b>2007</b>	<b>% OF SALES</b>
ADA #121-TRANS-CON	\$ 157,710,038	17.0	\$ 156,657,009	17.5
ADA #221-GENERAL WINE & LIQUOR	\$ 289,198,731	31.3	\$ 288,047,999	32.2
ADA #321-NWS	\$ 478,225,454	51.7	\$ 449,944,576	50.3
ADA #341-CHINESE IMPORT & EXPORT	\$ 342,897	0.0	\$ 343,556	0.0
<b>TOTAL DOLLAR SALES**</b>	<b>\$ 925,477,120</b>	<b>100%</b>	<b>\$ 894,993,141</b>	<b>100%</b>

**Notes:**

\*\*Totals may not add due to rounding

Effective November 1, 2008, ADA#121-Trans Con merged with ADA#221-General Wine & Liquor, to be become General Wine & Liquor.

**COMPARATIVE SALES ANALYSIS BY TYPE**  
**Fiscal Years Ended September 30**

TYPE	CASES		DOLLARS	
	2008	2007	2008	2007
American Blended Whiskey	185,679	184,951	\$18,538,816	\$18,326,882
Tennessee Whiskey**	162,354	95,418	38,832,213	22,966,163
Straight Bourbon Whiskey	182,152	248,512	29,000,930	42,083,079
Straight Corn Whiskey	472	339	63,321	41,632
Straight Rye Whiskey	1,553	1,263	250,499	203,848
Bottled in Bond Bourbon	539	562	107,051	112,033
Canadian Whiskey	670,214	660,503	82,102,651	79,221,734
Scotch Whiskey	148,047	149,116	32,866,076	32,289,413
Miscellaneous Whiskey	23,579	20,239	5,459,438	4,579,539
Gin	377,284	386,054	43,600,593	44,707,949
Sloe Gin	1,829	1,963	140,233	150,134
Flavored Gin	6,838	5,359	771,430	612,140
Brandy - American	264,767	263,921	25,474,754	25,253,098
Brandy - Foreign	12,002	11,154	1,553,396	1,544,176
Cognac	301,845	305,817	59,917,455	61,576,396
Rum	944,175	939,351	126,479,219	123,143,208
Schnapps	233,759	243,452	25,733,090	26,347,759
Tequila	294,560	266,731	62,127,542	55,420,696
Vodka	1,796,694	1,710,018	216,476,711	203,785,794
Flavored Vodka	313,911	275,689	44,458,045	40,628,537
Cordials & Liqueurs - American	393,914	410,696	55,292,847	57,339,647
Cordials & Liqueurs -Foreign	197,859	194,105	48,194,507	47,524,852
Prepared Cocktails	95,223	87,913	7,700,143	6,841,325
Alcohol	2,183	1,628	368,253	268,794
Returns & Adjustments	(17)	(15)	(32,091)	24,310
<b>TOTAL*</b>	<b>6,611,415</b>	<b>6,464,739</b>	<b>\$925,477,120</b>	<b>\$894,993,141</b>

Notes:

\*Totals may not add due to rounding.

\*\*Tennessee Whiskey has been included in the "Straight Bourbon Whiskey" category in prior years. In 2007, it was removed from the "Straight Bourbon Whiskey" category and defined as its own category.

## HISTORY OF REVENUE AND EXPENSES

Fiscal Year Ended	Gross Profit On Sales	Taxes, Licenses and Other Revenue	Total Gross Revenue	Total Administrative Expenses	Total Net Income	Returnable License Fees 55%*	Net Income To State Government
<b><u>June 30</u></b>							
1971	62,329,719	74,733,103	137,062,822	10,492,544	126,570,278	4,490,664	122,079,614
1972	66,686,744	79,252,932	145,939,676	11,266,032	134,673,644	4,505,772	130,167,872
1973	66,297,049	81,852,268	148,149,317	11,961,133	136,188,184	4,592,520	131,595,664
1974	69,648,685	86,007,134	155,655,819	10,914,187	144,741,632	4,670,605	140,071,027
1975	69,232,619	89,467,953	158,700,572	12,056,168	146,644,404	4,763,150	141,881,254
<b><u>Sept. 30</u></b>							
1976	64,767,597	90,583,405	155,351,002	12,449,797	142,901,205	4,908,461	137,992,744
1977	67,445,111	96,025,984	163,471,095	14,224,789	149,246,306	4,541,921	144,704,385
1978	77,849,131	100,531,806	178,380,937	22,206,229	156,174,708	4,646,725	151,527,983
1979	82,414,106	103,290,933	185,705,039	25,431,819	160,273,220	4,720,472	155,552,748
1980	86,767,966	106,368,850	193,136,816	28,482,163	164,654,653	4,831,514	159,823,139
1981	89,228,078	108,980,072	198,208,150	29,927,315	168,280,835	4,901,013	163,379,822
1982	89,110,371	110,695,128	199,805,499	32,320,130	167,485,369	4,952,500	162,532,869
1983	84,472,543	109,368,534	193,841,077	34,482,847	159,358,230	5,017,002	154,341,228
1984	85,006,499	110,683,139	195,689,638	36,113,538	159,576,100	5,041,291	154,534,809
1985	90,135,957	113,527,346	203,663,303	39,650,592	164,012,711	5,053,977	158,958,734
1986	90,184,097	134,950,255	225,134,352	39,775,881	185,358,471	4,982,797	180,375,674
1987	89,456,305	135,972,442	225,428,747	42,367,980	183,060,767	5,004,555	178,056,212
1988	86,867,321	132,463,490	219,330,811	43,892,269	175,438,542	4,895,083	170,543,459
1989	87,473,309	131,279,730	218,753,039	42,300,993	176,452,046	4,931,013	171,521,033
1990	88,476,585	134,372,900	222,849,485	41,148,371	181,701,114	4,988,581	176,712,533
1991	97,615,290	128,699,317	226,314,607	38,052,464	188,262,143	5,053,930	183,208,213
1992	95,521,948	126,652,670	222,174,618	37,959,365	184,215,253	5,035,731	179,179,522
1993	109,671,461	127,800,055	237,471,516	35,949,468	201,522,048	5,099,575	196,422,473
1994	126,459,129	127,116,451	253,575,580	36,325,084	217,250,496	5,121,767	212,128,729
1995	126,679,011	128,258,961	254,937,972	37,181,472	217,756,500	5,216,510	212,539,990
1996	132,538,174	130,655,633	263,193,807	37,070,879	226,122,928	5,181,010	220,941,918
1997	114,795,188	129,764,859	244,560,047	22,251,347**	222,308,700	5,267,854	217,040,846
1998	135,126,986	137,343,626	272,470,612	36,108,715	236,361,897	5,249,741	231,112,156
1999	147,559,022	139,031,618	286,590,640	39,899,896	246,690,744	5,286,991	241,403,753
2000	161,903,146	146,540,199	308,443,345	40,657,307	267,786,038	5,125,861	262,660,177
2001	164,595,543	150,813,029	315,408,572	43,387,582	272,020,990	5,376,659	266,644,331
2002	165,097,750	152,563,576	317,661,326	46,315,259	271,346,067	5,418,676	265,927,391
2003	173,426,741	156,971,678	330,398,419	44,239,234	286,159,185	5,241,142	280,918,043
2004	183,602,554	164,087,146	347,689,700	45,516,917	302,172,783	5,572,483	296,600,300
2005	188,133,408	166,108,170	354,241,578	47,590,917	306,650,661	5,974,444	300,676,217
2006	198,129,324	170,043,077	368,172,401	51,571,582	316,600,819	5,885,251	310,715,568
2007	204,953,627	174,287,632	379,241,259	52,504,577	326,736,682	5,915,500	320,821,182
2008	208,789,670	178,119,506	386,909,176	53,500,977	333,408,199	6,285,160	327,123,039

**Notes:**

\*Prior to 1/10/77, the rate was 85%.

\*\*The per case fee for cases was charged to cost of goods sold for this year.

## HISTORY OF ACCUMULATED REVENUE

Year	Fees Returned to Local Gov't	Accumulated Returnable Fees	Total Revenue		Accumulated Revenue Collected	Gross Sales	Accumulated Gross Sales
			Collected	Including Returnable Fees			
1934	\$1,498,498			\$4,068,846		\$14,843,678	
1935	1,850,000	\$3,348,498		8,877,090	\$12,945,936	22,920,535	\$37,764,213
1936	1,900,000	5,248,498		10,918,463	23,864,399	30,443,909	68,208,122
1937	2,100,000	7,348,498		14,722,575	38,586,974	37,753,695	105,961,817
1938	2,500,000	9,848,498		14,825,789	53,412,763	33,582,814	139,544,631
1939	2,450,000	12,298,498		16,341,168	69,753,931	38,035,803	177,580,434
1940	2,405,000	14,703,498		17,745,954	87,499,885	45,293,854	222,874,288
1941	2,500,000	17,203,498		19,316,530	106,816,415	56,723,618	279,597,906
1942	2,554,125	19,757,623		22,720,947	129,537,362	76,817,744	356,415,650
1943	2,406,270	22,163,893		24,782,340	154,319,702	75,332,662	431,748,312
1944	2,406,685	24,570,578		26,490,857	180,810,559	101,297,994	533,046,306
1945	3,570,765	28,141,343		28,881,871	209,692,430	116,337,170	649,383,476
1946	14,524,395	42,665,738		39,922,845	249,615,275	137,374,565	786,758,041
1947	12,958,814	55,624,552		39,060,875	288,676,150	137,741,388	924,499,429
1948	2,756,152	58,380,704		39,495,901	328,172,051	143,406,840	1,067,906,269
1949	2,846,120	61,226,824		38,486,353	366,658,404	139,822,200	1,207,728,469
1950	2,817,750	64,044,574		37,171,440	403,829,844	133,775,649	1,341,504,118
1951	2,833,980	66,878,554		43,100,791	446,930,635	159,270,117	1,500,774,235
1952	3,391,833	70,270,387		41,018,989	487,949,624	154,400,896	1,655,175,131
1953	3,458,089	73,728,476		45,033,500	532,983,124	171,965,758	1,827,140,889
1954	3,511,610	77,240,086		45,785,889	578,769,013	179,669,551	2,006,810,440
1955	3,497,546	80,737,632		45,901,336	624,670,349	180,307,853	2,187,118,293
1956	3,508,991	84,246,623		48,146,014	672,816,363	189,273,637	2,376,391,930
1957	3,509,888	87,756,511		49,998,450	722,814,813	198,505,217	2,574,897,147
1958	3,542,528	91,299,039		50,687,694	773,502,507	175,017,397	2,749,914,544
1959	3,545,905	94,844,944		50,547,817	824,050,324	175,044,003	2,924,958,547
1960	3,571,930	98,416,874		61,271,545	885,321,869	187,093,695	3,112,052,242
1961	3,656,124	102,072,998		63,991,731	949,313,600	177,562,453	3,289,614,695
1962	3,761,044	105,834,042		53,382,531	1,002,696,131	189,079,916	3,478,694,611
1963	3,797,440	109,631,482		87,866,750	1,090,562,881	190,302,644	3,668,997,255
1964	3,816,507	113,447,989		93,928,275	1,184,491,156	205,919,447	3,874,916,702
1965	3,998,763	117,446,752		101,255,464	1,285,746,620	225,897,290	4,100,813,992
1966	3,928,459	121,375,211		108,098,991	1,393,845,611	249,785,302	4,350,599,294
1967	3,958,032	125,333,243		110,046,889	1,503,892,500	260,126,861	4,610,726,155
1968	4,031,457	129,364,700		112,810,080	1,616,702,580	277,615,152	4,888,341,307
1969	4,099,535	133,464,235		118,606,640	1,735,309,220	298,012,165	5,186,353,472
1970	4,166,437	137,630,672		124,690,624	1,859,999,844	316,042,270	5,502,395,742
1971	4,490,664	142,121,336		126,570,278	1,986,570,122	322,817,388	5,825,213,130
1972	4,505,772	146,627,108		134,673,644	2,121,243,766	345,819,342	6,171,032,472
1973	4,592,520	151,219,628		136,188,184	2,257,431,950	357,290,372	6,528,322,844
1974	4,670,605	155,890,233		144,741,632	2,402,173,582	365,486,594	6,893,809,438
1975	4,763,150	160,653,383		146,644,404	2,548,817,986	375,490,091	7,269,299,529

## HISTORY OF ACCUMULATED REVENUE (continued)

<u>Year</u>	<u>Fees Returned to Local Gov't</u>	<u>Accumulated Returnable Fees</u>	<u>Total Revenue</u>		<u>Gross Sales</u>	<u>Accumulated Gross Sales</u>
			<u>Collected Including Returnable Fees</u>	<u>Accumulated Revenue Collected</u>		
1976	4,880,998	165,534,381	144,770,543	2,693,588,529	392,327,464	7,661,626,993
1977	4,565,633	170,100,014	147,916,858	2,841,505,387	397,498,357	8,059,125,350
1978	4,646,725	174,746,739	156,174,708	2,997,680,095	430,846,564	8,489,971,914
1979	4,720,472	179,467,211	160,273,220	3,157,953,315	453,188,362	8,943,160,276
1980	4,831,514	184,298,725	164,654,653	3,322,607,968	478,868,119	9,422,028,395
1981	4,901,013	189,199,738	168,280,835	3,490,888,803	502,680,818	9,924,709,213
1982	4,952,500	194,152,238	167,485,369	3,658,374,172	508,960,179	10,433,669,392
1983	5,017,002	199,169,240	159,358,230	3,817,732,402	489,920,957	10,923,590,349
1984	5,041,291	204,210,531	159,576,100	3,977,308,502	491,942,710	11,415,533,059
1985	5,053,977	209,264,508	164,012,711	4,141,321,213	517,922,277	11,933,455,336
1986	4,982,797	214,247,305	185,358,471	4,326,679,684	516,982,342	12,450,437,678
1987	5,004,555	219,251,860	183,060,767	4,509,740,451	512,924,936	12,963,362,614
1988	4,895,083	224,146,943	175,438,542	4,685,178,993	497,740,922	13,461,103,536
1989	4,931,013	229,077,956	176,452,046	4,861,631,039	501,995,567	13,963,099,103
1990	4,988,581	234,066,537	181,701,114	5,043,332,153	512,889,066	14,475,988,169
1991	5,053,930	239,120,467	188,262,143	5,231,594,296	533,267,056	15,009,255,225
1992	5,035,731	244,156,198	184,215,253	5,415,809,549	535,434,889	15,544,690,114
1993	5,099,575	249,255,773	201,552,048	5,617,361,597	547,979,348	16,092,669,462
1994	5,121,767	254,377,540	217,250,496	5,834,612,093	545,029,378	16,637,698,840
1995	5,216,510	259,594,050	217,756,500	6,052,368,593	548,579,215	17,186,278,055
1996	5,181,010	264,775,060	226,122,928	6,278,491,521	566,142,419	17,752,420,474
1997	5,267,854	270,042,914	222,308,700	6,500,800,221	578,137,159	18,330,557,633
1998	5,249,741	275,292,655	236,361,897	6,737,162,118	602,747,343	18,933,304,976
1999	5,286,991	280,579,646	246,690,744	6,983,852,862	638,028,367	19,571,333,343
2000	5,125,861	285,705,507	267,786,038	7,251,638,900	683,363,618	20,254,696,961
2001	5,376,659	291,082,166	272,020,992	7,523,659,892	712,663,497	20,967,360,458
2002	5,418,676	296,500,842	271,346,067	7,795,005,959	731,648,991	21,699,009,449
2003	5,241,142	301,741,984	286,159,185	8,081,165,144	768,670,331	22,467,679,780
2004	5,572,483	307,314,467	302,172,783	8,383,337,927	813,799,608	23,281,479,388
2005	5,974,444	313,288,911	306,650,661	8,689,988,588	830,610,782	24,112,090,170
2006	5,885,251	319,174,162	316,600,819	9,006,589,407	865,059,097	24,977,149,267
2007	5,915,500	325,089,662	326,736,682	9,333,326,089	894,993,141	25,872,142,408
2008	6,285,160	331,374,822	333,408,199	9,666,734,288	925,477,120	26,797,619,528

**Notes:**

Returnable fees paid to local governments from 1935 through 1941 were estimated.

Returnable fees paid to local governments from 1945 through 1947 were based upon 10% of spirits sold with 22% alcohol and over, effective May 14, 1945, and expired May 14, 1947.

Effective January 10, 1977, the percentage of returnable license fees paid to local governments was decreased from 85% to 55% per P.A. 417 of 1976.

**LIQUOR TAX COLLECTED BY COUNTY - 4%**  
**FOR THE STATE CONVENTION FACILITY DEVELOPMENT ACT**  
**FISCAL YEAR ENDED SEPTEMBER 30, 2008**

<u>COUNTY</u>	<u>AMOUNT*</u>	<u>COUNTY</u>	<u>AMOUNT*</u>
Alcona	\$35,170	Lake	44,001
Alger	27,006	Lapeer	209,663
Allegan	295,082	Leelanau	81,049
Alpena	107,354	Lenawee	198,804
Antrim	101,349	Livingston	573,929
Arenac	51,327	Luce	20,665
Baraga	23,055	Mackinac	83,849
Barry	105,724	Macomb	3,220,098
Bay	322,167	Manistee	84,355
Benzie	78,012	Marquette	223,481
Berrien	539,949	Mason	113,317
Branch	100,193	Mecosta	140,911
Calhoun	457,822	Menominee	33,279
Cass	102,009	Midland	203,592
Charlevoix	127,879	Missaukee	26,270
Cheboygan	108,564	Monroe	472,418
Chippewa	134,578	Montcalm	129,780
Clare	91,780	Montmorency	42,158
Clinton	142,076	Muskegon	605,517
Crawford	52,765	Newaygo	110,434
Delta	111,356	Oakland	5,046,851
Dickinson	43,044	Oceana	68,346
Eaton	317,992	Ogemaw	68,812
Emmet	202,600	Ontonagon	23,759
Genesee	1,570,827	Osceola	45,233
Gladwin	64,220	Oscoda	33,386
Gogebic	23,764	Otsego	103,129
Grand Traverse	459,603	Ottawa	637,352
Gratiot	67,540	Presque Isle	39,428
Hillsdale	61,450	Roscommon	114,532
Houghton	116,545	Saginaw	703,591
Huron	100,721	St. Clair	522,664
Ingham	1,099,910	St. Joseph	135,159
Ionia	107,913	Sanilac	83,367
Iosco	116,991	Schoolcraft	27,406
Iron	28,111	Shiawassee	142,213
Isabella	257,910	Tuscola	85,251
Jackson	465,865	Van Buren	199,587
Kalamazoo	978,333	Washtenaw	1,250,365
Kalkaska	44,745	Wayne	4,369,612
Kent	2,272,170	Wexford	120,643
Keweenaw	6,397	Detroit City	5,033,225

**GRAND TOTAL\***                      \$36,993,349

Note: \*Total may not add due to rounding.

## HISTORY OF GROSS DOLLAR AND CASE SALES

<u>Fiscal Year</u> <u>Ended June 30</u>	<u>Gross Sales</u>	<u>Increase</u> <u>(Decrease)</u> <u>Amount</u>	<u>Increase</u> <u>(Decrease)</u> <u>Percent</u>	<u>Case Sales</u>	<u>Increase</u> <u>(Decrease)</u> <u>Amount</u>	<u>Increase</u> <u>(Decrease)</u> <u>Percent</u>
1971	322,817,388	6,775,118	2.14	6,479,921	(108)	(.002)
1972	345,819,342	23,001,954	7.13	6,875,338	395,417	6.10
1973	357,290,372	11,471,029	3.32	7,027,243	151,905	2.21
1974	365,486,594	8,196,222	2.29	7,059,512	32,269	0.46
1975	375,490,091	10,003,497	2.74	7,050,858	(8,654)	(0.12)

<u>Fiscal Year</u> <u>Ended September 30</u>						
1976	388,798,539	13,308,448	3.54	7,113,306	62,448	0.89
1977	397,498,357	8,699,818	2.24	7,194,066	80,760	1.14
1978	430,846,564	33,348,207	8.39	7,561,252	367,186	5.10
1979	453,218,064	22,371,500	5.19	7,598,037	36,785	.49
1980	478,868,119	25,650,055	5.66	7,538,309	(59,728)	(.79)
1981	502,680,818	23,812,699	4.97	7,272,147	(266,162)	(3.53)
1982	508,960,179	6,279,361	1.25	7,090,434	(181,713)	(2.50)
1983	489,920,957	(19,039,222)	(3.74)	6,531,124	(559,310)	(7.89)
1984	491,942,710	2,021,753	.41	6,592,389	61,265	.94
1985	517,922,277	25,979,567	5.28	6,960,997	368,608	5.60
1986	516,982,342	(939,935)	(.18)	6,392,281	(568,716)	(8.17)
1987	512,924,936	(4,057,406)	(.78)	6,272,458	(119,823)	( 1.87)
1988	497,740,922	(15,184,014)	(2.96)	5,981,523	(290,935)	( 4.64)
1989	501,995,567	4,254,645	.85	5,810,452	(171,071)	( 2.86)
1990	512,889,066	10,893,499	2.17	5,702,410	(108,042)	( 1.86)
1991	533,267,056	20,377,990	3.97	5,573,133	(129,277)	( 2.27)
1992	535,434,889	2,167,833	.41	5,426,580	(146,553)	( 2.63)
1993	547,979,348	12,544,459	2.34	5,303,570	(123,010)	( 2.27)
1994	545,029,378	(2,949,970)	(0.54)	4,964,798	(338,772)	( 6.39)
1995	548,579,215	3,549,837	.65	4,913,789	(51,009)	(1.03)
1996	566,142,419	17,563,204	3.20	4,955,779	41,990	.85
1997	578,137,159	11,994,740	2.12	4,958,305	2,526	.05
1998	602,747,343	24,610,184	4.26	5,059,933	101,628	2.05
1999	638,028,367	35,281,024	5.85	5,187,270	127,337	2.52
2000	683,363,618	45,335,251	7.11	5,350,162	162,892	3.14
2001	712,663,497	29,299,879	4.29	5,377,947	27,785	0.52
2002	731,648,991	18,985,494	2.66	5,496,879	118,932	2.21
2003	768,670,331	37,021,340	5.06	5,752,264	255,385	4.65
2004	813,799,608	45,129,277	5.87	6,029,155	276,891	4.81
2005	830,610,782	16,811,174	2.07	6,110,122	80,967	1.34
2006	865,059,097	34,448,315	4.15	6,293,797	183,675	3.01
2007	894,993,141	29,934,044	3.46	6,464,739	170,942	2.72
2008	925,477,120	30,483,979	3.41	6,611,415	146,676	2.27

## COMPARISON OF BEER TAX REVENUE AND BEER SALES

Fiscal Year Ended	Tax Rate Per Barrel	Beer Excise Tax Revenue	Increase (Decrease) Over Prior Year		Sales In Barrels	Increase (Decrease) Over Prior Year	
			Amount	Percent (%)		Amount	Percent (%)
<b>June 30</b>							
1965	6.6133*	36,487,319	1,473,408	4.21	5,540,023	176,313	3.29
1970	6.30**	38,466,376	1,150,484	3.08	6,302,456	472,595	8.11
1971	6.30	39,547,160	1,080,784	2.81	6,310,608	8,152	0.13
1972	6.30	40,784,125	1,236,965	3.03	6,507,834	197,226	3.13
1973	6.30	40,702,070	(82,055)	(0.20)	6,443,063	(64,771)	(1.00)
1974	6.30	42,207,094	1,505,024	3.70	6,805,882	362,819	5.63
1975	6.30	44,473,106	2,266,012	5.37	7,019,820	213,938	3.14
<b>Sept. 30</b>							
1976	6.30	43,685,361	(787,745)	(1.77)	6,971,085	(48,735)	(0.69)
1977	6.30	46,198,769	2,513,408	5.75	7,431,961	460,876	6.61
1978	6.30	45,875,704	(323,065)	(0.70)	7,301,175	(130,786)	(1.76)
1979	6.30	43,962,254	(1,913,450)	(4.17)	7,012,142	(289,033)	(3.96)
1980	6.30	43,887,440	(74,814)	(0.17)	7,005,853	(6,289)	(.09)
1981	6.30	44,012,367	124,927	0.28	6,968,258	(37,595)	(0.54)
1982	6.30	44,709,253	696,886	1.58	6,849,518	(118,740)	(1.70)
1983	6.30	43,666,960	(1,042,293)	(2.33)	6,946,711	97,193	1.42
1984	6.30	42,682,497	(984,463)	(2.25)	6,777,917	(168,794)	(2.43)
1985	6.30	42,627,248	(55,249)	(0.13)	6,778,320	403	0.00
1986	6.30	42,885,436	258,188	0.60	6,856,915	78,595	1.16
1987	6.30	44,080,977	1,195,541	2.79	7,006,050	149,135	2.17
1988	6.30	43,487,277	(593,700)	(1.35)	6,914,147	(91,903)	(1.31)
1989	6.30	42,498,531	(988,746)	(2.27)	6,776,324	(137,823)	(1.99)
1990	6.30	43,562,120	1,063,589	2.50	6,924,666	148,342	2.19
1991	6.30	44,337,892	775,772	1.78	7,048,309	123,643	1.79
1992	6.30	42,371,633	(1,966,259)	(4.43)	6,737,453	(310,856)	(4.41)
1993	6.30	42,471,376	99,743	0.24	6,766,761	29,308	0.44
1994	6.30	42,196,671	(274,705)	(0.65)	6,714,437	(52,324)	(0.77)
1995	6.30	42,353,191	156,520	0.37	6,729,099	14,662	0.22
1996	6.30	41,793,403	(559,788)	(1.32)	6,649,944	(79,155)	(1.18)
1997	6.30	41,307,414	(485,989)	(1.16)	6,574,154	(75,790)	(1.14)
1998	6.30	43,127,914	1,820,500	4.41	6,655,699	81,545	1.24
1999	6.30	40,516,177	(2,611,737)	(6.06)	6,695,898	40,199	0.60
2000	6.30	42,532,399	2,016,222	4.98	6,778,789	82,891	1.24
2001	6.30	42,518,439	(13,960)	(0.03)	6,812,301	33,512	0.49
2002	6.30	42,197,253	(321,186)	(0.76)	6,730,138	(82,163)	(1.21)
2003	6.30	42,688,752	491,499	1.16	6,802,658	72,520	1.08
2004	6.30	42,646,537	(42,215)	(0.10)	6,807,147	4,489	0.07
2005	6.30	41,949,026	(697,511)	(1.64)	6,721,468	(85,679)	(1.26)
2006	6.30	41,870,726	(78,300)	(0.19)	6,647,438	(74,030)	(1.10)
2007	6.30	41,711,031	(159,695)	(0.38)	6,588,385	(59,053)	(0.89)
2008	6.30	41,189,860	(521,171)	(1.25)	6,601,138	12,753	0.19

\*Effective July 1, 1962

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\*\*Effective September 1, 1966

## ESTIMATE OF TOTAL BEVERAGE SALES

	Fiscal Years Ended September 30		Increase
	2008	2007	(Decrease)
<b><u>SPIRITS</u></b>			
Gross sales of the Liquor Control Commission	\$925,477,120	\$894,993,141	\$30,483,979
For F/Y 2008, about 20.3% of total gross sales were for resale by the drink. Average bottle cost \$ 12.29, assuming a 966% gross profit on cost, add:	1,501,834,790		
For F/Y 2007, about 20.7% of total gross sales were for resale by the drink. Average bottle cost \$11.16, assuming a 952% gross profit on cost, add:		1,461,276,760	40,558,030
Add the 4% State Specific Tax:	36,915,088	35,688,791	1,226,297
Add the 4% State Specific Tax:	36,993,349	35,765,849	1,227,500
Add the 4% State Specific Tax:	36,915,088	35,688,791	1,226,297
Add the 1.85% State Specific Tax:	13,662,505	13,133,121	529,384
<b><u>BEER</u></b>			
Estimated at an average price of \$1.00 for a 12 oz. serving or \$10.67 per gallon (31 gallons equal one barrel).			
F/Y 2008 - Add 31 x \$10.67 x 6,601,138 barrels:	2,183,458,416		
F/Y 2007 - Add 31 x \$10.67 x 6,588,385 barrels:		2,179,240,106	4,218,310
<b><u>WINE</u></b>			
21% and less alcoholic content - estimated at \$8.00 per liter.			
F/Y 2008 - Add 72,797,847 liters x \$8.00:	582,382,776		
F/Y 2007 - Add 71,385,503 liters x \$8.00:		571,084,024	11,298,752
<b><u>MIXED SPIRIT DRINKS</u></b>			
10% or less alcohol by volume mixed with non-alcoholic beverages, flavoring or coloring - estimated at \$7.50 per liter.			
F/Y 2008 - Add 811,286 liters x \$7.50:	6,084,645		
F/Y 2007 - Add 1,008,073 liters x \$7.50:		7,560,548	(1,475,903)
Subtotal	\$5,323,723,777	\$5,234,431,131	\$ 89,292,646
Add estimated 6% State Sales Tax	\$319,423,427	\$314,065,868	\$ 5,357,559
<b>TOTAL*</b>	<b>\$5,643,147,204</b>	<b>\$5,548,496,999</b>	<b>\$ 94,650,205</b>
Sales of spirits in cases	6,611,415	6,464,739	146,676
Sales of beer in barrels of 31 gallons	6,601,138	6,588,385	12,753
Sales of wine in liters	72,797,847	71,385,503	1,412,344
Sales of mixed spirit drinks in liters	811,286	1,008,073	(196,787)

Note: \*Totals may not add due to rounding.

## MISCELLANEOUS FISCAL YEAR SALES STATISTICS

FISCAL YEAR	SALES DAYS OR WEEK DAYS	CASE SALES	ACTUAL BOTTLE SALES	AVERAGE BOTTLES/CASE	GALLON SALES
1991	247	5,573,133	92,966,416	16.68	13,995,635
1992	250	5,426,580	92,392,061	17.03	13,644,442
1993	249	5,303,570	90,926,108	17.14	13,351,603
1994	249	4,964,798	86,628,524	17.45	12,504,692
1995	247	4,913,789	87,301,804	17.77	12,378,337
1996	249	4,955,779	91,636,492	18.49	12,485,799
1997	249	4,958,305	88,749,089	17.90	12,313,707
1998	249	5,059,933	91,410,533	18.07	12,577,299
1999	249	5,187,270	93,917,207	18.10	12,857,998
2000	249	5,350,162	96,980,678	18.13	13,207,142
2001*	260	5,377,947	96,947,620	18.03	13,228,468
2002	261	5,496,879	98,552,010	17.93	13,408,222
2003	261	5,752,264	101,998,387	17.73	13,855,960
2004	262	6,029,155	105,806,664	17.55	14,355,348
2005	261	6,110,122	105,859,372	17.33	14,579,476
2006	260	6,293,797	107,196,288	17.03	14,979,997
2007	260	6,464,739	108,340,099	16.76	15,262,267
2008	262	6,611,415	109,483,306	16.56	15,491,372

### ESTIMATE OF BOTTLE SALES BY SIZE FISCAL YEAR COMPARISONS

	2008	2007	INCREASE (DECREASE)	INCREASE (DECREASE)
<b>50ML</b>	10,461,048	10,771,315	(310,267)	(2.9)%
<b>100ML</b>	4,798,972	4,538,212	260,760	5.7%
<b>200ML</b>	24,687,457	24,334,187	353,270	1.5%
<b>375ML</b>	23,480,378	23,224,953	255,425	1.1%
<b>750ML</b>	30,038,327	29,970,511	67,816	0.2%
<b>1000ML</b>	8,884,089	8,679,965	204,124	2.4%
<b>1750ML</b>	7,133,035	6,820,956	312,079	4.6%
<b>TOTAL</b>	109,483,306	108,340,099	1,143,207	1.1%

	<u>2008</u>	<u>2007</u>
<b>NET ACCOUNTS PAYABLE:</b>		
Beginning of Fiscal Year	\$71,961,406	\$69,755,835
End of Fiscal Year	\$66,541,545	\$71,961,406
<b>AVERAGE ACCOUNTS PAYABLE</b>	\$71,727,193	\$68,930,946
<b>ACCOUNTS PAYABLE TURNOVER RATE</b>	7.89	7.90
<b>AVERAGE DAILY PURCHASES</b> (business days)	\$2,158,891	\$2,093,146
<b>NUMBER OF DAYS' PURCHASES IN ACCOUNTS PAYABLE</b>	33	33

Note: \*In 2001, the "Sales Days" column was changed to "Week Days". This was done to reflect the possible number of ADA "work days" and not the number of "State" business days.

## ESTIMATED PER CAPITA CONSUMPTION IN MICHIGAN (in gallons)

Year	<u>BEER &amp; WINE</u>				<u>SPIRITS</u>		
	Michigan Population	Total	Per Capita	<u>Wine</u>		<u>Spirits</u>	
				<u>16% Alcohol or Less*</u>		Total	Per Capita
1980	9,236,891	217,181,443	23.51	15,543,297	1.68	18,249,584	1.98
1981	9,275,000	216,015,998	23.29	16,474,953	1.78	17,827,712	1.92
1982	9,260,000	212,335,058	22.93	15,908,540	1.72	17,400,557	1.88
				<u>21% Alcohol or Less **</u>			
1983	9,155,000	215,348,041	23.52	15,302,982	1.68	16,843,530	1.84
1984	9,074,622	210,115,427	23.15	17,148,674	1.89	16,780,323	1.85
1985	9,088,300	210,127,920	23.12	18,186,425	2.00	17,271,431	1.90
1986	9,144,545	212,564,365	23.25	19,056,556	2.08	15,872,494	1.74
1987	9,205,000	217,187,550	23.59	19,011,159	2.07	15,575,206	1.69
1988	9,240,000	214,338,557	23.20	20,406,160	2.21	14,924,525	1.62
1989	9,273,000	210,066,044	22.65	16,654,340	1.80	14,502,159	1.56
1990	9,295,297	214,664,646	23.09	16,263,897	1.74	14,245,226	1.53
1991	9,368,000	218,497,579	23.32	13,742,490	1.47	13,589,821	1.45
1992	9,437,000	208,861,043	22.13	12,451,095	1.32	13,644,442	1.45
1993	9,459,667	209,769,591	22.18	11,761,453	1.24	13,351,603	1.41
1994	9,491,836	208,147,547	21.93	11,962,594	1.26	12,504,692	1.32
1995	9,537,948	208,602,069	21.87	12,520,949	1.31	12,378,337	1.30
1996	9,594,350	206,148,264	21.49	13,003,769	1.36	12,485,799	1.30
1997	9,779,984	203,798,774	20.84	13,206,802	1.35	12,313,707	1.26
1998	9,817,242	206,326,669	21.02	13,822,591	1.41	12,577,299	1.28
1999	9,864,000	207,572,838	21.04	13,919,453	1.41	12,857,998	1.30
2000	9,938,000	210,142,461	21.15	14,912,542	1.50	13,207,142	1.33
2001	10,006,000	211,181,331	21.11	14,738,897	1.47	13,228,468	1.32
2002	10,050,000	208,634,286	20.76	14,242,995	1.42	13,408,222	1.33
2003	10,080,000	210,882,390	20.92	16,238,726	1.61	13,855,960	1.37
2004	10,113,000	211,021,554	20.87	17,281,174	1.71	14,355,348	1.42
2005	10,121,000	208,365,505	20.59	17,440,842	1.72	14,579,476	1.44
2006	10,096,000	206,070,578	20.41	18,000,200	1.78	14,979,997	1.48
2007	10,072,000	204,239,944	20.28	18,857,615	1.87	15,262,267	1.52
2008	10,003,422	204,635,289	20.46	19,230,708	1.92	15,491,372	1.55

Notes:

\*These data were taken from wine tax reports.

\*\*Wines from 16% to 21% alcohol were included in the Wine category beginning on October 24, 1982.

Population Source: U.S. Census Bureau Website





**CALENDAR YEAR**



**GROSS LIQUOR SALES BY MONTH  
COMPARISON OF ACCOUNTING CALENDAR YEARS**

<u>MONTH</u>	<u>2008*</u>			<u>2007**</u>		
	<u>AMOUNT</u>	<u>NUMBER OF CASES</u>	<u>AMOUNT AS % OF TOTAL \$ SALES</u>	<u>AMOUNT</u>	<u>NUMBER OF CASES</u>	<u>AMOUNT AS % OF TOTAL \$ SALES</u>
JANUARY	\$68,570,549	496,016	7.4	\$52,719,049	383,414	5.8
FEBRUARY	60,068,232	434,635	6.4	58,964,145	427,655	6.5
MARCH	63,463,783	452,869	6.8	78,038,623	564,834	8.6
FIRST QUARTER***	192,102,564	1,383,520	20.6	\$189,721,818	1,375,903	21.0
APRIL	65,719,435	476,321	7.1	\$64,794,548	470,580	7.2
MAY	87,186,300	625,085	9.3	83,828,966	611,691	9.3
JUNE	77,761,163	549,362	8.3	74,081,562	535,630	8.2
SECOND QUARTER***	230,666,899	1,650,768	24.7	\$222,705,076	1,617,901	24.7
JULY	98,214,527	703,216	10.5	\$74,239,787	536,595	8.2
AUGUST	72,915,662	519,645	7.8	88,161,637	635,394	9.8
SEPTEMBER	71,300,528	509,829	7.6	68,096,345	489,918	7.5
THIRD QUARTER***	242,430,717	1,732,690	25.9	\$230,497,769	1,661,907	25.5
OCTOBER	92,813,182	658,938	9.9	\$72,477,376	519,517	8.0
NOVEMBER	73,094,651	522,572	7.8	95,103,751	682,785	10.5
DECEMBER	103,464,103	712,437	11.1	92,701,891	642,135	10.3
FOURTH QUARTER***	269,371,936	1,893,947	28.8	\$260,283,018	1,844,437	28.8
TOTAL SALES***	\$934,572,116	6,660,925	100%	\$903,207,681	6,500,148	100%

\*SALES BASED ON ACCOUNTING CALENDAR YEAR FROM 12/30/07 THROUGH 01/03/09.

\*\*SALES BASED ON ACCOUNTING CALENDAR YEAR FROM 01/01/07 THROUGH 12/29/07.

\*\*\*TOTALS MAY NOT ADD DUE TO ROUNDING.

**GROSS LIQUOR SALES BY COUNTY  
FOR SELECTED LICENSE TYPES  
2008 CALENDAR YEAR**

<u>COUNTY</u>	<u>SDD SALES</u>	<u>CLASS C SALES</u>	<u>TOTAL*</u>
Alcona	\$515,867.35	\$73,378.35	\$589,245.70
Alger	358,117.55	130,506.90	488,624.45
Allegan	4,793,022.85	1,154,831.15	5,947,854.00
Alpena	2,166,074.15	423,743.50	2,589,817.65
Antrim	1,019,779.15	304,171.90	1,323,951.05
Arenac	855,513.40	126,213.40	981,726.80
Baraga	309,959.20	71,250.80	381,210.00
Barry	2,150,454.35	224,334.25	2,374,788.60
Bay	6,011,427.65	1,580,952.95	7,592,380.60
Benzie	579,603.65	95,376.20	674,979.85
Berrien	10,075,241.40	1,880,766.80	11,956,008.20
Branch	1,947,579.00	280,533.55	2,228,112.55
Calhoun	8,860,915.25	1,439,816.60	10,300,731.85
Cass	1,423,312.40	464,014.95	1,887,327.35
Charlevoix	1,966,058.25	310,875.95	2,276,934.20
Cheboygan	1,696,620.65	391,697.50	2,088,318.15
Chippewa	2,151,054.20	577,352.00	2,728,406.20
Clare	1,378,230.20	242,816.75	1,621,046.95
Clinton	2,623,461.40	504,772.35	3,128,233.75
Crawford	601,744.55	111,614.05	713,358.60
Delta	2,082,220.35	612,179.00	2,694,399.35
Dickinson	424,839.80	357,439.40	782,279.20
Eaton	6,416,615.65	984,835.70	7,401,451.35
Emmet	2,243,537.05	348,255.10	2,591,792.15
Genesee	31,031,350.70	5,757,058.25	36,788,408.95
Gladwin	1,309,870.15	131,137.25	1,441,007.40
Gogebic	297,280.75	143,650.20	440,930.95
Grand Traverse	7,342,478.90	1,226,144.30	8,568,623.20
Gratiot	1,372,106.90	335,045.65	1,707,152.55
Hillsdale	1,292,039.90	116,597.30	1,408,637.20
Houghton	1,469,706.80	794,343.70	2,264,050.50
Huron	1,799,902.85	257,917.70	2,057,820.55
Ingham	20,412,907.90	5,907,162.60	26,320,070.50
Ionia	2,144,562.00	347,757.00	2,492,319.00
Iosco	1,552,955.45	366,114.10	1,919,069.55
Iron	475,634.85	201,576.20	677,211.05
Isabella	4,508,981.35	1,040,670.30	5,549,651.65
Jackson	9,055,912.10	1,759,825.45	10,815,737.55
Kalamazoo	19,342,146.80	3,783,549.25	23,125,696.05
Kalkaska	737,673.00	91,768.25	829,441.25
Kent	42,546,938.75	11,815,146.60	54,362,085.35
Keweenaw	66,824.40	34,880.40	101,704.80
Lake	887,549.00	180,395.00	1,067,944.00

**GROSS LIQUOR SALES BY COUNTY***(continued)*  
**FOR SELECTED LICENSE TYPES**  
**2008 CALENDAR YEAR**

<u>COUNTY</u>	<u>SDD SALES</u>	<u>CLASS C SALES</u>	<u>TOTAL*</u>
Lapeer	3,382,246.35	566,985.35	\$3,949,231.70
Leelanau	1,330,667.55	201,040.20	1,531,707.75
Lenawee	3,761,682.10	493,860.60	4,255,542.70
Livingston	10,651,581.30	1,535,758.35	12,187,339.65
Luce	339,432.05	20,753.80	360,185.85
Mackinac	726,488.85	248,772.85	975,261.70
Macomb	62,954,472.75	13,059,455.70	76,013,928.45
Manistee	1,079,867.65	177,420.25	1,257,287.90
Marquette	4,048,922.40	1,008,148.55	5,057,070.95
Mason	2,290,530.25	257,908.45	2,548,438.70
Mecosta	2,801,016.25	407,252.35	3,208,268.60
Menominee	368,666.25	379,903.80	748,570.05
Midland	4,272,580.50	606,556.25	4,879,136.75
Missaukee	472,419.90	27,586.75	500,006.65
Monroe	9,146,311.50	1,778,435.20	10,924,746.70
Montcalm	2,686,515.10	412,720.65	3,099,235.75
Montmorency	671,960.05	24,420.10	696,380.15
Muskegon	11,090,280.15	2,429,252.05	13,519,532.20
Newaygo	2,154,649.35	243,605.05	2,398,254.40
Oakland	92,518,300.80	23,301,072.75	115,819,373.55
Oceana	1,171,195.20	267,056.10	1,438,251.30
Ogemaw	846,595.70	187,007.70	1,033,603.40
Ontonagon	318,911.80	185,563.05	504,474.85
Osceola	905,164.30	88,757.60	993,921.90
Oscoda	629,734.10	20,542.65	650,276.75
Otsego	1,946,723.25	150,453.05	2,097,176.30
Ottawa	12,727,398.95	1,998,515.90	14,725,914.85
Presque Isle	723,938.55	161,088.95	885,027.50
Roscommon	1,990,424.90	125,359.10	2,115,784.00
Saginaw	12,279,344.45	2,519,914.25	14,799,258.70
St. Clair	8,660,793.70	1,524,640.55	10,185,434.25
St. Joseph	2,687,846.40	481,604.90	3,169,451.30
Sanilac	1,276,879.10	219,443.70	1,496,322.80
Schoolcraft	297,145.15	101,650.40	398,795.55
Shiawassee	2,026,118.90	658,131.75	2,684,250.65
Tuscola	1,363,411.65	364,944.75	1,728,356.40
Van Buren	3,631,576.30	561,657.90	4,193,234.20
Washtenaw	23,887,623.20	5,365,785.90	29,253,409.10
Wayne	195,248,827.80	32,087,671.85	227,336,499.65
Wexford	2,385,789.30	321,247.90	2,707,037.20
<b>TOTAL</b>	<b><u>702,052,105.80</u></b>	<b><u>141,554,415.60</u></b>	<b><u>843,606,521.40</u></b>

Note: \*Total sales are for licensing calendar year from 01-01-08 thru 12-31-08 and does not include all sales.

**GROSS LIQUOR SALES BY COUNTY  
FOR ALL LICENSE TYPES  
2008 LICENSING YEAR**

<u>COUNTY</u>	<u>TOTAL*</u>	<u>COUNTY</u>	<u>TOTAL*</u>
Alcona	\$844,130.90	Lake	1,130,645.10
Alger	677,263.45	Lapeer	5,308,367.30
Allegan	7,292,420.05	Leelanau	2,028,367.85
Alpena	2,740,483.30	Lenawee	5,101,310.50
Antrim	2,558,327.95	Livingston	14,514,767.25
Arenac	1,308,679.90	Luce	520,323.55
Baraga	595,761.75	Mackinac	2,085,287.20
Barry	2,640,435.75	Macomb	81,258,841.05
Bay	8,047,737.50	Manistee	2,104,762.95
Benzie	1,899,253.60	Marquette	5,732,463.90
Berrien	13,503,098.90	Mason	2,885,615.20
Branch	2,509,157.75	Mecosta	3,477,139.10
Calhoun	11,594,106.15	Menominee	881,886.10
Cass	2,537,977.75	Midland	5,281,337.45
Charlevoix	3,276,018.45	Missaukee	655,636.20
Cheboygan	2,788,478.80	Monroe	11,635,899.55
Chippewa	3,395,977.40	Montcalm	3,369,894.95
Clare	2,322,921.95	Montmorency	1,053,579.30
Clinton	3,673,963.55	Muskegon	15,382,478.05
Crawford	1,220,012.75	Newaygo	2,802,980.10
Delta	2,853,489.60	Oakland	126,159,632.90
Dickinson	1,080,917.95	Oceana	1,714,706.50
Eaton	8,189,993.45	Ogemaw	1,828,833.20
Emmet	5,058,358.95	Ontonagon	602,379.35
Genesee	39,179,442.15	Osceola	1,225,008.90
Gladwin	1,598,984.40	Oscoda	836,235.60
Gogebic	581,636.85	Otsego	2,622,441.60
Grand Traverse	11,508,018.70	Ottawa	16,079,029.70
Gratiot	1,777,466.95	Presque Isle	1,007,469.05
Hillsdale	1,560,736.75	Roscommon	2,938,494.70
Houghton	2,952,217.20	Saginaw	17,711,793.80
Huron	2,486,563.85	St. Clair	13,004,237.25
Ingham	28,054,034.95	St. Joseph	3,376,047.70
Ionia	2,726,956.95	Sanilac	2,085,714.75
Iosco	2,841,840.85	Schoolcraft	701,268.35
Iron	719,762.30	Shiawassee	3,557,266.60
Isabella	6,502,869.15	Tuscola	2,170,281.45
Jackson	12,100,123.75	Van Buren	5,008,528.25
Kalamazoo	24,396,111.35	Washtenaw	31,319,135.60
Kalkaska	1,145,331.45	Wayne	236,037,418.10
Kent	57,831,136.70	Wexford	3,085,444.25
Keweenaw	163,170.50		
		<b>TOTAL*</b>	<b><u>\$931,018,322.60</u></b>

Note: \*Total sales are for licensing calendar year from 01-01-08 thru 12-31-08.

## HISTORY OF GROSS LIQUOR SALES BY LICENSE TYPE CALENDAR YEAR

Year	Retail*/L.A.B.	SDD	On-Premise	Other	Total Gross Sales
1974	2,875,534	281,963,941	84,878,256	1,798,918	371,516,649
1975	2,936,577	292,972,474	86,333,949	1,779,265	384,022,265
1976	2,717,010	304,300,699	89,597,369	1,781,193	398,396,271
1977	2,545,680	309,582,251	93,796,593	1,562,291	407,486,815
1978	2,591,067	332,024,707	101,183,320	1,606,113	437,405,207
1979	2,462,415	353,734,095	100,665,757	1,649,447	458,511,714
1980	2,533,487	375,799,870	102,612,156	1,627,014	482,572,527
1981	2,308,578	389,270,357	107,822,722	1,216,114	500,617,771
1982	2,120,208	394,140,302	104,985,513	1,231,720	502,477,743
1983	1,719,413	381,460,494	106,022,003	1,147,044	490,348,954
1984	1,593,274	389,410,820	109,987,322	1,089,832	502,081,248
1985	1,619,792	401,180,686	110,298,091	1,081,362	514,179,931
1986	1,433,020	407,889,266	112,448,433	1,340,994	523,111,713
1987	1,271,463	389,744,871	109,959,285	799,488	501,775,107
1988	502,925	391,031,523	110,101,406	781,707	502,417,561
1989	8,424	392,798,962	110,746,000	855,581	504,408,967
1990	2,897	409,457,241	113,398,317	643,375	523,501,830
1991	2,042	415,674,919	109,241,118	668,800	525,586,879
1992	6,110	426,777,325	111,267,256	643,952	538,694,643
1993	5,483	431,795,829	116,512,677	554,460	548,868,449
1994	7,260	427,221,467	118,446,578	692,464	546,367,769
1995	7,591	431,515,290	121,283,344	610,775	553,417,000
1996	8,569	439,332,921	124,190,540	751,271	564,283,301
1997	16,431	458,214,950	120,079,992	993,266	579,304,639
1998	4,911	492,996,909	127,573,006	1,242,416	621,817,242
1999	12,653	512,147,991	132,994,819	1,122,484	646,277,947
2000	13,263	549,933,237	144,117,820	658,671	694,722,991
2001	18,934	567,263,892	151,002,050	634,834	718,919,710
2002	19,023	580,499,838	152,291,365	1,070,985	733,881,211
2003	17,867	629,075,565	160,902,743	1,143,753	791,139,928
2004	15,625	648,747,010	165,366,159	1,358,599	815,487,393
2005	17,701	662,799,177	172,586,688	1,169,505	836,573,072
2006	12,690	689,053,227	182,146,574	1,088,028	872,300,519
2007	13,928	716,405,485	185,774,579	1,013,689	903,207,681
2008**	13,390	747,184,071	186,765,246	609,408	934,572,115

**Notes:**

\*Retail sales were discontinued in June of 1988. The only sales remaining in this category are to Limited Alcohol Buyers (L.A.B.) and Industrial Manufacturers.

\*\*Sales based on accounting calendar year from 12-30-07 thru 01-03-09.

**SUMMARY OF WINE SOLD IN MICHIGAN (in liters)  
CALENDAR YEAR 2008**

WINERIES	16% & UNDER	OVER 16%	GRAND TOTAL LITERS
M- 1st CRU, LLC.	2,889	0	2,889
585 WINE PARTNERS, LLC.	57,411	0	57,411
D- 585 WINE PARTNERS, LLC.	20	0	20
D- 7 & 8, LLC.	14	0	14
A FRENCH PARADOX, INC.	1,112	0	1,112
A TO Z WINeworks, LLC.	15,840	0	15,840
D- A TO Z WINeworks, LLC.	116	0	116
A.I.G. WINE & SPIRITS, INC.	1,386	0	1,386
A.V.BRANDS, INC.	72,702	4,296	76,998
A.V.V. WINERY CO., LLC.	20,156	0	20,156
D- A.V.V. WINERY CO., LLC.	754	0	754
D- ABACELA VINEYARDS & WINERY, INC.	33	1	34
D- ABEJA, LLC.	20	0	20
D- ABREU VINEYARDS, INC.	63	0	63
ABUNDANCE VINEYARDS LLC.	2,367	0	2,367
D- ABUNDANCE VINEYARDS LLC.	51	0	51
D- ACORN ALEGRIA WINERY	192	0	192
D- ADAMS WINERY, INC.	420	0	420
D- ADELAIDA CELLARS, INC.	348	0	348
D- ADELSHEIM VINEYARD, LLC.	81	0	81
ADLER FELS WINERY, LLC.	28,422	0	28,422
ADMIRAL WINE & LIQUOR	208,720	2,340	211,060
M- AHD ASSOCIATES	66,617	0	66,617
AIKO,LLC	6,438	691	7,129
D- ALDERBROOK WINERY, LLC.	257	0	257
ALLIED IMPORTERS USA	4,838	0	4,838
D- ALPHA AND OMEGA WINERY, LLC.	346	0	346
D- ALPINE ROAD WINERY, LLC.	152	0	152
AMERICAN BEVERAGE CORP.	48,645	0	48,645
AMERICAN BEVERAGE GROUP	1,134	277	1,411
AMERICAN ESTATES WINES, INC.	1,199	0	1,199
AMERICAN FIDELITY	2,241	0	2,241
AMERICAN WINE DIST.	25,537	153	25,690
AMICUS CELLARS, LLC.	2,763	0	2,763
M- ANDERSON DISTRIBUTING CO.	17,616	0	17,616
D- ANDERSON'S CONN. VALLEY WINERY	218	0	218
M- ANDRETTA & ASSOCIATES, INC.	171	0	171
D- ANGLIM, STEFFANIE J.	18	0	18
M- ANN ARBOR BREWING CO., LLC.	50	1,888	1,938
D- APPLETON CREEK WINERY, LLC.	3	0	3
ARARAT IMPORT EXPORT CO., LLC.	540	0	540
M- ARBOR BEVERAGE	120,093	27	120,120
D- ARC WINERY, LLC.	23	0	23
M- ARCADIA BREWING COMPANY	352	0	352
ARCIERO WINERY	6,468	18	6,486
D- ARCIERO WINERY	124	0	124
ARGENTINE COMMODITIES, INC.	837	0	837
D- ARGYLE WINERY, INC.	316	0	316
D- ARISTA WINERY, LLC.	125	0	125
M- ARMAND ROTH, INC.	18,384	0	18,384
D- ARMAND ROTH, INC.	104	0	104
ARMIDA WINERY	126	0	126
D- ARRINGTON VINEYARDS	51	2	53
D- ARROYO VENTURES, INC.	14	0	14
D- ASCENTIA WINE ESTATES, LLC.	953	1	954
D- ASH HOLLOW WINERY, LLC.	11	0	11
D- ASPECT WINES, LLC.	266	0	266
ASV WINES, INC.	97,803	0	97,803
D- ATHENA VINEYARDS, LLC.	21	0	21

**SUMMARY OF WINE SOLD IN MICHIGAN (in liters)  
CALENDAR YEAR 2008**

WINERIES	16% & UNDER	OVER 16%	GRAND TOTAL LITERS
M- ATLAS IMPORTS, LLC.	38,376	0	38,376
D- AU BON CLIMAT, LLC	9	0	9
AUSA PACIFICA, LLC.	2,682	594	3,276
AUSTRAL WINES, LLC.	18,927	0	18,927
AVINYA DISTRIBUTORS, INC.	630	0	630
D- AWG, LTD.	997	0	997
M- B. NEKTAR, LLC.	2,453	0	2,453
B. UNITED INTERNATIONAL INC.	2,169	0	2,169
D- B.R.COHN WINERY, INC.	834	5	838
BACARDI MARTINI	309,320	55,809	365,129
M- BACCHUS 2000 LLC.	12,758	0	12,758
BACCHUS TECHNOLOGIES, LLC	7,589	0	7,589
BANFI PRODUCTS	1,875,969	15,894	1,891,863
D- BANISH, TERRIE A.	2	0	2
BANVILLE & JONES WINE MERCHANTS	9,284	90	9,374
M- BARBER, JAMES K.	5,795	0	5,795
BARGER WINE HUNGARY, LLC.	360	0	360
BARGETTO'S	1,698	0	1,698
D- BARGETTO'S	529	16	544
D- BARNARD-GRIFFIN, INC.	20	0	20
BASSETTI VINEYARDS, INC.	126	0	126
BAUM WINE IMPORTS	65,418	4,077	69,495
M- BAYSIDE BEVERAGE	3,105	0	3,105
BEAM WINE ESTATES, INC.	55,584	0	55,584
BEAUFORT IMPORTS, LLC.	4,482	0	4,482
D- BECKETT, DOUGLAS/NANCY	72	0	72
D- BECKMEN, JUDITH/THOMAS	91	0	91
BEDFORD BRANDS, LTD.	7,372	0	7,372
M- BEHIND THE CELLAR DOOR IMPORTS, LLC.	2,065	0	2,065
BELLE VALLEE CELLARS, LLC.	903	0	903
M- BELL'S BREWERY, INC.	1,408	0	1,408
D- BENNETT LANE WINERY, LLC.	506	1	506
D- BENNETT, EDWARD T. (CAHN, DEBORAH)	2,129	0	2,129
D- BENT CREEK WINERY, LLC.	44	5	50
D- BENTON-LANE, LLC.	81	0	81
D- BENZIGER FAMILY WINERY, LLC.	2,484	187	2,671
D- BERARD, ELIZABETH	114	0	114
D- BERGSTROM WINES, LLC.	128	0	128
M- BERMOUNT, INC.	3,319	0	3,319
BERNARDUS, LLC.	1,710	0	1,710
D- BERNARDUS, LLC.	232	0	232
D- BETZ FAMILY WINERY, LLC	79	0	79
BEVERAGE ACQUISITION GROUP, LLC.	730,576	0	730,576
BIAGIO CRU AND ESTATE WINES, LLC.	22,005	0	22,005
D- BIG BASIN VINEYARDS, LLC.	10	9	19
BILLINGTON DIST.	53,391	0	53,391
D- BILTMORE ESTATE WINE CO.	864	2	865
D- BISHOP CREEK FARMS, INC.	24	0	24
BISTUE, CESAR G.	4,356	0	4,356
D- BLACK & RED, INC.	2	0	2
M- BLACK & RED, INC.	12,578	0	12,578
BLACK DIAMOND SPIRITS, LLC.	15,696	32	15,728
M- BLACK LOTUS BREWING CO., LLC.	833	0	833
D- BLACK MESA WINERY, LLC.	101	1	102
D- BLACK RIDGE WINERY, LLC.	5	0	5
BLACKBURN ENTERPRISES, LLC	19,996	0	19,996
D- BLACKBURN ENTERPRISES, LLC	23	0	23
D- BLANKIET ESTATE, LLC	128	0	128
D- BLENHEIM VINEYARDS, LLC.	10	0	10

**SUMMARY OF WINE SOLD IN MICHIGAN (in liters)  
CALENDAR YEAR 2008**

WINERIES	16% & UNDER	OVER 16%	GRAND TOTAL LITERS
BNP DISTRIBUTING CO., INC.	189	0	189
D- BOEGER WINERY, INC.	155	2	157
D- BOOKWALTER WINERY, LLC	17	0	17
BORDEAUX WINE LOCATORS, INC.	998	0	998
BOSTON BEER CO.	18,577	0	18,577
BOUCHAINE VINEYARDS, INC.	3,638	0	3,638
D- BOUCHAINE VINEYARDS, INC.	249	0	249
BOUTINOT WINE ESTATES, INC.	252	0	252
D- BOWERS HARBOR	322	0	322
M- BOWERS HARBOR	59,234	0	59,234
BOZIC, GEORGE JR.	4,527	0	4,527
M- BRADY DIVERSIFIED, INC. - BURTON	522	0	522
BRANHAM, GARY RICHARD	756	0	756
BRASSFIELD ESTATE WINERY, LLC.	5,103	0	5,103
D- BRASSFIELD ESTATE WINERY, LLC.	38	0	38
D- BRESSLER VINEYARDS, LLC.	17	0	17
D- BREWER-CLIFTON	9	45	54
D- BRIAN CARTER CELLARS, LLC.	39	0	39
BRIARCLIFF WINE GROUP, LLC.	13,158	0	13,158
BRIDGEVIEW VINEYARDS, INC.	2,304	0	2,304
D- BRIGGS & SONS WINE MAKING CO., INC.	350	0	350
BROADBENT SELECTIONS	2,808	594	3,402
BRONCO WINE COMPANY	2,652,485	0	2,652,485
D- BROWN COUNTY WINE CO.	83	19	102
D- BROWN ESTATE VINEYARDS, LLC.	87	2	89
BROWN, KEVIN P.	7	0	7
D- BROWN, KEVIN P.	2	0	2
D- BROWN, MICHAEL R.	67	4	71
BROWN-FORMAN	785,305	0	785,305
D- BRYANT VINEYARDS, LTD.	38	0	38
D- BRYNS WINERY, LC.	1,358	0	1,358
M- BRYNS WINERY, LC.	35,341	0	35,341
BUCKLER FAMILY VINEYARDS, LLC.	135	0	135
D- BUCKLER FAMILY VINEYARDS, LLC.	24	0	24
BUDGE BROWN FAMILY WINERY, INC.	735	0	735
D- BUDGE BROWN FAMILY WINERY, INC.	141	16	157
D- BUENA VISTA WINERY, INC.	152	0	152
BULLY HILL VINEYARDS, INC.	317	0	317
D- BULLY HILL VINEYARDS, INC.	29	0	29
M- BUON VINO WINERY, LLC.	1,809	0	1,809
D- BURGDORF'S WINERY, LLC.	6	0	6
M- BURGDORF'S WINERY, LLC.	2,618	0	2,618
D- BURGESS CELLARS, INC.	91	0	91
D- BUTTONWOOD FARM WINERY, INC.	48	0	48
D- BYINGTON WINERY & VINEYARDS	60	0	60
D- C AND C WINE SERVICES, INC.	151	0	151
C. MONDAVI & SONS	141,467	0	141,467
D- C. MONDAVI & SONS	317	34	351
D- CAB4TEN, LLC.	32	0	32
CABERNET CORP	6,152	0	6,152
D- CAIN CELLARS, INC.	123	0	123
D- CAKEBREAD CELLARS	2,522	0	2,522
D- CALERA WINE COMPANY	27	0	27
D- CALLAWAY TEMECULA, LP	245	1	245
CAMP MEETING RIDGE WINERY, INC.	2,664	0	2,664
D- CAMP MEETING RIDGE WINERY, INC.	155	0	155
M- CANA DISTRIBUTORS, LLC.	2,723	0	2,723
CANNON WINES	4,284	0	4,284
D- CANOE RIDGE VINEYARD, LLC.	36	0	36

**SUMMARY OF WINE SOLD IN MICHIGAN (in liters)  
CALENDAR YEAR 2008**

WINERIES	16% & UNDER	OVER 16%	GRAND TOTAL LITERS
CAPE CLASSICS	10,305	0	10,305
D- CARINA CELLARS, LLC	21	0	21
D- CARLISLE WINERY AND VINEYARDS, LLC	548	0	548
D- CARLTON CELLARS, LLC.	2	0	2
M- CARROUSEL WINERY, LLC.	4,080	144	4,224
M- CASCADE WINERY, INC.	11,996	0	11,996
D- CASCADE WINERY, INC.	77	0	77
D- CASTLE CREEK PROPERTIES, INC.	18	0	18
CASTORO CELLARS	29,936	0	29,936
D- CASTORO CELLARS	250	0	250
D- CAYUSE WINERY, LLC.	52	0	52
CECCHETTI WINE COMPANY, INC.	2,682	0	2,682
D- CEDAR KNOLL VINEYARDS, INC.	48	0	48
D- CHALK HILL ESTATE WINERY, LLC	138	0	138
D- CHAPPELLET WINERY, INC.	508	0	508
CHARBAUT AMERICA	918	0	918
D- CHARLES REININGER, LLC.	2	5	6
CHATEAU BIANCA, INC.	6,165	0	6,165
D- CHATEAU BIANCA, INC.	32	0	32
CHATEAU DIANA LLC	13,374	0	13,374
D- CHATEAU FELICE CORP.	2	0	2
M- CHATEAU GD. TRAVERS	636,645	1,395	638,040
D- CHATEAU GD. TRAVERS	1,430	42	1,472
CHATEAU JULIEN INC.	3,501	0	3,501
D- CHATEAU MONTELENA LTD. PART.	780	0	780
M- CHATEAU OPERATIONS	141,860	2,658	144,518
D- CHATEAU OPERATIONS	1,934	66	2,000
D- CHEHALEM, INC.	76	0	76
D- CHERRY HILL, LLC.	5	0	5
M- CHERRY REPUBLIC, INC.	12,452	390	12,842
D- CHERRY REPUBLIC, INC.	540	22	562
M- CHERRY REPUBLIC, INC.	6,931	227	7,158
D- CHI CO./BUCHANAN	330	0	330
M- CHI CO./BUCHANAN	494,878	509	495,386
D- CHIARELLO FAMILY VINEYARDS, LLC.	30	0	30
D- CHILDRESS WINERY, LLC.	210	1	211
D- CHIMNEY ROCK WINERY, LLC.	381	0	381
CHOYA UMESHU USA, INC.	616	21	637
M- CICCONE VINEYARDS & WINERY	11,091	4	11,095
D- CICCONE VINEYARDS & WINERY, LLC.	69	0	69
D- CIMA COLLINA WINERY, LLC.	20	0	20
M- CIRCA ESTATE WINERY	32	0	32
M- CKL CORPORATION	179,688	131	179,818
CLARA STREET COMPANY	2,349	0	2,349
CLARK, SPENCER	252	0	252
CLASSICAL WINES/SPAIN	7,147	197	7,344
M- CLAY AVENUE CELLARS, INC.	5,024	0	5,024
D- CLAY AVENUE CELLARS, INC.	9	0	9
D- CLIF BAR FAMILY WINERY & FARM, LLC.	19	0	19
D- CLIFTON, STEVEN LYNN	94	0	94
D- CLINE CELLARS, LLC.	128	0	128
CLINE CELLARS, LLC.	43,277	0	43,277
D- CLOS DU BOIS WINES, INC.	160	0	160
CLOS DU VAL WINE CO.	11,228	0	11,228
D- CLOS LACHANCE WINES, INC.	186	0	186
CNS ENTERPRISES, INC.	1,127	1,011	2,138
D- CODORNIU NAPA, INC.	1,172	0	1,172
D- COFFARO, DAVID F.	518	0	518
D- COLGIN PARTNERS, LLC.	175	0	175

**SUMMARY OF WINE SOLD IN MICHIGAN (in liters)  
CALENDAR YEAR 2008**

WINERIES	16% & UNDER	OVER 16%	GRAND TOTAL LITERS
CONFLUENCE WINE IMPORTERS, LLC.	8,316	0	8,316
CONQUEST MARKETING & INV.	3,170	0	3,170
CONSTELLATION BRANDS, INC.	8,463,625	650,703	9,114,329
D- CONSTELLATION WINES US, INC.	393	11	403
M- CONTESSA WINE CELLARS	14,841	0	14,841
D- COOL HAND VINEYARDS, LLC.	26	2	28
D- COPAIN WINE CELLARS, LLC.	77	0	77
M- CORK & BOTTLE WINERY, LLC.	8,298	0	8,298
M- CORKSCREWS, LLC.	4,443	0	4,443
M- CORKSCREWS, LLC. (Douglas)	1,177	0	1,177
M- CORNER BREWERY, LLC.	746	0	746
CORUS ESTATES & VINEYARDS, LLC.	126	0	126
D- COSENTINO WINERY, LLC.	113	0	113
D- CREATIVE WINE CONCEPTS, INC.	47	0	47
D- CRISTOM VINEYARDS, INC.	89	0	89
D- CRUSHPAD, INC.	85	0	85
CUFFEF, SELENA	45	0	45
CUMULUS WINES, INC.	4,392	0	4,392
CUPID WINES, INC.	6,174	0	6,174
CUSHMAN WINERY CORP.	1,643	0	1,643
D- CUSHMAN WINERY CORP.	293	0	293
D- CUVAISON, INC.	1,213	7	1,220
D'AQUINO ITALIAN IMPORTING CO.	1,674	0	1,674
D- D. MYERS, LLC.	3	0	3
D- DARIOUSH KHALEDI WINERY, LLC.	745	0	745
D- DAVID ARTHUR VINEYARDS, LLC.	125	0	125
D- DAVID BRUCE WINERY, INC.	214	0	214
D- DAVID C. BALL IRREV. TRUST	16	3	19
D- DAVIDS PINOT VINEYARD, INC.	295	0	295
DBR (USA), INC.	27,225	0	27,225
DE BORTOLI WINES USA, INC.	495	95	590
D- DE LA MONTANYA, DENNIS	158	7	165
DE MAISON SELECTIONS, INC.	324	0	324
D- DEERFIELD RANCH WINERY, LLC.	284	0	284
DELICATO VNYD-DELICATO FAMILY VNYD.	451,739	0	451,739
D- DELICATO VINEYARDS	80	0	80
D- DELILLE CELLARS, INC.	701	0	701
D- DENNER FAMILY, LLC.	63	15	78
D- DIAGEO CHATEAU & ESTATE WINE	1,173	5	1,179
DIAGEO NORTH AMERICA, INC.	655,070	338	655,408
D- DIAGEO NORTH AMERICA, INC.	3,411	50	3,461
D- DILLIAN, LOVANNE/THOMAS	14	0	14
DIME GROUP INTERNATIONAL	5,509	96	5,605
D- DISTEL CELLARS, LLC.	3	0	3
DISTILLERIE STOCK	45,828	0	45,828
D- DOLCE, LLC.	51	0	51
M- DOMAINE BERRION CELLARS	16,032	0	16,032
D- DOMAINE BERRION CELLARS	40	0	40
D- DOMAINE CARNEROS, LTD.	1,363	0	1,363
D- DOMAINE CHANDON, INC.	1,350	0	1,350
D- DOMAINE DROUHIN OREGON, INC.	199	0	199
DOMAINE SELECT WINE ESTATES	11,286	0	11,286
D- DOMAINE SERENE VINEYARDS & WINERY, INC.	303	0	303
DOMAINE ST. GEORGE	6,561	0	6,561
D- DOMINICK CHIRICHILLO WINES, LLC.	3	0	3
D- DONATI FAMILY VINEYARDS, INC.	32	0	32
DOYNA, LTD.	804	280	1,084
DOZORTSEV & SONS ENTERPRISES, LTD.	549	0	549
M- DRAGONMEAD, LC.	585	0	585

**SUMMARY OF WINE SOLD IN MICHIGAN (in liters)  
CALENDAR YEAR 2008**

WINERIES	16% & UNDER	OVER 16%	GRAND TOTAL LITERS
DREYER WINE LLC.	756	0	756
D- DUCKHORN WINE COMPANY	1,851	0	1,851
D- DUNN VINEYARDS LLC	195	0	195
D- DUPLIN WINE CELLARS, INC. E & J GALLO	1,985	0	1,985
D- E & J GALLO WINERY	15,264,548	392,814	15,657,362
M- EAGLE EYE IMPORTS	1,130	6	1,136
EAGLE'S TRACE, LLC.	123,689	0	123,689
D- EAGLE'S TRACE, LLC.	212	0	212
EASLEY ENTERPRISES, INC.	245	0	245
EBERLE WINERY, LTD.	1,260	0	1,260
D- EBERLE WINERY, LTD.	441	0	441
ECOSUR GROUP, LLC.	167	0	167
D- EIGHT ESTATES FINE WINES, LLC.	987	0	987
ELEGANT WINE MARKETING, LLC	88	0	88
D- ELYSE WINERY, LLC.	68	0	68
EMPSON USA	97	0	97
D- ENTENTE SPIRITS, LLC.	60,294	0	60,294
M- ENTENTE SPIRITS, LLC.	525	0	525
EPIC VENTURES, INC.	87,092	2,263	89,355
EPICUREAN WINES, LLC.	15,254	1	15,255
D- ERIC KENT WINER CELLARS, LLC.	21,326	0	21,326
D- ESCALERA-BOULET, LLC.	75	0	75
M- ESTATE WINE COMPANY, LLC.	35	23	59
D- ETZEL, MICHAEL	71,913	141	72,054
EUROPEAN HERITAGE WINES & SPIRITS	108	0	108
EUROPEAN WINE IMPORTS, INC.	378	0	378
EVAKI, INV.	2,004	0	2,004
EX CELLARS WINE AGENCIES	6,930	0	6,930
F KORBEL & BROS.	10,805	0	10,805
D- F. KORBEL & BROS.	23,494	0	23,494
F.L. NAVARRO, LTD.	431	31	462
M- FABIANO BROTHERS, INC.	1,467	0	1,467
D- FAHDEN, ATONE H.	9,966	0	9,966
D- FAILLA, ANNE-MARIE	45	0	45
D- FAR NIENTE WINERY, INC.	128	0	128
D- FARRELL, JULIANNE H.	523	0	523
D- FENN VALLEY VINEYARDS	349	0	349
M- FENN VALLEY VINEYARDS	678	2	680
FERRARI-CARANO VINEYARDS & WINERY	153,305	1,642	154,947
D- FERRARI-CARANO VINEYARDS & WINERY	41,276	0	41,276
D- FIDDLEHEAD CELLARS, LP.	930	0	930
FIDELITAS WINES, LLC.	53	0	53
D- FIDELITAS WINES, LLC.	63	0	63
D- FIFE VINEYARDS, LLC.	11	0	11
D- FINKELSTEIN VINEYARDS	126	0	126
FIRE HOUSE, LLC.	110	0	110
FIRESTONE VINEYARD	2,016	0	2,016
D- FIRESTONE VINEYARD, LLC.	11,781	0	11,781
D- FISHER VINEYARDS	91	0	91
FLAGSHIP BRANDS, INC.	1,042	0	1,042
D- FOLEY ESTATES VINEYARD & WINERY	410	0	410
FOLIO WINE COMPANY, LLC.	218	0	218
D- FOLIO WINE COMPANY, LLC.	51,431	0	51,431
D- FOOTHILL WINERY AT HILLCREST ORCHARDS	20	0	20
FOSTER'S WINE ESTATES COMPANY	23	0	23
M- FOX BARN, LLC.	3,523,802	8,609	3,532,411
D- FOX RUN VINEYARDS, INC.	6,453	0	6,453
D- FOXEN VINEYARD, INC.	29	1	30
	16	0	16

**SUMMARY OF WINE SOLD IN MICHIGAN (in liters)  
CALENDAR YEAR 2008**

WINERIES	16% & UNDER	OVER 16%	GRAND TOTAL LITERS
FRANCIS COPPOLA WINERY, LLC.	185,301	0	185,301
D- FRANCIS COPPOLA WINERY, LLC.	840	0	840
D- FRANCISCAN VINEYARDS, INC.	3,077	20	3,097
D- FRANK FAMILY VINEYARDS, LLC.	164	5	168
FREDERICK WILDMAN	84,033	2,217	86,250
FREIXENET U.S.A.	137,798	0	137,798
D- FREY VINEYARDS, LLC.	209	0	209
FRIEND WINE	99,360	6	99,366
D- FRIES, CAMERON S.	3	0	3
D- FRITZ, LYNN C.	24	0	24
M- FRONT STREET WINE COMPANY	3,623	0	3,623
FRONTIER WINE	5,112	65	5,177
FRUIT OF THE VINES, INC.	2,219	0	2,219
FRUIT OF THE WOODS WINE CELLAR	810	0	810
D- FULKERSON, SAYRE MILLER	27	0	27
FUTURE BRANDS, LLC.	0	9,207	9,207
D- FWPW WINERY, INC.	205	0	205
G.S.W.C., INC.	63	0	63
M- GALAXY WINE DIST.	83,394	0	83,394
D- GAMACHE VINTNERS, LLC.	18	0	18
D- GARCIULO VINEYARD, LLC.	194	0	194
D- GARROD TRUST	14	0	14
D- GARY FARRELL WINES, INC.	155	0	155
GAUCHO IMPORTS, LLC.	1,080	0	1,080
M- GAVIN, JAMES G.	572	0	572
D- GEERLINGS & WADE, INC.	7,902	0	7,902
D- GELFAND, LEONARD H.	22	12	34
GELOSO BEVERAGE GROUP, LLC.	99	0	99
M- GENERAL WINE	88,979	0	88,979
D- GENESEO PARTNERS, LLC.	82	0	82
D- GEORIS, WALTER	73	0	73
GIBSON WINE COMPANY	0	1,089	1,089
D- GILL'S PIER VINEYARD & WINERY, LLC.	163	2	165
M- GILL'S PIER VINEYARD & WINERY, LLC.	11,639	477	12,116
M- GLOBAL IMPORT & EXPORT, LLC.	14	0	14
GLOBAL VILLAGE IMPORTS	6,660	1,248	7,908
GLOBAL VINEYARD IMPORTERS, INC.	9,284	0	9,284
GLOBAL WINE COMPANY, INC.	269	0	269
GLOBAL WINE GROUP	1,764	0	1,764
D- GLOBAL WINE GROUP	59	0	59
D- GOLDBERG, MYRON MARC	32	0	32
GOLDEN EAGLE ESTATES, LLC.	1,962	0	1,962
D- GOLDEN EAGLE ESTATES, LLC.	11	0	11
D- GOLDRIDGEPINOT.COM, LLC.	50	0	50
D- GOSECROSS CELLAS, INC.	1,008	0	1,008
M- GORALSKI ENTERPRISES	2,751	0	2,751
D- GOURMET ORGANIC PRODUCTS, LLC.	2	0	2
M- GOURMET ORGANIC PRODUCTS, LLC.	1,758	0	1,758
GRAIL WINE SELECTIONS, LLC.	3,003	0	3,003
GRAPE EXPECTATIONS WINE IMPORTS, INC.	342	0	342
M- GRAPE HARBOR INC.	46,977	1,216	48,193
D- GRAPE HARBOR INC.	260	0	260
D- GRAPE VISIONS, LLC.	99	0	99
GRAPES OF SPAIN, INC.	2,659	0	2,659
GRATEFUL PALATE, THE	41,077	4,134	45,211
D- GREAT AMERICAN WINERIES, INC.	266	0	266
M- GREAT LAKES WINE & SPIRITS, LLC.	1,286,453	9,109	1,295,561
D- GREEN FAMILY WINERY, LLC.	3	0	3
D- GREG SANDERS, LLC.	9	0	9

**SUMMARY OF WINE SOLD IN MICHIGAN (in liters)  
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<b>WINERIES</b>	<b>16% &amp; UNDER</b>	<b>OVER 16%</b>	<b>GRAND TOTAL LITERS</b>
D- GRGICH HILLS CELLAR	926	0	926
M- GROCHOWSKI, JAMES LEE	10,301	0	10,301
D- GROCHOWSKI, JAMES LEE GROTH VNYD.	66 14,673	0 0	66 14,673
D- GROTH VINEYARDS & WINERY	215	0	215
D- GULLETT, JAMES/SUZANNE	85	0	85
M- H. COX & SON, INC.	2,308	0	2,308
D- HALL WINES, LLC.	541	0	541
D- HALTER WINERY, LLC. HAMBRECHT WINE GROUP, LP.	73 756	0 0	73 756
D- HAMBRECHT WINE GROUP, LP. HAND PICKED SELECTIONS	21 34,352	0 0	21 34,352
D- HANDLEY CELLARS LTD.	318	33	351
D- HANNA WINERY, INC.	331	0	331
D- HANZELL VINEYARDS, LTD. INC.	69	0	69
M- HARBOR HILL	90,513	0	90,513
D- HARBOR HILL	1,098	0	1,098
D- HARLAN ESTATE WINERY, INC. HARO IMPORTS, INC.	620 153	0 0	620 153
D- HAROZ VINTNERS, INC.	270	0	270
D- HARRIS, MARILYN/REN	504	0	504
D- HART, JOE T.	103	0	103
D- HARTFORD-JACKSON, LLC.	869	7	875
D- HARTWELL VINEYARDS, LLC.	61	0	61
D- HAWKES, LLC.	9	0	9
M- HAYSTEAD, STEVE	510	0	510
D- HAYSTEAD, STEVE	2	0	2
D- HAYWOOD WINE COMPANY	2	0	2
D- HAZLITT'S 1852 VINEYARDS, INC.	197	0	197
D- HCA WINERY ACQUISITION, LLC.	185	4	188
M- HEALY, JEANNE ELLIN	2,913	0	2,913
HEAVEN HILL DISTILLERIES	47,358	28,089	75,447
D- HEITZ WINE CELLARS	200	28	227
HENCE CELLARS, LLC.	270	0	270
HENDRICKS, CHARLES WESLEY	729	0	729
HENDRY PREMIUM IMPORTS, INC.	945	0	945
HENRIOT, INC.	1,989	0	1,989
D- HENRY T. MUDD JR. REVOCABLE LIV. TRST.	101	0	101
HERITAGE WINE CELLARS, LTD.	6,741	0	6,741
HERON WINES, INC.	10,710	0	10,710
HESS COLLECTION	147,416	0	147,416
D- HESS COLLECTION WINERY	758	0	758
HEYDAY CORPORATION	3,752	0	3,752
M- HICKORY CREEK WINERY, LLC.	4,430	0	4,430
D- HINRICHS, JR., WILLIAM R.	9	0	9
D- HOFFMAN, AMY E.	32	1	32
M- HOME TOWN CELLARS, LLC.	13,179	365	13,544
D- HOUDINI, INC.	1,471	0	1,471
M- HOWELL'S MAIN STREET WINERY, LLC.	15,502	0	15,502
M- HUBBARD, RUFUS DAYTON	0	109	109
HUNEEUS VINTNERS, LLC.	58,467	0	58,467
D- HUNEEUS VINTNERS, LLC.	468	0	468
D- HUNT COUNTRY VINEYARDS	64	2	66
D- HUNT, JOYCE H.	27	0	27
D- HUSCH VINEYARDS, INC.	435	0	435
M- ILLYRIAN IMPORT, INC.	2,700	0	2,700
INDIGO WINE GROUP	28,512	0	28,512
INGENIUM WINES, LLC.	360	0	360
INTERNATIONAL WINE & SPIRITS, INC.	414	0	414

**SUMMARY OF WINE SOLD IN MICHIGAN (in liters)  
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WINERIES	16% & UNDER	OVER 16%	GRAND TOTAL LITERS
D- INVESTORS OF AMERICA, LP.	68	0	68
M- IRENE E. KOKKINOS, LLC.	11,812	0	11,812
D- IRON HORSE VINEYARDS LIMITED	235	0	235
D- ISENHOWER CELLARS, LLC.	27	0	27
M- J & J IMPORTING, INC.	118,392	1,854	120,246
M- J ET R SELECTION	48,866	0	48,866
D- J. FILIPPI VINTAGE CO.	18	9	27
M- J. LEWIS COOPER	34,494	1,011	35,505
D- J. LOHR WINERY CORPORATION	447	0	447
D- J. PEDRONCELLI WINERY	335	9	344
D- J. ROCHIOLI VINEYARD & WINERY	363	0	363
D- J. VINEYARDS AND WINERY, LP.	232	3	235
D- J.K. CARRIERE, LLC.	72	0	72
JACK POUST	13,271	1,118	14,388
JACKSON FAMILY ENTERPRISES, INC.	701,773	0	701,773
D- JACKSON FAMILY FARMS, LLC.	917	10	927
JACKSON FAMILY WINES, INC.	33,660	0	33,660
D- JACKSON FAMILY WINES, INC.	197	0	197
JACUZZI FAMILY VINEYARDS, LLC.	1,998	0	1,998
D- JACUZZI FAMILY VINEYARDS, LLC.	22	0	22
M- JAMN JUICE, INC.	2,153	23	2,176
M- JANZ-WAGNER, HELGA	9,036	0	9,036
JAPAN PRESTIGE SAKE INT'L.	822	0	822
JAQK INC.	675	0	675
D- JC CELLARS	50	2	52
JEAN CLAUDE BOISSET WINES	59,563	0	59,563
JESSIE'S GROVE WINERY	1,278	0	1,278
D- JESSUP CELLARS HOLDING COMPANY	414	29	444
JFC INTERNATIONAL, INC.	24,854	1,494	26,348
D- JOEL GOTT WINES, LLC.	23	0	23
D- JOHNS, ADELE/DENNIS	117	0	117
D- JOHNSON ESTATE WINERY, LLC.	843	1	844
JOHNSON-MILLER & ASSOCIATES	13,288	18	13,306
D- JONES FAMILY WINERY, LLC.	24	0	24
D- JOSEPH PHELPS VINEYARDS, LLC.	1,293	0	1,293
JOSEPH PHELPS VINEYARDS, LLC.	10,059	0	10,059
JOSEPH VICTORI	2,016	0	2,016
M- JOSEPHINE, INC.	636	0	636
JOSHUA TREE IMPORTS, LLC.	14,488	135	14,623
M- JOSULETE WINES	142,870	0	142,870
D- JUSTIN VINEYARDS & WINERY, INC.	1,241	0	1,241
D- JWV CORPORATION	289	0	289
D- KAMEN WINES, LLC.	58	0	58
D- KAPCSANDY FAMILY, LLC.	86	0	86
M- KARMA VISTA VINEYARDS	25,100	612	25,712
D- KARMA VISTA VINEYARDS	20	0	20
KATHRYN HALL VINEYARDS, LLC.	3,141	0	3,141
D- KATHRYN KENNEDY WINERY	84	0	84
D- KAUTZ VINEYARDS, INC.	65	0	65
D- KENDALL-JACKSON WINERY	1,016	0	1,016
M- KENT BEVERAGE	11,853	0	11,853
D- KENWARD FAMILY VINEYARDS	48	0	48
KERMIT LYNCH WINE	42,918	0	42,918
D- KESWICK WINERY, LLC.	258	0	258
KINDRED SPIRITS OF NORTH AMERICA	0	2,178	2,178
D- KING ESTATE WINERY	150	0	150
KING ESTATE WINERY	13,284	0	13,284
D- KING FERRY WINERY, INC.	13	0	13
D- KIRKLAND RANCH, LLC.	155	0	155

**SUMMARY OF WINE SOLD IN MICHIGAN (in liters)  
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WINERIES	16% & UNDER	OVER 16%	GRAND TOTAL LITERS
D- KISTLER VINEYARDS	1,048	0	1,048
KLEIN FOODS, INC.	215,176	0	215,176
D- KLEIN FOODS, INC.	540	5	545
D- KLEIN, MARIA ANNE	3	0	3
M- KLIMES, SABINE	216	0	216
KLINKER BRICK WINERY, INC.	1,323	0	1,323
M- KOAN, JAMES D.	1,323	0	1,323
KOBRAND CORP.	220,565	10,970	231,535
M- KOCIBA, HAROLD L.	1,362	0	1,362
D- KOEHLER WINERY, LLC.	105	0	105
KOOKA WINES	77,684	32	77,715
KOPRI, INC.	1,773	0	1,773
D- KOPRI, INC.	18	0	18
KOSTA BROWNE WINES, LLC.	797	0	797
D- KOSTA BROWNE WINES, LLC.	209	0	209
D- KR WINES, LLC.	11	0	11
M- KROLCZYK CELLARS, LLC.	1,257	0	1,257
D- KRUPP BROTHERS, LLC.	35	0	35
D- KT WINECO, LLC.	16	0	16
M- KUHNHENN BREWING CO.	5,609	0	5,609
KYSELA PERE ET FILS, LTD.	29,195	0	29,195
D- L'ANGEVIN, LLC.	14	0	14
M- L. MAWBY, LLC	56,770	0	56,770
D- L. MAWBY, LLC	1,816	0	1,816
LA GIOIOSA USA, INC.	745	0	745
D- LADERA WINERY, LLC.	171	0	171
D- LAETITIA VINEYARD & WINERY, INC.	363	0	363
D- LAGUNA OAKS VINEYARD & WINERY	9	0	9
LAIRD & CO.	6,197	0	6,197
D- LAIRD FAMILY ESTATE, LLC.	50	0	50
M- LAKE EFFECT WINERY, LLC.	1,337	0	1,337
D- LAKE JAMES VINEYARD, INC.	199	0	199
D- LAKEWOOD VINEYARDS, INC.	45	0	45
D- LAMBERT BRIDGE WINERY, INC.	302	0	302
D- LANCASTER VINEYARDS, INC.	148	0	148
LANGETWINS WINE COMPANY, INC.	3,722	0	3,722
D- LANGETWINS WINE COMPANY, INC.	837	0	837
D- LARKMEAD VINEYARDS	589	0	589
D- LARSON FAMILY WINERY, INC.	184	0	184
D- LATCHAM GRANITE, INC.	5	0	5
LAURENT-PERRIER, INC.	1,098	0	1,098
D- LAV-COR AGRICULTURAL, INC.	2	0	2
D- LAVA SPRINGS, INC.	105	0	105
M- LAWTON RIDGE WINERY, LLC.	3,368	0	3,368
D- LC WINE	296	0	296
D- LEDGEWOOD CREEK WINERY, LLC.	6	0	6
LEE, TIMOTHY K.	506	0	506
M- LEELANAU WINE CELLARS	849,343	4,339	853,681
D- LEMELSON WINERY, LLC.	68	0	68
M- LEMON CREEK WINERY	40,756	0	40,756
LEONARD KREUSCH, INC.	44,478	0	44,478
D- LEVENDI, LLC.	15	0	15
D- LIMBO, INC.	17	0	17
LION NATHAN USA, INC.	2,228	0	2,228
D- LMF, INC.	9	0	9
LO DUCA BROS.	8,370	162	8,532
LOCATION, ELEVATION & SLOPE, INC.	2,205	0	2,205
LOEST & MCNAMEE	4,824	0	4,824
LONG SHADOWS VINTNERS, LLC.	1,571	0	1,571

**SUMMARY OF WINE SOLD IN MICHIGAN (in liters)  
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WINERIES	16% & UNDER	OVER 16%	GRAND TOTAL LITERS
D- LONG SHADOWS VINTNERS, LLC.	435	0	435
M- LONGVIEW WINERY, LLC.	10,257	179	10,436
D- LONGVIEW WINERY, LLC.	150	2	152
LONZ WINERY, INC.	3,140	0	3,140
LOOSEN BROS. USA, LTD.	9,612	0	9,612
D- LORING, BRIAN E.	111	0	111
D- LOUIDAR, LLC.	247	15	261
D- LOWDEN SCHOOLHOUSE CORP.	77	0	77
LUCAS & LEWELLEN VINEYARDS	504	0	504
D- LUCAS VINEYARDS	551	0	551
D- LUNA VINEYARDS, INC.	81	0	81
LUNEAU USA	6,840	0	6,840
LUXCO	26,307	0	26,307
D- LYNFRED WINERY, INC.	79	0	79
MAC AND LIL, LLC.	9	0	9
D- MACCUISH-SMITH, HEATHER	18	146	164
MACH FLYNT, INC.	5,211	0	5,211
M- MACKINAW TRAIL WINERY, INC.	31,634	90	31,724
D- MACKINAW TRAIL WINERY, INC.	163	0	163
D- MACPHAIL FAMILY WINES, INC.	37	0	37
D- MACROSTIE WINES	11	0	11
D- MARKHAM VINEYARDS	323	0	323
D- MARTELL, STEVEN ARTHUR	18	0	18
MARTIN RAY WINERY, INC.	20,871	0	20,871
D- MARTIN WEYRICH WINERY, LLC.	14	0	14
D- MARTINELLI WINERY, INC.	433	108	541
MARTINE'S WINES	1,959	369	2,328
MARWAL ART INDUSTRIES, INC.	8,190	0	8,190
MATEESCU, DAN	450	0	450
D- MATHY WINERY, LLC.	208	1	209
M- MATTHIES, DANNY/LUCIE	32,922	0	32,922
D- MAURITSON FAMILY WINERY	290	2	292
MAZZARRINI	3,789	9	3,798
MCINTOSH APPLE ORCHARDS, LLC.	8,173	0	8,173
D- MEEKER, III, CHARLES R.	214	0	214
MEIER'S WINE CELLARS	5,580	459	6,039
D- MELVILLE VINEYARDS SOUTH, LLC.	96	0	96
MENDOCINO WINE GROUP, LLC.	33,386	0	33,386
D- MENDOCINO WINE GROUP, LLC.	390	13	403
MERCHANT DU VIN CORP.	1,796	0	1,796
D- MEREDITH VINEYARD ESTATE	448	0	448
MERLO. RAYMOND/ROBIN	369	0	369
MERRYVALE VINEYARDS, LLC	9,888	0	9,888
D- MERRYVALE VINEYARDS, LLC	1,135	7	1,141
D- MESSINA HOF WINE CELLARS, INC.	23	1	24
D- METROPOLITAN WINES, LLC.	185	3	188
D- M E V CORPORATION	9	0	9
MHW, LTD.	245,182	8,360	253,542
M- MI BREW, LLC.	543	0	543
MICHAEL SKURNIK WINES, INC.	3,602	0	3,602
MIDWEST WINE EXCHANGE LLC.	48,947	0	48,947
MILDARA BLASS, INC.	19,811	197	20,008
D- MILDARA BLASS, INC.	1,837	0	1,837
MILTON'S DISTRIBUTING	475,097	13,080	488,177
D- MINER FAMILY WINERY, LLC.	806	0	806
D- MINNICK, RICHARD D.	14	0	14
MIONETTO USA, INC.	15,908	0	15,908
MISA IMPORTS, INC.	10,688	0	10,688
D- MISTY OAKS VINEYARD, LLC.	4	0	4

**SUMMARY OF WINE SOLD IN MICHIGAN (in liters)  
CALENDAR YEAR 2008**

WINERIES	16% & UNDER	OVER 16%	GRAND TOTAL LITERS
D- MITTAN, JULIA A.	20	11	30
MODERN DEVELOP	1,755	0	1,755
D- MODERN DEVELOPMENT COMPANY	42	0	42
MOET HENNESSY USA, INC.	317,623	0	317,623
MONTECASTELLI WINE, INC.	2,895	0	2,895
MONTICELLO CELLARS	351	0	351
D- MONTINORE VINEYARDS	12	1	13
MOSBY, WILLIAM MILLARD	378	0	378
D- MOSHIN VINEYARDS, INC.	378	0	378
M- MOTOR CITY BREWING WORKS, INC.	74	0	74
D- MOULTON, ANNE E.	65	0	65
MOUNTAIN VIEW VINTNERS	504	0	504
D- MTGR CORP	39	0	39
D- MULLIGAN, CHARLES/KIMBERLY	95	3	98
M- MULRENIN BROS. MGT.	12,501	0	12,501
D- MUMM NAPA ESTATES, INC.	1,980	0	1,980
MUTUAL TRADING CO.	0	729	729
MUTUAL WHOLESALE	15,675	0	15,675
D- MY WINES DIRECT, INC.	2,171	0	2,171
M- N.G.P., INC.	2,511	0	2,511
D- NADEAU, PATRICE DALE	5	0	5
NANNICOLA DISTRIBUTING, INC.	1,638	0	1,638
D- NASHOBA VALLEY SPIRITS, LTD.	9	0	9
NAVREN, LLC.	2,160	0	2,160
NBI ACQUISTION LLC.	629	0	629
D- NEAL FAMILY VINEYARDS, LLC.	166	0	166
NEGOCIANTS USA	21,815	68	21,882
NESTOR IMPORT	12,663	0	12,663
D- NEVADA WINE CELLARS, INC.	194	9	203
NEW CASTLE IMPORTS	5,935	149	6,083
M- NEW HOLLAND BREWING CO. (8th Street)	11,405	0	11,405
D- NEWTON VINEYARDS, LLC.	322	0	322
D- NICALI, LLC.	11	0	11
NICHE IMPORT COMPANY	9,036	0	9,036
M- NICHOLAS'S BLACK RIVER VINEYARD	4,024	0	4,024
D- NICHOLSON RANCH, LLC.	87	0	87
D- NICKEL & NICKEL VINEYARDS, LLC.	1,088	0	1,088
NIEBAUM-COPPOLA ESTATE WINERY, LP.	801	0	801
D- NIEBAUM-COPPOLA ESTATE WINERY, LP.	756	0	756
D- NINER WINE ESTATES, LLC.	80	0	80
D- NORMAN VINEYARDS, INC.	9	3	12
M- NORTH AMERICAN BEVERAGE GROUP, LLC.	20,817	0	20,817
M- NORTHERN NATURAL ORGANICS, LLC.	2,798	0	2,798
M- NORTHVILLE CIDER MILL	2,025	0	2,025
D- NOVA WINES, INC.	154	0	154
M- NOWACKI, KATHLEEN	8,743	0	8,743
NUCCIO & WINE	2,520	0	2,520
M- NWS, LLC.	293,688	2,709	296,397
D- O'BRIEN FAMILY VINEYARDS, LLC.	19	0	19
M- O. & W., INC.	51,750	0	51,750
D- OAT HILL CORPORATION	345	0	345
OLD BRIDGE CELLARS	14,166	72	14,238
OPICI IMPORT CO.	25,377	2,196	27,573
OPOLO VINEYARDS, INC.	207	0	207
D- OPOLO VINEYARDS, INC.	317	0	317
OPUS ONE WINERY, LLC.	3,075	0	3,075
D- OPUS ONE WINERY, LLC.	340	0	340
D- ORFILA VINEYARDS, INC.	563	46	609
ORGANIC VINTNERS	3,258	0	3,258

**SUMMARY OF WINE SOLD IN MICHIGAN (in liters)  
CALENDAR YEAR 2008**

WINERIES	16% & UNDER	OVER 16%	GRAND TOTAL LITERS
ORIEL, LLC.	288	0	288
D- PAGE MILL WINERY, LLC.	63	0	63
D- PAGE SPRINGS CELLARS, INC.	36	0	36
PALM BAY IMPORTS	448,187	1,599	449,786
D- PALOMA VINEYARD, LLC	20	0	20
D- PARKER STATION, INC.	570	14	584
PASEK CELLARS WINERY, INC.	851	0	851
PATERNO IMPORT	223,915	0	223,915
PATTON, DENNIS R.	9,072	0	9,072
D- PATZ & HALL WINE CO.	226	0	226
PAUL HOBBS IMPORTS, INC.	2,732	0	2,732
D- PAUL HOBBS WINERY, LP.	442	0	442
M- PAW PAW WINE	13,914	0	13,914
D- PAX WINE CELLARS, LLC.	112	0	112
D- PEAK WINES INTERNATIONAL	172	0	172
M- PEERLESS IMPORTING CO.	8,109	0	8,109
PELCO, INC.	27,072	0	27,072
D- PEND D'OREILLE WINERY, INC.	10	0	10
M- PENTAMERE WINERY	10,693	0	10,693
D- PENTAMERE WINERY	60	0	60
D- PEPPER BRIDGE WINERY, LLC.	38	0	38
PERNOD RICARD USA, LLC.	327,165	8,262	335,426
D- PETER FRANUS WINE COMPANY, INC.	23	0	23
PETER MATT & CO., INC.	4,912	0	4,912
M- PETERSON & SONS	5,402	0	5,402
D- PHEASANT VALLEY VINEYARD & WINERY	16	0	16
D- PHILIP TOGNI VINEYARD, LP.	84	0	84
PHILLIPS FARMS	37,256	0	37,256
D- PHILLIPS FARMS	189	0	189
D- PIANETTA WINERY, INC.	27	0	27
D- PINA, DAVIE/LARRY/RANDY/JOHN	33	0	33
D- PINE RIDGE WINERY, LLC.	1,679	0	1,679
D- PJK WINERY, LLC.	167	0	167
PLC, LLC.	108	0	108
D- PLC, LLC.	24	0	24
M- PLEASANTVIEW VINEYARDS, LLC.	1,829	236	2,066
D- PONZI VINEYARDS, LLC.	140	0	140
POPCORN DESIGN, LLC.	1,611	0	1,611
D- PORTER FAMILY VINEYARDS, LLC.	22	0	22
D- PRAIRIE BERRY, LLC.	41	0	41
PRECEPT BRANDS, LLC.	28,553	63	28,616
PREMIUM BLEND, INC.	0	120	120
PREMIUM PORT WINES	0	25,604	25,604
PRESTIGE WINE IMPORTS	278,339	0	278,339
D- PRIDE MOUNTAIN VINEYARDS, LLC.	2,250	0	2,250
D- PRINCE MICHEL, LLC.	131	0	131
PURPLE WINE COMPANY, LLC.	83,619	0	83,619
PURPLE WINE PRODUCTION CO.	3,024	0	3,024
Q4X, LLC	9,585	0	9,585
D- Q4X, LLC.	51	0	51
QUACKENBUSH, PAUL	568	0	568
D- QUAILHURST, LLC.	3	0	3
D- QUILCEDA CREEK VINTNERS, INC.	478	0	478
D- QUINTA SANTA ROSA, LLC.	14	0	14
QUINTESSENTIAL, LLC.	39,360	0	39,360
M- R. LEONE IMPORTS	136,669	0	136,669
D- R & G SCHATZ FARMS, LLC.	0	2	2
R.B. VINO, INC.	544	0	544
D- R. H. PHILLIPS	26	0	26

**SUMMARY OF WINE SOLD IN MICHIGAN (in liters)  
CALENDAR YEAR 2008**

WINERIES	16% & UNDER	OVER 16%	GRAND TOTAL LITERS
D- R.M.E., INC.	124	6	130
M- RAFTSHOL VINEYARDS, INC.	5,739	0	5,739
D- RAMEY WINE CELLARS, INC.	159	0	159
D- RANDOLPH, LANCE	9	0	9
D- RAPTOR RIDGE WINERY, LLC.	50	0	50
RARE ENDS, INC.	5,958	0	5,958
M- RAVE ASSOC.	29,526	0	29,526
D- RAYMOND BURR VINEYARDS, INC.	114	0	114
D- RAYMOND VINEYARD & CELLAR, INC.	434	0	434
D- RED CAR WINE COMPANY, LLC.	22	0	22
M- RED HAT MICRO-WINERY CO.	8,879	0	8,879
D- RED HAT MICRO-WINERY CO.	5	0	5
D- REGUSCI WINERY, INC.	244	0	244
REMY COINTREAU USA, INC.	68,316	0	68,316
D- RENAISSANCE VINEYARDS & WINERY	27	0	27
RENARD WORLD TRADE	567	0	567
RENWOOD WINERY, INC.	3,119	126	3,245
D- RENWOOD WINERY, INC.	109	3	112
D- REVERIE ON DIAMOND MT., LLC.	173	0	173
D- REYNOLDS CREATIVE PRODUCTS, INC.	121	0	121
D- RGW ASSOCIATES, INC.	51	1	52
D- RIDGE VINEYARDS, INC.	1,124	0	1,124
M- RINK, BERNARD C.	22,104	0	22,104
D- ROBERT CRAIG WINERY, LP.	241	0	241
D- ROBERT HALL WINERY, LLC.	76	0	76
ROBERT KACHER SELECTIONS LLC.	2,417	0	2,417
D- ROBERT MONDAVI WINERY	337	0	337
D- ROBERT N. LINDQUIST & ASSOC., INC.	35	0	35
ROBERT WHALE SELECTIONS, LTD.	900	0	900
D- ROBERT YOUNG ESTATE WINERY, LLC.	368	0	368
M- ROBINETTE CELLARS, LLC.	14	0	14
M- ROBINETTE'S INC.	7,134	129	7,263
D- ROBINETTE'S INC.	27	0	27
D- ROEDERER ESTATE, LLC.	83	0	83
ROLAR IMPORTS, LTD.	5,598	0	5,598
D- ROMBAUER VINEYARDS, INC.	536	11	547
ROSE IMPORTING	1,755	0	1,755
M- ROSE VALLEY WINERY, INC.	4,138	0	4,138
ROSENBLUM CELLARS, INC.	8,847	126	8,973
ROSENTHAL WINE MERCHANT	2,653	0	2,653
ROTTA WINERY, INC.	18	0	18
ROUND HILL	26,424	0	26,424
D- ROUND POND ESTATE, LLC.	34	0	34
ROW ELEVEN WINE CO, LLC.	3,015	0	3,015
ROYAL WINE CORP.	79,925	198	80,123
ROYALTY IMPORTERS, LLC.	752	0	752
M- RPI GROUP, LLC.	281	0	281
RUBICON3, INC.	788	0	788
D- RUDD WINES, INC.	252	1	253
RUTHERFORD BENCH, LLC.	8	0	8
D- RUTHERFORD HILL WINERY	400	44	444
M- S.P. GROSSNICKLE, LLC.	15,010	166	15,176
D- SABINA VINEYARD, LLC.	20	0	20
D- SAINTSBURY, LLC.	121	0	121
SAKE'ONE CORPORATION	8,254	2,567	10,820
D- SAKE'ONE CORPORATION	27	100	127
SAM'S MERCHANTS, INC.	934	0	934
SAN ANTONIO WINERY	12,753	2,970	15,723
D- SAN ANTONIO WINERY	137	2	139

**SUMMARY OF WINE SOLD IN MICHIGAN (in liters)  
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WINERIES	16% & UNDER	OVER 16%	GRAND TOTAL LITERS
SAN FRANCISCO WINE	37,212	347	37,559
M- SANDHILL CRANE VINEYARDS, LLC.	15,603	170	15,773
D- SANDHILL CRANE VINEYARDS, LLC.	49	0	49
D- SANFORD WINERY CO., LP.	94	0	94
M- SANDFORD, JOHN G.	3,773	0	3,773
D- SANTA BARBARA WINERY	319	0	319
D- SAPPHIRE WINES, LLC.	29	0	29
D- SARACINA VINEYARDS, LLC.	2	0	2
D- SAUSAL WINERY	183	0	183
D- SAVANNAH-CHANNELLE VINEYARDS, INC.	23	7	30
D- SAWYER CELLARS, INC.	191	0	191
SAZERAC CO.	2,862	0	2,862
D- SBRAGIA FAMILY VINEYARDS, LLC.	147	0	147
D- SCHERRER, FRED CECIL	117	0	117
SCHMITT SOEHNE	194,010	0	194,010
D- SCHRAMSBERG VINEYARDS CO., INC.	1,015	0	1,015
D- SCHUG WINERY, LLC.	107	0	107
SCOPERTA IMPORTING CO., INC.	12,069	0	12,069
SCOTT STREET PORTFOLIO, INC.	10,823	0	10,823
D- SCOTT, STUART LAUREN	2	0	2
D- SCREAMING EAGLE PARTNERS, LLC.	18	0	18
M- SEALS ENTERPRISES, LLC.	1,080	0	1,080
SEBASTIANI VINEYARDS	16,035	0	16,035
D- SEBASTIANI VINEYARDS, INC.	503	0	503
D- SEBASTOPOL VINEYARD & WINERY	114	0	114
D- SEGHESSIO WINERIES, INC.	896	2	898
SELECTIVE WINE ESTATES, INC.	4,158	0	4,158
SERENITY VINEYARDS, LLC.	504	0	504
D- SERINE-CANNONAU VINEYARD, INC.	16	0	16
D- SEVEN HILLS WINERY, LLC.	12	0	12
M- SHADY LANE ORCHARDS	28,332	2,117	30,448
D- SHADY LANE ORCHARDS, INC.	81	0	81
D- SHAFER VINEYARDS	450	10	460
SHAPLEY, JEREMY	4,019	0	4,019
SHAW FAMILY VINTNERS, INC.	2,565	0	2,565
D- SHEA WINE CELLARS, LLC.	83	0	83
D- SHENANDOAH INVESTMENT PROP.	53	3	57
M- SHERROW VENTURES, LLC.	2,289	0	2,289
M- SHERWOOD BREWING COMPANY, LLC.	1,686	0	1,686
SIDNEY FRANK IMPORTING	36,530	253	36,783
D- SIDURI WINES, LLC.	326	0	326
SIEMA, LLC.	2,934	0	2,934
SIGNATURE WINE CELLARS, INC.	630	0	630
M- SILVER KETTLE CORP.	176	0	176
M- SILVER LEAF VINEYARDS & WINERY	842	0	842
D- SILVER OAK WINE CELLARS, L.P.	956	0	956
D- SIN E'WINE COMPANY	94	0	94
D- SINE QUA NON INC.	215	0	215
D- SINSKEY VINEYARDS, INC.	301	0	301
SINTRA IMPORTS, INC.	4,534	266	4,799
D- SISYPHUS, LLC.	23	0	23
SKALLI CORPORATION	5,682	0	5,682
D- SKALLI CORPORATION	1,362	0	1,362
M- SKANDIS FINE WINES, LLC.	8,078	0	8,078
SKYY SPIRITS, LLC.	405	270	675
SLJ GROUP	217,919	0	217,919
D- SLOAN FAMILY WINERY, LLC.	43	0	43
D- SMITH & HOOK WINERY	132	0	132
SNIDER, EDWARD	797	0	797

**SUMMARY OF WINE SOLD IN MICHIGAN (in liters)  
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WINERIES	16% & UNDER	OVER 16%	GRAND TOTAL LITERS
SNOWDEN, LINDA & PETER	90	0	90
D- SOKOL, BLOSSER, LTD.	487	0	487
D- SOLAR FEL INC.	9	0	9
SONA WINES, INC.	153	0	153
SONOMA COAST VINEYARDS	11	0	11
D- SONOMA-CUTRER VINEYARDS, INC.	186	0	186
D- SONS OF BACCHUS, LLC.	152	0	152
SOUTH BAY WINE GROUP, LLC.	36,081	0	36,081
D- SOUTH BAY WINE GROUP, LLC.	31	0	31
D- SOUTH COAST WINERY, INC.	304	5	310
SOUTHERN ITALY IMPORTS, LLC.	8,013	0	8,013
SOUTHERN STARZ, INC.	15,332	3,578	18,909
SOUTHERN WINE & SPIRITS	609,863	22,452	632,315
SPANISH WINES IMPORTERS, CORP.	684	0	684
D- SPANOS BERBERIAN WINERY, LLC.	95	7	102
D- SPOTTSWOODE WINERY, INC.	283	0	283
SPRING MOUNTAIN VINEYARD, INC.	5,508	0	5,508
D- SPRING MOUNTAIN VINEYARD, INC.	221	0	221
D- ST. FRANCIS WINERY & VNYRD.	719	53	773
D- ST. JAMES WINERY, INC.	936	17	953
M- ST. JULIAN/PAW PAW	672,316	7,605	679,921
STACOLE CO.	5,468	0	5,468
STAG'S LEAP #204	12,108	0	12,108
STANLEY STAWSKI DIST.	45	417	462
D- STATON HILLS WINERY CO., LTD.	77	0	77
STE. MICHELE WINE ESTATES	647,496	0	647,496
STEELE WINES, INC.	5,373	0	5,373
STELLAR IMPORTING COMPANY	495	45	540
STEPHAN VINEYARDS, INC.	374	45	419
STEVEN KENT, LLC.	680	0	680
D- STEVEN KENT, LLC.	126	0	126
D- STOLLER VINEYARDS, INC.	36	0	36
D- STOLPMAN VINEYARDS, LLC.	49	0	49
D- STONECUSHION, INC.	207	19	226
D- STONEHAUS WINERY, INC.	343	0	343
D- STONY HILL VINEYARD	80	0	80
D- STORYBROOK MOUNTAIN WINERY, INC.	375	0	375
D- STRATEGIC CAPITAL INC.	195	18	213
D- STRYKER-SONOMA WINERY, LLC.	750	0	750
M- SUE'S COFFEE HOUSE, INC.	1,598	0	1,598
M- SULLIVAN, SHARRYL	3,003	0	3,003
D- SULLIVAN VINEYARDS CORP.	29	0	29
D- SUNSTONE VINEYARDS & WINERY, INC.	45	0	45
M- SUPERIOR COAST WINERY & BREWERY, LLC.	9,524	289	9,813
D- SUPERIOR COAST WINERY & BREWERY, LLC.	10	0	10
SUTTER HOME	3,333,356	324	3,333,680
D- SWEAZEY WINERY INVESTMENT, LLC.	161	7	167
D- SYLVESTER WINERY, INC.	89	1	90
M- T/D VILLAGE WINERY, LLC.	2,449	0	2,449
T.G.I.C. IMPORTERS, INC.	105,399	0	105,399
D- TABLAS CREEK VINEYARD	469	0	469
TAFT STREET VENTURES, LLC.	1,134	0	1,134
TAKARA SAKE USA	31,119	0	31,119
D- TALISMAN WINES, LLC.	2	0	2
D- TALLEY VINEYARDS	41	0	41
M- TANDEM CIDERS, INC.	998	0	998
D- TANDEM, LLC.	48	0	48
D- TAPENADE, INC.	4	0	4
TASTINGS IMPORT COMPANY	30,456	0	30,456

**SUMMARY OF WINE SOLD IN MICHIGAN (in liters)  
CALENDAR YEAR 2008**

WINERIES	16% & UNDER	OVER 16%	GRAND TOTAL LITERS
TC VINEYARDS, INC.	5,072	0	5,072
D- TC VINEYARDS, INC.	604	0	604
D- TEAL CREEK ASSOCIATES	99	0	99
D- TEDESCHI VINEYARDS, LTD.	909	44	953
D- TENSLEY WINE, INC.	52	0	52
D- TESTAROSSA VINEYARDS, LLC.	122	0	122
THE AUSTRALIAN WINE CONNECTION, INC.	5,063	0	5,063
D- THE CHALONE WINE GROUP, LLC.	866	0	866
D- THE HOGUE CELLARS, LTD.	133	0	133
D- THE LITTORAI WINES	9	0	9
M- THE LIVERY, INC.	631	0	631
D- THE MORLET SELECTION, INC.	5	0	5
D- THE MORNE WINE COMPANY	8	0	8
M- THE PHOENIX GROUPE, INC.	12,788	0	12,788
D- THE SILVERADO VINEYARDS	395	0	395
THE SOLOMON WINE CO.	1,071	0	1,071
THE SORTING TABLE, LLC.	2,690	0	2,690
D- THOMAS FOGERTY WINERY, LLC.	94	1	95
D- THREE BY THREE, INC.	23	0	23
M- THREEFOLD VINE, LLC.	2,298	92	2,390
D- THREEFOLD VINE, LLC.	34	1	35
TOAD HOLLOW VINEYARDS	18,873	0	18,873
D- TOAD HOLLOW VINEYARDS	203	0	203
TOMASELLO WINERY, INC.	21,252	0	21,252
D- TORII MOR WINERY, LLC.	124	0	124
TOWER GROVE VINTNERS(Barnwood Vineyards)	6,282	0	6,282
D- TOWER WINE COMPANY, LLC.	9	0	9
TREANA WINERY LLC	31,451	0	31,451
D- TREFETHEN VINEYARDS WINERY, INC.	823	0	823
D- TRENTADUE WINERY, LLC.	164	15	179
M- TRESARD ENTERPRISES, INC.	14,397	0	14,397
D- TREVISAN, MATTHEW A.	164	0	164
TRI-STAR MARKETING, INC.	14,289	0	14,289
TRI-VIN IMPORTS, INC.	3,947	0	3,947
TRICANA INC.	4,823	0	4,823
D- TRINITAS CELLARS, LLC.	125	0	125
M- TSJ WINE BLENDERS, INC.	306	0	306
D- TURNBULL WINE CELLARS	201	0	201
TWIN PEAKS WINERY, INC.	2,214	0	2,214
D- TWIN PEAKS WINERY, INC.	663	0	663
D- TWISTED OAK WINERY, LLC.	149	0	149
M- TWO LADS, LLC.	12,580	0	12,580
D- TWO LADS, LLC.	105	0	105
D- TWOMEY CELLARS, LLC.	132	0	132
M- U.S. WINE IMPORTS, LLC.	23,199	0	23,199
M- UNCLE JOHN'S FRUIT HOUSE WINERY, LLC.	38,507	191	38,698
UNITED STATES DIST. PROD.	284,445	756	285,201
USA WINE IMPORTS, INC.	11,291	0	11,291
USA WINE WEST, LLC.	61,760	0	61,760
D- V & C, LLC.	133	0	133
VALCKENBERG INTERNAT'L	747	0	747
D- VAN DUZER VINEYARDS, LLC.	24	0	24
M- VANDER MILL, LLC.	2,549	0	2,549
D- VENTANA VINEYARDS WINERY, INC.	45	0	45
D- VENTANA VINTNERS, LLC.	31	0	31
M- VENUS IMPORTS, LLC.	11,411	0	11,411
VERDONI IMPORTS, INC.	4,146	0	4,146
M- VERITAS DIST	323,420	842	324,261
M- VERITAS VINEYARD, LLC.	22,684	0	22,684

**SUMMARY OF WINE SOLD IN MICHIGAN (in liters)  
CALENDAR YEAR 2008**

WINERIES	16% & UNDER	OVER 16%	GRAND TOTAL LITERS
D- VERITAS VINEYARD, LLC.	153	0	153
D- VERO WINE GROUP, LLC.	514	1	515
VIA PACIFICA US, INC.	2,358	0	2,358
VIAS IMPORTS	19,566	666	20,232
VICTOIRE FRENCH-AMERICAN WINE	6,092	63	6,155
M- VICTORIA CREEK VYRDS-SOL. FARMS	1,404	0	1,404
D- VILLA ENCINAL PARTNERS, LP.	126	2	128
D- VILLA TOSCANO, INC.	177	9	186
VIN DIVINO	49,624	0	49,624
D- VINA ROBLES, INC.	9	0	9
D- VINCENT ARROYA WINERY, INC.	1,072	47	1,119
D- VINE & SUN, LLC.	491	0	491
D- VINE CLIFF WINERY, INC.	71	0	71
VINE CONNECTIONS, LLC.	31,044	37	31,082
M- VINE GROUP	9,626	0	9,626
D- VINEBURG WINE	1,931	0	1,931
D- VINEOAKS, LLC.	18	0	18
VINEYARD BRANDS	130,232	9,111	139,343
VINIFERA IMPORTS	1,262	0	1,262
VINO.COM, LLC.	14,261	0	14,261
VINOCOPIA, LLC.	657	0	657
M- VINS DE FRANCE	3,551	0	3,551
M- VINTAGE WINE COMPANY	222,080	99	222,179
D- VINTERNATIONAL IMPORTS, LTD.	64	0	64
M- VINTNER'S CELLAR OF SALINE, LLC.	6,350	0	6,350
VINTUS, LLC.	12,915	374	13,289
VINTWOOD INTERNATIONAL, LTD.	1,382	0	1,382
VIVA VINO IMPORT CORP.	17,289	0	17,289
D- VON STIEHL WINERY, LTD.	242	17	260
D- VONA MEADERY, LLC.	11	0	11
M- VONA MEADERY, LLC.	31	0	31
W.J.DEUTSCH & SONS	1,478,851	7,203	1,486,054
WAGONER VINEYARD, LLC.	540	0	540
M- WARNER VINEYARDS	33,204	0	33,204
M- WEATHERVANE VINEYARDS	28,159	593	28,753
D- WEATHERVANE VINEYARDS	105	0	105
WEIBEL	14,309	0	14,309
WEIN-BAUER INC.	12,241	0	12,241
D- WELLINGTON VINEYARDS, INC.	228	2	229
D- WENTE BROS.	88	0	88
WEYGANDT-METZLER IMPORTING, LTD.	12,464	0	12,464
WHITMAN CELLARS, LLC.	504	0	504
D- WIENS CELLAR, LLC.	122	2	124
D- WILLIAMETTE VALLEY VINEYARDS, INC.	98	0	98
WILLIAM GRANT & SON	28,296	2,754	31,050
WILLIAM MAGNER	10,230	0	10,230
D- WILLIAMS & SELYEM, LLC.	1,191	5	1,196
M- WILLOW VINEYARDS, INC.	7,631	0	7,631
D- WILLOW VINEYARDS, INC.	8	0	8
M- WILLS, SUSAN	12,771	0	12,771
D- WILSON CREEK WINERY & VINEYARDS, INC.	1,049	68	1,117
WILSON DANIELS	46,879	108	46,987
WIMBLEDON WINE CO.	86,832	0	86,832
WINE ADVENTURES, INC.	5,157	0	5,157
WINE AGENCIES, INC.	3,891	0	3,891
D- WINE BY JOE, LLC.	36	0	36
M- WINE CREATIONS	3,457	0	3,457
WINE GROUP	11,714,743	3,362	11,718,104
M- WINE INTERNATIONAL CORP.	27,201	0	27,201

**SUMMARY OF WINE SOLD IN MICHIGAN (in liters)  
CALENDAR YEAR 2008**

WINERIES	16% & UNDER	OVER 16%	GRAND TOTAL LITERS
WINE OF JAPAN	937	0	937
D- WINE ROAD VINTNERS, LLC.	481	69	550
WINE SERVICES	8,568	0	8,568
WINEBOW, INC.	95,660	3,231	98,891
M- WINERY/BLACK STAR FARMS	101,635	2,813	104,448
D- WINERY/BLACK STAR FARMS	7,438	0	7,438
M- WINERY/BLACK STAR FARMS-TC	61,127	36	61,163
WINERY EXCHANGE, INC.	33,858	0	33,858
WINES OF FRANCE, INC.	3,704	0	3,704
WINESELLERS LTD.	72,417	266	72,683
M- WOLCOTT ORCHARD & CIDER MILL	2,547	0	2,547
D- WOLFF VINEYARDS, LLC.	17	0	17
D- WOODWARD CANYON WINERY, INC.	12	0	12
WOORISOO, INC.	1,708	0	1,708
WORLD VINTAGE, LLC.	1,062	0	1,062
M- WYNCROFT, LLC.	1,954	0	1,954
D- YORKVILLE CELLARS, INC.	28	0	28
ZWINECO, LLC.	873	0	873
D- ZAHTILA VINEYARDS, INC.	73	0	73
ZARIF COMPANIES	6,813	0	6,813
D- ZD WINES, LLC.	198	0	198
D- ZERBA GROUP, LLC.	123	0	123
ZONIN U.S.A., INC.	3,735	0	3,735
 GRAND TOTAL 2008*	 <u>69,920,575</u>	 <u>1,375,134</u>	 <u>71,295,709</u>
 GRAND TOTAL 2007	 <u>69,763,694</u>	 <u>1,513,772</u>	 <u>71,277,465</u>
 <b>M - INDICATES WINERY LOCATED IN MICHIGAN. D - INDICATES LICENSED TO DIRECT SHIP WINE</b>			
 TOTAL LTRS. DIR. SHIPPED TO MICHIGAN CONSUMERS -	 <u>164,478</u>	 <u>1,810</u>	 <u>166,287</u>
 TOTAL LTRS. SOLD BY MICHIGAN WINERIES -	 <u>4,285,381</u>	 <u>32,966</u>	 <u>4,318,347</u>

**Notes:**

**CONVERSION TABLE FOR LITERS AND GALLONS:**

**.264172 GALLONS PER LITER**

**3.7854 LITERS PER GALLON**

**\*Totals may not add due to rounding**

**SUMMARY OF BEER SOLD IN MICHIGAN BY OUTSTATE SELLERS  
JANUARY THRU DECEMBER 2008**

<u>OUTSTATE SELLERS</u>	<u>TOTAL BARRELAGE</u>		<u>TOTAL BARRELAGE</u>
ADVANCED BRANDS & IMPORTING CO.	3,260	MAD RIVER BREWING CO, INC.	78
AHD ASSOCIATES	865	MAGIC HAT BREWING COMPANY	5,313
AIKO, LLC.	66	MANNEKEN-BRUSSEL IMPORTS, INC.	254
ALTA MARKETING CO.	274	MARK ANTHONY BRANDS, INC.	41,181
AMERICAN FIDELITY TRADING, LTD.	37	MARWAL ART INDUSTRIES, INC.	33
AMTEC INTERNATIONAL OF NY	195	MDII, LLC.	16
ANHEUSER-BUSCH, INC.	3,722,852	MELANIE BREWERY COMPANY	474
ARBOR BEVERAGE COMPANY	98	MERCHANT DU VIN CORP.	1,116
ASAHI BEER U.S.A., INC.	638	MHW, LTD.	2,690
AVERY BREWING COMPANY	293	MILLER BREWING COMPANY	703,627
B2 WHOLESALE LLC.	845	MILLERCOORS, LLC.	658,990
B. UNITED INTERNATIONAL, INC.	448	MILTON'S DISTRIBUTING	112
BARD'S TALE BEER COMPANY	41	MOTHER LODGE BREWERY, LLC.	178
BELUKU MARKETING, INC.	363	MOUNTAIN CREST SRL, LLC.	491
BERGHOFF BREWERY, INC.	117	NICK'S IMPORT, INC.	47
BINDING BRAUEREI USA, INC.	164	NORTH COAST BREWING CO., INC.	115
BOSTON BEER COMPANY	50,834	O. & W., INC.	1,049
BOULDER BEER, INC.	299	OREGON BREWING CO.	777
BROWN-FORMAN CORPORATION	2,617	PABST BREWING COMPANY	170,474
C. HAVEN IMPORTS, LLC.	997	PEAK ORGANIC BREWING CO., LLC.	12
CAMO BREWING CO., INC.	5,294	PHOENIX IMPORTS	38
CARRIAGE HOUSE IMPORTS, INC.	481	PHUSION PROJECTS, INC.	1,259
CKL CORPORATION	5,966	POWERS DISTRIBUTING CO.	17
COORS BREWING COMPANY	361,211	PUGSLEY BREWING LLC.	277
COPPER MOUNTAIN BEVERAGE CO.	267	R. LEONE IMPORTS, LTD.	754
CROWN IMPORTS, LLC.	134,515	RAVE ASSOCIATES	1,245
DIAGEO-GUINNESS USA	78,633	RELETA BREWING CO., LLC.	21
DOGFISH HEAD CRAFT BREWERY, INC.	1,096	RENARD WORLD TRADE CORP.	5
DOOSAN AMERICA CORP.	65	ROYAL IMPORTS, LLC.	52
DOYNA MICHIGAN CO.	193	SAPPORO U.S.A., INC.	2,186
DUVEL MOORTGAT USA, LTD.	454	SBT CORPORATION	135
E & J GALLO WINERY	4,549	SCOTTISH & NEWCASTLE IMP.	6,908
FIVE STAR BREWING CO, INC.	3,950	SIERRA NEVADA BREWING CO.	7,804
FLYING DOG BREWERY, LLC.	1,127	SLEEMAN USA, INC.	167
FOSTER'S USA, LLC. (Molson USA, LLC.)	9,447	SLJ GROUP, INC.	72
FULTON STREET BREWERY, LLC.	2,126	SOUTH SHORE BREWERY, INC.	56
G.K. SKAGGS, INC.	575	SOUTHERN TIER BREWING CO.	161
GAMBRINUS COMPANY	2,418	SPATEN NORTH AMERICA, INC.	1,602
GJS SALES, INC.	5,617	SPB, LLC.	1,271
GLOBAL VILLAGE IMPORTS, LLC.	117	STANLEY STAWSKI DIST.	779
GRAY BREWING CO.	9	SUMMIT BREWING CO.	182
GREAT LAKES BREWING CO. (THE)	1,772	THE BROOKLYN BREWERY CORP.	355
GREAT LAKES WINE & SPIRITS	238	THE LAGUNITAS BREWING CO.	510
HARPOON DISTRIBUTING COMPANY	312	THE PHOENIX GROUPE, INC.	41
HEINEKEN USA	98,778	THIRSTY DOG BREWING CO.	64
HIGHFALLS BREWING COMPANY LLC.	12,951	UNIBREW USA, INC.	486
HOFBRAUHAUS OF AMERICA, LLC.	1,456	UNITED BRANDS CO, INC.	3,334
HORNELL BREWING	1,266	UNITED STATES DISTILLED PRODUCT	406
ILLYRIAN IMPORT, INC.	10	VANBERG & DEWOLF	32
INBEV USA, LLC. (Labatt's)	320,010	VINE GROUP, INC.	28
IRON CITY BREWING, LLC.	85	VINO.COM, LLC.	920
JACOB LEINENKUGEL BREWING CO. INC.	7,756	WARBIRD BREWING CO., LLC.	11
KOOCHENVAGNER'S BREWING CO.	1,216	WARSTEINER IMPORTERS AGENCY	2,431
LOUIS GLUNZ BEER, INC.	121	WEIN-BAUER, INC.	3
		WINERY EXCHANGE, INC.	361

<b>TOTAL OUTSTATE SELLERS*</b>	<b>6,470,386</b>
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**SUMMARY OF BEER SOLD IN MICHIGAN BY MICHIGAN BREWERS  
JANUARY THRU DECEMBER 2008**

<b><u>MICHIGAN BREWERS</u></b>	<b><u>TOTAL BARRELAGES</u></b>
BELL'S BREWERY, INC. (Galesburg)	61,028
BELL'S BREWERY, INC. (Kalamazoo)	1,857
<b><u>TOTAL MICHIGAN BREWERS*</u></b>	<b><u>62,885</u></b>

<b><u>MICRO BREWERS</u></b>	
ANN ARBOR BREWING CO.	130
ARCADIA BREWING CO.	3,018
BLACK LOTUS BREWING CO., LLC.	450
CANAL STREET BREWING CO.	6,045
CORNER BREWERY, LLC.	2,661
DETROIT RIVERTOWN BREWING CO, LLC.	1,314
DRAGONMEAD L.C.	1,075
ENTENTE SPIRITS, LLC.	252
FLETCHER STREET BREWING CO, LLC.	304
JOLLY PUMPKIN ARTISAN ALES, LLC.	161
KEWEENAW BREWING CO, LLC.	987
KEWEENAW BREWING CO, LLC.	2,163
KING BREWING COMPANY	448
KUHNHENN BREWING CO, LLC.	622
LIQUID MANUFACTURING, LLC.	1
MI BREW, LLC.	256
MICHIGAN BREWING CO.	4,136
MOR-DALL ENTERPRISES, INC.	1,209
MOTOR CITY BREWING WORKS, INC.	852
MT. PLEASANT BREWING CO., LLC.	404
NEW HOLLAND BREWING CO.(Commerce)	5,250
NEW HOLLAND BREWING CO. (8th Street)	124
ORIGINAL GRAVITY BREWING CO., LLC.	140
RIGHT BRAIN BEVERAGES, LLC.	655
SAUGATUCK BREWING CO, INC.	188
SHERWOOD BREWING COMPANY, LLC.	342
SHORT'S BREWING COMPANY	2,000
SILVER KETTLE CORP.	246
THE LIVERY, INC.	447
THE SCHMOHZ BREWING CO.	438
THE TRI CITY BREWING COMPANY	247
<b><u>TOTAL MICRO BREWERS*</u></b>	<b><u>36,563</u></b>

<b><u>BREW PUBS</u></b>	<b><u>TOTAL BARRELAGES</u></b>
20 MONROE BLDG CO.	266
ARBOR BREWING CO.	1,240
BARABOO, INC.	503
BARRETT CAMP 33, INC.	170
BIG BUCK BREWERY-GAYLORD	582
BLACK RIVER OAR HOUSE, INC.	323
DETROIT BEER CO.	685
DORE, ARTHUR P.	363
ELEVEN MILE BREWERY, INC.	624
ETON STREET RESTAURANT	242
EXCHANGE, INC.	140
FORT STREET BREWERY	490
GPBC, INC.	1,617
HABANA, LLC.	81
HARBRINEL, INC.	930
HKR ENTERPRISES, INC.	126
LAKE SUPERIOR BREWING COMPANY	207
LIBRARY BAR & RESTAURANT, INC.	200
M & M DELTA, INC.	466
MICHIGAN HOUSE CAFÉ, LLC.	10
MIDDLE VILLA INN, INC.	20
MORTON BROTHERS, INC.	345
NPBC, INC.	1,256
OAK POINTE INVESTMENTS, LLC	276
OAKLEY'S LIMITED	28
OLD BOYS' BREWHOUSE, INC.	246
OLD PENINSULA ENTERPRISES	544
PCBM MANAGEMENT	317
R. L. BAILEY, LLC	579
REDWOOD BREWING CO.	1,046
RICHARDSON FOODS, INC.	413
ROCHESTER MILLS BEER COMPANY	1,448
ROYAL OAK BREWING CO.	1,027
SCHELDES ENTERPRISE, INC.	272
SJS VENTURES, INC.	321
SULLIVAN MARKETING, INC.	362
T & B BREW PUB INC.	249
TRAFFIC JAM & SNUG	122
TRAVELERS CLUB, INC.	7
UNION BREWERY, LLC.	599
VIERLING SALOON AND SAMPLE ROOM, INC.	345
WBPB, CORP.	371
WILTSE'S RESTAURANT SYSTEMS, INC.	169
<b><u>TOTAL BREW PUBS*</u></b>	<b><u>19,627</u></b>

TOTAL BARRELS OF BEER SOLD JANUARY THRU DECEMBER 2008:	6,589,461
TOTAL BARRELS OF BEER SOLD JANUARY THRU DECEMBER 2007:	6,579,554
INCREASE/DECREASE:	9,907
% CHANGE:	.15%

Note: \*Totals may not add due to rounding.





**LICENSING YEAR**



## RETURNABLE LICENSE FEES\*

Based on the number of licenses issued, payments are made to local governmental jurisdictions for the express purpose of enforcing the Liquor Control Code and the Rules and Regulations of this Commission in accordance with Section 543 of the Liquor Control Code. The applicable portion of the Code reads as follows:

“Quarterly, upon recommendation of the commission, the state shall pay in the manner prescribed by law to the city, village or township in which a full time police department or full time ordinance enforcement department is maintained, or if a police department or full time ordinance enforcement department is not maintained, then to the counties, to be credited to the sheriff’s department of the county in which the licensed premises are located, 55% of the amount of the proceeds of the retailers licenses and license renewal fees collected therein, for the specific purpose of enforcing this code and the rules and regulations of the commission.”

Each license year, running from May 1 to April 30, four distributions of the 55% returnable portion of retail license fees are made, as follows:

<u>Month Distributed</u>	<u>Period of Collection by MLCC</u>
June	April 1 to May 31
October	June 1 to September 30
January	October 1 to December 31
April	January 1 to March 31

The June distribution covers the bulk of the annual license renewal, which takes place on or before April 30, while the other three distributions cover mostly new and renewal licenses issued during the rest of the year. Many jurisdictions have such a limited turnover of licenses that they may not receive anything other than one payment in June of each year.

Of the license fees collected, 41.5% of the proceeds are deposited in a special fund (Liquor License Fees) to be annually appropriated to the Commission for carrying out the licensing and enforcement provisions of the Code.

Also, 3.5% of the proceeds are credited to a special fund in the State Treasury for the purpose of promoting and sustaining programs for the prevention, rehabilitation, care and treatment of alcoholics.

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\*Distribution of the retailers’ returnable license fees collected is as detailed in P.A.417 of 1976 effective January 9, 1977.

## **RETURNABLE LICENSE FEES\* (Continued)**

All license fees which are not subject to be returned to a city, village, township or county for the specific purpose of enforcing the Code and the Rules of the Commission are deposited in the Special Fund. Any unencumbered or uncommitted monies in the special fund revert to the General Fund of the State twelve months after the end of each fiscal year in which the funds were collected. This section does not include retail license fees collected for railroad or pullman cars, for watercraft, aircraft or the transfer fees provided in Section 525.

In addition, any licensee who is eligible and elects to sell spirits on Sunday pays an additional 15% of the fee charged for the issuance of his license and the revenue obtained is used by the Department of Community Health in programs for the treatment of alcoholics.

**RETURNABLE LICENSE FEES RELEASED BY COUNTY**  
**LICENSING YEAR 2007-08**  
**May 1, 2007 thru April 30, 2008**

Returnable fees are the portion of licensing fees that are shared with local units of government and the county sheriff for enforcement of liquor laws.

<u>COUNTY</u>	<u>AMOUNT</u>	<u>COUNTY</u>	<u>AMOUNT</u>
Alcona	\$13,280.30	Lake	\$10,628.48
Alger	13,830.85	Lapeer	36,787.03
Allegan	57,930.46	Leelanau	23,279.30
Alpena	25,832.40	Lenawee	55,217.80
Antrim	27,056.70	Livingston	99,618.20
Arenac	14,590.37	Luce	10,501.15
Baraga	8,659.75	Mackinac	30,334.93
Barry	19,708.70	Macomb	417,919.45
Bay	78,786.68	Manistee	23,547.70
Benzie	18,136.80	Marquette	89,249.88
Berrien	114,965.41	Mason	23,786.95
Branch	23,228.70	Mecosta	27,977.40
Calhoun	86,510.66	Menominee	19,872.88
Cass	24,839.65	Midland	53,791.02
Charlevoix	31,174.55	Missaukee	7,532.80
Cheboygan	34,820.23	Monroe	86,923.65
Chippewa	37,947.80	Montcalm	31,027.15
Clare	25,392.40	Montmorency	12,406.35
Clinton	29,627.40	Muskegon	106,853.84
Crawford	13,270.40	Newaygo	21,875.70
Delta	36,214.20	Oakland	715,363.70
Dickinson	26,050.75	Oceana	19,271.45
Eaton	56,361.80	Ogemaw	19,758.75
Emmet	41,787.63	Ontonagon	14,210.08
Genesee	224,124.23	Osceola	11,543.40
Gladwin	17,394.47	Oscoda	10,649.65
Gogebic	23,316.98	Otsego	28,407.78
Grand Traverse	74,903.40	Ottawa	88,449.77
Gratiot	21,129.90	Presque Isle	14,340.70
Hillsdale	18,170.35	Roscommon	28,097.67
Houghton	33,329.45	Saginaw	132,813.43
Huron	33,642.40	St. Clair	119,444.94
Ingham	156,256.10	St. Joseph	33,907.32
Ionia	25,738.90	Sanilac	23,480.61
Iosco	29,981.05	Schoolcraft	11,784.30
Iron	15,312.00	Shiawassee	44,029.70
Isabella	38,510.45	Tuscola	25,762.28
Jackson	87,553.68	Van Buren	43,398.30
Kalamazoo	149,751.85	Washtenaw	170,914.17
Kalkaska	9,577.15	Wayne	1,199,323.65
Kent	340,840.79	Wexford	25,962.20
Keweenaw	4,787.20		
		<b>GRAND TOTAL</b>	<b>\$6,134,370.45</b>

# COUNTY SUMMARY OF LICENSES ISSUED TO DATE\*

<u>COUNTY</u>			<u>TOTAL*</u>	<u>COUNTY</u>			<u>TOTAL*</u>
	<u>On-Premise</u>	<u>Off-Premise</u>			<u>On-Premise</u>	<u>Off-Premise</u>	
Alcona	27	56	83	Lake	19	47	66
Alger	28	61	89	Lapeer	57	166	223
Allegan	102	187	289	Leelanau	44	84	128
Alpena	45	84	129	Lenawee	96	179	275
Antrim	41	89	130	Livingston	112	211	323
Arenac	24	74	98	Luce	23	45	68
Baraga	19	33	52	Mackinac	59	93	152
Barry	36	89	125	Macomb	597	1,134	1731
Bay	141	270	411	Manistee	41	87	128
Benzie	31	69	100	Marquette	109	164	273
Berrien	209	351	560	Mason	46	91	137
Branch	42	86	128	Mecosta	42	99	141
Calhoun	144	256	400	Menominee	44	65	109
Cass	51	93	144	Midland	60	133	193
Charlevoix	47	102	149	Missaukee	11	34	45
Cheboygan	64	119	183	Monroe	142	256	398
Chippewa	71	134	205	Montcalm	55	155	210
Clare	39	101	140	Montmorency	23	44	67
Clinton	53	108	161	Muskegon	179	309	488
Crawford	21	43	64	Newaygo	37	99	136
Delta	71	112	183	Oakland	979	1,607	2586
Dickinson	55	75	130	Oceana	33	85	118
Eaton	75	136	211	Ogemaw	34	76	110
Emmet	63	132	195	Ontonagon	34	56	90
Genesee	343	776	1119	Osceola	19	56	75
Gladwin	29	73	102	Oscoda	14	37	51
Gogebic	54	65	119	Otsego	39	64	103
Gr. Traverse	103	193	296	Ottawa	136	237	373
Gratiot	35	86	121	Presque Isle	28	63	91
Hillsdale	35	91	126	Roscommon	46	102	148
Houghton	70	112	182	Saginaw	207	400	607
Huron	63	141	204	St. Clair	166	366	532
Ingham	227	435	662	St. Joseph	65	106	171
Ionia	45	104	149	Sanilac	42	128	170
Iosco	52	111	163	Schoolcraft	26	53	79
Iron	40	50	90	Shiawassee	63	133	196
Isabella	56	117	173	Tuscola	48	122	170
Jackson	149	301	450	Van Buren	74	167	241
Kalamazoo	207	328	535	Washtenaw	262	415	677
Kalkaska	18	44	62	Wayne	1,697	2,945	4642
Kent	467	786	1253	Wexford	42	83	125
Keweenaw	11	17	28				
				<b>GRAND TOTAL</b>	<b>9,353</b>	<b>17,486</b>	<b>26,839</b>

Note: \*Number of licenses issued as of 12/31/08. Includes all types that sell alcoholic beverages. Also included in the count are licenses that could be in escrow.

**CURRENT LICENSE FEES**  
**Michigan Liquor Control Code, P.A. 58 of 1998**

TYPE OF LICENSE	MCLA CITATION* (DEFINITION)	AUTHORIZED TO SELL	LICENSEE FEE**	MCLA CITATION* (LICENSEE FEE)
<b>RETAIL ONLY-OFF PREMISE</b>				
Specially Designated Merchant (SDM)	436.1111(12)	Beer, Wine	\$100 per year for each location (beer and/or wine sales only)	436.1525(1)(j)
Specially Designated Distributor (SDD)	436.1111(11)	Spirits, Mixed Spirit Drinks	\$150 per year and \$3 additional fee for each \$1,000 (or major fraction thereof) in excess of \$25,000 of total retail value of spirits purchased under each license during the previous calendar year	436.1525(1)(k)
<b>RETAIL ONLY-ON PREMISE</b>				
CLASS C	436.1107(2)	Beer, Wine, Spirits, Mixed Spirit Drinks	\$600 plus \$350 for each additional bar	436.1525(1)(o)
CLUBS	436.1107(3)	Beer, Wine, Spirits, Mixed Spirit Drinks	\$300 for 150 or fewer members: \$1 for each additional member; maximum fee of \$750	436.1525(1)(p)
CLASS A HOTEL	436.1107(8)	Beer, Wine	\$250 minimum fee: \$1 for each bedroom in excess of 20; maximum fee of \$500	436.1525(1)(L)
CLASS B HOTEL	436.1107(9)	Beer, Wine, Spirits, Mixed Spirit Drinks	\$600 minimum fee: \$3 for each add'l bedroom in excess of 20 (no maximum fee stipulated): \$350 for each add'l bar	436.1525(1)(m)
CLASS G-1	436.1107(3)	Beer, Wine, Spirits Mixed Spirit Drinks	\$1,000 golf courses selling beer, wine and spirits.	436.1525(w)
CLASS G-2	436.1107(4)	Beer, Wine	\$500 golf courses selling beer and wine.	436.1525(x)
RESORT	436.1531(3)	Beer, Wine, Spirits Mixed Spirit Drinks	\$20,000 Initial fee only. Renewal fee is at regular on-premise rate.	436.1525(2)
TAVERNS	436.1113(1)	Beer, Wine	\$250	436.1525(1)(n)
SPECIAL LICENSES (PER DAY)	436.1111(10)	Beer, Wine, Spirits, Mixed Spirit Drinks	\$25/\$50 fee per day: that the fee for such license or permit is issued to a bonafide non-profit association. If the association has been in existence for less than one year prior to filing the application, the fee is \$50	436.1525(1)(r)
AIRLINE	436.1537(h) & R436.1147	Beer, Wine, Spirits, Mixed Spirit Drinks	\$600 per airline	436.1525(1)(s)
WATER CRAFT	436.1537(h) & R436.1145	Beer, Wine, Spirits, Mixed Spirit Drinks	\$100 minimum each location; \$1 per passenger capacity not to exceed \$500	436.1525(1)(i)
DINING CARS/RAILROAD or PULLMAN CARS	436.1537(h)	Beer, Wine, Spirits, Mixed Spirit Drinks	\$100 per train	436.1525(1)(g)

\*All citations refer to the Michigan Compiled Laws or the administrative rules of the Liquor Control Commission contained in the Michigan Administrative Code.

\*\*All retail licenses that are authorized to sell spirits for consumption on and /or off the premises on Sunday after 12:00 noon, add an additional 15% to the total on-premise or off-premise license fee only.

**CURRENT LICENSE FEES**  
**Michigan Liquor Control Code, P.A. 58 of 1998**

TYPE OF LICENSE	MLCA CITATION* (DEFINITION)	LICENSEE FEE**	MLCA CITATION* (LICENSEE FEE)
<b>MANUFACTURERS (MICHIGAN)</b>			
MANUFACTURER OF SPIRITS	436.1109(1)	\$1,000	Not including makers/blenders/rectifiers of wine containing 21% alcohol or less. 436.1525(1)(a)
BREWER	436.1105(10)	\$50	For the first 15,000 barrels produced. If over 15,000 barrels, then \$50 per 1,000 barrels (including fractions) not to exceed \$1,000. 436.1525(1)(b)
MICRO BREWER	436.1109(2)	\$50	For the first 15,000 barrels produced. \$50 per 1,000 barrels thereafter to maximum \$800 (30,000 barrels per year maximum produced). 436.1525(1)(b)
WINE MAKER	436.1113(9)	\$100	Including makers, blenders, and rectifiers of wine 21% or less alcohol by volume. 436.1525(1)(d)
SMALL WINE MAKER	436.1111(9)	\$25	50,000 gallons or less produced per calendar year. 436.1525(1)(d)
SMALL DISTILLER	436.1534	\$100	436.1525(z)
BRANDY MANUFACTURER	436.1105(9)	\$100	436.1525(1)(t)
MIXED SPIRIT DRINK MANUFACTURER	436.1109(5)	\$100	436.1525(1)(u)
BREW PUB	436.1105(11)	\$100	License must be issued in conjunction with a Class C, Tavern, Class A Hotel, or Class B Hotel: not more than 5,000 barrels of beer per year total at three allowable locations. 436.1525(1)(v)
<b>WHOLESALE &amp; OTHER MISC.</b>			
WHOLESALE OF BEER, WINE AND MIXED SPIRIT DRINK	436.1113(7)	\$300	For first motor vehicle; \$50 for each add'l motor vehicle used in delivery to retail licensees. 436.1525(1)(h)
OUT STATE SELLER OF WINE	436.1109(9)	\$300	For delivering or selling wine in Michigan. 436.1525(1)(e)
OUT STATE SELLER OF BEER	436.1109(7)	\$1,000	For delivering or selling beer in Michigan. 436.1525(1)(c)
OUT STATE SELLER OF MIXED SPIRIT DRINK	436.1109(8)	\$300	For delivering or selling mixed spirit drink in Michigan. 436.1525(1)(f)
DIRECT SHIPPER LICENSE	436.1203	\$100	To ship domestic wine directly to Michigan consumers; not more than 13,500 liters of wine, in total, per calendar year. 436.1203(10)
WAREHOUSER	436.1113(6)	\$50	Minimum fee for each warehouse; a larger fee may be fixed by the Liquor Control Commission. 436.1525(1)(q)
VENDOR REPRESENTATIVE	R436.1001(w)	\$50	Established by the Liquor Control Commission. R436.1853
SALESPERSON	R436.1001(r)	\$35	Established by the Liquor Control Commission. R436.1853
LIMITED ALCOHOL BUYER	R436.1813	\$10	Established by the Liquor Control Commission. R436.1813

\*All citations refer to the Michigan Compiled Laws or the administrative rules of the Liquor Control Commission contained in the Michigan Administrative Code.

\*\*All retail licenses that are authorized to sell spirits for consumption on and /or off the premises on Sunday after 12:00 noon, add an additional 15% to the total on-premise or off-premise license fee only.

## HISTORY OF LICENSE FEES

Following is the history of changes to license fees since PA 8 of 1933 (Extra Session), now recodified as PA 58 of 1998. Public Acts indicated below are provided for historical reference:

**Manufacturers of Spirits:**

\$5,000 (PA 8, 1933 Ex. Sess.); \$1,000 (PA 111 of 1941); \$5,000 (PA 133 of 1945); \$10,000 (PA 417 of 1976); \$1,000 (PA 76 of 2002)

**Small Distiller:**

\$100 (PA218, 2008)

**Manufacturers of Beer:**

\$50 per 1,000 barrels, minimum fee \$1,000 (PA 8, 1933 Ex. Sess.); \$50 per 1,000 barrels, maximum fee \$100 (PA 141 of 1973); \$50 for first 15,000 barrels; for over 15,000: \$50 per 1,000 barrels, maximum fee \$1,000, plus \$50 per vehicle (PA 417 of 1976)

**Outstate Seller of Beer:**

\$100 (PA 219 of 1951); \$1,000 (PA 417 of 1976)

**Winemakers:**

\$250 (PA 8, 1933 Ex. Sess.); \$500 (PA 133 of 1945); \$1,000 (PA 417 of 1976); \$100 (PA 123 of 1985)

**Small Wine Maker:**

\$250 (PA 126 of 1978); \$25 (PA 123 of 1985)

**Outstate Seller of Wine:**

\$100 (PA 72 of 1954); \$300 (PA 417 of 1976)

**Outstate Seller of Mixed Spirit Drink:**

\$300 (PA 118 of 1989)

**Direct Shipper:**

\$100 (PA 682 of 2006)

**Trains:**

\$25 per car (PA 8, 1933 Ex. Sess.); \$50 per car (PA 133 of 1945); \$100 per train (PA 417 of 1976)

**Wholesaler:**

\$100 (PA 8, 1933 Ex. Sess.); \$100 plus \$50 each additional vehicle (PA 133 of 1945); \$300 plus \$50 each additional vehicle (PA 417 of 1976)

**SDM:**

\$25 (PA 8, 1933 Ex. Sess.); \$50 (PA 219 of 1951); \$100 (PA 417 of 1976)

**SDD:**

\$50 for over 10,000 population, \$25 for under 10,000 population (PA 133 of 1945); \$75 plus \$1.50 for each \$1,000 sales in excess of \$25,000 (PA 219 of 1951); \$150 plus \$3.00 for each \$1,000 of sales in excess of \$25,000 (PA 417 of 1976)

## HISTORY OF LICENSE FEES *(continued)*

### "A" Hotels:

\$150, \$1.00 each bedroom over 20, \$500 maximum (PA 8, 1933 Ex. Sess.); \$250, \$1.00 each bedroom over 20, \$500 maximum (PA 417 of 1976)

### "B" Hotels:

\$300, \$2.00 each bedroom over 20, \$1,000 maximum (PA 8, 1933 Ex. Sess.); \$300, \$2.00 each bedroom over 20, \$1,000 maximum, \$250 added bar (PA 281 of 1937); \$500, \$2.00 each bedroom over 20, \$1,000 maximum, \$250 added bar (PA 219 of 1951); \$600, \$3.00 each bedroom over 20, \$350 added bar (PA 417 of 1976)

### Taverns:

\$100 (PA 8, 1933 Ex. Sess.); \$150 (PA 281 of 1937); \$250 (PA 417 of 1976)

### Class "C":

\$500 (PA 8, 1933 Ex. Sess.); \$500, \$250 added bar (PA 219 of 1951); \$600, \$350 added bar, \$100 for each added bar in concession stands operated by non-profit organizations in municipally-owned facilities (PA 417 of 1976)

### Class "G-1":

\$1000 (PA 58, of 1998); golf course selling beer, wine and spirits.

### Class "G-2":

\$500 (PA 58, of 1998); golf course selling beer and wine only.

### Clubs:

\$100, \$1.00 each member over 150, \$500 maximum (PA 8, 1933 Ex. Sess.); \$300, \$1.00 each member over 150, \$750 maximum (PA 417 of 1976)

### Watercraft:

\$50 minimum, \$500 maximum (PA 8, 1933 Ex. Sess.); \$100 minimum, \$500 maximum (PA 417 of 1976)

### Warehouse:

Fixed by Commission, \$25 minimum (PA 8, 1933 Ex. Sess.); fixed by Commission, \$50 minimum (PA 417 of 1976)

### Special Licenses:

\$2.00-\$5.00 per day (PA 8, 1933 Ex. Sess.); \$25 per day, \$250 annual fee (PA 133 of 1945); \$25 per day, no more than three per year (PA 219 of 1951); \$25 per day, \$15 if in existence for one year, no more than five per year (PA 216 of 1952); \$50 per day, \$25 if in existence for one year, no more than five per year (PA 417 of 1976)

### Aircraft:

Fixed by Commission (PA 8, 1933 Ex. Sess.); \$50 per plane (PA 219 of 1951); \$100 per plane (PA 417 of 1976); \$600 per airline (PA 192 of 1986)

### Brandy Manufacturer:

\$250 (PA 153 of 1981); \$100 (PA 123 of 1985)

### Mixed Spirit Drink Manufacturer:

\$100 (PA 118 of 1989)

### Brewpub:

\$100 (PA 300 of 1992)

## SUMMARY OF VIOLATION DISPOSITIONS For Calendar Year 2008

CHARGE	HEARINGS HELD			No Action Taken	TOTAL
	Responsible	Dismissed	Acknowledgement		
<b>Retail Licenses</b>					
Sell, furnish to or allow person under 21 to consume	400	32	580	5	1017
Sell, serve to or allow intoxicated person to consume or loiter	97	22	22	2	143
Licensee or employee intoxicated on premise	5	0	7	0	12
Operation other than legal hours	17	1	12	1	31
Selling before noon on Sunday	3	0	1	0	4
Controlled substances/ drug paraphernalia	21	1	3	0	25
Licensee convicted of illegal act	23	2	19	5	49
Illegally obtain or transfer license	59	1	71	0	131
Sales or services to non-members by clubs	3	0	13	0	16
Adulterated or mis-branded spirits	1	0	0	0	1
Employ person under 18 years of age	0	0	1	0	1
Failure to cooperate with law officers	15	2	2	0	19
Gambling or possession of gaming equipment	5	0	8	0	13
Gambling or possession of video-type equipment	4	0	2	0	6
Add or drop space without permission	1	0	7	0	8

## SUMMARY OF VIOLATION DISPOSITIONS For Calendar Year 2008

CHARGE	HEARINGS HELD			No Action Taken
	Responsible	Dismissed	Acknowledgement	
<b>Retail Licenses (continued)</b>				
Selling or purchasing on credit	3	0	1	0
Purchase from unauthorized source	7	0	9	0
Allow alcoholic liquor sold for on-premise consumption to be removed	6	0	5	0
Dancing or entertainment without permit	3	0	2	0
Receive aid or assistance from wholesaler	0	0	0	1
Nudity, prohibited sexual act	7	2	0	1
NSF checks	307	35	478	5
Miscellaneous- Retail	82	16	58	8
Failure to comply with Licensing Order-Server Training Requirements	50	4	125	1
<b>TOTAL</b>	<b>1119</b>	<b>118</b>	<b>1426</b>	<b>29</b>
<b>NON-RETAIL LICENSES</b>				
Selling or purchasing on credit	0	0	0	0
Receive aid or assistance from retailer	0	0	0	0
Give aid or assistance	2	1	3	2
Failure to file required reports	1	0	1	0
Violation of territorial agreements	0	0	0	0
Sale or importation of non-approved products	0	0	0	0
Non-Retail Licensee convicted of illegal act	0	0	1	0
Miscellaneous- Non-Retail	6	0	1	1
<b>TOTAL</b>	<b>9</b>	<b>1</b>	<b>6</b>	<b>3</b>

## DISPOSITION OF VIOLATION CASES

### Selected Statistics for Calendar Years 2008 and 2007

VIOLATION ACTIVITY	2008	2007	%INC/(DEC)
<b>VIOLATION HEARINGS HELD*</b>	1283	1190	7.8
<b>TOTAL NUMBER LICENSES PENALIZED</b>	2620	2462	6.4
Hearings (orders)	1144	1112	2.9
Acknowledgements (orders)	1476	1350	9.3
<b>TOTAL NUMBER CASES DISMISSED</b>	160	125	28.0
Hearing Commissioner	132	103	28.1
Nolle Prosequi	28	22	27.2
<b>TOTAL PENALTIES-SELECTED STATISTICS</b>			
Licenses Revoked	0	0	0
Licenses Revoked/Terminated unless transferred	190	177	7.3
Licensed Establishments Suspended	71	74	(4.0)
Total Days of Suspension Ordered	386	458	(15.7)
Licensed Establishments Fined	2593	2418	7.2
Total Fines Assessed (dollars)	\$1,141,183	\$1,066,229	7.0
<b>VIOLATIONS SUBMITTED</b>			
MLCC Enforcement Division	1720	1508	14.1
Detroit Police Department	130	101	28.7
Michigan State Police	108	81	33.3
Sheriff Department	182	230	(20.9)
All Other Police Departments	569	565	.71
Joint Reports	87	93	(6.4)
<b>VIOLATION APPEAL HEARINGS**</b>			
Appeal Hearings Held	44	30	46.7
Appeal Decisions	46	32	43.8
Affirmed	22	11	100
Modified	21	16	31.2
Rescinded	2	4	(50)
Remanded	1	1	0
<b>PENALTY HEARINGS [MCL436.1903(1)]</b>	18	12	50

Notes:

\*Violation hearings held may not represent final totals.

\*\*Dispositions may not add due to reporting times.

# End

(for more information, please contact the Financial  
Management Division at 517-322-1382)