

Prelicensing Provider Performance Report

0004 Kaplan Financial
December 2011

Life Producer							
Course Code	Course Name		Tested	Passed	Failed	% Passed	% Failed
52734	MI Life-2009	First Time	2	0	2	0%	100%
		Retake	2	2	0	100%	0%
52544	MICHIGAN LIFE INSURANCE EXAM MANUAL 2009	First Time	4	2	2	50%	50%
		Retake	3	1	2	33%	67%
55367	LIFE INSURANCE LICENSE EXAM MANUAL 2ND E	First Time	7	3	4	43%	57%
		Retake	2	1	1	50%	50%
57360	LIFE INSURANCE 2011	First Time	7	6	1	86%	14%
		Retake	3	0	3	0%	100%
Total			30	15	15	50%	50%

Accident and Health Producer							
Course Code	Course Name		Tested	Passed	Failed	% Passed	% Failed
52543	MICHIGAN ACCIDENT & HEALTH INS. EXAM MAN	First Time	11	11	0	100%	0%
		Retake	1	0	1	0%	100%
52733	MI Health 2009	First Time	4	3	1	75%	25%
		Retake	1	0	1	0%	100%
55368	HEALTH INSURANCE LICENSE EXAM MANUAL 2ND	First Time	4	4	0	100%	0%
		Retake	0	0	0	0%	0%
57361	HEALTH INSURANCE 2011	First Time	3	2	1	67%	33%
		Retake	2	2	0	100%	0%
Total			26	22	4	85%	15%

Property Producer/Solicitor							
Course Code	Course Name		Tested	Passed	Failed	% Passed	% Failed
51148	NATIONAL PROPERTY INSURANCE LICENSE EXAM	First Time	3	1	2	33%	67%
		Retake	4	0	4	0%	100%
52541	MI PROPERTY EXAM 2009	First Time	2	0	2	0%	100%
		Retake	0	0	0	0%	0%
Total			9	1	8	11%	89%

Prelicensing Provider Performance Report

0004 Kaplan Financial
December 2011

Casualty Producer/Solicitor							
Course Code	Course Name		Tested	Passed	Failed	% Passed	% Failed
52537	MI CASUALTY EXAM 2009	First Time	3	0	3	0%	100%
		Retake	2	0	2	0%	100%
		Total	5	0	5	0%	100%

Life, Accident and Health Producer							
Course Code	Course Name		Tested	Passed	Failed	% Passed	% Failed
52543	MICHIGAN ACCIDENT & HEALTH INS. EXAM MAN 2009	First Time	28	21	7	75%	25%
		Retake	11	4	7	36%	64%
52544	MICHIGAN LIFE INSURANCE EXAM MANUAL 2009	First Time	26	19	7	73%	27%
		Retake	7	3	4	43%	57%
52733	MI Health 2009	First Time	12	8	4	67%	33%
		Retake	4	1	3	25%	75%
52734	MI Life-2009	First Time	12	8	4	67%	33%
		Retake	6	2	4	33%	67%
55367	LIFE INSURANCE LICENSE EXAM MANUAL 2ND E	First Time	45	37	8	82%	18%
		Retake	17	6	11	35%	65%
55368	HEALTH INSURANCE LICENSE EXAM MANUAL 2ND	First Time	45	36	9	80%	20%
		Retake	16	6	10	38%	63%
57360	LIFE INSURANCE-2011	First Time	24	17	7	71%	29%
		Retake	3	2	1	67%	33%
57361	HEALTH INSURANCE-2011	First Time	23	16	7	70%	30%
		Retake	3	2	1	67%	33%
Total			282	188	94	67%	33%

Prelicensing Provider Performance Report

0004 Kaplan Financial
December 2011

Property and Casualty Producer/Solicitor							
Course Code	Course Name		Tested	Passed	Failed	% Passed	% Failed
51148	NATIONAL PROPERTY INSURANCE LICENSE EXAM	First Time	49	21	28	43%	57%
		Retake	56	17	39	30%	70%
51149	NATIONAL CASUALTY INSURANCE LICENSE EXAM	First Time	48	19	29	40%	60%
		Retake	56	17	39	30%	70%
52537	MI CASUALTY EXAM 2009	First Time	26	15	11	58%	42%
		Retake	22	8	14	36%	64%
52541	MI PROPERTY EXAM 2009	First Time	26	14	12	54%	46%
		Retake	21	8	13	38%	62%
58268	PROPERTY INSURANCE 1ST EDITION-2011	First Time	10	7	3	70%	30%
		Retake	2	1	1	50%	50%
58269	CASUALTY INSURANCE 1ST EDITION	First Time	12	8	4	67%	33%
		Retake	2	1	1	50%	50%
Total			330	136	194	41%	59%

Prelicensing Provider Performance Report

0007 MICHIGAN ASSOCIATION OF INSURANCE AGENTS (MAIA)
December 2011

Life Producer							
Course Code	Course Name		Tested	Passed	Failed	% Passed	% Failed
55387	LIFE LICENSING SCHOOL-2010	First Time	1	1	0	100%	0%
		Retake	0	0	0	0%	0%
55388	LIFE SELF STUDY LICENSING PROGRAM-2010	First Time	2	1	1	50%	50%
		Retake	1	1	0	100%	0%
Total			4	3	1	75%	25%

Accident and Health Producer							
Course Code	Course Name		Tested	Passed	Failed	% Passed	% Failed
55390	HEALTH SELF STUDY LICENSING PROGRAM-2010	First Time	1	1	0	100%	0%
		Retake	0	0	0	0%	0%
Total			1	1	0	100%	0%

Property Producer/Solicitor							
Course Code	Course Name		Tested	Passed	Failed	% Passed	% Failed
54040	PROPERTY LICENSING SCHOOL-2010	First Time	1	0	1	0%	100%
		Retake	0	0	0	0%	0%
Total			1	0	1	0%	100%

Casualty Producer/Solicitor							
Course Code	Course Name		Tested	Passed	Failed	% Passed	% Failed
54042	CASUALTY LICENSING SCHOOL-2010	First Time	1	1	0	100%	0%
		Retake	0	0	0	0%	0%
Total			1	1	0	100%	0%

Prelicensing Provider Performance Report

0007 MICHIGAN ASSOCIATION OF INSURANCE AGENTS (MAIA)
December 2011

Personal Lines							
Course Code	Course Name		Tested	Passed	Failed	% Passed	% Failed
54041	PROPERTY SELF STUDY LICENSING-2010	First Time	15	13	2	87%	13%
		Retake	2	1	1	50%	50%
54043	CASUALTY SELF STUDY LICENSING-2010	First Time	15	13	2	87%	13%
		Retake	2	1	1	50%	50%
Total			34	28	6	82%	18%

Life, Accident and Health Producer							
Course Code	Course Name		Tested	Passed	Failed	% Passed	% Failed
55387	LIFE LICENSING SCHOOL-2010	First Time	3	2	1	67%	33%
		Retake	3	1	2	33%	67%
55388	LIFE SELF STUDY LICENSING PROGRAM-2010	First Time	5	2	3	40%	60%
		Retake	10	2	8	20%	80%
55389	HEALTH LICENSING SCHOOL-2010	First Time	3	2	1	67%	33%
		Retake	2	1	1	50%	50%
55390	HEALTH SELF STUDY LICENSING PROGRAM-2010	First Time	5	2	3	40%	60%
		Retake	10	2	8	20%	80%
Total			41	14	27	34%	66%

Prelicensing Provider Performance Report

0007 MICHIGAN ASSOCIATION OF INSURANCE AGENTS (MAIA)
December 2011

Property and Casualty Producer/Solicitor							
Course Code	Course Name		Tested	Passed	Failed	% Passed	% Failed
54040	PROPERTY LICENSING SCHOOL-2010	First Time	1	1	0	100%	0%
		Retake	18	6	12	33%	67%
54041	PROPERTY SELF STUDY LICENSING-2010	First Time	5	3	2	60%	40%
		Retake	7	1	6	14%	86%
54042	CASUALTY LICENSING SCHOOL-2010	First Time	1	1	0	100%	0%
		Retake	18	6	12	33%	67%
54043	CASUALTY SELF STUDY LICENSING-2010	First Time	5	3	2	60%	40%
		Retake	7	1	6	14%	86%
		Total	62	22	40	35%	65%

Prelicensing Provider Performance Report

0045 FINANCIAL SERVICES INSTITUTE OF MI INC
December 2011

Life Producer							
Course Code	Course Name		Tested	Passed	Failed	% Passed	% Failed
52334	LIFE INSURANCE CLASSROOM- REV 2009	First Time	12	4	8	33%	67%
		Retake	0	0	0	0%	0%
52531	LIFE ONLY SELF-STUDY 2009	First Time	2	0	2	0%	100%
		Retake	0	0	0	0%	0%
Total			14	4	10	29%	71%

Accident and Health Producer							
Course Code	Course Name		Tested	Passed	Failed	% Passed	% Failed
52333	ACCIDENT & HEALTH INSURANCE CLASSROOM- R	First Time	2	2	0	100%	0%
		Retake	2	1	1	50%	50%
52519	HEALTH ONLY-SELF STUDY 2009	First Time	1	0	1	0%	100%
		Retake	2	1	1	50%	50%
Total			7	4	3	57%	43%

Property Producer/Solicitor							
Course Code	Course Name		Tested	Passed	Failed	% Passed	% Failed
52562	PROPERTY ONLY SELF-STUDY 2009	First Time	1	0	1	0%	100%
		Retake	0	0	0	0%	0%
Total			1	0	1	0%	100%

Casualty Producer/Solicitor							
Course Code	Course Name		Tested	Passed	Failed	% Passed	% Failed
52501	CASUALTY ONLY - SELF STUDY 2009	First Time	1	0	1	0%	100%
		Retake	0	0	0	0%	0%
Total			1	0	1	0%	100%

Prelicensing Provider Performance Report

0045 FINANCIAL SERVICES INSTITUTE OF MI INC
December 2011

Life, Accident and Health Producer							
Course Code	Course Name		Tested	Passed	Failed	% Passed	% Failed
52333	ACCIDENT & HEALTH INSURANCE CLASSROOM- R	First Time	10	4	6	40%	60%
		Retake	15	5	10	33%	67%
52334	LIFE INSURANCE CLASSROOM- REV 2009	First Time	11	5	6	45%	55%
		Retake	15	5	10	33%	67%
52519	HEALTH ONLY-SELF STUDY 2009	First Time	6	4	2	67%	33%
		Retake	4	2	2	50%	50%
52531	LIFE ONLY SELF-STUDY 2009	First Time	5	3	2	60%	40%
		Retake	4	2	2	50%	50%
Total			70	30	40	43%	57%

Property and Casualty Producer/Solicitor							
Course Code	Course Name		Tested	Passed	Failed	% Passed	% Failed
52501	CASUALTY ONLY - SELF STUDY 2009	First Time	8	2	6	25%	75%
		Retake	12	2	10	17%	83%
52562	PROPERTY ONLY SELF-STUDY 2009	First Time	8	2	6	25%	75%
		Retake	12	2	10	17%	83%
Total			40	8	32	20%	80%

Prelicensing Provider Performance Report

0056 Primerica Life Insurance Company
December 2011

Life Producer							
Course Code	Course Name		Tested	Passed	Failed	% Passed	% Failed
52042	MICHIGAN LIFE ONLY COURSE	First Time	24	16	8	67%	33%
		Retake	34	6	28	18%	82%
Total			58	22	36	38%	62%

Prelicensing Provider Performance Report

0173 American Education Systems
December 2011

Life Producer							
Course Code	Course Name		Tested	Passed	Failed	% Passed	% Failed
52507	EXAM FX-LIFE 2009	First Time	6	3	3	50%	50%
		Retake	8	3	5	38%	63%
52552	PASS LIFE 2009	First Time	1	1	0	100%	0%
		Retake	0	0	0	0%	0%
Total			15	7	8	47%	53%

Accident and Health Producer							
Course Code	Course Name		Tested	Passed	Failed	% Passed	% Failed
52506	EXAM FX-HEALTH 2009	First Time	3	3	0	100%	0%
		Retake	1	1	0	100%	0%
52509	FOUNDATIONS OF HEALTH INS 2009	First Time	1	1	0	100%	0%
		Retake	0	0	0	0%	0%
52551	PASS HEALTH 2009	First Time	6	6	0	100%	0%
		Retake	0	0	0	0%	0%
Total			11	11	0	100%	0%

Life, Accident and Health Producer							
Course Code	Course Name		Tested	Passed	Failed	% Passed	% Failed
52506	EXAM FX-HEALTH 2009	First Time	7	6	1	86%	14%
		Retake	2	1	1	50%	50%
52507	EXAM FX-LIFE 2009	First Time	7	6	1	86%	14%
		Retake	2	1	1	50%	50%
Total			18	14	4	78%	22%

Prelicensing Provider Performance Report

0285 MI Office of Financial and Insurance Regulation
December 2011

Life Producer							
Course Code	Course Name		Tested	Passed	Failed	% Passed	% Failed
52573	LIFE PE WAIVER 2009	First Time	2	2	0	100%	0%
		Retake	2	0	2	0%	100%
		Total	4	2	2	50%	50%

Accident and Health Producer							
Course Code	Course Name		Tested	Passed	Failed	% Passed	% Failed
52571	ACCIDENT & HEALTH PE WAIVER 2009	First Time	1	1	0	100%	0%
		Retake	0	0	0	0%	0%
		Total	1	1	0	100%	0%

Life, Accident and Health Producer							
Course Code	Course Name		Tested	Passed	Failed	% Passed	% Failed
52573	LIFE PE WAIVER 2009	First Time	1	0	1	0%	100%
		Retake	0	0	0	0%	0%
		Total	1	0	1	0%	100%

Property and Casualty Producer/Solicitor							
Course Code	Course Name		Tested	Passed	Failed	% Passed	% Failed
52572	CASUALTY PE WAIVER 2009	First Time	0	0	0	0%	0%
		Retake	1	1	0	100%	0%
52574	PROPERTY PE WAIVER 2009	First Time	0	0	0	0%	0%
		Retake	1	1	0	100%	0%
Total			2	2	0	100%	0%

Prelicensing Provider Performance Report

0432 AD Banker & Company, L.L.C.
December 2011

Life Producer							
Course Code	Course Name		Tested	Passed	Failed	% Passed	% Failed
52529	LIFE ONLY 2009	First Time	27	23	4	85%	15%
		Retake	6	4	2	67%	33%
Total			33	27	6	82%	18%

Accident and Health Producer							
Course Code	Course Name		Tested	Passed	Failed	% Passed	% Failed
52516	HEALTH ONLY 2009	First Time	2	2	0	100%	0%
		Retake	0	0	0	0%	0%
Total			2	2	0	100%	0%

Life, Accident and Health Producer							
Course Code	Course Name		Tested	Passed	Failed	% Passed	% Failed
52516	HEALTH ONLY 2009	First Time	18	11	7	61%	39%
		Retake	7	2	5	29%	71%
52529	LIFE ONLY 2009	First Time	18	11	7	61%	39%
		Retake	8	2	6	25%	75%
Total			51	26	25	51%	49%

Property and Casualty Producer/Solicitor							
Course Code	Course Name		Tested	Passed	Failed	% Passed	% Failed
52499	CASUALTY ONLY 2009	First Time	1	1	0	100%	0%
		Retake	0	0	0	0%	0%
52560	PROPERTY ONLY 2009	First Time	1	1	0	100%	0%
		Retake	0	0	0	0%	0%
Total			2	2	0	100%	0%

Prelicensing Provider Performance Report

0456 Insurance Schools, Inc.
December 2011

Life, Accident and Health Producer							
Course Code	Course Name		Tested	Passed	Failed	% Passed	% Failed
52518	HEALTH ONLY SELF STUDY PE COURSE 2009	First Time	1	1	0	100%	0%
		Retake	1	0	1	0%	100%
52532	LIFE ONLY SELF STUDY PE COURSE 2009	First Time	1	1	0	100%	0%
		Retake	0	0	0	0%	0%
Total			3	2	1	67%	33%

Property and Casulaty Producer/Solicitor							
Course Code	Course Name		Tested	Passed	Failed	% Passed	% Failed
52538	MI CASUALTY LICENSING COURSE 2009	First Time	1	1	0	100%	0%
		Retake	0	0	0	0%	0%
52542	MI PROPERTY LICENSING COURSE 2009	First Time	1	1	0	100%	0%
		Retake	0	0	0	0%	0%
Total			2	2	0	100%	0%

Prelicensing Provider Performance Report

0696 FSI of Western Michigan
December 2011

Life Producer							
Course Code	Course Name		Tested	Passed	Failed	% Passed	% Failed
55679	LIFE INSURANCE PRELICENSING HOMESTUDY	First Time	1	1	0	100%	0%
		Retake				#DIV/0!	#DIV/0!
Total			1	1	0	100%	0%

Accident and Health Producer							
Course Code	Course Name		Tested	Passed	Failed	% Passed	% Failed
52658	ACCIDENT AND HEALTH INS. PRELICENSING	First Time	3	3	0	100%	0%
		Retake	0	0	0	0%	0%
Total			3	3	0	100%	0%

Prelicensing Provider Performance Report

0717 360Training.com, Inc.
December 2011

Property and Casualty Producer/Solicitor							
Course Code	Course Name		Tested	Passed	Failed	% Passed	% Failed
58017	PROPERTY INSURANCE PREP COURSE	First Time	1	0	1	0%	100%
		Retake	1	0	1	0%	100%
Total			2	0	2	0%	100%

Prelicensing Provider Performance Report

0720 CPMI Professional
December 2011

Property and Casualty Producer/Solicitor							
Course Code	Course Name		Tested	Passed	Failed	% Passed	% Failed
52497	CASUALTY INSURANCE BASICS 2009	First Time	4	1	3	25%	75%
		Retake	3	1	2	33%	67%
52558	PROPERTY INSURANCE BASICS 2009	First Time	4	1	3	25%	75%
		Retake	3	1	2	33%	67%
Total			14	4	10	29%	71%

Prelicensing Provider Performance Report

0792 Able Incorporated DBA
December 2011

Life Producer							
Course Code	Course Name		Tested	Passed	Failed	% Passed	% Failed
52555	PRELICENSING FOR LIFE 2009	First Time	30	21	9	70%	30%
		Retake	13	7	6	54%	46%
Total			43	28	15	65%	35%

Accident and Health Producer							
Course Code	Course Name		Tested	Passed	Failed	% Passed	% Failed
52554	PRELICENSING FOR HEALTH 2009	First Time	25	21	4	84%	16%
		Retake	9	6	3	67%	33%
Total			34	27	7	79%	21%

Property Producer/Solicitor							
Course Code	Course Name		Tested	Passed	Failed	% Passed	% Failed
52656	PRELICENSING FOR PROPERTY-2009	First Time	2	1	1	50%	50%
		Retake	0	0	0	0%	0%
Total			2	1	1	50%	50%

Casualty Producer/Solicitor							
Course Code	Course Name		Tested	Passed	Failed	% Passed	% Failed
52553	PRELICENSING FOR CASUALTY 2009	First Time	1	1	0	100%	0%
		Retake	0	0	0	0%	0%
Total			1	1	0	100%	0%

Prelicensing Provider Performance Report

0792 Able Incorporated DBA
December 2011

Life, Accident and Health Producer							
Course Code	Course Name		Tested	Passed	Failed	% Passed	% Failed
52554	PRELICENSING FOR HEALTH 2009	First Time	51	30	21	59%	41%
		Retake	31	18	13	58%	42%
52555	PRELICENSING FOR LIFE 2009	First Time	51	30	21	59%	41%
		Retake	31	18	13	58%	42%
Total			164	96	68	59%	41%

Property and Casualty Producer/Solicitor							
Course Code	Course Name		Tested	Passed	Failed	% Passed	% Failed
52553	PRELICENSING FOR CASUALTY 2009	First Time	14	7	7	50%	50%
		Retake	16	9	7	56%	44%
52656	PRELICENSING FOR PROPERTY-2009	First Time	14	7	7	50%	50%
		Retake	16	9	7	56%	44%
Total			60	32	28	53%	47%

Prelicensing Provider Performance Report

0883 Launch Learning Group LLC
December 2011

Life Producer							
Course Code	Course Name		Tested	Passed	Failed	% Passed	% Failed
53851	LIFE PRODUCER	First Time	0	0	0	0%	0%
		Retake	1	0	1	0%	100%
54637	LIFE	First Time	0	0	0	0%	0%
		Retake	4	1	3	25%	75%
57656	LIFE PRODUCER-2011	First Time	6	2	4	33%	67%
		Retake	5	1	4	20%	80%
Total			16	4	12	25%	75%

Life, Accident and Health Producer							
Course Code	Course Name		Tested	Passed	Failed	% Passed	% Failed
54638	HEALTH	First Time	1	1	0	100%	0%
		Retake	0	0	0	0%	0%
57656	LIFE PRODUCER-2011	First Time	1	1	0	100%	0%
		Retake	0	0	0	0%	0%
Total			2	2	0	100%	0%

Prelicensing Provider Performance Report

0878 Insurance Trainers and Educators Association of Michigan
December 2011

Property and Casualty Producer/Solicitor							
Course Code	Course Name		Tested	Passed	Failed	% Passed	% Failed
54624	ITEAM'S PRACTICAL GUIDE TO PROPERTY INSU	First Time	0	0	0	0%	0%
		Retake	3	0	3	0%	100%
54625	ITEAM'S PRACTICAL GUIDE TO CASUALTY INSU	First Time	0	0	0	0%	0%
		Retake	3	0	3	0%	100%
		Total	6	0	6	0%	100%

Prelicensing Provider Performance Report

0897 TesTeachers
December 2011

Life Producer							
Course Code	Course Name		Tested	Passed	Failed	% Passed	% Failed
55261	MI LIFE INSURANCE ONLY	First Time	2	2	0	100%	0%
		Retake	1	1	0	100%	0%
Total			3	3	0	100%	0%

Accident & Health Producer							
Course Code	Course Name		Tested	Passed	Failed	% Passed	% Failed
55262	MI HEALTH INSURANCE ONLY	First Time	1	1	0	100%	0%
		Retake	0	0	0	0%	0%
Total			1	1	0	100%	0%

Life, Accident & Health Producer							
Course Code	Course Name		Tested	Passed	Failed	% Passed	% Failed
55261	MI LIFE INSURANCE ONLY	First Time	6	5	1	83%	17%
		Retake	1	1	0	100%	0%
55262	MI HEALTH INSURANCE ONLY	First Time	6	5	1	83%	17%
		Retake	1	1	0	100%	0%
Total			14	12	2	86%	14%

Property and Casualty Producer/Solicitor							
Course Code	Course Name		Tested	Passed	Failed	% Passed	% Failed
55263	MI PROPERTY ONLY	First Time	14	11	3	79%	21%
		Retake	3	3	0	100%	0%
55264	MI CASUALTY ONLY	First Time	14	11	3	79%	21%
		Retake	3	3	0	100%	0%
Total			34	28	6	82%	18%

Prelicensing Provider Performance Report

0914-Prelicense.com A Service of WebCE
December 2011

Life Producer							
Course Code	Course Name		Tested	Passed	Failed	% Passed	% Failed
56868	MICHIGAN LIFE-ONLY COURSE	First Time	0	0	0	0%	0%
		Retake	1	0	1	0%	100%
		Total	1	0	1	0%	100%

Accident and Health Producer							
Course Code	Course Name		Tested	Passed	Failed	% Passed	% Failed
56869	MICHIGAN ACCIDENT AND HEALTH ONLY COURSE	First Time	3	1	2	33%	67%
		Retake	2	1	1	50%	50%
		Total	5	2	3	40%	60%

Life, Accident and Health Producer							
Course Code	Course Name		Tested	Passed	Failed	% Passed	% Failed
56868	MICHIGAN LIFE-ONLY COURSE	First Time	8	4	4	50%	50%
		Retake	5	2	3	40%	60%
56869	MICHIGAN ACCIDENT AND HEALTH ONLY COURSE	First Time	8	4	4	50%	50%
		Retake	5	2	3	40%	60%
Total			26	12	14	46%	54%

Prelicensing Provider Performance Report

0004 Kaplan Financial
November 2011

Life Producer							
Course Code	Course Name		Tested	Passed	Failed	% Passed	% Failed
52734	MI Life-2009	First Time	4	3	1	75%	25%
		Retake	4	1	3	25%	75%
52544	MICHIGAN LIFE INSURANCE EXAM MANUAL 2009	First Time	6	5	1	83%	17%
		Retake	6	2	4	33%	67%
55367	LIFE INSURANCE LICENSE EXAM MANUAL 2ND E	First Time	3	1	2	33%	67%
		Retake	3	0	3	0%	100%
57360	LIFE INSURANCE 2011	First Time	3	2	1	67%	33%
		Retake	4	1	3	25%	75%
Total			33	15	18	45%	55%

Accident and Health Producer							
Course Code	Course Name		Tested	Passed	Failed	% Passed	% Failed
52543	MICHIGAN ACCIDENT & HEALTH INS. EXAM MAN	First Time	11	9	2	82%	18%
		Retake	0	0	0	0%	0%
52733	MI Health 2009	First Time	4	4	0	100%	0%
		Retake	1	0	1	0%	100%
55368	HEALTH INSURANCE LICENSE EXAM MANUAL 2ND	First Time	2	1	1	50%	50%
		Retake	0	0	0	0%	0%
57361	HEALTH INSURANCE 2011	First Time	3	1	2	33%	67%
		Retake	2	0	2	0%	100%
Total			23	15	8	65%	35%

Property Producer/Solicitor							
Course Code	Course Name		Tested	Passed	Failed	% Passed	% Failed
51148	NATIONAL PROPERTY INSURANCE LICENSE EXAM	First Time	1	0	1	0%	100%
		Retake	4	1	3	25%	75%
52541	MI PROPERTY EXAM 2009	First Time	3	3	0	100%	0%
		Retake	0	0	0	0%	0%
Total			8	4	4	50%	50%

Prelicensing Provider Performance Report

0004 Kaplan Financial
November 2011

Casualty Producer/Solicitor							
Course Code	Course Name		Tested	Passed	Failed	% Passed	% Failed
51149	NATIONAL CASUALTY INSURANCE LICENSE EXAM	First Time	0	0	0	0%	0%
		Retake	3	1	2	33%	67%
52537	MI CASUALTY EXAM 2009	First Time	3	3	0	100%	0%
		Retake	0	0	0	0%	0%
		Total	6	4	2	67%	33%

Life, Accident and Health Producer							
Course Code	Course Name		Tested	Passed	Failed	% Passed	% Failed
52543	MICHIGAN ACCIDENT & HEALTH INS. EXAM MAN 2009	First Time	17	11	6	65%	35%
		Retake	14	6	8	43%	57%
52544	MICHIGAN LIFE INSURANCE EXAM MANUAL 2009	First Time	17	11	6	65%	35%
		Retake	15	5	10	33%	67%
52733	MI Health 2009	First Time	9	9	0	100%	0%
		Retake	4	3	1	75%	25%
52734	MI Life-2009	First Time	10	10	0	100%	0%
		Retake	4	3	1	75%	25%
55367	LIFE INSURANCE LICENSE EXAM MANUAL 2ND E	First Time	25	20	5	80%	20%
		Retake	4	2	2	50%	50%
55368	HEALTH INSURANCE LICENSE EXAM MANUAL 2ND	First Time	25	20	5	80%	20%
		Retake	6	2	4	33%	67%
57360	LIFE INSURANCE-2011	First Time	12	8	4	67%	33%
		Retake	5	1	4	20%	80%
57361	HEALTH INSURANCE-2011	First Time	12	8	4	67%	33%
		Retake	5	1	4	20%	80%
		Total	184	120	64	65%	35%

Prelicensing Provider Performance Report

0004 Kaplan Financial
November 2011

Property and Casualty Producer/Solicitor							
Course Code	Course Name		Tested	Passed	Failed	% Passed	% Failed
51148	NATIONAL PROPERTY INSURANCE LICENSE EXAM	First Time	34	18	16	53%	47%
		Retake	42	11	31	26%	74%
51149	NATIONAL CASUALTY INSURANCE LICENSE EXAM	First Time	36	20	16	56%	44%
		Retake	43	11	32	26%	74%
52537	MI CASUALTY EXAM 2009	First Time	32	23	9	72%	28%
		Retake	29	8	21	28%	72%
52541	MI PROPERTY EXAM 2009	First Time	34	25	9	74%	26%
		Retake	30	8	22	27%	73%
58268	PROPERTY INSURANCE 1ST EDITION-2011	First Time	1	1	0	100%	0%
		Retake	0	0	0	0%	0%
58269	CASUALTY INSURANCE 1ST EDITION	First Time	1	1	0	100%	0%
		Retake	0	0	0	0%	0%
Total			282	126	156	45%	55%

Prelicensing Provider Performance Report

0007 MICHIGAN ASSOCIATION OF INSURANCE AGENTS (MAIA)
November 2011

Life Producer							
Course Code	Course Name		Tested	Passed	Failed	% Passed	% Failed
55387	LIFE LICENSING SCHOOL-2010	First Time	1	0	1	0%	100%
		Retake	1	0	1	0%	100%
55388	LIFE SELF STUDY LICENSING PROGRAM-2010	First Time	1	1	0	100%	0%
		Retake	0	0	0	0%	0%
Total			3	1	2	33%	67%

Accident and Health Producer							
Course Code	Course Name		Tested	Passed	Failed	% Passed	% Failed
55390	HEALTH SELF STUDY LICENSING PROGRAM-2010	First Time	1	0	1	0%	100%
		Retake	1	1	0	100%	0%
Total			2	1	1	50%	50%

Property Producer/Solicitor							
Course Code	Course Name		Tested	Passed	Failed	% Passed	% Failed
54040	PROPERTY LICENSING SCHOOL-2010	First Time	3	2	1	67%	33%
		Retake	0	0	0	0%	0%
Total			3	2	1	67%	33%

Casualty Producer/Solicitor							
Course Code	Course Name		Tested	Passed	Failed	% Passed	% Failed
54042	CASUALTY LICENSING SCHOOL-2010	First Time	1	1	0	100%	0%
		Retake	0	0	0	0%	0%
54043	CASUALTY SELF STUDY LICENSING-2010	First Time	2	1	1	50%	50%
		Retake	0	0	0	0%	0%
Total			3	2	1	67%	33%

Prelicensing Provider Performance Report

0007 MICHIGAN ASSOCIATION OF INSURANCE AGENTS (MAIA)
November 2011

Personal Lines							
Course Code	Course Name		Tested	Passed	Failed	% Passed	% Failed
54041	PROPERTY SELF STUDY LICENSING-2010	First Time	32	28	4	88%	13%
		Retake	6	4	2	67%	33%
54043	CASUALTY SELF STUDY LICENSING-2010	First Time	32	28	4	88%	13%
		Retake	6	4	2	67%	33%
Total			76	64	12	84%	16%

Life, Accident and Health Producer							
Course Code	Course Name		Tested	Passed	Failed	% Passed	% Failed
55387	LIFE LICENSING SCHOOL-2010	First Time	6	4	2	67%	33%
		Retake	7	4	3	57%	43%
55388	LIFE SELF STUDY LICENSING PROGRAM-2010	First Time	5	4	1	80%	20%
		Retake	5	0	5	0%	100%
55389	HEALTH LICENSING SCHOOL-2010	First Time	6	4	2	67%	33%
		Retake	6	4	2	67%	33%
55390	HEALTH SELF STUDY LICENSING PROGRAM-2010	First Time	5	4	1	80%	20%
		Retake	5	0	5	0%	100%
Total			45	24	21	53%	47%

Prelicensing Provider Performance Report

0007 MICHIGAN ASSOCIATION OF INSURANCE AGENTS (MAIA)
November 2011

Property and Casualty Producer/Solicitor							
Course Code	Course Name		Tested	Passed	Failed	% Passed	% Failed
54040	PROPERTY LICENSING SCHOOL-2010	First Time	35	21	14	60%	40%
		Retake	27	9	18	33%	67%
54041	PROPERTY SELF STUDY LICENSING-2010	First Time	7	4	3	57%	43%
		Retake	3	1	2	33%	67%
54042	CASUALTY LICENSING SCHOOL-2010	First Time	35	21	14	60%	40%
		Retake	25	8	17	32%	68%
54043	CASUALTY SELF STUDY LICENSING-2010	First Time	7	4	3	57%	43%
		Retake	3	1	2	33%	67%
		Total	142	69	73	49%	51%

Prelicensing Provider Performance Report

0045 FINANCIAL SERVICES INSTITUTE OF MI INC
November 2011

Life Producer							
Course Code	Course Name		Tested	Passed	Failed	% Passed	% Failed
52334	LIFE INSURANCE CLASSROOM- REV 2009	First Time	4	3	1	75%	25%
		Retake	1	0	1	0%	100%
		Total	5	3	2	60%	40%

Property Producer/Solicitor							
Course Code	Course Name		Tested	Passed	Failed	% Passed	% Failed
52562	PROPERTY ONLY SELF-STUDY 2009	First Time	0	0	0	0%	0%
		Retake	1	0	1	0%	100%
		Total	1	0	1	0%	100%

Life, Accident and Health Producer							
Course Code	Course Name		Tested	Passed	Failed	% Passed	% Failed
52333	ACCIDENT & HEALTH INSURANCE CLASSROOM- R	First Time	15	6	9	40%	60%
		Retake	18	3	15	17%	83%
52334	LIFE INSURANCE CLASSROOM- REV 2009	First Time	14	5	9	36%	64%
		Retake	18	3	15	17%	83%
52519	HEALTH ONLY-SELF STUDY 2009	First Time	8	5	3	63%	38%
		Retake	3	3	0	100%	0%
52531	LIFE ONLY SELF-STUDY 2009	First Time	9	6	3	67%	33%
		Retake	3	3	0	100%	0%
		Total	88	34	54	39%	61%

Property and Casualty Producer/Solicitor							
Course Code	Course Name		Tested	Passed	Failed	% Passed	% Failed
52501	CASUALTY ONLY - SELF STUDY 2009	First Time	4	0	4	0%	100%
		Retake	8	3	5	38%	63%
52562	PROPERTY ONLY SELF-STUDY 2009	First Time	4	0	4	0%	100%
		Retake	8	3	5	38%	63%
		Total	24	6	18	25%	75%

Prelicensing Provider Performance Report

0056 Primerica Life Insurance Company
November 2011

Life Producer							
Course Code	Course Name		Tested	Passed	Failed	% Passed	% Failed
52042	MICHIGAN LIFE ONLY COURSE	First Time	38	22	16	58%	42%
		Retake	32	7	25	22%	78%
Total			70	29	41	41%	59%

Prelicensing Provider Performance Report

0173 American Education Systems
November 2011

Life Producer							
Course Code	Course Name		Tested	Passed	Failed	% Passed	% Failed
52507	EXAM FX-LIFE 2009	First Time	6	5	1	83%	17%
		Retake	0	0	0	0%	0%
52552	PASS LIFE 2009	First Time	1	1	0	100%	0%
		Retake	0	0	0	0%	0%
Total			7	6	1	86%	14%

Accident and Health Producer							
Course Code	Course Name		Tested	Passed	Failed	% Passed	% Failed
52506	EXAM FX-HEALTH 2009	First Time	0	0	0	0%	0%
		Retake	1	1	0	100%	0%
52551	PASS HEALTH 2009	First Time	0	0	0	0%	0%
		Retake	1	1	0	100%	0%
Total			2	2	0	100%	0%

Life, Accident and Health Producer							
Course Code	Course Name		Tested	Passed	Failed	% Passed	% Failed
52506	EXAM FX-HEALTH 2009	First Time	5	3	2	60%	40%
		Retake	1	1	0	100%	0%
52507	EXAM FX-LIFE 2009	First Time	5	3	2	60%	40%
		Retake	1	1	0	100%	0%
52551	PASS HEALTH 2009	First Time	1	1	0	100%	0%
		Retake	0	0	0	0%	0%
52552	PASS LIFE 2009	First Time	1	1	0	100%	0%
		Retake	0	0	0	0%	0%
Total			14	10	4	71%	29%

Prelicensing Provider Performance Report

0285 MI Office of Financial and Insurance Regulation
October 2011

Life Producer							
Course Code	Course Name		Tested	Passed	Failed	% Passed	% Failed
52573	LIFE PE WAIVER 2009	First Time	1	0	1	0%	100%
		Retake	0	0	0	0%	0%
		Total	1	0	1	0%	100%

Accident and Health Producer							
Course Code	Course Name		Tested	Passed	Failed	% Passed	% Failed
52571	ACCIDENT & HEALTH PE WAIVER 2009	First Time	1	1	0	100%	0%
		Retake	0	0	0	0%	0%
		Total	1	1	0	100%	0%

Life, Accident and Health Producer							
Course Code	Course Name		Tested	Passed	Failed	% Passed	% Failed
52571	ACCIDENT & HEALTH PE WAIVER 2009	First Time	0	0	0	0%	0%
		Retake	1	0	1	0%	100%
52573	LIFE PE WAIVER 2009	First Time	0	0	0	0%	0%
		Retake	1	0	1	0%	100%
		Total	2	0	2	0%	100%

Property and Casualty Producer/Solicitor							
Course Code	Course Name		Tested	Passed	Failed	% Passed	% Failed
52572	CASUALTY PE WAIVER 2009	First Time	0	0	0	0%	0%
		Retake	2	1	1	50%	50%
		Total	2	1	1	50%	50%

Prelicensing Provider Performance Report

0365 Securities Training Corporation
November 2011

Life Producer							
Course Code	Course Name		Tested	Passed	Failed	% Passed	% Failed
52528	LIFE INSURANCE PRELICENSING 2009	First Time	2	1	1	50%	50%
		Retake	0	0	0	0%	0%
Total			2	1	1	50%	50%

Life, Accident and Health Producer							
Course Code	Course Name		Tested	Passed	Failed	% Passed	% Failed
52515	HEALTH INSURANCE PRELICENSING 2009	First Time	0	0	0	0%	0%
		Retake	3	1	2	33%	67%
52528	LIFE INSURANCE PRELICENSING 2009	First Time	0	0	0	0%	0%
		Retake	3	1	2	33%	67%
Total			6	2	4	33%	67%

Prelicensing Provider Performance Report

0432 AD Banker & Company, L.L.C.
November 2011

Life Producer							
Course Code	Course Name		Tested	Passed	Failed	% Passed	% Failed
52529	LIFE ONLY 2009	First Time	0	0	0	0%	0%
		Retake	1	0	1	0%	100%
		Total	1	0	1	0%	100%

Accident and Health Producer							
Course Code	Course Name		Tested	Passed	Failed	% Passed	% Failed
52516	HEALTH ONLY 2009	First Time	2	2	0	100%	0%
		Retake	0	0	0	0%	0%
		Total	2	2	0	100%	0%

Causalty Producer/Solicitor							
Course Code	Course Name		Tested	Passed	Failed	% Passed	% Failed
52499	CASUALTY ONLY 2009	First Time	1	0	1	0%	100%
		Retake	1	1	0	100%	0%
		Total	2	1	1	50%	50%

Life, Accident and Health Producer							
Course Code	Course Name		Tested	Passed	Failed	% Passed	% Failed
52516	HEALTH ONLY 2009	First Time	15	10	5	67%	33%
		Retake	19	8	11	42%	58%
52529	LIFE ONLY 2009	First Time	15	10	5	67%	33%
		Retake	19	8	11	42%	58%
		Total	68	36	32	53%	47%

Property and Causalty Producer/Solicitor							
Course Code	Course Name		Tested	Passed	Failed	% Passed	% Failed
52499	CASUALTY ONLY 2009	First Time	1	1	0	100%	0%
		Retake	1	1	0	100%	0%
52560	PROPERTY ONLY 2009	First Time	1	1	0	100%	0%
		Retake	1	1	0	100%	0%
		Total	4	4	0	100%	0%

Prelicensing Provider Performance Report

0456 Insurance Schools, Inc.
November 2011

Life, Accident and Health Producer							
Course Code	Course Name		Tested	Passed	Failed	% Passed	% Failed
52518	HEALTH ONLY SELF STUDY PE COURSE 2009	First Time	0	0	0	0%	0%
		Retake	1	0	1	0%	100%
		Total	1	0	1	0%	100%

Property and Casulaty Producer/Solicitor							
Course Code	Course Name		Tested	Passed	Failed	% Passed	% Failed
52538	MI CASUALTY LICENSING COURSE 2009	First Time	2	1	1	50%	50%
		Retake	2	0	2	0%	100%
52542	MI PROPERTY LICENSING COURSE 2009	First Time	2	1	1	50%	50%
		Retake	2	0	2	0%	100%
		Total	8	2	6	25%	75%

Prelicensing Provider Performance Report

0517 JEL Publishing
November 2011

Life, Accident and Health Producer							
Course Code	Course Name		Tested	Passed	Failed	% Passed	% Failed
52658	ACCIDENT AND HEALTH INS. PRELICENSING	First Time	0	0	0	0%	0%
		Retake	1	1	0	100%	0%
		Total	1	1	0	100%	0%

Prelicensing Provider Performance Report

0696 FSI of Western Michigan
November 2011

Life Producer							
Course Code	Course Name		Tested	Passed	Failed	% Passed	% Failed
55679	LIFE INSURANCE PRELICENSING HOMESTUDY	First Time	1	0	1	0%	100%
		Retake	2	1	1	50%	50%
Total			3	1	2	33%	67%

Accident and Health Producer							
Course Code	Course Name		Tested	Passed	Failed	% Passed	% Failed
52658	ACCIDENT AND HEALTH INS. PRELICENSING	First Time	0	0	0	0%	0%
		Retake	1	0	1	0%	100%
Total			1	0	1	0%	100%

Life, Accident and Health Producer							
Course Code	Course Name		Tested	Passed	Failed	% Passed	% Failed
52658	ACCIDENT AND HEALTH INS. PRELICENSING	First Time	0	0	0	0%	0%
		Retake	1	0	1	0%	100%
52659	LIFE INSURANCE PRELICENSING	First Time	0	0	0	0%	0%
		Retake	1	0	1	0%	100%
55679	LIFE INSURANCE PRELICENSING HOMESTUDY	First Time	0	0	0	0%	0%
		Retake	1	1	0	100%	0%
55680	HEALTH INSURANCE PRELICENSING HOMESTUDY	First Time	0	0	0	0%	0%
		Retake	1	1	0	100%	0%
Total			4	2	2	50%	50%

Prelicensing Provider Performance Report

0720 CPPI Professional
November 2011

Life Producer							
Course Code	Course Name		Tested	Passed	Failed	% Passed	% Failed
52527	LIFE INSURANCE BASICS 2009	First Time	1	0	1	0%	100%
		Retake	1	1	0	100%	0%
		Total	2	1	1	50%	50%

Life, Accident and Health Producer							
Course Code	Course Name		Tested	Passed	Failed	% Passed	% Failed
52514	HEALTH INSURANCE BASICS 2009	First Time	1	1	0	100%	0%
		Retake	0	0	0	0%	0%
52527	LIFE INSURANCE BASICS 2009	First Time	1	1	0	100%	0%
		Retake	0	0	0	0%	0%
		Total	2	2	0	100%	0%

Property and Casualty Producer/Solicitor							
Course Code	Course Name		Tested	Passed	Failed	% Passed	% Failed
52497	CASUALTY INSURANCE BASICS 2009	First Time	1	0	1	0%	100%
		Retake	12	5	7	42%	58%
52558	PROPERTY INSURANCE BASICS 2009	First Time	1	0	1	0%	100%
		Retake	12	5	7	42%	58%
		Total	26	10	16	38%	62%

Prelicensing Provider Performance Report

0792 Able Incorporated DBA
November 2011

Life Producer							
Course Code	Course Name		Tested	Passed	Failed	% Passed	% Failed
52555	PRELICENSING FOR LIFE 2009	First Time	32	16	16	50%	50%
		Retake	15	9	6	60%	40%
Total			47	25	22	53%	47%

Accident and Health Producer							
Course Code	Course Name		Tested	Passed	Failed	% Passed	% Failed
52554	PRELICENSING FOR HEALTH 2009	First Time	26	19	7	73%	27%
		Retake	10	3	7	30%	70%
Total			36	22	14	61%	39%

Life, Accident and Health Producer							
Course Code	Course Name		Tested	Passed	Failed	% Passed	% Failed
52554	PRELICENSING FOR HEALTH 2009	First Time	45	30	15	67%	33%
		Retake	10	7	13	70%	130%
52555	PRELICENSING FOR LIFE 2009	First Time	44	29	15	66%	34%
		Retake	20	7	13	35%	65%
Total			119	73	56	61%	47%

Property and Casualty Producer/Solicitor							
Course Code	Course Name		Tested	Passed	Failed	% Passed	% Failed
52553	PRELICENSING FOR CASUALTY 2009	First Time	40	30	10	75%	25%
		Retake	0	0	0	0%	0%
52656	PRELICENSING FOR PROPERTY-2009	First Time	40	30	10	75%	25%
		Retake	0	0	0	0%	0%
Total			80	60	20	75%	25%

Prelicensing Provider Performance Report

0883 Launch Learning Group LLC
November 2011

Life Producer							
Course Code	Course Name		Tested	Passed	Failed	% Passed	% Failed
53851	LIFE PRODUCER	First Time	1	1	0	100%	0%
		Retake	3	0	3	0%	100%
54637	LIFE	First Time	0	0	0	0%	0%
		Retake	4	0	4	0%	100%
57656	LIFE PRODUCER-2011	First Time	8	2	6	25%	75%
		Retake	10	3	7	30%	70%
		Total	26	6	20	23%	77%

Prelicensing Provider Performance Report

0897 TesTeachers
November 2011

Life Producer							
Course Code	Course Name		Tested	Passed	Failed	% Passed	% Failed
55261	MI LIFE INSURANCE ONLY	First Time	3	3	0	100%	0%
		Retake	3	0	3	0%	100%
Total			6	3	3	50%	50%

Life, Accident & Health Producer							
Course Code	Course Name		Tested	Passed	Failed	% Passed	% Failed
55261	MI LIFE INSURANCE ONLY	First Time	11	10	1	91%	9%
		Retake	1	1	0	100%	0%
55262	MI HEALTH INSURANCE ONLY	First Time	11	10	1	91%	9%
		Retake	1	1	0	100%	0%
Total			24	22	2	92%	8%

Property and Casualty Producer/Solicitor							
Course Code	Course Name		Tested	Passed	Failed	% Passed	% Failed
55263	MI PROPERTY ONLY	First Time	6	5	1	83%	17%
		Retake	4	2	2	50%	50%
55264	MI CASUALTY ONLY	First Time	6	5	1	83%	17%
		Retake	4	2	2	50%	50%
Total			20	14	6	70%	30%

Prelicensing Provider Performance Report

0914-Prelicense.com A Service of WebCE
November 2011

Life Producer							
Course Code	Course Name		Tested	Passed	Failed	% Passed	% Failed
56868	MICHIGAN LIFE-ONLY COURSE	First Time	4	2	2	50%	50%
		Retake	2	1	1	50%	50%
		Total	6	3	3	50%	50%

Accident and Health Producer							
Course Code	Course Name		Tested	Passed	Failed	% Passed	% Failed
56869	MICHIGAN ACCIDENT AND HEALTH ONLY COURSE	First Time	1	1	0	100%	0%
		Retake	0	0	0	0%	0%
		Total	1	1	0	100%	0%

Life, Accident and Health Producer							
Course Code	Course Name		Tested	Passed	Failed	% Passed	% Failed
56868	MICHIGAN LIFE-ONLY COURSE	First Time	10	5	5	50%	50%
		Retake	8	4	4	50%	50%
56869	MICHIGAN ACCIDENT AND HEALTH ONLY COURSE	First Time	10	5	5	50%	50%
		Retake	8	4	4	50%	50%
Total			36	18	18	50%	50%

Prelicensing Provider Performance Report

0004 Kaplan Financial
October 2011

Life Producer							
Course Code	Course Name		Tested	Passed	Failed	% Passed	% Failed
52734	MI Life-2009	First Time	9	4	4	44%	44%
		Retake	8	1	7	13%	88%
52544	MICHIGAN LIFE INSURANCE EXAM MANUAL 2009	First Time	7	2	5	29%	71%
		Retake	5	1	4	20%	80%
55367	LIFE INSURANCE LICENSE EXAM MANUAL 2ND E	First Time	4	3	1	75%	25%
		Retake	8	2	6	25%	75%
57360	LIFE INSURANCE 2011	First Time	9	7	2	78%	22%
		Retake	4	1	3	25%	75%
Total			54	21	32	39%	59%

Accident and Health Producer							
Course Code	Course Name		Tested	Passed	Failed	% Passed	% Failed
52543	MICHIGAN ACCIDENT & HEALTH INS. EXAM MAN	First Time	5	5	0	100%	0%
		Retake	1	0	1	0%	100%
52733	MI Health 2009	First Time	3	1	2	33%	67%
		Retake	0	0	0	0%	0%
55368	HEALTH INSURANCE LICENSE EXAM MANUAL 2ND	First Time	4	3	1	75%	25%
		Retake	2	2	0	100%	0%
57361	HEALTH INSURANCE 2011	First Time	5	3	2	60%	40%
		Retake	0	0	0	0%	0%
Total			20	14	6	70%	30%

Property Producer/Solicitor							
Course Code	Course Name		Tested	Passed	Failed	% Passed	% Failed
51148	NATIONAL PROPERTY INSURANCE LICENSE EXAM	First Time	2	0	2	0%	100%
		Retake	2	0	2	0%	100%
Total			4	0	4	0%	100%

Prelicensing Provider Performance Report

0004 Kaplan Financial
October 2011

Casualty Producer/Solicitor							
Course Code	Course Name		Tested	Passed	Failed	% Passed	% Failed
51149	NATIONAL CASUALTY INSURANCE LICENSE EXAM	First Time	2	0	2	0%	100%
		Retake	1	1	0	100%	0%
52537	MI CASUALTY EXAM 2009	First Time	1	0	1	0%	100%
		Retake	2	1	1	50%	50%
		Total	6	2	4	33%	67%

Life, Accident and Health Producer							
Course Code	Course Name		Tested	Passed	Failed	% Passed	% Failed
52543	MICHIGAN ACCIDENT & HEALTH INS. EXAM MAN 2009	First Time	35	21	14	60%	40%
		Retake	12	5	7	42%	58%
52544	MICHIGAN LIFE INSURANCE EXAM MANUAL 2009	First Time	31	19	12	61%	39%
		Retake	12	5	7	42%	58%
52733	MI Health 2009	First Time	20	11	9	55%	45%
		Retake	20	4	16	20%	80%
52734	MI Life-2009	First Time	23	13	10	57%	43%
		Retake	20	4	16	20%	80%
55367	LIFE INSURANCE LICENSE EXAM MANUAL 2ND E	First Time	28	26	2	93%	7%
		Retake	2	2	0	100%	0%
55368	HEALTH INSURANCE LICENSE EXAM MANUAL 2ND	First Time	26	24	2	92%	8%
		Retake	2	2	0	100%	0%
57360	LIFE INSURANCE-2011	First Time	16	11	5	69%	31%
		Retake	7	3	4	43%	57%
57361	HEALTH INSURANCE-2011	First Time	18	13	5	72%	28%
		Retake	7	3	4	43%	57%
		Total	279	166	113	59%	41%

Prelicensing Provider Performance Report

0004 Kaplan Financial
October 2011

Property and Casualty Producer/Solicitor							
Course Code	Course Name		Tested	Passed	Failed	% Passed	% Failed
51148	NATIONAL PROPERTY INSURANCE LICENSE EXAM	First Time	52	30	22	58%	42%
		Retake	61	22	39	36%	64%
51149	NATIONAL CASUALTY INSURANCE LICENSE EXAM	First Time	52	30	22	58%	42%
		Retake	62	21	41	34%	66%
52537	MI CASUALTY EXAM 2009	First Time	44	28	16	64%	36%
		Retake	45	15	30	33%	67%
52541	MI PROPERTY EXAM 2009	First Time	44	28	16	64%	36%
		Retake	46	14	32	30%	70%
		Total	406	188	218	46%	54%

Prelicensing Provider Performance Report

0007 MICHIGAN ASSOCIATION OF INSURANCE AGENTS (MAIA)
October 2011

Life Producer							
Course Code	Course Name		Tested	Passed	Failed	% Passed	% Failed
55387	LIFE LICENSING SCHOOL-2010	First Time	3	1	2	33%	67%
		Retake	0	0	0	0%	0%
55388	LIFE SELF STUDY LICENSING PROGRAM-2010	First Time	1	1	0	100%	0%
		Retake	0	0	0	0%	0%
Total			4	2	2	50%	50%

Accident and Health Producer							
Course Code	Course Name		Tested	Passed	Failed	% Passed	% Failed
55389	HEALTH LICENSING SCHOOL-2010	First Time	1	1	0	100%	0%
		Retake	0	0	0	0%	0%
55390	HEALTH SELF STUDY LICENSING PROGRAM-2010	First Time	0	0	0	0%	0%
		Retake	2	0	2	0%	100%
Total			3	1	2	33%	67%

Property Producer/Solicitor							
Course Code	Course Name		Tested	Passed	Failed	% Passed	% Failed
54040	PROPERTY LICENSING SCHOOL-2010	First Time	1	0	1	0%	100%
		Retake	0	0	0	0%	0%
Total			1	0	1	0%	100%

Prelicensing Provider Performance Report

0007 MICHIGAN ASSOCIATION OF INSURANCE AGENTS (MAIA)
October 2011

Life, Accident and Health Producer							
Course Code	Course Name		Tested	Passed	Failed	% Passed	% Failed
55387	LIFE LICENSING SCHOOL-2010	First Time	16	13	3	81%	19%
		Retake	3	1	2	33%	67%
55388	LIFE SELF STUDY LICENSING PROGRAM-2010	First Time	5	2	3	40%	60%
		Retake	3	1	2	33%	67%
55389	HEALTH LICENSING SCHOOL-2010	First Time	15	13	2	87%	13%
		Retake	3	1	2	33%	67%
55390	HEALTH SELF STUDY LICENSING PROGRAM-2010	First Time	5	2	3	40%	60%
		Retake	3	1	2	33%	67%
Total			53	34	19	64%	36%

Property and Casualty Producer/Solicitor							
Course Code	Course Name		Tested	Passed	Failed	% Passed	% Failed
54040	PROPERTY LICENSING SCHOOL-2010	First Time	21	14	7	67%	33%
		Retake	19	4	15	21%	79%
54041	PROPERTY SELF STUDY LICENSING-2010	First Time	9	6	3	67%	33%
		Retake	6	3	3	50%	50%
54042	CASUALTY LICENSING SCHOOL-2010	First Time	20	14	7	70%	35%
		Retake	19	4	15	21%	79%
54043	CASUALTY SELF STUDY LICENSING-2010	First Time	9	6	3	67%	33%
		Retake	6	3	3	50%	50%
Total			109	54	56	50%	51%

Prelicensing Provider Performance Report

0045 FINANCIAL SERVICES INSTITUTE OF MI INC
October 2011

Life Producer							
Course Code	Course Name		Tested	Passed	Failed	% Passed	% Failed
52334	LIFE INSURANCE CLASSROOM- REV 2009	First Time	3	2	1	67%	33%
		Retake	3	1	2	33%	67%
		Total	6	3	3	50%	50%

Accident and Health Producer							
Course Code	Course Name		Tested	Passed	Failed	% Passed	% Failed
52333	ACCIDENT & HEALTH INSURANCE CLASSROOM- R	First Time	2	1	1	50%	50%
		Retake	1	1	0	100%	0%
		Total	3	2	1	67%	33%

Life, Accident and Health Producer							
Course Code	Course Name		Tested	Passed	Failed	% Passed	% Failed
52333	ACCIDENT & HEALTH INSURANCE CLASSROOM- R	First Time	14	3	11	21%	79%
		Retake	18	8	10	44%	56%
52334	LIFE INSURANCE CLASSROOM- REV 2009	First Time	13	2	11	15%	85%
		Retake	18	8	10	44%	56%
52519	HEALTH ONLY-SELF STUDY 2009	First Time	12	5	7	42%	58%
		Retake	7	1	6	14%	86%
52531	LIFE ONLY SELF-STUDY 2009	First Time	12	5	7	42%	58%
		Retake	7	1	6	14%	86%
		Total	101	33	68	33%	67%

Property and Casualty Producer/Solicitor							
Course Code	Course Name		Tested	Passed	Failed	% Passed	% Failed
52501	CASUALTY ONLY - SELF STUDY 2009	First Time	9	4	5	44%	56%
		Retake	7	1	6	14%	86%
52562	PROPERTY ONLY SELF-STUDY 2009	First Time	9	4	5	44%	56%
		Retake	7	1	6	14%	86%
		Total	32	10	22	31%	69%

Prelicensing Provider Performance Report

0056 Primerica Life Insurance Company
October 2011

Life Producer							
Course Code	Course Name		Tested	Passed	Failed	% Passed	% Failed
52042	MICHIGAN LIFE ONLY COURSE	First Time	31	17	14	55%	45%
		Retake	59	18	41	31%	69%
Total			90	35	55	39%	61%

Prelicensing Provider Performance Report

0173 American Education Systems
October 2011

Life Producer							
Course Code	Course Name		Tested	Passed	Failed	% Passed	% Failed
52507	EXAM FX-LIFE 2009	First Time	7	2	5	29%	71%
		Retake	6	3	3	50%	50%
52510	FOUNDATIONS OF LIFE INS. 2009	First Time	0	0	0	0%	0%
		Retake	5	1	4	20%	80%
52552	PASS LIFE 2009	First Time	0	0	0	0%	0%
		Retake	3	1	2	33%	67%
Total			21	7	14	33%	67%

Accident and Health Producer							
Course Code	Course Name		Tested	Passed	Failed	% Passed	% Failed
52506	EXAM FX-HEALTH 2009	First Time	4	4	0	100%	0%
		Retake	0	0	0	0%	0%
52551	PASS HEALTH 2009	First Time	5	4	1	80%	20%
		Retake	4	0	4	0%	100%
Total			13	8	5	62%	38%

Life, Accident and Health Producer							
Course Code	Course Name		Tested	Passed	Failed	% Passed	% Failed
52506	EXAM FX-HEALTH 2009	First Time	9	5	4	56%	44%
		Retake	4	1	3	25%	75%
52507	EXAM FX-LIFE 2009	First Time	9	5	4	56%	44%
		Retake	4	1	3	25%	75%
52551	PASS HEALTH 2009	First Time	1	1	0	100%	0%
		Retake	0	0	0	0%	0%
52552	PASS LIFE 2009	First Time	1	1	0	100%	0%
		Retake	0	0	0	0%	0%
Total			28	14	14	50%	50%

Prelicensing Provider Performance Report

0173 American Education Systems
October 2011

Property and Casualty Producer/Solicitor							
Course Code	Course Name		Tested	Passed	Failed	% Passed	% Failed
52508	FOUNDATIONS OF CASUALTY 2009	First Time	1	0	1	0%	100%
		Retake	2	1	1	50%	50%
52511	FOUNDATIONS OF PROPERTY 2009	First Time	1	0	1	0%	100%
		Retake	2	1	1	50%	50%
Total			6	2	4	33%	67%

Prelicensing Provider Performance Report

0285 MI Office of Financial and Insurance Regulation
October 2011

Life Producer							
Course Code	Course Name		Tested	Passed	Failed	% Passed	% Failed
52573	LIFE PE WAIVER 2009	First Time	2	1	1	50%	50%
		Retake	0	0	0	0%	0%
		Total	2	1	1	50%	50%

Life, Accident and Health Producer							
Course Code	Course Name		Tested	Passed	Failed	% Passed	% Failed
52571	ACCIDENT & HEALTH PE WAIVER 2009	First Time	0	0	0	0%	0%
		Retake	1	0	1	0%	100%
52573	LIFE PE WAIVER 2009	First Time	0	0	0	0%	0%
		Retake	1	0	1	0%	100%
		Total	2	0	2	0%	100%

Property and Casualty Producer/Solicitor							
Course Code	Course Name		Tested	Passed	Failed	% Passed	% Failed
52572	CASUALTY PE WAIVER 2009	First Time	3	1	2	33%	67%
		Retake	2	1	1	50%	50%
52574	PROPERTY PE WAIVER 2009	First Time	3	1	2	33%	67%
		Retake	2	1	1	50%	50%
		Total	10	4	6	40%	60%

Prelicensing Provider Performance Report

0365 Securities Training Corporation
October 2011

Life, Accident and Health Producer							
Course Code	Course Name		Tested	Passed	Failed	% Passed	% Failed
52515	HEALTH INSURANCE PRELICENSING 2009	First Time	1	1	0	100%	0%
		Retake	2	0	2	0%	100%
52528	LIFE INSURANCE PRELICENSING 2009	First Time	1	1	0	100%	0%
		Retake	2	0	2	0%	100%
		Total	6	2	4	33%	67%

Prelicensing Provider Performance Report

0432 AD Banker & Company, L.L.C.
October 2011

Life Producer							
Course Code	Course Name		Tested	Passed	Failed	% Passed	% Failed
52529	LIFE ONLY 2009	First Time	2	2	0	100%	0%
		Retake	1	0	1	0%	100%
Total			3	2	1	67%	33%

Accident and Health Producer							
Course Code	Course Name		Tested	Passed	Failed	% Passed	% Failed
52516	HEALTH ONLY 2009	First Time	3	2	1	67%	33%
		Retake	0	0	0	0%	0%
Total			3	2	1	67%	33%

Life, Accident and Health Producer							
Course Code	Course Name		Tested	Passed	Failed	% Passed	% Failed
52516	HEALTH ONLY 2009	First Time	18	10	8	56%	44%
		Retake	4	1	3	25%	75%
52529	LIFE ONLY 2009	First Time	18	10	8	56%	44%
		Retake	4	1	3	25%	75%
Total			44	22	22	50%	50%

Property and Causalty Producer/Solicitor							
Course Code	Course Name		Tested	Passed	Failed	% Passed	% Failed
52499	CASUALTY ONLY 2009	First Time	2	1	1	50%	50%
		Retake	0	0	0	0%	0%
52560	PROPERTY ONLY 2009	First Time	2	1	1	50%	50%
		Retake	0	0	0	0%	0%
Total			4	2	2	50%	50%

Prelicensing Provider Performance Report

0456 Insurance Schools, Inc.
October 2011

Life, Accident and Health Producer							
Course Code	Course Name		Tested	Passed	Failed	% Passed	% Failed
52518	HEALTH ONLY SELF STUDY PE COURSE 2009	First Time	1	0	1	0%	100%
		Retake	0	0	0	0%	0%
		Total	1	0	1	0%	100%

Property and Casulaty Producer/Solicitor							
Course Code	Course Name		Tested	Passed	Failed	% Passed	% Failed
52538	MI CASUALTY LICENSING COURSE 2009	First Time	1	0	1	0%	100%
		Retake	0	0	0	0%	0%
52542	MI PROPERTY LICENSING COURSE 2009	First Time	1	0	1	0%	100%
		Retake	0	0	0	0%	0%
		Total	2	0	2	0%	100%

Prelicensing Provider Performance Report

0517 JEL Publishing
October 2011

Life, Accident and Health Producer							
Course Code	Course Name		Tested	Passed	Failed	% Passed	% Failed
52658	ACCIDENT	First Time	1	0	1	0%	100%
		Retake	0	0	0	0%	0%
		Total	1	0	1	0%	100%

Prelicensing Provider Performance Report

0696 FSI of Western Michigan
October 2011

Accident and Health Producer							
Course Code	Course Name		Tested	Passed	Failed	% Passed	% Failed
52658	ACCIDENT AND HEALTH INS. PRELICENSING	First Time	1	1	0	100%	0%
		Retake	2	0	2	0%	100%
Total			2	0	2	0%	100%

Life, Accident and Health Producer							
Course Code	Course Name		Tested	Passed	Failed	% Passed	% Failed
52658	ACCIDENT AND HEALTH INS. PRELICENSING	First Time	2	1	1	50%	50%
		Retake	1	0	1	0%	100%
52659	LIFE INSURANCE PRELICENSING	First Time	3	2	1	67%	33%
		Retake	1	0	1	0%	100%
55679	LIFE INSURANCE PRELICENSING HOMESTUDY	First Time	2	2	0	100%	0%
		Retake	2	1	1	50%	50%
55680	HEALTH INSURANCE PRELICENSING HOMESTUDY	First Time	2	2	0	100%	0%
		Retake	2	1	1	50%	50%
Total			15	9	6	60%	40%

Prelicensing Provider Performance Report

0720 CPMI Professional
October 2011

Life Producer							
Course Code	Course Name		Tested	Passed	Failed	% Passed	% Failed
52527	LIFE INSURANCE BASICS 2009	First Time	1	1	0	100%	0%
		Retake	0	0	0	0%	0%
		Total	1	1	0	100%	0%

Prelicensing Provider Performance Report

0792 Able Incorporated DBA
October 2011

Life Producer							
Course Code	Course Name		Tested	Passed	Failed	% Passed	% Failed
52555	PRELICENSING FOR LIFE 2009	First Time	32	18	14	56%	44%
		Retake	30	10	20	33%	67%
		Total	62	28	34	45%	55%

Accident and Health Producer							
Course Code	Course Name		Tested	Passed	Failed	% Passed	% Failed
52554	PRELICENSING FOR HEALTH 2009	First Time	27	22	5	81%	19%
		Retake	9	4	5	44%	56%
		Total	36	26	10	72%	28%

Property Producer/Solicitor							
Course Code	Course Name		Tested	Passed	Failed	% Passed	% Failed
52656	PRELICENSING FOR PROPERTY-2009	First Time	1	1	0	100%	0%
		Retake	0	0	0	0%	0%
		Total	1	1	0	100%	0%

Personal Lines							
Course Code	Course Name		Tested	Passed	Failed	% Passed	% Failed
52553	PRELICENSING FOR CASUALTY 2009	First Time	1	1	0	100%	0%
		Retake	0	0	0	0%	0%
52656	PRELICENSING FOR PROPERTY-2009	First Time	1	1	0	100%	0%
		Retake	0	0	0	0%	0%
		Total	2	2	0	100%	0%

Prelicensing Provider Performance Report

0792 Able Incorporated DBA
October 2011

Life, Accident and Health Producer							
Course Code	Course Name		Tested	Passed	Failed	% Passed	% Failed
52554	PRELICENSING FOR HEALTH 2009	First Time	34	19	15	56%	44%
		Retake	20	5	15	25%	75%
52555	PRELICENSING FOR LIFE 2009	First Time	34	19	15	56%	44%
		Retake	20	5	15	25%	75%
Total			108	48	60	44%	56%

Property and Casualty Producer/Solicitor							
Course Code	Course Name		Tested	Passed	Failed	% Passed	% Failed
52553	PRELICENSING FOR CASUALTY 2009	First Time	8	4	4	50%	50%
		Retake	13	4	9	31%	69%
52656	PRELICENSING FOR PROPERTY-2009	First Time	8	4	4	50%	50%
		Retake	13	4	9	31%	69%
Total			42	16	26	38%	62%

Prelicensing Provider Performance Report

0878 Insurance Trainers and Educators Association of Michigan
October 2011

Property and Casualty Producer/Solicitor							
Course Code	Course Name		Tested	Passed	Failed	% Passed	% Failed
54624	ITEAM'S PRACTICAL GUIDE TO PROPERTY INSU	First Time	0	0	0	0%	0%
		Retake	3	0	3	0%	100%
54625	ITEAM'S PRACTICAL GUIDE TO CASUALTY INSU	First Time	0	0	0	0%	0%
		Retake	3	0	3	0%	100%
		Total	6	0	6	0%	100%

Prelicensing Provider Performance Report

0883 Launch Learning Group LLC
October 2011

Life Producer							
Course Code	Course Name		Tested	Passed	Failed	% Passed	% Failed
53851	LIFE PRODUCER	First Time	4	2	2	50%	50%
		Retake	6	1	5	17%	83%
54637	LIFE	First Time	0	0	0	0%	0%
		Retake	5	0	5	0%	100%
57656	LIFE PRODUCER-2011	First Time	19	10	9	53%	47%
		Retake	11	3	8	27%	73%
Total			45	16	29	36%	64%

Accident and Health Producer							
Course Code	Course Name		Tested	Passed	Failed	% Passed	% Failed
53852	HEALTH PRODUCER	First Time	1	1	0	100%	0%
		Retake	0	0	0	0%	0%
Total			1	1	0	100%	0%

Life, Accident and Health Producer							
Course Code	Course Name		Tested	Passed	Failed	% Passed	% Failed
54638	HEALTH	First Time	2	2	0	100%	0%
		Retake	0	0	0	0%	0%
57656	LIFE PRODUCER-2011	First Time	2	2	0	100%	0%
		Retake	0	0	0	0%	0%
Total			4	4	0	100%	0%

Prelicensing Provider Performance Report

0883 Launch Learning Group LLC
October 2011

Property and Casualty Producer/Solicitor							
Course Code	Course Name		Tested	Passed	Failed	% Passed	% Failed
55113	PROPERTY PRODUCER/SOLICITOR (CLASSROOM)	First Time	1	1	0	100%	0%
		Retake	1	1	0	100%	0%
55114	CASUALTY PRODUCER/SOLICITOR (CLASSROOM)	First Time	1	1	0	100%	0%
		Retake	1	1	0	100%	0%
55115	PROPERTY PRODUCER/SOLICITOR (CORRESPONDE	First Time	0	0	0	0%	0%
		Retake	1	1	0	100%	0%
55116	CASUALTY PRODUCER/SOLICITOR (CORRESPONDE	First Time	0	0	0	0%	0%
		Retake	1	1	0	100%	0%
		Total	6	6	0	100%	0%

Prelicensing Provider Performance Report

0897 TesTeachers
October 2011

Life Producer							
Course Code	Course Name		Tested	Passed	Failed	% Passed	% Failed
55261	MI LIFE INSURANCE ONLY	First Time	2	2	0	100%	0%
		Retake	1	0	1	0%	100%
Total			3	2	1	67%	33%

Property Producer/Solicitor							
Course Code	Course Name		Tested	Passed	Failed	% Passed	% Failed
55263	MI PROPERTY ONLY	First Time	1	0	1	0%	100%
		Retake	0	0	0	0%	0%
Total			1	0	1	0%	100%

Life, Accident & Health Producer							
Course Code	Course Name		Tested	Passed	Failed	% Passed	% Failed
55261	MI LIFE INSURANCE ONLY	First Time	10	10	0	100%	0%
		Retake	0	0	0	0%	0%
55262	MI HEALTH INSURANCE ONLY	First Time	10	10	0	100%	0%
		Retake	0	0	0	0%	0%
Total			20	20	0	100%	0%

Property and Casualty Producer/Solicitor							
Course Code	Course Name		Tested	Passed	Failed	% Passed	% Failed
55263	MI PROPERTY ONLY	First Time	7	5	2	71%	29%
		Retake	6	2	4	33%	67%
55264	MI CASUALTY ONLY	First Time	7	5	2	71%	29%
		Retake	6	2	4	33%	67%
Total			26	14	12	54%	46%

Prelicensing Provider Performance Report

0914-Prelicense.com A Service of WebCE
October 2011

Life Producer							
Course Code	Course Name		Tested	Passed	Failed	% Passed	% Failed
56868	MICHIGAN LIFE-ONLY COURSE	First Time	2	1	1	50%	50%
		Retake	1	0	1	0%	100%
		Total	3	1	2	33%	67%

Accident and Health Producer							
Course Code	Course Name		Tested	Passed	Failed	% Passed	% Failed
56869	MICHIGAN ACCIDENT AND HEALTH ONLY COURSE	First Time	1	1	0	100%	0%
		Retake	0	0	0	0%	0%
		Total	1	1	0	100%	0%

Life, Accident and Health Producer							
Course Code	Course Name		Tested	Passed	Failed	% Passed	% Failed
56868	MICHIGAN LIFE-ONLY COURSE	First Time	13	8	5	62%	38%
		Retake	4	2	2	50%	50%
56869	MICHIGAN ACCIDENT AND HEALTH ONLY COURSE	First Time	13	8	5	62%	38%
		Retake	4	2	2	50%	50%
		Total	34	20	14	59%	41%

Prelicensing Provider Performance Report

0004 Kaplan Financial
September 2011

Life Producer							
Course Code	Course Name		Tested	Passed	Failed	% Passed	% Failed
52734	MI Life-2009	First Time	4	2	2	50%	50%
		Retake	10	2	8	20%	80%
52544	MICHIGAN LIFE INSURANCE EXAM MANUAL 2009	First Time	14	10	4	71%	29%
		Retake	4	0	4	0%	100%
55367	LIFE INSURANCE LICENSE EXAM MANUAL 2ND E	First Time	10	7	3	70%	30%
		Retake	4	1	3	25%	75%
57360	LIFE INSURANCE 2011	First Time	10	5	5	50%	50%
		Retake	3	0	3	0%	100%
		Total	59	27	32	46%	54%

Accident and Health Producer							
Course Code	Course Name		Tested	Passed	Failed	% Passed	% Failed
52543	MICHIGAN ACCIDENT & HEALTH INS. EXAM MAN	First Time	7	5	2	71%	29%
		Retake	0	0	0	0%	0%
52733	MI Health 2009	First Time	3	3	0	100%	0%
		Retake	1	1	0	100%	0%
55368	HEALTH INSURANCE LICENSE EXAM MANUAL 2ND	First Time	6	5	1	83%	17%
		Retake	0	0	0	0%	0%
57361	HEALTH INSURANCE 2011	First Time	1	1	0	100%	0%
		Retake	0	0	0	0%	0%
		Total	18	15	3	83%	17%

Property Producer/Solicitor							
Course Code	Course Name		Tested	Passed	Failed	% Passed	% Failed
51148	NATIONAL PROPERTY INSURANCE LICENSE EXAM	First Time	1	0	1	0%	100%
		Retake	0	0	0	0%	0%
52541	MI PROPERTY EXAM 2009	First Time	2	2	0	100%	0%
		Retake	1	0	1	0%	100%
		Total	4	2	2	50%	50%

Prelicensing Provider Performance Report

0004 Kaplan Financial
September 2011

Casualty Producer/Solicitor							
Course Code	Course Name		Tested	Passed	Failed	% Passed	% Failed
51149	NATIONAL CASUALTY INSURANCE LICENSE EXAM	First Time	1	0	1	0%	100%
		Retake	0	0	0	0%	0%
52537	MI CASUALTY EXAM 2009	First Time	2	1	1	50%	50%
		Retake	3	1	2	33%	67%
Total			6	2	4	33%	67%

Personal Lines							
Course Code	Course Name		Tested	Passed	Failed	% Passed	% Failed
51148	NATIONAL PROPERTY INSURANCE LICENSE EXAM	First Time	1	1	0	100%	0%
		Retake	0	0	0	0%	0%
51149	NATIONAL CASUALTY INSURANCE LICENSE EXAM	First Time	1	1	0	100%	0%
		Retake	0	0	0	0%	0%
Total			2	2	0	100%	0%

Prelicensing Provider Performance Report

0004 Kaplan Financial
September 2011

Life, Accident and Health Producer							
Course Code	Course Name		Tested	Passed	Failed	% Passed	% Failed
52543	MICHIGAN ACCIDENT & HEALTH INS. EXAM MAN 2009	First Time	18	11	7	61%	39%
		Retake	20	10	10	50%	50%
52544	MICHIGAN LIFE INSURANCE EXAM MANUAL 2009	First Time	14	9	5	64%	36%
		Retake	14	7	7	50%	50%
52733	MI Health 2009	First Time	13	6	7	46%	54%
		Retake	7	1	6	14%	86%
52734	MI Life-2009	First Time	15	6	9	40%	60%
		Retake	12	3	9	25%	75%
55367	LIFE INSURANCE LICENSE EXAM MANUAL 2ND E	First Time	32	29	3	91%	9%
		Retake	9	5	4	56%	44%
55368	HEALTH INSURANCE LICENSE EXAM MANUAL 2ND	First Time	32	29	3	91%	9%
		Retake	8	4	4	50%	50%
57360	LIFE INSURANCE-2011	First Time	20	12	8	60%	40%
		Retake	9	4	5	44%	56%
57361	HEALTH INSURANCE-2011	First Time	18	10	8	56%	44%
		Retake	9	4	5	44%	56%
		Total	250	150	100	60%	40%

Prelicensing Provider Performance Report

0004 Kaplan Financial
September 2011

Property and Casualty Producer/Solicitor							
Course Code	Course Name		Tested	Passed	Failed	% Passed	% Failed
51148	NATIONAL PROPERTY INSURANCE LICENSE EXAM	First Time	69	37	32	54%	46%
		Retake	59	17	42	29%	71%
51149	NATIONAL CASUALTY INSURANCE LICENSE EXAM	First Time	69	40	29	58%	42%
		Retake	58	16	42	28%	72%
52537	MI CASUALTY EXAM 2009	First Time	59	37	22	63%	37%
		Retake	37	10	27	27%	73%
52541	MI PROPERTY EXAM 2009	First Time	59	40	19	68%	32%
		Retake	36	9	27	25%	75%
		Total	446	206	240	46%	54%

Variable Contracts							
Course Code	Course Name		Tested	Passed	Failed	% Passed	% Failed
55368	HEALTH INSURANCE LICENSE EXAM MANUAL 2ND	First Time	0	0	0	0%	0%
		Retake	1	1	0	100%	0%
		Total	1	1	0	100%	0%

Prelicensing Provider Performance Report

0007 MICHIGAN ASSOCIATION OF INSURANCE AGENTS (MAIA)
September 2011

Life, Accident and Health Producer							
Course Code	Course Name		Tested	Passed	Failed	% Passed	% Failed
55387	LIFE LICENSING SCHOOL-2010	First Time	0	0	0	0%	0%
		Retake	3	0	3	0%	100%
55388	LIFE SELF STUDY LICENSING PROGRAM-2010	First Time	2	2	0	100%	0%
		Retake	0	0	0	0%	0%
55389	HEALTH LICENSING SCHOOL-2010	First Time	1	1	0	100%	0%
		Retake	3	0	3	0%	100%
55390	HEALTH SELF STUDY LICENSING PROGRAM-2010	First Time	1	1	0	100%	0%
		Retake	0	0	0	0%	0%
Total			10	4	6	40%	60%

Property and Casualty Producer/Solicitor							
Course Code	Course Name		Tested	Passed	Failed	% Passed	% Failed
54040	PROPERTY LICENSING SCHOOL-2010	First Time	14	10	4	71%	29%
		Retake	24	13	11	54%	46%
54041	PROPERTY SELF STUDY LICENSING-2010	First Time	10	7	3	70%	30%
		Retake	10	4	6	40%	60%
54042	CASUALTY LICENSING SCHOOL-2010	First Time	14	10	4	71%	29%
		Retake	24	13	11	54%	46%
54043	CASUALTY SELF STUDY LICENSING-2010	First Time	10	7	3	70%	30%
		Retake	10	4	6	40%	60%
Total			116	68	48	59%	41%

Prelicensing Provider Performance Report

0045 FINANCIAL SERVICES INSTITUTE OF MI INC
September 2011

Life Producer							
Course Code	Course Name		Tested	Passed	Failed	% Passed	% Failed
52334	LIFE INSURANCE CLASSROOM- REV 2009	First Time	4	2	2	50%	50%
		Retake	1	0	1	0%	100%
		Total	5	2	3	40%	60%

Accident and Health Producer							
Course Code	Course Name		Tested	Passed	Failed	% Passed	% Failed
52333	ACCIDENT & HEALTH INSURANCE CLASSROOM- R	First Time	2	1	1	50%	50%
		Retake	2	0	2	0%	100%
		Total	4	1	3	25%	75%

Property Producer/Solicitor							
Course Code	Course Name		Tested	Passed	Failed	% Passed	% Failed
52562	PROPERTY ONLY SELF-STUDY 2009	First Time	1	0	1	0%	100%
		Retake	0	0	0	0%	0%
		Total	1	0	1	0%	100%

Prelicensing Provider Performance Report

0045 FINANCIAL SERVICES INSTITUTE OF MI INC
September 2011

Life, Accident and Health Producer							
Course Code	Course Name		Tested	Passed	Failed	% Passed	% Failed
52333	ACCIDENT & HEALTH INSURANCE CLASSROOM- R	First Time	18	8	10	44%	56%
		Retake	7	3	4	43%	57%
52334	LIFE INSURANCE CLASSROOM- REV 2009	First Time	17	7	10	41%	59%
		Retake	6	3	3	50%	50%
52519	HEALTH ONLY-SELF STUDY 2009	First Time	7	3	4	43%	57%
		Retake	2	1	1	50%	50%
52531	LIFE ONLY SELF-STUDY 2009	First Time	8	4	4	50%	50%
		Retake	3	1	2	33%	67%
		Total	68	30	38	44%	56%

Property and Casualty Producer/Solicitor							
Course Code	Course Name		Tested	Passed	Failed	% Passed	% Failed
52501	CASUALTY ONLY - SELF STUDY 2009	First Time	5	2	3	40%	60%
		Retake	6	3	3	50%	50%
52562	PROPERTY ONLY SELF-STUDY 2009	First Time	5	2	3	40%	60%
		Retake	6	3	3	50%	50%
		Total	22	10	12	45%	55%

Prelicensing Provider Performance Report

0056 Primerica Life Insurance Company
September 2011

Life Producer							
Course Code	Course Name		Tested	Passed	Failed	% Passed	% Failed
52042	MICHIGAN LIFE ONLY COURSE	First Time	56	22	34	39%	61%
		Retake	56	15	41	27%	73%
Total			112	37	75	33%	67%

Prelicensing Provider Performance Report

0173 American Education Systems
September 2011

Life Producer							
Course Code	Course Name		Tested	Passed	Failed	% Passed	% Failed
52507	EXAM FX-LIFE 2009	First Time	3	2	1	67%	33%
		Retake	1	1	0	100%	0%
52510	FOUNDATIONS OF LIFE INS. 2009	First Time	1	0	1	0%	100%
		Retake	3	0	3	0%	100%
52552	PASS LIFE 2009	First Time	3	0	3	0%	100%
		Retake	2	1	1	50%	50%
Total			13	4	9	31%	69%

Accident and Health Producer							
Course Code	Course Name		Tested	Passed	Failed	% Passed	% Failed
52506	EXAM FX-HEALTH 2009	First Time	1	1	0	100%	0%
		Retake	3	1	2	33%	67%
52551	PASS HEALTH 2009	First Time	39	20	19	51%	49%
		Retake	23	9	14	39%	61%
Total			66	31	35	47%	53%

Life, Accident and Health Producer							
Course Code	Course Name		Tested	Passed	Failed	% Passed	% Failed
52506	EXAM FX-HEALTH 2009	First Time	5	0	5	0%	100%
		Retake	7	5	2	71%	29%
52507	EXAM FX-LIFE 2009	First Time	5	0	5	0%	100%
		Retake	7	5	2	71%	29%
52551	PASS HEALTH 2009	First Time	1	1	0	100%	0%
		Retake	1	1	0	100%	0%
52552	PASS LIFE 2009	First Time	1	1	0	100%	0%
		Retake	1	1	0	100%	0%
Total			28	14	14	50%	50%

Prelicensing Provider Performance Report

0173 American Education Systems
September 2011

Property and Casualty Producer/Solicitor							
Course Code	Course Name		Tested	Passed	Failed	% Passed	% Failed
52508	FOUNDATIONS OF CASUALTY 2009	First Time	0	0	0	0%	0%
		Retake	2	1	3	50%	150%
52511	FOUNDATIONS OF PROPERTY 2009	First Time	0	0	0	0%	0%
		Retake	2	1	3	50%	150%
Total			4	2	6	50%	150%

Prelicensing Provider Performance Report

0285 MI Office of Financial and Insurance Regulation
September 2011

Life, Accident and Health Producer							
Course Code	Course Name		Tested	Passed	Failed	% Passed	% Failed
52571	ACCIDENT & HEALTH PE WAIVER 2009	First Time	1	1	0	100%	0%
		Retake	0	0	0	0%	0%
52573	LIFE PE WAIVER 2009	First Time	1	1	0	100%	0%
		Retake	0	0	0	0%	0%
Total			2	2	0	100%	0%

Property and Casualty Producer/Solicitor							
Course Code	Course Name		Tested	Passed	Failed	% Passed	% Failed
52572	CASUALTY PE WAIVER 2009	First Time	2	2	0	100%	0%
		Retake	1	0	1	0%	100%
52574	PROPERTY PE WAIVER 2009	First Time	2	2	0	100%	0%
		Retake	1	0	1	0%	100%
Total			6	4	2	67%	33%

Prelicensing Provider Performance Report

0365 Securities Training Corporation
September 2011

Life Producer							
Course Code	Course Name		Tested	Passed	Failed	% Passed	% Failed
52528	LIFE INSURANCE PRELICENSING 2009	First Time	1	1	0	100%	0%
		Retake	0	0	0	0%	0%
		Total	1	1	0	100%	0%

Accident and Health Producer							
Course Code	Course Name		Tested	Passed	Failed	% Passed	% Failed
52515	HEALTH INSURANCE PRELICENSING 2009	First Time	2	2	0	100%	0%
		Retake	0	0	0	0%	0%
		Total	2	2	0	100%	0%

Life, Accident and Health Producer							
Course Code	Course Name		Tested	Passed	Failed	% Passed	% Failed
52515	HEALTH INSURANCE PRELICENSING 2009	First Time	1	0	1	0%	100%
		Retake	0	0	0	0%	0%
52528	LIFE INSURANCE PRELICENSING 2009	First Time	1	0	1	0%	100%
		Retake	0	0	0	0%	0%
		Total	2	0	2	0%	100%

Prelicensing Provider Performance Report

0432 AD Banker & Company, L.L.C.
September 2011

Life Producer							
Course Code	Course Name		Tested	Passed	Failed	% Passed	% Failed
52529	LIFE ONLY 2009	First Time	24	21	3	88%	13%
		Retake	3	2	1	67%	33%
Total			27	23	4	85%	15%

Accident and Health Producer							
Course Code	Course Name		Tested	Passed	Failed	% Passed	% Failed
52516	HEALTH ONLY 2009	First Time	1	1	0	100%	0%
		Retake	0	0	0	0%	0%
Total			1	1	0	100%	0%

Life, Accident and Health Producer							
Course Code	Course Name		Tested	Passed	Failed	% Passed	% Failed
52516	HEALTH ONLY 2009	First Time	10	7	3	70%	30%
		Retake	11	3	8	27%	73%
52529	LIFE ONLY 2009	First Time	10	7	3	70%	30%
		Retake	11	3	8	27%	73%
Total			42	20	22	48%	52%

Property and Casualty Producer/Solicitor							
Course Code	Course Name		Tested	Passed	Failed	% Passed	% Failed
52499	CASUALTY ONLY 2009	First Time	0	0	0	0%	0%
		Retake	1	0	1	0%	100%
52560	PROPERTY ONLY 2009	First Time	0	0	0	0%	0%
		Retake	1	0	1	0%	100%
Total			2	0	2	0%	100%

Prelicensing Provider Performance Report

0456 Insurance Schools, Inc.
September 2011

Property and Casulaty Producer/Solicitor							
Course Code	Course Name		Tested	Passed	Failed	% Passed	% Failed
52538	MI CASUALTY LICENSING COURSE 2009	First Time	1	1	0	100%	0%
		Retake	0	0	0	0%	0%
52542	MI PROPERTY LICENSING COURSE 2009	First Time	1	1	0	100%	0%
		Retake	0	0	0	0%	0%
		Total	2	2	0	100%	0%

Prelicensing Provider Performance Report

0696 FSI of Western Michigan
September 2011

Life Producer							
Course Code	Course Name		Tested	Passed	Failed	% Passed	% Failed
52659	LIFE INSURANCE PRELICENSING	First Time	1	1	0	100%	0%
		Retake	0	0	0	0%	0%
		Total	1	1	0	100%	0%

Accident and Health Producer							
Course Code	Course Name		Tested	Passed	Failed	% Passed	% Failed
52658	ACCIDENT AND HEALTH INS. PRELICENSING	First Time	0	0	0	0%	0%
		Retake	1	0	1	0%	100%
		Total	1	0	1	0%	100%

Life, Accident and Health Producer							
Course Code	Course Name		Tested	Passed	Failed	% Passed	% Failed
52658	ACCIDENT AND HEALTH INS. PRELICENSING	First Time	2	2	0	100%	0%
		Retake	2	2	0	100%	0%
52659	LIFE INSURANCE PRELICENSING	First Time	3	3	0	100%	0%
		Retake	2	2	0	100%	0%
55679	LIFE INSURANCE PRELICENSING HOMESTUDY	First Time	1	0	1	0%	100%
		Retake	0	0	0	0%	0%
55680	HEALTH INSURANCE PRELICENSING HOMESTUDY	First Time	2	1	1	50%	50%
		Retake	0	0	0	0%	0%
		Total	12	10	2	83%	17%

Prelicensing Provider Performance Report

0720 CPMI Professional
September 2011

Life, Accident and Health Producer							
Course Code	Course Name		Tested	Passed	Failed	% Passed	% Failed
52514	HEALTH INSURANCE BASICS 2009	First Time	1	1	0	100%	0%
		Retake	0	0	0	0%	0%
52527	LIFE INSURANCE BASICS 2009	First Time	1	1	0	100%	0%
		Retake	0	0	0	0%	0%
Total			2	2	0	100%	0%

Prelicensing Provider Performance Report

0792 Able Incorporated DBA
September 2011

Life Producer							
Course Code	Course Name		Tested	Passed	Failed	% Passed	% Failed
52555	PRELICENSING FOR LIFE 2009	First Time	22	13	9	59%	41%
		Retake	23	7	16	30%	70%
		Total	45	20	25	44%	56%

Accident and Health Producer							
Course Code	Course Name		Tested	Passed	Failed	% Passed	% Failed
52554	PRELICENSING FOR HEALTH 2009	First Time	30	24	6	80%	20%
		Retake	8	3	5	38%	63%
		Total	38	27	11	71%	29%

Casualty Producer/Solicitor							
Course Code	Course Name		Tested	Passed	Failed	% Passed	% Failed
52553	PRELICENSING FOR CASUALTY 2009	First Time	0	0	0	0%	0%
		Retake	1	1	0	100%	0%
		Total	1	1	0	100%	0%

Personal Lines							
Course Code	Course Name		Tested	Passed	Failed	% Passed	% Failed
52553	PRELICENSING FOR CASUALTY 2009	First Time	1	0	1	0%	100%
		Retake	1	1	0	100%	0%
52656	PRELICENSING FOR PROPERTY-2009	First Time	1	0	1	0%	100%
		Retake	1	1	0	100%	0%
		Total	4	2	2	50%	50%

Prelicensing Provider Performance Report

0792 Able Incorporated DBA
September 2011

Life, Accident and Health Producer							
Course Code	Course Name		Tested	Passed	Failed	% Passed	% Failed
52554	PRELICENSING FOR HEALTH 2009	First Time	61	41	20	67%	33%
		Retake	32	9	23	28%	72%
52555	PRELICENSING FOR LIFE 2009	First Time	61	41	20	67%	33%
		Retake	32	9	23	28%	72%
Total			186	100	86	54%	46%

Property and Casualty Producer/Solicitor							
Course Code	Course Name		Tested	Passed	Failed	% Passed	% Failed
52553	PRELICENSING FOR CASUALTY 2009	First Time	8	6	2	75%	25%
		Retake	8	2	6	25%	75%
52656	PRELICENSING FOR PROPERTY-2009	First Time	8	6	2	75%	25%
		Retake	8	2	6	25%	75%
Total			32	16	16	50%	50%

Prelicensing Provider Performance Report

0878 Insurance Trainers and Educators Association of Michigan
September 2011

Property and Casualty Producer/Solicitor							
Course Code	Course Name		Tested	Passed	Failed	% Passed	% Failed
54624	ITEAM'S PRACTICAL GUIDE TO PROPERTY INSU	First Time	0	0	0	0%	0%
		Retake	3	0	3	0%	100%
54625	ITEAM'S PRACTICAL GUIDE TO CASUALTY INSU	First Time	0	0	0	0%	0%
		Retake	3	0		0%	100%
		Total	6	0	6	0%	100%

Prelicensing Provider Performance Report

0883 Launch Learning Group LLC
September 2011

Life Producer							
Course Code	Course Name		Tested	Passed	Failed	% Passed	% Failed
53851	LIFE PRODUCER	First Time	14	7	7	50%	50%
		Retake	10	4	6	40%	60%
54637	LIFE	First Time	4	2	2	50%	50%
		Retake	1	0	1	0%	100%
57656	LIFE PRODUCER-2011	First Time	6	3	3	50%	50%
		Retake	5	1	4	20%	80%
Total			40	17	23	43%	58%

Life, Accident and Health Producer							
Course Code	Course Name		Tested	Passed	Failed	% Passed	% Failed
54637	LIFE	First Time	1	0	1	0%	100%
		Retake	0	0	0	0%	0%
54638	HEALTH	First Time	1	0	1	0%	100%
		Retake	0	0	0	0%	0%
Total			2	0	2	0%	100%

Prelicensing Provider Performance Report

0883 Launch Learning Group LLC
September 2011

Property and Casualty Producer/Solicitor							
Course Code	Course Name		Tested	Passed	Failed	% Passed	% Failed
55113	PROPERTY PRODUCER/SOLICITOR (CLASSROOM)	First Time	0	0	0	0%	0%
		Retake	1	0	1	0%	100%
55114	CASUALTY PRODUCER/SOLICITOR (CLASSROOM)	First Time	0	0	0	0%	0%
		Retake	1	0	1	0%	100%
55115	PROPERTY PRODUCER/SOLICITOR (CORRESPONDE	First Time	0	0	0	0%	0%
		Retake	1	0	1	0%	100%
55116	CASUALTY PRODUCER/SOLICITOR (CORRESPONDE	First Time	0	0	0	0%	0%
		Retake	1	0	1	0%	100%
		Total	4	0	4	0%	100%

Prelicensing Provider Performance Report

0897 TesTeachers
September 2011

Life Producer							
Course Code	Course Name		Tested	Passed	Failed	% Passed	% Failed
55261	MI LIFE INSURANCE ONLY	First Time	0	0	0	0%	0%
		Retake	1	0	1	0%	100%
		Total	1	0	1	0%	100%

Accident & Health Producer							
Course Code	Course Name		Tested	Passed	Failed	% Passed	% Failed
55262	MI HEALTH INSURANCE ONLY	First Time	0	0	0	0%	0%
		Retake	1	1	0	100%	0%
		Total	1	1	0	100%	0%

Life, Accident & Health Producer							
Course Code	Course Name		Tested	Passed	Failed	% Passed	% Failed
55261	MI LIFE INSURANCE ONLY	First Time	10	9	1	90%	10%
		Retake	2	1	1	50%	50%
55262	MI HEALTH INSURANCE ONLY	First Time	10	9	1	90%	10%
		Retake	2	1	1	50%	50%
		Total	24	20	4	83%	17%

Property and Casualty Producer/Solicitor							
Course Code	Course Name		Tested	Passed	Failed	% Passed	% Failed
55263	MI PROPERTY ONLY	First Time	8	6	2	75%	25%
		Retake	2	2	0	100%	0%
55264	MI CASUALTY ONLY	First Time	8	6	2	75%	25%
		Retake	2	2	0	100%	0%
		Total	20	16	4	80%	20%

Prelicensing Provider Performance Report

0914-Prelicense.com A Service of WebCE
September 2011

Life Producer							
Course Code	Course Name		Tested	Passed	Failed	% Passed	% Failed
56868	MICHIGAN LIFE-ONLY COURSE	First Time	5	4	1	80%	20%
		Retake	0	0	0	0%	0%
		Total	5	4	1	80%	20%

Accident and Health Producer							
Course Code	Course Name		Tested	Passed	Failed	% Passed	% Failed
56869	MICHIGAN ACCIDENT AND HEALTH ONLY COURSE	First Time	1	1	0	100%	0%
		Retake	0	0	0	0%	0%
		Total	1	1	0	100%	0%

Life, Accident and Health Producer							
Course Code	Course Name		Tested	Passed	Failed	% Passed	% Failed
56868	MICHIGAN LIFE-ONLY COURSE	First Time	4	2	2	50%	50%
		Retake	3	1	2	0%	0%
56869	MICHIGAN ACCIDENT AND HEALTH ONLY COURSE	First Time	4	2	2	50%	50%
		Retake	3	1	2	0%	0%
Total			14	6	8	43%	57%

Prelicensing Provider Performance Report

0004 Kaplan Financial
August 2011

Life Producer							
Course Code	Course Name		Tested	Passed	Failed	% Passed	% Failed
51146	NATIONAL LIFE INSURANCE LICENSE EXAM MAN	First Time	1	1	0	100%	0%
		Retake	0	0	0	0%	0%
52734	MI Life-2009	First Time	7	7	0	100%	0%
		Retake	0	0	0	0%	0%
52544	MICHIGAN LIFE INSURANCE EXAM MANUAL 2009	First Time	7	5	2	71%	29%
		Retake	4	1	3	25%	75%
55367	LIFE INSURANCE LICENSE EXAM MANUAL 2ND E	First Time	7	5	2	71%	29%
		Retake	9	2	7	22%	78%
57360	LIFE INSURANCE 2011	First Time	5	2	3	40%	60%
		Retake	5	3	2	60%	40%
Total			45	26	19	58%	42%

Accident and Health Producer							
Course Code	Course Name		Tested	Passed	Failed	% Passed	% Failed
52543	MICHIGAN ACCIDENT & HEALTH INS. EXAM MAN	First Time	11	11	0	100%	0%
		Retake	0	0	0	0%	0%
52733	MI Health 2009	First Time	6	3	3	50%	50%
		Retake	0	0	0	0%	0%
55368	HEALTH INSURANCE LICENSE EXAM MANUAL 2ND	First Time	1	1	0	100%	0%
		Retake	0	0	0	0%	0%
57361	HEALTH INSURANCE 2011	First Time	2	2	0	100%	0%
		Retake	0	0	0	0%	0%
Total			20	17	3	85%	15%

Prelicensing Provider Performance Report

0004 Kaplan Financial
August 2011

Property Producer/Solicitor							
Course Code	Course Name		Tested	Passed	Failed	% Passed	% Failed
51148	NATIONAL PROPERTY INSURANCE LICENSE EXAM	First Time	5	1	4	20%	80%
		Retake	0	0	0	0%	0%
52541	MI PROPERTY EXAM 2009	First Time	2	1	1	50%	50%
		Retake	0	0	0	0%	0%
		Total	7	2	5	29%	71%

Casualty Producer/Solicitor							
Course Code	Course Name		Tested	Passed	Failed	% Passed	% Failed
52537	NATIONAL CASUALTY INSURANCE LICENSE EXAM	First Time	4	2	2	50%	50%
		Retake	0	0	0	0%	0%
52537	MI CASUALTY EXAM 2009	First Time	1	0	1	0%	100%
		Retake	0	0	0	0%	0%
		Total	5	2	3	40%	60%

Prelicensing Provider Performance Report

0004 Kaplan Financial
August 2011

Life, Accident and Health Producer							
Course Code	Course Name		Tested	Passed	Failed	% Passed	% Failed
51146	NATIONAL LIFE INSURANCE LICENSE EXAM MAN	First Time	0	0	0	0%	0%
		Retake	1	1	0	100%	0%
52543	MICHIGAN ACCIDENT & HEALTH INS. EXAM MAN 200	First Time	24	9	15	38%	63%
		Retake	18	5	13	28%	72%
52544	MICHIGAN LIFE INSURANCE EXAM MANUAL 2009	First Time	22	9	13	41%	59%
		Retake	17	4	13	24%	76%
52733	MI Health 2009	First Time	11	9	2	82%	18%
		Retake	4	2	2	50%	50%
52734	MI Life-2009	First Time	9	8	1	89%	11%
		Retake	3	1	2	33%	67%
55367	LIFE INSURANCE LICENSE EXAM MANUAL 2ND E	First Time	30	22	8	73%	27%
		Retake	17	9	8	53%	47%
55368	HEALTH INSURANCE LICENSE EXAM MANUAL 2ND	First Time	26	21	5	81%	19%
		Retake	16	8	8	50%	50%
57360	LIFE INSURANCE-2011	First Time	8	6	2	75%	25%
		Retake	0	0	0	0%	0%
57361	HEALTH INSURANCE-2011	First Time	7	5	2	71%	29%
		Retake	0	0	0	0%	0%
		Total	213	119	94	56%	44%

Prelicensing Provider Performance Report

0004 Kaplan Financial
August 2011

Property and Casualty Producer/Solicitor							
Course Code	Course Name		Tested	Passed	Failed	% Passed	% Failed
51148	NATIONAL PROPERTY INSURANCE LICENSE EXAM	First Time	39	24	15	62%	38%
		Retake	36	16	20	44%	56%
51149	NATIONAL CASUALTY INSURANCE LICENSE EXAM	First Time	41	24	17	59%	41%
		Retake	26	16	20	62%	77%
52537	MI CASUALTY EXAM 2009	First Time	40	28	12	70%	30%
		Retake	47	12	35	26%	74%
52541	MI PROPERTY EXAM 2009	First Time	42	28	14	67%	33%
		Retake	47	12	35	26%	74%
		Total	318	160	168	50%	53%

Prelicensing Provider Performance Report

0007 MICHIGAN ASSOCIATION OF INSURANCE AGENTS (MAIA)
August 2011

Life Producer							
Course Code	Course Name		Tested	Passed	Failed	% Passed	% Failed
55387	LIFE LICENSING SCHOOL-2010	First Time	1	1	0	100%	0%
		Retake	0	0	0	0%	0%
55388	LIFE SELF STUDY LICENSING PROGRAM-2010	First Time	1	1	0	100%	0%
		Retake	0	0	0	0%	0%
		Total	2	2	0	100%	0%

Life, Accident and Health Producer							
Course Code	Course Name		Tested	Passed	Failed	% Passed	% Failed
55387	LIFE LICENSING SCHOOL-2010	First Time	8	6	2	75%	25%
		Retake	7	3	4	43%	57%
55388	LIFE SELF STUDY LICENSING PROGRAM-2010	First Time	4	3	1	75%	25%
		Retake	1	0	1	0%	100%
55389	HEALTH LICENSING SCHOOL-2010	First Time	7	5	2	71%	29%
		Retake	7	3	4	43%	57%
55390	HEALTH SELF STUDY LICENSING PROGRAM-2010	First Time	4	3	1	75%	25%
		Retake	1	0	1	0%	100%
		Total	39	23	16	59%	41%

Prelicensing Provider Performance Report

0007 MICHIGAN ASSOCIATION OF INSURANCE AGENTS (MAIA)
August 2011

Property and Casualty Producer/Solicitor							
Course Code	Course Name		Tested	Passed	Failed	% Passed	% Failed
52505	CASUALTY SELF STUDY 2009	First Time	0	0	0	0%	0%
		Retake	2	0	2	0%	100%
52566	PROPERTY SELF STUDY 2009	First Time	0	0	0	0%	0%
		Retake	2	0	2	0%	100%
54040	PROPERTY LICENSING SCHOOL-2010	First Time	42	25	17	60%	40%
		Retake	35	7	28	20%	80%
54041	PROPERTY SELF STUDY LICENSING-2010	First Time	6	3	3	50%	50%
		Retake	8	4	4	50%	50%
54042	CASUALTY LICENSING SCHOOL-2010	First Time	42	25	17	60%	40%
		Retake	35	7	28	20%	80%
54043	CASUALTY SELF STUDY LICENSING-2010	First Time	6	3	3	50%	50%
		Retake	8	4	4	50%	50%
Total			186	78	108	42%	58%

Prelicensing Provider Performance Report

0009 Pentera Group
August 2011

Accident and Health Producer							
Course Code	Course Name		Tested	Passed	Failed	% Passed	% Failed
52513	HEALTH FUNDAMENTALS 2009	First Time	1	1	0	100%	0%
		Retake	0	0	0	0%	0%
		Total	1	1	0	100%	0%

Prelicensing Provider Performance Report

0045 FINANCIAL SERVICES INSTITUTE OF MI INC
August 2011

Life Producer							
Course Code	Course Name		Tested	Passed	Failed	% Passed	% Failed
52334	LIFE INSURANCE CLASSROOM- REV 2009	First Time	6	3	3	50%	50%
		Retake	2	0	2	0%	100%
		Total	8	3	5	38%	63%

Accident and Health Producer							
Course Code	Course Name		Tested	Passed	Failed	% Passed	% Failed
52333	ACCIDENT & HEALTH INSURANCE CLASSROOM- R	First Time	3	3	0	100%	0%
		Retake	3	0	3	0%	100%
52519	HEALTH ONLY-SELF STUDY 2009	First Time	2	1	1	50%	50%
		Retake	0	0	0	0%	0%
		Total	8	4	4	50%	50%

Casualty Producer/Solicitor							
Course Code	Course Name		Tested	Passed	Failed	% Passed	% Failed
52501	CASUALTY ONLY - SELF STUDY 2009	First Time	1	1	0	100%	0%
		Retake	0	0	0	0%	0%
		Total	1	1	0	100%	0%

Prelicensing Provider Performance Report

0045 FINANCIAL SERVICES INSTITUTE OF MI INC
August 2011

Life, Accident and Health Producer							
Course Code	Course Name		Tested	Passed	Failed	% Passed	% Failed
52333	ACCIDENT & HEALTH INSURANCE CLASSROOM- R	First Time	15	6	9	40%	60%
		Retake	11	4	7	36%	64%
52334	LIFE INSURANCE CLASSROOM- REV 2009	First Time	14	6	8	43%	57%
		Retake	11	4	7	36%	64%
52519	HEALTH ONLY-SELF STUDY 2009	First Time	6	4	2	67%	33%
		Retake	6	2	4	33%	67%
52531	LIFE ONLY SELF-STUDY 2009	First Time	7	4	3	57%	43%
		Retake	6	2	4	33%	67%
Total			76	32	44	42%	58%

Property and Casualty Producer/Solicitor							
Course Code	Course Name		Tested	Passed	Failed	% Passed	% Failed
52501	CASUALTY ONLY - SELF STUDY 2009	First Time	11	6	5	55%	45%
		Retake	2	1	1	50%	50%
52562	PROPERTY ONLY SELF-STUDY 2009	First Time	11	6	5	55%	45%
		Retake	2	1	1	50%	50%
Total			26	14	12	54%	46%

Prelicensing Provider Performance Report

0056 Primerica Life Insurance Company
August 2011

Life Producer							
Course Code	Course Name		Tested	Passed	Failed	% Passed	% Failed
52042	MICHIGAN LIFE ONLY COURSE	First Time	47	28	19	60%	40%
		Retake	29	7	22	24%	76%
Total			76	35	41	46%	54%

Prelicensing Provider Performance Report

0173 American Education Systems
August 2011

Life Producer							
Course Code	Course Name		Tested	Passed	Failed	% Passed	% Failed
52507	EXAM FX-LIFE 2009	First Time	7	3	4	43%	57%
		Retake	3	2	1	67%	33%
52552	PASS LIFE 2009	First Time	2	2	0	100%	0%
		Retake	1	1	0	100%	0%
Total			13	8	5	62%	38%

Accident and Health Producer							
Course Code	Course Name		Tested	Passed	Failed	% Passed	% Failed
52506	EXAM FX-HEALTH 2009	First Time	5	2	3	40%	60%
		Retake	2	0	2	0%	100%
52551	PASS HEALTH 2009	First Time	20	15	5	75%	25%
		Retake	1	0	1	0%	100%
Total			28	17	11	61%	39%

Life, Accident and Health Producer							
Course Code	Course Name		Tested	Passed	Failed	% Passed	% Failed
52506	EXAM FX-HEALTH 2009	First Time	5	3	2	60%	40%
		Retake	2	1	1	50%	50%
52507	EXAM FX-LIFE 2009	First Time	5	3	2	60%	40%
		Retake	2	1	1	50%	50%
52551	PASS HEALTH 2009	First Time	1	1	0	100%	0%
		Retake	0	0	0	0%	0%
52552	PASS LIFE 2009	First Time	1	1	0	100%	0%
		Retake	0	0	0	0%	0%
Total			16	10	6	63%	38%

Prelicensing Provider Performance Report

0173 American Education Systems
August 2011

Property and Casualty Producer/Solicitor							
Course Code	Course Name		Tested	Passed	Failed	% Passed	% Failed
52508	FOUNDATIONS OF CASUALTY 2009	First Time	2	0	2	0%	100%
		Retake	8	3	5	38%	63%
52511	FOUNDATIONS OF PROPERTY 2009	First Time	2	0	2	0%	100%
		Retake	8	3	5	38%	63%
Total			20	6	14	30%	70%

Prelicensing Provider Performance Report

0285 MI Office of Financial and Insurance Regulation
August 2011

Life Producer							
Course Code	Course Name		Tested	Passed	Failed	% Passed	% Failed
52573	LIFE PE WAIVER 2009	First Time	2	2	0	100%	0%
		Retake	0	0	0	0%	0%
		Total	2	2	0	100%	0%

Life, Accident and Health Producer							
Course Code	Course Name		Tested	Passed	Failed	% Passed	% Failed
52571	ACCIDENT & HEALTH PE WAIVER 2009	First Time	1	1	0	100%	0%
		Retake	0	0	0	0%	0%
		Total	1	1	0	100%	0%

Property and Casualty Producer/Solicitor							
Course Code	Course Name		Tested	Passed	Failed	% Passed	% Failed
52572	CASUALTY PE WAIVER 2009	First Time	1	1	0	100%	0%
		Retake	1	0	1	0%	100%
52574	PROPERTY PE WAIVER 2009	First Time	1	1	0	100%	0%
		Retake	1	0	1	0%	100%
		Total	4	2	2	50%	50%

Prelicensing Provider Performance Report

0382-Liberty Mutal Insurance Company
August 2011

Property and Casualty Producer/Solicitor							
Course Code	Course Name		Tested	Passed	Failed	% Passed	% Failed
53102	MICHIGAN PROPERTY PRELICENSING PROGRAM	First Time	1	0	1	0%	100%
		Retake	1	1	0	0%	0%
53103	MICHIGAN CASUATLY PRELICENSING PROGRAM	First Time	1	0	1	0%	100%
		Retake	1	1	0	0%	0%
		Total	4	2	2	50%	50%

Prelicensing Provider Performance Report

0365 Securities Training Corporation
August 2011

Life Producer							
Course Code	Course Name		Tested	Passed	Failed	% Passed	% Failed
52528	LIFE INSURANCE PRELICENSING 2009	First Time	1	1	0	100%	0%
		Retake	0	0	0	0%	0%
		Total	1	1	0	100%	0%

Accident and Health Producer							
Course Code	Course Name		Tested	Passed	Failed	% Passed	% Failed
52515	HEALTH INSURANCE PRELICENSING 2009	First Time	1	1	0	100%	0%
		Retake	0	0	0	0%	0%
		Total	1	1	0	100%	0%

Life, Accident and Health Producer							
Course Code	Course Name		Tested	Passed	Failed	% Passed	% Failed
52515	HEALTH INSURANCE PRELICENSING 2009	First Time	2	2	0	100%	0%
		Retake	0	0	0	0%	0%
52528	LIFE INSURANCE PRELICENSING 2009	First Time	2	2	0	100%	0%
		Retake	0	0	0	0%	0%
		Total	4	4	0	100%	0%

Prelicensing Provider Performance Report

0432 AD Banker & Company, L.L.C.
August 2011

Life Producer							
Course Code	Course Name		Tested	Passed	Failed	% Passed	% Failed
52529	LIFE ONLY 2009	First Time	3	0	3	0%	100%
		Retake	2	0	2	0%	100%
Total			5	0	5	0%	100%

Accident and Health Producer							
Course Code	Course Name		Tested	Passed	Failed	% Passed	% Failed
52516	HEALTH ONLY 2009	First Time	2	1	1	50%	50%
		Retake	0	0	0	0%	0%
Total			2	1	1	50%	50%

Life, Accident and Health Producer							
Course Code	Course Name		Tested	Passed	Failed	% Passed	% Failed
52516	HEALTH ONLY 2009	First Time	0	0	0	0%	0%
		Retake	10	3	7	30%	70%
52529	LIFE ONLY 2009	First Time	0	0	0	0%	0%
		Retake	10	3	7	30%	70%
Total			20	6	14	30%	70%

Property and Casualty Producer/Solicitor							
Course Code	Course Name		Tested	Passed	Failed	% Passed	% Failed
52499	CASUALTY ONLY 2009	First Time	1	0	1	0%	100%
		Retake	2	1	1	50%	50%
52560	PROPERTY ONLY 2009	First Time	1	0	1	0%	100%
		Retake	2	1	1	50%	50%
Total			6	2	4	33%	67%

Prelicensing Provider Performance Report

0456 Insurance Schools, Inc.
August 2011

Property and Casulaty Producer/Solicitor							
Course Code	Course Name		Tested	Passed	Failed	% Passed	% Failed
52538	MI CASUALTY LICENSING COURSE 2009	First Time	1	1	0	100%	0%
		Retake	0	0	0	0%	0%
52542	MI PROPERTY LICENSING COURSE 2009	First Time	1	1	0	100%	0%
		Retake	0	0	0	0%	0%
		Total	2	2	0	100%	0%

Prelicensing Provider Performance Report

0696 FSI of Western Michigan
August 2011

Life Producer							
Course Code	Course Name		Tested	Passed	Failed	% Passed	% Failed
52659	LIFE INSURANCE PRELICENSING	First Time	0	0	0	0%	0%
		Retake	1	0	1	0%	100%
		Total	1	0	1	0%	100%

Accident and Health Producer							
Course Code	Course Name		Tested	Passed	Failed	% Passed	% Failed
52658	ACCIDENT AND HEALTH INS. PRELICENSING	First Time	0	0	0	0%	0%
		Retake	2	0	2	0%	100%
		Total	2	0	2	0%	100%

Life, Accident and Health Producer							
Course Code	Course Name		Tested	Passed	Failed	% Passed	% Failed
52658	ACCIDENT AND HEALTH INS. PRELICENSING	First Time	6	4	2	67%	33%
		Retake	4	1	3	25%	75%
52659	LIFE INSURANCE PRELICENSING	First Time	6	4	2	67%	33%
		Retake	4	1	3	25%	75%
Total			20	10	10	50%	50%

Prelicensing Provider Performance Report

0720 CPMI Professional
August 2011

Life Producer							
Course Code	Course Name		Tested	Passed	Failed	% Passed	% Failed
52527	LIFE INSURANCE BASICS 2009	First Time	1	1	0	100%	0%
		Retake	1	1	0	100%	0%
		Total	2	2	0	100%	0%

Property and Casualty Producer/Solicitor							
Course Code	Course Name		Tested	Passed	Failed	% Passed	% Failed
52497	CASUALTY INSURANCE BASICS 2009	First Time	0	0	0	0%	0%
		Retake	1	1	0	100%	0%
52558	PROPERTY INSURANCE BASICS 2009	First Time	0	0	0	0%	0%
		Retake	1	1	0	100%	0%
		Total	2	2	0	100%	0%

Prelicensing Provider Performance Report

0792 Able Incorporated DBA
August 2011

Life Producer							
Course Code	Course Name		Tested	Passed	Failed	% Passed	% Failed
52555	PRELICENSING FOR LIFE 2009	First Time	27	16	11	59%	41%
		Retake	16	6	10	38%	63%
		Total	43	22	21	51%	49%

Accident and Health Producer							
Course Code	Course Name		Tested	Passed	Failed	% Passed	% Failed
52554	PRELICENSING FOR HEALTH 2009	First Time	25	21	4	84%	16%
		Retake	7	3	4	43%	57%
		Total	32	24	8	75%	25%

Personal Lines							
Course Code	Course Name		Tested	Passed	Failed	% Passed	% Failed
52553	PRELICENSING FOR CASUALTY 2009	First Time	0	0	0	0%	0%
		Retake	1	1	0	100%	0%
52656	PRELICENSING FOR PROPERTY-2009	First Time	0	0	0	0%	0%
		Retake	1	1	0	100%	0%
		Total	2	2	0	100%	0%

Life, Accident and Health Producer							
Course Code	Course Name		Tested	Passed	Failed	% Passed	% Failed
52554	PRELICENSING FOR HEALTH 2009	First Time	57	41	16	72%	28%
		Retake	22	14	8	64%	36%
52555	PRELICENSING FOR LIFE 2009	First Time	57	41	16	72%	28%
		Retake	22	14	8	64%	36%
		Total	158	110	48	70%	30%

Prelicensing Provider Performance Report

0792 Able Incorporated DBA
August 2011

Property and Casualty Producer/Solicitor							
Course Code	Course Name		Tested	Passed	Failed	% Passed	% Failed
52553	PRELICENSING FOR CASUALTY 2009	First Time	14	8	6	57%	43%
		Retake	14	4	10	29%	71%
52656	PRELICENSING FOR PROPERTY-2009	First Time	14	8	6	57%	43%
		Retake	14	4	10	29%	71%
Total			56	24	32	43%	57%

Prelicensing Provider Performance Report

0878 Insurance Trainers and Educators Association of Michigan
August 2011

Property and Casualty Producer/Solicitor							
Course Code	Course Name		Tested	Passed	Failed	% Passed	% Failed
54624	ITEAM'S PRACTICAL GUIDE TO PROPERTY INSU	First Time	0	0	0	0%	0%
		Retake	3	0	3	0%	100%
54625	ITEAM'S PRACTICAL GUIDE TO CASUALTY INSU	First Time	0	0	0	0%	0%
		Retake	3	0	3	0%	100%
		Total	6	0	6	0%	100%

Prelicensing Provider Performance Report

0883 Launch Learning Group LLC
August 2011

Life Producer							
Course Code	Course Name		Tested	Passed	Failed	% Passed	% Failed
53851	LIFE PRODUCER	First Time	22	10	12	45%	55%
		Retake	8	5	3	63%	38%
54637	LIFE	First Time	7	5	2	71%	29%
		Retake	6	3	3	50%	50%
Total			43	23	20	53%	47%

Accident and Health Producer							
Course Code	Course Name		Tested	Passed	Failed	% Passed	% Failed
53852	HEALTH PRODUCER	First Time	1	1	0	100%	0%
		Retake	0	0	0	0%	0%
Total			1	1	0	100%	0%

Life, Accident and Health Producer							
Course Code	Course Name		Tested	Passed	Failed	% Passed	% Failed
53851	LIFE PRODUCER	First Time	2	1	1	50%	50%
		Retake	0	0	0	0%	0%
53852	HEALTH PRODUCER	First Time	2	1	1	50%	50%
		Retake	0	0	0	0%	0%
54637	LIFE	First Time	1	1	0	100%	0%
		Retake	0	0	0	0%	0%
54638	HEALTH	First Time	1	1	0	100%	0%
		Retake	0	0	0	0%	0%
Total			6	4	2	67%	33%

Prelicensing Provider Performance Report

0883 Launch Learning Group LLC
August 2011

Property and Casualty Producer/Solicitor							
Course Code	Course Name		Tested	Passed	Failed	% Passed	% Failed
55113	PROPERTY PRODUCER/SOLICITOR (CLASSROOM)	First Time	0	0	0	0%	0%
		Retake	1	0	1	0%	100%
55114	CASUALTY PRODUCER/SOLICITOR (CLASSROOM)	First Time	0	0	0	0%	0%
		Retake	1	0	1	0%	100%
		Total	2	0	2	0%	100%

Prelicensing Provider Performance Report

0897 TesTeachers
August 2011

Life Producer							
Course Code	Course Name		Tested	Passed	Failed	% Passed	% Failed
55261	MI LIFE INSURANCE ONLY	First Time	1	0	1	0%	100%
		Retake	1	1	0	100%	0%
Total			2	1	1	50%	50%

Accident & Health Producer							
Course Code	Course Name		Tested	Passed	Failed	% Passed	% Failed
55262	MI HEALTH INSURANCE ONLY	First Time	0	0	0	0%	0%
		Retake	2	0	2	0%	100%
Total			2	0	2	0%	100%

Life, Accident & Health Producer							
Course Code	Course Name		Tested	Passed	Failed	% Passed	% Failed
55261	MI LIFE INSURANCE ONLY	First Time	3	3	0	100%	0%
		Retake	0	0	0	0%	0%
55262	MI HEALTH INSURANCE ONLY	First Time	3	3	0	100%	0%
		Retake	0	0	0	0%	0%
Total			6	6	0	100%	0%

Property and Casualty Producer/Solicitor							
Course Code	Course Name		Tested	Passed	Failed	% Passed	% Failed
55263	MI PROPERTY ONLY	First Time	2	2	0	100%	0%
		Retake	1	0	1	0%	100%
55264	MI CASUALTY ONLY	First Time	2	2	0	100%	0%
		Retake	1	0	1	0%	100%
Total			6	4	2	67%	33%

Prelicensing Provider Performance Report

0004 Kaplan Financial
July 2011

Life Producer							
Course Code	Course Name		Tested	Passed	Failed	% Passed	% Failed
52544	MICHIGAN LIFE INSURANCE EXAM MANUAL 2009	First Time	10	3	7	30%	70%
		Retake	5	1	4	20%	80%
52734	MI Life-2009	First Time	9	4	5	44%	56%
		Retake	11	3	8	27%	73%
55367	LIFE INSURANCE LICENSE EXAM MANUAL 2ND E	First Time	14	8	6	57%	43%
		Retake	3	2	1	67%	33%
Total			52	21	31	40%	60%

Accident and Health Producer							
Course Code	Course Name		Tested	Passed	Failed	% Passed	% Failed
52543	MICHIGAN ACCIDENT & HEALTH INS. EXAM MAN	First Time	10	7	3	70%	30%
		Retake	2	2	0	100%	0%
52733	MI Health 2009	First Time	4	4	0	100%	0%
		Retake	0	0	0	0%	0%
55368	HEALTH INSURANCE LICENSE EXAM MANUAL 2ND	First Time	3	3	0	100%	0%
		Retake	2	0	2	0%	100%
Total			21	16	5	76%	24%

Property Producer/Solicitor							
Course Code	Course Name		Tested	Passed	Failed	% Passed	% Failed
51148	NATIONAL PROPERTY INSURANCE LICENSE EXAM	First Time	2	1	1	50%	50%
		Retake	0	0	0	0%	0%
52541	MI PROPERTY EXAM 2009	First Time	0	0	0	0%	0%
		Retake	2	0	2	0%	100%
Total			4	1	3	25%	75%

Prelicensing Provider Performance Report

0004 Kaplan Financial
July 2011

Casualty Producer/Solicitor							
Course Code	Course Name		Tested	Passed	Failed	% Passed	% Failed
52537	MI CASUALTY EXAM 2009	First Time	2	0	2	0%	100%
		Retake	1	1	0	100%	0%
		Total	3	1	2	33%	67%

Life, Accident and Health Producer							
Course Code	Course Name		Tested	Passed	Failed	% Passed	% Failed
52543	MICHIGAN ACCIDENT & HEALTH INS. EXAM MAN 200	First Time	27	18	9	67%	33%
		Retake	12	3	9	25%	75%
52544	MICHIGAN LIFE INSURANCE EXAM MANUAL 2009	First Time	26	17	9	65%	35%
		Retake	12	3	9	25%	75%
52733	MI Health 2009	First Time	15	10	5	67%	33%
		Retake	4	3	1	75%	25%
52734	MI Life-2009	First Time	13	8	5	62%	38%
		Retake	3	2	1	67%	33%
55367	LIFE INSURANCE LICENSE EXAM MANUAL 2ND E	First Time	43	36	7	84%	16%
		Retake	18	9	9	50%	50%
55368	HEALTH INSURANCE LICENSE EXAM MANUAL 2ND	First Time	40	33	7	83%	18%
		Retake	17	8	9	47%	53%
		Total	230	150	80	65%	35%

Prelicensing Provider Performance Report

0004 Kaplan Financial
July 2011

Property and Casualty Producer/Solicitor							
Course Code	Course Name		Tested	Passed	Failed	% Passed	% Failed
51148	NATIONAL PROPERTY INSURANCE LICENSE EXAM	First Time	46	25	21	54%	46%
		Retake	54	18	36	33%	67%
51149	NATIONAL CASUALTY INSURANCE LICENSE EXAM	First Time	47	27	20	57%	43%
		Retake	55	18	37	33%	67%
52537	MI CASUALTY EXAM 2009	First Time	38	24	14	63%	37%
		Retake	36	11	25	31%	69%
52541	MI PROPERTY EXAM 2009	First Time	40	26	14	65%	35%
		Retake	37	11	26	30%	70%
		Total	353	160	193	45%	55%

Variable Contracts							
Course Code	Course Name		Tested	Passed	Failed	% Passed	% Failed
55367	LIFE INSURANCE LICENSE EXAM MANUAL 2ND E	First Time	1	1	0	100%	0%
		Retake	0	0	0	0%	0%
		Total	1	1	0	100%	0%

Prelicensing Provider Performance Report

0007 MICHIGAN ASSOCIATION OF INSURANCE AGENTS (MAIA)
July 2011

Accident and Health Producer							
Course Code	Course Name		Tested	Passed	Failed	% Passed	% Failed
55389	HEALTH LICENSING SCHOOL-2010	First Time	2	1	1	50%	50%
		Retake	2	1	1	50%	50%
		Total	4	2	2	50%	50%

Casualty Producer/Solicitor							
Course Code	Course Name		Tested	Passed	Failed	% Passed	% Failed
54042	CASUALTY LICENSING SCHOOL-2010	First Time	1	0	1	0%	100%
		Retake	0	0	0	0%	0%
		Total	1	0	1	0%	100%

Life, Accident and Health Producer							
Course Code	Course Name		Tested	Passed	Failed	% Passed	% Failed
55387	LIFE LICENSING SCHOOL-2010	First Time	9	5	4	56%	44%
		Retake	3	0	3	0%	100%
55388	LIFE SELF STUDY LICENSING PROGRAM-2010	First Time	10	8	2	80%	20%
		Retake	3	1	2	33%	67%
55389	HEALTH LICENSING SCHOOL-2010	First Time	9	5	4	56%	44%
		Retake	3	0	3	0%	100%
55390	HEALTH SELF STUDY LICENSING PROGRAM-2010	First Time	10	8	2	80%	20%
		Retake	3	1	2	33%	67%
		Total	50	28	22	56%	44%

Prelicensing Provider Performance Report

0007 MICHIGAN ASSOCIATION OF INSURANCE AGENTS (MAIA)
July 2011

Property and Casualty Producer/Solicitor							
Course Code	Course Name		Tested	Passed	Failed	% Passed	% Failed
54040	PROPERTY LICENSING SCHOOL-2010	First Time	16	5	11	31%	69%
		Retake	27	9	18	33%	67%
54041	PROPERTY SELF STUDY LICENSING-2010	First Time	16	11	5	69%	31%
		Retake	11	3	8	27%	73%
54042	CASUALTY LICENSING SCHOOL-2010	First Time	16	5	11	31%	69%
		Retake	30	9	21	30%	70%
54043	CASUALTY SELF STUDY LICENSING-2010	First Time	16	11	5	69%	31%
		Retake	8	3	5	38%	63%
		Total	140	56	84	40%	60%

Prelicensing Provider Performance Report

0045 FINANCIAL SERVICES INSTITUTE OF MI INC
July 2011

Life Producer							
Course Code	Course Name		Tested	Passed	Failed	% Passed	% Failed
52334	LIFE INSURANCE CLASSROOM- REV 2009	First Time	12	6	6	50%	50%
		Retake	3	2	1	67%	33%
52531	LIFE ONLY SELF-STUDY 2009	First Time	2	2	0	100%	0%
		Retake	0	0	0	0%	0%
		Total	17	10	7	59%	41%

Accident and Health Producer							
Course Code	Course Name		Tested	Passed	Failed	% Passed	% Failed
52333	ACCIDENT & HEALTH INSURANCE CLASSROOM- R	First Time	2	1	1	50%	50%
		Retake	1	1	0	100%	0%
		Total	3	2	1	67%	33%

Property Producer/Solicitor							
Course Code	Course Name		Tested	Passed	Failed	% Passed	% Failed
52562	PROPERTY ONLY SELF-STUDY 2009	First Time	1	0	1	0%	100%
		Retake	0	0	0	0%	0%
		Total	1	0	1	0%	100%

Casualty Producer/Solicitor							
Course Code	Course Name		Tested	Passed	Failed	% Passed	% Failed
52501	CASUALTY ONLY - SELF STUDY 2009	First Time	1	0	1	0%	100%
		Retake	0	0	0	0%	0%
		Total	1	0	1	0%	100%

Prelicensing Provider Performance Report

0045 FINANCIAL SERVICES INSTITUTE OF MI INC
July 2011

Life, Accident and Health Producer							
Course Code	Course Name		Tested	Passed	Failed	% Passed	% Failed
52333	ACCIDENT & HEALTH INSURANCE CLASSROOM- R	First Time	5	2	3	40%	60%
		Retake	6	4	2	67%	33%
52334	LIFE INSURANCE CLASSROOM- REV 2009	First Time	5	2	3	40%	60%
		Retake	6	4	2	67%	33%
52519	HEALTH ONLY-SELF STUDY 2009	First Time	6	4	2	67%	33%
		Retake	6	1	5	17%	83%
52531	LIFE ONLY SELF-STUDY 2009	First Time	6	4	2	67%	33%
		Retake	6	1	5	17%	83%
		Total	46	22	24	48%	52%

Property and Casualty Producer/Solicitor							
Course	Course Name		Tested	Passed	Failed	% Passed	% Failed
52501	CASUALTY ONLY - SELF STUDY 2009	First Time	1	0	1	0%	100%
		Retake	4	2	2	50%	50%
52562	PROPERTY ONLY SELF-STUDY 2009	First Time	1	0	1	0%	100%
		Retake	4	2	2	50%	50%
		Total	10	4	6	40%	60%

Prelicensing Provider Performance Report

0056 Primerica Life Insurance Company
July 2011

Life Producer							
Course Code	Course Name		Tested	Passed	Failed	% Passed	% Failed
52042	MICHIGAN LIFE ONLY COURSE	First Time	44	25	19	57%	43%
		Retake	36	11	25	31%	69%
Total			80	36	44	45%	55%

Prelicensing Provider Performance Report

0173 American Education Systems
July 2011

Life Producer							
Course Code	Course Name		Tested	Passed	Failed	% Passed	% Failed
52507	EXAM FX-LIFE 2009	First Time	5	3	2	60%	40%
		Retake	0	0	0	0%	0%
52552	PASS LIFE 2009	First Time	4	2	2	50%	50%
		Retake	1	0	1	0%	100%
Total			10	5	5	50%	50%

Accident and Health Producer							
Course Code	Course Name		Tested	Passed	Failed	% Passed	% Failed
52551	PASS HEALTH 2009	First Time	1	1	0	100%	0%
		Retake	0	0	0	0%	0%
Total			1	1	0	100%	0%

Life, Accident and Health Producer							
Course Code	Course Name		Tested	Passed	Failed	% Passed	% Failed
52506	EXAM FX-HEALTH 2009	First Time	10	6	4	60%	40%
		Retake	8	2	6	25%	75%
52507	EXAM FX-LIFE 2009	First Time	10	6	4	60%	40%
		Retake	8	2	6	25%	75%
Total			36	16	20	44%	56%

Property and Casualty Producer/Solicitor							
Course Code	Course Name		Tested	Passed	Failed	% Passed	% Failed
52508	FOUNDATIONS OF CASUALTY 2009	First Time	5	1	4	20%	80%
		Retake	0	0	0	0%	0%
52511	FOUNDATIONS OF PROPERTY 2009	First Time	5	1	4	20%	80%
		Retake	0	0	0	0%	0%
Total			10	2	8	20%	80%

Prelicensing Provider Performance Report

0285 MI Office of Financial and Insurance Regulation
July 2011

Accident and Health Producer							
Course Code	Course Name		Tested	Passed	Failed	% Passed	% Failed
52571	ACCIDENT & HEALTH PE WAIVER 2009	First Time	1	1	0	100%	0%
		Retake	0	0	0	0%	0%
		Total	1	1	0	100%	0%

Life, Accident and Health Producer							
Course Code	Course Name		Tested	Passed	Failed	% Passed	% Failed
52571	ACCIDENT & HEALTH PE WAIVER 2009	First Time	2	2	0	100%	0%
		Retake	1	1	0	100%	0%
52573	LIFE PE WAIVER 2009	First Time	2	2	0	100%	0%
		Retake	1	1	0	100%	0%
		Total	6	6	0	100%	0%

Prelicensing Provider Performance Report

0365 Securities Training Corporation
July 2011

Life Producer							
Course Code	Course Name		Tested	Passed	Failed	% Passed	% Failed
52528	LIFE INSURANCE PRELICENSING 2009	First Time	1	1	0	100%	0%
		Retake	0	0	0	0%	0%
		Total	1	1	0	100%	0%

Accident and Health Producer							
Course Code	Course Name		Tested	Passed	Failed	% Passed	% Failed
52515	HEALTH INSURANCE PRELICENSING 2009	First Time	1	1	0	100%	0%
		Retake	0	0	0	0%	0%
		Total	1	1	0	100%	0%

Prelicensing Provider Performance Report

0432 AD Banker & Company, L.L.C.
July 2011

Life Producer							
Course Code	Course Name		Tested	Passed	Failed	% Passed	% Failed
52529	LIFE ONLY 2009	First Time	1	0	1	0%	100%
		Retake	0	0	0	0%	0%
		Total	1	0	1	0%	100%

Accident and Health Producer							
Course Code	Course Name		Tested	Passed	Failed	% Passed	% Failed
52516	HEALTH ONLY 2009	First Time	1	1	0	100%	0%
		Retake	0	0	0	0%	0%
		Total	1	1	0	100%	0%

Life, Accident and Health Producer							
Course Code	Course Name		Tested	Passed	Failed	% Passed	% Failed
52516	HEALTH ONLY 2009	First Time	8	6	2	75%	25%
		Retake	3	1	2	33%	67%
52529	LIFE ONLY 2009	First Time	8	6	2	75%	25%
		Retake	3	1	2	33%	67%
		Total	22	14	8	64%	36%

Prelicensing Provider Performance Report

0456 Insurance Schools, Inc.
July 2011

Life, Accident and Health Producer							
Course Code	Course Name		Tested	Passed	Failed	% Passed	% Failed
52518	HEALTH ONLY SELF STUDY PE COURSE 2009	First Time	2	2	0	100%	0%
		Retake	0	0	0	0%	0%
52532	LIFE ONLY SELF STUDY PE COURSE 2009	First Time	2	2	0	100%	0%
		Retake	0	0	0	0%	0%
Total			4	4	0	100%	0%

Prelicensing Provider Performance Report

0517 JEL Publishing
July 2011

Property and Casualty Producer/Solicitor							
Course Code	Course Name		Tested	Passed	Failed	% Passed	% Failed
53426	CASUALTY PRODUCERS COURSE	First Time	1	0	1	0%	100%
		Retake	0	0	0	0%	0%
		Total	1	0	1	0%	100%

Prelicensing Provider Performance Report

0696 FSI of Western Michigan
July 2011

Life Producer							
Course Code	Course Name		Tested	Passed	Failed	% Passed	% Failed
52659	LIFE INSURANCE PRELICENSING	First Time	1	0	1	0%	100%
		Retake	0	0	0	0%	0%
		Total	1	0	1	0%	100%

Accident and Health Producer							
Course Code	Course Name		Tested	Passed	Failed	% Passed	% Failed
52658	ACCIDENT AND HEALTH INS. PRELICENSING	First Time	0	0	0	0%	0%
		Retake	1	0	1	0%	100%
		Total	1	0	1	0%	100%

Life, Accident and Health Producer							
Course Code	Course Name		Tested	Passed	Failed	% Passed	% Failed
52658	ACCIDENT AND HEALTH INS. PRELICENSING	First Time	4	3	1	75%	25%
		Retake	1	0	1	0%	100%
52659	LIFE INSURANCE PRELICENSING	First Time	4	3	1	75%	25%
		Retake	1	0	1	0%	100%
Total			10	6	4	60%	40%

Prelicensing Provider Performance Report

0720 CPMI Professional
July 2011

Life Producer							
Course Code	Course Name		Tested	Passed	Failed	% Passed	% Failed
52527	LIFE INSURANCE BASICS 2009	First Time	2	1	1	50%	50%
		Retake	1	0	1	0%	100%
		Total	3	1	2	33%	67%

Property and Casualty Producer/Solicitor							
Course Code	Course Name		Tested	Passed	Failed	% Passed	% Failed
52497	CASUALTY INSURANCE BASICS 2009	First Time	1	0	1	0%	100%
		Retake	0	0	0	0%	0%
52558	PROPERTY INSURANCE BASICS 2009	First Time	1	0	1	0%	100%
		Retake	0	0	0	0%	0%
		Total	2	0	2	0%	100%

Prelicensing Provider Performance Report

0792 Able Incorporated DBA
July 2011

Life Producer							
Course Code	Course Name		Tested	Passed	Failed	% Passed	% Failed
52555	PRELICENSING FOR LIFE 2009	First Time	36	18	18	50%	50%
		Retake	21	8	13	38%	62%
		Total	57	26	31	46%	54%

Accident and Health Producer							
Course Code	Course Name		Tested	Passed	Failed	% Passed	% Failed
52554	PRELICENSING FOR HEALTH 2009	First Time	20	17	3	85%	15%
		Retake	8	5	3	63%	38%
		Total	28	22	6	79%	21%

Property Producer/Solicitor							
Course Code	Course Name		Tested	Passed	Failed	% Passed	% Failed
52656	PRELICENSING FOR PROPERTY-2009	First Time	2	2	0	100%	0%
		Retake	1	0	1	0%	100%
		Total	3	2	1	67%	33%

Casualty Producer/Solicitor							
Course Code	Course Name		Tested	Passed	Failed	% Passed	% Failed
52553	PRELICENSING FOR CASUALTY 2009	First Time	2	2	0	100%	0%
		Retake	0	0	0	0%	0%
		Total	2	2	0	100%	0%

Prelicensing Provider Performance Report

0792 Able Incorporated DBA
July 2011

Life, Accident and Health Producer							
Course Code	Course Name		Tested	Passed	Failed	% Passed	% Failed
52554	PRELICENSING FOR HEALTH 2009	First Time	57	42	15	74%	26%
		Retake	31	9	22	29%	71%
52555	PRELICENSING FOR LIFE 2009	First Time	57	42	15	74%	26%
		Retake	31	9	22	29%	71%
Total			176	102	74	58%	42%

Property and Casualty Producer/Solicitor							
Course Code	Course Name		Tested	Passed	Failed	% Passed	% Failed
52553	PRELICENSING FOR CASUALTY 2009	First Time	18	14	4	78%	22%
		Retake	9	2	7	22%	78%
52656	PRELICENSING FOR PROPERTY-2009	First Time	18	14	4	78%	22%
		Retake	9	2	7	22%	78%
Total			54	32	22	59%	41%

Prelicensing Provider Performance Report

0878 Insurance Trainers and Educators Association of Michigan
July 2011

Property and Casualty Producer/Solicitor							
Course Code	Course Name		Tested	Passed	Failed	% Passed	% Failed
54624	ITEAM'S PRACTICAL GUIDE TO PROPERTY INSU	First Time	0	0	0	0%	0%
		Retake	3	0	3	0%	100%
54625	ITEAM'S PRACTICAL GUIDE TO CASUALTY INSU	First Time	0	0	0	0%	0%
		Retake	3	0	3	0%	100%
		Total	6	0	6	0%	100%

Prelicensing Provider Performance Report

0883 Launch Learning Group LLC
July 2011

Life Producer							
Course Code	Course Name		Tested	Passed	Failed	% Passed	% Failed
53851	LIFE PRODUCER	First Time	9	5	4	56%	44%
		Retake	7	4	3	57%	43%
54637	LIFE	First Time	10	3	7	0%	0%
		Retake	7	2	5	29%	71%
Total			33	14	19	42%	58%

Life, Accident and Health Producer							
Course Code	Course Name		Tested	Passed	Failed	% Passed	% Failed
53851	LIFE PRODUCER	First Time	1	1	0	100%	0%
		Retake	0	0	0	0%	0%
53852	HEALTH PRODUCER	First Time	1	1	0	100%	0%
		Retake	0	0	0	0%	0%
54637	LIFE	First Time	0	0	0	0%	0%
		Retake	1	0	1	0%	100%
54638	HEALTH	First Time	0	0	0	0%	0%
		Retake	1	0	1	0%	100%
Total			4	2	2	50%	50%

Property and Casualty Producer/Solicitor							
Course Code	Course Name		Tested	Passed	Failed	% Passed	% Failed
55113	PROPERTY PRODUCER/SOLICITOR (CLASSROOM)	First Time	1	0	1	0%	100%
		Retake	0	0	0	0%	0%
55114	CASUALTY PRODUCER/SOLICITOR (CLASSROOM)	First Time	1	0	1	0%	100%
		Retake	0	0	0	0%	0%
Total			2	0	2	0%	100%

Prelicensing Provider Performance Report

0897 TesTeachers
July 2011

Life Producer							
Course Code	Course Name		Tested	Passed	Failed	% Passed	% Failed
55261	MI LIFE INSURANCE ONLY	First Time	1	1	0	100%	0%
		Retake	0	0	0	0%	0%
		Total	1	1	0	100%	0%

Accident & Health Producer							
Course Code	Course Name		Tested	Passed	Failed	% Passed	% Failed
55262	MI HEALTH INSURANCE ONLY	First Time	2	1	1	50%	50%
		Retake	0	0	0	0%	0%
		Total	2	1	1	50%	50%

Life, Accident & Health Producer							
Course Code	Course Name		Tested	Passed	Failed	% Passed	% Failed
55261	MI LIFE INSURANCE ONLY	First Time	2	2	0	100%	0%
		Retake	1	1	0	100%	0%
55262	MI HEALTH INSURANCE ONLY	First Time	2	2	0	100%	0%
		Retake	1	1	0	100%	0%
		Total	6	6	0	100%	0%

Prelicensing Provider Performance Report

0914 Prelicese.Com A Service of WebCE
July 2011

Life Producer							
Course Code	Course Name		Tested	Passed	Failed	% Passed	% Failed
56868	MICHIGAN LIFE-ONLY COURSE	First Time	1	1	0	100%	0%
		Retake	0	0	0	0%	0%
Total			1	1	0	100%	0%

Prelicensing Provider Performance Report

0004 Kaplan Financial
June 2011

Life Producer							
Course Code	Course Name		Tested	Passed	Failed	% Passed	% Failed
51146	NATIONAL LIFE INSURANCE LICENSE EXAM MAN	First Time	0	0	0	0%	0%
		Retake	3	1	2	33%	67%
52544	MICHIGAN LIFE INSURANCE EXAM MANUAL 2009	First Time	15	11	4	73%	27%
		Retake	8	3	5	38%	63%
52734	MI Life-2009	First Time	4	1	3	25%	75%
		Retake	11	2	9	18%	82%
55367	LIFE INSURANCE LICENSE EXAM MANUAL 2ND E	First Time	10	9	1	90%	10%
		Retake	7	3	4	43%	57%
Total			58	30	28	52%	48%

Accident and Health Producer							
Course Code	Course Name		Tested	Passed	Failed	% Passed	% Failed
52543	MICHIGAN ACCIDENT & HEALTH INS. EXAM MAN	First Time	13	11	2	85%	15%
		Retake	4	2	2	50%	50%
52733	MI Health 2009	First Time	4	3	1	75%	25%
		Retake	3	3	0	100%	0%
55368	HEALTH INSURANCE LICENSE EXAM MANUAL 2ND	First Time	9	4	5	44%	56%
		Retake	3	2	1	0%	0%
Total			36	25	11	69%	31%

Property Producer/Solicitor							
Course Code	Course Name		Tested	Passed	Failed	% Passed	% Failed
52541	MI PROPERTY EXAM 2009	First Time	2	0	2	0%	100%
		Retake	3	1	2	33%	67%
Total			5	1	4	20%	80%

Prelicensing Provider Performance Report

0004 Kaplan Financial
June 2011

Casualty Producer/Solicitor							
Course Code	Course Name		Tested	Passed	Failed	% Passed	% Failed
52537	MI CASUALTY EXAM 2009	First Time	1	0	1	0%	100%
		Retake	0	0	0	0%	0%
		Total	1	0	1	0%	100%

Life, Accident and Health Producer							
Course Code	Course Name		Tested	Passed	Failed	% Passed	% Failed
52543	MICHIGAN ACCIDENT & HEALTH INS. EXAM MAN 2009	First Time	29	17	12	59%	41%
		Retake	22	6	16	27%	73%
52544	MICHIGAN LIFE INSURANCE EXAM MANUAL 2009	First Time	26	16	10	62%	38%
		Retake	21	6	15	29%	71%
52733	MI Health 2009	First Time	10	7	3	70%	30%
		Retake	3	3	0	100%	0%
52734	MI Life-2009	First Time	11	7	4	64%	36%
		Retake	3	3	0	100%	0%
55367	LIFE INSURANCE LICENSE EXAM MANUAL 2ND E	First Time	53	38	15	72%	28%
		Retake	16	5	11	31%	69%
55368	HEALTH INSURANCE LICENSE EXAM MANUAL 2ND	First Time	51	37	14	73%	27%
		Retake	15	5	10	33%	67%
		Total	260	150	110	58%	42%

Prelicensing Provider Performance Report

0004 Kaplan Financial
June 2011

Property and Casualty Producer/Solicitor							
Course Code	Course Name		Tested	Passed	Failed	% Passed	% Failed
51148	NATIONAL PROPERTY INSURANCE LICENSE EXAM	First Time	84	42	42	50%	50%
		Retake	60	24	36	40%	60%
51149	NATIONAL CASUALTY INSURANCE LICENSE EXAM	First Time	83	41	42	49%	51%
		Retake	61	25	36	41%	59%
52537	MI CASUALTY EXAM 2009	First Time	73	40	33	55%	45%
		Retake	50	13	37	26%	74%
52541	MI PROPERTY EXAM 2009	First Time	72	39	33	54%	46%
		Retake	51	14	37	27%	73%
		Total	534	238	296	45%	55%

Prelicensing Provider Performance Report

0007 MICHIGAN ASSOCIATION OF INSURANCE AGENTS (MAIA)
June 2011

Life Producer							
Course Code	Course Name		Tested	Passed	Failed	% Passed	% Failed
55388	LIFE SELF STUDY LICENSING PROGRAM-2010	First Time	1	1	0	100%	0%
		Retake	1	1	0	100%	0%
Total			2	2	0	100%	0%

Accident and Health Producer							
Course Code	Course Name		Tested	Passed	Failed	% Passed	% Failed
55390	HEALTH SELF STUDY LICENSING PROGRAM-2010	First Time	1	1	0	100%	0%
		Retake	0	0	0	0%	0%
Total			1	1	0	100%	0%

Property Producer/Solicitor							
Course Code	Course Name		Tested	Passed	Failed	% Passed	% Failed
54040	PROPERTY LICENSING SCHOOL-2010	First Time	1	0	1	0%	100%
		Retake	0	0	0	0%	0%
Total			1	0	1	0%	100%

Life, Accident and Health Producer							
Course Code	Course Name		Tested	Passed	Failed	% Passed	% Failed
55387	LIFE LICENSING SCHOOL-2010	First Time	9	8	1	89%	11%
		Retake	3	2	1	67%	33%
55388	LIFE SELF STUDY LICENSING PROGRAM-2010	First Time	1	1	0	100%	0%
		Retake	8	1	7	13%	88%
55389	HEALTH LICENSING SCHOOL-2010	First Time	9	8	1	89%	11%
		Retake	3	2	1	67%	33%
55390	HEALTH SELF STUDY LICENSING PROGRAM-2010	First Time	1	1	0	100%	0%
		Retake	8	1	7	13%	88%
Total			42	24	18	57%	43%

Prelicensing Provider Performance Report

0007 MICHIGAN ASSOCIATION OF INSURANCE AGENTS (MAIA)
June 2011

Personal Lines							
Course Code	Course Name		Tested	Passed	Failed	% Passed	% Failed
54040	PROPERTY LICENSING SCHOOL-2010	First Time	1	0	1	0%	100%
		Retake	0	0	0	0%	0%
54042	CASUALTY LICENSING SCHOOL-2010	First Time	1	0	1	0%	100%
		Retake	0	0	0	0%	0%
		Total	2	0	2	0%	100%

Prelicensing Provider Performance Report

0007 MICHIGAN ASSOCIATION OF INSURANCE AGENTS (MAIA)
June 2011

Property and Casualty Producer/Solicitor							
Course Code	Course Name		Tested	Passed	Failed	% Passed	% Failed
54040	PROPERTY LICENSING SCHOOL-2010	First Time	32	20	12	63%	38%
		Retake	42	8	34	19%	81%
54041	PROPERTY SELF STUDY LICENSING-2010	First Time	16	9	7	56%	44%
		Retake	16	6	10	38%	63%
54042	CASUALTY LICENSING SCHOOL-2010	First Time	32	19	13	59%	41%
		Retake	42	8	34	19%	81%
54043	CASUALTY SELF STUDY LICENSING-2010	First Time	16	10	6	63%	38%
		Retake	16	6	10	38%	63%
		Total	212	86	126	41%	59%

Prelicensing Provider Performance Report

0045 FINANCIAL SERVICES INSTITUTE OF MI INC
June 2011

Life Producer							
Course Code	Course Name		Tested	Passed	Failed	% Passed	% Failed
52334	LIFE INSURANCE CLASSROOM- REV 2009	First Time	9	5	4	56%	44%
		Retake	6	1	5	17%	83%
52531	LIFE ONLY SELF-STUDY 2009	First Time	2	2	0	100%	0%
		Retake	0	0	0	0%	0%
		Total	17	8	9	47%	53%

Accident and Health Producer							
Course Code	Course Name		Tested	Passed	Failed	% Passed	% Failed
52333	ACCIDENT & HEALTH INSURANCE CLASSROOM- R	First Time	1	1	0	100%	0%
		Retake	0	0	0	0%	0%
52519	HEALTH ONLY-SELF STUDY 2009	First Time	0	0	0	0%	0%
		Retake	1	1	0	100%	0%
		Total	2	2	0	100%	0%

Casualty Producer/Solicitor							
Course Code	Course Name		Tested	Passed	Failed	% Passed	% Failed
52501	CASUALTY ONLY - SELF STUDY 2009	First Time	1	0	1	0%	100%
		Retake	1	0	1	0%	100%
		Total	2	0	2	0%	100%

Prelicensing Provider Performance Report

0045 FINANCIAL SERVICES INSTITUTE OF MI INC
June 2011

Life, Accident and Health Producer							
Course Code	Course Name		Tested	Passed	Failed	% Passed	% Failed
52333	ACCIDENT & HEALTH INSURANCE CLASSROOM- R	First Time	27	13	14	48%	52%
		Retake	10	3	7	30%	70%
52334	LIFE INSURANCE CLASSROOM- REV 2009	First Time	26	12	14	46%	54%
		Retake	10	3	7	30%	70%
52519	HEALTH ONLY-SELF STUDY 2009	First Time	14	9	5	64%	36%
		Retake	3	2	1	67%	33%
52531	LIFE ONLY SELF-STUDY 2009	First Time	15	10	5	67%	33%
		Retake	3	2	1	67%	33%
Total			108	54	54	50%	50%

Property and Casualty Producer/Solicitor							
Course Code	Course Name		Tested	Passed	Failed	% Passed	% Failed
52501	CASUALTY ONLY - SELF STUDY 2009	First Time	6	1	5	17%	83%
		Retake	8	3	5	38%	63%
52562	PROPERTY ONLY SELF-STUDY 2009	First Time	6	1	5	17%	83%
		Retake	8	3	5	38%	63%
Total			28	8	20	29%	71%

Prelicensing Provider Performance Report

0056 Primerica Life Insurance Company
June 2011

Life Producer							
Course Code	Course Name		Tested	Passed	Failed	% Passed	% Failed
52042	MICHIGAN LIFE ONLY COURSE	First Time	26	9	17	35%	65%
		Retake	32	6	26	19%	81%
Total			58	15	43	26%	74%

Life Producer							
Course Code	Course Name		Tested	Passed	Failed	% Passed	% Failed
52042	MICHIGAN LIFE ONLY COURSE	First Time	1	1	0	100%	0%
		Retake	0	0	0	0%	0%
Total			1	1	0	100%	0%

Prelicensing Provider Performance Report

0173 American Education Systems
June 2011

Life Producer							
Course Code	Course Name		Tested	Passed	Failed	% Passed	% Failed
52507	EXAM FX-LIFE 2009	First Time	5	4	1	80%	20%
		Retake	2	0	2	0%	100%
Total			7	4	3	57%	43%

Accident and Health Producer							
Course Code	Course Name		Tested	Passed	Failed	% Passed	% Failed
52506	EXAM FX-HEALTH 2009	First Time	3	3	0	100%	0%
		Retake	2	0	2	0%	100%
52509	FOUNDATIONS OF HEALTH INS. 2009	First Time	3	3	0	100%	0%
		Retake	0	0	0	0%	0%
Total			8	6	2	75%	25%

Life, Accident and Health Producer							
Course Code	Course Name		Tested	Passed	Failed	% Passed	% Failed
52506	EXAM FX-HEALTH 2009	First Time	8	4	4	50%	50%
		Retake	6	4	2	67%	33%
52507	EXAM FX-LIFE 2009	First Time	8	4	4	50%	50%
		Retake	6	4	2	67%	33%
52551	PASS HEALTH 2009	First Time	1	1	0	100%	0%
		Retake	0	0	0	0%	0%
52552	PASS LIFE 2009	First Time	1	1	0	100%	0%
		Retake	0	0	0	0%	0%
Total			30	18	12	60%	40%

Prelicensing Provider Performance Report

0285 MI Office of Financial and Insurance Regulation
June 2011

Accident and Health Producer							
Course Code	Course Name		Tested	Passed	Failed	% Passed	% Failed
52571	ACCIDENT & HEALTH PE WAIVER 2009	First Time	1	1	0	100%	0%
		Retake	0	0	0	0%	0%
Total			1	1	0	100%	0%

Life, Accident and Health Producer							
Course Code	Course Name		Tested	Passed	Failed	% Passed	% Failed
52571	ACCIDENT & HEALTH PE WAIVER 2009	First Time	3	2	1	67%	33%
		Retake	2	1	1	50%	50%
52573	LIFE PE WAIVER 2009	First Time	3	2	1	67%	33%
		Retake	2	1	1	50%	50%
Total			10	6	4	60%	40%

Property and Casualty Producer/Solicitor							
Course Code	Course Name		Tested	Passed	Failed	% Passed	% Failed
52572	CASUALTY PE WAIVER 2009	First Time	5	3	2	60%	40%
		Retake	1	1	0	100%	0%
52574	PROPERTY PE WAIVER 2009	First Time	5	3	2	60%	40%
		Retake	1	1	0	100%	0%
Total			12	8	4	67%	33%

Prelicensing Provider Performance Report

0365 Securities Training Corporation
June 2011

Accident and Health Producer							
Course Code	Course Name		Tested	Passed	Failed	% Passed	% Failed
52515	HEALTH INSURANCE PRELICENSING 2009	First Time	2	2	0	100%	0%
		Retake	0	0	0	0%	0%
		Total	2	2	0	100%	0%

Life, Accident and Health Producer							
Course Code	Course Name		Tested	Passed	Failed	% Passed	% Failed
52515	HEALTH INSURANCE PRELICENSING 2009	First Time	1	1	0	100%	0%
		Retake	0	0	0	0%	0%
52528	LIFE INSURANCE PRELICENSING 2009	First Time	1	1	0	100%	0%
		Retake	0	0	0	0%	0%
		Total	2	2	0	100%	0%

Variable Contracts							
Course Code	Course Name		Tested	Passed	Failed	% Passed	% Failed
52515	HEALTH INSURANCE PRELICENSING 2009	First Time	1	0	1	0%	100%
		Retake	0	0	0	0%	0%
52528	LIFE INSURANCE PRELICENSING 2009	First Time	1	0	1	0%	100%
		Retake	0	0	0	0%	0%
		Total	2	0	2	0%	100%

Prelicensing Provider Performance Report

0432 AD Banker & Company, L.L.C.
June 2011

Life Producer							
Course Code	Course Name		Tested	Passed	Failed	% Passed	% Failed
52529	LIFE ONLY 2009	First Time	14	12	2	86%	14%
		Retake	3	3	0	100%	0%
		Total	17	15	2	88%	12%

Accident and Health Producer							
Course Code	Course Name		Tested	Passed	Failed	% Passed	% Failed
52516	HEALTH ONLY 2009	First Time	1	1	0	100%	0%
		Retake	0	0	0	0%	0%
		Total	1	1	0	100%	0%

Life, Accident and Health Producer							
Course Code	Course Name		Tested	Passed	Failed	% Passed	% Failed
52516	HEALTH ONLY 2009	First Time	6	2	4	33%	67%
		Retake	4	1	3	25%	75%
52529	LIFE ONLY 2009	First Time	6	2	4	33%	67%
		Retake	4	1	3	25%	75%
		Total	20	6	14	30%	70%

Prelicensing Provider Performance Report

0456 Insurance Schools, Inc.
June 2011

Accident and Health Producer							
Course Code	Course Name		Tested	Passed	Failed	% Passed	% Failed
52518	HEALTH ONLY SELF STUDY PE COURSE 2009	First Time	1	1	0	100%	0%
		Retake	0	0	0	0%	0%
		Total	1	1	0	100%	0%

Life, Accident and Health Producer							
Course Code	Course Name		Tested	Passed	Failed	% Passed	% Failed
52518	HEALTH ONLY SELF STUDY PE COURSE 2009	First Time	1	1	0	100%	0%
		Retake	0	0	0	0%	0%
52532	LIFE ONLY SELF STUDY PE COURSE 2009	First Time	1	1	0	100%	0%
		Retake	0	0	0	0%	0%
		Total	2	2	0	100%	0%

Property and Casualty Producer/Solicitor							
Course Code	Course Name		Tested	Passed	Failed	% Passed	% Failed
52538	MI CASUALTY LICENSING COURSE 2009	First Time	2	1	1	50%	50%
		Retake	1	1	0	100%	0%
52542	MI PROPERTY LICENSING COURSE 2009	First Time	2	1	1	50%	50%
		Retake	1	1	0	100%	0%
		Total	6	4	2	67%	33%

Prelicensing Provider Performance Report

0696 FSI of Western Michigan
June 2011

Life Producer							
Course Code	Course Name		Tested	Passed	Failed	% Passed	% Failed
52659	LIFE INSURANCE PRELICENSING	First Time	1	0	1	0%	100%
		Retake	0	0	0	0%	0%
		Total	1	0	1	0%	100%

Accident and Health Producer							
Course Code	Course Name		Tested	Passed	Failed	% Passed	% Failed
52658	ACCIDENT AND HEALTH INS. PRELICENSING	First Time	0	0	0	0%	0%
		Retake	1	0	1	0%	100%
		Total	1	0	1	0%	100%

Life, Accident and Health Producer							
Course Code	Course Name		Tested	Passed	Failed	% Passed	% Failed
52658	ACCIDENT AND HEALTH INS. PRELICENSING	First Time	4	1	3	25%	75%
		Retake	3	1	2	33%	67%
52659	LIFE INSURANCE PRELICENSING	First Time	4	1	3	25%	75%
		Retake	3	1	2	33%	67%
		Total	14	4	10	29%	71%

Prelicensing Provider Performance Report

0720 CPMI Professional
June 2011

Life, Accident and Health Producer							
Course Code	Course Name		Tested	Passed	Failed	% Passed	% Failed
52514	HEALTH INSURANCE BASICS 2009	First Time	2	1	1	50%	50%
		Retake	1	1	0	100%	0%
52527	LIFE INSURANCE BASICS 2009	First Time	2	1	1	50%	50%
		Retake	1	1	0	100%	0%
Total			6	4	2	67%	33%

Prelicensing Provider Performance Report

0792 Able Incorporated DBA
June 2011

Life Producer							
Course Code	Course Name		Tested	Passed	Failed	% Passed	% Failed
52555	PRELICENSING FOR LIFE 2009	First Time	34	24	10	71%	29%
		Retake	15	4	11	27%	73%
Total			49	28	21	57%	43%

Accident and Health Producer							
Course Code	Course Name		Tested	Passed	Failed	% Passed	% Failed
52554	PRELICENSING FOR HEALTH 2009	First Time	32	26	6	81%	19%
		Retake	8	3	5	38%	63%
Total			40	29	11	73%	28%

Property Producer/Solicitor							
Course Code	Course Name		Tested	Passed	Failed	% Passed	% Failed
52656	PRELICENSING FOR PROPERTY-2009	First Time	2	2	0	100%	0%
		Retake	2	0	2	0%	100%
Total			4	2	2	50%	50%

Casualty Producer/Solicitor							
Course Code	Course Name		Tested	Passed	Failed	% Passed	% Failed
52553	PRELICENSING FOR CASUALTY 2009	First Time	2	2	0	100%	0%
		Retake	0	0	0	0%	0%
Total			2	2	0	100%	0%

Prelicensing Provider Performance Report

0792 Able Incorporated DBA
June 2011

Personal Lines							
Course Code	Course Name		Tested	Passed	Failed	% Passed	% Failed
52553	PRELICENSING FOR CASUALTY 2009	First Time	1	0	1	0%	100%
		Retake	0	0	0	0%	0%
52656	PRELICENSING FOR PROPERTY-2009	First Time	1	0	1	0%	100%
		Retake	0	0	0	0%	0%
Total			2	0	2	0%	100%

Life, Accident and Health Producer							
Course Code	Course Name		Tested	Passed	Failed	% Passed	% Failed
52554	PRELICENSING FOR HEALTH 2009	First Time	66	45	21	68%	32%
		Retake	29	12	17	41%	59%
52555	PRELICENSING FOR LIFE 2009	First Time	65	44	21	68%	32%
		Retake	29	12	17	41%	59%
Total			189	113	76	60%	40%

Property and Casualty Producer/Solicitor							
Course Code	Course Name		Tested	Passed	Failed	% Passed	% Failed
52553	PRELICENSING FOR CASUALTY 2009	First Time	40	34	6	85%	15%
		Retake	17	8	9	47%	53%
52656	PRELICENSING FOR PROPERTY-2009	First Time	40	34	6	85%	15%
		Retake	17	8	9	47%	53%
Total			114	84	30	74%	26%

Prelicensing Provider Performance Report

0878 Insurance Trainers and Educators Association of Michigan
June 2011

Property and Casualty Producer/Solicitor							
Course Code	Course Name		Tested	Passed	Failed	% Passed	% Failed
54624	ITEAM'S PRACTICAL GUIDE TO PROPERTY INSU	First Time	1	0	1	100%	0%
		Retake	0	0	0	0%	0%
54625	ITEAM'S PRACTICAL GUIDE TO CASUALTY INSU	First Time	1	0	1	100%	0%
		Retake	0	0	0	0%	0%
		Total	10	7	3	70%	30%

Prelicensing Provider Performance Report

0883 Launch Learning Group LLC
June 2011

Life Producer							
Course Code	Course Name		Tested	Passed	Failed	% Passed	% Failed
53851	LIFE PRODUCER	First Time	7	1	6	14%	86%
		Retake	6	2	4	33%	67%
54637	LIFE	First Time	0	0	0	0%	0%
		Retake	7	3	4	43%	57%
Total			20	6	14	30%	70%

Life, Accident and Health Producer							
Course Code	Course Name		Tested	Passed	Failed	% Passed	% Failed
53851	LIFE PRODUCER	First Time	0	0	0	0%	0%
		Retake	1	1	0	100%	0%
53852	HEALTH PRODUCER	First Time	0	0	0	0%	0%
		Retake	1	1	0	100%	0%
54637	LIFE	First Time	1	0	1	0%	100%
		Retake	0	0	0	0%	0%
54638	HEALTH	First Time	1	0	1	0%	100%
		Retake	0	0	0	0%	0%
Total			4	2	2	50%	50%

Property and Casualty Producer/Solicitor							
Course Code	Course Name		Tested	Passed	Failed	% Passed	% Failed
55115	PROPERTY PRODUCER/SOLICITOR (CORRESPONDE	First Time	1	0	1	0%	100%
		Retake	1	1	0	100%	0%
55116	CASUALTY PRODUCER/SOLICITOR (CORRESPONDE	First Time	1	0	1	0%	100%
		Retake	1	1	0	100%	0%
Total			4	2	2	50%	50%

Prelicensing Provider Performance Report

0897 TesTeachers
June 2011

Life Producer							
Course Code	Course Name		Tested	Passed	Failed	% Passed	% Failed
55261	MI LIFE INSURANCE ONLY	First Time	1	1	0	100%	0%
		Retake	0	0	0	0%	0%
		Total	1	1	0	100%	0%

Accident & Health Producer							
Course Code	Course Name		Tested	Passed	Failed	% Passed	% Failed
55262	MI HEALTH INSURANCE ONLY	First Time	1	1	0	100%	0%
		Retake	0	0	0	0%	0%
		Total	1	1	0	100%	0%

Life, Accident & Health Producer							
Course Code	Course Name		Tested	Passed	Failed	% Passed	% Failed
55261	MI LIFE INSURANCE ONLY	First Time	2	1	1	50%	50%
		Retake	4	0	4	0%	100%
55262	MI HEALTH INSURANCE ONLY	First Time	2	1	1	50%	50%
		Retake	4	0	4	0%	100%
		Total	12	2	10	17%	83%

Property and Casualty Producer/Solicitor							
Course Code	Course Name		Tested	Passed	Failed	% Passed	% Failed
55263	MI PROPERTY ONLY	First Time	5	3	2	60%	40%
		Retake	2	2	0	100%	0%
55264	MI CASUALTY ONLY	First Time	5	3	2	60%	40%
		Retake	2	2	0	100%	0%
		Total	14	10	4	71%	29%

Prelicensing Provider Performance Report

0004 Kaplan Financial
May 2011

Life Producer							
Course Code	Course Name		Tested	Passed	Failed	% Passed	% Failed
51146	NATIONAL LIFE INSURANCE LICENSE EXAM MAN	First Time	0	0	0	0%	0%
		Retake	4	1	3	25%	75%
52544	MICHIGAN LIFE INSURANCE EXAM MANUAL 2009	First Time	20	11	9	55%	45%
		Retake	6	3	3	50%	50%
52734	MI Life-2009	First Time	7	4	3	57%	43%
		Retake	8	1	7	13%	88%
55367	LIFE INSURANCE LICENSE EXAM MANUAL 2ND E	First Time	8	6	2	75%	25%
		Retake	6	0	6	0%	100%
Total			59	26	33	44%	56%

Accident and Health Producer							
Course Code	Course Name		Tested	Passed	Failed	% Passed	% Failed
52543	MICHIGAN ACCIDENT & HEALTH INS. EXAM MAN	First Time	15	10	5	67%	33%
		Retake	5	3	2	60%	40%
52733	MI Health 2009	First Time	5	2	3	40%	60%
		Retake	3	1	2	33%	67%
55368	HEALTH INSURANCE LICENSE EXAM MANUAL 2ND	First Time	8	8	0	100%	0%
		Retake	0	0	0	0%	0%
Total			36	24	12	67%	33%

Property Producer/Solicitor							
Course Code	Course Name		Tested	Passed	Failed	% Passed	% Failed
51148	NATIONAL PROPERTY INSURANCE LICENSE EXAM	First Time	1	1	0	100%	0%
		Retake	1	0	1	0%	100%
52541	MI PROPERTY EXAM 2009	First Time	4	2	2	50%	50%
		Retake	0	0	0	0%	0%
Total			6	3	3	50%	50%

Prelicensing Provider Performance Report

0004 Kaplan Financial
May 2011

Casualty Producer/Solicitor							
Course Code	Course Name		Tested	Passed	Failed	% Passed	% Failed
51149	NATIONAL CASUALTY INSURANCE LICENSE EXAM	First Time	1	0	1	0%	100%
		Retake	1	1	0	100%	0%
52537	MI CASUALTY EXAM 2009	First Time	1	1	0	100%	0%
		Retake	0	0	0	0%	0%
		Total	3	2	1	67%	33%

Life, Accident and Health Producer							
Course Code	Course Name		Tested	Passed	Failed	% Passed	% Failed
52543	MICHIGAN ACCIDENT & HEALTH INS. EXAM MAN 2009	First Time	26	15	11	58%	42%
		Retake	15	5	10	33%	67%
52544	MICHIGAN LIFE INSURANCE EXAM MANUAL 2009	First Time	25	14	11	56%	44%
		Retake	14	5	9	36%	64%
52733	MI Health 2009	First Time	20	13	7	65%	35%
		Retake	5	5	0	100%	0%
52734	MI Life-2009	First Time	18	11	7	61%	39%
		Retake	6	5	1	83%	17%
55367	LIFE INSURANCE LICENSE EXAM MANUAL 2ND E	First Time	54	41	13	76%	24%
		Retake	21	11	10	52%	48%
55368	HEALTH INSURANCE LICENSE EXAM MANUAL 2ND	First Time	52	39	13	75%	25%
		Retake	21	11	10	52%	48%
		Total	277	175	102	63%	37%

Prelicensing Provider Performance Report

0004 Kaplan Financial
May 2011

Property and Casualty Producer/Solicitor							
Course Code	Course Name		Tested	Passed	Failed	% Passed	% Failed
51148	NATIONAL PROPERTY INSURANCE LICENSE EXAM	First Time	48	26	22	54%	46%
		Retake	46	13	33	28%	72%
51149	NATIONAL CASUALTY INSURANCE LICENSE EXAM	First Time	47	25	22	53%	47%
		Retake	43	12	31	28%	72%
52537	MI CASUALTY EXAM 2009	First Time	35	26	9	74%	26%
		Retake	18	7	11	39%	61%
52541	MI PROPERTY EXAM 2009	First Time	34	25	9	74%	26%
		Retake	18	8	10	44%	56%
		Total	289	142	147	49%	51%

Prelicensing Provider Performance Report

0007 MICHIGAN ASSOCIATION OF INSURANCE AGENTS (MAIA)
May 2011

Life Producer							
Course Code	Course Name		Tested	Passed	Failed	% Passed	% Failed
55387	LIFE LICENSING SCHOOL-2010	First Time	1	1	0	100%	0%
		Retake	0	0	0	0%	0%
55388	LIFE SELF STUDY LICENSING PROGRAM-2010	First Time	3	1	2	33%	67%
		Retake	3	1	2	33%	67%
		Total	7	3	4	43%	57%

Property Producer/Solicitor							
Course Code	Course Name		Tested	Passed	Failed	% Passed	% Failed
54040	PROPERTY LICENSING SCHOOL-2010	First Time	1	1	0	100%	0%
		Retake	0	0	0	0%	0%
		Total	1	1	0	100%	0%

Casualty Producer/Solicitor							
Course Code	Course Name		Tested	Passed	Failed	% Passed	% Failed
54042	CASUALTY LICENSING SCHOOL-2010	First Time	1	1	0	100%	0%
		Retake	0	0	0	0%	0%
		Total	1	1	0	100%	0%

Prelicensing Provider Performance Report

0007 MICHIGAN ASSOCIATION OF INSURANCE AGENTS (MAIA)
May 2011

Life, Accident and Health Producer							
Course Code	Course Name		Tested	Passed	Failed	% Passed	% Failed
55387	LIFE LICENSING SCHOOL-2010	First Time	8	7	1	88%	13%
		Retake	2	2	0	100%	0%
55388	LIFE SELF STUDY LICENSING PROGRAM-2010	First Time	6	2	4	33%	67%
		Retake	4	0	4	0%	100%
55389	HEALTH LICENSING SCHOOL-2010	First Time	8	7	1	88%	13%
		Retake	1	1	0	100%	0%
55390	HEALTH SELF STUDY LICENSING PROGRAM-2010	First Time	20	6	2	30%	10%
		Retake	5	1	4	20%	80%
Total			54	26	16	48%	30%

Personal Lines							
Course Code	Course Name		Tested	Passed	Failed	% Passed	% Failed
54041	PROPERTY SELF STUDY LICENSING-2010	First Time	0	0	0	0%	0%
		Retake	2	1	1	50%	50%
54043	CASUALTY SELF STUDY LICENSING-2010	First Time	0	0	0	0%	0%
		Retake	2	1	1	50%	50%
Total			4	2	2	50%	50%

Prelicensing Provider Performance Report

0007 MICHIGAN ASSOCIATION OF INSURANCE AGENTS (MAIA)
May 2011

Property and Casualty Producer/Solicitor							
Course Code	Course Name		Tested	Passed	Failed	% Passed	% Failed
54040	PROPERTY LICENSING SCHOOL-2010	First Time	27	14	13	52%	48%
		Retake	30	10	20	33%	67%
54041	PROPERTY SELF STUDY LICENSING-2010	First Time	18	11	7	61%	39%
		Retake	9	4	5	44%	56%
54042	CASUALTY LICENSING SCHOOL-2010	First Time	29	16	13	55%	45%
		Retake	30	10	20	33%	67%
54043	CASUALTY SELF STUDY LICENSING-2010	First Time	17	10	7	59%	41%
		Retake	9	4	5	44%	56%
		Total	169	79	90	47%	53%

Prelicensing Provider Performance Report

0045 FINANCIAL SERVICES INSTITUTE OF MI INC
May 2011

Life Producer							
Course Code	Course Name		Tested	Passed	Failed	% Passed	% Failed
52334	LIFE INSURANCE CLASSROOM- REV 2009	First Time	10	7	3	70%	30%
		Retake	4	1	3	25%	75%
52531	LIFE ONLY SELF-STUDY 2009	First Time	5	3	2	60%	40%
		Retake	3	1	2	33%	67%
		Total	22	12	10	55%	45%

Accident and Health Producer							
Course Code	Course Name		Tested	Passed	Failed	% Passed	% Failed
52519	HEALTH ONLY-SELF STUDY 2009	First Time	2	1	1	50%	50%
		Retake	0	0	0	0%	0%
		Total	2	1	1	50%	50%

Life, Accident and Health Producer							
Course Code	Course Name		Tested	Passed	Failed	% Passed	% Failed
52333	ACCIDENT & HEALTH INSURANCE CLASSROOM- R	First Time	15	8	7	53%	47%
		Retake	6	2	4	33%	67%
52334	LIFE INSURANCE CLASSROOM- REV 2009	First Time	16	8	8	50%	50%
		Retake	7	2	5	29%	71%
52519	HEALTH ONLY-SELF STUDY 2009	First Time	4	1	3	25%	75%
		Retake	10	2	8	20%	80%
52531	LIFE ONLY SELF-STUDY 2009	First Time	4	1	3	25%	75%
		Retake	10	2	8	20%	80%
		Total	72	26	46	36%	64%

Prelicensing Provider Performance Report

0045 FINANCIAL SERVICES INSTITUTE OF MI INC
May 2011

Property and Casualty Producer/Solicitor							
Course Code	Course Name		Tested	Passed	Failed	% Passed	% Failed
52501	CASUALTY ONLY - SELF STUDY 2009	First Time	6	2	4	33%	67%
		Retake	10	2	8	20%	80%
52562	PROPERTY ONLY SELF-STUDY 2009	First Time	6	2	4	33%	67%
		Retake	10	2	8	20%	80%
		Total	32	8	24	25%	75%

Prelicensing Provider Performance Report

0056 Primerica Life Insurance Company
May 2011

Life Producer							
Course Code	Course Name		Tested	Passed	Failed	% Passed	% Failed
52042	MICHIGAN LIFE ONLY COURSE	First Time	42	21	21	50%	50%
		Retake	21	7	14	33%	67%
Total			63	28	35	44%	56%

Prelicensing Provider Performance Report

0173 American Education Systems
May 2011

Life Producer							
Course Code	Course Name		Tested	Passed	Failed	% Passed	% Failed
52507	EXAM FX-LIFE 2009	First Time	1	1	0	100%	0%
		Retake	0	0	0	0%	0%
52510	FOUNDATIONS OF LIFE INS. 2009	First Time	2	2	0	100%	0%
		Retake	0	0	0	0%	0%
52552	PASS LIFE 2009	First Time	2	2	0	100%	0%
		Retake	0	0	0	0%	0%
Total			5	5	0	100%	0%

Accident and Health Producer							
Course Code	Course Name		Tested	Passed	Failed	% Passed	% Failed
52506	EXAM FX-HEALTH 2009	First Time	1	1	0	100%	0%
		Retake	1	0	1	0%	100%
52509	FOUNDATIONS OF HEALTH INS. 2009	First Time	1	1	0	100%	0%
		Retake	0	0	0	0%	0%
Total			3	2	1	67%	33%

Life, Accident and Health Producer							
Course Code	Course Name		Tested	Passed	Failed	% Passed	% Failed
52506	EXAM FX-HEALTH 2009	First Time	3	1	2	33%	67%
		Retake	1	0	1	0%	100%
52507	EXAM FX-LIFE 2009	First Time	3	1	2	33%	67%
		Retake	1	0	1	0%	100%
52551	PASS HEALTH 2009	First Time	0	0	0	0%	0%
		Retake	1	0	1	0%	100%
52552	PASS LIFE 2009	First Time	0	0	0	0%	0%
		Retake	1	0	1	0%	100%
Total			10	2	8	20%	80%

Prelicensing Provider Performance Report

0173 American Education Systems

May 2011

Property and Casualty Producer/Solicitor							
Course Code	Course Name		Tested	Passed	Failed	% Passed	% Failed
52508	FOUNDATIONS OF CASUALTY 2009	First Time	1	1	0	100%	0%
		Retake	0	0	0	0%	0%
52511	FOUNDATIONS OF PROPERTY 2009	First Time	1	1	0	100%	0%
		Retake	0	0	0	0%	0%
Total			2	2	0	100%	0%

Prelicensing Provider Performance Report

0285 MI Office of Financial and Insurance Regulation
May 2011

Life Producer							
Course Code	Course Name		Tested	Passed	Failed	% Passed	% Failed
52573	LIFE PE WAIVER 2009	First Time	1	1	0	100%	0%
		Retake	4	2	2	50%	50%
		Total	5	3	2	60%	40%

Accident and Health Producer							
Course Code	Course Name		Tested	Passed	Failed	% Passed	% Failed
52571	ACCIDENT & HEALTH PE WAIVER 2009	First Time	1	1	0	100%	0%
		Retake	0	0	0	0%	0%
		Total	1	1	0	100%	0%

Life, Accident and Health Producer							
Course Code	Course Name		Tested	Passed	Failed	% Passed	% Failed
52571	ACCIDENT & HEALTH PE WAIVER 2009	First Time	1	0	1	0%	100%
		Retake	4	2	2	50%	50%
52573	LIFE PE WAIVER 2009	First Time	1	0	1	0%	100%
		Retake	4	2	2	50%	50%
		Total	10	4	6	40%	60%

Property and Casualty Producer/Solicitor							
Course Code	Course Name		Tested	Passed	Failed	% Passed	% Failed
52572	CASUALTY PE WAIVER 2009	First Time	2	1	1	50%	50%
		Retake	2	1	1	50%	50%
52574	PROPERTY PE WAIVER 2009	First Time	2	1	1	50%	50%
		Retake	1	0	1	0%	100%
		Total	7	3	4	43%	57%

Prelicensing Provider Performance Report

0365 Securities Training Corporation
May 2011

Life, Accident and Health Producer							
Course Code	Course Name		Tested	Passed	Failed	% Passed	% Failed
52515	HEALTH INSURANCE PRELICENSING 2009	First Time	1	1	0	100%	0%
		Retake	0	0	0	0%	0%
52528	LIFE INSURANCE PRELICENSING 2009	First Time	1	1	0	100%	0%
		Retake	0	0	0	0%	0%
		Total	2	2	0	100%	0%

Variable Contracts							
Course Code	Course Name		Tested	Passed	Failed	% Passed	% Failed
52528	LIFE INSURANCE PRELICENSING 2009	First Time	1	1	0	100%	0%
		Retake	0	0	0	0%	0%
		Total	1	1	0	100%	0%

Prelicensing Provider Performance Report

0432 AD Banker & Company, L.L.C.
May 2011

Life Producer							
Course Code	Course Name		Tested	Passed	Failed	% Passed	% Failed
52529	LIFE ONLY 2009	First Time	17	14	3	82%	18%
		Retake	2	0	2	0%	100%
		Total	19	14	5	74%	26%

Accident and Health Producer							
Course Code	Course Name		Tested	Passed	Failed	% Passed	% Failed
52516	HEALTH ONLY 2009	First Time	1	1	0	100%	0%
		Retake	0	0	0	0%	0%
		Total	1	1	0	100%	0%

Casualty Producer/Solicitor							
Course Code	Course Name		Tested	Passed	Failed	% Passed	% Failed
52499	CASUALTY ONLY 2009	First Time	1	0	1	0%	100%
		Retake	2	1	1	50%	50%
		Total	3	1	2	33%	67%

Life, Accident and Health Producer							
Course Code	Course Name		Tested	Passed	Failed	% Passed	% Failed
52516	HEALTH ONLY 2009	First Time	14	11	3	79%	21%
		Retake	6	2	4	33%	67%
52529	LIFE ONLY 2009	First Time	12	10	2	83%	17%
		Retake	5	2	3	40%	60%
		Total	37	25	12	68%	32%

Property and Casualty Producer/Solicitor							
Course Code	Course Name		Tested	Passed	Failed	% Passed	% Failed
52499	CASUALTY ONLY 2009	First Time	1	0	1	0%	100%
		Retake	2	1	1	50%	50%
52560	PROPERTY ONLY 2009	First Time	1	0	1	0%	100%
		Retake	2	1	1	50%	50%
		Total	6	2	4	33%	67%

Prelicensing Provider Performance Report

0456 Insurance Schools, Inc.
May 2011

Property and Casualty Producer/Solicitor							
Course Code	Course Name		Tested	Passed	Failed	% Passed	% Failed
52538	MI CASUALTY LICENSING COURSE 2009	First Time	1	1	0	100%	0%
		Retake	0	0	0	0%	0%
52542	MI PROPERTY LICENSING COURSE 2009	First Time	1	1	0	100%	0%
		Retake	0	0	0	0%	0%
		Total	2	2	0	100%	0%

Prelicensing Provider Performance Report

0696 FSI of Western Michigan
May 2011

Accident and Health Producer							
Course Code	Course Name		Tested	Passed	Failed	% Passed	% Failed
52658	ACCIDENT AND HEALTH INS. PRELICENSING	First Time	0	0	0	0%	0%
		Retake	2	0	2	0%	100%
		Total	2	0	2	0%	100%

Life, Accident and Health Producer							
Course Code	Course Name		Tested	Passed	Failed	% Passed	% Failed
52658	ACCIDENT AND HEALTH INS. PRELICENSING	First Time	5	4	1	80%	20%
		Retake	2	2	0	100%	0%
52659	LIFE INSURANCE PRELICENSING	First Time	5	4	1	80%	20%
		Retake	2	2	0	100%	0%
Total			14	12	2	86%	14%

Prelicensing Provider Performance Report

0720 CPMI Professional
May 2011

Life, Accident and Health Producer							
Course Code	Course Name		Tested	Passed	Failed	% Passed	% Failed
52514	HEALTH INSURANCE BASICS 2009	First Time	2	2	0	100%	0%
		Retake	0	0	0	0%	0%
52527	LIFE INSURANCE BASICS 2009	First Time	2	2	0	100%	0%
		Retake	0	0	0	0%	0%
Total			4	4	0	100%	0%

Prelicensing Provider Performance Report

0792 Able Incorporated DBA
May 2011

Life Producer							
Course Code	Course Name		Tested	Passed	Failed	% Passed	% Failed
52555	PRELICENSING FOR LIFE 2009	First Time	27	16	11	59%	41%
		Retake	12	4	8	33%	67%
Total			39	20	19	51%	49%

Accident and Health Producer							
Course Code	Course Name		Tested	Passed	Failed	% Passed	% Failed
52554	PRELICENSING FOR HEALTH 2009	First Time	30	25	5	83%	17%
		Retake	3	0	3	0%	100%
Total			33	25	8	76%	24%

Property Producer/Solicitor							
Course Code	Course Name		Tested	Passed	Failed	% Passed	% Failed
52656	PRELICENSING FOR PROPERTY-2009	First Time	2	2	0	100%	0%
		Retake	1	0	1	0%	100%
Total			3	2	1	67%	33%

Casualty Producer/Solicitor							
Course Code	Course Name		Tested	Passed	Failed	% Passed	% Failed
52553	PRELICENSING FOR CASUALTY 2009	First Time	2	2	0	100%	0%
		Retake	0	0	0	0%	0%
Total			2	2	0	100%	0%

Prelicensing Provider Performance Report

0792 Able Incorporated DBA
May 2011

Personal Lines							
Course Code	Course Name		Tested	Passed	Failed	% Passed	% Failed
52553	PRELICENSING FOR CASUALTY 2009	First Time	4	4	0	100%	0%
		Retake	0	0	0	0%	0%
52656	PRELICENSING FOR PROPERTY-2009	First Time	4	4	0	100%	0%
		Retake	0	0	0	0%	0%
Total			8	8	0	100%	0%

Life, Accident and Health Producer							
Course Code	Course Name		Tested	Passed	Failed	% Passed	% Failed
52554	PRELICENSING FOR HEALTH 2009	First Time	85	55	30	65%	35%
		Retake	49	18	31	37%	63%
52555	PRELICENSING FOR LIFE 2009	First Time	86	56	30	65%	35%
		Retake	49	18	31	37%	63%
Total			269	147	122	55%	45%

Property and Casualty Producer/Solicitor							
Course Code	Course Name		Tested	Passed	Failed	% Passed	% Failed
52553	PRELICENSING FOR CASUALTY 2009	First Time	21	14	7	67%	33%
		Retake	21	5	16	24%	76%
52656	PRELICENSING FOR PROPERTY-2009	First Time	21	14	7	67%	33%
		Retake	21	5	16	24%	76%
Total			84	38	46	45%	55%

Prelicensing Provider Performance Report

0883 Launch Learning Group LLC
May 2011

Life Producer							
Course Code	Course Name		Tested	Passed	Failed	% Passed	% Failed
53851	LIFE PRODUCER	First Time	12	4	8	33%	67%
		Retake	8	4	4	50%	50%
54637	LIFE	First Time	7	3	4	43%	57%
		Retake	2	0	2	0%	100%
Total			29	11	18	38%	62%

Life, Accident and Health Producer							
Course Code	Course Name		Tested	Passed	Failed	% Passed	% Failed
53851	LIFE PRODUCER	First Time	4	2	2	50%	50%
		Retake	3	0	3	0%	100%
53852	HEALTH PRODUCER	First Time	3	1	2	33%	67%
		Retake	3	0	3	0%	100%
Total			13	3	10	23%	77%

Property and Casualty Producer/Solicitor							
Course Code	Course Name		Tested	Passed	Failed	% Passed	% Failed
55113	PROPERTY PRODUCER/SOLICITOR (CLASSROOM)	First Time	1	1	0	100%	0%
		Retake	1	1	0	100%	0%
55114	CASUALTY PRODUCER/SOLICITOR (CLASSROOM)	First Time	1	1	0	100%	0%
		Retake	3	2	1	67%	33%
55115	PROPERTY PRODUCER/SOLICITOR (CORRESPONDE	First Time	2	1	1	50%	50%
		Retake	0	0	0	0%	0%
55116	CASUALTY PRODUCER/SOLICITOR (CORRESPONDE	First Time	2	1	1	50%	50%
		Retake	0	0	0	0%	0%
Total			10	7	3	70%	30%

Prelicensing Provider Performance Report

0878 Insurance Trainers and Educators Association of Michigan
May 2011

Property and Casualty Producer/Solicitor							
Course Code	Course Name		Tested	Passed	Failed	% Passed	% Failed
54624	ITEAM'S PRACTICAL GUIDE TO PROPERTY INSU	First Time	1	1	0	100%	0%
		Retake	0	0	0	0%	0%
54625	ITEAM'S PRACTICAL GUIDE TO CASUALTY INSU	First Time	1	1	0	100%	0%
		Retake	0	0	0	0%	0%
		Total	10	7	3	70%	30%

Prelicensing Provider Performance Report

0897 TesTeachers
May 2011

Life Producer							
Course Code	Course Name		Tested	Passed	Failed	% Passed	% Failed
55261	MI LIFE INSURANCE ONLY	First Time	1	0	1	0%	100%
		Retake	0	0	0	0%	0%
Total			1	0	1	0%	100%

Life, Accident & Health Producer							
Course Code	Course Name		Tested	Passed	Failed	% Passed	% Failed
55261	MI LIFE INSURANCE ONLY	First Time	2	1	1	50%	50%
		Retake	2	0	2	0%	100%
55262	MI HEALTH INSURANCE ONLY	First Time	2	1	1	50%	50%
		Retake	2	0	2	0%	100%
Total			8	2	6	25%	75%

Prelicensing Provider Performance Report

0004 Kaplan Financial
April 2011

Life Producer							
Course Code	Course Name		Tested	Passed	Failed	% Passed	% Failed
51146	NATIONAL LIFE INSURANCE LICENSE EXAM MAN	First Time	0	0	0	0%	0%
		Retake	1	0	1	0%	100%
52544	MICHIGAN LIFE INSURANCE EXAM MANUAL 2009	First Time	14	8	6	57%	43%
		Retake	4	4	0	100%	0%
52734	MI Life-2009	First Time	4	0	4	0%	100%
		Retake	6	2	4	33%	67%
55367	LIFE INSURANCE LICENSE EXAM MANUAL 2ND E	First Time	5	3	2	60%	40%
		Retake	1	0	1	0%	100%
Total			35	17	18	49%	51%

Accident and Health Producer							
Course Code	Course Name		Tested	Passed	Failed	% Passed	% Failed
52543	MICHIGAN ACCIDENT & HEALTH INS. EXAM MAN	First Time	17	13	4	76%	24%
		Retake	6	1	5	17%	83%
52733	MI Health 2009	First Time	4	3	1	75%	25%
		Retake	1	1	0	100%	0%
55368	HEALTH INSURANCE LICENSE EXAM MANUAL 2ND	First Time	3	2	1	67%	33%
		Retake	3	1	2	33%	67%
Total			34	21	13	62%	38%

Property Producer/Solicitor							
Course Code	Course Name		Tested	Passed	Failed	% Passed	% Failed
51148	NATIONAL PROPERTY INSURANCE LICENSE EXAM	First Time	2	2	0	100%	0%
		Retake	0	0	0	0%	0%
52541	MI PROPERTY EXAM 2009	First Time	2	2	0	100%	0%
		Retake	0	0	0	0%	0%
Total			4	4	0	100%	0%

Prelicensing Provider Performance Report

0004 Kaplan Financial
April 2011

Casualty Producer/Solicitor							
Course Code	Course Name		Tested	Passed	Failed	% Passed	% Failed
51149	NATIONAL CASUALTY INSURANCE LICENSE EXAM	First Time	3	2	1	67%	33%
		Retake	0	0	0	0%	0%
52537	MI CASUALTY EXAM 2009	First Time	2	1	1	50%	50%
		Retake	0	0	0	0%	0%
Total			5	3	2	60%	40%

Life, Accident and Health Producer							
Course Code	Course Name		Tested	Passed	Failed	% Passed	% Failed
51146	NATIONAL LIFE INSURANCE LICENSE EXAM MAN	First Time	0	0	0	0%	0%
		Retake	1	0	1	0%	100%
52543	MICHIGAN ACCIDENT & HEALTH INS. EXAM MAN 200	First Time	27	15	12	56%	44%
		Retake	14	3	11	21%	79%
52544	MICHIGAN LIFE INSURANCE EXAM MANUAL 2009	First Time	25	14	11	56%	44%
		Retake	11	3	8	27%	73%
52733	MI Health 2009	First Time	19	12	7	63%	37%
		Retake	7	4	3	57%	43%
52734	MI Life-2009	First Time	20	12	8	60%	40%
		Retake	8	4	4	50%	50%
55367	LIFE INSURANCE LICENSE EXAM MANUAL 2ND E	First Time	32	19	13	59%	41%
		Retake	16	6	10	38%	63%
55368	HEALTH INSURANCE LICENSE EXAM MANUAL 2ND	First Time	29	16	13	55%	45%
		Retake	16	6	10	38%	63%
Total			225	114	111	51%	49%

Prelicensing Provider Performance Report

0004 Kaplan Financial
April 2011

Property and Casualty Producer/Solicitor							
Course Code	Course Name		Tested	Passed	Failed	% Passed	% Failed
51148	NATIONAL PROPERTY INSURANCE LICENSE EXAM	First Time	79	44	35	56%	44%
		Retake	69	19	50	28%	72%
51149	NATIONAL CASUALTY INSURANCE LICENSE EXAM	First Time	81	45	36	56%	44%
		Retake	63	18	45	29%	71%
52537	MI CASUALTY EXAM 2009	First Time	54	30	24	56%	44%
		Retake	49	17	32	35%	65%
52541	MI PROPERTY EXAM 2009	First Time	56	31	25	55%	45%
		Retake	49	16	33	33%	67%
		Total	500	220	280	44%	56%

Prelicensing Provider Performance Report

0007 MICHIGAN ASSOCIATION OF INSURANCE AGENTS (MAIA)
April 2011

Life Producer							
Course Code	Course Name		Tested	Passed	Failed	% Passed	% Failed
55387	LIFE LICENSING SCHOOL-2010	First Time	2	1	1	50%	50%
		Retake	2	0	2	0%	100%
55388	LIFE SELF STUDY LICENSING PROGRAM-2010	First Time	4	3	1	75%	25%
		Retake	3	1	2	33%	67%
		Total	11	5	6	45%	55%

Accident and Health Producer							
Course Code	Course Name		Tested	Passed	Failed	% Passed	% Failed
55389	HEALTH LICENSING SCHOOL-2010	First Time	1	0	1	0%	100%
		Retake	2	1	1	50%	50%
		Total	3	1	2	33%	67%

Life, Accident and Health Producer							
Course Code	Course Name		Tested	Passed	Failed	% Passed	% Failed
52697	LIFE LICENSING SCHOOL-2009	First Time	1	0	1	0%	100%
		Retake	1	1	0	100%	0%
52698	HEALTH LICENSING SCHOOL-2009	First Time	1	0	1	0%	100%
		Retake	1	1	0	100%	0%
55387	LIFE LICENSING SCHOOL-2010	First Time	8	8	0	100%	0%
		Retake	1	0	1	0%	100%
55388	LIFE SELF STUDY LICENSING PROGRAM-2010	First Time	9	6	3	67%	33%
		Retake	2	1	1	50%	50%
55389	HEALTH LICENSING SCHOOL-2010	First Time	8	8	0	100%	0%
		Retake	0	0	0	0%	0%
55390	HEALTH SELF STUDY LICENSING PROGRAM-2010	First Time	9	6	3	67%	33%
		Retake	3	1	2	33%	67%
		Total	44	32	12	73%	27%

Prelicensing Provider Performance Report

0007 MICHIGAN ASSOCIATION OF INSURANCE AGENTS (MAIA)
April 2011

Personal Lines							
Course Code	Course Name		Tested	Passed	Failed	% Passed	% Failed
54041	PROPERTY SELF STUDY LICENSING-2010	First Time	7	6	1	86%	14%
		Retake	2	0	2	0%	100%
54043	CASUALTY SELF STUDY LICENSING-2010	First Time	7	6	1	86%	14%
		Retake	2	0	2	0%	100%
		Total	18	12	6	67%	33%

Prelicensing Provider Performance Report

0007 MICHIGAN ASSOCIATION OF INSURANCE AGENTS (MAIA)
April 2011

Property and Casualty Producer/Solicitor							
Course Code	Course Name		Tested	Passed	Failed	% Passed	% Failed
52505	CASUALTY SELF STUDY 2009	First Time	0	0	0	0%	0%
		Retake	1	0	1	0%	100%
52566	PROPERTY SELF STUDY 2009	First Time	0	0	0	0%	0%
		Retake	1	0	1	0%	100%
54040	PROPERTY LICENSING SCHOOL-2010	First Time	26	18	8	69%	31%
		Retake	27	6	21	22%	78%
54041	PROPERTY SELF STUDY LICENSING-2010	First Time	14	7	7	50%	50%
		Retake	23	6	17	26%	74%
54042	CASUALTY LICENSING SCHOOL-2010	First Time	25	17	8	68%	32%
		Retake	27	6	21	22%	78%
54043	CASUALTY SELF STUDY LICENSING-2010	First Time	14	7	7	50%	50%
		Retake	23	6	17	26%	74%
Total			181	73	108	40%	60%

Prelicensing Provider Performance Report

0045 FINANCIAL SERVICES INSTITUTE OF MI INC
April 2011

Life Producer							
Course Code	Course Name		Tested	Passed	Failed	% Passed	% Failed
52334	LIFE INSURANCE CLASSROOM- REV 2009	First Time	6	4	2	67%	33%
		Retake	2	1	1	50%	50%
52531	LIFE ONLY SELF-STUDY 2009	First Time	1	0	1	0%	100%
		Retake	2	1	1	50%	50%
Total			11	6	5	55%	45%

Accident and Health Producer							
Course Code	Course Name		Tested	Passed	Failed	% Passed	% Failed
52333	ACCIDENT & HEATLH INSURANCE CLASSROOM-R	First Time	0	0	0	0%	0%
		Retake	1	0	1	0%	100%
52519	HEALTH ONLY-SELF STUDY 2009	First Time	2	2	0	100%	0%
		Retake	0	0	0	0%	0%
Total			3	2	1	67%	33%

Life, Accident and Health Producer							
Course Code	Course Name		Tested	Passed	Failed	% Passed	% Failed
52333	ACCIDENT & HEALTH INSURANCE CLASSROOM- R	First Time	11	4	7	36%	64%
		Retake	9	4	5	44%	56%
52334	LIFE INSURANCE CLASSROOM- REV 2009	First Time	9	3	6	33%	67%
		Retake	8	3	5	38%	63%
52519	HEALTH ONLY-SELF STUDY 2009	First Time	10	3	7	30%	70%
		Retake	9	2	7	22%	78%
52531	LIFE ONLY SELF-STUDY 2009	First Time	9	3	6	33%	67%
		Retake	8	1	7	13%	88%
Total			73	23	50	32%	68%

Prelicensing Provider Performance Report

0045 FINANCIAL SERVICES INSTITUTE OF MI INC
April 2011

Property and Casualty Producer/Solicitor							
Course Code	Course Name		Tested	Passed	Failed	% Passed	% Failed
52501	CASUALTY ONLY - SELF STUDY 2009	First Time	7	3	4	43%	57%
		Retake	6	1	5	17%	83%
52562	PROPERTY ONLY SELF-STUDY 2009	First Time	7	3	4	43%	57%
		Retake	6	1	5	17%	83%
Total			26	8	18	31%	69%

Prelicensing Provider Performance Report

0056 Primerica Life Insurance Company
April 2011

Life Producer							
Course Code	Course Name		Tested	Passed	Failed	% Passed	% Failed
52042	MICHIGAN LIFE ONLY COURSE	First Time	51	18	33	35%	65%
		Retake	33	11	22	33%	67%
Total			84	29	55	35%	65%

Life, Accident & Health Producer							
Course Code	Course Name		Tested	Passed	Failed	% Passed	% Failed
52042	MICHIGAN LIFE ONLY COURSE	First Time	1	1	0	100%	0%
		Retake	0	0	0	0%	0%
Total			1	1	0	100%	0%

Prelicensing Provider Performance Report

0173 American Education Systems
April 2011

Life Producer							
Course Code	Course Name		Tested	Passed	Failed	% Passed	% Failed
52507	EXAM FX-LIFE 2009	First Time	6	3	3	50%	50%
		Retake	0	0	0	0%	0%
52552	PASS LIFE 2009	First Time	2	0	2	0%	100%
		Retake	3	0	3	0%	100%
Total			11	3	8	27%	73%

Accident and Health Producer							
Course Code	Course Name		Tested	Passed	Failed	% Passed	% Failed
52506	EXAM FX-HEALTH 2009	First Time	4	2	2	50%	50%
		Retake	0	0	0	0%	0%
52509	FOUNDATIONS OF HEALTH INS. 2009	First Time	1	1	0	100%	0%
		Retake	0	0	0	0%	0%
52551	PASS HEALTH 2009	First Time	2	1	1	50%	50%
		Retake	1	0	1	0%	100%
Total			8	4	4	50%	50%

Life, Accident and Health Producer							
Course Code	Course Name		Tested	Passed	Failed	% Passed	% Failed
52506	EXAM FX-HEALTH 2009	First Time	3	3	0	100%	0%
		Retake	0	0	0	0%	0%
52507	EXAM FX-LIFE 2009	First Time	4	4	0	100%	0%
		Retake	0	0	0	0%	0%
52551	PASS HEALTH 2009	First Time	3	1	2	33%	67%
		Retake	2	1	1	50%	50%
52552	PASS LIFE 2009	First Time	2	0	2	0%	100%
		Retake	2	1	1	50%	50%
Total			16	10	6	63%	38%

Prelicensing Provider Performance Report

0173 American Education Systems

April 2011

Property and Casualty Producer/Solicitor							
Course Code	Course Name		Tested	Passed	Failed	% Passed	% Failed
52508	FOUNDATIONS OF CASUALTY 2009	First Time	1	1	0	100%	0%
		Retake	0	0	0	0%	0%
52511	FOUNDATIONS OF PROPERTY 2009	First Time	1	1	0	100%	0%
		Retake	0	0	0	0%	0%
Total			2	2	0	100%	0%

Prelicensing Provider Performance Report

0285 MI Office of Financial and Insurance Regulation
April 2011

Life Producer							
Course Code	Course Name		Tested	Passed	Failed	% Passed	% Failed
52573	LIFE PE WAIVER 2009	First Time	0	0	0	0%	0%
		Retake	4	0	4	0%	100%
		Total	4	0	4	0%	100%

Accident and Health Producer							
Course Code	Course Name		Tested	Passed	Failed	% Passed	% Failed
52571	ACCIDENT & HEALTH PE WAIVER 2009	First Time	2	2	0	100%	0%
		Retake	0	0	0	0%	0%
		Total	2	2	0	100%	0%

Life, Accident and Health Producer							
Course Code	Course Name		Tested	Passed	Failed	% Passed	% Failed
52571	ACCIDENT & HEALTH PE WAIVER 2009	First Time	1	0	1	0%	100%
		Retake	0	0	0	0%	0%
52573	LIFE PE WAIVER 2009	First Time	1	0	1	0%	100%
		Retake	0	0	0	0%	0%
		Total	2	0	2	0%	100%

Property and Casualty Producer/Solicitor							
Course Code	Course Name		Tested	Passed	Failed	% Passed	% Failed
52572	CASUALTY PE WAIVER 2009	First Time	2	0	2	0%	100%
		Retake	3	1	2	33%	67%
52574	PROPERTY PE WAIVER 2009	First Time	2	0	2	0%	100%
		Retake	1	1	0	100%	0%
		Total	8	2	6	25%	75%

Prelicensing Provider Performance Report

0432 AD Banker & Company, L.L.C.

April 2011

Life Producer							
Course Code	Course Name		Tested	Passed	Failed	% Passed	% Failed
52529	LIFE ONLY 2009	First Time	3	1	2	33%	67%
		Retake	5	1	4	20%	80%
Total			8	2	6	25%	75%

Accident and Health Producer							
Course Code	Course Name		Tested	Passed	Failed	% Passed	% Failed
52516	HEALTH ONLY 2009	First Time	4	4	0	100%	0%
		Retake	0	0	0	0%	0%
Total			4	4	0	100%	0%

Life, Accident and Health Producer							
Course Code	Course Name		Tested	Passed	Failed	% Passed	% Failed
52516	HEALTH ONLY 2009	First Time	9	7	2	78%	22%
		Retake	6	4	2	67%	33%
52529	LIFE ONLY 2009	First Time	9	7	2	78%	22%
		Retake	7	4	3	57%	43%
Total			31	22	9	71%	29%

Property and Casualty Producer/Solicitor							
Course Code	Course Name		Tested	Passed	Failed	% Passed	% Failed
52499	CASUALTY ONLY 2009	First Time	1	0	1	0%	100%
		Retake	1	1	0	100%	0%
52560	PROPERTY ONLY 2009	First Time	1	0	1	0%	100%
		Retake	1	1	0	100%	0%
Total			4	2	2	50%	50%

Prelicensing Provider Performance Report

0456 Insurance Schools, Inc.

April 2011

Life Producer							
Course Code	Course Name		Tested	Passed	Failed	% Passed	% Failed
52532	LIFE ONLY SELF STUDY PE COURSE 2009	First Time	1	1	0	100%	0%
		Retake	0	0	0	0%	0%
		Total	1	1	0	100%	0%

Property and Casualty Producer/Solicitor							
Course Code	Course Name		Tested	Passed	Failed	% Passed	% Failed
52538	MI CASUALTY LICENSING COURSE 2009	First Time	0	0	0	0%	0%
		Retake	1	0	1	0%	100%
52542	MI PROPERTY LICENSING COURSE 2009	First Time	0	0	0	0%	0%
		Retake	1	0	1	0%	100%
		Total	2	0	2	0%	100%

Life, Accident and Health Producer							
Course Code	Course Name		Tested	Passed	Failed	% Passed	% Failed
52518	HEALTH ONLY SELF STUDY PE COURSE 2009	First Time	1	1	0	100%	0%
		Retake	0	0	0	0%	0%
52532	LIFE ONLY SELF STUDY PE COURSE 2009	First Time	1	1	0	100%	0%
		Retake	0	0	0	0%	0%
		Total	2	2	0	100%	0%

Prelicensing Provider Performance Report

0502 Financial Campus c/o Saenger Consulting Group
April 2011

Life, Accident and Health Producer							
Course Code	Course Name		Tested	Passed	Failed	% Passed	% Failed
54869	LIFE LICENSING PREPARATION COURSE-MICH	First Time	1	1	0	100%	0%
		Retake	0	0	0	0%	0%
Total			1	1	0	100%	0%

Prelicensing Provider Performance Report

0517 JEL Publishing
April 2011

Life, Accident and Health Producer							
Course Code	Course Name		Tested	Passed	Failed	% Passed	% Failed
52655	HEALTH PRODUCERS COURSE	First Time	1	1	0	100%	0%
		Retake	0	0	0	0%	0%
Total			1	1	0	100%	0%

Prelicensing Provider Performance Report

0696 FSI of Western Michigan
April 2011

Life Producer							
Course Code	Course Name		Tested	Passed	Failed	% Passed	% Failed
52659	LIFE INSURANCE PRELICENSING	First Time	1	1	0	100%	0%
		Retake	0	0	0	0%	0%
		Total	1	1	0	100%	0%

Accident and Health Producer							
Course Code	Course Name		Tested	Passed	Failed	% Passed	% Failed
52658	ACCIDENT AND HEALTH INS. PRELICENSING	First Time	0	0	0	0%	0%
		Retake	2	0	2	0%	100%
		Total	2	0	2	0%	100%

Life, Accident and Health Producer							
Course Code	Course Name		Tested	Passed	Failed	% Passed	% Failed
52658	ACCIDENT AND HEALTH INS. PRELICENSING	First Time	3	2	1	67%	33%
		Retake	1	1	0	100%	0%
52659	LIFE INSURANCE PRELICENSING	First Time	4	2	2	50%	50%
		Retake	2	2	0	100%	0%
55679	LIFE INSURANCE PRELICENSING HOMESTUDY	First Time	1	0	1	0%	100%
		Retake	1	1	0	100%	0%
		Total	12	8	4	67%	33%

Prelicensing Provider Performance Report

0720 CPMI Professional
April 2011

Accident and Health Producer							
Course Code	Course Name		Tested	Passed	Failed	% Passed	% Failed
52514	HEALTH INSURANCE BASICS 2009	First Time	1	1	0	100%	0%
		Retake	0	0	0	0%	0%
Total			1	1	0	100%	0%

Prelicensing Provider Performance Report

0792 Able Incorporated DBA
April 2011

Life Producer							
Course Code	Course Name		Tested	Passed	Failed	% Passed	% Failed
52555	PRELICENSING FOR LIFE 2009	First Time	25	12	13	48%	52%
		Retake	21	8	13	38%	62%
Total			46	20	26	43%	57%

Accident and Health Producer							
Course Code	Course Name		Tested	Passed	Failed	% Passed	% Failed
52554	PRELICENSING FOR HEALTH 2009	First Time	25	17	8	68%	32%
		Retake	9	5	4	56%	44%
Total			34	22	12	65%	35%

Property Producer/Solicitor							
Course Code	Course Name		Tested	Passed	Failed	% Passed	% Failed
52656	PRELICENSING FOR PROPERTY-2009	First Time	6	3	3	50%	50%
		Retake	1	1	0	100%	0%
Total			7	4	3	57%	43%

Casualty Producer/Solicitor							
Course Code	Course Name		Tested	Passed	Failed	% Passed	% Failed
52553	PRELICENSING FOR CASUALTY 2009	First Time	6	5	1	83%	17%
		Retake	2	1	1	50%	50%
Total			8	6	2	75%	25%

Prelicensing Provider Performance Report

0792 Able Incorporated DBA

April 2011

Personal Lines							
Course Code	Course Name		Tested	Passed	Failed	% Passed	% Failed
52553	PRELICENSING FOR CASUALTY 2009	First Time	1	1	0	100%	0%
		Retake	2	1	1	50%	50%
52656	PRELICENSING FOR PROPERTY-2009	First Time	1	1	0	100%	0%
		Retake	2	1	1	50%	50%
Total			6	4	2	67%	33%

Life, Accident and Health Producer							
Course Code	Course Name		Tested	Passed	Failed	% Passed	% Failed
52554	PRELICENSING FOR HEALTH 2009	First Time	64	38	26	59%	41%
		Retake	19	6	13	32%	68%
52555	PRELICENSING FOR LIFE 2009	First Time	62	36	26	58%	42%
		Retake	19	6	13	32%	68%
Total			164	86	78	52%	48%

Property and Casualty Producer/Solicitor							
Course Code	Course Name		Tested	Passed	Failed	% Passed	% Failed
52553	PRELICENSING FOR CASUALTY 2009	First Time	50	35	15	70%	30%
		Retake	34	10	24	29%	71%
52656	PRELICENSING FOR PROPERTY-2009	First Time	50	35	15	70%	30%
		Retake	34	10	24	29%	71%
Total			168	90	78	54%	46%

Prelicensing Provider Performance Report

0841 Northwestern Michigan College
April 2011

Property and Casuatly Producer/Solicitor							
Course Code	Course Name		Tested	Passed	Failed	% Passed	% Failed
53284	BUS 111 CASUALTY INSURANCE	First Time	1	1	0	100%	0%
		Retake	0	0	0	0%	0%
Total			1	1	0	100%	0%

Prelicensing Provider Performance Report

0883 Launch Learning Group LLC
April 2011

Life Producer							
Course Code	Course Name		Tested	Passed	Failed	% Passed	% Failed
53851	LIFE PRODUCER	First Time	4	3	1	75%	25%
		Retake	4	1	3	25%	75%
54637	LIFE	First Time	3	0	3	0%	100%
		Retake	1	1	0	100%	0%
Total			12	5	7	42%	58%

Life, Accident and Health Producer							
Course Code	Course Name		Tested	Passed	Failed	% Passed	% Failed
53851	LIFE PRODUCER	First Time	3	1	2	33%	67%
		Retake	1	1	0	100%	0%
53852	HEALTH PRODUCER	First Time	3	1	2	33%	67%
		Retake	1	1	0	100%	0%
54637	LIFE	First Time	1	0	1	0%	100%
		Retake	0	0	0	0%	0%
54638	HEALTH	First Time	1	0	1	0%	100%
		Retake	0	0	0	0%	0%
Total			10	4	6	40%	60%

Property and Casualty Producer/Solicitor							
Course Code	Course Name		Tested	Passed	Failed	% Passed	% Failed
55113	PROPERTY PRODUCER/SOLICITOR (CLASSROOM)	First Time	4	0	4	0%	100%
		Retake	4	0	4	0%	100%
55114	CASUALTY PRODUCER/SOLICITOR (CLASSROOM)	First Time	4	0	4	0%	100%
		Retake	8	0	8	0%	100%
55115	PROPERTY PRODUCER/SOLICITOR (CORRESPONDE	First Time	2	1	1	50%	50%
		Retake	1	1	0	100%	0%
55116	CASUALTY PRODUCER/SOLICITOR (CORRESPONDE	First Time	2	1	1	50%	50%
		Retake	1	1	0	100%	0%
Total			26	4	22	15%	85%

Prelicensing Provider Performance Report

0897 TesTeachers
April 2011

Life Producer							
Course Code	Course Name		Tested	Passed	Failed	% Passed	% Failed
55261	MI LIFE INSURANCE ONLY	First Time	2	2	0	100%	0%
		Retake	0	0	0	0%	0%
Total			2	2	0	100%	0%

Property and Casualty Producer/Solicitor							
Course Code	Course Name		Tested	Passed	Failed	% Passed	% Failed
55263	MI PROPERTY ONLY	First Time	4	3	1	75%	25%
		Retake	1	1	0	100%	0%
55264	MI CASUALTY ONLY	First Time	4	3	1	75%	25%
		Retake	1	1	0	100%	0%
Total			10	8	2	80%	20%

Life, Accident & Health Producer							
Course Code	Course Name		Tested	Passed	Failed	% Passed	% Failed
55261	MI LIFE INSURANCE ONLY	First Time	7	6	1	86%	14%
		Retake	1	1	0	100%	0%
55262	MI HEALTH INSURANCE ONLY	First Time	7	6	1	86%	14%
		Retake	1	1	0	100%	0%
Total			16	14	2	88%	13%

Variable Contracts							
Course Code	Course Name		Tested	Passed	Failed	% Passed	% Failed
55261	MI LIFE INSURANCE ONLY	First Time	1	0	1	0%	100%
		Retake	0	0	0	0%	0%
Total			1	0	1	0%	100%

Prelicensing Provider Performance Report

0004 Kaplan Financial
March 2011

Life Producer							
Course Code	Course Name		Tested	Passed	Failed	% Passed	% Failed
51146	NATIONAL LIFE INSURANCE LICENSE EXAM MAN	First Time	0	0	0	0%	0%
		Retake	3	1	2	33%	67%
52544	MICHIGAN LIFE INSURANCE EXAM MANUAL 2009	First Time	12	10	2	83%	17%
		Retake	9	4	5	44%	56%
52734	MI Life-2009	First Time	10	8	2	80%	20%
		Retake	7	3	4	43%	57%
55367	LIFE INSURANCE LICENSE EXAM MANUAL 2ND E	First Time	17	16	1	94%	6%
		Retake	1	0	1	0%	100%
Total			59	42	17	71%	29%

Accident and Health Producer							
Course Code	Course Name		Tested	Passed	Failed	% Passed	% Failed
52543	MICHIGAN ACCIDENT & HEALTH INS. EXAM MAN	First Time	14	12	2	86%	14%
		Retake	1	1	0	100%	0%
52548	NATIONAL HEALTH AND ACCIDENT INSURANCE	First Time	1	1	0	100%	0%
		Retake	0	0	0	0%	0%
52733	MI Health 2009	First Time	2	1	1	50%	50%
		Retake	1	1	0	100%	0%
55368	HEALTH INSURANCE LICENSE EXAM MANUAL 2ND	First Time	4	3	1	75%	25%
		Retake	2	0	2	0%	100%
Total			25	19	6	76%	24%

Property Producer/Solicitor							
Course Code	Course Name		Tested	Passed	Failed	% Passed	% Failed
51148	NATIONAL PROPERTY INSURANCE LICENSE EXAM	First Time	1	1	0	100%	0%
		Retake	3	1	2	33%	67%
52541	MI PROPERTY EXAM 2009	First Time	3	1	2	33%	67%
		Retake	2	1	1	50%	50%
Total			9	4	5	44%	56%

Prelicensing Provider Performance Report

0004 Kaplan Financial
March 2011

Casualty Producer/Solicitor							
Course Code	Course Name		Tested	Passed	Failed	% Passed	% Failed
51149	NATIONAL CASUALTY INSURANCE LICENSE EXAM	First Time	1	1	0	100%	0%
		Retake	0	0	0	0%	0%
52537	MI CASUALTY EXAM 2009	First Time	2	2	0	100%	0%
		Retake	1	1	0	100%	0%
		Total	4	4	0	100%	0%

Life Counselor							
Course Code	Course Name		Tested	Passed	Failed	% Passed	% Failed
52544	MICHIGAN LIFE INSURANCE EXAM MANUAL 2009	First Time	1	1	0	100%	0%
		Retake	0	0	0	0%	0%
		Total	1	1	0	100%	0%

Life, Accident and Health Producer							
Course Code	Course Name		Tested	Passed	Failed	% Passed	% Failed
51146	NATIONAL LIFE INSURANCE LICENSE EXAM MAN	First Time	0	0	0	0%	0%
		Retake	1	0	1	0%	100%
52543	MICHIGAN ACCIDENT & HEALTH INS. EXAM MAN 2009	First Time	34	21	13	62%	38%
		Retake	22	9	13	41%	59%
52544	MICHIGAN LIFE INSURANCE EXAM MANUAL 2009	First Time	37	24	13	65%	35%
		Retake	20	9	11	45%	55%
52733	MI Health 2009	First Time	13	11	2	85%	15%
		Retake	7	3	4	43%	57%
52734	MI Life-2009	First Time	11	9	2	82%	18%
		Retake	8	4	4	50%	50%
55367	LIFE INSURANCE LICENSE EXAM MANUAL 2ND E	First Time	36	25	11	69%	31%
		Retake	13	8	5	62%	38%
55368	HEALTH INSURANCE LICENSE EXAM MANUAL 2ND	First Time	38	26	12	68%	32%
		Retake	13	9	4	69%	31%
		Total	253	158	95	62%	38%

Prelicensing Provider Performance Report

0004 Kaplan Financial
March 2011

Property and Casualty Producer/Solicitor							
Course Code	Course Name		Tested	Passed	Failed	% Passed	% Failed
51148	NATIONAL PROPERTY INSURANCE LICENSE EXAM	First Time	79	45	34	61%	39%
		Retake	52	15	37	29%	71%
51149	NATIONAL CASUALTY INSURANCE LICENSE EXAM	First Time	81	48	33	59%	41%
		Retake	54	14	40	26%	74%
52537	MI CASUALTY EXAM 2009	First Time	66	41	25	62%	38%
		Retake	44	18	26	41%	59%
52541	MI PROPERTY EXAM 2009	First Time	69	44	25	64%	36%
		Retake	47	17	30	36%	64%
		Total	492	242	250	49%	51%

Prelicensing Provider Performance Report

0007 MICHIGAN ASSOCIATION OF INSURANCE AGENTS (MAIA)
March 2011

Life Producer							
Course Code	Course Name		Tested	Passed	Failed	% Passed	% Failed
55387	LIFE LICENSING SCHOOL-2010	First Time	2	2	0	100%	0%
		Retake	0	0	0	0%	0%
55388	LIFE SELF STUDY LICENSING PROGRAM-2010	First Time	5	4	1	80%	20%
		Retake	0	0	0	0%	0%
		Total	7	6	1	86%	14%

Life, Accident and Health Producer							
Course Code	Course Name		Tested	Passed	Failed	% Passed	% Failed
52697	LIFE LICENSING SCHOOL-2009	First Time	0	0	0	0%	0%
		Retake	2	1	1	50%	50%
52698	HEALTH LICENSING SCHOOL-2009	First Time	0	0	0	0%	0%
		Retake	2	1	1	50%	50%
55387	LIFE LICENSING SCHOOL-2010	First Time	3	3	0	100%	0%
		Retake	2	0	2	0%	100%
55388	LIFE SELF STUDY LICENSING PROGRAM-2010	First Time	4	4	0	100%	0%
		Retake	1	1	0	100%	0%
55389	HEALTH LICENSING SCHOOL-2010	First Time	3	3	0	100%	0%
		Retake	1	0	1	0%	100%
55390	HEALTH SELF STUDY LICENSING PROGRAM-2010	First Time	4	4	0	100%	0%
		Retake	2	1	1	50%	50%
		Total	24	18	6	75%	25%

Prelicensing Provider Performance Report

0007 MICHIGAN ASSOCIATION OF INSURANCE AGENTS (MAIA)
March 2011

Personal Lines							
Course Code	Course Name		Tested	Passed	Failed	% Passed	% Failed
54041	PROPERTY SELF STUDY LICENSING-2010	First Time	17	13	4	76%	24%
		Retake	9	4	5	44%	56%
54043	CASUALTY SELF STUDY LICENSING-2010	First Time	17	13	4	76%	24%
		Retake	9	4	5	44%	56%
Total			52	34	18	65%	35%

Property Producer/Solicitor							
Course Code	Course Name		Tested	Passed	Failed	% Passed	% Failed
54041	PROPERTY SELF STUDY LICENSING-2010	First Time	0	0	0	0%	0%
		Retake	3	1	2	33%	67%
Total			3	1	2	33%	67%

Casualty Producer/Solicitor							
Course Code	Course Name		Tested	Passed	Failed	% Passed	% Failed
54042	CASUALTY LICENSING SCHOOL-2010	First Time	1	0	1	0%	100%
		Retake	1	1	0	100%	0%
Total			2	1	1	50%	50%

Prelicensing Provider Performance Report

0007 MICHIGAN ASSOCIATION OF INSURANCE AGENTS (MAIA)
March 2011

Property and Casualty Producer/Solicitor							
Course Code	Course Name		Tested	Passed	Failed	% Passed	% Failed
52505	CASUALTY SELF STUDY 2009	First Time	0	0	0	0%	0%
		Retake	3	0	3	0%	100%
52566	PROPERTY SELF STUDY 2009	First Time	0	0	0	0%	0%
		Retake	3	0	3	0%	100%
54040	PROPERTY LICENSING SCHOOL-2010	First Time	30	16	14	53%	47%
		Retake	18	4	14	22%	78%
54041	PROPERTY SELF STUDY LICENSING-2010	First Time	19	9	10	47%	53%
		Retake	22	3	19	14%	86%
54042	CASUALTY LICENSING SCHOOL-2010	First Time	31	17	14	55%	45%
		Retake	18	4	14	22%	78%
54043	CASUALTY SELF STUDY LICENSING-2010	First Time	18	8	10	44%	56%
		Retake	22	3	19	14%	86%
Total			184	64	120	35%	65%

Prelicensing Provider Performance Report

0009 Pentera Group
March 2011

Life, Accident and Health Producer							
Course Code	Course Name		Tested	Passed	Failed	% Passed	% Failed
52513	HEALTH FUNDAMENTALS 2009	First Time	1	1	0	100%	0%
		Retake	0	0	0	0%	0%
52526	LIFE FUNDAMENTALS 2009	First Time	1	1	0	100%	0%
		Retake	0	0	0	0%	0%
		Total	2	2	0	100%	0%

Prelicensing Provider Performance Report

0045 FINANCIAL SERVICES INSTITUTE OF MI INC
March 2011

Life Producer							
Course Code	Course Name		Tested	Passed	Failed	% Passed	% Failed
52334	LIFE INSURANCE CLASSROOM- REV 2009	First Time	6	3	3	50%	50%
		Retake	6	1	5	17%	83%
52531	LIFE ONLY SELF-STUDY 2009	First Time	2	1	1	50%	50%
		Retake	1	1	0	100%	0%
Total			15	6	9	40%	60%

Accident and Health Producer							
Course Code	Course Name		Tested	Passed	Failed	% Passed	% Failed
52333	ACCIDENT & HEALTH INSURANCE CLASSROOM-R	First Time	1	1	0	100%	0%
		Retake	0	0	0	0%	0%
52519	HEALTH ONLY-SELF STUDY 2009	First Time	4	2	2	50%	50%
		Retake	2	1	1	50%	50%
Total			7	4	3	57%	43%

Life, Accident and Health Producer							
Course Code	Course Name		Tested	Passed	Failed	% Passed	% Failed
52333	ACCIDENT & HEALTH INSURANCE CLASSROOM- R	First Time	21	14	7	67%	33%
		Retake	16	4	12	25%	75%
52334	LIFE INSURANCE CLASSROOM- REV 2009	First Time	21	14	7	67%	33%
		Retake	16	4	12	25%	75%
52519	HEALTH ONLY-SELF STUDY 2009	First Time	6	4	2	67%	33%
		Retake	2	1	1	50%	50%
52531	LIFE ONLY SELF-STUDY 2009	First Time	6	4	2	67%	33%
		Retake	2	1	1	50%	50%
Total			90	46	44	51%	49%

Prelicensing Provider Performance Report

0045 FINANCIAL SERVICES INSTITUTE OF MI INC
March 2011

Property and Casualty Producer/Solicitor							
Course Code	Course Name		Tested	Passed	Failed	% Passed	% Failed
52501	CASUALTY ONLY - SELF STUDY 2009	First Time	9	6	3	67%	33%
		Retake	3	0	3	0%	100%
52562	PROPERTY ONLY SELF-STUDY 2009	First Time	9	6	3	67%	33%
		Retake	3	0	3	0%	100%
Total			24	12	12	50%	50%

Prelicensing Provider Performance Report

0056 Primerica Life Insurance Company
March 2011

Life Producer							
Course Code	Course Name		Tested	Passed	Failed	% Passed	% Failed
52042	MICHIGAN LIFE ONLY COURSE	First Time	50	21	29	42%	58%
		Retake	33	12	21	36%	64%
Total			83	33	50	40%	60%

Prelicensing Provider Performance Report

0173 American Education Systems
March 2011

Life Producer							
Course Code	Course Name		Tested	Passed	Failed	% Passed	% Failed
52507	EXAM FX-LIFE 2009	First Time	4	4	0	100%	0%
		Retake	2	0	2	0%	100%
52552	PASS LIFE 2009	First Time	4	1	3	25%	75%
		Retake	2	0	2	0%	100%
Total			12	5	7	42%	58%

Accident and Health Producer							
Course Code	Course Name		Tested	Passed	Failed	% Passed	% Failed
52506	EXAM FX-HEALTH 2009	First Time	3	3	0	100%	0%
		Retake	1	1	0	100%	0%
52551	PASS HEALTH 2009	First Time	2	2	0	100%	0%
		Retake	0	0	0	0%	0%
Total			6	6	0	100%	0%

Life, Accident and Health Producer							
Course Code	Course Name		Tested	Passed	Failed	% Passed	% Failed
52506	EXAM FX-HEALTH 2009	First Time	7	5	2	71%	29%
		Retake	3	2	1	67%	33%
52507	EXAM FX-LIFE 2009	First Time	7	5	2	71%	29%
		Retake	3	2	1	67%	33%
Total			20	14	6	70%	30%

Prelicensing Provider Performance Report

0173 American Education Systems
March 2011

Property and Casualty Producer/Solicitor							
Course Code	Course Name		Tested	Passed	Failed	% Passed	% Failed
52508	FOUNDATIONS OF CASUALTY 2009	First Time	1	1	0	100%	0%
		Retake	0	0	0	0%	0%
52511	FOUNDATIONS OF PROPERTY 2009	First Time	1	1	0	100%	0%
		Retake	0	0	0	0%	0%
Total			2	2	0	100%	0%

Prelicensing Provider Performance Report

0285 MI Office of Financial and Insurance Regulation
March 2011

Life Producer							
Course Code	Course Name		Tested	Passed	Failed	% Passed	% Failed
52573	LIFE PE WAIVER 2009	First Time	3	1	2	33%	67%
		Retake	0	0	0	0%	0%
		Total	3	1	2	33%	67%

Life, Accident and Health Producer							
Course Code	Course Name		Tested	Passed	Failed	% Passed	% Failed
52571	ACCIDENT & HEALTH PE WAIVER 2009	First Time	0	0	0	0%	0%
		Retake	4	3	1	75%	25%
52573	LIFE PE WAIVER 2009	First Time	0	0	0	0%	0%
		Retake	4	3	1	75%	25%
		Total	8	6	2	75%	25%

Property and Casualty Producer/Solicitor							
Course Code	Course Name		Tested	Passed	Failed	% Passed	% Failed
52572	CASUALTY PE WAIVER 2009	First Time	2	1	1	50%	50%
		Retake	2	1	1	50%	50%
52574	PROPERTY PE WAIVER 2009	First Time	1	1	0	100%	0%
		Retake	1	1	0	100%	0%
		Total	6	4	2	67%	33%

Prelicensing Provider Performance Report

0365 Securities Training Corporation
March 2011

Accident & Health Producer							
Course Code	Course Name		Tested	Passed	Failed	% Passed	% Failed
52515	HEALTH INSURANCE PRELICENSING 2009	First Time	1	1	0	100%	0%
		Retake	0	0	0	0%	0%
		Total	1	1	0	100%	0%

Life, Accident & Health Producer							
Course	Course Name		Tested	Passed	Failed	% Passed	% Failed
52515	HEALTH INSURANCE PRELICENSING 2009	First Time	2	1	1	50%	50%
		Retake	1	1	0	100%	0%
52528	LIFE INSURANCE PRELICENSING 2009	First Time	2	1	1	50%	50%
		Retake	1	1	0	100%	0%
		Total	6	4	2	67%	33%

Prelicensing Provider Performance Report

0382 Liberty Mutual Insurance Company
March 2011

Property and Casualty Producer/Solicitor							
Course Code	Course Name		Tested	Passed	Failed	% Passed	% Failed
53102	MICHIGAN PROPERTY PRELICENSING PROGRAM	First Time	0	0	0	0%	0%
		Retake	1	1	0	100%	0%
53103	MICHIGAN CASUALTY PRELICENSING PROGRAM	First Time	0	0	0	0%	0%
		Retake	1	1	0	100%	0%
		Total	2	2	0	100%	0%

Prelicensing Provider Performance Report

0432 AD Banker & Company, L.L.C.

March 2011

Life Producer							
Course Code	Course Name		Tested	Passed	Failed	% Passed	% Failed
52529	LIFE ONLY 2009	First Time	1	0	1	0%	100%
		Retake	5	1	4	20%	80%
		Total	6	1	5	17%	83%

Accident and Health Producer							
Course Code	Course Name		Tested	Passed	Failed	% Passed	% Failed
52516	HEALTH ONLY 2009	First Time	2	2	0	100%	0%
		Retake	0	0	0	0%	0%
		Total	2	2	0	100%	0%

Life, Accident and Health Producer							
Course Code	Course Name		Tested	Passed	Failed	% Passed	% Failed
52516	HEALTH ONLY 2009	First Time	8	5	3	63%	38%
		Retake	7	1	6	14%	86%
52529	LIFE ONLY 2009	First Time	9	5	4	56%	44%
		Retake	7	1	6	14%	86%
		Total	31	12	19	39%	61%

Personal Lines							
Course Code	Course Name		Tested	Passed	Failed	% Passed	% Failed
52499	CASUALTY ONLY 2009	First Time	1	1	0	100%	0%
		Retake	0	0	0	0%	0%
52560	PROPERTY ONLY 2009	First Time	1	1	0	100%	0%
		Retake	0	0	0	0%	0%
		Total	2	2	0	100%	0%

Property and Casualty Producer/Solicitor							
Course Code	Course Name		Tested	Passed	Failed	% Passed	% Failed
52499	CASUALTY ONLY 2009	First Time	3	2	1	67%	33%
		Retake	1	0	1	0%	100%
52560	PROPERTY ONLY 2009	First Time	3	2	1	67%	33%
		Retake	1	0	1	0%	100%
		Total	8	4	4	50%	50%

Prelicensing Provider Performance Report

0456 Insurance Schools, Inc.
March 2011

Property and Casualty Producer/Solicitor							
Course Code	Course Name		Tested	Passed	Failed	% Passed	% Failed
52538	MI CASUALTY LICENSING COURSE 2009	First Time	1	1	0	100%	0%
		Retake	0	0	0	0%	0%
52542	MI PROPERTY LICENSING COURSE 2009	First Time	1	1	0	100%	0%
		Retake	0	0	0	0%	0%
Total			2	2	0	100%	0%

Life, Accident and Health Producer							
Course Code	Course Name		Tested	Passed	Failed	% Passed	% Failed
52518	HEALTH ONLY SELF STUDY PE COURSE 2009	First Time	1	1	0	100%	0%
		Retake	0	0	0	0%	0%
52532	LIFE ONLY SELF STUDY PE COURSE 2009	First Time	1	1	0	100%	0%
		Retake	0	0	0	0%	0%
Total			2	2	0	100%	0%

Prelicensing Provider Performance Report

0517 JEL Publishing
March 2011

Life, Accident and Health Producer							
Course Code	Course Name		Tested	Passed	Failed	% Passed	% Failed
52654	LIFE INSURANCE PRODUCERS C	First Time	1	0	1	0%	100%
		Retake	0	0	0	0%	0%
52655	HEALTH PRODUCERS COURSE	First Time	1	0	1	0%	100%
		Retake	0	0	0	0%	0%
		Total	2	0	2	0%	100%

Prelicensing Provider Performance Report

0696 FSI of Western Michigan
March 2011

Life Producer							
Course Code	Course Name		Tested	Passed	Failed	% Passed	% Failed
52659	LIFE INSURANCE PRELICENSING	First Time	0	0	0	0%	0%
		Retake	1	0	1	0%	100%
Total			1	0	1	0%	100%

Accident and Health Producer							
Course Code	Course Name		Tested	Passed	Failed	% Passed	% Failed
52658	ACCIDENT AND HEALTH INS. PRELICENSING	First Time	2	2	0	100%	0%
		Retake	0	0	0	0%	0%
Total			2	2	0	100%	0%

Life, Accident and Health Producer							
Course Code	Course Name		Tested	Passed	Failed	% Passed	% Failed
52658	ACCIDENT AND HEALTH INS. PRELICENSING	First Time	4	4	0	100%	0%
		Retake	1	0	1	0%	100%
52659	LIFE INSURANCE PRELICENSING	First Time	4	4	0	100%	0%
		Retake	1	0	1	0%	100%
55679	LIFE INSURANCE PRELICENSING HOMESTUD	First Time	1	1	0	100%	0%
		Retake	0	0	0	0%	0%
55680	HEALTH INSURANCE PRELICENSING HOMEST	First Time	1	1	0	100%	0%
		Retake	0	0	0	0%	0%
Total			12	10	2	83%	17%

Prelicensing Provider Performance Report

0720 CPMI Professional
February 2011

Property and Casualty Producer/Solicitor							
Course Code	Course Name		Tested	Passed	Failed	% Passed	% Failed
52497	CASUALTY INSURANCE BASICS 2009	First Time	1	1	0	100%	0%
		Retake	0	0	0	0%	0%
52558	PROPERTY INSURANCE BASICS 2009	First Time	1	1	0	100%	0%
		Retake	0	0	0	0%	0%
		Total	2	2	0	100%	0%

Prelicensing Provider Performance Report

0792 Able Incorporated DBA
March 2011

Life Producer							
Course Code	Course Name		Tested	Passed	Failed	% Passed	% Failed
52555	PRELICENSING FOR LIFE 2009	First Time	25	16	9	64%	36%
		Retake	18	4	14	22%	78%
Total			43	20	23	47%	53%

Accident and Health Producer							
Course Code	Course Name		Tested	Passed	Failed	% Passed	% Failed
52554	PRELICENSING FOR HEALTH 2009	First Time	34	29	5	85%	15%
		Retake	10	4	6	40%	60%
Total			44	33	11	75%	25%

Property Producer/Solicitor							
Course Code	Course Name		Tested	Passed	Failed	% Passed	% Failed
52656	PRELICENSING FOR PROPERTY-2009	First Time	3	3	0	100%	0%
		Retake	0	0	0	0%	0%
Total			3	3	0	100%	0%

Casualty Producer/Solicitor							
Course Code	Course Name		Tested	Passed	Failed	% Passed	% Failed
52553	PRELICENSING FOR CASUALTY 2009	First Time	1	1	0	100%	0%
		Retake	0	0	0	0%	0%
Total			1	1	0	100%	0%

Prelicensing Provider Performance Report

0792 Able Incorporated DBA
March 2011

Personal Lines							
Course Code	Course Name		Tested	Passed	Failed	% Passed	% Failed
52553	PRELICENSING FOR CASUALTY 2009	First Time	1	0	1	0%	100%
		Retake	0	0	0	0%	0%
52656	PRELICENSING FOR PROPERTY-2009	First Time	1	0	1	0%	100%
		Retake	0	0	0	0%	0%
Total			2	0	2	0%	100%

Life, Accident and Health Producer							
Course Code	Course Name		Tested	Passed	Failed	% Passed	% Failed
52554	PRELICENSING FOR HEALTH 2009	First Time	92	64	28	70%	30%
		Retake	43	19	24	44%	56%
52555	PRELICENSING FOR LIFE 2009	First Time	92	64	28	70%	30%
		Retake	43	19	24	44%	56%
Total			270	166	104	61%	39%

Property and Casualty Producer/Solicitor							
Course Code	Course Name		Tested	Passed	Failed	% Passed	% Failed
52553	PRELICENSING FOR CASUALTY 2009	First Time	32	24	8	75%	25%
		Retake	17	6	11	35%	65%
52656	PRELICENSING FOR PROPERTY-2009	First Time	32	24	8	75%	25%
		Retake	17	6	11	35%	65%
Total			98	60	38	61%	39%

Prelicensing Provider Performance Report

0883 Launch Learning Group LLC
March 2011

Life Producer							
Course Code	Course Name		Tested	Passed	Failed	% Passed	% Failed
53851	LIFE PRODUCER	First Time	6	2	4	33%	67%
		Retake	4	2	2	50%	50%
54637	LIFE	First Time	1	0	1	0%	100%
		Retake	1	1	0	100%	0%
Total			12	5	7	42%	58%

Life, Accident and Health Producer							
Course Code	Course Name		Tested	Passed	Failed	% Passed	% Failed
53851	LIFE PRODUCER	First Time	1	1	0	100%	0%
		Retake	2	1	1	50%	50%
53852	HEALTH PRODUCER	First Time	1	1	0	100%	0%
		Retake	2	1	1	50%	50%
Total			6	4	2	67%	33%

Property and Casualty Producer/Solicitor							
Course Code	Course Name		Tested	Passed	Failed	% Passed	% Failed
55113	PROPERTY PRODUCER/SOLICITOR (CLASSROOM)	First Time	0	0	0	0%	0%
		Retake	1	0	1	0%	100%
55114	CASUALTY PRODUCER/SOLICITOR (CLASSROOM)	First Time	0	0	0	0%	0%
		Retake	1	0	1	0%	100%
Total			2	0	2	0%	100%

Prelicensing Provider Performance Report

0897 TesTeachers
March 2011

Property and Casualty Producer/Solicitor							
Course Code	Course Name		Tested	Passed	Failed	% Passed	% Failed
55263	MI PROPERTY ONLY	First Time	4	3	1	75%	25%
		Retake	0	0	0	0%	0%
55264	MI CASUALTY ONLY	First Time	4	3	1	75%	25%
		Retake	0	0	0	0%	0%
		Total	8	6	2	75%	25%

Life, Accident & Health Producer							
Course Code	Course Name		Tested	Passed	Failed	% Passed	% Failed
55261	MI LIFE INSURANCE ONLY	First Time	6	5	1	83%	17%
		Retake	0	0	0	0%	0%
55262	MI HEALTH INSURANCE ONLY	First Time	6	5	1	83%	17%
		Retake	0	0	0	0%	0%
		Total	12	10	2	83%	17%

Prelicensing Provider Performance Report

0004 Kaplan Financial
February 2011

Life Producer							
Course Code	Course Name		Tested	Passed	Failed	% Passed	% Failed
51146	NATIONAL LIFE INSURANCE LICENSE EXAM MAN	First Time	0	0	0	0%	0%
		Retake	1	0	1	0%	100%
52544	MICHIGAN LIFE INSURANCE EXAM MANUAL 2009	First Time	8	4	4	50%	50%
		Retake	3	1	2	33%	67%
52734	MI Life-2009	First Time	9	5	4	56%	44%
		Retake	7	2	5	29%	71%
55367	LIFE INSURANCE LICENSE EXAM MANUAL 2ND E	First Time	11	9	2	82%	18%
		Retake	10	5	5	50%	50%
Total			49	26	23	53%	47%

Accident and Health Producer							
Course Code	Course Name		Tested	Passed	Failed	% Passed	% Failed
52543	MICHIGAN ACCIDENT & HEALTH INS. EXAM MAN	First Time	8	8	0	100%	0%
		Retake	2	2	0	100%	0%
52548	NATIONAL HEALTH AND ACCIDENT INSURANCE	First Time	1	1	0	100%	0%
		Retake	0	0	0	0%	0%
52733	MI Health 2009	First Time	2	2	0	100%	0%
		Retake	1	1	0	100%	0%
55368	HEALTH INSURANCE LICENSE EXAM MANUAL 2ND	First Time	7	4	3	57%	43%
		Retake	4	3	1	75%	25%
Total			25	21	4	84%	16%

Property Producer/Solicitor							
Course Code	Course Name		Tested	Passed	Failed	% Passed	% Failed
51148	NATIONAL PROPERTY INSURANCE LICENSE EXAM	First Time	2	0	2	0%	100%
		Retake	1	0	1	0%	100%
Total			3	0	3	0%	100%

Prelicensing Provider Performance Report

0004 Kaplan Financial
February 2011

Casualty Producer/Solicitor							
Course Code	Course Name		Tested	Passed	Failed	% Passed	% Failed
51149	NATIONAL CASUALTY INSURANCE LICENSE EXAM	First Time	1	1	0	100%	0%
		Retake	0	0	0	0%	0%
52537	MI CASUALTY EXAM 2009	First Time	4	1	3	25%	75%
		Retake	0	0	0	0%	0%
		Total	5	2	3	40%	60%

Life, Accident and Health Producer							
Course Code	Course Name		Tested	Passed	Failed	% Passed	% Failed
52543	MICHIGAN ACCIDENT & HEALTH INS. EXAM MAN 2009	First Time	22	14	8	64%	36%
		Retake	15	5	10	33%	67%
52544	MICHIGAN LIFE INSURANCE EXAM MANUAL 2009	First Time	19	13	6	68%	32%
		Retake	13	4	9	31%	69%
52733	MI Health 2009	First Time	9	4	5	44%	56%
		Retake	7	2	5	29%	71%
52734	MI Life-2009	First Time	10	4	6	40%	60%
		Retake	7	2	5	29%	71%
55367	LIFE INSURANCE LICENSE EXAM MANUAL 2ND E	First Time	39	29	10	74%	26%
		Retake	10	3	7	30%	70%
55368	HEALTH INSURANCE LICENSE EXAM MANUAL 2ND	First Time	37	28	9	76%	24%
		Retake	8	2	6	25%	75%
		Total	196	110	86	56%	44%

Prelicensing Provider Performance Report

0004 Kaplan Financial
February 2011

Property and Casualty Producer/Solicitor							
Course Code	Course Name		Tested	Passed	Failed	% Passed	% Failed
51148	NATIONAL PROPERTY INSURANCE LICENSE EXAM	First Time	52	31	21	61%	39%
		Retake	36	12	24	33%	67%
51149	NATIONAL CASUALTY INSURANCE LICENSE EXAM	First Time	51	30	21	59%	41%
		Retake	37	12	25	32%	68%
52537	MI CASUALTY EXAM 2009	First Time	29	19	10	66%	34%
		Retake	37	8	29	22%	78%
52541	MI PROPERTY EXAM 2009	First Time	28	18	10	64%	36%
		Retake	39	9	30	23%	77%
		Total	309	139	170	45%	55%

Prelicensing Provider Performance Report

0007 MICHIGAN ASSOCIATION OF INSURANCE AGENTS (MAIA)
February 2011

Life Producer							
Course Code	Course Name		Tested	Passed	Failed	% Passed	% Failed
55387	LIFE LICENSING SCHOOL-2010	First Time	4	3	1	75%	25%
		Retake	0	0	0	0%	0%
55388	LIFE SELF STUDY LICENSING PROGRAM-2010	First Time	1	1	0	100%	0%
		Retake	0	0	0	0%	0%
Total			5	4	1	80%	20%

Life, Accident and Health Producer							
Course Code	Course Name		Tested	Passed	Failed	% Passed	% Failed
52522	HEALTH SELF STUDY 2009	First Time	0	0	0	0%	0%
		Retake	1	1	0	100%	0%
52536	LIFE SELF STUDY 2009	First Time	0	0	0	0%	0%
		Retake	1	1	0	100%	0%
52697	LIFE LICENSING SCHOOL-2009	First Time	0	0	0	0%	0%
		Retake	5	0	5	0%	100%
52698	HEALTH LICENSING SCHOOL-2009	First Time	0	0	0	0%	0%
		Retake	5	0	5	0%	100%
55387	LIFE LICENSING SCHOOL-2010	First Time	2	2	0	100%	0%
		Retake	2	0	2	0%	100%
55388	LIFE SELF STUDY LICENSING PROGRAM-2010	First Time	8	7	1	88%	13%
		Retake	3	2	1	67%	33%
55389	HEALTH LICENSING SCHOOL-2010	First Time	2	2	0	100%	0%
		Retake	0	0	0	0%	0%
55390	HEALTH SELF STUDY LICENSING PROGRAM-2010	First Time	8	7	1	88%	13%
		Retake	5	2	3	40%	60%
Total			42	24	18	57%	43%

Prelicensing Provider Performance Report

0007 MICHIGAN ASSOCIATION OF INSURANCE AGENTS (MAIA)
February 2011

Personal Lines							
Course Code	Course Name		Tested	Passed	Failed	% Passed	% Failed
54041	PROPERTY SELF STUDY LICENSING-2010	First Time	0	0	0	0%	0%
		Retake	11	5	6	45%	55%
54043	CASUALTY SELF STUDY LICENSING-2010	First Time	0	0	0	0%	0%
		Retake	11	5	6	45%	55%
		Total	22	10	12	45%	55%

Property Producer/Solicitor							
Course Code	Course Name		Tested	Passed	Failed	% Passed	% Failed
54041	PROPERTY SELF STUDY LICENSING-2010	First Time	0	0	0	0%	0%
		Retake	1	0	1	0%	100%
		Total	1	0	1	0%	100%

Property and Casualty Producer/Solicitor							
Course Code	Course Name		Tested	Passed	Failed	% Passed	% Failed
52505	CASUALTY SELF STUDY 2009	First Time	0	0	0	0%	0%
		Retake	3	0	3	0%	100%
52566	PROPERTY SELF STUDY 2009	First Time	0	0	0	0%	0%
		Retake	3	0	3	0%	100%
54040	PROPERTY LICENSING SCHOOL-2010	First Time	21	14	7	67%	33%
		Retake	27	9	18	33%	67%
54041	PROPERTY SELF STUDY LICENSING-2010	First Time	20	15	5	75%	25%
		Retake	10	4	6	40%	60%
54042	CASUALTY LICENSING SCHOOL-2010	First Time	21	14	7	67%	33%
		Retake	28	9	19	32%	68%
54043	CASUALTY SELF STUDY LICENSING-2010	First Time	20	15	5	75%	25%
		Retake	10	5	5	50%	50%
		Total	163	85	78	52%	48%

Prelicensing Provider Performance Report

0045 FINANCIAL SERVICES INSTITUTE OF MI INC
February 2011

Life Producer							
Course Code	Course Name		Tested	Passed	Failed	% Passed	% Failed
52334	LIFE INSURANCE CLASSROOM- REV 2009	First Time	7	3	4	43%	57%
		Retake	1	0	1	0%	100%
52531	LIFE ONLY SELF-STUDY 2009	First Time	1	1	0	100%	0%
		Retake	1	1	0	100%	0%
		Total	10	5	5	50%	50%

Accident and Health Producer							
Course Code	Course Name		Tested	Passed	Failed	% Passed	% Failed
52333	ACCIDENT & HEATLH INSURANCE CLASSROOM-R	First Time	2	2	0	100%	0%
		Retake	4	0	4	0%	100%
52519	HEALTH ONLY-SELF STUDY 2009	First Time	1	1	0	100%	0%
		Retake	0	0	0	0%	0%
		Total	7	3	4	43%	57%

Life, Accident and Health Producer							
Course Code	Course Name		Tested	Passed	Failed	% Passed	% Failed
52333	ACCIDENT & HEALTH INSURANCE CLASSROOM- R	First Time	11	3	8	27%	73%
		Retake	4	1	3	25%	75%
52334	LIFE INSURANCE CLASSROOM- REV 2009	First Time	11	3	8	27%	73%
		Retake	4	1	3	25%	75%
52519	HEALTH ONLY-SELF STUDY 2009	First Time	4	2	2	50%	50%
		Retake	2	1	1	50%	50%
52531	LIFE ONLY SELF-STUDY 2009	First Time	4	2	2	50%	50%
		Retake	2	1	1	50%	50%
		Total	42	14	28	33%	67%

Prelicensing Provider Performance Report

0045 FINANCIAL SERVICES INSTITUTE OF MI INC
February 2011

Property Producer/Solicitor							
Course Code	Course Name		Tested	Passed	Failed	% Passed	% Failed
52562	PROPERTY ONLY SELF-STUDY 2009	First Time	0	0	0	0%	0%
		Retake	1	0	1	0%	100%
		Total	1	0	1	0%	100%

Property and Casualty Producer/Solicitor							
Course Code	Course Name		Tested	Passed	Failed	% Passed	% Failed
52501	CASUALTY ONLY - SELF STUDY 2009	First Time	6	1	5	17%	83%
		Retake	4	3	1	75%	25%
52562	PROPERTY ONLY SELF-STUDY 2009	First Time	6	1	5	17%	83%
		Retake	4	3	1	75%	25%
		Total	20	8	12	40%	60%

Prelicensing Provider Performance Report

0056 Primerica Life Insurance Company
February 2011

Life Producer							
Course Code	Course Name		Tested	Passed	Failed	% Passed	% Failed
52042	MICHIGAN LIFE ONLY COURSE	First Time	51	30	21	59%	41%
		Retake	32	8	24	25%	75%
Total			83	38	45	46%	54%

Prelicensing Provider Performance Report

0173 American Education Systems
February 2011

Life Producer							
Course Code	Course Name		Tested	Passed	Failed	% Passed	% Failed
52507	EXAM FX-LIFE 2009	First Time	2	1	1	50%	50%
		Retake	2	0	2	0%	100%
52552	PASS LIFE 2009	First Time	0	0	0	0%	0%
		Retake	1	0	1	0%	100%
Total			5	1	4	20%	80%

Accident and Health Producer							
Course Code	Course Name		Tested	Passed	Failed	% Passed	% Failed
52506	EXAM FX-HEALTH 2009	First Time	3	2	1	67%	33%
		Retake	0	0	0	0%	0%
52551	PASS HEALTH 2009	First Time	2	1	1	50%	50%
		Retake	2	1	1	50%	50%
Total			7	4	3	57%	43%

Life, Accident and Health Producer							
Course Code	Course Name		Tested	Passed	Failed	% Passed	% Failed
52506	EXAM FX-HEALTH 2009	First Time	6	5	1	83%	17%
		Retake	3	0	3	0%	100%
52507	EXAM FX-LIFE 2009	First Time	6	5	1	83%	17%
		Retake	3	0	3	0%	100%
52551	PASS HEALTH 2009	First Time	1	1	0	100%	0%
		Retake	0	0	0	0%	0%
52552	PASS LIFE 2009	First Time	1	1	0	100%	0%
		Retake	0	0	0	0%	0%
Total			20	12	8	60%	40%

Prelicensing Provider Performance Report

0173 American Education Systems
February 2011

Property and Casualty Producer/Solicitor							
Course Code	Course Name		Tested	Passed	Failed	% Passed	% Failed
52508	FOUNDATIONS OF CASUALTY 2009	First Time	1	1	0	100%	0%
		Retake	0	0	0	0%	0%
		Total	1	1	0	100%	0%

Prelicensing Provider Performance Report

0285 MI Office of Financial and Insurance Regulation
February 2011

Life Producer							
Course Code	Course Name		Tested	Passed	Failed	% Passed	% Failed
52573	LIFE PE WAIVER 2009	First Time	3	3	0	100%	0%
		Retake	0	0	0	0%	0%
		Total	3	3	0	100%	0%

Life, Accident and Health Producer							
Course Code	Course Name		Tested	Passed	Failed	% Passed	% Failed
52571	ACCIDENT & HEALTH PE WAIVER 2009	First Time	2	0	2	0%	100%
		Retake	1	0	1	0%	100%
52573	LIFE PE WAIVER 2009	First Time	2	0	2	0%	100%
		Retake	1	0	1	0%	100%
		Total	6	0	6	0%	100%

Prelicensing Provider Performance Report

0365 Securities Training Corporation
February 2011

Life Producer							
Course Code	Course Name		Tested	Passed	Failed	% Passed	% Failed
52528	LIFE INSURANCE PRELICENSING 2009	First Time	2	2	0	100%	0%
		Retake	0	0	0	0%	0%
		Total	2	2	0	100%	0%

Accident & Health Producer							
Course	Course Name		Tested	Passed	Failed	% Passed	% Failed
52515	HEALTH INSURANCE PRELICENSING 2009	First Time	2	2	0	100%	0%
		Retake	0	0	0	0%	0%
		Total	2	2	0	100%	0%

Life, Accident & Health Producer							
Course	Course Name		Tested	Passed	Failed	% Passed	% Failed
52515	HEALTH INSURANCE PRELICENSING 2009	First Time	1	1	0	100%	0%
		Retake	1	1	0	100%	0%
52528	LIFE INSURANCE PRELICENSING 2009	First Time	1	1	0	100%	0%
		Retake	1	1	0	100%	0%
		Total	4	4	0	100%	0%

Prelicensing Provider Performance Report

0382 Liberty Mutual Insurance Company
February 2011

Property and Casualty Producer/Solicitor							
Course Code	Course Name		Tested	Passed	Failed	% Passed	% Failed
53102	MICHIGAN PROPERTY PRELICENSING PROGRAM	First Time	3	2	1	67%	33%
		Retake	0	0	0	0%	0%
53103	MICHIGAN CASUALTY PRELICENSING PROGRAM	First Time	3	2	1	67%	33%
		Retake	0	0	0	0%	0%
		Total	6	4	2	67%	33%

Prelicensing Provider Performance Report

0432 AD Banker & Company, L.L.C.
February 2011

Life Producer							
Course Code	Course Name		Tested	Passed	Failed	% Passed	% Failed
52529	LIFE ONLY 2009	First Time	2	0	2	0%	100%
		Retake	0	0	0	0%	0%
Total			2	0	2	0%	100%

Accident and Health Producer							
Course Code	Course Name		Tested	Passed	Failed	% Passed	% Failed
52516	HEALTH ONLY 2009	First Time	4	3	1	75%	25%
		Retake	2	2	0	100%	0%
Total			6	5	1	83%	17%

Life, Accident and Health Producer							
Course Code	Course Name		Tested	Passed	Failed	% Passed	% Failed
52516	HEALTH ONLY 2009	First Time	8	7	1	88%	13%
		Retake	0	0	0	0%	0%
52529	LIFE ONLY 2009	First Time	8	7	1	88%	13%
		Retake	0	0	0	0%	0%
Total			16	14	2	88%	13%

Property Producer/Solicitor							
Course Code	Course Name		Tested	Passed	Failed	% Passed	% Failed
52560	PROPERTY ONLY 2009	First Time	1	1	0	100%	0%
		Retake	0	0	0	0%	0%
Total			1	1	0	100%	0%

Property and Casualty Producer/Solicitor							
Course Code	Course Name		Tested	Passed	Failed	% Passed	% Failed
52499	CASUALTY ONLY 2009	First Time	0	0	0	0%	0%
		Retake	9	2	7	22%	78%
52560	PROPERTY ONLY 2009	First Time	0	0	0	0%	0%
		Retake	9	2	7	22%	78%
Total			18	4	14	22%	78%

Prelicensing Provider Performance Report

0456 Insurance Schools, Inc.
February 2011

Property and Casualty Producer/Solicitor							
Course Code	Course Name		Tested	Passed	Failed	% Passed	% Failed
52538	MI CASUALTY LICENSING COURSE 2009	First Time	1	1	0	100%	0%
		Retake	0	0	0	0%	0%
52542	MI PROPERTY LICENSING COURSE 2009	First Time	1	1	0	100%	0%
		Retake	0	0	0	0%	0%
		Total	2	2	0	100%	0%

Life, Accident and Health Producer							
Course Code	Course Name		Tested	Passed	Failed	% Passed	% Failed
52518	HEALTH ONLY SELF STUDY PE COURSE 2009	First Time	1	1	0	100%	0%
		Retake	0	0	0	0%	0%
52532	LIFE ONLY SELF STUDY PE COURSE 2009	First Time	1	1	0	100%	0%
		Retake	0	0	0	0%	0%
		Total	2	2	0	100%	0%

Prelicensing Provider Performance Report

0517 JEL Publishing
February 2011

Life, Accident and Health Producer							
Course Code	Course Name		Tested	Passed	Failed	% Passed	% Failed
52654	LIFE INSURANCE PRODUCERS C	First Time	0	0	0	0%	0%
		Retake	1	1	0	100%	0%
52655	HEALTH PRODUCERS COURSE	First Time	0	0	0	0%	0%
		Retake	1	1	0	100%	0%
		Total	2	2	0	100%	0%

Prelicensing Provider Performance Report

0696 FSI of Western Michigan
February 2011

Life Producer							
Course Code	Course Name		Tested	Passed	Failed	% Passed	% Failed
52659	LIFE INSURANCE PRELICENSING	First Time	2	1	1	50%	50%
		Retake	1	0	1	0%	100%
		Total	3	1	2	33%	67%

Accident and Health Producer							
Course Code	Course Name		Tested	Passed	Failed	% Passed	% Failed
52658	ACCIDENT AND HEALTH INS. PRELICENSING	First Time	1	1	0	100%	0%
		Retake	0	0	0	0%	0%
		Total	1	1	0	100%	0%

Life, Accident and Health Producer							
Course Code	Course Name		Tested	Passed	Failed	% Passed	% Failed
52658	ACCIDENT AND HEALTH INS. PRELICENSING	First Time	3	2	1	67%	33%
		Retake	3	0	3	0%	100%
52659	LIFE INSURANCE PRELICENSING	First Time	3	2	1	67%	33%
		Retake	3	0	3	0%	100%
55679	LIFE INSURANCE PRELICENSING HOMESTUD	First Time	2	2	0	100%	0%
		Retake	0	0	0	0%	0%
55680	HEALTH INSURANCE PRELICENSING HOMEST	First Time	2	2	0	100%	0%
		Retake	0	0	0	0%	0%
		Total	16	8	8	50%	50%

Prelicensing Provider Performance Report

0720 CPMI Professional
February 2011

Life Producer							
Course Code	Course Name		Tested	Passed	Failed	% Passed	% Failed
52527	LIFE INSURANCE BASICS 2009	First Time	1	1	0	100%	0%
		Retake	0	0	0	0%	0%
		Total	1	1	0	100%	0%

Property and Casualty Producer/Solicitor							
Course Code	Course Name		Tested	Passed	Failed	% Passed	% Failed
52497	CASUALTY INSURANCE BASICS 2009	First Time	1	0	1	0%	100%
		Retake	1	1	0	100%	0%
52558	PROPERTY INSURANCE BASICS 2009	First Time	1	0	1	0%	100%
		Retake	1	1	0	100%	0%
		Total	4	2	2	50%	50%

Prelicensing Provider Performance Report

0792 Able Incorporated DBA
February 2011

Life Producer							
Course Code	Course Name		Tested	Passed	Failed	% Passed	% Failed
52555	PRELICENSING FOR LIFE 2009	First Time	14	9	5	64%	36%
		Retake	13	5	8	38%	62%
		Total	27	14	13	52%	48%

Accident and Health Producer							
Course Code	Course Name		Tested	Passed	Failed	% Passed	% Failed
52554	PRELICENSING FOR HEALTH 2009	First Time	28	22	6	79%	21%
		Retake	4	4	0	100%	0%
		Total	32	26	6	81%	19%

Life, Accident and Health Producer							
Course Code	Course Name		Tested	Passed	Failed	% Passed	% Failed
52554	PRELICENSING FOR HEALTH 2009	First Time	64	43	21	67%	33%
		Retake	17	9	8	53%	47%
52555	PRELICENSING FOR LIFE 2009	First Time	64	43	21	67%	33%
		Retake	17	9	8	53%	47%
		Total	162	104	58	64%	36%

Property and Casualty Producer/Solicitor							
Course Code	Course Name		Tested	Passed	Failed	% Passed	% Failed
52553	PRELICENSING FOR CASUALTY 2009	First Time	12	7	5	58%	42%
		Retake	9	4	5	44%	56%
52656	PRELICENSING FOR PROPERTY-2009	First Time	13	8	5	62%	38%
		Retake	9	4	5	44%	56%
		Total	43	23	20	53%	47%

Prelicensing Provider Performance Report

0883 Launch Learning Group LLC
February 2011

Life Producer							
Course Code	Course Name		Tested	Passed	Failed	% Passed	% Failed
53851	LIFE PRODUCER	First Time	8	4	4	50%	50%
		Retake	5	1	4	20%	80%
Total			13	5	8	38%	62%

Accident and Health Producer							
Course Code	Course Name		Tested	Passed	Failed	% Passed	% Failed
53851	HEALTH PRODUCER	First Time	0	0	0	0%	0%
		Retake	1	1	0	100%	0%
Total			1	1	0	100%	0%

Life, Accident and Health Producer							
Course Code	Course Name		Tested	Passed	Failed	% Passed	% Failed
53851	LIFE PRODUCER	First Time	3	1	2	33%	67%
		Retake	2	1	1	50%	50%
53852	HEALTH PRODUCER	First Time	3	1	2	33%	67%
		Retake	2	1	1	50%	50%
54637	LIFE	First Time	1	1	0	100%	0%
		Retake	0	0	0	0%	0%
54638	HEALTH	First Time	1	1	0	100%	0%
		Retake	0	0	0	0%	0%
Total			12	6	6	50%	50%

Prelicensing Provider Performance Report

0897 TesTeachers
February 2011

Property and Casualty Producer/Solicitor							
Course Code	Course Name		Tested	Passed	Failed	% Passed	% Failed
55263	MI PROPERTY ONLY	First Time	1	1	0	100%	0%
		Retake	1	1	0	100%	0%
55264	MI CASUALTY ONLY	First Time	1	1	0	100%	0%
		Retake	1	1	0	100%	0%
		Total	4	4	0	100%	0%

Prelicensing Provider Performance Report

0004 Kaplan Financial
January 2011

Life Producer							
Course Code	Course Name		Tested	Passed	Failed	% Passed	% Failed
51146	NATIONAL LIFE INSURANCE LICENSE EXAM MAN	First Time	2	1	1	50%	50%
		Retake	3	1	2	33%	67%
52544	MICHIGAN LIFE INSURANCE EXAM MANUAL 2009	First Time	12	7	5	58%	42%
		Retake	1	1	0	100%	0%
52734	MI Life-2009	First Time	5	2	3	40%	60%
		Retake	5	3	2	60%	40%
55367	LIFE INSURANCE LICENSE EXAM MANUAL 2ND E	First Time	10	8	2	80%	20%
		Retake	2	0	2	0%	100%
		Total	40	23	17	58%	43%

Accident and Health Producer							
Course Code	Course Name		Tested	Passed	Failed	% Passed	% Failed
52543	MICHIGAN ACCIDENT & HEALTH INS. EXAM MAN	First Time	14	10	4	71%	29%
		Retake	3	2	1	67%	33%
52548	NATIONAL HEALTH AND ACCIDENT INSURANCE	First Time	2	1	1	50%	50%
		Retake	0	0	0	0%	0%
52733	MI Health 2009	First Time	1	0	1	0%	100%
		Retake	0	0	0	0%	0%
55368	HEALTH INSURANCE LICENSE EXAM MANUAL 2ND	First Time	3	2	1	67%	33%
		Retake	0	0	0	0%	0%
		Total	23	15	8	65%	35%

Property Producer/Solicitor							
Course Code	Course Name		Tested	Passed	Failed	% Passed	% Failed
51148	NATIONAL PROPERTY INSURANCE LICENSE EXAM	First Time	1	0	1	0%	100%
		Retake	0	0	0	0%	0%
52541	MI PROPERTY EXAM 2009	First Time	5	2	3	40%	60%
		Retake	0	0	0	0%	0%
		Total	6	2	4	33%	67%

Prelicensing Provider Performance Report

0004 Kaplan Financial
January 2011

Casualty Producer/Solicitor							
Course Code	Course Name		Tested	Passed	Failed	% Passed	% Failed
51149	NATIONAL CASUALTY INSURANCE LICENSE EXAM	First Time	1	1	0	100%	0%
		Retake	0	0	0	0%	0%
52537	MI CASUALTY EXAM 2009	First Time	2	1	1	50%	50%
		Retake	0	0	0	0%	0%
		Total	3	2	1	67%	33%

Life, Accident and Health Producer							
Course Code	Course Name		Tested	Passed	Failed	% Passed	% Failed
51146	NATIONAL LIFE INSURANCE LICENSE EXAM MAN	First Time	0	0	0	0%	0%
		Retake	1	1	0	100%	0%
52543	MICHIGAN ACCIDENT & HEALTH INS. EXAM MAN 200	First Time	23	14	9	61%	39%
		Retake	19	7	12	37%	63%
52544	MICHIGAN LIFE INSURANCE EXAM MANUAL 2009	First Time	20	12	8	60%	40%
		Retake	17	5	12	29%	71%
52733	MI Health 2009	First Time	7	4	3	57%	43%
		Retake	3	2	1	67%	33%
52734	MI Life-2009	First Time	8	5	3	63%	38%
		Retake	4	2	2	50%	50%
55367	LIFE INSURANCE LICENSE EXAM MANUAL 2ND E	First Time	28	20	8	71%	29%
		Retake	7	6	1	86%	14%
55368	HEALTH INSURANCE LICENSE EXAM MANUAL 2ND	First Time	25	18	7	72%	28%
		Retake	6	5	1	83%	17%
		Total	168	101	67	60%	40%

Prelicensing Provider Performance Report

0004 Kaplan Financial
January 2011

Property and Casualty Producer/Solicitor							
Course Code	Course Name		Tested	Passed	Failed	% Passed	% Failed
51148	NATIONAL PROPERTY INSURANCE LICENSE EXAM	First Time	47	29	18	61%	39%
		Retake	34	13	21	38%	62%
51149	NATIONAL CASUALTY INSURANCE LICENSE EXAM	First Time	49	30	19	61%	39%
		Retake	34	13	21	38%	62%
52537	MI CASUALTY EXAM 2009	First Time	46	31	15	67%	33%
		Retake	28	7	21	25%	75%
52541	MI PROPERTY EXAM 2009	First Time	48	32	16	67%	33%
		Retake	29	7	22	24%	76%
		Total	315	162	153	51%	49%

Prelicensing Provider Performance Report

0007 MICHIGAN ASSOCIATION OF INSURANCE AGENTS (MAIA)
January 2011

Life, Accident and Health Producer							
Course Code	Course Name		Tested	Passed	Failed	% Passed	% Failed
52522	HEALTH SELF STUDY 2009	First Time	1	1	0	100%	0%
		Retake	1	1	0	100%	0%
52536	LIFE SELF STUDY 2009	First Time	0	0	0	0%	0%
		Retake	1	1	0	100%	0%
55387	LIFE LICENSING SCHOOL-2010	First Time	5	4	1	80%	20%
		Retake	4	3	1	75%	25%
55388	LIFE SELF STUDY LICENSING PROGRAM-2010	First Time	6	3	3	50%	50%
		Retake	1	1	0	100%	0%
55389	HEALTH LICENSING SCHOOL-2010	First Time	6	5	1	83%	17%
		Retake	4	3	1	75%	25%
55390	HEALTH SELF STUDY LICENSING PROGRAM-2010	First Time	5	2	3	40%	60%
		Retake	1	1	0	100%	0%
Total			35	25	10	71%	29%

Casualty Producer/Solicitor							
Course Code	Course Name		Tested	Passed	Failed	% Passed	% Failed
54043	CASUALTY SELF STUDY LICENSING-2010	First Time	1	1	0	100%	0%
		Retake	0	0	0	0%	0%
Total			1	1	0	100%	0%

Prelicensing Provider Performance Report

0007 MICHIGAN ASSOCIATION OF INSURANCE AGENTS (MAIA)
January 2011

Personal Lines							
Course Code	Course Name		Tested	Passed	Failed	% Passed	% Failed
54041	PROPERTY SELF STUDY LICENSING-2010	First Time	33	21	12	64%	36%
		Retake	15	7	8	47%	53%
54043	CASUALTY SELF STUDY LICENSING-2010	First Time	33	21	12	64%	36%
		Retake	15	7	8	47%	53%
Total			96	56	40	58%	42%

Property Producer/Solicitor							
Course Code	Course Name		Tested	Passed	Failed	% Passed	% Failed
54041	PROPERTY SELF STUDY LICENSING-2010	First Time	1	1	0	100%	0%
		Retake	0	0	0	0%	0%
Total			1	1	0	100%	0%

Property and Casualty Producer/Solicitor							
Course Code	Course Name		Tested	Passed	Failed	% Passed	% Failed
52505	CASUALTY SELF STUDY 2009	First Time	0	0	0	0%	0%
		Retake	3	0	3	0%	100%
52566	PROPERTY SELF STUDY 2009	First Time	0	0	0	0%	0%
		Retake	3	0	3	0%	100%
54040	PROPERTY LICENSING SCHOOL-2010	First Time	47	29	18	62%	38%
		Retake	14	5	9	36%	64%
54041	PROPERTY SELF STUDY LICENSING-2010	First Time	9	5	4	56%	44%
		Retake	3	1	2	33%	67%
54042	CASUALTY LICENSING SCHOOL-2010	First Time	46	27	19	59%	41%
		Retake	14	5	9	36%	64%
54043	CASUALTY SELF STUDY LICENSING-2010	First Time	10	7	3	70%	30%
		Retake	4	1	3	25%	75%
Total			153	80	73	52%	48%

Prelicensing Provider Performance Report

0045 FINANCIAL SERVICES INSTITUTE OF MI INC
January 2011

Life Producer							
Course Code	Course Name		Tested	Passed	Failed	% Passed	% Failed
52334	LIFE INSURANCE CLASSROOM- REV 2009	First Time	4	2	2	50%	50%
		Retake	2	1	1	50%	50%
		Total	6	3	3	50%	50%

Accident and Health Producer							
Course Code	Course Name		Tested	Passed	Failed	% Passed	% Failed
52333	ACCIDENT & HEATHLH INSURANCE CLASSROOM-R	First Time	3	1	2	33%	67%
		Retake	7	1	6	14%	86%
52519	HEALTH ONLY-SELF STUDY 2009	First Time	1	1	0	100%	0%
		Retake	0	0	0	0%	0%
		Total	11	3	8	27%	73%

Life, Accident and Health Producer							
Course Code	Course Name		Tested	Passed	Failed	% Passed	% Failed
52333	ACCIDENT & HEALTH INSURANCE CLASSROOM- R	First Time	11	4	7	36%	64%
		Retake	9	4	5	44%	56%
52334	LIFE INSURANCE CLASSROOM- REV 2009	First Time	11	4	7	36%	64%
		Retake	9	4	5	44%	56%
52519	HEALTH ONLY-SELF STUDY 2009	First Time	2	1	1	50%	50%
		Retake	2	1	1	50%	50%
52531	LIFE ONLY SELF-STUDY 2009	First Time	2	1	1	50%	50%
		Retake	2	1	1	50%	50%
		Total	48	20	28	42%	58%

Prelicensing Provider Performance Report

0045 FINANCIAL SERVICES INSTITUTE OF MI INC
January 2011

Property Producer/Solicitor							
Course Code	Course Name		Tested	Passed	Failed	% Passed	% Failed
52562	PROPERTY ONLY SELF-STUDY 2009	First Time	0	0	0	0%	0%
		Retake	1	0	1	0%	100%
		Total	1	0	1	0%	100%

Casualty Producer/Solicitor							
Course Code	Course Name		Tested	Passed	Failed	% Passed	% Failed
52501	CASUALTY ONLY - SELF STUDY 2009	First Time	0	0	0	0%	0%
		Retake	2	1	1	50%	50%
		Total	2	1	1	50%	50%

Property and Casualty Producer/Solicitor							
Course Code	Course Name		Tested	Passed	Failed	% Passed	% Failed
52501	CASUALTY ONLY - SELF STUDY 2009	First Time	4	2	2	50%	50%
		Retake	6	5	1	83%	17%
52562	PROPERTY ONLY SELF-STUDY 2009	First Time	4	2	2	50%	50%
		Retake	6	5	1	83%	17%
		Total	20	14	6	70%	30%

Prelicensing Provider Performance Report

0056 Primerica Life Insurance Company
January 2011

Life Producer							
Course Code	Course Name		Tested	Passed	Failed	% Passed	% Failed
52042	MICHIGAN LIFE ONLY COURSE	First Time	31	16	15	52%	48%
		Retake	26	7	19	27%	73%
Total			57	23	34	40%	60%

Prelicensing Provider Performance Report

0173 American Education Systems
January 2011

Life Producer							
Course Code	Course Name		Tested	Passed	Failed	% Passed	% Failed
52507	EXAM FX-LIFE 2009	First Time	3	2	1	67%	33%
		Retake	4	0	4	0%	100%
52552	PASS LIFE 2009	First Time	1	1	0	100%	0%
		Retake	2	1	1	50%	50%
Total			10	4	6	40%	60%

Accident and Health Producer							
Course Code	Course Name		Tested	Passed	Failed	% Passed	% Failed
52506	EXAM FX-HEALTH 2009	First Time	3	3	0	100%	0%
		Retake	0	0	0	0%	0%
Total			3	3	0	100%	0%

Life, Accident and Health Producer							
Course Code	Course Name		Tested	Passed	Failed	% Passed	% Failed
52506	EXAM FX-HEALTH 2009	First Time	7	5	2	71%	29%
		Retake	3	2	1	67%	33%
52507	EXAM FX-LIFE 2009	First Time	7	5	2	71%	29%
		Retake	3	2	1	67%	33%
52551	PASS HEALTH 2009	First Time	2	2	0	100%	0%
		Retake	0	0	0	0%	0%
52552	PASS LIFE 2009	First Time	2	2	0	100%	0%
		Retake	0	0	0	0%	0%
Total			24	18	6	75%	25%

Prelicensing Provider Performance Report

0285 MI Office of Financial and Insurance Regulation
January 2011

Accident and Health Producer							
Course Code	Course Name		Tested	Passed	Failed	% Passed	% Failed
52571	ACCIDENT & HEALTH PE WAIVER 2009	First Time	1	0	1	0%	100%
		Retake	0	0	0	0%	0%
Total			1	0	1	0%	100%

Life, Accident and Health Producer							
Course Code	Course Name		Tested	Passed	Failed	% Passed	% Failed
52571	ACCIDENT & HEALTH PE WAIVER 2009	First Time	1	0	1	0%	100%
		Retake	2	0	2	0%	0%
52573	LIFE PE WAIVER 2009	First Time	1	0	1	0%	100%
		Retake	2	0	2	0%	0%
Total			6	0	6	0%	100%

Variable Annuities Producer							
Course Code	Course Name		Tested	Passed	Failed	% Passed	% Failed
52573	LIFE PE WAIVER 2009	First Time	1	1	0	100%	0%
		Retake	0	0	0	0%	0%
Total			1	1	0	100%	0%

Prelicensing Provider Performance Report

0365 Securities Training Corporation
January 2011

Life, Accident & Health Producer							
Course Code	Course Name		Tested	Passed	Failed	% Passed	% Failed
52515	HEALTH INSURANCE PRELICENSING 2009	First Time	2	1	1	50%	50%
		Retake	0	0	0	0%	0%
52528	LIFE INSURANCE PRELICENSING 2009	First Time	2	1	1	50%	50%
		Retake	0	0	0	0%	0%
		Total	4	2	2	50%	50%

Prelicensing Provider Performance Report

0432 AD Banker & Company, L.L.C.
January 2011

Life Producer							
Course Code	Course Name		Tested	Passed	Failed	% Passed	% Failed
52529	LIFE ONLY 2009	First Time	1	1	0	100%	0%
		Retake	1	0	1	0%	100%
Total			2	1	1	50%	50%

Accident and Health Producer							
Course Code	Course Name		Tested	Passed	Failed	% Passed	% Failed
52516	HEALTH ONLY 2009	First Time	1	1	0	100%	0%
		Retake	0	0	0	0%	0%
Total			1	1	0	100%	0%

Life, Accident and Health Producer							
Course Code	Course Name		Tested	Passed	Failed	% Passed	% Failed
52516	HEALTH ONLY 2009	First Time	5	4	1	80%	20%
		Retake	4	2	2	50%	50%
52529	LIFE ONLY 2009	First Time	5	4	1	80%	20%
		Retake	4	2	2	50%	50%
Total			18	12	6	67%	33%

Property and Casualty Producer/Solicitor							
Course Code	Course Name		Tested	Passed	Failed	% Passed	% Failed
52499	CASUALTY ONLY 2009	First Time	2	1	1	50%	50%
		Retake	10	0	10	0%	100%
52560	PROPERTY ONLY 2009	First Time	2	1	1	50%	50%
		Retake	10	0	10	0%	100%
Total			24	2	22	8%	92%

Prelicensing Provider Performance Report

0456 Insurance Schools, Inc.
January 2011

Property and Casualty Producer/Solicitor							
Course Code	Course Name		Tested	Passed	Failed	% Passed	% Failed
52538	MI CASUALTY LICENSING COURSE 2009	First Time	1	1	0	100%	0%
		Retake	1	0	1	0%	100%
52542	MI PROPERTY LICENSING COURSE 2009	First Time	1	1	0	100%	0%
		Retake	1	0	1	0%	100%
		Total	4	2	2	50%	50%

Accident and Health Producer							
Course Code	Course Name		Tested	Passed	Failed	% Passed	% Failed
52518	HEALTH ONLY SELF STUDY PE COURSE 2009	First Time	0	0	0	0%	0%
		Retake	1	0	1	0%	100%
		Total	1	0	1	0%	100%

Prelicensing Provider Performance Report

0517 JEL Publishing
January 2011

Life, Accident and Health Producer							
Course Code	Course Name		Tested	Passed	Failed	% Passed	% Failed
52654	LIFE INSURANCE PRODUCERS C	First Time	2	1	1	50%	50%
		Retake	0	0	0	0%	0%
52655	HEALTH PRODUCERS COURSE	First Time	2	1	1	50%	50%
		Retake	0	0	0	0%	0%
		Total	4	2	2	50%	50%

Prelicensing Provider Performance Report

0696 FSI of Western Michigan
January 2011

Life, Accident and Health Producer							
Course Code	Course Name		Tested	Passed	Failed	% Passed	% Failed
52658	ACCIDENT AND HEALTH INS. PRELICENSING	First Time	0	0	0	0%	0%
		Retake	2	1	1	50%	50%
52659	LIFE INSURANCE PRELICENSING	First Time	0	0	0	0%	0%
		Retake	2	1	1	50%	50%
Total			4	2	2	50%	50%

Prelicensing Provider Performance Report

0720 CPMI Professional
January 2011

Life, Accident & Health Producer							
Course Code	Course Name		Tested	Passed	Failed	% Passed	% Failed
52514	HEALTH INSURANCE BASICS 2009	First Time	1	1	0	100%	0%
		Retake	0	0	0	0%	0%
		Total	1	1	0	100%	0%

Prelicensing Provider Performance Report

0792 Able Incorporated DBA
January 2011

Life Producer							
Course Code	Course Name		Tested	Passed	Failed	% Passed	% Failed
52555	PRELICENSING FOR LIFE 2009	First Time	36	21	15	58%	42%
		Retake	10	3	7	30%	70%
		Total	46	24	22	52%	48%

Accident and Health Producer							
Course Code	Course Name		Tested	Passed	Failed	% Passed	% Failed
52554	PRELICENSING FOR HEALTH 2009	First Time	31	29	2	94%	6%
		Retake	2	1	1	50%	50%
		Total	33	30	3	91%	9%

Life, Accident and Health Producer							
Course Code	Course Name		Tested	Passed	Failed	% Passed	% Failed
52554	PRELICENSING FOR HEALTH 2009	First Time	62	44	18	71%	29%
		Retake	21	9	12	43%	57%
52555	PRELICENSING FOR LIFE 2009	First Time	62	44	18	71%	29%
		Retake	21	9	12	43%	57%
		Total	166	106	60	64%	36%

Property Producer/Solicitor							
Course Code	Course Name		Tested	Passed	Failed	% Passed	% Failed
52656	PRELICENSING FOR PROPERTY-2009	First Time	2	2	0	100%	0%
		Retake	2	1	1	50%	50%
		Total	4	3	1	75%	25%

Prelicensing Provider Performance Report

0792 Able Incorporated DBA
January 2011

Casualty Producer/Solicitor							
Course Code	Course Name		Tested	Passed	Failed	% Passed	% Failed
52553	PRELICENSING FOR CASUALTY 2009	First Time	4	2	2	50%	50%
		Retake	1	1	0	100%	0%
Total			5	3	2	60%	40%

Property and Casualty Producer/Solicitor							
Course Code	Course Name		Tested	Passed	Failed	% Passed	% Failed
52553	PRELICENSING FOR CASUALTY 2009	First Time	8	7	1	88%	13%
		Retake	8	2	6	25%	75%
52656	PRELICENSING FOR PROPERTY-2009	First Time	8	7	1	88%	13%
		Retake	8	2	6	25%	75%
Total			32	18	14	56%	44%

Prelicensing Provider Performance Report

0883 Launch Learning Group LLC
January 2011

Life Producer							
Course Code	Course Name		Tested	Passed	Failed	% Passed	% Failed
53851	LIFE PRODUCER	First Time	2	0	2	0%	100%
		Retake	3	1	2	33%	67%
54637	LIFE	First Time	1	1	0	100%	0%
		Retake	0	0	0	0%	0%
Total			6	2	4	33%	67%

Property and Casualty Producer/Solicitor							
Course Code	Course Name		Tested	Passed	Failed	% Passed	% Failed
55113	PROPERTY PRODUCER/SOLICITOR (CLASSROOM)	First Time	1	0	1	0%	100%
		Retake	0	0	0	0%	0%
55114	CASUALTY PRODUCER/SOLICITOR (CLASSROOM)	First Time	1	0	1	0%	100%
		Retake	0	0	0	0%	0%
Total			2	0	2	0%	100%

Life, Accident and Health Producer							
Course Code	Course Name		Tested	Passed	Failed	% Passed	% Failed
53851	LIFE PRODUCER	First Time	1	0	1	0%	100%
		Retake	0	0	0	0%	0%
53852	HEALTH PRODUCER	First Time	1	0	1	0%	100%
		Retake	1	0	1	0%	100%
Total			3	0	3	0%	100%

Accident and Health Producer							
Course Code	Course Name		Tested	Passed	Failed	% Passed	% Failed
53852	HEALTH PRODUCER	First Time	1	0	1	0%	100%
		Retake	0	0	0	0%	0%
Total			1	0	1	0%	100%

Prelicensing Provider Performance Report

0897 TesTeachers
January 2011

Life, Accident and Health Producer							
Course Code	Course Name		Tested	Passed	Failed	% Passed	% Failed
55261	MI LIFE INSURANCE ONLY	First Time	2	1	1	50%	50%
		Retake	1	1	0	100%	0%
55262	MI HEALTH INSURANCE ONLY	First Time	2	1	1	50%	50%
		Retake	1	1	0	100%	0%
		Total	6	4	2	67%	33%

Property and Casualty Producer/Solicitor							
Course Code	Course Name		Tested	Passed	Failed	% Passed	% Failed
55263	MI PROPERTY ONLY	First Time	3	2	1	67%	33%
		Retake	0	0	0	0%	0%
55264	MI CASUALTY ONLY	First Time	3	2	1	67%	33%
		Retake	0	0	0	0%	0%
		Total	6	4	2	67%	33%