

Collection Development is Not Just Buying Books!

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Creating a Budget

- Use the previous budget as a guideline.
- Match the spending to circulation figures?
- Don't forget extenuating circumstances:
 - What areas do you want to build?
 - What areas are strong enough to ignore for a while?
 - Is there an area where you'll need a lot of replacements?
 - Are you planning on adding a new format?



How much to spend each month?

- I usually aim to spend 9% of my available budget each month.
- Alternatively, you could divide the total budget by the number of months you will be purchasing.
- Keep publishing calendars and reading habits in mind.
- Don't be afraid to adjust as you go.



Depending on how much time you have for ordering, and your level of comfort with a particular area, you might consider a standing order.



Where to purchase books

- Baker & Taylor:
http://www.btol.com/p_library.cfm
- Brodart:
[http://www.books.brodart.com/Content3.aspx?
P=4](http://www.books.brodart.com/Content3.aspx?P=4)
- Ingram:
<http://www.ingramlibrary.com/default.aspx>
- Partners Book Distributing: (517) 694-3205



Where to purchase books, cont.

- Amazon.com
- Barnes & Noble:
<http://www.barnesandnoble.com/>
- Local bookstores

B&T Link OnLine - Windows Internet Explorer

http://tsprod3.btol.com/TitleSource/TitleSource.asp

ny times bestseller list

B&T Link OnLine

LogOut: Mark QuickSearch Links

My Lists (carts) Detailed Search E-Lists Accounts Preferences FAQs Main Menu

RESET GO SEARCH << PubDate >> MM/DD/YYYY

Search Results new cart

View: Brief Save my selections to: July 09

Select Page Update 1-8 of 8

Title Author or Artist	Supplier / ISBN / ISBN-13	Format / UPC Code	RptCd / Date	Source	List \$	Ret	Inv	Qty	Keep
1. Breaking Dawn Meyer, Stepheni...	Little Brown... 031606792X / 9780316067928	Hardcover	8/2/2008	BTB	\$22.99		↑	<input type="text"/>	<input type="checkbox"/>
2. Amanecer/ Breaking D... Meyer, Stepheni...	Santillana U... 9705804893 / 9789705804892	Paperback	PS 10/8/2008	BTB	\$19.99		↑	<input type="text"/>	<input type="checkbox"/>
3. Breaking Dawn Meyer, Stepheni...	Gardners Boo... 1905654286 / 9781905654284	Hardcover	8/4/2008	BTB	\$21.40 \$12.99		↑	<input type="text"/>	<input type="checkbox"/>
4. Amanecer/ Breaking D... Meyer, Stepheni...	Santillana U... 607110033X / 9786071100337	Paperback	10/30/2008	BTB	\$19.99		↑	<input type="text"/>	<input type="checkbox"/>
5. Breaking Dawn Meyer, Stepheni...	Thorndike Pr 1410413535 / 9781410413536	Hardcover	1/21/2009	BTB	\$25.95		↑	<input type="text"/>	<input type="checkbox"/>
6. Breaking Dawn - Spec... Meyer, Stepheni...	Little Brown... 031604461X / 9780316044615	Hardcover	NP 8/4/2009	BTB	\$24.99		↑	<input type="text"/>	<input type="checkbox"/>
7. Stephenie Meyer CD P... Meyer, Stepheni...	Listening Li... 0739352350 / 9780739352359	CD/Spoken Wo...	8/2/2008	BTB	\$200.99		↑	<input type="text"/>	<input type="checkbox"/>
8. Breaking Dawn Meyer, Stepheni...	Listening Li... 0739367678 / 9780739367674	CD/Spoken Wo...	8/5/2008	BTB	\$60.00		↑	<input type="text"/>	<input type="checkbox"/>

Goto Record: GO

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Update ?

Remember to use the "Update" button to save any of your selected items before going to the next page.

Done Internet 100%

B&T Link OnLine - Windows Internet Explorer

http://tsprod3.btol.com/TitleSource/TitleSource.asp

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ONLINE

My Lists (carts) Detailed Search E-Lists Accounts Preferences FAQs Main Menu

1. Breaking Dawn Keep

 [Click for larger image](#)

By: Meyer, Stephenie

Format: Hardcover

ISBN / ISBN-13: 031606792X / 9780316067928

UPC:

ISSN:

Supplier: Little Brown & Co

Pub Date: 8/2/2008

List \$: \$22.99

Est \$:

Product ID: BK0007622811

Source: B&T Books

Category: Book

Volume:

Edition:

Report Desc:

LCCN: 2008928027

LC Class: PZ7.M5717515

Dewey: [Fic]

Audience: Teen - Grade 7-9, Age 12-14

Language: ENGLISH

of Pages: 756 p. ;

Gen Sub: JUVENILE FICTION / Fantasy & Magic; JUVENILE FICTION / Social Issues / Dating & Sex; JUVENILE FICTION / Love & Romance

Series: Twilight Saga

PO Per Line: Qty:

*Internal Notes:

**Notes are internal only, and will not be transmitted to B&T. To alert B&T of any comments, use the Special Instructions field at the time of order.*

Account(s):

L047571 Hillsdale Community Library

Warehouse	Qty Available for Sale	Qty on Order with Publisher	Total Demand during the last 30 days
Midwest	12473	0	661

Last Updated: 5/26/2009

Real Time! Inventory/Price Check  click to use now.

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- Audiocassette
- CD
- Downloadables
- Playaway



Where to purchase audiobooks

- Audio Editions:
<http://www.audioeditions.com/LibraryServ.cfm>
- BBC:
<http://www.bbcaudiobooksamerica.com/library>
- Books on Tape:
<http://library.booksontape.com/index2.cfm>
- Brilliance Audio:
<http://library.brillianceaudio.com/>
- Recorded Books: <http://www.recordedbooks.com/>
- Taped Editions: <http://www.tapededitions.com/>



Where to buy music

- CDBaby.com

Where to buy CD-Roms and games

- <http://www.theavcafe.com>



Where to buy DVDs

- Midwest Tape: <http://midwesttapes.com>

Where to buy large print

- Center Point:
<http://www.centerpointlargeprint.com>
- Thorndike Press:
<http://www.gale.cengage.com/thorndike/>



A word about Kindle, eReader, and
other devices . . .



But how on earth does one figure out
what to buy?



A smattering of review magazines

- Booklist
- Horn Book
- Kirkus
- Library Journal and School Library Journal
- Publishers Weekly:
<http://www.publishersweekly.com/community/Reviews/47159.html>
- Wizard



Helpful websites . . .

- Amazon.com
- Barnes and Noble
- <http://www.bookpage.com>
- <http://www.nytimes.com/pages/books/bestseller/>
- <http://www.noflyingnotights.com>
- Wikipedia



Waiting for reviews vs. buying things
you know your patrons will like.

Reader's Advisory!!!!!!





You can do it!!!!

- Recommend books that you have read
- Staff specialties
- Books that have gotten good reviews
- Books that get checked out a lot
- Books that are similar to things they like
- Award winners



Questions to ask:

- What are some books that you've read that you have enjoyed?
- What did you like about that book?
- What are you in the mood for?
- What topics interest you?
- Fiction or non-fiction?



Do yourself a favor by having things on hand.

- Seasonal/subject displays
- Notebook of booklists
- “Staff Recommends” area
- Bookmarks
 - “If you liked . . . “
 - Mysteries with cats
 - Vampire books



Places to go for help

- What's Next:
<http://ww2.kdl.org/libcat/WhatsNextNEW.asp>
- NoveList
- Amazon.com
- <http://www.mcpl.lib.mo.us/readers/series/juv/>