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STATE OF MICHIGAN

UTILITY CONSUMER PARTICIPATION BOARD

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MEETING OF WEDNESDAY, FEBRUARY 18, 2015

12:36 P.M.

611 West Ottawa, 4th Floor  
Lansing, Michigan

- - -

PRESENT: James MacInnes, Chairperson  
 Paul Isely, Board Member  
 Conan Smith, Board Member  
 Ryan Dinkgrave, Board Member  
 Susan Licata Haroutunian, Board Member  
 Michelle Wilsey, Board Assistant  
 Christopher Bzdok, Michigan Environmental  
 Council (MEC)  
 James Clift, MEC  
 Douglas Jester, MEC and CARE  
 John Liskey, Citizens Against Rate Excess (CARE)  
 Don Keskey, Great Lakes Renewable Energy  
 Association (GLREA)  
 Peter Manning, Assistant Attorney General  
 Michael Moody, Assistant Attorney General  
 Shawn Worden, LARA  
 Allan Pohl, LARA  
 Susan Weber, LARA  
 Jim Wilson, LARA  
 Ed Haroutunian, Member of the Public

REPORTED BY: Lori Anne Penn, CSR-1315  
 33231 Grand River Avenue  
 Farmington, Michigan 48336

Metro Court Reporters, Inc. 248.426.9530

1                   Lansing, Michigan

2                   Wednesday, February 18, 2015

3                   At 12:36 p.m.

4                   - - -

5                   MR. MacINNES: O.K. We're little bit  
6 later than our normal start time, but time to get going  
7 here. We've got a lot of good, interesting business to  
8 take care of today. And I want to thank you all for  
9 braving the snow, it was quite an adventure for me. So  
10 we have a lot of things to take care of.

11                   I'd like to start by maybe going around  
12 the room and having everyone introduce themselves and  
13 explaining which organization you are affiliated with,  
14 and then we'll go to the agenda here, starting with this  
15 gentleman on my right.

16                   MR. ISELY: Paul Isely, member of the  
17 board.

18                   MR. DINKGRAVE: Ryan Dinkgrave, member of  
19 the board.

20                   MS. WILSEY: Michelle Wilsey, assistant  
21 to the board.

22                   MR. BZDOK: Chris Bzdok, counsel for the  
23 Michigan Environmental Council.

24                   MR. JESTER: Douglas Jester, served as an  
25 expert for CARE and in the combined effort of CARE and  
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1 MEC on the cost of service cases.

2 MR. CLIFT: James Clift, policy director  
3 of Michigan Environmental Council.

4 MS. WORDEN: Shawn Worden with LARA.

5 MR POHL: Allan Pohl, LARA.

6 MS. WEBER: Sue Weber, LARA.

7 MR. MOODY: Michael Moody, Attorney  
8 General's office.

9 MR. MANNING: Hi. Peter Manning,  
10 Attorney General's office.

11 MR. LISKEY: John Liskey with CARE.

12 MR. KESKEY: Don Keskey representing  
13 Great Lakes Renewable Energy Association.

14 MR. WILSON: Jim Wilson with LARA.

15 MR. SMITH: I'm Conan Smith, on the  
16 board.

17 MR. MacINNES: And I'm Jim MacInnes, the  
18 chair, the board chair.

19 We have an agenda in front of us; I would  
20 like to propose that we, since we do have so much  
21 important material to cover, that we move the board  
22 education down below the, after the reports, but before  
23 the public comments, given all the other material. So do  
24 we need -- I need a motion to approve the agenda.

25 MR. SMITH: I'll move it as amended.

1 MR. MacINNES: Is there support?

2 MR. ISELY: Support.

3 MR. MacINNES: All those in favor, please  
4 signify by saying aye.

5 BOARD MEMBERS: Aye.

6 MR. MacINNES: Opposed, same sign.

7 O.K. So the first item of business here,  
8 since we're moving the board education down, is to talk  
9 about the UCPB fund rebalancing, and as you know, for the  
10 last two months we've had a lot of discussion on it, and  
11 I think that we're making a lot of progress in that area.  
12 And I wonder, Michelle and/or Allan, if maybe we could  
13 start with Allan. Should we start with Allan?

14 MS. WILSEY: Yeah. I can just give a  
15 quick synopsis. The issue, the fund rebalancing issue  
16 that we're calling came to the awareness of the board  
17 just late last year, well into the funding cycle, and  
18 after the 2015 grant announcement had gone out. In  
19 effect, it indicated that the reserve that the board was  
20 drawing from, or felt that it was drawing from, was not a  
21 reserve dedicated solely to the board, it was in fact  
22 understood to be distributed between the board and the  
23 Attorney General's office. When they reviewed the  
24 distribution, it appeared that the board had exceeded its  
25 use of the reserve funds, creating something roughly

1 equivalent either to a dip into future spending or a  
2 deficit type of situation.

3 I'll let Allan elaborate on the numbers.  
4 But I think we've got it down to a simple story that  
5 currently we're -- we've utilized \$221,825 over the  
6 board's share of the reserve. Now, there are factors  
7 that are going to amend that number, but with that, the  
8 board is going to look at the means by which it  
9 rebalances the fund so that the full reserve that the AG  
10 expects that it has available to them is replenished.

11 Allan, the numbers, please.

12 MR. POHL: That recaps our meeting we had  
13 a couple weeks ago. That 221,000 that is in question as  
14 a negative at the moment will be offset by a grant that  
15 was closed out from, a 2012 grant that was closed out of  
16 approximately 17,000, as well as -- what was the other  
17 piece -- a \$25,000 contribution that came in just last  
18 week, so there's 42,000 that will reduce that -- that  
19 will reduce that 221 number from. So that's where you're  
20 at at the moment.

21 MR. MacINNES: O.K. Thank you.

22 Any questions of the board on that?

23 There's been a lot of discussion about  
24 this money and, you know, how much -- I mean I think  
25 everyone here knows we've gone through a lot of thinking

1 and evaluation of what to do and how much to spend, and  
2 obviously we owe the AG's office 221,000 less this  
3 amount. We've been talking, several of us have been  
4 talking about, you know, whether to borrow, try to borrow  
5 some more money to help fund some of these grants, but  
6 yet at the same time balance that with not going  
7 overboard because we don't like debt, at least I don't  
8 like debt, and I don't think the board members want to  
9 see us get into too much debt with the AG's office. So  
10 we've had some discussions and been considering, you  
11 know, perhaps borrowing a little bit more, maybe up to  
12 the \$300,000 mark, to help fund some of these other  
13 requests, recognizing this has, you know, been a very  
14 difficult year and we just kind of need to hit a middle  
15 ground. So that's at least what I've been thinking.

16 I've had some conversations with the AG's  
17 office here, and I invite you to comment on how you --  
18 you know, it's your money, you're the bank, we want to --  
19 we recognize we're going to need to pay you guys back  
20 sooner than later, we've been talking about a four-year  
21 period, but perhaps even sooner, depending upon future  
22 needs. So I guess I would ask you if you're comfortable  
23 with us looking at that -- I mean I think we need to put  
24 some number on it. I really don't want to just continue  
25 on and just borrow forever, it just doesn't make sense

1 for you or for us. So I for one would like to see us,  
2 and obviously it's a board decision and we want to get  
3 the rest of the board to opine on this, but I'd like to  
4 see us put kind of a number out there for this year and  
5 this is it kind of thing. So I'm wondering, the number  
6 I'm thinking about is \$300,000 with a four-year repayment  
7 schedule to you all, and I'd invite you to comment if  
8 you're comfortable with that and what you see.

9 MR. SMITH: Jim, are you talking total of  
10 300 or 300 in addition?

11 MR. MacINNES: I'm talking a total of  
12 300. So we're already 221 --

13 MR. SMITH: 221, so an additional 80.

14 MR. MacINNES: Yeah. And then, you know,  
15 we have some money to the good.

16 Susan, welcome.

17 MS. LICATA HAROUTUNIAN: Hi. Thank you.

18 MR. SMITH: Would you like to squeeze in  
19 over here?

20 MS. LICATA HAROUTUNIAN: That would be  
21 good. Thank you so much.

22 MR. MacINNES: So I'd just -- I guess I'd  
23 like to get some feedback from your office or the AG's  
24 office on how you feel about that. I know we've talked  
25 about it before and at previous meetings, and what's your

1 feeling about that?

2 MR. MANNING: Thanks. That's part of the  
3 reason I wanted to come over. I think -- I mean given  
4 the fact that I think this issue sort of came to a head  
5 late in the game, as you mentioned, and you were already  
6 moving into the next cycle, and then I think we all  
7 recognize there are some big rate cases on the table  
8 right now that, you know, we -- again, our view is the  
9 statute provides that the money be allocated in a certain  
10 way; I think obviously there was some misunderstanding or  
11 dispute about that, and in order to try to transition  
12 from where we were to the place where the board starts  
13 paying us back, I think it's fair enough to say that  
14 there should be some additional funds based on  
15 expectations from the constituents and some of the  
16 ratepayer advocates. So yeah, given the situation, I  
17 think we're, we would be fine with that. Obviously if we  
18 can see an end in sight, that would be a good way to  
19 resolve this. But for this interim period, I think we  
20 could --

21 MR. MacINNES: Well, and I think if we  
22 could put a limit on it, that would help to see the end  
23 in sight.

24 MR. MANNING: Agreed.

25 MR. MacINNES: And a repayment time

1 period. Michael, I don't know if you have any additional  
2 comments.

3 MR. MOODY: No, not really. Peter's the  
4 boss.

5 MR. MANNING: Sort of.

6 MR. MacINNES: Well, you're important,  
7 too. And we're so glad to see the AG's office  
8 represented here, we really value your input and  
9 encourage you to attend all our meetings as much as  
10 possible.

11 MR. MANNING: I appreciate it.

12 MR. MacINNES: Help us help the board,  
13 you can help the board make good decisions with your,  
14 with what you're doing.

15 MR. MANNING: And Chair, if I could just,  
16 you know, part of the reason I also wanted to come, I  
17 mean, again, in light of the money issue coming, maybe  
18 this isn't the time to talk about it, but I did commit  
19 that we would try to participate more at the board  
20 meetings; also that we should talk to our fellow  
21 ratepayer advocates, try to coordinate a little bit  
22 better, because I think part of the thing, part of what  
23 you want to talk about today is trying to make sure that  
24 we're leveraging as much as we can out of what are, you  
25 know, a finite amount of funds at this point, and as our

1 expenses increase, we're increasing -- you know, we're  
2 not going to have a reserve pretty soon, we are probably  
3 going to be spending all of the money that's allocated  
4 each year, and I think it behooves all of us to try to  
5 leverage the money, coordinate maybe better than we have  
6 in the past, and make sure we're not hitting redundant  
7 issues, covering all the important issues, but we're  
8 doing it as best that we can.

9 MR. MacINNES: Yeah, and I completely  
10 agree with that, and I've been in touch with the  
11 Governor's office and, you know, that's what they would  
12 like to see us do, too, and I mean it makes sense, it  
13 makes good business sense to -- you know, our funds are  
14 limited, I mean compared to what we had before, and we  
15 still want to do the best possible job we can to help the  
16 residential ratepayers, and to the extent that we can  
17 rely on the AG to maybe fund some of those core -- I mean  
18 you guys are going to be doing some of that stuff anyway,  
19 and we don't always cover the same issues, and we  
20 recognize that, so there will be some things that we'll  
21 want to fund maybe separate from what you're funding; but  
22 I think that the desire is to try to avoid having  
23 grantees use the same -- or have different experts on the  
24 same topic, I mean if they can kind of dovetail with your  
25 experts a little bit, coordinate with your experts so we

1 don't have to fund necessarily two experts to make the  
2 same case. And then where we differ in interests, then  
3 we fund those, encourage that, encourage the grantees to  
4 fund the experts in that regard.

5 MR. DINKGRAVE: Jim, if I could just add,  
6 I'd like to say that I think -- I very much appreciate  
7 your attendance and everything you said. I think we've  
8 seen some great collaboration between our grantees on  
9 those very same points, and it only makes sense to extend  
10 that level of collaboration and coordination to the  
11 Attorney General's office, and there's a lot of  
12 potential, so thank you.

13 MR. MANNING: Thanks.

14 MR. MacINNES: So I'd like to hear from  
15 the, more from the board, if there are any other comments  
16 that other board members would like to make on this whole  
17 issue.

18 MR. ISELY: Well, I think the direction  
19 you're suggesting and the cap that you're suggesting  
20 really provides for a relatively sustainable next four  
21 years, and looking at what we've had to fund this year,  
22 it would cover the types of things that we have to fund  
23 without putting that too much at stake, so I like the  
24 direction that you're looking.

25 MR. MacINNES: Any other comments from  
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1 the board?

2 MS. LICATA HAROUTUNIAN: Not from me.

3 MR. MacINNES: So we're talking about  
4 \$300,000, you know, really not going into the AG's office  
5 fund for -- the 300 would be the max is kind of what I'm  
6 looking at.

7 And yes, Michelle.

8 MS. WILSEY: I was just going to suggest,  
9 do you want to formalize it in a motion that the board  
10 consider grants up to, but not exceeding, \$300,000, and  
11 that there will be a repayment plan of four years or  
12 something to that effect, to maybe memorialize it, Peter,  
13 Michael, would that be helpful to your office to have  
14 something --

15 MR. MANNING: Sure, I think it would.

16 MS. WILSEY: -- in a formal motion that  
17 would -- you know, maybe not quite a memo or a contract  
18 yet, but something that specifies the intent?

19 MR. MANNING: No, I think that would be  
20 helpful. Again, because I think we talked about it  
21 preliminarily and then we never sort of came to an  
22 agreement about what was the actual. You know, at some  
23 point we probably need to get to make sure we have the  
24 number exactly right and then determine how much we're  
25 going to -- how long we're going to take to pay it back.

1 MS. WILSEY: Right.

2 MR. MacINNES: So to me, if we were to --  
3 and I think that's a good idea. I would say something  
4 along the lines of that the grant funding would not  
5 require us to borrow any more than, or up to \$300,000  
6 from the AG's fund this year, and that we would plan to  
7 pay it back over the next four years. Something  
8 specific, but yet giving us a little wiggle room. We may  
9 want to try to even pay it back faster, which I'm, you  
10 know, debt is okay, but less debt is better, and  
11 something along that line, something kind of simple, but  
12 yet it's like we don't really want to go into the bank  
13 any more than 300,000 is kind of what -- and then if we  
14 have other monies, okay, as long as we don't go into the  
15 AG's fund by more than 300,000 this year, and actually  
16 plan on ramping down from that and paying with a  
17 repayment schedule over the next four years.

18 MS. WILSEY: Okay. Well, if that is  
19 discussion, what we can do is after we review all the  
20 business items, when we create the motions, we'll get  
21 language put together to that effect.

22 MR. MacINNES: Okay.

23 MS. WILSEY: Would that be fine, rather  
24 than trying to --

25 MR. MacINNES: Sound good. Okay. Any

1 other board comments or thoughts on that? Any comments  
2 from you guys?

3 MR. MOODY: No, I was just talking to  
4 Allan a little bit, making sure I understood all the  
5 numbers.

6 MR. MacINNES: Okay. Well, I think  
7 that's a, you know, it's really just trying to strike a  
8 balance here, and we'd like to do more, and we know  
9 there's more that can be done, but we have to live within  
10 our means, too.

11 With that --

12 MS. WILSEY: Can I just interject, then.  
13 So that we are on the same page, in general we're looking  
14 at the 221,596, less 25, less 17, so approximately 179?

15 MR. MacINNES: Yeah, we're sitting at  
16 about -- we'd be sitting at about 179.

17 MS. WILSEY: At this point. So the board  
18 may consider grants of approximately \$120,000-ish.

19 MR. MacINNES: Right.

20 MR. ISELY: Is that right?

21 MR. MacINNES: Yeah. Well, and then  
22 there's an extra \$10,000 in there --

23 MS. WILSEY: Right.

24 MR. MacINNES: -- which I would like to  
25 just leave for now until, you know, we figure out what,

1 how the numbers all fall out. So it's 221 less 42.

2 MR. ISELY: 120, so that's the  
3 difference.

4 MS. WILSEY: Okay. That's the 10, we're  
5 kind of ignoring that now as sort of a rounding error in  
6 case we -- we'll let them figure it out.

7 MR. MacINNES: Yeah. It's always good to  
8 have a little spare, just because things happen that you  
9 never plan on I've noticed.

10 Okay. So let's go into -- is there  
11 anything else, does anybody else have any other comments,  
12 anybody, on Item (a), the UCPB Fund Rebalancing that  
13 we've just discussed? Okay. Hearing no more comments.

14 Let's move to the MEC grant request on  
15 the Consumers Energy and DTE Energy rate cases.

16 Thank you, Allan.

17 Chris.

18 MR. BZDOK: Thank you, Mr. Chairman,  
19 members of the board. Chris Bzdok on behalf of the  
20 Michigan Environmental Council, James Clift of MEC, the  
21 policy director of MEC is with me here today as well.

22 We have before you -- am I doing both  
23 requests at the same time, or do you want me to do these  
24 one at a time?

25 MS. WILSEY: Separate.

1 MR. MacINNES: However Michelle  
2 recommends.

3 MR. BZDOK: Okay. So the request, our  
4 first request before you is a request for additional  
5 funds, for funds for the pending Consumers Energy and DTE  
6 Electric Company general rate cases, and specifically to  
7 pursue PSCR-related issues in those cases. And we've  
8 provided you with a fairly detailed memo on both cases,  
9 but I'm just going to hit the highlights.

10 These are very large rate increase  
11 requests, they're the largest requested increases from  
12 each utility in quite some time. Consumers is going for  
13 an additional \$163 million per year, DTE is asking for an  
14 additional \$370 million per year. The increases to  
15 residential customers are out of proportion to the  
16 general increases, so not only do we have big increases,  
17 but because both utilities are proposing these rate  
18 increases with the cost of service proposals that they  
19 have in the pending cost of service cases, the increases  
20 to residential customers are a very high proportion:  
21 DTE, 321 million of the 370 million are proposed to be  
22 collected from residential customers; in Consumers, 202  
23 million of the 163 million is proposed to come from  
24 residential customers, again, because of the impact of  
25 the cost of service cases. The industrial customer rates

1 will go down and the residential rates as proposed will  
2 increase by more than the total annual increase. So a  
3 lot of money that we're talking about.

4 We have presented certain issues that we  
5 think are going to be key in this. We've had a meeting  
6 with the Attorney General, with Mr. Moody,  
7 Mr. Janiszewski, and with one of their experts,  
8 Mr. McGarry, and we've gone over our issues and we are in  
9 a dialogue with them about their issues as well.

10 Primary ones on Consumers, they're  
11 proposing to buy a gas plant, it's a combined-cycle gas  
12 plant, it's supposed to be picking up some base load  
13 generation in the form of the seven classic coal plants  
14 that are retiring, a portion of that generation. We have  
15 had numerous cases, and the board has supported numerous  
16 efforts related to Consumers' other combined-cycle plant,  
17 the Zeeland plant, and some of that has to do with how  
18 that plant is generally treated for PSCR purposes like a  
19 peaker. It's dispatched like a peaker, gas is procured  
20 for it on the daily spot markets from a management agent  
21 like a peaker, et cetera. So if we're buying another yet  
22 combined-cycle gas plant and it's supposed to be  
23 replacing some of the seven classic generation, are we  
24 going to be treating this like a peaker as well; how are  
25 we going to be acquiring gas for it; how are we going to

1 be dispatching it? There's also a potential affiliate  
2 transaction in terms of how gas will be delivered to the  
3 plant because one portion of that line is a Consumers  
4 Energy pipeline. So that's a PSCR issue as well.

5 Expenses for the deferred Thetford plant  
6 is an issue that we're going to push back on. And  
7 investment recovery mechanism, which is essentially a  
8 tracker for capital expenditures, is an issue that we're  
9 interested in. Coal plant capital investments on  
10 Consumers, I've covered a little bit with you before, but  
11 we're interested in some specific issues relative to  
12 that. Some of the Clean Air Act expenditures, and  
13 specifically the plan for some of these units to use  
14 activated carbon injection and dry sorbent injection and  
15 how that requires the burning of hundred-percent western  
16 coal, meanwhile in the PSCR plan case, they're having all  
17 sorts of difficulties with getting some of their western  
18 coal due to difficulties with the western rail lines, so  
19 figuring out how that's all going to come forth is going  
20 to be another PSCR issue. We've got some cap ex relative  
21 to Clean Water Act issues that's relatively speculative.

22 We've got a revenue adjustment mechanism,  
23 which is essentially a decoupling mechanism, which is  
24 something that we're interested in to the extent that --  
25 so what Consumers has said here is that they are

1 interested in adopting decoupling if legislation occurs  
2 during the pendency of this great rate case that would  
3 allow it. So over here we've got potential for energy  
4 legislation percolating. Decoupling is something that we  
5 do support. Decoupling basically says we're going to set  
6 a revenue requirement for the utility based on an assumed  
7 amount of sales for the year; and then traditionally in  
8 ratemaking, if the utility sells more than what they  
9 projected, they generate profits on the additional, and  
10 if they sell less than what they projected, then they  
11 take a loss on the reduction in sales based on -- until  
12 their next rate case when they can basically figure all  
13 of this out again.

14 What decoupling does is it says the  
15 utility is basically made whole or the customer is made  
16 whole on that revenue requirement if they sell more or  
17 less. So if they sell more, the customers get a refund;  
18 if they sell less, the utility gets some additional money  
19 back in terms of a surcharge in the following year. What  
20 that does is it breaks the incentive for the utility to  
21 sell as much energy as possible, which is good, for among  
22 other things, energy efficiency programming, it's also  
23 good for some of this peak demand stuff that's driving  
24 the cost of service cases. If what's driving capacity  
25 investments is the need to sell a ton of energy in the

1 summer to residential customers to blast their air  
2 conditioning, then providing for other types of rate  
3 designs, things we'll be talking about with Douglas when  
4 we get to cost of service, decoupling helps incentivize  
5 and remove the disincentive to not try to maximize the  
6 sales of energy.

7           There are also some rate design issues  
8 that are tied up with the PSCR that we are interested in.  
9 So you can -- can you see that, is that focused for your  
10 eyes? It's a little blurry to my eyes, and I'm not --

11           MR. ISELY: It's a little blurry, but  
12 it's good.

13           MR. BZDOK: Is that better or worse?  
14 That's better, right?

15           MR. ISELY: Yeah.

16           MR. BZDOK: So these are energy charges,  
17 okay. And so what Consumers -- the red is what Consumers  
18 has on the books now, and the blue is what they're  
19 proposing. So there's two things that go on here: In  
20 the summertime, Consumers has what they call an inverted  
21 block rate, okay. And what an inverted block rate means  
22 is that there is one price for the first 600 kilowatt  
23 hours of energy for a residential customer during the  
24 month, and then when you go above 600, there's a higher  
25 price, and so that's encouraging people to try to

1 conserve if possible, or it's at least giving them a  
2 little bit of a disincentive to use more than 600  
3 kilowatt hours. Consumers is still going to have an  
4 inverted block rate, but they're bringing it closer than  
5 it was. Right. So the first 600 kilowatt hours, the  
6 price for that is going up; the amount after 600 kilowatt  
7 hours, the price for that is going down. So they're  
8 going to bring them closer together, which lessens that  
9 disincentive to use a lot of energy in the summer.

10           Meanwhile, in the cost of service cases,  
11 you know, the line is residential demand in the summer is  
12 what's driving all the capacity costs and it's terrible  
13 for the system and, you know, it's causing everybody's  
14 bills to go up and expenses to go up, but with the other  
15 hand, we are going to lessen the discouragement to  
16 residential customers to use more energy and to buy more  
17 energy per month in the summer. So that's a bad thing.  
18 And then we are also going to increase the charges for  
19 the off-peak months, October to May. So we're increasing  
20 at the -- sorry. We are decreasing the charge at the  
21 time when -- that drives overall system costs and drives  
22 the need to buy new capacity, and we are decreasing --  
23 and we are increasing charges at the other times. So  
24 we're going in the wrong direction if we're looking at  
25 some type of a rate design that's going to encourage,

1 from a PSCR perspective -- or discourage buying, you  
2 know, as much energy as possible during the months when  
3 it's driving system costs. So that's another -- that's  
4 another issue that we're interested in.

5 Line losses, there's a new line loss  
6 study; we have requested that in discovery. Line losses  
7 continue to go up even though we spend money on the  
8 distribution system in each one of these rate cases.

9 DTE -- any questions on Consumers before  
10 I move to DTE? Yeah.

11 MR. MacINNES: Does anybody else have any  
12 questions on the Consumers? Any other board questions?

13 MR. ISELY: The change in the rates that  
14 you're pointing out, I understand the incentive side;  
15 what's the cost-side argument that's going on here?  
16 Because normally when you have a two-tier pricing  
17 structure like that, you're going to be arguing that your  
18 front-end cost, your fixed costs' area has increased in  
19 cost, that your base cost has gone up?

20 MR. BZDOK: The utility's arguing that  
21 it's base cost has gone up?

22 MR. ISELY: Right.

23 MR. BZDOK: And yes, they are going to  
24 argue that their base cost has gone up.

25 MR. ISELY: And then the other side would

1 be that they're arguing that their peaking cost has gone  
2 down?

3 MR. BZDOK: But they're not arguing that,  
4 they're arguing that their overall system costs continue  
5 to go up and that what's driving them to go up are the  
6 need to meet those peak demands in the summer. That's  
7 everything that's going on these in these cost of service  
8 cases: The residential customers are the bad guys, the  
9 residential customers are using too much energy in the  
10 summer, that's forcing all the other customer classes to  
11 incur extra costs, that's why we need to shift all these  
12 costs to residential customers; but in the meantime,  
13 we're going in the opposite direction in terms of our  
14 PSCR charges.

15 DTE.

16 MR. MacINNES: Before we get there.

17 MR. BZDOK: Sorry.

18 MR. MacINNES: Are there any other  
19 questions on Consumers? I have a couple that I'd like to  
20 ask.

21 I've asked the AG's office in the whole  
22 spirit of this trying to not duplicate things to provide  
23 some, oh, issues that they're going to be working on so  
24 that if they're working on it, maybe you don't have to  
25 work on it in some cases, you know, because we know they

1 do different issues, too. But so in the spirit of that,  
2 they have come back with some really good detailed -- and  
3 actually I'd like to share this with all the grantees,  
4 because for years now we have been asking grantees to  
5 give us, you know, really a lot of detail on what you  
6 want to argue and why, because we want to use the money  
7 wisely, we don't want to, oh, I just want to intervene  
8 because it's a nice day; it's like here's what we want to  
9 do and here's why. And so I think these -- and I've  
10 asked the AG's office for those comments, too, and I  
11 think the comments they have on these cases and on some  
12 gas cases are a good model on the type of thing that I'd  
13 like to see us get from grantees. Now, I know that your  
14 hands are tied to a degree because a lot of times you  
15 don't have the information in front of you, so I  
16 understand that, and I guess I would just ask, to the  
17 extent possible, that you try to be more detailed in why  
18 you want to -- in which areas you want to intervene in  
19 and why and how that fits in. And I would like to give  
20 these to you when we're done as examples of some of that  
21 from the AG's office.

22 In looking at their comments, there were  
23 several here, and maybe Michael would be willing to, you  
24 know, just start a little dialogue here, but a couple of  
25 comments on the CECO cases on, for example, whether or

1 not the investment recovery mechanism would fit under Act  
2 304. I mean a lot of these are Act 304 questions. The  
3 revenue adjustment mechanism, is that, you know, Item 5,  
4 line losses and, you know, personally I think the line  
5 losses are too high basically what I know about power  
6 systems; but is that an Act 304 case? Fermi 3 licensing  
7 expenditures; is that an Act 304 case? Rate design  
8 issues, employee incentive compensation. I don't know.

9 Michael, do you want to comment on some  
10 of this, some of the things you're already going to be  
11 working on?

12 MR. MOODY: Yeah. And I'll just put it  
13 in context. We had received an e-mail, I think Michelle  
14 sent, these are the areas that MEC is looking into, what  
15 are you looking into, and then also is this something  
16 that you think is an Act 304. And, of course, our first  
17 answer is, well, you know, everything is case by case and  
18 more information is always better. I said, you know,  
19 obviously ask the intervenor to provide more information  
20 as to why they think it falls in there, but my initial  
21 thought when I looked at it are some of the ones I  
22 provided.

23 So what we did on Consumers Energy case,  
24 we went through and, you know, addressed whether we were  
25 looking at the same thing. And like for CECO, the

1 Jackson plant purchase, we just said, yeah, we are  
2 analyzing that, some of the issues related to fuel supply  
3 for the plant, and we thought that fit under Act 304.  
4 And I didn't provide I guess a lot of detail actually in  
5 the CECo and DECo ones as much as I did in those GCR  
6 ones, which I could provide more next time.

7 MR. MacINNES: I think this is a great  
8 start.

9 MR. MOODY: Okay. And so what we did is  
10 I said, yeah, we are looking at that one. And I didn't,  
11 like I said, explain a lot of how we're looking at it,  
12 but and I said that was Act 304.

13 And then like the second issue was  
14 expenses for the deferred Thetford plant, I said that's  
15 not really on our list per se that we're going to  
16 examine, but we obviously would look into it, do some  
17 discovery on it, and we weren't sure how that fit under  
18 Act 304.

19 For investment recovery mechanism,  
20 actually both mechanisms, you know, obviously the  
21 Attorney General has taken a position that mechanisms, we  
22 believe that they're unlawful under the statute, our  
23 theory being that the Commission is a body of limited  
24 powers and there already are mechanisms in the statute,  
25 different recovery mechanisms, one of which obviously is

1 the GCR and the PSCR, those are recovery mechanisms where  
2 they forecast an amount and then at the end reconcile  
3 that amount. That's what these kind of mechanisms do in  
4 a way, they allow the Company to, like uncollectibles,  
5 you know, it would be a mechanism that they currently  
6 have, which we have argued is unlawful. The Court of  
7 Appeals hasn't agreed with us on that, but. So the  
8 investment recovery mechanism and revenue adjustment  
9 mechanisms are two more that the AG's office would argue  
10 are unlawful, that you would have to get legislation to  
11 allow this to occur, they can't just grant mechanisms  
12 because rate designs are such that the Company, you know,  
13 either forecasts an amount and they get rates based on  
14 those amounts, test years and so forth, and then as the  
15 years go on, if they don't make those amounts, there's a  
16 winners and losers, and that's how rate cases work, you  
17 don't get to just recover all your costs. You know,  
18 there's some expenses you don't make, some expenses are  
19 more than you thought, and that kind of washes out in a  
20 rate case. These mechanisms allow less risk to the  
21 company because they're for sure to get a certain amount  
22 of money recovered. So policy-wise, we don't like them  
23 because it goes to the risk that the Company is  
24 incurring, and if you don't also take that risk into  
25 account in your return on equity, which they don't, then

1 the Company's getting a deal on these. But okay, that's  
2 a policy question.

3 MR. MacINNES: So your point is that  
4 that -- you're not sure how that fits in under Act 304?

5 MR. MOODY: Yeah, under Act 304. I was  
6 giving my bigger picture of that, but yeah, so the  
7 mechanisms, the Attorney General has always argued that  
8 they're unlawful. We don't think they really fall under  
9 Act 304 funding because it's more of a ratemaking issue,  
10 so it seems to be something more of a rate case that  
11 you're arguing these types of thing and not an Act 304  
12 question that would be funded through Act 304 funding.

13 The coal plant capital investments, we  
14 thought that was an Act 304, you know, possible issue.  
15 We are going to look at that ourselves.

16 Rate design issues, which I guess follows  
17 along with what I just talked about, you know, we are  
18 going to look at rate design issues. If it's not the Act  
19 169 stuff, then we thought, well, you know, rate design,  
20 generally that's not Act 304, that's in a general rate  
21 case.

22 Cost allocation, you know, 169, that's  
23 clearly Act 304, it's put in the statute.

24 Line losses, another one under the CECO  
25 case, we probably won't look at that issue, at least

1 closely, because we allow the Staff and other people to  
2 examine that more. It's one of our things that we do  
3 internally, too, which I'm sure other people do, we know  
4 traditionally what strengths the Staff are, strengths of  
5 some of the other parties, we take that into account when  
6 we decide what issues we're going to go into. So if we  
7 think the Staff's strong on an issue, why spend our --

8 MR. MacINNES: Well, and that may be an  
9 area where grantees can supplement --

10 MR. MOODY: That's right.

11 MR. MacINNES: -- provided it fits under.  
12 But you say you don't see how that fits under Act 304?

13 MR. MOODY: Yeah, we weren't sure how  
14 that fit under Act 304 funding. It doesn't mean that you  
15 can't get an explanation from your grantee on that.

16 Employee incentive program, again, that's  
17 something that we will examine, we've examined almost in  
18 every rate case, but again, we don't see that as being an  
19 Act 304 funding question, but that could be discussed  
20 here, and certainly we'd listen to it, and I'm sure you  
21 guys will listen to it.

22 On the DTE Electric rate case, the  
23 Renaissance plant purchase, we're going to look at that.  
24 We thought that it, you know, there probably would be  
25 some Act 304 issues in there.

1           The purchase of the 300 megawatt  
2 combustion turbine, we'll be looking at that in that rate  
3 case, but we thought, again, that could be funded through  
4 Act 304, parts of it.

5           Coal plant capital expenditures, we're  
6 going to be looking at that question, too. We thought,  
7 again, that possibly could fall under some funding for  
8 304.

9           The Fermi 3 licensing expenditure, we'll  
10 look at that. We didn't see that as an Act 304 issue  
11 completely, but that doesn't mean we wouldn't listen to  
12 arguments on it.

13           Rate design issues, again, we didn't  
14 think that was Act 304, but we will be looking at that.

15           Employee incentives, similar to in CECO,  
16 we'll be looking at that. We didn't see it as 304.

17           And that doesn't -- our discussion  
18 doesn't mean that any intervenors don't provide excellent  
19 work for you guys, because I know I've seen CARE and MEC  
20 and, you know, the other guys here do some great work  
21 just recently in the Act 169 case. But just as to what  
22 we're looking at and your determination as to whether  
23 it's duplicative or not or whether we can work together,  
24 that's what we're providing this information to you guys  
25 for, and then take into account as to whether you want to

1 fund another person to help us on that issue, great, or  
2 if you think the AG should go that one alone, that's  
3 fine.

4 MR. MacINNES: Well, it's getting pretty  
5 detailed, but -- and I wish we had a broader scope for  
6 our work, and I know there's been some discussion about  
7 changing that, but today, it's not the way, that's not  
8 the case.

9 So Chris, I don't know if you have any  
10 response to that.

11 MR. BZDOK: Sure. Sure. So the page 1  
12 of the memo under the table says the method -- what I'm  
13 doing here is I'm summarizing the two filings and I'm  
14 highlighting both PSCR-related issues and other issues of  
15 ratepayer interest. So the purpose of the memo was  
16 intended to be comprehensive, it was not to ask you to  
17 fund non-PSCR issues. In the grant request under No. 1  
18 under the brief summary, we indicate that we're asking  
19 for 20,000 legal, 20,000 expert in each case, that we  
20 would ask for three times those amounts if the fund was  
21 not under its current financial stress, but we're  
22 committed to raising the remaining funds needed from  
23 other sources if the board is able to fund one-third of  
24 the cost. So the intent is not to ask you, and we are  
25 not asking you, to fund the non-PSCR issues. My mentor,

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1 Peter Manning, always says, --

2 MR. MANNING: Don't blame me.

3 MR. BZDOK: -- well, I have to work that  
4 day anyway. So I mean if we're going to be at the  
5 hearing and we're raising money from other sources as  
6 well, we want to let you know all of what we see as the  
7 primary ratepayer issues that are on the table, and we do  
8 intend to work on those as well, but we're going to be  
9 very specific, and we have been very specific in the memo  
10 about what the Act 304 implications are of the items that  
11 we do feel are PSCR issues, and we're mentioning the  
12 non-PSCR issues as well.

13 MR. MacINNES: So you're trying to give  
14 us a broader view of the issues that just we should be  
15 aware of --

16 MR. BZDOK: Correct.

17 MR. MacINNES: -- with the idea that  
18 you're assuring us that the money that we're going to be  
19 funding, if we fund your intervention, will all qualify  
20 under Act 304?

21 MR. BZDOK: Correct. We've laid out in  
22 each of the issues that's a PSCR issue what the PSCR  
23 aspects are, and that's what we're asking the board for.  
24 We're not going to handle half a billion dollars of rate  
25 cases with the money that we're asking you for.

1 MR. MacINNES: Why not?

2 MR. BZDOK: So I mean, but it's just to  
3 give you, you know, the full scope and extent.

4 MR. MacINNES: Okay.

5 MR. BZDOK: So that's my response to  
6 that.

7 MR. MacINNES: Okay.

8 MR. BZDOK: And we've met with Mr. Moody  
9 and Mr. Janiszewski and one of their experts, we've gone  
10 over some of this stuff, and we'll continue to work, you  
11 know, elbow to elbow with them on some of these things.  
12 We had a good experience in the last cost of service case  
13 doing that, and complementing each other, and that would  
14 be the intention again here.

15 MR. MacINNES: Okay. Does the board have  
16 any other comment or question on that? Okay. Do you  
17 want to --

18 MR. SMITH: Jim, maybe I could build off  
19 of something you were saying.

20 MR. MacINNES: Yes.

21 MR. SMITH: I apologize, I missed that  
22 note yesterday, so I'm not as up to speed on the dialogue  
23 between your two organizations. But Jim, you had pointed  
24 out it would be helpful for us to understand the issues  
25 that each our grantees and the AG's office are engaging

1 in on a case-by-case basis, and I can see us working with  
2 you guys to develop something before we're making grants  
3 where we can see is the -- like here's the general rate  
4 case for, you know, Consumers. Issue 1: Is the AG  
5 involved in Issue 1; yes or no? Is the grantee proposing  
6 involvement in Issue 1; yes or no? Are they on the same  
7 page, or are they working on substantively the same or  
8 different issues? That would be I think really helpful  
9 for us to break it out that way in terms of managing a,  
10 what is going to be a shrinking budget in future years  
11 and making sure our dollars are going to the right  
12 places. I don't know how complex it would be to figure  
13 that out, but I think it would be a useful tool for the  
14 board.

15 MR. MacINNES: Well, I look at it if we  
16 can also have a little bit of dialogue between the  
17 grantees and the AG's office to help, you know, back and  
18 forth a little bit here, as we've done with our board  
19 education, we've brought in a variety of experts who come  
20 from maybe a little bit different perspectives to help us  
21 be better informed about issues and make a better  
22 decision, so I see that as a positive thing. And but I  
23 also recognize that grantees don't always have the -- you  
24 know, they haven't -- I mean we're sitting here trying  
25 award a grant in time, and they don't have all the

1 information, too, so that's -- the way the system is set  
2 up makes it challenging. But I think as you outlined, it  
3 is I think a great concept; to the extent we could do  
4 that, it would be very helpful.

5 Any other board comments?

6 Okay. Shall we continue with the DTE, do  
7 you have anything on it?

8 MR. BZDOK: Certainly. And let me say  
9 this on that comment. So we get the filing, we go  
10 through the filing, we've given you a fairly detailed  
11 sort of workup of what we see as primary issues. I met  
12 with these guys, I went over our issues with these guys.  
13 In the cost of service case, well, really both cases,  
14 where Mr. McGarry was in town, I also had the  
15 opportunity, Douglas and I did, to meet with  
16 Mr. Janiszewski, their colleague, and then also  
17 Mr. McGarry at the Cracker Barrel and go over at a point  
18 in time -- so when they say, well, we're looking at that  
19 issue, and we say, well, we're looking at that issue, and  
20 then you do discovery and then you start to sort of, you  
21 know, bandy about some drafts of some testimony and you  
22 reach a time where we know, we're able to sort of have,  
23 to the extent work product can be, you know, disclosed  
24 informally, have a more detailed discussion of where are  
25 you going, what are you going to emphasize, and we were

1 able to say, okay, at that point, on the --

2 So one example, in the DTE cost of  
3 service, there's a proposed reallocation of uncollectible  
4 expense, basically bill payments that just get written  
5 off, and those are distributed across customer classes,  
6 and DTE is proposing to distribute those in proportion to  
7 where they occur, so residential customers will basically  
8 be paying a lot more for uncollectibles and industrial  
9 customers will be paying a lot less, and we were able to  
10 discuss ahead of time why we both think that's wrong.  
11 Mr. McGarry put in evidence that that's -- that should  
12 simply be denied because it's sort of a societal cost,  
13 it's a cost of doing business, not a cost that's  
14 attributed to one customer.

15 Douglas in his testimony was able to say,  
16 well, if you are going to look the cost causation on  
17 uncollectible expense, we know that certain types of  
18 customer, certain types of bill payment schedules,  
19 certain types of late payment situations are what are  
20 increasing the risks of uncollectible expense, and so if  
21 you are going to try to do something more cost-causation  
22 based, there are other refined ways you could do it. So  
23 we're both saying no, and we're offering some  
24 complementary, yet different, alternatives.

25 So it would be -- that's the type of sort

1 of honing in or refining that we were able to do sort of  
2 within the week about filing testimony. It made us say,  
3 okay, well, they've got this end of it covered, we don't  
4 need to cover that, and we can hit harder over here.

5 Now we're writing briefs and we're fully  
6 supporting, I mean we're going to be fully supporting  
7 their proposal and our proposal, so I mean there's a  
8 certain evolutionary sense that requires additional  
9 meeting. We can always give you a first cut early on --

10 MR. MacINNES: So it's not so simple as,  
11 oh, you're looking at it and they're looking at it and,  
12 oh, well, there's a duplication, that's not -- doesn't  
13 make sense? So there's a -- you guys are both looking at  
14 it and there's a process where you're both getting into  
15 it, and as you, as it ripens, you may end up going a  
16 little different direction, and so it may take a little  
17 while to figure that out. Is that kind of a little bit  
18 of a summary of it?

19 MR. BZDOK: Yes. Inherent in the process  
20 of looking into something is getting answers you don't  
21 have right now, and figuring out, you know, what you  
22 think is going to have traction. So I guess what I can  
23 say is we can continue to check in with you as the level  
24 of detail refines. We don't necessarily know that -- I  
25 mean this is a fairly detailed roadmap, but we don't

1 necessarily know all of the ins and outs and all of the  
2 ways in which we're going to be either complementary or  
3 different entirely right at the outset, and neither do  
4 they, I think. So I mean that's just, for whatever  
5 that's worth --

6 MR. MacINNES: No, that's an important  
7 point.

8 MR. SMITH: I appreciate that, but I want  
9 to push back a little bit on it and suggest that, with  
10 limited dollars, that there has to be a process of  
11 prioritization where you say it's good enough that the  
12 AG's office is involved in this issue and we're just  
13 going to drop it, and if not you guys making that  
14 decision, I think we have to make that decision,  
15 especially in light of declining resources to allocate to  
16 a wide array of cases.

17 MR. BZDOK: Sure.

18 MR. MacINNES: Well, I think to the  
19 extent we have that information and you can help us with  
20 that, then fine.

21 MR. SMITH: Right.

22 MR. MacINNES: But it's not simple. But  
23 I think there's more that we can do working together now,  
24 because before we weren't really working together as  
25 much, you know, and I think that's the point, it's

1 recognizing the challenges, but let's try to work  
2 together more and try to fix, sort those things out and  
3 so you all know -- I mean we're trying to be fair to all  
4 the grantees, okay. We want to make sure everybody gets  
5 a reasonable share based on, you know, a good argument,  
6 and we've got a lot of things to balance here, and the  
7 more we can lop off those things that you guys can  
8 identify as an overlap early on, the more money we'll  
9 have to fund those other things where you can really add  
10 value. So I guess that's kind of what I'm thinking.

11 Any other board comments? Good, those  
12 are good comments, Conan. Thank you.

13 Okay. Oh, Douglas.

14 MR. JESTER: I want to make one short  
15 comment from experience of working as an expert on one of  
16 these cases. In the cost of service cases, we initially  
17 identified certain issues that were very apparent. Fully  
18 three-quarters of the way through my work on those cases,  
19 I finally figured out that the allocation of distribution  
20 system costs that's between secondary businesses and  
21 residential customers was problematic, and this is  
22 actually residue from previous cases. In terms of  
23 dollars from residential customers, that's bigger than  
24 all of the other issues combined, but it take -- I mean  
25 it's a very serious --

1 MR. MacINNES: It's a process.

2 MR. JESTER: -- effort to work through  
3 all of the information and arrive at that understanding.  
4 So absolutely makes sense to identify issues to  
5 coordinate a --

6 (Multiple speakers.)

7 MR. MacINNES: And that's what you're  
8 being funded for, to go through that process.

9 MR. JESTER: But just recognize that some  
10 of it is an emergent discovery as you go through.

11 MR. MacINNES: Okay. Good discussion.

12 Anything else, Chris, on your grant  
13 request?

14 MR. BZDOK: No, I think that's most of  
15 it. No, I think that's most of it, unless you have  
16 questions on the remainder of the memo.

17 MR. MacINNES: So you're requesting  
18 40,000 for each?

19 MR. BZDOK: Yes, 20 and 20.

20 MS. WILSEY: Wait.

21 MR. BZDOK: 20 and 20 in each, 20 legal,  
22 20 expert in each.

23 MS. WILSEY: Oh.

24 MR. MacINNES: Oh, okay.

25 Let's go to the next item, MEC grant

1 request, transfer of funds, cost of services cases.

2 MR. BZDOK: We were able to pick up a  
3 small amount of outside money to help support Douglas's  
4 efforts, and so we're seeking to transfer 5,000 of his  
5 budget in each case to legal.

6 MR. MacINNES: Okay. Any questions on  
7 that from the board?

8 Okay. Let's go to Item (d) then, CARE  
9 grant request, 2014 PSCR reconciliation cases for Alpena,  
10 I&M, NSP, UP Power, Wisconsin Electric, and Wisconsin  
11 PSC. What's PSC?

12 MR. LISKEY: Public Service Corporation.

13 MR. MacINNES: Okay.

14 MR. LISKEY: All right. We're revising  
15 our request to focus on two cases that are, in my  
16 opinion, very important to the Upper Peninsula at this  
17 specific time. About a year ago an investment group out  
18 of London, England, sought to purchase UPPCo, and UPPCo  
19 has about 50,000 customers in the Upper Peninsula, and  
20 there was a case, a proceeding to get the Commission to  
21 approve Integrys Energy, which is a sister of WPS, an  
22 affiliate, it's the parent of WPS, as well as at that  
23 time the parent of UPPCo. UPPCo has some of the highest  
24 rates in the country, they're way up there, over 23 cents  
25 a kilowatt hour, something like that. And I intervened,

1 CARE intervened in that merger case on a pro bono basis  
2 because I was interested in where they were going to get  
3 their power from, because once you break them away from  
4 Integrys, they've only got about four hydro plants and an  
5 oil plant. And it's like, okay, what's the plan; are you  
6 going to be buying from the market, and at even higher  
7 prices? When I attempted to raise that issue in the  
8 case, I got a lot of push back, and from not only the  
9 counsel, but the ALJ as well. So we came to an agreement  
10 that we wouldn't pursue it here, but if they would make a  
11 \$25,000 contribution to this board, I would raise the  
12 issue at the next reconciliation case, which is the one  
13 that we're applying for at this point in time. So that's  
14 the handout I just gave you confirms that they did pay  
15 the board here \$25,000, Allan Pohl's confirmed it and  
16 reported to you earlier. So that's the UPPCo case, we're  
17 asking for \$25,000. And any questions on that?

18 The other case that we -- go ahead?

19 MR. MacINNES: Are there any questions on  
20 that case from the board?

21 MS. WILSEY: So just a clarification.  
22 \$25,000 specifically for UPPCo?

23 MR. LISKEY: Correct.

24 MS. WILSEY: So the Alpena, I&M Power,  
25 NSP, that's --

1 MR. LISKEY: We're only going to do two  
2 cases.

3 MS. WILSEY: -- off the table. Okay.

4 MR. LISKEY: We're only proposing to do  
5 two cases.

6 MS. WILSEY: Okay. Got it.

7 MR. MOODY: And to give the AG, you know,  
8 since I didn't do a list on his, we're not in that case,  
9 so you wouldn't have an issue of duplication. We're not  
10 in the UPPCo, actually we're not in any of those cases  
11 that CARE presented, but I think there's only two of them  
12 now there, but I can tell you right now, we're not in  
13 Alpena, I&M, NSP, UP Power, WI Electric or WI PSC, so you  
14 don't have any concern of duplication.

15 MR. MacINNES: Very good. see, that's  
16 exactly the type of thing we want to know.

17 MR. SMITH: John, could you ask for  
18 300,000 next time so we could wash out our debt?

19 MR. LISKEY: I've thought about it, and  
20 there is a merger case going on right now, but --

21 MR. MacINNES: Good job, though. Are  
22 there any other questions about this case?

23 I have a couple questions. The  
24 Governor's office is working on this; is that right?

25 MR. LISKEY: Not to my knowledge.

1 MR. MacINNES: No. This -- I mean  
2 doesn't this have to do with the merger?

3 MR. LISKEY: The Wisconsin Electric  
4 merger?

5 MR. MOODY: That's a little different.  
6 UPPCo's involved in that case, but not -- this is an  
7 UPPCo PSCR reconciliation. It's a little different, but  
8 same companies.

9 MR. MacINNES: Okay. Okay.

10 MR. LISKEY: This is the -- the time  
11 period that we're looking at is the calendar year 2014.

12 MR. MacINNES: Okay. So this is really  
13 about UPPCo and PSCR. Okay.

14 MR. LISKEY: The next issue, or the next  
15 case, should I go on?

16 MR. MacINNES: Sure, please.

17 MR. LISKEY: All right. So the next case  
18 that we're asking for funding for is the WEPCo 2014  
19 reconciliation case, and we're asking for \$17,000 for  
20 that. I came up with the number because it tied in with  
21 the closing of one of our grants that put \$17,000 back in  
22 the kitty, so I just thought that made sense.

23 The issue is, and we've gone over this  
24 before, but I tried to put together a chart here that  
25 shows you the importance of these SSR payments, and in

1 the proportion that has been bandied about that would be  
2 paid by Upper Peninsula ratepayers, originally it was  
3 going to be a \$48 million charge to be distributed, or  
4 paid by all Upper Peninsula ratepayers, and under the old  
5 formula, Michigan's Upper Peninsula ratepayers would only  
6 pay 8 percent, or about \$4 million. And then through the  
7 next proceeding was when -- and I think I reported on  
8 this -- the Public Service Commission of Wisconsin filed  
9 a complaint at FERC to reallocate that, pushing at that  
10 time Michigan's proportion from 4 percent to 58 percent,  
11 which increased the dollar amount by Upper Peninsula  
12 ratepayers to 30 million a year. And CARE, we, because  
13 of your funding over years past, we have been watching  
14 the MISO and FERC activities, and we -- and in this case,  
15 and it's so typical at FERC, a complaint or something  
16 will be filed and parties have 30 days to respond, and we  
17 got notice of that, we worked a, you know, nonstop over  
18 several, couple weekends, and got our comments in on  
19 time, and at that time, I called everybody I could call,  
20 the Governor's office, I called, you know, Municipal  
21 Power Association, told everyone get into this case.  
22 Well, this case is blown up into, you know, the most  
23 major case I think we've seen in years.

24                   During that period of time, WEPCo did  
25 another filing with NERC to actually lower or reduce the  
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1 footprint of their load balancing authority. What this  
2 did, the result --

3 MR. MacINNES: Excuse me. What's NERC?

4 MR. LISKEY: The National Electric  
5 Reliability Council.

6 MR. MacINNES: Oh, NERC, okay.

7 MR. LISKEY: NERC. They have the  
8 jurisdiction over this aspect of it. And nobody knew  
9 about this, and it was a done deal, and the result of it  
10 was now the Upper Peninsula ratepayers were going to pay  
11 99 percent of these SSR charges, totaling \$96 million a  
12 year. So it went from bad to worse. Now, the Governor  
13 and the Attorney General have done an incredible job  
14 trying to unwind this for the future and come up with a  
15 very good long-term solution where these SSR payments, it  
16 was just announced yesterday, I should add, --

17 MR. MOODY: This morning.

18 MR. LISKEY: -- that a lot of this was  
19 precipitated by the Mines moving their load from WEPCo to  
20 actually Integrys, which is ironic, but as part of the  
21 agreements that the Attorney General and Michael and  
22 Peter have been I'm sure working on this, and the  
23 Governor's office, those SSR payments are going -- the  
24 Mines are back with WEPCo as of February 1, there's been  
25 an agreement that those SSR payments will stop February

1 1. That's great for going forward.

2 In our 2014 reconciliation case, which is  
3 what we're applying for, the issue is we believe, and as  
4 does the Governor's office -- one of the articles I  
5 handed out to you titled Midwest Energy News --

6 MR. MacINNES: By the way, I would  
7 comment on it, this Midwest Energy News is a great  
8 publication. If you don't get it, board members, you can  
9 sign up for it, it comes across daily, and there's  
10 tremendous information about what's going on in the  
11 midwest, so it's an excellent thing to keep up with.

12 MR. LISKEY: So there's still -- the  
13 exact amount is probably, is absolutely in dispute of how  
14 much SSR payments should be in 2014, but let's say it's  
15 between \$50 and \$90 million that WEPCo has received. We  
16 believe that those payments, a significant portion of  
17 those payments, to the tune of about \$17 million, include  
18 capital costs, depreciation, things like that, that are  
19 already in their base rates, and so that we believe  
20 they're double dipping. And the SSR pavements are  
21 classified as PSCR costs. So that's the issue that we  
22 want to go at, and it's --

23 MR. MacINNES: What's the size of the  
24 possible recovery?

25 MR. LISKEY: I believe 17 million.

1 MR. MOODY: Which is huge for that area  
2 with a small population.

3 MR. MacINNES: Yeah, it is.

4 MR. MOODY: It's a population of  
5 thousands versus millions.

6 MR. MacINNES: Right.

7 MR. LISKEY: So and that, of all the  
8 issues that the Governor and Attorney General have been  
9 able to resolve, which is incredible, that's the one  
10 issue, the one big money item that remains, and so I'm  
11 requesting \$17,000 to go after that.

12 MR. MacINNES: And what about these  
13 others?

14 MR. LISKEY: No, I'm not, I can't.

15 MR. MacINNES: It would just be that  
16 case?

17 MR. LISKEY: Those two cases, WEPCo and  
18 UPPCo.

19 MR. MacINNES: Those two cases.

20 MR. LISKEY: I've tried in the past to  
21 take \$25,000 and do six cases, and I -- sorry.

22 MR. MacINNES: We could use more money,  
23 there's no question about it.

24 MR. MOODY: And if I could, I was going  
25 to point out this was a good benefit. Your funding of  
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1 CARE in this situation and prior cases, we were a  
2 beneficiary of, the AG's office, because some of your  
3 experts that you fund through CARE, I think it's Ken  
4 Rose, Bob Burns, and Connie Groh, were key experts that  
5 we had picked up because I think you didn't fund CARE. I  
6 think --

7 MR. LISKEY: Right, the MISO.

8 MR. MOODY: CARE was going to get into a  
9 case, they didn't get the funding they needed, we wanted  
10 to get into the merger case, but we needed experts that  
11 had knowledge of that area. They were acquiring  
12 knowledge of that area because they worked on prior cases  
13 I think that you had funded, so that worked out great  
14 that we were a beneficiary of some of the funding that  
15 you had done to CARE because their experts then had  
16 knowledge of the area already, then we picked them up in  
17 the merger case, they had already had a bunch of  
18 knowledge built up that we could quickly use, because  
19 those cases go really fast. So but just another  
20 situation where kind of worked in our benefit, some of  
21 your funding.

22 MR. MacINNES: Well, we'd love to  
23 continue to fund some of the MISO activity, but we have  
24 to -- there's only so many dollars.

25 MR. MOODY: No, it makes sense. I was  
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1 just telling you some of your prior stuff did help us,  
2 and sometimes it helps the other way.

3 MR. MacINNES: That's good. Okay.

4 That's great. Great stuff. Thank you.

5 MR. LISKEY: Thank you.

6 MR. MacINNES: Okay. We have RRC grant  
7 amendment request, which I think the board members have  
8 received; is that right? Would you want to summarize  
9 that?

10 MS. WILSEY: Yeah. Unfortunately David  
11 could not be here for the rescheduled date, so he did  
12 send a supplemental memo. The request was for the  
13 2015-16 GCR plan cases. He initially had proposed a  
14 total budget of \$109,080 for the cases. When the board  
15 reviewed those initially, they granted \$20,000 to enable  
16 RRC to investigate the filings and to perhaps hone in on  
17 or identify more specific issues that may require  
18 attention and advocacy. They did do that, David was  
19 going to present that to the board. Given his conflict,  
20 he provided a memo summarizing their proposed  
21 interventions and specific issues of concern in each of  
22 those cases. I've distributed that to you. I'm not an  
23 expert on this issues, I won't present their issues, but  
24 hopefully you've read those. And they have requested  
25 \$40,000 in addition to the 20 already granted to fund  
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1 their advocacy in those four GCR plan cases.

2 MR. MacINNES: Does the AG's office have  
3 any comments on these cases?

4 MR. MOODY: We are in all those cases.  
5 Now, traditionally we've been with RRC in all those cases  
6 for years. So it's nothing new that hasn't always been,  
7 it's pretty much the four main GCR cases are the MichCon,  
8 DTE Gas, the Consumers Gas, Michigan Gas Utilities  
9 Corporation, and the SEMCO Gas is probably the ones that  
10 RRC's talking about, and yet we're in the same cases.  
11 Sometimes we hit the same issues, but again, it just,  
12 like other cases, like the Act 169 cases or stuff, they  
13 do take a different angle. I think last year in the DTE  
14 Gas case, our expert, Ralph Miller, we decided, because  
15 we knew RRC was going to hit an issue, we wouldn't spend  
16 our money that way, we would go another way. So we do  
17 take into account what you funded and what we believe  
18 your expert will do -- or your grantee.

19 Again, I mean I know that means that  
20 there's two of us in the case, so budgetary  
21 considerations, obviously up to you how you want to do  
22 that. We appreciate sometimes the extra assistance in  
23 these cases, but we can understand that you can't always  
24 fund double participation. But again, RRC does a great  
25 job, just as MEC and CARE, you know, we don't want to

1 downgrade the work they're doing. But they -- we are in  
2 similar cases, actually the same cases.

3 MR. MacINNES: Okay. And in the cases  
4 that, John, in the cases that you just presented, the AG  
5 is not, AG's office is not involved in either of those?

6 MR. LISKEY: Correct.

7 MR. MOODY: And I guess I'd point out, I  
8 guess I didn't -- I don't have RRC's proposal in front of  
9 me, so I don't know the exact issues that Dave is  
10 proposing, so I can't say.

11 MR. MacINNES: Right. But you would be  
12 in all the --

13 MR. MOODY: In those cases. But most  
14 likely would take different tacks.

15 MR. MacINNES: Yes, I understand.

16 MR. MOODY: So I can't guarantee that the  
17 issues that he's presented to you are ones that we'll be  
18 litigating.

19 MR. MacINNES: Right. Okay.

20 MS. WILSEY: Has there ever -- I'm sorry.  
21 May I?

22 MR. MacINNES: Uh-huh.

23 MS. WILSEY: Have you ever worked with  
24 RRC, using their experts or anything like that?

25 MR. MOODY: We haven't used -- Dave's  
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1 used Frank Hollewa, who is a great expert. In fact, the  
2 last time I talked to Dave, he said, you know, if you're  
3 losing Ralph, you need somebody, you know, feel free to  
4 use Frank if you need for something, so we have  
5 considered using Frank, but since we're in the same  
6 cases, we know Frank will be in those cases under RRC.  
7 We haven't done a situation where we funded one expert  
8 and we've done briefs. But we have done that in the past  
9 in rate cases not involving 304 where we've worked with  
10 ABATE, which is an industrial group, and have paid for,  
11 or split the cost of one expert and did separate briefs  
12 for cost of -- no, not cost of service -- ROE issues,  
13 return on equity, where we have an accountant kind of  
14 examine --

15 MR. MacINNES: Have you done that with  
16 MEC?

17 MR. MOODY: No, we haven't done that  
18 either, we haven't funded one expert that we both --

19 MR. MacINNES: Is that something that  
20 should be considered, I wonder?

21 MR. MOODY: I think what Peter was  
22 suggesting is that we could fund -- what we would offer  
23 at some point, too, that might have been an option, too,  
24 but they could use our expert potentially, like we would  
25 fund one completely and then maybe offer --

1 MR. MacINNES: Right.

2 MR. MANNING: It might be possible, and  
3 Chris would probably affirm that you do run into some  
4 difficulty. Let's say you have one guy and all of a  
5 sudden you're off on slightly different tacks, and one  
6 attorney is -- or two attorneys are trying to direct one  
7 expert. I mean I think if you know you're on exactly the  
8 same, you know, path, that probably doesn't present a  
9 problem, but I think if there's some potential that you  
10 might want to move a different direction, it's  
11 problematic.

12 MR. MacINNES: It sounds like more  
13 Cracker Barrel meetings may be in order.

14 MR. BZDOK: No, those are self-funded,  
15 those breakfasts.

16 MR. JESTER: That's why it's Cracker  
17 Barrel.

18 MR. MacINNES: Wherever you guys want to  
19 meet would be fine with me.

20 MR. BZDOK: There's a little old lady who  
21 throws these big logs on the fire, she just hoists them,  
22 boom. It's entertaining, you could sit there all  
23 morning.

24 Our intent on these rate cases, because  
25 there's so many issues, and because there's so many

1 different experts, is that we would not propose to try to  
2 direct their witnesses; but the one of their witnesses  
3 that we've had detailed discussions about the rate case  
4 on is somebody I'm very comfortable with, and so our  
5 intent is that we will let him handle certain issues, and  
6 we will use that as a jumping-off point for briefing and  
7 cross-exams, et cetera; so, and it's for the reasons that  
8 Peter says, we're not going to get involved in a, you  
9 know, what -- their witness trying to serve more than one  
10 master type of a situation. But, you know, these  
11 proposals are with an eye towards that. There's going to  
12 be -- you know, our involvement is going to involve some  
13 modeling, which they're not going to get involved in; our  
14 involvement is going to involve, you know, Dr. Ron Sahu  
15 on some of the technical aspects of the sorbents, which  
16 they're not going to get involved in. On the other hand,  
17 I know their guy is going to, you know, work on some of  
18 these other issues and we're going to be able to ride  
19 along there.

20 MR. MacINNES: Great. That's what we're  
21 looking for.

22 MS. WILSEY: Quick question, if I may,  
23 one last one. So as of this point, you haven't had a  
24 sitdown at all with David to review these cases?

25 MR. MOODY: No, I haven't --

1 MS. WILSEY: But they've been filed,  
2 right?

3 MR. MOODY: Yeah, that's correct. We're  
4 at the early stages on the GCRs, the prehearing just  
5 occurred in the last couple weeks, so we're at the early  
6 stages. I provided that one e-mail I think that gives  
7 where we're heading or what we see to be issues in I  
8 think three of the four, I might not have given you one  
9 on Consumers Energy. I haven't seen Dave's proposal.  
10 But it's true that because of so many years we worked  
11 together that we tend to take different tacks, so, and  
12 based on where we know Dave will probably go, we go  
13 elsewhere. But that doesn't mean -- you know, I can  
14 understand you will be funding someone in the same case  
15 we're in, but that's not unheard of, and we do it in the  
16 Act 169.

17 MS. LICATA HAROUTUNIAN: Do you find it  
18 helpful to have more than one person dealing with the  
19 same case, or could you do it just as well all by  
20 yourself?

21 MR. MOODY: It can be helpful, you know,  
22 actually. And it depends. You know, if they take a  
23 different, a contrary position to us, then we find that,  
24 you know, obviously not helpful, but that normally  
25 doesn't happen. It's helpful sometimes to have two

1 separate parties come in and it's just kind of like a  
2 game of numbers, or like --

3 MR. MANNING: Right. But again, I think  
4 it's a cost benefit analysis about, you know, how much  
5 value do you get from having duplicative testimony from  
6 the, even if it's, you know -- yes, having two different  
7 people say the same thing can be helpful but, you know,  
8 is it worth the additional money.

9 MS. LICATA HAROUTUNIAN: But is that what  
10 it comes down to --

11 MR. MANNING: Not always.

12 MS. LICATA HAROUTUNIAN: -- or are you  
13 going in the same case but different directions so it's  
14 add on instead of duplicative?

15 MR. MANNING: Well, I think in this case  
16 we want to make clear we don't know. We haven't looked  
17 at what he's proposing and what we're doing, and so I  
18 don't think we want to say it's duplicative or it's not  
19 duplicative or it's helpful at this point. There can be,  
20 again, not to make it more complicated, but, you know,  
21 there can be situations where having two witnesses,  
22 expert witnesses on something because they're  
23 complementary, they're heading in the same direction, but  
24 it can be very powerful. There can also be situations  
25 where you just have two experts saying basically the same

1 thing.

2 And so, you know, you guys have a hard  
3 job, but I think part of what we're committing to do, to  
4 try to do with your applicants is to, as much as we can  
5 up front, try to talk over what are we addressing and  
6 then, you know, do we think that these are the same  
7 issues, maybe the applicant doesn't, but to try to give  
8 you more information than we have in the past, because I  
9 think that has been a problem, and that is partially a  
10 failure on our part.

11 MS. LICATA HAROUTUNIAN: And that's  
12 great. We appreciate it.

13 MR. MANNING: Yep.

14 MR. MacINNES: Any other questions from  
15 the board?

16 Okay. Thank you. Yeah, that's great  
17 stuff, I'm loving what I'm hearing here.

18 GLREA grant amendment request. Don.

19 MR. KESKEY: Thank you, Mr. Chairman. We  
20 had sent out a request on February 1, and we supplemented  
21 it last night with an updated request to transfer,  
22 rebalance some funds between the legal budget and the  
23 expert budget in the two PSCR cases in which we were  
24 approved. We're not asking for any more money or  
25 changing the overall amount of the budget, but as the

1 review and discovery process and the preparation of  
2 testimony has gone on, we see that our original figures  
3 were not realistic, and so we're just simply asking for  
4 that modest change based on updated information.

5 MS. WILSEY: And Don, what was that  
6 number again?

7 MR. KESKEY: At my memo yesterday?

8 MS. WILSEY: Yeah.

9 MR. MacINNES: That some of us received  
10 around 11:00 o'clock last night I think.

11 MS. WILSEY: It was less than the  
12 original. The original was 2,600, and I think it's 19?

13 MR. KESKEY: Yeah, the original amount  
14 was 2,600 shifting from legal into expert, and now for  
15 each case it's 4,550 coming out of legal into expert. In  
16 other words, it's 20 hours plus 15 hours, so it's 35 more  
17 hours of expert time in each case.

18 MR. MacINNES: Any questions or comments  
19 about that? Other than I would reiterate, please try to  
20 get that information to us earlier.

21 MS. WILSEY: Oh, okay. So the additional  
22 amount, it's additional 1,950?

23 MR. KESKEY: Yes.

24 MS. WILSEY: I'm sorry, I read that as  
25 instead. Okay. And you verified that the funds are

1 available in the grant to do that?

2 MR. KESKEY: Well, this is the approved  
3 grant, it's not asking for anything additional.

4 MS. WILSEY: Right. Okay.

5 MR. MacINNES: Okay. Maybe we should go  
6 ahead and take a break and talk about these, and then we  
7 can go on to the schedule change and all that.

8 MR. SMITH: Jim, if I may, before we go,  
9 I wanted to alert the board members to a relationship  
10 that an organization I have that's developing with John  
11 Liskey's group as well. I'm the board treasurer for the  
12 Southeast Michigan Regional Energy Office, and that  
13 organization is supporting an intervention in the general  
14 rate case for DTE around municipal streetlighting. I  
15 raised this with Jim and Michelle, concern that there  
16 might be a conflict of interest there; and I think, we  
17 don't know yet, but we think we're going to hire John to  
18 do that work. They didn't feel there was a direct  
19 conflict of interest, it's municipal, not residential,  
20 it's not a case that UCPB is funding John to be involved  
21 in, although we are in involved in other ways through  
22 that. So I don't think there's a conflict of interest,  
23 but I wanted everyone around the table to be aware that  
24 there is that relationship.

25 MR. MacINNES: Thank you.

1 MR. SMITH: Thanks.

2 MR. MacINNES: Does the board have any  
3 questions about that disclosure? And, you know, I think  
4 that's -- I appreciate your disclosing that, and I don't  
5 see a problem, but I don't know if any of the other board  
6 members do. Does the AG's office see a problem with  
7 that?

8 MR. MOODY: I don't see any, other than  
9 maybe when you come down to voting, you know, you might  
10 recuse yourself or something like that. I'd have to look  
11 into the situation, but, you know, if you were funding  
12 it, that might be a situation.

13 MR. MANNING: It's not being funded by  
14 them.

15 MR. MOODY: Oh, it's not being funded.  
16 All right. Then no, okay, I don't see anything.

17 MS. WILSEY: No, no.

18 MR. MacINNES: Okay. Great.

19 MR. SMITH: Thank you, you guys.

20 MR. MacINNES: Okay. Shall we go ahead  
21 and take a break here?

22 MS. WILSEY: Yeah, take a 15-minute break  
23 and reconvene.

24 (At 1:59 p.m., there was a 20-minute recess.)

25

- - -

1 MR. MacINNES: Okay. We'd like to go  
2 ahead and reconvene our meeting here and do our grant  
3 awards. So do we have -- let me see, how many have we  
4 got here? We've got --

5 MS. WILSEY: Starting with Business Item,  
6 the rebalancing.

7 MR. MacINNES: Oh, yes. Business Item  
8 (a) Rebalancing. Do we have a motion -- this is not a  
9 grant, but kind of a --

10 MS. WILSEY: Just a motion.

11 MR. MacINNES: -- establishing what we're  
12 going to do going forward here.

13 MR. DINKGRAVE: Yes. I move to cap or  
14 limit the UCPB grant approvals for new FY 2015 funds to a  
15 level that will not increase the UCRF unreserved fund  
16 balance designated to the Attorney General by more than  
17 \$300,000, and to rebalance the unreserved fund balance in  
18 a period of not more than four years, beginning with the  
19 fiscal year 2016 grant cycle.

20 MR. MacINNES: Okay. We have motion. Do  
21 we have support?

22 MS. LICATA HAROUTUNIAN: Support.

23 MR. MacINNES: Is there any discussion?

24 MR. SMITH: Ryan, you didn't say increase  
25 it by 300, did you?

1 MR. DINKGRAVE: No. By -- will not  
2 increase the use of UCRF unreserved fund balance  
3 designated to the Attorney General by more than \$300,000.  
4 Do we need to reword that?

5 MR. MacINNES: Maybe it should read to  
6 more than \$300,000.

7 MR. SMITH: Yeah. Thanks.

8 MR. DINKGRAVE: To more than 300.

9 MR. MacINNES: Good catch.

10 MR. DINKGRAVE: Can we make that  
11 correction, or do you want me to read the whole motion?

12 MR. MacINNES: Okay. You've revised the  
13 motion?

14 MS. WILSEY: Uh-huh.

15 MR. MacINNES: And so the idea is no more  
16 than \$300,000, and then we start paying it back next year  
17 over a four-year period, that's the plan. Okay. Was  
18 there support on that?

19 MS. LICATA HAROUTUNIAN: Me.

20 MR. MacINNES: Is there any more  
21 discussion? All those in favor, please say aye.

22 BOARD MEMBERS: Aye.

23 MR. MacINNES: Opposed, same sign. Okay.  
24 Next.

25 MR. DINKGRAVE: I'd move to approve the  
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1 MEC grant request for intervention in the Consumers  
2 Energy and DTE general rate cases on Act 304 compliant  
3 issues in the total amount of \$80,800, funds to be  
4 allocated between the approved cases by the grantee.

5 MR. MacINNES: Okay. We have a motion.  
6 Is there support?

7 MR. ISELY: Support.

8 MR. MacINNES: Any discussion? All those  
9 in favor, please say aye.

10 BOARD MEMBERS: Aye.

11 mr.mac: Opposed, same sign. Okay.

12 MR. DINKGRAVE: I move to approve the MEC  
13 grant request transfer of funds cost of service cases as  
14 presented.

15 MR. MacINNES: Is there support?

16 MR. ISELY: Support.

17 MR. MacINNES: Any discussion? All those  
18 in favor, please say aye.

19 BOARD MEMBERS: Aye.

20 MR. MacINNES: Opposed, same sign.

21 MR. DINKGRAVE: I move to approve the  
22 CARE grant request for intervention in the 2014 PSCR  
23 reconciliation cases for UP Power and Wisconsin Electric  
24 in the total amount of \$42,000, funds to be allocated  
25 among the approved cases by the grantee.

1 MR. MacINNES: Is there support?

2 MS. LICATA HAROUTUNIAN: Support.

3 MR. MacINNES: Any discussion? All in  
4 favor, please say aye.

5 BOARD MEMBERS: Aye.

6 MR. MacINNES: Opposed, same sign.

7 MR. DINKGRAVE: I move to approve the RRC  
8 grant amendment request for intervention in the 2015-16  
9 GCR plan cases in the total amount of zero dollars,  
10 funding to the allocated among the approved cases by  
11 grantee.

12 MS. WILSEY: We can strike that, I guess.

13 MR. MacINNES: Is there a support, motion  
14 of support?

15 MS. LICATA HAROUTUNIAN: Support.

16 MR. MacINNES: Is there any discussion?

17 I think here the, one of the important  
18 factors was the AG's office is already going to be  
19 involved in these cases. We don't know if, to the extent  
20 RRC would have been involved on a different level or  
21 different items. And we would encourage that there be  
22 more communication between, or as much communication as  
23 possible between RRC and the AG's office to reduce the  
24 amount of overlap between these cases.

25 Any other discussion? All those in  
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1 favor, please say aye.

2 BOARD MEMBERS: Aye.

3 MR. MacINNES: Opposed, same sign.

4 MR. DINKGRAVE: I move to approve the  
5 GLREA grant amendment request, transfer of funds, as  
6 presented.

7 MR. MacINNES: Is there support?

8 MR. ISELY: Support.

9 MS. LICATA HAROUTUNIAN: Support.

10 MR. MacINNES: Is it there any  
11 discussion? All those in favor, please say aye.

12 BOARD MEMBERS: Aye.

13 MR. MacINNES: Opposed, same sign.

14 Okay. Is that it?

15 MR. DINKGRAVE: Well, we need to look at  
16 the April date would be next.

17 MS. WILSEY: Reschedule.

18 MR. MacINNES: Okay. The next item of  
19 business, now that we're finished with the grants, is the  
20 April meeting, rescheduling that. And --

21 MS. WILSEY: Susan has been able to check  
22 on availability of this room for the 15th, 16th or 17th  
23 dates, and those are all currently available.

24 MR. DINKGRAVE: You mean the 18th --

25 MS. WILSEY: Oh, I'm sorry, 15, 16, 17.

1 MS. WEBER: Yeah, 15, 16, 17.

2 MS. WILSEY: 18th is probably available,  
3 too.

4 MR. DINKGRAVE: I'm busy.

5 MS. WILSEY: Or the following week.

6 MR. MacINNES: So does anyone have any --  
7 I'm open on all of those days. I don't know if anyone  
8 has any constraints on those dates or wants to pick a  
9 date.

10 MR. SMITH: I can not do the 16th.

11 MR. DINKGRAVE: The 15th or 17th are  
12 better on my end.

13 MR. MacINNES: 17th, 16th and 17th?

14 MR. DINKGRAVE: 15th and 17th.

15 MR. MacINNES: 15th and 17th. Okay. Any  
16 other? Do grantees have any, does AG's office have any  
17 thoughts or any recommendations?

18 THE REPORTER: I'm out the 16th.

19 MR. SMITH: She's out the 16th.

20 MR. MacINNES: So what would we like to  
21 do, the 15th or the 17th?

22 MS. WILSEY: Taxes are due on the 15th,  
23 just in case anyone is finishing up, just letting you  
24 know.

25 MR. MacINNES: So maybe the 17th.

1 MS. WILSEY: No, I'm just kidding.

2 MR. MacINNES: No, it's true. A lot of  
3 people have a lot of work to do before the 15th.

4 MS. WILSEY: So the 17th?

5 MR. MacINNES: Shall we try the 17th?

6 MS. LICATA HAROUTUNIAN: It's good with  
7 me.

8 MR. MacINNES: We don't need a motion for  
9 that, do we?

10 MS. WILSEY: Yeah, you do need a motion.

11 MR. MacINNES: Okay. Do we have a  
12 motion?

13 MR. DINKGRAVE: Yep. I move to approve  
14 the rescheduling of the UCPB regular meeting from April  
15 13 to April 17, 2015.

16 MR. MacINNES: Do we have support?

17 MS. LICATA HAROUTUNIAN: Support.

18 MR. MacINNES: Is there any further  
19 discussion?

20 MR. SMITH: Is that at 12:30 again?

21 MS. LICATA HAROUTUNIAN: Uh-huh.

22 MR. MacINNES: 12:30. All those in  
23 favor, please say aye.

24 BOARD MEMBERS: Aye.

25 MR. MacINNES: Opposed, same sign.

1                   Okay. Next we'll go to Item No. IV,  
2 reports. AG's office, Michael.

3                   MR. MOODY: I guess more or less open to  
4 questions. I know it probably is confusing, I mean I  
5 know we've done this a million times, talked about what  
6 we're in what we're not. But if you ever have any  
7 questions more detailed as to, you know, how our office  
8 operates, I can answer those. Otherwise, you know, I'm  
9 trying to think of anything I can report to you guys that  
10 would helpful. But if you had a question about a  
11 particular case, what we're doing; if it's one that I'm  
12 doing, I could probably tell you more about it. We do  
13 have another attorney, John Janiszewski, who's not with  
14 me who's handling an another bunch of cases.

15                  MR. MacINNES: How about this WE Energy's  
16 deal that the Governor's office is working on.

17                  MR. MOODY: Now, is that the merger case,  
18 right?

19                  MR. MacINNES: The one where the Company,  
20 Valerie Brader believes that the Company may be triple  
21 dipping.

22                  MR. MOODY: Now, I think that's the one  
23 that CARE is looking at, the WE Electric.

24                  MR. MacINNES: Oh, that's right. Okay.  
25 You're not on that.

1 MR. MOODY: Yep. You know, we're not in  
2 that case, but some of those issues bleed into the merger  
3 case.

4 MR. MacINNES: What -- do you have any  
5 comments on the merger case?

6 MR. MOODY: I mean, it's a huge case, it  
7 was really fairly interesting, and still going on  
8 obviously. We're in the midst of a contested case  
9 settlement, which is kind of one of my first. We've  
10 always gotten to the point of sometimes trying to get  
11 people together, we think we might have a contested case  
12 settlement, and that's a situation where we have multiple  
13 parties but you can't get everyone to sign on, and so the  
14 Commission does have a procedure for a contested case  
15 settlement, which it's almost like doing the case again,  
16 but a very limited version now because we've all signed  
17 on to what we think the case should be or a settlement.

18 In this case, we have Wisconsin and  
19 Integrys, the Joint Applicants, the AG, the Staff,  
20 Fibrek, CARE, pretty much everyone that's in the service  
21 territory of those areas all signed on to settlement; but  
22 Cloverland, who is an intervenor but is not being served  
23 in that area won't sign on and they've argued they want  
24 some things, they've argued that there's some breach of  
25 contract issues they have, some wholesale questions,

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1 wholesale contract issue that they want to try to get  
2 some benefit on. It's been a big battle. In fact, we're  
3 actually going Friday to try to kick them out of the  
4 case, which is kind of unheard of, but we've actually  
5 filed, the AG has filed a motion.

6 MR. MacINNES: Where are they located?

7 MR. MOODY: They're up in the U.P.,  
8 eastern portion of the Upper Peninsula.

9 MR. MacINNES: Eastern portion.

10 MR. MOODY: They're a municipal co-op.  
11 Co-op, yeah.

12 MR. MacINNES: What are some of the  
13 issues they're raising?

14 MR. MOODY: So they're focused on, you  
15 know, issues that affect just them, it would make sense,  
16 it's Cloverland, but they have issues that we feel that  
17 are outside the merger case; one of which is a breach of  
18 contract claim. They believe that the sale of the lines  
19 to UPPCo, which is part of what the current agreement  
20 entails, breaches some deal they thought they had or  
21 believed they have with Wisconsin that ended in end of  
22 2014. So they believe the settlement might breach that  
23 agreement, which we've argued, hey, take that to court,  
24 it's not part of the merger case in front of the  
25 Commission. And then they have a wholesale agreement

1 with Wisconsin that they'd like to get a better deal on I  
2 think is their angle, which of course we argued, not part  
3 of the merger, at least we don't think it's relevant to  
4 the merger issue that's before the Commission. They do  
5 argue they think there's a broader concern about  
6 reliability of service, though they haven't really  
7 detailed what that is, but they've made that argument in  
8 their objection to the settlement.

9 Our argument is we think the settlement  
10 as put forth to the Commission right now is the sale of  
11 the Wisconsin lines to UPPCo, the termination of the SSR  
12 payments, which are, you know, millions of dollars, I  
13 think that's the main thing, and we think that will  
14 eliminate some of our concerns with the merger, because  
15 originally we argued that -- the merger was going to be  
16 Wisconsin with Integrys, we felt that affected Michigan  
17 in a way that might put some market power concerns, that  
18 they would own, you know, a lot of the distribution and  
19 generation, as well as the transmission, ATC, and we felt  
20 there could be some concerns with someone that  
21 controls that much power in the area.

22 So then we fought in the FERC case, which  
23 all the way up until about a couple weeks ago we filed a  
24 letter saying we don't have an objection, assuming the  
25 settlement goes through. What that means is that they'll

1 be out of Michigan, so we have told FERC that as long as  
2 they're out of Michigan, that it's Wisconsin, Minnesota,  
3 Illinois concerns, because they got five states they got  
4 to go through to get the merger done with. So we don't  
5 think that's going to be a problem in Michigan if we get  
6 this merger deal done.

7 MR. MacINNES: There's been some  
8 discussion lately about expanding the UCPB to be involved  
9 in broader cases and perhaps trying to find some more  
10 money to fund intervention on behalf of residential  
11 ratepayers, or even perhaps eliminating the UCPB and  
12 having another board that would do that and perhaps other  
13 things. Do you have any information on that that could  
14 be helpful to us that you can share?

15 MR. MOODY: I don't. Our legislative  
16 director, Ellen Cropson [ph], would probably be the  
17 person that would have the best knowledge since she's the  
18 one that works with the legislature on that. I haven't  
19 heard of it, I know when we had talked prior that you  
20 mentioned you had heard about that. All I know is I  
21 think I talked to John and there was something in the  
22 house --

23 MR. LISKEY: House republican action  
24 plan.

25 MR. MOODY: Oh, action plan, okay. That  
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1 they were looking at this issue. I've received some  
2 calls from people asking, you know, who's a consumer  
3 advocate, and I have explained how advocacy works in the  
4 State, you know, we have the Attorney General's office  
5 and the board and how the funding works. And that I  
6 explained other states do it differently, I think it  
7 works here in Michigan, but some states, I'd say about  
8 maybe half, I don't know the exact number, but do it  
9 through their AG's office, some do consumer councils,  
10 some do it a separate consumer council, some do it  
11 through their commission itself.

12 I think going through the AG's office has  
13 been good, and working with the board, and you get the  
14 added benefit I think, if the consumer advocacy is with  
15 the AG -- this is my view -- that you get the added  
16 benefit of having the AG on it, which, you know, compared  
17 to -- when I go to these National Association of  
18 Regulatory Utility Consumer Advocates, I think that's the  
19 name, it's a long title, there's some consumer council  
20 groups there that are pretty active and good and do a  
21 good job, but I don't know, maybe it's my personal view  
22 because I work at the AG's office, but I think it's  
23 better to have the attorney general's office there on the  
24 people side, I think we have a bigger name maybe and, you  
25 know, it lends some added support to the consumer

1 advocacy. That's a personal view, so. Obviously, I  
2 don't know how other people view that.

3 MR. MacINNES: Okay. It was just  
4 something I had heard about and --

5 MR. MOODY: So I don't know. It would be  
6 nice to have more money, you know, obviously, always, but  
7 that's -- and then, you know, expanding the scope, it's  
8 always been an issue that I noticed the board has made in  
9 a multiple grant, or the filings you make at the  
10 legislature saying expanding the scope would be helpful.  
11 I think it's a ditto from the AG's office. It does make  
12 it more difficult to, you know, have to parse out, okay,  
13 I can fund --

14 MR. MacINNES: We do spend a lot of time  
15 on that, and that's what the law requires, that's what we  
16 do; but there are a lot of issues that could be addressed  
17 if there was more, you know, broader scope. But I guess  
18 we'll leave that up to the powers that be here.

19 MR. MOODY: Yeah. We appreciate the work  
20 that we've had with you guys over the years, so it's been  
21 helpful, like I said, that --

22 MR. MacINNES: Well, I think, you know,  
23 having the AG's office and then having our group, you  
24 know, we're -- I think having those two working together  
25 is a pretty powerful force.

1 MR. MOODY: Yeah. It's been helpful I  
2 think over the years and saves a lot of money I think you  
3 can tell from the reports that have been filed with the  
4 legislature, it's been millions, hundreds of millions.

5 MR. MacINNES: Right. Are there any  
6 other questions for our representative here, Michael,  
7 from the AG's office?

8 MR. SMITH: Thanks for being here, it's  
9 great.

10 MR. MacINNES: Okay. Thank you.

11 And then from the grantees. Maybe this  
12 time we'll start with Don.

13 MR. KESKEY: Okay. We have been funded  
14 for four cases, the 2014 PSCR plan and forecast cases for  
15 Detroit Edison and Consumers Energy, and then in this  
16 grant cycle for 2015, the two PSCR cases for Consumers  
17 Energy and Detroit Edison for the year 2015 and the  
18 five-year forecast. And our focus has been a unique  
19 issue, one that would examine their plan and their  
20 forecast to determine whether they're adequate and  
21 complete in terms of planning or encouraging the use of  
22 solar energy to mitigate costs, to mitigate peak costs,  
23 to add capacity during the, particularly during the high  
24 peak months when solar aligns very well with air  
25 conditioning loads, which is a main driver for

1 residential costs, and in fact, utility costs. And the  
2 utilities in their plan cases have presented very scant  
3 information, and also have projected either flat or even  
4 declining uses of solar, even though there are programs  
5 that are encouraging solar, the public's interested in  
6 solar, there's community solar, there's utility-owned  
7 solar, there's customer-owned solar where customers can  
8 be empowered to do something about the escalating costs  
9 of electricity on the residential class. And so that's  
10 our, that's our framework.

11 And, of course, I don't have to go into  
12 all the advantages of solar; there's not only a cost  
13 mitigation aspect and empowerment, giving the customer  
14 some independence or some options, but there's a host of  
15 environmental and even system benefits, whether it be  
16 reducing congestion or line losses or any number of other  
17 things that with more encouragement could be part of the  
18 portfolio of energy capacity resource in the State as it  
19 is happening in some other states.

20 But anyway, the two cases, the  
21 intervention of the Great Lakes Renewable Energy  
22 Association has been granted in both Edison and  
23 Consumers. The testimony is to be filed in Edison on  
24 March 12 and in Consumers Energy on April 1, and then  
25 thereafter the hearings will go on generally in the

1 period of May to June, and the briefing will follow.

2 We do not yet have results from last  
3 year's cases. The briefs have been filed in both cases,  
4 the process is under way, but no results to report. And  
5 that's it.

6 MR. MacINNES: Okay. Any questions for  
7 Don? Okay. Thank you.

8 John, would you want to --

9 MR. LISKEY: I don't really have much of  
10 a report. We're still in the middle of these couple of  
11 the plan cases, primarily the WEPCo 2015 plan case is  
12 going, undergoing radical changes as the SSR payments are  
13 being -- you know, the announcement this morning is huge,  
14 that the Company's agreed to stop the payments effective  
15 February 1, and so that's probably going to cause the  
16 2015 plan case of WEPCo to restart, like, okay, throw  
17 that away, let's start over. I mean that would be what  
18 we're advocating. And that's where we're putting all of  
19 our effort.

20 Just as background, CARE on its own on a  
21 pro bono basis did intervene in the merger case, the  
22 WEPCo merger case, and we did that primarily because if  
23 you really want to know what's going on, you need to be  
24 in the cases, some of these case that are not Act 304  
25 cases, and so even though it results in many hours --

1 MR. MacINNES: So that's a very  
2 interesting point. If you -- say that again.

3 MR. LISKEY: If you really want to know  
4 what's going on, you need to be in some of these other  
5 cases, and that applies in my WEPCo situation, Wisconsin  
6 Electric, and so for that reason, we intervened in the  
7 merger case, and I stopped counting pro bono hours at  
8 200.

9 MR. MacINNES: But that helped you in the  
10 Act 304 cases?

11 MR. LISKEY: Oh, absolutely. It's all  
12 about the SSR, and --

13 MR. MacINNES: So that's an example, if  
14 there was an increased scope for your intervention, that  
15 could -- those could be synergistic?

16 MR. LISKEY: Well, and I think they were,  
17 because, as Michael mentioned, they hired the experts  
18 that we would have had in that case, so that it worked  
19 out really -- I don't think it could have worked out  
20 better.

21 MR. MacINNES: There you go.

22 MR. MOODY: Yeah, it did work well.

23 MR. MacINNES: So anything else on the  
24 MISO, on MISO Transmission Expansion Plans, Northern Area  
25 Study, any of those kinds of things that --

1 MR. LISKEY: No. The only thing we're  
2 looking at right now, and I'll kick it to Douglas, would  
3 be -- I don't know if you want to mention the meeting in  
4 Carmel.

5 MR. JESTER: Sure. So, you know, MISO's  
6 got a lot going on, as you know from the board education  
7 last time. But with the very limited effort that we're  
8 putting in, I have been tracking and participating to a  
9 degree in the demand response working group. Nothing  
10 particular to report at this time. A reminder at last  
11 time I had presented on that to the MISO planning  
12 advisory committee.

13 Currently they're preparing -- or in the  
14 early part of the process, they're doing what they call  
15 the MTEP 16, so it's the transmission planning study that  
16 will be completed in 2016 and that looks forward to  
17 roughly 2030 as the time horizon. And as a part of that,  
18 they construct several different scenarios of what the  
19 world might be like, and then evaluate each  
20 transportation -- or excuse me -- transmission option in  
21 the context of each of those scenarios, the idea being  
22 to, not to optimize for one possible future, but to  
23 optimize considering the range of possibilities. So most  
24 of my activity the last couple months has really been  
25 around influencing those scenarios to take proper account

1 of the expected Clean Power Plan rule. They're still  
2 trying to do scenarios out to 2030 where, you know, sort  
3 of all but one assume there's no limitation on carbon  
4 emissions by EPA, and I don't -- and then they assign  
5 probabilities to these where just automatically they give  
6 a ten-percent probability into each of five scenarios and  
7 then have a voting process on the other, which tends to  
8 be dominated by motivated reasoning of what you want the  
9 world to be like as opposed to what the odds are. So  
10 we're sitting here with a draft rule, an expectation of a  
11 final rule in the summer.

12 The history of EPA rules is that they get  
13 court cases and they get delayed, but eventually they go  
14 into place, and yet the initial proposal from MISO Staff  
15 was to have four scenarios without the Clean Power Plan  
16 and one with. We are now at three with the Clean Power  
17 Plan and two without, so making a bit of progress towards  
18 being more realistic. And an important part of that is,  
19 you know, at least one of them is beginning to recognize  
20 that a lot of this might be done with efficiency rather  
21 than producing and transmitting more power. And then the  
22 transmission alternatives are needing to start looking at  
23 significantly more renewals and that sort of thing. So  
24 that's kind of been the principal activity, and it will  
25 all come to a head at the planning advisory committee

1 meeting two weeks from now.

2 The other issue that I think John was  
3 referring to is they have a hot topic at each one of  
4 these, and the hot topic this time really is around the  
5 capacity planning resource adequacy issue that we're  
6 certainly hearing a lot about here. So --

7 MR. MacINNES: That's the three-gigawatt  
8 shortfall everyone's talking about?

9 MR. JESTER: Yes. And as they told you,  
10 most of that shortfall is in Michigan. So while it's  
11 being talked about in the abstract at MISO, really for  
12 most parts of MISO, they're roughly in balance, Michigan  
13 is, you know, the center of the issue. So it's important  
14 that we say our piece on that.

15 MR. MacINNES: So when you talk about  
16 efficiency, is it correct to assume that also includes  
17 demand response?

18 MR. JESTER: Yes, it is. We're still  
19 sort of negotiating over what the details of each of  
20 these scenarios will be and how much demand response  
21 there will be. Currently MISO's demand response program  
22 is open only to large single consumers of power, so the  
23 principal participants are a couple of smelters, but if  
24 you want to look at doing a lot more of it, you've got to  
25 aggregate small, and that's -- whether the scenario

1 includes that is kind of the question at this point.

2 MR. MacINNES: So are you seeing the  
3 utilities here in Michigan when they're doing their  
4 planning and you're watching all this, are they  
5 considering demand response as a resource?

6 MR. JESTER: DTE has -- well, both of  
7 them have long had industrial interruptibility, which is  
8 not quite the same thing. DTE has long had an air  
9 conditioner cycling program, and they seem to be pushing  
10 that up a little bit, but they're really not either  
11 modernizing it technologically or adding other energy,  
12 electricity consumers other than air conditioners.

13 In the general rate case that Consumers  
14 has filed, they are saying that they're going to do some  
15 demand response programs, though we're still lacking any  
16 deal of detail in that.

17 MR. MacINNES: So we do demand response  
18 in my business, Crystal Mountain, and we've been doing it  
19 for at least 10 years, and we cut out about 3.3 megawatts  
20 of demand and save about, when we do that, we save  
21 somewhere between, you know, \$35,000 to \$40,000 for that  
22 period. It's very complicated, time consuming, because  
23 we have to shut down all our pumps for snow making. We  
24 have 140 snow guns that we have to go and shut off, send  
25 crews throughout the hill to shut off all the snow guns,

1 and we have lights. Now, this is a lot -- a lot of this  
2 is done in November when we're maybe not skiing. We have  
3 motors in our waste water treatment plant, we shut those  
4 down. It's very complicated and time consuming, but our  
5 people have learned how to do it, and I would think that  
6 if we could do it, that other small businesses could do  
7 it.

8 MR. JESTER: Yeah, I believe that's true.  
9 In parts of the country where they have aggregated  
10 programs, they're substantial.

11 MR. MacINNES: Okay. Anything else from  
12 your side, John?

13 MR. LISKEY: I just wanted to mention  
14 that Douglas is so highly thought of by all the other  
15 consumer advocates throughout MISO that they invited him  
16 to speak to these subjects on a panel at a MISO meeting  
17 in Carmel in December, I guess, and they paid the travel.

18 MR. MacINNES: Great. Good deal.  
19 Congratulations.

20 Okay. Michigan Environmental Council.

21 MR. BZDOK: I would propose, if it was  
22 okay with the board, that we would go right to the board  
23 education and talk about the cost of service cases. We  
24 have other things we can talk about, we can talk about  
25 those in April as well. So if that's all right, I'd

1 rather devote whatever time you give me to cost of  
2 service.

3 MR. MacINNES: How does the board feel  
4 about that?

5 MS. LICATA HAROUTUNIAN: Fine.

6 MR. MacINNES: Okay.

7 MR. BZDOK: So as you will recall, these  
8 cases are a --

9 MR. ISELY: I apologize, but since I'm  
10 going to have to leave in the middle of your talk, I'm  
11 going to leave now.

12 MR. BZDOK: I'll get over it eventually.

13 MS. WORDEN: You'll have a Cracker Barrel  
14 meeting.

15 MR. ISELY: I'll read it.

16 MR. MacINNES: There you go.

17 MR. BZDOK: Safe travels.

18 MR. MacINNES: Yeah, safe travels.

19 MR. BZDOK: These are a joint effort of  
20 CARE and of MEC; it was John Liskey's idea at the origin  
21 to do these in collaboration. And so we are in,  
22 collectively in the Consumers Energy, the DTE, and the  
23 Indiana Michigan Power cases, and he's doing more in  
24 Indiana Michigan and I'm doing more in Consumers, and  
25 Douglas is a primary expert witness in all three of those

1 cases, and we have one other witness in at least two of  
2 them.

3 The statute -- so I want to talk to you a  
4 little bit about how this kind of all got set up and what  
5 the dollars are at stake and how some of that breaks  
6 down. Douglas also is going to provide you with some  
7 thoughts about some solutions.

8 So this is the statute that was enacted  
9 in June. The first language that I've highlighted here  
10 is partly holdover language from Public Act 286 of 2008  
11 and partly amended language for the cost of service  
12 cases, and it just says: The cost of providing service  
13 to each customer class shall be based on the allocation  
14 of production-related and transmission costs based on  
15 using the 50/25/25 method of cost allocation. And then  
16 it says: The Commission may modify this method to better  
17 ensure the rates are equal to the cost of service. So  
18 clear as day, right.

19 What are we talking about here? So  
20 production-related costs and transmission costs are what  
21 they say. Production-related means anything having to do  
22 with generation, and transmission is anything having to  
23 do with transmission, and these are fixed costs, so  
24 they're not the variable costs that are largely dealt  
25 with in the PSCR, but these are the fixed costs that the

1 utility has to own and manage and that customers have to  
2 pay a return on and the utility has to pay taxes on,  
3 fixed costs for production and transmission. And the  
4 situation now is those are allocated under a method  
5 called 50/25/25, and what 50/25/25 is is it's a way of  
6 divvying up the pie, so to speak. And the 50 in 50/25/25  
7 is the, each customer class's contribution to peak  
8 demand, an average of peak demand over some number of  
9 months, and it's different for DTE and Consumers. So  
10 each customer class has a certain amount of demand on the  
11 peak days of each month, and that is one of the -- their  
12 share of the demand becomes a portion of their share of  
13 the cost. Fifty percent of these fixed costs are  
14 allocated based on their share of peak demand; 25 percent  
15 based on their use of on-peak energy, so energy during  
16 on-peak hours; and 25 percent based on total energy. And  
17 so that's sort of a balanced method that says some fixed  
18 costs are due to the fact that there's a share of demand  
19 on the system, and that's what -- the utilities have to  
20 build transmission to carry peak. The amount of  
21 transmission needed is to carry the peak, the amount of  
22 production that they need to have in service is to handle  
23 the peak, and some of it also has to do with the amounts  
24 of energy that are used.

25 Then it says: The Commission can modify

1 this method to better ensure rates are equal to the cost  
2 of service.

3 The new statute then also says that the  
4 Commission has to start these cases, and the utilities  
5 have to file within 60 days a proposal to modify those  
6 existing cost allocation methods. And the proposal must  
7 meet two conditions: One is that has to be consistent  
8 with that earlier subsection which allows you to modify  
9 50/25/25 if that will better ensure rates are equal to  
10 cost of service. So we can modify if it will be better  
11 at cost of service. And also, we have to explore, the  
12 utility has to explore different methods for the  
13 allocation of production, transmission, distribution,  
14 customer-related costs, and overall rate designs that  
15 support affordable and competitive electric rates for all  
16 customer classes.

17 So we can go off of 50/25/25, it's going  
18 to do a better job at meeting cost of service, but we  
19 also have to explore different methods for allocating  
20 these costs and rate designs that will support affordable  
21 and competitive electric rates for all customer classes.  
22 This language was not in the earlier, the first iteration  
23 of the statute, it was amended into the statute by some  
24 smart people. Now, I'm not referring to myself, I  
25 just -- or anybody. Yeah. It was smart to add that into

1 the statute, that's what I'm saying.

2 MR. MacINNES: And the reason it was  
3 smart was?

4 MR. BZDOK: Let me bookmark that and come  
5 back to it.

6 MR. MacINNES: Okay.

7 MR. BZDOK: The reason -- no, the reason  
8 it was smart was because what are we trying to do here,  
9 right? And you'll recall there was some discussions in  
10 front of the board when this was all first getting going,  
11 and there was some talk about, well, we need to, we need  
12 to reset some rates because we are driving up overall  
13 costs, and the overall costs of electricity and, you know,  
14 electricity rates in Michigan are high, and the place we  
15 have to look to do that is we have to reduce peak  
16 demands, and so we have to -- we have to price things in  
17 a more rational manner, and that was the support that was  
18 given for doing this, but that was not the genesis of  
19 doing this. The genesis of doing this was a set of  
20 meetings that were invite-only meetings -- Douglas tried  
21 to get into these meetings and he couldn't -- that were  
22 conducted by the Michigan Economic Development  
23 Corporation, the utilities were there, and the big  
24 business customers were there, the biggest primary  
25 customers; and these meetings sort of lead to a report,

1 and the report lead to the statute. And the objective of  
2 the meetings was different than the objective of the  
3 statute.

4 The objective of the meeting and the  
5 objective of the group was to discuss non-legislative  
6 options that will lower rates for energy-intensive  
7 industrial customers and to maximize what we can do with  
8 existing policies. So -- and the original version of the  
9 statute looked a lot more like that. It was being  
10 supported with the idea that we need to get a handle on  
11 these peak demands in the summer that are driving system  
12 costs, but the original version which was driven by this  
13 original process was just to lower rates for industrial  
14 customers by adding those rates on to other customers.  
15 Okay. And so I think it was very smart to add this other  
16 language in the statute that says, no, we need to focus  
17 on all customers, we need to focus on affordable and  
18 competitive rates for everybody.

19 MR. MacINNES: And I think it's true that  
20 NARUC has multiple methods for allocating  
21 production/transmission/distribution costs.

22 MR. BZDOK: Yes. Yes.

23 MR. MacINNES: So multiple methods should  
24 be looked at in determining -- methods should be looked  
25 at in determining this, in recognizing that that's the

1 situation.

2 MR. BZDOK: Totally agree. Totally  
3 agree. So this is a manual that everybody used  
4 throughout this case that was National Association of  
5 Regulatory Utility Commissioners, and has a lot of  
6 different methods of -- this is vacation reading if you  
7 want, you know, I can loan you a copy. There's a lot of  
8 different ways to come at this question of how do you  
9 allocate the fixed costs of the system and how much of it  
10 do you do based on contribution of peak demand, how much  
11 of it do you do based on other factors. So that's -- The  
12 purpose of these cases and the purpose of the statute is  
13 to explore all that and to figure out, to examine the  
14 various methods and proposals, allow people to intervene,  
15 including on behalf of residential customers, and try to  
16 figure this out, and then the Commission is to issue a  
17 final order adopting the methods that it considers  
18 appropriate. So the Commission is being given a charge  
19 here to do these things.

20 Now, the proposals that were filed came  
21 out of this work group process and out of this report.  
22 So this process went on, they produced a report, the  
23 report had some allocation proposals that the utilities  
24 examined at the request of these participants, and those  
25 are the proposals that the utilities filed, and those are

1 the only proposals that the utilities filed.

2 Detroit -- so DTE, this is a comparison  
3 of --

4 MR. MacINNES: So where do the  
5 residential ratepayers come in on this?

6 MR. BZDOK: Let me get -- yep, let me  
7 show you.

8 MR. CLIFT: Get out your wallet.

9 MR. BZDOK: Yep.

10 MR. MacINNES: Oh.

11 MR. BZDOK: Yep. Here's what we have --  
12 no, and that's part of why the amendments to the statute  
13 were so smart. We had a process, the process was focused  
14 on how much cost can we shift off of industrial customers  
15 and on to somebody else, and the somebody else ended up  
16 being residential customers, and the rates, the methods  
17 that were examined in that process and that were filed by  
18 the utilities did that, they were very effective at doing  
19 that.

20 So here you have production, right, and  
21 production here includes both generation and  
22 transmission. So we've got a shift from this 50/25/25  
23 method to, for transmission, a shift to 100/0/0, so a  
24 shift to 100-percent demand based on the 12 coincident  
25 peaks. So each month's peak, 100-percent demand is the

1 transmission allocator. And the reason given for that is  
2 that's how MISO, under the MISO tariffs, that's how the  
3 transmission providers bill the utilities for  
4 transmission, so it makes sense that the utilities would  
5 bill customers on that same basis. And for residential  
6 customers, that's an \$11.6 million per year increase, and  
7 for primary customers, that's a \$7.7 million decrease.

8 Production, by which case they mean  
9 really generation, going to four coincident peaks, just  
10 the summer months, in terms of your contribution to  
11 demand, just looking at it in the summer and looking at  
12 it as 100-percent demand and nothing having to do with  
13 energy use, the shift is \$54 million additional to  
14 residential customers, and \$59.2 million decrease to  
15 industrial customers. So this is where a lot of the  
16 money is.

17 And then distribution, they had some  
18 changes with respect to how voltage, how distribution is  
19 billed based on voltage. Douglas had some thoughts on  
20 the offensive side of this about all of that. As far as  
21 the defensive side, there's just not enough money there  
22 for us to have focused on it. A million eight increase  
23 to residential, a million seven decrease, in the overall  
24 context of this case.

25 And then as I mentioned earlier in our  
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1 comments, a change in the way that uncollectibles were  
2 being allocated that was proposed by DTE was going to  
3 increase residential rates by 22.8 million a year and  
4 decrease industrial rates, primary rates by \$16 1/2  
5 million per year, for a total difference of \$90 million  
6 increase to residential, \$85 million decrease to  
7 industrials in DTE.

8 MR. CLIFT: And that's year one.

9 MR. BZDOK: Year one. Pure Michigan.

10 And the effects of that, and something I  
11 want you to note about that, is that these -- let me get  
12 back to where I was. These changes are changes using the  
13 utilities' last rate case test year. So for DTE, this is  
14 using 2011 data and 2011 rates, that's what this U-16472  
15 is, that's their last rate case. Consumers Energy, the  
16 same thing, 17087, their last rate case.

17 Both utilities, as you know, have pending  
18 rate cases filed, and the impacts of these changes are  
19 magnified in the pending rate cases. And that's the  
20 table at the beginning of the memo about the rate cases  
21 where, you know, when you take DTE's proposal and run it  
22 through a \$370 million overall rate increase,  
23 residential get 321 million of that; when you run it  
24 through a Consumers Energy \$167 million increase,  
25 residential get 200 whatever million of that. So these

1 are differences using the old rates, but at the very same  
2 time these proposals will be adopted, or almost at the  
3 same time, new rates are going to go into effect either  
4 by self-implementation or by Commission final order.

5 MR. MacINNES: And correct me if I'm  
6 wrong, but even as it is, isn't it -- don't the  
7 residential rates, aren't they the highest of any other  
8 state in the midwest?

9 MR. BZDOK: Douglas can give you more  
10 detail on that.

11 MR. MacINNES: Is that right?

12 MR. BZDOK: We do have a slide on that.

13 MR. JESTER: They are, and in national  
14 rankings we're, depending on the utility, 11th to 14th.

15 MR. MacINNES: Okay. There's the chart.

16 MR. JESTER: And we're similarly ranked  
17 across classes.

18 MR. MacINNES: But so in the midwest,  
19 though, we are the highest, is that safe -- is it safe to  
20 say we are the highest residential rates in the -- we  
21 have the highest residential rates in the midwest?

22 MR. JESTER: Right here is Michigan,  
23 Wisconsin is the highest of our neighbors, so they're  
24 just a couple notches down.

25 MR. MacINNES: Uh-huh. But we are the  
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1 highest of --

2 MR. JESTER: Here's Ohio, Minnesota.

3 MR. CLIFT: Highest in the midwest.

4 MR. BZDOK: And under this proposal,  
5 we're going to higher than everybody but Hawaii, New  
6 York, Alaska, Connecticut.... You know, these are states  
7 that obviously everybody knows have really high rates.  
8 And so under this proposal, yes -- so the answer to your  
9 question is yes. And that gets back to, you know, how is  
10 the outcome of these cases --

11 MR. MacINNES: And that's the way it is  
12 now before these cases?

13 MR. BZDOK: What Douglas had here was  
14 both.

15 MR. JESTER: Here's Michigan average,  
16 this is DTE's current, this is DTE's proposed.

17 MR. MacINNES: So the point is that  
18 currently we're -- we have the highest residential rates  
19 in the midwest, --

20 MR. JESTER: Yes.

21 MR. MacINNES: -- and under this new  
22 deskewing proposal, which will further deskew the rates  
23 away from energy intensive users to residential users, we  
24 will have even -- that will move us up the chart of all  
25 the states and we will remain the highest in the midwest?

1 MR. BZDOK: Yes.

2 MR. JESTER: Yes.

3 MR. BZDOK: And we will leapfrog  
4 Massachusetts, New Jersey, Rhode Island, which when you  
5 think of a low cost of living, you know, that's what you  
6 think of.

7 So yeah, it's going to take a -- so when  
8 we talk about the statute that was smartly drafted,  
9 about, you know, methods that are going to support  
10 affordable and competitive electric rates for all  
11 customer classes, and then you overlay that on those  
12 results, Mr. Moody asked Mr. Stanczak from DTE in  
13 cross-exam, well, what do you think this means, and he  
14 said on the stand, well, I think affordable is  
15 subjective, it means different things to different  
16 people.

17 MR. SMITH: Well, that's true.

18 MR. BZDOK: What else could he say?

19 Moody had him dead to rights.

20 MR. MacINNES: So I'm just wondering if  
21 that chart that you're passing around showing the rates,  
22 if that's some of what's precipitated some of this  
23 discussion about expanding the role of, you know, these,  
24 I guess intervention on behalf of residential ratepayers,  
25 you know, as -- given where Michigan is on this chart and

1 the fact that the rates are going to go up, that there  
2 seems to be some interest in having more residential  
3 ratepayer advocacy.

4 MR. BZDOK: I can't speak to that.

5 MR. MacINNES: But that's what it -- that  
6 would certainly be, you know, a factor, it could be a  
7 factor, you know, you can just look at the chart and  
8 where Michigan falls on this.

9 MR. BZDOK: When you look at a chart like  
10 this, what does not come to mind is, well, the solution  
11 is residential customers should pay more, higher rates.  
12 Right. I mean that's -- that does not come to mind when  
13 you look at that.

14 Consumers, the numbers are not as high.  
15 The thing that we are very interested in, the shift in  
16 production costs increases residential customers' costs  
17 by \$46 million, decreases industrial by 50 million. So  
18 it's very comparable numbers to the shift based on  
19 production costs in DTE. I'm focused more on DTE just  
20 because we only have so much time.

21 But DTE is -- so this is a discovery  
22 response. DTE is making two decisions: One decision  
23 that they're making is they are going from -- they're  
24 going to, in figuring out the contribution to those  
25 peaks, they're going from the average of 12 monthly peaks

1 to the average of 4 monthly peaks; Consumers is already  
2 at 4 monthly peaks. And then they're going from 50/25/25  
3 to 100-percent demand. Okay. So we asked them in  
4 discovery to break that out, and they broke that out as,  
5 you know, here's the transmission again, here's going to  
6 the 4 monthly peaks instead of the 12, that's a \$19 1/2  
7 million difference; here's going from -- and then here's  
8 going from that to the 100-percent demand, that's a \$36.7  
9 million difference.

10 So the items that we are -- and in  
11 fairness -- you don't hear me say that very often -- but  
12 in fairness to the utilities, you can make a good case  
13 that these are -- these are for CP utilities, they are --  
14 these are peak, these are the average, these are the  
15 monthly peak demands in different years, and you can see  
16 there's a very clear sort of summertime, sort of a  
17 summertime peak demand quality to it that really drives  
18 you towards a consideration of the 4 months rather than  
19 the 12. Right. You can see that -- you can see that  
20 summer is definitely a different type of a state in  
21 Michigan.

22 So our primary focus on the defense side  
23 of this is this uncollectible number of 22.8 million from  
24 the exhibit, and the \$36.7 million number from the  
25 100-percent, switch to 100-percent demand. So out of 90

1 million, you know, that's really about 54-55 million that  
2 we believe is the most live areas of dispute.

3 On the question of the uncollectibles, I  
4 mentioned that already. On the question of the  
5 100-percent demand, I want to show you one of Douglas's  
6 exhibits. So when we're talking about peaks -- why don't  
7 you tell them what this is since you made it.

8 MR. JESTER: Okay. So I picked the hours  
9 of the year when DTE's load was high, highest, and that  
10 worked out to be about 80 hours of the year. And this  
11 graph shows when those hours are; horizontally it's the  
12 day of the year, and vertically it's the hour of the day.  
13 So what you can see here is these are very end of June  
14 and July, and in terms of hours of the day, it's, you  
15 know, somewhere at 11:00 o'clock in the morning to as  
16 late as 9:00 o'clock in the evening. The translation is,  
17 these are heat waves, a few hot days or heat waves that  
18 drive these hours. That is the difference between the  
19 minimum load that I used here and the load they planned  
20 for is almost 15 percent of their capacity. And we pay,  
21 you know, depending on what class you're in, 8 to 15  
22 cents a kilowatt hour, but the cost of serving these, the  
23 marginal costs, is more on the order of \$9.70 a kilowatt  
24 hour, you know, just for the incremental above normal.  
25 So that's an idea of what's going on.

1 MR. BZDOK: So what that means is we're  
2 proposing to allocate the cost of DTE's entire generating  
3 fleet, all of its different kinds of generating plants,  
4 everything that goes into generating, all the fixed costs  
5 that go into generating electricity based on the  
6 contribution to peak demand, peaks that occur -- I mean  
7 we're picking out the top peak in each of these summer  
8 months, but peaks that really are occurring in very, very  
9 finite time durations.

10 And so probably my last exhibit, and then  
11 I'll turn it over to Douglas for what's the solution to  
12 this -- and I can't, for whatever reason, my computer  
13 squeezes these down, so I can't show you the whole thing.  
14 But what I'm showing you here is an all-in cost, fixed  
15 cost of ownership and operation for various types of DTE  
16 power plants. This was the other expert, Sansoucy, put  
17 this together. So steam, which is coal, all-in cost,  
18 dollars per megawatt, \$75. Nuclear, everybody knows is  
19 expensive, \$144.

20 MR. MacINNES: So do those costs include  
21 depreciation?

22 MR. BZDOK: Yes, that's all this stuff  
23 here.

24 MR. MacINNES: And what year does it  
25 assume those plants were built?

1 MR. JESTER: These are actual.

2 MR. CLIFT: These are actual.

3 MR. BZDOK: These are actual based on  
4 FERC form data.

5 MR. MacINNES: So if they want to built a  
6 new coal plant or new nuclear, it would be likely higher  
7 than that.

8 MR. BZDOK: Yes, no question about it.  
9 The coal's at \$75, the nuclear is at 144. Hydraulic is  
10 hydro. Renaissance purchase is this peaker. So again,  
11 we're talking about, you know, these summer peaks, right;  
12 and how do you meet a summer peak, you buy a combustion  
13 turbine or a bunch of combustion turbines and you run  
14 them and it costs you a ton of money to pay for the  
15 natural gas, but you're only doing it for a very short  
16 period of time, and as a result, your fixed costs are  
17 very low, and that's what DTE is proposing in the new  
18 rate case right now; they're buying the Renaissance  
19 plant, which is like 700 megawatts, and they also have an  
20 RFP out for additional combustion turbine capacity at a  
21 price that they estimate with some estimating that we've  
22 done based on operating costs of about \$45. So we're  
23 going to charge residential customers based on their  
24 contribution, 100 percent on their contribution to peak  
25 demand for all of these costs, right, because what

1 happens at 6:00 o'clock on July 5th when the air  
2 conditioners go on; well, then they crank up Fermi 2,  
3 right? No. Fermi 2 runs all the time and provides  
4 really cheap variable cost energy, which helps who? It  
5 helps the large energy users who are using energy  
6 24/7/365, and that's why it's worth it to spend the big  
7 bucks, I mean at least in theory, on these base load  
8 plants is because then you're providing cheap energy at  
9 high volumes over a long period of time in a steady way,  
10 and then when you're getting to these peaks, you know,  
11 you charge a lot for the energy because you're paying a  
12 lot for the variable costs, but your cost of ownership  
13 and your fixed cost of operation is much cheaper. And so  
14 that's kind of the case we're presenting on the defense  
15 side for the production end of it.

16 Now this is an argument about basically  
17 how are you slicing up the pie, and then Douglas is  
18 presenting, and is more or less the only witness for any  
19 party presenting, you know, how are we going to maybe be  
20 able to get at this larger issue. Right. The only  
21 witness who's offering any idea other than, you know,  
22 just how much cost are we going to take off of the  
23 industrial customers and dump on to the residential  
24 customers.

25 MR. MacINNES: So let me ask you this:

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1 So what if we were to beef up the transmission line  
2 between western MISO areas and Michigan, and take the  
3 same gas turbine, you know, let's say in Kansas versus  
4 Michigan, if you could beef up the transmission line, and  
5 so you have that peaker gas turbine that you just run  
6 during the hottest part of the Kansas day, and then  
7 several hours later you get the peak in Michigan and you  
8 use that same gas turbine and send the power, why  
9 couldn't we do some of that as a way to deal with that  
10 rather than having to own all this capacity in Michigan?

11 MR. BZDOK: I can't speak to the  
12 technical specifics of that, but that's the kind of  
13 discussions that we need to be having.

14 MR. MacINNES: I mean I know you need  
15 robust, you know, voltage control and all that stuff, and  
16 that's part of the answer, but it seems like transmission  
17 is so inexpensive compared to generation, it would seem  
18 like we'd be considering that as a solution. Of course,  
19 that would be a plant that the utilities wouldn't own,  
20 which has other implications in terms of they won't get  
21 their 10-percent return, 10 1/2-percent return.

22 MR. CLIFT: Probably even more so, that  
23 would point out how expensive our base load power is and  
24 that how marginal, how many marginal units we have  
25 compared to Kansas that wouldn't even run the base load

1 power because theirs is significantly less expensive than  
2 ours.

3 MR. JESTER: There's a persistently lower  
4 locational marginal price in western MISO than in  
5 Michigan, and less congestion. The only challenge with  
6 what you're talking about is if the wires go through  
7 Chicago, Chicago will absorb all of that benefit, so.

8 So I want to talk a little bit about just  
9 the concept. I'm happy to share the testimony, it was  
10 about 120 pages double spaced for Consumers and about 140  
11 for DTE, the difference being the treatment of this  
12 reallocation of uncollectible expenses that was an issue  
13 in the DTE case and not in the Consumers case. I'm not  
14 going to talk about that particularly, I want to talk  
15 about rest of it.

16 So the sort of starting point here was to  
17 say the proposition is to shift costs based on some  
18 theory of who's responsible, but then the actual rates  
19 with which people are confronted on their bills, both at  
20 present and as proposed by the companies, failed to pass  
21 that price signal through to customers. So in the case  
22 of residential customers, they're really saying, we're  
23 going to really sock it to you for a big share of our  
24 capacity, but in terms of how we charge you for using  
25 power, we're going to keep it secret, that it's expensive

1 for you to use power on that July afternoon because we're  
2 going to charge you the same amount that we charge you,  
3 you know, at midnight in April when power is truly cheap  
4 to supply. And so that results in residential ratepayers  
5 being in effect gulled into expensive habits; and it also  
6 means that because the demand charges -- and I'll speak  
7 to that more -- give a little bit of guidance to the  
8 industrial customers, it also shifts the balance of load  
9 at a peak time more to residential ratepayers, leading to  
10 them carrying a bigger part of the cost. So I wanted to  
11 take a different approach here and look at something that  
12 would truly give signals so that people could make  
13 rational choices about their use of power with  
14 consideration of what it is really costing them when they  
15 do that rather than hiding it.

16 So let's go to the first slide. So some  
17 definitional things just so what I say will be of  
18 meaning. Required revenue is what the utilities have  
19 been determined by the Commission to be entitled to earn  
20 as -- through their charges to their customers, and  
21 that's in aggregate numbers.

22 Cost allocation is taking those big  
23 numbers and parsing them out to who is responsible for  
24 what share. And as we have been talking about, those are  
25 in cost pools like production, transmission, distribution

1 and so on, recognizing that the share that of, say,  
2 distribution that residential customers should be  
3 responsible for is different than the share of production  
4 that residential customers should be responsible for.

5 And then rate design is, okay, I'm going  
6 to get this amount of money from residential ratepayers,  
7 what units of service I'm going to charge for and how  
8 much for each unit of service. So do I charge for  
9 kilowatt hours, do I distinguish between different times,  
10 or do I charge for demand, you know, kilowatts or for  
11 being connected to the grid, et cetera. That's what rate  
12 design is.

13 So while we certainly took issue with  
14 their cost allocation and the things that I proposed have  
15 implications for cost allocation, where we differed from  
16 everybody else was addressing this question of rate  
17 design in more than just continuing to do what they've  
18 always done and giving those price signals that would let  
19 people make changes to lower the total cost of the system  
20 back up here, reducing the required revenue, therefore,  
21 the cost allocation and so on.

22 So the next slide. So the Company  
23 proposals, Chris has already talked about pretty well,  
24 but I just want to reiterate here, both of them are  
25 proposing to do the production plant on the 4CP 100/0/0

1 scheme, so to use the proportions of the peaks of 4  
2 months, June through September, and allocate 100 percent  
3 of the production plants based on that. And then  
4 transmission, use the monthly peaks and 100 percent on  
5 that. And both of them really didn't propose a change in  
6 the way that they billed customers.

7 So I'm not going to read all this to you,  
8 but basically we defended the current cost allocation to  
9 a certain degree, while saying in our offensive case that  
10 there's a natural change in cost allocation if you  
11 actually bill people based on when they use power, things  
12 like that. There's no reason, you know, if I use a  
13 kilowatt hour at a particular time than General Motors  
14 does, that those should have different costs. The market  
15 price is the market price for power, and so ultimately  
16 you get to a change in how you do cost allocation if you  
17 actually bill based on when people use power and things  
18 like that.

19 We also proposed creating a low income  
20 rate. By law, in these general rate cases, the companies  
21 have an obligation to propose low income and senior  
22 citizen rates. They didn't do it in the cost allocation  
23 cases, which just seems kind of nuts to me, so we  
24 proposed doing it and suggested how it should be done.  
25 And the basic argument that we made there is it's fair to

1 say even low income people should bear the costs of  
2 the -- that they actually cause the Company to incur. So  
3 marginal costs. But to the extent we are taking shared  
4 costs and allocating them across customers, we probably  
5 shouldn't burden low income people with those. So that  
6 was the essence of our logic there.

7           And then on rate design and cost  
8 allocation, Ramsey Boiteux over here as an economic  
9 theory specifically asks the following question: If you  
10 are a monopoly and you have shared costs that, you know,  
11 aren't marginal to each customer and you're going to  
12 allocate them to the customers, what is the way that you  
13 should do that that maximizes the welfare of your  
14 customers? So it's specifically the theory that should  
15 be applied by the Commission in deciding how these  
16 monopolies should allocate their fixed costs to their  
17 customer, and so I tried to be rigorous about applying  
18 that approach to this question. So I'm going to do it  
19 with more pictures, but the essence of it is charge a  
20 marginal cost when you can, and then take care in  
21 allocating your joint and shared costs so that you have  
22 the least welfare impact. And when you think about least  
23 welfare impact, it actually makes sense to try not to  
24 burden industrial customers too much because they can  
25 basically move away, and it makes sense not to burden low

1 income customers, and then the remainder of the argument  
2 is, don't distort anybody's prices too much; and the  
3 essence of our argument is that the companies are really  
4 distorting everybody's prices quite badly, leading to  
5 great economic inefficiency and unfairness.

6 MR. SMITH: Doug, what's your second to  
7 last bullet about merging these classes?

8 MR. JESTER: Okay. Going back a few  
9 years I had suggested in various conversations that  
10 instead of allocating, instead of doing rates by customer  
11 class, who are you are, we should be doing it by the  
12 nature of the service you get, and that the best way to  
13 approach that is at what voltage are you connected to the  
14 grid. So companies actually adopted that by way of the  
15 workgroup, I think I'm actually responsible for the  
16 origin of the idea, for their primary customers, but then  
17 they maintained a distinction between business and  
18 residential secondary customers.

19 So our argument here was -- I use my own  
20 residence as an example. I live in a multistory  
21 condominium building, first floor is retail, upper floors  
22 are residential, we are served by literally the same  
23 infrastructure, but we have different rates because  
24 they're businesses and I'm residential. That makes no  
25 sense. So our argument was, just combine for purposes of

1 allocating distribution costs all secondary customers.  
2 And that turns out to be the biggest number at play in  
3 all of this.

4 MR. BZDOK: And the Staff agreed with  
5 you, they just wanted to cap the rate at which that was  
6 phased in.

7 MR. JESTER: Correct.

8 MR. BZDOK: The Staff ultimately agreed  
9 with the rationale.

10 MR. JESTER: So that would be about \$140  
11 million a year savings to DTE's residential customers;  
12 somewhat less for Consumers, 36-40 million, in that  
13 range.

14 MR. MacINNES: So you and I both saw a  
15 presentation about rate design with, and it was a speaker  
16 from Oklahoma Gas & Electric, which was very interesting,  
17 because they put the high -- you know, they sent a  
18 message. And I just signed up for this at my house, I  
19 have Consumers Energy new like time of day metering for  
20 electric vehicles kind of thing, so my 13-cent rate went  
21 down to 9 cents at night and on weekends, and then it  
22 went mid week, it went up to 15 cents during nonpeak, and  
23 then during peak, it's 22 cents from 2:00 to 6:00 I  
24 believe, and you can be sure I'll be watching my energy  
25 consumption during the peak, the summer, that's the

1 summer. In the winter, it's not that way. But so -- and  
2 that's what Oklahoma Gas & Electric did, they gave a nice  
3 benefit, if you want to use the energy, you know, on an  
4 off-peak time, you get a discount from your current cost,  
5 and then if you want to use it during the prime time, you  
6 know, then you pay a prime price.

7 MR. JESTER: And effectively that's where  
8 I'm at, a few differences from the Oklahoma Gas &  
9 Electric, but same idea.

10 MR. MacINNES: And they've been  
11 successful, I think, as reported.

12 MR. JESTER: Yes, they represent that  
13 they have.

14 So let's go ahead and go to the next  
15 slide. Just I want to give the sort of the conceptual  
16 background with some pictures here. But in the end, I  
17 was really recommending that for businesses who currently  
18 have demand charges, that instead of that being a demand  
19 charge -- let me make sure everybody understands this.  
20 Both companies will basically look at each business  
21 customer and say, over the last 12 months, what was your  
22 peak hour, and how much did you use in that hour; and it  
23 doesn't matter what hour it was, it was just sometime in  
24 the last 12 months, that's the basis for your demand  
25 charge. Some businesses, their demand, their peak hour

1 is in one of these high load times when the company has  
2 to build more capacity; other businesses, it's not.  
3 Jim's business, I presume, is typically not peak in July,  
4 it's peak maybe on a January evening or something when  
5 you're making snow. A lot of agricultural processors,  
6 they're busy in the fall, not in the summer, and so on.  
7 So in that sense, the demand charge is unfair within the  
8 class, industrial class, and it also -- if you take, you  
9 know, an operation like Jim's, he can change when he  
10 makes snow, but when he makes snow, it takes more or less  
11 the same amount of energy, so right now we're just  
12 telling him don't make your peak too big with the demand  
13 charge, we argued for switching from that to a peak  
14 period charge, so now if he makes snow when it's, when  
15 demand on the whole system is low, there's not a  
16 significant upcharge for that, it's only if he does it in  
17 July. And if you start making snow in July, Jim, you  
18 deserve to be charged for it.

19 MR. MacINNES: To this point, exact  
20 point, we met with Cherryland Electric and Wolverine  
21 Power this December, and they're -- they, starting  
22 January 1, have changed the structure, so we no longer  
23 have the \$10.50 -- \$10 per kilowatt month of demand  
24 charge we were paying in the winter, that's been cut in  
25 half, and then they have another demand charge that is

1 more based on the demand, the peak demand for MISO, which  
2 would be peaking in the summer when we only draw 500 kW.  
3 So they get it, hats off to Wolverine Power and  
4 Cherryland Electric for changing that and recognizing  
5 that exact point.

6 MR. JESTER: Right. So that's the core  
7 change in idea for the industrial customers, over what  
8 the Company proposed is let's just charge, instead of  
9 demand charges, let's charge peak period at these few  
10 hours of the year when load is really high, and on the  
11 residential, small business side, instead of never  
12 charging for peak, just charging energy, let's charge for  
13 these peak periods and then lower the price the rest of  
14 the time. That's the core of the proposal. There are  
15 lots of details, but that's really it.

16 So just to explain, 8,760 hours to the  
17 year, this happens to be Consumers from a few years ago,  
18 but it's -- this is the load for each of those hours, and  
19 it varies a lot.

20 So go to the next slide. It's pretty  
21 typical in utility planning to just sort those hours;  
22 instead of the hours in order, do it by the size of the  
23 load from highest to lowest, and that's called a load  
24 duration curve. So you can look up here and, say, at  
25 5,000 megawatts, go over here, that happens about here,

1 so we're that much or more 2,353 hours of the year.  
2 That's the way to interpret that graph. And then if you  
3 look at what the company has to do to satisfy this at  
4 lowest cost, well, first of all, they have to meet the  
5 peak, so they have to own enough capacity to do the peak  
6 plus some reserve margin, and that has a cost, and then  
7 they have to run plants, and they run the least costly  
8 ones up to whatever the load is over here, and so that's  
9 the variable cost of the fuel and so on that they get.  
10 So that's the basic cost structure they face.

11 So the next slide, the Company says that  
12 the capacity costs should be allocated by the load shares  
13 in these four peak hours, the 4CP, so I put them in there  
14 and you can see where they are just to understand what  
15 this debate is about.

16 So next one. Now we talk about base load  
17 and peak load and all that, so here's how that really  
18 works. There are technical limitations on turning  
19 nuclear plants up and down and that sort of thing, but  
20 the economic logic here is they are expensive to build  
21 and cheap to run. Same is true of most coal plants. And  
22 so for the part of your load that's always there, you  
23 build expensive plants that are cheaper to run if the  
24 total cost is less, then you do something else, and  
25 that's this base load part of the load duration curve.

1                   And then in here, you get plants where  
2                   it's sort of intermediate, they're not as expensive to  
3                   build, but you invest enough in building them to make  
4                   them relatively efficient, and these days that's  
5                   typically a combined-cycle plant. Ludington pump storage  
6                   plant also kind of fits in here, although its fuel is  
7                   buying power from down here.

8                   And then these are peakers, and those are  
9                   now typically combustion turbines.

10                  So that's the idea. And we say capacity  
11                  costs should be measured as the cost of owning enough  
12                  peaking capacity, the lowest capital cost of capacity to  
13                  meet the peak load plus reserve margin. And then over  
14                  here when you talk about energy, it's both the extra cost  
15                  of investing in a plant that's cheap to run, and the cost  
16                  of running it. So instead of putting the full cost of a  
17                  nuclear plant on these few hours, we say the nuclear  
18                  plant gets credit for the cost of an equivalent amount of  
19                  peaker plant over there and then has to live off the  
20                  energy value over here. That's really where the cost  
21                  allocation argument is that's between us and the  
22                  proposals by the Company.

23                  Next slide. Now, here's where we do  
24                  something that, there's a lot of economics literature,  
25                  but it's really rarely done, and sort of where Oklahoma

1 Gas & Electric has gone. Say over here, if people really  
2 knew how much it cost to serve, they would use less, so  
3 let's charge it, and the result will be that we'll lower  
4 the peak by this amount and we'll save that much in  
5 capacity costs through the price signal, and aggregate  
6 between the two companies, we're into a few hundred  
7 million dollars, depends on the details you pick, but,  
8 you know, easily \$300 million of savings in what they  
9 need to have. That's small in the context of a \$10  
10 billion total cost, but it's not trivial, and it cascades  
11 through some of the other things as well.

12 So next slide. Just to make a point on  
13 the side, if you do renewables, the way to think about  
14 them is, even though they're variable, think of them as  
15 sort of negative load and do the same analysis on what's  
16 left and you still get the same sort of results. All the  
17 noise about reliability and so on, it's just that, you  
18 can use the same methods they've always used until you  
19 get to very high penetrations.

20 So now let's take that load and break it  
21 out by class. And these are those four peaks that I've  
22 showed on the other, and again, they're peaks of certain  
23 months, that's the definition of 4CP; that's not too much  
24 different than the actual peaks, which are right across  
25 here.

1                   So next slide puts that into the load  
2 duration curve format. So now you can see what share of  
3 the load over here is residential, commercial,  
4 industrial, and streetlighting, and there's a little bit  
5 of wholesale going on, so it's in the graph, too. So  
6 yeah, there is a big spike in residential load over here  
7 at the peak, and it is heat-related, but when you  
8 actually parse it out, you know, commercial also  
9 increases, industrial is relatively stable, as the  
10 difference across all of those.

11                   MR. SMITH: Doug, just to clarify that,  
12 then, are you saying that everybody's use is going up  
13 during those peak times, so by placing the burden almost  
14 exclusively on the residential class, it's unfair because  
15 others are driving it, too?

16                   MR. JESTER: Correct. And then by not  
17 charging people and telling them that they're not making  
18 their best choices.

19                   MR. SMITH: Smart choices.

20                   MR. MacINNES: But wait a second. When  
21 you say everybody's peak is going up, I mean it's really  
22 being driven by the residential?

23                   MR. JESTER: There's a bigger swing in  
24 the residential, but if you actually break it out,  
25 there's a peak in commercial and industrial driven by

1 temperature as well, you know, chiller plants --

2 MR. MacINNES: It's just not so big?

3 MR. JESTER: It's just not as big.

4 So next slide. So if I translate that  
5 into shares at these different parts of the load duration  
6 curve, you can see here the 4CP residential share, this  
7 is for Consumers, is 44.4 percent, 33 percent for  
8 commercial and 21.7, you can get, you know, the balance  
9 on the year by coming out over here and you can see that  
10 it's, you know, 5 percent less for residential, so that's  
11 kind of where all these arguments are going.

12 The next one.

13 MR. SMITH: So I'm sorry, I just can't  
14 see that slide quite so well. So on the left-hand side  
15 where the blue hits the thing, is that basically 50  
16 percent, is that what you're saying?

17 MR. JESTER: 44.4 percent.

18 MR. SMITH: And what --

19 MR. JESTER: At the peak.

20 MR. SMITH: I guess I don't understand  
21 that slide. Can you explain it one more time?

22 MR. JESTER: At this -- okay. I see what  
23 you're saying. The 4CP is 44.4, this is about, I don't  
24 know, 46 right in here. This is the share of the peak  
25 load, the single highest hour that the residential

1 customers have, and then arranging the hours from highest  
2 to lowest, how the shares change.

3 MR. SMITH: Gotcha.

4 MR. MacINNES: But the point is, they all  
5 share in the peak load, commercial and industrial,  
6 they're all there drawing power?

7 MR. JESTER: Right.

8 MR. SMITH: Thank you.

9 MR. JESTER: So we used some studies,  
10 some pilot projects that DTE and Consumers have done on  
11 peak period pricing, as well as some literature on a  
12 hundred and some odd other experiments with this kind of  
13 pricing, and not only said this is the right way to do  
14 the pricing, but estimated what would happen if they did.  
15 So if DTE went this way, we propose the peak period  
16 pricing threshold of 9,250 megawatts, where they're  
17 forecasting their peak as 10,478, and we think by  
18 pricing, you can actually get, hold customers down to  
19 that 9,250. For Consumers, 6,300 megawatts, where  
20 they're at 8,865, they're more spiky than DTE. So  
21 that's, you know, 12-percent reduction in peak load for  
22 DTE, 29-percent for Consumers. Only 80 hours of the year  
23 for DTE, only 54 hours of the year for Consumers. So a  
24 lot of costs being driven by a few hours.

25 Taking this approach should

1 automatically -- almost immediately produce a reduction  
2 in required revenue, about 2.6 percent for DTE and 6 1/2  
3 percent for Consumers. After peak will have time to  
4 adjust, which will take a few years, you know, to invest  
5 in the practices of the equipment that lowers their peak  
6 load, that can be, in our estimate, 11.4-percent cost  
7 reduction, total system cost reduction for DTE, and  
8 Consumers, as much as 26 percent. Really big effects.

9           And to give you an idea, I don't want you  
10 to get the wrong idea here, this is a measure of economic  
11 inefficiency; that doesn't mean that it's all extra costs  
12 being charged by the Company, some of it could be people  
13 consuming more than they would if they were -- if they  
14 had the price signals. But for DTE, it's \$510 million a  
15 year, and Consumers it's over a billion dollars a year.  
16 So these are not minor matters in terms of the welfare of  
17 the people in businesses in Michigan.

18           Then this last point, combining the  
19 residential and secondary commercial into one class and  
20 allocating the costs there. By the way, right now the  
21 delivery charges are per kilowatt hour, and our  
22 recommendation was to make it as a percentage markup. If  
23 you're going to these time varying rates, then you want  
24 to take that same approach; not add as much at night when  
25 it's cheap, add more when it's expensive. But it's \$142

1 million cost shift between residential and secondary  
2 business customers, and you can see the percentage bill  
3 reductions there. Consumers, because of different  
4 historical rate treatment, it's only a \$34 million cost  
5 allocation shift between the two, but again, not trivial.

6 Yes.

7 MS. LICATA HAROUTUNIAN: Does doing all  
8 of the shifting offend the customers that the utilities  
9 are trying to attract or protect?

10 MR. JESTER: Our estimate here in terms  
11 of the industrial customers is that, coming out of the  
12 box with our approach here, the industrial customers are  
13 still going to get a lower rate than they do now, maybe  
14 not quite as much of a gain as they have asked for, but  
15 close to it; but then when you take account of within a  
16 few years reducing the total system cost, they're  
17 actually better off than they would be under the  
18 Company's current proposals.

19 MS. LICATA HAROUTUNIAN: Okay.

20 MR. MacINNES: Well, and I think that's a  
21 really important point, because, as you know, you know,  
22 the average age of power plants in Michigan is quite --  
23 isn't it over 50 years or something like that?

24 MR. JESTER: Fifty-either. Almost as old  
25 as me.

1 MR. MacINNES: So we're about to have a  
2 wholesale change in the generation, and these numbers you  
3 were showing are all based on existing, you know -- it's  
4 like when I have a chairlift, you know, it doesn't cost  
5 me as much after it's 25 years old, right. If I have to  
6 put a new one in, guess what, it's about double or  
7 sometimes triple the cost of the chair lift that I had  
8 before, and I'm sure that's the same with a nuclear plant  
9 or a coal plant or combined-cycle plant, whatever. So  
10 the idea of cutting that demand and reducing the amount  
11 of generation, that's the most expensive component, much  
12 more expensive than transmission and even distribution,  
13 that's a really important factor.

14 MR. JESTER: Yeah. The particular  
15 numbers that we proposed as a threshold actually were  
16 based on the current capacity and anticipated  
17 retirements, and just sort of saying, well, let's price  
18 based on that and then if it turns out that that doesn't  
19 reduce the demand enough, they can build something, but  
20 if it does reduce, then we avoid building something and  
21 we made reasonable forecasts that we will in fact avoid  
22 building at this scale. That's almost enough reduction  
23 in peak load to eliminate the MISO forecast shortfall  
24 between the two companies.

25 MS. LICATA HAROUTUNIAN: Wow.

1 MR. JESTER: It's right up there around.

2 MR. MacINNES: Because if we keep going  
3 the direction we're going, it's a bad future, it's an  
4 expensive energy future.

5 MR. BZDOK: I can jump in?

6 MR. JESTER: Yeah.

7 MR. BZDOK: So Douglas is the only  
8 witness that really proposed anything meaningful to get  
9 at the issue of overall system costs and this capacity  
10 that they're having to add, right, even though we showed  
11 you in that earlier exhibit that the fixed ownership cost  
12 of peakers are lower, however low those are, you're  
13 owning capacity that you're using to meet peak  
14 requirements and reserve margin requirements that you're  
15 using only a few hours of the year and you're paying for  
16 ownership all year.

17 And, you know, we found the minutes of  
18 those industrial workgroup, that came out in discovery  
19 with the Staff, but one of the things that was most  
20 interesting to find was that they were talking about some  
21 of this stuff, too. This is someone from Dow Corning  
22 saying the business customers agree there should be a  
23 time-based rate option, and the rate should reflect  
24 time-based costs, and that would send a proper price  
25 signal, and the customers also, the business customers

1 think the collection of demand-related fixed costs should  
2 also have a time-based component. So, you know, these  
3 are not dumb people, they saw that this is part of the  
4 solution as well, and yet what emerged from this whole  
5 process was just a raw political proposal to shift rates  
6 from one group to another. And so, you know, part of  
7 what we're doing in this case is trying to show that  
8 while we're the only ones to formally present this, Staff  
9 agrees with it in theory, although they're saying it's,  
10 you know, we're not there yet, and the industrial  
11 customers wanted it, too. So --

12 MR. MacINNES: So that would be Rod  
13 Williamson from Dow Corning, --

14 MR. BZDOK: Yes.

15 MR. MacINNES: -- electrical engineer in  
16 charge of all their energy --

17 MR. BZDOK: Yes.

18 MR. MacINNES: -- for the Company.

19 MR. BZDOK: And there were other comments  
20 like this by other people as well, that this is --

21 MR. MacINNES: Head of ABATE, chairman of  
22 ABATE.

23 MR. BZDOK: Yeah. Yep. And sorry. Go  
24 ahead.

25 MS. LICATA HAROUTUNIAN: Does that mean  
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1 that people eventually will be listening to this, because  
2 you've got not just you but others also saying the same  
3 thing?

4 MR. BZDOK: That will be our pitch. Our  
5 pitch will be -- I say this being in the middle of the  
6 first draft of the brief in the first case. Our pitch  
7 will be the statute requires more than what the utilities  
8 are proposing, the statute requires more than just a raw  
9 cost shift, and the cost shifts proposed are not fully  
10 supported, at least as to those areas that we talked  
11 about; and furthermore, the Staff required you to explore  
12 other things that will lead to other ways to make rates  
13 more affordable and competitive for all customer classes,  
14 and this is the only witness who's offered you meaningful  
15 proposals to that effect, but this is not the only party  
16 that wants this. So that's going to be kind of the way,  
17 you know, we're trying to come at it, and just keep  
18 hitting them on this and keep trying to --

19 You know, obviously we disagree with  
20 ABATE, for example, about the appropriateness of some of  
21 these cost shifts, production on the collectibles, but we  
22 very much agree with them about solutions to overall  
23 system costs, and I think we both know that -- I don't  
24 have that up anymore, but I showed you that slide of the  
25 proposal to change the PSCR charges, and that's going on

1 in both rate cases. I mean that's not what -- the  
2 utilities want to shift the costs, but then they want to  
3 send the opposite price signals because they're in the  
4 business of selling energy. So, you know, we are  
5 together with some of these other parties and some of  
6 these other interests on seeking some things that are  
7 going to be part of an overall solution, and we're very  
8 much at odds with the utilities over that.

9 MR. MacINNES: Have you had any Cracker  
10 Barrel meetings with the ABATE people on this? Because I  
11 think -- I went to the last ABATE meeting, and I thought  
12 there was some pretty enlightening conversation going on  
13 there. And, you know, I mean I think there's some  
14 common, as you've shown, there's some common interests  
15 there, and I'm just wondering if there's a way to -- you  
16 know, I know it sounds funny -- but to work with them on  
17 some of these issues that you agree on? It's like with  
18 the AG's office, things that you agree on, working  
19 together on to try to, you know -- now, I know the  
20 general, you guys are going different directions overall,  
21 but I just think there might be some people there, like  
22 Rod and maybe some others, that would be, that could be  
23 helpful to collaborate with them.

24 MR. BZDOK: So --

25 MR. MacINNES: There's a lot of smart

1 people there.

2 MR. BZDOK: I guess what I can say is  
3 half of the cross-exam I did of ABATE's witness was along  
4 the lines of, well, you agree with your clients about  
5 this, don't you, and you agree with your clients about  
6 that, don't you, to try to get on the record that, you  
7 know, that this does make sense for industrial customers,  
8 the kind of things that Douglas, the category of things  
9 Douglas is proposing, and I think there are some other  
10 discussions that are going on amongst other people in our  
11 coalition, you know, with an eye towards perhaps how  
12 these cases conclude and how rate design gets vetted in  
13 the rate cases. So your point is well taken, and we will  
14 use that as further impetus to have further discussion.

15 MR. MacINNES: I was pretty pleasantly  
16 surprised when I went to that meeting, I thought -- and  
17 Senator Nofs -- no, not Senator Nofs. Who is the fellow  
18 that came up with the 30-percent cap on the, you know,  
19 the ability to switch utilities, who was that? It was a  
20 legislator.

21 MR. CLIFT: Shirkey.

22 MR. MacINNES: Shirkey, Senator Shirkey  
23 now, he's the senator, was there, and he said some pretty  
24 impressive things. So I mean I think, you know, I think  
25 there could be some opportunity, and I know you're -- I

1 know, I heard the whole deal -- but I think there could  
2 be some opportunity in some areas to work with them.

3 MR. CLIFT: Clearly there's discussions  
4 happening in other arena, also, to try to complement  
5 this.

6 MR. MacINNES: Right. Good. More  
7 Cracker Barrel discussions, I like that.

8 MR. JESTER: Upgrade our diet.

9 MR. MacINNES: Are there any other  
10 questions from the board?

11 MR. SMITH: Does the MPSC have the  
12 capacity, then, to just direct this as the solution, or  
13 is that --

14 MR. BZDOK: The MPSC's authority is quite  
15 broad in this case, you know, to adopt the methods  
16 considered appropriate by the Commission.

17 MR. SMITH: Okay.

18 MR. BZDOK: And in the rate cases, their  
19 authority is very broad. We doubt that --

20 MR. CLIFT: Not a history of exercising  
21 broad authority.

22 MS. WILSEY: Right.

23 MR. BZDOK: What he said. But there's a  
24 long-game aspect to this, too.

25 MR. MacINNES: Well, in the end, if we

1 want to make Michigan a Pure Michigan, you know, the  
2 state, and we want to attract industry and we want to  
3 bring, you know, instead of having the moving vans go out  
4 as they are now, most recent report, we want them to come  
5 in, and the price of electricity is a big part of that.

6 MR. BZDOK: I know that -- and this is  
7 more of an issue a few years ago than it is today, but I  
8 know that when cell phone roaming charges were more a  
9 part of everyday life, like I, and I think many people,  
10 you know, put some effort into, you know, targeting our  
11 use in an intelligent way, and the pilot studies that  
12 Douglas has have showed that they'll do the same thing if  
13 you're charging them -- you know, if those peaks are  
14 driving these fixed costs that you have to incur all year  
15 round and you're charging them in proportion to that, and  
16 people have the information via their Smart Meter or  
17 their bill insert so they understand that --

18 MS. WILSEY: Alert. Alert. I get my  
19 Verizon cell phone data usage alert.

20 MR. CLIFT: Yeah. So I mean part of  
21 their discussion is, oh, yeah, people can avail  
22 themselves to this, they can opt into these rates, you  
23 know, but the difference between opt in and out, opt out  
24 when it comes to having these cost impacts is huge.

25 MR. JESTER: Just to make sure I don't

1 leave you with a misunderstanding, there is evidence on  
2 the effect of this kind of proposal on low income  
3 customers, and just in general, I would expect about 80  
4 percent of low income customers would automatically get a  
5 lower bill over the course of the year from this kind of  
6 a pricing scheme, even if you didn't have a low income  
7 rate; the other 20 percent would need to be targeted with  
8 some assistance in, you know, reducing those peak load  
9 times; but the other good thing about it is that those  
10 high costs in the electric bill come in the summertime  
11 when they're not challenged with heating bills. So from  
12 a perspective of low income residential customers, I  
13 think this is a better approach.

14 MR. MacINNES: Well, that's a great  
15 analysis. Thank you.

16 MR. BZDOK: And to state what's maybe the  
17 obvious to you but wasn't to me initially is rate design  
18 is essentially free, I mean not totally, but everything  
19 else we try to do to change generation, transmission,  
20 distribution, customer behavior, I mean everything else  
21 you do involves big investments, but changing the rate  
22 designs to try to change behavior and communicating that,  
23 it may not be free, but it's about the cheapest thing  
24 around.

25 MR. MacINNES: Well, it's really about  
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1 asset utilization, and if you can -- if you can increase  
2 your asset utilization of the same assets, you can get  
3 more use, you can amortize them over more customers or  
4 more whatevers, you'll financially be better off. It's  
5 just, it's kind of a law of finance actually.

6 So okay. Any other comments or  
7 questions?

8 MR. SMITH: I want to say thank you, Jim,  
9 and to both of you for the presentation. I rank this  
10 right up with when you guys introduced the MISO issue to  
11 us; this kind of board education, incredibly helpful.  
12 Thank you.

13 MR. MacINNES: Agreed.

14 MR. BZDOK: Thank you for hearing us out.

15 MR. MacINNES: Okay. We're on to the  
16 public comment section. Is there any public comment?  
17 Okay.

18 We've already talked about the next  
19 meeting, right? So do we have a motion to adjourn?

20 MR. SMITH: So moved.

21 MR. MacINNES: Okay. We're adjourned.  
22 Thank you.

23 (At 4:05 p.m., the meeting adjourned.)

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1 STATE OF MICHIGAN )  
 )  
2 COUNTY OF MACOMB )

3 I, Lori Anne Penn, certify that this  
4 transcript consisting of 133 pages is a complete, true,  
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11 I also certify that I am not a relative  
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14 interested in the action.

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February 25, 2015  
Date

*Lori Anne Penn*

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Lori Anne Penn, CSR-1315  
Notary Public, Macomb County, Michigan  
My Commission Expires June 15, 2019