State of Michigan Department of Licensing and Regulatory Affairs Corporations, Securities & Commercial Licensing Bureau

Tn	+ha	matters	of.
ın	The	matters	OL

John Boettcher CRD #5579773 Complaint No. 329242

and

Denali Wealth Management, LLC, IARD #151157 Unregistered Complaint No. 329246

Respondents.

Issued and entered this <u>5</u> day of December, 2016

Consent Order Resolving Notices and Orders to Cease & Desist

I. Recitals

Denali Wealth Management, LLC (IARD #151157) [hereinafter "Denali"] is a Michigan limited liability company that was organized in or around July of 2009 by Mr. John Boettcher, the firm's managing member and an investment adviser representative employed by or associated with the firm. Denali was registered as an investment adviser firm in Michigan until on or around January 13, 2016, when its registration lapsed.

John Boettcher is an individual who is or was employed by or associated with Denali. Boettcher was registered as an investment adviser representative through Denali from on or around November 19, 2009 until on or around January 13, 2016 when Denali failed to renew its investment adviser registration, thereby

Consent Order Denali Wealth Management, LLC and John Boettcher Complaint Nos. 329242 & 329246 Page 2 of 5

terminating the associated registration of Boettcher, its investment adviser representative.

Investigation revealed that Boettcher held himself out to the public as representing Denali, an unregistered investment adviser, in advising investors on the advisability of purchasing, selling, or holding securities after January 13, 2016. On or about June 24, 2016, the Director of the Corporations, Securities & Commercial Licensing Bureau ("Bureau") of the Michigan Department of Licensing and Regulatory Affairs, as the Administrator of the Michigan Uniform Securities Act (2002), 2008 PA 551, MCL 451.2101, et seq. ("Act"), issued Notices and Orders to Cease and Desist (the "Orders") against Boettcher and Denali ("Respondents"), ordering Respondents to refrain from acting as an unregistered investment adviser and unregistered investment adviser representative, respectively.

Among other things, the Orders notified Respondents that the Administrator intended to impose a civil fine of \$10,000 against each respectively. The Orders were immediately effective, and notified Respondents of their opportunity for a hearing.

Upon receipt of the Order, Respondents requested a stay of the administrative proceedings and an opportunity to meet and confer. Boettcher, on behalf of himself and Denali, subsequently met with Bureau staff on September 8, 2016. Boettcher averred that the lapse in registration was unintentional, having attempted to send in payment for renewal. Boettcher also averred that the business

Consent Order Denali Wealth Management, LLC and John Boettcher Complaint Nos. 329242 & 329246 Page 3 of 5

was no longer in operation, and that after the Orders were issued he had advised clients to that effect.

Respondents have subsequently cooperated with the Bureau in confirming the facts as alleged in the September 8, 2016 meet and confer, having responded to inquiries, provided documentary evidence of the letter sent to clients advising them that the firm was no longer in operation and of Respondents' attempts to remove www.krawebdesign.com/portfolio/dwi/bio.html from the web, and apparently complied with the terms of the Order.

Consequently, the Bureau and Respondents have agreed to resolve the matter upon the terms outlined below.

II. Agreement

- 1. Respondents understand and intend that by signing this Consent
 Order, they are waiving the right, pursuant to the Act, the rules promulgated under
 the Act, and the Uniform Securities Act (Predecessor Act), 1964 PA 264, MCL
 451.501 et seq., and the Administrative Procedures Act, 1969 PA 306, MCL 24.201
 et seq., to a hearing before an administrative law judge, at which the Bureau would
 be required to defend any disciplinary action taken by presentation of evidence and
 legal authority at which Respondents would be entitled to appear with or without
 an attorney to cross-examine all witnesses presented by the Bureau and to present
 such testimony or other evidence or legal authority deemed appropriate.
- 2. Respondents shall pay to the Bureau an aggregate joint and several civil fine in the amount of Five Hundred Dollars (\$500.00) within 60 days after the

NUCLEY ED

NOV 2-8 2016

Consent Order Denali Wealth Management, LLC and John Boettcher Complaint Nos. 329242 & 329246 Page 4 of 5

COMMERCIAL LICENSING DIVISION

mailing date of this Administrative	Consent Order. The civil fine payment shall be
made via cashier's check or money-or	rder-payable to the "State of Michigan" and
must clearly indicate on the check or	money order the notation "Boettcher/Denali
Wealth-Management, Complaint No	s. 329242 & 329246" and be mailed to:
Corporations, Securities & Co	<u> </u>
Securities & Audit Division - I P.O. Box 30018	Final Order Monitoring
Lansing, Michigan 48909	
3. If any portion of the civ	il fine is overdue for at least six months, the
Administrator may refer it to the Mi	chigan Department of Treasury for collection
action against Respondents	
4. Respondents shall not a	act as or offer themselves to the public as an
investment adviser or investment ad	lviser representative, respectively, until such
time as Respondents are properly re	gistered or exempt from same.
Through their signatures, Der	nali and Boettcher agree to the above term's and
conditions.	
Dated: <i> - 7- 4</i> Sign	ned: Denali Wealth Management, LDC
Dated: 11-17-14 Sign	ned: John Boeticher
Approved by:	
Dated: Sign	ned: Timothy L. Teague Director
	Bureau Securities & Audit Division

NOV 28 2016

Consent Order Denali Wealth Management, LLC and John Boettcher Complaint Nos. 329242 & 329246 Page 4 of 5

mailing date of this Administrative Consent Order. The civil fine payment shall be made via cashier's check or money order payable to the "State of Michigan" and must clearly indicate on the check or money order the notation "Boettcher/Denali Wealth Management, Complaint Nos. 329242 & 329246" and be mailed to:

Corporations, Securities & Commercial Licensing Bureau Securities & Audit Division - Final Order Monitoring P.O. Box 30018 Lansing, Michigan 48909

- 3. If any portion of the civil fine is overdue for at least six months, the Administrator may refer it to the Michigan Department of Treasury for collection action against Respondents.
- 4. Respondents shall not act as or offer themselves to the public as an investment adviser or investment adviser representative, respectively, until such time as Respondents are properly registered or exempt from same.

Through their signatures, Denali and Boettcher agree to the above terms and conditions.

Dated:	Signed:	Denali Wealth Management, LLC
Dated:	Signed:	John Boettcher
Approved by:		T. 4 7 T
Dated: <u>//-29-/6</u>	Signed:	Timothy L. Teague Director

Bureau Securities & Audit Division

Consent Order Denali Wealth Management, LLC and John Boettcher Complaint Nos. 329242 & 329246 Page 5 of 5

III. Order

The Administrator NOW, THEREFORE, ORDERS:

The terms and conditions in this Consent Order are binding and effective, in accord with the fully executed Agreement set forth above.

Julia Dale, Bureau Director

(Administrator)

STATE OF MICHIGAN DEPARTMENT OF LICENSING AND REGULATORY AFFAIRS CORPORATIONS, SECURITIES & COMMERCIAL LICENSING BUREAU

In the Matter of:

Complaint No. 329246

DENALI WEALTH MANAGEMENT, LLC IARD#151157 Unregistered

Respondent.

Issued and entered
This day of June, 2016

NOTICE AND ORDER TO CEASE AND DESIST

Julia Dale, the Director of the Corporations, Securities & Commercial Licensing Bureau (the "Administrator"), pursuant to her statutory authority and responsibility to administer and enforce the Michigan Uniform Securities Act (2002), 2008 PA 551, as amended, MCL 451.2101 et seq. ("Securities Act"), hereby orders Denali Wealth Management, LLC ("Respondent") to cease and desist from acting as an unregistered investment adviser, contrary to the Securities Act. Respondent is also notified of the opportunity to request a hearing in this matter.

I. BACKGROUND

A. The Respondent

1. Denali Wealth Management, LLC (IARD#151157) is a Michigan limited liability company which was organized in or around July of 2009 by Mr. John Boettcher, the firm's owner and an investment adviser representative employed by or associated with the firm. Respondent was registered as an investment adviser firm in Michigan until on or around January 13, 2016, when its registration lapsed.

B. Findings of Fact

1. The Bureau conducted an investigation of Respondent's activities.

- 2. The investigation developed evidence that Respondent held itself out to the general public as an investment adviser through a publicly-available website by offering to advise investors on the advisability of purchasing, selling, or holding securities.
- 3. Respondent has not been registered in any capacity pursuant to the Securities Act since on or around January 13, 2016, when its investment adviser registration lapsed.
- 4. Respondent has not identified any exemptions, exceptions, preemptions, or exclusions from the Securities Act which would be applicable to the investment advisory services in which it engaged.

II. RELEVANT STATUTORY PROVISIONS

1. Section 102c(c) of the Securities Act defines "Security", in part, as:

[A] note; stock; treasury stock; security future; bond; debenture; evidence of indebtedness; certificate of interest or participation in a profit-sharing agreement; collateral trust certificate; preorganization certificate or subscription; transferable share; investment contract; voting trust certificate; certificate of deposit for a security; fractional undivided interest in oil, gas, or other mineral rights; put, call, straddle, option, or privilege on a security, certificate of deposit, or group or index of securities, including an interest in or based on the value of that put, call, straddle, option, or privilege on that security, certificate of deposit, or group or index of securities, put, call, straddle, option, or privilege entered into on a national securities exchange relating to foreign currency, an investment in a viatical or life settlement agreement; or, in general, an interest or instrument commonly known as a "security"; or a certificate of interest or participation in, temporary or interim certificate for, receipt for, guarantee of, or warrant or right to subscribe to or purchase, any of the foregoing...

2. Section 102a(e) of the Securities Act defines "Investment adviser", in part, as:

[A] person that, for compensation, engages in the business of advising others, either directly or through publications or writings, as to the value of securities or the advisability of investing in, purchasing, or selling securities or that, for compensation and as a part of a regular business, issues or promulgates analyses or reports concerning securities...

3. Section 403(1) of the Securities Act, MCL 451.2403(1), states:

A person shall not transact business in this state as an investment adviser unless the person is registered under this act as an investment adviser or is exempt from registration as an investment adviser under subsection (2).

4. Section 503(1) of the Securities Act, MCL 451.2503(1), states:

In a civil action or administrative proceeding under this act, a person claiming an exemption, exception, preemption, or exclusion has the burden to prove the applicability of the exemption, exception, preemption, or exclusions.

III. CONCLUSIONS OF LAW

1. Respondent falls within the Securities Act's definition of "investment adviser" because it held itself out to the public as an entity which would advise others as to the value of securities or the advisability of investing in, purchasing, or selling securities in the State of Michigan. Respondent engaged in investment adviser activities without the benefit of registration or a properly-claimed exemption from registration from January 13, 2016 until the present, in violation of section 403(1) of the Securities Act, MCL 451.2403(1).

IV. ORDER

IT IS THEREFORE ORDERED, pursuant to section 604 of the Securities Act, MCL 451.2604, that:

- A. Respondent shall immediately CEASE AND DESIST from acting as an unregistered investment adviser, contrary to the Securities Act.
- B. Pursuant to section 604(2) of the Securities Act, this Notice and Order to Cease and Desist is IMMEDIATELY EFFECTIVE.
- C. In her Final Order, the Administrator, under section 604(4) of the Securities Act, MCL 451.2604(4), intends to impose a civil fine of \$10,000.00 against Denali Wealth Management, LLC
- D. Pursuant to section 508 of the Securities Act, MCL 451.2508, a person that willfully violates the Securities Act, or an order issued under the Securities Act, is guilty of a felony punishable by imprisonment for not more than 10 years or a fine of not more than \$500,000.00 for each violation, or both. An individual convicted of violating a rule or order under this act may be fined, but shall not be imprisoned, if the individual did not have knowledge of the rule or order.

V. NOTICE OF OPPORTUNITY FOR HEARING

Section 604 of the Securities Act, MCL 451.2604, provides that Respondent has 30 days beginning with the first day after the date of service of this Notice and Order to Cease and Desist to submit a written request to the Administrator asking that this matter be scheduled for a hearing. If the Administrator receives a written request in a timely manner, the Administrator shall schedule a hearing within 15 days after receipt of the request. The written request for a hearing must be addressed to:

Corporations, Securities & Commercial Licensing Bureau Regulatory Compliance Division

P.O. Box 30018

Lansing, MI 48909

VI. ORDER FINAL ABSENT HEARING REQUEST

A. Under section 604 of the Securities Act, MCL 451.2604, the Respondent's failure to submit a written request for a hearing to the Administrator within 30 days after the service date of this NOTICE AND ORDER TO CEASE AND DESIST shall result in this order becoming a FINAL ORDER by operation of law. The FINAL ORDER includes the imposition of the fines cited described in section IV.C., and the fine amounts set forth below will become due and payable to the Administrator within sixty (60) days after the date this order becomes final:

\$10,000.00 - Denali Wealth Management, LLC, under section 604 of the Securities Act, MCL 451.2604.

B. CIVIL FINE payments should be payable to the STATE OF MICHIGAN and contain identifying information (e.g., names and complaint numbers) and mailed to the following address:

Corporations, Securities & Commercial Licensing Bureau Final Order Monitoring P.O. Box 30018
Lansing, MI 48909

C. Failure to comply with the terms of this Order within the time frames specified may result in additional administrative penalties, including the summary suspension or continued suspension of all registrations held by Respondents under the Securities Act, the denial of any registration renewal, and/or the denial of any future applications for registration, until full compliance is made. Respondents may voluntarily surrender or withdraw a registration under the Securities Act; however, the surrender or withdrawal will not negate the summary suspension or continued suspension of the relevant registrations or any additional administrative proceedings if a violation of this Order or the Securities Act occurred.

D. Failure to pay the civil fines within six (6) months after this Order becomes final may result in the referral of the civil fines to the Michigan Department of Treasury for collection action against Respondents.

CORPORATIONS, SECURITIES & COMMERCIAL LICENSING BUREAU

Julia Dale

Director, Corporations, Securities & Commercial Licensing Bureau

Notice & Order to Cease & Desist Denali Wealth Management, LLC (CN 329246)