



STATE OF MICHIGAN ENTERPRISE PROCUREMENT

Department of Technology, Management, and Budget
525 W. ALLEGAN ST., LANSING, MICHIGAN 48913
P.O. BOX 30026 LANSING, MICHIGAN 48909

CONTRACT CHANGE NOTICE

Change Notice Number 11
to
Contract Number 071B0200328

CONTRACTOR	POWER EQUIPMENT DISTRIBUTORS, INC.
	69250 Burke Dr
	Richmond, MI 48062
	Keith Kraatz
	(866) 444-1488
	kkraatz@powereqp.com
	*****3323

STATE	Program Manager	Various	Various
		Various	
		Various	
	Contract Administrator	Yvon Dufour	DTMB
		(517) 284-6996	
		dufoury@michigan.gov	

CONTRACT SUMMARY				
DESCRIPTION: GROUNDS & ROADSIP EQUIP - VARIOUS AGENCIES				
INITIAL EFFECTIVE DATE	INITIAL EXPIRATION DATE	INITIAL AVAILABLE OPTIONS	EXPIRATION DATE BEFORE CHANGE(S) NOTED BELOW	
August 20, 2010	August 19, 2013	2 – 1 Year	August 19, 2016	
PAYMENT TERMS		DELIVERY TIMEFRAME		
1% 10 Net 30 Days		Typically 3 days of PED receiving PO.		
ALTERNATE PAYMENT OPTIONS			EXTENDED PURCHASING	
<input type="checkbox"/> P-card <input type="checkbox"/> Direct Voucher (DV) <input type="checkbox"/> Other			<input checked="" type="checkbox"/> Yes <input type="checkbox"/> No	
MINIMUM DELIVERY REQUIREMENTS				
DESCRIPTION OF CHANGE NOTICE				
OPTION	LENGTH OF OPTION	EXTENSION	LENGTH OF EXTENSION	REVISED EXP. DATE
<input type="checkbox"/>		<input checked="" type="checkbox"/>	4.5 Months	December 31, 2016
CURRENT VALUE		VALUE OF CHANGE NOTICE	ESTIMATED AGGREGATE CONTRACT VALUE	
\$ 808,535.91		\$ 0.00	\$ 808,535.91	

DESCRIPTION: Effective June 21, 2016, this contract is hereby extended through December 31, 2016. All other terms, conditions, specifications, and pricing remain the same. Per DTMB request and agency agreement, DTMB Procurement approval, and State Administrative Board approval on June 21, 2016.

STATE OF MICHIGAN
 DEPARTMENT OF TECHNOLOGY, MANAGEMENT & BUDGET
 PROCUREMENT

525 W. ALLEGAN STREET
 LANSING, MI 48933

P.O. BOX 30026
 LANSING, MI 48909

CHANGE NOTICE NO. 10
 to
 CONTRACT NO. 071B0200328
 between
 THE STATE OF MICHIGAN
 and

NAME & ADDRESS OF CONTRACTOR	PRIMARY CONTACT	EMAIL
Power Equipment Distributors, Inc. 69250 Burke Dr Richmond MI, 48062	Keith Kraatz	kkraatz@powereqp.com
	PHONE	CONTRACTOR'S TAX ID NO. (LAST FOUR DIGITS ONLY)
	(866) 444-1488	*****3323

STATE CONTACTS	AGENCY	NAME	PHONE	EMAIL
PROGRAM MANAGER / CCI	various	various	various	various
CONTRACT ADMINISTRATOR	DTMB	Yvon Dufour	(517) 284-6996	dufourey@michigan.gov

CONTRACT SUMMARY			
DESCRIPTION: Grounds & Roadside Equip - Various Agencies			
INITIAL EFFECTIVE DATE	INITIAL EXPIRATION DATE	INITIAL AVAILABLE OPTIONS	EXPIRATION DATE BEFORE CHANGE(S) NOTED BELOW
August 20, 2010	August 19, 2013	2 - 2 Year	August 19, 2016
PAYMENT TERMS		DELIVERY TIMEFRAME	
1% 10 Net 30 Days			
ALTERNATE PAYMENT OPTIONS			EXTENDED PURCHASING
<input type="checkbox"/> P-card <input type="checkbox"/> Direct Voucher (DV) <input type="checkbox"/> Other			<input checked="" type="checkbox"/> Yes <input type="checkbox"/> No
MINIMUM DELIVERY REQUIREMENTS			

DESCRIPTION OF CHANGE NOTICE				
EXERCISE OPTION?	LENGTH OF OPTION	EXERCISE EXTENSION?	LENGTH OF EXTENSION	REVISED EXP. DATE
<input type="checkbox"/>		<input type="checkbox"/>		
CURRENT VALUE	VALUE OF CHANGE NOTICE	ESTIMATED AGGREGATE CONTRACT VALUE		
\$ 808,535.91	\$ 0.00	\$ 808,535.91		
DESCRIPTION: Effective 3/29/2016 pricing on this contract hereby updated, per revised Attachment C. All other terms, conditions, specifications and pricing remain the same. Per contractor request, and DTMB Procurement approval.				

EXMARK MICHIGAN PRICING 2016 CONTRACT #071B0200328 – EXHIBIT C

MODEL	DESCRIPTION	LIST \$	DISCOUNT	STATE \$
Model	Description			
<i>Commercial 21" Walk Behind</i>				
ECS180GKA21000	21" Self Propelled w/Kaw FJ180V-180cc	\$ 1,109.00	28%	\$798.00
ECX180CKA21000	21" Self-Prop. Zone Start w/Kaw FJ180V-KAI-180cc & one gallon remote fuel tank	\$ 1,220.00	28%	\$878.00
ECX180CKA210BC	21" Self-Prop. BBC w/Kaw FJ180V-KAI-180cc & one gallon remote fuel tank	\$ 1,442.00	28%	\$1,038.00
Model	Description			
<i>Commercial 30" Walk Behind</i>				
ECS180CKA30000	30" - Kawasaki FJ180V KAI - Self Propelled - One Gallon Remote Fuel Tank - Blade Brake Clutch	\$ 2,108.00	28%	\$1,517.00
Model	Description			
<i>Metro 5 - Speed Double Belt Drive</i>				
MGS481GKA322P0	32" FS481V Kawasaki - Pistol Grip Handles - Single B Belt	\$ 3,662.00	28%	\$2,636.00
MGS481CKA36200	36" FS481V Kawasaki - ECS	\$ 4,106.00	28%	\$2,956.00
MGS481CKA48300	48" FS481V Kawasaki - ECS	\$ 4,328.00	28%	\$3,116.00
Model	Description			
<i>Viking Hydro - ECS</i>				
VHS481GKA36200	36" FS481V Kawasaki - ECS	\$ 6,104.00	28%	\$4,394.00
VHS481GKA48300	48" FS481V Kawasaki - ECS	\$ 6,326.00	28%	\$4,554.00
Model	Description			
<i>Turf Tracer S-Series</i>				
TTS481CKA36300	36" FS481V Kawasaki - ECS	\$ 6,881.00	28%	\$4,954.00
TTS481GKA48300	48" FS481V Kawasaki - ECS	\$ 7,436.00	28%	\$5,353.00
TTS541GKA52300	48" FS541V Kawasaki - ECS	\$ 7,880.00	28%	\$5,673.00
TTS600GKA483E0	48" FS600V Kawasaki - ECS - Electric Start	\$ 7,991.00	28%	\$5,753.00
TTS600GKA523E0	52" FS600V Kawasaki - ECS - Electric Start	\$ 8,213.00	28%	\$5,913.00
Model	Description			
<i>Turf Tracer X-Series</i>				
TTX650EKC52400	52" Deck - Kohler Command EFI ECV650	\$ 9,656.00	28%	\$6,952.00
TTX650EKC60400	60" Deck - Kohler Command EFI ECV650	\$ 9,878.00	28%	\$7,112.00
TTX650EKC604N0	60" Deck - Kohler Command EFI ECV650 - Mulch Kit and Standon Installed	\$ 10,433.00	28%	\$7,511.00
TTX691CKA60400	60" Deck - Kawasaki V-Twin FX691V	\$ 9,767.00	28%	\$7,032.00
Model	Description			
<i>Vantage S-Series</i>				
VTS541CKA36300	36" Series 3 Deck - Kawasaki V-Twin FS541V	\$ 8,768.00	28%	\$6,312.00
VTS691CKA48400	48" Series 4 Deck - Kawasaki V-Twin FX651V - Heavy Duty Air Cleaner	\$ 9,878.00	28%	\$7,112.00
VTS691CKA52400	52" Series 4 Deck - Kawasaki V-Twin FX691V - Heavy Duty Air Cleaner	\$ 10,211.00	28%	\$7,351.00
VTS730EKC52400	52" Deck - Kohler Command EFI ECV730	\$ 10,766.00	28%	\$7,751.00
VTS740EKC60400	60" Deck - Kohler Command EFI ECV740	\$ 11,321.00	28%	\$8,151.00
Model	Description			
<i>Vantage X-Series</i>				
VTX651GKA48400	48" Deck - Kawasaki V-Twin FX651V	\$ 10,100.00	28%	\$7,272.00
VTX730EKC52400	52" Deck - Kohler Command EFI ECV730	\$ 10,988.00	28%	\$7,911.00
VTX740EKC60400	60" Deck - Kohler Command EFI ECV740	\$ 11,543.00	28%	\$8,310.00
Model	Description			
<i>Navigator</i>				
NVS730AKC48000	48" Deck - Kohler Command EFI ECV730	\$ 17,426.00	28%	\$12,546.00
Model	Description			
<i>Pioneer E-Series</i>				

PNE651GKA48200	Pioneer E-Series FR651V Kawasaki with 48" Series 2 Fabricated Deck	\$ 6,221.00	28%	\$4,479.00
PNE691GKA52200	Pioneer E-Series FR691V Kawasaki with 52" Series 2 Fabricated Deck	\$ 6,666.00	28%	\$4,799.00
Model	Description			
<i>Pioneer S-Series</i>				
PNS710GKC48300	48" Series 3 Deck - Kohler Confidant ZT710 - ZT3100 Transmission	\$ 7,436.00	28%	\$5,353.00
PNS720GKC52300	52" Series 3 Deck - Kohler Confidant ZT720 - ZT3100 Transmission	\$ 7,880.00	28%	\$5,673.00
PNS740GKC60400	60" Series 4 Deck - Kohler Confidant ZT740 - ZT3400 Transmission	\$ 8,324.00	28%	\$5,993.00
PNS740GKC604A4	60" Series 4 Deck - Kohler Confidant ZT740 - ZT3400 Transmission - Suspension Seat	\$ 8,768.00	28%	\$6,312.00
PNS740GKC60RA3	60" Rear Discharge - Kohler Confidant ZT740 - ZT3400 Transmission - Suspension Seat	\$ 9,656.00	28%	\$6,952.00
Model	Description			
<i>Lazer E-Series</i>				
LZE651GKA484A2	Lazer Z E-Series FX651V Kawasaki with 48" Ultracut Series 4 Deck, Suspension Seat, & Narrow Semi-Pneumatic	\$ 10,322.00	28%	\$7,431.00
LZE732GKC524A2	Lazer Z E-Series CV732 Kohler with 52" Ultracut Series 4 Deck, Suspension Seat, & Narrow Semi-Pneumatic	\$ 10,544.00	28%	\$7,591.00
LZE742GKC604A3	Lazer Z E-Series CV742 Kohler with 60" UltraCut Series 4 Deck, Suspension Seat, & Wide Pneumatic	\$ 11,210.00	28%	\$8,071.00
LZE740EKC60400	Lazer Z E-Series ECV740 EFI Kohler with 60" UltraCut Series 4 Deck	\$ 11,543.00	28%	\$8,310.00
LZE801GKA604A3	Lazer Z E-Series FX801V Kawasaki with 60" UltraCut Series 4 Deck, Suspension Seat, & Wide Pneumatic	\$ 11,654.00	28%	\$8,390.00
LZE801GKA724A3	Lazer Z E-Series FX801V Kawasaki with 72" UltraCut Series 4 Deck, Suspension Seat, & Wide Pneumatic	\$ 12,098.00	28%	\$8,710.00
LZE730GKA524B2	Lazer Z E-Series FX730V Kawasaki with 52" UltraCut Series 4 Deck, Suspension Platform & Narrow Semi-Pneumatic	\$ 11,876.00	28%	\$8,550.00
LZE742GKC604B1	Lazer Z E-Series CV742 Kohler with 60" UltraCut Series 4 Deck, Suspension Platform & Wide Semi-Pneumatic	\$ 12,209.00	28%	\$8,790.00
LZE801GKA604B1	Lazer Z E-Series FX801V Kawasaki with 60" UltraCut Series 4 Deck, Suspension Platform & Wide Semi-Pneumatic	\$ 12,653.00	28%	\$9,110.00
LZE801GKA60RA1	Lazer Z E-Series FX801V Kawasaki with 60" Rear Discharge UltraCut Deck, Suspension Seat & Wide Semi-Pneumatic	\$ 12,209.00	28%	\$8,790.00
LZE801GKA72RA1	Lazer Z E-Series FX801V Kawasaki with 72" Rear Discharge UltraCut Deck, Suspension Seat & Wide Semi-Pneumatic	\$ 12,653.00	28%	\$9,110.00
Model	Description			
<i>Lazer S-Series</i>				
LZS740AKC524A2	Lazer Z S-Series ECV740 EFI Kohler with 52" UltraCut Series 4 Deck, Suspension Seat, & Narrow Semi-Pneumatic	\$ 12,209.00	28%	\$8,790.00
LZS801GKA524A2	Lazer Z S-Series FX801V Kawasaki with 52" UltraCut Series 4 Deck, Suspension Seat, & Narrow Semi-Pneumatic	\$ 12,542.00	28%	\$9,030.00
LZS801GKA604A1	Lazer Z S-Series FX801V Kawasaki with 60" UltraCut Series 4 Deck, Suspension Seat, & Wide Semi-Pneumatic	\$ 12,986.00	28%	\$9,349.00
LZS801GKA724A1	Lazer Z S-Series FX801V Kawasaki with 72" UltraCut Series 4 Deck, Suspension Seat, & Wide Semi-Pneumatic	\$ 13,430.00	28%	\$9,669.00
LZS749AKC604A1	Lazer Z S-Series ECV749 EFI Kohler with 60" UltraCut Series 4 Deck, Suspension Seat, & Wide Semi-Pneumatic	\$ 13,541.00	28%	\$9,749.00
LZS749AKC72400	Lazer Z S-Series ECV749 EFI Kohler with 72" UltraCut Series 4 Deck	\$ 13,652.00	28%	\$9,829.00
LZS749AKC724A1	Lazer Z S-Series ECV749 EFI Kohler with 72" UltraCut Series 4 Deck, Suspension Seat, & Wide Semi-Pneumatic	\$ 13,985.00	28%	\$10,069.00
Model	Description			
<i>Lazer X-Series</i>				
LZX740EKC526T0	Lazer Z X-Series ECV740 EFI with E-Gov Kohler with 52" UltraCut Series 6 Deck and RED Technology, Suspension Seat & Narrow Semi-Pneumatic	\$ 13,541.00	28%	\$9,749.00

LZX801GKA60600	Lazer Z X-Series FX801V Kawasaki with 60" Ultracut Series 6 Deck, Suspension Seat & Wide Semi-Pneumatic	\$ 13,652.00	28%	\$9,829.00
LZX940EKC60600	Lazer Z X-Series ECV940 EFI Kohler with 60" UltraCut Series 6 Deck, Suspension Seat & Wide Semi-Pneumatic	\$ 15,317.00	28%	\$11,028.00
LZX940EKC606T0	Lazer Z X-Series ECV940 EFI with E-Gov Kohler with 60" UltraCut Series 6 Deck and RED Technology, Suspension Seat & Wide Semi-Pneumatic	\$ 15,539.00	28%	\$11,188.00
LZX921GKA72600	Lazer Z X-Series FX921V Kawasaki with 72" Ultracut Series 6 Deck, Suspension Seat & Wide Semi-Pneumatic	\$ 15,539.00	28%	\$11,188.00
LZX980EKC72600	Lazer Z X-Series ECV980 EFI Kohler with 72" UltraCut Series 6 Deck, Suspension Seat & Wide Semi-Pneumatic	\$ 16,205.00	28%	\$11,667.00
LZX980EKC726T0	Lazer Z X-Series ECV980 EFI with E-Gov Kohler with 72" UltraCut Series 6 Deck and RED Technology, Suspension Seat & Wide Semi-Pneumatic	\$ 16,427.00	28%	\$11,827.00
LZX801GKA606B1	Lazer Z X-Series FX801V Kawasaki with 60" Ultracut Series 6 Deck, Suspension Platform & Wide Semi-Pneumatic	\$ 14,984.00	28%	\$10,788.00
LZX921GKA726B1	Lazer Z X-Series FX921V Kawasaki with 72" Ultracut Series 6 Deck, Suspension Platform & Wide Semi-Pneumatic	\$ 16,538.00	28%	\$11,907.00
LZX940EKC60RT0	Lazer Z X-Series ECV940 EFI with E-Gov Kohler with 60" UltraCut Rear Discharge Deck, RED Technology, Suspension Seat & Wide Semi-Pneumatic	\$ 15,983.00	28%	\$11,507.00
LZX940EKC72RT0	Lazer Z X-Series ECV940 EFI with E-Gov Kohler with 72" UltraCut Rear Discharge Deck and RED Technology, Suspension Seat & Wide Semi-Pneumatic	\$ 16,871.00	28%	\$12,147.00
Model	Description			
<i>Lazer D-Series</i>				
LZS902DKU605A1	60" D902 Kubota Diesel - Triton Series 5 Deck	\$ 18,869.00	28%	\$13,585.00
LZS902DKU725A1	72" D902 Kubota Diesel - Triton Series 5 Deck	\$ 19,313.00	28%	\$13,905.00
LZS902DKU60R00	60" D902 Kubota Diesel - Rear Discharge Deck	\$ 19,313.00	28%	\$13,905.00
LZS902DKU72R00	72" D902 Kubota Diesel - Rear Discharge Deck	\$ 19,757.00	28%	\$14,225.00
Model	Description			
<i>Propane Units</i>				
TTS680PKC483E0	Turf Tracer S-Series - 48" Series 3 Floating Deck - Kohler Command EFI Propane PCV680 - ECS Handle - Electric Start	\$ 10,877.00	28%	\$7,831.00
TTX680PKC52400	Turf Tracer X-Series - 52" Series 4 Floating Deck - Kohler Command EFI Propane PCV680 - ECS Handle - Electric Start	\$ 12,098.00	28%	\$8,710.00
TTX680PKC60400	Turf Tracer X-Series - 60" Series 4 Floating Deck - Kohler Command EFI Propane PCV680 - ECS Handle - Electric Start	\$ 12,320.00	28%	\$8,870.00
VTS740PKC52400	52" Deck - Kohler Command EFI Propane PCV740	\$ 13,430.00	28%	\$9,669.00
VTS740PKC60400	60" Deck - Kohler Command EFI Propane PCV740	\$ 13,763.00	28%	\$9,909.00
LZS740PKC52400	Lazer S-Series - 52" Series 4 Deck - Kohler Command EFI Propane PCV740	\$ 15,539.00	28%	\$11,188.00
LZS740PKC60400	Lazer S-Series - 60" Series 4 Deck - Kohler Command EFI Propane PCV740	\$ 15,983.00	28%	\$11,507.00
LZS740PKC72400	Lazer S-Series - 72" Series 4 Deck - Kohler Command EFI Propane PCV740	\$ 16,538.00	28%	\$11,907.00
Model	Description			
<i>TURF EQUIPMENT</i>				
ARX481CKA30000	30" Stand On Aerator - Kawasaki V-Twin FS481V	\$ 11,210.00	28%	\$8,071.00
ARS180CKA21000	21" Turf Aerator - Kawasaki FJ180V KAI	\$ 4,439.00	28%	\$3,196.00
BRS270CKC36000	36" Walk Behind Rotary Broom - Kohler Command CV270	\$ 4,550.00	28%	\$3,276.00
SDS270CSB20000	20" Slicer Seeder - Subaru 270cc	\$ 4,439.00	28%	\$3,196.00
SSS270CSB00000	Spreader/Sprayer	\$ 10,766.00	28%	\$7,751.00
Model	Description			
<i>ULTRA VAC'S</i>				
LZUV2B	Ultra Vac S-Series - Double Bag - 48"/52" (Completing Kit Required)	\$ 2,599.00	20%	\$2,079.00

LZUV3B	Ultra Vac S-Series - Triple Bag - 60"/72" (Completing Kit Required)	\$ 2,899.00	20%	\$2,319.00
LZUVQD11	Ultra Vac X-Series - 11 Bushel Dump - 60"/72" (Completing Kit Required)	\$ 3,199.00	20%	\$2,559.00
LZUVQD7	Ultra Vac X-Series - 7 Bushel Dump - 48"/52" (Completing Kit Required)	\$ 2,899.00	20%	\$2,319.00
UV60	Ultra Vac - 60" (Completing Kit Required)	\$ 2,999.00	20%	\$2,399.00
UV6672	Ultra Vac - 72" (Completing Kit Required)	\$ 2,899.00	20%	\$2,319.00
UVD60	Ultra Vac - Dump - 60" (Completing Kit Required)	\$ 3,299.00	20%	\$2,639.00
UVD6672	Ultra Vac - Dump - 72" (Completing Kit Required)	\$ 3,299.00	20%	\$2,639.00
116-3001	Ultra Vac E-Series - 48"/52"/60" (Completing Kit Required)	\$ 1,999.00	20%	\$1,599.00
Model	Description			
ULTRA VAC ACCESSORIES				
103-2997	Completing Kit	\$ 299.00	20%	\$239.00
103-5629	Front Weight Kit	\$ 249.00	20%	\$199.00
103-5633	Front Weight Kit	\$ 249.00	20%	\$199.00
103-7416	Completing Kit	\$ 499.00	20%	\$399.00
109-1013	Completing Kit	\$ 249.00	20%	\$199.00
109-1014	Completing Kit	\$ 249.00	20%	\$199.00
109-1015	Completing Kit	\$ 249.00	20%	\$199.00
109-1167	Completing Kit	\$ 249.00	20%	\$199.00
109-1168	Completing Kit	\$ 299.00	20%	\$239.00
109-1169	Completing Kit	\$ 299.00	20%	\$239.00
109-1179	Completing Kit	\$ 319.00	20%	\$255.00
109-1185	Completing Kit	\$ 319.00	20%	\$255.00
109-1189	Completing Kit	\$ 319.00	20%	\$255.00
109-1191	Completing Kit	\$ 319.00	20%	\$255.00
109-1193	Completing Kit	\$ 299.00	20%	\$239.00
109-1194	Completing Kit	\$ 299.00	20%	\$239.00
109-2203	Floor Pan Weight Kit	\$ 149.00	20%	\$119.00
109-9623	Completing Kit	\$ 199.00	20%	\$159.00
109-9624	Completing Kit	\$ 199.00	20%	\$159.00
109-9625	Completing Kit	\$ 199.00	20%	\$159.00
109-9626	Completing Kit	\$ 199.00	20%	\$159.00
109-9627	Completing Kit	\$ 199.00	20%	\$159.00
109-9629	Completing Kit	\$ 199.00	20%	\$159.00
116-2084	Completing Kit	\$ 199.00	20%	\$159.00
116-2085	Completing Kit	\$ 199.00	20%	\$159.00
116-2086	Completing Kit	\$ 199.00	20%	\$159.00
116-2087	Completing Kit	\$ 199.00	20%	\$159.00
Model	Description			
SERIALIZED ACCESSORIES				
NAVSBLD48	48" Snow Blade (Requires NAVSUBFRM01)	\$ 499.00	20%	\$399.00
NAVSBLWR44	48" Snow Blower (Requires NAVSUBFRM01)	\$ 2,399.00	20%	\$1,919.00
NAVSUBFRM01	Quick Hitch Attachment System	\$ 999.00	20%	\$799.00
116-7223	Stand On Sulky	\$ 569.00	20%	\$455.00
Model	Description			
NON SERIALIZED ACCESSORIES				
103-0149	Deck Lift Assist	\$ 166.47	20%	\$133.00
103-2444	Handle Kit - Metro ECS	\$ 699.00	20%	\$559.00
103-2637	Weight - Sulky Counter	\$ 169.00	20%	\$135.00
103-4754	Seat Suspension	\$ 349.00	20%	\$279.00
103-9005	Dual Split Rear Caster Kit	\$ 299.00	20%	\$239.00
103-9007	Narrow Drive Tires Kit	\$ 349.00	20%	\$279.00
103-9565	Hitch Kit - LXS	\$ 114.00	20%	\$91.00
109-4800	Side Discharge M26	\$ 149.00	20%	\$119.00
109-5458	Fill Reduction Kit	\$ 149.00	20%	\$119.00
109-5459	Automatic Door Opener Kit	\$ 249.00	20%	\$199.00

109-5980	Mulch Kit 48"	\$ 259.00	20%	\$207.00
109-5982	Mulch Kit 52"	\$ 259.00	20%	\$207.00
109-9328	Tire Kit - 9.5" Diameter	\$ 99.00	20%	\$79.00
109-9329	Deck Wear Kit	\$ 49.00	20%	\$39.00
109-9331	Wheel Weight Kit - 21"	\$ 89.00	20%	\$71.00
109-9333	Fuel Tank Kit - One Gallon	\$ 99.00	20%	\$79.00
109-9487	Hitch Kit	\$ 59.00	20%	\$47.00
109-9694	12 Volt Adapter	\$ 39.00	20%	\$31.00
116-0062	Seat Suspension	\$ 349.00	20%	\$279.00
116-0513	Sunshade	\$ 259.00	20%	\$207.00
116-0941	Tilt Frame & ISO Kit	\$ 189.00	20%	\$151.00
116-1065	Extended Drive Lever Kit	\$ 199.00	20%	\$159.00
116-1378	Cover - Small Riders	\$ 169.00	20%	\$135.00
116-1379	Cover - Large Riders	\$ 219.00	20%	\$175.00
116-2517	Power Deck Lift	\$ 649.00	20%	\$519.00
116-2935	Weight Kit - Front	\$ 149.00	20%	\$119.00
116-3270	Hydro Maintenance Kit	\$ 149.00	20%	\$119.00
116-3282	Hydro Maintenance Kit	\$ 149.00	20%	\$119.00
Model	Description			
116-3297	Trash Holder	\$ 99.00	20%	\$79.00
116-3298	Light Kit - Vantage	\$ 199.00	20%	\$159.00
116-3300	Receiver Mount - Vantage 48"/52"/60"	\$ 129.00	20%	\$103.00
116-4247	Mulch Kit 36"	\$ 299.00	20%	\$239.00
116-4414	Receiver Mount - Vantage 36"	\$ 99.00	20%	\$79.00
116-4607	Anti-Scalp Kit - 72" Lazer	\$ 189.00	20%	\$151.00
116-4608	Anti-Scalp Kit - 48"/52" Vantage	\$ 199.00	20%	\$159.00
116-4614	Anti-Scalp Kit - 60" Vantage	\$ 149.00	20%	\$119.00
116-6655	Striper Kit	\$ 359.00	20%	\$287.00
116-6656	Striper Kit	\$ 369.00	20%	\$295.00
116-6716	Deck Lift Kit PNS	\$ 99.00	20%	\$79.00
116-7907	Coated Bail	\$ 24.08	20%	\$19.00
116-8226	Tire Chain Kit	\$ 99.00	20%	\$79.00
116-8227	Snow Cab Kit	\$ 299.00	20%	\$239.00
116-8228	Turf Caster	\$ 499.00	20%	\$399.00
116-8229	Dirt Deflector	\$ 199.00	20%	\$159.00
116-8230	Debris Box	\$ 999.00	20%	\$799.00
116-8232	Black Bristle - Snow/Concrete	\$ 399.00	20%	\$319.00
116-8233	Yellow Bristle - Turf	\$ 399.00	20%	\$319.00
116-8234	Light Kit	\$ 199.00	20%	\$159.00
116-8430	Operator Control Discharge	\$ 369.00	20%	\$295.00
116-8431	Operator Control Discharge	\$ 369.00	20%	\$295.00
116-8820	Seat - Air Suspension	\$ 1,199.00	20%	\$959.00
116-8841	Mulch Kit - High Performance	\$ 129.00	20%	\$103.00
116-8912	Seat - Full Suspension/Two Tone	\$ 749.00	20%	\$599.00
126-3258	Mulch Kit - TTS363	\$ 249.00	20%	\$199.00
126-3259	Mulch Kit - TTS483	\$ 299.00	20%	\$239.00
126-3671	Red Lockout Module	\$ 99.00	20%	\$79.00
127-6650	Antiscalp Kit - RD	\$ 249.00	20%	\$199.00
127-6665	Receiver Mount Kit	\$ 69.00	20%	\$55.00
127-6666	Top Wind Jack	\$ 99.99	20%	\$79.00
130-8458	Hopper Dump Asm. - NAV	\$ 1,399.00	20%	\$1,119.00
1-631665	Hitch Kit	\$ 99.00	20%	\$79.00
1-641284	Cup Holder	\$ 49.00	20%	\$39.00
1-651234	Hitch Kit - LHP	\$ 69.00	20%	\$55.00
GC3602	Catcher - Side Mount	\$ 399.00	20%	\$319.00
Model	Description			

MK322	Mulch Kit 32"	\$ 249.00	20%	\$199.00
MK343	Mulch Kit 34"	\$ 229.98	20%	\$183.00
MK362	Mulch Kit 36"	\$ 239.00	20%	\$191.00
MK363Q	Mulch Kit 36"	\$ 249.00	20%	\$199.00
MK443Q	Mulch Kit 44"	\$ 229.98	20%	\$183.00
MK465	Mulch Kit 46"	\$ 299.98	20%	\$239.00
MK483Q	Mulch Kit 48"	\$ 319.00	20%	\$255.00
MK486	Mulch Kit 48"	\$ 319.00	20%	\$255.00
MK505	Mulch Kit 50"	\$ 299.98	20%	\$239.00
MK523Q	Mulch Kit 52"	\$ 329.00	20%	\$263.00
MK526	Mulch Kit 52"	\$ 329.00	20%	\$263.00
MK565	Mulch Kit 56"	\$ 299.98	20%	\$239.00
MK603Q	Mulch Kit 60"	\$ 299.98	20%	\$239.00
MK605	Mulch Kit 60"	\$ 349.00	20%	\$279.00
MK606	Mulch Kit 60"	\$ 349.00	20%	\$279.00
MK665	Mulch Kit 66"	\$ 349.00	20%	\$279.00
MK725	Mulch Kit 72"	\$ 349.00	20%	\$279.00
MK726	Mulch Kit 72"	\$ 349.00	20%	\$279.00
MKNAV42	Mulch Kit - NAV 42"	\$ 299.00	20%	\$239.00
MKNAV48	Mulch Kit - NAV 48"	\$ 299.00	20%	\$239.00
NAVLKIT	Light Kit - Navigator	\$ 199.00	20%	\$159.00
Model	Description			
STR605	Striper Kit	\$ 499.00	20%	\$399.00
STR665-725	Striper Kit	\$ 499.00	20%	\$399.00
STRFMD	Striper Kit - TT 52"/60"	\$ 499.00	20%	\$399.00
STRHPW36	Striper Kit - Walk Behind 36"	\$ 499.00	20%	\$399.00
STRHPW48	Striper Kit - Walk Behind 48"	\$ 499.00	20%	\$399.00
STRLZ52	Striper Kit	\$ 399.00	20%	\$319.00
STRLZ60	Striper Kit	\$ 499.00	20%	\$399.00
STRLZ60XP	Striper Kit	\$ 399.00	20%	\$319.00
STRLZ72	Striper Kit	\$ 449.00	20%	\$359.00
TC26	Trash Holder	\$ 59.00	20%	\$47.00

STATE OF MICHIGAN
 DEPARTMENT OF TECHNOLOGY, MANAGEMENT & BUDGET
 PROCUREMENT

525 W. ALLEGAN STREET
 LANSING, MI 48933

P.O. BOX 30026
 LANSING, MI 48909

CHANGE NOTICE NO. 10
 to
 CONTRACT NO. 071B0200328
 between
 THE STATE OF MICHIGAN
 and

NAME & ADDRESS OF CONTRACTOR	PRIMARY CONTACT	EMAIL
Power Equipment Distributors, Inc. 69250 Burke Dr Richmond MI, 48062	Keith Kraatz	kkraatz@powereqp.com
	PHONE	CONTRACTOR'S TAX ID NO. (LAST FOUR DIGITS ONLY)
	(866) 444-1488	*****3323

STATE CONTACTS	AGENCY	NAME	PHONE	EMAIL
PROGRAM MANAGER / CCI	various	various	various	various
CONTRACT ADMINISTRATOR	DTMB	Yvon Dufour	(517) 284-6996	dufourey@michigan.gov

CONTRACT SUMMARY			
DESCRIPTION: Grounds & Roadside Equip - Various Agencies			
INITIAL EFFECTIVE DATE	INITIAL EXPIRATION DATE	INITIAL AVAILABLE OPTIONS	EXPIRATION DATE BEFORE CHANGE(S) NOTED BELOW
August 20, 2010	August 19, 2013	2 - 2 Year	August 19, 2016
PAYMENT TERMS		DELIVERY TIMEFRAME	
1% 10 Net 30 Days			
ALTERNATE PAYMENT OPTIONS			EXTENDED PURCHASING
<input type="checkbox"/> P-card <input type="checkbox"/> Direct Voucher (DV) <input type="checkbox"/> Other			<input checked="" type="checkbox"/> Yes <input type="checkbox"/> No
MINIMUM DELIVERY REQUIREMENTS			

DESCRIPTION OF CHANGE NOTICE				
EXERCISE OPTION?	LENGTH OF OPTION	EXERCISE EXTENSION?	LENGTH OF EXTENSION	REVISED EXP. DATE
<input type="checkbox"/>		<input type="checkbox"/>		
CURRENT VALUE		VALUE OF CHANGE NOTICE	ESTIMATED AGGREGATE CONTRACT VALUE	
\$ 808,535.91		\$ 0.00	\$ 808,535.91	
DESCRIPTION: Effective 3/29/2016 pricing on this contract hereby updated, per revised Attachment C. All other terms, conditions, specifications and pricing remain the same. Per contractor request, and DTMB Procurement approval.				

EXMARK MICHIGAN PRICING 2016 CONTRACT #071B0200328 – EXHIBIT C

MODEL	DESCRIPTION	LIST \$	DISCOUNT	STATE \$
Model	Description			
<i>Commercial 21" Walk Behind</i>				
ECS180GKA21000	21" Self Propelled w/Kaw FJ180V-180cc	\$ 1,109.00	28%	\$798.00
ECX180CKA21000	21" Self-Prop. Zone Start w/Kaw FJ180V-KAI-180cc & one gallon remote fuel tank	\$ 1,220.00	28%	\$878.00
ECX180CKA210BC	21" Self-Prop. BBC w/Kaw FJ180V-KAI-180cc & one gallon remote fuel tank	\$ 1,442.00	28%	\$1,038.00
Model	Description			
<i>Commercial 30" Walk Behind</i>				
ECS180CKA30000	30" - Kawasaki FJ180V KAI - Self Propelled - One Gallon Remote Fuel Tank - Blade Brake Clutch	\$ 2,108.00	28%	\$1,517.00
Model	Description			
<i>Metro 5 - Speed Double Belt Drive</i>				
MGS481GKA322P0	32" FS481V Kawasaki - Pistol Grip Handles - Single B Belt	\$ 3,662.00	28%	\$2,636.00
MGS481CKA36200	36" FS481V Kawasaki - ECS	\$ 4,106.00	28%	\$2,956.00
MGS481CKA48300	48" FS481V Kawasaki - ECS	\$ 4,328.00	28%	\$3,116.00
Model	Description			
<i>Viking Hydro - ECS</i>				
VHS481GKA36200	36" FS481V Kawasaki - ECS	\$ 6,104.00	28%	\$4,394.00
VHS481GKA48300	48" FS481V Kawasaki - ECS	\$ 6,326.00	28%	\$4,554.00
Model	Description			
<i>Turf Tracer S-Series</i>				
TTS481CKA36300	36" FS481V Kawasaki - ECS	\$ 6,881.00	28%	\$4,954.00
TTS481GKA48300	48" FS481V Kawasaki - ECS	\$ 7,436.00	28%	\$5,353.00
TTS541GKA52300	48" FS541V Kawasaki - ECS	\$ 7,880.00	28%	\$5,673.00
TTS600GKA483E0	48" FS600V Kawasaki - ECS - Electric Start	\$ 7,991.00	28%	\$5,753.00
TTS600GKA523E0	52" FS600V Kawasaki - ECS - Electric Start	\$ 8,213.00	28%	\$5,913.00
Model	Description			
<i>Turf Tracer X-Series</i>				
TTX650EKC52400	52" Deck - Kohler Command EFI ECV650	\$ 9,656.00	28%	\$6,952.00
TTX650EKC60400	60" Deck - Kohler Command EFI ECV650	\$ 9,878.00	28%	\$7,112.00
TTX650EKC604N0	60" Deck - Kohler Command EFI ECV650 - Mulch Kit and Standon Installed	\$ 10,433.00	28%	\$7,511.00
TTX691CKA60400	60" Deck - Kawasaki V-Twin FX691V	\$ 9,767.00	28%	\$7,032.00
Model	Description			
<i>Vantage S-Series</i>				
VTS541CKA36300	36" Series 3 Deck - Kawasaki V-Twin FS541V	\$ 8,768.00	28%	\$6,312.00
VTS691CKA48400	48" Series 4 Deck - Kawasaki V-Twin FX651V - Heavy Duty Air Cleaner	\$ 9,878.00	28%	\$7,112.00
VTS691CKA52400	52" Series 4 Deck - Kawasaki V-Twin FX691V - Heavy Duty Air Cleaner	\$ 10,211.00	28%	\$7,351.00
VTS730EKC52400	52" Deck - Kohler Command EFI ECV730	\$ 10,766.00	28%	\$7,751.00
VTS740EKC60400	60" Deck - Kohler Command EFI ECV740	\$ 11,321.00	28%	\$8,151.00
Model	Description			
<i>Vantage X-Series</i>				
VTX651GKA48400	48" Deck - Kawasaki V-Twin FX651V	\$ 10,100.00	28%	\$7,272.00
VTX730EKC52400	52" Deck - Kohler Command EFI ECV730	\$ 10,988.00	28%	\$7,911.00
VTX740EKC60400	60" Deck - Kohler Command EFI ECV740	\$ 11,543.00	28%	\$8,310.00
Model	Description			
<i>Navigator</i>				
NVS730AKC48000	48" Deck - Kohler Command EFI ECV730	\$ 17,426.00	28%	\$12,546.00
Model	Description			
<i>Pioneer E-Series</i>				

PNE651GKA48200	Pioneer E-Series FR651V Kawasaki with 48" Series 2 Fabricated Deck	\$ 6,221.00	28%	\$4,479.00
PNE691GKA52200	Pioneer E-Series FR691V Kawasaki with 52" Series 2 Fabricated Deck	\$ 6,666.00	28%	\$4,799.00
Model	Description			
<i>Pioneer S-Series</i>				
PNS710GKC48300	48" Series 3 Deck - Kohler Confidant ZT710 - ZT3100 Transmission	\$ 7,436.00	28%	\$5,353.00
PNS720GKC52300	52" Series 3 Deck - Kohler Confidant ZT720 - ZT3100 Transmission	\$ 7,880.00	28%	\$5,673.00
PNS740GKC60400	60" Series 4 Deck - Kohler Confidant ZT740 - ZT3400 Transmission	\$ 8,324.00	28%	\$5,993.00
PNS740GKC604A4	60" Series 4 Deck - Kohler Confidant ZT740 - ZT3400 Transmission - Suspension Seat	\$ 8,768.00	28%	\$6,312.00
PNS740GKC60RA3	60" Rear Discharge - Kohler Confidant ZT740 - ZT3400 Transmission - Suspension Seat	\$ 9,656.00	28%	\$6,952.00
Model	Description			
<i>Lazer E-Series</i>				
LZE651GKA484A2	Lazer Z E-Series FX651V Kawasaki with 48" Ultracut Series 4 Deck, Suspension Seat, & Narrow Semi-Pneumatic	\$ 10,322.00	28%	\$7,431.00
LZE732GKC524A2	Lazer Z E-Series CV732 Kohler with 52" Ultracut Series 4 Deck, Suspension Seat, & Narrow Semi-Pneumatic	\$ 10,544.00	28%	\$7,591.00
LZE742GKC604A3	Lazer Z E-Series CV742 Kohler with 60" UltraCut Series 4 Deck, Suspension Seat, & Wide Pneumatic	\$ 11,210.00	28%	\$8,071.00
LZE740EKC60400	Lazer Z E-Series ECV740 EFI Kohler with 60" UltraCut Series 4 Deck	\$ 11,543.00	28%	\$8,310.00
LZE801GKA604A3	Lazer Z E-Series FX801V Kawasaki with 60" UltraCut Series 4 Deck, Suspension Seat, & Wide Pneumatic	\$ 11,654.00	28%	\$8,390.00
LZE801GKA724A3	Lazer Z E-Series FX801V Kawasaki with 72" UltraCut Series 4 Deck, Suspension Seat, & Wide Pneumatic	\$ 12,098.00	28%	\$8,710.00
LZE730GKA524B2	Lazer Z E-Series FX730V Kawasaki with 52" UltraCut Series 4 Deck, Suspension Platform & Narrow Semi-Pneumatic	\$ 11,876.00	28%	\$8,550.00
LZE742GKC604B1	Lazer Z E-Series CV742 Kohler with 60" UltraCut Series 4 Deck, Suspension Platform & Wide Semi-Pneumatic	\$ 12,209.00	28%	\$8,790.00
LZE801GKA604B1	Lazer Z E-Series FX801V Kawasaki with 60" UltraCut Series 4 Deck, Suspension Platform & Wide Semi-Pneumatic	\$ 12,653.00	28%	\$9,110.00
LZE801GKA60RA1	Lazer Z E-Series FX801V Kawasaki with 60" Rear Discharge UltraCut Deck, Suspension Seat & Wide Semi-Pneumatic	\$ 12,209.00	28%	\$8,790.00
LZE801GKA72RA1	Lazer Z E-Series FX801V Kawasaki with 72" Rear Discharge UltraCut Deck, Suspension Seat & Wide Semi-Pneumatic	\$ 12,653.00	28%	\$9,110.00
Model	Description			
<i>Lazer S-Series</i>				
LZS740AKC524A2	Lazer Z S-Series ECV740 EFI Kohler with 52" UltraCut Series 4 Deck, Suspension Seat, & Narrow Semi-Pneumatic	\$ 12,209.00	28%	\$8,790.00
LZS801GKA524A2	Lazer Z S-Series FX801V Kawasaki with 52" UltraCut Series 4 Deck, Suspension Seat, & Narrow Semi-Pneumatic	\$ 12,542.00	28%	\$9,030.00
LZS801GKA604A1	Lazer Z S-Series FX801V Kawasaki with 60" UltraCut Series 4 Deck, Suspension Seat, & Wide Semi-Pneumatic	\$ 12,986.00	28%	\$9,349.00
LZS801GKA724A1	Lazer Z S-Series FX801V Kawasaki with 72" UltraCut Series 4 Deck, Suspension Seat, & Wide Semi-Pneumatic	\$ 13,430.00	28%	\$9,669.00
LZS749AKC604A1	Lazer Z S-Series ECV749 EFI Kohler with 60" UltraCut Series 4 Deck, Suspension Seat, & Wide Semi-Pneumatic	\$ 13,541.00	28%	\$9,749.00
LZS749AKC72400	Lazer Z S-Series ECV749 EFI Kohler with 72" UltraCut Series 4 Deck	\$ 13,652.00	28%	\$9,829.00
LZS749AKC724A1	Lazer Z S-Series ECV749 EFI Kohler with 72" UltraCut Series 4 Deck, Suspension Seat, & Wide Semi-Pneumatic	\$ 13,985.00	28%	\$10,069.00
Model	Description			
<i>Lazer X-Series</i>				
LZX740EKC526T0	Lazer Z X-Series ECV740 EFI with E-Gov Kohler with 52" UltraCut Series 6 Deck and RED Technology, Suspension Seat & Narrow Semi-Pneumatic	\$ 13,541.00	28%	\$9,749.00

LZX801GKA60600	Lazer Z X-Series FX801V Kawasaki with 60" Ultracut Series 6 Deck, Suspension Seat & Wide Semi-Pneumatic	\$ 13,652.00	28%	\$9,829.00
LZX940EKC60600	Lazer Z X-Series ECV940 EFI Kohler with 60" UltraCut Series 6 Deck, Suspension Seat & Wide Semi-Pneumatic	\$ 15,317.00	28%	\$11,028.00
LZX940EKC606T0	Lazer Z X-Series ECV940 EFI with E-Gov Kohler with 60" UltraCut Series 6 Deck and RED Technology, Suspension Seat & Wide Semi-Pneumatic	\$ 15,539.00	28%	\$11,188.00
LZX921GKA72600	Lazer Z X-Series FX921V Kawasaki with 72" Ultracut Series 6 Deck, Suspension Seat & Wide Semi-Pneumatic	\$ 15,539.00	28%	\$11,188.00
LZX980EKC72600	Lazer Z X-Series ECV980 EFI Kohler with 72" UltraCut Series 6 Deck, Suspension Seat & Wide Semi-Pneumatic	\$ 16,205.00	28%	\$11,667.00
LZX980EKC726T0	Lazer Z X-Series ECV980 EFI with E-Gov Kohler with 72" UltraCut Series 6 Deck and RED Technology, Suspension Seat & Wide Semi-Pneumatic	\$ 16,427.00	28%	\$11,827.00
LZX801GKA606B1	Lazer Z X-Series FX801V Kawasaki with 60" Ultracut Series 6 Deck, Suspension Platform & Wide Semi-Pneumatic	\$ 14,984.00	28%	\$10,788.00
LZX921GKA726B1	Lazer Z X-Series FX921V Kawasaki with 72" Ultracut Series 6 Deck, Suspension Platform & Wide Semi-Pneumatic	\$ 16,538.00	28%	\$11,907.00
LZX940EKC60RT0	Lazer Z X-Series ECV940 EFI with E-Gov Kohler with 60" UltraCut Rear Discharge Deck, RED Technology, Suspension Seat & Wide Semi-Pneumatic	\$ 15,983.00	28%	\$11,507.00
LZX940EKC72RT0	Lazer Z X-Series ECV940 EFI with E-Gov Kohler with 72" UltraCut Rear Discharge Deck and RED Technology, Suspension Seat & Wide Semi-Pneumatic	\$ 16,871.00	28%	\$12,147.00
Model	Description			
<i>Lazer D-Series</i>				
LZS902DKU605A1	60" D902 Kubota Diesel - Triton Series 5 Deck	\$ 18,869.00	28%	\$13,585.00
LZS902DKU725A1	72" D902 Kubota Diesel - Triton Series 5 Deck	\$ 19,313.00	28%	\$13,905.00
LZS902DKU60R00	60" D902 Kubota Diesel - Rear Discharge Deck	\$ 19,313.00	28%	\$13,905.00
LZS902DKU72R00	72" D902 Kubota Diesel - Rear Discharge Deck	\$ 19,757.00	28%	\$14,225.00
Model	Description			
<i>Propane Units</i>				
TTS680PKC483E0	Turf Tracer S-Series - 48" Series 3 Floating Deck - Kohler Command EFI Propane PCV680 - ECS Handle - Electric Start	\$ 10,877.00	28%	\$7,831.00
TTX680PKC52400	Turf Tracer X-Series - 52" Series 4 Floating Deck - Kohler Command EFI Propane PCV680 - ECS Handle - Electric Start	\$ 12,098.00	28%	\$8,710.00
TTX680PKC60400	Turf Tracer X-Series - 60" Series 4 Floating Deck - Kohler Command EFI Propane PCV680 - ECS Handle - Electric Start	\$ 12,320.00	28%	\$8,870.00
VTS740PKC52400	52" Deck - Kohler Command EFI Propane PCV740	\$ 13,430.00	28%	\$9,669.00
VTS740PKC60400	60" Deck - Kohler Command EFI Propane PCV740	\$ 13,763.00	28%	\$9,909.00
LZS740PKC52400	Lazer S-Series - 52" Series 4 Deck - Kohler Command EFI Propane PCV740	\$ 15,539.00	28%	\$11,188.00
LZS740PKC60400	Lazer S-Series - 60" Series 4 Deck - Kohler Command EFI Propane PCV740	\$ 15,983.00	28%	\$11,507.00
LZS740PKC72400	Lazer S-Series - 72" Series 4 Deck - Kohler Command EFI Propane PCV740	\$ 16,538.00	28%	\$11,907.00
Model	Description			
<i>TURF EQUIPMENT</i>				
ARX481CKA30000	30" Stand On Aerator - Kawasaki V-Twin FS481V	\$ 11,210.00	28%	\$8,071.00
ARS180CKA21000	21" Turf Aerator - Kawasaki FJ180V KAI	\$ 4,439.00	28%	\$3,196.00
BRS270CKC36000	36" Walk Behind Rotary Broom - Kohler Command CV270	\$ 4,550.00	28%	\$3,276.00
SDS270CSB20000	20" Slicer Seeder - Subaru 270cc	\$ 4,439.00	28%	\$3,196.00
SSS270CSB00000	Spreader/Sprayer	\$ 10,766.00	28%	\$7,751.00
Model	Description			
<i>ULTRA VAC'S</i>				
LZUV2B	Ultra Vac S-Series - Double Bag - 48"/52" (Completing Kit Required)	\$ 2,599.00	20%	\$2,079.00

LZUV3B	Ultra Vac S-Series - Triple Bag - 60"/72" (Completing Kit Required)	\$ 2,899.00	20%	\$2,319.00
LZUVQD11	Ultra Vac X-Series - 11 Bushel Dump - 60"/72" (Completing Kit Required)	\$ 3,199.00	20%	\$2,559.00
LZUVQD7	Ultra Vac X-Series - 7 Bushel Dump - 48"/52" (Completing Kit Required)	\$ 2,899.00	20%	\$2,319.00
UV60	Ultra Vac - 60" (Completing Kit Required)	\$ 2,999.00	20%	\$2,399.00
UV6672	Ultra Vac - 72" (Completing Kit Required)	\$ 2,899.00	20%	\$2,319.00
UVD60	Ultra Vac - Dump - 60" (Completing Kit Required)	\$ 3,299.00	20%	\$2,639.00
UVD6672	Ultra Vac - Dump - 72" (Completing Kit Required)	\$ 3,299.00	20%	\$2,639.00
116-3001	Ultra Vac E-Series - 48"/52"/60" (Completing Kit Required)	\$ 1,999.00	20%	\$1,599.00
Model	Description			
ULTRA VAC ACCESSORIES				
103-2997	Completing Kit	\$ 299.00	20%	\$239.00
103-5629	Front Weight Kit	\$ 249.00	20%	\$199.00
103-5633	Front Weight Kit	\$ 249.00	20%	\$199.00
103-7416	Completing Kit	\$ 499.00	20%	\$399.00
109-1013	Completing Kit	\$ 249.00	20%	\$199.00
109-1014	Completing Kit	\$ 249.00	20%	\$199.00
109-1015	Completing Kit	\$ 249.00	20%	\$199.00
109-1167	Completing Kit	\$ 249.00	20%	\$199.00
109-1168	Completing Kit	\$ 299.00	20%	\$239.00
109-1169	Completing Kit	\$ 299.00	20%	\$239.00
109-1179	Completing Kit	\$ 319.00	20%	\$255.00
109-1185	Completing Kit	\$ 319.00	20%	\$255.00
109-1189	Completing Kit	\$ 319.00	20%	\$255.00
109-1191	Completing Kit	\$ 319.00	20%	\$255.00
109-1193	Completing Kit	\$ 299.00	20%	\$239.00
109-1194	Completing Kit	\$ 299.00	20%	\$239.00
109-2203	Floor Pan Weight Kit	\$ 149.00	20%	\$119.00
109-9623	Completing Kit	\$ 199.00	20%	\$159.00
109-9624	Completing Kit	\$ 199.00	20%	\$159.00
109-9625	Completing Kit	\$ 199.00	20%	\$159.00
109-9626	Completing Kit	\$ 199.00	20%	\$159.00
109-9627	Completing Kit	\$ 199.00	20%	\$159.00
109-9629	Completing Kit	\$ 199.00	20%	\$159.00
116-2084	Completing Kit	\$ 199.00	20%	\$159.00
116-2085	Completing Kit	\$ 199.00	20%	\$159.00
116-2086	Completing Kit	\$ 199.00	20%	\$159.00
116-2087	Completing Kit	\$ 199.00	20%	\$159.00
Model	Description			
SERIALIZED ACCESSORIES				
NAVSBLD48	48" Snow Blade (Requires NAVSUBFRM01)	\$ 499.00	20%	\$399.00
NAVSBLWR44	48" Snow Blower (Requires NAVSUBFRM01)	\$ 2,399.00	20%	\$1,919.00
NAVSUBFRM01	Quick Hitch Attachment System	\$ 999.00	20%	\$799.00
116-7223	Stand On Sulky	\$ 569.00	20%	\$455.00
Model	Description			
NON SERIALIZED ACCESSORIES				
103-0149	Deck Lift Assist	\$ 166.47	20%	\$133.00
103-2444	Handle Kit - Metro ECS	\$ 699.00	20%	\$559.00
103-2637	Weight - Sulky Counter	\$ 169.00	20%	\$135.00
103-4754	Seat Suspension	\$ 349.00	20%	\$279.00
103-9005	Dual Split Rear Caster Kit	\$ 299.00	20%	\$239.00
103-9007	Narrow Drive Tires Kit	\$ 349.00	20%	\$279.00
103-9565	Hitch Kit - LXS	\$ 114.00	20%	\$91.00
109-4800	Side Discharge M26	\$ 149.00	20%	\$119.00
109-5458	Fill Reduction Kit	\$ 149.00	20%	\$119.00
109-5459	Automatic Door Opener Kit	\$ 249.00	20%	\$199.00

109-5980	Mulch Kit 48"	\$ 259.00	20%	\$207.00
109-5982	Mulch Kit 52"	\$ 259.00	20%	\$207.00
109-9328	Tire Kit - 9.5" Diameter	\$ 99.00	20%	\$79.00
109-9329	Deck Wear Kit	\$ 49.00	20%	\$39.00
109-9331	Wheel Weight Kit - 21"	\$ 89.00	20%	\$71.00
109-9333	Fuel Tank Kit - One Gallon	\$ 99.00	20%	\$79.00
109-9487	Hitch Kit	\$ 59.00	20%	\$47.00
109-9694	12 Volt Adapter	\$ 39.00	20%	\$31.00
116-0062	Seat Suspension	\$ 349.00	20%	\$279.00
116-0513	Sunshade	\$ 259.00	20%	\$207.00
116-0941	Tilt Frame & ISO Kit	\$ 189.00	20%	\$151.00
116-1065	Extended Drive Lever Kit	\$ 199.00	20%	\$159.00
116-1378	Cover - Small Riders	\$ 169.00	20%	\$135.00
116-1379	Cover - Large Riders	\$ 219.00	20%	\$175.00
116-2517	Power Deck Lift	\$ 649.00	20%	\$519.00
116-2935	Weight Kit - Front	\$ 149.00	20%	\$119.00
116-3270	Hydro Maintenance Kit	\$ 149.00	20%	\$119.00
116-3282	Hydro Maintenance Kit	\$ 149.00	20%	\$119.00
Model	Description			
116-3297	Trash Holder	\$ 99.00	20%	\$79.00
116-3298	Light Kit - Vantage	\$ 199.00	20%	\$159.00
116-3300	Receiver Mount - Vantage 48"/52"/60"	\$ 129.00	20%	\$103.00
116-4247	Mulch Kit 36"	\$ 299.00	20%	\$239.00
116-4414	Receiver Mount - Vantage 36"	\$ 99.00	20%	\$79.00
116-4607	Anti-Scalp Kit - 72" Lazer	\$ 189.00	20%	\$151.00
116-4608	Anti-Scalp Kit - 48"/52" Vantage	\$ 199.00	20%	\$159.00
116-4614	Anti-Scalp Kit - 60" Vantage	\$ 149.00	20%	\$119.00
116-6655	Striper Kit	\$ 359.00	20%	\$287.00
116-6656	Striper Kit	\$ 369.00	20%	\$295.00
116-6716	Deck Lift Kit PNS	\$ 99.00	20%	\$79.00
116-7907	Coated Bail	\$ 24.08	20%	\$19.00
116-8226	Tire Chain Kit	\$ 99.00	20%	\$79.00
116-8227	Snow Cab Kit	\$ 299.00	20%	\$239.00
116-8228	Turf Caster	\$ 499.00	20%	\$399.00
116-8229	Dirt Deflector	\$ 199.00	20%	\$159.00
116-8230	Debris Box	\$ 999.00	20%	\$799.00
116-8232	Black Bristle - Snow/Concrete	\$ 399.00	20%	\$319.00
116-8233	Yellow Bristle - Turf	\$ 399.00	20%	\$319.00
116-8234	Light Kit	\$ 199.00	20%	\$159.00
116-8430	Operator Control Discharge	\$ 369.00	20%	\$295.00
116-8431	Operator Control Discharge	\$ 369.00	20%	\$295.00
116-8820	Seat - Air Suspension	\$ 1,199.00	20%	\$959.00
116-8841	Mulch Kit - High Performance	\$ 129.00	20%	\$103.00
116-8912	Seat - Full Suspension/Two Tone	\$ 749.00	20%	\$599.00
126-3258	Mulch Kit - TTS363	\$ 249.00	20%	\$199.00
126-3259	Mulch Kit - TTS483	\$ 299.00	20%	\$239.00
126-3671	Red Lockout Module	\$ 99.00	20%	\$79.00
127-6650	Antiscalp Kit - RD	\$ 249.00	20%	\$199.00
127-6665	Receiver Mount Kit	\$ 69.00	20%	\$55.00
127-6666	Top Wind Jack	\$ 99.99	20%	\$79.00
130-8458	Hopper Dump Asm. - NAV	\$ 1,399.00	20%	\$1,119.00
1-631665	Hitch Kit	\$ 99.00	20%	\$79.00
1-641284	Cup Holder	\$ 49.00	20%	\$39.00
1-651234	Hitch Kit - LHP	\$ 69.00	20%	\$55.00
GC3602	Catcher - Side Mount	\$ 399.00	20%	\$319.00
Model	Description			

MK322	Mulch Kit 32"	\$ 249.00	20%	\$199.00
MK343	Mulch Kit 34"	\$ 229.98	20%	\$183.00
MK362	Mulch Kit 36"	\$ 239.00	20%	\$191.00
MK363Q	Mulch Kit 36"	\$ 249.00	20%	\$199.00
MK443Q	Mulch Kit 44"	\$ 229.98	20%	\$183.00
MK465	Mulch Kit 46"	\$ 299.98	20%	\$239.00
MK483Q	Mulch Kit 48"	\$ 319.00	20%	\$255.00
MK486	Mulch Kit 48"	\$ 319.00	20%	\$255.00
MK505	Mulch Kit 50"	\$ 299.98	20%	\$239.00
MK523Q	Mulch Kit 52"	\$ 329.00	20%	\$263.00
MK526	Mulch Kit 52"	\$ 329.00	20%	\$263.00
MK565	Mulch Kit 56"	\$ 299.98	20%	\$239.00
MK603Q	Mulch Kit 60"	\$ 299.98	20%	\$239.00
MK605	Mulch Kit 60"	\$ 349.00	20%	\$279.00
MK606	Mulch Kit 60"	\$ 349.00	20%	\$279.00
MK665	Mulch Kit 66"	\$ 349.00	20%	\$279.00
MK725	Mulch Kit 72"	\$ 349.00	20%	\$279.00
MK726	Mulch Kit 72"	\$ 349.00	20%	\$279.00
MKNAV42	Mulch Kit - NAV 42"	\$ 299.00	20%	\$239.00
MKNAV48	Mulch Kit - NAV 48"	\$ 299.00	20%	\$239.00
NAVLKIT	Light Kit - Navigator	\$ 199.00	20%	\$159.00
Model	Description			
STR605	Striper Kit	\$ 499.00	20%	\$399.00
STR665-725	Striper Kit	\$ 499.00	20%	\$399.00
STRFMD	Striper Kit - TT 52"/60"	\$ 499.00	20%	\$399.00
STRHPW36	Striper Kit - Walk Behind 36"	\$ 499.00	20%	\$399.00
STRHPW48	Striper Kit - Walk Behind 48"	\$ 499.00	20%	\$399.00
STRLZ52	Striper Kit	\$ 399.00	20%	\$319.00
STRLZ60	Striper Kit	\$ 499.00	20%	\$399.00
STRLZ60XP	Striper Kit	\$ 399.00	20%	\$319.00
STRLZ72	Striper Kit	\$ 449.00	20%	\$359.00
TC26	Trash Holder	\$ 59.00	20%	\$47.00

STATE OF MICHIGAN
 DEPARTMENT OF TECHNOLOGY, MANAGEMENT & BUDGET
 PROCUREMENT

525 W. ALLEGAN STREET
 LANSING, MI 48933

P.O. BOX 30026
 LANSING, MI 48909

CHANGE NOTICE NO. 10
 to
 CONTRACT NO. 071B0200328
 between
 THE STATE OF MICHIGAN
 and

NAME & ADDRESS OF CONTRACTOR	PRIMARY CONTACT	EMAIL
Power Equipment Distributors, Inc. 69250 Burke Dr Richmond MI, 48062	Keith Kraatz	kkraatz@powereqp.com
	PHONE	CONTRACTOR'S TAX ID NO. (LAST FOUR DIGITS ONLY)
	(866) 444-1488	*****3323

STATE CONTACTS	AGENCY	NAME	PHONE	EMAIL
PROGRAM MANAGER / CCI	various	various	various	various
CONTRACT ADMINISTRATOR	DTMB	Yvon Dufour	(517) 284-6996	dufourey@michigan.gov

CONTRACT SUMMARY			
DESCRIPTION: Grounds & Roadside Equip - Various Agencies			
INITIAL EFFECTIVE DATE	INITIAL EXPIRATION DATE	INITIAL AVAILABLE OPTIONS	EXPIRATION DATE BEFORE CHANGE(S) NOTED BELOW
August 20, 2010	August 19, 2013	2 - 2 Year	August 19, 2016
PAYMENT TERMS		DELIVERY TIMEFRAME	
1% 10 Net 30 Days			
ALTERNATE PAYMENT OPTIONS			EXTENDED PURCHASING
<input type="checkbox"/> P-card <input type="checkbox"/> Direct Voucher (DV) <input type="checkbox"/> Other			<input checked="" type="checkbox"/> Yes <input type="checkbox"/> No
MINIMUM DELIVERY REQUIREMENTS			

DESCRIPTION OF CHANGE NOTICE				
EXERCISE OPTION?	LENGTH OF OPTION	EXERCISE EXTENSION?	LENGTH OF EXTENSION	REVISED EXP. DATE
<input type="checkbox"/>		<input type="checkbox"/>		
CURRENT VALUE		VALUE OF CHANGE NOTICE	ESTIMATED AGGREGATE CONTRACT VALUE	
\$ 808,535.91		\$ 0.00	\$ 808,535.91	
DESCRIPTION: Effective 3/29/2016 pricing on this contract hereby updated, per revised Attachment C. All other terms, conditions, specifications and pricing remain the same. Per contractor request, and DTMB Procurement approval.				

EXMARK MICHIGAN PRICING 2016 CONTRACT #071B0200328 – EXHIBIT C

MODEL	DESCRIPTION	LIST \$	DISCOUNT	STATE \$
Model	Description			
<i>Commercial 21" Walk Behind</i>				
ECS180GKA21000	21" Self Propelled w/Kaw FJ180V-180cc	\$ 1,109.00	28%	\$798.00
ECX180CKA21000	21" Self-Prop. Zone Start w/Kaw FJ180V-KAI-180cc & one gallon remote fuel tank	\$ 1,220.00	28%	\$878.00
ECX180CKA210BC	21" Self-Prop. BBC w/Kaw FJ180V-KAI-180cc & one gallon remote fuel tank	\$ 1,442.00	28%	\$1,038.00
Model	Description			
<i>Commercial 30" Walk Behind</i>				
ECS180CKA30000	30" - Kawasaki FJ180V KAI - Self Propelled - One Gallon Remote Fuel Tank - Blade Brake Clutch	\$ 2,108.00	28%	\$1,517.00
Model	Description			
<i>Metro 5 - Speed Double Belt Drive</i>				
MGS481GKA322P0	32" FS481V Kawasaki - Pistol Grip Handles - Single B Belt	\$ 3,662.00	28%	\$2,636.00
MGS481CKA36200	36" FS481V Kawasaki - ECS	\$ 4,106.00	28%	\$2,956.00
MGS481CKA48300	48" FS481V Kawasaki - ECS	\$ 4,328.00	28%	\$3,116.00
Model	Description			
<i>Viking Hydro - ECS</i>				
VHS481GKA36200	36" FS481V Kawasaki - ECS	\$ 6,104.00	28%	\$4,394.00
VHS481GKA48300	48" FS481V Kawasaki - ECS	\$ 6,326.00	28%	\$4,554.00
Model	Description			
<i>Turf Tracer S-Series</i>				
TTS481CKA36300	36" FS481V Kawasaki - ECS	\$ 6,881.00	28%	\$4,954.00
TTS481GKA48300	48" FS481V Kawasaki - ECS	\$ 7,436.00	28%	\$5,353.00
TTS541GKA52300	48" FS541V Kawasaki - ECS	\$ 7,880.00	28%	\$5,673.00
TTS600GKA483E0	48" FS600V Kawasaki - ECS - Electric Start	\$ 7,991.00	28%	\$5,753.00
TTS600GKA523E0	52" FS600V Kawasaki - ECS - Electric Start	\$ 8,213.00	28%	\$5,913.00
Model	Description			
<i>Turf Tracer X-Series</i>				
TTX650EKC52400	52" Deck - Kohler Command EFI ECV650	\$ 9,656.00	28%	\$6,952.00
TTX650EKC60400	60" Deck - Kohler Command EFI ECV650	\$ 9,878.00	28%	\$7,112.00
TTX650EKC604N0	60" Deck - Kohler Command EFI ECV650 - Mulch Kit and Standon Installed	\$ 10,433.00	28%	\$7,511.00
TTX691CKA60400	60" Deck - Kawasaki V-Twin FX691V	\$ 9,767.00	28%	\$7,032.00
Model	Description			
<i>Vantage S-Series</i>				
VTS541CKA36300	36" Series 3 Deck - Kawasaki V-Twin FS541V	\$ 8,768.00	28%	\$6,312.00
VTS691CKA48400	48" Series 4 Deck - Kawasaki V-Twin FX651V - Heavy Duty Air Cleaner	\$ 9,878.00	28%	\$7,112.00
VTS691CKA52400	52" Series 4 Deck - Kawasaki V-Twin FX691V - Heavy Duty Air Cleaner	\$ 10,211.00	28%	\$7,351.00
VTS730EKC52400	52" Deck - Kohler Command EFI ECV730	\$ 10,766.00	28%	\$7,751.00
VTS740EKC60400	60" Deck - Kohler Command EFI ECV740	\$ 11,321.00	28%	\$8,151.00
Model	Description			
<i>Vantage X-Series</i>				
VTX651GKA48400	48" Deck - Kawasaki V-Twin FX651V	\$ 10,100.00	28%	\$7,272.00
VTX730EKC52400	52" Deck - Kohler Command EFI ECV730	\$ 10,988.00	28%	\$7,911.00
VTX740EKC60400	60" Deck - Kohler Command EFI ECV740	\$ 11,543.00	28%	\$8,310.00
Model	Description			
<i>Navigator</i>				
NVS730AKC48000	48" Deck - Kohler Command EFI ECV730	\$ 17,426.00	28%	\$12,546.00
Model	Description			
<i>Pioneer E-Series</i>				

PNE651GKA48200	Pioneer E-Series FR651V Kawasaki with 48" Series 2 Fabricated Deck	\$ 6,221.00	28%	\$4,479.00
PNE691GKA52200	Pioneer E-Series FR691V Kawasaki with 52" Series 2 Fabricated Deck	\$ 6,666.00	28%	\$4,799.00
Model	Description			
<i>Pioneer S-Series</i>				
PNS710GKC48300	48" Series 3 Deck - Kohler Confidant ZT710 - ZT3100 Transmission	\$ 7,436.00	28%	\$5,353.00
PNS720GKC52300	52" Series 3 Deck - Kohler Confidant ZT720 - ZT3100 Transmission	\$ 7,880.00	28%	\$5,673.00
PNS740GKC60400	60" Series 4 Deck - Kohler Confidant ZT740 - ZT3400 Transmission	\$ 8,324.00	28%	\$5,993.00
PNS740GKC604A4	60" Series 4 Deck - Kohler Confidant ZT740 - ZT3400 Transmission - Suspension Seat	\$ 8,768.00	28%	\$6,312.00
PNS740GKC60RA3	60" Rear Discharge - Kohler Confidant ZT740 - ZT3400 Transmission - Suspension Seat	\$ 9,656.00	28%	\$6,952.00
Model	Description			
<i>Lazer E-Series</i>				
LZE651GKA484A2	Lazer Z E-Series FX651V Kawasaki with 48" Ultracut Series 4 Deck, Suspension Seat, & Narrow Semi-Pneumatic	\$ 10,322.00	28%	\$7,431.00
LZE732GKC524A2	Lazer Z E-Series CV732 Kohler with 52" Ultracut Series 4 Deck, Suspension Seat, & Narrow Semi-Pneumatic	\$ 10,544.00	28%	\$7,591.00
LZE742GKC604A3	Lazer Z E-Series CV742 Kohler with 60" UltraCut Series 4 Deck, Suspension Seat, & Wide Pneumatic	\$ 11,210.00	28%	\$8,071.00
LZE740EKC60400	Lazer Z E-Series ECV740 EFI Kohler with 60" UltraCut Series 4 Deck	\$ 11,543.00	28%	\$8,310.00
LZE801GKA604A3	Lazer Z E-Series FX801V Kawasaki with 60" UltraCut Series 4 Deck, Suspension Seat, & Wide Pneumatic	\$ 11,654.00	28%	\$8,390.00
LZE801GKA724A3	Lazer Z E-Series FX801V Kawasaki with 72" UltraCut Series 4 Deck, Suspension Seat, & Wide Pneumatic	\$ 12,098.00	28%	\$8,710.00
LZE730GKA524B2	Lazer Z E-Series FX730V Kawasaki with 52" UltraCut Series 4 Deck, Suspension Platform & Narrow Semi-Pneumatic	\$ 11,876.00	28%	\$8,550.00
LZE742GKC604B1	Lazer Z E-Series CV742 Kohler with 60" UltraCut Series 4 Deck, Suspension Platform & Wide Semi-Pneumatic	\$ 12,209.00	28%	\$8,790.00
LZE801GKA604B1	Lazer Z E-Series FX801V Kawasaki with 60" UltraCut Series 4 Deck, Suspension Platform & Wide Semi-Pneumatic	\$ 12,653.00	28%	\$9,110.00
LZE801GKA60RA1	Lazer Z E-Series FX801V Kawasaki with 60" Rear Discharge UltraCut Deck, Suspension Seat & Wide Semi-Pneumatic	\$ 12,209.00	28%	\$8,790.00
LZE801GKA72RA1	Lazer Z E-Series FX801V Kawasaki with 72" Rear Discharge UltraCut Deck, Suspension Seat & Wide Semi-Pneumatic	\$ 12,653.00	28%	\$9,110.00
Model	Description			
<i>Lazer S-Series</i>				
LZS740AKC524A2	Lazer Z S-Series ECV740 EFI Kohler with 52" UltraCut Series 4 Deck, Suspension Seat, & Narrow Semi-Pneumatic	\$ 12,209.00	28%	\$8,790.00
LZS801GKA524A2	Lazer Z S-Series FX801V Kawasaki with 52" UltraCut Series 4 Deck, Suspension Seat, & Narrow Semi-Pneumatic	\$ 12,542.00	28%	\$9,030.00
LZS801GKA604A1	Lazer Z S-Series FX801V Kawasaki with 60" UltraCut Series 4 Deck, Suspension Seat, & Wide Semi-Pneumatic	\$ 12,986.00	28%	\$9,349.00
LZS801GKA724A1	Lazer Z S-Series FX801V Kawasaki with 72" UltraCut Series 4 Deck, Suspension Seat, & Wide Semi-Pneumatic	\$ 13,430.00	28%	\$9,669.00
LZS749AKC604A1	Lazer Z S-Series ECV749 EFI Kohler with 60" UltraCut Series 4 Deck, Suspension Seat, & Wide Semi-Pneumatic	\$ 13,541.00	28%	\$9,749.00
LZS749AKC72400	Lazer Z S-Series ECV749 EFI Kohler with 72" UltraCut Series 4 Deck	\$ 13,652.00	28%	\$9,829.00
LZS749AKC724A1	Lazer Z S-Series ECV749 EFI Kohler with 72" UltraCut Series 4 Deck, Suspension Seat, & Wide Semi-Pneumatic	\$ 13,985.00	28%	\$10,069.00
Model	Description			
<i>Lazer X-Series</i>				
LZX740EKC526T0	Lazer Z X-Series ECV740 EFI with E-Gov Kohler with 52" UltraCut Series 6 Deck and RED Technology, Suspension Seat & Narrow Semi-Pneumatic	\$ 13,541.00	28%	\$9,749.00

LZX801GKA60600	Lazer Z X-Series FX801V Kawasaki with 60" Ultracut Series 6 Deck, Suspension Seat & Wide Semi-Pneumatic	\$ 13,652.00	28%	\$9,829.00
LZX940EKC60600	Lazer Z X-Series ECV940 EFI Kohler with 60" UltraCut Series 6 Deck, Suspension Seat & Wide Semi-Pneumatic	\$ 15,317.00	28%	\$11,028.00
LZX940EKC606T0	Lazer Z X-Series ECV940 EFI with E-Gov Kohler with 60" UltraCut Series 6 Deck and RED Technology, Suspension Seat & Wide Semi-Pneumatic	\$ 15,539.00	28%	\$11,188.00
LZX921GKA72600	Lazer Z X-Series FX921V Kawasaki with 72" Ultracut Series 6 Deck, Suspension Seat & Wide Semi-Pneumatic	\$ 15,539.00	28%	\$11,188.00
LZX980EKC72600	Lazer Z X-Series ECV980 EFI Kohler with 72" UltraCut Series 6 Deck, Suspension Seat & Wide Semi-Pneumatic	\$ 16,205.00	28%	\$11,667.00
LZX980EKC726T0	Lazer Z X-Series ECV980 EFI with E-Gov Kohler with 72" UltraCut Series 6 Deck and RED Technology, Suspension Seat & Wide Semi-Pneumatic	\$ 16,427.00	28%	\$11,827.00
LZX801GKA606B1	Lazer Z X-Series FX801V Kawasaki with 60" Ultracut Series 6 Deck, Suspension Platform & Wide Semi-Pneumatic	\$ 14,984.00	28%	\$10,788.00
LZX921GKA726B1	Lazer Z X-Series FX921V Kawasaki with 72" Ultracut Series 6 Deck, Suspension Platform & Wide Semi-Pneumatic	\$ 16,538.00	28%	\$11,907.00
LZX940EKC60RT0	Lazer Z X-Series ECV940 EFI with E-Gov Kohler with 60" UltraCut Rear Discharge Deck, RED Technology, Suspension Seat & Wide Semi-Pneumatic	\$ 15,983.00	28%	\$11,507.00
LZX940EKC72RT0	Lazer Z X-Series ECV940 EFI with E-Gov Kohler with 72" UltraCut Rear Discharge Deck and RED Technology, Suspension Seat & Wide Semi-Pneumatic	\$ 16,871.00	28%	\$12,147.00
Model	Description			
<i>Lazer D-Series</i>				
LZS902DKU605A1	60" D902 Kubota Diesel - Triton Series 5 Deck	\$ 18,869.00	28%	\$13,585.00
LZS902DKU725A1	72" D902 Kubota Diesel - Triton Series 5 Deck	\$ 19,313.00	28%	\$13,905.00
LZS902DKU60R00	60" D902 Kubota Diesel - Rear Discharge Deck	\$ 19,313.00	28%	\$13,905.00
LZS902DKU72R00	72" D902 Kubota Diesel - Rear Discharge Deck	\$ 19,757.00	28%	\$14,225.00
Model	Description			
<i>Propane Units</i>				
TTS680PKC483E0	Turf Tracer S-Series - 48" Series 3 Floating Deck - Kohler Command EFI Propane PCV680 - ECS Handle - Electric Start	\$ 10,877.00	28%	\$7,831.00
TTX680PKC52400	Turf Tracer X-Series - 52" Series 4 Floating Deck - Kohler Command EFI Propane PCV680 - ECS Handle - Electric Start	\$ 12,098.00	28%	\$8,710.00
TTX680PKC60400	Turf Tracer X-Series - 60" Series 4 Floating Deck - Kohler Command EFI Propane PCV680 - ECS Handle - Electric Start	\$ 12,320.00	28%	\$8,870.00
VTS740PKC52400	52" Deck - Kohler Command EFI Propane PCV740	\$ 13,430.00	28%	\$9,669.00
VTS740PKC60400	60" Deck - Kohler Command EFI Propane PCV740	\$ 13,763.00	28%	\$9,909.00
LZS740PKC52400	Lazer S-Series - 52" Series 4 Deck - Kohler Command EFI Propane PCV740	\$ 15,539.00	28%	\$11,188.00
LZS740PKC60400	Lazer S-Series - 60" Series 4 Deck - Kohler Command EFI Propane PCV740	\$ 15,983.00	28%	\$11,507.00
LZS740PKC72400	Lazer S-Series - 72" Series 4 Deck - Kohler Command EFI Propane PCV740	\$ 16,538.00	28%	\$11,907.00
Model	Description			
<i>TURF EQUIPMENT</i>				
ARX481CKA30000	30" Stand On Aerator - Kawasaki V-Twin FS481V	\$ 11,210.00	28%	\$8,071.00
ARS180CKA21000	21" Turf Aerator - Kawasaki FJ180V KAI	\$ 4,439.00	28%	\$3,196.00
BRS270CKC36000	36" Walk Behind Rotary Broom - Kohler Command CV270	\$ 4,550.00	28%	\$3,276.00
SDS270CSB20000	20" Slicer Seeder - Subaru 270cc	\$ 4,439.00	28%	\$3,196.00
SSS270CSB00000	Spreader/Sprayer	\$ 10,766.00	28%	\$7,751.00
Model	Description			
<i>ULTRA VAC'S</i>				
LZUV2B	Ultra Vac S-Series - Double Bag - 48"/52" (Completing Kit Required)	\$ 2,599.00	20%	\$2,079.00

LZUV3B	Ultra Vac S-Series - Triple Bag - 60"/72" (Completing Kit Required)	\$ 2,899.00	20%	\$2,319.00
LZUVQD11	Ultra Vac X-Series - 11 Bushel Dump - 60"/72" (Completing Kit Required)	\$ 3,199.00	20%	\$2,559.00
LZUVQD7	Ultra Vac X-Series - 7 Bushel Dump - 48"/52" (Completing Kit Required)	\$ 2,899.00	20%	\$2,319.00
UV60	Ultra Vac - 60" (Completing Kit Required)	\$ 2,999.00	20%	\$2,399.00
UV6672	Ultra Vac - 72" (Completing Kit Required)	\$ 2,899.00	20%	\$2,319.00
UVD60	Ultra Vac - Dump - 60" (Completing Kit Required)	\$ 3,299.00	20%	\$2,639.00
UVD6672	Ultra Vac - Dump - 72" (Completing Kit Required)	\$ 3,299.00	20%	\$2,639.00
116-3001	Ultra Vac E-Series - 48"/52"/60" (Completing Kit Required)	\$ 1,999.00	20%	\$1,599.00
Model	Description			
ULTRA VAC ACCESSORIES				
103-2997	Completing Kit	\$ 299.00	20%	\$239.00
103-5629	Front Weight Kit	\$ 249.00	20%	\$199.00
103-5633	Front Weight Kit	\$ 249.00	20%	\$199.00
103-7416	Completing Kit	\$ 499.00	20%	\$399.00
109-1013	Completing Kit	\$ 249.00	20%	\$199.00
109-1014	Completing Kit	\$ 249.00	20%	\$199.00
109-1015	Completing Kit	\$ 249.00	20%	\$199.00
109-1167	Completing Kit	\$ 249.00	20%	\$199.00
109-1168	Completing Kit	\$ 299.00	20%	\$239.00
109-1169	Completing Kit	\$ 299.00	20%	\$239.00
109-1179	Completing Kit	\$ 319.00	20%	\$255.00
109-1185	Completing Kit	\$ 319.00	20%	\$255.00
109-1189	Completing Kit	\$ 319.00	20%	\$255.00
109-1191	Completing Kit	\$ 319.00	20%	\$255.00
109-1193	Completing Kit	\$ 299.00	20%	\$239.00
109-1194	Completing Kit	\$ 299.00	20%	\$239.00
109-2203	Floor Pan Weight Kit	\$ 149.00	20%	\$119.00
109-9623	Completing Kit	\$ 199.00	20%	\$159.00
109-9624	Completing Kit	\$ 199.00	20%	\$159.00
109-9625	Completing Kit	\$ 199.00	20%	\$159.00
109-9626	Completing Kit	\$ 199.00	20%	\$159.00
109-9627	Completing Kit	\$ 199.00	20%	\$159.00
109-9629	Completing Kit	\$ 199.00	20%	\$159.00
116-2084	Completing Kit	\$ 199.00	20%	\$159.00
116-2085	Completing Kit	\$ 199.00	20%	\$159.00
116-2086	Completing Kit	\$ 199.00	20%	\$159.00
116-2087	Completing Kit	\$ 199.00	20%	\$159.00
Model	Description			
SERIALIZED ACCESSORIES				
NAVSBLD48	48" Snow Blade (Requires NAVSUBFRM01)	\$ 499.00	20%	\$399.00
NAVSBLWR44	48" Snow Blower (Requires NAVSUBFRM01)	\$ 2,399.00	20%	\$1,919.00
NAVSUBFRM01	Quick Hitch Attachment System	\$ 999.00	20%	\$799.00
116-7223	Stand On Sulky	\$ 569.00	20%	\$455.00
Model	Description			
NON SERIALIZED ACCESSORIES				
103-0149	Deck Lift Assist	\$ 166.47	20%	\$133.00
103-2444	Handle Kit - Metro ECS	\$ 699.00	20%	\$559.00
103-2637	Weight - Sulky Counter	\$ 169.00	20%	\$135.00
103-4754	Seat Suspension	\$ 349.00	20%	\$279.00
103-9005	Dual Split Rear Caster Kit	\$ 299.00	20%	\$239.00
103-9007	Narrow Drive Tires Kit	\$ 349.00	20%	\$279.00
103-9565	Hitch Kit - LXS	\$ 114.00	20%	\$91.00
109-4800	Side Discharge M26	\$ 149.00	20%	\$119.00
109-5458	Fill Reduction Kit	\$ 149.00	20%	\$119.00
109-5459	Automatic Door Opener Kit	\$ 249.00	20%	\$199.00

109-5980	Mulch Kit 48"	\$ 259.00	20%	\$207.00
109-5982	Mulch Kit 52"	\$ 259.00	20%	\$207.00
109-9328	Tire Kit - 9.5" Diameter	\$ 99.00	20%	\$79.00
109-9329	Deck Wear Kit	\$ 49.00	20%	\$39.00
109-9331	Wheel Weight Kit - 21"	\$ 89.00	20%	\$71.00
109-9333	Fuel Tank Kit - One Gallon	\$ 99.00	20%	\$79.00
109-9487	Hitch Kit	\$ 59.00	20%	\$47.00
109-9694	12 Volt Adapter	\$ 39.00	20%	\$31.00
116-0062	Seat Suspension	\$ 349.00	20%	\$279.00
116-0513	Sunshade	\$ 259.00	20%	\$207.00
116-0941	Tilt Frame & ISO Kit	\$ 189.00	20%	\$151.00
116-1065	Extended Drive Lever Kit	\$ 199.00	20%	\$159.00
116-1378	Cover - Small Riders	\$ 169.00	20%	\$135.00
116-1379	Cover - Large Riders	\$ 219.00	20%	\$175.00
116-2517	Power Deck Lift	\$ 649.00	20%	\$519.00
116-2935	Weight Kit - Front	\$ 149.00	20%	\$119.00
116-3270	Hydro Maintenance Kit	\$ 149.00	20%	\$119.00
116-3282	Hydro Maintenance Kit	\$ 149.00	20%	\$119.00
Model	Description			
116-3297	Trash Holder	\$ 99.00	20%	\$79.00
116-3298	Light Kit - Vantage	\$ 199.00	20%	\$159.00
116-3300	Receiver Mount - Vantage 48"/52"/60"	\$ 129.00	20%	\$103.00
116-4247	Mulch Kit 36"	\$ 299.00	20%	\$239.00
116-4414	Receiver Mount - Vantage 36"	\$ 99.00	20%	\$79.00
116-4607	Anti-Scalp Kit - 72" Lazer	\$ 189.00	20%	\$151.00
116-4608	Anti-Scalp Kit - 48"/52" Vantage	\$ 199.00	20%	\$159.00
116-4614	Anti-Scalp Kit - 60" Vantage	\$ 149.00	20%	\$119.00
116-6655	Striper Kit	\$ 359.00	20%	\$287.00
116-6656	Striper Kit	\$ 369.00	20%	\$295.00
116-6716	Deck Lift Kit PNS	\$ 99.00	20%	\$79.00
116-7907	Coated Bail	\$ 24.08	20%	\$19.00
116-8226	Tire Chain Kit	\$ 99.00	20%	\$79.00
116-8227	Snow Cab Kit	\$ 299.00	20%	\$239.00
116-8228	Turf Caster	\$ 499.00	20%	\$399.00
116-8229	Dirt Deflector	\$ 199.00	20%	\$159.00
116-8230	Debris Box	\$ 999.00	20%	\$799.00
116-8232	Black Bristle - Snow/Concrete	\$ 399.00	20%	\$319.00
116-8233	Yellow Bristle - Turf	\$ 399.00	20%	\$319.00
116-8234	Light Kit	\$ 199.00	20%	\$159.00
116-8430	Operator Control Discharge	\$ 369.00	20%	\$295.00
116-8431	Operator Control Discharge	\$ 369.00	20%	\$295.00
116-8820	Seat - Air Suspension	\$ 1,199.00	20%	\$959.00
116-8841	Mulch Kit - High Performance	\$ 129.00	20%	\$103.00
116-8912	Seat - Full Suspension/Two Tone	\$ 749.00	20%	\$599.00
126-3258	Mulch Kit - TTS363	\$ 249.00	20%	\$199.00
126-3259	Mulch Kit - TTS483	\$ 299.00	20%	\$239.00
126-3671	Red Lockout Module	\$ 99.00	20%	\$79.00
127-6650	Antiscalp Kit - RD	\$ 249.00	20%	\$199.00
127-6665	Receiver Mount Kit	\$ 69.00	20%	\$55.00
127-6666	Top Wind Jack	\$ 99.99	20%	\$79.00
130-8458	Hopper Dump Asm. - NAV	\$ 1,399.00	20%	\$1,119.00
1-631665	Hitch Kit	\$ 99.00	20%	\$79.00
1-641284	Cup Holder	\$ 49.00	20%	\$39.00
1-651234	Hitch Kit - LHP	\$ 69.00	20%	\$55.00
GC3602	Catcher - Side Mount	\$ 399.00	20%	\$319.00
Model	Description			

MK322	Mulch Kit 32"	\$ 249.00	20%	\$199.00
MK343	Mulch Kit 34"	\$ 229.98	20%	\$183.00
MK362	Mulch Kit 36"	\$ 239.00	20%	\$191.00
MK363Q	Mulch Kit 36"	\$ 249.00	20%	\$199.00
MK443Q	Mulch Kit 44"	\$ 229.98	20%	\$183.00
MK465	Mulch Kit 46"	\$ 299.98	20%	\$239.00
MK483Q	Mulch Kit 48"	\$ 319.00	20%	\$255.00
MK486	Mulch Kit 48"	\$ 319.00	20%	\$255.00
MK505	Mulch Kit 50"	\$ 299.98	20%	\$239.00
MK523Q	Mulch Kit 52"	\$ 329.00	20%	\$263.00
MK526	Mulch Kit 52"	\$ 329.00	20%	\$263.00
MK565	Mulch Kit 56"	\$ 299.98	20%	\$239.00
MK603Q	Mulch Kit 60"	\$ 299.98	20%	\$239.00
MK605	Mulch Kit 60"	\$ 349.00	20%	\$279.00
MK606	Mulch Kit 60"	\$ 349.00	20%	\$279.00
MK665	Mulch Kit 66"	\$ 349.00	20%	\$279.00
MK725	Mulch Kit 72"	\$ 349.00	20%	\$279.00
MK726	Mulch Kit 72"	\$ 349.00	20%	\$279.00
MKNAV42	Mulch Kit - NAV 42"	\$ 299.00	20%	\$239.00
MKNAV48	Mulch Kit - NAV 48"	\$ 299.00	20%	\$239.00
NAVLKIT	Light Kit - Navigator	\$ 199.00	20%	\$159.00
Model	Description			
STR605	Striper Kit	\$ 499.00	20%	\$399.00
STR665-725	Striper Kit	\$ 499.00	20%	\$399.00
STRFMD	Striper Kit - TT 52"/60"	\$ 499.00	20%	\$399.00
STRHPW36	Striper Kit - Walk Behind 36"	\$ 499.00	20%	\$399.00
STRHPW48	Striper Kit - Walk Behind 48"	\$ 499.00	20%	\$399.00
STRLZ52	Striper Kit	\$ 399.00	20%	\$319.00
STRLZ60	Striper Kit	\$ 499.00	20%	\$399.00
STRLZ60XP	Striper Kit	\$ 399.00	20%	\$319.00
STRLZ72	Striper Kit	\$ 449.00	20%	\$359.00
TC26	Trash Holder	\$ 59.00	20%	\$47.00

STATE OF MICHIGAN
 DEPARTMENT OF TECHNOLOGY, MANAGEMENT & BUDGET
 PROCUREMENT

525 W. ALLEGAN STREET
 LANSING, MI 48933

P.O. BOX 30026
 LANSING, MI 48909

CHANGE NOTICE NO. 10
 to
 CONTRACT NO. 071B0200328
 between
 THE STATE OF MICHIGAN
 and

NAME & ADDRESS OF CONTRACTOR	PRIMARY CONTACT	EMAIL
Power Equipment Distributors, Inc. 69250 Burke Dr Richmond MI, 48062	Keith Kraatz	kkraatz@powereqp.com
	PHONE	CONTRACTOR'S TAX ID NO. (LAST FOUR DIGITS ONLY)
	(866) 444-1488	*****3323

STATE CONTACTS	AGENCY	NAME	PHONE	EMAIL
PROGRAM MANAGER / CCI	various	various	various	various
CONTRACT ADMINISTRATOR	DTMB	Yvon Dufour	(517) 284-6996	dufourey@michigan.gov

CONTRACT SUMMARY			
DESCRIPTION: Grounds & Roadside Equip - Various Agencies			
INITIAL EFFECTIVE DATE	INITIAL EXPIRATION DATE	INITIAL AVAILABLE OPTIONS	EXPIRATION DATE BEFORE CHANGE(S) NOTED BELOW
August 20, 2010	August 19, 2013	2 - 2 Year	August 19, 2016
PAYMENT TERMS		DELIVERY TIMEFRAME	
1% 10 Net 30 Days			
ALTERNATE PAYMENT OPTIONS			EXTENDED PURCHASING
<input type="checkbox"/> P-card <input type="checkbox"/> Direct Voucher (DV) <input type="checkbox"/> Other			<input checked="" type="checkbox"/> Yes <input type="checkbox"/> No
MINIMUM DELIVERY REQUIREMENTS			

DESCRIPTION OF CHANGE NOTICE				
EXERCISE OPTION?	LENGTH OF OPTION	EXERCISE EXTENSION?	LENGTH OF EXTENSION	REVISED EXP. DATE
<input type="checkbox"/>		<input type="checkbox"/>		
CURRENT VALUE		VALUE OF CHANGE NOTICE	ESTIMATED AGGREGATE CONTRACT VALUE	
\$ 808,535.91		\$ 0.00	\$ 808,535.91	
DESCRIPTION: Effective 3/29/2016 pricing on this contract hereby updated, per revised Attachment C. All other terms, conditions, specifications and pricing remain the same. Per contractor request, and DTMB Procurement approval.				

EXMARK MICHIGAN PRICING 2016 CONTRACT #071B0200328 – EXHIBIT C

MODEL	DESCRIPTION	LIST \$	DISCOUNT	STATE \$
Model	Description			
<i>Commercial 21" Walk Behind</i>				
ECS180GKA21000	21" Self Propelled w/Kaw FJ180V-180cc	\$ 1,109.00	28%	\$798.00
ECX180CKA21000	21" Self-Prop. Zone Start w/Kaw FJ180V-KAI-180cc & one gallon remote fuel tank	\$ 1,220.00	28%	\$878.00
ECX180CKA210BC	21" Self-Prop. BBC w/Kaw FJ180V-KAI-180cc & one gallon remote fuel tank	\$ 1,442.00	28%	\$1,038.00
Model	Description			
<i>Commercial 30" Walk Behind</i>				
ECS180CKA30000	30" - Kawasaki FJ180V KAI - Self Propelled - One Gallon Remote Fuel Tank - Blade Brake Clutch	\$ 2,108.00	28%	\$1,517.00
Model	Description			
<i>Metro 5 - Speed Double Belt Drive</i>				
MGS481GKA322P0	32" FS481V Kawasaki - Pistol Grip Handles - Single B Belt	\$ 3,662.00	28%	\$2,636.00
MGS481CKA36200	36" FS481V Kawasaki - ECS	\$ 4,106.00	28%	\$2,956.00
MGS481CKA48300	48" FS481V Kawasaki - ECS	\$ 4,328.00	28%	\$3,116.00
Model	Description			
<i>Viking Hydro - ECS</i>				
VHS481GKA36200	36" FS481V Kawasaki - ECS	\$ 6,104.00	28%	\$4,394.00
VHS481GKA48300	48" FS481V Kawasaki - ECS	\$ 6,326.00	28%	\$4,554.00
Model	Description			
<i>Turf Tracer S-Series</i>				
TTS481CKA36300	36" FS481V Kawasaki - ECS	\$ 6,881.00	28%	\$4,954.00
TTS481GKA48300	48" FS481V Kawasaki - ECS	\$ 7,436.00	28%	\$5,353.00
TTS541GKA52300	48" FS541V Kawasaki - ECS	\$ 7,880.00	28%	\$5,673.00
TTS600GKA483E0	48" FS600V Kawasaki - ECS - Electric Start	\$ 7,991.00	28%	\$5,753.00
TTS600GKA523E0	52" FS600V Kawasaki - ECS - Electric Start	\$ 8,213.00	28%	\$5,913.00
Model	Description			
<i>Turf Tracer X-Series</i>				
TTX650EKC52400	52" Deck - Kohler Command EFI ECV650	\$ 9,656.00	28%	\$6,952.00
TTX650EKC60400	60" Deck - Kohler Command EFI ECV650	\$ 9,878.00	28%	\$7,112.00
TTX650EKC604N0	60" Deck - Kohler Command EFI ECV650 - Mulch Kit and Standon Installed	\$ 10,433.00	28%	\$7,511.00
TTX691CKA60400	60" Deck - Kawasaki V-Twin FX691V	\$ 9,767.00	28%	\$7,032.00
Model	Description			
<i>Vantage S-Series</i>				
VTS541CKA36300	36" Series 3 Deck - Kawasaki V-Twin FS541V	\$ 8,768.00	28%	\$6,312.00
VTS691CKA48400	48" Series 4 Deck - Kawasaki V-Twin FX651V - Heavy Duty Air Cleaner	\$ 9,878.00	28%	\$7,112.00
VTS691CKA52400	52" Series 4 Deck - Kawasaki V-Twin FX691V - Heavy Duty Air Cleaner	\$ 10,211.00	28%	\$7,351.00
VTS730EKC52400	52" Deck - Kohler Command EFI ECV730	\$ 10,766.00	28%	\$7,751.00
VTS740EKC60400	60" Deck - Kohler Command EFI ECV740	\$ 11,321.00	28%	\$8,151.00
Model	Description			
<i>Vantage X-Series</i>				
VTX651GKA48400	48" Deck - Kawasaki V-Twin FX651V	\$ 10,100.00	28%	\$7,272.00
VTX730EKC52400	52" Deck - Kohler Command EFI ECV730	\$ 10,988.00	28%	\$7,911.00
VTX740EKC60400	60" Deck - Kohler Command EFI ECV740	\$ 11,543.00	28%	\$8,310.00
Model	Description			
<i>Navigator</i>				
NVS730AKC48000	48" Deck - Kohler Command EFI ECV730	\$ 17,426.00	28%	\$12,546.00
Model	Description			
<i>Pioneer E-Series</i>				

PNE651GKA48200	Pioneer E-Series FR651V Kawasaki with 48" Series 2 Fabricated Deck	\$ 6,221.00	28%	\$4,479.00
PNE691GKA52200	Pioneer E-Series FR691V Kawasaki with 52" Series 2 Fabricated Deck	\$ 6,666.00	28%	\$4,799.00
Model	Description			
<i>Pioneer S-Series</i>				
PNS710GKC48300	48" Series 3 Deck - Kohler Confidant ZT710 - ZT3100 Transmission	\$ 7,436.00	28%	\$5,353.00
PNS720GKC52300	52" Series 3 Deck - Kohler Confidant ZT720 - ZT3100 Transmission	\$ 7,880.00	28%	\$5,673.00
PNS740GKC60400	60" Series 4 Deck - Kohler Confidant ZT740 - ZT3400 Transmission	\$ 8,324.00	28%	\$5,993.00
PNS740GKC604A4	60" Series 4 Deck - Kohler Confidant ZT740 - ZT3400 Transmission - Suspension Seat	\$ 8,768.00	28%	\$6,312.00
PNS740GKC60RA3	60" Rear Discharge - Kohler Confidant ZT740 - ZT3400 Transmission - Suspension Seat	\$ 9,656.00	28%	\$6,952.00
Model	Description			
<i>Lazer E-Series</i>				
LZE651GKA484A2	Lazer Z E-Series FX651V Kawasaki with 48" Ultracut Series 4 Deck, Suspension Seat, & Narrow Semi-Pneumatic	\$ 10,322.00	28%	\$7,431.00
LZE732GKC524A2	Lazer Z E-Series CV732 Kohler with 52" Ultracut Series 4 Deck, Suspension Seat, & Narrow Semi-Pneumatic	\$ 10,544.00	28%	\$7,591.00
LZE742GKC604A3	Lazer Z E-Series CV742 Kohler with 60" UltraCut Series 4 Deck, Suspension Seat, & Wide Pneumatic	\$ 11,210.00	28%	\$8,071.00
LZE740EKC60400	Lazer Z E-Series ECV740 EFI Kohler with 60" UltraCut Series 4 Deck	\$ 11,543.00	28%	\$8,310.00
LZE801GKA604A3	Lazer Z E-Series FX801V Kawasaki with 60" UltraCut Series 4 Deck, Suspension Seat, & Wide Pneumatic	\$ 11,654.00	28%	\$8,390.00
LZE801GKA724A3	Lazer Z E-Series FX801V Kawasaki with 72" UltraCut Series 4 Deck, Suspension Seat, & Wide Pneumatic	\$ 12,098.00	28%	\$8,710.00
LZE730GKA524B2	Lazer Z E-Series FX730V Kawasaki with 52" UltraCut Series 4 Deck, Suspension Platform & Narrow Semi-Pneumatic	\$ 11,876.00	28%	\$8,550.00
LZE742GKC604B1	Lazer Z E-Series CV742 Kohler with 60" UltraCut Series 4 Deck, Suspension Platform & Wide Semi-Pneumatic	\$ 12,209.00	28%	\$8,790.00
LZE801GKA604B1	Lazer Z E-Series FX801V Kawasaki with 60" UltraCut Series 4 Deck, Suspension Platform & Wide Semi-Pneumatic	\$ 12,653.00	28%	\$9,110.00
LZE801GKA60RA1	Lazer Z E-Series FX801V Kawasaki with 60" Rear Discharge UltraCut Deck, Suspension Seat & Wide Semi-Pneumatic	\$ 12,209.00	28%	\$8,790.00
LZE801GKA72RA1	Lazer Z E-Series FX801V Kawasaki with 72" Rear Discharge UltraCut Deck, Suspension Seat & Wide Semi-Pneumatic	\$ 12,653.00	28%	\$9,110.00
Model	Description			
<i>Lazer S-Series</i>				
LZS740AKC524A2	Lazer Z S-Series ECV740 EFI Kohler with 52" UltraCut Series 4 Deck, Suspension Seat, & Narrow Semi-Pneumatic	\$ 12,209.00	28%	\$8,790.00
LZS801GKA524A2	Lazer Z S-Series FX801V Kawasaki with 52" UltraCut Series 4 Deck, Suspension Seat, & Narrow Semi-Pneumatic	\$ 12,542.00	28%	\$9,030.00
LZS801GKA604A1	Lazer Z S-Series FX801V Kawasaki with 60" UltraCut Series 4 Deck, Suspension Seat, & Wide Semi-Pneumatic	\$ 12,986.00	28%	\$9,349.00
LZS801GKA724A1	Lazer Z S-Series FX801V Kawasaki with 72" UltraCut Series 4 Deck, Suspension Seat, & Wide Semi-Pneumatic	\$ 13,430.00	28%	\$9,669.00
LZS749AKC604A1	Lazer Z S-Series ECV749 EFI Kohler with 60" UltraCut Series 4 Deck, Suspension Seat, & Wide Semi-Pneumatic	\$ 13,541.00	28%	\$9,749.00
LZS749AKC72400	Lazer Z S-Series ECV749 EFI Kohler with 72" UltraCut Series 4 Deck	\$ 13,652.00	28%	\$9,829.00
LZS749AKC724A1	Lazer Z S-Series ECV749 EFI Kohler with 72" UltraCut Series 4 Deck, Suspension Seat, & Wide Semi-Pneumatic	\$ 13,985.00	28%	\$10,069.00
Model	Description			
<i>Lazer X-Series</i>				
LZX740EKC526T0	Lazer Z X-Series ECV740 EFI with E-Gov Kohler with 52" UltraCut Series 6 Deck and RED Technology, Suspension Seat & Narrow Semi-Pneumatic	\$ 13,541.00	28%	\$9,749.00

LZX801GKA60600	Lazer Z X-Series FX801V Kawasaki with 60" Ultracut Series 6 Deck, Suspension Seat & Wide Semi-Pneumatic	\$ 13,652.00	28%	\$9,829.00
LZX940EKC60600	Lazer Z X-Series ECV940 EFI Kohler with 60" UltraCut Series 6 Deck, Suspension Seat & Wide Semi-Pneumatic	\$ 15,317.00	28%	\$11,028.00
LZX940EKC606T0	Lazer Z X-Series ECV940 EFI with E-Gov Kohler with 60" UltraCut Series 6 Deck and RED Technology, Suspension Seat & Wide Semi-Pneumatic	\$ 15,539.00	28%	\$11,188.00
LZX921GKA72600	Lazer Z X-Series FX921V Kawasaki with 72" Ultracut Series 6 Deck, Suspension Seat & Wide Semi-Pneumatic	\$ 15,539.00	28%	\$11,188.00
LZX980EKC72600	Lazer Z X-Series ECV980 EFI Kohler with 72" UltraCut Series 6 Deck, Suspension Seat & Wide Semi-Pneumatic	\$ 16,205.00	28%	\$11,667.00
LZX980EKC726T0	Lazer Z X-Series ECV980 EFI with E-Gov Kohler with 72" UltraCut Series 6 Deck and RED Technology, Suspension Seat & Wide Semi-Pneumatic	\$ 16,427.00	28%	\$11,827.00
LZX801GKA606B1	Lazer Z X-Series FX801V Kawasaki with 60" Ultracut Series 6 Deck, Suspension Platform & Wide Semi-Pneumatic	\$ 14,984.00	28%	\$10,788.00
LZX921GKA726B1	Lazer Z X-Series FX921V Kawasaki with 72" Ultracut Series 6 Deck, Suspension Platform & Wide Semi-Pneumatic	\$ 16,538.00	28%	\$11,907.00
LZX940EKC60RT0	Lazer Z X-Series ECV940 EFI with E-Gov Kohler with 60" UltraCut Rear Discharge Deck, RED Technology, Suspension Seat & Wide Semi-Pneumatic	\$ 15,983.00	28%	\$11,507.00
LZX940EKC72RT0	Lazer Z X-Series ECV940 EFI with E-Gov Kohler with 72" UltraCut Rear Discharge Deck and RED Technology, Suspension Seat & Wide Semi-Pneumatic	\$ 16,871.00	28%	\$12,147.00
Model	Description			
<i>Lazer D-Series</i>				
LZS902DKU605A1	60" D902 Kubota Diesel - Triton Series 5 Deck	\$ 18,869.00	28%	\$13,585.00
LZS902DKU725A1	72" D902 Kubota Diesel - Triton Series 5 Deck	\$ 19,313.00	28%	\$13,905.00
LZS902DKU60R00	60" D902 Kubota Diesel - Rear Discharge Deck	\$ 19,313.00	28%	\$13,905.00
LZS902DKU72R00	72" D902 Kubota Diesel - Rear Discharge Deck	\$ 19,757.00	28%	\$14,225.00
Model	Description			
<i>Propane Units</i>				
TTS680PKC483E0	Turf Tracer S-Series - 48" Series 3 Floating Deck - Kohler Command EFI Propane PCV680 - ECS Handle - Electric Start	\$ 10,877.00	28%	\$7,831.00
TTX680PKC52400	Turf Tracer X-Series - 52" Series 4 Floating Deck - Kohler Command EFI Propane PCV680 - ECS Handle - Electric Start	\$ 12,098.00	28%	\$8,710.00
TTX680PKC60400	Turf Tracer X-Series - 60" Series 4 Floating Deck - Kohler Command EFI Propane PCV680 - ECS Handle - Electric Start	\$ 12,320.00	28%	\$8,870.00
VTS740PKC52400	52" Deck - Kohler Command EFI Propane PCV740	\$ 13,430.00	28%	\$9,669.00
VTS740PKC60400	60" Deck - Kohler Command EFI Propane PCV740	\$ 13,763.00	28%	\$9,909.00
LZS740PKC52400	Lazer S-Series - 52" Series 4 Deck - Kohler Command EFI Propane PCV740	\$ 15,539.00	28%	\$11,188.00
LZS740PKC60400	Lazer S-Series - 60" Series 4 Deck - Kohler Command EFI Propane PCV740	\$ 15,983.00	28%	\$11,507.00
LZS740PKC72400	Lazer S-Series - 72" Series 4 Deck - Kohler Command EFI Propane PCV740	\$ 16,538.00	28%	\$11,907.00
Model	Description			
<i>TURF EQUIPMENT</i>				
ARX481CKA30000	30" Stand On Aerator - Kawasaki V-Twin FS481V	\$ 11,210.00	28%	\$8,071.00
ARS180CKA21000	21" Turf Aerator - Kawasaki FJ180V KAI	\$ 4,439.00	28%	\$3,196.00
BRS270CKC36000	36" Walk Behind Rotary Broom - Kohler Command CV270	\$ 4,550.00	28%	\$3,276.00
SDS270CSB20000	20" Slicer Seeder - Subaru 270cc	\$ 4,439.00	28%	\$3,196.00
SSS270CSB00000	Spreader/Sprayer	\$ 10,766.00	28%	\$7,751.00
Model	Description			
<i>ULTRA VAC'S</i>				
LZUV2B	Ultra Vac S-Series - Double Bag - 48"/52" (Completing Kit Required)	\$ 2,599.00	20%	\$2,079.00

LZUV3B	Ultra Vac S-Series - Triple Bag - 60"/72" (Completing Kit Required)	\$ 2,899.00	20%	\$2,319.00
LZUVQD11	Ultra Vac X-Series - 11 Bushel Dump - 60"/72" (Completing Kit Required)	\$ 3,199.00	20%	\$2,559.00
LZUVQD7	Ultra Vac X-Series - 7 Bushel Dump - 48"/52" (Completing Kit Required)	\$ 2,899.00	20%	\$2,319.00
UV60	Ultra Vac - 60" (Completing Kit Required)	\$ 2,999.00	20%	\$2,399.00
UV6672	Ultra Vac - 72" (Completing Kit Required)	\$ 2,899.00	20%	\$2,319.00
UVD60	Ultra Vac - Dump - 60" (Completing Kit Required)	\$ 3,299.00	20%	\$2,639.00
UVD6672	Ultra Vac - Dump - 72" (Completing Kit Required)	\$ 3,299.00	20%	\$2,639.00
116-3001	Ultra Vac E-Series - 48"/52"/60" (Completing Kit Required)	\$ 1,999.00	20%	\$1,599.00
Model	Description			
ULTRA VAC ACCESSORIES				
103-2997	Completing Kit	\$ 299.00	20%	\$239.00
103-5629	Front Weight Kit	\$ 249.00	20%	\$199.00
103-5633	Front Weight Kit	\$ 249.00	20%	\$199.00
103-7416	Completing Kit	\$ 499.00	20%	\$399.00
109-1013	Completing Kit	\$ 249.00	20%	\$199.00
109-1014	Completing Kit	\$ 249.00	20%	\$199.00
109-1015	Completing Kit	\$ 249.00	20%	\$199.00
109-1167	Completing Kit	\$ 249.00	20%	\$199.00
109-1168	Completing Kit	\$ 299.00	20%	\$239.00
109-1169	Completing Kit	\$ 299.00	20%	\$239.00
109-1179	Completing Kit	\$ 319.00	20%	\$255.00
109-1185	Completing Kit	\$ 319.00	20%	\$255.00
109-1189	Completing Kit	\$ 319.00	20%	\$255.00
109-1191	Completing Kit	\$ 319.00	20%	\$255.00
109-1193	Completing Kit	\$ 299.00	20%	\$239.00
109-1194	Completing Kit	\$ 299.00	20%	\$239.00
109-2203	Floor Pan Weight Kit	\$ 149.00	20%	\$119.00
109-9623	Completing Kit	\$ 199.00	20%	\$159.00
109-9624	Completing Kit	\$ 199.00	20%	\$159.00
109-9625	Completing Kit	\$ 199.00	20%	\$159.00
109-9626	Completing Kit	\$ 199.00	20%	\$159.00
109-9627	Completing Kit	\$ 199.00	20%	\$159.00
109-9629	Completing Kit	\$ 199.00	20%	\$159.00
116-2084	Completing Kit	\$ 199.00	20%	\$159.00
116-2085	Completing Kit	\$ 199.00	20%	\$159.00
116-2086	Completing Kit	\$ 199.00	20%	\$159.00
116-2087	Completing Kit	\$ 199.00	20%	\$159.00
Model	Description			
SERIALIZED ACCESSORIES				
NAVSBLD48	48" Snow Blade (Requires NAVSUBFRM01)	\$ 499.00	20%	\$399.00
NAVSBLWR44	48" Snow Blower (Requires NAVSUBFRM01)	\$ 2,399.00	20%	\$1,919.00
NAVSUBFRM01	Quick Hitch Attachment System	\$ 999.00	20%	\$799.00
116-7223	Stand On Sulky	\$ 569.00	20%	\$455.00
Model	Description			
NON SERIALIZED ACCESSORIES				
103-0149	Deck Lift Assist	\$ 166.47	20%	\$133.00
103-2444	Handle Kit - Metro ECS	\$ 699.00	20%	\$559.00
103-2637	Weight - Sulky Counter	\$ 169.00	20%	\$135.00
103-4754	Seat Suspension	\$ 349.00	20%	\$279.00
103-9005	Dual Split Rear Caster Kit	\$ 299.00	20%	\$239.00
103-9007	Narrow Drive Tires Kit	\$ 349.00	20%	\$279.00
103-9565	Hitch Kit - LXS	\$ 114.00	20%	\$91.00
109-4800	Side Discharge M26	\$ 149.00	20%	\$119.00
109-5458	Fill Reduction Kit	\$ 149.00	20%	\$119.00
109-5459	Automatic Door Opener Kit	\$ 249.00	20%	\$199.00

109-5980	Mulch Kit 48"	\$ 259.00	20%	\$207.00
109-5982	Mulch Kit 52"	\$ 259.00	20%	\$207.00
109-9328	Tire Kit - 9.5" Diameter	\$ 99.00	20%	\$79.00
109-9329	Deck Wear Kit	\$ 49.00	20%	\$39.00
109-9331	Wheel Weight Kit - 21"	\$ 89.00	20%	\$71.00
109-9333	Fuel Tank Kit - One Gallon	\$ 99.00	20%	\$79.00
109-9487	Hitch Kit	\$ 59.00	20%	\$47.00
109-9694	12 Volt Adapter	\$ 39.00	20%	\$31.00
116-0062	Seat Suspension	\$ 349.00	20%	\$279.00
116-0513	Sunshade	\$ 259.00	20%	\$207.00
116-0941	Tilt Frame & ISO Kit	\$ 189.00	20%	\$151.00
116-1065	Extended Drive Lever Kit	\$ 199.00	20%	\$159.00
116-1378	Cover - Small Riders	\$ 169.00	20%	\$135.00
116-1379	Cover - Large Riders	\$ 219.00	20%	\$175.00
116-2517	Power Deck Lift	\$ 649.00	20%	\$519.00
116-2935	Weight Kit - Front	\$ 149.00	20%	\$119.00
116-3270	Hydro Maintenance Kit	\$ 149.00	20%	\$119.00
116-3282	Hydro Maintenance Kit	\$ 149.00	20%	\$119.00
Model	Description			
116-3297	Trash Holder	\$ 99.00	20%	\$79.00
116-3298	Light Kit - Vantage	\$ 199.00	20%	\$159.00
116-3300	Receiver Mount - Vantage 48"/52"/60"	\$ 129.00	20%	\$103.00
116-4247	Mulch Kit 36"	\$ 299.00	20%	\$239.00
116-4414	Receiver Mount - Vantage 36"	\$ 99.00	20%	\$79.00
116-4607	Anti-Scalp Kit - 72" Lazer	\$ 189.00	20%	\$151.00
116-4608	Anti-Scalp Kit - 48"/52" Vantage	\$ 199.00	20%	\$159.00
116-4614	Anti-Scalp Kit - 60" Vantage	\$ 149.00	20%	\$119.00
116-6655	Striper Kit	\$ 359.00	20%	\$287.00
116-6656	Striper Kit	\$ 369.00	20%	\$295.00
116-6716	Deck Lift Kit PNS	\$ 99.00	20%	\$79.00
116-7907	Coated Bail	\$ 24.08	20%	\$19.00
116-8226	Tire Chain Kit	\$ 99.00	20%	\$79.00
116-8227	Snow Cab Kit	\$ 299.00	20%	\$239.00
116-8228	Turf Caster	\$ 499.00	20%	\$399.00
116-8229	Dirt Deflector	\$ 199.00	20%	\$159.00
116-8230	Debris Box	\$ 999.00	20%	\$799.00
116-8232	Black Bristle - Snow/Concrete	\$ 399.00	20%	\$319.00
116-8233	Yellow Bristle - Turf	\$ 399.00	20%	\$319.00
116-8234	Light Kit	\$ 199.00	20%	\$159.00
116-8430	Operator Control Discharge	\$ 369.00	20%	\$295.00
116-8431	Operator Control Discharge	\$ 369.00	20%	\$295.00
116-8820	Seat - Air Suspension	\$ 1,199.00	20%	\$959.00
116-8841	Mulch Kit - High Performance	\$ 129.00	20%	\$103.00
116-8912	Seat - Full Suspension/Two Tone	\$ 749.00	20%	\$599.00
126-3258	Mulch Kit - TTS363	\$ 249.00	20%	\$199.00
126-3259	Mulch Kit - TTS483	\$ 299.00	20%	\$239.00
126-3671	Red Lockout Module	\$ 99.00	20%	\$79.00
127-6650	Antiscalp Kit - RD	\$ 249.00	20%	\$199.00
127-6665	Receiver Mount Kit	\$ 69.00	20%	\$55.00
127-6666	Top Wind Jack	\$ 99.99	20%	\$79.00
130-8458	Hopper Dump Asm. - NAV	\$ 1,399.00	20%	\$1,119.00
1-631665	Hitch Kit	\$ 99.00	20%	\$79.00
1-641284	Cup Holder	\$ 49.00	20%	\$39.00
1-651234	Hitch Kit - LHP	\$ 69.00	20%	\$55.00
GC3602	Catcher - Side Mount	\$ 399.00	20%	\$319.00
Model	Description			

MK322	Mulch Kit 32"	\$ 249.00	20%	\$199.00
MK343	Mulch Kit 34"	\$ 229.98	20%	\$183.00
MK362	Mulch Kit 36"	\$ 239.00	20%	\$191.00
MK363Q	Mulch Kit 36"	\$ 249.00	20%	\$199.00
MK443Q	Mulch Kit 44"	\$ 229.98	20%	\$183.00
MK465	Mulch Kit 46"	\$ 299.98	20%	\$239.00
MK483Q	Mulch Kit 48"	\$ 319.00	20%	\$255.00
MK486	Mulch Kit 48"	\$ 319.00	20%	\$255.00
MK505	Mulch Kit 50"	\$ 299.98	20%	\$239.00
MK523Q	Mulch Kit 52"	\$ 329.00	20%	\$263.00
MK526	Mulch Kit 52"	\$ 329.00	20%	\$263.00
MK565	Mulch Kit 56"	\$ 299.98	20%	\$239.00
MK603Q	Mulch Kit 60"	\$ 299.98	20%	\$239.00
MK605	Mulch Kit 60"	\$ 349.00	20%	\$279.00
MK606	Mulch Kit 60"	\$ 349.00	20%	\$279.00
MK665	Mulch Kit 66"	\$ 349.00	20%	\$279.00
MK725	Mulch Kit 72"	\$ 349.00	20%	\$279.00
MK726	Mulch Kit 72"	\$ 349.00	20%	\$279.00
MKNAV42	Mulch Kit - NAV 42"	\$ 299.00	20%	\$239.00
MKNAV48	Mulch Kit - NAV 48"	\$ 299.00	20%	\$239.00
NAVLKIT	Light Kit - Navigator	\$ 199.00	20%	\$159.00
Model	Description			
STR605	Striper Kit	\$ 499.00	20%	\$399.00
STR665-725	Striper Kit	\$ 499.00	20%	\$399.00
STRFMD	Striper Kit - TT 52"/60"	\$ 499.00	20%	\$399.00
STRHPW36	Striper Kit - Walk Behind 36"	\$ 499.00	20%	\$399.00
STRHPW48	Striper Kit - Walk Behind 48"	\$ 499.00	20%	\$399.00
STRLZ52	Striper Kit	\$ 399.00	20%	\$319.00
STRLZ60	Striper Kit	\$ 499.00	20%	\$399.00
STRLZ60XP	Striper Kit	\$ 399.00	20%	\$319.00
STRLZ72	Striper Kit	\$ 449.00	20%	\$359.00
TC26	Trash Holder	\$ 59.00	20%	\$47.00

STATE OF MICHIGAN
 DEPARTMENT OF TECHNOLOGY, MANAGEMENT AND BUDGET
 PROCUREMENT
 P.O. BOX 30026, LANSING, MI 48909
 OR
 525 W. ALLEGAN, LANSING, MI 48933

CHANGE NOTICE NO. 9
 to
CONTRACT NO. 071B0200328
 between
THE STATE OF MICHIGAN
 and

NAME & ADDRESS OF CONTRACTOR	PRIMARY CONTACT	EMAIL
Power Equipment Distributors, Inc. 69250 Burke Dr. Richmond, MI 48062	Keith Kraatz	kkraatz@powereqp.com
	PHONE	CONTRACTOR'S TAX ID NO. (LAST FOUR DIGITS ONLY)
	800-624-2932	3323

STATE CONTACTS	AGENCY	NAME	PHONE	EMAIL
PROGRAM MANAGER / CCI	Various	Various	Various	Various
CONTRACT ADMINISTRATOR	DTMB	Yvon Dufour	517-284-6996	dufoury@michigan.gov

CONTRACT SUMMARY			
DESCRIPTION: Agricultural, Grounds, and Roadside Equipment – MDOT, DNR, DMVA, DTMB and MiDeal			
INITIAL EFFECTIVE DATE	INITIAL EXPIRATION DATE	INITIAL AVAILABLE OPTIONS	EXPIRATION DATE BEFORE CHANGE(S) NOTED BELOW
August 20, 2010	August 19, 2013	2, 1year	August 19, 2015
PAYMENT TERMS		DELIVERY TIMEFRAME	
Net 45 Days		Typically 3 days of PED receiving PO.	
ALTERNATE PAYMENT OPTIONS			EXTENDED PURCHASING
<input type="checkbox"/> P-card <input type="checkbox"/> Direct Voucher (DV) <input type="checkbox"/> Other			<input checked="" type="checkbox"/> Yes <input type="checkbox"/> No
MINIMUM DELIVERY REQUIREMENTS			
N/A			

DESCRIPTION OF CHANGE NOTICE				
EXERCISE OPTION?	LENGTH OF OPTION	EXERCISE EXTENSION?	LENGTH OF EXTENSION	REVISED EXP. DATE
<input type="checkbox"/>		<input checked="" type="checkbox"/>	1 year	August 19, 2016
CURRENT VALUE		VALUE OF CHANGE NOTICE	ESTIMATED AGGREGATE CONTRACT VALUE	
\$808,535.91		\$0.00	\$808,535.91	
DESCRIPTION: Effective August 20, 2015 this contract is hereby extended through August 19, 2016. All other terms, conditions, specifications and pricing remain the same. Per DTMB request and agency agreement, and DTMB Procurement approval.				

STATE OF MICHIGAN
 DEPARTMENT OF TECHNOLOGY, MANAGEMENT AND BUDGET
 PROCUREMENT
 P.O. BOX 30026, LANSING, MI 48909
 OR
 525 W. ALLEGAN, LANSING, MI 48933

CHANGE NOTICE NO. 8
 to
CONTRACT NO. 071B0200328
 Between
THE STATE OF MICHIGAN
 and

NAME & ADDRESS OF CONTRACTOR	PRIMARY CONTACT	EMAIL
Power Equipment Distributors, Inc. 69250 Burke Dr. Richmond, MI 48062	Keith Kraatz	kkraatz@powereqp.com
	PHONE	VENDOR FEIN # (LAST FOUR DIGITS ONLY)
	800-624-2932	Last 4 digits

STATE CONTACTS	AGENCY	NAME	PHONE	EMAIL
PROGRAM MANAGER	Various	First, Last Name	Phone	Email
CONTRACT ADMINISTRATOR	DTMB	Yvon Dufour	517-284-6996	dufouyr@michigan.gov

CONTRACT SUMMARY				
DESCRIPTION: Agricultural, Grounds, and Roadside Equipment – MDOT, DNRE, DMVA, MiDEAL				
INITIAL EFFECTIVE DATE	INITIAL EXPIRATION DATE	INITIAL AVAILABLE OPTIONS	EXPIRATION DATE BEFORE CHANGE(S) NOTED BELOW	
August 20, 2010	August 19, 2013	2, 1 Year Options	August 19, 2015	
PAYMENT TERMS	F.O.B.	SHIPPED TO		
Fixed with prospective redetermination	Delivered	N/A		
ALTERNATE PAYMENT OPTIONS			EXTENDED PURCHASING	
<input type="checkbox"/> P-card <input type="checkbox"/> Direct Voucher (DV) <input type="checkbox"/> Other			<input checked="" type="checkbox"/> Yes <input type="checkbox"/> No	
MINIMUM DELIVERY REQUIREMENTS				
N/A				

DESCRIPTION OF CHANGE NOTICE				
EXTEND CONTRACT EXPIRATION DATE	EXERCISE CONTRACT OPTION YEAR(S)	EXTENSION BEYOND CONTRACT OPTION YEARS	LENGTH OF OPTION/EXTENSION	EXPIRATION DATE AFTER CHANGE
<input checked="" type="checkbox"/> No <input type="checkbox"/> Yes	<input type="checkbox"/>	<input type="checkbox"/>		August 19, 2015
CURRENT VALUE		VALUE/COST OF CHANGE NOTICE	ESTIMATED REVISED AGGREGATE CONTRACT VALUE	
\$808,535.91		\$0.00	\$808,535.91	

DESCRIPTION:
 Effective 3/9/2015 pricing on this contract hereby updated, per revised Attachment "A".
 Please note the Contract Administrator has been changed to Yvon Dufour.
 All other terms, conditions, specifications and pricing remain the same. Per contractor request, and DTMB Procurement approval.

EXMARK MICHIGAN PRICING 2015 CONTRACT #071B0200328 – ATTACHMENT A				
MODEL	DESCRIPTION	LIST \$	DISCOUNT	STATE \$

Model	Description			
Commercial 21" Walk Behind				
ECS180GKA21000	21" Self Propelled w/Kaw FJ180V-180cc	\$ 1,109.00	28%	\$799.00
ECX160CHN21000	21" Self-Prop. Zone Start w/Honda GSV Engine-180cc & one gallon remote fuel tank	\$ 1,442.00	28%	\$1,039.00
ECX180CKA21000	21" Self-Prop. Zone Start w/Kaw FJ180V-KAI-180cc & one gallon remote fuel tank	\$ 1,220.00	28%	\$879.00
ECX180CKA210BC	21" Self-Prop. BBC w/Kaw FJ180V-KAI-180cc & one gallon remote fuel tank	\$ 1,442.00	28%	\$1,039.00
Model	Description			
Commercial 30" Walk Behind				
ECS180CKA30000	30" - Kawasaki FJ180V KAI - Self Propelled - One Gallon Remote Fuel Tank - Blade Brake Clutch	\$ 2,108.00	28%	\$1,518.00
Model	Description			
Metro 5 - Speed Double Belt Drive				
MGS481GKA322P0	32" FS481V Kawasaki - Pistol Grip Handles - Single B Belt	\$ 3,551.00	28%	\$2,557.00
MGS481CKA36200	36" FS481V Kawasaki - ECS	\$ 3,995.00	28%	\$2,877.00
MGS481CKA48300	48" FS481V Kawasaki - ECS	\$ 4,217.00	28%	\$3,037.00
Model	Description			
Viking Hydro - ECS				
VHS481GKA36200	36" FS481V Kawasaki - ECS	\$ 5,993.00	28%	\$4,315.00
VHS481GKA48300	48" FS481V Kawasaki - ECS	\$ 6,215.00	28%	\$4,475.00
Model	Description			
Turf Tracer S-Series				
TTS481CKA36300	36" FS481V Kawasaki - ECS	\$ 6,770.00	28%	\$4,875.00
TTS481GKA48300	48" FS481V Kawasaki - ECS	\$ 7,325.00	28%	\$5,274.00
TTS541GKA52300	48" FS541V Kawasaki - ECS	\$ 7,769.00	28%	\$5,594.00
TTS600GKA483E0	48" FS600V Kawasaki - ECS - Electric Start	\$ 7,880.00	28%	\$5,674.00
TTS600GKA523E0	52" FS600V Kawasaki - ECS - Electric Start	\$ 8,102.00	28%	\$5,834.00
Model	Description			
Turf Tracer X-Series				
TTX650EKC52400	52" Deck - Kohler Command EFI ECV650	\$ 9,545.00	28%	\$6,873.00
TTX650EKC60400	60" Deck - Kohler Command EFI ECV650	\$ 9,767.00	28%	\$7,033.00
TTX650EKC604N0	60" Deck - Kohler Command EFI ECV650 - Mulch Kit and Standon Installed	\$ 10,322.00	28%	\$7,432.00
TTX691GKA52400	52" Deck - Kawasaki V-Twin FX691V	\$ 9,434.00	28%	\$6,793.00
TTX691CKA60400	60" Deck - Kawasaki V-Twin FX691V	\$ 9,656.00	28%	\$6,953.00
Model	Description			
Vantage S-Series				
VTS541CKA36300	36" Series 3 Deck - Kawasaki V-Twin FS541V	\$ 8,657.00	28%	\$6,234.00
VTS691CKA48400	48" Series 4 Deck - Kawasaki V-Twin FX651V - Heavy Duty Air Cleaner	\$ 9,767.00	28%	\$7,033.00
VTS691CKA52400	52" Series 4 Deck - Kawasaki V-Twin FX691V - Heavy Duty Air Cleaner	\$ 10,100.00	28%	\$7,272.00
VTS730EKC52400	52" Deck - Kohler Command EFI ECV730	\$ 10,655.00	28%	\$7,672.00
VTS740EKC60400	60" Deck - Kohler Command EFI ECV740	\$ 11,210.00	28%	\$8,072.00
Model	Description			
Vantage X-Series				
VTX651GKA48400	48" Deck - Kawasaki V-Twin FX651V	\$ 9,989.00	28%	\$7,193.00

VTX730EKC52400	52" Deck - Kohler Command EFI ECV730	\$ 10,877.00	28%	\$7,832.00
VTX740EKC60400	60" Deck - Kohler Command EFI ECV740	\$ 11,432.00	28%	\$8,232.00
Model	Description			
Navigator				
NVS640CKC42000	42" Deck - Kohler Command CV640	\$ 15,539.00	28%	\$11,189.00
NVS640CKC48000	48" Deck - Kohler Command CV640	\$ 15,761.00	28%	\$11,348.00
NVS730AKC48000	48" Deck - Kohler Command EFI ECV730	\$ 17,204.00	28%	\$12,387.00
Model	Description			
Pioneer E-Series				
PNE710GKC48200	48" Series 2 Deck - Kohler Confidant ZT710	\$ 6,221.00	28%	\$4,480.00
PNE720GKC52200	52" Series 2 Deck - Kohler Confidant ZT720	\$ 6,666.00	28%	\$4,800.00
Model	Description			
Pioneer S-Series				
PNS710GKC48300	48" Series 3 Deck - Kohler Confidant ZT710 - ZT3100 Transmission	\$ 7,436.00	28%	\$5,354.00
PNS720GKC52300	52" Series 3 Deck - Kohler Confidant ZT720 - ZT3100 Transmission	\$ 7,880.00	28%	\$5,674.00
PNS740GKC60400	60" Series 4 Deck - Kohler Confidant ZT740 - ZT3400 Transmission	\$ 8,324.00	28%	\$5,994.00
PNS740GKC604A4	60" Series 4 Deck - Kohler Confidant ZT740 - ZT3400 Transmission - Suspension Seat	\$ 8,768.00	28%	\$6,313.00
PNS740GKC60RA3	60" Rear Discharge - Kohler Confidant ZT740 - ZT3400 Transmission - Suspension Seat	\$ 9,656.00	28%	\$6,953.00
Model	Description			
Lazer E-Series				
LZE600GKA484A2	48" Deck - Kawasaki V-Twin FX600V	\$ 9,767.00	28%	\$7,033.00
LZE742GKC524A2	52" Deck - Kohler Command EFI CV742	\$ 10,433.00	28%	\$7,512.00
LZE730GKA604A3	60" Deck - Kawasaki V-Twin FX730V	\$ 11,099.00	28%	\$7,992.00
LZE740EKC60400	60" Deck - Kohler Command EFI ECV740	\$ 11,432.00	28%	\$8,232.00
LZE740EKC604A3	60" Deck - Kohler Command EFI ECV740	\$ 11,765.00	28%	\$8,471.00
LZE742GKC60403	60" Deck - Kohler Command EFI CV742	\$ 10,766.00	28%	\$7,752.00
LZE730GKA60RA1	60" Deck - Kawasaki V-Twin FX730V - Rear Discharge	\$ 11,765.00	28%	\$8,471.00
LZE749EKC72RA1	72" Deck - Kohler Command EFI ECV749 - Rear Discharge	\$ 12,986.00	28%	\$9,350.00
Model	Description			
Lazer S-Series				
LZS691CKA52400	52" Deck - Kawasaki V-Twin FX691V	\$ 11,210.00	28%	\$8,072.00
LZS740EKC52400	52" Deck - Kohler Command CV740	\$ 11,987.00	28%	\$8,631.00
LZS742CKC60400	60" Deck - Kohler Command CV740	\$ 12,209.00	28%	\$8,791.00
LZS749EKC60400	60" Deck - Kohler Command EFI ECV749	\$ 12,986.00	28%	\$9,350.00
LZS801GKA60400	60" Deck - Kawasaki V-Twin FX801V	\$ 12,431.00	28%	\$8,951.00
LZS749AKC72400	72" Deck - Kohler Command EFI ECV749	\$ 13,430.00	28%	\$9,670.00
LZS801GKA72400	72" Deck - Kawasaki V-Twin FX801V	\$ 12,875.00	28%	\$9,270.00
Model	Description			
Lazer X-Series				
LZX740EKC526T0	52" Deck - Kohler Command EFI ECV740 - 12cc Drive	\$ 13,319.00	28%	\$9,590.00
LZX801GKA60600	60" Deck - Kawasaki V-Twin FX801V - 16cc Drive	\$ 13,430.00	28%	\$9,670.00
LZX921GKA60600	60" Deck - Kawasaki V-Twin FX920V - 16cc Drive	\$ 14,984.00	28%	\$10,789.00
LZX921GKA72600	72" Deck - Kawasaki V-Twin FX920V - 16cc Drive	\$ 15,428.00	28%	\$11,109.00

LZX940EKC606T0	60" Deck - Kohler Command EFI CV940 - E-Gov - Red Technology - 16cc Drive	\$ 15,317.00	28%	\$11,029.00
LZX980EKC726T0	72" Deck - Kohler Command EFI CV980 - E-Gov - Red Technology - 16cc Drive	\$ 16,205.00	28%	\$11,668.00
Model	Description			
Lazer D-Series				
LZS902DKU605A1	60" D902 Kubota Diesel - Triton Series 5 Deck	\$ 18,869.00	28%	\$13,586.00
LZS902DKU725A1	72" D902 Kubota Diesel - Triton Series 5 Deck	\$ 19,313.00	28%	\$13,906.00
LZS902DKU60R00	60" D902 Kubota Diesel - Rear Discharge Deck	\$ 19,313.00	28%	\$13,906.00
LZS902DKU72R00	72" D902 Kubota Diesel - Rear Discharge Deck	\$ 19,757.00	28%	\$14,226.00
Model	Description			
Propane Units				
TTS680PKC483E0	Turf Tracer S-Series - 48" Series 3 Floating Deck - Kohler Command EFI Propane PCV680 - ECS Handle - Electric Start	\$ 10,766.00	28%	\$7,752.00
TTX680PKC52400	Turf Tracer X-Series - 52" Series 4 Floating Deck - Kohler Command EFI Propane PCV680 - ECS Handle - Electric Start	\$ 11,987.00	28%	\$8,631.00
TTX680PKC60400	Turf Tracer X-Series - 60" Series 4 Floating Deck - Kohler Command EFI Propane PCV680 - ECS Handle - Electric Start	\$ 12,209.00	28%	\$8,791.00
VTS740PKC52400	52" Deck - Kohler Command EFI Propane PCV740	\$ 13,319.00	28%	\$9,590.00
LZS740PKC52400	Lazer S-Series - 52" Series 4 Deck - Kohler Command EFI Propane PCV740	\$ 15,317.00	28%	\$11,029.00
LZS740PKC60400	Lazer S-Series - 60" Series 4 Deck - Kohler Command EFI Propane PCV740	\$ 15,761.00	28%	\$11,348.00
LZS740PKC72400	Lazer S-Series - 72" Series 4 Deck - Kohler Command EFI Propane PCV740	\$ 16,316.00	28%	\$11,748.00
Model	Description			
TURF EQUIPMENT				
ARX481CKA30000	30" Stand On Aerator - Kawasaki V-Twin FS481V	\$ 10,877.00	28%	\$7,832.00
ARS180CKA21000	21" Turf Aerator - Kawasaki FJ180V KAI	\$ 4,439.00	28%	\$3,197.00
BRS270CKC36000	36" Walk Behind Rotary Broom - Kohler Command CV270	\$ 4,550.00	28%	\$3,276.00
SDS270CSB20000	20" Slicer Seeder - Subaru 270cc	\$ 4,439.00	28%	\$3,197.00
SSS270CSB00000	Spreader/Sprayer	\$ 10,544.00	28%	\$7,592.00
Model	Description			
ULTRA VAC'S				
LZUV2B	Ultra Vac S-Series - Double Bag - 48"/52" (Completing Kit Required)	\$ 2,499.00	20%	\$2,000.00
LZUV3B	Ultra Vac S-Series - Triple Bag - 60"/72" (Completing Kit Required)	\$ 2,799.00	20%	\$2,240.00
LZUVQD11	Ultra Vac X-Series - 11 Bushel Dump - 60"/72" (Completing Kit Required)	\$ 2,999.00	20%	\$2,400.00
LZUVQD7	Ultra Vac X-Series - 7 Bushel Dump - 48"/52" (Completing Kit Required)	\$ 2,899.00	20%	\$2,320.00
UV60	Ultra Vac - 60" (Completing Kit Required)	\$ 2,999.00	20%	\$2,400.00
UV6672	Ultra Vac - 72" (Completing Kit Required)	\$ 2,899.00	20%	\$2,320.00
UVD60	Ultra Vac - Dump - 60" (Completing Kit Required)	\$ 3,299.00	20%	\$2,640.00
UVD6672	Ultra Vac - Dump - 72" (Completing Kit Required)	\$ 3,299.00	20%	\$2,640.00

116-3001	Ultra Vac E-Series - 48"/52"/60" (Completing Kit Required)	\$ 1,899.00	20%	\$1,520.00
Model	Description			
ULTRA VAC ACCESSORIES				
103-1315	Completing Kit	\$ 149.00	20%	\$120.00
103-2997	Completing Kit	\$ 299.00	20%	\$240.00
103-5629	Front Weight Kit	\$ 249.00	20%	\$200.00
103-5633	Front Weight Kit	\$ 249.00	20%	\$200.00
103-7416	Completing Kit	\$ 499.00	20%	\$400.00
109-1013	Completing Kit	\$ 249.00	20%	\$200.00
109-1014	Completing Kit	\$ 249.00	20%	\$200.00
109-1015	Completing Kit	\$ 249.00	20%	\$200.00
109-1167	Completing Kit	\$ 249.00	20%	\$200.00
109-1168	Completing Kit	\$ 299.00	20%	\$240.00
109-1169	Completing Kit	\$ 299.00	20%	\$240.00
109-1179	Completing Kit	\$ 299.00	20%	\$240.00
109-1185	Completing Kit	\$ 299.00	20%	\$240.00
109-1189	Completing Kit	\$ 299.00	20%	\$240.00
109-1191	Completing Kit	\$ 299.00	20%	\$240.00
109-1193	Completing Kit	\$ 299.00	20%	\$240.00
109-1194	Completing Kit	\$ 299.00	20%	\$240.00
109-2203	Floor Pan Weight Kit	\$ 149.00	20%	\$120.00
109-9623	Completing Kit	\$ 199.00	20%	\$160.00
109-9624	Completing Kit	\$ 199.00	20%	\$160.00
109-9625	Completing Kit	\$ 199.00	20%	\$160.00
109-9626	Completing Kit	\$ 199.00	20%	\$160.00
109-9627	Completing Kit	\$ 199.00	20%	\$160.00
109-9629	Completing Kit	\$ 199.00	20%	\$160.00
116-2084	Completing Kit	\$ 199.00	20%	\$160.00
116-2085	Completing Kit	\$ 199.00	20%	\$160.00
116-2086	Completing Kit	\$ 199.00	20%	\$160.00
116-2087	Completing Kit	\$ 199.00	20%	\$160.00
Model	Description			
SERIALIZED ACCESSORIES				
NAVSBLD48	48" Snow Blade (Requires NAVSUBFRM01)	\$ 499.00	20%	\$400.00
NAVSBLWR44	48" Snow Blower (Requires NAVSUBFRM01)	\$ 2,399.00	20%	\$1,920.00
NAVSUBFRM01	Quick Hitch Attachment System	\$ 999.00	20%	\$800.00
116-7223	Stand On Sulky	\$ 499.00	20%	\$400.00
Model	Description			
NON SERIALIZED ACCESSORIES				
103-0149	Deck Lift Assist	\$ 166.47	20%	\$134.00
103-2444	Handle Kit - Metro ECS	\$ 644.02	20%	\$516.00
103-2637	Weight - Sulky Counter	\$ 169.00	20%	\$136.00
103-4754	Seat Suspension	\$ 349.00	20%	\$280.00
103-9005	Dual Split Rear Caster Kit	\$ 299.00	20%	\$240.00
103-9007	Narrow Drive Tires Kit	\$ 349.00	20%	\$280.00
103-9565	Hitch Kit - LXS	\$ 114.00	20%	\$92.00
109-4800	Side Discharge M26	\$ 149.00	20%	\$120.00
109-5458	Fill Reduction Kit	\$ 149.00	20%	\$120.00
109-5459	Automatic Door Opener Kit	\$ 215.72	20%	\$173.00
109-5980	Mulch Kit 48"	\$ 249.00	20%	\$200.00
109-5982	Mulch Kit 52"	\$ 249.00	20%	\$200.00
109-9328	Tire Kit - 9.5" Diameter	\$ 105.29	20%	\$85.00
109-9329	Deck Wear Kit	\$ 36.12	20%	\$29.00

109-9331	Wheel Weight Kit - 21"	\$ 84.33	20%	\$68.00
109-9333	Fuel Tank Kit - One Gallon	\$ 95.20	20%	\$77.00
109-9487	Hitch Kit	\$ 55.00	20%	\$44.00
109-9694	12 Volt Adapter	\$ 33.99	20%	\$28.00
116-0062	Seat Suspension	\$ 349.00	20%	\$280.00
116-0251	Mulch Plug 21"	\$ 14.99	20%	\$12.00
116-0513	Sunshade	\$ 249.00	20%	\$200.00
116-0522	Engine Guard	\$ 7.82	20%	\$7.00
116-0941	Tilt Frame & ISO Kit	\$ 59.00	20%	\$48.00
116-1065	Extended Drive Lever Kit	\$ 180.74	20%	\$145.00
116-1378	Cover - Small Riders	\$ 149.00	20%	\$120.00
116-1379	Cover - Large Riders	\$ 199.00	20%	\$160.00
116-1429	Grass Tubs (2 Tubs)	\$ 349.00	20%	\$280.00
116-1571	Receiver Mount	\$ 69.00	20%	\$56.00
116-1751	Receiver Mount for LHP	\$ 99.00	20%	\$80.00
116-2517	Power Deck Lift	\$ 599.00	20%	\$480.00
116-2935	Weight Kit - Front	\$ 149.00	20%	\$120.00
116-3270	Hydro Maintenance Kit	\$ 128.87	20%	\$104.00
116-3282	Hydro Maintenance Kit	\$ 128.87	20%	\$104.00
Model	Description			
116-3297	Trash Holder	\$ 99.00	20%	\$80.00
116-3298	Light Kit - Vantage	\$ 199.00	20%	\$160.00
116-3300	Receiver Mount - Vantage 48"/52"/60"	\$ 119.00	20%	\$96.00
116-4247	Mulch Kit 36"	\$ 249.00	20%	\$200.00
116-4414	Receiver Mount - Vantage 36"	\$ 99.00	20%	\$80.00
116-4607	Anti-Scalp Kit - 72" Lazer	\$ 170.83	20%	\$137.00
116-4608	Anti-Scalp Kit - 48"/52" Vantage	\$ 192.80	20%	\$155.00
116-4614	Anti-Scalp Kit - 60" Vantage	\$ 111.73	20%	\$90.00
116-4616	Anti-Scalp Kit - Rear TT 52"/60"	\$ 156.64	20%	\$126.00
116-4678	Seat - Lumbar Comfort	\$ 649.00	20%	\$520.00
116-5305	Anti-Scalp Kit - 36"	\$ 59.00	20%	\$48.00
116-5701	Receiver Mount - Lazer "E"	\$ 99.00	20%	\$80.00
116-6655	Striper Kit	\$ 349.00	20%	\$280.00
116-6656	Striper Kit	\$ 349.00	20%	\$280.00
116-6716	Deck Lift Kit PNS	\$ 99.00	20%	\$80.00
116-7907	Coated Bail	\$ 24.08	20%	\$20.00
116-8226	Tire Chain Kit	\$ 99.00	20%	\$80.00
116-8227	Snow Cab Kit	\$ 299.00	20%	\$240.00
116-8228	Turf Caster	\$ 499.00	20%	\$400.00
116-8229	Dirt Deflector	\$ 199.00	20%	\$160.00
116-8230	Debris Box	\$ 899.00	20%	\$720.00
116-8232	Black Bristle - Snow/Concrete	\$ 399.00	20%	\$320.00
116-8233	Yellow Bristle - Turf	\$ 399.00	20%	\$320.00
116-8234	Light Kit	\$ 199.00	20%	\$160.00
116-8430	Operator Control Discharge	\$ 349.00	20%	\$280.00
116-8431	Operator Control Discharge	\$ 349.00	20%	\$280.00
116-8820	Seat - Air Suspension	\$ 1,199.00	20%	\$960.00
116-8841	Mulch Kit - High Performance	\$ 119.00	20%	\$96.00
116-8912	Seat - Full Suspension/Two Tone	\$ 749.00	20%	\$600.00
126-3258	Mulch Kit - TTS363	\$ 199.00	20%	\$160.00
126-3259	Mulch Kit - TTS483	\$ 249.00	20%	\$200.00
126-3671	Red Lockout Module	\$ 99.00	20%	\$80.00
127-6650	Antiscalp Kit - RD	\$ 259.00	20%	\$208.00
127-6665	Receiver Mount Kit	\$ 59.00	20%	\$48.00
127-6666	Top Wind Jack	\$ 99.00	20%	\$80.00
130-8458	Hopper Dump Asm. - NAV	\$ 1,199.00	20%	\$960.00

1-631665	Hitch Kit	\$ 99.00	20%	\$80.00
1-641284	Cup Holder	\$ 49.00	20%	\$40.00
1-651234	Hitch Kit - LHP	\$ 69.00	20%	\$56.00
GC3602	Catcher - Side Mount	\$ 389.00	20%	\$312.00
LSSEAT	Seat - Lumbar Comfort	\$ 649.00	20%	\$520.00
Model	Description			
MK322	Mulch Kit 32"	\$ 229.98	20%	\$184.00
MK343	Mulch Kit 34"	\$ 229.98	20%	\$184.00
MK362	Mulch Kit 36"	\$ 229.98	20%	\$184.00
MK363Q	Mulch Kit 36"	\$ 229.98	20%	\$184.00
MK443Q	Mulch Kit 44"	\$ 229.98	20%	\$184.00
MK465	Mulch Kit 46"	\$ 299.98	20%	\$240.00
MK483Q	Mulch Kit 48"	\$ 299.98	20%	\$240.00
MK486	Mulch Kit 48"	\$ 299.98	20%	\$240.00
MK505	Mulch Kit 50"	\$ 299.98	20%	\$240.00
MK523Q	Mulch Kit 52"	\$ 299.98	20%	\$240.00
MK526	Mulch Kit 52"	\$ 299.98	20%	\$240.00
MK565	Mulch Kit 56"	\$ 299.98	20%	\$240.00
MK603Q	Mulch Kit 60"	\$ 299.98	20%	\$240.00
MK605	Mulch Kit 60"	\$ 329.98	20%	\$264.00
MK606	Mulch Kit 60"	\$ 329.98	20%	\$264.00
MK665	Mulch Kit 66"	\$ 329.98	20%	\$264.00
MK725	Mulch Kit 72"	\$ 329.98	20%	\$264.00
MK726	Mulch Kit 72"	\$ 329.98	20%	\$264.00
MKNAV42	Mulch Kit - NAV 42"	\$ 299.00	20%	\$240.00
MKNAV48	Mulch Kit - NAV 48"	\$ 299.00	20%	\$240.00
NAVLKIT	Light Kit - Navigator	\$ 199.00	20%	\$160.00
Model	Description			
STR605	Striper Kit	\$ 449.00	20%	\$360.00
STR665-725	Striper Kit	\$ 449.00	20%	\$360.00
STRFMD	Striper Kit - TT 52"/60"	\$ 449.00	20%	\$360.00
STRHPW36	Striper Kit - Walk Behind 36"	\$ 449.00	20%	\$360.00
STRHPW48	Striper Kit - Walk Behind 48"	\$ 449.00	20%	\$360.00
STRLZ52	Striper Kit	\$ 399.00	20%	\$320.00
STRLZ60	Striper Kit	\$ 449.00	20%	\$360.00
STRLZ60XP	Striper Kit	\$ 399.00	20%	\$320.00
STRLZ72	Striper Kit	\$ 449.00	20%	\$360.00
TC26	Trash Holder	\$ 59.00	20%	\$48.00

STATE OF MICHIGAN
 DEPARTMENT OF TECHNOLOGY, MANAGEMENT AND BUDGET
 PROCUREMENT
 P.O. BOX 30026, LANSING, MI 48909
 OR
 530 W. ALLEGAN, LANSING, MI 48933

CHANGE NOTICE NO. 071B0200328
 to
CONTRACT NO. 7
 between
THE STATE OF MICHIGAN
 and

NAME & ADDRESS OF CONTRACTOR:	PRIMARY CONTACT	EMAIL
Power Equipment Distributors, Inc. 69250 Burke Dr. Richmond, MI 48062	Keith Kraatz	kkraatz@powereqp.com
	TELEPHONE	CONTRACTOR #, MAIL CODE
	800-624-2932	

STATE CONTACTS	AGENCY	NAME	PHONE	EMAIL
CONTRACT COMPLIANCE INSPECTOR	DTMB	Steve Rigg	517-284-7043	riggs@michigan.gov
BUYER	DTMB	Steve Rigg	517-284-7043	riggs@michigan.gov

CONTRACT SUMMARY:			
DESCRIPTION: Agricultural, Grounds, and Roadside Equipment – MDOT, DNRE, DMVA, MiDEAL			
INITIAL EFFECTIVE DATE	INITIAL EXPIRATION DATE	INITIAL AVAILABLE OPTIONS	EXPIRATION DATE BEFORE CHANGE(S) NOTED BELOW
August 20, 2010	August 19, 2013	2, 1 Year Options	August 19, 2014
PAYMENT TERMS	F.O.B	SHIPPED	SHIPPED FROM
Fixed with prospective redetermination	Delivered	N/A	N/A
ALTERNATE PAYMENT OPTIONS:			AVAILABLE TO MiDEAL PARTICIPANTS
<input type="checkbox"/> P-card <input type="checkbox"/> Direct Voucher (DV) <input type="checkbox"/> Other			<input checked="" type="checkbox"/> Yes <input type="checkbox"/> No
MINIMUM DELIVERY REQUIREMENTS:			
N/A			

DESCRIPTION OF CHANGE NOTICE:				
EXTEND CONTRACT EXPIRATION DATE	EXERCISE CONTRACT OPTION YEAR(S)	EXTENSION BEYOND CONTRACT OPTION YEARS	LENGTH OF OPTION/EXTENSION	EXPIRATION DATE AFTER CHANGE
<input type="checkbox"/> No <input type="checkbox"/> Yes	<input checked="" type="checkbox"/>	<input type="checkbox"/>	1 Year	August 19, 2015
VALUE/COST OF CHANGE NOTICE:		ESTIMATED AGGREGATE CONTRACT VALUE REMAINS:		
\$0.00		\$ 808,535.91		

Effective immediately, the new Contract expiration date is August 19, 2015. Also, the new model lineup pricing is attached. Please note the buyer has been changed to Steve Rigg.

All other terms, conditions, pricing and specifications remain the same. Per vendor and agency agreement and DTMB Procurement approval.

EXMARK MICHIGAN PRICING 2014 CONTRACT #071B0200328

MODEL	DESCRIPTION	LIST PRICE	DISCOUNT	STATE PRICE
Model	Description			
Commercial 21" Walk Behind				
ECSKA21	21" Self Propelled w/Kaw FJ180V-180cc	\$ 1,109.00	28%	\$799.00
ECXKA21	21" Self-Prop. Zone Start w/Kaw FJ180V-KAI-180cc & one gallon remote fuel tank	\$ 1,220.00	28%	\$879.00
ECXHN21	21" Self-Prop. Zone Start w/Honda GSV Engine-160cc & one gallon remote fuel tank	\$ 1,442.00	28%	\$1,039.00
ECXKABBC21	21" Self-Prop. BBC w/Kaw FJ180V-KAI-180cc & one gallon remote fuel tank	\$ 1,442.00	28%	\$1,039.00
Model	Description			
Commercial 30" Walk Behind				
ECKA30	30" Self-Prop. BBC with/Kaw FJ180V KAI - 180cc	\$ 1,997.00	28%	\$1,438.00
Model	Description			
Metro 5-Speed Double Belt Drive				
MG481KA322P	32" FS481V Kawasaki - Pistol Grip Handles - Single B Belt	\$ 3,440.00	28%	\$2,477.00
MG481KA362	36" FS481V Kawasaki - ECS	\$ 3,884.00	28%	\$2,797.00
MG481KA483	48" FS481V Kawasaki - ECS	\$ 4,106.00	28%	\$2,957.00
Model	Description			
Viking Hydro				
VH481KA362	36" FS481V Kawasaki - ECS	\$ 5,882.00	28%	\$4,236.00
VH481KA483	48" FS481V Kawasaki - ECS	\$ 6,104.00	28%	\$4,395.00
Model	Description			
Turf Tracer S Series				
TTS481KA363	36" FS481V Kawasaki - ECS	\$ 6,548.00	28%	\$4,715.00
TTS481KA483	48" FS481V Kawasaki - ECS	\$ 7,214.00	28%	\$5,195.00
TTS541KA523	52" FS541V Kawasaki - ECS	\$ 7,547.00	28%	\$5,434.00
TTS600KAE483	48" FS600V Kawasaki - ECS - Electric Start	\$ 7,769.00	28%	\$5,594.00
TTS600KAE523	52" FS600V Kawasaki - ECS - Electric Start	\$ 7,991.00	28%	\$5,754.00
Model	Description			
Turf Tracer X Series				
TTX650EKCE524	52" Deck - Kohler Command EFI ECV650	\$ 9,323.00	28%	\$6,713.00
TTX650EKCE604	60" Deck - Kohler Command EFI ECV650	\$ 9,545.00	28%	\$6,873.00
TTX650EKCE604N	60" Deck - Kohler Command EFI ECV650 - Mulch Kit and	\$ 10,100.00	28%	\$7,272.00

	Standon Installed			
TTX691KAE524	52" Deck - Kawasaki V-Twin FX691V	\$ 9,212.00	28%	\$6,633.00
TTX691KAE604	60" Deck - Kawasaki V-Twin FX691V	\$ 9,434.00	28%	\$6,793.00
Model	Description			
Vantage				
VTS541KA363	36" Series 3 Deck - Kawasaki V-Twin FS541V	\$ 8,546.00	28%	\$6,154.00
VTS691KA484CA	48" Series 4 Deck - Kawasaki V-Twin FX691V - Heavy Duty Air Cleaner	\$ 9,656.00	28%	\$6,953.00
VTS691KA524CA	52" Series 4 Deck - Kawasaki V-Twin FX691V - Heavy Duty Air Cleaner	\$ 9,989.00	28%	\$7,193.00
VTS730EKC524	52" Deck - Kohler Command EFI ECV730	\$ 10,544.00	28%	\$7,592.00
VTS740EKC604	60" Deck - Kohler Command EFI ECV740	\$ 11,099.00	28%	\$7,992.00
VTX651KA484	48" Deck - Kawasaki V-Twin FX651V	\$ 9,878.00	28%	\$7,113.00
VTX691KA524	52" Deck - Kawasaki V-Twin FX691V	\$ 10,211.00	28%	\$7,352.00
VTX730EKC524	52" Deck - Kohler Command EFI ECV730	\$ 10,766.00	28%	\$7,752.00
VTX740EKC604	60" Deck - Kohler Command EFI ECV740	\$ 11,321.00	28%	\$8,152.00
Model	Description			
Navigator Power Units				
NV640KC42	42" Deck - Kohler Command CV640	\$ 15,206.00	28%	\$10,949.00
NV640KC48	48" Deck - Kohler Command CV640	\$ 15,428.00	28%	\$11,109.00
NV730EKC48	48" Deck - Kohler Command EFI ECV730	\$ 16,871.00	28%	\$12,148.00
Model	Description			
Pioneer E Series				
PNE651KA482	48" FX651V Kawasaki - Fabricated Series 2 Deck	\$ 6,221.00	10%	\$5,599.00
PNE691KA522	52" FX691V Kawasaki - Fabricated Series 2 Deck	\$ 6,666.00	10%	\$6,000.00
Model	Description			
Pioneer S Series				
PNS710KC443	44" ZT710 Kohler - Fabricated Series 3 Deck	\$ 7,214.00	28%	\$5,195.00
PNS710KC483	48" ZT710 Kohler - Fabricated Series 3 Deck	\$ 7,436.00	28%	\$5,354.00
PNS651KA483	48" FX651V Kawasaki - Fabricated Series 3 Deck	\$ 7,658.00	28%	\$5,514.00
PNS720KC523	52" ZT720 Kohler - Fabricated Series 3 Deck	\$ 7,880.00	28%	\$5,674.00
PNS691KA523	52" FX691V Kawasaki - Fabricated Series 3 Deck	\$ 8,102.00	28%	\$5,834.00
PNS730KA604	60" FX730V Kawasaki - Fabricated Series 3 Deck	\$ 8,546.00	28%	\$6,154.00
PNS740KC604	60" CV740 Kohler - Fabricated Series 3 Deck	\$ 8,324.00	28%	\$5,994.00
Model	Description			
Lazer E Series				

LZE600KA484	48" Deck - Kawasaki V-Twin FX600V	\$ 9,323.00	28%	\$6,713.00
LZE691KA524	52" Deck - Kawasaki V-Twin FX691V	\$ 9,989.00	28%	\$7,193.00
LZE730KA604	60" Deck - Kawasaki V-Twin FX730V	\$ 10,655.00	28%	\$7,672.00
LZE730KA604SS	60" Deck - Kawasaki V-Twin FX730V - w/Suspension Seat	\$ 10,988.00	28%	\$7,912.00
LZE740EKC604	60" Deck - Kohler Command EFI ECV740	\$ 11,321.00	28%	\$8,152.00

Model	Description			
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Lazer S Series				
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LZS651KA484	48" Deck - Kawasaki V-Twin FX651V	\$ 10,211.00	28%	\$7,352.00
LZS691KA524	52" Deck - Kawasaki V-Twin FX691V	\$ 10,988.00	28%	\$7,912.00
LZS730EKC524	52" Deck - Kohler Command EFI ECV730	\$ 11,654.00	28%	\$8,391.00
LZS801KA524	52" Deck - Kawasaki V-Twin FX801V	\$ 11,765.00	28%	\$8,471.00
LZS740KC604	60" Deck - Kohler Command CV740	\$ 11,987.00	28%	\$8,631.00
LZS801KA604	60" Deck - Kawasaki V-Twin FX801V	\$ 12,209.00	28%	\$8,791.00
LZS749EKC604	60" Deck - Kohler Command EFI ECV749	\$ 12,764.00	28%	\$9,191.00
LZS801KA724	72" Deck - Kawasaki V-Twin FX801V	\$ 12,653.00	28%	\$9,111.00
LZS749EKC724	72" Deck - Kohler Command EFI ECV749	\$ 13,208.00	28%	\$9,510.00
LZS740EKC60RD	60" Deck - Kohler Command ECV740 - Rear Discharge Deck	\$ 12,986.00	28%	\$9,350.00
LZS740EKC60RS	60" Deck - Kohler Command ECV740 - Rear Discharge Deck w/Suspension Seat	\$ 13,319.00	28%	\$9,590.00
LZS749EKC72RD	72" Deck - Kohler Command ECV749 - Rear Discharge Deck	\$ 13,652.00	28%	\$9,830.00
LZS749EKC72RS	72" Deck - Kohler Command ECV749 - Rear Discharge Deck w/Suspension Seat	\$ 13,985.00	28%	\$10,070.00

Model	Description			
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Lazer X Series				
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LZX740EKC526	52" Deck - Kohler Command EFI ECV740 - 12cc Drive	\$ 13,097.00	28%	\$9,430.00
LZX801KA606	60" Deck - Kawasaki V-Twin FX801V - 16cc Drive	\$ 13,208.00	28%	\$9,510.00
LZX921KA606	60" Deck - Kawasaki FX921V - 16cc Drive	\$ 14,762.00	28%	\$10,629.00
LZX940EKC606	60" Deck - Kohler Command EFI CV940 - E-Gov - Red Technology - 16cc Drive	\$ 15,095.00	28%	\$10,869.00
LZX921KA726	72" Deck - Kawasaki FX921V - 16cc Drive	\$ 15,206.00	28%	\$10,949.00
LZX980EKC726	72" Deck - Kohler Command EFI CV980 - E-Gov - Red Technology - 16cc Drive	\$ 15,983.00	28%	\$11,508.00

Model	Description			
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Lazer D Series				
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LZDS902K605	60" D902 Kubota Diesel - Triton Series 5 Deck	\$ 18,869.00	28%	\$13,586.00
LZDS902K60RD	60" D902 Kubota Diesel - Rear Discharge Deck	\$ 19,313.00	28%	\$13,906.00
LZDS902K725	72" D902 Kubota Diesel - Triton Series 5 Deck	\$ 19,313.00	28%	\$13,906.00

LZDS902K72RD	72" D902 Kubota Diesel - Rear Discharge Deck	\$ 19,757.00	28%	\$14,226.00
Model	Description			
Exmark Propane Units				
TTS680PKCE483	Turf Tracer S-Series - 48" Series 3 Floating Deck - Kohler Command EFI Propane PCV680 - ECS Handle - Electric Start	\$ 10,433.00	28%	\$7,512.00
TTX680PKCE524	Turf Tracer X-Series - 52" Series 4 Floating Deck - Kohler Command EFI Propane PCV680 - ECS Handle - Electric Start	\$ 11,654.00	28%	\$8,391.00
TTX680PKCE604	Turf Tracer X-Series - 60" Series 4 Floating Deck - Kohler Command EFI Propane PCV680 - ECS Handle - Electric Start	\$ 11,876.00	28%	\$8,551.00
LZS740PKC524	Lazer S-Series - 52" Series 4 Deck - Kohler Command EFI Propane PCV740	\$ 15,095.00	28%	\$10,869.00
LZS740PKC604	Lazer S-Series - 60" Series 4 Deck - Kohler Command EFI Propane PCV740	\$ 15,539.00	28%	\$11,189.00
LZS740PKC724	Lazer S-Series - 72" Series 4 Deck - Kohler Command EFI Propane PCV740	\$ 16,094.00	28%	\$11,588.00
Model	Description			
Turf Equipment				
ARS180KA21	21" Turf Aerator - Kawasaki FJ180V KAI	\$ 4,328.00	28%	\$3,117.00
BR270KC36	36" Walk Behind Rotary Broom - Kohler Command CH270	\$ 4,439.00	28%	\$3,197.00
SAR481KA30	30" Stand On Aerator - Kawasaki V-Twin FS481V	\$ 10,655.00	28%	\$7,672.00
SD270SB20	20" Slicer Seeder - Subaru 270cc	\$ 4,328.00	28%	\$3,117.00
Model	Description			
Ultra Vac Collection System				
LZUV2B	Ultra Vac S-Series - Double Bag - 48"/52" (Completing Kit Required)	\$ 2,399.00	20%	\$1,920.00
LZUV3B	Ultra Vac S-Series - Triple Bag - 60" (Completing Kit Required)	\$ 2,799.00	20%	\$2,240.00
LZUVQD11	Ultra Vac X-Series - 11 Bushel Dump - 60" (Completing Kit Required)	\$ 2,999.00	20%	\$2,400.00
LZUVQD7	Ultra Vac X-Series - 7 Bushel Dump - 48"/52" (Completing Kit Required)	\$ 2,699.00	20%	\$2,160.00
UV60	Ultra Vac - 60" (Completing Kit Required)	\$ 2,899.00	20%	\$2,320.00
UV6672	Ultra Vac - 72" (Completing Kit Required)	\$ 2,699.00	20%	\$2,160.00
UVD60	Ultra Vac - Dump - 60" (Completing Kit Required)	\$ 2,999.00	20%	\$2,400.00
UVD6672	Ultra Vac - Dump - 72" (Completing Kit Required)	\$ 2,999.00	20%	\$2,400.00
116-3001	Ultra Vac E-Series - 48"/52"/60" (Completing Kit Required)	\$ 1,699.00	20%	\$1,360.00
Model	Description			
Accessories for Ultra Vac's				
109-1167	Completing Kit	\$ 149.00	20%	\$120.00

109-1168	Completing Kit	\$ 199.00	20%	\$160.00
109-9625	Completing Kit	\$ 149.00	20%	\$120.00
109-9626	Completing Kit	\$ 149.00	20%	\$120.00
109-9627	Completing Kit	\$ 149.00	20%	\$120.00
109-9628	Completing Kit	\$ 149.00	20%	\$120.00
109-9629	Completing Kit	\$ 149.00	20%	\$120.00
116-2084	Completing Kit	\$ 149.00	20%	\$120.00
116-2085	Completing Kit	\$ 149.00	20%	\$120.00
116-2086	Completing Kit	\$ 149.00	20%	\$120.00
116-2087	Completing Kit	\$ 149.00	20%	\$120.00
116-4885	Completing Kit	\$ 149.00	20%	\$120.00
116-4887	Completing Kit	\$ 149.00	20%	\$120.00
116-4889	Completing Kit	\$ 149.00	20%	\$120.00
116-6498	Completing Kit	\$ 149.00	20%	\$120.00

Model	Description			
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Hitch Kits

103-9565	Lazer XS Hitch Kit	\$ 107.91	20%	\$87.00
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Model	Description			
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Light Kits

116-1154	Light Kit - Quest QSP	\$ 279.00	20%	\$224.00
116-3298	Light Kit - Vantage	\$ 279.00	20%	\$224.00

Model	Description			
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Mulch Kits

109-5980	48" Mulch Kit	\$ 224.00	20%	\$180.00
109-5982	52" Mulch Kit	\$ 224.00	20%	\$180.00
116-1108	44" Mulch Kit	\$ 224.00	20%	\$180.00
116-4247	36" Mulch Kit	\$ 199.00	20%	\$160.00
116-8547	Finish Cut Baffles	\$ 599.00	20%	\$480.00
116-8548	Finish Cut Baffles	\$ 599.00	20%	\$480.00
MK322	32" Mulch Kit	\$ 224.00	20%	\$180.00
MK362	36" Mulch Kit	\$ 224.00	20%	\$180.00
MK363Q	36" Mulch Kit	\$ 224.00	20%	\$180.00
MK483Q	48" Mulch Kit	\$ 279.00	20%	\$224.00
MK486	48" Mulch Kit	\$ 279.00	20%	\$224.00
MK523Q	52" Mulch Kit	\$ 279.00	20%	\$224.00
MK526	52" Mulch Kit	\$ 279.00	20%	\$224.00

MK605	60" Mulch Kit	\$ 279.00	20%	\$224.00
MK606	60" Mulch Kit	\$ 279.00	20%	\$224.00
MK725	72" Mulch Kit	\$ 279.00	20%	\$224.00
MK726	72" Mulch Kit	\$ 279.00	20%	\$224.00
MKNAV42	42" Mulch Kit	\$ 299.00	20%	\$240.00
MKNAV48	48" Mulch Kit	\$ 299.00	20%	\$240.00

Model	Description			
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Operator Control Discharge

116-8430	Operator Control Discharge	\$ 329.00	20%	\$264.00
116-8431	Operator Control Discharge	\$ 329.00	20%	\$264.00

Model	Description			
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Seat and Comfort Enhancers

116-0062	Seat Suspension	\$ 299.00	20%	\$240.00
116-0941	Tilt Frame & ISO Kit	\$ 169.00	20%	\$136.00
116-4474	Seat - Standard Lazer	\$ 589.00	20%	\$472.00
116-4678	Seat - Full Suspension	\$ 599.00	20%	\$480.00
116-8912	Seat - Full Suspension	\$ 699.00	20%	\$560.00
116-8820	Seat - Air Suspension	\$ 1,199.00	20%	\$960.00
LSSEAT	Seat - Full Suspension	\$ 599.00	20%	\$480.00

Model	Description			
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Stripers

116-5084	Striper Kit	\$ 499.00	20%	\$400.00
STR605	Striper Kit	\$ 429.00	20%	\$344.00
STR665-725	Striper Kit	\$ 429.00	20%	\$344.00
STRFMD	Striper Kit	\$ 429.00	20%	\$344.00
STRHPW36	Striper Kit	\$ 429.00	20%	\$344.00
STRHPW48	Striper Kit	\$ 429.00	20%	\$344.00
116-6655	Striper Kit	\$ 339.00	20%	\$272.00
116-6656	Striper Kit	\$ 339.00	20%	\$272.00

Model	Description			
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Accessories for Riding Mowers

103-9005	Dual Split Rear Caster Kit	\$ 199.00	20%	\$160.00
103-9007	Narrow Drive Tires Kit	\$ 332.43	20%	\$266.00
109-5459	Automatic Door Kit	\$ 210.46	20%	\$169.00
116-0513	Sunshade	\$ 224.00	20%	\$180.00

116-1429	Tub Kit (2 Tubs)	\$ 329.00	20%	\$264.00
116-2517	Power Deck Lift	\$ 499.00	20%	\$400.00
116-2935	Weight Kit - 2 Weights @ 10lbs Each	\$ 139.00	20%	\$112.00
116-8227	Snow Cab Kit	\$ 289.00	20%	\$232.00
116-8228	Turf Caster	\$ 499.00	20%	\$400.00
116-8229	Dirt Deflector	\$ 199.00	20%	\$160.00
116-8230	Debris Box	\$ 916.98	20%	\$734.00
116-8232	Snow Bristles (Black)	\$ 399.00	20%	\$320.00
116-8233	Snow Bristles (Yellow)	\$ 349.00	20%	\$280.00
116-8234	Light Kit	\$ 199.00	20%	\$160.00
116-9000	Power Dump	\$ 1,199.00	20%	\$960.00
126-0854	Bumper, Deck	\$ 149.00	20%	\$120.00
NAVLKIT	Light Kit - Navigator	\$ 299.00	20%	\$240.00
NAVSBLD48	48" Snow Blade (Requires NAVSUBFRM01)	\$ 499.00	20%	\$400.00
NAVSBLWR44	48" Snow Blower (Requires NAVSUBFRM01)	\$ 2,399.00	20%	\$1,920.00
NAVSUBFRM01	Quick Hitch Attachment System	\$ 999.00	20%	\$800.00

Model	Description			
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Accessories for Walk Behind Mowers

103-2637	Walk Behind Weight Kit	\$ 159.00	20%	\$128.00
116-4616	Anti Scalp Kit	\$ 152.82	20%	\$123.00
GC3602	Grass Catcher	\$ 339.00	20%	\$272.00
116-7223	Stand On Sully	\$ 499.00	20%	\$400.00

STATE OF MICHIGAN
 DEPARTMENT OF TECHNOLOGY, MANAGEMENT AND BUDGET
 PROCUREMENT
 P.O. BOX 30026, LANSING, MI 48909
 OR
 530 W. ALLEGAN, LANSING, MI 48933

CHANGE NOTICE NO. 071B0200328
 to
CONTRACT NO. 6
 between
THE STATE OF MICHIGAN
 and

NAME & ADDRESS OF CONTRACTOR:	PRIMARY CONTACT	EMAIL
Power Equipment Distributors, Inc. 69250 Burke Dr. Richmond, MI 48062	Keith Kraatz	kkraatz@powereqp.com
	TELEPHONE	CONTRACTOR #, MAIL CODE
	800-624-2932	

STATE CONTACTS	AGENCY	NAME	PHONE	EMAIL
CONTRACT COMPLIANCE INSPECTOR	DTMB	Klatra Pickett	517-373-7374	pickettk@michigan.gov
BUYER	DTMB	Klatra Pickett	517-373-7374	pickettk@michigan.gov

CONTRACT SUMMARY:			
DESCRIPTION: Agricultural, Grounds, and Roadside Equipment – MDOT, DNRE, DMVA, MiDEAL			
INITIAL EFFECTIVE DATE	INITIAL EXPIRATION DATE	INITIAL AVAILABLE OPTIONS	EXPIRATION DATE BEFORE CHANGE(S) NOTED BELOW
August 20, 2010	August 19, 2013	2, 1 Year Options	August 19, 2013
PAYMENT TERMS	F.O.B	SHIPPED	SHIPPED FROM
Fixed with prospective redetermination	Delivered	N/A	N/A
ALTERNATE PAYMENT OPTIONS:			AVAILABLE TO MiDEAL PARTICIPANTS
<input type="checkbox"/> P-card <input type="checkbox"/> Direct Voucher (DV) <input type="checkbox"/> Other			<input checked="" type="checkbox"/> Yes <input type="checkbox"/> No
MINIMUM DELIVERY REQUIREMENTS:			
N/A			

DESCRIPTION OF CHANGE NOTICE:				
EXTEND CONTRACT EXPIRATION DATE	EXERCISE CONTRACT OPTION YEAR(S)	EXTENSION BEYOND CONTRACT OPTION YEARS	LENGTH OF OPTION/EXTENSION	EXPIRATION DATE AFTER CHANGE
<input type="checkbox"/> No <input type="checkbox"/> Yes	<input checked="" type="checkbox"/>	<input type="checkbox"/>	1 Year	August 19, 2014
VALUE/COST OF CHANGE NOTICE:			ESTIMATED AGGREGATE CONTRACT VALUE REMAINS:	
\$0.00			\$ 808,535.91	

Effective, May 1, 2013, the State is hereby utilizing one (1) option year. The new Contract expiration date is August 19, 2014, in addition pricing has been REVISED and new products ADDED on the attached product categories.

All other terms, conditions and specifications remain unchanged.

Per vendor and DTMB Procurement approval.

EXMARK MICHIGAN PRICING 2013 CONTRACT #071B0200328

MODEL	DESCRIPTION	LIST \$	DISCOUNT	STATE \$
Model	Description			
Commercial 21" Walk Behind				
ECSKA21	21" Self Propelled w/Kaw FJ180V-180cc	\$ 1,109.00	28%	\$799.00
ECXKA21	21" Self-Prop. Zone Start w/Kaw FJ180V-KAI-180cc & one gallon remote fuel tank	\$ 1,220.00	28%	\$879.00
ECXHN21	21" Self-Prop. Zone Start w/Honda GSV Engine-160cc & one gallon remote fuel tank	\$ 1,442.00	28%	\$1,039.00
ECXKABBC21	21" Self-Prop. BBC w/Kaw FJ180V-KAI-180cc & one gallon remote fuel tank	\$ 1,442.00	28%	\$1,039.00
ECXHNBBC21	21" Self-Prop. BBC w/Honda GXV-160cc & one gallon remote fuel tank	\$ 1,664.00	28%	\$1,199.00
Model	Description			
Commercial 30" Walk Behind				
ECKA30	30" Self-Prop. BBC with/Kaw FJ180V KAI - 180cc	\$ 1,997.00	28%	\$1,438.00
Model	Description			
Metro 5-Speed Double Belt Drive				
MG481KA322P	32" FS481V Kawasaki - Pistol Grip Handles - Single B Belt	\$ 3,440.00	28%	\$2,477.00
MG481KA362	36" FS481V Kawasaki - ECS	\$ 3,884.00	28%	\$2,797.00
MG481KA483	48" FS481V Kawasaki - ECS	\$ 4,106.00	28%	\$2,957.00
Model	Description			
Viking Hydro				
VH481KA362	36" FS481V Kawasaki - ECS	\$ 5,882.00	28%	\$4,236.00
VH481KA483	48" FS481V Kawasaki - ECS	\$ 6,104.00	28%	\$4,395.00
Model	Description			
Turf Tracer S Series				
TTS481KA363	36" FS481V Kawasaki - ECS	\$ 6,548.00	28%	\$4,715.00
TTS481KA483	48" FS481V Kawasaki - ECS	\$ 7,214.00	28%	\$5,195.00
TTS541KA523	52" FS541V Kawasaki - ECS	\$ 7,547.00	28%	\$5,434.00
TTS600KAE483	48" FS600V Kawasaki - ECS - Electric Start	\$ 7,769.00	28%	\$5,594.00
TTS600KAE523	52" FS600V Kawasaki - ECS - Electric Start	\$ 7,991.00	28%	\$5,754.00
Model	Description			
Turf Tracer X Series				
TTX650EKCE524	52" Deck - Kohler Command EFI ECV650	\$ 9,323.00	28%	\$6,713.00
TTX650EKCE604	60" Deck - Kohler Command EFI ECV650	\$ 9,545.00	28%	\$6,873.00

TTX650EKCE604N	60" Deck - Kohler Command EFI ECV650 - Mulch Kit and Standon Installed	\$ 10,100.00	28%	\$7,272.00
TTX691KAE524	52" Deck - Kawasaki V-Twin FX691V	\$ 9,212.00	28%	\$6,633.00
TTX691KAE604	60" Deck - Kawasaki V-Twin FX691V	\$ 9,434.00	28%	\$6,793.00
Model	Description			
<i>Turf Tracer Decks</i>				
FMD524	52" Full Floating Ultra Cut Series 4 Deck	\$ 2,441.00	28%	\$1,758.00
FMD604	60" Full Floating Ultra Cut Series 4 Deck	\$ 2,552.00	28%	\$1,838.00
Model	Description			
<i>Vantage</i>				
VTS541KA363	36" Series 3 Deck - Kawasaki V-Twin FS541V	\$ 8,435.00	28%	\$6,074.00
VTS651KA484	48" Series 4 Deck - Kawasaki V-Twin FX651V - Heavy Duty Air Cleaner	\$ 9,434.00	28%	\$6,793.00
VTS691KA524	52" Series 4 Deck - Kawasaki V-Twin FX691V - Heavy Duty Air Cleaner	\$ 9,878.00	28%	\$7,113.00
VTX651KA484	48" Deck - Kawasaki V-Twin FX651V	\$ 9,767.00	28%	\$7,033.00
VTX691KA524	52" Deck - Kawasaki V-Twin FX691V	\$ 10,100.00	28%	\$7,272.00
VTX730EKC524	52" Deck - Kohler Command EFI ECV730	\$ 10,655.00	28%	\$7,672.00
VTX740EKC604	60" Deck - Kohler Command EFI ECV740	\$ 11,210.00	28%	\$8,072.00
Model	Description			
<i>Navigator Power Units</i>				
NV640KC42	42" Deck - Kohler Command CV640	\$ 15,206.00	28%	\$10,949.00
NV640KC48	48" Deck - Kohler Command CV640	\$ 15,428.00	28%	\$11,109.00
NV730EKC42	42" Deck - Kohler Command EFI ECV730	\$ 16,649.00	28%	\$11,988.00
NV730EKC48	48" Deck - Kohler Command EFI ECV730	\$ 16,871.00	28%	\$12,148.00
CD42CD	42" Center Discharge Deck w/HD Gear Driven Spindle Assy.	\$ 3,218.00	28%	\$2,317.00
CD48CD	48" Center Discharge Deck w/HD Gear Driven Spindle Assy.	\$ 3,329.00	28%	\$2,397.00
Model	Description			
<i>Pioneer E Series</i>				
PNE651KA482	48" FX651V Kawasaki - Fabricated Series 2 Deck	\$ 6,215.00	10%	\$5,594.00
PNE691KA522	52" FX691V Kawasaki - Fabricated Series 2 Deck	\$ 6,659.00	10%	\$5,994.00
Model	Description			
<i>Pioneer S Series</i>				
PNS600KA443	44" FX600V Kawasaki - Fabricated Series 3 Deck	\$ 7,214.00	28%	\$5,195.00
PNS651KA483	48" FX651V Kawasaki - Fabricated Series 3 Deck	\$ 7,436.00	28%	\$5,354.00

PNS680KC523	52" CV680 Kohler - Fabricated Series 3 Deck	\$ 7,880.00	28%	\$5,674.00
PNS740KC604	60" CV740 Kohler - Fabricated Series 3 Deck	\$ 8,324.00	28%	\$5,994.00
Model	Description			
Lazer E Series				
LZE600KA484	48" Deck - Kawasaki V-Twin FX600V	\$ 9,212.00	28%	\$6,633.00
LZE691KA524	52" Deck - Kawasaki V-Twin FX691V	\$ 9,878.00	28%	\$7,113.00
LZE730KA604	60" Deck - Kawasaki V-Twin FX730V	\$ 10,544.00	28%	\$7,592.00
LZE740EKC604	60" Deck - Kohler Command EFI ECV740	\$ 11,210.00	28%	\$8,072.00
Model	Description			
Lazer S Series				
LZS651KA484	48" Deck - Kawasaki V-Twin FX651V	\$ 10,211.00	28%	\$7,352.00
LZS691KA524	52" Deck - Kawasaki V-Twin FX691V	\$ 10,988.00	28%	\$7,912.00
LZS730EKC524	52" Deck - Kohler Command EFI ECV730	\$ 11,654.00	28%	\$8,391.00
LZS801KA524	52" Deck - Kawasaki V-Twin FX801V	\$ 11,765.00	28%	\$8,471.00
LZS740KC604	60" Deck - Kohler Command CV740	\$ 11,987.00	28%	\$8,631.00
LZS801KA604	60" Deck - Kawasaki V-Twin FX801V	\$ 12,209.00	28%	\$8,791.00
LZS749EKC604	60" Deck - Kohler Command EFI ECV749	\$ 12,764.00	28%	\$9,191.00
LZS801KA724	72" Deck - Kawasaki V-Twin FX801V	\$ 12,653.00	28%	\$9,111.00
LZS749EKC724	72" Deck - Kohler Command EFI ECV749	\$ 13,208.00	28%	\$9,510.00
Model	Description			
Lazer X Series				
LZX740EKC526	52" Deck - Kohler Command EFI ECV740 - 12cc Drive	\$ 12,653.00	28%	\$9,111.00
LZX801KA606	60" Deck - Kawasaki V-Twin FX801V - 16cc Drive	\$ 13,208.00	28%	\$9,510.00
LZX980KC606	60" Deck - Kohler Command CV980 - 16cc Drive	\$ 14,651.00	28%	\$10,549.00
LZX940EKC606	60" Deck - Kohler Command EFI CV940 - E-Gov - Red Technology - 16cc Drive	\$ 14,984.00	28%	\$10,789.00
LZX980KC726	72" Deck - Kohler Command CV980 - 16cc Drive	\$ 15,095.00	28%	\$10,869.00
LZX980EKC726	72" Deck - Kohler Command EFI CV980 - E-Gov - Red Technology - 16cc Drive	\$ 15,872.00	28%	\$11,428.00
Model	Description			
Lazer D Series				
LZDS902K605	60" D902 Kubota Diesel - Triton Series 5 Deck	\$ 18,869.00	28%	\$13,586.00
LZDS902K60RD	60" D902 Kubota Diesel - Rear Discharge Deck	\$ 19,313.00	28%	\$13,906.00
LZDS902K725	72" D902 Kubota Diesel - Triton Series 5 Deck	\$ 19,313.00	28%	\$13,906.00
LZDS902K72RD	72" D902 Kubota Diesel - Rear Discharge Deck	\$ 19,757.00	28%	\$14,226.00
Model	Description			

Exmark Propane Units				
TTS680PKCE483	Turf Tracer S-Series - 48" Series 3 Floating Deck - Kohler Command EFI Propane PCV680 - ECS Handle - Electric Start	\$ 10,433.00	28%	\$7,512.00
TTX680PKCE524	Turf Tracer X-Series - 52" Series 4 Floating Deck - Kohler Command EFI Propane PCV680 - ECS Handle - Electric Start	\$ 11,654.00	28%	\$8,391.00
TTX680PKCE604	Turf Tracer X-Series - 60" Series 4 Floating Deck - Kohler Command EFI Propane PCV680 - ECS Handle - Electric Start	\$ 11,876.00	28%	\$8,551.00
LZS740PKC604	Lazer S-Series - 60" Series 4 Deck - Kohler Command EFI Propane PCV740	\$ 15,539.00	28%	\$11,189.00
LZS740PKC724	Lazer S-Series - 72" Series 4 Deck - Kohler Command EFI Propane PCV740	\$ 16,094.00	28%	\$11,588.00
Model	Description			
Turf Equipment				
ARS180KA21	21" Turf Aerator - Kawasaki FJ180V KAI	\$ 4,217.00	28%	\$3,037.00
SAR481KA30	30" Stand On Aerator - Kawasaki V-Twin FS481V	\$ 10,433.00	28%	\$7,512.00
BR270KC36	36" Walk Behind Rotary Broom - Kohler Command CH270	\$ 4,439.00	28%	\$3,197.00
SD270SB20	20" Slicer Seeder - Subaru 270cc	\$ 4,328.00	28%	\$3,117.00
TR160HN18	18" Turf Rake - Honda GX160	\$ 1,775.00	28%	\$1,278.00
SG200HN	Stump Grinder - Honda GX200	\$ 2,774.00	28%	\$1,998.00
SG390HN	Stump Grinder - Honda GX390	\$ 4,605.00	28%	\$3,316.00
Model	Description			
Ultra Vac Collection System				
LZUV2B	Ultra Vac S-Series - Double Bag - 48"/52" (Completing Kit Required)	\$ 2,399.00	20%	\$1,920.00
LZUV3B	Ultra Vac S-Series - Triple Bag - 60" (Completing Kit Required)	\$ 2,799.00	20%	\$2,240.00
LZUVQD11	Ultra Vac X-Series - 11 Bushel Dump - 60" (Completing Kit Required)	\$ 2,999.00	20%	\$2,400.00
LZUVQD7	Ultra Vac X-Series - 7 Bushel Dump - 48"/52" (Completing Kit Required)	\$ 2,699.00	20%	\$2,160.00
UV60	Ultra Vac - 60" (Completing Kit Required)	\$ 2,899.00	20%	\$2,320.00
UV6672	Ultra Vac - 72" (Completing Kit Required)	\$ 2,699.00	20%	\$2,160.00
UVD60	Ultra Vac - Dump - 60" (Completing Kit Required)	\$ 2,999.00	20%	\$2,400.00
UVD6672	Ultra Vac - Dump - 72" (Completing Kit Required)	\$ 2,999.00	20%	\$2,400.00
116-3000	Ultra Vac E-Series - 48"/52" (Completing Kit Required)	\$ 1,499.00	20%	\$1,200.00

116-3001	Ultra Vac E-Series - 48"/52"/60" (Completing Kit Required)	\$	1,699.00	20%	\$1,360.00
Model	Description				
Accessories for Ultra Vac's					
103-1314	Completing Kit	\$	149.00	20%	\$120.00
103-1315	Completing Kit	\$	129.00	20%	\$104.00
103-1317	Completing Kit	\$	129.00	20%	\$104.00
103-5629	Front Weight Kit	\$	149.00	20%	\$120.00
103-5633	Front Weight Kit	\$	199.00	20%	\$160.00
103-7416	Completing Kit	\$	399.00	20%	\$320.00
109-1013	Completing Kit	\$	149.00	20%	\$120.00
109-1014	Completing Kit	\$	149.00	20%	\$120.00
109-1015	Completing Kit	\$	149.00	20%	\$120.00
109-1167	Completing Kit	\$	149.00	20%	\$120.00
109-1168	Completing Kit	\$	199.00	20%	\$160.00
109-1169	Completing Kit	\$	199.00	20%	\$160.00
109-1179	Completing Kit	\$	249.00	20%	\$200.00
109-1185	Completing Kit	\$	249.00	20%	\$200.00
109-1189	Completing Kit	\$	299.00	20%	\$240.00
109-1191	Completing Kit	\$	299.00	20%	\$240.00
109-1193	Completing Kit	\$	299.00	20%	\$240.00
109-1194	Completing Kit	\$	249.00	20%	\$200.00
109-2203	Floor Pan Weight Kit	\$	99.00	20%	\$80.00
109-9622	Completing Kit	\$	149.00	20%	\$120.00
109-9623	Completing Kit	\$	149.00	20%	\$120.00
109-9624	Completing Kit	\$	149.00	20%	\$120.00
109-9625	Completing Kit	\$	149.00	20%	\$120.00
109-9626	Completing Kit	\$	149.00	20%	\$120.00
109-9627	Completing Kit	\$	149.00	20%	\$120.00
109-9628	Completing Kit	\$	149.00	20%	\$120.00
109-9629	Completing Kit	\$	149.00	20%	\$120.00
116-2084	Completing Kit	\$	149.00	20%	\$120.00
116-2085	Completing Kit	\$	149.00	20%	\$120.00
116-2086	Completing Kit	\$	149.00	20%	\$120.00
116-2087	Completing Kit	\$	149.00	20%	\$120.00
116-4885	Completing Kit	\$	149.00	20%	\$120.00
116-4887	Completing Kit	\$	149.00	20%	\$120.00
116-4889	Completing Kit	\$	149.00	20%	\$120.00

116-6498	Completing Kit	\$ 149.00	20%	\$120.00
Model	Description			
Accessories				
NAVSBLD48	48" Snow Blade (Requires NAVSUBFRM01)	\$ 499.00	20%	\$400.00
NAVSBLWR44	48" Snow Blower (Requires NAVSUBFRM01)	\$ 2,399.00	20%	\$1,920.00
NAVSUBFRM01	Quick Hitch Attachment System	\$ 999.00	20%	\$800.00
STANDON	Stand On Sulky	\$ 499.00	20%	\$400.00
116-7223	Stand On Sulky	\$ 499.00	20%	\$400.00
109-9694	12 Volt Adapter	\$ 32.51	20%	\$27.00
116-5305	Anti-Scalp Kit - 36"	\$ 59.00	20%	\$48.00
116-4608	Anti-Scalp Kit - 48"/52" Vantage	\$ 184.41	20%	\$148.00
116-4614	Anti-Scalp Kit - 60" Vantage	\$ 103.71	20%	\$83.00
116-4607	Anti-Scalp Kit - 72" Lazer	\$ 163.39	20%	\$131.00
116-4616	Anti-Scalp Kit - Rear TT 52"/60"	\$ 149.82	20%	\$120.00
ARKIT	Arm Rest Kit	\$ 107.91	20%	\$87.00
109-8443	Bail Drive Lever - Coated	\$ 23.03	20%	\$19.00
109-8442	Bail OPC/BBC Lever - Coated	\$ 26.49	20%	\$22.00
112-0176	Black Paint - Bottle	\$ 7.50	20%	\$6.00
GC3602	Catcher - Side Mount	\$ 329.00	20%	\$264.00
116-1379	Cover - Large Riders	\$ 149.00	20%	\$120.00
116-1378	Cover - Small Riders	\$ 99.00	20%	\$80.00
1-641284	Cup Holder	\$ 39.00	20%	\$32.00
116-3460	Deck Adjust Kit - Vantage	\$ 162.41	20%	\$130.00
103-0149	Deck List Assist	\$ 162.41	20%	\$130.00
109-9329	Deck Wear Kit	\$ 34.55	20%	\$28.00
109-9326	Door Handle	\$ 9.99	20%	\$8.00
103-9005	Dual Split Rear Caster Kit	\$ 199.00	20%	\$160.00
116-0522	Engine Guard	\$ 7.48	20%	\$6.00
116-1065	Extended Drive Lever Kit	\$ 172.87	20%	\$139.00
109-5458	Fill Reduction Kit	\$ 99.00	20%	\$80.00
109-9333	Fuel Tank Kit - One Gallon	\$ 91.06	20%	\$73.00
116-1429	Grass Tubs (2 Tubs)	\$ 329.00	20%	\$264.00
103-2444	Handle Kit - Metro ECS	\$ 615.99	20%	\$493.00
109-9487	Hitch Kit	\$ 59.00	20%	\$48.00
1-631665	Hitch Kit	\$ 89.00	20%	\$72.00
1-651234	Hitch Kit - LHP	\$ 59.00	20%	\$48.00
103-9565	Hitch Kit - LXS	\$ 107.91	20%	\$87.00
109-6245	Hitch Kit - Quest QSP & QST	\$ 19.99	20%	\$16.00

116-3270	Hydro Maintenance Kit	\$	123.26	20%	\$99.00
116-1351	Jack	\$	99.00	20%	\$80.00
FRPSLKIT	Light Kit	\$	219.00	20%	\$176.00
FRLKIT	Light Kit - Front Runner	\$	274.00	20%	\$220.00
NAVLKIT	Light Kit - Navigator	\$	299.00	20%	\$240.00
116-1154	Light Kit - Quest QSP	\$	274.00	20%	\$220.00
116-3298	Light Kit - Vantage	\$	274.00	20%	\$220.00
MKNAV42	Mulch Kit - NAV 42"	\$	299.00	20%	\$240.00
MKNAV48	Mulch Kit - NAV 48"	\$	299.00	20%	\$240.00
MK26	Mulch Kit 26"	\$	89.00	20%	\$72.00
MK322	Mulch Kit 32"	\$	219.00	20%	\$176.00
MK343	Mulch Kit 34"	\$	219.00	20%	\$176.00
116-4247	Mulch Kit 36"	\$	199.00	20%	\$160.00
MK362	Mulch Kit 36"	\$	219.00	20%	\$176.00
MK363Q	Mulch Kit 36"	\$	219.00	20%	\$176.00
116-1108	Mulch Kit 44"	\$	219.00	20%	\$176.00
MK443Q	Mulch Kit 44"	\$	219.00	20%	\$176.00
MK465	Mulch Kit 46"	\$	274.00	20%	\$220.00
109-5980	Mulch Kit 48"	\$	219.00	20%	\$176.00
MK483Q	Mulch Kit 48"	\$	274.00	20%	\$220.00
MK486	Mulch Kit 48"	\$	274.00	20%	\$220.00
MK505	Mulch Kit 50"	\$	274.00	20%	\$220.00
109-5982	Mulch Kit 52"	\$	219.00	20%	\$176.00
MK523Q	Mulch Kit 52"	\$	274.00	20%	\$220.00
MK526	Mulch Kit 52"	\$	274.00	20%	\$220.00
MK565	Mulch Kit 56"	\$	274.00	20%	\$220.00
MK603Q	Mulch Kit 60"	\$	299.00	20%	\$240.00
MK605	Mulch Kit 60"	\$	274.00	20%	\$220.00
MK606	Mulch Kit 60"	\$	274.00	20%	\$220.00
MK665	Mulch Kit 66"	\$	274.00	20%	\$220.00
MK725	Mulch Kit 72"	\$	274.00	20%	\$220.00
MK726	Mulch Kit 72"	\$	274.00	20%	\$220.00
116-0251	Mulch Plug 21"	\$	8.04	20%	\$7.00
103-9007	Narrow Drive Tires Kit	\$	325.91	20%	\$261.00
116-3373	Oil - Engine	\$	7.99	20%	\$7.00
OCDWB01	Operator Control Discharge	\$	319.00	20%	\$256.00
OCD02	Operator Control Discharge	\$	319.00	20%	\$256.00
116-2517	Power Deck Lift	\$	499.00	20%	\$400.00

116-1049	Receiver Mount	\$	59.00	20%	\$48.00
116-1571	Receiver Mount	\$	57.96	20%	\$47.00
116-5701	Receiver Mount - Lazer "E"	\$	79.00	20%	\$64.00
116-4414	Receiver Mount - Vantage 36"	\$	89.00	20%	\$72.00
116-3300	Receiver Mount - Vantage 48"/52"/60"	\$	99.00	20%	\$80.00
116-1751	Receiver Mount for LHP	\$	89.00	20%	\$72.00
116-4678	Seat - Lumbar Comfort	\$	599.00	20%	\$480.00
LSSEAT	Seat - Lumbar Comfort	\$	599.00	20%	\$480.00
116-4474	Seat - Standard Lazer	\$	632.82	20%	\$507.00
103-4754	Seat Suspension	\$	279.00	20%	\$224.00
116-0062	Seat Suspension	\$	299.00	20%	\$240.00
109-4800	Side Discharge M26	\$	99.00	20%	\$80.00
116-6655	Striper Kit	\$	329.00	20%	\$264.00
116-6656	Striper Kit	\$	329.00	20%	\$264.00
STR605	Striper Kit	\$	419.00	20%	\$336.00
STR665-725	Striper Kit	\$	419.00	20%	\$336.00
STRLHP5	Striper Kit	\$	379.00	20%	\$304.00
STR LZ52	Striper Kit	\$	379.00	20%	\$304.00
STR LZ60	Striper Kit	\$	419.00	20%	\$336.00
STR LZ60XP	Striper Kit	\$	379.00	20%	\$304.00
STR LZ72	Striper Kit	\$	419.00	20%	\$336.00
STR LHP48	Striper Kit - LHP 48"	\$	379.00	20%	\$304.00
STR LHP52	Striper Kit - LHP 52"	\$	419.00	20%	\$336.00
116-5297	Striper Kit - PNS 52" & 60"	\$	274.00	20%	\$220.00
STRFMD	Striper Kit - TT 52"/60"	\$	419.00	20%	\$336.00
116-5084	Striper Kit - Vantage	\$	499.00	20%	\$400.00
STRHPW36	Striper Kit - Walk Behind 36"	\$	419.00	20%	\$336.00
STRHPW48	Striper Kit - Walk Behind 48"	\$	419.00	20%	\$336.00
116-0513	Sunshade	\$	219.00	20%	\$176.00
116-0941	Tilt Frame & ISO Kit	\$	165.00	20%	\$132.00
109-9328	Tire Kit - 9.5" Diameter	\$	100.71	20%	\$81.00
116-3297	Trash Holder	\$	89.00	20%	\$72.00
TC26	Trash Holder	\$	54.00	20%	\$44.00
103-2637	Weight - Sulky Counter	\$	159.00	20%	\$128.00
116-2935	Weight Kit - Front	\$	139.00	20%	\$112.00
109-9331	Wheel Weight Kit - 21"	\$	80.66	20%	\$65.00

STATE OF MICHIGAN
 DEPARTMENT OF TECHNOLOGY, MANAGEMENT AND BUDGET
 PROCUREMENT
 P.O. BOX 30026, LANSING, MI 48909
 OR
 530 W. ALLEGAN, LANSING, MI 48913

CHANGE NOTICE NO. 5
 To
CONTRACT NO. 071B0200328

Between

THE STATE OF MICHIGAN

And

NAME & ADDRESS OF CONTRACTOR:	PRIMARY CONTACT	EMAIL
Power Equipment Distributors, Inc 69250 Burke Dr. Richmond, MI 48062	Keith Kraatz	kkraatz@powereqp.com
	TELEPHONE	CONTRACTOR #, MAIL CODE
	866-444-1493	a

STATE CONTACTS	AGENCY	NAME	PHONE	EMAIL
CONTRACT COMPLIANCE INSPECTOR:	DTMB	Klatra Pickett	517-373-7374	pickettk@michigan.gov
BUYER:	DTMB	Klatra Pickett	517-373-7374	pickettk@michigan.gov

INITIAL CONTRACT SUMMARY:			
DESCRIPTION: Agricultural, Grounds, and Roadside Equipment – MDOT, DNRE, DMVA, MiDEAL, NASPO member web site.			
INITIAL TERM	EFFECTIVE DATE	INITIAL EXPIRATION DATE	AVAILABLE OPTIONS
Three Years	August 20, 2012	August 19, 2013	Two, one year
PAYMENT TERMS	F.O.B	SHIPPED	SHIPPED FROM
Fixed with prospective re-determination	Delivered	N/A	N/A
ALTERNATE PAYMENT OPTIONS:			AVAILABLE TO MiDEAL PARTICIPANTS
<input type="checkbox"/> P-card <input type="checkbox"/> Direct Voucher (DV) <input type="checkbox"/> Other			<input checked="" type="checkbox"/> YES <input type="checkbox"/> NO
MINIMUM DELIVERY REQUIREMENTS:			
N/A			

DESCRIPTION OF CHANGE NOTICE:	
OPTION EXERCISED: <input type="checkbox"/> NO <input type="checkbox"/> YES	IF YES, NEW EXPIRATION DATE:
Effective July 1, 2012, new products/units are ADDED to this contract. The attached sheet is an ADDITION to the existing product list. All other conditions, terms and pricing remain the same.	
VALUE/COST OF CHANGE NOTICE:	\$0.00
ESTIMATED AGGREGATE CONTRACT VALUE REMAINS:	\$808,535.91

EXMARK MICHIGAN PRICING 2012 CONTRACT #071B0200328

MODEL	DESCRIPTION	LIST \$	DISCOUNT	STATE \$
Model	Description			
Commercial 21" Walk Behind				
ECSKAP21	21" Hand Push w/Kaw FJ180V-180cc	\$ 998.00	28%	\$719.00
ECSKA21	21" Self Propelled w/Kaw FJ180V-180cc	\$ 1,109.00	28%	\$799.00
ECXKA21	21" Self-Prop. Zone Start w/Kaw FJ180V-KAI-180cc & one gallon remote fuel tank	\$ 1,220.00	28%	\$879.00
ECXHN21	21" Self-Prop. Zone Start w/Honda GSV Engine-160cc & one gallon remote fuel tank	\$ 1,442.00	28%	\$1,039.00
ECXKABBC21	21" Self-Prop. BBC w/Kaw FJ180V-KAI-180cc & one gallon remote fuel tank	\$ 1,442.00	28%	\$1,039.00
ECXHNBBC21	21" Self-Prop. BBC w/Honda GXV-160cc & one gallon remote fuel tank	\$ 1,664.00	28%	\$1,199.00
Model	Description			
Metro 26" Walk Behind				
MSKABBC26	26" Self-Prop. BBC with/Kaw FJ180V KAI - 180cc	\$ 2,052.00	28%	\$1,478.00
Model	Description			
Metro 5-Speed Double Belt Drive				
MG16KA322P / MG481KA322P	32" FS481V Kawasaki - Pistol Grip Handles - Single B Belt	\$ 3,440.00	28%	\$2,477.00
MG16KA362P / MG481KA362P	36" FS481V Kawasaki - Pistol Grip Handles - Special Order Unit	\$ 3,939.00	28%	\$2,837.00
MG16KA362 / MG481KA362	36" FS481V Kawasaki - ECS	\$ 3,884.00	28%	\$2,797.00
MG16KA483P / MG481KA483P	48" FS481V Kawasaki - Pistol Grip Handles - Special Order Unit	\$ 4,217.00	28%	\$3,037.00
MG16KA483 / MG481KA483	48" FS481V Kawasaki - ECS	\$ 4,106.00	28%	\$2,957.00
Model	Description			
Viking Hydro				
VH16KA362 / VH481KA362	36" FS481V Kawasaki - ECS	\$ 5,882.00	28%	\$4,236.00
VH16KA483 / VH481KA483	48" FS481V Kawasaki - ECS	\$ 6,104.00	28%	\$4,395.00
Model	Description			
Turf Tracer S Series				
TTS16KA363 / TTS481KA363	36" FS481V Kawasaki - ECS	\$ 6,548.00	28%	\$4,715.00
TTS16KA483 / TTS481KA483	48" FS481V Kawasaki - ECS	\$ 7,214.00	28%	\$5,195.00
TTS18KA523 / TTS541KA523	52" FS541V Kawasaki - ECS	\$ 7,547.00	28%	\$5,434.00
TTS20KAE483 / TTS600KAE483	48" FS600V Kawasaki - ECS - Electric Start	\$ 7,769.00	28%	\$5,594.00

TTS20KAE523 / TTS600KAE523	52" FS600V Kawasaki - ECS - Electric Start	\$ 7,991.00	28%	\$5,754.00
Model	Description			
Turf Tracer X Series				
TTX20KCE / TTX640KCE	CV640 Kohler - ECS - Electric Start - Tractor Unit	\$ 6,326.00	28%	\$4,555.00
TTX21EKCE / TTX650EKCE	EVC650 Kohler EFI - ECS - Electric Start - Tractor Unit	\$ 6,881.00	28%	\$4,955.00
TTX24KAE / TTX691KAE	FX691V Kawasaki - ECS - Electric Start - Tractor Unit	\$ 6,770.00	28%	\$4,875.00
Model	Description			
Turf Tracer Decks				
FMD524	52" Full Floating Ultra Cut Series 4 Deck	\$ 2,385.00	28%	\$1,718.00
FMD604	60" Full Floating Ultra Cut Series 4 Deck	\$ 2,496.00	28%	\$1,798.00
Model	Description			
Vantage				
VT18KA363 / VT541KA363	36" FS541V Kawasaki - Stand On - Fabricated Series 3 Deck	\$ 8,324.00	28%	\$5,994.00
VT20KA484 / VT651KA484	48" FS651V Kawasaki - Stand On - Ultra Cut Series 4 Deck	\$ 9,212.00	28%	\$6,633.00
VT24KA524 / VT691KA524	52" FS691V Kawasaki - Stand On - Ultra Cut Series 4 Deck	\$ 9,545.00	28%	\$6,873.00
VT25EKC524 / VT730EKC524	52" EVC730 Kohler EFI - Stand On - Ultra Cut Series 4 Deck	\$ 10,322.00	28%	\$7,432.00
VT740EKC604	60" EVC740 Kohler EFI - Stand On - Ultra Cut Series 4 Deck	\$ 10,877.00	28%	\$7,832.00
Model	Description			
Navigator Power Units				
NV640KC	CV640 Kohler - Tractor Unit - 9.5 bu. Collection Hopper - Special Order	\$ 11,876.00	28%	\$8,551.00
NV740KC	CV740 Kohler - Tractor Unit - 9.5 bu. Collection Hopper	\$ 12,986.00	28%	\$9,350.00
NV730EKC	EVC730 Kohler EFI - Tractor Unit - 9.5 bu. Collection Hopper	\$ 13,541.00	28%	\$9,750.00
Navigator Decks				
CD42CD	42" Center Discharge Deck w/HD Gear Driven Spindle Assy.	\$ 3,107.00	28%	\$2,238.00
CD48CD	48" Center Discharge Deck w/HD Gear Driven Spindle Assy.	\$ 3,218.00	28%	\$2,317.00
Model	Description			
Pioneer E Series				
PNE22KA482 / PNE651KA482	48" FX651V Kawasaki - Fabricated Series 2 Deck	\$ 6,215.00	10%	\$5,594.00
PNE24KA522 / PNE691KA522	52" FX691V Kawasaki - Fabricated Series 2 Deck	\$ 6,659.00	10%	\$5,994.00
Model	Description			
Pioneer S Series				

PNS20KA443 / PNS600KA443	44" FX600V Kawasaki - Fabricated Series 3 Deck	\$ 7,103.00	28%	\$5,115.00
PNS22KA483 / PNS651KA483	48" FX651V Kawasaki - Fabricated Series 3 Deck	\$ 7,436.00	28%	\$5,354.00
PNS680KC523	52" CV680 Kohler - Fabricated Series 3 Deck	\$ 7,880.00	28%	\$5,674.00
PNS740KC604	60" CV740 Kohler - Fabricated Series 3 Deck	\$ 8,324.00	28%	\$5,994.00
Model	Description			
Lazer E Series				
LZE20KA484 / LZE600KA484	48" FX600V Kawasaki - Ultra Cut Series 4 Deck	\$ 8,879.00	28%	\$6,393.00
LZE24KA524 / LZE691KA524	52" FX691V Kawasaki - Ultra Cut Series 4 Deck	\$ 9,545.00	28%	\$6,873.00
LZE27KC604 / LZE740KC604	60" CV740 Kohler - Ultra Cut Series 4 Deck	\$ 9,989.00	28%	\$7,193.00
Model	Description			
Lazer S Series				
LZS22KA484 / LZS651KA484	48" FX651V Kawasaki - Ultra Cut Series 4 Deck	\$ 10,100.00	28%	\$7,272.00
LZS23KC524 / LZS680KC524	52" CV680 Kohler - Ultra Cut Series 4 Deck	\$ 10,544.00	28%	\$7,592.00
LZS27KC524 / LZS740KC524	52" CV740 Kohler - Ultra Cut Series 4 Deck	\$ 11,210.00	28%	\$8,072.00
LZS27KC604 / LZS740KC604	60" CV740 Kohler - Ultra Cut Series 4 Deck	\$ 11,765.00	28%	\$8,471.00
LZS29KA724 / LZS801KA724	72" FX801V Kawasaki - Ultra Cut Series 4 Deck	\$ 12,542.00	28%	\$9,031.00
LZS25EKC604 / LZS730EKC604	60" EVC730 Kohler EFI - Ultra Cut Series 4 Deck	\$ 11,987.00	28%	\$8,631.00
LZS29EKC724 / LZS749EKC724	72" EVC749 Kohler EFI - Ultra Cut Series 4 Deck	\$ 13,097.00	28%	\$9,430.00
Model	Description			
Lazer X Series				
LZX23KC486 / LZX680KC486	48" CV680 Kohler - Ultra Cut Series 6 Deck	\$ 11,321.00	28%	\$8,152.00
LZX27KC526 / LZX740KC526	52" CV740 Kohler - Ultra Cut Series 6 Deck	\$ 12,098.00	28%	\$8,711.00
LZX27KC606 / LZX740KC606	60" CV740 Kohler - Ultra Cut Series 6 Deck	\$ 12,653.00	28%	\$9,111.00
LZX29KA606 / LZX801KA606	60" FX801V Kawasaki - Ultra Cut Series 6 Deck	\$ 12,875.00	28%	\$9,270.00
LZX29KA606SS / LZX801KA606SS	60" FX801V Kawasaki - Ultra Cut Series 6 Deck w/ Suspension Seat	\$ 13,208.00	28%	\$9,510.00
LZX29EKC606 / LZX749EKC606	60" EVC749 Kohler EFI - Ultra Cut Series 6 Deck	\$ 13,430.00	28%	\$9,670.00
LZX940KC606	60" CV940 Kohler - Ultra Cut Series 6 Deck w/ Suspension Seat	\$ 14,096.00	28%	\$10,150.00
LZX940KC726	72" CV940 Kohler - Ultra Cut Series 6 Deck w/ Suspension Seat	\$ 14,540.00	28%	\$10,469.00
LZX980KC606	60" CV980 Kohler - Ultra Cut Series 6 Deck w/ Suspension Seat	\$ 14,540.00	28%	\$10,469.00
LZX980KC726	72" CV980 Kohler - Ultra Cut Series 6 Deck w/ Suspension Seat	\$ 14,984.00	28%	\$10,789.00
Model	Description			
Lazer D Series				

LZDS902K605	60" D902 Kubota Diesel - Triton Series 5 Deck w/ Suspension Seat	\$ 18,869.00	28%	\$13,586.00
LZDS902K725	72" D902 Kubota Diesel - Triton Series 5 Deck w/ Suspension Seat	\$ 19,313.00	28%	\$13,906.00
Model	Description			
Exmark Propane Units				
TTS20PKAE483 / TTS600PKAE483	48" FS600V Kawasaki - ECS - Electric Start - Propane	\$ 9,878.00	28%	\$7,113.00
TTX24PKAE / TTX691PKAE	FX691V Kawasaki - ECS - Electric Start - Tractor Unit - Propane	\$ 9,212.00	28%	\$6,633.00
LZS29PKA604 / LZS801PKA604	60" FX801V Kawasaki - Ultra Cut Series 4 Deck - Propane	\$ 14,984.00	28%	\$10,789.00
LZS29PKA724 / LZS801PKA724	72" FX801V Kawasaki - Ultra Cut Series 4 Deck - Propane	\$ 15,539.00	28%	\$11,189.00
Model	Description			
Ultra Vac Collection System				
Next Gen Lazer Ultra Vac Material Collection Systems				
LZUV2B	Ultra Vac S-Series - Double Bag - 48"/52" (Completing Kit Required)	\$ 2,299.00	20%	\$1,840.00
LZUV3B	Ultra Vac S-Series - Triple Bag - 60" (Completing Kit Required)	\$ 2,699.00	20%	\$2,160.00
LZUVQD7	Ultra Vac X-Series - 7 Bushel Dump - 48"/52" (Completing Kit Required)	\$ 2,599.00	20%	\$2,080.00
LZUVQD11	Ultra Vac X-Series - 11 Bushel Dump - 60" (Completing Kit Required)	\$ 2,999.00	20%	\$2,400.00
UV60	Ultra Vac - 60" (Completing Kit Required)	\$ 2,799.00	20%	\$2,240.00
UVD60	Ultra Vac - Dump - 60" (Completing Kit Required)	\$ 2,999.00	20%	\$2,400.00
UV6672	Ultra Vac - 72" (Completing Kit Required)	\$ 2,499.00	20%	\$2,000.00
UVD6672	Ultra Vac - Dump - 72" (Completing Kit Required)	\$ 2,999.00	20%	\$2,400.00
Model	Description			
Accessories for Ultra Vac's				
109-1013	Completing Kit	\$ 149.00	20%	\$120.00
109-1014	Completing Kit	\$ 149.00	20%	\$120.00
109-1015	Completing Kit	\$ 149.00	20%	\$120.00
109-1167	Completing Kit	\$ 149.00	20%	\$120.00
109-1168	Completing Kit	\$ 199.00	20%	\$160.00
109-1169	Completing Kit	\$ 199.00	20%	\$160.00
109-1179	Completing Kit	\$ 269.00	20%	\$216.00
109-1185	Completing Kit	\$ 269.00	20%	\$216.00
109-1189	Completing Kit	\$ 299.00	20%	\$240.00
109-1191	Completing Kit	\$ 299.00	20%	\$240.00

109-1193	Completing Kit	\$ 299.00	20%	\$240.00
109-1194	Completing Kit	\$ 269.00	20%	\$216.00
109-9622	Completing Kit	\$ 149.00	20%	\$120.00
109-9623	Completing Kit	\$ 149.00	20%	\$120.00
109-9624	Completing Kit	\$ 149.00	20%	\$120.00
109-9625	Completing Kit	\$ 149.00	20%	\$120.00
109-9626	Completing Kit	\$ 149.00	20%	\$120.00
109-9627	Completing Kit	\$ 149.00	20%	\$120.00
109-9628	Completing Kit	\$ 149.00	20%	\$120.00
109-9629	Completing Kit	\$ 149.00	20%	\$120.00
116-2084	Completing Kit	\$ 149.00	20%	\$120.00
116-2085	Completing Kit	\$ 149.00	20%	\$120.00
116-2086	Completing Kit	\$ 149.00	20%	\$120.00
116-2087	Completing Kit	\$ 149.00	20%	\$120.00
Model	Description			
<i>Mulch Kits</i>				
MK26	26" Mulch Kit	\$ 79.00	20%	\$64.00
MK322	32" Mulch Kit	\$ 199.00	20%	\$160.00
MK343	34" Mulch Kit	\$ 199.00	20%	\$160.00
MK362	36" Mulch Kit	\$ 199.00	20%	\$160.00
MK363Q	36" Mulch Kit	\$ 199.00	20%	\$160.00
116-4247	36" Mulch Kit	\$ 179.00	20%	\$144.00
MKNAV42	42" Mulch Kit	\$ 279.00	20%	\$224.00
MK443Q	44" Mulch Kit	\$ 249.00	20%	\$200.00
116-1108	44" Mulch Kit	\$ 199.00	20%	\$160.00
MK465	46" Mulch Kit	\$ 249.00	20%	\$200.00
109-5980	48" Mulch Kit	\$ 199.00	20%	\$160.00
MK483Q	48" Mulch Kit	\$ 249.00	20%	\$200.00
MK486	48" Mulch Kit	\$ 249.00	20%	\$200.00
MKNAV48	48" Mulch Kit	\$ 279.00	20%	\$224.00
MK505	50" Mulch Kit	\$ 249.00	20%	\$200.00
109-5982	52" Mulch Kit	\$ 199.00	20%	\$160.00
MK523Q	52" Mulch Kit	\$ 249.00	20%	\$200.00
MK526	52" Mulch Kit	\$ 249.00	20%	\$200.00
MK565	56" Mulch Kit	\$ 249.00	20%	\$200.00
MK603Q	60" Mulch Kit	\$ 249.00	20%	\$200.00
MK605	60" Mulch Kit	\$ 249.00	20%	\$200.00

MK606	60" Mulch Kit	\$ 249.00	20%	\$200.00
MK665	66" Mulch Kit	\$ 249.00	20%	\$200.00
MK725	72" Mulch Kit	\$ 249.00	20%	\$200.00
MK726	72" Mulch Kit	\$ 249.00	20%	\$200.00

Model	Description			
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Operator Control Discharge

OCDWB01	Operator Control Discharge	\$ 289.00	20%	\$232.00
OCD02	Operator Control Discharge	\$ 289.00	20%	\$232.00

Model	Description			
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Accessories for Riding Mowers

116-2517	Power Deck Lift kit	\$ 499.00	20%	\$400.00
109-9487	Hitch Kit	\$ 49.00	20%	\$40.00
109-5080	Striping Kit 72"	\$ 249.00	20%	\$200.00
109-5081	Striping Kit 48" / 52" / 60"	\$ 249.00	20%	\$200.00
116-5701	Jack Mount Kit	\$ 69.00	20%	\$56.00
116-1351	Top Wind Jack	\$ 89.00	20%	\$72.00
116-1049	Jack Mount Kit	\$ 49.00	20%	\$40.00
109-9694	12 Volt Adapter	\$ 30.67	20%	\$25.00
116-1154	FRPS Light Kit	\$ 249.00	20%	\$200.00
116-0513	Sunshade	\$ 199.00	20%	\$160.00
116-4474	Standard Lazer Seat	\$ 580.57	20%	\$465.00
116-0062	Comfort Ride Suspension Kit	\$ 279.00	20%	\$224.00
116-4678	Full Suspension Seat Two Tone	\$ 599.00	20%	\$480.00
116-0941	Tilt Frame & 3D ISO System Kit	\$ 149.00	20%	\$120.00
TC26	Trash Container	\$ 49.00	20%	\$40.00

Model	Description			
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Accessories for Walk Behind Mowers

STANDON	Stand On Sulky	\$ 499.00	20%	\$400.00
GC3602	Grass Catcher	\$ 299.00	20%	\$240.00
103-2637	Weight Kit - 2 Weights @ 9.2lbs Each	\$ 129.00	20%	\$104.00
STRFMD	Striping Kit 52" & 60"	\$ 379.00	20%	\$304.00
STRHPW36	Striping Kit 36"	\$ 379.00	20%	\$304.00
STRHPW48	Striping Kit 48"	\$ 379.00	20%	\$304.00
109-4800	Side Discharge Kit	\$ 89.00	20%	\$72.00

Model	Description			
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<i>Vantage Accessories</i>					
GC3602	Grass Catcher	\$	299.00	20%	\$240.00
116-5084	Striping Kit 36" (Requires 116-2935 Weight Kit)	\$	449.99	20%	\$360.00
116-5320	Striping Kit 48" / 52" / 60"	\$	349.99	20%	\$280.00
116-3300	Receiver 48" / 52" / 60"	\$	89.00	20%	\$72.00
116-4414	Receiver 36"	\$	79.00	20%	\$64.00
116-1351	Top Wind Jack	\$	89.00	20%	\$72.00
116-2935	Weight Kit - 2 Weights @ 10lbs Each	\$	129.00	20%	\$104.00
116-3297	Trash Container	\$	79.00	20%	\$64.00
116-3298	Light Kit	\$	249.00	20%	\$200.00
Model	Description				
<i>Navigator Accessories</i>					
NAVSUBFRM01	Sub Frame - Quick Hitch Attachment System	\$	999.00	20%	\$800.00
NAVSBLWR44	Snow Blower 48" (Requires NAVSUBFRM01)	\$	2,399.00	20%	\$1,920.00
NAVSBLD48	Snow Blade 48" (Requires NAVSUBFRM01)	\$	499.00	20%	\$400.00
103-9005	Dual Split Rear Caster Kit	\$	199.00	20%	\$160.00
103-9007	Narrow Drive Tires Kit	\$	299.00	20%	\$240.00
109-5458	Fill Reduction Kit	\$	89.00	20%	\$72.00
109-5459	Automatic Door Kit	\$	189.29	20%	\$152.00
116-1429	Tub Kit (2 Tubs)	\$	299.00	20%	\$240.00
116-0513	Sunshade (Requires FRPSNAV)	\$	199.00	20%	\$160.00
NAVLKIT	Light Kit	\$	279.00	20%	\$224.00

STATE OF MICHIGAN
 DEPARTMENT OF TECHNOLOGY, MANAGEMENT AND BUDGET
 PROCUREMENT
 P.O. BOX 30026, LANSING, MI 48909
 OR
 530 W. ALLEGAN, LANSING, MI 48933

March 28, 2012

CHANGE NOTICE NO. 4
TO
CONTRACT NO. 071B0200328
between
THE STATE OF MICHIGAN
and

NAME & ADDRESS OF CONTRACTOR Power Equipment Distributors, Inc. 69250 Burke Dr. Richmond, MI 48062 Email: kkraatz@powereqp.com	TELEPHONE: Keith Kraatz (866) 444-1493 (Contract Admin)
	CONTRACTOR NUMBER/MAIL CODE
	BUYER/CA (517) 373-7374 Klatra Pickett
Contract Compliance Inspector: Paula Greathouse Agricultural, Grounds, and Roadside Equipment – MDOT, DNRE, DMVA, MiDEAL, NASPO member states	
CONTRACT PERIOD: 3 yrs. + 2 one-year options From: August 20, 2010 To: August 19, 2013	
TERMS 1% 10 Day payment discount Net 45 Days	SHIPMENT <p style="text-align: right;">N/A</p>
F.O.B. <p style="text-align: center;">Destination</p>	SHIPPED FROM <p style="text-align: right;">N/A</p>
MINIMUM DELIVERY REQUIREMENTS <p style="text-align: center;">N/A</p>	
MISCELLANEOUS INFORMATION:	

THIS CONTRACT IS EXTENDED TO AUTHORIZED MIDEAL MEMBERS.

NATURE OF CHANGE(S):

Effective immediately, the contact person for the vendor has been updated to what is shown above.

All other terms, conditions, specifications and pricing remain the same.

AUTHORITY/REASON(S):

Per DTMB Procurement.

TOTAL ESTIMATED CONTRACT VALUE REMAINS: \$808,535.91

STATE OF MICHIGAN
 DEPARTMENT OF TECHNOLOGY, MANAGEMENT AND BUDGET February 22, 2012
 PROCUREMENT
 P.O. BOX 30026, LANSING, MI 48909
 OR
 530 W. ALLEGAN, LANSING, MI 48933

CHANGE NOTICE NO. 3
TO
CONTRACT NO. 071B0200328
between
THE STATE OF MICHIGAN
and

NAME & ADDRESS OF CONTRACTOR <p style="text-align: center;">Power Equipment Distributors, Inc. 69250 Burke Dr. Richmond, MI 48062</p> <p style="text-align: right;">Email: dbomers@powereqp.com</p>	TELEPHONE: David Bomers (866) 444-1488 (Contract Admin)
	CONTRACTOR NUMBER/MAIL CODE
	BUYER/CA (517) 373-7374 Klatra Pickett
Contract Compliance Inspector: Paula Greathouse <p style="text-align: center;">Agricultural, Grounds, and Roadside Equipment – MDOT, DNRE, DMVA, MiDEAL, NASPO member states</p>	
CONTRACT PERIOD: 3 yrs. + 2 one-year options From: August 20, 2010 To: August 19, 2013	
TERMS <p style="text-align: center;">1% 10 Day payment discount Net 45 Days</p>	SHIPMENT <p style="text-align: center;">N/A</p>
F.O.B. <p style="text-align: center;">Destination</p>	SHIPPED FROM <p style="text-align: center;">N/A</p>
MINIMUM DELIVERY REQUIREMENTS <p style="text-align: center;">N/A</p>	
MISCELLANEOUS INFORMATION:	

THIS CONTRACT IS EXTENDED TO AUTHORIZED MIDEAL MEMBERS.

NATURE OF CHANGE(S):

Effective immediately, the buyer is CHANGED to Klatra Pickett.

All other terms, conditions, specifications and pricing remain the same.

AUTHORITY/REASON(S):

Per DTMB Procurement.

TOTAL ESTIMATED CONTRACT VALUE REMAINS: \$808,535.91

STATE OF MICHIGAN
 DEPARTMENT OF TECHNOLOGY, MANAGEMENT AND BUDGET
 PURCHASING OPERATIONS
 P.O. BOX 30026, LANSING, MI 48909
 OR
 530 W. ALLEGAN, LANSING, MI 48933

March 22, 2011

CHANGE NOTICE NO. 2
TO
CONTRACT NO. 071B0200328
between
THE STATE OF MICHIGAN
and

NAME & ADDRESS OF CONTRACTOR Power Equipment Distributors, Inc. 69250 Burke Dr. Richmond, MI 48062 Email: dbomers@powereqp.com	TELEPHONE: David Bomers (866) 444-1488 (Contract Admin)
	CONTRACTOR NUMBER/MAIL CODE
	BUYER/CA (517) 373-9776 Paula Greathouse
Contract Compliance Inspector: Paula Greathouse Agricultural, Grounds, and Roadside Equipment – MDOT, DNRE, DMVA, MiDEAL, NASPO member states	
CONTRACT PERIOD: 3 yrs. + 2 one-year options From: August 20, 2010 To: August 19, 2013	
TERMS 1% 10 Day payment discount Net 45 Days	SHIPMENT N/A
F.O.B. Destination	SHIPPED FROM N/A
MINIMUM DELIVERY REQUIREMENTS N/A	
MISCELLANEOUS INFORMATION:	

THIS CONTRACT IS EXTENDED TO LOCAL UNITS OF GOVERNMENT.

NATURE OF CHANGE(S):

Effective March 22, 2011, the 2011 Price List and Dealer listing have been updated and are attached.

All other terms, conditions, specifications and pricing remain the same.

AUTHORITY/REASON(S):

Per vendor request and DTMB Purchasing Operations agreement.

TOTAL ESTIMATED CONTRACT VALUE REMAINS: \$808,535.91

Commercial 21

S-SERIES



A COMMERCIAL- GRADE TRIM MOWER THAT'S BIG ON EFFICIENCY.

Powered by Kawasaki® FJ180V
KAI-Series or Honda® GSV engines.

21" cutting width.

5"-deep cutting deck is constructed of
1/4" die-cast aluminum for durability.

Single-point rear height adjust allow
for easy handling and change in cutting
height.

Cutting heights from 1.0" up to 4.5" in
0.5" increments.

Easy on/off bag design eliminates the
need for levers and doors.

maneuverability, multiplied.



BEST-SELLING BRAND OF MOWING EQUIPMENT FOR THE LANDSCAPE PROFESSIONAL.

EXMARK MANUFACTURING COMPANY INC. • 2101 ASHLAND AVENUE • P.O. BOX 808 • BEATRICE, NE 68310-0808 • CALL 402.223.6300 • FAX 402.223.6384

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Commercial 21

X-SERIES



**OPTIMIZED,
CLEAN-SHEET
DESIGN FOR
IMPROVED
BALANCE AND
MANEUVERABILITY.**

Powered by Kawasaki® FJ180V
KAI-Series or Honda® GVX engines.

21" cutting width.

Single-point rear height adjustment
allows operator to quickly change cutting
height.

Expanded cutting heights from 1.0" up
to 4.5" in 0.5" increments.

A 60% reduction in part count results in
fewer failures and less downtime.

Optional Blade Brake Clutch (BBC)
enables operator to disengage blades
without shutting down the engine.

maneuverability, multiplied.



BEST-SELLING BRAND OF MOWING EQUIPMENT FOR THE LANDSCAPE PROFESSIONAL.

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METRO
26

**INCREASE YOUR
PRODUCTIVITY
UP TO 25%
WITH THIS
HARD-WORKING
WALK-BEHIND.***



Powered by Kawasaki® FJ180V
KAI-Series engine.

26" cutting width.

Cutting deck is constructed of cast
aluminum to enhance maneuverability,
and includes a steel guard to increase
durability.

3-speed drive system from 2.0 to 4.1 mph.

Assisted rear-height adjuster design makes
it easy to change cutting heights from 1.0"
to 4.0" in 0.5" increments.

*Versus a traditional 21"

productivity, multiplied.



BEST-SELLING BRAND OF MOWING EQUIPMENT FOR THE LANDSCAPE PROFESSIONAL.

EXMARK MANUFACTURING COMPANY INC. • 2101 ASHLAND AVENUE • P.O. BOX 808 • BEATRICE, NE 68310-0808 • CALL 402.223.6300 • FAX 402.223.6384

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METRO

THERE'S NO BETTER COMBINATION OF CUT, QUALITY AND PRICE IN A FIXED-DECK GEAR-DRIVE MOWER.



GROUND SPEEDS UP
TO **6.2 MPH**

16 hp Kawasaki® V-Twin engine.

32" & 36" UltraCut™ Series 2 or 48" UltraCut Series 3 cutting decks.

Choose from Exmark®'s exclusive Enhanced Control System (ECS) or traditional pistol-grip operator controls.

High-clearance, well-balanced deck makes curb climbing and trailering easier.

Drive-wheel pulleys and brake drums are designed for simple, low-cost maintenance.

quality, multiplied.



BEST-SELLING BRAND OF MOWING EQUIPMENT FOR THE LANDSCAPE PROFESSIONAL.

EXMARK MANUFACTURING COMPANY INC. • 2101 ASHLAND AVENUE • P.O. BOX 808 • BEATRICE, NE 68310-0808 • CALL 402.223.6300 • FAX 402.223.6384

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VIKING



THIS FIXED-DECK MOWER REPRESENTS THE BEST VALUE IN HYDRO WALK-BEHINDS.

GROUND SPEEDS UP
TO **6.2 MPH**

16 hp Kawasaki® V-Twin engine.

36" UltraCut™ Series 2 or 48" UltraCut Series 3 cutting decks.

Features Exmark®'s exclusive Enhanced Control System (ECS).

Engines feature an improved air filtration system for increased reliability and performance.

Large (16 x 6.5-8) Turf Master® rear tires provide increased traction and performance.

value, multiplied.



BEST-SELLING BRAND OF MOWING EQUIPMENT FOR THE LANDSCAPE PROFESSIONAL.

EXMARK MANUFACTURING COMPANY INC. • 2101 ASHLAND AVENUE • P.O. BOX 808 • BEATRICE, NE 68310-0808 • CALL 402.223.6300 • FAX 402.223.6384
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**TURF
TRACER**
S-SERIES

**RECEIVE
EXCEPTIONAL
PERFORMANCE
& PRODUCTIVITY
FROM THIS
FLOATING-DECK,
HYDRO DRIVE
MOWER.**



GROUND SPEEDS UP
TO **6.2 MPH**

16, 18 & 20 hp Kawasaki® V-Twin and propane engines.

36," 48" & 52" full-floating UltraCut™ Series 3 cutting decks.

Features Exmark®'s exclusive Enhanced Control System (ECS).

Engines feature an improved air filtration system for increased reliability and performance.

Innovative blade engagement system provides ultra-smooth blade engagement and minimizes maintenance and repair costs.

value, multiplied.



BEST-SELLING BRAND OF MOWING EQUIPMENT FOR THE LANDSCAPE PROFESSIONAL.

EXMARK MANUFACTURING COMPANY INC. • 2101 ASHLAND AVENUE • P.O. BOX 808 • BEATRICE, NE 68310-0808 • CALL 402.223.6300 • FAX 402.223.6384

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**TURF
TRACER**
X-SERIES

THE INDUSTRY'S ULTIMATE, FULL- FEATURED HYDRO MOWER.



GROUND SPEEDS UP
TO **6.75 MPH**

24 hp Kawasaki® V-Twin, 20 hp Kohler® Command™ or 21 hp Kohler V-Twin EFI engines.

52" & 60" full-floating UltraCut™ Series 4 cutting decks.

Features Exmark®'s exclusive Enhanced Control System (ECS).

Heavy-duty canister air filtration system.

Large-capacity electromagnetic PTO clutch delivers maximum life and durability.

value, multiplied.



BEST-SELLING BRAND OF MOWING EQUIPMENT FOR THE LANDSCAPE PROFESSIONAL.

EXMARK MANUFACTURING COMPANY INC. • 2101 ASHLAND AVENUE • P.O. BOX 808 • BEATRICE, NE 68310-0808 • CALL 402.223.6300 • FAX 402.223.6384

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VANTAGE

**COMFORT,
VERSATILITY &
PRODUCTIVITY
COME TO
THOSE WHO
STAND.**

GROUND SPEEDS UP
TO **8.0 MPH**

MOWS UP TO **3.3**
ACRES PER HOUR

18, 20, or 24 hp Kawasaki® V-Twin and
25 hp Kohler® Command™ EFI Pro
V-Twin engines.

36" UltraCut Series 3 and 48" or
52" UltraCut™ Series 4 cutting decks.

Self-compensating suspension makes
standing more comfortable.

Platform folds up, allowing the
machine to function like a
walk-behind.

Precision-designed, maintenance-free
spindles eliminate the need for yearly
greasing.

Large 8-gallon fuel tank.

versatility, multiplied.



BEST-SELLING BRAND OF MOWING EQUIPMENT FOR THE LANDSCAPE PROFESSIONAL.

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Quest

**THE ORIGINAL
PREMIUM
RESIDENTIAL
RIDER.**

GROUND SPEEDS UP
TO **7.0 MPH**

MOWS UP TO **2.8**
ACRES PER HOUR

22 or 24 hp Kawasaki® V-Twin engines.

42" & 50" Series 1 cutting decks.

Hydrostatic Control: Hydro-gear ZT2100 on 42" unit and ZT2200 on 50" unit.

3-gallon, single fuel tank with single fill location.

Deck is easily removed for servicing.

Spring suspended seat increases operator comfort.

envy, multiplied.



BEST-SELLING BRAND OF MOWING EQUIPMENT FOR THE LANDSCAPE PROFESSIONAL.

EXMARK MANUFACTURING COMPANY INC. • 2101 ASHLAND AVENUE • P.O. BOX 808 • BEATRICE, NE 68310-0808 • CALL 402.223.6300 • FAX 402.223.6384

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PIONEER

E-SERIES

VALUE AND PRODUCTIVITY IN A COMMERCIAL- GRADE ZERO-TURN.

GROUND SPEEDS UP
TO **7.0 MPH**

MOWS UP TO **2.8**
ACRES PER HOUR

22 or 24 hp Kawasaki® V-Twin engines.

48" & 52" full-floating UltraCut™ Series 2 cutting decks.

Hydro-Gear ZT2800 hydrostatic drive system with charge pumps, and independent, replaceable filters.

Large 7-gallon, single fuel tank with single fill location.

Spring-supported seat for operator comfort.

value, multiplied.



BEST-SELLING BRAND OF MOWING EQUIPMENT FOR THE LANDSCAPE PROFESSIONAL.

EXMARK MANUFACTURING COMPANY INC. • 2101 ASHLAND AVENUE • P.O. BOX 808 • BEATRICE, NE 68310-0808 • CALL 402.223.6300 • FAX 402.223.6384

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PIONEER

S-SERIES

PERFORMANCE IN A VALUE PACKAGE.

GROUND SPEEDS UP
TO **8.0 MPH**

MOWS UP TO **3.4**
ACRES PER HOUR

20, 22 or 24 hp Kawasaki® V-Twin commercial-grade engines.

44," 48" & 52" full-floating UltraCut™ Series 3 cutting decks.

Hydro-Gear ZT3100 hydrostatic drive system with charge pumps, steel-cut gears and shock valves.

Heavy-duty canister air filtration system.

Large 7-gallon, single fuel tank with single fill location.

value, multiplied.



BEST-SELLING BRAND OF MOWING EQUIPMENT FOR THE LANDSCAPE PROFESSIONAL.

EXMARK MANUFACTURING COMPANY INC. • 2101 ASHLAND AVENUE • P.O. BOX 808 • BEATRICE, NE 68310-0808 • CALL 402.223.6300 • FAX 402.223.6384

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LAZER Z
E-SERIES



**A
COMMERCIAL-
GRADE
ZERO-TURN
IN A VALUE
PACKAGE.**

GROUND SPEEDS UP
TO **8.0 MPH**

MOWS UP TO **4.2**
ACRES PER HOUR

27 hp Kohler® Command™ Pro-Twin and 20, 22 & 24 Kawasaki® V-Twin engines.

48," 52" & 60" full-floating UltraCut™ Series 4 cutting decks.

Exmark® exclusive Parker unitized 12 cc pump and wheel motor system with no hoses.

Heavy-duty canister air filtration system.

High-capacity 8-gallon, single fuel tank with single fill location.

productivity, multiplied.





AN EVOLUTION OF THE INDUSTRY-DEFINING ZERO-TURN MOWER.

GROUND SPEEDS UP TO **10.0 MPH**

MOWS UP TO **7.3** ACRES PER HOUR

23, 25 & 27 hp Kohler® Command™ V-Twin, 25 hp Kohler Command V-Twin EFI, 22 & 29 Kawasaki® V-Twin, 29 Kawasaki V-Twin EFI & 29 Kawasaki V-Twin Propane engines.

48," 52," 60," & 72" full-floating UltraCut™ Series 4 cutting decks

Exmark® exclusive Parker unitized pump and wheel motor system with no hoses

Heavy-duty canister air filtration system

High-capacity 12-gallon, single fuel tank with single fill location



productivity, multiplied. 

BEST-SELLING BRAND OF MOWING EQUIPMENT FOR THE LANDSCAPE PROFESSIONAL.

EXMARK MANUFACTURING COMPANY INC. • 2101 ASHLAND AVENUE • P.O. BOX 808 • BEATRICE, NE 68310-0808 • CALL 402.223.6300 • FAX 402.223.6384

Products depicted in this literature are for demonstration purposes only. Actual products offered for sale may vary in use, design, required attachments and safety features. We reserve the right to improve our products and make changes in specifications, designs and standard equipment without notice and without incurring obligations. See your dealer for details on all of our warranties. Exmark® and Lazer Z® are registered trademarks, and UltraCut™ is a trademark of Exmark Mfg. Co., Inc. ©2011 Exmark Manufacturing Company, Inc. All Rights Reserved. Printed in the U.S.A. 2011.



FULLY LOADED WITH ALL KINDS OF STAYING POWER.

GROUND SPEEDS UP TO **11.5 MPH**

MOWS UP TO **8.4** ACRES PER HOUR

23, 27, 34 & 38 hp Kohler® Command™ V-Twin, 29 hp Kohler Command V-Twin EFI and 24 & 29 Kawasaki® V-Twin and 29 Kawasaki V-Twin Propane engines.

48," 52," 60" & 72" full-floating UltraCut™ Series 6 cutting decks.

Exmark® exclusive Parker unitized pump and wheel motor system with no hoses.

Heavy-duty canister air filtration system.

High-capacity 12-gallon, single fuel tank with single fill location.



power, multiplied.



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DIESEL PERFORMANCE IN A HEAVY-DUTY COMMERCIAL Z.

GROUND SPEEDS UP
TO **12.0 MPH**

MOWS UP TO **8.7**
ACRES PER HOUR

25 hp Kubota® liquid-cooled diesel engine.

60" or 72" full-floating Triton® high-capacity cutting deck.

Utilizes large-capacity, 21 cc Hydro-Gear variable displacement pumps with shaft-mounted cooling fans.

Heavy-duty canister air filtration system.

15.5-gallon twin fuel tanks.

Models are B20 bio-diesel ready.

performance, multiplied.



BEST-SELLING BRAND OF MOWING EQUIPMENT FOR THE LANDSCAPE PROFESSIONAL.

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FOR PERFECTIONISTS, BY PERFECTIONIST.



NAVIGATOR

GROUND SPEEDS UP
TO **7.0 MPH**

MOWS UP TO **3.4**
ACRES PER HOUR

20 or 27 hp Kohler® Command™ and
27 hp Kohler Command EFI engines.

42" & 48" full-floating cutting decks.

Rear-discharge deck design with two-
sided trimming enables the operator
to effectively control discharge around
landscape areas.

Integrated collection system combines
precision cutting performance
with advanced, dedicated bagger
technology.

9.5-bushel hopper is standard.

5" x 11" blower generates enhanced
airflow for optimum vacuuming and
debris collection.

perfection, multiplied.



BEST-SELLING BRAND OF MOWING EQUIPMENT FOR THE LANDSCAPE PROFESSIONAL.

EXMARK MANUFACTURING COMPANY INC. • 2101 ASHLAND AVENUE • P.O. BOX 808 • BEATRICE, NE 68310-0808 • CALL 402.223.6300 • FAX 402.223.6384

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WARRANTY MATRIX

UNIT TYPE	COMMERCIAL	CONSUMER
COMMERCIAL RIDERS & FRONT MOUNT DECKS		
Lazer Z® D-Series & Navigator® WARRANTY EXCEPTIONS Bags, Belts and Tires Battery Engine*	2 Year Limited 90 Days 1 Year Prorated 2 Years**	2 Year Limited 90 Days 1 Year Prorated 2 Years**
Lazer Z X-Series, Lazer Z S-Series and Vantage™ WARRANTY EXCEPTIONS Bags, Belts and Tires Battery Engine*	3 Year Limited 90 Days 1 Year Prorated 2 Year - Kawasaki® 2 Year - Kohler***	5 Year or 750 Hours Limited (One time pick-up and delivery allowed) 90 Days 1 Year Prorated 3 Year - Kawasaki 2 Year - Kohler**
Lazer Z E-Series WARRANTY EXCEPTIONS Bags, Belts and Tires Battery Engine*	2 Year Limited 90 Days 1 Year Prorated 2 Year - Kawasaki 2 Year - Kohler	4 Year or 500 Hours Limited (One time pick-up and delivery allowed) 90 Days 1 Year Prorated 3 Year - Kawasaki 2 Year - Kohler
Pioneer S-Series WARRANTY EXCEPTIONS Bags, Belts and Tires Battery Engine*	2 Year Limited 90 Days 1 Year Prorated 2 Year	4 Year or 500 Hours Limited 90 Days 1 Year Prorated 3 Year
Pioneer E-Series WARRANTY EXCEPTIONS Bags, Belts and Tires Battery Engine*	1 Year Limited 90 Days 1 Year Prorated 2 Year	4 Year or 500 Hours Limited 90 Days 1 Year Prorated 3 Year
Quest WARRANTY EXCEPTIONS Bags, Belts and Tires Battery Engine*	30 Day Limited 90 Days 1 Year Prorated 2 Year	3 Year Limited 90 Days 1 Year Prorated 3 Year
WALK-BEHINDS		
Commercial Walk-Behinds (excludes 26" & 21")	2 Year	2 Year
26" & 21" Mowers	1 Year	1 Year
ACCESSORIES		
Attachments and Accessories (except as noted below)	1 Year Limited	1 Year Limited
Striping Roller & Operator Controlled Discharge	90 Days	90 Days
Quest Attachments and Accessories	30 Day Limited	1 Year Limited
MISCELLANEOUS		
Engine*	Warranty is covered by engine manufacturer.	Warranty is covered by engine manufacturer.
Peerless 5-Speed Transmission	2 Year (extended 21 months beyond manufacturer's warranty of 90 days)	2 Year (extended 21 months beyond manufacturer's warranty of 90 days)
Bags, Belts and Tires	90 Days	90 Days
Battery	1 Year Prorated	1 Year Prorated

See warranty statements for complete details. *Please refer to the engine manufacturer's warranty statement that is included in the literature packet. We are not authorized to handle warranty adjustments on engines. This warranty only includes the cost of parts and labor. **Kohler powered EFI units offer a 3 Year commercial warranty.

Exmark Quest Turf Equipment 3-Year Limited Consumer Warranty (30-Day Limited Commercial Warranty)

Consumer Warranty Conditions and Products Covered

Exmark Mfg. Co. Inc. and its affiliate, Exmark Warranty Company, pursuant to an agreement between them, jointly warrant on the terms and conditions herein, that we will repair, replace or adjust any part on these products and found by us (in the exercise of our reasonable discretion) to be defective in factory materials or workmanship for a period of three years for residential usage of Exmark Quest turf equipment.

Residential usage means use of the product on the same lot as your home. Use at more than one location is considered commercial use, and the commercial use warranty detailed below would apply.

This warranty applies to Exmark Quest turf equipment sold in the U.S. or Canada. This warranty may only be assigned or transferred to a second (or third) owner by an authorized Exmark dealer. The warranty period commences upon the date of the original retail purchase.

Warranty Exceptions

- Bags, Belts and Tires
- Battery
- Engine

Warranty Period

90 days
1 Year Prorated *

* Please refer to the manufacturer's warranty statement that is included in the literature packet.

This warranty only includes the cost of parts and labor. For the first warrantable service repair, Exmark will cover up to \$45 for associated pick-up and delivery charges to and from any authorized Exmark Service Dealer. Additional transportation charges may apply, contact your Dealer for details.

Limited Warranty for Commercial Use

Exmark Quest turf equipment used for commercial, institutional, or rental use are warranted against defects in materials or workmanship for a period of 30 days from the date of original purchase.

Warranty Exception

- Engines

Warranty Period

*

* Please refer to the manufacturer's warranty statement that is included in the literature packet.

Items and Conditions Not Covered

This warranty does not cover the following:

- Pickup and delivery charges to and from any authorized Exmark Service Dealer beyond first warrantable service.
- Any damage or deterioration due to normal use, wear and tear, or exposure.
- Cost of regular maintenance service or parts, such as filters, fuel, lubricants, tune-up parts, and adjustments.
- Any product or part which has been altered or misused or required replacement or repair due to normal wear, accidents, or lack of proper maintenance.
- Any repairs necessary due to use of parts, accessories or supplies, including gasoline, oil or lubricants, incompatible with the turf equipment or other than as recommended in the operator's manual or other operational instructions provided by Exmark.

There are no other express warranties except for engine and special emission system coverage.

All warranty work must be performed by an authorized Exmark Service Dealer using Exmark approved replacement parts.

Instructions for Obtaining Warranty Service

The product must be registered with original proof of purchase by an Exmark Service Dealer before obtaining any warranty service.

Contact any Exmark Service Dealer to arrange service at their dealership. To locate a dealer convenient to you, access our website at www.exmark.com. U.S. or Canada customers may also call 402-223-6375.

If for any reason you are dissatisfied with the Service Dealer's analysis or with the assistance provided, contact us at:

Exmark Customer Service Department
The Exmark Warranty Company
2101 Ashland Avenue
Beatrice, NE 68310
402-223-6375 or
service@exmark.com

Owner's Responsibilities

If your product requires warranty service it must be returned to an authorized Exmark service dealer within the warranty period. This warranty extends only to turf equipment operated under normal conditions. You must read the operator's manual. You must also properly service and maintain your Exmark product as described in the operator's manual. Such routine maintenance, whether performed by a dealer or by you, is at your expense.

General Conditions

The sole liability of Exmark and Exmark Warranty Company with respect to this warranty shall be repair or replacement of defective components as set forth herein. **Neither Exmark nor Exmark Warranty Company shall be liable for any incidental or consequential loss or damage.**

Such damages include but are not limited to:

- Expenses related to gasoline, oil or lubricants.
- Travel time, overtime, after hours time or other extraordinary repair charges or charges relating to repairs or replacements outside of normal business hours at the place of business of the authorized Exmark Service Dealer.
- Rental of like or similar replacement equipment during the period of any warranty, repair or replacement work.
- Any telephone or telegram charges or travel charges.
- Loss or damage to person or property other than that covered by the terms of this warranty.
- Any claims for lost revenue, lost profit or additional cost as a result of a claim of breach of warranty.
- Attorney's fees.

No Claim of breach of warranty shall be cause for cancellation or rescission of the contract of sale of any Exmark mower.

All implied warranties of merchantability (that the product is fit for ordinary use) and fitness for use (that the product is fit for a particular purpose) are limited to the duration of the express warranty.

Some states do not allow exclusions of incidental or consequential damages, or limitations on how long an implied warranty lasts, so the above exclusions and limitations may not apply to you.

This warranty gives you specific legal rights, and you may also have other rights which vary from state to state.

Pioneer E-Series Turf Equipment

1 Year Limited Commercial Warranty

4 Year or 500 Hours Limited Consumer Warranty

General Warranty Conditions and Products Covered

Exmark Mfg. Co. Inc. and its affiliate, Exmark Warranty Company, pursuant to an agreement between them, jointly warrant on the terms and conditions herein, that we will repair, replace or adjust any part on these products and found by us (in the exercise of our reasonable discretion) to be defective in factory materials or workmanship.

This warranty may only be assigned or transferred to a second (or third) owner by an authorized Exmark dealer. The warranty period commences upon the date of the original retail purchase.

Commercial Warranty Conditions

This warranty applies to Exmark Pioneer E-Series turf equipment sold in the U.S. or Canada for a period of one year for commercial usage.

This warranty includes the cost of parts and labor for a period of one year. This warranty does not cover pickup and delivery charges to and from any authorized Exmark Service Dealer.

Consumer Warranty Conditions

This warranty applies to Exmark Pioneer E-Series turf equipment sold in the U.S. or Canada for a period of four years or 500 hours (whichever occurs first) for residential usage.

Residential usage means use of the product on the same lot as your home. Use at more than one location is considered commercial use, and the commercial use warranty detailed above would apply.

This warranty only includes the cost of parts and labor. For the first warrantable service repair, Exmark will cover up to \$45 for associated pick-up and delivery charges to and from any authorized Exmark Service Dealer. Additional transportation charges may apply, contact your Dealer for details.

Warranty Exceptions

<u>Warranty Exceptions</u>	<u>Warranty Period</u>
• Bags, Belts and Tires	90 days
• Battery	1 Year Prorated
• Engine	*

* The Engine warranty is covered by the engine manufacturer. Please refer to the engine manufacturer's warranty statement that is included in the literature packet.

Items and Conditions Not Covered

This warranty does not cover the following:

- Any damage or deterioration due to normal use, wear and tear, or exposure.
- Cost of regular maintenance service or parts, such as filters, fuel, lubricants, tune-up parts, and adjustments.
- Any product or part which has been altered or misused or required replacement or repair due to normal wear, accidents, or lack of proper maintenance.
- Any repairs necessary due to use of parts, accessories or supplies, including gasoline, oil or lubricants, incompatible with the turf equipment or other than as recommended in the operator's manual or other operational instructions provided by Exmark.

There are no other express warranties except for engine and special emission system coverage.

All warranty work must be performed by an authorized Exmark Service Dealer using Exmark approved replacement parts.

Instructions for Obtaining Warranty Service

The product must be registered with original proof of purchase by an Exmark Service Dealer before obtaining any warranty service.

Contact any Exmark Service Dealer to arrange service at their dealership. To locate a dealer convenient to you, access our website at www.exmark.com. U.S. or Canada customers may also call 402-223-6375.

If for any reason you are dissatisfied with the Service Dealer's analysis or with the assistance provided, contact us at:

Exmark Customer Service Department
The Exmark Warranty Company
2101 Ashland Avenue
Beatrice, NE 68310
402-223-6375 or
service@exmark.com

Owner's Responsibilities

If your product requires warranty service it must be returned to an authorized Exmark service dealer within the warranty period. This warranty extends only to turf equipment operated under normal conditions. You must read the operator's manual. You must also properly service and maintain your Exmark product as described in the operator's manual. Such routine maintenance, whether performed by a dealer or by you, is at your expense.

General Conditions

The sole liability of Exmark and Exmark Warranty Company with respect to this warranty shall be repair or replacement of defective components as set forth herein. **Neither Exmark nor Exmark Warranty Company shall be liable for any incidental or consequential loss or damage.**

Such damages include but are not limited to:

- Expenses related to gasoline, oil or lubricants.
- Travel time, overtime, after hours time or other extraordinary repair charges or charges relating to repairs or replacements outside of normal business hours at the place of business of the authorized Exmark Service Dealer.
- Rental of like or similar replacement equipment during the period of any warranty, repair or replacement work.
- Any telephone or telegram charges or travel charges.
- Loss or damage to person or property other than that covered by the terms of this warranty.
- Any claims for lost revenue, lost profit or additional cost as a result of a claim of breach of warranty.
- Attorney's fees.

No Claim of breach of warranty shall be cause for cancellation or rescission of the contract of sale of any Exmark mower.

All implied warranties of merchantability (that the product is fit for ordinary use) and fitness for use (that the product is fit for a particular purpose) are limited to the duration of the express warranty.

Some states do not allow exclusions of incidental or consequential damages, or limitations on how long an implied warranty lasts, so the above exclusions and limitations may not apply to you.

This warranty gives you specific legal rights, and you may also have other rights which vary from state to state.

Pioneer S-Series Turf Equipment

2 Year Limited Commercial Warranty

4 Year or 500 Hours Limited Consumer Warranty

General Warranty Conditions and Products Covered

Exmark Mfg. Co. Inc. and its affiliate, Exmark Warranty Company, pursuant to an agreement between them, jointly warrant on the terms and conditions herein, that we will repair, replace or adjust any part on these products and found by us (in the exercise of our reasonable discretion) to be defective in factory materials or workmanship.

This warranty may only be assigned or transferred to a second (or third) owner by an authorized Exmark dealer. The warranty period commences upon the date of the original retail purchase.

Commercial Warranty Conditions

This warranty applies to Exmark Pioneer S-Series turf equipment sold in the U.S. or Canada for a period of two years for commercial usage.

This warranty includes the cost of parts and labor for a period of two years. This warranty does not cover pickup and delivery charges to and from any authorized Exmark Service Dealer.

Consumer Warranty Conditions

This warranty applies to Exmark Pioneer S-Series turf equipment sold in the U.S. or Canada for a period of four years or 500 hours (whichever occurs first) for residential usage.

Residential usage means use of the product on the same lot as your home. Use at more than one location is considered commercial use, and the commercial use warranty detailed above would apply.

This warranty only includes the cost of parts and labor. For the first warrantable service repair, Exmark will cover up to \$45 for associated pick-up and delivery charges to and from any authorized Exmark Service Dealer. Additional transportation charges may apply, contact your Dealer for details.

Warranty Exceptions

<u>Warranty Exceptions</u>	<u>Warranty Period</u>
• Bags, Belts and Tires	90 days
• Battery	1 Year Prorated
• Engine	*

* The Engine warranty is covered by the engine manufacturer. Please refer to the engine manufacturer's warranty statement that is included in the literature packet.

Items and Conditions Not Covered

This warranty does not cover the following:

- Any damage or deterioration due to normal use, wear and tear, or exposure.
- Cost of regular maintenance service or parts, such as filters, fuel, lubricants, tune-up parts, and adjustments.
- Any product or part which has been altered or misused or required replacement or repair due to normal wear, accidents, or lack of proper maintenance.
- Any repairs necessary due to use of parts, accessories or supplies, including gasoline, oil or lubricants, incompatible with the turf equipment or other than as recommended in the operator's manual or other operational instructions provided by Exmark.

There are no other express warranties except for engine and special emission system coverage.

All warranty work must be performed by an authorized Exmark Service Dealer using Exmark approved replacement parts.

Instructions for Obtaining Warranty Service

The product must be registered with original proof of purchase by an Exmark Service Dealer before obtaining any warranty service.

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402-223-6375 or
service@exmark.com

Owner's Responsibilities

If your product requires warranty service it must be returned to an authorized Exmark service dealer within the warranty period. This warranty extends only to turf equipment operated under normal conditions. You must read the operator's manual. You must also properly service and maintain your Exmark product as described in the operator's manual. Such routine maintenance, whether performed by a dealer or by you, is at your expense.

General Conditions

The sole liability of Exmark and Exmark Warranty Company with respect to this warranty shall be repair or replacement of defective components as set forth herein. **Neither Exmark nor Exmark Warranty Company shall be liable for any incidental or consequential loss or damage.**

Such damages include but are not limited to:

- Expenses related to gasoline, oil or lubricants.
- Travel time, overtime, after hours time or other extraordinary repair charges or charges relating to repairs or replacements outside of normal business hours at the place of business of the authorized Exmark Service Dealer.
- Rental of like or similar replacement equipment during the period of any warranty, repair or replacement work.
- Any telephone or telegram charges or travel charges.
- Loss or damage to person or property other than that covered by the terms of this warranty.
- Any claims for lost revenue, lost profit or additional cost as a result of a claim of breach of warranty.
- Attorney's fees.

No Claim of breach of warranty shall be cause for cancellation or rescission of the contract of sale of any Exmark mower.

All implied warranties of merchantability (that the product is fit for ordinary use) and fitness for use (that the product is fit for a particular purpose) are limited to the duration of the express warranty.

Some states do not allow exclusions of incidental or consequential damages, or limitations on how long an implied warranty lasts, so the above exclusions and limitations may not apply to you.

This warranty gives you specific legal rights, and you may also have other rights which vary from state to state.

Lazer Z E-Series Turf Equipment

2 Year Limited Commercial Warranty

4 Year or 500 Hours Limited Consumer Warranty

General Warranty Conditions and Products Covered

Exmark Mfg. Co. Inc. and its affiliate, Exmark Warranty Company, pursuant to an agreement between them, jointly warrant on the terms and conditions herein, that we will repair, replace or adjust any part on these products and found by us (in the exercise of our reasonable discretion) to be defective in factory materials or workmanship.

This warranty may only be assigned or transferred to a second (or third) owner by an authorized Exmark dealer. The warranty period commences upon the date of the original retail purchase.

Commercial Warranty Conditions

This warranty applies to Exmark Lazer Z E-Series turf equipment sold in the U.S. or Canada for a period of two years for commercial usage.

This warranty includes the cost of parts and labor for a period of two years. This warranty does not cover pickup and delivery charges to and from any authorized Exmark Service Dealer.

Consumer Warranty Conditions

This warranty applies to Exmark Lazer Z E-Series turf equipment sold in the U.S. or Canada for a period of four years or 500 hours (whichever occurs first) for residential usage.

Residential usage means use of the product on the same lot as your home. Use at more than one location is considered commercial use, and the commercial use warranty detailed above would apply.

This warranty only includes the cost of parts and labor. For the first warrantable service repair, Exmark will cover up to \$45 for associated pick-up and delivery charges to and from any authorized Exmark Service Dealer. Additional transportation charges may apply, contact your Dealer for details.

Warranty Exceptions

<u>Warranty Exceptions</u>	<u>Warranty Period</u>
• Bags, Belts and Tires	90 days
• Battery	1 Year Prorated
• Engine	*

* The Engine warranty is covered by the engine manufacturer. Please refer to the engine manufacturer's warranty statement that is included in the literature packet.

Items and Conditions Not Covered

This warranty does not cover the following:

- Any damage or deterioration due to normal use, wear and tear, or exposure.
- Cost of regular maintenance service or parts, such as filters, fuel, lubricants, tune-up parts, and adjustments.
- Any product or part which has been altered or misused or required replacement or repair due to normal wear, accidents, or lack of proper maintenance.
- Any repairs necessary due to use of parts, accessories or supplies, including gasoline, oil or lubricants, incompatible with the turf equipment or other than as recommended in the operator's manual or other operational instructions provided by Exmark.

There are no other express warranties except for engine and special emission system coverage.

All warranty work must be performed by an authorized Exmark Service Dealer using Exmark approved replacement parts.

Instructions for Obtaining Warranty Service

The product must be registered with original proof of purchase by an Exmark Service Dealer before obtaining any warranty service.

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402-223-6375 or
service@exmark.com

Owner's Responsibilities

If your product requires warranty service it must be returned to an authorized Exmark service dealer within the warranty period. This warranty extends only to turf equipment operated under normal conditions. You must read the operator's manual. You must also properly service and maintain your Exmark product as described in the operator's manual. Such routine maintenance, whether performed by a dealer or by you, is at your expense.

General Conditions

The sole liability of Exmark and Exmark Warranty Company with respect to this warranty shall be repair or replacement of defective components as set forth herein. **Neither Exmark nor Exmark Warranty Company shall be liable for any incidental or consequential loss or damage.**

Such damages include but are not limited to:

- Expenses related to gasoline, oil or lubricants.
- Travel time, overtime, after hours time or other extraordinary repair charges or charges relating to repairs or replacements outside of normal business hours at the place of business of the authorized Exmark Service Dealer.
- Rental of like or similar replacement equipment during the period of any warranty, repair or replacement work.
- Any telephone or telegram charges or travel charges.
- Loss or damage to person or property other than that covered by the terms of this warranty.
- Any claims for lost revenue, lost profit or additional cost as a result of a claim of breach of warranty.
- Attorney's fees.

No Claim of breach of warranty shall be cause for cancellation or rescission of the contract of sale of any Exmark mower.

All implied warranties of merchantability (that the product is fit for ordinary use) and fitness for use (that the product is fit for a particular purpose) are limited to the duration of the express warranty.

Some states do not allow exclusions of incidental or consequential damages, or limitations on how long an implied warranty lasts, so the above exclusions and limitations may not apply to you.

This warranty gives you specific legal rights, and you may also have other rights which vary from state to state.

Exmark Lazer Z X-Series, Lazer Z S-Series, and Vantage Turf Equipment

3 Year Limited Commercial Warranty

5 Year or 750 Hours Limited Consumer Warranty

General Warranty Conditions and Products Covered

Exmark Mfg. Co. Inc. and its affiliate, Exmark Warranty Company, pursuant to an agreement between them, jointly warrant on the terms and conditions herein, that we will repair, replace or adjust any part on these products and found by us (in the exercise of our reasonable discretion) to be defective in factory materials or workmanship.

This warranty may only be assigned or transferred to a second (or third) owner by an authorized Exmark dealer. The warranty period commences upon the date of the original retail purchase.

Commercial Warranty Conditions

This warranty applies to Exmark Lazer Z X-Series, Lazer Z S-Series, and Vantage turf equipment sold in the U.S. or Canada for a period of three years for commercial usage.

This warranty includes the cost of parts and labor for a period of two years and the cost of parts for one additional year. This warranty does not cover pickup and delivery charges to and from any authorized Exmark Service Dealer.

Consumer Warranty Conditions

This warranty applies to Exmark Lazer Z X-Series, Lazer Z S-Series, and Vantage turf equipment sold in the U.S. or Canada for a period of five years or 750 hours (whichever occurs first) for residential usage.

Residential usage means use of the product on the same lot as your home. Use at more than one location is considered commercial use, and the commercial use warranty detailed above would apply.

This warranty only includes the cost of parts and labor. For the first warrantable service repair, Exmark will cover up to \$45 for associated pick-up and delivery charges to and from any authorized Exmark Service Dealer. Additional transportation charges may apply, contact your Dealer for details.

Warranty Exceptions

<u>Warranty Exceptions</u>	<u>Warranty Period</u>
• Bags, Belts and Tires	90 days
• Battery	1 Year Prorated
• Engine	*

* The Engine warranty is covered by the engine manufacturer. Please refer to the engine manufacturer's warranty statement that is included in the literature packet.

Items and Conditions Not Covered

This warranty does not cover the following:

- Any damage or deterioration due to normal use, wear and tear, or exposure.
- Cost of regular maintenance service or parts, such as filters, fuel, lubricants, tune-up parts, and adjustments.
- Any product or part which has been altered or misused or required replacement or repair due to normal wear, accidents, or lack of proper maintenance.
- Any repairs necessary due to use of parts, accessories or supplies, including gasoline, oil or lubricants, incompatible with the turf equipment or other than as recommended in the operator's manual or other operational instructions provided by Exmark.

There are no other express warranties except for engine and special emission system coverage.

All warranty work must be performed by an authorized Exmark Service Dealer using Exmark approved replacement parts.

Instructions for Obtaining Warranty Service

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Owner's Responsibilities

If your product requires warranty service it must be returned to an authorized Exmark service dealer within the warranty period. This warranty extends only to turf equipment operated under normal conditions. You must read the operator's manual. You must also properly service and maintain your Exmark product as described in the operator's manual. Such routine maintenance, whether performed by a dealer or by you, is at your expense.

General Conditions

The sole liability of Exmark and Exmark Warranty Company with respect to this warranty shall be repair or replacement of defective components as set forth herein. **Neither Exmark nor Exmark Warranty Company shall be liable for any incidental or consequential loss or damage.**

Such damages include but are not limited to:

- Expenses related to gasoline, oil or lubricants.
- Travel time, overtime, after hours time or other extraordinary repair charges or charges relating to repairs or replacements outside of normal business hours at the place of business of the authorized Exmark Service Dealer.
- Rental of like or similar replacement equipment during the period of any warranty, repair or replacement work.
- Any telephone or telegram charges or travel charges.
- Loss or damage to person or property other than that covered by the terms of this warranty.
- Any claims for lost revenue, lost profit or additional cost as a result of a claim of breach of warranty.
- Attorney's fees.

No Claim of breach of warranty shall be cause for cancellation or rescission of the contract of sale of any Exmark mower.

All implied warranties of merchantability (that the product is fit for ordinary use) and fitness for use (that the product is fit for a particular purpose) are limited to the duration of the express warranty.

Some states do not allow exclusions of incidental or consequential damages, or limitations on how long an implied warranty lasts, so the above exclusions and limitations may not apply to you.

This warranty gives you specific legal rights, and you may also have other rights which vary from state to state.

Exmark Commercial Attachments and Accessories

1 Year Limited Warranty

Conditions and Products Covered

Exmark Mfg. Co. Inc. and its affiliate, Exmark Warranty Company, pursuant to an agreement between them, jointly warrant on the terms and conditions herein, that we will repair, replace or adjust any part on these products and found by us (in the exercise of our reasonable discretion) to be defective in factory materials or workmanship for a period of one year.

This warranty applies to Exmark commercial attachments and accessories sold in the U.S. or Canada. This warranty may only be assigned or transferred to a second (or third) owner by an authorized Exmark dealer. The warranty period commences upon the date of the original retail purchase.

Warranty Exceptions

- Bags, Belts and Tires

Warranty Period

90 days

This warranty only includes the cost of parts and labor.

Items and Conditions Not Covered

This warranty does not cover the following:

- Pickup and delivery charges to and from any authorized Exmark Service Dealer.
- Any damage or deterioration due to normal use, wear and tear, or exposure.
- Cost of regular maintenance service or parts, such as filters, fuel, lubricants, tune-up parts, and adjustments.
- Any product or part which has been altered or misused or required replacement or repair due to normal wear, accidents, or lack of proper maintenance.
- Any repairs necessary due to use of parts, accessories or supplies, including gasoline, oil or lubricants, incompatible with the attachment or accessory or other than as recommended in the operator's manual or other operational instructions provided by Exmark.

All warranty work must be performed by an authorized Exmark Service Dealer using Exmark approved replacement parts.

Instructions for Obtaining Warranty Service

The product must be registered with original proof of purchase by an Exmark Service Dealer before obtaining any warranty service.

Contact any Exmark Service Dealer to arrange service at their dealership. To locate a dealer convenient to you, access our website at www.exmark.com. U.S. or Canada customers may also call 402-223-6375.

If for any reason you are dissatisfied with the Service Dealer's analysis or with the assistance provided, contact us at:

Exmark Customer Service Department
The Exmark Warranty Company
2101 Ashland Avenue
Beatrice, NE 68310
402-223-6375 or
service@exmark.com

Owner's Responsibilities

If your product requires warranty service it must be returned to an authorized Exmark service dealer within the warranty period. This warranty extends only to commercial attachments and accessories operated under normal conditions. You must read the operator's manual. You must also properly service and maintain your Exmark product as described in the operator's manual or other operational instructions provided by Exmark. Such routine maintenance, whether performed by a dealer or by you, is at your expense.

General Conditions

The sole liability of Exmark and Exmark Warranty Company with respect to this warranty shall be repair or replacement of defective components as set forth herein. **Neither Exmark nor Exmark Warranty Company shall be liable for any incidental or consequential loss or damage.**

Such damages include but are not limited to:

- Expenses related to gasoline, oil or lubricants.
- Travel time, overtime, after hours time or other extraordinary repair charges or charges relating to repairs or replacements outside of normal business hours at the place of business of the authorized Exmark Service Dealer.
- Rental of like or similar replacement equipment during the period of any warranty, repair or replacement work.
- Any telephone or telegram charges or travel charges.
- Loss or damage to person or property other than that covered by the terms of this warranty.
- Any claims for lost revenue, lost profit or additional cost as a result of a claim of breach of warranty.
- Attorney's fees.

No Claim of breach of warranty shall be cause for cancellation or rescission of the contract of sale of any Exmark attachment or accessory.

All implied warranties of merchantability (that the product is fit for ordinary use) and fitness for use (that the product is fit for a particular purpose) are limited to the duration of the express warranty.

Some states do not allow exclusions of incidental or consequential damages, or limitations on how long an implied warranty lasts, so the above exclusions and limitations may not apply to you.

This warranty gives you specific legal rights, and you may also have other rights which vary from state to state.

Exmark Commercial Turf Equipment

1 Year Limited Warranty

Conditions and Products Covered

Exmark Mfg. Co. Inc. and its affiliate, Exmark Warranty Company, pursuant to an agreement between them, jointly warrant on the terms and conditions herein, that we will repair, replace or adjust any part on these products and found by us (in the exercise of our reasonable discretion) to be defective in factory materials or workmanship for a period of one year.

This warranty applies to Exmark commercial turf equipment sold in the U.S. or Canada. This warranty may only be assigned or transferred to a second (or third) owner by an authorized Exmark dealer. The warranty period commences upon the date of the original retail purchase.

Warranty Exceptions

- Bags, Belts and Tires
- Engine

Warranty Period

90 days

*

* The Engine warranty is covered by the engine manufacturer. Please refer to the engine manufacturer's warranty statement that is included in the literature packet.

This warranty only includes the cost of parts and labor.

Items and Conditions Not Covered

This warranty does not cover the following:

- Pickup and delivery charges to and from any authorized Exmark Service Dealer.
- Any damage or deterioration due to normal use, wear and tear, or exposure.
- Cost of regular maintenance service or parts, such as filters, fuel, lubricants, tune-up parts, and adjustments.
- Any product or part which has been altered or misused or required replacement or repair due to normal wear, accidents, or lack of proper maintenance.
- Any repairs necessary due to use of parts, accessories or supplies, including gasoline, oil or lubricants, incompatible with the turf equipment or other than as recommended in the operator's manual or other operational instructions provided by Exmark.

There are no other express warranties except for engine and special emission system coverage.

All warranty work must be performed by an authorized Exmark Service Dealer using Exmark approved replacement parts.

Instructions for Obtaining Warranty Service

The product must be registered with original proof of purchase by an Exmark Service Dealer before obtaining any warranty service.

Contact any Exmark Service Dealer to arrange service at their dealership. To locate a dealer convenient to you, access our website at www.exmark.com. U.S. or Canada customers may also call 402-223-6375.

If for any reason you are dissatisfied with the Service Dealer's analysis or with the assistance provided, contact us at:

Exmark Customer Service Department
The Exmark Warranty Company
2101 Ashland Avenue
Beatrice, NE 68310
402-223-6375 or
service@exmark.com

Owner's Responsibilities

If your product requires warranty service it must be returned to an authorized Exmark service dealer within the warranty period. This warranty extends only to turf equipment operated under normal conditions. You must read the operator's manual. You must also properly service and maintain your Exmark product as described in the operator's manual. Such routine maintenance, whether performed by a dealer or by you, is at your expense.

General Conditions

The sole liability of Exmark and Exmark Warranty Company with respect to this warranty shall be repair or replacement of defective components as set forth herein. **Neither Exmark nor Exmark Warranty Company shall be liable for any incidental or consequential loss or damage.**

Such damages include but are not limited to:

- Expenses related to gasoline, oil or lubricants.
- Travel time, overtime, after hours time or other extraordinary repair charges or charges relating to repairs or replacements outside of normal business hours at the place of business of the authorized Exmark Service Dealer.
- Rental of like or similar replacement equipment during the period of any warranty, repair or replacement work.
- Any telephone or telegram charges or travel charges.
- Loss or damage to person or property other than that covered by the terms of this warranty.
- Any claims for lost revenue, lost profit or additional cost as a result of a claim of breach of warranty.
- Attorney's fees.

No Claim of breach of warranty shall be cause for cancellation or rescission of the contract of sale of any Exmark mower.

All implied warranties of merchantability (that the product is fit for ordinary use) and fitness for use (that the product is fit for a particular purpose) are limited to the duration of the express warranty.

Some states do not allow exclusions of incidental or consequential damages, or limitations on how long an implied warranty lasts, so the above exclusions and limitations may not apply to you.

This warranty gives you specific legal rights, and you may also have other rights which vary from state to state.

Exmark Commercial Turf Equipment

2 Year Limited Warranty

Conditions and Products Covered

Exmark Mfg. Co. Inc. and its affiliate, Exmark Warranty Company, pursuant to an agreement between them, jointly warrant on the terms and conditions herein, that we will repair, replace or adjust any part on these products and found by us (in the exercise of our reasonable discretion) to be defective in factory materials or workmanship for a period of two years.

This warranty applies to Exmark commercial turf equipment sold in the U.S. or Canada. This warranty may only be assigned or transferred to a second (or third) owner by an authorized Exmark dealer. The warranty period commences upon the date of the original retail purchase.

<u>Warranty Exceptions</u>	<u>Warranty Period</u>
• Bags, Belts and Tires	90 days
• Battery	1 Year Prorated
• Engine	*

* The Engine warranty is covered by the engine manufacturer. Please refer to the engine manufacturer's warranty statement that is included in the literature packet.

This warranty only includes the cost of parts and labor.

Items and Conditions Not Covered

This warranty does not cover the following:

- Pickup and delivery charges to and from any authorized Exmark Service Dealer.
- Any damage or deterioration due to normal use, wear and tear, or exposure.
- Cost of regular maintenance service or parts, such as filters, fuel, lubricants, tune-up parts, and adjustments.
- Any product or part which has been altered or misused or required replacement or repair due to normal wear, accidents, or lack of proper maintenance.
- Any repairs necessary due to use of parts, accessories or supplies, including gasoline, oil or lubricants, incompatible with the turf equipment or other than as recommended in the operator's manual or other operational instructions provided by Exmark.

There are no other express warranties except for engine and special emission system coverage.

All warranty work must be performed by an authorized Exmark Service Dealer using Exmark approved replacement parts.

Instructions for Obtaining Warranty Service

The product must be registered with original proof of purchase by an Exmark Service Dealer before obtaining any warranty service.

Contact any Exmark Service Dealer to arrange service at their dealership. To locate a dealer convenient to you, access our website at www.exmark.com. U.S. or Canada customers may also call 402-223-6375.

If for any reason you are dissatisfied with the Service Dealer's analysis or with the assistance provided, contact us at:

Exmark Customer Service Department
The Exmark Warranty Company
2101 Ashland Avenue
Beatrice, NE 68310
402-223-6375 or
service@exmark.com

Owner's Responsibilities

If your product requires warranty service it must be returned to an authorized Exmark service dealer within the warranty period. This warranty extends only to turf equipment operated under normal conditions. You must read the operator's manual. You must also properly service and maintain your Exmark product as described in the operator's manual. Such routine maintenance, whether performed by a dealer or by you, is at your expense.

General Conditions

The sole liability of Exmark and Exmark Warranty Company with respect to this warranty shall be repair or replacement of defective components as set forth herein. **Neither Exmark nor Exmark Warranty Company shall be liable for any incidental or consequential loss or damage.**

Such damages include but are not limited to:

- Expenses related to gasoline, oil or lubricants.
- Travel time, overtime, after hours time or other extraordinary repair charges or charges relating to repairs or replacements outside of normal business hours at the place of business of the authorized Exmark Service Dealer.
- Rental of like or similar replacement equipment during the period of any warranty, repair or replacement work.
- Any telephone or telegram charges or travel charges.
- Loss or damage to person or property other than that covered by the terms of this warranty.
- Any claims for lost revenue, lost profit or additional cost as a result of a claim of breach of warranty.
- Attorney's fees.

No Claim of breach of warranty shall be cause for cancellation or rescission of the contract of sale of any Exmark mower.

All implied warranties of merchantability (that the product is fit for ordinary use) and fitness for use (that the product is fit for a particular purpose) are limited to the duration of the express warranty.

Some states do not allow exclusions of incidental or consequential damages, or limitations on how long an implied warranty lasts, so the above exclusions and limitations may not apply to you.

This warranty gives you specific legal rights, and you may also have other rights which vary from state to state.

Exmark Quest Attachments and Accessories

1-Year Limited Consumer Warranty (30-Day Limited Commercial Warranty)

Consumer Warranty Conditions and Products Covered

Exmark Mfg. Co. Inc. and its affiliate, Exmark Warranty Company, pursuant to an agreement between them, jointly warrant on the terms and conditions herein, that we will repair, replace or adjust any part on these products and found by us (in the exercise of our reasonable discretion) to be defective in factory materials or workmanship for a period of one year for residential usage of Exmark Quest attachments and accessories.

Residential usage means use of the product on the same lot as your home. Use at more than one location is considered commercial use, and the commercial use warranty detailed below would apply.

This warranty applies to Exmark Quest attachments and accessories sold in the U.S. or Canada. This warranty may only be assigned or transferred to a second (or third) owner by an authorized Exmark dealer. The warranty period commences upon the date of the original retail purchase.

Warranty Exceptions

- Bags, Belts and Tires

Warranty Period

90 days

This warranty only includes the cost of parts and labor.

Limited Warranty for Commercial Use

Exmark Quest attachments and accessories used for commercial, institutional, or rental use are warranted against defects in materials or workmanship for a period of 30 days from the date of original purchase.

Items and Conditions Not Covered

This warranty does not cover the following:

- Pickup and delivery charges to and from any authorized Exmark Service Dealer.
- Any damage or deterioration due to normal use, wear and tear, or exposure.
- Cost of regular maintenance service or parts, such as filters, fuel, lubricants, tune-up parts, and adjustments.
- Any product or part which has been altered or misused or required replacement or repair due to normal wear, accidents, or lack of proper maintenance.
- Any repairs necessary due to use of parts, accessories or supplies, including gasoline, oil or lubricants, incompatible with the attachments and accessories or other than as recommended in the operator's manual or other operational instructions provided by Exmark.

All warranty work must be performed by an authorized Exmark Service Dealer using Exmark approved replacement parts.

Instructions for Obtaining Warranty Service

The product must be registered with original proof of purchase by an Exmark Service Dealer before obtaining any warranty service.

Contact any Exmark Service Dealer to arrange service at their dealership. To locate a dealer convenient to you, access our website at www.exmark.com. U.S. or Canada customers may also call 402-223-6375.

If for any reason you are dissatisfied with the Service Dealer's analysis or with the assistance provided, contact us at:

Exmark Customer Service Department
The Exmark Warranty Company
2101 Ashland Avenue
Beatrice, NE 68310
402-223-6375 or
service@exmark.com

Owner's Responsibilities

If your product requires warranty service it must be returned to an authorized Exmark service dealer within the warranty period. This warranty extends only to Quest attachments and accessories operated under normal conditions. You must read the operator's manual. You must also properly service and maintain your Exmark product as described in the operator's manual or other operational instructions provided by Exmark. Such routine maintenance, whether performed by a dealer or by you, is at your expense.

General Conditions

The sole liability of Exmark and Exmark Warranty Company with respect to this warranty shall be repair or replacement of defective components as set forth herein. **Neither Exmark nor Exmark Warranty Company shall be liable for any incidental or consequential loss or damage.**

Such damages include but are not limited to:

- Expenses related to gasoline, oil or lubricants.
- Travel time, overtime, after hours time or other extraordinary repair charges or charges relating to repairs or replacements outside of normal business hours at the place of business of the authorized Exmark Service Dealer.
- Rental of like or similar replacement equipment during the period of any warranty, repair or replacement work.
- Any telephone or telegram charges or travel charges.
- Loss or damage to person or property other than that covered by the terms of this warranty.
- Any claims for lost revenue, lost profit or additional cost as a result of a claim of breach of warranty.
- Attorney's fees.

No Claim of breach of warranty shall be cause for cancellation or rescission of the contract of sale of any Exmark mower.

All implied warranties of merchantability (that the product is fit for ordinary use) and fitness for use (that the product is fit for a particular purpose) are limited to the duration of the express warranty.

Some states do not allow exclusions of incidental or consequential damages, or limitations on how long an implied warranty lasts, so the above exclusions and limitations may not apply to you.

This warranty gives you specific legal rights, and you may also have other rights which vary from state to state.

Exmark Commercial Attachments and Accessories

90 Day Limited Warranty

Conditions and Products Covered

Exmark Mfg. Co. Inc. and its affiliate, Exmark Warranty Company, pursuant to an agreement between them, jointly warrant on the terms and conditions herein, that we will repair, replace or adjust any part on these products and found by us (in the exercise of our reasonable discretion) to be defective in factory materials or workmanship for a period of 90 days.

This warranty applies to Exmark commercial attachments and accessories sold in the U.S. or Canada. This warranty may only be assigned or transferred to a second (or third) owner by an authorized Exmark dealer. The warranty period commences upon the date of the original retail purchase.

This warranty only includes the cost of parts and labor.

Items and Conditions Not Covered

This warranty does not cover the following:

- Pickup and delivery charges to and from any authorized Exmark Service Dealer.
- Any damage or deterioration due to normal use, wear and tear, or exposure.
- Cost of regular maintenance service or parts, such as filters, fuel, lubricants, tune-up parts, and adjustments.
- Any product or part which has been altered or misused or required replacement or repair due to normal wear, accidents, or lack of proper maintenance.
- Any repairs necessary due to use of parts, accessories or supplies, including gasoline, oil or lubricants, incompatible with the attachment or accessory or other than as recommended in the operator's manual or other operational instructions provided by Exmark.

All warranty work must be performed by an authorized Exmark Service Dealer using Exmark approved replacement parts.

Instructions for Obtaining Warranty Service

The product must be registered with original proof of purchase by an Exmark Service Dealer before obtaining any warranty service.

Contact any Exmark Service Dealer to arrange service at their dealership. To locate a dealer convenient to you, access our website at www.exmark.com. U.S. or Canada customers may also call 402-223-6375.

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The Exmark Warranty Company
2101 Ashland Avenue
Beatrice, NE 68310
402-223-6375 or
service@exmark.com

Owner's Responsibilities

If your product requires warranty service it must be returned to an authorized Exmark service dealer within the warranty period. This warranty extends only to commercial attachments and accessories operated under normal conditions. You must read the operator's manual. You must also properly service and maintain your Exmark product as described in the operator's manual or other operational instructions provided by Exmark. Such routine maintenance, whether performed by a dealer or by you, is at your expense.

General Conditions

The sole liability of Exmark and Exmark Warranty Company with respect to this warranty shall be repair or replacement of defective components as set forth herein. **Neither Exmark nor Exmark Warranty Company shall be liable for any incidental or consequential loss or damage.**

Such damages include but are not limited to:

- Expenses related to gasoline, oil or lubricants.
- Travel time, overtime, after hours time or other extraordinary repair charges or charges relating to repairs or replacements outside of normal business hours at the place of business of the authorized Exmark Service Dealer.
- Rental of like or similar replacement equipment during the period of any warranty, repair or replacement work.
- Any telephone or telegram charges or travel charges.
- Loss or damage to person or property other than that covered by the terms of this warranty.
- Any claims for lost revenue, lost profit or additional cost as a result of a claim of breach of warranty.
- Attorney's fees.

No Claim of breach of warranty shall be cause for cancellation or rescission of the contract of sale of any Exmark attachment or accessory.

All implied warranties of merchantability (that the product is fit for ordinary use) and fitness for use (that the product is fit for a particular purpose) are limited to the duration of the express warranty.

Some states do not allow exclusions of incidental or consequential damages, or limitations on how long an implied warranty lasts, so the above exclusions and limitations may not apply to you.

This warranty gives you specific legal rights, and you may also have other rights which vary from state to state.

Attachment C. Authorized Exmark Dealer Listing Revised 2/25/2011

COMPANY	Address1	Address2	CITY	STATE	Zip	Contact	Phone	Fax	Email	Year Established As Exmark	Outside Sales Support
All Seasons Outdoor Eqp	15130 E 10 Mile Rd		Eastpointe	MI	48021-1008	Ernie Vandale	5867714949	5867712323	Allseasons10@Earthlink.Net	7/10/1996	No
Atherton Road Sales & Service	6468 E Atherton Rd		Burton	MI	48519-1699	Jim Mckittrick	8107437776	8107430751	Info@Athertonroad.Com	7/10/1996	Yes
Ball Equipment	294 S Elk St		Sandusky	MI	48471	Mike Ball	8106483510	8106482813		1/10/2011	Yes
Bates Tractor & Equipment Inc.	461 E. Fenn Rd.		Coldwater	MI	49036	Dave Bates	5172799179	5172783997	Batestractor@Yahoo.Com	11/19/2004	Yes
Boullions Sales & Service	8530 N Territorial Rd		Dexter	MI	48130-9626	Kerry White	7344268527	7344262004	Sales@Boullionsales.Com	2/1/2008	Yes
Brunke's Small Engine Repair	9691 Cleveland Ave		Baroda	MI	49101-9750	Ed Brunke	2694221621	2694222947	Legacy1999@Aol.Com	1/18/1999	Yes
Burdick Street Landscape Equip	43 East Burdick St		Oxford	MI	48371	John Bradshaw	2489692800	2489692978		2/10/2010	Yes
Capital Equipment Clare Llc	302 North Mcewan		Clare	MI	48617	Mindy Ackerman	9893862192	9893867038	Kccl-Dave@Hotmail.Com	12/7/2007	Yes
Commercial Lawnmower	32098 Plymouth Rd		Livonia	MI	48150-1489	John Murphy	8007381388	7345253010	twirick@commmower.com	2/25/2011	No
Countryside Lawn & Power Eqt.	14770 Webster Rd		Bath	MI	48808-9783	Ed Emery	5176417379	5176414675	Clpbath@Cablespeed.Com	6/5/1997	No
D & G Equipment, Inc.	3915 Tractor Dr.		Howell	MI	48855	Brian Norton	5175406141	5175406144	Dghowell@Dgequipment.Com	8/23/2002	Yes
D & G Equipment, Inc.	1155 South Milford Rd.		Highland	MI	48357	Brian Norton	2488872410	2488873937	Dgmail@Dgequipment.Com	5/15/2007	Yes
D & G Equipment, Inc.	710 N. Cedar		Mason	MI	48854	Brian Norton	5176769588	5176769694	Dgmail@Dgequipment.Com	4/23/1998	Yes
D & G Equipment, Inc.	110 S. Lincoln		Williamston	MI	48813	Brian Norton	5175432540	5176553156		4/17/1998	Yes
D & G Equipment, Inc.	1047 N. Shiawassee		Corunna	MI	48817-1551	Brian Norton	9897438844	9897438855	Dgcorunna@Dgequipment.Com	10/3/2001	Yes
Dan's Farm Supply, Inc.	3975 South Adrian Hwy		Adrian	MI	49221-8725	Brian Norton	5172631395	5172655463		12/2/2005	No
Doug's Small Engine	5293 E Pickard St		Pleasant	MI	48858-5007	Tony Gill	9897730059	9897727465	Dse@Charterinternet.Com	1/22/2010	Yes
Ferguson's Lawn Equipment	955 S. Airport		Traverse City	MI	49686	Brad Barnes	2319462440	2319463215	Timt@Discountstove.Com	2/17/1997	Yes
Freeman Creek Equipment	7511 N US31		Freesoil	MI	49411	Jeff Patulski	2314645155	2314645159		11/10/2010	No
Hoffman's Power Equipment	3139 Enterprise		Saginaw	MI	48603	Kurt Hoffman	9897928676	9897920250		11/10/2010	Yes
Ina Store	10035 21 Mile Rd		Tustin	MI	49688	Dean Smallegan	2318257525	2318252648	inastore@i2k.com	2/15/2011	Yes
J & J Farms Sales & Service	4241 Holton Rd		Muskegon	MI	49445	Dealer	2317447140	2317447147		11/18/2009	No
John Hoeksema, Inc.	11483 E. Lakewood Blvd.		Holland	MI	49424	Howard Hoeksema	6163968132	6169280248	Hoeksema@Wmol.Com	6/21/2005	Yes
Kubota Of West Michigan	430 100Th Street Sw.		Byron Center	MI	49315-8540	Kaili Dohm	6168770800	6168770930	Erik@Kubotawest.Com	12/28/2001	Yes

Lumberjack Shack, Inc.	7230 Webster Rd	Imlay City	MI	48444-9655	Dave Zgnilec	8107247230	8107241399	Lumberjackshack@Charterinternet.Com	5/13/1993	No
Martin Small Engine, Llc	7750 W. Cleveland Rd.	Middleton	MI	48856	Mark Martin	9892365700	9892365711	Msellc@Yahoo.Com	9/6/1992	No
R & B Lawn Mowers Inc	2950 Puritan	Detroit	MI	48238-49009-	Dealer	3133416100	3133416100	Rb_Lawnmowers@Yahoo.Com	9/14/2009	No
Steensma Lawn & Power	7561 Stadium Dr	Kalamazoo	MI	7953-49080-	Brian Steensma	2693756476	2693758193	Sales@Steensmalawn.Com	9/8/2003	Yes
Steensma Lawn & Power Equipment	633 11Th Street	Plainwell	MI	1000-49319-	Tim Steensma	2696859557	2696859712	Tim@Steensmalawn.Com	9/6/2006	Yes
Weingartz Supply Co Inc	11875 Northland Dr	Cedar Springs	MI	8929-48335-	Ron Weingartz	6166962913	6166960618	Ron@Weingartz.Com	12/23/1997	Yes
Weingartz Supply Co Inc	39050 Grand River Ave	Farmington Hill	MI	1500-48317-	Ken Weingartz	2484713050	2484716948	Cbolton@Weingartz.Com	7/2/1996	Yes
Weingartz Supply Co Inc	46061 Van Dyke Ave	Utica	MI	5375-48346-	John Chambers	5867317240	5867319319	Jchambers@Weingartz.Com	7/2/1996	Yes
Weingartz Supply Co Inc	6585 Dixie Hwy	Clarkston	MI	3421	Chris Bolton	2486234731	2486205449	Sstrnad@Weingartz.Com	3/18/2002	Yes
Wm. F. Sell & Son, Inc.	19185 West	Woodhaven	MI	48183-48054-	Jeff Geftos	7342825100	7342821279	Wfselljig@Aol.Com	3/21/2002	No
Zimmer's Sales	6667 Saint Clair Hwy	East China	MI	1112	Nancy Schweihofer	8103297136	8103297137	Zimmer67@Comcast.Net	7/2/1996	No

2011 Exmark Models**Walk Behind Products**

Model	Description	Sugg. List	State Discount	State Price
2010 Commercial 21" Walk Behind AS				
EC21ASKAP	21" Hand Push w/Kaw FJ180V-180cc	\$ 887.00	28%	\$ 639.00
EC21ASKA	21" Self-Prop. w/Kaw FJ180V-180cc	\$ 998.00	28%	\$ 719.00
EC21ASHN	21" Self-Prop. w/Honda GSV-190cc	\$ 1,109.00	28%	\$ 798.00
LIMITED AVAILABILITY				
New 2011 Commercial 21" Walk Behind S-Series				
ECSKAP21	21" Hand Push w/Kaw FJ180V-180cc	\$ 942.00	28%	\$ 678.00
ECSKA21	21" Self-Prop. w/Kaw FJ180V-180cc	\$ 1,053.00	28%	\$ 758.00
ECSHN21	21" Self-Prop. w/Honda GSV-190cc	\$ 1,109.00	28%	\$ 798.00
2010 Commercial 21" Walk Behind				
EC21KA	21" Self-Prop. Zone Start w/Kaw FJ180V-KAI-180cc & one gallon remote fuel tank	\$ 1,109.00	28%	\$ 798.00
EC21KABBC	21" Self-Prop. BBC w/Kaw FJ180V-KAI-180cc & one gallon remote fuel tank	\$ 1,320.00	28%	\$ 950.00
EC21HNBBC	21" Self-Prop. BBC w/Honda GXV-160cc & one gallon remote fuel tank	\$ 1,497.00	28%	\$ 1,078.00
LIMITED AVAILABILITY				
New 2011 Commercial 21" Walk Behind X-Series				
ECXKA21	21" Self-Prop. Zone Start w/Kaw FJ180V-KAI-180cc & one gallon remote fuel tank	\$ 1,164.00	28%	\$ 838.00
ECXHN21	21" Self-Prop. Zone Start w/Honda GSV-180cc & one gallon remote fuel tank	\$ 1,331.00	28%	\$ 958.00
ECXKABBC21	21" Self-Prop. BBC w/Kaw FJ180V-KAI-180cc & one gallon remote fuel tank	\$ 1,375.00	28%	\$ 990.00
ECXHNBBC21	21" Self-Prop. BBC w/Honda GSV-160cc & one gallon remote fuel tank	\$ 1,553.00	28%	\$ 1,118.00

2010 Metro 26" Walk Behind				
MS6KA26B	26" Self-Prop. BBC w/Kaw FJ180V-KAI	\$ 1,886.00	28%	\$ 1,358.00
LIMITED AVAILABILITY				
New 2011 Metro 26" Walk Behind				
MSKABBC26	26" Self-Prop. BBC w/Kaw FJ180V-KAI	\$ 1,941.00	28%	\$ 1,398.00
2010 Metro 5 - Speed Double Belt Drive				
M16KA322P	32" 16 HP Kawasaki Twin - Pistol Grip Handles - Single B Belt	\$ 3,162.00	28%	\$ 2,277.00
M16KA362	36" 16 HP Kawasaki - Twin - ECS	\$ 3,495.00	28%	\$ 2,516.00
M16KA362P	36" 16 HP Kawasaki Twin - Pistol Grip Handles	\$ 3,495.00	28%	\$ 2,516.00
M16KA483	48" 16 HP Kawasaki - Twin - ECS	\$ 3,762.00	28%	\$ 2,709.00
M16KA483P	48" 16 HP Kawasaki - Twin - Pistol Grip Handles	\$ 3,762.00	28%	\$ 2,709.00
LIMITED AVAILABILITY				
New 2011 Metro 5 - Speed Double Belt Drive				
MG16KA322P	32" 16 HP Kawasaki Twin - Pistol Grip Handles - Single B Belt	\$ 3,218.00	28%	\$ 2,317.00
MG16KA362P	36" 16 HP Kawasaki - Twin - ECS	\$ 3,606.00	28%	\$ 2,596.00
MG16KA362	36" 16 HP Kawasaki Twin - Pistol Grip Handles	\$ 3,606.00	28%	\$ 2,596.00
MG16KA483P	48" 16 HP Kawasaki - Twin - ECS	\$ 3,884.00	28%	\$ 2,796.00
MG16KA483	48" 16 HP Kawasaki - Twin - Pistol Grip Handles	\$ 3,884.00	28%	\$ 2,796.00
2011 Viking Hydro - ECS				
VH16KA362	36" 16 HP Kawasaki Twin - ECS	\$ 5,660.00	28%	\$ 4,075.00
VH16KA483	48" 16 HP Kawasaki Twin - ECS	\$ 5,882.00	28%	\$ 4,235.00
2010 Turf Tracer HP - ECS				
THP16KA363	36" 16 HP Kawasaki Twin - ECS	\$ 6,159.00	28%	\$ 4,434.00
THP16KA483	48" 16 HP Kawasaki Twin - ECS	\$ 6,825.00	28%	\$ 4,914.00
THP18KA523	48" 18 HP Kawasaki Twin - ECS	\$ 7,081.00	28%	\$ 5,098.00
THP20KAE483	48" 20 HP Kawasaki - ECS - Electric Start	\$ 7,303.00	28%	\$ 5,258.00
THP20KAE523	52" 20 HP Kawasaki - ECS - Electric Start	\$ 7,536.00	28%	\$ 5,426.00

LIMITED AVAILABILITY				
New 2011 Turf Tracer S-Series				
TTS16KA363	36" 16 HP Kawasaki Twin - ECS	\$ 6,270.00	28%	\$ 4,514.00
TTS16KA483	48" 16 HP Kawasaki Twin - ECS	\$ 6,936.00	28%	\$ 4,994.00
TTS18KA523	48" 18 HP Kawasaki Twin - ECS	\$ 7,214.00	28%	\$ 5,194.00
TTS20KAE483	48" 20 HP Kawasaki - ECS - Electric Start	\$ 7,436.00	28%	\$ 5,354.00
TTS20KAE523	52" 20 HP Kawasaki - ECS - Electric Start	\$ 7,658.00	28%	\$ 5,514.00
New 2011 Turf Tracer S-Series Propane				
TTS20PKAE483	48" 20 HP Kawasaki - ECS - Electric Start - Propane	\$ 9,434.00	28%	\$ 6,792.00
TTS20PKAE523	52" 20 HP Kawasaki - ECS - Electric Start - Propane	\$ 9,656.00	28%	\$ 6,952.00
2010 Turf Tracer Hydro				
TT20KCE	20 HP Kohler Command - ECS - Electric Start - Tractor Unit	\$ 5,637.00	28%	\$ 4,059.00
TT24KAE	24 HP Kawasaki - ECS - Electric Start - Tractor Unit	\$ 6,415.00	28%	\$ 4,619.00
LIMITED AVAILABILITY				
NEW 2011 Turf Tracer X-Series				
TTX20KCE	20 HP Kohler Command - ECS - Electric Start - Tractor Unit	\$ 6,048.00	28%	\$ 4,355.00
TTX21EKCE	21 HP EFI Kohler - ECS - Electric Start - Tractor Unit	\$ 6,659.00	28%	\$ 4,794.00
TTX24KAE	24 HP Kawasaki - ECS - Electric Start - Tractor Unit	\$ 6,548.00	28%	\$ 4,715.00
NEW 2011 Turf Tracer X-Series Propane				
TTX24PKAE	24 HP Kawasaki - ECS - Electric Start - Tractor Unit - Propane	\$ 8,768.00	28%	\$ 6,313.00
Turf Tracer Decks				
FMD524	52" Full Floating Ultra Cut Series 4 Deck	\$ 2,219.00	28%	\$ 1,598.00
FMD604	60" Full Floating Ultra Cut Series 4 Deck	\$ 2,330.00	28%	\$ 1,678.00

2011 Exmark Models**Stand On Products**

Model	Description	Sugg. List	State Discount	State Price
Vantage				
VT18KA363	36" 18 HP Kawasaki Stand On - Fabricated Series 3 Deck	\$ 7,991.00	28%	\$ 5,754.00
VT20KAS484	48" 20 HP Kawasaki Stand On - Ultra Cut Series 4 Deck	\$ 8,324.00	28%	\$ 5,993.00
VT20KAS524	52" 20 HP Kawasaki Stand On - Ultra Cut Series 4 Deck	\$ 8,435.00	28%	\$ 6,073.00
VT24KAS484	48" 24 HP Kawasaki Stand On - Ultra Cut Series 4 Deck	\$ 8,768.00	28%	\$ 6,313.00
VT24KAS524	52" 24 HP Kawasaki Stand On - Ultra Cut Series 4 Deck	\$ 8,879.00	28%	\$ 6,393.00
VT25EKC524	52" 24 HP EFI Kohler Stand On - Ultra Cut Series 4 Deck	\$ 9,822.00	28%	\$ 7,072.00
LIMITED AVAILABILITY				

2011 Exmark Models**Riding Products**

Model	Description	Sugg. List	State Discount	State Price
New 2011 Pioneer E-Series				
PNE22KA482	48" 22 HP Kawasaki - Fabricated Series 2 Deck	\$ 5,993.00	10%	\$ 5,394.00
PNE24KA522	52" 24 HP Kawasaki - Fabricated Series 2 Deck	\$ 6,437.00	10%	\$ 5,793.00
New 2011 Pioneer S-Series				
PNS20KA443	44" 20 HP Kawasaki w/HD Air Cleaner - Fabricated Series 3 Deck	\$ 6,881.00	28%	\$ 4,954.00
PNS22KA483	48" 22 HP Kawasaki w/HD Air Cleaner - Fabricated Series 3 Deck	\$ 7,214.00	28%	\$ 5,194.00
PNS24KA523	52" 24 HP Kawasaki w/HD Air Cleaner - Fabricated Series 3 Deck	\$ 7,658.00	28%	\$ 5,514.00
2010 Next Lazer Z - Advantage Series				
LZA20KAS484	48" 20 HP FS Kawasaki - Ultra Cut Series 4 Deck	\$ 8,324.00	28%	\$ 5,993.00
LZA20KAX484	48" 20 HP FX Kawasaki w/HD Air Cleaner - Ultra Cut Series 4 Deck	\$ 8,546.00	28%	\$ 6,153.00

LZA20KAX524	52" 20 HP FX Kawasaki w/HD Air Cleaner - Ultra Cut Series 4 Deck	\$ 8,879.00	28%	\$ 6,393.00
LZA27KC604	60" 27 HP Kohler - Ultra Cut Series 4 Deck	\$ 9,710.00	28%	\$ 6,991.00
LIMITED AVAILABILITY				
New 2011 Lazer E-Series				
LZE20KA484	48" 20 HP Kawasaki - Ultra Cut Series 4 Deck	\$ 8,546.00	28%	\$ 6,153.00
LZE22KA484	48" 22 HP Kawasaki - Ultra Cut Series 4 Deck	\$ 8,768.00	28%	\$ 6,313.00
LZE24KA524	52" 24 HP Kawasaki - Ultra Cut Series 4 Deck	\$ 9,212.00	28%	\$ 6,633.00
LZE27KC604	60" 27 HP Kohler - Ultra Cut Series 4 Deck	\$ 9,767.00	28%	\$ 7,032.00
2010 Next Lazer Z - Advantage Series X				
LZAS20BV484	48" 20 HP Briggs Vanguard - Ultra Cut Series 4 Deck	\$ 8,879.00	28%	\$ 6,393.00
LZAS22KA484	48" 22 HP Kawasaki Twin - Ultra Cut Series 4 Deck	\$ 9,323.00	28%	\$ 6,713.00
LZAS23KC524	52" 23 HP Kohler Command - Ultra Cut Series 4 Deck	\$ 9,878.00	28%	\$ 7,112.00
LZAS27KC524	52" 27 HP Kohler Command - Ultra Cut Series 4 Deck	\$ 10,433.00	28%	\$ 7,512.00
LZAS27KC604	60" 27 HP Kohler Command - Ultra Cut Series 4 Deck	\$ 11,099.00	28%	\$ 7,991.00
LZAS29KA724	72" 29 HP Kawasaki Twin - Ultra Cut Series 4 Deck	\$ 11,876.00	28%	\$ 8,551.00
LIMITED AVAILABILITY				
New 2011 Lazer S-Series				
LZS22KA484	48" 22 HP Kawasaki Twin - Ultra Cut Series 4 Deck	\$ 9,545.00	28%	\$ 6,872.00
LZS23KC524	52" 23 HP Kohler Command - Ultra Cut Series 4 Deck	\$ 9,989.00	28%	\$ 7,192.00
LZS25KC604	60" 25 HP Kohler Command - Ultra Cut Series 4 Deck	\$ 10,988.00	28%	\$ 7,911.00
LZS25EKC604	60" 25 HP EFI Kohler - Ultra Cut Series 4 Deck	\$ 11,543.00	28%	\$ 8,311.00
LZS27KC524	52" 27 HP Kohler Command - Ultra Cut Series 4 Deck	\$ 10,655.00	28%	\$ 7,672.00
LZS27KC604	60" 27 HP Kohler Command - Ultra Cut Series 4 Deck	\$ 11,321.00	28%	\$ 8,151.00
LZS29KA724	72" 29 HP Kawasaki Twin - Ultra Cut Series 4 Deck	\$ 12,098.00	28%	\$ 8,711.00
LZS29EKC724	72" 29 HP EFI Kohler - Ultra Cut Series 4 Deck	\$ 12,653.00	28%	\$ 9,110.00
New 2011 Lazer S-Series Propane				
LAS28KA604-LPG	60" 28 HP Kawasaki Twin - Ultra Cut Series 4 Deck - Propane	\$ 12,843.00	28%	\$ 9,247.00
LAS28KA724-LPG	72" 28 HP Kawasaki Twin - Ultra Cut Series 4 Deck - Propane	\$ 13,398.00	28%	\$ 9,647.00
LZS29PKA604	60" 29 HP Kawasaki Twin - Ultra Cut Series 4 Deck - Propane	\$ 14,318.00	28%	\$ 10,309.00
LZS29PKA724	72" 29 HP Kawasaki Twin - Ultra Cut Series 4 Deck - Propane	\$ 14,873.00	28%	\$ 10,709.00
LIMITED AVAILABILITY				

2010 Next Lazer Z

LZZ23KC486	48" 23 HP Kohler Command - Ultra Cut Series 6 Deck	\$ 10,433.00	28%	\$ 7,512.00
LZZ23KC526	52" 23 HP Kohler Command - Ultra Cut Series 6 Deck	\$ 10,766.00	28%	\$ 7,752.00
LZZ27KC526	52" 27 HP Kohler Command - Ultra Cut Series 6 Deck	\$ 11,210.00	28%	\$ 8,071.00
LZZ27KC606	60" 27 HP Kohler Command - Ultra Cut Series 6 Deck	\$ 11,987.00	28%	\$ 8,631.00
LZZ29KA606	60" 29 HP Kawasaki Twin - Ultra Cut Series 6 Deck	\$ 12,209.00	28%	\$ 8,790.00
LZZ29KCE606	60" 29 HP EFI Kohler - Ultra Cut Series 6 Deck	\$ 12,764.00	28%	\$ 9,190.00
LZZ34KA606	60" 34 HP Kawasaki Twin - Ultra Cut Series 6 Deck	\$ 12,875.00	28%	\$ 9,270.00
LZZ34KA726	72" 34 HP Kawasaki Twin - Ultra Cut Series 6 Deck	\$ 13,319.00	28%	\$ 9,590.00
LZZ38KC606	60" 38 HP Kohler Command - Ultra Cut Series 6 Deck	\$ 13,319.00	28%	\$ 9,590.00
LZZ38KC726	72" 38 HP Kohler Command - Ultra Cut Series 6 Deck	\$ 13,763.00	28%	\$ 9,909.00
LIMITED AVAILABILITY				

New 2011 Lazer X-Series

LZX23KC486	48" 23 HP Kohler Command - Ultra Cut Series 6 Deck	\$ 10,655.00	28%	\$ 7,672.00
LZX24KA526	52" 24 HP Kawasaki Twin - Ultra Cut Series 6 Deck	\$ 11,210.00	28%	\$ 8,071.00
LZX27KC526	52" 27 HP Kohler Command - Ultra Cut Series 6 Deck	\$ 11,432.00	28%	\$ 8,231.00
LZX27KC606	60" 27 HP Kohler Command - Ultra Cut Series 6 Deck	\$ 12,209.00	28%	\$ 8,790.00
LZX29KA606	60" 29 HP Kawasaki Twin - Ultra Cut Series 6 Deck	\$ 12,431.00	28%	\$ 8,950.00
LZX29EKC606SS	60" 29 HP EFI Kohler - Ultra Cut Series 6 Deck w/ New Suspension Seat	\$ 13,430.00	28%	\$ 9,670.00
LZX34KC606	60" 34 HP Kawasaki Twin - Ultra Cut Series 6 Deck	\$ 13,208.00	28%	\$ 9,510.00
LZX34KC726	72" 34 HP Kawasaki Twin - Ultra Cut Series 6 Deck	\$ 13,763.00	28%	\$ 9,909.00
LZX38KC606SS	60" 38 HP Kohler Command - Ultra Cut Series 6 Deck w/ New Suspension Seat	\$ 14,096.00	28%	\$ 10,149.00
LZX38KC726SS	72" 38 HP Kohler Command - Ultra Cut Series 6 Deck w/ New Suspension Seat	\$ 14,540.00	28%	\$ 10,469.00

New 2011 Lazer X-Series Propane

LZX29PKA606	60" 29 HP Kawasaki Twin - Ultra Cut Series 6 Deck - Propane	\$ 15,095.00	28%	\$ 10,868.00
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2010 Lazer Z XS

LXS35BV665	66" 35 HP Briggs Vanguard 2-Cylinder - Triton Series 5 Deck	\$ 14,984.00	28%	\$ 10,788.00
LXS35BV725	72" 35 HP Briggs Vanguard 2-Cylinder - Triton Series 5 Deck	\$ 15,539.00	28%	\$ 11,188.00
LIMITED AVAILABILITY				

New 2011 Lazer D-Series				
Model	Description	Sugg. List	State Discount	State Price
LZD25KD605	60" 25 HP Kubota Diesel - Triton Series 5 Deck	\$ 17,759.00	28%	\$ 12,786.00
LZD25KD725	72" 25 HP Kubota Diesel - Triton Series 5 Deck	\$ 18,647.00	28%	\$ 13,426.00
Navigator				
NAV20KC	20 HP Kohler Command Tractor Unit 9.5 bu. Collection Hopper	\$ 11,099.00	28%	\$ 7,991.00
NAV27KC	27 HP Kohler Command Tractor Unit 9.5 bu. Collection Hopper	\$ 12,209.00	28%	\$ 8,790.00
NV27EKC	27 HP Kohler EFI Tractor Unit 9.5 bu. Collection Hopper	\$ 12,764.00	28%	\$ 9,190.00
CD42CD	42" Center Discharge Deck w/HD Gear Driven Spindle Assy.	\$ 2,885.00	28%	\$ 2,077.00
CD48CD	48" Center Discharge Deck w/HD Gear Driven Spindle Assy.	\$ 2,996.00	28%	\$ 2,157.00
Material Collection System				
GC36MC	Side Bagger For Wide Area Walks Series 2, 3 And 4 Decks. Riders Below S/N 790,000 Equipped With Series 3 & 4 Decks. S/N 790,000 And Above With 116-4091 Kit.	\$ 299.00	20%	\$ 239.00
116-4091	GC36MC adapter kit for Vantage and Lazer's (S/N 790,000 And Above)	\$ 20.00	20%	\$ 16.00
GC3444	Side Bagger for 34/44" Phazer	\$ 349.00	20%	\$ 279.00
116-1084	Rear Bagger for Quest (S/N Below 920,000)	\$ 599.00	20%	\$ 479.00
Ultra Vac Collection System - All Vac's Require a Completing Kit				
Ultra Vac Material Collection Systems for Lazer HP				
LHPUV4650	Lazer Z HP Ultra Vac	\$ 1,699.00	20%	\$ 1,359.00
LHPUVD4650	Lazer Z HP Ultra Vac Quick Dump System	\$ 999.00	20%	\$ 799.00
LHPUV5256	Lazer Z HP Ultra Vac	\$ 1,699.00	20%	\$ 1,359.00
LHPUVD5256	Lazer Z HP Ultra Vac Quick Dump System	\$ 2,399.00	20%	\$ 1,919.00
Ultra Vac Material Collection Systems for Lazer Z & Lazer XS				
LZUV52	Lazer Z Ultra Vac	\$ 1,799.00	20%	\$ 1,439.00
UV60	Lazer Z Ultra Vac	\$ 2,699.00	20%	\$ 2,159.00
UVD60	Lazer Z Ultra Vac Quick Dump System	\$ 2,999.00	20%	\$ 2,399.00
UV6672	Lazer Z Ultra Vac	\$ 2,499.00	20%	\$ 1,999.00
UVD6672	Lazer Z Ultra Vac Quick Dump System	\$ 2,999.00	20%	\$ 2,399.00
LZUV72	Lazer Z Ultra Vac - S/N Below 352,000	\$ 1,399.00	20%	\$ 1,119.00
Next Gen Lazer Ultra Vac Material Collection Systems				
LZUV2B	2 Bag, Non-Dump	\$ 1,799.00	20%	\$ 1,439.00
LZUVQD7	7 Bushel, Quick Dump from the Seat	\$ 2,499.00	20%	\$ 1,999.00
LZUV3B	3 Bag, Non-Dump	\$ 2,699.00	20%	\$ 2,159.00

LZUVQD11	11 Bushel, Quick Dump from the Seat	\$ 2,999.00	20%	\$ 2,399.00
Ultra Vac Specials				
LHPUV4448	Ultra Vac 44/48" Lazer Z HP	\$ 1,589.00	20%	\$ 1,271.00
LHPUVD4448	Ultra Vac, Quick Discharge for 44/48" Lazer Z HP	\$ 2,119.00	20%	\$ 1,695.00
LHPUVD52	Ultra Vac, Quick Discharge for 52" Lazer Z HP - Requires 103-1317 Completing Kit	\$ 1,499.00	20%	\$ 1,199.00
Ultra Vac Drive Kits				
103-1313	Completing Kit For 48" Lazer Z HP S/N 203,376 And Below	\$ 129.00	20%	\$ 103.00
103-1314	Completing Kit For 48" W/2" Tab S/N 203,377 And Above	\$ 129.00	20%	\$ 103.00
103-1315	Completing Kit For 44" Lazer Z HP	\$ 129.00	20%	\$ 103.00
103-1317	Completing Kit For 52" Lazer Z HP	\$ 129.00	20%	\$ 103.00
103-2974	Completing Kit For 72" Lazer Z W/Weights	\$ 299.00	20%	\$ 239.00
103-2997	Completing Kit For 52" Lazer Z	\$ 159.00	20%	\$ 127.00
103-5629	Front Weight Kit For All LHP's Equipped With Foldable ROPS	\$ 159.00	20%	\$ 127.00
103-5630	Conversion Kit For "C" Model Ultra Vac's Only - 72" Lazer XP	\$ 99.00	20%	\$ 79.00
103-5633	Front Weight Kit For All Lazer Z's S/N Below 440,000	\$ 199.00	20%	\$ 159.00
103-7416	Completing Kit For 52" Lazer Z S/N 510,000 And Above	\$ 399.00	20%	\$ 319.00
103-7419	Kit To Mount UV60/72C, UVD60/72C To Lazer S/N Below 510,000	\$ 199.00	20%	\$ 159.00
103-7420	Kit To Mount UV60C or UVD60C To Lazer XP	\$ 399.00	20%	\$ 319.00
103-7876	Kit To Mount UV60C or UVD60C To Lazer XS	\$ 149.00	20%	\$ 119.00
109-1013	Completing Kit For 46" Lazer Z HP	\$ 149.00	20%	\$ 119.00
109-1014	Completing Kit For 50" Lazer Z HP	\$ 149.00	20%	\$ 119.00
109-1015	Completing Kit For 56" Lazer Z HP	\$ 149.00	20%	\$ 119.00
109-1167	Completing Kit For 60" Lazer Z And Lazer Z XS	\$ 149.00	20%	\$ 119.00
109-1168	Completing Kit For 66" Lazer Z And Lazer Z XS	\$ 199.00	20%	\$ 159.00
109-1169	Completing Kit For 72" Lazer Z And Lazer Z XS	\$ 199.00	20%	\$ 159.00
109-1179	Completing Kit For 604 Lazer Z Deck (Excludes LZA, LZAS, LZE, LZS) - See Up Fit Chart	\$ 269.00	20%	\$ 215.00
109-1185	Completing Kit For 52" Lazer Z HP	\$ 269.00	20%	\$ 215.00
109-1189	Completing Kit For 604 Lazer Z Deck (Excludes LZA, LZAS, LZE, LZS) - See Up Fit Chart	\$ 299.00	20%	\$ 239.00
109-1191	Completing Kit For 72" Lazer Z (excludes LZAS and LZS)	\$ 299.00	20%	\$ 239.00
109-1193	Completing Kit For 60" Lazer Z XS and XP	\$ 299.00	20%	\$ 239.00
109-1194	Completing Kit For 72" Lazer Z XS and XP	\$ 269.00	20%	\$ 215.00
109-2203	Kit, Floor Pan Weight For Liquid Cooled XS	\$ 149.00	20%	\$ 119.00
109-9622	Completing Kit For 48" LZAS and LZS	\$ 149.00	20%	\$ 119.00
109-9623	Completing Kit For 48" LZZ and LZX	\$ 149.00	20%	\$ 119.00
109-9624	Completing Kit For 52" LZAS and LZS	\$ 149.00	20%	\$ 119.00

109-9625	Completing Kit For 52" LZZ and LZX	\$ 149.00	20%	\$ 119.00
109-9626	Completing Kit For 60" LZAS and LZS	\$ 149.00	20%	\$ 119.00
109-9627	Completing Kit For 60" LZZ and LZX	\$ 149.00	20%	\$ 119.00
109-9628	Completing Kit For 72" LZAS and LZS	\$ 149.00	20%	\$ 119.00
109-9629	Completing Kit For 72" LZZ and LZX	\$ 149.00	20%	\$ 119.00
116-2084	Completing Kit For 48" LZA and LZE	\$ 149.00	20%	\$ 119.00
116-2085	Completing Kit For 52" LZA and LZE	\$ 149.00	20%	\$ 119.00
116-2086	Completing Kit For 60" LZA and LZE	\$ 149.00	20%	\$ 119.00
LIMITED AVAILABILITY				
Mulching Kits				
116-0251	21" Mulch Kit for EC21	\$ 6.98	20%	\$ 6.00
MK26	26" Mulch Kit - See Mulch Kit Chart	\$ 79.00	20%	\$ 63.00
MK322	32" Mulch Kit - See Mulch Kit Chart	\$ 199.00	20%	\$ 159.00
MK343	34" Mulch Kit - See Mulch Kit Chart	\$ 199.00	20%	\$ 159.00
MK362	36" Mulch Kit - See Mulch Kit Chart	\$ 199.00	20%	\$ 159.00
MK363Q	36" Mulch Kit - See Mulch Kit Chart	\$ 199.00	20%	\$ 159.00
116-1085	42" Mulch Kit - See Mulch Kit Chart	\$ 179.00	20%	\$ 143.00
MKNAV42	42" Mulch Kit - See Mulch Kit Chart	\$ 279.00	20%	\$ 223.00
116-1108	44" Mulch Kit - See Mulch Kit Chart	\$ 199.00	20%	\$ 159.00
MK443Q	44" Mulch Kit - See Mulch Kit Chart	\$ 199.00	20%	\$ 159.00
MK465	46" Mulch Kit - See Mulch Kit Chart	\$ 249.00	20%	\$ 199.00
109-5980	48" Mulch Kit - See Mulch Kit Chart	\$ 199.00	20%	\$ 159.00
MK483Q	48" Mulch Kit - See Mulch Kit Chart	\$ 249.00	20%	\$ 199.00
MK486	48" Mulch Kit - See Mulch Kit Chart	\$ 249.00	20%	\$ 199.00
MKNAV48	48" Mulch Kit - See Mulch Kit Chart	\$ 279.00	20%	\$ 223.00
MK505	50" Mulch Kit - See Mulch Kit Chart	\$ 249.00	20%	\$ 199.00
109-5982	52" Mulch Kit - See Mulch Kit Chart	\$ 199.00	20%	\$ 159.00
MK523Q	52" Mulch Kit - See Mulch Kit Chart	\$ 249.00	20%	\$ 199.00
MK526	52" Mulch Kit - See Mulch Kit Chart	\$ 249.00	20%	\$ 199.00
MK565	56" Mulch Kit - See Mulch Kit Chart	\$ 249.00	20%	\$ 199.00
MK603Q	60" Mulch Kit - See Mulch Kit Chart	\$ 249.00	20%	\$ 199.00
MK605	60" Mulch Kit - See Mulch Kit Chart	\$ 249.00	20%	\$ 199.00
MK606	60" Mulch Kit - See Mulch Kit Chart	\$ 249.00	20%	\$ 199.00
MK665	66" Mulch Kit - See Mulch Kit Chart	\$ 249.00	20%	\$ 199.00
MK724Q	72" Mulch Kit - See Mulch Kit Chart	\$ 249.00	20%	\$ 199.00
MK725	72" Mulch Kit - See Mulch Kit Chart	\$ 249.00	20%	\$ 199.00
MK726	72" Mulch Kit - See Mulch Kit Chart	\$ 249.00	20%	\$ 199.00

LIMITED AVAILABILITY				
TURF STRIPING KITS				
STRFMD	Striping Kit - All FMD 523/524/603/604 Decks	\$ 379.00	20%	\$ 303.00
STRHPW36	Striping Kit - Turf Tracer HP and S-Series 36"	\$ 379.00	20%	\$ 303.00
STRHPW48	Striping Kit - Turf Tracer HP and S-Series 48/52"	\$ 379.00	20%	\$ 303.00
STRLHP44	Striping Kit - Lazer CT and HP 44"	\$ 379.00	20%	\$ 303.00
STRLHP48	Striping Kit - Lazer CT and HP 48"	\$ 379.00	20%	\$ 303.00
STRLHP5	Striping Kit - Lazer HP 465/505/565 Decks	\$ 379.00	20%	\$ 303.00
STRLHP52	Striping Kit - Lazer CT and HP 52"	\$ 379.00	20%	\$ 303.00
STRLZ52	Striping Kit - Lazer Z 52" S/N 790,000 and below	\$ 379.00	20%	\$ 303.00
STRLZ60	Striping Kit - Lazer Z and CT 60" S/N 600,000 and below	\$ 379.00	20%	\$ 303.00
109-5081	Striping Kit - Lazer Z 466/486/526/606 Decks S/N 790,000 and above	\$ 249.00	20%	\$ 199.00
STR605	Striping Kit - Lazer Z 565/605 Decks S/N 600,000 to 790,000	\$ 379.00	20%	\$ 303.00
STR665-725	Striping Kit - Lazer 665/725 Decks S/N 600,000 to 790,000	\$ 379.00	20%	\$ 303.00
109-5080	Striping Kit - Lazer Z 726 Deck S/N 790,000 and above	\$ 249.00	20%	\$ 199.00
STRLZ72	Striping Kit - Lazer Z and XS 72" S/N 600,000 and below	\$ 379.00	20%	\$ 303.00
STRLZ60XP	Striping Kit - Lazer XP 60"	\$ 379.00	20%	\$ 303.00
LIMITED AVAILABILITY				
21" and 26" Walk Behind Accessories				
98-8026	Side Discharge Kit for M21	\$ 79.00	20%	\$ 63.00
109-4800	Side Discharge Kit for M26	\$ 89.00	20%	\$ 71.00
109-8442	Coated Bail OPC/BBC	\$ 22.98	20%	\$ 18.00
109-8443	Coated Bail Drive	\$ 19.98	20%	\$ 16.00
109-9320	Rear Discharge Kit	\$ 99.98	20%	\$ 80.00
109-9326	Door Handle Kit	\$ 5.00	20%	\$ 4.00
109-9328	9.5" Diameter Tire Kit	\$ 89.00	20%	\$ 71.00
109-9329	Deck Wear Kit	\$ 29.98	20%	\$ 24.00
109-9331	Wheel Weight Kit	\$ 69.98	20%	\$ 56.00
109-9333	One Gallon Tank Kit	\$ 79.00	20%	\$ 63.00
See "Mulching Kits" for mulch kits				
LIMITED AVAILABILITY				
Mid-Size Walk Behind Accessories				
OCDWB01	Operator Controlled Discharge for S/N 200,000 and above	\$ 289.00	20%	\$ 231.00
STANDON	EZ Rider Stand On	\$ 499.00	20%	\$ 399.00

103-2637	Walk Behind Weight Kit - 2 weights 9.2 #'s each	\$ 129.00	20%	\$ 103.00
109-5615	Lazer Locker	\$ 129.00	20%	\$ 103.00
116-1379	Equipment Cover	\$ 139.00	20%	\$ 111.00
See "Mulching Kits" for mulch kits				
See "Material Collection System" for bagging attachments				
See "Turf Striping Kits" for striping attachments				
LIMITED AVAILABILITY				
Vantage Accessories				
OCDWB01	Operator Controlled Discharge	\$ 289.00	20%	\$ 231.00
116-1351	Top Wind Jack	\$ 89.00	20%	\$ 71.00
116-1379	Equipment Cover	\$ 139.00	20%	\$ 111.00
116-2935	Front Weight Kit - 2 weights 10 #'s each	\$ 129.00	20%	\$ 103.00
116-3297	Trash Container	\$ 79.00	20%	\$ 63.00
116-3298	Light Kit	\$ 249.00	20%	\$ 199.00
116-3300	Jack Receiver - All Vantage except 36"	\$ 89.00	20%	\$ 71.00
116-4414	Jack Receiver - Vantage 36"	\$ 79.00	20%	\$ 63.00
See "Mulching Kits" for mulch kits				
See "Material Collection System" for bagging attachments				
Accessories for Riding Mowers				
Lazer Z				
LSSEAT	Seat, Full Suspension - Lazer Z S/N 790,000 and below and all Lazer XS	\$ 549.00	20%	\$ 439.00
OCD02	Operator Controlled Discharge - S/N 790,000 and above	\$ 289.00	20%	\$ 231.00
TC26	Trash Container	\$ 49.00	20%	\$ 39.00
1-631665	Hitch Kit - Lazer Z S/N 790,000 and below	\$ 79.00	20%	\$ 63.00
1-641284	Cup Holder	\$ 29.00	20%	\$ 23.00
1-651234	Hitch Kit - Lazer HP	\$ 49.00	20%	\$ 39.00
103-0149	Deck Lift Assist - Lazer Z S/N 320,000 and below	\$ 149.00	20%	\$ 119.00
103-1675	Deck Lift Assist - Lazer Z HP S/N 320,000 and below	\$ 105.00	20%	\$ 84.00
103-4754	Comfort Ride Suspension for Standard Seat - S/N 790,000 and below	\$ 249.00	20%	\$ 199.00
103-9565	Hitch Kit - Lazer XS	\$ 99.00	20%	\$ 79.00
109-5614	Lazer Lockers	\$ 139.00	20%	\$ 111.00
109-9487	Hitch Kit - Lazer Z S/N 790,000 and above	\$ 49.00	20%	\$ 39.00
109-9694	12 Volt Adapter - S/N 790,000 and above	\$ 29.00	20%	\$ 23.00

116-0036	Seat, Standard Lazer - S/N 790,000 and above	\$ 499.00	20%	\$ 399.00
116-0062	Comfort Ride Suspension for Standard Seat - S/N 790,000 and above	\$ 279.00	20%	\$ 223.00
116-0513	ROPS Sunshade	\$ 199.00	20%	\$ 159.00
116-0750	Seat, Full Suspension - Lazer Z S/N 790,000 and above	\$ 499.00	20%	\$ 399.00
116-0941	Tilt Frame & 3D Iso-System Kit - For LZAS and LZS S/N 790,000 and above	\$ 149.00	20%	\$ 119.00
116-1049	Receiver - S/N 790,000 and above	\$ 49.00	20%	\$ 39.00
116-1065	Extended Drive Lever Kit - S/N 790,000 and above	\$ 149.98	20%	\$ 120.00
116-1154	ROPS Light Kit	\$ 249.00	20%	\$ 199.00
116-1351	Top Wind Jack	\$ 89.00	20%	\$ 71.00
116-1379	Equipment Cover	\$ 139.00	20%	\$ 111.00
116-1571	Receiver - Lazer Z S/N 790,000 and below and all Lazer XS	\$ 59.00	20%	\$ 47.00
116-1751	Receiver - Lazer Z HP	\$ 75.00	20%	\$ 60.00
116-2517	Power Deck Lift Kit - S/N 790,000 and above	\$ 499.00	20%	\$ 399.00
116-4474	Seat, Standard Lazer - S/N 920,000 and above	\$ 549.00	20%	\$ 439.00
116-4678	Seat, Full Suspension - Lazer Z S/N 790,000 and above	\$ 599.00	20%	\$ 479.00
See "Mulching Kits" for mulch kits				
See "Material Collection System" for bagging attachments				
See "Ultra Vac Collection System" for vac attachments				
See "Turf Striping Kits" for striping attachments				
LIMITED AVAILABILITY				
Navigator Accessories				
FRPSNAV	ROPS	\$ 499.00	20%	\$ 399.00
NAVLKIT	Light Kit	\$ 279.00	20%	\$ 223.00
103-9005	Dual Split Rear Caster Kit	\$ 199.00	20%	\$ 159.00
103-9007	Narrow Drive Tires	\$ 299.00	20%	\$ 239.00
109-5458	Fill Reduction Kit	\$ 89.00	20%	\$ 71.00
109-5459	Automatic Door Kit	\$ 164.30	20%	\$ 131.00
116-0513	ROPS Sunshade (Requires ROPS)	\$ 199.00	20%	\$ 159.00
116-1429	Removable Dump Tub Kit (2 Tubs)	\$ 299.00	20%	\$ 239.00
Snow Accessories				
NAVSUBFRM01	Subframe Accessory Hitch	\$ 999.00	20%	\$ 799.00
NAVSBLWR44	44" Two-Stage Snow Blower	\$ 2,399.00	20%	\$ 1,919.00
NAVSBLD48	48" Snow Blade	\$ 499.00	20%	\$ 399.00
See "Mulching Kits" for mulch kits				

Power Equipment Distributors Agricultural, Grounds, and						
Roadside Fixed Price Equipment List						
Ped's Equipment	Manuf.	Model #	Unit Purchase	Revised Equipment	Revised	Unit Purchase
Category Titles	Name		Price	Category Titles	Model #	Price
Lazer Z XS	Exmark	LXS25KD605	12,467.00	Lazer Z D series	LZD25KD605	\$12,786.00
Lazer Z XS	Exmark	LXS25KD665	12,706.00	Lazer Z D series	no replacement	
Lazer Z XS	Exmark	LXS25KD725	13,106.00	Lazer Z D series	LZD25KD725	\$13,426.00
Lazer Z AS	Exmark	LZA20KAS484	5,993.00	Lazer Z E series	LZE20KA484	\$6,153.00
Lazer Z AS	Exmark	LZA20KAX524	6,393.00	Lazer Z E series	LZE24KA524	\$6,633.00
Lazer Z AS	Exmark	LZA27KC604	6,991.00	Lazer Z E series	LZE27KC604	\$7,032.00
Lazer Z AS	Exmark	LZA20KAX524	6,393.00	Lazer Z E series	LZE24KA524	\$6,633.00
Lazer Z AS	Exmark	LZA27KC604	6,991.00	Lazer Z E series	LZE27KC604	\$7,032.00
Lazer Z ASX	Exmark	LZAS22KA484	6,712.00	Lazer Z S series	LZS22KA484	\$6,872.00
Lazer Z ASX	Exmark	LZAS23KC524	7,112.00	Lazer Z S series	LZS23KC524	\$7,192.00
Lazer Z ASX	Exmark	LZAS22KA484	6,712.00	Lazer Z S series	LZS22KA484	\$6,872.00
Lazer Z ASX	Exmark	LZAS23KC524	7,112.00	Lazer Z S series	LZS23KC524	\$7,192.00
Lazer Z ASX	Exmark	LZAS25KC604	7,751.00	Lazer Z S series	LZS25KC604	\$7,911.00
Lazer Z ASX	Exmark	LZAS27KC524	7,512.00	Lazer Z S series	LZS27KC524	\$7,672.00
Lazer Z	Exmark	LZZ29KA606	8,790.00	Lazer Z X series	LZX29KA606	\$8,950.00
Lazer Z	Exmark	LZZ29KA606	8,790.00	Lazer Z X series	LZX29KA606	\$8,950.00
Lazer Z ASX	Exmark	LZAS29KA724	8,551.00	Lazer Z S series	LZS29KA724	\$8,711.00
Lazer Z	Exmark	LZZ34KA606	9,270.00	Lazer Z X series	LZX34KA606	\$9,510.00
Lazer Z	Exmark	LZZ34KA726	9,590.00	Lazer Z X series	LZX34KA726	\$9,590.00
Lazer Z XS	Exmark	LXS25KD665	12,706.00	Lazer Z D series	no replacement	
Lazer Z XS	Exmark	LXS25KD725	13,106.00	Lazer Z D series	LZD25KD725	\$13,426.00
Lazer Z AS	Exmark	LZA20KAX524	6,393.00	Lazer Z E series	LZE20KA484	\$6,153.00
Lazer Z AS	Exmark	LZA27KC604	6,991.00	Lazer Z E series	LZE27KC604	\$7,032.00

Lazer Z ASX Propane	Exmark	LZAS29KA604LP	9,989.00	Lazer Z S series Propane	LZS29PKA604	\$10,309.00
Lazer Z ASX Propane	Exmark	LZAS29KA724LP	10,389.00	Lazer Z S series Propane	LZS29PKA724	\$10,709.00
Lazer Z XS	Exmark	LXS25KD605	12,467.00	Lazer Z D series	LZD25KD605	\$12,786.00
Lazer Z XS	Exmark	LXS25KD665	12,706.00	Lazer Z D series	no replacement	
Lazer Z XS	Exmark	LXS25KD725	13,106.00	Lazer Z D series	LZD25KD725	\$13,426.00
Lazer Z XS	Exmark	LXS35BV605	10,629.00	Lazer Z X series	LZX38KC606SS	\$10,149.00
Lazer Z XS	Exmark	LXS35BV665	10,788.00	Lazer Z X series	no replacement	
Lazer Z XS	Exmark	LXS35BV725	11,188.00	Lazer Z X series	LZX38KC726SS	\$10,469.00
Lazer Z	Exmark	LZZ23KC486	7,512.00	Lazer Z X series	LZX23KC486	\$7,672.00
Lazer Z	Exmark	LZZ24KA526	7,911.00	Lazer Z X series	LZX24KA526	\$8,071.00
Lazer Z	Exmark	LZZ27KC526	8,071.00	Lazer Z X series	LZX27KC526	\$8,231.00
Lazer Z	Exmark	LZZ27KC606	8,631.00	Lazer Z X series	LZX27KC606	\$8,790.00
Lazer Z	Exmark	LZZ29KA606	8,790.00	Lazer Z X series	LZX29KA606	\$8,950.00
Lazer Z	Exmark	LZZ34KA606	9,270.00	Lazer Z X series	LZX34KC606	\$9,510.00
Lazer Z	Exmark	LZZ34KA726	9,590.00	Lazer Z X series	LZX34KC726	\$9,590.00
Lazer Z	Exmark	LZZ38KC606	9,590.00	Lazer Z X series	LZX38KC606SS	\$10,149.00
Lazer Z	Exmark	LZZ38KC726	9,909.00	Lazer Z X series	LZX38KC726SS	\$10,469.00
Lazer Z ASX	Exmark	LZAS22KA484	6,712.00	Lazer Z S series	LZS22KA484	\$6,872.00
Lazer Z ASX	Exmark	LZAS23KC524	7,112.00	Lazer Z S series	LZS23KC524	\$7,192.00
Lazer Z ASX	Exmark	LZAS27KC524	7,512.00	Lazer Z S series	LZS27KC524	\$7,672.00
Lazer Z ASX	Exmark	LZAS25KC604	7,751.00	Lazer Z S series	LZS25KC604	\$7,911.00
Lazer Z ASX	Exmark	LZAS27KC604	7,991.00	Lazer Z S series	LZS27KC604	\$8,151.00
Lazer Z ASX	Exmark	LZAS26LKA604	8,391.00	Lazer Z S series	no replacement	
Lazer Z ASX	Exmark	LZAS29KA724	8,551.00	Lazer Z S series	LZS29KA724	\$8,711.00
Lazer Z AS	Exmark	LZA20KAS484	5,993.00	Lazer Z E series	LZE20KA484	\$6,153.00
Lazer Z AS	Exmark	LZA20KAX484	6,153.00	Lazer Z E series	LZE20KA484	\$6,153.00
Lazer Z AS	Exmark	LZA20KAX524	6,393.00	Lazer Z E series	LZE24KA524	\$6,633.00
Lazer Z AS	Exmark	LZA27KC604	6,991.00	Lazer Z E series	LZE27KC604	\$7,032.00
Lazer Z EFI	Exmark	LZZ29KCE606	9,190.00	Lazer Z X series	LZX29EKC606SS	\$9,670.00
Lazer Z Propane	Exmark	LZZ29KA606LP	10,629.00	Lazer Z X series	LZX29PKA606	\$10,868.00
Lazer Z ASX Propane	Exmark	LZAS29KA604LP	9,989.00	Lazer Z S series	LZS29PKA604	\$10,309.00
Lazer Z ASX Propane	Exmark	LZAS29KA724LP	10,389.00	Lazer Z S series	LZS29PKA724	\$10,709.00

Navigator	Exmark	NAV27KC	8,790.00	Navigator	NV27KC	\$8,790.00
Navigator	Exmark	NAV20KC	7,991.00	Navigator	NV20KC	\$7,991.00
Navigator	Exmark	CD42CD	2,077.00	Navigator	CD42CD	\$2,077.00
Navigator	Exmark	CD48CD	2,157.00	Navigator	CD48CD	\$2,157.00
Phazer	Exmark	PHZ19KA343	4,794.00	No longer produced	no replacement	
Quest SP	Exmark	QSP20KAS443	6,493.00	Pioneer S series	PNS20KA443	\$4,954.00
Quest SP	Exmark	QSP20KAS483	6,792.00	Pioneer S series	PNS22KA483	\$5,194.00
Quest SP	Exmark	QSP22KAS522	6,992.00	Pioneer S series	PNS24KA523	\$5,514.00
Quest	Exmark	QST20BE422	3,962.00	Quest	QT22KA421	\$3,196.00
Quest	Exmark	QST22BE482	4,277.00	Quest	QT24KA501	\$3,596.00
Quest	Exmark	QST24BE522	4,790.00	Quest	QT24KA501	\$3,596.00
3 Pt Broadcast Spreader	TurfEx	TS700P	969.00	No change		\$969.00
3 Pt Broadcast Spreader	TurfEx	TS1200P	1,529.10	No change		\$1,529.10
String Trimmer	RedMax	BCZ2650T	279.96	No change		\$279.96
Quick Payment Terms provided by PED: 1% discount off invoice if paid within 10 days						

STATE OF MICHIGAN
 DEPARTMENT OF TECHNOLOGY, MANAGEMENT AND BUDGET
 PURCHASING OPERATIONS
 P.O. BOX 30026, LANSING, MI 48909
 OR
 530 W. ALLEGAN, LANSING, MI 48933

March 17, 2011

CHANGE NOTICE NO.1
TO
CONTRACT NO. 071B0200328
between
THE STATE OF MICHIGAN
and

NAME & ADDRESS OF CONTRACTOR <p style="text-align: center;">Power Equipment Distributors, Inc. 69250 Burke Dr. Richmond, MI 48062</p> <p style="text-align: right;">Email: dbomers@powereqp.com</p>	TELEPHONE: David Bomers (866) 444-1488 (Contract Admin)
	CONTRACTOR NUMBER/MAIL CODE
	BUYER/CA (517) 373-9776 Paula Greathouse
Contract Compliance Inspector: Paula Greathouse <p style="text-align: center;">Agricultural, Grounds, and Roadside Equipment – MDOT, DNRE, DMVA, MiDEAL, NASPO member states</p>	
CONTRACT PERIOD: 3 yrs. + 2 one-year options From: August 20, 2010 To: August 19, 2013	
TERMS <p style="text-align: center;">1% 10 Day payment discount Net 45 Days</p>	SHIPMENT <p style="text-align: center;">N/A</p>
F.O.B. <p style="text-align: center;">Destination</p>	SHIPPED FROM <p style="text-align: center;">N/A</p>
MINIMUM DELIVERY REQUIREMENTS <p style="text-align: center;">N/A</p>	
MISCELLANEOUS INFORMATION:	

THIS CONTRACT IS EXTENDED TO LOCAL UNITS OF GOVERNMENT.

NATURE OF CHANGE(S):

Effective March 15, 2011, the buyer and Contract Compliance Inspector for this contract have hereby been CHANGED to Paula Greathouse. All other terms, conditions, specifications and pricing remain the same.

AUTHORITY/REASON(S):

Per DTMB Purchasing Operations.

TOTAL ESTIMATED CONTRACT VALUE REMAINS: \$808,535.91

STATE OF MICHIGAN
DEPARTMENT OF TECHNOLOGY, MANAGEMENT AND BUDGET
PURCHASING OPERATIONS
P.O. BOX 30026, LANSING, MI 48909
 OR
530 W. ALLEGAN, LANSING, MI 48933

August 19, 2010

NOTICE
OF
CONTRACT NO. 071B0200328
between
THE STATE OF MICHIGAN
and

NAME & ADDRESS OF CONTRACTOR <p style="text-align: center;">Power Equipment Distributors, Inc. 69250 Burke Dr. Richmond, MI 48062</p> <p style="text-align: right;">Email: dbomers@powereqp.com</p>	TELEPHONE: David Bomers (866) 444-1488 (Contract Admin)
	CONTRACTOR NUMBER/MAIL CODE
	BUYER/CA (517) 373-6327 Mary Ostrowski
Contract Compliance Inspector: Mary Ostrowski (517) 373-6327 <p style="text-align: center;">Agricultural, Grounds, and Roadside Equipment – MDOT, DNRE, DMVA, MiDEAL, NASPO member states</p>	
CONTRACT PERIOD: 3 yrs. + 2 one-year options From: August 20, 2010 To: August 19, 2013	
TERMS <p style="text-align: center;">1% 10 Day payment discount Net 45 Days</p>	SHIPMENT <p style="text-align: center;">N/A</p>
F.O.B. <p style="text-align: center;">Destination</p>	SHIPPED FROM <p style="text-align: center;">N/A</p>
MINIMUM DELIVERY REQUIREMENTS <p style="text-align: center;">N/A</p>	
MISCELLANEOUS INFORMATION:	

THIS CONTRACT IS EXTENDED TO LOCAL UNITS OF GOVERNMENT.

TOTAL ESTIMATED CONTRACT VALUE: \$808,535.91

STATE OF MICHIGAN
 DEPARTMENT OF TECHNOLOGY, MANAGEMENT AND BUDGET
 PURCHASING OPERATIONS
 P.O. BOX 30026, LANSING, MI 48909
 OR
 530 W. ALLEGAN, LANSING, MI 48933

CONTRACT NO. 071B0200328
between
THE STATE OF MICHIGAN
and

NAME & ADDRESS OF CONTRACTOR <p style="text-align: center;">Power Equipment Distributors, Inc. 69250 Burke Dr. Richmond, MI 48062</p> <p style="text-align: right;">Email: dbomers@powereqp.com</p>	TELEPHONE: David Bomers (866) 444-1488 (Contract Admin) <hr/> CONTRACTOR NUMBER/MAIL CODE BUYER/CA (517) 373-6327 Mary Ostrowski
Contract Compliance Inspector: Mary Ostrowski (517) 373-6327 <p style="text-align: center;">Agricultural, Grounds, and Roadside Equipment – MDOT, DNRE, DMVA, MiDEAL, NASPO member states</p>	
CONTRACT PERIOD: 3 yrs. + 2 one-year options From: August 20, 2010 To: August 19, 2013	
TERMS <p style="text-align: center;">1% 10 Day payment discount Net 45 Days</p>	SHIPMENT <p style="text-align: center;">N/A</p>
F.O.B. <p style="text-align: center;">Destination</p>	SHIPPED FROM <p style="text-align: center;">N/A</p>
MINIMUM DELIVERY REQUIREMENTS <p style="text-align: center;">N/A</p>	
MISCELLANEOUS INFORMATION: <p style="color: blue;">THIS CONTRACT IS EXTENDED TO LOCAL UNITS OF GOVERNMENT.</p> <p>The terms and conditions of this Contract are those of ITB #07110200073, this Contract Agreement and the vendor's quote. In the event of any conflicts between the specifications, and terms and conditions, indicated by the State and those indicated by the vendor, those of the State take precedence.</p> <p>Estimated Contract Value: \$808,535.91</p>	

THIS IS NOT AN ORDER: This Contract Agreement is awarded on the basis of our inquiry bearing the ITB No. 07110200073.

All Terms and Conditions of the invitation to bid are made a part hereof.

FOR THE CONTRACTOR: <p style="text-align: center;">Power Equipment Distributors, Inc.</p> <hr/> <p style="text-align: center;">Firm Name</p> <hr/> <p style="text-align: center;">Authorized Agent Signature</p> <hr/> <p style="text-align: center;">Authorized Agent (Print or Type)</p> <hr/> <p style="text-align: center;">Date</p>	FOR THE STATE: <p style="text-align: center;">Signature</p> <hr/> <p style="text-align: center;">William C. Walsh, CPPB, Buyer Manager</p> <hr/> <p style="text-align: center;">Name/Title</p> <p style="text-align: center;">Commodities Division, Purchasing Operations</p> <hr/> <p style="text-align: center;">Division</p> <hr/> <p style="text-align: center;">Date</p>
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STATE OF MICHIGAN
Department of Technology, Management and Budget
Purchasing Operations

Contract No. 071B0200328
Agricultural, Grounds, and Roadside Equipment

Buyer Name: Mary Ostrowski
Telephone Number: (517) 373-6327
E-Mail Address: ostrowskim@michigan.gov

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DEFINITIONS

“Days” means calendar days unless otherwise specified.

“24x7x365” means 24 hours a day, seven days a week, and 365 days a year (including the 366th day in a leap year).

“Additional Service” means any Services/Deliverables within the scope of the Contract, but not specifically provided under any Statement of Work, that once added will result in the need to provide the Contractor with additional consideration.

“Audit Period” means the seven year period following Contractor’s provision of any work under the Contract.

“Bidder(s)” are those companies that submit a proposal in response to this RFP.

“Business Day,” whether capitalized or not, shall mean any day other than a Saturday, Sunday, Office of State **Employer mandated furlough day**, or State-recognized legal holiday (as identified in the Collective Bargaining Agreement for State employees) from 8:00am EST through 5:00pm EST unless otherwise stated.

“Blanket Purchase Order” is an alternate term for Contract and is used in the States computer system.

“Business Critical” means any function identified in any Statement of Work as Business Critical.

“Chronic Failure” is defined in any applicable Service Level Agreements.

“Deleted – Not Applicable” means that section is not applicable or included in this RFP. This is used as a placeholder to maintain consistent numbering.

“Deliverable” means physical goods and/or commodities as required or identified by a Statement of Work

“DTMB” means the Michigan Department of Technology, Management and Budget

“Environmentally preferable products” means a product or service that has a lesser or reduced effect on human health and the environment when compared with competing products or services that serve the same purpose. Such products or services may include, but are not limited to, those which contain recycled content, minimize waste, conserve energy or water, and reduce the amount of toxics either disposed of or consumed.

“Excusable Failure” has the meaning given in **Section 2.244**.

“Hazardous material” means any material defined as hazardous under the latest version of federal Emergency Planning and Community Right-to-Know Act of 1986 (including revisions adopted during the term of the Contract).

“Incident” means any interruption in Services.

“ITB” is a generic term used to describe an Invitation to Bid. The ITB serves as the document for transmitting the RFP to potential Bidders

“Key Personnel” means any Personnel designated in **Section 1.031** as Key Personnel.

“New Work” means any Services/Deliverables outside the scope of the Contract and not specifically provided under any Statement of Work, that once added will result in the need to provide the Contractor with additional consideration.

“Ozone-depleting substance” means any substance the Environmental Protection Agency designates in 40 CFR part 82 as: (1) Class I, including, but not limited to, chlorofluorocarbons, halons, carbon tetrachloride, and methyl chloroform; or (2) Class II, including, but not limited to, hydrochlorofluorocarbons.

“Post-Consumer Waste” means any product generated by a business or consumer which has served its intended end use, and which has been separated or diverted from solid waste for the purpose of recycling into a usable commodity or product, and which does not include post-industrial waste.

“Post-Industrial Waste” means industrial by-products which would otherwise go to disposal and wastes generated after completion of a manufacturing process, but does not include internally generated scrap commonly returned to industrial or manufacturing processes.

“Recycling” means the series of activities by which materials that are no longer useful to the generator are collected, sorted, processed, and converted into raw materials and used in the production of new products. This definition excludes the use of these materials as a fuel substitute or for energy production.

“Reuse” means using a product or component of municipal solid waste in its original form more than once.

“RFP” means a Request for Proposal designed to solicit proposals for services.

“Services” means any function performed for the benefit of the State.

“Source reduction” means any practice that reduces the amount of any hazardous substance, pollutant, or contaminant entering any waste stream or otherwise released into the environment prior to recycling, energy recovery, treatment, or disposal.

“State Location” means any physical location where the State performs work. State Location may include state-owned, leased, or rented space.

“Subcontractor” means a company Contractor delegates performance of a portion of the Services to, but does not include independent contractors engaged by Contractor solely in a staff augmentation role.

“Unauthorized Removal” means the Contractor’s removal of Key Personnel without the prior written consent of the State.

“Waste prevention” means source reduction and reuse, but not recycling.

“Waste reduction”, or “pollution prevention” means the practice of minimizing the generation of waste at the source and, when wastes cannot be prevented, utilizing environmentally sound on-site or off-site reuse and recycling. The term includes equipment or technology modifications, process or procedure modifications, product reformulation or redesign, and raw material substitutions. Waste treatment, control, management, and disposal are not considered pollution prevention, per the definitions under Part 143, Waste Minimization, of the Natural Resources and Environmental Protection Act (NREPA), 1994 PA 451, as amended.

“Work in Progress” means a Deliverable that has been partially prepared, but has not been presented to the State for Approval.

“Work Product” refers to any data compilations, reports, and other media, materials, or other objects or works of authorship created or produced by the Contractor as a result of an in furtherance of performing the services required by this Contract.



Article 1 – Statement of Work (SOW)

1.010 Project Identification

1.011 Project Request

This is a Contract to procure, rent, or lease Agricultural, Grounds, and Roadside Equipment.

1.012 Background

This is a master contract for State Agencies, MiDEAL members, and participating National Association of State Procurement Officers (NASPO) member states and their political sub-divisions to procure or lease Agricultural, Grounds, and Roadside Equipment. State Agencies include, but are not limited to: Michigan Department of Transportation (MDOT), Michigan Department of Natural Resources and Environment (DNRE) and Michigan Department of Veteran and Military Affairs (DMVA).

Attachment A, Price Pricing, includes items with firm-fixed pricing on specific items and pricing and/or discounts the Contractor provided as part of 1.0707, Special Programs.

1.020 Scope of Work and Deliverables

1.021 In Scope

Contractor must provide the Agricultural, Grounds, and Roadside Equipment for purchase, rental, or lease as specified in Attachment A, Pricing. Contractor must provide Deliverables/Services and staff, and otherwise do all things necessary for or incidental to the performance of work, as set forth in this Contract.

1.022 Work and Deliverable – Deleted, Not Applicable

1.030 Roles and Responsibilities

1.031 Contractor Staff, Roles, and Responsibilities

Power Equipment Distributors (PED) accepts orders placed via phone, fax, written, and electronically. Orders will be verified via direct contact with the issuing Agency to confirm content and delivery. PED staff consists of five full-time internal sales staff, two full-time technical assistants, four full-time clerical, 2 full-time Michigan Territory Managers, and numerous warehouse staff and management. Mr. Keith Kraatz has been and will be dedicated to State of Michigan accounts. A toll free direct line to Mr. Kraatz will be made available to all accounts as well as a general toll free number to access PED staff for immediate assistance in the event that Keith is not available.

Agencies are to submit Purchase Orders to PED for processing, noting the Contract number on the Purchase Order and the preferred delivering dealer. The Authorized PED Dealers deliver and support the equipment, and PED invoices the Agency upon delivery of the product.

See the following Attachments for additional contact information:

- Attachment C, Authorized Exmark Dealer Listing**
- Attachment F, Authorized RedMax Dealer Listing**
- Attachment G, Authorized TurfEx Dealer Listing**

PO's / Quotes Contact:

Orders can be submitted to the representative (below) at:
(866) 444-1493
Keith Kraatz, Inside Sales Representative



PED's Contract Administrator

David Bomers
Business Development Manager
Power Equipment Distributors, Inc.
69250 Burke Dr.
Richmond, MI 48062
Office: (866) 444-1488
Fax: (800) 562-1956
Email: dbomers@powereqp.com

Contractor must have the capacity to receive orders electronically, by phone, facsimile, and by written order. Contractors shall have internal controls, approved by Purchasing Operations, to insure that authorized individuals with the State place orders. The contractor must verify orders that have quantities that appear to be abnormal or excessive.

It is the preference of the State of Michigan that the Contractor have an accessible customer service department with an individual specifically assigned to State of Michigan accounts. It is the preference of the State of Michigan that the Contractor have experienced sales representatives make timely personal visits to State accounts. The Contractor's customer service must respond to State agency inquiries promptly. It is the preference of the State of Michigan that the Contractor provides a statewide toll-free number for customer service calls.

Any supplies and services to be furnished under this contract shall be ordered by issuance of a purchase order. Orders will be issued by the various state agencies, MiDEAL members, and participating National Association of State Procurement Officers (NASPO) member states and their political sub-divisions.

All purchase orders are subject to the terms and conditions of this contract. In the event of a conflict between a purchase order and the contract, the contract shall control.

If mailed, a purchase order is considered "issued" when the State deposits the order in the mail. Orders may be issued orally, by facsimile, or by electronic commerce methods.

1.040 Project Plan

1.041 Project Plan Management – Deleted, Not Applicable

1.042 Reports

Reports shall be submitted as requested by the State of Michigan.

For purchases by MiDEAL program members (authorized local units of government), Contractor must submit reports of purchasing activities to Purchasing Operations, DTMB on a quarterly basis. Reports must include, at a minimum, an itemized listing of purchasing activities by each agency, with the agency name, and the total value of purchases for each agency, and a grand total of all purchases.

1.050 Acceptance

1.051 Criteria

The following criteria will be used by the State to determine Acceptance of the Services or Deliverables provided under this SOW:

Equipment shall be furnished and delivered in new and operational condition. Damaged equipment will not be accepted by the State, and the Contractor will have to repair or replace the damaged equipment at the Contractor's expense.



1.052 Final Acceptance

The Contractor shall furnish and deliver the specified equipment to the Michigan location. The State, or their designee, will inspect equipment and approve acceptance of goods upon delivery.

1.060 Proposal Pricing

1.061 Proposal Pricing

Contract pricing is found in the following Attachment:

Attachment A, Pricing

Attachment B, Additional Pricing

Equipment items for purchase or lease must be the newest model year available.

Contractor's out-of-pocket expenses are not separately reimbursable by the State unless, on a case-by-case basis for unusual expenses, the State has agreed in advance and in writing to reimburse Contractor for the expense at the State's current travel reimbursement rates. See www.michigan.gov/dmb for current rates.

State Administrative Fee

The Contractor must collect an Administrative Fee on the sales transacted under this Contract. The Contractor must remit the Administrative Fee in U.S. dollars within 30 days after the end of the quarterly sales reporting period. The Administrative Fee equals **two (2) percent** of the total quarterly sales reported. Contractor must include the Administrative Fee in their prices.

The Contractor must remit any monies due as a result of the close-out report at the time the close-out report is submitted to Purchasing Operations.

The Contractor must pay the Administrative Fee by check. To ensure the payment is credited properly, the Contractor must identify the check as an "Administrative Fee" and include the following information with the payment: *Applicable State BPO Number, report amount(s), and reporting period covered.*

Contractor must forward the check to the following address:

*Department of Technology, Management and Budget
Financial Services – Cashier Unit
Lewis Cass Building
320 South Walnut St.
P.O. Box 30681
Lansing, MI 48909*

Please make check payable to: State of Michigan

1.062 Price Term

(X) Fixed with prospective re-determination at an agreed upon time

Prices quoted are the maximum for a period of 365 days from the date the Contract becomes effective. Discounts quoted are the minimum for a period of 365 days from the date the Contract becomes effective.

Prices are subject to change at the end of each 365-day period. Such changes shall be based on changes in actual costs incurred. Documentation of such changes must be provided with the request for price change in order to substantiate any requested change. Purchasing Operations reserves the right to consider



various pertinent information sources to evaluate price increase requests (such as the CPI and PPI, US City Average, as published by the US Department of Labor, Bureau of Labor Statistics). Purchasing Operations also reserves the right to consider other information related to special economic and/or industry circumstances, when evaluating a price change request. Changes may be either increases or decreases, and may be requested by either party. Approved changes shall be firm for the remainder of the contract period unless further revised at the end of the next 365-day period. Requests for price changes shall be RECEIVED IN WRITING AT LEAST TEN DAYS PRIOR TO THEIR EFFECTIVE DATE, and are subject to written acceptance before becoming effective. In the event new prices are not acceptable, the CONTRACT may be cancelled. **The Contractor remains responsible for performing according to the Contract terms at the Contract price for all orders received before price revisions are approved or before the Contract is cancelled.**

1.063 Tax Excluded from Price

(a) Sales Tax: For purchases made directly by the State, the State is exempt from State and Local Sales Tax. Prices must not include the taxes. Exemption Certificates for State Sales Tax will be furnished upon request.

(b) Federal Excise Tax: The State may be exempt from Federal Excise Tax, or the taxes may be reimbursable, if articles purchased under any resulting Contract are used for the State's exclusive use. Certificates showing exclusive use for the purposes of substantiating a tax-free, or tax-reimbursable sale will be sent upon request. If a sale is tax exempt or tax reimbursable under the Internal Revenue Code, prices must not include the Federal Excise Tax.

1.064 Holdback – Deleted, Not Applicable

1.070 Commodity Requirements and Terms

Product Quality

1.0701 Specifications

See the following Attachments for items available under this contract:

Attachment A, Pricing

Attachment B, Additional Pricing

PED Specs 1

PED Specs 2

PED Specs 3

1.0702 Alternate Bids – Deleted, Not Applicable

1.0703 Research and Development – Deleted, Not Applicable

1.0704 Quality Assurance Program – Deleted, Not Applicable

1.0705 Warranty for Products or Services

For any equipment purchased, the manufacturers' standard warranty shall apply. In addition there shall be an option for the state to purchase extended warranty coverage, if desired.

Details are provided in the following Attachments:

Attachment D, Warranties

Attachment C, Authorized Exmark Dealer Listing

Attachment F, Authorized RedMax Dealer Listing

Attachment G, Authorized TurfEx Dealer Listing



The Exmark warranty is dependant upon the product purchased. The commercial warranties will include 1 year parts and labor, 2 year parts and labor, and 2 year parts and labor with 3rd year parts. Replacement parts are warranted for 90 days. Specific warranty details are included in the Attachment listed above.

RedMax and TurfEx offered products are covered by commercial warranties of 2 years parts and labor against defects.

Agencies may contact the Power Equipment Distributors Service Manager; Larry Leemhuis. This Service Manager will contact the Agencies nearest dealer to perform the necessary installation adjustments, damage or defect repair, and/or warranty service. Agencies may also contact the nearest dealer directly.

The support of equipment takes place through the PED dealer network. Should there be a need for equipment service, it is the Agency's responsibility to contact PED's delivering dealer for service. The Agency can also work with other dealers if necessary, as warranty and service work can be performed by any authorized Exmark, RedMax or TurfEx authorized PED dealer. In the event of service issues that cannot be solved by the PED dealer, the dealer works with PED's customer service for elevated support.

Warranty Contact: Larry Leemhuis, 866-444-1487 or lleemhuis@powereqp.com

Extended warranty coverage is available through PED dealers authorized with third party provider, Fail-Safe.

1.0706 Training

The Contractor must provide operator and service training to individual agencies, when necessary, on larger, more complex equipment that requires training. This training must be equivalent to the training that is offered to retail customers. Contractor must also provide training on operation of rental equipment, including daily checks or adjustments. At the request of the state agency, the Contractor must provide in-service training to agency personnel on products, installation, and product safety issues. The Contractor must provide training as needed during the period covered by the contract at no additional charge.

PED will provide (bi-lingual if required) operations, safety, and maintenance training to Agency personnel at a mutually agreed upon time and place to coincide with the initial delivery of the product, the start of each use season, and the request of the Agency for reasons known to them (personnel changes, regulations, insurance etc.). Training can and will be tailored to the needs of the using Agency(s). PED and Exmark will provide all materials and personnel to conduct training sessions.

1.0707 Special Programs

Discounts are offered on purchases for all categories within Contractor's Agricultural, Grounds, and Roadside catalog. This must encompass attachments for base models.

Contractor must provide multi-unit discounts for all of their catalog items which are not included under the Attachment A, Pricing.

Attachment B, Additional Pricing reflects a 28% discount from MSRP for all serialized whole goods (with the exception of Quest and Quest SP series) and a 20% discount from MSRP for all attachments and accessories. Discount applies to purchases and all lease options.

The lease options provide for a guaranteed residual or "trade-in value" at the end of the 12 or 24 month term schedules. At the end of 12 months a 60% of the original purchase price is guaranteed and at the end of 24 months it is 40% of the original purchase price. Lease payment factors attached to proposal A. (Word file labeled "Municipality state") (lease option not available for RedMax and TurfEx products)



Pricing Details are provided in the following Attachments:

Attachment A, Pricing

Attachment B, Additional Pricing

1.0708 Security

This Contract may require frequent deliveries to State of Michigan facilities. Upon request by the State, the Contractor shall provide the results of all security background checks.

The State may decide to also perform a security background check. If so, the Contractor will be required to provide to the State a list of all delivery people that will service State of Michigan facilities, including name and date of birth (social security number or driver license number would also be helpful).

The Contractor and its Subcontractors shall comply with the security access requirements of individual State facilities; see section 2.091, Background Checks and Security.

PED does not conduct a background check of its inside employees (most all have been long term). Outside employees (sales people and drivers) undergo a DOT physical and drug test conducted by Concentra Medical Centers, and a Motor Vehicle Report is pulled annually.

Delivery Capabilities

1.0709 Time Frames

Exmark mowers, RedMax trimmers and TurfEx spreaders used to fulfill this contract are warehoused in Richmond, Michigan and may also be available at the individual dealerships.

Normal delivery of product to the Agency would be within 72 hours of PED receiving the P.O.

There is not a "quick-ship" program in place for equipment, although same and next day delivery may be arranged at no additional charge (subject to product availability).

1.0710 Minimum Order

There is no minimum order for purchase.

1.0711 Packaging – Deleted, Not Applicable

1.0712 Palletizing

The nature of the equipment specified, requires that the product be set up and operational. The pallets used to ship the equipment from the manufacturer are retained by the delivering dealer for return to the manufacturer for re-use. Large part orders may be palletized.

Shipments shall be palletized whenever possible and shall conform to the following:

- Manufacturer's standard 4-way shipping pallets are acceptable.

1.0713 Delivery Term

Prices are "F.O.B. Delivered" with transportation charges prepaid on all orders of one (1) or more to the State.

Other F.O.B. terms will not be accepted.

1.0714 Contract Performance – Deleted, Not Applicable

1.0715 Place of Performance – Deleted, Not Applicable



1.0716 Environmental Requirements – Deleted, Not Applicable

1.0717 Subcontractors

work to be subcontracted under Contract (use additional attachment if necessary; estimates are acceptable):

Description of Work to be sub-contracted	Percent (%) of total contract value to be sub-contracted	Sub-contractor’s name and principal place of business (City and State)
Equipment set-up, delivery, warranty work, and service work	90%	See attached Exmark Authorized dealer listing

1.0718 Reports and Meetings – Deleted, Not Applicable

1.0719 Samples/Models – Deleted, Not Applicable

1.080 Additional Requirements

1.081 Lease Equipment

See Attachment E, PED Lease Terms for additional information.

This agreement provides for lease of equipment by the State. The Contractor shall provide equipment such as that which is demonstrated in the attached equipment category listing. However, this agreement is not limited solely to that equipment. All equipment offered for lease by the Contractor should be available for lease by the State.

Brand or trade names referred to herein are for identification purposes only, and do not limit the Contractor to such brands, provided alternates offered are equal in quality and function to those specified.

All leased equipment is to meet or exceed applicable federal and state safety standards as mandated by OSHA, and MIOSHA Motor Carrier Division. This equipment is to meet or exceed applicable American National Standards Institute (ANSI) specifications. The Contractor of the leased equipment will provide written documentation guaranteeing compliance with all safety standards. The Contractor shall provide written documentation attesting to satisfactory testing on equipment where mandated by law (to include but not limited to: stress testing, dielectric testing, visual inspections) completed by a licensed and reputable testing firm.

Equipment leased shall be the newest model year. Quantities specified, if any, are estimates and the State is not obligated to purchase in these or any other quantities.

A. Lease time Periods

Contractor shall have multiple levels of Lease time periods, with different prices associated with each period.

B. Availability and Delivery of Equipment

Lease Equipment shall be available on a statewide basis. Leased Exmark equipment will be delivered as new equipment with same day delivery parameters as noted in Section 1.0709 Time Frames. All requested orders must be delivered within 72 hours of P.O. issuance. Orders may be delivered same day (subject to availability). Emergencies will be responded to within 1 (one) to 6 (six) hours. Equipment shall be available as both F.O.B. Delivered and F.O.B. Pick-up. No premium rates will be charged for delivery after normal business hours. A delivery location could literally be anywhere in the State, depending on the



project location. Leased equipment items shall be fully fueled and operational at the time of pick-up or delivery. The Contractor will be required to perform a walk-around inspection of the equipment when picked up or delivered as well as when the equipment is returned. The Contractor and the State, or one of their designated representatives, will be required to sign the inspection sheet.

The State will be responsible for refueling all equipment leased upon return of the equipment.

C. Maintenance/Service

The lease terms offered are for new/unused equipment. Warranties apply for warrantable repairs. There are no provisions made for routine maintenance and/or normal wear and tear.

Equipment shall be serviced according to manufacturer specifications. Equipment will automatically prompt the end user for service requirements. The Contractor will track equipment scheduled for service as well as retain complete lifetime service records of all equipment.

D. Quality Assurance Program

Contractor will maintain a Dedicated Product Support Department to ensure proper function of lease equipment.

Leased Exmark equipment utilizes the same dedicated support staff that services purchased equipment. Warranty and unexpected mechanical failures will be handled through normal channels.

E. Warranty for Products or Services

Contractor will perform all warranty support and service on equipment. If the warranty repair requires that the piece of equipment be out of service, the Contractor will provide a replacement.

New Exmark equipment warranty applies to leased equipment (see [Attachment D, Warranties](#)). Larry Leemhuis will be the point of contact at (866)444-1487 or lleemhuis@powereqp.com. Agency may contact Larry who will in turn contact the local dealer for service provisions, or the local dealer may be contacted direct.



Article 2, Terms and Conditions

2.000 Contract Structure and Term

2.001 Contract Term

This Contract is for a period of three (3) years beginning 08/20/10 through 08/19/13. All outstanding Purchase Orders must also expire upon the termination (cancellation for any of the reasons listed in **Section 2.150**) of the Contract, unless otherwise extended under the Contract. Absent an early termination for any reason, Purchase Orders issued but not expired, by the end of the Contract's stated term, will remain in effect for the balance of the fiscal year for which they were issued.

2.002 Options to Renew

This Contract may be renewed in writing by mutual agreement of the parties not less than 30 days before its expiration. The Contract may be renewed for up to two (2) additional one (1) year periods.

2.003 Legal Effect

Contractor shall show acceptance of this Contract by signing two copies of the Contract and returning them to the Contract Administrator. The Contractor shall not proceed with the performance of the work to be done under the Contract, including the purchase of necessary materials, until both parties have signed the Contract to show acceptance of its terms, and the Contractor receives a contract release/purchase order that authorizes and defines specific performance requirements.

Except as otherwise agreed in writing by the parties, the State assumes no liability for costs incurred by Contractor or payment under this Contract, until Contractor is notified in writing that this Contract (or Change Order) has been approved by the State Administrative Board (if required), approved and signed by all the parties, and a Purchase Order against the Contract has been issued.

2.004 Attachments & Exhibits

All Attachments and Exhibits affixed to any and all Statement(s) of Work, or appended to or referencing this Contract, are incorporated in their entirety and form part of this Contract.

2.005 Ordering

The State will issue a written Purchase Order, Blanket Purchase Order, Direct Voucher or Procurement Card Order, which must be approved by the Contract Administrator or the Contract Administrator's designee, to order any Services/Deliverables under this Contract. All orders are subject to the terms and conditions of this Contract. No additional terms and conditions contained on either a Purchase Order or Blanket Purchase Order apply unless they are also specifically contained in that Purchase Order's or Blanket Purchase Order's accompanying Statement of Work. Exact quantities to be purchased are unknown, however, the Contractor will be required to furnish all such materials and services as may be ordered during the CONTRACT period. Quantities specified, if any, are estimates based on prior purchases, and the State is not obligated to purchase in these or any other quantities.

2.006 Order of Precedence

(a) The Contract, including any Statements of Work and Exhibits, to the extent not contrary to the Contract, each of which is incorporated for all purposes, constitutes the entire agreement between the parties with respect to the subject matter and supersedes all prior agreements, whether written or oral, with respect to the subject matter and as additional terms and conditions on the purchase order must apply as limited by **Section 2.005**.

(b) In the event of any inconsistency between the terms of the Contract and a Statement of Work, the terms of the Statement of Work will take precedence (as to that Statement of Work only); provided, however, that a Statement of Work may not modify or amend the terms of the Contract, which may be modified or amended only by a formal Contract amendment.



2.007 Headings

Captions and headings used in the Contract are for information and organization purposes. Captions and headings, including inaccurate references, do not, in any way, define or limit the requirements or terms and conditions of the Contract.

2.008 Form, Function & Utility

If the Contract is for use of more than one State agency and if the Deliverable/Service does not meet the form, function, and utility required by that State agency, that agency may, subject to State purchasing policies, procure the Deliverable/Service from another source.

2.009 Reformation and Severability

Each provision of the Contract is severable from all other provisions of the Contract and, if one or more of the provisions of the Contract is declared invalid, the remaining provisions of the Contract remain in full force and effect.

2.010 Consents and Approvals

Except as expressly provided otherwise in the Contract, if either party requires the consent or approval of the other party for the taking of any action under the Contract, the consent or approval must be in writing and must not be unreasonably withheld or delayed.

2.011 No Waiver of Default

If a party fails to insist upon strict adherence to any term of the Contract then the party has not waived the right to later insist upon strict adherence to that term, or any other term, of the Contract.

2.012 Survival

Any provisions of the Contract that impose continuing obligations on the parties, including without limitation the parties' respective warranty, indemnity and confidentiality obligations, survive the expiration or termination of the Contract for any reason. Specific references to survival in the Contract are solely for identification purposes and not meant to limit or prevent the survival of any other section.

2.020 Contract Administration

2.021 Issuing Office

This Contract is issued by the Department of Technology, Management and Budget, Purchasing Operations to be used by the State (which refers collectively to all other relevant State of Michigan departments and agencies), also is available to be used by MiDEAL members and participating National Association of State Procurement Officers (NASPO) member states. Purchasing Operations is the sole point of contact in the State with regard to all procurement and contractual matters relating to the Contract. Purchasing Operations **is the only State office authorized to change, modify, amend, alter or clarify the prices, specifications, terms and conditions of this Contract.** The Contractor Administrator within Purchasing Operations for this Contract is:

Mary Ostrowski
Purchasing Operations
Department of Technology, Management and Budget
Mason Bldg, 2nd Floor
PO Box 30026
Lansing, MI 48909
ostrowskim@michigan.gov
(517) 373-6327

2.022 Contract Compliance Inspector (CCI)

After DTMB-PurchOps receives the properly executed Contract, it is anticipated that the Director of Purchasing Operations, will direct the person named below, or any other person so designated, to monitor and coordinate the activities for the Contract on a day-to-day basis during its term. The Contract Compliance Inspector for this Contract is:

Contract No. 071B0200328



Mary Ostrowski, Buyer
Department of Technology, Management and Budget
520 W. Allegan St.
Lansing, MI 48933
ostrowskim@michigan.gov
(517) 373-6327
(517) 335-0046

2.023 Project Manager – Deleted, Not Applicable

2.024 Change Requests

The State reserves the right to request from time to time any changes to the requirements and specifications of the Contract and the work to be performed by the Contractor under the Contract. During the course of ordinary business, it may become necessary for the State to discontinue certain business practices or create Additional Services/Deliverables. At a minimum, to the extent applicable, the State would like the Contractor to provide a detailed outline of all work to be done, including tasks necessary to accomplish the services/deliverables, timeframes, listing of key personnel assigned, estimated hours for each individual per task, and a complete and detailed cost justification.

If the Contractor does not so notify the State, the Contractor has no right to claim thereafter that it is entitled to additional compensation for performing that service or providing that deliverable.

Change Requests:

- (a) By giving Contractor written notice within a reasonable time, the State must be entitled to accept a Contractor proposal for Change, to reject it, or to reach another agreement with Contractor. Should the parties agree on carrying out a Change, a written Contract Change Notice must be prepared and issued under this Contract, describing the Change and its effects on the Services and any affected components of this Contract (a “Contract Change Notice”).
- (b) No proposed Change must be performed until the proposed Change has been specified in a duly executed Contract Change Notice issued by the Department of Technology, Management and Budget, Purchasing Operations.
- (c) If the State requests or directs the Contractor to perform any activities that Contractor believes constitute a Change, the Contractor must notify the State that it believes the requested activities are a Change before beginning to work on the requested activities. If the Contractor fails to notify the State before beginning to work on the requested activities, then the Contractor waives any right to assert any claim for additional compensation or time for performing the requested activities. If the Contractor commences performing work outside the scope of this Contract and then ceases performing that work, the Contractor must, at the request of the State, retract any out-of-scope work that would adversely affect the Contract.

2.025 Notices

Any notice given to a party under the Contract must be deemed effective, if addressed to the party as addressed below, upon: (i) delivery, if hand delivered; (ii) receipt of a confirmed transmission by facsimile if a copy of the notice is sent by another means specified in this Section; (iii) the third Business Day after being sent by U.S. mail, postage pre-paid, return receipt requested; or (iv) the next Business Day after being sent by a nationally recognized overnight express courier with a reliable tracking system.

State:
State of Michigan
Purchasing Operations
Attention: Mary Ostrowski
PO Box 30026
530 West Allegan
Lansing, Michigan 48909



Contractor:
Power Equipment Distributors, Inc.
69250 Burke Dr.
Richmond, MI 48062

Either party may change its address where notices are to be sent by giving notice according to this Section.

2.026 Binding Commitments

Representatives of Contractor must have the authority to make binding commitments on Contractor's behalf within the bounds set forth in the table. Contractor may change the representatives from time to time upon written notice.

2.027 Relationship of the Parties

The relationship between the State and Contractor is that of client and independent contractor. No agent, employee, or servant of Contractor or any of its Subcontractors must be or must be deemed to be an employee, agent or servant of the State for any reason. Contractor will be solely and entirely responsible for its acts and the acts of its agents, employees, servants and Subcontractors during the performance of the Contract.

2.028 Covenant of Good Faith

Each party must act reasonably and in good faith. Unless stated otherwise in the Contract, the parties will not unreasonably delay, condition or withhold the giving of any consent, decision or approval that is either requested or reasonably required of them in order for the other party to perform its responsibilities under the Contract.

2.029 Assignments

(a) Neither party may assign the Contract, or assign or delegate any of its duties or obligations under the Contract, to any other party (whether by operation of law or otherwise), without the prior written consent of the other party; provided, however, that the State may assign the Contract to any other State agency, department, division or department without the prior consent of Contractor and Contractor may assign the Contract to an affiliate so long as the affiliate is adequately capitalized and can provide adequate assurances that the affiliate can perform the Contract. The State may withhold consent from proposed assignments, subcontracts, or novations when the transfer of responsibility would operate to decrease the State's likelihood of receiving performance on the Contract or the State's ability to recover damages.

(b) Contractor may not, without the prior written approval of the State, assign its right to receive payments due under the Contract. If the State permits an assignment, the Contractor is not relieved of its responsibility to perform any of its contractual duties, and the requirement under the Contract that all payments must be made to one entity continues.

(c) If the Contractor intends to assign the contract or any of the Contractor's rights or duties under the Contract, the Contractor must notify the State in writing at least 90 days before the assignment. The Contractor also must provide the State with adequate information about the assignee within a reasonable amount of time before the assignment for the State to determine whether to approve the assignment.

2.030 General Provisions

2.031 Media Releases

News releases (including promotional literature and commercial advertisements) pertaining to the RFP and Contract or project to which it relates shall not be made without prior written State approval, and then only in accordance with the explicit written instructions from the State. No results of the activities associated with the RFP and Contract are to be released without prior written approval of the State and then only to persons designated.



2.032 Contract Distribution

Purchasing Operations retains the sole right of Contract distribution to all State agencies and local units of government unless other arrangements are authorized by Purchasing Operations.

2.033 Permits

Contractor must obtain and pay any associated costs for all required governmental permits, licenses and approvals for the delivery, installation and performance of the Services. The State must pay for all costs and expenses incurred in obtaining and maintaining any necessary easements or right of way.

2.034 Website Incorporation

The State is not bound by any content on the Contractor's website, even if the Contractor's documentation specifically referenced that content and attempts to incorporate it into any other communication, unless the State has actual knowledge of the content and has expressly agreed to be bound by it in a writing that has been manually signed by an authorized representative of the State.

2.035 Future Bidding Preclusion

Contractor acknowledges that, to the extent this Contract involves the creation, research, investigation or generation of a future RFP, it may be precluded from bidding on the subsequent RFP. The State reserves the right to disqualify any Bidder if the State determines that the Bidder has used its position (whether as an incumbent Contractor, or as a Contractor hired to assist with the RFP development, or as a Vendor offering free assistance) to gain a competitive advantage on the RFP.

2.036 Freedom of Information

All information in any proposal submitted to the State by Contractor and this Contract is subject to the provisions of the Michigan Freedom of Information Act, 1976 Public Act No. 442, as amended, MCL 15.231, et seq (the "FOIA").

2.037 Disaster Recovery

Contractor and the State recognize that the State provides essential services in times of natural or man-made disasters. Therefore, except as so mandated by Federal disaster response requirements, Contractor personnel dedicated to providing Services/Deliverables under this Contract will provide the State with priority service for repair and work around in the event of a natural or man-made disaster.

2.040 Financial Provisions

2.041 Fixed Prices for Services/Deliverables

Each Statement of Work or Purchase Order issued under this Contract shall specify (or indicate by reference to the appropriate Contract Exhibit) the firm, fixed prices for all Services/Deliverables, and the associated payment milestones and payment amounts. The State may make progress payments to the Contractor when requested as work progresses, but not more frequently than monthly, in amounts approved by the Contract Administrator, after negotiation. Contractor must show verification of measurable progress at the time of requesting progress payments.

2.042 Adjustments for Reductions in Scope of Services/Deliverables

If the scope of the Services/Deliverables under any Statement of Work issued under this Contract is subsequently reduced by the State, the parties shall negotiate an equitable reduction in Contractor's charges under such Statement of Work commensurate with the reduction in scope.

2.043 Services/Deliverables Covered

For all Services/Deliverables to be provided by Contractor (and its Subcontractors, if any) under this Contract, the State shall not be obligated to pay any amounts in addition to the charges specified in this Contract.



2.044 Invoicing and Payment – In General

- (a) Each Statement of Work issued under this Contract shall list (or indicate by reference to the appropriate Contract Exhibit) the prices for all Services/Deliverables, equipment and commodities to be provided, and the associated payment milestones and payment amounts.
- (b) Each Contractor invoice will show details as to charges by Service/Deliverable component and location at a level of detail reasonably necessary to satisfy the State’s accounting and charge-back requirements. Invoices for Services performed on a time and materials basis will show, for each individual, the number of hours of Services performed during the billing period, the billable skill/labor category for such person and the applicable hourly billing rate. Prompt payment by the State is contingent on the Contractor’s invoices showing the amount owed by the State minus any holdback amount to be retained by the State in accordance with **Section 1.064**.
- (c) Correct invoices will be due and payable by the State, in accordance with the State’s standard payment procedure as specified in 1984 Public Act No. 279, MCL 17.51 et seq., within 45 days after receipt, provided the State determines that the invoice was properly rendered.
- (d) All invoices should reflect actual work done. Specific details of invoices and payments will be agreed upon between the Contract Administrator and the Contractor after the proposed Contract Agreement has been signed and accepted by both the Contractor and the Director of Purchasing Operations, Department of Management & Budget. This activity will occur only upon the specific written direction from Purchasing Operations.

The specific payment schedule for any Contract(s) entered into, as the State and the Contractor(s) will mutually agree upon. The schedule should show payment amount and should reflect actual work done by the payment dates, less any penalty cost charges accrued by those dates. As a general policy statements shall be forwarded to the designated representative by the 15th day of the following month.

The Government may make progress payments to the Contractor when requested as work progresses, but not more frequently than monthly, in amounts approved by the Contract Administrator, after negotiation. Contractor must show verification of measurable progress at the time of requesting progress payments.

2.045 Pro-ration

To the extent there are any Services that are to be paid for on a monthly basis, the cost of such Services shall be pro-rated for any partial month.

2.046 Antitrust Assignment

The Contractor assigns to the State any claim for overcharges resulting from antitrust violations to the extent that those violations concern materials or services supplied by third parties to the Contractor, toward fulfillment of this Contract.

2.047 Final Payment

The making of final payment by the State to Contractor does not constitute a waiver by either party of any rights or other claims as to the other party’s continuing obligations under the Contract, nor will it constitute a waiver of any claims by one party against the other arising from unsettled claims or failure by a party to comply with this Contract, including claims for Services and Deliverables not reasonably known until after acceptance to be defective or substandard. Contractor’s acceptance of final payment by the State under this Contract shall constitute a waiver of all claims by Contractor against the State for payment under this Contract, other than those claims previously filed in writing on a timely basis and still unsettled.

2.048 Electronic Payment Requirement

Electronic transfer of funds is required for payments on State Contracts. Contractors are required to register with the State electronically at <http://www.cpeexpress.state.mi.us>. As stated in Public Act 431 of 1984, all contracts that the State enters into for the purchase of goods and services shall provide that payment will be made by electronic fund transfer (EFT).



2.050 Taxes

2.051 Employment Taxes

Contractors are expected to collect and pay all applicable federal, state, and local employment taxes, including the taxes.

2.052 Sales and Use Taxes

Contractors are required to be registered and to remit sales and use taxes on taxable sales of tangible personal property or services delivered into the State. Contractors that lack sufficient presence in Michigan to be required to register and pay tax must do so as a volunteer. This requirement extends to: (1) all members of any controlled group as defined in § 1563(a) of the Internal Revenue Code and applicable regulations of which the company is a member, and (2) all organizations under common control as defined in § 414(c) of the Internal Revenue Code and applicable regulations of which the company is a member that make sales at retail for delivery into the State are registered with the State for the collection and remittance of sales and use taxes. In applying treasury regulations defining “two or more trades or businesses under common control” the term “organization” means sole proprietorship, a partnership (as defined in § 701(a)(2) of the Internal Revenue Code), a trust, an estate, a corporation, or a limited liability company.

2.060 Contract Management

2.061 Contractor Personnel Qualifications

All persons assigned by Contractor to the performance of Services under this Contract must be employees of Contractor or its majority-owned (directly or indirectly, at any tier) subsidiaries (or a State-approved Subcontractor) and must be fully qualified to perform the work assigned to them. Contractor must include a similar provision in any subcontract entered into with a Subcontractor. For the purposes of this Contract, independent contractors engaged by Contractor solely in a staff augmentation role must be treated by the State as if they were employees of Contractor for this Contract only; however, the State understands that the relationship between Contractor and Subcontractor is an independent contractor relationship.

2.062 Contractor Key Personnel

- (a) The Contractor must provide the Contract Compliance Inspector with the names of the Key Personnel.
- (b) Key Personnel must be dedicated as defined in the Statement of Work to the Project for its duration in the applicable Statement of Work with respect to other individuals designated as Key Personnel for that Statement of Work.
- (c) The State will have the right to recommend and approve in writing the initial assignment, as well as any proposed reassignment or replacement, of any Key Personnel. Before assigning an individual to any Key Personnel position, Contractor will notify the State of the proposed assignment, will introduce the individual to the appropriate State representatives, and will provide the State with a resume and any other information about the individual reasonably requested by the State. The State reserves the right to interview the individual before granting written approval. In the event the State finds a proposed individual unacceptable, the State will provide a written explanation including reasonable detail outlining the reasons for the rejection.
- (d) Contractor must not remove any Key Personnel from their assigned roles on the Contract without the prior written consent of the State. The Contractor’s removal of Key Personnel without the prior written consent of the State is an unauthorized removal (“Unauthorized Removal”). Unauthorized Removals does not include replacing Key Personnel for reasons beyond the reasonable control of Contractor, including illness, disability, leave of absence, personal emergency circumstances, resignation or for cause termination of the Key Personnel’s employment. Unauthorized Removals does not include replacing Key Personnel because of promotions or other job movements allowed by Contractor personnel policies or Collective Bargaining Agreement(s) as long as the State receives prior written notice before shadowing occurs and Contractor provides 30 days of shadowing unless parties agree to a different time period. The Contractor with the State must review any Key Personnel replacements, and appropriate