

STATE OF MICHIGAN
 DEPARTMENT OF MANAGEMENT AND BUDGET
 PURCHASING OPERATIONS
 P.O. BOX 30026, LANSING, MI 48909
 OR
 530 W. ALLEGAN, LANSING, MI 48933

January 6, 2010

CHANGE NOTICE NO. 2
TO
CONTRACT NO. 071B8200143
between
THE STATE OF MICHIGAN
and

NAME & ADDRESS OF CONTRACTOR Varsity Ford 3480 Jackson Rd. P.O. Box 2507 Ann Arbor, MI 48106-2507 Email: patmaurer@varsityford.com		TELEPHONE Patrick Maurer (734) 996-2300 ext. 219
		CONTRACTOR NUMBER/MAIL CODE
		BUYER/CA (517) 373-1455 Laura Gyorkos, CPPB
Contract Compliance Inspector: Laura Gyorkos (517) 373-1455 Vehicles, Passenger Cars, Pick-Up Trucks, Vans, for MiDeal Members ONLY		
CONTRACT PERIOD: From: March 1, 2008 To: September 30, 2010		
TERMS Net 30 Days	SHIPMENT 90-120 Days A.R.O.	
F.O.B. Dealership	SHIPPED FROM Ann Arbor, MI	
MINIMUM DELIVERY REQUIREMENTS N/A		
MISCELLANEOUS INFORMATION:		

THIS CONTRACT IS EXTENDED TO LOCAL UNITS OF GOVERNMENT ONLY.

NATURE OF CHANGE(S):

Effective January 1, 2010, this Contract is hereby EXTENDED through September 30, 2010 or the end of 2010 Model year for ordering whichever comes first. However, pricing for 2011 Model Year SuperDuty Models F250, F350, F450 and F550 (if applicable) are included in this contract through the contract expiration date (9/30/10).

Due to design changes in safety features, fuel efficiency, and in order to meet emission requirements, the following models have increased in price as follows: (Additional manufacturing changes are noted on the attached supporting documentation)

<u>Mi Spec #</u>	<u>Ford Vehicle</u>	<u>Old Price</u>	<u>New Price</u>
3905-0018	Escape - 5 Passenger, 4-Door	\$14,650.22	\$15,467.00

Please refer to the attached revised pricing sheet for each model. All other specifications, pricing, terms and conditions remain the same.

AUTHORITY/REASON:

Per vendor letter (Patrick Maurer) dated December 30, 2009 and DMB Purchasing Operations agreement.

TOTAL ESTIMATED CONTRACT VALUE REMAINS: \$33,371.95

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PRICING SHEET

<u>Multi-Functional Utility Vehicle, Front Wheel Drive</u> 5 Passenger, 4 Door, Automatic Transmission Mich. Spec. #3905-0018		
Standard Equipped Per above Specification	Standard Equipped Cost	
Make: Ford Model: Escape XLS <i>F.O.B. - Dealership</i> Delivery Cost Per Mile \$2.50	\$15,467.00*	
Final Point of Assembly: Kansas City, MO		
<u>Dealer Information</u>		
Dealer Name: Varsity Ford		
Street Address: 3480 Jackson Rd. P.O. Box 2507		
City: Ann Arbor	State: MI	Zip: 48106-2507
Contact Name: Pat Maurer		
Telephone: (734) 996-2300		
E-mail: patmaurer@varsityford.com		

***Please Note: A vehicle order confirmation sheet is included for each vehicle. These documents shall include all the "standard options" as listed for the State of Michigan standard specification.**

Varsity Ford		MiDEAL Contract #071B8200143							<u>Signature</u>			
<u>Mi Spec #</u>	<u>Spec Description</u>	<u>Ford Vehicle</u>	<u>Old Price</u>	<u>New Price</u>	<u>Difference</u>	<u>%</u>	<u>Justification</u>	<u>Old Price</u>	<u>New Price</u>	<u>Difference</u>	<u>%</u>	
3905-0018	Escape - 5 Passenger, 4-Door	Escape	\$14,650.22	\$15,467.00	\$816.78	6%	Integrated Blind Spot mirror, Easy Fill Capless Refueling, Speed Sensitive Volume ,New 205L I4 Engine with increased horsepower and improved fuel economy, all Escapes are capable of flat Neutral Towing, 16" 5-Spoke aluminum wheels are standard.	\$14,600.00	\$15,146.99	\$546.99	4%	