

Prepared For:
STATE OF MICHIGAN
OFFICE OF PURCHASING
DEPT. OF MGT. & BUDGET
LANSING, MI 48909-
(517)373 - 0330
Reference ID: MiDEAL- 0096D

MiDEAL 3958-0096D

Presented By:
TRI COUNTY INTL TRUCKS
Mark J Caracciolo
5701 WYOMING St.
DEARBORN MI 48126 -
(313)584-7090



Model Profile
2011 7300 SFA 4X4 (SR515)

APPLICATION:	Front Plow No Spreader
MISSION:	Requested GVWR: 29000. Calc. GVWR: 29000 Calc. Start / Grade Ability: 25.50% / 2.70% @ 55 MPH Calc. Geared Speed: 59.3 MPH
FUEL ECONOMY:	7.98 MPG @ 55 MPH
DIMENSION:	Wheelbase: 177.00, CA: 102.00, Axle to Frame: 63.00
ENGINE, DIESEL:	{MaxxFace DT} EPA 10, 230 HP @ 2200 RPM, 620 lb-ft Torque @ 1300 RPM, 2400 RPM Governed Speed
TRANSMISSION, MANUAL:	{Fuller FS-6406N} 6-Speed Manual; Fully Synchronized, Short Shift Stroke
CLUTCH:	{Eaton Fuller SAS1402} Two-Plate, Stamped Angle Spring; Ceramic, 14" Diameter, 7+1 Low Rate Damper, With 1.75" Spline, Mechanical Pull Type Control and With Kwik-Adjust(Manual) Feature 860 lb-ft Torque Capacity
AXLE, FRONT DRIVING:	{Meritor MX-10-120HR} Single Reduction, 10,000-lb Capacity
AXLE, REAR, SINGLE:	{Meritor MS-19-14X-3DFL} Single Reduction, Hypoid Gearing, 19,000-lb Capacity, 190 Wheel Ends Gear Ratio: 4.88
CAB:	Conventional
TIRE, FRONT:	(2) 11R22.5 G287 MSA (GOODYEAR) 498 rev/mile, load range H, 16 ply
TIRE, REAR:	(4) 11R22.5 G287 MSA (GOODYEAR) 498 rev/mile, load range H, 16 ply
SUSPENSION, RR, SPRING, SINGLE:	Vari-Rate; 20,000-lb Capacity
PAINT:	Cab schematic 100GM Location 1: 0311, Omaha Orange (Std) Chassis schematic N/A

<u>Code</u>	<u>Description</u>	<u>F/R Wt</u> (lbs)	<u>Tot Wt</u> (lbs)
SR51500	Base Chassis, Model 7300 SFA 4X4 with 177.00 Wheelbase, 102.00 CA, and 63.00 Axle to Frame.	8272/4418	12690
1570	TOW HOOK, FRONT (2) Frame Mounted	8/0	8
1CBU	FRAME RAILS Heat Treated Alloy Steel (120,000 PSI Yield); 10.125" x 3.580" x 0.312" (257.2mm x 90.9mm x 8.0mm); 480.0" (12192) Maximum OAL	0/0	0
1LLA	BUMPER, FRONT Steel, Swept Back <u>Includes</u> : BUMPER, FRONT Powder Coated Gray (Argent) Color	0/0	0
1WGE	WHEELBASE RANGE 148" (375cm) Through and Including 179" (455cm)	0/0	0
2ESS	AXLE, FRONT DRIVING {Meritor MX-10-120HR} Single Reduction, 10,000-lb Capacity <u>Includes</u> : DRAIN PLUG, DRIVING FRONT AXLE Magnetic <u>Notes</u> : The following features should be considered when calculating Front GAWR: Front Axles; Front Suspension; Brake System; Brakes, Front Air Cam; Wheels; Tires.	335/0	335
3ADB	SUSPENSION, FRONT, SPRING Parabolic, Taper Leaf; 10,000-lb Capacity; With Shock Absorbers <u>Includes</u> : SPRING PINS Rubber Bushings, Maintenance-Free <u>Notes</u> : The following features should be considered when calculating Front GAWR: Front Axles; Front Suspension; Brake System; Brakes, Front Air Cam; Wheels; Tires.	0/0	0
4091	BRAKE SYSTEM, AIR Dual System for Straight Truck Applications <u>Includes</u> : BRAKE LINES Color and Size Coded Nylon : DRAIN VALVE Twist-Type : DUST SHIELDS, FRONT BRAKE : DUST SHIELDS, REAR BRAKE : GAUGE, AIR PRESSURE (2) Air 1 and Air 2 Gauges; Located in Instrument Cluster : PARKING BRAKE CONTROL Yellow Knob, Located on Instrument Panel : PARKING BRAKE VALVE For Truck : QUICK RELEASE VALVE Bendix On Rear Axle for Spring Brake Release: 1 for 4x2, 2 for 6x4 : SLACK ADJUSTERS, FRONT Automatic : SLACK ADJUSTERS, REAR Automatic : SPRING BRAKE MODULATOR VALVE R-7 for 4x2, SR-7 with relay valve for 6x4 <u>Notes</u> : Rear Axle is Limited to 23,000-lb GAWR with Code 04091 BRAKE SYSTEM, AIR and Standard Rear Air Cam Brakes Regardless of Axle/Suspension Ordered.	0/0	0
4722	DRAIN VALVE {Bendix DV-2} Automatic; With Heater; for Air Tank <u>Includes</u> : DRAIN VALVE Mounted in Wet Tank	1/0	1
4AZJ	AIR BRAKE ABS {Bendix AntiLock Brake System} Full Vehicle Wheel Control System (4-Channel) With Automatic Traction Control	0/0	0

<u>Code</u>	<u>Description</u>	<u>F/R Wt</u> (lbs)	<u>Tot Wt</u> (lbs)
4EBD	AIR DRYER {Meritor Wabco System Saver 1200} with Heater	11/7	18
4ESX	BRAKE CHAMBERS, FRONT AXLE {Haldex} 20 SqIn	0/0	0
4EVR	BRAKE CHAMBERS, REAR AXLE {MGM MJS3028ET} 30/28 Piston Spring Brake	0/0	0
	<u>Includes</u> : BRAKE CHAMBERS, SPRING (2) Rear Parking; WITH TRUCK BRAKES: All 4x2, 4x4; WITH TRACTOR BRAKES: All 4x2, 4x4; 6x4 & 6x6 with Rear Tandem Axles Less Than 46,000-lb. or GVWR Up To 54,000-lb.		
4JCJ	BRAKES, FRONT, AIR CAM S-Cam; 16.5" x 5.0"; Includes 20 Sq. In. Long Stroke Brake Chambers	0/0	0
	<u>Notes</u> : The following features should be considered when calculating Front GAWR: Front Axles; Front Suspension; Brake System; Brakes, Front Air Cam; Wheels; Tires.		
4NCZ	BRAKES, REAR, AIR CAM S-Cam; 16.5" x 7.0"; Includes 30/28 Sq.In. Long Stroke Brake Chambers and Piston-Type Spring Activated Parking Brakes	0/0	0
	<u>Notes</u> : The following features should be considered when calculating Rear GAWR: Rear Axles; Rear Suspension; Brake System; Brakes, Rear Air Cam; Brake Shoes, Rear; Special Rating, GAWR; Wheels; Tires.		
4SBC	AIR COMPRESSOR {Bendix Tu-Flo 550} 13.2 CFM Capacity	0/0	0
5710	STEERING COLUMN Tilting and Telescoping	10/0	10
5CAL	STEERING WHEEL 2-Spoke, 18" Diam., Black	0/0	0
5PSA	STEERING GEAR {Sheppard M-100} Power	0/0	0
7BEJ	EXHAUST SYSTEM Single, Horizontal, Aftertreatment Device Frame Mounted Outside Right Rail Under Cab; Includes Vertical Tail Pipe and Guard	0/0	0
	<u>Includes</u> : EXHAUST HEIGHT 10' Exhaust Height - Based on Empty Chassis with Standard Components (+ or - 1" Height) : MUFFLER/TAIL PIPE GUARD Non-Bright Finish		
7WBU	EXHAUST HEIGHT 11' 6"	2/0	2
8000	ELECTRICAL SYSTEM 12-Volt, Standard Equipment	0/0	0
	<u>Includes</u> : BATTERY BOX Steel with Fiberglass Cover : DATA LINK CONNECTOR For Vehicle Programming and Diagnostics In Cab : FUSES, ELECTRICAL SAE Blade-Type : HAZARD SWITCH Push On/Push Off, Located on Top of Steering Column Cover : HEADLIGHT DIMMER SWITCH Integral with Turn Signal Lever : HEADLIGHTS (2) Sealed Beam, Round, with Chrome Plated Bezels : HORN, ELECTRIC Single : JUMP START STUD Located on Positive Terminal of Outermost Battery : PARKING LIGHT Integral with Front Turn Signal and Rear Tail Light : RUNNING LIGHT (2) Daytime, Included With Headlights : STARTER SWITCH Electric, Key Operated : STOP, TURN, TAIL & B/U LIGHTS Dual, Rear, Combination with Reflector : TURN SIGNAL SWITCH Self-Cancelling for Trucks, Manual Cancelling for Tractors, with Lane Change Feature : TURN SIGNALS, FRONT Includes Reflectors and Auxiliary Side Turn Signals, Solid State Flashers; Flush Mounted		

<u>Code</u>	<u>Description</u>	<u>F/R Wt</u> (lbs)	<u>Tot Wt</u> (lbs)
	: WINDSHIELD WIPER SWITCH 2-Speed with Wash and Intermittent Feature (5 Pre-Set Delays), Integral with Turn Signal Lever : WINDSHIELD WIPERS Single Motor, Electric, Cowl Mounted : WIRING, CHASSIS Color Coded and Continuously Numbered		
8518	CIGAR LIGHTER Includes Ash Cup	1/0	1
8GDP	ALTERNATOR {Delco Remy 22-SI} Brush Type, 12 Volt 130 Amp. Capacity, Pad Mounted	-5/0	-5
8HAB	BODY BUILDER WIRING Back of Standard Cab at Left Frame or Under Extended or Crew Cab at Left Frame; Includes Sealed Connectors for Tail/Amber Turn/Marker/ Backup/Accessory Power/Ground and Sealed Connector for Stop/Turn	2/0	2
8MEP	BATTERY SYSTEM {International} Maintenance-Free (2) 12-Volt 1300CCA Total	0/0	0
8WCL	HORN, AIR Black, Single Trumpet, Air Solenoid Operated	0/0	0
8WMA	SWITCH, TOGGLE, FOR WORK LIGHT Lighted; on Instrument Panel and Wiring Effects for Customer Furnished Back of Cab Light	2/0	2
8WPP	ENGINE SHUTDOWN Automatic; With 30 Second Delay, With International Engines	1/0	1
8WTK	STARTING MOTOR {Delco Remy 38MT Type 300} 12 Volt; less Thermal Over-Crank Protection	0/0	0
8WWJ	INDICATOR, LOW COOLANT LEVEL With Audible Alarm	1/0	1
8XAH	CIRCUIT BREAKERS Manual-Reset (Main Panel) SAE Type III With Trip Indicators, Replaces All Fuses Except For 5-Amp Fuses	0/0	0
8XBK	SWITCH, AUXILIARY Switch 40 amp Circuit for Customer Use; Includes Wiring Connection at PDC and Control in Cab	2/0	2
9585	FENDER EXTENSIONS Rubber	6/0	6
9ANG	HOOD, HATCH (01) for Servicing	4/0	4
9HAN	INSULATION, UNDER HOOD for Sound Abatement	1/0	1
9HBM	GRILLE Stationary, Chrome	5/0	5
9WBC	FRONT END Tilting, Fiberglass, With Three Piece Construction; for 2007 Emissions	0/0	0
10060	PAINT SCHEMATIC, PT-1 Single Color, Design 100 <u>Includes</u> : PAINT SCHEMATIC ID LETTERS "GM"	0/0	0
10761	PAINT TYPE Base Coat/Clear Coat, 1-2 Tone	0/0	0
11LEY	CLUTCH {Eaton Fuller SAS1402} Two-Plate, Stamped Angle Spring; Ceramic, 14" Diameter, 7+1 Low Rate Damper, With 1.75" Splines, Mechanical Pull Type Control and With Kwik-Adjust(Manual) Feature 860 lb-ft Torque Capacity <u>Includes</u> : CLUTCH RELEASE BEARING Greasable	27/5	32
12NUL	ENGINE, DIESEL {MaxxForce DT} EPA 10, 230 HP @ 2200 RPM, 620 lb-ft Torque @ 1300 RPM, 2400 RPM Governed Speed <u>Includes</u> : AIR COMPRESSOR AIR SUPPLY LINE Naturally-Aspirated	0/0	0

<u>Code</u>	<u>Description</u>	<u>F/R Wt</u> (lbs)	<u>Tot Wt</u> (lbs)
	: COLD STARTING EQUIPMENT Intake Manifold Electric Grid Heater with Engine ECM Control : CRUISE CONTROL Electronic; Controls Integral to Steering Wheel : ENGINE OIL DRAIN PLUG Magnetic : ENGINE SHUTDOWN Electric, Key Operated : FUEL FILTER Included with Fuel/Water Separator : FUEL/WATER SEPARATOR Fuel/Water Separator and Fuel Filter in a Single Assembly; With Water-in-Fuel Sensor; Engine Mounted : GOVERNOR Electronic : OIL FILTER, ENGINE Spin-On Type : WET TYPE CYLINDER SLEEVES		
12THT	FAN DRIVE {Horton Drivemaster} Direct Drive Type, Two Speed With Residual Torque Device for Disengaged Fan Speed <u>Includes</u> : FAN Nylon	10/0	10
12UWY	RADIATOR Cross Flow, Series System; 1228 SqIn Aluminum Radiator Core and 1167 SqIn Charge Air Cooler <u>Includes</u> : ANTI-FREEZE Red Shell Rotella Extended Life Coolant; -40 Degrees F/ -40 Degrees C; for MaxxForce Engines : DEAERATION SYSTEM with Surge Tank : HOSE CLAMPS, RADIATOR HOSES Gates Shrink Band Type; Thermoplastic Coolant Hose Clamps : RADIATOR HOSES Premium, Rubber	0/0	0
12UXG	FEDERAL EMISSIONS for 2010; MaxxForce DT Engines	0/0	0
12VBC	AIR CLEANER Single Element <u>Includes</u> : GAUGE, AIR CLEANER RESTRICTION Air Cleaner Mounted	0/0	0
12VXU	THROTTLE, HAND CONTROL Engine Speed Control for PTO; Electronic, Stationary Pre-Set, Two Speed Settings; Mounted on Steering Wheel	2/0	2
12VZA	ENGINE CONTROL, REMOTE MOUNTED Provision for; Includes Wiring for Body Builder Installation of PTO Controls; With Ignition Switch Control for MaxxForce post 2007 Emissions Electronic Engines	0/0	0
12WTH	BLOCK HEATER, ENGINE {Phillips} 120 Volt/1250 Watt; With "Y" Cord From Socket in Standard Location, For a Dealer Installed Oil Pan Heater, With Extended Life Coated Metal/Plastic/Metal Material Oil Pan, for I6 <u>Includes</u> : BLOCK HEATER SOCKET Receptacle Type; Mounted below Drivers Door <u>Notes</u> : MPM material is single sheet composite with two layers of sheet metal sandwiching plastic material. MPM material has electro-deposition prime coat with powder coating for the final finish coat.	4/0	4
12WZE	EMISSION COMPLIANCE Federal, Does Not Comply With California Clean Air Regulations	0/0	0
13GMS	TRANSMISSION, MANUAL {Fuller FS-6406N} 6-Speed Manual; Fully Synchronized, Short Shift Stroke <u>Includes</u>	0/0	0

<u>Code</u>	<u>Description</u>	<u>F/R Wt</u> (lbs)	<u>Tot Wt</u> (lbs)
	: FILL PLUG, MAGNETIC		
13TKL	TRANSFER CASE {Meritor T-4208} 2-Spd, 8,300 lb-ft Total Capacity, Without Provision for PTO, With Electric Over Air Control, With Lube Pump	90/125	215
	<u>Includes</u> : LIGHT, INDIC, ALL-WHEEL DRIVE Illuminates With All Wheel Drive Engaged, Located on Instrument Panel		
13WDB	TRANSFER CASE LUBE {EmGard 50W} Synthetic; 1 thru 14.99 Pints	0/0	0
13WDV	OIL COOLER, TRANSFER CASE Remote Mounted Back of Cab	0/0	0
14ANS	AXLE, REAR, SINGLE {Meritor MS-19-14X-3DFL} Single Reduction, Hypoid Gearing, 19,000-lb Capacity, 190 Wheel Ends . Gear Ratio: 4.88	0/0	0
	<u>Notes</u> : The following features should be considered when calculating Rear GAWR: Rear Axles; Rear Suspension; Brake System; Brakes, Rear Air Cam; Brake Shoes, Rear; Special Rating, GAWR; Wheels; Tires.		
14SAM	SUSPENSION, RR, SPRING, SINGLE Vari-Rate; 20,000-lb Capacity	0/13	13
	<u>Notes</u> : The following features should be considered when calculating Rear GAWR: Rear Axles; Rear Suspension; Brake System; Brakes, Rear Air Cam; Brake Shoes, Rear; Special Rating, GAWR; Wheels; Tires.		
14SZB	SPRINGS, REAR AUXILIARY Multileaf; 4,500-lb Capacity	0/78	78
14WAP	SHOCK ABSORBERS, REAR (2)	0/47	47
15LKG	FUEL/WATER SEPARATOR With Thermostatic Fuel Temperature Controlled Electric Heater, and Filter Restriction/Change Indicator, Includes Standard Equipment Water-in-Fuel Sensor	5/0	5
15SGG	FUEL TANK Top Draw; D Style, Non Polished Aluminum, 19" Deep, 70 U.S. Gal., 265 L Capacity, With Quick Connect Outlet, Mounted Left Side, Under Cab	-32/-14	-46
16030	CAB Conventional	0/0	0
	<u>Includes</u> : ARM REST (2) Molded Plastic; One Each Door : CLEARANCE/MARKER LIGHTS (5) Flush Mounted : COAT HOOK, CAB Located on Rear Wall, Centered Above Rear Window : CUP HOLDERS Two Cup Holders, Located in Lower Center of Instrument Panel : DOME LIGHT, CAB Rectangular, Door Activated and Push On-Off at Light Lens, Timed Theater Dimming, Integral to Console, Center Mounted : GLASS, ALL WINDOWS Tinted : GRAB HANDLE, CAB INTERIOR (1) "A" Pillar Mounted, Passenger Side : GRAB HANDLE, CAB INTERIOR (2) Front of "B" Pillar Mounted, One Each Side : INTERIOR SHEET METAL Upper Door (Above Window Ledge) Painted Exterior Color : STEP (4) Two Steps Per Door		
16HBA	GAUGE CLUSTER English With English Electronic Speedometer	0/0	0
	<u>Includes</u> : GAUGE CLUSTER (6) Engine Oil Pressure (Electronic), Water Temperature (Electronic), Fuel (Electronic), Tachometer (Electronic), Voltmeter, Washer Fluid Level : ODOMETER DISPLAY, Miles, Trip Miles, Engine Hours, Trip Hours, Fault Code Readout		

<u>Code</u>	<u>Description</u>	<u>F/R Wt</u> (lbs)	<u>Tot Wt</u> (lbs)
	: WARNING SYSTEM Low Fuel, Low Oil Pressure, High Engine Coolant Temp, and Low Battery Voltage (Visual and Audible)		
16HHE	GAUGE, AIR CLEANER RESTRICTION {Filter-Minder} With Black Bezel Mounted in Instrument Panel	2/0	2
16HKT	IP CLUSTER DISPLAY On Board Diagnostics Display of Fault Codes in Gauge Cluster	0/0	0
16JDY	SEAT, DRIVER {Gra-Mag} Non-Suspension, High Back With Integral Headrest, Vinyl, With Fixed Back	-2/-1	-3
	<u>Includes</u> : SEAT BELT 3-Point, Lap and Shoulder Belt Type		
16PHJ	SEAT, TWO-MAN PASSENGER {Gra-Mag} Fixed Back, Two Integral Headrest, Vinyl, Less Under Seat Storage Compartment	10/5	15
	<u>Includes</u> : SEAT BELT (2) One 3-Point Shoulder Belt and One 2-Point Lap Belt (Center Position)		
16SDA	MIRRORS (2) {Lang Mekra} Rectangular, 7.44" x 14.84" & 7.44" sq. Convex Right Side Only, 102" Inside Spacing, Breakaway Type	0/0	0
16WCT	AIR CONDITIONER {Blend-Air} With Integral Heater & Defroster	0/0	0
	<u>Includes</u> : CLAMPS, HEATER HOSE Mubea Constant Tension Clamps : HEATER HOSES Premium : REFRIGERANT Hydrofluorocarbon HFC-134A		
16WJS	INSTRUMENT PANEL Center Section, Flat Panel	0/0	0
16WKY	FRESH AIR FILTER for HVAC	4/0	4
16WLE	STORAGE POCKET, DOOR Molded Plastic, Full Width; Mounted on Passenger Door	0/0	0
16WRX	CAB INTERIOR TRIM Deluxe	0/0	0
	<u>Includes</u> : "A" PILLAR COVER Molded Plastic : CAB INTERIOR TRIM PANELS Cloth Covered Molded Plastic, Full Height; All Exposed Interior Sheet Metal is Covered Except for the Following: with a Two-Man Passenger Seat or with a Full Bench Seat the Back Panel is Completely Void of Covering : CONSOLE, OVERHEAD Molded Plastic; With Dual Storage Pockets with Retainer Nets and CB Radio Pocket : DOOR TRIM PANELS Molded Plastic; Driver and Passenger Doors : FLOOR COVERING Rubber, Black : HEADLINER Soft Padded Cloth : INSTRUMENT PANEL TRIM Molded Plastic with Black Center Section : STORAGE POCKET, DOOR (1) Molded Plastic, Full-Length; Driver Door : SUN VISOR (2) Padded Vinyl with Driver Side Toll Ticket Strap, Integral to Console		
16WSK	CAB REAR SUSPENSION Air Bag Type	0/0	0
26DRA	WHEEL, SPARE, DISC 22.5" Painted Steel, 10 Stud (285.75MM BC Hub Piloted) 8.25 DC Rim	41/41	82

<u>Code</u>	<u>Description</u>	<u>F/R Wt</u> (lbs)	<u>Tot Wt</u> (lbs)
27DMA	WHEELS, FRONT DISC; 22.5" Painted Steel, 2 Hand Hole, 10 Stud (285.75MM BC) Hub Piloted, Flanged Nut, Metric Mount, 8.25 DC Rims; With Steel Hubs <u>Includes</u> : PAINT IDENTITY, FRONT WHEELS White : WHEEL SEALS, FRONT Oil Lubricated, Includes Wheel Bearings <u>Notes</u> : Compatible Tire Sizes: 11R22.5, 12R22.5, 255/70R22.5, 255/80R22.5, 265/75R22.5, 275/70R22.5, 275/80R22.5, 295/75R22.5, 295/80R22.5	0/0	0
28DMA	WHEELS, REAR DUAL DISC; 22.5" Painted Steel, 2 Hand Hole, 10-Stud (285.75MM BC) Hub Piloted, Flanged Nut, Metric Mount, 8.25 DC Rims; With Steel Hubs <u>Includes</u> : PAINT IDENTITY, REAR WHEELS White : WHEEL SEALS, REAR Oil Lubricated, Includes Wheel Bearings <u>Notes</u> : Compatible Tire Sizes: 11R22.5, 12R22.5, 255/70R22.5, 255/80R22.5, 265/75R22.5, 275/70R22.5, 275/80R22.5, 295/75R22.5, 295/80R22.5 : The following features should be considered when calculating Rear GAWR: Rear Axles; Rear Suspension; Brake System; Brakes, Rear Air Cam; Brake Shoes, Rear; Special Rating, GAWR; Wheels; Tires.	0/0	0
7382130125	(2) TIRE, FRONT 11R22.5 G287 MSA (GOODYEAR) 498 rev/mile, load range H, 16 ply	32/0	32
7382130125	(4) TIRE, REAR 11R22.5 G287 MSA (GOODYEAR) 498 rev/mile, load range H, 16 ply	0/64	64
	Total Component Weight:	8852/4788	13640
	MiDEAL Spec Requirements	0/0	0
	Total Goods Purchased:	0/0	0

The weight calculations included in this proposal are an estimate of future vehicle weight. The actual weight as manufactured may be different from the estimated weight. Navistar, Inc. shall not be liable for any consequences resulting from any differences between the estimated weight of a vehicle and the actual weight.

<u>Description</u>	<u>(USA DOLLAR)</u>	<u>Price</u>
Factory List Prices:		
Product Items	\$101,189.00	
Service Items	\$0.00	
Total Factory List Price Including Options:		\$101,189.00
Total Goods Purchased:		\$1,265.00
Freight Charge	\$1,505.00	
Freight Surcharge	\$250.00	
Total Freight:		\$1,755.00
Total Factory List Price Including Freight:		\$104,209.00
Less Customer Allowance:		(\$26,869.00)
Total Vehicle Price:		\$77,340.00
Total Sale Price:		\$77,340.00
Total Per Vehicle Sales Price:		\$77,340.00
Total Net Sales Excluding Taxes:		\$77,340.00
Michigan Title Fee	\$15.00	
Total License, Title:		\$15.00
Net Sales Price:		\$77,355.00

Please feel free to contact me regarding these specifications should your interests or needs change. I am confident you will be pleased with the quality and service of an International vehicle.

Approved by Seller:

Accepted by Purchaser:

Official Title and Date

Firm or Business Name

Authorized Signature

Authorized Signature and Date

This proposal is not binding upon the seller without Seller's Authorized Signature

Official Title and Date