

rs! Winners! Winners!

Jennifer M. Granholm Governor, State of Michigan

Fiscal year 2009 was one of challenges and changes for the Michigan Lottery. Faced with a less than favorable economy, our obvious challenge was trying to raise as much revenue for the state **School Aid Fund** as possible. With fewer government resources available, it was even more imperative that the Lottery focus on its primary mission: generating revenue for public education in Michigan. Despite the economic climate, \$724.5 million was deposited into the fund during FY 2009 and since 1972, we have provided over \$15 billion for public education.

In addition to supporting public education, the Lottery paid more prize money in FY 2009 than ever. In total, players claimed \$1.41 billion in prizes ranging from \$1 to \$42 million, a 6 percent increase from FY 2008.

Our biggest partners, the more than 10,000 retailers across the state who sell our products, earned more in commissions than previous years. They saw a 1 percent increase over last year's commissions, with over \$174.2 million paid in FY 2009.

The Lottery had record-breaking sales of over \$2.37 billion in FY 2009! The increase in sales, prizes paid and commissions can be attributed to the introduction of new game options like the Lucky 7s Raffle and Win For Life Raffle, as well as second chance contests. And by providing a variety of ticket price points from 50

cents to \$50 and a wide variety of play styles, the Lottery's many products appeal to a broad customer base.

Internally, the Lottery accomplished a major project in FY 2009: the conversion and upgrade of our computer operations. This massive undertaking affected every facet of our operations and was a huge success due to the cooperation and teamwork between our vendors, retailers and staff.

We are proud of our accomplishments in FY 2009 and look forward to making games more fun for our players and profitable for our retailers. Ultimately, however, we are always looking at how we can increase revenue to support public education in Michigan.



Lottery Commissioner

Winners!

rand new games, second chance opportunities, large Daily 3 & 4 payouts and the most prize money ever paid in one year were just a few highlights for Lottery players in

Michigan in FY 2009.

The Lottery started the year off with a bang and a brand new Mega Millions winner. Chris Crane and his wife Tina, of Washington, became Michigan's eighth jackpot winners when they claimed the October 3 Mega Millions jackpot worth \$42 million. The Cranes took the annuity option, which guarantees a payment of approximately \$1.14 million a year for 26 years. The winning ticket, which represented Michigan's sixth largest Mega Millions jackpot, was

sold at the Stoney Creek Party Shoppe in Washington. The lucky retailer received a \$50,000 bonus. In total, \$110.9 million in prize money was collected by Mega Millions winners.

The Island Dreamers, \$12.7 million

Classic Lotto 47, July 2009

Classic Lotto 47 players also scored big in FY 2009. The Lottery had five Classic Lotto 47 jackpot winners ranging from \$2.6 million to \$18.4 million. Among the four winners was a group of 14 lucky players from Newberry who won \$12.7 million in the July 1 drawing. They called themselves the Island Dreamers, after the Island Grille restaurant where they worked together. The winners took the lump-sum prize and after taxes, each member of the group received approximately \$346,000. While the Island Dreamers took home the actual prize money, they weren't the only big winners. The community of Newberry reaped the benefits as well when club members purchased homes,

CLICK HERE TO VIEW THE

hired local tradesmen to update their existing homes and purchased several vehicles from local dealerships. In total, \$35.1 million was paid to Classic Lotto 47 winners in FY 2009.

FY 2009 also saw big payouts in the Daily 3 & 4 games. The largest Daily 3 payout came on February 15 when the number 222 was pulled for the evening draw. Over \$3.2 million in prize money was paid out to winners that night. On August 24, the Daily 4 saw big winners when the midday number 1119 was drawn. Winners that day claimed over \$7.1 million on that

drawing alone. In total, Daily 3 & 4 players collected over \$374.5 million in prizes during FY 2009.

In total, Lottery players won more prize money – \$1.41 billion – than ever before. In addition to the winners highlighted above, Fantasy 5 winners collected \$26.5 million; Keno! players won \$6.6 million; instant ticket winners collected \$490.4 million; raffle winners claimed \$23.4 million in prizes; and

Club Keno and Pull Tabs winners collected \$356.1 million.

Some of the Lottery's top prizes were awarded during special drawings, such as the popular \$2 million live drawing in the \$20 Instant Games. Three drawings conducted throughout the year made three very lucky players Michigan millionaires. Stephen Maes of New Baltimore was the first \$2 million winner, following a drawing at The Palace of Auburn Hills during

Winners Overall Summary

Games offered: Mega Millions, Classic Lotto 47, Fantasy 5, Keno!, Daily 3, Daily 4, Millionaire Raffle, Super Raffle, Win For Life Raffle, Lucky 7s Raffle, Club Keno, Pull Tabs, Instant Games

Sales: \$2.38 billion

Contribution to

School Aid Fund: \$724.5 million

Prizes paid: \$1.41 billion

Range of prizes: \$1 to Mega Millions jackpot

the Detroit Pistons half-time show on December 5. Shelly Gruszczynski of Utica was the next big winner after she participated in the grand prize drawing on March 3 also conducted at The Palace. Ziylong Allawerdi of West Bloomfield was the lucky winner of \$2 million during a drawing following the International Freedom Festival fireworks in Detroit on June 24.

And even players who didn't win instant cash prizes were still able to get in on the action. Over 3.7 million non-winning tickets were entered into second chance drawings during FY 2009. These contests included prize packs, tickets to various sporting events and thousands of dollars in cash prizes. In all, 2,663 Michigan Lottery players claimed second chance prizes in fiscal year 2009.

Out of the hundreds of thousands of winners in FY 2009, several stories stand out. Jim Dancy of Richland won \$10,000 on a Club Keno ticket. While most might immediately begin thinking about

what that extra cash could buy, Jim had a different

thought: Why not give to the community and to those who need it more? Jim generously donated his \$10,000 prize to the Kalamazoo United Way. The organization was thrilled at the unexpected bonus that would be invested in health and human service programs in the Kalamazoo area.

The Covenant Life Worship Center in Haslett was also a big winner in FY 2009. A Lucky 7s Raffle ticket was purchased for the church then safely tucked away and forgotten until August. The ticket was a \$70,000 winner and because Covenant Life is tax exempt, it received the full \$70,000 prize, which went into a building fund and missionary fund to help support Haslett community service projects.

Congratulations to all our 2009 winners and we look forward to giving away millions more in 2010!



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Instant Games

Instant Games Summary

Number of Instant games introduced in FY 2009: 72

Sales: \$749.1 million

Contribution to

School Aid Fund: \$166.3 million

Prizes paid: \$490.4 million

Range of prizes: \$1 to \$2 million



Norbert Hill, \$300,000 Tripling Red Hot Cashword, June 2009



Club Games







Sales: \$547.9 million **Contribution to**

School Aid Fund: \$142.3 million Prizes paid: \$353.9 million

Club Games Summary

Range of prizes:

50 cents to \$20 million

Retailers



Retailer Summary

Number of retailers: 10,680

Commissions paid to Michigan Lottery retailers in FY 2009: \$174.2 million

Commission structure: 6 percent on all tickets sold; 2 percent on in-store redemptions up to \$600; 2 percent to retailers on redeemed winning tickets from \$601 to \$100,000 sold in their stores; \$2,000 for redeemed winning tickets valued over \$100,000 sold in their stores; \$5,000 for the sale of a Classic Lotto 47 jackpot-winning ticket; and \$50,000 for the sale of a Mega Millions jackpot-winning ticket.



Maria's Italian Bakery in Ypsilanti earned a \$2,000 bonus for selling a \$100,000 winning Super Raffle ticket.

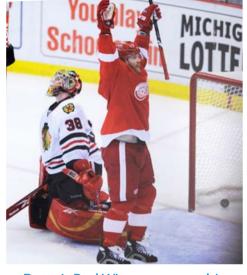


Holiday Market in Newberry sold a jackpot-winning Classic Lotto 47 ticket to employees from the

Holiday

Rose Mary's Country Store in Marshall, one of over 10,000 Michigan Lottery retailers

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Detroit Red Wings sponsorship

Events and Partners

Winter Blast, Detroit (Meijer, Taylor)

West Michigan White Caps, Comstock Park (Party World, Comstock Park)

Kalamazoo Kings, Kalamazoo (Corkscrew Food & Beverage, Kalamazoo)

Michigan International Speedway, Brooklyn (June & August)

(Hawkeye's Grill & Pub, Brooklyn)

Detroit River Days, Detroit (Livernois McGraw Party Store, Detroit)

Stars & Stripes, Mt. Clemens (Rec Bowl, Mt. Clemens)

Rothbury Festival, Rothbury (Cristina's Party Store, Lansing)

Traverse City Cherry Festival, Traverse City (Westside Beverage, Traverse City)

St. Joseph Venetian Festival, St. Joseph (Roger's Foodland, St. Joseph)

Ionia Free Fair, Ionia (Ionia Marathon, Ionia)

Buick Open, Grand Blanc (Whigville Market, Grand Blanc)

Labadie Pig Gig, Bay City (Meijer, Bay City)

Woodward Dream Cruise, Royal Oak (Cristina's Party Store, Lansing)

DTE concerts, Clarkston (The Palace of Auburn Hills, Auburn Hills)

Michigan State Fair, Detroit (Hazel Park Raceway, Hazel Park)

Arts, Beats & Eats, Pontiac (Thrifty Convenience Drug Store, Pontiac)

Arts & Apples, Rochester (Cheerful Dollar 2, Pontiac)

University of Michigan tailgate, Ann Arbor (Cristina's Party Store, Lansing)

Associated Food and Petroleum Dealers trade show, Novi (Cristina's Party Store, Lansing)

The Lottery's Mobile retail outlet sold tickets throughout the state.



Winners! Win

the Dream Cruise Instant ticket.

Sponsorships

Detroit Red Wings

Detroit Pistons

Detroit Tigers

Detroit Lions

Grand Rapids Griffins

Michigan International Speedway

America's Thanksgiving Day Parade

B93 Birthday Bash

Motor City Bowl

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Winners! Winners! Winners! Winners! Winners!

INSTANT PLAY





Second Chance Drawings Summary

Number of drawings: 33

Number of entries: 3.9 million

Number of winners: 2,331

Examples of prizes: \$10,000 to \$1 million; Detroit Red Wings branded merchandise; home entertainment center; custom

concert experience

Second chance games:

Instant Replay
Cadillac Cash

12 Days of Cash

Detroit Red Wings

Cinema Cash

\$1 Million Sweepstakes

Dream Cruise

Double Bubble

Musical Money

Player City





Enter now for a chance to win a DVD of the holiday classic, "IT's A Wonderful Life." One drawing will be conducted to select 100 total winners! Each winner will receive a beautifully re A Wonderful Life," starring Jimmy Stewart and Points are required per entry and the drawing is: 14, 2009. Enter as often as your P.C. Points allow number of entries you can submit. Click here for enter!

To see all current Player City Member Contests,

MSU Men's Baskeball Contest

Enter now for a chance to win a pair of Michigan State University basketball tickets. One drawing will be conducted to select four total winners! Each winner will receive two tickets to watch the Spartans take on Big Ten rival the Pundue Boilermakers on February 9, 2010, 10,000 P.C. Points are required per entry o scheduled for February 1, 2010. Enter as often a three is no limit to the number of entries you car more details and to enter.

To see all current Player City Member Contests,

UM Men's Baskeball Contest

Enter now for a chance to win a pair of University of Michigan basketball tickets to one of 15 gamed At least two winners will be selected in each drawing and each winner will receive two tickets to a University of Michigan home basketball game. Enter and give yourself a shot at winning tickets to see the Wolverines play Ohio State, Michigan State, Illinois and m required per entry and the first drawing is Nove **Player City Summary**

Number of citizens: 350,000

Address: www.playercity.net

Member benefits: winning number alerts; contests; special drawings; coupons; member rewards

Number of drawings: 117

Number of entries: 100,558

Number of winners: 306

Examples of prizes: University of Michigan football and basketball tickets; Michigan State University football and basketball tickets; Rothbury Festival weekend passes; Michigan International

Speedway VIP experience; gumball machines; Instant tickets.

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Charitable Gaming Division Summary

Fundraising generated by nonprofits through bingos, raffles, millionaire parties, and the sale of charity game tickets

Game revenue: \$559 million

Proceeds for charitable causes: \$78 million

Prizes paid: \$408 million

Innovative owners take the lead by investing in new buildings, creative signs and high tech equipment for their bingo halls.



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Winners! Winners! Winners! Winners! Winners! Winners! Winners!

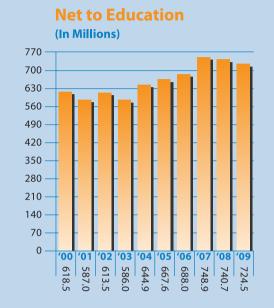
2009 Financials

Statement of Revenues, Expenses and Transfers (in Thousands)

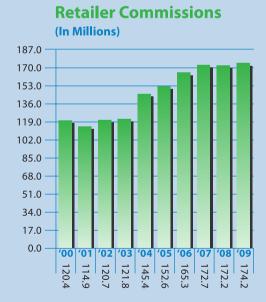
Operating Revenues	FY 2009	FY 2008
Daily 3	\$ 350,999	\$ 346,661
Daily 4	\$ 335,907	\$ 324,961
Daily Double	\$ _	\$ 844
Classic Lotto 47	\$ 64,232	\$ 64,129
Fantasy 5	\$ 51,310	\$ 51,322
Mega Millions	\$ 222,690	\$ 184,766
Keno!	\$ 13,987	\$ 13,849
Raffle Games	\$ 41,296	\$ 45,546
Instant Games	\$ 749,052	\$ 734,200
Club Keno	\$ 519,926	\$ 526,475
Lucky Streak	\$ _	\$ 13
Pull Tabs	\$ 28,038	\$ 37,432
Total Ticket Sales	\$ 2,377,437	\$ 2,330,198
Other Revenue	\$ 895	\$ 1,942
Charitable Gaming Revenue	\$ 20,663	\$ 18,941
Total Operating Revenue	\$ 2,398,995	\$ 2,351,081
Operating Expenses		
Prizes Awarded	\$ 1,436,373	\$ 1,350,735
Less Unclaimed Prizes	\$ 28,730	\$ 27,394
Net Prizes Awarded	\$ 1,407,643	\$ 1,323,341
Other Operating Expenses		
Retailer Commissions	\$ 174,162	\$ 172,155
Vendor/Bank Commissions	\$ 35,464	\$ 43,705
Direct Game Expenses	\$ 18,383	\$ 19,651
Advertising	\$ 26,965	\$ 17,632
Administrative Expenses	\$ 20,793	\$ 21,109
Charitable Gaming Expenses	\$ 8,899	\$ 8,303
Total Operating Expenses	\$ 1,692,309	\$ 1,605,896
Net Operating Revenue	\$ 706,686	\$ 745,185
Non-Operating Revenue (Expenses)		
Investment Income	\$ 48,940	\$ 27,878
Unrealized Investment Revenue (Loss)	\$ (29,137)	\$ 4,895
Prize Amortization	\$ (18,402)	\$ (20,700)
Net Non-Operating Revenue	\$ 1,401	\$ 12,073
Net Income Before Disbursements	\$ 708,087	\$ 757,258
Net Income Disbursed to General Fund Net Income Disbursed to DCH for	\$ 11,764	\$ 10,638
Compulsive Gaming Helpline	\$ 990	\$ 990
Reserved Unrealized Loss on Investments	\$ (29,137)	\$ 4,895
Net Income Disbursed to School Aid Fund	\$ 724,470	\$ 740,735
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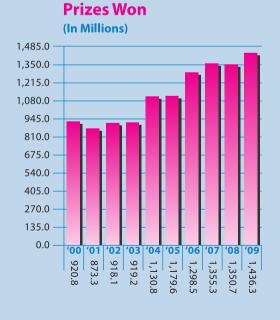
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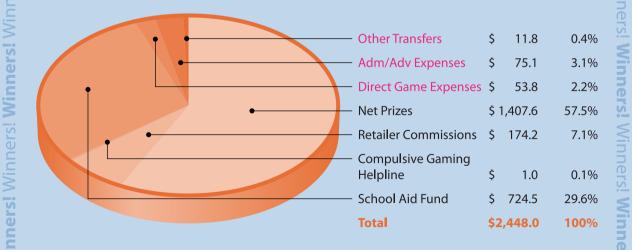




Total Revenue (In Thousands)



Where the Money Goes (In Thousands)



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Web Site Summary www.michigan.gov/lottery

Total page views: 103,953,909

Average page views per day:

284,805

Total visits (non-unique):

39,242,993

Most popular page:

Past winning numbers

! Winners! Winners!



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Michigan Lottery//inners/ W

If you bet more than you can afford to lose, you've got a problem. Call 1-800-270-7117 for confidential help.

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/ Photography by Michigan Lottery, www.domagalskiphotography.com and The Detroit News.