

The BUSINESS DEVELOPMENT TRANSPORTER

A newsletter for MDOT-certified firms and program stakeholders

April 2015

SPECIAL POINTS OF INTEREST

- MDOT's 35th Annual Small Business Development Conference Draws Hundreds of Participants at its New Location
- Staff Update
- Congratulations to Award Recipients
- April MDOT Bid Letting Highlighted Projects

MDOT MISSION STATEMENT:

Providing the highest quality integrated transportation services for economic benefit and improved quality of life.



MDOT's 35th Annual Small Business Development Conference Draws Hundreds of Participants at its New Location

With more than 400 participants from across the state, MDOT's 35th Annual Small Business Development Conference was a huge success. The conference, held March 22-24 at the DoubleTree Hotel in Dearborn for the first time, was enjoyed by all who attended. The Office of Business Development (OBD) thanks everyone who helped make this event run smoothly, especially the sponsors, who helped create our first fully sponsored networking reception.

Conference attendees were presented with a number of networking opportunities, including a vendor fair with more than 30 participating vendors, and a prime contractor roundtable, which connected DBEs and primes around specific types of work needed on projects. Additionally,



conference participants were offered a number of workshop sessions, such as "Benefits of Associations" and "Contracting Opportunities Outside of MDOT".

This year's conference featured two astonishing keynote speakers in Kimberly Papillon and Dr. Eric Thomas. Participants were able to learn from Ms. Papillon about their unconscious perceptions of people and to identify how it affects the decision-making process. Dr. Thomas delivered an energetic presentation on how staying motivated can help business owners take their companies to the next level.

With the dynamic speakers present and a wealth of information provided, our 35th Annual Conference proved to be a success once again. The OBD appreciates the outpouring of support for the conference, and are already working to make next year's conference even better.

Staff Update

- ◇ It's official! Lisa S. Thompson has been named Administrator for MDOT's Office of Business Development! Lisa has been with OBD for 17 years and we are delighted to welcome her into her new role. We wish her nothing but the best and are excited about the direction of the office under her administration. Congratulations, Lisa!
- ◇ We are also excited to welcome Crystal Cooley to our Detroit office as a Compliance Investigator! She brings a wealth of knowledge to the position and we are very privileged to have her as part of our team. Welcome to OBD, Crystal!

Friday, May 1, MDOT Letting:

Just a few of the projects scheduled for this bid letting:

- 73404-120715 - Saginaw County - 7%
- 23455-126356 - Eaton County - 7%
- 82457-126769 - Wayne County - 9%
- 52032-118774 - Marquette County - 2%
- 36071-116742 - Iron County - 3%
- 17419-117228 - Chippewa County - 3%
- 25049-122754 - Genesee County - 5%
- 13038-122808 - Calhoun County - 7%
- 63459-126956 - Oakland County - 7%
- 41481-124559 - Kent County - 5%
- 64127-122239 - Oceana County - 6%
- 70439-124398 - Ottawa County - 4%
- 11400-124639 - Berrien County - 8%

Congratulations to Award Recipients!

Congratulations to Tiffany Hart of Hart & Associates Construction, who has been named a Michigan Women's Marketplace Outstanding Achiever.

Congratulations to Renee Prewitt of The Prewitt Group on being selected to receive the National Association of Women Business Owners Greater Detroit Chapter – 2015 Top 10 Michigan Business Women Giving Spirit Award.

FTA Contracting

Bus transit and planning agencies post bid opportunities at:
www.michigan.gov/mucp

Notices are posted as needed, so check often!

If you have any questions regarding the M-1 RAIL Project, contact:

Sommer Woods
Director of Community and Government Relations
313-566-8250
sommer.woods@m1rail.org

To view all projects on the May letting schedule:

DBE Website: www.michigan.gov/mdotdbe

To find construction project work classification details, go to www.michigan.gov/mdotdbe

- **Select** Letting (from drop-down menu)
- **Select** Letting Date
- **Click** "Go"
- *To identify potential prime contractors, check the Eligible Bidders list before submitting a bid.*

Direct questions to: 866-DBE-1264(Lansing)