



2009-2010 Fiscal Year
Letting Statistics

FY 2010 MDOT CONSTRUCTION CONTRACT ACTIVITY

Of the 1,040 projects let in FY 2010, 403 or 38.8% were State Trunkline projects. The remaining projects were 592 Local, 40 Aeronautics, and 5 Freight Services.

The total dollar amount of State Trunkline projects for FY 2010 was \$804.5 million representing 62.5% of the overall \$1.3 billion low bid dollars. In comparison, the total dollar amount of State Trunkline projects for FY 2009 was \$1.1 billion representing 77% of the overall \$1.4 billion in low bid dollars. The low bid total of the remaining projects during FY 2010 was \$481.9 million compared to \$319.2 million in FY 2009. (This information excludes the 14 projects on which all bids were rejected in FY 2010.)

MDOT received 5,724 bids from 377 different bidders of 1,040 projects let in the 21 bid lettings held in FY 2010. In comparison, 5,246 bids were received from 363 different bidders on 878 projects let in 23 lettings for FY 2009.

AMERICAN RECOVERY AND REINVESTMENT ACT PROGRAM REPORTING

During FY 2010, 305 projects let were approved for use of the American Recovery and Reinvestment Act Program (ARRA) funds. The total low bid dollar amount of the 305 ARRA projects let was \$352.1 million compared to \$507.4 million for the 225 ARRA projects let in FY 2009.

REJECTIONS AND APPEALS

There were no low bid rejections for projects let during FY 2010. All bids were rejected on 14 projects, or 1.3% of all program area projects let. Of the 14 all bids rejected projects, 6 were State Trunkline.

The low bidder on 2 projects withdrew their bids prior to contract award. The second low bidders were awarded the contracts on each of these projects.

PREQUALIFICATION

There were 824 construction contractors prequalified at fiscal year end 2010. During the year, 211 individual prequalified contractors were awarded prime contracts. This compared to fiscal year 2009 during which 170 individual contractors of the 845 prequalified construction contractors were awarded prime contracts. The top ten prime contractors were awarded 54.6% of the total low bid dollar amount in fiscal year 2010, compared to 58.5% for fiscal year 2009.

PAYMENTS

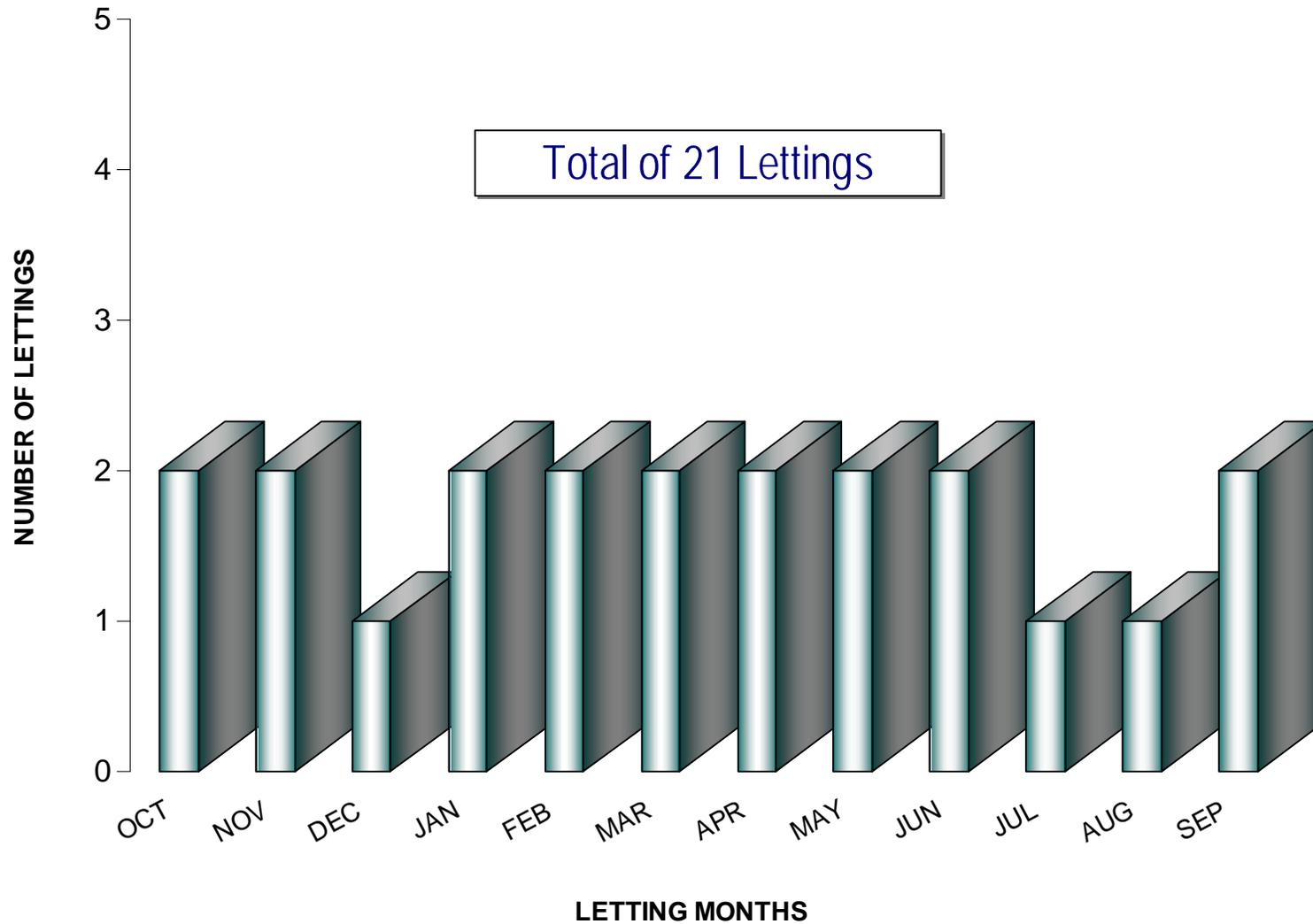
At the close of fiscal year 2010, 14,391 payment estimates had been processed totaling \$1.4 billion paid to contractors. At fiscal year end 2009, 13,201 payment estimates were processed totaling \$1.3 billion paid.

FY 2010 MDOT CONSTRUCTION CONTRACTING ACTIVITIES

- Bid Lettings
- Distribution of Program Area Projects
- Accuracy of Engineers' Estimates
- Distribution of ARRA Projects
- Development of Design Plans
- Contractor Prequalification
- Distribution of Contract Bidding
- Region Distribution
- Payments
- Administrative Activities

NUMBER OF LETTINGS PER MONTH

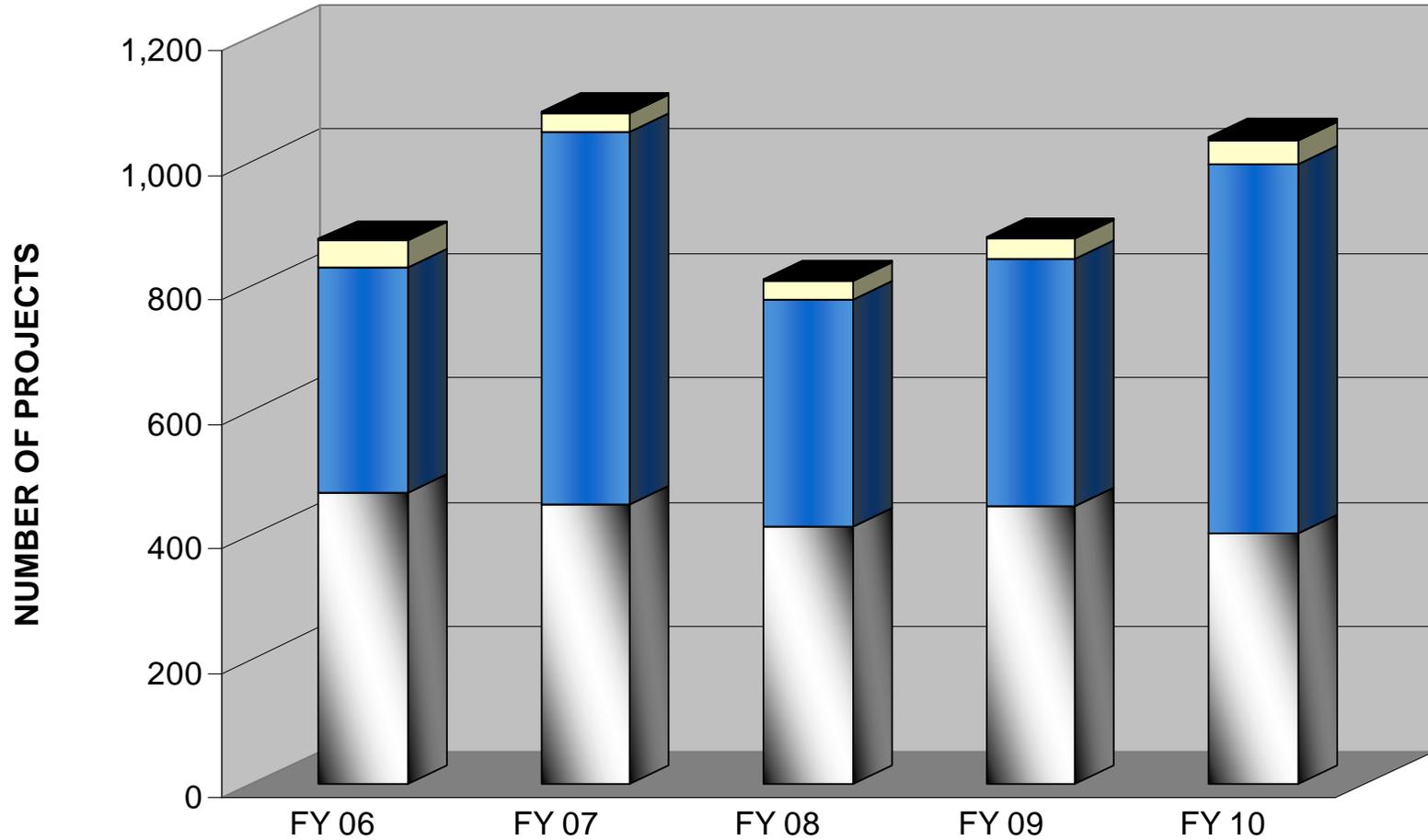
FISCAL YEAR 2010



PROJECTS BY PROGRAM AREA

NUMBER OF PROJECTS

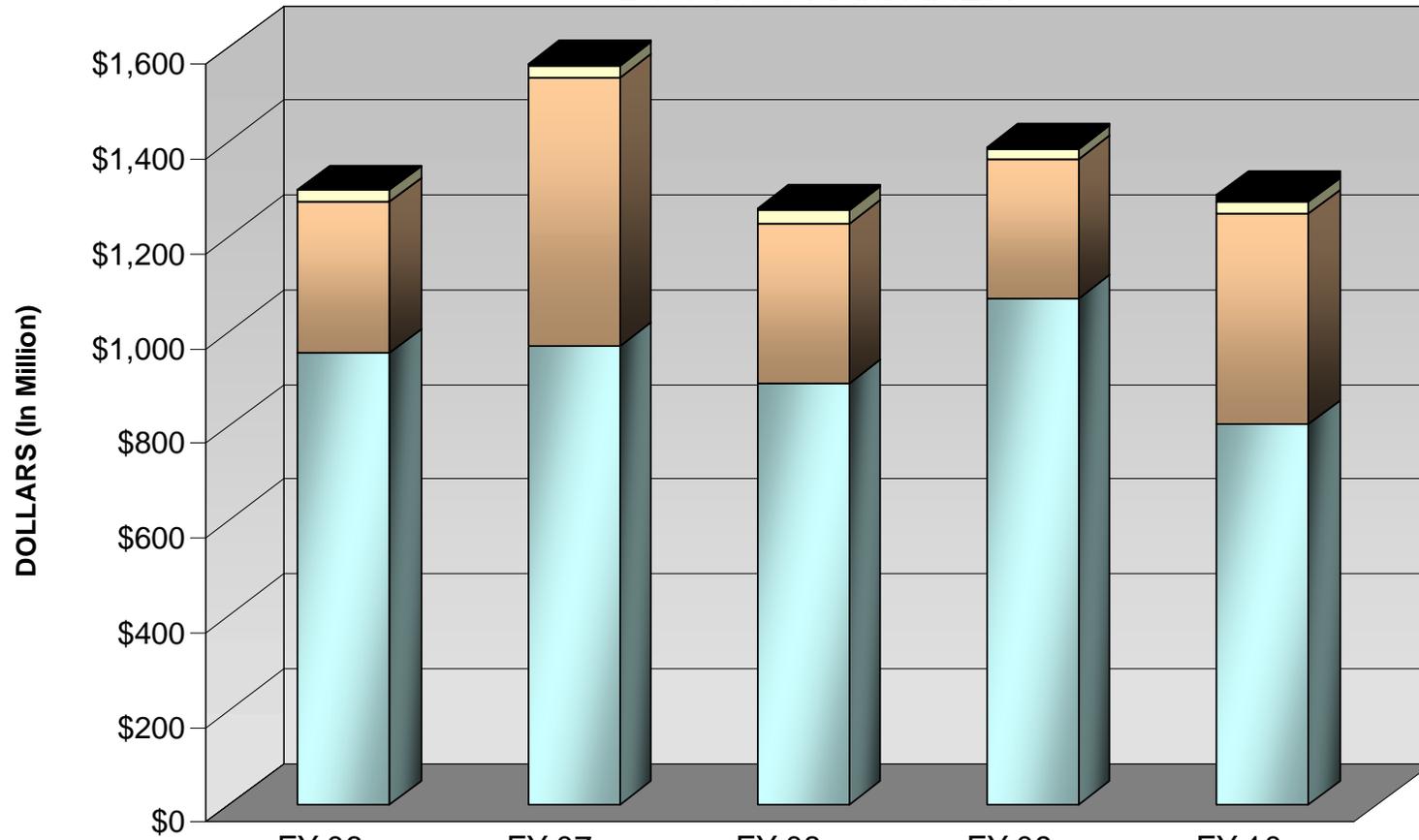
FY 2006 - FY 2010



■ RAILROAD	1	3	3	1	5
■ AERO	44	30	31	34	40
■ LOCAL	361	598	364	398	592
■ STATE	469	449	414	445	403
Totals	875	1,080	812	878	1,040

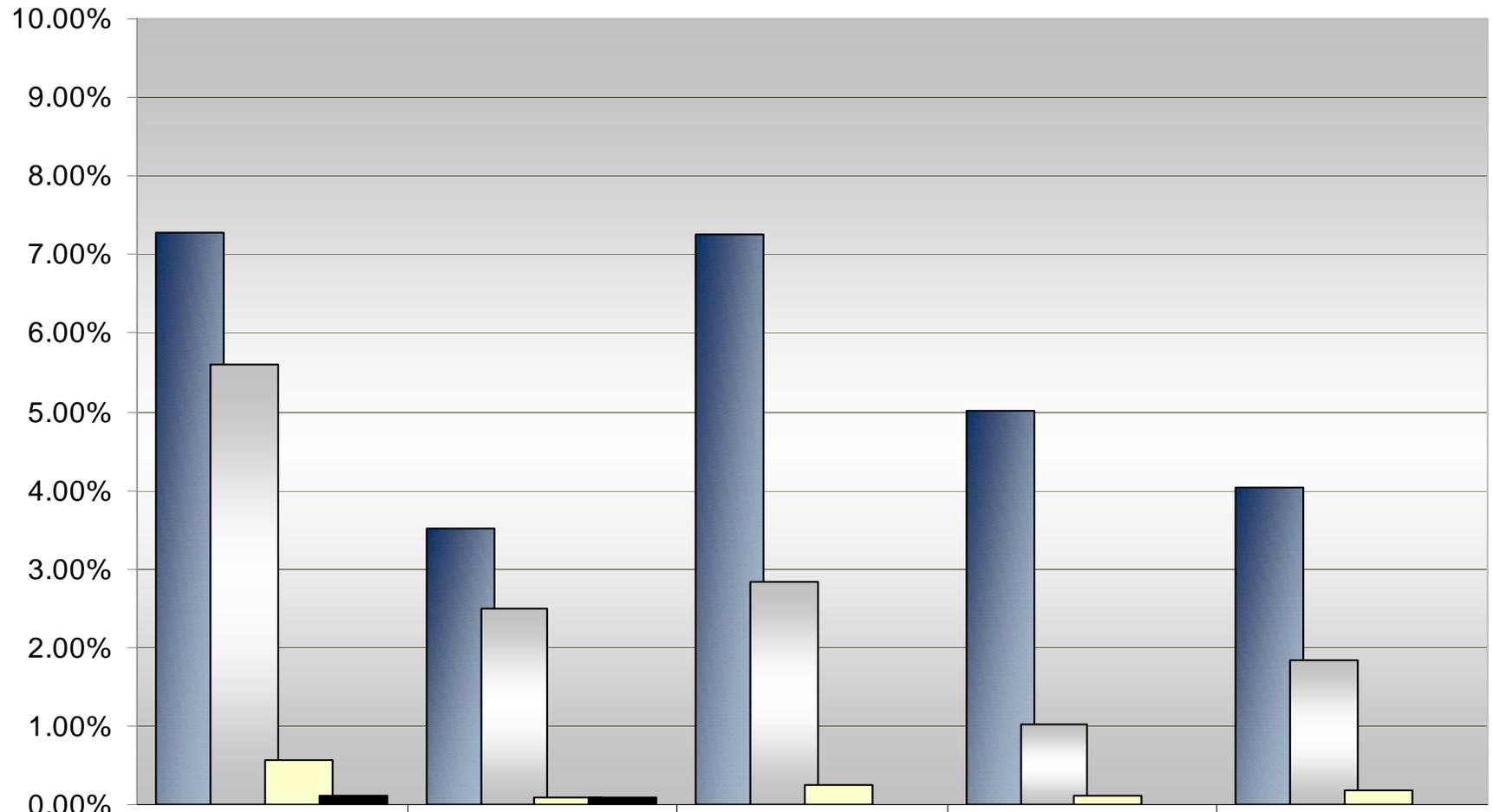
PROJECT DOLLARS - 5 YEAR COMPARISON

BY PROGRAM AREA



	FY 06	FY 07	FY 08	FY 09	FY 10
■ RAILROAD	\$1.9	\$3.3	\$4.1	\$2.6	\$11.7
■ AERO	\$25.1	\$25.0	\$31.0	\$22.1	\$24.9
■ LOCAL	\$318.8	\$566.8	\$337.0	\$294.5	\$445.3
■ STATE	\$953.8	\$968.1	\$888.5	\$1,069.2	\$804.5
Totals	\$1,299.6	\$1,563.1	\$1,260.6	\$1,388.4	\$1,286.4

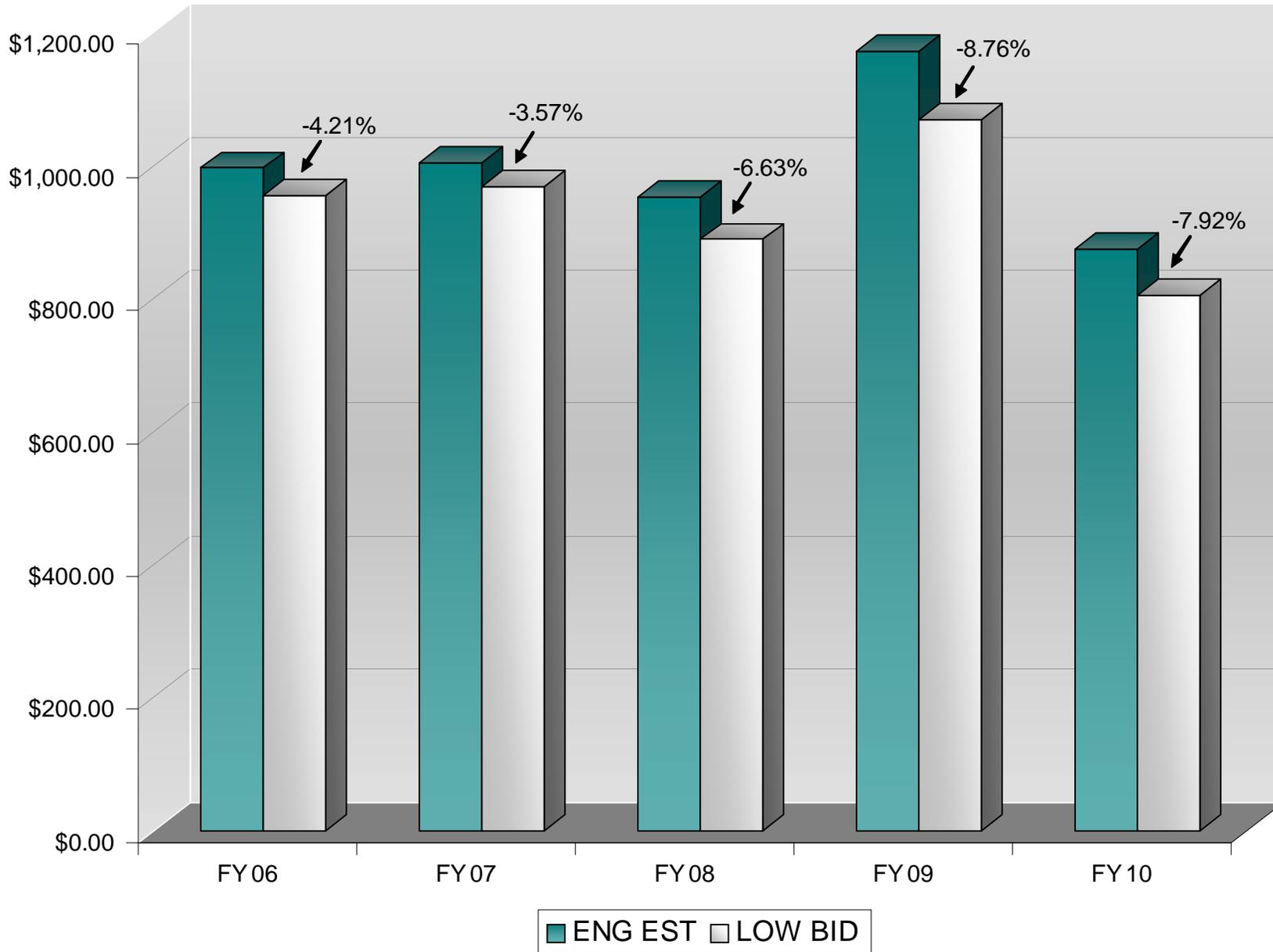
PERCENT OF PROJECTS 10% OVER ENGINEERS' ESTIMATES BY PROGRAM AREA



	FY 06	FY 07	FY 08	FY09	FY10
■ STATE	7.29%	3.52%	7.27%	5.01%	4.04%
□ LOCAL	5.61%	2.50%	2.83%	1.03%	1.83%
■ AERO	0.56%	0.09%	0.25%	0.11%	0.19%
■ RAILROAD	0.11%	0.09%	0.00%	0.00%	0.00%

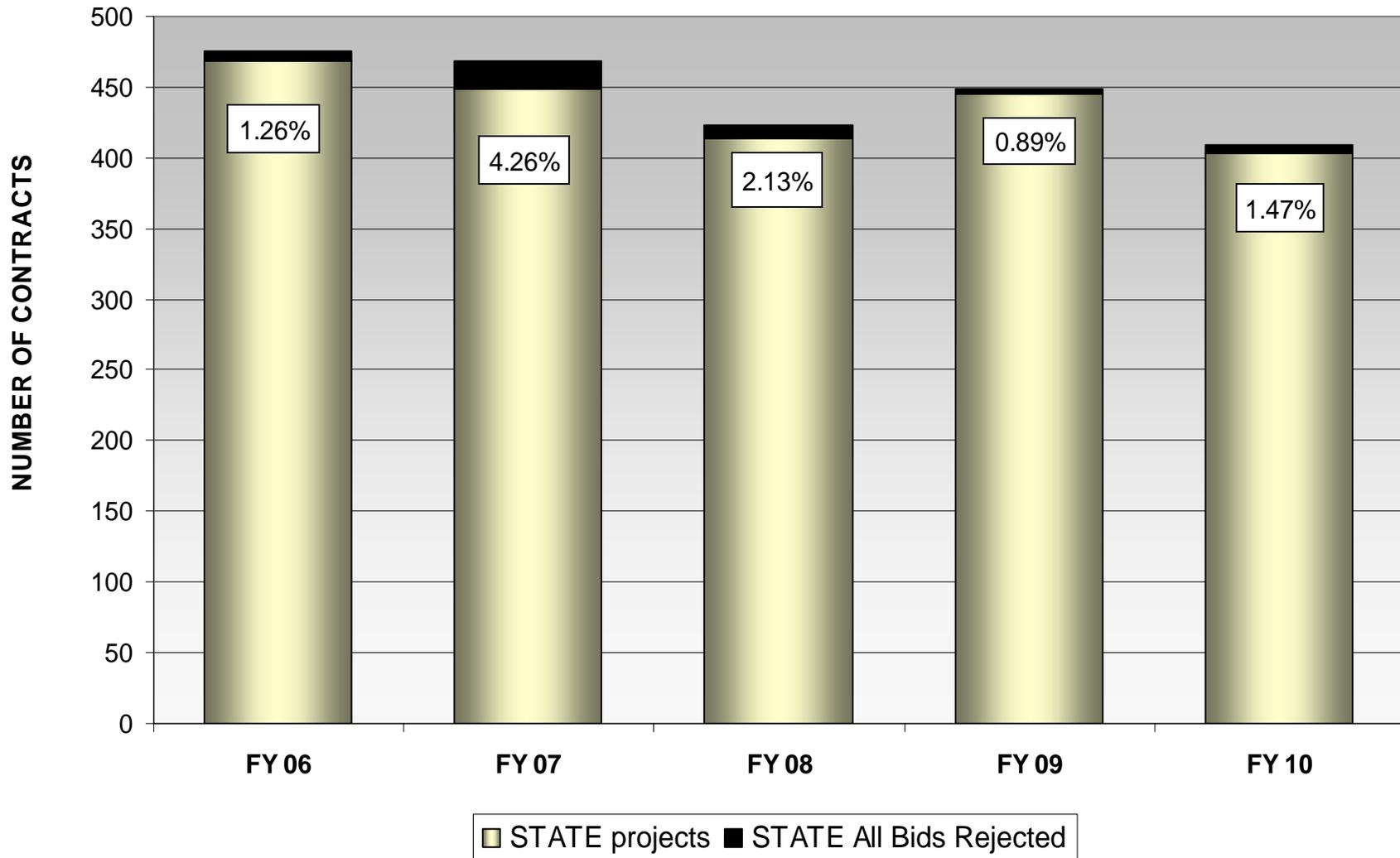
LOW BID vs. ENGINEERS' ESTIMATES

State Projects



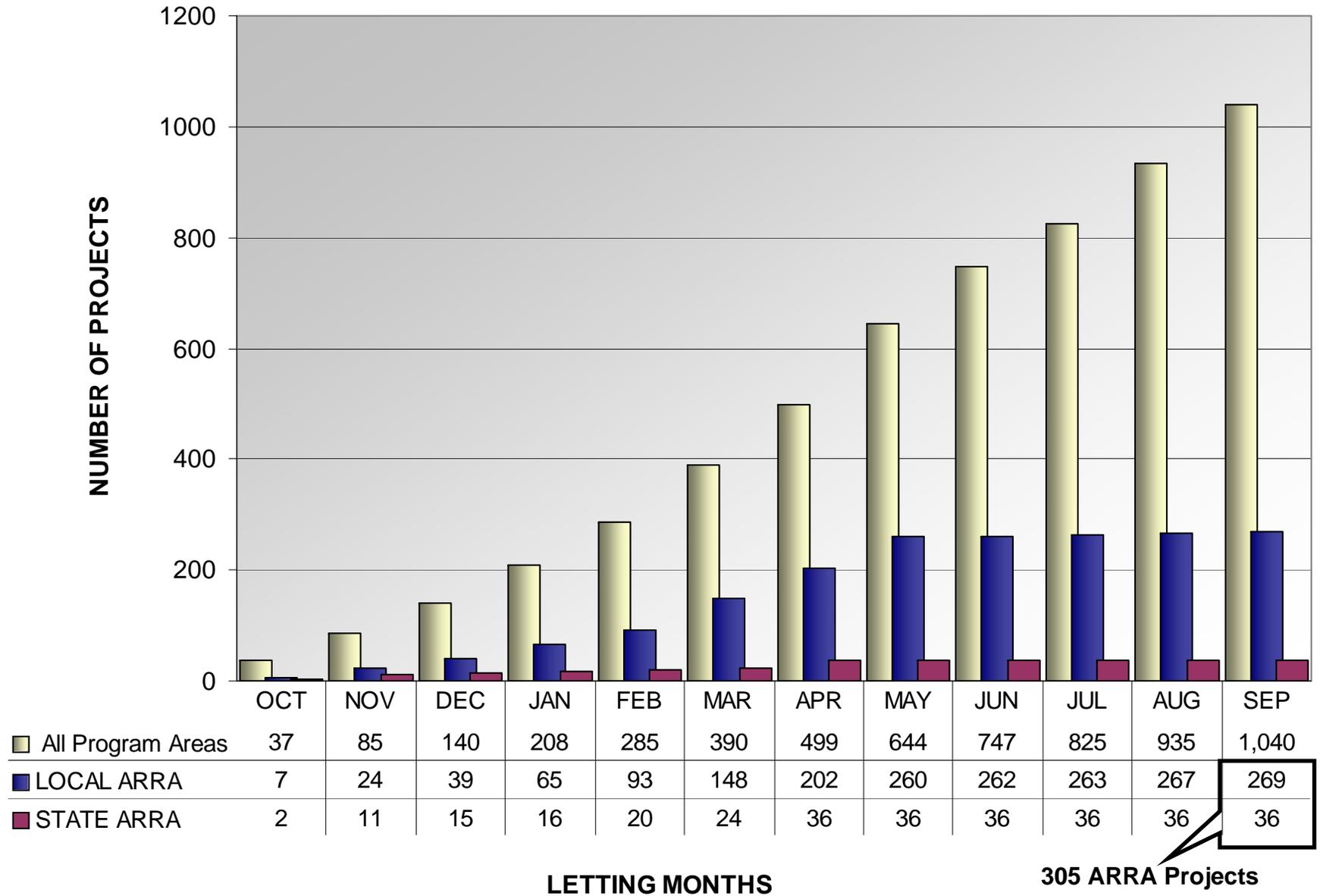
STATE PROJECTS vs. ALL BIDS REJECTED

5 YEAR COMPARISON



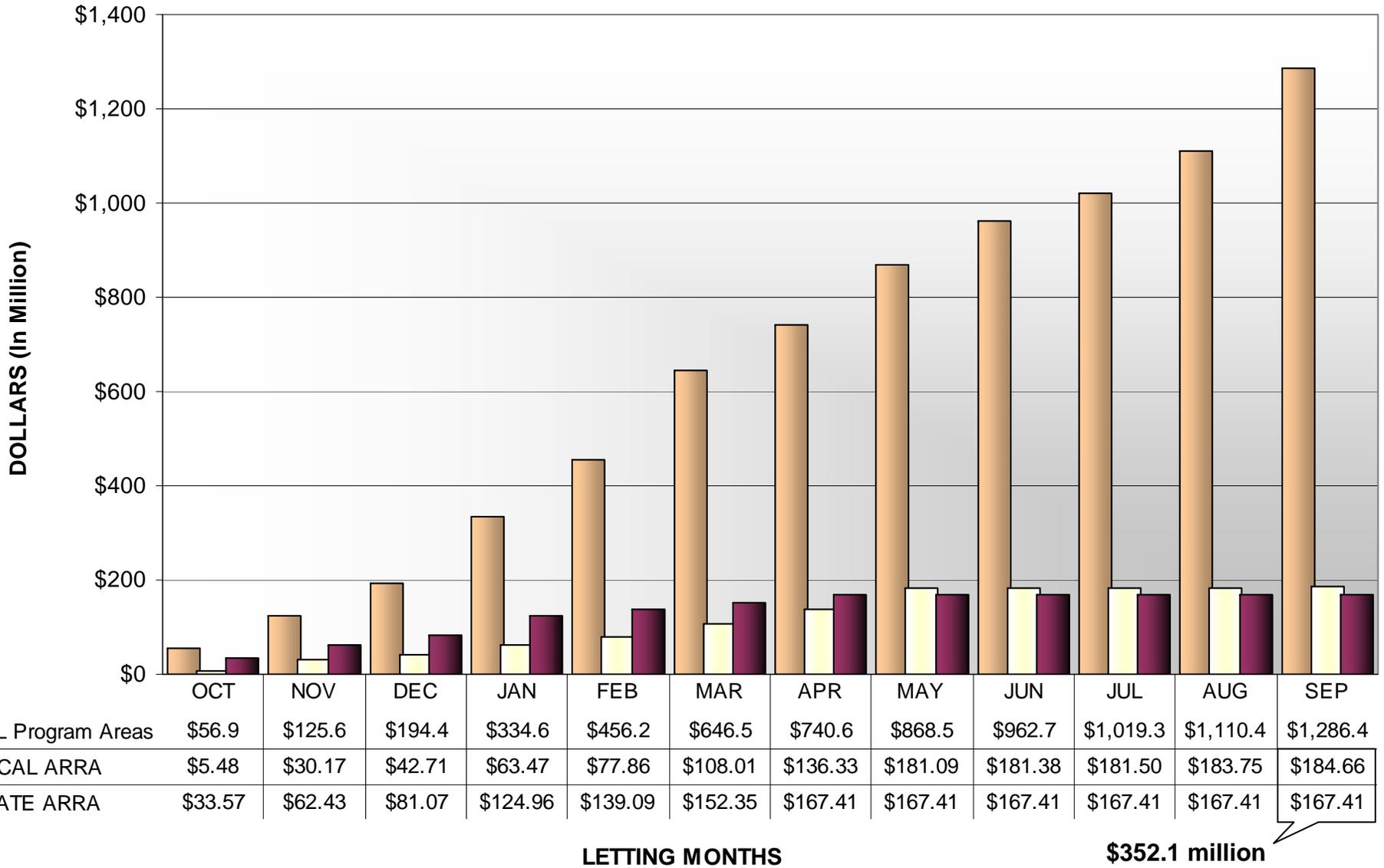
ALL PROGRAM AREA PROJECTS vs. ARRA PROJECTS

CUMULATIVE NUMBER by LETTING MONTH



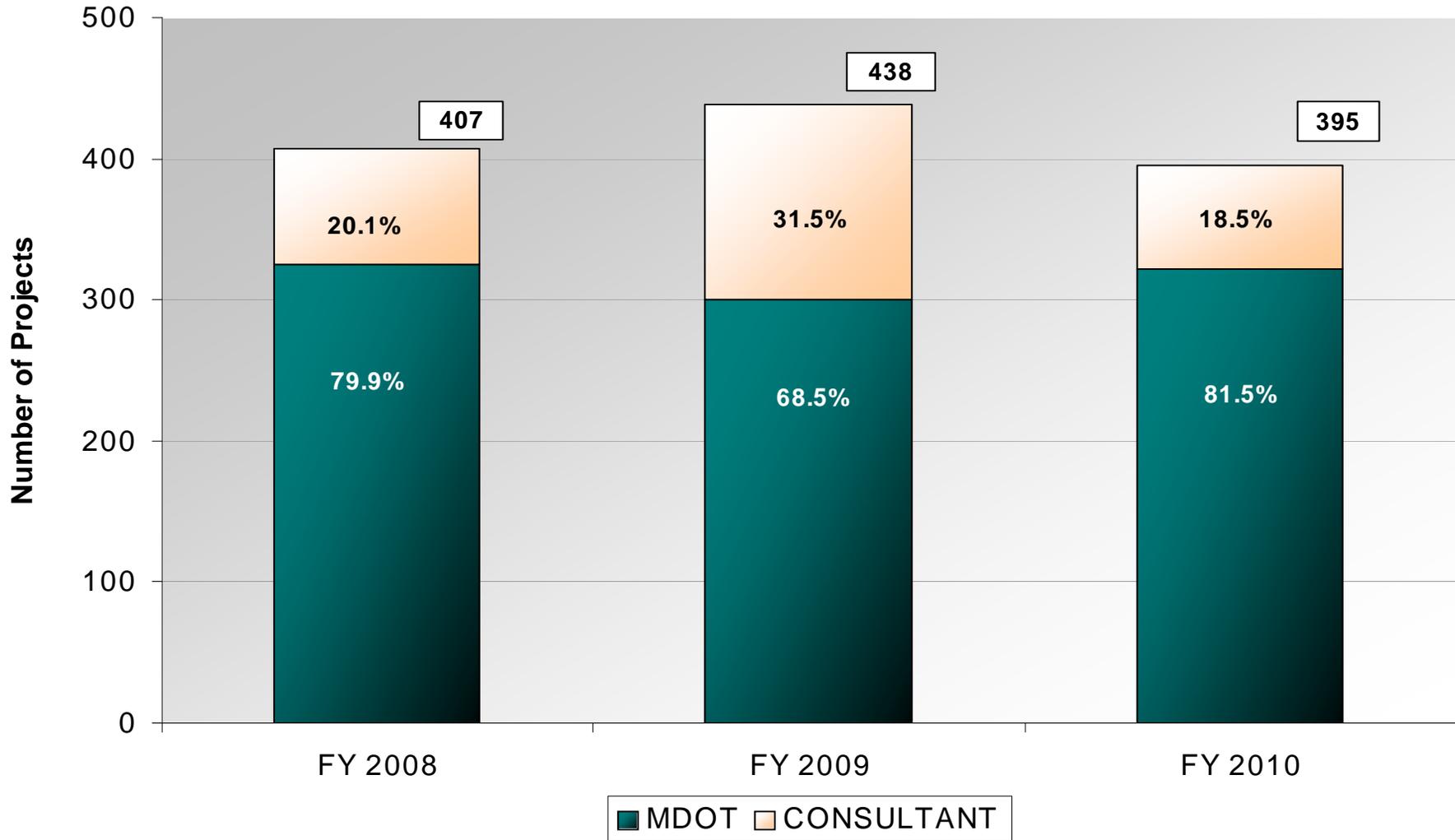
ALL PROGRAM AREA DOLLARS vs. ARRA DOLLARS

CUMULATIVE DOLLARS



DESIGN OF STATE PROJECTS

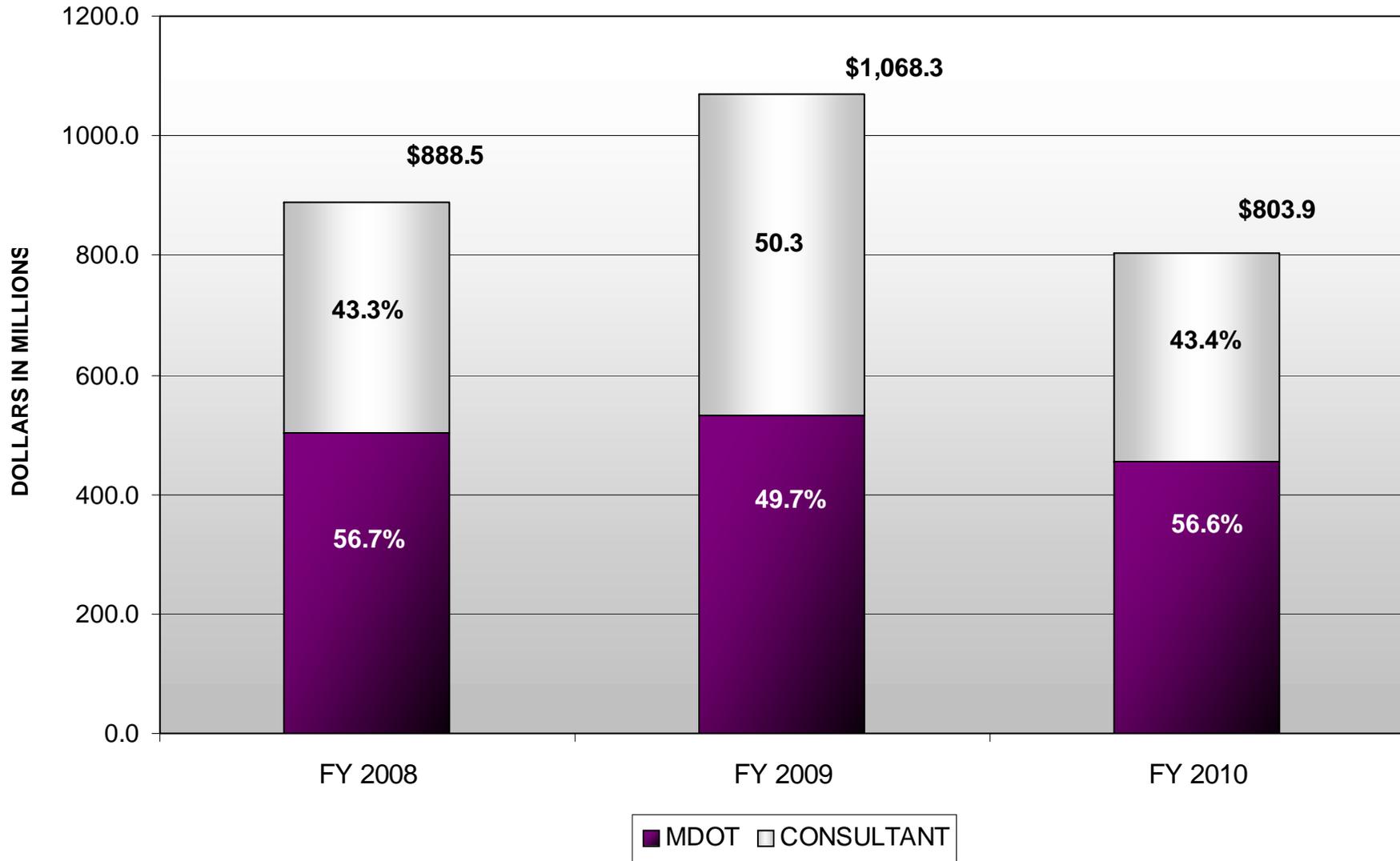
NUMBER OF PROJECTS*



*The total number of projects excludes Real Estate program area projects and all bids rejected projects.

DESIGN OF STATE PROJECTS

LOW BID DOLLARS*



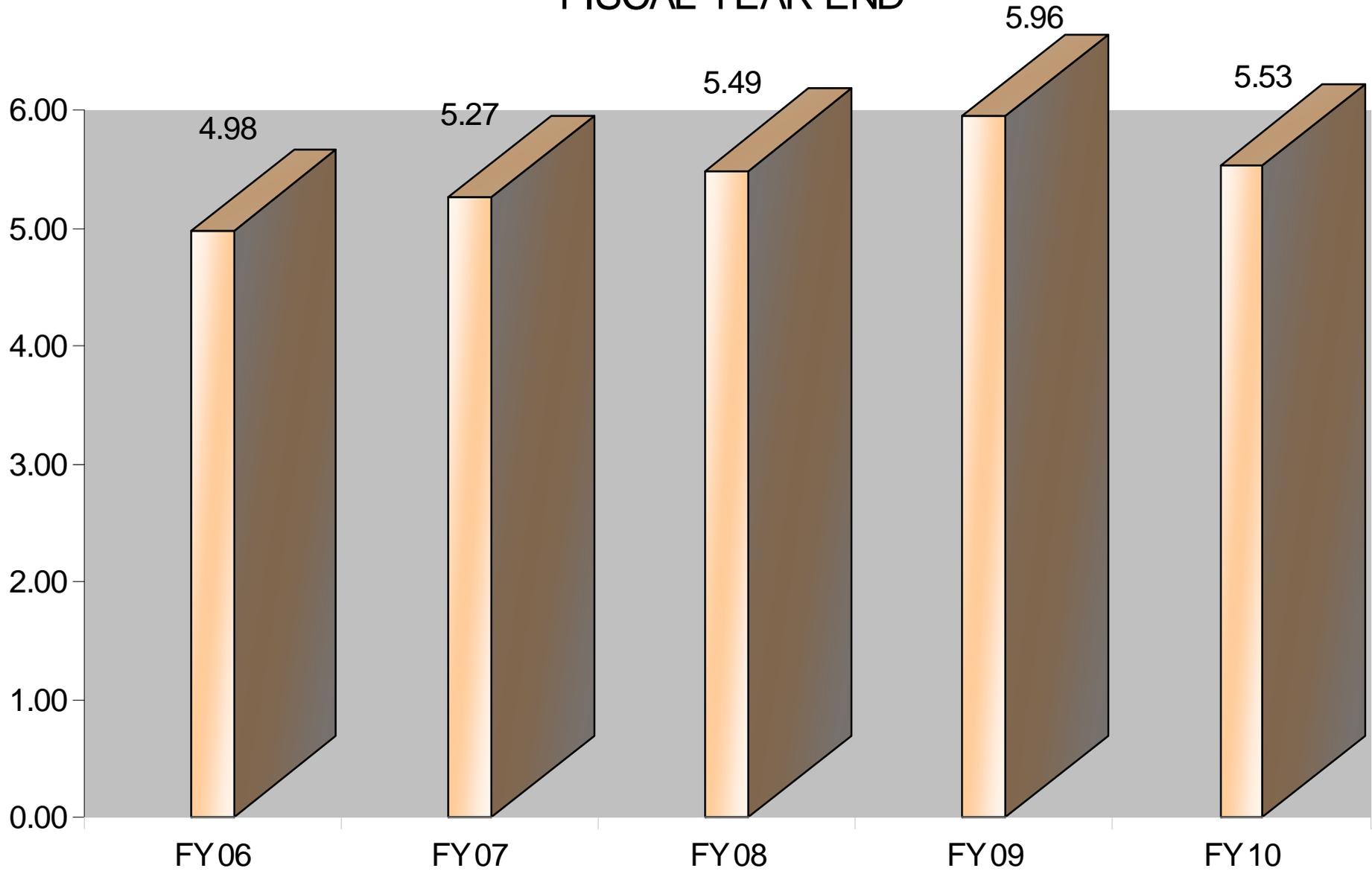
*The total low bid dollar excludes Real Estate program area projects and all bids rejected projects.

DISTRIBUTION OF PREQUALIFIED CONTRACTORS BY FINANCIAL RATING

Prequalification RANGE	FY 2009		FY 2010	
	Number of CONTRACTORS	PERCENTAGE of Total	Number of CONTRACTORS	PERCENTAGE of Total
\$0 - \$1,000,000	461	54%	172	21%
\$1,000,001-\$5,000,000	43	5%	315	37%
\$5,000,001-\$20,000,000	140	17%	129	16%
\$20,000,001-\$100,000,000	134	16%	137	17%
\$100,000,001 and Above	68	8%	71	9%
TOTALS	846	100%	824	100%

AVERAGE NUMBER OF BIDDERS PER PROJECT

FISCAL YEAR END



TOP 10 PRIME CONTRACTORS OF AWARDED CONTRACTS

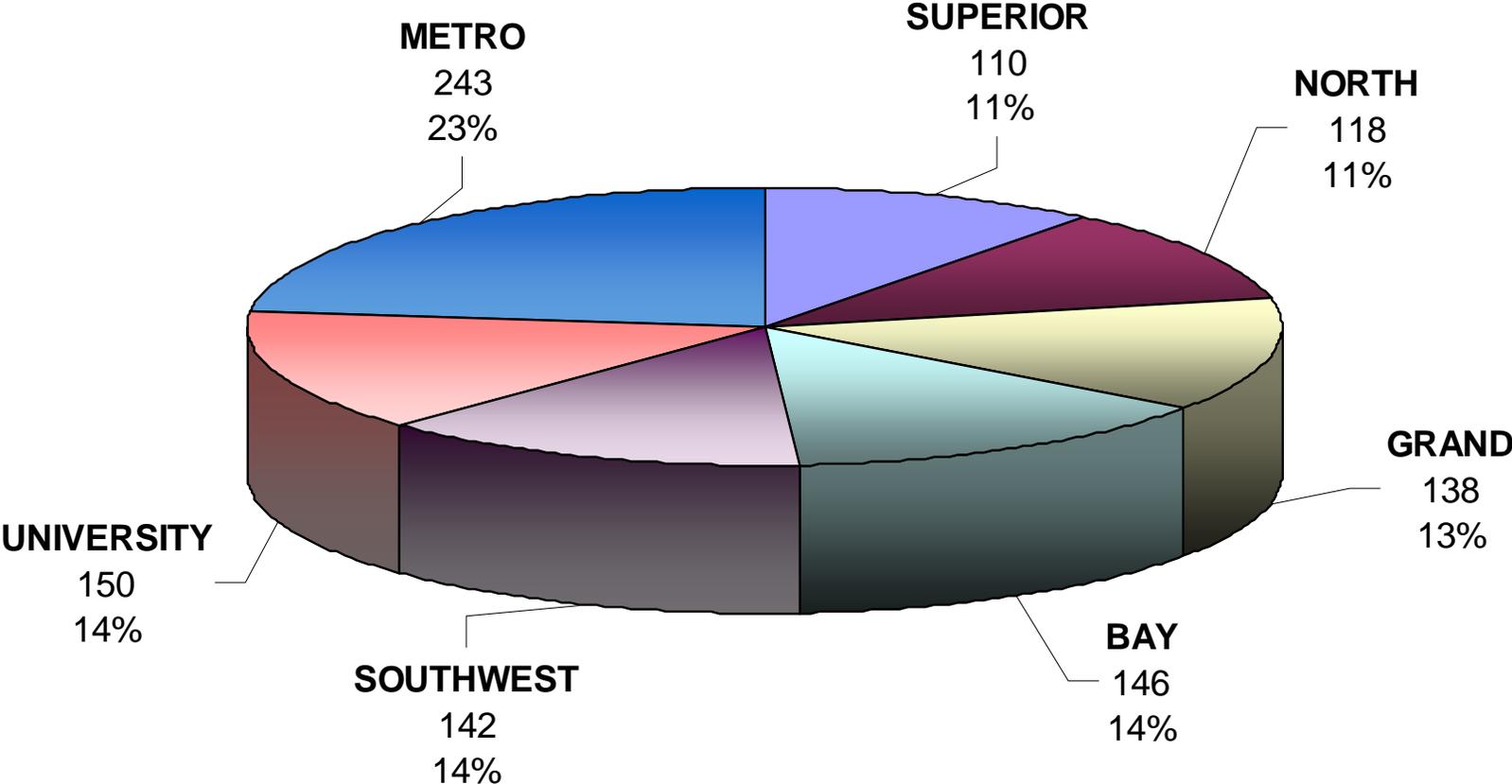
CONTRACT DOLLARS

FY 2009	
Company Name	Awarded Amount
Dan's Excavating, Inc.	\$187,196,403.05
Walter Toebe Construction Company	\$111,982,770.71
C. A. Hull Co., Inc.	\$110,990,261.58
Rieth-Riley Construction Co., Inc.	\$98,099,264.71
Michigan Paving and Materials Company	\$66,249,183.75
Ajax Paving Industries, Inc.	\$58,464,160.19
Posen Construction, Inc.	\$49,445,299.67
Cadillac Asphalt, L.L.C.	\$27,230,733.87
Payne & Dolan Inc.	\$26,031,793.75
Interstate Highway Construction, Inc.	\$21,735,224.41
TOTAL	\$757,425,095.69
TOTAL AWARDED CONTRACTS	\$1,295,232,775.92
Percent of Total Program	58.48%

FY 2010	
Company Name	Awarded Amount
Dan's Excavating, Inc.	\$141,737,051.63
Interstate Highway Construction, Inc.	\$86,603,672.96
Rieth-Riley Construction Co., Inc.	\$83,323,849.83
C. A. Hull Co., Inc.	\$70,044,830.61
Posen Construction, Inc.	\$65,518,287.87
Michigan Paving and Materials Company	\$62,412,103.63
Cadillac Asphalt, L.L.C.	\$59,650,340.16
Ajax Paving Industries, Inc.	\$56,394,299.30
D. J. McQuestion & Sons, Inc.	\$52,064,155.39
Angelo Iafrate Construction Company	\$43,350,492.27
TOTAL	\$721,099,083.65
TOTAL AWARDED CONTRACTS	\$1,320,833,088.22
Percent of Total Program	54.59%

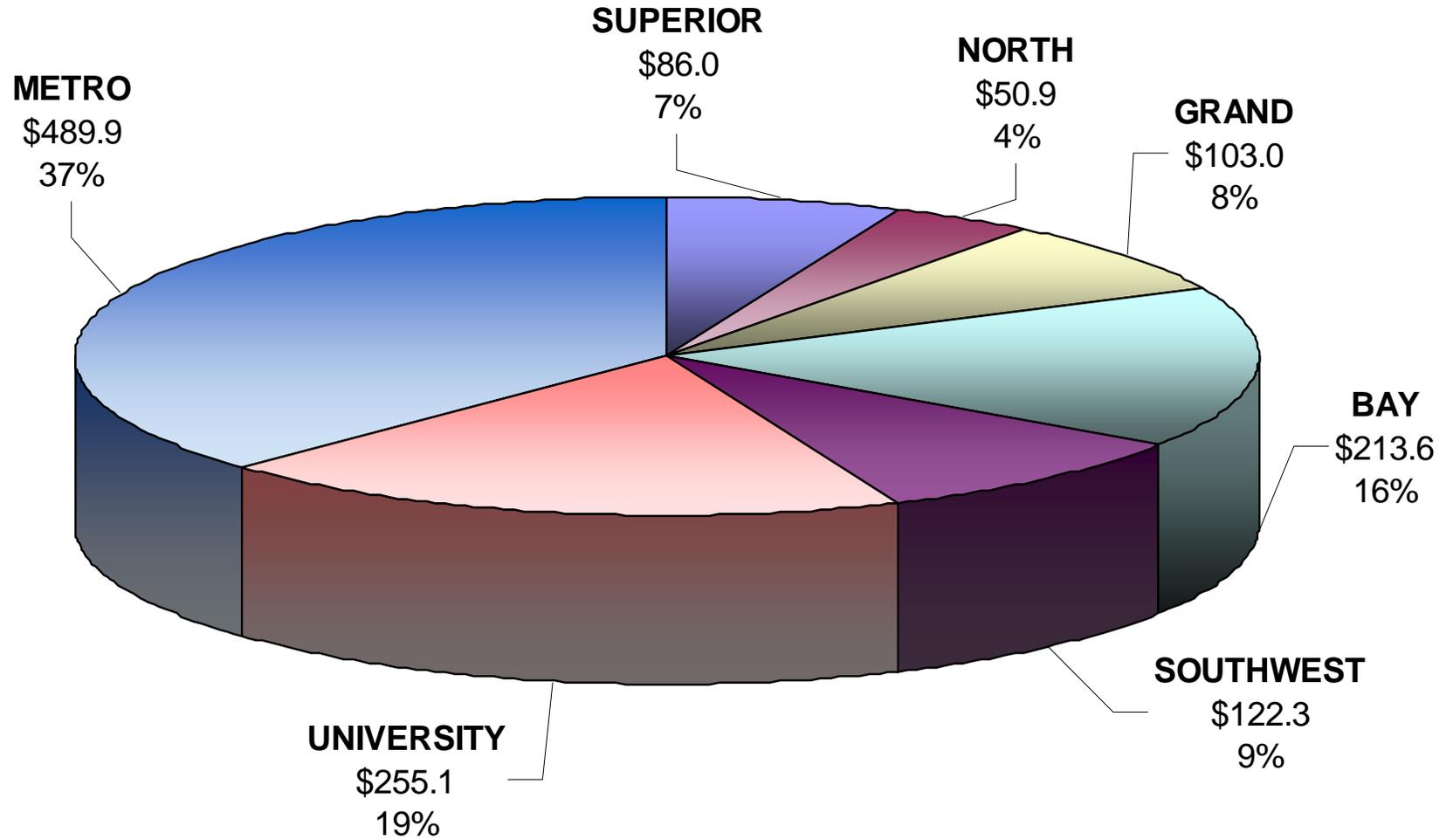
CONTRACTS BY REGION

Number and Percent



CONTRACT DOLLARS BY REGION

Dollars (In million) and Percent



Payments



FISCAL YEAR END 2010

14,391 payment vouchers
were processed totaling
\$1.4 billion paid to
contractors.

FISCAL YEAR END 2009

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ADMINISTRATIVE ACTIVITIES

- Revised Administrative Rules Governing the Prequalification of Construction Contractors
 - Raised overall financial level that could be approved for contractors not submitting a certified financial audit from \$1 million to \$2 million
 - Provided an option for contractors with an overall financial rating greater than \$10 million, to submit applications for prequalification every two years instead of annually
 - The reduction in the number of yearly applications requiring review, resulted in savings in staff time, as well as saving contractors time for application preparation and possibly, the cost of a complete audit (in the “off” year).

ADMINISTRATIVE ACTIVITIES

- Completed work with the Dye Management Group, Inc. on a study addressing the best practices used by numerous agencies and organizations in both the private and public sector, in determining the eligibility of contractors to bid on projects
 - The study found that various methods were used for determining eligibility: performance-based prequalification, bonding capacity, and project-specific qualification and that no one method is best suited for use by all agencies
 - The study concluded that MDOT had a good prequalification process in place with compensating controls to minimize contracting risk to the department

ADMINISTRATIVE ACTIVITIES

- Worked diligently with prime contractors and subcontractors to ensure better contract compliance, particularly in the areas of prevailing wages and prompt pay
 - As a result of these efforts, most contractors significantly improved their contract compliance.
 - A limited number of contractors had their prequalification suspended or limited because of their failure to adequately comply with contractual expectations.

ADMINISTRATIVE ACTIVITIES

- Successfully completed a pilot study on a process to determine materially unbalanced bids for construction projects
 - As a result of the study, with FHWA approval, adopted an unbalanced low bid review process conducted after each letting
 - A random selection of projects is done prior to each bid letting (any project > \$5 million is added if not a part of the random selection). If the initial screening indicates a possible issue, the project is sent to the field for an in-depth review (all projects > \$5 million are sent to the field)
 - 353 projects were reviewed during the one year pilot which represents 65% of the let dollars during that timeframe. No materially unbalanced bids were found

End of Report