STATE OF MICHIGAN
ENTERPRISE PROCUREMENT

Department of Technology, Management, and Budget
525 W. ALLEGAN ST., LANSING, MICHIGAN 48913
P.O. BOX 30026 LANSING, MICHIGAN 48909

CONTRACT CHANGE NOTICE

Change Notice Number 9
to
Contract Number **071B1300341**

CONTRACTOR	
	Compass Minerals America, Inc.
	990 West 10th Street, Suite 600
	Overland, KS 66210
	Doug Dyer
	913-344-9346
	dyerd@compassminterals.com
	*******7632

STATE			
	Program Manager	Melissa Howe	MDOT
		517-636-4386	
		HoweM@Michigan.gov	
	Contract Administrator	Lymon C. Hunter, CPPB	DTMB
		(517) 284-7015	
		HunterL@michigan.gov	

CONTRACT SUMMARY

DESCRIPTION: SALT, BULK SALT, SEASONAL BACK UP- MDOT

INITIAL EFFECTIVE DATE	INITIAL EXPIRATION DATE	INITIAL AVAILABLE OPTIONS	EXPIRATION DATE BEFORE CHANGE(S) NOTED BELOW
September 1, 2011	August 31, 2016	2 - 1 Year	August 31, 2016

PAYMENT TERMS	DELIVERY TIMEFRAME
1/2% 10, Net 30 Days	Per the attached terms and conditions

ALTERNATE PAYMENT OPTIONS			EXTENDED PURCHASING	
☐ P-card	☐ Direct Voucher (DV)	☐ Other	☒ Yes	☐ No

MINIMUM DELIVERY REQUIREMENTS

N/A

DESCRIPTION OF CHANGE NOTICE

OPTION	LENGTH OF OPTION	EXTENSION	LENGTH OF EXTENSION	REVISED EXP. DATE
☒	24 Months	☐		August 31, 2018

CURRENT VALUE	VALUE OF CHANGE NOTICE	ESTIMATED AGGREGATE CONTRACT VALUE
$47,811,201.00	$ 3,010,801.50	$50,822,002.50

DESCRIPTION: Effective September 1, 2016, this contract is exercising BOTH option years and is increased by $3,010,801.50. The revised contract expiration date is August 31, 2018. Additionally, the drop points for the 2016/2017 Road Salt year are per the attached spreadsheets. All other terms, conditions, specifications and pricing remain unchanged. Per vendor and agency agreement, DTMB Procurement approval and the approval of the State Administrative Board on August 30, 2016.

SUPERIOR SEASONAL BACK UP - LOCAL UNITS OF GOVERNM COMPASS MINERAL COMPANY 2016/17

Item	County	Org. Name	Drop Point Address	City	State	Zip	Org. Phone	Seasona l>50	Price Ton
1	Alger	MUNISING, CITY OF	Industrial Park Dr. Lot 9	Munising	MI	49862	(906) 387-2095	700	$61.79
2	Alger	ALGER COUNTY ROAD COMMISSION	E9264 M-28	Munising	MI	49862	(906) 387-2042	150	$61.79
3	Alger	ALGER COUNTY ROAD COMMISSION	N3284 M-67	Limestone	MI	49851	(906) 387-2042	150	$61.79
4	Alger	ALGER COUNTY ROAD COMMISSION	216662 Lowder Road	Grand Marais	MI	49839	(906) 387-2042	50	$61.79
5	Baraga	BARAGA, VILLAGE OF	100 Hemlock St	Baraga	MI	49908	(906) 353-6237	200	$74.30
6	Baraga	BARAGA COUNTY RD. COMMISSION	18139 US 41 South	L'Anse	MI	49946	(906) 524-7270	100	$74.30
7	Iron	CASPIAN CITY	1 Museum Dr.	Caspian	MI	49915	(906) 265-2514	100	$67.71
8	Iron	IRON RIVER, CITY OF	1701 Washington Ave	Iron River	MI	49935	(906) 265-4719	50	$67.71
9	Marquette	ISHPEMING, CITY OF	Lakeshore Drive Carson Rd	Ishpeming	MI	49849	(906) 486-9371	400	$62.67
10	Marquette	MARQUETTE COUNTY ROAD COMMISSION	Co. Rd. 550	Big Bay	MI	49808	(906) 486-4491	1000	$62.67
11	Marquette	MARQUETTE COUNTY ROAD COMMISSION	Marshall Dr. N of M35 or Co. Rd.	Gwinn	MI	49849	(906) 486-4491	500	$62.67
12	Marquette	MARQUETTE COUNTY ROAD COMMISSION	1610 N Second St	Ishpeming	MI	49849	(906) 486-4491	200	$62.67
13	Marquette	MARQUETTE COUNTY ROAD COMMISSION	Co Rd LO	Republic	MI	49879	(906) 486-4491	50	$62.67
14	Marquette	MARQUETTE, CITY OF	880 West Baraga	Marquette	Mi	49855	(906) 225-8983	700	$62.67
15	Marquette	NEGAUNEE, CITY OF	600 Cherry Street	Negaunee	MI	49866	(906) 475-9991	350	$62.67
16	Menomine	MENOMINEE, CITY OF	808 OGDEN STREET	MARINETTE	WI	54143	(906) 863-1736	1000	$58.01
17	Ontonago n	Ontonagon County Road Commission	5650 North M-64	Bergland	MI	49910	(906) 884-2332	50	$74.17
18	Ontonago n	Ontonagon County Road Commission	5237 West M-28	Bruce Crossing	MI	49912	(906) 884-2332	100	$74.17
19	Ontonago n	Ontonagon County Road Commission	1202 Adventure Ave	Mass City	MI	49948	(906) 884-2332	100	$74.17
20	Ontonago n	Ontonagon County Road Commission	1300 Rockland Road	Ontonagon	MI	49953	(906) 884-2332	100	$74.17
21	Ontonago n	ONTONAGON, VILLAGE OF	1200 Giesau Drive	Ontonagon	MI	49953	(906) 884-2305	50	$74.17
22	Schoolcraft	MANISTIQUE, CITY OF	300 N Maple Street	Manistique	MI	49854	(906) 450-2060	200	$61.74
23	Schoolcraft	SCHOOLCRAFT COUNTY ROAD COMMISSIO	Railroad Street	Seney	MI	49883	(906) 341-5634	100	$61.74
24	Schoolcraft	SCHOOLCRAFT COUNTY ROAD COMMISSIO	332N East Road	Manistique	MI	49854	(906) 341-5634	100	$61.74
								6500	

North 1 - Seasonal Back Up Road Salt - Local Units of Govern COMPASS MINERAL SALT CO 2016/17

Item	County	Org. Name	Drop Point Address	City	State	Zip	Org. Phone	Seasonal	Price Ton
1	Alpena	ALPENA, CITY OF	1001 Long Lake Avenue	Alpena	MI	49707	(989) 354-1721	800	$57.05
2	Alpena	ALPENA PUBLIC SCHOOLS-LESS THAN 50	3500 S. 3rd. Ave	Alpena	MI	49707	(989) 358-5794	8	$57.05
3	Alpena	ALPENA PUBLIC SCHOOLS-LESS THAN 50	3303 S. 3rd. Ave.	Alpena	MI	49707	(989) 358-5794	8	$57.05
4	Alpena	ALPENA PUBLIC SCHOOLS-LESS THAN 50	2373 Gordon Rd.	Alpena	MI	49707	(989) 358-5794	8	$57.05
5	Antrim	ANTRIM COUNTY ROAD COMMISSION	319 E. Lincoln Street	Mancelona	MI	49659	(231) 587-8521	600	$65.87
6	Antrim	ANTRIM COUNTY ROAD COMMISSION	1762 S. Main St. (M-88)	Central Lake	MI	49622	(231) 587-8521	550	$65.87
7	Antrim	ANTRIM COUNTY ROAD COMMISSION	13796 Winters Road	Kewadin	MI	49648	(231) 587-8521	100	$65.87
8	Charlevoix	CHARLEVOIX COUNTY ROAD COMMISSI	1251 BOYNE AVENUE	BOYNE CITY	MI	49712	(231) 582-7330	2000	$63.84
9	Charlevoix	CHARLEVOIX COUNTY ROAD COMMISSI	11705 SHAW ROAD	CHARLEVOIX	MI	49720	(231) 582-7330	2000	$63.84
10	Charlevoix	CHARLEVOIX, CITY OF	229 Stover Rd.	Charlevoix	MI	49720	(231) 547-3276	150	$63.84
11	Cheboygan	CHEBOYGAN COUNTY ROAD COMMISSI	729 North Main Street	Cheboygan	MI	49721	(231) 238-7775	1100	$63.79
12	Cheboygan	CHEBOYGAN COUNTY ROAD COMMISSI	5302 South Straits Hwy	Indian River	MI	49749	(231) 238-7775	300	$63.79
13	Cheboygan	CHEBOYGAN COUNTY ROAD COMMISSI	3998 South Black River Road	Onaway	MI	49765	(231) 238-7775	250	$63.79
14	Cheboygan	CHEBOYGAN, CITY OF	1003 N. Huron Street	CHEBOYGAN	MI	49721	231-627-2582	300	$63.79
16	Emmet	HARBOR SPRINGS, CITY OF	204 E Fairview St	Harbor Springs	MI	49740	(231) 526-2104	350	$63.53
17	Emmet	PETOSKEY PUBLIC SCHOOLS	1008 Franklin st.	Petoskey	MI	49770	(231) 348-2344	150	$63.53
18	Emmet	MACKINAW CITY	605 Pond Street	Mackinaw City	MI	49701	(231) 436-5351	200	$63.53
19	Emmet	PETOSKEY, CITY OF	110 WEST SHERIDAN	PETOSKEY	MI	49770	(231) 347-2500	2500	$63.53
20	Emmet	EMMET COUNTY ROAD COMMISSION	6227 East Levering Road	Levering	MI	49755	231-347-8142	1000	$63.53
21	Emmet	EMMET COUNTY ROAD COMMISSION	2265 East Hathaway Road	Harbor Springs	MI	49740	231-347-8142	1500	$63.53
22	Iosco	IOSCO COUNTY ROAD COMMISSION	554 Forest Road	Oscoda	MI	48750	(989) 362-4433	400	$62.32
23	Iosco	IOSCO COUNTY ROAD COMMISSION	3939 W. M-55	Tawas City	MI	48763	(989) 362-4433	500	$62.32
24	Iosco	EAST TAWAS, CITY OF	810 W. Westover St	East Tawas	MI	48730	(989) 362-6161	100	$62.32
25	Montmorenc	MONTMORENCY COUNTY ROAD COMM	11445 M-32	Atlanta	MI	49709	(989) 785-3334	1000	$59.94
26	Ogemaw	OGEMAW COUNTY ROAD COMMISSION	1250 S. M-33	West Branch	MI	48661	(989) 345-2240	500	$62.84
27	Ogemaw	WEST BRANCH, CITY OF	403 S FIRST ST	WEST BRANCH	MI	48661	(989) 345-0500	150	$62.84
28	Otsego	GAYLORD, CITY OF	102 East Seventh Street	Gaylord	MI	49735	(989) 732-4060	1200	$63.59
29	Presque Isle	ROGERS CITY, CITY OF	1221 RIVERVIEW	ROGERS CITY	MI	49779	(989) 734-2191	100	$61.33
30	Presque Isle	PRESQUE ISLE COUNTY ROAD COMMISS	19916 M-68	Onaway	MI	49759	(989) 734-2216	300	$61.33
31	Presque Isle	PRESQUE ISLE COUNTY ROAD COMMISS	657 South Bradley Hwy	Rogers City	MI	49779	(989) 734-2216	300	$61.33
32	Presque Isle	PRESQUE ISLE COUNTY ROAD COMMISS	11472 Michigan Ave	Posen	MI	49776	(989) 734-2216	350	$61.33
								18774	

Bay Region Seasonal Road Salt - Local Units of Gove			COMPASS MINERAL SALT CO 2016/17						
Item	County	Org. Name	Drop Point Address	City	State	Zip	Org. Phone	Seasonal>	Price Ton
1	Genesse	MOTT COMMUNITY COLLEGE	1401 E Court St	Flint	MI	48503	(810) 762-0048	400	$60.51
2	Genesse	CLIO, CITY OF	210 N. Railway	Clio	MI	48420	(810) 686-5850	150	$60.51
3	Genesse	MICHIGAN, UNIVERSITY OF	University of Michigan 602 M	Flint	MI	48502	(734) 936-1592	150	$60.51
4	Genesse	DAVISON, CITY OF	408 Dayton Street	Davison	MI	48423	(810) 653-2191	400	$60.51
5	Genesse	FENTON AREA PUBLIC SCHOOLS	3200 Donaldson Dr.	Fenton	MI	48430	(810) 591-8908	200	$60.51
6	Genesse	GOODRICH, VILLAGE OF	7338 S State	Goodrich	MI	48438	(810) 636-2570	100	$60.51
7	Genesse	MT. MORRIS, CITY OF	720 Hughes	Mt. Morris	MI	48458	(810) 686-8380	150	$60.51
8	Genesse	MT MORRIS CONSOLIDATED SCHOOL	12356 Walter Street	Mt. Morris	MI	48421	(810) 591-8760	50	$60.51
9	Tuscola	AGENCY-DCH-CARO CENTER	2000 Chambers Rd-Conveyor	Caro	MI	48723	(989) 672-9444	100	$60.66
								1700	

Metro Region Seasonal Road Salt - Local Units of Go			COMPASS MINERAL SALT CO 2016/17						
Item	County	Org. Name	Drop Point Address	City	State	Zip	Org. Phone	Seasonal>	Price Ton
1	Wayne	WAYNE COUNTY	14380 Wyoming Ave (Wyor	DETROIT	MI	48238	(313) 224-7065	13000	$52.01
2	Wayne	SCHOOLCRAFT COMM COLLEGE	18600 Haggerty Rd-	Livonia	MI	48152	(734) 462-4444	450	$52.01
			Conveyor Rqd					13450	

MICHIGAN DEPARTMENT OF TRANSPORTATION DROP POINTS: SUPERIOR REGION

COMPASS MINERAL 2016/17 SEASONAL

Item	County	Drop Point	FY 17 Tons	Price Ton
1	Alger	CRC, M-77, Grand Marais (906) 387-2042	500	$61.79
2	Alger	Limestone, N3284 M-67, Limestone (906) 387-2042	2,000	$61.79
3	Alger	Munising, E9264 M-28, Munising (906) 387-2042	2,750	$61.79
4	Baraga	Salt Shed, School St., Covington (906) 524-6124	50	$74.30
5	Baraga	MDOT Garage, 301 Winter St., L'Anse (906) 524-6124	50	$74.30
6	Chippewa	CRC, M-48, Goetzville (906) 624-7333	600	$67.45
7	Chippewa	Sault Ste. Marie, 4139 Mackinac Trail, Sault Ste. Marie, (906) 635-5295	500	$67.45
8	Chippewa	Eckerman, M-28, Eckerman (906) 635-5295	500	$67.45
9	Houghton	51750 Industrial Drive, Calumet (906) 483-3937	50	$78.44
10	Iron	CRC,JCT Townline Rd. & Co Rd. 643, Amasa (906) 875-3151	200	$67.71
11	Iron	Crystal Falls, 114 Oss Rd., Crystal Falls (906) 875-3151	200	$67.71
12	Iron	CRC, 708 W. Franklin St., Iron River (906) 265-4622	1,000	$67.71
13	Keweenaw	CRC, 1916 4th St. Mohawk (906) 337-1610	600	$79.12
14	Luce	CRC, 423 W. McMillan Ave., Newberry (906) 293-5741	500	$71.73
15	Mackinac	CRC, E2670 St Ignace Road, St. Ignace 906-643-8700	100	$64.29
16	Mackinac	MDOT Garage, M-117, Engadine 906-477-6323	500	$64.29
17	Mackinac	MDOT Garage, 500 Ferry Lane, St. Ignace (906) 643-8700	1,000	$64.29
18	Marquette	Gwinn Co. Rd., ELA, Gwinn (906) 346-5411	3,000	$62.67
19	Marquette	CRC, 1610 N. Second St., Ishpeming (906) 486-8462 Ext 300	3,000	$62.67

20	Marquette	Republic Co. Rd. LO at M-95, Republic (906) 376-2224	1,800	$62.67
21	Marquette	City Salt Shed, 850 W. Baraga Ave., Marquette (906) 486-4491 ext. 302	200	$62.67
22	Ontonagon	Bergland, 5650 M-64 N., Bergland (906) 575-3552	1,000	$74.17
23	Ontonagon	Bruce Crossing, 5346 W. M-28, Bruce Crossing (906) 827-3433	1,200	$74.17
24	Ontonagon	Mass City, 1212 Adventure Ave., Mass City (906) 883-3303	1,500	$74.17
25	Ontonagon	CRC, US-45, Ontonagon (906) 884-4650	1,000	$74.17
26	Schoolcraft	CRC, East Rd., Manistique (906) 341-5634	2,750	$61.74
27	Schoolcraft	Seney, M-28, Seney (906) 341-5634	1,750	$61.74

Total Department of Transportation Tons for Superior Region: 28,300

MICHIGAN DEPARTMENT OF TRANSPORTATION DROP POINTS:

NORTH REGION **COMPASS MINERAL 2016/17 SEASONAL**

Item	County	Drop Point	FY 17 Tons	Price Ton
1	Alcona	CRC, 301 N. Lake St., Lincoln (989) 736-8168	500	$59.94
2	Alpena	(CRC)1400 N. Bagley St., Alpena (989) 354-3252 Ext 227 Glenn	600	$57.05
3	Antrim	Central Lake, 1762 S. Main (M-88) (231) 587-8521	300	$65.87
4	Antrim	Kewadin, 13796 Winters Rd., Elk Rapids (231) 587-8521	200	$65.87
5	Antrim	CRC, 319 E. Lincoln St., Mancelona (231) 587-8521	500	$65.87
7	Charlevoix	CRC, 1251 Boyne Ave., Boyne City (231) 582-7330	1,000	$63.84
8	Charlevoix	Ironton, 11705 Shaw Rd., Charlevoix (231) 582-7330	1,000	$63.84
9	Cheboygan	CRC, 729 N. Main St., Cheboygan (231) 238-7775	1,200	$63.79
10	Cheboygan	CRC, 3998 S Black River Rd.,Tower (231) 238-7775	300	$63.79
11	Cheboygan	CRC 5302 S. Straits Hwy, Indian River	1,500	

		(231) 238-7775		$63.79
13	Emmet	CRC, 2265 E. Hathaway, Harbor Springs (231) 347-8142	1,500	$63.53
14	Emmet	Levering, 6227 E. Levering Rd., Levering (231) 347-8142	1,500	$63.53
17	Iosco	Oscoda Garage, 554 Forrest Rd, Oscoda (989) 362-4433	400	$62.32
18	Iosco	CRC, 3939 M-55, Tawas City (989) 362-4433	600	$62.32
26	Montmorency	MDOT Garage, 13490 M-32/M-33, Atlanta (989) 785-3514	300	$59.94
27	Ogemaw	Branch, I-75 Cook Rd. (989) 345-0234	600	$62.84
28	Ogemaw	CRC, 1250 S. M-33, West Branch (989) 345-0234	300	$62.84
29	Oscoda	MDOT Garage, 1163 West M-72, Mio (989) 826-3663	50	$62.84
32	Otsego	CRC, 669 W. McCoy Rd., Gaylord (989) 732-5202	1,000	$63.59
33	Presque Isle	19916 M-68, Onaway (989) 733-8731	400	$61.33
34	Presque Isle	CRC, 657 S. Bradley Hwy., Rogers City (989) 734-2216	700	$61.33
35	Presque Isle	11472 Michigan Ave., Posen (989) 766-2680	600	$61.33

Total Department of Transportation Tons for North Region: 15,050

Form No. DTMB-3521 (Rev. 5/2015)
AUTHORITY: Act 431 of 1984
COMPLETION: Required
PENALTY: Contract change will not be executed unless form is filed

STATE OF MICHIGAN
DEPARTMENT OF TECHNOLOGY, MANAGEMENT AND BUDGET
PROCUREMENT
P.O. BOX 30026, LANSING, MI 48909
OR
525 W. ALLEGAN, LANSING, MI 48933

CHANGE NOTICE NO. 8

to

CONTRACT NO. 071B1300341

between

THE STATE OF MICHIGAN

and

NAME & ADDRESS OF CONTRACTOR	PRIMARY CONTACT	EMAIL
Compass Minerals America, Inc.	Doug G. Dyer	dyerd@compassminerals.com
9900 West 10th Street, Suite 600	PHONE	CONTRACTOR'S TAX ID NO. (LAST FOUR DIGITS ONLY)
Overland, KS 66210	(913) 344-9346	7632

STATE CONTACTS	AGENCY	NAME	PHONE	EMAIL
PROGRAM MANAGER / CCI	MDOT	Tim Croze	517-322-3385	Crozet@michigan.gov
CONTRACT ADMINISTRATOR	DTMB	Lymon C. Hunter, CPPB	517-284-7015	HunterL@michigan.gov

CONTRACT SUMMARY

DESCRIPTION: Bulk Salt, Seasonal Back-Up – Michigan Department of Transportation

INITIAL EFFECTIVE DATE	INITIAL EXPIRATION DATE	INITIAL AVAILABLE OPTIONS	EXPIRATION DATE BEFORE CHANGE(S) NOTED BELOW
September 1, 2011	August 31, 2016	2, one year	August 31, 2016

PAYMENT TERMS	DELIVERY TIMEFRAME
½% 10 Net 30 Days	Per the attached terms and conditions

ALTERNATE PAYMENT OPTIONS	EXTENDED PURCHASING
☐ P-card ☐ Direct Voucher (DV) ☐ Other	☒ Yes ☐ No

MINIMUM DELIVERY REQUIREMENTS

N/A

DESCRIPTION OF CHANGE NOTICE

EXERCISE OPTION?	LENGTH OF OPTION	EXERCISE EXTENSION?	LENGTH OF EXTENSION	REVISED EXP. DATE
☐		☐		

CURRENT VALUE	VALUE OF CHANGE NOTICE	ESTIMATED AGGREGATE CONTRACT VALUE
$37,377,850.00	$10,433,351.00	$47,811,201.00

DESCRIPTION: Effective August 1, 2015, the Drop Points for 2015/2016 Road Salt Year are per the attached spreadsheets. Contract is increased by $10,433,351.00. All the terms, conditions, and specifications, are the same. Per vendor and agency agreement, DTMB Procurement approval and the approval of the State Administrative Board on June 30, 2011.

2015/2015 - Seasonal Road Salt - Superior Region - Local Units of Government
COMPASS MINERAL - SEASONAL ROAD SALT

Item	County	Org. Name	Drop Point Address	City	State	Zip	Org. Phone	Seasonal>50	Price
1	Alger	ALGER COUNTY ROAD COMMISSION	N3284 M-67	Munising	MI	49862	(906) 387-2042	50	$67.31
2	Alger	ALGER COUNTY ROAD COMMISSION	E9264 M-28	Munising	MI	49862	(906) 387-2042	100	$67.31
3	Alger	ALGER COUNTY ROAD COMMISSION	216662 Lowder Road	Grand Marais	MI	49839	(906) 387-2042	50	$67.31
4	Alger	MUNISING, CITY OF	Industrial Park Dr. Lot 9	Munising	MI	49862	(906) 387-2095	700	$67.31
5	Baraga	BARAGA COUNTY RD. COMMISSION	18139 US 41 South	L'Anse	MI	49946	(906) 524-7270	100	$77.02
6	Delta	DELTA COUNTY ROAD COMMISSION	9931 Y.25 Lane	Rapid River	Michigan	49878	(906) 786-3200	1500	$62.54
7	Delta	DELTA COUNTY ROAD COMMISSION	3000 32nd Ave. North	Escanaba	Michigan	49829	(906) 786-3200	1000	$62.54
8	Delta	ESCANABA, CITY OF	1715 Sheridan Road	Escanaba	MI	49829	(906) 786-1842	800	$62.54
9	Delta	GLADSTONE, CITY OF	30 Michigan Avenue	Gladstone	MI	49837	(906) 428-9577	200	$62.54
10	Dickinson	DICKINSON COUNTY ROAD COMMISSION	Lincoln Street	Quinnesec	Michigan	49876	(906) 774-1588	100	$67.59
11	Dickinson	DICKINSON COUNTY ROAD COMMISSION	W6370 M69	Felch	Michigan	49831	(906) 774-1588	100	$67.59
12	Dickinson	IRON MOUNTAIN, CITY OF	125 N. Stephenson Avenue	Iron Mountain	Michigan	49801	(906) 774-8530	750	$67.59
13	Dickinson	KINGSFORD, CITY OF	305 S. Carpenter Avenue	Kingsford	Michigan	49802	(906) 774-3526	200	$67.59
14	Dickinson	NORWAY, CITY OF	400 10th Ave	Norway	Michigan	49870	(906) 563-9641	650	$67.59
15	Gogebic	IRONWOOD, CITY OF	200 Penokee Road	Ironwood	Michigan	49938	(906) 932-5050	200	$77.78
16	Gogebic	WAKEFIELD, CITY OF	311 Sunday Lake Street	Wakefield	Michigan	49968	(906) 229-5132	50	$77.78
17	Iron	CASPIAN CITY	1 Museum Dr.	Caspian	MI	49915	(906) 265-2514	100	$71.81
18	Iron	IRON RIVER, CITY OF	1701 Washington Ave	Iron River	MI	49935	(906) 265-4719	50	$71.81
19	Marquette	ISHPEMING, CITY OF	Lakeshore Drive Carson Rd	Ishpeming	MI	49849	(906) 486-9371	400	$68.27
20	Marquette	MARQUETTE COUNTY ROAD COMMISSION	Co. Rd. 550	Big Bay	MI	49808	(906) 486-4491	1600	$68.27
21	Marquette	MARQUETTE COUNTY ROAD COMMISSION	Marshall Dr. N of M35 or Co. Rd. ELA	Gwinn	MI	49849	(906) 486-4491	300	$68.27
22	Marquette	MARQUETTE COUNTY ROAD COMMISSION	1610 N Second St	Ishpeming	MI	49849	(906) 486-4491	150	$68.27
23	Marquette	MARQUETTE COUNTY ROAD COMMISSION	Co Rd LO	Republic	MI	49879	(906) 486-4491	50	$68.27
24	Marquette	MARQUETTE, CITY OF	850 West Baraga	Marquette	Mi	49855	(906) 225-8983	800	$68.27
25	Marquette	NEGAUNEE, CITY OF	600 Cherry Street	Negaunee	MI	49866	(906) 475-9991	300	$68.27

26	Menominee	HANNAHVILLE INDIAN COMMUNITY	W300 NO 39TH RD	WILSON	MI	49896	(906) 723-2650	100	$61.52
27	Menominee	MENOMINEE COUNTY ROAD COMMISSION	3224 10th Street	Menominee	MI	49858	(906) 753-6914	100	$61.52
28	Menominee	MENOMINEE COUNTY ROAD COMMISSION	W3850 US 2 & 41	Powers	MI	49874	(906) 753-6914	100	$61.52
29	Menominee	MENOMINEE COUNTY ROAD COMMISSION	W5416 Belgiumtown Road	Stephenson	MI	49887	(906) 753-6914	200	$61.52
30	Menominee	MENOMINEE, CITY OF	808 OGDEN STREET	MARINETTE	WI	54143	(906) 863-1736	1000	$61.52
31	Schoolcraft	MANISTIQUE, CITY OF	300 N Maple Street	Manistique	MI	49854	(906) 450-2060	200	$67.26
32	Schoolcraft	SCHOOLCRAFT COUNTY ROAD COMMISSION	332N East Road	Manistique	MI	49854	(906) 341-5634	50	$67.26
33	Schoolcraft	SCHOOLCRAFT COUNTY ROAD COMMISSION	Railroad Street	Seney	MI	49883	(906) 341-5634	50	$67.26
								12100	

2015-2016 - Seasonal Back Up - North Region - Local Units of Government

COMPASS MINERAL - SEASONAL ROAD SALT

Item	County	Org. Name	Drop Point Address	City	State	Zip	Org. Phone	Seasonal	Price
1	Alpena	ALPENA PUBLIC SCHOOLS-**LESS THAN 50 TON**	3500 S. 3rd. Ave	Alpena	Michigan	49707	(989) 358-5794	8	$59.14
2	Alpena	ALPENA PUBLIC SCHOOLS-**LESS THAN 50 TON**	3303 S. 3rd. Ave.	Alpena	Michigan	49707	(989) 358-5794	8	$59.14
3	Alpena	ALPENA PUBLIC SCHOOLS-**LESS THAN 50 TON**	2373 Gordon Rd.	Alpena	Michigan	49707	(989) 358-5794	8	$59.14
4	Alpena	ALPENA, CITY OF	1001 Long Lake Avenue	Alpena	MI	49707	(989) 354-1721	850	$59.14
5	Antrim	ANTRIM COUNTY ROAD COMMISSION	319 E. Lincoln Street	Mancelona	MI	49659	(231) 587-8521	800	$68.28
6	Antrim	ANTRIM COUNTY ROAD COMMISSION	1762 S. Main St. (M-88)	Central Lake	MI	49622	(231) 587-8521	550	$68.28
7	Antrim	ANTRIM COUNTY ROAD COMMISSION	13796 Winters Road	Kewadin	MI	49648	(231) 587-8521	100	$68.28
8	Benzie	BENZIE COUNTY ROAD COMMISSION	10658 Deadstream Road	Honor	MI	49640	(231) 325-3051	1500	$68.78
9	Charlevoix	CHARLEVOIX COUNTY ROAD COMMISSION	1251 BOYNE AVENUE	BOYNE CITY	MICHIGAN	49712	(231) 582-7330	2000	$67.71
10	Charlevoix	CHARLEVOIX COUNTY ROAD COMMISSION	11705 SHAW ROAD	CHARLEVOIX	MICHIGAN	49720	(231) 582-7330	1500	$67.71
11	Charlevoix	CHARLEVOIX, CITY OF	229 Stover Rd.	Charlevoix	Mi.	49720	(231) 547-3276	150	$67.71
12	Cheboygan	CHEBOYGAN COUNTY ROAD COMMISSION	729 North Main Street	Cheboygan	MI	49721	(231) 238-7775	1100	$66.12
13	Cheboygan	CHEBOYGAN COUNTY ROAD COMMISSION	5302 South Straits Hwy	Indian River	MI	49749	(231) 238-7775	100	$66.12
14	Cheboygan	CHEBOYGAN COUNTY ROAD COMMISSION	3998 South Black River Road	Onaway	MI	49765	(231) 238-7775	250	$66.12
15	Cheboygan	CHEBOYGAN, CITY OF	1003 N. Huron Street	CHEBOYGAN	MI	49721	231-627-2582	500	$66.12
16	Crawford	CRAWFORD COUNTY ROAD COMMISSION	500 huron st	grayling	MI	49738	(989) 348-2281	700	$66.85
17	Emmet	EMMET COUNTY ROAD COMMISSION	6227 East Levering Road	Levering	MI	49755	231-347-8142	1500	$67.38
18	Emmet	EMMET COUNTY ROAD COMMISSION	2265 East Hathaway Road	Harbor Springs	Mi	49740	231-347-8142	1500	$67.38
19	Emmet	HARBOR SPRINGS, CITY OF	204 E Fairview St	Harbor Springs	MI	49740	(231) 526-2104	350	$67.38
20	Emmet	MACKINAW CITY	605 Pond Street	Mackinaw City	Michigan	49701	(231) 436-5351	200	$67.38
21	Emmet	PETOSKEY PUBLIC SCHOOLS	1008 Franklin st.	Petoskey	mi.	49770	(231) 348-2344	150	$67.38
22	Emmet	PETOSKEY, CITY OF	110 WEST SHERIDAN	PETOSKEY	MICHIGAN	49770	(231) 347-2500	2500	$67.38
23	Grand Traverse	DOC PUGSLEY CORRECTIONAL FACILITY-**AGENCY**	7401 E Walton Rd	Kingsley	MI	49649		50	$70.26
24	Grand Traverse	GRAND TRAVERSE COUNTY ROAD COMMISSION	1471 East M 113	Kingsley	MI	49649	(231) 922-4848	3000	$70.26
25	Grand	GRAND TRAVERSE COUNTY ROAD	1881 LaFranier	Traverse City	MI	49696	(231) 922-4848	3500	$70.26

	Traverse	COMMISSION							
26	Grand Traverse	NORTHWESTERN MICHIGAN COLLEGE	7937 Butler Rd SW	South Boardman	MI	49680	(231) 995-1130	50	$70.26
27	Grand Traverse	TRAVERSE CITY, CITY OF	625 WOODMERE AVENUE	TRAVERSE CITY	MI	49686	(231) 922-4900	300	$70.26
28	Iosco	EAST TAWAS, CITY OF	810 W. Westover St	East Tawas	MI	48730	(989) 362-6161	50	$64.60
29	Iosco	IOSCO COUNTY ROAD COMMISSION	3939 W. M-55	Tawas City	MI	48763	(989) 362-4433	750	$64.60
30	Iosco	IOSCO COUNTY ROAD COMMISSION	554 Forest Road	Oscoda	MI	48750	(989) 362-4433	550	$64.60
31	Kalkaska	KALKASKA COUNTY ROAD COMMISSION	1049 Island Lake Road	Kalkaska	Michigan	49646	(231) 258-2242	3900	$68.70
32	Lake	LAKE COUNTY ROAD COMMISSION	1180 Michigan Ave.	Baldwin	MI	49304	(231) 745-4666	200	$67.90
33	Leelanau	LEELANAU COUNTY ROAD COMMISSION	129 Church Street	Maple City	MI	49664	(231) 271-3993	700	$71.64
34	Leelanau	LEELANAU COUNTY ROAD COMMISSION	10550 E Eckerle Road	Suttons Bay	MI	49682	(231) 271-3993	800	$71.64
35	Manistee	MANISTEE COUNTY ROAD COMMISSION	8946 Chippewa Hwy	Bear Lake	Michigan	49614	(231) 889-0000	500	$66.02
36	Manistee	MANISTEE, CITY OF	280 Washington Street	Manistee	MI	49660	(231) 723-7132	500	$66.02
37	Mason	LUDINGTON, CITY OF	800 BLK. N. HARRISON	LUDINGTON	MI	49431	(231) 843-2873	600	$67.58
38	Mason	MASON COUNTY ROAD COMMISSION	510 E State Street	Scottville	MI	49454	(231) 757-2882	500	$67.58
39	Montmorency	MONTMORENCY COUNTY ROAD COMMISSION	11445 M-32	Atlanta	MI	49709	(989) 785-3334	900	$62.13
40	Ogemaw	OGEMAW COUNTY ROAD COMMISSION	1250 S. M-33	West Branch	MI	48661	(989) 345-2240	500	$65.14
41	Ogemaw	WEST BRANCH, CITY OF	403 S FIRST ST	WEST BRANCH	MI	48661	(989) 345-0500	150	$65.14
42	Osceola	EVART, CITY OF	5468 110th ave	Evart	MI	49631	(231) 734-2101	100	$65.58
43	Osceola	MARION, VILLAGE OF	2897 SIXTEEN MILE RD.	MARION	MICHIGAN	49665	(231) 743-6801	50	$65.58
44	Osceola	OSCEOLA COUNTY ROAD COMMISSION	4737 Makwa Dr	Hersey	MI	49639	(231) 832-5171	1000	$65.58
45	Osceola	OSCEOLA COUNTY ROAD COMMISSION	13353 20 Mile Rd	Tustin	MI	49688	(231) 832-5171	200	$65.58
46	Oscoda	OSCODA COUNTY ROAD COMMISSION	1251 Gerber Road	Mio	Michigan	48647	(989) 826-3218	100	$65.14
47	Otsego	GAYLORD, CITY OF	102 East Seventh Street	Gaylord	MI	49735	(989) 732-4060	1200	$65.92
48	Presque Isle	PRESQUE ISLE COUNTY ROAD COMMISSION	657 South Bradley Hwy	Rogers City	MI	49779	(989) 734-2216	200	$63.57
49	Presque Isle	PRESQUE ISLE COUNTY ROAD COMMISSION	19916 M-68	Onaway	MI	49759	(989) 734-2216	250	$63.57
50	Presque Isle	PRESQUE ISLE COUNTY ROAD COMMISSION	11472 Michigan Ave	Posen	MI	49776	(989) 734-2216	300	$63.57
51	Presque Isle	ROGERS CITY, CITY OF	1221 RIVERVIEW	ROGERS CITY	MI	49779	(989) 734-2191	100	$63.57
52	Roscommon	ROSCOMMON COUNTY ROAD COMMISSION	820 E. West Branch Rd.	Prudenville	Michigan	48651	(989) 366-0333	2000	$63.12

53	Roscommon	ROSCOMMON COUNTY ROAD COMMISSION	601 S. Main St.	Roscommon	Michigan	48653	(989) 366-0333	1000	$63.12
54	Roscommon	ROSCOMMON COUNTY ROAD COMMISSION	1772 S. Loxley Rd.	Houghton Lake	Michigan	48629	(989) 366-0333	300	$63.12
55	Wexford	CADILLAC, CITY OF	1001 6th Street	Cadillac	MI	49601	(231) 779-7333	200	$68.97
56	Wexford	WEXFORD COUNTY ROAD COMMISSION	85 W M-115	BOON	MI	49618	(231) 775-9731	2500	$68.97
								43324	

2015-2016 - Seasonal Road Salt - Grand Region - Local Units of Government

COMPASS MINERAL -SEASONAL ROAD SALT

Item	County	Org. Name	Drop Point Address	City	State	Zip	Org. Phone	Seasonal>50	Price
1	Ionia	BELDING, CITY OF	317 E. Ellis Ave	Belding	MI	48809	(616) 260-2319	800	$66.63
2	Ionia	IONIA COUNTY ROAD COMMISSION	170 East Riverside Drive	Ionia	mi	48846	(616) 527-1700	500	$66.63
3	Ionia	IONIA COUNTY ROAD COMMISSION	7081 S. Jourdan Lake Rd	Saranac	Mi	48881	(616) 527-1700	500	$66.63
4	Ionia	IONIA, CITY OF	303 South Jackson Street	Ionia	MI	48846	(616) 527-5776	500	$66.63
5	Ionia	LAKE ODESSA VILLAGE OF	800 Sewer Plant Road	Lake Odessa	MI	48849	(616) 374-7228	50	$66.63
6	Ionia	LYONS, VILLAGE OF	977 E Bridge	Lyons	MI	48851	(616) 902-5838	50	$66.63
7	Ionia	PORTLAND, CITY OF	451 Morse Drive	Portland	MI	48875	(517) 647-2931	300	$66.63
8	Ionia	SARANAC, VILLAGE OF	455 Main St	Saranac	MI	48881	(616) 642-6324	50	$66.63
9	Kent	KENT CITY, VILLAGE OF	300 Spring Street	Kent City	MI	49330	(616) 678-7232	50	$66.63
10	Mecosta	BIG RAPIDS, CITY OF	325 N DeKrafft Avenue	Big Rapids	MI	49307	(231) 592-4015	700	$60.78
11	Mecosta	FERRIS STATE UNIVERSITY	111 West Knollview	Big Rapids	MI	49307	(231) 591-2925	100	$60.78
12	Mecosta	MECOSTA COUNTY ROAD COMMISSION	120 N DeKrafft	Big Rapids	MI	49307	(231) 796-2611	400	$60.78
13	Mecosta	MECOSTA COUNTY ROAD COMMISSION	2945 Arthur Road	Remus	MI	49340	(231) 796-2611	500	$60.78
14	Mecosta	MECOSTA COUNTY ROAD COMMISSION	19675 Jeffferson Road	Morley	MI	49336	(231) 796-2611	350	$60.78
15	Montcalm	GREENVILLE, CITY OF	218 E. FAIRPLAINS	GREENVILLE	MICHIGAN	48838	(616) 754-5098	500	$66.63
16	Montcalm	HOWARD CITY, VILLAGE OF	605 Cedar	Howard City	Mich	49329	(231) 937-4311	100	$66.63
17	Muskegon	FRUITPORT, VILLAGE OF	45 N 2ND Avenue	Fruitport	MI	49415	(231) 865-3577	50	$57.67
18	Muskegon	MUSKEGON COUNTY ROAD COMMISSION	7100 Whitehall Rd	Whitehall	MI	49461	(231) 788-7260	8000	$57.67
19	Muskegon	MUSKEGON COUNTY ROAD COMMISSION	7700 E Apple Ave (M46)	Muskegon	MI	49442	(231) 788-7260	9000	$57.67

20	Muskegon	MUSKEGON HEIGHTS, CITY OF	3124 WOOD ST	MUSKEGON HTS,	MICHIGAN	49444	(231) 739-3378	700	$57.67
21	Muskegon	MUSKEGON, CITY OF	1350 E. Keating	Muskegon	Michigan	49442	(231) 724-4100	3000	$57.67
22	Muskegon	NORTH MUSKEGON, CITY OF	2701 Celery Lane	North Muskegon	MI	49445	(231) 744-1621	350	$57.67
23	Muskegon	NORTON SHORES, CITY OF	1174 EAST MOUNT GARFIELD RD.	NORTON SHORES	MICHIGAN	49441	(231) 798-4391	2400	$57.67
24	Muskegon	RAVENNA, VILLAGE OF	12090 Crockery Creek Drive	Ravenna	MI	49451	(231) 853-2360	100	$57.67
25	Newaygo	NEWAYGO COUNTY ROAD COMMISSION	Newayo Facility 8527 S. Mundy	Newaygo	Michigan	49337	(231)689-6682	2000	$60.98
26	Newaygo	NEWAYGO COUNTY ROAD COMMISSION	White Cloud Facility 935 E. One Mile Road	White Cloud	Michigan	49349	(231)689-6682	5500	$60.98
27	Ottawa	COOPERSVILLE, CITY OF	115 W RANDALL ST	COOPERSVILLE	MI	49404		50	$66.63
28	Ottawa	GRAND HAVEN, CITY OF	1120 Jackson	Grand Haven	MI	49417	(616) 847-3493	800	$66.63
29	Ottawa	HOLLAND COMMUNITY HOSPITAL	602 Michigan Ave	Holland	MI	49423	(616) 394-3237	100	$66.63
30	Ottawa	HUDSONVILLE, CITY OF	5713 Balsam Dr	Hudsonville	MI	49426	(616) 669-0200	800	$66.63
31	Ottawa	NORTH OTTAWA COMMUNITY HOSPITAL	403 Taylor St.	Grand Haven	Michigan	49417	(616) 847-5376	50	$66.63
32	Ottawa	OTTAWA COUNTY	12220 Fillmore	West Olive	MI	49460	(616) 738-4873	50	$66.63
33	Ottawa	OTTAWA COUNTY ROAD COMMISSION	14110 Lakeshore Drive	Grand Haven	MI	49417	(616) 842-5400	5000	$66.63
34	Ottawa	OTTAWA COUNTY ROAD COMMISSION	526 Cleveland Street	Coopersville	MI	49404	(616) 842-5400	2900	$66.63
35	Ottawa	OTTAWA COUNTY ROAD COMMISSION	M-45 & Linden Drive	Allendale	MI	49401	(616) 842-5400	750	$66.63
36	Ottawa	OTTAWA COUNTY ROAD COMMISSION	12150 Ransom Street	Holland	MI	49424	(616) 842-5400	9600	$66.63
37	Ottawa	OTTAWA COUNTY ROAD COMMISSION	2232 Chicago Drive	Hudsonville	MI	49426	(616) 842-5400	8750	$66.63
38	Ottawa	SPRING LAKE, VILLAGE OF	210 S. Buchanan	Spring Lake	Michigan	49456	(616) 638-6472	150	$66.63
39	Ottawa	ZEELAND, CITY OF	600 east roosevelt	zeeland	michigan	49464	(616) 836-5087	950	$66.63
								66500	

2015-2016 - Seasonal Back up Local Units of Government - Bay Region

COMPASS MINERAL - SEASONAL ROAD SALT

Item	County	Org. Name	Drop Point Address	City	State	Zip	Org. Phone	Seasonal	Price
1	Arenac	STANDISH, CITY OF	909 W Cedar	Standish	MI	48658	(989) 846-9588	100	$57.34
2	Clare	CLARE COUNTY ROAD COMMISSION	3900 E. Mannsiding	Harrison	MI	48625	(989) 539-2151	200	$65.01
3	Clare	CLARE, CITY OF	601 W. Fifth Street	Clare	MI	48617	(989) 386-2182	150	$65.01
4	Clare	FARWELL, VILLAGE OF	202 W. Fifth St	Clare	MI	48617	(989) 588-9530	50	$65.01
5	Genesse	CLIO, CITY OF	210 N. Railway	Clio	MI	48420	(810) 686-5850	150	$62.72
6	Genesse	DAVISON, CITY OF	408 Dayton Street	Davison	Michigan	48423	(810) 653-2191	400	$62.72
7	Genesse	FENTON AREA PUBLIC SCHOOLS	3200 Donaldson Dr.	Fenton	MI	48430	(810) 591-8908	250	$62.72
8	Genesse	GOODRICH, VILLAGE OF	7338 S State	Goodrich	Michigan	48438	(810) 636-2570	100	$62.72
9	Genesse	MICHIGAN, UNIVERSITY OF	University of Michigan 602 Mill St.	Flint	MI	48502	(734) 936-1592	150	$62.72
10	Genesse	MOTT COMMUNITY COLLEGE	1401 E Court St	Flint	MI	48503	(810) 762-0048	400	$62.72
11	Genesse	MT MORRIS CONSOLIDATED SCHOOLS	12356 Walter Street	Mt. Morris	MI	48421	(810) 591-8760	50	$62.72
12	Genesse	MT. MORRIS, CITY OF	720 Hughes	Mt. Morris	MI	48458	(810) 686-8380	150	$62.72
13	Gladwin	BEAVERTON, CITY OF	130 Saginaw St.	Beaverton	MI	48612	(989) 435-9343	100	$58.53
14	Gladwin	GLADWIN COUNTY ROAD COMMISSION	301 S. State Street	Gladwin	MI	48624	(989) 426-7441	400	$58.53
15	Gladwin	GLADWIN, CITY OF	201 South State Street	Gladwin	MI	48624	(989) 426-9231	300	$58.53
16	Huron	HURON COUNTY ROAD COMMISSION	45 W. Kinde Rd	Kinde	MI	48445	(989) 269-6404	1500	$59.62
17	Huron	SEBEWAING VILLAGE OF	145 W Main St	Sebewaing	mi	48759	(989)883-2700	50	$59.62
18	Isabella	CENTRAL MICHIGAN UNIVERSITY	Bellows	Mt Pleasant	MI	48859	(989) 774-3118	700	$58.26
19	Isabella	ISABELLA COUNTY ROAD COMMISSION	2261 E. Remus Rd.	Mt. Pleasant	MI	48858	(989) 773-7131	700	$58.26
20	Isabella	ISABELLA COUNTY ROAD COMMISSION	5037 W. Airline	Weidman	MI	48893	(989) 773-7131	50	$58.26
21	Isabella	LAKE ISABELLA, VILLAGE OF	201 S. Coldwater Road	Lake Isabella	MI	48893	(989) 644-8654	200	$58.26
22	Isabella	MT. PLEASANT, CITY OF	1303 N. Franklin Street	Mt. Pleasant	MI	48858	(989) 779-5401	500	$58.26
23	Isabella	SHEPHERD, VILLAGE OF	208 W. Boulevard	Shepherd	MI	48883	(989) 828-5062	150	$58.26

24	Midland	COLEMAN, CITY OF	108 Jackson St.	Coleman	Michigan	48618	(989) 465-9182	150	$56.49
25	Midland	MIDLAND COUNTY ROAD COMMISSION	2334 North Meridian Rd.	Sanford	Michigan	48657	(989) 687-9060	1800	$56.49
26	Midland	MIDLAND, CITY OF	4811 N Saginaw Road	Midland	MI	46840	(989) 837-3300	1000	$56.49
27	Saginaw	BIRCH RUN, VILLAGE OF	12060 Heath Street	Birch Run	Michigan	48415	(989) 624-5711	200	$60.04
28	Saginaw	CHESANING, VILLAGE OF	1105 N. Main St	Chesaning	MI	48616	(989) 845-3800	50	$60.04
29	Saginaw	COVENANT HEALTHCARE	5606 N. Westervelt Sargent Dock	Saginaw	MI	48602	(989) 583-4090	600	$60.04
30	Saginaw	FRANKENMUTH, CITY OF	216 W. Schleier	Frankenmuth	MI.	48734	(989) 652-3443	400	$60.04
31	Saginaw	SAGINAW COUNTY ROAD COMMISSION	3110 Sheridan Ave.	Saginaw	Mi.	48601	(989) 399-3773	4200	$60.04
32	Saginaw	SAGINAW COUNTY ROAD COMMISSION	330 Cedar St.	Saginaw	Mi.	48626	(989) 399-3773	2200	$60.04
33	Saginaw	SAGINAW COUNTY ROAD COMMISSION	720 Lansing St.	Saginaw	Mi.	48616	(989) 399-3773	2200	$60.04
34	Saginaw	SAGINAW VALLEY STATE UNIVERSITY	7400 Bay Road	University Center	Michigan	48710	(989) 964-4101	100	$60.04
35	Saginaw	SAGINAW, CITY OF	1435 S. Washington Ave.	Saginaw	Michigan	48601	(989) 759-1413	2500	$60.04
36	Sanilac	BROWN CITY	7090 Merrill St	Brown City	Michigan	48416	(810) 346-2325	100	$63.40
37	Sanilac	DECKERVILLE, VILLAGE OF	3550 Range Line Rd.	Deckerville	MI	48427	(810) 376-8591	50	$63.40
38	Sanilac	LEXINGTON, VILLAGE OF	7226 Lester St.	Lexington	Mi	48450	(810) 359-5901	50	$63.40
39	Sanilac	SANILAC COUNTY ROAD COMMISSION	195 Campbell St.	Sandusky	Michigan	48471	(810) 648-2185	500	$63.40
40	Sanilac	SANILAC COUNTY ROAD COMMISSION	4087 N. Decker Rd.	Snover	Michigan	48472	(810) 648-2185	400	$63.40
41	Sanilac	SANILAC COUNTY ROAD COMMISSION	5505 N. Ruth Rd.	Deckerville	Michigan	48427	(810) 648-2185	300	$63.40
42	Sanilac	SANILAC COUNTY ROAD COMMISSION	5530 Lancaster St,	Croswell	Michigan	48422	(810) 648-2185	400	$63.40
43	Sanilac	SANILAC COUNTY ROAD COMMISSION	2411 Peck Rd.	Brown City	Michigan	48416	(810) 648-2185	400	$63.40
44	Tuscola	DCH-CARO CENTER-**AGENCY REQUEST**	2000 Chambers Road-CONVEYOR REQUIRED	Caro	MI	48723	(989) 672-9444	100	$78.51
								24500	

2015-2016 - Seasonal Back Up -Southwest Region Local Units of Government

COMPASS MINERAL - SEASONAL BACK UP

Item	County	Org. Name	Drop Point Address	City	State	Zip	Org. Phone	Seasonal>50	Price
1	Allegan	ALLEGAN COUNTY ROAD COMMISSION	1308 Lincoln Road	Allegan	MI	49010	(269) 673-2184	750	$61.82
2	Allegan	ALLEGAN COUNTY ROAD COMMISSION	2594 -12th Street	Shelbyville	MI	49344	(269) 673-2184	750	$61.82
3	Allegan	ALLEGAN COUNTY ROAD COMMISSION	5337 124th Avenue (M-89)	Fennville	MI	49348	(269) 673-2184	750	$61.82
4	Allegan	ALLEGAN COUNTY ROAD COMMISSION	3667 - 136th Avenue	Hamilton	MI	49419	(269) 673-2184	750	$61.82
5	Allegan	ALLEGAN, CITY OF	691 Airway Dr.	Allegan	MI	49010	(269) 686-1115	300	$61.82
6	Allegan	DOUGLAS, CITY OF	486 Water St.	Douglas	MI	49406	(616) 836-1263	300	$61.82
7	Allegan	HOLLAND, CITY OF	333 Wyngarden Way	Holland	MI	49423	(616) 928-2400	2200	$61.82
8	Allegan	OTSEGO, CITY OF	243 N FARMER	OTSEGO	MI	49078	(269) 692-3391	200	$61.82
9	Allegan	PLAINWELL COMMUNITY SCHOOLS	680 Starr Rd	Plainwell	Mi	49080	(269) 685-6338	100	$61.82
10	Allegan	PLAINWELL, CITY OF	126 Fairlane Street	Plainwell	MI	49080	(269)685-9363	250	$61.82
11	Allegan	SAUGATUCK, CITY OF	3383 Blue Star Highway	Saugatuck	MI	49453	(269) 857-2603	300	$61.82
12	Allegan	WAYLAND UNION SCHOOLS	324 W Sycamore	Wayland	Michigan	49348	(269) 792-2012	50	$61.82
13	Allegan	WAYLAND, CITY OF	965 S. Main Street	Wayland	MI	49348	(269) 792-0686	350	$61.82
14	Barry	BARRY COUNTY ROAD COMMISSION	1725 West M-43 Highway	Hastings	MI	49058	(269) 945-3449	3200	$63.26
15	Barry	HASTINGS CITY OF	301 East Court Street	Hastings	Michigan	49058	(269) 945-2468	700	$63.26
16	Barry	MIDDLEVILLE, VILLAGE OF	608 Sheridan St.	Middleville	MI	49333	(269) 795-2094	100	$63.26
17	Barry	NASHVILLE, VILLAGE OF	202 1/2 S. Main	Nashville	MI	49073	(517) 852-9571	100	$63.26
18	Berrien	BARODA, VILLAGE OF	9205 First St.	Baroda	MI	49101	(269) 422-1779	50	$61.48
19	Berrien	BENTON HARBOR, CITY OF	768 PAW PAW AVENUE	BENTON HARBOR	MICHIGAN	49022	(269) 927-8445	650	$61.48
20	Berrien	BERRIEN COUNTY ROAD COMMISSION	1940 Bakertown Road	Buchanan	MI	49109	(269) 925-1196	1200	$61.48
21	Berrien	BERRIEN COUNTY ROAD COMMISSION	625 E. Ash Street	Three Oaks	MI	49128	(269) 925-1196	100	$61.48
22	Berrien	BERRIEN COUNTY ROAD COMMISSION	6248 W. Main Street	Eau Claire	MI	49111	(269) 925-1196	700	$61.48
23	Berrien	BERRIEN COUNTY ROAD	9200 Hills Road	Baroda	MI	49101	(269) 925-1196	1300	$61.48

		COMMISSION							
24	Berrien	BERRIEN COUNTY ROAD COMMISSION	2860 E. Napier	Benton Harbor	MI	49022	(269) 925-1196	1300	$61.48
25	Berrien	BERRIEN COUNTY ROAD COMMISSION	3377 Hennessey Road	Watervliet	MI	49098	(269) 925-1196	100	$61.48
26	Berrien	BERRIEN SPRINGS, VILLAGE OF	540 N. Bluff	Berrien Springs	MI	49103	(269) 473-6921	50	$61.48
27	Berrien	BERRIEN SPRINGS, VILLAGE OF	Andrews University	Berrien Springs	MI	49103	(269) 473-6921	50	$61.48
28	Berrien	BRIDGMAN CITY OF	9825 Maple St	Bridgman	Michigan	49106	(269) 465-5144	400	$61.48
29	Berrien	BUCHANAN, CITY OF	606 Clark Street	Buchanan	Michigan	49107	(269) 208-0346	200	$61.48
30	Berrien	COLOMA, CITY OF	175 North St.	Coloma	MI	49038	(269) 468-6606	300	$61.48
31	Berrien	NEW BUFFALO, CITY OF	204 E Jefferson Street	New Buffalo	MI	49117	(269) 469-1500	300	$61.48
32	Berrien	NILES, CITY OF	1815 Eagle Street	Niles	MI	49120	(269) 683-4700	1000	$61.48
33	Berrien	STEVENSVILLE VILLAGE OF	5768 St. Joseph Ave.	Stevensville	Michigan	49127	(269) 429-1802	150	$61.48
34	Berrien	THREE OAKS, VILLAGE OF	Street Dept garage on central drive	Three Oaks	MI	49128	(269) 756-9221	150	$61.48
35	Branch	BRANCH COUNTY ROAD COMMISSION	23 E Garfield Ave	Coldwater	MI	49036	517-278-2022	1500	$65.37
36	Branch	COLDWATER, CITY OF	45 Industrial Ave.	Coldwater	Mi.	49036	(517) 279-9531	700	$65.37
37	Branch	QUINCY, VILLAGE OF	47 Cole Street	Quincy	MI	49082	(517) 639-9065	100	$65.37
38	Branch	UNION CITY, VILLAGE OF	106 Coldwater Rd	Union City	MI	49094	(517) 741-8591	150	$65.37
39	Calhoun	BATTLE CREEK, CITY OF	2000 W. River Road	Battle Creek	MI	49017	(269) 966-1646	5000	$62.09
40	Calhoun	KELLOGG COMMUNITY COLLEGE	450 NORTH AVENUE	BATTLE CREEK	MI	49017	(269) 965-4142	50	$62.09
41	Calhoun	SPRINGFIELD, CITY OF	601 Avenue A	Springfield	MI	49037	(269) 441-9277	500	$62.09
42	Cass	CASS COUNTY ROAD COMMISSION	340 N O Keefe St	Cassopolis	MI	49031	(269) 445-8611	2000	$64.01
43	Cass	DOWAGIAC, CITY OF	302 Wolf Street	Dowagiac	MI	49047	(269) 782-8200	100	$64.01
44	Cass	MARCELLUS, VILLAGE OF	390 East Monroe St.	Marcellus	MI	49067		50	$64.01
45	Kalamazoo	KALAMAZOO COUNTY ROAD COMMISSION	3801 East Kilgore Road	Kalamazoo	MI	49001	(269) 381-3171	5200	$64.50
46	Kalamazoo	KALAMAZOO PUBLIC SCHOOLS	514 Lake St	Kalamazoo	Michigan	49001	(269) 337-0132	100	$64.50
47	Kalamazoo	KALAMAZOO VALLEY COMMUNITY COLLEGE	6767 West O Ave.	Kalamazoo	MI	49003	(269) 488-4305	50	$64.50

48	Kalamazoo	KALAMAZOO, CITY OF	1415 HARRISON	KALAMAZOO	MICHIGAN	49007	(269) 337-8443	5000	$64.50
49	Kalamazoo	PARCHMENT, CITY OF	300 Maple	Parchment	MI	49004	(269) 720-3463	200	$64.50
50	Kalamazoo	PORTAGE, CITY OF	7719 S. Westnedge Ave.	Portage	MI	49002	(269) 324-9284	1500	$64.50
51	Kalamazoo	VICKSBURG, VILLAGE OF	210 N. Main Street	Vicksburg	MI	49097	(269) 649-1919	100	$64.50
52	Kalamazoo	WESTERN MICHIGAN UNIVERSITY	1201 Oliver Street - Salt Dome	Kalamazoo	MI	49008	(269) 387-8800	500	$64.50
53	St. Joseph	ST. JOSEPH COUNTY ROAD COMMISSION	20914 M-86	Centreville	Michigan	49032	(269)467-6393	1300	$64.77
54	St. Joseph	ST. JOSEPH COUNTY ROAD COMMISSION	303 West State Street	Mendon	Michigan	49072	(269)467-6393	50	$64.77
55	St. Joseph	ST. JOSEPH COUNTY ROAD COMMISSION	212 West Main Street	Centreville	Michigan	49032	(269)467-6393	50	$64.77
56	St. Joseph	ST. JOSEPH COUNTY ROAD COMMISSION	14191 M-60	Three Rivers	Michigan	49093	(269)467-6393	700	$64.77
57	St. Joseph	STURGIS, CITY OF	805 N. Centerville Rd.	Sturgis	MI	49091	(269) 651-2879	150	$64.77
58	St. Joseph	THREE RIVERS, CITY OF	1015 S. Lincoln Ave	Three Rivers	MI	49093	(269) 273-1845	200	$64.77
59	VanBuren	DECATUR, VILLAGE OF	114 Eli St.	Decatur	MI	49045	(269) 423-6114	100	$62.56
60	VanBuren	HARTFORD, CITY OF	200 Beechwood	Hartford	MI	49057	(269) 621-2477	150	$62.56
61	VanBuren	PAW PAW, VILLAGE OF	110 Harry L. Bush Blvd.	Paw Paw	Michigan	49079	(269) 657-3169	150	$62.56
62	VanBuren	SOUTH HAVEN, CITY OF	1199 8th Ave	South Haven	Michigan	49090	(269) 637-0737	1200	$62.56
63	VanBuren	VAN BUREN COUNTY ROAD COMMISSION	204 S. SECOND ST.	LAWRENCE	MICHIGAN	49064	(269)674-8011	1000	$62.56
64	VanBuren	VAN BUREN COUNTY ROAD COMMISSION	325 W. KALAMAZOO ST.	BLOOMINGDALE	MICHIGAN	49026	(269)674-8011	800	$62.56
65	VanBuren	VAN BUREN COUNTY ROAD COMMISSION	66180 M-43	BANGOR	MICHIGAN	49013	(269)674-8011	750	$62.56
								48550	

2015-2016 -Seasonal Back Up University Region - Local Units of Government

Item	County	Org. Name	Drop Point Address	City	State	Zip	Org. Phone	Seasonal	Price
1	Eaton	CHARLOTTE, CITY OF	301 Tirrell Highway	Charlotte	MI	48813	(517) 543-8841	400	$60.66
2	Eaton	DTMB-Facilities-Building Operations Division-**AGENCY**	7440 Parsons Drive	Dimondale	MI	48821	(517) 712-1686	600	$60.66
3	Eaton	EATON COUNTY ROAD COMMISSION	300 Market Street	Eaton Rapids	Mi	48827	(517) 543-1632	300	$60.66
4	Eaton	EATON COUNTY ROAD COMMISSION	13256 Lawson Road	Grand Ledge	Michigan	48837	(517) 543-1632	400	$60.66
5	Eaton	EATON COUNTY ROAD COMMISSION	3411 S Ionia Road	Bellevue	Michigan	49021	(517) 543-1632	500	$60.66
6	Eaton	EATON COUNTY ROAD COMMISSION	8893 W Vermontville Hwy.	Vermontville	Michigan	49096	(517) 543-1632	1250	$60.66
7	Eaton	EATON COUNTY ROAD COMMISSION	3102 Sanders Road	Lansing	Michigan	48917	(517) 543-1632	1250	$60.66
8	Eaton	EATON COUNTY ROAD COMMISSION	1112 Renolds Road	Charlotte	Michigan	48813	(517) 543-1632	2000	$60.66
9	Eaton	GRAND LEDGE PUBLIC SCHOOLS	13256 Lawson Road	Grand Ledge	MI	48837	(517) 925-5430	200	$60.66
10	Eaton	LANSING COMMUNITY COLLEGE	5708 Corner Stone Dr	Lansing	MI	48917	(517) 483-1726	150	$60.66
11	Eaton	POTTERVILLE, CITY OF	319 N. Nelson	Potterville	MI	48876	(517) 645-7641	50	$60.66
12	Eaton	VERMONTVILLE, VILLAGE OF	134 Westside Drive	Vermontville	MI	49096	(517) 726-1444	50	$60.66
13	Hillsdale	HILLSDALE COUNTY ROAD COMMISSION	1919 Hudson Road	Hillsdale	Michigan	49242	(517) 437-4458	4500	$63.58
14	Hillsdale	HILLSDALE COUNTY ROAD COMMISSION	123 Wales Street	Camden	Michigan	49232	(517) 437-4458	700	$63.58
15	Hillsdale	HILLSDALE COUNTY ROAD COMMISSION	8640 Jerome Road	Jerome	Michigan	49249	(517) 437-4458	650	$63.58
16	Hillsdale	HILLSDALE COUNTY ROAD COMMISSION	218 Fremont Street	Litchfield	Michigan	49252	(517) 437-4458	600	$63.58
17	Hillsdale	HILLSDALE COUNTY ROAD COMMISSION	426 S. Main Street	Waldron	Michigan	49288	(517) 437-4458	500	$63.58
18	Hillsdale	HILLSDALE, CITY OF	149 Waterworks Ave	Hillsdale	MI	49242	(517) 437-6490	1000	$63.58
19	Hillsdale	JONESVILLE, CITY OF	111 Ecology Dr.	Jonesville	Mi.	49250	(517) 849-2104	250	$63.58
								15350	

2015 - 2016 - Seasonal Back Up Metro Region - Local Units of Government

Item	County	Org. Name	Drop Point Address	City	State	Zip	Org. Phone	Seasonal	Price
1	Macomb	ARMADA AREA SCHOOLS	23500 Center Road	Armada	MI	48005	(586) 784-2143	50	$58.05
2	Macomb	ARMADA, VILLAGE OF	73300 Floral Street	Armada	Michigan	48005	(586) 784-9151	200	$58.05
3	Macomb	CENTER LINE PUBLIC SCHOOLS	23901 Lawrence	Center Line	MI	48015	(586) 510-2090	50	$58.05
4	Macomb	CHESTERFIELD TOWNSHIP	50177 Gratiot	Chesterfield	MI	48047	(586) 949-0400	50	$58.05
5	Macomb	CHIPPEWA VALLEY SCHOOLS	42278 Romeo Plank Road	Clinton Township	MI	48038	(586) 723-2255	850	$58.05
6	Macomb	CLINTON CHARTER TOWNSHIP	23200 Zuckero Dr.	Clinton Township	Michigan	48038	(586) 615-6984	25	$58.05
7	Macomb	EAST DETROIT PUBLIC SCHOOLS	17116 Ten Mile Road	Eastpointe	MI	48021	(586) 533-3950	100	$58.05
8	Macomb	FRASER PUBLIC SCHOOLS	33499 Klein Road	Fraser	Michigan	48026	(586) 439-7114	300	$58.05
9	Macomb	FRASER, CITY OF	31250 KENDALL	FRASER	MI	48026	(586) 293-3100	700	$58.05
10	Macomb	LANSE CREUSE PUBLIC SCHOOLS	24400 FV Pankow Blvd	Clinton Twp	MI	48036	(586) 783-6550	500	$58.05
11	Macomb	MACOMB COMMUNITY COLLEGE	14500 E 12 Mile Rd	Warren	MI	48088	(586) 445-7308	150	$58.05
12	Macomb	MACOMB COMMUNITY COLLEGE	44575 Garfield Rd	Clinton Township	MI	48038	(586) 445-7308	250	$58.05
13	Macomb	MT. CLEMENS, CITY OF	95 ELDREDGE	MOUNT CLEMENS	MICHIGAN	48043	(586) 469-6818	1200	$58.05
14	Macomb	RICHMOND, CITY OF	69129 Beebe Street	Richmond	Michigan	48062	(586) 727-7575	700	$58.05
15	Macomb	ROMEO VILLAGE OF	70350 Powell Road	Armada	Michigan	48005	(586) 752-2684	350	$58.05
16	Macomb	ROSEVILLE PUBLIC SCHOOLS	16250 Martin Road	Roseville	MI	48066	(586)445-5523	100	$58.05
17	Macomb	UTICA COMMUNITY SCHOOLS	6600 18 Mile Road	Sterling Heights	MI	48314	(586)797-1190	1800	$58.05
18	Macomb	UTICA COMMUNITY SCHOOLS	47250 Shelby Road	Utica	MI	48317	(586)797-1190	300	$58.05
19	Macomb	UTICA, CITY OF	7001 Moscone	Utica	MI	48317	(586) 731-6110	650	$58.05
20	Macomb	WARREN CONSOLIDATED SCHOOLS	31950 Mound Rd.	Warren	Michigan	48092	(586) 825-2400	1200	$58.05
21	Macomb	WARREN WOODS PUBLIC	14846 Martin Rd	Warren	MI	48088		100	$58.05

		SCHOOLS							
57	St. Clair	CAPAC, VILLAGE OF	212 matteson	capac	mich.	48014	(810) 395-4355	300	$58.05
58	St. Clair	EAST CHINA SCHOOL DISTRICT	1585 Meisner Road	East China	Michigan	48054	(810) 420-2002	50	$58.05
59	St. Clair	MARINE CITY, CITY OF	514 S. Parker St.	Marine City	MI	48039	(810) 765-8846	100	$58.05
60	St. Clair	PORT HURON AREA SCHOOL DISTRICT	4035 Dove Rd	Port Huron	MI	48060	(810) 984-3101	500	$58.05
61	St. Clair	ST. CLAIR, CITY OF	505 Palmer	St. Clair	MI	48079	(810) 329-7876	400	$58.05
62	St. Clair	YALE PUBLIC SCHOOLS	198 School Drive	Yale	MI	48097	(810) 387-3231	50	$58.05
81	Wayne	GROSSE POINTE FARMS, CITY OF	311 CHALFONTE	GROSSE POINTE FARMS	MI	48236	(313) 885-6600	1400	$56.66
82	Wayne	GROSSE POINTE PARK, CITY OF	1005 Wayburn	Grosse Pointe Park	Michigan	48230	(313) 822-5100	700	$56.66
83	Wayne	GROSSE POINTE PUBLIC SCHOOLS	389 St Clair Avenue	Grosse Pointe	Michigan	48230	(313) 432-3082	300	$56.66
84	Wayne	GROSSE POINTE, CITY OF	17147 Maumee	Grosse Pointe City	Michigan	48230	(313) 417-1188	300	$56.66
91	Wayne	NORTHVILLE, CITY OF	650 Doheny Dr	Northville	MI	48167	(248) 449-9930	1100	$57.69
92	Wayne	PLYMOUTH CANTON SCHOOLS	46973 Joy Road	Canton	MI	48187	(734) 455-9379	1000	$56.66
93	Wayne	PLYMOUTH, CITY OF	1231 Goldsmith	Plymouth	MI	48170	(734) 453-7737	1500	$57.08
97	Wayne	WAYNE COUNTY	3825 HOWE ROAD (WAYNE YARD)	WAYNE	MI	48184	(313) 224-7065	16000	$55.78
98	Wayne	WAYNE COUNTY	14380 WYOMING AVE (WYOMING YARD)	DETROIT	MI	48238	(313) 224-7065	16200	$55.78
100	Wayne	WAYNE COUNTY	5811 BRUSH STREET (EXPRESSWAY)	DETROIT	MI	48202	(313) 224-7065	2000	$54.86
103	Wayne	WAYNE COUNTY	21300 SIBLEY ROAD (SIBLEY YARD)	WYANDOTTE	MI	48192	(313) 224-7065	7800	$55.12
108	Wayne	WAYNE COUNTY	PELHAM ROAD S. OF I-94	TAYLOR	MI	48180	(313) 224-7065	5000	$55.78
								64325	

MICHIGAN DEPARTMENT OF TRANSPORTATION DROP POINTS: SUPERIOR REGION
COMPASS MINERAL - SEASONAL BACK UP

Item	County	Drop Point	Tons	Price
1	Alger	CRC, M-77, Grand Marais (906) 387-2042	500	67.31
2	Alger	Limestone, N3284 M-67, Limestone (906) 387-2042	1,500	67.31
3	Alger	Munising, E9264 M-28, Munising (906) 387-2042	3,000	67.31
4	Baraga	Salt Shed, School St., Covington (906) 524-6124	50	77.02
5	Baraga	MDOT Garage, 301 Winter St., L'Anse (906) 524-6124	50	77.02
6	Chippewa	CRC, M-48, Goetzville (906) 624-7333	600	71.53
7	Chippewa	Sault Ste. Marie, 4139 Mackinac Trail, Sault Ste. Marie, (906) 635-5295	500	71.53
8	Chippewa	Eckerman, M-28, Eckerman (906) 635-5295	500	71.53
9	Delta	CRC, County Rd., 3000 32nd Ave North, Escanaba (906) 786-3200	1,000	62.54
10	Delta	CRC, 9931 Y.25 Rd., Rapid River (906) 786-3200	1,000	62.54
11	Dickinson	Felch Salt Shed, W6370 M-69, Iron Mountain (906) 774-1588	500	67.59
12	Dickinson	CRC, Lincoln St., Quinnesec (906) 774-1588	200	67.59
13	Gogebic	Marenisco, 302 Main St., Marenisco (906) 787-2273	800	77.78
14	Gogebic	CRC, Old US-2, Wakefield (906) 667-0233	800	77.78
15	Gogebic	Watersmeet, E23859 E. Ave., Watersmeet (906) 358-4575	800	77.78
16	Houghton	51750 Industrial Drive, Calumet (906) 483-3937	50	81.31
17	Iron	CRC,JCT Townline Rd. & Co Rd. 643, Amasa	50	71.81

		(906) 875-3151		
18	Iron	Crystal Falls, 114 Oss Rd., Crystal Falls (906) 875-3151	200	71.81
19	Iron	CRC, 708 W. Franklin St., Iron River (906) 265-4622	800	71.81
20	Keweenaw	CRC, 1916 4th St. Mohawk (906) 337-1610	400	82.02
21	Luce	CRC, 423 W. McMillan Ave., Newberry (906) 293-5741	500	74.36
22	Mackinac	CRC, E2670 St Ignace Road, St. Ignace 906-643-7333	500	68.18
23	Mackinac	MDOT Garage, M-117, Engadine 906-477-6323	200	68.18
24	Mackinac	Mackinac Bridge Authority, 333 I-75 (906) 643-7600	100	68.18
25	Mackinac	MDOT Garage, 500 Ferry Lane, St. Ignace (906) 643-8700	1,000	68.18
26	Marquette	Champion, US-41 (906) 486-8462 Ext 300	50	68.27
27	Marquette	Gwinn Co. Rd., ELA, Gwinn (906) 346-5411	3,000	68.27
28	Marquette	CRC, 1610 N. Second St., Ishpeming (906) 486-8462 Ext 300	3,000	68.27
29	Marquette	Republic Co. Rd. LO at M-95, Republic (906) 376-2224	1,800	68.27
30	Marquette	Skandia Co. Rd. OB, Skandia (906) 942-7415	50	68.27
31	Marquette	City Salt Shed, 850 W. Baraga Ave., Marquette (906) 486-4491 ext. 302	200	68.27
32	Menominee	Stephenson, W. 5416 Belgiantown Rd., Stephenson (906) 863-5100	1,000	61.52
33	Menominee	Menominee, 3224 10th St., Menominee (906) 863-3686	1,400	61.52
34	Menominee	CRC, US-2, Powers (906) 497-5234	1,400	61.52
35	Ontonagon	Bergland, 5650 M-64 N., Bergland (906) 575-3552	500	78.66
36	Ontonagon	Bruce Crossing, 5346 W. M-28, Bruce Crossing (906) 827-3433	500	78.66

37	Ontonagon	Mass City, 1212 Adventure Ave., Mass City (906) 883-3303	600	78.66
38	Ontonagon	CRC, US-45, Ontonagon (906) 884-4650	500	78.66
39	Schoolcraft	CRC, East Rd., Manistique (906) 341-5634	3,000	67.26
40	Schoolcraft	Seney, M-28, Seney (906) 341-5634	2,000	67.26

Total Department of Transportation Tons for Superior Region: 34,600

MICHIGAN DEPARTMENT OF TRANSPORTATION DROP POINTS:
NORTH REGION
COMPASS MINERAL - SEASONAL BACK UP

Item	County	Drop Point	Tons	Price
1	Alcona	CRC, 301 N. Lake St., Lincoln (989) 736-8168	500	$62.13
2	Alpena	(CRC)1400 N. Bagley St., Alpena (989) 354-3252 Ext 227 Glenn	600	$59.14
3	Antrim	Central Lake, 1762 S. Main (M-88) (231) 587-8521	100	$68.28
4	Antrim	Kewadin, 13796 Winters Rd., Elk Rapids (231) 587-8521	100	$68.28
5	Antrim	CRC, 319 E. Lincoln St., Mancelona (231) 587-8521	500	$68.28
6	Benzie	CRC, 11318 Main St., Honor (231)325-3051	1,500	$68.78
7	Charlevoix	CRC, 1251 Boyne Ave., Boyne City (231) 582-7330	1,000	$67.71
8	Charlevoix	Ironton, 11705 Shaw Rd., Charlevoix (231) 582-7330	1,000	$67.71
9	Cheboygan	CRC, 729 N. Main St., Cheboygan (231) 238-7775	1,100	$66.12
10	Cheboygan	CRC, 3998 S Black River Rd.,Tower (231) 238-7775	300	$66.12
11	Cheboygan	CRC 5302 S. Straits Hwy, Indian River (231) 238-7775	1,500	$66.12
12	Crawford	CRC, 500 Huron St., Grayling (989) 348-2281	2,000	$66.85
13	Emmet	CRC, 2265 E. Hathaway, Harbor Springs (231) 347-8142	1,500	$67.38
14	Emmet	Levering, 6227 E. Levering Rd., Levering (231) 347-8142	1,500	$67.38
15	Grand Traverse	Kingsley, M-113, Kingsley (231) 922-4848	1,500	$70.26
16	Grand Traverse	CRC, 1881 Lafrainer Rd., Traverse City (231) 922-4848 ext. 101	1,500	$70.26
17	Iosco	Oscoda Garage, 554 Forrest Rd, Oscoda (989) 362-4433	350	$64.60
18	Iosco	CRC, 3939 M-55, Tawas City (989) 362-4433	450	$64.60
19	Kalkaska	MDOT Garage, 809 N. Birch, RT. 4, Kalkaska (231) 258-5611	2,000	$68.70

20	Lake	CRC, 1180 N. Michigan Ave., Baldwin (231) 745-4666	800	$67.90
21	Leelanau	CRC, 10550 E. Eckerle Rd., Suttons Bay (231) 271-3993 ext. 22	2,000	$71.64
22	Leelanau	Maple City, 129 Church St. (231) 271-3993 ext. 22	1,000	$71.64
24	Manistee	8946 Chippewa HWY, Bear Lake (231) 889-0000	1,800	$66.02
25	Mason	CRC, 510 E. State St., Scottville (231) 757-2882	2,000	$67.58
26	Montmorency	MDOT Garage, 134900 M-32/M-33, Atlanta (989) 785-3514	600	$62.13
27	Ogemaw	Branch, I-75 Cook Rd. (989) 345-0234	800	$65.14
28	Ogemaw	CRC, 1250 S. M-33, West Branch (989) 345-0234	400	$65.14
29	Oscoda	MDOT Garage, 1163 West M-72, Mio (989) 826-3663	50	$65.14
30	Otsego	CRC, 669 W. McCoy Rd., Gaylord (989) 732-5202	1,000	$65.92
31	Osceola	MDOT Garage, 2897 Sixteen Mile Rd., Marion (231) 743-6831	500	$65.58
32	Osceola	MDOT Garage, 19424 US-10, Reed City (231) 832-5322	1,400	$65.58
33	Presque Isle	19916 M-68, Onaway (989) 733-8731	300	$63.57
34	Presque Isle	CRC, 657 S. Bradley Hwy., Rogers City (989) 734-2216	700	$63.57
35	Presque Isle	11472 Michigan Ave., Posen (989) 766-2680	500	$63.57
36	Roscommon	Houghton Lake (989) 366-0333	300	$63.12
37	Roscommon	CRC, 820 East West Branch Rd. (M-55) Prudenville, (989) 366-0333	1,500	$63.12
38	Roscommon	601 S. Main St., Roscommon (989) 366-0333	1,000	$63.12
39	Wexford	CRC, 85 West M-115, Boon (231) 775-9731	500	$68.97

Total Department of Transportation Tons for North Region: 36,150

MICHIGAN DEPARTMENT OF TRANSPORTATION DROP POINTS:
GRAND REGION
COMPASS MINERAL - SEASONAL BACK UP

Item	County	Drop Point	Tons	Price
1	Ionia	CRC, 168 E. Riverside Drive, Ionia (616) 527-1700	2,300	$66.63
2	Ionia	Jordan Lake, 7081 S. Jordan Lake Road, Saranac (616) 527-1700	1,200	$66.63
3	Mecosta	CRC, 120 N. Dekraft, Big Rapids (231) 796-2611	1,100	$60.78
4	Mecosta	Morley, 19675 Jefferson Rd., Morley (231) 796-2611	500	$60.78
5	Mecosta	Remus, 2945 Arthur Rd., Remus (231) 796-2611	650	$60.78
6	Oceana	CRC, 100 West M20 (231) 873-4226	2,500	$60.26
7	Oceana	CRC, 107 Polk Rd., Hart (231) 873-4226	7,500	$60.26

Total Department of Transportation Tons for Grand Region 15750

MICHIGAN DEPARTMENT OF TRANSPORTATION DROP POINTS:
BAY REGION

COMPASS MINERAL - SEASONAL BACK UP

Item	County	Drop Point	Tons	Price
1	Arenac	CRC, 4295 W. M-61, Standish (989) 846-2553	750	$57.34
2	Clare	CRC, Mannsinding Rd., Harrison (989) 539-2151	1,100	$65.01
3	Gladwin	CRC, 301 State St., Gladwin (989) 426-7441	800	$58.53
4	Huron	Kinde, 45 W. Kinde Rd., Kinde (989) 269-6404	900	$59.62
5	Huron	Bad Axe Garage, 417 S. Hanselman, Bad Axe (989) 269-6404	200	$59.62
6	Huron	Sand Beach Garage, 9 Ruth Rd., Harbor Beach (989) 269-6404	200	$59.62
7	Huron	Pigeon, 7405 Weale, Pigeon (989) 269-6404	200	$59.62
8	Isabella	MDOT Garage, 1212 Corporate Dr., Mt. Pleasant (989) 773-3532	1,000	$58.26
9	Midland	CRC, 2334 N. Meridian, Sanford (989) 687-9060	1,700	$56.49
10	Saginaw	MDOT Garage, 1459 South Graham M-52, Saginaw (989) 781-2310	1,000	$60.04
11	Saginaw	MDOT Garage, 3502 E. Washington Ave, Saginaw (989) 755-1197	2,500	$60.04
12	Sanilac	Sandusky, 1600 S. Sandusky Rd., Sandusky (810) 648-2185	400	$63.40
13	Sanilac	Peck, 2411 Peck Rd., Brown City (810) 648-2185	500	$63.40
14	Sanilac	Cedardale, 5505 N. Ruth Rd., Deckerville (810) 648-2185	200	$63.40
15	Sanilac	Croswell, 5530 Lancaster, Croswell (810) 648-2185	400	$63.40
16	Sanilac	Shabbona, 4087 N. Decker Rd., Snover (810) 648-2185	500	$63.40
		Total Department of Transportation Tons for Bay Region:	12,350	

MICHIGAN DEPARTMENT OF TRANSPORTATION DROP POINTS:
SOUTHWEST REGION
COMPASS MINERAL

Item	County	Drop Point	Tons	Price
1	Allegan	MDOT Garage, 5252 E. M-89, Fennville (269) 561-6701	6,000	$61.82
2	Allegan	MDOT Garage, 596 11th St., Plainwell (269) 685-5350	3,000	$61.82
3	Barry	MDOT Garage, 1300 E. Quimby Rd., Hastings (269) 945-3493	3,000	$63.26
4	Berrien	MDOT Garage 5948 Sawyer Rd., Sawyer (269) 426-3700	4,000	$61.48
5	Berrien	MDOT Garage, 2200 East US-12, Niles (269) 683-2855	3,500	$61.48
6	Berrien	MDOT Garage, 3880 Red Arrow Rd., Coloma (269) 849-1162	6,000	$61.48
7	Branch	MDOT Garage, 34 N. Michigan, Coldwater (269) 781-2894 (must specify delivery is for Coldwater Garage when calling this number)	1,300	$65.37
8	Branch	CRC, 23 East Garfield Ave., Coldwater (517) 278-2022	1,000	$65.37
9	Calhoun	MDOT Garage, 1242 S. Kalamazoo Ave., Marshall (269) 781-2894	2,500	$62.09
10	Calhoun	CRC, 13300 Fifteen Mile Rd., Marshall (269) 781-9841	7,000	$62.09
11	Calhoun	CRC, 1040 South Raymond Rd, Battle Creek (269) 781-9841 / 269-209-5607	500	$62.09
12	Cass	MDOT Garage, 61535 M-40, Jones (269) 224-5808	6,000	$64.01
13	Kalamazoo	MDOT Garage, 5673 West Main St., Kalamazoo (269) 381-7331	4,000	$64.50
14	Van Buren	MDOT Garage, 09235 Blue Star Mem. Hwy., South Haven (269) 637-2408	3,000	$62.56
			50,800	

MICHIGAN DEPARTMENT OF TRANSPORTATION DROP POINTS:
UNIVERSITY REGION
COMPASS MINERAL - SEASONAL BACK UP

Item	County	Drop Point	Tons	Price
2	Eaton	MDOT Garage, 731 N. Canal, Lansing (517) 627-3276	7,000	$60.66
3	Eaton	MDOT Garage, 905 Paine Dr., Charlotte (517) 543-7642	4,000	$60.66
			11,000	

MICHIGAN DEPARTMENT
OF TRANSPORTATION
DROP POINTS:

METRO REGION

Item	County	Drop Point	Tons	Price
1	St.Clair	Blue Water Bridge, 2900 Lewis Dr., Port Huron (810) 984-4482	500	$58.05

Total Department of Transportation Tons (Regular) 500

Form No. DTMB-3521 (Rev. 4/2012)
AUTHORITY: Act 431 of 1984
COMPLETION: Required
PENALTY: Contract change will not be executed unless form is filed

STATE OF MICHIGAN
DEPARTMENT OF TECHNOLOGY, MANAGEMENT AND BUDGET
PROCUREMENT
P.O. BOX 30026, LANSING, MI 48909
OR
530 W. ALLEGAN, LANSING, MI 48933

CHANGE NOTICE NO. 7

to

CONTRACT NO. 071B1300341

between

THE STATE OF MICHIGAN

and

NAME & ADDRESS OF CONTRACTOR:	PRIMARY CONTACT	EMAIL
Compass Minerals America, Inc.	Doug G. Dyer	dyerd@compassminerals.com
9900 West 10th Street, Suite 600	TELEPHONE	CONTRACTOR #, MAIL CODE
Overland, KS 66210	(913) 344-9346	

STATE CONTACTS	AGENCY	NAME	PHONE	EMAIL
CONTRACT COMPLIANCE INSPECTOR	MDOT	Tim Croze	517-322-3385	crozet@michigan.gov
BUYER	DTMB	Lymon Hunter	517-284-7015	hunterl@michigan.gov

CONTRACT SUMMARY:

DESCRIPTION: **Salt, Bulk Salt, Seasonal Back Up- Michigan Department of Transportation**

INITIAL EFFECTIVE DATE	INITIAL EXPIRATION DATE	INITIAL AVAILABLE OPTIONS	EXPIRATION DATE BEFORE CHANGE(S) NOTED BELOW
September 1, 2011	August 31, 2016	2, 1 Yr. Options	August 31, 2016
PAYMENT TERMS	F.O.B	SHIPPED	SHIPPED FROM
½% 10 Net 30 Days	Delivered and Unloaded	Per the attached terms and conditions	Various

ALTERNATE PAYMENT OPTIONS:	AVAILABLE TO MiDEAL PARTICIPANTS
☐ P-card ☐ Direct Voucher (DV) ☐ Other	☒ Yes ☐ No

MINIMUM DELIVERY REQUIREMENTS:

N/A

DESCRIPTION OF CHANGE NOTICE:

EXTEND CONTRACT EXPIRATION DATE	EXERCISE CONTRACT OPTION YEAR(S)	EXTENSION BEYOND CONTRACT OPTION YEARS	LENGTH OF OPTION/EXTENSION	EXPIRATION DATE AFTER CHANGE
☒ No ☐ Yes	☐	☐		August 31, 2016

VALUE/COST OF CHANGE NOTICE:	ESTIMATED REVISED AGGREGATE CONTRACT VALUE:
$0.00	$37,377,850.00

Effective November 20, 2014, pursuant to various MiDeal members unable to participate in the Road Salt 2014/2015 bid, the attached entities are hereby added to this contract.

All other terms, conditions, specifications and pricing remain the same. Per contractor and agency agreement, and DTMB Procurement approval.

Seasonal 2014-2015 Local Units of Government - Metro Region

Item	County	Org. Name	Drop Point Address	City	State	Zip	Org. Phone	Seasonal Delivery	Price
1	MACOMB	ROMEO, VILLAGE OF	70350 POWELL ROAD	ARMADA	Michigan	48005	(810) 531-4627	600	$77.15
2	OAKLAND	WATERFORD SCHOOL DISTRICT	501 N CASS LAKE ROAD	WATERFORD	MI	48328	(248) 674-3193	500	$76.61
3	WAYNE	VAN BUREN SCHOOLS	420 SUMPTER RD	BELLEVILLE	MI	48111	734-697-1003	350	$58.95

Seasonal 2014/2015 Road Salt - Local Units of Government-University

Item	County	Org. Name	Drop Point Address	City	State	Zip	Org. Phone	Seasonal Delivery	Price
1	JACKSON	BAKER COLLEGE	2800 SPRINGPORT ROAD	JACKSON	MI	49202	517-206-1968	100	$80.22

Seasonal Road Salt 2014-2015 Local Units of Government - Bay Region

Item	County	Org. Name	Drop Point Address	City	State	Zip	Org. Phone	Seasonal Delivery	Price
1	CLARE	FARWELL, VILLAGE OF	202 W FIFTH STREET	CLARE	MI	48617		50	$65.74
								50	

Form No. DTMB-3521 (Rev. 4/2012)
AUTHORITY: Act 431 of 1984
COMPLETION: Required
PENALTY: Contract change will not be executed unless form is filed

STATE OF MICHIGAN
DEPARTMENT OF TECHNOLOGY, MANAGEMENT AND BUDGET
PROCUREMENT
P.O. BOX 30026, LANSING, MI 48909
OR
530 W. ALLEGAN, LANSING, MI 48933

CHANGE NOTICE NO. 6

to

CONTRACT NO. 071B1300341

between

THE STATE OF MICHIGAN

and

NAME & ADDRESS OF CONTRACTOR:	PRIMARY CONTACT	EMAIL
Compass Minerals America, Inc.	Doug G. Dyer	dyerd@compassminerals.com
9900 West 10th Street, Suite 600	TELEPHONE	CONTRACTOR #, MAIL CODE
Overland, KS 66210	(913) 344-9346	

STATE CONTACTS	AGENCY	NAME	PHONE	EMAIL
CONTRACT COMPLIANCE INSPECTOR	MDOT	Tim Croze	517-322-3385	crozet@michigan.gov
BUYER	DTMB	Lymon Hunter	517-284-7015	hunterl@michigan.gov

CONTRACT SUMMARY:

DESCRIPTION: **Salt, Bulk Salt, Seasonal Back Up- Michigan Department of Transportation**

INITIAL EFFECTIVE DATE	INITIAL EXPIRATION DATE	INITIAL AVAILABLE OPTIONS	EXPIRATION DATE BEFORE CHANGE(S) NOTED BELOW
September 1, 2011	August 31, 2016	2, 1 Yr. Options	August 31, 2016
PAYMENT TERMS	F.O.B	SHIPPED	SHIPPED FROM
½% 10 Net 30 Days	Delivered and Unloaded	Per the attached terms and conditions	Various

ALTERNATE PAYMENT OPTIONS:	AVAILABLE TO MiDEAL PARTICIPANTS
☐ P-card ☐ Direct Voucher (DV) ☐ Other	☒ Yes ☐ No

MINIMUM DELIVERY REQUIREMENTS:

N/A

DESCRIPTION OF CHANGE NOTICE:

EXTEND CONTRACT EXPIRATION DATE	EXERCISE CONTRACT OPTION YEAR(S)	EXTENSION BEYOND CONTRACT OPTION YEARS	LENGTH OF OPTION/EXTENSION	EXPIRATION DATE AFTER CHANGE
☒ No ☐ Yes	☐	☐		August 31, 2016

VALUE/COST OF CHANGE NOTICE:	ESTIMATED REVISED AGGREGATE CONTRACT VALUE:
$0.00	$37,377,850.00

Effective October 24, 2014, North American Salt Company (NASC) is now legally known as Compass Minerals America, Inc. All other terms, conditions, and specifications, are the same. Per contractor and agency agreement and DTMB Procurement approval.

Form No. DTMB-3521 (Rev. 4/2012)
AUTHORITY: Act 431 of 1984
COMPLETION: Required
PENALTY: Contract change will not be executed unless form is filed

STATE OF MICHIGAN
DEPARTMENT OF TECHNOLOGY, MANAGEMENT AND BUDGET
PROCUREMENT
P.O. BOX 30026, LANSING, MI 48909
OR
530 W. ALLEGAN, LANSING, MI 48933

CHANGE NOTICE NO. 5

to

CONTRACT NO. 071B1300341

between

THE STATE OF MICHIGAN

and

NAME & ADDRESS OF CONTRACTOR:	PRIMARY CONTACT	EMAIL
North American Salt Company	Patrick Heenan	heenanp@compassminerals.com
Highway Sales Department 9900 West 10th Street, Suite 600 Overland, KS 66210	TELEPHONE (800) 323-1641	CONTRACTOR #, MAIL CODE

STATE CONTACTS	AGENCY	NAME	PHONE	EMAIL
CONTRACT COMPLIANCE INSPECTOR	MDOT	Tim Croze	517-322-3385	crozet@michigan.gov
BUYER	DTMB	Lymon Hunter	517-284-7015	hunterl@michigan.gov

CONTRACT SUMMARY:

DESCRIPTION: **Salt, Bulk Salt, Seasonal Back Up- Michigan Department of Transportation**

INITIAL EFFECTIVE DATE	INITIAL EXPIRATION DATE	INITIAL AVAILABLE OPTIONS	EXPIRATION DATE BEFORE CHANGE(S) NOTED BELOW
September 1, 2011	August 31, 2016	2, 1 Yr. Options	August 31, 2016
PAYMENT TERMS	**F.O.B**	**SHIPPED**	**SHIPPED FROM**
½% 10 Net 30 Days	Delivered and Unloaded	Per the attached terms and conditions	Various

ALTERNATE PAYMENT OPTIONS:	AVAILABLE TO MiDEAL PARTICIPANTS
☐ P-card ☐ Direct Voucher (DV) ☐ Other	☒ Yes ☐ No

MINIMUM DELIVERY REQUIREMENTS:

N/A

DESCRIPTION OF CHANGE NOTICE:

EXTEND CONTRACT EXPIRATION DATE	EXERCISE CONTRACT OPTION YEAR(S)	EXTENSION BEYOND CONTRACT OPTION YEARS	LENGTH OF OPTION/EXTENSION	EXPIRATION DATE AFTER CHANGE
☒ No ☐ Yes	☐	☐		August 31, 2016

VALUE/COST OF CHANGE NOTICE:	ESTIMATED REVISED AGGREGATE CONTRACT VALUE:
$11,478,399.00	$37,377,850.00

Effective September 1, 2014, the Drop Points for the 2014/2015 Road Salt Year are per the attached spreadsheets. Please note the contract has been increased by $11,478,399.00. All other terms, conditions, specifications, and pricing remain the same. Per agency and vendor agreement, DTMB Procurement approval, and the approval of the State Administrative Board dated June 30, 2011.

Salt, Bulk Rock, Seasonal Backup
Contract #071B1300341

MICHIGAN
DEPARTMENT OF
TRANSPORTATION
DROP POINTS:

SUPERIOR REGION

NORTH AMERICAN SALT COMPANY

Item	County	Drop Point	Tons	Price
1	Alger	CRC, M-77, Grand Marais (906) 387-2042	500	$68.07
2	Alger	Limestone, N3284 M-67, Limestone (906) 387-2042	1,250	$68.07
3	Alger	Munising, E9264 M-28, Munising (906) 387-2042	2,750	$68.07
4	Baraga	Salt Shed, School St., Covington (906) 524-6124	50	$75.68
5	Baraga	MDOT Garage, 301 Winter St., L'Anse (906) 524-6124	50	$75.68
6	Chippewa	CRC, M-48, Goetzville (906) 624-7333	600	$72.33
7	Chippewa	Sault Ste. Marie, 4139 Mackinac Trail, Sault Ste. Marie, (906) 635-5295	1,000	$72.33
8	Chippewa	Eckerman, M-28, Eckerman (906) 635-5295	750	$72.33
9	Delta	CRC, County Rd., 3000 32nd Ave North, Escanaba (906) 786-3200	1,500	$63.24
10	Delta	CRC, 9931 Y.25 Rd., Rapid River (906) 786-3200	2,000	$63.24
11	Dickinson	Felch Salt Shed, W6370 M-69, Iron Mountain (906) 774-1588	500	$68.35
12	Dickinson	CRC, Lincoln St., Quinnesec (906) 774-1588	200	$68.35
13	Gogebic	Marenisco, 302 Main St., Marenisco (906) 787-2273	800	$78.65
14	Gogebic	CRC, Old US-2, Wakefield (906) 667-0233	800	$78.65
15	Gogebic	Watersmeet, E23859 E. Ave., Watersmeet (906) 358-4575	800	$78.65
16	Houghton	51750 Industrial Drive, Calumet (906) 483-3937	50	$79.90
17	Iron	CRC,JCT Townline Rd. & Co Rd. 643, Amasa (906) 875-3151	50	$72.61
18	Iron	Crystal Falls, 114 Oss Rd., Crystal Falls (906) 875-3151	200	$72.61

19	Iron	CRC, 708 W. Franklin St., Iron River (906) 265-4622	1,000	$72.61
20	Keweenaw	CRC, 1916 4th St. Mohawk (906) 337-1610	400	$80.59
21	Luce	CRC, 423 W. McMillan Ave., Newberry (906) 293-5741	500	$73.07
22	Mackinac	CRC, E2670 St Ignace Road, St. Ignace 906-643-7333	500	$68.95
23	Mackinac	MDOT Garage, M-117, Engadine 906-477-6323	500	$68.95
24	Mackinac	Mackinac Bridge Authority, 333 I-75 (906) 643-7600	100	$68.95
25	Mackinac	MDOT Garage, 500 Ferry Lane, St. Ignace (906) 643-8700	1,000	$68.95
26	Marquette	Champion, US-41 (906) 486-8462 Ext 300	50	$69.04
27	Marquette	Gwinn Co. Rd., ELA, Gwinn (906) 346-5411	3,000	$69.04
28	Marquette	CRC, 1610 N. Second St., Ishpeming (906) 486-8462 Ext 300	3,000	$69.04
29	Marquette	Republic Co. Rd. LO at M-95, Republic (906) 376-2224	1,800	$69.04
30	Marquette	Skandia Co. Rd. OB, Skandia (906) 942-7415	50	$69.04
31	Marquette	City Salt Shed, 850 W. Baraga Ave., Marquette (906) 486-4491 ext. 302	200	$69.04
32	Menominee	Stephenson, W. 5416 Belgiantown Rd., Stephenson (906) 863-5100	1,000	$62.21
33	Menominee	Menominee, 3224 10th St., Menominee (906) 863-3686	1,400	$62.21
34	Menominee	CRC, US-2, Powers (906) 497-5234	1,400	$62.21
35	Ontonagon	Bergland, 5650 M-64 N., Bergland (906) 575-3552	500	$79.54
36	Ontonagon	Bruce Crossing, 5346 W. M-28, Bruce Crossing (906) 827-3433	500	$79.54
37	Ontonagon	Mass City, 1212 Adventure Ave., Mass City (906) 883-3303	600	$79.54
38	Ontonagon	CRC, US-45, Ontonagon (906) 884-4650	500	$79.54
39	Schoolcraft	CRC, East Rd., Manistique (906) 341-5634	2,750	$68.01
40	Schoolcraft	Seney, M-28, Seney (906) 341-5634	2,000	$68.01

Total Department of Transportation Tons for Superior Region: 36,600

Salt, Bulk Rock, Seasonal Backup
Contract #071B1300341

MICHIGAN
DEPARTMENT OF
TRANSPORTATION
DROP POINTS:

NORTH REGION

NORTH AMERICAN SALT COMPANY

Item	County	Drop Point	Tons	Price
1	Alcona	CRC, 301 N. Lake St., Lincoln (989) 736-8168	500	$62.83
2	Alpena	(CRC)1400 N. Bagley St., Alpena (989) 354-3252 Ext 227 Glenn	600	$59.80
3	Antrim	Central Lake, 1762 S. Main (M-88) (231) 587-8521	600	$69.04
4	Antrim	Kewadin, 13796 Winters Rd., Elk Rapids (231) 587-8521	200	$69.04
5	Antrim	CRC, 319 E. Lincoln St., Mancelona (231) 587-8521	650	$69.04
6	Benzie	CRC, 11318 Main St., Honor (231)325-3051	2,000	$69.55
7	Charlevoix	CRC, 1251 Boyne Ave., Boyne City (231) 582-7330	1,000	$68.47
8	Charlevoix	Ironton, 11705 Shaw Rd., Charlevoix (231) 582-7330	1,000	$68.47
9	Cheboygan	CRC, 729 N. Main St., Cheboygan (231) 238-7775	1,100	$66.81
10	Cheboygan	CRC, 3998 S Black River Rd.,Tower (231) 238-7775	400	$66.81
11	Cheboygan	CRC 5302 S. Straits Hwy, Indian River (231) 238-7775	100	$66.81
12	Crawford	CRC, 500 Huron St., Grayling (989) 348-2281	2,000	$67.60
13	Emmet	CRC, 2265 E. Hathaway, Harbor Springs (231) 347-8142	1,500	$67.60
14	Emmet	Levering, 6227 E. Levering Rd., Levering (231) 347-8142	1,500	$68.14
15	Grand Traverse	Kingsley, M-113, Kingsley (231) 922-4848	1,300	$71.05
16	Grand Traverse	CRC, 1881 Lafrainer Rd., Traverse City (231) 922-4848 ext. 101	1,500	$71.05
17	Iosco	Oscoda Garage, 554 Forrest Rd, Oscoda (989) 362-4433	300	$65.33
18	Iosco	CRC, 3939 M-55, Tawas City (989) 362-4433	450	$65.33

19	Kalkaska	MDOT Garage, 809 N. Birch, RT. 4, Kalkaska (231) 258-5611	2,000	$69.46
20	Lake	CRC, 1180 N. Michigan Ave., Baldwin (231) 745-4666	800	$68.66
21	Leelanau	CRC, 10550 E. Eckerle Rd., Suttons Bay (231) 271-3993 ext. 22	2,000	$72.45
22	Leelanau	Maple City, 129 Church St. (231) 271-3993 ext. 22	1,000	$72.45
24	Manistee	8946 Chippewa HWY, Bear Lake (231) 889-0000	2,900	$66.76
25	Mason	CRC, 510 E. State St., Scottville (231) 757-2882	2,000	$68.34
26	Missaukee	CRC, 1199 N. Morey, Lake City (231) 839-4361	500	$78.61
27	Montmorency	MDOT Garage, 134900 M-32/M-33, Atlanta (989) 785-3514	1,000	$62.83
28	Ogemaw	Branch, I-75 Cook Rd. (989) 345-0234	800	$65.87
29	Ogemaw	CRC, 1250 S. M-33, West Branch (989) 345-0234	400	$65.87
30	Oscoda	MDOT Garage, 1163 West M-72, Mio (989) 826-3663	600	$65.87
31	Otsego	CRC, 669 W. McCoy Rd., Gaylord (989) 732-5202	1,500	$66.66
32	Osceola	MDOT Garage, 2897 Sixteen Mile Rd., Marion (231) 743-6831	500	$67.67
33	Osceola	MDOT Garage, 19424 US-10, Reed City (231) 832-5322	1,200	$67.67
34	Presque Isle	19916 M-68, Onaway (989) 733-8731	200	$62.94
35	Presque Isle	CRC, 657 S. Bradley Hwy., Rogers City (989) 734-2216	600	$62.94
36	Presque Isle	11472 Michigan Ave., Posen (989) 766-2680	600	$62.94
37	Roscommon	Houghton Lake (989) 366-0333	500	$67.15
38	Roscommon	CRC, 820 East West Branch Rd. (M-55) Prudenville, (989) 366-0333	1,800	$67.15
39	Roscommon	601 S. Main St., Roscommon (989) 366-0333	2,000	$67.15
40	Wexford	CRC, 85 West M-115, Boon (231) 775-9731	4,500	$69.74
41	Wexford	CRC, 9990 E. 34 Rd. Cadillac, MI (231) 775-9731	500	$69.74

Total Department of Transportation Tons for North Region: 44,600

Salt, Bulk Rock, Seasonal Backup
Contract #071B1300341

MICHIGAN
DEPARTMENT OF
TRANSPORTATION
DROP POINTS:

GRAND REGION

NORTH AMERICAN SALT COMPANY

Item	County	Drop Point	Tons	Price
1	Mecosta	CRC, 120 N. Dekraft, Big Rapids (231) 796-2611	850	$67.35
2	Mecosta	Morley, 19675 Jefferson Rd., Morley (231) 796-2611	800	$67.35
3	Mecosta	Remus, 2945 Arthur Rd., Remus (231) 796-2611	800	$67.35
4	Oceana	CRC, 100 West M20 (231) 873-4226	2,500	$65.24
5	Oceana	CRC, 107 Polk Rd., Hart (231) 873-4226	7,500	$65.24

Total Department of Transportation Tons for Grand Region 12,450

Salt, Bulk Rock, Seasonal Backup
Contract #071B1300341

MICHIGAN DEPARTMENT OF TRANSPORTATION DROP POINTS:

BAY REGION

NORTH AMERICAN SALT COMPANY

Item	County	Drop Point	Tons	Price
1	Arenac	CRC, 4295 W. M-61, Standish (989) 846-2553	1,500	$63.68
2	Clare	CRC, Mannsinding Rd., Harrison (989) 539-2151	2,500	$65.74
3	Gladwin	CRC, 301 State St., Gladwin (989) 426-7441	900	$64.96
4	Huron	Kinde, 45 W. Kinde Rd., Kinde (989) 269-6404	1,000	$65.66
5	Huron	Bad Axe Garage, 417 S. Hanselman, Bad Axe (989) 269-6404	200	$65.66
6	Huron	Sand Beach Garage, 9 Ruth Rd., Harbor Beach (989) 269-6404	200	$65.66
7	Huron	Pigeon, 7405 Weale, Pigeon (989) 269-6404	200	$65.66
8	Isabella	MDOT Garage, 1212 Corporate Dr., Mt. Pleasant (989) 773-3532	1,500	$64.68
9	Midland	CRC, 2334 N. Meridian, Sanford (989) 687-9060	2,200	$62.25
10	Saginaw	MDOT Garage, 1459 South Graham M-52, Saginaw (989) 781-2310	1,500	$60.71
11	Saginaw	MDOT Garage, 3502 E. Washington Ave, Saginaw (989) 755-1197	2,500	$60.71
12	Tuscola	CRC, 1733 S. Mertz Rd., Caro (989) 673-2128	750	$70.96
13	Tuscola	Vassar, 430 Kitelinger Rd., Vassar (989) 673-2128	750	$70.96

Total Department of Transportation Tons for Bay Region: 15,700

Salt, Bulk Rock, Seasonal Backup
Contract #071B1300341

MICHIGAN
DEPARTMENT OF
TRANSPORTATION
DROP POINTS:
SOUTHWEST REGION
NORTH AMERICAN SALT COMPANY

Item	County	Drop Point	Tons	Price
1	Allegan	MDOT Garage, 5252 E. M-89, Fennville (269) 561-6701	3,500	$82.89
2	Allegan	MDOT Garage, 596 11th St., Plainwell (269) 685-5350	3,000	$82.89
3	Barry	MDOT Garage, 1300 E. Quimby Rd., Hastings (269) 945-3493	2,500	$68.82
4	Berrien	MDOT Garage 5948 Sawyer Rd., Sawyer (269) 426-3700	2,500	$67.15
5	Berrien	MDOT Garage, 2200 East US-12, Niles (269) 683-2855	3,500	$67.15
6	Berrien	MDOT Garage, 3880 Red Arrow Rd., Coloma (269) 849-1162	4,000	$67.15
7	Calhoun	MDOT Garage, 1242 S. Kalamazoo Ave., Marshall (269) 781-2894	2,500	$82.30
8	Calhoun	CRC, 13300 Fifteen Mile Rd., Marshall (269) 781-9841	4,600	$82.30
9	Calhoun	CRC, 1040 South Raymond Rd, Battle Creek (269) 781-9841 / 269-209-5607	2,100	$82.30
10	Cass	MDOT Garage, 61535 M-40, Jones (269) 224-5808	3,000	$69.69
11	Kalamazoo	MDOT Garage, 5673 West Main St., Kalamazoo (269) 381-7331	3,500	$70.29
12	Van Buren	MDOT Garage, 09235 Blue Star Mem. Hwy., South Haven (269) 637-2408	2,750	$68.14
			37,450	

Salt, Bulk Rock, Seasonal Backup
Contract #071B1300341

MICHIGAN
DEPARTMENT OF
TRANSPORTATION
DROP POINTS:

UNIVERSITY REGION

NORTH AMERICAN SALT COMPANY

Item	County	Drop Point	Tons	Price
1	Eaton	MDOT Garage, 731 N. Canal, Lansing (517) 627-3276	7,000	$66.75
2	Eaton	MDOT Garage, 905 Paine Dr., Charlotte (517) 543-7642	4,000	$66.75
3	Jackson	2400 N. Elm Rd. Jackson 49201 517-788-4230	2,000	$80.22
4	Jackson	7245 Clark Lake Rd, Jackson 49234 517-788-4230,	2,100	$80.22
5	Jackson	2491 N Parma Rd, Parma 49269 517-788-4230,	2,000	$80.22
			17,100	

Salt, Bulk Rock, Seasonal Backup
Contract #071B1300341

MICHIGAN
DEPARTMENT OF
TRANSPORTATION
DROP POINTS:

METRO REGION

NORTH AMERICAN SALT COMPANY

Item	County	Drop Point	Tons	Price
1	St.Clair	Blue Water Bridge, 2900 Lewis Dr., Port Huron (810) 984-4482	400	$64.69
2	Wayne	MDOT, Maint Garage #2, 1500 East Ferry St., Detroit, (313) 874-2140	500	$58.95

Total Department of Transportation Tons (Regular) 900

Seasonal Back-up 2014/2015 Road Salt-Local Units of Government-Superior 2 Region

NORTH AMERICAN SALT COMPANY

Item	County	Org. Name	Drop Point Address	City	State	Zip	Org. Phone	Seasonal>50	Price
1	Alger	MUNISING, CITY OF	Industrial Park Dr. Lot 9	Munising	MI	49862	(906) 387-2095	700	$68.07
2	Alger	ALGER COUNTY ROAD COMMISSION	E9264 M-28	Munising	MI	49862	(906) 387-2042	100	$68.07
3	Alger	ALGER COUNTY ROAD COMMISSION	N3284 M-67	Munising	MI	49862	(906) 387-2042	50	$68.07
4	Alger	ALGER COUNTY ROAD COMMISSION	216662 Lowder Road	Grand Marais	MI	49839	(906) 387-2042	50	$68.07
5	Baraga	BARAGA COUNTY RD. COMMISSION	18139 US 41 South	L'Anse	MI	49946	(906) 524-7270	100	$75.68
6	Delta	ESCANABA, CITY OF	1715 Sheridan Road	Escanaba	MI	49829	(906) 786-4141	800	$63.24
7	Delta	GLADSTONE, CITY OF	30 Michigan Avenue	Gladstone	MI	49837	(906) 428-9577	100	$63.24
8	Delta	DELTA COUNTY ROAD COMMISSION	9931 Y.25 Lane	Rapid River	Michigan	49878	(906) 786-3200	1000	$63.24
9	Delta	DELTA COUNTY ROAD COMMISSION	3000 32nd Ave. North	Escanaba	Michigan	49829	(906) 786-3200	1000	$63.24
10	Delta	BAY DE NOC COMMUNITY COLLEGE	2001 N Lincoln Rd	Escanaba	MI	49829	(906) 217-4139	50	$63.24
11	Dickinson	IRON MOUNTAIN, CITY OF	125 N. Stephenson Avenue	Iron Mountain	Michigan	49801	(906) 774-8530	800	$68.35
12	Dickinson	NORWAY, CITY OF	400 10th Ave	Norway	Michigan	49870	(906) 563-9641	650	$68.35
13	Dickinson	DICKINSON CTY ROAD COMMISSION	Lincoln Street	Quinnesec	Michigan	49876	(906) 774-1588	200	$68.35
14	Dickinson	KINGSFORD, CITY OF	305 S. Carpenter Avenue	Kingsford	Michigan	49802	(906) 774-3526	200	$68.35
15	Gogebic	WAKEFIELD, CITY OF	311 Sunday Lake Street	Wakefield	Michigan	49968	(906) 229-5132	50	$78.65
16	Gogebic	IRONWOOD, CITY OF	200 Penokee Road	Ironwood	Michigan	49938	(906) 932-5050	200	$78.65

17	Iron	IRON RIVER, CITY OF	1701 Washington Ave	Iron River	MI	49935	(906) 265-4719	50	$72.61
18	Iron	CASPIAN CITY	1 Museum Dr.	Caspian	MI	49915	(906) 265-2514	100	$72.61
19	Marquette	MARQUETTE CTY ROAD COMMISSION	Co. Rd. 550	Big Bay	MI	49808	(906) 486-4491	1600	$69.04
20	Marquette	MARQUETTE CTY ROAD COMMISSION	Marshall Dr. N of M35 or Co. Rd. ELA	Gwinn	MI	49849	(906) 486-4491	300	$69.04
21	Marquette	MARQUETTE CTY ROAD COMMISSION	1610 N Second St	Ishpeming	MI	49849	(906) 486-4491	200	$69.04
22	Marquette	MARQUETTE CTY ROAD COMMISSION	Co Rd LO	Republic	MI	49879	(906) 486-4491	50	$69.04
23	Marquette	MARQUETTE, CITY OF	850 West Baraga	Marquette	Mi	49855	(906) 225-8983	600	$69.04
24	Marquette	NEGAUNEE, CITY OF	600 Cherry Street	Negaunee	MI	49866	(906) 475-9991	300	$69.04
25	Marquette	ISHPEMING, CITY OF	Lakeshore Drive Carson Rd	Ishpeming	MI	49849	(906) 486-9371	200	$69.04
26	Menominee	MENOMINEE, CITY OF	808 OGDEN STREET	MARINETTE	WI	54143	(906) 863-1736	1000	$62.21
27	Menominee	HANNAHVILLE INDIAN COMMUNITY	W300 NO 39TH RD	WILSON	MI	49896	(906) 723-2650	50	$62.21
28	Menominee	MENOMINEE CTY ROAD COMMISSION	3224 10th Street	Menominee	MI	49858	(906) 753-6914	100	$62.21
29	Menominee	MENOMINEE CTY ROAD COMMISSION	W3850 US 2 & 41	Powers	MI	49874	(906) 753-6914	150	$62.21
30	Menominee	MENOMINEE CTY ROAD COMMISSION	W5416 Belgiumtown Road	Stephenson	MI	49887	(906) 753-6914	100	$62.21
31	Ontonagon	ONTONAGON, VILLAGE OF	1200 Giesau Drive	Ontonagon	MI	49953	(906) 884-2305	50	$79.54
32	Schoolcraft	SCHOOLCRAFT CTY ROAD COMMISSION	332N East Road	Manistique	MI	49854	(906) 341-5634	50	$68.01
33	Schoolcraft	SCHOOLCRAFT CTY ROAD COMMISSION	Railroad Street	Seney	MI	49883	(906) 341-5634	50	$68.01
34	Schoolcraft	MANISTIQUE, CITY OF	300 N Maple Street	Manistique	MI	49854	(906) 450-2060	100	$68.01

Seasonal Back-up 2014/2015 Road Salt-Local Units of Government-North 2 Region

NORTH AMERICAN SALT COMPANY

Item	County	Org. Name	Drop Point Address	City	State	Zip	Org. Phone	Seasonal>50	Price
1	Alpena	ALPENA PUBLIC SCHOOLS-**LESS THAN 50 TON**	3500 S. 3rd. Ave	Alpena	Michigan	49707	(989) 358-5794	8	$59.80
2	Alpena	ALPENA PUBLIC SCHOOLS-**LESS THAN 50 TON**	3303 S. 3rd. Ave.	Alpena	Michigan	49707	(989) 358-5794	8	$59.80
3	Alpena	ALPENA PUBLIC SCHOOLS-**LESS THAN 50 TON**	2373 Gordon Rd.	Alpena	Michigan	49707	(989) 358-5794	8	$59.80
4	Alpena	ALPENA, CITY OF	1001 Long Lake Avenue	Alpena	MI	49707	(989) 354-1721	800	$59.80
5	Antrim	ANTRIM COUNTY ROAD COMMISSION	319 E. Lincoln Street	Mancelona	MI	49659	(231) 587-8521	350	$69.04
6	Antrim	ANTRIM COUNTY ROAD COMMISSION	1762 S. Main St. (M-88)	Central Lake	MI	49622	(231) 587-8521	900	$69.04
7	Antrim	ANTRIM COUNTY ROAD COMMISSION	13796 Winters Road	Kewadin	MI	49648	(231) 587-8521	200	$69.04
8	Benzie	BENZIE COUNTY ROAD COMMISSION	10658 Deadstream Road	Honor	MI	49640	(231) 325-3051	1000	$69.55
9	Charlevoix	CHARLEVOIX, CITY OF	229 Stover Rd.	Charlevoix	Mi.	49720	(231) 547-3276	100	$68.47
10	Charlevoix	CHARLEVOIX CTY ROAD COMMISSION	1251 BOYNE AVENUE	BOYNE CITY	MICHIGAN	49712	(231) 582-7330	2000	$68.47
11	Charlevoix	CHARLEVOIX CTY ROAD COMMISSION	11705 SHAW ROAD	CHARLEVOIX	MICHIGAN	49720	(231) 582-7330	1500	$68.47
12	Cheboygan	CHEBOYGAN CTY ROAD COMMISSION	729 North Main Street	Cheboygan	MI	49721	(231) 238-7775	1100	$66.81
13	Cheboygan	CHEBOYGAN CTY ROAD COMMISSION	5302 South Straits Hwy	Indian River	MI	49749	(231) 238-7775	800	$66.81
14	Cheboygan	CHEBOYGAN CTY ROAD COMMISSION	3998 South Black River Road	Onaway	MI	49765	(231) 238-7775	150	$66.81
15	Cheboygan	CHEBOYGAN, CITY OF	1003 N. Huron Street	CHEBOYGAN	MI	49721	231-627-2582	400	$66.81
16	Crawford	CRAWFORD CTY ROAD COMMISSION	500 huron st	grayling	MI	49738	(989) 348-2281	800	$67.60

17	Emmet	HARBOR SPRINGS, CITY OF	204 E Fairview St	Harbor Springs	MI	49740	(231) 526-2104	350	$68.14
18	Emmet	PETOSKEY PUBLIC SCHOOLS	1008 Franklin st.	Petoskey	mi.	49770	(231) 348-2344	150	$68.14
19	Emmet	MACKINAW CITY	102 S Huron	Mackinaw City	Michigan	49701	(231) 436-5351	200	$68.14
20	Emmet	EMMET COUNTY ROAD COMMISSION	6227 East Levering Road	Levering	MI	49755	231-347-8142	1500	$68.14
21	Emmet	PETOSKEY, CITY OF	110 WEST SHERIDAN	PETOSKEY	MICHIGAN	49770	(231) 347-2500	2500	$68.14
22	Emmet	EMMET COUNTY ROAD COMMISSION	2265 East Hathaway Road	Harbor Springs	mi	49740	231-347-8142	1500	$68.14
23	Grand Traverse	TRAVERSE CITY, CITY OF	625 WOODMERE AVENUE	TRAVERSE CITY	MI	49686	(231) 922-4900	500	$71.05
24	Grand Traverse	GRAND TRAVERSE CTY ROAD COMM	1881 LaFranier	Traverse City	MI	49696	(231) 922-4848	3500	$71.05
25	Grand Traverse	GRAND TRAVERSE CTY ROAD COMM	1471 East M 113	Kingsley	MI	49649	(231) 922-4848	3000	$71.05
26	Grand Traverse	NORTHWESTERN MICHIGAN COLLEGE	1701 E Front Street	Traverse City	Michigan	49686		50	$71.05
27	Iosco	EAST TAWAS, CITY OF	810 W. Westover St	East Tawas	MI	48730	(989) 362-6161	150	$65.33
28	Iosco	IOSCO COUNTY ROAD COMMISSION	3939 W. M-55	Tawas City	MI	48763	(989) 362-4433	750	$65.33
29	Iosco	IOSCO COUNTY ROAD COMMISSION	554 Forest Road	Oscoda	MI	48750	(989) 362-4433	500	$65.33
30	Kalkaska	KALKASKA CTY ROAD COMMISSION	1049 Island Lake Road	Kalkaska	Michigan	49646	(231) 258-2242	1000	$69.46
31	Leelanau	LEELANAU COUNTY ROAD COMMISSION	129 Church Street	Maple City	MI	49664	(231) 271-3993	500	$72.45
32	Leelanau	LEELANAU COUNTY ROAD COMMISSION	10550 E Eckerle Road	Suttons Bay	MI	49682	(231) 271-3993	500	$72.45
33	Manistee	MANISTEE, CITY OF	280 Washington Street	Manistee	MI	49660	(231) 723-7132	1000	$66.76
34	Manistee	MANISTEE COUNTY ROAD COMMISSION	8946 Chippewa Hwy	Bear Lake	Michigan	49614	(231) 889-0000	500	$66.76

35	Mason	MASON COUNTY ROAD COMMISSION	510 E State Street	Scottville	MI	49454	(231) 757-2882	500	$68.34
36	Mason	LUDINGTON, CITY OF	800 BLK. N. HARRISON	LUDINGTON	MI	49431	(231) 843-2873	1000	$68.34
37	Missaukee	MISSAUKEE CTY ROAD COMMISSION	1199 N. Morey Rd.	Lake City	Michigan	49651	(231) 839-4361	1200	$78.61
38	Montmorency	MONTMORENCY CTY ROAD COMM	11445 M-32	Atlanta	MI	49709	(989) 785-3334	1000	$62.83
39	Ogemaw	WEST BRANCH, CITY OF	403 S FIRST ST	WEST BRANCH	MI	48661	(989) 345-0500	100	$65.87
40	Ogemaw	OGEMAW COUNTY ROAD COMMISSION	1250 S. M-33	West Branch	MI	48661	(989) 345-2240	500	$65.87
41	Ogemaw	ROSE CITY POLICE DEPARTMENT	300 N. WILLIAMS ST.	ROSE CITY	MICHIGAN	48654	(989) 685-2646	50	$65.87
42	Osceola	EVART, CITY OF	5468 110th ave	Evart	MI	49631	(231) 734-2101	100	$67.67
43	Osceola	MARION, VILLAGE OF	2897 SIXTEEN MILE RD.	MARION	MICHIGAN	49665	(231) 743-6801	50	$67.67
44	Osceola	OSCEOLA COUNTY ROAD COMMISSION	4737 Makwa Dr	Hersey	MI	49639	(231) 832-5171	1000	$67.67
45	Osceola	OSCEOLA COUNTY ROAD COMMISSION	13353 20 Mile Rd	Tustin	MI	49688	(231) 832-5171	900	$67.67
46	Oscoda	OSCODA COUNTY ROAD COMMISSION	1251 Gerber Road	Mio	Michigan	48647	(989) 826-3218	100	$65.87
47	Otsego	GAYLORD, CITY OF	102 East Seventh Street	Gaylord	MI	49735	(989) 732-4060	900	$66.66
48	Presque Isle	ROGERS CITY, CITY OF	1221 RIVERVIEW	ROGERS CITY	MI	49779	(989) 734-2191	100	$62.94
49	Presque Isle	PRESQUE ISLE CTY ROAD COMMISSION	657 South Bradley Hwy	Rogers City	MI	49779		300	$62.94
50	Presque Isle	PRESQUE ISLE CTY ROAD COMMISSION	19916 M-68	Onaway	MI	49759		200	$62.94
51	Presque Isle	PRESQUE ISLE CTY ROAD COMMISSION	11472 Michigan Ave	Posen	MI	49776		300	$62.94
52	Roscommon	ROSCOMMON CTY ROAD COMMISSION	820 E. West Branch Rd.	Prudenville	Michigan	48651	(989) 366-0333	1500	$67.15

53	Roscommon	ROSCOMMON CTY ROAD COMMISSION	601 S. Main St.	Roscommon	Michigan	48653	(989) 366-0333	1200	$67.15
54	Roscommon	ROSCOMMON CTY ROAD COMMISSION	1772 S. Loxley Rd.	Houghton Lake	Michigan	48629	(989) 366-0333	100	$67.15
55	Wexford	WEXFORD COUNTY ROAD COMMISSION	85 W M-115	BOON	MI	49618	(231) 775-9731	500	$69.74
56	Wexford	WEXFORD COUNTY ROAD COMMISSION	9948 E 34 RD	CADILLAC	MI	49601	(231) 775-9731	50	$69.74
57	Wexford	CADILLAC, CITY OF	1001 6th Street	Cadillac	MI	49601	(231) 779-7333	300	$69.74
58	Wexford	MANTON, CITY OF	306 West Main Street	Manton	MI	49663		50	$69.74
								40274	

Seasonal Back-up 2014/2015 Road Salt-Local Units of Government-Grand Region

NORTH AMERICAN SALT COMPANY

Item	County	Org. Name	Drop Point Address	City	State	Zip	Org. Phone	Seasonal>50	Price
1	Kent	KENT CITY, VILLAGE OF	300 Spring Street	Kent City	MI	49330	(616) 678-7232	50	$80.72
2	Mecosta	FERRIS STATE UNIVERSITY	111 West Knollview	Big Rapids	MI	49307	(231) 591-2925	100	$67.35
3	Mecosta	BIG RAPIDS, CITY OF	325 N DeKrafft Avenue	Big Rapids	MI	49307	(231) 592-4015	800	$67.35
4	Mecosta	MECOSTA COUNTY ROAD COMMISSION	120 N DeKrafft	Big Rapids	MI	49307	(231) 796-2611	450	$67.35
5	Mecosta	MECOSTA COUNTY ROAD COMMISSION	2945 Arthur Road	Remus	MI	49340	(231) 796-2611	500	$67.35
6	Mecosta	MECOSTA COUNTY ROAD COMMISSION	19675 Jeffferson Road	Morley	MI	49336	(231) 796-2611	200	$67.35
7	Muskegon	FRUITPORT, VILLAGE OF	45 N 2ND Avenue	Fruitport	MI	49415	(231) 865-3234	50	$63.01
8	Muskegon	NORTON SHORES, CITY OF	1174 EAST MOUNT GARFIELD RD.	NORTON SHORES	MICHIGAN	49441	(231) 798-4391	2600	$63.01
9	Muskegon	MUSKEGON HEIGHTS, CITY OF	3124 WOOD ST	MUSKEGON HTS,	MICHIGAN	49444	(231) 739-3378	800	$63.01
10	Muskegon	MUSKEGON CTY ROAD COMMISSION	7700 E Apple Ave (M46)	Muskegon	MI	49442	(231) 788-7260	9000	$63.01
11	Muskegon	MUSKEGON CTY ROAD COMMISSION	7100 Whitehall Rd	Whitehall	MI	49461	(231) 788-7260	4000	$63.01
12	Muskegon	RAVENNA, VILLAGE OF	12090 Crockery Creek Drive	Ravenna	MI	49451	(231) 853-2360	250	$63.01
13	Muskegon	MUSKEGON, CITY OF	1350 E. Keating	Muskegon	Michigan	49442	(231) 724-4100	3000	$63.01
14	Muskegon	NORTH MUSKEGON, CITY OF	2701 Celery Lane	North Muskegon	MI	49445	(231) 744-4437	400	$63.01
15	Newaygo	NEWAYGO CY ROAD COMMISSION	White Cloud Facility 935 E. One Mile Rd	White Cloud	Michigan	49349	(231)689-6682	6000	$81.85
16	Newaygo	NEWAYGO CY ROAD COMMISSION	Newayo Facility 8527 S. Mundy	Newaygo	Michigan	49337	(231)689-6682	2000	$81.85

17	Newaygo	FREMONT PUBLIC SCHOOLS	710 Lake Drive	Fremont	MI	49412	(231) 924-8825	100	$81.85
18	Ottawa	SPRING LAKE, VILLAGE OF	210 S. Buchanan	Spring Lake	Michigan	49456	(616) 638-6472	150	$64.89
19	Ottawa	OTTAWA COUNTY ROAD COMMISSION	14110 Lakeshore Drive	Grand Haven	MI	49417	(616) 842-5400	4250	$64.89
20	Ottawa	OTTAWA COUNTY ROAD COMMISSION	526 Cleveland Street	Coopersville	MI	49404	(616) 842-5400	2000	$64.89
21	Ottawa	OTTAWA COUNTY ROAD COMMISSION	M-45 & Linden Drive	Allendale	MI	49401	(616) 842-5400	750	$64.89
22	Ottawa	OTTAWA COUNTY ROAD COMMISSION	12150 Ransom Street	Holland	MI	49424	(616) 842-5400	10250	$64.89
23	Ottawa	OTTAWA COUNTY ROAD COMMISSION	2232 Chicago Drive	Hudsonville	MI	49426	(616) 842-5400	7750	$64.89
24	Ottawa	GRAND HAVEN, CITY OF	1120 Jackson	Grand Haven	MI	49417	(616) 847-3493	700	$64.89
25	Ottawa	HOLLAND COMMUNITY HOSPITAL	602 Michigan Avenue	Holland	MI	49423	(616) 394-3237	100	$64.89
26	Ottawa	HUDSONVILLE, CITY OF	5713 Balsam Dr	Hudsonville	MI	49426	(616) 669-0200	800	$64.89
27	Ottawa	COOPERSVILLE, CITY OF	115 W RANDALL ST	COOPERSVILLE	MI	49404		50	$64.89
28	Ottawa	ZEELAND, CITY OF	600 east roosevelt	zeeland	michigan	49464	(616) 836-5087	1000	$64.89
29	Ottawa	OTTAWA COUNTY	12220 Fillmore	West Olive	MI	49460	(616) 738-4873	50	$64.89
								58150	

Seasonal Back-up 2014/2015 Road Salt-Local Units of Government-Bay Region

NORTH AMERICAN SALT COMPANY

Item	County	Org. Name	Drop Point Address	City	State	Zip	Org. Phone	Seasonal>50	Price
1	Arenac	STANDISH, CITY OF	909 W Cedar	Standish	MI	48658	(989) 846-9588	100	$63.68
2	Clare	CLARE, CITY OF	601 W. Fifth Street	Clare	MI	48617	(989) 386-2182	150	$65.74
3	Clare	CLARE COUNTY ROAD COMMISSION	3900 E. Mannsiding	Harrison	MI	48625	(989) 539-2151	300	$65.74
4	Genesse	MOTT COMMUNITY COLLEGE	1401 E Court St	Flint	MI	48503	(810) 762-0048	450	$63.42
5	Genesse	FENTON AREA PUBLIC SCHOOLS	3200 Donaldson Dr.	Fenton	MI	48430	(810) 591-8908	250	$63.42
6	Genesse	CLIO, CITY OF	210 N. Railway	Clio	MI	48420	(810) 686-5850	150	$63.42
7	Genesse	GOODRICH, VILLAGE OF	7338 S State	Goodrich	Michigan	48438	(810) 636-2570	100	$63.42
8	Genesse	MT MORRIS CONSOLIDATED SCHOOLS	12356 Walter Street	Mt. Morris	MI	48458	(810) 591-8760	50	$63.42
9	Genesse	MT. MORRIS, CITY OF	720 Hughes	Mt. Morris	MI	48458	(810) 686-8380	150	$63.42
10	Genesse	DAVISON, CITY OF	408 Dayton Street	Davison	Michigan	48423	(810) 653-2191	200	$63.42
11	Genesse	MICHIGAN, UNIVERSITY OF	University of Michigan 602 Mill St.	Flint	MI	48502	(734) 936-1592	150	$63.42
12	Gladwin	BEAVERTON, CITY OF	130 Saginaw St.	Beaverton	MI	48612	(989) 435-9343	100	$64.96
13	Gladwin	GLADWIN, CITY OF	201 South State Street	Gladwin	MI	48624	(989) 426-9231	300	$64.96
14	Gladwin	GLADWIN COUNTY ROAD COMMISSION	301 S. State Street	Gladwin	MI	48624	(989) 426-7441	400	$64.96
15	Huron	HURON COUNTY ROAD COMMISSION	45 W. Kinde Rd	Kinde	MI	48445	(989) 269-6404	1500	$65.66
16	Huron	SEBEWAING VILLAGE OF	145 W Main St	Sebewaing	mi	48759	(989)883-2700	50	$65.66

17	Isabella	CENTRAL MICHIGAN UNIVERSITY	Bellows	Mt Pleasant	MI	48859	(989) 774-3118	700	$64.68
18	Isabella	ISABELLA COUNTY ROAD COMMISSION	2261 E. Remus Rd.	Mt. Pleasant	MI	48858	(989) 773-7131	600	$64.68
19	Isabella	LAKE ISABELLA, VILLAGE OF	201 S. Coldwater Road	Lake Isabella	MI	48893	(989) 644-8654	200	$64.68
20	Isabella	MT. PLEASANT, CITY OF	1303 N. Franklin Street	Mt. Pleasant	MI	48858	(989) 779-5401	550	$64.68
21	Isabella	SHEPHERD, VILLAGE OF	208 W. Boulevard	Shepherd	MI	48883	(989) 828-5062	150	$64.68
22	Isabella	ISABELLA COUNTY ROAD COMMISSION	5037 W. Airline	Weidman	MI	48893	(989) 773-7131	100	$64.68
23	Midland	COLEMAN, CITY OF	108 Jackson St.	Coleman	Michigan	48618	(989) 465-9182	150	$62.25
24	Midland	MIDLAND, CITY OF	4811 N Saginaw Road	Midland	MI	46840	(989) 837-3300	1500	$62.25
25	Midland	MIDLAND COUNTY ROAD COMMISSION	2334 North Meridian Rd.	Sanford	Michigan	48657	(989) 687-9060	2750	$62.25
26	Saginaw	BIRCH RUN, VILLAGE OF	12060 Heath Street	Birch Run	Michigan	48415	(989) 624-5711	200	$60.71
27	Saginaw	FRANKENMUTH, CITY OF	216 W. Schleier	Frankenmuth	MI.	48734	(989) 652-3443	400	$60.71
28	Saginaw	SAGINAW VALLEY STATE UNIVERSITY	7400 Bay Road	University Center	Michigan	48710	(989) 964-4101	100	$60.71
29	Saginaw	SAGINAW COUNTY ROAD COMMISSION	3110 Sheridan Ave.	Saginaw	Mi.	48601	(989) 399-3773	4600	$60.71
30	Saginaw	SAGINAW COUNTY ROAD COMMISSION	330 Cedar St.	Saginaw	Mi.	48626	(989) 399-3773	2200	$60.71
31	Saginaw	SAGINAW COUNTY ROAD COMMISSION	720 Lansing St.	Saginaw	Mi.	48616	(989) 399-3773	2200	$60.71
32	Saginaw	MBS INTERNATIONAL AIRPORT COMM	8580 Freeland Rd.	Freeland	Mi.	48623	(989) 695-9727	50	$60.71
33	Saginaw	SAGINAW, CITY OF	1435 S. Washington Ave.	Saginaw	Michigan	48601	(989) 759-1413	2500	$60.71
34	Saginaw	COVENANT HEALTHCARE	5606 N. Westervelt Sargent Dock	Saginaw	MI	48602	(989) 583-4090	600	$60.71

35	Saginaw	CHESANING, VILLAGE OF	1105 N. Main St	Chesaning	MI	48616	(989) 845-3800	50	$60.71
36	Tuscola	DCH-CARO CENTER-**AGENCY**	2000 Chambers Road-CONVEYOR REQUIRED	Caro	MI	48723	(989) 672-9444	100	$77.74
								24100	

Seasonal Back-up 2014/2015 Road Salt-Local Units of Government-Southwest Region

NORTH AMERICAN SALT COMPANY

Item	County	Org. Name	Drop Point Address	City	State	Zip	Org. Phone	Seasonal>50	Price
1	Allegan	PLAINWELL, CITY OF	126 Fairlane Street	Plainwell	MI	49080	(269)685-9363	350	$82.89
2	Allegan	SAUGATUCK, CITY OF	3383 Blue Star Highway	Saugatuck	MI	49453	(269) 857-2603	300	$82.89
3	Allegan	OTSEGO, CITY OF	243 N FARMER	OTSEGO	MI	49078	(269) 692-3391	200	$82.89
4	Allegan	ALLEGAN COUNTY ROAD COMMISSION	2594 -12th Street	Shelbyville	MI	49344	(269) 673-2184	750	$82.89
5	Allegan	ALLEGAN COUNTY ROAD COMMISSION	3667 - 136th Avenue	Hamilton	MI	49419	(269) 673-2184	750	$82.89
6	Allegan	ALLEGAN COUNTY ROAD COMMISSION	1308 Lincoln Road	Allegan	MI	49010	(269) 673-2184	750	$82.89
7	Allegan	ALLEGAN COUNTY ROAD COMMISSION	5337 124th Avenue (M-89)	Fennville	MI	49348	(269) 673-2184	750	$82.89
8	Allegan	PLAINWELL COMMUNITY SCHOOLS	680 Starr Rd	Plainwell	Mi	49080	(269) 685-6338	150	$82.89
9	Allegan	ALLEGAN, CITY OF	691 Airway Dr.	Allegan	MI	49010	(269) 686-1115	300	$82.89
10	Allegan	HOLLAND, CITY OF	333 Wyngarden Way	Holland	MI	49423	(616) 928-2400	2400	$82.89
11	Allegan	WAYLAND, CITY OF	965 S. Main Street	Wayland	MI	49348	(269) 792-0686	350	$82.89
12	Allegan	DOUGLAS, CITY OF	486 Water St.	Douglas	MI	49406	(616) 836-1263	300	$82.89
13	Barry	NASHVILLE, VILLAGE OF	202 1/2 S. Main	Nashville	MI	49073	(517) 852-9571	100	$68.82
14	Barry	HASTINGS CITY OF	301 East Court Street	Hastings	Michigan	49058	(269) 945-2468	900	$68.82
15	Barry	MIDDLEVILLE, VILLAGE OF	608 Sheridan St.	Middleville	MI	49333	(269) 795-2094	300	$68.82
16	Barry	BARRY COUNTY ROAD COMMISSION	1725 West M-43 Highway	Hastings	MI	49058	(269) 945-3449	2600	$68.82

18	Berrien	STEVENSVILLE VILLAGE OF	5768 St. Joseph Ave.	Stevensville	Michigan	49127	(269) 429-1802	100	$67.15
19	Berrien	NEW BUFFALO, CITY OF	204 E Jefferson Street	New Buffalo	MI	49117	(269) 469-1500	400	$67.15
20	Berrien	COLOMA, CITY OF	175 North St.	Coloma	MI	49038	(269) 468-6606	300	$67.15
21	Berrien	BUCHANAN, CITY OF	606 Clark Street	Buchanan	Michigan	49107	(269) 208-0346	200	$67.15
22	Berrien	NILES, CITY OF	1815 Eagle Street	Niles	MI	49120	(269) 683-4700	1000	$67.15
23	Berrien	BERRIEN COUNTY ROAD COMMISSION	1940 Bakertown Road	Buchanan	MI	49109	(269) 925-1196	1200	$67.15
24	Berrien	BERRIEN COUNTY ROAD COMMISSION	9200 Hills Road	Baroda	MI	49101	(269) 925-1196	1300	$67.15
25	Berrien	BERRIEN COUNTY ROAD COMMISSION	2860 E. Napier	Benton Harbor	MI	49022	(269) 925-1196	1300	$67.15
26	Berrien	BERRIEN COUNTY ROAD COMMISSION	6248 W. Main Street	Eau Claire	MI	49111	(269) 925-1196	700	$67.15
27	Berrien	BERRIEN COUNTY ROAD COMMISSION	625 E. Ash Street	Three Oaks	MI	49128	(269) 925-1196	100	$67.15
28	Berrien	BERRIEN COUNTY ROAD COMMISSION	3377 Hennessey Road	Watervliet	MI	49098	(269) 925-1196	100	$67.15
29	Berrien	BERRIEN SPRINGS, VILLAGE OF	540 N. Bluff	Berrien Springs	MI	49103	(269) 473-6921	50	$67.15
30	Berrien	BERRIEN SPRINGS, VILLAGE OF	Andrews University	Berrien Springs	MI	49103	(269) 473-6921	50	$67.15
31	Berrien	THREE OAKS, VILLAGE OF	Street Dept garage on central drive	Three Oaks	MI	49128	(269) 756-9221	150	$67.15
32	Berrien	WATERVLIET, CITY OF	235 Butternut Street	Watervliet	MI	49098	(269) 463-4041	150	$67.15
33	Berrien	BARODA, VILLAGE OF	9205 First Street	Baroda	MI	49101	(269) 422-1779	50	$67.15
34	Calhoun	BATTLE CREEK, CITY OF	2000 W. River Road	Battle Creek	MI	49017	(269) 966-1646	6000	$82.30
35	Calhoun	MARSHALL, CITY OF	1242 S. Kalamazoo	Marshall	MI	49068	(269) 781-3985	100	$82.30

36	Calhoun	SPRINGFIELD, CITY OF	601 Avenue A	Springfield	MI	49037	(269) 441-9277	450	$82.30
37	Cass	MARCELLUS, VILLAGE OF	390 East Monroe St.	Marcellus	MI	49067		50	$69.69
38	Cass	DOWAGIAC, CITY OF	302 Wolf Street	Dowagiac	MI	49047	(269) 782-8200	100	$69.69
39	Cass	CASS COUNTY ROAD COMMISSION	340 N O Keefe St	Cassopolis	MI	49031	(269) 445-8611	2000	$69.69
40	Kalamazoo	VICKSBURG, VILLAGE OF	210 N. Main Street	Vicksburg	MI	49097	(269) 649-1919	100	$70.29
41	Kalamazoo	PARCHMENT, CITY OF	300 Maple	Parchment	MI	49004	(269) 720-3463	150	$70.29
42	Kalamazoo	WESTERN MICHIGAN UNIVERSITY	1201 Oliver Street - Salt Dome	Kalamazoo	MI	49008	(269) 387-8800	500	$70.29
43	Kalamazoo	PORTAGE, CITY OF	7719 S. Westnedge Ave.	Portage	MI	49002	(269) 324-9284	1500	$70.29
44	Kalamazoo	KALAMAZOO CTY ROAD COMMISSION	3801 East Kilgore Road	Kalamazoo	MI	49001	(269) 381-3171	4000	$70.29
45	Kalamazoo	KALAMAZOO, CITY OF	1415 HARRISON	KALAMAZOO	MICHIGAN	49007	(269) 337-8443	5000	$70.29
46	Kalamazoo	KALAMAZOO VALLEY COMM COLLEGE	6767 West O Ave.	Kalamazoo	MI	49003	(269) 488-4305	50	$70.29
47	St. Joseph	STURGIS, CITY OF	805 N. Centerville Rd.	Sturgis	MI	49091	(269) 651-2879	150	$70.54
48	St. Joseph	THREE RIVERS, CITY OF	1015 S. Lincoln Ave	Three Rivers	MI	49093	(269) 273-1845	200	$70.54
49	St. Joseph	ST. JOSEPH COUNTY ROAD COMM	20914 M-86	Centreville	Michigan	49032	(269)467-6393	1100	$70.54
50	St. Joseph	ST. JOSEPH COUNTY ROAD COMM	58926 M-66	Centreville	Michigan	49032	(269)467-6393	1750	$70.54
51	St. Joseph	ST. JOSEPH COUNTY ROAD COMM	303 West State Street	Mendon	Michigan	49072	(269)467-6393	50	$70.54
52	VanBuren	DECATUR, VILLAGE OF	114 Eli St.	Decatur	MI	49045	(269) 423-6114	150	$68.14
53	VanBuren	HARTFORD, CITY OF	200 Beechwood	Hartford	MI	49057	(269) 621-2477	150	$68.14

54	VanBuren	SOUTH HAVEN, CITY OF	1199 8th Ave	South Haven	Michigan	49090	(269) 637-0737	700	$68.14
55	VanBuren	PAW PAW, VILLAGE OF	110 Harry L. Bush Blvd.	Paw Paw	Michigan	49079	(269) 657-3169	150	$68.14
56	VanBuren	VAN BUREN CTY ROAD COMMISSION	204 S. SECOND ST.	LAWRENCE	MICHIGAN	49064	(269)674-8011	1000	$68.14
57	VanBuren	VAN BUREN CTY ROAD COMMISSION	325 W. KALAMAZOO ST.	BLOOMINGDALE	MICHIGAN	49026	(269)674-8011	800	$68.14
58	VanBuren	VAN BUREN CTY ROAD COMMISSION	66180 M-43	BANGOR	MICHIGAN	49013	(269)674-8011	750	$68.14

45350

Seasonal Back-up 2014/2015 Road Salt-Local Units of Government-University Region

NORTH AMERICAN SALT COMPANY

Item	County	Org. Name	Drop Point Address	City	State	Zip	Org. Phone	Seasonal>50	Price
1	Eaton	VERMONTVILLE, VILLAGE OF	134 Westside Drive	Vermontville	MI	49096	(517) 726-1444	50	$66.75
2	Eaton	POTTERVILLE, CITY OF	319 N. Nelson	Potterville	MI	48876	(517) 645-7641	50	$66.75
3	Eaton	EATON COUNTY ROAD COMMISSION	300 Market Street	Eaton Rapids	Mi	48827	(517) 543-1632	300	$66.75
4	Eaton	EATON COUNTY ROAD COMMISSION	1112 Renolds Road	Charlotte	Michigan	48813	(517) 543-1632	2000	$66.75
5	Eaton	EATON COUNTY ROAD COMMISSION	3102 Sanders Road	Lansing	Michigan	48917	(517) 543-1632	1250	$66.75
6	Eaton	EATON COUNTY ROAD COMMISSION	8893 W Vermontville Hwy.	Vermontville	Michigan	49096	(517) 543-1632	1250	$66.75
7	Eaton	EATON COUNTY ROAD COMMISSION	13256 Lawson Road	Grand Ledge	Michigan	48837	(517) 543-1632	400	$66.75
8	Eaton	EATON COUNTY ROAD COMMISSION	3411 S Ionia Road	Bellevue	Michigan	49021	(517) 543-1632	500	$66.75
9	Eaton	GRAND LEDGE PUBLIC SCHOOLS	13256 Lawson Road	Grand Ledge	MI	48837	(517) 925-5430	150	$66.75
10	Eaton	DTMB-Facilities-Bldg Operations Div	7440 Parsons Drive	Dimondale	MI	48821	(517) 712-1686	800	$66.75
11	Eaton	CHARLOTTE, CITY OF	301 Tirrell Highway	Charlotte	MI	48813	(517) 543-8841	400	$66.75
12	Jackson	JACKSON, CITY OF	521 Water Street	Jackson	MI	49203		4500	$80.22
13	Jackson	EAST JACKSON COMMUNITY SCHOOLS	1404 n. sutton rd.-**LESS THAN 50 TON**	jackson	Michigan	49202	(517) 764-2090	25	$80.22

11675

Seasonal Back-up 2014/2015 Road Salt-Local Units of Government-Metro Region

NORTH AMERICAN SALT COMPANY

Item	County	Org. Name	Drop Point Address	City	State	Zip	Org. Phone	Seasonal>50	Price
1	Macomb	NEW BALTIMORE, CITY OF	35389 Cricklewood	New Baltimore	Mi.	48047	(586) 725-2151	300	$77.15
2	Macomb	RICHMOND, CITY OF	69129 Beebe Street	Richmond	Michigan	48062	(586) 727-7575	700	$77.15
3	Macomb	CENTER LINE PUBLIC SCHOOLS	23901 Lawrence	Center Line	MI	48015	(586) 510-2090	100	$77.15
4	Macomb	UTICA COMMUNITY SCHOOLS	6600 18 Mile Road	Sterling Heights	MI	48314	(586)797-1190	1800	$77.15
5	Macomb	UTICA COMMUNITY SCHOOLS	47250 Shelby Road	Utica	MI	48317	(586)797-1190	300	$77.15
6	Macomb	CHIPPEWA VALLEY SCHOOLS	42278 Romeo Plank Road	Clinton Township	MI	48038	(586) 723-2255	700	$77.15
7	Macomb	MT. CLEMENS, CITY OF	95 ELDREDGE	MOUNT CLEMENS	MICHIGAN	48043	(586) 469-6818	1200	$77.15
8	Macomb	UTICA, CITY OF	7001 Moscone	Utica	MI	48317	(586) 731-6110	650	$77.15
9	Macomb	FRASER, CITY OF	31250 Kendall	Fraser	MI	48026	(586) 293-3100	600	$77.15
10	Macomb	WARREN CONSOLIDATED SCHOOLS	31950 Mound Rd.	Warren	Michigan	48092	(586) 825-2400	1200	$77.15
11	Macomb	ARMADA, VILLAGE OF	73300 Floral Street	Armada	Michigan	48005	(586) 784-9151	200	$77.15
12	Macomb	MACOMB COMMUNITY COLLEGE	14500 E 12 Mile Rd	Warren	MI	48088	(586) 445-7308	150	$77.15
13	Macomb	MACOMB COMMUNITY COLLEGE	44575 Garfield Rd	Clinton Township	MI	48038	(586) 445-7308	200	$77.15
14	Macomb	FRASER PUBLIC SCHOOLS	33499 Klein Road	Fraser	Michigan	48026	(586) 439-7114	300	$77.15
15	Macomb	MACOMB COUNTY ROAD COMMISSION	34592 Nova	Clinton Twp	MI	48035	(586) 791-3348	6500	$77.15
16	Macomb	MACOMB COUNTY ROAD COMMISSION	58270 William Street	New Haven	MI	48048	(586) 791-3348	5600	$77.15

17	Macomb	MACOMB COUNTY ROAD COMMISSION	51235 Napi Drive	Shelby Twp	MI	48315	(586) 791-3348	4600	$77.15
18	Macomb	LANSE CREUSE PUBLIC SCHOOLS	24400 FV Pankow Blvd	Clinton Twp	MI	48036	(586) 783-6550	100	$77.15
19	Macomb	ARMADA AREA SCHOOLS	23500 Center Road	Armada	MI	48005	(586) 784-2143	50	$77.15
20	Macomb	CHESTERFIELD TOWNSHIP	50177 Gratiot	Chesterfield	MI	48047	(586) 949-0400	50	$77.15
21	Macomb	ROSEVILLE PUBLIC SCHOOLS	16250 Martin Road	Roseville	MI	48066	(586)445-5523	100	$77.15
22	Macomb	MACOMB COUNTY ROAD COMMISSION	27483 Mound	Warren	MI	48092	(586) 791-3348	3000	$77.15
23	Macomb	MACOMB COUNTY ROAD COMMISSION	12990 31 Mile Rd	Washington	MI	48096	(586) 791-3348	4000	$77.15
24	Macomb	EAST DETROIT PUBLIC SCHOOLS	17116 Ten Mile Road	Eastpointe	MI	48021	(586) 533-3950	150	$77.15
25	Macomb	WARREN WOODS PUBLIC SCHOOLS	14846 Martin Rd	Warren	MI	48088		200	$77.15
26	Oakland	SOUTH LYON COMMUNITY SCHOOLS	23423 Griswold Rd.	South Lyon	MI	48178	(248) 573-8920	500	$76.61
27	Oakland	BLOOMFIELD, CHARTER TOWNSHIP OF	4200 Telegraph Rd	Bloomfield Hills	Michigan	48302	(248) 433-7728	2000	$76.61
28	Oakland	MADISON HEIGHTS, CITY OF	801 Ajax Drive	Madison Heights	MI	48071	(248) 589-2294	4250	$76.61
29	Oakland	MILFORD, VILLAGE OF	1100 Atlantic	Milford	Michigan	48381	(248) 685-3055	1000	$76.61
30	Oakland	KEEGO HARBOR, CITY OF	2010 Maddy Lane	Keego Harbor	MI	48320	(248) 682-1930	250	$76.61
31	Oakland	PLEASANT RIDGE, CITY OF	13200 Northend	Oak Park	MI	48237	(248) 541-2900	350	$76.61
32	Oakland	FARMINGTON, CITY OF	33720 W. Nine Mile	Farmington	MI	48335	(248) 473-7250	1200	$76.61
33	Oakland	BRANDON SCHOOL DISTRICT	817 Ortonville Rd.	Ortonville	MI	48462	(248) 627-1818	200	$76.61
34	Oakland	CRITTENTON HOSP MEDICAL CENTER	1101 W. University Drive	Rochester	Michigan	48307	(248) 652-5336	550	$76.61

35	Oakland	LAKE ORION, VILLAGE OF	362 Cass Street	Lake Orion	Michigan	48362	(248)693-8391	350	$76.61
36	Oakland	BIRMINGHAM PUBLIC SCHOOLS	2305 Cole Street	Birmingham	MI	48009	(248) 203-3975	850	$76.61
37	Oakland	OXFORD, VILLAGE OF	150 S. Glaspie Street	Oxford	Michigan	48371	(248) 628-1244	700	$76.61
38	Oakland	ROCHESTER COMM SCHOOL DISTRICT	1402 West Hamlin Road	Rochester Hills	MI	48309	(248)726-4618	1100	$76.61
39	Oakland	HURON VALLEY SCHOOLS	2370 S. Milford Road	Highland	MI	48357	(248) 684-8219	1000	$76.61
40	Oakland	HOLLY, VILLAGE OF	201 Elm Street	Holly	MI	48442	(248) 634-2202	400	$76.61
41	Oakland	NOVI, CITY OF	26300 Lee BeGole Dr.	Novi	MI	48375	(248) 347-0446	6000	$76.61
42	Oakland	BLOOMFIELD HILLS, CITY OF	1000 Vaughan Rd.	Bloomfield Hills	Michigan	48304	(248) 530-1404	2200	$76.61
43	Oakland	HAZEL PARK, CITY OF	24211 Couzens	Hazel Park	Michigan	48030	(248) 542-0340	2200	$76.61
44	Oakland	OAKLAND UNIVERSITY	2200 North Squirrel Rd	Rochester	MI	48309	(248) 370-4421	1000	$76.61
45	Oakland	ORTONVILLE, VILLAGE OF	159 Cedar Street	Ortonville	MI	48462	(248)627-4976	100	$76.61
46	Oakland	NOVI COMMUNITY SCHOOL DISTRICT	26300 Lee BeGole Drive	Novi	MI	48375	(248) 449-1240	250	$76.61
47	Oakland	HOLLY SCHOOL DISTRICT	801 E. Maple	Holly	MI	48442	(248) 328-3151	150	$76.61
48	Oakland	AVONDALE SCHOOL DISTRICT	1435 W. Auburn Rd.	Rochester Hills	MIchigan	48308	(248) 537-6000	100	$76.61
49	Oakland	FERNDALE, CITY OF	521 E. Cambourne	Ferndale	Michigan	48220	(248) 546-2514	2000	$76.61
50	Oakland	OAK PARK, CITY OF	10600 Capital	Oak Park	MI	48237	(248) 691-7497	1000	$76.61
51	Oakland	FARMINGTON PUBLIC SCHOOLS	29350 W. Ten Mile Rd.	Farmington Hills	Michigan	48336	(248) 489-3332	600	$76.61
52	Oakland	TROY, CITY OF	4693 Rochester Rd	Troy	MI	48085	(248) 524-3373	5000	$76.61

53	Oakland	BEVERLY HILLS, VILLAGE OF	18500 W. 13 Mile Rd	Beverly Hills	MI	48025	(248) 646-6404	800	$76.61
54	Oakland	Wolverine Lake Village of	425 Glengary Rd.	Wolverine Lake	MI	48390	248-624-1710	600	$76.61
55	Oakland	OAKLAND COMMUNITY COLLEGE	7350 Cooley Lake Road	Waterford	MI	48327	(248) 341-2080	150	$76.61
56	Oakland	OAKLAND COMMUNITY COLLEGE	27055 Orchard Lake Road	Farmington Hills	MI	48334	(248) 341-2080	450	$76.61
57	Oakland	OAKLAND COMMUNITY COLLEGE	2900 Featherstone Road	Auburn Hills	MI	48326	(248) 341-2080	150	$76.61
58	Oakland	BIRMINGHAM, CITY OF	851 S. Eton	Birmingham	MI	48009	(248) 530-1822	3000	$76.61
59	St. Clair	ALGONAC, CITY OF	453 State Street	Algonac	MI	48001	810-794-3281	50	$64.69
60	St. Clair	CAPAC, VILLAGE OF	212 matteson	capac	mich.	48014	(810) 395-4355	400	$64.69
61	St. Clair	EAST CHINA SCHOOL DISTRICT	1585 Meisner Road	East China	Michigan	48054	(810) 420-2002	50	$64.69
62	St. Clair	EAST CHINA SCHOOL DISTRICT	1585 Meisner Road-**LESS THAN 50 TON**	East China	Michigan	48054	(810) 420-2002	25	$64.69
63	St. Clair	ST. CLAIR, CITY OF	505 Palmer	St. Clair	MI	48079	(810) 329-7876	300	$64.69
64	St. Clair	PORT HURON AREA SCHOOL DISTRICT	4035 Dove Rd	Port Huron	MI	48060	(810) 984-3101	500	$64.69
65	St. Clair	YALE PUBLIC SCHOOLS	198 School Drive	Yale	MI	48097	(810) 387-3231	50	$64.69
66	St. Clair	PORT HURON HOUSING COMMISSION	2529 Manuel	Port Huron	MI	48060	(810) 984-3173	50	$64.69
67	St. Clair	ST. CLAIR COUNTY ROAD COMMISSION	212 Matteson Street	Capac	MI	48014		3000	$64.69
68	St. Clair	ST. CLAIR COUNTY ROAD COMMISSION	8791 Avoca Road	Avoca	MI	48006		2600	$64.69
69	St. Clair	ST. CLAIR COUNTY ROAD COMMISSION	21 Airport Drive	St. Clair	MI	48079		8200	$64.69
70	St. Clair	ST. CLAIR COUNTY ROAD COMMISSION	500 Metropolis	Marine City	MI	48039		3000	$64.69
71	Wayne	GROSSE POINTE PUBLIC SCHOOLS	389 St Clair Avenue	Grosse Pointe	Michigan	48230	(313) 432-3082	300	$58.95

72	Wayne	GROSSE POINTE PARK, CITY OF	1005 Wayburn	Grosse Pointe Park	Michigan	48230	(313) 822-5100	1000	$58.95
73	Wayne	GROSSE POINTE, CITY OF	17147 Maumee	Grosse Pointe City	Michigan	48230	(313) 417-1188	300	$58.95
74	Wayne	GARDEN CITY PUBLIC SCHOOLS	33980 Marquette	Garden City	MI	48135	(734) 762-6323	150	$58.95
75	Wayne	DEARBORN, CITY OF	2951 Greenfield	Dearborn	MI	48120	(313) 943-2119	2000	$58.95
76	Wayne	WAYNE COUNTY AIRPORT AUTHORITY	Airport Maintenance Complex	Romulus	MI	48174	(734) 247-7129	2390	$58.95
77	Wayne	WAYNE COUNTY AIRPORT AUTHORITY	Willow Run Airport - Building 2619	Belleville	MI	48111	(734) 247-7129	100	$58.95
78	Wayne	WAYNE STATE UNIVERSITY	5743 Woodward Avenue	Detroit	MI	48202	(313) 577-3756	200	$58.95
79	Wayne	RIVER ROUGE, CITY OF	100 W Pleasant	River Rouge	Michigan	48218	(313) 842-4803	350	$58.95
80	Wayne	NORTHVILLE, CITY OF	650 Doheny Dr	Northville	MI	48167	(248) 449-9930	1200	$58.95
81	Wayne	WAYNE-WESTLAND COMM SCHOOLS	33415 Myrtle	Wayne	Michigan	48184	(734) 419-2048	600	$58.95
82	Wayne	DETROIT MERCY, UNIVERSITY OF	4001 W. McNichols	Detroit	MI	48221	(313) 993-1240	350	$58.95
83	Wayne	DEARBORN PUBLIC SCHOOLS	10421 haggerty	dearborn	mi	48126		700	$58.95
84	Wayne	DEARBORN PUBLIC SCHOOLS	5101 evergreen	dearborn	mi	48128		150	$58.95
85	Wayne	WYANDOTTE, CITY OF	4201 - 13th Street	Wyandotte	MI	48192	(734) 324-4543	3200	$58.95
86	Wayne	PLYMOUTH, CITY OF	1231 Goldsmith	Plymouth	MI	48170	(734) 453-7737	1500	$58.95
87	Wayne	WAYNE, CITY OF	35200 Forest Ave	Wayne	Michigan	48184	(734) 721-8600	1500	$58.95
88	Wayne	HARPER WOODS, CITY OF	19600 East Eight Mile rd	Harper Woods	MI	48225	(313)343-2570	1750	$58.95
89	Wayne	PLYMOUTH CANTON SCHOOLS	46973 Joy Road	Canton	MI	48187	(734) 455-9379	1300	$58.95
90	Wayne	GARDEN CITY, CITY OF	31800 Beechwood	Garden City	MI	48135	(734)	1200	$58.95

							793-1805		
91	Wayne	MICHIGAN, UNIVERSITY OF	University of Michigan 4901 Evergreen Rd, Parking Lot C	Dearborn	MI	48128	(734) 936-1592	460	$58.95
92	Wayne	DEARBORN HEIGHTS, CITY OF	24600 Van Born	Dearborn Heights	Michigan	48125	(313) 791-6000	2400	$58.95
93	Wayne	GROSSE POINTE FARMS, CITY OF	311 CHALFONTE	GROSSE POINTE FARMS	MI	48236	(313) 885-6600	1450	$58.95
94	Wayne	LIVONIA PUBLIC SCHOOLS	15125 Farmington Rd	Livonia	MI	48154	(734) 744-2511	2000	$58.95
95	Wayne	WAYNE COUNTY	PELHAM ROAD S. OF I-94	TAYLOR	MI	48180	(313) 224-7065	4000	$58.95
96	Wayne	WAYNE COUNTY	3825 HOWE ROAD (WAYNE YARD)	WAYNE	MI	48184	(313) 224-7065	11000	$58.95
97	Wayne	WAYNE COUNTY	14380 WYOMING AVE (WYOMING YARD)	DETROIT	MI	48238	(313) 224-7065	13000	$58.95
98	Wayne	WAYNE COUNTY	27600 GRANTLAND AVE (NORTON YARD)	LIVONIA	MI	48150	(313) 224-7065	18500	$58.95
99	Wayne	WAYNE COUNTY	5811 BRUSH STREET (EXPRESSWAY)	DETROIT	MI	48202	(313) 224-7065	2000	$58.95
100	Wayne	WAYNE COUNTY	21300 SIBLEY ROAD (SIBLEY YARD)	WYANDOTTE	MI	48192	(313) 224-7065	8000	$58.95
101	Wayne	SCHOOLCRAFT COMMUNITY COLLEGE	18600 Haggerty Rd-CONVEYOR REQUIRED	Livonia	MI	48152	(734) 462-4444	450	$61.95
102	Wayne	WAYNE COUNTY	15645 GODDARD RD (GODDARD YARD)	SOUTHGATE	MI	48195	(313) 224-7065	18000	$58.95
103	Wayne	WAYNE COUNTY	20041 HOOVER RD (HOOVER YARD)	DETROIT	MI	48202	(313) 224-7065	4500	$58.95
104	Wayne	WAYNE COUNTY	11002 HERN ST (HERN YARD)	DETROIT	MI	48213	(313) 224-7065	1000	$58.95
105	Wayne	WAYNE COUNTY	CANIFF @ GREELEY (CANIFF YARD)	DETROIT	MI	48211	(313) 224-7065	2500	$58.95
106	Wayne	WAYNE COUNTY	10017 FORD RD (FORD-WYOMING)	DEARBORN	MI	48124	(313) 224-7065	4500	$58.95
107	Wayne	WOODHAVEN, CITY OF	21840 Van Horn Rd	Woodhaven	MI	48183	(734)	1250	$58.95

							675-4919		
108	Wayne	INKSTER, CITY OF	26900 Princeton	Inkster	MI	48141	(313) 563-9774	1100	$58.95
109	Wayne	FLAT ROCK, CITY OF	27999 arsenal rd.	flat rock	mi.	48134	734-782-2470	400	$58.95
110	Wayne	TAYLOR, CITY OF	25605 Northline Rd	Taylor	MI	48180	(734) 374-1473	600	$58.95
111	Wayne	MARYGROVE COLLEGE	8425 W. McNichols Rd.	Detroit	Michigan	48221		150	$58.95
								208925	$7,653.11

Form No. DTMB-3521 (Rev. 4/2012)
AUTHORITY: Act 431 of 1984
COMPLETION: Required
PENALTY: Contract change will not be executed unless form is filed

STATE OF MICHIGAN
DEPARTMENT OF TECHNOLOGY, MANAGEMENT AND BUDGET
PROCUREMENT
P.O. BOX 30026, LANSING, MI 48909
OR
530 W. ALLEGAN, LANSING, MI 48933

September 19, 2013

CHANGE NOTICE NO. 4

to

CONTRACT NO. 071B1300341

between

THE STATE OF MICHIGAN

and

NAME & ADDRESS OF CONTRACTOR:	PRIMARY CONTACT	EMAIL
North American Salt Company Highway Sales Department 9900 West 10th Street, Suite 600 Overland, KS 66210	Patrick Heenan	heenanp@compassminerals.com
	TELEPHONE	CONTRACTOR #, MAIL CODE
	(800) 323-1641	

STATE CONTACTS	AGENCY	NAME	PHONE	EMAIL
CONTRACT COMPLIANCE INSPECTOR	MDOT	Tim Croze	517-322-3385	crozet@michigan.gov
BUYER	DTMB	Lymon Hunter	517-241-1145	hunterl@michigan.gov

CONTRACT SUMMARY:

DESCRIPTION: Salt, Bulk Salt, Seasonal Back Up- Michigan Department of Transportation

INITIAL EFFECTIVE DATE	INITIAL EXPIRATION DATE	INITIAL AVAILABLE OPTIONS	EXPIRATION DATE BEFORE CHANGE(S) NOTED BELOW
September 1, 2011	August 31, 2016	2, 1 Yr. Options	August 31, 2016
PAYMENT TERMS	F.O.B	SHIPPED	SHIPPED FROM
½% 10 Net 30 Days	Delivered and Unloaded	Per the attached terms and conditions	Various

ALTERNATE PAYMENT OPTIONS:	AVAILABLE TO MiDEAL PARTICIPANTS
☐ P-card ☐ Direct Voucher (DV) ☐ Other	☒ Yes ☐ No

MINIMUM DELIVERY REQUIREMENTS:

N/A

DESCRIPTION OF CHANGE NOTICE:

EXTEND CONTRACT EXPIRATION DATE	EXERCISE CONTRACT OPTION YEAR(S)	EXTENSION BEYOND CONTRACT OPTION YEARS	LENGTH OF OPTION/EXTENSION	EXPIRATION DATE AFTER CHANGE
☒ No ☐ Yes	☐	☐		August 31, 2016

VALUE/COST OF CHANGE NOTICE:	ESTIMATED REVISED AGGREGATE CONTRACT VALUE:
$5,482,191.00	$25,899,451.30

Effective September 1, 2013, the Drop Points for the 2013/2014 Road Salt Year are per the attached spreadsheets.

All other terms, conditions, specifications, and pricing remain the same.

Per agency (Terry Harris dated 6/29/12) and agency (Pat Heenan) agreement, DTMB Procurement approval, and the approval of the State Administrative Board dated June 30, 2011.

MICHIGAN DEPARTMENT OF TRANSPORTATION DROP POINTS:

SUPERIOR REGION

North American Salt Company - Seasonal Back Up

Item	County	Drop Point	Regular Salt	Price
1	Alger	CRC, M-77, Grand Marais (906) 387-2042	600	$50.63
2	Alger	Limestone, N3284 M-67, Limestone (906) 387-2042	750	$50.63
3	Alger	Munising, E9264 M-28, Munising (906) 387-2042	2,250	$50.63
4	Baraga	Salt Shed, School St., Covington (906) 524-6124	50	$59.05
5	Baraga	MDOT Garage, 301 Winter St., L'Anse (906) 524-6124	50	$59.05
6	Chippewa	CRC, M-48, Goetzville (906) 624-7333	1,000	$56.24
7	Chippewa	Eckerman, M-28, Eckerman (906) 635-5295	3,500	$56.24
8	Delta	CRC, County Rd., 3000 32nd Ave North, Escanaba (906) 786-3200	1,500	$46.66
9	Delta	CRC, 9931 Y.25 Rd., Rapid River (906) 786-3200	2,000	$46.66
10	Dickinson	Felch Salt Shed, W6370 M-69, Iron Mountain (906) 774-1588	500	$51.42
11	Dickinson	CRC, Lincoln St., Quinnesec (906) 774-1588	200	$51.42
12	Gogebic	Marenisco, 302 Main St., Marenisco (906) 787-2273	700	$63.53
13	Gogebic	CRC, Old US-2, Wakefield (906) 667-0233	700	$63.53
14	Gogebic	Watersmeet, E23859 E. Ave., Watersmeet (906) 358-4575	700	$63.53
15	Houghton	51750 Industrial Drive, Calumet (906) 483-3937	50	$63.05
16	Iron	CRC,JCT Townline Rd. & Co Rd. 643, Amasa (906) 875-3151	50	$59.56
17	Iron	Crystal Falls, 114 Oss Rd., Crystal Falls (906) 875-3151	200	$59.56
18	Iron	CRC, 708 W. Franklin St., Iron River (906) 265-4622	800	$59.56
19	Keweenaw	CRC, 1916 4th St. Mohawk	400	$65.31

		(906) 337-1610		
20	Luce	CRC, 423 W. McMillan Ave., Newberry (906) 293-5741	500	$57.90
21	Mackinac	MDOT Garage, M-117, Engadine 906-477-6323	500	$57.90
22	Mackinac	Mackinac Bridge Authority, 333 I-75 (906) 643-7600	100	$57.90
23	Mackinac	MDOT Garage, 500 Ferry Lane, St. Ignace (906) 643-8700	1,000	$57.90
24	Marquette	Gwinn Co. Rd., ELA, Gwinn (906) 346-5411	3,000	$57.67
25	Marquette	CRC, 1610 N. Second St., Ishpeming (906) 486-8462 Ext 300	3,000	$57.67
26	Marquette	Republic Co. Rd. LO at M-95, Republic (906) 376-2224	1,500	$57.67
27	Marquette	City Salt Shed, 850 W. Baraga Ave., Marquette (906) 486-4491 ext. 302	200	$57.67
28	Menominee	Stephenson, W. 5416 Belgiantown Rd., Stephenson (906) 863-5100	900	$52.35
29	Menominee	Menominee, 3224 10th St., Menominee (906) 863-3686	1,200	$52.35
30	Menominee	CRC, US-2, Powers (906) 497-5234	1,200	$52.35
31	Ontonagon	Bergland, 5650 M-64 N., Bergland (906) 575-3552	300	$62.79
32	Ontonagon	Bruce Crossing, 5346 W. M-28, Bruce Crossing (906) 827-3433	400	$62.79
33	Ontonagon	Mass City, 1212 Adventure Ave., Mass City (906) 883-3303	400	$62.79
34	Ontonagon	CRC, US-45, Ontonagon (906) 884-4650	400	$62.79
35	Schoolcraft	CRC, East Rd., Manistique (906) 341-5634	2,500	$52.59
36	Schoolcraft	Seney, M-28, Seney (906) 341-5634	1,800	$52.59
			34,900	

Total Department of Transportation Tons for Superior Region:

MICHIGAN DEPARTMENT OF TRANSPORTATION DROP POINTS:

NORTH REGION

NORTH AMERICAN SALT COMPANY - SEASAONAL BACK UP

Item	County	Drop Point	Regular Salt	Price
1	Alcona	CRC, 301 N. Lake St., Lincoln (989) 736-8168	1,000	$50.96
2	Alpena	(CRC)1400 N. Bagley St., Alpena (989) 354-3252 Ext 227 Glenn	600	$48.71
3	Antrim	Central Lake, 1762 S. Main (M-88) (231) 587-8521	400	$54.52
4	Antrim	Kewadin, 13796 Winters Rd., Elk Rapids (231) 587-8521	100	$54.52
5	Antrim	CRC, 319 E. Lincoln St., Mancelona (231) 587-8521	500	$54.52
6	Benzie	CRC, 11318 Main St., Honor (231)325-3051	2,000	$53.95
7	Charlevoix	CRC, 1251 Boyne Ave., Boyne City (231) 582-7330	1,000	$54.40
8	Charlevoix	Ironton, 11705 Shaw Rd., Charlevoix (231) 582-7330	1,000	$54.40
9	Cheboygan	CRC, 729 N. Main St., Cheboygan (231) 238-7775	1,100	$53.60
10	Cheboygan	CRC, 3998 S Black River Rd.,Tower (231) 238-7775	400	$53.60
11	Cheboygan	CRC 5302 S. Straits Hwy, Indian River (231) 238-7775	2,000	$53.60
12	Crawford	CRC, 500 Huron St., Grayling (989) 348-2281	2,000	$53.56
13	Emmet	CRC, 2265 E. Hathaway, Harbor Springs (231) 347-8142	1,500	$53.88
14	Emmet	Levering, 6227 E. Levering Rd., Levering (231) 347-8142	1,500	$53.88
15	Grand Traverse	Kingsley, M-113, Kingsley (231) 922-4848	1,800	$55.41
16	Grand Traverse	CRC, 1881 Lafrainer Rd., Traverse City (231) 922-4848 ext. 101	1,500	$55.41
17	Iosco	Oscoda Garage, 554 Forrest Rd, Oscoda (989) 362-4433	400	$49.88
18	Iosco	CRC, 3939 M-55, Tawas City (989) 362-4433	550	$49.88
19	Kalkaska	MDOT Garage, 809 N. Birch, RT. 4, Kalkaska		$55.12

		(231) 258-5611	2,500	
20	Lake	CRC, 1180 N. Michigan Ave., Baldwin (231) 745-4666	800	$54.20
21	Leelanau	CRC, 10550 E. Eckerle Rd., Suttons Bay (231) 271-3993 ext. 22	2,000	$55.66
22	Leelanau	Maple City, 129 Church St. (231) 271-3993 ext. 22	2,000	$55.66
23	Manistee	8946 Chippewa HWY, Bear Lake (231) 889-0000	100	$51.16
24	Mason	CRC, 510 E. State St., Scottville (231) 757-2882	1,000	$53.27
25	Montmorency	MDOT Garage, 134900 M-32/M-33, Atlanta (989) 785-3514	100	$50.56
26	Ogemaw	Branch, I-75 Cook Rd. (989) 345-0234	800	$52.27
27	Ogemaw	CRC, 1250 S. M-33, West Branch (989) 345-0234	400	$52.27
28	Oscoda	MDOT Garage, 1163 West M-72, Mio (989) 826-3663	100	$53.21
29	Otsego	CRC, 669 W. McCoy Rd., Gaylord (989) 732-5202	1,800	$53.61
30	Presque Isle	19916 M-68, Onaway (989) 733-8731	300	$51.96
31	Presque Isle	CRC, 657 S. Bradley Hwy., Rogers City (989) 734-2216	600	$51.96
32	Presque Isle	11472 Michigan Ave., Posen (989) 766-2680	600	$51.96
33	Wexford	CRC, 85 West M-115, Boon (231) 775-9731	4,500	$51.94
			36,950	

Total Department of Transportation Tons for North Region:

MICHIGAN DEPARTMENT OF TRANSPORTATION DROP POINTS:

GRAND REGION

NORTH AMERICAN SALT COMPANY - SEASONAL BACK UP

Item	County	Drop Point	Regular Salt	Price
1	Mecosta	CRC, 120 N. Dekraft, Big Rapids (231) 796-2611	500	$52.22
2	Mecosta	Morley, 19675 Jefferson Rd., Morley (231) 796-2611	500	$52.22
3	Mecosta	Remus, 2945 Arthur Rd., Remus (231) 796-2611	650	$52.22
			1,650	

Total Department of Transportation Tons for Grand Region

MICHIGAN DEPARTMENT OF TRANSPORTATION DROP POINTS:
BAY REGION

NORTH AMERICAN SALT CO - SEASONAL BACK UP

Item	County	Drop Point	Regular Salt	Price
1	Arenac	CRC, 4295 W. M-61, Standish (989) 846-2553	1,000	$50.57
2	Gladwin	CRC, 301 State St., Gladwin (989) 426-7441	750	$52.18
3	Isabella	MDOT Garage, 1212 Corporate Dr., Mt. Pleasant (989) 773-3532	500	$51.50
4	Saginaw	MDOT Garage, 1459 South Graham M-52, Saginaw (989) 781-2310	800	$47.42
5	Saginaw	MDOT Garage, 3502 E. Washington Ave, Saginaw (989) 755-1197	2,000	$47.42

Total Department of Transportation Tons for Bay Region: 5,050

MICHIGAN
DEPARTMENT OF
TRANSPORTATION
DROP POINTS:

SOUTHWEST REGION

NORTH AMERICAN SALT COMPANY-SEASONAL BACK UP

Item	County	Drop Point	Tons	Price
1	Barry	MDOT Garage, 1300 E. Quimby Rd., Hastings (269) 945-3493	2,500	$48.90
2	Berrien	MDOT Garage 5948 Sawyer Rd., Sawyer (269) 426-3700	2,500	$49.75
3	Berrien	MDOT Garage, 2200 East US-12, Niles (269) 683-2855	3,500	$49.75
4	Berrien	MDOT Garage, 3880 Red Arrow Rd., Coloma (269) 849-1162	4,000	$49.75
5	Branch	MDOT Garage, 34 N. Michigan, Coldwater (269) 781-2894 (must specify delivery is for Coldwater Garage when calling this number)	1,300	$47.30
6	Branch	CRC, 23 East Garfield Ave., Coldwater (517) 278-2022	1,000	$47.30
7	Cass	MDOT Garage, 61535 M-40, Jones (269) 224-5808	3,000	$53.96
8	Kalamazoo	MDOT Garage, 5673 West Main St., Kalamazoo (269) 381-7331	3,500	$50.18
9	Van Buren	MDOT Garage, 09235 Blue Star Mem. Hwy., South Haven (269) 637-2408	2,750	$52.31
			24,050	

MICHIGAN
DEPARTMENT OF
TRANSPORTATION
DROP POINTS:

METRO REGION

NORTH AMERICAN SALT - SEASONAL METRO

Item	County	Drop Point	Regular Salt	Price
1	St.Clair	Blue Water Bridge, 2900 Lewis Dr., Port Huron (810) 984-4482	500	$46.61

Total Department of Transportation Tons (Regular) 500

Change Notice Number 4

Contract Number 071B1300341

Seasonal Back-up 2013/2014 Road Salt-Local Units of Government-Superior 2 Region

North American Salt Company - Seasonal Back Up

Item	County	Org. Name	Drop Point Address	City	State	Zip	Org. Phone	Seasonal>50	Price
1	Alger	MUNISING, CITY OF	Industrial Park Dr. Lot 9	Munising	MI	49862	(906) 387-2095	700	$50.63
2	Alger	ALGER COUNTY ROAD COMMISSION	E9264 M-28	Munising	MI	49862	(906) 387-2042	50	$50.63
3	Alger	ALGER COUNTY ROAD COMMISSION	N3284 M-67	Munising	MI	49862	(906) 387-2042	50	$50.63
4	Baraga	BARAGA COUNTY RD. COMMISSION	18139 US 41 South	L'Anse	MI	49946	(906) 524-7270	100	$59.05
5	Delta	GLADSTONE, CITY OF	30 Michigan Avenue	Gladstone	MI	49837	(906) 428-9577	100	$46.66
6	Delta	DELTA COUNTY ROAD COMMISSION	9931 Y.25 Lane	Rapid River	Michigan	49878	(906) 786-3200	1000	$46.66
7	Delta	DELTA COUNTY ROAD COMMISSION	3000 32nd Ave. North	Escanaba	Michigan	49829	(906) 786-3200	1000	$46.66
8	Delta	ESCANABA, CITY OF	1715 Sheridan Road	Escanaba	MI	49829	(906) 786-4141	600	$46.66
9	Dickinson	DICKINSON COUNTY ROAD COMM	Lincoln Street	Quinnesec	Michigan	49876	(906) 774-1588	100	$51.42
10	Dickinson	IRON MOUNTAIN, CITY OF	125 N. Stephenson Avenue	Iron Mountain	Michigan	49801	(906) 774-8530	800	$51.42
11	Dickinson	KINGSFORD, CITY OF	305 S. Carpenter Avenue	Kingsford	Michigan	49802	(906) 774-	200	$51.42

							3526		
12	Dickinson	NORWAY, CITY OF	400 10th Ave	Norway	Michigan	49870	(906) 563-9641	650	$51.42
13	Gogebic	WAKEFIELD, CITY OF	311 Sunday Lake Street	Wakefield	Michigan	49968	(906) 229-5132	50	$63.53
14	Gogebic	IRONWOOD, CITY OF	200 Penokee Road	Ironwood	Michigan	49938	(906) 932-5050	200	$63.53
15	Iron	CASPIAN CITY	1 Museum Dr.	Caspian	MI	49915	(906) 265-2514	100	$59.56
16	Marquette	MARQUETTE COUNTY ROAD COMM	Co. Rd. 550	Big Bay	MI	49808	(906) 486-4491	400	$57.67
17	Marquette	MARQUETTE COUNTY ROAD COMM	Marshall Dr. N of M35 or Co. Rd. ELA	Gwinn	MI	49849	(906) 486-4491	300	$57.67
18	Marquette	MARQUETTE COUNTY ROAD COMM	1610 N Second St	Ishpeming	MI	49849	(906) 486-4491	200	$57.67
19	Marquette	MARQUETTE COUNTY ROAD COMM	Co Rd LO	Republic	MI	49879	(906) 486-4491	50	$57.67
20	Marquette	MARQUETTE, CITY OF	850 West Baraga	Marquette	Mi	49855	(906) 225-8983	600	$57.67
21	Marquette	NEGAUNEE, CITY OF	600 Cherry Street	Negaunee	MI	49866	(906) 475-9991	300	$57.67
22	Marquette	ISHPEMING, CITY OF	Lakeshore Drive Carson Rd	Ishpeming	MI	49849	(906) 486-9371	400	$57.67
23	Menominee	MENOMINEE COUNTY ROAD COMM	3224 10th Street	Menominee	MI	49858	(906) 753-	100	$52.35

							6914		
24	Menominee	MENOMINEE COUNTY ROAD COMM	W3850 US 2 & 41	Powers	MI	49874	(906) 753-6914	100	$52.35
25	Menominee	MENOMINEE COUNTY ROAD COMM	W5416 Belgiumtown Road	Stephenson	MI	49887	(906) 753-6914	100	$52.35
26	Menominee	MENOMINEE, CITY OF-**MUST BE NAS**	808 OGDEN STREET	MARINETTE	WI	54143	(906) 863-1736	1000	$52.35
27	Menominee	HANNAHVILLE INDIAN COMMUNITY	W300 NO 39TH RD	WILSON	MI	49896	(906) 723-2650	50	$52.35
28	Schoolcraft	SCHOOLCRAFT COUNTY ROAD COMM	332N East Road	Manistique	MI	49854	(906) 341-5634	100	$52.59
29	Schoolcraft	SCHOOLCRAFT COUNTY ROAD COMM	Railroad Street	Seney	MI	49883	(906) 341-5634	50	$52.59
30	Schoolcraft	MANISTIQUE, CITY OF	300 N Maple Street	Manistique	MI	49854	(906) 450-2060	200	$52.59
								9650	

Change Notice Number 4

Contract Number 071B1300341

Seasonal Back-up 2013/2014 Road Salt-Local Units of Government-North 2 Region

NORTH AMERICAN SALT COMPANY - SEASONAL BACK UP

Item	County	Org. Name	Drop Point Address	City	State	Zip	Org. Phone	Seasonal>50	Price
1	Alpena	ALPENA PUBLIC SCHOOLS-**LESS THAN 50 TON**	3500 S. 3rd. Ave	Alpena	Michigan	49707	(989) 358-5794	8	$48.71
2	Alpena	ALPENA PUBLIC SCHOOLS-**LESS THAN 50 TON**	3303 S. 3rd. Ave.	Alpena	Michigan	49707	(989) 358-5794	8	$48.71
3	Alpena	ALPENA PUBLIC SCHOOLS-**LESS THAN 50 TON**	2373 Gordon Rd.	Alpena	Michigan	49707	(989) 358-5794	8	$48.71
4	Alpena	ALPENA, CITY OF	1001 Long Lake Avenue	Alpena	MI	49707	(989) 354-1721	850	$48.71
5	Antrim	ANTRIM COUNTY ROAD COMMISSION	319 E. Lincoln Street	Mancelona	MI	49659	(231) 587-8521	350	$54.52
6	Antrim	ANTRIM COUNTY ROAD COMMISSION	1762 S. Main St. (M-88)	Central Lake	MI	49622	(231) 587-8521	850	$54.52
7	Antrim	ANTRIM COUNTY ROAD COMMISSION	13796 Winters Road	Kewadin	MI	49648	(231) 587-8521	100	$54.52
8	Benzie	BENZIE COUNTY ROAD COMMISSION	10658 Deadstream Road	Honor	MI	49640	(231) 325-3051	1500	$53.95
9	Charlevoix	CHARLEVOIX, CITY OF	229 Stover Rd.	Charlevoix	Mi.	49720	(231) 547-3276	100	$54.40
10	Charlevoix	CHARLEVOIX COUNTY ROAD COMM	1251 BOYNE AVENUE	BOYNE CITY	MICHIGAN	49712	(231) 582-7330	2000	$54.40
11	Charlevoix	CHARLEVOIX COUNTY ROAD COMM	11705 SHAW ROAD	CHARLEVOIX	MICHIGAN	49720	(231) 582-	1000	$54.40

							7330		
12	Cheboygan	CHEBOYGAN COUNTY RD COMM	729 North Main Street	Cheboygan	MI	49721	(231) 238-7775	1100	$53.60
13	Cheboygan	CHEBOYGAN COUNTY RD COMM	5302 South Straits Hwy	Indian River	MI	49749	(231) 238-7775	800	$53.60
14	Cheboygan	CHEBOYGAN COUNTY RD COMM	3998 South Black River Road	Onaway	MI	49765	(231) 238-7775	150	$53.60
15	Cheboygan	CHEBOYGAN, CITY OF	1003 N. Huron Street	CHEBOYGAN	MI	49721	231-627-2582	400	$53.60
16	Crawford	CRAWFORD COUNTY RD COMM	500 huron st	grayling	MI	49738	(989) 348-2281	700	$53.56
17	Emmet	EMMET COUNTY ROAD COMMISSION	2265 East Hathaway Road	Harbor Springs	MI	49740	231-347-8142	1500	$53.88
18	Emmet	EMMET COUNTY ROAD COMMISSION	6227 East Levering Road	Levering	MI	49755	231-347-8142	1500	$53.88
19	Emmet	PETOSKEY PUBLIC SCHOOLS	1008 Franklin st.	Petoskey	mi.	49770	(231) 348-2344	150	$53.88
20	Emmet	MACKINAW CITY	102 S Huron	Mackinaw City	Michigan	49701	(231) 436-5351	150	$53.88
21	Emmet	PETOSKEY, CITY OF	110 WEST SHERIDAN	PETOSKEY	MICHIGAN	49770	(231) 347-2500	2500	$53.88
22	Emmet	HARBOR SPRINGS, CITY OF	204 E Fairview St	Harbor Springs	MI	49740	(231) 526-2104	350	$53.88
23	Grand Traverse	TRAVERSE CITY, CITY OF	625 WOODMERE AVENUE	TRAVERSE CITY	MI	49686	(231) 922-	500	$55.41

							4900		
24	Grand Traverse	NORTHWESTERN MICHIGAN COLLEGE	1701 E Front Street	Traverse City	Michigan	49686		50	$55.41
25	Grand Traverse	GRAND TRAVERSE COUNTY RD COMM	1881 LaFranier	Traverse City	MI	49696	(231) 922-4848	3500	$55.41
26	Grand Traverse	GRAND TRAVERSE COUNTY RD COMM	1471 East M 113	Kingsley	MI	49649	(231) 922-4848	4200	$55.41
27	Iosco	IOSCO COUNTY ROAD COMMISSION	3939 W. M-55	Tawas City	MI	48763	(989) 362-4433	350	$49.88
28	Iosco	IOSCO COUNTY ROAD COMMISSION	554 Forest Road	Oscoda	MI	48750	(989) 362-4433	400	$49.88
29	Iosco	EAST TAWAS, CITY OF	810 W. Westover St	East Tawas	MI	48730	(989) 362-6161	100	$49.88
30	Kalkaska	KALKASKA COUNTY ROAD COMM	1049 Island Lake Road	Kalkaska	Michigan	49646	(231) 258-2242	2950	$55.12
31	Leelanau	LEELANAU COUNTY ROAD COMMISSION	129 Church Street	Maple City	MI	49664	(231) 271-3993	500	$55.66
32	Leelanau	LEELANAU COUNTY ROAD COMMISSION	10550 E Eckerle Road	Suttons Bay	MI	49682	(231) 271-3993	500	$55.66
33	Manistee	MANISTEE COUNTY ROAD COMMISSION	8946 Chippewa Hwy	Bear Lake	Michigan	49614	(231) 889-0000	100	$51.16
34	Manistee	MANISTEE, CITY OF	280 Washington Street	Manistee	MI	49660	(231) 723-7132	500	$51.16
35	Mason	LUDINGTON, CITY OF	800 BLK. N. HARRISON	LUDINGTON	MI	49431	(231) 843-2873	1000	$53.27

36	Mason	MASON COUNTY ROAD COMMISSION	510 E State Street	Scottville	MI	49454	(231) 757-2882	500	$53.27
37	Montmorency	MONTMORENCY COUNTY RD COMM	11445 M-32	Atlanta	MI	49709	(989) 785-3334	1000	$50.56
38	Ogemaw	ROSE CITY POLICE DEPARTMENT	300 N. WILLIAMS ST.	ROSE CITY	MI	48654	(989) 685-2646	50	$52.27
39	Ogemaw	OGEMAW COUNTY ROAD COMMISSION	1250 S. M-33	West Branch	MI	48661	(989) 345-2240	500	$52.27
40	Ogemaw	WEST BRANCH, CITY OF	403 S FIRST ST	WEST BRANCH	MI	48661	(989) 345-0500	150	$52.27
41	Oscoda	OSCODA COUNTY ROAD COMMISSION	1251 Gerber Road	Mio	Michigan	48647	(989) 826-3218	50	$53.21
42	Otsego	GAYLORD, CITY OF	102 East Seventh Street	Gaylord	MI	49735	(989) 732-4060	1500	$53.61
43	Presque Isle	PRESQUE ISLE COUNTY RD COMM	657 South Bradley Hwy	Rogers City	MI	49779		300	$51.96
44	Presque Isle	PRESQUE ISLE COUNTY RD COMM	19916 M-68	Onaway	MI	49759		450	$51.96
45	Presque Isle	PRESQUE ISLE COUNTY RD COMM	11472 Michigan Ave	Posen	MI	49776		300	$51.96
46	Presque Isle	ROGERS CITY, CITY OF	1221 RIVERVIEW	ROGERS CITY	MI	49779	(989) 734-2191	150	$51.96
47	Wexford	WEXFORD COUNTY ROAD COMMISSION	85 W M-115	BOON	MI	49618	(231) 775-9731	500	$51.94
48	Wexford	WEXFORD COUNTY ROAD COMMISSION	9948 E 34 RD	CADILLAC	MI	49601	(231) 775-9731	100	$51.94

Change Notice Number 4

Contract Number 071B1300341

Seasonal Back-up 2013/2014 Road Salt-Local Units of Government-Grand Region

NORTH AMERICAN SALT COMPANY - SEASONAL BACK UP

Item	County	Org. Name	Drop Point Address	City	State	Zip	Org. Phone	Seasonal>50	Price
1	Mecosta	FERRIS STATE UNIVERSITY	111 West Knollview	Big Rapids	MI	49307	(231) 591-2925	100	$52.22
2	Mecosta	MECOSTA COUNTY ROAD COMMISSION	120 N DeKrafft	Big Rapids	MI	49307	(231) 796-2611	150	$52.22
3	Mecosta	MECOSTA COUNTY ROAD COMMISSION	19675 Jeffferson Road	Morley	MI	49336	(231) 796-2611	200	$52.22
4	Mecosta	MECOSTA COUNTY ROAD COMMISSION	2945 Arthur Road	Remus	MI	49340	(231) 796-2611	250	$52.22
5	Mecosta	BIG RAPIDS, CITY OF	325 N DeKrafft Avenue	Big Rapids	MI	49307	(231) 592-4015	600	$52.22
								1300	

Change Notice Number 4

Contract Number 071B1300341

Seasonal Back-up 2013/2014 Road Salt-Local Units of Government-Bay Region

North American Salt Company - Seasonal Back Up

Item	County	Org. Name	Drop Point Address	City	State	Zip	Org. Phone	Seasonal>50	Price
1	Arenac	STANDISH, CITY OF	909 W Cedar	Standish	MI	48658	(989) 846-9588	100	$50.57
2	Arenac	ARENAC COUNTY ROAD COMMISSION	CRC, 4295 W. M61	Standish	Michigan	48749	(989) 653-2411	700	$50.57
3	Genesse	MOTT COMMUNITY COLLEGE	1401 E Court St	Flint	MI	48503	(810) 762-0048	500	$49.92
4	Genesse	FENTON AREA PUBLIC SCHOOLS	3200 Donaldson Dr.	Fenton	MI	48430	(810) 591-8908	200	$49.92
5	Genesse	CLIO, CITY OF	210 N. Railway	Clio	MI	48420	(810) 686-5850	150	$49.92
6	Genesse	GOODRICH, VILLAGE OF	7338 S State	Goodrich	Michigan	48438	(810) 636-2570	150	$49.92
7	Genesse	MT MORRIS CONSOLIDATED SCHOOLS	12356 Walter Street	Mt. Morris	MI	48458	(810) 591-8760	50	$49.92
8	Genesse	MT. MORRIS, CITY OF	720 Hughes	Mt. Morris	MI	48458	(810) 686-8380	150	$49.92
9	Genesse	DAVISON, CITY OF	408 Dayton Street	Davison	Michigan	48423	(810) 653-2191	200	$49.92
10	Gladwin	BEAVERTON, CITY OF	130 Saginaw St.	Beaverton	MI	48612	(989) 435-9343	100	$52.18
11	Gladwin	GLADWIN, CITY OF	201 South State Street	Gladwin	MI	48624	(989) 426-	300	$52.18

							9231		
12	Gladwin	GLADWIN COUNTY ROAD COMMISSION	301 S. State Street	Gladwin	MI	48624	(989) 426-7441	400	$52.18
13	Isabella	CENTRAL MICHIGAN UNIVERSITY	Bellows	Mt Pleasant	MI	48859	(989) 774-3118	700	$51.50
14	Isabella	ISABELLA COUNTY ROAD COMMISSION	5037 W. Airline Rd.	Weidman	MI	48893	(989) 773-7131	100	$51.50
15	Isabella	ISABELLA COUNTY ROAD COMMISSION	2261 E. Remus Rd.	Mt. Pleasant	MI	48858	(989) 773-7131	500	$51.50
16	Isabella	LAKE ISABELLA, VILLAGE OF	201 S. Coldwater Road	Lake Isabella	MI	48893	(989) 644-8654	150	$51.50
17	Isabella	MT. PLEASANT, CITY OF	1303 N. Franklin Street	Mt. Pleasant	MI	48858	(989) 779-5401	500	$51.50
18	Isabella	SHEPHERD, VILLAGE OF	208 W. Boulevard	Shepherd	MI	48883	(989) 828-5062	100	$51.50
19	Saginaw	BIRCH RUN, VILLAGE OF	12060 Heath Street	Birch Run	Michigan	48415	(989) 624-5711	200	$47.42
20	Saginaw	FRANKENMUTH, CITY OF	216 W. Schleier	Frankenmuth	MI.	48734	(989) 652-3443	350	$47.42
21	Saginaw	ST. CHARLES, VILLAGE OF	555 ENTREPRENEUR DR	ST. CHARLES	MI	48655	(989) 865-8287	50	$47.42
22	Saginaw	SAGINAW VALLEY STATE UNIVERSITY	7400 Bay Road	University Center	Michigan	48710	(989) 964-4101	100	$47.42
23	Saginaw	SAGINAW COUNTY ROAD COMMISSION	3110 Sheridan Ave.	Saginaw	Mi.	48601	(989) 399-	4200	$47.42

							3773		
24	Saginaw	SAGINAW COUNTY ROAD COMMISSION	330 Cedar St.	Saginaw	Mi.	48626	(989) 399-3773	2100	$47.42
25	Saginaw	SAGINAW COUNTY ROAD COMMISSION	720 Lansing St.	Saginaw	Mi.	48616	(989) 399-3773	2100	$47.42
26	Saginaw	SAGINAW, CITY OF	1435 S. Washington Ave.	Saginaw	Michigan	48601	(989) 759-1413	2500	$47.42
27	Saginaw	CHESANING, VILLAGE OF	1105 N. Main St	Chesaning	MI	48616	(989) 845-3800	50	$47.42
28	Saginaw	COVENANT HEALTHCARE	5606 n. Westervelt Sargent Dock	Saginaw	MI	48602	(989) 583-4090	500	$47.42
29	Tuscola	DCH-CARO CENTER	2000 Chambers Road-**CONVEYOR REQ**	Caro	MI	48723	(989) 672-9444	150	$57.46

17350

Change Notice Number 4

Contract Number 071B1300341

Seasonal Back-up 2013/2014 Road Salt-Local Units of Government-Southwest Region

NORTH AMERICAN SALT COMPANY - SEASONAL BACK UP

Item	County	Org. Name	Drop Point Address	City	State	Zip	Org. Phone	Seasonal >50	Price
1	Barry	BARRY COUNTY ROAD COMMISSION	1725 West M-43 Highway	Hastings	MI	49058	(269) 945-3449	3000	$48.90
2	Barry	HASTINGS CITY OF	301 East Court Street	Hastings	Michigan	49058		900	$48.90
3	Barry	NASHVILLE, VILLAGE OF	202 1/2 S. Main	Nashville	MI	49073	(517) 852-9571	100	$48.90
4	Barry	MIDDLEVILLE, VILLAGE OF	608 Sheridan St.	Middleville	MI	49333	(269) 795-2094	150	$48.90
5	Barry	FREEPORT, VILLAGE OF	133 Warren St.	Freeport	MI	49325		50	$48.90
6	Berrien	STEVENSVILLE VILLAGE OF	5768 St. Joseph Ave.	Stevensville	Michigan	49127	(269) 429-1802	50	$49.75
7	Berrien	NILES, CITY OF	1815 Eagle Street	Niles	MI	49120	(269) 683-4700	750	$49.75
8	Berrien	NEW BUFFALO, CITY OF	204 E Jefferson Street	New Buffalo	MI	49117	(269) 469-1500	200	$49.75
9	Berrien	BARODA, VILLAGE OF	9205 First Street	Baroda	MI	49101	(269) 422-1779	50	$49.75
10	Berrien	BUCHANAN, CITY OF	606 Clark Street	Buchanan	Michigan	49107	(269) 208-0346	150	$49.75
11	Berrien	THREE OAKS, VILLAGE OF	Street Dept garage on central drive	Three Oaks	MI	49128	(269) 756-9221	150	$49.75
12	Berrien	BERRIEN COUNTY ROAD COMMISSION	2860 E. Napier	Benton Harbor	MI	49022	(269) 925-1196	1300	$49.75
13	Berrien	BERRIEN COUNTY ROAD COMMISSION	1940 Bakertown Road	Buchanan	MI	49109	(269) 925-1196	1200	$49.75
14	Berrien	BERRIEN COUNTY ROAD COMMISSION	9200 Hills Road	Baroda	MI	49101	(269) 925-1196	1500	$49.75
15	Berrien	BERRIEN COUNTY ROAD COMMISSION	6248 W. Main Street	Eau Claire	MI	49111	(269) 925-1196	800	$49.75
16	Berrien	BERRIEN COUNTY ROAD COMMISSION	3377 Hennessey Road	Watervliet	MI	49098	(269) 925-1196	100	$49.75
17	Berrien	WATERVLIET, CITY OF	235 Butternut Street	Watervliet	MI	49098	(269) 463-4041	100	$49.75
18	Berrien	BERRIEN SPRINGS, VILLAGE OF	540 N. Bluff	Berrien Springs	MI	49103	(269) 473-6921	50	$49.75

19	Berrien	BERRIEN SPRINGS, VILLAGE OF	Andrews University	Berrien Springs	MI	49103	(269) 473-6921	50	$49.75
20	Berrien	BENTON HARBOR, CITY OF	768 PAW PAW AVENUE	BENTON HARBOR	MICHIGAN	49022	(269) 927-8445	650	$49.75
21	Branch	QUINCY, VILLAGE OF	47 Cole Street	Quincy	MI	49082	(517) 639-9065	50	$47.30
22	Branch	COLDWATER, CITY OF	45 Industrial Ave.	Coldwater	Mi.	49036	(517) 279-9531	500	$47.30
23	Branch	UNION CITY, VILLAGE OF	106 Coldwater Rd	Union City	MI	49094	(517) 741-8591	150	$47.30
24	Cass	DOWAGIAC, CITY OF	302 Wolf Street	Dowagiac	MI	49047	(269) 782-8200	100	$53.96
25	Cass	CASS COUNTY ROAD COMMISSION	340 N O Keefe St	Cassopolis	MI	49031	(269) 445-8611	1400	$53.96
26	Cass	MARCELLUS, VILLAGE OF	390 East Monroe St.	Marcellus	MI	49067		50	$53.96
27	Kalamazoo	WESTERN MICHIGAN UNIVERSITY	1201 Oliver Street - Salt Dome	Kalamazoo	MI	49008	(269) 387-8800	600	$50.18
28	Kalamazoo	PORTAGE, CITY OF	7719 S. Westnedge Ave.	Portage	MI	49002	(269) 324-9284	1000	$50.18
29	Kalamazoo	KALAMAZOO, CITY OF	1415 HARRISON	KALAMAZOO	MICHIGAN	49007	(269) 337-8443	5000	$50.18
30	Kalamazoo	KALAMAZOO COUNTY ROAD COMM	3801 East Kilgore Road	Kalamazoo	MI	49001	(269) 381-3171	5000	$50.18
31	Kalamazoo	VICKSBURG, VILLAGE OF	210 N. Main Street	Vicksburg	MI	49097	(269) 649-1919	100	$50.18
32	Kalamazoo	KALAMAZOO VALLEY COMM COLLEGE	6767 West O Ave.	Kalamazoo	MI	49003		50	$50.18
33	Kalamazoo	PARCHMENT, CITY OF	300 Maple	Parchment	MI	49004	(269) 720-3463	200	$50.18
34	VanBuren	MATTAWAN, VILLAGE OF	22899 Freedom Lane	Mattawan	Mi	49071	(269) 668-2300	100	$52.31
35	VanBuren	SOUTH HAVEN, CITY OF	1199 8th Ave	South Haven	Michigan	49090	(269) 637-0737	350	$52.31
36	VanBuren	HARTFORD, CITY OF	200 Beechwood	Hartford	MI	49057	(269) 621-2477	100	$52.31
37	VanBuren	VAN BUREN COUNTY ROAD COMM	66180 M-43	BANGOR	MICHIGAN	49013	(269)674-8011	750	$52.31
38	VanBuren	VAN BUREN COUNTY ROAD COMM	325 W. KALAMAZOO ST.	BLOOMINGDALE	MICHIGAN	49026	(269)674-8011	800	$52.31
39	VanBuren	VAN BUREN COUNTY ROAD COMM	204 S. SECOND ST.	LAWRENCE	MICHIGAN	49064	(269)674-8011	1000	$52.31

Change Notice Number 4

Contract Number 071B1300341

40	VanBuren	DECATUR, VILLAGE OF	114 Eli St.	Decatur	MI	49045	(269) 423-6114	50	$52.31
41	VanBuren	PAW PAW, VILLAGE OF	110 Harry L. Bush Blvd.	Paw Paw	Michigan	49079	(269) 657-3169	150	$52.31
								28800	

Change Notice Number 4

Contract Number 071B1300341

Seasonal Back-up 2013/2014 Road Salt-Local Units of Government-Metro Region

NORTH AMERICAN SALT - SEASONAL BACK UP METRO

Item	County	Org. Name	Drop Point Address	City	State	Zip	Org. Phone	Seasonal>50	Price
1	St. Clair	ST. CLAIR, CITY OF	505 Palmer	St. Clair	MI	48079	(810) 329-7121	500	$46.61
2	St. Clair	PORT HURON AREA SCHOOL DISTRICT	4035 Dove Rd	Port Huron	MI	48060	(810) 984-3101	300	$46.61
3	St. Clair	YALE PUBLIC SCHOOLS-**LESS THAN 50 TON**	198 School Drive	Yale	MI	48097	(810) 387-3231	40	$46.61
4	St. Clair	ALGONAC, CITY OF	453 State Street	Algonac	MI	48001	810-794-3281	50	$46.61
5	St. Clair	MARINE CITY, CITY OF	514 S. Parker St.	Marine City	MI	48039	(810) 765-8846	200	$46.61
6	St. Clair	EAST CHINA SCHOOL DISTRICT	1585 Meisner Road	East China	Michigan	48054	(810) 420-2002	50	$46.61
7	St. Clair	EAST CHINA SCHOOL DISTRICT-**LESS THAN 50 TON**	1585 Meisner Road	East China	MI	48054	(810) 420-2002	25	$46.61
8	St. Clair	CAPAC, VILLAGE OF	212 matteson	capac	mich.	48014	(810) 395-4355	250	$46.61
9	Wayne	SCHOOLCRAFT COMMUNITY COLLEGE	18600 Haggerty Rd-**CONVEYOR REQUIRED**	Livonia	MI	48152	(734) 462-4444	450	$49.95
10	Wayne	WAYNE COUNTY	14380 WYOMING AVE (WYOMING YARD)	DETROIT	MI	48238	(313) 224-8269	7000	$45.46
11	Wayne	WAYNE COUNTY	20041 HOOVER RD (HOOVER YARD)	DETROIT	MI	48202	(313) 224-	4000	$45.46

							8269		
12	Wayne	WAYNE COUNTY	3825 HOWE ROAD (WAYNE YARD)	WAYNE	MI	48184	(313) 224-8269	8000	$45.46
13	Wayne	WAYNE COUNTY	21300 SIBLEY ROAD (SIBLEY YARD)	WYANDOTTE	MI	48192	(313) 224-8269	4500	$45.46
14	Wayne	WAYNE COUNTY	5811 BRUSH STREET (EXPRESSWAY)	DETROIT	MI	48202	(313) 224-8269	1000	$45.46
15	Wayne	WAYNE COUNTY	CANIFF @ GREELEY (CANIFF YARD)	DETROIT	MI	48211	(313) 224-8269	1000	$45.46
16	Wayne	WAYNE COUNTY	11002 HERN ST (HERN YARD)	DETROIT	MI	48213	(313) 224-8269	1000	$45.46
17	Wayne	WAYNE COUNTY	PELHAM ROAD S. OF I-94	TAYLOR	MI	48180	(313) 224-8269	3500	$45.46
18	Wayne	GROSSE POINTE, CITY OF	17147 Maumee	Grosse Pointe City	Michigan	48230	(313) 417-1188	250	$45.46
19	Wayne	GROSSE POINTE PUBLIC SCHOOLS	389 St Clair Avenue	Grosse Pointe	Michigan	48230	(313) 432-3082	300	$45.46
								32415	

Form No. DTMB-3521 (Rev. 4/2012)
AUTHORITY: Act 431 of 1984
COMPLETION: Required
PENALTY: Contract change will not be executed unless form is filed

STATE OF MICHIGAN
DEPARTMENT OF TECHNOLOGY, MANAGEMENT AND BUDGET
PROCUREMENT
P.O. BOX 30026, LANSING, MI 48909
OR
530 W. ALLEGAN, LANSING, MI 48933

CHANGE NOTICE NO. 3 (Revised)
to
CONTRACT NO. 071B1300341
between
THE STATE OF MICHIGAN
and

NAME & ADDRESS OF CONTRACTOR:	PRIMARY CONTACT	EMAIL
North American Salt Company	**Patrick Heenan**	**heenanp@compassminerals.com**
Highway Sales Department	TELEPHONE	CONTRACTOR #, MAIL CODE
9900 West 10th Street, Suite 600 **Overland, KS 66210**	**(800) 323-1641**	

STATE CONTACTS	AGENCY	NAME	PHONE	EMAIL
CONTRACT COMPLIANCE INSPECTOR:	**MDOT**	**Tim Croze**	**(517) 322-3385**	**crozet@michigan.gov**
BUYER:	**DTMB**	**Lymon Hunter**	**(517) 241-1145**	**hunterl@michigan.gov**

CONTRACT SUMMARY:

DESCRIPTION: **Salt, Bulk Salt, Seasonal Back Up- Michigan Department of Transportation**

INITIAL EFFECTIVE DATE	INITIAL EXPIRATION DATE	AVAILABLE OPTIONS	CURRENT EXPIRATION DATE
September 1, 2011	**August 31, 2016**	**2, 1 Yr. Options**	**August 31, 2016**
PAYMENT TERMS	F.O.B	SHIPPED	SHIPPED FROM
½% 10 Net 30 Days	**Delivered and Unloaded**	**Per the attached terms and conditions**	**Various**

ALTERNATE PAYMENT OPTIONS:	AVAILABLE TO MiDEAL PARTICIPANTS
☐ P-card ☐ Direct Voucher (DV) ☐ Other	☒ YES ☐ NO

MINIMUM DELIVERY REQUIREMENTS:
N/A

DESCRIPTION OF CHANGE NOTICE:

OPTION EXERCISED:	IF YES, EFFECTIVE DATE OF CHANGE:	NEW EXPIRATION DATE:
☒ NO ☐ YES		

Effective September 1, 2012, the Drop Points for 2012-2013 Road Salt Year are per the attached spreadsheets. This Contract is also INCREASED by $9,592,962.50.

All other terms, conditions, specification, and pricing remain the same.

Per agency (Terry Harris dated 4/27/12) and vendor (Pat Heenan dated 6/20/12) agreement, DTMB Procurement approval, and the approval of State Administrative Board dated June 30, 2011.

VALUE/COST OF CHANGE NOTICE:	**$8,574,804.30**
ESTIMATED REVISED AGGREGATE CONTRACT VALUE:	**$20,417,260.30**

NAS-Seasonal Back-Up
071B1300341

Seasonal Back-up 2012/2013 Road Salt - Local Units of Government - Superior 2 Region

Item	County	Org. Name	Drop Point Address	City	Org. Phone	asonal>!	Price
1	Alger	MUNISING, CITY OF	Industrial Park Dr. Lot 9	Munising	(906) 387-2095	1000	$55.40
2	Alger	ALGER COUNTY ROAD COMMISSION	E9264 M-28	Munising	(906) 387-2042	250	$55.40
3	Alger	ALGER COUNTY ROAD COMMISSION	N3284 M-67	Munising	(906) 387-2042	150	$55.40
4	Baraga	BARAGA COUNTY RD. COMMISSION	18139 US 41 South	LAnse	(906) 524-7270	100	$66.81
5	Delta	ESCANABA, CITY OF	1715 Sheridan Road	Escanaba	(906) 786-4141	600	$51.06
6	Delta	GLADSTONE, CITY OF	30 Michigan Avenue	Gladstone	(906) 428-9577	100	$51.06
7	Delta	DELTA COUNTY ROAD COMMISSION	9931 Y.25 Lane	Rapid River	(906) 786-3200	1000	$51.06
8	Delta	DELTA COUNTY ROAD COMMISSION	3000 32nd Ave. North	Escanaba	(906) 786-3200	1000	$51.06
9	Gogebic	WAKEFIELD, CITY OF	311 Sunday Lake Street	Wakefield	(906) 229-5132	100	$71.88
10	Gogebic	IRONWOOD, CITY OF	300 N. Lake Street	Ironwood	(906) 932-5050	200	$71.88
11	Iron	CASPIAN CITY	340 Caspian Av. Salt Barn	Caspian	(906) 265-2514	100	$67.38
12	Menomin	MENOMINEE COUNTY ROAD COMM	3224 10th Street	Menominee	(906) 753-6914	150	$59.23
13	Menomin	MENOMINEE COUNTY ROAD COMM	W3850 US 2 & 41	Powers	(906) 753-6914	150	$59.23
14	Menomin	HANNAHVILLE INDIAN COMMUNITY	W300 NO 39TH RD	WILSON	(906) 723-2650	50	$59.23
15	Schoolcra	SCHOOLCRAFT COUNTY ROAD COMM	Railroad Street	Seney	(906) 341-5634	50	$59.50
16	Schoolcra	MANISTIQUE, CITY OF	300 N Maple Street	Manistique	(906) 450-2060	200	$59.50
17	Schoolcra	SCHOOLCRAFT COUNTY ROAD COMM	332N East Road	Manistique	(906) 341-5634	100	$59.50

Seasonal Back Up 2012/2013 Road Salt- Local Units of Government - North 2 Region

Item	County	Org. Name	Drop Point Address	City	Org. Phone	nal>50 c	Price
1	Alpena	ALPENA PUBLIC SCHOOLS	3500 S. 3rd. Ave	Alpena	(989) 358-5794	8	$57.45
2	Alpena	ALPENA PUBLIC SCHOOLS	3303 S. 3rd. Ave.	Alpena	(989) 358-5794	8	$57.45
3	Alpena	ALPENA PUBLIC SCHOOLS	2373 Gordon Rd.	Alpena	(989) 358-5794	8	$57.45
4	Alpena	ALPENA, CITY OF	1001 Long Lake Avenue	Alpena	(989) 354-1780	900	$57.45
5	Antrim	ANTRIM COUNTY ROAD COMMISSION	319 E. Lincoln Street	Mancelona	(231) 587-8521	400	$64.30
6	Antrim	ANTRIM COUNTY ROAD COMMISSION	1762 S. Main St. (M-88)	Central Lake	(231) 587-8521	300	$64.30
7	Antrim	ANTRIM COUNTY ROAD COMMISSION	13796 Winters Road	Kewadin	(231) 587-8521	100	$64.30

NAS-Seasonal Back-Up
071B1300341

8	Benzie	BENZIE COUNTY ROAD COMMISSION	10658 Deadstream Road	Honor	(231) 325-3051	1000	$63.63
9	Charlevoi	CHARLEVOIX COUNTY ROAD COMMISSIOI	11705 SHAW ROAD	CHARLEVOIX	(231) 582-7330	1000	$64.16
10	Charlevoi	CHARLEVOIX COUNTY ROAD COMMISSIOI	1251 BOYNE AVENUE	BOYNE CITY	(231) 582-7330	2000	$64.16
11	Charlevoi	CHARLEVOIX, CITY OF	229 Stover Rd.	Charlevoix	(231) 547-3276	150	$64.16
12	Cheboyga	CHEBOYGAN, CITY OF	1003 N. Huron Street	CHEBOYGAN	231-627-2582	200	$63.21
13	Cheboyga	CHEBOYGAN COUNTY ROAD COMMISSIOI	729 North Main Street	Cheboygan	(231) 238-7775	1000	$63.21
14	Cheboyga	CHEBOYGAN COUNTY ROAD COMMISSIOI	5302 South Straits Hwy	Indian River	(231) 238-7775	400	$63.21
15	Cheboyga	CHEBOYGAN COUNTY ROAD COMMISSIOI	3998 South Black River Road	Onaway	(231) 238-7775	150	$63.21
16	Crawford	CRAWFORD COUNTY ROAD COMMISSION	500 huron st	grayling	(989) 348-2281	2000	$60.59
17	Emmet	PETOSKEY PUBLIC SCHOOLS	1008 Franklin st.	Petoskey	(231) 348-2344	150	$63.55
18	Emmet	MACKINAW CITY	102 S Huron	Mackinaw City	(231) 436-5351	150	$63.55
19	Emmet	EMMET COUNTY ROAD COMMISSION	2265 East Hathaway Road	Harbor Springs	231-347-8142	1500	$63.55
20	Emmet	EMMET COUNTY ROAD COMMISSION	6227 East Levering Road	Levering	231-347-8142	1500	$63.55
21	Emmet	HARBOR SPRINGS, CITY OF	204 E Fairview St	Harbor Springs	(231) 526-2104	350	$63.55
22	Emmet	PETOSKEY, CITY OF	110 WEST SHERIDAN	PETOSKEY	(231) 347-2500	2500	$63.55
23	Grand Tra	GRAND TRAVERSE COUNTY ROAD COMMI	1881 LaFranier	Traverse City	(231) 922-4848	6000	$65.35
24	Grand Tra	GRAND TRAVERSE COUNTY ROAD COMMI	1471 East M 113	Kingsley	(231) 922-4848	2500	$65.35
25	Grand Tra	TRAVERSE CITY, CITY OF	625 WOODMERE AVENUE	TRAVERSE CITY	(231) 922-4900	300	$65.35
26	Iosco	EAST TAWAS, CITY OF	810 W. Westover St	East Tawas	(989) 362-6161	50	$58.83
27	Iosco	IOSCO COUNTY ROAD COMMISSION	3939 W. M-55	Tawas City	(989) 362-4433	550	$58.83
28	Iosco	IOSCO COUNTY ROAD COMMISSION	554 Forest Road	Oscoda	(989) 362-4433	450	$58.83
29	Kalkaska	KALKASKA COUNTY ROAD COMMISSION	1049 Island Lake Road	Kalkaska	(231) 258-2242	2700	$65.01
30	Leelanau	LEELANAU COUNTY ROAD COMMISSION	129 Church Street	Maple City	(231) 271-3993	800	$65.64
31	Leelanau	LEELANAU COUNTY ROAD COMMISSION	10550 E Eckerle Road	Suttons Bay	(231) 271-3993	1000	$65.64
32	Manistee	MANISTEE, CITY OF	280 Washington Street	Manistee	(231) 723-7132	500	$60.34
33	Manistee	MANISTEE COUNTY ROAD COMMISSION	8946 Chippewa Hwy	Bear Lake	(231) 889-0000	100	$60.34
34	Mason	LUDINGTON, CITY OF	800 BLK. N. HARRISON	LUDINGTON	(231) 843-2873	1200	$62.82
35	Mason	MASON COUNTY ROAD COMMISSION	510 E State Street	Scottville	(231) 757-2882	500	$62.82
36	Missauke	MISSAUKEE COUNTY ROAD COMMISSION	1199 N. Morey Rd.	Lake City	(231) 839-4361	1000	$66.67
37	Montmor	MONTMORENCY COUNTY ROAD COMMIS	11445 M-32	Atlanta	(989) 785-3334	800	$59.63

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38	Ogemaw	OGEMAW COUNTY ROAD COMMISSION	1250 S. M-33	West Branch	(989) 345-2240	500	$59.14
39	Ogemaw	WEST BRANCH, CITY OF	403 S FIRST ST	WEST BRANCH	(989) 345-0500	150	$59.14
40	Osceola	EVART, CITY OF	5468 110th ave	Evart	(231) 734-2101	100	$63.38
41	Osceola	MARION, VILLAGE OF	2897 SIXTEEN MILE RD.	MARION	(231) 743-6801	50	$63.38
42	Osceola	OSCEOLA COUNTY ROAD COMMISSION	4737 Makwa Dr	Hersey	(231) 832-5171	800	$63.38
43	Osceola	OSCEOLA COUNTY ROAD COMMISSION	13353 20 Mile Rd	Tustin	(231) 832-5171	700	$63.38
44	Oscoda	OSCODA COUNTY ROAD COMMISSION	1251 Gerber Road	Mio	(989) 826-3213	50	$62.75
45	Otsego	GAYLORD, CITY OF	102 East Seventh Street	Gaylord	(989) 732-4060	1500	$63.23
46	Presque I	PRESQUE ISLE COUNTY ROAD COMM	657 South Bradley Hwy	Rogers City	(989) 734-2216	500	$61.28
47	Presque I	PRESQUE ISLE COUNTY ROAD COMM	19916 M-68	Onaway	(989) 734-2216	500	$61.28
48	Presque I	PRESQUE ISLE COUNTY ROAD COMM	11472 Michigan Ave	Posen	(989) 734-2216	300	$61.28
49	Presque I	ROGERS CITY, CITY OF	1221 RIVERVIEW	ROGERS CITY	(989) 734-2191	100	$61.28
50	Roscomm	ROSCOMMON COUNTY ROAD COMM	820 E. West Branch Rd.	Prudenville	(989) 366-0333	1000	$61.67
51	Roscomm	ROSCOMMON COUNTY ROAD COMM	601 S. Main St.	Roscommon	(989) 366-0333	1000	$61.67
52	Roscomm	ROSCOMMON COUNTY ROAD COMM	1772 S. Loxley Rd.	Houghton Lake	(989) 366-0333	200	$61.67
53	Wexford	WEXFORD COUNTY ROAD COMMISSION	85 W M-115	BOON	(231) 775-9731	500	$63.66

Seasonal Back-Up 2012/2013 Road Salt-Local Units of Government- Bay Region

Item	County	Org. Name	Drop Point Address	City	Org. Phone	nal>50 c	Price
1	Arenac	STANDISH, CITY OF	909 W Cedar	Standish	(989) 846-9588	100	$59.64
2	Arenac	ARENAC COUNTY ROAD COMMISSION	CRC, 4295 W. M61	Standish	(989) 653-2411	700	$59.64
3	Bay	BAY REGIONAL MEDICAL CENTER	129 tuscola ave.	bay city	(989) 894-3488	200	$56.30
4	Bay	ESSEXVILLE, CITY OF	1500 Pine St	Essexville	(989) 893-7192	100	$56.30
5	Bay	AUBURN, CITY OF	113 E. Elm Street	Auburn	(989) 662-6761	150	$56.30
6	Bay	DELTA COLLEGE	Delta Collgee, 1961 Delta Rc	University Cen	(989) 686-9228	100	$56.30
7	Bay	BAY CITY, CITY OF	800 S. Water Street	Bay City	(989) 894-8115	500	$56.30
8	Bay	PINCONNING, CITY OF	130 Van Etten St.	Pinconning	(989) 879-2360	50	$56.30
9	Bay	BAY COUNTY ROAD COMMISSION	2600 E. Beaver Rd. (west)	Kawkawlin	(989) 686-4610	4000	$56.30
10	Bay	BAY COUNTY ROAD COMMISSION	1383 E. Pinconning Rd. (nort	Pinconning	(989) 686-4610	500	$56.30

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11	Bay	BAY COUNTY ROAD COMMISSION	1816 W. 27th Street (east)	Bay City	(989) 686-4610	500	$56.30
12	Clare	CLARE COUNTY ROAD COMMISSION	3900 E. Mannsiding	Harrison	(989) 539-2151	150	$62.56
13	Clare	FARWELL, VILLAGE OF	202 W. Fifth St	Clare	(989) 588-9530	50	$62.56
14	Clare	CLARE, CITY OF	601 W. Fifth Street	Clare	(989) 386-2182	150	$62.56
15	Genesse	GOODRICH, VILLAGE OF	7338 S State	Goodrich	(810) 636-2570	150	$58.87
16	Genesse	MT MORRIS CONSOLIDATED SCHOOLS	12356 Walter Street	Mt. Morris	(810) 591-8760	50	$58.87
17	Genesse	MT. MORRIS, CITY OF	720 Hughes	Mt. Morris	(810) 686-8380	150	$58.87
18	Genesse	DAVISON, CITY OF	408 Dayton Street	Davison	(810) 653-2191	200	$58.87
19	Genesse	MOTT COMMUNITY COLLEGE	1401 E Court St	Flint	(810) 762-0048	450	$58.87
20	Genesse	FENTON AREA PUBLIC SCHOOLS	3200 Donaldson Dr.	Fenton	(810) 591-8908	200	$58.87
21	Genesse	CLIO, CITY OF	210 N. Railway	Clio	(810) 686-5850	300	$58.87
22	Gladwin	BEAVERTON, CITY OF	130 Saginaw St.	Beaverton	(989) 435-9343	100	$61.54
23	Gladwin	GLADWIN, CITY OF	201 South State Street	Gladwin	(989) 426-9231	300	$61.54
24	Gladwin	GLADWIN COUNTY ROAD COMMISSION	301 S. State Street	Gladwin	(989) 426-7441	250	$61.54
25	Gratiot	ALMA, CITY OF	800 Washington	Alma	463-8339	50	$59.64
26	Gratiot	ITHACA, CITY OF	210 S ELM STREET	ITHACA	(989) 875-3200	400	$59.64
27	Gratiot	GRATIOT COUNTY ROAD COMMISSION	920 center street	ithaca	(989) 875-3820	700	$59.64
28	Gratiot	ST. LOUIS, CITY OF	320 E. Prospect St.	St. Louis	(989) 681-3644	200	$59.64
29	Isabella	MT. PLEASANT, CITY OF	1303 N. Franklin Street	Mt. Pleasant	(989) 779-5401	500	$58.27
30	Isabella	LAKE ISABELLA, VILLAGE OF	201 S. Coldwater Road	Lake Isabella	(989) 644-8654	100	$58.27
31	Isabella	CENTRAL MICHIGAN UNIVERSITY	Bellows	Mt Pleasant	(989) 774-3118	500	$58.27
32	Isabella	ISABELLA COUNTY ROAD COMMISSION	5037 W. Airline Rd.	Weidman	(989) 773-7131	100	$58.27
33	Isabella	ISABELLA COUNTY ROAD COMMISSION	2261 E. Remus Rd.	Mt. Pleasant	(989) 773-7131	500	$58.27
34	Isabella	SHEPHERD, VILLAGE OF	208 W. Boulevard	Shepherd	(989) 828-5062	150	$58.27
35	Midland	MIDLAND, CITY OF	4811 N Saginaw Road	Midland	(989) 837-3300	2000	$59.37
36	Midland	MIDLAND COUNTY ROAD COMMISSION	2334 North Meridian Rd.	Sanford	(989) 687-9060	2500	$59.37
37	Midland	COLEMAN, CITY OF	108 Jackson St.	Coleman	(989) 465-9182	150	$59.37
38	Saginaw	SAGINAW VALLEY STATE UNIVERSITY	7400 Bay Road	University Cen	(989) 964-4101	100	$55.93
39	Saginaw	SAGINAW, CITY OF	1435 S. Washington Ave.	Saginaw	(989) 759-1413	2000	$55.93
40	Saginaw	COVENANT HEALTHCARE	5606 N. Westervelt Sargent	Saginaw	(989) 583-4090	500	$55.93

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41	Saginaw	BIRCH RUN, VILLAGE OF	12060 Heath Street	Birch Run	(989) 624-5711	200	$55.93
42	Saginaw	SAGINAW COUNTY ROAD COMMISSION	330 Cedar St.	Saginaw	(989) 399-3773	2100	$55.93
43	Saginaw	SAGINAW COUNTY ROAD COMMISSION	720 Lansing St.	Saginaw	(989) 399-3773	2100	$55.93
44	Saginaw	SAGINAW COUNTY ROAD COMMISSION	3110 Sheridan Ave.	Saginaw	(989) 399-3773	4200	$55.93
45	Saginaw	FRANKENMUTH, CITY OF	216 W. Schleier	Frankenmuth	(989) 652-3443	350	$55.93
46	Saginaw	CHESANING, VILLAGE OF	1100 E. Broad Street	Chesaning	(989) 845-3800	50	$55.93

Seasonal Back-up-2012/2013 Road Salt - Local Units of Government - Southwest Region

Item	County	Org. Name	Drop Point Address	City	Org. Phone	asonal>!	Price
1	Allegan	OTSEGO, CITY OF	243 N FARMER	OTSEGO	(269) 692-3391	400	$60.21
2	Allegan	ALLEGAN COUNTY ROAD COMMISSION	1308 Lincoln Road	Allegan	(269) 673-2184	750	$60.21
3	Allegan	ALLEGAN COUNTY ROAD COMMISSION	5337 124th Avenue (M-89)	Fennville	(269) 673-2184	750	$60.21
4	Allegan	ALLEGAN COUNTY ROAD COMMISSION	2594 -12th Street	Shelbyville	(269) 673-2184	750	$60.21
5	Allegan	ALLEGAN COUNTY ROAD COMMISSION	3667 - 136th Avenue	Hamilton	(269) 673-2184	750	$60.21
6	Allegan	PLAINWELL COMMUNITY SCHOOLS	680 Starr Rd	Plainwell	(269) 685-6338	150	$60.21
7	Allegan	DOUGLAS, CITY OF	26 Bayou Dr.	Douglas	(616) 836-1263	300	$60.21
8	Allegan	SAUGATUCK, CITY OF	3383 Blue Star Highway	Saugatuck	(269) 857-2603	150	$60.21
9	Allegan	PLAINWELL, CITY OF	126 Fairlane Street	Plainwell	(269)685-9363	400	$60.21
10	Allegan	HOLLAND, CITY OF	333 Wyngarden Way	Holland	(616) 928-2400	2000	$60.21
11	Allegan	ALLEGAN, CITY OF	691 Airway Dr.	Alleagan	(269) 686-1115	300	$60.21
12	Allegan	WAYLAND, CITY OF	965 S. Main Street	Wayland	(269) 792-0686	150	$60.21
13	Berrien	COLOMA, CITY OF	175 North St.	Coloma	(269) 468-6606	200	$54.44
14	Berrien	BUCHANAN, CITY OF	606 Clark Street	Buchanan	(269) 208-0346	150	$54.44
15	Berrien	STEVENSVILLE VILLAGE OF	5768 St. Joseph Ave.	Stevensville	(269) 429-1802	100	$54.44
16	Berrien	NEW BUFFALO, CITY OF	204 E Jefferson Street	New Buffalo	(269) 469-1500	200	$54.44
17	Berrien	NILES, CITY OF	1815 Eagle Street	Niles	(269) 683-4700	500	$54.44
18	Berrien	BENTON HARBOR, CITY OF	768 PAW PAW AVENUE	BENTON HARB	(269) 927-8445	1000	$54.44
19	Berrien	WATERVLIET, CITY OF	235 Butternut Street	Watervliet	(269) 463-4041	100	$54.44
20	Berrien	BERRIEN SPRINGS, VILLAGE OF	Andrews University	Berrien Spring	(269) 473-6921	50	$54.44
21	Berrien	BERRIEN SPRINGS, VILLAGE OF	540 N. Bluff	Berrien Spring	(269) 473-6921	50	$54.44

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22	Berrien	BERRIEN COUNTY ROAD COMMISSION	1940 Bakertown Road	Buchanan	(269) 925-1196	1200	$54.44
23	Berrien	BERRIEN COUNTY ROAD COMMISSION	9200 Hills Road	Baroda	(269) 925-1196	1500	$54.44
24	Berrien	BERRIEN COUNTY ROAD COMMISSION	2860 E. Napier	Benton Harbor	(269) 925-1196	1300	$54.44
25	Berrien	BERRIEN COUNTY ROAD COMMISSION	6248 W. Main Street	Eau Claire	(269) 925-1196	500	$54.44
26	Berrien	BERRIEN COUNTY ROAD COMMISSION	625 E. Ash Street	Three Oaks	(269) 925-1196	150	$54.44
27	Berrien	BERRIEN COUNTY ROAD COMMISSION	3377 Hennessey Road	Watervliet	(269) 925-1196	100	$54.44
28	Berrien	BARODA, VILLAGE OF	9205 First Street	Baroda	(269) 422-1779	100	$54.44
29	Berrien	THREE OAKS, VILLAGE OF	Street Dept garage on centr	Three Oaks	(269) 756-9221	150	$54.44
30	Calhoun	BATTLE CREEK, CITY OF	2000 W. River Road	Battle Creek	(269) 966-1646	5000	$58.04
31	Calhoun	SPRINGFIELD, CITY OF	601 Avenue A	Springfield	(269) 965-3774	450	$58.04
32	Cass	CASS COUNTY ROAD COMMISSION	340 N O Keefe St	Cassopolis	(269) 445-8611	1200	$61.05
33	Cass	DOWAGIAC, CITY OF	302 Wolf Street	Dowagiac	(269) 782-8200	100	$61.05
34	Cass	MARCELLUS, VILLAGE OF	390 East Monroe St.	Marcellus	(269) 646-5485	50	$61.05
35	St. Joseph	STURGIS, CITY OF	805 N. Centerville Rd.	Sturgis	(269) 651-2879	150	$62.13
36	St. Joseph	THREE RIVERS, CITY OF	1015 S. Lincoln Ave	Three Rivers	(269) 273-1845	200	$62.13
37	VanBuren	SOUTH HAVEN, CITY OF	1199 8th Ave	South Haven	(269) 637-0737	400	$59.18
38	VanBuren	PAW PAW, VILLAGE OF	110 Harry L. Bush Blvd.	Paw Paw	(269) 657-3169	150	$59.18
39	VanBuren	DECATUR, VILLAGE OF	114 Eli St.	Decatur	(269) 423-6114	100	$59.18
40	VanBuren	HARTFORD, CITY OF	200 Beechwood	Hartford	(269) 621-2477	150	$59.18
41	VanBuren	VAN BUREN COUNTY ROAD COMM	204 S. SECOND ST.	LAWRENCE	(269)674-8011	1000	$59.18
42	VanBuren	VAN BUREN COUNTY ROAD COMM	325 W. KALAMAZOO ST.	BLOOMINGDA	(269)674-8011	800	$59.18
43	VanBuren	VAN BUREN COUNTY ROAD COMM	66180 M-43	BANGOR	(269)674-8011	750	$59.18

Seasonal Back-up-2012/2013 Road Salt-Local Units of Government-Grand Region

Item	County	Org. Name	Drop Point Address	City	Org. Phone	asonal>:	Price
1	Kent	EAST GRAND RAPIDS, CITY OF	2310 Reeds Lake Blvd	East Grand Rap	(616) 940-4870	900	$63.20
2	Kent	KENT CITY, VILLAGE OF	300 Spring Street	Kent City	(616) 678-7232	50	$63.20
3	Mecosta	BIG RAPIDS, CITY OF	325 N DeKrafft Avenue	Big Rapids	(231) 592-4015	400	$61.59
4	Mecosta	FERRIS STATE UNIVERSITY	111 West Knollview	Big Rapids	(231) 591-2925	100	$61.59

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5	Mecosta	MECOSTA COUNTY ROAD COMMISSION	120 N DeKrafft	Big Rapids	(231) 796-2611	1000	$61.59
6	Mecosta	MECOSTA COUNTY ROAD COMMISSION	2945 Arthur Road	Remus	(231) 796-2611	1000	$61.59
7	Mecosta	MECOSTA COUNTY ROAD COMMISSION	19675 Jeffferson Road	Morley	(231) 796-2611	100	$61.59
8	Montcaln	STANTON, CITY OF	119 E. Lake St.	Stanton	(989) 831-9332	50	$63.20
9	Montcaln	HOWARD CITY, VILLAGE OF	125 Shaw	Howard City	(231) 937-4311	50	$63.20
10	Montcaln	GREENVILLE, CITY OF	218 E. FAIRPLAINS	GREENVILLE	(616) 754-5098	900	$63.20
11	Muskegon	MUSKEGON, CITY OF	1350 E. Keating	Muskegon	(231) 724-4100	2500	$56.14
12	Muskegon	NORTH MUSKEGON, CITY OF	2701 Celery Lane	North Muskeg	(231) 744-4437	400	$56.14
13	Muskegon	NORTON SHORES, CITY OF	85 EAST MOUNT GARFIELD I	NORTON SHOR	(231) 798-4391	1000	$56.14
14	Muskegon	NORTON SHORES, CITY OF	1174 EAST MOUNT GARFIEL	NORTON SHOR	(231) 798-4391	1000	$56.14
15	Muskegon	FRUITPORT, VILLAGE OF	45 N 2ND Avenue	Fruitport	(231) 865-3234	50	$56.14
16	Muskegon	MUSKEGON HEIGHTS, CITY OF	3124 WOOD ST	MUSKEGON H	(231) 739-3378	300	$56.14
17	Muskegon	RAVENNA, VILLAGE OF	12090 Crockery Creek Drive	Ravenna	(231) 853-2360	200	$56.14
18	Muskegon	MUSKEGON COUNTY ROAD COMM	7100 Whitehall Rd	Whitehall	(231) 788-7260	6000	$56.14
19	Muskegon	MUSKEGON COUNTY ROAD COMM	7700 E Apple Ave (M46)	Muskegon	(231) 788-7260	3000	$56.14
20	Newaygo	NEWAYGO COUNTY ROAD COMMISSION	White Cloud Facility 935 E. C	White Cloud	(231)689-6682	2000	$61.85
21	Newaygo	NEWAYGO COUNTY ROAD COMMISSION	Newayo Facility 8527 S. Mus	Newaygo	(231)689-6682	1000	$61.85

Seasonal Back-Up-2012/2013 Road Salt-Local Units of Government-University Region

Item	County	Org. Name	Drop Point Address	City	Org. Phone	nal>50 c	Price
1	Lenawee	CLINTON, VILLAGE OF	311 River St	Clinton	(517) 456-7494	50	$49.07
2	Lenawee	ADRIAN, CITY OF	231 Race St	Adrian	(517) 264-4842	1000	$49.07
3	Lenawee	BRITTON, VILLAGE OF	257 Maple St	Britton	(734) 828-7282	50	$49.07
4	Lenawee	HUDSON, CITY OF	41 Jackson Street	Hudson	(517) 403-9216	100	$49.07
5	Monroe	SOUTH ROCKWOOD, VILLAGE OF	5676 Carleton-Rockwood Rc	South Rockwo	(734) 379-3683	100	$48.26
6	Monroe	MONROE COUNTY ROAD COMM	840 South Telegraph Road	Monroe	(734) 240-5109	3000	$48.26
7	Monroe	MONROE COUNTY COMM COLLEGE	1555 South Raisinville Road	Monroe	(734) 384-4141	25	$48.26
8	Monroe	MONROE COUNTY COMM COLLEGE	1555 South Raisinville Road	Monroe	(734) 384-4141	25	$48.26
9	Monroe	Milan, City of	455 Squires Drive	Milan	(734) 439-1501	300	$48.26

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Seasonal Back-up-2012/2013 Road Salt-Local Units of Government-Metro Region

Item	County	Org. Name	Drop Point Address	City	Org. Phone	nal>50 c	Price
1	Wayne	WAYNE COUNTY	PELHAM ROAD S. OF I-94	TAYLOR	(313) 224-8269	3500	55.72
2	Wayne	WAYNE COUNTY	3825 HOWE ROAD (WAYNE	WAYNE	(313) 224-8269	8000	55.72
3	Wayne	WAYNE COUNTY	14380 WYOMING AVE (WYC	DETROIT	(313) 224-8269	7000	55.72
4	Wayne	WAYNE COUNTY	5811 BRUSH STREET (EXPRE	DETROIT	(313) 224-8269	1000	55.72
5	Wayne	WAYNE COUNTY	21300 SIBLEY ROAD (SIBLEY	WYANDOTTE	(313) 224-8269	4500	55.72
6	Wayne	WAYNE COUNTY	15645 GODDARD RD (GODD	SOUTHGATE	(313) 224-8269	5000	55.72
7	Wayne	WAYNE COUNTY	20041 HOOVER RD (HOOVE	DETROIT	(313) 224-8269	4000	55.72
8	Wayne	WAYNE COUNTY	11002 HERN ST (HERN YARD	DETROIT	(313) 224-8269	1000	55.72
9	Wayne	WAYNE COUNTY	CANIFF @ GREELEY (CANIFF	DETROIT	(313) 224-8269	1000	55.72

Salt, Bulk Rock, Seasonal Backup
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MICHIGAN DEPARTMENT OF TRANSPORTATION DROP POINTS:
SUPERIOR REGION

Item	County	Drop Point	Regular Salt	Price
1	Alger	CRC, M-77, Grand Marais (906) 387-2042	300	$55.40
2	Alger	Limestone, N3284 M-67, Limestone (906) 387-2042	2,000	$55.40
3	Alger	Munising, E9264 M-28, Munising (906) 387-2042	2,000	$55.40
4	Baraga	Salt Shed, School St., Covington (906) 524-6124	50	$66.81
5	Baraga	MDOT Garage, 301 Winter St., L'Anse (906) 524-6124	50	$66.81
6	Chippewa	CRC, M-48, Goetzville (906) 624-7333	850	$66.33
7	Chippewa	Eckerman, M-28, Eckerman (906) 635-5295	3,000	$66.33
8	Delta	CRC, County Rd., 3000 32nd Ave North, Escanaba (906) 786-3200	1,500	$51.06
9	Delta	CRC, 9931 Y.25 Rd., Rapid River (906) 786-3200	2,000	$51.06
10	Dickinson	Felch Salt Shed, W6370 M-69, Iron Mountain (906) 774-1588	200	$56.26
11	Dickinson	CRC, Lincoln St., Quinnesec (906) 774-1588	200	$56.26
12	Gogebic	Marenisco, 302 Main St., Marenisco (906) 787-2273	700	$71.88
13	Gogebic	CRC, Old US-2, Wakefield (906) 667-0233	700	$71.88
14	Gogebic	Watersmeet, E23859 E. Ave., Watersmeet (906) 358-4575	700	$71.88
15	Houghton	51750 Industrial Drive, Calumet (906) 483-3937	50	$71.33
16	Iron	CRC,JCT Townline Rd. & Co Rd. 643, Amasa (906) 875-3151	50	$67.38
17	Iron	Crystal Falls, 114 Oss Rd., Crystal Falls (906) 875-3151	200	$67.38
18	Iron	CRC, 708 W. Franklin St., Iron River (906) 265-4622	800	$67.38
19	Keweenaw	CRC, 1916 4th St. Mohawk (906) 337-1610	200	$73.89

Salt, Bulk Rock, Seasonal Backup
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20	Luce	CRC, 423 W. McMillan Ave., Newberry (906) 293-5741	300	$65.50
21	Mackinac	CRC, E2670 St Ignace Road, St. Ignace 906-643-7333	200	$65.50
22	Mackinac	MDOT Garage, M-117, Engadine 906-477-6323	500	$65.50
23	Mackinac	Mackinac Bridge Authority, 333 I-75 (906) 643-7600	100	$65.50
24	Mackinac	MDOT Garage, 500 Ferry Lane, St. Ignace (906) 643-8700	500	$65.50
25	Menominee	Stephenson, W. 5416 Belgiantown Rd., Stephenson (906) 863-5100	900	$59.23
26	Menominee	Menominee, 3224 10th St., Menominee (906) 863-3686	800	$59.23
27	Menominee	CRC, US-2, Powers (906) 497-5234	800	$59.23
28	Ontonagon	Bergland, 5650 M-64 N., Bergland (906) 575-3552	300	$71.04
29	Ontonagon	Bruce Crossing, 5346 W. M-28, Bruce Crossing (906) 827-3433	300	$71.04
30	Ontonagon	Mass City, 1212 Adventure Ave., Mass City (906) 883-3303	200	$71.04
31	Ontonagon	CRC, US-45, Ontonagon (906) 884-4650	200	$71.04
32	Schoolcraft	CRC, East Rd., Manistique (906) 341-5634	2,250	$59.50
33	Schoolcraft	Seney, M-28, Seney (906) 341-5634	1,800	$59.50
Total Department of Transportation Tons for Superior Region:			24,700	

Salt, Bulk Rock, Seasonal Backup
Contract #071B1300341

MICHIGAN DEPARTMENT OF TRANSPORTATION DROP POINTS:
NORTH REGION

Item	County	Drop Point	Regular Salt	Price
1	Alcona	CRC, 301 N. Lake St., Lincoln (989) 736-8168	600	$60.10
2	Alpena	(CRC)1400 N. Bagley St., Alpena (989) 354-3252 Ext 227 Glenn	600	$57.45
3	Antrim	Central Lake, 1762 S. Main (M-88) (231) 587-8521	400	$64.30
4	Antrim	Kewadin, 13796 Winters Rd., Elk Rapids (231) 587-8521	100	$64.30
5	Antrim	CRC, 319 E. Lincoln St., Mancelona (231) 587-8521	500	$64.30
6	Benzie	CRC, 11318 Main St., Honor (231)325-3051	2,000	$63.63
7	Charlevoix	CRC, 1251 Boyne Ave., Boyne City (231) 582-7330	2,000	$64.16
8	Charlevoix	Ironton, 11705 Shaw Rd., Charlevoix (231) 582-7330	1,200	$64.16
9	Cheboygan	CRC, 729 N. Main St., Cheboygan (231) 238-7775	1,500	$63.21
10	Cheboygan	CRC, 3998 S Black River Rd.,Tower (231)238-7775	300	$63.21
11	Cheboygan	CRC 5302 S. Straits Hwy, Indian River (231) 238-7775	2,000	$63.21
12	Crawford	CRC, 500 Huron St., Grayling (989) 348-2281	2,000	$60.59
13	Emmet	CRC, 2265 E. Hathaway, Harbor Springs (231) 347-8142	1,500	$63.55
14	Emmet	Levering, 6227 E. Levering Rd., Levering (231) 347-8142	1,500	$63.55
15	Grand Traverse	Kingsley, M-113, Kingsley (231) 922-4848	1,000	$65.35
16	Grand Traverse	CRC, 1881 Lafrainer Rd., Traverse City (231) 922-4848 ext. 101	2,000	$65.35
17	Iosco	Oscoda Garage, 554 Forrest Rd, Oscoda (989) 362-4433	280	$58.83
18	Iosco	CRC, 3939 M-55, Tawas City (989) 362-4433	780	$58.83
19	Kalkaska	MDOT Garage, 809 N. Birch, RT. 4, Kalkaska (231) 258-5611	2,000	$65.01
20	Lake	CRC, 1180 N. Michigan Ave., Baldwin (231) 745-4666	1,500	$63.92
21	Leelanau	CRC, 10550 E. Eckerle Rd., Suttons Bay (231) 271-3993 ext. 22	2,000	$65.64
22	Leelanau	Maple City, 129 Church St. (231) 271-3993 ext. 22	2,000	$65.64
23	Manistee	8946 Chippewa HWY, Bear Lake (231) 889-0000	100	$60.34
24	Mason	CRC, 510 E. State St., Scottville (231) 757-2882	1,500	$62.82
25	Missaukee	CRC, 1199 N. Morey, Lake City (231) 839-4361	500	$66.67

Salt, Bulk Rock, Seasonal Backup
Contract #071B1300341

		(231) 839-4361	500	$66.67
26	Montmorency	MDOT Garage, 134900 M-32/M-33, Atlanta		
		(989) 785-3514	400	$59.63
27	Ogemaw	Branch, I-75 Cook Rd.		
		(989) 345-0234	1,000	$59.14
28	Ogemaw	CRC, 1250 S. M-33, West Branch		
		(989) 345-0234	400	$59.14
29	Oscoda	MDOT Garage, 1163 West M-72, Mio		
		(989) 826-3663	400	$62.75
30	Otsego	CRC, 669 W. McCoy Rd., Gaylord		
		(989) 732-5202	1,500	$63.23
31	Osceola	MDOT Garage, 2897 Sixteen Mile Rd., Marion		
		(231) 743-6831	800	$63.38
32	Osceola	MDOT Garage, 19424 US-10, Reed City		
		(231) 832-5322	2,300	$63.38
33	Presque Isle	19916 M-68, Onaway		
		(989) 733-8731	500	$61.28
34	Presque Isle	CRC, 657 S. Bradley Hwy., Rogers City		
		(989) 734-2216	800	$61.28
35	Presque Isle	11472 Michigan Ave., Posen		
		(989) 766-2680	400	$61.28
36	Roscommon	Houghton Lake		
		(989) 366-0333	800	$61.67
37	Roscommon	CRC, 820 East West Branch Rd. (M-55)		
		Prudenville, (989)366-0333	2,900	$61.67
38	Roscommon	601 S. Main St., Roscommon		
		(989) 366-0333	1,800	$61.67
39	Wexford	CRC, 85 West M-115, Boon		
		(231) 775-9731	4,200	$63.66
40	Wexford	CRC, 9990 E. 34 Rd. Cadillac, MI		
		(231) 775-9731	50	$63.66
Total Department of Transportation Tons for North Region:			48,110	

Salt, Bulk Rock, Seasonal Backup
Contract #071B1300341

MICHIGAN DEPARTMENT OF TRANSPORTATION DROP POINTS:
GRAND REGION

Item	County	Drop Point	Regular Salt	Price
1	Mecosta	CRC, 120 N. Dekraft, Big Rapids		
		(231) 796-2611	1,200	$61.59
2	Mecosta	Morley, 19675 Jefferson Rd., Morley		
		(231) 796-2611	100	$61.59
3	Mecosta	Remus, 2945 Arthur Rd., Remus		
		(231) 796-2611	1,100	$61.59
4	Oceana	CRC, 100 West M20		
		(231) 873-4226	2,500	$58.50
5	Oceana	CRC, 107 Polk Rd., Hart		
		(231) 873-4226	7,000	$58.50
6	Newaygo	8527 S. Mundy Ave, Newaygo		
		(231) 689-6682	1,000	$61.85
7	Newaygo	CRC, 935 One Mile Road, White Cloud		
		(231) 689-6682	3,000	$61.85
Total Department of Transportation Tons for Grand Region			15,900	

Salt, Bulk Rock, Seasonal Backup
Contract #071B1300341

MICHIGAN DEPARTMENT OF TRANSPORTATION DROP POINTS: BAY REGION				
Item	**County**	**Drop Point**	**Regular Salt**	**Price**
1	Arenac	CRC, 4295 W. M-61, Standish (989) 846-2553	1,700	$59.64
2	Bay	E. District Garage, 1810 Erwin Nearing Dr, Bay City (989) 892-4681	600	$56.30
3	Bay	CRC, 2600 E. Beaver Rd., Kawkawlin (989) 686-4610	3,500	$56.30
4	Bay	N. District Garage, 1383 E. Pinconning Rd, Pinconning, (989) 879-3761	600	$56.30
5	Clare	CRC, Mannsinding Rd., Harrison (989) 539-2151	1,500	$62.56
6	Gladwin	CRC, 301 State St., Gladwin (989) 426-7441	800	$61.54
7	Gratiot	CRC, 920 E. Center St., Ithaca (989) 875-3811	750	$59.64
8	Isabella	MDOT Garage, 1212 Corporate Dr., Mt. Pleasant (989) 773-3532	800	$58.27
9	Midland	CRC, 2334 N. Meridian, Sanford (989) 687-9060	1,500	$59.37
10	Saginaw	MDOT Garage, 1459 South Graham M-52, Saginaw (989) 781-2310	1,800	$55.93
11	Saginaw	MDOT Garage, 3502 E. Washington Ave, Saginaw (989) 755-1197	1,400	$55.93
Total Department of Transportation Tons for Bay Region:			14,950	

Salt, Bulk Rock, Seasonal Backup
Contract #071B1300341

MICHIGAN DEPARTMENT OF TRANSPORTATION DROP POINTS:
SOUTHWEST REGION

Item	County	Drop Point	Tons	Price
1	Allegan	MDOT Garage, 5252 E. M-89, Fennville (269) 561-6701	2,500	$60.21
2	Allegan	MDOT Garage, 596 11th St., Plainwell (269) 685-5350	3,000	$60.21
4	Berrien	MDOT Garage 5948 Sawyer Rd., Sawyer (269) 426-3700	2,500	$54.44
5	Berrien	MDOT Garage, 2200 East US-12, Niles (269) 683-2855	3,500	$54.44
6	Berrien	MDOT Garage, 3880 Red Arrow Rd., Coloma (269) 849-1162	4,000	$54.44
7	Calhoun	MDOT Garage, 1242 S. Kalamazoo Ave., Marshall (269) 781-2894	2,500	$58.04
8	Calhoun	CRC, 13300 Fifteen Mile Rd., Marshall (269) 781-9841	4,000	$58.04
9	Calhoun	CRC, 1040 South Raymond Rd, Battle Creek (269) 781-9841 / 269-209-5607	2,200	$58.04
10	Cass	MDOT Garage, 61535 M-40, Jones (269) 224-5808	2,500	$61.05
11	Van Buren	MDOT Garage, 09235 Blue Star Mem. Hwy., South Haven (269) 637-2408	2,750	$59.18
			29,450	

Salt, Bulk Rock, Seasonal Backup
Contract #071B1300341

MICHIGAN DEPARTMENT OF TRANSPORTATION DROP POINTS:
UNIVERSITY REGION

Item	County	Drop Point	Late Fill Salt	Price
1	Lenawee	MDOT Garage, 2451 N. Adrian Highway, Adrian		
		(517) 263-0564	2,000	$48.26
			2,000	

Form No. DTMB-3521 (Rev. 4/2012)
AUTHORITY: Act 431 of 1984
COMPLETION: Required
PENALTY: Contract change will not be executed unless form is filed

STATE OF MICHIGAN
DEPARTMENT OF TECHNOLOGY, MANAGEMENT AND BUDGET
PROCUREMENT
P.O. BOX 30026, LANSING, MI 48909
OR
530 W. ALLEGAN, LANSING, MI 48933

CHANGE NOTICE NO. 3
to
CONTRACT NO. 071B1300341
between
THE STATE OF MICHIGAN
and

NAME & ADDRESS OF CONTRACTOR:	PRIMARY CONTACT	EMAIL
North American Salt Company	**Patrick Heenan**	**heenanp@compassminerals.com**
Highway Sales Department	TELEPHONE	CONTRACTOR #, MAIL CODE
9900 West 10th Street, Suite 600 **Overland, KS 66210**	**(800) 323-1641**	

STATE CONTACTS	AGENCY	NAME	PHONE	EMAIL
CONTRACT COMPLIANCE INSPECTOR:	**MDOT**	**Tim Croze**	**(517) 322-3385**	**crozet@michigan.gov**
BUYER:	**DTMB**	**Lymon Hunter**	**(517) 241-1145**	**hunterl@michigan.gov**

CONTRACT SUMMARY:

DESCRIPTION: **Salt, Bulk Salt, Seasonal Back Up- Michigan Department of Transportation**

INITIAL EFFECTIVE DATE	INITIAL EXPIRATION DATE	AVAILABLE OPTIONS	CURRENT EXPIRATION DATE
September 1, 2011	**August 31, 2016**	**2, 1 Yr. Options**	**August 31, 2016**
PAYMENT TERMS	F.O.B	SHIPPED	SHIPPED FROM
½% 10 Net 30 Days	**Delivered and Unloaded**	**Per the attached terms and conditions**	**Various**

ALTERNATE PAYMENT OPTIONS:	AVAILABLE TO MiDEAL PARTICIPANTS
☐ P-card ☐ Direct Voucher (DV) ☐ Other	☒ YES ☐ NO

MINIMUM DELIVERY REQUIREMENTS:

N/A

DESCRIPTION OF CHANGE NOTICE:

OPTION EXERCISED:	IF YES, EFFECTIVE DATE OF CHANGE:	NEW EXPIRATION DATE:
☒ NO ☐ YES		

Effective September 1, 2012, the Drop Points for 2012-2013 Road Salt Year are per the attached spreadsheets. This Contract is also INCREASED by $9,592,962.50.

All other terms, conditions, specification, and pricing remain the same.

Per agency (Terry Harris dated 4/27/12) and vendor (Pat Heenan dated 6/20/12) agreement, DTMB Procurement approval, and the approval of State Administrative Board dated June 30, 2011.

VALUE/COST OF CHANGE NOTICE:	**$9,592,962.50**
ESTIMATED REVISED AGGREGATE CONTRACT VALUE:	**$21,435,418.50**

FOR THE CONTRACTOR:	FOR THE STATE:
North American Salt Company	
Firm Name	Signature
	Jeff Brownlee, Chief Procurement Officer
Authorized Agent Signature	Name/Title
	DTMB Procurement
Authorized Agent (Print or Type)	Enter Name of Agency
Date	Date

Seasonal Back-up 2012/2013 Road Salt - Local Units of Government - Superior 2 Region

Item	County	Org. Name	Drop Point Address	City	Org. Phone	Seasonal>50	Price
1	Alger	MUNISING, CITY OF	Industrial Park Dr. Lot 9	Munising	(906) 387-2095	1000	$55.40
2	Alger	ALGER COUNTY ROAD COMMISSION	E9264 M-28	Munising	(906) 387-2042	250	$55.40
3	Alger	ALGER COUNTY ROAD COMMISSION	N3284 M-67	Munising	(906) 387-2042	150	$55.40
4	Baraga	BARAGA COUNTY RD. COMMISSION	18139 US 41 South	LAnse	(906) 524-7270	100	$66.81
5	Delta	ESCANABA, CITY OF	1715 Sheridan Road	Escanaba	(906) 786-4141	600	$51.06
6	Delta	GLADSTONE, CITY OF	30 Michigan Avenue	Gladstone	(906) 428-9577	100	$51.06
7	Delta	DELTA COUNTY ROAD COMMISSION	9931 Y.25 Lane	Rapid River	(906) 786-3200	1000	$51.06
8	Delta	DELTA COUNTY ROAD COMMISSION	3000 32nd Ave. North	Escanaba	(906) 786-3200	1000	$51.06
9	Gogebic	WAKEFIELD, CITY OF	311 Sunday Lake Street	Wakefield	(906) 229-5132	100	$71.88
10	Gogebic	IRONWOOD, CITY OF	300 N. Lake Street	Ironwood	(906) 932-5050	200	$71.88
11	Iron	CASPIAN CITY	340 Caspian Av. Salt Barn	Caspian	(906) 265-2514	100	$67.38
12	Menominee	MENOMINEE COUNTY ROAD COMM	3224 10th Street	Menominee	(906) 753-6914	150	$59.23
13	Menominee	MENOMINEE COUNTY ROAD COMM	W3850 US 2 & 41	Powers	(906) 753-6914	150	$59.23
14	Menominee	HANNAHVILLE INDIAN COMMUNITY	W300 NO 39TH RD	WILSON	(906) 723-2650	50	$59.23
15	Schoolcraft	SCHOOLCRAFT COUNTY ROAD COMM	Railroad Street	Seney	(906) 341-5634	50	$59.50
16	Schoolcraft	MANISTIQUE, CITY OF	300 N Maple Street	Manistique	(906) 450-2060	200	$59.50
17	Schoolcraft	SCHOOLCRAFT COUNTY ROAD COMM	332N East Road	Manistique	(906) 341-5634	100	$59.50

Seasonal Back Up 2012/2013 Road Salt- Local Units of Government - North 2 Region

Item	County	Org. Name	Drop Point Address	City	Org. Phone	Seasonal>50 or <50	Price
1	Alpena	ALPENA PUBLIC SCHOOLS	3500 S. 3rd. Ave	Alpena	(989) 358-5794	8	$57.45
2	Alpena	ALPENA PUBLIC SCHOOLS	3303 S. 3rd. Ave.	Alpena	(989) 358-5794	8	$57.45
3	Alpena	ALPENA PUBLIC SCHOOLS	2373 Gordon Rd.	Alpena	(989) 358-5794	8	$57.45
4	Antrim	ANTRIM COUNTY ROAD COMMISSION	319 E. Lincoln Street	Mancelona	(231) 587-8521	400	$64.30
5	Antrim	ANTRIM COUNTY ROAD COMMISSION	1762 S. Main St. (M-88)	Central Lake	(231) 587-8521	300	$64.30
6	Antrim	ANTRIM COUNTY ROAD COMMISSION	13796 Winters Road	Kewadin	(231) 587-8521	100	$64.30
7	Benzie	BENZIE COUNTY ROAD COMMISSION	10658 Deadstream Road	Honor	(231) 325-3051	1000	$63.63

8	Charlevoix	CHARLEVOIX COUNTY ROAD COMMISSION	11705 SHAW ROAD	CHARLEVOIX	(231) 582-7330	1000	$64.16
9	Charlevoix	CHARLEVOIX COUNTY ROAD COMMISSION	1251 BOYNE AVENUE	BOYNE CITY	(231) 582-7330	2000	$64.16
10	Charlevoix	CHARLEVOIX, CITY OF	229 Stover Rd.	Charlevoix	(231) 547-3276	150	$64.16
11	Cheboygan	CHEBOYGAN, CITY OF	1003 N. Huron Street	CHEBOYGAN	231-627-2582	200	$63.21
12	Cheboygan	CHEBOYGAN COUNTY ROAD COMMISSION	729 North Main Street	Cheboygan	(231) 238-7775	1000	$63.21
13	Cheboygan	CHEBOYGAN COUNTY ROAD COMMISSION	5302 South Straits Hwy	Indian River	(231) 238-7775	400	$63.21
14	Cheboygan	CHEBOYGAN COUNTY ROAD COMMISSION	3998 South Black River Road	Onaway	(231) 238-7775	150	$63.21
15	Crawford	CRAWFORD COUNTY ROAD COMMISSION	500 huron st	grayling	(989) 348-2281	2000	$60.59
16	Emmet	PETOSKEY PUBLIC SCHOOLS	1008 Franklin st.	Petoskey	(231) 348-2344	150	$63.55
17	Emmet	MACKINAW CITY	102 S Huron	Mackinaw City	(231) 436-5351	150	$63.55
18	Emmet	EMMET COUNTY ROAD COMMISSION	2265 East Hathaway Road	Harbor Springs	231-347-8142	1500	$63.55
19	Emmet	EMMET COUNTY ROAD COMMISSION	6227 East Levering Road	Levering	231-347-8142	1500	$63.55
20	Emmet	HARBOR SPRINGS, CITY OF	204 E Fairview St	Harbor Springs	(231) 526-2104	350	$63.55
21	Emmet	PETOSKEY, CITY OF	110 WEST SHERIDAN	PETOSKEY	(231) 347-2500	2500	$63.55
22	Traverse	GRAND TRAVERSE COUNTY ROAD COMMISSION	1881 LaFranier	Traverse City	(231) 922-4848	6000	$65.35
23	Traverse	GRAND TRAVERSE COUNTY ROAD COMMISSION	1471 East M 113	Kingsley	(231) 922-4848	2500	$65.35
24	Traverse	TRAVERSE CITY, CITY OF	625 WOODMERE AVENUE	TRAVERSE CITY	(231) 922-4900	300	$65.35
25	Iosco	EAST TAWAS, CITY OF	810 W. Westover St	East Tawas	(989) 362-6161	50	$58.83
26	Iosco	IOSCO COUNTY ROAD COMMISSION	3939 W. M-55	Tawas City	(989) 362-4433	550	$58.83
27	Iosco	IOSCO COUNTY ROAD COMMISSION	554 Forest Road	Oscoda	(989) 362-4433	450	$58.83
28	Kalkaska	KALKASKA COUNTY ROAD COMMISSION	1049 Island Lake Road	Kalkaska	(231) 258-2242	2700	$65.01
29	Leelanau	LEELANAU COUNTY ROAD COMMISSION	129 Church Street	Maple City	(231) 271-3993	800	$65.64
30	Leelanau	LEELANAU COUNTY ROAD COMMISSION	10550 E Eckerle Road	Suttons Bay	(231) 271-3993	1000	$65.64
31	Manistee	MANISTEE, CITY OF	280 Washington Street	Manistee	(231) 723-7132	500	$60.34
32	Manistee	MANISTEE COUNTY ROAD COMMISSION	8946 Chippewa Hwy	Bear Lake	(231) 889-0000	100	$60.34
33	Mason	LUDINGTON, CITY OF	800 BLK. N. HARRISON	LUDINGTON	(231) 843-2873	1200	$62.82
34	Mason	MASON COUNTY ROAD COMMISSION	510 E State Street	Scottville	(231) 757-2882	500	$62.82
35	Missaukee	MISSAUKEE COUNTY ROAD COMMISSION	1199 N. Morey Rd.	Lake City	(231) 839-4361	1000	$66.67
36	y	MONTMORENCY COUNTY ROAD COMMISSION	11445 M-32	Atlanta	(989) 785-3334	800	$59.63
37	Ogemaw	OGEMAW COUNTY ROAD COMMISSION	1250 S. M-33	West Branch	(989) 345-2240	500	$59.14

38	Ogemaw	WEST BRANCH, CITY OF	403 S FIRST ST	WEST BRANCH	(989) 345-0500	150	$59.14
39	Osceola	EVART, CITY OF	5468 110th ave	Evart	(231) 734-2101	100	$63.38
40	Osceola	MARION, VILLAGE OF	2897 SIXTEEN MILE RD.	MARION	(231) 743-6801	50	$63.38
41	Osceola	OSCEOLA COUNTY ROAD COMMISSION	4737 Makwa Dr	Hersey	(231) 832-5171	800	$63.38
42	Osceola	OSCEOLA COUNTY ROAD COMMISSION	13353 20 Mile Rd	Tustin	(231) 832-5171	700	$63.38
43	Oscoda	OSCODA COUNTY ROAD COMMISSION	1251 Gerber Road	Mio	(989) 826-3213	50	$62.75
44	Otsego	GAYLORD, CITY OF	102 East Seventh Street	Gaylord	(989) 732-4060	1500	$63.23
45	Presque Isle	PRESQUE ISLE COUNTY ROAD COMM	657 South Bradley Hwy	Rogers City	(989) 734-2216	500	$61.28
46	Presque Isle	PRESQUE ISLE COUNTY ROAD COMM	19916 M-68	Onaway	(989) 734-2216	500	$61.28
47	Presque Isle	PRESQUE ISLE COUNTY ROAD COMM	11472 Michigan Ave	Posen	(989) 734-2216	300	$61.28
48	Presque Isle	ROGERS CITY, CITY OF	1221 RIVERVIEW	ROGERS CITY	(989) 734-2191	100	$61.28
49	Roscommon	ROSCOMMON COUNTY ROAD COMM	820 E. West Branch Rd.	Prudenville	(989) 366-0333	1000	$61.67
50	Roscommon	ROSCOMMON COUNTY ROAD COMM	601 S. Main St.	Roscommon	(989) 366-0333	1000	$61.67
51	Roscommon	ROSCOMMON COUNTY ROAD COMM	1772 S. Loxley Rd.	Houghton Lake	(989) 366-0333	200	$61.67
52	Wexford	WEXFORD COUNTY ROAD COMMISSION	85 W M-115	BOON	(231) 775-9731	500	$63.66

Seasonal Back-Up 2012/2013 Road Salt-Local Units of Government- Bay Region

Item	County	Org. Name	Drop Point Address	City	Org. Phone	Seasonal>50 or <50	Price
1	Arenac	STANDISH, CITY OF	909 W Cedar	Standish	(989) 846-9588	100	$59.64
2	Arenac	ARENAC COUNTY ROAD COMMISSION	CRC, 4295 W. M61	Standish	(989) 653-2411	700	$59.64
3	Bay	BAY REGIONAL MEDICAL CENTER	129 tuscola ave.	bay city	(989) 894-3488	200	$56.30
4	Bay	ESSEXVILLE, CITY OF	1500 Pine St	Essexville	(989) 893-7192	100	$56.30
5	Bay	AUBURN, CITY OF	113 E. Elm Street	Auburn	(989) 662-6761	150	$56.30
6	Bay	DELTA COLLEGE	Delta Collgee, 1961 Delta Road	University Center	(989) 686-9228	100	$56.30
7	Bay	BAY CITY, CITY OF	800 S. Water Street	Bay City	(989) 894-8115	500	$56.30
8	Bay	PINCONNING, CITY OF	130 Van Etten St.	Pinconning	(989) 879-2360	50	$56.30
9	Bay	BAY COUNTY ROAD COMMISSION	2600 E. Beaver Rd. (west)	Kawkawlin	(989) 686-4610	4000	$56.30
10	Bay	BAY COUNTY ROAD COMMISSION	1383 E. Pinconning Rd. (north)	Pinconning	(989) 686-4610	500	$56.30
11	Bay	BAY COUNTY ROAD COMMISSION	1816 W. 27th Street (east)	Bay City	(989) 686-4610	500	$56.30

12	Clare	CLARE COUNTY ROAD COMMISSION	3900 E. Mannsiding	Harrison	(989) 539-2151	150	$62.56
13	Clare	FARWELL, VILLAGE OF	202 W. Fifth St	Clare	(989) 588-9530	50	$62.56
14	Clare	CLARE, CITY OF	601 W. Fifth Street	Clare	(989) 386-2182	150	$62.56
15	Genesse	GOODRICH, VILLAGE OF	7338 S State	Goodrich	(810) 636-2570	150	$58.87
16	Genesse	MT MORRIS CONSOLIDATED SCHOOLS	12356 Walter Street	Mt. Morris	(810) 591-8760	50	$58.87
17	Genesse	MT. MORRIS, CITY OF	720 Hughes	Mt. Morris	(810) 686-8380	150	$58.87
18	Genesse	DAVISON, CITY OF	408 Dayton Street	Davison	(810) 653-2191	200	$58.87
19	Genesse	MOTT COMMUNITY COLLEGE	1401 E Court St	Flint	(810) 762-0048	450	$58.87
20	Genesse	FENTON AREA PUBLIC SCHOOLS	3200 Donaldson Dr.	Fenton	(810) 591-8908	200	$58.87
21	Genesse	CLIO, CITY OF	210 N. Railway	Clio	(810) 686-5850	300	$58.87
22	Gladwin	BEAVERTON, CITY OF	130 Saginaw St.	Beaverton	(989) 435-9343	100	$61.54
23	Gladwin	GLADWIN, CITY OF	201 South State Street	Gladwin	(989) 426-9231	300	$61.54
24	Gladwin	GLADWIN COUNTY ROAD COMMISSION	301 S. State Street	Gladwin	(989) 426-7441	250	$61.54
25	Gratiot	ALMA, CITY OF	800 Washington	Alma	463-8339	50	$59.64
26	Gratiot	ITHACA, CITY OF	210 S ELM STREET	ITHACA	(989) 875-3200	400	$59.64
27	Gratiot	GRATIOT COUNTY ROAD COMMISSION	920 center street	ithaca	(989) 875-3820	700	$59.64
28	Gratiot	ST. LOUIS, CITY OF	320 E. Prospect St.	St. Louis	(989) 681-3644	200	$59.64
29	Isabella	MT. PLEASANT, CITY OF	1303 N. Franklin Street	Mt. Pleasant	(989) 779-5401	500	$58.27
30	Isabella	LAKE ISABELLA, VILLAGE OF	201 S. Coldwater Road	Lake Isabella	(989) 644-8654	100	$58.27
31	Isabella	CENTRAL MICHIGAN UNIVERSITY	Bellows	Mt Pleasant	(989) 774-3118	500	$58.27
32	Isabella	ISABELLA COUNTY ROAD COMMISSION	5037 W. Airline Rd.	Weidman	(989) 773-7131	100	$58.27
33	Isabella	ISABELLA COUNTY ROAD COMMISSION	2261 E. Remus Rd.	Mt. Pleasant	(989) 773-7131	500	$58.27
34	Isabella	SHEPHERD, VILLAGE OF	208 W. Boulevard	Shepherd	(989) 828-5062	150	$58.27
35	Midland	MIDLAND, CITY OF	4811 N Saginaw Road	Midland	(989) 837-3300	2000	$59.37
36	Midland	MIDLAND COUNTY ROAD COMMISSION	2334 North Meridian Rd.	Sanford	(989) 687-9060	2500	$59.37
37	Midland	COLEMAN, CITY OF	108 Jackson St.	Coleman	(989) 465-9182	150	$59.37
38	Saginaw	SAGINAW VALLEY STATE UNIVERSITY	7400 Bay Road	University Center	(989) 964-4101	100	$55.93
39	Saginaw	SAGINAW, CITY OF	1435 S. Washington Ave.	Saginaw	(989) 759-1413	2000	$55.93
40	Saginaw	COVENANT HEALTHCARE	5606 N. Westervelt Sargent Dock	Saginaw	(989) 583-4090	500	$55.93
41	Saginaw	BIRCH RUN, VILLAGE OF	12060 Heath Street	Birch Run	(989) 624-5711	200	$55.93

42	Saginaw	SAGINAW COUNTY ROAD COMMISSION	330 Cedar St.	Saginaw	(989) 399-3773	2100	$55.93
43	Saginaw	SAGINAW COUNTY ROAD COMMISSION	720 Lansing St.	Saginaw	(989) 399-3773	2100	$55.93
44	Saginaw	SAGINAW COUNTY ROAD COMMISSION	3110 Sheridan Ave.	Saginaw	(989) 399-3773	4200	$55.93
45	Saginaw	FRANKENMUTH, CITY OF	216 W. Schleier	Frankenmuth	(989) 652-3443	350	$55.93
46	Saginaw	CHESANING, VILLAGE OF	1100 E. Broad Street	Chesaning	(989) 845-3800	50	$55.93

Seasonal Back-up-2012/2013 Road Salt - Local Units of Government - Southwest Region

Item	County	Org. Name	Drop Point Address	City	Org. Phone	Seasonal>50	Price
1	Allegan	OTSEGO, CITY OF	243 N FARMER	OTSEGO	(269) 692-3391	400	$60.21
2	Allegan	ALLEGAN COUNTY ROAD COMMISSION	1308 Lincoln Road	Allegan	(269) 673-2184	750	$60.21
3	Allegan	ALLEGAN COUNTY ROAD COMMISSION	5337 124th Avenue (M-89)	Fennville	(269) 673-2184	750	$60.21
4	Allegan	ALLEGAN COUNTY ROAD COMMISSION	2594 -12th Street	Shelbyville	(269) 673-2184	750	$60.21
5	Allegan	ALLEGAN COUNTY ROAD COMMISSION	3667 - 136th Avenue	Hamilton	(269) 673-2184	750	$60.21
6	Allegan	PLAINWELL COMMUNITY SCHOOLS	680 Starr Rd	Plainwell	(269) 685-6338	150	$60.21
7	Allegan	DOUGLAS, CITY OF	26 Bayou Dr.	Douglas	(616) 836-1263	300	$60.21
8	Allegan	SAUGATUCK, CITY OF	3383 Blue Star Highway	Saugatuck	(269) 857-2603	150	$60.21
9	Allegan	PLAINWELL, CITY OF	126 Fairlane Street	Plainwell	(269)685-9363	400	$60.21
10	Allegan	HOLLAND, CITY OF	333 Wyngarden Way	Holland	(616) 928-2400	2000	$60.21
11	Allegan	ALLEGAN, CITY OF	691 Airway Dr.	Alleagan	(269) 686-1115	300	$60.21
12	Allegan	WAYLAND, CITY OF	965 S. Main Street	Wayland	(269) 792-0686	150	$60.21
13	Berrien	COLOMA, CITY OF	175 North St.	Coloma	(269) 468-6606	200	$54.44
14	Berrien	BUCHANAN, CITY OF	606 Clark Street	Buchanan	(269) 208-0346	150	$54.44
15	Berrien	STEVENSVILLE VILLAGE OF	5768 St. Joseph Ave.	Stevensville	(269) 429-1802	100	$54.44
16	Berrien	NEW BUFFALO, CITY OF	204 E Jefferson Street	New Buffalo	(269) 469-1500	200	$54.44
17	Berrien	NILES, CITY OF	1815 Eagle Street	Niles	(269) 683-4700	500	$54.44
18	Berrien	BENTON HARBOR, CITY OF	768 PAW PAW AVENUE	BENTON HARBOR	(269) 927-8445	1000	$54.44
19	Berrien	WATERVLIET, CITY OF	235 Butternut Street	Watervliet	(269) 463-4041	100	$54.44
20	Berrien	BERRIEN SPRINGS, VILLAGE OF	Andrews University	Berrien Springs	(269) 473-6921	50	$54.44
21	Berrien	BERRIEN SPRINGS, VILLAGE OF	540 N. Bluff	Berrien Springs	(269) 473-6921	50	$54.44

22	Berrien	BERRIEN COUNTY ROAD COMMISSION	1940 Bakertown Road	Buchanan	(269) 925-1196	1200	$54.44
23	Berrien	BERRIEN COUNTY ROAD COMMISSION	9200 Hills Road	Baroda	(269) 925-1196	1500	$54.44
24	Berrien	BERRIEN COUNTY ROAD COMMISSION	2860 E. Napier	Benton Harbor	(269) 925-1196	1300	$54.44
25	Berrien	BERRIEN COUNTY ROAD COMMISSION	6248 W. Main Street	Eau Claire	(269) 925-1196	500	$54.44
26	Berrien	BERRIEN COUNTY ROAD COMMISSION	625 E. Ash Street	Three Oaks	(269) 925-1196	150	$54.44
27	Berrien	BERRIEN COUNTY ROAD COMMISSION	3377 Hennessey Road	Watervliet	(269) 925-1196	100	$54.44
28	Berrien	BARODA, VILLAGE OF	9205 First Street	Baroda	(269) 422-1779	100	$54.44
29	Berrien	THREE OAKS, VILLAGE OF	Street Dept garage on central dr	Three Oaks	(269) 756-9221	150	$54.44
30	Calhoun	BATTLE CREEK, CITY OF	2000 W. River Road	Battle Creek	(269) 966-1646	5000	$58.04
31	Calhoun	SPRINGFIELD, CITY OF	601 Avenue A	Springfield	(269) 965-3774	450	$58.04
32	Cass	CASS COUNTY ROAD COMMISSION	340 N O Keefe St	Cassopolis	(269) 445-8611	1200	$61.05
33	Cass	DOWAGIAC, CITY OF	302 Wolf Street	Dowagiac	(269) 782-8200	100	$61.05
34	Cass	MARCELLUS, VILLAGE OF	390 East Monroe St.	Marcellus	(269) 646-5485	50	$61.05
35	St. Joseph	STURGIS, CITY OF	805 N. Centerville Rd.	Sturgis	(269) 651-2879	150	$62.13
36	St. Joseph	THREE RIVERS, CITY OF	1015 S. Lincoln Ave	Three Rivers	(269) 273-1845	200	$62.13
37	VanBuren	SOUTH HAVEN, CITY OF	1199 8th Ave	South Haven	(269) 637-0737	400	$59.18
38	VanBuren	PAW PAW, VILLAGE OF	110 Harry L. Bush Blvd.	Paw Paw	(269) 657-3169	150	$59.18
39	VanBuren	DECATUR, VILLAGE OF	114 Eli St.	Decatur	(269) 423-6114	100	$59.18
40	VanBuren	HARTFORD, CITY OF	200 Beechwood	Hartford	(269) 621-2477	150	$59.18
41	VanBuren	VAN BUREN COUNTY ROAD COMM	204 S. SECOND ST.	LAWRENCE	(269)674-8011	1000	$59.18
42	VanBuren	VAN BUREN COUNTY ROAD COMM	325 W. KALAMAZOO ST.	LE	(269)674-8011	800	$59.18
43	VanBuren	VAN BUREN COUNTY ROAD COMM	66180 M-43	BANGOR	(269)674-8011	750	$59.18

Seasonal Back-up-2012/2013 Road Salt-Local Units of Government-Grand Region

Item	County	Org. Name	Drop Point Address	City	Org. Phone	Seasonal>50	Price
1	Kent	EAST GRAND RAPIDS, CITY OF	2310 Reeds Lake Blvd	East Grand Rapids	(616) 940-4870	900	$63.20
2	Kent	KENT CITY, VILLAGE OF	300 Spring Street	Kent City	(616) 678-7232	50	$63.20
3	Mecosta	BIG RAPIDS, CITY OF	325 N DeKrafft Avenue	Big Rapids	(231) 592-4015	400	$61.59
4	Mecosta	FERRIS STATE UNIVERSITY	111 West Knollview	Big Rapids	(231) 591-2925	100	$61.59

5	Mecosta	MECOSTA COUNTY ROAD COMMISSION	120 N DeKrafft	Big Rapids	(231) 796-2611	1000	$61.59
6	Mecosta	MECOSTA COUNTY ROAD COMMISSION	2945 Arthur Road	Remus	(231) 796-2611	1000	$61.59
7	Mecosta	MECOSTA COUNTY ROAD COMMISSION	19675 Jeffferson Road	Morley	(231) 796-2611	100	$61.59
8	Montcalm	STANTON, CITY OF	119 E. Lake St.	Stanton	(989) 831-9332	50	$63.20
9	Montcalm	HOWARD CITY, VILLAGE OF	125 Shaw	Howard City	(231) 937-4311	50	$63.20
10	Montcalm	GREENVILLE, CITY OF	218 E. FAIRPLAINS	GREENVILLE	(616) 754-5098	900	$63.20
11	Muskegon	MUSKEGON, CITY OF	1350 E. Keating	Muskegon	(231) 724-4100	2500	$56.14
12	Muskegon	NORTH MUSKEGON, CITY OF	2701 Celery Lane	Muskegon	(231) 744-4437	400	$56.14
13	Muskegon	NORTON SHORES, CITY OF	85 EAST MOUNT GARFIELD RD.	SHORES	(231) 798-4391	1000	$56.14
14	Muskegon	NORTON SHORES, CITY OF	1174 EAST MOUNT GARFIELD RD.	SHORES	(231) 798-4391	1000	$56.14
15	Muskegon	FRUITPORT, VILLAGE OF	45 N 2ND Avenue	Fruitport	(231) 865-3234	50	$56.14
16	Muskegon	MUSKEGON HEIGHTS, CITY OF	3124 WOOD ST	HTS,	(231) 739-3378	300	$56.14
17	Muskegon	RAVENNA, VILLAGE OF	12090 Crockery Creek Drive	Ravenna	(231) 853-2360	200	$56.14
18	Muskegon	MUSKEGON COUNTY ROAD COMM	7100 Whitehall Rd	Whitehall	(231) 788-7260	6000	$56.14
19	Muskegon	MUSKEGON COUNTY ROAD COMM	7700 E Apple Ave (M46)	Muskegon	(231) 788-7260	3000	$56.14
20	Newaygo	NEWAYGO COUNTY ROAD COMMISSION	Rd	White Cloud	(231)689-6682	2000	$61.85
21	Newaygo	NEWAYGO COUNTY ROAD COMMISSION	Newayo Facility 8527 S. Mundy	Newaygo	(231)689-6682	1000	$61.85

Seasonal Back-Up-2012/2013 Road Salt-Local Units of Government-University Region

Item	County	Org. Name	Drop Point Address	City	Org. Phone	Seasonal>50 or <50	Price
1	Lenawee	CLINTON, VILLAGE OF	311 River St	Clinton	(517) 456-7494	50	$49.07
2	Lenawee	ADRIAN, CITY OF	231 Race St	Adrian	(517) 264-4842	1000	$49.07
3	Lenawee	BRITTON, VILLAGE OF	257 Maple St	Britton	(734) 828-7282	50	$49.07
4	Lenawee	HUDSON, CITY OF	41 Jackson Street	Hudson	(517) 403-9216	100	$49.07
5	Monroe	SOUTH ROCKWOOD, VILLAGE OF	5676 Carleton-Rockwood Rd.	Rockwood	(734) 379-3683	100	$48.26
6	Monroe	MONROE COUNTY ROAD COMM	840 South Telegraph Road	Monroe	(734) 240-5109	3000	$48.26
7	Monroe	MONROE COUNTY COMM COLLEGE	1555 South Raisinville Road	Monroe	(734) 384-4141	25	$48.26
8	Monroe	MONROE COUNTY COMM COLLEGE	1555 South Raisinville Road	Monroe	(734) 384-4141	25	$48.26
9	Monroe	Milan, City of	455 Squires Drive	Milan	(734) 439-1501	300	$48.26

Seasonal Back-up-2012/2013 Road Salt-Local Units of Government-Metro Region

Item	County	Org. Name	Drop Point Address	City	Org. Phone	Seasonal>50 or <50	Price
1	Wayne	WAYNE COUNTY	PELHAM ROAD S. OF I-94	TAYLOR	(313) 224-8269	3500	55.72
2	Wayne	WAYNE COUNTY	3825 HOWE ROAD (WAYNE YARD)	WAYNE	(313) 224-8269	8000	55.72
3	Wayne	WAYNE COUNTY	21500 WYOMING AVE (WYOMING YARD)	DETROIT	(313) 224-8269	7000	55.72
4	Wayne	WAYNE COUNTY	5811 BRUSH STREET (EXPRESSWAY)	DETROIT	(313) 224-8269	1000	55.72
5	Wayne	WAYNE COUNTY	21300 SIBLEY ROAD (SIBLEY YARD)	WYANDOTTE	(313) 224-8269	4500	55.72
6	Wayne	WAYNE COUNTY	25045 GOODARD RD (GOODARD YARD)	SOUTHGATE	(313) 224-8269	5000	55.72
7	Wayne	WAYNE COUNTY	20041 HOOVER RD (HOOVER YARD)	DETROIT	(313) 224-8269	4000	55.72
8	Wayne	WAYNE COUNTY	11002 HERN ST (HERN YARD)	DETROIT	(313) 224-8269	1000	55.72
9	Wayne	WAYNE COUNTY	CANIFF @ GREELEY (CANIFF YARD)	DETROIT	(313) 224-8269	1000	55.72

Salt, Bulk Rock, Seasonal Backup
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MICHIGAN DEPARTMENT OF TRANSPORTATION DROP POINTS:
SUPERIOR REGION

Item	County	Drop Point	Regular Salt	Price
1	Alger	CRC, M-77, Grand Marais (906) 387-2042	300	$55.40
2	Alger	Limestone, N3284 M-67, Limestone (906) 387-2042	2,000	$55.40
3	Alger	Munising, E9264 M-28, Munising (906) 387-2042	2,000	$55.40
4	Baraga	Salt Shed, School St., Covington (906) 524-6124	50	$66.81
5	Baraga	MDOT Garage, 301 Winter St., L'Anse (906) 524-6124	50	$66.81
6	Chippewa	CRC, M-48, Goetzville (906) 624-7333	850	$66.33
7	Chippewa	Eckerman, M-28, Eckerman (906) 635-5295	3,000	$66.33
8	Delta	CRC, County Rd., 3000 32nd Ave North, Escanaba (906) 786-3200	1,500	$51.06
9	Delta	CRC, 9931 Y.25 Rd., Rapid River (906) 786-3200	2,000	$51.06
10	Dickinson	Felch Salt Shed, W6370 M-69, Iron Mountain (906) 774-1588	200	$56.26
11	Dickinson	CRC, Lincoln St., Quinnesec (906) 774-1588	200	$56.26
12	Gogebic	Marenisco, 302 Main St., Marenisco (906) 787-2273	700	$71.88
13	Gogebic	CRC, Old US-2, Wakefield (906) 667-0233	700	$71.88
14	Gogebic	Watersmeet, E23859 E. Ave., Watersmeet (906) 358-4575	700	$71.88
15	Houghton	51750 Industrial Drive, Calumet (906) 483-3937	50	$71.33
16	Iron	CRC,JCT Townline Rd. & Co Rd. 643, Amasa (906) 875-3151	50	$67.38
17	Iron	Crystal Falls, 114 Oss Rd., Crystal Falls (906) 875-3151	200	$67.38
18	Iron	CRC, 708 W. Franklin St., Iron River (906) 265-4622	800	$67.38
19	Keweenaw	CRC, 1916 4th St. Mohawk (906) 337-1610	200	$73.89

		(906) 337-1610	200	$73.89
20	Luce	CRC, 423 W. McMillan Ave., Newberry (906) 293-5741	300	$65.50
21	Mackinac	CRC, E2670 St Ignace Road, St. Ignace 906-643-7333	200	$65.50
22	Mackinac	MDOT Garage, M-117, Engadine 906-477-6323	500	$65.50
23	Mackinac	Mackinac Bridge Authority, 333 I-75 (906) 643-7600	100	$65.50
24	Mackinac	MDOT Garage, 500 Ferry Lane, St. Ignace (906) 643-8700	500	$65.50
25	Menominee	Stephenson, W. 5416 Belgiantown Rd., Stephenson (906) 863-5100	900	$59.23
26	Menominee	Menominee, 3224 10th St., Menominee (906) 863-3686	800	$59.23
27	Menominee	CRC, US-2, Powers (906) 497-5234	800	$59.23
28	Ontonagon	Bergland, 5650 M-64 N., Bergland (906) 575-3552	300	$71.04
29	Ontonagon	Bruce Crossing, 5346 W. M-28, Bruce Crossing (906) 827-3433	300	$71.04
30	Ontonagon	Mass City, 1212 Adventure Ave., Mass City (906) 883-3303	200	$71.04
31	Ontonagon	CRC, US-45, Ontonagon (906) 884-4650	200	$71.04
32	Schoolcraft	CRC, East Rd., Manistique (906) 341-5634	2,250	$59.50
33	Schoolcraft	Seney, M-28, Seney (906) 341-5634	1,800	$59.50
Total Department of Transportation Tons for Superior Region:			24,700	

Salt, Bulk Rock, Seasonal Backup
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Item	County	Drop Point	Regular Salt	Price
1	Alcona	CRC, 301 N. Lake St., Lincoln (989) 736-8168	600	$60.10
2	Alpena	(CRC)1400 N. Bagley St., Alpena (989) 354-3252 Ext 227 Glenn	600	$57.45
3	Antrim	Central Lake, 1762 S. Main (M-88) (231) 587-8521	400	$64.30
4	Antrim	Kewadin, 13796 Winters Rd., Elk Rapids (231) 587-8521	100	$64.30
5	Antrim	CRC, 319 E. Lincoln St., Mancelona (231) 587-8521	500	$64.30
6	Benzie	CRC, 11318 Main St., Honor (231)325-3051	2,000	$63.63
7	Charlevoix	CRC, 1251 Boyne Ave., Boyne City (231) 582-7330	2,000	$64.16
8	Charlevoix	Ironton, 11705 Shaw Rd., Charlevoix (231) 582-7330	1,200	$64.16
9	Cheboygan	CRC, 729 N. Main St., Cheboygan (231) 238-7775	1,500	$63.21
10	Cheboygan	CRC, 3998 S Black River Rd.,Tower (231)238-7775	300	$63.21
11	Cheboygan	CRC 5302 S. Straits Hwy, Indian River (231) 238-7775	2,000	$63.21
12	Crawford	CRC, 500 Huron St., Grayling (989) 348-2281	2,000	$60.59
13	Emmet	CRC, 2265 E. Hathaway, Harbor Springs (231) 347-8142	1,500	$63.55
14	Emmet	Levering, 6227 E. Levering Rd., Levering (231) 347-8142	1,500	$63.55
15	Grand Traverse	Kingsley, M-113, Kingsley (231) 922-4848	1,000	$65.35
16	Grand Traverse	CRC, 1881 Lafrainer Rd., Traverse City (231) 922-4848 ext. 101	2,000	$65.35
17	Iosco	Oscoda Garage, 554 Forrest Rd, Oscoda (989) 362-4433	280	$58.83
18	Iosco	CRC, 3939 M-55, Tawas City (989) 362-4433	780	$58.83
19	Kalkaska	MDOT Garage, 809 N. Birch, RT. 4, Kalkaska (231) 258-5611	2,000	$65.01
20	Lake	CRC, 1180 N. Michigan Ave., Baldwin (231) 745-4666	1,500	$63.92
21	Leelanau	CRC, 10550 E. Eckerle Rd., Suttons Bay (231) 271-3993 ext. 22	2,000	$65.64
22	Leelanau	Maple City, 129 Church St. (231) 271-3993 ext. 22	2,000	$65.64
23	Manistee	8946 Chippewa HWY, Bear Lake (231) 889-0000	100	$60.34
24	Mason	CRC, 510 E. State St., Scottville (231) 757-2882	1,500	$62.82
25	Missaukee	CRC, 1199 N. Morey, Lake City (231) 839-4361	500	$66.67

Salt, Bulk Rock, Seasonal Backup
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26	Montmorency	MDOT Garage, 134900 M-32/M-33, Atlanta		
		(989) 785-3514	400	$59.63
27	Ogemaw	Branch, I-75 Cook Rd.		
		(989) 345-0234	1,000	$59.14
28	Ogemaw	CRC, 1250 S. M-33, West Branch		
		(989) 345-0234	400	$59.14
29	Oscoda	MDOT Garage, 1163 West M-72, Mio		
		(989) 826-3663	400	$62.75
30	Otsego	CRC, 669 W. McCoy Rd., Gaylord		
		(989) 732-5202	1,500	$63.23
31	Osceola	MDOT Garage, 2897 Sixteen Mile Rd., Marion		
		(231) 743-6831	800	$63.38
32	Osceola	MDOT Garage, 19424 US-10, Reed City		
		(231) 832-5322	2,300	$63.38
33	Presque Isle	19916 M-68, Onaway		
		(989) 733-8731	500	$61.28
34	Presque Isle	CRC, 657 S. Bradley Hwy., Rogers City		
		(989) 734-2216	800	$61.28
35	Presque Isle	11472 Michigan Ave., Posen		
		(989) 766-2680	400	$61.28
36	Roscommon	Houghton Lake		
		(989) 366-0333	800	$61.67
37	Roscommon	CRC, 820 East West Branch Rd. (M-55)		
		Prudenville, (989)366-0333	2,900	$61.67
38	Roscommon	601 S. Main St., Roscommon		
		(989) 366-0333	1,800	$61.67
39	Wexford	CRC, 85 West M-115, Boon		
		(231) 775-9731	4,200	$63.66
40	Wexford	CRC, 9990 E. 34 Rd. Cadillac, MI		
		(231) 775-9731	50	$63.66
Total Department of Transportation Tons for North Region:			48,110	

Salt, Bulk Rock, Seasonal Backup
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MICHIGAN DEPARTMENT OF TRANSPORTATION DROP POINTS:
GRAND REGION

Item	County	Drop Point	Regular Salt	Price
1	Mecosta	CRC, 120 N. Dekraft, Big Rapids		
		(231) 796-2611	1,200	$61.59
2	Mecosta	Morley, 19675 Jefferson Rd., Morley		
		(231) 796-2611	100	$61.59
3	Mecosta	Remus, 2945 Arthur Rd., Remus		
		(231) 796-2611	1,100	$61.59
4	Oceana	CRC, 100 West M20		
		(231) 873-4226	2,500	$58.50
5	Oceana	CRC, 107 Polk Rd., Hart		
		(231) 873-4226	7,000	$58.50
6	Newaygo	8527 S. Mundy Ave, Newaygo		
		(231) 689-6682	1,000	$61.85
7	Newaygo	CRC, 935 One Mile Road, White Cloud		
		(231) 689-6682	3,000	$61.85
Total Department of Transportation Tons for Grand Region			15,900	

Salt, Bulk Rock, Seasonal Backup
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MICHIGAN DEPARTMENT OF TRANSPORTATION DROP POINTS: BAY REGION				
Item	**County**	**Drop Point**	**Regular Salt**	**Price**
1	Arenac	CRC, 4295 W. M-61, Standish (989) 846-2553	1,700	$59.64
2	Bay	E. District Garage, 1810 Erwin Nearing Dr, Bay City (989) 892-4681	600	$56.30
3	Bay	CRC, 2600 E. Beaver Rd., Kawkawlin (989) 686-4610	3,500	$56.30
4	Bay	N. District Garage, 1383 E. Pinconning Rd, Pinconning, (989) 879-3761	600	$56.30
5	Clare	CRC, Mannsinding Rd., Harrison (989) 539-2151	1,500	$62.56
6	Gladwin	CRC, 301 State St., Gladwin (989) 426-7441	800	$61.54
7	Gratiot	CRC, 920 E. Center St., Ithaca (989) 875-3811	750	$59.64
8	Isabella	MDOT Garage, 1212 Corporate Dr., Mt. Pleasant (989) 773-3532	800	$58.27
9	Midland	CRC, 2334 N. Meridian, Sanford (989) 687-9060	1,500	$59.37
10	Saginaw	MDOT Garage, 1459 South Graham M-52, Saginaw (989) 781-2310	1,800	$55.93
11	Saginaw	MDOT Garage, 3502 E. Washington Ave, Saginaw (989) 755-1197	1,400	$55.93
Total Department of Transportation Tons for Bay Region:			14,950	

Salt, Bulk Rock, Seasonal Backup
Contract #071B1300341

MICHIGAN DEPARTMENT OF TRANSPORTATION DROP POINTS:
SOUTHWEST REGION

Item	County	Drop Point	Tons	Price
1	Allegan	MDOT Garage, 5252 E. M-89, Fennville (269) 561-6701	2,500	$60.21
2	Allegan	MDOT Garage, 596 11th St., Plainwell (269) 685-5350	3,000	$60.21
4	Berrien	MDOT Garage 5948 Sawyer Rd., Sawyer (269) 426-3700	2,500	$54.44
5	Berrien	MDOT Garage, 2200 East US-12, Niles (269) 683-2855	3,500	$54.44
6	Berrien	MDOT Garage, 3880 Red Arrow Rd., Coloma (269) 849-1162	4,000	$54.44
7	Calhoun	MDOT Garage, 1242 S. Kalamazoo Ave., Marshall (269) 781-2894	2,500	$58.04
8	Calhoun	CRC, 13300 Fifteen Mile Rd., Marshall (269) 781-9841	4,000	$58.04
9	Calhoun	CRC, 1040 South Raymond Rd, Battle Creek (269) 781-9841 / 269-209-5607	2,200	$58.04
10	Cass	MDOT Garage, 61535 M-40, Jones (269) 224-5808	2,500	$61.05
11	Van Buren	MDOT Garage, 09235 Blue Star Mem. Hwy., South Haven (269) 637-2408	2,750	$59.18
			29,450	

Salt, Bulk Rock, Seasonal Backup
Contract #071B1300341

MICHIGAN DEPARTMENT OF TRANSPORTATION DROP POINTS:
UNIVERSITY REGION

Item	County	Drop Point	Late Fill Salt	Price
1	Lenawee	MDOT Garage, 2451 N. Adrian Highway, Adrian		
		(517) 263-0564	2,000	$48.26
			2,000	

Form No. DMB 234 (Rev. 1/96)
AUTHORITY: Act 431 of 1984
COMPLETION: Required
PENALTY: Contract will not be executed unless form is filed

STATE OF MICHIGAN
DEPARTMENT OF TECHNOLOGY, MANAGEMENT AND BUDGET **September 20, 2011**
PURCHASING OPERATIONS
P.O. BOX 30026, LANSING, MI 48909
OR
530 W. ALLEGAN, LANSING, MI 48933

CHANGE NOTICE NO.2
TO
CONTRACT NO. 071B1300341
between
THE STATE OF MICHIGAN
and

NAME & ADDRESS OF CONTRACTOR **North American Salt Company** **Highway Sales Department** **9900 West 10th Street, Suite 600** **Overland, KS 66210** **Email:heenanp@compassminerals.com**	TELEPHONE Patrick Heenan **(800) 323-1641** CONTRACTOR NUMBER/MAIL CODE BUYER/CA (517) 241-1145 **Lymon C. Hunter, CPPB.**
Contract Compliance Inspector: Tim Croze (517) 322-3385 **Salt, Bulk Salt, Seasonal Back Up – Michigan Department of Transportation**	
CONTRACT PERIOD: 5 **yrs. + 2 one-year options** From: **September 1, 2011** To: **August 31, 2016**	
TERMS **1/2% 10 Net 30 Days**	SHIPMENT **Per the attached terms & conditions**
F.O.B. **Delivered and Unloaded**	SHIPPED FROM **Various**
ALTERNATE PAYMENT OPTIONS: ☐ P-card ☐ Direct Voucher (DV) ☐ Other	
MINIMUM DELIVERY REQUIREMENTS **N/A**	
MISCELLANEOUS INFORMATION:	

THIS CONTRACT IS EXTENDED TO LOCAL UNITS OF GOVERNMENT.

NATURE OF CHANGE(S):

Effective immediately, the contract end date is revised to August 31, 2016. Additionally, the awarded amount is hereby added to this contract reflecting the 2011/2012 expected contract spend. This amount is $11,842,456.00.

All other terms, conditions, pricing and specifications remain the same.

AUTHORITY/REASON(S):

Per DTMB Purchasing Operations approval and the approval of the State Administrative Board on June 30, 2011.

INCREASE: $11,842,456.00

TOTAL REVISED ESTIMATED CONTRACT VALUE: $11,842,456.00

Form No. DMB 234 (Rev. 1/96)
AUTHORITY: Act 431 of 1984
COMPLETION: Required
PENALTY: Contract will not be executed unless form is filed

STATE OF MICHIGAN
DEPARTMENT OF TECHNOLOGY, MANAGEMENT AND BUDGET **August 10, 2011**
PURCHASING OPERATIONS
P.O. BOX 30026, LANSING, MI 48909
OR
530 W. ALLEGAN, LANSING, MI 48933

CHANGE NOTICE No.1
TO
CONTRACT NO. 071B1300341
between
THE STATE OF MICHIGAN
and

NAME & ADDRESS OF CONTRACTOR **North American Salt Company** **Highway Sales Department** **9900 West 10th Street, Suite 600** **Overland, KS 66210** **Email:heenanp@compassminerals.com**	TELEPHONE Patrick Heenan **(800) 323-1641** CONTRACTOR NUMBER/MAIL CODE BUYER/CA (517) 241-1145 **Lymon C. Hunter, CPPB.**
Contract Compliance Inspector: Tim Croze (517) 322-3385 **Salt, Bulk Salt, Seasonal Back Up – Michigan Department of Transportation**	
CONTRACT PERIOD: 5 **yrs. + 2 one-year options** From: **September 1, 2011** To: **August 31, 2012**	
TERMS **1/2% 10 Net 30 Days**	SHIPMENT **Per the attached terms & conditions**
F.O.B. **Delivered and Unloaded**	SHIPPED FROM **Various**
ALTERNATE PAYMENT OPTIONS: ☐ P-card ☐ Direct Voucher (DV) ☐ Other	
MINIMUM DELIVERY REQUIREMENTS **N/A**	
MISCELLANEOUS INFORMATION:	

THIS CONTRACT IS EXTENDED TO LOCAL UNITS OF GOVERNMENT.

NATURE OF CHANGE(S):

Effective immediately, the following changes are hereby made part of this contract:

Grand Region – Ottawa County – All local units of government drop points are re-awarded to NASC at $61.04 per ton.
Superior Region – MDOT Dickinson County drop point is hereby re-awarded to NASC at $56.55 per ton.

All other terms, conditions, pricing and specifications remain the same.

AUTHORITY/REASON(S):

Per DTMB Purchasing Operations approval.

Form No. DMB 234 (Rev. 1/96)
AUTHORITY: Act 431 of 1984
COMPLETION: Required
PENALTY: Contract will not be executed unless form is filed

STATE OF MICHIGAN
DEPARTMENT OF TECHNOLOGY, MANAGEMENT AND BUDGET **July 26, 2011**
PURCHASING OPERATIONS
P.O. BOX 30026, LANSING, MI 48909
OR
530 W. ALLEGAN, LANSING, MI 48933

NOTICE
OF
CONTRACT NO. 071B1300341
between
THE STATE OF MICHIGAN
and

NAME & ADDRESS OF CONTRACTOR **North American Salt Company** **Highway Sales Department** **9900 West 10th Street, Suite 600** **Overland, KS 66210** **Email:heenanp@compassminerals.com**	TELEPHONE Patrick Heenan **(800) 800-6241** CONTRACTOR NUMBER/MAIL CODE BUYER/CA (517) 241-1145 **Lymon C. Hunter, CPPB.**
Contract Compliance Inspector: Tim Croze (517) 322-3385 **Salt, Bulk Salt, Seasonal Back Up – Michigan Department of Transportation**	
CONTRACT PERIOD: 5 **yrs. + 2 one-year options** From: **September 1, 2011** To: **August 31, 2012**	
TERMS **1/2% 10 Net 30 Days**	SHIPMENT **Per the attached terms & conditions**
F.O.B. **Delivered and Unloaded**	SHIPPED FROM **Various**
ALTERNATE PAYMENT OPTIONS: ☐ P-card ☐ Direct Voucher (DV) ☐ Other	
MINIMUM DELIVERY REQUIREMENTS **N/A**	
MISCELLANEOUS INFORMATION:	

THIS CONTRACT IS EXTENDED TO LOCAL UNITS OF GOVERNMENT.

TOTAL ESTIMATED CONTRACT VALUE: $0.00

Form No. DMB 234 (Rev. 1/96)
AUTHORITY: Act 431 of 1984
COMPLETION: Required
PENALTY: Contract will not be executed unless form is filed

STATE OF MICHIGAN
DEPARTMENT OF TECHNOLOGY, MANAGEMENT AND BUDGET
PURCHASING OPERATIONS
P.O. BOX 30026, LANSING, MI 48909
OR
530 W. ALLEGAN, LANSING, MI 48933

CONTRACT NO. 071B1300341
between
THE STATE OF MICHIGAN
and

NAME & ADDRESS OF CONTRACTOR **North American Salt Company** **Highway Sales Department** **9900 West 10th Street, Suite 600** **Overland, KS 66210** **Email:heenanp@compassminerals.com**	TELEPHONE Patrick Heenan **(800) 800-6241** CONTRACTOR NUMBER/MAIL CODE BUYER/CA (517) 241-1145 **Lymon C. Hunter, CPPB.**
Contract Compliance Inspector: Tim Croze (517) 322-3385 **Salt, Bulk Salt, Seasonal Back Up – Michigan Department of Transportation**	
CONTRACT PERIOD: 5 **yrs. + 2 one-year options** From: **September 1, 2011** To: **August 31, 2012**	
TERMS **1% 10 Net 30 Days**	SHIPMENT **Per the attached terms & conditions**
F.O.B. **Delivered and Unloaded**	SHIPPED FROM **Various**
ALTERNATE PAYMENT OPTIONS: ☐ P-card ☐ Direct Voucher (DV) ☐ Other	
MINIMUM DELIVERY REQUIREMENTS **N/A**	
MISCELLANEOUS INFORMATION: **THIS CONTRACT IS EXTENDED TO LOCAL UNITS OF GOVERNMENT.** **The terms and conditions of this Contract are those of ITB #071I1300054, this Contract Agreement and the vendor's quote dated May 19, 2011. In the event of any conflicts between the specifications, and terms and conditions, indicated by the State and those indicated by the vendor, those of the State take precedence.** **Estimated Contract Value: $0.00**	

THIS IS NOT AN ORDER: This Contract Agreement is awarded on the basis of our inquiry bearing the ITB No. 071I1300054. Orders for delivery will be issued directly by the Department of Transportation through the issuance of a Purchase Order Form.

All terms and conditions of the invitation to bid are made a part hereof.

FOR THE CONTRACTOR:	**FOR THE STATE:**
North American Salt Company Firm Name	Signature Natalie Spaniolo, Acting Director
Authorized Agent Signature	Name/Title DTMB Purchasing Operations
Authorized Agent (Print or Type)	Division

Date

Date

STATE OF MICHIGAN
Department of Technology, Management and Budget
Purchasing Operations

Contract No. 071B1300341
Bulk Salt, & Seasonal Back - UP

North American Salt

Buyer Name: Lymon C. Hunter, CPPB
Telephone Number: (517) 241-1145
E-Mail Address: HunterL@michigan.gov

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Definitions

This section provides definitions for terms used throughout this document.

Business Day - whether capitalized or not, means any day other than a Saturday, Sunday, State employee temporary layoff day, or State-recognized legal holiday (as identified in the Collective Bargaining Agreement for State employees) from 8:00am through 5:00pm Eastern Time unless otherwise stated.

Buyer – the DTMB-Purchasing Operations employee identified on the cover page of this RFQ.

Chronic Failure - as defined in applicable Service Level Agreements.

Contract – based on this RFQ, an agreement that has been approved and executed by the awarded bidder, the DTMB-Purchasing Operations Director, and the State Administrative Board.

Contractor – the awarded bidder after the Effective Date.

Days - Business Days unless otherwise specified.

Deleted, Not Applicable - the section is not applicable or included in this RFQ. This is used as a placeholder to maintain consistent numbering.

Deliverable(s) - physical goods or commodities as required or identified in a Statement of Work.

Eastern Time – either Eastern Standard Time or Eastern Daylight Time, whichever is prevailing in Lansing, Michigan.

Effective Date - the date that a binding contract is executed by the final party.

Final Acceptance - has the meaning provided in Section 2.8.7, Final Acceptance, unless otherwise stated in Article 1.

Key Personnel - any personnel designated as Key Personnel in Sections 1.3.3, Staff, Duties, and Responsibilities, and 2.4.2, Contractor Key Personnel, subject to the restrictions of Section 2.4.2.

Post-Industrial Waste - industrial by-products which would otherwise go to disposal and wastes generated after completion of a manufacturing process, but does not include internally generated scrap commonly returned to industrial or manufacturing processes.

Purchase Order - a written document issued by the State that requests full or partial performance of the Contract.

State - the State of Michigan.

State Location - any physical location where the State performs work. State Location may include state-owned, leased, or rented space.

Stop Work Order - a notice requiring the Contractor to fully or partially stop work in accordance with the terms of the notice.

Subcontractor - a company or person that the Contractor delegates performance of a portion of the Deliverable(s) to, but does not include independent contractors engaged by the Contractor solely in a staff augmentation role.

Unauthorized Removal - the Contractor's removal of Key Personnel without the prior written consent of the State.

Article 1 – Statement of Work

1.1 Project Identification

The State of Michigan, Purchasing Operations has established a **Pre – Qualified Vendor Program** for bulk road salt purchases to be used by the Department of Transportation, select State agencies and participating MiDeal members. North American Salt Company is one of the pre-qualified vendors under this program. This contract is between the State of Michigan and the North American Salt Company, hereinafter referred to as "The Contractor."

1.1.1 Project

This Contract will support the Seasonal Back- Up requirements for bulk road salt. Issuance of this Contract does not guarantee that the State will do business with the specified Contractor throughout the entire course of the Pre-Qualification Program, as requirements are re-bid every year.

Article 1 – SOW was used by the State for the evaluation process. The Contractor submitted a written proposal discussing how they meet the below specific requirements. The Contractor's responses are integrated into this Contract.

1.1.2 Background– [Deleted, Not Applicable]

1.2 Scope of Work and Deliverable(s)

1.2.1 Commencement of Work

Contractor shall show acceptance of this agreement by signing both copies of this Contract and returning it to the Buyer/Contract Administrator. Contractor shall not proceed with performance of the work to be done under this agreement, including the purchase of necessary materials, until both parties have signed this agreement to show acceptance of its terms.

1.2.2 Deliverable(s)

Contractor must provide the following Deliverable(s):

Definite Specifications - All commodities and/or services to be furnished hereunder shall conform to the specifications as noted below. No alternates will be accepted.

ATTACHMENTS
Attachment C – Specifications for Sodium Chloride (1 Page)
Attachment D – General Materials Certification (5 Pages)

BULK ROCK SALT. The gradation shall be in accordance with the Michigan Department of Transportation Specification 8.20 (7) attached. The material shall also meet the requirements as outlined in the attached Michigan Department of Transportation General Materials Certification Type "D." (See **Attachment I** – Material Certification)

CERTIFICATIONS
The material to be supplied will be tested and/or certified. Additionally, MDOT Construction & Technology personnel shall be allowed to randomly inspect and test stockpiled salt and salt that is being loaded for transport at the vendor yard or storage facility. Upon award, contractors shall contact the MDOT Construction and Technology Support Area at (517) 322-1087 for instructions.

Material contamination from foreign debris or frozen lumps of salt may be cause for immediate rejection at the point of delivery.

1.2.3 Quantity– [Deleted, Not Applicable]

1.2.4 Customer Service/Ordering

Contractor shall have internal controls, approved by Purchasing Operations, to insure that authorized individuals with the State place orders. The Contractor shall verify orders that have quantities that appear to be abnormal or excessive.

The Contractor shall have an accessible customer service department with an individual specifically assigned to State of Michigan accounts. The Contractor shall have experienced sales representatives make timely personal visits to State accounts. The Contractor's customer service must respond to State agency inquiries promptly. The Contractor shall provide a statewide toll-free number for customer service calls.

> Any supplies and services to be furnished under this Contract shall be ordered by issuance of delivery orders or task orders by the individuals or activities designated in the Schedule.

All delivery orders or task orders are subject to the terms and conditions of this Contract. In the event of conflict between a delivery order or task order and this Contract, this Contract shall control.

All orders shall be placed with the Contractor and will not be placed through a trucking company, dock staging area or terminal.

The Customer Service Representative for this Contract is Patrick Heenan. Orders can be placed by calling 1-800-323-1641 or sending a fax to 913-338-7945.

1.2.5 Alternate Bids– [Deleted, Not Applicable]

1.3 Management and Staffing– [Deleted, Not Applicable]

1.3.1 Project Management– [Deleted, Not Applicable]

1.3.2 Reports– [Deleted, Not Applicable]

1.3.3 Staff, Duties, and Responsibilities– [Deleted, Not Applicable]

1.3.4 Meetings– [Deleted, Not Applicable]

1.3.5 Place of Performance

Full address of place of performance	**Owner/operator of facility to be used**	**Percent (%) of Contract value to be performed at listed location**
3851 Werth Road, Alpena, MI	Everett Goodrich Trucking Handling	2%
5850 Pardee Drive Taylor, MI	Motor City Materials Handling	2%
North 10th Street Escanaba, MI	C. Reiss Coal Company Handling	1%
205 Delta Avenue Gladstone, MI	Upper Lakes Coal Handling	1%
1507 Jasberg Street Hancock, MI	Mattila Rock & Dock LLC Handling	1%
705 West 2nd Street Ferrysburg, MI	Verplank Dock Company Handling	1%
200 River Street Manistee, MI	Reith-Riley Handling	1%
808 Ogden Street Marinette, WI	Marinette Fuel & Dock Handling	1%
28830 West 8 Mile Road	Tri-County Enterprises	1%

Waterford, MI	Handling	
220 North Wayne Steet St Joseph, MI	Dock 63 Handling	1%
5606 N. Westervelt Road Carrollton, MI	Sargent Docks & Terminal Handling	2%
444 Kuhlman Drive Toledo, OH	Kuhlman Corp Handling	1%

1.3.6 Reserved

1.3.7 Binding Commitments

Angelo Brisimitzakis, President & CEO or successor has signing authority.

1.3.8 Training– [Deleted, Not Applicable]

1.3.9 Security

This Contract may require frequent deliveries to State of Michigan facilities. If security background checks are performed on staff, the Contractor shall indicate the name of the company that performs the check as well as provide a document stating that each employee has satisfactorily completed a security check and is suitable for assignment to State facilities. Upon request by the State, Contractors shall provide the results of all security background checks.

The State may decide to also perform a security background check. If so, the Contractor will be required to provide to the State a list of all delivery people that will service State of Michigan facilities, including name and date of birth (social security number or driver license number may be requested).

The Contractor and its subcontractors shall comply with the security access requirements of individual State facilities.

North American Salt Company and its subcontractors shall comply with the security access requirements of

individual State facilities

1.4 Delivery and Acceptance

1.4.1 Time Frames

TIME FRAMES SEASONAL BACKUP

Purchase orders will be placed periodically (as needed) throughout the contract period, and all orders will be for minimum of 50 (fifty) ton deliveries. (“New” Seasonal Back -Up <50 tons) Purchase orders will be placed periodically (as needed) throughout the contract period.

MDOT agrees to purchase a minimum of 70% of the quantities requested for seasonal back-up. The contractor shall agree to furnish up to a maximum of 30% more than the quantities that will be given during the Bid Process. These percentages apply only to the region total awarded to the contractor, not each individual MDOT drop point within a district that is awarded to the contractor. These percentages of the district total awarded to the contractor may be distributed to any MDOT drop points within a certain district that are awarded to the contractor. MDOT is not limited to these percentages per drop point. These percentages also apply to MiDeal also known as Local Units of Government, and all other participating agencies in the attached Item Listing. However, they apply to each individual drop point.

ALL deliveries shall begin within **3 (three) calendar days and must be completed within 5 calendar days** after the request for shipment or order. The deliveries will occur **between October 1st through August 31st of each Contract year**. All drop points shall be contacted approximately 48 hours prior to delivery. This applies to MDOT and Local Unit of Government drop points. The day count begins on the first calendar day after the order is placed. The day count shall follow the examples shown below. Delivery shall be made by the following formula 30% must be delivered by 2:00 p.m. on day three, a total of 60% must be delivered by 2:00 p.m. on day four and the entire 100% must be delivered by 2:00 p.m. on day five. **(See Deductions 1.4.7)**

Examples:

Order placed Monday. Day 1 is Tuesday, Day 2 is Wednesday, delivery should begin on or before Thursday, delivery should continue on Friday, delivery should conclude on Saturday if the order stated that the requestor would take weekend delivery. Otherwise the delivery should conclude on Monday.

Order placed Tuesday. Day 1 is Wednesday, Day 2 is Thursday, Delivery should begin on or before Friday, delivery should continue on Saturday and conclude on Sunday if the order stated that the requestor would take weekend delivery. Otherwise the delivery will continue on Monday and conclude on Tuesday.

Order placed Wednesday. Day 1 is Thursday, Day 2 is Friday, delivery should begin on or before Saturday ... but only if the order stated that the requestor would take weekend delivery. Otherwise delivery begins on Monday and concludes on Wednesday.

Order placed Thursday. Day 1 is Friday, Day 2 is Saturday, delivery should begin on or before Sunday ... but only if the order stated that the requestor would take weekend delivery. Otherwise delivery begins on Monday and concludes on Wednesday.

Order placed Friday. Delivery begins Monday and concludes on Wednesday.

Order placed Saturday. Delivery begins Tuesday and concludes on Thursday.

Order placed Sunday. Delivery begins Wednesday and concludes on Friday.

All deliveries to MDOT drop points must be coordinated between the contractor and the MDOT Region Maintenance Representative. MDOT deliveries will be accepted Monday through Friday between 7:00 A.M. and 2:00 P.M. **(See Deductions 1.4.7).**

If a particular salt storage facility is capable of accepting inside delivery (minimum inside clearance height of 26 feet), appropriate delivery trucks shall be utilized in order to allow for self unloading inside the facility. **(See Deductions 1.4.7).** Refer to Attachment G for the list of MDOT salt sheds. The first column indicates whether or not the location requires “inside deliver

North American Salt Co. shall comply with the stated delivery time frames.

1.4.2 Delivery Tickets

All salt to be delivered MUST be weighed on certified scales; the contractor shall, at their expense, have their scales certified and inspected, prior to beginning shipments, and on a monthly basis thereafter until all salt has been delivered. The certification and inspection shall be conducted by the specific scale manufacturer authorized service dealer. For Early Fill, the scales must be inspected and certified between August 15th and September 30th of every year. Copies of scale certification must be sent to the appropriate MDOT region by October 15th of every year. For Seasonal Back Up, the scales must be inspected and certified between January 1st and, February 15th of every year. Copies of scale certification must be sent to the appropriate MDOT region by, March 1st of every year. The State can require re-certification of the scale, if a particular salt shipment is found to be +/- 1% off. In addition, all delivery tickets MUST be legible, computer generated,

printed from a computerized scale, and in English units. All trucks shall be weighed empty, then weighed loaded, and the differential shall be the net weight recorded on the delivery ticket. Scale operators shall not pre-enter estimated empty truck tare weights. Hand written tickets are unacceptable. The awarded vendors' scales must be cleaned on a regular basis, i.e., daily or weekly if appropriate. Also, the dock shall be maintained on a regular interval, i.e., weekly/biweekly. Violation of any of the above requirements can be grounds for rejection of salt shipment. **(See Deductions 1.4.7).**

North American Salt Company shall comply with requirements for 1.4.2.

1.4.3 Inconsistent Deliveries

The state reserves the right to disallow the use of any dock, weigh station, trucking company, etc. that is utilized by the contractor if it is discovered that there are inconsistencies regarding the quantity indicated on a delivery ticket and the actual amount received or verified by the re-weighing of a truck. MDOT has made arrangements with the appropriate enforcement authorities to increase the frequency of "spot checks" on trucks hauling salt to various delivery locations. If it is discovered that a particular delivery ticket exceeds the actual amount verified by re-weighing a truck, the Michigan Department of Transportation or the Local Unit of Government will be instructed to pay based on the re-weigh quantity. The state will also seek the possible prosecution of companies that are found to be involved in a "short shipping" scheme designed to take advantage of the State of Michigan or any Local Unit of Government included in this RFQ.

North American Salt Company is in agreement with 1.4.3

1.4.4 Conveyor Delivery

Please note the special instructions for **CONVEYOR** deliveries to certain locations in Attachment G.

North American Salt Co. has noted 1.4.4

1.4.5 Delivery Term

Prices shall be **"F.O.B. Delivered and Unloaded"** to each drop point indicated on Attachment G. All costs associated with delivering salt to these drop points is included in each "Price per Ton." Other F.O.B. terms will not be accepted. Where the location allows, salt shall be unloaded inside the storage facility.

North American Salt Co. shall comply with 1.4.5 (Attachment G)

1.4.6 Trucking

All loads of regular salt must be covered by an industry standard mesh tarp. If a load is delivered uncovered, or with the incorrect covering the load may be rejected.

1.4.7 Deductions

(Early Fill-Up only) For any salt delivered after normal hours of delivery, which are Monday through Friday between 7:00 a.m. and 2:00 p.m. unless alternate times have been mutually agreed to, there will be a 25% deduction penalty.

(Seasonal Backup only) For any salt delivered after the time agreed upon in the 48 hour delivery notice or after normal hours of delivery which are Monday through Friday between 7:00 a.m. and 2:00 p.m. unless alternate times have been mutually agreed to, there will be a 25% deduction penalty.

(Seasonal Backup only) For any salt not delivered by the close of business of the 3rd day after

the order is placed (30% required of the total ordered), there will be a 25% deduction penalty with increments of 5% per day, not to exceed 50% of the total ordered. For any salt not received by the close of business of the 4th day after the order is placed (60% required of the total ordered), the receiving location may notify the vendor that they will purchase the undelivered balance of the total ordered from an alternate source. The vendor shall be responsible for any excess cost associated with this purchase as compared to the contract price for that location. The volume of salt purchased from the alternate source shall count toward the receiving location's 70% minimum order requirement.

Example: At the close of business (2:00 p.m.), unless an alternate delivery time has been mutually agreed to, on the 3rd day no salt, or less than 30% of the total ordered is delivered, a 25% deduction of the total ordered will be taken. On the 4th day less than 60% of the total order has been delivered, an additional 5% deduction will be taken, on the 5th day less than 100% of the total ordered has been delivered, and additional 5% deduction will be taken. For any subsequent day that 100% of the salt ordered is not delivered an additional 5% deduction will be taken.

For any salt delivered to a receiving location after hours when the receiving location is not staffed, there will be a 100% deduction penalty. Alternatively, the receiving location can opt to have the salt picked up at the vendor's expense.

All delivery tickets MUST be legible and be generated and printed from a computerized scale. Exception; receiving locations will allow written ticket in emergency situations and then only with a computer generated one to follow with tare weight. Failure to present a computer generated ticket will result in a 100% deduction penalty.

Please note that the state reserves the right to impose a **penalty (late fee)** on the contractor for salt not delivered within **10 (ten) calendar days** of the date the delivery began. For the undelivered portion of the salt that is late, there will be a 25% deduction penalty with increments of 5% per day, not to exceed 50% overall.

For each MDOT location that does not receive their total salt quantity by October 31st of each calendar year, the contractor will be charged $1,000 per day late.

If a particular salt storage facility is capable of accepting inside delivery (minimum inside clearance height of 26 feet), and appropriate delivery trucks are not utilized in order to allow for self unloading inside the facility there will be a 50% deduction penalty. Alternatively, the receiving location can opt to have the salt picked up at the vendor's expense.

Any of the above penalties can be rendered void if mutually agreed upon by the contractor and the receiving location.

North American Salt Co. has noted and is in agreement with 1.4.7

1.5 Proposal Pricing

1.5.1 Pricing

MOST FAVORED CUSTOMER

The State of Michigan, or any participating Local Unit of Government expects to be considered the **"Most Favored Customer"** regarding salt purchased in the State. In other words, since the total quantity included in this bid far exceeds the quantity that may be purchased by any other government entity in the State, the State expects to receive the "best price" during each winter season for the duration of this Contract for all locations. **Additionally, the State expects prices on this CONTRACT to be the same for salt delivered anywhere in the same County. If it is discovered that the State's, or any local agency's price is greater than any other participant, the State, or other local agency will pay based on the lowest price quoted within that county.** Additionally, awarded Contractors that bid salt to any other Public Entity within the State of Michigan during the term of this Contract, if the awarded price for that Public Entity is less than the price for a similar

location on the State's CONTRACT, the State reserves the right to take the same price bid to that public entity (if within the same county). (**See Deductions 1.4.7**)

1.5.2 Quick Payment Terms

[X] Contractor will offer a quick payment discount of 1/2% off an invoice if paid within 10 Days from the State's receipt of the invoice or delivery of the Deliverable(s), whichever is later.

[___] No quick payment discount will be offered.

1.5.3 Price Term

Items on this Contract will be bid on a yearly basis. Therefore prices are subject to change every year. The State shall receive the benefit of any decrease in price that may occur.

1.5.4 Tax Excluded from Price

(a) Sales Tax: The State is exempt from sales tax for direct purchases. The bidder's prices must not include sales tax. DTMB-Purchasing Operations will furnish exemption certificates for sales tax upon request.
(b) Federal Excise Tax: The State may be exempt from Federal Excise Tax, or the taxes may be reimbursable, if articles purchased under any resulting Contract are used for the State's exclusive use. Certificates showing exclusive use for the purposes of substantiating a tax-free, or tax-reimbursable sale will be sent upon request. If a sale is tax exempt or tax reimbursable under the Internal Revenue Code, the bidder's prices must not include the Federal Excise Tax.

1.5.5 Invoices– [Deleted, Not Applicable]

1.6 Commodity Requirements– [Deleted, Not Applicable]

1.6.1 Customer Service– [Deleted, Not Applicable]

1.6.2 Research and Development– [Deleted, Not Applicable]

1.6.3 Quality Assurance Program– [Deleted, Not Applicable]

1.6.4 Warranty for Deliverable(s) – [Deleted, Not Applicable]

1.6.5 Special Incentives– [Deleted, Not Applicable]

1.6.6 Energy Efficiency– [Deleted, Not Applicable]

1.6.7 Environmental Requirements– [Deleted, Not Applicable]

1.6.8 Recycled Content and Recyclability– [Deleted, Not Applicable]

1.6.9 Materials Identification and Tracking– [Deleted, Not Applicable]

1.7 Extended Purchasing

1.7.1 MiDEAL

The Management and Budget Act, MCL 18.1263, permits the State to provide purchasing services to any city, village, county, township, school district, intermediate school district, non-profit hospital, institution of higher education, or community or junior college (MiDEAL Members). A current listing of approved MiDEAL Members is available at: www.michigan.gov/mideal.

The Contractor must supply Deliverable(s) to the State and MiDEAL Members at the established State Contract prices and terms, subject to Section 2.22.1, MiDEAL Requirements.

1.7.2 State Employee Purchases – [Deleted, Not Applicable]

1.8 Additional Terms

1.8.1 Billing

All salt will be paid for on the basis of tonnage delivered and unloaded to each drop point indicated on the attached Item Listings. A copy of the Contractor's shipping document showing the net weight tonnage, Drop Point and receiving locations acceptance signature must accompany each invoice. Invoices shall be sent to the appropriate Bill To address as it appears on the Direct Purchase Orders issued by the Michigan Department of Transportation, the DPO # must appear on the invoice. Bills should be received within 30 days after delivery of the salt.

Article 2 – Terms and Conditions

2.1 Contract Term

2.1.1 Contract Term

The Contract term begins September 1, 2011 and expires September 1, 2016. All outstanding Purchase Orders will expire upon the termination of the Contract for any of the reasons listed in Section 2.16, Termination by the State, unless otherwise agreed to in writing by DTMB-Purchasing Operations. Absent an early termination, Purchase Orders issued, but not expired, by the end of the Contract's term will remain in effect until the next September 30.

2.1.2 Options to Renew

This Contract may be renewed for up to [two] additional [one] year period(s). Renewal must be by mutual written agreement of the parties, not less than 30 days before expiration of the Contract.

2.2 Payments and Taxes

2.2.1 Fixed Prices for Deliverable(s)

Prices are fixed for all Deliverable(s) and for all of the associated payment milestones and amounts.

2.2.2 Payment Deadlines

Undisputed invoices will be due and payable by the State, in accordance with the State's standard payment procedure as specified in 1984 PA 279, MCL 17.51 *et seq.*, within 45 days after receipt.

2.2.3 Invoicing and Payment – In General [Deleted, Not Applicable]

2.2.4 Pro-ration [Deleted, Not Applicable]

2.2.5 Final Payment and Waivers

The Contractor's acceptance of final payment by the State constitutes a waiver of all claims by the Contractor against the State for payment under this Contract, other than those claims previously filed in writing on a timely basis and still disputed. For other claims, final payment by the State will not constitute a waiver by either party of any rights as to the other party's continuing obligations, nor will it constitute a waiver of any claims under this Contract, including claims for Deliverable(s) not reasonably known to be defective or substandard.

2.2.6 Electronic Payment Requirement

As required by MCL 18.1283a, the Contractor must electronically register with the State at http://www.michigan.gov/cpexpress to receive electronic fund transfer (EFT) payments.

2.2.7 Employment Taxes

The Contractor must collect and pay all applicable federal, state, and local employment taxes.

2.2.8 Sales and Use Taxes

The Contractor must register and remit sales and use taxes on taxable sales of tangible personal property or services delivered into the State. If the Contractor lacks sufficient presence in Michigan to be required to register and pay taxes, it must do so on a voluntary basis. The requirement to register and remit sales and use taxes extends to (a) all members of a "controlled group of corporations" as defined in § 1563(a) of the Internal Revenue Code, 26 USC 1563(a), and applicable regulations; and (b) all organizations under common control that make sales at retail for delivery into the State. Any United States Department of Treasury regulation that references "two or more trades or businesses under common control" includes organizations such as sole proprietorships, partnerships (as defined in § 7701(a)(2) of the Internal Revenue Code, 26 USC 7701(a)(2)), trusts, estates, corporations, or limited liability companies.

2.3 Contract Administration

2.3.1 Issuing Office

This Contract is issued by DTMB-Purchasing Operations on behalf of Michigan Department of Transportation, hereinafter known *as* MDOT. **DTMB-Purchasing Operations is the only entity authorized to modify the terms and conditions of this Contract, including the prices and specifications.** The Contract Administrator within DTMB-Purchasing Operations for this Contract is:

Department of Technology, Management and Budget
Purchasing Operations
Attn: Lymon C. Hunter, CPPB
2nd Floor, Mason Building
P.O. Box 30026
Lansing, Michigan 48909
(517) 241-1145
HunterL@Michigan.gov

2.3.2 Contract Compliance Inspector

The Contract Compliance Inspector, named below, will monitor and coordinate Contract activities on a day-to-day basis. However, monitoring of this Contract implies **no authority to modify the terms and conditions of this Contract, including the prices and specifications.**

Tim Croze
Michigan Department of Transportation
Maintenance Support Area
6333 Old Lansing Rd.
Lansing, Mi 48917
crozet@michigan.gov
Phone: (517) 322-3394
Fax: (517) 322-3385

2.3.3 Project Manager– [Deleted, Not Applicable]

2.3.4 Contract Changes

(a) If the State requests or directs the Contractor to provide any Deliverable(s) that the Contractor believes are outside the scope of the Contractor's responsibilities under the Contract, the Contractor must notify the State before performing the requested activities. If the Contractor fails to notify the State, any activities performed will be considered in-scope and not entitled to additional compensation or time. If the Contractor begins work outside the scope of the Contract and then ceases performing that work, the Contractor must, at the request of the State, retract any out-of-scope work that would adversely affect the Contract.
(b) The State or the Contractor may propose changes to the Contract. If the Contractor or the State requests a change to the Deliverable(s) or if the State requests additional Deliverable(s), the Contractor must provide a detailed outline of all work to be done, including tasks, timeframes, listing of key personnel assigned, estimated hours for each individual per Deliverable, and a complete and detailed cost justification. If the parties agree on the proposed change, DTMB-Purchasing Operations will prepare and issue a notice that describes the change, its effects on the Deliverable(s), and any affected components of the Contract (Contract Change Notice).
(c) No proposed change may be performed until DTMB-Purchasing Operations issues a duly executed Contract Change Notice for the proposed change.

2.3.5 Price Changes[Deleted, Not Applicable]

2.3.6 Notices

All notices and other communications required or permitted under this Contract must be in writing and will be considered given when delivered personally, by fax (if provided) or by e-mail (if provided), or by registered

mail, return receipt requested, addressed as follows (or any other address that is specified in writing by either party):

If to State:

State of Michigan
DTMB-Purchasing Operations
Attention: Lymon C. Hunter, CPPB
PO Box 30026
530 West Allegan
Lansing, MI 48909
HunterL@michigan.gov
Fax: 517.335.0046

If to Contractor:
North American Salt Co
Patrick Heenan, Dir of U.S. Rock Deicing & Chem.
9900 West 109th Street, Ste 100
Overland Park, KS 66210
heenanp@compassminerals.com]
Fax: 913-338-7945]

Delivery by a nationally recognized overnight express courier will be treated as personal delivery.

2.3.7 Covenant of Good Faith

Each party must act reasonably and in good faith. Unless otherwise provided in this Contract, the parties will not unreasonably delay, condition or withhold their consent, decision, or approval any time it is requested or reasonably required in order for the other party to perform its responsibilities under the Contract.

2.3.8 Assignments

(a) Neither party may assign this Contract, or assign or delegate any of its duties or obligations under the Contract, to another party (whether by operation of law or otherwise), without the prior approval of the other party. The State may, however, assign this Contract to any other State agency, department, or division without the prior approval of the Contractor.
(b) If the Contractor intends to assign this Contract or any of the Contractor's rights or duties under the Contract, the Contractor must notify the State and provide adequate information about the assignee at least 90 days before the proposed assignment or as otherwise provided by law or court order. The State may withhold approval from proposed assignments, subcontracts, or novations if the State determines, in its sole discretion, that the transfer of responsibility would decrease the State's likelihood of receiving performance on the Contract or the State's ability to recover damages.
(c) If the State permits an assignment of the Contractor's right to receive payments, the Contractor is not relieved of its responsibility to perform any of its contractual duties. All payments must continue to be made to one entity.

2.3.9 Equipment

The State will not provide equipment and resources unless specifically identified in the Statement(s) of Work or other Contract exhibits.

2.3.10 Facilities [Deleted, Not Applicable]

2.4 Contract Management

2.4.1 Contractor Personnel Qualifications

All persons assigned by the Contractor to perform work must be employees of the Contractor or its majority-owned subsidiaries, or a State-approved Subcontractor, and must be fully qualified to perform the work assigned to them. The Contractor must include this requirement in any subcontract.

2.4.2 Contractor Key Personnel– [Deleted, Not Applicable]

2.4.3 Removal or Reassignment of Personnel at the State's Request– [Deleted, Not Applicable]

2.4.4 Contractor Personnel Location– [Deleted, Not Applicable]

2.4.5 Contractor Identification– [Deleted, Not Applicable]

2.4.6 Cooperation with Third Parties– [Deleted, Not Applicable]

2.4.7 Relationship of the Parties

The relationship between the State and Contractor is that of client and independent contractor. No agent, employee, or servant of the Contractor, or any of its subcontractors, is an employee, agent or servant of the State. The Contractor will be solely and entirely responsible for its acts and the acts of its agents, employees, servants, and subcontractors during the performance of the Contract.

2.4.8 Contractor Return of State Equipment/Resources– [Deleted, Not Applicable]

2.4.9 Background Checks– [Deleted, Not Applicable]

2.4.10 Compliance With State Policies– [Deleted, Not Applicable]

2.5 Subcontracting by Contractor– [Deleted, Not Applicable]

2.5.1 Contractor Responsible– [Deleted, Not Applicable]

2.5.2 State Approval of Subcontractor– [Deleted, Not Applicable]

2.5.3 Subcontract Requirements– [Deleted, Not Applicable]

2.5.4 Competitive Selection– [Deleted, Not Applicable]

2.6 Reserved

2.7 Performance

2.7.1 Time of Performance

(a) The Contractor must immediately notify the State upon becoming aware of any circumstances that may reasonably be expected to jeopardize the completion of any Deliverable(s) by the scheduled due dates in the latest State-approved delivery schedule and must inform the State of the projected actual delivery date.
(b) If the Contractor believes that a delay in performance by the State has caused or will cause the Contractor to be unable to perform its obligations according to specified Contract time periods, the Contractor must immediately notify the State and, to the extent practicable, continue to perform its obligations according to the Contract time periods. The Contractor will not be in default for a delay in performance to the extent the delay is caused by the State.

2.7.2 Service Level Agreements [Deleted, Not Applicable]

2.7.3 Liquidated Damages– [Deleted, Not Applicable]

2.7.4 Excusable Failure

Neither party will be liable for any default, damage or delay in the performance of its obligations that is caused by government regulations or requirements, power failure, electrical surges or current fluctuations, war, forces of nature or acts of God, delays or failures of transportation, equipment shortages, suppliers' failures, acts or omissions of common carriers, fire, riots, civil disorders, labor disputes, embargoes, injunctions (provided the injunction was not issued as a result of any fault or negligence of the party seeking to have its default or delay excused), or any other cause beyond the reasonable control of a party; provided the non-performing party and any Subcontractors are without fault in causing the default or delay, and the default or delay could not have been prevented by reasonable precautions and cannot reasonably be circumvented by the non-performing party through the use of alternate sources, workaround plans, or other means, including disaster recovery plans.

If a party does not perform its contractual obligations for any of the reasons listed, the non-performing party will be excused from any further performance of its affected obligation(s) for as long as the circumstances prevail. The non-performing party must promptly notify the other party immediately after the excusable failure occurs, and when it abates or ends. Both parties must use commercially reasonable efforts to resume performance.

If any of the reasons listed substantially prevent, hinder, or delay the Contractor's performance of the Deliverable(s) for more than 10 Days, and the State reasonably determines that performance is not likely to be resumed within a period of time that is satisfactory to the State, the State may: (a) procure the affected Deliverable(s) from an alternate source without liability for payment so long as the delay in performance continues; or (b) terminate any portion of the Contract so affected and equitably adjust charges payable to the Contractor to reflect those Deliverable(s) that are terminated. The State must pay for all Deliverable(s) for which Final Acceptance has been granted before the termination date.

The Contractor will not have the right to any additional payments from the State as a result of any Excusable Failure or to payments for Deliverable(s) not provided as a result of the Excusable Failure. The Contractor will not be relieved of a default or delay caused by acts or omissions of its Subcontractors except to the extent that a Subcontractor experiences an Excusable Failure and the Contractor cannot reasonably circumvent the effect of the Subcontractor's default or delay in performance through the use of alternate sources, workaround plans, or other means, including disaster recovery plans.

2.8 Acceptance of Deliverable(s) – [Deleted, Not Applicable]

2.8.1 Quality Assurance

By tendering any Deliverable to the State, the Contractor certifies to the State that (a) it has performed reasonable quality assurance activities; (b) it has performed any reasonable testing; and (c) it has corrected all material deficiencies discovered during the quality assurance activities and testing. To the extent that testing occurs at State Locations, the State is entitled to observe and otherwise participate in the testing.

2.8.2 Delivery Responsibilities– [Deleted, Not Applicable]

2.8.3 Process for Acceptance of Deliverable(s) – [Deleted, Not Applicable]

2.8.4 Acceptance of Deliverable(s) – [Deleted, Not Applicable]

2.8.5 Process for Approval of Written Deliverable(s) [Deleted, Not Applicable]

2.8.6 Process for Approval of Services [Deleted, Not Applicable]

2.8.7 Final Acceptance[Deleted, Not Applicable

2.9 Ownership [Deleted, Not Applicable]

2.10 State Standards [Deleted, Not Applicable]

2.11 Confidentiality

2.11.1 Confidential Information[Deleted, Not Applicable]

2.11.2 Protection and Destruction of Confidential Information[Deleted, Not Applicable]

2.11.3 Exclusions[Deleted, Not Applicable]

2.11.4 No Obligation to Disclose[Deleted, Not Applicable]

2.11.5 Security Breach Notification[Deleted, Not Applicable]

2.12 Records and Inspections

2.12.1 Inspection of Work Performed

The State's authorized representatives, at reasonable times and with 10 days prior notice, have the right to enter the Contractor's premises or any other places where work is being performed in relation to this Contract. The representatives may inspect, monitor, or evaluate the work being performed, to the extent the access will not reasonably interfere with or jeopardize the safety or operation of Contractor's systems or facilities. The Contractor must provide reasonable assistance for the State's representatives during inspections.

2.12.2 Retention of Records

(a) The Contractor must retain all financial and accounting records related to this Contract for a period of seven years after the Contractor performs any work under this Contract (Audit Period).
(b) If an audit, litigation, or other action involving the Contractor's records is initiated before the end of the Audit Period, the Contractor must retain the records until all issues arising out of the audit, litigation, or other action are resolved or until the end of the Audit Period, whichever is later.

2.12.3 Examination of Records

The State, upon 10 days notice to the Contractor, may examine and copy any of the Contractor's records that relate to this Contract. The State does not have the right to review any information deemed confidential by the Contractor if access would require the information to become publicly available. This requirement also applies to the records of any parent, affiliate, or subsidiary organization of the Contractor, or any Subcontractor that performs services in connection with this Contract.

2.12.4 Audit Resolution

If necessary, the Contractor and the State will meet to review any audit report promptly after its issuance. The Contractor must respond to each report in writing within 30 days after receiving the report, unless the report specifies a shorter response time. The Contractor and the State must develop, agree upon, and monitor an action plan to promptly address and resolve any deficiencies, concerns, or recommendations in the report.

2.12.5 Errors

(a) If an audit reveals any financial errors in the records provided to the State, the amount in error must be reflected as a credit or debit on the next invoice and subsequent invoices until the amount is paid or refunded in full. However, a credit or debit may not be carried forward for more than four invoices or beyond the termination of the Contract. If a balance remains after four invoices, the remaining amount will be due as a payment or refund within 45 days of the last invoice on which the balance appeared or upon termination of the Contract, whichever is earlier.

(b) In addition to other available remedies, if the difference between the State's actual payment and the correct invoice amount, as determined by an audit, is greater than 10%, the Contractor must pay all reasonable audit costs.

2.13 Warranties

2.13.1 Warranties and Representations[Deleted, Not Applicable]

2.13.2 Warranty of Merchantability

The Deliverable(s) provided by the Contractor must be merchantable.

2.13.3 Warranty of Fitness for a Particular Purpose

The Deliverable(s) provided by the Contractor must be fit for the purpose(s) identified in this Contract.

2.13.4 Warranty of Title

The Contractor must convey good title to any Deliverable(s) provided to the State. All Deliverable(s) provided by the Contractor must be delivered free from any security interest, lien, or encumbrance of which the State, at the time of contracting, has no knowledge. Deliverable(s) provided by the Contractor must be delivered free of any rightful claim of infringement by any third person.

2.13.5 Equipment Warranty[Deleted, Not Applicable]

2.13.7 Prohibited Products

Shipping of salvage, distressed, outdated, or discontinued goods to any State agency will be considered a material default by the Contractor. The brand and product number offered for all items will remain consistent for the term of the Contract, unless DTMB-Purchasing Operations has approved a change order under Section 2.3.4, Contract Changes.

2.13.8 Consequences For Breach

In addition to any remedies available in law, if the Contractor breaches any of the warranties contained in Section 2.13, Warranties, the breach may be considered a material default.

2.14 Insurance

2.14.1 Liability Insurance

For the purpose of this Section, "State" includes its departments, divisions, agencies, offices, commissions, officers, employees, and agents.
(a) The following apply to all insurance requirements:
(i) The State, in its sole discretion, may approve the use of a fully-funded self-insurance program in place of any specified insurance identified in this Section.
(ii) Where specific coverage limits are listed in this Section, they represent the minimum acceptable limits. If the Contractor's policy contains higher limits, the State is entitled to coverage to the extent of the higher limits. The minimum limits of coverage specified are not intended, and may not be construed to limit any liability or indemnity of the Contractor to any indemnified party or other persons.
(iii) If the Contractor fails to pay any premium for a required insurance policy, or if any insurer cancels or significantly reduces any required insurance without the State's approval, the State may, after giving the Contractor at least 30 days notice, pay the premium or procure similar insurance coverage from another company or companies. The State may deduct any part of the cost from any payment due the Contractor, or require the Contractor to pay that cost upon demand.
(iv) In the event the State approves the representation of the State by the insurer's attorney, the attorney may be required to be designated as a Special Assistant Attorney General by the Michigan Attorney General.

(b) The Contractor must:

(i) provide proof that it has obtained the minimum levels of insurance coverage indicated or required by law, whichever is greater. The insurance must protect the State from claims that are alleged or may arise or result from the Contractor's or a Subcontractor's performance, including any person directly or indirectly employed by the Contractor or a Subcontractor, or any person for whose acts the Contractor or a Subcontractor may be liable.
(ii) waive all rights against the State for the recovery of damages that are covered by the insurance policies the Contractor is required to maintain under this Section. The Contractor's failure to obtain and maintain the required insurance will not limit this waiver.
(iii) ensure that all insurance coverage provided relative to this Contract is primary and non-contributing to any comparable liability insurance (including self-insurance) carried by the State.
(iv) obtain insurance, unless the State approves otherwise, from any insurer that has an A.M. Best rating of "A" or better and a financial size of VII or better, or if those ratings are not available, a comparable rating from an insurance rating agency approved by the State. All policies of insurance must be issued by companies that have been approved to do business in the State.
(v) maintain all required insurance coverage throughout the term of this Contract and any extensions. However, in the case of claims-made Commercial General Liability policies, the Contractor must secure tail coverage for at least three years following the termination of this Contract.
(vi) pay all deductibles.
(vii) pay for and provide the type and amount of insurance checked ☑ below:

☑ **(A) Commercial General Liability Insurance**

Minimal Limits:
$2,000,000 General Aggregate Limit other than Products/Completed Operations;
$2,000,000 Products/Completed Operations Aggregate Limit;
$1,000,000 Personal & Advertising Injury Limit; and
$1,000,000 Each Occurrence Limit.
$500,000 Fire Damage Limit (any one fire)

Deductable maximum:
$50,000 Each Occurrence

Additional Requirements:
The Contractor must list the State of Michigan, its departments, divisions, agencies, offices, commissions, officers, employees, and agents as additional insureds on the Commercial General Liability certificate. The Contractor also agrees to provide evidence that insurance policies contain a waiver of subrogation by the insurance company.

☑ **(B) Umbrella or Excess Liability Insurance**

Minimal Limits:
$10,000,000 General Aggregate

Additional Requirements:
Umbrella or Excess Liability limits must at least apply to the insurance required in (A), General Commercial Liability. The Contractor must list the State of Michigan, its departments, divisions, agencies, offices, commissions, officers, employees, and agents as additional insureds on the certificate. The Contractor also agrees to provide evidence that insurance policies contain a waiver of subrogation by the insurance company.

☑ **(C) Motor Vehicle Insurance**

Minimal Limits:
If a motor vehicle is used in relation to the Contractor's performance, the Contractor must have vehicle liability insurance on the motor vehicle for bodily injury and property damage as required by law.

☐ **(D) Hired and Non-Owned Motor Vehicle Coverage**

Minimal Limits:

$1,000,000 Per Accident

Additional Requirements:
The Contractor must list the State of Michigan, its departments, divisions, agencies, offices, commissions, officers, employees, and agents as additional insureds on the vehicle liability certificate. The Contractor must also provide evidence that insurance policies contain a waiver of subrogation by the insurance company.

☑ **(E) Workers' Compensation Insurance**
Minimal Limits:
The Contractor must provide Workers' Compensation coverage according to applicable laws governing work activities in the state of the Contractor's domicile. If the applicable coverage is provided by a self-insurer, the Contractor must provide proof of an approved self-insured authority by the jurisdiction of domicile.

For employees working outside of the state of the Contractor's domicile, the Contractor must provide certificates of insurance proving mandated coverage levels for the jurisdictions where the employees' activities occur.

Additional Requirements:
The Contractor must provide the applicable certificates of insurance and a list of states where the coverage is applicable. Contractor must provide proof that the Workers' Compensation insurance policies contain a waiver of subrogation by the insurance company, except where such a provision is prohibited or limited by the laws of the jurisdiction in which the work is to be performed.

☑ **(F) Employers Liability Insurance**
Minimal Limits:
$100,000 Each Accident;
$100,000 Each Employee by Disease
$500,000 Aggregate Disease

Additional Requirements:
The Contractor must list the State of Michigan, its departments, divisions, agencies, offices, commissions, officers, employees, and agents as additional insureds on the certificate.

2.14.2 Subcontractor Insurance Coverage
Except where the State has approved a subcontract with other insurance provisions, the Contractor must require any Subcontractor to purchase and maintain the insurance coverage required in Section 2.14.1, Liability Insurance. Alternatively, the Contractor may include a Subcontractor under the Contractor's insurance on the coverage required in that Section. The failure of a Subcontractor to comply with insurance requirements does not limit the Contractor's liability or responsibility.

2.14.3 Certificates of Insurance and Other Requirements
Before the Contract is signed, and not less than 20 days before the insurance expiration date every year thereafter, the Contractor must provide evidence that the State and its agents, officers, and employees are listed as additional insureds under each commercial general liability and commercial automobile liability policy. The Contractor must provide DTMB-Purchasing Operations with all applicable certificates of insurance verifying insurance coverage or providing satisfactory evidence of self-insurance as required in Section 2.14.1, Liability Insurance. Each certificate must be on the standard "accord" form or equivalent and MUST CONTAIN THE APPLICABLE CONTRACT OR PURCHASE ORDER NUMBER. Each certificate must be prepared and submitted by the insurer and must contain a provision indicating that the coverage afforded will not be cancelled, materially changed, or not renewed without 30 days prior notice, except for 10 days for nonpayment of premium, to the Director of DTMB-Purchasing Operations. The notice to the Director of DTMB-Purchasing Operations must include the applicable Contract or Purchase Order number.

2.15 Indemnification

2.15.1 General Indemnification

To the extent permitted by law, the Contractor must indemnify, defend, and hold the State harmless from liability, including all claims and losses, and all related costs and expenses (including reasonable attorneys' fees and costs of investigation, litigation, settlement, judgments, interest and penalties), accruing or resulting to any person, firm, or corporation that may be injured or damaged by the Contractor in the performance of this Contract and that are attributable to the negligence or tortious acts of the Contractor, any of its subcontractors, or by anyone else for whose acts any of them may be liable.

2.15.2 Code Indemnification [Deleted, Not Applicable]

2.15.3 Employee Indemnification [Deleted, Not Applicable]

2.15.4 Patent/Copyright Infringement Indemnification

(a) To the extent permitted by law, the Contractor must indemnify and hold the State harmless from liability, including all claims and losses, and all related costs and expenses (including reasonable attorneys' fees and costs of investigation, litigation, settlement, judgments, interest, and penalties) resulting from any action threatened or brought against the State to the extent that the action is based on a claim that any piece of equipment, software, commodity, or service supplied by the Contractor or its subcontractors, or its operation, use, or reproduction, infringes any United States patent, copyright, trademark or trade secret of any person or entity.

(b) If, in the State's or the Contractor's opinion, any piece of equipment, software, commodity or service supplied by the Contractor or its subcontractors, or its operation, use, or reproduction, is likely to become the subject of an infringement claim, the Contractor must, at its expense: (i) procure for the State the right to continue using the equipment, software, commodity or service or, if this option is not reasonably available to the Contractor; (ii) replace or modify to the State's satisfaction the same with equipment, software, commodity or service of equivalent function and performance so that it becomes non-infringing, or, if this option is not reasonably available to Contractor; (iii) accept its return by the State with appropriate credits to the State against the Contractor's charges and reimburse the State for any losses or costs incurred as a consequence of the State ceasing its use and returning it.

(c) Notwithstanding the foregoing, the Contractor has no obligation to indemnify or defend the State for, or to pay any costs, damages or attorneys' fees related to, any infringement claim based upon: (i) equipment, software, commodity or service developed based on written specifications of the State; (ii) use of the equipment, software, or commodity in a configuration other than implemented or approved by the Contractor, including any modification of the same by the State; or (iii) the combination, operation, or use of the equipment, software, or commodity with equipment, software, or commodities not supplied by the Contractor under this Contract.

2.15.5 Continuing Obligation [Deleted, Not Applicable]

2.15.6 Indemnification Procedures

These procedures apply to all indemnity obligations:

(a) After the State receives notice of an action or proceeding involving a claim for which it will seek indemnification, the State must promptly notify the Contractor of the claim and take, or assist the Contractor in taking, any reasonable action to avoid a default judgment against the Contractor. Failure to notify the Contractor does not relieve the Contractor of its indemnification obligations except to the extent that the Contractor can prove damages attributable to the notification failure. Within 10 days following receipt of notice from the State relating to any claim, the Contractor must notify the State whether the Contractor agrees to assume control of the defense and settlement of that claim (a "Notice of Election"). After notifying the Contractor of a claim and before the State receives the Contractor's Notice of Election, the State is entitled to defend against the claim, at the Contractor's expense, and the Contractor will be responsible for any reasonable costs, including attorney fees, incurred by the State in defending against the claim during that period.

(b) If the Contractor delivers a Notice of Election relating to any claim: (i) the State is entitled to participate in the defense of the claim and to employ counsel at its own expense to assist in handling the claim and to

monitor and advise the State about the status and progress of the defense; (ii) the Contractor must, at the request of the State, demonstrate the Contractor's financial ability to carry out its defense and indemnity obligations under this Contract; (iii) the Contractor must periodically advise the State about the status and progress of the defense and must obtain prior approval of the State before entering into any settlement of the claim or ceasing to defend against the claim; and (iv) to the extent that any principles of Michigan governmental or public law may be involved or challenged, the State has the right, at its own expense, to control the defense of that portion of the claim. The State may retain control of the defense and settlement of a claim by notifying the Contractor within 10 days after the State's receipt of the Contractor's information requested by the State under clause (ii) of this paragraph, if the State determines that the Contractor has failed to demonstrate to the reasonable satisfaction of the State the Contractor's financial ability to carry out its defense and indemnity obligations under this Section. Any litigation activity on behalf of the State, or any of its subdivisions under this Section, must be coordinated with the Department of Attorney General. In the event the insurer's attorney represents the State under this Section, the insurer's attorney may be required to be designated as a Special Assistant Attorney General by the Attorney General of the State of Michigan.
(c) If the Contractor does not deliver a Notice of Election relating to any claim of which it is notified, the State may defend the claim in a manner it deems appropriate, at the cost and expense of the Contractor. If it is determined that the claim was one against which the Contractor was required to indemnify the State, upon request of the State, the Contractor must promptly reimburse the State for all reasonable costs and expenses.

2.15.7 Limitation of Liability

Neither the Contractor nor the State is liable to each other, regardless of the form of action, for consequential, incidental, indirect, or special damages. This limitation of liability does not apply to claims for infringement of United States patent, copyright, trademark or trade secrets; to claims for personal injury or damage to property caused by the gross negligence or willful misconduct of the Contractor; to claims covered by other specific provisions of this Contract calling for liquidated damages; or to court costs or attorneys' fees awarded by a court in addition to damages after litigation based on this Contract.

The State's liability for damages to the Contractor is limited to the value of the Contract.

2.16 Termination by the State

2.16.1 Notice and Right to Cure

If the Contractor breaches the Contract, and the State, in its sole discretion, determines that the breach is curable, the State will provide the Contractor notice of the breach and a period of at least 30 days to cure the breach. The State does not need to provide notice or an opportunity to cure for successive or repeated breaches or if the State determines, in its sole discretion, that a breach poses a serious and imminent threat to the health or safety of any person or the imminent loss, damage, or destruction of any real or tangible personal property.

2.16.2 Termination for Cause

(a) The State may fully or partially terminate this Contract for cause by notifying the Contractor if the Contractor: (i) breaches any of its material duties or obligations (including a Chronic Failure to meet any SLA); or (ii) fails to cure a breach within the time period specified in a notice of breach provided by the State.
(b) The Contractor must pay all reasonable costs incurred by the State in terminating this Contract for cause, including administrative costs, attorneys' fees and court costs, and any additional costs the State incurs to procure the Deliverable(s) from other sources. Re-procurement costs are not consequential, indirect, or incidental damages, and cannot be excluded by any other terms otherwise included in this Contract, provided the costs are not in excess of 50% more than the prices for the Deliverable(s).
(c) If the State partially terminates this Contract for cause, any charges payable to the Contractor will be equitably adjusted to reflect those Deliverable(s) that are terminated. The State must pay for all Deliverable(s) for which Final Acceptance has been granted before the termination date. Any services or related provisions of this Contract that are terminated for cause must cease on the effective date of the termination.
(d) If the State terminates this Contract for cause and it is determined, for any reason, that the Contractor was not in breach of the Contract, the termination will be deemed to have been a termination under Section 2.16.3,

Termination for Convenience, effective as of the same date, and the rights and obligations of the parties will be limited to those provided in that Section.

2.16.3 Termination for Convenience

The State may fully or partially terminate this Contract for its convenience if the State determines that a termination is in the State's best interest. Reasons for the termination are within the sole discretion of the State and may include: (a) the State no longer needs the Deliverable(s) specified in this Contract; (b) a relocation of office, program changes, or changes in laws, rules, or regulations make the Deliverable(s) no longer practical or feasible for the State; (c) unacceptable prices for Contract changes; or (d) falsification or misrepresentation, by inclusion or non-inclusion, of information material to a response to any RFQ issued by the State. The State may terminate this Contract for its convenience by giving Contractor notice at least 30 days before the date of termination. If the State chooses to terminate this Contract in part, any charges payable to the Contractor must be equitably adjusted to reflect those Deliverable(s) that are terminated.

2.16.4 Termination for Non-Appropriation

(a) If this Contract extends for more than one fiscal year, continuation of this Contract is subject to the appropriation or availability of funds. If sufficient funds to enable the State to continue payment are not appropriated or otherwise made available, the State must fully or partially terminate this Contract at the end of the last period for which funds have been appropriated or otherwise made available The State must give the Contractor notice at least 30 days before the date of termination, unless the State receives notice of the non-appropriation or unavailability less than 30 days before the end of the last period for which funds have been appropriated or otherwise made available.

(b) If funding for this Contract is reduced by law, or funds to pay the Contractor for the Deliverable(s) are not appropriated or are otherwise unavailable, the State may, upon 30 days notice to the Contractor, change the Deliverable(s) in the manner and for the periods of time the State may elect. The charges payable under this Contract will be equitably adjusted to reflect any Deliverable(s) not provided because of the reduction.

(c) If the State fully or partially terminates this Contract for non-appropriation, the State must pay the Contractor for all work-in-progress performed through the effective date of the termination to the extent funds are available.

2.16.5 Termination for Criminal Conviction

The State may terminate this Contract immediately and without further liability or penalty if the Contractor, an officer of the Contractor, or an owner of a 25% or greater share of the Contractor is convicted of a criminal offense related to a State, public, or private Contract or subcontract.

2.16.6 Termination for Approvals Rescinded

The State may terminate this Contract if any final administrative or judicial decision or adjudication disapproves a previously approved request for purchase of personal services under Constitution 1963, Article 11, § 5, and Civil Service Rule 7-1. In that case, the State will pay the Contractor for all work-in-progress performed through the effective date of the termination. The Contract may be fully or partially terminated and will be effective as of the date stated in the notice.

2.16.7 Rights and Obligations upon Termination

(a) If the State terminates this Contract for any reason, the Contractor must:

(i) stop all work as specified in the notice of termination;

(ii) take any action that may be necessary, or that the State may direct, to preserve and protect Deliverable(s) or other State property in the Contractor's possession;

(iii) return all materials and property provided directly or indirectly to the Contractor by any entity, agent, or employee of the State;

(iv) transfer title in and deliver to the State, unless otherwise directed, all Deliverable(s) intended to be transferred to the State at the termination of the Contract (which will be provided to the State on an "As-Is" basis except to the extent the State compensated the Contractor for warranty services related to the materials);

(v) to the maximum practical extent, take any action to mitigate and limit potential damages, including terminating or limiting subcontracts and outstanding orders for materials and supplies; and

(vi) take all appropriate action to secure and maintain State information confidentially in accordance with Section 2.11, Confidentiality.
(b) If the State terminates this Contract under Section 2.16.3, Termination for Convenience, the State must pay the Contractor all charges due for Deliverable(s) provided before the date of termination and, if applicable, as a separate item of payment, for work-in-progress, based on a percentage of completion determined by the State. All completed or partially completed Deliverable(s) prepared by the Contractor, at the option of the State, become the State's property, and the Contractor is entitled to receive equitable compensation for those Deliverable(s). Regardless of the basis for the termination, the State is not obligated to pay or otherwise compensate the Contractor for any lost expected future profits, costs, or expenses incurred with respect to Deliverable(s) not actually completed.
(c) If the State terminates this Contract for any reason, the State may assume, at its option, any subcontracts and agreements for Deliverable(s), and may pursue completion of the Deliverable(s) by replacement contract or as the State deems expedient.

2.16.8 Reservation of Rights

In the event of any full or partial termination of this Contract, each party reserves all rights or remedies otherwise available to the party.

2.16.9 Contractor Transition Responsibilities

If this Contract terminates under Section 2.16, Termination by the State, the Contractor must make reasonable efforts to transition the performance of the work, including all applicable equipment, services, software, and leases, to the State or a third party designated by the State within a reasonable period of time that does not exceed 60 days from the date of termination. The Contractor must provide any required reports and documentation.

2.16.10 Transition Payments

If the transition responsibilities outlined in Section 2.16.9, Contractor Transition Responsibilities, arise based on a termination of this Contract, reimbursement will be governed by the provisions of Section 2.16, Termination by the State. If the transition results from expiration, the Contractor will be reimbursed for all reasonable transition costs (i.e., costs incurred after the expiration within the time period in Section 2.16.9 that result from transition operations) at the Contract rates. The Contractor must prepare an accurate accounting from which the State and the Contractor may reconcile all outstanding accounts.

2.17 Termination by the Contractor

2.17.1 Termination

If the State breaches the Contract and the Contractor, in its sole discretion, determines that the breach is curable, then the Contractor will provide the State with notice of the breach and a time period (not less than 30 days) to cure the breach.

The Contractor may terminate this Contract if the State: (a) materially breaches its obligation to pay the Contractor undisputed amounts due; (b) breaches its other obligations to an extent that makes it impossible or commercially impractical for the Contractor to complete the Deliverable(s); or (c) does not cure the breach within the time period specified in a notice of breach. The Contractor must discharge its obligations under Section 2.20, Dispute Resolution, before it terminates the Contract.

2.18 Stop Work

2.18.1 Stop Work Order

The State may, by issuing a Stop Work Order, require that the Contractor fully or partially stop work for a period of up to 90 calendar days, and for any further period to which the parties agree. Upon receipt of the Stop Work Order, the Contractor must immediately take all reasonable steps to minimize incurring costs. Within the period of the Stop Work Order, the State must either: (a) terminate the Stop Work Order; or (b) terminate the work covered by the Stop Work Order as provided in Section 2.16, Termination by the State.

2.18.2 Termination of Stop Work Order

The Contractor must resume work if the State terminates a Stop Work Order or if it expires. The parties will agree upon an equitable adjustment in the delivery schedule, the Contract price, or both, and the Contract must be modified, if: (a) the Stop Work Order results in an increase in the time required for, or the Contractor's costs properly allocated to, the performance of the Contract; and (b) the Contractor asserts its right to an equitable adjustment within 20 days after the end of the Stop Work Order by submission of a request for adjustment to the State; provided that, the State may receive and act upon the Contractor's request submitted at any time before final payment. Any adjustment will conform to the requirements of Section 2.3.4, Contract Changes.

2.18.3 Allowance of the Contractor's Costs

If the State fully or partially terminates the work covered by the Stop Work Order, for reasons other than material breach, the termination is a termination for convenience under Section 2.16, Termination by the State, and the State will pay reasonable costs resulting from the Stop Work Order in arriving at the termination settlement. The State is not liable to the Contractor for lost profits because of a Stop Work Order issued under Section 2.18, Stop Work.

2.19 Reserved

2.20 Dispute Resolution [Deleted, Not Applicable]

2.20.1 General [Deleted, Not Applicable]

2.20.2 Informal Dispute Resolution [Deleted, Not Applicable]

2.20.3 Injunctive Relief [Deleted, Not Applicable]

2.20.4 Continued Performance[Deleted, Not Applicable]

2.21 Disclosure Responsibilities

2.21.1 Disclosure of Litigation

(a) Within 30 days after receiving notice of any litigation, investigation, arbitration, or other proceeding (collectively, "Proceeding") that arises during the term of this Contract, the Contractor must disclose the following to the Contract Administrator:
(i) A criminal Proceeding involving the Contractor (or any Subcontractor) or any of its officers or directors;
(ii) A parole or probation Proceeding;
(iii) A Proceeding involving the Contractor (or any Subcontractor) or any of its officers or directors under the Sarbanes-Oxley Act; and
(iv) A civil Proceeding to which the Contractor (or, if the Contractor is aware, any Subcontractor) is a party, and which involves (A) a claim that might reasonably be expected to adversely affect the viability or financial stability of the Contractor or any Subcontractor; or (B) a claim or written allegation of fraud against the Contractor (or, if the Contractor is aware, any Subcontractor) by a governmental or public entity arising out of the Contractor's business dealings with governmental or public entities.
(b) Information provided to the State from the Contractor's publicly filed documents will satisfy the requirements of this Section.
(c) If any Proceeding that is disclosed to the State or of which the State otherwise becomes aware, during the term of this Contract, would cause a reasonable party to be concerned about: (i) the ability of the Contractor (or a Subcontractor) to continue to perform this Contract; or (ii) whether the Contractor (or a Subcontractor) is engaged in conduct that is similar in nature to the conduct alleged in the Proceeding and would constitute a breach of this Contract or a violation of federal or state law, regulations, or public policy, then the Contractor must provide the State all requested reasonable assurances that the Contractor and its Subcontractors will be able to continue to perform this Contract.

2.21.2 Other Disclosures

The Contractor must notify DTMB-Purchasing Operations within 30 days of:
(a) becoming aware that a change in the Contractor's ownership or officers has occurred or is certain to occur; or
(b) any changes to company affiliations.

2.21.3 Call Center Disclosure [Deleted, Not Applicable]

2.22 Extended Purchasing

2.22.1 MiDEAL Requirements

(a) The Contractor must ensure that all purchasers are MiDEAL Members before extending the Contract pricing.
(b) The Contractor must submit quarterly reports of MiDEAL purchasing activities to DTMB-Purchasing Operations.
(c) To the extent that MiDEAL Members purchase Deliverable(s) under this Contract, the quantities of Deliverable(s) purchased will be included in determining the appropriate rate wherever tiered pricing based on quantity is provided.
(d) The Contractor must submit invoices to and receive payment from MiDEAL Members on a direct and individual basis.

2.22.2 State Administrative Fee

The Contractor must pay an Administrative Fee on the sales transacted under this Contract including MDOT, other State agencies, and local units of governments. For Early Fill, the Contractor must remit the Administrative Fee in U.S. dollars by December 31, 2011. The Administrative Fee equals **$.05 per ton** of the total sales. For Seasonal Backup, the Contractor must remit the Administrative Fee in U.S. dollars within thirty (30) days after the end of the quarterly sales reporting period, which begins October 1st of each year during the Contract period. The Administrative Fee equals **$.05 per ton** of the total quarterly sales reported. Contractor must include the Administrative Fee in their prices.

The Contractor must remit any monies due as a result of the close-out report at the time the close-out report is submitted to Purchasing Operations.

The Contractor must pay the Administrative Fee collected by check. To ensure the payment is credited properly, the Contractor must identify the check as an "Administrative Fee" and include the following information with the payment:

Applicable State Contact Number, report amount(s), and reporting period covered.

Checks for payment of user fees/rebate payments to the State should be made payable to the State of Michigan and sent to:

Department of Technology, Management and Budget
Financial Services – Cashier Unit
Lewis Cass Building
320 South Walnut Street
P.O. Box 30681
Lansing, MI 48909

Please make check payable to: Treasurer, State of Michigan

In addition, reports shall be submitted to the Buyer for the period covered by the check. The report shall include the date of the check, amount of the check, and the volume of sales the user fees/rebate is based upon for both the State of Michigan and MiDEAL (Local Units of Government) members.

2.22.3 State Employee Purchase Requirements [Deleted, Not Applicable]

2.23 Laws

2.23.1 Governing Law

This Contract is governed by, and construed according to, the substantive laws of the State of Michigan without regard to any Michigan choice of law rules that would apply the substantive law of another jurisdiction to the extent not inconsistent with or preempted by federal law.

2.23.2 Compliance with Laws

The Contractor must comply with all applicable federal, state, and local laws and ordinances in providing the Deliverable(s).

2.23.3 Jurisdiction

Any dispute arising from the Contract must be resolved in the State of Michigan. With respect to any claim between the parties, the Contractor consents to venue in Ingham County, Michigan, and irrevocably waives any objections to this venue that it may have, such as lack of personal jurisdiction or *forum non conveniens*. The Contractor must appoint agents in the State of Michigan to receive service of process.

2.23.4 Nondiscrimination

In the performance of the Contract, the Contractor agrees not to discriminate against any employee or applicant for employment, with respect to his or her hire, tenure, terms, conditions or privileges of employment, or any matter directly or indirectly related to employment, because of race, color, religion, national origin, ancestry, age, sex, height, weight, marital status, or physical or mental disability. The Contractor further agrees that every subcontract entered into for the performance of this Contract will contain a provision requiring non-discrimination in employment, as specified here, binding upon each Subcontractor. This covenant is required under the Elliott-Larsen Civil Rights Act, 1976 PA 453, MCL 37.2101, *et seq*., and the Persons with Disabilities Civil Rights Act, 1976 PA 220, MCL 37.1101, *et seq*., and any breach of this provision may be regarded as a material breach of the Contract.

2.23.5 Unfair Labor Practices

Under 1980 PA 278, MCL 423.321, *et seq*., the State must not award a Contract or subcontract to an employer whose name appears in the current register of employers failing to correct an unfair labor practice compiled under MCL 423.322. This information is compiled by the United States National Labor Relations Board. A Contractor of the State, in relation to the Contract, must not enter into a contract with a Subcontractor, manufacturer, or supplier whose name appears in this register. Under MCL 423.324, the State may void any Contract if, after award of the Contract, the name of the Contractor as an employer or the name of the Subcontractor, manufacturer or supplier of the Contractor appears in the register.

2.23.6 Environmental Provision [Deleted, Not Applicable]

2.23.7 Freedom of Information

This Contract and all information submitted to the State by the Contractor is subject to the Michigan Freedom of Information Act (FOIA), 1976 PA 442, MCL 15.231, *et seq*.

2.23.8 Workplace Safety and Discriminatory Harassment [Deleted, Not Applicable]

2.23.9 Prevailing Wage [Deleted, Not Applicable]

2.23.10 Abusive Labor Practices [Deleted, Not Applicable]

2.24 General Provisions

2.24.1 Bankruptcy and Insolvency [Deleted, Not Applicable]

2.24.2 Media Releases

News releases (including promotional literature and commercial advertisements) pertaining to the RFQ and this Contract or the project to which it relates will not be made without prior approval by the State, and only in accordance with the instructions from the State.

2.24.3 Contract Distribution

DTMB-Purchasing Operations retains the sole right of Contract distribution to all State agencies and local units of government unless other arrangements are authorized by DTMB-Purchasing Operations.

2.24.4 Permits

Contractor must obtain and pay any associated costs for all required governmental permits, licenses, and approvals for the delivery, installation, and performance of the Contract.

2.24.5 Website Incorporation

The State is not bound by any content on the Contractor's website unless incorporated directly into this Contract.

2.24.6 Future Bidding Preclusion [Deleted, Not Applicable]

2.24.7 Antitrust Assignment [Deleted, Not Applicable]

2.24.8 Disaster Recovery

Contractor and the State recognize that the State provides essential services in times of natural or man-made disasters. Therefore, except as mandated by federal disaster response requirements, Contractor personnel dedicated to providing Deliverable(s) under this Contract will provide the State with priority.

2.24.9 Legal Effect

The State is not liable for costs incurred by the Contractor or for payment(s) under this Contract until the Contractor is authorized to perform under Section 1.2.4, Ordering.

2.24.10 Entire Agreement [Deleted, Not Applicable]

2.24.11 Order of Precedence

Any inconsistency in the terms associated with this Contract will be resolved by giving precedence to the terms in the following descending order:

(a) Mandatory sections (2.1.1, Contract Term, 2.24.9, Legal Effect, 2.2.2, Payment Deadlines, 2.14, Insurance, 2.15, Indemnification, 2.16, Termination, 2.23, Governing Law, 2.15.7, Limitation of Liability);
(b) The most recent Statement of Work related to this Contract;
(c) All sections from Article 2 - Terms and Conditions, not listed in subsection (a);
(d) Any attachment or exhibit to the Contract documents;
(e) Any Purchase Order, Direct Voucher, or Procurement Card Order issued under the Contract; and
(f) Bidder Responses contained in any of the RFQ documents.

2.24.12 Headings

The captions and section headings used in this Contract are for convenience only and may not be used to interpret the scope and intent of this Contract.

2.24.13 Form, Function and Utility

If this Contract is for statewide use, but the Deliverable(s) does not the meet the form, function, and utility required by a State agency, that agency may, subject to State purchasing policies, procure the Deliverable(s) from another source.

2.24.14 Reformation and Severability

Each provision of the Contract is severable from all other provisions of the Contract. If any provision of this Contract is held unenforceable, then the Contract will be modified to reflect the parties' original intent. All remaining provisions of the Contract remain in full force and effect.

2.24.15 Approval

Unless otherwise provided in this Contract, approval(s) must be in writing and must not be unreasonably withheld or delayed.

2.24.16 No Waiver of Default

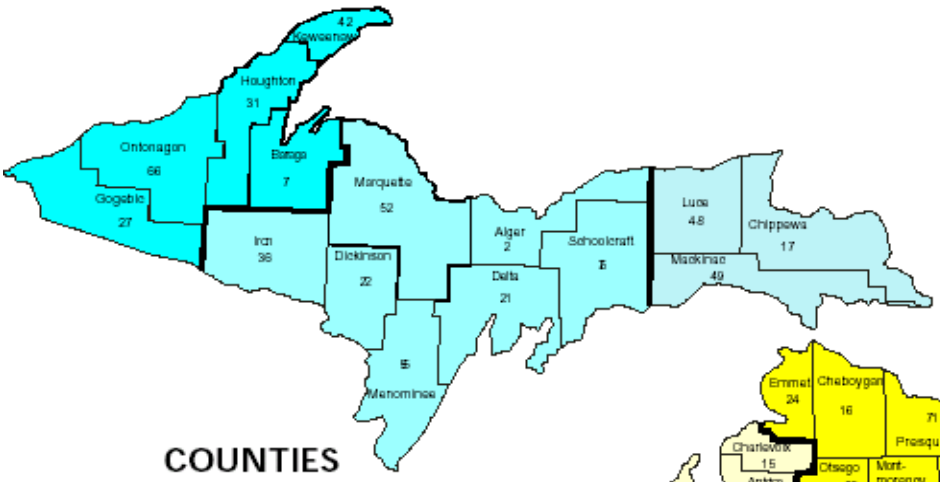
Failure by a party to insist upon strict adherence to any term of the Contract does not waive that party's right to later insist upon strict adherence to that term, or any other term, of the Contract.

2.24.17 Survival

The provisions of this Contract that impose continuing obligations, including warranties, indemnification, and confidentiality, will survive the expiration or termination of this Contract.

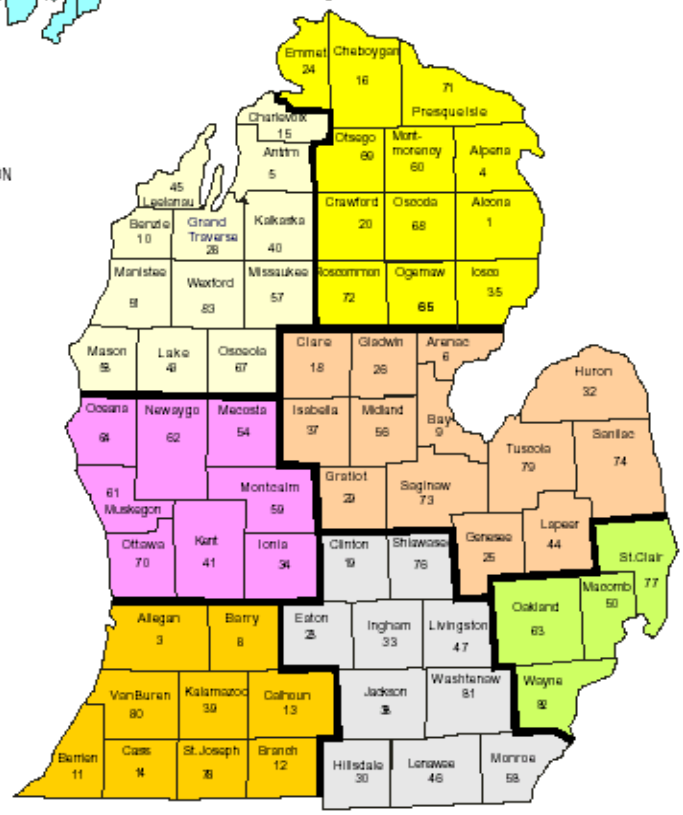
Attachment A

Salt, Bulk Rock, Early Fill-Up Category Map



COUNTIES

		REGION			REGION
1.	ALCONA	NTH	43.	LAKE	NTH
2.	ALGER	SUP	44.	LAPEER	BAY
3.	ALLEGAN	SW	45.	LEELANAU	NTH
4.	ALPENA	NTH	46.	LENAWEE	UNV
5.	ANTRIM	NTH	47.	LIVINGSTON	UNV
6.	ARENAC	BAY	48.	LUCE	SUP
7.	BARAGA	SUP	49.	MACKINAC	SUP
8.	BARRY	SW	50.	MACOMB	MTR
9.	BAY	BAY	51.	MANISTEE	NTH
10.	BENZIE	NTH	52.	MARQUETTE	SUP
11.	BERRIEN	SW	53.	MASON	NTH
12.	BRANCH	SW	54.	MECOSTA	GRD
13.	CALHOUN	SW	55.	MENOMINEE	SUP
14.	CASS	SW	56.	MIDLAND	BAY
15.	CHARLEVOIX	NTH	57.	MISSAUKEE	NTH
16.	CHEBOYGAN	NTH	58.	MONROE	UNV
17.	CHIPPEWA	SUP	59.	MONTCALM	GRD
18.	CLARE	BAY	60.	MONTMORENCY	NTH
19.	CLINTON	UNV	61.	MUSKEGON	GRD
20.	CRAWFORD	NTH	62.	NEWAYGO	GRD
21.	DELTA	SUP	63.	OAKLAND	MTR
22.	DICKINSON	SUP	64.	OCEANA	GRD
23.	EATON	UNV	65.	OGEMAW	NTH
24.	EMMET	NTH	66.	ONTONAGON	SUP
25.	GENESEE	BAY	67.	OSCEOLA	NTH
26.	GLADWIN	BAY	68.	OSCODA	NTH
27.	GOGEBIC	SUP	69.	OTSEGO	NTH
28.	GD.TRAVERSE	NTH	70.	OTTAWA	GRD
29.	GRATIOT	BAY	71.	PRESQUEISLE	NTH
30.	HILLSDALE	UNV	72.	ROSCOMMON	NTH
31.	HOUGHTON	SUP	73.	SAGINAW	BAY
32.	HURON	BAY	74.	SANILAC	BAY
33.	INGHAM	UNV	75.	SCHOOLCRAFT	SUP
34.	IONIA	GRD	76.	SHIAWASSEE	UNV
35.	IOSCO	NTH	77.	ST.CLAIR	MTR
36.	IRON	SUP	78.	ST.JOSEPH	SW
37.	ISABELLA	BAY	79.	TUSCOLA	BAY
38.	JACKSON	UNV	80.	VANBUREN	SW
39.	KALAMAZOO	SW	81.	WASHTENAW	UNV
40.	KALKASKA	NTH	82.	WAYNE	MTR
41.	KENT	GRD	83.	WEXFORD	NTH
42.	KEWEENAW	SUP			



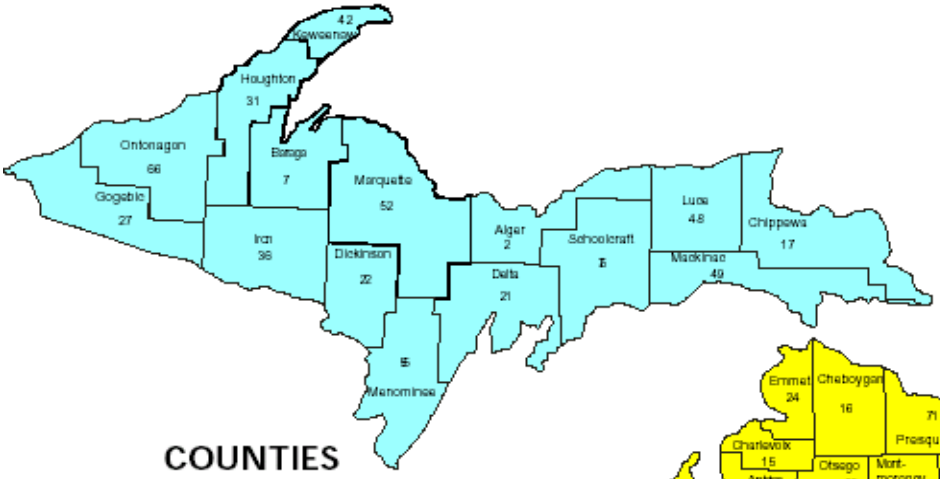
Early Fill-Up Categories

Superior1 (SUP)	North1 (NTH)	Bay (BAY)	Metro (MTR)
Superior2 (SUP)	North2 (NTH)	Southwest (SW)	
Superior3 (SUP)	Grand (GRD)	University (UNV)	

Prepared By:IT-Specialized Technology
Revised:April,2001

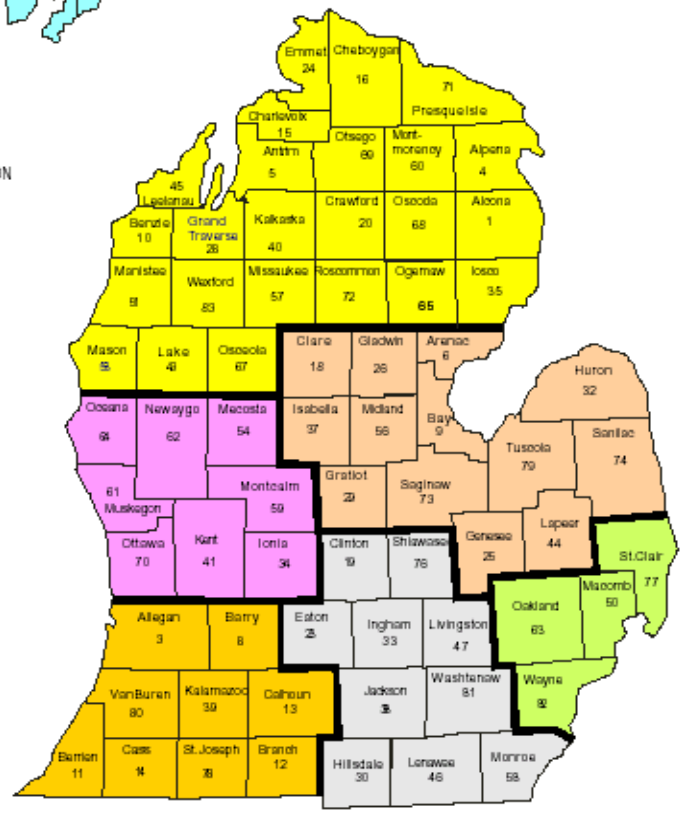
Attachment B

Salt, Bulk Rock, Seasonal Backup Category Map



COUNTIES

		REGION			REGION
1.	ALCONA	NTH	43.	LAKE	NTH
2.	ALGER	SUP	44.	LAPEER	BAY
3.	ALLEGAN	SW	45.	LEELANAU	NTH
4.	ALPENA	NTH	46.	LENAWEE	UNV
5.	ANTRIM	NTH	47.	LIVINGSTON	UNV
6.	ARENAC	BAY	48.	LUCE	SUP
7.	BARAGA	SUP	49.	MACKINAC	SUP
8.	BARRY	SW	50.	MACOMB	MTR
9.	BAY	BAY	51.	MANISTEE	NTH
10.	BENZIE	NTH	52.	MARQUETTE	SUP
11.	BERRIEN	SW	53.	MASON	NTH
12.	BRANCH	SW	54.	MECOSTA	GRD
13.	CALHOUN	SW	55.	MENOMINEE	SUP
14.	CASS	SW	56.	MIDLAND	BAY
15.	CHARLEVOIX	NTH	57.	MISSAUKEE	NTH
16.	CHEBOYGAN	NTH	58.	MONROE	UNV
17.	CHIPPEWA	SUP	59.	MONTCALM	GRD
18.	CLARE	BAY	60.	MONTMORENCY	NTH
19.	CLINTON	UNV	61.	MUSKEGON	GRD
20.	CRAWFORD	NTH	62.	NEWAYGO	GRD
21.	DELTA	SUP	63.	OAKLAND	MTR
22.	DICKINSON	SUP	64.	OCEANA	GRD
23.	EATON	UNV	65.	OGEMAW	NTH
24.	EMMET	NTH	66.	ONTONAGON	SUP
25.	GENESEE	BAY	67.	OSCEOLA	NTH
26.	GLADWIN	BAY	68.	OSCODA	NTH
27.	GOGEBIC	SUP	69.	OTSEGO	NTH
28.	GD.TRAVERSE	NTH	70.	OTTAWA	GRD
29.	GRATIOT	BAY	71.	PRESQUEISLE	NTH
30.	HILLSDALE	UNV	72.	ROSCOMMON	NTH
31.	HOUGHTON	SUP	73.	SAGINAW	BAY
32.	HURON	BAY	74.	SANILAC	BAY
33.	INGHAM	UNV	75.	SCHOOLCRAFT	SUP
34.	IONIA	GRD	76.	SHIAWASSEE	UNV
35.	IOSCO	NTH	77.	ST.CLAIR	MTR
36.	IRON	SUP	78.	ST.JOSEPH	SW
37.	ISABELLA	BAY	79.	TUSCOLA	BAY
38.	JACKSON	UNV	80.	VANBUREN	SW
39.	KALAMAZOO	SW	81.	WASHTENAW	UNV
40.	KALKASKA	NTH	82.	WAYNE	MTR
41.	KENT	GRD	83.	WEXFORD	NTH
42.	KEWEENAW	SUP			



Seasonal Backup Categories

Superior (SUP)	Bay (BAY)	Metro (MTR)
North (NTH)	Southwest (SW)	
Grand (GRD)	University (UNV)	

Prepared By:R-Specialized Technology
Reviewed:April,2001

Attachment C – 1 page

MICHIGAN DEPARTMENT OF TRANSPORTATION

SPECIFICATIONS FOR SODIUM CHLORIDE

8.20 (7) P.O.
Description:

These specifications cover salt, bulk rock, sodium chloride to be used for ice and snow removal and control.

General Requirements:

The material shall be in accordance with the current specifications for Sodium Chloride, ASTM D 632, except as modified below.

Chemical Composition:

Sodium Chloride (NaC1), Minimum, percent ..... 95.00 %

Gradation:

Sieve size	Percent passing
1/2 inch	100 %
3/8 inch	95 - 100 %
No. 4	90 % maximum
No. 8	60 % maximum
No. 30	15 % maximum

Material passing the No. 30 sieve in excess of 15% will be deducted from the delivered weight of the salt. Any Material remaining on the ½" sieve will be deducted from the delivered weight of the salt

Moisture Content:

Material with moisture content in excess of 1.5% will be deducted from the delivered weight of the salt.

Acceptance of Material:

The producer shall provide material certification, as defined in the attached Michigan Department of Transportation General Materials Certification Procedures, that the material furnished meets the requirements of these specifications for sodium chloride. MDOT reserves the right to sample and test the material on a random basis at the point of final delivery. Material contamination from foreign debris or frozen lumps of salt may be cause for immediate rejection at the point of delivery. These tests shall be for the purpose of determining acceptance, rejection, and/or adjustment in delivered weight.

Attachment D – 5 Pages

MICHIGAN DEPARTMENT OF TRANSPORTATION

GENERAL MATERIALS CERTIFICATION

07-15-91

Rev. 05-01-94

1. Scope

1.1 M•DOT allows some highway materials to be accepted by the Engineer on the basis of the supplier's written certification that all applicable specifications are met. There are different types of certifications required depending on the type of material; the impact of the material on the safety and integrity of the project; and the experience of M•DOT and other agencies with the material.

1.2 Certifiable materials are designed in Section A of the Materials Sampling Guide under "Basis of Acceptance".

1.3 Sections 1-7 of these general procedures apply to all manufacturers and distributors of certifiable materials. Sections 8-10 cover procedures which apply only to manufacturers and distributors who have been given the privilege of certifying specific materials which would otherwise be tested on a job by job basis. These manufacturers and distributors have established a record of providing specifications materials and are continually evaluated.

1.4 Where necessary, additional detailed procedures have been written to cover certification of individual materials. These detailed procedures follow the general material certification procedures in this manual.

2. General

2.1 The Construction and Technology Support Area, District Support Unit is responsible for overseeing the materials certification program including issuing and withdrawing certification privileges based on Support Area and District recommendations.

2.2 It is the contractor's responsibility to ensure that all certifications for material to be incorporated into the project are accurate and are delivered as required by ∋ 6.3.

2.3 When used in these procedures, manufacturer refers to a producer or fabricator of highway materials with control over the quality, workmanship and handling of material shipped to an M•DOT project.

2.4 When used in these procedures, distributor refers to a supplier or broker of highway materials who has no control, other that through careful handling, over the quality and workmanship of material shipped to an M•DOT project.

2.5 When used in these procedures, Approved Certifier refers to a manufacturer who has submitted quality control documentation and /or material samples for evaluation and who has been given status in accordance with ∋ 8 to certify specific materials.

2.6 When used in these procedures, Approved Recertifier refers to a distributor who has been given status in accordance with ∋ 9 to recertify specific materials which are manufactured by Approved Certifiers.

A certifier's status as a manufacturer of a given material takes precedence over status as a distributor of that material when interpreting these procedures.

3. Types of Certification

3.1 Type "A" certification consist of all of the following:

3.1.1 Laboratory test report(s) for samples obtained from the lot(s) of material represented by the certification and tested according to applicable specifications.

3.1.2 A list of all applicable specifications (ASTM, AASHTO, M•DOT or other designations as appropriate) which the material is certified to meet.

3.1.3. Any applicable specification modifier such as Class, Grade, Type, etc.

3.1.4. A notarized statement, signed by a responsible representative of the manufacturer or distributor, that the material resented by the certification meets all listed specification requirements.

3.2 Type "B" has been "deleted."

3.3 Type "C" certification is a notarized statement prepared by the manufacturer certifying that the material in the shipment conforms to the same formula and/or is essentially the same material previously approved by the Department.

3.4 Type "D" certification consists of all of the following:

3.4.1 A list of all applicable specifications (ASTM, AASHTO, M•DOT or other designations as appropriate) which the material is certifies to meet.

3.4.2 Any applicable specification modifier such as Class, Grade, Type etc.

3.4.3 A notarized statement, signed by a responsible representative of the manufacturer or distributor, that the material represented by the certification meets all listed specification requirements.

3.4.4 If material is certified by a distributor or an Approved Recertifier the manufacturer's name must be included on the certification.

3.5 Type "E" certification is prepared by a fabricator to cover a composite item incorporating two or more materials which have been previously approved on an individual basis for M•DOT projects, but lose their identity when they are incorporated into the composite item. All materials used in the fabrication of the item must be listed and identified. The notarized certification statement must state that all materials used in the fabrication of the item were previously approved for state use. The fabricator is required to supply test results and/or other pertinent identifying records for the individual materials incorporated into the composite item unless otherwise directed. Composite items requiring a Type "E" certification include signs, overhead sign structures, etc.

4. Certification Verification Sampling and Testing

4.1 Material accepted on the basis of certification may be sampled and tested on a random basis by M•DOT representatives for the purpose of verifying the quality of the certified material.

4.2 Certification verification sampling in more detail in Section C-2 of this manual.

5. Acceptance/Rejection of Certified Materials

5.1 Certified material will be accepted by the Engineer only when all applicable documentation requirements are met , and if visual inspection at the project site chows the workmanship and condition of the material to be satisfactory.

If any laboratory reports submitted as part of a Type "A" certification or resulting from the testing of certification verification samples indicate that a critical parameter falls outside specification limits by a significant amount, the Construction and Technology Support Area may recommend that the certified material be rejected. Prior to

rejection of the material an investigation of circumstances will be made. This may include consultation with M•DOT Construction, Design, Traffic and Safety, or Maintenance Support Areas and the Engineer.

6. Certification Documentation

Where more that one piece of paper is included in the certification document, all pages must be numbered (____ of ____) and include project numbers in order to reunite them should they become separated.

6.2 All certified material must be tagged, stenciled, stamped, or otherwise identified to allow the material to be easily recognized and checked against the certification. Certified material will not be incorporated in the work or paid for until satisfactory documentation has been received by the Engineer.

6.3 An original and two complete copies of all certification documents must be furnished to M•DOT. Each must contain the appropriate information specified in ∋ 3 in addition to the following:

6.3.1 Project Number (Control Section/Job Number).

6.3.2 Date of Shipment.

6.3.3 Name of Contractor.

6.3.4 Name of Material (M•DOT designation).

6.3.5 Identification markings on shipment as required by ∋ 6.2.

6.3.6 Quantity of material represented by the certification.

6.4 Certifications must be distributed as follows:

6.4.1 The original and one copy must accompany the shipment or be delivered to the Engineer (Engineer to forward the copy to District Materials Supervisor).

6.4.2 One copy must be mailed, on date of shipment, to:

Construction and Technology Support Area
Michigan Department of Transportation
P.O. Box 30049
Lansing, MI 48909

7. Withdrawal and Reinstatement of Certification Privileges

7.1 Failure to comply with any applicable certification procedures is justification for withdrawal of certification privileges. A warning letter may be written to the certifier pointing out the failure and requesting action to rectify the problem.

7.2 Certification privileges may be withdrawn of the certified material deviates from specification requirements by a substantial amount in a critical aspect or if the material repeatedly fails to conform to specification requirements by any amount in any aspect.

7.3 Withdrawn certification privileges can be reinstated only if the certifier has corrected the identified deficiencies and has described the actions taken to prevent future shipment of nonconforming material. In the case of an Approved Certifier, testing of samples or review of other data may be required.

7.4 Additional requirements covering the withdrawal and reinstatement of certification privileges may be included in the detailed procedures for individual materials.

8. Approved Certifier/Recertifier Status

8.1 Sections 8, 9, and 10 apply to manufacturers or distributors of materials which can only be certified by an Approved Certifier. These materials, which are otherwise tested on a job specific basis, are designated by an asterisk (*) under "Basis of Acceptance" in Section A of the Materials Sampling Guide. Lists of materials which are allowed to be certified only by Approved Certifiers and manufacturers who have been given this status are included in Section C of the Materials Sampling Guide. Distributors who have been approved or recertify materials manufactured by Approved Certifiers are also listed in Sections C.

8.2 Approved Certifiers and Approved Recertifiers shall maintain quality control records and material certificates fro a period of two years after the date of shipment for all material supplied on the basis of certification to M•DOT projects. These records must be made available to M•DOT representatives upon request.

8.3 Approved Certifiers and Approved Recertifiers must agree, in writing, to comply with all general certification requirements in addition to applicable procedures covering individual materials.

9. Application for Approved Certifier Status

9.1 The manufacturer of the material to be certified must contact the Construction and Technology Support Area District Support Unit in writing to request consideration for Approved Certifier status. requests must include the following information:

9.1.1 Specific name of the material to be certified (M•DOT designation).

9.1.2 Specific AASHTO, ASTM, M•DOT Standard Specification or other specification covering the material.

9.1.3 Manufacturer's quality control procedure for the material. This can be a narrative description or a formal procedures manual.

9.1.4 Quality control test reports for the material covering a minimum of 20 production runs. Acceptance test reports for materials used on M•DOT projects or independent laboratory test results are acceptable.

9.1.5 Names of other state DOT's using the material.

9.1.6 Sample of the material if requested.

9.1.7 Sample certification form to be used when supplying material.

9.2 The evaluations which follows will include a review of M•DOT's experience with the material and the manufacturer to determine if it is appropriate to allow certification of the material; a review of the quality control program and test reports to verify that the manufacturer is capable of producing uniform material which consistently meets established specifications; contacting other agencies to determine their experience with the material and the manufacturer.

9.3 If the review indicates an adequate quality level, the Department will permit certification on a provisional basis. During the time of provisional certification, the frequency of certification verification sampling by M•DOT will be increased. Assuming that these samples continue to meet M•DOT specifications, certification will be allowed on a continuing basis.

10. Approved Recertifier Status

10.1 Once a manufacturer has been given Approved Certifier status for a material, a distributor may request approval to supply that material based on recertification. This request must be made, in writing, to the Construction and Technology Support Area, District Support Unit.

10.2 The following modifications to the requirements of ∋ 6 are applicable when an Approved Certifier supplies material through an Approved Recertifier.

10.2.1 The certification from the Approved Certifier to the Approved Recertifier is not required to show a Project Number.

10.2.2 When any portion of this material is shipped, without modification, to a project the Approved Recertifier must issue a distributor's certification which states that the material represented is the same material covered by the approved certifier's certification.

10.2.3 A copy of the Approved Certifier's material certification must be attached to the distributor's certification.

10.3 If the Approved Recertifier has had additional processing performed on the material subsequent to receiving it from the Approved Certifier, the material is no longer covered by the Approved Certifier's certification. The processed material must be independently approved for certification by M•DOT on the basis of testing and/or inspection.

Attachment G
MDOT Salt Sheds -Delivery Locations (11 Pages)

Inside Delivery	Region	County	Ship To Location
☒Yes ☐No	BAY	ARENAC	COUNTY RD. COMM. 4295 W. M-61, STANDISH (989)846-2553
☒Yes ☐No	BAY	BAY	COUNTY RD. COMM. 2600 E. BEAVER RD., KAWKAWIN (989)686-4610
☒Yes ☐No	BAY	BAY	EAST DISTRICT GARAGE 1810 ERWIN NEARING DRIVE, BAY CITY (989)892-4681
☒Yes ☐No	BAY	BAY	NORTH DISTRICT GARAGE 1383 E. PINCONNING RD., PINCONNING (989)879-3761
☒Yes ☐No	BAY	CLARE	COUNTY RD. COMM. MANNSINDING RD., HARRISON (989)539-2151
☐Yes ☒No	BAY	GLADWIN	COUNTY RD. COMM. 301 STATE ST., GLADWIN (989)426-7441
☒Yes ☐No	BAY	GRATIOT	COUNTY RD. COMM. 920 E. CENTER ST., ITHACA (989)875-3811
☐Yes ☒No	BAY	HURON	BAD AXE GARAGE 417 S. HANSELMAN, BAD AXE (989)269-6404
☒Yes ☐No	BAY	HURON	KINDE 45 W. KINDE RD. (989)269-6404
☐Yes ☒No	BAY	HURON	PIGEON 7405 WEALE PIGEON (989)269-6404
☐Yes ☒No	BAY	HURON	PORT HOPE 8019 PORTLAND ST. PORT HOPE (989)269-6404
☐Yes ☒No	BAY	HURON	SAND BEACH GARAGE 9 RUTH RD, HARBOR BEACH 989)269-6404

Inside Delivery	Region	County	Ship To Location
☐Yes ☒No	BAY	HURON	SEBEWAING 9579 SEBEWAING RD., SEBEWAING (989)269-6404
☒Yes ☐No	BAY	ISABELA	MDOT GARAGE 1212 CORPORATE DRIVE, MT. PLEASANT (989)773-3532
☒Yes ☐No	BAY	MIDLAND	COUNTY RD. COMM. 2334 N. MERIDIAN, SANFORD (989)687-9060
☒Yes ☐No	BAY	SAGINAW	MDOT GARAGE 3502 E. WASHINGTON AVE., SAGINAW (989)755-1197
☐Yes ☒No	BAY	SAGINAW	MDOT GARAGE 1459 SOUTH GRAHAM M-52, SAGINAW (989)781-2310
☐Yes ☒No	BAY	SANILAC	CARSONVILLE 258 S.MAIN ST., CARSONVILLE (810)648-2185
☐Yes ☒No	BAY	SANILAC	CEDARDALE 5505 N. RUTH RD., DECKERVILLE (810)648-2185
☐Yes ☒No	BAY	SANILAC	CROSWELL 5530 LANCASTER, CROSWELL (810)648-2185
☐Yes ☒No	BAY	SANILAC	PECK 2411 PECK RD., BROWN CITY (810)648-2185
☐Yes ☒No	BAY	SANILAC	SANDUSKY 1600 S. SANDUSKY RD., SANDUSKY (810)648-2185
☐Yes ☒No	BAY	SANILAC	SHABBONA 4087 N. DECKER RD., SNOVER (810)648-2185
☐Yes ☒No	BAY	TUSCOLA	AKRON 4387 BEACH ST., AKRON (989)673-2128
☐Yes ☒No	BAY	TUSCOLA	COUNTY RD. COMM. 1733 S. MERTZ RD., CARO (989)673-2128

Inside Delivery	Region	County	Ship To Location
☐Yes ☒No	BAY	TUSCOLA	DEFORD 5832 BRUCE ST., DEFORD (989)673-2128
☐Yes ☒No	BAY	TUSCOLA	VASSAR 430 KITELINGER RD., VASSAR (989)673-2128
☒Yes ☐No	GRAND	IONIA	COUNTY RD. COMM. 168 E. RIVERSIDE, IONIA (616)527-1700
☒Yes ☐No	GRAND	IONIA	JORDAN LAKE 7081 JORDAN LAKE RD., SARANAC (616)527-1700
☐Yes ☒No	GRAND	MECOSTA	COUNTY RD. COMM. 120 N. DEKRAFT, BIG RAPIDS (231)796-2611
☐Yes ☒No	GRAND	MECOSTA	MORLEY 19675 JEFFERSON RD., MORLEY (231)796-2611
☐Yes ☒No	GRAND	MECOSTA	REMUS 2945 AURTHUR RD., REMUS (231)796-2611
☒Yes ☐No	GRAND	MONTCALM	COUNTY RD. COMM. 619 W. MAIN, STANTON (989)831-5285
☐Yes ☒No	GRAND	MONTCALM	GREENVILLE 8734 PECK RD., GREENVILLE (989)831-5285
☐Yes ☒No	GRAND	MONTCALM	HOWARD CITY 17700 EDMORE RD., HOWARD CITY (989)831-5285
☒Yes ☐No	GRAND	NEWAYGO	COUNTY RD. COMM. 935 ONE MILE RD., WHITE CLOUD (616)689-6682
☒Yes ☐No	GRAND	OCEANA	COUNTY RD. COMM. 107 PLK RD., HART (231)873-4226
☒Yes ☐No	GRAND	OCEANA	COUNTY RD. COMM. 100 WEST M20, (231)873-4226

Inside Delivery	Region	County	Ship To Location
☐Yes ☒No	MACKINAC BRIDGE AUTHORITY	MACKINAC	MACKINAC BRIDGE AUTHORITY 333 I-75 (906)643-7600
☒Yes ☐No	METRO	ST. CLAIR	BLUE WATER BRIDGE 1410 ELMWOOD, PORT HURON (248)984-4482
☒Yes ☐No	METRO	Wayne	MDOT (DETROIT MAINT GARAGE #2 1500 EAST FERRY ST., DETROIT, MI (313) 967-5432
☐Yes ☒No	NORTH	ALCONA	COUNTY RD. COMM. 301 N. LAKE ST., LINCOLN (989)736-8168
☐Yes ☒No	NORTH	ALPENA	COUNTY RD. COMM. 1400 N. BAGLEY ST., ALPENA (989)354-3252 EXT 227 GLENN
☒Yes ☐No	NORTH	ANTRIM	CENTRAL LAKE 1762 S. MAIN (M-88) (231)587-8521
☒Yes ☐No	NORTH	ANTRIM	COUNTY RD. COMM. 319 E. LINCOLN ST., MANCELONA (231)587-8521
☒Yes ☐No	NORTH	ANTRIM	KEWADIN 13796 WINTERS RD., ELK RAPIDS (231)587-8521
☒Yes ☐No	NORTH	ATLANTA	MDOT GARAGE 4000 EAST M-32, ATLANTA (989)785-3514
☒Yes ☐No	NORTH	BENZIE	COUNTY RD. COMM. 11318 MAIN ST., HONOR (231)325-3051
☒Yes ☐No	NORTH	CHARLEVOIX	COUNTY RD. COMM. 1251 BOYNE AVE., BOYNE CITY (231)582-7330
☒Yes ☐No	NORTH	CHARLEVOIX	IRONTON 11705 SHAW RD., CHARLEVOIX (231)582-7330
☐Yes ☒No	NORTH	CHEBOYGAN	COUNTY RD. COMM. 729 N. MAIN ST., CHEBOYGAN (231)238-7775

Inside Delivery	Region	County	Ship To Location
☐Yes ☒No	NORTH	CHEBOYGAN	5302 S. STRAITS HWY INDIAN RIVER (231)238-7775
☐Yes ☒No	NORTH	CHEBOYGAN	TOWER (231)238-7775
☒Yes ☐No	NORTH	CRAWFORD	COUNTY RD. COMM. 500 HURON ST., GRAYLING (989)348-2281
☐Yes ☒No	NORTH	EMMET	6227 E. LEVERING RD., LEVERING (231)347-8142
☐Yes ☒No	NORTH	EMMET	COUNTY RD. COMM. 2265 E. HATHAWAY, HARBOR SPINGS (231)347-8142
☒Yes ☐No	NORTH	GRAND TRAVERSE	COUNTY RD. COMM. 1881 LAFRAINER RD. TRAVERSE CITY (231)922-4848 EXT. 101
☒Yes ☐No	NORTH	GRAND TRAVERSE	KINGSLEY M-113 (231)922-4848
☒Yes ☐No	NORTH	IOSCO	COUNTY RD. COMM. 3939 M-55, TAWAS CITY (989)362-4433
☒Yes ☐No	NORTH	IOSCO	OSCODA GARAGE 554 FORREST RD., OSCODA (989)362-4433
☒Yes ☐No	NORTH	KALKASKA	MDOT GARAGE 809 N. BIRCH,RT.4, KALKASKA (231)258-5611
☒Yes ☐No	NORTH	LAKE	COUNTY RD. COMM. 1180 N. MICHIGAN AVE., BALDWIN (231)745-4666
☒Yes ☐No	NORTH	LEELANAU	COUNTY RD. COMM. 10550 E. ECKERLE RD., SUTTONS BAY (231)271-3993 EXT 22
☒Yes ☐No	NORTH	LEELANAU	MAPLE CITY 129 CHURCH ST. (231)271-3993 EXT 22

Inside Delivery	Region	County	Ship To Location
☒Yes ☐No	NORTH	MANISTEE	8946 CHIPPEWA HWY. BEAR LAKE (231)723-6522
☒Yes ☐No	NORTH	MARION	MDOT GARAGE 2897 SIXTEEN MILE RD., MARION (231)743-6831
☒Yes ☐No	NORTH	MASON	COUNTY RD. COMM. 510 E. STATE ST., SCOTTVILLE (231)757-2882
☒Yes ☐No	NORTH	MIO	MDOT GARAGE 305 WEST M-72, MIO (989)826-3663
☒Yes ☐No	NORTH	MISSAUKEE	COUNTY RD. COMM. 1199 N. MOREY, LAKE CITY (231) 839-4361
☐Yes ☒No	NORTH	OGEMAW	BRANCH I-75 COOK RD. (989)345-0234
☒Yes ☐No	NORTH	OGEMAW	COUNTY RD. COMM. 1250 S. M-33, WEST BRANCH (989)345-0234
☒Yes ☐No	NORTH	OTSEGO	COUNTY RD. COMM. 669 W. MCCOY RD., GAYLORD (989)732-5202
☐Yes ☒No	NORTH	PRESQUE ISLE	11472 MICHIGAN AVE., POSEN (989)766-2680
☐Yes ☒No	NORTH	PRESQUE ISLE	19916 M-68, ONAWAY (989)733-8731
☐Yes ☒No	NORTH	PRESQUE ISLE	COUNTY RD. COMM. 657 S. BRADLEY HIGHWAY, ROGERS CITY (989)734-2216
☒Yes ☐No	NORTH	REED CITY	MDOT GARAGE 19424 US10, REED CITY (231)832-5322
☐Yes ☒No	NORTH	ROSCOMMON	COUNTY RD. COMM. 820 EAST WEST BRANCH RD. (M-55) PRUDENVILLE (989)366-0333

Inside Delivery	Region	County	Ship To Location
☐Yes ☒No	NORTH	ROSCOMMON	CR-105 (989)275-5181
☐Yes ☒No	NORTH	ROSCOMMON	HOUGHTON LAKE (989)366-0333
☐Yes ☒No	NORTH	ROSCOMMON	ROSCOMMON 601 S. MAIN ST. (989)366-0333
☒Yes ☐No	NORTH	WEXFORD	COUNTY RD. COMM. 85 WEST M-115, BOON (231)775-9731
☒Yes ☐No	NORTH	WEXFORD	COUNTY RD. COMM. CADILLAC (231)775-9731
☐Yes ☒No	SOUTHWEST	ALLEGAN	MDOT GARAGE 5252 EAST M-89, FENNVILLE (269)561-6701 *FOR DOME
☐Yes ☒No	SOUTHWEST	ALLEGAN	MDOT GARAGE 596 11TH ST., PLAINWELL (269)685-5350 *FOR DOME
☐Yes ☒No	SOUTHWEST	BARRY	MDOT GARAGE 1300 E. QUIMBY RD., HASTINGS (269)945-3493
☐Yes ☒No	SOUTHWEST	BERRIEN	MDOT GARAGE 5948 SAWYER RD., SAWYER (269)426-3700 *FOR DOME
☐Yes ☒No	SOUTHWEST	BERRIEN	MDOT GARAGE 2200 EAST US-12, NILES (269)683-2855 *FOR DOME
☒Yes ☐No	SOUTHWEST	BERRIEN	MDOT GARAGE 3880 RED ARROW RD., COLOMA (269)849-1162 *FOR DOME
☐Yes ☒No	SOUTHWEST	BRANCH	MDOT GARAGE 34 N. MICHIGAN, COLDWATER (269)781-2894 (**MUST SPECIFY DELIVERY IS FOR COLDWATER GARAGE WHEN CALLING THIS NUMBER.)**
☐Yes ☒No	SOUTHWEST	CALHOUN	MDOT GARAGE 1242 S. KALAMAZOO AVE., MARSHALL (269)781-2894

Inside Delivery	Region	County	Ship To Location
☒Yes ☐No	SOUTHWEST	CASS	MDOT GARAGE 61535 M-40, JONES (269)224-5808
☐Yes ☒No	SOUTHWEST	KALAMAZOO	MDOT GARAGE 5673 WEST MAIN ST., KALAMAZOO (269)381-7331 *FOR DOME
☒Yes ☐No	SOUTHWEST	VAN BUREN	MDOT GARAGE 09235 BLUE STAR MEM. HWY, SOUTH HAVEN (269)637-2408
☐Yes ☒No	SUPERIOR	ALGER	COUNTY RD. COMM. M-77 , GRAND MARAIS (906)387-2042
☐Yes ☒No	SUPERIOR	ALGER	LIMESTONE M-67, LIMESTONE (906)387-2042
☐Yes ☒No	SUPERIOR	ALGER	MUNISING 324 W. MUNISING, MUNISING (906)387-2042
☒Yes ☐No	SUPERIOR	BARAGA	MDOT GARAGE 301 WINTER ST. L=ANSE (906)524-6124
☒Yes ☐No	SUPERIOR	BARAGA	SALT SHED SCHOOL ST., COVINGTON (906)524-6124
☐Yes ☒No	SUPERIOR	CHIPPEWA	COUNTY RD. COMM. M-48, GOETZVILLE (906)635-5295
☒Yes ☐No	SUPERIOR	CHIPPEWA	ECKERMAN M-28, ECKERMAN (906)635-5295
☒Yes ☐No	SUPERIOR	CHIPPEWA	SAULT STE MARIE 4139 MACKINAC TRAIL, SAULT STE MARIE (906)635-5295
☒Yes ☐No	SUPERIOR	DELTA	COUNTY RD. COMM. COUNTY RD. 426, WELLS (906)786-3200
☒Yes ☐No	SUPERIOR	DELTA	COUNTY RD. COMM. 9931 Y.25 ROAD, RAPID RIVER (906)786-3200

Inside Delivery	Region	County	Ship To Location
☐Yes ☒No	SUPERIOR	DICKINSON	COUNTY RD. COMM LINCOLN ST., QUINNESEC (906)774-1588
☒Yes ☐No	SUPERIOR	DICKINSON	FELCH SALT SHED W6370 M-69, IRON MOUNTAIN (906)774-1588
☐Yes ☒No	SUPERIOR	GOGEBIC	COUNTY RD. COMM. OLD US-2, WAKEFIELD (906)667-0233
☐Yes ☒No	SUPERIOR	GOGEBIC	MARENISCO 302 MAIN ST., MARENISCO (906)787-2273
☐Yes ☒No	SUPERIOR	GOGEBIC	WATERSMEET E23859 E. AVE., WATERSMEET (906)358-4575
☒Yes ☐No	SUPERIOR	HOUGHTON	HANCOCK-TO BE BUILT NEAR AIRPORT PARK. ADDRESS IS YET UNKNOWN
☐Yes ☒No	SUPERIOR	IRON	COUNTY RD. COMM. 708 W. FRANKLIN ST., IRON RIVER (906)265-4622
☐Yes ☒No	SUPERIOR	IRON	CRYSTAL FALLS 114 OSS RD. CRYSTAL FALLS (906)875-3151
☐Yes ☒No	SUPERIOR	KEWEENAW	COUNTY RD. COMM. 1916 4TH ST., MOHAWK (906)337-1610
☒Yes ☐No	SUPERIOR	LUCE	COUNTY RD. COMM. 423 W. MCMILLAN AVE., NEWBERRY (906)293-5741
☐Yes ☒No	SUPERIOR	MACKINAC	MACKINAC CO. ROAD COMM. STATE RD. (OLD M-134), CEDARVILLE (906)643-8700
☒Yes ☐No	SUPERIOR	MACKINAC	MDOT GARAGE M-117, ENGADINE (906)643-8700
☒Yes ☐No	SUPERIOR	MACKINAC	MDOT GARAGE 500 FERRY LANE, ST. IGNACE (906)643-8700

Inside Delivery	Region	County	Ship To Location
☐Yes ☒No	SUPERIOR	MARQUETTE	CHAMPION US-41 (906)486-8462 EXT. 300
☐Yes ☒No	SUPERIOR	MARQUETTE	COUNTY RD. COMM. 1610 N. SECOND ST., ISHPEMING (906)486-8462 EXT. 300
☐Yes ☒No	SUPERIOR	MARQUETTE	GWINN CO.RD. ELA (906)346-5411
☒Yes ☐No	SUPERIOR	MARQUETTE	MARQUETTE CITY SALT SHED 850 WEST BARAGA AVE., MARQUETTE (906)486-4491 EXT 302
☐Yes ☒No	SUPERIOR	MARQUETTE	REPUBLIC CO. RD. LO. AT M-95 (906)376-2224
☒Yes ☐No	SUPERIOR	MARQUETTE	SKANDIA CO.RD. OB (906)942-7415
☐Yes ☒No	SUPERIOR	MENOMINEE	COUNTY RD. COMM. US-2, POWERS (906)497-5234
☐Yes ☒No	SUPERIOR	MENOMINEE	MENOMINEE 3224 10TH ST., MENOMINEE (906)863-3686
☒Yes ☐No	SUPERIOR	MENOMINEE	STEPHENSON W5416 BELGIANTOWN RD., STEPHENSON (906)863-5100
☐Yes ☒No	SUPERIOR	ONTONAGON	BERGLAND 5650 M-64 N., BERGLAND (906)575-3552
☐Yes ☒No	SUPERIOR	ONTONAGON	BRUCE CROSSING 5346 W. M-28, BRUCE CROSSING (906)827-3433
☐Yes ☒No	SUPERIOR	ONTONAGON	COUNTY RD. COMM. US-45, ONTONAGON (906)884-4650
☐Yes ☒No	SUPERIOR	ONTONAGON	MASS CITY 1212 ADVENTURE AVE., MASS CITY (906)883-3303

Inside Delivery	Region	County	Ship To Location
☐Yes ☒No	SUPERIOR	SCHOOLCRAFT	COUNTY RD. COMM. EAST RD., MANISTIQUE (906)341-5634
☐Yes ☒No	SUPERIOR	SCHOOLCRAFT	SENEY M-28, SENEY (906)341-5634
☒Yes ☐No	UNIVERSITY	CLINTON	CLINTON CO. RD. COMM 3536 S. US 27, ST. JOHNS (989)224-3274 EXT. 234
☒Yes ☐No	UNIVERSITY	EATON	MDOT GARAGE 731 NORTH CANAL, GRAND LEDGE (517)627-3276
☒Yes ☐No	UNIVERSITY	EATON	MDOT GARAGE 905 PAINE DRIVE, CHARLOTTE (517)543-7642
☒Yes ☐No	UNIVERSITY	INGHAM	MDOT GARAGE 601 JEWETT RD., MASON (517)627-3276 (**MUST SPECIFY DELIVERY IS FOR MASON GARAGE WHEN CALLING THIS NUMBER.)**
☒Yes ☐No	UNIVERSITY	INGHAM	MDOT GARAGE 3737 EAST GRAND RIVER, WILLIAMSTON (517)521-3673
☒Yes ☐No	UNIVERSITY	LENAWEE	MDOT GARAGE 2451 N. ADRIANHIGHWAY, ADRIAN (517)263-0564
☒Yes ☐No	UNIVERSITY	LIVINGSTON	MDOT GARAGE 10102 EAST GRAND RIVER, BRIGHTON (810)229-4250
☒Yes ☐No	UNIVERSITY	SHIAWASSEE	SHIAWASSEE CO. RD. COMM 701 W. CORUNNA AVE., CORUNNA (989)743-2228

Attachment I – 1 page

SALT, BULK ROCK, EARLY FILL-UP & SEASONAL BACKUP

MATERIAL CERTIFICATION

We, North American Salt Co., A Compass Minerals Co., by signing this material certification,
(company name of vendor)

hereby verify that the salt to be provided is manufactured in accordance with, and will consistently

meet the attached State of Michigan specification, when tested at the various delivery points. If an

occasional delivery of salt does not meet the attached specification, specifically if material passing

through the No. 30 sieve exceeds 15% or the moisture content exceeds 1.5%, the amount of material

not meeting the specifications will be deducted from the delivered weight of the salt. Therefore it will

not be paid for as it is considered unusable by the state.

However, if the salt being delivered is CONSISTENTLY not meeting the attached specification,

as determined by the State of Michigan, the state reserves the right to deduct the amount not meeting

the specification as described above, impose and deduct an additional penalty equal to the amount of

the original deduction, cancel the contract, and restrict future bidding privileges for that vendor.

(Authorized Signature)

Director of U.S. Rock Deicing + Chemical
(Title)

FOR SEASONAL BACKUP ONLY:

NASC_ will charge a carrying fee of $5.00 per ton to store, cover and screen (if necessary) any salt that has not been ordered by August 31, 2012. It is understood that carryover salt will be delivered by September 30, 2012 at which time invoicing for salt tonnages and handling fees will occur.

LOCAL UNIT OF GOVERNMENT DROP POINTS:
SUPERIOR REGION

Bidder Name: **North American Salt Company 2011/2012 Seasonal**

Item	County	Drop Point	Regular Salt	Price
1	Alger	Munising, Industrial Park Dr. Lot 9, Munising (906) 387-2095	1,000	$55.68
2	Alger	CRC, E9264 M28 Munising Garage 906-387-2042 ext 14	200	$55.68
3	Alger	CRC, Limestone Garage N3284 M-67 906-387-2042 ext 14	200	$55.68
4	Baraga	CRC, L'Anse Twp Garage, 18139 US. 41 South L'Anse (906) 524-7299	100	$67.15
5	Delta	CRC, D-1, 3000 32nd Ave No., Escanaba (906) 786-3200	500	$51.32
6	Delta	CRC, D-2, 9931 Y. 25 Road, Rapid River (906) 786-3200	500	$51.32
7	Delta	Escanaba City of, 1715 Sheridan Rd. (906) 786-4141	600	$51.32
8	Delta	Gladstone, City of 30 Michigan Avenue 906-428-9577	100	$51.32
9	Iron	Caspian, City of, 340 E. Caspian Ave (906) 265-2514	100	$67.73
10	Gogebic	Ironwood, City of, 300 N. Lake Salt Shed (906) 932-5050	200	$72.25
11	Gogebic	Wakefield, City of, 311 Sunday Lake St. (906) 229-5132	100	$72.25
12	Marquette	CRC, Gwinn (906) 486-4491 ext. 302	300	$68.47
13	Marquette	CRC, Ishpeming 1610 N Second St. (906) 486-4491 ext. 302	200	$68.47
14	Marquette	CRC, Big Bay (906) 486-4491 ext. 302	400	$68.47
15	Marquette	CRC, Republic (906) 486-4491 ext 302	50	$68.47
16	Marquette	Ishpeming, City of, Lakeshore Drive, (906)486-9371	400	$68.47
17	Marquette	Marquette, City of, 850 W. Baraga, (906) 225-8983	500	$68.47
18	Marquette	Negaunee, City of, 600 Cherry Street (906) 475-9991	200	$68.47
19	Menominee	CRC,W5416 Belgiumtown Rd. Stephenson (906) 753-6914 ext 18	200	$59.53

LOCAL UNIT OF GOVERNMENT DROP POINTS:Continued
SUPERIOR REGION

Bidder Name: North American Salt 2011/2012 Seasonal

Item	County	Drop Point		Price
20	Menominee	Hannahville Indian Community W300 Co 39 & 6 Rd (906) 723-2650 Wilson, MI	50	$59.53
21	Menominee	CRC, 3224 10th St. (906) 753-6914 ext 18	200	$59.53
22	Menominee	CRC,W3850 US2 & 41 Powers, Menominee (906) 753-6914 ext 18	200	$59.53
23	Menominee	Menominee, City of 808 Ogden Street, Marinette Dock 906-863-1736 **MUST BE NORTH AMERICAN SALT**	300	$59.53
24	Ontongaon	Ontonagon, Village of 1200 Giesau Drive (906) 884-2305	100	$71.40
25	Schoolcraft	Manistique, City of, 300 N Maple St. (906) 341-5346	200	$59.80
26	Schoolcraft	CRC, Railroad Street, Seney, (906) 341-5634	50	$59.80
27	Schoolcraft	CRC, Tannery Location, 332N East St. Manistique (906) 341-5634	100	$59.80

LOCAL UNIT OF GOVERNMENT DROP POINTS

LOCAL UNIT OF GOVERNMENT DROP POINTS:

NORTH REGION

Seasonal Back-up

Bidder Name: **North American Road Salt Company 2**

Item	County	Drop Point
1	Alpena	Alpena, City of, 1001 Long Lake Avenue (989) 354-1720
2	Alpena	Alpena Public Schools 2373 Gordon Rd. C (989) 358-5794 *****LESS THAN 50 TO**
3	Alpena	Alpena Public Schools 3303 S 3rd Alpena School (989) 358-5794 *****LESS THAN 50 TON**
4	Alpena	Alpena Public Schools 3500 S 3rd Ave. T Hi (989) 358-5794 *****LESS THAN 50 TON**
5	Antrim	CRC, Central Lake, 1762 S. Main (M-88) (231) 587-8521
6	Antrim	CRC, Kewadin, 13796 Winters Rd. (231) 587-8521
7	Antrim	CRC, Mancelona, 319 E. Lincoln St. (231) 587-8521
8	Benzie	CRC, Honor Pit, Salt Shed Honor, MI (231) 325-3051 Ext. 207
9	Charlevoix	CCRC, Ironton Garage, 11705 Shaw Rd (231) 582-7330
10	Charlevoix	CCRC, Boyne City Garage, 1251 Boyne A (231) 582-7330
11	Charlevoix	Charlevoix, City of 229 Stover Rd. 231-547-3276
12	Cheboygan	CRC, Cheboygan Garage, 729 N. Main St (231) 238-7775
13	Cheboygan	CRC, 5302 S. Straits Hwy Indian River Garage (231) 238-7775
14	Cheboygan	CRC, 3998 S. Black River Rd, Tower Garage (231) 238-7775
15	Cheboygan	City of Cheboygan, 1003 N. Huron St, Ch (231) 627-2582
16	Crawford	CRC, 500 Huron St., Grayling (989) 348-2281
17	Emmet	Habor Springs, City of, 204 E. Fairview (231) 526-0604
18	Emmet	Petosky, City of, 110 W. Sheridan (231) 347-2500
19	Emmet	CRC, 2265 E. Hathaway Road, Conway (231) 347-8142

20	Emmet	CRC, 6227 E. Levering Rd., Levering (231) 347-8142
21	Emmet	Mackinaw, Village of, 102 S. Huron (231) 436-5351
22	Emmet	Petoskey Public Schools, 1008 Franklin S (231) 348-2344
23	Grand Traverse	Traverse City, City of, 625 Woodmere, (231) 922-4440
24	Grand Traverse	CRC, M-113, Kingsley Barn (231) 922-4848
25	Grand Traverse	Northwestern Michigan College 1701 E. 231-995-1130 Traverse City
26	Grand Traverse	CRC, 1881 La Frainer Rd., Traverse City (231) 922-4848
27	Iosco	CRC, 3939 W. M-55, Tawas City (989) 362-4433
28	Iosco	CRC, 554 Forest, Oscoda (517) 362-4433
29	Iosco	East Tawas, City of, 810 W Westover St. (989) 362-6161

LOCAL UNIT OF GOVERNMENT DROP POINTS (Continued):

NORTH REGION

Bidder Name: North American Road Salt Company 201

Item	**County**	**Drop Point**
30	Kalkaska	CRC, 1049 Island Lk. Rd. (231) 258-2242
31	Leelanau	CRC, 10550 E. Eckerle Rd., Suttons Bay (231) 271-3993 ext 221
32	Leelanau	CRC, MC, 129 Church St., Maple City (231) 271-3993 ext 221
33	Manistee	Manistee, City of, DPW Garage. 280 Washington St., (231) 723-7132
34	Manistee	CRC, 9 Mile, Kaleva 231-889-0000
35	Mason	Ludington, City of, 800 Blk. N. Harrison @ Whittier St (231) 843-2873
36	Mason	CRC, 510 E. State St., Scottville (231) 757-2882
37	Missaukee	CRC, 1199 N. Morey, Lake City (231) 839-4361
38	Montmorency	CRC,11445 M-32, Atlanta (989) 785-3334 ext 2
39	Ogemaw	CRC, 1250 S. M-33, West Branch

		(989) 345-2240
40	Ogemaw	West Branch, City of 403 S. First St. 989-345-0500
41	Oscoda	CRC, 1251 North Gerber (989) 826-3218
42	Osceola	Evart, Municipality, 5468 110th St Evart, (231) 734-2101
43	Osceola	CRC, 13353 20 Mile Rd Tustin (231) 832-5171
44	Osceola	CRC, 4737 Makwa Drive Hersey (231) 832-5171
45	Otsego	CRC, Commission Garage, 669 W. McC (989) 732-5202 X203 Gaylord, MI
46	Otsego	Gaylord, City of, 102 E. Seventh St. (989) 732-4060
47	Presque Isle	CRC, 657 S. Bradley Hwy, Rogers City (989) 734-2216
48	Presque Isle	CRC, 19916 m-68 Onaway (989) 734-2216
49	Presque Isle	CRC, 11472 Michigan Ave (989) 734-2216
50	Presque Isle	Rogers City 1221 Riverview (989) 734-2191
51	Wexford	CRC 9948 E 34 Rd Cadillac, MI 231-775-9731 x 3028
52	Wexford	CRC 85 W M-115 Boon 231-775-9731 x 3028

NORTH REGION

Seasonal Back-up

Bidder Name: **North American Road Salt Company 2011/2012**

Item	County	Drop Point	Regular Salt	Price
1	Alpena	Alpena, City of, 1001 Long Lake Avenue (989) 354-1720	900	$57.74
2	Alpena	Alpena Public Schools 2373 Gordon Rd. Gordon Office (989) 358-5794 *****LESS THAN 50 TONS**	8	$57.74
3	Alpena	Alpena Public Schools 3303 S 3rd Alpena Sr. High School (989) 358-5794 *****LESS THAN 50 TONS**	9	$57.74
4	Alpena	Alpena Public Schools 3500 S 3rd Ave. Thunder Bay Jr. Hi (989) 358-5794 *****LESS THAN 50 TONS**	8	$57.74
5	Antrim	CRC, Central Lake, 1762 S. Main (M-88) (231) 587-8521	450	$64.63
6	Antrim	CRC, Kewadin, 13796 Winters Rd.	100	$64.63

		(231) 587-8521		
7	Antrim	CRC, Mancelona, 319 E. Lincoln St. (231) 587-8521	300	$64.63
8	Benzie	CRC, Honor Pit, Salt Shed Honor, MI (231) 325-3051 Ext. 207	1,000	$63.96
9	Charlevoix	CCRC, Ironton Garage, 11705 Shaw Rd (231) 582-7330	1,000	$64.49
10	Charlevoix	CCRC, Boyne City Garage, 1251 Boyne Ave (231) 582-7330	2,000	$64.49
11	Charlevoix	Charlevoix, City of 229 Stover Rd. 231-547-3276	150	$64.49
12	Cheboygan	CRC, Cheboygan Garage, 729 N. Main St. (231) 238-7775	900	$63.52
13	Cheboygan	CRC, 5302 S. Straits Hwy Indian River Garage (231) 238-7775	800	$63.52
14	Cheboygan	CRC, 3998 S. Black River Rd, Tower Garage (231) 238-7775	300	$63.52
15	Cheboygan	City of Cheboygan, 1003 N. Huron St, Cheboygan (231) 627-2582	200	$63.52
16	Crawford	CRC, 500 Huron St., Grayling (989) 348-2281	1,800	$60.90
17	Emmet	Habor Springs, City of, 204 E. Fairview (231) 526-0604	400	$63.88
18	Emmet	Petosky, City of, 110 W. Sheridan (231) 347-2500	2,700	$63.88
19	Emmet	CRC, 2265 E. Hathaway Road, Conway (231) 347-8142	1,500	$63.88
20	Emmet	CRC, 6227 E. Levering Rd., Levering (231) 347-8142	1,500	$63.88
21	Emmet	Mackinaw, Village of, 102 S. Huron (231) 436-5351	150	$63.88
22	Emmet	Petoskey Public Schools, 1008 Franklin St. (231) 348-2344	150	$63.88
23	Grand Traverse	Traverse City, City of, 625 Woodmere, (231) 922-4440	500	$65.68
24	Grand Traverse	CRC, M-113, Kingsley Barn (231) 922-4848	1,500	$65.68
25	Grand Traverse	Northwestern Michigan College 1701 E. Front Street 231-995-1130 Traverse City	50	$65.68
26	Grand Traverse	CRC, 1881 La Frainer Rd., Traverse City (231) 922-4848	4,500	$65.68
27	Iosco	CRC, 3939 W. M-55, Tawas City (989) 362-4433	400	$59.13
28	Iosco	CRC, 554 Forest, Oscoda (517) 362-4433	400	$59.13

29	Iosco	East Tawas, City of, 810 W Westover St. (989) 362-6161	50	$59.13
Item	**County**	**Drop Point**	**Regular Salt**	**Price**
30	Kalkaska	CRC, 1049 Island Lk. Rd. (231) 258-2242	1,750	$65.34
31	Leelanau	CRC, 10550 E. Eckerle Rd., Suttons Bay (231) 271-3993 ext 221	1,200	$65.98
32	Leelanau	CRC, MC, 129 Church St., Maple City (231) 271-3993 ext 221	1,000	$65.98
33	Manistee	Manistee, City of, DPW Garage. 280 Washington St., (231) 723-7132	500	$60.65
34	Manistee	CRC, 9 Mile, Kaleva 231-889-0000	50	$60.65
35	Mason	Ludington, City of, 800 Blk. N. Harrison @ Whittier St (231) 843-2873	1,000	$63.14
36	Mason	CRC, 510 E. State St., Scottville (231) 757-2882	500	$63.14
37	Missaukee	CRC, 1199 N. Morey, Lake City (231) 839-4361	500	$67.01
38	Montmorency	CRC,11445 M-32, Atlanta (989) 785-3334 ext 2	800	$59.94
39	Ogemaw	CRC, 1250 S. M-33, West Branch (989) 345-2240	600	$59.44
40	Ogemaw	West Branch, City of 403 S. First St. 989-345-0500	150	$59.44
41	Oscoda	CRC, 1251 North Gerber (989) 826-3218	100	$63.07
42	Osceola	Evart, Municipality, 5468 110th St Evart, (231) 734-2101	100	$63.70
43	Osceola	CRC, 13353 20 Mile Rd Tustin (231) 832-5171	700	$63.70
44	Osceola	CRC, 4737 Makwa Drive Hersey (231) 832-5171	800	$63.70
45	Otsego	CRC, Commission Garage, 669 W. McCoy Rd (989) 732-5202 X203 Gaylord, MI	1,500	$63.55
46	Otsego	Gaylord, City of, 102 E. Seventh St. (989) 732-4060	1,500	$63.55
47	Presque Isle	CRC, 657 S. Bradley Hwy, Rogers City (989) 734-2216	400	$61.59
48	Presque Isle	CRC, 19916 m-68 Onaway (989) 734-2216	400	$61.59
49	Presque Isle	CRC, 11472 Michigan Ave (989) 734-2216	250	$61.59
50	Presque Isle	Rogers City 1221 Riverview	200	$61.59

		(989) 734-2191		
51	Wexford	CRC 9948 E 34 Rd Cadillac, MI 231-775-9731 x 3028	500	$63.99
52	Wexford	CRC 85 W M-115 Boon 231-775-9731 x 3028	500	$63.99

LOCAL UNIT OF GOVERNMENT DROP POINTS:
GRAND REGION

Bidder Name: **North American Salt Company 2011/2012 Seasonal**

Item	County	Drop Point	Regular Salt	Price
1	Ionia	Belding, City of, 317 E. Ellis, (616) 260-2319	900	$68.23
2	Ionia	Saranac, Village of, 455 Main Street (616) 642-6324	50	$68.23
3	Ionia	CRC, 170 E. Riverside Drive, Ionia (616) 527-1700	500	$68.23
4	Ionia	CRC, 7081 S. Jordan Lake Road, Saranac (616) 527-1700	500	$68.23
5	Ionia	Portland, City of 451 Morse Drive (517) 647-2931	200	$68.23
6	Ionia	Ionia, City of 303 S. Jackson St. 616-527-5776	500	$68.23
7	Kent	Kent City, Village of 300 Spring St. 616-678-7232	50	$63.52
8	Kent	East Grand Rapids, City of 2310 Reeds Lake Blvd 616-940-4870	900	$63.52
12	Mecosta	Big Rapids, City of, 120 N. DeKrafft Ave. (231) 592-4015	800	$61.91
13	Mecosta	CRC, 120 N. Dekraft, Big Rapids (231) 796-2611	2,100	$61.91
14	Mecosta	CRC, 2945 Arthur, Remus (231) 796-2611	700	$61.91
15	Mecosta	CRC, 19676 Jefferson Rd. Morley (231) 796-2611	100	$61.91
16	Mecosta	Ferris State University, 111 West Knollview Drive (231) 591-2925	100	$61.91
17	Montcalm	Howard City, Village of, 125 Shaw St. (231) 937-4311 ext 4	50	$63.52
18	Montcalm	Lakeview, Village of, 10300 Townline (989) 352-7473	50	$63.52
19	Montcalm	Stanton, City of 225 S. Camburn (989) 831-4440	50	$63.52
20	Montcalm	Greenville, City of 1414 Chase Rd. (616) 754-5098	50	$63.52
21	Montcalm	Greenville, City of 218 E. Fairplains St 616-754-5098	1,000	$63.52
22	Muskegon	Muskegon, City of, 1350 E. Keating Ave (231) 724-4100	3,000	$56.43

LOCAL UNIT OF GOVERNMENT DROP POINTS (continued):
GRAND REGION

Bidder Name: **North American Salt Co 2011/2012 Seasonal**

Item	County	Drop Point	Regular Salt	Price
23	Muskegon	CRC, 7700 East Apple Ave, Muskegon (231) 788-2381 ext 260	8,000	$56.43
24	Muskegon	CRC, 7100 Whitehall Rd (231) 788-2381 ext 260	4,000	$56.43
25	Muskegon	Fruitport, Village of, 45 N 2nd Ave. (231) 865-3577	50	$56.43
26	Muskegon	Muskegon Heights DPW, City of, 3124 Wood St, (231) 733-8885	500	$56.43
27	Muskegon	Ravenna, Village of 12090 Crockery Cr. Dr. DPW Garage (231) 853-2360	200	$56.43
28	Muskegon	Norton Shores, City of 85 East Mt. Garfield 231-798-4391	2,400	$56.43
29	Muskegon	North Muskegon, City of 2701 Celery Lane (231) 744-1621	400	$56.43
30	Newaygo	CRC, 935 E One Mile Road, White Cloud, (231) 689-6682	3,000	$62.17

LOCAL UNIT OF GOVERNMENT DROP POINTS:
BAY REGION

Bidder Name: **North American Salt Company**
2011/2012 Seasonal

Item	County	Drop Point	Regular Salt	Price
1	Arenac	CRC, 4295 W. M-61, Standish (989) 653-2411	600	$59.95
2	Arenac	Standish, City of, 909 W. Cedar (989) 846-9588	100	$59.95
3	Bay	Delta College, 1961 Delta Rd University Center, (989) 686-9228	100	$56.59
4	Bay	Bay Regional Medical Center, 129 Tuscola (989) 894-3488	250	$56.59
5	Bay	Bay City, City of, 800 S. Water St. (989) 894-8116	500	$56.59
6	Bay	CRC, 1816 W. 27th St., (East) Bay City (989) 686-4610	500	$56.59
7	Bay	CRC, 2600 E. Beaver Rd., West Kawkawlin (989) 686-4610	4,000	$56.59
8	Bay	CRC, 1383 E. Pinconning Rd., North Pinconning (989) 686-4610	500	$56.59
9	Bay	Essexville, City of, 1500 Pine Street (989) 893-7192	100	$56.59
10	Bay	Auburn, City of, 113 E. Elm, (989) 662-6761	300	$56.59
11	Clare	Clare, City of, 601 West Fifth Street (989) 386-2182 x202	200	$62.88
12	Clare	CRC, 3900 E. Mannsiding, Harrison (989) 539-2151	150	$62.88
13	Clare	Farwell, Village of 601 W. Fifth St. (989) 588-9530	50	$62.88
14	Genesee	Davison, City of, 400 S. Dayton St (810) 653-2191	150	$59.17
15	Genesee	Mt. Morris, City of, 720 Hughes, (810) 686-8380	150	$59.17
16	Genesee	Fenton Area Public Schools, 3200 Donaldson Dr. 810-591-8908	200	$59.17
17	Genesee	Clio, City of 210 N. Railway 810-686-5850 ext 216	300	$59.17
18	Genesee	Goodrich, Village of 7338 State (810) 636-2570	150	$59.17

19	Genesee	University of Michigan 602 Mill St. (734) 936-1592	150	$59.17
20	Genesee	Mt. Morris Consolidated Schools 12356 Walter St (810) 591-8760 Mt. Morris	50	$59.17
21	Genesee	Mott Community College 1401 E. Court St. (810) 762-0048	450	$59.17
22	Gladwin	Beaverton, City of 130 Saginaw Street 989-435-9343	100	$61.86
23	Gladwin	CRC, 301 S State St., Gladwin (989) 426-9441	200	$61.86
24	Gladwin	Gladwin, City of 201 S. State 989-426-9231	300	$61.86
25	Gratiot	Alma, City of, 800 Washington, (989) 463-8339	50	$59.95
26	Gratiot	Ithaca, 210 S. Elm Street (989) 875-3200	400	$59.95
27	Gratiot	CRC, 920 E. Center St., Ithaca (989) 875-3820	650	$59.95
28	Gratiot	Breckenridge, Village of 104 E. Saginaw 989-842-3100	50	$59.95
29	Gratiot	St. Louis, City of 320 E. Prospect 989-681-3644	200	$59.95
30	Huron	CRC, 45 W. Kinde Rd, Kinde 989-269-6404	1,300	$62.76
31	Isabella	Lake Isabella, Village of 201 S Coldwater Rd (989) 644-8654	100	$58.57
32	Isabella	CMU, Parking Lot #1 (Storage bin next to R.R.Tks) Mt. Pleasant (989) 774-3118 North end of campus at Bellows St & Douglas Street 989-774-3118	700	$58.57
33	Isabella	CRC, 2261 E. Remus Rd Mt. Pleasant (989) 773-7131	300	$58.57
34	Isabella	CRC, 6045 W Airline Rd Weidman (989) 773-7131	50	$58.57
35	Isabella	Shepherd, Village of 208 W. Boulevard 989-828-5062	180	$58.57
36	Isabella	Mt. Pleasant, City of, 1303 N. Franklin (989) 779-5401	450	$58.57
37	Midland	Midland, City of, 4811 N. Saginaw Rd. (989) 837-3300	2,000	$59.67

38	Midland	Coleman, City of,108 Jackson St. (989) 465-9182	150	$59.67
39	Midland	CRC, 2334 N. Merdian, Sanford (989) 687-9060	1,300	$59.67
40	Saginaw	Birch Run, Village of 12060 Heath St. (989) 624-5711	200	$56.22
41	Saginaw	Frankenmuth, City of, 216 W. Schleier (989) 652-3443	350	$56.22
42	Saginaw	CRC, 3110 Sheridan, Saginaw (989) 752-6140	4,100	$56.22
43	Saginaw	CRC,720 Lansing, Chesaning (989) 752-6140	2,100	$56.22
44	Saginaw	CRC, 330 Cedar Street, Hemlock (989) 752-6140	2,100	$56.22
45	Saginaw	SVSU, 7400 Bay Rd University Center 989-964-4101	100	$56.22
46	Saginaw	St. Charles, Village of 555 Entreprenaur (989) 865-8287	50	$56.22
47	Saginaw	Covenant Healthcare Sargent Dock (989) 583-4090 5606 N. Westervlt	500	$56.22
48	Saginaw	Chesaning, Village of 1100 W. Broad St. 989-845-3800	50	$56.22
49	Saginaw	Saginaw, City of, 1435 S. Washington (989) 759-1210	2,000	$56.22
50	Sanilac	Brown City, City of, 7065 Merrill St. (810) 346-2325	150	$59.00
51	Sanilac	CRC, 195 Campbell Rd Sandusky (810) 648-2185	400	$59.00
52	Sanilac	CRC, 4087 N. Decker Rd. Shabbona (810) 648-2185	400	$59.00
53	Sanilac	CRC, 5505 N. Ruth Rd. Deckerville (810) 648-2185	400	$59.00
54	Sanilac	CRC, 5530 Lancaster Croswell (810) 648-2185	400	$59.00
55	Sanilac	Lexington, Village of 7200 Lester St. (810) 359-5901	50	$59.00
56	Sanilac	Deckerville, Village of 3550 Range Line Rd. 810-376-9505 **LESS THAN 50 TON**	30	$59.00
57	Sanilac	CRC, 2411 Peck Rd Brown City, (810) 648-2185	400	$59.00
58	Tuscola	CRC, 5832 Bruce St, Deford (989) 673-2128	500	$59.62

59	Tuscola	CRC, 4387 Beach Street Akron (989) 673-2128	500	$59.62
60	Tuscola	Millington, Village of 4675 Bishop Street (989) 871-2701	50	$59.62
61	Tuscola	Millington Community Schools 4675 Bishop St. (989) 871-5251 Millington	50	$59.62
62	Tuscola	**DCH-Caro Center 2000 Chambers Road, Caro (989) 672-9444 **AGENCY REQUEST/CONVEYOR REQUIRED**	150	$63.62
63	Tuscola	Vassar, City of, 514 E. Huron Ave. (989) 823-7231	300	$59.62

LOCAL UNIT OF GOVERNMENT DROP POINTS:
SOUTHWEST REGION

Seasonal

Bidder Name: **North American Salt Company 2011/2012**

Item	County	Drop Point	Regular Salt	Price
1	Branch	CRC, 23 E. Garfield Ave, Coldwater (517) 278-2022	300	$58.67
2	Branch	Coldwater, City of, 45 Industrail Ave (517) 279-7770	800	$58.67
3	Branch	Union City, Village of 208 N. Broadway (517) 741-8591	150	$58.67
4	Branch	Quincy, Village of 47 Cole St. 517-639-9065 ext 11	50	$58.67
5	Calhoun	Battle Creek,City of, Wastewater Ttmt Plant (269) 966-1646 2000 West River Rd	6,000	$58.34
6	Calhoun	Springfield, City of 601 Ave A (269) 965-3774	450	$58.34
7	Cass	CRC, 340 N O'Keefe Cassopolis (269) 445-8611	1,200	$61.36
8	Cass	Dowagiac, City of 302 Wolf St. 269-782-8200	200	$61.36
9	Cass	Marcellus, Village of 390 E. Monroe Street (269) 646-5485	50	$61.36
10	Cass	Cassopolis, Village of 121 N. Disbrow (269) 445-8648 *****LESS THAN 50 TONS**	15	$61.36
11	Kalamazoo	Kalamazoo, City of, 1415 North Harrison (269) 337-8146	5,000	$65.05
12	Kalamazoo	CRC, 3801 East Kilgore, Kalamazoo (269) 381-3171	7,000	$65.05
13	Kalamazoo	Parchment, City of, 300 Maple St., (269) 349-3785	150	$65.05
14	Kalamazoo	Portage, City of, 7719 S. Westnedge Ave (269) 324-9284	1,050	$65.05
15	Kalamazoo	WMU, 1201 Oliver Street, Kalamazoo, Campus Svs Bldg-Salt Dome (269) 387-8800	600	$65.05
16	Kalamazoo	Vicksburg, City of, 210 N. Main St. (269) 649-1919	50	$65.05
17	Kalamazoo	KVCC, 6767 W. "O" Ave 269-488-4305	50	$65.05

LOCAL UNIT OF GOVERNMENT DROP POINTS:
UNIVERSITY REGION

Seasonal

Bidder Name: **North American Salt Company 2011/2012**

Item	County	Drop Point	Regular Salt	Price
1	Clinton	St. Johns, City of, 1000 N. US-27 Business, (517) 490-8944 ext 229	200	$62.66
2	Clinton	CRC, 3536 S. BR-127, St. Johns (989) 224-3274	1,000	$62.66
3	Clinton	East Lansing, City of 1800 E State Street (517) 337-9459	1,000	$62.66
4	Clinton	DeWitt, City of 907 West Main Street (517) 669-2441	100	$62.66
5	Clinton	Ovid, Village of 127 N. Gratiot St. (989) 834-5550	200	$62.66
7	Eaton	Charlotte, City of 301 Tirrell Hwy 517-543-8841	400	$54.40
8	Eaton	Vermontville, City of, 134 Westside Dr. (517) 726-1444	100	$54.40
9	Eaton	Potterville City of, 319 N. Nelson, (517) 645-7641	50	$54.40
10	Eaton	CRC, 1112 Reynolds Rd, Charlotte (517) 543-1632 x 215	2,000	$54.40
11	Eaton	CRC, 3102 Sanders Rd., Lansing Delta (517) 543-1632 ext 215	1,250	$54.40
12	Eaton	CRC, 13256 Lawson Rd, Grand Ledge (517) 543-1632 ext 215	200	$54.40
13	Eaton	CRC, Burekett-Bellevue (517) 543-1632 ext 215	500	$54.40
14	Eaton	CRC, Eaton Rapids (517) 543-1632 ext 215	300	$54.40
15	Eaton	CRC, Vermontville (517) 543-1632 x 215	1,250	$54.40
16	Eaton	**DMB Facilities Admin Bldg Oper 7432 Parsons Dr (517) 373-7184 Lansing, MI **AGENCY REQUEST**	500	$54.40
17	Eaton	Grand Ledge Public Schools 13256 Lawson Rd. 517-925-5430	250	$54.40
18	Hillsdale	CRC, 1919 Hudson Rd. Hillsdale (517) 437-4458	5,100	$56.52
19	Hillsdale	CRC, 123 Wales St. Camden (517) 437-4458	800	$56.52
20	Hillsdale	CRC, 8640 Jerome Rd - Jerome (517) 437-4458	700	$56.52
21	Hillsdale	CRC, 218 Fremont Street, Litchfield (517) 437-4458	800	$56.52

22	Hillsdale	CRC 426 S. Main Street, Waldron (517) 437-4458	600	$56.52
23	Hillsdale	Hillsdale, City of, 149 Waterworks Ave. (517) 437-6490	1,000	$56.52
24	Hillsdale	Jonesville, Village of, 111 Ecology Dr., (517) 849-2104	250	$56.52

LOCAL UNIT OF GOVERNMENT DROP POINTS:
METRO REGION

Seasonal

Bidder Name: **North American Salt Company 2011/2012**

Item	County	Drop Point	Regular Salt	Price
1	Wayne	Northville, City of (DPW), 650 Doheny Drive, (248) 449-9930	1,300	$54.69
2	Wayne	Schoolcraft College, 18600 Haggerty Rd., Livonia (734) 462-4444 **CONVEYOR REQUIRED**	450	$54.69
3	Wayne	CRC,3825 (Wayne Yard), Howe Road, Wayne (734) 955-3270	15,000	$54.69
4	Wayne	CRC,(Wyoming Yard), 14380 Detroit (734) 955-3270	11,000	$54.69
5	Wayne	CRC, (Expressway Yard), 5811 Brush St., Detroit (734) 955-3270	2,000	$54.69
6	Wayne	CRC, (Sibley Yard), 21300 Sibley Road, Wyandotte, (734) 955-3270	5,000	$54.69
7	Wayne	CRC,(Yost Yard) 45101 Yost Rd., Van Buren (734) 955-3270	3,000	$54.69
8	Wayne	CRC,15645 (Goddard Yard), Southgate (734) 955-3270	13,000	$54.69
9	Wayne	CRC, (Hoover Yard), 20041 Hoover Rd. Detroit (734) 955-3270	3,000	$54.69
10	Wayne	CRC,(Fullerton Yard) 17017 Fullerton Ave., Detroit (734) 955-3270	1,000	$54.69
11	Wayne	CRC,(Hern Yard) 11002 Hern St., Detroit (734) 955-3270	1,000	$54.69
12	Wayne	CRC,(Caniff Yard) (at Greely)Detroit (734) 955-3270	1,000	$54.69

Salt, Bulk Rock, Seasonal Backup
Contract #071B1300341

MICHIGAN DEPARTMENT OF TRANSPORTATION DROP POINTS:
SUPERIOR REGION

North American Salt Company 2011/2012 Seasonal

Item	County	Drop Point	Regular Salt	Price
1	Alger	CRC, M-77, Grand Marais (906) 387-2042	200	$55.68
2	Alger	Limestone, N3284 M-67, Limestone (906) 387-2042	2,000	$55.68
3	Alger	Munising, E9264 M-28, Munising (906) 387-2042	2,000	$55.68
4	Baraga	Salt Shed, School St., Covington (906) 524-6124	50	$67.15
5	Baraga	MDOT Garage, 301 Winter St., L'Anse (906) 524-6124	50	$67.15
6	Chippewa	CRC, M-48, Goetzville (906) 624-7333	400	$66.67
7	Chippewa	Sault Ste. Marie, 4139 Mackinac Trail, Sault Ste. Marie, (906) 635-5295	500	$66.67
8	Chippewa	Eckerman, M-28, Eckerman (906) 635-5295	500	$66.67
9	Delta	CRC, County Rd., 3000 32nd Ave North, Escanaba (906) 786-3200	1,500	$51.32
10	Delta	CRC, 9931 Y.25 Rd., Rapid River (906) 786-3200	2,000	$51.32
11	Gogebic	Marenisco, 302 Main St., Marenisco (906) 787-2273	700	$72.25
12	Gogebic	CRC, Old US-2, Wakefield (906) 667-0233	700	$72.25
13	Gogebic	Watersmeet, E23859 E. Ave., Watersmeet (906) 358-4575	700	$72.25
14	Houghton	51750 Industrial Drive, Calumet (906) 483-3937	50	$71.70
15	Iron	CRC,JCT Townline Rd. & Co Rd. 643, Amasa (906) 875-3151	50	$67.73
16	Iron	Crystal Falls, 114 Oss Rd., Crystal Falls (906) 875-3151	200	$67.73
17	Iron	CRC, 708 W. Franklin St., Iron River (906) 265-4622	800	$67.73
18	Keweenaw	CRC, 1916 4th St. Mohawk (906) 337-1610	500	$74.27
19	Luce	CRC, 423 W. McMillan Ave., Newberry (906) 293-5741	300	$65.84

20	Mackinac	CRC, E2670 St Ignace Road, St. Ignace 906-643-7333	150	$65.84
21	Mackinac	MDOT Garage, M-117, Engadine 906-477-6323	200	$65.84
22	Mackinac	Mackinac Bridge Authority, 333 I-75 (906) 643-7600	100	$65.84
23	Mackinac	MDOT Garage, 500 Ferry Lane, St. Ignace (906) 643-8700	500	$65.84
24	Marquette	Gwinn Co. Rd., ELA, Gwinn (906) 346-5411	4,000	$68.47
25	Marquette	CRC, 1610 N. Second St., Ishpeming (906) 486-8462 Ext 300	4,000	$68.47
26	Marquette	Republic Co. Rd. LO at M-95, Republic (906) 376-2224	2,000	$68.47
27	Marquette	Skandia Co. Rd. OB, Skandia (906) 942-7415	1,000	$68.47
28	Marquette	City Salt Shed, 850 W. Baraga Ave., Marquette (906) 486-4491 ext. 302	200	$68.47
29	Menominee	Stephenson, W. 5416 Belgiantown Rd., Stephenson (906) 863-5100	900	$59.53
30	Menominee	Menominee, 3224 10th St., Menominee (906) 863-3686	800	$59.53
31	Menominee	CRC, US-2, Powers (906) 497-5234	800	$59.53
32	Ontonagon	Bergland, 5650 M-64 N., Bergland (906) 575-3552	400	$71.40
33	Ontonagon	Bruce Crossing, 5346 W. M-28, Bruce Crossing (906) 827-3433	500	$71.40
34	Ontonagon	Mass City, 1212 Adventure Ave., Mass City (906) 883-3303	600	$71.40
35	Ontonagon	CRC, US-45, Ontonagon (906) 884-4650	500	$71.40
36	Schoolcraft	CRC, East Rd., Manistique (906) 341-5634	2,500	$59.80
37	Schoolcraft	Seney, M-28, Seney (906) 341-5634	1,700	$59.80

Salt, Bulk Rock, Seasonal Backup
Contract #071B1300341

MICHIGAN DEPARTMENT OF TRANSPORTATION DROP POINTS:

NORTH REGION **North American Salt Company 2011/2012 Seasonal**

Item	County	Drop Point	Regular Salt	Price
1	Alcona	CRC, 301 N. Lake St., Lincoln (989) 736-8168	600	$60.41
2	Alpena	(CRC)1400 N. Bagley St., Alpena (989) 354-3252 Ext 227 Glenn	600	$57.74
3	Antrim	Central Lake, 1762 S. Main (M-88) (231) 587-8521	300	$64.63
4	Antrim	Kewadin, 13796 Winters Rd., Elk Rapids (231) 587-8521	100	$64.63
5	Antrim	CRC, 319 E. Lincoln St., Mancelona (231) 587-8521	400	$64.63
6	Benzie	CRC, 11318 Main St., Honor (231)325-3051	2,000	$63.96
7	Charlevoix	CRC, 1251 Boyne Ave., Boyne City (231) 582-7330	2,000	$64.49
8	Charlevoix	Ironton, 11705 Shaw Rd., Charlevoix (231) 582-7330	1,200	$64.49
9	Cheboygan	CRC, 729 N. Main St., Cheboygan (231) 238-7775	2,500	$63.52
10	Cheboygan	CRC, 3998 S Black River Rd.,Tower (231)238-7775	250	$63.52
11	Cheboygan	CRC 5302 S. Straits Hwy, Indian River (231) 238-7775	2,000	$63.52
12	Crawford	CRC, 500 Huron St., Grayling (989) 348-2281	2,000	$60.90
13	Emmet	CRC, 2265 E. Hathaway, Harbor Springs (231) 347-8142	1,500	$63.88
14	Emmet	Levering, 6227 E. Levering Rd., Levering (231) 347-8142	1,500	$63.88
15	Grand Traverse	Kingsley, M-113, Kingsley (231) 922-4848	750	$65.68
16	Grand Traverse	CRC, 1881 Lafrainer Rd., Traverse City (231) 922-4848 ext. 101	1,500	$65.68
17	Iosco	Oscoda Garage, 554 Forrest Rd, Oscoda (989) 362-4433	600	$59.13
18	Iosco	CRC, 3939 M-55, Tawas City (989) 362-4433	600	$59.13
19	Kalkaska	MDOT Garage, 809 N. Birch, RT. 4, Kalkaska (231) 258-5611	2,000	$65.34
20	Lake	CRC, 1180 N. Michigan Ave., Baldwin (231) 745-4666	1,500	$64.25

21	Leelanau	CRC, 10550 E. Eckerle Rd., Suttons Bay (231) 271-3993 ext. 22	2,600	$65.98
22	Leelanau	Maple City, 129 Church St. (231) 271-3993 ext. 22	2,500	$65.98
23	Manistee	8946 Chippewa HWY, Bear Lake (231) 889-0000	50	$60.65
24	Mason	CRC, 510 E. State St., Scottville (231) 757-2882	1,500	$63.14
25	Missaukee	CRC, 1199 N. Morey, Lake City (231) 839-4361	1,000	$67.01
26	Montmorency	MDOT Garage, 134900 M-32/M-33, Atlanta (989) 785-3514	500	$59.94
27	Ogemaw	Branch, I-75 Cook Rd. (989) 345-0234	1,000	$59.44
28	Ogemaw	CRC, 1250 S. M-33, West Branch (989) 345-0234	500	$59.44
29	Oscoda	MDOT Garage, 1163 West M-72, Mio (989) 826-3663	500	$63.07
30	Otsego	CRC, 669 W. McCoy Rd., Gaylord (989) 732-5202	1,500	$63.55
31	Osceola	MDOT Garage, 2897 Sixteen Mile Rd., Marion (231) 743-6831	1,000	$63.70
32	Osceola	MDOT Garage, 19424 US-10, Reed City (231) 832-5322	2,200	$63.70
33	Presque Isle	19916 M-68, Onaway (989) 733-8731	200	$61.59
34	Presque Isle	CRC, 657 S. Bradley Hwy., Rogers City (989) 734-2216	400	$61.59
35	Presque Isle	11472 Michigan Ave., Posen (989) 766-2680	400	$61.59
36	Wexford	CRC, 85 West M-115, Boon (231) 775-9731	4,200	$63.99
37	Wexford	CRC, 9990 E. 34 Rd. Cadillac, MI (231) 775-9731	1,000	$63.99

Salt, Bulk Rock, Seasonal Backup
Contract #071B1300341

MICHIGAN DEPARTMENT OF TRANSPORTATION DROP POINTS

North American Salt Company 2011/2012

GRAND REGION **Seasonal**

Item	County	Drop Point	Regular Salt	Price
1	Ionia	CRC, 168 E. Riverside Drive, Ionia (616) 527-1700	3,000	$68.23
2	Ionia	Jordan Lake, 7081 S. Jordan Lake Road, Saranac (616) 527-1700	2,000	$68.23
4	Mecosta	Morley, 19675 Jefferson Rd., Morley (231) 796-2611	200	$61.91
5	Mecosta	Remus, 2945 Arthur Rd., Remus (231) 796-2611	1,100	$61.91
6	Newaygo	8527 S. Mundy Ave, Newaygo (231) 689-6682	1,000	$62.17
7	Newaygo	CRC, 935 One Mile Road, White Cloud (231) 689-6682	3,000	$62.17

Salt, Bulk Rock, Seasonal Backup
Contract #071B1300341

MICHIGAN DEPARTMENT OF TRANSPORTATION DROP POINTS:
BAY REGION/ NORTH AMERICAN SALT CO 2011/2012 Seasonal

Item	County	Drop Point	Regular Salt	Price
1	Arenac	CRC, 4295 W. M-61, Standish (989) 846-2553	2,200	$59.95
2	Bay	E. District Garage, 1810 Erwin Nearing Dr, Bay City (989) 892-4681	600	$56.59
3	Bay	CRC, 2600 E. Beaver Rd., Kawkawlin (989) 686-4610	3,500	$56.59
4	Bay	N. District Garage, 1383 E. Pinconning Rd, Pinconning, (989) 879-3761	600	$56.59
5	Clare	CRC, Mannsinding Rd., Harrison (989) 539-2151	1,500	$62.88
6	Gladwin	CRC, 301 State St., Gladwin (989) 426-7441	900	$61.86
7	Gratiot	CRC, 920 E. Center St., Ithaca (989) 875-3811	1,200	$59.95
8	Huron	Kinde, 45 W. Kinde Rd., Kinde (989) 269-6404	1,000	$62.76
9	Isabella	MDOT Garage, 1212 Corporate Dr., Mt. Pleasant (989) 773-3532	700	$58.57
10	Midland	CRC, 2334 N. Meridian, Sanford (989) 687-9060	2,300	$59.67
11	Saginaw	MDOT Garage, 1459 South Graham M-52, Saginaw (989) 781-2310	1,500	$56.22
12	Saginaw	MDOT Garage, 3502 E. Washington Ave, Saginaw (989) 755-1197	2,200	$56.22
13	Sanilac	Sandusky, 1600 S. Sandusky Rd., Sandusky (810) 648-2185	400	$59.00
14	Sanilac	Peck, 2411 Peck Rd., Brown City (810) 648-2185	400	$59.00
15	Sanilac	Cedardale, 5505 N. Ruth Rd., Deckerville (810) 648-2185	400	$59.00
16	Sanilac	Croswell, 5530 Lancaster, Croswell (810) 648-2185	400	$59.00
17	Sanilac	Shabbona, 4087 N. Decker Rd., Snover (810) 648-2185	400	$59.00
18	Tuscola	CRC, 1733 S. Mertz Rd., Caro (989) 673-2128	600	$59.62
19	Tuscola	Vassar, 430 Kitelinger Rd., Vassar (989) 673-2128	600	$59.62

Salt, Bulk Rock, Seasonal Backup
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MICHIGAN DEPARTMENT OF TRANSPORTATION DROP POINTS

SOUTHWEST REGION North American Salt 2011/2012 Seasonal

Item	County	Drop Point	Tons	Price
1	Branch	MDOT Garage, 34 N. Michigan, Coldwater (269) 781-2894 (must specify delivery is for Coldwater Garage when calling this number)	1,000	$58.67
2	Branch	CRC, 23 East Garfield Ave., Coldwater (517) 278-2022	3,000	$58.67
3	Calhoun	MDOT Garage, 1242 S. Kalamazoo Ave., Marshall (269) 781-2894	2,500	$58.34
4	Calhoun	CRC, 13300 Fifteen Mile Rd., Marshall (269) 781-9841	2,850	$58.34
5	Calhoun	CRC, 1040 South Raymond Rd, Battle Creek (269) 781-9841 / 269-209-5607	2,850	$58.34
6	Cass	MDOT Garage, 61535 M-40, Jones (269) 224-5808	2,500	$61.36
7	Kalamazoo	MDOT Garage, 5673 West Main St., Kalamazoo (269) 381-7331	3,500	$65.05

Salt, Bulk Rock, Seasonal Backup
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MICHIGAN DEPARTMENT OF TRANSPORTATION DROP POINTS:

UNIVERSITY REGION **North American Salt 2011/2012 Seasonal**

Item	County	Drop Point	Late Fill Salt	Price
1	Clinton	CRC, 3536 S. BR 127, St. Johns (989) 224-3274 Ext. 234	3,000	$62.66
2	Eaton	MDOT Garage, 731 N. Canal, Lansing (517) 627-3276	6,800	$54.40
3	Eaton	MDOT Garage, 905 Paine Dr., Charlotte (517) 543-7642	3,800	$54.40