



**STATE OF MICHIGAN**  
**ENTERPRISE PROCUREMENT**  
**Department of Technology, Management, and Budget**  
 525 W. ALLEGAN ST., LANSING, MICHIGAN 48913  
 P.O. BOX 30026 LANSING, MICHIGAN 48909

**CONTRACT CHANGE NOTICE**

Change Notice Number **8**  
 to  
 Contract Number **071B2200214**

<b>CONTRACTOR</b>	AXIUM SERVICES, INC.
	P.O. Box 90297
	Burton, MI 48509
	Brenda Eastman
	(989) 871-6780
	BrendaE@axiumservices.com
	*****2958

<b>STATE</b>	<b>Program Manager</b>	Elizabeth Noffsinger	DTMB
		989-344-6190	
	noffsingere@Michigan.gov		
	<b>Contract Administrator</b>	Jared Ambrosier	DTMB
		(517) 284-6398	
		AmbrosierJ@michigan.gov	

**CONTRACT SUMMARY**

JANITORIAL SERVICES NORTH REGION

INITIAL EFFECTIVE DATE	INITIAL EXPIRATION DATE	INITIAL AVAILABLE	EXPIRATION DATE BEFORE CHANGE(S) NOTED BELOW
May 10, 2012	August 31, 2014	2 - 1 Year	August 31, 2016
Payment Terms		DELIVERY TIMEFRAME	
Net 45		N/A	
ALTERNATE PAYMENT OPTIONS			EXTENDED PURCHASING
<input type="checkbox"/> P-Card <input type="checkbox"/> Direct Voucher (DV) <input type="checkbox"/> Other			<input type="checkbox"/> Yes <input checked="" type="checkbox"/> No

**MINIMUM DELIVERY REQUIREMENTS**

N/A

**DESCRIPTION OF CHANGE NOTICE**

OPTION	LENGTH OF OPTION	EXTENSION	LENGTH OF EXTENSION	REVISED EXP. DATE
<input type="checkbox"/>		<input checked="" type="checkbox"/>	3 Months	November 30, 2016
CURRENT VALUE	VALUE OF CHANGE NOTICE	ESTIMATED AGGREGATE CONTRACT VALUE		
\$465,301.54	\$0.00	\$465,301.54		

**DESCRIPTION**

Effective 8/4/16, this contract is hereby extended through 11/30/16. All other terms, conditions, specifications, and pricing remain the same. Per DTMB request, agency agreement, DTMB Procurement approval, and based on the approval by the State Administrative Board on 7/26/16.

STATE OF MICHIGAN  
 DEPARTMENT OF TECHNOLOGY, MANAGEMENT AND BUDGET  
 PROCUREMENT  
 P.O. BOX 30026, LANSING, MI 48909  
 OR  
 525 W. ALLEGAN, LANSING, MI 48933

**CHANGE NOTICE NO. 7**  
 to  
**CONTRACT NO. 071B2200214**  
 between  
**THE STATE OF MICHIGAN**  
 and

NAME & ADDRESS OF CONTRACTOR	PRIMARY CONTACT	EMAIL
Axium Services, Inc. P.O. Box 90297 Burton, MI 48509	Brenda Eastman	Brendae@axiumservices.com
	PHONE	CONTRACTOR'S TAX ID NO. (LAST FOUR DIGITS ONLY)
	810-280-4458	2958

STATE CONTACTS	AGENCY	NAME	PHONE	EMAIL
PROGRAM MANAGER	Multi Agency	Varies – see Location Specification Sheets		
CONTRACT ADMINISTRATOR	DTMB	Lisa Crozier-Green	517-284-7042	CrozierGreenL@michigan.gov

CONTRACT SUMMARY			
<b>DESCRIPTION:</b> North Region – Janitorial Services: DTMB – Traverse City State Office Building; DMVA – Camp Grayling MATES, Armory 3, Airfield Building and Fitness Center; DHS – Ogemaw and Wexford-Missaukee County Offices.			
INITIAL EFFECTIVE DATE	INITIAL EXPIRATION DATE	INITIAL AVAILABLE OPTIONS	EXPIRATION DATE BEFORE CHANGE(S) NOTED BELOW
May 20, 2012	August 31, 2014	One 1-Year	August 31, 2015
PAYMENT TERMS		DELIVERY TIMEFRAME	
Net 45		N/A	
ALTERNATE PAYMENT OPTIONS			EXTENDED PURCHASING
<input type="checkbox"/> P-card <input type="checkbox"/> Direct Voucher (DV) <input type="checkbox"/> Other			<input type="checkbox"/> Yes <input checked="" type="checkbox"/> No
MINIMUM DELIVERY REQUIREMENTS			
N/A			

DESCRIPTION OF CHANGE NOTICE				
EXERCISE OPTION?	LENGTH OF OPTION	EXERCISE EXTENSION?	LENGTH OF EXTENSION	REVISED EXP. DATE
<input type="checkbox"/>		<input checked="" type="checkbox"/>	Twelve Months	August 31, 2016
CURRENT VALUE		VALUE OF CHANGE NOTICE	ESTIMATED AGGREGATE CONTRACT VALUE	
\$465,301.54		\$0.00	\$465,301.54	

**DESCRIPTION:** Effective September 1, 2015 this contract is hereby extended TWELVE months. All other terms, conditions, pricing and specifications remain the same. Per Agency request, contractor agreement and DTMB-Procurement approval.

STATE OF MICHIGAN  
 DEPARTMENT OF TECHNOLOGY, MANAGEMENT AND BUDGET  
 PROCUREMENT  
 P.O. BOX 30026, LANSING, MI 48909  
 OR  
 525 W. ALLEGAN, LANSING, MI 48933

**CHANGE NOTICE NO. 6**  
 to  
**CONTRACT NO. 071B2200214**  
 between  
**THE STATE OF MICHIGAN**  
 and

NAME & ADDRESS OF CONTRACTOR:	PRIMARY CONTACT	EMAIL
Axiom Services, Inc. P.O. Box 90297 Burton, MI 48509	Michael Vollmer	mvollmer@asiumservices.com
	TELEPHONE	CONTRACTOR #, MAIL CODE
	(810) 280-4458	

STATE CONTACTS	AGENCY	NAME	PHONE	EMAIL
CONTRACT COMPLIANCE INSPECTOR	DMVA DTMB DHS	Varies – see Location Specification Sheets		
BUYER	DTMB	Lisa Crozier-Green	517-284-7042	CrozierGreenL@michigan.gov

CONTRACT SUMMARY:			
DESCRIPTION: Janitorial Services – North Region – DTMB – Traverse City State Office Building; DMVA – Camp Grayling MATES, Armory 3, Airfield Bldg and Fitness Center; DHS – Ogemaw and Wexford-Missaukee Counties			
INITIAL EFFECTIVE DATE	INITIAL EXPIRATION DATE	INITIAL AVAILABLE OPTIONS	EXPIRATION DATE BEFORE CHANGE(S) NOTED BELOW
May 20, 2012	August 31, 2014		<b>August 31, 2015</b>
PAYMENT TERMS	F.O.B	SHIPPED	SHIPPED FROM
Net 45	N/A	N/A	N/A
ALTERNATE PAYMENT OPTIONS:			AVAILABLE TO MI/DEAL PARTICIPANTS
<input type="checkbox"/> P-card <input type="checkbox"/> Direct Voucher (DV) <input type="checkbox"/> Other			<input type="checkbox"/> Yes <input checked="" type="checkbox"/> No
MINIMUM DELIVERY REQUIREMENTS:			
N/A			

DESCRIPTION OF CHANGE NOTICE:				
EXTEND CONTRACT EXPIRATION DATE	EXERCISE CONTRACT OPTION YEAR(S)	EXTENSION BEYOND CONTRACT OPTION YEARS	LENGTH OF OPTION/EXTENSION	EXPIRATION DATE AFTER CHANGE
<input checked="" type="checkbox"/> No <input type="checkbox"/> Yes	<input type="checkbox"/>	<input type="checkbox"/>		August 31, 2015
VALUE/COST OF CHANGE NOTICE:		ESTIMATED REVISED AGGREGATE CONTRACT VALUE:		
<b>\$5,190.36</b>		<b>\$465,301.54</b>		
Effective September 1, 2014 the monthly billing for all locations has increased to accommodate Public Act 138 of 2014, the new minimum wage legislation. The Estimated Contract Value is increased by \$5,190.52 to adequately fund the new monthly amount. DMVA Portion = \$1140.48, DTMB Portion = \$1,944.36, DHS Portion = \$2,105.52. All other terms, conditions, pricing, and specifications remain the same. Per agency request, vendor agreement and approval from DTMB-Procurement.				



Request for Bid Increase Due To Increase In State Minimum Wage

Requested by: Axium Services, Inc.

Contract #: 071B2200214

*new*

MICHIGAN DEPARTMENT OF Military and Veterans Affairs

Location Camp Grayling, M.A.T.E.S. Building #1400

Square Foot of Area to be cleaned: 6968 sq. ft.

TOTAL AVERAGE cost per square foot per month for Basic Janitorial Services (do not include periodic services): **\$.04**

TOTAL AVERAGE cost per square foot per year for Basic Janitorial Services (do not include periodic services): **\$.54**

CLEANABLE SQUARE FOOTAGE per hour per person used to determine Basic Janitorial Services (do not include periodic services): **5574**

**A. BASIC JANITORIAL SERVICES** – Daily, weekly, monthly tasks. Refer to Location Specification Sheet for details. (Do NOT include Periodical Services)

One year equals up to a maximum of 248 state working days (if scheduled daily, Monday - Friday). Refer to Location Specification Sheet for cleaning schedule.

**1. DAYTIME CLEANING**

Type of Employee	Number of Employees		Number of Hours/Day		Hourly Rate		Number of Working Days		Total
Cleaners		X		X	\$	X	248	=	\$
Specialty Cleaners		X		X	\$	X	248	=	\$
Supervisor Cleaning Time		X		X	\$	X	248	=	\$
Supervisor Non-Cleaning Time		X		X	\$	X	248	=	\$
Insurance & Fringe Benefits (If not included in hourly rate)									\$
Cost of Supplies & Rentals									\$
Profit									\$
<b>Total Yearly Daytime Cleaning (A)</b>									<b>\$</b>

**2. NIGHTTIME CLEANING**

Type of Employee	Number of Employees		Number of Hours/Day		Hourly Rate		Number of Working Days		Total
Cleaners	1	X	1.25	X	\$10.66	X	248	=	\$3,304.60
Specialty Cleaners		X		X	\$	X	248	=	\$
Supervisor Cleaning Time		X		X	\$	X	248	=	\$
Supervisor Non-Cleaning Time		X		X	\$	X	248	=	\$
Insurance & Fringe Benefits (If not included in hourly rate)									Included
Cost of Supplies & Rentals									\$91.00
Profit									\$401.93
<b>Total Yearly Nighttime Cleaning (B)</b>									<b>\$3,797.53</b>

**B. PERIODIC CLEANING SERVICES** - Please list the individual tasks for Quarterly, Semi Annual and Annual services from the Location Specification Sheet.

**1. Quarterly Services** - List the individual tasks for Quarterly services as described on the Location Specification Sheet.

Type of Service (Per LSS)	Labor/Year		Insurance & Fringe Benefits/Year		Supplies & Rentals/Year		Profit/Year		Total
	\$	+	\$	+	\$	+	\$	=	\$
	\$	+	\$	+	\$	+	\$	=	\$
	\$	+	\$	+	\$	+	\$	=	\$
	\$	+	\$	+	\$	+	\$	=	\$
	\$	+	\$	+	\$	+	\$	=	\$
<b>Total Yearly Quarterly Services (C)</b>									\$

**2. Semi-Annual Services** - List the individual tasks for Semi-Annual services as described on the Location Specification Sheet.

Type of Service (Per LSS)	Labor/Year		Insurance & Fringe Benefits/Year		Supplies & Rentals/Year		Profit/Year		Total
Carpet - High Traffic	\$56.00	+	\$13.44	+	\$5.56	+	\$25	=	\$100.00
Runners & Mats	\$56.00	+	\$13.44	+	\$5.56	+	\$25.00	=	\$100.00
Scrub & Refinish Floors	\$216.00	+	\$45.36	+	\$53.64	+	\$135.00	=	\$450.00
Windows	\$96.00	+	\$20.16	+	\$23.84	+	\$60.00	=	\$200.00
Strip & Refinish Floors	\$320.00	+	\$87.20	+	\$32.80	+	\$180.00	=	\$600.00
<b>Total Yearly Semi-Annual Services (D)</b>									\$1,450.00

**3. Annual Services** - List the individual tasks for Annual services as described on the Location Specification Sheet.

Type of Service (Per LSS)	Labor/Year		Insurance & Fringe Benefits/Year		Supplies & Rentals/Year		Profit/Year		Total
Baseboards & Vents	\$24.00	+	\$5.04	+	\$5.96	+	\$15.00	=	\$50.00
Blinds, Curtains, Window Treatments	\$24.00	+	\$5.04	+	\$5.96	+	\$15.00	=	\$50.00
Vacuum Upholstered Furniture	\$56.00	+	\$13.44	+	\$5.56	+	\$25.00	=	\$100.00
Windows, In/Out	\$56.00	+	\$13.44	+	\$5.56	+	\$25.00	=	\$100.00
	\$	+	\$	+	\$	+	\$	=	\$
<b>Total Yearly Annual Services (E)</b>									\$300.00

Bidder Name: \_\_\_\_\_  
 Quotation Dated: \_\_\_\_\_

4. **Other Services** - List the individual tasks for Other services as described on the Location Specification Sheet.

Type of Service (Per LSS)	Labor/Year		Insurance & Fringe Benefits/Year		Supplies & Rentals/Year		Profit/Year		Total
Buff Floors Monthly	\$600.00	+	\$126.00	+	\$114.00	+	\$360.00	=	\$1,200.00
	\$	+	\$	+	\$	+	\$	=	\$
	\$	+	\$	+	\$	+	\$	=	\$
	\$	+	\$	+	\$	+	\$	=	\$
	\$	+	\$	+	\$	+	\$	=	\$
<b>Total Yearly Other Services (F)</b>									\$1,200.00

C. **FINAL QUOTE**

<b>TOTAL YEARLY COSTS:</b> (A+B+C+D+E+F)	<b>\$7,047.53</b>	<b>(G)</b>
<b>FINAL QUOTE FOR FOUR (4) YEAR BID:</b> (G x 4)	<b>\$28,190.12</b>	

D. **FINAL MONTHLY BID**

<b>FINAL MONTHLY BID:</b> (G/12)	<b>\$316.46</b>
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E. **ADDITIONAL SERVICES – FOR QUOTATION PURPOSES ONLY – Do not include in the total price of the bid**

Description	Quote Per Hour
<b>Emergency Services:</b> (Includes cleaning services for emergency situations such as restrooms overflow, etc.)	\$18.00
<b>Infectious Disease Control:</b> (Refer to LSS for a complete description)	\$100.00
<b>Miscellaneous facility maintenance services:</b> (Includes light maintenance such as hanging paper towel dispensers or hanging storage shelves)	\$18.00

Submission of this pricing proposal certifies that all services listed in the Location Specification Sheet will be provided at the pricing quoted above.

\_\_\_\_\_  
 (Signature) 8-7-14  
(Date)

Bidder Name: \_\_\_\_\_  
 Quotation Dated: \_\_\_\_\_

**Request for Bid Increase Due To Increase In State Minimum Wage**

**Requested by: Axium Services, Inc.**

**Contract #: 071B2200214**

*new*

**MICHIGAN DEPARTMENT OF Military and Veterans Affairs**

**Location** Camp Grayling, Armory Building #3

Square Foot of Area to be cleaned: 9,159 sq. ft.

TOTAL AVERAGE cost per square foot per month for Basic Janitorial Services (do not include periodic services): **\$.04**

TOTAL AVERAGE cost per square foot per year for Basic Janitorial Services (do not include periodic services): **\$.44**

CLEANABLE SQUARE FOOTAGE per hour per person used to determine Basic Janitorial Services (do not include periodic services): **7,269**

**A. BASIC JANITORIAL SERVICES** – Daily, weekly, monthly tasks. Refer to Location Specification Sheet for details. (Do NOT include Periodical Services)

One year equals up to a maximum of 248 state working days (if scheduled daily, Monday - Friday). Refer to Location Specification Sheet for cleaning schedule.

**1. DAYTIME CLEANING**

Type of Employee	Number of Employees		Number of Hours/Day		Hourly Rate		Number of Working Days		Total
Cleaners	1	X	1.26	X	\$10.66	X	248	=	\$3,331.04
Specialty Cleaners		X		X	\$	X	248	=	\$
Supervisor Cleaning Time		X		X	\$	X	248	=	\$
Supervisor Non-Cleaning Time		X		X	\$	X	248	=	\$
Insurance & Fringe Benefits (if not included in hourly rate)									Included
Cost of Supplies & Rentals									\$100.00
Profit									\$600.00
<b>Total Yearly Daytime Cleaning (A)</b>									<b>\$4,031.04</b>

**2. NIGHTTIME CLEANING**

Type of Employee	Number of Employees		Number of Hours/Day		Hourly Rate		Number of Working Days		Total
Cleaners		X		X		X	248	=	
Specialty Cleaners		X		X	\$	X	248	=	\$
Supervisor Cleaning Time		X		X	\$	X	248	=	\$
Supervisor Non-Cleaning Time		X		X	\$	X	248	=	\$
Insurance & Fringe Benefits (if not included in hourly rate)									\$
Cost of Supplies & Rentals									\$
Profit									\$
<b>Total Yearly Nighttime Cleaning (B)</b>									<b>\$</b>

**B. PERIODIC CLEANING SERVICES** - Please list the individual tasks for Quarterly, Semi Annual and Annual services from the Location Specification Sheet.

**1. Quarterly Services** - List the individual tasks for Quarterly services as described on the Location Specification Sheet.

Type of Service (Per LSS)	Labor/Year		Insurance & Fringe Benefits/Year		Supplies & Rentals/Year		Profit/Year		Total
Scrub Restrooms Floors	\$96	+	\$20.16	+	\$23.84	+	\$60.00	=	\$200.00
Clean Runners & Mats	\$58.00	+	\$13.44	+	\$5.56	+	\$25.00	=	\$100.00
	\$	+	\$	+	\$	+	\$	=	\$
	\$	+	\$	+	\$	+	\$	=	\$
	\$	+	\$	+	\$	+	\$	=	\$
<b>Total Yearly Quarterly Services (C)</b>									\$300.00

**2. Semi-Annual Services** - List the individual tasks for Semi-Annual services as described on the Location Specification Sheet.

Type of Service (Per LSS)	Labor/Year		Insurance & Fringe Benefits/Year		Supplies & Rentals/Year		Profit/Year		Total
Scrub Stairwell Floors	\$58.00	+	\$13.44	+	\$5.56	+	\$25	=	\$100.00
Scrub and Refinish Floors	\$192.00	+	\$40.32	+	\$47.68	+	\$120.00	=	\$400.00
Strip and Refinish Floors	\$288.00	+	\$60.48	+	\$71.52	+	\$180.00	=	\$600.00
	\$	+	\$	+	\$	+	\$	=	\$
	\$	+	\$	+	\$	+	\$	=	\$
<b>Total Yearly Semi-Annual Services (D)</b>									\$1,450.00

**3. Annual Services** - List the individual tasks for Annual services as described on the Location Specification Sheet.

Type of Service (Per LSS)	Labor/Year		Insurance & Fringe Benefits/Year		Supplies & Rentals/Year		Profit/Year		Total
Baseboards	\$24.00	+	\$5.04	+	\$5.96	+	\$15.00	=	\$50.00
Blinds, Curtains, Window Treatments	\$8	+	\$1.68	+	\$1.32	+	\$4	=	\$15.00
Vacuum Upholstered Furniture	\$8	+	\$1.68	+	\$1.32	+	\$4	=	\$15.00
Exterior Windows In/Out	\$72.00	+	\$15.02	+	\$17.88	+	\$45.00	=	\$150.00
Interior Windows In/Out	\$24.00	+	\$5.04	+	\$5.96	+	\$15.00	=	\$50.00
<b>Total Yearly Annual Services (E)</b>									\$280.00

Bidder Name: \_\_\_\_\_  
 Quotation Dated: \_\_\_\_\_

4. **Other Services** - List the individual tasks for Other services as described on the Location Specification Sheet.

Type of Service (Per LSS)	Labor/Year		Insurance & Fringe Benefits/Year		Supplies & Rentals/Year		Profit/Year		Total
	\$	+	\$	+	\$	+	\$	=	\$
	\$	+	\$	+	\$	+	\$	=	\$
	\$	+	\$	+	\$	+	\$	=	\$
	\$	+	\$	+	\$	+	\$	=	\$
	\$	+	\$	+	\$	+	\$	=	\$
<b>Total Yearly Other Services (F)</b>									\$

C. **FINAL QUOTE**

<b>TOTAL YEARLY COSTS:</b> (A+B+C+D+E+F)	\$5,711.04	(G)
<b>FINAL QUOTE FOR FOUR (4) YEAR BID:</b> (G x 4)	\$22,844.16	

D. **FINAL MONTHLY BID**

<b>FINAL MONTHLY BID:</b> (G/12)	\$335.92
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E. **ADDITIONAL SERVICES – FOR QUOTATION PURPOSES ONLY – Do not include in the total price of the bid**

Description	Quote Per Hour
<b>Emergency Services:</b> (Includes cleaning services for emergency situations such as restrooms overflow, etc.)	\$18.00
<b>Infectious Disease Control:</b> (Refer to LSS for a complete description)	\$100.00
<b>Miscellaneous facility maintenance services:</b> (Includes light maintenance such as hanging paper towel dispensers or hanging storage shelves)	\$18.00

Submission of this pricing proposal certifies that all services listed in the Location Specification Sheet will be provided at the pricing quoted above.

\_\_\_\_\_  
(Signature) 8-7-14  
(Date)

Bidder Name: \_\_\_\_\_  
Quotation Dated: \_\_\_\_\_

**Request for Bid Increase Due To Increase In State Minimum Wage**

Requested by: **Axiom Services, Inc**

Contract #: **071B2200214**

*new*

**MICHIGAN DEPARTMENT OF Military and Veterans Affairs**

**Location** Camp Grayling, Army Airfield Armory Building #1135

Square Foot of Area to be cleaned: 5,446 sq. ft.

TOTAL AVERAGE cost per square foot per month for Basic Janitorial Services (do not include periodic services): **\$.04**

TOTAL AVERAGE cost per square foot per year for Basic Janitorial Services (do not include periodic services): **\$.55**

CLEANABLE SQUARE FOOTAGE per hour per person used to determine Basic Janitorial Services (do not include periodic services): **6,051**

**A. BASIC JANITORIAL SERVICES** – Daily, weekly, monthly tasks. Refer to Location Specification Sheet for details. (Do NOT include Periodical Services)

One year equals up to a maximum of 248 state working days (if scheduled daily, Monday - Friday). Refer to Location Specification Sheet for cleaning schedule.

**1. DAYTIME CLEANING**

Type of Employee	Number of Employees		Number of Hours/Day		Hourly Rate		Number of Working Days		Total
Cleaners	1	X	.90	X	\$10.66	X	248	=	\$2,379.31
Specialty Cleaners		X		X	\$	X	248	=	\$
Supervisor Cleaning Time		X		X	\$	X	248	=	\$
Supervisor Non-Cleaning Time		X		X	\$	X	248	=	\$
Insurance & Fringe Benefits (If not included in hourly rate)									Included
Cost of Supplies & Rentals									\$65.00
Profit									\$600.00
<b>Total Yearly Daytime Cleaning (A)</b>									<b>\$3,044.31</b>

**2. NIGHTTIME CLEANING**

Type of Employee	Number of Employees		Number of Hours/Day		Hourly Rate		Number of Working Days		Total
Cleaners		X		X		X	248	=	
Specialty Cleaners		X		X	\$	X	248	=	\$
Supervisor Cleaning Time		X		X	\$	X	248	=	\$
Supervisor Non-Cleaning Time		X		X	\$	X	248	=	\$
Insurance & Fringe Benefits (If not included in hourly rate)									\$
Cost of Supplies & Rentals									\$
Profit									\$
<b>Total Yearly Nighttime Cleaning (B)</b>									<b>\$</b>

**B. PERIODIC CLEANING SERVICES** - Please list the individual tasks for Quarterly, Semi Annual and Annual services from the Location Specification Sheet.

**1. Quarterly Services** - List the individual tasks for Quarterly services as described on the Location Specification Sheet.

Type of Service (Per LSS)	Labor/Year		Insurance & Fringe Benefits/Year		Supplies & Rentals/Year		Profit/Year		Total
Scrub Restrooms Floors	\$160.00	+	\$33.60	+	\$16.40	+	\$90.00	=	\$300.00
	\$	+	\$	+	\$	+	\$	=	\$
	\$	+	\$	+	\$	+	\$	=	\$
	\$	+	\$	+	\$	+	\$	=	\$
	\$	+	\$	+	\$	+	\$	=	\$
<b>Total Yearly Quarterly Services (C)</b>									<b>\$300.00</b>

**2. Semi-Annual Services** - List the individual tasks for Semi-Annual services as described on the Location Specification Sheet.

Type of Service (Per LSS)	Labor/Year		Insurance & Fringe Benefits/Year		Supplies & Rentals/Year		Profit/Year		Total
Clean Carpet - High Traffic	\$160.00	+	\$33.60	+	\$16.40	+	\$90.00	=	\$300.00
Clean Runners & Mats	\$24.00	+	\$5.04	+	\$5.96	+	\$15.00	=	\$50.00
	\$	+	\$	+	\$	+	\$	=	\$
	\$	+	\$	+	\$	+	\$	=	\$
	\$	+	\$	+	\$	+	\$	=	\$
<b>Total Yearly Semi-Annual Services (D)</b>									<b>\$350.00</b>

**3. Annual Services** - List the individual tasks for Annual services as described on the Location Specification Sheet.

Type of Service (Per LSS)	Labor/Year		Insurance & Fringe Benefits/Year		Supplies & Rentals/Year		Profit/Year		Total
Baseboards	\$24.00	+	\$5.04	+	\$5.96	+	\$15.00	=	\$50.00
Blinds, Curtains, Window Treatments	\$24.00	+	\$5.04	+	\$5.96	+	\$15.00	=	\$50.00
Vacuum Upholstered Furniture	\$24.00	+	\$5.04	+	\$5.96	+	\$15.00	=	\$50.00
Scrub & Refinish Floors	\$24.00	+	\$5.04	+	\$5.96	+	\$15.00	=	\$50.00
Strip & Refinish Floors	\$24.00	+	\$5.04	+	\$5.96	+	\$15.00	=	\$50.00
Exterior Windows In/Out	\$24.00		\$5.04		\$5.96		\$15.00		\$50.00
Interior Windows In/Out	\$24.00		\$5.04		\$5.96		\$15.00		\$50.00
<b>Total Yearly Annual Services (E)</b>									<b>\$350.00</b>

Bidder Name: \_\_\_\_\_  
 Quotation Dated: \_\_\_\_\_

4. **Other Services** - List the individual tasks for Other services as described on the Location Specification Sheet.

Type of Service (Per LSS)	Labor/Year		Insurance & Fringe Benefits/Year		Supplies & Rentals/Year		Profit/Year		Total
	\$	+	\$	+	\$	+	\$	=	\$
	\$	+	\$	+	\$	+	\$	=	\$
	\$	+	\$	+	\$	+	\$	=	\$
	\$	+	\$	+	\$	+	\$	=	\$
	\$	+	\$	+	\$	+	\$	=	\$
<b>Total Yearly Other Services (F)</b>									\$

C. **FINAL QUOTE**

<b>TOTAL YEARLY COSTS:</b> (A+B+C+D+E+F)	<b>\$4,044.31</b>	<b>(G)</b>
<b>FINAL QUOTE FOR FOUR (4) YEAR BID:</b> (G x 4)	<b>\$16,177.24</b>	

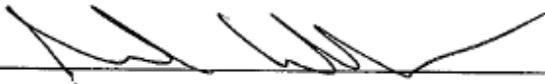
D. **FINAL MONTHLY BID**

<b>FINAL MONTHLY BID:</b> (G/12)	<b>\$253.69</b>
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E. **ADDITIONAL SERVICES – FOR QUOTATION PURPOSES ONLY – Do not include in the total price of the bid**

Description	Quote Per Hour
<b>Emergency Services:</b> (Includes cleaning services for emergency situations such as restrooms overflow, etc.)	\$18.00
<b>Infectious Disease Control:</b> (Refer to LSS for a complete description)	\$100.00
<b>Miscellaneous facility maintenance services:</b> (Includes light maintenance such as hanging paper towel dispensers or hanging storage shelves)	\$18.00

Submission of this pricing proposal certifies that all services listed in the Location Specification Sheet will be provided at the pricing quoted above.

  
 (Signature) 8-7-14  
(Date)

Bidder Name: \_\_\_\_\_  
 Quotation Dated: \_\_\_\_\_

**Request for Bid Increase Due To Increase In State Minimum Wage**

**Requested by Axiom Services, Inc.**

**Contract #: 071B2200214**

*New*

**MICHIGAN DEPARTMENT OF Technology, Management and Budget - Facilities Administration**

**Location** Traverse City State Office Building, 701 S Elmwood, Traverse City, MI 49684

Square Foot of Area to be cleaned: 47,522 sq. ft.

TOTAL AVERAGE cost per square foot per month for Basic Janitorial Services (do not include periodic services): **\$ .04**

TOTAL AVERAGE cost per square foot per year for Basic Janitorial Services (do not include periodic services): **\$ .51**

CLEANABLE SQUARE FOOTAGE per hour per person used to determine Basic Janitorial Services (do not include periodic services): **5,940**

**A. BASIC JANITORIAL SERVICES** – Daily, weekly, monthly tasks. Refer to Location Specification Sheet for details. (Do NOT include Periodical Services)

One year equals up to a maximum of 248 state working days (if scheduled daily, Monday - Friday). Refer to Location Specification Sheet for cleaning schedule.

**1. DAYTIME CLEANING**

Type of Employee	Number of Employees		Number of Hours/Day		Hourly Rate		Number of Working Days		Total
Cleaners	1	X	8	X	\$10.66	X	248	=	21,149.44
Specialty Cleaners		X		X	\$	X	248	=	\$
Supervisor Cleaning Time		X		X	\$	X	248	=	\$
Supervisor Non-Cleaning Time		X		X	\$	X	248	=	\$
Insurance & Fringe Benefits (If not included in hourly rate)									Included
Cost of Supplies & Rentals									\$676.00
Profit									\$2,571.70
<b>Total Yearly Daytime Cleaning (A)</b>									<b>\$24,297.14</b>

**2. NIGHTTIME CLEANING**

Type of Employee	Number of Employees		Number of Hours/Day		Hourly Rate		Number of Working Days		Total
Cleaners		X		X		X	248	=	
Specialty Cleaners		X		X	\$	X	248	=	\$
Supervisor Cleaning Time		X		X	\$	X	248	=	\$
Supervisor Non-Cleaning Time		X		X	\$	X	248	=	\$
Insurance & Fringe Benefits (If not included in hourly rate)									\$
Cost of Supplies & Rentals									\$
Profit									\$
<b>Total Yearly Nighttime Cleaning (B)</b>									<b>\$</b>

**B. PERIODIC CLEANING SERVICES** - Please list the individual tasks for Quarterly, Semi Annual and Annual services from the Location Specification Sheet.

**1. Quarterly Services** - List the individual tasks for Quarterly services as described on the Location Specification Sheet.

Type of Service (Per LSS)	Labor/Year		Insurance & Fringe Benefits/Year		Supplies & Rentals/Year		Profit/Year		Total
Scrub Restrooms Floors	\$96.00	+	\$20.16	+	\$23.84	+	\$60.00	=	\$200.00
	\$	+	\$	+	\$	+	\$	=	\$
	\$	+	\$	+	\$	+	\$	=	\$
	\$	+	\$	+	\$	+	\$	=	\$
	\$	+	\$	+	\$	+	\$	=	\$
<b>Total Yearly Quarterly Services (C)</b>									\$200.00

**2. Semi-Annual Services** - List the individual tasks for Semi-Annual services as described on the Location Specification Sheet.

Type of Service (Per LSS)	Labor/Year		Insurance & Fringe Benefits/Year		Supplies & Rentals/Year		Profit/Year		Total
Stairwell Floors	\$56.00	+	\$13.44	+	\$5.56	+	\$25.00	=	\$100.00
	\$	+	\$	+	\$	+	\$	=	\$
Three Times Per Year	\$	+	\$	+	\$	+	\$	=	\$
Carpet - High Traffic	\$650.00	+	\$136.50	+	\$152.00	+	\$411.50	=	\$1,350.00
Runners & Mats	\$64.00	+	\$13.44	+	\$27.56	+	\$45.00	=	\$150.00
<b>Total Yearly Semi-Annual Services (D)</b>									\$1,600.00

**3. Annual Services** - List the individual tasks for Annual services as described on the Location Specification Sheet.

Type of Service (Per LSS)	Labor/Year		Insurance & Fringe Benefits/Year		Supplies & Rentals/Year		Profit/Year		Total
Air Bars & Vents	\$96.00	+	\$20.16	+	\$23.84	+	\$60.00	=	\$200.00
Partition & Interior Glass	\$56.00	+	\$13.44	+	\$5.56	+	\$25.00	=	\$100.00
Baseboards	\$96.00	+	\$20.16	+	\$23.84	+	\$60.00	=	\$200.00
Blinds, Curtains, Window Treatments	\$96.00	+	\$20.16	+	\$23.84	+	\$60.00	=	\$200.00
Vacuum Upholstered Furniture	\$96.00	+	\$20.16	+	\$23.84	+	\$60.00	=	\$200.00
Wall/Partition Glass	\$96.00		\$20.16		\$23.84		\$80.00		\$200.00
Scrub & Refinish Floors	\$304.00		\$63.84		\$17.16		\$165.00		\$550.00
<b>Total Yearly Annual Services (E)</b>									\$1,850.00

Bidder Name: \_\_\_\_\_  
 Quotation Dated: \_\_\_\_\_

4. **Other Services** - List the individual tasks for Other services as described on the Location Specification Sheet.

Type of Service (Per LSS)	Labor/ Year		Insurance & Fringe Benefits/Year		Supplies & Rentals/ Year		Profit/ Year		Total
	\$	+	\$	+	\$	+	\$	=	\$
	\$	+	\$	+	\$	+	\$	=	\$
	\$	+	\$	+	\$	+	\$	=	\$
	\$	+	\$	+	\$	+	\$	=	\$
	\$	+	\$	+	\$	+	\$	=	\$
<b>Total Yearly Other Services (F)</b>									\$

C. **FINAL QUOTE**

<b>TOTAL YEARLY COSTS:</b> (A+B+C+D+E+F)	<b>\$27,747.14</b>	<b>(G)</b>
<b>FINAL QUOTE FOR FOUR (4) YEAR BID:</b> (G x 4)	<b>\$110,988.56</b>	

D. **FINAL MONTHLY BID**

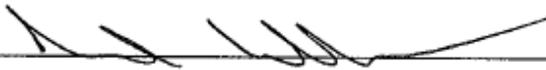
<b>FINAL MONTHLY BID:</b> (G/12)	<b>\$2,024.76</b>
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E. **ADDITIONAL SERVICES – FOR QUOTATION PURPOSES ONLY – Do not include in the total price of the bid**

Description	Quote Per Hour
<b>Emergency Services:</b> (Includes cleaning services for emergency situations such as restrooms overflow, etc.)	
<b>Infectious Disease Control:</b> (Refer to LSS for a complete description)	
<b>Miscellaneous facility maintenance services:</b> (Includes light maintenance such as hanging paper towel dispensers or hanging storage shelves)	

Submission of this pricing proposal certifies that all services listed in the Location Specification Sheet will be provided at the pricing quoted above.

(Signature)


8-7-14  
(Date)
 Bidder Name: \_\_\_\_\_  
 Quotation Dated: \_\_\_\_\_

**Request for Bid Increase Due To Increase In State Minimum Wage**

Requested by: **Axiom Services, Inc**

Contract #: **071B2200214**

*New*

**MICHIGAN DEPARTMENT OF Human Services**

**Location** Ogemaw County DHS, 444 East Houghton Ave., West Branch, MI 48861

Square Foot of Area to be cleaned: 12,120 sq. ft.

TOTAL AVERAGE cost per square foot per month for Basic Janitorial Services (do not include periodic services): **\$ .06**

TOTAL AVERAGE cost per square foot per year for Basic Janitorial Services (do not include periodic services): **\$ .75**

CLEANABLE SQUARE FOOTAGE per hour per person used to determine Basic Janitorial Services (do not include periodic services): **4,040**

**A. BASIC JANITORIAL SERVICES** – Daily, weekly, monthly tasks. Refer to Location Specification Sheet for details. (Do NOT include Periodical Services)

One year equals up to a maximum of 248 state working days (if scheduled daily, Monday - Friday). Refer to Location Specification Sheet for cleaning schedule.

**1. DAYTIME CLEANING**

Type of Employee	Number of Employees		Number of Hours/Day		Hourly Rate		Number of Working Days		Total
Cleaners		X		X	\$	X	248	=	\$
Specialty Cleaners		X		X	\$	X	248	=	\$
Supervisor Cleaning Time		X		X	\$	X	248	=	\$
Supervisor Non-Cleaning Time		X		X	\$	X	248	=	\$
Insurance & Fringe Benefits (if not included in hourly rate)									\$
Cost of Supplies & Rentals									\$
Profit									\$
<b>Total Yearly Daytime Cleaning (A)</b>									<b>\$</b>

**2. NIGHTTIME CLEANING**

Type of Employee	Number of Employees		Number of Hours/Day		Hourly Rate		Number of Working Days		Total
Cleaners	1	X	3	X	\$10.66	X	248	=	\$7,931.04
Specialty Cleaners		X		X	\$	X	248	=	\$
Supervisor Cleaning Time		X		X	\$	X	248	=	\$
Supervisor Non-Cleaning Time		X		X	\$	X	248	=	\$
Insurance & Fringe Benefits (if not included in hourly rate)									Included
Cost of Supplies & Rentals									\$216.05
Profit									\$964.33
<b>Total Yearly Nighttime Cleaning (B)</b>									<b>\$9,111.42</b>

**B. PERIODIC CLEANING SERVICES** - Please list the individual tasks for Quarterly, Semi Annual and Annual services from the Location Specification Sheet.

**1. Quarterly Services** - List the individual tasks for Quarterly services as described on the Location Specification Sheet.

Type of Service (Per LSS)	Labor/Year		Insurance & Fringe Benefits/Year		Supplies & Rentals/Year		Profit/Year		Total
Scrub Restrooms Floors	\$160.00	+	\$33.60	+	\$16.40	+	\$90.00	=	\$300.00
	\$	+	\$	+	\$	+	\$	=	\$
	\$	+	\$	+	\$	+	\$	=	\$
	\$	+	\$	+	\$	+	\$	=	\$
	\$	+	\$	+	\$	+	\$	=	\$
<b>Total Yearly Quarterly Services (C)</b>									\$300.00

**2. Semi-Annual Services** - List the individual tasks for Semi-Annual services as described on the Location Specification Sheet.

Type of Service (Per LSS)	Labor/Year		Insurance & Fringe Benefits/Year		Supplies & Rentals/Year		Profit/Year		Total
Air Bars & Vents	\$58.00	+	\$13.44	+	\$5.58	+	\$25.00	=	\$100.00
Baseboards	\$24.00	+	\$5.04	+	\$5.96	+	\$15.00	=	\$50.00
Blinds, Curtains, Window Treatments	\$24.00	+	\$5.04	+	\$5.96	+	\$15.00	=	\$50.00
Vacuum Upholstered Furniture	\$66.00	+	\$13.44	+	\$5.58	+	\$25.00	=	\$100.00
Carpet - High Traffic	\$160.00	+	\$33.60	+	\$16.40	+	\$90.00	=	\$300.00
<b>Total Yearly Semi-Annual Services (D)</b>									\$600.00

**3. Annual Services** - List the individual tasks for Annual services as described on the Location Specification Sheet.

Type of Service (Per LSS)	Labor/Year		Insurance & Fringe Benefits/Year		Supplies & Rentals/Year		Profit/Year		Total
Carpet - All	\$168.00	+	\$35.28	+	\$30.72	+	\$99.00	=	\$333.00
	\$	+	\$	+	\$	+	\$	=	\$
	\$	+	\$	+	\$	+	\$	=	\$
	\$	+	\$	+	\$	+	\$	=	\$
	\$	+	\$	+	\$	+	\$	=	\$
	\$		\$		\$		\$		\$
	\$		\$		\$		\$		\$
<b>Total Yearly Annual Services (E)</b>									\$333.00

Bidder Name: \_\_\_\_\_  
 Quotation Dated: \_\_\_\_\_

4. **Other Services** - List the individual tasks for Other services as described on the Location Specification Sheet.

Type of Service (Per LSS)	Labor/Year		Insurance & Fringe Benefits/Year		Supplies & Rentals/Year		Profit/Year		Total
	\$	+	\$	+	\$	+	\$	=	\$
	\$	+	\$	+	\$	+	\$	=	\$
	\$	+	\$	+	\$	+	\$	=	\$
	\$	+	\$	+	\$	+	\$	=	\$
	\$	+	\$	+	\$	+	\$	=	\$
<b>Total Yearly Other Services (F)</b>									\$

C. **FINAL QUOTE**

<b>TOTAL YEARLY COSTS:</b> (A+B+C+D+E+F)	<b>\$10,344.72</b>	<b>(G)</b>
<b>FINAL QUOTE FOR FOUR (4) YEAR BID:</b> (G x 4)	<b>\$41,377.68</b>	

D. **FINAL MONTHLY BID**

<b>FINAL MONTHLY BID:</b> (G/12)	<b>\$759.29</b>
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E. **ADDITIONAL SERVICES – FOR QUOTATION PURPOSES ONLY – Do not include in the total price of the bid**

Description	Quote Per Hour
<b>Emergency Services:</b> (Includes cleaning services for emergency situations such as restrooms overflow, etc.)	\$18.00
<b>Infectious Disease Control:</b> (Refer to LSS for a complete description)	\$100.00
<b>Miscellaneous facility maintenance services:</b> (Includes light maintenance such as hanging paper towel dispensers or hanging storage shelves)	\$18.00

Submission of this pricing proposal certifies that all services listed in the Location Specification Sheet will be provided at the pricing quoted above.

(Signature)  8-7-14 (Date)

Bidder Name: \_\_\_\_\_  
Quotation Dated: \_\_\_\_\_

**Request for Bid Increase Due To Increase In State Minimum Wage**

Requested by: **Axiom Services, Inc**

Contract #: **071B2200214 (Includes Change Notice #2)**

*new*

**MICHIGAN DEPARTMENT OF Human Services**

**Location** Wexford-Missaukee County DHS, 10641 W. Watergate Rd, Cadillac, MI 49601

Square Foot of Area to be cleaned: 17,484 sq. ft.

TOTAL AVERAGE cost per square foot per month for Basic Janitorial Services (do not include periodic services): **\$.07**

TOTAL AVERAGE cost per square foot per year for Basic Janitorial Services (do not include periodic services): **\$.85**

CLEANABLE SQUARE FOOTAGE per hour per person used to determine Basic Janitorial Services (do not include periodic services):

**A. BASIC JANITORIAL SERVICES** – Daily, weekly, monthly tasks. Refer to Location Specification Sheet for details. (Do NOT include Periodical Services)

One year equals up to a maximum of 248 state working days (if scheduled daily, Monday - Friday). Refer to Location Specification Sheet for cleaning schedule.

**1. DAYTIME CLEANING**

Type of Employee	Number of Employees	Number of Hours/Day	Hourly Rate	Number of Working Days	Total
Cleaners	X	X	\$	248	\$
Specialty Cleaners	X	X	\$	248	\$
Supervisor Cleaning Time	X	X	\$	248	\$
Supervisor Non-Cleaning Time	X	X	\$	248	\$
Insurance & Fringe Benefits (if not included in hourly rate)					\$
Cost of Supplies & Rentals					\$
Profit					\$
<b>Total Yearly Daytime Cleaning (A)</b>					<b>\$</b>

**2. NIGHTTIME CLEANING**

Type of Employee	Number of Employees	Number of Hours/Day	Hourly Rate	Number of Working Days	Total
Cleaners	1	X 4.5	X \$10.66	248	\$11,896.56
Daily Work from Change Notice #2	1	X 5.5	X \$10.66	12 months	\$703.56
Supervisor Cleaning Time	X	X	\$	248	\$
Supervisor Non-Cleaning Time	X	X	\$	248	\$
Insurance & Fringe Benefits (if not included in hourly rate)					Included
Cost of Supplies & Rentals Inc additions from Change Notice #2					\$474.00
Profit Inc additions from Change Notice #2					\$1,800.49
<b>Total Yearly Nighttime Cleaning (B)</b>					<b>\$14,874.61</b>

**B. PERIODIC CLEANING SERVICES** - Please list the individual tasks for Quarterly, Semi Annual and Annual services from the Location Specification Sheet.

**1. Quarterly Services** - List the individual tasks for Quarterly services as described on the Location Specification Sheet.

Type of Service (Per LSS)	Labor/Year		Insurance & Fringe Benefits/Year		Supplies & Rentals/Year		Profit/Year		Total
Scrub Restrooms Floors	\$160.00	+	\$33.60	+	\$16.40	+	\$90.00	=	\$300.00
	\$	+	\$	+	\$	+	\$	=	\$
	\$	+	\$	+	\$	+	\$	=	\$
	\$	+	\$	+	\$	+	\$	=	\$
	\$	+	\$	+	\$	+	\$	=	\$
<b>Total Yearly Quarterly Services (C)</b>									<b>\$300.00</b>

**2. Semi-Annual Services** - List the individual tasks for Semi-Annual services as described on the Location Specification Sheet.

Type of Service (Per LSS)	Labor/Year		Insurance & Fringe Benefits/Year		Supplies & Rentals/Year		Profit/Year		Total
Air Bars & Vents	\$56.00	+	\$13.44	+	\$5.56	+	\$25.00	=	\$100.00
Baseboards	\$24.00	+	\$5.04	+	\$5.96	+	\$15.00	=	\$50.00
Blinds, Curtains, Window Treatments	\$24.00	+	\$5.04	+	\$5.96	+	\$15.00	=	\$50.00
Vacuum Upholstered Furniture	\$56.00	+	\$13.44	+	\$5.56	+	\$25.00	=	\$100.00
Carpet - High Traffic	\$200.00	+	\$42.00	+	\$38.00	+	\$120.00	=	\$400.00
<b>Total Yearly Semi-Annual Services (D)</b>									<b>\$700.00</b>

**3. Annual Services** - List the individual tasks for Annual services as described on the Location Specification Sheet.

Type of Service (Per LSS)	Labor/Year		Insurance & Fringe Benefits/Year		Supplies & Rentals/Year		Profit/Year		Total
Carpet - All	\$240.00	+	\$50.40	+	\$33.00	+	\$138.60	=	\$462.00
Light Lenses	\$24.00	+	\$5.04	+	\$5.96	+	\$15.00	=	\$50.00
	\$	+	\$	+	\$	+	\$	=	\$
From Change Notice #2	\$	+	\$	+	\$	+	\$	=	\$
Strip and Wax Floors	\$261.17	+	\$54.85	+	\$100.00	+	\$26.98	=	\$443.00
Scrub and Recoat Floors	\$202.54		\$42.53		\$75.00		\$28.93		\$349.00
	\$		\$		\$		\$		\$
<b>Total Yearly Annual Services (E)</b>									<b>\$1,304.00</b>

Bidder Name: \_\_\_\_\_  
 Quotation Dated: \_\_\_\_\_

4. **Other Services** - List the individual tasks for Other services as described on the Location Specification Sheet.

Type of Service (Per LSS)	Labor/Year		Insurance & Fringe Benefits/Year		Supplies & Rentals/Year		Profit/Year		Total
	\$	+	\$	+	\$	+	\$	=	\$
	\$	+	\$	+	\$	+	\$	=	\$
	\$	+	\$	+	\$	+	\$	=	\$
	\$	+	\$	+	\$	+	\$	=	\$
	\$	+	\$	+	\$	+	\$	=	\$
<b>Total Yearly Other Services (F)</b>									\$

C. **FINAL QUOTE**

<b>TOTAL YEARLY COSTS:</b> (A+B+C+D+E+F)	\$17,178.61	(G)
<b>FINAL QUOTE FOR FOUR (4) YEAR BID:</b> (G x 4)	\$68,714.44	

D. **FINAL MONTHLY BID**

<b>FINAL MONTHLY BID:</b> (G/12)	\$1,239.55
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E. **ADDITIONAL SERVICES – FOR QUOTATION PURPOSES ONLY – Do not include in the total price of the bid**

Description	Quote Per Hour
<b>Emergency Services:</b> (Includes cleaning services for emergency situations such as restrooms overflow, etc.)	\$18.00
<b>Infectious Disease Control:</b> (Refer to LSS for a complete description)	\$100.00
<b>Miscellaneous facility maintenance services:</b> (Includes light maintenance such as hanging paper towel dispensers or hanging storage shelves)	\$18.00

Submission of this pricing proposal certifies that all services listed in the Location Specification Sheet will be provided at the pricing quoted above.

\_\_\_\_\_  
(Signature) 8-7-14  
(Date)

Bidder Name: \_\_\_\_\_  
Quotation Dated: \_\_\_\_\_

STATE OF MICHIGAN  
 DEPARTMENT OF TECHNOLOGY, MANAGEMENT AND BUDGET  
 PROCUREMENT  
 P.O. BOX 30026, LANSING, MI 48909  
 OR  
 525 W. ALLEGAN, LANSING, MI 48933

**CHANGE NOTICE NO. 5**  
 to  
**CONTRACT NO. 071B2200214**  
 between  
**THE STATE OF MICHIGAN**  
 and

NAME & ADDRESS OF CONTRACTOR:	PRIMARY CONTACT	EMAIL
Axium Services, Inc. P.O. Box 90297 Burton, MI 48509	Mike Vollmer	mvollmer@axiumservices.com
	TELEPHONE	CONTRACTOR #, MAIL CODE
	810-280-4458	

STATE CONTACTS	AGENCY	NAME	PHONE	EMAIL
CONTRACT COMPLIANCE INSPECTOR	DMVA	Elizabeth Noffsinger	989-344-6190	NoffsingerE@michigan.gov
BUYER	DTMB	Lisa Crozier-Green	517-284-7042	CrozierGreenL@michigan.gov

CONTRACT SUMMARY:			
DESCRIPTION: Janitorial Services – North Region – DHS / DMVA / DTMB – Various Locations – See Location Spec Sheets for Detail			
INITIAL EFFECTIVE DATE	INITIAL EXPIRATION DATE	INITIAL AVAILABLE OPTIONS	EXPIRATION DATE BEFORE CHANGE(S) NOTED BELOW
January 1, 2011	August 31, 2014	1, one year	<b>August 15, 2015</b>
PAYMENT TERMS	F.O.B	SHIPPED	SHIPPED FROM
Net 45	N/A	N/A	N/A
ALTERNATE PAYMENT OPTIONS:			AVAILABLE TO MI/DEAL PARTICIPANTS
<input type="checkbox"/> P-card <input type="checkbox"/> Direct Voucher (DV) <input type="checkbox"/> Other			<input type="checkbox"/> Yes <input checked="" type="checkbox"/> No
MINIMUM DELIVERY REQUIREMENTS:			
N/A			

DESCRIPTION OF CHANGE NOTICE:				
EXTEND CONTRACT EXPIRATION DATE	EXERCISE CONTRACT OPTION YEAR(S)	EXTENSION BEYOND CONTRACT OPTION YEARS	LENGTH OF OPTION/EXTENSION	EXPIRATION DATE AFTER CHANGE
<input checked="" type="checkbox"/> No <input type="checkbox"/> Yes	<input type="checkbox"/>	<input type="checkbox"/>		August 31, 2015
VALUE/COST OF CHANGE NOTICE:		ESTIMATED REVISED AGGREGATE CONTRACT VALUE:		
<b>\$34,086.00</b>		<b>\$460,111.18</b>		
<b>Effective July 1, 2014 CHANGE SCOPE OF WORK</b> at Camp Grayling, Location #358, Fitness Center to increase cleaning. <b>ADD</b> funds to increase cleaning per Department of Defense DA-PAM 40-11, Appendix D. Building will now be cleaning 5 days/wk, 6 hrs/day from April 1 – October 31, 3 days/wk from November 1 – March 31. <b>CHANGE</b> Buyer to Lisa Crozier-Green, DTMB-Procurement. All other terms, conditions, pricing, and specifications remain the same.				

Per agency request, vendor agreement and approval from DTMB-Procurement.

**MAINTENANCE, REPAIR & OPERATIONS (MRO)  
JANITORIAL SERVICES - RFP # 071I**

**PART I: LOCATION SPECIFICATIONS**

**PART II: VENDOR'S JANITORIAL WORK PLAN**

**PART III: VENDOR'S LOCATION PRICE QUOTE**

Consideration for award is based on Work Plan, Price Quotation in accordance with the specifications, terms and conditions as stated within this solicitation. Janitorial contract awards are subject to the Sheltered Workshop Sections of P.A. 431 of 1984 (MCL 18.1293 – 18.1297). In order to receive further award consideration, a bidder's work plan and location pricing **MUST** indicate that you make a profit. Bids submitted indicating a loss will be considered non-responsive.

**I. LOCATION SPECIFICATIONS **UPDATED 7/18/14****

A. CONTRACT AND CCI INFORMATION

**CAMP GRAYLING FITNESS CENTER, BLDG. #358**

CONTRACT INFORMATION			
NEW CONTRACT START DATE:		CONTRACT END DATE:	08/31/2015
PREVIOUS CONTRACT #:			
NUMBER OF YEARS:			
CONTRACTING AGENCY NAME:	MICHIGAN DEPARTMENT OF MILITARY AND VETERANS AFFAIRS		
BUILDING NAME AND NUMBER:	FITNESS CENTER BUILDING #358		
BUILDING ADDRESS:	BUILDING #358		
IS THIS LOCATION CURRENTLY ON CRO "SET ASIDE" STATUS?	Yes <input type="checkbox"/> No <input checked="" type="checkbox"/>		
REGION and COUNTY:	Region: NORTH County: Crawford		
PROCUREMENT CONTACT INFORMATION			
PROCUREMENT OFFICE NAME:	ELIZABETH NOFFSINGER		
PROCUREMENT OFFICE CONTACT NAME:	ELIZABETH NOFFSINGER	CONTACT TELEPHONE #:	989-344-6190
PROCUREMENT OFFICE CONTACT E-MAIL:	<a href="mailto:NOFFSINGERE@MICHIGAN.GOV">NOFFSINGERE@MICHIGAN.GOV</a>	CONTACT FACSIMILE #:	989-344-6188
CONTRACT COMPLIANCE INSPECTOR (CCI) / FACILITY MANAGER (FM) NAME:	VICKI McDUFFIE	CONTACT TELEPHONE #:	989-344-6114
CCI / FM CONTACT E-MAIL:	vicki.a.mcduffie.mil@mail.mil	CONTACT FACSIMILE #:	989-344-6188

B. BUILDING SPECIFICATION INFORMATION

<b>BUILDING LOCATION INFORMATION</b>			
OFFICIAL WORKING DAYS OF BUILDING OCCUPANTS:	24/7	OFFICIAL WORKING HOURS OF BUILDING OCCUPANTS:	24/7
NUMBER OF EMPLOYEES:		APPROXIMATE DAILY VISITORS:	60-100
IDENTIFY DAYS OF CLEANING SERVICE:	M-F	IDENTIFY HOURS OF CLEANING SERVICE:	7:30AM-6PM
TOTAL BUILDING SQ. FT. TO BE CLEANED:	3,300	NUMBER OF STORIES IN BUILDING:	1
TOTAL SQ. FT. OF <b>CARPET</b> TO BE CLEANED:	2,600	AREA(S): EXERCISE/WEIGHT ROOM	
TOTAL SQ. FT. OF "HIGH TRAFFIC" <b>CARPET</b> AREA(S) TO BE CLEANED:	900	AREA(S): ENTRANCE WAY AND CENTER OF ROOM	
TOTAL SQ. FT. OF <b>VINYL</b> TO BE CLEANED:	0	AREA(S):	
TOTAL SQ. FT. OF <b>CERAMIC</b> TO BE CLEANED:	700	AREA(S): RESTROOMS	
TOTAL SQ. FT. OF <b>CEMENT</b> TO BE CLEANED:	0	AREA(S):	
TOTAL SQ. FT. OF <b>TERRAZO</b> TO BE CLEANED:	0	AREA(S):	
TOTAL SQ. FT. OF <b>RUBBER</b> TO BE CLEANED:	0	AREA(S):	
<b>NUMBER OF RESTROOMS IN BUILDING:</b>	3	<b>NUMBER OF TOTAL UNITS FOR BUILDING RESTROOM(S):</b>	28
		<i>NOTE: INCLUDES: SHOWERS, TOILETS, URINALS, SINKS, SAUNA, AND DRINKING FOUNTAIN</i>	
<b>Is window cleaning to be included on this contract?</b> <i>Note: Specify if Interior and / or Exterior and Number of Floors – typically 1<sup>st</sup> Floor for Exterior.</i>	YES, INTERIOR AND EXTERIOR		
<b>Does location have child play area(s), gymnasium, locker room, etc? If so, please identify along with cleaning standard.</b>	EXERCISE/WEIGHT ROOM AND SMALL LOCKER ROOMS		
<b>What is the RECOMMENDED Level of Insurance Risk for this Contract?</b> [EXAMPLE: LOW, MODERATE OR HIGH] NOTE: DMB-OAS & AGENCY to determine			
<b>ADDITIONAL INFORMATION:</b> (Note additional building information, including, but not limited to, particular security requirements {keys, etc.} or known building environmental issues that Bidder should be aware of in performing janitorial services for this location):			
<b>*REQUIRED CLEANING LISTED BELOW WILL BE PERFORMED FIVE DAYS A WEEK, MONDAY THRU FRIDAY, APRIL 1 TO OCTOBER 31. THREE DAYS A WEEK, MONDAY, WEDNESDAY AND FRIDAY, NOVEMBER 1 TO MARCH 31.</b>			
Cleaning hours may be subject to change as approved by facility manager. Security key to be issued to contractor. Hangar area is a highly secure area and hours of access will be approved by administrator.			

**C. DESCRIPTION OF SERVICE NEEDS  
TASK AND FREQUENCIES**

SERVICES	FREQUENCY					
	Daily (Each time scheduled to clean; XX per year)	Weekly (Once per week; 52 times per year)	Monthly (Once per month; 12 times per year)	Quarterly (Once per Quarter; 4 times per year)	Semi (or) Bi- Annual (3 / 2 times per year)	Annual (Once Per Year)
<b>BASIC SERVICES</b>				N/A	N/A	N/A
<b>1. Exercise/Weight Room</b>						
a. Vacuum carpet, paying special attention to the corners. Remove spots/stains from carpet.	1x Daily *(208/yr.)					
b. Empty waste receptacles and replace liner	*1x Daily (208/yr)					
c. Dust and wipe down all exercise equipment with quality cleaning disinfectant containing a minimum of 50 ppm free available chlorine.	*1x Daily (208/yr)					
d. Clean and disinfect waste receptacles.	*1x Daily (208/yr)					
e. Clean all mirrors with quality non-streaking cleaner	*1x Daily (208/yr)					
f. Clean all mats and runners by best means.	*1x Daily (208/yr)					
g. Dust along ceiling, baseboard moldings, window sills and in corners of the room			1x monthly (12/yr)			
h. Replace/refill disinfectant spray used by patrons to disinfect equipment. (2 spray bottles required)	*1x Daily (208/yr)					
<b>2. Restrooms</b>						
a. Close restroom	*1x day (208/yr )					
b. Empty waste receptacles and replace liners	*1x day (208/yr )					
c. Fill dispensers	*1x day (208/yr )					
d. Dust and clean (including but not limited to radiators, grills, pipes within reach, exterior of towel dispenser, etc.)		1xweekly (52/yr)				
e. Clean and disinfect waste receptacles				1xqrtly (4/yr)		
f. Sweep/clean floors prior to moping to remove visible dirt, debris, gum, tar and foreign substances from the floor.	*1x day (208/yr )					
g. Clean and disinfect sinks with good quality non-	*1x					

SERVICES	FREQUENCY					
	Daily (Each time scheduled to clean; XX per year)	Weekly (Once per week; 52 times per year)	Monthly (Once per month; 12 times per year)	Quarterly (Once per Quarter; 4 times per year)	Semi (or) Bi- Annual (3 / 2 times per year)	Annual (Once Per Year)
abrasive disinfectant/germicidal cleaner	day (208/yr )					
h. Clean glass and mirrors	*1x day (208/yr )					
i. Clean and disinfect toilets and urinals (scour toilets with good quality disinfectant/germicidal cleaner)	*1x day (208/yr )					
j. Clean and disinfect wall around toilets and urinals, stall and entry doors, and partitions between toilets, urinals and sinks using a germicidal solution making sure to thoroughly rinse. Also, perform any obvious spot cleaning.	*1x day (208/yr )					
k. Clean/scrub entire restroom floor area with special attention to grouted corners of floor, baseboards and stalls Making sure that the floor is free of dirt, water streaks, mop marks and strings.(Note: Damp mops used in restrooms are not to be used for non-restroom areas.)	*1x day (208/yr )					
l. Scrub down walls in shower room removing soap scum, mildew and mold with cleaning disinfectant			1xmthly (12/yr)			
m. Wash down doors, walls, bench and floor in sauna with cleaning disinfectant appropriate for sauna materials. Prop open door after cleaning	*1xday (208/yr )					
n. Vacuum carpet if applicable	*1x day (208/yr )					
o. Maintain floor drain(s)/traps free of odors.	*1x day					
p. Scrub floors, walls and fixtures in each shower with cleaning disinfectant	*1x day (208/yr )					
q. Service restrooms as requested by Facility Manager	1x day (248 / yr.)					
<b>3. Drinking Fountains</b>						
a. Clean, disinfect and wipe dry	*1x day (208/yr)					
<b>4. Lobbies and Corridors</b>						
a. Empty trash/recyclable paper pick up	*1x day (208/yr)					
b. Vacuum carpet and runners	*1x day (208/yr)					

SERVICES	FREQUENCY					
	Daily (Each time scheduled to clean; XX per year)	Weekly (Once per week; 52 times per year)	Monthly (Once per month; 12 times per year)	Quarterly (Once per Quarter; 4 times per year)	Semi (or) Bi- Annual (3 / 2 times per year)	Annual (Once Per Year)
c. Clean and polish all entrance glass	*1x day (208/yr)					
d. Clean and wipe down all windowsills, ledges, shelves with appropriate cleaning agent.			1xmonthly (12/yr)			
<b>5. Wall /Partition Cleaning / Washing</b>						
a. Spot cleaning - including light switches			1x mo. (12/yr.)			
b. Thorough washing of all interior walls			1x mo. (12/yr)			
<b>6. Stairway Cleaning, including those in parking ramps</b>						
a. Vacuum/dust mop						
vacuum/dust mop - Winter (November 1 - April 1) for designated areas						
c. Dust						
d. Clean w/ disinfectant & wipe dry handrails & doorknobs						
e. Damp mop						
f. Damp mop - Winter (November 1-April 1) for designated areas						
g. Spot clean walls and glass						
<b>7. Elevator Cleaning</b>						
a. Clean door guide tracks						
b. Dust, damp wipe and wipe dry handrails, cab walls, doors						
c. Vacuum carpet						
<b>9. Thoroughly Clean Store Rooms/Janitor Closets</b>			1x mo. (12/yr)			

SERVICES	FREQUENCY					
	Daily (Each time scheduled to clean; XX per year)	Weekly (Once per week; 52 times per year)	Monthly (Once per month; 12 times per year)	Quarterly (Once per Quarter; 4 times per year)	Semi (or) Bi- Annual (3 / 2 times per year)	Annual (Once Per Year)
<b>10. High Use Areas</b> Special attention must be given to the areas listed below. Both schedules & duties will be conducted as indicated. The Facility Manager reserves the right to schedule the activities listed in this section. Cleaning to include: vacuum carpet, sweep & damp mop hard surface floors, remove spots/stains from carpet and empty waste receptacles as applicable.						
a. Conference rooms						
b. Clean drawing boards in conference rooms						
c. Lunch/break rooms, coffee areas, vending machine areas, concession stands, lounges, recreation areas, computer rooms & adjacent office areas						
d. Includes cleaning of table and counter tops						
<b>11. Variable Procedures</b>						
a. Empty exterior ashtrays/trash receptacles & clean all general areas including entrances, during Winter months of November 1 - April 1.						
b. Empty exterior ashtrays / trash receptacles & clean all general areas including entrances, during Summer months of April 1 - October 31.						
c. Entry leaf removal/sweeping fall season						
d. Wash all waste receptacles (inside & out) which present a soiled or odorous condition & disinfect						
e. Replace waste receptacle liner when soiled or worn						

SERVICES	FREQUENCY
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	Daily (Each time scheduled to clean; XX per year)	Weekly (Once per week; 52 times per year)	Monthly (Once per month; 12 times per year)	Quarterly (Once per Quarter; 4 times per year)	Semi (or) Bi- Annual (3 / 2 times per year)	Annual (Once Per Year)
<b>PERIODIC SERVICES</b>	N/A	N/A	N/A			
<b>1. General</b>						
a. Clean air bars and vents			1x mo. (12 / yr.)			
b. Dust/clean baseboards			1x mo. (12 / yr.)			
c. Dust clean blinds, curtains, window treatments						
d. Vacuum fabric upholstered furniture						
e. Additional/Emergency services						As needed or as re- quested
<b>2. Intensive Floor Care</b>						
a. Emergency stain / gum removal from carpet						As needed or as re- quested
b. Spray buff finished hard floors - removing scuff marks included						
c. Scrub restroom floors with disinfectant soap	See Restroom/ Shower area section.					
d. Clean carpet in high traffic areas						
e. Carpet cleaning—whole contract area					3x/yr	
f. Clean carpet runners/mats					3x/yr	
g. Clean light fixture lenses			1x mo. (12 / yr.)			
h. Strip & refinish all hard surface floors						
<b>3. Windows</b>						
a. Clean Windows on <b>Exterior</b> of building (inside and						1x/yr

SERVICES	FREQUENCY					
	Daily (Each time scheduled to clean; XX per year)	Weekly (Once per week; 52 times per year)	Monthly (Once per month; 12 times per year)	Quarterly (Once per Quarter; 4 times per year)	Semi (or) Bi- Annual (3 / 2 times per year)	Annual (Once Per Year)
PERIODIC SERVICES	N/A	N/A	N/A			
outside)						
b. Clean Windows on <b>Interior</b> of building (inside and outside) [i.e., receptionist area, etc.]						1x/yr

**NOTE:**

Services requested by the Facility Manager and performed by the contractor, which are beyond the scope of this service contract, shall be billed separately at the hourly rate quoted by the contractor for additional / emergency services.

SUPPLEMENTARY TASKS

- To be determined by Contract Compliance Inspector.

NOTES AND ADDITIONAL INFORMATION

- All cleaning schedules are to be established with and approved by the Contract Compliance Inspector (CCI) at the beginning of the contract period. Service delivery begin date will be determined by CCI. Any deviation from the established schedule must be pre-approved by the CCI.
- All periodic services must be priced and invoiced separately from the basic services. Delivery and performance of all periodic services must be pre-approved by the CCI or their designee pursuant to the schedule as approved by the CCI.

**\*\*RESPONSIBILITY FOR REPLENISHABLE SUPPLIES\*\***

Replenishable Item	Provided by
Paper towels	Camp Grayling Facility Engineer Bldg. #36
Hand soap	Camp Grayling Facility Engineer Bldg. #36
Feminine Sanitary vending supplies & Disposal bags	Contractor
Toilet tissue	Camp Grayling Facility Engineer Bldg. #36
Disinfectant Wipes for exercise equipment	Contractor
Plastic Trash Can Liners	Camp Grayling Facility Engineer Bldg. #36
Air Fresheners	Camp Grayling Facility Engineer Bldg. #36 Agency

**\*\*\* ALL CLEANING SUPPLIES ARE TO BE PROVIDED BY THE CONTRACTOR AND MUST MEET THE FOLLOWING MINIMUM REQUIREMENTS:**

- 1) Disinfectant solution must contain a minimum of 50 ppm-free available chlorine and approved by the EPA, the FDA, the U.S. Department of Agriculture (USDA) or any combination of these three agencies as required by Federal law.**
- 2) Disinfectant, sanitizer, or other such product must be approved for the intended use, compatible with local water supply considering hardness, ph and other physical and chemical parameters, safe, nonirritating and nontoxic when used according to directions and performs the intended and stated task satisfactorily.**

## Part II of Technical Proposal

### JANITORIAL WORK PLAN

(85 POINTS)

#### A. LOCATION WORK PLAN

##### 1. TRANSITION PLAN:

- Provide a detailed time line of the actions necessary for a successful transition at the beginning and end of the contract.

Bidder Response:

Axium Services, Inc is the company that is currently contracted to provide janitorial services to this facility, along with 3 other Camp Grayling facilities. Therefore, the transition would be fairly simple.

- Our cleaner would extend hours to encompass the 6 hours per day indicated in the bid.
- Our cleaner is already familiar with the facility
- Our management staff and training staff are already familiar with the facility .
- The Camp Grayling staff is already familiar with the Axium staff.
- We already have received clearance and have access to the facility.
- We currently have cleaning supplies and equipment in the facility. However, we would order in additional inventory for the facility due to the increased cleaning hours.
- Accounts Payable for Camp Grayling is already familiar with our billing process.
- Our company is already set up to receive electronic payments through the States website (cpexpress).

##### **Beginning of Contract:**

Prior to the start date of a new contract we would thoroughly retrain our staff to perform their duties according to the revised cleaning specifications. Our management staff would meet with personnel at the facility on a regular basis to insure complete satisfaction.

##### **End of Contract:**

At the end of the contract, and if we are not selected to continue, we would do all we can to facilitate a smooth transition for our customer by returning keys and removing supplies and equipment on a timely basis.

- Indicate the lead time required for your company to hire, train and background check the employees for this location, if new hires are necessary.

Bidder Response:

Since we are currently contracted to provide janitorial services to this facility, our plan is to utilize our current employee to continue cleaning with increased hours. Our cleaner is already trained and background checked.

However, if a new employee is necessary, we would be able to transition immediately because we have other staff members that are both familiar with the facility and have received clearance into the facility. That would give us time to hire, train and clear a new employee. At the most, this process should take only a couple days.

- Demonstrate the ability of your company to provide services for the locations you are bidding, in addition to services for other sites you are bidding.

Bidder Response:

Our company currently provides services throughout the State of Michigan - both upper and lower peninsulas. We have 110+ employees that are fully trained in all aspects of company policy and procedures, cleaning chemicals, and cleaning procedures. They can be called on to travel to other locations when necessary.

Since we currently have an office/warehouse facility in Grayling we have several fully trained personnel that live in the vicinity.

We have specially trained staff that works out of both our Flint and Grayling office/warehouse locations that travel to facilities throughout the state to perform specialized services such as carpet cleaning, hard floor maintenance, etc. We have a fleet of vehicles available to them.

We also hire personnel regularly and can implement that hiring procedure at a moment's notice.

**2. IMPLEMENTATION PLAN:**

- Provide a complete description of how you intend to accomplish the basic and periodic janitorial services described for this location per the Task and Frequencies matrix.

Bidder Response:

This facility will be cleaned by one person on a daily basis. Tasks would be accomplished as follows:

- Trashing - we use Rubbermaid brutes so that trash is collected in a large lined barrel. Individual trash cans are dumped into the barrel so that the liners in each individual trash can do not always have to be changed. However, when food or odors are present, the individual liner is changed. This saves on the cost of trash can liners, and also helps to save on the environment. By using a brute, the trash bags are not dragged across carpeting, thus eliminating the possibility of them breaking open.
- Dusting - Surfaces are dusted and we spot clean for cup rings, etc. We would also wipe down and disinfect all exercise equipment according to specifications. We disinfect telephones, spot clean furniture and wipe trash containers as needed.
- Vacuuming and Mopping - we will use either an upright true Hepa vacuum or a true Hepa back pack vacuum. We'll vacuum carpeting and carpeted mats and runners. If a hard surface floor is underneath the mat, we will roll that mat up and clean the floor underneath. We take special care to vacuum edges, corners, and around furniture/equipment.
- Restrooms - we will thoroughly disinfect the restrooms, clean mirrors and refill dispensers. We'll pay close attention to spots on walls and partitions.. Shower room s will be cleaned and disinfected as specified. Floor drains will be maintained so as not to allow odors. We will service the restrooms a minimum of once per day, but more often as needed.

Be assured that all tasks will be completed as specified. However, we realize it is our obligation to keep your facility clean, disinfected, and odor free and we will adjust frequencies as necessary.

**Periodic Work:**

We have specially trained Special Services crews that perform all periodic work. They will be responsible for specialized tasks such as carpet cleaning, window cleaning, light lens cleaning, and any other work done on a quarterly, tri-annually, or annual basis. They will be sent to your facility at specified intervals to complete their tasks. This work will be pre-arranged with the facility contact.

- State the number of staff per each position, and indicate the total proposed man-hours for each position (e.g. cleaners, supervisors, etc.). List the tasks or responsibilities for each position assigned to the project. Be sure to include both basic (daily, weekly, monthly), and periodic janitorial services per the LSS. Identify those positions that will be subcontracted (if necessary).

Position	# of Vendor Staff	# of Subcontractor Staff	Hours/Day	# of Days	Total Hours
Cleaning Technician Basic Daily, Weekly, Monthly	1	0	6	208	1248

Tasks					
Supervisor Oversee All Work	1	0	as necessary	248	Approximately 62
Special Service Personnel Quarterly, Tri Annually, Annually	2	0	Periodic according to specifications	According to schedule	As necessary
<b>Totals</b>	4	0	6	208	1310 +

- State whether the supervisor is working or non-working and the number of hours that will be allotted for supervision.

Bidder Response:

The Supervisor will not be scheduled to clean the facility daily. He will supervise a geographical area and will be available to help clean the facility whenever necessary or in an emergency. Doing nightly cleaning is not the main focus of his job. However, if there are issues with any of the cleaning tasks, the Supervisor is fully trained, very knowledgeable and able to step in to help solve the issue.

- Explain your problem resolution process for customer complaints (e.g. steps, timeframe, who addresses issue, etc)

Bidder Response:

If a complaint is received from our Customer:

- The complaint is recorded in triplicate - one for the Director of Operations, one for the Account Supervisor, and one for the account book (the account book is our permanent record of all activity for that particular account).
- The Director of Operations immediately gets in touch with the Account Supervisor to discuss the situation.
- The Account Supervisor would then contact the customer, only if necessary, for further clarification or discussion.
- The Supervisor would contact the cleaner in the building to inform them of the complaint and discuss its resolution.
- Depending on the issue, the Supervisor or Director of Operations go to your facility to verify the problem was resolved.
- A follow-up call or visit would be made to the Facility Manager to verify their satisfaction.
- These steps all need to take place within 48 hours.

To verify that our staff is adequately performing the work described in the contract, and so that we can eliminate customer complaints, we have the following processes in place.

- Customer Visitation Reports are completed monthly (or as often as the customer requests) so that we can determine how the customer feels about the quality of our service. These are reviewed at weekly management meetings.
- Customer Surveys are mailed with the invoice on a quarterly basis, faxed back to our office, and reviewed at weekly management meetings.
- An inventory of supplies and equipment in the building is taken on a quarterly basis to verify that only the correct products, and a sufficient supply of them, are available.
- An audit of the MSDS book is performed quarterly to verify coverage of all supplies.
- When deficiencies are noticed by Axium Management or by the customer, corrective action

must take place within 48 hours. Cleaning staff is counseled and retrained on the deficiency. If necessary, follow-up is then made with the customer.

- All paperwork is kept in an "Account Notebook" in the Axium office and is available for audit by your Contract Compliance Inspector if requested.

### 3. CONTINGENCY PLAN:

- Describe the contingency plan when vendor's assigned staff cannot provide the service. The plan must include how services will be delivered in such instances as inclement weather, vendor staff absences or emergencies that prevent cleaning staff access to the building

Bidder Response:

In addition to the cleaner regularly assigned to your facility, the Account Supervisor is familiar with your facility and will fill in when necessary. In case of inclement weather, we would make a determination, along with the Facility Manager as to possibly postponing cleaning (perhaps only for a few hours). If there is a power outage our options may be limited because without light we can't see to do our job.

Regardless of the circumstance, arrangements are made to insure the building is cleaned.

- Describe plan to replace workers for both short and long term absences

Bidder Response:

During a short term absence of 5 days or less, our option would be to have the Account Supervisor cover the cleaning of the facility for those days. For a long term absence, we would begin the hiring process to replace the worker on a temporary basis.

It is also possible that during either of these types of absences, that another fully trained worker from our company that lives in the general area would want to cover the position.

- State the estimated response time to obtain substitute staff for short absences (i.e. illness, no shows, etc).

Bidder Response:

This could vary from almost immediately to a few hours depending on what our resolution would be. Regardless, the facility would be covered for cleaning each day.

## B. STAFFING ROLES & RESPONSIBILITIES:

### 1. PERSONNEL:

- Provide the name and contact information for the individual who will be responsible for implementing the services for this location. Indicate the qualification of this individual and their decision-making authority as it relates to this implementation of these services.

Bidder Response:

**David A Mroz, Owner & President**

Davis is responsible for overseeing all facets of the company. He has 20+ years experience in management and sales. He has been with this organization for over 7 years. He is based at our office in Flint, MI, but travels extensively throughout the state on a regular basis. He has complete decision-making authority as it relates to every aspect of this company.

**Michael Vollmer, Co-Owner & Vice President**

Michael is responsible for sales and growth of the company. He is based out of the Grayling, MI office. He prepared the proposal for this particular LSS and will be responsible for implementing the

contract. He has 12+ years experience in sales and management and has been with our organization for 2 years. He has complete decision-making authority for this company.

**Trent Tacey, Account Supervisor**

Trent will be responsible for directly supervising the daily cleaning and all project work to be performed under the contract. Trent has several years experience with carpet cleaning, floor care, etc. He is based out of the Grayling office. Trent has decision-making authority as it pertains to his job as supervisor and project manager.

**Brenda Eastman, Office Manager**

Brenda is responsible for all information generated through the office such as payroll, invoicing, work tickets, etc. She has been in this position for 20 years and is based out of our Flint office. She is responsible for setting up all accounting procedures, preparing all paperwork and periodic work tickets as they relate to this contract. She has full decision making authority within the realm of her responsibilities.

**Cleaning Crew**

Cleaning crew are hired from the same general vicinity of this building. They will be responsible for the daily cleaning of the facility and will report to the Account Supervisor. Their decision making authority will be limited, but they will have 24/7 access to Axiom Management.

**Contact Information**

Flint Office:

9385 State Rd.  
Millington, MI 48746

989-871-6780 -- Office Telephone  
800-229-5960 -- Toll Free Office Telephone  
989-871-2370 -- Fax Number

dmroz@axiumservices.com -- David Mroz  
mvollmer@axiumservices.com -- Michael Vollmer  
trentt@axiumservices.com -- Trent Tacey  
brendae@axiumservices.com -- Brenda Eastman

- Provide the name and contact information for the individual who will be responsible for problem resolution for this location.

Bidder Response:

David A Mroz - See above  
Michael Vollmer - See above  
Trent Tacey - See above  
Brenda Eastman - see above

- Provide your organizational structure (either with a chart or list) which clearly identifies the staff responsible for project oversight and include qualifications of key personnel, to support the ability to deliver the services specified in this RFP.

Bidder Response:

**2. SUBCONTRACTOR COMPANY INFORMATION:**

<b>Will subcontractors be utilized at this location?</b> If "yes, then list all subcontractors (in the table provided below) including firm's name, address, contact person, complete description of the work to be subcontracted, and descriptive information concerning subcontractor's organization and abilities.	<input type="checkbox"/> YES (or) <input checked="" type="checkbox"/> NO
---	--

<b>Contact</b> - Name, title, address, email, phone and fax numbers for Bidder's Sub-Contractor:	
<b>SUBCONTRACTOR COMPANY NAME:</b>	N/A
<b>Letter of acceptance Included with this Proposal?</b>	<input type="checkbox"/> YES (or) <input type="checkbox"/> NO
<b>OFFICE ADDRESS:</b>	
<b>CITY, STATE, ZIP:</b>	,
<b>CONTACT NAME:</b>	
<b>PHONE NUMBER:</b>	(     )     -
<b>FAX NUMBER:</b>	(     )     -
<b>E-MAIL ADDRESS:</b>	
<b>DESCRIPTION OF SERVICES TO BE PERFORMED:</b>	

**C. EQUIPMENT & CLEANER/SUPPLY LIST:**

- Indicate if equipment listed will be stored at this location or if it will be used at other locations

Bidder Response:

The truck mount carpet cleaner and KaiVac Restroom Cleaner will not be stored at this location. All other items will be left on site.
---

1. **EQUIPMENT (Owned)** - List current equipment currently owned to provide service per LSS

EQUIPMENT	TYPICAL USE	MAKE/ MODEL MANUFACTURER	APPROXIMATE AGE OF EQUIPMENT & OWNED OR RENTED
1. Sensor Commercial Vacuum Cleaner	Vacuuming	Windsor - SRS12	New - Owned
2. 45 Gallon Brute / Dolly / Rim Caddy	To collect trash to insure that bags don't leak	Rubbermaid	New - Owned
3. Maids Cart	To hold equipment, supplies, etc	Rubbermaid	New - Owned
4. KaiVac Hands Free Restroom Cleaning Machine	To deep clean restrooms and grouted floors	KaiVac or Nobles	Owned - 7 years
5.			
6.			
7.			
8.			
9.			
10.			

11.			
12.			
13.			
14.			
15.			
16.			

2. **EQUIPMENT (Non-owned)** - List equipment you must purchase or rent to provide service per LSS

2. **CLEANERS/SUPPLIES (Owned)** - List current materials / supplies you have to provide service per LSS

CLEANERS/SUPPLIES	TYPICAL USE	MATERIAL SPECIFICATIONS	IDENTIFY BRAND & ESTIMATED QTY
1. Glass Cleaner	To clean glass and mirrored surfaces	Liquid spray formula. Concentrated form for Clean-on-Go dispensing unit	Spartan
2. NABC	To clean, disinfect and deodorize restroom surfaces	Liquid spray formula. Concentrated form for Clean-on-Go dispensing unit	Spartan
3. HDQ	To clean and disinfect all surfaces	Liquid spray formula. Concentrated form for Clean-on-Go dispensing unit	Spartan
4. Stainless Steel Cleaner	To clean and polish stainless steel	Water based	Spartan
5. MLD Toilet Bowl Cleaner	To clean and disinfect toilet bowls and urinals	Mild acid bowl cleaner	Spartan
6. Consume	Neutral disinfectant cleaner and odor eliminator	Suspension of natural digesters that combine to clean and control odors	Spartan
7. Carpet Spot Removers	Used to treat and remove a wide variety of carpet spots such as coffee, blood, pain, pop, oil, grease, rust, ink, etc	Ready to use form. Liquid or gel	Varies
8. Concept 915	Used to neutralize salt residue on hard surface floors during winter months	Alkaline neutralizer	Sterns
9. Gum, Tar, Grease Remover	Used to loosen and remove gum, tar and grease from carpeting	Gel form stays on surface of carpet to reduce penetration and damage to carpet backing	Spartan
10. Clean by Proxy	All purpose cleaner	Surfactant blend combined with hydrogen peroxide	Spartan
11. Windshield Washer Fluid	To clean glass doors and windows in winter months	Clear purple liquid, mild alcohol odor, water soluble	Varies
12. Damp Mop	To mop floors	Neutral Cleaner	Spartan
13. Multi Surface Cleaner	To remove heavy soils in high traffic areas	Highly dilatable. Crisp mint fragrance	Spartan
14. Spar Creme	To assist in restroom cleaning	Liquid cream cleanser with mild abrasives	Spartan
15. Tough Duty	To clean tough stains and marker from washable	Butyl-based cleaner/degreaser	Spartan

	surfaces		
16. Disposable Gloves	To protect hands from chemicals and germs	Disposable, vinyl gloves	Varies
17. Wet Floor Sign	Placed in areas being mopped to warn people of a wet floor	Hard, Yellow Plastic	Rubbermaid
18. Mop Heads	To mop floor	Synthetic Blend, Washable, Banded	Varies
19. Cleaning Cloths	To clean and disinfect surfaces	White for regular cleaning. Blue for glass and windows	Varies
20. Scrub Pads	To clean touch areas	Scotch-brite on one side, sponge on the other	3M
21. Dust Mops	To remove dirt from floor	Synthetic Blend mop heads on metal frame with wood handle	Varies
22. Window Squeegees, Brushes, Extensions	To aid in washing windows and large expanses of glass	Rubber material for squeegees. Lambswool material for brushes	Unger
23. Buckets & Pails	To hold water and/or chemicals	Hard, plastic, various sizes	Varies
24. Goggles	To protect eyes from chemical splashes	Hard plastic with strap	Varies
25. Toothbrushes	To detail clean around faucets, sinks, etc	Short bristles	Varies
26. Toilet Bowl Swab	To clean inside of toilet bowl and urinals	Soft, non-abrasive material	Impact
27. Spray Bottles with labels	To hold cleaning chemicals	32 oz capacity plastic bottle with appropriate labeling	Spartan
28. Swivel Deck and Corner Brushes	To remove dirt build-up in recessed areas	Stiff bristles with pivoting head	Unger
29. Feather Duster	For dusting in and around items and hard to reach areas	Ostrich feathers on an extended handle	Varies
30. Lock & Dial Chemical Dispensing System	Mixes chemical concentrate with water at correct dilution rate	Unit designed to specifically hold and dispense from four different concentrates of cleaner	Spartan

4. **CLEANERS/SUPPLIES (Non-owned)** - (List materials / supplies you must purchase to provide service per LSS)

CLEANERS/SUPPLIES	TYPICAL USE	MATERIAL SPECIFICATIONS	IDENTIFY BRAND & ESTIMATED QTY
1.			
2.			
3.			
4.			
5.			
6.			
7.			
8.			
9.			

10.			
11.			

EQUIPMENT & MATERIAL SUPPLIES, continued:

E. CLEANERS AND SUPPLIES

**CLEANERS AND SUPPLIES**

<b>CLEANERS/SUPPLIES</b>	<b>TYPICAL USE</b>	<b>MATERIAL SPECIFICATIONS</b>	<b>IDENTIFY BRAND &amp; ESTIMATED QTY</b>
<b>Glass Cleaner</b>	All glass and mirrored surfaces	Liquid spray, formula designed for cleaning glass and mirrors, non-abrasive	
<b>Toilet Bowl and Urinal Cleaner</b>	To disinfect inside of urinals, bowls, flushing cavities	E.P.A. Approved 9 bowl cleaner Disinfectant solution must contain a minimum of 50 ppm-free available chlorine and approved by the EPA, the FDA, the U.S. Department of Agriculture (USDA) or any combination of these three agencies as required by Federal law. Disinfectant, sanitizer, or other such product must be approved for the intended use, compatible with local water supply considering hardness, ph and other physical and chemical parameters, safe, nonirritating and nontoxic when used according to directions and performs the intended and stated task satisfactorily.	
<b>Rotary Floor Machine – Liquid Cleaner*</b>	To clean tile floors one per month	E.P.A. Approved 20-36% phosphoric acid base cleaner	
<b>Liquid Detergent – Synthetic Disinfectant</b>	To clean, disinfect tile floor, walls, partitions, sink tops, sinks, outside of toilets, urinals, toilet seats, and sanitary napkin disposal containers	E.P.A. Registered disinfectant, detergent shall be quaternary ammonium compounds. E.P.A. Approved 9 bowl cleaner Disinfectant solution must contain a minimum of 50 ppm-free available chlorine and approved by the EPA, the FDA, the U.S. Department of Agriculture (USDA) or any combination of these three agencies as required by Federal law. Disinfectant, sanitizer, or other such product must be approved for the intended use, compatible with local water supply considering hardness, ph and other physical and chemical parameters, safe, nonirritating and nontoxic when used according to directions and performs the intended and stated task satisfactorily	
<b>Stainless Steel Cleaner</b>	To clean metal surfaces	Safe for metals, non-scouring product	
<b>Marker/Vandal Remover</b>	To remove crayon, pen, marker, ink, paint and pencil marks	Must be safe for use on hard surfaces such as painted brick, tile and crayon graffiti	
<b>Latex Gloves</b>	To be used when cleaning facility	Quality latex gloves	
<b>Personal Eye Wash</b>	To be readily available and accessible when using cleaning products	23-oz. Polyethylene eye wash bottle	
<b>Wet Floor Signs</b>	To be placed in areas being cleaned when needed	Approved plastic yellow folding signs	
<b>Cotton Mops</b>	To use to mop tile flooring	Cotton blend, banded loop (minimum 2)	
<b>Mop Handle</b>	To be used with Cotton Mops	Plastic grips or speed change heads	
<b>Scrub Pads</b>	To be used to manually scrub areas not easily accessible by Floor Cleaning Machine	Swivel head must fit on standard threaded wood handle with bristle made of Dupont "Tynex A"	
<b>Handles</b>	To hold Scrub Pad	Standard thread, wood	
<b>Mop Bucket &amp; Wringer</b>	To hold solution and Drain Mop	Bucket must be on rollers, wringer must match bucket and mop size	
<b>Floor Squeegees</b>	To push excess liquid into floor drains	24" minimum width, rubber tipped	
<b>Broom</b>	To sweep dirt and debris from floor	Heavy duty natural corn broom	
<b>Window Squeegees and Extension</b>	To clean windows	Squeegee designed for window washing with extension as needed	
<b>Toilet Bowl Mop</b>	To clean inside toilet bowl	Cotton or synthetic mop – no brushes	

	and urinals		
<b>Spray Bottles</b>	To hold various cleaning supplies	Clean plastics, trigger style bottles	
<b>Equipment disinfectant spray for spray bottles</b>	To hold equipment disinfectant used by patrons after each equipment use	Disinfectant solution must contain a minimum of 50 ppm-free available chlorine and approved by the EPA, the FDA, the U.S. Department of Agriculture (USDA) or any combination of these three agencies as required by Federal law.	
<b>Sponges, Cloths</b>	To clean surfaces	Cotton cloths, absorbent sponges	
<b>Rotary Floor Machine</b>	To scrub quarry tile floors	175 RPM speed with 15" Brush Spread, must be run on wet floor	
<b>Rotary Brush Head</b>	To scrub quarry tile floor	"Zim Grit" 15" diameter solid wood back, green color with 40 gauge Tynex nylon filament – must fit above Rotary Floor Machine	
<b>Portable Pump-up Sprayer</b>	To wash walls and partitions	Portable, 3 Gallon capacity, plastic tank with 18" chemical resistant hose with wand, adjustable spray tip, viton seals	

**Part III of Technical Proposal**

**PRICE QUOTATION**

**MICHIGAN DEPARTMENT OF Military and Veterans Affairs**

**Location Fitness Center Building #358**

Square Foot of Area to be cleaned: **3,300** sq. ft.

TOTAL AVERAGE cost per square foot per month for Basic Janitorial Services (do not include periodic services):  
**\$.5894**

TOTAL AVERAGE cost per square foot per year for Basic Janitorial Services (do not include periodic services):  
**\$ 7.17**

CLEANABLE SQUARE FOOTAGE per hour per person used to determine Basic Janitorial Services (do not include periodic services): **550**

**A. BASIC JANITORIAL SERVICES** – Daily, weekly, monthly tasks. Refer to Location Specification Sheet for details. (Do NOT include Periodical Services)

One year equals up to a maximum of 248 state working days (if scheduled daily, Monday - Friday). Refer to Location Specification Sheet for cleaning schedule.

**1. DAYTIME CLEANING**

Type of Employee	Number of Employees		Number of Hours/Day		Hourly Rate		Number of Working Days		Total	
Cleaners	1	X	6	X	\$13	X	208	=	\$16224	
Specialty Cleaners		X		X	\$	X	248	=	\$	
Supervisor Cleaning Time		X		X	\$	X	248	=	\$	
Supervisor Non-Cleaning Time	1	X	.25	X	\$16	X	208	=	\$832	
									Insurance & Fringe Benefits (If not included in hourly rate)	\$3000
									Cost of Supplies & Rentals	\$1926
									Profit	\$4700
									<b>Total Yearly Daytime Cleaning (A)</b>	<b>\$26682</b>

**2. NIGHTTIME CLEANING**

Type of Employee	Number of Employees		Number of Hours/Day		Hourly Rate		Number of Working Days		Total	
Cleaners		X		X	\$	X	248	=	\$	
Specialty Cleaners		X		X	\$	X	248	=	\$	
Supervisor Cleaning Time		X		X	\$	X	248	=	\$	
Supervisor Non-Cleaning Time		X		X	\$	X	248	=	\$	
									Insurance & Fringe Benefits (If not included in hourly rate)	\$
									Cost of Supplies & Rentals	\$
									Profit	\$
									<b>Total Yearly Nighttime Cleaning (B)</b>	<b>\$</b>

**B. PERIODIC CLEANING SERVICES** - Please list the individual tasks for Quarterly, Semi Annual and Annual services from the Location Specification Sheet.

**1. Quarterly Services** - List the individual tasks for Quarterly services as described on the Location Specification Sheet.

Type of Service (Per LSS)	Labor/Year		Insurance & Fringe Benefits/Year		Supplies & Rentals/Year		Profit/Year		Total
Clean & Disinfect Waste Receptacles	included in bid price	+	Included in bid price	+	Included in bid price	+	Included in bid price	=	\$0
	\$	+	\$	+	\$	+	\$	=	\$
	\$	+	\$	+	\$	+	\$	=	\$
	\$	+	\$	+	\$	+	\$	=	\$
	\$	+	\$	+	\$	+	\$	=	\$
<b>Total Yearly Quarterly Services (C)</b>									\$0

**2. Semi-Annual Services** - List the individual tasks for Semi-Annual services as described on the Location Specification Sheet.

Type of Service (Per LSS)	Labor/Year		Insurance & Fringe Benefits/Year		Supplies & Rentals/Year		Profit/Year		Total
	\$	+	\$	+	\$	+	\$	=	\$
	\$	+	\$	+	\$	+	\$	=	\$
	\$	+	\$	+	\$	+	\$	=	\$
	\$	+	\$	+	\$	+	\$	=	\$
	\$	+	\$	+	\$	+	\$	=	\$
<b>Total Yearly Semi-Annual Services (D)</b>									\$0

**3. Annual Services** - List the individual tasks for Annual services as described on the Location Specification Sheet.

Type of Service (Per LSS)	Labor/Year		Insurance & Fringe Benefits/Year		Supplies & Rentals/Year		Profit/Year		Total
Clean Windows on Exterior of building (inside and outside)	\$24.00	+	\$5.04	+	\$5.96	+	\$15.00	=	\$50.00
Clean Windows on Interior of building (inside and out)	\$44.00	+	\$9.00	+	\$ 5.00	+	\$67.00	=	\$125.00
	\$	+	\$	+	\$	+	\$	=	\$
	\$	+	\$	+	\$	+	\$	=	\$
	\$	+	\$	+	\$	+	\$	=	\$
<b>Total Yearly Annual Services (E)</b>									\$175.00

**4. Other Services** - List the individual tasks for Other services as described on the Location Specification Sheet.

Type of Service (Per LSS)	Labor/Year		Insurance & Fringe Benefits/Year		Supplies & Rentals/Year		Profit/Year		Total
Tri-Annual - Carpet Cleaning - Whole Area	\$56.00	+	\$13.44	+	\$5.56	+	\$25.00	=	\$100.00
Tri-Annual - Clean carpet runners/mats	\$24.00	+	\$5.04	+	\$5.56	+	\$15.00	=	\$50.00

Extra Cleaning June Thru September	\$3931	+	\$	+	\$	+	\$	=	\$3931
	\$	+	\$	+	\$	+	\$	=	\$
	\$	+	\$	+	\$	+	\$	=	\$
<b>Total Yearly Other Services (F)</b>									\$4081.00

**C. FINAL QUOTE**

<b>TOTAL YEARLY COSTS:</b> (A+B+C+D+E+F)	<b>\$30,938</b>	<b>(G)</b>
<b>FINAL QUOTE FOR FOUR (4) YEAR BID:</b> (G x 4)	<b>\$123,752</b>	

**D. FINAL MONTHLY BID**

<b>FINAL MONTHLY BID:</b> (A+B)/12 *Does not include Periodical Services	<b>\$2,223.5</b>
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**E. ADDITIONAL SERVICES – FOR QUOTATION PURPOSES ONLY – Do not include in the total price of the bid**

Description	Quote Per Hour
<b>Emergency Services:</b> (Includes cleaning services for emergency situations such as restrooms overflow, etc.)	\$18.00
<b>Infectious Disease Control:</b> (Refer to LSS for a complete description)	\$100.00
<b>Miscellaneous facility maintenance services:</b> (Includes light maintenance such as hanging paper towel dispensers or hanging storage shelves)	\$180.0

Submission of this pricing proposal certifies that all services listed in the Location Specification Sheet will be provided at the pricing quoted above.

Michael Vollmer

7/15/2014

(Signature)

(Date)

STATE OF MICHIGAN  
 DEPARTMENT OF TECHNOLOGY, MANAGEMENT AND BUDGET  
 PROCUREMENT  
 P.O. BOX 30026, LANSING, MI 48909  
 OR  
 530 W. ALLEGAN, LANSING, MI 48933

**CHANGE NOTICE NO. 4**  
 to  
**CONTRACT NO. 071B2200214**  
 between  
**THE STATE OF MICHIGAN**  
 and

NAME & ADDRESS OF CONTRACTOR:	PRIMARY CONTACT	EMAIL
Axium Services, Inc. P.O. Box 90297 Burton, MI 48509	David Mroz	dmroz@aysfm.com
	TELEPHONE	CONTRACTOR #, MAIL CODE
	(989) 871-6780	

STATE CONTACTS	AGENCY	NAME	PHONE	EMAIL
CONTRACT COMPLIANCE INSPECTOR	DHS	Jennifer Frank	(517) 241-6563	frankj4@michigan.gov
BUYER	DTMB	Lymon Hunter	(517) 284-7015	hunterl@michigan.gov

CONTRACT SUMMARY:				
<b>Janitorial Services – North Region</b>				
INITIAL EFFECTIVE DATE	INITIAL EXPIRATION DATE	INITIAL AVAILABLE OPTIONS	EXPIRATION DATE BEFORE CHANGE(S) NOTED BELOW	
January 1, 2011	August 31, 2014	1, one year	August 31, 2014	
PAYMENT TERMS	F.O.B	SHIPPED	SHIPPED FROM	
Net 45	N/A	N/A	N/A	
ALTERNATE PAYMENT OPTIONS:			AVAILABLE TO MiDEAL PARTICIPANTS	
<input type="checkbox"/> P-card <input type="checkbox"/> Direct Voucher (DV) <input type="checkbox"/> Other			<input type="checkbox"/> Yes <input checked="" type="checkbox"/> No	
MINIMUM DELIVERY REQUIREMENTS:				
N/A				

DESCRIPTION OF CHANGE NOTICE:				
EXTEND CONTRACT EXPIRATION DATE	EXERCISE CONTRACT OPTION YEAR(S)	EXTENSION BEYOND CONTRACT OPTION YEARS	LENGTH OF OPTION/EXTENSION	EXPIRATION DATE AFTER CHANGE
<input type="checkbox"/> No <input checked="" type="checkbox"/> Yes	<input checked="" type="checkbox"/>	<input type="checkbox"/>	1 year	August 31, 2015
VALUE/COST OF CHANGE NOTICE:		ESTIMATED REVISED AGGREGATE CONTRACT VALUE:		
\$25,363.72		\$426,025.18		

Effective immediately, funds in the amount of \$25,363.72 are added and the final option year is utilized for this Contract. New contract end date is August 31, 2015. All other terms, conditions, specifications and pricing remain unchanged. Per vendor and agency agreement and DTMB Procurement approval.

STATE OF MICHIGAN  
 DEPARTMENT OF TECHNOLOGY, MANAGEMENT AND BUDGET  
 PROCUREMENT  
 P.O. BOX 30026, LANSING, MI 48909  
 OR  
 530 W. ALLEGAN, LANSING, MI 48933

October 10, 2013

**CHANGE NOTICE NO. 3**  
 to  
**CONTRACT NO. 071B2200214**  
 between  
**THE STATE OF MICHIGAN**  
 and

NAME & ADDRESS OF CONTRACTOR:	PRIMARY CONTACT	EMAIL
Axium Services, Inc. P.O. Box 90297 Burton, MI 48509	David A. Mroz	dmroz@aysfm.com
	TELEPHONE	CONTRACTOR #, MAIL CODE
	(810) 715-1100	

STATE CONTACTS	AGENCY	NAME	PHONE	EMAIL
CONTRACT COMPLIANCE INSPECTOR	DHS	Sue McNally	(989) 731-3104	mcinallys@michigan.gov
BUYER	DTMB	William C. Walsh	(517) 373-6535	Walshw@michigan.gov

CONTRACT SUMMARY:			
DESCRIPTION: <b>JANITORIAL SERVICES – NORTH REGION</b>			
INITIAL EFFECTIVE DATE	INITIAL EXPIRATION DATE	INITIAL AVAILABLE OPTIONS	EXPIRATION DATE BEFORE CHANGE(S) NOTED BELOW
January 1, 2011	August 31, 2014	2, one year	August 31, 2014
PAYMENT TERMS	F.O.B	SHIPPED	SHIPPED FROM
Net 45	N/A	N/A	N/A
ALTERNATE PAYMENT OPTIONS:			AVAILABLE TO MiDEAL PARTICIPANTS
<input type="checkbox"/> P-card <input type="checkbox"/> Direct Voucher (DV) <input type="checkbox"/> Other			<input type="checkbox"/> Yes <input checked="" type="checkbox"/> No
MINIMUM DELIVERY REQUIREMENTS:			
N/A			

DESCRIPTION OF CHANGE NOTICE:				
EXTEND CONTRACT EXPIRATION DATE	EXERCISE CONTRACT OPTION YEAR(S)	EXTENSION BEYOND CONTRACT OPTION YEARS	LENGTH OF OPTION/EXTENSION	EXPIRATION DATE AFTER CHANGE
<input checked="" type="checkbox"/> No <input type="checkbox"/> Yes	<input type="checkbox"/>	<input type="checkbox"/>		August 31, 2014
VALUE/COST OF CHANGE NOTICE:		ESTIMATED REVISED AGGREGATE CONTRACT VALUE:		
\$0.00		\$400,661.46		

Effective December 31, 2013, the DHS Gaylord Office in Otsego County will no longer require janitorial services and is hereby REMOVED from this contract. The amount is reduced by \$4,675.60 for removal of services.

All other terms, conditions, and specifications remain the same.

Per agency request and DTMB Procurement approval.

STATE OF MICHIGAN  
 DEPARTMENT OF TECHNOLOGY, MANAGEMENT AND BUDGET  
 PROCUREMENT  
 P.O. BOX 30026, LANSING, MI 48909  
 OR  
 530 W. ALLEGAN, LANSING, MI 48933

February 28, 2013

**CHANGE NOTICE NO. 2**  
 to  
**CONTRACT NO. 071B2200214**  
 between  
**THE STATE OF MICHIGAN**  
 and

NAME & ADDRESS OF CONTRACTOR:	PRIMARY CONTACT	EMAIL
Axium Services, Inc. P.O. Box 90297 Burton, MI 48509	David A. Mroz	dmroz@aysfm.com
	TELEPHONE	CONTRACTOR #, MAIL CODE
	(810) 715-1100	

STATE CONTACTS	AGENCY	NAME	PHONE	EMAIL
CONTRACT COMPLIANCE INSPECTOR	DHS	Sue McInally	(989) 731-3104	mcinallys@michigan.gov
BUYER	DTMB	William C. Walsh	(517) 373-6535	Walshw@michigan.gov

CONTRACT SUMMARY:			
DESCRIPTION: <b>JANITORIAL SERVICES – NORTH REGION</b>			
INITIAL EFFECTIVE DATE	INITIAL EXPIRATION DATE	INITIAL AVAILABLE OPTIONS	EXPIRATION DATE BEFORE CHANGE(S) NOTED BELOW
January 1, 2011	August 31, 2014	2, one year	August 31, 2014
PAYMENT TERMS	F.O.B	SHIPPED	SHIPPED FROM
Net 45	N/A	N/A	N/A
ALTERNATE PAYMENT OPTIONS:			AVAILABLE TO MiDEAL PARTICIPANTS
<input type="checkbox"/> P-card <input type="checkbox"/> Direct Voucher (DV) <input type="checkbox"/> Other			<input type="checkbox"/> Yes <input checked="" type="checkbox"/> No
MINIMUM DELIVERY REQUIREMENTS:			
N/A			

DESCRIPTION OF CHANGE NOTICE:				
EXTEND CONTRACT EXPIRATION DATE	EXERCISE CONTRACT OPTION YEAR(S)	EXTENSION BEYOND CONTRACT OPTION YEARS	LENGTH OF OPTION/EXTENSION	EXPIRATION DATE AFTER CHANGE
<input checked="" type="checkbox"/> No <input type="checkbox"/> Yes	<input type="checkbox"/>	<input type="checkbox"/>		August 31, 2014
VALUE/COST OF CHANGE NOTICE:		ESTIMATED REVISED AGGREGATE CONTRACT VALUE:		
\$0.00		\$405,337.06		
Effective February 5, this change notice hereby corrects the estimated contract value to \$405,337.06. All other terms, conditions, pricing and specifications remain the same. Per DTMB Procurement approval.				

STATE OF MICHIGAN  
 DEPARTMENT OF TECHNOLOGY, MANAGEMENT AND BUDGET  
 PROCUREMENT  
 P.O. BOX 30026, LANSING, MI 48909  
 OR  
 530 W. ALLEGAN, LANSING, MI 48933

July 26, 2012

**CHANGE NOTICE NO. 1**  
 to  
**CONTRACT NO. 071B2200214**  
 between  
**THE STATE OF MICHIGAN**  
 and

NAME & ADDRESS OF CONTRACTOR:	PRIMARY CONTACT	EMAIL
<b>Axium Services, Inc.</b> <b>P.O. Box 90297</b> <b>Burton, MI 48509</b>	David A. Mroz	<a href="mailto:dmroz@aysfm.com">dmroz@aysfm.com</a>
	TELEPHONE	CONTRACTOR #, MAIL CODE
	(810) 715-1100	

STATE CONTACTS	AGENCY	NAME	PHONE	EMAIL
CONTRACT COMPLIANCE INSPECTOR:	DHS	Sue McInally	(989) 731-3104	<a href="mailto:mcinallys@michigan.gov">mcinallys@michigan.gov</a>
BUYER:	DTMB	William C. Walsh	(517) 373-6535	<a href="mailto:walshw@michigan.gov">walshw@michigan.gov</a>

CONTRACT SUMMARY:			
DESCRIPTION: <b>JANITORIAL SERVICES – NORTH REGION</b>			
INITIAL EFFECTIVE DATE	INITIAL EXPIRATION DATE	AVAILABLE OPTIONS	CURRENT EXPIRATION DATE
January 1, 2011	August 31, 2014	2, one year	August 31, 2014
PAYMENT TERMS	F.O.B	SHIPPED	SHIPPED FROM
Net 45	N/A	N/A	N/A
ALTERNATE PAYMENT OPTIONS:			AVAILABLE TO MiDEAL PARTICIPANTS
<input type="checkbox"/> P-card <input type="checkbox"/> Direct Voucher (DV) <input type="checkbox"/> Other			<input type="checkbox"/> YES <input checked="" type="checkbox"/> NO
MINIMUM DELIVERY REQUIREMENTS:			
N/A			

DESCRIPTION OF CHANGE NOTICE:		
OPTION EXERCISED: <input type="checkbox"/> NO <input type="checkbox"/> YES	IF YES, EFFECTIVE DATE OF CHANGE: July 1, 2012	NEW EXPIRATION DATE:
<b>Effective July 1, 2012, the following services are added to this Contract:</b> <ul style="list-style-type: none"> <li>- <b>Clean Inside and Outside of all Windows two times per year: \$106.00 per cleaning</b></li> <li>- <b>Maintain Floors in Lobby and Kitchen area two times per year: \$96.00 per cleaning</b></li> </ul>		
<b>Please note that the contract has been INCREASED by \$808.00. All other terms, conditions, pricing and specifications remain unchanged. Per request from agency, agreement from vendor and approval from DTMB Procurement.</b>		
VALUE/COST OF CHANGE NOTICE:	\$808.00	
ESTIMATED REVISED AGGREGATE CONTRACT VALUE:	\$192,372.56	



P.O. Box 90297 Phone: (810) 715-1100  
Burton, MI Fax: (810) 715-1144



**Janitorial Services Contract**

**DHS Otsego / Gaylord Office  
1999 Walden Drive  
Gaylord Mi 49735**

This contract will allow *AXIUM SERVICES INC* (AXIUM) to provide Janitorial services to DHS Otsego County. The scope of those services are listed below:

Contract terms are as follows:

**ADDITIONAL SERVICES REQUESTED TO BE ADDED TO  
CONTRACT #071B2200214.**

1. Clean Inside and Outside of all Windows (2) times per yr.  
Quote: \$106.00 each
2. Maintain Floors Lobby and Kitchen area (2) times per yr.  
Quote: \$96.00 each

**Contract Start Date** \_\_\_\_\_

Payment is due on the tenth day of the month in which services are to be rendered, unless other arrangements are made. This contract is for three years. Either party may terminate this contract before the end of the three year period provided written notice of intent to terminate is received 60 days in advance of termination.

In the event of federal, state, or local legislation which requires the payment of a sales tax on these services, the monthly billing amount will be increased to reflect that change.

*"We Are At Your Service"*

In the event of an unforeseen emergency (act of God) and holidays, *AXIUM* does not adjust the monthly billing amount.

If at any time during the term of this contract, the contractor shall be obligated to perform services in any additional areas of the building, or if the type of services required becomes more difficult by virtue of changes made in the nature of space utilization, the contractor's compensation shall be increased/decreased by an amount to be agreed upon. Also, should you require special services not covered by this agreement; we will bill for those services an amount to be agreed upon.

*AXIUM* will provide employees, materials, supplies, and equipment that in our judgment are necessary to perform services. We must be provided a secure storage area in which to store these supplies.

All employees of *AXIUM* are not to be solicited for in-house positions or by an incoming new contractor, or to be hired as a self-employed sub-contractor for your facility. If for any reason *AXIUM* is no longer contracted for your facility and employees are retained or hired by an incoming contractor or for an in-house position, a fee of \$2,500 per employee will be assessed.

*AXIUM* has an automated timekeeping system that requires the use of a telephone for clocking in and out. The calls are to a local or toll free number.

*AXIUM* will maintain public liability and property damage insurance, and state workers' compensation to cover all our employees on your work site.

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AXIUM SERVICES INC.

Date

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DHS OTSEGO / GAYLORD

Date

**MAINTENANCE, REPAIR & OPERATIONS (MRO)  
JANITORIAL SERVICES**

**I. LOCATION SPECIFICATIONS  
A. CONTRACT AND CCI INFORMATION**

**OTSEGO CO DHS**

CONTRACT INFORMATION			
NEW CONTRACT START DATE:	1/1/2011	CONTRACT END DATE:	8/31/2014
PREVIOUS CONTRACT #:	071B2200214		
NUMBER OF YEARS:	Four-year contract with one, one-year renewal option		
CONTRACTING AGENCY NAME:	MICHIGAN DEPARTMENT OF HUMAN SERVICES		
BUILDING NAME AND NUMBER:	OTSEGO Co DHS		
BUILDING ADDRESS:	1999 WALDEN DRIVE, GAYLORD, MI 49735		
IS THIS LOCATION CURRENTLY ON CRO "SET ASIDE" STATUS?	Yes <input type="checkbox"/> No <input checked="" type="checkbox"/>		
REGION and COUNTY:	Region: NORTH County: OTSEGO		
PROCUREMENT CONTACT INFORMATION			
PROCUREMENT OFFICE NAME:	MICHIGAN DEPARTMENT OF HUMAN SERVICES, PURCHASING		
PROCUREMENT OFFICE CONTACT NAME:	Bonnie Fineis	CONTACT TELEPHONE #:	517-373-4108
PROCUREMENT OFFICE CONTACT E-MAIL:	fineisb@Michigan.gov	CONTACT FACSIMILE #:	517-335-6251
CONTRACT COMPLIANCE INSPECTOR (CCI) / FACILITY MANAGER (FM) NAME:	Sue McNally	CONTACT TELEPHONE #:	989-731-3104
CCI / FM CONTACT E-MAIL:	<u>mcinnallys@michigan.gov</u> √	CONTACT FACSIMILE #:	989-732-8715

B. BUILDING SPECIFICATION INFORMATION

<b>BUILDING LOCATION INFORMATION</b>			
OFFICIAL WORKING DAYS OF BUILDING OCCUPANTS:	M/T/W/TH/F	OFFICIAL WORKING HOURS OF BUILDING OCCUPANTS:	8AM-5PM
NUMBER OF EMPLOYEES:	31	APPROXIMATE DAILY VISITORS:	100
IDENTIFY DAYS OF CLEANING SERVICE:	M/T/W/TH/ F	IDENTIFY HOURS OF CLEANING SERVICE:	As determined by CCI between 5:30 pm and 8:30 pm
TOTAL BUILDING SQ. FT. TO BE CLEANED:	7094 (6094 main floor; 1000 basement area)	NUMBER OF STORIES IN BUILDING:	TWO-MAIN FLOOR AND BASEMENT AREA
TOTAL SQ. FT. OF CARPET TO BE CLEANED:	5653	AREA(S): Offices, hallways, breakroom/conference rooms, entry ways, including restroom area	
TOTAL SQ. FT. OF "HIGH TRAFFIC" CARPET AREA(S) TO BE CLEANED:	2812	AREA(S): Hallways, breakroom/conference rooms, entry ways including restroom area	
TOTAL SQ. FT. OF VINYL TO BE CLEANED:	316	AREA(S): Lobby and public restroom	
TOTAL SQ. FT. OF CERAMIC TO BE CLEANED:	125	AREA(S): Employee restrooms, kitchen and sink areas	
TOTAL SQ. FT. OF CEMENT TO BE CLEANED:	1000	AREA(S): BASEMENT AREA	
TOTAL SQ. FT. OF TERRAZO TO BE CLEANED:	N/A	AREA(S):	
TOTAL SQ. FT. OF RUBBER TO BE CLEANED:	N/A	AREA(S):	
NUMBER OF RESTROOMS IN BUILDING:	3	NUMBER OF TOTAL UNITS FOR BUILDING RESTROOM(S):	14
		<i>NOTE: INCLUDES: URINALS, ONE BABY-CHANGING STATION, TOILETS AND SINKS</i>	
Is window cleaning to be included on this contract? <i>Note: Specify if Interior and / or Exterior and Number of Floors – typically 1<sup>st</sup> Floor for Exterior.</i>	EXTERIOR WINDOW CLEANING – INSIDE AND OUT – INCLUDING BASEMENT WINDOWS AND CASEMENTS.		
Does location have child play area(s), gymnasium, locker room, etc? If so, please identify along with cleaning standard.	CHILD PLAY AREA IN LOBBY AND BASEMENT – WEEKLY WASH THOROUGHLY FURNITURE AND TOYS		
What is the RECOMMENDED Level of Insurance Risk for this Contract? [EXAMPLE: LOW, MODERATE OR HIGH] NOTE: DMB-OAS & AGENCY to determine	LOW		

**ADDITIONAL INFORMATION:** (Note additional building information, including, but not limited to, particular security requirements {keys, etc.} or known building environmental issues that Bidder should be aware of in performing janitorial services for this location):

Cleaning hours may be subject to change as approved by facility manager. Security key to be issued to contractor. Hangar area is a highly secure area and hours of access will be approved by administrator.

Some staff within facility has chemical sensitivities. Vendors should note that if the cleaning products used have odors, the products may need to be changed as directed by the Contract Compliance Inspector.

- The contractor must notify the CCI in writing at least two weeks in advance of the date that any periodic services will be performed. Contractor must receive approval of the date from the CCI before performing any periodic services. Failure to adhere to this requirement could delay payment for these services.
- The contractor and contractor's employees will be expected to perform with professional and courteous behavior. Prior to any employees entering working in building, identifying information must be provided to facility manager (24 hour notice if possible) to see if appropriate for work at our agency (i.e. background checks MUST be done to assure staff safety.)
- Entire basement to be used periodically. Basement houses visitations, periodic staff and main file room. Contractor to empty trash receptacles as needed. Sweep cement floor, breakroom, temporary office, visitation room and file room ONCE A WEEK. Bi-monthly cleaning of other areas.

**C. DESCRIPTION OF SERVICE NEEDS**

**TASK AND FREQUENCIES**

SERVICES	FREQUENCY					
	Daily (Each time scheduled to clean; 248 per year)	Weekly (Once per week; 52 times per year)	Monthly (Once per month; 12 times per year)	Quarterly (Once per Quarter; 4 times per year)	Semi (or) BI- Annual (3 / 2 times per year)	Annual (Once Per Year)
<b>BASIC SERVICES</b>				N/A	N/A	N/A
<b>1. Office Cleaning</b> (Note: The days office cleaning is to occur will be determined by the Facility Manager.)						
a. Vacuum carpet, sweep & damp mop hard surface floor if applicable. Remove spots/stains from carpet.	1x Daily (248/yr)					
b. Empty waste receptacles	1x Daily (248/yr)					
<b>2. Restrooms</b>						
a. Close restroom	1x day (248 / yr)					
b. Empty waste receptacles	1x day (248 / yr)					
c. Fill dispensers	1x day (248 / yr)					
d. Dust	1x day (248 / yr)					
e. Clean and disinfect waste receptacles	1x day (248 / yr)					
f. Dust mop	1x day (248 / yr)					
g. Clean and disinfect sinks	1x day (248 / yr)					
h. Clean glass and mirrors	1x day (248 / yr)					
i. Clean and disinfect toilets and urinals ii. Empty and disinfect all sanitary napkins receptacles	1x day (248 / yr)					
j. Clean and disinfect wall around toilets and urinals, stall and entry doors, and partitions between toilets, urinals and sinks. Also perform any		1x wkly (52/yr)				

SERVICES	FREQUENCY					
	Daily (Each time scheduled to clean; 248 per year)	Weekly (Once per week; 52 times per year)	Monthly (Once per month; 12 times per year)	Quarterly (Once per Quarter; 4 times per year)	Semi (or) Bi- Annual (3 / 2 times per year)	Annual (Once Per Year)
obvious spot cleaning.						
k. Damp mop (Note: Damp mops used in restrooms are not to be used for non-restroom areas.)	1x day (248 / yr)					
l. Vacuum carpet if applicable	1x day (248 / yr)					
m. Maintain floor drain(s)/traps free of odors.	1x day (248 / yr)					
n. Service restrooms as requested by Facility Manager	1x day (248 / yr)					
<b>3. Drinking Fountains</b>						
a. Clean, disinfect and wipe dry		2x wkly (104/yr)				
<b>4. Lobbies and Corridors</b>						
a. Empty trash/recyclable paper pick up		2x wkly (104/yr)				
b. Remove carpet runners, clean floor and replace runners		2x wkly (104/yr)				
c. Vacuum carpet and runners	1x day (248/yr)					
d. Dust mop		2x wkly (104/yr)				
e. Damp mop or machine scrub		2x wkly (104/yr)				
f. Maintain clean glass - includes entrance doors		2x wkly (104/yr)				
g. Completely dust all fixtures - includes ledges, edges, shelves, exposed pipe, furniture, partitions, door- frames, etc.		2x wkly (104/yr)				
h. Damp wipe all non-upholstered furniture, tables & counter areas		2x wkly (104/yr)				
<b>5. Wall /Partition Cleaning / Washing</b>						
a. Spot cleaning - including light			1x mo (12/yr)			

SERVICES	FREQUENCY					
	Daily (Each time scheduled to clean; 248 per year)	Weekly (Once per week; 52 times per year)	Monthly (Once per month; 12 times per year)	Quarterly (Once per Quarter; 4 times per year)	Semi (or) Bi- Annual (3 / 2 times per year)	Annual (Once Per Year)
switches						
b. Thorough wall / partition vacuuming and washing, as renovations require			1x mo (12/yr)			
c. Clean partition / glass windows			1x mo (12/yr)			
<b>6. Stairway Cleaning, including those in parking ramps</b>						
a. Vacuum/dust mop		1x wkly (52/yr)				
b. Vacuum/dust mop - Winter (November 1 - April 1) for designated areas		2x wkly (104/yr)				
c. Dust		1x wkly (52/yr)				
d. Clean w/ disinfectant & wipe dry handrails & doorknobs		1x wkly (52/yr)				
e. Damp mop		1x wkly (52 / yr)				
f. Damp mop - Winter (November 1- April 1) for designated areas		2x wkly (104 / yr)				
g. Spot clean walls and glass		1x wkly (52 / yr)				
<b>7. Elevator Cleaning</b>						
a. Clean door guide tracks		3x wkly (156 / yr)				
b. Dust, damp wipe and wipe dry handrails, cab walls, doors		3x wkly (156 / yr)				
c. Vacuum carpet		3x wkly (156 / yr)				
9. Thoroughly Clean Store Rooms/Janitor Closets			1x mo (12 / yr)			
10. High Use Areas Special attention must be given to the areas listed below. Both schedules & duties will be conducted as indicated. The						

SERVICES	FREQUENCY					
	Daily (Each time scheduled to clean; 248 per year)	Weekly (Once per week; 52 times per year)	Monthly (Once per month; 12 times per year)	Quarterly (Once per Quarter; 4 times per year)	Semi (or) Bi- Annual (3 / 2 times per year)	Annual (Once Per Year)
Facility Manager reserves the right to schedule the activities listed in this section. Cleaning to include: vacuum carpet, sweep & damp mop hard surface floors, remove spots/stains from carpet and empty waste receptacles as applicable.						
a. Conference rooms		2x wkly (104 / yr)				
b. Clean drawing boards in conference rooms		2x wkly (104 / yr)				
c. Lunch/break rooms, coffee areas, vending machine areas, concession stands, lounges, recreation areas, computer rooms & adjacent office areas	1x day (248 / yr)					
d. Includes cleaning of table and counter tops		2x wkly (104 / yr)				
<b>11. Variable Procedures</b>						
a. Empty exterior ashtrays/trash receptacles & clean all general areas including entrances, during Winter months of November 1 - April 1.		1x wk (52 / yr)				
b. Empty exterior ashtrays / trash receptacles & clean all general areas including entrances, during Summer months of April 1 - October 31.		3x wk (156 / yr)				
c. Entry leaf removal/sweepin		1x wk (or more if needed)				

SERVICES	FREQUENCY					
	Daily (Each time scheduled to clean; 248 per year)	Weekly (Once per week; 52 times per year)	Monthly (Once per month; 12 times per year)	Quarterly (Once per Quarter; 4 times per year)	Semi (or) Bi- Annual (3 / 2 times per year)	Annual (Once Per Year)
g fall season		[52 / yr]				
d. Wash all waste receptacles (inside & out) which present a soiled or odorous condition & disinfect			1x mo, or as needed (12/yr)			
e. Replace waste receptacle liner when soiled or worn			2x mo, or as needed (24/yr)			

SERVICES	FREQUENCY					
	Daily (Each time scheduled to clean; XX per year)	Weekly (Once per week; 52 times per year)	Monthly (Once per month; 12 times per year)	Quarterly (Once per Quarter; 4 times per year)	Semi (or) Bi- Annual (3 / 2 times per year)	Annual (Once Per Year)
<b>PERIODIC SERVICES</b>	N/A	N/A	N/A			
<b>1. General</b>						
a. Clean air bars and vents					2x/year	
b. Dust/clean baseboards					2x/year	
c. Dust clean blinds, curtains, window treatments					2x/year	
d. Vacuum fabric upholstered furniture					2x/year	
e. Additional/Emergency services						As needed or as re-quested
<b>2. Intensive Floor Care</b>						
a. Emergency stain / gum removal from carpet						As needed or as re-quested
b. Spray buff finished hard floors - removing scuff marks included						
c. Scrub restroom floors				4X/yr		
d. Clean carpet in high traffic areas					2X/yr	
e. Carpet cleaning—whole contract area						1x/yr
f. Scrub stairwell floors					2X/yr	
g. Clean light fixture lenses						1x/yr
h. Strip & refinish wax lobby and kitchen floors					2X/yr	
<b>3. Windows</b>						
a. Clean Windows on <b>Exterior</b> of building (inside and outside)					2X/yr	
b. Clean Windows on <b>Interior</b> of building (inside and outside) [i.e., receptionist area, etc.]	1x/day 248/year					

**NOTE:**

Services requested by the Facility Manager and performed by the contractor, which are beyond the scope of this service contract, shall be billed separately at the hourly rate quoted by the contractor for additional / emergency services.

**SUPPLEMENTARY TASKS\***

- To be determined by Contract Compliance Inspector.

NOTES AND ADDITIONAL INFORMATION

- All cleaning schedules are to be established with and approved by the Contract Compliance Inspector (CCI) at the beginning of the contract period. Service delivery begin date will be determined by CCI. Any deviation from the established schedule must be pre-approved by the CCI.
  
- All periodic services must be priced and invoiced separately from the basic services. Delivery and performance of all periodic services must be pre-approved by the CCI or their designee pursuant to the schedule as approved by the CCI.

**\*\*RESPONSIBILITY FOR REPLENISHABLE SUPPLIES\*\***

<b>Replenishable Item</b>	<b>Provided by</b>
Paper towels	Agency
Hand soap	Agency
Feminine Sanitary vending supplies & Disposal bags	Contractor
Toilet tissue	Agency
Plastic Trash Can Liners	Agency
Air Fresheners	

**\*\*\* ALL CLEANING SUPPLIES ARE TO BE PROVIDED BY THE CONTRACTOR \*\*\***

COMPLETION: Required  
 PENALTY: No further payment will be made to the previous Contractor name and or number.

STATE OF MICHIGAN  
 DEPARTMENT OF TECHNOLOGY, MANAGEMENT AND BUDGET  
 PROCUREMENT  
 P.O. BOX 30026, LANSING, MI 48909  
 OR  
 530 W. ALLEGAN, LANSING, MI 48913

May 10, 2012

**CHANGE OF CONTRACTOR NAME AND OR TAX IDENTIFICATION NUMBER**

**CONTRACT NO. 071B1300164**  
 Hereafter referred as

**CONTRACT NO. 071B2200214**  
 Between

**THE STATE OF MICHIGAN**  
 And

CURRENT NAME & ADDRESS OF CONTRACTOR:	PRIMARY CONTACT	EMAIL
<b>Axium Services, Inc.</b> P.O. Box 90297 Burton, MI 48509	<b>David A. Mroz</b>	<a href="mailto:dmroz@aysfm.com">dmroz@aysfm.com</a>
	TELEPHONE	NEW CONTRACTOR #, MAIL CODE
	<b>(810) 715-1100</b>	

PREVIOUS NAME & ADDRESS OF CONTRACTOR:	PRIMARY CONTACT	EMAIL
<b>AYS Facilities Maintenance</b> G-3080 N. Center Road, Suite D Flint, MI 48506	<b>David A. Mroz</b>	<a href="mailto:dmroz@aysfm.com">dmroz@aysfm.com</a>
	TELEPHONE	PREVIOUS CONTRACTOR #, MAIL CODE
	<b>(810) 715-1100</b>	

DESCRIPTION OF CHANGE NOTICE:
<p>THE CONTRACTOR HAS NOTIFIED THE STATE OF MICHIGAN OF A CHANGE IN ITS BUSINESS NAME AND OR TAX IDENTIFICATION NUMBER. DUE TO THE INTERNAL SYSTEMS RELATED TO THE RELEASE OF CONTRACTOR PAYMENTS, A NEW CONTRACT NUMBER MUST BE ASSIGNED. THE NEW CONTRACT NUMBER IS 071B2200214. EXCEPT FOR THE NEWLY-ASSIGNED NUMBER, THE CONTRACT TERMS AND CONDITIONS REMAIN IN EFFECT.</p>
AMOUNT REMAINING ON CONTRACT # 071B1300164 TO BE TRANSFERRED TO CONTRACT #071B2200214.
<p>\$191,564.56</p>

Change of Contractor Name or Tax Identification Number

CONTRACT NO. 071B1300164 hereafter referred as CONTRACT NO. 071B2200214

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**FOR THE CONTRACTOR:**

**Axium Services, Inc.**

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Firm Name

---

Authorized Agent Signature

---

Authorized Agent (Print or Type)

---

Date

---

---

**FOR THE STATE:**

---

Signature

**Jeff Brownlee / Chief Procurement Officer**

---

Name/Title

**DTMB Procurement**

---

Division

---

Date

Form No. DMB 234A (Rev. 1/96)  
 AUTHORITY: Act 431 of 1984  
 COMPLETION: Required  
 PENALTY: Failure to deliver in accordance with Contract  
 terms and conditions and this notice may be considered  
 in default of Contract

STATE OF MICHIGAN  
 DEPARTMENT OF TECHNOLOGY, MANAGEMENT AND BUDGET December 13, 2011  
 PROCUREMENT  
 P.O. BOX 30026, LANSING, MI 48909  
 OR  
 530 W. ALLEGAN, LANSING, MI 48933

**CHANGE NOTICE NO.2**  
**TO**  
**CONTRACT NO. 071B1300164**  
**between**  
**THE STATE OF MICHIGAN**  
**and**

NAME & ADDRESS OF CONTRACTOR  <p style="text-align: center;"><b>AYS Facilities Maintenance</b>  <b>G-3080 N. Center Road, Suite D</b>  <b>Flint, MI 48506</b></p> <p style="text-align: right;">Email:dmroz@aysfm.com</p>	TELEPHONE: David A Mroz <b>(810) 715-1100</b> CONTRACTOR NUMBER/MAIL CODE BUYER/CA (517) 241-7233 <b>Donald Mandernach</b>
CONTRACT COMPLIANCE INSPECTOR: See the Location Specification Sheets for CCI information. DMVA Camp Grayling, Buildings - #3, #358, #1135, #1400. DTMB Traverse City State Office Building. DHS Wexford/Missaukee Counties and DHS Ogemaw County <p style="text-align: center;"><b>JANITORIAL SERVICES – NORTH REGION</b></p>	
CONTRACT PERIOD: 4yrs. + 2 one-year option From: <b>January 1, 2011</b> To: <b>August 31, 2014</b>	
TERMS <p style="text-align: center;"><b>Net 45</b></p>	SHIPMENT <p style="text-align: center;"><b>N/A</b></p>
F.O.B. <p style="text-align: center;"><b>N/A</b></p>	SHIPPED FROM <p style="text-align: center;"><b>N/A</b></p>
ALTERNATE PAYMENT OPTIONS: <input type="checkbox"/> P-card <input type="checkbox"/> Direct Voucher (DV) <input type="checkbox"/> Other	
MINIMUM DELIVERY REQUIREMENTS <p style="text-align: center;"><b>N/A</b></p>	

**NATURE OF CHANGE(S):**

Effective December 11, 2011, the following changes are made to this Contract:

**INCREASE: Lobby Floor Care from two (2) times weekly to five (5) times weekly - \$84.00/month.**

**ADD: Strip and wax all vinyl floors one (1) time per year - \$363.00/year**

**ADD: Scrub and recoat all vinyl floors one (1) time per year - \$ 292.00/year**

**AUTHORITY/REASON:**

Per request from agency, agreement from vendor dated October 5, 2011, and DTMB approval.

**INCREASE: \$4,989.00**

**TOTAL REVISED ESTIMATED CONTRACT VALUE: \$ 311,609.00**



## MAINTENANCE, REPAIR & OPERATIONS (MRO) JANITORIAL SERVICES - RFP # 0711

### PART I: LOCATION SPECIFICATIONS

### PART II: VENDOR'S JANITORIAL WORK PLAN

### PART III: VENDOR'S LOCATION PRICE QUOTE

Consideration for award is based on Work Plan, Price Quotation in accordance with the specifications, terms and conditions as stated within this solicitation. Janitorial contract awards are subject to the Sheltered Workshop Sections of P.A. 431 of 1984 (MCL 18.1293 – 18.1297). In order to receive further award consideration, a bidder's work plan and location pricing **MUST** indicate that you make a profit. Bids submitted indicating a loss will be considered non-responsive.

### I. LOCATION SPECIFICATIONS

#### A. CONTRACT AND CCI INFORMATION

**WEXFORD/MISSAUKEE CO DHS**

CONTRACT INFORMATION			
<b>NEW CONTRACT START DATE:</b>	9/1/2010	<b>CONTRACT END DATE:</b>	8/31/2014
<b>PREVIOUS CONTRACT #:</b>	071B6200289		
<b>NUMBER OF YEARS:</b>	4 year contract with 1 year option to extend		
<b>CONTRACTING AGENCY NAME:</b>	MICHIGAN DEPARTMENT OF HUMAN SERVICES		
<b>BUILDING NAME AND NUMBER:</b>	WEXFORD-MISSAUKEE Co DHS		
<b>BUILDING ADDRESS:</b>	10641 W. WATERGATE RD., CADILLAC, MI 49601		
<b>IS THIS LOCATION CURRENTLY ON CRO "SET ASIDE" STATUS?</b>	Yes <input type="checkbox"/> No <input checked="" type="checkbox"/>		
<b>REGION and COUNTY:</b>	Region: NORTH County: WEXFORD-MISSAUKEE		
PROCUREMENT CONTACT INFORMATION			
<b>PROCUREMENT OFFICE NAME:</b>	MICHIGAN DEPARTMENT OF HUMAN SERVICES, PURCHASING		
<b>PROCUREMENT OFFICE CONTACT NAME:</b>	Bonnie Fineis	<b>CONTACT TELEPHONE #:</b>	517-373-4108
<b>PROCUREMENT OFFICE CONTACT E-MAIL:</b>	<a href="mailto:fineisb@Michigan.gov">fineisb@Michigan.gov</a>	<b>CONTACT FACSIMILE #:</b>	517-335-6251
<b>CONTRACT COMPLIANCE INSPECTOR (CCI) / FACILITY MANAGER (FM) NAME:</b>	Michelle Taylor	<b>CONTACT TELEPHONE #:</b>	231-779-4503
<b>CCI / FM CONTACT E-MAIL:</b>	<a href="mailto:taylor21@michigan.gov">taylor21@michigan.gov</a> <a href="#">ov</a>	<b>CONTACT FACSIMILE #:</b>	231-779-4507

B. BUILDING SPECIFICATION INFORMATION

<b>BUILDING LOCATION INFORMATION</b>			
OFFICIAL WORKING DAYS OF BUILDING OCCUPANTS:	<b>M/T/W/TH/F</b>	OFFICIAL WORKING HOURS OF BUILDING OCCUPANTS:	<b>VARIES</b>
NUMBER OF EMPLOYEES:	61	APPROXIMATE DAILY VISITORS:	<b>VARIES</b>
IDENTIFY DAYS OF CLEANING SERVICE:	<b>M/T/W/TH/F</b>	IDENTIFY HOURS OF CLEANING SERVICE:	<b>As determined by CCI between 5:30 pm and 8:30 pm</b>
TOTAL BUILDING SQ. FT. TO BE CLEANED:	<b>17,484</b>	NUMBER OF STORIES IN BUILDING:	<b>1</b>
TOTAL SQ. FT. OF <b>CARPET</b> TO BE CLEANED:	15,383	AREA(S):	<b>General office area including offices, cubicles, file cabinet areas, and high traffic areas listed below</b>
TOTAL SQ. FT. OF "HIGH TRAFFIC" <b>CARPET</b> AREA(S) TO BE CLEANED:	6,374	AREA(S):	<b>lunchroom, two conference rooms, aiseways</b>
TOTAL SQ. FT. OF <b>VINYL</b> TO BE CLEANED:	1,460	AREA(S):	<b>Lobby, vestibules, kitchen area, forms room, supply room.</b>
TOTAL SQ. FT. OF <b>CERAMIC</b> TO BE CLEANED:	641	AREA(S):	<b>Restrooms</b>
TOTAL SQ. FT. OF <b>CEMENT</b> TO BE CLEANED:	N/A	AREA(S):	
TOTAL SQ. FT. OF <b>TERRAZO</b> TO BE CLEANED:	N/A	AREA(S):	
TOTAL SQ. FT. OF <b>RUBBER</b> TO BE CLEANED:	N/A	AREA(S):	
NUMBER OF RESTROOMS IN BUILDING:	5	NUMBER OF TOTAL UNITS FOR BUILDING RESTROOM(S):	22
		<i>NOTE: INCLUDES: URINALS, TOILETS, SINKS</i>	
Is window cleaning to be included on this contract? <i>Note: Specify if Interior and / or Exterior and Number of Floors – typically 1<sup>st</sup> Floor for Exterior.</i>	<b>INTERIOR AND EXTERIOR WINDOW CLEANING – INSIDE AND OUTSIDE</b>		
Does location have child play area(s), gymnasium, locker room, etc? If so, please identify along with cleaning standard.			
What is the <b>RECOMMENDED</b> Level of Insurance Risk for this Contract? [EXAMPLE: LOW, MODERATE OR HIGH] NOTE: DMB-OAS & AGENCY to determine	<b>Low</b>		

Bidder Name: \_\_\_\_\_  
Quotation Dated: \_\_\_\_\_

**ADDITIONAL INFORMATION:** (Note additional building information, including, but not limited to, particular security requirements {keys, etc.} or known building environmental issues that Bidder should be aware of in performing janitorial services for this location):

- Some staff within facility has chemical sensitivities. Vendors should note that if the cleaning products used have odors, the products may need to be changed as directed by the Contract Compliance Inspector.
- The contractor must notify the CCI in writing at least two weeks in advance of the date that any periodic services will be performed. Contractor must receive approval of the date from the CCI before performing any periodic services. Failure to adhere to this requirement could delay payment for these services.
- The contractor and contractor's employees will be expected to perform with professional and courteous behavior.
- Square footage of full contract carpet area includes the high traffic carpet area.

**C. DESCRIPTION OF SERVICE NEEDS  
TASK AND FREQUENCIES**

SERVICES	FREQUENCY					
	Daily (Each time scheduled to clean; 248 per year)	Weekly (Once per week; 52 times per year)	Monthly (Once per month; 12 times per year)	Quarterly (Once per Quarter; 4 times per year)	Semi (or) Bi- Annual (3 / 2 times per year)	Annual (Once Per Year)
<b>BASIC SERVICES</b>				N/A	N/A	N/A
<b>1. Office Cleaning</b> (Note: The days office cleaning is to occur will be determined by the Facility Manager.)						
a. Vacuum carpet, sweep & damp mop hard surface floor if applicable. Remove spots/stains from carpet.	1x Daily (248/yr)					
b. Empty waste receptacles	1x Daily (248/yr)					
<b>2. Restrooms</b>						
a. Close restroom	1x day (248 / yr)					
b. Empty waste receptacles	1x day (248 / yr)					
c. Fill dispensers	1x day (248 / yr)					
d. Dust	1x day (248 / yr)					
e. Clean and disinfect waste receptacles	1x day (248 / yr)					
f. Dust mop	1x day (248 / yr)					
g. Clean and disinfect sinks	1x day (248 / yr)					
h. Clean glass and mirrors	1x day (248 / yr)					
i. Clean and disinfect toilets and urinals	1x day (248 / yr)					
ii. Empty and disinfect all sanitary napkins receptacles	1x day (248 / yr)					
j. Clean and disinfect wall around toilets and urinals, stall and entry doors, and partitions between toilets, urinals and sinks. Also perform any obvious spot cleaning.		1x wkly (52/yr)				
k. Damp mop (Note: Damp mops used in restrooms are not to be used for non-restroom areas.)	1x day (248 / yr)					
l. Vacuum carpet if applicable	1x day (248 / yr)					
m. Maintain floor drain(s)/traps free of odors.	1x day (248 / yr)					
n. Service restrooms as requested by Facility Manager	1x day (248 / yr)					
<b>3. Drinking Fountains</b>						
a. Clean, disinfect and wipe dry		2x wkly				

Bidder Name: \_\_\_\_\_  
Quotation Dated: \_\_\_\_\_

SERVICES	FREQUENCY					
	Daily (Each time scheduled to clean; 248 per year)	Weekly (Once per week; 52 times per year)	Monthly (Once per month; 12 times per year)	Quarterly (Once per Quarter; 4 times per year)	Semi (or) Bi- Annual (3 / 2 times per year)	Annual (Once Per Year)
		(104/yr)				
<b>4. Lobbies and Corridors</b>						
a. Empty trash/recyclable paper pick up		2x wkly (104/yr)				
b. Remove carpet runners, clean floor and replace runners		2x wkly (104/yr)				
c. Vacuum carpet and runners	1x day (248/yr)					
d. Dust mop		2x wkly (104/yr)				
e. Damp mop or machine scrub floor	1x day (248/yr)					
f. Maintain clean glass - includes entrance doors		2x wkly (104/yr)				
g. Completely dust all fixtures - includes ledges, edges, shelves, exposed pipe, furniture, partitions, door-frames, etc.		2x wkly (104/yr)				
h. Damp wipe all non-upholstered furniture, tables & counter areas		2x wkly (104/yr)				
<b>5. Wall /Partition Cleaning / Washing</b>						
a. Spot cleaning - including light switches			1x mo (12/yr)			
b. Thorough wall / partition vacuuming and washing, as renovations require			1x mo (12/yr)			
c. Clean partition / glass windows			1x mo (12/yr)			
<b>6. Stairway Cleaning, including those in parking ramps</b>						
a. Vacuum/dust mop		1x wkly (52/yr)				
b. Vacuum/dust mop - Winter (November 1 - April 1) for designated areas		2x wkly (104/yr)				
c. Dust		1x wkly (52/yr)				
d. Clean w/ disinfectant & wipe dry handrails & doorknobs		1x wkly (52/yr)				
e. Damp mop		1x wkly (52 / yr)				
f. Damp mop - Winter (November 1-April 1) for designated areas		2x wkly (104 / yr)				
g. Spot clean walls and glass		1x wkly (52 / yr)				

Bidder Name: \_\_\_\_\_  
Quotation Dated: \_\_\_\_\_

SERVICES	FREQUENCY					
	Daily (Each time scheduled to clean; 248 per year)	Weekly (Once per week; 52 times per year)	Monthly (Once per month; 12 times per year)	Quarterly (Once per Quarter; 4 times per year)	Semi (or) Bi- Annual (3 / 2 times per year)	Annual (Once Per Year)
<b>7. Elevator Cleaning</b>						
a. Clean door guide tracks		3x wkly (156 / yr)				
b. Dust, damp wipe and wipe dry handrails, cab walls, doors		3x wkly (156 / yr)				
c. Vacuum carpet		3x wkly (156 / yr)				
<b>9. Thoroughly Clean Store Rooms/Janitor Closets</b>						
			1x mo (12 / yr)			
<b>10. High Use Areas</b> Special attention must be given to the areas listed below. Both schedules & duties will be conducted as indicated. The Facility Manager reserves the right to schedule the activities listed in this section. Cleaning to include: vacuum carpet, sweep & damp mop hard surface floors, remove spots/stains from carpet and empty waste receptacles as applicable.						
a. Conference rooms		2x wkly (104 / yr)				
b. Clean drawing boards in conference rooms		2x wkly (104 / yr)				
c. Lunch/break rooms, coffee areas, vending machine areas, concession stands, lounges, recreation areas, computer rooms & adjacent office areas	1x day (248 / yr)					
d. Includes cleaning of table and counter tops		2x wkly (104 / yr)				
<b>11. Variable Procedures</b>						
a. Empty exterior ashtrays/trash receptacles & clean all general areas including entrances, during Winter months of November 1 - April 1.		1x wk (52 / yr)				
b. Empty exterior ashtrays / trash receptacles & clean all general areas including entrances, during Summer months of April 1 - October 31.		3x wk (156 / yr)				
c. Entry leaf removal/sweeping fall season		1x wk (or more if needed) [52 / yr]				
d. Wash all waste receptacles (inside & out) which present a soiled or odorous condition & disinfect			1x mo, or as needed (12/yr)			

Bidder Name: \_\_\_\_\_  
Quotation Dated: \_\_\_\_\_

SERVICES	FREQUENCY					
	Daily (Each time scheduled to clean; 248 per year)	Weekly (Once per week; 52 times per year)	Monthly (Once per month; 12 times per year)	Quarterly (Once per Quarter; 4 times per year)	Semi (or) Bi- Annual (3 / 2 times per year)	Annual (Once Per Year)
e. Replace waste receptacle liner when soiled or worn			2x mo, or as needed (24/yr)			

SERVICES	FREQUENCY					
	Daily (Each time scheduled to clean; XX per year)	Weekly (Once per week; 52 times per year)	Monthly (Once per month; 12 times per year)	Quarterly (Once per Quarter; 4 times per year)	Semi (or) Bi- Annual (3 / 2 times per year)	Annual (Once Per Year)
<b>PERIODIC SERVICES</b>	N/A	N/A	N/A			
<b>1. General</b>						
a. Clean air bars and vents					2x/year	
b. Dust/clean baseboards					2x/year	
c. Dust clean blinds, curtains, window treatments					2x/year	
d. Vacuum fabric upholstered furniture					2x/year	
e. Additional/Emergency services						As needed or as re- quested
<b>2. Intensive Floor Care</b>						
a. Emergency stain / gum removal from carpet						As needed or as re- quested
b. Spray buff finished hard floors - removing scuff marks included						
c. Scrub restroom floors				4X/yr		
d. Clean carpet in high traffic areas					2X/yr	
e. Carpet cleaning—whole contract area						1x/yr
f. Scrub stairwell floors					2X/yr	
g. Clean light fixture lenses						1x/yr

Bidder Name: \_\_\_\_\_  
Quotation Dated: \_\_\_\_\_

SERVICES	FREQUENCY					
	Daily (Each time scheduled to clean; XX per year)	Weekly (Once per week; 52 times per year)	Monthly (Once per month; 12 times per year)	Quarterly (Once per Quarter; 4 times per year)	Semi (or) Bi- Annual (3 / 2 times per year)	Annual (Once Per Year)
PERIODIC SERVICES	N/A	N/A	N/A			
h. Strip, scrub, wax and recoat all vinyl floors	1	1	1	1		1x/yr
3. Windows						
a. Clean Windows on Exterior of building (inside and outside)						
b. Clean Windows on Interior of building (inside and outside) [i.e., receptionist area, etc.]	1x/day 248/year					

**NOTE:**

Services requested by the Facility Manager and performed by the contractor, which are beyond the scope of this service contract, shall be billed separately at the hourly rate quoted by the contractor for additional / emergency services.

SUPPLEMENTARY TASKS\*

- To be determined by Contract Compliance Inspector.

Bidder Name: \_\_\_\_\_  
Quotation Dated: \_\_\_\_\_

Bidder Name: \_\_\_\_\_  
Quotation Dated:

STATE OF MICHIGAN  
 DEPARTMENT OF TECHNOLOGY, MANAGEMENT AND BUDGET  
 PURCHASING OPERATIONS  
 P.O. BOX 30026, LANSING, MI 48909  
 OR  
 530 W. ALLEGAN, LANSING, MI 48933

January 3, 2011

**CHANGE NOTICE NO.1  
 TO  
 CONTRACT NO. 071B1300164  
 between  
 THE STATE OF MICHIGAN  
 and**

NAME & ADDRESS OF CONTRACTOR		TELEPHONE: David A Mroz <b>(810) 715-1100</b>
<b>AYS Facilities Maintenance</b> <b>G-3080 N. Center Road, Suite D</b> <b>Flint, MI 48506</b>  <b>Email:dmroz@aysfm.com</b>		CONTRACTOR NUMBER/MAIL CODE
		BUYER/CA (517) 241-7233 <b>Donald Mandernach</b>
CONTRACT COMPLIANCE INSPECTOR: See the Location Specification Sheets for CCI information. DMVA Camp Grayling, Buildings - #3, #358, #1135, #1400. DTMB Traverse City State Office Building. DHS Wexford/Missaukee Counties and DHS Ogemaw County <p style="text-align: center;"><b>JANITORIAL SERVICES – NORTH REGION</b></p>		
CONTRACT PERIOD: 4yrs. + 2 one-year option From: <b>January 1, 2011</b> To: <b>August 31, 2014</b>		
TERMS	<b>Net 45</b>	SHIPMENT <b>N/A</b>
F.O.B.	<b>N/A</b>	SHIPPED FROM <b>N/A</b>
ALTERNATE PAYMENT OPTIONS: <input type="checkbox"/> P-card <input type="checkbox"/> Direct Voucher (DV) <input type="checkbox"/> Other		
MINIMUM DELIVERY REQUIREMENTS <p style="text-align: center;"><b>N/A</b></p>		

**NATURE OF CHANGE(S):**

**Effective December 28, 2010, the request to award DHS Otsego County to AYS has been authorized by a signed document from the Bidder and DTMB approval.**

**AUTHORITY/REASON:**

**The DHS Otsego County Contract was originally awarded to American Veterans Janitorial on 12/16/10 and they withdrew their proposal on that same date. AYS was the next lowest Bidder and thus has been awarded the bid.**

**INCREASE: \$31,853.80**

**TOTAL REVISED ESTIMATED CONTRACT VALUE: \$ 306,620.00**

## MAINTENANCE, REPAIR & OPERATIONS (MRO) JANITORIAL SERVICES

### II. LOCATION SPECIFICATIONS

#### A. CONTRACT AND CCI INFORMATION

**OTSEGO CO DHS**

CONTRACT INFORMATION			
<b>NEW CONTRACT START DATE:</b>	1/1/2011	<b>CONTRACT END DATE:</b>	8/31/2014
<b>PREVIOUS CONTRACT #:</b>			
<b>NUMBER OF YEARS:</b>	Four-year contract with one, one-year renewal option		
<b>CONTRACTING AGENCY NAME:</b>	MICHIGAN DEPARTMENT OF HUMAN SERVICES		
<b>BUILDING NAME AND NUMBER:</b>	OTSEGO Co DHS		
<b>BUILDING ADDRESS:</b>	1999 WALDEN DRIVE, GAYLORD, MI 49735		
<b>IS THIS LOCATION CURRENTLY ON CRO "SET ASIDE" STATUS?</b>	Yes <input type="checkbox"/> No <input checked="" type="checkbox"/>		
<b>REGION and COUNTY:</b>	Region: NORTH County: OTSEGO		
PROCUREMENT CONTACT INFORMATION			
<b>PROCUREMENT OFFICE NAME:</b>	MICHIGAN DEPARTMENT OF HUMAN SERVICES, PURCHASING		
<b>PROCUREMENT OFFICE CONTACT NAME:</b>	Marie Dimitrijevic	<b>CONTACT TELEPHONE #:</b>	517-241-6563
<b>PROCUREMENT OFFICE CONTACT E-MAIL:</b>	<a href="mailto:DimitrijevicM@Michigan.gov">DimitrijevicM@Michigan.gov</a>	<b>CONTACT FACSIMILE #:</b>	517-335-6251
<b>CONTRACT COMPLIANCE INSPECTOR (CCI) / FACILITY MANAGER (FM) NAME:</b>	Sue McInally	<b>CONTACT TELEPHONE #:</b>	989-731-3104
<b>CCI / FM CONTACT E-MAIL:</b>	<a href="mailto:mcinallys@michigan.gov">mcinallys@michigan.gov</a>	<b>CONTACT FACSIMILE #:</b>	989-732-8715

B. BUILDING SPECIFICATION INFORMATION

<b>BUILDING LOCATION INFORMATION</b>			
OFFICIAL WORKING DAYS OF BUILDING OCCUPANTS:	<b>M/T/W/TH/F</b>	OFFICIAL WORKING HOURS OF BUILDING OCCUPANTS:	<b>8AM-5PM</b>
NUMBER OF EMPLOYEES:	31	APPROXIMATE DAILY VISITORS:	<b>100</b>
IDENTIFY DAYS OF CLEANING SERVICE:	<b>M/T/W/TH/ F</b>	IDENTIFY HOURS OF CLEANING SERVICE:	<b>As determined by CCI between 5:30 pm and 8:30 pm</b>
TOTAL BUILDING SQ. FT. TO BE CLEANED:	<b>7094 (6094 main floor; 1000 basement area)</b>	NUMBER OF STORIES IN BUILDING:	<b>TWO-MAIN FLOOR AND BASEMENT AREA</b>
TOTAL SQ. FT. OF <b>CARPET</b> TO BE CLEANED:	<b>5653</b>	AREA(S):	<b>Offices, hallways, breakroom/conference rooms, entry ways, including restroom area</b>
TOTAL SQ. FT. OF "HIGH TRAFFIC" <b>CARPET</b> AREA(S) TO BE CLEANED:	2812	AREA(S):	<b>Hallways, breakroom/conference rooms, entry ways including restroom area</b>
TOTAL SQ. FT. OF <b>VINYL</b> TO BE CLEANED:	<b>316</b>	AREA(S):	<b>Lobby and public restroom</b>
TOTAL SQ. FT. OF <b>CERAMIC</b> TO BE CLEANED:	<b>125</b>	AREA(S):	<b>Employee restrooms, kitchen and sink areas</b>
TOTAL SQ. FT. OF <b>CEMENT</b> TO BE CLEANED:	<b>1000</b>	AREA(S):	<b>BASEMENT AREA</b>
TOTAL SQ. FT. OF <b>TERRAZO</b> TO BE CLEANED:	<b>N/A</b>	AREA(S):	
TOTAL SQ. FT. OF <b>RUBBER</b> TO BE CLEANED:	<b>N/A</b>	AREA(S):	
NUMBER OF RESTROOMS IN BUILDING:	<b>3</b>	NUMBER OF TOTAL UNITS FOR BUILDING RESTROOM(S):	<b>14</b>
		<i>NOTE: INCLUDES: URINALS, ONE BABY-CHANGING STATION, TOILETS AND SINKS</i>	
Is window cleaning to be included on this contract? <i>Note: Specify if Interior and / or Exterior and Number of Floors – typically 1<sup>st</sup> Floor for Exterior.</i>	EXTERIOR WINDOW CLEANING – INSIDE AND OUT – INCLUDING BASEMENT WINDOWS AND CASEMENTS.		
Does location have child play area(s), gymnasium, locker room, etc? If so, please identify along with cleaning standard.	CHILD PLAY AREA IN LOBBY AND BASEMENT – WEEKLY WASH THOROUGHLY FURNITURE AND TOYS		
What is the RECOMMENDED Level of Insurance Risk for this Contract? [EXAMPLE: LOW, MODERATE OR HIGH] NOTE: DMB-OAS & AGENCY to determine	Low		

**ADDITIONAL INFORMATION:** (Note additional building information, including, but not limited to, particular security requirements {keys, etc.} or known building environmental issues that Bidder should be aware of in performing janitorial services for this location):

Cleaning hours may be subject to change as approved by facility manager. Security key to be issued to contractor. Hangar area is a highly secure area and hours of access will be approved by administrator.

Some staff within facility has chemical sensitivities. Vendors should note that if the cleaning products used have odors, the products may need to be changed as directed by the Contract Compliance Inspector.

- The contractor must notify the CCI in writing at least two weeks in advance of the date that any periodic services will be performed. Contractor must receive approval of the date from the CCI before performing any periodic services. Failure to adhere to this requirement could delay payment for these services.
- The contractor and contractor's employees will be expected to perform with professional and courteous behavior. Prior to any employees entering working in building, indentifying information must be provided to facility manager (24 hour notice if possible) to see if appropriate for work at our agency (i.e. background checks MUST be done to assure staff safety.)
- Entire basement to be used periodically. Basement houses visitations, periodic staff and main file room. Contractor to empty trash receptacles as needed. Sweep cement floor, breakroom, temporary office, visitation room and file room ONCE A WEEK. Bi-monthly cleaning of other areas.

**C. DESCRIPTION OF SERVICE NEEDS**

**TASK AND FREQUENCIES**

SERVICES	FREQUENCY					
	Daily (Each time scheduled to clean; 248 per year)	Weekly (Once per week; 52 times per year)	Monthly (Once per month; 12 times per year)	Quarterly (Once per Quarter; 4 times per year)	Semi (or) Bi- Annual (3 / 2 times per year)	Annual (Once Per Year)
<b>BASIC SERVICES</b>				N/A	N/A	N/A
<b>2. Office Cleaning</b> (Note: The days office cleaning is to occur will be determined by the Facility Manager.)						
a. Vacuum carpet, sweep & damp mop hard surface floor if applicable. Remove spots/stains from carpet.	<b>1x Daily (248/yr)</b>					
b. Empty waste receptacles	<b>1x Daily (248/yr)</b>					
<b>2. Restrooms</b>						
b. Close restroom	<b>1x day (248 / yr)</b>					
c. Empty waste receptacles	<b>1x day (248 / yr)</b>					
d. Fill dispensers	<b>1x day (248 / yr)</b>					
e. Dust	<b>1x day (248 / yr)</b>					
f. Clean and disinfect waste receptacles	<b>1x day (248 / yr)</b>					
g. Dust mop	<b>1x day (248 / yr)</b>					
h. Clean and disinfect sinks	<b>1x day (248 / yr)</b>					
i. Clean glass and mirrors	<b>1x day (248 / yr)</b>					
i. Clean and disinfect toilets and urinals ii. Empty and disinfect all sanitary napkins receptacles	<b>1x day (248 / yr)</b>					
j. Clean and disinfect wall around toilets and urinals, stall and entry doors, and partitions between toilets, urinals and sinks. Also perform any		<b>1x wkly (52/yr)</b>				

SERVICES	FREQUENCY					
	Daily (Each time scheduled to clean; 248 per year)	Weekly (Once per week; 52 times per year)	Monthly (Once per month; 12 times per year)	Quarterly (Once per Quarter; 4 times per year)	Semi (or) Bi- Annual (3 / 2 times per year)	Annual (Once Per Year)
obvious spot cleaning.						
k. Damp mop (Note: Damp mops used in restrooms are not to be used for non-restroom areas.)	<b>1x day</b> (248 / yr)					
l. Vacuum carpet if applicable	<b>1x day</b> (248 / yr)					
m. Maintain floor drain(s)/traps free of odors.	<b>1x day</b> (248 / yr)					
n. Service restrooms as requested by Facility Manager	<b>1x day</b> (248 / yr)					
<b>3. Drinking Fountains</b>						
a. Clean, disinfect and wipe dry		<b>2x wkly</b> (104/yr)				
<b>4. Lobbies and Corridors</b>						
a. Empty trash/recyclable paper pick up		<b>2x wkly</b> (104/yr)				
b. Remove carpet runners, clean floor and replace runners		<b>2x wkly</b> (104/yr)				
c. Vacuum carpet and runners	<b>1x day</b> (248/yr)					
d. Dust mop		<b>2x wkly</b> (104/yr)				
e. Damp mop or machine scrub		<b>2x wkly</b> (104/yr)				
f. Maintain clean glass - includes entrance doors		<b>2x wkly</b> (104/yr)				
g. Completely dust all fixtures - includes ledges, edges, shelves, exposed pipe, furniture, partitions, door- frames, etc.		<b>2x wkly</b> (104/yr)				
h. Damp wipe all non-upholstered furniture, tables & counter areas		<b>2x wkly</b> (104/yr)				
<b>5. Wall /Partition Cleaning / Washing</b>						
h. Spot cleaning -			<b>1x mo</b>			

SERVICES	FREQUENCY					
	Daily (Each time scheduled to clean; 248 per year)	Weekly (Once per week; 52 times per year)	Monthly (Once per month; 12 times per year)	Quarterly (Once per Quarter; 4 times per year)	Semi (or) Bi- Annual (3 / 2 times per year)	Annual (Once Per Year)
including light switches			(12/yr)			
i. Thorough wall / partition vacuuming and washing, as renovations require			1x mo (12/yr)			
j. Clean partition / glass windows			1x mo (12/yr)			
<b>6. Stairway Cleaning, including those in parking ramps</b>						
a. Vacuum/dust mop		1x wkly (52/yr)				
b. Vacuum/dust mop - Winter (November 1 - April 1) for designated areas		2x wkly (104/yr)				
c. Dust		1x wkly (52/yr)				
d. Clean w/ disinfectant & wipe dry handrails & doorknobs		1x wkly (52/yr)				
e. Damp mop		1x wkly (52 / yr)				
f. Damp mop - Winter (November 1- April 1) for designated areas		2x wkly (104 / yr)				
g. Spot clean walls and glass		1x wkly (52 / yr)				
<b>7. Elevator Cleaning</b>						
d. Clean door guide tracks		3x wkly (156 / yr)				
e. Dust, damp wipe and wipe dry handrails, cab walls, doors		3x wkly (156 / yr)				
f. Vacuum carpet		3x wkly (156 / yr)				
<b>9. Thoroughly Clean Store Rooms/Janitor Closets</b>			1x mo (12 / yr)			

SERVICES	FREQUENCY					
	Daily (Each time scheduled to clean; 248 per year)	Weekly (Once per week; 52 times per year)	Monthly (Once per month; 12 times per year)	Quarterly (Once per Quarter; 4 times per year)	Semi (or) Bi- Annual (3 / 2 times per year)	Annual (Once Per Year)
<b>10. High Use Areas</b> Special attention must be given to the areas listed below. Both schedules & duties will be conducted as indicated. The Facility Manager reserves the right to schedule the activities listed in this section. Cleaning to include: vacuum carpet, sweep & damp mop hard surface floors, remove spots/stains from carpet and empty waste receptacles as applicable.						
e. Conference rooms		<b>2x wkly</b> (104 / yr)				
f. Clean drawing boards in conference rooms		<b>2x wkly</b> (104 / yr)				
g. Lunch/break rooms, coffee areas, vending machine areas, concession stands, lounges, recreation areas, computer rooms & adjacent office areas	<b>1x day</b> (248 / yr)					
h. Includes cleaning of table and counter tops		<b>2x wkly</b> (104 / yr)				
<b>11. Variable Procedures</b>						
f. Empty exterior ashtrays/trash receptacles & clean all general areas including entrances, during Winter months of November 1 - April 1.		<b>1x wk</b> (52 / yr)				
g. Empty exterior ashtrays / trash receptacles &		<b>3x wk</b> (156 / yr)				

SERVICES	FREQUENCY					
	Daily (Each time scheduled to clean; 248 per year)	Weekly (Once per week; 52 times per year)	Monthly (Once per month; 12 times per year)	Quarterly (Once per Quarter; 4 times per year)	Semi (or) Bi- Annual (3 / 2 times per year)	Annual (Once Per Year)
clean all general areas including entrances, during Summer months of April 1 - October 31.						
h. Entry leaf removal/sweeping fall season		<b>1x wk (or more if needed)</b> [52 / yr]				
i. Wash all waste receptacles (inside & out) which present a soiled or odorous condition & disinfect			<b>1x mo, or as needed</b> (12/yr)			
j. Replace waste receptacle liner when soiled or worn			<b>2x mo, or as needed (24/yr)</b>			

SERVICES	FREQUENCY					
	Daily (Each time scheduled to clean; XX per year)	Weekly (Once per week; 52 times per year)	Monthly (Once per month; 12 times per year)	Quarterly (Once per Quarter; 4 times per year)	Semi (or) Bi-Annual (3 / 2 times per year)	Annual (Once Per Year)
<b>PERIODIC SERVICES</b>	N/A	N/A	N/A			
<b>3. General</b>						
f. Clean air bars and vents					2x/year	
g. Dust/clean baseboards					2x/year	
h. Dust clean blinds, curtains, window treatments					2x/year	
i. Vacuum fabric upholstered furniture					2x/year	
j. Additional/Emergency services						As needed or as re-quested
<b>4. Intensive Floor Care</b>						
i. Emergency stain / gum removal from carpet						As needed or as re-quested
j. Spray buff finished hard floors - removing scuff marks included						
k. Scrub restroom floors				4X/yr		
l. Clean carpet in high traffic areas					2X/yr	
m. Carpet cleaning—whole contract area						1x/yr
n. Scrub stairwell floors					2X/yr	
o. Clean light fixture lenses						1x/yr
p. Strip & refinish all hard surface floors						
<b>3. Windows</b>						
c. Clean Windows on <b>Exterior</b> of building (inside and outside)						
d. Clean Windows on <b>Interior</b> of building (inside and outside) [i.e., receptionist area, etc.]	1x/day 248/year					

**NOTE:**

Services requested by the Facility Manager and performed by the contractor, which are beyond the scope of this service contract, shall be billed separately at the hourly rate quoted by the contractor for additional / emergency services.

**SUPPLEMENTARY TASKS\***

- To be determined by Contract Compliance Inspector.

NOTES AND ADDITIONAL INFORMATION

- All cleaning schedules are to be established with and approved by the Contract Compliance Inspector (CCI) at the beginning of the contract period. Service delivery begin date will be determined by CCI. Any deviation from the established schedule must be pre-approved by the CCI.
- All periodic services must be priced and invoiced separately from the basic services. Delivery and performance of all periodic services must be pre-approved by the CCI or their designee pursuant to the schedule as approved by the CCI.

**\*\*RESPONSIBILITY FOR REPLENISHABLE SUPPLIES\*\***

<b>Replenishable Item</b>	<b>Provided by</b>
Paper towels	Agency
Hand soap	Agency
Feminine Sanitary vending supplies & Disposal bags	Contractor
Toilet tissue	Agency
Plastic Trash Can Liners	Agency
Air Fresheners	

**\*\*\* ALL CLEANING SUPPLIES ARE TO BE PROVIDED BY THE CONTRACTOR \*\*\***

**PRICE QUOTATION**

**Michigan Department of Human Services**

**Location:** Otsego County DHS, 1999 Walden Drive, Gaylord, MI 49735

Square Foot of Area to be cleaned: 7,094 sq. ft.

TOTAL AVERAGE cost per square foot per month for Basic Janitorial Services (do not include periodic services):  
\$.08

TOTAL AVERAGE cost per square foot per year for Basic Janitorial Services (do not include periodic services):  
\$.98

CLEANABLE SQUARE FOOTAGE per hour per person used to determine Basic Janitorial Services (do not include periodic services): 2,838

**B. BASIC JANITORIAL SERVICES** – Daily, weekly, monthly tasks. Refer to Location Specification Sheet for details. (Do NOT include Periodical Services)

One year equals up to a maximum of 248 state working days (if scheduled daily, Monday - Friday). Refer to Location Specification Sheet for cleaning schedule.

**1. DAYTIME CLEANING**

Type of Employee	Number of Employees		Number of Hours/Day		Hourly Rate		Number of Working Days		Total
Cleaners		X		X	\$	X	248	=	\$
Specialty Cleaners		X		X	\$	X	248	=	\$
Supervisor Cleaning Time		X		X	\$	X	248	=	\$
Supervisor Non-Cleaning Time		X		X	\$	X	248	=	\$
Insurance & Fringe Benefits (If not included in hourly rate)									\$
Cost of Supplies, Equipment & Rentals									\$
Profit									\$
<b>Total Yearly Daytime Cleaning (A)</b>									\$

**2. NIGHTTIME CLEANING**

Type of Employee	Number of Employees		Number of Hours/Day		Hourly Rate		Number of Working Days		Total
Cleaners	1	X	2.5	X	\$9.68	X	248	=	\$6,001.60
Specialty Cleaners		X		X	\$	X	248	=	\$
Supervisor Cleaning Time		X		X	\$	X	248	=	\$
Supervisor Non-Cleaning Time		X		X	\$	X	248	=	\$
Insurance & Fringe Benefits (If not included in hourly rate)									\$included
Cost of Supplies, Equipment & Rentals									\$205.00
Profit									\$806.85
<b>Total Yearly Nighttime Cleaning (B)</b>									\$7,013.45

**B. PERIODIC CLEANING SERVICES** - Please list the individual tasks for Quarterly, Semi Annual and Annual services from the Location Specification Sheet.

**1. Quarterly Services** - List the individual tasks for Quarterly services as described on the Location Specification Sheet.

Type of Service (Per LSS)	Total Hours/ Year	Labor Cost / Year		Insurance & Fringe Benefits/Year		Supplies, Equipment & Rentals/ Year		Profit/ Year		Total
Scrub Restroom Floors	10	\$96.00	+	\$20.16	+	\$23.84	+	\$60.00	=	\$200.00
		\$	+	\$	+	\$	+	\$	=	\$
		\$	+	\$	+	\$	+	\$	=	\$
		\$	+	\$	+	\$	+	\$	=	\$
		\$	+	\$	+	\$	+	\$	=	\$
<b>Total Yearly Quarterly Services (C)</b>										\$200.00

**2. Semi-Annual Services** - List the individual tasks for Semi-Annual services as described on the Location Specification Sheet.

Type of Service (Per LSS)	Total Hours/ Year	Labor Cost / Year		Insurance & Fringe Benefits/Year		Supplies, Equipment & Rentals/ Year		Profit/ Year		Total
Air Bars and Vents	6	\$56.00	+	\$13.44	+	\$5.56	+	\$25.00	=	\$100.00
Baseboards	2.5	\$24.00	+	\$5.04	+	\$5.56	+	\$15.00	=	\$50.00
Blinds, Curtains, and Window Treatments	2.5	\$24.00	+	\$5.04	+	\$5.56	+	\$15.00	=	\$50.00
Vacuum Upholstered Furniture	6	\$56.00	+	\$13.44	+	\$5.56	+	\$25.00	=	\$100.00
Clean Carpet- High Traffic	10	\$96.00	+	\$20.16	+	\$5.56	+	\$60.00	=	\$200.00
<b>Total Yearly Semi-Annual Services (D)</b>										\$500.00

**3. Annual Services** - List the individual tasks for Annual services as described on the Location Specification Sheet.

Type of Service (Per LSS)	Total Hours/ Year	Labor Cost / Year		Insurance & Fringe Benefits/Year		Supplies, Equipment & Rentals/ Year		Profit/ Year		Total
Carpet Cleaning- All	6	\$52.00	+	\$8.00	+	\$80.00	+	\$60.00	=	\$200.00
Light Lenses	25	\$24.00	+	\$5.04	+	\$5.96	+	\$15.00	=	\$50.00
		\$	+	\$	+	\$	+	\$	=	\$
		\$	+	\$	+	\$	+	\$	=	\$
		\$	+	\$	+	\$	+	\$	=	\$
<b>Total Yearly Annual Services (E)</b>										\$250.00

4. **Other Services** - List the individual tasks for Other services as described on the Location Specification Sheet.

Type of Service (Per LSS)	Total Hours/ Year	Labor Cost / Year		Insurance & Fringe Benefits/Year		Supplies, Equipment & Rentals/ Year		Profit/ Year		Total
		\$	+	\$	+	\$	+	\$	=	\$
		\$	+	\$	+	\$	+	\$	=	\$
		\$	+	\$	+	\$	+	\$	=	\$
		\$	+	\$	+	\$	+	\$	=	\$
		\$	+	\$	+	\$	+	\$	=	\$
<b>Total Yearly Other Services (F)</b>										\$

**C. FINAL QUOTE**

<b>TOTAL YEARLY COSTS:</b> (A+B+C+D+E+F)	\$7,963.45	<b>(G)</b>
<b>FINAL QUOTE FOR FOUR (4) YEAR BID:</b> (G x 4)	\$31,853.80	

**D. FINAL MONTHLY BID**

<b>FINAL MONTHLY BID:</b> (A+B)/12 *Does not include Periodical Services	\$584.45
--	----------

**F. ADDITIONAL SERVICES**

Description	Quote Per Hour
<b>Emergency Services:</b> (Includes cleaning services for emergency situations such as restrooms overflow, etc.)	\$18.00
<b>Infectious Disease Control:</b> (Refer to LSS for a complete description)	\$100.00
<b>Miscellaneous facility maintenance services:</b> (Includes light maintenance such as hanging paper towel dispensers or hanging storage shelves)	\$18.00

**STATE OF MICHIGAN**  
**DEPARTMENT OF TECHNOLOGY, MANAGEMENT AND BUDGET**      **January 3, 2011**  
**PURCHASING OPERATIONS**  
**P.O. BOX 30026, LANSING, MI 48909**  
 OR  
**530 W. ALLEGAN, LANSING, MI 48933**

**NOTICE**  
**OF**  
**CONTRACT NO. 071B1300164**  
**between**  
**THE STATE OF MICHIGAN**  
**and**

NAME & ADDRESS OF CONTRACTOR  <b>AYS Facilities Maintenance</b> <b>G-3080 N. Center Road, Suite D</b> <b>Flint, MI 48506</b>  Email: <a href="mailto:dmroz@aysfm.com">dmroz@aysfm.com</a>	TELEPHONE (810 ) 715-1100 <b>David A Mroz</b> CONTRACTOR NUMBER/MAIL CODE  BUYER/CA (517) 241-7233 <b>Donald Mandernach</b>
Contract Compliance Inspector: See the Location Specification Sheets for CCI information. DMVA Camp Grayling, Buildings - #3, #358, #1135, #1400. DTMB Traverse City State Office Building. DHS Wexford/Missaukee Counties and DHS Ogemaw County	
<b>JANITORIAL SERVICES – NORTH REGION</b>	
CONTRACT PERIOD: 4 yrs. + 1 one-year option    From: <b>January 1, 2011</b> To: <b>August 31, 2014</b>	
TERMS <p style="text-align: center;"><b>Net 45</b></p>	SHIPMENT <p style="text-align: center;"><b>N/A</b></p>
F.O.B. <p style="text-align: center;"><b>N/A</b></p>	SHIPPED FROM <p style="text-align: center;"><b>N/A</b></p>
ALTERNATE PAYMENT OPTIONS: <input type="checkbox"/> P-card <input type="checkbox"/> Direct Voucher (DV) <input type="checkbox"/> Other	
MINIMUM DELIVERY REQUIREMENTS <p style="text-align: center;"><b>N/A</b></p>	
MISCELLANEOUS INFORMATION:	

The terms and conditions of this Contract are those of ITB #07110200138, this Contract Agreement and the vendor's quote dated June 28, 2010. In the event of any conflicts between the specifications, and terms and conditions, indicated by the State and those indicated by the vendor, those of the State take precedence.

Estimated Contract Value:    **\$274,766.20**

**STATE OF MICHIGAN**  
**DEPARTMENT OF TECHNOLOGY, MANAGEMENT AND BUDGET**  
**PURCHASING OPERATIONS**  
**P.O. BOX 30026, LANSING, MI 48909**  
 OR  
**530 W. ALLEGAN, LANSING, MI 48933**

**CONTRACT NO. 071B1300164**  
**between**  
**THE STATE OF MICHIGAN**  
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NAME & ADDRESS OF CONTRACTOR  <b>AYS Facilities Maintenance</b> <b>G-3080 N. Center Road, Suite D</b> <b>Flint, MI 48506</b>  Email: <a href="mailto:dmroz@aysfm.com">dmroz@aysfm.com</a>	TELEPHONE (810 ) 715-1100 <b>David A Mroz</b> CONTRACTOR NUMBER/MAIL CODE  BUYER/CA (517) 241-7233 <b>Donald Mandernach</b>
Contract Compliance Inspector: See the Location Specification Sheets for CCI information. DMVA Camp Grayling, Buildings - #3, #358, #1135, #1400. DTMB Traverse City State Office Building. DHS Wexford/Missaukee Counties and DHS Ogemaw County	
<b>JANITORIAL SERVICES – NORTH REGION</b>	
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TERMS <p style="text-align: center;"><b>Net 45</b></p>	SHIPMENT <p style="text-align: center;"><b>N/A</b></p>
F.O.B. <p style="text-align: center;"><b>N/A</b></p>	SHIPPED FROM <p style="text-align: center;"><b>N/A</b></p>
ALTERNATE PAYMENT OPTIONS: <input type="checkbox"/> P-card <input type="checkbox"/> Direct Voucher (DV) <input type="checkbox"/> Other	
MINIMUM DELIVERY REQUIREMENTS <p style="text-align: center;"><b>N/A</b></p>	
MISCELLANEOUS INFORMATION:  <b>The terms and conditions of this Contract are those of ITB #07110200138, this Contract Agreement and the vendor's quote dated June 28, 2010. In the event of any conflicts between the specifications, and terms and conditions, indicated by the State and those indicated by the vendor, those of the State take precedence.</b>  <b>Estimated Contract Value: \$274,766.20</b>	

**THIS IS NOT AN ORDER:** This Contract Agreement is awarded on the basis of our inquiry bearing the ITB No. 07110200138. Orders for delivery will be issued directly by the Departments of Human Services (DHS), Military and Veterans Affairs (DMVA) and Technology, Management and Budget (DTMB) through the issuance of a Purchase Order Form.

**All terms and conditions of the invitation to bid are made a part hereof.**

**FOR THE CONTRACTOR:**

**FOR THE STATE:**

**AYS Facilities Maintenance**  
 \_\_\_\_\_  
 Firm Name  
  
 \_\_\_\_\_  
 Authorized Agent Signature  
  
 \_\_\_\_\_  
 Authorized Agent (Print or Type)

\_\_\_\_\_  
 Signature  
**William C. Walsh, CPPB Buyer/Manager**  
 \_\_\_\_\_  
 Name/Title  
**Commodities Division, Purchasing**  
**Operations**  
 \_\_\_\_\_  
 Division

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## DEFINITIONS

**24x7x365** means 24 hours a day, seven days a week, and 365 days a year (including the 366th day in a leap year).

**Additional Service** means any Services within the scope of the Contract, but not specifically provided under any Statement of Work.

**Audit Period** means the seven year period following Contractor's provision of any work under the Contract.

**Bidder(s)** are those companies that submit a proposal in response to this RFP.

**Business Day** means any day other than a Saturday, Sunday or State-recognized legal holiday from 8:00am EST through 5:00pm EST unless otherwise stated.

**Blanket Purchase Order** is an alternate term for Contract and is used in the Plan Sponsors' computer system.

**CCI** means Contract Compliance Inspector.

**Days** means calendar days unless otherwise specified.

**Deleted – N/A** means that section is not applicable or included in this RFP. This is used as a placeholder to maintain consistent numbering.

**Deliverable** means physical goods and/or services required or identified in a Statement of Work.

**DTMB** means the Michigan Department of Management and Budget.

**Environmentally Preferable Products** means a product or service that has a lesser or reduced effect on human health and the environment when compared with competing products or services that serve the same purpose. Such products or services may include, but are not limited to: those which contain recycled content, minimize waste, conserve energy or water, and reduce the amount of toxics either disposed of or consumed.

**Hazardous Material** means any material defined as hazardous under the latest version of federal Emergency Planning and Community Right-to-Know Act of 1986 (including revisions adopted during the term of the Contract).

**Incident** means any interruption in any function performed for the benefit of a Plan Sponsor.

**Key Personnel** means any personnel identified in **Section 1.031** as Key Personnel.

**New Work** means any Services/Deliverables outside the scope of the Contract and not specifically provided under any Statement of Work, such that once added will result in the need to provide the Contractor with additional consideration. "New Work" does not include Additional Service.

**Ozone-depleting Substance** means any substance the Environmental Protection Agency designates in 40 CFR part 82 as: (1) Class I, including, but not limited to, chlorofluorocarbons, halons, carbon tetrachloride, and methyl chloroform; or (2) Class II, including, but not limited to, hydrochlorofluorocarbons.

**Post-Consumer Waste** means any product generated by a business or consumer which has served its intended end use; and which has been separated or diverted from solid waste for the purpose of recycling into a usable commodity or product, and which does not include post-industrial waste.

**Post-Industrial Waste** means industrial by-products which would otherwise go to disposal and wastes generated after completion of a manufacturing process, but does not include internally generated scrap commonly returned to industrial or manufacturing processes.

**Recycling** means the series of activities by which materials that are no longer useful to the generator are collected, sorted, processed, and converted into raw materials and used in the production of new products. This definition excludes the use of these materials as a fuel substitute or for energy production.

**Reuse** means using a product or component of municipal solid waste in its original form more than once.

**RFP** means a Request for Proposal designed to solicit proposals for services.

**Services** means any function performed for the benefit of the State.

**SLA** means Service Level Agreement.

**Source Reduction** means any practice that reduces the amount of any hazardous substance, pollutant, or contaminant entering any waste stream or otherwise released into the environment prior to recycling, energy recovery, treatment, or disposal.

**State Location** means any physical location where the State performs work. State Location may include state-owned, leased, or rented space.

**Subcontractor** means a company selected by the Contractor to perform a portion of the Services, but does not include independent contractors engaged by Contractor solely in a staff augmentation role.

**Unauthorized Removal** means the Contractor's removal of Key Personnel without the prior written consent of the State.

**Waste Prevention** means source reduction and reuse, but not recycling.

**Pollution Prevention** means the practice of minimizing the generation of waste at the source and, when wastes cannot be prevented, utilizing environmentally sound on-site or off-site reuse and recycling. The term includes equipment or technology modifications, process or procedure modifications, product reformulation or redesign, and raw material substitutions. Waste treatment, control, management, and disposal are not considered pollution prevention, per the definitions under Part 143, Waste Minimization, of the Natural Resources and Environmental Protection Act (NREPA), 1994 PA 451, as amended.

**Work in Progress** means a Deliverable that has been partially prepared, but has not been presented to the State for Approval.

**Work Product** refers to any data compilations, reports, and other media, materials, or other objects or works of authorship created or produced by the Contractor as a result of an in furtherance of performing the services required by the Contract.



**Article 1 – Statement of Work (SOW)**

**1.010 Project Identification**

**1.011 Project Request**

This Contract is for Janitorial Services at various buildings and facilities owned or leased by the State of Michigan in the North Region. The locations for this Contract are noted on the attached Location Specification Sheets (LSS).

**1.012 Background – Deleted – Not Applicable**

**1.020 Scope of Work and Deliverables**

**1.021 Scope**

The Contractor shall provide all personnel, equipment, tools, materials, supervision and other items and services necessary to perform the services as described in the Location Specification Sheet(s) (LSS).

The required objective is to maintain the facility(s) in such a manner that the location provide a clean, healthy, and safe work environment for occupants and visitors of state owned or leased office facilities:

- |   |   |
|---|---|
| <ul style="list-style-type: none"> <li>▪ Lighting fixtures</li> <li>▪ Air-vents / registers (the outside)</li> <li>▪ Waste-receptacles (including ash-receptacles)</li> <li>▪ Restrooms</li> <li>▪ Locker-rooms / showers</li> <li>▪ Entrance / Lobby</li> <li>▪ Elevators</li> <li>▪ Corridors (including drinking fountains)</li> <li>▪ Stairwells</li> <li>▪ Landings</li> <li>▪ Garages / loading areas</li> <li>▪ Driveways</li> <li>▪ Sidewalks</li> <li>▪ Recycling</li> </ul> | <ul style="list-style-type: none"> <li>▪ Rubbish / Waste removal (to dumpster sites)</li> <li>▪ Conference / Meeting rooms</li> <li>▪ Auditoriums</li> <li>▪ Staff Offices / work-stations</li> <li>▪ Closets, File, and Storage-rooms</li> <li>▪ Floors</li> <li>▪ Child Play areas</li> <li>▪ Gymnasiums</li> <li>▪ Custody / Detention rooms</li> <li>▪ Interior Windows (including window treatments such as blinds, etc.)</li> <li>▪ Furniture (including desks, tables, cabinets, work-surfaces, upholstery, etc.)</li> <li>▪ 1<sup>st</sup> Floor, exterior windows</li> </ul> |
|---|---|

**1.022 Work and Deliverable**

Contractor must provide Deliverables/Services and staff, and otherwise do all things necessary for or incidental to the performance of work, as set forth in the Location Specification Sheets (LSS).

**A. Description of Service:**

Contractor shall perform the task descriptions that follow, which are the minimum acceptable cleaning performance standards under this Agreement:

1. **Carpet /Rug Cleaning:** All carpets/rugs shall be clean, free of spots, gum, crusted material, spillages, and removable stains. There shall be no evidence of "fuzzing" caused by harsh rubbing or brushing of carpet. Carpet cleaning by hot water extraction at a temperature that will kill and eliminate bacteria. Hot water extraction by truck-mount is the preferred method.
2. **Carpet Spot Cleaning:** Buildup, spillage or crusted material shall have been removed along with spots, smears and stains. There shall be no evidence of "fuzzing" caused by harsh rubbing or brushing of carpet. Spot cleaned areas shall blend with adjacent areas.
3. **Carpet Cleaning by Thorough Vacuuming:** Carpets shall be clean and free from dust balls, dirt and other debris; nap on carpet shall lie in one direction upon completion of the vacuuming task. Note: Prior to vacuuming area, move and vacuum under all easily movable objects (chairs, waste receptacles, tables on wheels, typing stands, boxes, etc.). Be sure to replace all items moved. After vacuuming, leave all rugs clean, free from dust balls, dirt and other debris. Prior to vacuuming, broom all edges not reached by vacuum. Straight suction vacuuming is not acceptable. ***The agency requires that a motor driven Commercial grade vacuum with HEPA filtered exhaust or equipment that meet these standards be used exclusively in all***



***carpeted areas where water and/or snow does not present a problem.*** Empty dust and dirt from vacuum cleaner into a plastic trash bag, tie off and remove to a Dumpster. As part of the vacuuming process, carpet spot cleaning is required on an ongoing basis.

4. **Dust Mop:** Thoroughly dust mops all non-carpeted areas. Move and dust mop under all easily movable objects (chairs, waste receptacles, tables on wheels, typing stands, boxes, etc.). Be sure to replace all items moved. Dust mops must be treated with water based dust control chemical. Place dust and dirt into plastic trash bag, tie off and remove to Dumpster.
5. **Damp Mop:** Thoroughly damp mops all non-carpeted areas. Move and damp mop under all easily movable objects (chairs, waste receptacles, tables on wheels, typing stands, boxes, etc.). Be sure to replace all items after floor has dried completely. Use a clean cotton mop head that is in good condition. Use clean water at all times (change water often). Mop head must be only damp. No excess water can be left behind. Approved proper chemicals at proper dilution must be used at all times. Finished floor must be clean and streak free.
6. **Floor Cleaning / Thorough Sweeping:** Floors shall be clean and free of trash and foreign matter. No dirt, dust shall be left in corners, behind radiators, under furniture or behind doors.
7. **Damp Mopping and Spray Buffing:** Floors shall be slip resistant, free of marks, skipped areas, streaks, and mop strands. Walls, baseboards and other surfaces shall be free of splashing and marks from the equipment. The finished area should have a uniform luster. There shall be no buildup of finish in corners. Dust mopping must be performed with a treated mop. After sweeping and damp mopping operation, all floors must be clean and free from strings, bristles and dirt streaks. Leave no dirt in corners, behind radiators, under furniture, behind doors, on stairs or landings. Leave no dirt where sweepings were picked up. Leave no dirt, trash, or foreign matter under desks, tables or chairs.
8. **Wet Mopping and Scrubbing:** The floors must be properly prepared, thoroughly swept to remove visible dirt and debris, wads of gum, tar and foreign substances from the floor surfaces. Upon completion of the wet mopping or scrubbing, the floor must be clean and free of dirt, water streaks, mop marks, strings; properly rinsed and dry mopped to present an overall appearance of cleanliness. All surfaces must be dry and corners and cracks clean after the wet mopping or scrubbing. Chairs, wastebaskets and other similar items must not be stacked on desks, tables or windowsills, nor used in place of stepladder. All furniture readily movable by one person and intended to be moved frequently must be moved during all floor cleaning operations and replaced in original positions upon completion. Baseboards, walls, furniture and equipment must in no way be splashed, disfigured or damaged during these operations, but rather left in a clean condition.
9. **Wet Mopping and Buffing:** Floors must be damp mopped and buffed between regular waxing operations. Prepare the floor by sweeping to remove all visible dirt and debris. The floor area will then be damp mopped and machine buffed to a polished appearance with a high-speed buffer.
10. **Damp Wiping:** This task consists of using a clean damp cloth or sponge to remove all dirt spots, streaks, from walls, glass and other specified surfaces and then drying to provide a polished appearance. The wetting solution must contain an appropriate cleaning agent. When damp wiping in toilet areas, use a multi-purpose disinfectant and deodorizer.
11. **Stripping and Sealing:** Completely remove all dirt, wax and other foreign substances in returning the floor to its original surface. Apply a thin coat of sealer with caution to prevent streaking or bleaching of floor surface. This application in preparation for waxing must be according to manufacturer's recommendations. The stripper, sealer and wax products used must be compatible for this activity, and wax must be a minimum of 25% solids.
12. **Waxing and Buffing:** Apply wax in a thin, even coat and machine buff with a high-speed buffer immediately after drying. The number of coats applied will depend on the type and condition of the floor. All waxed surfaces must be maintained so as to provide safe ANTI-SLIP walking conditions. Chairs, wastebaskets and other similar items must not be stacked on desks, tables or windowsills, nor used in place of stepladder. All furniture readily movable by one person and intended to be moved frequently must be moved during all floor cleaning operations and replaced in original positions upon completion.



Baseboards, walls, furniture and equipment must in no way be splashed, disfigured or damaged during these operations, but rather left in a clean condition.

13. **Empty Waste Receptacles:** Empty all containers that are provided for the disposal of waste i.e., waste baskets, torpedo type containers, sanitary napkin disposal bins, boxes, etc. into plastic bags, tie off and remove to dumpster. Dispose of items in waste containers only unless clearly marked for disposal. Liners must be used in all waste receptacles and must be changed as needed and no less than once per month. Waste containers in restrooms; break rooms, lunchrooms and conference rooms must be inspected daily and changed as needed.
14. **Restroom Cleaning:** When the CCI requests restroom cleaning during the day, an approved sign must be placed at the entrance warning tenants that the restroom is closed. A schedule for closing restrooms must be established with the Facility Manager in advance. The CCI prior to any changes made must approve any changes in this schedule.
  - a. **Fill Dispensers:** Dispensers of all types must be checked daily and filled when necessary (soap, toilet tissue, paper towels, sanitary napkin, etc.).
  - b. **Dusting:** Completely dust all fixtures, ledges, edges, shelves, exposed pipes, partitions, door frames, tops of file cabinets, etc. Pay particular attention to the tops of these items. An approved dust cloth or dusting tool, treated with water based dust control chemical, must be used. Areas not cleared by office occupant are not to be dusted.
  - c. **Clean and Disinfect Waste Receptacles and Dispensers:** Clean and disinfect waste receptacles and dispensers inside and outside. Use proper chemicals for surface to be cleaned at proper dilution. After item has been cleaned completely, wipe item with approved \*disinfectant solution and allow to air dry.
  - d. **Clean and Disinfect Sinks:** Thoroughly clean all sinks, including bottom, faucets, and spigots, with approved crème cleanser. Rinse thoroughly as all crème cleanser residues must be removed. Then wipe each item with approved \*disinfectant solution and allow to air dry.
  - e. **Clean Glass and Mirrors:** Thoroughly clean all glass and mirrors using an approved alcohol based glass cleaner. Use a soft, clean cloth. Dry completely. Surface should be streak, smear, and smudge free. Make sure attached frames, edges, and shelves are also cleaned and dried as well as the glass surface. Squeegee may be used as needed.
  - f. **Clean and Disinfect Toilets and Urinals:** Thoroughly clean toilets, toilet seats, and urinals with approved acid free bowl cleaner, rinse thoroughly. (Approved acid cleaner may not be used more than once per month and should be used on the interior of toilet or urinal only. Great care must be taken to avoid any chrome when acid cleaner is used). Wipe each toilet, toilet seat and urinal completely with approved disinfectant solution. Buff-dry to a streak, smear and smudge free "shine". Leave seats in a raised position.
  - g. **Clean and Disinfect Walls, Doors, Partitions and Handrails (Restroom Cleaning):** Thoroughly clean all walls (including switch and plug covers), doors (including entrance doors inside and outside), partitions and handrails with proper approved chemicals and proper approved dilution. Rinse thoroughly as needed, then wipe all areas with approved \*disinfectant solution and allow to air dry.
  - h. **Damp Mop - \*Disinfectant (Restroom Cleaning):** Thoroughly damp mops all non-carpeted areas. Move and damp mop under all easily movable objects (chairs, waste receptacles, tables on wheels, typing stands, boxes, etc.). Be sure to replace all items after floor has dried completely. Use a clean cotton mop head that is in good condition. Use clean water at all times (change water often). Mop head must be only damp. No excess water can be left behind. Approved proper chemicals at proper dilution must be used at all times. Finished floor must be clean and streak free. Thoroughly damp mop floor with approved \*disinfectant solution. Allow to air dry.

*Note:* All disinfectant solutions must be changed after each restroom cleaning. The disinfectant solution used for the damp mopping process is to



be emptied down the floor drain in each restroom. This practice will help reduce unpleasant odors coming from the floor drains.

15. **Clean and disinfect Showers, shower walls and stalls (Restroom/Locker Room where applicable)**: Thoroughly clean all showers, including bottom, faucets, and spigots, with approved crème cleanser. Thoroughly clean all walls, floors, (including plug covers), doors (including entrance doors inside and outside), partitions and handrails with proper approved chemicals and proper approved dilution. Rinse thoroughly as needed, then wipe all areas with approved \*disinfectant solution and allow to air dry.
16. **Service Restroom**: Visually check - dispensers must be filled, trash removed and restrooms spot cleaned as needed and as requested by the CCI.
17. **Remove Carpet Runners (as applicable)**: Carpet runners must be removed from floor to allow for proper cleaning, as needed. Be sure to remove excess water from runner with approved wet pick up vacuum before carpet runners are removed. Carpet runners must be extracted as specified during ice melt/salt usage, to maintain a clean appearance.
18. **Replace Carpet Runners (as applicable)**: After floor has been properly cleaned and is completely dry, replace carpet runners in their original locations.
19. **Cleaning / Disinfecting Drinking Fountains**: Thoroughly clean entire exterior surface with approved cream cleanser. The grain of the stainless steel must be followed at all times. Rinse thoroughly as all cream cleanser must be removed. Wipe entire surface with approved disinfectant solution and wipe dry utilizing a clean, soft cloth and wipe item dry. The grain of the stainless steel must be followed.
20. **Stainless Steel (Brass) Cleaning (Elevators, Doors, Trim, Etc.)**: Thoroughly clean all stainless steel (brass) not previously mentioned with approved cleaner and a clean soft cloth. Great care must be taken to follow the grain of the stainless steel at all times when cleaning.
21. **Cleaning, High Traffic Areas**: High traffic area is any area that would receive heavy traffic and that would require cleaning as specified. Areas would include: corridors, lobbies, waiting areas, conference rooms, or any area so designated by the CCI.
22. **Carpet Cleaning by Hot Water Extraction**: *Perform vacuuming, and carpet cleaning by extraction method with commercial grade equipment only (preferably truck mounted equipment). Prior to carpet cleaning all carpeting, including carpet runners, must be thoroughly cleaned as follows:*
  - (a) All movable items must be removed from area(s) to be cleaned (i.e., chairs, waster receptacles, all free standing tables, typing stands, boxes, plants, all temporary floor coverings, etc.) and area thoroughly vacuumed.
  - (b) Thoroughly spray next area to be cleaned with approved pre-treats or carpets lane cleaner used at approved dilution. Spray must be applied so those fibers remain damp until cleaned. Chemical should be left to work for 10-15 minutes
  - (c) Thoroughly extract all properly pretreated carpeted areas. Agitation is necessary, using an approved motor driven brush. A minimum of three cleaning passes and two vacuuming only must be used. Approved equipment and chemicals, at approved dilutions, must be used.
  - (d) All stains must be removed during the extraction process, using approved chemicals. Great care must be taken to completely remove stain removal chemicals from carpet fiber.
  - (e) Thoroughly spray all thoroughly cleaned carpet with approved carpet fiber protector at approved dilution. Application must be made with approved sprayer. Carpet track off mats and runners such as those found in building lobby areas, are exempt for this process.
  - (f) Replace all items removed for cleaning. All items moved back into place that have metal of any type that come in contact with carpeting must be wood blocked or tabbed to keep the metal off the carpet fiber until thoroughly dry. All blocks or tabs should be removed during the next scheduled regular area cleaning, provided the carpet is thoroughly dry. This could take more than one day.



23. **Spray Buff Hard Floors:** Hard floor must be properly prepared before spray buffing by removing carpet runners, dust mopping, and damp mopping hard floor areas. Begin spray buffing by lightly spraying area just to the left or right of approved floor machine (buffer) with approved spray buffing chemical, at approved dilution. Buffing pad must be approved and will depend on type of finish used. Rotary floor machine (buffer) will be worked back and forth over area lightly sprayed until floor has a high, streak free luster. Then proceed to the next area, until scheduled area is completed. Great care must be taken to avoid using "loaded" pad (pad full of dried finish and dirt). Flip pad over or change to another clean dry pad often. Great care must also be taken not to allow floor machine (buffer) to run in one spot for too long to avoid burning the floor. Floor shall be dust mopped after scheduled spray buffing is completed. Replace carpet runners to original position post-cleaning.
24. **Strip and Refinish:** Close and properly mark area "closed" with approved signage. Remove all movable objects from area.
- (a) Apply approved stripping solution at approved dilutions to area to be stripped. Allow solution to stand according to approved manufacturer's recommendations. Do not allow solution to dry out or stand too long. Any finish or dirt must also be removed from walls, doors, baseboards, etc. at this time.
  - (b) Thoroughly agitate all floor area to remove all old finish with approved strip pad.
  - (c) Use wet vacuum to pick up old finish and stripper.
  - (d) Thoroughly mop rinse areas with clean cotton mop and clean water. Make sure walls, doors, baseboards, etc. are also thoroughly rinsed.
  - (e) Thoroughly mop rinses areas a second time with clean cotton mop and clean water with approved neutralizer/conditioner chemical at approved dilution. Make sure walls, doors, etc. are also thoroughly rinsed.
  - (f) Allow floor to air dry.
  - (g) If any old finish remains, repeat "a" through "f".
  - (h) Continue "a" through "g" until scheduled area is properly stripped and/or rinsed.
  - (i) Apply thin coat of approved sealer with approved clean nylon or rayon mop head or approved clean applicator. Stripping solution finish and sealer must not be slopped on walls, doors, etc. Allow sealer to thoroughly dry.
  - (j) Apply second coat of sealer as described in "i" above. Allow sealer to thoroughly dry.
  - (k) Apply top coating and second coat of approved floor finish.
25. **Scrub - Restroom Floors/Hard Surface Stairwell Floors:** Close restrooms. Remove all movable objects from area and place approved "closed" signage to area prior to completion of task.
- (a) Apply approved cleaning solution at approved dilution to area to be scrubbed. Do not allow solution to dry.
  - (b) Quickly agitate small section coated with solution with approved stiff bristle brush. Be sure grouting is clean.
  - (c) Use wet vacuum to pick up dirty solution.
  - (d) Thoroughly mop rinses area with clean cotton mop and clean water. Make sure all walls; doors, etc. are also thoroughly rinsed.
  - (e) Thoroughly mop rinse a second time with clean cotton mop and clean water. Make sure all walls; doors, etc. are also thoroughly rinsed a second time.
  - (f) After floor is thoroughly dry, replace all objects moved from area. Remove signs and reopen.
  - (g) Scrub all walls including partitions
26. **Wall Spot Cleaning:** Thoroughly clean all spots, smudges, stains, etc. from walls, partitions and modular partitions using approved chemicals at approved dilutions. Wipe dry with clean soft cloth. Also thoroughly clean all interior glass with approved alcohol based glass cleaner and wipe dry with clean dry cloth. All surfaces must be dirt and streak free.



27. **Dusting:** There shall be no obvious dust streaks. Corners, crevices, molding and ledges (including heating) shall be free of all obvious dust. There shall be no oils, spots or smudges on desk or dusted surfaces. Thoroughly dust all vertical and horizontal surfaces in all cleanable areas with approved dust cloth or tool treated with an approved water based dust control chemical, up to and including ceiling vents, air bars, and lighting devices, window blinds, etc. Do not move dusting residue from spot to spot, but remove directly from the areas in which dirt lies by the most effective means appropriate; treated dusting cloths or vacuum tools.
    - (a) Leave no dust streaks.
    - (b) Leave corners, crevices, molding and ledges free of dust and cobwebs.
    - (c) Leave no oil spots or smudges on dusted surfaces caused by dusting tools.
  28. **Horizontal surfaces:** include, but are not limited to, counter tops, file cabinets, tables, coat-racks, etc. Telephones, ashtrays, etc., must be lifted and dusted under. Do not disturb work papers. Dusting high and low includes, but is not be limited to, partition tops, pictures, chair rungs, etc. Window hangings are either Venetian blinds or drapes. Dust Venetian blinds. Lightly vacuum drapes.
  29. **Remove Recyclable Paper (as applicable):** Pick up all recyclable paper from marked containers centrally located throughout the building and remove to designated containers in the loading dock area. This does not include individual boxes on desks.
  30. **Clean Air Bars and Vents:** Vacuum excess dust and dirt from air bars. Damp wipe clean with approved disinfectant solution and wipe dry.
  31. **Glass Cleaning (Lobby):** Glass Cleaning is a part of the overall task of lobby cleaning. Glass cleaning shall be performed as specified. It is expected that all lobby glass, including doors, revolving doors and windows (to the limit of reach from floor level) shall be spot cleaned inside and out. All handprints, smudges, and soil are to be removed during the performance of this task. If necessary, clean the entire door, revolving door or window to accomplish clean glass.
  32. **Cleaning Ash Receptacles and Surrounding Areas:** Cigarette or cigar butts, matches and other discarded material shall be removed from the receptacle and the receptacle wiped so that it is free of dust, ashes, odors, tar, streaks and nicotine stains. Ashtrays placed on the exterior of the building shall be emptied and cleaned as needed to maintain a clean appearance. The areas immediately surrounding such ashtrays and adjacent building entrances are to be included as part of this cleaning task. Sweeping and removal of cigarette butts and emptying of ashtrays as needed to clean the area. Note: **Sand or dry receptacles:** Contents of ash receptacles must be disposed of in a safe manner. Clean sand by sifting out and disposing of debris and replacing and replenishing sand in urns.
  33. **Emergency clean up:** This Contract Compliance Inspector (CCI) shall assign, when and where needed, cleanup duties to the contractor when an emergency occurs. Cleaning tasks may include: dusting, vacuuming, mopping, carpets extraction, window washing, or other tasks defined in the Task Definitions herein.
  34. **Rubbish Removal:** Rubbish from a central location is the responsibility of the State. Contractor must bag all waste material and place inside containers provided for that purpose.
  35. **Replenishable Supplies:** The contractor is responsible for the purchase and supply of materials listed on the Location Specification Sheet (LSS). All profits from the sale of items (i.e., sanitary napkins) belong to the contractor.
  36. **Hazardous Conditions:** Conditions that may be questionable or deemed Hazardous (i.e., such as burned out lights, loose railings, ceiling tiles, exposed wiring, broken windows, etc.) must be reported by janitorial staff to Contract supervisor verbally followed by written notification to CCI or building manager with date of observation.
- B. EQUIPMENT  
Contractor shall furnish all equipment and supplies, other than State provided supplies and equipment:



1. Contractor must utilize cleaning equipment that meets with the approval of the State Agency Contract Compliance Inspector (CCI). The use of any powdered scouring cleansers is expressly prohibited. A complete listing of equipment and products to be used shall be submitted to the CCI within 60 days after award of this contract.
2. Contractor shall furnish all power equipment such as floor machines, vacuum systems, carpet cleaning systems, etc. and all other equipment.
3. Contractor's equipment used in office areas must not exceed the noise level of 68 decibels at 5 feet, which will be less disruptive to office workers.

C. SUPPLIES

1. Contractor must supply all cleaners, finishes, etc. for the treatment of various types of flooring and/or carpeting. Use only such materials as are recommended and approved by this Contract Compliance Inspector or his designee and the flooring manufacturer.
2. Contractor shall submit a complete list, by brand names and product numbers, of all supplies to be used in fulfilling this Contract, and shall submit a Materials Safety Data Sheet (MSDS) prior to starting any work.
3. Right is reserved by State to accept or reject any items listed on the MSDS.
4. Contractor must immediately furnish an acceptable substitute for any item rejected by the State.

**1.030 Roles and Responsibilities**

**1.031 Contractor Staff Roles and Responsibilities**

A. PERSONNEL

1. The State reserves the right to approve personnel for this project and to require replacement of personnel found to be unacceptable at any time during the project. (See Section 2.060).
2. Contractor shall be responsible for repair, replacement or cleanup as necessary due to carelessness or negligence on the part of the Contractor and its personnel.

B. SUPERVISION

Contractor shall provide all supervision as may be necessary to oversee its personnel.

1. The Contractor's site supervisor or superintendent shall be a qualified and trained person whom, on a full time basis and is designated in writing, as the Contractor's representative.

**1.040 Project Plan**

**1.041 Project Plan Management**

A. Upon award of a Contract a project work plan for managing implementation of the services shall be specified and submitted to the CCI for review and approval. Contractor's Work Plan, which must be approved prior to commencement of work, must include the following:

1. Equipment List - indicating description, age, manufacturer, model and serial number of each piece. Equipment must meet or exceed all requirements defined under "Equipment Requirements" in this document. All equipment must be in the Contractor's possession, available for use and fully operational, prior to Contract award.
2. Schedule Of Operations - personnel expected to complete work on the Contract.
3. Name(s) of supervisors – 24-hour contact telephone numbers and best contact times.
4. Equipment failure **WILL NOT** constitute an acceptable reason for failure to provide service. Adjustments to providing this service, including any weather-related deviations, must be approved by the CCI or designated representative.



5. Proof of Insurance as defined in the Standard Terms and Conditions attached to this document must be provided to Purchasing Operations **prior** to Contract award.

B Any misrepresentation by the Contractor of its ability to perform the work described in this Contract will be grounds for immediate termination. In such case, the Contract will be awarded to the next qualified bidder based on the best value scoring for this RFP.

C. Project management plan shall identify methods, tools and processes proposed to oversee the project, address issues and changes as may arise, and keep the appropriate parties apprised of progress.

D. Contractor will carry out this project under the direction and control of the specified CCI for the respective location(s) where services are to be performed.

E. Contractor shall meet with the CCI and other agency or departmental project-leads, on a basis to be established by CCI and Contractor, but shall meet quarterly, at a minimum, for the purpose of reviewing progress and providing necessary guidance to the Contractor in solving problems that arise, and to continuously communicate with the agency/departmental project-lead.

F. Annual Service Review and Progress Meeting

1. The CCI may request an audit of the services provided each year under the specifications, terms, and conditions of the Contract. The audit will be a joint activity of the Contracting Agency and Purchasing Operations.

2. An unsatisfactory audit may result in cancellation of the Contract under the terms of the Cancellation Clause in the Contract. Further, should the Contract be cancelled for cause, the Contractor so cancelled will not be allowed to participate in request(s) for continuation of this service.

3. The audit will consist of an evaluation of the total service quality, including responsiveness, timeliness of required reporting, and any other specifics as required under the terms of the Contract. The results of the audit along with Contract recommendations will be published by Purchasing Operations and distributed to the respective Agency(s).

4. Should the Contractor desire, a meeting will be arranged between all concerned parties within 10 calendar days of the date the Contractor received, or could have reasonably been expected to receive, his/her copy of the audit. This meeting will provide an opportunity for the Contractor to present his/her reactions to audit recommendations.

#### **1.042 Reports**

Reports will be distributed and discussed during the post-award meeting.

#### **1.050 Acceptance**

##### **1.051 Criteria**

The following criteria will be used by the State to determine Acceptance of the Services or Deliverables provided under this SOW:

The CCI will conduct inspections for all specifications identified in the Contract and will provide performance evaluations to the Contractor noting any deficiencies. The CCI (or his/her appointed representative) shall make the final determination as to whether any task has been satisfactorily performed.

The CCI will maintain a record comprised of complaints from agency or departmental staff and provide record of this to the Contractor; this record will identify the areas requiring special attention on that day, which must to be completed by Contractor within eight hours of its receipt.

Contractor must remain responsible to make any necessary changes if the CCI determines that any task has not been performed adequately or satisfactorily. Contractor must correct the deficiency within 24 hours from notice of the deficiency, or sooner depending on the severity of the task.



Should the Contractor fail to correct specification deficiencies, a Complaint to Vendor (Vendor Performance form) will be filed by the CCI. Repeated failure to correct specification deficiencies resulting in issuance of subsequent Complaint to Vendor (Vendor Performance form) may result in cancellation of the Contract.

**1.052 Final Acceptance – Deleted N/A**

**1.060 Proposal Pricing**

**1.061 Proposal Pricing**

For authorized Services and Price List, see LSS.

Contractor's out-of-pocket expenses are not separately reimbursable by the State unless, on a case-by-case basis for unusual expenses, the State has agreed in advance and in writing to reimburse Contractor for the expense at the State's current travel reimbursement rates. See [www.michigan.gov/DTMB](http://www.michigan.gov/DTMB) for current rates.

**1.062 Price Term**

Fixed pricing for duration of Contract.

**1.063 Tax Excluded from Price**

(a) Sales Tax: For purchases made directly by the State, the State is exempt from State and Local Sales Tax. Prices must not include the taxes. Exemption Certificates for State Sales Tax will be furnished upon request.

(b) Federal Excise Tax: The State may be exempt from Federal Excise Tax, or the taxes may be reimbursable, if articles purchased under any resulting Contract are used for the State's exclusive use. Certificates showing exclusive use for the purposes of substantiating a tax-free, or tax-reimbursable sale will be sent upon request. If a sale is tax exempt or tax reimbursable under the Internal Revenue Code, prices must not include the Federal Excise Tax.

**1.064 Holdback – Deleted N/A**

**1.070 Additional Requirements**

It is the State's preference for the award of contract(s) to multiple companies from this RFP. Therefore:

(a) The State reserves the right to consider total cost of ownership factors in the final award recommendation (i.e. transition costs, training costs, etc.).

(b) The State reserves the right to award by location, item, part or portion of an item, group of items or total proposal, to reject any and all proposals in whole or in part, if, in the Director of Purchasing Operations' judgment, the best interest of the State will be so served.

(c) The State reserves the right to award multiple, optional use contracts. In addition to the other factors listed, offers will be evaluated on the basis of advantages and disadvantages to the State that may result from making more than one award.

(d) The State reserves the right to consider overall economic impact to the State in the final award recommendation. This includes considering principal place of performance, number of Michigan citizens employed or potentially employed, dollars paid to Michigan residents, Michigan capital investments, economically disadvantaged business, etc.



**Article 2, Terms and Conditions**

**2.000 Contract Structure and Term**

**2.001 Contract Term**

This Contract is for a period of 4 years beginning June 1, 2010 through May 31, 2014. All outstanding Purchase Orders must also expire upon the termination (cancellation for any of the reasons listed in **Section 2.150**) of this Contract, unless otherwise extended under this Contract. Absent an early termination for any reason, Purchase Orders issued but not expired, by the end of the Contract's stated term, will remain in effect for the balance of the fiscal year for which they were issued.

**2.002 Options to Renew**

This Contract may be renewed in writing by mutual agreement of the parties not less than 30 days before its expiration. This Contract may be renewed for up to one additional one year period.

**2.003 Legal Effect**

Contractor must show acceptance of this Contract by signing two copies of this Contract and returning them to the Contract Administrator. The Contractor must not proceed with the performance of the work to be done under the Contract, including the purchase of necessary materials, until both parties have signed the Contract to show acceptance of its terms, and the Contractor receives a Contract release/purchase order that authorizes and defines specific performance requirements.

Except as otherwise agreed in writing by the parties, the State assumes no liability for costs incurred by Contractor or payment under this Contract, until Contractor is notified in writing that the Contract (or Change Order) has been approved by the State Administrative Board (if required), approved and signed by all the parties, and a Purchase Order against this Contract has been issued.

**2.004 Attachments & Exhibits**

All Attachments and Exhibits affixed to any and all Statement(s) of Work, or appended to or referencing this Contract, are incorporated in their entirety and form part of this Contract.

**2.005 Ordering**

The State will issue a written Purchase Order, or Blanket Purchase Order, which must be approved by the Contract Administrator or the Contract Administrator's designee, to order any Services/Deliverables under this Contract. All orders are subject to the terms and conditions of this Contract. No additional terms and conditions contained on either a Purchase Order or Blanket Purchase Order apply unless they are also specifically contained in that Purchase Order's or Blanket Purchase Order's accompanying Statement of Work. Exact quantities to be purchased are unknown, however, the Contractor must furnish all such materials and services as may be ordered during the CONTRACT period. Quantities specified, if any, are estimates based on prior purchases, and the State is not obligated to purchase in these or any other quantities.

**2.006 Order of Precedence**

(a) This Contract, including any Statements of Work and Exhibits, to the extent not contrary to this Contract, each of which is incorporated for all purposes, constitutes the entire agreement between the parties with respect to the subject matter and supersedes all prior agreements, whether written or oral, with respect to the subject matter and as additional terms and conditions on the purchase order must apply as limited by **Section 2.005**.

(b) In the event of any inconsistency between the terms of this Contract and a Statement of Work, the terms of the Statement of Work will take precedence (as to that Statement of Work only); provided, however, that a Statement of Work may not modify or amend the terms of this Contract, which may be modified or amended only by a formal Contract amendment.

**2.007 Headings**

Captions and headings used in this Contract are for information and organization purposes. Captions and headings, including inaccurate references, do not, in any way, define or limit the requirements or terms and conditions of this Contract.

**2.008 Form, Function & Utility**

If this Contract is for use of more than one State agency and if the Deliverable/Service does not meet the form, function, and utility required by that State agency, that agency may, subject to State purchasing policies, procure the Deliverable/Service from another source.

**2.009 Reformation and Severability**

Each provision of this Contract is severable from all other provisions of this Contract and, if one or more of the provisions of this Contract is declared invalid, the remaining provisions of this Contract remain in full force and effect.

**2.010 Consents and Approvals**

Except as expressly provided otherwise in this Contract, if either party requires the consent or approval of the other party for the taking of any action under this Contract, the consent or approval must be in writing and must not be unreasonably withheld or delayed.

**2.011 No Waiver of Default**

If a party fails to insist upon strict adherence to any term of this Contract then the party has not waived the right to later insist upon strict adherence to that term, or any other term, of this Contract.

**2.012 Survival**

Any provisions of this Contract that impose continuing obligations on the parties, including without limitation the parties' respective warranty, indemnity and confidentiality obligations, survive the expiration or termination of this Contract for any reason. Specific references to survival in this Contract are solely for identification purposes and not meant to limit or prevent the survival of any other section.

**2.020 Contract Administration****2.021 Issuing Office**

This Contract is issued by the Department of Technology, Management and Budget, Purchasing Operations and applicable agencies (collectively, including all other relevant State of Michigan departments and agencies, the "State"). Purchasing Operations is the sole point of contact in the State with regard to all procurement and contractual matters relating to the Contract. Purchasing Operations **is the only State office authorized to change, modify, amend, alter or clarify the prices, specifications, terms and conditions of the Contract.**

The Contractor Administrator within Purchasing Operations for the Contract is:

Donald Mandernach, Buyer  
Purchasing Operations  
Department of Management and Budget  
Mason Bldg, 2nd Floor  
PO Box 30026  
Lansing, MI 48909  
Email: Mandernachd@michigan.gov  
Phone: (517) 241-7233

**2.022 Contract Compliance Inspector**

After DTMB-Purchasing Operations receives the properly executed Contract, it is anticipated that the Director of Purchasing Operations, in consultation with the applicable agencies will direct the person named below, or any other person so designated, to monitor and coordinate the activities for the Contract on a day-to-day basis during its term. However, monitoring of the Contract implies **no authority to change, modify, clarify, amend, or otherwise alter the prices, terms, conditions and specifications of the Contract as that authority is retained by DTMB Purchasing Operations.** The CCI for the Contract is:

Refer to applicable LSS's for contact information.

**2.023 Project Manager – Deleted – Not Applicable****2.024 Change Requests**

The State reserves the right to request, from time to time, any changes to the requirements and specifications of this Contract and the work to be performed by the Contractor under this Contract. During the course of ordinary business, it may become necessary for the State to discontinue certain business practices or create Additional Services/Deliverables. At a minimum, to the extent applicable, the State would like the Contractor to provide a detailed outline of all work to be done, including tasks necessary to accomplish the services/deliverables, timeframes, listing of key personnel assigned, estimated hours for each individual per task, and a complete and detailed cost justification.



If the Contractor does not so notify the State, the Contractor has no right to claim thereafter that it is entitled to additional compensation for performing that service or providing that deliverable.

Change Requests:

- (a) By giving Contractor written notice within a reasonable time, the State must be entitled to accept a Contractor proposal for Change, to reject it, or to reach another agreement with Contractor. Should the parties agree on carrying out a Change, a written Contract Change Notice must be prepared and issued under the Contract, describing the Change and its effects on the Services and any affected components of this Contract (a "Contract Change Notice").
- (b) No proposed Change may be performed until the proposed Change has been specified in a duly executed Contract Change Notice issued by the Department of Management and Budget, Purchasing Operations.
- (c) If the State requests or directs the Contractor to perform any activities that Contractor believes constitute a Change, the Contractor must notify the State that it believes the requested activities are a Change before beginning to work on the requested activities. If the Contractor fails to notify the State before beginning to work on the requested activities, then the Contractor waives any right to assert any claim for additional compensation or time for performing the requested activities. If the Contractor commences performing work outside the scope of this Contract and then ceases performing that work, the Contractor must, at the request of the State, retract any out-of-scope work that would adversely affect this Contract.

**2.025 Notices**

Any notice given to a party under this Contract must be deemed effective, if addressed to the State contact as noted in Section 2.021 and the Contractor's contact as noted on the cover page of the contract, upon: (i) delivery, if hand delivered; (ii) receipt of a confirmed transmission by facsimile if a copy of the notice is sent by another means specified in this Section; (iii) the third Business Day after being sent by U.S. mail, postage pre-paid, return receipt requested; or (iv) the next Business Day after being sent by a nationally recognized overnight express courier with a reliable tracking system.

Either party may change its address where notices are to be sent by giving notice according to this Section.

**2.026 Binding Commitments**

Representatives of Contractor must have the authority to make binding commitments on Contractor's behalf within the bounds set forth in this Contract. Contractor may change the representatives from time to time upon written notice.

**2.027 Relationship of the Parties**

The relationship between the State and Contractor is that of client and independent contractor. No agent, employee, or servant of Contractor or any of its Subcontractors must be deemed to be an employee, agent or servant of the State for any reason. Contractor is solely and entirely responsible for its acts and the acts of its agents, employees, servants and Subcontractors during the performance of this Contract.

**2.028 Covenant of Good Faith**

Each party must act reasonably and in good faith. Unless stated otherwise in this Contract, the parties must not unreasonably delay, condition, or withhold the giving of any consent, decision, or approval that is either requested or reasonably required of them in order for the other party to perform its responsibilities under this Contract.

**2.029 Assignments**

(a) Neither party may assign this Contract, or assign or delegate any of its duties or obligations under this Contract, to any other party (whether by operation of law or otherwise), without the prior written consent of the other party; provided, however, that the State may assign this Contract to any other State agency, department, division or department without the prior consent of Contractor and Contractor may assign the Contract to an affiliate so long as the affiliate is adequately capitalized and can provide adequate assurances that the affiliate can perform the requirements of the Contract. The State may withhold consent from proposed assignments, subcontracts, or novations when the transfer of responsibility would operate to decrease the State's likelihood of receiving performance on this Contract or the State's ability to recover damages.

(b) Contractor may not, without the prior written approval of the State, assign its right to receive payments due under this Contract. If the State permits an assignment, the Contractor is not relieved of its responsibility to



perform any of its contractual duties, and the requirement under this Contract that all payments must be made to one entity continues.

(c) If the Contractor intends to assign this Contract or any of the Contractor's rights or duties under this Contract, the Contractor must notify the State in writing at least 90 days before the assignment. The Contractor also must provide the State with adequate information about the assignee within a reasonable amount of time before the assignment for the State to determine whether to approve the assignment.

### **2.030 General Provisions**

#### **2.031 Media Releases**

News releases (including promotional literature and commercial advertisements) pertaining to the RFP and Contract or project to which it relates must not be made without prior written State approval, and then only in accordance with the explicit written instructions from the State. No results of the activities associated with the RFP and Contract are to be released without prior written approval of the State and then only to persons designated.

#### **2.032 Contract Distribution**

Purchasing Operations retains the sole right of Contract distribution to all State agencies and local units of government unless other arrangements are authorized by Purchasing Operations.

#### **2.033 Permits**

Contractor must obtain and pay any associated costs for all required governmental permits, licenses and approvals for the delivery, installation and performance of the Services. The State must pay for all costs and expenses incurred in obtaining and maintaining any necessary easements or right of way.

#### **2.034 Website Incorporation**

The State is not bound by any content on the Contractor's website, even if the Contractor's documentation specifically referenced that content and attempts to incorporate it into any other communication, unless the State has actual knowledge of the content and has expressly agreed to be bound by it in a writing that has been manually signed by an authorized representative of the State.

#### **2.035 Future Bidding Preclusion**

Contractor acknowledges that, to the extent this Contract involves the creation, research, investigation or generation of a future RFP, it may be precluded from bidding on the subsequent RFP. The State reserves the right to disqualify any bidder if the State determines that the bidder has used its position (whether as an incumbent Contractor, or as a Contractor hired to assist with the RFP development, or as a Vendor offering free assistance) to gain a competitive advantage on the RFP

#### **2.036 Freedom of Information**

All information in any proposal submitted to the State by Contractor and this Contract is subject to the provisions of the Michigan Freedom of Information Act, 1976 PA 442, MCL 15.231, et seq (the "FOIA").

#### **2.037 Disaster Recovery**

Contractor and the State recognize that the State provides essential services in times of natural or man-made disasters. Therefore, except as so mandated by Federal disaster response requirements, Contractor personnel dedicated to providing Services/Deliverables under this Contract must provide the State with priority service for repair and work around in the event of a natural or man-made disaster.

### **2.040 Financial Provisions**

#### **2.041 Fixed Prices for Services/Deliverables**

Each Statement of Work or Purchase Order issued under this Contract must specify (or indicate by reference to the appropriate Contract Exhibit) the firm, fixed prices for all Services/Deliverables, and the associated payment milestones and payment amounts. The State may make progress payments to the Contractor when requested as work progresses, but not more frequently than monthly, in amounts approved by the Contract Administrator, after negotiation. Contractor must show verification of measurable progress at the time of requesting progress payments.

**2.042 Adjustments for Reductions in Scope of Services/Deliverables**

If the scope of the Services/Deliverables under any Statement of Work issued under this Contract is subsequently reduced by the State, the parties must negotiate an equitable reduction in Contractor's charges under such Statement of Work commensurate with the reduction in scope.

**2.043 Services/Deliverables Covered**

For all Services/Deliverables to be provided by Contractor (and its Subcontractors, if any) under this Contract, the State must not be obligated to pay any amounts in addition to the charges specified in this Contract.

**2.044 Invoicing and Payment – In General**

(a) Each Statement of Work issued under this Contract must list (or indicate by reference to the appropriate Contract Exhibit) the prices for all Services/Deliverables, equipment and commodities to be provided, and the associated payment milestones and payment amounts.

(b) Each Contractor invoice must show details as to charges by Service/Deliverable component and location at a level of detail reasonably necessary to satisfy the State's accounting and charge-back requirements. Invoices for Services performed on a time and materials basis must show, for each individual, the number of hours of Services performed during the billing period, the billable skill/labor category for such person and the applicable hourly billing rate. Prompt payment by the State is contingent on the Contractor's invoices showing the amount owed by the State minus any holdback amount to be retained by the State in accordance with **Section 1.064**.

(c) Correct invoices will be due and payable by the State, in accordance with the State's standard payment procedure as specified in 1984 PA 279, MCL 17.51 et seq., within 45 days after receipt, provided the State determines that the invoice was properly rendered.

**2.045 Pro-ration**

To the extent there are any Services that are to be paid for on a monthly basis, the cost of such Services must be pro-rated for any partial month.

**2.046 Antitrust Assignment**

The Contractor assigns to the State any claim for overcharges resulting from antitrust violations to the extent that those violations concern materials or services supplied by third parties to the Contractor, toward fulfillment of this Contract.

**2.047 Final Payment**

The making of final payment by the State to Contractor does not constitute a waiver by either party of any rights or other claims as to the other party's continuing obligations under this Contract, nor will it constitute a waiver of any claims by one party against the other arising from unsettled claims or failure by a party to comply with this Contract, including claims for Services and Deliverables not reasonably known until after acceptance to be defective or substandard. Contractor's acceptance of final payment by the State under this Contract must constitute a waiver of all claims by Contractor against the State for payment under this Contract, other than those claims previously filed in writing on a timely basis and still unsettled.

**2.048 Electronic Payment Requirement**

Electronic transfer of funds is required for payments on State Contracts. The Contractor must register with the State electronically at <http://www.cpexpress.state.mi.us>. As stated in 1984 PA 431, all contracts that the State enters into for the purchase of goods and services must provide that payment will be made by Electronic Fund Transfer (EFT).

**2.050 Taxes****2.051 Employment Taxes**

Contractors are expected to collect and pay all applicable federal, state, and local employment taxes.

**2.052 Sales and Use Taxes**

Contractors are required to be registered and to remit sales and use taxes on taxable sales of tangible personal property or services delivered into the State. Contractors that lack sufficient presence in Michigan to be required to register and pay tax must do so as a volunteer. This requirement extends to: (1) all members of any controlled group as defined in § 1563(a) of the Internal Revenue Code and applicable regulations of which the company is a member, and (2) all organizations under common control as defined in § 414(c) of the Internal Revenue Code and



applicable regulations of which the company is a member that make sales at retail for delivery into the State are registered with the State for the collection and remittance of sales and use taxes. In applying treasury regulations defining "two or more trades or businesses under common control" the term "organization" means sole proprietorship, a partnership (as defined in § 701(a)(2) of the Internal Revenue Code), a trust, an estate, a corporation, or a limited liability company.

## **2.060 Contract Management**

### **2.061 Contractor Personnel Qualifications**

All persons assigned by Contractor to the performance of Services under this Contract must be employees of Contractor or its majority-owned (directly or indirectly, at any tier) subsidiaries (or a State-approved Subcontractor) and must be fully qualified to perform the work assigned to them. Contractor must include a similar provision in any subcontract entered into with a Subcontractor. For the purposes of this Contract, independent contractors engaged by Contractor solely in a staff augmentation role must be treated by the State as if they were employees of Contractor for this Contract only; however, the State understands that the relationship between Contractor and Subcontractor is an independent contractor relationship.

### **2.062 Contractor Key Personnel**

- (a) The Contractor must provide the CCI with the names of the Key Personnel.
- (b) Key Personnel must be dedicated as defined in the Statement of Work to the Project for its duration in the applicable Statement of Work with respect to other individuals designated as Key Personnel for that Statement of Work.
- (c) The State reserves the right to recommend and approve in writing the initial assignment, as well as any proposed reassignment or replacement, of any Key Personnel. Before assigning an individual to any Key Personnel position, Contractor must notify the State of the proposed assignment, must introduce the individual to the appropriate State representatives, and must provide the State with a resume and any other information about the individual reasonably requested by the State. The State reserves the right to interview the individual before granting written approval. In the event the State finds a proposed individual unacceptable, the State must provide a written explanation including reasonable detail outlining the reasons for the rejection.
- (d) Contractor must not remove any Key Personnel from their assigned roles on this Contract without the prior written consent of the State. The Contractor's removal of Key Personnel without the prior written consent of the State is an unauthorized removal ("Unauthorized Removal"). Unauthorized Removals does not include replacing Key Personnel for reasons beyond the reasonable control of Contractor, including illness, disability, leave of absence, personal emergency circumstances, resignation or for cause termination of the Key Personnel's employment. Unauthorized Removals does not include replacing Key Personnel because of promotions or other job movements allowed by Contractor personnel policies or Collective Bargaining Agreement(s) as long as the State receives prior written notice before shadowing occurs and Contractor provides 30 days of shadowing unless parties agree to a different time period. The Contractor with the State must review any Key Personnel replacements and appropriate transition planning must be established. Any Unauthorized Removal may be considered by the State to be a material breach of the Contract, in respect of which the State may elect to exercise its termination and cancellation rights.
- (e) The Contractor must notify the Contract Compliance Inspector and the Contract Administrator at least 10 business days before redeploying non-Key Personnel, who are dedicated to primarily to the Project, to other projects. If the State does not object to the redeployment by its scheduled date, the Contractor may then redeploy the non-Key Personnel.

### **2.063 Re-assignment of Personnel at the State's Request**

The State reserves the right to require the removal from the Project of Contractor personnel found, in the judgment of the State, to be unacceptable. The State's request must be written with reasonable detail outlining the reasons for the removal request. Additionally, the State's request must be based on legitimate, good-faith reasons. Replacement personnel for the removed person must be fully qualified for the position. If the State exercises this right, and the Contractor cannot immediately replace the removed personnel, the State agrees to an equitable adjustment in schedule or other terms that may be affected by the State's required removal. If any incident with removed personnel results in delay not reasonably anticipatable under the circumstances and which is attributable to the State, the applicable SLAs for the affected Service will not be counted for a time as agreed to by the parties.

**2.064 Contractor Personnel Location**

All staff assigned by Contractor to work on this Contract must perform their duties either primarily at Contractor's offices and facilities or at State facilities. Without limiting the generality of the foregoing, Key Personnel must, at a minimum, spend at least the amount of time on-site at State facilities as indicated in the applicable Statement of Work. Subject to availability, selected Contractor personnel may be assigned office space to be shared with State personnel.

**2.065 Contractor Identification**

Contractor employees must be clearly identifiable while on State property by wearing a State-issued badge, as required. Contractor employees are required to clearly identify themselves and the company they work for whenever making contact with State personnel by telephone or other means.

**2.066 Cooperation with Third Parties**

Contractor must cause its personnel and the personnel of any Subcontractors to cooperate with the State and its agents and other contractors including the State's Quality Assurance personnel. As reasonably requested by the State in writing, the Contractor must provide to the State's agents and other contractors reasonable access to Contractor's Project personnel, systems and facilities to the extent the access relates to activities specifically associated with the Contract and will not interfere or jeopardize the safety or operation of the systems or facilities. The State acknowledges that Contractor's time schedule for this Contract is very specific and must not unnecessarily or unreasonably interfere with, delay, or otherwise impede Contractor's performance under this Contract with the requests for access.

**2.067 Contractor Return of State Equipment/Resources**

The Contractor must return to the State any State-furnished equipment, facilities, and other resources when no longer required for this Contract in the same condition as when provided by the State, reasonable wear and tear excepted.

**2.068 Contract Management Responsibilities**

The Contractor shall assume responsibility for all contractual activities, whether or not that Contractor performs them. Further, the State considers the Contractor to be the sole point of contact with regard to contractual matters, including payment of any and all charges resulting from the anticipated Contract. If any part of the work is to be subcontracted, the Contract must include a list of Subcontractors, including firm name and address, contact person and a complete description of work to be subcontracted. The State reserves the right to approve Subcontractors and to require the Contractor to replace Subcontractors found to be unacceptable. The Contractor is totally responsible for adherence by the Subcontractor to all provisions of this Contract. Any change in Subcontractors must be approved by the State, in writing, prior to such change.

**2.070 Subcontracting by Contractor****2.071 Contractor Full Responsibility**

Contractor has full responsibility for the successful performance and completion of all of the Services and Deliverables. The State will consider Contractor to be the sole point of contact with regard to all contractual matters under this Contract, including payment of any and all charges for Services and Deliverables.

**2.072 State Consent to Delegation**

Contractor must not delegate any duties under this Contract to a Subcontractor unless the Department of Management and Budget, Purchasing Operations has given written consent to such delegation. The State reserves the right of prior written approval of all Subcontractors and to require Contractor to replace any Subcontractors found, in the reasonable judgment of the State, to be unacceptable. The State's request must be written with reasonable detail outlining the reasons for the removal request. Additionally, the State's request must be based on legitimate, good-faith reasons. Replacement Subcontractor(s) for the removed Subcontractor must be fully qualified for the position. If the State exercises this right, and the Contractor cannot immediately replace the removed Subcontractor, the State will agree to an equitable adjustment in schedule or other terms that may be affected by the State's required removal. If any such incident with a removed Subcontractor results in delay not reasonable anticipatable under the circumstances and which is attributable to the State, the applicable SLA for the affected Work will not be counted for a time agreed upon by the parties.

**2.073 Subcontractor Bound to Contract**

In any subcontracts entered into by Contractor for the performance of the Services, Contractor must require the Subcontractor, to the extent of the Services to be performed by the Subcontractor, to be bound to Contractor by the terms of this Contract and to assume toward Contractor all of the obligations and responsibilities that



Contractor, by this Contract, assumes toward the State. The State reserves the right to receive copies of and review all subcontracts, although Contractor may delete or mask any proprietary information, including pricing, contained in such contracts before providing them to the State. The management of any Subcontractor is the responsibility of Contractor, and Contractor must remain responsible for the performance of its Subcontractors to the same extent as if Contractor had not subcontracted such performance. Contractor must make all payments to Subcontractors or suppliers of Contractor. Except as otherwise agreed in writing by the State and Contractor, the State will not be obligated to direct payments for the Services other than to Contractor. The State's written approval of any Subcontractor engaged by Contractor to perform any obligation under this Contract will not relieve Contractor of any obligations or performance required under this Contract.

#### **2.074 Flow Down**

Except where specifically approved in writing by the State on a case-by-case basis, Contractor must flow down the obligations in **Sections 2.031, 2.060, 2.100, 2.110, 2.120, 2.130, 2.200** in all of its agreements with any Subcontractors.

#### **2.075 Competitive Selection**

The Contractor must select Subcontractors (including suppliers) on a competitive basis to the maximum practical extent consistent with the objectives and requirements of this Contract.

### **2.080 State Responsibilities**

#### **2.081 Equipment**

The State must provide only the equipment and resources identified in the Statements of Work and other Contract Exhibits.

#### **2.082 Facilities**

The State must designate space as long as it is available and as provided in the Statement of Work, to house the Contractor's personnel whom the parties agree will perform the Services/Deliverables at State facilities (collectively, the "State Facilities"). The Contractor must have reasonable access to, and, unless agreed otherwise by the parties in writing, must observe and comply with all rules and regulations relating to each of the State Facilities (including hours of operation) used by the Contractor in the course of providing the Services. Contractor must not, without the prior written consent of the State, use any State Facilities or access any State information systems provided for the Contractor's use, or to which the Contractor otherwise gains access in the course of performing the Services, for any purpose other than providing the Services to the State.

### **2.090 Security**

#### **2.091 Background Checks**

On a case-by-case basis, the State may investigate the Contractor's personnel before they may have access to State facilities and systems. The scope of the background check is at the discretion of the State and the results will be used to determine Contractor personnel eligibility for working within State facilities and systems. The investigations will include Michigan State Police Background checks (ICHAT) and may include the National Crime Information Center (NCIC) Finger Prints. Proposed Contractor personnel may be required to complete and submit an RI-8 Fingerprint Card for the NCIC Finger Print Check. Any request for background checks will be initiated by the State and will be reasonably related to the type of work requested.

All Contractor personnel must comply with the State's security and acceptable use policies for State IT equipment and resources. See <http://www.michigan.gov/dit>. Furthermore, Contractor personnel must agree to the State's security and acceptable use policies before the Contractor personnel will be accepted as a resource to perform work for the State. The Contractor must present these documents to the prospective employee before the Contractor presents the individual to the State as a proposed resource. Contractor staff must comply with all Physical Security procedures in place within the facilities where they are working.

#### **2.092 Security Breach Notification**

If the Contractor breaches this Section, the Contractor must (i) promptly cure any deficiencies and (ii) comply with any applicable federal and state laws and regulations pertaining to unauthorized disclosures. Contractor and the State will cooperate to mitigate, to the extent practicable, the effects of any breach, intrusion, or unauthorized use or disclosure. Contractor must report to the State, in writing, any use or disclosure of Confidential Information, whether suspected or actual, other than as provided for by this Contract within 10 days of becoming aware of the use or disclosure or the shorter time period as is reasonable under the circumstances.



## **2.093 PCI Data Security Requirements – Deleted – Not Applicable**

### **2.100 Confidentiality**

#### **2.101 Confidentiality**

Contractor and the State each acknowledge that the other possesses, and will continue to possess, confidential information that has been developed or received by it. As used in this Section, “Confidential Information” of Contractor must mean all non-public proprietary information of Contractor (other than Confidential Information of the State as defined below) which is marked confidential, restricted, proprietary, or with a similar designation. “Confidential Information” of the State must mean any information which is retained in confidence by the State (or otherwise required to be held in confidence by the State under applicable federal, state and local laws and regulations) or which, in the case of tangible materials provided to Contractor by the State under its performance under the Contract, is marked as confidential, proprietary, or with a similar designation by the State. “Confidential Information” excludes any information (including this Contract) that is publicly available under the Michigan FOIA.

#### **2.102 Protection and Destruction of Confidential Information**

The State and Contractor must each use at least the same degree of care to prevent disclosing to third parties the Confidential Information of the other as it employs to avoid unauthorized disclosure, publication, or dissemination of its own confidential information of like character, but in no event less than reasonable care. Neither Contractor nor the State will (i) make any use of the Confidential Information of the other except as contemplated by the Contract, (ii) acquire any right in or assert any lien against the Confidential Information of the other, or (iii) if requested to do so, refuse for any reason to promptly return the other party's Confidential Information to the other party. Each party must limit disclosure of the other party's Confidential Information to employees and Subcontractors who must have access to fulfill the purposes of this Contract. Disclosure to, and use by, a Subcontractor is permissible where (A) use of a Subcontractor is authorized under this Contract, (B) the disclosure is necessary or otherwise naturally occurs in connection with work that is within the Subcontractor's scope of responsibility, and (C) Contractor obligates the Subcontractor in a written Contract to maintain the State's Confidential Information in confidence. At the State's request, any employee of Contractor and of any Subcontractor having access or continued access to the State's Confidential Information may be required to execute an acknowledgment that the employee has been advised of Contractor's and the Subcontractor's obligations under this Section and of the employee's obligation to Contractor or Subcontractor, as the case may be, to protect the Confidential Information from unauthorized use or disclosure.

Promptly upon termination or cancellation of the Contract for any reason, Contractor must certify to the State that Contractor has destroyed all State Confidential Information.

#### **2.103 Exclusions**

Notwithstanding the foregoing, the provisions of **Section 2.100** will not apply to any particular information which the State or Contractor can demonstrate (i) was, at the time of disclosure to it, in the public domain; (ii) after disclosure to it, is published or otherwise becomes part of the public domain through no fault of the receiving party; (iii) was in the possession of the receiving party at the time of disclosure to it without an obligation of confidentiality; (iv) was received after disclosure to it from a third party who had a lawful right to disclose the information to it without any obligation to restrict its further disclosure; or (v) was independently developed by the receiving party without reference to Confidential Information of the furnishing party. Further, the provisions of **Section 2.100** will not apply to any particular Confidential Information to the extent the receiving party is required by law to disclose the Confidential Information, provided that the receiving party (i) promptly provides the furnishing party with notice of the legal request, and (ii) assists the furnishing party in resisting or limiting the scope of the disclosure as reasonably requested by the furnishing party.

#### **2.104 No Implied Rights**

Nothing contained in this Section must be construed as obligating a party to disclose any particular Confidential Information to the other party, or as granting to or conferring on a party, expressly or impliedly, any right or license to the Confidential Information of the other party.

#### **2.105 Respective Obligations**

The parties' respective obligations under this Section shall survive the termination or expiration of this Contract for any reason.



## **2.110 Records and Inspections**

### **2.111 Inspection of Work Performed**

The State's authorized representatives must at all reasonable times and with 10 days prior written request, have the right to enter Contractor's premises, or any other places, where the Services are being performed, and must have access, upon reasonable request, to interim drafts of Deliverables or work-in-progress. Upon 10 Days prior written notice and at all reasonable times, the State's representatives must be allowed to inspect, monitor, or otherwise evaluate the work being performed and to the extent that the access will not reasonably interfere or jeopardize the safety or operation of the systems or facilities. Contractor must provide all reasonable facilities and assistance for the State's representatives.

### **2.112 Examination of Records**

For seven years after the Contractor provides any work under this Contract (the "Audit Period"), the State may examine and copy any of Contractor's books, records, documents and papers pertinent to establishing Contractor's compliance with this Contract and with applicable laws and rules. The State must notify the Contractor 20 days before examining the Contractor's books and records. The State does not have the right to review any information deemed confidential by the Contractor to the extent access would require the confidential information to become publicly available. This provision also applies to the books, records, accounts, documents and papers, in print or electronic form, of any parent, affiliated or subsidiary organization of Contractor, or any Subcontractor of Contractor performing services in connection with this Contract.

### **2.113 Retention of Records**

Contractor must maintain at least until the end of the Audit Period, all pertinent financial and accounting records (including time sheets and payroll records, information pertaining to this Contract, and to the Services, equipment, and commodities provided under this Contract) pertaining to this Contract according to generally accepted accounting principles and other procedures specified in this Section. Financial and accounting records must be made available, upon request, to the State at any time during the Audit Period. If an audit, litigation, or other action involving Contractor's records is initiated before the end of the Audit Period, the records must be retained until all issues arising out of the audit, litigation, or other action are resolved or until the end of the Audit Period, whichever is later.

### **2.114 Audit Resolution**

If necessary, the Contractor and the State will meet to review each audit report promptly after issuance. The Contractor must respond to each audit report in writing within 30 days from receipt of the report, unless a shorter response time is specified in the report. The Contractor and the State must develop, agree upon and monitor an action plan to promptly address and resolve any deficiencies, concerns, and/or recommendations in the audit report.

### **2.115 Errors**

(a) If the audit demonstrates any errors in the documents provided to the State, then the amount in error must be reflected as a credit or debit on the next invoice and in subsequent invoices until the amount is paid or refunded in full. However, a credit or debit may not be carried for more than four invoices. If a balance remains after four invoices, then the remaining amount will be due as a payment or refund within 45 days of the last quarterly invoice that the balance appeared on or termination of this Contract, whichever is earlier.

(b) In addition to other available remedies, the difference between the payment received and the correct payment amount is greater than 10%, then the Contractor must pay all of the reasonable costs of the audit.

## **2.120 Warranties**

### **2.121 Warranties and Representations**

The Contractor represents and warrants:

(a) It is capable in all respects of fulfilling and must fulfill all of its obligations under this Contract. The performance of all obligations under this Contract must be provided in a timely, professional, and workman-like manner and must meet the performance and operational standards required under this Contract.

(b) The Contract signatory has the power and authority, including any necessary corporate authorizations, necessary to enter into this Contract, on behalf of Contractor.



- (c) It is qualified and registered to transact business in all locations where required.
- (d) Neither the Contractor nor any affiliates, nor any employee of either, has, must have, or must acquire, any contractual, financial, business, or other interest, direct or indirect, that would conflict in any manner or degree with Contractor's performance of its duties and responsibilities to the State under this Contract or otherwise create an appearance of impropriety with respect to the award or performance of this Agreement. Contractor must notify the State about the nature of the conflict or appearance of impropriety within two days of learning about it.
- (e) If any of the certifications, representations, or disclosures made in the Contractor's original bid response change after the Contract start date, the Contractor must report those changes immediately to the Department of Technology, Management and Budget, Purchasing Operations.

**2.122 Warranty of Merchantability – Deleted – Not Applicable**

**2.123 Warranty of Fitness for a Particular Purpose – Deleted – Not Applicable**

**2.124 Warranty of Title – Deleted – Not Applicable**

**2.125 Equipment Warranty – Deleted – Not Applicable**

**2.126 Equipment to be New – Deleted – Not Applicable**

**2.127 Prohibited Products – Deleted – Not Applicable**

**2.128 Consequences For Breach**

In addition to any remedies available in law, if the Contractor breaches any of the warranties contained in this section, the breach may be considered as a default in the performance of a material obligation of this Contract.

**2.130 Insurance**

**2.131 Liability Insurance**

The Contractor must provide proof of the minimum levels of insurance coverage as indicated below. The insurance must protect the State from claims which may arise out of or result from the Contractor's performance of Services under the terms of this Contract, whether the Services are performed by the Contractor, or by any Subcontractor, or by anyone directly or indirectly employed by any of them, or by anyone for whose acts they may be liable.

The Contractor waives all rights against the State of Michigan, its departments, divisions, agencies, offices, commissions, officers, employees and agents for recovery of damages to the extent these damages are covered by the insurance policies the Contractor is required to maintain under the Contract.

All insurance coverage's provided relative to this Contract/Purchase Order are PRIMARY and NON-CONTRIBUTING to any comparable liability insurance (including self-insurances) carried by the State.

The insurance must be written for not less than any minimum coverage specified in this Contract or required by law, whichever is greater.

The insurers selected by Contractor must have an A.M. Best rating of A or better, or as otherwise approved in writing by the State, or if the ratings are no longer available, with a comparable rating from a recognized insurance rating agency. All policies of insurance required in the Contract must be issued by companies that have been approved to do business in the State. See [www.michigan.gov/deleg](http://www.michigan.gov/deleg).

Where specific limits are shown, they are the minimum acceptable limits. If Contractor's policy contains higher limits, the State must be entitled to coverage to the extent of the higher limits.

The Contractor is required to pay for and provide the type and amount of insurance checked  below:

- 1. Commercial General Liability with the following minimum coverage:
  - \$2,000,000 General Aggregate Limit other than Products/Completed Operations
  - \$2,000,000 Products/Completed Operations Aggregate Limit
  - \$1,000,000 Personal & Advertising Injury Limit
  - \$1,000,000 Each Occurrence Limit



The Contractor must list the State of Michigan, its departments, divisions, agencies, offices, commissions, officers, employees and agents as ADDITIONAL INSUREDS on the Commercial General Liability certificate. The Contractor also agrees to provide evidence that insurance policies contain a waiver of subrogation by the insurance company.

2. If a motor vehicle is used to provide services or products under the Contract, the Contractor must have vehicle liability insurance on any auto including owned, hired and non-owned vehicles used in Contractor's business for bodily injury and property damage as required by law.

The Contractor must list the State of Michigan, its departments, divisions, agencies, offices, commissions, officers, employees and agents as ADDITIONAL INSUREDS on the vehicle liability certificate. The Contractor also agrees to provide evidence that insurance policies contain a waiver of subrogation by the insurance company.

3. Workers' compensation coverage must be provided according to applicable laws governing the employees and employers work activities in the state of the Contractor's domicile. If the applicable coverage is provided by a self-insurer, proof must be provided of approved self-insured authority by the jurisdiction of domicile. For employees working outside of the state of qualification, Contractor must provide appropriate certificates of insurance proving mandated coverage levels for the jurisdictions where the employees' activities occur.

Any certificates of insurance received must also provide a list of states where the coverage is applicable.

The Contractor also agrees to provide evidence that insurance policies contain a waiver of subrogation by the insurance company. This provision must not be applicable where prohibited or limited by the laws of the jurisdiction in which the work is to be performed.

4. Employers liability insurance with the following minimum limits:

- \$100,000 each accident
- \$100,000 each employee by disease
- \$500,000 aggregate disease

### 2.132 Subcontractor Insurance Coverage

Except where the State has approved in writing a Contractor subcontract with other insurance provisions, Contractor must require all of its Subcontractors under this Contract to purchase and maintain the insurance coverage as described in this Section for the Contractor in connection with the performance of work by those Subcontractors. Alternatively, Contractor may include any Subcontractors under Contractor's insurance on the coverage required in this Section. Subcontractor must fully comply with the insurance coverage required in this Section. Failure of Subcontractor to comply with insurance requirements does not limit Contractor's liability or responsibility.

### 2.133 Certificates of Insurance and Other Requirements

Contractor must furnish to DTMB-Purchasing Operations, certificate(s) of insurance verifying insurance coverage or providing satisfactory evidence of self-insurance as required in this Section (the "Certificates"). The Certificate must be on the standard "accord" form or equivalent. **THE CONTRACT OR PURCHASE ORDER NO. MUST BE SHOWN ON THE CERTIFICATE OF INSURANCE TO ASSURE CORRECT FILING.** All Certificate(s) are to be prepared and submitted by the Insurance Provider. All Certificate(s) must contain a provision indicating that coverages afforded under the policies **MUST NOT BE CANCELLED, MATERIALLY CHANGED, OR NOT RENEWED** without 30 days prior written notice, except for 10 days for non-payment of premium, having been given to the Director of Purchasing Operations, Department of Management and Budget. The notice must include the Contract or Purchase Order number affected. Before the Contract is signed, and not less than 20 days before the insurance expiration date every year thereafter, the Contractor must provide evidence that the State and its agents, officers and employees are listed as additional insureds under each commercial general liability and commercial automobile liability policy. In the event the State approves the representation of the State by the insurer's attorney, the attorney may be required to be designated as a Special Assistant Attorney General by the Attorney General of the State of Michigan.

The Contractor must maintain all required insurance coverage throughout the term of this Contract and any extensions and, in the case of claims-made Commercial General Liability policies, must secure tail coverage for at least three years following the expiration or termination for any reason of this Contract. The minimum limits of



coverage specified above are not intended, and must not be construed to limit any liability or indemnity of Contractor under this Contract to any indemnified party or other persons. Contractor is responsible for all deductibles with regard to the insurance. If the Contractor fails to pay any premium for required insurance as specified in this Contract, or if any insurer cancels or significantly reduces any required insurance as specified in this Contract without the State's written consent, then the State may, after the State has given the Contractor at least 30 days written notice, pay the premium or procure similar insurance coverage from another company or companies. The State may deduct any part of the cost from any payment due the Contractor, or the Contractor must pay that cost upon demand by the State.

## **2.140 Indemnification**

### **2.141 General Indemnification**

To the extent permitted by law, the Contractor must indemnify, defend and hold harmless the State from liability, including all claims and losses, and all related costs and expenses (including reasonable attorneys' fees and costs of investigation, litigation, settlement, judgments, interest and penalties), accruing or resulting to any person, firm or corporation that may be injured or damaged by the Contractor in the performance of the Contract and that are attributable to the negligence or tortious acts of the Contractor or any of its Subcontractors, or by anyone else for whose acts any of them may be liable.

### **2.142 Code Indemnification – Deleted – Not Applicable**

### **2.143 Employee Indemnification**

In any claims against the State of Michigan, its departments, divisions, agencies, sections, commissions, officers, employees and agents, by any employee of the Contractor or any of its Subcontractors, the indemnification obligation under this Contract must not be limited in any way by the amount or type of damages, compensation or benefits payable by or for the Contractor or any of its Subcontractors under worker's disability compensation acts, disability benefit acts or other employee benefit acts. This indemnification clause is intended to be comprehensive. Any overlap in provisions, or the fact that greater specificity is provided as to some categories of risk, is not intended to limit the scope of indemnification under any other provisions.

### **2.144 Patent/Copyright Infringement Indemnification – Deleted – Not Applicable**

### **2.145 Continuation of Indemnification Obligations**

The Contractor's duty to indemnify under this Section continues in full force and effect, notwithstanding the expiration or early cancellation of this Contract, with respect to any claims based on facts or conditions that occurred before expiration or cancellation.

### **2.146 Indemnification Procedures**

The procedures set forth below must apply to all indemnity obligations under this Contract.

(a) After the State receives notice of the action or proceeding involving a claim for which it will seek indemnification, the State must promptly notify Contractor of the claim in writing and take or assist Contractor in taking, as the case may be, any reasonable action to avoid the imposition of a default judgment against Contractor. No failure to notify the Contractor relieves the Contractor of its indemnification obligations except to the extent that the Contractor can prove damages attributable to the failure. Within 10 days following receipt of written notice from the State relating to any claim, the Contractor must notify the State in writing whether Contractor agrees to assume control of the defense and settlement of that claim (a "Notice of Election"). After notifying Contractor of a claim and before the State receiving Contractor's Notice of Election, the State is entitled to defend against the claim, at the Contractor's expense, and the Contractor will be responsible for any reasonable costs incurred by the State in defending against the claim during that period.

(b) If Contractor delivers a Notice of Election relating to any claim: (i) the State is entitled to participate in the defense of the claim and to employ counsel at its own expense to assist in the handling of the claim and to monitor and advise the State about the status and progress of the defense; (ii) the Contractor must, at the request of the State, demonstrate to the reasonable satisfaction of the State, the Contractor's financial ability to carry out its defense and indemnity obligations under this Contract; (iii) the Contractor must periodically advise the State about the status and progress of the defense and must obtain the prior written approval of the State before entering into any settlement of the claim or ceasing to defend against the claim and (iv) to the extent that any principles of Michigan governmental or public law may be involved or challenged, the State has the right, at its own expense, to control the defense of that portion of the claim involving the principles of Michigan governmental or public law. But the State may retain control of the defense and settlement of a claim by notifying the Contractor



in writing within 10 days after the State's receipt of Contractor's information requested by the State under clause (ii) of this paragraph if the State determines that the Contractor has failed to demonstrate to the reasonable satisfaction of the State the Contractor's financial ability to carry out its defense and indemnity obligations under this Section. Any litigation activity on behalf of the State, or any of its subdivisions under this Section, must be coordinated with the Department of Attorney General. In the event the insurer's attorney represents the State under this Section, the insurer's attorney may be required to be designated as a Special Assistant Attorney General by the Attorney General of the State of Michigan.

(c) If Contractor does not deliver a Notice of Election relating to any claim of which it is notified by the State as provided above, the State may defend the claim in the manner as it may deem appropriate, at the cost and expense of Contractor. If it is determined that the claim was one against which Contractor was required to indemnify the State, upon request of the State, Contractor must promptly reimburse the State for all the reasonable costs and expenses.

## **2.150 Termination/Cancellation**

### **2.151 Notice and Right to Cure**

If the Contractor breaches this Contract, and the State, in its sole discretion, determines that the breach is curable, then the State must provide the Contractor with written notice of the breach and a time period (not less than 30 days) to cure the Breach. The notice of breach and opportunity to cure is inapplicable for successive or repeated breaches or if the State determines in its sole discretion that the breach poses a serious and imminent threat to the health or safety of any person or the imminent loss, damage, or destruction of any real or tangible personal property.

### **2.152 Termination for Cause**

(a) The State may terminate this Contract, for cause, by notifying the Contractor in writing, if the Contractor (i) breaches any of its material duties or obligations under this Contract (including a Chronic Failure to meet any particular SLA), or (ii) fails to cure a breach within the time period specified in the written notice of breach provided by the State

(b) If this Contract is terminated for cause, the Contractor must pay all costs incurred by the State in terminating this Contract, including but not limited to, State administrative costs, reasonable attorneys' fees and court costs, and any reasonable additional costs the State may incur to procure the Services/Deliverables required by this Contract from other sources. Re-procurement costs are not consequential, indirect or incidental damages, and cannot be excluded by any other terms otherwise included in this Contract, provided the costs are not in excess of 50% more than the prices for the Service/Deliverables provided under this Contract.

(c) If the State chooses to partially terminate this Contract for cause, charges payable under this Contract will be equitably adjusted to reflect those Services/Deliverables that are terminated and the State must pay for all Services/Deliverables for which Final Acceptance has been granted provided up to the termination date. Services and related provisions of this Contract that are terminated for cause must cease on the effective date of the termination.

(d) If the State terminates this Contract for cause under this Section, and it is determined, for any reason, that Contractor was not in breach of contract under the provisions of this section, that termination for cause must be deemed to have been a termination for convenience, effective as of the same date, and the rights and obligations of the parties must be limited to that otherwise provided in this Contract for a termination for convenience.

### **2.153 Termination for Convenience**

The State may terminate this Contract for its convenience, in whole or part, if the State determines that a termination is in the State's best interest. Reasons for the termination shall be left to the sole discretion of the State and may include, but not necessarily be limited to (a) the State no longer needs the Services or products specified in this Contract, (b) relocation of office, program changes, changes in laws, rules, or regulations make implementation of the Services no longer practical or feasible, (c) unacceptable prices for Additional Services or New Work requested by the State, or (d) falsification or misrepresentation, by inclusion or non-inclusion, of information material to a response to any RFP issued by the State. The State may terminate this Contract for its convenience, in whole or in part, by giving Contractor written notice at least 30 days before the date of termination. If the State chooses to terminate this Contract in part, the charges payable under this Contract must be equitably adjusted to reflect those Services/Deliverables that are terminated. Services and related provisions of this Contract that are terminated for cause must cease on the effective date of the termination.

**2.154 Termination for Non-Appropriation**

(a) Contractor acknowledges that, if this Contract extends for several fiscal years, continuation of this Contract is subject to appropriation or availability of funds for this Contract. If funds to enable the State to effect continued payment under this Contract are not appropriated or otherwise made available, the State must terminate the Contract and all affected Statements of Work, in whole or in part, at the end of the last period for which funds have been appropriated or otherwise made available by giving written notice of termination to Contractor. The State must give Contractor at least 30 days advance written notice of termination for non-appropriation or unavailability (or the time as is available if the State receives notice of the final decision less than 30 days before the funding cutoff).

(b) If funding for this Contract is reduced by law, or funds to pay Contractor for the agreed-to level of the Services or production of Deliverables to be provided by Contractor are not appropriated or otherwise unavailable, the State may, upon 30 days written notice to Contractor, reduce the level of the Services or the change the production of Deliverables in the manner and for the periods of time as the State may elect. The charges payable under this Contract will be equitably adjusted to reflect any equipment, services or commodities not provided by reason of the reduction.

(c) If the State terminates this Contract, eliminates certain Deliverables, or reduces the level of Services to be provided by Contractor under this Section, the State must pay Contractor for all Work-in-Process performed through the effective date of the termination or reduction in level, as the case may be and as determined by the State, to the extent funds are available. This Section will not preclude Contractor from reducing or stopping Services/Deliverables or raising against the State in a court of competent jurisdiction, any claim for a shortfall in payment for Services performed or Deliverables finally accepted before the effective date of termination.

**2.155 Termination for Criminal Conviction**

The State may terminate this Contract immediately and without further liability or penalty in the event Contractor, an officer of Contractor, or an owner of a 25% or greater share of Contractor is convicted of a criminal offense related to a State, public or private Contract or subcontract.

**2.156 Termination for Approvals Rescinded**

The State may terminate this Contract if any final administrative or judicial decision or adjudication disapproves a previously approved request for purchase of personal services under Constitution 1963, Article 11, § 5, and Civil Service Rule 7-1. In that case, the State must pay the Contractor for only the work completed to that point under this Contract. Termination may be in whole or in part and may be immediate as of the date of the written notice to Contractor or may be effective as of the date stated in the written notice.

**2.157 Rights and Obligations upon Termination**

(a) If the State terminates this Contract for any reason, the Contractor must (a) stop all work as specified in the notice of termination, (b) take any action that may be necessary, or that the State may direct, for preservation and protection of Deliverables or other property derived or resulting from this Contract that may be in Contractor's possession, (c) return all materials and property provided directly or indirectly to Contractor by any entity, agent or employee of the State, (d) transfer title in, and deliver to, the State, unless otherwise directed, all Deliverables intended to be transferred to the State at the termination of this Contract and which are resulting from this Contract (which must be provided to the State on an "As-Is" basis except to the extent the amounts paid by the State in respect of the items included compensation to Contractor for the provision of warranty services in respect of the materials), and (e) take any action to mitigate and limit any potential damages, or requests for Contractor adjustment or termination settlement costs, to the maximum practical extent, including terminating or limiting as otherwise applicable those subcontracts and outstanding orders for material and supplies resulting from the terminated Contract.

(b) If the State terminates this Contract before its expiration for its own convenience, the State must pay Contractor for all charges due for Services provided before the date of termination and, if applicable, as a separate item of payment under this Contract, for Work In Process, on a percentage of completion basis at the level of completion determined by the State. All completed or partially completed Deliverables prepared by Contractor under this Contract, at the option of the State, becomes the State's property, and Contractor is entitled to receive equitable fair compensation for the Deliverables. Regardless of the basis for the termination, the State is not obligated to pay, or otherwise compensate, Contractor for any lost expected future profits, costs or expenses incurred with respect to Services not actually performed for the State.



(c) Upon a good faith termination, the State may assume, at its option, any subcontracts and agreements for Services and Deliverables provided under the Contract, and may further pursue completion of the Services/Deliverables under this Contract by replacement contract or otherwise as the State may in its sole judgment deem expedient.

### **2.158 Reservation of Rights**

Any termination of this Contract or any Statement of Work issued under it by a party must be with full reservation of, and without prejudice to, any rights or remedies otherwise available to the party with respect to any claims arising before or as a result of the termination.

### **2.160 Termination by Contractor**

#### **2.161 Termination by Contractor**

If the State breaches this Contract, and the Contractor in its sole discretion determines that the breach is curable, then the Contractor will provide the State with written notice of the breach and a time period (not less than 30 days) to cure the breach. The Notice of Breach and opportunity to cure is inapplicable for successive and repeated breaches.

The Contractor may terminate this Contract if the State (i) materially breaches its obligation to pay the Contractor undisputed amounts due and owing under this Contract, (ii) breaches its other obligations under this Contract to an extent that makes it impossible or commercially impractical for the Contractor to perform the Services, or (iii) does not cure the breach within the time period specified in a written notice of breach. But the Contractor must discharge its obligations under **Section 2.190** before it terminates this Contract.

### **2.170 Transition Responsibilities**

#### **2.171 Contractor Transition Responsibilities**

If the State terminates this Contract, for convenience or cause, or if this Contract is otherwise dissolved, voided, rescinded, nullified, expires or rendered unenforceable, the Contractor agrees to comply with direction provided by the State to assist in the orderly transition of equipment, services, software, leases, etc. to the State or a third party designated by the State. If this Contract expires or terminates, the Contractor agrees to make all reasonable efforts to effect an orderly transition of services within a reasonable period of time that in no event will exceed 90 days. These efforts must include, but are not limited to, those listed in **Sections 2.171, 2.172, 2.173, 2.174, and 2.175**.

#### **2.172 Contractor Personnel Transition – Deleted – Not Applicable**

#### **2.173 Contractor Information Transition – Deleted – Not Applicable**

#### **2.174 Contractor Software Transition – Deleted – Not Applicable**

#### **2.175 Transition Payments**

If the transition results from a termination for any reason, reimbursement must be governed by the termination provisions of this Contract. If the transition results from expiration, the Contractor will be reimbursed for all reasonable transition costs (i.e. costs incurred within the agreed period after contract expiration that result from transition operations) at the rates agreed upon by the State. The Contractor must prepare an accurate accounting from which the State and Contractor may reconcile all outstanding accounts.

#### **2.176 State Transition Responsibilities**

In the event that this Contract is terminated, dissolved, voided, rescinded, nullified, or otherwise rendered unenforceable, the State agrees to perform the following obligations, and any others upon which the State and the Contractor agree:

- (a) Reconciling all accounts between the State and the Contractor;
- (b) Completing any pending post-project reviews.

### **2.180 Stop Work**

#### **2.181 Stop Work Orders**

The State may, at any time, by written stop work order to Contractor, require that Contractor stop all, or any part, of the work called for by this Contract for a period of up to 90 calendar days after the stop work order is delivered to Contractor, and for any further period to which the parties may agree. The stop work order must be identified



as a stop work order and must indicate that it is issued under this **Section 2.180**. Upon receipt of the stop work order, Contractor must immediately comply with its terms and take all reasonable steps to minimize incurring costs allocable to the work covered by the stop work order during the period of work stoppage. Within the period of the stop work order, the State must either: (a) cancel the stop work order; or (b) terminate the work covered by the stop work order as provided in **Section 2.150**.

### **2.182 Cancellation or Expiration of Stop Work Order**

The Contractor must resume work if the State cancels a Stop Work Order or if it expires. The parties will agree upon an equitable adjustment in the delivery schedule, the Contract price, or both, and this Contract must be modified, in writing, accordingly, if: (a) the stop work order results in an increase in the time required for, or in Contractor's costs properly allocable to, the performance of any part of this Contract; and (b) Contractor asserts its right to an equitable adjustment within 30 calendar days after the end of the period of work stoppage; provided that, if the State decides the facts justify the action, the State may receive and act upon a Contractor proposal submitted at any time before final payment under this Contract. Any adjustment must conform to the requirements of **Section 2.024**.

### **2.183 Allowance of Contractor Costs**

If the stop work order is not canceled and the work covered by the stop work order is terminated for reasons other than material breach, the termination must be deemed to be a termination for convenience under **Section 2.150**, and the State will pay reasonable costs resulting from the stop work order in arriving at the termination settlement. For the avoidance of doubt, the State is not liable to Contractor for loss of profits because of a stop work order issued under this **Section 2.180**.

## **2.190 Dispute Resolution**

### **2.191 In General**

Any claim, counterclaim, or dispute between the State and Contractor arising out of or relating to this Contract or any Statement of Work must be resolved as follows. For all Contractor claims seeking an increase in the amounts payable to Contractor under this Contract, or the time for Contractor's performance, Contractor must submit a letter, together with all data supporting the claims, executed by Contractor's Contract Administrator or the Contract Administrator's designee certifying that (a) the claim is made in good faith, (b) the amount claimed accurately reflects the adjustments in the amounts payable to Contractor or the time for Contractor's performance for which Contractor believes the State is liable and covers all costs of every type to which Contractor is entitled from the occurrence of the claimed event, and (c) the claim and the supporting data are current and complete to Contractor's best knowledge and belief.

### **2.192 Informal Dispute Resolution**

(a) All disputes between the parties must be resolved under the Contract Management procedures in this Contract. If the parties are unable to resolve any disputes after compliance with the processes, the parties must meet with the Director of Purchasing Operations, DTMB, or designee, for the purpose of attempting to resolve the dispute without the need for formal legal proceedings, as follows:

- (i) The representatives of Contractor and the State must meet as often as the parties reasonably deem necessary to gather and furnish to each other all information with respect to the matter in issue which the parties believe to be appropriate and germane in connection with its resolution. The representatives must discuss the problem and negotiate in good faith in an effort to resolve the dispute without the necessity of any formal proceeding.
- (ii) During the course of negotiations, all reasonable requests made by one party to another for non-privileged information reasonably related to this Contract must be honored in order that each of the parties may be fully advised of the other's position.
- (iii) The specific format for the discussions will be left to the discretion of the designated State and Contractor representatives, but may include the preparation of agreed upon statements of fact or written statements of position.
- (iv) Following the completion of this process within 60 calendar days, the Director of Purchasing Operations, DTMB, or designee, must issue a written opinion regarding the issue(s) in dispute within 30 calendar days. The opinion regarding the dispute must be considered the State's final action and the exhaustion of administrative remedies.

(b) This Section must not be construed to prevent either party from instituting, and a party is authorized to institute, formal proceedings earlier to avoid the expiration of any applicable limitations period, to preserve a superior position with respect to other creditors, or under **Section 2.193**.



(c) The State will not mediate disputes between the Contractor and any other entity, except state agencies, concerning responsibility for performance of work under this Contract.

### **2.193 Injunctive Relief**

The only circumstance in which disputes between the State and Contractor will not be subject to the provisions of **Section 2.192** is where a party makes a good faith determination that a breach of the terms of this Contract by the other party is the that the damages to the party resulting from the breach will be so immediate, so large or severe and so incapable of adequate redress after the fact that a temporary restraining order or other immediate injunctive relief is the only adequate remedy.

### **2.194 Continued Performance**

Each party agrees to continue performing its obligations under this Contract while a dispute is being resolved except to the extent the issue in dispute precludes performance (dispute over payment must not be deemed to preclude performance) and without limiting either party's right to terminate this Contract as provided in **Section 2.150**, as the case may be.

## **2.200 Federal and State Contract Requirements**

### **2.201 Nondiscrimination**

In the performance of this Contract, Contractor agrees not to discriminate against any employee or applicant for employment, with respect to his or her hire, tenure, terms, conditions or privileges of employment, or any matter directly or indirectly related to employment, because of race, color, religion, national origin, ancestry, age, sex, height, weight, marital status, or physical or mental disability. Contractor further agrees that every subcontract entered into for the performance of this Contract or any purchase order resulting from this Contract must contain a provision requiring non-discrimination in employment, as specified here, binding upon each Subcontractor. This covenant is required under the Elliot Larsen Civil Rights Act, 1976 PA 453, MCL 37.2101, et seq., and the Persons with Disabilities Civil Rights Act, 1976 PA 220, MCL 37.1101, et seq., and any breach of this provision may be regarded as a material breach of this Contract.

### **2.202 Unfair Labor Practices**

Under 1980 PA 278, MCL 423.321, et seq., the State must not award a Contract or subcontract to an employer whose name appears in the current register of employers failing to correct an unfair labor practice compiled under Section 2 of the Act. This information is compiled by the United States National Labor Relations Board. A Contractor of the State, in relation to this Contract, must not enter into a contract with a Subcontractor, manufacturer, or supplier whose name appears in this register. Under Section 4 of 1980 PA 278, MCL 423.324, the State may void any Contract if, after award of this Contract, the name of Contractor as an employer or the name of the Subcontractor, manufacturer or supplier of Contractor appears in the register.

### **2.203 Workplace Safety and Discriminatory Harassment**

In performing Services for the State, the Contractor must comply with the Department of Civil Services Rule 2-20 regarding Workplace Safety and Rule 1-8.3 regarding Discriminatory Harassment. In addition, the Contractor must comply with Civil Service regulations and any applicable agency rules provided to the Contractor. For Civil Service Rules, see <http://www.mi.gov/mdcs/0,1607,7-147-6877---,00.html>.

### **2.204 Prevailing Wage – Deleted – Not Applicable**

## **2.210 Governing Law**

### **2.211 Governing Law**

This Contract shall in all respects be governed by, and construed according to, the substantive laws of the State of Michigan without regard to any Michigan choice of law rules that would apply the substantive law of any other jurisdiction to the extent not inconsistent with, or pre-empted by federal law.

### **2.212 Compliance with Laws**

Contractor shall comply with all applicable state, federal and local laws and ordinances in providing the Services/Deliverables.

### **2.213 Jurisdiction**

Any dispute arising from this Contract must be resolved in the State of Michigan. With respect to any claim between the parties, Contractor consents to venue in Ingham County, Michigan, and irrevocably waives any



objections it may have to the jurisdiction on the grounds of lack of personal jurisdiction of the court or the laying of venue of the court or on the basis of forum non conveniens or otherwise. Contractor agrees to appoint agents in the State of Michigan to receive service of process.

**2.220 Limitation of Liability**

**2.221 Limitation of Liability**

Neither the Contractor nor the State is liable to each other, regardless of the form of action, for consequential, incidental, indirect, or special damages. This limitation of liability does not apply to claims for infringement of United States patent, copyright, trademark or trade secrets; to claims for personal injury or damage to property caused by the gross negligence or willful misconduct of the Contractor; to claims covered by other specific provisions of this Contract calling for liquidated damages; or to court costs or attorney’s fees awarded by a court in addition to damages after litigation based on the Contract.

**2.230 Disclosure Responsibilities**

**2.231 Disclosure of Litigation**

(a) Disclosure. Contractor must disclose any material criminal litigation, investigations or proceedings involving the Contractor (and each Subcontractor) or any of its officers or directors or any litigation, investigations or proceedings under the Sarbanes-Oxley Act. In addition, each Contractor (and each Subcontractor) must notify the State of any material civil litigation, arbitration or proceeding which arises during the term of this Contract and extensions, to which Contractor (or, to the extent Contractor is aware, any Subcontractor) is a party, and which involves: (i) disputes that might reasonably be expected to adversely affect the viability or financial stability of Contractor or any Subcontractor; or (ii) a claim or written allegation of fraud against Contractor or, to the extent Contractor is aware, any Subcontractor by a governmental or public entity arising out of their business dealings with governmental or public entities. The Contractor must disclose in writing to the Contract Administrator any litigation, investigation, arbitration or other proceeding (collectively, "Proceeding") within 30 days of its occurrence. Details of settlements which are prevented from disclosure by the terms of the settlement may be annotated. Information provided to the State from Contractor’s publicly filed documents referencing its material litigation will be deemed to satisfy the requirements of this Section.

(b) Assurances. If any Proceeding disclosed to the State under this Section, or of which the State otherwise becomes aware, during the term of this Contract would cause a reasonable party to be concerned about:

- (i) the ability of Contractor (or a Subcontractor) to continue to perform the Contract according to its terms and conditions, or
- (ii) whether Contractor (or a Subcontractor) in performing Services for the State is engaged in conduct which is similar in nature to conduct alleged in the Proceeding, which conduct would constitute a breach of the Contract or a violation of Michigan law, regulations or public policy, then the Contractor must provide the State all reasonable assurances requested by the State to demonstrate that:
  - (a) Contractor and its Subcontractors must be able to continue to perform this Contract and any Statements of Work according to its terms and conditions, and
  - (b) Contractor and its Subcontractors have not and will not engage in conduct in performing the Services which is similar in nature to the conduct alleged in the Proceeding.

- (c) Contractor must make the following notifications in writing:
- (1) Within 30 days of Contractor becoming aware that a change in its ownership or officers has occurred, or is certain to occur, or a change that could result in changes in the valuation of its capitalized assets in the accounting records, Contractor must notify DTMB Purchasing Operations.
  - (2) Contractor must also notify DTMB Purchasing Operations within 30 days whenever changes to asset valuations or any other cost changes have occurred or are certain to occur as a result of a change in ownership or officers.
  - (3) Contractor must also notify DTMB Purchasing Operations within 30 days whenever changes to company affiliations occur.

**2.232 Call Center Disclosure – Deleted – Not Applicable**

**2.233 Bankruptcy**

The State may, without prejudice to any other right or remedy, terminate this Contract, in whole or in part, and, at its option, may take possession of the “Work in Process” and finish the Works in Process by whatever appropriate method the State may deem expedient if:



- (a) the Contractor files for protection under the bankruptcy laws;
- (b) an involuntary petition is filed against the Contractor and not removed within 30 days;
- (c) the Contractor becomes insolvent or if a receiver is appointed due to the Contractor's insolvency;
- (d) the Contractor makes a general assignment for the benefit of creditors; or
- (e) the Contractor or its affiliates are unable to provide reasonable assurances that the Contractor or its affiliates can deliver the services under this Contract.

Contractor will fix appropriate notices or labels on the Work in Process to indicate ownership by the State. To the extent reasonably possible, materials and Work in Process must be stored separately from other stock and marked conspicuously with labels indicating ownership by the State.

**2.240 Performance**

**2.241 Time of Performance**

(a) Contractor must use commercially reasonable efforts to provide the resources necessary to complete all Services and Deliverables according to the time schedules contained in the Statements of Work and other Exhibits governing the work, and with professional quality.

(b) Without limiting the generality of **Section 2.241(a)**, Contractor must notify the State in a timely manner upon becoming aware of any circumstances that may reasonably be expected to jeopardize the timely and successful completion of any Deliverables/Services on the scheduled due dates in the latest State-approved delivery schedule and must inform the State of the projected actual delivery date.

(c) If the Contractor believes that a delay in performance by the State has caused or will cause the Contractor to be unable to perform its obligations according to specified Contract time periods, the Contractor must notify the State in a timely manner and must use commercially reasonable efforts to perform its obligations according to the Contract time periods notwithstanding the State's failure. Contractor will not be in default for a delay in performance to the extent the delay is caused by the State.

**2.242 Service Level Agreements (SLAs) – Deleted – Not Applicable**

**2.243 Liquidated Damages – Deleted – Not Applicable**

**2.244 Excusable Failure**

Neither party will be liable for any default, damage, or delay in the performance of its obligations under this Contract to the extent the default, damage or delay is caused by government regulations or requirements (executive, legislative, judicial, military, or otherwise), power failure, lightning, earthquake, war, water or other forces of nature or acts of God, delays or failures of transportation, equipment shortages, suppliers' failures, or acts or omissions of common carriers, fire; riots, civil disorders; strikes or other labor disputes, embargoes; injunctions (provided the injunction was not issued as a result of any fault or negligence of the party seeking to have its default or delay excused); or any other cause beyond the reasonable control of a party; provided the non-performing party and its Subcontractors are without fault in causing the default or delay, and the default or delay could not have been prevented by reasonable precautions and cannot reasonably be circumvented by the non-performing party through the use of alternate sources, workaround plans or other means, including disaster recovery plans.

If a party does not perform its contractual obligations for any of the reasons listed above, the non-performing party will be excused from any further performance of its affected obligation(s) for as long as the circumstances prevail. but the party must use commercially reasonable efforts to recommence performance whenever and to whatever extent possible without delay. A party must promptly notify the other party in writing immediately after the excusable failure occurs, and also when it abates or ends.

If any of the above-enumerated circumstances substantially prevent, hinder, or delay the Contractor's performance of the Services/provision of Deliverables for more than 10 Business Days, and the State determines that performance is not likely to be resumed within a period of time that is satisfactory to the State in its reasonable discretion, then at the State's option: (a) the State may procure the affected Services/Deliverables from an alternate source, and the State is not be liable for payment for the unperformed Services/ Deliverables not provided under the Contract for so long as the delay in performance continues; (b) the State may terminate any portion of the Contract so affected and the charges payable will be equitably adjusted to reflect those Services/Deliverables terminated; or (c) the State may terminate the affected Statement of Work without liability to



Contractor as of a date specified by the State in a written notice of termination to the Contractor, except to the extent that the State must pay for Services/Deliverables provided through the date of termination.

The Contractor will not have the right to any additional payments from the State as a result of any Excusable Failure occurrence or to payments for Services not rendered/Deliverables not provided as a result of the Excusable Failure condition. Defaults or delays in performance by Contractor which are caused by acts or omissions of its Subcontractors will not relieve Contractor of its obligations under the Contract except to the extent that a Subcontractor is itself subject to an Excusable Failure condition described above and Contractor cannot reasonably circumvent the effect of the Subcontractor's default or delay in performance through the use of alternate sources, workaround plans or other means.

**2.250 Approval of Deliverables – Deleted – Not Applicable**

**2.260 Ownership – Deleted – Not Applicable**

**2.270 State Standards**

**2.280 Extended Purchasing**

**2.281 MIDEAL**

1984 PA 431 permits DTMB to provide purchasing services to any city, village, county, township, school district, intermediate school district, non-profit hospital, institution of higher education, community, or junior college. A current listing of approved program members is available at: [www.michigan.gov/buymichiganfirst](http://www.michigan.gov/buymichiganfirst). Unless otherwise stated, the Contractor must ensure that the non-state agency is an authorized purchaser before extending the Contract pricing.

The Contractor must supply Contract Services and equipment to these local governmental agencies at the established State of Michigan contract prices and terms to the extent applicable and where available. The Contractor must send its invoices to, and pay the local unit of government, on a direct and individual basis.

To the extent that authorized local units of government purchase quantities of Services and/or equipment under this Contract, the quantities of Services and/or equipment purchased must be included in determining the appropriate rate wherever tiered pricing based on quantity is provided.

**2.282 State Employee Purchases – Deleted – Not Applicable**

**2.290 Environmental Provision**

**2.291 Environmental Provision**

Hazardous Materials:

For the purposes of this Section, "Hazardous Materials" is a generic term used to describe asbestos, ACBMs, PCBs, petroleum products, construction materials including paint thinners, solvents, gasoline, oil, and any other material the manufacture, use, treatment, storage, transportation, or disposal of which is regulated by the federal, State, or local laws governing the protection of the public health, natural resources, or the environment. This includes, but is not limited to, materials such as batteries and circuit packs, and other materials that are regulated as (1) "Hazardous Materials" under the Hazardous Materials Transportation Act, (2) "chemical hazards" under the Occupational Safety and Health Administration standards, (3) "chemical substances or mixtures" under the Toxic Substances Control Act, (4) "pesticides" under the Federal Insecticide Fungicide and Rodenticide Act, and (5) "hazardous wastes" as defined or listed under the Resource Conservation and Recovery Act.

(a) The Contractor must use, handle, store, dispose of, process, transport and transfer any material considered a Hazardous Material according to all federal, State, and local laws. The State must provide a safe and suitable environment for performance of Contractor's Work. Before the commencement of Work, the State must advise the Contractor of the presence at the work site of any Hazardous Material to the extent that the State is aware of the Hazardous Material. If the Contractor encounters material reasonably believed to be a Hazardous Material and which may present a substantial danger, the Contractor must immediately stop all affected Work, notify the State in writing about the conditions encountered, and take appropriate health and safety precautions.

(b) Upon receipt of a written notice, the State will investigate the conditions. If (a) the material is a Hazardous Material that may present a substantial danger, and (b) the Hazardous Material was not brought to the site by the Contractor, or does not result in whole or in part from any violation by the Contractor of any laws



covering the use, handling, storage, disposal of, processing, transport and transfer of Hazardous Materials, the State must order a suspension of Work in writing. The State must proceed to have the Hazardous Material removed or rendered harmless. In the alternative, the State must terminate the affected Work for the State's convenience.

(c) Once the Hazardous Material has been removed or rendered harmless by the State, the Contractor must resume Work as directed in writing by the State. Any determination by the Michigan Department of Community Health or the Michigan Department of Environmental Quality that the Hazardous Material has either been removed or rendered harmless is binding upon the State and Contractor for the purposes of resuming the Work. If any incident with Hazardous Material results in delay not reasonable anticipatable under the circumstances and which is attributable to the State, the applicable SLAs for the affected Work will not be counted in **Section 2.242** for a time as mutually agreed by the parties.

(d) If the Hazardous Material was brought to the site by the Contractor, or results in whole or in part from any violation by the Contractor of any laws covering the use, handling, storage, disposal of, processing, transport and transfer of Hazardous Material, or from any other act or omission within the control of the Contractor, the Contractor must bear its proportionate share of the delay and costs involved in cleaning up the site and removing and rendering harmless the Hazardous Material according to Applicable Laws to the condition approved by applicable regulatory agency(ies).

Michigan has a Consumer Products Rule pertaining to labeling of certain products containing volatile organic compounds. For specific details visit [http://www.michigan.gov/deq/0,1607,7-135-3310\\_4108-173523--,00.html](http://www.michigan.gov/deq/0,1607,7-135-3310_4108-173523--,00.html)

**Refrigeration and Air Conditioning:**

The Contractor must comply with the applicable requirements of Sections 608 and 609 of the Clean Air Act (42 U.S.C. 7671g and 7671h) as each or both apply to this Contract.

**Environmental Performance:**

Waste Reduction Program: Contractor must establish a program to promote cost-effective waste reduction in all operations and facilities covered by this Contract. The Contractor's programs must comply with applicable Federal, State, and local requirements, specifically including Section 6002 of the Resource Conservation and Recovery Act (42 U.S.C. 6962, et seq.).

**2.300 Other Provisions**

**2.311 Forced Labor, Convict Labor, Forced or Indentured Child Labor, or Indentured Servitude Made Materials**

Equipment, materials, or supplies, that will be furnished to the State under this Contract must not be produced in whole or in part by forced labor, convict labor, forced or indentured child labor, or indentured servitude.

"Forced or indentured child labor" means all work or service: exacted from any person under the age of 18 under the menace of any penalty for its nonperformance and for which the worker does not offer himself voluntarily; or performed by any person under the age of 18 under a contract the enforcement of which can be accomplished by process or penalties.



**MAINTENANCE, REPAIR & OPERATIONS (MRO)  
JANITORIAL SERVICES**  
LOCATION SPECIFICATIONS

A. CONTRACT AND CCI INFORMATION

**Camp Grayling - Armory Building #3**

CONTRACT INFORMATION			
NEW CONTRACT START DATE:	<b>1/1/2011</b>	CONTRACT END DATE:	<b>8/31/2014</b>
PREVIOUS CONTRACT #:			
NUMBER OF YEARS:	<b>Four year contract with one, one-year renewal option</b>		
CONTRACTING AGENCY NAME:	<i>DEPARTMENT OF MILITARY AND VETERANS AFFAIRS</i>		
BUILDING NAME AND NUMBER:	<i>ARMORY BUILDING #3</i>		
BUILDING ADDRESS:	<b>Armory Building #3, Camp Grayling</b>		
IS THIS LOCATION CURRENTLY ON CRO "SET ASIDE" STATUS?	Yes <input type="checkbox"/> No <input type="checkbox"/>		
REGION and COUNTY:	<b>Region: North County: Crawford</b>		
PROCUREMENT CONTACT INFORMATION			
PROCUREMENT OFFICE NAME:	<i>KIMBERLY GRAHAM</i>		
PROCUREMENT OFFICE CONTACT NAME:	<i>Kimberly Graham</i>	CONTACT TELEPHONE #:	<i>517-481-7643</i>
PROCUREMENT OFFICE CONTACT E-MAIL:	<i>grahamk@Michigan.gov</i>	CONTACT FACSIMILE #:	<i>517-481-7644</i>
CONTRACT COMPLIANCE INSPECTOR (CCI) / FACILITY MANAGER (FM) NAME:	<i>SFC Rodney Silk</i>	CONTACT TELEPHONE #:	<i>(989) 344-6130</i>
CCI / FM CONTACT E-MAIL:	<u><i>Rodney.silk@us.army.mil</i></u>	CONTACT FACSIMILE #:	<i>(989) 344-6127</i>



B. BUILDING SPECIFICATION INFORMATION

BUILDING LOCATION INFORMATION			
OFFICIAL WORKING DAYS OF BUILDING OCCUPANTS:	<b>M-F</b>	OFFICIAL WORKING HOURS OF BUILDING OCCUPANTS:	<b>730AM - 4:30PM</b>
NUMBER OF EMPLOYEES:	<b>17</b>	APPROXIMATE DAILY VISITORS:	<b>12</b>
IDENTIFY DAYS OF CLEANING SERVICE:	<b>M-W-F</b>	IDENTIFY HOURS OF CLEANING SERVICE:	<b>1:00PM-4:00PM</b>
TOTAL BUILDING SQ. FT. TO BE CLEANED:	<b>9,159</b>	NUMBER OF STORIES IN BUILDING:	<b>2</b>
TOTAL SQ. FT. OF <b>CARPET</b> TO BE CLEANED:	<b>0</b>	AREA(S):	
TOTAL SQ. FT. OF "HIGH TRAFFIC" <b>CARPET</b> AREA(S) TO BE CLEANED:	<b>0</b>	AREA(S):	
TOTAL SQ. FT. OF <b>VINYL</b> TO BE CLEANED:	<b>2,097</b>	AREA(S): <b>Hallways and entryway – upper/lower levels</b>	
TOTAL SQ. FT. OF <b>CERAMIC</b> TO BE CLEANED:	<b>762</b>	AREA(S): <b>Restrooms</b>	
TOTAL SQ. FT. OF <b>CEMENT</b> TO BE CLEANED:	<b>6,300</b>	AREA(S): <b>DRILL/ASSEMBLY CONCRETE FLOOR</b>	
TOTAL SQ. FT. OF <b>TERRAZO</b> TO BE CLEANED:	<b>0</b>	AREA(S): <b>N/A</b>	
TOTAL SQ. FT. OF <b>RUBBER</b> TO BE CLEANED:	<b>0</b>	AREA(S): <b>N/A</b>	
<b>NUMBER OF RESTROOMS IN BUILDING:</b>	<b>4</b>	<b>NUMBER OF TOTAL UNITS FOR BUILDING RESTROOM(S):</b>	<b>27</b>
		<b>NOTE, INCLUDES: SHOWERS, TOILETS, URANILS, SINKS, DRINKING FOUNTIANS SLOP SINK.</b>	
<b>Is window cleaning to be included on this contract?</b> <i>Note: Specify if Interior and / or Exterior and Number of Floors – typically 1<sup>st</sup> Floor for Exterior.</i>	<b>YES, INTERIOR AND 1<sup>ST</sup> FLOOR FOR EXTERIOR.</b>		
<b>Does location have child play area(s), gymnasium, locker room, etc? If so, please identify along with cleaning standard.</b>	<b>LOCKER ROOM'S ARE NOT INCLUDED IN CONTRACT.</b>		
<b>What is the RECOMMENDED Level of Insurance Risk for this Contract?</b> <b>[EXAMPLE: LOW, MODERATE OR HIGH]</b> <b>NOTE: DMB-OAS &amp; AGENCY to determine</b>			
<b>ADDITIONAL INFORMATION:</b> (Note additional building information, including, but not limited to, particular security requirements {keys, etc.} or known building environmental issues that Bidder should be aware of in performing janitorial services for this location):			



**C. DESCRIPTION OF SERVICE NEEDS  
TASK AND FREQUENCIES**

SERVICES	FREQUENCY					
	Daily (Each time scheduled to clean; XX per year)	Weekly (Once per week; 52 times per year)	Monthly (Once per month; 12 times per year)	Quarterly (Once per Quarter; 4 times per year)	Semi (or) Bi-Annual (3 / 2 times per year)	Annual (Once Per Year)
<b>BASIC SERVICES</b>				N/A	N/A	N/A
<b>3. Office Cleaning</b> (Note: The days office cleaning is to occur will be determined by the Facility Manager.)	N/A	N/A	N/A			
a. Vacuum carpet, sweep & damp mop hard surface floor if applicable. Remove spots/stains from carpet.	N/A	N/A	N/A			
b. Empty waste receptacles	N/A	N/A	N/A			
<b>2. Restrooms</b>						
c. Close restroom		3x wkly (156 / yr)				
d. Empty waste receptacles		3x wkly (156 / yr)				
e. Fill dispensers		3x wkly (156 / yr)				
f. Dust		3x wkly (156 / yr)				
g. Clean and disinfect waste receptacles		3x wkly (156 / yr)				
h. Dust mop		3x wkly (156 / yr)				
i. Clean and disinfect sinks		3x wkly (156 / yr)				
j. Clean glass and mirrors		3x wkly (156 / yr)				
iii. Clean and disinfect toilets and urinals		3x wkly (156 / yr)				
j. Clean and disinfect wall around toilets and urinals, stall and entry doors, and partitions between toilets, urinals and sinks. Also perform any obvious spot cleaning.		3x wkly (156 / yr)				
m. Damp mop (Note: Damp mops used in restrooms are not to be used for non-restroom areas.)		3x wkly (156 / yr)				
n. Clean switch, door and kick plates		3x wkly (156 / yr)				
o. Maintain floor drain(s)/traps free of odors		3x wkly (156 / yr)				
p. Service restrooms as requested by Facility Manager		3x wkly (156 / yr)				
<b>3. Drinking Fountains</b>						
a. Clean, disinfect and wipe dry		3x wkly (156 / yr)				
<b>4. Lobbies and Corridors</b>						
i. Empty trash/recyclable paper pick up		3x wkly (156 / yr)				
j. Remove carpet runners, clean floor and replace runners		3x wkly (156 / yr)				
k. Vacuum carpet and runners		3x wkly (156 / yr)				
l. Dust mop		3x wkly (156 / yr)				
m. Damp mop or machine scrub		1x wkly (52 / yr)				



SERVICES	FREQUENCY					
	Daily (Each time scheduled to clean; XX per year)	Weekly (Once per week; 52 times per year)	Monthly (Once per month; 12 times per year)	Quarterly (Once per Quarter; 4 times per year)	Semi (or) Bi-Annual (3 / 2 times per year)	Annual (Once Per Year)
n. Maintain clean glass - includes entrance doors		1x wkly (52 / yr)				
o. Completely dust all fixtures - includes ledges, edges, shelves, exposed pipe, furniture, partitions, door-frames, etc.		1x wkly (52 / yr)				
p. Damp wipe all non-upholstered furniture, tables & counter areas		1x wkly (52 / yr)				
<b>5. Wall /Partition Cleaning / Washing</b>						
k. Spot cleaning - including light switches			1x mo (12 / yr)			
l. Thorough wall / partition vacuuming and washing, as renovations require			1x mo (12 / yr)			
m. Clean partition / glass windows			1x mo (12 / yr)			
<b>6. Stairway Cleaning, including those in parking ramps</b>						
h. Vacuum/dust mop		1x wkly (52 / yr)				
i. Vacuum/dust mop - Winter (November 1 - April 1) for designated areas		1x wkly (52 / yr)				
j. Dust		1x wkly (52 / yr)				
k. Clean w/ disinfectant & wipe dry handrails & doorknobs		1x wkly (52 / yr)				
l. Damp mop		1x wkly (52 / yr)				
m. Damp mop - Winter (November 1-April 1) for designated areas		1x wkly (52 / yr)				
n. Spot clean walls and glass		1x wkly (52 / yr)				
<b>7. Elevator Cleaning</b>						
g. Clean door guide tracks						
h. Dust, damp wipe and wipe dry handrails, cab walls, doors						
i. Vacuum carpet						
<b>9. Thoroughly Clean Store Rooms/Janitor Closets</b>						
			1x mo (12 / yr)			
<b>10. High Use Areas</b>						
Special attention must be given to the areas listed below. Both schedules & duties will be conducted as indicated. The Facility Manager reserves the right to schedule the activities listed in this section. Cleaning to include: vacuum carpet, sweep & damp mop hard surface floors, remove spots/stains from carpet and empty waste receptacles as applicable.						
i. Conference rooms			1x wkly (52 / yr)			
j. Clean drawing boards in conference rooms			1x wkly (52 / yr)			
k. Lunch/break rooms, coffee areas, vending machine areas, concession stands, lounges, recreation areas, computer rooms & adjacent office areas			1x wkly (52 / yr)			



SERVICES	FREQUENCY					
	Daily (Each time scheduled to clean; XX per year)	Weekly (Once per week; 52 times per year)	Monthly (Once per month; 12 times per year)	Quarterly (Once per Quarter; 4 times per year)	Semi (or) Bi-Annual (3 / 2 times per year)	Annual (Once Per Year)
l. Includes cleaning of table and counter tops			1x wkly (52 / yr)			
<b>11. Variable Procedures</b>						
k. Empty exterior ashtrays/trash receptacles & clean all general areas including entrances, during Winter months of November 1 - April 1.			1x wkly (52 / yr)			
l. Empty exterior ashtrays / trash receptacles & clean all general areas including entrances, during Summer months of April 1 - October 31.			1x wkly (52 / yr)			
m. Entry leaf removal/sweeping fall season			1x wkly (52 / yr)			
n. Wash all waste receptacles (inside & out) which present a soiled or odorous condition & disinfect			1x mo (or more if needed) [12 / yr]			
o. Replace waste receptacle liner when soiled or worn			2x mo (or more if needed) [24 / yr]			

SERVICES	FREQUENCY					
	Daily (Each time scheduled to clean; XX per year)	Weekly (Once per week; 52 times per year)	Monthly (Once per month; 12 times per year)	Quarterly (Once per Quarter; 4 times per year)	Semi (or) Bi-Annual (3 / 2 times per year)	Annual (Once Per Year)
<b>PERIODIC SERVICES</b>	N/A	N/A	N/A			
<b>5. General</b>						
k. Clean air bars and vents						
l. Dust/clean baseboards						1X/yr
m. Dust clean blinds, curtains, window treatments						1X/yr
n. Vacuum fabric upholstered furniture						1X/yr
o. Additional/Emergency services						As needed or as requested
<b>6. Intensive Floor Care</b>						
q. Emergency stain / gum removal from carpet						As needed or as requested
r. Spray buff finished hard floors - removing scuff marks included						12X/yr
s. Scrub restroom floors				4X/yr		
t. Clean carpet in high traffic areas						
u. Clean carpet runners / mats				4X/yr		
v. Scrub stairwell floors					2X/yr	
w. Top strip & refinish floors					2X/yr	
x. Strip & refinish all hard surface floors					2X/yr	



SERVICES	FREQUENCY					
	Daily (Each time scheduled to clean; XX per year)	Weekly (Once per week; 52 times per year)	Monthly (Once per month; 12 times per year)	Quarterly (Once per Quarter; 4 times per year)	Semi (or) Bi-Annual (3 / 2 times per year)	Annual (Once Per Year)
PERIODIC SERVICES	N/A	N/A	N/A			
3. Windows						
e. Clean Windows on <b>Exterior</b> of building (inside and outside)					1X/yr	
f. Clean Windows on <b>Interior</b> of building (inside and outside) [i.e., receptionist area, etc.]					1X/yr	

**NOTE:**

Services requested by the Facility Manager and performed by the contractor, which are beyond the scope of this service contract, shall be billed separately at the hourly rate quoted by the contractor for additional / emergency services.

**SUPPLEMENTARY TASKS\***

- To be determined by Contract Compliance Inspector.



NOTES AND ADDITIONAL INFORMATION

- All cleaning schedules are to be established with and approved by the Contract Compliance Inspector (CCI) at the beginning of the contract period. Service delivery begin date will be determined by CCI. Any deviation from the established schedule must be pre-approved by the CCI.
- All periodic services must be priced and invoiced separately from the basic services. Delivery and performance of all periodic services must be pre-approved by the CCI or their designee pursuant to the schedule as approved by the CCI.

**\*\*RESPONSIBILITY FOR REPLENISHABLE SUPPLIES\*\***

<b>Replenishable Item</b>	<b>Provided by</b>
Paper towels	Camp Grayling Facility Engineer Bldg. #36
Liquid hand soap	Camp Grayling Facility Engineer Bldg. #36
Feminine Sanitary vending supplies & Disposal bags	Contractor
Toilet tissue	Camp Grayling Facility Engineer Bldg. #36
Plastic Trash Can Liners	Camp Grayling Facility Engineer Bldg. #36
Air Fresheners	Contractor

**\*\*\* ALL CLEANING SUPPLIES ARE TO BE PROVIDED BY THE CONTRACTOR \*\*\***



**PRICE**

**Michigan Department of Military and Veterans Affairs**

**Location:** Camp Grayling, Armory Building # 3

Square Foot of Area to be cleaned: 9,159 sq. ft.

TOTAL AVERAGE cost per square foot per month for Basic Janitorial Services (do not include periodic services):  
\$.03

TOTAL AVERAGE cost per square foot per year for Basic Janitorial Services (do not include periodic services):  
\$.37

CLEANABLE SQUARE FOOTAGE per hour per person used to determine Basic Janitorial Services (do not include periodic services): 7,269

**C. BASIC JANITORIAL SERVICES** – Daily, weekly, monthly tasks. Refer to Location Specification Sheet for details. (Do NOT include Periodical Services)

One year equals up to a maximum of 248 state working days (if scheduled daily, Monday - Friday). Refer to Location Specification Sheet for cleaning schedule.

**1. DAYTIME CLEANING**

Type of Employee	Number of Employees		Number of Hours/Day		Hourly Rate		Number of Working Days		Total
Cleaners	1	X	1.26	X	\$9.68	X	248	=	\$2,713.12
Specialty Cleaners		X		X	\$	X	248	=	\$
Supervisor Cleaning Time		X		X	\$	X	248	=	\$
Supervisor Non-Cleaning Time		X		X	\$	X	248	=	\$
Insurance & Fringe Benefits (If not included in hourly rate)									\$included
Cost of Supplies, Equipment & Rentals									\$100.00
Profit									\$600.00
<b>Total Yearly Daytime Cleaning (A)</b>									<b>\$3,413.12</b>

**2. NIGHTTIME CLEANING**

Type of Employee	Number of Employees		Number of Hours/Day		Hourly Rate		Number of Working Days		Total
Cleaners		X		X	\$	X	248	=	\$
Specialty Cleaners		X		X	\$	X	248	=	\$
Supervisor Cleaning Time		X		X	\$	X	248	=	\$
Supervisor Non-Cleaning Time		X		X	\$	X	248	=	\$
Insurance & Fringe Benefits (If not included in hourly rate)									\$
Cost of Supplies, Equipment & Rentals									\$
Profit									\$
<b>Total Yearly Nighttime Cleaning (B)</b>									<b>\$</b>



**B. PERIODIC CLEANING SERVICES** - Please list the individual tasks for Quarterly, Semi Annual and Annual services from the Location Specification Sheet.

**1. Quarterly Services** - List the individual tasks for Quarterly services as described on the Location Specification Sheet.

Type of Service (Per LSS)	Total Hours/ Year	Labor Cost / Year		Insurance & Fringe Benefits/Year		Supplies, Equipment & Rentals/ Year		Profit/ Year		Total
Scrub Restroom Floors	10	\$96.00	+	\$20.16	+	\$23.84	+	\$60.00	=	\$200.00
Clean Runners and Mats	6	\$56.00	+	\$13.44	+	\$5.56	+	\$25.00	=	\$100.00
		\$	+	\$	+	\$	+	\$	=	\$
		\$	+	\$	+	\$	+	\$	=	\$
		\$	+	\$	+	\$	+	\$	=	\$
<b>Total Yearly Quarterly Services (C)</b>										\$300.00

**2. Semi-Annual Services** - List the individual tasks for Semi-Annual services as described on the Location Specification Sheet.

Type of Service (Per LSS)	Total Hours/ Year	Labor Cost / Year		Insurance & Fringe Benefits/Year		Supplies, Equipment & Rentals/ Year		Profit/ Year		Total
Scrub Stairwell Floors	6	\$56.00	+	\$13.44	+	\$5.56	+	\$25.00	=	\$100.00
Scrub and Refinish Floors	19	\$192.00	+	\$40.32	+	\$47.68	+	\$120.00	=	\$400.00
Strip and Refinish Floors	30	\$288.00	+	\$60.48	+	\$71.52	+	\$180.00	=	\$600.00
		\$	+	\$	+	\$	+	\$	=	\$
		\$	+	\$	+	\$	+	\$	=	\$
<b>Total Yearly Semi-Annual Services (D)</b>										\$1,100.00

**3. Annual Services** - List the individual tasks for Annual services as described on the Location Specification Sheet.

Type of Service (Per LSS)	Total Hours/ Year	Labor Cost / Year		Insurance & Fringe Benefits/Year		Supplies, Equipment & Rentals/ Year		Profit/ Year		Total
Baseboards	2.5	\$24.00	+	\$5.04	+	\$5.96	+	\$15.00	=	\$50.00
Blinds, Curtains, and Window Treatments	1	\$8.00	+	\$1.68	+	\$1.32	+	\$4.00	=	\$15.00
Vacuum Upholstered Furniture	1	\$8.00	+	\$1.68	+	\$1.32	+	\$4.00	=	\$15.00
Exterior Windows In/Out	7	\$72.00	+	\$15.02	+	\$17.88	+	\$45.00	=	\$150.00
Interior Windows In/Out	2.5	\$24.00	+	\$5.04	+	\$5.96	+	\$15.00	=	\$50.00
<b>Total Yearly Annual Services (E)</b>										\$280.00

**4. Other Services** - List the individual tasks for Other services as described on the Location Specification Sheet.



Type of Service (Per LSS)	Total Hours/ Year	Labor Cost / Year		Insurance & Fringe Benefits/Year		Supplies, Equipment & Rentals/ Year		Profit/ Year		Total
		\$	+	\$	+	\$	+	\$	=	\$
		\$	+	\$	+	\$	+	\$	=	\$
		\$	+	\$	+	\$	+	\$	=	\$
		\$	+	\$	+	\$	+	\$	=	\$
		\$	+	\$	+	\$	+	\$	=	\$
<b>Total Yearly Other Services (F)</b>										\$

**C. FINAL QUOTE**

<b>TOTAL YEARLY COSTS:</b> (A+B+C+D+E+F)	\$5,093.12	<b>(G)</b>
<b>FINAL QUOTE FOR FOUR (4) YEAR BID:</b> (G x 4)	\$20,372.48	

**D. FINAL MONTHLY BID**

<b>FINAL MONTHLY BID:</b> (A+B)/12 *Does not include Periodical Services	\$284.43
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**G. ADDITIONAL SERVICES**

Description	Quote Per Hour
<b>Emergency Services:</b> (Includes cleaning services for emergency situations such as restrooms overflow, etc.)	\$18.00
<b>Infectious Disease Control:</b> (Refer to LSS for a complete description)	\$100.00
<b>Miscellaneous facility maintenance services:</b> (Includes light maintenance such as hanging paper towel dispensers or hanging storage shelves)	\$18.00



**MAINTENANCE, REPAIR & OPERATIONS (MRO)  
JANITORIAL SERVICES  
LOCATION SPECIFICATIONS**

A. CONTRACT AND CCI INFORMATION

**Camp Grayling Army Airfield Armory Building #1135**

CONTRACT INFORMATION			
<b>NEW CONTRACT START DATE:</b>	<b>1/1/2011</b>	<b>CONTRACT END DATE:</b>	8/31/2014
<b>PREVIOUS CONTRACT #:</b>	_____		
<b>NUMBER OF YEARS:</b>	<b>Four year contract with one, one-year renewal option</b>		
<b>CONTRACTING AGENCY NAME:</b>	DEPARTMENT OF MILITARY AND VETERANS AFFAIRS		
<b>BUILDING NAME AND NUMBER:</b>	ARMY AIRFIELD ARMORY BUILDING #1135		
<b>BUILDING ADDRESS:</b>	BUILDING #1135, CAMP GRAYLING		
<b>IS THIS LOCATION CURRENTLY ON CRO "SET ASIDE" STATUS?</b>	Yes <input type="checkbox"/> No <input type="checkbox"/>		
<b>REGION and COUNTY:</b>	<b>Region: North County: Crawford</b>		
PROCUREMENT CONTACT INFORMATION			
<b>PROCUREMENT OFFICE NAME:</b>	<i>KIMBERLY GRAHAM, BUYER MANAGER</i>		
<b>PROCUREMENT OFFICE CONTACT NAME:</b>	<i>Kimberly Graham</i>	<b>CONTACT TELEPHONE #:</b>	517-481-7643
<b>PROCUREMENT OFFICE CONTACT E-MAIL:</b>	<i>grahamk@Michigan.gov</i>	<b>CONTACT FACSIMILE #:</b>	517-481-7644
<b>CONTRACT COMPLIANCE INSPECTOR (CCI) / FACILITY MANAGER (FM) NAME:</b>	<i>SFC Matt Jody</i>	<b>CONTACT TELEPHONE #:</b>	(989) 344-4370
<b>CCI / FM CONTACT E-MAIL:</b>	<i><u>Matthew.jody@us.army.mil</u></i>	<b>CONTACT FACSIMILE #:</b>	(989) 344-4354



B. BUILDING SPECIFICATION INFORMATION

BUILDING LOCATION INFORMATION			
OFFICIAL WORKING DAYS OF BUILDING OCCUPANTS:	<b>M-F</b>	OFFICIAL WORKING HOURS OF BUILDING OCCUPANTS:	<b>7:00AM-4:00PM</b>
NUMBER OF EMPLOYEES:	<b>15</b>	APPROXIMATE DAILY VISITORS:	<b>5</b>
IDENTIFY DAYS OF CLEANING SERVICE:	<b>M-W-F</b>	IDENTIFY HOURS OF CLEANING SERVICE:	<b>7:00AM-4:00PM</b>
TOTAL BUILDING SQ. FT. TO BE CLEANED:	<b>5,446</b>	NUMBER OF STORIES IN BUILDING:	<b>1</b>
TOTAL SQ. FT. OF <b>CARPET</b> TO BE CLEANED:	<b>2,918</b>	AREA(S): <b>Offices, hallways and break room</b>	
TOTAL SQ. FT. OF "HIGH TRAFFIC" <b>CARPET</b> AREA(S) TO BE CLEANED:	<b>438</b>	AREA(S): <b>Hallways</b>	
TOTAL SQ. FT. OF <b>VINYL</b> TO BE CLEANED:	<b>113</b>	AREA(S): <b>SMALL RESTROOMS</b>	
TOTAL SQ. FT. OF <b>CERAMIC</b> TO BE CLEANED:	<b>500</b>	AREA(S): <b>Main Restrooms</b>	
TOTAL SQ. FT. OF <b>CEMENT</b> TO BE CLEANED:	<b>1,915</b>	AREA(S): <b>Locker rooms</b>	
TOTAL SQ. FT. OF <b>TERRAZO</b> TO BE CLEANED:	<b>0</b>	AREA(S):	
TOTAL SQ. FT. OF <b>RUBBER</b> TO BE CLEANED:	<b>0</b>	AREA(S):	
<b>NUMBER OF RESTROOMS IN BUILDING:</b>	<b>4</b>	<b>NUMBER OF TOTAL UNITS FOR BUILDING RESTROOM(S):</b>	<b>21</b>
		<b>NOTE, INCLUDES: SHOWERS, TOILETS, URANILS, SINKS, DRINKING FOUNTAINS AND SLOP SINK.</b>	
<b>Is window cleaning to be included on this contract?</b> <i>Note: Specify if Interior and / or Exterior and Number of Floors – typically 1<sup>st</sup> Floor for Exterior.</i>	<b>YES, INTERIOR AND EXTERIOR, 1<sup>ST</sup> FLOOR FOR EXTERIOR</b>		
<b>Does location have child play area(s), gymnasium, locker room, etc? If so, please identify along with cleaning standard.</b>	<b>MEN'S AND WOMEN'S LOCKER ROOM</b>		
<b>What is the RECOMMENDED Level of Insurance Risk for this Contract?</b> <b>[EXAMPLE: LOW, MODERATE OR HIGH]</b> <b>NOTE: DMB-OAS &amp; AGENCY to determine</b>			
<b>ADDITIONAL INFORMATION:</b> (Note additional building information, including, but not limited to, particular security requirements {keys, etc.} or known building environmental issues that Bidder should be aware of in performing janitorial services for this location):			



**C. DESCRIPTION OF SERVICE NEEDS**  
**TASK AND FREQUENCIES**

SERVICES	FREQUENCY					
	Daily (Each time scheduled to clean; XX per year)	Weekly (Once per week; 52 times per year)	Monthly (Once per month; 12 times per year)	Quarterly (Once per Quarter; 4 times per year)	Semi (or) Bi- Annual (3 / 2 times per year)	Annual (Once Per Year)
<b>BASIC SERVICES</b>				N/A	N/A	N/A
<b>4. Office Cleaning</b> (Note: The days office cleaning is to occur will be determined by the Facility Manager.)						
a. Vacuum carpet, sweep & damp mop hard surface floor if applicable. Remove spots/stains from carpet.		1x wkly (52 / yr)				
b. Empty waste receptacles		3x wkly (156 / yr)				
<b>2. Restrooms</b>						
d. Close restroom		3x wkly (156 / yr)				
e. Empty waste receptacles		3x wkly (156 / yr)				
f. Fill dispensers		3x wkly (156 / yr)				
g. Dust		3x wkly (156 / yr)				
h. Clean and disinfect waste receptacles		3x wkly (156 / yr)				
i. Dust mop		3x wkly (156 / yr)				
j. Clean and disinfect sinks		3x wkly (156 / yr)				
k. Clean glass and mirrors		3x wkly (156 / yr)				
iv. Clean and disinfect toilets and urinals		3x wkly (156 / yr)				
k. Clean and disinfect wall around toilets and urinals, stall and entry doors, and partitions between toilets, urinals and sinks. Also perform any obvious spot cleaning.		3x wkly (156 / yr)				
q. Damp mop (Note: Damp mops used in restrooms are not to be used for non-restroom areas.)		3x wkly (156 / yr)				
r. Vacuum carpet if applicable		3x wkly (156 / yr)				
s. Maintain floor drain(s)/traps free of odors		3x wkly (156 / yr)				
t. Service restrooms as requested by Facility Manager		3x wkly (156 / yr)				
<b>3. Drinking Fountains</b>						
a. Clean, disinfect and wipe dry		3x wkly (156 / yr)				
<b>4. Lobbies and Corridors</b>						
q. Empty trash/recyclable paper pick up		3x wkly (156 / yr)				
r. Remove carpet runners, clean floor and replace runners		3x wkly (156 / yr)				
s. Vacuum carpet and runners		3x wkly (156 / yr)				
t. Dust mop		3x wkly (156 / yr)				
u. Damp mop or machine scrub		3x wkly (156 / yr)				
v. Maintain clean glass - includes entrance doors		3x wkly (156 / yr)				



SERVICES	FREQUENCY					
	Daily (Each time scheduled to clean; XX per year)	Weekly (Once per week; 52 times per year)	Monthly (Once per month; 12 times per year)	Quarterly (Once per Quarter; 4 times per year)	Semi (or) Bi- Annual (3 / 2 times per year)	Annual (Once Per Year)
w. Completely dust all fixtures - includes ledges, edges, shelves, exposed pipe, furniture, partitions, door-frames, etc.		3x wkly (156 / yr)				
x. Damp wipe all non-upholstered furniture, tables & counter areas		3x wkly (156 / yr)				
<b>5. Wall /Partition Cleaning / Washing</b>						
n. Spot cleaning - including light switches			1x mo (12 / yr)			
o. Thorough wall / partition vacuuming and washing, as renovations require			1x mo (12 / yr)			
p. Clean partition / glass windows			1x mo (12 / yr)			
<b>6. Stairway Cleaning, including those in parking ramps</b>						
o. Vacuum/dust mop						
p. Vacuum/dust mop - Winter (November 1 - April 1) for designated areas						
q. Dust						
r. Clean w/ disinfectant & wipe dry handrails & doorknobs						
s. Damp mop						
t. Damp mop - Winter (November 1-April 1) for designated areas						
u. Spot clean walls and glass						
<b>7. Elevator Cleaning</b>						
j. Clean door guide tracks						
k. Dust, damp wipe and wipe dry handrails, cab walls, doors						
l. Vacuum carpet						
<b>9. Thoroughly Clean Store Rooms/Janitor Closets</b>						
			1x mo (12 / yr)			
<b>10. High Use Areas</b> Special attention must be given to the areas listed below. Both schedules & duties will be conducted as indicated. The Facility Manager reserves the right to schedule the activities listed in this section. Cleaning to include: vacuum carpet, sweep & damp mop hard surface floors, remove spots/stains from carpet and empty waste receptacles as applicable.						
m. Conference rooms		1x wkly (52 / yr)				
n. Clean drawing boards in conference rooms		1x wkly (52/ yr)				
o. Lunch/break rooms, coffee areas, vending machine areas, concession stands, lounges, recreation areas, computer rooms & adjacent office areas		1x wkly (52 / yr)				
p. Includes cleaning of table and counter tops		1x wkly (52 / yr)				
<b>11. Variable Procedures</b>						



SERVICES	FREQUENCY					
	Daily (Each time scheduled to clean; XX per year)	Weekly (Once per week; 52 times per year)	Monthly (Once per month; 12 times per year)	Quarterly (Once per Quarter; 4 times per year)	Semi (or) Bi- Annual (3 / 2 times per year)	Annual (Once Per Year)
p. Empty exterior ashtrays/trash receptacles & clean all general areas including entrances, during Winter months of November 1 - April 1.		1x wk (52 / yr)				
q. Empty exterior ashtrays / trash receptacles & clean all general areas including entrances, during Summer months of April 1 - October 31.		1x wk (52 / yr)				
r. Entry leaf removal/sweeping fall season		1x wk (or more if needed) [52 / yr]				
s. Wash all waste receptacles (inside & out) which present a soiled or odorous condition & disinfect			1x mo (or more if needed) [12 / yr]			
t. Replace waste receptacle liner when soiled or worn			2x mo (or more if needed) [24 / yr]			

SERVICES	FREQUENCY					
	Daily (Each time scheduled to clean; XX per year)	Weekly (Once per week; 52 times per year)	Monthly (Once per month; 12 times per year)	Quarterly (Once per Quarter; 4 times per year)	Semi (or) Bi- Annual (3 / 2 times per year)	Annual (Once Per Year)
<b>PERIODIC SERVICES</b>	N/A	N/A	N/A			
<b>7. General</b>						
p. Clean air bars and vents						
q. Dust/clean baseboards						1X/yr
r. Dust clean blinds, curtains, window treatments						1X/yr
s. Vacuum fabric upholstered furniture						1X/yr
t. Additional/Emergency services						As needed or as requested
<b>8. Intensive Floor Care</b>						
y. Emergency stain / gum removal from carpet						As needed or as requested
z. Spray buff finished hard floors - removing scuff marks included						12X/yr
aa. Scrub restroom floors				4X/yr		
bb. Clean carpet in high traffic areas					3X/yr	
cc. Clean carpet runners / mats					3X/yr	
dd. Scrub stairwell floors						
ee. Top strip & refinish floors						1X/yr
ff. Strip & refinish all hard surface floors						1X/yr



SERVICES	FREQUENCY					
	Daily (Each time scheduled to clean; XX per year)	Weekly (Once per week; 52 times per year)	Monthly (Once per month; 12 times per year)	Quarterly (Once per Quarter; 4 times per year)	Semi (or) Bi- Annual (3 / 2 times per year)	Annual (Once Per Year)
PERIODIC SERVICES	N/A	N/A	N/A			
3. Windows						
g. Clean Windows on <b>Exterior</b> of building (inside and outside)						1X/yr
h. Clean Windows on <b>Interior</b> of building (inside and outside) [i.e., receptionist area, etc.]						1X/yr

**NOTE:**

Services requested by the Facility Manager and performed by the contractor, which are beyond the scope of this service contract, shall be billed separately at the hourly rate quoted by the contractor for additional / emergency services.

SUPPLEMENTARY TASKS\*

- a. To be determined by Contract Compliance Inspector.



NOTES AND ADDITIONAL INFORMATION

- All cleaning schedules are to be established with and approved by the Contract Compliance Inspector (CCI) at the beginning of the contract period. Service delivery begin date will be determined by CCI. Any deviation from the established schedule must be pre-approved by the CCI.
- All periodic services must be priced and invoiced separately from the basic services. Delivery and performance of all periodic services must be pre-approved by the CCI or their designee pursuant to the schedule as approved by the CCI.

**\*\*RESPONSIBILITY FOR REPLENISHABLE SUPPLIES\*\***

<b>Replenishable Item</b>	<b>Provided by</b>
Paper towels	Camp Grayling Facility Engineer Bldg. #36
Liquid hand soap	Camp Grayling Facility Engineer Bldg. #36
Feminine Sanitary vending supplies & Disposal bags	Contractor
Toilet tissue	Camp Grayling Facility Engineer Bldg. #36
Plastic Trash Can Liners	Camp Grayling Facility Engineer Bldg. #36
Air Fresheners	Contractor

**\*\*\* ALL CLEANING SUPPLIES ARE TO BE PROVIDED BY THE CONTRACTOR \*\*\***



**PRICE**

**Michigan Department of Military and Veterans Affairs**

**Location:** Camp Grayling, Army Airfield Armory Building #1135

Square Foot of Area to be cleaned: 5,446 sq. ft.

TOTAL AVERAGE cost per square foot per month for Basic Janitorial Services (do not include periodic services): \$.04

TOTAL AVERAGE cost per square foot per year for Basic Janitorial Services (do not include periodic services): \$.51

CLEANABLE SQUARE FOOTAGE per hour per person used to determine Basic Janitorial Services (do not include periodic services): 6,051

**D. BASIC JANITORIAL SERVICES** – Daily, weekly, monthly tasks. Refer to Location Specification Sheet for details. (Do NOT include Periodical Services)

One year equals up to a maximum of 248 state working days (if scheduled daily, Monday - Friday). Refer to Location Specification Sheet for cleaning schedule.

**1. DAYTIME CLEANING**

Type of Employee	Number of Employees		Number of Hours/Day		Hourly Rate		Number of Working Days		Total
Cleaners	1	X	.9	X	\$9.68	X	248	=	\$2,160.57
Specialty Cleaners		X		X	\$	X	248	=	\$
Supervisor Cleaning Time		X		X	\$	X	248	=	\$
Supervisor Non-Cleaning Time		X		X	\$	X	248	=	\$
Insurance & Fringe Benefits (If not included in hourly rate)									\$included
Cost of Supplies, Equipment & Rentals									\$65.00
Profit									\$600.00
<b>Total Yearly Daytime Cleaning (A)</b>									<b>\$2,825.57</b>

**2. NIGHTTIME CLEANING**

Type of Employee	Number of Employees		Number of Hours/Day		Hourly Rate		Number of Working Days		Total
Cleaners		X		X	\$	X	248	=	\$
Specialty Cleaners		X		X	\$	X	248	=	\$
Supervisor Cleaning Time		X		X	\$	X	248	=	\$
Supervisor Non-Cleaning Time		X		X	\$	X	248	=	\$
Insurance & Fringe Benefits (If not included in hourly rate)									\$
Cost of Supplies, Equipment & Rentals									\$
Profit									\$
<b>Total Yearly Nighttime Cleaning (B)</b>									<b>\$</b>



**B. PERIODIC CLEANING SERVICES** - Please list the individual tasks for Quarterly, Semi Annual and Annual services from the Location Specification Sheet.

**1. Quarterly Services** - List the individual tasks for Quarterly services as described on the Location Specification Sheet.

Type of Service (Per LSS)	Total Hours/ Year	Labor Cost / Year		Insurance & Fringe Benefits/Year		Supplies, Equipment & Rentals/ Year		Profit/ Year		Total
Scrub Restroom Floors	16	\$160.00	+	\$33.60	+	\$16.40	+	\$90.00	=	\$300.00
		\$	+	\$	+	\$	+	\$	=	\$
		\$	+	\$	+	\$	+	\$	=	\$
		\$	+	\$	+	\$	+	\$	=	\$
		\$	+	\$	+	\$	+	\$	=	\$
<b>Total Yearly Quarterly Services (C)</b>										\$300.00

**2. Semi-Annual Services** - List the individual tasks for Semi-Annual services as described on the Location Specification Sheet.

Type of Service (Per LSS)	Total Hours/ Year	Labor Cost / Year		Insurance & Fringe Benefits/Year		Supplies, Equipment & Rentals/ Year		Profit/ Year		Total
Clean Carpet- High Traffic	16	\$160.00	+	\$33.60	+	\$16.40	+	\$90.00	=	\$300.00
Clean Runners and Mats	25	\$24.00	+	\$5.04	+	\$5.96	+	\$15.00	=	\$50.00
		\$	+	\$	+	\$	+	\$	=	\$
		\$	+	\$	+	\$	+	\$	=	\$
		\$	+	\$	+	\$	+	\$	=	\$
<b>Total Yearly Semi-Annual Services (D)</b>										\$350.00

**3. Annual Services** - List the individual tasks for Annual services as described on the Location Specification Sheet.

Type of Service (Per LSS)	Total Hours/ Year	Labor Cost / Year		Insurance & Fringe Benefits/Year		Supplies, Equipment & Rentals/ Year		Profit/ Year		Total
Baseboards	2.5	\$24.00	+	\$5.04	+	\$5.96	+	\$15.00	=	\$50.00
Blinds, Curtains, and Window Treatments	2.5	\$24.00	+	\$5.04	+	\$5.96	+	\$15.00	=	\$50.00
Vacuum Upholstered Furniture	2.5	\$24.00	+	\$5.04	+	\$5.96	+	\$15.00	=	\$50.00
Scrub and Refinish Floors	2.5	\$24.00	+	\$5.04	+	\$5.96	+	\$15.00	=	\$50.00
Strip and Refinish Floors	2.5	\$24.00	+	\$5.04	+	\$5.96	+	\$15.00	=	\$50.00
Exterior Windows In/Out	2.5	\$24.00	+	\$5.04	+	\$5.96	+	\$15.00	=	\$50.00
Interior Windows In/Out	2.5	\$24.00	+	\$5.04	+	\$5.96	+	\$15.00	=	\$50.00
<b>Total Yearly Annual Services (E)</b>										\$350.00

**4. Other Services** - List the individual tasks for Other services as described on the Location Specification Sheet.



Type of Service (Per LSS)	Total Hours/ Year	Labor Cost / Year		Insurance & Fringe Benefits/Year		Supplies, Equipment & Rentals/ Year		Profit/ Year		Total
		\$	+	\$	+	\$	+	\$	=	\$
		\$	+	\$	+	\$	+	\$	=	\$
		\$	+	\$	+	\$	+	\$	=	\$
		\$	+	\$	+	\$	+	\$	=	\$
		\$	+	\$	+	\$	+	\$	=	\$
<b>Total Yearly Other Services (F)</b>										\$

**C. FINAL QUOTE**

<b>TOTAL YEARLY COSTS:</b> (A+B+C+D+E+F)	\$3,825.57	<b>(G)</b>
<b>FINAL QUOTE FOR FOUR (4) YEAR BID:</b> (G x 4)	\$15,302.28	

**D. FINAL MONTHLY BID**

<b>FINAL MONTHLY BID:</b> (A+B)/12 *Does not include Periodical Services	\$235.46
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**E. ADDITIONAL SERVICES**

Description	Quote Per Hour
<b>Emergency Services:</b> (Includes cleaning services for emergency situations such as restrooms overflow, etc.)	\$18.00
<b>Infectious Disease Control:</b> (Refer to LSS for a complete description)	\$100.00
<b>Miscellaneous facility maintenance services:</b> (Includes light maintenance such as hanging paper towel dispensers or hanging storage shelves)	\$18.00



**MAINTENANCE, REPAIR & OPERATIONS (MRO)  
JANITORIAL SERVICES  
LOCATION SPECIFICATIONS**

A. CONTRACT AND CCI INFORMATION **Camp Grayling Fitness Center, Bldg. #358**

CONTRACT INFORMATION			
<b>NEW CONTRACT START DATE:</b>	<b>1/1/2011</b>	<b>CONTRACT END DATE:</b>	8/31/2014
<b>PREVIOUS CONTRACT #:</b>	NA		
<b>NUMBER OF YEARS:</b>	<b>Four year contract with one, one-year renewal option</b>		
<b>CONTRACTING AGENCY NAME:</b>	MICHIGAN DEPARTMENT OF MILITARY AND VETERANS AFFAIRS		
<b>BUILDING NAME AND NUMBER:</b>	FITNESS CENTER BUILDING #358		
<b>BUILDING ADDRESS:</b>	Building #358, Camp Grayling		
<b>IS THIS LOCATION CURRENTLY ON CRO "SET ASIDE" STATUS?</b>	Yes <input type="checkbox"/> No <input type="checkbox"/>		
<b>REGION and COUNTY:</b>	<b>Region: North County: Crawford</b>		
PROCUREMENT CONTACT INFORMATION			
<b>PROCUREMENT OFFICE NAME:</b>	<i>KIMBERLY GRAHAM, BUYER MANAGER</i>		
<b>PROCUREMENT OFFICE CONTACT NAME:</b>	<i>Kimberly Graham</i>	<b>CONTACT TELEPHONE #:</b>	517-481-7643
<b>PROCUREMENT OFFICE CONTACT E-MAIL:</b>	<i>grahamk@Michigan.gov</i>	<b>CONTACT FACISIMILE #:</b>	517-481-7644
<b>CONTRACT COMPLIANCE INSPECTOR (CCI) / FACILITY MANAGER (FM) NAME:</b>	<i>Mr. Gerry St.Germain</i>	<b>CONTACT TELEPHONE #:</b>	(989) 344-6190
<b>CCI / FM CONTACT E-MAIL:</b>	<i><u>gerry.stgermain@us</u> <u>.army.mil</u></i>	<b>CONTACT FACISIMILE #:</b>	(989) 344-6188



B. BUILDING SPECIFICATION INFORMATION

<b>BUILDING LOCATION INFORMATION</b>			
OFFICIAL WORKING DAYS OF BUILDING OCCUPANTS:	<b>24/7</b>	OFFICIAL WORKING HOURS OF BUILDING OCCUPANTS:	<b>24/7</b>
NUMBER OF EMPLOYEES:		APPROXIMATE DAILY VISITORS:	<b>60-100</b>
IDENTIFY DAYS OF CLEANING SERVICE:	<b>M-F</b>	IDENTIFY HOURS OF CLEANING SERVICE:	<b>7:30AM-4:30PM</b>
TOTAL BUILDING SQ. FT. TO BE CLEANED:	<b>3,300</b>	NUMBER OF STORIES IN BUILDING:	<b>1</b>
TOTAL SQ. FT. OF <b>CARPET</b> TO BE CLEANED:	<b>2,600</b>	AREA(S): <b>Exercise/Weight Room</b>	
TOTAL SQ. FT. OF "HIGH TRAFFIC" <b>CARPET</b> AREA(S) TO BE CLEANED:	900	AREA(S): <b>Entryway and center of room</b>	
TOTAL SQ. FT. OF <b>VINYL</b> TO BE CLEANED:	<b>0</b>	AREA(S):	
TOTAL SQ. FT. OF <b>CERAMIC</b> TO BE CLEANED:	<b>700</b>	AREA(S): <b>Restrooms</b>	
TOTAL SQ. FT. OF <b>CEMENT</b> TO BE CLEANED:	<b>0</b>	AREA(S):	
TOTAL SQ. FT. OF <b>TERRAZO</b> TO BE CLEANED:	<b>0</b>	AREA(S):	
TOTAL SQ. FT. OF <b>RUBBER</b> TO BE CLEANED:	<b>0</b>	AREA(S):	
<b>NUMBER OF RESTROOMS IN BUILDING:</b>	<b>3</b>	<b>NUMBER OF TOTAL UNITS FOR BUILDING RESTROOM(S):</b>	<b>26</b>
		<b>NOTE, INCLUDES: SHOWERS, TOILETS, URANILS, SINKS. AND DRINKING FOUNTIAN</b>	
<b>Is window cleaning to be included on this contract?</b>  <b>Note: Specify if Interior and / or Exterior and Number of Floors – typically 1<sup>st</sup> Floor for Exterior.</b>	<b>YES, INTERIOR AND EXTERIOR</b>		
<b>Does location have child play area(s), gymnasium, locker room, etc? If so, please identify along with cleaning standard.</b>	<b>EXERCISE/WEIGHT ROOM AND SMALL LOCKER ROOMS</b>		
<b>What is the RECOMMENDED Level of Insurance Risk for this Contract?</b> <b>[EXAMPLE: LOW, MODERATE OR HIGH]</b> <b>NOTE: DMB-OAS &amp; AGENCY to determine</b>			
<b>ADDITIONAL INFORMATION:</b> (Note additional building information, including, but not limited to, particular security requirements {keys, etc.} or known building environmental issues that Bidder should be aware of in performing janitorial services for this location):			



**C. DESCRIPTION OF SERVICE NEEDS**  
**TASK AND FREQUENCIES**

SERVICES	FREQUENCY					
	Daily (Each time scheduled to clean; XX per year)	Weekly (Once per week; 52 times per year)	Monthly (Once per month; 12 times per year)	Quarterly (Once per Quarter; 4 times per year)	Semi (or) Bi- Annual (3 / 2 times per year)	Annual (Once Per Year)
<b>BASIC SERVICES</b>				N/A	N/A	N/A
<b>5. EXERCISE/WEIGHT ROOM</b> (Note: The days office cleaning is to occur will be determined by the Facility Manager.)						
a. Vacuum carpet, sweep & damp mop hard surface floor if applicable. Remove spots/stains from carpet.	1x day (248 / yr)					
b. Empty waste receptacles	1x day (248 / yr)					
<b>2. Restrooms</b>						
e. Close restroom	1x day (248 / yr)					
f. Empty waste receptacles	1x day (248 / yr)					
g. Fill dispensers	1x day (248 / yr)					
h. Dust	1x day (248 / yr)					
i. Clean and disinfect waste receptacles	1x day (248 / yr)					
j. Dust mop	1x day (248 / yr)					
k. Clean and disinfect sinks	1x day (248 / yr)					
l. Clean glass and mirrors	1x day (248 / yr)					
v. Clean and disinfect toilets and urinals	1x day (248 / yr)					
l. Clean and disinfect wall around toilets and urinals, stall and entry doors, and partitions between toilets, urinals and sinks. Also perform any obvious spot cleaning.	1x day (248 / yr)					
u. Damp mop (Note: Damp mops used in restrooms are not to be used for non-restroom areas.)	1x day (248 / yr)					
v. Vacuum carpet if applicable	1x day (248 / yr)					
w. Maintain floor drain(s)/traps free of odors	1x day (248 / yr)					
x. Service restrooms as requested by Facility Manager	1x day (248 / yr)					
<b>3. Drinking Fountains</b>						
a. Clean, disinfect and wipe dry	1x day (248 / yr)					
<b>4. Lobbies and Corridors</b>						
y. Empty trash/recyclable paper pick up						



SERVICES	FREQUENCY					
	Daily (Each time scheduled to clean; XX per year)	Weekly (Once per week; 52 times per year)	Monthly (Once per month; 12 times per year)	Quarterly (Once per Quarter; 4 times per year)	Semi (or) Bi- Annual (3 / 2 times per year)	Annual (Once Per Year)
z. Remove carpet runners, clean floor and replace runners	1x day (248 / yr)					
aa. Vacuum carpet and runners						
bb. Dust mop						
cc. Damp mop or machine scrub						
dd. Maintain clean glass - includes entrance doors						
ee. Completely dust all fixtures - includes ledges, edges, shelves, exposed pipe, furniture, partitions, door-frames, etc.						
ff. Damp wipe all non-upholstered furniture, tables & counter areas						
<b>5. Wall /Partition Cleaning / Washing</b>						
q. Spot cleaning - including light switches			1x mo (12 / yr)			
r. Thorough wall / partition vacuuming and washing, as renovations require			1x mo (12 / yr)			
s. Clean partition / glass windows			1x mo (12 / yr)			
<b>6. Stairway Cleaning, including those in parking ramps</b>						
v. Vacuum/dust mop						
w. Vacuum/dust mop - Winter (November 1 - April 1) for designated areas						
x. Dust						
y. Clean w/ disinfectant & wipe dry handrails & doorknobs						
z. Damp mop						
aa. Damp mop - Winter (November 1-April 1) for designated areas						
bb. Spot clean walls and glass						
<b>7. Elevator Cleaning</b>						
m. Clean door guide tracks						
n. Dust, damp wipe and wipe dry handrails, cab walls, doors						
o. Vacuum carpet						
<b>9. Thoroughly Clean Store Rooms/Janitor</b>			1x mo			



SERVICES	FREQUENCY					
	Daily (Each time scheduled to clean; XX per year)	Weekly (Once per week; 52 times per year)	Monthly (Once per month; 12 times per year)	Quarterly (Once per Quarter; 4 times per year)	Semi (or) Bi- Annual (3 / 2 times per year)	Annual (Once Per Year)
<b>Closets</b>			(12 / yr)			
<b>10. High Use Areas</b> Special attention must be given to the areas listed below. Both schedules & duties will be conducted as indicated. The Facility Manager reserves the right to schedule the activities listed in this section. Cleaning to include: vacuum carpet, sweep & damp mop hard surface floors, remove spots/stains from carpet and empty waste receptacles as applicable.						
q. Conference rooms						
r. Clean drawing boards in conference rooms						
s. Lunch/break rooms, coffee areas, vending machine areas, concession stands, lounges, recreation areas, computer rooms & adjacent office areas						
t. Includes cleaning of table and counter tops						
<b>11. Variable Procedures</b>						
u. Empty exterior ashtrays/trash receptacles & clean all general areas including entrances, during Winter months of November 1 - April 1.			1x mo (12 / yr)			
v. Empty exterior ashtrays / trash receptacles & clean all general areas including entrances, during Summer months of April 1 - October 31.			1x mo (12 / yr)			
w. Entry leaf removal/sweeping fall season		(or more if needed) [52 / yr]	1x mo (12 / yr)			
x. Wash all waste receptacles (inside & out) which present a soiled or odorous condition & disinfect			1x mo (or more if needed) [12 / yr]			
y. Replace waste receptacle liner when soiled or worn		1x wkly (52 / yr)				

SERVICES	FREQUENCY
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	Daily (Each time scheduled to clean; XX per year)	Weekly (Once per week; 52 times per year)	Monthly (Once per month; 12 times per year)	Quarterly (Once per Quarter; 4 times per year)	Semi (or) Bi- Annual (3 / 2 times per year)	Annual (Once Per Year)
<b>PERIODIC SERVICES</b>	N/A	N/A	N/A			
<b>9. General</b>						
u. Clean air bars and vents						
v. Dust/clean baseboards					1X/yr	
w. Dust clean blinds, curtains, window treatments					1X/yr	
x. Vacuum fabric upholstered furniture						
y. Additional/Emergency services						As needed or as re- quested
<b>10. Intensive Floor Care</b>						
gg. Emergency stain / gum removal from carpet						As needed or as re- quested
hh. Spray buff finished hard floors - removing scuff marks included						12X/yr
ii. Scrub restroom floors				4X/yr		
jj. Clean carpet in high traffic areas					3X/yr	
kk. Clean carpet runners / mats					3X/yr	
ll. Scrub stairwell floors						
mm. Top strip & refinish floors						1X/yr
nn. Strip & refinish all hard surface floors						1X/yr
<b>3. Windows</b>						
i. Clean Windows on <b>Exterior</b> of building (inside and outside)					1X / yr	
j. Clean Windows on <b>Interior</b> of building (inside and outside) [i.e., receptionist area, etc.]					1X / yr	

**NOTE:**

Services requested by the Facility Manager and performed by the contractor, which are beyond the scope of this service contract, shall be billed separately at the hourly rate quoted by the contractor for additional / emergency services.

**SUPPLEMENTARY TASKS\***

a. To be determined by Contract Compliance Inspector.

**Vendor is also responsible for properly and thoroughly cleaning two (2) sauna's in compliance with manufacturer's recommendations. (Clean walls, ceiling, benches, and floor as a minimum) Frequency: (1x wkly)**



NOTES AND ADDITIONAL INFORMATION

- All cleaning schedules are to be established with and approved by the Contract Compliance Inspector (CCI) at the beginning of the contract period. Service delivery begin date will be determined by CCI. Any deviation from the established schedule must be pre-approved by the CCI.
- All periodic services must be priced and invoiced separately from the basic services. Delivery and performance of all periodic services must be pre-approved by the CCI or their designee pursuant to the schedule as approved by the CCI.

**\*\*RESPONSIBILITY FOR REPLENISHABLE SUPPLIES\*\***

<b>Replenishable Item</b>	<b>Provided by</b>
Paper towels	Camp Grayling Facility Engineer Bldg. #36
Liquid hand soap/Hair & Body Wash	Camp Grayling Facility Engineer Bldg. #36
Feminine Sanitary vending supplies & Disposal bags	Contractor
Toilet tissue	Camp Grayling Facility Engineer Bldg. #36
Plastic Trash Can Liners	Camp Grayling Facility Engineer Bldg. #36
Air Fresheners	Contractor

**\*\*\* ALL CLEANING SUPPLIES ARE TO BE PROVIDED BY THE CONTRACTOR \*\*\***



**PRICE**

**Michigan Department of Military and Veterans Affairs**

**Location:** Camp Grayling, Fitness Center Building #358

Square Foot of Area to be cleaned: 3,300 sq. ft.

TOTAL AVERAGE cost per square foot per month for Basic Janitorial Services (do not include periodic services):  
\$.07

TOTAL AVERAGE cost per square foot per year for Basic Janitorial Services (do not include periodic services):  
\$.93

CLEANABLE SQUARE FOOTAGE per hour per person used to determine Basic Janitorial Services (do not include periodic services): 3,300

**E. BASIC JANITORIAL SERVICES** – Daily, weekly, monthly tasks. Refer to Location Specification Sheet for details. (Do NOT include Periodical Services)

One year equals up to a maximum of 248 state working days (if scheduled daily, Monday - Friday). Refer to Location Specification Sheet for cleaning schedule.

**1. DAYTIME CLEANING**

Type of Employee	Number of Employees		Number of Hours/Day		Hourly Rate		Number of Working Days		Total
Cleaners	1	X	1	X	\$9.68	X	248	=	\$2,400.64
Specialty Cleaners		X		X	\$	X	248	=	\$
Supervisor Cleaning Time		X		X	\$	X	248	=	\$
Supervisor Non-Cleaning Time		X		X	\$	X	248	=	\$
Insurance & Fringe Benefits (If not included in hourly rate)									\$included
Cost of Supplies, Equipment & Rentals									\$75.00
Profit									\$600.00
<b>Total Yearly Daytime Cleaning (A)</b>									<b>\$3,075.64</b>

**2. NIGHTTIME CLEANING**

Type of Employee	Number of Employees		Number of Hours/Day		Hourly Rate		Number of Working Days		Total
Cleaners		X		X	\$	X	248	=	\$
Specialty Cleaners		X		X	\$	X	248	=	\$
Supervisor Cleaning Time		X		X	\$	X	248	=	\$
Supervisor Non-Cleaning Time		X		X	\$	X	248	=	\$
Insurance & Fringe Benefits (If not included in hourly rate)									\$
Cost of Supplies, Equipment & Rentals									\$
Profit									\$
<b>Total Yearly Nighttime Cleaning (B)</b>									<b>\$</b>

**B. PERIODIC CLEANING SERVICES** - Please list the individual tasks for Quarterly, Semi Annual and Annual services from the Location Specification Sheet.



**1. Quarterly Services** - List the individual tasks for Quarterly services as described on the Location Specification Sheet.

Type of Service (Per LSS)	Total Hours/Year	Labor Cost / Year		Insurance & Fringe Benefits/Year		Supplies, Equipment & Rentals/Year		Profit/Year		Total
Scrub Restroom Floors	10	\$96.00	+	\$20.16	+	\$23.64	+	\$60.00	=	\$200.00
		\$	+	\$	+	\$	+	\$	=	\$
		\$	+	\$	+	\$	+	\$	=	\$
		\$	+	\$	+	\$	+	\$	=	\$
		\$	+	\$	+	\$	+	\$	=	\$
<b>Total Yearly Quarterly Services (C)</b>										\$200.00

**2. Semi-Annual Services** - List the individual tasks for Semi-Annual services as described on the Location Specification Sheet.

Type of Service (Per LSS)	Total Hours/Year	Labor Cost / Year		Insurance & Fringe Benefits/Year		Supplies, Equipment & Rentals/Year		Profit/Year		Total
Clean Carpet- High Traffic	6	\$56.00	+	\$13.44	+	\$5.56	+	\$25.00	=	\$100.00
Clean Runners and Mats	25	\$24.00	+	\$5.04	+	\$5.96	+	\$15.00	=	\$50.00
		\$	+	\$	+	\$	+	\$	=	\$
		\$	+	\$	+	\$	+	\$	=	\$
		\$	+	\$	+	\$	+	\$	=	\$
<b>Total Yearly Semi-Annual Services (D)</b>										\$150.00

**3. Annual Services** - List the individual tasks for Annual services as described on the Location Specification Sheet.

Type of Service (Per LSS)	Total Hours/Year	Labor Cost / Year		Insurance & Fringe Benefits/Year		Supplies, Equipment & Rentals/Year		Profit/Year		Total
Baseboards	1.5	\$12.00	+	\$2.52	+	\$2.98	+	\$7.50	=	\$25.00
Blinds, Curtains, and Window Treatments	1.5	\$12.00	+	\$2.52	+	\$2.98	+	\$7.50	=	\$25.00
Exterior Windows- In/Out	2.5	\$24.00	+	\$5.04	+	\$5.96	+	\$15.00	=	\$50.00
		\$	+	\$	+	\$	+	\$	=	\$
		\$	+	\$	+	\$	+	\$	=	\$
<b>Total Yearly Annual Services (E)</b>										\$100.00



**4. Other Services** - List the individual tasks for Other services as described on the Location Specification Sheet.

Type of Service (Per LSS)	Total Hours/Year	Labor Cost / Year		Insurance & Fringe Benefits/Year		Supplies, Equipment & Rentals/Year		Profit/Year		Total
		\$	+	\$	+	\$	+	\$	=	\$
		\$	+	\$	+	\$	+	\$	=	\$
		\$	+	\$	+	\$	+	\$	=	\$
		\$	+	\$	+	\$	+	\$	=	\$
		\$	+	\$	+	\$	+	\$	=	\$
<b>Total Yearly Other Services (F)</b>										\$

**C. FINAL QUOTE**

<b>TOTAL YEARLY COSTS:</b> (A+B+C+D+E+F)	\$3,525.64	<b>(G)</b>
<b>FINAL QUOTE FOR FOUR (4) YEAR BID:</b> (G x 4)	\$14,102.56	

**D. FINAL MONTHLY BID**

<b>FINAL MONTHLY BID:</b> (A+B)/12 *Does not include Periodical Services	\$256.30
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**H. ADDITIONAL SERVICES**

Description	Quote Per Hour
<b>Emergency Services:</b> (Includes cleaning services for emergency situations such as restrooms overflow, etc.)	\$18.00
<b>Infectious Disease Control:</b> (Refer to LSS for a complete description)	\$100.00
<b>Miscellaneous facility maintenance services:</b> (Includes light maintenance such as hanging paper towel dispensers or hanging storage shelves)	\$18.00



**MAINTENANCE, REPAIR & OPERATIONS (MRO)  
JANITORIAL SERVICES  
LOCATION SPECIFICATIONS**

A. CONTRACT AND CCI INFORMATION

**LOCATION # Camp Grayling M.A.T.E.S. Bldg. #1400**

<i>CONTRACT INFORMATION</i>			
<b>NEW CONTRACT START DATE:</b>	<b>1/1/2011</b>	<b>CONTRACT END DATE:</b>	<b>8/31/2014</b>
<b>PREVIOUS CONTRACT #:</b>			
<b>NUMBER OF YEARS:</b>	Four year contract with one, one-year renewal option		
<b>CONTRACTING AGENCY NAME:</b>	MICHIGAN DEPARTMENT OF MILITARY AND VETERANS AFFAIRS		
<b>BUILDING NAME AND NUMBER:</b>	M.A.T.E.S BUILDING #1400		
<b>BUILDING ADDRESS:</b>	Building #1400, Camp Grayling		
<b>IS THIS LOCATION CURRENTLY ON CRO "SET ASIDE" STATUS?</b>	Yes <input type="checkbox"/> No <input type="checkbox"/>		
<b>REGION and COUNTY:</b>	Region: North County: Crawford		
<i>PROCUREMENT CONTACT INFORMATION</i>			
<b>PROCUREMENT OFFICE NAME:</b>	<i>KIMBERLY GRAHAM, BUYER MANAGER</i>		
<b>PROCUREMENT OFFICE CONTACT NAME:</b>	<i>Kimberly Graham</i>	<b>CONTACT TELEPHONE #:</b>	<i>517-481-7643</i>
<b>PROCUREMENT OFFICE CONTACT E-MAIL:</b>	<i>grahamk@Michigan.gov</i>	<b>CONTACT FACSIMILE #:</b>	<i>517-481-7644</i>
<b>CONTRACT COMPLIANCE INSPECTOR (CCI) / FACILITY MANAGER (FM) NAME:</b>	<i>SFC Joe Smock</i>	<b>CONTACT TELEPHONE #:</b>	<i>(989) 344-4214</i>
<b>CCI / FM CONTACT E-MAIL:</b>	<i><a href="mailto:Joseph.smock@us.army.mil">Joseph.smock@us.army.mil</a></i>	<b>CONTACT FACSIMILE #:</b>	<i>(989) 348-3621</i>



B. BUILDING SPECIFICATION INFORMATION

<b>BUILDING LOCATION INFORMATION</b>			
OFFICIAL WORKING DAYS OF BUILDING OCCUPANTS:	<b>M-F</b>	OFFICIAL WORKING HOURS OF BUILDING OCCUPANTS:	<b>6:00AM-4:30PM</b>
NUMBER OF EMPLOYEES:	<b>66</b>	APPROXIMATE DAILY VISITORS:	<b>10</b>
IDENTIFY DAYS OF CLEANING SERVICE:	<b>M-W-F</b>	IDENTIFY HOURS OF CLEANING SERVICE:	<b>After 5:00PM – Before 5:00AM</b>
TOTAL BUILDING SQ. FT. TO BE CLEANED:	<b>6,968</b>	NUMBER OF STORIES IN BUILDING:	<b>1</b>
TOTAL SQ. FT. OF <b>CARPET</b> TO BE CLEANED:	<b>2,295</b>	AREA(S):	<b>Commander &amp; Secretary Office; Conference, Inspector and weight rooms.</b>
TOTAL SQ. FT. OF “HIGH TRAFFIC” <b>CARPET</b> AREA(S) TO BE CLEANED:	<b>345</b>	AREA(S):	<b>Within areas listed above</b>
TOTAL SQ. FT. OF <b>VINYL</b> TO BE CLEANED:	<b>2,340</b>	AREA(S):	<b>Hallways and break/lunch room</b>
TOTAL SQ. FT. OF <b>CERAMIC</b> TO BE CLEANED:	<b>918</b>	AREA(S):	<b>Men’s/Women’s Restrooms and Entrance to building</b>
TOTAL SQ. FT. OF <b>CEMENT</b> TO BE CLEANED:	<b>1,415</b>	AREA(S):	<b>MEN’S LOCKER ROOMS, HALLS &amp; CLOSET</b>
TOTAL SQ. FT. OF <b>TERRAZO</b> TO BE CLEANED:	<b>0</b>	AREA(S):	
TOTAL SQ. FT. OF <b>RUBBER</b> TO BE CLEANED:	<b>0</b>	AREA(S):	
NUMBER OF RESTROOMS IN BUILDING:	<b>4</b>	NUMBER OF TOTAL UNITS FOR BUILDING RESTROOM(S):	<b>37</b>
		<b>NOTE, INCLUDES: SHOWERS, TOILETS, SINKS, URINALS, AND WATER COOLERS.</b>	
Is window cleaning to be included on this contract?  <i>Note: Specify if Interior and / or Exterior and Number of Floors – typically 1<sup>st</sup> Floor for Exterior.</i>	<b>YES, INTERIOR ONLY IN OFFICES AND BREAKROOM. ALL EXTERIOR.</b>		
Does location have child play area(s), gymnasium, locker room, etc? If so, please identify along with cleaning standard.	<b>SMALL LOCKER ROOMS AND WEIGHT ROOM</b>		
What is the RECOMMENDED Level of Insurance Risk for this Contract? [EXAMPLE: LOW, MODERATE OR HIGH] NOTE: DMB-OAS & AGENCY to determine			
<b>ADDITIONAL INFORMATION:</b> (Note additional building information, including, but not limited to, particular security requirements {keys, etc.} or known building environmental issues that Bidder should be aware of in performing janitorial services for this location):			
Guard on duty 24/7.			



**C. DESCRIPTION OF SERVICE NEEDS**  
**TASK AND FREQUENCIES**

SERVICES	FREQUENCY					
	Daily (Each time scheduled to clean; XX per year)	Weekly (Once per week; 52 times per year)	Monthly (Once per month; 12 times per year)	Quarterly (Once per Quarter; 4 times per year)	Semi (or) Bi- Annual (3 / 2 times per year)	Annual (Once Per Year)
<b>BASIC SERVICES</b>				N/A	N/A	N/A
<b>6. Office Cleaning</b> (Note: The days office cleaning is to occur will be determined by the Facility Manager.)						
a. Vacuum carpet, sweep & damp mop hard surface floor if applicable. Remove spots/stains from carpet.		3x wkly (156 / yr)				
b. Empty waste receptacles		3x wkly (156 / yr)				
<b>2. Restrooms</b>						
f. Close restroom		3x wkly (156 / yr)				
g. Empty waste receptacles		3x wkly (156 / yr)				
h. Fill dispensers		3x wkly (156 / yr)				
i. Dust		3x wkly (156 / yr)				
j. Clean and disinfect waste receptacles		3x wkly (156 / yr)				
k. Dust mop		3x wkly (156 / yr)				
l. Clean and disinfect sinks		3x wkly (156 / yr)				
m. Clean glass and mirrors		3x wkly (156 / yr)				
vi. Clean and disinfect toilets and urinals		3x wkly (156 / yr)				
m. Clean and disinfect wall around toilets and urinals, stall and entry doors, and partitions between toilets, urinals and sinks. Also perform any obvious spot cleaning.		3x wkly (156 / yr)				
y. Damp mop (Note: Damp mops used in restrooms are not to be used for non-restroom areas.)		3x wkly (156 / yr)				
z. Vacuum carpet if applicable		3x wkly (156 / yr)				
aa. Maintain floor drain(s)/traps free of odors		3x wkly (156 / yr)				
bb. Service restrooms as requested by Facility Manager		3x wkly (156 / yr)				
<b>3. Drinking Fountains</b>						
a. Clean, disinfect and wipe dry		3x wkly (156 / yr)				
<b>4. Lobbies and Corridors</b>						
gg. Empty trash/recyclable paper pick up		3x wkly (156 / yr)				



SERVICES	FREQUENCY					
	Daily (Each time scheduled to clean; XX per year)	Weekly (Once per week; 52 times per year)	Monthly (Once per month; 12 times per year)	Quarterly (Once per Quarter; 4 times per year)	Semi (or) Bi- Annual (3 / 2 times per year)	Annual (Once Per Year)
hh. Remove carpet runners, clean floor and replace runners		3x wkly (156 / yr)				
ii. Vacuum carpet and runners		3x wkly (156 / yr)				
jj. Dust mop		3x wkly (156 / yr)				
kk. Damp mop or machine scrub		3x wkly (156 / yr)				
ll. Maintain clean glass - includes entrance doors		3x wkly (156 / yr)				
mm. Completely dust all fixtures - includes ledges, edges, shelves, exposed pipe, furniture, partitions, door-frames, etc.		3x wkly (156 / yr)				
nn. Damp wipe all non-upholstered furniture, tables & counter areas		3x wkly (156 / yr)				
<b>5. Wall /Partition Cleaning / Washing</b>						
t. Spot cleaning - including light switches			1x mo (12 / yr)			
u. Thorough wall / partition vacuuming and washing, as renovations require			1x mo (12 / yr)			
v. Clean partition / glass windows			1x mo (12 / yr)			
<b>6. Stairway Cleaning, including those in parking ramps</b>						
cc. Vacuum/dust mop						
dd. Vacuum/dust mop - Winter (November 1 - April 1) for designated areas						
ee. Dust						
ff. Clean w/ disinfectant & wipe dry handrails & doorknobs						
gg. Damp mop						
hh. Damp mop - Winter (November 1-April 1) for designated areas						
ii. Spot clean walls and glass						
<b>7. Elevator Cleaning</b>						
p. Clean door guide tracks						
q. Dust, damp wipe and wipe dry handrails, cab walls, doors						
r. Vacuum carpet						
<b>9. Thoroughly Clean Store Rooms/Janitor Closets</b>			1x mo (12 / yr)			



SERVICES	FREQUENCY					
	Daily (Each time scheduled to clean; XX per year)	Weekly (Once per week; 52 times per year)	Monthly (Once per month; 12 times per year)	Quarterly (Once per Quarter; 4 times per year)	Semi (or) Bi- Annual (3 / 2 times per year)	Annual (Once Per Year)
<b>10. High Use Areas</b> Special attention must be given to the areas listed below. Both schedules & duties will be conducted as indicated. The Facility Manager reserves the right to schedule the activities listed in this section. Cleaning to include: vacuum carpet, sweep & damp mop hard surface floors, remove spots/stains from carpet and empty waste receptacles as applicable.						
u. Conference rooms		3x wkly (156 / yr)				
v. Clean drawing boards in conference rooms		3x wkly (156 / yr)				
w. Lunch/break rooms, coffee areas, vending machine areas, concession stands, lounges, recreation areas, computer rooms & adjacent office areas		3x wkly (156 / yr)				
x. Includes cleaning of table and counter tops		1x wkly (52 / yr)				
<b>11. Variable Procedures</b>						
z. Empty exterior ashtrays/trash receptacles & clean all general areas including entrances, during Winter months of November 1 - April 1.		1x wkly (52 / yr)				
aa. Empty exterior ashtrays / trash receptacles & clean all general areas including entrances, during Summer months of April 1 - October 31.		3x wkly (156 / yr)				
bb. Entry leaf removal/sweeping fall season		1x wk (or more if needed) [52 / yr]				
cc. Wash all waste receptacles (inside & out) which present a soiled or odorous condition & disinfect			1x mo (or more if needed) [12 / yr]			
dd. Replace waste receptacle liner when soiled or worn			2x mo (or more if needed) [24 / yr]			

SERVICES	FREQUENCY					
	Daily (Each time scheduled to clean; XX per year)	Weekly (Once per week; 52 times per year)	Monthly (Once per month; 12 times per year)	Quarterly (Once per Quarter; 4 times per year)	Semi (or) Bi- Annual (3 / 2 times per year)	Annual (Once Per Year)
<b>PERIODIC SERVICES</b>	N/A	N/A	N/A			
<b>11. General</b>						
z. Clean air bars and vents						



SERVICES	FREQUENCY					
	Daily (Each time scheduled to clean; XX per year)	Weekly (Once per week; 52 times per year)	Monthly (Once per month; 12 times per year)	Quarterly (Once per Quarter; 4 times per year)	Semi (or) Bi- Annual (3 / 2 times per year)	Annual (Once Per Year)
<b>PERIODIC SERVICES</b>	N/A	N/A	N/A			
aa. Dust/clean baseboards						1X/yr
bb. Dust clean blinds, curtains, window treatments						1X/yr
cc. Vacuum fabric upholstered furniture						1X/yr
dd. Additional/Emergency services						As needed or as re- quested
<b>12. Intensive Floor Care</b>						
oo. Emergency stain / gum removal from carpet						As needed or as re- quested
pp. Spray buff finished hard floors - removing scuff marks included						12X/yr
qq. Scrub restroom floors				4X/yr		
rr. Clean carpet in high traffic areas					3X/yr	
ss. Clean carpet runners / mats					3X/yr	
tt. Scrub stairwell floors					2X/yr	
uu. Top strip & refinish floors					3X/yr	
vv. Strip & refinish all hard surface floors					3X/yr	
<b>3. Windows</b>						
k. Clean Windows on <b>Exterior</b> of building (inside and outside)						1X/yr
l. Clean Windows on <b>Interior</b> of building (inside and outside) [i.e., receptionist area, etc.]					2X / yr	

**NOTE:**

Services requested by the Facility Manager and performed by the contractor, which are beyond the scope of this service contract, shall be billed separately at the hourly rate quoted by the contractor for additional / emergency services.

**SUPPLEMENTARY TASKS\***

- To be determined by Contract Compliance Inspector.



NOTES AND ADDITIONAL INFORMATION

- All cleaning schedules are to be established with and approved by the Contract Compliance Inspector (CCI) at the beginning of the contract period. Service delivery begin date will be determined by CCI. Any deviation from the established schedule must be pre-approved by the CCI.
- All periodic services must be priced and invoiced separately from the basic services. Delivery and performance of all periodic services must be pre-approved by the CCI or their designee pursuant to the schedule as approved by the CCI.

**\*\*RESPONSIBILITY FOR REPLENISHABLE SUPPLIES\*\***

<b>Replenishable Item</b>	<b>Provided by</b>
Paper towels	Camp Grayling Facility Engineer Bldg. #36
Liquid hand soap	Camp Grayling Facility Engineer Bldg. #36
Feminine Sanitary vending supplies & Disposal bags	Contractor
Toilet tissue	Camp Grayling Facility Engineer Bldg. #36
Plastic Trash Can Liners	Camp Grayling Facility Engineer Bldg. #36
Air Fresheners	Contractor

**\*\*\* ALL CLEANING SUPPLIES ARE TO BE PROVIDED BY THE CONTRACTOR \*\*\***



**PRICE**

**Michigan Department of Military and Veterans Affairs**

**Location:** Camp Grayling, M.A.T.E.S. Building #1400

Square Foot of Area to be cleaned: 6,968 sq. ft.

TOTAL AVERAGE cost per square foot per month for Basic Janitorial Services (do not include periodic services):  
\$.04

TOTAL AVERAGE cost per square foot per year for Basic Janitorial Services (do not include periodic services):  
\$.50

CLEANABLE SQUARE FOOTAGE per hour per person used to determine Basic Janitorial Services (do not include periodic services): 5,574

**F. BASIC JANITORIAL SERVICES** – Daily, weekly, monthly tasks. Refer to Location Specification Sheet for details. (Do NOT include Periodical Services)

One year equals up to a maximum of 248 state working days (if scheduled daily, Monday - Friday). Refer to Location Specification Sheet for cleaning schedule.

**1. DAYTIME CLEANING**

Type of Employee	Number of Employees		Number of Hours/Day		Hourly Rate		Number of Working Days		Total
Cleaners		X		X	\$	X	248	=	\$
Specialty Cleaners		X		X	\$	X	248	=	\$
Supervisor Cleaning Time		X		X	\$	X	248	=	\$
Supervisor Non-Cleaning Time		X		X	\$	X	248	=	\$
Insurance & Fringe Benefits (If not included in hourly rate)									\$
Cost of Supplies, Equipment & Rentals									\$
Profit									\$
<b>Total Yearly Daytime Cleaning (A)</b>									<b>\$</b>

**2. NIGHTTIME CLEANING**

Type of Employee	Number of Employees		Number of Hours/Day		Hourly Rate		Number of Working Days		Total
Cleaners	1	X	1.25	X	\$9.68	X	248	=	\$3,000.80
Specialty Cleaners		X		X	\$	X	248	=	\$
Supervisor Cleaning Time		X		X	\$	X	248	=	\$
Supervisor Non-Cleaning Time		X		X	\$	X	248	=	\$
Insurance & Fringe Benefits (If not included in hourly rate)									\$included
Cost of Supplies, Equipment & Rentals									\$91.00
Profit									\$401.93
<b>Total Yearly Nighttime Cleaning (B)</b>									<b>\$3,493.73</b>



**B. PERIODIC CLEANING SERVICES** - Please list the individual tasks for Quarterly, Semi Annual and Annual services from the Location Specification Sheet.

**1. Quarterly Services** - List the individual tasks for Quarterly services as described on the Location Specification Sheet.

Type of Service (Per LSS)	Total Hours/Year	Labor Cost / Year		Insurance & Fringe Benefits/Year		Supplies, Equipment & Rentals/Year		Profit/Year		Total
Scrub Restroom Floors	16	\$160.00	+	\$33.60	+	\$16.40	+	\$90.00	=	\$300.00
		\$	+	\$	+	\$	+	\$	=	\$
		\$	+	\$	+	\$	+	\$	=	\$
		\$	+	\$	+	\$	+	\$	=	\$
		\$	+	\$	+	\$	+	\$	=	\$
<b>Total Yearly Quarterly Services (C)</b>										\$

**2. Semi-Annual Services** - List the individual tasks for Semi-Annual services as described on the Location Specification Sheet.

Type of Service (Per LSS)	Total Hours/Year	Labor Cost / Year		Insurance & Fringe Benefits/Year		Supplies, Equipment & Rentals/Year		Profit/Year		Total
Carpet – High Traffic	6	\$56.00	+	\$13.44	+	\$5.56	+	\$25.00	=	\$100.00
Runners & Mats	6	\$56.00	+	\$13.44	+	\$5.56	+	\$25.00	=	\$100.00
Scrub & Refinish Floors	20	\$216.00	+	\$45.36	+	\$53.64	+	\$135.00	=	\$450.00
Windows	10	\$96.00	+	\$20.16	+	\$23.84	+	\$60.00	=	\$200.00
Strip & Refinish Floors	30	\$320.00	+	\$67.20	+	\$32.80	+	\$180.00	=	\$600.00
<b>Total Yearly Semi-Annual Services (D)</b>										\$1,450.00

**3. Annual Services** - List the individual tasks for Annual services as described on the Location Specification Sheet.

Type of Service (Per LSS)	Total Hours/Year	Labor Cost / Year		Insurance & Fringe Benefits/Year		Supplies, Equipment & Rentals/Year		Profit/Year		Total
Baseboards & Vents	2.5	\$24.00	+	\$5.04	+	\$5.96	+	\$15.00	=	\$50.00
Blinds, Curtains, Window Treatments	2.5	\$24.00	+	\$5.04	+	\$5.96	+	\$15.00	=	\$50.00
Vacuum Upholstered Furniture	6	\$56.00	+	\$13.44	+	\$5.56	+	\$25.00	=	\$100.00
Windows, In/Out	6	\$56.00	+	\$13.44	+	\$5.56	+	\$25.00	=	\$100.00
		\$	+	\$	+	\$	+	\$	=	\$
<b>Total Yearly Annual Services (E)</b>										\$300.00



**4. Other Services** - List the individual tasks for Other services as described on the Location Specification Sheet.

Type of Service (Per LSS)	Total Hours/Year	Labor Cost / Year		Insurance & Fringe Benefits/Year		Supplies, Equipment & Rentals/Year		Profit/Year		Total
Buff Floors Monthly	60	\$600.00	+	\$126.00	+	\$114.00	+	\$360.00	=	\$1,200.00
		\$	+	\$	+	\$	+	\$	=	\$
		\$	+	\$	+	\$	+	\$	=	\$
		\$	+	\$	+	\$	+	\$	=	\$
		\$	+	\$	+	\$	+	\$	=	\$
<b>Total Yearly Other Services (F)</b>										\$1,200.00

**C. FINAL QUOTE**

<b>TOTAL YEARLY COSTS:</b> (A+B+C+D+E+F)	\$6,743.73	<b>(G)</b>
<b>FINAL QUOTE FOR FOUR (4) YEAR BID:</b> (G x 4)	\$26,974.92	

**D. FINAL MONTHLY BID**

<b>FINAL MONTHLY BID:</b> (A+B)/12 *Does not include Periodical Services	\$291.14
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**I. ADDITIONAL SERVICES**

Description	Quote Per Hour
<b>Emergency Services:</b> (Includes cleaning services for emergency situations such as restrooms overflow, etc.)	\$18.00
<b>Infectious Disease Control:</b> (Refer to LSS for a complete description)	\$100.00
<b>Miscellaneous facility maintenance services:</b> (Includes light maintenance such as hanging paper towel dispensers or hanging storage shelves)	\$18.00



## MAINTENANCE, REPAIR & OPERATIONS (MRO) JANITORIAL SERVICES

### LOCATION SPECIFICATIONS

A. CONTRACT AND CCI INFORMATION

**TRAVERSE CITY STATE OFFICE BUILDING**

<i>CONTRACT INFORMATION</i>			
<b>NEW CONTRACT START DATE:</b>	1/1/2011	<b>CONTRACT END DATE:</b>	8/31/14
<b>PREVIOUS CONTRACT #:</b>			
<b>NUMBER OF YEARS &amp; EXTENSION OPTIONS:</b>	Four (4) Year Contract with a One (1) Year Renewal Option		
<b>CONTRACTING AGENCY NAME:</b>	DTMB – FACILITIES ADMINISTRATION		
<b>BUILDING NAME AND NUMBER:</b>	TRAVERSE CITY STATE OFFICE BUILDING		
<b>BUILDING ADDRESS:</b>	701 S. Elmwood, Suite 1, Traverse City, MI 49684		
<b>IS THIS LOCATION CURRENTLY ON CRO “SET ASIDE” STATUS?</b>	Yes <input type="checkbox"/> No <input checked="" type="checkbox"/>		
<b>REGION and COUNTY:</b>	Region: North County: Grand Traverse		
<i>PROCUREMENT CONTACT INFORMATION</i>			
<b>PROCUREMENT OFFICE NAME:</b>	DTMB–FINANCIAL SERVICES, PROCUREMENT & CONTRACT MGMT. UNIT		
<b>PROCUREMENT OFFICE CONTACT NAME:</b>	Denice Ballard	<b>CONTACT TELEPHONE #:</b>	517.373.7567
<b>PROCUREMENT OFFICE CONTACT E-MAIL:</b>	<a href="mailto:ballardd@michigan.gov">ballardd@michigan.gov</a>	<b>CONTACT FACSIMILE #:</b>	517.241.4856
<b>CONTRACT COMPLIANCE INSPECTOR (CCI) / FACILITY SUPERVISOR NAME:</b>	Walt Briggs	<b>CONTACT TELEPHONE #:</b>	231-922-5235
<b>CCI / FM CONTACT E-MAIL:</b>	<a href="mailto:BriggsW@michigan.gov">BriggsW@michigan.gov</a>	<b>CONTACT FACSIMILE #:</b>	231-922-5498



B. BUILDING SPECIFICATION INFORMATION

BUILDING LOCATION INFORMATION			
OFFICIAL WORKING DAYS OF BUILDING OCCUPANTS:	<b>M - F</b>	OFFICIAL WORKING HOURS OF BUILDING OCCUPANTS:	<b>7 am – 5:30 pm</b>
NUMBER OF EMPLOYEES:	<b>156</b>	APPROXIMATE DAILY VISITORS:	<b>150 - 200</b>
IDENTIFY DAYS OF CLEANING SERVICE:	<b>M - F</b>	IDENTIFY HOURS OF CLEANING SERVICE:	<b>9 am – 5:30 pm</b>
TOTAL BUILDING SQ. FT. TO BE CLEANED:	<b>47,522</b>	NUMBER OF STORIES IN BUILDING:	<b>5</b>
TOTAL SQ. FT. OF <b>CARPET</b> TO BE CLEANED:	<b>See below</b>	AREA(S):	<b>See below</b>
TOTAL SQ. FT. OF “HIGH TRAFFIC” <b>CARPET</b> AREA(S) TO BE CLEANED:	<b>15,310</b>	AREA(S):	<b>Hallways - Ground floor through 5<sup>th</sup> floor</b>
TOTAL SQ. FT. OF <b>HARD WOOD</b> TO BE CLEANED:	<b>25,510</b>	AREA(S):	<b>Office &amp; Conference Rooms - Ground floor through 5<sup>th</sup> floor</b>
TOTAL SQ. FT. OF <b>VINYL</b> TO BE CLEANED:	<b>N/A</b>	AREA(S):	<b>N/A</b>
TOTAL SQ. FT. OF <b>CERAMIC</b> TO BE CLEANED:	<b>645</b>	AREA(S):	<b>Maintenance Shop - Ground floor &amp; Restrooms – All floors</b>
TOTAL SQ. FT. OF <b>CEMENT</b> TO BE CLEANED:	<b>N/A</b>	AREA(S):	<b>N/A</b>
TOTAL SQ. FT. OF <b>TERRAZO</b> TO BE CLEANED:	<b>5,557</b>	AREA(S):	<b>Lobbies - Ground floor through 5<sup>th</sup> floor</b>
TOTAL SQ. FT. OF <b>RUBBER</b> TO BE CLEANED:	<b>500</b>	AREA(S):	<b>Stairwells, ground floor to 2<sup>nd</sup> floor</b>
NUMBER OF RESTROOMS IN BUILDING:	<b>20</b>	NUMBER OF TOTAL UNITS FOR BUILDING RESTROOM(S):	<b>77</b>
		<b>NOTE, INCLUDES: URINALS, BABY CHANGING STATIONS, TOILETS, SHOWERS, SINKS</b>	
Is window cleaning to be included on this contract?  <b>Note: Specify if Interior and / or Exterior and Number of Floors – typically 1<sup>st</sup> Floor for Exterior.</b>	<b>NO</b>		
Does location have child play area(s), gymnasium, locker room, etc? If so, please identify along with cleaning standard.	<b>DHS LOBBY HAS A SMALL PLAY AREA; CLEANED ONCE PER DAY</b>		



<p><b>What is the RECOMMENDED Level of Insurance Risk for this Contract?</b>  <b>[EXAMPLE: LOW, MODERATE OR HIGH]</b>  <b>NOTE: DTMB-PURCHASING OPERATIONS &amp; AGENCY to determine</b></p>	
<p><b>ADDITIONAL INFORMATION:</b> (Note additional building information, including, but not limited to, particular security requirements {keys, etc.} or known building environmental issues that Bidder should be aware of in performing janitorial services for this location):</p> <ol style="list-style-type: none"> <li><b>1. <u>Remove Recyclable Paper in all DTMB owned locations:</u></b> Pick up all recyclable paper from marked containers centrally located throughout the building and remove to designated containers in the loading dock area or other area as designated by the facility manager. Grades of recycled paper, mixed and white, which are separated at the centrally located collection points, <u>MUST NEVER</u> be mixed into one container while being picked up. Janitorial staff does not collect paper from individual containers on desks or in cubicles. The entire process for removing recyclable paper is detailed in the Work and Deliverables section of the RFP.</li>   <li><b>2. <u>Furlough Day Reductions:</u></b> In the event that State mandated furlough days result in building closures, service may be temporarily suspended at some locations on the days buildings are closed. It is possible that some buildings that do not receive daily cleaning service may need to change cleaning to a different day if the vendor can accommodate a revised cleaning schedule. If service is temporarily suspended, then the monthly payment will be reduced for each day that service was cancelled. The value for a day of cleaning service will be calculated by dividing the current annual amount for basic janitorial services by 248.</li> </ol>	



**C. DESCRIPTION OF SERVICE NEEDS**  
**TASK AND FREQUENCIES**

SERVICES	FREQUENCY					
	Daily (Each time scheduled to clean; XX per year)	Weekly (Once per week; 52 times per year)	Monthly (Once per month; 12 times per year)	Quarterly (Once per Quarter; 4 times per year)	Semi (or) Bi-Annual (3 / 2 times per year)	Annual (Once Per Year)
<b>BASIC SERVICES</b>				N/A	N/A	N/A
<b>7. Office Cleaning</b> (Note: The days office cleaning is to occur will be determined by the Facility Manager.)						
a. Vacuum carpet, sweep & damp mop hard surface floor if applicable. Remove spots/stains from carpet.		1x wkly (52 / yr)				
b. Empty waste receptacles		2x wkly (104 / yr)				
<b>2. Restrooms</b>						
g. Close restroom	1x day (248 / yr)					
h. Empty waste receptacles	1x day (248 / yr)					
i. Fill dispensers	1x day (248 / yr)					
j. Dust	1x day (248 / yr)					
k. Clean and disinfect waste receptacles	1x day (248 / yr)					
l. Dust mop	1x day (248 / yr)					
m. Clean and disinfect sinks	1x day (248 / yr)					
n. Clean glass and mirrors	1x day (248 / yr)					
vii. Clean and disinfect toilets and urinals	1x day (248 / yr)					
n. Clean and disinfect wall around toilets and urinals, stall and entry doors, and partitions between toilets, urinals and sinks. Also perform any obvious spot cleaning.	1x day (248 / yr)					
cc. Damp mop (Note: Damp mops used in restrooms are not to be used for non-restroom areas.)	1x day (248 / yr)					
dd. Vacuum carpet if applicable	1x day (248 / yr)					
ee. Maintain floor drain(s)/traps free of odors	1x day (248 / yr)					
ff. Service restrooms as requested by Facility Manager	1x day (248 / yr)					
<b>3. Drinking Fountains</b>						
a. Clean, disinfect and wipe dry		3x wkly (156 / yr)				
<b>4. Lobbies and Corridors</b>						
oo. Empty trash/recyclable paper pick up		3x wkly				



SERVICES	FREQUENCY					
	Daily (Each time scheduled to clean; XX per year)	Weekly (Once per week; 52 times per year)	Monthly (Once per month; 12 times per year)	Quarterly (Once per Quarter; 4 times per year)	Semi (or) Bi- Annual (3 / 2 times per year)	Annual (Once Per Year)
		(156 / yr)				
pp. Remove carpet runners, clean floor and replace runners		3x wkly (156 / yr)				
qq. Vacuum carpet and runners		3x wkly (156 / yr)				
rr. Dust mop		3x wkly (156 / yr)				
ss. Damp mop or machine scrub		3x wkly (156 / yr)				
tt. Maintain clean glass - includes entrance doors		3x wkly (156 / yr)				
uu. Completely dust all fixtures - includes ledges, edges, shelves, exposed pipe, furniture, partitions, door-frames, etc.		3x wkly (156 / yr)				
vv. Damp wipe all non-upholstered furniture, tables & counter areas		3x wkly (156 / yr)				
ww. Vacuum upholstered lobby furniture			1x mo (12 / yr)			
<b>5. Wall /Partition Cleaning / Washing</b>						
w. Spot cleaning - including light switches			1x mo (12 / yr)			
<b>6. Dusting Building Wide</b>						
jj. Thoroughly			1x mo (12 / yr)			
<b>7. Stairway Cleaning, including those in parking ramps</b>						
a. Vacuum/dust mop		1x wkly (52 / yr)				
b. Vacuum/dust mop - <b>Winter</b> (November 1 - April 1) for designated areas		2x wkly (52 / yr)				
c. Dust		1x wkly (52 / yr)				
d. Clean w/ disinfectant & wipe dry handrails & doorknobs		1x wkly (52 / yr)				
e. Damp mop		1x wkly (52 / yr)				
f. Damp mop - <b>Winter</b> (November 1 - April 1) for designated areas		2x wkly (52 / yr)				
g. Spot clean walls and glass		1x wkly (52 / yr)				

<b>8. Elevator Cleaning</b>						
s. Clean door guide tracks		3x wkly (156 / yr)				
t. Dust, damp wipe and wipe dry handrails, cab walls, doors		3x wkly (156 / yr)				
u. Vacuum carpet		3x wkly (156 / yr)				
<b>9. Thoroughly Clean Store Rooms/Janitor Closets</b>						
			1x mo (12 / yr)			



SERVICES	FREQUENCY					
	Daily (Each time scheduled to clean; XX per year)	Weekly (Once per week; 52 times per year)	Monthly (Once per month; 12 times per year)	Quarterly (Once per Quarter; 4 times per year)	Semi (or) Bi- Annual (3 / 2 times per year)	Annual (Once Per Year)
<b>10. High Use Areas</b> Special attention must be given to the areas listed below. Both schedules & duties will be conducted as indicated. The Facility Manager reserves the right to schedule the activities listed in this section. Cleaning to include: vacuum carpet, sweep & damp mop hard surface floors, remove spots/stains from carpet and empty waste receptacles as applicable.						
y. Conference rooms		2x wkly (104 / yr)				
z. Clean drawing boards in conference rooms		2x wkly (104 / yr)				
aa. Lunch/break rooms, coffee areas, vending machine areas, concession stands, lounges, recreation areas, computer rooms & adjacent office areas		2x wkly (104 / yr)				
bb. Empty food barrels		2x wkly (104 / yr)				
cc. Remove recyclable paper – includes Rapid Copy Centers		2x wkly (104 / yr)				
dd. Pick up trash from Rapid Copy Centers		2x wkly (104 / yr)				
ee. Includes cleaning of table and counter tops		2x wkly (104 / yr)				



SERVICES	FREQUENCY					
	Daily (Each time scheduled to clean; XX per year)	Weekly (Once per week; 52 times per year)	Monthly (Once per month; 12 times per year)	Quarterly (Once per Quarter; 4 times per year)	Semi (or) Bi- Annual (3 / 2 times per year)	Annual (Once Per Year)
<b>11. Variable Procedures</b>						
ee. Emergency stain/gum removal from carpet		<b>As needed</b>				
ff. Empty exterior ashtrays/trash receptacles & clean all general areas including entrances, during <b>Winter</b> months of November 1 - April 1.		<b>1x wk (26 / yr)</b>				
gg. Empty exterior ashtrays / trash receptacles & clean all general areas including entrances, during <b>Summer</b> months of April 1 - October 31.		<b>3x wk (78 / yr)</b>				
hh. Assist in snow removal operations, staffing changes may be needed		<b>As needed</b>				
ii. Entry leaf removal/sweeping fall season		<b>1x wk (or more if needed) (16 / yr)</b>				
jj. Wash all waste receptacles (inside & out) which present a soiled or odorous condition & disinfect			<b>1x mo (or more if needed) (12 / yr)</b>			
kk. Replace waste receptacle liner when soiled or worn			<b>2x mo (or more if needed) (24 / yr)</b>			
ll. Conference room set-ups		<b>As needed</b>				



SERVICES	FREQUENCY					
	Daily (Each time scheduled to clean; XX per year)	Weekly (Once per week; 52 times per year)	Monthly (Once per month; 12 times per year)	Quarterly (Once per Quarter; 4 times per year)	Semi (or) Bi- Annual (3 / 2 times per year)	Annual (Once Per Year)
<b>PERIODIC SERVICES</b>	N/A	N/A	N/A			
<b>12. General Tasks</b>						
ee. Clean air bars and vents						1X/yr
ff. Clean partition and interior glass						1X/yr
gg. Dust/clean baseboards						1X/yr
hh. Dust/clean blinds, curtains, window treatments						1X/yr
ii. Vacuum fabric upholstered furniture						1X/yr
jj. Thorough wall / partition vacuuming and washing, as renovations require						1X/yr
kk. Additional/Emergency services						100 hrs/yr
<b>13. Intensive Floor Care</b>						
ww. Spray buff finished hard floors - removing scuff marks included						12X/yr
xx. Scrub restroom floors				4X/yr		
yy. Clean carpet in high traffic areas					3X/yr	
zz. Clean carpet runners / mats					3X/yr	
aaa.Scrub stairwell floors					2X/yr	
bbb.Top strip & refinish floors						1X/yr
ccc. Strip & refinish all hard surface floors						1X/yr
<b>14. SPECIAL – BUILDING SPECIFIC TASKS</b>						
<b>Building Name: Traverse City State Office Building</b>						
a. Clean the children's play area in the DHS lobby	1x day (248 / yr)					



**SPECIAL – ADDITIONAL CLEANING PROCEDURES IN RESPONSE TO INFECTIOUS DISEASE – FOR QUOTATION PURPOSES ONLY**

In order to minimize the impact of infectious diseases in DTMB owned facilities the following procedures, at the designated frequencies, may be requested and/or discontinued at the discretion of DTMB. The contractor will be required to have sufficient staff in place to accomplish these additional tasks within five (5) working days of notification of the need for implementation by the Contract Compliance Inspector.

Disinfectants used for these procedures must meet the minimum standards set forth by the U. S. Government, Center for Disease Control and must be approved by the DTMB, Contract Compliance Inspector. The disinfectants used must not damage paint, metal finishes, electrical controllers, electronics or any other materials or surfaces. The contractor will be responsible for all costs associated with the repair of any damage resulting from the improper use of disinfectants which result in damage to paint, metal finishes or other surfaces

These cleaning procedures must be performed twice daily and at regularly scheduled starting times. The preferred start times are 9:00 a.m. and 1:30 p.m. These tasks will be performed on each regularly scheduled State of Michigan work day. Any adjustments or changes to the cleaning times must be approved by the Facility Manager for that location.

SERVICES	FREQUENCIES					
	Daily (Each time scheduled to clean; XX per month)	Weekly (Once per week; 52 times per year)	Monthly (Once per month; 12 times per year)	Quarterly (Once per Quarter; 4 times per year)	Semi (or) Bi-Annual (3 / 2 times per year)	Annual (Once per year)
<b>MONTHLY QUOTE FOR ADDITIONAL CLEANING PROCEDURES IN RESPONSE TO INFECTIOUS DISEASE</b>						
a. Thoroughly disinfect all interior and exterior entry door hardware. This includes all push/panic bars, door knobs, door levers and handicap entry buttons.	<b>2x day</b> (40 / mo)					
b. Thoroughly disinfect all handrails in building entries or other common areas.	<b>2x day</b> (40 / mo)					
c. Thoroughly disinfect all lobby mounted and cab mounted elevator call buttons. To avoid damage to elevator controls systems and other electrical components, the appropriate disinfectant must not be sprayed directly onto elevator call buttons or panels. The disinfectant should first be applied to a cloth then wiped on the surface to be disinfected.	<b>2x day</b> (40 / mo)					
d. Thoroughly disinfect all push/panic bars, door knobs, door levers or other door opening devices on stairwell doors.	<b>2x day</b> (40 / mo)					
e. Thoroughly disinfect all push/panic bars, door knobs, door levers or other door opening devices on restroom doors.	<b>2x day</b> (40 / mo)					
f. Check hand sanitizer levels in all lobby and entrance dispensers. Report empty or nearly empty dispensers to the Facility Manager. Hand sanitizer refills will be supplied by DTMB and the dispensers will be stocked by DTMB staff.	<b>2x day</b> (40 / mo)					



**NOTE:**

Services requested by the Facility Manager and performed by the contractor, which are beyond the scope of this service contract, shall be billed separately at the hourly rate quoted by the contractor for additional / emergency services.

**SUPPLEMENTARY TASKS\***

- To be determined by Contract Compliance Inspector.

**NOTES AND ADDITIONAL INFORMATION**

- All cleaning schedules are to be established with and approved by the Contract Compliance Inspector (CCI) at the beginning of the contract period. Service delivery begin date will be determined by CCI. Any deviation from the established schedule must be pre-approved by the CCI.
- All periodic services must be priced and invoiced separately from the basic services. Delivery and performance of all periodic services must be pre-approved by the CCI or their designee pursuant to the schedule as approved by the CCI.

**\*\*RESPONSIBILITY FOR REPLENISHABLE SUPPLIES\*\***

<b>Replenishable Item</b>	<b>Provided by</b>
Paper towels	Agency
Hand soap	Contractor
Feminine Sanitary vending supplies & Disposal bags	Contractor
Toilet tissue	Agency
Plastic Trash Can Liners	Contractor
Hand sanitizer dispensers & refills	Agency
Air Fresheners	N/A

**\*\*\* ALL CLEANING SUPPLIES ARE TO BE PROVIDED BY THE CONTRACTOR \*\*\***



**PRICE**

**Michigan Department of Technology Management and Budget – Facilities Administration**

**Location:** Traverse City State Office Building, 701 S Elmwood, Traverse City, MI 49684

Square Foot of Area to be cleaned: 47,522 sq. ft.

TOTAL AVERAGE cost per square foot per month for Basic Janitorial Services (do not include periodic services):  
\$.03

TOTAL AVERAGE cost per square foot per year for Basic Janitorial Services (do not include periodic services):  
\$.47

CLEANABLE SQUARE FOOTAGE per hour per person used to determine Basic Janitorial Services (do not include periodic services): 5940

**G. BASIC JANITORIAL SERVICES** – Daily, weekly, monthly tasks. Refer to Location Specification Sheet for details. (Do NOT include Periodical Services)

One year equals up to a maximum of 248 state working days (if scheduled daily, Monday - Friday). Refer to Location Specification Sheet for cleaning schedule.

**1. DAYTIME CLEANING**

Type of Employee	Number of Employees		Number of Hours/Day		Hourly Rate		Number of Working Days		Total
Cleaners	1	X	8	X	\$9.68	X	248	=	\$19,205.12
Specialty Cleaners		X		X	\$	X	248	=	\$
Supervisor Cleaning Time		X		X	\$	X	248	=	\$
Supervisor Non-Cleaning Time		X		X	\$	X	248	=	\$
Insurance & Fringe Benefits (If not included in hourly rate)									\$included
Cost of Supplies, Equipment & Rentals									\$576.00
Profit									\$2571.70
<b>Total Yearly Daytime Cleaning (A)</b>									<b>\$22,352.82</b>

**2. NIGHTTIME CLEANING**

Type of Employee	Number of Employees		Number of Hours/Day		Hourly Rate		Number of Working Days		Total
Cleaners		X		X	\$	X	248	=	\$
Specialty Cleaners		X		X	\$	X	248	=	\$
Supervisor Cleaning Time		X		X	\$	X	248	=	\$
Supervisor Non-Cleaning Time		X		X	\$	X	248	=	\$
Insurance & Fringe Benefits (If not included in hourly rate)									\$
Cost of Supplies, Equipment & Rentals									\$
Profit									\$
<b>Total Yearly Nighttime Cleaning (B)</b>									<b>\$</b>

**B. PERIODIC CLEANING SERVICES** - Please list the individual tasks for Quarterly, Semi Annual and Annual services from the Location Specification Sheet.



**1. Quarterly Services** - List the individual tasks for Quarterly services as described on the Location Specification Sheet.

Type of Service (Per LSS)	Total Hours/Year	Labor Cost / Year		Insurance & Fringe Benefits/Year		Supplies, Equipment & Rentals/Year		Profit/Year		Total
Scrub Restroom Floors	10	\$96.00	+	\$20.16	+	\$23.84	+	\$60.00	=	\$200.00
		\$	+	\$	+	\$	+	\$	=	\$
		\$	+	\$	+	\$	+	\$	=	\$
		\$	+	\$	+	\$	+	\$	=	\$
		\$	+	\$	+	\$	+	\$	=	\$
<b>Total Yearly Quarterly Services (C)</b>										\$200.00

**2. Semi-Annual Services** - List the individual tasks for Semi-Annual services as described on the Location Specification Sheet.

Type of Service (Per LSS)	Total Hours/Year	Labor Cost / Year		Insurance & Fringe Benefits/Year		Supplies, Equipment & Rentals/Year		Profit/Year		Total
Stairwell Floors	6	\$56.00	+	\$13.44	+	\$5.56	+	\$25.00	=	\$100.00
		\$	+	\$	+	\$	+	\$	=	\$
<b>Three Times Per Year</b>		\$	+	\$	+	\$	+	\$	=	\$
Carpet – High Traffic	65	\$650.00	+	\$136.50	+	\$150	+	411.5	=	\$1,350.00
Runners & Mats	6	\$64.00	+	\$13.44	+	\$27.56	+	\$45.00	=	\$150.00
<b>Total Yearly Semi-Annual Services (D)</b>										\$1,600.00

**3. Annual Services** - List the individual tasks for Annual services as described on the Location Specification Sheet.

Type of Service (Per LSS)	Total Hours/Year	Labor Cost / Year		Insurance & Fringe Benefits/Year		Supplies, Equipment & Rentals/Year		Profit/Year		Total
Air Bars & Vents	10	\$96.00	+	\$20.16	+	\$23.84	+	\$60.00	=	\$200.00
Partition and Interior Glass	6	\$56.00	+	\$13.44	+	\$5.56	+	\$25.00	=	\$100.00
Baseboards	10	\$96.00	+	\$20.16	+	\$23.84	+	\$60.00	=	\$200.00
Blinds, Curtains, Window Treatments	10	\$96.00	+	\$20.16	+	\$23.84	+	\$60.00	=	\$200.00
Vacuum Upholstered Furniture	10	\$96.00	+	\$20.16	+	\$23.84	+	\$60.00	=	\$200.00
Wall/Partition Glass	10	\$96.00	+	\$20.16	+	\$23.84	+	\$60.00	=	\$200.00
Scrub & Refinish Floors	30	\$304.00	+	\$63.84	+	\$17.16	+	\$165.00	=	\$550.00
<b>Total Yearly Annual Services (E)</b>										\$1,650.00



**4. Other Services** - List the individual tasks for Other services as described on the Location Specification Sheet.

Type of Service (Per LSS)	Total Hours/Year	Labor Cost / Year		Insurance & Fringe Benefits/Year		Supplies, Equipment & Rentals/Year		Profit/Year		Total
		\$	+	\$	+	\$	+	\$	=	\$
		\$	+	\$	+	\$	+	\$	=	\$
		\$	+	\$	+	\$	+	\$	=	\$
		\$	+	\$	+	\$	+	\$	=	\$
		\$	+	\$	+	\$	+	\$	=	\$
<b>Total Yearly Other Services (F)</b>										\$

**C. FINAL QUOTE**

<b>TOTAL YEARLY COSTS:</b> (A+B+C+D+E+F)	\$25,802.82	<b>(G)</b>
<b>FINAL QUOTE FOR FOUR (4) YEAR BID:</b> (G x 4)	\$103,211.28	

**D. FINAL MONTHLY BID**

<b>FINAL MONTHLY BID:</b> (A+B)/12 *Does not include Periodical Services	\$1,862.73
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**J. ADDITIONAL SERVICES**

Description	Quote Per Hour
<b>Emergency Services:</b> (Includes cleaning services for emergency situations such as restrooms overflow, etc.)	\$
<b>Infectious Disease Control:</b> (Refer to LSS for a complete description)	\$
<b>Miscellaneous facility maintenance services:</b> (Includes light maintenance such as hanging paper towel dispensers or hanging storage shelves)	\$



**MAINTENANCE, REPAIR & OPERATIONS (MRO)  
JANITORIAL SERVICES**

**LOCATION SPECIFICATIONS**

A. CONTRACT AND CCI INFORMATION

**WEXFORD/MISSAUKEE CO DHS**

<u>CONTRACT INFORMATION</u>			
<b>NEW CONTRACT START DATE:</b>	1/1/2011	<b>CONTRACT END DATE:</b>	8/31/2014
<b>PREVIOUS CONTRACT #:</b>			
<b>NUMBER OF YEARS:</b>	Four-year contract with one, one-year renewal option		
<b>CONTRACTING AGENCY NAME:</b>	MICHIGAN DEPARTMENT OF HUMAN SERVICES		
<b>BUILDING NAME AND NUMBER:</b>	WEXFORD-MISSAUKEE Co DHS		
<b>BUILDING ADDRESS:</b>	10641 W. WATERGATE RD., CADILLAC, MI 49601		
<b>IS THIS LOCATION CURRENTLY ON CRO "SET ASIDE" STATUS?</b>	Yes <input type="checkbox"/> No <input checked="" type="checkbox"/>		
<b>REGION and COUNTY:</b>	Region: NORTH County: WEXFORD-MISSAUKEE		
<u>PROCUREMENT CONTACT INFORMATION</u>			
<b>PROCUREMENT OFFICE NAME:</b>	MICHIGAN DEPARTMENT OF HUMAN SERVICES, PURCHASING		
<b>PROCUREMENT OFFICE CONTACT NAME:</b>	Marie Dimitrijevic	<b>CONTACT TELEPHONE #:</b>	517-241-6563
<b>PROCUREMENT OFFICE CONTACT E-MAIL:</b>	<a href="mailto:DimitrijevicM@Michigan.gov">DimitrijevicM@Michigan.gov</a>	<b>CONTACT FACSIMILE #:</b>	517-335-6251
<b>CONTRACT COMPLIANCE INSPECTOR (CCI) / FACILITY MANAGER (FM) NAME:</b>	Michelle Carpenter	<b>CONTACT TELEPHONE #:</b>	231-779-4503
<b>CCI / FM CONTACT E-MAIL:</b>	<a href="mailto:CarpenterM@michigan.gov">CarpenterM@michigan.gov</a>	<b>CONTACT FACSIMILE #:</b>	231-779-4507



B. BUILDING SPECIFICATION INFORMATION

<b>BUILDING LOCATION INFORMATION</b>			
OFFICIAL WORKING DAYS OF BUILDING OCCUPANTS:	<b>M/T/W/TH/F</b>	OFFICIAL WORKING HOURS OF BUILDING OCCUPANTS:	<b>VARIES</b>
NUMBER OF EMPLOYEES:	61	APPROXIMATE DAILY VISITORS:	<b>VARIES</b>
IDENTIFY DAYS OF CLEANING SERVICE:	<b>M/T/W/TH/F</b>	IDENTIFY HOURS OF CLEANING SERVICE:	<b>As determined by CCI between 5:30 pm and 8:30 pm</b>
TOTAL BUILDING SQ. FT. TO BE CLEANED:	<b>17,484</b>	NUMBER OF STORIES IN BUILDING:	<b>1</b>
TOTAL SQ. FT. OF <b>CARPET</b> TO BE CLEANED:	<b>15,383</b>	AREA(S): <b>General office area including offices, cubicles, file cabinet areas, and high traffic areas listed below</b>	
TOTAL SQ. FT. OF “HIGH TRAFFIC” <b>CARPET</b> AREA(S) TO BE CLEANED:	6,374	AREA(S): <b>lunchroom, two conference rooms, aisleways</b>	
TOTAL SQ. FT. OF <b>VINYL</b> TO BE CLEANED:	<b>1,460</b>	AREA(S): <b>Lobby, vestibules, kitchen area, forms room, supply room.</b>	
TOTAL SQ. FT. OF <b>CERAMIC</b> TO BE CLEANED:	<b>641</b>	AREA(S): <b>Restrooms</b>	
TOTAL SQ. FT. OF <b>CEMENT</b> TO BE CLEANED:	N/A	AREA(S):	
TOTAL SQ. FT. OF <b>TERRAZO</b> TO BE CLEANED:	N/A	AREA(S):	
TOTAL SQ. FT. OF <b>RUBBER</b> TO BE CLEANED:	N/A	AREA(S):	
<b>NUMBER OF RESTROOMS IN BUILDING:</b>	<b>5</b>	<b>NUMBER OF TOTAL UNITS FOR BUILDING RESTROOM(S):</b>  22  <i>NOTE: INCLUDES: URINALS, TOILETS, SINKS</i>	



<p><b>Is window cleaning to be included on this contract?</b></p> <p><i>Note: Specify if Interior and / or Exterior and Number of Floors – typically 1<sup>st</sup> Floor for Exterior.</i></p>	<p><b>INTERIOR AND EXTERIOR WINDOW CLEANING – INSIDE AND OUTSIDE</b></p>
<p><b>Does location have child play area(s), gymnasium, locker room, etc? If so, please identify along with cleaning standard.</b></p>	
<p><b>What is the RECOMMENDED Level of Insurance Risk for this Contract?</b>                  [EXAMPLE: LOW, MODERATE OR HIGH]                  NOTE: DMB-OAS &amp; AGENCY to determine</p>	<p><b>Low</b></p>
<p><b>ADDITIONAL INFORMATION:</b> (Note additional building information, including, but not limited to, particular security requirements {keys, etc.} or known building environmental issues that Bidder should be aware of in performing janitorial services for this location):</p> <ul style="list-style-type: none"> <li>▪ Some staff within facility has chemical sensitivities. Vendors should note that if the cleaning products used have odors, the products may need to be changed as directed by the Contract Compliance Inspector.</li> <li>▪ The contractor must notify the CCI in writing at least two weeks in advance of the date that any periodic services will be performed. Contractor must receive approval of the date from the CCI before performing any periodic services. Failure to adhere to this requirement could delay payment for these services.</li> <li>▪ The contractor and contractor's employees will be expected to perform with professional and courteous behavior.</li> <li>▪ Square footage of full contract carpet area includes the high traffic carpet area.</li> </ul>	



**C. DESCRIPTION OF SERVICE NEEDS  
TASK AND FREQUENCIES**

SERVICES	FREQUENCY					
	Daily (Each time scheduled to clean; 248 per year)	Weekly (Once per week; 52 times per year)	Monthly (Once per month; 12 times per year)	Quarterly (Once per Quarter; 4 times per year)	Semi (or) Bi- Annual (3 / 2 times per year)	Annual (Once Per Year)
<b>BASIC SERVICES</b>				<b>N/A</b>	<b>N/A</b>	<b>N/A</b>
<b>8. Office Cleaning</b> (Note: The days office cleaning is to occur will be determined by the Facility Manager.)						
a. Vacuum carpet, sweep & damp mop hard surface floor if applicable. Remove spots/stains from carpet.	<b>1x Daily (248/yr)</b>					
b. Empty waste receptacles	<b>1x Daily (248/yr)</b>					
<b>2. Restrooms</b>						
h. Close restroom	<b>1x day (248 / yr)</b>					
i. Empty waste receptacles	<b>1x day (248 / yr)</b>					
j. Fill dispensers	<b>1x day (248 / yr)</b>					
k. Dust	<b>1x day (248 / yr)</b>					
l. Clean and disinfect waste receptacles	<b>1x day (248 / yr)</b>					
m. Dust mop	<b>1x day (248 / yr)</b>					
n. Clean and disinfect sinks	<b>1x day (248 / yr)</b>					
o. Clean glass and mirrors	<b>1x day (248 / yr)</b>					
viii. Clean and disinfect toilets and urinals ix. Empty and disinfect all sanitary napkins receptacles	<b>1x day (248 / yr)</b>					
j. Clean and disinfect wall around toilets and urinals, stall and entry doors, and partitions between toilets, urinals and sinks. Also perform any obvious spot cleaning.		<b>1x wkly (52/yr)</b>				
gg. Damp mop (Note: Damp mops used in restrooms are not to be used for non-restroom areas.)	<b>1x day (248 / yr)</b>					
hh. Vacuum carpet if applicable	<b>1x day (248 / yr)</b>					
m. Maintain floor drain(s)/traps free of odors.	<b>1x day (248 / yr)</b>					
o. Service restrooms as requested by Facility Manager	<b>1x day (248 / yr)</b>					



SERVICES	FREQUENCY					
	Daily (Each time scheduled to clean; 248 per year)	Weekly (Once per week; 52 times per year)	Monthly (Once per month; 12 times per year)	Quarterly (Once per Quarter; 4 times per year)	Semi (or) Bi- Annual (3 / 2 times per year)	Annual (Once Per Year)
<b>3. Drinking Fountains</b>						
a. Clean, disinfect and wipe dry		2x wkly (104/yr)				
<b>4. Lobbies and Corridors</b>						
xx. Empty trash/recyclable paper pick up		2x wkly (104/yr)				
yy. Remove carpet runners, clean floor and replace runners		2x wkly (104/yr)				
zz. Vacuum carpet and runners	1x day (248/yr)					
aaa. Dust mop		2x wkly (104/yr)				
bbb. Damp mop or machine scrub		2x wkly (104/yr)				
ccc. Maintain clean glass - includes entrance doors		2x wkly (104/yr)				
ddd. Completely dust all fixtures - includes ledges, edges, shelves, exposed pipe, furniture, partitions, door-frames, etc.		2x wkly (104/yr)				
eee. Damp wipe all non-upholstered furniture, tables & counter areas		2x wkly (104/yr)				
<b>5. Wall /Partition Cleaning / Washing</b>						
x. Spot cleaning - including light switches			1x mo (12/yr)			
y. Thorough wall / partition vacuuming and washing, as renovations require			1x mo (12/yr)			
z. Clean partition / glass windows			1x mo (12/yr)			
<b>6. Stairway Cleaning, including those in parking ramps</b>						
kk. Vacuum/dust mop		1x wkly (52/yr)				
ll. Vacuum/dust mop - Winter (November 1 - April 1) for designated areas		2x wkly (104/yr)				
mm. Dust		1x wkly (52/yr)				
nn. Clean w/ disinfectant & wipe dry handrails & doorknobs		1x wkly (52/yr)				
oo. Damp mop		1x wkly (52 / yr)				



SERVICES	FREQUENCY					
	Daily (Each time scheduled to clean; 248 per year)	Weekly (Once per week; 52 times per year)	Monthly (Once per month; 12 times per year)	Quarterly (Once per Quarter; 4 times per year)	Semi (or) Bi- Annual (3 / 2 times per year)	Annual (Once Per Year)
pp. Damp mop - Winter (November 1-April 1) for designated areas		2x wkly (104 / yr)				
qq. Spot clean walls and glass		1x wkly (52 / yr)				
<b>7. Elevator Cleaning</b>						
v. Clean door guide tracks		3x wkly (156 / yr)				
w. Dust, damp wipe and wipe dry handrails, cab walls, doors		3x wkly (156 / yr)				
x. Vacuum carpet		3x wkly (156 / yr)				
<b>9. Thoroughly Clean Store Rooms/Janitor Closets</b>			1x mo (12 / yr)			
<b>10. High Use Areas</b> Special attention must be given to the areas listed below. Both schedules & duties will be conducted as indicated. The Facility Manager reserves the right to schedule the activities listed in this section. Cleaning to include: vacuum carpet, sweep & damp mop hard surface floors, remove spots/stains from carpet and empty waste receptacles as applicable.						
ff. Conference rooms		2x wkly (104 / yr)				
gg. Clean drawing boards in conference rooms		2x wkly (104 / yr)				
hh. Lunch/break rooms, coffee areas, vending machine areas, concession stands, lounges, recreation areas, computer rooms & adjacent office areas	1x day (248 / yr)					
ii. Includes cleaning of table and counter tops		2x wkly (104 / yr)				
<b>11. Variable Procedures</b>						
mm. Empty exterior ashtrays/trash receptacles & clean all general areas including entrances, during Winter months of November 1 - April 1.		1x wk (52 / yr)				
nn. Empty exterior ashtrays / trash receptacles & clean all general areas including entrances, during Summer months of April 1 - October 31.		3x wk (156 / yr)				



SERVICES	FREQUENCY					
	Daily (Each time scheduled to clean; 248 per year)	Weekly (Once per week; 52 times per year)	Monthly (Once per month; 12 times per year)	Quarterly (Once per Quarter; 4 times per year)	Semi (or) Bi- Annual (3 / 2 times per year)	Annual (Once Per Year)
oo. Entry leaf removal/sweeping fall season		1x wk (or more if needed) [52 / yr]				
pp. Wash all waste receptacles (inside & out) which present a soiled or odorous condition & disinfect			1x mo, or as needed (12/yr)			
qq. Replace waste receptacle liner when soiled or worn			2x mo, or as needed (24/yr)			

SERVICES	FREQUENCY					
	Daily (Each time scheduled to clean; XX per year)	Weekly (Once per week; 52 times per year)	Monthly (Once per month; 12 times per year)	Quarterly (Once per Quarter; 4 times per year)	Semi (or) Bi- Annual (3 / 2 times per year)	Annual (Once Per Year)
<b>PERIODIC SERVICES</b>	N/A	N/A	N/A			
<b>13. General</b>						
ll. Clean air bars and vents					2x/year	
mm. Dust/clean baseboards					2x/year	
nn. Dust clean blinds, curtains, window treatments					2x/year	
oo. Vacuum fabric upholstered furniture					2x/year	
pp. Additional/Emergency services						As needed or as re- quested
<b>14. Intensive Floor Care</b>						
ddd. Emergency stain / gum removal from carpet						As needed or as re- quested
eee. Spray buff finished hard floors - removing scuff marks included						



SERVICES	FREQUENCY					
	Daily (Each time scheduled to clean; XX per year)	Weekly (Once per week; 52 times per year)	Monthly (Once per month; 12 times per year)	Quarterly (Once per Quarter; 4 times per year)	Semi (or) Bi- Annual (3 / 2 times per year)	Annual (Once Per Year)
<b>PERIODIC SERVICES</b>	N/A	N/A	N/A			
fff. Scrub restroom floors				4X/yr		
ggg. Clean carpet in high traffic areas					2X/yr	
hhh. Carpet cleaning—whole contract area						1x/yr
iii. Scrub stairwell floors					2X/yr	
jjj. Clean light fixture lenses						1x/yr
kkk.Strip & refinish all hard surface floors						
<b>3. Windows</b>						
m. Clean Windows on <b>Exterior</b> of building (inside and outside)						
n. Clean Windows on <b>Interior</b> of building (inside and outside) [i.e., receptionist area, etc.]	1x/day 248/year					

**NOTE:**

Services requested by the Facility Manager and performed by the contractor, which are beyond the scope of this service contract, shall be billed separately at the hourly rate quoted by the contractor for additional / emergency services.

**SUPPLEMENTARY TASKS\***

- To be determined by Contract Compliance Inspector.



*NOTES AND ADDITIONAL INFORMATION*

- All cleaning schedules are to be established with and approved by the Contract Compliance Inspector (CCI) at the beginning of the contract period. Service delivery begin date will be determined by CCI. Any deviation from the established schedule must be pre-approved by the CCI.
- All periodic services must be priced and invoiced separately from the basic services. Delivery and performance of all periodic services must be pre-approved by the CCI or their designee pursuant to the schedule as approved by the CCI.

**\*\*RESPONSIBILITY FOR REPLENISHABLE SUPPLIES\*\***

<b>Replenishable Item</b>	<b>Provided by</b>
Paper towels	Agency
Hand soap	Agency
Feminine Sanitary vending supplies & Disposal bags	Contractor
Toilet tissue	Agency
Plastic Trash Can Liners	Agency
Air Fresheners	

**\*\*\* ALL CLEANING SUPPLIES ARE TO BE PROVIDED BY THE CONTRACTOR \*\*\***



**PRICE**

**Michigan Department of Human Services**

**Location:** Wexford-Missaukee County DHS, 10641 W. Watergate Rd, Cadillac, MI 49601

Square Foot of Area to be cleaned: 17,484 sq. ft.

TOTAL AVERAGE cost per square foot per month for Basic Janitorial Services (do not include periodic services):  
\$.06

TOTAL AVERAGE cost per square foot per year for Basic Janitorial Services (do not include periodic services):  
\$.72

CLEANABLE SQUARE FOOTAGE per hour per person used to determine Basic Janitorial Services (do not include periodic services): 3,885

**H. BASIC JANITORIAL SERVICES** – Daily, weekly, monthly tasks. Refer to Location Specification Sheet for details. (Do NOT include Periodical Services)

One year equals up to a maximum of 248 state working days (if scheduled daily, Monday - Friday). Refer to Location Specification Sheet for cleaning schedule.

**1. DAYTIME CLEANING**

Type of Employee	Number of Employees		Number of Hours/Day		Hourly Rate		Number of Working Days		Total
Cleaners		X		X	\$	X	248	=	\$
Specialty Cleaners		X		X	\$	X	248	=	\$
Supervisor Cleaning Time		X		X	\$	X	248	=	\$
Supervisor Non-Cleaning Time		X		X	\$	X	248	=	\$
Insurance & Fringe Benefits (If not included in hourly rate)									\$
Cost of Supplies, Equipment & Rentals									\$
Profit									\$
<b>Total Yearly Daytime Cleaning (A)</b>									<b>\$</b>

**2. NIGHTTIME CLEANING**

Type of Employee	Number of Employees		Number of Hours/Day		Hourly Rate		Number of Working Days		Total
Cleaners	1	X	4.5	X	\$9.68	X	248	=	\$10,802.88
Specialty Cleaners		X		X	\$	X	248	=	\$
Supervisor Cleaning Time		X		X	\$	X	248	=	\$
Supervisor Non-Cleaning Time		X		X	\$	X	248	=	\$
Insurance & Fringe Benefits (If not included in hourly rate)									\$included
Cost of Supplies, Equipment & Rentals									\$324.00
Profit									\$1,446.49
<b>Total Yearly Nighttime Cleaning (B)</b>									<b>\$12,573.37</b>



**B. PERIODIC CLEANING SERVICES** - Please list the individual tasks for Quarterly, Semi Annual and Annual services from the Location Specification Sheet.

**1. Quarterly Services** - List the individual tasks for Quarterly services as described on the Location Specification Sheet.

Type of Service (Per LSS)	Total Hours/ Year	Labor Cost / Year		Insurance & Fringe Benefits/Year		Supplies, Equipment & Rentals/ Year		Profit/ Year		Total
Scrub Restroom Floors	16	\$160.00	+	\$33.60	+	\$16.40	+	\$90.00	=	\$300.00
		\$	+	\$	+	\$	+	\$	=	\$
		\$	+	\$	+	\$	+	\$	=	\$
		\$	+	\$	+	\$	+	\$	=	\$
		\$	+	\$	+	\$	+	\$	=	\$
<b>Total Yearly Quarterly Services (C)</b>										\$300.00

**2. Semi-Annual Services** - List the individual tasks for Semi-Annual services as described on the Location Specification Sheet.

Type of Service (Per LSS)	Total Hours/ Year	Labor Cost / Year		Insurance & Fringe Benefits/Year		Supplies, Equipment & Rentals/ Year		Profit/ Year		Total
Air Bars and Vents	6	\$56.00	+	\$13.44	+	\$5.56	+	\$25.00	=	\$100.00
Baseboards	2.5	\$24.00	+	\$5.04	+	\$5.96	+	\$15.00	=	\$50.00
Blind, Curtains, and Window Treatments	2.5	\$24.00	+	\$5.04	+	\$5.96	+	\$15.00	=	\$50.00
Vacuum Upholstered Furniture	6	\$56.00	+	\$13.44	+	\$5.56	+	\$25.00	=	\$100.00
Clean Carpet- High Traffic	20	\$200.00	+	\$42.00	+	\$38.00	+	\$120.00	=	\$400.00
<b>Total Yearly Semi-Annual Services (D)</b>										\$700.00

**3. Annual Services** - List the individual tasks for Annual services as described on the Location Specification Sheet.

Type of Service (Per LSS)	Total Hours/ Year	Labor Cost / Year		Insurance & Fringe Benefits/Year		Supplies, Equipment & Rentals/ Year		Profit/ Year		Total
Cleaning Carpet- All	24	\$240.00	+	\$50.40	+	\$33.00	+	\$138.60	=	\$462.00
Light Lenses	2.5	\$24.00	+	\$5.04	+	\$5.96	+	\$15.00	=	\$50.00
		\$	+	\$	+	\$	+	\$	=	\$
		\$	+	\$	+	\$	+	\$	=	\$
		\$	+	\$	+	\$	+	\$	=	\$
<b>Total Yearly Annual Services (E)</b>										\$512.00



**4. Other Services** - List the individual tasks for Other services as described on the Location Specification Sheet.

Type of Service (Per LSS)	Total Hours/Year	Labor Cost / Year		Insurance & Fringe Benefits/Year		Supplies, Equipment & Rentals/Year		Profit/Year		Total
		\$	+	\$	+	\$	+	\$	=	\$
		\$	+	\$	+	\$	+	\$	=	\$
		\$	+	\$	+	\$	+	\$	=	\$
		\$	+	\$	+	\$	+	\$	=	\$
		\$	+	\$	+	\$	+	\$	=	\$
<b>Total Yearly Other Services (F)</b>										\$

**C. FINAL QUOTE**

<b>TOTAL YEARLY COSTS:</b> (A+B+C+D+E+F)	\$14,085.37	<b>(G)</b>
<b>FINAL QUOTE FOR FOUR (4) YEAR BID:</b> (G x 4)	\$56,341.48	

**D. FINAL MONTHLY BID**

<b>FINAL MONTHLY BID:</b> (A+B)/12 *Does not include Periodical Services	\$1,047.78
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**K. ADDITIONAL SERVICES**

Description	Quote Per Hour
<b>Emergency Services:</b> (Includes cleaning services for emergency situations such as restrooms overflow, etc.)	\$18.00
<b>Infectious Disease Control:</b> (Refer to LSS for a complete description)	\$100.00
<b>Miscellaneous facility maintenance services:</b> (Includes light maintenance such as hanging paper towel dispensers or hanging storage shelves)	\$18.00



## MAINTENANCE, REPAIR & OPERATIONS (MRO) JANITORIAL SERVICES

### LOCATION SPECIFICATIONS

A. CONTRACT AND CCI INFORMATION

OGEMAW  
CO DHS

<i>CONTRACT INFORMATION</i>			
<b>NEW CONTRACT START DATE:</b>	1/1/2011	<b>CONTRACT END DATE:</b>	8/31/2014
<b>PREVIOUS CONTRACT #:</b>			
<b>NUMBER OF YEARS:</b>	Four-year contract with one, one-year renewal option		
<b>CONTRACTING AGENCY NAME:</b>	MICHIGAN DEPARTMENT OF HUMAN SERVICES		
<b>BUILDING NAME AND NUMBER:</b>	OGEMAW Co DHS		
<b>BUILDING ADDRESS:</b>	444 E. HOUGHTON AVENUE, WEST BRANCH, MI 48661		
<b>IS THIS LOCATION CURRENTLY ON CRO "SET ASIDE" STATUS?</b>	Yes <input checked="" type="checkbox"/> No <input type="checkbox"/>		
<b>REGION and COUNTY:</b>	Region: NORTH County: OGEMAW		
<i>PROCUREMENT CONTACT INFORMATION</i>			
<b>PROCUREMENT OFFICE NAME:</b>	MICHIGAN DEPARTMENT OF HUMAN SERVICES, PURCHASING		
<b>PROCUREMENT OFFICE CONTACT NAME:</b>	Marie Dimitrijevic	<b>CONTACT TELEPHONE #:</b>	517-241-6563
<b>PROCUREMENT OFFICE CONTACT E-MAIL:</b>	<a href="mailto:DimitrijevicM@Michigan.gov">DimitrijevicM@Michigan.gov</a>	<b>CONTACT FACSIMILE #:</b>	517-335-6251
<b>CONTRACT COMPLIANCE INSPECTOR (CCI) / FACILITY MANAGER (FM) NAME:</b>	Richard J. Rosiak	<b>CONTACT TELEPHONE #:</b>	989-345-6580
<b>CCI / FM CONTACT E-MAIL:</b>	<a href="mailto:rosiakr@Michigan.gov">rosiakr@Michigan.gov</a>	<b>CONTACT FACSIMILE #:</b>	989-345-8590



B. BUILDING SPECIFICATION INFORMATION

BUILDING LOCATION INFORMATION			
OFFICIAL WORKING DAYS OF BUILDING OCCUPANTS:	<b>M/T/W/TH/F</b>	OFFICIAL WORKING HOURS OF BUILDING OCCUPANTS:	<b>7AM to 6PM</b>
NUMBER OF EMPLOYEES:		APPROXIMATE DAILY VISITORS:	<b>100</b>
IDENTIFY DAYS OF CLEANING SERVICE:	<b>M/T/W/TH/F</b>	IDENTIFY HOURS OF CLEANING SERVICE:	<b>As determined by CCI between 5:30 pm and 8:30 pm</b>
TOTAL BUILDING SQ. FT. TO BE CLEANED:	<b>12,120</b>	NUMBER OF STORIES IN BUILDING:	<b>1</b>
TOTAL SQ. FT. OF <b>CARPET</b> TO BE CLEANED:	<b>10,103</b>	AREA(S): Offices, conference rooms, walkways, and tot room.	
TOTAL SQ. FT. OF "HIGH TRAFFIC" <b>CARPET</b> AREA(S) TO BE CLEANED:	4,350	AREA(S): <b>Conference rooms, walkways</b>	
TOTAL SQ. FT. OF <b>VINYL</b> TO BE CLEANED:	<b>N/A</b>	AREA(S):	
TOTAL SQ. FT. OF <b>CERAMIC</b> TO BE CLEANED:	<b>644</b>	AREA(S): <b>Restrooms</b>	
TOTAL SQ. FT. OF <b>CEMENT</b> TO BE CLEANED:	<b>N/A</b>	AREA(S):	
TOTAL SQ. FT. OF <b>TERRAZO</b> TO BE CLEANED:	<b>1373</b>	AREA(S): <b>LOBBY, RESTROOMS, AND KITCHEN AND LUNCH ROOM</b>	
TOTAL SQ. FT. OF <b>RUBBER</b> TO BE CLEANED:	<b>N/A</b>	AREA(S):	
NUMBER OF RESTROOMS IN BUILDING:	<b>5</b>	NUMBER OF TOTAL UNITS FOR BUILDING RESTROOM(S):	<b>18</b>
		<b>NOTE: INCLUDES: URINALS, TOILETS, SINKS, 2 BABY STATIONS IN LOBBY RESTROOMS.</b>	
Is window cleaning to be included on this contract?  <b>Note: Specify if Interior and / or Exterior and Number of Floors – typically 1<sup>st</sup> Floor for Exterior.</b>	INTERIOR GLASS WALLS IN RECEPTION AND CONFERENCE ROOM AND LOBBY DOOR		
Does location have child play area(s), gymnasium, locker room, etc? If so, please identify along with cleaning standard.	TOT ROOM OFF OF LOBBY – BASIC CLEANING REQUIREMENTS.		
What is the RECOMMENDED Level of Insurance Risk for this Contract? [EXAMPLE: LOW, MODERATE OR HIGH] NOTE: DMB-OAS & AGENCY to determine	Low		



**ADDITIONAL INFORMATION:** (Note additional building information, including, but not limited to, particular security requirements {keys, etc.} or known building environmental issues that Bidder should be aware of in performing janitorial services for this location):

- Some staff within facility has chemical sensitivities. Vendors should note that if the cleaning products used have odors, the products may need to be changed as directed by the Contract Compliance Inspector.

Please notify Contract Compliance Inspector at least a week prior to the carpet cleaning so that office staff can be notified of the event and to make arrangements to have their office floors free of any miscellaneous items.

- 
- The contractor and contractor's employees will be expected to perform with professional and courteous behavior.
- Square footage of full contract carpet area includes the high traffic carpet area.
- After hours and additional groups for extra cleaning: The conference rooms are used after hours by various groups, and used for training during regular hours.



**C. DESCRIPTION OF SERVICE NEEDS**  
**TASK AND FREQUENCIES**

SERVICES	FREQUENCY					
	Daily (Each time scheduled to clean; 248 per year)	Weekly (Once per week; 52 times per year)	Monthly (Once per month; 12 times per year)	Quarterly (Once per Quarter; 4 times per year)	Semi (or) Bi-Annual (3 / 2 times per year)	Annual (Once Per Year)
<b>BASIC SERVICES</b>				N/A	N/A	N/A
<b>9. Office Cleaning</b> (Note: The days office cleaning is to occur will be determined by the Facility Manager.)						
a. Vacuum carpet, sweep & damp mop hard surface floor if applicable. Remove spots/stains from carpet.	<b>1x Daily (248/yr)</b>					
b. Empty waste receptacles	<b>1x Daily (248/yr)</b>					
<b>2. Restrooms</b>						
i. Close restroom	<b>1x day (248 / yr)</b>					
j. Empty waste receptacles	<b>1x day (248 / yr)</b>					
k. Fill dispensers	<b>1x day (248 / yr)</b>					
l. Dust	<b>1x day (248 / yr)</b>					
m. Clean and disinfect waste receptacles	<b>1x day (248 / yr)</b>					
n. Dust mop	<b>1x day (248 / yr)</b>					
o. Clean and disinfect sinks	<b>1x day (248 / yr)</b>					
p. Clean glass and mirrors	<b>1x day (248 / yr)</b>					
x. Clean and disinfect toilets and urinals xi. Empty and disinfect all sanitary napkins receptacles	<b>1x day (248 / yr)</b>					
j. Clean and disinfect wall around toilets and urinals, stall and entry doors, and partitions between toilets, urinals and sinks. Also perform any obvious spot cleaning.		<b>1x wkly (52/yr)</b>				
ii. Damp mop (Note: Damp mops used in restrooms are not to be used for non-restroom areas.)	<b>1x day (248 / yr)</b>					
jj. Vacuum carpet if applicable	<b>1x day (248 / yr)</b>					
m. Maintain floor drain(s)/traps free of odors.	<b>1x day (248 / yr)</b>					
p. Service restrooms as requested by Facility Manager	<b>1x day (248 / yr)</b>					
<b>3. Drinking Fountains</b>						
a. Clean, disinfect and wipe dry		<b>2x wkly (104/yr)</b>				
<b>4. Lobbies and Corridors</b>						
fff. Empty trash/recyclable paper pick up		<b>2x wkly (104/yr)</b>				



SERVICES	FREQUENCY					
	Daily (Each time scheduled to clean; 248 per year)	Weekly (Once per week; 52 times per year)	Monthly (Once per month; 12 times per year)	Quarterly (Once per Quarter; 4 times per year)	Semi (or) Bi- Annual (3 / 2 times per year)	Annual (Once Per Year)
ggg. Remove carpet runners, clean floor and replace runners		2x wkly (104/yr)				
hhh. Vacuum carpet and runners	1x day (248/yr)					
iii. Dust mop		2x wkly (104/yr)				
jjj. Damp mop or machine scrub		2x wkly (104/yr)				
kkk. Maintain clean glass - includes entrance doors		2x wkly (104/yr)				
lll. Completely dust all fixtures - includes ledges, edges, shelves, exposed pipe, furniture, partitions, door-frames, etc.		2x wkly (104/yr)				
mmm. Damp wipe all non-upholstered furniture, tables & counter areas		2x wkly (104/yr)				
<b>5. Wall /Partition Cleaning / Washing</b>						
aa. Spot cleaning - including light switches			1x mo (12/yr)			
bb. Thorough wall / partition vacuuming and washing, as renovations require			1x mo (12/yr)			
cc. Clean partition / glass windows			1x mo (12/yr)			
<b>6. Stairway Cleaning, including those in parking ramps</b>						
rr. Vacuum/dust mop		1x wkly (52/yr)				
ss. Vacuum/dust mop - Winter (November 1 - April 1) for designated areas		2x wkly (104/yr)				
tt. Dust		1x wkly (52/yr)				
uu. Clean w/ disinfectant & wipe dry handrails & doorknobs		1x wkly (52/yr)				
vv. Damp mop		1x wkly (52 / yr)				
ww. Damp mop - Winter (November 1-April 1) for designated areas		2x wkly (104 / yr)				
xx. Spot clean walls and glass		1x wkly (52 / yr)				
<b>7. Elevator Cleaning</b>						
y. Clean door guide tracks		3x wkly (156 / yr)				
z. Dust, damp wipe and wipe dry handrails, cab walls, doors		3x wkly (156 / yr)				
aa. Vacuum carpet		3x wkly (156 / yr)				
<b>9. Thoroughly Clean Store Rooms/Janitor Closets</b>						
			1x mo (12 / yr)			



SERVICES	FREQUENCY					
	Daily (Each time scheduled to clean; 248 per year)	Weekly (Once per week; 52 times per year)	Monthly (Once per month; 12 times per year)	Quarterly (Once per Quarter; 4 times per year)	Semi (or) Bi- Annual (3 / 2 times per year)	Annual (Once Per Year)
<b>10. High Use Areas</b> Special attention must be given to the areas listed below. Both schedules & duties will be conducted as indicated. The Facility Manager reserves the right to schedule the activities listed in this section. Cleaning to include: vacuum carpet, sweep & damp mop hard surface floors, remove spots/stains from carpet and empty waste receptacles as applicable.						
jj. Conference rooms		2x wkly (104 / yr)				
kk. Clean drawing boards in conference rooms		2x wkly (104 / yr)				
ll. Lunch/break rooms, coffee areas, vending machine areas, concession stands, lounges, recreation areas, computer rooms & adjacent office areas	1x day (248 / yr)					
mm. Includes cleaning of table and counter tops		2x wkly (104 / yr)				
<b>11. Variable Procedures</b>						
rr. Empty exterior ashtrays/trash receptacles & clean all general areas including entrances, during Winter months of November 1 - April 1.		1x wk (52 / yr)				
ss. Empty exterior ashtrays / trash receptacles & clean all general areas including entrances, during Summer months of April 1 - October 31.		3x wk (156 / yr)				
tt. Entry leaf removal/sweeping fall season		1x wk (or more if needed) [52 / yr]				
uu. Wash all waste receptacles (inside & out) which present a soiled or odorous condition & disinfect			1x mo, or as needed (12/yr)			
vv. Replace waste receptacle liner when soiled or worn			2x mo, or as needed (24/yr)			

SERVICES	FREQUENCY					
	Daily (Each time scheduled to clean; XX per year)	Weekly (Once per week; 52 times per year)	Monthly (Once per month; 12 times per year)	Quarterly (Once per Quarter; 4 times per year)	Semi (or) Bi- Annual (3 / 2 times per year)	Annual (Once Per Year)
<b>PERIODIC SERVICES</b>	N/A	N/A	N/A			
<b>15. General</b>						
qq. Clean air bars and vents					2x/year	



SERVICES	FREQUENCY					
	Daily (Each time scheduled to clean; XX per year)	Weekly (Once per week; 52 times per year)	Monthly (Once per month; 12 times per year)	Quarterly (Once per Quarter; 4 times per year)	Semi (or) Bi- Annual (3 / 2 times per year)	Annual (Once Per Year)
<b>PERIODIC SERVICES</b>	N/A	N/A	N/A			
rr. Dust/clean baseboards					2x/year	
ss. Dust clean blinds, curtains, window treatments					2x/year	
tt. Vacuum fabric upholstered furniture					2x/year	
uu. Additional/Emergency services						As needed or as re- quested
<b>16. Intensive Floor Care</b>						
lll. Emergency stain / gum removal from carpet						As needed or as re- quested
mmm. Spray buff finished hard floors - removing scuff marks included						
nnn. Scrub restroom floors				4X/yr		
ooo. Clean carpet in high traffic areas					2X/yr	
ppp. Carpet cleaning—whole contract area						1x/yr
qqq. Scrub stairwell floors					2X/yr	
rrr. Clean light fixture lenses						1x/yr
sss. Strip & refinish all hard surface floors						
<b>3. Windows</b>						
o. Clean Windows on <b>Exterior</b> of building (inside and outside)						
p. Clean Windows on <b>Interior</b> of building (inside and outside) [i.e., receptionist area, etc.]	1x/day 248/year					

**NOTE:**

Services requested by the Facility Manager and performed by the contractor, which are beyond the scope of this service contract, shall be billed separately at the hourly rate quoted by the contractor for additional / emergency services.

**SUPPLEMENTARY TASKS\***

- To be determined by Contract Compliance Inspector.



NOTES AND ADDITIONAL INFORMATION

- All cleaning schedules are to be established with and approved by the Contract Compliance Inspector (CCI) at the beginning of the contract period. Service delivery begin date will be determined by CCI. Any deviation from the established schedule must be pre-approved by the CCI.
- All periodic services must be priced and invoiced separately from the basic services. Delivery and performance of all periodic services must be pre-approved by the CCI or their designee pursuant to the schedule as approved by the CCI.

**\*\*RESPONSIBILITY FOR REPLENISHABLE SUPPLIES\*\***

<b>Replenishable Item</b>	<b>Provided by</b>
Paper towels	Agency
Hand soap	Agency
Feminine Sanitary vending supplies & Disposal bags	Contractor
Toilet tissue	Agency
Plastic Trash Can Liners	Agency
Air Fresheners	

**\*\*\* ALL CLEANING SUPPLIES ARE TO BE PROVIDED BY THE CONTRACTOR \*\*\***



**PRICE**

**Michigan Department of Human Services**

**Location:** Ogemaw County DHS, 444 East Houghton Ave., West Branch, MI 48661

Square Foot of Area to be cleaned: 12,120 sq. ft.

TOTAL AVERAGE cost per square foot per month for Basic Janitorial Services (do not include periodic services):  
\$.05

TOTAL AVERAGE cost per square foot per year for Basic Janitorial Services (do not include periodic services):  
\$.69

CLEANABLE SQUARE FOOTAGE per hour per person used to determine Basic Janitorial Services (do not include periodic services): 4,040

**I. BASIC JANITORIAL SERVICES** – Daily, weekly, monthly tasks. Refer to Location Specification Sheet for details. (Do NOT include Periodical Services)

One year equals up to a maximum of 248 state working days (if scheduled daily, Monday - Friday). Refer to Location Specification Sheet for cleaning schedule.

**1. DAYTIME CLEANING**

Type of Employee	Number of Employees		Number of Hours/Day		Hourly Rate		Number of Working Days		Total
Cleaners		X		X	\$	X	248	=	\$
Specialty Cleaners		X		X	\$	X	248	=	\$
Supervisor Cleaning Time		X		X	\$	X	248	=	\$
Supervisor Non-Cleaning Time		X		X	\$	X	248	=	\$
Insurance & Fringe Benefits (If not included in hourly rate)									\$
Cost of Supplies, Equipment & Rentals									\$
Profit									\$
<b>Total Yearly Daytime Cleaning (A)</b>									<b>\$</b>

**2. NIGHTTIME CLEANING**

Type of Employee	Number of Employees		Number of Hours/Day		Hourly Rate		Number of Working Days		Total
Cleaners	1	X	3	X	\$9.68	X	248	=	\$7,201.92
Specialty Cleaners		X		X	\$	X	248	=	\$
Supervisor Cleaning Time		X		X	\$	X	248	=	\$
Supervisor Non-Cleaning Time		X		X	\$	X	248	=	\$
Insurance & Fringe Benefits (If not included in hourly rate)									\$included
Cost of Supplies, Equipment & Rentals									\$216.05
Profit									\$964.33
<b>Total Yearly Nighttime Cleaning (B)</b>									<b>\$8,382.30</b>



**B. PERIODIC CLEANING SERVICES** - Please list the individual tasks for Quarterly, Semi Annual and Annual services from the Location Specification Sheet.

**1. Quarterly Services** - List the individual tasks for Quarterly services as described on the Location Specification Sheet.

Type of Service (Per LSS)	Total Hours/Year	Labor Cost / Year		Insurance & Fringe Benefits/Year		Supplies, Equipment & Rentals/Year		Profit/Year		Total
Scrub Restroom Floors	16	\$160.00	+	\$33.60	+	\$16.40	+	\$90.00	=	\$300.00
		\$	+	\$	+	\$	+	\$	=	\$
		\$	+	\$	+	\$	+	\$	=	\$
		\$	+	\$	+	\$	+	\$	=	\$
		\$	+	\$	+	\$	+	\$	=	\$
<b>Total Yearly Quarterly Services (C)</b>										\$300.00

**2. Semi-Annual Services** - List the individual tasks for Semi-Annual services as described on the Location Specification Sheet.

Type of Service (Per LSS)	Total Hours/Year	Labor Cost / Year		Insurance & Fringe Benefits/Year		Supplies, Equipment & Rentals/Year		Profit/Year		Total
Air Bars and Vents	6	\$56.00	+	\$13.44	+	\$5.56	+	\$25.00	=	\$100.00
Baseboards	2.5	\$24.00	+	\$5.04	+	\$5.96	+	\$15.00	=	\$50.00
Blinds, Curtains, Window Treatments	2.5	\$24.00	+	\$5.04	+	\$5.96	+	\$15.00	=	\$50.00
Vacuum Upholstered Furniture	6	\$56.00	+	\$13.44	+	\$5.56	+	\$25.00	=	\$100.00
Carpet – High Traffic	16	\$160.00	+	\$33.60	+	\$16.40	+	\$90.00	=	\$300.00
<b>Total Yearly Semi-Annual Services (D)</b>										\$600.00

**3. Annual Services** - List the individual tasks for Annual services as described on the Location Specification Sheet.

Type of Service (Per LSS)	Total Hours/Year	Labor Cost / Year		Insurance & Fringe Benefits/Year		Supplies, Equipment & Rentals/Year		Profit/Year		Total
Carpet – All	16	\$168.00	+	\$35.28	+	\$30.72	+	\$99.00	=	\$333.00
		\$	+	\$	+	\$	+	\$	=	\$
		\$	+	\$	+	\$	+	\$	=	\$
		\$	+	\$	+	\$	+	\$	=	\$
		\$	+	\$	+	\$	+	\$	=	\$
<b>Total Yearly Annual Services (E)</b>										\$333.00



**4. Other Services** - List the individual tasks for Other services as described on the Location Specification Sheet.

Type of Service (Per LSS)	Total Hours/Year	Labor Cost / Year		Insurance & Fringe Benefits/Year		Supplies, Equipment & Rentals/Year		Profit/Year		Total
		\$	+	\$	+	\$	+	\$	=	\$
		\$	+	\$	+	\$	+	\$	=	\$
		\$	+	\$	+	\$	+	\$	=	\$
		\$	+	\$	+	\$	+	\$	=	\$
		\$	+	\$	+	\$	+	\$	=	\$
<b>Total Yearly Other Services (F)</b>										\$

**C. FINAL QUOTE**

<b>TOTAL YEARLY COSTS:</b> (A+B+C+D+E+F)	\$9,615.30	<b>(G)</b>
<b>FINAL QUOTE FOR FOUR (4) YEAR BID:</b> (G x 4)	\$38,461.20	

**D. FINAL MONTHLY BID**

<b>FINAL MONTHLY BID:</b> (A+B)/12 *Does not include Periodical Services	\$698.53
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**L. ADDITIONAL SERVICES**

Description	Quote Per Hour
<b>Emergency Services:</b> (Includes cleaning services for emergency situations such as restrooms overflow, etc.)	\$18.00
<b>Infectious Disease Control:</b> (Refer to LSS for a complete description)	\$100.00
<b>Miscellaneous facility maintenance services:</b> (Includes light maintenance such as hanging paper towel dispensers or hanging storage shelves)	\$18.00