

STATE OF MICHIGAN
 DEPARTMENT OF TECHNOLOGY, MANAGEMENT & BUDGET
 PROCUREMENT

525 W. ALLEGAN STREET
 LANSING, MI 48933

P.O. BOX 30026
 LANSING, MI 48909

CHANGE NOTICE NO. **8**
 to
 CONTRACT NO. **071B3200096**
 between
 THE STATE OF MICHIGAN
 and

NAME & ADDRESS OF CONTRACTOR	PRIMARY CONTACT	EMAIL
Northpointe, Inc. 5399 Lauby Road, Suite 200 North Canton, OH 44720	David Wells	dave.wells@northpointe.com
	PHONE	CONTRACTOR'S TAX ID NO. (LAST FOUR DIGITS ONLY)
	(231) 714-0006	5507

STATE CONTACTS	AGENCY	NAME	PHONE	EMAIL
PROGRAM MANAGER / CCI	DTMB-AS	David Enslin	(517) 335-6535	enslind@michigan.gov
CONTRACT ADMINISTRATOR	DTMB	Dave Hatch	(517) 284-7030	hatchd@michigan.gov

CONTRACT SUMMARY			
DESCRIPTION: Correctional Offender Management and Profiling for Alternative Solutions			
INITIAL EFFECTIVE DATE	INITIAL EXPIRATION DATE	INITIAL AVAILABLE OPTIONS	EXPIRATION DATE BEFORE CHANGE(S) NOTED BELOW
January 11, 2011	September 30, 2013	(3) 1-Year Options	September 30, 2016
PAYMENT TERMS		DELIVERY TIMEFRAME	
N/A		N/A	
ALTERNATE PAYMENT OPTIONS			EXTENDED PURCHASING
<input type="checkbox"/> P-card <input type="checkbox"/> Direct Voucher (DV) <input type="checkbox"/> Other			<input type="checkbox"/> Yes <input checked="" type="checkbox"/> No
MINIMUM DELIVERY REQUIREMENTS			
N/A			

DESCRIPTION OF CHANGE NOTICE				
EXERCISE OPTION?	LENGTH OF OPTION	EXERCISE EXTENSION?	LENGTH OF EXTENSION	REVISED EXP. DATE
<input type="checkbox"/>	N/A	<input type="checkbox"/>	N/A	September 30, 2016
CURRENT VALUE		VALUE OF CHANGE NOTICE	ESTIMATED AGGREGATE CONTRACT VALUE	
\$2,924,835.00		\$159,180.00	\$3,084,015.00	
DESCRIPTION: Effective January 26, 2016, this Contract is hereby increased by \$159,180.00, per the attached Statement of Work. All other terms, conditions, specifications, and pricing remain the same, per Contractor and Agency agreement, DTMB Procurement approval, and State Administrative Board approval on January 26, 2016.				



**MICHIGAN DEPARTMENT OF TECHNOLOGY,
MANAGEMENT AND BUDGET
IT SERVICES
STATEMENT OF WORK**

Project Title: Correctional Offender Management and Profiling for Alternative Solutions	Period of Coverage: 01/01/2016-09/31/2016
Requesting Department: Department of Corrections	Date: 12/02/2015
Agency Project Manager: David Enslin	Phone: (517) 335-6535
DTMB Contract Administrator: David Hatch	Phone: (517) 284-7030

Brief Description of Services to be provided:

BACKGROUND:

This Contract is for the maintenance and support, customization/validity testing, and onsite staff training for MDOC's Correctional Offender Management and Profiling for Alternative Solutions (COMPAS) System which supports the Michigan Prisoner Reentry Initiative (MPRI) prisoner programming requirements and research validation studies

PROJECT OBJECTIVE:

This Statement of Work (SOW) identifies the tasks required to implement the ongoing enhancement services outlined within the Pricing Proposal for Fiscal Year 2016 In accordance with Master Contract 071B3200096.

SCOPE OF WORK:

This request includes Research, Consulting, Training and Software Development components.
Research

- Outcomes & Calibration for VFO/non-VFO (Reentry Risk)

- Outcomes & Calibration for VFO/non-VFO (Core Probation)

Consulting

- Software Configuration Audit
- COMPAS Offline Planning & Setup
- Advanced Consultation for Judges at PSI

Training

- Configuration Train the Trainer
- Advanced Case Planning

Software Development

- TAP/Case Plan Software Development & Implementation
- Program Priority Manager Requirements
- OMS Interface Requirements

Project Title	Northpointe Consultant	Northpointe IT	Northpointe R&D	Northpointe Trainer	MDOC	DTMB
	\$215/hr. (onsite)	\$200/hr. (onsite)	\$250/hr. (onsite)	\$2000/day (onsite)	n/a	n/a
	\$165/hr. (offsite)	\$150/hr. (offsite)	\$175/hr. (offsite)	\$150/hr. (offsite)		
Research - Outcomes & Calibration Study (Reentry Risk)			75 hrs. (offsite)		x	
Research - Outcomes & Calibration Study (Core Probation)			75 hrs. (offsite)		x	
Software Development - TAP/Case Plan Development		298 hrs. (offsite)			x	x
Software Development - OMS Interface Requirements		28 hrs. (offsite)			x	x
Software Development - Program Priority Manager Requirements		55 hrs. (offsite)			x	
Consulting - Advanced Consulting for Judges at PSI	8 hrs. (onsite) 8 hrs. (offsite)				x	

Consulting - COMPAS Offline	16 hrs. (onsite) 30 hrs. (offsite)				x	x
Consulting/Training - Configuration Audit & Consult, Implementation Support	16 hrs. (onsite) 16 hrs. (offsite) 8 hrs. (offsite)			8 hrs. (offsite)	x	
Training - Advanced Case Planning Training				8 hrs. (onsite) 20 hrs. (offsite)	x	

<u>Milestone</u>	<u>Description</u>	<u>Amount</u>
Project Management		
1	Status Report - January	\$5,400
1.1	Status Report - February	\$5,400
1.2	Status Report - March	\$5,300
1.3	Status Report - April	\$5,300
1.4	Status Report - May	\$5,300
1.5	Status Report - June	\$5,300
1.6	Status Report - July	\$5,300
1.7	Status Report - August	\$5,300
1.8	Status Report - September	\$5,400
Consulting		
2	COMPAS Offline Onsite Planning/Consulting	\$3,390
2.1	COMPAS Offline Setup	\$5,000
3	Advanced Consultation for Judges Complete	\$3,040

Training

4	Configuration Complete in Test	\$5,120
4.1	Configuration Implementation Complete	\$1,280
4.2	Configuration T4T Complete	\$1,200
5	Advanced Case Plan Training Complete	\$5,000

Development

6	Delivery of PPM Software Review Complete	\$3,500
6.1	Delivery of PPM Requirements Document	\$4,750
7	Delivery of OMS Interface Requirements Document	\$4,200
8	TAP Case Plan Development Complete	\$26,200
8.1	TAP Case Plan Quality Assurance Complete	\$8,500
8.2	TAP Case Plan Delivery in Test	\$10,000

Research

9	Reentry Risk Outcomes & Calibration Study	\$15,000
10	Core Probation Outcomes & Calibration Study	\$15,000

\$159,180

TASKS/DELIVERABLES:

WBS 1.0 Project Management

As agreed to within the existing Agency contract #071B1300035, Northpointe will provide project management services, reference section 1.400.

Change Management Process

Reference Change Management per contract section 1.403

Risk Assessment Planning

Reference Risk Management per contract section 1.402.

WBS 2.0 Professional Services - Consulting

Northpointe will provide consulting services for three primary tasks: the setup of COMPAS offline, advanced consultation for Judges at PSI and a configuration audit on the existing application.

COMPAS Offline Setup Task

Northpointe will assign a senior level technical advisor to the COMPAS offline setup task. This senior advisor will provide the Agency with support to set up the COMPAS Offline module. The support work will be delivered both onsite and remotely as needed. The scope includes a two day onsite consulting session where the advisor will meet with Agency specified technical and leadership resources to

discuss the use of COMPAS Offline and identify the rollout requirements. These requirements will be utilized by the Northpointe senior advisor in order to set up and assist the Agency with the configuration of the COMPAS offline module. Northpointe will not install COMPAS offline on every individual remote machine; the Agency will supply resources to perform this work after the initial setup and configuration has been completed.

Advanced Consultation for Judges

Northpointe will deliver an advanced consultation session to the Agency that will focus on using the COMPAS Risk/Needs Assessments at pre-screening investigation (PSI). This consulting will be prepared for selected Judge participants as noted by the Agency. This consulting will be delivered onsite to participants, and the Agency will prepare the facilities and all required logistics as needed. No custom session materials are included in this scope of work.

Configuration Audit

Northpointe will perform one application configuration audit on the existing Agency system. To accomplish this audit, the Agency will allow Northpointe to copy the Production instance into a Test environment so full auditing and testing can be completed without impacting the current Production environment. The Northpointe Consultant will perform the audit, and will prepare for the delivery of the audit results to the Agency. All configuration modifications will be performed within a Test environment.

Deliverables for Consulting

- Up to 16 hours of technical COMPAS Offline planning, onsite
- Up to 30 hours of technical COMPAS Offline setup and configuration support consulting, remote
- Up to 8 hours of preparation of the Advanced Consultation for Judges session, remote
- Up to 8 hours of Advanced Consultation for Judges session, onsite
- Up to 16 hours for the application Configuration Audit
- Up to 16 hours for configuration modifications in a Test environment
- Up to 8 hours of configuration implementation support in a Production environment

WBS 3.0 Professional Services - Research

Reentry Outcomes & Calibration Study for VFO/non-VFO Reentry Risk

Using the State of Michigan supplied data files, Northpointe will check the calibration of the Reentry VFO Risk and Non-VFO Risk scales. Results and recommendations will be documented in a brief technical report

Northpointe will complete the following tasks:

- i. obtain updated MSP extracts, sentencing files, and transit files
- ii. update results for default Reentry risk scales
- iii. update results for new VFO Risk and Non-VFO Risk scales
- iv. check calibration of VFO Risk and Non-VFO Risk scales
- v. produce tables and graphs
- vi. document the brief technical report.

Probation Outcomes & Calibration Study for VFO/non-VFO Core Probation

Using the State of Michigan supplied data files, Northpointe will check the calibration of the Core Probation VFO Risk and Non-VFO Risk scales. Results and recommendations will be documented in a brief technical report

Northpointe will complete the following tasks:

- i. obtain updated MSP extracts, sentencing files, and transit files
- ii. update results for default Core risk scales
- iii. update results for probation VFO Risk and Non-VFO Core risk scales
- iv. check calibration of probation VFO Risk and Non-VFO Core risk scales
- v. produce tables and graphs
- vi. Document the brief technical report.

Deliverables for Research

- 1 *Reentry Outcomes & Calibration Study* technical report, delivered electronically
- 1 *Probation Outcomes & Calibration Study* technical report, delivered electronically

WBS 4.0 Professional Services - Training

Northpointe will deliver two training sessions to the Agency in Fiscal Year 2016:

- Advanced Case Planning
- Configuration Train the Trainer

Advanced Case Planning Training

The Advanced Case Planning training focuses on the practical application of case planning in a field setting, including the mechanics of the case planning functionality within COMPAS. The training curriculum will be created as part of this scope of work, and will address planning techniques, prioritizations and ongoing case planning oversight.

This training will be delivered onsite in a classroom setting, with a maximum of 20 participants.

The training services will include:

- Curriculum Planning and review with the Agency Training Director
- Preparation of training materials and test site setup, as needed by the Northpointe trainer
- One training session held at an Agency-specified location.

Configuration Train the Trainer Session

The Configuration Train the Trainer session will focus on the base configuration setup and maintenance tasks for the COMPAS software configuration settings. Northpointe will deliver one day of training to teach the Agency's personnel how to configure COMPAS, and how the decision points within the software are critical for understanding impact in different areas of the system.

This training will be delivered remotely, via WebEx, with a maximum of 10 participants. No additional training materials are included.

Deliverables for Training

- Advanced Case Plan Training, including:
 - ✓ Up to 20 hours of training preparation, remote (includes 1 copy of electronic training materials)
 - ✓ Up to 8 hours of Advanced Case Planning Training, delivered onsite at an Agency supplied facility
- Configuration Train the Trainer Training, including:
 - ✓ Up to 8 hours of Configuration Train the Trainer training, delivered remotely

WBS 5.0 Software Development – Requirements and Customizations TAP/Case Plan Software Development

Northpointe will develop and implement a revised TAP/Case Plan solution within the COMPAS Suite that supports the Agency's need to streamline case plan creation and management.

Northpointe will develop and implement the revised TAP/Case Plan solution as defined in the approved specifications created by the Northpointe technical team during FY15 (*Business Requirements Document TAP –Case Plan Customizations FINAL 11.23.15*). All specifications are complete; any changes to these specifications will require a Change Control with approval for additional hours and budget to complete as requested.

Deliverables include the development and QA tasks required to build the revised Case Plan in the software, per the approved specifications. The revised Case Plan section will be delivered by Northpointe to the Agency's Test site to allow for Agency User Acceptance Testing (UAT). This work effort will require Agency technical resources and users for the review and approval of the new TAP/Case Plan modifications made to the software. The Agency will track any known UAT issues found during their testing, and will submit an issue report to the Northpointe Project Manager for technical review. Items reported that do not match the requirements documentation will be itemized for future delivery per the Agency's approval of a Change Control.

Program Priority Manager Requirements

The Program Priority Manager (PPM) is a new module within the Northpointe Suite, and is available to the Agency in a Beta release. Northpointe constructed the base module on specifications outlined by the Agency; this project will focus on additional documentation to define PPM modifications requested by the Agency for future development tasks (development and implementation are not included in this SOW).

The PPM requirements will be delivered electronically to the Agency. The requirements will be identified and gathered during a PPM software demonstration session facilitated by Northpointe. All requirements must be communicated by the Agency to Northpointe in order to be captured appropriately.

Northpointe will assign a lead resource to perform requirements gathering and draft requirements documentation. In addition, one technical review session of the requirements document will be facilitated by Northpointe prior to document delivery. This review session will allow the Agency to validate specifications and clarify outstanding functionality prior to finalizing the document.

A maximum of 55 hours will be allocated to the PPM review and Requirements documentation task.

OMS Interface Requirements

Northpointe will provide interface planning services for the integration between the Northpointe Suite and the OMS system. The project team will discuss and specify the data elements required, the time of the exchange, and the method of data exchange needed. Northpointe and the Agency's technical resources will develop a mutually acceptable requirements document, outlining the design of the interface to be completed in the future (development and implementation are not included in this SOW).

The Agency will appoint the appropriate staff to reach consensus and decisions on all interface requirements during the discussion and according to the proposed timeline.

Northpointe's approach to develop the OMS interface requirements includes the following:

- Northpointe will facilitate one requirements gathering session with the Agency's technical team via a remote consulting session
 - The Agency will identify the business case/need for the interface and will document the expected data elements included in the new OMS interface.
 - The Agency will define their Networking requirements and configuration needs related to the implementation of a new OMS-COMPAS interface
- Northpointe will document and submit the final *OMS Requirements* document to the Agency
- Northpointe will facilitate 1 review session to address Agency questions and gather feedback on any remaining modifications to the OMS Requirements document
 - Northpointe will modify the OMS Requirements document and submit the final draft to the Agency for review and sign off
- Agency will provide final approval of the OMS Interface Requirements document.

This Statement of Work does not include hours for the development, testing or the implementation of the OMS interface. Northpointe will deliver a maximum of 28 hours of technical resource time to document the OMS requirements as specified above.

Deliverable for Software Development – Requirements and Customizations

- TAP/Case Plan Software Development
 - ✓ Up to 290 hours of software development and QA tasks
 - ✓ Up to 8 hours of Implementation support to the Agency's Test site.
- Program Priority Manager Requirements
 - ✓ Northpointe to deliver up to 55 hours of remote technical documentation:
 - 1 review meeting to demonstrate PPM functionality
 - *PPM Requirements* document, 1 copy to be delivered electronically.
- OMS Interface Requirements
 - ✓ Northpointe to deliver up to 28 hours of remote technical documentation
 - *OMS Interface Requirements* document, 1 copy to be delivered electronically.

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Project ID/Task Description	Hours	Resource	Resouce	Task Duration	T	Est. Start Date	Est. End Date
1.0 TAP/Case Plan Software Development and Implementation							
TAP/Case Plan Technical Review Planning Session		Northpointe	Northpointe	1 day	1	1/25/2016	1/26/2016
Software		Northpointe	Northpointe	3		2/8/2016	3/11/2016

Custom Development	18	n	nte [2]		0 days	16			
• Quality Assurance Testing	• 2	•	• nte	Northpoi	• 4 days	• 016	• 3/21/2	•	• 3/25/2016
• Customer Demo & Functional Review	•	•	• nte, MI	Northpoi	• .5 day	• 016	• 3/29/2	•	• 3/29/2016
• Software Custom Issue Resolution & Test	• 4	•	• nte, MI	Northpoi	• 3 days	• 16	• 4/4/20	•	• 4/6/2016
• Delivery of TAP/Case Plan in Test	•	•	• nte	Northpoi	• 1 day	• 16	• 6/6/20	•	• 6/6/2016
• Total Delivery Hours						• 290			
• 2.0									• OMS Interface Planning Specification
• Technical COMPAS - API Review Meeting [2]	•	•	• nte, MI	Northpoi	• .5 day	• 016	• 1/18/2	•	• 1/18/2016
• OMS System Requirements & Data Mapping	•	•	•	MI	• 1 day	• 016	• 1/29/2	•	• 1/29/2016
• OMS Interface Specification Document	• 4	•	• nte, MI	Northpoi	• 3 days	• 16	• 2/9/20	•	• 2/12/2016
• Final OMS Interface Specification Document Delivered	•	•	• nte	Northpoi	• .5 day	• 016	• 2/23/2	•	• 2/23/2016
• Total Delivery Hours						• 28			
• 3.0									• Program Priority Manager Specification
• Customer Review/Demo of PPM Module with Prep	•	•	• nte, MI	Northpoi	• 2 days	• 016	• 7/11/2	•	• 7/13/2016
• PPM Requirements Specification Document	• 0	•	• nte	Northpoi	• 5 days	• 016	• 7/18/2	•	• 7/29/2016
• Final PPM Document Delivered	•	•	• nte, MI	Northpoi	• 1 day	• 16	• 8/5/20	•	• 8/5/2016
• Total Delivery Hours						• 55			

- *** Milestones highlighted in red font*
- *** Estimated Development for Northpointe's 16.2 Release (release date 6/6/2016).*
- *** Actual sprint dates used for estimated start/end details above in TAP schedule.*

COMPAS Offline									
Advanced Consultation for Judges at PSI									
Advanced Case Planning Training									
Outcomes & Calibration - Reentry Risk									
Outcomes & Calibration - Core Probation									

PAYMENT SCHEDULE:

Payment will be made on a Satisfactory acceptance of each Milestone basis. DTMB will pay CONTRACTOR upon receipt of properly completed invoices which shall be submitted to the billing address on the State issued purchase order not more often than monthly. DTMB Contracts area will coordinate obtaining Agency Project Manager and DTMB Project Manager approvals. All invoices should reflect actual work completed by payment date, and must be approved by the Agency Project Manager and DTMB Project Manager prior to payment. The invoices shall describe and document to the State's satisfaction a description of the work performed, the progress of the project, and fees. When expenses are invoiced, receipts will need to be provided along with a detailed breakdown of each type of expense.

Payment shall be considered timely if made by the DTMB within forty-five (45) days after receipt of properly completed invoices.

This project will use the following milestone payment schedule, based on the approved FY16 Budget Summary included in the previous section:

EXPENSES:

The State will not pay for any travel expenses, including hotel, mileage, meals, parking, etc.

PROJECT CONTACTS:

The designated DTMB Project Manager is:

David Enslin
 (517) 335-6535
 enslind@michigan.gov

The DTMB Contract Administrator for this project is:

David Hatch
 Michigan Department of Technology, Management and Budget
 DTMB Purchasing Operations - Stevens T. Mason Building – 2nd Floor
 530 W. Allegan Street

Lansing, MI 48933

517-284-7044

Fax: 517-335-0046

Email: HatchD@michigan.gov

AGENCY RESPONSIBILITIES:

Per Contract 071B3200096

EXPECTED CONTRACTOR WORK HOURS AND CONDITIONS:

Work hours are not to exceed eight (8) hours a day, forty (40) hours a week. Normal working hours of 8:00 am to 5:00 pm are to be observed unless otherwise agreed to in writing.

No overtime will be permitted.

STATE OF MICHIGAN
 DEPARTMENT OF TECHNOLOGY, MANAGEMENT & BUDGET
 PROCUREMENT

525 W. ALLEGAN STREET
 LANSING, MI 48933

P.O. BOX 30026
 LANSING, MI 48909

CHANGE NOTICE NO. 7
 to
CONTRACT NO. 071B3200096
 between
 THE STATE OF MICHIGAN
 and

NAME & ADDRESS OF CONTRACTOR	PRIMARY CONTACT	EMAIL
Northpointe, Inc. 5399 Lauby Road, Suite 200 North Canton, OH 44720	David Wells	dave.wells@northpointe.com`
	PHONE	CONTRACTOR'S TAX ID NO. (LAST FOUR DIGITS ONLY)
	(231) 714-0006	5507

STATE CONTACTS	AGENCY	NAME	PHONE	EMAIL
PROGRAM MANAGER / CCI	DTMB-AS	David Enslin	(517) 335-6535	enslind@michigan.gov
CONTRACT ADMINISTRATOR	DTMB	Dave Hatch	(517) 284-7030	hatchd@michigan.gov

CONTRACT SUMMARY			
DESCRIPTION: Correctional Offender Management and Profiling for Alternative Solutions			
INITIAL EFFECTIVE DATE	INITIAL EXPIRATION DATE	INITIAL AVAILABLE OPTIONS	EXPIRATION DATE BEFORE CHANGE(S) NOTED BELOW
January 11, 2011	September 30, 2013	(3) 1-Year Options	September 30, 2016
PAYMENT TERMS		DELIVERY TIMEFRAME	
N/A		N/A	
ALTERNATE PAYMENT OPTIONS			EXTENDED PURCHASING
<input type="checkbox"/> P-card <input type="checkbox"/> Direct Voucher (DV) <input type="checkbox"/> Other			<input type="checkbox"/> Yes <input checked="" type="checkbox"/> No
MINIMUM DELIVERY REQUIREMENTS			
N/A			

DESCRIPTION OF CHANGE NOTICE				
EXERCISE OPTION?	LENGTH OF OPTION	EXERCISE EXTENSION?	LENGTH OF EXTENSION	REVISED EXP. DATE
<input type="checkbox"/>	N/A	<input type="checkbox"/>	N/A	September 30, 2016
CURRENT VALUE		VALUE OF CHANGE NOTICE	ESTIMATED AGGREGATE CONTRACT VALUE	
\$2,998,355.00		-\$73,520.00	\$2,924,835.00	

DESCRIPTION: Effective October 28, 2015, this Contract is hereby decreased by \$73,520.00. This change is the result of the reduction and addition of deliverables identified in the table below. All other terms, conditions, specifications, and pricing remain the same, per Contractor and Agency agreement and DTMB Procurement approval.

Adjustments to Statement of Work Deliverables							
		C20150709-112102		C20150824-111500		C20150910-090154	
	Original	CC#1	After CC#1	CC#2	After CC#2	CC#3	After CC#3
1 COMPAS Assesment wizard	18,000.00		18,000.00		18,000.00		18,000.00
2 PSI Enhancements Dev	12,750.00		12,750.00		12,750.00		12,750.00
3 COMPAS Offline	8,390.00		8,390.00	(8,390.00)	-		-
4 Program Priority Manager 5.7	21,700.00	(10,000.00)	11,700.00	(11,700.00)	-		-
5 OMS Interface Requirments	4,200.00		4,200.00	(4,200.00)	-		-
6 PSI Probation Risk Model Rollout	7,500.00		7,500.00		7,500.00		7,500.00
7 Women's Reentry Norm Study	15,000.00		15,000.00		15,000.00		15,000.00
8 Outcomes & Cal Reentry Risk	15,000.00		15,000.00		15,000.00	(15,000.00)	-
9 Outcomes & Cal Core Probation	15,000.00		15,000.00		15,000.00	(15,000.00)	-
10 COMPAS PSI Training for Judges	9,200.00		9,200.00	(4,600.00)	4,600.00		4,600.00
11 SyncShare Beta Implemetation	18,950.00		18,950.00	(18,950.00)	-		-
12 TAP Customization 6.1 + 6.2 (new deliverable)		9,720.00	9,720.00		9,720.00		9,720.00
13 Parole Board Training 6.3 (new deliverable)				4,600.00	4,600.00		4,600.00
	145,690.00	(280.00)	145,410.00	(43,240.00)	102,170.00	(30,000.00)	72,170.00
Project Management	48,000.00		48,000.00		48,000.00		48,000.00
New Total	193,690.00	(280.00)	193,410.00	(43,240.00)	150,170.00	(30,000.00)	120,170.00
Total Removed		(280.00)		(43,240.00)		(30,000.00)	(73,520.00)

Additional Deliverable Detail				
TAP Customization 6.1 + 6.2	Task	Rate	Hours	Total Cost
6.1 Consulting, onsite	Design Session	\$225/hr	24.00	\$5,400.00
6.2 Consulting, offsite	Remote	\$160/hr	27.00	\$4,320.00
Parole Board Training 6.3				
6.3 Training, onsite	Parole Board Training	\$2000/day	2.00	\$4,000.00
Training Prep, offsite	Training Prep	\$150/hr	4.00	\$600.00

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<input type="checkbox"/> P-card <input type="checkbox"/> Direct Voucher (DV) <input type="checkbox"/> Other			<input type="checkbox"/> Yes <input checked="" type="checkbox"/> No
MINIMUM DELIVERY REQUIREMENTS			
N/A			

DESCRIPTION OF CHANGE NOTICE				
EXERCISE OPTION?	LENGTH OF OPTION	EXERCISE EXTENSION?	LENGTH OF EXTENSION	REVISED EXP. DATE
<input checked="" type="checkbox"/>	1 year	<input type="checkbox"/>		September 30, 2016
CURRENT VALUE		VALUE OF CHANGE NOTICE	ESTIMATED AGGREGATE CONTRACT VALUE	
\$2,298,355.00		\$700,000.00	\$2,998,355.00	

DESCRIPTION: Effective October 1, 2015, this contract is exercising the 3rd option year and is increased by \$700,000.00. The revised contract expiration date is September 30, 2016. The contract milestones are adjusted per the attached Change Control Request Form #MIDEPTITMI-902. Any terms and conditions on page 2 of the CCR Form that are inconsistent with the original contract terms are not adopted in this change notice. All other terms, conditions, specifications, and pricing remain the same. Per contractor and agency agreement, DTMB Procurement approval, and State Administrative Board approval on September 10, 2015.

Change Control Request Form



Project ID #: MIDEPTITMI-902

Customer Project Manager: David Enslin (DTMB) and Frank Vernarsky

Northpointe Project Manager: Valerie Hart-Young

Requested by: Frank Vernarsky		Phone #: 517-373-7427	Email: VernarskyF@michigan.gov																					
Date Requested: 07/02/15		Tracking #: MIDEPTITMI-002																						
Summary: Reassign FY15 Budget Items for New Project Tasks			Version #: 1.0																					
CATEGORY	Software <input type="checkbox"/>	Training <input type="checkbox"/>	Consulting <input checked="" type="checkbox"/> License <input type="checkbox"/> Other <input checked="" type="checkbox"/>																					
CHANGE TYPE	New Requirement <input checked="" type="checkbox"/>	Requirement Change <input type="checkbox"/>	Design Change <input type="checkbox"/>																					
PRIORITY REQUEST	Emergency <input type="checkbox"/>	Urgent <input checked="" type="checkbox"/>	Routine <input type="checkbox"/>																					
CHANGE DESCRIPTION																								
<p>This change control will adjust the milestones within the existing FY15 services contract. Due to resource constraints, the services originally planned for FY15 will <i>not be delivered in full</i>; the budget remaining from these services will be reallocated to support new services. This reallocation is based on the following services not being delivered, and the budget allotted for each.</p> <table border="1"> <thead> <tr> <th>Service Description</th> <th>SOW Milestone ID</th> <th>Budget Allotment</th> </tr> </thead> <tbody> <tr> <td>Delivery of Approved PPM Requirements</td> <td>5.5</td> <td>\$4,750</td> </tr> <tr> <td>Notice to Proceed for PPM Development</td> <td>5.6</td> <td>\$4,750</td> </tr> <tr> <td>Delivery of Approved PPM Customizations</td> <td>5.7</td> <td>\$10,000</td> </tr> <tr> <td>PPM Software Training</td> <td>4.1</td> <td>\$2,200</td> </tr> <tr> <td>Delivery of Draft OMS Interface Requirements</td> <td>5.8</td> <td>\$4,200</td> </tr> <tr> <td>Total Budget Dollars Reassigned</td> <td></td> <td>\$25,900</td> </tr> </tbody> </table>				Service Description	SOW Milestone ID	Budget Allotment	Delivery of Approved PPM Requirements	5.5	\$4,750	Notice to Proceed for PPM Development	5.6	\$4,750	Delivery of Approved PPM Customizations	5.7	\$10,000	PPM Software Training	4.1	\$2,200	Delivery of Draft OMS Interface Requirements	5.8	\$4,200	Total Budget Dollars Reassigned		\$25,900
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<p>Northpointe proposes to utilize \$9,720 of the FY15 budget to deliver the following <i>new</i> services in lieu of the FY15 services outlined above.</p> <ol style="list-style-type: none"> 1. TAP Customization Design Scope: <ol style="list-style-type: none"> a. Technical Consulting and Design Session – 36 hours [24 hours onsite rate + 12 hours offsite rate] b. Technical Review Meeting – 3 hours, offsite rate c. Documentation – 12 hours, offsite rate <p>Project Deliverables:</p> <ul style="list-style-type: none"> • 1 consulting and design session facilitated by Northpointe • 1 Technical Specification document <p>Two new billing milestones will be added to the project to accommodate the current Fixed Price billing structure in use with the FY15 contract:</p> <p>Milestone ID 6.1.....\$5,400 Milestone ID 6.2.....\$4,320</p>																								
Work and Budget Estimates (Rates vary per MI DTMB Contract)																								
CONTRACT BILLING DEFINITION	RATE	TASK	TOTAL COST																					
Consulting, onsite	\$225/hour	Design Session	\$5,400																					
Consulting, offsite	\$160/hour	Remote	\$4,320																					
Grand Total			\$9,720																					

Terms & Conditions

- License and Maintenance Fees will be coterminous with existing license structure when applicable.
- This Change Control is pursuant to the *Software License* and *Professional Services Agreements* that exist between the parties.
- All services are priced on a Fixed Fee basis. Northpointe will bill based upon completed Milestones as they occur. All Milestones are defined within this Change Control Request.
- Payment term is net 30 days from invoice date.
- Scheduled delivery dates will not be finalized by Northpointe prior to authorization of this Change Control. Processing of approved change request and final scheduling may take up to 14 business days.
- If work is cancelled prior to completion, all effort and travel-related costs expended through the date of cancellation will be due and payable to Northpointe.
- This Change Control and the estimates provided herein are valid for 60 days.

APPROVALS Change Approved: Change Not Approved: Hold (Future Enhancement):

1. Signature *[Handwritten Signature]* for Frank Varnarsky Date: 7/7/15

2. Signature _____ Date: / /

July 10, 2015



Michigan Department of Technology, Management & Budget
David Enslin
Lewis Cass Building – 2nd Floor
320 S. Walnut
Lansing, MI 48933

Dear David,

Northpointe Inc. hereby offers to extend MI DTMB license and maintenance of Northpointe's COMPAS for unlimited users under the same terms as Contract Number 071B1300186, dated June 23, 2011, for the period of October 1, 2015 to September 30, 2016 for the price set forth as follows:

Total Number of Users	Annual Cost
Unlimited	\$700,000

**To be invoiced the beginning of each quarter: October, January, April, July.
Quarterly invoice = \$175,000*

This offer reflects the optional annual extension provision within the original contract. If MI DTMB accepts this offer, please sign this letter below and return to Becky Kelderhouse at Northpointe, becky.kelderhouse@northpointeinc.com. If you have any questions, please contact Becky at 231-714-0166.

Sincerely,

A handwritten signature in black ink, appearing to read "Dave Wells", is written over a horizontal line.

Dave Wells

MI DTMB Representative:

Name

Title

Date

Michigan Office
1754 Forest Ridge Drive, Suite A
Traverse City, Michigan 49686
231.938.5959 P | 231.938.5955 F

Colorado Office
112 North Rubey Drive, Suite 135
Golden, Colorado 80403
303.216.9455 P | 303.216.9459 F

888.221.4615 | northpointeinc.com

STATE OF MICHIGAN
 DEPARTMENT OF TECHNOLOGY, MANAGEMENT AND BUDGET
 PROCUREMENT
 P.O. BOX 30026, LANSING, MI 48909
 OR
 530 W. ALLEGAN, LANSING, MI 48933

CHANGE NOTICE NO. 5
 to
CONTRACT NO. 071B3200096
 (Replaces Contract 071B1300186)
 between
THE STATE OF MICHIGAN
 and

NAME & ADDRESS OF CONTRACTOR:	PRIMARY CONTACT	EMAIL
Northpointe, Inc. 5399 Lauby Road, Suite 200 North Canton, OH 44720	David Wells	Dave.Wells@northpointeinc.com
	TELEPHONE	CONTRACTOR #, MAIL CODE
	(231) 714-0006	

STATE CONTACTS	AGENCY	NAME	PHONE	EMAIL
CONTRACT COMPLIANCE INSPECTOR	DTMB-AS	David Enslin	517-335-6535	enslind@michigan.gov
BUYER	DTMB	Whitnie Zuker	517-284-7030	zukerw@michigan.gov

CONTRACT SUMMARY:			
DESCRIPTION: Correctional Offender Management and Profiling for Alternative Solutions			
INITIAL EFFECTIVE DATE	INITIAL EXPIRATION DATE	INITIAL AVAILABLE OPTIONS	EXPIRATION DATE BEFORE CHANGE(S) NOTED BELOW
January 11, 2011	September 30, 2013	3, 1 Year Options	September 30, 2015
PAYMENT TERMS	F.O.B	SHIPPED	SHIPPED FROM
N/A	N/A	N/A	N/A
ALTERNATE PAYMENT OPTIONS:			AVAILABLE TO MiDEAL PARTICIPANTS
<input type="checkbox"/> P-card	<input type="checkbox"/> Direct Voucher (DV)	<input type="checkbox"/> Other	<input type="checkbox"/> Yes <input checked="" type="checkbox"/> No
MINIMUM DELIVERY REQUIREMENTS:			
N/A			

DESCRIPTION OF CHANGE NOTICE:				
EXTEND CONTRACT EXPIRATION DATE	EXERCISE CONTRACT OPTION YEAR(S)	EXTENSION BEYOND CONTRACT OPTION YEARS	LENGTH OF OPTION/EXTENSION	EXPIRATION DATE AFTER CHANGE
<input checked="" type="checkbox"/> No <input type="checkbox"/> Yes	<input checked="" type="checkbox"/>	<input type="checkbox"/>	1 year	September 30, 2015
VALUE/COST OF CHANGE NOTICE:		ESTIMATED REVISED AGGREGATE CONTRACT VALUE:		
\$193,690.00		\$2,298,355.00		

Effective January 13, 2015, this contract is INCREASED by \$193,690.00 to support the tasks required to implement the ongoing enhancement services for the Correctional Offender Management Profiling for Alternative Sanctions (COMPAS) Suite in the attached Statement of Work (SOW).

All other terms, conditions, pricing and specifications remain the same. Per vendor and agency agreement, DTMB Procurement approval and the approval of the State Administrative Board on January 13, 2015.



Statement of Work

Michigan Department of Technology,
Management and Budget

for

MI Department of Corrections

Contract #071B1300035

Lansing, Michigan

FINAL DRAFT

January 12, 2015

STATEMENT OF WORK

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STATEMENT OF WORK

SECTION 1: Introduction

This Statement of Work (SOW) identifies the tasks required to implement the ongoing enhancement services outlined within the Pricing Proposal for Fiscal Year 2015 In accordance with Master Contract 071B3200096.

Scope of the Project

The scope of this project is for Northpointe to provide the Agency with the following services:

Professional Services - Research

- Women's Reentry Norm Study
- Outcomes & Calibration for VFO/non-VFO (Reentry)
- Outcomes & Calibration for VFO/non-VFO (Core)

Professional Services - Consulting

- COMPAS Offline Setup
- PSI Probation Risk Model Rollout
- SyncShare Beta Implementation

Professional Services - Training

- Program Priority Manager (PPM) Software Training
- COMPAS PSI Training for Judges
- SyncShare Software Training

Professional Services – Software Development – Requirements and Customizations

- COMPAS Assessment Wizard Development
- PSI Enhancements Development
- Program Priority Manager (Requirements & Customization)
- OMS Interface (Requirements only)
- PSI Probation Risk Scales [Assist Research team with Rollout activity]

Out of Scope Definition

Eleven projects have been identified within this Statement of Work. In-scope deliverables have been defined and listed per service type in the WBS structure below. Out of scope work refers to any increase or decrease in the deliverables included within this document.

Any change or modification to the deliverables as defined (number of hours, tasks) will result in a Change Control and will be managed through the Change Management Process. Requests to change the scope of the project by adding or editing requirements will be represented within a specific *Change Control Request* form, regardless of the size or impact of the requested change. Out of scope requests include, the following:

- Functionality or response of the application that has not been specifically identified as a deliverable within this SOW
- Additional content within a specific Research Study
- Additional resources to participate in and/or deliver consulting time greater than the hours noted under section 2.0: *Consulting*
- Additional personnel or time resources to participate in and/or deliver technical analysis time greater than the hours noted for specifications creation under section 5.0: *Software Development Customizations*
- Any new, modified or reduced functionality, features, screens, data elements, interfaces or processes within the Northpointe Suite software that is not a part of the approved specifications documented within section 5.0: *Software Development Customizations*. No changes to the approved specifications will be submitted for development without an approved Change Control Request.
- Modification to training type, session hours, number of session participants, generic training materials or session venue as specifically outlined within the training scope under section 4.0: *Training*.
- Any change in contract term, payment structure or rates identified within this SOW.

Although either party may request a change, documenting the change will be overseen by the Northpointe Project Manager and submitted to the State of Michigan for review and approval or rejection. The Change Control Request will include time and budget estimates to accommodate for the requirement change/s submitted by the State of Michigan. Joint approval of the Change Control Request form is required before work on the change is scheduled by Northpointe Operations, and initiated by the Northpointe project team.

SECTION 2: Work Breakdown Structure

WBS 1.0 Project Management

As agreed to within the existing Agency contract #071B1300035, Northpointe will provide project management services, reference section 1.400.

Change Management Process

Reference Change Management per contract section 1.403.

Risk Assessment Planning

Reference Risk Management per contract section 1.402.

WBS 2.0 Professional Services - Consulting

Northpointe will provide consulting services for two primary tasks: the setup of COMPAS offline, and to support the implementation of the PSI Probation Risk Model.

COMPAS Offline Setup Task

Northpointe will assign a senior level technical advisor to the COMPAS offline setup task. This senior advisor will provide the Agency with support to set up the COMPAS Offline module. The support work will be delivered both onsite and remotely as needed. The scope includes a two day onsite consulting session where the advisor will meet with Agency specified technical and leadership resources to discuss the use of COMPAS Offline and identify the rollout requirements. These requirements will be utilized by the Northpointe senior advisor in order to set up and assist the Agency with the configuration of the COMPAS offline module. Northpointe will not install COMPAS offline on every individual remote machine; the Agency will supply resources to perform this work after the initial setup and configuration has been completed.

PSI Probation Risk Model

The Agency will schedule the implementation of the new PSI Probation Risk Scales. These new scales were created during FY2014 by Northpointe Research staff. This remote consulting work will be delivered by Northpointe Research and the Northpointe Project Manager in order to assist the Agency's resources in understanding how the new model will impact operations. Northpointe will provide remote support to test and implement the scales in the Agency's production environment.

SyncShare Beta Implementation

Northpointe will schedule and deliver implementation task planning for the Beta installation of SyncShare. Northpointe's SyncShare product provides a data sharing solution between the Michigan Department of Corrections and the Michigan Office of Community Corrections, while ensuring data integrity and control. This task will include implementation planning with a Northpointe technical resource, and the initial installation and configuration work needed to setup a Beta environment.

A full rollout and test of the SyncShare product requires participation from multiple agencies in the State of Michigan. *Additional licensing fees are required to implement this solution*; these costs have not been included in the Agency's FY15 license proposal. All costs associated with the license fees to access and utilize SyncShare will be provided to Northpointe by individual State county agencies.

Deliverables for Consulting

- Up to 16 hours of COMPAS Offline configuration and setup planning, onsite
- Up to 30 hours of COMPAS Offline setup and configuration support consulting, remote
- Up to 50 hours of PSI Probation Risk Model consulting, remote
- Up to 80 hours of SyncShare Implementation consulting, delivered remotely:
 - ✓ Implementation analysis and planning
 - ✓ Beta site setup, configuration and testing

WBS 3.0 Professional Services - Research

Women's Reentry Norm Study

Northpointe will conduct the Women's Norm Study (Reentry), which includes the following tasks:

- i. Obtain data base backup from the Agency
- ii. Perform initial data management (restore data base, clean data, remove duplicates, identify complete assessments)
- iii. Compare distributions in the default gender-neutral Reentry prison norm data and Women's Reentry assessment data in the current MDOC data base. Examine the distributions of the gender-specific women's prerelease scales.
 - a. construct decile tables, use graphical methods (quantile-quantile plots)
 - b. Examine time series plots of risk and needs scale.
- iv. Interpret results.
- v. Create recommendations and document the Women's Reentry Norm Study report.

Reentry Outcomes & Calibration for VFO/non-VFO

The reentry outcomes data will be updated. Northpointe will check the calibration of the Reentry VFO Risk and Non-VFO Risk scales. Results and recommendations will be documented in a brief technical report.

Northpointe will complete the following tasks:

- vii. obtain updated MSP extracts, sentencing files, and transit files
- viii. update results for default Reentry risk scales
- ix. update results for new VFO Risk and Non-VFO Risk scales
- x. check calibration of VFO Risk and Non-VFO Risk scales
- xi. produce tables and graphs
- xii. document the brief technical report.

Probation Outcomes & Calibration for VFO/non-VFO

The probation outcomes data will be updated. Northpointe will check the calibration of the probation VFO Risk and Non-VFO Risk scales. Results and recommendations will be documented in a brief technical report.

Northpointe will complete the following tasks:

- vii. obtain updated MSP extracts, sentencing files, and transit files
- viii. update results for default Core risk scales
- ix. update results for probation VFO Risk and Non-VFO Risk scales

- x. check calibration of probation VFO Risk and Non-VFO Risk scales
- xi. produce tables and graphs
- xii. document the brief technical report.

Deliverables for Research

- 1 *Women's Reentry Norm Study* report, delivered electronically
- 1 *Reentry Outcomes Study* technical report, delivered electronically
- 1 *Probation Outcomes Study* technical report, delivered electronically

WBS 4.0 Professional Services - Training

Northpointe will provide two primary types of training to the Agency for Fiscal Year 2015:

- Program Priority Manager software training
- PSI Training for Judges
- SyncShare software training (Beta environment only).

Program Priority Manager Software Training

Program Priority Manager (PPM) software training focuses on the mechanics of the PPM module and its functional use for correctional facilities staff. The core of the training curriculum is to demonstrate how to manage and ensure programs are delivered to the appropriate target groups based on prioritized population lists.

This training will be delivered onsite in a classroom setting, with a maximum of 20 participants. No additional training materials are included.

PSI Training for Judges

The Agency's Training Director will work with Northpointe to finalize the curriculum for the PSI Training for Judges. Northpointe will deliver 2, 2.5 day onsite sessions for this training; these sessions will be organized and scheduled by the Agency to ensure maximum participation and adequate coverage.

Northpointe's base curriculum focuses on the PSI section within the COMPAS software suite. This training will support the Agency's use of COMPAS as part of the PSI process. Northpointe will provide training for judges with a specific focus on the research behind COMPAS and the interpretation of COMPAS results. The Agency will have the option of recording the PSI Training for Judges training sessions as desired for future use.

The training services will include:

- Curriculum Review with the Agency
- Preparation of quick reference training materials and test site setup, as needed by the Northpointe trainer
- Two onsite training sessions held at an Agency-specified location.

SyncShare Software Training

The SyncShare software training includes training preparation and onsite training delivery for up to 15 participants. The curriculum focuses on the software setup and configuration needed for the Agency to utilize the SyncShare module. This training is targeted for system administrators that will be responsible for the ongoing management of SyncShare for the Agency. Services will be delivered remotely and onsite.

Northpointe training materials assume all users are familiar with a Windows environment and with the overall use of the software in the selected modules – the Northpointe training will not include any Windows or remedial computer training.

Deliverables for Training

- Program Priority Manager Software Training
 - ✓ Up to 8 hours of Program Priority Manager software training, delivered onsite
 - ✓ Up to 4 hours of Training Preparation, delivered remotely
- PSI Training for Judges
 - ✓ Up to 40 hours of PSI training, delivered onsite [2, 2.5 day sessions]
 - ✓ Up to 8 hours of Training Preparation, delivered remotely
- SyncShare Software Training
 - ✓ Up to 8 hours of training services, onsite [15 participants maximum]
 - ✓ Up to 8 hours of training and beta site preparation, delivered remotely

WBS 5.0 Software Development – Requirements and Customizations

COMPAS Assessment Wizard

Northpointe will develop and implement a new Wizard that supports the appropriate selection of assessment scale sets needed when working with offenders. The business goal of this new Wizard is to reduce confusion experienced by the Agency's COMPAS users.

Northpointe will develop and implement the new Wizard as defined in the confirmed specifications created by the Northpointe technical team during FY14 (*'Business Requirements Document – Create Assessment Wizard_FINAL'*). All specifications are complete; any changes to these specifications will require a Change Control with approval for additional hours and budget to complete as requested.

Deliverables include software development and a beta implementation on the Agency's test site for User Acceptance Testing and validation purposes. This work effort will require Agency technical resources and users for the review and approval of all PSI changes made to the software.

PSI Enhancements

Northpointe will develop and implement the modifications to the PSI module as defined in the confirmed specifications created by the Northpointe technical team during FY14 (*'Business Requirements Document – PSI Enhancements_FINAL'*). All specifications are complete; any changes to these specifications will require a Change Control with approval for additional hours and budget to complete as requested.

Deliverables include up to 85 hours of software development which includes the work effort needed to perform a beta implementation on the Agency's test site for User Acceptance Testing and validation purposes. This work effort will require Agency technical resources and users for the review and approval of all PSI changes made to the software.

Program Priority Manager Requirements and Customizations

The Program Priority Manager (PPM) is a new module within the Northpointe Suite, and is available to the Agency in a Beta release. Northpointe constructed the base module on specifications outlined by the Agency; this project will focus on additional documentation and software customizations requested by the Agency.

PPM Requirements Documentation Task

This task will focus on the completion of a requirements specification document, to be delivered electronically to the Agency. The requirements will be identified and gathered during a PPM software demonstration session facilitated by Northpointe. All requirements must be communicated by the Agency to Northpointe in order to be captured appropriately.

Northpointe will assign a lead resource to perform requirements gathering and draft requirements documentation. In addition, one technical review session of the requirements document will be facilitated by Northpointe prior to document delivery. This review session will allow the Agency to validate specifications and clarify outstanding functionality prior to finalizing the document.

A maximum of 55 hours will be allocated to the PPM review and Requirements documentation task. Agency approval on the requirement document will be required by Northpointe prior to scheduling the software development task.

PPM Software Customization Task

This task is dependent up on the successful completion of the *PPM Requirements Documentation* task outlined above; customization work will not be scheduled in the Northpointe development queue until the Agency has provided Northpointe with the necessary approval.

In the event the requirements documentation includes *more* effort needed than is allotted for under this Statement of Work (development not to exceed 75 hours), Northpointe will initiate the Change Management process to address budget and time increases.

OMS Interface Requirements

Northpointe will provide interface planning services for the integration between the Northpointe Suite and the OMS system. The project team will discuss and specify the data elements required, the time of the exchange, and the method of data exchange needed. Northpointe and the Agency's technical resources will develop a mutually acceptable requirements document, outlining the design of the interface to be completed in the future.

Northpointe assumes the Agency will involve the appropriate staff to reach consensus and decisions on all interface requirements during the discussion and according to the proposed timeline.

OMS Interface Requirements Document

Northpointe's approach to develop the OMS interface requirements includes the following:

- Northpointe will facilitate initial requirements gathering with the Agency via a remote consulting session
- The Agency will identify the business case/need for the interface and outline the expected data elements included.
- Northpointe will document and submit the OMS Requirements document to the Agency for review
- Northpointe will facilitate a review session to address Agency questions and gather feedback on modifications to the requirements
- Northpointe will update the OMS Requirements document and submit the final draft to the Agency for review and sign off
- Agency will provide final approval of the OMS Interface Requirements document.

This Statement of Work does not include hours for the development, testing or implementation of the OMS interface. Northpointe will deliver up to 28 hours of technical resource time to document the OMS requirements as specified above.

PSI Probation Risk Scales

Northpointe will implement the new Core Non-VFO and VFO Risk Scales as defined in the specifications created by the Northpointe Research team during FY14 (*'mdoc_core_risk_scaleset_6Nov2014'*). All specifications are complete; any changes to these specifications will require a Change Control with approval for additional hours and budget to complete as requested.

Deliverable for Software Development – Requirements and Customizations

- COMPAS Assessment Wizard
 - ✓ 20 hours of remote technical analysis:
 - Meeting to review technical specification document
 - Sign off required by Agency on all development requirements prior to scheduling development work
 - ✓ 100 hours of remote software development/QA, built according to approved specification only
 - Implementation to Agency test site.
- PSI Enhancements
 - ✓ 85 hours of remote software development/QA, built according to approved Northpointe Specification document only.
 - Implementation to Agency test site
- Program Priority Manager
 - ✓ 55 hours of remote technical documentation and analysis:
 - Review meeting to demonstrate PPM functionality
 - PPM Requirement modifications documented
 - ✓ 75 hours of remote PPM Software development/QA, built according to specification only.
 - Implementation to Agency test site.

OMS Interface Requirements

- ✓ Up to 28 hours of remote technical documentation
- ✓ Requirements document, 1 copy to be delivered electronically.
- OMS Interface Requirements
 - ✓ Up to 30 hours of remote software development and test validation for two new scales.
 - Implementation to Agency test site.

FY15 Budget Summary

The following table summarizes the Professional Services pricing for the Fiscal year 2015 engagement. All services are quoted as fixed fee services.

	Unit	Qty	Price	Total
PROFESSIONAL SERVICES, Fixed Fee Basis				
Project Management		1	\$48,000	\$48,000
COMPAS Offline Setup Consulting		1	\$8,390	\$8,390
PSI Probation Risk Model Consulting		1	\$7,500	\$7,500
SyncShare Beta Implementation Consulting		1	\$15,750	\$15,750
Research - Women's Reentry Norm Study		1	\$15,000	\$15,000
Research - Reentry Outcomes & Calibration Study		1	\$15,000	\$15,000
Research - Probation Outcomes & Calibration Study		1	\$15,000	\$15,000
PPM Software Training		1	\$2,200	\$2,200
PSI Training for Judges		1	\$9,200	\$9,200
SyncShare Software Training		1	\$3,200	\$3,200
COMPAS Assessment Wizard Customizations		1	\$18,000	\$18,000
PSI Enhancement Customizations		1	\$12,750	\$12,750
PPM Requirements & Customizations		1	\$19,500	\$19,500
OMS Interface Requirements		1	\$4,200	\$4,200
Subtotal, Professional Services				\$193,690
GRAND TOTAL				\$193,690

- Except as modified by this Statement of Work, the Professional Services are governed by the active Professional Services agreement with the Agency.
- All pricing excludes applicable taxes, which are the responsibility of the Agency.
- If project is cancelled prior to completion, per State's cancellation of convenience only, all effort expended through the date of cancellation will be due and payable, if the services are not subject to Section 2.150 and 2.180 of the master contract.
- All costs are quoted as fixed fee services. The State may be charged the full amount, but will not be charged any additional costs for each milestone if additional effort from the Contractor is required.

Payment Milestones

This project will use the following milestone payment schedule, based on the approved FY15 Budget Summary included in the previous section:

<u>Milestone</u>	<u>Description</u>	<u>Amount</u>
1.1	Status Report - February	\$ 6000
1.2	Status Report - March	\$ 6000
1.3	Status Report - April	\$ 6000
1.4	Status Report - May	\$ 6000
1.5	Status Report - June	\$ 6000
1.6	Status Report - July	\$ 6000
1.7	Status Report - August	\$ 6000
1.8	Status Report - September	\$ 6000
2.1	COMPAS Offline Onsite Planning/Consulting	\$ 3,390
2.2	COMPAS Offline Setup	\$ 5,000
2.3	PSI Probation Risk Model Consulting	\$ 3,500
2.4	PSI Probation Risk Model Test Implementation	\$ 4,000
2.5	SyncShare Beta Implementation Consulting	\$ 4,500
2.6	SyncShare Beta Site Setup and Configuration	\$ 11,250
3.1	Research - Women's Reentry Norm Study	\$ 15,000
3.2	Research - Reentry Outcomes & Calibration Study	\$ 15,000
3.3	Research - Probation Outcomes & Calibration Study	\$ 15,000
4.1	PPM Software Training	\$ 2,200
4.2	PSI Training for Judges - Session 1	\$ 4,600
4.3	PSI Training for Judges - Session 2	\$ 4,600
4.4	SyncShare Software Training	\$ 3,200
5.1	COMPAS Assessment Wizard Technical Review	\$ 5,000
5.2	Delivery of COMPAS Assessment Wizard in Test	\$ 13,000
5.3	PSI Enhancement Technical Review	\$ 5,000
5.4	Delivery of PSI Enhancements in Test	\$ 7,750
5.5	Delivery of approved PPM Requirements	\$ 4,750
5.6	Notice to Proceed for PPM Development	\$ 4,750
5.7	Delivery of approved PPM Customizations	\$ 10,000
5.8	Delivery of Draft OMS Interface Requirements	\$ 4,200
		\$ 193,690

FY15 Resource Classification

The Master Contract 071B3200096 specifies rates for each Northpointe resource. The following chart outlines the hours and rates that each resource is assigned per project. In addition, the chart specifies the resource requirements from MDOC and DTMB per project.

Project Title	Northpointe Consultant	Northpointe IT	Northpointe R&D	Northpointe Trainer	MDOC	DTMB
	\$225/hr. (onsite) \$160/hr. (offsite)	\$200/hr. (onsite) \$150/hr. (offsite)	\$250/hr. (onsite) \$175/hr. (offsite)	\$2000/day (onsite) \$150/hr. (offsite)	n/a	n/a
COMPAS Assessment Wizard Development		120 hrs. (offsite)			x	x
PSI Enhancements Development		85 hrs. (offsite)			x	x
Program Priority Manager		130 hrs. (offsite)		1 day (onsite) 2 hrs. (offsite)	x	x
Outcomes & Calibration (Reentry)			85 hrs. (offsite)		x	
Outcomes & Calibration (Core)			85 hrs. (offsite)		x	
COMPAS PSI Training for Judges				4 days (onsite) 8 hrs. (offsite)	x	
COMPAS Offline	16 hrs. (onsite) 30 hrs. (offsite)				x	x
PSI Probation Risk Model Rollout	46 hrs. (offsite)				x	x
Syncshare Beta Implementation				1 day (onsite) 8 hrs. (offsite)	x	x
OMS Interface Requirements		28 hrs. (offsite)			x	x
Women's Reentry Norm Study			85 hrs. (offsite)		x	

SECTION 3: Assumptions

General Assumptions

1. Refer to Master contract 071B3200096.

Change Notice Number _____ 5 _____

Contract Number _____ 071B3200096 _____

FOR THE CONTRACTOR:

Northpointe, Inc.

Firm Name

Authorized Agent Signature

Authorized Agent (Print or Type)

Date

FOR THE STATE:

Signature

William Pemble, IT Division Director

Name/Title

DTMB Procurement

Enter Name of Agency

Date

STATE OF MICHIGAN
 DEPARTMENT OF TECHNOLOGY, MANAGEMENT AND BUDGET
 PROCUREMENT
 P.O. BOX 30026, LANSING, MI 48909
 OR
 530 W. ALLEGAN, LANSING, MI 48933

CHANGE NOTICE NO. 4
 to
CONTRACT NO. 071B3200096
 (Replaces Contract 071B1300186)
 between
THE STATE OF MICHIGAN
 and

NAME & ADDRESS OF CONTRACTOR:	PRIMARY CONTACT	EMAIL
Northpointe, Inc. 5399 Lauby Road, Suite 200 North Canton, OH 44720	David Wells	Dave.Wells@northpointeinc.com
	TELEPHONE	CONTRACTOR #, MAIL CODE
	(231) 714-0006	

STATE CONTACTS	AGENCY	NAME	PHONE	EMAIL
CONTRACT COMPLIANCE INSPECTOR	DTMB-AS	David Enslin	517-335-6535	enslind@michigan.gov
BUYER	DTMB	Whitnie Zuker	517-284-7030	zuckerw@michigan.gov

CONTRACT SUMMARY:			
DESCRIPTION: Correctional Offender Management and Profiling for Alternative Solutions			
INITIAL EFFECTIVE DATE	INITIAL EXPIRATION DATE	INITIAL AVAILABLE OPTIONS	EXPIRATION DATE BEFORE CHANGE(S) NOTED BELOW
January 11, 2011	September 30, 2013	3, 1 Year Options	September 30, 2014
PAYMENT TERMS	F.O.B	SHIPPED	SHIPPED FROM
N/A	N/A	N/A	N/A
ALTERNATE PAYMENT OPTIONS:			AVAILABLE TO MiDEAL PARTICIPANTS
<input type="checkbox"/> P-card	<input type="checkbox"/> Direct Voucher (DV)	<input type="checkbox"/> Other	<input type="checkbox"/> Yes <input checked="" type="checkbox"/> No
MINIMUM DELIVERY REQUIREMENTS:			
N/A			

DESCRIPTION OF CHANGE NOTICE:				
EXTEND CONTRACT EXPIRATION DATE	EXERCISE CONTRACT OPTION YEAR(S)	EXTENSION BEYOND CONTRACT OPTION YEARS	LENGTH OF OPTION/EXTENSION	EXPIRATION DATE AFTER CHANGE
<input type="checkbox"/> No <input checked="" type="checkbox"/> Yes	<input checked="" type="checkbox"/>	<input type="checkbox"/>	1 year	September 30, 2015
VALUE/COST OF CHANGE NOTICE:		ESTIMATED REVISED AGGREGATE CONTRACT VALUE:		
\$700,000.00		\$2,104,665.00		

Effective September 30, 2014, this contract exercises the third option year and is hereby extended to September 30, 2015. Contract is also increased by \$700,000.00. This is for the annual unlimited user fee, maintenance and support for COMPAS Suite 10/1/14 – 09/30/15, per the attached vendor letter dated July 11, 2014. The new contract value is \$2,104,665.00. Please also note that the CCI has been changed to David Enslin – DTMB-AS, 517-335-6535, enslind@michigan.gov. All other terms, conditions, pricing and specifications remain the same. Per vendor and agency agreement, DTMB Procurement approval and the approval of the State Administrative Board on September 30, 2014.

July 11, 2014



Michigan Department of Technology, Management & Budget
David Enslin
Lewis Cass Building – 2nd Floor
320 S. Walnut
Lansing, MI 48933

Dear David,

Northpointe Inc. hereby offers to extend MI DTMB license and maintenance of Northpointe's COMPAS for unlimited users under the same terms as Contract Number 071B1300186, dated June 23, 2011, for the period of October 1, 2014 to September 30, 2015 for the price set forth as follows:

Total Number of Users	Annual Cost
Unlimited	\$700,000

**To be invoiced the beginning of each quarter: October, January, April, July.
Quarterly invoice = \$175,000*

If MI DTMB accepts this offer, please sign this letter below and return to Becky Kelderhouse at Northpointe, becky.kelderhouse@northpointeinc.com. If you have any questions, please contact Becky at 231-714-0166.

Sincerely,

Dave Wells

MI DTMB Representative:

Name

Title

Date

Michigan Office
1764 Forest Ridge Drive, Suite A
Traverse City, Michigan 49686
231.938.5959 P | 231.938.6096 F

Colorado Office
112 North Rubey Drive, Suite 136
Golden, Colorado 80403
303.216.9455 P | 303.216.9459 F

888.221.4615 | northpointeinc.com

STATE OF MICHIGAN
 DEPARTMENT OF TECHNOLOGY, MANAGEMENT AND BUDGET
 PROCUREMENT
 P.O. BOX 30026, LANSING, MI 48909
 OR
 530 W. ALLEGAN, LANSING, MI 48933

CHANGE NOTICE NO. 3
 to
CONTRACT NO. 071B3200096
 (Replaces Contract 071B1300186)
 between
THE STATE OF MICHIGAN
 and

NAME & ADDRESS OF CONTRACTOR:	PRIMARY CONTACT	EMAIL
Northpointe, Inc. 5399 Lauby Road, Suite 200 North Canton, MI 44720	David Wells	Dave.Wells@northpointeinc.com
	TELEPHONE	CONTRACTOR #, MAIL CODE
	(231) 714-0006	

STATE CONTACTS	AGENCY	NAME	PHONE	EMAIL
CONTRACT COMPLIANCE INSPECTOR	DTMB	Barb Suska	517-335-4067	suskab2@michigan.gov
BUYER	DTMB	Whitnie Zuker	517-335-5306	zukerw@michigan.gov

CONTRACT SUMMARY:			
DESCRIPTION: Correctional Offender Management and Profiling for Alternative Solutions			
INITIAL EFFECTIVE DATE	INITIAL EXPIRATION DATE	INITIAL AVAILABLE OPTIONS	EXPIRATION DATE BEFORE CHANGE(S) NOTED BELOW
January 11, 2011	September 30, 2013	3, 1 Year Options	September 30, 2014
PAYMENT TERMS	F.O.B	SHIPPED	SHIPPED FROM
N/A	N/A	N/A	N/A
ALTERNATE PAYMENT OPTIONS:			AVAILABLE TO MiDEAL PARTICIPANTS
<input type="checkbox"/> P-card	<input type="checkbox"/> Direct Voucher (DV)	<input type="checkbox"/> Other	<input type="checkbox"/> Yes <input checked="" type="checkbox"/> No
MINIMUM DELIVERY REQUIREMENTS:			
N/A			

DESCRIPTION OF CHANGE NOTICE:				
EXTEND CONTRACT EXPIRATION DATE	EXERCISE CONTRACT OPTION YEAR(S)	EXTENSION BEYOND CONTRACT OPTION YEARS	LENGTH OF OPTION/EXTENSION	EXPIRATION DATE AFTER CHANGE
<input checked="" type="checkbox"/> No <input type="checkbox"/> Yes	<input type="checkbox"/>	<input type="checkbox"/>		September 30, 2014
VALUE/COST OF CHANGE NOTICE:		ESTIMATED REVISED AGGREGATE CONTRACT VALUE:		
\$874,300.00		\$1,404,665.00		

Effective immediately, this contract is hereby extended to September 30, 2014 and INCREASED by \$874,300.00 to cover \$700,000 for licenses and \$174,300 for 6 projects including professional support (see attached Services Budget). Please note that the buyer has been updated to Whitnie Zuker.

In addition, the following language is incorporated into this contract.

1. Purpose. As more specifically described in the attached Statement of Work, Northpointe has created a proprietary "Program Capacity Modeling" (PCM) system which uses the data generated from the Northpointe's COMPAS Risk and Needs assessment, licensed by the Agency from Northpointe pursuant to the Contract. PCM allows for modeling various scenarios to determine how much program capacity is needed to enroll an agency's

targeted inmate population based on the current stock population's assessed risk and priority need cut point and factoring in class size, class duration, average time in jail or prison, security level, facility, etc.

2. Third Party Software: The PCM runs on third party software known as the IThink software platform. The Agency is required to purchase and maintain an IThink license from the third party software licensor.

3. PCM License Terms and Cost: The Agency use of PCM is covered under the Contract and except as expressly provided herein, the terms of that Contract governs this Agreement. A fee of \$5,310 will be invoiced upon execution of this Agreement for the software customization and consultation Northpointe provided to customize the PCM logic and user interface for the Agency as set forth in the attached Statement of Work.

4. Use of PCM Limited. Northpointe is providing to Agency only for its internal use. If Agency resales, relicenses, or shares the PCM with any other entity, Agency shall make no representations or warranties on behalf of Northpointe.

5. UPON DELIVERY, NORTHPOINTE WARRANTS PCM WILL CONFORM TO THE SPECIFICATIONS AS DEFINED BY NORTHPOINTE. PCM IS PROVIDED "AS IS". NORTHPOINTE MAKES NO WARRANTIES, EITHER EXPRESSED, IMPLIED OR STATUTORY, AS TO ANY MATTER WHATSOEVER, INCLUDING, WITHOUT LIMITATION, THE CONDITION OF THE PCM SYSTEM, ITS MERCHANTABILITY, OR ITS FITNESS FOR ANY PARTICULAR PURPOSE, AND NON-INFRINGEMENT OF THIRD PARTY RIGHTS, WHICH ARE HEREBY DISCLAIMED. NORTHPOINTE DOES NOT WARRANT THAT THE USER'S USE OF PCM WILL BE ERROR-FREE OR UNINTERRUPTED.

6. The Agency acknowledges that PCM in combination with the Ithink software will make it possible for Agency to modify the PCM code. Agency agrees that Northpointe shall have no liability for any changes to PCM not made by Northpointe.

All other terms, conditions, pricing and specifications remain the same. Per vendor and agency agreement, DTMB Procurement approval and the approval of the State Administrative Board on November 26, 2013.

STATE OF MICHIGAN
 DEPARTMENT OF TECHNOLOGY, MANAGEMENT AND BUDGET
 PROCUREMENT
 P.O. BOX 30026, LANSING, MI 48909
 OR
 530 W. ALLEGAN, LANSING, MI 48933

August 30, 2013

CHANGE NOTICE NO. 2
 to
CONTRACT NO. 071B3200096
 (Replaces Contract 071B1300186)
 between
THE STATE OF MICHIGAN
 and

NAME & ADDRESS OF CONTRACTOR:	PRIMARY CONTACT	EMAIL
Norhtpointe 5399 Lauby Road, Suite 200 North Canton, MI 44720	Carla Newman	cnewman@npipm.com
	TELEPHONE	CONTRACTOR #, MAIL CODE
	(303) 216-9457	

STATE CONTACTS	AGENCY	NAME	PHONE	EMAIL
CONTRACT COMPLIANCE INSPECTOR	DTMB	Barb Suska	517-335-4067	suskab2@michigan.gov
BUYER	DTMB	Reid Sisson	517-241-1638	sissonr@michigan.gov

CONTRACT SUMMARY:			
DESCRIPTION: Correctional Offender Management and Profiling for Alternative Solutions			
INITIAL EFFECTIVE DATE	INITIAL EXPIRATION DATE	INITIAL AVAILABLE OPTIONS	EXPIRATION DATE BEFORE CHANGE(S) NOTED BELOW
January 11, 2011	September 30, 2013	3, 1 Year Options	September 30, 2013
PAYMENT TERMS	F.O.B	SHIPPED	SHIPPED FROM
N/A	N/A	N/A	N/A
ALTERNATE PAYMENT OPTIONS:			AVAILABLE TO MiDEAL PARTICIPANTS
<input type="checkbox"/> P-card <input type="checkbox"/> Direct Voucher (DV) <input type="checkbox"/> Other			<input type="checkbox"/> Yes <input checked="" type="checkbox"/> No
MINIMUM DELIVERY REQUIREMENTS:			
N/A			

DESCRIPTION OF CHANGE NOTICE:				
EXTEND CONTRACT EXPIRATION DATE	EXERCISE CONTRACT OPTION YEAR(S)	EXTENSION BEYOND CONTRACT OPTION YEARS	LENGTH OF OPTION/EXTENSION	EXPIRATION DATE AFTER CHANGE
<input type="checkbox"/> No <input checked="" type="checkbox"/> Yes	<input checked="" type="checkbox"/>	<input type="checkbox"/>	1 Year	September 30, 2014
VALUE/COST OF CHANGE NOTICE:		ESTIMATED REVISED AGGREGATE CONTRACT VALUE:		
\$120,570.00		\$530,365.00		

Effective immediately, this contract is hereby EXTENDED to September 29, 2014 and INCREASED by \$120,570.00. A revised copy of Attachment E Cost Tables is hereby incorporated into the contract. The following updates to Article 1.202 State Staff, Roles and Responsibilities are hereby incorporated into the contract:

Executive Subject Matter Experts

Name	Agency/Division	Title	Phone/E-Mail
Stephen T. DeBor	MDOC/Budget and Operations Administration	Administrator	(517) 373-3255 DeBorS1@michigan.gov
R. Douglas Kosinski	MDOC, OSA, Office of Research and Planning	State Administrative Manager	(517) 373-3425 KosinskiD@michigan.gov

State Project Managers

Name	Agency/Division	Title	Phone/E-Mail
Sheila Wilson	MDOC/Budget and Operations Administration	State Administrative Manager	(517) 241-0958 WilsonS34@michigan.gov
David Enslin	DTMB/Customer Services, Corrections Division	State Administrative Manager	(517) 335-6535 Desk (517) 930-6332 Cell enslind@michigan.gov

Contract Administrator

Name	Agency/Division	Title	Phone/E-Mail
David Enslin	DTMB/Customer Services, Corrections Division	State Administrative Manager	(517) 335-6535 Desk (517) 930-6332 Cell enslind@michigan.gov

Please also note that the buyer has been CHANGED to Joe Kelly.

All other terms, conditions, pricing and specifications remain the same.

Per vendor agreement and DTMB Procurement approval.

STATE OF MICHIGAN
 DEPARTMENT OF TECHNOLOGY, MANAGEMENT AND BUDGET
 PROCUREMENT
 P.O. BOX 30026, LANSING, MI 48909
 OR
 530 W. ALLEGAN, LANSING, MI 48913

CHANGE OF CONTRACTOR NAME AND OR TAX IDENTIFICATION NUMBER

CONTRACT NO. 071B1300186

hereafter referred as

CONTRACT NO. 071B3200096

between

THE STATE OF MICHIGAN

and

CURRENT NAME & ADDRESS OF CONTRACTOR:	PRIMARY CONTACT	EMAIL
Norhtpointe 5399 Lauby Road, Suite 200 North Canton, MI 44720	Carla Newman	cnewman@npipm.com
	TELEPHONE	NEW CONTRACTOR #, MAIL CODE
	(303) 216-9457	

PREVIOUS NAME & ADDRESS OF CONTRACTOR:	PRIMARY CONTACT	EMAIL
Northpointe Institute for Public Management 112 N. Rubey Drive Golden, CO 80403	Carla Newman	cnewman@npipm.com
	TELEPHONE	PREVIOUS CONTRACTOR #, MAIL CODE
	(303) 216-9457	

DESCRIPTION OF CHANGE NOTICE:
<p>THE CONTRACTOR HAS NOTIFIED THE STATE OF MICHIGAN OF A CHANGE IN ITS BUSINESS NAME AND OR TAX IDENTIFICATION NUMBER. DUE TO THE INTERNAL SYSTEMS RELATED TO THE RELEASE OF CONTRACTOR PAYMENTS, A NEW CONTRACT NUMBER MUST BE ASSIGNED. THE NEW CONTRACT NUMBER IS 071B3200096. EXCEPT FOR THE NEWLY-ASSIGNED NUMBER, THE CONTRACT TERMS AND CONDITIONS REMAIN IN EFFECT.</p> <p>THIS CHANGE IS EFFECTIVE: May 28, 2013</p>
<p>\$409,795.00 REMAINING ON CONTRACT # 071B1300186 TO BE TRANSFERRED TO CONTRACT # 071B3200096.</p>

STATE CONTACTS	AGENCY	NAME	PHONE	EMAIL
CONTRACT COMPLIANCE INSPECTOR:	DTMB	Barb Suska	517-335-4067	suskab2@michigan.gov
BUYER:	DTMB	Reid Sisson	517-241-1638	sissonr@michigan.gov

CONTRACT SUMMARY:			
DESCRIPTION:			
Correctional Offender Management and Profiling for Alternative Solutions			
INITIAL TERM	EFFECTIVE DATE	INITIAL EXPIRATION DATE	AVAILABLE OPTIONS
2 Years, 9 months	January 11, 2011	September 30, 2013	3, 1 Year Options
PAYMENT TERMS	F.O.B	SHIPPED	SHIPPED FROM
N/A	N/A	N/A	N/A
ALTERNATE PAYMENT OPTIONS:			AVAILABLE TO MiDEAL PARTICIPANTS
<input type="checkbox"/> P-card <input type="checkbox"/> Direct Voucher (DV) <input type="checkbox"/> Other			<input type="checkbox"/> YES <input checked="" type="checkbox"/> NO
MINIMUM DELIVERY REQUIREMENTS:			
N/A			

<p>FOR THE CONTRACTOR:</p> <p style="text-align: center;">_____ Norhtpointe Firm Name</p> <p style="text-align: center;">_____ Authorized Agent Signature</p> <p style="text-align: center;">_____ Authorized Agent (Print or Type)</p> <p style="text-align: center;">_____ Date</p>	<p>FOR THE STATE:</p> <p style="text-align: center;">_____ Signature Jeff Brownlee, Chief Procurement Officer Name/Title DTMB Procurement Enter Name of Agency</p> <p style="text-align: center;">_____ Date</p>
--	---

**STATE OF MICHIGAN
 DEPARTMENT OF TECHNOLOGY, MANAGEMENT AND BUDGET
 PROCUREMENT & REAL ESTATE SERVICES ADMINISTRATION
 P.O. BOX 30026, LANSING, MI 48909
 OR
 530 W. ALLEGAN, LANSING, MI 48933**

June 23, 2011

**CHANGE NOTICE NO.1
 TO
 CONTRACT NO. 071B1300186
 (REPLACES 071B1300035)
 between
 THE STATE OF MICHIGAN
 and**

NAME & ADDRESS OF CONTRACTOR Northpointe Institute for Public Management 112 N. Rubey Drive Golden, CO 80403 Email: cnewman@npipm.com	TELEPHONE (303) 216-9457 Carla Newman
	CONTRACTOR NUMBER/MAIL CODE
	BUYER/CA (517) 241-1638 Reid Sisson
Contract Compliance Inspector: Barb Suska Correctional Offender Management and Profiling for Alternative Solutions	
CONTRACT PERIOD: 3 yrs. + 3 one-year options From: January 11, 2011 To: September 30, 2013	
TERMS <p align="center">N/A</p>	SHIPMENT <p align="center">N/A</p>
F.O.B. <p align="center">N/A</p>	SHIPPED FROM <p align="center">N/A</p>
MINIMUM DELIVERY REQUIREMENTS <p align="center">N/A</p>	
MISCELLANEOUS INFORMATION:	

NATURE OF CHANGE(S):

Effective immediately, a revised copy of Attachment E Cost Tables, is hereby incorporated into the contract. All other terms, conditions, pricing and specifications remain the same.

AUTHORITY/REASON(S):

Per vendor letter (dated 4/1/2011) and agency agreement and the approval of DTMB Purchasing Operations. .

TOTAL ESTIMATED CONTRACT VALUE: \$2,896,900.00



To: Purchasing Department

From: Northpointe Institute for Public Management

RE: Contract #071B1300186

Date: April 1, 2011

Change Notice:

We are requesting a change to the invoicing instructions found in deliverable A of contract 071B1300186. Presently the contract reads "Invoiced at the end of each quarter in which services are delivered." We are requesting a change to Deliverable A that would read "Invoiced during the first month of the quarter for which services are to be delivered (October, January, April and July)."

Please feel free to contact Carla Newman at 303.216.9457 or via email at cnewman@npipm.com, with any questions. Thank you.



ATTACHMENT E – Cost Tables

Deliverable/Budget Amount/Required Verification				
Deliverables/Activities	Invoicing Rates	Year 1 Total (10/1/10 – 9/30/11)	Year 2 Total (10/1/11 – 9/30/12)	Year 3 Total (10/1/12 – 9/30/13)
Deliverable A – Annual Unlimited User Fee. Maintenance is included in overall license fee	Invoiced at the beginning of each quarter in which services are delivered (October, January, April, July) ¹ Quarterly = \$175,000.00	\$700,000.00	\$700,000.00	\$700,000.00
Deliverable C – Training Travel is included in day rate	Webex = \$150.00 per hour	\$25,000.00	\$25,000.00	\$20,000.00
<i>Requires Contract Project Manager Prior Approval</i>	Curriculum Customization = \$150.00 per hour			
Deliverable D – Project Management <i>Requires Contract Project Manager Prior Approval</i>	Flat rate billed monthly @ \$4,000.00/monthly	\$48,000.00	\$48,000.00	\$48,000.00
Deliverable E – Software Customization <i>Requires Contract Project Manager Prior Approval</i>	Invoiced @ \$150.00 per hour	\$100,000.00	\$100,000.00	\$50,000.00
Deliverable E (1) – OGC Conversion	Invoiced @ \$150.00 per hour	\$25,000.00	\$0	\$0
Deliverable F – Research - Outcomes Validation Study <i>Requires Contract Project Manager Prior Approval</i>	One Time Fee for completion of the specified Study: 12 month Outcome study = \$45,000.00 24 month Outcome study = \$38,000.00 Norming Study = \$15,000.00 as approved by the STATE (Contract Section 1.5 Acceptance)	\$100,000.00	\$90,000.00	\$105,000.00
Deliverable G – Classification <i>Requires Contract Project Manager Prior Approval</i>	see Rate Table	\$75,000.00	\$50,000.00	\$0
Deliverable I – Consultation <i>Requires Contract Project Manager Prior Approval</i>	see Rate Table	\$24,000.00	\$24,000.00	\$24,000.00
TOTAL COST OF PROJECT PER YEAR		\$1,097,000.00	\$1,037,000.00	\$947,000.00
TOTAL 3 YEAR PROJECT COST			\$3,081,000.00	

Note: Deliverables B and H were negotiated out of the contract.

¹ Modified from end of quarter to beginning of quarter

STATE OF MICHIGAN
DEPARTMENT OF TECHNOLOGY, MANAGEMENT AND BUDGET
PROCUREMENT & REAL ESTATE SERVICES ADMINISTRATION
 P.O. BOX 30026, LANSING, MI 48909
 OR
 530 W. ALLEGAN, LANSING, MI 48933

CONTRACT NO. 071B1300186
 (REPLACES 071B1300035)

between
THE STATE OF MICHIGAN
and

NAME & ADDRESS OF CONTRACTOR Northpointe Institute for Public Management 112 N. Rubey Drive Golden, CO 80403 Email: cnewman@npipm.com	TELEPHONE (303) 216-9457 Carla Newman CONTRACTOR NUMBER/MAIL CODE BUYER/CA (517) 241-1638 Reid Sisson
Contract Compliance Inspector: Barb Suska Correctional Offender Management and Profiling for Alternative Solutions	
CONTRACT PERIOD: 3 yrs. + 3 one-year options From: January 11, 2011 To: September 30, 2013	
TERMS <p style="text-align: center;">N/A</p>	SHIPMENT <p style="text-align: center;">N/A</p>
F.O.B. <p style="text-align: center;">N/A</p>	SHIPPED FROM <p style="text-align: center;">N/A</p>
MINIMUM DELIVERY REQUIREMENTS <p style="text-align: center;">N/A</p>	
MISCELLANEOUS INFORMATION: The terms and conditions of this Contract are those of contract 071B1300035. In the event of any conflicts between the specifications, and terms and conditions, indicated by the State and those indicated by the vendor, those of the State take precedence. Estimated Contract Value: \$2,896,900.00	

FOR THE CONTRACTOR:

 Northpointe Institute for Public Management
 Firm Name

 Authorized Agent Signature

 Authorized Agent (Print or Type)

 Date

FOR THE STATE:

 Signature
 Seleana Samuel, Acting Director

 Name/Title
 Contract Administration Unit

 Division

 Date

STATE OF MICHIGAN
DEPARTMENT OF TECHNOLOGY, MANAGEMENT AND BUDGET **January 10, 2011**
PURCHASING OPERATIONS
P.O. BOX 30026, LANSING, MI 48909
 OR
530 W. ALLEGAN, LANSING, MI 48933

CHANGE NOTICE NO. 2
TO
CONTRACT NO. 071B1300035
between
THE STATE OF MICHIGAN
and

NAME & ADDRESS OF CONTRACTOR		TELEPHONE 303.216.9457 Carla Newman
Northpointe Institute for Public Management 112 N. Rubey Drive Golden, CO 80403 Email: cnewman@npipm.com		CONTRACTOR NUMBER/MAIL CODE
		BUYER/CA (517) 373-3993 Reid Sisson
Contract Compliance Inspector: Barb Suska Correctional Offender Management and Profiling for Alternative Solutions		
CONTRACT PERIOD: 3 yrs. + 3 one-year options From: October 1, 2010 To: January 10, 2011		
TERMS	N/A	SHIPMENT
		N/A
F.O.B.	N/A	SHIPPED FROM
		N/A
MINIMUM DELIVERY REQUIREMENTS N/A		
MISCELLANEOUS INFORMATION:		

NATURE OF CHANGE(S):

Effective immediately, this contract is hereby CANCELED due to change in the vendor FEIN number. It is replaced by 071B1300186.

AUTHORITY/REASON(S):

Per agency and DTMB Purchasing Operations agreement.

TOTAL REVISED ESTIMATED CONTRACT VALUE: \$0.00

STATE OF MICHIGAN
 DEPARTMENT OF TECHNOLOGY, MANAGEMENT AND BUDGET
 PURCHASING OPERATIONS
 P.O. BOX 30026, LANSING, MI 48909
 OR
 530 W. ALLEGAN, LANSING, MI 48933

January 4, 2011

CHANGE NOTICE NO. 1 (REVISED)
TO
CONTRACT NO. 071B1300035
between
THE STATE OF MICHIGAN
and

NAME & ADDRESS OF CONTRACTOR		TELEPHONE 303.216.9457 Carla Newman
Northpointe Institute for Public Management 112 N. Rubey Drive Golden, CO 80403 Email: cnewman@npipm.com		CONTRACTOR NUMBER/MAIL CODE
		BUYER/CA (517) 373-3993 Dale N. Reif
Contract Compliance Inspector: Barb Suska Correctional Offender Management and Profiling for Alternative Solutions		
CONTRACT PERIOD: 3 yrs. + 3 one-year options From: October 1, 2010 To: September 30, 2013		
TERMS	N/A	SHIPMENT N/A
F.O.B.	N/A	SHIPPED FROM N/A
MINIMUM DELIVERY REQUIREMENTS N/A		
MISCELLANEOUS INFORMATION:		

NATURE OF CHANGE(S):

Effective immediately, the DTMB Project Manager has changed to:

Kim Koppsch-Woods Ph: 517-335-2431

And the MDOC Project Manager has changed to:

Sheila Wilson Ph: 517-241-0958

AUTHORITY/REASON(S):

Per agency and DTMB Purchasing Operations agreement.

TOTAL ESTIMATED CONTRACT VALUE REMAINS: \$3,081,000.00

**STATE OF MICHIGAN
 DEPARTMENT OF TECHNOLOGY, MANAGEMENT AND BUDGET
 PURCHASING OPERATIONS
 P.O. BOX 30026, LANSING, MI 48909
 OR
 530 W. ALLEGAN, LANSING, MI 48933**

January 4, 2010

**CHANGE NOTICE NO. 1
 TO
 CONTRACT NO. 071B1300035
 between
 THE STATE OF MICHIGAN
 and**

NAME & ADDRESS OF CONTRACTOR		TELEPHONE 303.216.9457 Carla Newman
Northpointe Institute for Public Management 112 N. Rubey Drive Golden, CO 80403 Email: cnewman@npipm.com		CONTRACTOR NUMBER/MAIL CODE
		BUYER/CA (517) 373-3993 Dale N. Reif
Contract Compliance Inspector: Barb Suska Correctional Offender Management and Profiling for Alternative Solutions		
CONTRACT PERIOD: 3 yrs. + 3 one-year options From: October 1, 2010 To: September 30, 2013		
TERMS	N/A	SHIPMENT
F.O.B.	N/A	SHIPPED FROM
MINIMUM DELIVERY REQUIREMENTS		N/A
MISCELLANEOUS INFORMATION:		

NATURE OF CHANGE(S):

Effective immediately, the DTMB Project Manager has changed to:

Kim Kuppsch-Woods Ph: 517-335-2431

And the MDOC Project Manager has changed to:

Shelia Wilson Ph: 517-241-0958

AUTHORITY/REASON(S):

Per agency and DTMB Purchasing Operations agreement.

TOTAL ESTIMATED CONTRACT VALUE REMAINS: \$3,081,000.00

STATE OF MICHIGAN
DEPARTMENT OF TECHNOLOGY, MANAGEMENT AND BUDGET
PURCHASING OPERATIONS
 P.O. BOX 30026, LANSING, MI 48909
 OR
 530 W. ALLEGAN, LANSING, MI 48933

October 8, 2010

NOTICE
OF
CONTRACT NO. 071B1300035
between
THE STATE OF MICHIGAN
and

NAME & ADDRESS OF CONTRACTOR		TELEPHONE 303.216.9457 Carla Newman
Northpointe Institute for Public Management 112 N. Rubey Drive Golden, CO 80403 Email: cnewman@npipm.com		CONTRACTOR NUMBER/MAIL CODE
		BUYER/CA (517) 373-3993 Dale N. Reif
Contract Compliance Inspector: Barb Suska Correctional Offender Management and Profiling for Alternative Solutions		
CONTRACT PERIOD: 3 yrs. + 3 one-year options From: October 1, 2010 To: September 30, 2013		
TERMS	N/A	SHIPMENT
F.O.B.	N/A	SHIPPED FROM
MINIMUM DELIVERY REQUIREMENTS		N/A
MISCELLANEOUS INFORMATION:		

TOTAL ESTIMATED CONTRACT VALUE: \$3,081,000.00

STATE OF MICHIGAN
DEPARTMENT OF TECHNOLOGY, MANAGEMENT AND BUDGET
PURCHASING OPERATIONS
P.O. BOX 30026, LANSING, MI 48909
 OR
530 W. ALLEGAN, LANSING, MI 48933

CONTRACT NO. 071B1300035
between
THE STATE OF MICHIGAN
and

NAME & ADDRESS OF CONTRACTOR Northpointe Institute for Public Management 112 N. Rubey Drive Golden, CO 80403 Email: cnewman@npipm.com	TELEPHONE 303.216.9457 Carla Newman <hr/> CONTRACTOR NUMBER/MAIL CODE <hr/> BUYER/CA (517) 373-3993 Dale N. Reif
Contract Compliance Inspector: Barb Suska <p style="text-align: center;">Correctional Offender Management and Profiling for Alternative Solutions</p>	
CONTRACT PERIOD: 3 yrs. + 3 one-year options From: October 1, 2010 To: September 30, 2013	
TERMS <p style="text-align: center;">N/A</p>	SHIPMENT <p style="text-align: center;">N/A</p>
F.O.B. <p style="text-align: center;">N/A</p>	SHIPPED FROM <p style="text-align: center;">N/A</p>
MINIMUM DELIVERY REQUIREMENTS <p style="text-align: center;">N/A</p>	
MISCELLANEOUS INFORMATION: The terms and conditions of this Contract are those of this Contract and the Contractor's quote. In the event of any conflicts between the specifications, and terms and conditions, indicated by the State and those indicated by the Contractor, those of the State take precedence.	
Estimated Contract Value: \$3,081,000.00	

THIS IS NOT AN ORDER: Orders for delivery will be issued directly by the Department of Corrections through the issuance of a Purchase Order.

All terms and conditions of the invitation to bid are made a part hereof.

FOR THE CONTRACTOR: Northpointe Institute for Public Management <hr/> <p style="text-align: center;">Firm Name</p> <hr/> Authorized Agent Signature Carla Newman <hr/> Authorized Agent (Print or Type) <hr/> <p style="text-align: center;">Date</p>	FOR THE STATE: <hr/> <p style="text-align: center;">Signature Greg Faremouth, Division Director</p> <hr/> <p style="text-align: center;">Name/Title IT Division</p> <hr/> <p style="text-align: center;">Division</p> <hr/> <p style="text-align: center;">Date</p>
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STATE OF MICHIGAN
Department of Technology, Management and Budget
Purchasing Operations

Buyer Information
Dale N. Reif
(517) 373-3993
reifd@michigan.gov

Contract Number:071B1300035
Department of Corrections
Correctional Offender Management and Profiling for Alternative Solutions
Northpointe Institute for Public Management



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Article 1 – Statement of Work (SOW)

1.000 Project Identification

1.001 PROJECT REQUEST

The purpose of this Contract is for the maintenance and support, customization, reliability & validity testing and on-site staff training for the Correctional Offender Management Profiling for Alternative Sanctions (COMPAS) Suite. The COMPAS Suite is used as the Automated Offender Risk Assessment System (AORAS) by the Michigan Department of Corrections (MDOC) and the Community Corrections Advisory Boards (CCAB) in the reentry effort. The COMPAS generated assessment will form the basis of offender case planning and management. COMPAS Suite must interface with MDOC's Offender Management Network Information (OMNI) system.

1.002 BACKGROUND

Please refer to Attachment A - Background.

1.100 Scope of Work and Deliverables

1.101 IN SCOPE

This project consists of the following scope:

1. Software User Licensing
2. Maintenance and Support Services
3. Training and Documenttion
4. Subject Matter Expert Support and Consultation
5. Software Customization
6. Norming and Validation Studies
7. Offender Classification System

The State reserves the right to procure additional licenses, maintenance, support, training and proprietary services. A detailed description of the services and deliverables sought for this project is provided in Article 1, Section 1.104, Work and Deliverables.

1.102 OUT OF SCOPE

Modification, rewrite or replacement of the OMNI system is out of scope for this Contractor.

1.103 ENVIRONMENT

The links below provide information on the State's Enterprise IT policies, standards and procedures which includes security policy and procedures, IT strategic plan, eMichigan web development and the State Unified Information Technology Environment (SUITE).

Contractors are advised that the State has methods, policies, standards and procedures that have been developed over the years. Contractors are expected to provide proposals that conform to State IT policies and standards. All services and products provided as a result of this Contract must comply with all applicable State IT policies and standards. The Contractor awarded the Contract must request any exception to State IT policies and standards in accordance with DTMB processes. The State may deny the exception request or seek a policy or standards exception.

Contractor is required to review all applicable links provided below and state compliance in their response.

Enterprise IT Policies, Standards and Procedures:



<http://www.michigan.gov/dit/0,1607,7-139-34305---,00.html>

All software and hardware items provided by the Contractor must run on and be compatible with the DTMB Standard Information Technology Environment. Additionally, the State must be able to maintain software and other items produced as the result of the Contract. Therefore, non-standard development tools must not be used unless approved by DTMB. The Contractor must request, in writing, approval to use non-standard software development tools, providing justification for the requested change and all costs associated with any change. The State's Project Manager and DTMB must approve any tools, in writing, before use on any information technology project.

It is recognized that technology changes rapidly. The Contractor may request, in writing, a change in the standard environment, providing justification for the requested change and all costs associated with any change. The State's Project Manager must approve any changes, in writing, and DTMB, before work may proceed based on the changed environment.

Enterprise IT Security Policy and Procedures:

<http://www.michigan.gov/dit/0,1607,7-139-34305-108216--,00.html>

The State's security environment includes:

- DTMB Single Login.
- DTMB provided SQL security database.
- Secured Socket Layers.
- SecureID (State Security Standard for external network access and high risk Web systems)

IT Strategic Plan:

<http://www.michigan.gov/dit/0,1607,7-139-30637-135173--,00.html>

IT eMichigan Web Development Standard Tools:

http://www.michigan.gov/documents/som/Look_and_Feel_Standards_302051_7.pdf

The State Unified Information Technology Environment (SUITE):

Includes standards for project management, systems engineering, and associated forms and templates – must be followed: <http://www.michigan.gov/suite>

MDOC Specific Technical Environment

Hardware/Network Environment

- Wide Area Network (WAN) Environment
- Internet Browser supported
- Desktop Operating Systems: Windows XP and be Windows 7 capable
- MDOC manages desktop-applications that are packaged and pushed to the desktops via Microsoft's System Center Configuration Manager and Novell ZEN Works.

Minimum System requirements for COMPAS Suite applications/servers (must be able to run on)

- Database(s) – MS SQL Server 2008 compatible
- COMPAS (desktop) application(s) – SOM desktop environments.
- WEBCOMPAS web application(s) – IIS 6 (minimum)
- Internet Explorer 6

1.104 WORK AND DELIVERABLE

Contractor must provide services, software access and staff, and otherwise do all things necessary for or incidental to the performance of work, as set forth below. The activities listed below are considered requirements of COMPAS Suite.

The system must comply with all Federal and State government, laws, regulations, requirements, guidelines and grants including Health Insurance Portability and Accountability Act (HIPAA) of 1996 (P.L.104-191)



1. Software User Licensing

The Contractor must provide the State and the CCAB unlimited user licenses for the term of the Contract. See **Attachment D - Software Licensing Specification** for a list of all software modules.

2. Maintenance and Support Services

A. Support Services

Contractor must provide key personnel for the purpose of on-going technical support of the COMPAS Suite to authorized DTMB and MDOC staff. DTMB, MDOC and the Contractor must maintain a list of authorized staff for the term of the Contract. Virtual Private Network (VPN) access may be granted and authorized by MDOC and DTMB Project Managers to the Contractor as necessary.

Contractor must provide technical support from 8 a.m. to 5 p.m. EST, Monday through Friday with a maximum response time of 4 hours. via:

- internet
- a Contractor provided toll-free phone number
- e-mail to authorized MDOC staff

The Contractor must provide advanced notice of all efforts to modify source code, fix bugs, enhancements, new releases and updates/upgrades to MDOC and DTMB Project Managers prior to beginning development. The time for such advanced notice will be mutually agreed to by the parties to the Contract.

All software bugs, fixes, enhancements, new releases and updates/upgrades must be fully tested on Contractor's system that is compatible with MDOC's production environment and tested on a State approved test site and accepted by MDOC prior to implementation. Contractor must coordinate with the MDOC Project Manager and the DTMB Project Manager to ensure COMPAS is upgraded successfully.

All software bugs, fixes, enhancements, new releases and updates/upgrades must be delivered as mutually agreed upon. The Contractor must provide support for software bugs, fixes, enhancements, new releases and updates/upgrades to ensure an operational production environment.

Support is provided for superseded releases and back releases still in use by the State. For the term of the Contract, the following services are provided for the current version and two previous versions of any Software provided with the deliverables, commencing upon installation of the deliverables or delivery of the Software:

1. **Error Correction.** Upon notice by State of a problem with the Software (which problem can be verified), reasonable efforts to correct or provide a working solution for the problem.
2. **Material Defects.** The State must be notified of any material errors or defects in the deliverables known, or made known to Contractor from any source during the Contract term that could cause the production of inaccurate, or otherwise materially incorrect, results and must initiate actions as may be commercially necessary or proper to effect corrections of any such errors or defects.
3. **Updates.** All new releases and bug fixes (collectively referred to as "Changes") for any software deliverable developed or published by Contractor and made generally available to its other customers must be provided to the State at no additional charge.

B. Hosting Service

Contractor must provide a hosted Web based training environment at no charge to the State. The training environment must be available to MDOC staff and the CCAB during normal business hours, 8:00 a.m. through 5 p.m. EST., Monday through Friday.

If new applications are developed by the Contractor, the Contractor must provide the hardware required to host the applications at no charge to the State. The Contractor also must provide hosting for a minimum of twelve months free of charge, while the State transitions to the new environment.



C. Maintenance must include and not be limited to:

- All product upgrades and fixes are fully tested before being released into the production environment.
- The Contractor must provide the number of releases scheduled per year. Product upgrades follow the following schedule.
 - Feature requests and application bugs are identified on an ongoing basis.
 - Items are prioritized and placed into the development scheduled.
 - Bugs and issues causing application performance problems or usability issues must be addressed and fixed immediately at no cost to the State.
 - The Contractor must provide the anticipated date of the next major release 90 calendar days prior to implementation so that MDOC/DTMB Project Managers have the ability to coordinate deployment that is mutually agreed upon by the parties.

The COMPAS Suite must allow on-site administrator access for system configuration. Except for scheduled maintenance events, (software bugs, fixes, enhancements, new releases and updates/upgrades), Contractor must ensure MDOC Administrative Access and user access to the COMPAS application 24x7x365 to meet the requirements set by regulating agencies and/or institutions.

Contractor must participate in 'Users' Summits as requested by the MDOC Project Manager to communicate and share information.

The system must have the ability to handle "surge capacity" in times of emergency and crisis, without the shutdown of the system and/or limitation of users due to license usage, etc.

The system must have a means of "journaling" to insure that data is not lost from the time of the last backup to the time the system failure occurred.

The COMPAS Suite must keep a complete audit trail of all entries and edits within each module provided by the Contractor. DTMB and MDOC must be provided administrative ability to track audit trails via unique user codes within the COMPAS Suite. Access to the audit trail information must be provided to the DTMB and MDOC Project Managers and/or designated systems administrator without Contractor intervention. This includes but is not limited to reports, tests, database items, etc.

3. Training and Documentation

The Michigan Department of Corrections reserves the right to approve all training content and revision for accuracy and consistency with MDOC Policy and Practice prior to providing the training and payment.

Contractor must work collaboratively with the MDOC to provide Skill Development and COMPAS Suite training sessions to support all COMPAS Suite modules, to include but not limited to:

- Ad-Hoc Reporting
- Women's, Youth, Core, ReEntry COMPAS Applications
- Master Trainer Training
- Advanced Case Interpretation and Case Planning
- Case Supervision Training-OCC
- Work Load Driver Training
- Program Priority Manager Training
- Program Capacity Modeling Training
- COMPAS Case Manager for CCAB
- Any trainer updates required by Contractor
- Other modules as they become available.





Training must be provided in a variety of formats commensurate with subject matter and level (e.g. basic, advanced, refresher, etc.) as mutually agreed upon by all parties. Training components must include introductory, advanced, update and Train-the-Trainer certification sessions. End user and/or web based training must be provided as requested. Contractor must provide the following types of training:

Train-the-Trainer: Impart and develop knowledge base of the COMPAS Suite and required skill-sets to select MDOC staff, for the purpose of educating others in the agency. Any costs related to the training updates of MDOC Training staff to ensure the fidelity of COMPAS Suite Training delivery must be figured into the cost of this deliverable.

End User Training: Develop training materials and upon request, deliver training to licensed COMPAS Suite end users.

Master Trainer Training: Impart and develop knowledge base of the COMPAS Suite and required skill-sets related to effective case management, to select MDOC staff. The purpose of this is to create a section of Master Training Specialists who possess the ability to educate other trainers and end users in the agency. Any costs related to the training updates of MDOC Training staff to ensure the fidelity of COMPAS Suite Training delivery must be figured into the cost of this deliverable

Technical Training: Contractor must provide technical training for DTMB and MDOC staff who will be working with the Contractor to configure the applications including establishing databases and interface with OMNI, data conversion, customization, and upgrading the customized software.

System Administration Training: System administration training for State personnel who will be responsible for ongoing maintenance and administration of the system, including security.

Documentation

All training manuals, training plans and other documentation provided become the property of the State. Contractor must provide reports, configuration documents or forms as requested by DTMB or MDOC Project Managers.

The Contractor must provide two (2) hard copies and one (1) electronic copy of all manuals and templates. The State is permitted to reproduce copyrighted materials for the sole use by the State.

Technical manuals

1. A minimum of two (2) copies of the following documentation in an electronic format, online and in hard copy must be provided:
 - a. User and Technical Manuals - On-line and Hard Copy
 - b. Data Element Dictionary
 - c. Operations Manual
 - d. All updates of documentation during the term of the Contract, software license and maintenance agreement
2. The following documentation is provided for all modules and program development:
 - a. System-wide documentation and specifications
 - b. Baseline End-User training manuals to be used as a basis for "User Manuals" and online help
 - c. Installation procedure
 - d. Module configuration documents sufficient for configuration maintenance purposes
 - e. Testing scripts
 - f. Specification documentation
 - g. Production migration
3. The documentation of components, features, and use of the software must be detailed such that resolution of most problems can be determined from the documentation, and most questions can be answered.



4. All system, operational, user, change, and issue documentation must be available in electronic format, published to an intranet website, accessible to State users, updated regularly, with unique numerical identifiers for each section and be consistent with the most current version of the application(s) and three (3) previous versions.
5. All system, operations, user, change and issue documentation is to be organized in a format, which is approved by the DTMB and MDOC Project Managers and facilitates updating while allowing for revisions to the documentation to be clearly identified. This must include the three (3) previous versions.
6. The Contractor must develop and submit for State approval complete, accurate, and timely system, operations, and user documentation.
7. The Contractor must notify the State of any discrepancies or errors outlined in the system, operations, and user documentation.
8. Documents created independently by the State are the property of the State. Contractor may not use or reproduce this property without the express written consent of the State. Failure to adhere to this shall result in Liquidated Damages being assessed.

Contractor must be responsible for travel costs and any expenses incurred by their staff during the facilitation of any training sessions at no cost to the State (per Article 1, Section 1.601 of this Contract.) Training preparation, curriculum development, travel time, facilitation services, etc, must be configured into the firm fixed price as mutually agreed upon for each session.

The State will provide training sites, necessary hardware and coordinate services for the purpose of training facilitation at no cost to the Contractor.

4. Subject Matter Expert Support and Consultation

The Contractor must provide the MDOC and its partnering agencies with Subject Matter Expert Support including supporting documentation for the following:

- Implementation support for the purpose of incorporating an evidence-based service model system wide
- Analysis and interpretation supporting logic
- Strategic planning
- Policy and procedure review
- Organizational decision making support
- Resource management
- Key stakeholder consideration
- Outcomes monitoring support
- Other services as required and approved by the MDOC Project Manager
- Interpretation: Provide for the knowledge transfer/transition related to the logic model and research behind the COMPAS application, software application design, and application development.

Contractor must respond to all requests from the MDOC Project Manager regarding information, clarification, interpretation or presentations. If required, Contractor must appear or respond in the defense or explanation of the Contractor's COMPAS Suite product, data analysis, resulting findings, theory, intellectual properties, as it applies to MDOC offender population. Any request for information concerning State of Michigan's use of COMPAS Suite that is received from sources outside of the MDOC requires MDOC Project Manager approval. Contractor must promptly notify the MDOC Project Manager regarding outside requests for information and subsequent Contractor responses, as they relate to Michigan's use of COMPAS Suite prior to responding. Contractor must supply a written statement of their response to the MDOC Project Manager as to any oral or written response to such requests.

Any work or services performed by the Contractor must have Prior Authorization from the MDOC Project Manager or MDOC Authorized Designee.



5. Software Customization

For purposes of this Contract, software customization includes modification, interfaces, integrations, data conversion and data migration. Any requested software customization must be submitted to the MDOC Automated Data Support Services (ADSS) and approved by the MDOC and DTMB Project Managers prior to the Contractor beginning work.

At the request of the MDOC Project Manager, Contractor must customize the Ad Hoc Reporting software and must customize the COMPAS Suite for any and all module components.

Contractor must continue to provide conversion services to CCAB for the CCAMIS to COMPAS Case Manager. Data conversion also includes the Jail Population Information Systems (JPIS).

Contractor must provide a system interface to the following application:

Offender Management Network Information (OMNI)

Owner of application: State of Michigan

Details of interface: The Interface between COMPAS Suite and OMNI shall include but not be limited to:

- Transition Accountability Planning (TAP) to Contract Management and Offender Call Out Systems Management (OCMS)
- Access to questions in COMPAS Suite for common data elements
- Offender demographic information for COMPAS Suite intake assessment
- Risk and needs for inclusion of the OMNI created Pre-Sentence Investigation
- Other data as requested by the State
- Assistance in Software Testing as requested (Testing user, system)
- Provide Web Hosting services as requested by the MDOC.

6. Norming and Validation Studies

A. Outcomes Validation Study

The Contractor must complete Norming and Validation studies at the request of the State using data collected from COMPAS applications and MDOC data sources. MDOC shall consult with Contractor when setting parameters to gauge outcomes. Contractor must provide analysis in conjunction with a written Validation Report containing an Executive Summary at a mutually agreed upon date.

In coordination with MDOC, Contractor must collect COMPAS assessment data in conjunction with new arrest, technical violation, revocations, and return to prison data to conduct an outcomes study to look at the predictive accuracy of the:

- ReEntry COMPAS risk scoring.
- Women’s COMPAS norming and risk scoring
- Youth COMPAS norming and risk scoring
- Other as determined by the State, i.e., Core COMPAS

Contractor must perform statistical analysis on the outcome data (i.e., technical violations, absconsions, revocations, and new arrests); review cut point rules/guidelines; conduct initial survival analysis and strengthen/refine scoring as needed. Contractor must then provide a written technical report to the MDOC at the conclusion of the study.

B. Probation Local Validation

Contractor must collect the completed COMPAS assessments from MDOC, provide data preparation, coding, cleaning, conduct reliability assessments, norming and calibration, perform analysis and comparisons between MDOC data and existing national norms, and conduct validation studies (concurrent validity). Contractor must then provide a written Technical Report to MDOC at the conclusion of the study.



7. Offender Classification System

Contractor must work with MDOC to assist in the development and implementation of a new generation of Offender Classification System. This system must incorporate the science developed for COMPAS. The instruments must be used to guide differential assignments to both housing and treatment services. **All work requires MDOC Project Manager Prior approval.** This includes:

- Building Classification into Software – Along with necessary interfaces to OMNI
- Ongoing classification research and modifications that result from said research

1.200 Roles and Responsibilities

1.201 CONTRACTOR STAFF, ROLES, AND RESPONSIBILITIES

A. Contractor Staff

The Contractor must provide, and update when changed, an organizational chart indicating lines of authority for all personnel involved in performance of this Contract and relationships of this staff to other programs or functions of the firm. This chart must also show lines of authority to the next senior level of management and indicate who within the firm will have prime responsibility and final authority for the work.

All Key Personnel shall be subject to the State's interview and approval process. Any key staff substitution must have the prior approval of the State. The State has identified the following as key personnel for this project:

- Project Manager
- Technical Lead
- Scientific Expert

The Contractor must provide a **Project Manager** to interact with the designated personnel from the State to insure a smooth transition to the new system. The project manager must coordinate all of the activities of the Contractor personnel assigned to the project and create all reports required by State. The Contractor's project manager responsibilities include, at a minimum:

- Manage all defined Contractor responsibilities in this Scope of Services.
- Manage Contractor's subcontractors, if any
- Develop the project plan and schedule, and update as needed
- Serve as the point person for all project issues
- Coordinate and oversee the day-to-day project activities of the project team
- Assess and report project feedback and status
- Escalate project issues, project risks, and other concerns
- Review all project deliverables and provide feedback
- Proactively propose/suggest options and alternatives for consideration
- Utilize change control procedures
- Prepare project documents and materials
- Manage and report on the project's budget

The Contractor must provide sufficient qualified staffing to satisfy the deliverables of this Statement of Work.

If applicable, Contractor must provide a list of all subcontractors, including firm name, address, contact person, and a complete description of the work to be contracted. Include descriptive information concerning subcontractor's organization and abilities.

The Contractor must identify a **Single Point of Contact (SPOC)**. The duties of the SPOC must include, but not be limited to:

- supporting the management of the Contract,
- facilitating dispute resolution, and
- advising the State of performance under the terms and conditions of the Contract.



The State reserves the right to require a change in the current SPOC if the assigned SPOC is not, in the opinion of the State, adequately serving the needs of the State.

B. On Site Work Requirements

1. Location of Work:

The MDOC will not require the Contractor to maintain a primary worksite in State owned buildings. However, the Contractor and any requested employee of the Contractor must be available to meet either in person or via teleconference at the request of the MDOC at a location chosen by the MDOC. The MDOC will not supply the Contractor or its employees with a work station, computer, printer, or transportation for the purposes of this work.

2. Hours of Operation:

- a. Normal State working hours are 8:00 a.m. to 5:00 p.m. EST, Monday through Friday, with work performed as necessary after those hours to meet project deadlines. No overtime will be authorized or paid. Contractor must observe the same standard holidays as State employees. The State does not compensate for holiday or furlough pay.
- b. The State is not obligated to provide State management of assigned work outside of normal State working hours. The State reserves the right to modify the work hours in the best interest of the project.

3. Additional Security and Background Check Requirements:

Contractor must present certifications evidencing satisfactory Michigan State Police Background checks ICHAT and drug tests for all staff identified for assignment to this project.

In addition, proposed Contractor personnel must be required to complete and submit an RI-8 Fingerprint Card for the National Crime Information Center (NCIC) Finger Prints, if required by project.

Contractor must pay for all costs associated with ensuring their staff meets all security requirements.

1.202 STATE STAFF, ROLES, AND RESPONSIBILITIES

The State will provide the following resources for the Contractor's use on this project:

- Meeting space for MDOC Project Manager approved meetings
- Printer
- Access to copiers and fax machine

The State project team will consist of Executive Subject Matter Experts (SME's), project support, and a DTMB and MDOC Project Manager:

Executive Subject Matter Experts

The Executive Subject Matter Experts representing the business units involved will provide the vision for the business design and how the application must provide for that vision. They must be available on an as needed basis. The Executive SME's will be empowered to:

- Resolve project issues in a timely manner
- Review project plan, status, and issues
- Resolve deviations from project plan
- Provide acceptance sign-off
- Utilize and approve any and all change requests to the COMPAS Suite
- Ensure timely availability of State resources
- Make key implementation decisions, as identified by the Contractor's project manager, within 48-hours of their expected decision date.



Name	Agency/Division	Title	Phone/e-mail
Kimberly Koppsch-Woods	MDOC/OSA	State Administrative Manager	517-241-7698 koppscka@michigan.gov
Teresa Chandler	MDOC/CFA	Departmental Specialist	517-388-3680 chandltl@michigan.gov
Sandra Hoppough	MDOC/FOA	Manager-Office of Probation & Parole Services	517-243-7958 hoppousl@michigan.gov
Amanda Elliott	MDOC/CFA	Departmental Specialist	517-388-5246 elliottak@michigan.gov
Chris Trudell	MDOC/Executive Office	Operations Manager-Offender ReEntry Services Section	517-241-5674 trudelcm@michigan.gov

State Project Managers- (DTMB and MDOC)

DTMB must provide a Project Manager who will be responsible for the State’s infrastructure and coordinate with the Contractor in determining the system configuration.

The State’s Project Managers will provide the following services:

- Provide State facilities, as needed
- Coordinate the State resources necessary for the project
- Facilitate coordination between various external contractors
- Facilitate communication between different State departments/divisions
- Provide acceptance and sign-off of deliverable/milestone
- Review and sign-off of timesheets and invoices
- Resolve project issues
- Escalate outstanding/high priority issues
- Utilize change control procedures
- Conduct regular and ongoing review of the project to confirm that it meets original objectives and requirements
- Document and archive all important project decisions
- Arrange, schedule and facilitate State staff attendance at all project meetings.

Name	Agency/Division	Title
Stuart Willard	DTMB	Project Manager
Kimberly Koppsch-Woods	Michigan Department of Corrections	Project Manager

DTMB shall provide a Contract Administrator whose duties shall include, but not be limited to, supporting the management of the Contract.

Name	Agency/Division	Title
Barb Suska	DTMB – Purchasing Operations	Contract Administrator



1.203 OTHER ROLES AND RESPONSIBILITIES

Name	Agency/Division	Role	Lead's Phone/e-mail
Department Liaison Team (DLT)	Representing all divisions of MDOC	Evaluate, Coordinate Work and Advise decisions related to this contract	Kimberly Koppesch-Woods 517-241-7698 koppescka@michigan.gov
Office of Enterprise Security	DTMB	Security Assessment Review	
COMPAS Technical Review Committee	Representing all divisions of MDOC	Analyze, research, and advise decision making processes related to technical aspects of COMPAS Applications in their relationship to MDOC business practices.	Teresa Chandler 517-388-3680 chandlrl@michigan.gov
Resource Team	Representing all divisions of MDOC	Executive decision making body overseeing implementation of MPRI throughout the MDOC.	Ed Mize 517-373-3424 mizeee@michigan.gov

1.300 Project Plan

1.301 PROJECT PLAN MANAGEMENT

Preliminary Project Plan

Contractor must provide a Preliminary Project Plan with the Contract for evaluation purposes, including necessary time frames and deliverables for the various stages of the project and the responsibilities and obligations of both the Contractor and the State.

1. In particular, the Preliminary Project Plan must include a MS Project plan or equivalent (check the SUITE/PMM standard):
 - a. A description of the deliverables to be provided under this Contract.
 - b. Target dates and critical paths for the deliverables.
 - c. Identification of roles and responsibilities, including the organization responsible. Contractor is to provide a roles and responsibility matrix.
 - d. The labor, hardware, materials and supplies required to be provided by the State in meeting the target dates established in the Preliminary Project Plan.
 - e. Internal milestones
 - f. Task durations
2. The Preliminary Project Plan must include the following deliverable/milestones for which payment shall be made.
 - a. Payment to the Contractor will be made upon the completion and acceptance of the deliverable or milestone, not to exceed contractual costs of the phase. A milestone is defined as complete when all of the deliverables within the milestone have been completed.
 - b. Failure to provide deliverable/milestone by the identified date may be subject to liquidated damages as identified in Article 2.

A Final Project Plan will be required within 60 calendar days of Contract execution.

Orientation Meeting

Within fifteen (15) calendar days from execution of the Contract, the Contractor will be required to attend an orientation meeting to discuss the content and procedures of the Contract. The meeting will be held in Lansing, Michigan, at a date and time mutually acceptable to the State and the Contractor at no cost to the State.

Performance Review Meetings

The State will require the Contractor to attend monthly meetings, at minimum, to review the Contractor's performance under the Contract. The meetings will be held in Lansing, Michigan, or by teleconference, as mutually agreed by the State and the Contractor.



Project Management

1. The Contractor must carry out this project under the direction and control of the Michigan Department of Corrections, with Contract Compliance oversight and approval by the DTMB.
2. Within 30 working days of the execution of the Contract, the Contractor must submit to the State project manager(s) for final approval of the project plan. This project plan must be in agreement with Article 1, Section 1.104 Work and Deliverables, and must include the following:
 - The Contractor's project organizational structure.
 - The Contractor's staffing table with names and title of personnel assigned to the project. This must be in agreement with staffing of accepted proposal. Necessary substitutions due to change of employment status and other unforeseen circumstances must only be made with prior approval of the State.
 - The project work breakdown structure (WBS) showing sub-projects, activities and tasks, and resources required and allocated to each.
 - The time-phased plan in the form of a graphic display, showing each event, task, and decision point in the WBS.
3. The Contractor must manage the project in accordance with the State Unified Information Technology Environment (SUITE) methodology, which includes standards for project management, systems engineering, and associated forms and templates which is available at <http://www.michigan.gov/suite>
 - Contractor must use an automated tool for planning, monitoring, and tracking the Contract's progress and the level of effort of any Contractor personnel spent performing Services under the Contract. The tool must have the capability to produce:
 - Staffing tables with names of personnel assigned to Contract tasks.
 - Project plans showing tasks, subtasks, deliverables, and the resources required and allocated to each (including detailed plans for all Services to be performed within the next 30 calendar days, updated semi-monthly).
 - Updates must include actual time spent on each task and a revised estimate to complete.
 - Graphs showing critical events, dependencies and decision points during the course of the Contract.

Any tool(s) used by Contractor for such purposes must produce information of a type and in a manner and format that will support reporting in compliance with the State standards.

1.302 REPORTS

Reporting formats must be submitted to the MDOC Project Manager for approval within thirty (30) calendar days after the execution of the Contract. Once both parties have agreed to the format of the report, it must become the standard to follow for the duration of the Contract.

The Contractor will be required to submit the following reports:

1. Monthly Project status reports-Due within twenty (20) calendar days of the following month.
 - Updated project plans
 - Summary of activity during the report period
 - Accomplishments during the report period
 - Deliverable status
 - Schedule status
 - Action Item status
 - Issues
 - Change Control
 - Repair status
 - Maintenance Activity

Attachment F - Monthly Narrative Project Report: This monthly report must be submitted in conjunction with the coordinating monthly invoice using the required format as illustrated.



2. Quarterly Progress Reports – Due within twenty (20) calendar days of the end of the quarter reported under. Quarterly progress reports should consist of a brief summary in letter form of significant activities, issues, or problems identified or addressed during the quarter, or anticipated in subsequent months. Quarterly report must also contain the following:
 - a. Deliverable listing and progress in reference to each
 - b. Detailed timeline for delivery or expected deliver for each deliverable
 - c. Other reports as deemed necessary by the State

3. Annual Report – Due by January 1st to cover the preceding fiscal year’s activity (October to September)
 - a) Management summary
 - b) Summary of activity, items 1 (a) and (b) above.
 - c) Financial report detailing expenditures invoiced for as well as funding leveraged to support other services provided.
 - d) Report detailing accomplishments and performance of deliverables including identification evaluation of major system strengths and weaknesses in connection to the reentry for offenders.
 - e) Report detailing of on-going validity research related to the objective assessment tool.

4. Final Report on validity of risk, needs and strengths instrument, including recommendation for all future research and development. This report must be submitted within 30 days by of request by the MDOC.

Failure to provide timely accurate reports will result in Liquidated Damages being assessed to the Contractor – **See Section 2.243 Liquidated Damages.**

1.400 Project Management

1.401 ISSUE MANAGEMENT

An issue is an identified event that if not addressed may affect schedule, scope, quality, or budget.

The Contractor must maintain an issue log for issues relating to the provision of services under this Contract. These issues must be communicated to the State’s Project Manager on an agreed upon schedule, with email notifications and updates. The issue log must be updated and must contain the following minimum elements:

- Description of issue
- Issue identification date
- Responsibility for resolving issue.
- Priority for issue resolution (to be mutually agreed upon by the State and the Contractor)
- Resources assigned responsibility for resolution
- Resolution date
- Resolution description

Issues shall be escalated for resolution from level 1 through level 3, as defined below:

- Level 1 – Business leads
- Level 2 – Project Managers
- Level 3 – Executive Subject Matter Experts (SME’s)

1.402 RISK MANAGEMENT

A risk is an unknown circumstance or event that, if it occurs, may have a positive or negative impact on the project. The Contractor is responsible for establishing a risk management plan and process, including the identification and recording of risk items, prioritization of risks, definition of mitigation strategies, monitoring of risk items, and periodic risk assessment reviews with the State.

A risk management plan format must be submitted to the State for approval within twenty (20) business days after the effective date of the Contract. The risk management plan must be developed during the initial planning phase of the project, and be in accordance with the State’s PMM methodology. Once both parties



have agreed to the format of the plan, it shall become the standard to follow for the duration of the Contract. The plan must be updated bi-weekly, or as agreed upon.

The Contractor must provide the tool to track risks. The Contractor must work with the State and allow input into the prioritization of risks.

The Contractor is responsible for identification of risks for each phase of the project. Mitigating and/or eliminating assigned risks will be the responsibility of the Contractor. The State will assume the same responsibility for risks assigned to them

1.403 CHANGE MANAGEMENT

Change management is defined as the process to communicate, assess, monitor, and control all changes to system resources and processes. The Contractor must employ change management procedures to handle such things as “out-of-scope” requests or changing business needs of the State while the migration is underway. The Contractor will employ the change control methodologies to justify changes in the processing environment, and to ensure those changes will not adversely affect performance or availability.

1.500 Acceptance

1.501 CRITERIA

Document Deliverables

1. Documents are dated and in electronic format, compatible with State of Michigan software standards.
2. Requirements documents are reviewed and updated throughout the development process to assure requirements are delivered in the final product.
3. Draft documents are not accepted as final deliverables.
4. The documents will be reviewed and accepted in accordance with the requirements of the Contract and Appendices.
5. MDOC and DTMB will review documents within a mutually agreed upon timeframe.
 - a. Approvals will be written and signed by both the MDOC Project Manager and DTMB Project Manager.
 - b. Issues will be documented and submitted to the Contractor.
 - c. After issues are resolved or waived, the Contractor must resubmit documents for approval within 30 days of receipt.

Software Deliverables - Software includes, but is not limited to, software product, development tools, support tools, data migration software, integration software, and installation software. Beta software is not accepted as final deliverable.

1. The software will be reviewed and accepted in accordance with the requirements of the Contract.
2. MDOC and DTMB will review software within a mutually agreed upon timeframe for acceptance of functionality, usability, installation, performance, security, standards compliance, backup/recovery, and operation.
 - a. Approvals will be written and signed by MDOC and DTMB Project Manager.
 - b. Unacceptable issues will be documented and submitted to the Contractor.
 - c. After issues are resolved or waived, the Contractor must resubmit software for approval within thirty (30) days of receipt.
4. Software is installed and configured with assistance from MDOC and DTMB in an appropriate environment (e.g. development, conversion, QA testing, UAT testing, production, and training).



5. Contingency plans; de- installation procedures, and software are provided by the Contractor and approved by MDOC and DTMB Project Manager.
6. Final acceptance of the software will depend on the successful completion of User Acceptance Testing.
7. Testing must demonstrate the system's compliance with the requirements of the Contract. At a minimum, the testing must confirm the following:
 - a. Functional - the capabilities of the system with respect to the functions and features described in the Contract.
 - b. Performance - the ability of the system to perform the workload throughout requirements. All problems should be completed satisfactorily within the allotted time frame.
8. MDOC and DTMB will review test software, data, and results within a mutually agreed upon timeframe.
 - a. Approvals will be written and signed by MDOC and DTMB Project Manager.
 - b. Unacceptable issues will be documented and submitted to the Contractor.
 - c. After issues are resolved or waived, the Contractor must resubmit test software, data and results for approval within thirty (30) days of receipt.
9. MDOC and DTMB will review software license agreements within a mutually agreed upon timeframe.
 - a. Approvals will be written and signed by MDOC and DTMB Project Manager.
 - b. Unacceptable issues will be documented and submitted to the Contractor.
 - c. After issues are resolved or waived, the Contractor will resubmit the license agreement for approval and final signature by the authorized State signatory within 30 days of receipt
10. Software source code, where applicable, is reviewed by MDOC and DTMB within a mutually agreed upon timeframe for readability, structure, and configuration management.
 - a. Approvals will be written and signed by MDOC and DTMB Project Manager.
 - b. Unacceptable issues will be documented and submitted to the Contractor.
 - c. After issues are resolved or waived, the Contractor must resubmit source code for approval.

1.502 FINAL ACCEPTANCE

Final acceptance is expressly conditioned upon completion of all deliverables, completion of all tasks in the project plan as approved, completion of all applicable inspection and/or testing procedures, delivery of services, and the certification by the State that the Contractor has met the defined requirements. Final acceptance of any component or customization will be formally executed in writing by the State of Michigan and the Contractor after all issues identified during User Acceptance Testing have been resolved, tested, and accepted

1.600 Compensation and Payment

1.601 COMPENSATION AND PAYMENT

Method of Payment

This Contract is a fixed price not to exceed deliverables based Contract. Contractor will be compensated upon submitting a properly completed monthly invoice containing all work completed within that given month. Each monthly invoice shall be received no more than fifteen (15) calendar days from the end of the month in which the work occurred.

All invoices should reflect actual work completed by payment date and describe and document the work performed. Incorrect or incomplete invoices will be returned to Contractor for correction and reissue. The Contractor must submit its monthly bill and documentation to the "Bill To Address" on the purchase order at the end of the month in which the service was provided. Incorrect or incomplete invoices will be returned to



Contractor for correction and reissue. Invoices must be approved by Project Manager or designee prior to payment

Travel - The State will NOT pay for any travel or out of pocket expenses or travel time for the duration of this Contract.

**Price Reduction**

If Contractor reduces its prices for any of the software or services during the term of this Contract, the State must have the immediate benefit of such lower prices for new purchases. Contractor must send notice to the State's DTMB Contract Administrator with the reduced prices within fifteen (15) Business Days of the reduction taking effect.

Unless otherwise agreed by the parties, Statements of Work for services obtained through the reserve bank of hours must include:

- Background
- Project Objective
- Scope of Work
- Deliverables
- Acceptance Criteria
- Project Control and Reports
- Specific Department Standards
- Payment Schedule
- Project Contacts
- Agency Responsibilities and Assumptions
- Location of Where the Work is to be performed
- Expected Contractor Work Hours and Conditions

Issuance of Purchase Orders

The parties agree that the Services/Deliverables to be rendered by Contractor pursuant to this Contract (and any future amendments of it) must be defined and described in detail in Statements of Work or Purchase Orders (PO) executed under this Contract. Contractor shall not be obliged or authorized to commence any work to implement a Statement of Work until authorized via a purchase order issued against this Contract. Contractor must perform in accordance with this Contract, including the Statements of Work/Purchase Orders executed under it.

Invoicing

Contractor must submit both their monthly report and properly itemized invoices to "Bill To" Address on Purchase Order. Invoices must provide and itemize, as applicable:

- Contract number;
- Purchase Order number
- Contractor name, address, phone number, and Federal Tax Identification Number;
- Description of any commodities/hardware, including quantity ordered;
- Date(s) of delivery and/or date(s) of installation and set up;
- Price for each item, or Contractor's list price for each item and applicable discounts;
- Maintenance charges;
- Net invoice price for each item;
- Shipping costs;
- Other applicable charges;
- Total invoice price; and
- Payment terms, including any available prompt payment discount.

The State may pay maintenance and support charges on a quarterly basis, billed one month in advance of each quarter. Payment of maintenance service/support of less than one (1) month's duration shall be prorated at 1/30th of the basic monthly maintenance charges for each calendar day.

1.602 HOLDBACK – DELETED NA



Article 2, Terms and Conditions

2.000 Contract Structure and Term

2.001 CONTRACT TERM

This Contract is for a period of three (3) years beginning October 1, 2010 through September 30, 2013. All outstanding Purchase Orders must also expire upon the termination for any of the reasons listed in **Section 2.150** of the Contract, unless otherwise extended under the Contract. Absent an early termination for any reason, Purchase Orders issued but not expired, by the end of the Contract's stated term, shall remain in effect for the balance of the fiscal year for which they were issued.

2.002 OPTIONS TO RENEW

This Contract may be renewed in writing by mutual agreement of the parties not less than 30 days before its expiration. The Contract may be renewed for up to three (3) additional one (1) year periods.

2.003 LEGAL EFFECT

Contractor accepts this Contract by signing two copies of the Contract and returning them to the Purchasing Operations. The Contractor shall not proceed with the performance of the work to be done under the Contract, including the purchase of necessary materials, until both parties have signed the Contract to show acceptance of its terms, and the Contractor receives a contract release/purchase order that authorizes and defines specific performance requirements.

Except as otherwise agreed in writing by the parties, the State shall not be liable for costs incurred by Contractor or payment under this Contract, until Contractor is notified in writing that this Contract or Change Order has been approved by the State Administrative Board (if required), signed by all the parties and a Purchase Order against the Contract has been issued.

2.004 ATTACHMENTS & EXHIBITS

All Attachments and Exhibits affixed to any and all Statement(s) of Work, or appended to or referencing this Contract, are incorporated in their entirety and form part of this Contract.

2.005 ORDERING

The State must issue an approved written Purchase Order, Blanket Purchase Order, Direct Voucher or Procurement Card Order to order any Services/Deliverables under this Contract. All orders are subject to the terms and conditions of this Contract. No additional terms and conditions contained on either a Purchase Order or Blanket Purchase Order apply unless they are specifically contained in that Purchase Order or Blanket Purchase Order's accompanying Statement of Work. Exact quantities to be purchased are unknown; however, the Contractor will be required to furnish all such materials and services as may be ordered during the Contract period. Quantities specified, if any, are estimates based on prior purchases, and the State is not obligated to purchase in these or any other quantities.

2.006 ORDER OF PRECEDENCE

The Contract, including any Statements of Work and Exhibits, to the extent not contrary to the Contract, each of which is incorporated for all purposes, constitutes the entire agreement between the parties with respect to the subject matter and supersedes all prior agreements, whether written or oral, with respect to the subject matter and as additional terms and conditions on the purchase order must apply as limited by **Section 2.005**.

In the event of any inconsistency between the terms of the Contract and a Statement of Work, the terms of the Statement of Work shall take precedence (as to that Statement of Work only); provided, however, that a Statement of Work may not modify or amend the terms of the Contract. The Contract may be modified or amended only by a formal Contract amendment.



2.007 HEADINGS

Captions and headings used in the Contract are for information and organization purposes. Captions and headings, including inaccurate references, do not, in any way, define or limit the requirements or terms and conditions of the Contract.

2.008 FORM, FUNCTION & UTILITY

If the Contract is for use of more than one State agency and if the Deliverable/Service does not meet the form, function, and utility required by that State agency, that agency may, subject to State purchasing policies, procure the Deliverable/Service from another source.

2.009 REFORMATION AND SEVERABILITY

Each provision of the Contract is severable from all other provisions of the Contract and, if one or more of the provisions of the Contract is declared invalid, the remaining provisions of the Contract remain in full force and effect.

2.010 Consents and Approvals

Except as expressly provided otherwise in the Contract, if either party requires the consent or approval of the other party for the taking of any action under the Contract, the consent or approval must be in writing and must not be unreasonably withheld or delayed.

2.011 NO WAIVER OF DEFAULT

If a party fails to insist upon strict adherence to any term of the Contract then the party has not waived the right to later insist upon strict adherence to that term, or any other term, of the Contract.

2.012 SURVIVAL

Any provisions of the Contract that impose continuing obligations on the parties, including without limitation the parties' respective warranty, indemnity and confidentiality obligations, survive the expiration or termination of the Contract for any reason. Specific references to survival in the Contract are solely for identification purposes and not meant to limit or prevent the survival of any other section

2.020 Contract Administration

2.021 ISSUING OFFICE

This Contract is issued by the Department of Technology, Management and Budget, Purchasing Operations and the Department of Corrections (collectively, including all other relevant State of Michigan departments and agencies, the "State"). Purchasing Operations is the sole point of contact in the State with regard to all procurement and contractual matters relating to the Contract. The Purchasing Operations Contract Administrator for this Contract is:

Dale N. Reif, Buyer
Purchasing Operations
Department of Technology, Management and Budget
Mason Bldg, 2nd Floor
PO Box 30026
Lansing, MI 48909
reifd@michigan.gov
(517) 373-3993

2.022 CONTRACT COMPLIANCE INSPECTOR

The Director of Purchasing Operations directs the person named below, or his or her designee, to monitor and coordinate the activities for the Contract on a day-to-day basis during its term. **Monitoring Contract activities does not imply the authority to change, modify, clarify, amend, or otherwise alter the prices, terms, conditions and specifications of the Contract. Purchasing Operations is the only State office**



authorized to change, modify, amend, alter or clarify the prices, specifications, terms and conditions of this Contract. See Section 1.202 for Contract Compliance Inspector information.

2.023 PROJECT MANAGER

See Section 1.202 for Project Manager information.

2.024 CHANGE REQUESTS

The State reserves the right to request from time to time any changes to the requirements and specifications of the Contract and the work to be performed by the Contractor under the Contract. During the course of ordinary business, it may become necessary for the State to discontinue certain business practices or create Additional Services/Deliverables. At a minimum, to the extent applicable, Contractor shall provide a detailed outline of all work to be done, including tasks necessary to accomplish the Additional Services/Deliverables, timeframes, listing of key personnel assigned, estimated hours for each individual per task, and a complete and detailed cost justification.

If the State requests or directs the Contractor to perform any Services/Deliverables that are outside the scope of the Contractor's responsibilities under the Contract ("New Work"), the Contractor must notify the State promptly before commencing performance of the requested activities it believes are New Work. If the Contractor fails to notify the State before commencing performance of the requested activities, any such activities performed before the Contractor gives notice shall be conclusively considered to be in-scope Services/Deliverables and not New Work.

If the State requests or directs the Contractor to perform any services or provide deliverables that are consistent with and similar to the Services/Deliverables being provided by the Contractor under the Contract, but which the Contractor reasonably and in good faith believes are not included within the Statements of Work, then before performing such Services or providing such Deliverables, the Contractor shall notify the State in writing that it considers the Services or Deliverables to be an Additional Service/Deliverable for which the Contractor should receive additional compensation. If the Contractor does not so notify the State, the Contractor shall have no right to claim thereafter that it is entitled to additional compensation for performing that Service or providing that Deliverable. If the Contractor does so notify the State, then such a Service or Deliverable shall be governed by the Change Request procedure in this Section.

In the event prices or service levels are not acceptable to the State, the Additional Services or New Work shall be subject to competitive bidding based upon the specifications.

(1) **Change Request at State Request**

If the State requires Contractor to perform New Work, Additional Services or make changes to the Services that would affect the Contract completion schedule or the amount of compensation due Contractor (a "Change"), the State shall submit a written request for Contractor to furnish a proposal for carrying out the requested Change (a "Change Request").

(2) **Contractor Recommendation for Change Requests:**

Contractor shall be entitled to propose a Change to the State, on its own initiative, should Contractor believe the proposed Change would benefit the Contract.

(3) **Upon receipt of a Change Request or on its own initiative, Contractor shall examine the implications of the requested Change on the technical specifications, Contract schedule and price of the Deliverables and Services and shall submit to the State without undue delay a written proposal for carrying out the Change. Contractor's proposal shall include any associated changes in the technical specifications, Contract schedule and price and method of pricing of the Services. If the Change is to be performed on a time and materials basis, the Amendment Labor Rates shall apply to the provision of such Services. If Contractor provides a written proposal and should Contractor be of the opinion that a requested Change is not to be recommended, it shall communicate its opinion to the State but shall nevertheless carry out the Change as specified in the written proposal if the State directs it to do so.**

(4) **By giving Contractor written notice within a reasonable time, the State shall be entitled to accept a Contractor proposal for Change, to reject it, or to reach another agreement with Contractor. Should the**



parties agree on carrying out a Change, a written Contract Change Notice must be prepared and issued under this Contract, describing the Change and its effects on the Services and any affected components of this Contract (a “Contract Change Notice”).

- (5) No proposed Change shall be performed until the proposed Change has been specified in a duly executed Contract Change Notice issued by the Department of Technology, Management and Budget, Purchasing Operations.
- (6) If the State requests or directs the Contractor to perform any activities that Contractor believes constitute a Change, the Contractor must notify the State that it believes the requested activities are a Change before beginning to work on the requested activities. If the Contractor fails to notify the State before beginning to work on the requested activities, then the Contractor waives any right to assert any claim for additional compensation or time for performing the requested activities. If the Contractor commences performing work outside the scope of this Contract and then ceases performing that work, the Contractor must, at the request of the State, retract any out-of-scope work that would adversely affect the Contract.

2.025 NOTICES

Any notice given to a party under the Contract must be deemed effective, if addressed to the party as addressed below, upon: (i) delivery, if hand delivered; (ii) receipt of a confirmed transmission by facsimile if a copy of the notice is sent by another means specified in this Section; (iii) the third Business Day after being sent by U.S. mail, postage pre-paid, return receipt requested; or (iv) the next Business Day after being sent by a nationally recognized overnight express courier with a reliable tracking system.

State: State of Michigan
 Purchasing Operations
 Attention: Dale N. Reif
 PO Box 30026
 530 West Allegan
 Lansing, Michigan 48909

Contractor:
 Name: Northpointe Institute for Public Management, Inc.
 Address: 1300 Jackson Street
 Golden, CO 80401

Either party may change its address where notices are to be sent by giving notice according to this Section.

2.026 BINDING COMMITMENTS

Representatives of Contractor must have the authority to make binding commitments on Contractor’s behalf within the bounds set forth in the Contract. Contractor may change the representatives from time to time upon giving written notice.

2.027 RELATIONSHIP OF THE PARTIES

The relationship between the State and Contractor is that of client and independent contractor. No agent, employee, or servant of Contractor or any of its Subcontractors shall be deemed to be an employee, agent or servant of the State for any reason. Contractor shall be solely and entirely responsible for its acts and the acts of its agents, employees, servants and Subcontractors during the performance of the Contract.

2.028 COVENANT OF GOOD FAITH

Each party shall act reasonably and in good faith. Unless stated otherwise in the Contract, the parties shall not unreasonably delay, condition or withhold the giving of any consent, decision or approval that is either requested or reasonably required of them in order for the other party to perform its responsibilities under the Contract.

2.029 ASSIGNMENTS



Neither party may assign the Contract, or assign or delegate any of its duties or obligations under the Contract, to any other party (whether by operation of law or otherwise), without the prior written consent of the other party; provided, however, that the State may assign the Contract to any other State agency, department, division or department without the prior consent of Contractor and Contractor may assign the Contract to an affiliate so long as the affiliate is adequately capitalized and can provide adequate assurances that the affiliate can perform the Contract. The State may withhold consent from proposed assignments, subcontracts, or novations when the transfer of responsibility would operate to decrease the State's likelihood of receiving performance on the Contract or the State's ability to recover damages.

Contractor may not, without the prior written approval of the State, assign its right to receive payments due under the Contract. If the State permits an assignment, the Contractor is not relieved of its responsibility to perform any of its contractual duties and the requirement under the Contract that all payments must be made to one entity continues.

If the Contractor intends to assign the contract or any of the Contractor's rights or duties under the Contract, the Contractor must notify the State in writing at least 90 days before the assignment. The Contractor also must provide the State with adequate information about the assignee within a reasonable amount of time before the assignment for the State to determine whether to approve the assignment.

2.030 General Provisions

2.031 MEDIA RELEASES

News releases (including promotional literature and commercial advertisements) pertaining to the RFP and Contract or project to which it relates shall not be made without prior written State approval, and then only in accordance with the explicit written instructions from the State. No results of the activities associated with the RFP and Contract are to be released without prior written approval of the State and then only to persons designated.

2.032 CONTRACT DISTRIBUTION

Purchasing Operations retains the sole right of Contract distribution to all State agencies and local units of government unless other arrangements are authorized by Purchasing Operations.

2.033 PERMITS

Contractor must obtain and pay any associated costs for all required governmental permits, licenses and approvals for the delivery, installation and performance of the Services. The State shall pay for all costs and expenses incurred in obtaining and maintaining any necessary easements or right of way.

2.034 WEBSITE INCORPORATION

The State is not bound by any content on the Contractor's website, even if the Contractor's documentation specifically referenced that content and attempts to incorporate it into any other communication, unless the State has actual knowledge of the content and has expressly agreed to be bound by it in a writing that has been manually signed by an authorized representative of the State.

2.035 FUTURE BIDDING PRECLUSION

Contractor acknowledges that, to the extent this Contract involves the creation, research, investigation or generation of a future RFP; it may be precluded from bidding on the subsequent RFP. The State reserves the right to disqualify any bidder if the State determines that the bidder has used its position (whether as an incumbent Contractor, or as a Contractor hired to assist with the RFP development, or as a Vendor offering free assistance) to gain a competitive advantage on the RFP



2.036 FREEDOM OF INFORMATION

All information in any proposal submitted to the State by Contractor and this Contract is subject to the provisions of the Michigan Freedom of Information Act, 1976 Public Act No. 442, as amended, MCL 15.231, et seq (the "FOIA").

2.037 DISASTER RECOVERY

Contractor and the State recognize that the State provides essential services in times of natural or man-made disasters. Therefore, except as so mandated by Federal disaster response requirements, Contractor personnel dedicated to providing Services/Deliverables under this Contract shall provide the State with priority service for repair and work around in the event of a natural or man-made disaster.

2.040 Financial Provisions

2.041 FIXED PRICES FOR SERVICES/DELIVERABLES

Each Statement of Work or Purchase Order issued under this Contract shall specify (or indicate by reference to the appropriate Contract Exhibit) the firm, fixed prices for all Services/Deliverables, and the associated payment milestones and payment amounts. The State may make progress payments to the Contractor when requested as work progresses, but not more frequently than monthly, in amounts approved by the Contract Administrator, after negotiation. Contractor shall show verification of measurable progress at the time of requesting progress payments.

2.042 ADJUSTMENTS FOR REDUCTIONS IN SCOPE OF SERVICES/DELIVERABLES

If the scope of the Services/Deliverables under any Statement of Work issued under this Contract is subsequently reduced by the State, the parties shall negotiate an equitable reduction in Contractor's charges under such Statement of Work commensurate with the reduction in scope.

2.043 SERVICES/DELIVERABLES COVERED

The State shall not be obligated to pay any amounts in addition to the charges specified in this Contract for all Services/Deliverables to be provided by Contractor and its Subcontractors, if any, under this Contract,.

2.044 INVOICING AND PAYMENT – IN GENERAL

- (a) Each Statement of Work issued under this Contract shall list (or indicate by reference to the appropriate Contract Exhibit) the prices for all Services/Deliverables, equipment and commodities to be provided, and the associated payment milestones and payment amounts.
- (b) Each Contractor invoice shall show details as to charges by Service/Deliverable component and location at a level of detail reasonably necessary to satisfy the State's accounting and charge-back requirements. Invoices for Services performed on a time and materials basis shall show, for each individual, the number of hours of Services performed during the billing period, the billable skill/labor category for such person and the applicable hourly billing rate. Prompt payment by the State is contingent on the Contractor's invoices showing the amount owed by the State minus any holdback amount to be retained by the State in accordance with **Section 1.600**.
- (c) Correct invoices shall be due and payable by the State, in accordance with the State's standard payment procedure as specified in 1984 Public Act No. 279, MCL 17.51 et seq., within 45 days after receipt, provided the State determines that the invoice was properly rendered.
- (d) All invoices should reflect actual work done. Specific details of invoices and payments shall be agreed upon between the Contract Administrator and the Contractor after the proposed Contract Agreement has been signed and accepted by both the Contractor and the Director of Purchasing Operations, Department of Management & Budget. This activity shall occur only upon the specific written direction from Purchasing Operations.



The specific payment schedule for any Contract(s) entered into, as the State and the Contractor(s) shall mutually agree upon. The schedule should show payment amount and should reflect actual work done by the payment dates, less any penalty cost charges accrued by those dates. As a general policy statements shall be forwarded to the designated representative by the 15th day of the following month.

The Government may make progress payments to the Contractor when requested as work progresses, but not more frequently than monthly, in amounts approved by the Contract Administrator, after negotiation. Contractor must show verification of measurable progress at the time of requesting progress payments.

2.045 PRO-RATION

To the extent there are Services that are to be paid for on a monthly basis, the cost of such Services shall be pro-rated for any partial month.

2.046 ANTITRUST ASSIGNMENT

The Contractor assigns to the State any claim for overcharges resulting from antitrust violations to the extent that those violations concern materials or services supplied by third parties to the Contractor, toward fulfillment of this Contract.

2.047 FINAL PAYMENT

The making of final payment by the State to Contractor does not constitute a waiver by either party of any rights or other claims as to the other party's continuing obligations under the Contract, nor shall it constitute a waiver of any claims by one party against the other arising from unsettled claims or failure by a party to comply with this Contract, including claims for Services and Deliverables not reasonably known until after acceptance to be defective or substandard. Contractor's acceptance of final payment by the State under this Contract shall constitute a waiver of all claims by Contractor against the State for payment under this Contract, other than those claims previously filed in writing on a timely basis and still unsettled.

2.048 ELECTRONIC PAYMENT REQUIREMENT

Electronic transfer of funds is required for payments on State Contracts. Contractors are required to register with the State electronically at <http://www.cpexpress.state.mi.us>. As stated in Public Act 431 of 1984, all contracts that the State enters into for the purchase of goods and services shall provide that payment shall be made by electronic fund transfer (EFT).

2.050 Taxes

2.051 EMPLOYMENT TAXES

Contractor shall collect and pay all applicable federal, state, and local employment taxes, including the taxes.

2.052 SALES AND USE TAXES

Contractor shall register and remit sales and use taxes on taxable sales of tangible personal property or services delivered into the State. Contractors that lack sufficient presence in Michigan to be required to register and pay tax must do so as a volunteer. This requirement extends to: (1) all members of any controlled group as defined in § 1563(a) of the Internal Revenue Code and applicable regulations of which the company is a member, and (2) all organizations under common control as defined in § 414(c) of the Internal Revenue Code and applicable regulations of which the company is a member that make sales at retail for delivery into the State are registered with the State for the collection and remittance of sales and use taxes. In applying treasury regulations defining "two or more trades or businesses under common control" the term "organization" means sole proprietorship, a partnership (as defined in § 701(a) (2) of the Internal Revenue Code), a trust, an estate, a corporation, or a limited liability company.



2.060 Contract Management

2.061 CONTRACTOR PERSONNEL QUALIFICATIONS

All persons assigned by Contractor to the performance of Services under this Contract must be employees of Contractor or its majority-owned (directly or indirectly, at any tier) subsidiaries (or a State-approved Subcontractor) and must be fully qualified to perform the work assigned to them. Contractor must include a similar provision in any subcontract entered into with a Subcontractor. For the purposes of this Contract, independent contractors engaged by Contractor solely in a staff augmentation role must be treated by the State as if they were employees of Contractor for this Contract only; however, the State understands that the relationship between Contractor and Subcontractor is an independent contractor relationship.

2.062 CONTRACTOR KEY PERSONNEL

- (a) The Contractor must provide the Contract Compliance Inspector with the names of the Key Personnel.
- (b) Key Personnel must be dedicated as defined in the Statement of Work to the Project for its duration in the applicable Statement of Work with respect to other individuals designated as Key Personnel for that Statement of Work.
- (c) The State shall have the right to recommend and approve in writing the initial assignment, as well as any proposed reassignment or replacement, of any Key Personnel. Before assigning an individual to any Key Personnel position, Contractor shall notify the State of the proposed assignment, shall introduce the individual to the appropriate State representatives, and shall provide the State with a resume and any other information about the individual reasonably requested by the State. The State reserves the right to interview the individual before granting written approval. In the event the State finds a proposed individual unacceptable, the State shall provide a written explanation including reasonable detail outlining the reasons for the rejection.
- (d) Contractor must not remove any Key Personnel from their assigned roles on the Contract without the prior written consent of the State. The Contractor's removal of Key Personnel without the prior written consent of the State is an unauthorized removal ("Unauthorized Removal"). Unauthorized Removals does not include replacing Key Personnel for reasons beyond the reasonable control of Contractor, including illness, disability, leave of absence, personal emergency circumstances, resignation or for cause termination of the Key Personnel's employment. Unauthorized Removals does not include replacing Key Personnel because of promotions or other job movements allowed by Contractor personnel policies or Collective Bargaining Agreement(s) as long as the State receives prior written notice before shadowing occurs and Contractor provides 30 days of shadowing unless parties agree to a different time period. The Contractor with the State must review any Key Personnel replacements, and appropriate transition planning will be established. Any Unauthorized Removal may be considered by the State to be a material breach of the Contract, in respect of which the State may elect to exercise its termination and cancellation rights.
- (e) The Contractor must notify the Contract Compliance Inspector and the Contract Administrator at least 10 business days before redeploying non-Key Personnel, who are dedicated to primarily to the Project, to other projects. If the State does not object to the redeployment by its scheduled date, the Contractor may then redeploy the non-Key Personnel.

2.063 RE-ASSIGNMENT OF PERSONNEL AT THE STATE'S REQUEST

The State reserves the right to require the removal from the Project of Contractor personnel found, in the judgment of the State, to be unacceptable. The State's request must be written with reasonable detail outlining the reasons for the removal request. Additionally, the State's request must be based on legitimate, good faith reasons. Replacement personnel for the removed person must be fully qualified for the position. If the State exercises this right, and the Contractor cannot immediately replace the removed personnel, the State agrees to an equitable adjustment in schedule or other terms that may be affected by the State's required removal. If any incident with removed personnel results in delay not reasonably anticipatable under the circumstances and which is attributable to the State, the applicable SLAs for the affected Service shall not be counted for a time as agreed to by the parties.



2.064 CONTRACTOR PERSONNEL LOCATION

All staff assigned by Contractor to work on the Contract shall perform their duties either primarily at Contractor's offices and facilities or at State facilities. Without limiting the generality of the foregoing, Key Personnel shall, at a minimum, spend at least the amount of time on-site at State facilities as indicated in the applicable Statement of Work. Subject to availability, selected Contractor personnel may be assigned office space to be shared with State personnel.

2.065 CONTRACTOR IDENTIFICATION

Contractor employees must be clearly identifiable while on State property by wearing a State-issued badge, as required. Contractor employees are required to clearly identify themselves and the company they work for whenever making contact with State personnel by telephone or other means.

2.066 COOPERATION WITH THIRD PARTIES

Contractor agrees to cause its personnel and the personnel of any Subcontractors to cooperate with the State and its agents and other contractors including the State's Quality Assurance personnel. As reasonably requested by the State in writing, the Contractor shall provide to the State's agents and other contractors reasonable access to Contractor's Project personnel, systems and facilities to the extent the access relates to activities specifically associated with this Contract and shall not interfere or jeopardize the safety or operation of the systems or facilities. The State acknowledges that Contractor's time schedule for the Contract is very specific and agrees not to unnecessarily or unreasonably interfere with, delay or otherwise impeded Contractor's performance under this Contract with the requests for access.

2.067 CONTRACT MANAGEMENT RESPONSIBILITIES

Contractor shall be responsible for all acts and omissions of its employees, as well as the acts and omissions of any other personnel furnished by Contractor to perform the Services. Contractor shall have overall responsibility for managing and successfully performing and completing the Services/Deliverables, subject to the overall direction and supervision of the State and with the participation and support of the State as specified in this Contract. Contractor's duties shall include monitoring and reporting the State's performance of its participation and support responsibilities (as well as Contractor's own responsibilities) and providing timely notice to the State in Contractor's reasonable opinion if the State's failure to perform its responsibilities in accordance with the Project Plan is likely to delay the timely achievement of any Contract tasks.

The Contractor shall provide the Services/Deliverables directly or through its affiliates, subsidiaries, subcontractors or resellers. Regardless of the entity providing the Service/Deliverable, the Contractor shall act as a single point of contact coordinating these entities to meet the State's need for Services/Deliverables. Nothing in this Contract, however, shall be construed to authorize or require any party to violate any applicable law or regulation in its performance of this Contract.

2.068 CONTRACTOR RETURN OF STATE EQUIPMENT/RESOURCES

The Contractor shall return to the State any State-furnished equipment, facilities and other resources when no longer required for the Contract in the same condition as when provided by the State, reasonable wear and tear excepted.

2.070 Subcontracting by Contractor

2.071 CONTRACTOR FULL RESPONSIBILITY

Contractor shall have full responsibility for the successful performance and completion of all of the Services and Deliverables. The State shall consider Contractor to be the sole point of contact with regard to all contractual matters under this Contract, including payment of any and all charges for Services and Deliverables.



2.072 STATE CONSENT TO DELEGATION

Contractor shall not delegate any duties under this Contract to a Subcontractor unless the Department of Technology, Management and Budget, Purchasing Operations has given written consent to such delegation. The State shall have the right of prior written approval of all Subcontractors and to require Contractor to replace any Subcontractors found, in the reasonable judgment of the State, to be unacceptable. The State's request shall be written with reasonable detail outlining the reasons for the removal request. Additionally, the State's request shall be based on legitimate, good faith reasons. Replacement Subcontractor(s) for the removed Subcontractor shall be fully qualified for the position. If the State exercises this right, and the Contractor cannot immediately replace the removed Subcontractor, the State shall agree to an equitable adjustment in schedule or other terms that may be affected by the State's required removal. If any such incident with a removed Subcontractor results in delay not reasonable anticipatable under the circumstances and which is attributable to the State, the applicable SLA for the affected Work shall not be counted for a time agreed upon by the parties.

2.073 SUBCONTRACTOR BOUND TO CONTRACT

In any subcontracts entered into by Contractor for the performance of the Services, Contractor shall require the Subcontractor, to the extent of the Services to be performed by the Subcontractor, to be bound to Contractor by the terms of this Contract and to assume toward Contractor all of the obligations and responsibilities that Contractor, by this Contract, assumes toward the State. The State reserves the right to receive copies of and review all subcontracts, although Contractor may delete or mask any proprietary information, including pricing, contained in such contracts before providing them to the State. The management of any Subcontractor shall be the responsibility of Contractor, and Contractor shall remain responsible for the performance of its Subcontractors to the same extent as if Contractor had not subcontracted such performance. Contractor shall make all payments to Subcontractors or suppliers of Contractor. Except as otherwise agreed in writing by the State and Contractor, the State shall not be obligated to direct payments for the Services other than to Contractor. The State's written approval of any Subcontractor engaged by Contractor to perform any obligation under this Contract shall not relieve Contractor of any obligations or performance required under this Contract. A list of the Subcontractors, if any, approved by the State as of the execution of this Contract, together with a copy of the applicable subcontract is attached.

2.074 FLOW DOWN

Except where specifically approved in writing by the State on a case-by-case basis, Contractor shall flow down the obligations in **Sections 2.031, 2.060, 2.100, 2.110, 2.120, 2.130, and 2.200** in all of its agreements with any Subcontractors.

2.075 COMPETITIVE SELECTION

The Contractor shall select subcontractors (including suppliers) on a competitive basis to the maximum practical extent consistent with the objectives and requirements of the Contract.

2.080 State Responsibilities

2.081 EQUIPMENT

The State shall provide only the equipment and resources identified in the Statement of Work and other Contract Exhibits.

2.082 FACILITIES

The State must designate space as long as it is available and as provided in the Statement of Work, to house the Contractor's personnel whom the parties agree will perform the Services/Deliverables at State facilities (collectively, the "State Facilities"). The Contractor shall have reasonable access to, and unless agreed otherwise by the parties in writing must observe and comply with all rules and regulations relating to each of the State Facilities (including hours of operation) used by the Contractor in the course of providing the Services. Contractor agrees that it shall not, without the prior written consent of the State, use any State Facilities or access any State information systems provided for the Contractor's use, or to which the Contractor



otherwise gains access in the course of performing the Services, for any purpose other than providing the Services to the State.

2.090 Security

2.091 BACKGROUND CHECKS

On a case-by-case basis, the State may investigate the Contractor's personnel before they may have access to State facilities and systems. The scope of the background check is at the discretion of the State and the results shall be used to determine Contractor personnel eligibility for working within State facilities and systems. The investigations shall include Michigan State Police Background checks (ICHAT) and may include the National Crime Information Center (NCIC) Finger Prints. Proposed Contractor personnel may be required to complete and submit an RI-8 Fingerprint Card for the NCIC Finger Print Check. Any request for background checks shall be initiated by the State and shall be reasonably related to the type of work requested.

All Contractor personnel shall also be expected to comply with the State's security and acceptable use policies for State IT equipment and resources. See <http://www.michigan.gov/dit>. Furthermore, Contractor personnel shall be expected to agree to the State's security and acceptable use policies before the Contractor personnel shall be accepted as a resource to perform work for the State. It is expected the Contractor shall present these documents to the prospective employee before the Contractor presents the individual to the State as a proposed resource. Contractor staff shall be expected to comply with all Physical Security procedures in place within the facilities where they are working.

2.092 SECURITY BREACH NOTIFICATION

If the Contractor breaches this Section, the Contractor must (i) promptly cure any deficiencies and (ii) comply with any applicable federal and state laws and regulations pertaining to unauthorized disclosures. Contractor and the State shall cooperate to mitigate, to the extent practicable, the effects of any breach, intrusion, or unauthorized use or disclosure. Contractor must report to the State in writing any use or disclosure of Confidential Information, whether suspected or actual, other than as provided for by the Contract within 10 days of becoming aware of the use or disclosure or the shorter time period as is reasonable under the circumstances.

2.093 PCI DATA SECURITY REQUIREMENTS

Contractors with access to credit/debit card cardholder data must adhere to the Payment Card Industry (PCI) Data Security requirements. Contractor agrees that they are responsible for security of cardholder data in their possession. Contractor agrees that data can ONLY be used for assisting the State in completing a transaction, supporting a loyalty program, supporting the State, providing fraud control services, or for other uses specifically required by law.

Contractor agrees to provide business continuity in the event of a major disruption, disaster or failure.

The Contractor shall contact the Department of Technology, Management and Budget, Financial Services immediately to advise them of any breaches in security where card data has been compromised. In the event of a security intrusion, the Contractor agrees the Payment Card Industry representative, or a Payment Card Industry approved third party, shall be provided with full cooperation and access to conduct a thorough security review. The review will validate compliance with the Payment Card Industry Data Security Standard for protecting cardholder data.

Contractor agrees to properly dispose sensitive cardholder data when no longer needed. The Contractor shall continue to treat cardholder data as confidential upon contract termination.

The Contractor shall provide the Department of Technology, Management and Budget, Financial Services documentation showing PCI Data Security certification has been achieved. The Contractor shall advise the Department of Technology, Management and Budget, Financial Services of all failures to comply with the PCI Data Security Requirements. Failures include, but are not limited to system scans and self-assessment questionnaires. The Contractor shall provide a time line for corrective action.



2.100 Confidentiality

2.101 CONFIDENTIALITY

Contractor and the State each acknowledge that the other possesses and shall continue to possess confidential information that has been developed or received by it. As used in this Section, "Confidential Information" of Contractor must mean all non-public proprietary information of Contractor (other than Confidential Information of the State as defined below), which is marked confidential, restricted, proprietary, or with a similar designation. "Confidential Information" of the State must mean any information which is retained in confidence by the State (or otherwise required to be held in confidence by the State under applicable federal, state and local laws and regulations) or which, in the case of tangible materials provided to Contractor by the State under its performance under this Contract, is marked as confidential, proprietary or with a similar designation by the State. "Confidential Information" excludes any information (including this Contract) that is publicly available under the Michigan FOIA.

2.102 PROTECTION AND DESTRUCTION OF CONFIDENTIAL INFORMATION

The State and Contractor shall each use at least the same degree of care to prevent disclosing to third parties the Confidential Information of the other as it employs to avoid unauthorized disclosure, publication or dissemination of its own confidential information of like character, but in no event less than reasonable care. Neither Contractor nor the State shall (i) make any use of the Confidential Information of the other except as contemplated by this Contract, (ii) acquire any right in or assert any lien against the Confidential Information of the other, or (iii) if requested to do so, refuse for any reason to promptly return the other party's Confidential Information to the other party. Each party shall limit disclosure of the other party's Confidential Information to employees and Subcontractors who must have access to fulfill the purposes of this Contract. Disclosure to, and use by, a Subcontractor is permissible where (A) use of a Subcontractor is authorized under this Contract, (B) the disclosure is necessary or otherwise naturally occurs in connection with work that is within the Subcontractor's scope of responsibility, and (C) Contractor obligates the Subcontractor in a written Contract to maintain the State's Confidential Information in confidence. At the State's request, any employee of Contractor and of any Subcontractor having access or continued access to the State's Confidential Information may be required to execute an acknowledgment that the employee has been advised of Contractor's and the Subcontractor's obligations under this Section and of the employee's obligation to Contractor or Subcontractor, as the case may be, to protect the Confidential Information from unauthorized use or disclosure.

Promptly upon termination or cancellation of the Contract for any reason, Contractor must certify to the State that Contractor has destroyed all State Confidential Information.

2.103 EXCLUSIONS

Notwithstanding the foregoing, the provisions in this Section shall not apply to any particular information which the State or Contractor can demonstrate (i) was, at the time of disclosure to it, in the public domain; (ii) after disclosure to it, is published or otherwise becomes part of the public domain through no fault of the receiving party; (iii) was in the possession of the receiving party at the time of disclosure to it without an obligation of confidentiality; (iv) was received after disclosure to it from a third party who had a lawful right to disclose the information to it without any obligation to restrict its further disclosure; or (v) was independently developed by the receiving party without reference to Confidential Information of the furnishing party. Further, the provisions of this Section shall not apply to any particular Confidential Information to the extent the receiving party is required by law to disclose the Confidential Information, provided that the receiving party (i) promptly provides the furnishing party with notice of the legal request, and (ii) assists the furnishing party in resisting or limiting the scope of the disclosure as reasonably requested by the furnishing party.



2.104 NO IMPLIED RIGHTS

Nothing contained in this Section must be construed as obligating a party to disclose any particular Confidential Information to the other party, or as granting to or conferring on a party, expressly or impliedly, any right or license to the Confidential Information of the other party.

2.105 RESPECTIVE OBLIGATIONS

The parties' respective obligations under this Section must survive the termination or expiration of this Contract for any reason.

2.110 Records and Inspections

2.111 INSPECTION OF WORK PERFORMED

The State's authorized representatives shall at all reasonable times and with 10 days prior written request, have the right to enter Contractor's premises, or any other places, where the Services are being performed, and shall have access, upon reasonable request, to interim drafts of Deliverables or work-in-progress. Upon 10 Days prior written notice and at all reasonable times, the State's representatives shall be allowed to inspect, monitor, or otherwise evaluate the work being performed and to the extent that the access will not reasonably interfere or jeopardize the safety or operation of the systems or facilities. Contractor shall provide all reasonable facilities and assistance for the State's representatives.

2.112 EXAMINATION OF RECORDS

For seven years after the Contractor provides any work under this Contract (the "Audit Period"), the State may examine and copy any of Contractor's books, records, documents and papers pertinent to establishing Contractor's compliance with the Contract and with applicable laws and rules. The State shall notify the Contractor 20 days before examining the Contractor's books and records. The State does not have the right to review any information deemed confidential by the Contractor to the extent access would require the confidential information to become publicly available. This provision also applies to the books, records, accounts, documents and papers, in print or electronic form, of any parent, affiliated or subsidiary organization of Contractor, or any Subcontractor of Contractor performing services in connection with the Contract.

2.113 RETENTION OF RECORDS

Contractor shall maintain at least until the end of the Audit Period all pertinent financial and accounting records (including time sheets and payroll records, and information pertaining to the Contract and to the Services, equipment, and commodities provided under the Contract) pertaining to the Contract according to generally accepted accounting principles and other procedures specified in this Section. Financial and accounting records shall be made available, upon request, to the State at any time during the Audit Period. If an audit, litigation, or other action involving Contractor's records is initiated before the end of the Audit Period, the records shall be retained until all issues arising out of the audit, litigation, or other action are resolved or until the end of the Audit Period, whichever is later.

2.114 AUDIT RESOLUTION

If necessary, the Contractor and the State shall meet to review each audit report promptly after issuance. The Contractor shall respond to each audit report in writing within 30 days from receipt of the report, unless a shorter response time is specified in the report. The Contractor and the State shall develop, agree upon and monitor an action plan to promptly address and resolve any deficiencies, concerns, and/or recommendations in the audit report.

2.115 ERRORS

If the audit demonstrates any errors in the documents provided to the State, then the amount in error shall be reflected as a credit or debit on the next invoice and in subsequent invoices until the amount is paid or refunded in full. However, a credit or debit may not be carried for more than four invoices. If a balance remains after four invoices, then the remaining amount shall be due as a payment or refund within 45 days of the last quarterly invoice that the balance appeared on or termination of the contract, whichever is earlier.



In addition to other available remedies, the difference between the payment received and the correct payment amount is greater than 10%, then the Contractor shall pay all of the reasonable costs of the audit.

2.120 Warranties

2.121 WARRANTIES AND REPRESENTATIONS

The Contractor represents and warrants:

- (a) It is capable in all respects of fulfilling and must fulfill all of its obligations under this Contract. The performance of all obligations under this Contract must be provided in a timely, professional, and workman-like manner and must meet the performance and operational standards required under this Contract.
- (b) The Contract Appendices, Attachments and Exhibits identify the equipment and software and services necessary for the Deliverable(s) to perform and Services to operate in compliance with the Contract's requirements and other standards of performance.
- (c) It is the lawful owner or licensee of any Deliverable licensed or sold to the State by Contractor or developed by Contractor under this Contract, and Contractor has all of the rights necessary to convey to the State the ownership rights or licensed use, as applicable, of any and all Deliverables. None of the Deliverables provided by Contractor to the State under neither this Contract, nor their use by the State shall infringe the patent, copyright, trade secret, or other proprietary rights of any third party.
- (d) If, under this Contract, Contractor procures any equipment, software or other Deliverable for the State (including equipment, software and other Deliverables manufactured, re-marketed or otherwise sold by Contractor under Contractor's name), then in addition to Contractor's other responsibilities with respect to the items in this Contract, Contractor must assign or otherwise transfer to the State or its designees, or afford the State the benefits of, any manufacturer's warranty for the Deliverable.
- (e) The contract signatory has the power and authority, including any necessary corporate authorizations, necessary to enter into this Contract, on behalf of Contractor.
- (f) It is qualified and registered to transact business in all locations where required.
- (g) Neither the Contractor nor any Affiliates, nor any employee of either, has, must have, or must acquire, any contractual, financial, business, or other interest, direct or indirect, that would conflict in any manner or degree with Contractor's performance of its duties and responsibilities to the State under this Contract or otherwise create an appearance of impropriety with respect to the award or performance of this Agreement. Contractor must notify the State about the nature of the conflict or appearance of impropriety within two days of learning about it.
- (h) Neither Contractor nor any Affiliates, nor any employee of either has accepted or must accept anything of value based on an understanding that the actions of the Contractor or Affiliates or employee on behalf of the State would be influenced. Contractor must not attempt to influence any State employee by the direct or indirect offer of anything of value.
- (i) Neither Contractor nor any Affiliates, nor any employee of either has paid or agreed to pay any person, other than bona fide employees and consultants working solely for Contractor or the Affiliate, any fee, commission, percentage, brokerage fee, gift, or any other consideration, contingent upon or resulting from the award or making of this Contract.
- (j) The prices proposed by Contractor were arrived at independently, without consultation, communication, or agreement with any other bidder for the purpose of restricting competition; the prices quoted were not knowingly disclosed by Contractor to any other bidder; and no attempt was made by Contractor to induce any other person to submit or not submit a proposal for the purpose of restricting competition.
- (k) All financial statements, reports, and other information furnished by Contractor to the State as part of its response to the RFP or otherwise in connection with the award of this Contract fairly and accurately represent the business, properties, financial condition, and results of operations of Contractor as of the respective dates, or for the respective periods, covered by the financial statements, reports, other information. Since the respective dates or periods covered by the financial statements, reports, or other information, there have been no material adverse changes in the business, properties, financial condition, or results of operations of Contractor.



- (l) All written information furnished to the State by or for the Contractor in connection with this Contract, including its bid, is true, accurate, and complete, and contains no untrue statement of material fact or omits any material fact necessary to make the information not misleading.
- (m) It is not in material default or breach of any other contract or agreement that it may have with the State or any of its departments, commissions, boards, or agencies. Contractor further represents and warrants that it has not been a party to any contract with the State or any of its departments that was terminated by the State or the department within the previous five years for the reason that Contractor failed to perform or otherwise breached an obligation of the contract.
- (n) If any of the certifications, representations, or disclosures made in the Contractor's original bid response change after contract award, the Contractor is required to report those changes immediately to the Department of Technology, Management and Budget, Purchasing Operations.

2.122 WARRANTY OF MERCHANTABILITY

Goods provided by Contractor under this agreement shall be merchantable. All goods provided under this Contract shall be of good quality within the description given by the State, shall be fit for their ordinary purpose, shall be adequately contained and packaged within the description given by the State, shall conform to the agreed upon specifications, and shall conform to the affirmations of fact made by the Contractor or on the container or label.

2.123 WARRANTY OF FITNESS FOR A PARTICULAR PURPOSE

When the Contractor has reason to know or knows any particular purpose for which the goods are required, and the State is relying on the Contractor's skill or judgment to select or furnish suitable goods, there is a warranty that the goods are fit for such purpose.

2.124 WARRANTY OF TITLE

Contractor shall, in providing goods to the State, convey good title in those goods, whose transfer is right and lawful. All goods provided by Contractor shall be delivered free from any security interest, lien, or encumbrance of which the State, at the time of contracting, has no knowledge. Goods provided by Contractor, under this Contract, shall be delivered free of any rightful claim of any third person by of infringement or the like.

2.125 EQUIPMENT WARRANTY

To the extent Contractor is responsible under this Contract for maintaining equipment/system(s), Contractor represents and warrants that it shall maintain the equipment/system(s) in good operating condition and shall undertake all repairs and preventive maintenance according to the applicable manufacturer's recommendations for the period specified in this Contract.

The Contractor represents and warrants that the equipment/system(s) are in good operating condition and operates and performs to the requirements and other standards of performance contained in this Contract, when installed, at the time of Final Acceptance by the State, and for a period of (1) one year commencing upon the first day following Final Acceptance.

Within Thirty (30) business days of notification from the State, the Contractor must adjust, repair or replace all equipment that is defective or not performing in compliance with the Contract. The Contractor must assume all costs for replacing parts or units and their installation including transportation and delivery fees, if any.

The Contractor must provide a toll-free telephone number to allow the State to report equipment failures and problems to be remedied by the Contractor.

The Contractor agrees that all warranty service it provides under this Contract must be performed by Original Equipment Manufacturer (OEM) trained, certified and authorized technicians.



The Contractor is the sole point of contact for warranty service. The Contractor warrants that it shall pass through to the State any warranties obtained or available from the original equipment manufacturer, including any replacement, upgraded, or additional equipment warranties.

2.126 EQUIPMENT TO BE NEW

If applicable, all equipment provided under this Contract by Contractor shall be new where Contractor has knowledge regarding whether the equipment is new or assembled from new or serviceable used parts that are like new in performance or has the option of selecting one or the other. Equipment that is assembled from new or serviceable used parts that are like new in performance is acceptable where Contractor does not have knowledge or the ability to select one or other, unless specifically agreed otherwise in writing by the State.

2.127 PROHIBITED PRODUCTS

The State will not accept salvage, distressed, outdated or discontinued merchandise. Shipping of such merchandise to any State agency, as a result of an order placed against the Contract, shall be considered default by the Contractor of the terms and conditions of the Contract and may result in cancellation of the Contract by the State. The brand and product number offered for all items shall remain consistent for the term of the Contract, unless Purchasing Operations has approved a change order pursuant to **Section 2.024**.

2.128 CONSEQUENCES FOR BREACH

In addition to any remedies available in law, if the Contractor breaches any of the warranties contained in this section, the breach may be considered as a default in the performance of a material obligation of this Contract.

2.130 Insurance

2.131 LIABILITY INSURANCE

The Contractor must provide proof of the minimum levels of insurance coverage as indicated below. The insurance must protect the State from claims that may arise out of or result from the Contractor's performance of services under the terms of this Contract, whether the services are performed by the Contractor, or by any subcontractor, or by anyone directly or indirectly employed by any of them, or by anyone for whose acts they may be liable.

The Contractor waives all rights against the State of Michigan, its departments, divisions, agencies, offices, commissions, officers, employees and agents for recovery of damages to the extent these damages are covered by the insurance policies the Contractor is required to maintain under this Contract.

All insurance coverage provided relative to this Contract/Purchase Order is PRIMARY and NON-CONTRIBUTING to any comparable liability insurance (including self-insurances) carried by the State.

The insurance must be written for not less than any minimum coverage specified in this Contract or required by law, whichever is greater.

The insurers selected by Contractor must have an A.M. Best rating of A or better, or as otherwise approved in writing by the State, or if the ratings are no longer available, with a comparable rating from a recognized insurance rating agency. All policies of insurance required in this Contract must be issued by companies that have been approved to do business in the State.

See www.michigan.gov/dleg.

Where specific limits are shown, they are the minimum acceptable limits. If Contractor's policy contains higher limits, the State must be entitled to coverage to the extent of the higher limits.

The Contractor is required to pay for and provide the type and amount of insurance checked below:



- 1. Commercial General Liability with the following minimum coverage:
 - \$2,000,000 General Aggregate Limit other than Products/Completed Operations
 - \$2,000,000 Products/Completed Operations Aggregate Limit
 - \$1,000,000 Personal & Advertising Injury Limit
 - \$1,000,000 Each Occurrence Limit

The Contractor must list the State of Michigan, its departments, divisions, agencies, offices, commissions, officers, employees and agents as ADDITIONAL INSUREDS on the Commercial General Liability certificate. The Contractor also agrees to provide evidence that insurance policies contain a waiver of subrogation by the insurance company.

- 2. If a motor vehicle is used to provide services or products under this Contract, the Contractor must have vehicle liability insurance on any auto including owned, hired and non-owned vehicles used in Contractor’s business for bodily injury and property damage as required by law.

The Contractor must list the State of Michigan, its departments, divisions, agencies, offices, commissions, officers, employees and agents as ADDITIONAL INSUREDS on the vehicle liability certificate. The Contractor also agrees to provide evidence that insurance policies contain a waiver of subrogation by the insurance company.

- 3. Workers’ compensation coverage must be provided according to applicable laws governing the employees and employers work activities in the state of the Contractor’s domicile. If a self-insurer provides the applicable coverage, proof must be provided of approved self-insured authority by the jurisdiction of domicile. For employees working outside of the state of qualification, Contractor must provide appropriate certificates of insurance proving mandated coverage levels for the jurisdictions where the employees’ activities occur.

Any certificates of insurance received must also provide a list of states where the coverage is applicable.

The Contractor also agrees to provide evidence that insurance policies contain a waiver of subrogation by the insurance company. This provision must not be applicable where prohibited or limited by the laws of the jurisdiction in which the work is to be performed.

- 4. Employers liability insurance with the following minimum limits:
 - \$100,000 each accident
 - \$100,000 each employee by disease
 - \$500,000 aggregate disease

2.132 SUBCONTRACTOR INSURANCE COVERAGE

Except where the State has approved in writing a Contractor subcontract with other insurance provisions, Contractor must require all of its Subcontractors under this Contract to purchase and maintain the insurance coverage as described in this Section for the Contractor in connection with the performance of work by those Subcontractors. Alternatively, Contractor may include any Subcontractors under Contractor’s insurance on the coverage required in this Section. Subcontractor(s) must fully comply with the insurance coverage required in this Section. Failure of Subcontractor(s) to comply with insurance requirements does not limit Contractor’s liability or responsibility.

2.133 CERTIFICATES OF INSURANCE AND OTHER REQUIREMENTS

Contractor must furnish to MDTMB Purchasing Operations, certificate(s) of insurance verifying insurance coverage or providing satisfactory evidence of self-insurance as required in this Section (the “Certificates”). The Certificate must be on the standard “accord” form or equivalent. **The Contract Number or the Purchase Order Number must be shown on the Certificate Of Insurance To Assure Correct Filing.** All Certificate(s) are to be prepared and submitted by the Insurance Provider. All Certificate(s) must contain a provision indicating that coverage afforded under the policies SHALL NOT BE CANCELLED, MATERIALLY CHANGED, OR NOT RENEWED without 30 days prior written notice, except for 10 days for non-payment of premium, having been given to the Director of Purchasing Operations, Department of Technology, Management and



Budget. The notice must include the Contract or Purchase Order number affected. Before the Contract is signed, and not less than 20 days before the insurance expiration date every year thereafter, the Contractor must provide evidence that the State and its agents, officers and employees are listed as additional insured under each commercial general liability and commercial automobile liability policy. In the event the State approves the representation of the State by the insurer's attorney, the attorney may be required to be designated as a Special Assistant Attorney General by the Attorney General of the State of Michigan.

The Contractor must maintain all required insurance coverage throughout the term of the Contract and any extensions and, in the case of claims-made Commercial General Liability policies, must secure tail coverage for at least three years following the expiration or termination for any reason of this Contract. The minimum limits of coverage specified above are not intended, and must not be construed; to limit any liability or indemnity of Contractor under this Contract to any indemnified party or other persons. Contractor is responsible for all deductibles with regard to the insurance. If the Contractor fails to pay any premium for required insurance as specified in this Contract, or if any insurer cancels or significantly reduces any required insurance as specified in this Contract without the State's written consent, then the State may, after the State has given the Contractor at least 30 days written notice, pay the premium or procure similar insurance coverage from another company or companies. The State may deduct any part of the cost from any payment due the Contractor, or the Contractor must pay that cost upon demand by the State.

2.140 Indemnification

2.141 GENERAL INDEMNIFICATION

To the extent permitted by law, the Contractor must indemnify, defend and hold harmless the State from liability, including all claims and losses, and all related costs and expenses (including reasonable attorneys' fees and costs of investigation, litigation, settlement, judgments, interest and penalties), accruing or resulting to any person, firm or corporation that may be injured or damaged by the Contractor in the performance of this Contract and that are attributable to the negligence or tortious acts of the Contractor or any of its subcontractors, or by anyone else for whose acts any of them may be liable.

2.142 CODE INDEMNIFICATION

To the extent permitted by law, the Contractor shall indemnify, defend and hold harmless the State from any claim, loss, or expense arising from Contractor's breach of the No Surreptitious Code Warranty.

2.143 EMPLOYEE INDEMNIFICATION

In any claims against the State of Michigan, its departments, divisions, agencies, sections, commissions, officers, employees and agents, by any employee of the Contractor or any of its subcontractors, the indemnification obligation under the Contract must not be limited in any way by the amount or type of damages, compensation or benefits payable by or for the Contractor or any of its subcontractors under worker's disability compensation acts, disability benefit acts or other employee benefit acts. This indemnification clause is intended to be comprehensive. Any overlap in provisions, or the fact that greater specificity is provided as to some categories of risk, is not intended to limit the scope of indemnification under any other provisions.

2.144 PATENT/COPYRIGHT INFRINGEMENT INDEMNIFICATION

To the extent permitted by law, the Contractor must indemnify, defend and hold harmless the State from and against all losses, liabilities, damages (including taxes), and all related costs and expenses (including reasonable attorneys' fees and costs of investigation, litigation, settlement, judgments, interest and penalties) incurred in connection with any action or proceeding threatened or brought against the State to the extent that the action or proceeding is based on a claim that any piece of equipment, software, commodity or service supplied by the Contractor or its subcontractors, or the operation of the equipment, software, commodity or service, or the use or reproduction of any documentation provided with the equipment, software, commodity or service infringes any United States patent, copyright, trademark or trade secret of any person or entity, which is enforceable under the laws of the United States.



In addition, should the equipment, software, commodity, or service, or its operation, become or in the State's or Contractor's opinion be likely to become the subject of a claim of infringement, the Contractor must at the Contractor's sole expense (i) procure for the State the right to continue using the equipment, software, commodity or service or, if the option is not reasonably available to the Contractor, (ii) replace or modify to the State's satisfaction the same with equipment, software, commodity or service of equivalent function and performance so that it becomes non-infringing, or, if the option is not reasonably available to Contractor, (iii) accept its return by the State with appropriate credits to the State against the Contractor's charges and reimburse the State for any losses or costs incurred as a consequence of the State ceasing its use and returning it.

Notwithstanding the foregoing, the Contractor has no obligation to indemnify or defend the State for, or to pay any costs, damages or attorneys' fees related to, any claim based upon (i) equipment developed based on written specifications of the State; (ii) use of the equipment in a configuration other than implemented or approved in writing by the Contractor, including, but not limited to, any modification of the equipment by the State; or (iii) the combination, operation, or use of the equipment with equipment or software not supplied by the Contractor under this Contract.

2.145 CONTINUATION OF INDEMNIFICATION OBLIGATIONS

The Contractor's duty to indemnify under this Section continues in full force and effect, notwithstanding the expiration or early cancellation of the Contract, with respect to any claims based on facts or conditions that occurred before expiration or cancellation.

2.146 INDEMNIFICATION PROCEDURES

The procedures set forth below must apply to all indemnity obligations under this Contract.

- (a) After the State receives notice of the action or proceeding involving a claim for which it shall seek indemnification, the State must promptly notify Contractor of the claim in writing and take or assist Contractor in taking, as the case may be, any reasonable action to avoid the imposition of a default judgment against Contractor. No failure to notify the Contractor relieves the Contractor of its indemnification obligations except to the extent that the Contractor can prove damages attributable to the failure. Within 10 days following receipt of written notice from the State relating to any claim, the Contractor must notify the State in writing whether Contractor agrees to assume control of the defense and settlement of that claim (a "Notice of Election"). After notifying Contractor of a claim and before the State receiving Contractor's Notice of Election, the State is entitled to defend against the claim, at the Contractor's expense, and the Contractor will be responsible for any reasonable costs incurred by the State in defending against the claim during that period.
- (b) If Contractor delivers a Notice of Election relating to any claim: (i) the State is entitled to participate in the defense of the claim and to employ counsel at its own expense to assist in the handling of the claim and to monitor and advise the State about the status and progress of the defense; (ii) the Contractor must, at the request of the State, demonstrate to the reasonable satisfaction of the State, the Contractor's financial ability to carry out its defense and indemnity obligations under this Contract; (iii) the Contractor must periodically advise the State about the status and progress of the defense and must obtain the prior written approval of the State before entering into any settlement of the claim or ceasing to defend against the claim and (iv) to the extent that any principles of Michigan governmental or public law may be involved or challenged, the State has the right, at its own expense, to control the defense of that portion of the claim involving the principles of Michigan governmental or public law. But the State may retain control of the defense and settlement of a claim by notifying the Contractor in writing within 10 days after the State's receipt of Contractor's information requested by the State under clause (ii) of this paragraph if the State determines that the Contractor has failed to demonstrate to the reasonable satisfaction of the State the Contractor's financial ability to carry out its defense and indemnity obligations under this Section. Any litigation activity on behalf of the State, or any of its subdivisions under this Section, must be coordinated with the Department of Attorney General. In the event the insurer's attorney represents the State under this Section, the insurer's attorney may be required to be designated as a Special Assistant Attorney General by the Attorney General of the State of Michigan.



- (c) If Contractor does not deliver a Notice of Election relating to any claim of which it is notified by the State as provided above, the State may defend the claim in the manner as it may deem appropriate, at the cost and expense of Contractor. If it is determined that the claim was one against which Contractor was required to indemnify the State, upon request of the State, Contractor must promptly reimburse the State for all the reasonable costs and expenses.

2.150 Termination/Cancellation

2.151 NOTICE AND RIGHT TO CURE

If the Contractor breaches the contract, and the State in its sole discretion determines that the breach is curable, then the State shall provide the Contractor with written notice of the breach and a time period (not less than 30 days) to cure the Breach. The notice of breach and opportunity to cure is inapplicable for successive or repeated breaches or if the State determines in its sole discretion that the breach poses a serious and imminent threat to the health or safety of any person or the imminent loss, damage, or destruction of any real or tangible personal property.

2.152 TERMINATION FOR CAUSE

- (a) The State may terminate this contract, for cause, by notifying the Contractor in writing, if the Contractor (i) breaches any of its material duties or obligations under this Contract (including a Chronic Failure to meet any particular SLA), or (ii) fails to cure a breach within the time period specified in the written notice of breach provided by the State
- (b) If this Contract is terminated for cause, the Contractor must pay all costs incurred by the State in terminating this Contract, including but not limited to, State administrative costs, reasonable attorneys' fees and court costs, and any reasonable additional costs the State may incur to procure the Services/Deliverables required by this Contract from other sources. Re-procurement costs are not consequential, indirect or incidental damages, and cannot be excluded by any other terms otherwise included in this Contract, provided the costs are not in excess of 50% more than the prices for the Service/Deliverables provided under this Contract.
- (c) If the State chooses to partially terminate this Contract for cause, charges payable under this Contract shall be equitably adjusted to reflect those Services/Deliverables that are terminated and the State must pay for all Services/Deliverables for which Final Acceptance has been granted provided up to the termination date. Services and related provisions of this Contract that are terminated for cause must cease on the effective date of the termination.
- (d) If the State terminates this Contract for cause under this Section, and it is determined, for any reason, that Contractor was not in breach of contract under the provisions of this section, that termination for cause must be deemed to have been a termination for convenience, effective as of the same date, and the rights and obligations of the parties must be limited to that otherwise provided in this Contract for a termination for convenience.

2.153 TERMINATION FOR CONVENIENCE

The State may terminate this Contract for its convenience, in whole or part, if the State determines that a termination is in the State's best interest. Reasons for the termination must be left to the sole discretion of the State and may include, but not necessarily be limited to (a) the State no longer needs the Services or products specified in the Contract, (b) relocation of office, program changes, changes in laws, rules, or regulations make implementation of the Services no longer practical or feasible, (c) unacceptable prices for Additional Services or New Work requested by the State, or (d) falsification or misrepresentation, by inclusion or non-inclusion, of information material to a response to any RFP issued by the State. The State may terminate this Contract for its convenience, in whole or in part, by giving Contractor written notice at least 30 days before the date of termination. If the State chooses to terminate this Contract in part, the charges payable under this Contract must be equitably adjusted to reflect those Services/Deliverables that are terminated. Services and related provisions of this Contract that are terminated for convenience must cease on the effective date of the termination.



2.154 TERMINATION FOR NON-APPROPRIATION

- (a) Contractor acknowledges that, if this Contract extends for several fiscal years, continuation of this Contract is subject to appropriation or availability of funds for this Contract. If funds to enable the State to effect continued payment under this Contract are not appropriated or otherwise made available, the State must terminate this Contract and all affected Statements of Work, in whole or in part, at the end of the last period for which funds have been appropriated or otherwise made available by giving written notice of termination to Contractor. The State must give Contractor at least 30 days advance written notice of termination for non-appropriation or unavailability (or the time as is available if the State receives notice of the final decision less than 30 days before the funding cutoff).
- (b) If funding for the Contract is reduced by law, or funds to pay Contractor for the agreed-to level of the Services or production of Deliverables to be provided by Contractor are not appropriated or otherwise unavailable, the State may, upon 30 days written notice to Contractor, reduce the level of the Services or change the production of Deliverables in the manner and for the periods of time as the State may elect. The charges payable under this Contract shall be equitably adjusted to reflect any equipment, services or commodities not provided by reason of the reduction.
- (c) If the State terminates this Contract, eliminates certain Deliverables, or reduces the level of Services to be provided by Contractor under this Section, the State must pay Contractor for all Work-in-Process performed through the effective date of the termination or reduction in level, as the case may be and as determined by the State, to the extent funds are available. This Section shall not preclude Contractor from reducing or stopping Services/Deliverables or raising against the State in a court of competent jurisdiction, any claim for a shortfall in payment for Services performed or Deliverables finally accepted before the effective date of termination.

2.155 TERMINATION FOR CRIMINAL CONVICTION

The State may terminate this Contract immediately and without further liability or penalty in the event Contractor, an officer of Contractor, or an owner of a 25% or greater share of Contractor is convicted of a criminal offense related to a State, public or private Contract or subcontract.

2.156 TERMINATION FOR APPROVALS RESCINDED

The State may terminate this Contract if any final administrative or judicial decision or adjudication disapproves a previously approved request for purchase of personal services under Constitution 1963, Article 11, § 5, and Civil Service Rule 7-1. In that case, the State shall pay the Contractor for only the work completed to that point under the Contract. Termination may be in whole or in part and may be immediate as of the date of the written notice to Contractor or may be effective as of the date stated in the written notice.

2.157 RIGHTS AND OBLIGATIONS UPON TERMINATION

- (a) If the State terminates this Contract for any reason, the Contractor must (a) stop all work as specified in the notice of termination, (b) take any action that may be necessary, or that the State may direct, for preservation and protection of Deliverables or other property derived or resulting from this Contract that may be in Contractor's possession, (c) return all materials and property provided directly or indirectly to Contractor by any entity, agent or employee of the State, (d) transfer title in, and deliver to, the State, unless otherwise directed, all Deliverables intended to be transferred to the State at the termination of the Contract and which are resulting from the Contract (which must be provided to the State on an "As-Is" basis except to the extent the amounts paid by the State in respect of the items included compensation to Contractor for the provision of warranty services in respect of the materials), and (e) take any action to mitigate and limit any potential damages, or requests for Contractor adjustment or termination settlement costs, to the maximum practical extent, including terminating or limiting as otherwise applicable those subcontracts and outstanding orders for material and supplies resulting from the terminated Contract.
- (b) If the State terminates this Contract before its expiration for its own convenience, the State must pay Contractor for all charges due for Services provided before the date of termination and, if applicable, as a separate item of payment under this Contract, for Work In Process, on a percentage of completion basis at the level of completion determined by the State. All completed or partially completed Deliverables prepared by Contractor under this Contract, at the option of the State, becomes the State's property, and Contractor is entitled to receive equitable fair compensation for the Deliverables. Regardless of the basis



for the termination, the State is not obligated to pay, or otherwise compensate, Contractor for any lost expected future profits, costs or expenses incurred with respect to Services not actually performed for the State.

- (c) Upon a good faith termination, the State may assume, at its option, any subcontracts and agreements for services and deliverables provided under this Contract, and may further pursue completion of the Services/Deliverables under this Contract by replacement contract or otherwise as the State may in its sole judgment deem expedient.

2.158 RESERVATION OF RIGHTS

Any termination of this Contract or any Statement of Work issued under it by a party must be with full reservation of, and without prejudice to, any rights or remedies otherwise available to the party with respect to any claims arising before or as a result of the termination.

2.160 Termination by Contractor

2.161 TERMINATION BY CONTRACTOR

If the State breaches the Contract, and the Contractor in its sole discretion determines that the breach is curable, then the Contractor will provide the State with written notice of the breach and a time period (not less than 30 days) to cure the breach. The Notice of Breach and opportunity to cure is inapplicable for successive and repeated breaches.

The Contractor may terminate this Contract if the State (i) materially breaches its obligation to pay the Contractor undisputed amounts due and owing under this Contract, (ii) breaches its other obligations under this Contract to an extent that makes it impossible or commercially impractical for the Contractor to perform the Services, or (iii) does not cure the breach within the time period specified in a written notice of breach. But the Contractor must discharge its obligations under **Section 2.160** before it terminates the Contract.

2.170 Transition Responsibilities

2.171 CONTRACTOR TRANSITION RESPONSIBILITIES

If the State terminates this contract, for convenience or cause, or if the Contract is otherwise dissolved, voided, rescinded, nullified, expires or rendered unenforceable, the Contractor shall comply with direction provided by the State to assist in the orderly transition of equipment, services, software, leases, etc. to the State or a third party designated by the State. If this Contract expires or terminates, the Contractor agrees to make all reasonable efforts to effect an orderly transition of services within a reasonable period of time that in no event will exceed forty-five (45) days. These efforts must include, but are not limited to, those listed in **Section 2.150**.

2.172 CONTRACTOR PERSONNEL TRANSITION

The Contractor shall work with the State, or a specified third party, to develop a transition plan setting forth the specific tasks and schedule to be accomplished by the parties, to effect an orderly transition. The Contractor must allow as many personnel as practicable to remain on the job to help the State, or a specified third party, maintain the continuity and consistency of the services required by this Contract. In addition, during or following the transition period, in the event the State requires the Services of the Contractor's subcontractors or vendors, as necessary to meet its needs, Contractor agrees to reasonably, and with good-faith, work with the State to use the Services of Contractor's subcontractors or vendors. Contractor will notify all of Contractor's subcontractors of procedures to be followed during transition.

2.173 CONTRACTOR INFORMATION TRANSITION

The Contractor shall provide reasonable detailed specifications for all Services/Deliverables needed by the State, or specified third party, to properly provide the Services/Deliverables required under this Contract. The Contractor will provide the State with asset management data generated from the inception of this Contract through the date on which this Contractor is terminated in a comma-delineated format unless otherwise



requested by the State. The Contractor will deliver to the State any remaining owed reports and documentation still in Contractor's possession subject to appropriate payment by the State.

2.174 CONTRACTOR SOFTWARE TRANSITION

The Contractor shall reasonably assist the State in the acquisition of any Contractor software required to perform the Services/use the Deliverables under this Contract. This must include any documentation being used by the Contractor to perform the Services under this Contract. If the State transfers any software licenses to the Contractor, those licenses must, upon expiration of the Contract, transfer back to the State at their current revision level. Upon notification by the State, Contractor may be required to freeze all non-critical changes to Deliverables/Services.

2.175 TRANSITION PAYMENTS

If the transition results from a termination for any reason, the termination provisions of this Contract must govern reimbursement. If the transition results from expiration, the Contractor will be reimbursed for all reasonable transition costs (i.e. costs incurred within the agreed period after contract expiration that result from transition operations) at the rates agreed upon by the State. The Contractor will prepare an accurate accounting from which the State and Contractor may reconcile all outstanding accounts.

2.176 STATE TRANSITION RESPONSIBILITIES

In the event that this Contract is terminated, dissolved, voided, rescinded, nullified, or otherwise rendered unenforceable, the State agrees to reconcile all accounts between the State and the Contractor, complete any pending post-project reviews and perform any others obligations upon which the State and the Contractor agree.

- (a) Reconciling all accounts between the State and the Contractor;
- (b) Completing any pending post-project reviews.

2.180 Stop Work

2.181 STOP WORK ORDERS

The State may, at any time, by written Stop Work Order to Contractor, require that Contractor stop all, or any part, of the work called for by the Contract for a period of up to 90 calendar days after the Stop Work Order is delivered to Contractor, and for any further period to which the parties may agree. The Stop Work Order must be identified as a Stop Work Order and must indicate that it is issued under this **Section**. Upon receipt of the stop work order, Contractor must immediately comply with its terms and take all reasonable steps to minimize incurring costs allocable to the work covered by the Stop Work Order during the period of work stoppage. Within the period of the stop work order, the State must either: (a) cancel the stop work order; or (b) terminate the work covered by the Stop Work Order as provided in **Section 2.182**.

2.182 CANCELLATION OR EXPIRATION OF STOP WORK ORDER

The Contractor shall resume work if the State cancels a Stop Work Order or if it expires. The parties shall agree upon an equitable adjustment in the delivery schedule, the Contract price, or both, and the Contract shall be modified, in writing, accordingly, if: (a) the Stop Work Order results in an increase in the time required for, or in Contractor's costs properly allocable to, the performance of any part of the Contract; and (b) Contractor asserts its right to an equitable adjustment within 30 calendar days after the end of the period of work stoppage; provided that, if the State decides the facts justify the action, the State may receive and act upon a Contractor proposal submitted at any time before final payment under the Contract. Any adjustment will conform to the requirements of **Section 2.024**.

2.183 ALLOWANCE OF CONTRACTOR COSTS

If the Stop Work Order is not canceled and the work covered by the Stop Work Order is terminated for reasons other than material breach, the termination shall be deemed to be a termination for convenience under **Section 2.153**, and the State shall pay reasonable costs resulting from the Stop Work Order in arriving at the



termination settlement. For the avoidance of doubt, the State shall not be liable to Contractor for loss of profits because of a Stop Work Order issued under this Section.

2.190 Dispute Resolution

2.191 IN GENERAL

Any claim, counterclaim, or dispute between the State and Contractor arising out of or relating to the Contract or any Statement of Work must be resolved as follows. For all Contractor claims seeking an increase in the amounts payable to Contractor under the Contract, or the time for Contractor's performance, Contractor must submit a letter, together with all data supporting the claims, executed by Contractor's Contract Administrator or the Contract Administrator's designee certifying that (a) the claim is made in good faith, (b) the amount claimed accurately reflects the adjustments in the amounts payable to Contractor or the time for Contractor's performance for which Contractor believes the State is liable and covers all costs of every type to which Contractor is entitled from the occurrence of the claimed event, and (c) the claim and the supporting data are current and complete to Contractor's best knowledge and belief.

2.192 INFORMAL DISPUTE RESOLUTION

- (a) All disputes between the parties shall be resolved under the Contract Management procedures in this Contract. If the parties are unable to resolve any dispute after compliance with the processes, the parties must meet with the Director of Purchasing Operations, DMB, or designee, to resolve the dispute without the need for formal legal proceedings, as follows:
- (1) The representatives of Contractor and the State must meet as often as the parties reasonably deem necessary to gather and furnish to each other all information with respect to the matter at issue which the parties believe to be appropriate and germane in connection with its resolution. The representatives shall discuss the problem and negotiate in good faith in an effort to resolve the dispute without the necessity of any formal proceeding.
 - (2) During the course of negotiations, all reasonable requests made by one party to another for non-privileged information reasonably related to the Contract shall be honored in order that each of the parties may be fully advised of the other's position.
 - (3) The specific format for the discussions shall be left to the discretion of the designated State and Contractor representatives, but may include the preparation of agreed upon statements of fact or written statements of position.
 - (4) Following the completion of this process within 60 calendar days, the Director of Purchasing Operations, DMB, or designee, shall issue a written opinion regarding the issue(s) in dispute within 30 calendar days. The opinion regarding the dispute must be considered the State's final action and the exhaustion of administrative remedies.
- (b) This Section shall not be construed to prevent either party from instituting, and a party is authorized to institute, formal proceedings earlier to avoid the expiration of any applicable limitations period, to preserve a superior position with respect to other creditors, or under Section 2.193.
- (c) The State shall not mediate disputes between the Contractor and any other entity, except state agencies, concerning responsibility for performance of work under the Contract.

2.193 INJUNCTIVE RELIEF

The only circumstance in which disputes between the State and Contractor shall not be subject to the provisions of **Section 2.192** is where a party makes a good faith determination that a breach of the terms of the Contract by the other party is that the damages to the party resulting from the breach shall be so immediate, so large or severe and so incapable of adequate redress after the fact that a temporary restraining order or other immediate injunctive relief is the only adequate remedy.

2.194 CONTINUED PERFORMANCE

Each party agrees to continue performing its obligations under the Contract while a dispute is being resolved except to the extent the issue in dispute precludes performance (dispute over payment must not be deemed to preclude performance) and without limiting either party's right to terminate the Contract as provided in **Section 2.150**, as the case may be.



2.200 Federal and State Contract Requirements

2.201 NONDISCRIMINATION

In the performance of the Contract, Contractor agrees not to discriminate against any employee or applicant for employment, with respect to his or her hire, tenure, terms, conditions or privileges of employment, or any matter directly or indirectly related to employment, because of race, color, religion, national origin, ancestry, age, sex, height, weight, and marital status, physical or mental disability. Contractor further agrees that every subcontract entered into for the performance of this Contract or any purchase order resulting from this Contract will contain a provision requiring non-discrimination in employment, as specified here, binding upon each Subcontractor. This covenant is required under the Elliot Larsen Civil Rights Act, 1976 PA 453, MCL 37.2101, et seq., and the Persons with Disabilities Civil Rights Act, 1976 PA 220, MCL 37.1101, et seq., and any breach of this provision may be regarded as a material breach of the Contract.

2.202 UNFAIR LABOR PRACTICES

Under 1980 PA 278, MCL 423.321, et seq., the State shall not award a Contract or subcontract to an employer whose name appears in the current register of employers failing to correct an unfair labor practice compiled under section 2 of the Act. This information is compiled by the United States National Labor Relations Board. A Contractor of the State, in relation to the Contract, shall not enter into a contract with a Subcontractor, manufacturer, or supplier whose name appears in this register. Under section 4 of 1980 PA 278, MCL 423.324, the State may void any Contract if, after award of the Contract, the name of Contractor as an employer or the name of the Subcontractor, manufacturer or supplier of Contractor appears in the register.

2.203 WORKPLACE SAFETY AND DISCRIMINATORY HARASSMENT

In performing Services for the State, the Contractor shall comply with the Department of Civil Services Rule 2-20 regarding Workplace Safety and Rule 1-8.3 regarding Discriminatory Harassment. In addition, the Contractor shall comply with Civil Service regulations and any applicable agency rules provided to the Contractor. For Civil Service Rules, see <http://www.mi.gov/mdcs/0,1607,7-147-6877---,00.html>.

2.204 PREVAILING WAGE

Wages rates and fringe benefits to be paid each class of individuals employed by the Contractor, its subcontractors, their subcontractors, and all persons involved with the performance of this Contract in privity of contract with the Contractor shall not be less than the wage rates and fringe benefits established by the Michigan Department of Labor and Economic Development, Wage and Hour Bureau, schedule of occupational classification and wage rates and fringe benefits for the local where the work is to be performed. The term Contractor shall include all general contractors, prime contractors, project managers, trade contractors, and all of their contractors or subcontractors and persons in privity of contract with them.

The Contractor, its subcontractors, their subcontractors and all persons involved with the performance of this contract in privity of contract with the Contractor shall keep posted on the work site, in a conspicuous place, a copy of all wage rates and fringe benefits as prescribed in the Contract. Contractor shall also post, in a conspicuous place, the address and telephone number of the Michigan Department of Labor and Economic Development, the agency responsible for enforcement of the wage rates and fringe benefits. Contractor shall keep an accurate record showing the name and occupation of the actual wage and benefits paid to each individual employed in connection with this contract. This record shall be available to the State upon request for reasonable inspection.

If any trade is omitted from the list of wage rates and fringe benefits to be paid to each class of individuals by the Contractor, it is understood that the trades omitted shall also be paid not less than the wage rate and fringe benefits prevailing in the local where the work is to be performed.



2.210 Governing Law

2.211 GOVERNING LAW

The Contract shall in all respects be governed by, and construed according to, the substantive laws of the State of Michigan without regard to any Michigan choice of law rules that would apply the substantive law of any other jurisdiction to the extent not inconsistent with, or pre-empted by federal law.

2.212 COMPLIANCE WITH LAWS

Contractor shall comply with all applicable state, federal and local laws and ordinances in providing the Services/Deliverables.

2.213 JURISDICTION

Any dispute arising from the Contract shall be resolved in the State of Michigan. With respect to any claim between the parties, Contractor consents to venue in Ingham County, Michigan, and irrevocably waives any objections it may have to the jurisdiction on the grounds of lack of personal jurisdiction of the court or the laying of venue of the court or on the basis of forum non conveniens or otherwise. Contractor agrees to appoint agents in the State of Michigan to receive service of process.

2.220 Limitation of Liability

2.221 LIMITATION OF LIABILITY

Neither the Contractor nor the State shall be liable to each other, regardless of the form of action, for consequential, incidental, indirect, or special damages. This limitation of liability does not apply to claims for infringement of United States patent, copyright, trademark or trade secrets; to claims for personal injury or damage to property caused by the gross negligence or willful misconduct of the Contractor; to claims covered by other specific provisions of this Contract calling for liquidated damages; or to court costs or attorney's fees awarded by a court in addition to damages after litigation based on this Contract.

The Contractor's liability for damages to the State is limited to two times the value of the Contract or \$500,000 which ever is higher. The foregoing limitation of liability does not apply to claims for infringement of United States patent, copyright, trademarks or trade secrets; to claims for personal injury or damage to property caused by the gross negligence or willful misconduct of the Contractor; to claims covered by other specific provisions of this Contract calling for liquidated damages; or to court costs or attorney's fees awarded by a court in addition to damages after litigation based on this Contract.

The State's liability for damages to the Contractor is limited to the value of the Contract.

2.230 Disclosure Responsibilities

2.231 DISCLOSURE OF LITIGATION

Contractor shall disclose any material criminal litigation, investigations or proceedings involving the Contractor (and each Subcontractor) or any of its officers or directors or any litigation, investigations or proceedings under the Sarbanes-Oxley Act. In addition, each Contractor (and each Subcontractor) shall notify the State of any material civil litigation, arbitration or proceeding which arises during the term of the Contract and extensions, to which Contractor (or, to the extent Contractor is aware, any Subcontractor) is a party, and which involves: (i) disputes that might reasonably be expected to adversely affect the viability or financial stability of Contractor or any Subcontractor; or (ii) a claim or written allegation of fraud against Contractor or, to the extent Contractor is aware, any Subcontractor by a governmental or public entity arising out of their business dealings with governmental or public entities. The Contractor shall disclose in writing to the Contract Administrator any litigation, investigation, arbitration or other proceeding (collectively, "Proceeding") within 30 days of its occurrence. Details of settlements that are prevented from disclosure by the terms of the settlement may be annotated. Information provided to the State from Contractor's publicly filed documents referencing its material litigation shall be deemed to satisfy the requirements of this Section.



If any Proceeding disclosed to the State under this Section, or of which the State otherwise becomes aware, during the term of this Contract would cause a reasonable party to be concerned about:

- (a) the ability of Contractor (or a Subcontractor) to continue to perform this Contract according to its terms and conditions, or
- (b) whether Contractor (or a Subcontractor) in performing Services for the State is engaged in conduct which is similar in nature to conduct alleged in the Proceeding, which conduct would constitute a breach of this Contract or a violation of Michigan law, regulations or public policy, then the Contractor must provide the State all reasonable assurances requested by the State to demonstrate that:
 - (1) Contractor and its Subcontractors will be able to continue to perform this Contract and any Statements of Work according to its terms and conditions, and
 - (2) Contractor and its Subcontractors have not and will not engage in conduct in performing the Services which is similar in nature to the conduct alleged in the Proceeding.
- (c) Contractor shall make the following notifications in writing:
 - (1) Within 30 days of Contractor becoming aware that a change in its ownership or officers has occurred, or is certain to occur, or a change that could result in changes in the valuation of its capitalized assets in the accounting records, Contractor must notify MDTMB Purchasing Operations.
 - (2) Contractor shall also notify MDTMB Purchasing Operations within 30 days whenever changes to asset valuations or any other cost changes have occurred or are certain to occur as a result of a change in ownership or officers.
 - (3) Contractor shall also notify MDTMB Purchase Operations within 30 days whenever changes to company affiliations occur.

2.232 CALL CENTER DISCLOSURE

Contractor and/or all subcontractors involved in the performance of this Contract providing call or contact center services to the State shall disclose the location of its call or contact center services to inbound callers. Failure to disclose this information is a material breach of this Contract.

2.233 BANKRUPTCY

The State may, without prejudice to any other right or remedy, terminate this Contract, in whole or in part, and, at its option, may take possession of the "Work in Process" and finish the Works in Process by whatever appropriate method the State may deem expedient if:

- (a) the Contractor files for protection under the bankruptcy laws;
- (b) an involuntary petition is filed against the Contractor and not removed within 30 days;
- (c) the Contractor becomes insolvent or if a receiver is appointed due to the Contractor's insolvency;
- (d) the Contractor makes a general assignment for the benefit of creditors; or
- (e) the Contractor or its affiliates are unable to provide reasonable assurances that the Contractor or its affiliates can deliver the services under this Contract.

Contractor will fix appropriate notices or labels on the Work in Process to indicate ownership by the State. To the extent reasonably possible, materials and Work in Process shall be stored separately from other stock and marked conspicuously with labels indicating ownership by the State.

2.240 Performance

2.241 TIME OF PERFORMANCE

- (a) Contractor shall use commercially reasonable efforts to provide the resources necessary to complete all Services and Deliverables according to the time schedules contained in the Statements of Work and other Exhibits governing the work, and with professional quality.
- (b) Without limiting the generality of **Section 2.241**, Contractor shall notify the State in a timely manner upon becoming aware of any circumstances that may reasonably be expected to jeopardize the timely and successful completion of any Deliverables/Services on the scheduled due dates in the latest State-approved delivery schedule and must inform the State of the projected actual delivery date.
- (c) If the Contractor believes that a delay in performance by the State has caused or will cause the Contractor to be unable to perform its obligations according to specified Contract time periods, the Contractor must



notify the State in a timely manner and must use commercially reasonable efforts to perform its obligations according to the Contract time periods notwithstanding the State's failure. Contractor will not be in default for a delay in performance to the extent the delay is caused by the State.

2.242 SERVICE LEVEL AGREEMENT (SLA)

- (a) SLAs will be completed with the following operational considerations:
- (1) SLAs will not be calculated for individual Incidents where any event of Excusable Failure has been determined; Incident means any interruption in Services.
 - (2) SLAs will not be calculated for individual Incidents where loss of service is planned and where the State has received prior notification or coordination.
 - (3) SLAs will not apply if the applicable Incident could have been prevented through planning proposed by Contractor and not implemented at the request of the State. To invoke this consideration, complete documentation relevant to the denied planning proposal must be presented to substantiate the proposal.
 - (4) Time period measurements will be based on the time Incidents are received by the Contractor and the time that the State receives notification of resolution based on 24x7x365 time period, except that the time period measurement will be suspended based on the following:
 - (i) Time period(s) will not apply where Contractor does not have access to a physical State Location and where access to the State Location is necessary for problem identification and resolution.
 - (ii) Time period(s) will not apply where Contractor needs to obtain timely and accurate information or appropriate feedback and is unable to obtain timely and accurate information or appropriate feedback from the State.
- (b) Chronic Failure for any Service(s) will be defined as three unscheduled outage(s) or interruption(s) on any individual Service for the same reason or cause or if the same reason or cause was reasonably discoverable in the first instance over a rolling 30 day period. Chronic Failure will result in the State's option to terminate the effected individual Service(s) and procure them from a different vendor for the chronic location(s) with Contractor to pay the difference in charges for up to three additional months. The termination of the Service will not affect any tiered pricing levels.
- (c) Root Cause Analysis will be performed on any Business Critical outage(s) or outage(s) on Services when requested by the Contract Administrator. Contractor will provide its analysis within two weeks of outage(s) and provide a recommendation for resolution.
- (d) All decimals must be rounded to two decimal places with five and greater rounding up and four and less rounding down unless otherwise specified.

2.243 LIQUIDATED DAMAGES

The parties acknowledge that late or improper completion of the Work will cause loss and damage to the State, and that it would be impracticable and extremely difficult to fix the actual damage sustained by the State as a result. Therefore, Contractor and the State agree that if there is late or improper completion of the Work and the State does not elect to exercise its rights under **Section 2.152**, the State is entitled to collect liquidated damages in the amount of \$50,000.00 and an additional \$1,000.00 per day for each day Contractor fails to remedy the late or improper completion of the Work.

Unauthorized Removal of any Key Personnel

It is acknowledged that an Unauthorized Removal will interfere with the timely and proper completion of the Contract, to the loss and damage of the State, and that it would be impracticable and extremely difficult to fix the actual damage sustained by the State as a result of any Unauthorized Removal. Therefore, Contractor and the State agree that in the case of any Unauthorized Removal in respect of which the State does not elect to exercise its rights under **Section 2.152**, the State may assess liquidated damages against Contractor as specified below.



For the Unauthorized Removal of any Key Personnel designated in the applicable Statement of Work, the liquidated damages amount is \$50,000.00 per individual if the Contractor identifies a replacement approved by the State under **Section 2.060** and assigns the replacement to the Project to shadow the Key Personnel who is leaving for a period of at least 30 days before the Key Personnel's removal.

If Contractor fails to assign a replacement to shadow the removed Key Personnel for at least 30 days, in addition to the \$50,000.00 liquidated damages for an Unauthorized Removal, Contractor must pay the amount of \$1,000.00 per day for each day of the 30 day shadow period that the replacement Key Personnel does not shadow the removed Key Personnel, up to \$50,000.00 maximum per individual. The total liquidated damages that may be assessed per Unauthorized Removal and failure to provide 30 days of shadowing must not exceed \$50,000.00 per individual.

2.244 EXCUSABLE FAILURE

Neither party will be liable for any default, damage or delay in the performance of its obligations under the Contract to the extent the default, damage or delay is caused by government regulations or requirements (executive, legislative, judicial, military or otherwise), power failure, electrical surges or current fluctuations, lightning, earthquake, war, water or other forces of nature or acts of God, delays or failures of transportation, equipment shortages, suppliers' failures, or acts or omissions of common carriers, fire; riots, civil disorders; strikes or other labor disputes, embargoes; injunctions (provided the injunction was not issued as a result of any fault or negligence of the party seeking to have its default or delay excused); or any other cause beyond the reasonable control of a party; provided the non-performing party and its Subcontractors are without fault in causing the default or delay, and the default or delay could not have been prevented by reasonable precautions and cannot reasonably be circumvented by the non-performing party through the use of alternate sources, workaround plans or other means, including disaster recovery plans.

If a party does not perform its contractual obligations for any of the reasons listed above, the non-performing party will be excused from any further performance of its affected obligation(s) for as long as the circumstances prevail. But the party must use commercially reasonable efforts to recommence performance whenever and to whatever extent possible without delay. A party must promptly notify the other party in writing immediately after the excusable failure occurs, and also when it abates or ends.

If any of the above-enumerated circumstances substantially prevent, hinder, or delay the Contractor's performance of the Services/provision of Deliverables for more than 10 Business Days, and the State determines that performance is not likely to be resumed within a period of time that is satisfactory to the State in its reasonable discretion, then at the State's option: (a) the State may procure the affected Services/Deliverables from an alternate source, and the State is not be liable for payment for the unperformed Services/ Deliverables not provided under the Contract for so long as the delay in performance continues; (b) the State may terminate any portion of the Contract so affected and the charges payable will be equitably adjusted to reflect those Services/Deliverables terminated; or (c) the State may terminate the affected Statement of Work without liability to Contractor as of a date specified by the State in a written notice of termination to the Contractor, except to the extent that the State must pay for Services/Deliverables provided through the date of termination.

The Contractor will not have the right to any additional payments from the State as a result of any Excusable Failure occurrence or to payments for Services not rendered/Deliverables not provided as a result of the Excusable Failure condition. Defaults or delays in performance by Contractor which are caused by acts or omissions of its Subcontractors will not relieve Contractor of its obligations under the Contract except to the extent that a Subcontractor is itself subject to an Excusable Failure condition described above and Contractor cannot reasonably circumvent the effect of the Subcontractor's default or delay in performance through the use of alternate sources, workaround plans or other means.



2.250 Approval of Deliverables

2.251 DELIVERY OF DELIVERABLES

A list of the Deliverables to be prepared and delivered by Contractor including, for each Deliverable, the scheduled delivery date and a designation of whether the Deliverable is a document (“Written Deliverable”) or a Custom Software Deliverable is attached, if applicable. All Deliverables shall be completed and delivered for State review and written approval and, where applicable, installed in accordance with the State-approved delivery schedule and any other applicable terms and conditions of this Contract.

Prior to delivering any Deliverable to the State, Contractor will first perform all required quality assurance activities, and, in the case of Custom Software Deliverables, System Testing to verify that the Deliverable is complete and in conformance with its specifications. Before delivering a Deliverable to the State, Contractor shall certify to the State that (1) it has performed such quality assurance activities, (2) it has performed any applicable testing, (3) it has corrected all material deficiencies discovered during such quality assurance activities and testing, (4) the Deliverable is in a suitable state of readiness for the State’s review and approval, and (5) the Deliverable/Service has all Critical Security patches/updates applied.

In discharging its obligations under this Section, Contractor shall be at all times (except where the parties agree otherwise in writing) in compliance with Level 3 of the Software Engineering Institute’s Capability Maturity Model for Software (“CMM Level 3”) or its equivalent.

2.252 CONTRACTOR SYSTEM TESTING

Contractor will be responsible for System Testing each Custom Software Deliverable in Contractor’s development environment prior to turning over the Custom Software Deliverable to the State for User Acceptance Testing and approval. Contractor’s System Testing shall include the following, at a minimum, plus any other testing required by CMM Level 3 or Contractor’s system development methodology:

Contractor will be responsible for performing Unit Testing and incremental Integration Testing of the components of each Custom Software Deliverable.

Contractor’s System Testing will also include Integration Testing of each Custom Software Deliverable to ensure proper inter-operation with all prior software Deliverables, interfaces and other components that are intended to inter-operate with such Custom Software Deliverable, and will include Regression Testing, volume and stress testing to ensure that the Custom Software Deliverables are able to meet the State’s projected growth in the number and size of transactions to be processed by the Application and number of users, as such projections are set forth in the applicable Statement of Work.

Contractor’s System Testing will also include Business Function Testing and Technical Testing of each Application in a simulated production environment. Business Function Testing will include testing of full work streams that flow through the Application as the Application will be incorporated within the State’s computing environment. The State shall participate in and provide support for the Business Function Testing to the extent reasonably requested by Contractor. Within ten (10) days before the commencement of Business Function Testing pursuant to this Section, Contractor shall provide the State for State review and written approval Contractor’s test plan for Business Function Testing.

Within five (5) Business Days following the completion of System Testing pursuant to this **Section**, Contractor shall provide to the State a testing matrix establishing that testing for each condition identified in the System Testing plans has been conducted and successfully concluded. To the extent that testing occurs on State premises, the State shall be entitled to observe or otherwise participate in testing under this Section as the State may elect.



2.253 APPROVAL OF DELIVERABLES, IN GENERAL

All Deliverables (Written Deliverables and Custom Software Deliverables) require formal written approval by the State, in accordance with the following procedures. Formal approval by the State requires that the Deliverable be confirmed in writing by the State to meet its specifications, which, in the case of Custom Software Deliverables, will include the successful completion of State User Acceptance Testing, to be led by the State with the support and assistance of Contractor. The parties acknowledge that the approval process set forth herein will be facilitated by ongoing consultation between the parties, visibility of interim and intermediate Deliverables and collaboration on key decisions.

The State's obligation to comply with any State Review Period is conditioned on the timely delivery of Deliverables being reviewed. If Contractor fails to provide a Deliverable to the State in a timely manner, the State will nevertheless use commercially reasonable efforts to complete its review or testing within the applicable State Review Period.

Before commencement of its review or testing of a Deliverable, the State may inspect the Deliverable to confirm that all components of the Deliverable (e.g., software, associated documentation, and other materials) have been delivered. If the State determines that the Deliverable is incomplete, the State may refuse delivery of the Deliverable without performing any further inspection or testing of the Deliverable. Otherwise, the review period will be deemed to have started on the day the State receives the Deliverable and the applicable certification by Contractor in accordance with this Section.

The State will approve in writing a Deliverable upon confirming that it conforms to and, in the case of a Custom Software Deliverable, performs in accordance with, its specifications without material deficiency. The State may, but shall not be required to, conditionally approve in writing a Deliverable that contains material deficiencies if the State elects to permit Contractor to rectify them post-approval. In any case, Contractor will be responsible for working diligently to correct within a reasonable time at Contractor's expense all deficiencies in the Deliverable that remain outstanding at the time of State approval.

If, after three (3) opportunities (the original and two repeat efforts), Contractor is unable to correct all deficiencies preventing State approval of a Deliverable, the State may: (i) demand that Contractor cure the failure and give Contractor additional time to cure the failure at the sole expense of Contractor; or (ii) keep this Contract in force and do, either itself or through other parties, whatever Contractor has failed to do, in which event Contractor shall bear any excess expenditure incurred by the State in so doing beyond the contract price for such Deliverable and will pay the State an additional sum equal to ten percent (10%) of such excess expenditure to cover the State's general expenses without the need to furnish proof in substantiation of such general expenses; or (iii) terminate this Contract for default, either in whole or in part by notice to Contractor (and without the need to afford Contractor any further opportunity to cure). Notwithstanding the foregoing, the State shall not use, as a basis for exercising its termination rights under this Section, deficiencies discovered in a repeat State Review Period that could reasonably have been discovered during a prior State Review Period.

The State, at any time and in its own discretion, may halt the UAT or approval process if such process reveals deficiencies in or problems with a Deliverable in a sufficient quantity or of a sufficient severity as to make the continuation of such process unproductive or unworkable. In such case, the State may return the applicable Deliverable to Contractor for correction and re-delivery prior to resuming the review or UAT process and, in that event, Contractor will correct the deficiencies in such Deliverable in accordance with the Contract, as the case may be.

Approval in writing of a Deliverable by the State shall be provisional; that is, such approval shall not preclude the State from later identifying deficiencies in, and declining to accept, a subsequent Deliverable based on or which incorporates or inter-operates with an approved Deliverable, to the extent that the results of subsequent review or testing indicate the existence of deficiencies in the subsequent Deliverable, or if the Application of which the subsequent Deliverable is a component otherwise fails to be accepted pursuant to **Section 2.080**.

2.254 PROCESS FOR APPROVAL OF WRITTEN DELIVERABLES



The State Review Period for Written Deliverables will be the number of days set forth in the applicable Statement of Work following delivery of the final version of the Written Deliverable (failing which the State Review Period, by default, shall be five (5) Business Days for Written Deliverables of one hundred (100) pages or less and ten (10) Business Days for Written Deliverables of more than one hundred (100) pages). The duration of the State Review Periods will be doubled if the State has not had an opportunity to review an interim draft of the Written Deliverable prior to its submission to the State. The State agrees to notify Contractor in writing by the end of the State Review Period either stating that the Written Deliverable is approved in the form delivered by Contractor or describing any deficiencies that shall be corrected prior to approval of the Written Deliverable (or at the State's election, subsequent to approval of the Written Deliverable). If the State delivers to Contractor a notice of deficiencies, Contractor will correct the described deficiencies and within five (5) Business Days resubmit the Deliverable in a form that shows all revisions made to the original version delivered to the State. Contractor's correction efforts will be made at no additional charge. Upon receipt of a corrected Written Deliverable from Contractor, the State will have a reasonable additional period of time, not to exceed the length of the original State Review Period, to review the corrected Written Deliverable to confirm that the identified deficiencies have been corrected.

2.255 PROCESS FOR APPROVAL OF CUSTOM SOFTWARE DELIVERABLES

The State will conduct UAT of each Custom Software Deliverable in accordance with the following procedures to determine whether it meets the criteria for State approval – i.e., whether it conforms to and performs in accordance with its specifications without material deficiencies.

Within thirty (30) days (or such other number of days as the parties may agree to in writing) prior to Contractor's delivery of any Custom Software Deliverable to the State for approval, Contractor shall provide to the State a set of proposed test plans, including test cases, scripts, data and expected outcomes, for the State's use (which the State may supplement in its own discretion) in conducting UAT of the Custom Software Deliverable. Contractor, upon request by the State, shall provide the State with reasonable assistance and support during the UAT process.

For the Custom Software Deliverables listed in an attachment, the State Review Period for conducting UAT will be as indicated in the attachment. For any other Custom Software Deliverables not listed in an attachment, the State Review Period shall be the number of days agreed in writing by the parties (failing which it shall be forty-five (45) days by default). The State Review Period for each Custom Software Deliverable will begin when Contractor has delivered the Custom Software Deliverable to the State accompanied by the certification required by this **Section** and the State's inspection of the Deliverable has confirmed that all components of it have been delivered.

The State's UAT will consist of executing test scripts from the proposed testing submitted by Contractor, but may also include any additional testing deemed appropriate by the State. If the State determines during the UAT that the Custom Software Deliverable contains any deficiencies, the State will notify Contractor of the deficiency by making an entry in an incident reporting system available to both Contractor and the State. Contractor will modify promptly the Custom Software Deliverable to correct the reported deficiencies, conduct appropriate System Testing (including, where applicable, Regression Testing) to confirm the proper correction of the deficiencies and re-deliver the corrected version to the State for re-testing in UAT. Contractor will coordinate the re-delivery of corrected versions of Custom Software Deliverables with the State so as not to disrupt the State's UAT process. The State will promptly re-test the corrected version of the Software Deliverable after receiving it from Contractor.

Within three (3) business days after the end of the State Review Period, the State will give Contractor a written notice indicating the State's approval or rejection of the Custom Software Deliverable according to the criteria and process set out in this **Section**.



2.256 FINAL ACCEPTANCE

“Final Acceptance” shall be considered to occur when the Custom Software Deliverable to be delivered has been approved by the State and has been operating in production without any material deficiency for fourteen (14) consecutive days. If the State elects to defer putting a Custom Software Deliverable into live production for its own reasons, not based on concerns about outstanding material deficiencies in the Deliverable, the State shall nevertheless grant Final Acceptance of the Project.

2.260 Ownership

2.261 OWNERSHIP OF WORK PRODUCT BY STATE

The State owns all Deliverables, as they are work made for hire by the Contractor for the State. The State owns all United States and international copyrights, trademarks, patents or other proprietary rights in the Deliverables.

2.262 VESTING OF RIGHTS

With the sole exception of any preexisting licensed works identified in the SOW, the Contractor assigns, and upon creation of each Deliverable automatically assigns, to the State, ownership of all United States and international copyrights, trademarks, patents, or other proprietary rights in each and every Deliverable, whether or not registered by the Contractor, insofar as any the Deliverable, by operation of law, may not be considered work made for hire by the Contractor for the State. From time to time upon the State’s request, the Contractor must confirm the assignment by execution and delivery of the assignments, confirmations of assignment, or other written instruments as the State may request. The State may obtain and hold in its own name all copyright, trademark, and patent registrations and other evidence of rights that may be available for Deliverables.

2.263 RIGHTS IN DATA

The State is the owner of all data made available by the State to the Contractor or its agents, Subcontractors or representatives under the Contract. The Contractor will not use the State’s data for any purpose other than providing the Services, nor will any part of the State’s data be disclosed, sold, assigned, leased or otherwise disposed of to the general public or to specific third parties or commercially exploited by or on behalf of the Contractor. No employees of the Contractor, other than those on a strictly need-to-know basis, have access to the State’s data. Contractor will not possess or assert any lien or other right against the State’s data. Without limiting the generality of this Section, the Contractor must only use personally identifiable information as strictly necessary to provide the Services and must disclose the information only to its employees who have a strict need-to-know the information. The Contractor must comply at all times with all laws and regulations applicable to the personally identifiable information.

The State is the owner of all State-specific data under the Contract. The State may use the data provided by the Contractor for any purpose. The State will not possess or assert any lien or other right against the Contractor’s data. Without limiting the generality of this Section, the State may use personally identifiable information only as strictly necessary to utilize the Services and must disclose the information only to its employees who have a strict need to know the information, except as provided by law. The State must comply at all times with all laws and regulations applicable to the personally identifiable information. Other material developed and provided to the State remains the State’s sole and exclusive property.

2.264 OWNERSHIP OF MATERIALS

The State and the Contractor will continue to own their respective proprietary technologies developed before entering into the Contract. Any hardware bought through the Contractor by the State, and paid for by the State, will be owned by the State. Any software licensed through the Contractor and sold to the State, will be licensed directly to the State.



2.270 State Standards

2.271 EXISTING TECHNOLOGY STANDARDS

The Contractor will adhere to all existing standards as described within the comprehensive listing of the State's existing technology standards at <http://www.michigan.gov/dit>.

2.272 ACCEPTABLE USE POLICY

To the extent that Contractor has access to the State computer system, Contractor must comply with the State's Acceptable Use Policy, see <http://www.michigan.gov/ditservice>. All Contractor employees must be required, in writing, to agree to the State's Acceptable Use Policy before accessing the State system. The State reserves the right to terminate Contractor's access to the State system if a violation occurs.

2.273 SYSTEMS CHANGES

Contractor is not responsible for and not authorized to make changes to any State systems without written authorization from the Project Manager. Any changes Contractor makes to State systems with the State's approval must be done according to applicable State procedures, including security, access and configuration management procedures.

2.280 Extended Purchasing – Deleted NA

2.290 Environmental Provision

2.291 ENVIRONMENTAL PROVISION

Energy Efficiency Purchasing Policy: The State seeks wherever possible to purchase energy efficient products. This includes giving preference to U.S. Environmental Protection Agency (EPA) certified 'Energy Star' products for any category of products for which EPA has established Energy Star certification. For other purchases, the State may include energy efficiency as one of the priority factors to consider when choosing among comparable products.

Environmental Purchasing Policy: The State of Michigan is committed to encouraging the use of products and services that impact the environment less than competing products. The State is accomplishing this by including environmental considerations in purchasing decisions, while remaining fiscally responsible, to promote practices that improve worker health, conserve natural resources, and prevent pollution. Environmental components that are to be considered include: recycled content and recyclables; energy efficiency; and the presence of undesirable materials in the products, especially those toxic chemicals which are persistent and bioaccumulative. The Contractor should be able to supply products containing recycled and environmentally preferable materials that meet performance requirements and is encouraged to offer such products throughout the duration of this Contract. Information on any relevant third party certification (such as Green Seal, Energy Star, etc.) should also be provided.

Hazardous Materials: For the purposes of this Section, "Hazardous Materials" is a generic term used to describe asbestos, ACBMs, PCBs, petroleum products, construction materials including paint thinners, solvents, gasoline, oil, and any other material the manufacture, use, treatment, storage, transportation or disposal of which is regulated by the federal, state or local laws governing the protection of the public health, natural resources or the environment. This includes, but is not limited to, materials the as batteries and circuit packs, and other materials that are regulated as (1) "Hazardous Materials" under the Hazardous Materials Transportation Act, (2) "chemical hazards" under the Occupational Safety and Health Administration standards, (3) "chemical substances or mixtures" under the Toxic Substances Control Act, (4) "pesticides" under the Federal Insecticide Fungicide and Rodenticide Act, and (5) "hazardous wastes" as defined or listed under the Resource Conservation and Recovery Act.

(a) The Contractor shall use, handle, store, dispose of, process, transport and transfer any material considered a Hazardous Material according to all federal, State and local laws. The State shall provide a safe and suitable environment for performance of Contractor's Work. Before the commencement of Work, the State shall advise the Contractor of the presence at the work site of any Hazardous Material to



- the extent that the State is aware of the Hazardous Material. If the Contractor encounters material reasonably believed to be a Hazardous Material and which may present a substantial danger, the Contractor shall immediately stop all affected Work, notify the State in writing about the conditions encountered, and take appropriate health and safety precautions.
- (b) Upon receipt of a written notice, the State will investigate the conditions. If (a) the material is a Hazardous Material that may present a substantial danger, and (b) the Hazardous Material was not brought to the site by the Contractor, or does not result in whole or in part from any violation by the Contractor of any laws covering the use, handling, storage, disposal of, processing, transport and transfer of Hazardous Materials, the State shall order a suspension of Work in writing. The State shall proceed to have the Hazardous Material removed or rendered harmless. In the alternative, the State shall terminate the affected Work for the State's convenience.
 - (c) Once the Hazardous Material has been removed or rendered harmless by the State, the Contractor shall resume Work as directed in writing by the State. Any determination by the Michigan Department of Community Health or the Michigan Department of Environmental Quality that the Hazardous Material has either been removed or rendered harmless is binding upon the State and Contractor for the purposes of resuming the Work. If any incident with Hazardous Material results in delay not reasonable anticipatable under the circumstances and which is attributable to the State, the applicable SLAs for the affected Work will not be counted in a time as mutually agreed by the parties.
 - (d) If the Hazardous Material was brought to the site by the Contractor, or results in whole or in part from any violation by the Contractor of any laws covering the use, handling, storage, disposal of, processing, transport and transfer of Hazardous Material, or from any other act or omission within the control of the Contractor, the Contractor shall bear its proportionate share of the delay and costs involved in cleaning up the site and removing and rendering harmless the Hazardous Material according to Applicable Laws to the condition approved by applicable regulatory agency(ies).

Labeling: Michigan has a Consumer Products Rule pertaining to labeling of certain products containing volatile organic compounds. For specific details visit http://www.michigan.gov/deq/0,1607,7-135-3310_4108-173523--,00.html

Refrigeration and Air Conditioning: The Contractor shall comply with the applicable requirements of Sections 608 and 609 of the Clean Air Act (42 U.S.C. 7671g and 7671h) as each or both apply to this contract.

Environmental Performance: Waste Reduction Program - Contractor shall establish a program to promote cost-effective waste reduction in all operations and facilities covered by this contract. The Contractor's programs shall comply with applicable Federal, State, and local requirements, specifically including Section 6002 of the Resource Conservation and Recovery Act (42 U.S.C. 6962, et seq.).

2.300 Deliverables

2.301 SOFTWARE

A list of the items of software the State is required to purchase for execution the Contract is attached. The list includes all software required to complete the Contract and make the Deliverables operable; if any additional software is required in order for the Deliverables to meet the requirements of this Contract, such software shall be provided to the State by Contractor at no additional charge (except where agreed upon and specified in a Statement of Work or Contract Change Notice). The attachment also identifies certain items of software to be provided by the State.

2.302 HARDWARE

A list of the items of hardware the State is required to purchase for executing the Contract is attached. The list includes all hardware required to complete the Contract and make the Deliverables operable; if any additional hardware is required in order for the Deliverables to meet the requirements of this Contract, such hardware shall be provided to the State by Contractor at no additional charge (except where agreed upon and specified in a Contract Change Notice). The attachment also identifies certain items of hardware to be provided by the State.



2.310 Software Warranties

2.311 PERFORMANCE WARRANTY

The Contractor represents and warrants that Deliverables, after Final Acceptance, will perform and operate in compliance with the requirements and other standards of performance contained in this Contract (including all descriptions, specifications and drawings made a part of the Contract) for a period of (90) ninety days. In the event of a breach of this warranty, Contractor will promptly correct the affected Deliverable(s) at no charge to the State.

2.312 NO SURREPTITIOUS CODE WARRANTY

The Contractor represents and warrants that no copy of licensed Software provided to the State contains or will contain any Self-Help Code or any Unauthorized Code as defined below. This warranty is referred to in this Contract as the "No Surreptitious Code Warranty."

As used in this Contract, "Self-Help Code" means any back door, time bomb, drop dead device, or other software routine designed to disable a computer program automatically with the passage of time or under the positive control of a person other than the licensee of the software. Self-Help Code does not include Software routines in a computer program, if any, designed to permit an owner of the computer program (or other person acting by authority of the owner) to obtain access to a licensee's computer system(s) (e.g. remote access via modem) for purposes of maintenance or technical support.

As used in this Contract, "Unauthorized Code" means any virus, Trojan horse, spyware, worm or other Software routines or components designed to permit unauthorized access to disable, erase, or otherwise harm software, equipment, or data; or to perform any other such actions. The term Unauthorized Code does not include Self-Help Code. Unauthorized Code does not include Software routines in a computer program, if any, designed to permit an owner of the computer program (or other person acting by authority of the owner) to obtain access to a licensee's computer system(s) (e.g. remote access via modem) for purposes of maintenance or technical support.

In addition, Contractor will use up-to-date commercial virus detection software to detect and remove any viruses from any software prior to delivering it to the State.

2.313 CALENDAR WARRANTY

The Contractor represents and warrants that all software for which the Contractor either sells or licenses to the State of Michigan and used by the State prior to, during or after the calendar year 2000, includes or shall include, at no added cost to the State, design and performance so the State shall not experience software abnormality and/or the generation of incorrect results from the software, due to date oriented processing, in the operation of the business of the State of Michigan.

The software design, to insure calendar year rollover compatibility, shall include, but is not limited to: data structures (databases, data files, etc.) that provide 4-digit date century; stored data that contain date century recognition, including, but not limited to, data stored in databases and hardware device internal system dates; calculations and program logic (e.g., sort algorithms, calendar generation, event recognition, and all processing actions that use or produce date values) that accommodates same century and multi-century formulas and date values; interfaces that supply data to and receive data from other systems or organizations that prevent non-compliant dates and data from entering any State system; user interfaces (i.e., screens, reports, etc.) that accurately show 4 digit years; and assurance that the year 2000 shall be correctly treated as a leap year within all calculation and calendar logic.

2.314 THIRD-PARTY SOFTWARE WARRANTY

The Contractor represents and warrants that it will disclose the use or incorporation of any third-party software into the Deliverables. At the time of Delivery, the Contractor shall provide in writing the name and use of any Third-party Software, including information regarding the Contractor's authorization to include and utilize such



software. The notice shall include a copy of any ownership agreement or license that authorizes the Contractor to use the Third-party Software.

2.315 PHYSICAL MEDIA WARRANTY

Contractor represents and warrants that each licensed copy of the Software provided by the Contractor is free from physical defects in the media that tangibly embodies the copy. This warranty does not apply to defects discovered more than (30) thirty days after that date of Final Acceptance of the Software by the State. This warranty does not apply to defects arising from acts of Excusable Failure. If the Contractor breaches this warranty, then the State shall be entitled to replacement of the non-compliant copy by Contractor, at Contractor's expense (including shipping and handling).

2.320 Software Licensing

2.321 CROSS-LICENSE, DELIVERABLES ONLY, LICENSE TO CONTRACTOR

The State grants to the Contractor, the royalty-free, world-wide, non-exclusive right and license under any Deliverable now or in the future owned by the State, or with respect to which the State has a right to grant such rights or licenses, to the extent required by the Contractor to market the Deliverables and exercise its full rights in the Deliverables, including, without limitation, the right to make, use and sell products and services based on or incorporating such Deliverables.

2.322 CROSS-LICENSE, DELIVERABLES AND DERIVATIVE WORK, LICENSE TO CONTRACTOR

The State grants to the Contractor, the royalty-free, world-wide, non-exclusive right and license under any Deliverable and/or Derivative Work now or in the future owned by the State, or with respect to which the State has a right to grant such rights or licenses, to the extent required by the Contractor to market the Deliverables and/or Derivative Work and exercise its full rights in the Deliverables and/or Derivative Work, including, without limitation, the right to make, use and sell products and services based on or incorporating such Deliverables and/or Derivative Work.

2.323 LICENSE BACK TO THE STATE

Unless otherwise specifically agreed to by the State, before initiating the preparation of any Deliverable that is a Derivative of a preexisting work, the Contractor shall cause the State to have and obtain the irrevocable, nonexclusive, worldwide, royalty-free right and license to (1) use, execute, reproduce, display, perform, distribute internally or externally, sell copies of, and prepare Derivative Works based upon all preexisting works and Derivative Works thereof, and (2) authorize or sublicense others from time to time to do any or all of the foregoing.

2.324 LICENSE RETAINED BY CONTRACTOR

Contractor grants to the State a non-exclusive, royalty-free, site-wide, irrevocable, transferable license to use the Software and related documentation according to the terms and conditions of this Contract. For the purposes of this license, "site-wide" includes any State of Michigan office regardless of its physical location.

The State may modify the Software and may combine such with other programs or materials to form a derivative work. The State will own and hold all copyright, trademarks, patent and other intellectual property rights in any derivative work, excluding any rights or interest in Software other than those granted in this Contract.

The State may copy each item of Software to multiple hard drives or networks unless otherwise agreed by the parties.

The State will make and maintain no more than one archival copy of each item of Software, and each copy will contain all legends and notices and will be subject to the same conditions and restrictions as the original. The State may also make copies of the Software in the course of routine backups of hard drive(s) for the purpose of recovery of hard drive contents.



In the event that the Contractor shall, for any reason, cease to conduct business, or cease to support the Software, the State shall have the right to convert these licenses into perpetual licenses, with rights of quiet enjoyment, but subject to payment obligations not to exceed the then current rates.

2.325 PRE-EXISTING MATERIALS FOR CUSTOM SOFTWARE DELIVERABLES

Neither Contractor nor any of its Subcontractors shall incorporate any preexisting materials (including Standard Software) into Custom Software Deliverables or use any pre-existing materials to produce Custom Software Deliverables if such pre-existing materials will be needed by the State in order to use the Custom Software Deliverables unless (i) such pre-existing materials and their owners are identified to the State in writing and (ii) such pre-existing materials are either readily commercially available products for which Contractor or its Subcontractor, as the case may be, has obtained a license (in form and substance approved by the State) in the name of the State, or are materials that Contractor or its Subcontractor, as the case may be, has the right to license to the State and has licensed to the State on terms and conditions approved by the State prior to using such pre-existing materials to perform the Services.

2.330 Source Code Escrow

2.331 DEFINITION

“Source Code Escrow Package” shall mean:

- (a) A complete copy in machine-readable form of the source code and executable code of the Licensed Software, including any updates or new releases of the product;
- (b) A complete copy of any existing design documentation and user documentation, including any updates or revisions; and/or
- (c) Complete instructions for compiling and linking every part of the source code into executable code for purposes of enabling verification of the completeness of the source code as provided below. Such instructions shall include precise identification of all compilers, library packages, and linkers used to generate executable code.

2.332 DELIVERY OF SOURCE CODE INTO ESCROW

Contractor shall deliver a Source Code Escrow Package to the Escrow Agent, pursuant to the Escrow Contract, which shall be entered into on commercially reasonable terms subject to the provisions of this Contract within (30) thirty days of the execution of this Contract.

2.333 DELIVERY OF NEW SOURCE CODE INTO ESCROW

If at anytime during the term of this Contract, the Contractor provides a maintenance release or upgrade version of the Licensed Software, Contractor shall within ten (10) days deposit with the Escrow Agent, in accordance with the Escrow Contract, a Source Code Escrow Package for the maintenance release or upgrade version, and provide the State with notice of the delivery.

2.334 VERIFICATION

The State reserves the right at any time, but not more than once a year, either itself or through a third party contractor, upon thirty (30) days written notice, to seek verification of the Source Code Escrow Package.

2.335 ESCROW FEES

The Contractor will pay all fees and expenses charged by the Escrow Agent.

2.336 RELEASE EVENTS

The Source Code Escrow Package may be released from escrow to the State, temporarily or permanently, upon the occurrence of one or more of the following:

- (a) The Contractor becomes insolvent, makes a general assignment for the benefit of creditors, files a voluntary petition of bankruptcy, suffers or permits the appointment of a receiver for its business or assets, becomes subject to any proceeding under bankruptcy or insolvency law, whether domestic or foreign;



- (b) The Contractor has wound up or liquidated its business voluntarily or otherwise and the State has reason to believe that such events will cause the Contractor to fail to meet its warranties and maintenance obligations in the foreseeable future;
- (c) The Contractor voluntarily or otherwise discontinues support of the provided products or fails to support the products in accordance with its maintenance obligations and warranties.

2.337 RELEASE EVENT PROCEDURES

If the State desires to obtain the Source Code Escrow Package from the Escrow Agent upon the occurrence of an Event in this **Section**, then:

- (a) The State shall comply with all procedures in the Escrow Contract;
- (b) The State shall maintain all materials and information comprising the Source Code Escrow Package in confidence in accordance with this Contract;
- (c) If the release is a temporary one, then the State shall promptly return all released materials to Contractor when the circumstances leading to the release are no longer in effect.

2.338 LICENSE

Upon release from the Escrow Agent pursuant to an event described in this **Section**, the Contractor automatically grants the State a non-exclusive, irrevocable license to use, reproduce, modify, maintain, support, update, have made, and create Derivative Works. Further, the State shall have the right to use the Source Code Escrow Package in order to maintain and support the Licensed Software so that it can be used by the State as set forth in this Contract.

2.339 DERIVATIVE WORKS

Any Derivative Works to the source code released from escrow that are made by or on behalf of the State shall be the sole property of the State. The State acknowledges that its ownership rights are limited solely to the Derivative Works and do not include any ownership rights in the underlying source code.



ATTACHMENT A - MDOC Background

Michigan Department of Corrections Background

An objective risk assessment is an indispensable element of the Michigan Prisoner ReEntry Initiative (MPRI). While MPRI began as an initiative, offender reentry has steadily assumed its role as a necessary and critical function of our State government. Those processes and practices implemented during the initiative are now the “way of doing business” for the Michigan Department of Corrections. MPRI was initiated by the Governor's Office in 2003 with the intention of reducing offender recidivism, improving public safety and ultimately reducing costs by improving planning and delivery of services to address factors related to violations and new criminal activity upon release from prison. Under the leadership of the Governor's executive office, the MDOC has implemented a plan that has significantly reduced the number of prison beds, realizing a cost savings to the State, in ways that contribute to public safety.

The decision to implement the MPRI was made with technical assistance from the Transition from Prison to Community Initiative (TPCI) and the National Governor's Association. The National Institute of Corrections (NIC) researched correctional trends for more than 20 years before designing the ReEntry model founded in Evidence-Based Practices.

The vision of the MPRI is that every offender released into the community will have the tools needed to succeed. The mission of the MPRI is to reduce crime by implementing a seamless plan of services and supervision developed with each offender—delivered through State and local collaboration—from the time of their entry into prison through their transition, reintegration, and aftercare in the community.

The goals of MPRI are to:

- Promote public safety by reducing the threat of harm to persons and their property by released offenders in the communities to which those offenders return.
- Increase success rates of former offenders by fostering effective risk management and treatment programming, accountability, and community participation.

In order to achieve these objectives the MDOC underwent a series of fundamental changes in how we assess and identify offender risks, needs, and strengths, while also enhancing offender access to the services and programming they need to succeed. The MDOC, local governments, and community partners began and continue to work together through a collaborative effort to ensure that all necessary and appropriate resources are properly directed to support offender success when they reenter the community.

This MPRI Model involves improved decision making at seven critical decision points in three phases of custody, release, and community supervision/discharge process. **The work that results from this Contract is a critical component to the completion of each of these decision points.**

Phase One – Getting Ready

The Institutional Phase describes the details of events and responsibilities that occur during the offender's imprisonment, from admission until the point of the parole decision, and involves the first two major decision points:

Assessment and classification: Measuring the offender's risks, needs, and strengths.

This Contract provides for the use and customization of Evidence-Based and validated COMPAS assessment and classification tools.

Offender programming: Assignments to reduce risk, address needs, and build on strengths. The COMPAS assessment tool provides an interpretation of each offender's individual risk, needs and strengths. That information is then tied directly to classification to programming that is Evidence-Based and proven to reduce recidivism. Without the assessment results, this classification could not occur with significant validity.

Phase Two – Going Home

The Transition to the Community or ReEntry phase begins approximately two months before the offender's target release date. In this phase, reentry plans are organized to address housing, employment, and other necessary services (e.g., addiction, mental illness treatment, etc.). Once a parole has been granted, the



offender is transferred to an In-Reach Facility at least two months before his or her release date. Phase Two involves the next two major decision points and when fully implemented will effect:

Release decision making: Utilizing objective risk assessment findings to enhance parole planning and decision making process.

Offender release preparation: Developing a strong, public-safety-conscious parole plan. The results of the COMPAS objective assessment assist Institutional and Field Staff in their objective to appropriately plan for the offender's successful transition to the community in ways that are Evidence-Based and proven to increase success rates.

Phase Three – Staying Home

The Community and Discharge Phase begin when the offender is released from prison and continues until discharge from community supervision. In this phase, it is the responsibility of the offender, the parole agent, human services providers, the offender's network of community supports and mentors to ensure continued success. Phase Three involves the final three major decision points of the transition process:

Supervision and services: Providing flexible and firm supervision and services. The objective assessment provides field supervision staff with a snapshot of each offender's individual risk, needs and strengths and calculates, using an actuarial data matrix, where that offender would fall for supervision need as compared to other offenders in Michigan's offender population.

Revocation decision making: Using graduated sanctions to respond to behavior. The rationale for revocation decision hinges on offender risk information. Objective assessment is the key component for providing this information.

Discharge and aftercare: Determining community responsibility to "take over" the case. The members of the community who provide services to these offenders have become our partners in this effort. Those "Community Partners" utilize the offender's individualized COMPAS objective assessment information to properly treat and provide services for the offender during parole and after discharge from parole.

Risk and Needs Based Programming

Based on decades of research, Evidence-Based Practices are those practices that have been empirically shown to work. Through meta-analysis researchers have identified programs that are consistently effective in reducing recidivism.

The article "Implementing Evidence-Based Practice in Community Corrections: The Principles of Effective Intervention" provides clarification on these principles and the importance of their application in the offender reentry process. Below is a brief review of the principles.

1. Assess Actuarial Risk/Need

Actuarial assessment is a statistical examination that looks at similarities and patterns in the population. By using a valid and reliable assessment system, we can make decisions based upon more than just subjective feelings, personal observations, or ideology.

MDOC Application: The use of objective assessment that utilizes actuarial information is a necessity in gauging offender risk and need for the purpose of implementing effective practices that reduce recidivism and promote public safety.

2. Enhance Intrinsic Motivation

Lasting change is dependent upon intrinsic (internal and personal) motivations, not upon artificial, outside (extrinsic) systems of rewards and punishments. In other words, lasting change is most likely to occur when the change is linked to the offender's desires and goals.

MDOC Application: Programming classification and effective Collaborative Case Management practices rely on the agency's ability to effectively address an offender's individualized risk and need and provide responsive interventions that enhance intrinsic motivation.



3. Target Interventions

The agency must *identify* problem areas, *target* interventions, and *prioritize* services that are focused on the greatest needs.

Risk Principle – High-risk offenders typically present multiple criminogenic areas that need to be addressed and require greater levels of supervision than do low-risk offenders.

Need Principle – Criminogenic needs are values, attitudes, or behaviors that, when addressed or changed, will affect risk for recidivism.

Responsivity Principle – By correctly matching offenders to appropriate services based upon their individual needs and risk factors, we can increase success rates and reduce recidivism. Examples of this principle include considering the offenders learning style, gender, degree of motivation, mental capacity, etc.

Dosage Principle – Proper dosage of time and programming must be considered based on the risk of the offender. Higher dosages of programming and interventions are necessary to affect offenders who present elevated risk.

Treatment Principle – Integrate treatment into the full sentence and sanction requirements.

A COMPAS objective assessment is the driving force behind the application of each of these principles. In order to *identify* problem areas, *target* interventions, and *prioritize* services that are focused on the greatest needs those needs have to first be identified through the use of a validated objective assessment.

4. Skill Train with Directed Practice

Teaching and practicing cognitive intervention techniques with offenders will facilitate positive change.

MDOC Application: The outcome of an objective assessment provides guidance as to what skill set the offender requires training in to effectively increase success rates.

5. Increase Positive Reinforcement

When learning new skills and making behavioral changes offenders will respond better and maintain learned behaviors for longer periods of time as a result of increased positive reinforcement.

MDOC Application: In order to understand what areas of the offender's behavior requires the greatest need for change, we must understand what risk, needs and strengths the offender presents. We can do this most effectively through the use of objective assessment.

6. Engage Ongoing Support in Natural Communities

The offender ultimately returns to a community outside of the watchful eyes of law enforcement. We must ensure that those communities are equipped and vested in that offender's success. We must utilize strategies which; actively engage pro-social supports for offenders, recruit and use family members and supportive others to reinforce new behaviors, use 12-step programs, relapse prevention, religious activities, and restorative justice initiatives.

MDOC Application: This Contract requires the Contractor to take the offender's socialization strengths or weaknesses into consideration when assigning risk based on objective assessment. Understanding whether an offender has socialization deficiencies or strengths is key to case plan development during the offender's transition to the community. For example, if the assessment illustrated a significant history of family criminality, this would alert his case management team to be more cognizant of where the offender chose as a home placement.

7. Measure Relevant Processes/Practices

In order to improve upon our processes, we actually have to figure out what works and be able to share that information with others who can benefit from it.

Use accurate and detailed case documentation.

Employ valid mechanisms for measuring outcomes.

Routinely assess offender change: cognitive, behavioral, skill development.

Evaluate staff performance.



Contractor must track and submit validation studies on the success and failure rates related to objective assessment.

8. Provide Measurement Feedback

It is necessary to provide continuous feedback to staff, community partners and offenders to assist in our collaborative decision making processes.

A comprehensive quality assurance system is used to:

- Monitor delivery of services.
- Ensure, maintain, and enhance program fidelity/integrity.
- Build accountability.

Acquiring information concerning the validity and reliability of the objective assessment, related case planning and success or failure of treatment and programming is imperative to ensuring the quality of our system as a whole. Preparation and reporting of these outcomes is a requirement of this Contract.

Progress Report:

In 1986, there were approximately 18,836 people living in Michigan prisons and it cost of \$250 million to operate the MDOC. As of March 1, 2007, 51,404 people were incarcerated in the State of Michigan. The cost of operating the MDOC in 2007 was in excess of \$1.9 billion. As of December 4th, 2009, MDOC facilities housed 45,701 and it cost 1.98 billion dollars to run the MDOC. While there are many reasons for the fluctuation in cost and prison population numbers, the primary reason in the decrease of the prison population over the previous 3 years can be attributed to work directly resulting from the MPRI. Objective assessment, appropriate responsive programming and case planning are foundational components of offender reentry.

The Automated Offender Risk/Need Assessment Software selected for use by the Michigan Department of Corrections (MDOC) under the current Contract is titled Correctional Offender Management Profiling for Alternative Sanctions (COMPAS) and is the proprietary property of Northpointe Inc.

The contract was originally awarded to begin in February of 2006 to Northpointe Inc. Since that time, significant progress and investment has been made to further efforts in the implementation of MPRI through the use of the objective assessment tool (COMPAS.) The COMPAS instrument was selected after an exhaustive search of available instruments, and has been implemented at all MDOC Facilities, Field Supervision Offices and Community MPRI sites. The MDOC supplied the selected bidder, Northpointe Inc. the statistical data necessary to research, develop and ultimately create the MDOC's current COMPAS instrument. Beginning in July of 2006, and continuing until present day, more than 150,000 COMPAS assessments have been completed on Michigan offenders. Additionally, COMPAS has been expanded to include all offenders upon intake to prison and all offenders being released from MDOC institutions. Assessments are now being implemented for all offenders who are sentenced for felony convictions. Additionally, specialized applications (e.g. gender specific) of the COMPAS instrument have been enhanced.

Since that time, more than 2,000 MDOC employees have been trained in the completion of the COMPAS application. Additionally, 3,000 staff have been trained in Collaborative Case Management (CCM) to enhance skills necessary to complete the COMPAS instrument and develop case plans that contribute to the offender's successful transition into the community upon release. COMPAS training required those 2,000+ assessors to participate in a 16 hour training session for certification. In the past year more that 3,000 staff have received a 32 hour training course in CCM. Additionally, every person completing COMPAS assessments had to be certified in the use of LEIN via 4 hour training course. The cost of training staff in this specialized and technical application exponentially exceeded the value of the contract. To date more than 80% of currently incarcerated offenders have been assessed on at least one occasion with a COMPAS assessment, with an anticipated 100% completion date of Summer 2010. Additionally, tens of thousands more have been assessed as part of the probation and parole process.

Northpointe Inc. has continuously worked to enhance the existing instrument based on empirical evidence at the request of the MDOC. The COMPAS now contains numerous embedded tools modified to MDOC's specific need and its use is imperative to our continued success. Additionally, our validation studies indicate a higher rate of predictive validity through the use of this tool. The COMPAS instrument has become the foundation for



all case planning of offenders prior to, during and post incarceration. Over the past two years all existing MDOC programs underwent evaluation for their Evidence-Based significance. Those programs that passed scrutiny have been tied to criminogenic domains embedded in the COMPAS assessment. As a result, each offender can now receive an appropriate, responsive case plan that when applied will reduce the rate of offender recidivism. These plans span the scope of the offender's experience and are utilized to enhance offender success through a collaborative partnership with community partners/providers, State Departments, law enforcement agencies, etc.

Since the implementation of COMPAS, our population size has experienced a decrease and the rate of recidivism has slowed well past projected estimations. While, numerous factors play into these successes, our utilization of the COMPAS tool has made much of it possible.

In 2009/2010, COMPAS data will be used to determine program capacity, matching the evidence-based programming to address the needs and risks of offenders prior to their release. Through the use of an ongoing objective assessment, the Department is now able to predict the current capacity of programming necessary to responsibly treat and address the criminogenic needs of offenders. Objective assessment provides the MDOC with current actuarial data for use in targeting resources to key locations, in intervals that will allow these interventions to occur prior to offenders earliest release date. As a result this will increase the parole readiness of offenders who otherwise may have been passed over for parole consideration and increases the likelihood that the offender will experience successful reentry. Ultimately, the State will continue to recognize cost savings by decreasing the number of prison beds while increasing public safety.

Objective assessment findings and case planning software are utilized in conjunction with offender input to create an individualized Transition Accountability Plan (TAP). The TAP describes the needs, goals tasks and activities that each offender will complete upon release. Approximately 60% of all returning prisoners transition through an MPRI In-Reach Facility.

Taken from the Report to the Legislature, Pursuant to P.A. 245 of 2008, Section 403(3), Parolee Success Rates by MPRI Site, September 30, 2009:

"It is important to note that the latest preliminary tracking analysis for the quarterly MPRI Status Report shows that, on a Statewide basis, parolees who have participated in the MPRI have seen a 32% relative rate reduction in total returns to prison when compared to baseline failure rates and controlling for history of prior parole failure and time at risk of recidivism. This translates to an absolute reduction of 2,083 fewer returns to prison so far through September 2009 when compared to baseline expectations."

"The numerical reduction in the returns to prison will continue to grow if these results can be sustained over a full three-year follow-up period for all of the MPRI parolees who have transitioned to the community so far."

The continued use and development of a valid objective assessment and case planning tool have proven critical to the maintainance, enhancement and furthering of the significant progress we have made in efforts to reduce cost and effectively protect the public.

Selection Criterion for AORAS.

In the earliest stages of the selection process a committee comprised of representatives from several State departments, University Faculty, private treatment providers and other non-government agencies was established. The committee was charged with developing criteria to be used in selecting a risk, needs and strengths assessment instrument based on the principles listed above, the structure of the MPRI model and input from MPRI work groups spanning all areas of the model. Members of the committee were specifically selected for their knowledge of prisoner reentry, risk assessment processes, case planning and other areas directly relevant to the selection process. Following an exhaustive review of best practices in Michigan and other jurisdictions, the committee determined that the following criteria needed to be used in the selection process for a new risk, needs and strengths assessment instrument. Specifically, any instrument selected must be grounded in established Evidence-Based Practices, theories of criminology and criminal justice and identify all relevant risk and needs that contribute to criminal behavior. Throughout the literature, several key "domains" of needs have been identified as being associated with the risk of returning to prison.



ATTACHMENT B – Functional Requirements of COMPAS Suite Software

A. General System

1. The system must be capable of interfacing with the Offender Management Network Information (OMNI).
2. The system provides auditing of all transactions including the user ID, the date and time, and the computer from which the data was accessed or modified.
3. The system ensures that confidential information is protected, both when stored and as it transits the network.
4. The system enables efficient licensee management and controls to reduce the manual effort required.
5. Provides for the support of system interfaces and integration necessary for the coordination of services with community partners for the utilization of data related to case planning at any phase of the Michigan Prisoner ReEntry Initiative Model.
6. The system provides for the careful and full protection of all clients' rights to privacy and confidentiality through effective internal and external security controls that meet or exceed all legal requirements and official regulations on the subject.
7. The system provides access to all State authorized users with the ability to query, generate, access and create reports at no additional charge to the State.
8. The system has the capability to automatically produce routine and official reports required by State or federal statutes and regulations.
9. The system contains on-line edits and warnings designed to identify and avoid data inconsistencies.
10. The system provides automated flow in logical progression of data and windows to enhance worker orientation and familiarization of the system.
11. The system is able to export created documents to Microsoft word processing applications, Excel databases, and PDF files.
12. The system highlights problem areas, such as cases that are unassigned.
13. The system operates uniformly as a single system throughout the State. All functionality in the system is made available to all State employees throughout the field offices.
14. The system standardizes forms.
15. The system uses consistent methods to enter, update, and retrieve data. Users who understand one function of the system and feel comfortable navigating through it will feel comfortable navigating through all functions.
16. The system should have on-line general context and field-level help.
17. The system has a logical navigation order for each screen.



18. The system supports data entry processes by a series of edits, which provide integrity, validation, and consistency of format throughout the system. The system is capable of "freezing" any entered data according to established business rules.
19. The system provides the capability to confirm or undo changes, as well as prompt the user when required that data have not been properly entered.
20. The system allows full functional access by State employees for a minimum of 18 hours-per-day, 7 days-per-week basis, taking into consideration approved system maintenance windows and backup requirements.
21. The system allows export of reports to spreadsheet and database applications.
22. The system refreshes screen functionality automatically.
23. The system works within the existing agency and State technical environment.
24. The system is designed to eliminate data redundancy as much as possible and to prevent unnecessary movement through fields during data entry.
25. The system includes a data control and security component that prevents editing of all specified narrative text once it is considered finalized and saved in the system.
26. The system is able to maintain any medical data according to HIPAA standards.
27. The system sends encrypted e-mail to addresses outside the network.
28. The system provides the capability to sort data presented in a grid view by each column.
29. The system has a robust, multi-level ability to check new person entries against the database for possible duplicates.
30. Contractor must respond to deficiencies found through the audit process and identify and provide an agreed upon plan for corrective action.



ATTACHMENT C - Glossary

Days	Means calendar days unless otherwise specified.
24x7x365	Means 24 hours a day, seven days a week, and 365 days a year (including the 366th day in a leap year).
Actuarial Risk (statistical risk)	Examines similarities/patterns in the population.
Additional Service	Means any Services/Deliverables within the scope of the Contract, but not specifically provided under any Statement of Work, that once added will result in the need to provide the Contractor with additional consideration.
Assets (as related to offender case planning)	Strengths present in communities. They may consist of programs, services, delivery systems, organizations, and networks.
Barriers (as related to offender case planning)	Challenges that impede the effective coordination and delivery of services to meet a recognized need.
Audit Period	See Section 2.110
Business Day	Whether capitalized or not, shall mean any day other than a Saturday, Sunday or State-recognized legal holiday (as identified in the Collective Bargaining Agreement for State employees) from 8:00am EST through 5:00pm EST unless otherwise stated.
Blanket Purchase Order	An alternate term for Contract as used in the States computer system.
Business Critical	Any function identified in any Statement of Work as Business Critical.
Chronic Failure	Defined in any applicable Service Level Agreements.
Collaborative Case Management (CCM):	A plan that describes <i>how</i> the services provided to a parolee are coordinated and effectively delivered. This process includes information sharing, which will result in a smooth transition, whereby the management of the individual's programming is easily understood and carried out as it changes hands, during every step of the process. The mission: Partners will create, maintain, and operate a seamless system of supervision and support that includes assessment, planning, management, and collaboration that begins at intake to prison and continues through successful transition back into the community.
Criminogenic Factors or Needs:	The dynamics that increase someone's likelihood of committing a crime (drug addiction, cognitive behavior, lack of job skills, etc.) that, when addressed, will reduce recidivism.
Deliverable	Physical goods and/or commodities as required or identified by a Statement of Work
DMB	Michigan Department of Management and Budget
Domain (assessment related)	A collective group of criminogenic needs scales/data that, if addressed with specific Evidence-Based programming, may decrease the likelihood that an offender will recidivate.
Dynamic	Affected by the passage of time. Having the potential for change.
Environmentally preferable products	A product or service that has a lesser or reduced effect on human health and the environment when compared with competing products or services that serve the same purpose. Such products or services may include, but are not limited to, those that contain recycled content, minimize waste, conserve energy or water, and reduce the amount of toxics either disposed of or consumed.
Evidence-Based Practices (EBP):	Practices that have systematically been demonstrated to work (reduce recidivism). EBP are based upon research <u>results</u> , <u>reasoning</u> , and <u>best practices</u> .
Excusable Failure	See Section 2.244.
Gaps	The absence of specific elements or components within a community that renders the service delivery network less effective than it might otherwise be. It may be something that could be addressed through policy change, organizational structural change, funding assistance, or some combination of these.
Gender-Responsive Strategies	Approaches that take gender specific criminogenic needs and pathways to crime into consideration in the effective treatment, management and case planning for female offenders.
Hazardous material	Any material defined as hazardous under the latest version of federal Emergency Planning and Community Right-to-Know Act of 1986 (including revisions adopted during the term of the Contract).
Incentives-offender	Rewards and positive consequences offered as an encouragement for desired behavior.
Incident	Any interruption in Services.



Inter-Rater Reliability	The degree of agreement among raters. It gives a score of how much consensus there is in the ratings given by judges.
ITB	A generic term used to describe an Invitation to Bid. The ITB serves as the document for transmitting the RFP to potential bidders
Key Personnel	Any Personnel designated in Article 1 as Key Personnel.
New Work	Any Services/Deliverables outside the scope of the Contract and not specifically provided under any Statement of Work, that once added will result in the need to provide the Contractor with additional consideration.
Ozone-depleting substance	Any substance the Environmental Protection Agency designates in 40 CFR part 82 as: (1) Class I, including, but not limited to, chlorofluorocarbons, halons, carbon tetrachloride, and methyl chloroform; or (2) Class II, including, but not limited to, hydro chlorofluorocarbons
Post-Consumer Waste	Any product generated by a business or consumer which has served its intended end use, and which has been separated or diverted from solid waste for the purpose of recycling into a usable commodity or product, and which does not include post-industrial waste.
Post-Industrial Waste	Industrial by-products that would otherwise go to disposal and wastes generated after completion of a manufacturing process, but do not include internally generated scrap commonly returned to industrial or manufacturing processes.
Punishment	An unpleasant consequence given to someone as a result of unwanted behavior.
Recidivism	A measure of new criminal activity or violation technical rules while under community sanction.
Recycling	The series of activities by which materials that are no longer useful to the generator are collected, sorted, processed, and converted into raw materials and used in the production of new products. This definition excludes the use of these materials as a fuel substitute or for energy production.
Reliable	The term reliable, when used to describe tests, measurements, or assessments, means to consistently produce the same results.
Responsivity Principle	This Evidence-Based Principle asserts that, by correctly matching offenders to appropriate services based upon their individual needs and risk factors, we can increase success rates and reduce recidivism.
Deleted – Not Applicable	Section is not applicable or included in this contract. This is used as a placeholder to maintain consistent numbering.
Reuse	Using a product or component of municipal solid waste in its original form more than once.
RFP	Request for Proposal designed to solicit proposals for services
Services	Any function performed for the benefit of the State.
Source reduction	Any practice that reduces the amount of any hazardous substance, pollutant, or contaminant entering any waste stream or otherwise released into the environment prior to recycling, energy recovery, treatment, or disposal.
State Location	Any physical location where the State performs work. State Location may include State-owned, leased, or rented space.
Subcontractor	A company Contractor delegates performance of a portion of the Services to, but does not include independent contractors engaged by Contractor solely in a staff augmentation role.
Transition Accountability Plan (TAP):	Subsequent to an offender being assessed using the COTS software, a plan is developed using the results, in conjunction with an offender interview. This plan is called the Transition Accountability Plan, or TAP. The TAP includes the responsibilities of the offender, Department of Corrections, and other agencies, along with a profile identifying the offender's strengths and weaknesses, risk factors, addictions, and behaviors. The TAP spans all phases of an offender's experience, from arrest through incarceration, release, and discharge. The TAP is dynamic and can be modified as conditions change.
Unauthorized Removal	Contractor's removal of Key Personnel without the prior written consent of the State.
User Summits	Scheduled meetings with key Northpointe and MDOC stakeholders to request information, address questions and level concerns. The meetings shall take place at the request of the MDOC Project Manager.
Valid	The assessment must measure what it is intended to measure.
VASOR (Vermont Assessment of Sex Offender Risk):	A risk assessment scale for adult male sex offenders age 18 years or older. VASOR is composed of two scales: Re-offense Risk Scale is designed for assessing the likelihood of sexual recidivism and the Violence Scale is designed for assessing the nature of an individual's violence history and offense severity.
Waste prevention	Source reduction and reuse, but not recycling.



<p>Waste reduction and Pollution prevention</p>	<p>The practice of minimizing the generation of waste at the source and, when wastes cannot be prevented, utilizing environmentally sound on-site or off-site reuse and recycling. The term includes equipment or technology modifications, process or procedure modifications, product reformulation or redesign, and raw material substitutions. Waste treatment, control, management, and disposal are not considered pollution prevention, per the definitions under Part 143, Waste Minimization, of the Natural Resources and Environmental Protection Act (NREPA), 1994 PA 451, as amended.</p>
<p>Work in Progress</p>	<p>A Deliverable that has been partially prepared, but has not been presented to the State for Approval.</p>
<p>Work Product</p>	<p>Refers to any data compilations, reports, and other media, materials, or other objects or works of authorship created or produced by the Contractor as a result of an in furtherance of performing the services required by this Contract.</p>



ATTACHMENT D - Software Licensing Modules

Software Licensing includes access to the following modules:

- Core, Reentry and Youth COMPAS
- Integrated case planning module
- Static 99 sex offender assessment
- VASOR
- TCU drug screener
- Mental Health pre-screener
- Michigan PSI module (when available)
- Case Supervision Level Review instrument
- Women's COMPAS
- Workload Driver (when available)
- Program Priority Manager (when available)
- Program Capacity Modeling Software
- COMPAS Case Manager
- Ad Hoc reporting software
- Others as approved by the State



ATTACHMENT E – Cost Tables

Deliverable/Budget Amount/Required Verification				
Deliverables/Activities	Invoicing Rates	Year 1 Total (10/1/10 – 9/30/11)	Year 2 Total (10/1/11- 9/30/12)	Year 3 Total (10/1/12 – 9/30/13)
Deliverable A – Annual Unlimited User Fee. Maintenance is included in overall license fee	Invoiced at the end of each quarter in which services are delivered Quarterly = \$175,000.00	\$700,000.00	\$700,000.00	\$700,000.00
Deliverable C – Training Travel is included in day rate <i>Requires Contract Project Manager Prior Approval</i>	\$2,000/day (onsite) Webex = \$150.00 per hour Curriculum Customization = \$150.00 per hour	\$25,000.00	\$25,000.00	\$20,000.00
Deliverable D – Project Management <i>Requires Contract Project Manager Prior Approval</i>	Flat rate billed monthly @ \$4,000.00/monthly	\$48,000.00	\$48,000.00	\$48,000.00
Deliverable E – Software Customization <i>Requires Contract Project Manager Prior Approval</i>	Invoiced @ \$150.00 per hour	\$100,000.00	\$100,000.00	\$50,000.00
Deliverable E (1) – OCC Conversion	Invoiced @ \$150.00 per hour	\$25,000.00	\$0	\$0
Deliverable F – Research - Outcomes Validation Study <i>Requires Contract Project Manager Prior Approval</i>	One Time Fee for completion of the specified Study: 12 month Outcome study = \$45,000.00 24 month Outcome study = \$38,000.00 Norming Study = \$15,000.00 as approved by the STATE (Contract Section 1.5 Acceptance)	\$100,000.00	\$90,000.00	\$105,000.00
Deliverable G – Classification <i>Requires Contract Project Manager Prior Approval</i>	see Rate Table	\$75,000.00	\$50,000.00	\$0
Deliverable I Consultation <i>Requires Contract Project Manager Prior Approval</i>	see Rate Table	\$24,000.00	\$24,000.00	\$24,000.00
TOTAL COST OF PROJECT PER YEAR		\$1,097,000.00	\$1,037,000.00	\$947,000.00
TOTAL 3 YEAR PROJECT COST		\$3,081,000.00		

Note: Deliverables B and H were negotiated out of the contract.



Rate Table

DELIVERABLES G and I: Pricing includes travel and other related expenses	Firm Fixed Hourly Rate	Firm Fixed Hourly Rate
Resource	Onsite	Offsite
Project Manager	\$225.00 hour	\$160.00 hour.
Scientific Director	\$250.00 hour	\$175.00 hour
Senior Software Developer	\$215.00 hour	\$165.00 hour
Technical Lead	\$200.00 hour	\$150.00 hour
Training Coordinator	\$200.00 hour	\$150.00 hour



ATTACHMENT F - Monthly Narrative Progress Report

Deliverables/Activities	Project Narrative <i>(Required for Each Deliverable Invoiced)</i>	Deadlines
Deliverable A (Option 1) – Annual Unlimited User Fee. Maintenance is included in overall license fee		
Deliverable C – Training Travel is included in day rate <i>Requires Contract Project Manager Prior Approval</i>		
Deliverable D – Project Management <i>Requires Contract Project Manager Prior Approval</i>		
Deliverable E – Software Customization <i>Requires Contract Project Manager Prior Approval</i>		
Deliverable E (1) – OCC Conversion		
Deliverable F – Research - Outcomes Validation Study <i>Requires Contract Project Manager Prior Approval</i>		
Deliverable G – Classification <i>Requires Contract Project Manager Prior Approval</i>		
Deliverable I Consultation <i>Requires Contract Project Manager Prior Approval</i>		

Note: Deliverables B and H were negotiated out of the contract.