STATE OF MICHIGAN
ENTERPRISE PROCUREMENT

Department of Technology, Management, and Budget
525 W. ALLEGAN ST., LANSING, MICHIGAN 48913
P.O. BOX 30026 LANSING, MICHIGAN 48909

CONTRACT CHANGE NOTICE

Change Notice Number **3**
to
Contract Number **071B3200144**

CONTRACTOR	
	Hemocue America
	Mailstop B1.SW.11, 250 S Kraemer Blvd
	Brea, CA 92821
	Murray Masterson
	714-646-2340
	Murray.A.Masterson@hemocue.com
	*******5839

STATE			
	Program Manager	Rivet Greg	DHHS
		517-335-5096	
		rivetg@michigan.gov	
	Contract Administrator	Jared Ambrosier	DTMB
		517-284-6398	
		ambrosierj@michigan.gov	

CONTRACT SUMMARY

DESCRIPTION: MICROCUVETTES TEST KITS

INITIAL EFFECTIVE DATE	INITIAL EXPIRATION DATE	INITIAL AVAILABLE OPTIONS	EXPIRATION DATE BEFORE CHANGE(S) NOTED BELOW
November 11, 2011	November 1, 2016	2 - 1 Year	November 1, 2016

PAYMENT TERMS	DELIVERY TIMEFRAME
Net 45	N/A

ALTERNATE PAYMENT OPTIONS			EXTENDED PURCHASING	
☐ P-card	☐ Direct Voucher (DV)	☐ Other	☐ Yes	☒ No

MINIMUM DELIVERY REQUIREMENTS

N/A

DESCRIPTION OF CHANGE NOTICE

OPTION	LENGTH OF OPTION	EXTENSION	LENGTH OF EXTENSION	REVISED EXP. DATE
☒	12 months	☐		November 1, 2017

CURRENT VALUE	VALUE OF CHANGE NOTICE	ESTIMATED AGGREGATE CONTRACT VALUE
$1,730,125.00	$ 0.00	$1,730,125.00

DESCRIPTION: Effective August 23, 2016, the State is exercising the first option year. The revised contract expiration date is November 1, 2017.
All other terms, conditions, specifications and pricing remain the same. Per contractor and agency agreement, and DTMB Procurement approval.

Form No. DTMB-3521 (Rev. 4/2012)
AUTHORITY: Act 431 of 1984
COMPLETION: Required
PENALTY: Contract change will not be executed unless form is filed

STATE OF MICHIGAN
DEPARTMENT OF TECHNOLOGY, MANAGEMENT AND BUDGET
PROCUREMENT
P.O. BOX 30026, LANSING, MI 48909
OR
530 W. ALLEGAN, LANSING, MI 48933

CHANGE NOTICE NO. 2

to

CONTRACT NO. 071B3200144

between

THE STATE OF MICHIGAN

and

NAME & ADDRESS OF CONTRACTOR:	PRIMARY CONTACT	EMAIL
HecoCue America	Murray Masterson	Murray.A.Masterson@hemocue.com
Mailstop B1.SW.11 250 S. Kraemer Blvd Brea, CA 92821	**TELEPHONE** 714-646-2340	**CONTRACTOR #, MAIL CODE**

STATE CONTACTS	AGENCY	NAME	PHONE	EMAIL
CONTRACT COMPLIANCE INSPECTOR	DCH	Kevin Dunn	517-335-5096	dunnk3@michigan.gov
BUYER	DTMB	Melissa Sambiagio	517-284-7016	sambiagiom@michigan.gov

CONTRACT SUMMARY:

DESCRIPTION: **Microcuvette Test Kits – Michigan Department of Community Health**

INITIAL EFFECTIVE DATE	INITIAL EXPIRATION DATE	INITIAL AVAILABLE OPTIONS	EXPIRATION DATE BEFORE CHANGE(S) NOTED BELOW
November 11, 2011	November 1, 2016	2, one year	November 1, 2016
PAYMENT TERMS	**F.O.B**	**SHIPPED**	**SHIPPED FROM**
Net 45	Destination	10 Calendar Days	Cypress, CA

ALTERNATE PAYMENT OPTIONS:	AVAILABLE TO MiDEAL PARTICIPANTS
☐ P-card ☐ Direct Voucher (DV) ☐ Other	☐ Yes ☒ No

MINIMUM DELIVERY REQUIREMENTS:

N/A

DESCRIPTION OF CHANGE NOTICE:

EXTEND CONTRACT EXPIRATION DATE	EXERCISE CONTRACT OPTION YEAR(S)	EXTENSION BEYOND CONTRACT OPTION YEARS	LENGTH OF OPTION/EXTENSION	EXPIRATION DATE AFTER CHANGE
☒ No ☐ Yes	☐	☐		

VALUE/COST OF CHANGE NOTICE:	ESTIMATED REVISED AGGREGATE CONTRACT VALUE:
$0.00	$1,730,125.00

Effective immediately. Add to contract, test kit: HB 201+ single pack cuvettes 4 x 25, Product #111715, Unit Price $84.00. See REVISED Attachment "A" – Pricing enclosed. Per Vendor quotation dated April 2, 2014. Terms and Conditions attached to the quote were removed per Vendor's email of 4/24/14. All other terms, conditions, pricing and specifications remain the same. Per vendor and agency agreement and DTMB Procurement approval.

REVISED April 16, 2014

Attachment A, Pricing –

MICROCUVETTE ITEM LIST/PRICING PAGE

2011

Please provide unit price per box of 200, and calculate the extended price based on the estimated three-year quantity.

Item	Unit Price		Estimated 3-year Quantity		Total Estimated Contract Cost (3 years)
B-Hemoglobin Hemocue Analyzer, HB Microcuvettes	$168	X	453	=	$ 76,104.00
HB 201 Analyzer, 201+ Microcuvettes	$168	X	5,400	=	$907,200.00
HB 201+ Single Pk Cuvettes 4x25	$84	X	200		$ 16,800.00
Grand Total			5,853		$983,304.00

SALES QUOTATION

Quote No: 24870-24870
Date: 4/2/2014

Provided To:
Cheryl Bernard
WIC Division
MICHIGAN DEPT COMMUNITY HLTH
320 SOUTH WALNUT
WIC DIVISION/LEWIS CASS BLDG
LANSING, MI 48913
USA

Provided By:
Allen Harvey
Hospital Sales Specialist
HemoCue America
Direct Line: (562) 668-5731
Fax Number: (562) 240-6630
Email: willis.a.harvey@hemocue.com

Product Code	Product Name	Qty	List Price	Sale Price	Total Price
111715	HB 201+ SINGLE PK CUVETTES 4X25	200	$171.00	$84.00	$16,800.00

Grand Total:	$16,800.00

Other Information

Important Information

[1] HemoCue analyzers are covered by a 2 year warranty.
[2] Shipping and Sales Tax will be charged if applicable.
[3] Shipping Fees will be applied to all Eurotrol/ R&D Control shipments.
[4] All sales subject to HemoCue credit terms.
[5] The terms of this Sales Quotation are valid for **45 days** from the date first listed above.
[6] MICROCUVETTES AND CONTROLS ARE PERISHABLE AND NON-RETURNABLE.
[7] RETURNS ARE SUBJECT TO A 15% RESTOCKING CHARGE AND MUST HAVE PRIOR AUTHORIZATION AND AN RGA NUMBER.

250 S. Kraemer Blvd.
Mailstop B1.SW.11
Brea, CA 92821
CustomerService@hemocue.com

Customer Service
Phone (800) 323-1674
Fax (800) 333-7043

Technical Support
Phone (800) 426-7256
Fax (949) 859-3085

Form No. DTMB-3524 (Created 4/2012)
AUTHORITY: Act 431 of 1984
COMPLETION: Required
PENALTY: No further payment will be made to the previous Contractor name and or number.

STATE OF MICHIGAN
DEPARTMENT OF TECHNOLOGY, MANAGEMENT AND BUDGET
PROCUREMENT
P.O. BOX 30026, LANSING, MI 48909
OR
530 W. ALLEGAN, LANSING, MI 48913

September 12, 2013

CHANGE OF CONTRACTOR NAME AND OR TAX IDENTIFICATION NUMBER

CONTRACT NO. 071B2200001

hereafter referred as

CONTRACT NO. 071B3200144

between

THE STATE OF MICHIGAN

and

CURRENT NAME & ADDRESS OF CONTRACTOR:	PRIMARY CONTACT	EMAIL
HemoCue America **Mailstop B1.SW.11** **250 S. Kraemer Blvd.** **Brea, CA 92821**	**Murray Masterson**	**Murray.A.Masterson@hemocue.com**
	TELEPHONE	NEW CONTRACTOR #, MAIL CODE
	714-646-2340	

PREVIOUS NAME & ADDRESS OF CONTRACTOR:	PRIMARY CONTACT	EMAIL
Hemocue, Inc. **40 Empire Drive** **Lake Forest, CA 92630**	**April S. Chim**	**April.S.Chim@hemocue.com**
	TELEPHONE	PREVIOUS CONTRACTOR #, MAIL CODE
	562-668-5685	

DESCRIPTION OF CHANGE NOTICE:
THE CONTRACTOR HAS NOTIFIED THE STATE OF MICHIGAN OF A CHANGE IN ITS BUSINESS NAME AND OR TAX IDENTIFICATION NUMBER. DUE TO THE INTERNAL SYSTEMS RELATED TO THE RELEASE OF CONTRACTOR PAYMENTS, A NEW CONTRACT NUMBER MUST BE ASSIGNED. THE NEW CONTRACT NUMBER IS 071B3200144. EXCEPT FOR THE NEWLY-ASSIGNED NUMBER, THE CONTRACT TERMS AND CONDITIONS REMAIN IN EFFECT. **THIS CHANGE IS EFFECTIVE: September 1, 2013**
$845,269.00 REMAINING ON CONTRACT # 071B2200001 TO BE TRANSFERRED TO CONTRACT # 071B3200144.

Form No. DTMB-3524 (Created 4/2012)
Change of Contractor Name or Tax Identification Number
Contract No. 071B2200001 hereafter referred as Contract No. 071B3200144

STATE CONTACTS	AGENCY	NAME	PHONE	EMAIL
CONTRACT COMPLIANCE INSPECTOR:	**DCH**	**Greg Rivet**	**517-335-5096**	**rivetg@michigan.gov**
BUYER:	**DTMB**	**Paula Hurst**	**517-373-9776**	**Hurstp2@michigan.gov**

CONTRACT SUMMARY:			
DESCRIPTION:			
Microcuvettes Test Kits – Department of Community Health			
INITIAL TERM	EFFECTIVE DATE	INITIAL EXPIRATION DATE	AVAILABLE OPTIONS
5 Years	**November 11, 2011**	**November 1, 2016**	**2, 1 Year Options**
PAYMENT TERMS	F.O.B	SHIPPED	SHIPPED FROM
Net 45	**Destination**	**10 Calendar Days**	**Cypress, CA**
ALTERNATE PAYMENT OPTIONS:			AVAILABLE TO MiDEAL PARTICIPANTS
☐ P-card ☐ Direct Voucher (DV) ☐ Other			☐ YES ☒ NO
MINIMUM DELIVERY REQUIREMENTS:			
N/A			

PREVIOUS CONTRACTOR:

HemoCue, Inc.
Firm Name

Authorized Agent Signature

Authorized Agent (Print or Type)

Date

FOR THE STATE:

Jeff Brownlee, Chief Procurement Officer
Signature

DTMB Procurement
Name/Title

Enter Name of Agency

Date

CURRENT CONTRACTOR:

HemoCue America
Firm Name

Authorized Agent Signature

Authorized Agent (Print or Type)

Date

Form No. DTMB-3521 (Rev. 4/2012)
AUTHORITY: Act 431 of 1984
COMPLETION: Required
PENALTY: Contract change will not be executed unless form is filed

STATE OF MICHIGAN
DEPARTMENT OF TECHNOLOGY, MANAGEMENT AND BUDGET
PROCUREMENT
P.O. BOX 30026, LANSING, MI 48909
OR
530 W. ALLEGAN, LANSING, MI 48933

CHANGE NOTICE NO. 1
to
CONTRACT NO. 071B2200001
between
THE STATE OF MICHIGAN
and

NAME & ADDRESS OF CONTRACTOR:	PRIMARY CONTACT	EMAIL
HemoCue, Inc.	Brett Basil	brett.a.basil@hemocue.com
40 Empire Drive	TELEPHONE	CONTRACTOR #, MAIL CODE
Lake Forest, CA 92630	(562) 668-5765	

STATE CONTACTS	AGENCY	NAME	PHONE	EMAIL
CONTRACT COMPLIANCE INSPECTOR	MDCH	Greg Rivet	517-335-5096	rivetg@michigan.gov
BUYER	DTMB	Kristen Robel	517-373-7396	robelk@michigan.gov

CONTRACT SUMMARY:

DESCRIPTION: **Microcuvette Test Kits – Michigan Department of Community Health**

INITIAL EFFECTIVE DATE	INITIAL EXPIRATION DATE	INITIAL AVAILABLE OPTIONS	EXPIRATION DATE BEFORE CHANGE(S) NOTED BELOW
November 11, 2011	November 1, 2016	2, one year	November 1, 2016
PAYMENT TERMS	**F.O.B**	**SHIPPED**	**SHIPPED FROM**
Net 45	Destination	10 Calendar Days	Cypress, CA

ALTERNATE PAYMENT OPTIONS:	AVAILABLE TO MiDEAL PARTICIPANTS
☐ P-card ☐ Direct Voucher (DV) ☐ Other	☐ Yes ☒ No

MINIMUM DELIVERY REQUIREMENTS:

N/A

DESCRIPTION OF CHANGE NOTICE:

EXTEND CONTRACT EXPIRATION DATE	EXERCISE CONTRACT OPTION YEAR(S)	EXTENSION BEYOND CONTRACT OPTION YEARS	LENGTH OF OPTION/EXTENSION	EXPIRATION DATE AFTER CHANGE
☒ No ☐ Yes	☐	☐		

VALUE/COST OF CHANGE NOTICE:	ESTIMATED REVISED AGGREGATE CONTRACT VALUE:
$746,821.00	$1,730,125.00

Effective June 4, 2013, this contract is increased by $746,821.00. The new contract value is $1,730,125.00. All other terms, conditions, pricing and specifications remain the same. Per agency request, approval by the State Administrative Board on June 4, 2013 and DTMB Procurement approval.

Form No. DMB 234 (Rev. 1/96)
AUTHORITY: Act 431 of 1984
COMPLETION: Required
PENALTY: Contract will not be executed unless form is filed

STATE OF MICHIGAN
DEPARTMENT OF TECHNOLOGY, MANAGEMENT AND BUDGET **August 22, 2011**
PURCHASING OPERATIONS
P.O. BOX 30026, LANSING, MI 48909
OR
530 W. ALLEGAN, LANSING, MI 48933

NOTICE
TO
CONTRACT NO. 071B2200001
between
THE STATE OF MICHIGAN
and

NAME & ADDRESS OF CONTRACTOR **HemoCue, Inc.** **40 Empire Drive** **Lake Forest, CA 92630** **Email: April.S.Chim@hemocue.com**	TELEPHONE April Chim **(562) 668-5685** CONTRACTOR NUMBER/MAIL CODE BUYER/CA (517) 373-7396 **Kristen Robel**
Contract Compliance Inspector: Penny Saites, (517) 335-5096 **Microcuvette Test Kits – Michigan Department of Community Health**	
CONTRACT PERIOD: **5 years, 2 one-year options** From: **11/11/2011** To: **11/1/2016**	
TERMS **Net 45**	SHIPMENT **10 Calendar Days**
F.O.B. **Destination**	SHIPPED FROM **Cypress, CA**
ALTERNATE PAYMENT OPTIONS: ☐ P-card ☐ Direct Voucher (DV) ☐ Other	
MINIMUM DELIVERY REQUIREMENTS **N/A**	
MISCELLANEOUS INFORMATION: **N/A**	

The terms and conditions of this Contract are those of ITB 071I1300174, this Contract Agreement and the Contractor's quote. In the event of any conflicts between the specifications, and terms and conditions, indicated by the State and those indicated by the Contractor, those of the State take precedence.

Estimated Contract Value: $983,304.00

Form No. DMB 234 (Rev. 1/96)
AUTHORITY: Act 431 of 1984
COMPLETION: Required
PENALTY: Contract will not be executed unless form is filed

STATE OF MICHIGAN
DEPARTMENT OF TECHNOLOGY, MANAGEMENT AND BUDGET
PURCHASING OPERATIONS
P.O. BOX 30026, LANSING, MI 48909
OR
530 W. ALLEGAN, LANSING, MI 48933

CONTRACT NO. 071B2200001

between
THE STATE OF MICHIGAN
and

NAME & ADDRESS OF CONTRACTOR **HemoCue, Inc.** **40 Empire Drive** **Lake Forest, CA 92630** **Email: April.S.Chim@hemocue.com**	TELEPHONE April Chim **(562) 668-5685** CONTRACTOR NUMBER/MAIL CODE BUYER/CA (517) 373-7396 **Kristen Robel**
Contract Compliance Inspector: Penny Saites, (517) 335-5096 **Microcuvette Test Kits – Michigan Department of Community Health**	
CONTRACT PERIOD: **5 years, 2 one-year options** From: **11/11/2011** To: **11/1/2016**	
TERMS **Net 45**	SHIPMENT **10 Calendar Days**
F.O.B. **Destination**	SHIPPED FROM **Cypress, CA**
ALTERNATE PAYMENT OPTIONS: ☐ P-card ☐ Direct Voucher (DV) ☐ Other	
MINIMUM DELIVERY REQUIREMENTS **N/A**	
MISCELLANEOUS INFORMATION: **The terms and conditions of this Contract are those of ITB 071I1300174, this Contract Agreement and the Contractor's quote. In the event of any conflicts between the specifications, and terms and conditions, indicated by the State and those indicated by the Contractor, those of the State take precedence.** **Estimated Contract Value: $983,304.00**	

THIS IS NOT AN ORDER: This Contract Agreement is awarded on the basis of our inquiry bearing the ITB No. 071I1300174. Orders for delivery will be issued directly by the Department of Technology, Management & Budget through the issuance of a Purchase Order Form.

All terms and conditions of the invitation to bid are made a part hereof.

FOR THE CONTRACTOR:	**FOR THE STATE:**
HemoCue, Inc. Firm Name	Signature
Authorized Agent Signature	Name/Title Purchasing Operations
Authorized Agent (Print or Type)	Division
Date	Date

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Attachment B - Microcuvette Master Mailing List 2011 45

Definitions

This section provides definitions for terms used throughout this document.

Business Day - whether capitalized or not, means any day other than a Saturday, Sunday, State employee temporary layoff day, or State-recognized legal holiday (as identified in the Collective Bargaining Agreement for State employees) from 8:00am through 5:00pm Eastern Time unless otherwise stated.

Buyer – the DTMB-Purchasing Operations employee identified on the cover page of this ITBITB.

Chronic Failure - as defined in applicable Service Level Agreements.

Contract – based on this ITBITB, an agreement that has been approved and executed by the awarded Contractor, the DTMB-Purchasing Operations Director, and the State Administrative Board.

Contractor – the awarded Contractor after the Effective Date.

Days - Business Days unless otherwise specified.

Deleted, Not Applicable - the section is not applicable or included in this ITBITB. This is used as a placeholder to maintain consistent numbering.

Deliverable(s) - physical goods or commodities as required or identified in a Statement of Work.

Eastern Time – either Eastern Standard Time or Eastern Daylight Time, whichever is prevailing in Lansing, Michigan.

Effective Date - the date that a binding contract is executed by the final party.

Final Acceptance - has the meaning provided in Section 2.8.7, Final Acceptance, unless otherwise stated in Article 1.

Key Personnel - any personnel designated as Key Personnel in Sections 1.3.3, Staff, Duties, and Responsibilities, and 2.4.2, Contractor Key Personnel, subject to the restrictions of Section 2.4.2.

Post-Industrial Waste - industrial by-products which would otherwise go to disposal and wastes generated after completion of a manufacturing process, but does not include internally generated scrap commonly returned to industrial or manufacturing processes.

Purchase Order - a written document issued by the State that requests full or partial performance of the Contract.

State - the State of Michigan.

State Location - any physical location where the State performs work. State Location may include state-owned, leased, or rented space.

Stop Work Order - a notice requiring the Contractor to fully or partially stop work in accordance with the terms of the notice.

Subcontractor - a company or person that the Contractor delegates performance of a portion of the Deliverable(s) to, but does not include independent contractors engaged by the Contractor solely in a staff augmentation role.

Unauthorized Removal - the Contractor's removal of Key Personnel without the prior written consent of the State.

USDA – United States Department of Agriculture

WIC Program – Special supplemental Nutrition Program for Women, Infants and Children

Local WIC Agencies –Entities contracted with the Michigan Department of Community Health, to provide WIC Program Services to eligible clients.

Article 1 – Statement of Work

1.1 Project Identification

This Contract is for the Michigan Department of Community Health (MDCH) to purchase microcuvettes for county and district health departments.

1.1.1 Project

This Contract is for microcuvettes for existing Hemocue Equipment in County and District Health Departments for the Department of Community Health (MDCH) (see Attachment B). The United States Department of Agriculture (USDA) mandates that a hematological test for anemia such as, hemoglobin, hematocrit, etc. shall be performed for all pregnant, breastfeeding, postpartum women and children, during certification on the Women Infant and Children (WIC) Program. The microcuvettes must be compatible with the analyzers currently being used in the 250 WIC Clinics. The analyzers currently in use are the Hemoglobin 201+ and Hemoglobin B test kits.

1.1.2 Background- Deleted Not applicable

1.2 Scope of Work and Deliverable(s)

1.2.1 In Scope – Deleted Not Applicable

1.2.2 Deliverable(s)

Definite specifications - All Deliverable(s) conform to the specifications.

Approved brands or Manufacturers' lines – Acceptable brands are: (1) B-Hemoglobin Hemocue analyzer, Hb microcuvettes, 200 per box and (2) Hb201 analyzer, 201+ microcuvettes, 200 per box.

1.2.3 Quantity

The State is not obligated to purchase in any specific quantity.

1.2.4 Ordering

The State will issue a Purchase Order, which must be approved by the Contract Compliance Inspector, to order any Deliverable(s). The Contractor is not authorized to begin performance until receipt of a Purchase Order.

1.2.5 Alternate Bids- Deleted Not Applicable

1.3 Management and Staffing

1.3.1 Project Management- Deleted Not Applicable

1.3.2 Reports- Deleted Not Applicable

1.3.3 Staff, Duties, and Responsibilities- Deleted Not Applicable

1.3.4 Meetings – Deleted Not Applicable

1.3.5 Place of Performance

Full address of place of performance	Owner/operator of facility to be used	Percent (%) of Contract value to be performed at listed location
11331 Valley View Street Cypress, CA 90630	HemoCue, Inc.	100%

1.3.6 Reserved

1.3.7 Binding Commitments- Deleted Not Applicable

1.3.8 Training

HemoCue, Inc. offers training through a web based e-learning program as well as in-person training via sales staff and technical staff as the situation dictates. Training will be extended to the Agencies per the request of the Contract Administrator in the most appropriate matter, i.e. Web based training or in-person training. HemoCue will offer training ion all products, installation, sample collection and product safety issues. HemoCue, Inc. will also provide agency training jointly with the State as needed during the period covered by this contract at no additional charge.

1.3.9 Security- Deleted Not Applicable

1.4 Delivery and Acceptance

1.4.1 Time Frames

All Deliverable(s) must be delivered within 10 Calendar Days after receipt of order. The receipt of order date is governed in the same manner as notices sent under Section 2.3.6, Notices.

1.4.2 Minimum Order

There is no minimum order quantity for this Contract.

1.4.3 Packaging

Packaging and containers must meet the current industry standards to ensure protection of product during shipment. Lowest freight rate must be used for all shipments.

1.4.4 Palletizing

Shipments must be palletized whenever possible. Manufacturer's standard 4-way shipping pallets must be used.

1.4.5 Delivery Term

Delivery is governed by Section 2.8.2, Delivery Responsibilities.

1.4.6 Acceptance Process

The acceptance process is defined in Section 2.8.4, Acceptance of Deliverable(s).

1.4.7 Criteria

The State will use the following criteria to determine acceptance of Deliverable(s):
All microcuvettes must meet FDA standards and be compatible with the current analyzers Hb201 and B-Hemoglobin, which the 250 WIC clinics already use.

1.5 Proposal Pricing

1.5.1 Pricing

Prices are fixed (during the length of this Contract) for all Deliverable(s) as required by Section 2.2.1.

1.5.2 Quick Payment Terms – Deleted Not Applicable

1.5.3 Price Term

Prices in **Attachment A** are firm for the term of this Contract.

1.5.4 Tax Excluded from Price

(a) Sales Tax: The State is exempt from sales tax for direct purchases. The Contractor's prices must not include sales tax. DTMB-Purchasing Operations will furnish exemption certificates for sales tax upon request.

(b) Federal Excise Tax: The State may be exempt from Federal Excise Tax, or the taxes may be reimbursable, if articles purchased under any resulting Contract are used for the State's exclusive use. Certificates showing exclusive use for the purposes of substantiating a tax-free, or tax-reimbursable sale will be sent upon request. If a sale is tax exempt or tax reimbursable under the Internal Revenue Code, the Contractor's prices must not include the Federal Excise Tax.

1.5.5 Invoices – Deleted Not Applicable

1.6 Commodity Requirements

1.6.1 Customer Service

Orders can be placed with HemoCue Customer Service Department by calling 1-800-323-1674 or fax at 1-800-333-7046 from 6:00 AM to 5:00 PM Pacific Standard Time, Monday through Friday.

1.6.2 Research and Development

HemoCue is a wholly owned subsidiary of Quest Diagnostics, Inc. As such, HemoCue has a corporate goal to innovate and rapidly deploy tests and techniques.

1.6.3 Quality Assurance Program

HemoCue, Inc. is fully compliant with the requirements of 21 CFR Part 820 and is registered as an Importer and Initial Distributor. The HemoCue, Inc., Quality Policy and Quality manual are available upon request.

1.6.4 Warranty for Deliverable(s)

Within 5 day the Deliverable (s) must be fixed, with 3 Days of notification, the Contractor must adjust, repair or replace all product that is defective or not performing in compliance with the Contract. The Contractor must assume all replacement costs including transportation and delivery fees, if any.

HemoCue, Inc.'s will repair instruments within one week fo receipt, assuming parts and instructs are available for repair.

Covered Events:

Product failure in the course of operating instruments in accordance with the Operating/Reference Manual.

Warranty Includes:

A. Part and Labor/ B. Loaner instrument / c. If determined that a repair under warranty is not feasible, the instrument will be replaced with a new instrument, providing new instruments are still available from HemoCue Inc./ D. All to/from shipping of units will be borne by HemoCue, Inc. Shipping to ground service.

Warranty Excludes:

A. Repair of failures resulting from mishandling or abuse. HemoCue reserves the right to replace or repair any part which is found to be defective. / B. Cleaning, normal wear and tear. / C. Consumable items such as microcuvettes. D. Damage sustained in transit.

Other:
Warranty service may only be provided by HemoCue., Inc. or its authorized representatives. Warranty is not transferrable.

1.6.5 Special Incentives- Deleted Not Applicable

1.6.6 Energy Efficiency- Deleted Not Applicable

1.6.7 Environmental Requirements- Deleted Not Applicable

1.6.8 Recycled Content and Recyclability- Deleted Not Applicable

1.6.9 Materials Identification and Tracking

(a) **Hazardous Chemical Identification**. Material Safety Data Sheets must be submitted in accordance with the federal Emergency Planning and Community Right-to-Know Act, 42 USC 11001 *et seq.*, as amended. This list must be updated whenever any other chemical to be delivered is hazardous.

Chemical (if none, enter 'None')	Identification Number
Sodium Azide	26628-22-8

(b) **Mercury Content**. The Contractor's product does not contain mercury.

(c) **Brominated Flame Retardants**. The Contractor's product does not contain Brominated Flame Retardants.

(d) **Environmental Permits and Requirements**. The Contractor must immediately notify DTMB-Purchasing Operations of the receipt of any EPA, State, or local agency communication indicating that any of the Contractor's facilities are in violation of applicable environmental laws.

1.7 Extended Purchasing- Deleted Not Applicable

1.7.1 MiDEAL – Deleted Not Applicable

1.7.2 State Employee Purchases- Deleted Not Applicable

Article 2 – Terms and Conditions

2.1 Contract Term

2.1.1 Contract Term

The Contract term begins November 11, 2011 and expires November 1, 2016. All outstanding Purchase Orders will expire upon the termination of this Contract for any of the reasons listed in Section 2.16, Termination by the State, unless otherwise agreed to in writing by DTMB-Purchasing Operations. Absent an early termination, Purchase Orders issued, but not expired, by the end of the Contract's term will remain in effect until the next September 30.

2.1.2 Options to Renew

This Contract may be renewed for up to two additional one year period(s). Renewal must be by mutual written agreement of the parties, not less than 30 days before expiration of this Contract.

2.2 Payments and Taxes

2.2.1 Fixed Prices for Deliverable(s)

Prices are fixed for all Deliverable(s).

2.2.2 Payment Deadlines

Undisputed invoices will be due and payable by the State, in accordance with the State's standard payment procedure as specified in 1984 PA 279, MCL 17.51 *et seq.*, within 45 days after receipt.

2.2.3 Invoicing and Payment – In General – Deleted Not Applicable

2.2.4 Pro-ration - Deleted Not Applicable

2.2.5 Final Payment and Waivers

The Contractor's acceptance of final payment by the State constitutes a waiver of all claims by the Contractor against the State for payment under this Contract, other than those claims previously filed in writing on a timely basis and still disputed. For other claims, final payment by the State will not constitute a waiver by either party of any rights as to the other party's continuing obligations, nor will it constitute a waiver of any claims under this Contract, including claims for Deliverable(s) not reasonably known to be defective or substandard.

2.2.6 Electronic Payment Requirement

As required by MCL 18.1283a, the Contractor must electronically register with the State at http://www.michigan.gov/cpexpress to receive electronic fund transfer (EFT) payments.

2.2.7 Employment Taxes

The Contractor must collect and pay all applicable federal, state, and local employment taxes.

2.2.8 Sales and Use Taxes

The Contractor must register and remit sales and use taxes on taxable sales of tangible personal property or services delivered into the State. If the Contractor lacks sufficient presence in Michigan to be required to register and pay taxes, it must do so on a voluntary basis. The requirement to register and remit sales and use taxes extends to (a) all members of a "controlled group of corporations" as defined in § 1563(a) of the Internal Revenue Code, 26 USC 1563(a), and applicable regulations; and (b) all organizations under common control that make sales at retail for delivery into the State. Any United States Department of Treasury regulation that references "two or more trades or businesses under common control" includes

organizations such as sole proprietorships, partnerships (as defined in § 7701(a)(2) of the Internal Revenue Code, 26 USC 7701(a)(2)), trusts, estates, corporations, or limited liability companies.

2.3 Contract Administration

2.3.1 Issuing Office

This Contract is issued by DTMB-Purchasing Operations on behalf of the Michigan Department of Community Health (State). **DTMB-Purchasing Operations is the only entity authorized to modify the terms and conditions of this Contract, including the prices and specifications.** The Contract Administrator within DTMB-Purchasing Operations for this Contract is:

Kristen Robel
Purchasing Operations
Department of Technology, Management and Budget
Mason Bldg, 2nd Floor
PO Box 30026
Lansing, MI 48909
RobelK@michigan.gov
Phone: (517) 373-7396
Fax: (517) 335-0046

2.3.2 Contract Compliance Inspector

The Contract Compliance Inspector, named below, will monitor and coordinate Contract activities on a day-to-day basis. However, monitoring of this Contract implies **no authority to modify the terms and conditions of this Contract, including the prices and specifications.**

Penny Saites
Grants and Purchasing Section
Department of Community Health
Lewis Cass Building, 4th Floor
320 South Walnut Street, Lansing, Michigan 48913
SaitesP@michigan.gov
Phone: (517) 335-5096
Fax: (517) 241-4845

2.3.3 Project Manager

The Project Manager, named below, will oversee the project. However, management of the project implies **no authority to modify the terms and conditions of this Contract, including the prices and specifications.**

Cheryl Bernard, Public Health consultant
Department of Community Health/WIC Division
Lewis Cass Building, 6th Floor
320 South Walnut Street, Lansing, Michigan 48913
BernardC@michigan.gov
Phone: (517) 335-9561
Fax: (517) 335-8835

2.3.4 Contract Changes

(a) If the State requests or directs the Contractor to provide any Deliverable(s) that the Contractor believes are outside the scope of the Contractor's responsibilities under the Contract, the Contractor must notify the State before performing the requested

activities. If the Contractor fails to notify the State, any activities performed will be considered in-scope and not entitled to additional compensation or time. If the Contractor begins work outside the scope of this Contract and then ceases performing that work, the Contractor must, at the request of the State, retract any out-of-scope work that would adversely affect the Contract.

(b) The State or the Contractor may propose changes to the Contract. If the Contractor or the State requests a change to the Deliverable(s) or if the State requests additional Deliverable(s), the Contractor must provide a detailed outline of all work to be done, including tasks, timeframes, listing of key personnel assigned, estimated hours for each individual per Deliverable, and a complete and detailed cost justification. If the parties agree on the proposed change, DTMB-Purchasing Operations will prepare and issue a notice that describes the change, its effects on the Deliverable(s), and any affected components of this Contract (Contract Change Notice).

(c) No proposed change may be performed until DTMB-Purchasing Operations issues a duly executed Contract Change Notice for the proposed change.

2.3.5 Price Changes

If allowed by Section 1.5.3, Price Term, the State and the Contractor will complete a pricing review (Review) every 1095 days (or three years), and on during the option years following the Effective Date, to allow for changes based on actual costs incurred. Requested changes may include increases or decreases in price and must be accompanied by supporting information indicating market support of proposed modifications (such as the CPI and PPI, US City Average, as published by the US Department of Labor, Bureau of Labor Statistics).

(a) The State may request a Review upon 30 days written notice that specifies what Deliverable is being reviewed. At the Review, each party may present supporting information including information created by, presented, or received from third parties.

(b) Following the presentation of supporting information, both parties will have 30 days to review the supporting information and prepare any written response.

(c) In the event the Review reveals no need for modifications of any type, pricing will remain unchanged unless mutually agreed to by the parties. However, if the Review reveals that changes may be recommended, both parties will negotiate in good faith for 30 days unless extended by mutual agreement of the parties.

(d) If the supporting information reveals a reduction in prices is necessary and Contractor agrees to reduce rates accordingly, then the State may elect to exercise the next one year option, if available.

(e) If the supporting information reveals a reduction in prices is necessary and the parties are unable to reach agreement, then the State may eliminate all remaining Contract renewal options.

(f) Any changes based on the Review must be implemented through the issuance of a Contract Change Notice.

2.3.6 Notices

All notices and other communications required or permitted under this Contract must be in writing and will be considered given when delivered personally, by fax (if provided) or by e-mail (if provided), or by registered mail, return receipt requested, addressed as follows (or any other address that is specified in writing by either party):

If to State:

State of Michigan
DTMB-Purchasing Operations
Attention: Kristen Robel
PO Box 30026
530 West Allegan
Lansing, MI 48909
RobelK@michigan.gov
Fax: (517) 335-0046

If to Contractor:
HemoCue, Inc.
Attn: April Chim, Assistant Controller
11331 Valley View Street
Cypress, CA 90630
Phone: 562-668-5685
April.S.Chim@hemocue.com

Delivery by a nationally recognized overnight express courier will be treated as personal delivery.

2.3.7 Covenant of Good Faith

Each party must act reasonably and in good faith. Unless otherwise provided in this Contract, the parties will not unreasonably delay, condition or withhold their consent, decision, or approval any time it is requested or reasonably required in order for the other party to perform its responsibilities under the Contract.

2.3.8 Assignments

(a) Neither party may assign this Contract, or assign or delegate any of its duties or obligations under the Contract, to another party (whether by operation of law or otherwise), without the prior approval of the other party. The State may, however, assign this Contract to any other State agency, department, or division without the prior approval of the Contractor.

(b) If the Contractor intends to assign this Contract or any of the Contractor's rights or duties under the Contract, the Contractor must notify the State and provide adequate information about the assignee at least 90 days before the proposed assignment or as otherwise provided by law or court order. The State may withhold approval from proposed assignments, subcontracts, or novations if the State determines, in its sole discretion, that the transfer of responsibility would decrease the State's likelihood of receiving performance on this Contract or the State's ability to recover damages.

(c) If the State permits an assignment of the Contractor's right to receive payments, the Contractor is not relieved of its responsibility to perform any of its contractual duties. All payments must continue to be made to one entity.

2.3.9 Equipment – Deleted Not Applicable

2.3.10 Facilities - Deleted Not Applicable

2.4 Contract Management

2.4.1 Contractor Personnel Qualifications

All persons assigned by the Contractor to perform work must be employees of the Contractor or its majority-owned subsidiaries, and must be fully qualified to perform the work assigned to them.

2.4.2 Contractor Key Personnel

(a) The key personnel for this Contract is Michael Street. Michael can be reached by phone at 1-562-668-5714, fax at 562-240-6624 or email at Michael.R.Streett@hemocue.com.

(b) The Contractor must dedicate Key Personnel to perform work for the duration of this Contract as provided in Section 1.3.3, Staff, Duties, and Responsibilities.

2.4.3 Removal or Reassignment of Personnel at the State's Request

The State may require the Contractor to remove or reassign personnel if the State has legitimate, good-faith reasons articulated in a notice to the Contractor. Replacement personnel must be fully qualified for the position. If the State exercises this right, and the Contractor cannot immediately replace the removed personnel, the State agrees to an equitable adjustment in schedule or other terms that may be affected.

2.4.4 Contractor Personnel Location – Deleted Not Applicable

2.4.5 Contractor Identification

The Contractor's employees must be clearly identifiable while on State property, and must clearly identify themselves and the company they work for whenever making contact with State personnel by telephone or other means.

2.4.6 Cooperation with Third Parties

The Contractor must cooperate with the State and its agents and other contractors, including the State's quality assurance personnel. The Contractor must provide reasonable access to its personnel, systems, and facilities related to this Contract to the extent that access will not interfere with or jeopardize the safety or operation of the systems or facilities.

2.4.7 Relationship of the Parties

The relationship between the State and Contractor is that of client and independent contractor. No agent, employee, or servant of the Contractor, is an employee, agent or servant of the State. The Contractor will be solely and entirely responsible for its acts and the acts of its agents, employees, and servants during the performance of this Contract.

2.4.8 Contractor Return of State Equipment/Resources – Deleted Not Applicable

2.4.9 Background Checks – Deleted Not Applicable

2.4.10 Compliance With State Policies – Deleted Not Applicable

2.5 Subcontracting by Contractor – Deleted Not Applicable

2.5.1 Contractor Responsible – Deleted Not Applicable

2.5.2 State Approval of Subcontractor – Deleted Not Applicable

2.5.3 Subcontract Requirements– Deleted Not Applicable

2.5.4 Competitive Selection– Deleted Not Applicable

2.6 Reserved

2.7 Performance

2.7.1 Time of Performance

(a) The Contractor must immediately notify the State upon becoming aware of any circumstances that may reasonably be expected to jeopardize the completion of any Deliverable(s) by the scheduled due dates in the latest State-approved delivery schedule and must inform the State of the projected actual delivery date.

(b) If the Contractor believes that a delay in performance by the State has caused or will cause the Contractor to be unable to perform its obligations according to specified Contract time periods, the Contractor must immediately notify the State and, to the extent practicable, continue to perform its obligations according to the Contract time periods. The Contractor will not be in default for a delay in performance to the extent the delay is caused by the State.

2.7.2 Service Level Agreements - Deleted, Not Applicable

2.7.3 Liquidated Damages – Deleted Not Applicable

2.7.4 Excusable Failure

Neither party will be liable for any default, damage or delay in the performance of its obligations that is caused by government regulations or requirements, power failure, electrical surges or current fluctuations, war, forces of nature or acts of God, delays or failures of transportation, equipment shortages, suppliers' failures, acts or omissions of common carriers, fire, riots, civil disorders, labor disputes, embargoes, injunctions (provided the injunction was not issued as a result of any fault or negligence of the party seeking to have its default or delay excused), or any other cause beyond the reasonable control of a party; provided the non-performing party are without fault in causing the default or delay, and the default or delay could not have been prevented by reasonable precautions and cannot reasonably be circumvented by the non-performing party through the use of alternate sources, workaround plans, or other means, including disaster recovery plans.

If a party does not perform its contractual obligations for any of the reasons listed, the non-performing party will be excused from any further performance of its affected obligation(s) for as long as the circumstances prevail. The non-performing party must promptly notify the other party immediately after the excusable failure occurs, and when it abates or ends. Both parties must use commercially reasonable efforts to resume performance.

If any of the reasons listed substantially prevent, hinder, or delay the Contractor's performance of the Deliverable(s) for more than 10 Days, and the State reasonably determines that performance is not likely to be resumed within a period of time that is satisfactory to the State, the State may: (a) procure the affected Deliverable(s) from an alternate source without liability for payment so long as the delay in performance continues; or (b) terminate any portion of this Contract so affected and equitably adjust charges payable to the Contractor to reflect those Deliverable(s) that are terminated. The State must pay for all Deliverable(s) for which Final Acceptance has been granted before the termination date.

The Contractor will not have the right to any additional payments from the State as a result of any Excusable Failure or to payments for Deliverable(s) not provided as a result of the Excusable Failure.

2.8 Acceptance of Deliverable(s)

2.8.1 Quality Assurance

By tendering any Deliverable to the State, the Contractor certifies to the State that (a) it has performed reasonable quality assurance activities; (b) it has performed any reasonable testing; and (c) it has corrected all material deficiencies discovered during the quality assurance activities and testing. To the extent that testing occurs at State Locations, the State is entitled to observe and otherwise participate in the testing.

2.8.2 Delivery Responsibilities

Unless otherwise specified by the State in Section 1.4.5, Delivery Term, the following are applicable to all deliveries:

(a) The Contractor is responsible for delivering the Deliverable(s) by the applicable delivery date to the location(s) specified in the individual Purchase Order.
(b) The Contractor must ship the Deliverable(s) "F.O.B. Destination."
(c) The State will examine all packages at the time of delivery. The quantity of packages delivered must be recorded and any obvious visible or suspected damage must be noted at the time of delivery using the shipper's delivery document(s) and appropriate procedures to record the damage.

2.8.3 Process for Acceptance of Deliverable(s)

The State's review period for acceptance of the Deliverable(s) is governed by the applicable Statement of Work, and if the Statement of Work does not specify the State's review period, it is by default 30 Days for a Deliverable (State Review Period). The State will notify the Contractor by the end of the State Review Period that either:

(a) the Deliverable is accepted in the form delivered by the Contractor;
(b) the Deliverable is accepted, but noted deficiencies must be corrected; or
(c) the Deliverable is rejected along with notation of any deficiencies that must be corrected before acceptance of the Deliverable.

If the State delivers to the Contractor a notice of deficiencies, the Contractor will correct the described deficiencies and within 30 Days resubmit the Deliverable(s) with an explanation that demonstrates all corrections have been made to the original Deliverable(s). The Contractor's correction efforts will be made at no additional charge. Upon receipt of a corrected Deliverable from the Contractor, the State will have a reasonable additional period of time, not to exceed 30 Days, to accept the corrected Deliverable.

2.8.4 Acceptance of Deliverable(s)

(a) The State's obligation to comply with any State Review Period is conditioned on the timely delivery of the Deliverable(s). The State Review Period will begin on the first Business Day following the State's receipt of the Deliverable(s).
(b) The State may inspect the Deliverable to confirm that all components have been delivered without material deficiencies. If the State determines that the Deliverable or one of its components has material deficiencies, the State may reject the Deliverable without performing any further inspection or testing.
(c) The State will only approve a Deliverable after confirming that it conforms to and performs according to its specifications without material deficiency. The State may, in its discretion, conditionally approve a Deliverable that contains material deficiencies if the State elects to permit the Contractor to correct those deficiencies post-approval. The Contractor remains responsible for working diligently to correct, within a reasonable time at the Contractor's expense, all deficiencies in the Deliverable that remain outstanding at the time of State approval.

(d) If, after three opportunities the Contractor is unable to correct all deficiencies, the State may: (i) demand that the Contractor cure the failure and give the Contractor additional time to do so at the sole expense of the Contractor; (ii) keep this Contract in force and perform, either itself or through other parties, whatever the Contractor has failed to do, and recover the difference between the cost to cure the deficiency and the Contract price plus an additional amount equal to 10% of the State's cost to cure the deficiency; or (iii) fully or partially terminate this Contract for default by giving notice to the Contractor. Notwithstanding the foregoing, the State cannot use, as a basis for exercising its termination rights under this Section, deficiencies discovered in a repeat State Review Period that could reasonably have been discovered during a prior State Review Period.

(e) The State, at any time and in its reasonable discretion, may reject the Deliverable without notation of all deficiencies if the acceptance process reveals deficiencies in a sufficient quantity or of a sufficient severity that renders continuing the process unproductive or unworkable.

2.8.5 Process for Approval of Written Deliverable(s) - Deleted Not Applicable

2.8.6 Process for Approval of Services - Deleted Not Applicable

2.8.7 Final Acceptance

Unless otherwise stated in the Statement of Work, "Final Acceptance" of a Deliverable occurs when that Deliverable has been accepted by the State following the applicable State Review Period.

2.9 Ownership - Deleted Not Applicable

2.10 State Standards - Deleted Not Applicable

2.11 Confidentiality

2.11.1 Confidential Information

As used in this Section, "Confidential Information" means all information of the parties, except information that is:

(a) disclosable under the Michigan Freedom Of Information Act (FOIA);
(b) now available or becomes available to the public without breach of this Contract;
(c) released in writing by the disclosing party;
(d) obtained from a third party or parties having no obligation of confidentiality with respect to such information;
(e) publicly disclosed pursuant to federal or state law; or
(f) independently developed by the receiving party without reference to Confidential Information of the furnishing party.

2.11.2 Protection and Destruction of Confidential Information

(a) Each party must use the same care to prevent unauthorized disclosure of Confidential Information as it uses to prevent disclosure of its own information of a similar nature, but in no event less than a reasonable degree of care. Neither the Contractor nor the State will: (i) make any use of the Confidential Information of the other except as contemplated by this Contract; (ii) acquire any interest or license in or assert any lien against the Confidential Information of the other; or (iii) if requested to do so, refuse for any reason to promptly return the other party's Confidential Information.

(b) Each party will limit disclosure of the other party's Confidential Information to employees and agents who must have access to fulfill the purposes of this Contract.
(c) Upon termination of the Contract, Contractor must promptly return the State's Confidential Information or certify to the State that Contractor has destroyed all of the State's Confidential Information.

2.11.3 Exclusions

The provisions of Section 2.11, Confidentiality, will not apply where the receiving party is required by law to disclose the other party's Confidential Information, provided that the receiving party: (i) promptly provides the furnishing party with notice of the legal request; and (ii) assists the furnishing party in resisting or limiting the scope of the disclosure as reasonably requested by the furnishing party.

2.11.4 No Obligation to Disclose

Nothing contained in Section 2.11, Confidentiality, will be construed as obligating a party to disclose any particular Confidential Information to the other party.

2.11.5 Security Breach Notification

If Contractor breaches this Section, it must (i) promptly cure any deficiencies in Contractor's internal security controls; and (ii) comply with any applicable federal and state laws and regulations pertaining to unauthorized disclosures. Contractor and the State will cooperate to mitigate, to the extent practicable, the effects of any breach, intrusion, or unauthorized access, use, or disclosure. Contractor must notify the State of any unauthorized use or disclosure of Confidential Information, whether suspected or actual, within 10 days of becoming aware of the use or disclosure or a shorter time period as is reasonable under the circumstances. The State may require Contractor to purchase credit monitoring services for any individuals affected by the breach.

2.12 Records and Inspections

2.12.1 Inspection of Work Performed

The State's authorized representatives, at reasonable times and with 10 days prior notice, have the right to enter the Contractor's premises or any other places where work is being performed in relation to this Contract. The representatives may inspect, monitor, or evaluate the work being performed, to the extent the access will not reasonably interfere with or jeopardize the safety or operation of Contractor's systems or facilities. The Contractor must provide reasonable assistance for the State's representatives during inspections.

2.12.2 Retention of Records

(a) The Contractor must retain all financial and accounting records related to this Contract for a period of seven years after the Contractor performs any work under this Contract (Audit Period).
(b) If an audit, litigation, or other action involving the Contractor's records is initiated before the end of the Audit Period, the Contractor must retain the records until all issues arising out of the audit, litigation, or other action are resolved or until the end of the Audit Period, whichever is later.

2.12.3 Examination of Records

The State, upon 10 days notice to the Contractor, may examine and copy any of the Contractor's records that relate to this Contract. The State does not have the right to review any information deemed confidential by the Contractor if access would require the information to become publicly available. This requirement also applies to the records of any parent, affiliate, or subsidiary organization of the Contractor.

2.12.4 Audit Resolution

If necessary, the Contractor and the State will meet to review any audit report promptly after its issuance. The Contractor must respond to each report in writing within 30 days after receiving the report, unless the report specifies a shorter response time. The Contractor and the State must develop, agree upon, and monitor an action plan to promptly address and resolve any deficiencies, concerns, or recommendations in the report.

2.12.5 Errors

(a) If an audit reveals any financial errors in the records provided to the State, the amount in error must be reflected as a credit or debit on the next invoice and subsequent invoices until the amount is paid or refunded in full. However, a credit or debit may not be carried forward for more than four invoices or beyond the termination of the Contract. If a balance remains after four invoices, the remaining amount will be due as a payment or refund within 45 days of the last invoice on which the balance appeared or upon termination of the Contract, whichever is earlier.

(b) In addition to other available remedies, if the difference between the State's actual payment and the correct invoice amount, as determined by an audit, is greater than 10%, the Contractor must pay all reasonable audit costs.

2.13 Warranties

2.13.1 Warranties and Representations

The Contractor represents and warrants:

(a) It is capable of fulfilling and will fulfill all of its obligations under this Contract. The performance of all obligations under this Contract must be provided in a timely, professional, and workmanlike manner and must meet the performance and operational standards required under this Contract.

(b) The Contract signatory has the authority to enter into this Contract on behalf of the Contractor.

(c) It is qualified and registered to transact business in all locations where required.

(d) Neither the Contractor nor any affiliates, nor any employee of either, has, will have, or will acquire, any interest that would conflict in any manner with the Contractor's performance of its duties and responsibilities to the State or otherwise create an appearance of impropriety with respect to the award or performance of this Contract. The Contractor must notify the State about the nature of any conflict or appearance of impropriety within two days of learning about it.

(e) Neither the Contractor nor any affiliates, nor any employee of either, has accepted or will accept anything of value based on an understanding that the actions of the Contractor, its affiliates, or its employees on behalf of the State would be influenced. The Contractor must not attempt to influence any State employee by the direct or indirect offer of anything of value.

(f) Neither the Contractor nor any affiliates, nor any employee of either, has paid or agreed to pay any person, other than bona fide employees and consultants working solely for the Contractor or the affiliate, any fee, commission, percentage, brokerage fee, gift, or any other consideration, contingent upon or resulting from the award or making of this Contract.

(g) The Contractor arrived at its proposed prices independently, without communication or agreement with any other Contractor for the purpose of restricting competition. The Contractor did not knowingly disclose its quoted prices for this Contract to any other Contractor before the award of the Contract. The Contractor made no attempt to induce any other person or entity to submit or not submit a proposal for the purpose of restricting competition.

(h) All financial statements, reports, and other information furnished by the Contractor to the State in connection with the award of this Contract fairly and accurately represent the Contractor's business, properties, financial condition, and results of operations as of the respective dates covered by the financial statements, reports, or other information. There has been no material adverse change in the Contractor's business, properties, financial condition, or results of operation.

(i) All written information furnished to the State by or for the Contractor in connection with the award of this Contract is true, accurate, and complete, and contains no false statement of material fact nor omits any material fact that would make the submitted information misleading.

(j) It will immediately notify DTMB-Purchasing Operations if any of the certifications, representations, or disclosures made in the Contractor's original bid response change after this Contract is awarded.

2.13.2 Warranty of Merchantability

The Deliverable(s) provided by the Contractor must be merchantable.

2.13.3 Warranty of Fitness for a Particular Purpose

The Deliverable(s) provided by the Contractor must be fit for the purpose(s) identified in this Contract.

2.13.4 Warranty of Title

The Contractor must convey good title to any Deliverable(s) provided to the State. All Deliverable(s) provided by the Contractor must be delivered free from any security interest, lien, or encumbrance of which the State, at the time of contracting, has no knowledge. Deliverable(s) provided by the Contractor must be delivered free of any rightful claim of infringement by any third person.

2.13.5 Equipment Warranty – Deleted Not Applicable

2.13.6 New Deliverable(s)- Deleted Not Applicable

2.13.7 Prohibited Products

Shipping of salvage, distressed, outdated, or discontinued goods to any State agency will be considered a material default by the Contractor. The brand and product number offered for all items will remain consistent for the term of the Contract, unless DTMB-Purchasing Operations has approved a change order under Section 2.3.4, Contract Changes.

2.13.8 Consequences For Breach

In addition to any remedies available in law, if the Contractor breaches any of the warranties contained in Section 2.13, Warranties, the breach may be considered a material default.

2.14 Insurance

2.14.1 Liability Insurance

For the purpose of this Section, "State" includes its departments, divisions, agencies, offices, commissions, officers, employees, and agents.

(a) The following apply to all insurance requirements:

(i) The State, in its sole discretion, may approve the use of a fully-funded self-insurance program in place of any specified insurance identified in this Section.

(ii) Where specific coverage limits are listed in this Section, they represent the minimum acceptable limits. If the Contractor's policy contains higher limits, the State is entitled to coverage to the extent of the higher limits. The minimum limits of coverage

specified are not intended, and may not be construed to limit any liability or indemnity of the Contractor to any indemnified party or other persons.

(iii) If the Contractor fails to pay any premium for a required insurance policy, or if any insurer cancels or significantly reduces any required insurance without the State's approval, the State may, after giving the Contractor at least 30 days notice, pay the premium or procure similar insurance coverage from another company or companies. The State may deduct any part of the cost from any payment due the Contractor, or require the Contractor to pay that cost upon demand.

(iv) In the event the State approves the representation of the State by the insurer's attorney, the attorney may be required to be designated as a Special Assistant Attorney General by the Michigan Attorney General.

(b) The Contractor must:

(i) provide proof that it has obtained the minimum levels of insurance coverage indicated or required by law, whichever is greater. The insurance must protect the State from claims that are alleged or may arise or result from the Contractor's performance, including any person directly or indirectly employed by the Contractor, or any person for whose acts the Contractor may be liable.

(ii) waive all rights against the State for the recovery of damages that are covered by the insurance policies the Contractor is required to maintain under this Section. The Contractor's failure to obtain and maintain the required insurance will not limit this waiver.

(iii) ensure that all insurance coverage provided relative to this Contract is primary and non-contributing to any comparable liability insurance (including self-insurance) carried by the State.

(iv) obtain insurance, unless the State approves otherwise, from any insurer that has an A.M. Best rating of "A" or better and a financial size of VII or better, or if those ratings are not available, a comparable rating from an insurance rating agency approved by the State. All policies of insurance must be issued by companies that have been approved to do business in the State.

(v) maintain all required insurance coverage throughout the term of this Contract and any extensions. However, in the case of claims-made Commercial General Liability policies, the Contractor must secure tail coverage for at least three years following the termination of this Contract.

(vi) pay all deductibles.

(vii) pay for and provide the type and amount of insurance checked ☑ below:

☑ **(A) Commercial General Liability Insurance**

Minimal Limits:

$2,000,000 General Aggregate Limit other than Products/Completed Operations;
$2,000,000 Products/Completed Operations Aggregate Limit;
$1,000,000 Personal & Advertising Injury Limit; and
$1,000,000 Each Occurrence Limit.

Deductable maximum:

$50,000 Each Occurrence

Additional Requirements:

The Contractor must list the State of Michigan, its departments, divisions, agencies, offices, commissions, officers, employees, and agents as additional insureds on the Commercial General Liability certificate. The Contractor also agrees to provide evidence that insurance policies contain a waiver of subrogation by the insurance company.

☐ **(B) Umbrella or Excess Liability Insurance**

Minimal Limits:

$10,000,000 General Aggregate

Additional Requirements:

Umbrella or Excess Liability limits must at least apply to the insurance required in (A), General Commercial Liability. The Contractor must list the State of Michigan, its departments, divisions, agencies, offices, commissions, officers, employees, and agents as additional insureds on the certificate. The Contractor also agrees to provide evidence that insurance policies contain a waiver of subrogation by the insurance company.

☑ **(C) Motor Vehicle Insurance**

Minimal Limits:

If a motor vehicle is used in relation to the Contractor's performance, the Contractor must have vehicle liability insurance on the motor vehicle for bodily injury and property damage as required by law.

☐ **(D) Hired and Non-Owned Motor Vehicle Coverage**

Minimal Limits:

$1,000,000 Per Accident

Additional Requirements:

The Contractor must list the State of Michigan, its departments, divisions, agencies, offices, commissions, officers, employees, and agents as additional insureds on the vehicle liability certificate. The Contractor must also provide evidence that insurance policies contain a waiver of subrogation by the insurance company.

☑ **(E) Workers' Compensation Insurance**

Minimal Limits:

The Contractor must provide Workers' Compensation coverage according to applicable laws governing work activities in the state of the Contractor's domicile. If the applicable coverage is provided by a self-insurer, the Contractor must provide proof of an approved self-insured authority by the jurisdiction of domicile.

For employees working outside of the state of the Contractor's domicile, the Contractor must provide certificates of insurance proving mandated coverage levels for the jurisdictions where the employees' activities occur.

Additional Requirements:

The Contractor must provide the applicable certificates of insurance and a list of states where the coverage is applicable. Contractor must provide proof that the Workers' Compensation insurance policies contain a waiver of subrogation by the insurance company, except where such a provision is prohibited or limited by the laws of the jurisdiction in which the work is to be performed.

☑ **(F) Employers Liability Insurance**

Minimal Limits:

$100,000 Each Accident;
$100,000 Each Employee by Disease
$500,000 Aggregate Disease

Additional Requirements:

The Contractor must list the State of Michigan, its departments, divisions, agencies, offices, commissions, officers, employees, and agents as additional insureds on the certificate.

2.14.2 Subcontractor Insurance Coverage – Deleted Not Applicable

2.14.3 Certificates of Insurance and Other Requirements

Before this Contract is signed, and not less than 20 days before the insurance expiration date every year thereafter, the Contractor must provide evidence that the State and its agents, officers, and employees are listed as additional insureds under each commercial general liability and commercial automobile liability policy. The Contractor must provide DTMB-Purchasing Operations with all applicable certificates of insurance verifying insurance coverage or providing satisfactory evidence of self-insurance as required in Section 2.14.1, Liability Insurance. Each certificate must be on the standard "accord" form or equivalent and MUST CONTAIN THE APPLICABLE CONTRACT OR PURCHASE ORDER NUMBER. Each certificate must be prepared and submitted by the insurer and must contain a provision indicating that the coverage afforded will not be cancelled, materially changed, or not renewed without 30 days prior notice, except for 10 days for nonpayment of premium, to the Director of DTMB-Purchasing Operations. The notice to the Director of DTMB-Purchasing Operations must include the applicable Contract or Purchase Order number.

2.15 Indemnification

2.15.1 General Indemnification

To the extent permitted by law, the Contractor must indemnify, defend, and hold the State harmless from liability, including all claims and losses, and all related costs and expenses (including reasonable attorneys' fees and costs of investigation, litigation, settlement, judgments, interest and penalties), accruing or resulting to any person, firm, or corporation that may be injured or damaged by the Contractor in the performance of this Contract and that are attributable to the negligence or tortious acts of the Contractor or by anyone else for whose acts any of them may be liable.

2.15.2 Code Indemnification - Deleted Not Applicable

2.15.3 Employee Indemnification

In any claims against the State, its departments, agencies, commissions, officers, employees, and agents, by any employee of the Contractor, the indemnification obligation will not be limited in any way by the amount or type of damages, compensation, or benefits payable by or for the Contractor under worker's disability compensation acts, disability benefit acts, or other employee benefit acts. This indemnification clause is intended to be comprehensive. Any overlap in provisions, or the fact that greater specificity is provided as to some categories of risk, is not intended to limit the scope of indemnification under any other provisions.

2.15.4 Patent/Copyright Infringement Indemnification

(a) To the extent permitted by law, the Contractor must indemnify and hold the State harmless from liability, including all claims and losses, and all related costs and expenses (including reasonable attorneys' fees and costs of investigation, litigation, settlement, judgments, interest, and penalties) resulting from any action threatened or brought against the State to the extent that the action is based on a claim that any piece of equipment, software, commodity, or service supplied by the Contractor, or its operation, use, or reproduction, infringes any United States patent, copyright, trademark or trade secret of any person or entity.

(b) If, in the State's or the Contractor's opinion, any piece of equipment, software, commodity or service supplied by the Contractor, or its operation, use, or

reproduction, is likely to become the subject of an infringement claim, the Contractor must, at its expense: (i) procure for the State the right to continue using the equipment, software, commodity or service or, if this option is not reasonably available to the Contractor; (ii) replace or modify to the State's satisfaction the same with equipment, software, commodity or service of equivalent function and performance so that it becomes non-infringing, or, if this option is not reasonably available to Contractor; (iii) accept its return by the State with appropriate credits to the State against the Contractor's charges and reimburse the State for any losses or costs incurred as a consequence of the State ceasing its use and returning it.

(c) Notwithstanding the foregoing, the Contractor has no obligation to indemnify or defend the State for, or to pay any costs, damages or attorneys' fees related to, any infringement claim based upon: (i) equipment, software, commodity or service developed based on written specifications of the State; (ii) use of the equipment, software, or commodity in a configuration other than implemented or approved by the Contractor, including any modification of the same by the State; or (iii) the combination, operation, or use of the equipment, software, or commodity with equipment, software, or commodities not supplied by the Contractor under this Contract.

2.15.5 Continuing Obligation

The Contractor's duty to indemnify under Section 2.15, Indemnification, continues in full force and effect, notwithstanding the expiration or early cancellation of the Contract, with respect to any claims based on facts or conditions that occurred before expiration or cancellation.

2.15.6 Indemnification Procedures

These procedures apply to all indemnity obligations:

(a) After the State receives notice of an action or proceeding involving a claim for which it will seek indemnification, the State must promptly notify the Contractor of the claim and take, or assist the Contractor in taking, any reasonable action to avoid a default judgment against the Contractor. Failure to notify the Contractor does not relieve the Contractor of its indemnification obligations except to the extent that the Contractor can prove damages attributable to the notification failure. Within 10 days following receipt of notice from the State relating to any claim, the Contractor must notify the State whether the Contractor agrees to assume control of the defense and settlement of that claim (a "Notice of Election"). After notifying the Contractor of a claim and before the State receives the Contractor's Notice of Election, the State is entitled to defend against the claim, at the Contractor's expense, and the Contractor will be responsible for any reasonable costs, including attorney fees, incurred by the State in defending against the claim during that period.

(b) If the Contractor delivers a Notice of Election relating to any claim: (i) the State is entitled to participate in the defense of the claim and to employ counsel at its own expense to assist in handling the claim and to monitor and advise the State about the status and progress of the defense; (ii) the Contractor must, at the request of the State, demonstrate the Contractor's financial ability to carry out its defense and indemnity obligations under this Contract; (iii) the Contractor must periodically advise the State about the status and progress of the defense and must obtain prior approval of the State before entering into any settlement of the claim or ceasing to defend against the claim; and (iv) to the extent that any principles of Michigan governmental or public law may be involved or challenged, the State has the right, at its own expense, to control the defense of that portion of the claim. The State may retain control of the defense and settlement of a claim by notifying the Contractor within 10 days after the State's receipt of the Contractor's information requested by the State under clause (ii) of this paragraph, if the State determines that the

Contractor has failed to demonstrate to the reasonable satisfaction of the State the Contractor's financial ability to carry out its defense and indemnity obligations under this Section. Any litigation activity on behalf of the State, or any of its subdivisions under this Section, must be coordinated with the Department of Attorney General. In the event the insurer's attorney represents the State under this Section, the insurer's attorney may be required to be designated as a Special Assistant Attorney General by the Attorney General of the State of Michigan.

(c) If the Contractor does not deliver a Notice of Election relating to any claim of which it is notified, the State may defend the claim in a manner it deems appropriate, at the cost and expense of the Contractor. If it is determined that the claim was one against which the Contractor was required to indemnify the State, upon request of the State, the Contractor must promptly reimburse the State for all reasonable costs and expenses.

2.15.7 Limitation of Liability

Neither the Contractor nor the State is liable to each other, regardless of the form of action, for consequential, incidental, indirect, or special damages. This limitation of liability does not apply to claims for infringement of United States patent, copyright, trademark or trade secrets; to claims for personal injury or damage to property caused by the gross negligence or willful misconduct of the Contractor; to claims covered by other specific provisions of this Contract calling for liquidated damages; or to court costs or attorneys' fees awarded by a court in addition to damages after litigation based on this Contract.

2.16 Termination by the State

2.16.1 Notice and Right to Cure

If the Contractor breaches the Contract, and the State, in its sole discretion, determines that the breach is curable, the State will provide the Contractor notice of the breach and a period of at least 30 days to cure the breach. The State does not need to provide notice or an opportunity to cure for successive or repeated breaches or if the State determines, in its sole discretion, that a breach poses a serious and imminent threat to the health or safety of any person or the imminent loss, damage, or destruction of any real or tangible personal property.

2.16.2 Termination for Cause

(a) The State may fully or partially terminate this Contract for cause by notifying the Contractor if the Contractor: (i) breaches any of its material duties or obligations (including a Chronic Failure to meet any SLA); or (ii) fails to cure a breach within the time period specified in a notice of breach provided by the State.

(b) The Contractor must pay all reasonable costs incurred by the State in terminating this Contract for cause, including administrative costs, attorneys' fees and court costs, and any additional costs the State incurs to procure the Deliverable(s) from other sources. Re-procurement costs are not consequential, indirect, or incidental damages, and cannot be excluded by any other terms otherwise included in this Contract, provided the costs are not in excess of 50% more than the prices for the Deliverable(s).

(c) If the State partially terminates this Contract for cause, any charges payable to the Contractor will be equitably adjusted to reflect those Deliverable(s) that are terminated. The State must pay for all Deliverable(s) for which Final Acceptance has been granted before the termination date. Any services or related provisions of this Contract that are terminated for cause must cease on the effective date of the termination.

(d) If the State terminates this Contract for cause and it is determined, for any reason, that the Contractor was not in breach of the Contract, the termination will be deemed

to have been a termination under Section 2.16.3, Termination for Convenience, effective as of the same date, and the rights and obligations of the parties will be limited to those provided in that Section.

2.16.3 Termination for Convenience

The State may fully or partially terminate this Contract for its convenience if the State determines that a termination is in the State's best interest. Reasons for the termination are within the sole discretion of the State and may include: (a) the State no longer needs the Deliverable(s) specified in this Contract; (b) a relocation of office, program changes, or changes in laws, rules, or regulations make the Deliverable(s) no longer practical or feasible for the State; (c) unacceptable prices for Contract changes; or (d) falsification or misrepresentation, by inclusion or non-inclusion, of information material to a response to any ITB issued by the State. The State may terminate this Contract for its convenience by giving Contractor notice at least 30 days before the date of termination. If the State chooses to terminate this Contract in part, any charges payable to the Contractor must be equitably adjusted to reflect those Deliverable(s) that are terminated.

2.16.4 Termination for Non-Appropriation

(a) If this Contract extends for more than one fiscal year, continuation of this Contract is subject to the appropriation or availability of funds. If sufficient funds to enable the State to continue payment are not appropriated or otherwise made available, the State must fully or partially terminate this Contract at the end of the last period for which funds have been appropriated or otherwise made available The State must give the Contractor notice at least 30 days before the date of termination, unless the State receives notice of the non-appropriation or unavailability less than 30 days before the end of the last period for which funds have been appropriated or otherwise made available.

(b) If funding for this Contract is reduced by law, or funds to pay the Contractor for the Deliverable(s) are not appropriated or are otherwise unavailable, the State may, upon 30 days notice to the Contractor, change the Deliverable(s) in the manner and for the periods of time the State may elect. The charges payable under this Contract will be equitably adjusted to reflect any Deliverable(s) not provided because of the reduction.

(c) If the State fully or partially terminates this Contract for non-appropriation, the State must pay the Contractor for all work-in-progress performed through the effective date of the termination to the extent funds are available.

2.16.5 Termination for Criminal Conviction

The State may terminate this Contract immediately and without further liability or penalty if the Contractor, an officer of the Contractor, or an owner of a 25% or greater share of the Contractor is convicted of a criminal offense related to a State, public, or private Contract or subcontract.

2.16.6 Termination for Approvals Rescinded

The State may terminate this Contract if any final administrative or judicial decision or adjudication disapproves a previously approved request for purchase of personal services under Constitution 1963, Article 11, § 5, and Civil Service Rule 7-1. In that case, the State will pay the Contractor for all work-in-progress performed through the effective date of the termination. This Contract may be fully or partially terminated and will be effective as of the date stated in the notice.

2.16.7 Rights and Obligations upon Termination

(a) If the State terminates this Contract for any reason, the Contractor must:

(i) stop all work as specified in the notice of termination;

(ii) take any action that may be necessary, or that the State may direct, to preserve and protect Deliverable(s) or other State property in the Contractor's possession;
(iii) return all materials and property provided directly or indirectly to the Contractor by any entity, agent, or employee of the State;
(iv) transfer title in and deliver to the State, unless otherwise directed, all Deliverable(s) intended to be transferred to the State at the termination of this Contract (which will be provided to the State on an "As-Is" basis except to the extent the State compensated the Contractor for warranty services related to the materials);
(v) to the maximum practical extent, take any action to mitigate and limit potential damages, including terminating or limiting subcontracts and outstanding orders for materials and supplies; and
(vi) take all appropriate action to secure and maintain State information confidentially in accordance with Section 2.11, Confidentiality.

(b) If the State terminates this Contract under Section 2.16.3, Termination for Convenience, the State must pay the Contractor all charges due for Deliverable(s) provided before the date of termination and, if applicable, as a separate item of payment, for work-in-progress, based on a percentage of completion determined by the State. All completed or partially completed Deliverable(s) prepared by the Contractor, at the option of the State, become the State's property, and the Contractor is entitled to receive equitable compensation for those Deliverable(s). Regardless of the basis for the termination, the State is not obligated to pay or otherwise compensate the Contractor for any lost expected future profits, costs, or expenses incurred with respect to Deliverable(s) not actually completed.

(c) If the State terminates this Contract for any reason, the State may assume, at its option, any subcontracts and agreements for Deliverable(s), and may pursue completion of the Deliverable(s) by replacement contract or as the State deems expedient.

2.16.8 Reservation of Rights

In the event of any full or partial termination of this Contract, each party reserves all rights or remedies otherwise available to the party.

2.16.9 Contractor Transition Responsibilities

If this Contract terminates under Section 2.16, Termination by the State, the Contractor must make reasonable efforts to transition the performance of the work, including all applicable equipment, services, software, and leases, to the State or a third party designated by the State within a reasonable period of time that does not exceed 90 days from the date of termination. The Contractor must provide any required reports and documentation.

2.16.10 Transition Payments

If the transition responsibilities outlined in Section 2.16.9, Contractor Transition Responsibilities, arise based on a termination of this Contract, reimbursement will be governed by the provisions of Section 2.16, Termination by the State. If the transition results from expiration, the Contractor will be reimbursed for all reasonable transition costs (i.e., costs incurred after the expiration within the time period in Section 2.16.9 that result from transition operations) at the Contract rates. The Contractor must prepare an accurate accounting from which the State and the Contractor may reconcile all outstanding accounts.

2.17 Termination by the Contractor

2.17.1 Termination

If the State breaches this Contract and the Contractor, in its sole discretion, determines that the breach is curable, then the Contractor will provide the State with notice of the breach and a time period (not less than 30 days) to cure the breach.

The Contractor may terminate this Contract if the State: (a) materially breaches its obligation to pay the Contractor undisputed amounts due; (b) breaches its other obligations to an extent that makes it impossible or commercially impractical for the Contractor to complete the Deliverable(s); or (c) does not cure the breach within the time period specified in a notice of breach. The Contractor must discharge its obligations under Section 2.20, Dispute Resolution, before it terminates the Contract.

2.18 Stop Work – Deleted Not Applicable

2.18.1 Stop Work Order– Deleted Not Applicable

2.18.2 Termination of Stop Work Order– Deleted Not Applicable

2.18.3 Allowance of the Contractor's Costs– Deleted Not Applicable

2.19 Reserved

2.20 Dispute Resolution

2.20.1 General

(a) The Contractor must submit any claim related to this Contract to the State under Section 2.3.6, Notices, together with all supporting documentation for the claim.
(b) The representatives of the Contractor and the State must meet as often as the parties reasonably deem necessary to gather and furnish to each other all information related to the claim.
(c) During the course of negotiations, each party will honor all reasonable requests made by the other for non-privileged information reasonably related to the claim.

2.20.2 Informal Dispute Resolution

(a) If, after a reasonable time following submission of a claim under Section 2.20.1, General, the parties are unable to resolve the claim, the parties must meet with the Director of DTMB-Purchasing Operations, or his or her designee, for the purpose of attempting to resolve the dispute without the need for formal legal proceedings.
(b) Within 60 calendar days of the meeting with the Director of DTMB-Purchasing Operations, or such other time as agreed to by the parties, the Director of DTMB-Purchasing Operations will issue a written recommendation regarding settlement of the claim. The Contractor must notify DTMB-Purchasing Operations within 21 days after the recommendation is issued whether the Contractor accepts or rejects the recommendation. Acceptance by the Contractor constitutes the final resolution of the claim addressed in the recommendation, and the Contractor may not assert that claim in any future litigation or other proceeding between the parties.
(c) The recommendation of the Director of DTMB-Purchasing Operations is not admissible in any future litigation or other proceeding between the parties. The conduct and statements made during the course of negotiations or dispute resolution under Section 2.20, Dispute Resolution, are subject to Michigan Rule of Evidence 408 and are not admissible in any future litigation or other proceeding between the parties.

(d) This section will not be construed to prohibit either party from instituting formal proceedings to avoid the expiration of any applicable limitations period, to preserve a superior position with respect to other creditors, or under Section 2.20.3, Injunctive Relief.

(e) DTMB-Purchasing Operations will not mediate disputes between the Contractor and any other entity, except State agencies, concerning responsibility for performance of work.

2.20.3 Injunctive Relief

A claim between the State and the Contractor is not subject to the provisions of Section 2.20.2, Informal Dispute Resolution, where a party makes a good faith determination that a breach of this Contract by the other party will result in damages so immediate, so large or severe, and so incapable of adequate redress that a temporary restraining order or other injunctive relief is the only adequate remedy.

2.20.4 Continued Performance

Each party will continue performing its obligations under this Contract while a claim is being resolved, except to the extent the claim precludes performance and without limiting either party's right to terminate this Contract as provided in Section 2.16, Termination by the State or Section 2.17, Termination by the Contractor. A claim involving payment does not preclude performance.

2.21 Disclosure Responsibilities

2.21.1 Disclosure of Litigation

(a) Within 30 days after receiving notice of any litigation, investigation, arbitration, or other proceeding (collectively, "Proceeding") that arises during the term of this Contract, the Contractor must disclose the following to the Contract Administrator:
   - (i) A criminal Proceeding involving the Contractor or any of its officers or directors;
   - (ii) A parole or probation Proceeding;
   - (iii) A Proceeding involving the Contractor for any of its officers or directors under the Sarbanes-Oxley Act; and
   - (iv) A civil Proceeding to which the Contractor is a party, and which involves (A) a claim that might reasonably be expected to adversely affect the viability or financial stability of the Contractor; or (B) a claim or written allegation of fraud against the Contractor by a governmental or public entity arising out of the Contractor's business dealings with governmental or public entities.

(b) Information provided to the State from the Contractor's publicly filed documents will satisfy the requirements of this Section.

(c) If any Proceeding that is disclosed to the State or of which the State otherwise becomes aware, during the term of this Contract, would cause a reasonable party to be concerned about: (i) the ability of the Contractor to continue to perform this Contract; or (ii) whether the Contractor is engaged in conduct that is similar in nature to the conduct alleged in the Proceeding and would constitute a breach of this Contract or a violation of federal or state law, regulations, or public policy, then the Contractor must provide the State all requested reasonable assurances that the Contractor will be able to continue to perform this Contract.

2.21.2 Other Disclosures

The Contractor must notify DTMB-Purchasing Operations within 30 days of:

(a) becoming aware that a change in the Contractor's ownership or officers has occurred or is certain to occur; or

(b) any changes to company affiliations.

2.21.3 Call Center Disclosure – Deleted Not Applicable

2.22 Extended Purchasing

2.22.1 MiDEAL Requirements- Deleted Not Applicable

2.22.2 State Administrative Fee – Deleted Not Applicable

2.22.3 State Employee Purchase Requirements – Deleted Not Applicable

2.23 Laws

2.23.1 Governing Law

This Contract is governed by, and construed according to, the substantive laws of the State of Michigan without regard to any Michigan choice of law rules that would apply the substantive law of another jurisdiction to the extent not inconsistent with or preempted by federal law.

2.23.2 Compliance with Laws

The Contractor must comply with all applicable federal, state, and local laws and ordinances in providing the Deliverable(s).

2.23.3 Jurisdiction

Any dispute arising from this Contract must be resolved in the State of Michigan. With respect to any claim between the parties, the Contractor consents to venue in Ingham County, Michigan, and irrevocably waives any objections to this venue that it may have, such as lack of personal jurisdiction or *forum non conveniens*. The Contractor must appoint agents in the State of Michigan to receive service of process.

2.23.4 Nondiscrimination

In the performance of the Contract, the Contractor agrees not to discriminate against any employee or applicant for employment, with respect to his or her hire, tenure, terms, conditions or privileges of employment, or any matter directly or indirectly related to employment, because of race, color, religion, national origin, ancestry, age, sex, height, weight, marital status, or physical or mental disability. This covenant is required under the Elliott-Larsen Civil Rights Act, 1976 PA 453, MCL 37.2101, *et seq*., and the Persons with Disabilities Civil Rights Act, 1976 PA 220, MCL 37.1101, *et seq*., and any breach of this provision may be regarded as a material breach of the Contract.

2.23.5 Unfair Labor Practices

Under 1980 PA 278, MCL 423.321, *et seq*., the State must not award a Contract or subcontract to an employer whose name appears in the current register of employers failing to correct an unfair labor practice compiled under MCL 423.322. This information is compiled by the United States National Labor Relations Board. A Contractor of the State, in relation to the Contract, manufacturer, or supplier whose name appears in this register. Under MCL 423.324, the State may void any Contract if, after award of the Contract, the name of the Contractor as an employer, manufacturer or supplier of the Contractor appears in the register.

2.23.6 Environmental Provision

For the purposes of this section, "Hazardous Materials" include asbestos, ACBMs, PCBs, petroleum products, construction materials including paint thinners, solvents, gasoline, oil, and any other material the manufacture, use, treatment, storage, transportation or disposal of which

is regulated by the federal, state, or local laws governing the protection of the public health, natural resources, or the environment:

(a) The Contractor must use, handle, store, dispose of, process, transport, and transfer any Hazardous Material according to all federal, State, and local laws. The State must immediately advise the Contractor of the presence of any known Hazardous Material at the work site. If the Contractor encounters material reasonably believed to be Hazardous Material that may present a substantial danger, the Contractor must: (i) immediately stop all affected work; (ii) notify the State in accordance with Section 2.3.6, Notices; (iii) notify any entities required by law; and (iv) take appropriate health and safety precautions.

(b) The State may issue a Stop Work Order if the material is a Hazardous Material that may present a substantial danger and the Hazardous Material was not brought to the site by the Contractor, or does not wholly or partially result from any violation by the Contractor of any laws covering the use, handling, storage, disposal of, processing, transport and transfer of Hazardous Materials. The State may remove the Hazardous Material, render it harmless, or terminate the affected work for the State's convenience.

(c) If the Hazardous Material was brought to the site by the Contractor, or wholly or partially results from any violation by the Contractor of any laws covering the use, handling, storage, disposal of, processing, transport and transfer of Hazardous Material, or from any other act or omission within the control of the Contractor, the Contractor must bear its proportionate share of the delay and costs involved in cleaning up the site and removing and rendering harmless the Hazardous Material according to applicable laws.

2.23.7 Freedom of Information

This Contract and all information submitted to the State by the Contractor is subject to the Michigan Freedom of Information Act (FOIA), 1976 PA 442, MCL 15.231, *et seq*.

2.23.8 Workplace Safety and Discriminatory Harassment – Deleted Not Applicable

2.23.9 Prevailing Wage - Deleted Not Applicable

2.23.10 Abusive Labor Practices

The Contractor may not furnish any Deliverable(s) that were produced fully or partially by forced labor, convict labor, forced or indentured child labor, or indentured servitude.

“Forced or indentured child labor” means all work or service (1) exacted from any person under the age of 18 under the menace of any penalty for its nonperformance and for which the worker does not offer himself voluntarily; or (2) performed by any person under the age of 18 under a contract the enforcement of which can be accomplished by process or penalties.

2.24 General Provisions

2.24.1 Bankruptcy and Insolvency

The State may, without prejudice to any other right or remedy, fully or partially terminate this Contract and, at its option, take possession of the work-in-progress and finish the work-in-progress by whatever method the State deems appropriate if:

(a) the Contractor files for bankruptcy protection;

(b) an involuntary petition is filed against the Contractor and not dismissed within 30 days;

(c) the Contractor becomes insolvent or a receiver is appointed due to the Contractor's insolvency;

(d) the Contractor makes a general assignment for the benefit of creditors; or
(e) the Contractor or its affiliates are unable to provide reasonable assurances that the Contractor or its affiliates can provide the Deliverable(s) under this Contract.

Contractor will place appropriate notices or labels on the work-in-progress to indicate ownership by the State. To the extent reasonably possible, work-in-progress must be stored separately from other stock and marked conspicuously with labels indicating State ownership.

2.24.2 Media Releases

News releases (including promotional literature and commercial advertisements) pertaining to the ITB and this Contract or the project to which it relates will not be made without prior approval by the State, and only in accordance with the instructions from the State.

2.24.3 Contract Distribution

DTMB-Purchasing Operations retains the sole right of Contract distribution to all State agencies and local units of government unless other arrangements are authorized by DTMB-Purchasing Operations.

2.24.4 Permits

Contractor must obtain and pay any associated costs for all required governmental permits, licenses, and approvals for the delivery, installation, and performance of the Contract.

2.24.5 Website Incorporation

The State is not bound by any content on the Contractor's website unless incorporated directly into this Contract.

2.24.6 Future Bidding Preclusion - Deleted, Not Applicable

2.24.7 Antitrust Assignment

The Contractor assigns to the State any claim for overcharges resulting from state or federal antitrust violations to the extent that those violations concern materials or services supplied by third parties toward fulfillment of the Contract.

2.24.8 Disaster Recovery

Contractor and the State recognize that the State provides essential services in times of natural or man-made disasters. Therefore, except as mandated by federal disaster response requirements, Contractor personnel dedicated to providing Deliverable(s) under this Contract will provide the State with priority.

2.24.9 Legal Effect

The State is not liable for costs incurred by the Contractor or for payment(s) under this Contract until the Contractor is authorized to perform under Section 1.2.4, Ordering.

2.24.10 Entire Agreement

This Contract constitutes the entire agreement between the parties and supersedes all prior agreements, whether written or oral, with respect to the subject matter. All attachments referenced in this Contract are incorporated in their entirety and form part of this Contract.

2.24.11 Order of Precedence

Any inconsistency in the terms associated with this Contract will be resolved by giving precedence to the terms in the following descending order:

(a) Mandatory sections (2.1.1, Contract Term, 2.24.9, Legal Effect, 2.2.2, Payment Deadlines, 2.14, Insurance, 2.15, Indemnification, 2.16, Termination, 2.23, Governing Law, 2.15.7, Limitation of Liability);
(b) The most recent Statement of Work related to this Contract;
(c) All sections from Article 2 - Terms and Conditions, not listed in subsection (a);
(d) Any attachment or exhibit to the Contract documents;
(e) Any Purchase Order, Direct Voucher, or Procurement Card Order issued under the Contract; and
(f) Contractor Responses contained in any of the ITB documents.

2.24.12 Headings

The captions and section headings used in this Contract are for convenience only and may not be used to interpret the scope and intent of this Contract.

2.24.13 Form, Function and Utility

If this Contract is for statewide use, but the Deliverable(s) does not the meet the form, function, and utility required by a State agency, that agency may, subject to State purchasing policies, procure the Deliverable(s) from another source.

2.24.14 Reformation and Severability

Each provision of this Contract is severable from all other provisions of the Contract. If any provision of this Contract is held unenforceable, then this Contract will be modified to reflect the parties' original intent. All remaining provisions of this Contract remain in full force and effect.

2.24.15 Approval

Unless otherwise provided in this Contract, approval(s) must be in writing and must not be unreasonably withheld or delayed.

2.24.16 No Waiver of Default

Failure by a party to insist upon strict adherence to any term of this Contract does not waive that party's right to later insist upon strict adherence to that term, or any other term, of the Contract.

2.24.17 Survival

The provisions of this Contract that impose continuing obligations, including warranties, indemnification, and confidentiality, will survive the expiration or termination of this Contract.

Attachment A, Pricing

MICROCUVETTE ITEM LIST/PRICING PAGE

2011

Please provide unit price per box of 200, and calculate the extended price based on the estimated three-year quantity.

Item	Unit Price		Estimated 3-year Quantity		Total Estimated Contract Cost (3 years)
B-Hemoglobin Hemocue Analyzer, HB Microcuvettes	$168	X	453	=	$76,104.00
HB 201 Analyzer, 201+ Microcuvettes	$168	X	5,400	=	$907,200.00
Grand Total			5,853		$983,304.00

Attachment B - Microcuvette Master Mailing List 2011
Hemoglobin 201+

AGENCY	CONTACT PERSON	2011 ORDER	STOCK NUMBER
Barry-Eaton DHD 1033 Health Care Drive Charlotte, MI 48813	Cindy Englehart	22	111716
Bay County HD 1200 Washington Avenue Bay City, MI 48708	Barbara Kraycsir	18	111716
Benzie-Leelanau DHD 7401 E. Duck Lake Rd., Ste 100 Lake Leelanau, MI 49653	Deb Aldridge		111716
Berrien County HD 769 Pipestone St., Box 706 Benton Harbor, MI 49023	Carol Klukas	35	111716
Branch-Hillsdale-St. Joseph CHA 570 Marshall Road Coldwater, MI 49036	Kim Brown	35	111716
Calhoun County HD 190 E. Michigan Avenue-Ste A-100 Battle Creek, MI 49014	Diana Buist	34	111716
Central Michigan DHD 2012 E. Preston Mt. Pleasant, MI 48858	Kelly Conley	60	111716
Chippewa County HD 508 Ashmun, Suite 120 Sault Ste. Marie, MI 49783	Renee Crays	9	111716
Community Action Agency 400 W. South Street Adrian, mi 49221	Marilyn Porter	20	111716
Detroit Department HWP Herman Kiefer, 208C, 1151 Taylor Detroit, MI 48202	Shari Smith	150	111716
Detroit Urban League/Wellness Plan 15770 James Couzens Detroit, MI 48235	Helen Williams	100	111716

AGENCY	CONTACT PERSON	2011 ORDER	STOCK NUMBER
Dickinson-Iron DHD 601 Washington Avenue Iron River, MI 49935	Margaret Surface	12	111716
District Health Department #2 630 Progress West Branch, MI 48661	Sharon Bryant-Langley	17	111716
District Health Department #4 100 Woods Circle, Suite 200 Alpena, MI 49707	Roseanne Schultz		111716
District Health Department #10 521 Cobbs Street Cadillac, MI 49601	Anne Marie Bianchi	60	111716
Downriver Comm. Serv. 58144 Gratiot New Haven, MI 48048	Lynn Kuligowski	28	111716
Family Health Center 117 W. Paterson Street Kalamazoo, MI 49007	Irene Allgaier	50	111716
Genesee County G-3373 Saginaw St. Burton, MI 48529	Deborah Cain	70	111716
Grand Traverse CHD 2325 Garfield Road, North Traverse City, MI 49686	Melissa Goodchild	16	111716
Health Delivery, Inc. 1522 Janes Street Saginaw, MI 48601	Jeanne Harding	12	111716
Huron County HD 1142 S. Van Dyke Bad Aze, MI 48413	Cindy Rochefort	8	111716
Ingham County HD 5303 S. Cedar St., PO Box 30161 Lansing, MI 48909	Doris Goodman	80	111716
InterCare Community HN 308 Charles Bangor, MI 49013	Kate White	90	111716

AGENCY	CONTACT PERSON	2011 ORDER	STOCK NUMBER
Ionia County HD 175 E. Adams Street Ionia, MI 48846	JoAnn Eakins	10	111716
Jackson County HD 1715 Lansing Ave., Ste. 221 Jackson, MI 49202	Stefanie Horning	20	111716
Kalamazoo County HSD 3299 Gull Road Kalamazoo, MI 49048	Stacey McLeod	40	111716
Kent County HD 700 Fuller Ave., NE Grand Rapids, MI 49503	Christopher Bendekgey	150	111716
Keweenaw Bay IC 102 Superior Avenue Baraga, MI 49908	Laura Cladas		111716
Lapeer County HD 1800 Imlay City Road Lapeer, MI 48446	Arlene Campbell	10	111716
Livingston County WP 2300 E. Grand River, Ste 102 Howell, MI 48843-7578	Susan Worek	15	111716
LMAS 141 Hamilton Lake Road Newberry, MI 49868	Babette Harris	17	111716
Macomb County HD 21885 Dunham Road Verkuilen Bldg., Suite 13 Clinton Township, MI 48036	Martha Brooks	55	111716
Marquette County HD 184 US Hwy, 41 East Negaunee, MI 49866	Laura Gauthier	15	111716
Mid Michigan CAA 1521 Washington St. Midland, MI 48640	Tina Hickey	10	111716
Mid-Michigan DHD 615 N. State St., Ste. 1 Stanton, MI 48888	Bonnie Havlicek	45	111716

AGENCY	CONTACT PERSON	2011 ORDER	STOCK NUMBER
Monroe County HD 2353 S. Custer Road Monroe, MI 48161	Jamie Leizerman	25	111716
Northwest Michigan CHA 220 W. Garfield Street Charlevoix, MI 49720	Suzette Daly	36	111716
OLHSA 196 Cesar E. Chavez Avenue Pontiac, MI 48343	Karmen Halabu	20	111716
Oakland County HD Pontiac, MI 48341	Jennifer Kirby	80	111716
Public Health Delta-Menominee 2920 College Avenue Escanaba, MI 49829	Connie Jensen	17	111716
Public Health-Muskegon County HD 209 E. Apple Avenue, Ste. D-144 Muskegon, MI 49442	Laurel Sproul	63	111716
Saginaw County DPH 1600 N. Michigan Ave., Rm 409 Saginaw, MI 48602	Debra Dudewicz	40	111716
Sanilac County HD 171 Dawson Street Sandusky, MI 48471	Angela Weber	12	111716
Shiawassee County HD 110 E. Mack Street Corunna, MI 48817	Melissa Slater	3	111716
St. Clair County HD 3415 28th Street Port Huron, MI 48060	Diane Jovanovich	30	111716
Tuscola County HD 1309 Cleaver Road Caro, MI 48723	Kathy Pokorski	12	111716
Washtenaw County PH 555 Towner, Bldg 1, Room 105 Ypsilanti, MI 48197	Beckey Ginbey	42	111716
Wayne County HD 33030 Van Born Avenue Wayne, MI 48184	Deborah Wendt	75	111716
Western UP 540 Depot Street Hancock, MI 49930	Jean Ballone	15	111716
Joy Greenfield-ACC 8655 Greenfield Detroit, MI 48228	Summer Korponic	30	111716
North Campus-U of M 2364 Bishop Street Ann Arbor, Mi 48105	Samantha Choi	6	111716
Total Distributed		**1,819**	

Microcuvette Master Mailing List 2011
Hemoglobin B

AGENCY	CONTACT PERSON	2011 ORDER	STOCK NUMBER
Barry-Eaton DHD 1033 Health Care Drive Charlotte, MI 48813	Cindy Englehart		651200
Bay County HD 1200 Washington Avenue Bay City, MI 48708	Barbara Kraycsir		651200
Benzie-Leelanau DHD 7401 E. Duck Lake Rd., Ste 100 Lake Leelanau, MI 49653	Carol Klukas	5	651200
Berrien County HD 769 Pipestone St., Box 706 Benton Harbor, MI 49023	Kim Brown		651200
Branch-Hillsdale-St. Joseph CHA 570 Marshall Road Coldwater, MI 49036	JoAnn Wilczynski		651200
Calhoun County HD 190 E. Michigan Avenue, Ste A-100 Battle Creek, MI 49014	Diana Buist		651200
Central Michigan DHD 2012 E. Preston Mt. Pleasant, MI 48858	Kelly Conley		651200
Chippewa County HD 508 Ashmun, Suite 120 Sault Ste. Marie, MI 49783	Renee Crays		651200
Community Action Agency 400 W. South Street Adrian, mi 49221	Marilyn Porter		651200
Detroit Department HWP Herman Kiefer, 208C, 1151 Taylor Detroit, MI 48202	Shari Smith		651200
Detroit Urban League/Wellness Plan 15770 James Couzens Detroit, MI 48235	Helen Williams		651200
Dickinson Iron DHD 601 Washington Avenue Iron River, MI 49935	Margaret Surface		651200
District Health Department #2 630 Progress West Branch, MI 48661	Sharon Bryant-Langley		651200
District Health Department #4 100 Woods Circle, Suite 200 Alpena, MI 49707	Roseanne Schultz	24	651200
District Health Department #10 521 Cobbs Street Cadillac, MI 49601	Anne Marie Bianchi		651200

Downriver Comm. Serv. 58144 Gratiot New Haven, MI 48048	Lynn Kuligowski		651200
Family Health Center 117 W. Paterson Street Kalamazoo, MI 49007	Irene Allgaier		651200
Genesee County G-3373 Saginaw St. Burton, MI 48529	Deborah Cain	4	651200
Grand Traverse CHD 2325 Garfield Road, North Traverse City, MI 49686	Melissa Goodchild	1	651200
Health Delivery, Inc. 1522 Janes Street Saginaw, MI 48601	Jeanne Harding		651200
Huron County HD 1142 S. Van Dyke Bad Aze, MI 48 413	Cindy Rochefort		651200
Ingham County HD 5303 S. Cedar St., PO Box 30161 Lansing, MI 48909	Doris Goodman		651200
InterCare Community HN 308 Charles Bangor, MI 49013	Kate White		651200
Ionia County HD 175 E. Adams Street Ionia, MI 48846	JoAnn Eakins	4	651200
Jackson County HD 1715 Lansing Ave., Ste. 221 Jackson, MI 49202	Stefanie Horning		651200
Kalamazoo County HSD 3299 Gull Road Kalamazoo, MI 49048	Stacey McLeod		651200
Kent County HD 700 Fuller Ave., NE Grand Rapids, MI 49503	Christopher Bendekgey	20	651200
Keweenaw Bay IC 102 Superior Avenue Baraga, MI 49908	Laura Cladas	4	651200
Lapeer County HD 1800 Imlay City Road Lapeer, MI 48446	Arlene Campbell		651200
Livingston County WP 2300 E. Grand River, Ste 102 Howell, MI 48843-7578	Susan Worek		651200
LMAS 141 Hamilton Lake Road Newberry, MI 49868	Babette Harris		651200
Macomb County HD 21885 Dunham Road Verkuilen Bldg., Suite 13 Clinton Township, MI 48036	Martha Brooks		651200

Marquette County HD 184 US Hwy, 41 East Negaunee, MI 49866	Laura Gauthier		651200
Mid Michigan CAA 1521 Washington St. Midland, MI 48640	Tina Hickey		651200
Mid-Michigan DHD 615 N. State St., Ste. 1 Stanton, MI 48888	Bonnie Havlicek		651200
Monroe County HD 2353 S. Custer Road Monroe, MI 48161	Jamie Leizerman		651200
Northwest Michigan CHA 220 W. Garfield Street Charlevoix, MI 49720	Suzette Daly		651200
OLHSA 196 Cesar E. Chavez Avenue Pontiac, MI 48343	Karmen Halabu		651200
Oakland County HD 250 Elizabeth Lake Rd, Suite 1520 Pontiac, MI 48341	Jennifer Kirby		651200
Public Health Delta-Menominee 2920 College Avenue Escanaba, MI 49829	Connie Jensen		651200
Muskegon County HD 209 E. Apple Avenue, Ste. D-144 Muskegon, MI 49442	Laurel Sproul		651200
Saginaw County DPH 1600 N. Michigan Ave., Rm 409 Saginaw, MI 48602	Debra Dudewicz	40	651200
Sanilac County HD 171 Dawson Street Sandusky, MI 48471	Angela Weber	1	651200
Shiawassee County HD 110 E. Mack Street Corunna, MI 48817	Melissa Slater	9	651200
St. Clair County HD 3415 28th Street Port Huron, MI 48060	Diane Jovanovich		651200
Tuscola County HD 1309 Cleaver Road Caro, MI 48723	Kathy Pokorski		651200
Washtenaw County PH 555 Towner, Bldg 1, Room 105 Ypsilanti, MI 48197	Beckey Ginbey		651200
The Corner Health Ctr 47 N. Huron Ypsilanti, MI 48197	Kris Creger	6	651200
Wayne County HD 33030 Van Born Avenue Wayne, MI 48184	Deborah Wendt		651200

AGENCY	CONTACT PERSON	2011 ORDER	STOCK NUMBER
Western UP 540 Depot Street Hancock, MI 49930	Jean Ballone		651200
Total Distributed		**118**	