

The logo for Consumers Energy, featuring the company name in a bold, blue, italicized sans-serif font. The text is enclosed within a green, swoosh-like graphic element that curves around the right side of the text.

Consumers Energy

Count on Us

Residential Demand Response Pricing Pilot

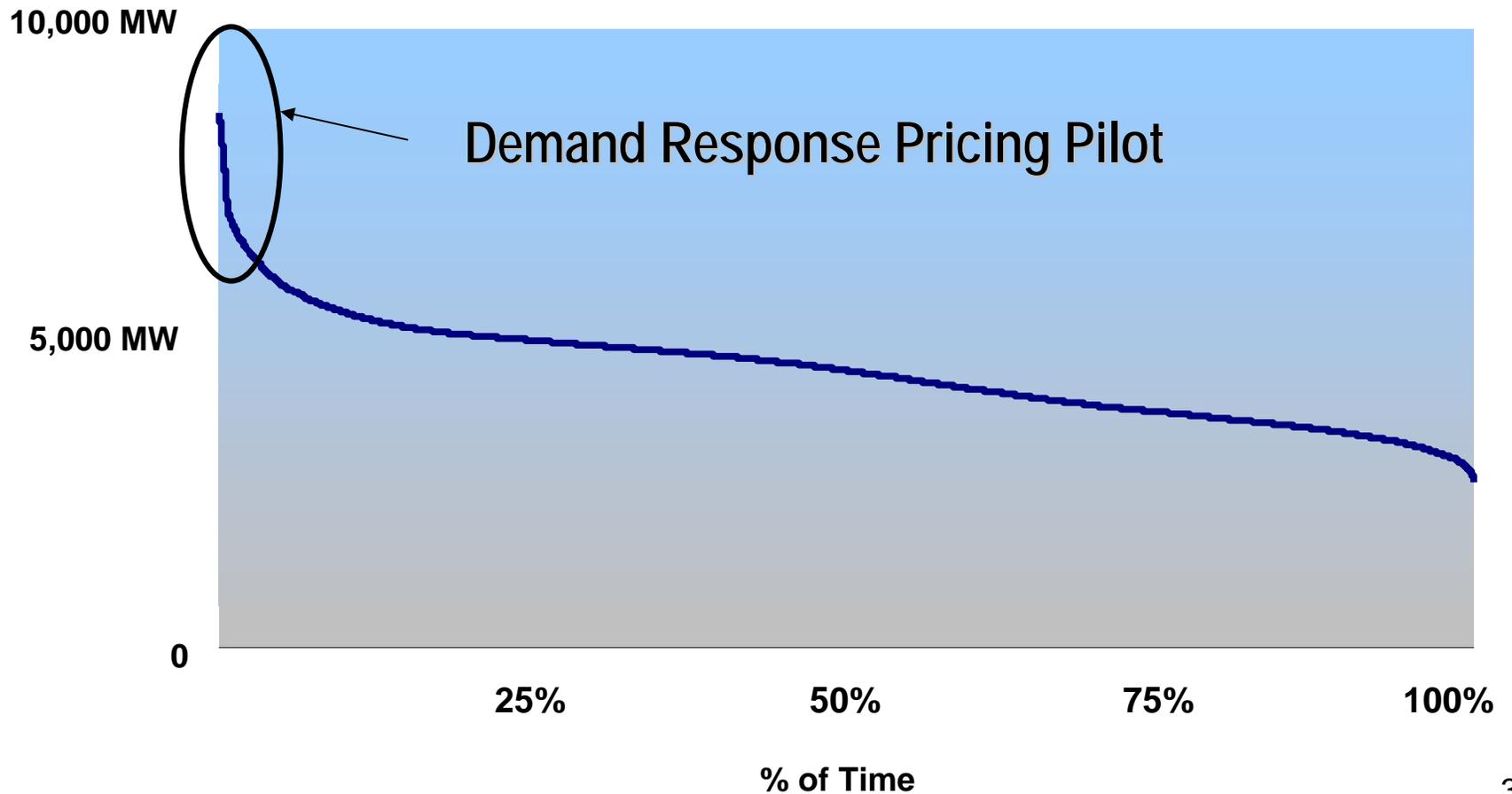
October 11, 2007

21ST Century Energy Plan

- Demand response (DR) refers to customer efforts to reduce consumption (demand) in response to price signals, incentives, or directions from grid operators.
- Barriers to Adoption of DR Programs Include:
 - Ineffective customer incentives;
 - Absence of demand response and ancillary services markets;
 - Lack of wide-scale deployment of advanced metering & communications technologies; and
 - Lack of experience combining advanced technologies with effective time-based electric rate structures.

Background

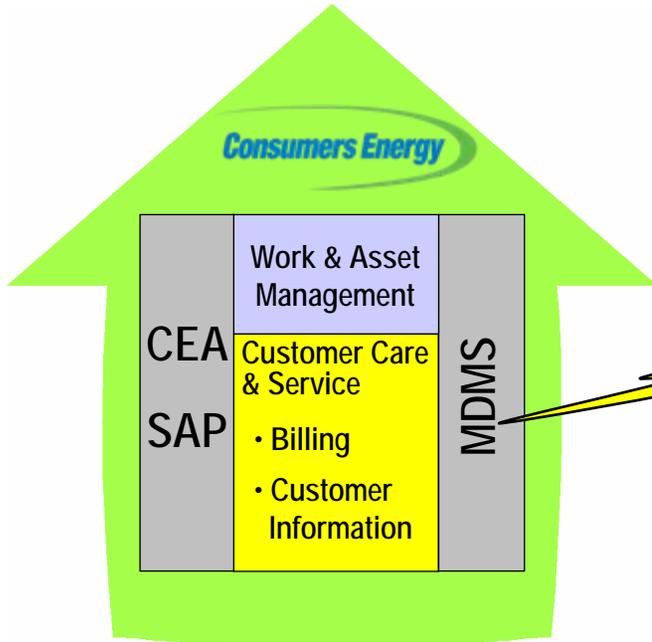
2006 System Load Duration Curve



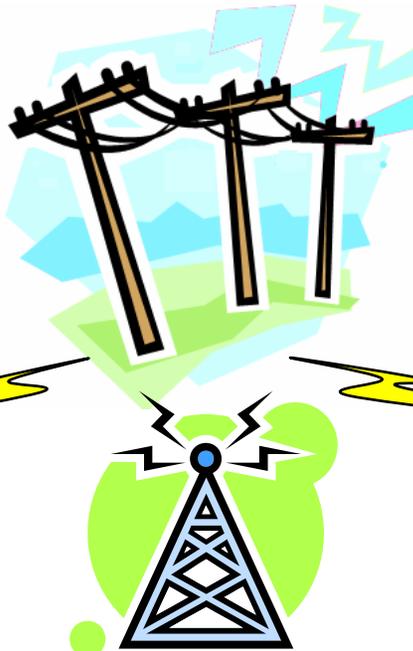
Background

AMI Process

CEA and Other Core Business Systems



Communications

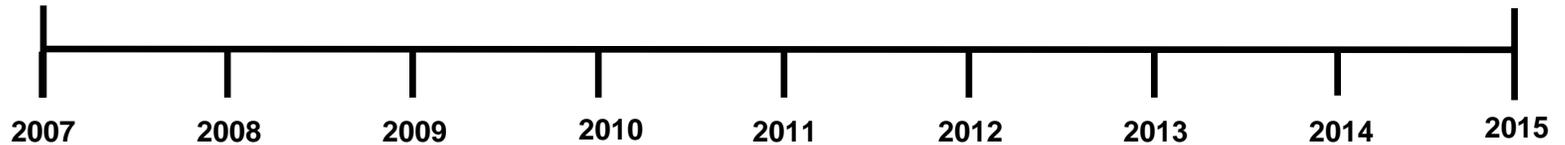


Home Area Network (HAN)



Background

Planned AMI Timeline



**AMI Testing
Deployment**

Software Integration
Design/Development/Testing

Field Equipment
Selection/Testing

Meter Deployment

5,000 Residential Electric Meters Installed

- Combination Service Territory
- 30 mile radius of Jackson
- Topographical diversity
- Representation of central air conditioning

Residential DR Pricing Pilot

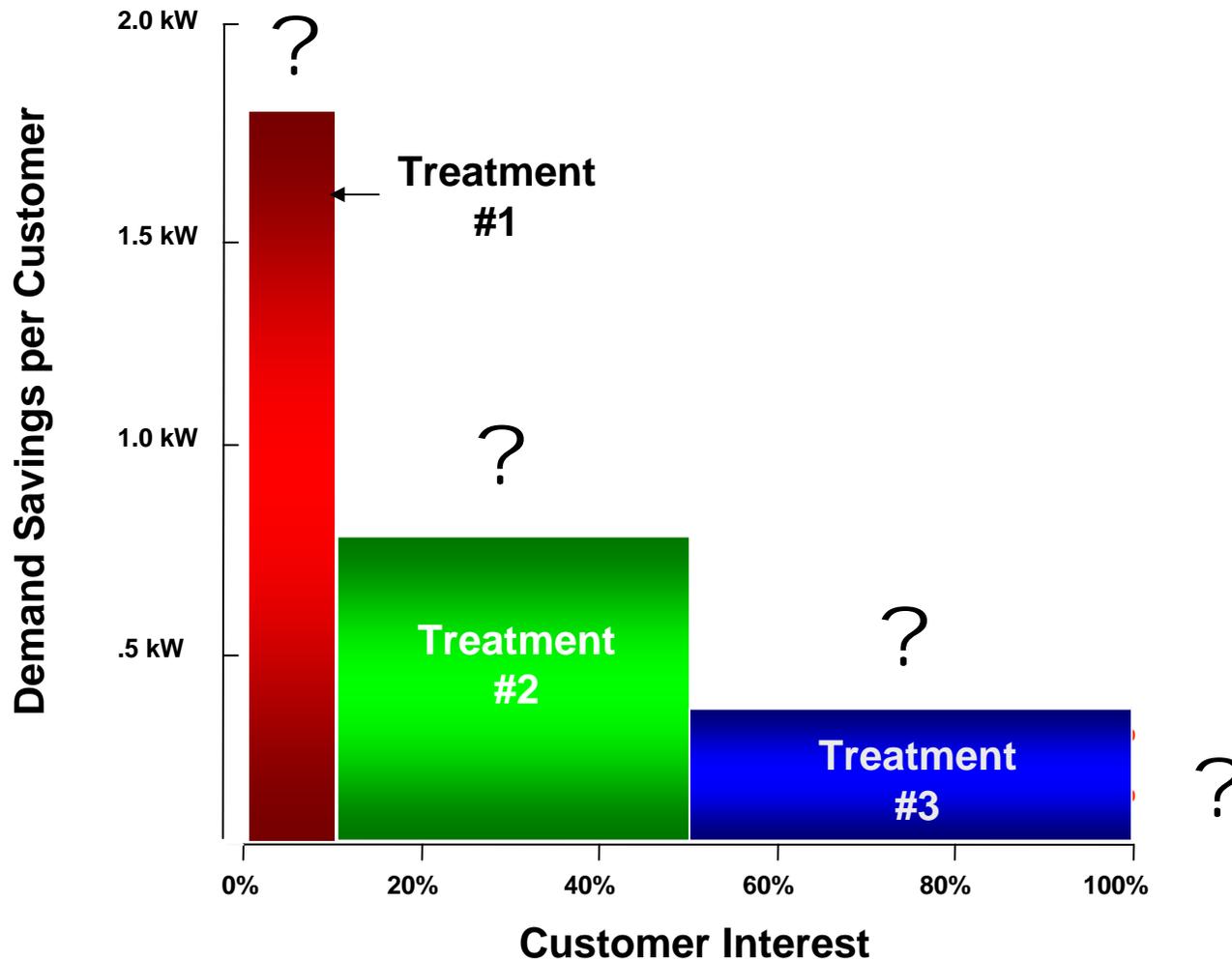
Objectives

Determine the demand response approach with the greatest demand savings potential.

- Test customer reaction to DR pricing structures;
- Determine demand (kW) and energy impacts (kWh);
- Assess the impact of enabling technologies;
- Segment the marketplace based on participation likelihood;

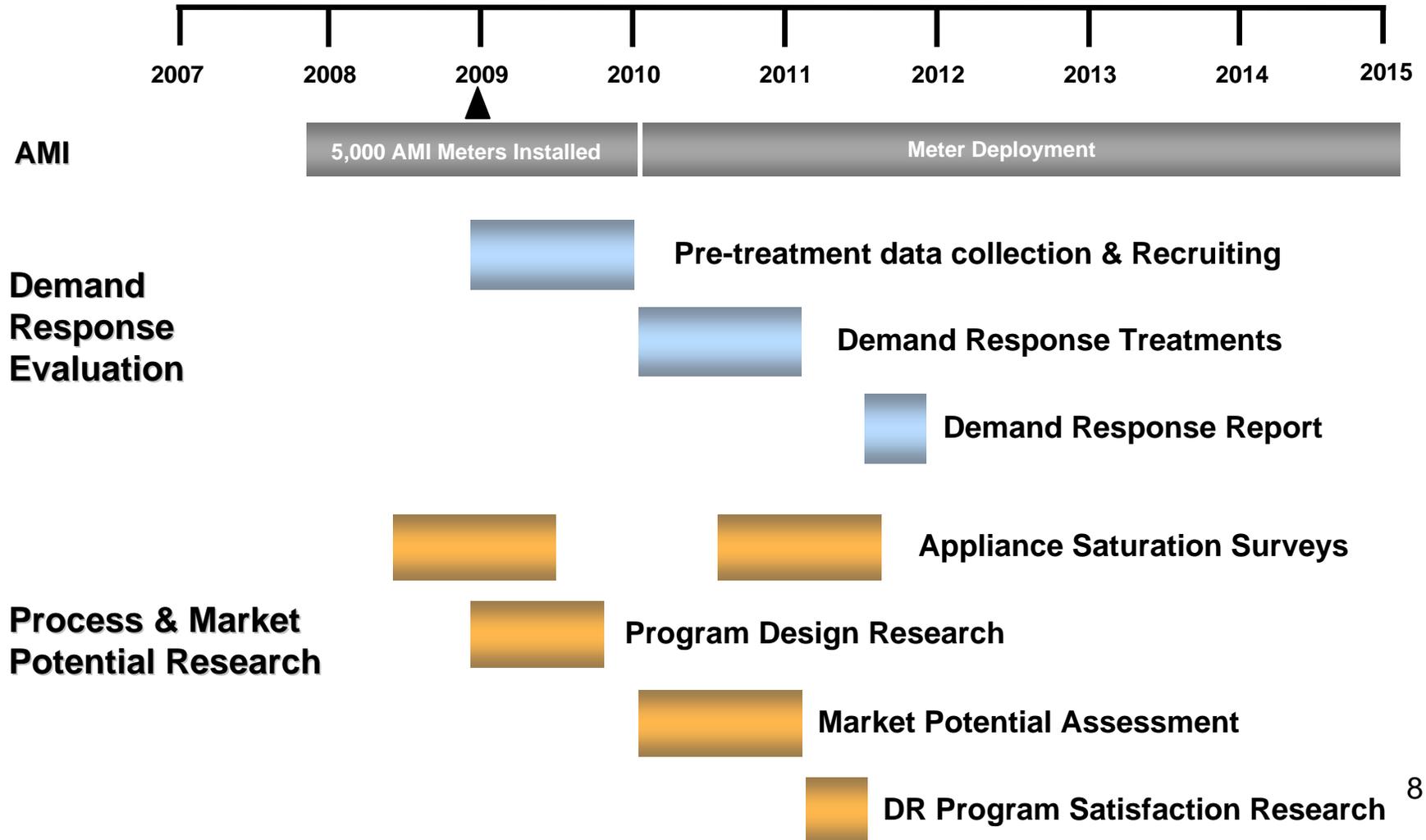
Residential DR Pricing Pilot

Information to Make the Best Choice



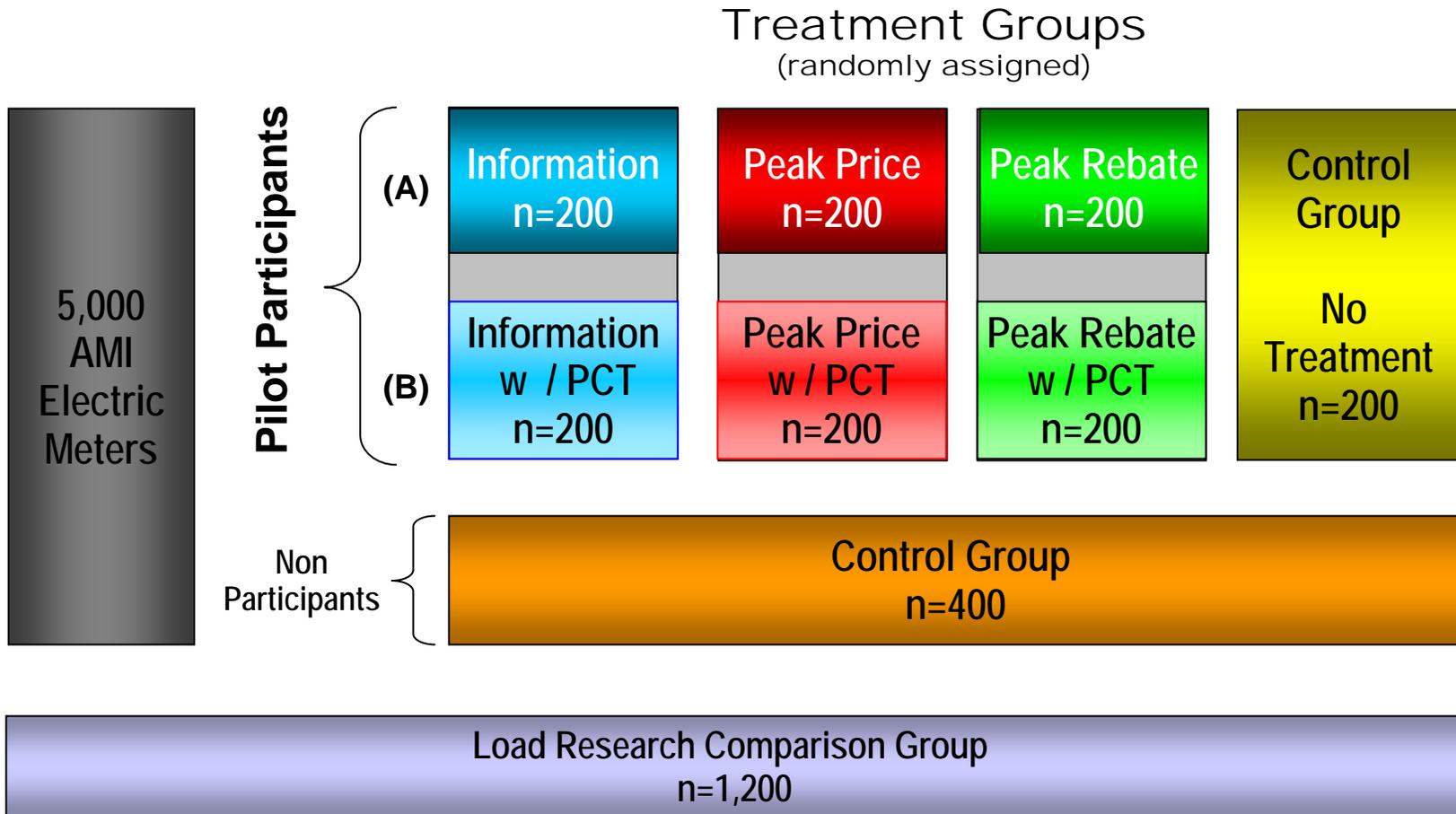
Residential DR Pricing Pilot

Timeline



Residential DR Pricing Pilot

Experimental Design



Residential DR Pricing Pilot Information Treatment Groups

(A)

Hourly, Daily, Monthly

- Energy Usage Information
- Notification

(B)

Hourly, Daily, Monthly

+ Enabling Technology

Residential DR Pricing Pilot

Critical Peak Price Treatment Groups

(A)

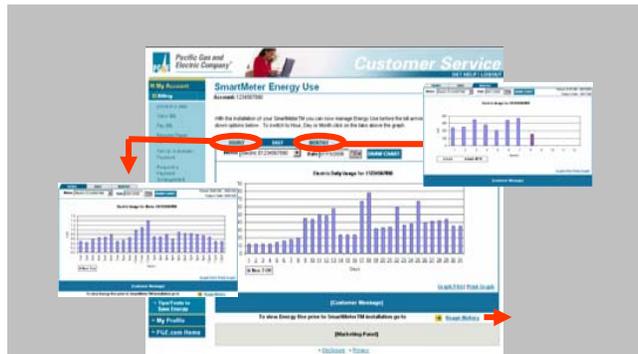
- Energy Usage Information
- Notification
- 3 tier TOU Rate w Peak Price

(B)

+ Enabling Technology

Residential DR Pricing Pilot Peak Rebate Treatment Groups

(A)



- Energy Usage Information
- Notification
- 3 tier TOU Rate w Peak Rebate

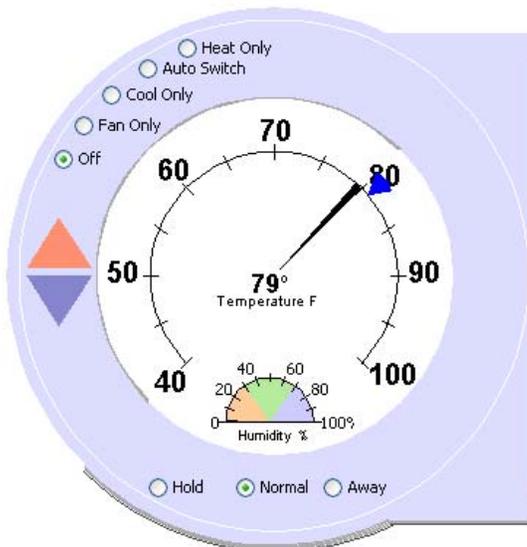
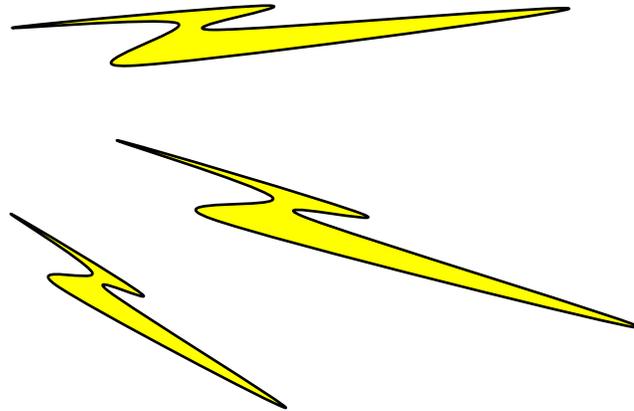
(B)




+ Enabling Technology

Residential DR Pricing Pilot

Enabling Technology Options

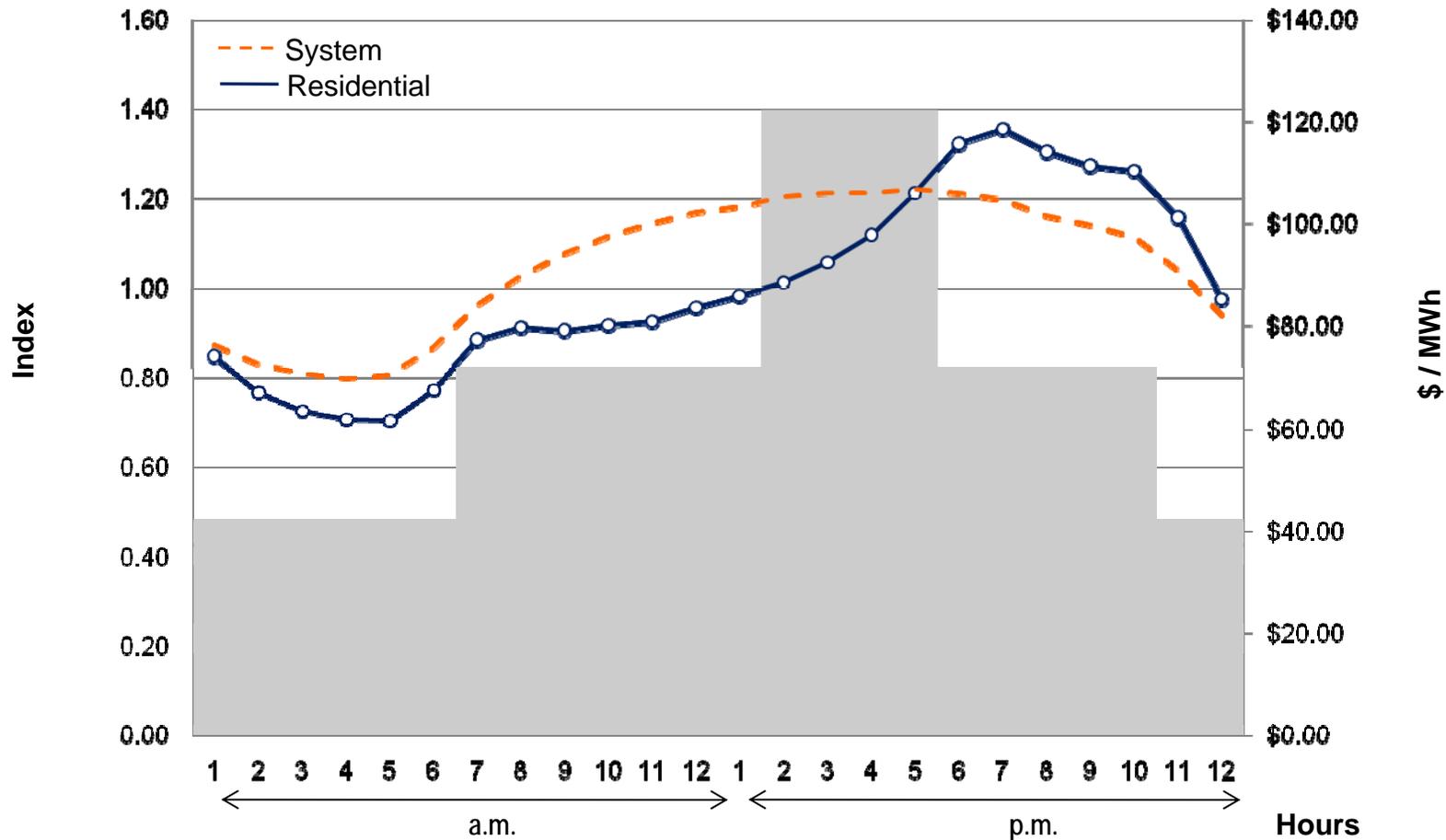


Home	Cost	Past Usage	Settings
Price Forecast			
Today's Cost			
Budget			
\$ Low	\$\$ Med	\$\$\$ High	\$\$ Med
Noon	2 pm	4 pm	6 pm
			9 pm
Click on each appliance to see today's prices.			
Clothes Dryer (per load):			
Low \$	Med \$\$	High \$\$\$	
\$0.25	\$1.40	\$2.70	
Current Price: \$\$ Medium Price			
Wednesday 9:22 AM			



Residential Critical Peak Price

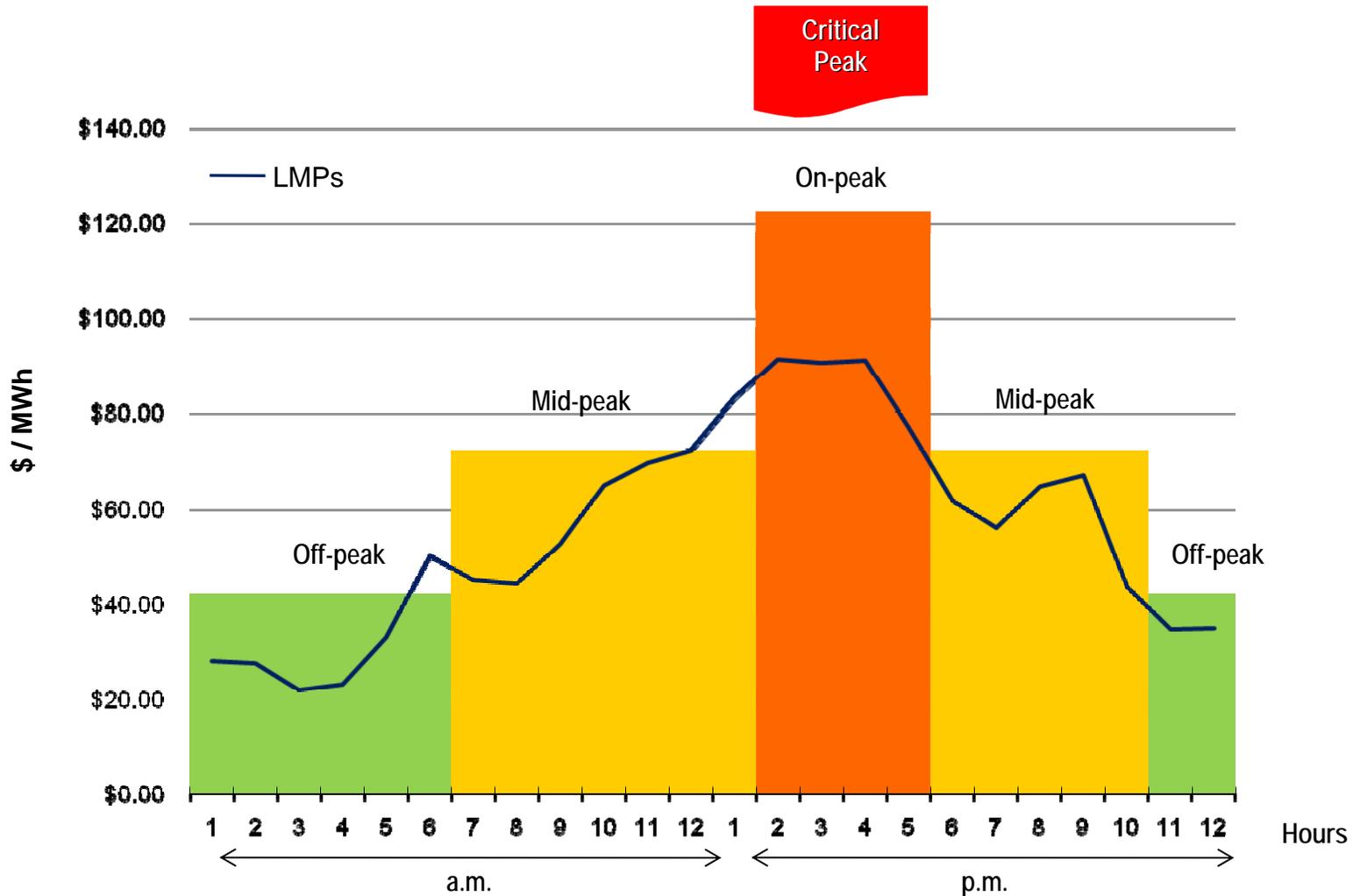
Summer Load Shape Compared Against Hourly LMPs*



* Excludes weekends

Residential Critical Peak Price

Average Summer Hourly LMPs, Sept'05 – Aug'06



Residential Critical Peak Pricing, RCPP

Proposed Pilot Electric Rate Structure*

- Up to 5 critical peak events can be executed during the summer months (June – September)
- Critical peak events will be restricted to the 4 on-peak hours

Power Supply Rates**		
Summer:		
Off-peak Energy	4.2221	¢ / kilowatt-hour
Mid-peak Energy	7.2221	¢ / kilowatt-hour
On-peak Energy	12.2221	¢ / kilowatt-hour
Critical-peak Energy	33.0000	¢ / kilowatt-hour
Winter:		
All Energy	4.9443	¢ / kilowatt-hour

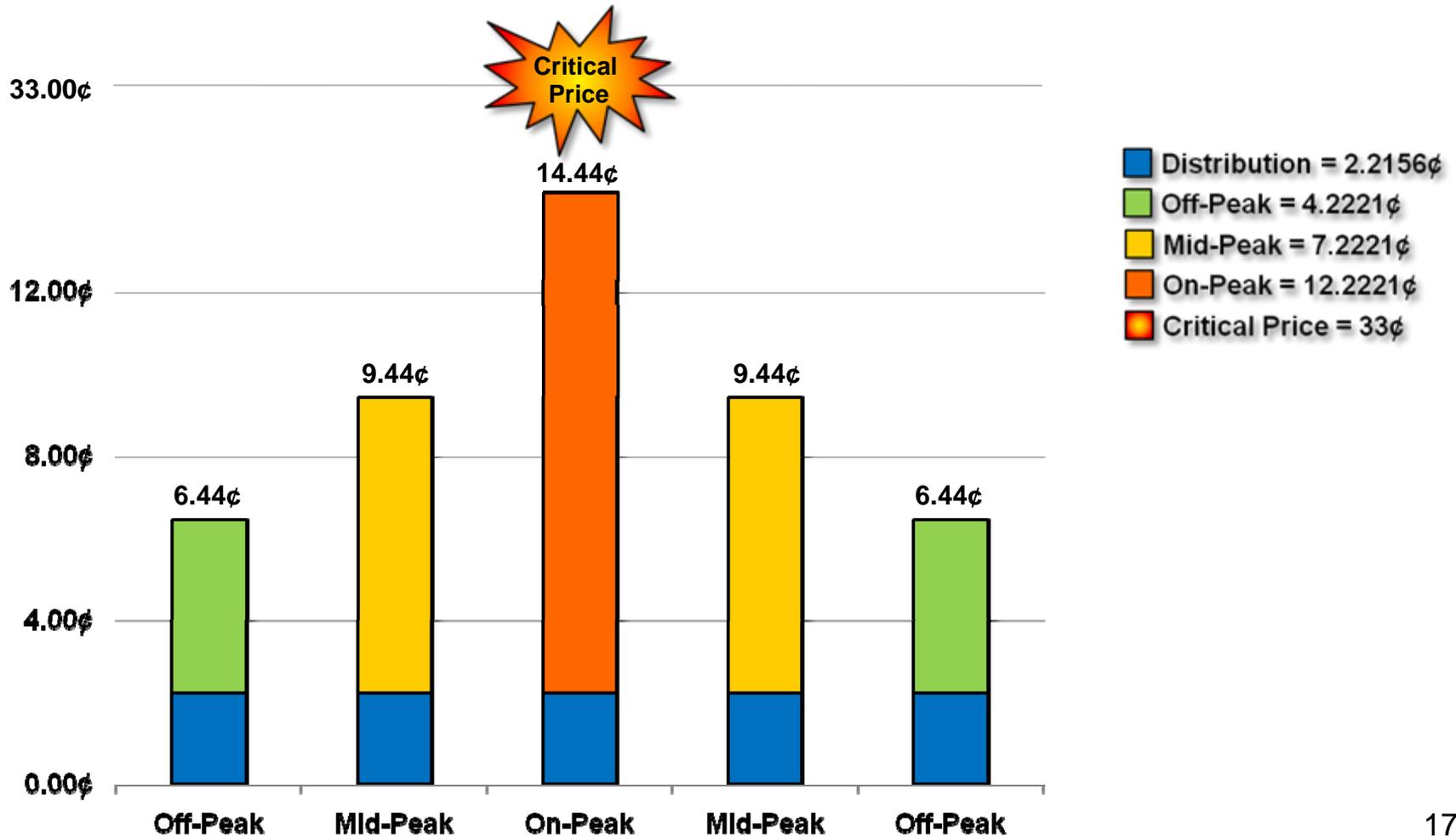
Delivery Rates		
Distribution	2.2156	¢ / kilowatt-hour
System Access	6.62	\$ / month

Provisions		
Senior Citizen	(4.00)	\$ / month
Income Assistance	(6.00)	\$ / month
Small Farm	(6.00)	\$ / month

* Rates shown for illustrative purposes
 ** Excludes the Company's PSCR factor

Residential Critical Peak Price

Summer Energy Rates*



* Excludes the Company's PSCR factor

Residential Peak Rebate, RPR

Proposed Pilot Electric Rate Structure*

- Up to 5 critical peak events can be executed during the summer months (June – September)
- Critical peak events will be restricted to the 4 on-peak hours
- Base load established using the average demand from the 5 previous non-treatment days for each of the corresponding on-peak hours

Power Supply Rates**		
Summer:		
Off-peak Energy	4.2850	¢ / kilowatt-hour
Mid-peak Energy	7.2850	¢ / kilowatt-hour
On-peak Energy	12.2850	¢ / kilowatt-hour
Critical-peak Energy	(33.0000)	¢ / kilowatt-hour
Winter:		
All Energy	4.9443	¢ / kilowatt-hour

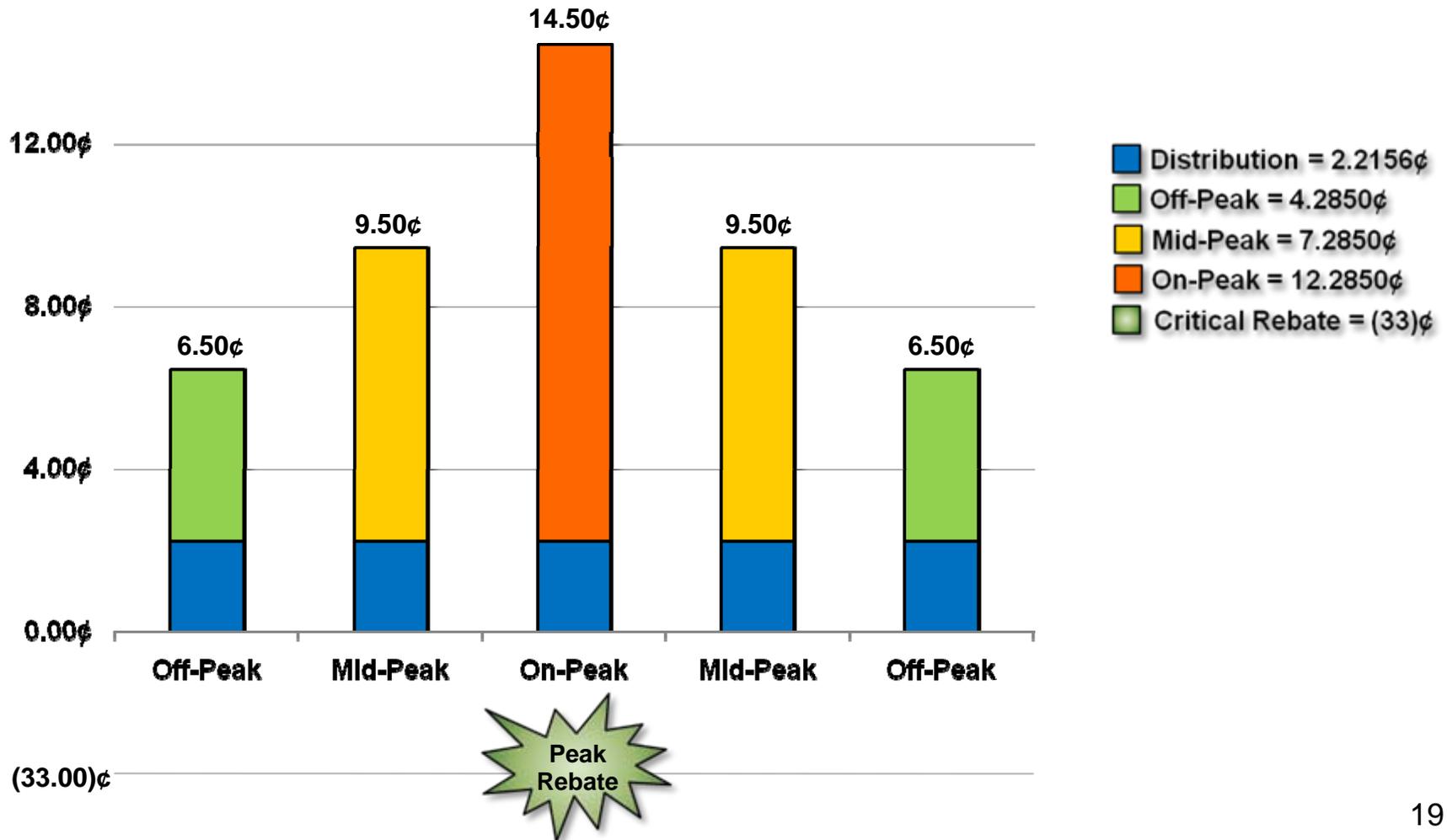
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Income Assistance	(6.00)	\$ / month
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 ** Excludes the Company's PSCR factor

Residential Peak Rebate

Summer Energy Rates*



* Excludes the Company's PSCR factor

Residential DR Pricing Pilot

Questions?