According to the Paperwork Reduction Act of 1995, an agency may not conduct or sponsor, and a person is not required to respond to, a collection of information unless it displays a valid OMB control number. The valid OMB control number for this information collection is 0572-0032. The time required to complete this information collection is estimated to average 15 hours per response, including the time for reviewing instructions, searching existing data sources, gathering and maintaining the data needed, and completing and reviewing the collection of information.

UNITED STATES DEPARTMENT OF AGRICULTURE

RURAL UTILITIES SERVICE

BORROWER DESIGNATION MI0043

FINANCIAL AND OPERATING REPORT ELECTRIC DISTRIBUTION

PERIOD ENDED December, 2010 (Prepared with Audited Data)

BORROWER NAME

INSTRUCTIONS - See help in the online application.

Cloverland Electric Co-operative

This information is analyzed and used to determine the submitter's financial situation and feasibility for loans and guarantees. You are required by contract and applicable egulations to provide the information. The information provided is subject to the Freedom of Information Act (5 U.S.C. 552)

CERTIFICATION

We recognize that statements contained herein concern a matter within the jurisdiction of an agency of the United States and the making of a false, fictitious or fraudulent statement may render the maker subject to prosecution under Title 18, United States Code Section 1001.

> We hereby certify that the entries in this report are in accordance with the accounts and other records of the system and reflect the status of the system to the best of our knowledge and belief.

ALL INSURANCE REQUIRED BY PART 1788 OF 7 CFR CHAPTER XVII, RUS, WAS IN FORCE DURING THE REPORTING PERIOD AND RENEWALS HAVE BEEN OBTAINED FOR ALL POLICIES DURING THE PERIOD COVERED BY THIS REPORT PURSUANT TO PART 1718 OF 7 CFR CHAPTER XVII

(check one of the following)

All of the obligations under the RUS loan documents There has been a default in the fulfillment of the obligations have been fulfilled in all material respects. under the RUS loan documents. Said default(s) is/are specifically described in Part D of this report. Daniel Dasho 5/29/2011

DATE

PART A. STATEMENT OF OPERATIONS

		YEAR-TO-DATE				
ITEM	LAST YEAR (a)	THIS YEAR (b)	BUDGET (c)	THIS MONTH (d)		
Operating Revenue and Patronage Capital	22,149,857	58,516,542	22,950,000	7,456,409		
Power Production Expense	1,208,901	2,099,593	1,000,000	426,318		
Cost of Purchased Power	11,401,234	32,037,314	12,179,398	4,329,262		
4. Transmission Expense	491	4,102,588	500	528,457		
5. Regional Market Expense						
6. Distribution Expense - Operation	967,298	1,872,080	883,877	425,079		
7. Distribution Expense - Maintenance	1,715,781	3,223,263	1,619,361	92,390		
8. Customer Accounts Expense	687,771	1,718,100	623,155	314,325		
Customer Service and Informational Expense	36,812	408,974	20,259	57,364		
10. Sales Expense	84,646	155,650	79,270	11,506		
11. Administrative and General Expense	1,662,385	3,298,800	1,668,437	(45,163)		
12. Total Operation & Maintenance Expense (2 thru 11)	17,765,319	48,916,362	18,074,257	6,139,538		
13. Depreciation and Amortization Expense	1,891,597	4,066,978	1,945,000	425,589		
14. Tax Expense - Property & Gross Receipts	684,786	1,794,660	696,000	173,810		
15. Tax Expense - Other	46,112	101,957	66,000	13,095		
16. Interest on Long-Term Debt	1,900,194	1,866,364	1,944,000	190,415		
17. Interest Charged to Construction - Credit	0	0	0	0		
18. Interest Expense - Other	6,067	680,337	6,000	244,580		
19. Other Deductions	108	(4,822)	12,000	(4,353)		
20. Total Cost of Electric Service (12 thru 19)	22,294,183	57,421,836	22,743,257	7,182,674		
21. Patronage Capital & Operating Margins (1 minus 20)	(144,326)	1,094,706	206,743	273,735		
22. Non Operating Margins - Interest	167,709	87,423	150,000	4,032		
23. Allowance for Funds Used During Construction						
24. Income (Loss) from Equity Investments	49,223	(38,838)	20,000	(25,303)		
25. Non Operating Margins - Other	843,289	867,798	850,000	71,605		
26. Generation and Transmission Capital Credits						
27. Other Capital Credits and Patronage Dividends	131,400	552,015	105,000	499,530		
28. Extraordinary Items			0			
29. Patronage Capital or Margins (21 thru 28)	1,047,295	2,563,104	1,331,743	823,599		

FINANCIAL AND OPERATING REPORT ELECTRIC DISTRIBUTION

INSTRUCTIONS - See help in the online application.

BORROWER DESIGNATION

MI0043

PERIOD ENDED

December, 2010

	PART I	B. DATA ON TRANSMISSI	ION	AND DISTRIBUTION PLANT			
	YEAR-T	O-DATE			YEAR-TO		
ITEM	LAST YEAR (a)	THIS YEAR (b)		ITEM	LAST YEAR (a)	THIS YEAR (b)	
New Services Connected	125	23,537	5.	Miles Transmission	0.00	0.00	
2. Services Retired	54	28	6.	Miles Distribution – Overhead	2,143.83	2,144.37	
3. Total Services in Place	19,924	43,489	7.	Miles Distribution - Underground	438.49	443.69	
4. Idle Services (Exclude Seasonals)	457	1,041	8.	Total Miles Energized $(5+6+7)$	2,582.32	2,588.06	
		PART C. BAL	AN(CE SHEET			
ASSI	ETS AND OTHER DEBIT	S		LIABILITIES A	ND OTHER CREDITS		
 Total Utility Plant in Serv 	vice	124,876,123	30.	Memberships		83,400	
Construction Work in Pro	ogress	2,569,085				18,172,647	
3. Total Utility Plant (1 -		127,445,208	32.	<u> </u>		506,734	
4. Accum. Provision for De	preciation and Amort.	29,792,507	33.	Operating Margins - Current Yea	ır	1,646,721	
5. Net Utility Plant (3 - 4	1)	97,652,701	34.	Non-Operating Margins		1,778,002	
6. Non-Utility Property (Ne	et)	51,472	35.	Other Margins and Equities		(248,589)	
Investments in Subsidiary	y Companies	671,856	36.	36. Total Margins & Equities (30 thru 35)		21,938,915	
8. Invest. in Assoc. Org P	atronage Capital	513,529	37. Long-Term Debt - RUS (Net)		27,695,761		
9. Invest. in Assoc. Org C	Other - General Funds	0	38. Long-Term Debt - FFB - RUS Guaranteed		0		
10. Invest. in Assoc. Org C	Other - Nongeneral Funds	8,475,918	39. Long-Term Debt - Other - RUS Guaranteed		0		
11. Investments in Economic	Development Projects	0	40.	Long-Term Debt Other (Net)		71,581,990	
12. Other Investments		0	41. Long-Term Debt - RUS - Econ. Devel. (Net)		0		
13. Special Funds		28,944	42. Payments – Unapplied		0		
Total Other Property (6 thru 13)	& Investments	9,741,719	43.	Total Long-Term Debt (37 thru 41 - 42)		99,277,751	
15. Cash - General Funds		1,498,608	44.	Obligations Under Capital Leases	s - Noncurrent	0	
16. Cash - Construction Fund	ds - Trustee	21,515	45.	Accumulated Operating Provision	ns	1,366,672	
17. Special Deposits		0	46.	Total Other Noncurrent Lial	bilities (44 + 45)	1,366,672	
18. Temporary Investments		87,888	47.	Notes Payable		750,000	
19. Notes Receivable (Net)		0	48.	Accounts Payable		6,319,885	
20. Accounts Receivable - Sa	ales of Energy (Net)	9,173,902	40	G		177,893	
21. Accounts Receivable - O		776,660	49.	Consumers Deposits		177,693	
22. Renewable Energy Credi	ts	0	50.	Current Maturities Long-Term D	ebt	1,395,500	
23. Materials and Supplies -		2,947,144	51.	Current Maturities Long-Term D - Economic Development	ebt	0	
24. Prepayments		65,430	52.		s	0	
25. Other Current and Accru	ed Assets	1,951,451	53.			3,172,817	
26. Total Current and Ac (15 thru 25)	ecrued Assets	16,522,598	54.	Total Current & Accrued Lia (47 thru 53)	abilities	11,816,095	
27. Regulatory Assets		10,876,431	55.	Regulatory Liabilities		0	
28. Other Deferred Debits		1,028,816	56.	Other Deferred Credits		1,422,832	
29. Total Assets and Other (5+14+26 thru 28)	er Debits	135,822,265	57.	Total Liabilities and Other C (36 + 43 + 46 + 54 thru 56)	redits	135,822,265	

UNITED STATES DEPARTMENT OF AGRICULTURE RURAL UTILITIES SERVICE FINANCIAL AND OPERATING REPORT ELECTRIC DISTRIBUTION INSTRUCTIONS - See help in the online application. PERIOD ENDED December, 2010

PART D. NOTES TO FINANCIAL STATEMENTS

On May 5, 2010, Cloverland Electric Cooperative, Inc. purchased Edison Sault Electric Comapny, LLC from Wisconsin Energy. The Cooperative instantly grew from 19,000 members to over 42,000 members. Annual sales for 2010 went from \$22 million to nearly \$60 million.

During 2010 the cooperative operated within two accounting software programs and two billing programs. The billing data was integrated in September. The accounting and payroll systems are consolidated as of January 1, 2011. Consolidating this data was a long and difficult process.

The data in this report are for four months of legacy Cloverland Electric and eight months of the consolidated cooperative. Notes for each section are as follows:

Part A, column (c) - The budget data is for legacy Cloverland alone. The 2011 budget has been approved by the Board of Directors and is for the consolidated cooperative.

- **Part B** The new members are included in line 1. Miles of distribution as reported are for legacy Cloverland only. The miles of line of the acquired company are unknown.
- <u>Part C</u> Cloverland purchased the assets of Edison Sault Electric. Their balance sheet as of May 4 is consolidated with the Cooperative's.
- <u>Part E</u> Columns (a) and (e) are substantially different. The assets of the acquired company are included in column (b).
- **Part G** The present year and 5 year average service interruptions of Edison Sault Electric Company are added to the legacy Cloverland outages. Column (c) and (d) for the Edison Sault are unknown.
- <u>Part K</u> Cloverland previously purchased power from Edison Sault Electric and Newberry Water and Light Board. This section has expanded to include the sources of energy for former Edison Sault, now Cloverland Electric.

UNITED STATES DEPARTMENT OF AGRICULTURE RURAL UTILITIES SERVICE FINANCIAL AND OPERATING REPORT ELECTRIC DISTRIBUTION INSTRUCTIONS - See help in the online application. PERIOD ENDED December, 2010

PART D. NOTES TO FINANCIAL STATEMENTS

<u>Part N</u> - Line 3 is short term debt of \$64,000,000 to CoBank for the purchase of Edison Sault Electric. This will be replaced with long term FFB debt.

Part O - Column (b) Average number of customers served: The cooperative consolidated on May 4; an average of the entire year would be skewed due to the first four months including only legacy Cloverland. An average of the consolidated company for eight months is a more accurate and is calculated as such here.

UNITED STATES DEPARTMENT OF AGRICULTURE RURAL UTILITIES SERVICE FINANCIAL AND OPERATING REPORT ELECTRIC DISTRIBUTION	BORROWER DESIGNATION MI0043
INSTRUCTIONS - See help in the online application.	PERIOD ENDED December, 2010
PART D. CERTIFICATION	N LOAN DEFAULT NOTES

BORROWER DESIGNATION

MI0043

FINANCIAL AND OPERATING REPORT ELECTRIC DISTRIBUTION

PERIOD ENDED

December, 2010

				PA	RT E. CHANGE	S IN UTILITY	PLANT				
PLA	PLANT ITEM		BEGINNIN	ANCE IG OF YEAR (a)	ADDITIONS (b)		EMENTS	ADJUSTMENTS TRANSFERS (d)		BALANCE END OF YEAR (e)	
l. Distribution Plant					59,989,984	36,007,37	5	374,149	(224,9	95)	95,398,21
2. General Plant	General Plant				4,638,602	5,327,21	9	276,460			9,689,36
3. Headquarters Plant					1,843,780	723,22	9				2,567,00
Intangibles					252	6,238,40	1				6,238,65
. Transmission Plant					755,476						755,47
 Regional Transmiss: Operation Plant 	ion and	Market									
. All Other Utility Pla	ınt				3,496,990	6,730,41	9				10,227,40
. Total Utility Plan	t in Sei	rvice (1 thru	7)		70,725,084	55,026,64	3	650,609	(224,9	95)	124,876,12
O. Construction Work	in Progr	ess			2,023,366	545,71	9				2,569,08
10. Total Utility Plan	t (8 + 9))			72,748,450	55,572,36	2	650,609	(224,9	95)	127,445,20
				P	ART F. MATER	IALS AND SUP	PLIES				
ITEM	BEGI	BALANCE NNING OF (a)		PURCHASED (b)	SALVAGED (c)	USED (N	ET)	SOLD (e)	ADJUSTMEN (f)	Т	BALANCE END OF YEAR (g)
. Electric		1,21	2,807	3,762,621	14,0	2,050	,987				2,938,49
2. Other			8,712	815		0	880				8,64
				P	ART G. SERVIC	CE INTERRUP	ΓIONS				
					GE MINUTES P						
ITEM		POWER S		ER MAJO	OR EVENT		NNED (c)		LL OTHER		TOTAL
. Present Year		((a) 86.30	00	(b) 1,062.600	(6	5.000		(d) 272.400		(e) 1,426.300
2. Five-Year Average			58.8		368.600		6.400	+	281.100		714.900
					IPLOYEE-HOU	R AND PAYRO					
. Number of Full Tim	e Emple	oyees			106						4,541,088
. Employee - Hours V	Vorked	- Regular Tir	me		181,371 5. Payroll – Capitalized						1,710,487
Employee - Hours V	Employee - Hours Worked - Overtime			13,887	6. Payroll - O	ther				523,826	
					PART I. PATR	ONAGE CAPIT	ΓAL				
ITEM			DESCRIPTION			THIS YEAR (a)			CUMULATIVE (b)		
. Capital Credits - Distributions a. General			1 Retirements					969,625		11,624,534	
		b		l Retirements					30,375		592,824
2. Capital Credits - Received a. Cash R. Supplie		l Retirements (a					1,000,000		12,217,358		
		eceived From Retirement of Patronage Capital by ers of Electric Power									
Lenders				tirement of Patron nded to the Electri				15,066			
			Cash Received (a + b)					15,066			
					(/						

RUS Financial and Operating Report Electric Distribution

Revision Date 2010

FINANCIAL AND OPERATING REPORT ELECTRIC DISTRIBUTION

BORROWER DESIGNATION

MI0043

INSTRUCTIONS - See help in the online application

PERIOD ENDED

December, 2010

			PA	RT K. kWh PUR	CHASED AND T	OTAL COST			
No	ITEM	RUS USE ONLY SUPPLIER CODE	RENEWABLE ENERGY PROGRAM NAME	RENEWABLE FUEL TYPE	kWh PURCHASED	TOTAL COST	AVERAGE COST (Cents/kWh)	INCLUDED IN TOTAL COST - FUEL COST ADJUSTMENT (h)	INCLUDED IN TOTAL COST - WHEELING AND OTHER CHARGES
	(a)	(b)	(c)	(d)	(e)	(f)	(g)	(11)	(i)
1	Edison Sault Electric Company	5659			78,225,075	4,688,278	5.99		
2	Newberry Water & Light Board	13525			276,880	66,451	24.00		
3	Wisconsin Electric Power Co	20847			408,022,412	26,048,619	6.38		
4	U S Corps of Engineers	800285			106,135,241	1,233,965	1.16		
	Total				592,659,608	32,037,313	5.41		

	UNITED STATES DEPARTMENT OF AGRICULTURE RURAL UTILITIES SERVICE FINANCIAL AND OPERATING REPORT ELECTRIC DISTRIBUTION	BORROWER DESIGNATION MI0043		
INSTRU	CTIONS - See help in the online application	PERIOD ENDED December, 2010		
	PART K. kWh PURCHA	SED AND TOTAL COST		
No		Comments		
1				
2				
3				
4		· · · · · · · · · · · · · · · · · · ·		

UNITED STATES DEPARTMENT OF AGRICULTURE RURAL UTILITIES SERVICE FINANCIAL AND OPERATING REPORT ELECTRIC DISTRIBUTION		BORROWER DESIGNATION MI0043		
INSTRUCTIONS - See help in the online application.		PERIOD ENDED December, 2010		
	PART	Γ L. LONG	-TERM LEASES	
No	NAME OF LESSOR (a)		TYPE OF PROPERTY (b)	RENTAL THIS YEAR (c)
	TOTAL			

	TMENT OF AGRICULTURE ITIES SERVICE	BORROWER DESIGNATION MI004	3
	PERATING REPORT DISTRIBUTION	PERIOD ENDED December, 2010	
INSTRUCTIONS - See help in the online app	lication.		
	PART M. ANNUAL MEETIN	G AND BOARD DATA	
1. Date of Last Annual Meeting	2. Total Number of Members	3. Number of Members Present at Meeting	4. Was Quorum Present?
4/21/2010	18,937	202	Y
5. Number of Members Voting by Proxy or Mail	6. Total Number of Board Members	7. Total Amount of Fees and Expenses for Board Members	8. Does Manager Have Written Contract?
0	9	\$ 190,470	Y

RUS Financial and Operating Report Electric Distribution

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FINANCIAL AND OPERATING REPORT ELECTRIC DISTRIBUTION

BORROWER DESIGNATION

MI0043

INSTRUCTIONS - See help in the online application.

PERIOD ENDED December, 2010

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	IAKIN	LONG-TERM DEDT AND	DEDI SEKVICE REQUIR	TEIVIEIVIO	
No	ITEM	BALANCE END OF YEAR (a)	INTEREST (Billed This Year) (b)	PRINCIPAL (Billed This Year) (c)	TOTAL (Billed This Year) (d)
1	Rural Utilities Service (Excludes RUS - Economic Development Loans)	27,695,761	1,339,563	636,741	1,976,304
2	National Rural Utilities Cooperative Finance Corporation	7,581,990	526,800	785,814	1,312,614
3	CoBank, ACB	64,000,000	650,314	0	650,314
4	Federal Financing Bank				
5	RUS - Economic Development Loans				
6	Payments Unapplied				
•	TOTAL	99,277,751	2,516,677	1,422,555	3,939,232

UNITED STATES DEPARTMENT OF AGRICULTURE

RURAL UTILITIES SERVICE

BORROWER DESIGNATION

MI0043

FINANCIAL AND OPERATING REPORT ELECTRIC DISTRIBUTION

PERIOD ENDED

December, 2010

INSTRUCTIONS - See help in the online application.

	PART O. POWER REQUIREME CONSUMER SALES &	INTO DATADAGE - ANNUA	AVERAGE NO.	TOTAL
CLASSIFICATION	REVENUE DATA	DECEMBER (a)	CONSUMERS SERVED (b)	YEAR TO DATE (c)
Residential Sales (excluding	a. No. Consumers Served	29,179	29,125	
seasonal)	b. kWh Sold			195,264,020
	c. Revenue			20,480,656
2. Residential Sales - Seasonal	a. No. Consumers Served	7,105	7,204	
	b. kWh Sold			21,608,770
	c. Revenue			2,770,717
3. Irrigation Sales	a. No. Consumers Served			
	b. kWh Sold			
	c. Revenue			
4. Comm. and Ind. 1000 KVA or Less	a. No. Consumers Served	5,393	5,402	
	b. kWh Sold			108,277,669
	c. Revenue			11,737,596
5. Comm. and Ind. Over 1000 KVA	a. No. Consumers Served	106	106	
	b. kWh Sold			256,496,146
	c. Revenue			20,451,276
6. Public Street & Highway Lighting	a. No. Consumers Served	81	81	
	b. kWh Sold			1,136,474
	c. Revenue			382,427
7. Other Sales to Public Authorities	a. No. Consumers Served	262	262	
	b. kWh Sold			12,425,525
	c. Revenue			1,068,641
8. Sales for Resale - RUS Borrowers	a. No. Consumers Served			
	b. kWh Sold			
	c. Revenue			
9. Sales for Resale - Other	a. No. Consumers Served	1	1	
	b. kWh Sold			19,600,880
	c. Revenue			1,106,471
10. Total No. of Consumers (lines I	, , , , , , , , , , , , , , , , , , ,	42,127	42,181	
11. Total kWh Sold (lines 1b thru 9			-	614,809,484
12. Total Revenue Received From Electric Energy (lines 1c thru 9				57,997,784
13. Transmission Revenue14. Other Electric Revenue			_	518,758
15. kWh - Own Use			-	1,263,762
16. Total kWh Purchased				592,659,608
17. Total kWh Generated				73,868,766
18. Cost of Purchases and Generation				38,239,495
19. Interchange - kWh - Net				
20. Peak - Sum All kW Input (Metered Non-coincident X Coincident X				139,807

FINANCIAL AND OPERATING REPORT

BORROWER DESIGNATION

MI0043

ELECTRIC DISTRIBUTION

PERIOD ENDED December, 2010

INSTRUCTIONS - See help in the online applica	RUCTIONS - See help in the online application.								
1	PART P	. ENERGY EFFICIE	NCY PROGRAMS						
		ADDED THIS YE	AR		TOTAL TO DA	ГЕ			
CLASSIFICATION	No. of Consumers (a)	Amount Invested (b)	Estimated MMBTU Savings (c)	No. of Consumers (d)	Amount Invested (e)	Estimated MMBTU Savings (f)			
Residential Sales (excluding seasonal)									
2. Residential Sales - Seasonal									
3. Irrigation Sales									
4. Comm. and Ind. 1000 KVA or Less									
5. Comm. and Ind. Over 1000 KVA									
6. Public Street and Highway Lighting									
7. Other Sales to Public Authorities									
8. Sales for Resale – RUS Borrowers									
9. Sales for Resale – Other									
10. Total									

RUS Financial and Operating Report Electric Distribution

Revision Date 2010

FINANCIAL AND OPERATING REPORT ELECTRIC DISTRIBUTION INVESTMENTS, LOAN GUARANTEES AND LOANS

BORROWER DESIGNATION	
MI004	13

PERIOD ENDED

December, 2010

INSTRUCTIONS - Reporting of investments is required by 7 CFR 1717, Subpart N. Investment categories reported on this Part correspond to Balance Sheet items in Part C. Identify all investments in Rural Development with an 'X' in column (e). Both 'Included' and 'Excluded' Investments must be reported. See help in the online application.

	PART Q. SECTION I. INVESTMENTS (See Instructions for definitions of Income or Loss)									
No	DESCRIPTION (a)	INCLUDED (\$) (b)	EXCLUDED (\$) (c)	INCOME OR LOSS (\$) (d)	RURAL DEVELOPMENT (e)					
1	Non-Utility Property (NET)	(2)	(e)	(u)	(0)					
_	ESE Acquisition		51,472							
	Totals		51,472							
2	Investments in Associated Organizations		51,172							
	NRUCFC		251,000							
	NISC	68,935	, , , , , ,							
	NRTC	823			X					
	CRC	17,486								
	RESCO	175,286								
	Federated	194,908			X					
	NRUCFC CTCs		869,374							
	ATC	6,920,652								
	Lighthouse Computers Inc	671,857			X					
	MECA	30,077			X					
	NRUCFC		1,000							
	CoBank		459,906							
	Totals	8,080,024	1,581,280							
5	Special Funds									
	Special Funds	28,944								
	Totals	28,944								
6	Cash - General									
	Old Mission Bank	657,859	100,000							
	CSB	534,624	100,000							
	Working Fund Petty Cash	3,440								
	FNB		29,352							
	M Bank		39,124							
	State Savings Bank		32,864							
	Soo Co-op Credit Union		1,344							
	Totals	1,195,923	302,684							
8	Temporary Investments									
	ED Jones		3,681							
	Credit Union Memberships	10								
	Restricted funds - PSCR	84,197								
	Totals	84,207	3,681							
9	Accounts and Notes Receivable - NET									
	AR Other	776,660								
	Totals	776,660								
11	TOTAL INVESTMENTS (1 thru 10)	10,165,758	1,939,117							

FINANCIAL AND OPERATING REPORT ELECTRIC DISTRIBUTION INVESTMENTS, LOAN GUARANTEES AND LOANS

BORROWER DESIGNATION MI0043

PERIOD ENDED

December, 2010

INSTRUCTIONS - Reporting of investments is required by 7 CFR 1717, Subpart N. Investment categories reported on this Part correspond to Balance Sheet items in Part C. Identify all investments in Rural Development with an 'X' in column (e). Both 'Included' and 'Excluded' Investments must be reported. See help in the online application.

	PART Q. SECTION II. LOAN GUARANTEES							
No	ORGANIZATION (a)	MATURITY DATE (b)	ORIGINAL AMOUNT (\$) (c)	LOAN BALANCE (\$) (d)	RURAL DEVELOPMENT			
	TOTAL	(~)	(6)	(11)	(0)			
	TOTAL (Included Loan Guarantees Only)							

2 Energy Resources Conservation Loans

TOTAL

FINANCIAL AND OPERATING REPORT ELECTRIC DISTRIBUTION INVESTMENTS, LOAN GUARANTEES AND LOANS

BORROWER DESIGNATION MI0043

PERIOD ENDED

December, 2010

INSTRUCTIONS - Reporting of investments is required by 7 CFR 1717, Subpart N. Investment categories reported on this Part correspond to Balance Sheet items in Part C. Identify all investments in Rural Development with an 'X' in column (e). Both 'Included' and 'Excluded' Investments must be reported. See help in the online application

	SECTION III. RATIO								
[Tota	O OF INVESTMENTS AND LOAN GUARANTI l of Included Investments (Section I, 11b) and Loa this report]	ity Plant (Line 3, Part	7.98 %						
	SECTION IV. LOANS								
No	ORGANIZATION	LOAN BALANCE	RURAL						
	(\$) (\$) DEVELOPMENT (a) (b) (c) (d) (e)								
1	1 Employees, Officers, Directors								

MICHIGAN 43 CHIPPEWA CLOVERLAND ELECTRIC COOPERATIVE, INC.

REPORT ON <u>CONSOLIDATED</u> FINANCIAL STATEMENTS

YEARS ENDED DECEMBER 31, 2010 AND 2009

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CLOVERLAND ELECTRIC COOPERATIVE, INC. BOARD OF DIRECTORS DECEMBER 31, 2010

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Daniel Dasho



Independent Auditor's Report

The Board of Directors Cloverland Electric Cooperative, Inc. Dafter, Michigan

We have audited the accompanying consolidated balance sheets of Cloverland Electric Cooperative, Inc. and subsidiary as of December 31, 2010 and 2009, and the related consolidated statements of revenue, equities, and cash flows for the years then ended. These financial statements are the responsibility of Cloverland Electric Cooperative, Inc.'s management. Our responsibility is to express an opinion on these consolidated financial statements based on our audits.

We conducted our audits in accordance with auditing standards generally accepted in the United States of America and the standards applicable to financial audits contained in *Government Auditing Standards* issued by the Comptroller General of the United States. Those standards require that we plan and perform the audit to obtain reasonable assurance about whether the financial statements are free of material misstatement. An audit includes examining, on a test basis, evidence supporting the amounts and disclosures in the financial statements. An audit also includes assessing the accounting principles used and significant estimates made by management, as well as evaluating the overall financial statement presentation. We believe that our audits provide a reasonable basis for our opinion.

In our opinion, the consolidated financial statements referred to above present fairly, in all material respects, the consolidated financial position of Cloverland Electric Cooperative, Inc. and subsidiary as of December 31, 2010 and 2009, and the results of its operations and its cash flows for the years then ended in conformity with accounting principles generally accepted in the United States of America.

In accordance with *Government Auditing Standards*, we have also issued a report dated May 16, 2011, on our consideration of Cloverland Electric Cooperative, Inc.'s internal control over financial reporting and our tests of its compliance with certain provisions of laws, regulations, contracts and grant agreements and other matters. The purpose of that report is to describe the scope of our testing of internal control over financial reporting and compliance and the results of that testing, and not to provide an opinion on the internal control over financial reporting or on compliance. That report is an integral part of an audit performed in accordance with *Government Auditing Standards* and should be considered in assessing the results of our audit.

Our audits were made for the purpose of forming an opinion on the financial statements taken as a whole. The accompanying financial information listed as supplementary information in the table of contents is presented for purposes of additional analysis and is not a required part of the financial statements of Cloverland Electric Cooperative. Such information has been subjected to the auditing procedures applied in the audit of the financial statements and, in our opinion, is fairly presented in all material respects in relation to the financial statements taken as a whole.

May 16, 2011

CLOVERLAND ELECTRIC COOPERATIVE, INC. CONSOLIDATED BALANCE SHEETS DECEMBER 31, 2010 AND 2009

A COPPING	2010	2009
ASSETS		
ELECTRIC PLANT AND EQUIPMENT: In service – at cost Construction work in progress	\$ 126,115,939 2,571,897	
SUBTOTAL	128,687,836	73,969,007
Less accumulated depreciation	30,398,942	26,536,350
NET ELECTRIC PLANT	98,288,894	47,432,657
OTHER ASSETS AND INVESTMENTS:		
Investments in associated organizations	9,207,855	
Non-utility property Temporarily restricted investments	51,472 802,395	
Goodwill, net of amortization	125,590	
TOTAL OTHER ASSETS AND INVESTMENTS	10,187,312	8,386,196
CURRENT ASSETS:		
Cash and temporary cash investments Accounts receivable, less allowance for doubtful accounts of	828,003	1,383,695
\$250,100 and \$64,510 in 2010 and 2009, respectively Refundable power costs	11,735,972	3,669,673 81,165
Materials and supplies	2,969,211	1,031,638
Prepaid expenses and other current assets	283,635	406,119
Prepaid federal income tax	14,500	14,500
TOTAL CURRENT ASSETS	15,831,321	6,586,790
DEFERRED DEBITS	11,020,889	23,000
TOTAL ASSETS	\$ 135,328,416	\$ 62,428,643

	2010	2009		
EQUITIES AND LIABILITIES				
EQUITIES:				
Memberships	\$ 83,400	\$ 79,265		
Patronage capital	20,774,589	19,172,647		
Other equities	1,080,926	1,323,451		
TOTAL EQUITIES	21,938,915	20,575,363		
LONG-TERM DEBT, NET OF CURRENT MATURITIES:				
Mortgage note to CoBank	64,000,000			
Mortgage notes to Rural Utilities Service Mortgage notes to National Rural Utilities Cooperative	27,695,761	27,152,083		
Finance Corporation	7,581,990	8,430,304		
Vehicle Ioan-Soo Co-op Credit Union	11,874	18,616		
TOTAL LONG-TERM DEBT	99,289,625	35,808,655		
OTHER NON-CURRENT LIABILITIES				
Accrued Postretirement benefits other than pensions and deferred				
compensation	1,366,672	1,093,977		
Deferred income tax liability	35,949	36,789		
TOTAL OTHER NON-CURRENT LIABILITIES	1,402,621	1,130,766		
CURRENT LIABILITIES:				
Current maturities of long-term debt	1,609,516	1,289,196		
Line of credit	750,000			
Accounts payable:				
Purchased power	4,412,748	1,579,712		
Other	1,926,919	306,426		
Refundable power costs	82,849			
Customer deposits and prepayments	261,930	167,080		
Accrued interest	347,237	105,354		
Accrued vacation and sick pay	939,059	407,330		
Accrued taxes and other current liabilities	2,366,760	1,058,524		
TOTAL CURRENT LIABILITIES	12,697,018	4,913,622		
DEFERRED CREDITS	237	237		
TOTAL EQUITIES AND LIABILITIES	\$ 135,328,416	\$ 62,428,643		

CLOVERLAND ELECTRIC COOPERATIVE, INC. CONSOLIDATED STATEMENTS OF REVENUE FOR THE YEARS ENDED DECEMBER 31, 2010 AND 2009

		% Of Operating
	 2010	Revenue
OPERATING REVENUES	\$ 59,733,402	100.00
OPERATING EXPENSES:		
Cost of power – produced	2,099,593	3.51
Cost of power – purchased	32,037,314	53.64
Cost of goods sold	655,913	1.11
Transmission	4,102,588	6.87
Distribution – operations	1,872,081	3.13
Distribution – maintenance	3,223,307	5.40
Customer accounts	1,747,084	2.92
Customer service and information	408,974	0.68
Sales expense	155,650	0.26
Administrative and general	3,783,786	6.33
Depreciation	4,175,673	6.99
Taxes – property	1,815,206	3.04
Taxes – other	 125,843	0.21
TOTAL OPERATING EXPENSES	 56,203,012	94.09
OPERATING MARGINS BEFORE FIXED CHARGES	 3,530,390	5.91
EIVED CHARCES		
FIXED CHARGES:	1.007.202	2.16
Interest on long-term debt	1,886,383	3.16
Other interest	 674,957	1.13
TOTAL FIXED CHARGES	 2,561,340	4.29
OPERATING MARGINS AFTER FIXED CHARGES	969,050	1.62
CAPITAL CREDITS	 605,673	1.02
NET OPERATING MARGINS	 1,574,723	2.64
NON OPED ATING MADGING.		
NON-OPERATING MARGINS:	90,383	0.15
Interest	,	
Other	 897,998	1.50
TOTAL NON-OPERATING MARGINS	 988,381	1.65
NET MARGINS	\$ 2,563,104	4.29

	% Of
	Operating
 2009	Revenue
\$ 23,498,855	100.00
1,208,901	5.14
11,401,234	48.52
763,701	3.25
491	0.00
967,298	4.12
1,715,780	7.30
700,562	2.98
36,812	0.16
84,647	0.36
2,076,813	8.84
2,002,692	8.52
706,176	3.01
90,290	0.38
<u> </u>	
 21,755,397	92.58
1,743,458	7.42
1,915,734	8.15
 6,067	0.03
1 021 001	0.10
 1,921,801	8.18
(178,343)	(0.76)
 185,814	0.79
7,471	0.03
171,076	0.73
868,748	3.70
 333,710	5.70
1,039,824	4.43
 ·	
\$ 1,047,295	4.46

CLOVERLAND ELECTRIC COOPERATIVE, INC. CONSOLIDATED STATEMENT OF EQUITIES FOR THE YEARS ENDED DECEMBER 31, 2010 AND 2009

	Mei	mberships	 Patronage capital	 Other equities	imulated Other orehensive Loss	 Total
Balance, January 1, 2009	\$	79,455	\$ 19,125,692	\$ 1,746,038	\$ (541,975)	\$ 20,409,110
Adjustment for SFAS No. 158 Memberships issued		(190)			48,472	48,472 (190)
Other equity transactions Retirement of capital credits		(/	48,941 (999,958)	21,693		70,634 (999,958)
Current year margins			 998,072	 49,223		 1,047,295
Balance, December 31, 2009		79,265	19,172,647	1,816,954	(493,503)	20,575,363
Adjustment for SFAS No. 158					(214,765)	(214,765)
Memberships issued Other equity transactions		4,135		11,078		4,135 11,078
Retirement of capital credits			(1,000,000)	11,070		(1,000,000)
Current year margins			 2,601,942	 (38,838)	 	 2,563,104
Balance, December 31, 2010	\$	83,400	\$ 20,774,589	\$ 1,789,194	\$ (708,268)	\$ 21,938,915

CLOVERLAND ELECTRIC COOPERATIVE, INC. STATEMENTS OF CASH FLOWS FOR THE YEARS ENDED DECEMBER 31, 2010 AND 2009

	2010	2009
CASH FLOWS FROM OPERATING ACTIVITIES:		
Cash received from customers	\$ 51,435,479	\$ 22,516,327
Cash paid to suppliers and employees	(43,426,861)	(18,409,986)
Rent income	34,620	28,528
Interest received	119,687	171,024
Interest paid	(2,319,457)	(1,943,820)
Taxes paid	(1,580,800)	(559,053)
Net cash provided by operating activities	4,262,668	1,803,020
CASH FLOWS FROM INVESTING ACTIVITIES:		
Construction and acquisition of plant	(55,399,566)	(3,418,001)
Plant removal costs	(38,739)	(50,228)
Net proceeds from sale of plant	31,401	
(Increase) decrease in:		
Materials inventory	(1,963,100)	4,764
Investments in associated organizations	472,758	108,152
Net cash used in investing activities	(56,897,246)	(3,355,313)
CASH FLOWS FROM FINANCING ACTIVITIES:		
Proceeds from long-term borrowings	64,000,000	
Line of credit borrowings	750,000	
Retirement of patronage capital credits	(705,145)	(775,086)
Donated capital	11,078	21,693
Loan advances		2,700,000
Payments on debt	(1,422,555)	(1,263,623)
Investment in cushion of credit		(1,488,402)
Use of cushion of credit	1,241,420	
Increase in deferred debits	(10,997,889)	
Purchase of restricted investments	(802,158)	
Memberships issued, net	4,135	(190)
Net cash provided (used) by financing activities	52,078,886	(805,608)
NET INCREASE (DECREASE) IN CASH AND		
CASH EQUIVALENTS	(555,692)	(2,357,901)
CASH AND TEMPORARY CASH INVESTMENTS, beginning	1,383,695	3,741,596
CASH AND TEMPORARY CASH INVESTMENTS, ending	\$ 828,003	\$ 1,383,695

CLOVERLAND ELECTRIC COOPERATIVE, INC. STATEMENTS OF CASH FLOWS FOR THE YEARS ENDED DECEMBER 31, 2010 AND 2009 (Continued)

	 2010	 2009
RECONCILIATION OF NET MARGINS TO NET CASH		
PROVIDED BY OPERATING ACTIVITIES:		
Net margins	\$ 2,563,104	\$ 1,047,295
Adjustments to reconcile net margins to net cash provided by	 	
Operating activities:		
Depreciation and amortization	4,510,705	2,136,342
Capital credits	(605,673)	(185,814)
Patronage capital refunds applied to accounts written off	(312,429)	(242,047)
Loss (Gain) on the sale of fixed assets	(11,272)	(2,393)
Income from investment	(814,570)	(843,181)
(Increase) decrease in:		
Customer and other accounts receivable	(7,987,451)	(731,022)
Current & accrued assets - other	122,482	(224,361)
Inventory of subsidiary	25,527	882
Refundable power costs	81,165	236,801
Increase (decrease) in:		
Accounts payable	4,374,681	351,919
Refunds payable to members	82,849	
Accrued interest payable	241,883	(22,019)
Current and accrued liabilities – other	1,933,737	407,663
Accrued postretirement benefits other than pensions	 57,930	 (127,045)
Total adjustments	 1,699,564	 755,725
NET CASH PROVIDED BY OPERATING ACTIVITIES	\$ 4,262,668	\$ 1,803,020

SUPPLEMENTAL CASH FLOW INFORMATION (NOTE 15):

NOTE 1: SUMMARY OF SIGNIFICANT ACCOUNTING POLICIES

The following is a summary of the accounting policies adopted by Cloverland Electric Cooperative, Inc. which have a significant effect on the financial statements.

Organization

Cloverland Electric Cooperative, Inc. (Cloverland) is a non-profit organization that engages in the generation, purchase and sale electricity in the Eastern Upper Peninsula of Michigan. Cloverland is generally exempt from income tax under Section 501(c)(12) of the United States Internal Revenue Code. Cloverland is subject to the Michigan Business Tax Act of the State of Michigan. The financial statements have been prepared in conformity with U.S. generally accepted accounting principles and in accordance with Rural Utilities Service (RUS) guidelines.

On May 4, 2010, Cloverland purchased a 100% interest in Edison Sault Electric Company, LLC for \$63,347,708. This organization is comprised of a majority of the assets of the former Edison Sault Electric Company. Upon acquisition, the customers and employees were moved into Cloverland Electric Cooperative, Inc. The LLC, now holds the purchased property and equipment and the leases and contracts of the company. (See Note 17).

The Cooperative's subsidiary is a computer sales and internet service company. The subsidiary is organized as a U.S. Corporation and is subject to U.S. Federal Income Tax.

The process of preparing financial statements in conformity with generally accepted accounting principles requires the use of estimates and assumptions regarding certain types of assets, liabilities, revenues and expenses. Such estimates primarily relate to unsettled transactions and events as of the date of the financial statements. Accordingly, upon settlement, actual results may differ from estimated amounts.

Principles of Consolidation

The consolidated financial statements for 2010 and 2009 combine the financial results of Cloverland Electric Cooperative, Inc. and its wholly-owned subsidiary Lighthouse. Net as required by APB Opinion No. 18, Cloverland Electric Cooperative, Inc. has accounted for the investment using the equity method. All significant inter-company transactions and accounts have been eliminated. In accordance with RUS guidelines, the activity of the subsidiary is not assignable to members of the Cooperative, the result is to include the net activities of the subsidiary in Other Equities.

Electric Plant and Equipment

Additions, with a life expectancy of more than one year, are recorded at cost less contributions in aid of construction received from customers. As items are retired or otherwise disposed of, the asset account is credited for the cost and the accumulated depreciation account is charged. The cost of removal less salvage is also charged to the accumulated depreciation account.

Revenue

Cloverland records revenue monthly, as billed, on the basis of automated and manual meter readings. Automated readings can be taken at any time, and the actual receivable due at the end of the period can be booked with certainty. Manual readings are taken throughout the month, and an estimate of unbilled revenue relative to power consumed from the meter is made and added to the current period's revenue. Cloverland's accounts receivable balance, found on their balance sheet, includes amount for revenues accrued but not billed as of year-end.

NOTE 1: SUMMARY OF SIGNIFICANT ACCOUNTING POLICIES - Continued

Revenue (continued)

Cloverland continually reviews its customer's creditworthiness and requests deposits and refunds based on that review. Cloverland's two largest customers accounted for approximately 15% of total revenues in 2010.

Concentration of Credit Risk

Cloverland maintains allowances for potential credit losses and, historically, such losses have been within management's estimates.

Investments

The carrying values of investments in associated organizations are stated at cost, adjusted for capital credits earned or retired.

Cash and Cash Equivalents

For purposes of reporting cash flows, cash and cash equivalents include money market accounts and any highly liquid debt instruments purchased with a maturity of three months or less. Certificates of deposit and commercial paper with maturities between 90 days and one year are classified as short-term investments and stated at cost, which approximates market value. Certificates of deposit and commercial paper with maturities beyond one year are classified as other investments and stated at cost, which approximates market value.

Accounts receivable

Accounts receivable consist primarily of amounts due from members for electric service. An allowance for doubtful accounts has been estimated based on collection history. When a member's account becomes past due and uncollectible, the member's service is terminated. The Board of Directors approve all accounts charged off.

Materials and Supplies

Electrical materials and supplies are valued at the lower of market value or average unit cost. Merchandise held for resale is valued on the first-in, first-out basis.

Advertising

The cost of advertising is expensed as incurred.

Retirement Plan

Cloverland has a retirement plan and a savings plan for substantially all employees. Under the terms of the savings plan, Cloverland is required to contribute 8 percent of the employee's base annual earnings to the plan for non-union employees. As of October 22, 2010, Union employees receive an employer match based on the amount of the employees' contribution.

Contributions in Aid of Construction

Contributions in aid of construction are received from customers on electrical installations and re-applied against the construction costs.

NOTE 2: RECLASSIFICATION OF AMOUNTS

Certain amounts previously reported have been reclassified to conform to the 2010 presentation.

NOTE 3: ASSETS PLEDGED

Substantially all assets are pledged as collateral on long-term debt payable to the Rural Utilities Service (RUS) of the United States of America and the National Rural Utilities Cooperative Finance Corporation (CFC).

NOTE 4: ELECTRIC PLANT AND DEPRECIATION RATES AND PROCEDURES

Major classes of electric plant as of December 31, 2010 and 2009 consisted of:

	 2010	 2009
Intangible plant	\$ 6,238,653	\$ 252
Distribution plant	95,398,215	59,989,984
Generation plant	10,227,408	3,496,989
Transmission plant	755,476	755,476
General plant	 13,496,187	 7,657,776
	126,115,939	71,900,477
Construction work in progress	 2,571,897	 2,068,530
TOTAL	\$ 128,687,836	\$ 73,969,007

Provision has been made for depreciation of the distribution plant, generation plant and transmission plant at straight-line composite rates of 2.8, 3.0 and 2.7 percent per annum for the years ended December 31, 2010 and 2009, respectively. General and generation plant depreciation rates have been applied on a straight-line basis and were as follows for the years ended December 31, 2010 and 2009:

	Life Range in Years
Structures and improvements	5 - 50
Office furniture	3 - 20
Transportation equipment	5 - 14
Power operated equipment	3 – 15
Other general plant	3 - 15
Communications equipment	5 - 10
Other generation plant	10 - 33

NOTE 4: ELECTRIC PLANT AND DEPRECIATION RATES AND PROCEDURES - continued

Depreciation charges on electric plant in service were charged as follows for the years ended December 31, 2010 and 2009:

	2010		2009	
Charged to: Depreciation and amortization expense Other expenses	\$	4,175,673 254,304	\$	2,002,692 133,650
Total Expensed Capitalized		4,429,977 80,728		2,136,342 74,296
TOTAL DEPRECIATION	\$	4,510,705	\$	2,210,638

NOTE 5: INVESTMENTS IN ASSOCIATED ORGANIZATIONS

Investments in associated organizations as of December 31, 2010 and 2009 were as follows:

	2010	2009
National Rural Utilities Cooperative	 _	
Finance Corporation:		
Capital term and zero term certificates maturing		
through 2080 interest rates between 0% and 5%	\$ 821,374	\$ 831,163
Long-term certificates maturing through 2030 at an		
interest rate of 3%	48,000	48,000
Patronage capital credits	251,000	235,934
American Transmission Company, LLC	6,920,652	6,530,062
Federated Rural Electric Ins. Co.	194,908	160,862
CoBank	459,907	28,920
Deferred compensation funds	113,141	98,912
Other	 398,873	 326,516
TOTAL	\$ 9,207,855	\$ 8,260,369

In 2001, the Cooperative transferred transmission assets with a net book value of \$4,632,376 to American Transmission Company, LLC for a .83% investment in the partnership. The Cooperative received cash from the partnership of \$2,316,188 and was allocated \$142,434 for any possible tax adjustments. The investment at December 31, 2010 and 2009 is \$6,920,652 and \$6,530,062, respectively. This transaction was approved by the Rural Utilities Service.

NOTE 6: GOODWILL

The carrying amount of Goodwill for the years ended December 31, 2010 and 2009 is \$125,590 and \$125,590, respectively. The requirements of Statement of Financial Accounting standards No. 142, "Goodwill and Other Intangible Assets," requires that Goodwill be valued at its fair market value and adjusted annually for any impairment losses. Management has determined that there has been no impairment in the carrying value of the Goodwill.

NOTE 7: SHORT TERM INVESTMENTS - RESTRICTED

On March 20, 1984, the Michigan Public Service Commission issued its opinion and order in Case No. U-7901, directing Michigan's Rural Electric Cooperatives to maintain power supply cost recovery over-collections and refundable contributions in restricted accounts to be used only for the purpose for which they are intended.

In order to accomplish the objectives of the Commission, RUS accounting and reporting requirements, a non-complex mechanism acceptable to CFC and a workable approach acceptable to Cloverland Electric Cooperative, Inc., Cloverland, on December 17, 1985, entered into an agreement with CFC to escrow power supply cost recovery over-collections and refundable contributions. A monthly certification is to be included with the monthly Form 7 advising RUS as to amounts included in the special funds representing power supply cost recovery over-collections and refundable contributions.

Cloverland is to provide CFC a copy of the monthly certification described above which will serve as notice to CFC as to the amount below which the fund should not fall. Under the provisions of the agreement with CFC when the amount of deposits held by CFC falls below the level set forth in the latest available certification furnished CFC, CFC will advise RUS and the Commission if Cloverland has not remedied the deficiency within three business days of notification by CFC to Cloverland.

The following is a summary of the cash amounts restricted as of December 31, 2010 and 2009:

		2010	 2009		
Construction advances Refundable power costs		237 82,849	\$ 237		
TOTAL		83,086	237		
Amount of required restriction in excess of available CFC investment		719,309	 		
TOTAL FUNDS RESTRICTED	\$	802,395	\$ 237		

NOTE 8: CASH AND INVESTMENTS

Statements of Financial Accounting Standards (SFAS) No. 105 require disclosure of significant concentrations of credit risk arising from cash deposits in excess of federally insured limits. The detail of these amounts are as follows:

	Pe	er Institution
Insured	\$	804,209
Uninsured	Ψ	1,425,653
Total deposits at banks		2,229,862
In transit items	-	(614,569)
		1.615.293
Restricted for temporary investments		(820,309)
Undeposited funds		25,698
Working funds		3,640
Money market funds and special construction		3,681
Total Cash	\$	828,003

NOTE 9: PATRONAGE CAPITAL

Patronage capital balances as of December 31, 2010 and 2009 consisted of:

	 2010	 2009
Assignable	\$ 2,601,942	\$ 1,047,013
Assigned	31,323,431	30,276,418
	 <u> </u>	
	33,925,373	31,323,431
Less retirements to date	 13,150,784	 12,150,784
Balance	\$ 20,774,589	\$ 19,172,647

In accordance with 7 CFR 1717.617, published in the <u>Federal Register</u> on December 29, 1995, RUS approval is already given for distribution borrowers declaring or paying patronage capital retirements if the following requirements are met: after the distribution, the borrower's equity is equal to/or greater than 30 percent of its total assets; the borrower is current on all payments due on all notes secured under the mortgage; the borrower is not in default under its loan documents; and after distribution, the borrower's current and accrued assets will not be less than its current and accrued liabilities. Additionally, approval from CFC is not necessary, if the cooperatives equity position immediately following the refund is greater than the 20 percent minimum mentioned in the CFC Mortgage.

NOTE 9: PATRONAGE CAPITAL – continued

The equities and margins of Cloverland represent 16.21% and 32.95% of the total assets at December 31, 2010 and 2009, respectively. The borrower is current on all payments due and is not in default under its loan documents.

Capital credit retirements representing patronage capital from 1989 and 2009 and retirements to deceased patrons, in the amounts of \$1,000,000 and \$999,958 were paid in the years ended December 31, 2010 and 2009, respectively.

NOTE 10: OTHER EQUITIES

Other equities consisted of the following for the years ending December 31, 2010 and 2009:

	 2010	 2009
Pre-1978 operating margins	\$ 506,734	\$ 506,734
Pre-1978 non-operating margins	378,063	378,063
Capital gains	11,254	11,254
Donated capital	448,425	437,346
Non-assignable margins	 444,718	 483,557
	 _	
TOTAL	\$ 1,789,194	\$ 1,816,954

NOTE 11: MORTGAGE NOTES

Long-term debt is composed of 1.47% to 8.10% mortgage notes payable to CoBank, the Rural Utilities Service (RUS) of the United States of America and the National Rural Utilities Cooperative Finance Corporation (CFC), and other local banks. The CoBank note will mature in September 2012, and is expected to be refinanced before that time. Certain mortgage notes to CFC will be repriced and the interest rate adjusted accordingly during the next 10 years in accordance with the policy and procedure governing such repricing. The RUS notes are for 35 year periods each, with principal and interest installments due either quarterly or monthly. The notes are scheduled to be fully repaid at various times from June 2011 through November 2042.

NOTE 11: MORTGAGE NOTES - continued

Detail of the long-term debt is as follows:

	 2010	 2009
Rural Utilities Service notes bearing interest at 3.45% to 5.23% per annum, payable in monthly and quarterly installments to 2042. National Rural Utilities Cooperation Finance Corporation notes bearing interest at 5.20% to 8.1% per annum, payable in quarterly installments	\$ 28,505,698	\$ 29,142,440
to the year 2034.	4,294,009	4,875,362
Notes payable to Freddie Mac in quarterly installments of \$137,814, Including interest at 6.293%, with final maturity ranging from		
2012 to 2034. Secured by substantially all assets.	4,016,481	4,220,942
CoBank note bearing interest at 1.47% per annum with final Maturity in September 2012, or upon receipt of RUS loan funds	64,000,000	
Note payable-Bank. Monthly installment payments of \$2,058, including interest at 6.5%, until November 20, 2011, with a final payment of \$198,745 due on December 20, 2011. Secured by land and building. Vehicle loan-Bank. Monthly installment payments of \$627,	207,267	218,427
including interest at 5.0%, until August 1, 2013. Secured by the vehicle purchased.	18,623	25,037
Secured by the vernote purchased.	 10,023	 23,037
	101,042,078	38,482,208
Less:		
RUS Cushion of credit	142,937	1,384,357
Current maturities	 1,609,516	 1,289,196
TOTAL LONG-TERM DEBT	\$ 99,289,625	\$ 35,808,655

Unadvanced loan funds were available to Cloverland on the loan commitments from RUS/FFB in the amount of \$14,000,000 for 2010 and \$-0- for 2009, respectively. Unadvanced loan funds were available to Cloverland on the loan commitments from CFC in the amount of \$-0- for 2010 and 2009, respectively.

There was a CFC Power Vision loan available in the amount of \$8,600,000 for the year ended 2010 and 2009, respectively.

Maturities of long-term debt for each of the next five years are as follows:

	 Total
2011	\$ 1,609,516
2012	65,507,082
2013	1,541,317
2014	1,582,427
2015	1,562,746

NOTE 11: MORTGAGE NOTES - continued

The loan agreement requires certain financial ratios to be met in the operation and management of its business. The company did not meet these ratios for 2009. The Cooperative did obtain a waiver of these requirements for that year.

NOTE 12: LINE OF CREDIT

The Cooperative has available a perpetual line of credit with CFC in the amount of \$4,000,000 for 2010 and 2009, respectively. The Cooperative had an outstanding balance of \$-0- for 2010 and 2009. Interest at December 31, 2010 was charged at 4.25%

The Cooperative has available a line of credit with CoBank in the amount of \$10,000,000 for 2010. The Cooperative had an outstanding balance of \$-0- for 2010 and \$4,250,000 in 2009. Interest at December 31, 2010 was charged at 3.64%.

Maximum short term loan allowed by CFC and CoBank agreement is \$10,000,000 in any combination of either or both sources.

NOTE 13: DEFERRED DEBITS AND CREDITS

The balance of deferred credits at December 31, 2010 consists of a land contract receivable from the sale of vacant property to a governmental unit and a deferred regulatory asset relating to pension obligations assumed pursuant to the acquisition of Edison Sault Electric. The land contract is to be paid to the Cooperative over ten years. The balance was \$23,000 at December 31, 2010. The balance of the regulatory pension asset was \$10,997,889 at December 31, 2010. The Cooperative has concluded that substantially all of the unrecognized costs resulting from the recognition of the funded status of the pension and OPEB plans qualify as a regulatory asset.

The balance of deferred credits at December 31, 2010 and 2009 consists of consumers deposits for memberships, connection fees and aid to construction. The balances for these amounts were \$237 for both 2010 and 2009.

NOTE 14: RETIREMENT PLAN

Retirement plan benefits for substantially all employees are provided through participation in a retirement and security program (defined benefit plan) and savings plan (cash or deferred arrangements) of the National Rural Electric Cooperative Association (NRECA) and its member systems. The income earned by funds while held under the plans is qualified under Code Section 401 and tax-exempt under Code Section 501(a) of the Internal Revenue Code. The retirement and security program provides benefits to employees based on years of service and the highest five years of compensation for the last ten years of employment.

Contributions to the retirement and security program, which are determined by the NRECA, were \$797,282 and \$325,821 in 2010 and 2009, respectively. Contributions to the savings program, which are based on a percentage of the employees' compensation, were \$377,483 in 2010 and \$209,975 in 2009, respectively.

NOTE 15: NON-CASH INVESTING AND FINANCING ACTIVITIES

Non-cash investing activities for 2010 and 2009 were as follows:

	2010		 2009	
Patronage capital allocated	\$	552,015	\$ 131,400	
Materials salvaged from inventory		7,079	50,227	
Capital credits applied to bad debt		312,429	242,047	
Capitalized depreciation		80,728	74,296	

NOTE 16: POSTRETIREMENT BENEFITS OTHER THAN PENSIONS

The plan sponsored by the cooperative is an unfunded defined benefit post-retirement plan that covers all employees who were hired before October 1, 1995, and who retire after the attainment of age 60 and completion of 15 years of service. Spouses of pensioners are included, with coverage continuing to the spouse after the pensioner's death. Employees of the cooperative as of October 1, 1995 had the option to participate in the defined benefit post-retirement health insurance plan or have a Rabbi trust established in their name (see below).

The Actuarial calculated amount of liability has been recounted as expense in prior years.

The plan's net periodic postretirement benefit cost include the following components:

Components of Benefit Cost	 2010	2009	
Service Cost	\$	\$	
Interest Cost	74,630		79,550
Amortization of transition obligation	24,219		24,219
Recognition of net Gain/loss	 24,253		24,253
Net periodic post-retirement benefit cost	\$ 123,102	\$	128,022

The following table sets forth the plan funded status and amounts reported on the Cooperative's balance sheets:

Change in Benefit Obligation	2010			2009		
Benefit obligation at beginning of year	\$	995,065	\$	1,060,664		
Interest cost		74,630		79,549		
Unrecognized prior service cost		370,273				
Net actuarial loss/(gain) for the prior year		(107,036)				
Benefits paid		(70,000)		(145,148)		
			'	_		
Benefit obligation at end of year	\$	1,262,932	\$	995,065		

NOTE 16: POST-RETIREMENT BENEFITS OTHER THAN PENSIONS - continued

Change in Plan Assets	2010	2009
Fair value of plan assets at beginning of year		
Actual return on plan assets Employer contributions Benefits paid	\$ 70,000 (70,000)	\$ 145,148 (145,148)
Fair value of plan assets at end of year	\$ -	\$ -
Recognized Benefit Obligation Amounts Recognized in Accumulated Other	\$ (1,262,932)	\$ (995,065)
Comprehensive Loss - Beginning Prior service cost Net actuarial gains Transition obligation Net current year loss	\$ 493,503 370,273 (107,036) (24,219) (24,253)	\$ 541,975 (24,219) (24,253)
Amounts Recognized in Accumulated Other Comprehensive Loss	\$ 708,268	\$ 493,503

For measurement purposes a 9.0% and 8.5% annual rate of increase in the per capita cost of covered health care benefits was assumed for 2010 and 2009, respectively. The rate was assumed to decrease gradually by 0.5% per year to an ultimate rate of 5.0% per annum

The weighted-average discount rate used in determining the accumulated postretirement benefit obligation was 7.5 percent.

Benefits are expected to be paid out as follows:

2011	\$ 88,171
2012	103,315
2013	112,087
2014	120,018
2015	114,377
2016 and after	470,728

A Rabbi Trust was established for the employees who were hired before 10/01/95 and who elected not to be covered by the Cooperatives post retirement health insurance. Some employees elected the total buyout under this option. The buyout costs were expensed when paid. The Rabbi Trust was fully funded at December 31, 2010.

NOTE 17: LEASES AND POWER PURCHASE AGREEMENTS

The Cooperative's primary source of generation is its 30-megawatt hydroelectric-generating plant located on the St. Marys River in Sault Ste. Marie, Michigan. The water for this facility is leased under a contract between Edison Sault Electric Company, LLC and the United States Corps of Engineers with tenure to December 31, 2075. However, the Secretary of the Army has the right to terminate the contract subsequent to December 2050 by providing at least a five-year termination notice. No such notice can be given prior to December 31, 2045. The Cooperative pays for all water taken from the St. Marys River at predetermined rates with a minimum annual payment of \$200,000. Rentals under this contract for eight months were \$403,700 in 2010. The total flow of water taken out of Lake Superior, which in effect is the flow of water in the St. Marys River, is under the direction and control of the International Joint Commission, created by the Boundary Water Treaty of 1909 between the United States and Great Britain, now represented by Canada.

The International Joint Commission places limitations on the flow of water from Lake Superior that limits Cloverland's amount of hydroelectric generation. Water elevation levels on Lake Superior have been below normal levels since 1998, resulting in decreased water release. During any limited flow months, it is necessary for the Cooperative to purchase additional power from other sources or increase the use of the Cooperative's diesel generation. Water elevation levels on Lake Superior in 2006 and 2007 approached or exceeded all-time record seasonal lows, resulting in less water available for hydroelectric operation. Water elevation levels on Lake Superior improved in the fall of 2007, but are still well below normal elevation levels. In 2010, the water elevations improved over 2007 levels, but continue to be below normal.

Hydroelectric generation is also purchased by Edison Sault Electric Company, LLC under contract from the United States Corps of Engineers' hydroelectric-generating plant located within the Soo Locks complex on the St. Marys River in Sault Ste. Marie, Michigan. This 17-megawatt contract has tenure to November 1, 2040, and cannot be terminated by the United States Government prior to November 1, 2030. Payments under the contract, for the eight months in 2010 were \$1,233,965, with modifications to such payments for power outages and the cost of designated repairs in excess of the federal share of such costs. Annual payments are subject to re-negotiation every five years, and the re-negotiation increasing the payment to \$1,850,948 was approved in January 2009.

NOTE 18: COMMITMENTS AND CONTINGENCIES

St. Ignace division Remediation Project - A decommissioned diesel-generating site located at the St. Ignace Division's service center is currently being remediated for diesel fuel. The Michigan Department of Natural Resources and Environment (DNRE) is working with the Cooperative at the site. The cost of monitoring and remediation for eight months was \$11,381 in 2010. At this time, we cannot reasonably estimate future monitoring and remediation expenses.

NOTE 19: DEFERRED COMPENSATION

Cloverland Electric Cooperative, Inc. offers its employees a deferred compensation plan created in accordance with the Internal Revenue Code Section 457. The plan is administered by Cloverland and is available to all employees. The plan allows employees to defer a portion of their salary until a future date. It becomes available to the employee at death, termination, retirement or disability. This plan has not been formally approved by the IRS.

All amounts deferred under the plan, all investments purchased with those amounts and all income attributable to those amounts are the sole property of Cloverland. The preceding amounts are subject only to the claims of general creditors of the Cooperative in an amount equal to the fair market value of the deferred account for each participant.

Cloverland has no liability for losses under the plan, but does have the duty of due care that would be required as a prudent investor. Cloverland has invested the amounts deferred by employees in a trust account each year. Therefore, the assets are segregated and Cloverland feels that it is highly unlikely that the assets would be used to satisfy the claims of general creditors.

The investment balances in the plan are stated at market value and consist of mutual funds.

Cloverland has adopted a Cafeteria Plan for all employees in lieu of the deferred compensation plan.

NOTE 20: INCOME TAXES

The detail of the deferred tax liability of Lighthouse. Net is as follows:

	 2010	 2009
Deferred tax asset arising from: Timing difference	\$ 5,101	\$ 6,449
Deferred tax liability arising from: Accumulated depreciation for tax purposes in excess of book	 (41,050)	 (43,238)
Net deferred tax asset (liability)	\$ (35,949)	\$ (36,789)
The detail of income tax expense is as follows:		
	 2010	 2009
Current operations Deferred taxes	\$ 1,768 (840)	\$ (3,512) (11,538)
Total income tax benefit (expense)	\$ 928	\$ (15,050)

Management believes that positions taken during prior years and to be taken for 2010 in reporting federal taxable income for Cloverland and Lighthouse are not controversial and have a high degree of being sustained upon an examination by the taxing authority.

NOTE 21: SUBSEQUENT EVENTS

On May 5, 2011, Lighthouse.Net signed an agreement to purchase the assets of a regional cable provider for \$400,000. The Lighthouse board of directors approved the transaction in May 5, 2011.

Cloverland Electric Cooperative, Inc. and subsidiary management has evaluated the impact of subsequent events as they relate to the financial statements through May 16, 2011, the date of issuance of the financial statements.



CLOVERLAND ELECTRIC COOPERATIVE, INC. CONSOLIDATING BALANCE SHEET DECEMBER 31, 2010

	Cloverland Electric Cooperative	Lighthouse.net	Eliminations	Consolidated Total
ASSETS				
ELECTRIC PLANT:				
In service – at cost	\$ 124,876,123	\$ 1,239,816	\$	\$ 126,115,939
Construction work in progress	2,569,085	2,812		2,571,897
	127,445,208	1,242,628		128,687,836
Less accumulated depreciation	29,792,507	606,435		30,398,942
NET ELECTRIC PLANT	97,652,701	636,193		98,288,894
OTHER ASSETS AND INVESTMENTS:				
Investments in associated organizations	9,102,588	105,267		9,207,855
Investment in subsidiary	669,719		(669,719)	
Receivables from subsidiary	78,848		(78,848)	
Non-utility property	51,472			51,472
Temporarily restricted investments	802,395			802,395
Goodwill, net of amortization		125,590		125,590
TOTAL OTHER ASSETS AND INVESTMENTS	10,705,022	230,857	(748,567)	10,187,312
CURRENT ASSETS:				
Cash and temporary cash investments Accounts receivable, less allowance for doubtful	721,463	106,540		828,003
accounts of approximately \$250,100	11,600,684	68,362	66,926	11,735,972
Refundable power costs				
Materials and supplies	2,947,100	22,111		2,969,211
Prepaid expenses and other current assets	277,782	5,853		283,635
Prepaid Federal income tax		14,500		14,500
TOTAL CURRENT ASSETS	15,547,029	217,366	66,926	15,831,321
DEFERRED DEBITS	11,020,889			11,020,889
TOTAL ASSETS	\$ 134,925,641	\$ 1,084,416	\$ (681,641)	\$ 135,328,416

CLOVERLAND ELECTRIC COOPERATIVE, INC. CONSOLIDATING BALANCE SHEET DECEMBER 31, 2010

(continued)

	Cloverland Electric Cooperative	Lighthouse.net	Eliminations	Consolidated Total
EQUITIES:				
Memberships	\$ 83,400	\$	\$	\$ 83,400
Patronage capital	20,774,589			20,774,589
Other equities	1,080,926	669,719	(669,719)	1,080,926
TOTAL EQUITIES	21,938,915	669,719	(669,719)	21,938,915
LONG-TERM DEBT, NET OF CURRENT MATURITIES:				
Mortgage note to CoBank	64,000,000			64,000,000
Mortgage notes to Rural Utilities Service	27,695,761			27,695,761
Mortgage notes to National Rural Utilities Cooperative				
Finance Corporation	7,581,990			7,581,990
Bank loan-Soo Co-op Credit Union		11,874		11,874
TOTAL LONG-TERM DEBT	99,277,751	11,874		99,289,625
OTHER NON-CURRENT LIABILITIES				
Accrued Postretirement benefits other than pensions and				
deferred compensation	1,366,672			1,366,672
Deferred income tax liability		35,949		35,949
TOTAL OTHER NON-CURRENT LIABILITIES	1,366,672	35,949		1,402,621
CURRENT LIABILITIES:				
Current maturities of long-term debt	1,395,500	214,016		1,609,516
Line of credit	750,000			750,000
Accounts payable:				
Purchased power	4,412,748			4,412,748
Other	1,905,010	21,909		1,926,919
Intercompany		11,922	(11,922)	
Refundable power costs	82,849			82,849
Customer deposits and prepayments	177,893	84,037		261,930
Accrued interest	347,237			347,237
Accrued vacation and sick pay	939,059	24,000		939,059
Accrued taxes and other current liabilities	2,331,770	34,990		2,366,760
TOTAL CURRENT LIABILITIES	12,342,066	366,874	(11,922)	12,697,018
DEFERRED CREDITS	237			237
TOTAL EQUITIES AND LIABILITIES	\$ 134,925,641	\$ 1,084,416	\$ (681,641)	\$ 135,328,416

CLOVERLAND ELECTRIC COOPERATIVE, INC. CONSOLIDATING STATEMENT OF REVENUE FOR THE YEAR ENDED DECEMBER 31, 2010

		verland Electric Cooperative	Li	ghthouse.net	Elin	minations	C	onsolidated Total
OPERATING REVENUES	\$	58,516,542	\$	1,216,860	\$		\$	59,733,402
OPERATING EXPENSES:								
Cost of power-produced		2,099,593						2,099,593
Cost of power—purchased		32,037,314						32,037,314
Cost of goods sold				655,913				655,913
Transmission		4,102,588						4,102,588
Distribution – operations		1,872,081						1,872,081
Distribution – maintenance		3,223,307						3,223,307
Customer accounts		1,718,056		29,028				1,747,084
Customer service and information expense		408,974						408,974
Sales expense		155,650						155,650
Administrative and general		3,298,800		493,952		(8,966)		3,783,786
Depreciation and amortization		4,066,979		108,694				4,175,673
Taxes – property		1,794,660		20,546				1,815,206
Taxes – other		101,956		23,887				125,843
TOTAL OPERATING EXPENSES		54,879,958		1,332,020		(8,966)		56,203,012
OPERATING MARGINS BEFORE FIXED CHARGES		3,636,584		(115,160)		8,966		3,530,390
FIXED CHARGES:								
Interest on long-term debt		1,871,743		14,640				1,886,383
Other interest		674,957		14,040				674,957
Other Interest	-	074,937					-	074,937
TOTAL FIXED CHARGES		2,546,700		14,640				2,561,340
OPERATING MARGINS AFTER FIXED CHARGES		1,089,884		(129,800)		8,966		969,050
CAPITAL CREDITS		552,015		53,658				605,673
NET OPERATING MARGINS		1,641,899		(76,142)				1,574,723
NON-OPERATING MARGINS:								
Interest Income		87,423		2,960				90,383
Other		872,620		34,344		(8,966)		897,998
Income from subsidiary		(38,838)				38,838		
TOTAL NON-OPERATING MARGINS		921,205		37,304		38,838		988,381
NET MARGINS	\$	2,563,104	\$	(38,838)	\$	38,838	\$	2,563,104



REPORT ON INTERNAL CONTROL OVER FINANCIAL REPORTING AND ON COMPLIANCE AND OTHER MATTERS REQUIRED BY GOVERNMENT AUDITING STANDARDS

May 16, 2011

To the Board of Directors Cloverland Electric Cooperative, Inc. Dafter, Michigan

We have audited the financial statements of Cloverland Electric Cooperative, Inc. for the year ended December 31, 2010, and have issued our report thereon dated May 16, 2011. We conducted our audit in accordance with auditing standards generally accepted in the United States of America and the standards applicable to financial audits contained in *Government Auditing Standards*, issued by the Comptroller General of the United States.

Internal Control Over Financial Reporting

In planning and performing our audit, we considered Cloverland Electric Cooperative's internal control over financial reporting as a basis for designing our auditing procedures for the purpose of expressing our opinions on the financial statements, but not for the purpose of expressing an opinion on the effectiveness of Cloverland Electric Cooperative's internal control over financial reporting. Accordingly, we do not express an opinion on the effectiveness of Cloverland Electric Cooperative's internal control over financial reporting.

A *deficiency in internal control* exists when the design or operation of a control does not allow management or employees, in the normal course of performing their assigned functions, to prevent or detect misstatements on a timely basis. A *material weakness* is a deficiency, or a combination of deficiencies, in internal control such that there is a reasonable possibility that a material misstatement of the entity's financial statements will not be prevented, or detected and corrected on a timely basis.

Our consideration of the internal control over compliance was for the limited purpose described in the first paragraph of this section and would not necessarily identify all deficiencies in internal control that might be significant deficiencies or material weaknesses. We did not identify any deficiencies in internal control over compliance that we consider to be material weaknesses, as defined

Compliance and other matters

As part of obtaining reasonable assurance about whether Cloverland Electric Cooperative's financial statements are free of material misstatement, we performed tests of its compliance with certain provisions of laws, regulations, contracts, and grant agreements, noncompliance with which would have a direct and material effect on the determination of financial statement amounts. However, providing an opinion on compliance with those provisions was not an objective of our audit, and accordingly, we do not express such an opinion. The results of our tests disclosed no instances of noncompliance or other matters that are required to be reported under *Government Auditing Standards*.

This report is intended solely for the information and use of the Board of Directors, management, the Rural Utilities Service, and supplemental lenders, entities and is not intended to be and should not be used by anyone other than these specific parties.

Certified Public Accountants

MICHIGAN 43 CHIPPEWA CLOVERLAND ELECTRIC COOPERATIVE, INC.

REPORT ON FINANCIAL STATEMENTS

YEARS ENDED DECEMBER 31, 2010 AND 2009

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CLOVERLAND ELECTRIC COOPERATIVE, INC. BOARD OF DIRECTORS DECEMBER 31, 2010

Robert Schallip President

Rodney Richards Vice President

Richard Newland Secretary/Treasurer

Carl R. Eagle Director

Tamara Gady Director

Peter Legault Director

Gerald Nettleton Director

Dale Carlson Director

Frank Talentino Director

General Manager

Daniel Dasho



Independent Auditor's Report

The Board of Directors Cloverland Electric Cooperative, Inc. Dafter, Michigan

We have audited the accompanying balance sheets of Cloverland Electric Cooperative, Inc. as of December 31, 2010 and 2009, and the related statements of revenue, equities, and cash flows for the years then ended. These financial statements are the responsibility of Cloverland Electric Cooperative, Inc.'s management. Our responsibility is to express an opinion on these financial statements based on our audits.

We conducted our audits in accordance with auditing standards generally accepted in the United States of America and the standards applicable to financial audits contained in *Government Auditing Standards* issued by the Comptroller General of the United States. Those standards require that we plan and perform the audit to obtain reasonable assurance about whether the financial statements are free of material misstatement. An audit includes examining, on a test basis, evidence supporting the amounts and disclosures in the financial statements. An audit also includes assessing the accounting principles used and significant estimates made by management, as well as evaluating the overall financial statement presentation. We believe that our audits provide a reasonable basis for our opinion.

Generally accepted accounting principles require that all majority-owned subsidiaries be consolidated in the financial statements with the parent company. If the financial statements of the cooperative had been consolidated with its majority-owned subsidiary, total assets and total liabilities would have increased by \$402,775 and \$422,863 for the years ended December 31, 2010 and 2009, respectively.

In our opinion, except for the effects of not including the wholly-owned subsidiary's activity, the financial statements referred to above present fairly, in all material respects, the financial position of Cloverland Electric Cooperative, Inc. as of December 31, 2010 and 2009, and the results of its operations and its cash flows for the years then ended in conformity with accounting principles generally accepted in the United States of America.

In accordance with *Government Auditing Standards*, we have also issued a report dated May 16, 2011, on our consideration of Cloverland Electric Cooperative, Inc.'s internal control over financial reporting and our tests of its compliance with certain provisions of laws, regulations, contracts and grant agreements and other matters. The purpose of that report is to describe the scope of our testing of internal control over financial reporting and compliance and the results of that testing, and not to provide an opinion on the internal control over financial reporting or on compliance. That report is an integral part of an audit performed in accordance with *Government Auditing Standards* and should be considered in assessing the results of our audit.

May 16, 2011

CLOVERLAND ELECTRIC COOPERATIVE, INC. BALANCE SHEETS DECEMBER 31, 2010 AND 2009

	2010	2009
ASSETS		
ELECTRIC PLANT:		
In service – at cost	\$ 124,876,123	\$ 70,725,083
Construction work in progress	2,569,085	2,023,366
SUBTOTAL	127,445,208	72,748,449
Less accumulated depreciation	29,792,507	26,037,382
NET ELECTRIC PLANT	97,652,701	46,711,067
OTHER ASSETS AND INVESTMENTS:		
Investments in associated organizations	9,102,588	8,195,345
Investment in subsidiary	669,719	708,557
Accounts receivable from subsidiary	78,848	4,198
Non-utility property	51,472	
Temporarily restricted investments	802,395	237
TOTAL OTHER ASSETS AND INVESTMENTS	10,705,022	8,908,337
CURRENT ASSETS:		
Cash and temporary cash investments Accounts receivable, less allowance for doubtful accounts of	721,463	1,241,703
\$245,000 and \$53,000 in 2010 and 2009, respectively	11,600,684	3,651,611
Refundable power costs		81,165
Materials and supplies	2,947,100	984,000
Prepaid expenses and other current assets	277,782	404,897
TOTAL CURRENT ASSETS	15,547,029	6,363,376
DEFERRED DEBITS	11,020,889	23,000
TOTAL ASSETS	\$ 134,925,641	\$ 62,005,780

	2010	2009
EQUITIES AND LIABILITIES		
EQUITIES:		
Memberships	\$ 83,400	\$ 79,265
Patronage capital	20,774,589	19,172,647
Other equities	1,080,926	1,323,451
TOTAL EQUITIES	21,938,915	20,575,363
LONG-TERM DEBT, NET OF CURRENT MATURITIES:		
Mortgage notes to CoBank	64,000,000	
Mortgage notes to Rural Utilities Service	27,695,761	27,152,083
Mortgage notes to National Rural Utilities Cooperative Finance Corporation	7,581,990	8,430,304
TOTAL LONG-TERM DEBT	99,277,751	35,582,387
OTHER NON-CURRENT LIABILITIES		
Accrued Postretirement benefits other than pensions and deferred		
Compensation	1,366,672	1,093,977
CURRENT LIABILITIES:		
Current maturities of long-term debt	1,395,500	1,272,000
Line of credit	750,000	1,272,000
Accounts payable:	750,000	
Purchased power	4,412,748	1,579,712
Other	1,905,010	284,292
Refundable power costs	82,849	20 1,272
Customer deposits and prepayments	177,893	80,897
Accrued interest	347,237	105,354
Accrued vacation and sick pay	939,059	407,330
Accrued taxes and other current liabilities	2,331,770	1,024,231
TOTAL CURRENT LIABILITIES	12,342,066	4,753,816
DEFERRED CREDITS	237	237
TOTAL EQUITIES AND LIABILITIES	\$ 134,925,641	\$ 62,005,780

CLOVERLAND ELECTRIC COOPERATIVE, INC. STATEMENTS OF REVENUE FOR THE YEARS ENDED DECEMBER 31, 2010 AND 2009

		% Of Operating
	 2010	Revenue
OPERATING REVENUES	\$ 58,516,542	100.00
OPERATING EXPENSES:		
Cost of power – produced	2,099,593	3.59
Cost of power – purchased	32,037,314	54.75
Transmission	4,102,588	7.01
Distribution – operations	1,872,081	3.20
Distribution – maintenance	3,223,307	5.51
Customer accounts	1,718,056	2.94
Customer service and information	408,974	0.70
Sales expense	155,650	0.27
Administrative and general	3,298,800	5.64
Depreciation	4,066,979	6.95
Taxes – property	1,794,660	3.07
Taxes – other	 101,956	0.17
TOTAL OPERATING EXPENSES	 54,879,958	93.80
OPERATING MARGINS BEFORE FIXED CHARGES	 3,636,584	6.20
FIXED CHARGES:		
Interest on long-term debt	1,871,743	3.20
Other interest	674,957	1.15
outer interest	 014,231	1.13
TOTAL FIXED CHARGES	 2,546,700	4.35
OPERATING MARGINS AFTER FIXED CHARGES	1,089,884	1.85
CAPITAL CREDITS	 552,015	0.96
NET OPERATING MARGINS	 1,641,899	2.81
NON-OPERATING MARGINS:		
Interest	87,423	0.15
Other	872,620	1.49
Income from subsidiary	 (38,838)	(0.07)
TOTAL NON-OPERATING MARGINS	921,205	1.57
NET MARGINS	\$ 2,563,104	4.38

 2009	% Of Operating Revenue
\$ 22,149,857	100.00
1,208,901 11,401,234 491 967,298 1,715,780 687,771 36,812	5.46 51.47 0.00 4.37 7.75 3.10 0.17
84,647	0.38
1,662,384 1,891,596 684,786 46,112	7.51 8.54 3.09 0.20
20,387,812	92.04
1,762,045	7.96
 1,900,195 6,067	8.58 0.03
 1,906,262	8.61
(144,217)	(0.65)
 131,400	0.59
 (12,817)	(0.06)
167,708 843,181 49,223	0.76 3.81 0.22
 1,060,112	4.79
\$ 1,047,295	4.73

CLOVERLAND ELECTRIC COOPERATIVE, INC. STATEMENT OF EQUITIES FOR THE YEARS ENDED DECEMBER 31, 2010 AND 2009

	Me	mberships	 Patronage capital	 Other equities	imulated Other orehensive Loss		Total
Balance, January 1, 2009	\$	79,455	\$ 19,125,692	\$ 1,746,038	\$ (541,975)	\$	20,409,110
Adjustment for SFAS No. 158 Memberships issued		(190)			48,472		48,472 (190)
Other equity transactions Retirement of capital credits		(/	48,941 (999,958)	21,693			70,634 (999,958)
Current year margins			 998,072	 49,223	 		1,047,295
Balance, December 31, 2009		79,265	19,172,647	1,816,954	(493,503)		20,575,363
Adjustment for SFAS No. 158					(214,765)		(214,765)
Memberships issued Other equity transactions		4,135		11,078			4,135 11,078
Retirement of capital credits			(1,000,000)	,			(1,000,000)
Current year margins			 2,601,942	 (38,838)	 	_	2,563,104
Balance, December 31, 2010	\$	83,400	\$ 20,774,589	\$ 1,789,194	\$ (708,268)	\$	21,938,915

CLOVERLAND ELECTRIC COOPERATIVE, INC. STATEMENTS OF CASH FLOWS FOR THE YEARS ENDED DECEMBER 31, 2010 AND 2009

	2010	2009
CASH FLOWS FROM OPERATING ACTIVITIES:		
Cash received from customers	\$ 50,354,681	\$ 21,153,009
Cash paid to suppliers and employees	(42,264,911)	(17,171,118)
Interest received	116,727	167,656
Interest paid	(2,304,817)	(1,928,281)
Taxes paid	(1,556,641)	(544,568)
Net cash provided by operating activities	4,345,039	1,676,698
Net cash provided by operating activities	4,343,039	1,070,098
CASH FLOWS FROM INVESTING ACTIVITIES:		
Construction and acquisition of plant	(55,375,994)	(3,319,366)
Plant removal costs	(38,739)	(50,228)
Net proceeds from sale of plant	31,401	
(Increase) decrease in:		
Materials inventory	(1,963,100)	4,764
Investments in associated organizations	459,343	96,775
Receivables from wholly-owned subsidiary	(74,650)	(902)
Net cash used in investing activities	(56,961,739)	(3,268,957)
CASH FLOWS FROM FINANCING ACTIVITIES:		
Proceeds from long-term borrowings	64,000,000	
Line of credit borrowings	750,000	
Retirement of patronage capital credits	(687,571)	(757,911)
Donated capital	11,078	21,693
RUS and CFC loan advances	,	2,700,000
Payments on debt	(1,422,555)	(1,263,623)
Investment in cushion of credit	, , ,	(1,488,402)
Use of cushion of credit	1,241,420	(, , , ,
Increase in deferred debits	(10,997,889)	
Purchase of restricted investments	(802,158)	
Memberships issued, net	4,135	(190)
Net cash provided (used) by financing activities	52,096,460	(788,433)
	<u> </u>	
NET INCREASE (DECREASE) IN CASH AND		
CASH EQUIVALENTS	(520,240)	(2,380,692)
CASH AND TEMPORARY CASH INVESTMENTS, beginning	1,241,703	3,622,395
CASH AND TEMPORARY CASH INVESTMENTS, ending	\$ 721,463	\$ 1,241,703

CLOVERLAND ELECTRIC COOPERATIVE, INC. STATEMENTS OF CASH FLOWS FOR THE YEARS ENDED DECEMBER 31, 2010 AND 2009 (Continued)

	 2010	 2009
RECONCILIATION OF NET MARGINS TO NET CASH		
PROVIDED BY OPERATING ACTIVITIES:		
Net margins	\$ 2,563,104	\$ 1,047,295
Adjustments to reconcile net margins to net cash provided by		
Operating activities:		
Depreciation and amortization	4,402,011	2,025,246
Capital credits	(552,015)	(131,400)
Patronage capital refunds applied to billings and bad debts	(312,429)	(242,047)
Loss (Gain) on the sale of fixed assets	(11,548)	(3,554)
Income on investment in wholly-owned subsidiary	38,838	(49,223)
Earnings on investment in associated organization	(814,570)	(843,181)
(Increase) decrease in:		
Customer and other accounts receivable	(7,949,073)	(747,079)
Current & accrued assets - other	127,113	(237,798)
Refundable power costs	81,165	236,801
Increase (decrease) in:		
Accounts payable, net of capital items	4,453,754	380,429
Refunds payable to members	82,849	
Accrued interest payable	241,883	(22,019)
Current and accrued liabilities – other	1,936,027	341,800
Accrued postretirement benefits other than pensions	 57,930	 (78,572)
Total adjustments	 1,781,935	 629,403
NET CASH PROVIDED BY OPERATING ACTIVITIES	\$ 4,345,039	\$ 1,676,698

SUPPLEMENTAL CASH FLOW INFORMATION (NOTE 14):

NOTE 1: SUMMARY OF SIGNIFICANT ACCOUNTING POLICIES

The following is a summary of the accounting policies adopted by Cloverland Electric Cooperative, Inc. which have a significant effect on the financial statements.

Organization

Cloverland Electric Cooperative, Inc. (Cloverland) is a non-profit organization that engages in the generation, purchase and sale electricity in the Eastern Upper Peninsula of Michigan. Cloverland is generally exempt from income tax under Section 501(c)(12) of the United States Internal Revenue Code. Cloverland is subject to the Michigan Business Tax Act of the State of Michigan. The financial statements have been prepared in conformity with U.S. generally accepted accounting principles and in accordance with Rural Utilities Service (RUS) guidelines.

On May 4, 2010, Cloverland purchased a 100% interest in Edison Sault Electric Company, LLC for \$63,347,708. This organization is comprised of a majority of the assets of the former Edison Sault Electric Company. Upon acquisition, the customers and employees were moved into Cloverland Electric Cooperative, Inc. The LLC, now holds the purchased property and equipment and the leases and contracts of the company. (See Note 16).

The process of preparing financial statements in conformity with generally accepted accounting principles requires the use of estimates and assumptions regarding certain types of assets, liabilities, revenues and expenses. Such estimates primarily relate to unsettled transactions and events as of the date of the financial statements. Accordingly, upon settlement, actual results may differ from estimated amounts.

Principles of Consolidation

The consolidated financial statements for 2010 combine the financial results of Cloverland Electric Cooperative, Inc and its wholly owned subsidiary, Edison Sault Electric Company, LLC. As required by APB Opinion No. 18 and SFAS No. 94, Cloverland has accounted for the investment using the Equity Method. All significant inter-company transactions and accounts have been eliminated.

Electric Plant

Additions, with a life expectancy of more than one year, are recorded at cost, less contributions in aid of construction received from customers. As items are retired or otherwise disposed of, the asset account is credited for the cost and the accumulated depreciation account is charged. The cost of removal less salvage is also charged to the accumulated depreciation account

Revenue

Cloverland records revenue monthly, as billed, on the basis of automated and manual meter readings. Automated readings can be taken at any time, and the actual receivable due at the end of the period can be booked with certainty. Manual readings are taken throughout the month, and an estimate of unbilled revenue relative to power consumed from the meter is made and added to the current period's revenue. Cloverland's accounts receivable balance, found on their balance sheet, includes amount for revenues accrued but not billed as of year-end.

Cloverland continually reviews its customer's creditworthiness and requests deposits and refunds based on that review. Cloverland's two largest customers accounted for approximately 15% of total revenues in 2010.

NOTE 1: SUMMARY OF SIGNIFICANT ACCOUNTING POLICIES - Continued

Concentration of Credit Risk

Cloverland maintains allowances for potential credit losses and, historically, such losses have been within management's estimates.

Investments

The carrying values of investments in associated organizations are stated at cost, adjusted for capital credits earned or retired.

Cash and Cash Equivalents

For purposes of reporting cash flows, cash and cash equivalents include money market accounts and any highly liquid debt instruments purchased with a maturity of three months or less. Certificates of deposit and commercial paper with maturities between 90 days and one year are classified as short-term investments and stated at cost, which approximates market value. Certificates of deposit and commercial paper with maturities beyond one year are classified as other investments and stated at cost, which approximates market value.

Accounts receivable

Accounts receivable consist primarily of amounts due from members for electric service. An allowance for doubtful accounts has been estimated based on collection history. When a member's account becomes past due and uncollectible, the member's service is terminated. The Board of Directors approve all accounts charged off.

Materials and Supplies

Electrical materials and supplies are valued at the lower of market value or average unit cost. Merchandise held for resale is valued on the first-in, first-out basis.

Advertising

The cost of advertising is expensed as incurred.

Retirement Plan

Cloverland has a retirement plan and a savings plan for substantially all employees. Under the terms of the savings plan, Cloverland is required to contribute 8 percent of the employee's base annual earnings to the plan for non-union employees. As of October 22, 2010, Union employees receive an employer match based on the amount of the employees' contribution.

Contributions in Aid of Construction

Contributions in aid of construction are received from customers on electrical installations and re-applied against the construction costs.

NOTE 2: RECLASSIFICATION OF AMOUNTS

Certain amounts previously reported have been reclassified to conform to the 2010 presentation.

NOTE 3: ELECTRIC PLANT AND DEPRECIATION RATES AND PROCEDURES

Major classes of electric plant as of December 31, 2010 and 2009 consisted of:

	2010		2009		
Intangible plant	\$	6,238,653	\$	252	
Distribution plant		95,398,215		59,989,984	
Generation plant		10,227,408		3,496,989	
Transmission plant		755,476		755,476	
General plant		12,256,371		6,482,382	
		124,876,123		70,725,083	
Construction work in progress		2,569,085		2,023,366	
TOTAL	\$	127,445,208	\$	72,748,449	

Provision has been made for depreciation of the distribution plant, generation plant and transmission plant at straight-line composite rates of 2.8, 3.0 and 2.7 percent per annum for the years ended December 31, 2010 and 2009, respectively. General and generation plant depreciation rates have been applied on a straight-line basis and were as follows for the years ended December 31, 2010 and 2009:

	Life Range in Years
Structures and improvements	5 - 50
Office furniture	3 - 20
Transportation equipment	5 - 14
Power operated equipment	3 – 15
Other general plant	3 – 15
Communications equipment	5 - 10
Other generation plant	10 - 33

Depreciation charges on electric plant in service were charged as follows for the years ended December 31, 2010 and 2009:

	2010		2009	
Charged to: Depreciation and amortization expense Other expenses	\$	4,066,979 254,304	\$	1,891,596 133,650
Total Expensed Capitalized		4,321,283 80,728		2,025,246 74,296
TOTAL DEPRECIATION	\$	4,402,011	\$	2,099,542

NOTE 4: INVESTMENTS IN ASSOCIATED ORGANIZATIONS

Investments in associated organizations as of December 31, 2010 and 2009 were as follows:

	2010	2009
National Rural Utilities Cooperative	 	
Finance Corporation:		
Capital term and zero term certificates maturing		
through 2080, interest rates between 0% and 5%	\$ 821,374	\$ 831,163
Long-term certificates maturing through 2030 at an		
interest rate of 3%	48,000	48,000
Patronage capital credits	251,000	235,934
American Transmission Company, LLC	6,920,652	6,530,062
Federated Rural Electric Ins. Co.	194,908	160,862
CoBank	459,907	28,920
Deferred compensation funds	113,141	98,912
Other	 293,606	 261,492
TOTAL	\$ 9,102,588	\$ 8,195,345

The following is a detailed schedule of investments in affiliated and subsidiary companies:

	Lighthouse.Net		
Original investment Net undistributed income, to date, as of	\$	225,000	
December 31,2009		483,557	
Book value as of December 31, 2009		708,557	
Undistributed loss during 2010		(38,838)	
Book value as of December 31, 2010	\$	669,719	

Lighthouse.Net sells computer equipment and provides internet service. Cloverland Electric Cooperative owns 100% of the company and accounts for its investment using the equity method.

In 2001, the Cooperative transferred transmission assets with a net book value of \$4,632,376 to American Transmission Company, LLC for a .83% investment in the partnership. The Cooperative received cash from the partnership of \$2,316,188 and was allocated \$142,434 for any possible tax adjustments. The investment at December 31, 2010 and 2009 is \$6,920,652 and \$6,530,062, respectively. This transaction was approved by the Rural Utilities Service.

NOTE 5: SHORT TERM INVESTMENTS - RESTRICTED

On March 20, 1984, the Michigan Public Service Commission issued its opinion and order in Case No. U-7901, directing Michigan's Rural Electric Cooperatives to maintain power supply cost recovery over-collections and refundable contributions in restricted accounts to be used only for the purpose for which they are intended.

In order to accomplish the objectives of the Commission, RUS accounting and reporting requirements, a non-complex mechanism acceptable to CFC and a workable approach acceptable to Cloverland Electric Cooperative, Inc., Cloverland, on December 17, 1985, entered into an agreement with CFC to escrow power supply cost recovery over-collections and refundable contributions. A monthly certification is to be included with the monthly Form 7 advising RUS as to amounts included in the special funds representing power supply cost recovery over-collections and refundable contributions.

Cloverland is to provide CFC a copy of the monthly certification described above which will serve as notice to CFC as to the amount below which the fund should not fall. Under the provisions of the agreement with CFC when the amount of deposits held by CFC falls below the level set forth in the latest available certification furnished CFC, CFC will advise RUS and the Commission if Cloverland has not remedied the deficiency within three business days of notification by CFC to Cloverland.

The following is a summary of the cash amounts restricted as of December 31, 2010 and 2009:

	 2010	 2009
Construction advances Refundable power costs	\$ 237 82,849	\$ 237
TOTAL	83,086	237
Amount of investment in excess of required restriction	 719,309	
TOTAL FUNDS RESTRICTED	\$ 802,395	\$ 237

NOTE 6: CASH AND INVESTMENTS

Statements of Financial Accounting Standards (SFAS) No. 105 require disclosure of significant concentrations of credit risk arising from cash deposits in excess of federally insured limits. The detail of these amounts are as follows:

	Pe	er Institution
Insured Uninsured	\$	698,856 1,425,653
Total deposits at banks In transit items		2,124,509 (589,858)
Restricted for temporary investments Working funds Money market funds and special construction		1,534,651 (820,309) 3,440 3,681
Total Cash	\$	721,463

NOTE 7: PATRONAGE CAPITAL

Patronage capital balances as of December 31, 2010 and 2009 consisted of:

		2010	 2009
Assignable	\$	2,601,942	\$ 1,047,013
Assigned	<u></u>	31,323,431	 30,276,418
		33,925,373	31,323,431
Less retirements to date		13,150,784	 12,150,784
Balance	\$	20,774,589	\$ 19,172,647

In accordance with 7 CFR 1717.617, published in the <u>Federal Register</u> on December 29, 1995, RUS approval is already given for distribution borrowers declaring or paying patronage capital retirements if the following requirements are met: after the distribution, the borrower's equity is equal to/or greater than 30 percent of its total assets; the borrower is current on all payments due on all notes secured under the mortgage; the borrower is not in default under its loan documents; and after distribution, the borrower's current and accrued assets will not be less than its current and accrued liabilities. Additionally, approval from CFC is not necessary, if the cooperatives equity position immediately following the refund is greater than the 20 percent minimum mentioned in the CFC Mortgage.

NOTE 7: PATRONAGE CAPITAL - continued

The equities and margins of Cloverland represent 16.26% and 33.18% of the total assets at December 31, 2010 and 2009, respectively. The borrower is current on all payments due and is not in default under its loan documents.

Capital credit retirements representing patronage capital from 1989 and 2009 and retirements to deceased patrons, in the amounts of \$1,000,000 and \$999,958 were paid in the years ended December 31, 2010 and 2009, respectively.

NOTE 8: OTHER EQUITIES

Other equities consisted of the following for the years ending December 31, 2010 and 2009:

	2010		2009	
D 1000	4	7 0 < 70 /	.	5 0 < 50 /
Pre-1978 operating margins	\$	506,734	\$	506,734
Pre-1978 non-operating margins		378,063		378,063
Capital gains		11,254		11,254
Donated capital		448,425		437,346
Non-assignable margins	444,718			483,557
TOTAL	\$	1,789,194	\$	1,816,954

NOTE 9: ASSETS PLEDGED

Substantially all assets are pledged as collateral on long-term debt payable to the Rural Utilities Service (RUS) of the United States of America and the National Rural Utilities Cooperative Finance Corporation (CFC).

NOTE 10: MORTGAGE NOTES

Long-term debt is composed of 1.47% to 8.10% mortgage notes payable to CoBank, the Rural Utilities Service (RUS) of the United States of America and the National Rural Utilities Cooperative Finance Corporation (CFC). The CoBank note will mature in September 2012, and is expected to be refinanced before that time. Certain mortgage notes to CFC will be repriced and the interest rate adjusted accordingly during the next 10 years in accordance with the policy and procedure governing such repricing. The RUS notes are for 35 year periods each, with principal and interest installments due either quarterly or monthly. The notes are scheduled to be fully repaid at various times from June 2011 through November 2042.

NOTE 10: MORTGAGE NOTES - continued

Detail of the long-term debt is as follows:

	 2010	 2009
Rural Utilities Service notes bearing interest at 3.45% to 5.23% per annum, payable in monthly and quarterly installments through 2042.	\$ 28,505,698	\$ 29,142,440
National Rural Utilities Cooperation Finance Corporation notes bearing interest at 5.20% to 8.1% per annum, payable in quarterly installment to the year 2034.	4,294,009	4,875,362
Notes payable to Freddie Mac in quarterly installments of \$137,814, Including interest at 6.293%, with final maturity ranging from 2012 to 2034. Secured by substantially all assets.	4,016,481	4,220,942
CoBank note bearing interest at 1.47% per annum with final maturity in September 2012, or upon receipt of RUS loan funds.	 64,000,000	
•	100,816,188	38,238,744
Less: RUS Cushion of credit Current maturities	 142,937 1,395,500	 1,384,357 1,272,000
TOTAL LONG-TERM DEBT	\$ 99,277,751	\$ 35,582,357

Unadvanced loan funds were available to Cloverland on the loan commitments from RUS/FFB in the amount of \$14,000,000 for 2010 and \$-0- for 2009, respectively. Unadvanced loan funds were available to Cloverland on the loan commitments from CFC in the amount of \$-0- for 2010 and 2009, respectively.

There was a CFC Power Vision loan available in the amount of \$8,600,000 for the year ended 2010 and 2009, respectively.

Maturities of long-term debt for each of the next five years are as follows:

2011	\$ 1,395,500
2012	65,499,987
2013	1,536,538
2014	1,582,427
2015	1,562,746

The loan agreement requires certain financial ratios to be met in the operation and management of its business. The company did not meet these ratios for 2009. The Cooperative did obtain a waiver of these requirements for that year.

NOTE 11: LINE OF CREDIT

The Cooperative has available a perpetual line of credit with CFC in the amount of \$4,000,000 for 2010 and 2009, respectively. The Cooperative had an outstanding balance of \$-0- for 2010 and 2009. Interest at December 31, 2010 was charged at 4.25%

The Cooperative has available a line of credit with CoBank in the amount of \$10,000,000 for 2010. The Cooperative had an outstanding balance of \$-0- for 2010 and \$4,250,000 in 2009. Interest at December 31, 2010 was charged at 3.64%.

Maximum short term loan allowed by CFC and CoBank agreement is \$10,000,000 in any combination of either or both sources.

NOTE 12: DEFERRED DEBITS AND CREDITS

The balance of deferred credits at December 31, 2010 consists of a land contract receivable from the sale of vacant property to a governmental unit and a deferred regulatory asset relating to pension obligations assumed pursuant to the acquisition of Edison Sault Electric. The land contract is to be paid to the Cooperative over ten years. The balance was \$23,000 at December 31, 2010. The balance of the regulatory pension asset was \$10,997,889 at December 31, 2010. The Cooperative has concluded that substantially all of the unrecognized costs resulting from the recognition of the funded status of the pension and OPEB plans qualify as a regulatory asset.

The balance of deferred credits at December 31, 2010 and 2009 consists of consumers deposits for memberships, connection fees and aid to construction. The balances for these amounts were \$237 for both 2010 and 2009.

NOTE 13: RETIREMENT PLAN

Retirement plan benefits for substantially all employees are provided through participation in a retirement and security program (defined benefit plan) and savings plan (cash or deferred arrangements) of the National Rural Electric Cooperative Association (NRECA) and its member systems. The income earned by funds while held under the plans is qualified under Code Section 401 and tax-exempt under Code Section 501(a) of the Internal Revenue Code. The retirement and security program provides benefits to employees based on years of service and the highest five years of compensation for the last ten years of employment.

Contributions to the retirement and security program, which are determined by the NRECA, were \$797,282 and \$325,821 in 2010 and 2009, respectively. Contributions to the savings program, which are based on a percentage of the employees' compensation, were \$377,483 in 2010 and \$209,975 in 2009, respectively.

NOTE 14: NON-CASH INVESTING AND FINANCING ACTIVITIES

Non-cash investing activities for 2010 and 2009 were as follows:

	2010		2009	
Patronage capital allocated	\$	552.015	\$	131,400
Materials salvaged from inventory	Ψ	7,079	Ψ	50,227
Capital credits applied to accounts receivable		312,429		242,047
Capitalized depreciation		80,728		74,296

NOTE 15: POSTRETIREMENT BENEFITS OTHER THAN PENSIONS

The plan sponsored by the cooperative is an unfunded defined benefit post-retirement plan that covers all employees who were hired before October 1, 1995, and who retire after the attainment of age 60 and completion of 15 years of service. Spouses of pensioners are included, with coverage continuing to the spouse after the pensioner's death. Employees of the cooperative as of October 1, 1995 had the option to participate in the defined benefit post-retirement health insurance plan or have a Rabbi trust established in their name (see below).

The Actuarial calculated amount of liability has been recounted as expense in prior years.

The plan's net periodic postretirement benefit cost include the following components:

Components of Benefit Cost	2010		2009	
Service Cost	\$		\$	
Interest Cost		74,630		79,550
Amortization of transition obligation		24,219		24,219
Recognition of net Gain/loss		24,253		24,253
Net periodic post-retirement benefit cost	\$	123,102	\$	128,022

The following table sets forth the plan funded status and amounts reported on the Cooperative's balance sheets:

Change in Benefit Obligation	2010		2009	
Benefit obligation at beginning of year Interest cost Unrecognized prior service cost Net actuarial loss/(gain) for the prior year	\$	995,065 74,630 370,273 (107,036)	\$	1,060,664 79,549
Benefits paid		(70,000)		(145,148)
Benefit obligation at end of year	\$	1,262,932	\$	995,065
Change in Plan Assets				
Fair value of plan assets at beginning of year				
Actual return on plan assets Employer contributions Benefits paid	\$	70,000 (70,000)	\$	145,148 (145,148)
Fair value of plan assets at end of year	\$	_	\$	

NOTE 15: POST-RETIREMENT BENEFITS OTHER THAN PENSIONS - continued

	2010	2009
Recognized Benefit Obligation	\$ (1,262,932)	\$ (995,065)
Amounts Recognized in Accumulated Other Comprehensive Loss - Beginning	\$ 493,503	\$ 541,975
Prior service cost Net actuarial gains Transition obligation Net current year loss	370,273 (107,036) (24,219) (24,253)	(24,219) (24,253)
Amounts Recognized in Accumulated Other Comprehensive Loss	\$ 708,268	\$ 493,503

For measurement purposes a 9.0% and 8.5% annual rate of increase in the per capita cost of covered health care benefits was assumed for 2010 and 2009, respectively. The rate was assumed to decrease gradually by 0.5% per year to an ultimate rate of 5.0% per annum

The weighted-average discount rate used in determining the accumulated postretirement benefit obligation was 7.5 percent.

Benefits are expected to be paid out as follows:

2011	\$ 88,171
2012	103,315
2013	112,087
2014	120,018
2015	114,377
2016 and after	470 728

A Rabbi Trust was established for the employees who were hired before 10/01/95 and who elected not to be covered by the Cooperatives post retirement health insurance. Some employees elected the total buyout under this option. The buyout costs were expensed when paid. The Rabbi Trust was fully funded at December 31, 2010.

NOTE 16: LEASES AND POWER PURCHASE AGREEMENTS

The Cooperative's primary source of generation is its 30-megawatt hydroelectric-generating plant located on the St. Marys River in Sault Ste. Marie, Michigan. The water for this facility is leased under a contract between Edison Sault Electric Company, LLC and the United States Corps of Engineers with tenure to December 31, 2075. However, the Secretary of the Army has the right to terminate the contract subsequent to December 2050 by providing at least a five-year termination notice. No such notice can be given prior to December 31, 2045. The Cooperative pays for all water taken from the St. Marys River at predetermined rates with a minimum annual payment of \$200,000. Rentals under this contract for eight months were \$403,700 in 2010. The total flow of water taken out of Lake Superior, which in effect is the flow of water in the St. Marys River, is under the direction and control of the International Joint Commission, created by the Boundary Water Treaty of 1909 between the United States and Great Britain, now represented by Canada.

The International Joint Commission places limitations on the flow of water from Lake Superior that limits Cloverland's amount of hydroelectric generation. Water elevation levels on Lake Superior have been below normal levels since 1998, resulting in decreased water release. During any limited flow months, it is necessary for the Cooperative to purchase additional power from other sources or increase the use of the Cooperative's diesel generation. Water elevation levels on Lake Superior in 2006 and 2007 approached or exceeded all-time record seasonal lows, resulting in less water available for hydroelectric operation. Water elevation levels on Lake Superior improved in the fall of 2007, but are still well below normal elevation levels. In 2010, the water elevations improved over 2007 levels, but continue to be below normal.

Hydroelectric generation is also purchased by Edison Sault Electric Company, LLC under contract from the United States Corps of Engineers' hydroelectric-generating plant located within the Soo Locks complex on the St. Marys River in Sault Ste. Marie, Michigan. This 17-megawatt contract has tenure to November 1, 2040, and cannot be terminated by the United States Government prior to November 1, 2030. Payments under the contract, for the eight months in 2010 were \$1,233,965, with modifications to such payments for power outages and the cost of designated repairs in excess of the federal share of such costs. Annual payments are subject to re-negotiation every five years, and the re-negotiation increasing the payment to \$1,850,948 was approved in January 2009.

NOTE 17: COMMITMENTS AND CONTINGENCIES

St. Ignace division Remediation Project - A decommissioned diesel-generating site located at the St. Ignace Division's service center is currently being remediated for diesel fuel. The Michigan Department of Natural Resources and Environment (DNRE) is working with the Cooperative at the site. The cost of monitoring and remediation for eight months was \$11,381 in 2010. At this time, we cannot reasonably estimate future monitoring and remediation expenses.

NOTE 18: DEFERRED COMPENSATION

Cloverland Electric Cooperative, Inc. offers its employees a deferred compensation plan created in accordance with the Internal Revenue Code Section 457. The plan is administered by Cloverland and is available to all employees. The plan allows employees to defer a portion of their salary until a future date. It becomes available to the employee at death, termination, retirement or disability. This plan has not been formally approved by the IRS.

All amounts deferred under the plan, all investments purchased with those amounts and all income attributable to those amounts are the sole property of Cloverland. The preceding amounts are subject only to the claims of general creditors of the Cooperative in an amount equal to the fair market value of the deferred account for each participant.

Cloverland has no liability for losses under the plan, but does have the duty of due care that would be required as a prudent investor. Cloverland has invested the amounts deferred by employees in a trust account each year. Therefore, the assets are segregated and Cloverland feels that it is highly unlikely that the assets would be used to satisfy the claims of general creditors.

The investment balances in the plan are stated at market value and consist of mutual funds.

Cloverland has adopted a Cafeteria Plan for all employees in lieu of the deferred compensation plan.

NOTE 19: RELATED PARTY TRANSACTIONS

Lighthouse.Net (Lighthouse) is a wholly-owned subsidiary of Cloverland Electric Cooperative, Inc. (Cloverland). Cloverland has furnished personnel and other operation facilities such as bookkeeping and computer services for Lighthouse. During the year Cloverland has charged Lighthouse for these services. There was an inter-company receivable at December 31, 2010 and 2009 of \$78,848 and \$4,198 respectively.

NOTE 20: SUBSEQUENT EVENTS

Cooperative management has evaluated the impact of subsequent events as they relate to the financial statements through May 16, 2011, the date of issuance of the financial statements.



REPORT ON INTERNAL CONTROL OVER FINANCIAL REPORTING AND ON COMPLIANCE AND OTHER MATTERS REQUIRED BY GOVERNMENT AUDITING STANDARDS

May 16, 2011

To the Board of Directors Cloverland Electric Cooperative, Inc. Dafter, Michigan

We have audited the financial statements of Cloverland Electric Cooperative, Inc. for the year ended December 31, 2010, and have issued our report thereon dated May 16, 2011. We conducted our audit in accordance with auditing standards generally accepted in the United States of America and the standards applicable to financial audits contained in *Government Auditing Standards*, issued by the Comptroller General of the United States.

Internal Control Over Financial Reporting

In planning and performing our audit, we considered Cloverland Electric Cooperative's internal control over financial reporting as a basis for designing our auditing procedures for the purpose of expressing our opinions on the financial statements, but not for the purpose of expressing an opinion on the effectiveness of Cloverland Electric Cooperative internal control over financial reporting. Accordingly, we do not express an opinion on the effectiveness of Cloverland Electric Cooperative's internal control over financial reporting.

A *deficiency in internal control* exists when the design or operation of a control does not allow management or employees, in the normal course of performing their assigned functions, to prevent or detect misstatements on a timely basis. A *material weakness* is a deficiency, or a combination of deficiencies, in internal control such that there is a reasonable possibility that a material misstatement of the entity's financial statements will not be prevented, or detected and corrected on a timely basis.

Our consideration of the internal control over compliance was for the limited purpose described in the first paragraph of this section and would not necessarily identify all deficiencies in internal control that might be significant deficiencies or material weaknesses. We did not identify any deficiencies in internal control over compliance that we consider to be material weaknesses, as defined above

Compliance and other matters

As part of obtaining reasonable assurance about whether Cloverland Electric Cooperative's financial statements are free of material misstatement, we performed tests of its compliance with certain provisions of laws, regulations, contracts, and grant agreements, noncompliance with which would have a direct and material effect on the determination of financial statement amounts. However, providing an opinion on compliance with those provisions was not an objective of our audit, and accordingly, we do not express such an opinion. The results of our tests disclosed no instances of noncompliance or other matters that are required to be reported under *Government Auditing Standards*.

This report is intended solely for the information and use of the Board of Directors, management, the Rural Utilities Service, and supplemental lenders, and is not intended to be and should not be used by anyone other than these specific parties.

Certified Public Accountants