



Michigan Regional Skills Alliances®

Pre-Bid Work Shop Webinar
February 14, 2008

MiRSA

A business-driven, business-focused partnership that addresses workforce needs in a specific region and industry sector.



MiRSA RFP 2008

The Purpose of MiRSAs



To provide Michigan businesses with a highly skilled workforce and connect Michigan citizens to jobs with good wages and opportunities for career advancement.

Regional Connections

- **21st Century Workforce Initiative**
- **Workforce Innovation in Regional Economic Development (WIRED) Initiative**
- **No Worker Left Behind Initiative**



2008 RFP
Michigan
Regional
Skills
Alliances®



2008 MiRSA Initiative



- **\$400,000 in Workforce Investment Act Statewide Activity Funding to provide seed funding up to \$100,000 per grantee.**
- **January 29 - RFP released**
- **February 14 - Pre-Bid Workshop Webinar**
- **March 13 - Applications due**
- **Award announcements in July (Projected)**

Requirement 1

Employers

- **Universe of Employers**
- **Specific Firms**
- **Employer Driven**



Requirement 2

21st Century & No Worker Left Behind (NWLB) Connection



- **Alignment**
- **Common Partners**
- **Common Goals and Measurements**
- **Other partners**

Requirement 3

Industry Focus

- Targeted Sector
- Skills Upgrades
- Skills Standards
- Career Paths



Requirement 4

Work Plan

- **Employer Engagement**
- **Other Partner Engagement**
- **Mid Course Adjustments**
- **Increase/Engage New Employers**
- **Additional Partners**
- **Training & Placement**
- **Exhibit A**



Work Plan Matrix – Exhibit A

MiRSA Name:

Please list each objective, goal or outcome, including a description, steps or tasks toward completion, which partner(s) are responsible for completion of each step or task, and the expected outcomes. Include measurement and outcomes (numbers) as applicable. You must include goals and outcomes for all three years. Please increase the number of lines as needed.



MiRSA

Michigan Regional Skills Alliances®

MiRSA Objectives, Goals or Outcomes	Responsible Partner(s)	Anticipated Start Date(s)	Anticipated Completion Date(s)
<p>Goal 1: <u>Description:</u></p> <p><u>Steps/ Tasks for Completion:</u></p> <ul style="list-style-type: none"> ● <p><u>Expected Outcomes:</u></p> <ul style="list-style-type: none"> ● 			

Please list the number of partners in each partner category. You must include the anticipated number of additional partners you will be adding, and a date of when this will be completed. **You must include information for all three years. Please increase the number of lines as needed.**



Partners Involved in the MiRSA by Type	Starting Number	Anticipated Additional Partner Number Goal	Anticipate Completio Date(s) of adding additional partners
Employers			
Educational & Training Institutions – <ul style="list-style-type: none"> • K-12 • Community Colleges • Universities • Private training providers 			
Labor Organizations			
Economic Development Partners – <ul style="list-style-type: none"> • State, local or private economic development offices 			
Other Partners – <ul style="list-style-type: none"> • Community Based Organizations, Faith Based Organizations, etc. 			
Total			



MiRSA

Michigan Regional Skills Alliances®

Please list the anticipated number of individuals trained and placed as a result of your MiRSA efforts. You must include information for all three years. Please increase the number of lines as needed.

Number of Individuals Trained as a Result of the MiRSA	Planned Number	Anticipate Start Date(s)	Anticipated Completion Date(s)
Incumbent Workers			
New Workers			
Other <ul style="list-style-type: none"> (e.g., unemployed who are seeking a skills upgrades, etc.) 			
Total			

Individuals Placed as a Result of the MiRSA	Planned Number	Anticipated Start Date(s)	Anticipated Completion Date(s)
Number of individuals placed - <ul style="list-style-type: none"> Individuals that enter into unsubsidized employment as a result of MiRSA activities as described in the work plan. 			
Total			

Requirement 5

Budget/Sustainability

- **3 Year Budget**
- **Employer/Partner Budgetary Role**
- **Sustainability Plan**
 - **Fundraising Activities and Opportunities**
 - **Cash or In-Kind Funding**
- **Partner Roles**
- **Time Frames**
- **Exhibit B**



MiRSA Budget Form

Exhibit B



Michigan Regional Skills Alliances®

MiRSA Exhibit B Budget 2008

MiRSA Name:

Year:	Year 1		Year 2		Year 3	Total	
Contractor	Contract Funds	In-Kind/Cash	Contract Funds*	In-Kind/Cash	In-Kind/Cash	Contract Funds	In-Kind/Cash
Staff Time (salaries & fringes)							
Materials/Supplies/Facilities							
Travel							
Other (Specify and insert lines as needed)							
Sub Total CONTRACTOR							
Contractual Services							
Staff Time (salaries & fringes)							
Materials/Supplies/Facilities							
Travel							
Other (Specify and insert lines as needed)							
Sub Total Contractual Services							
Total Contractor & Contractual Services							

*If the MiRSA is utilizing funds over more than one program year.

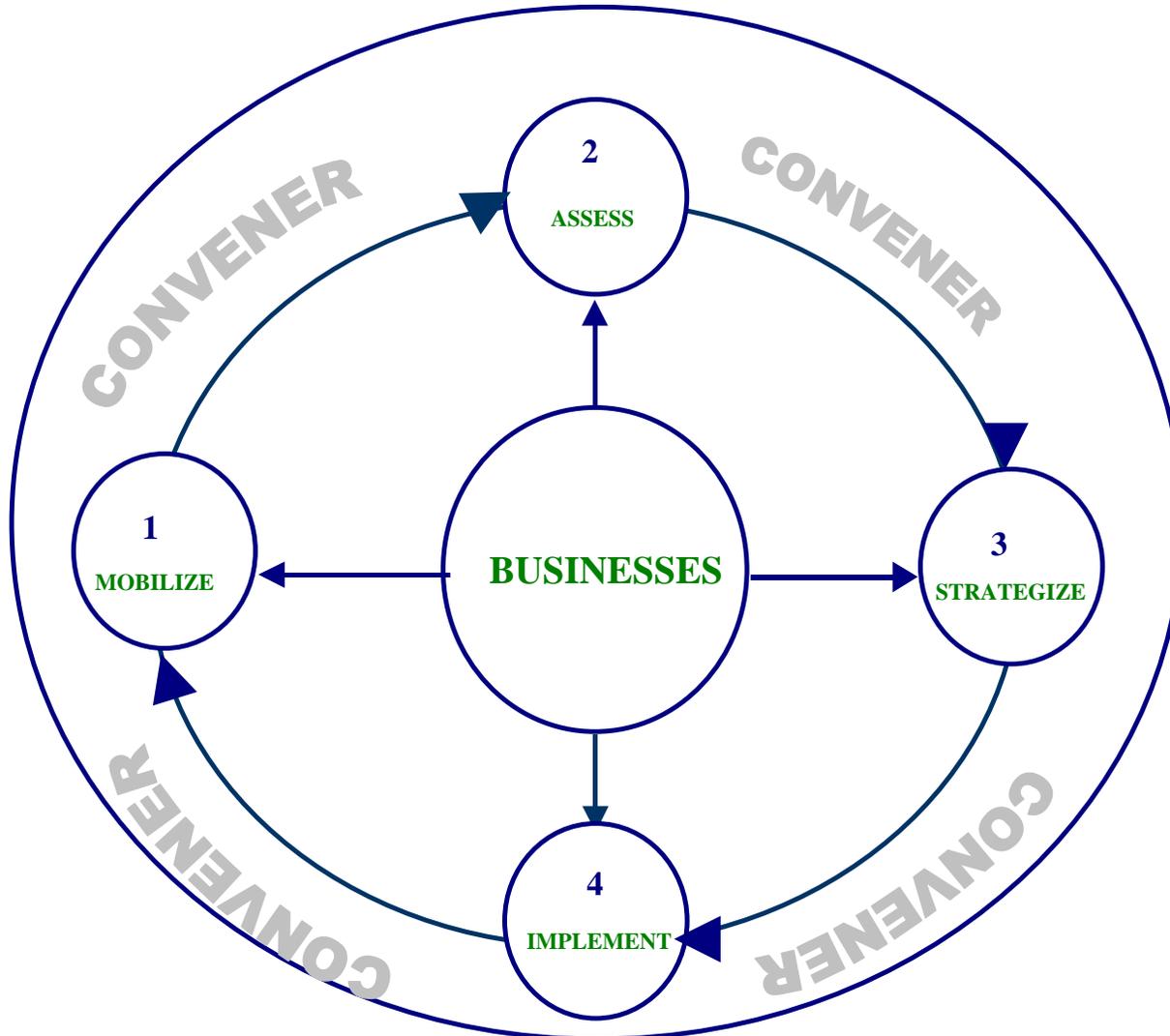
Requirement 6

Convener



The champion and organizer of the MiRSA. The convener must have credibility with the industry partners, manage the movement and progression of the MiRSA, and maintain organizational capacity.

Role of the Convener



MiRSA RFP 2008



MiRSA

Michigan Regional
Skills Alliances®

Requirement 6 (continued)

Convener

- **Identify Staff**
- **Staff Experience**



Reporting Requirements

- **Contract – General Agreement**
- **Budget**
- **Cash Requests**
- **Expenditure Reports**
- **Quarterly Status Report and Profile**



Resources on the MiRSA **Website**



- **RSA Website: www.michigan.gov/rsa**
- **Guide to Building & Maintaining MiRSAs**
- **Labor Market Information: www.michlmi.org**
- **Questions and Answers posted to RSA website (home page under What's New with RSAs?)**

Q & A



➤ Email to rsa@michigan.gov

➤ All questions and answers posted weekly

➤ Last posting will be February 27, 2008

➤ www.michigan.gov/rsa