

2011 ACURA

Sample VIN: JH4KB2F56BC000000

Model: KB2F5

<u>BODY TYPE</u>	<u>MODEL</u>	<u>BASE PRICE</u>
ACURA MDX		
Station Wagon (SUV)	YD2H2	\$42,580
Station Wagon (SUV) with Technology Package	YD2H6	46,255
Station Wagon (SUV) with Technology Package and Entertainment System	YD2H4	48,155
Station Wagon (SUV) with Advance Package	YD2H5	52,205
Station Wagon (SUV) with Advance Package and Entertainment System	YD2H7	54,105
ACURA RDX		
Station Wagon (SUV)	TB2H2	32,620
Station Wagon (SUV) – All Wheel Drive	TB1H2	34,620
Station Wagon (SUV) with Technology Package	TB2H5	35,720
Station Wagon (SUV) – with Technology Package – All Wheel Drive	TB1H5	37,720
ACURA RL		
4 Door Sedan	KB2F5	47,200
4 Door Sedan with Technology Package	KB2F6	51,350
4 Door Sedan – Hawaii	KB2F3	51,350
4 Door Sedan – Advance	KB2F6	55,150
ACURA TL – 4 x 2		
4 Door Sedan	UA8F2	35,305
4 Door Sedan with Technology Package	UA8F5	39,035
4 Door Sedan with Technology Package – 18" wheels	UA8F5	40,035
ACURA TL – All Wheel Drive		
4 Door Sedan	UA9F2	38,855
4 Door Sedan with Technology Package	UA9E5, UA9F5	42,585
4 Door Sedan with Technology Package and High Performance Tires	UA9E5, UA9F5	43,585
ACURA TSX		
4 Door Sedan – 4 cyl.	CU2E6, CU2F6	29,610
4 Door Sedan with Technology Package – 4 cyl.	CU2E6, CU2F6	32,710
4 Door Sedan – 6 cyl.	CU4F4	35,150
4 Door Sedan with Technology Package – 6 cyl.	CU4F6	38,250

2011 AUDI

Sample VIN: WAUFEAFM3BA000000

Model: FEAF

<u>BODY TYPE</u>	<u>MODEL</u>	<u>BASE PRICE</u>
AUDI A3		
Station Wagon/6 Speed Transmission – Premium	FEAF, FFAF*	\$27,270
Station Wagon/6 Speed Transmission – Premium Plus	PEAF, PFAF*	29,270
Station Wagon/Automatic Transmission – Premium	BEAF, BFAF*	28,750
Station Wagon/Automatic Transmission – Premium Plus	KEAF, KFAF*	30,750
* When equipped with optional side rear airbags 6th VIN character changes from 'A' to 'B'.		
AUDI A3 QUATTRO – 4 x 4		
Station Wagon – Premium	DFAF, DFBF	30,850
Station Wagon – Premium Plus	MFAF, MFBF	32,850
AUDI A3 TDI		
Station Wagon – Premium	BJAF, BJBF	30,250
Station Wagon – Premium Plus	KJAF, KJBF	32,250
AUDI A4		
4 Door Sedan – Premium	AFAF, AFBF	31,950
4 Door Sedan – Premium Plus	EFAF, EFBF	35,400
AUDI A4 QUATTRO – 4 x 4		
4 Door Sedan/6 Speed Transmission – Premium	BFAF, BFBF	32,850
4 Door Sedan/6 Speed Transmission – Premium Plus	FFAF, FFBF	36,250
4 Door Sedan/6 Speed Transmission – Prestige	KFAF, KFBF	41,450
4 Door Sedan/Automatic Transmission – Premium	DFAF, DFBF	34,050
4 Door Sedan/Automatic Transmission – Premium Plus	HFAF, HFBF	37,450
4 Door Sedan/Automatic Transmission – Prestige	MFAF, MFBF	42,650
AUDI A4 AVANT QUATTRO – 4 x 4		
Station Wagon – Premium	SFAF, SFBF	35,940
Station Wagon – Premium Plus	WFAF, WFBF	39,340
Station Wagon – Prestige	4FAF, 4FBF	45,040
AUDI A5 CABRIOLET		
Convertible – Premium	AFAF	42,000
Convertible – Premium Plus	JFAF	45,700
Convertible – Prestige	TFAF	50,700
Convertible – Prestige S-Line	UFAF	53,150
AUDI A5 CABRIOLET QUATTRO – 4 x 4		
Convertible – Premium	CFAF	44,190
Convertible – Premium Plus	LFAF	47,890
Convertible – Prestige	VFAF	52,890
Convertible – Prestige S-Line	WFAF	55,340

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2011 AUDI (cont. page 2)

Sample VIN: WAUFEAFM3BA000000

Model: FEAF

<u>BODY TYPE</u>	<u>MODEL</u>	<u>BASE PRICE</u>
AUDI A5 QUATTRO – 4 x 4		
2 Door Coupe/6 Speed Transmission – Premium	GFAF	\$36,500
2 Door Coupe/6 Speed Transmission – Premium Plus	RFAF	40,200
2 Door Coupe/6 Speed Transmission – Prestige	3FAF	45,200
2 Door Coupe/6 Speed Transmission – Prestige S-Line	4FAF	47,650
2 Door Coupe/Automatic Transmission – Premium	CFAF	37,700
2 Door Coupe/Automatic Transmission – Premium Plus	LFAF	41,400
2 Door Coupe/Automatic Transmission – Prestige	VFAF	46,400
2 Door Coupe/Automatic Transmission – Prestige S-Line	WFAF	48,850
AUDI A6		
4 Door Sedan – Premium	AKAF, AKBF	45,200
4 Door Sedan – Premium Plus	EKAF, EKBF	46,900
AUDI A6 AVANT QUATTRO – 4 x 4		
Station Wagon – Premium	SGAF, SGBF	53,310
Station Wagon – Premium Plus	WGAF, WGBF	54,630
Station Wagon – Prestige	4GAF, 4GBF	56,360
AUDI A6 QUATTRO – 4 x 4		
4 Door Sedan – 6 cyl. – Premium	BGAF, BGBF	50,200
4 Door Sedan – 6 cyl. – Premium Plus	FGAF, FGBF	51,600
4 Door Sedan – 6 cyl. – Prestige	KGAF, KGBF	53,400
4 Door Sedan – 8 cyl. – Prestige	BVAF, BVBF	59,160
AUDI A8 QUATTRO – 4 x 4		
4 Door Sedan	AVAF	78,050
4 Door Sedan/L	RVAF	84,000
AUDI Q5		
Station Wagon (SUV) – Premium – 4 cyl.	CFAF, CFBF	35,200
Station Wagon (SUV) – Premium Plus – 4 cyl.	LFAF, LFBF	39,400
Station Wagon (SUV) – Premium Plus – 6 cyl.	DKAF, DKBF	42,500
Station Wagon (SUV) – Prestige – 6 cyl.	WKAF, WKBF	42,400
AUDI Q7		
Station Wagon (SUV) – Premium	CGAF, CGBF	45,700
Station Wagon (SUV) – Premium Plus	LGAF, LGBF	51,700
Station Wagon (SUV) – Prestige S-Line	DGAF, DGBF	58,900

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2011 AUDI (cont. page 3)

Sample VIN: WAUFEAFM3BA000000
 Model: FEAF

<u>BODY TYPE</u>	<u>MODEL</u>	<u>BASE PRICE</u>
AUDI Q7 TDI		
Station Wagon (SUV) – Premium	CMAF, CMBF	\$50,900
Station Wagon (SUV) – Premium Plus	LMAF, LMBF	56,900
Station Wagon (SUV) – Prestige	VMAF, VMBF	62,900
Station Wagon (SUV) – Prestige S-Line	WMAF, WMBF	64,900
AUDI R8 QUATTRO – 4 x 4		
2 Door Coupe/6 Speed Transmission – 8 cyl.	DUAF	114,200
2 Door Coupe/6 Speed Transmission – 10 cyl.	DNAF	147,500
2 Door Coupe/Automatic Transmission – 8 cyl.	AUAF	123,300
2 Door Coupe/Automatic Transmission – 10 cyl.	ANAF	156,600
AUDI R8 SPYDER QUATTRO – 4 x 4		
Convertible/6 Speed Transmission – 8 cyl.	TUAF	127,700
Convertible/6 Speed Transmission – 10 cyl.	TNAF	161,000
Convertible/Automatic Transmission – 8 cyl.	VUAF	136,800
Convertible/Automatic Transmission – 10 cyl.	VNAF	170,100
AUDI S4 QUATTRO – 4 x 4		
4 Door Sedan/6 Speed Transmission – Premium Plus	DGAF, DGBF	48,000
4 Door Sedan/6 Speed Transmission – Prestige	MGAF, MGBF	54,300
4 Door Sedan/Automatic Transmission – Premium Plus	BGAF, BGBF	46,600
4 Door Sedan/Automatic Transmission – Prestige	KGAF, KGBF	52,900
AUDI S5 CABRIOLET QUATTRO – 4 x 4		
Convertible – Premium Plus	CGAF	58,450
Convertible – Prestige	VGAF	64,350
AUDI S5 QUATTRO – 4 x 4		
2 Door Coupe/6 Speed Transmission – Premium Plus	GVAF	53,100
2 Door Coupe/6 Speed Transmission – Prestige	3VAF	59,000
2 Door Coupe/Automatic Transmission – Premium Plus	CVAF	54,300
2 Door Coupe/Automatic Transmission – Prestige	VVAF	60,200
AUDI S6 QUATTRO – 4 x 4		
4 Door Sedan – Prestige – 10 cyl.	BNAF, BNBF	76,100
AUDI TT QUATTRO – 4 x 4		
2 Door Coupe – Premium Plus	BFAF	38,300
2 Door Coupe – Prestige	KFAF	44,400
Convertible – Premium Plus	SFAF	41,300
Convertible – Prestige	4FAF	47,400

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2011 AUDI (cont. page 4)

Sample VIN: WAUFEAFM3BA000000
Model: FEAF

<u>BODY TYPE</u>	<u>MODEL</u>	<u>BASE PRICE</u>
AUDI TTS QUATTRO – 4 x 4		
2 Door Coupe – Premium Plus	B1AF	\$47,000
2 Door Coupe – Prestige	K1AF	50,300
Convertible – Premium Plus	S1AF	50,000
Convertible – Prestige	41AF	53,300

2011 BMW

Sample VIN: WBAPH7G57BN000000

Model: PH7

<u>BODY TYPE</u>	<u>MODEL</u>	<u>BASE PRICE</u>
BMW 128i		
2 Door Coupe	UP7	\$29,150
Convertible	UL7	34,200
BMW 135i		
2 Door Coupe	UC9	36,050
Convertible	UN7	40,350
BMW 328i		
2 Door Coupe	KE3	36,200
2 Door Coupe/x – All Wheel Drive	KF3	38,100
4 Door Sedan	PH7	33,150
4 Door Sedan/x – All Wheel Drive	PK7	35,150
Station Wagon	UT9	35,700
Station Wagon/x – All Wheel Drive	UU3	37,700
Convertible	DW3	45,000
BMW 335i		
2 Door Coupe	KG7	42,650
2 Door Coupe/x – All Wheel Drive	KF9	44,550
4 Door Sedan	PM5	40,600
4 Door Sedan/d – diesel	PN7	43,950
4 Door Sedan/x – All Wheel Drive	PL5	42,600
Convertible	DX7	51,200
BMW 335is		
2 Door Coupe	KG1	49,650
Convertible	DX1	58,200
BMW 528i		
4 Door Sedan	FR1	45,050
BMW 535i		
4 Door Sedan	FR7	50,100
4 Door Sedan/x – All Wheel Drive	FU7	52,400
4 Door Hatchback/Gran Turismo	SN2	56,500
4 Door Hatchback/Gran Turismo/x – All Wheel Drive	SP2	58,800
BMW 550i		
4 Door Sedan	FR9	60,200
4 Door Sedan/x – All Wheel Drive	FU9	62,500
4 Door Hatchback/Gran Turismo	SN4	64,400
4 Door Hatchback/Gran Turismo/x – All Wheel Drive	SP4	66,700

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2011 BMW (cont. page 2)Sample VIN: WBAPH7G57BN000000
Model: PH7

<u>BODY TYPE</u>	<u>MODEL</u>	<u>BASE PRICE</u>
BMW 740		
4 Door Sedan/i	KA4	\$70,150
4 Door Sedan/Li	KB4	74,550
BMW 750i		
4 Door Sedan	KA8	82,000
4 Door Sedan/x – All Wheel Drive	KC6	85,000
4 Door Sedan/Hybrid	KX6	102,300
BMW 750Li		
4 Door Sedan	KB8	85,900
4 Door Sedan/x – All Wheel Drive	KC8	88,900
4 Door Sedan/Hybrid	KX8	106,200
BMW ALPINA B7		
4 Door Sedan – Short Wheel Base	KA8	122,000
4 Door Sedan – Long Wheel Base	KB8	125,900
BMW M3		
2 Door Coupe	KG9	58,400
4 Door Sedan	PM9	55,400
Convertible	DX9	67,050
BMW X3		
Station Wagon (SUV) – 28i	WX5	36,750
Station Wagon (SUV) – 35i	WX7	41,050
BMW X5		
Station Wagon (SUV) – 35i	ZV4	45,800
Station Wagon (SUV) – 35i – Premium	ZV4	51,600
Station Wagon (SUV) – 35i – Sport Activity	ZV4	54,100
Station Wagon (SUV) – 35d – diesel	ZW0	51,300
Station Wagon (SUV) – 50i	ZV8	58,400
BMW X5 M		
Station Wagon (SUV)	GY0	85,500
BMW X6		
4 Door Hatchback – 35i	FG2	56,500
4 Door Hatchback – 50i	FG8	67,200
4 Door Hatchback – Hybrid	FH0	88,900

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2011 BMW (cont. page 3)Sample VIN: WBAPH7G57BN000000
Model: PH7

<u>BODY TYPE</u>	<u>MODEL</u>	<u>BASE PRICE</u>
BMW X6 M 4 Door Hatchback	GZ0	\$89,000
BMW Z4		
Convertible – 30i	LM5	46,000
Convertible – 35i	LM7	51,900
Convertible – 35is	LM1	61,050
MINI COOPER		
Convertible	ZN3	24,850
Convertible – S	ZP3	27,850
Convertible – John Cooper Works	ZP9	34,300
Station Wagon (2 Door) – Base	SU3	19,400
Station Wagon (2 Door) – S	SV3	23,000
Station Wagon (2 Door) – John Cooper Works	SV9	29,100
Station Wagon (2 Door) – Clubman	ZF3	21,100
Station Wagon (2 Door) – Clubman S	ZG3	24,800
Station Wagon (2 Door) – Clubman – John Cooper Works	ZG9	31,300
Station Wagon (4 Door) – Countryman	ZB3	21,650
Station Wagon (4 Door) – Countryman S	ZC3	25,250
Station Wagon (4 Door) – Countryman S – All Wheel Drive	ZC5	26,950

2011 BUICK

Sample VIN: 1G4GA5EC7BF000000

Model: GA5

<u>BODY TYPE</u>	<u>MODEL</u>	<u>BASE PRICE</u>
BUICK ENCLAVE – 4 x 2		
Station Wagon (SUV) – CX	KRA	\$35,615
Station Wagon (SUV) – CXL-1	KRB	38,730
Station Wagon (SUV) – CXL-2	KRC	42,095
BUICK ENCLAVE – All Wheel Drive		
Station Wagon (SUV) – CX	KVA	37,615
Station Wagon (SUV) – CXL-1	KVB	40,730
Station Wagon (SUV) – CXL-2	KVC	44,095
BUICK LACROSSE		
4 Door Sedan/CX – 4 cyl.	GA5	26,995
4 Door Sedan/CXL	GC5	29,555
4 Door Sedan/CXL – All Wheel Drive	GD5	33,070
4 Door Sedan/CXS	GE5	33,765
BUICK LUCERNE		
4 Door Sedan/CX	HA5	29,730
4 Door Sedan/CXL	HC5	33,130
4 Door Sedan/CXL Premium	HJ5	35,675
4 Door Sedan/Super	HK5	44,460
BUICK REGAL		
4 Door Sedan/CXL – RL1	GN5	26,245
4 Door Sedan/CXL – RL2	GP5	27,245
4 Door Sedan/CXL – RL3	GR5	27,090
4 Door Sedan/CXL – RL4	GS5	28,090
4 Door Sedan/CXL – RL5	GT5	29,035
4 Door Sedan/CXL – RL6	GU5	31,030
4 Door Sedan/CXL Turbo – RT1	GV5	28,745
4 Door Sedan/CXL Turbo – RT2	GW5	29,745
4 Door Sedan/CXL Turbo – RT3	GX5	31,190
4 Door Sedan/CXL Turbo – RT4	GY5	33,185
4 Door Sedan/CXL Turbo – RT5	GZ5	31,440
4 Door Sedan/CXL Turbo – RT6	G05	32,440
4 Door Sedan/CXL Turbo – RT7	G15	34,435

2011 CADILLAC

Sample VIN: 1G6DA5EY3B0000000

Model: DA5

<u>BODY TYPE</u>	<u>MODEL</u>	<u>BASE PRICE</u>
CADILLAC CTS COUPE		
2 Door Coupe – 3.6L V6 – Standard	DA1, DB1	\$38,165
2 Door Coupe – 3.6L V6 – Standard – All Wheel Drive	DC1, DD1	40,065
2 Door Coupe – 3.6L V6 – Performance	DJ1, DK1	42,605
2 Door Coupe – 3.6L V6 – Performance – All Wheel Drive	DL1, DM1	44,505
2 Door Coupe – 3.6L V6 – Premium	DN1, DP1	47,010
2 Door Coupe – 3.6L V6 – Premium – All Wheel Drive	DR1, DS1	48,910
CADILLAC CTS SPORT SEDAN		
4 Door Sedan – 3.0L V6 – Standard	DA5, DB5	35,165
4 Door Sedan – 3.0L V6 – Standard – All Wheel Drive	DC5, DD5	38,365
4 Door Sedan – 3.0L V6 – Luxury	DE5, DF5	38,220
4 Door Sedan – 3.0L V6 – Luxury – All Wheel Drive	DG5, DH5	41,420
4 Door Sedan – 3.0L V6 – Performance	DJ5, DK5	39,765
4 Door Sedan – 3.0L V6 – Performance – All Wheel Drive	DL5, DM5	41,665
4 Door Sedan – 3.6L V6 – Performance	DJ5, DK5	41,565
4 Door Sedan – 3.6L V6 – Performance – All Wheel Drive	DL5, DM5	43,465
4 Door Sedan – 3.6L V6 – Premium	DN5, DP5	47,620
4 Door Sedan – 3.6L V6 – Premium – All Wheel Drive	DR5, DS5	49,520
CADILLAC CTS SPORT WAGON		
Station Wagon – 3.0L V6 – Standard	DA8, DB8	38,265
Station Wagon – 3.0L V6 – Standard – All Wheel Drive	DC8, DD8	40,165
Station Wagon – 3.0L V6 – Luxury	DE8, DF8	41,320
Station Wagon – 3.0L V6 – Luxury – All Wheel Drive	DG8, DH8	43,220
Station Wagon – 3.0L V6 – Performance	DJ8, DK8	41,565
Station Wagon – 3.0L V6 – Performance – All Wheel Drive	DL8, DM8	43,465
Station Wagon – 3.6L V6 – Performance	DJ8, DK8	43,365
Station Wagon – 3.6L V6 – Performance – All Wheel Drive	DL8, DM8	45,265
Station Wagon – 3.6L V6 – Premium	DN8, DP8	49,065
Station Wagon – 3.6L V6 – Premium – All Wheel Drive	DR8, DS8	50,965
CADILLAC CTS-V		
2 Door Coupe	DV1	63,465
4 Door Sedan	DV5	63,465
Station Wagon	DV8	64,535
CADILLAC DTS		
4 Door Sedan – Standard	KA5, KB5	46,680
4 Door Sedan – Luxury	KD5, KF5	51,925
4 Door Sedan – Premium	KG5, KH5	54,825
4 Door Sedan – NHP Platinum	KL5, KM5, KN5, KP5	59,875

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2011 CADILLAC (cont. page 2)

Sample VIN: 1G6DA5EY3B0000000

Model: DA5

<u>BODY TYPE</u>	<u>MODEL</u>	<u>BASE PRICE</u>
CADILLAC ESCALADE		
Station Wagon (SUV) – Standard	S3A	\$63,160
Station Wagon (SUV) – Standard – All Wheel Drive	S4A	65,170
Station Wagon (SUV) – Luxury	S3B	69,275
Station Wagon (SUV) – Luxury – All Wheel Drive	S4B	71,825
Station Wagon (SUV) – Premium	S3C	71,665
Station Wagon (SUV) – Premium – All Wheel Drive	S4C	74,215
Station Wagon (SUV) – Platinum	S3D	82,290
Station Wagon (SUV) – Platinum – All Wheel Drive	S4D	84,790
CADILLAC ESCALADE ESV		
Station Wagon (SUV) – Standard	S3G	65,765
Station Wagon (SUV) – Standard – All Wheel Drive	S4G	68,265
Station Wagon (SUV) – Luxury	S3H	71,880
Station Wagon (SUV) – Luxury – All Wheel Drive	S4H	74,380
Station Wagon (SUV) – Premium	S3J	74,870
Station Wagon (SUV) – Premium – All Wheel Drive	S4J	77,370
Station Wagon (SUV) – Platinum	S3K	84,845
Station Wagon (SUV) – Platinum – All Wheel Drive	S4K	87,345
CADILLAC ESCALADE EXT		
4 Door Pickup – Standard	T4L	61,885
4 Door Pickup – Luxury	T4M	67,075
4 Door Pickup – Premium	T4N	69,465
CADILLAC ESCALADE HYBRID		
Station Wagon (SUV) – Standard	S3E	73,840
Station Wagon (SUV) – Standard – All Wheel Drive	S4E	76,390
Station Wagon (SUV) – Platinum	S3F	85,640
Station Wagon (SUV) – Platinum – All Wheel Drive	S4F	88,140
CADILLAC SRX		
Station Wagon (SUV) – Standard	FNG	33,830
Station Wagon (SUV) – Luxury	FNA	38,260
Station Wagon (SUV) – Luxury – All Wheel Drive	FND	40,755
Station Wagon (SUV) – Performance	FNB	42,450
Station Wagon (SUV) – Performance – All Wheel Drive	FNE	46,095
Station Wagon (SUV) – Premium	FNC	44,895
Station Wagon (SUV) – Premium – All Wheel Drive	FNF	48,540
Station Wagon (SUV) – Turbo Performance – AWD	FNJ	49,915
Station Wagon (SUV) – Turbo Premium – AWD	FNK	52,360

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2011 CADILLAC (cont. page 3)

Sample VIN: 1G6DA5EY3B0000000

Model: DA5

<u>BODY TYPE</u>	<u>MODEL</u>	<u>BASE PRICE</u>
CADILLAC STS		
4 Door Sedan – Standard	DU6	\$47,280
4 Door Sedan – Standard – All Wheel Drive	DU6	49,575
4 Door Sedan – Luxury	DW6	50,820
4 Door Sedan – Luxury – All Wheel Drive	DW6	53,115
4 Door Sedan – Premium	DX6	56,380

2011 CHEVROLET

Sample VIN: 2G1FB1ED4B9000000

Model: FB1

<u>BODY TYPE</u>	<u>MODEL</u>	<u>BASE PRICE</u>
CHEVROLET AVEO		
4 Door Sedan – LS	TD5	\$11,965
4 Door Sedan – 1LT	TD5	14,100
4 Door Sedan – 2LT	TG5	15,365
CHEVROLET AVEO5		
4 Door Hatchback – LS	TD6	12,115
4 Door Hatchback – 1LT	TD6	14,250
4 Door Hatchback – 2LT	TG6	15,365
CHEVROLET CAMARO		
2 Door Coupe – LS	FA1, FE1	22,680
2 Door Coupe – 1LT	FB1, FF1	23,880
2 Door Coupe – 2LT	FC1, FG1	27,225
2 Door Coupe – 1SS	FJ1, FS1	30,945
2 Door Coupe – 2SS	FK1, FT1	34,295
Convertible – 1LT	FB3, FF3	29,150
Convertible – 2LT	FC3, FG3	32,650
Convertible – 1SS	FJ3, FS3	36,650
Convertible – 2SS	FK3, FT3	39,650
CHEVROLET CORVETTE		
2 Door Coupe – 1LT	YA2, YE2	48,950
2 Door Coupe – 2LT	YB2, YF2	50,145
2 Door Coupe – 3LT	YC2, YG2	53,155
2 Door Coupe – 4LT	YD2, YH2	56,655
Convertible – 1LT	YA3, YE3	53,600
Convertible – 2LT	YB3, YF3	56,790
Convertible – 3LT	YC3, YG3	59,800
Convertible – 4LT	YD3, YH3	63,300
CHEVROLET CORVETTE GRAND SPORT		
2 Door Coupe – 1LT	YP2, YU2	54,790
2 Door Coupe – 2LT	YR2, YV2	55,985
2 Door Coupe – 3LT	YS2, YW2	58,995
2 Door Coupe – 4LT	YT2, YX2	62,495
Convertible – 1LT	YP3, YU3	58,600
Convertible – 2LT	YR3, YV3	61,790
Convertible – 3LT	YS3, YW3	64,800
Convertible – 4LT	YT3, YX3	68,300

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2011 CHEVROLET (cont. page 2)

Sample VIN: 2G1FB1ED4B9000000

Model: FB1

<u>BODY TYPE</u>	<u>MODEL</u>	<u>BASE PRICE</u>
CHEVROLET CORVETTE Z06		
2 Door Coupe – 1LZ	YJ2	\$74,305
2 Door Coupe – 2LZ	YK2	76,970
2 Door Coupe – 3LZ	YL2	81,475
CHEVROLET CORVETTE ZR1		
2 Door Coupe – 1ZR	YM2	109,800
2 Door Coupe – 3ZR	YN2	119,800
CHEVROLET CRUZE		
4 Door Sedan/LS	PA5, PB5, PC5, PD5	16,275
4 Door Sedan/1LT	PF5	18,175
4 Door Sedan/2LT	PG5	20,675
4 Door Sedan/LTZ	PH5, PL5	21,975
4 Door Sedan/ECO	PJ5, PK5	18,175
CHEVROLET EQUINOX – 4 x 2		
Station Wagon (SUV) – LS	ALB	22,745
Station Wagon (SUV) – 1LT	ALD, FLD	23,910
Station Wagon (SUV) – 2LT	ALP, FLP	25,970
Station Wagon (SUV) – LTZ	ALF, FLF	28,320
CHEVROLET EQUINOX – All Wheel Drive		
Station Wagon (SUV) – LS	FLC	24,495
Station Wagon (SUV) – 1LT	FLE	25,660
Station Wagon (SUV) – 2LT	FLN	27,720
Station Wagon (SUV) – LTZ	FLG	30,070
CHEVROLET HHR		
Station Wagon – LS	BAA, BAE	18,720
Station Wagon – 1LT	BAB, BAF	19,720
Station Wagon – 2LT	BAC, BAG	21,420
Minivan (Van) – LS	AAA, AAE	19,030
CHEVROLET IMPALA		
4 Door Sedan/LS	WA5, WF5	24,390
4 Door Sedan/LT	WB5, WG5	25,605
4 Door Sedan/LTZ	WC5	29,930

-continued-

2011 CHEVROLET (cont. page 3)

Sample VIN: 2G1FB1ED4B9000000
 Model: FB1

<u>BODY TYPE</u>	<u>MODEL</u>	<u>BASE PRICE</u>
CHEVROLET MALIBU		
4 Door Sedan/LS	ZB5	\$21,975
4 Door Sedan/1LT	ZC5	22,825
4 Door Sedan/2LT	ZD5	25,235
4 Door Sedan/LTZ	ZE5	27,015
CHEVROLET SUBURBAN 1500 1/2 TON – 4 x 2		
Station Wagon – LS	SCH	40,925
Station Wagon – LT	SCJ	44,435
Station Wagon – LTZ	SCK	53,170
CHEVROLET SUBURBAN 1500 1/2 TON – All Wheel Drive		
Station Wagon – LS	SKH	43,770
Station Wagon – LT	SKJ	47,280
Station Wagon – LTZ	SKK	56,170
CHEVROLET SUBURBAN 2500 3/4 TON – 4 x 2		
Station Wagon – LS	WCL	42,535
Station Wagon – LT	WCM	46,025
CHEVROLET SUBURBAN 2500 3/4 TON – All Wheel Drive		
Station Wagon – LS	WKL	45,375
Station Wagon – LT	WKM	48,870
CHEVROLET TAHOE – 4 x 2		
Station Wagon (SUV) – LS	SCA	37,570
Station Wagon (SUV) – 1LT	SCB	42,420
Station Wagon (SUV) – LTZ	SCC	51,055
Station Wagon (SUV) – Hybrid	SCD	50,735
CHEVROLET TAHOE – 4 x 4		
Station Wagon (SUV) – LS	SKA	41,630
Station Wagon (SUV) – 1LT	SKB	45,270
Station Wagon (SUV) – LTZ	SKC	54,160
Station Wagon (SUV) – Hybrid	SKD	53,540
CHEVROLET TRAVERSE – 4 x 2		
Station Wagon (SUV) – LS	KRE, KRF	29,224
Station Wagon (SUV) – 1LT	KRG, KRH	31,865
Station Wagon (SUV) – 2LT	KRJ, KRK	34,445
Station Wagon (SUV) – LTZ	KRL	37,975

-continued-

2011 CHEVROLET (cont. page 4)

Sample VIN: 2G1FB1ED4B9000000
Model: FB1

<u>BODY TYPE</u>	<u>MODEL</u>	<u>BASE PRICE</u>
CHEVROLET TRAVERSE – All Wheel Drive		
Station Wagon (SUV) – LS	KVE, KVF	\$31,224
Station Wagon (SUV) – 1LT	KVG, KVH	33,865
Station Wagon (SUV) – 2 LT	KVJ, KVK	36,445
Station Wagon (SUV) – LTZ	KVL	39,975
CHEVROLET VOLT – Electric Car		
4 Door Hatchback	RC6, RD6	40,280

2011 CHRYSLER

Sample VIN: 1C3CA4CD7BJ000000

Model: A4C

<u>BODY TYPE</u>	<u>MODEL</u>	<u>BASE PRICE</u>
CHRYSLER 200		
4 Door Sedan/LX	C4F	\$19,245
4 Door Sedan/Touring	C1F	21,245
4 Door Sedan/Limited	C2F	23,745
Convertible/LX	C4E	28,545
Convertible/Touring	C2E	26,445
Convertible/Limited	C7E	31,240
CHRYSLER 300		
4 Door Sedan	A4C	27,170
4 Door Sedan/Limited	A5C	31,170
4 Door Sedan/300C – Hemi	A6C	38,170
4 Door Sedan/300C Hemi – All Wheel Drive	K6C	40,320
CHRYSLER TOWN & COUNTRY		
Passenger Van/Touring	R5D	30,160
Passenger Van/Touring-L	R8D	32,160
Passenger Van/Limited	R6D	38,660

2011 DODGE

Sample VIN: 1B3BD4FB7BN000000

Model: D4F

<u>BODY TYPE</u>	<u>MODEL</u>	<u>BASE PRICE</u>
DODGE AVENGER		
4 Door Sedan – Express	D4F	\$19,245
4 Door Sedan – Mainstreet	D1F	21,245
4 Door Sedan – LUX	D2F	23,545
DODGE CALIBER		
Station Wagon (SUV) – Express	B1H	16,880
Station Wagon (SUV) – Mainstreet	B3H	18,240
Station Wagon (SUV) – Heat	B5H	18,085
Station Wagon (SUV) – Rush	B8H	20,085
Station Wagon (SUV) – Uptown	B9H	20,085
DODGE CARAVAN		
Grand Caravan Cargo Van	N1A	21,800
Grand Caravan Mainstreet	N3D	25,995
Grand Caravan Express	N4D	24,995
Grand Caravan Crew	N5D	28,695
Grand Caravan R/T	N7D	30,595
DODGE CHALLENGER		
2 Door Coupe	J4D	24,670
2 Door Coupe – R/T	J5D	29,670
2 Door Coupe – SRT 8	J7D	42,555
DODGE CHARGER		
4 Door Sedan	L3C	25,170
4 Door Sedan – R/T	L5C	30,170
4 Door Sedan – R/T – All Wheel Drive	M5C	32,320
DODGE DURANGO – 4 x 2		
Station Wagon (SUV) – Express	D2G	29,195
Station Wagon (SUV) – Heat	D3G	30,295
Station Wagon (SUV) – Crew	D4G	33,195
Station Wagon (SUV) – Citadel	D5G	41,795
Station Wagon (SUV) – R/T	D6G	35,465
DODGE DURANGO – 4 x 4		
Station Wagon (SUV) – Express	E2G	31,195
Station Wagon (SUV) – Heat	E3G	32,295
Station Wagon (SUV) – Crew	E4G	35,195
Station Wagon (SUV) – Citadel	E5G	43,795
Station Wagon (SUV) – R/T	E6G	37,865

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2011 DODGE (cont.)

Sample VIN: 1B3BD4FB7BN000000

Model: D4F

<u>BODY TYPE</u>	<u>MODEL</u>	<u>BASE PRICE</u>
DODGE JOURNEY		
Station Wagon (SUV) – Express	G4F	\$22,245
Station Wagon (SUV) – Mainstreet	G1F	24,245
Station Wagon (SUV) – Mainstreet – All Wheel Drive	H1F	25,945
Station Wagon (SUV) – R/T	G6F	28,245
Station Wagon (SUV) – R/T – All Wheel Drive	H6F	29,945
Station Wagon (SUV) – Crew	G3F	28,245
Station Wagon (SUV) – Crew – All Wheel Drive	H3F	29,945
Station Wagon (SUV) – LUX	G9F	31,745
Station Wagon (SUV) – LUX – All Wheel Drive	H9F	33,445
DODGE NITRO – 4 x 2		
Station Wagon (SUV) – SE	T2G	21,590
Station Wagon (SUV) – Heat	T4G	22,245
Station Wagon (SUV) – SXT	T5G	23,235
Station Wagon (SUV) – Detonator	T6G	26,245
Station Wagon (SUV) – Shock	T7G	27,245
DODGE NITRO – 4 x 4		
Station Wagon (SUV) – SE	U2G	23,340
Station Wagon (SUV) – Heat	U4G	23,995
Station Wagon (SUV) – SXT	U5G	24,985
Station Wagon (SUV) – Detonator	U6G	27,995
Station Wagon (SUV) – Shock	U7G	28,995

2011 FORD

Sample VIN: 1FAHP3EN6BW000000

Model: P3E

<u>BODY TYPE</u>	<u>MODEL</u>	<u>BASE PRICE</u>
FORD CROWN VICTORIA 4 Door Sedan/LX	P7E	\$29,905
FORD EDGE – 4 x 2		
Station Wagon (SUV) – SE	K3G	27,220
Station Wagon (SUV) – SEL	K3J	30,220
Station Wagon (SUV) – Limited	K3K	34,220
Station Wagon (SUV) – Sport	K3A	36,220
FORD EDGE – 4 x 4		
Station Wagon (SUV) – SE	K4G	29,270
Station Wagon (SUV) – SEL	K4J	32,270
Station Wagon (SUV) – Limited	K4K	36,070
Station Wagon (SUV) – Sport	K4A	38,070
FORD ESCAPE – 4 x 2		
Station Wagon (SUV) – XLS – 4 cyl. – Manual Trans.	U0C	21,215
Station Wagon (SUV) – XLT – 4 cyl.	U0D	24,215
Station Wagon (SUV) – Limited – 4 cyl.	U0E	25,815
Station Wagon (SUV) – Hybrid	U4K	29,935
Station Wagon (SUV) – Hybrid – Limited	U4K	32,445
FORD ESCAPE – 4 x 4		
Station Wagon (SUV) – XLS – 4 cyl.	U9C	22,965
Station Wagon (SUV) – XLT – 4 cyl.	U9D	25,965
Station Wagon (SUV) – Limited – 4 cyl.	U9E	27,565
Station Wagon (SUV) – Hybrid	U5K	31,685
Station Wagon (SUV) – Hybrid – Limited	U5K	34,195
FORD EXPEDITION – 4 x 2		
Station Wagon (SUV) – XL	U1F	35,830
Station Wagon (SUV) – XLT	U1H	38,440
Station Wagon (SUV) – King Ranch	U1H	46,380
Station Wagon (SUV) – Limited	U1K	45,110
FORD EXPEDITION – 4 x 4		
Station Wagon (SUV) – XL	U1G	38,730
Station Wagon (SUV) – XLT	U1J	41,340
Station Wagon (SUV) – King Ranch	U1J	49,280
Station Wagon (SUV) – Limited	U2A	48,010

-continued-

2011 FORD (cont. page 2)

Sample VIN: 1FAHP3EN6BW000000

Model: P3E

<u>BODY TYPE</u>	<u>MODEL</u>	<u>BASE PRICE</u>
FORD EXPEDITION EL – 4 x 2		
Station Wagon (SUV) – XL	K1F	\$39,355
Station Wagon (SUV) – XLT	K1H	41,150
Station Wagon (SUV) – King Ranch	K1H	49,030
Station Wagon (SUV) – Limited	K1K	47,760
FORD EXPEDITION EL – 4 x 4		
Station Wagon (SUV) – XL	K1G	42,255
Station Wagon (SUV) – XLT	K1J	44,050
Station Wagon (SUV) – King Ranch	K1J	51,930
Station Wagon (SUV) – Limited	K2A	50,660
FORD EXPLORER – 4 x 2		
Station Wagon (SUV)	K7B	28,190
Station Wagon (SUV) – XLT	K7D	31,190
Station Wagon (SUV) – Limited	K7F	37,190
FORD EXPLORER – 4 x 4		
Station Wagon (SUV)	K8B	30,190
Station Wagon (SUV) – XLT	K8D	33,190
Station Wagon (SUV) – Limited	K8F	39,190
FORD FIESTA		
4 Door Hatchback/SE	P4E	15,120
4 Door Hatchback/SES	P4F	17,120
4 Door Sedan/S	P4A	13,320
4 Door Sedan/SE	P4B	14,320
4 Door Sedan/SEL	P4C	16,320
FORD FLEX		
Station Wagon (SUV) – SE	K5B	29,075
Station Wagon (SUV) – SEL	K5C	31,875
Station Wagon (SUV) – SEL – All Wheel Drive	K6C	33,725
Station Wagon (SUV) – SEL – AWD – EcoBoost	K6C	36,720
Station Wagon (SUV) – Limited	K5D	37,845
Station Wagon (SUV) – Limited – All Wheel Drive	K6D	39,695
Station Wagon (SUV) – Limited – AWD – EcoBoost	K6D	42,690
Station Wagon (SUV) – Titanium	K5D	40,340
Station Wagon (SUV) – Titanium – All Wheel Drive	K6D	42,190
Station Wagon (SUV) – Titanium – AWD – EcoBoost	K6D	45,185

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2011 FORD (cont. page 3)

Sample VIN: 1FAHP3EN6BW000000

Model: P3E

<u>BODY TYPE</u>	<u>MODEL</u>	<u>BASE PRICE</u>
FORD FOCUS		
4 Door Sedan/S	P3E	\$16,640
4 Door Sedan/SE	P3F	17,270
4 Door Sedan/SES	P3G	18,870
4 Door Sedan/SEL	P3H	19,670
FORD FUSION		
4 Door Sedan/S – 4 cyl.	P0G	19,720
4 Door Sedan/SE – 4 cyl.	P0H	21,515
4 Door Sedan/SEL – 6 cyl.	P0J	24,945
4 Door Sedan/SEL – 6 cyl. – All Wheel Drive	P0C	28,405
4 Door Sedan/Sport	P0K	26,795
4 Door Sedan/Sport – 6 cyl. – All Wheel Drive	P0D	28,645
4 Door Sedan/Hybrid	P0L	28,240
FORD MUSTANG		
2 Door Coupe	P8A	22,145
2 Door Coupe – Premium	P8A	25,845
Convertible	P8E	27,145
Convertible – Premium	P8E	30,845
FORD MUSTANG GT		
2 Door Coupe	P8C	29,645
2 Door Coupe – Premium	P8C	32,845
Convertible	P8F	34,645
Convertible – Premium	P8F	37,845
FORD MUSTANG SHELBY GT500		
2 Door Coupe	P8J	48,645
Convertible	P8K	53,645
FORD TAURUS		
4 Door Sedan/SE	P2D	25,170
4 Door Sedan/SEL	P2E	27,370
4 Door Sedan/SEL – All Wheel Drive	P2H	29,220
4 Door Sedan/Limited	P2F	31,770
4 Door Sedan/Limited – All Wheel Drive	P2J	33,620
4 Door Sedan/SHO – All Wheel Drive	P2K	37,770

2011 GMC PASSENGER VEHICLES

Sample VIN: 1GKKRNE6BJ000000

Model: KRN

<u>BODY TYPE</u>	<u>MODEL</u>	<u>BASE PRICE</u>
GMC ACADIA – 4 x 2		
Station Wagon (SUV) – SL	KRN	\$31,840
Station Wagon (SUV) – SLE	KRP	34,465
Station Wagon (SUV) – SLT-1	KRR	38,185
Station Wagon (SUV) – SLT-2	KRS	39,090
Station Wagon (SUV) – Denali	KRT	43,220
GMC ACADIA – All Wheel Drive		
Station Wagon (SUV) – SL	KVN	33,840
Station Wagon (SUV) – SLE	KVP	36,465
Station Wagon (SUV) – SLT-1	KVR	40,185
Station Wagon (SUV) – SLT-2	KVS	41,090
Station Wagon (SUV) – Denali	KVT	45,220
GMC TERRAIN – 4 x 2		
Station Wagon (SUV) – SLE-1	ALM	24,250
Station Wagon (SUV) – SLE-2	ALS	26,050
Station Wagon (SUV) – SLT-1	ALU	27,850
Station Wagon (SUV) – SLT-2	ALW	29,650
GMC TERRAIN – All Wheel Drive		
Station Wagon (SUV) – SLE-1	FLR	26,000
Station Wagon (SUV) – SLE-2	FLT	27,800
Station Wagon (SUV) – SLT-1	FLV	29,600
Station Wagon (SUV) – SLT-2	FLX	31,400
GMC YUKON – 4 x 2		
Station Wagon – SLE	S1A	38,535
Station Wagon – SLT	S1C	44,050
Station Wagon – Denali	S1E	53,240
Station Wagon – Hybrid	S1F	51,200
Station Wagon – Denali Hybrid	S1G	58,515
GMC YUKON – 4 x 4		
Station Wagon – SLE	S2A	42,595
Station Wagon – SLT	S2C	46,905
Station Wagon – Denali – All Wheel Drive	S2E	56,235
Station Wagon – Hybrid	S2F	54,010
Station Wagon – Denali Hybrid	S2G	61,360

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2011 GMC PASSENGER VEHICLES (cont.)

Sample VIN: 1GKKRNE6BJ000000

Model: KRN

<u>BODY TYPE</u>	<u>MODEL</u>	<u>BASE PRICE</u>
GMC YUKON XL (SUBURBAN) 1500 1/2 TON – 4 x 2		
Station Wagon – SLE	S1H	\$42,005
Station Wagon – SLT	S1K	46,270
Station Wagon – Denali	S1M	55,905
GMC YUKON XL (SUBURBAN) 1500 1/2 TON – 4 x 4		
Station Wagon – SLE	S2H	44,845
Station Wagon – SLT	S2K	49,005
Station Wagon – Denali – All Wheel Drive	S2M	58,990
GMC YUKON XL (SUBURBAN) 2500 3/4 TON – 4 x 2		
Station Wagon – SLE	W1N	43,775
Station Wagon – SLT	W1R	47,900
GMC YUKON XL (SUBURBAN) 2500 3/4 TON – 4 x 4		
Station Wagon – SLE	W2N	46,615
Station Wagon – SLT	W2R	50,745

2011 HONDA

Sample VIN: 2HGFG1A25BH000000

Model: FG1A2

<u>BODY TYPE</u>	<u>MODEL</u>	<u>BASE PRICE</u>
HONDA ACCORD CROSSTOUR – 4 x 2		
4 Door Sedan/EX (Cloth)	TF1H3	\$29,790
4 Door Sedan/EX (Leather)	TF1H5	32,690
4 Door Sedan/EX (Leather) with Navigation System	TF1H5	34,890
HONDA ACCORD CROSSTOUR – All Wheel Drive		
4 Door Sedan/EX (Leather)	TF2H5	34,140
4 Door Sedan/EX (Leather) with Navigation System	TF2H5	36,340
HONDA ACCORD EX		
2 Door Coupe/5 Speed Transmission (Cloth)	CS1A7	24,455
2 Door Coupe/Automatic Transmission (Cloth)	CS1B7	25,255
2 Door Coupe/Automatic Transmission (Leather)	CS1B8	27,105
2 Door Coupe/Automatic Trans. with Navigation System	CS1B8	29,105
2 Door Coupe/6 Speed Transmission – 6 cyl.	CS2A8	29,730
2 Door Coupe/6 Speed Trans. with Navigation – 6 cyl.	CS2A8	31,730
2 Door Coupe/Automatic Transmission – 6 cyl.	CS2B8	29,730
2 Door Coupe/Automatic Trans. with Navigation – 6 cyl.	CS2B8	31,730
4 Door Sedan/5 Speed Transmission (Cloth)	CP2E7	24,105
4 Door Sedan/Automatic Transmission (Cloth)	CP2F7	24,905
4 Door Sedan/Automatic Transmission (Leather)	CP2F8	27,355
4 Door Sedan/Automatic Trans. with Navigation System	CP2F8	29,555
4 Door Sedan/Automatic Transmission (Cloth) – 6 cyl.	CP3F7	27,080
4 Door Sedan/Automatic Transmission (Leather) – 6 cyl.	CP3F8	29,430
4 Door Sedan/Automatic Trans. with Navigation – 6 cyl.	CP3F8	31,630
HONDA ACCORD LX		
2 Door Coupe/5 Speed Transmission	CS1A3	22,780
2 Door Coupe/Automatic Transmission	CS1B3	23,580
4 Door Sedan/5 Speed Transmission	CP2E3	21,180
4 Door Sedan/Automatic Transmission	CP2F3	21,980
4 Door Sedan/Automatic Transmission – Premium	CP2F4	22,980
HONDA ACCORD SE		
4 Door Sedan/Automatic Transmission	CP2F6	23,730

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2011 HONDA (cont. page 2)

Sample VIN: 2HGFG1A25BH000000

Model: FG1A2

<u>BODY TYPE</u>	<u>MODEL</u>	<u>BASE PRICE</u>
HONDA CIVIC DX		
2 Door Coupe/5 Speed Transmission	FG1A2	\$15,605
2 Door Coupe/Automatic Transmission	FG1B2	16,405
4 Door Sedan/5 Speed Transmission	FA1E2	15,805
4 Door Sedan/Automatic Transmission	FA1F2	16,605
HONDA CIVIC EX		
2 Door Coupe/5 Speed Transmission	FG1A8	19,605
2 Door Coupe/Automatic Transmission	FG1B8	20,405
2 Door Coupe/Automatic Trans. with Navigation System	FG1B8	22,405
2 Door Coupe/Automatic Transmission – Leather	FG1B9	21,955
2 Door Coupe/Automatic Transmission – Leather & Navigation System	FG1B9	23,955
4 Door Sedan/5 Speed Transmission	FA1E8	19,605
4 Door Sedan/Automatic Transmission	FA1F8	20,405
4 Door Sedan/Automatic Trans. with Navigation System	FA1F8	22,405
4 Door Sedan/Automatic Transmission – Leather	FA1F9	21,955
4 Door Sedan/Automatic Transmission – Leather & Navigation System	FA1F9	23,955
HONDA CIVIC GX		
4 Door Sedan – Natural Gas powered	FA4F5	25,490
HONDA CIVIC HYBRID		
4 Door Sedan	FA3F2	23,950
4 Door Sedan with Navigation System	FA3F2	25,950
4 Door Sedan – Leather	FA3F2	25,150
4 Door Sedan – Leather & Navigation System	FA3F2	27,150
HONDA CIVIC LX		
2 Door Coupe/5 Speed Transmission	FG1A6	17,555
2 Door coupe/Automatic Transmission	FG1B6	18,355
4 Door Sedan/5 Speed Transmission	FA1E5	17,755
4 Door Sedan/Automatic Transmission	FA1F5	18,555
HONDA CIVIC LX–S		
4 Door Sedan/5 Speed Transmission	FA1E6	18,355
4 Door Sedan/Automatic Transmission	FA1F6	19,155

-continued-

2011 HONDA (cont. page 3)

Sample VIN: 2HGFG1A25BH000000
 Model: FG1A2

<u>BODY TYPE</u>	<u>MODEL</u>	<u>BASE PRICE</u>
HONDA CIVIC SI		
2 Door Coupe/6 Speed Transmission	FG2A5	\$22,205
2 Door Coupe/6 Speed Trans. w/ High Performance Tires	FG2A5	22,405
2 Door Coupe/6 Speed Trans. with Navigation System	FG2A5	24,205
4 Door Sedan/6 Speed Transmission	FA5E5	22,405
4 Door Sedan/6 Speed Trans. w/ High Performance Tires	FA5E5	22,605
4 Door Sedan/6 Speed Trans. with Navigation System	FA5E5	24,405
HONDA CIVIC VP		
4 Door Sedan/5 Speed Transmission	FA1E3	16,555
4 Door Sedan/Automatic Transmission	FA1F3	17,355
HONDA CR-V – 4 x 2		
Station Wagon (SUV) – LX	RE3H3	21,695
Station Wagon (SUV) – SE	RE3H4	22,395
Station Wagon (SUV) – EX (Cloth)	RE3H5	23,995
Station Wagon (SUV) – EX (Leather)	RE3H7	26,645
Station Wagon (SUV) – EX (Leather) with Navigation System	RE3H7	28,645
HONDA CR-V – 4 x 4		
Station Wagon (SUV) – LX	RE4H3	22,945
Station Wagon (SUV) – SE	RE4H4	23,645
Station Wagon (SUV) – EX (Cloth)	RE4H5	25,245
Station Wagon (SUV) – EX (Leather)	RE4H7	27,895
Station Wagon (SUV) – EX (Leather) with Navigation System	RE4H7	29,895
HONDA CR-Z		
2 Door Hatchback/Base – 6 Speed Transmission	ZF1C4	19,200
2 Door Hatchback/Base – Automatic Transmission	ZF1D4	19,850
2 Door Hatchback/EX – 6 Speed Transmission	ZF1C6	20,760
2 Door Hatchback/EX – 6 Speed Transmission with Navigation System	ZF1C6	22,560
2 Door Hatchback/EX – Automatic Transmission	ZF1D6	21,410
2 Door Hatchback/EX – Automatic Transmission with Navigation System	ZF1D6	23,210
HONDA ELEMENT EX		
Station Wagon (SUV) – 4 x 2	YH1H7	22,935
Station Wagon (SUV) – 4 x 4	YH2H7	24,185

-continued-

2011 HONDA (cont. page 4)

Sample VIN: 2HGFG1A25BH000000

Model: FG1A2

<u>BODY TYPE</u>	<u>MODEL</u>	<u>BASE PRICE</u>
HONDA ELEMENT LX		
Station Wagon (SUV) – 4 x 2	YH1H3	\$20,825
Station Wagon (SUV) – 4 x 4	YH2H3	22,075
HONDA FIT		
Station Wagon/5 Speed Transmission	GE8G3	15,100
Station Wagon/Automatic Transmission	GE8H3	15,900
HONDA FIT SPORT		
Station Wagon/5 Speed Transmission	GE8G5	16,860
Station Wagon/Automatic Transmission	GE8H5	17,710
Station Wagon/Automatic Trans. with Navigation System	GE8H6	19,240
HONDA INSIGHT		
4 Door Sedan	ZE2H3	18,200
4 Door Sedan/LX	ZE2H5	19,900
4 Door Sedan/EX	ZE2H7	21,490
4 Door Sedan/EX with Navigation System	ZE2H7	23,265
HONDA ODYSSEY MINIVAN		
Station Wagon/LX	RL5H2	27,800
Station Wagon/EX (Cloth)	RL5H4	30,950
Station Wagon/EX (Leather)	RL5H6	34,450
Station Wagon/EX (Leather) with Navigation	RL5H6	36,450
Station Wagon/EX (Leather) w/Rear Entertainment System	RL5H6	36,060
Station Wagon/Touring	RL5H9	40,755
Station Wagon/Touring Elite	RL5H9	43,250
HONDA PILOT – 4 x 2		
Station Wagon/LX	YF3H2	28,045
Station Wagon/EX (Cloth)	YF3H4	30,895
Station Wagon/EX (Leather)	YF3H5	33,995
Station Wagon/EX (Leather) w/Rear Entertainment System	YF3H6	35,595
Station Wagon/EX (Leather) with Navigation System	YF3H7	35,995
Station Wagon/Touring	YF3H9	38,795
HONDA PILOT – 4 x 4		
Station Wagon/LX	YF4H2	29,645
Station Wagon/EX (Cloth)	YF4H4	32,495
Station Wagon/EX (Leather)	YF4H5	35,595
Station Wagon/EX (Leather) w/Rear Entertainment System	YF4H6	37,195
Station Wagon/EX (Leather) with Navigation System	YF4H7	37,595
Station Wagon/Touring	YF4H9	40,395

2011 HYUNDAISample VIN: KMHCN4AC7BU000000

Model: CN4AC

<u>BODY TYPE</u>	<u>MODEL</u>	<u>BASE PRICE</u>
HYUNDAI ACCENT GL 2 Door Hatchback – 5 Speed Transmission	CM3AC	\$9,985
HYUNDAI ACCENT GS 2 Door Hatchback – 5 Speed Transmission	CM3AC	13,695
2 Door Hatchback – Automatic Transmission	CM3AC	14,695
HYUNDAI ACCENT GLS 4 Door Sedan – 5 Speed Transmission	CN4AC	13,695
4 Door Sedan – Automatic Transmission	CN4AC	14,695
HYUNDAI ACCENT SE 2 Door Hatchback – 5 Speed Transmission	CN3AC	15,345
2 Door Hatchback – Automatic Transmission	CN3AC	16,145
HYUNDAI AZERA GLS 4 Door Sedan	FC4DD	25,495
HYUNDAI AZERA LIMITED 4 Door Sedan	FC4DF	30,095
HYUNDAI ELANTRA GLS 4 Door Sedan – 5 Speed Transmission	DH4AE	14,830
4 Door Sedan – Automatic Transmission	DH4AE	17,080
HYUNDAI ELANTRA LIMITED 4 Door Sedan	DH4AE	19,980
HYUNDAI ELANTRA TOURING GLS Station Wagon – 5 Speed Transmission	DB8AE, DC8AE	15,995
Station Wagon – Automatic Transmission	DB8AE, DC8AE	17,195
HYUNDAI ELANTRA TOURING SE Station Wagon – 5 Speed Transmission	DC8AE	19,495
Station Wagon – Automatic Transmission	DC8AE	20,295
HYUNDAI EQUSS 4 Door Sedan – Signature	GH4JF	58,000
4 Door Sedan – Ultimate	GH4JF	64,500

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2011 HYUNDAI (cont. page 2)Sample VIN: KMHCN4AC7BU000000
Model: CN4AC

<u>BODY TYPE</u>	<u>MODEL</u>	<u>BASE PRICE</u>
HYUNDAI GENESIS		
4 Door Sedan – 6 cyl.	GC4DE	\$33,000
4 Door Sedan – 8 cyl.	GC4DF	43,000
HYUNDAI GENESIS COUPE 2.0T		
2 Door Coupe – 6 Speed Transmission	HT6KD	22,250
2 Door Coupe – Automatic Transmission	HT6KD	23,500
HYUNDAI GENESIS COUPE 2.0T PREMIUM		
2 Door Coupe – Automatic Transmission	HT6KD	26,750
HYUNDAI GENESIS COUPE 2.0T R-Spec		
2 Door Coupe – 6 Speed Transmission	HT6KD	24,500
HYUNDAI GENESIS COUPE 3.8 R-Spec		
2 Door Coupe – 6 Speed Transmission	HU6KH	26,750
HYUNDAI GENESIS COUPE 3.8 GRAND TOURING		
2 Door Coupe – Automatic Transmission	HU6KH	29,750
HYUNDAI GENESIS COUPE 3.8 TRACK		
2 Door Coupe – 6 Speed Transmission	HU6KH	30,750
2 Door Coupe – Automatic Transmission	HU6KH	32,250
HYUNDAI SANTA FE GLS		
Station Wagon (SUV) – 6 Speed Transmission – 4 cyl.	ZG3AB	21,695
Station Wagon (SUV) – Automatic Transmission – 4 cyl.	ZG3AB	22,995
Station Wagon (SUV) – Automatic Transmission – 6 cyl.	ZG4AG	24,895
Station Wagon (SUV) – All Wheel Drive – 4 cyl.	ZGDAB	24,695
Station Wagon (SUV) – All Wheel Drive – 6 cyl.	ZGDAG	26,595
HYUNDAI SANTA FE LIMITED		
Station Wagon (SUV) – 4 x 2 – 4 cyl.	ZK3AB	27,045
Station Wagon (SUV) – 4 x 2 – 6 cyl.	ZK4AG	28,995
Station Wagon (SUV) – All Wheel Drive	ZKDAG	30,695
HYUNDAI SANTA FE SE		
Station Wagon (SUV) – 4 x 2	ZH4AG	25,995
Station Wagon (SUV) – All Wheel Drive	ZHDAG	27,895

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2011 HYUNDAI (cont. page 3)Sample VIN: KMHCN4AC7BU000000

Model: CN4AC

<u>BODY TYPE</u>	<u>MODEL</u>	<u>BASE PRICE</u>
HYUNDAI SONATA GLS		
4 Door Sedan – 6 Speed Transmission	EB4AC	\$19,195
4 Door Sedan – Automatic Transmission	EB4AC	20,195
HYUNDAI SONATA HYBRID		
4 Door Sedan – Automatic Transmission.	EC4A4	25,795
HYUNDAI SONATA LIMITED		
4 Door Sedan – Automatic Transmission	EC4AC	25,295
HYUNDAI SONATA LIMITED 2.0T		
4 Door Sedan – Automatic Transmission – Turbo	EC4AB	27,045
HYUNDAI SONATA SE		
4 Door Sedan – Automatic Transmission	EC4AC	22,595
HYUNDAI SONATA SE 2.0T – Turbo		
4 Door Sedan – Automatic Transmission – Turbo	EC4AB	24,145
HYUNDAI TUCSON GL		
Station Wagon (SUV) – 5 Speed Transmission	JT3AB	18,745
Station Wagon (SUV) – Automatic Transmission	JT3AB	19,745
HYUNDAI TUCSON GLS		
Station Wagon (SUV) – 4 x 2	JU3AC	21,845
Station Wagon (SUV) – All Wheel Drive	JUCAC	23,495
HYUNDAI TUCSON LIMITED		
Station Wagon (SUV) – 4 x 2	JU3AC	24,695
Station Wagon (SUV) – All Wheel Drive	JUCAC	26,195
HYUNDAI VERACRUZ GLS		
Station Wagon (SUV) – 4 x 2	NU4CC	28,145
Station Wagon (SUV) – All Wheel Drive	NUDCC	30,045
HYUNDAI VERACRUZ LIMITED		
Station Wagon (SUV) – 4 x 2	NU4CC	34,195
Station Wagon (SUV) – All Wheel Drive	NUDCC	35,895

2011 INFINITI

Sample VIN: JN1BY1AP5BM000000

Model: BY1AP

<u>BODY TYPE</u>	<u>MODEL</u>	<u>BASE PRICE</u>
INFINITI EX35		
Station Wagon – 4 x 2	AJ0HP	\$34,150
Station Wagon – 4 x 2 – Journey	AJ0HP	36,350
Station Wagon – All Wheel Drive	AJ0HR	35,550
Station Wagon – All Wheel Drive – Journey	AJ0HR	37,750
INFINITI FX35 – 6 cyl.		
Station Wagon – 4 x 2	AS1MU	41,600
Station Wagon – All Wheel Drive	AS1MW	43,050
INFINITI FX50 – 8 cyl.		
Station Wagon – All Wheel Drive	BS1MW	56,400
INFINITI G25		
4 Door Sedan	DV6AP	30,950
4 Door Sedan – Journey	DV6AP	32,350
4 Door Sedan – All Wheel Drive	DV6AR	33,950
INFINITI G37		
2 Door Coupe/6 Speed Transmission – Sport	CV6EK	42,400
2 Door Coupe/6 Speed Transmission – Performance	CV6EK	47,950
2 Door Coupe/Automatic Transmission	CV6EK	36,200
2 Door Coupe/Automatic Transmission – Journey	CV6EK	37,650
2 Door Coupe/Automatic Transmission – All Wheel Drive	CV6EL	39,300
2 Door Coupe/Automatic Transmission – Performance	CV6EK	49,850
4 Door Sedan/6 Speed Transmission – Sport	CV6AP	39,450
4 Door Sedan/Automatic Transmission – Journey	CV6AP	35,050
4 Door Sedan/Automatic Transmission – All Wheel Drive	CV6AR	36,650
Convertible/6 Speed Transmission – Sport	CV6FE	48,950
Convertible/Automatic Transmission	CV6FE	44,500
Convertible/Automatic Transmission – Limited Edition	CV6FE	56,750
INFINITI M37 – 6 cyl.		
4 Door Sedan	BY1AP	46,250
4 Door Sedan – All Wheel Drive	BY1AR	48,400
INFINITI M56 – 8 cyl.		
4 Door Sedan	AY1AP	57,550
4 Door Sedan – All Wheel Drive	AY1AR	60,050
INFINITI QX56		
Station Wagon (SUV) – 4 x 2	AZ2ND, AZ2NF	56,700
Station Wagon (SUV) – 4 x 4	AZ2NC, AZ2NE	59,800

2011 JAGUAR

Sample VIN: SAJWA0FB3BLS00000

Model: 0FB

<u>BODY TYPE</u>	<u>MODEL</u>	<u>BASE PRICE</u>
JAGUAR XF		
4 Door Sedan	0FB	\$52,500
4 Door Sedan – Premium	0GB	56,500
4 Door Sedan – Supercharged	0HE	67,600
JAGUAR XFR		
4 Door Sedan	0JC	79,600
JAGUAR XJ – Standard Wheel Base		
4 Door Sedan	1CB	72,700
4 Door Sedan – Supercharged	1GE	87,700
4 Door Sedan – Supersport	1JC	110,200
JAGUAR XJ – Long Wheel Base		
4 Door Sedan	2GB	79,700
4 Door Sedan – Supercharged	2GE	90,700
4 Door Sedan – Supersport	2JC	113,200
JAGUAR XK		
2 Door Coupe	4FB	83,000
Convertible	4GB	89,000
JAGUAR XKR		
2 Door Coupe	4DC	96,125
Convertible	4EC	102,125
JAGUAR XKR175 – 75th Anniversary		
2 Door Coupe	4FC	104,625

2011 JEEP

Sample VIN: 1J4GS4GK3BB000000

Model: S4G

<u>BODY TYPE</u>	<u>MODEL</u>	<u>BASE PRICE</u>
JEEP COMPASS – 4 x 2		
Station Wagon	T4F	\$19,295
Station Wagon – Limited	T5F	24,295
JEEP COMPASS – 4 x 4		
Station Wagon	F4F	20,995
Station Wagon – Limited	F5F	25,995
JEEP GRAND CHEROKEE – 4 x 2		
Station Wagon (SUV) – Laredo	S4G	30,215
Station Wagon (SUV) – Limited	S5G	36,715
Station Wagon (SUV) – Overland	S6G	38,410
JEEP GRAND CHEROKEE – 4 x 4		
Station Wagon (SUV) – Laredo	R4G	32,215
Station Wagon (SUV) – Limited	R5G	39,215
Station Wagon (SUV) – Overland	R6G	41,910
JEEP LIBERTY – 4 x 2		
Station Wagon (SUV) – Sport	P2G	23,250
Station Wagon (SUV) – Limited	P5G	26,650
JEEP LIBERTY – 4 x 4		
Station Wagon (SUV) – Sport	N2G	24,865
Station Wagon (SUV) – Renegade	N3G	27,250
Station Wagon (SUV) – Limited	N5G	28,250
JEEP PATRIOT – 4 x 2		
Station Wagon	T2G	15,995
Station Wagon – Latitude	T4G	22,195
JEEP PATRIOT – 4 x 4		
Station Wagon	F2G	17,695
Station Wagon – Latitude	F4G	23,895
JEEP WRANGLER – 4 x 4		
2 Door – Sport	A2D	22,045
2 Door – Sahara	A5D	27,245
2 Door – Rubicon	A6D	29,245
2 Door – 70 th Anniversary	A7D	28,670
4 Door – Unlimited Sport	A3H	25,545
4 Door – Unlimited Sahara	A5H	29,945
4 Door – Unlimited Rubicon	A6H	32,745
4 Door – 70 th Anniversary	A7H	31,370

2011 KIASample VIN: KNAFT4A26B5000000

Model: FT4

<u>BODY TYPE</u>	<u>MODEL</u>	<u>BASE PRICE</u>
KIA FORTE		
4 Door Sedan – LX – 6 Speed Transmission	FT4	\$14,995
4 Door Sedan – LX – Automatic Transmission	FT4	15,995
4 Door Sedan – EX – Automatic Transmission	FU4	17,395
4 Door Sedan – SX – Automatic Transmission	FW4	18,895
Station Wagon – EX – 6 Speed Transmission	FU5	16,895
Station Wagon – EX – Automatic Transmission	FU5	17,895
Station Wagon – SX – 6 Speed Transmission	FW5	18,395
Station Wagon – SX – Automatic Transmission	FW5	19,395
KIA FORTE KOUP		
2 Door Coupe – EX – 6 Speed Transmission	FU6	16,995
2 Door Coupe – EX – Automatic Transmission	FU6	17,995
2 Door Coupe – SX – 6 Speed Transmission	FW6	18,395
2 Door Coupe – SX – Automatic Transmission	FW6	19,395
KIA OPTIMA		
4 Door Sedan – LX – 4 cyl. – 6 Speed Transmission	GM4	18,995
4 Door Sedan – LX – 4 cyl. – Automatic Transmission	GM4	20,495
4 Door Sedan – EX – 4 cyl.	GN4	22,495
4 Door Sedan – EX – 4 cyl. – Turbo	GN4	24,495
4 Door Sedan – SX – 4 cyl. – Turbo	GR4	25,995
4 Door Sedan – Hybrid	GM4	26,500
KIA RIO		
4 Door Sedan – Base – 5 Speed Transmission	DH4	12,295
4 Door Sedan – LX – Automatic Transmission	DH4	14,995
4 Door Sedan – SX – Automatic Transmission	DH4	16,095
KIA RIO 5		
Station Wagon – LX	DH5	15,095
Station Wagon – SX	DH5	16,395
KIA SEDONA		
Station Wagon – LX	MG4	24,595
Station Wagon – EX	MH4	29,195

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2011 KIA (cont.)Sample VIN: KNAFT4A26B5000000

Model: FT4

<u>BODY TYPE</u>	<u>MODEL</u>	<u>BASE PRICE</u>
KIA SORENTO – 4 x 2		
Station Wagon (SUV) – Base	KT3A1	\$20,995
Station Wagon (SUV) – LX – 4 cyl.	KT3A1, KT4A1	22,595
Station Wagon (SUV) – LX – 6 cyl.	KT3A2, KT4A2	25,395
Station Wagon (SUV) – EX – 4 cyl.	KU3A1, KU4A1	24,995
Station Wagon (SUV) – EX – 6 cyl.	KU4A2	27,395
Station Wagon (SUV) – SX – 6 cyl.	KW4A2	32,195
KIA SORENTO – All Wheel Drive		
Station Wagon (SUV) – LX – 4 cyl.	KTCA1, KTDA1	24,295
Station Wagon (SUV) – LX – 6 cyl.	KTDA2	27,095
Station Wagon (SUV) – EX – 4 cyl.	KUCA1, KUDA1	26,695
Station Wagon (SUV) – EX – 6 cyl.	KUDA2	29,095
Station Wagon (SUV) – SX – 6 cyl.	KWDA2	33,895
KIA SOUL		
Station Wagon (SUV) – Base – 5 Speed Transmission	JT2	13,300
Station Wagon (SUV) – + – 5 Speed Transmission	JT2	15,495
Station Wagon (SUV) – + – Automatic Transmission	JT2	16,495
Station Wagon (SUV) – ! – Automatic Transmission	JT2	18,495
Station Wagon (SUV) – Sport – Automatic Transmission	JT2	18,495
KIA SPORTAGE – 4 x 2		
Station Wagon (SUV) – Base – 5 Speed Transmission	PB3	18,295
Station Wagon (SUV) – LX – Automatic Transmission	PB3	20,295
Station Wagon (SUV) – EX – Automatic Transmission	PC3	23,295
Station Wagon (SUV) – SX – Automatic Transmission	PC3	25,795
KIA SPORTAGE – All Wheel Drive		
Station Wagon (SUV) – LX – Automatic Transmission	PBC	21,795
Station Wagon (SUV) – EX – Automatic Transmission	PCC	24,795
Station Wagon (SUV) – SX – Automatic Transmission	PCC	27,295

2011 LAND ROVER

Sample VIN: SALFR2BN7BH000000

Model: FR2B

<u>BODY TYPE</u>	<u>MODEL</u>	<u>BASE PRICE</u>
LAND ROVER LR2		
Station Wagon (SUV)	FP2B	\$35,700
Station Wagon (SUV) – HSE	FR2B	38,150
Station Wagon (SUV) – HSE LUX	FT2B	40,650
LAND ROVER LR4		
Station Wagon (SUV)	AB2D, AC2D	47,650
Station Wagon (SUV) – HSE	AG2D	51,900
Station Wagon (SUV) – HSE LUX	AK2D	56,815
LAND ROVER RANGE ROVER		
Station Wagon (SUV) – HSE	ME1D	78,835
Station Wagon (SUV) – HSE LUX	MF1D	83,435
Station Wagon (SUV) – Supercharged	MF1E	94,615
Station Wagon (SUV) – Autobiography	MP1E	116,100
LAND ROVER RANGE ROVER SPORT		
Station Wagon (SUV) – HSE	SF2D	59,645
Station Wagon (SUV) – HSE LUX	SK2D	64,345
Station Wagon (SUV) – Supercharged	SH2E	74,545
Station Wagon (SUV) – Autobiography	SP2E	85,545

2011 LEXUS

Sample VIN: JT8BE1KS2B3000000

Model: BE1KS

<u>BODY TYPE</u>	<u>MODEL</u>	<u>BASE PRICE</u>
LEXUS CT200h Hybrid Station Wagon	KD5BH	\$29,120
LEXUS ES 350 4 Door Sedan	BK1EG	36,025
LEXUS GS 350 4 Door Sedan	BE1KS	46,100
4 Door Sedan – All Wheel Drive	CE1KS	48,050
LEXUS GS 450h Hybrid 4 Door Sedan	BC1KS	58,050
LEXUS GS 460 4 Door Sedan	BL1KS	54,570
LEXUS GX 460 – 4 x 4 Station Wagon (SUV)	BM7FX	52,445
Station Wagon (SUV) – Premium	JM7FX	57,240
LEXUS HS 250h Hybrid 4 Door Sedan	BB1BA	35,600
4 Door Sedan – Premium	BB1BA	38,370
LEXUS IS 250 4 Door Sedan/6 Speed Transmission	BF5C2	32,645
4 Door Sedan/Automatic Transmission	BF5C2	33,815
4 Door Sedan – All Wheel Drive	CF5C2	36,275
LEXUS IS 250C Convertible/6 Speed Transmission	FF2C2	40,390
Convertible/Automatic Transmission	FF2C2	41,560
LEXUS IS 350 4 Door Sedan	BE5C2	39,070
4 Door Sedan – All Wheel Drive	CE5C2	41,530
LEXUS IS 350C Convertible	FE2C2	45,840
LEXUS IS F 4 Door Sedan	BP5C2	59,760

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2011 LEXUS (cont.)

Sample VIN: JT8BE1KS2B3000000

Model: BE1KS

<u>BODY TYPE</u>	<u>MODEL</u>	<u>BASE PRICE</u>
LEXUS LS 460		
4 Door Sedan	BL1EF, BL5EF	\$66,230
4 Door Sedan – All Wheel Drive	CL1EF, CL5EF	68,535
LEXUS LS 460L		
4 Door Sedan	GL1EF, GL5EF	71,775
4 Door Sedan – All Wheel Drive	DL1EF, DL5EF	74,080
LEXUS LS 600h L Hybrid		
4 Door Sedan – All Wheel Drive	DU1EF, DU5EF	111,350
LEXUS LX 570		
Station Wagon (SUV) – All Wheel Drive	HY7AX	78,555
LEXUS RX 350		
Station Wagon (SUV) – 4 x 2	ZK1BA	38,375
Station Wagon (SUV) – All Wheel Drive	BK1BA	39,775
LEXUS RX 450h Hybrid		
Station Wagon (SUV) – 4 x 2	ZB1BA	43,935
Station Wagon (SUV) – All Wheel Drive	BC1BA	45,525

2011 LINCOLN

Sample VIN: 1LNHL9DR5BH000000

Model: L9D

<u>BODY TYPE</u>	<u>MODEL</u>	<u>BASE PRICE</u>
LINCOLN MKS		
4 Door Sedan – 4 x 2	L9D	\$41,270
4 Door Sedan – All Wheel Drive	L9E	43,160
4 Door Sedan – All Wheel Drive – EcoBoost	L9F	48,160
LINCOLN MKT		
Station Wagon (SUV) – 4 x 2	J5F	44,200
Station Wagon (SUV) – All Wheel Drive	J5A	46,195
Station Wagon (SUV) – All Wheel Drive – EcoBoost	J5A	49,200
LINCOLN MKX		
Station Wagon (SUV) – 4 x 2	J6J	39,145
Station Wagon (SUV) – All Wheel Drive	J8J	40,995
LINCOLN MKZ		
4 Door Sedan – 4 x 2	L2G	34,330
4 Door Sedan – 4 x 2 – Hybrid	L2L	34,330
4 Door Sedan – All Wheel Drive	L2J	36,220
LINCOLN NAVIGATOR		
Station Wagon (SUV) – 4 x 2	J2H	57,155
Station Wagon (SUV) – 4 x 4	J2J	60,055
LINCOLN NAVIGATOR L		
Station Wagon (SUV) – 4 x 2	J3H	59,320
Station Wagon (SUV) – 4 x 4	J3J	62,220
LINCOLN TOWN CAR		
4 Door Sedan – Executive	L8J	45,810
4 Door Sedan – Executive L	L8E	47,965
4 Door Sedan – Signature Limited	L8C	46,925
4 Door Sedan – Signature L	L8F	52,595

2011 MAYBACH

Sample VIN: WDBVF7JB9BA000000

Model: F7J

<u>BODY TYPE</u>	<u>MODEL</u>	<u>BASE PRICE</u>
MAYBACH 57 4 Door Sedan	F7J	\$372,500
MAYBACH 57S 4 Door Sedan	F7H	412,000
MAYBACH 62 4 Door Sedan	G7J	423,500
MAYBACH 62 S 4 Door Sedan	G7H	463,000
MAYBACH LANDAULET 4 Door Sedan	G7H	1,380,000

2011 MAZDA

Sample VIN: JM1BL1UF6B1000000

Model: BL1U

<u>BODY TYPE</u>	<u>MODEL</u>	<u>BASE PRICE</u>
MAZDA 2		
Station Wagon/Sport – 5 Speed Transmission	DE1H	\$14,180
Station Wagon/Sport – Automatic Transmission	DE1H	14,980
Station Wagon/Touring – 5 Speed Transmission	DE1H	15,635
Station Wagon/Touring – Automatic Transmission	DE1H	16,435
MAZDA 3 i		
4 Door Sedan/SV – 5 Speed Transmission	BL1S	15,800
4 Door Sedan/Sport – 5 Speed Transmission	BL1U	16,705
4 Door Sedan/Sport – Automatic Transmission	BL1U	17,555
4 Door Sedan/Touring – 5 Speed Transmission	BL1V	18,100
4 Door Sedan/Touring – Automatic Transmission	BL1V	18,950
MAZDA 3 s		
4 Door Sedan/Sport – 6 Speed Transmission	BL1U	19,545
4 Door Sedan/Sport – Automatic Transmission	BL1U	20,345
4 Door Sedan/Grand Touring – 6 Speed Transmission	BL1W	22,510
4 Door Sedan/Grand Touring – Automatic Transmission	BL1W	23,310
4 Door Hatchback/Sport – 6 Speed Transmission	BL1K	20,045
4 Door Hatchback/Sport – Automatic Transmission	BL1K	20,845
4 Door Hatchback/Grand Touring – 6 Speed Transmission	BL1M	23,010
4 Door Hatchback/Grand Touring – Automatic Trans.	BL1M	23,810
MAZDA SPEED 3		
4 Door Hatchback/Sport	BL1K	23,700
MAZDA 6 i – 4 cyl.		
4 Door Sedan/Sport – 6 Speed Transmission	HZ8B	19,990
4 Door Sedan/Sport – Automatic Transmission	HZ8B	20,990
4 Door Sedan/Touring – Automatic Transmission	HZ8D	22,635
4 Door Sedan/Touring Plus – Automatic Transmission	HZ8E	24,240
4 Door Sedan/Grand Touring – Automatic Transmission	HZ8C	26,820
MAZDA 6 s – 6 cyl.		
4 Door Sedan/Touring Plus – Automatic Transmission	HZ8E	27,080
4 Door Sedan/Grand Touring – Automatic Transmission	HZ8C	29,320
MAZDA CX-7 i		
Station Wagon/SV	ER2A	21,990
Station Wagon/Sport	ER2B	22,795
Station Wagon/Touring	ER2C	26,390

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2011 MAZDA (cont. page 2)

Sample VIN: JM1BL1UF6B1000000

Model: BL1U

<u>BODY TYPE</u>	<u>MODEL</u>	<u>BASE PRICE</u>
MAZDA CX-7 s		
Station Wagon/Touring	ER2C	\$26,255
Station Wagon/Touring – All Wheel Drive	ER4C	27,955
Station Wagon/Grand Touring	ER2D	31,640
Station Wagon/Grand Touring – All Wheel Drive	ER4D	33,340
MAZDA CX-9		
Station Wagon/Sport	TB2B	29,135
Station Wagon/Sport – All Wheel Drive	TB3B	30,525
Station Wagon/Touring	TB2C	31,055
Station Wagon/Touring – All Wheel Drive	TB3C	32,445
Station Wagon/Grand Touring	TB2D	33,145
Station Wagon/Grand Touring – All Wheel Drive	TB3D	34,535
MAZDA MIATA MX-5		
Convertible/Sport – 5 Speed Transmission	NC2J	23,110
Convertible/Sport – Automatic Transmission	NC2J	25,370
Convertible/Touring – 6 Speed Transmission	NC2L	25,450
Convertible/Touring – Automatic Transmission	NC2L	26,550
Convertible/Grand Touring – 6 Speed Transmission	NC2N	26,710
Convertible/Grand Touring – Automatic Transmission	NC2N	27,810
MAZDA MIATA MX-5 POWER RETRACTABLE HARDTOP		
Convertible/Touring – 6 Speed Transmission	NC2M	27,150
Convertible/Touring – Automatic Transmission	NC2M	28,250
Convertible/Grand Touring – 6 Speed Transmission	NC2P	28,550
Convertible/Grand Touring – Automatic Transmission	NC2P	29,650
MAZDA RX-8		
4 Door Coupe/Sport	FE1R	26,795
4 Door Coupe/R3	FE1R	32,290
4 Door Coupe/Grand Touring – 6 Speed Transmission	FE1R	32,260
4 Door Coupe/Grand Touring – Automatic Transmission	FE1R	32,960
MAZDA TRIBUTE i – 4 cyl.		
Station Wagon (SUV)/Sport – 5 Speed Trans. – 4 x 2	CY0C	20,555
Station Wagon (SUV)/Sport – Automatic Trans. – 4 x 2	CY0C	22,595
Station Wagon (SUV)/Touring – Automatic Trans. – 4 x 2	CY0C	23,740
Station Wagon (SUV)/Grand Touring – Auto. Trans. – 4 x 2	CY0C	25,700
Station Wagon (SUV)/Sport – 4 x 4	CY9C	24,350
Station Wagon (SUV)/Touring – 4 x 4	CY9C	25,495
Station Wagon (SUV)/Grand Touring – 4 x 4	CY9C	27,455

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2011 MAZDA (cont. page 3)

Sample VIN: JM1BL1SF6B1000000
Model: BL1S

<u>BODY TYPE</u>	<u>MODEL</u>	<u>BASE PRICE</u>
MAZDA TRIBUTE s – 6 cyl.		
Station Wagon (SUV)/Grand Touring – 4 x 2	CY0G	\$27,315
Station Wagon (SUV)/Grand Touring – 4 x 4	CY9G	29,065

2011 MERCEDES BENZ

Sample VIN: WDDGF5EB1BR000000

Model: GF5E

<u>BODY TYPE</u>	<u>MODEL</u>	<u>BASE PRICE</u>
MERCEDES BENZ C63 AMG 4 Door Sedan	GF7H	\$58,200
MERCEDES BENZ C300 4 Door Sedan – 6 Speed Transmission	GF5E	33,990
4 Door Sedan – Automatic Transmission	GF5E	35,900
4 Door Sedan – 4-Matic (All Wheel Drive)	GF8B	37,490
MERCEDES BENZ C350 4 Door Sedan	GF5G	39,990
MERCEDES BENZ CL63 AMG 2 Door Coupe	EJ7E	150,250
MERCEDES BENZ CL65 AMG 2 Door Coupe	EJ7K	209,300
MERCEDES BENZ CL550 2 Door Coupe – 4-Matic (All Wheel Drive)	EJ9E	113,150
MERCEDES BENZ CL600 2 Door Coupe	EJ7G	157,000
MERCEDES BENZ CLS63 AMG 4 Door Coupe	DJ7H	99,050
MERCEDES BENZ CLS550 4 Door Coupe	DJ7C	74,000
MERCEDES BENZ E63 AMG 4 Door Sedan	HF7H	87,600
MERCEDES BENZ E350 2 Door Coupe	KJ5G	48,850
4 Door Sedan	HF5G	49,400
4 Door Sedan – BlueTEC – diesel	HF2E	50,900
4 Door Sedan – 4-Matic (All Wheel Drive)	HF8H	51,900
Station Wagon – 4-Matic (All Wheel Drive)	HH8H	56,200
Convertible	KK5G	56,850

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2011 MERCEDES BENZ (cont. page 2)Sample VIN: WDDGF5EB1BR000000
Model: GF5E

<u>BODY TYPE</u>	<u>MODEL</u>	<u>BASE PRICE</u>
MERCEDES BENZ E550		
2 Door Coupe	KJ7C	\$55,450
4 Door Sedan	HF7C	57,100
4 Door Sedan – 4-Matic (All Wheel Drive)	HF9A	59,600
Convertible	KK7C	64,800
MERCEDES BENZ F-CELL		
Station Wagon	FH8G	69,950
MERCEDES BENZ G55 AMG		
Station Wagon (SUV)	YC7B	124,450
MERCEDES BENZ G550		
Station Wagon (SUV)	YC3H	105,750
MERCEDES BENZ GL350		
Station Wagon (SUV) – 4-Matic – BlueTEC – diesel	BF2F	60,950
MERCEDES BENZ GL450		
Station Wagon (SUV) – 4-Matic (All Wheel Drive)	BF7B	61,950
MERCEDES BENZ GL550		
Station Wagon (SUV) – 4-Matic (All Wheel Drive)	BF8G	84,450
MERCEDES BENZ GLK350		
Station Wagon (SUV)	GG5G	35,500
Station Wagon (SUV) – 4-Matic (All Wheel Drive)	GG8H	37,500
MERCEDES BENZ ML63 AMG		
Station Wagon (SUV) – 4-Matic (All Wheel Drive)	BB7H	92,590
MERCEDES BENZ ML350		
Station Wagon (SUV) – 4 x 2	BB5G	46,490
Station Wagon (SUV) – 4-Matic (All Wheel Drive)	BB8G	48,990
Station Wagon (SUV) – 4-Matic – BlueTEC – diesel	BB2F	50,490
MERCEDES BENZ ML450 Hybrid		
Station Wagon (SUV) – 4-Matic (All Wheel Drive)	BB9F	55,790
MERCEDES BENZ ML550		
Station Wagon (SUV) – 4-Matic (All Wheel Drive)	BB7C	57,590

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2011 MERCEDES BENZ (cont. page 3)

Sample VIN: WDDGF5EB1BR000000

Model: GF5E

<u>BODY TYPE</u>	<u>MODEL</u>	<u>BASE PRICE</u>
MERCEDES BENZ R350		
Station Wagon (SUV) – 4-Matic (All Wheel Drive)	CB6F	\$50,240
Station Wagon (SUV) – 4-Matic – BlueTEC – diesel	CB2F	51,740
MERCEDES BENZ S63 AMG		
4 Door Sedan	NG7E	138,000
MERCEDES BENZ S65 AMG		
4 Door Sedan	NG7K	209,000
MERCEDES BENZ S400 Hybrid		
4 Door Sedan	NG9F	91,000
MERCEDES BENZ S550		
4 Door Sedan	NG7B	93,000
4 Door Sedan – 4-Matic (All Wheel Drive)	NG8G	96,000
MERCEDES BENZ S600 Bi-Turbo		
4 Door Sedan	NG7G	158,050
MERCEDES BENZ SL63 AMG		
Convertible	SK7A	139,050
MERCEDES BENZ SL65 AMG		
Convertible	SK7K	198,750
MERCEDES BENZ SL550		
Convertible	SK7B	102,600
MERCEDES BENZ SLK300		
Convertible – 6 Speed Transmission	WK5E	47,650
Convertible – Automatic Transmission	WK5E	49,160
MERCEDES BENZ SLK350		
Convertible	WK5J	53,300
MERCEDES BENZ SLS AMG		
2 Door Coupe	RJ7H	183,000

2011 MERCURY

Sample VIN: 3MEHM0HA5BR000000

Model: M0H

<u>BODY TYPE</u>	<u>MODEL</u>	<u>BASE PRICE</u>
MERCURY GRAND MARQUIS 4 Door Sedan/LS	M7F	\$29,935
MERCURY MARINER – 4 x 2 Station Wagon (SUV)	N8B	23,565
Station Wagon (SUV) – Premier	N8H	25,635
Station Wagon (SUV) – Hybrid	N2K	30,115
MERCURY MARINER – 4 x 4 Station Wagon (SUV)	N9B	25,315
Station Wagon (SUV) – Premier	N9H	27,385
Station Wagon (SUV) – Hybrid	N3K	31,865
MERCURY MILAN 4 Door Sedan	M0H	22,025
4 Door Sedan – Premier	M0J	25,165
4 Door Sedan – Premier – All Wheel Drive	M0C	28,645
MERCURY MILAN HYBRID 4 Door Sedan	M0L	28,345

2011 MINI

Sample VIN: WMWSU3C58BT000000

Model: SU3

<u>BODY TYPE</u>	<u>MODEL</u>	<u>BASE PRICE</u>
MINI COOPER		
Convertible	ZN3	\$24,850
Convertible – S	ZP3	27,850
Convertible – John Cooper Works	ZP9	34,300
Station Wagon (2 Door) – Base	SU3	19,400
Station Wagon (2 Door) – S	SV3	23,000
Station Wagon (2 Door) – John Cooper Works	SV9	29,100
Station Wagon (2 Door) – Clubman	ZF3	21,100
Station Wagon (2 Door) – Clubman S	ZG3	24,800
Station Wagon (2 Door) – Clubman – John Cooper Works	ZG9	31,300
Station Wagon (4 Door) – Countryman	ZB3	21,650
Station Wagon (4 Door) – Countryman S	ZC3	25,250
Station Wagon (4 Door) – Countryman S – All Wheel Drive	ZC5	26,950

2011 MITSUBISHI

Sample VIN: 4A31K5DF1BE000000

Model: K5D

<u>BODY TYPE</u>	<u>MODEL</u>	<u>BASE PRICE</u>
MITSUBISHI ECLIPSE GS		
2 Door Coupe/5 Speed Transmission – 4 cyl.	K5D	\$18,999
2 Door Coupe/Automatic Transmission – 4 cyl.	K5D	19,999
MITSUBISHI ECLIPSE GS SPORT		
2 Door Coupe – 4 cyl.	K5D	24,928
MITSUBISHI ECLIPSE GT		
2 Door Coupe – 6 cyl.	K3D	29,408
MITSUBISHI ECLIPSE SPYDER GS		
Convertible – 4 cyl.	L5E	27,999
MITSUBISHI ECLIPSE SPYDER GT		
Convertible – 6 cyl.	L3E	32,828
MITSUBISHI ENDEAVOR LS		
Station Wagon (SUV) – 4 x 2	M2A	28,299
MITSUBISHI ENDEAVOR SE		
Station Wagon (SUV) – 4 x 2	M3A	32,099
Station Wagon (SUV) – All Wheel Drive	N3A	33,599
MITSUBISHI GALANT		
4 Door Sedan – ES	B3F	21,599
4 Door Sedan – SE	B3F	23,999
MITSUBISHI LANCER		
4 Door Sedan/DE – 5 Speed Transmission	U1F	15,195
4 Door Sedan/ES – 5 Speed Transmission	U2F	16,595
4 Door Sedan/ES – Automatic Transmission	U2F	17,495
4 Door Sedan/GTS – 5 Speed Transmission	U8F	19,495
4 Door Sedan/GTS – Automatic Transmission	U8F	20,495
4 Door Sedan/Ralliart – All Wheel Drive	V6F	27,695
MITSUBISHI LANCER SPORTBACK		
4 Door Hatchback/ES – 5 Speed Transmission	X2H	16,995
4 Door Hatchback/ES – Automatic Transmission	X2H	17,895
4 Door Hatchback/GTS – 5 Speed Transmission	X8H	19,895
4 Door Hatchback/GTS – Automatic Transmission	X8H	20,895
4 Door Hatchback/Ralliart – All Wheel Drive	Y6H	28,095

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2011 MITSUBISHI (cont.)

Sample VIN: 4A31K5DF1BE000000

Model: K5D

<u>BODY TYPE</u>	<u>MODEL</u>	<u>BASE PRICE</u>
MITSUBISHI LANCER EVOLUTION		
4 Door Sedan/GSR – 5 Speed Transmission	W8F	\$33,995
4 Door Sedan/MR – Automatic Transmission	W5F	37,195
MITSUBISHI OUTLANDER ES		
Station Wagon (SUV) – 4 cyl. – 4 x 2	S2A	21,995
MITSUBISHI OUTLANDER GT		
Station Wagon (SUV) – 6 cyl. – All Wheel Drive	T5A	27,795
MITSUBISHI OUTLANDER SE		
Station Wagon (SUV) – 4 cyl. – 4 x 2	S3A	22,995
Station Wagon (SUV) – 4 cyl. – All Wheel Drive	T3A	24,495
MITSUBISHI OUTLANDER XLS		
Station Wagon (SUV) – 6 cyl. – 4 x 2	S4A	25,795
MITSUBISHI OUTLANDER SPORT ES		
Station Wagon (SUV) – 4 x 2 – 5 Speed Transmission	P3A	18,495
Station Wagon (SUV) – 4 x 2 – Automatic Transmission	P3A	19,995
MITSUBISHI OUTLANDER SPORT SE		
Station Wagon (SUV) – 4 x 2	P4A	21,695
Station Wagon (SUV) – All Wheel Drive	R4A	22,995

2011 NISSAN

Sample VIN: 1N4AL2AP6BC000000

Model: L2AP

<u>BODY TYPE</u>	<u>MODEL</u>	<u>BASE PRICE</u>
NISSAN 370Z		
2 Door Coupe/6 Speed Transmission	Z4EH	\$29,990
2 Door Coupe/6 Speed Transmission – Touring	Z4EH	34,660
2 Door Coupe/6 Speed Transmission – NISMO	Z4EH	39,190
2 Door Coupe/Automatic Transmission	Z4EH	31,460
2 Door Coupe/Automatic Transmission – Touring	Z4EH	36,130
Convertible/6 Speed Transmission	Z4FH	36,970
Convertible/6 Speed Transmission – Touring	Z4FH	40,520
Convertible/Automatic Transmission	Z4FH	38,270
Convertible/Automatic Transmission – Touring	Z4FH	41,820
NISSAN ALTIMA 2.5		
4 Door Sedan/Automatic Transmission – 4 cyl.	L2AP	19,900
NISSAN ALTIMA 2.5 S		
2 Door Coupe/6 Speed Transmission – 4 cyl.	L2EP	22,940
2 Door Coupe/Automatic Transmission – 4 cyl.	L2EP	23,440
4 Door Sedan/Automatic Transmission – 4 cyl.	L2AP	22,060
NISSAN ALTIMA 3.5 SR		
2 Door Coupe/6 Speed Transmission – 6 cyl.	L2EP	30,100
2 Door Coupe/Automatic Transmission – 6 cyl.	L2EP	27,770
4 Door Sedan/Automatic Transmission – 6 cyl.	L2AP	24,740
NISSAN ALTIMA HYBRID		
4 Door Sedan	L2AP	26,780
NISSAN ARMADA PLATINUM		
Station Wagon (SUV) – 4 x 2	A0ND	50,090
Station Wagon (SUV) – All Wheel Drive	A0NC	52,890
NISSAN ARMADA SL		
Station Wagon (SUV) – 4 x 2	A0ND	42,840
Station Wagon (SUV) – All Wheel Drive	A0NC	45,640
NISSAN ARMADA SV		
Station Wagon (SUV) – 4 x 2	A0ND	37,910
Station Wagon (SUV) – All Wheel Drive	A0NC	43,510

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2011 NISSAN (cont. page 2)

Sample VIN: 1N4AL2AP6BC000000

Model: L2AP

<u>BODY TYPE</u>	<u>MODEL</u>	<u>BASE PRICE</u>
NISSAN CUBE		
Station Wagon/6 Speed Transmission	Z2KR	\$14,290
Station Wagon/6 Speed Transmission – S	Z2KR	15,650
Station Wagon/Automatic Transmission – S	Z2KR	16,650
Station Wagon/Automatic Transmission – SL	Z2KR	17,750
Station Wagon/Automatic Transmission – KROM	Z2KR	21,190
NISSAN GT-R		
2 Door Coupe – Premium	R5EF	84,060
NISSAN JUKE S		
Station Wagon/Automatic Transmission – 4 x 2	F5MR	18,960
Station Wagon/Automatic Transmission – All Wheel Drive	F5MV	20,460
NISSAN JUKE SL		
Station Wagon/6 Speed Transmission	F5MR	22,550
Station Wagon/Automatic Transmission	F5MR	23,050
Station Wagon/Automatic Transmission – All Wheel Drive	F5MV	24,550
NISSAN JUKE SV		
Station Wagon/6 Speed Transmission	F5MR	20,260
Station Wagon/Automatic Transmission	F5MR	20,760
Station Wagon/Automatic Transmission – All Wheel Drive	F5MV	22,260
NISSAN MAXIMA 3.5		
4 Door Sedan/S	A5AP	30,810
4 Door Sedan/SV	A5AP	33,530
NISSAN MURANO S		
Station Wagon (SUV) – 4 x 2	Z1MU	28,500
Station Wagon (SUV) – All Wheel Drive	Z1MW	30,100
NISSAN MURANO SL		
Station Wagon (SUV) – All Wheel Drive	Z1MW	37,050
NISSAN MURANO SV		
Station Wagon (SUV) – 4 x 2	Z1MU	31,910
NISSAN PATHFINDER LE		
Station Wagon (SUV) – 4 x 2	R1NN	37,470
Station Wagon (SUV) – All Wheel Drive – 6 cyl.	R1NB	39,670
Station Wagon (SUV) – All Wheel Drive – 8 cyl.	R1NB	42,600

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2011 NISSAN (cont. page 3)

Sample VIN: 1N4AL2AP6BC000000

Model: L2AP

<u>BODY TYPE</u>	<u>MODEL</u>	<u>BASE PRICE</u>
NISSAN PATHFINDER S		
Station Wagon (SUV) – 4 x 2	R1NN	\$27,840
Station Wagon (SUV) – All Wheel Drive	R1NB	29,840
NISSAN PATHFINDER SILVER		
Station Wagon (SUV) – 4 x 2	R1NN	35,490
Station Wagon (SUV) – All Wheel Drive	R1NB	37,490
NISSAN PATHFINDER SV		
Station Wagon (SUV) – 4 x 2	R1NN	31,190
Station Wagon (SUV) – All Wheel Drive	R1NB	33,190
NISSAN QUEST 3.5		
Passenger Van/S	E2KP	27,750
Passenger Van/SV	E2KP	30,900
Passenger Van/SL	E2KP	34,350
Passenger Van/LE	E2KP	41,350
NISSAN ROGUE KROM		
Station Wagon (SUV) – 4 x 2	S5MT	24,410
Station Wagon (SUV) – All Wheel Drive	S5MV	25,660
NISSAN ROGUE S		
Station Wagon (SUV) – 4 x 2	S5MT	20,810
Station Wagon (SUV) – All Wheel Drive	S5MV	22,060
NISSAN ROGUE SV		
Station Wagon (SUV) – 4 x 2	S5MT	23,220
Station Wagon (SUV) – All Wheel Drive	S5MV	24,470
NISSAN SENTRA		
4 Door Sedan/6 Speed Transmission	B6AP	15,520
4 Door Sedan/Automatic Transmission	B6AP	16,700
NISSAN SENTRA S		
4 Door Sedan/Automatic Transmission	B6AP	17,450
NISSAN SENTRA SE-R		
4 Door Sedan/Automatic Transmission	B6AP	19,580
NISSAN SENTRA SE-R SPEC V		
4 Door Sedan/6 Speed Transmission	B6AP	20,080

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2011 NISSAN (cont. page 4)

Sample VIN: 1N4AL2AP6BC000000

Model: L2AP

<u>BODY TYPE</u>	<u>MODEL</u>	<u>BASE PRICE</u>
NISSAN SENTRA SL 4 Door Sedan/Automatic Transmission	B6AP	\$18,850
NISSAN SENTRA SR 4 Door Sedan/Automatic Transmission	B6AP	17,450
NISSAN VERSA 1.6 4 Door Sedan/5 Speed Transmission – Base Model	C1AP	9,990
4 Door Sedan/5 Speed Transmission	C1AP	11,240
4 Door Sedan/Automatic Transmission	C1AP	12,240
NISSAN VERSA 1.8 S 4 Door Hatchback/6 Speed Transmission	C1CP	13,520
4 Door Hatchback/Automatic Transmission	C1CP	14,520
4 Door Sedan/6 Speed Transmission	C1AP	13,570
4 Door Sedan/Automatic Transmission	C1AP	14,570
NISSAN VERSA 1.8 SL 4 Door Hatchback/Automatic Transmission	C1CP	16,900
4 Door Sedan/Automatic Transmission	C1AP	16,470
NISSAN XTERRA PRO-4X Station Wagon (SUV) – 6 Speed Transmission	N0NW	29,050
Station Wagon (SUV) – Automatic Transmission	N0NW	30,100
NISSAN XTERRA S Station Wagon (SUV) – 6 Speed Transmission	N0NW	26,840
Station Wagon (SUV) – Automatic Transmission	N0NW	27,890
NISSAN XTERRA X Station Wagon (SUV) – Automatic Transmission – 4 x 2	N0NU	23,870
Station Wagon (SUV) – Automatic Transmission – 4 x 4	N0NW	25,920

2011 PORSCHE

Sample VIN: WP0CA2A93BS000000

Model: CA2A9

<u>BODY TYPE</u>	<u>MODEL</u>	<u>BASE PRICE</u>
PORSCHE 911 CARRERA CABRIOLET		
Convertible/6 Speed Transmission	CA2A9	\$88,800
Convertible/Automatic Transmission	CA2A9	92,880
PORSCHE 911 CARRERA 4 CABRIOLET – All Wheel Drive		
Convertible/6 Speed Transmission	CA2A9	95,100
Convertible/Automatic Transmission	CA2A9	99,180
PORSCHE 911 CARRERA S CABRIOLET		
Convertible/6 Speed Transmission	CB2A9	101,500
Convertible/Automatic Transmission	CB2A9	105,580
PORSCHE 911 CARRERA 4S CABRIOLET – All Wheel Drive		
Convertible/6 Speed Transmission	CB2A9	107,800
Convertible/Automatic Transmission	CB2A9	111,880
PORSCHE 911 CARRERA COUPE		
2 Door Coupe/6 Speed Transmission	AA2A9	77,800
2 Door Coupe/Automatic Transmission	AA2A9	81,880
PORSCHE 911 CARRERA 4 COUPE – All Wheel Drive		
2 Door Coupe/6 Speed Transmission	AA2A9	84,100
2 Door Coupe/Automatic Transmission	AA2A9	88,180
PORSCHE 911 CARRERA S COUPE		
2 Door Coupe/6 Speed Transmission	AB2A9	90,500
2 Door Coupe/Automatic Transmission	AB2A9	94,580
PORSCHE 911 CARRERA 4S COUPE – All Wheel Drive		
2 Door Coupe/6 Speed Transmission	AB2A9	96,800
2 Door Coupe/Automatic Transmission	AB2A9	100,880
PORSCHE 911 GT2 RS		
Convertible	AE2A9	245,000
PORSCHE 911 GT3		
2 Door Coupe	AC2A9	115,700
PORSCHE 911 GT3 RS		
2 Door Coupe	AC2A9	135,500

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2011 PORSCHE (cont. page 2)Sample VIN: WP0CA2A93BS000000
Model: CA2A9

<u>BODY TYPE</u>	<u>MODEL</u>	<u>BASE PRICE</u>
PORSCHE 911 TARGA 4 – All Wheel Drive		
2 Door Coupe/6 Speed Transmission	BA2A9	\$92,100
2 Door Coupe/Automatic Transmission	BA2A9	96,180
PORSCHE 911 TARGA 4S – All Wheel Drive		
2 Door Coupe/6 Speed Transmission	BB2A9	104,800
2 Door Coupe/Automatic Transmission	BB2A9	108,880
PORSCHE 911 TURBO CABRIOLET – All Wheel Drive		
Convertible/6 Speed Transmission	CD2A9	146,800
Convertible/Automatic Transmission	CD2A9	151,350
PORSCHE 911 TURBO S CABRIOLET – All Wheel Drive		
Convertible/Automatic Transmission	CD2A9	172,100
PORSCHE 911 TURBO COUPE – All Wheel Drive		
2 Door Coupe/6 Speed Transmission	AD2A9	135,500
2 Door Coupe/Automatic Transmission	AD2A9	140,050
PORSCHE 911 TURBO S COUPE – All Wheel Drive		
2 Door Coupe/Automatic Transmission	AD2A9	160,700
PORSCHE BOXSTER		
Convertible/6 Speed Transmission	CA2A8	47,600
Convertible/Automatic Transmission	CA2A8	51,020
PORSCHE BOXSTER S		
Convertible/6 Speed Transmission	CB2A8	58,000
Convertible/Automatic Transmission	CB2A8	61,420
PORSCHE BOXSTER SPYDER		
Convertible/6 Speed Transmission	CB2A8	61,200
Convertible/Automatic Transmission	CB2A8	64,620
PORSCHE CAYENNE		
Station Wagon (SUV) – 6 Speed Transmission	AA2A2	46,700
Station Wagon (SUV) – Automatic Transmission	AA2A2	49,700
PORSCHE CAYENNE S		
Station Wagon (SUV)	AB2A2	63,700
Station Wagon (SUV) – Hybrid	AE2A2	67,700

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2011 PORSCHE (cont. page 3)

Sample VIN: WP0CA2A93BS000000

Model: CA2A9

<u>BODY TYPE</u>	<u>MODEL</u>	<u>BASE PRICE</u>
PORSCHE CAYENNE TURBO Station Wagon (SUV)	AC2A2	\$104,800
PORSCHE CAYMAN 2 Door Coupe/6 Speed Transmission	AA2A8	51,400
2 Door Coupe/Automatic Transmission	AA2A8	54,820
PORSCHE CAYMAN S 2 Door Coupe/6 Speed Transmission	AB2A8	61,500
2 Door Coupe/Automatic Transmission	AB2A8	64,920
PORSCHE PANAMERA 4 Door Sedan	AA2A7	74,400
PORSCHE PANAMERA 4 – All Wheel Drive 4 Door Sedan	AA2A7	78,900
PORSCHE PANAMERA S 4 Door Sedan	AB2A7	89,800
PORSCHE PANAMERA 4S – All Wheel Drive 4 Door Sedan	AB2A7	94,700
PORSCHE PANAMERA TURBO 4 Door Sedan	AC2A7	135,300

2011 SAAB

Sample VIN: YS3FA4CY4B1000000

Model: FA4

<u>BODY TYPE</u>	<u>MODEL</u>	<u>BASE PRICE</u>
SAAB 9-3 2.0T		
Convertible	FA7, FE7	\$39,990
4 Door Sedan	FA4	28,900
4 Door Sedan – All Wheel Drive	FA4	32,395
Station Wagon	FA5	30,330
SAAB 9-3 AERO		
Convertible	FC7	45,080
4 Door Sedan	FC4	35,340
4 Door Sedan – All Wheel Drive	FC4	38,115
Station Wagon	FC5	37,020
SAAB 9-3X		
Station Wagon – All Wheel Drive	FD5	36,975
SAAB 9-5 TURBO		
4 Door Sedan – Turbo4	GN4	38,525
4 Door Sedan – Turbo4 Premium	GN4	43,435
4 Door Sedan – Turbo6 – All Wheel Drive	GN4	48,030
SAAB 9-5 AERO		
4 Door Sedan – All Wheel Drive	GR4	49,565

2011 SMART

Sample VIN: WMEEJ31X8BK000000

Model: J31

<u>BODY TYPE</u>	<u>MODEL</u>	<u>BASE PRICE</u>
SMART FORTWO PURE 2 Door Coupe	J31	\$12,490
SMART FORTWO PASSION 2 Door Coupe	J31	14,690
SMART FORTWO PASSION CABRIOLET Convertible	K31	17,690

2011 SUBARU

Sample VIN: JF2SHABC5BH000000

Model: SHAB

<u>BODY TYPE</u>	<u>MODEL</u>	<u>BASE PRICE</u>
SUBARU FORESTER 2.5X		
Station Wagon (SUV) – 5 Speed Trans.	SHAA, SHAB, SHBA, SHBB	\$20,495
Station Wagon (SUV) – Automatic Trans.	SHAA, SHAB, SHBA, SHBB	21,695
SUBARU FORESTER 2.5X LIMITED		
Station Wagon (SUV) – Automatic Trans.	SHAE, SHAF, SHBE, SHBF	26,495
SUBARU FORESTER 2.5X PREMIUM		
Station Wagon (SUV) – 5 Speed Trans.	SHAC, SHAD, SHBC, SHBD	23,195
Station Wagon (SUV) – Automatic Trans.	SHAC, SHAD, SHBC, SHBD	24,195
SUBARU FORESTER 2.5X TOURING		
Station Wagon (SUV) – Automatic Trans.	SHAG, SHAH, SHBG, SHBH	27,995
SUBARU FORESTER 2.5XT PREMIUM		
Station Wagon (SUV) – Automatic Transmission	SHGA	26,995
SUBARU FORESTER 2.5XT TOURING		
Station Wagon (SUV) – Automatic Transmission	SHGG, SHGH	29,995
SUBARU IMPREZA 2.5i		
4 Door Sedan/5 Speed Transmission	GE6A	17,495
4 Door Sedan/Automatic Transmission	GE6A	18,495
Station Wagon/5 Speed Transmission	GH6A	17,995
Station Wagon/Automatic Transmission	GH6A	18,995
SUBARU IMPREZA 2.5i PREMIUM		
4 Door Sedan/5 Speed Transmission	GE6B	18,495
4 Door Sedan/Automatic Transmission	GE6B	19,495
Station Wagon/5 Speed Transmission	GH6B	18,995
Station Wagon/Automatic Transmission	GH6B	19,995
SUBARU IMPREZA OUTBACK SPORT		
Station Wagon/5 Speed Transmission	GH6D	19,995
Station Wagon/Automatic Transmission	GH6D	20,995
SUBARU IMPREZA WRX		
4 Door Sedan/5 Speed Transmission	GV7E	25,495
Station Wagon/5 Speed Transmission	GR7E	25,495
SUBARU IMPREZA WRX LIMITED		
4 Door Sedan/5 Speed Transmission	GV7F	28,995
Station Wagon/5 Speed Transmission	GR7E	28,995

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2011 SUBARU (cont. page 2)

Sample VIN: JF2SHABC5BH000000
 Model: SHAB

<u>BODY TYPE</u>	<u>MODEL</u>	<u>BASE PRICE</u>
SUBARU IMPREZA WRX PREMIUM		
4 Door Sedan/5 Speed Transmission	GV7F	\$27,995
Station Wagon/5 Speed Transmission	GR7E	27,995
SUBARU IMPREZA WRX STi		
4 Door Sedan/6 Speed Transmission	GV8J	33,995
Station Wagon/6 Speed Transmission	GR8H	35,995
SUBARU IMPREZA WRX STi LIMITED		
4 Door Sedan/6 Speed Transmission	GV8J	37,345
SUBARU LEGACY 2.5i		
4 Door Sedan/6 Speed Transmission	BMAA	19,995
4 Door Sedan/Automatic Transmission	BMBA, BMBB, BMCA	20,995
SUBARU LEGACY 2.5i PREMIUM		
4 Door Sedan/6 Speed Transmission	BMAB, BMAC	20,995
4 Door Sedan/Automatic Transmission	BMBB, BMBC, BMBF, BMBG, BMBH, BMCB, BMCC, BMCF, BMCG, BMCH	21,995
SUBARU LEGACY 2.5i LIMITED		
4 Door Sedan/Automatic Transmission	BMBJ, BMBK, BMBL, BMCJ, BMCK, BMCL	25,295
SUBARU LEGACY 2.5GT LIMITED		
4 Door Sedan/6 Speed Transmission	BMFK, BMFL, BMKL	31,395
SUBARU LEGACY 3.6R		
4 Door Sedan	BMDA	24,995
4 Door Sedan – Premium	BMDC, BMDG, BMDH	25,995
4 Door Sedan – Limited	BMDJ, BMDK, BMDL, BMEK	28,295
SUBARU OUTBACK 2.5i		
Station Wagon/6 Speed Transmission	BRBA, BRCA	23,195
Station Wagon/Automatic Transmission	BRBA, BRCA	24,195
SUBARU OUTBACK 2.5i PREMIUM		
Station Wagon/6 Speed Transmission	BRBC, BRBG, BRCB, BRCH	24,495
Station Wagon/Automatic Transmission	BRBB, BRBC, BRBF, BRBG, BRBH, BRCB, BRCC, BRCF, BRCG, BRCH	25,495

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2011 SUBARU (cont. page 3)

Sample VIN: JF2SHABC5BH000000
Model: SHAB

<u>BODY TYPE</u>	<u>MODEL</u>	<u>BASE PRICE</u>
SUBARU OUTBACK 2.5i LIMITED Station Wagon/Automatic Transmission	BRBJ, BRBK, BRBL, BRCJ, BRCK, BRCL	\$28,495
SUBARU OUTBACK 3.6R Station Wagon	BRDA	28,195
Station Wagon – Premium	BRDC, BRDG, BRDH	29,195
Station Wagon – Limited	BRDJ, BRDK, BRDL, BREJ, BREK, BREL	31,495
SUBARU TRIBECA 3.6R Station Wagon – Premium	WX9F	30,495
Station Wagon – Limited	WX9G, WX9H, WX9K	32,495
Station Wagon – Touring	WX9G, WX9H, WX9K	35,795

2011 SUZUKI

Sample VIN: JS2RE9A16B6000000

Model: RE9A1

<u>BODY TYPE</u>	<u>MODEL</u>	<u>BASE PRICE</u>
SUZUKI GRAND VITARA		
Station Wagon/5 Speed Trans. – Special Value Edition	TE0D1	\$18,999
Station Wagon/5 Speed Transmission	TE0D1	\$19,299
SUZUKI GRAND VITARA PREMIUM		
Station Wagon/Automatic Transmission – 4 x 2	TE0D2	21,099
Station Wagon/Automatic Transmission – 4 x 4	TD0D2	22,549
Station Wagon/Automatic Trans. with alloy wheels – 4 x 4	TD0D2	22,899
SUZUKI GRAND VITARA LIMITED		
Station Wagon – 4 cyl. – 4 x 2	TE0D7	23,449
Station Wagon – 4 cyl. – 4 x 4	TD0D7	24,949
SUZUKI KIZASHI		
4 Door Sedan/6 Speed Transmission – S	RE9A1	18,999
4 Door Sedan/6 Speed Transmission – Sport GTS	RE9A6	23,049
4 Door Sedan/6 Speed Transmission – Sport SLS	RE9A8	24,849
4 Door Sedan/Automatic Transmission – S	RE9A1	21,049
4 Door Sedan/Automatic Transmission – SE	RE9A3	22,049
4 Door Sedan/Automatic Transmission – Sport GTS	RE9A6	24,149
4 Door Sedan/Automatic Transmission – Sport SLS	RE9A8	25,949
SUZUKI KIZASHI – All Wheel Drive		
4 Door Sedan/Automatic Transmission – S	RF9A1	22,099
4 Door Sedan/Automatic Transmission – SE	RF9A3	23,399
4 Door Sedan/Automatic Transmission – Sport GTS	RF9A6	25,499
4 Door Sedan/Automatic Transmission – Sport SLS	RF9A8	27,299
SUZUKI SX4		
4 Door Sedan/6 Speed Transmission – Standard	YC5A1	13,499
4 Door Sedan/6 Speed Transmission – LE	YC5A2, YC5A3	15,195
4 Door Sedan/Automatic Trans. – LE Anniversary Edition	YC5A2	17,099
SUZUKI SX4 CROSSOVER – All Wheel Drive		
Station Wagon/6 Speed Transmission	YB5A1, YB5A3	16,999
Station Wagon/6 Speed Transmission – Technology	YB5A3	18,249
Station Wagon/Automatic Transmission – Premium	YB5A3	18,599
Station Wagon/Automatic Transmission – Technology	YB5A3	19,349

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2011 SUZUKI (cont.)

Sample VIN: JS2RE9A16B6000000

Model: RE9A1

<u>BODY TYPE</u>	<u>MODEL</u>	<u>BASE PRICE</u>
SUZUKI SX4 SPORT		
4 Door Sedan/6 Speed Transmission – S	YC5A4	\$16,479
4 Door Sedan/Automatic Transmission – SE	YC5A4	17,849
4 Door Sedan/Automatic Transmission – GTS	YC5A9	18,999
SUZUKI SX4 SPORTBACK		
Station Wagon/6 Speed Transmission	YA5A5	16,599
Station Wagon/6 Speed Transmission – Technology	YA5A5	17,099
Station Wagon/Automatic Transmission	YA5A5	17,799
Station Wagon/Automatic Transmission – Technology	YA5A5	18,299

2011 TOYOTA

Sample VIN: 1T2BF3EK4B6000000

Model: BF3EK

<u>BODY TYPE</u>	<u>MODEL</u>	<u>BASE PRICE</u>
TOYOTA AVALON		
4 Door Sedan	BK3DB	\$32,595
4 Door Sedan – LTD	BK3DB	35,835
TOYOTA CAMRY		
4 Door Sedan/6 Speed Transmission – 4 cyl.	BF3EK	19,820
4 Door Sedan/Automatic Transmission – 4 cyl.	BF3EK	20,870
TOYOTA CAMRY HYBRID		
4 Door Sedan	BB3EK	26,675
TOYOTA CAMRY LE		
4 Door Sedan/6 Speed Transmission – 4 cyl.	BF3EK	21,275
4 Door Sedan/Automatic Transmission – 4 cyl.	BF3EK	22,325
4 Door Sedan/Automatic Transmission – 6 cyl.	BK3EK	24,990
TOYOTA CAMRY SE		
4 Door Sedan/6 Speed Transmission – 4 cyl.	BF3EK	22,590
4 Door Sedan/Automatic Transmission – 4 cyl.	BF3EK	23,590
4 Door Sedan/Automatic Transmission – 6 cyl.	BK3EK	26,265
TOYOTA CAMRY XLE		
4 Door Sedan/Automatic Transmission – 4 cyl.	BF3EK	26,350
4 Door Sedan/Automatic Transmission – 6 cyl.	BK3EK	29,470
TOYOTA COROLLA		
4 Door Sedan/5 Speed Transmission	BU4EE	15,600
4 Door Sedan/Automatic Transmission	BU4EE	16,400
TOYOTA COROLLA LE		
4 Door Sedan	BU4EE	17,300
TOYOTA COROLLA S		
4 Door Sedan/5 Speed Transmission	BU4EE	17,470
4 Door Sedan/Automatic Transmission	BU4EE	18,300
TOYOTA FJ CRUISER – 4 x 2		
Station Wagon (SUV)	ZU4BF	25,290
TOYOTA FJ CRUISER – 4 x 4		
Station Wagon (SUV)/6 Speed Transmission	BU4BF	26,470
Station Wagon (SUV)/Automatic Transmission	BU4BF	26,880

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2011 TOYOTA (cont. page 2)

Sample VIN: 1T2BF3EK4B6000000

Model: BF3EK

<u>BODY TYPE</u>	<u>MODEL</u>	<u>BASE PRICE</u>
TOYOTA HIGHLANDER – 4 x 2		
Station Wagon (SUV) – 4 cyl.	ZA3EH	\$27,540
Station Wagon (SUV) – 6 cyl.	ZK3EH	28,695
Station Wagon (SUV) – 4 cyl. – SE	ZA3EH	32,145
Station Wagon (SUV) – 6 cyl. – SE	ZK3EH	33,300
Station Wagon (SUV) – 6 cyl. – Limited	YK3EH	35,045
TOYOTA HIGHLANDER – 4 x 4		
Station Wagon (SUV) – 6 cyl.	BK3EH	30,145
Station Wagon (SUV) – 6 cyl. – SE	BK3EH	34,750
Station Wagon (SUV) – 6 cyl. – Limited	DK3EH	36,495
TOYOTA HIGHLANDER HYBRID – 4 x 4		
Station Wagon (SUV)	BC3EH	37,490
Station Wagon (SUV) – Limited with 3rd row seat	DC3EH	43,145
TOYOTA LAND CRUISER		
Station Wagon	HY7AJ	68,020
TOYOTA MATRIX		
Station Wagon/5 Speed Transmission	KU4EE	18,545
Station Wagon/Automatic Transmission	KU4EE	19,385
TOYOTA MATRIX S		
Station Wagon/5 Speed Transmission	KE4EE	19,265
Station Wagon/Automatic Transmission	KE4EE	20,455
Station Wagon/Automatic Transmission – 4 x 4	LE4EE	21,415
TOYOTA PRIUS		
4 Door Sedan – I	KN3DU	21,650
4 Door Sedan – II	KN3DU	23,050
4 Door Sedan – III – Navigation	KN3DU	24,050
4 Door Sedan – IV – Navigation with Leather	KN3DU	26,850
4 Door Sedan – V – Advanced Technology Pkg	KN3DU	28,320
TOYOTA RAV4 – 4 x 2		
Station Wagon (SUV) – 4 cyl.	ZF4DV, KF4DV*	22,025
Station Wagon (SUV) – 6 cyl.	ZK4DV, KK4DV*	24,060
Station Wagon (SUV) – Sport – 4 cyl.	WF4DV	23,725
Station Wagon (SUV) – Sport – 6 cyl.	WK4DV	25,655
Station Wagon (SUV) – Limited – 4 cyl.	YF4DV, XF4DV*	25,015
Station Wagon (SUV) – Limited – 6 cyl.	YK4DV, XK4DV*	26,935

*Vehicles with Third Row Seat

2011 TOYOTA (cont. page 3)

Sample VIN: 1T2BF3EK4B6000000

Model: BF3EK

<u>BODY TYPE</u>	<u>MODEL</u>	<u>BASE PRICE</u>
TOYOTA RAV4 – 4 x 4		
Station Wagon (SUV) – 4 cyl.	BF4DV, JF4DV*	\$23,425
Station Wagon (SUV) – 6 cyl.	BK4DV, JK4DV*	25,460
Station Wagon (SUV) – Sport – 4 cyl.	RF4DV	25,125
Station Wagon (SUV) – Sport – 6 cyl.	RK4DV	27,055
Station Wagon (SUV) – Limited – 4 cyl.	DF4DV, EF4DV*	26,405
Station Wagon (SUV) – Limited – 6 cyl.	DK4DV, EK4DV*	28,335
*Vehicles with Third Row Seat		
TOYOTA 4 RUNNER – 4 x 2		
Station Wagon (SUV) – Limited	ZU5JR	37,800
Station Wagon (SUV) – SR5	ZU5JR	29,705
TOYOTA 4 RUNNER – 4 x 4		
Station Wagon (SUV) – Limited	BU5JR	39,835
Station Wagon (SUV) – SR5	BU5JR	31,445
Station Wagon (SUV) – Trail	BU5JR	35,955
TOYOTA SCION iQ		
2 Door Hatchback	JJXB0	N/A
TOYOTA SCION tC		
2 Door Liftback/6 Speed Transmission	JF5C7	18,275
2 Door Liftback/Automatic Transmission	JF5C7	19,275
TOYOTA SCION xB		
Station Wagon/5 Speed Transmission	ZE4FE	16,000
Station Wagon/5 Speed Trans. – Release Series 8.0	ZE4FE	18,405
Station Wagon/Automatic Transmission	ZE4FE	16,950
Station Wagon/Automatic Trans. – Release Series 8.0	ZE4FE	19,355
TOYOTA SCION xD		
Station Wagon/5 Speed Transmission	KU4B4	15,045
Station Wagon/5 Speed Transmission – Series 3.0	KU4B4	16,905
Station Wagon/Automatic Transmission	KU4B4	15,845
Station Wagon/Automatic Transmission – Series 3.0	KU4B4	17,705
TOYOTA SEQUOIA – 4 x 2		
Station Wagon (SUV) – SR5 – 4.6L V8	ZM5G1	40,030
Station Wagon (SUV) – SR5 – 5.7L V8	ZY5G1	40,655
Station Wagon (SUV) – Limited	KY5G1	50,140
Station Wagon (SUV) – Platinum	YY5G1	57,180

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2011 TOYOTA (cont. page 4)

Sample VIN: 1T2BF3EK4B6000000

Model: BF3EK

<u>BODY TYPE</u>	<u>MODEL</u>	<u>BASE PRICE</u>
TOYOTA SEQUOIA – 4 x 4		
Station Wagon (SUV) – SR5 – 4.6L V8	BM5G1	\$43,255
Station Wagon (SUV) – SR5 – 5.7L V8	BW5G1, BY5G1	43,880
Station Wagon (SUV) – Limited	JW5G1, JY5G1	53,365
Station Wagon (SUV) – Platinum	DW5G1, DY5G1	60,405
TOYOTA SIENNA VAN – 4 x 2		
Station Wagon (Minivan)/Base – 7 passenger – 4 cyl.	KA3DC	24,560
Station Wagon (Minivan)/Base – 7 passenger – 6 cyl.	ZK3DC	25,800
Station Wagon (Minivan)/SE – 8 passenger – 6 cyl.	XK3DC	30,850
Station Wagon (Minivan)/LE – 8 passenger – 4 cyl.	KA3DC	25,645
Station Wagon (Minivan)/LE – 7 passenger – 6 cyl.	KK3DC	35,435
Station Wagon (Minivan)/LE – 8 passenger – 6 cyl.	KK3DC	29,200
Station Wagon (Minivan)/XLE – 7 passenger – 6 cyl.	YK3DC	39,745
Station Wagon (Minivan)/XLE – 8 passenger – 6 cyl.	YK3DC	32,475
Station Wagon (Minivan)/Limited – 6 cyl.	YK3DC	38,800
TOYOTA SIENNA VAN – All Wheel Drive		
Station Wagon (Minivan)/LE	JK3DC	31,430
Station Wagon (Minivan)/XLE	DK3DC	34,815
Station Wagon (Minivan)/Limited	DK3DC	40,070
TOYOTA VENZA – 4 x 2		
Station Wagon (SUV) – 4 cyl.	ZA3BB	26,625
Station Wagon (SUV) – 6 cyl.	ZK3BB	28,450
TOYOTA VENZA – All Wheel Drive		
Station Wagon (SUV) – 4 cyl.	BA3BB	28,075
Station Wagon (SUV) – 6 cyl.	BK3BB	29,900
TOYOTA YARIS		
2 Door Hatchback/5 Speed Transmission	JT4K3	12,955
2 Door Hatchback/Automatic Transmission	JT4K3	13,755
4 Door Hatchback/5 Speed Transmission	KT4K3	13,255
4 Door Hatchback/Automatic Transmission	KT4K3	14,055
4 Door Sedan/5 Speed Transmission	BT4K3	13,715
4 Door Sedan/Automatic Transmission	BT4K3	14,515

2011 VOLKSWAGEN

Sample VIN: WVWAA7AJ6BW000000

Model: AA7A

<u>BODY TYPE</u>	<u>MODEL</u>	<u>BASE PRICE</u>
VOLKSWAGEN CC		
4 Door Sedan/6 Speed Transmission – Sport	NN7A, NP7A*	\$28,200
4 Door Sedan/Automatic Transmission – Sport	MN7A, MP7A*	29,300
4 Door Sedan/Automatic Transmission – Luxury	HN7A, HP7A*	31,175
4 Door Sedan/Automatic Transmission – VR6 4Motion	GU7A, GU9A	39,990

* When equipped with optional side rear airbags 6th VIN character changes from '7' to '9'.

VOLKSWAGEN EOS		
Convertible/6 Speed Transmission – Komfort	AW7A	32,940
Convertible/Automatic Transmission – Komfort	BW7A	34,040
Convertible/Automatic Transmission – Luxury	FW7A	36,100

VOLKSWAGEN GOLF		
2 Door Sedan/5 Speed Transmission	AA7A, AB7A	17,965
2 Door Sedan/Automatic Transmission	BA7A, BB7A	19,065
4 Door Sedan/Automatic Transmission	DA7A, DB7A*	19,685

* When equipped with optional side rear airbags 6th VIN character changes from '7' to '9'.

VOLKSWAGEN GOLF TDI		
2 Door Sedan/6 Speed Transmission	MM7A	22,810
2 Door Sedan/Automatic Transmission	BM7A	23,910
4 Door Sedan/6 Speed Transmission	NM7A, NM9A	23,435
4 Door Sedan/Automatic Transmission	DM7A, DM9A	24,535

VOLKSWAGEN GTI		
2 Door Coupe/6 Speed Transmission	ED7A, EV7A	23,690
2 Door Coupe/Automatic Transmission	FD7A, FV7A	24,790
4 Door Sedan/6 Speed Transmission	GD7A, GV7A*	24,290
4 Door Sedan/Automatic Transmission	HD7A, HV7A*	25,390

*When equipped with optional rear side airbags 6th VIN character changes from '7' to '9'.

VOLKSWAGEN JETTA		
4 Door Sedan/5 Speed Transmission	1K7A, 1K8A	14,995
4 Door Sedan/5 Speed Transmission – S	1K7A, 1K8A	15,995
4 Door Sedan/5 Speed Transmission – SE	BX7A, BZ7A*	18,195
4 Door Sedan/5 Speed Transmission – SEL	GX7A, GZ7A*	21,395
4 Door Sedan/Automatic Transmission	2K7A, 2K8A	16,095
4 Door Sedan/Automatic Transmission – S	2K7A, 2K8A	17,095
4 Door Sedan/Automatic Transmission – SE	DX7A, DZ7A*	19,295
4 Door Sedan/Automatic Transmission – SEL	LX7A, LZ7A*	22,495

* When equipped with optional rear side airbags 6th VIN character changes from '7' to '8'.

2011 VOLKSWAGEN (cont. page 2)Sample VIN: WVWAA7AJ6BW000000

Model: AA7A

<u>BODY TYPE</u>	<u>MODEL</u>	<u>BASE PRICE</u>
VOLKSWAGEN JETTA SPORTWAGEN		
Station Wagon/5 Speed Transmission – S	KX7A, KZ7A*	\$19,825
Station Wagon/Automatic Transmission – S	PX7A, PZ7A*	20,925
Station Wagon/Automatic Transmission – SE	PX7A, PZ7A*	23,455
* When equipped with optional rear side airbags 6th VIN character changes from '7' to '8'.		
VOLKSWAGEN JETTA SPORTWAGEN TDI		
Station Wagon/6 Speed Transmission	ML7A, ML8A	24,730
Station Wagon/Automatic Transmission	PL7A, PL8A	25,830
VOLKSWAGEN JETTA TDI		
4 Door Sedan/6 Speed Transmission	3L7A, 3L8A	22,995
4 Door Sedan/Automatic Transmission	LL7A, LL8A	24,095
VOLKSWAGEN ROUTAN		
Station Wagon/Automatic Transmission – S	RW4D	26,930
Station Wagon/Automatic Transmission – SE	RW3D	31,770
Station Wagon/Automatic Transmission – SEL	RW5D	37,390
Station Wagon/Automatic Transmission – SEL Premium	RW6D	43,240
VOLKSWAGEN TIGUAN		
Station Wagon (SUV) – 6 Speed Transmission – S	CV7A, CV9A	23,485
Station Wagon (SUV) – Automatic Transmission – S	AV7A, AV9A	24,585
Station Wagon (SUV) – S – 4Motion	BV7A, BV9A	26,540
Station Wagon (SUV) – SE	AV7A, AV9A	27,945
Station Wagon (SUV) – SE – 4Motion	BV7A, BV9A	29,900
Station Wagon (SUV) – SEL	AV7A, AV9A	32,820
Station Wagon (SUV) – SEL – 4Motion	BV7A, BV9A	34,775
VOLKSWAGEN TOUAREG		
Station Wagon (SUV)	FF7B	44,450
Station Wagon (SUV) – TDI	FK7B	47,950
Station Wagon (SUV) – Hybrid	FG7B	60,565

2011 VOLVO

Sample VIN: YV1672MK8B2000000

Model: 672MK

<u>BODY TYPE</u>	<u>MODEL</u>	<u>BASE PRICE</u>
VOLVO C30 T5		
2 Door Hatchback	672MK	\$24,600
2 Door Hatchback – R Design	672MK	26,950
VOLVO C70 T5		
Convertible	672MC	39,950
VOLVO S40 T5		
4 Door Sedan	672MS	27,750
4 Door Sedan – R Design	672MS	31,150
VOLVO S60 T6		
4 Door Sedan – All Wheel Drive	902FH	37,700
VOLVO S80		
4 Door Sedan	940AS, 952AS	36,950
VOLVO S80 T6		
4 Door Sedan – All Wheel Drive	902AH	40,700
VOLVO V50 T5		
Station Wagon	672MW	29,000
Station Wagon – R Design	672MW	32,850
VOLVO XC60 Cross Country		
Station Wagon – 4 x 2	940DL, 952DL	32,400
Station Wagon – 4 x 2 – R Design	940DL, 952DL	38,050
Station Wagon – All Wheel Drive	940DZ, 952DZ	32,400
Station Wagon – All Wheel Drive – R Design	940DZ, 952DZ	38,050
VOLVO XC60 T6 Cross Country		
Station Wagon – All Wheel Drive	902DZ	38,400
Station Wagon – All Wheel Drive – R Design	902DZ	41,550
VOLVO XC70 Cross Country		
Station Wagon – 4 x 2	940BL, 952BL	32,000
Station Wagon – All Wheel Drive	940BZ, 952BZ	32,000
VOLVO XC70 T6 Cross Country		
Station Wagon – All Wheel Drive	902BZ	38,000

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2011 VOLVO (cont.)

Sample VIN: YV1672MK8B2000000

Model: 672MK

<u>BODY TYPE</u>	<u>MODEL</u>	<u>BASE PRICE</u>
VOLVO XC90 Cross Country – V6		
Station Wagon – 4 x 2	952CY	\$38,200
Station Wagon – 4 x 2 – R Design	952CF	40,000
Station Wagon – All Wheel Drive	952CZ	38,200
Station Wagon – All Wheel Drive – R Design	952CT	40,000
VOLVO XC90 Cross Country – V8		
Station Wagon – All Wheel Drive	852CT, 852CZ	48,000