

**2013 ACURA**

Sample VIN: JH4TB2H26DC000000

Model: TB2H2

<u>BODY TYPE</u>	<u>MODEL</u>	<u>BASE PRICE</u>
<b>ACURA ILX</b>		
4 Door Sedan	DE1F3	\$25,900
4 Door Sedan – Premium Package	DE1F5, DE2E5	29,200
4 Door Sedan – Technology Package	DE1F7	31,400
4 Door Sedan – Hybrid	DE3F3	28,900
4 Door Sedan – Hybrid with Technology Package	DE3F7	34,400
<b>ACURA MDX</b>		
Station Wagon (SUV)	YD2H2	43,280
Station Wagon (SUV) – Technology Package	YD2H3	46,955
Station Wagon (SUV) – Technology Package and Entertainment System	YD2H4	48,855
Station Wagon (SUV) – Advance Package	YD2H6	52,905
Station Wagon (SUV) – Advance Package and Entertainment System	YD2H8	54,805
<b>ACURA RDX</b>		
Station Wagon (SUV) – 4 x 2	TB3H3	34,320
Station Wagon (SUV) – 4 x 2 – Technology Package	TB3H5	38,020
Station Wagon (SUV) – All Wheel Drive	TB4H3	35,720
Station Wagon (SUV) – All Wheel Drive – Technology Package	TB4H5	39,420
<b>ACURA TL – 4 x 2</b>		
4 Door Sedan	UA8F2	35,905
4 Door Sedan – Special Edition	UA8F3	37,405
4 Door Sedan – Technology Package	UA8F5	39,635
4 Door Sedan – Advance Package	UA8F7	41,835
<b>ACURA TL – All Wheel Drive</b>		
4 Door Sedan	UA9F2	39,455
4 Door Sedan – Technology Package	UA9E5, UA9F5	43,185
4 Door Sedan – Advance Package	UA9F7	45,385
<b>ACURA TSX</b>		
4 Door Sedan – 4 cyl.	CU2F4	30,510
4 Door Sedan – Special Edition – 4 cyl.	CU2E8, CU2F8	31,510
4 Door Sedan – Technology Package – 4 cyl.	CU2F6	33,610
4 Door Sedan – Technology Package – 6 cyl.	CU4F6	39,150
Station Wagon – 4 cyl.	CW2H5	31,860
Station Wagon – Technology Package – 4 cyl.	CW2H6	35,510
<b>ACURA ZDX</b>		
Station Wagon	YB1H6	50,920

**2013 AUDI**Sample VIN: WAU**FF**AFM3DA000000

Model: FFAF

<u>BODY TYPE</u>	<u>MODEL</u>	<u>BASE PRICE</u>
<b>AUDI A3</b>		
Station Wagon/6 Speed Transmission – Premium	FEAF, FEBF	\$27,270
Station Wagon/6 Speed Transmission – Premium Plus	PEAF, PEBF	29,270
Station Wagon/Automatic Transmission – Premium	BEAF, BEBF	28,750
Station Wagon/Automatic Transmission – Premium Plus	KEAF, KEBF	30,750
<b>AUDI A3 – All Wheel Drive</b>		
Station Wagon – Premium	DFAF, DFBF	30,850
Station Wagon – Premium Plus	MFAF, MFBF	32,850
<b>AUDI A3 TDI</b>		
Station Wagon – Premium	BJAF, BJBF	30,250
Station Wagon – Premium Plus	KJAF, KJBF	32,250
<b>AUDI A4</b>		
4 Door Sedan – Premium	AFAF, AFBF	32,500
4 Door Sedan – Premium Plus	EFAF, EFBF	36,700
4 Door Sedan – Prestige	JFAF, JFBF	42,250
<b>AUDI A4 – All Wheel Drive</b>		
4 Door Sedan/6 Speed Transmission – Premium	DFAF, DFBF	33,400
4 Door Sedan/6 Speed Transmission – Premium Plus	HFAF, HFBF	37,600
4 Door Sedan/6 Speed Transmission – Prestige	MFAF, MFBF	43,150
4 Door Sedan/Automatic Transmission – Premium	BFAF, BFBF	34,600
4 Door Sedan/Automatic Transmission – Premium Plus	FFAF, FFBF	38,800
4 Door Sedan/Automatic Transmission – Prestige	KFAF, KFBF	44,350
<b>AUDI A4 ALLROAD – All Wheel Drive</b>		
Station Wagon – Premium	9FAF, 9FBF	39,600
Station Wagon – Premium Plus	UFAF, UFBF	42,900
Station Wagon – Prestige	VFAF, VFBF	48,800
<b>AUDI A5 CABRIOLET</b>		
Convertible – Premium	AFAF	43,350
Convertible – Premium – All Wheel Drive	CFAFH	45,450
Convertible – Premium Plus	JFAF	46,900
Convertible – Premium Plus – All Wheel Drive	LFAFH	49,000
Convertible – Prestige	TFAF	52,800
Convertible – Prestige – All Wheel Drive	VFAFH	54,900
Convertible – Prestige S-Line	UFAF	55,600
Convertible – Prestige S-Line – All Wheel Drive	WFAFH	57,700

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**2013 AUDI (cont. page 2)**Sample VIN: WAU~~FF~~AFM3DA000000

Model: FFAF

<u>BODY TYPE</u>	<u>MODEL</u>	<u>BASE PRICE</u>
<b>AUDI A5 – All Wheel Drive</b>		
2 Door Coupe – 6 Speed Transmission – Premium	GFAF	\$37,850
2 Door Coupe – 6 Speed Transmission – Premium Plus	RFAF	41,400
2 Door Coupe – 6 Speed Transmission – Prestige	3FAF	47,300
2 Door Coupe – 6 Speed Transmission – Prestige S-Line	4FAF	50,100
2 Door Coupe – Automatic Transmission – Premium	CFAFR	39,050
2 Door Coupe – Automatic Transmission – Premium Plus	LFAFR	42,600
2 Door Coupe – Automatic Transmission – Prestige	VFAFR	48,500
2 Door Coupe – Automatic Transmission – Prestige S-Line	WFAFR	51,300
<b>AUDI A6</b>		
4 Door Sedan – Premium	CFAF, CFBF	42,200
4 Door Sedan – Premium Plus	DFAF, DFBF	46,500
<b>AUDI A6 – All Wheel Drive</b>		
4 Door Sedan – Premium – 4 cyl.	FFAF, FFBF	44,400
4 Door Sedan – Premium – 6 cyl.	FGAF, FGBF	50,400
4 Door Sedan – Premium Plus – 4 cyl.	GFAF, GFBF	48,700
4 Door Sedan – Premium Plus – 6 cyl.	GGAF, GGBF	54,700
4 Door Sedan – Prestige – 6 cyl.	HGAF, HGBF	56,950
4 Door Sedan – Prestige with Innovation Pkg – 6 cyl.	JGAF, JGBF	62,600
<b>AUDI A7</b>		
4 Door Sedan – Premium	WGAF, WGBF	60,100
4 Door Sedan – Premium Plus	YGAF, YGBF	63,800
4 Door Sedan – Prestige	2GAF, 2GBF	66,150
4 Door Sedan – Prestige with Innovation Package	3GAF, 3GBF	71,750
<b>AUDI A8</b>		
4 Door Sedan – 6 cyl.	AGAF	72,200
4 Door Sedan – L – 6 cyl.	RGAF	78,500
4 Door Sedan – 8 cyl.	A2AF	80,900
4 Door Sedan – L – 8 cyl.	R2AF	87,200
4 Door Sedan – L – 12 cyl.	R4AF	134,500
<b>AUDI Q5</b>		
Station Wagon (SUV) – Premium – 4 cyl.	CFAF, CFBF	35,900
Station Wagon (SUV) – Premium Plus – 4 cyl.	LFAF, LFBF	40,200
Station Wagon (SUV) – Premium Plus – 6 cyl.	DKAF, DKBF	43,900
Station Wagon (SUV) – Prestige – 6 cyl.	WKAF, WKBF	51,400
Station Wagon (SUV) – Hybrid – 4 cyl.	C8AF, C8BF	50,900

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**2013 AUDI (cont. page 3)**Sample VIN: WAUFFAFM3DA000000

Model: FFAF

<u>BODY TYPE</u>	<u>MODEL</u>	<u>BASE PRICE</u>
<b>AUDI Q7</b>		
Station Wagon (SUV) – Premium	CGAF, CGBF	\$46,800
Station Wagon (SUV) – Premium Plus	LGAF, LGBF	53,150
Station Wagon (SUV) – Prestige S-Line	DGAF, DGBF	60,550
<b>AUDI Q7 TDI</b>		
Station Wagon (SUV) – Premium	CMAF, CMBF	52,000
Station Wagon (SUV) – Premium Plus	LMAF, LMBF	58,350
Station Wagon (SUV) – Prestige	VMAF, VMBF	64,550
Station Wagon (SUV) – Prestige S-Line	WMAF, WMBF	66,000
<b>AUDI RS5</b>		
2 Door Coupe	C6AFR	68,900
Convertible	C6AFH	77,900
<b>AUDI S4</b>		
4 Door Sedan – 6 Speed Transmission – Premium Plus	DGAF, DGBF	47,600
4 Door Sedan – 6 Speed Transmission – Prestige	MGAF, MGBF	53,850
4 Door Sedan – Automatic Transmission – Premium Plus	BGAF, BGBF	49,000
4 Door Sedan – Automatic Transmission – Prestige	KGAF, KGBF	55,250
<b>AUDI S5 CABRIOLET</b>		
Convertible – Premium Plus	CGAF	59,300
Convertible – Prestige	VGAF	65,950
<b>AUDI S5</b>		
2 Door Coupe – 6 Speed Transmission – Premium Plus	GGAF	50,900
2 Door Coupe – 6 Speed Transmission – Prestige	3GAF	57,550
2 Door Coupe – Automatic Transmission – Premium Plus	CGAF	52,300
2 Door Coupe – Automatic Transmission – Prestige	VGAF	58,950
<b>AUDI S6</b>		
4 Door Sedan	B2AF, B2BF	71,900
4 Door Sedan with Innovation Package	J2AF, J2BF	77,550
<b>AUDI S7</b>		
4 Door Sedan	S2AF, S2BF	78,800
4 Door Sedan with Innovation Package	32AF, 32BF	84,400
<b>AUDI S8</b>		
4 Door Sedan	D2AF	110,000

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**2013 AUDI (cont. page 4)**

Sample VIN: WAUFFAFM3DA000000  
Model: FFAF

<u>BODY TYPE</u>	<u>MODEL</u>	<u>BASE PRICE</u>
AUDI TT		
2 Door Coupe – Premium Plus	BFAF	\$38,650
2 Door Coupe – Prestige – Automatic Trans. – 4 cyl.	KFAF	44,750
Convertible – Premium Plus	SFAF	41,650
Convertible – Prestige	4FAF	47,750
AUDI TT RS		
2 Door Coupe – Prestige – 6 Speed Trans. – 5 cyl.	B3AF	57,200
AUDI TTS		
2 Door Coupe – Premium Plus	B1AF	47,350
2 Door Coupe – Prestige	K1AF	50,650
Convertible – Premium Plus	S1AF	50,350
Convertible – Prestige	41AF	53,650

**2013 BMW**Sample VIN: WBAUP7C57DV000000

Model: UP7

<u>BODY TYPE</u>	<u>MODEL</u>	<u>BASE PRICE</u>
BMW 128i		
2 Door Coupe	UP7	\$31,500
Convertible	UL7	37,200
BMW 135i		
2 Door Coupe – i	UC9	39,600
2 Door Coupe – is	UC9	43,550
Convertible – i	UN7	44,400
Convertible – is	UN7	48,250
BMW 320i		
4 Door Sedan	3B1	32,550
4 Door Sedan/x – All Wheel Drive	3C3	34,550
BMW 328i		
2 Door Coupe	KE3	38,700
2 Door Coupe/x – All Wheel Drive	KF3	40,400
4 Door Sedan	3A5	36,850
4 Door Sedan/x – All Wheel Drive	3B3	38,850
Convertible	DW3	47,900
BMW 335i		
2 Door Coupe	KG7	45,100
2 Door Coupe/x – All Wheel Drive	KF9	46,800
4 Door Sedan	3A9	43,150
4 Door Sedan/x – All Wheel Drive	3B9	45,150
4 Door Sedan – Active Hybrid 3	3F9	49,650
Convertible	DX7	54,100
BMW 335is		
2 Door Coupe	KG1	52,100
Convertible	DX1	61,100
BMW 528i		
4 Door Sedan	XG5	47,800
4 Door Sedan/x – All Wheel Drive	XH5	50,100
BMW 535i		
4 Door Sedan	FR7	53,400
4 Door Sedan/x – All Wheel Drive	FU7	55,700
4 Door Sedan – Active Hybrid 5	FZ9	61,400
4 Door Hatchback – Gran Turismo	SN2	58,300
4 Door Hatchback – Gran Turismo/x – All Wheel Drive	SP2	60,600

**2013 BMW (cont. page 2)**

Sample VIN: WBAUP7C57DV000000

Model: UP7

<u>BODY TYPE</u>	<u>MODEL</u>	<u>BASE PRICE</u>
BMW 550i		
4 Door Sedan	FR9	\$62,700
4 Door Sedan/x – All Wheel Drive	FU9	65,000
4 Door Hatchback – Gran Turismo	SN0	67,800
4 Door Hatchback – Gran Turismo/x – All Wheel Drive	SP0	70,100
BMW 640i		
2 Door Coupe	LW3	74,900
4 Door Sedan	6A0	76,500
Convertible	LW7	82,400
BMW 650i		
2 Door Coupe	YM9	86,200
2 Door Coupe/x – All Wheel Drive	YM1	89,200
4 Door Sedan	6B2	87,200
4 Door Sedan/x – All Wheel Drive	6B4	90,200
Convertible	YP9	93,700
Convertible/x – All Wheel Drive	YP1	96,700
BMW 740		
4 Door Sedan – i	YA6	73,600
4 Door Sedan – Li	YE4	77,600
4 Door Sedan – Lix – All Wheel Drive	YF4	80,600
4 Door Sedan – Li – Active Hybrid 7	YE0	84,300
BMW 750i		
4 Door Sedan	YA8	86,800
4 Door Sedan – Alpina B7	YA8	128,100
4 Door Sedan/x – All Wheel Drive	YB6	89,800
4 Door Sedan/x – Alpina B7 – All Wheel Drive	YB6	131,100
BMW 750Li		
4 Door Sedan	YE8	90,500
4 Door Sedan – Alpina B7	YE8	132,000
4 Door Sedan/x – All Wheel Drive	YF8	93,500
4 Door Sedan/x – Alpina B7 – All Wheel Drive	YF8	135,000
BMW 760Li		
4 Door Sedan	YG0	140,700

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**2013 BMW (cont. page 3)**Sample VIN: WBAUP7C57DV000000  
Model: UP7

<u>BODY TYPE</u>	<u>MODEL</u>	<u>BASE PRICE</u>
BMW M3		
2 Door Coupe	KG9	\$60,100
Convertible	DX9	69,050
BMW M5		
4 Door Sedan	FV9	90,200
BMW M6		
2 Door Coupe	LX9	108,350
Convertible	LZ9	114,650
BMW X1		
Station Wagon (SUV) – 28i	VM1	30,800
Station Wagon (SUV) – 28i – All Wheel Drive	VL1	32,500
Station Wagon (SUV) – 35i – All Wheel Drive	VM5	38,600
BMW X3		
Station Wagon (SUV) – 28i	WX9	38,850
Station Wagon (SUV) – 35i	WX7	43,950
BMW X5		
Station Wagon (SUV) – 35i	ZV4	47,500
Station Wagon (SUV) – 35i – Premium	ZV4	55,200
Station Wagon (SUV) – 35i – Sport Activity	ZV4	57,700
Station Wagon (SUV) – 35d – Diesel	ZW0	56,700
Station Wagon (SUV) – 50i	ZV8	64,200
BMW X5 M		
Station Wagon (SUV)	GY0	88,850
BMW X6		
4 Door Hatchback – 35i	FG2	59,800
4 Door Hatchback – 50i	FG8	70,400
BMW X6 M		
4 Door Hatchback	GZ0	92,900
BMW Z4		
Convertible – 28i	LL5	47,350
Convertible – 35i	LM7	55,150
Convertible – 35is	LM1	64,200

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**2013 BMW (cont. page 4)**

Sample VIN: WBAUP7C57DV000000

Model: UP7

<u>BODY TYPE</u>	<u>MODEL</u>	<u>BASE PRICE</u>
MINI COOPER		
2 Door Coupe	SX1	\$21,450
2 Door Coupe – S	SX3	24,750
2 Door Coupe – John Cooper Works	SX9	31,350
Convertible	ZN3	25,150
Convertible – S	ZP3	28,150
Convertible – John Cooper Works	MR9	35,300
Roadster	SY1	25,550
Roadster – S	SY3	28,550
Roadster – John Cooper Works	SY9	35,700
Station Wagon (2 Door)	SU3	19,700
Station Wagon (2 Door) – S	SV3	23,300
Station Wagon (2 Door) – John Cooper Works	SU9	30,100
Station Wagon (2 Door) – Clubman	ZF3	21,400
Station Wagon (2 Door) – Clubman S	ZG3	25,100
Station Wagon (2 Door) – Clubman Clubvan	N/A	25,395
Station Wagon (2 Door) – Clubman – John Cooper Works	MH9	32,300
Station Wagon (2 Door) – Paceman	SS1	23,200
Station Wagon (2 Door) – Paceman S	SS5	26,800
Station Wagon (2 Door) – Paceman S – All Wheel Drive	SS7	28,500
Station Wagon (2 Door) – Paceman – John Cooper Works – All Wheel Drive	SS9	35,500
Station Wagon (4 Door) – Countryman	ZB3	22,000
Station Wagon (4 Door) – Countryman S	ZC3	25,600
Station Wagon (4 Door) – Countryman S – All Wheel Drive	ZC5	27,300
Station Wagon (4 Door) – Countryman – John Cooper Works – All Wheel Drive	XD1	34,850

**2013 BUICK**

Sample VIN: 1G4GA5ER7DF000000

Model: GA5

<u>BODY TYPE</u>	<u>MODEL</u>	<u>BASE PRICE</u>
<b>BUICK ENCLAVE – 4 x 2</b>		
Station Wagon (SUV) – Convenience	KRB	38,445
Station Wagon (SUV) – Leather	KRC	42,460
Station Wagon (SUV) – Premium	KRD	45,625
<b>BUICK ENCLAVE – All Wheel Drive</b>		
Station Wagon (SUV) – Convenience	KVB	40,445
Station Wagon (SUV) – Leather	KVC	44,460
Station Wagon (SUV) – Premium	KVD	47,625
<b>BUICK LACROSSE – 4 x 2</b>		
4 Door Sedan – Base	GA5	31,660
4 Door Sedan – Leather	GC5	33,870
4 Door Sedan – Premium I	GD5	35,285
4 Door Sedan – Premium II	GF5	36,705
4 Door Sedan – Touring	GJ5	39,240
<b>BUICK LACROSSE – All Wheel Drive</b>		
4 Door Sedan – Leather	GL5	36,035
4 Door Sedan – Premium I	GE5	37,460
<b>BUICK REGAL</b>		
4 Door Sedan – Base	GR5	29,015
4 Door Sedan – Premium I	GS5	30,635
4 Door Sedan – Premium I – Turbo	GS5	30,635
4 Door Sedan – Premium II	GT5	32,045
4 Door Sedan – Premium II – Turbo	GT5	32,045
4 Door Sedan – Premium III – Turbo	GU5	33,215
4 Door Sedan – GS – Turbo	GV5	34,980
<b>BUICK VERANO</b>		
4 Door Sedan – Base	PP5	23,080
4 Door Sedan – Convenience	PR5	24,375
4 Door Sedan – Leather	PS5	26,755
4 Door Sedan – Premium	PT5	29,105

**2013 CADILLAC**

Sample VIN: 1G6AA5RA3D0000000

Model: AA5

<u>BODY TYPE</u>	<u>MODEL</u>	<u>BASE PRICE</u>
<b>CADILLAC ATS SEDAN – 4 x 2</b>		
4 Door Sedan – Standard – 4 cyl.	AA5	\$33,095
4 Door Sedan – Luxury – 4 cyl.	AB5	37,590
4 Door Sedan – Turbo – 4 cyl.	AA5	34,900
4 Door Sedan – Turbo Luxury – 4 cyl.	AB5	39,395
4 Door Sedan – Turbo Performance – 4 cyl.	AC5, AD5	41,895
4 Door Sedan – Turbo Premium – 4 cyl.	AE5, AF5	44,895
4 Door Sedan – Luxury – 6 cyl.	AB5	41,195
4 Door Sedan – Performance – 6 cyl.	AC5, AD5	43,695
4 Door Sedan – Premium – 6 cyl.	AE5, AF5	46,695
<b>CADILLAC ATS SEDAN – All Wheel Drive</b>		
4 Door Sedan – Turbo – 4 cyl.	AG5	36,900
4 Door Sedan – Turbo Luxury – 4 cyl.	AH5	41,395
4 Door Sedan – Turbo Performance – 4 cyl.	AJ5, AK5	43,895
4 Door Sedan – Turbo Premium – 4 cyl.	AL5, AM5	45,995
4 Door Sedan – Luxury – 6 cyl.	AH5	43,195
4 Door Sedan – Performance – 6 cyl.	AJ5, AK5	45,695
4 Door Sedan – Premium – 6 cyl.	AL5, AM5	47,795
<b>CADILLAC CTS COUPE</b>		
2 Door Coupe – 3.6L V6 – Standard	DA1	38,905
2 Door Coupe – 3.6L V6 – Standard – All Wheel Drive	DC1	40,805
2 Door Coupe – 3.6L V6 – Performance	DJ1, DK1	43,950
2 Door Coupe – 3.6L V6 – Performance – All Wheel Drive	DL1, DM1	45,850
2 Door Coupe – 3.6L V6 – Premium	DP1	48,150
2 Door Coupe – 3.6L V6 – Premium – All Wheel Drive	DS1	50,050
<b>CADILLAC CTS SPORT SEDAN</b>		
4 Door Sedan – 3.0L V6 – Luxury	DE5, DF5	39,095
4 Door Sedan – 3.0L V6 – Luxury – All Wheel Drive	DG5, DH5	40,920
4 Door Sedan – 3.6L V6 – Performance	DJ5, DK5	43,340
4 Door Sedan – 3.6L V6 – Performance – All Wheel Drive	DL5, DM5	45,240
4 Door Sedan – 3.6L V6 – Premium	DP5	48,290
4 Door Sedan – 3.6L V6 – Premium – All Wheel Drive	DS5	50,190

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**2013 CADILLAC (cont. page 2)**

Sample VIN: 1G6AA5RA3D0000000

Model: AA5

<u>BODY TYPE</u>	<u>MODEL</u>	<u>BASE PRICE</u>
<b>CADILLAC CTS SPORT WAGON</b>		
Station Wagon – 3.0L V6 – Standard	DA8, DB8	\$39,205
Station Wagon – 3.0L V6 – Standard – All Wheel Drive	DC8, DD8	41,105
Station Wagon – 3.0L V6 – Luxury	DE8, DF8	42,150
Station Wagon – 3.0L V6 – Luxury – All Wheel Drive	DG8, DH8	44,050
Station Wagon – 3.6L V6 – Performance	DJ8, DK8	44,190
Station Wagon – 3.6L V6 – Performance – All Wheel Drive	DL8, DM8	46,090
Station Wagon – 3.6L V6 – Premium	DP8	49,750
Station Wagon – 3.6L V6 – Premium – All Wheel Drive	DS8	51,650
<b>CADILLAC CTS-V</b>		
2 Door Coupe	DV1	63,215
4 Door Sedan	DV5	63,215
Station Wagon	DV8	63,215
<b>CADILLAC ESCALADE</b>		
Station Wagon (SUV) – Standard	S3A	63,745
Station Wagon (SUV) – Standard – All Wheel Drive	S4A	66,295
Station Wagon (SUV) – Luxury	S3B	67,970
Station Wagon (SUV) – Luxury – All Wheel Drive	S4B	70,520
Station Wagon (SUV) – Premium	S3C	72,250
Station Wagon (SUV) – Premium – All Wheel Drive	S4C	74,800
Station Wagon (SUV) – Platinum	S3D	80,520
Station Wagon (SUV) – Platinum – All Wheel Drive	S4D	83,070
<b>CADILLAC ESCALADE ESV</b>		
Station Wagon (SUV) – Standard	S3G	66,345
Station Wagon (SUV) – Standard – All Wheel Drive	S4G	68,895
Station Wagon (SUV) – Luxury	S3H	70,570
Station Wagon (SUV) – Luxury – All Wheel Drive	S4H	73,120
Station Wagon (SUV) – Premium	S3J	75,450
Station Wagon (SUV) – Premium – All Wheel Drive	S4J	78,000
Station Wagon (SUV) – Platinum	S3K	83,120
Station Wagon (SUV) – Platinum – All Wheel Drive	S4K	85,670
<b>CADILLAC ESCALADE EXT</b>		
4 Door Pickup – Standard	T4L	63,060
4 Door Pickup – Luxury	T4M	67,250
4 Door Pickup – Premium	T4N	69,640

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**2013 CADILLAC (cont. page 3)**

Sample VIN: 1G6AA5RA3D0000000

Model: AA5

<u>BODY TYPE</u>	<u>MODEL</u>	<u>BASE PRICE</u>
<b>CADILLAC ESCALADE HYBRID</b>		
Station Wagon (SUV) – Standard	S3E	\$74,425
Station Wagon (SUV) – Standard – All Wheel Drive	S4E	76,975
Station Wagon (SUV) – Platinum	S3F	83,870
Station Wagon (SUV) – Platinum – All Wheel Drive	S4F	86,420
<b>CADILLAC SRX</b>		
Station Wagon (SUV) – Standard	FNA	37,330
Station Wagon (SUV) – Luxury	FNC	42,705
Station Wagon (SUV) – Luxury – All Wheel Drive	FNG	45,200
Station Wagon (SUV) – Performance	FND	45,080
Station Wagon (SUV) – Performance – All Wheel Drive	FNH	47,890
Station Wagon (SUV) – Premium	FNE	47,920
Station Wagon (SUV) – Premium – All Wheel Drive	FNJ	50,730
<b>CADILLAC XTS</b>		
4 Door Sedan – Base – 4 x 2	1N5	44,075
4 Door Sedan – Luxury – 4 x 2	1P5	48,690
4 Door Sedan – Luxury – All Wheel Drive	1R5	50,915
4 Door Sedan – Platinum – 4 x 2	1U5	58,160
4 Door Sedan – Platinum – All Wheel Drive	1V5	60,385
4 Door Sedan – Premium – 4 x 2	1S5	53,585
4 Door Sedan – Premium – All Wheel Drive	1T5	55,810

**2013 CHEVROLET**

Sample VIN: 2G1FB1ED4D9000000

Model: FB1

<u>BODY TYPE</u>	<u>MODEL</u>	<u>BASE PRICE</u>
<b>CHEVROLET CAMARO</b>		
2 Door Coupe – 1LS	FE1	\$23,345
2 Door Coupe – 2LS	FA1	24,545
2 Door Coupe – 1LT	FB1, FF1	25,760
2 Door Coupe – 2LT	FC1, FG1	28,685
2 Door Coupe – 1SS	FJ1, FS1	32,635
2 Door Coupe – 2SS	FK1, FT1	36,135
2 Door Coupe – ZL1	FL1, FZ1	54,350
Convertible – 1LT	FB3, FF3	30,660
Convertible – 2LT	FC3, FG3	34,435
Convertible – 1SS	FJ3, FS3	38,685
Convertible – 2SS	FK3, FT3	41,285
Convertible – ZL1	FL3, FZ3	59,545
<b>CHEVROLET CAPTIVA SPORT</b>		
Station Wagon (SUV) – 1LS	AL1	24,225
Station Wagon (SUV) – 2LS	AL2	25,010
Station Wagon (SUV) – LT	AL3	25,840
Station Wagon (SUV) – LTZ	AL4	29,685
<b>CHEVROLET CORVETTE</b>		
2 Door Coupe – 1LT	YA2, YE2	49,600
2 Door Coupe – 2LT	YB2, YF2	51,745
2 Door Coupe – 3LT	YC2, YG2	55,595
2 Door Coupe – 4LT	YD2, YH2	59,095
Convertible – 1LT	YA3, YE3	54,600
Convertible – 2LT	YB3, YF3	56,745
Convertible – 3LT	YC3, YG3	62,595
Convertible – 4LT	YD3, YH3	66,095
<b>CHEVROLET CORVETTE 427</b>		
Convertible – 2LT/1SA	YY3	75,925
Convertible – 3LT/1SB	YZ3	81,925
Convertible – 4LT/1SC	Y83	85,425
<b>CHEVROLET CORVETTE GRAND SPORT</b>		
2 Door Coupe – 1LT	YP2, YU2	56,000
2 Door Coupe – 2LT	YR2, YV2	58,145
2 Door Coupe – 3LT	YS2, YW2	61,995
2 Door Coupe – 4LT	YT2, YX2	65,495

-continued-

**2013 CHEVROLET (cont. page 2)**

Sample VIN: 2G1FB1ED4D9000000

Model: FB1

<u>BODY TYPE</u>	<u>MODEL</u>	<u>BASE PRICE</u>
<b>CHEVROLET CORVETTE GRAND SPORT (cont.)</b>		
Convertible – 1LT	YP3, YU3	\$59,600
Convertible – 2LT	YR3, YV3	61,745
Convertible – 3LT	YS3, YW3	67,595
Convertible – 4LT	YT3, YX3	71,095
<b>CHEVROLET CORVETTE Z06</b>		
2 Door Coupe – 1LZ	YJ2	75,600
2 Door Coupe – 2LZ	YK2	80,260
2 Door Coupe – 3LZ	YL2	84,460
<b>CHEVROLET CORVETTE ZR1</b>		
2 Door Coupe – 1ZR	YM2	111,600
2 Door Coupe – 3ZR	YN2	121,600
<b>CHEVROLET CRUZE</b>		
4 Door Sedan – LS – 5 Speed Transmission	PB5	17,130
4 Door Sedan – LS – Automatic Transmission	PA5	18,225
4 Door Sedan – 1LT – 5 Speed Transmission	PD5	18,560
4 Door Sedan – 1LT – Automatic Transmission	PC5, PK5	19,655
4 Door Sedan – 2LT – 5 Speed Transmission	PF5	21,040
4 Door Sedan – 2LT – Automatic Transmission	PE5	22,325
4 Door Sedan – ECO – 5 Speed Transmission	PJ5	19,680
4 Door Sedan – ECO – Automatic Transmission	PH	20,875
4 Door Sedan/LTZ	PG5	23,550
<b>CHEVROLET EQUINOX – 4 x 2</b>		
Station Wagon (SUV) – LS	ALB	24,225
Station Wagon (SUV) – 1LT	ALD, FLD	25,870
Station Wagon (SUV) – 2LT	ALP, FLP	27,740
Station Wagon (SUV) – LTZ	ALF, FLF	30,985
<b>CHEVROLET EQUINOX – All Wheel Drive</b>		
Station Wagon (SUV) – LS	FLC	25,975
Station Wagon (SUV) – 1LT	FLE	27,620
Station Wagon (SUV) – 2LT	FLN	29,490
Station Wagon (SUV) – LTZ	FLG	32,735
<b>CHEVROLET IMPALA</b>		
4 Door Sedan – LS	WA5, WF5	25,860
4 Door Sedan – LT	WB5, WG5	27,385
4 Door Sedan – LTZ	WC5	30,400

**2013 CHEVROLET (cont. page 3)**

Sample VIN: 2G1FB1ED4D9000000

Model: FB1

<u>BODY TYPE</u>	<u>MODEL</u>	<u>BASE PRICE</u>
<b>CHEVROLET MALIBU</b>		
4 Door Sedan – 1LS	1A5, 1B5	\$21,995
4 Door Sedan – 1LT	1C5	23,185
4 Door Sedan – ECO 1SA	1D5	24,985
4 Door Sedan – ECO 2SA	1F5	26,595
4 Door Sedan – 2LT	1E5	24,890
4 Door Sedan – 3LT (Turbo)	1G5	26,600
4 Door Sedan – 1LTZ (1LZ)	1H5	27,365
4 Door Sedan – 2LTZ (2LZ) (Turbo)	1J5	29,700
<b>CHEVROLET SONIC</b>		
4 Door Sedan – LS – 5 Speed Transmission	JB5	14,185
4 Door Sedan – LS – Automatic Transmission	JA5	15,280
4 Door Sedan – LT – 5 Speed Transmission	JD5	15,640
4 Door Sedan – LT – Automatic Transmission	JC5	16,925
4 Door Sedan – LTZ – 5 Speed Transmission	JF5	17,250
4 Door Sedan – LTZ – Automatic Transmission	JE5	18,585
4 Door Hatchback – LS – 5 Speed Transmission	JB6	14,785
4 Door Hatchback – LS – Automatic Transmission	JA6	15,880
4 Door Hatchback – LT – 5 Speed Transmission	JD6	16,240
4 Door Hatchback – LT – Automatic Transmission	JC6	17,525
4 Door Hatchback – LTZ – 5 Speed Transmission	JF6	17,850
4 Door Hatchback – LTZ – Automatic Transmission	JE6	19,185
4 Door Hatchback – RS – 6 Speed Transmission	JH5	20,185
4 Door Hatchback – RS – Automatic Transmission	JG5	21,470
<b>CHEVROLET SPARK</b>		
Station Wagon – LS – 5 Speed Transmission	CA6	12,185
Station Wagon – LS – Automatic Transmission	CB6	12,925
Station Wagon – 1LT – 5 Speed Transmission	CC6	13,785
Station Wagon – 1LT – Automatic Transmission	CD6	14,710
Station Wagon – 2LT – 5 Speed Transmission	CE6	15,085
Station Wagon – 2LT – Automatic Transmission	CF6	16,010
<b>CHEVROLET SUBURBAN 1500 1/2 TON – 4 x 2</b>		
Station Wagon – LS	SCH	43,870
Station Wagon – LT	SCJ	47,630
Station Wagon – LTZ	SCK	56,765

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**2013 CHEVROLET (cont. page 4)**

Sample VIN: 2G1FB1ED4D9000000

Model: FB1

<u>BODY TYPE</u>	<u>MODEL</u>	<u>BASE PRICE</u>
CHEVROLET SUBURBAN 1500 1/2 TON – All Wheel Drive		
Station Wagon – LS	SKH	\$46,715
Station Wagon – LT	SKJ	50,475
Station Wagon – LTZ	SKK	59,765
CHEVROLET SUBURBAN 2500 3/4 TON – 4 x 2		
Station Wagon – LS	WCL	45,480
Station Wagon – LT	WCM	49,220
CHEVROLET SUBURBAN 2500 3/4 TON – All Wheel Drive		
Station Wagon – LS	WKL	48,320
Station Wagon – LT	WKM	52,065
CHEVROLET TAHOE – 4 x 2		
Station Wagon (SUV) – LS	SCA	40,405
Station Wagon (SUV) – LT	SCB	45,555
Station Wagon (SUV) – LTZ	SCC	54,620
Station Wagon (SUV) – Hybrid	SCD	53,620
CHEVROLET TAHOE – 4 x 4		
Station Wagon (SUV) – LS	SKA	44,465
Station Wagon (SUV) – LT	SKB	48,405
Station Wagon (SUV) – LTZ	SKC	57,725
Station Wagon (SUV) – Hybrid	SKD	56,425
CHEVROLET TRAVERSE – 4 x 2		
Station Wagon (SUV) – LS	KRE, KRF	30,510
Station Wagon (SUV) – 1LT	KRG	33,725
Station Wagon (SUV) – 2LT	KRJ	36,580
Station Wagon (SUV) – LTZ	KRL	40,575
CHEVROLET TRAVERSE – All Wheel Drive		
Station Wagon (SUV) – LS	KVE, KVF	32,510
Station Wagon (SUV) – 1LT	KVG	35,725
Station Wagon (SUV) – 2 LT	KVJ	38,580
Station Wagon (SUV) – LTZ	KVL	42,575
CHEVROLET VOLT – Electric Car		
4 Door Hatchback	R_6	39,145

## 2013 CHRYSLER

Sample VIN: 1C3CCBAB7DN000000

Model: CBA

<u>BODY TYPE</u>	<u>MODEL</u>	<u>BASE PRICE</u>
CHRYSLER 200		
4 Door Sedan – LX	CBA	\$18,995
4 Door Sedan – Touring	CBB	21,995
4 Door Sedan – Limited	CBC	24,880
Convertible – Touring	CBE	27,325
Convertible – Limited	CBF	32,320
Convertible – S	CBG	32,820
CHRYSLER 300		
4 Door Sedan – 300	CAA	30,145
4 Door Sedan – 300 – All Wheel Drive	CAR	32,645
4 Door Sedan – 300C	CAC	36,145
4 Door Sedan – 300C – All Wheel Drive	CAK	38,645
4 Door Sedan – 300C – Luxury	CAP	39,995
4 Door Sedan – 300C – Luxury – All Wheel Drive	CAS	42,345
4 Door Sedan – 300C – Varvatos Edition	CAD	40,645
4 Door Sedan – 300C – Varvatos Edition – All Wheel Drive	CAJ	43,145
4 Door Sedan – 300S	CAB	33,145
4 Door Sedan – 300S – All Wheel Drive	CAG	35,645
4 Door Sedan – SRT8 – Core	CAX	44,250
4 Door Sedan – SRT8	CAF	48,250
CHRYSLER TOWN & COUNTRY		
Passenger Van – Touring	C1B	30,530
Passenger Van – Touring-L	C1C	33,530
Passenger Van – Limited	C1G	40,745

**2013 DODGE**

Sample VIN: 1C3CDZAB1DN000000

Model: DZA

<u>BODY TYPE</u>	<u>MODEL</u>	<u>BASE PRICE</u>
<b>DODGE AVENGER</b>		
4 Door Sedan – SE	DZA	\$18,995
4 Door Sedan – SXT	DZC	21,995
4 Door Sedan – R/T	DZB	25,495
<b>DODGE CARAVAN</b>		
Ram Tradesman Cargo Van	RGA	22,465
Grand Caravan SE	DGB	19,995
Grand Caravan SXT	DGC	26,695
Grand Caravan Crew	DGD	28,795
Grand Caravan R/T	DGE	29,995
<b>DODGE CHALLENGER</b>		
2 Door Coupe – SXT	DYA	25,995
2 Door Coupe – R/T	DYB	29,995
2 Door Coupe – SRT8 Core	DYD	38,995
2 Door Coupe – SRT8	DYC	43,995
<b>DODGE CHARGER</b>		
4 Door Sedan – SE	DXB	25,995
4 Door Sedan – SE – All Wheel Drive		29,595
4 Door Sedan – R/T	DXC	29,995
4 Door Sedan – R/T – All Wheel Drive	DXD	32,495
4 Door Sedan – SRT8	DXE	45,250
4 Door Sedan – SRT8 – Superbee	DXG	42,250
4 Door Sedan – SXT	DXH	28,995
4 Door Sedan – SXT – All Wheel Drive	DXJ	31,495
<b>DODGE DART</b>		
4 Door Sedan – SE or AERO	DFA	15,995
4 Door Sedan – SXT	DFB	17,995
4 Door Sedan – Limited	DFC	19,995
<b>DODGE DURANGO – 4 x 2</b>		
Station Wagon (SUV) – SXT	DHA	29,495
Station Wagon (SUV) – Crew	DHD	34,895
Station Wagon (SUV) – Citadel	DHE	39,995
Station Wagon (SUV) – R/T	DHC	35,995

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**2013 DODGE (cont.)**

Sample VIN: 1C3CDZAB1DN000000

Model: DZA

<u>BODY TYPE</u>	<u>MODEL</u>	<u>BASE PRICE</u>
<b>DODGE DURANGO – All Wheel Drive</b>		
Station Wagon (SUV) – SXT	DJA	\$31,695
Station Wagon (SUV) – Crew	DJD	37,095
Station Wagon (SUV) – Citadel	DJE	42,195
Station Wagon (SUV) – R/T	DJC	38,595
<b>DODGE JOURNEY</b>		
Station Wagon (SUV) – SE	DCA	18,995
Station Wagon (SUV) – SXT	DCB, DCC	23,095
Station Wagon (SUV) – SXT – All Wheel Drive	DDB, DDC	26,495
Station Wagon (SUV) – Crew	DCD	28,195
Station Wagon (SUV) – Crew – All Wheel Drive	DDD	29,995
Station Wagon (SUV) – R/T	DCE, DCF	28,995
Station Wagon (SUV) – R/T – All Wheel Drive	DDE, DDF	30,795

**2013 FIAT**

Sample VIN: 3C3CFFBR4DT000000

Model: FFB

<u>BODY TYPE</u>	<u>MODEL</u>	<u>BASE PRICE</u>
FIAT 500		
2 Door Hatchback – Pop	FFA	\$16,000
2 Door Hatchback – Sport	FFB	17,500
2 Door Hatchback – Lounge	FFC	18,500
2 Door Hatchback – Turbo	FFH	19,500
2 Door Hatchback – Abarth	FFF	22,000
Convertible – Pop	FFD	19,500
Convertible – Lounge	FFE	22,500
Convertible – Abarth	FFJ	26,000

**2013 FORD**

Sample VIN: 1FAHP3EN6DW000000

Model: P3E

<u>BODY TYPE</u>	<u>MODEL</u>	<u>BASE PRICE</u>
FORD C-MAX		
Station Wagon – SE Hybrid	P5A	\$25,200
Station Wagon – SEL Hybrid	P5B	28,200
Station Wagon – SEL Energi	P5C	32,950
FORD EDGE – 4 x 2		
Station Wagon (SUV) – SE	K3G	27,525
Station Wagon (SUV) – SEL	K3J	31,080
Station Wagon (SUV) – Limited	K3K	34,940
Station Wagon (SUV) – Sport	K3A	37,110
FORD EDGE – All Wheel Drive		
Station Wagon (SUV) – SE	K4G	29,475
Station Wagon (SUV) – SEL	K4J	33,030
Station Wagon (SUV) – Limited	K4K	36,890
Station Wagon (SUV) – Sport	K4A	39,060
FORD ESCAPE – 4 x 2		
Station Wagon (SUV) – S	U0F	22,470
Station Wagon (SUV) – SE	U0G	25,070
Station Wagon (SUV) – SEL	U0H	27,870
Station Wagon (SUV) – Titanium	U0J	30,370
FORD ESCAPE – 4 x 4		
Station Wagon (SUV) – SE	U9G	26,820
Station Wagon (SUV) – SEL	U9H	29,620
Station Wagon (SUV) – Titanium	U9J	32,120
FORD EXPEDITION – 4 x 2		
Station Wagon (SUV) – XL	U1F	36,930
Station Wagon (SUV) – XLT	U1H	40,030
Station Wagon (SUV) – Limited	U1K	46,305
Station Wagon (SUV) – King Ranch	U1H	47,880
FORD EXPEDITION – 4 x 4		
Station Wagon (SUV) – XL	U1G	39,830
Station Wagon (SUV) – XLT	U1J	42,930
Station Wagon (SUV) – Limited	U2A	49,205
Station Wagon (SUV) – King Ranch	U1J	50,780

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**2013 FORD (cont. page 2)**

Sample VIN: 1FAHP3EN6DW000000

Model: P3E

<u>BODY TYPE</u>	<u>MODEL</u>	<u>BASE PRICE</u>
FORD EXPEDITION EL – 4 x 2		
Station Wagon (SUV) – XL	K1F	\$40,455
Station Wagon (SUV) – XLT	K1H	42,740
Station Wagon (SUV) – Limited	K1K	49,955
Station Wagon (SUV) – King Ranch	K1H	50,530
FORD EXPEDITION EL – 4 x 4		
Station Wagon (SUV) – XL	K1G	43,355
Station Wagon (SUV) – XLT	K1J	45,640
Station Wagon (SUV) – Limited	K2A	51,855
Station Wagon (SUV) – King Ranch	K1J	53,430
FORD EXPLORER – 4 x 2		
Station Wagon (SUV) – Base	K7B	29,135
Station Wagon (SUV) – XLT	K7D	32,615
Station Wagon (SUV) – Limited	K7F	38,125
FORD EXPLORER – 4 x 4		
Station Wagon (SUV) – Base	K8B	31,135
Station Wagon (SUV) – XLT	K8D	34,615
Station Wagon (SUV) – Limited	K8F	40,125
Station Wagon (SUV) – Sport	K8G	40,720
FORD FIESTA		
4 Door Hatchback – S	P4T	14,200
4 Door Hatchback – SE	P4E	16,200
4 Door Hatchback – Titanium	P4F	18,200
4 Door Sedan – S	P4A	13,200
4 Door Sedan – SE	P4B	15,200
4 Door Sedan – Titanium	P4C	17,200
FORD FLEX – 4 x 2		
Station Wagon (SUV) – SE	K5B	30,885
Station Wagon (SUV) – SEL	K5C	33,225
Station Wagon (SUV) – Limited	K5D	39,230
FORD FLEX – All Wheel Drive		
Station Wagon (SUV) – SEL	K6C	35,175
Station Wagon (SUV) – Limited	K6D	41,180
Station Wagon (SUV) – Limited – Ecoboost	K6D	43,850

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**2013 FORD (cont. page 3)**

Sample VIN: 1FAHP3EN6DW000000

Model: P3E

<u>BODY TYPE</u>	<u>MODEL</u>	<u>BASE PRICE</u>
<b>FORD FOCUS</b>		
4 Door Sedan – S	P3E	16,200
4 Door Sedan – SE	P3F	18,200
4 Door Sedan – Titanium	P3J	23,200
4 Door Hatchback – SE	P3K	19,200
4 Door Hatchback – ST	P3L	23,700
4 Door Hatchback – Titanium	P3N	24,200
4 Door Hatchback – Electric	P3R	39,200
<b>FORD FUSION</b>		
4 Door Sedan – S	P0G	21,700
4 Door Sedan – SE	P0H	23,700
4 Door Sedan – Titanium	P0K	30,200
4 Door Sedan – Titanium – All Wheel Drive	P0D	32,200
4 Door Sedan – Hybrid	P0L	27,200
<b>FORD MUSTANG</b>		
2 Door Coupe	P8A	22,200
2 Door Coupe – Premium	P8A	26,200
Convertible	P8E	27,200
Convertible – Premium	P8E	31,200
<b>FORD MUSTANG GT</b>		
2 Door Coupe	P8C	30,300
2 Door Coupe – Premium	P8C	34,300
2 Door Coupe – Boss 302	P8C	42,200
Convertible	P8F	35,300
Convertible – Premium	P8F	39,300
<b>FORD MUSTANG SHELBY GT500</b>		
2 Door Coupe	P8J	54,200
Convertible	P8K	59,200
<b>FORD TAURUS</b>		
4 Door Sedan – SE	P2D	26,600
4 Door Sedan – SEL	P2E	28,800
4 Door Sedan – SEL – All Wheel Drive	P2H	30,650
4 Door Sedan – Limited	P2F	33,000
4 Door Sedan – Limited – All Wheel Drive	P2J	34,850
4 Door Sedan – SHO – All Wheel Drive	P2K	39,200



## 2013 GMC PASSENGER VEHICLES

Sample VIN: 1GKKRNE6DJ000000

Model: KRN

<u>BODY TYPE</u>	<u>MODEL</u>	<u>BASE PRICE</u>
GMC ACADIA – 4 x 2		
Station Wagon (SUV) – SLE-1	KRN	\$34,050
Station Wagon (SUV) – SLE-2	KRP	35,940
Station Wagon (SUV) – SLT-1	KRR	39,780
Station Wagon (SUV) – SLT-2	KRS	41,200
Station Wagon (SUV) – Denali	KRT	45,945
GMC ACADIA – All Wheel Drive		
Station Wagon (SUV) – SLE-1	KVN	36,050
Station Wagon (SUV) – SLE-2	KVP	37,940
Station Wagon (SUV) – SLT-1	KVR	41,780
Station Wagon (SUV) – SLT-2	KVS	43,200
Station Wagon (SUV) – Denali	KVT	47,945
GMC TERRAIN – 4 x 2		
Station Wagon (SUV) – SLE-1	ALM	26,305
Station Wagon (SUV) – SLE-2	ALS	27,805
Station Wagon (SUV) – SLT-1	ALU	29,355
Station Wagon (SUV) – SLT-2	ALW	32,600
Station Wagon (SUV) – Denali	ALY	34,995
GMC TERRAIN – All Wheel Drive		
Station Wagon (SUV) – SLE-1	FLR	28,055
Station Wagon (SUV) – SLE-2	FLT	29,555
Station Wagon (SUV) – SLT-1	FLV	31,105
Station Wagon (SUV) – SLT-2	FLX	34,350
Station Wagon (SUV) – Denali	FLZ	36,745
GMC YUKON – 4 x 2		
Station Wagon – SLE	S1A	41,760
Station Wagon – SLT	S1C	47,245
Station Wagon – Denali	S1E	56,685
Station Wagon – Hybrid	S1F	54,145
Station Wagon – Denali Hybrid	S1G	61,960
GMC YUKON – 4 x 4		
Station Wagon – SLE	S2A	45,770
Station Wagon – SLT	S2C	50,100
Station Wagon – Denali – All Wheel Drive	S2E	59,680
Station Wagon – Hybrid	S2F	56,955
Station Wagon – Denali Hybrid	S2G	64,805

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**2013 GMC PASSENGER VEHICLES (cont.)**

Sample VIN: 1GKKRNE6DJ000000

Model: KRN

<u>BODY TYPE</u>	<u>MODEL</u>	<u>BASE PRICE</u>
GMC YUKON XL (SUBURBAN) 1500 1/2 TON – 4 x 2		
Station Wagon – SLE	S1H	\$45,230
Station Wagon – SLT	S1K	49,465
Station Wagon – Denali	S1M	59,350
GMC YUKON XL (SUBURBAN) 1500 1/2 TON – 4 x 4		
Station Wagon – SLE	S2H	48,120
Station Wagon – SLT	S2K	52,200
Station Wagon – Denali – All Wheel Drive	S2M	62,435
GMC YUKON XL (SUBURBAN) 2500 3/4 TON – 4 x 2		
Station Wagon – SLE	W1N	46,720
Station Wagon – SLT	W1R	51,095
GMC YUKON XL (SUBURBAN) 2500 3/4 TON – 4 x 4		
Station Wagon – SLE	W2N	49,560
Station Wagon – SLT	W2R	53,940

**2013 HONDA**

Sample VIN: 2HGFG1A25DH000000

Model: FG1A2

<u>BODY TYPE</u>	<u>MODEL</u>	<u>BASE PRICE</u>
<b>HONDA ACCORD EX</b>		
2 Door Coupe – 6 Speed Transmission (Cloth)	CT1A7	\$25,025
2 Door Coupe – Automatic Transmission (Cloth)	CT1B7	25,875
2 Door Coupe – Automatic Transmission (Leather)	CT1B8	28,070
2 Door Coupe – Automatic Trans. with Navigation System	CT1B8	30,070
2 Door Coupe – 6 Speed Transmission – 6 cyl.	CT2A8	30,350
2 Door Coupe – 6 Speed Trans. with Navigation – 6 cyl.	CT2A8	32,350
2 Door Coupe – Automatic Transmission – 6 cyl.	CT2B8	30,350
2 Door Coupe – Automatic Trans. with Navigation – 6 cyl.	CT2B8	32,350
4 Door Sedan – 6 Speed Transmission (Cloth)	CR2E7	24,605
4 Door Sedan – Automatic Transmission (Cloth)	CR2F7	25,405
4 Door Sedan – Automatic Transmission (Leather)	CR2F8	27,995
4 Door Sedan – Automatic Trans. with Navigation System	CR2F8	29,995
4 Door Sedan – Automatic Transmission (Leather) – 6 cyl.	CR3F8	30,070
4 Door Sedan – Automatic Trans. with Navigation – 6 cyl.	CR3F8	32,070
<b>HONDA ACCORD LX</b>		
2 Door Coupe – 6 Speed Transmission	CT1A3	23,350
2 Door Coupe – Automatic Transmission	CT1B3	24,200
4 Door Sedan – 6 Speed Transmission	CR2E3	21,680
4 Door Sedan – Automatic Transmission	CR2F3	22,480
<b>HONDA ACCORD PLUG-IN HYBRID</b>		
4 Door Sedan	CR5F7	39,780
<b>HONDA ACCORD SPORT</b>		
4 Door Sedan – 6 Speed Transmission	CR2E5	23,390
4 Door Sedan – Automatic Transmission	CR2F5	24,190
<b>HONDA ACCORD TOURING</b>		
4 Door Sedan – Automatic Transmission – 6 cyl.	CREF9	33,430
<b>HONDA CIVIC EX</b>		
2 Door Coupe – 5 Speed Transmission	FG3A8	20,015
2 Door Coupe – Automatic Transmission	FG3B8	20,815
2 Door Coupe – Automatic Trans. with Navigation System	FG3B8	22,315
2 Door Coupe – Automatic Trans. – Leather	FG3B9, FG3B0, FG3B1	22,265
2 Door Coupe – Automatic Trans. – Leather & Navigation System	FG3B9, FG3B0, FG3B1	23,765

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**2013 HONDA (cont. page 2)**

Sample VIN: 2HGFG1A25DH000000

Model: FG1A2

<u>BODY TYPE</u>	<u>MODEL</u>	<u>BASE PRICE</u>
<b>HONDA CIVIC EX (cont.)</b>		
4 Door Sedan – Automatic Transmission	FB2F8	\$20,815
4 Door Sedan – Automatic Trans. with Navigation System	FB2F8	22,315
4 Door Sedan – Automatic Transmission – Leather	FB2F9	22,265
4 Door Sedan – Automatic Transmission – Leather & Navigation System	FB2F9	23,765
<b>HONDA CIVIC HF</b>		
4 Door Sedan – Automatic Transmission	FB2F6	19,765
<b>HONDA CIVIC HYBRID</b>		
4 Door Sedan	FB4F2	24,360
4 Door Sedan with Navigation System	FB4F2	25,860
4 Door Sedan – Leather	FB4F3	25,560
4 Door Sedan – Leather & Navigation System	FB4F3	27,060
<b>HONDA CIVIC LX</b>		
2 Door Coupe – 5 Speed Transmission	FG3A5	17,965
2 Door Coupe – Automatic Transmission	FG3B5	18,765
4 Door Sedan – 5 Speed Transmission	FB2E5	18,165
4 Door Sedan – Automatic Transmission	FB2F5	18,965
<b>HONDA CIVIC NATURAL GAS</b>		
4 Door Sedan – Natural Gas powered	FB5F5	26,465
4 Door Sedan – Natural Gas with Navigation System	FB5F5	27,965
<b>HONDA CIVIC SI</b>		
2 Door Coupe – 6 Speed Transmission	FG4A5	22,515
2 Door Coupe – 6 Speed Trans. w/ High Performance Tires	FG4A5	22,715
2 Door Coupe – 6 Speed Trans. with Navigation System	FG4A5	24,015
2 Door Coupe – 6 Speed Trans. With Navigation System and High Performance Tires	FG4A5	24,215
4 Door Sedan – 6 Speed Transmission	FB6E5	22,715
4 Door Sedan – 6 Speed Trans. w/ High Performance Tires	FB6E5	22,915
4 Door Sedan – 6 Speed Trans. with Navigation System	FB6E5	24,215
<b>HONDA CROSSTOUR – 4 x 2</b>		
4 Door Sedan – EX (Cloth) – 4 cyl.	TF3H3	27,230
4 Door Sedan – EX (Cloth) – 6 cyl.	TF1H3	30,890
4 Door Sedan – EX (Leather) – 4 cyl.	TF3H5	30,915
4 Door Sedan – EX (Leather) – 4 cyl. w/ Navigation System	F3H5	33,015
4 Door Sedan – EX (Leather) – 6 cyl.	TF1H5	33,540
4 Door Sedan – EX (Leather) – 6 cyl. w/ Navigation System	TF1H5	35,640

**2013 HONDA (cont. page 3)**

Sample VIN: 2HGFG1A25DH000000

Model: FG1A2

<u>BODY TYPE</u>	<u>MODEL</u>	<u>BASE PRICE</u>
<b>HONDA CROSSTOUR – All Wheel Drive</b>		
4 Door Sedan – EX (Leather) – 6 cyl.	TF2H5	\$34,990
4 Door Sedan – EX (Leather) – 6 cyl. w/ Navigation System	TF2H5	37,090
<b>HONDA CR-V – 4 x 2</b>		
Station Wagon (SUV) – LX	RM3H3	22,795
Station Wagon (SUV) – EX (Cloth)	RM3H5	24,895
Station Wagon (SUV) – EX (Leather)	RM3H7	27,545
Station Wagon (SUV) – EX (Leather) with Rear Entertainment System	RM3H7	28,245
Station Wagon (SUV) – EX with Navigation System	RM3H7	29,045
<b>HONDA CR-V – All Wheel Drive</b>		
Station Wagon (SUV) – LX	RM4H3	24,045
Station Wagon (SUV) – EX (Cloth)	RM4H5	26,145
Station Wagon (SUV) – EX (Leather)	RM4H7	28,795
Station Wagon (SUV) – EX (Leather) with Rear Entertainment System	RM4H7	29,495
Station Wagon (SUV) – EX with Navigation System	RM4H7	30,295
<b>HONDA CR-Z</b>		
2 Door Hatchback/Base – 6 Speed Transmission	ZF1C4	19,975
2 Door Hatchback/Base – Automatic Transmission	ZF1D4	20,625
2 Door Hatchback/EX – 6 Speed Transmission	ZF1C6	21,655
2 Door Hatchback/EX – 6 Speed Transmission with Navigation System	ZF1C6	23,155
2 Door Hatchback/EX – Automatic Transmission	ZF1D6	22,305
2 Door Hatchback/EX – Automatic Transmission with Navigation System	ZF1D6	23,805
<b>HONDA FIT</b>		
Station Wagon – 5 Speed Transmission	GE8G3	15,425
Station Wagon – Automatic Transmission	GE8H3	16,225
<b>HONDA FIT SPORT</b>		
Station Wagon – 5 Speed Transmission	GE8G5	17,160
Station Wagon – Automatic Transmission	GE8H5	18,010
Station Wagon – Automatic Trans. with Navigation System	GE8H6	19,790

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**2013 HONDA (cont. page 4)**

Sample VIN: 2HGFG1A25DH000000

Model: FG1A2

<u>BODY TYPE</u>	<u>MODEL</u>	<u>BASE PRICE</u>
<b>HONDA INSIGHT</b>		
4 Door Sedan	ZE2H3	\$18,600
4 Door Sedan – LX	ZE2H5	20,375
4 Door Sedan – EX	ZE2H7	22,065
4 Door Sedan – EX with Navigation System	ZE2H7	23,790
<b>HONDA ODYSSEY MINIVAN</b>		
Station Wagon – LX	RL5H2	28,675
Station Wagon – EX (Cloth)	RL5H4	31,825
Station Wagon – EX (Leather)	RL5H6	35,225
Station Wagon – EX (Leather) with Navigation System	RL5H6	37,225
Station Wagon – EX (Leather) with Rear Entertainment System	RL5H6	36,825
Station Wagon – Touring	RL5H9	41,530
Station Wagon – Touring Elite	RL5H9	44,025
<b>HONDA PILOT – 4 x 2</b>		
Station Wagon – LX	YF3H2	29,520
Station Wagon – EX (Cloth)	YF3H4	31,770
Station Wagon – EX (Leather)	YF3H5	35,020
Station Wagon – EX (Leather) with Rear Entertainment System	YF3H6	36,620
Station Wagon – EX (Leather) with Navigation System	YF3H7	37,020
Station Wagon – Touring	YF3H9	39,670
<b>HONDA PILOT – 4 x 4</b>		
Station Wagon – LX	YF4H2	31,120
Station Wagon – EX (Cloth)	YF4H4	33,370
Station Wagon – EX (Leather)	YF4H5	36,620
Station Wagon – EX (Leather) with Rear Entertainment System	YF4H6	38,220
Station Wagon – EX (Leather) with Navigation System	YF4H7	38,620
Station Wagon – Touring	YF4H9	41,270

**2013 HYUNDAI**

Sample VIN: KMHCT5AE7DU000000

Model: CT5AE

<u>BODY TYPE</u>	<u>MODEL</u>	<u>BASE PRICE</u>
HYUNDAI ACCENT GS		
Station Wagon – 6 Speed Transmission	CT5AE	\$14,795
Station Wagon – Automatic Transmission	CT5AE	15,995
HYUNDAI ACCENT GLS		
4 Door Sedan – 6 Speed Transmission	CT4AE, CU4AE	14,545
4 Door Sedan – Automatic Transmission	CT4AE, CU4AE	15,545
HYUNDAI ACCENT SE		
Station Wagon – 6 Speed Transmission	CU5AE	16,095
Station Wagon – Automatic Transmission	CU5AE	17,095
HYUNDAI AZERA		
4 Door Sedan	FG4JG, FH4JG	32,250
HYUNDAI ELANTRA GS		
2 Door Coupe – 6 Speed Transmission	DH6AE	17,595
2 Door Coupe – Automatic Transmission	DH6AE	18,595
HYUNDAI ELANTRA GLS		
4 Door Sedan – 6 Speed Transmission	DH4AE	16,965
4 Door Sedan – Automatic Transmission	DH4AE	17,965
HYUNDAI ELANTRA GT		
Station Wagon – 6 Speed Transmission	D35LE	18,545
Station Wagon – Automatic Transmission	D35LE	19,545
HYUNDAI ELANTRA LIMITED		
4 Door Sedan	DH4AE	21,115
HYUNDAI ELANTRA SE		
2 Door Coupe – 6 Speed Transmission	DH6AE	19,895
2 Door Coupe – Automatic Transmission	DH6AE	20,895
HYUNDAI EQUSS		
4 Door Sedan – Signature	GH4JH	59,250
4 Door Sedan – Ultimate	GH4JH	66,250
HYUNDAI GENESIS		
4 Door Sedan – 3.8 liter 6 cyl.	GC4DD	34,200

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**2013 HYUNDAI (cont. page 2)**

Sample VIN: KMHCT5AE7DU000000

Model: CT5AE

<u>BODY TYPE</u>	<u>MODEL</u>	<u>BASE PRICE</u>
HYUNDAI GENESIS 5.0 R-Spec 4 Door Sedan – 5.0 liter 8 cyl.	GC4DH	\$46,800
HYUNDAI GENESIS COUPE 2.0T 2 Door Coupe – 6 Speed Transmission – 4 cyl.	HT6KD	24,250
2 Door Coupe – Automatic Transmission – 4 cyl.	HT6KD	25,500
HYUNDAI GENESIS COUPE 2.0T PREMIUM 2 Door Coupe – Automatic Transmission – 4 cyl.	HT6KD	28,750
HYUNDAI GENESIS COUPE 2.0T R-Spec 2 Door Coupe – 6 Speed Transmission – 4 cyl.	HT6KD	26,500
HYUNDAI GENESIS COUPE 3.8 R-Spec 2 Door Coupe – 6 Speed Transmission – 6 cyl.	HU6KJ	28,750
HYUNDAI GENESIS COUPE 3.8 GRAND TOURING 2 Door Coupe – Automatic Transmission – 6 cyl.	HU6KJ	32,000
HYUNDAI GENESIS COUPE 3.8 TRACK 2 Door Coupe – 6 Speed Transmission – 6 cyl.	HU6KJ	33,000
2 Door Coupe – Automatic Transmission – 6 cyl.	HU6KJ	34,250
HYUNDAI SANTA FE GLS Station Wagon (SUV) – 4 x 2	SM4HF, SN4HF	28,600
Station Wagon (SUV) – All Wheel Drive	SMDHF, SNDHF	30,350
HYUNDAI SANTA FE LIMITED Station Wagon (SUV) – 4 x 2	SR4HF	33,350
Station Wagon (SUV) – All Wheel Drive	SRDHF	35,100
HYUNDAI SANTA FE SPORT Station Wagon (SUV) – 4 x 2	ZT3LB, ZU3LB	24,700
Station Wagon (SUV) – 4 x 2 – 2.0T (Turbo)	ZU3LA, ZW3LA	27,950
Station Wagon (SUV) – All Wheel Drive	ZTDLB, ZUDLB	26,450
Station Wagon (SUV) – All Wheel Drive – 2.0T(Turbo)	ZUDLA, ZWDLA	29,700
HYUNDAI SONATA GLS 4 Door Sedan	EB4AC	21,195

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**2013 HYUNDAI (cont. page 3)**Sample VIN: KMHCT5AE7DU000000

Model: CT5AE

<u>BODY TYPE</u>	<u>MODEL</u>	<u>BASE PRICE</u>
HYUNDAI SONATA HYBRID		
4 Door Sedan	EC4A4	\$25,650
4 Door Sedan – Limited	EC4A4	30,550
HYUNDAI SONATA LIMITED		
4 Door Sedan	EC4AC	25,845
HYUNDAI SONATA LIMITED 2.0T		
4 Door Sedan – Turbo	EC4AB	27,595
HYUNDAI SONATA SE		
4 Door Sedan	EC4AC	23,545
HYUNDAI SONATA SE 2.0T		
4 Door Sedan – Turbo	EC4AB	25,095
HYUNDAI TUCSON GL		
Station Wagon (SUV) – 5 Speed Transmission – 4 x 2	JT3AB	19,595
Station Wagon (SUV) – Automatic Transmission – 4 x 2	JT3AB	20,595
HYUNDAI TUCSON GLS		
Station Wagon (SUV) – 4 x 2	JU3AC	22,945
Station Wagon (SUV) – All Wheel Drive	JUCAC	24,445
HYUNDAI TUCSON LIMITED		
Station Wagon (SUV) – 4 x 2	JU3AC	25,595
Station Wagon (SUV) – All Wheel Drive	JUCAC	27,095
HYUNDAI VELOSTER		
2 Door Hatchback – 6 Speed Transmission	TC6AD	17,600
2 Door Hatchback – 6 Speed Transmission – RE:MIX	TC6AD	20,050
2 Door Hatchback – 6 Speed Transmission – Turbo	TC6AE	22,100
2 Door Hatchback – Automatic Transmission	TC6AD	18,850
2 Door Hatchback – Automatic Transmission – RE:MIX	TC6AD	21,300
2 Door Hatchback – Automatic Transmission – Turbo	TC6AE	23,100

**2013 INFINITI**

Sample VIN: JN1BJ0HP5DM000000

Model: BJ0HP

<u>BODY TYPE</u>	<u>MODEL</u>	<u>BASE PRICE</u>
<b>INFINITI EX37</b>		
Station Wagon (SUV) – 4 x 2	BJ0HP	\$36,900
Station Wagon (SUV) – 4 x 2 – Journey	BJ0HP	39,250
Station Wagon (SUV) – All Wheel Drive	BJ0HR	38,300
Station Wagon (SUV) – All Wheel Drive – Journey	BJ0HR	40,650
<b>INFINITI FX37</b>		
Station Wagon (SUV) – 6 cyl. – 4 x 2	CS1MU	44,950
Station Wagon (SUV) – 6 cyl. – All Wheel Drive	CS1MW	46,400
Station Wagon (SUV) – 6 cyl. – All Wheel Drive – LE	CS1MW	53,400
<b>INFINITI FX50</b>		
Station Wagon (SUV) – 8 cyl. – All Wheel Drive	BS1MW	61,500
<b>INFINITI G37</b>		
2 Door Coupe – 6 Speed Transmission – Sport	CV6EK	45,500
2 Door Coupe – 6 Speed Transmission – IPL (Infiniti Performance Line)	CV6EK	51,200
2 Door Coupe – Automatic Transmission – Journey	CV6EK	40,400
2 Door Coupe – Automatic Transmission – All Wheel Drive	CV6EL	42,050
2 Door Coupe – Automatic Transmission – IPL (Infiniti Performance Line)	CV6EK	53,100
4 Door Sedan/6 Speed Transmission – Sport	CV6AP	37,150
4 Door Sedan/Automatic Transmission – Journey	CV6AP	32,850
4 Door Sedan/Automatic Transmission – All Wheel Drive	CV6AR	34,450
Convertible – 6 Speed Transmission – Sport	CV6FE	52,750
Convertible – Automatic Transmission	CV6FE	47,900
Convertible – Automatic Transmission – IPL (Infiniti Performance Line)	CV6FE	61,450
<b>INFINITI JX35</b>		
Station Wagon (SUV) – 4 x 2	AL0MN	41,250
Station Wagon (SUV) – All Wheel Drive	AL0MM	42,650
<b>INFINITI M35h HYBRID</b>		
4 Door Sedan	EY1AP	54,750
<b>INFINITI M37</b>		
4 Door Sedan	BY1AP	48,700
4 Door Sedan – All Wheel Drive	BY1AR	50,850

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**2013 INFINITI (cont.)**

Sample VIN: JN1BJ0HP5DM000000  
Model: BJ0HP

<u>BODY TYPE</u>	<u>MODEL</u>	<u>BASE PRICE</u>
INFINITI M56		
4 Door Sedan	AY1AP	\$61,200
4 Door Sedan – All Wheel Drive	AY1AR	63,700
INFINITI QX56		
Station Wagon (SUV) – 4 x 2	AZ2NF	61,350
Station Wagon (SUV) – 4 x 4	AZ2NE	64,450

**2013 JAGUAR**

Sample VIN: SAJWA0ES3DPS00000

Model: A0ES

<u>BODY TYPE</u>	<u>MODEL</u>	<u>BASE PRICE</u>
<b>JAGUAR XF</b>		
4 Door Sedan – 4 cyl.	A0ES	\$46,975
4 Door Sedan – Supercharged – 6 cyl.	A0E7, A0EF	50,000
4 Door Sedan – Supercharged – 6 cyl. – All Wheel Drive	J0E7, J0EF	53,000
4 Door Sedan – Supercharged – 8 cyl.	A0HE	68,100
<b>JAGUAR XFR</b>		
4 Door Sedan – 8 cyl.	A0JC, A8JC, A8JH	83,200
<b>JAGUAR XFR-S</b>		
4 Door Sedan – 8 cyl.	A0KZ	99,000
<b>JAGUAR XJ – Standard Wheel Base</b>		
4 Door Sedan	A1CD, A1C7	73,200
4 Door Sedan – All Wheel Drive	J1CD	76,700
4 Door Sedan – Supercharged	A1GE, A1GT, A3HT	89,600
4 Door Sedan – Supersport	A1J_	112,600
<b>JAGUAR XJL – Long Wheel Base</b>		
4 Door Sedan – Portfolio	A2G1, A2GB, A2BD	81,200
4 Door Sedan – Portfolio – All Wheel Drive	J2GB, J2GD	83,700
4 Door Sedan – Supercharged	A2GE, A2GT, A3KT	92,600
4 Door Sedan – Supersport	A2J_	119,100
4 Door Sedan – Ultimate	A2KC	155,000
<b>JAGUAR XK</b>		
2 Door Coupe	A4FB	84,500
2 Door Coupe – Touring	A4DB	79,000
Convertible	A4GB	90,500
Convertible – Touring	A4EB	85,000
<b>JAGUAR XKR</b>		
2 Door Coupe	A4DC, A4FC	97,500
Convertible	A4EC, A4GC	103,500
<b>JAGUAR XKR-S</b>		
2 Door Coupe	A4HA	132,000
Convertible	A4JA	138,000

**2013 JEEP**

Sample VIN: 1C4NJCBA3DD000000

Model: JCB

<u>BODY TYPE</u>	<u>MODEL</u>	<u>BASE PRICE</u>
JEEP COMPASS – 4 x 2		
Station Wagon – Sport	JCB	\$19,495
Station Wagon – Latitude	JCE	21,795
Station Wagon – Limited	JCC	24,495
JEEP COMPASS – 4 x 4		
Station Wagon – Sport	JDB	21,395
Station Wagon – Latitude	JDE	23,695
Station Wagon – Limited	JDC	26,395
JEEP GRAND CHEROKEE – 4 x 2		
Station Wagon (SUV) – Laredo	JEA	27,695
Station Wagon (SUV) – Limited	JEB	37,095
Station Wagon (SUV) – Overland	JEC	40,495
JEEP GRAND CHEROKEE – 4 x 4		
Station Wagon (SUV) – Laredo	JFA	29,695
Station Wagon (SUV) – Limited	JFB	39,595
Station Wagon (SUV) – Overland	JFC	43,995
Station Wagon (SUV) – SRT8	JFD	60,295
JEEP PATRIOT – 4 x 2		
Station Wagon – Sport	JPB	15,995
Station Wagon – Latitude	JPF	19,795
Station Wagon – Limited	JPC	23,795
JEEP PATRIOT – 4 x 4		
Station Wagon – Sport	JRB	17,995
Station Wagon – Latitude	JRF	23,095
Station Wagon – Limited	JRC	25,695
JEEP WRANGLER – 4 x 4		
2 Door – Sport	JWA	22,295
2 Door – Sahara	JWB	27,895
2 Door – Rubicon	JWC	30,695
4 Door – Unlimited Sport	JWD	25,795
4 Door – Unlimited Sahara	JWE	31,395
4 Door – Unlimited Rubicon	JWF	34,195

**2013 KIA**

Sample VIN: KNAFT4A26D5000000

Model: FT4A2

<u>BODY TYPE</u>	<u>MODEL</u>	<u>BASE PRICE</u>
<b>KIA FORTE</b>		
4 Door Sedan – LX – 6 Speed Transmission	FT4A2	\$15,400
4 Door Sedan – LX – Automatic Transmission	FT4A2	16,400
4 Door Sedan – EX – Automatic Transmission	FU4A2	17,800
4 Door Sedan – SX – Automatic Transmission	FW4A3	19,300
Station Wagon – EX – Automatic Transmission	FU5A2	18,300
Station Wagon – SX – Automatic Transmission	FW5A3	19,800
<b>KIA FORTE KOUP</b>		
2 Door Coupe – EX – 6 Speed Transmission	FU6A2	17,400
2 Door Coupe – EX – Automatic Transmission	FU6A2	18,400
2 Door Coupe – SX – 6 Speed Transmission	FW6A3	18,800
2 Door Coupe – SX – Automatic Transmission	FW6A3	19,800
<b>KIA OPTIMA</b>		
4 Door Sedan – LX	GM4A7	21,350
4 Door Sedan – EX	GN4A7	23,650
4 Door Sedan – SX	GR4A6	26,800
4 Door Sedan – Hybrid LX	GM4AD	25,900
4 Door Sedan – Hybrid EX	GM4AD	31,950
<b>KIA RIO</b>		
4 Door Sedan – LX – 6 Speed Transmission	DM4A3	13,600
4 Door Sedan – LX – Automatic Transmission	DM4A3	14,700
4 Door Sedan – EX – Automatic Transmission	DN4A3	16,500
4 Door Sedan – SX – Automatic Transmission	DN4A3	17,700
<b>KIA RIO 5</b>		
Station Wagon – LX – 6 Speed Transmission	DM5A3	13,800
Station Wagon – LX – Automatic Transmission	DM5A3	14,900
Station Wagon – EX – Automatic Transmission	DN5A3	16,700
Station Wagon – SX – 6 Speed Transmission	DN5A3	17,900
Station Wagon – SX – Automatic Transmission	DN5A3	17,900
<b>KIA SORENTO – 4 x 2</b>		
Station Wagon (SUV) – LX – 4 cyl.	KT3A6, KT4A6	23,150
Station Wagon (SUV) – LX – 6 cyl.	KT3A2, KT4A2	25,700
Station Wagon (SUV) – EX – 4 cyl.	KU3A6, KU4A6	26,950
Station Wagon (SUV) – EX – 6 cyl.	KU4A2	27,950
Station Wagon (SUV) – SX – 6 cyl.	KW4A2	31,700

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**2013 KIA (cont.)**Sample VIN: KNAFT4A26D5000000

Model: FT4A2

<u>BODY TYPE</u>	<u>MODEL</u>	<u>BASE PRICE</u>
<b>KIA SORENTO – All Wheel Drive</b>		
Station Wagon (SUV) – LX – 4 cyl.	KTCA6, KTDA6	\$25,350
Station Wagon (SUV) – LX – 6 cyl.	KTDA2	27,400
Station Wagon (SUV) – EX – 4 cyl.	KUCA6, KUDA6	28,650
Station Wagon (SUV) – EX – 6 cyl.	KUDA2	29,650
Station Wagon (SUV) – SX – 6 cyl.	KWDA2	33,400
<b>KIA SOUL</b>		
Station Wagon (SUV) – Base – 6 Speed Transmission	JT2A5	14,400
Station Wagon (SUV) – Base – Automatic Transmission	JT2A5	16,200
Station Wagon (SUV) – + – 6 Speed Transmission	JT2A6	16,700
Station Wagon (SUV) – + – Automatic Transmission	JT2A6	17,700
Station Wagon (SUV) – ! – Automatic Transmission	JT2A6	19,900
<b>KIA SPORTAGE – 4 x 2</b>		
Station Wagon (SUV) – Base – 6 Speed Transmission	PB3A2	19,000
Station Wagon (SUV) – LX – Automatic Transmission	PB3A2	21,200
Station Wagon (SUV) – EX – Automatic Transmission	PC3A2	24,200
Station Wagon (SUV) – SX – Automatic Transmission	PC3A6	26,900
<b>KIA SPORTAGE – All Wheel Drive</b>		
Station Wagon (SUV) – LX – Automatic Transmission	PBCA2	22,700
Station Wagon (SUV) – EX – Automatic Transmission	PCCA2	25,700
Station Wagon (SUV) – SX – Automatic Transmission	PCCA6	28,400

## 2013 LAND ROVER

Sample VIN: SALFR2BN7DH000000

Model: FR2B

<u>BODY TYPE</u>	<u>MODEL</u>	<u>BASE PRICE</u>
LAND ROVER LR2		
Station Wagon (SUV)	FP2B	\$36,400
Station Wagon (SUV) – HSE	FR2B	36,400
Station Wagon (SUV) – HSE LUX	FT2B	36,400
LAND ROVER LR4		
Station Wagon (SUV)	AB2D, AC2D	49,100
Station Wagon (SUV) – HSE	AF2D, AG2D	49,100
Station Wagon (SUV) – HSE LUX	AK2D	49,100
LAND ROVER RANGE ROVER		
Station Wagon (SUV) – Base	GR2C, GR2D	82,650
Station Wagon (SUV) – HSE	GS2C, GS2D	82,650
Station Wagon (SUV) – Supercharged	GS2E, GS2T	99,100
Station Wagon (SUV) – Supercharged Autobiography	GV2E, GV2T	99,100
LAND ROVER RANGE ROVER EVOQUE		
Station Wagon (2 Door SUV) – Pure	VN1B	44,145
Station Wagon (2 Door SUV) – Pure Plus	VP1B	44,145
Station Wagon (2 Door SUV) – Pure Premium	VR1B	44,145
Station Wagon (2 Door SUV) – Dynamic	VS1B	44,145
Station Wagon (2 Door SUV) – Dynamic Premium	VT1B	44,145
Station Wagon (2 Door SUV) – Prestige	VU1B	44,145
Station Wagon (2 Door SUV) – Prestige Premium	VV1B	44,145
Station Wagon (4 Door SUV) – Pure	VN2B	41,145
Station Wagon (4 Door SUV) – Pure Plus	VP2B	41,145
Station Wagon (4 Door SUV) – Pure Premium	VR2B	41,145
Station Wagon (4 Door SUV) – Dynamic	VS2B	41,145
Station Wagon (4 Door SUV) – Dynamic Premium	VT2B	41,145
Station Wagon (4 Door SUV) – Prestige	VU2B	41,145
Station Wagon (4 Door SUV) – Prestige Premium	VV2B	41,145
LAND ROVER RANGE ROVER SPORT		
Station Wagon (SUV) – HSE	SF2D	60,595
Station Wagon (SUV) – HSE LUX	SK2D	60,595
Station Wagon (SUV) – Supercharged	SH2E	76,195
Station Wagon (SUV) – Autobiography	SP2E	76,195



**2013 LEXUS**

Sample VIN: JT8BK1GG2D3000000

Model: BK1GG

<u>BODY TYPE</u>	<u>MODEL</u>	<u>BASE PRICE</u>
LEXUS CT200h 4 Door Hatchback	KD5BH	\$31,850
LEXUS ES 300h 4 Door Sedan	BW1GG	38,850
LEXUS ES 350 4 Door Sedan	BK1GG	36,100
LEXUS GS 350 4 Door Sedan	BE1BL	46,900
4 Door Sedan – All Wheel Drive	CE1BL	49,450
LEXUS GS 450h 4 Door Sedan	BS1BL	58,950
LEXUS GX 460 – 4 x 4 Station Wagon (SUV)	BM7FX	53,445
Station Wagon (SUV) – Premium	JM7FX	58,240
LEXUS IS 250 4 Door Sedan	BF5C2	35,065
4 Door Sedan – All Wheel Drive	CF5C2	37,525
LEXUS IS 250C Convertible	FF2C2	42,510
LEXUS IS 350 4 Door Sedan	BE5C2	40,320
4 Door Sedan – All Wheel Drive	CE5C2	42,780
LEXUS IS 350C Convertible	FE2C2	46,790
LEXUS IS F 4 Door Sedan	BP5C2	61,600
LEXUS LS 460 4 Door Sedan	BL1EF, BL5EF	71,990
4 Door Sedan – All Wheel Drive	CL1EF, CL5EF	74,935

-continued-

**2013 LEXUS (cont.)**

Sample VIN: JT8BK1GG2D3000000

Model: BK1GG

<u>BODY TYPE</u>	<u>MODEL</u>	<u>BASE PRICE</u>
LEXUS LS 460L		
4 Door Sedan	GL1EF, GL5EF	\$78,290
4 Door Sedan – All Wheel Drive	DL1EF, DL5EF	81,775
LEXUS LS 600h L Hybrid		
4 Door Sedan – All Wheel Drive	DU1EF	119,910
LEXUS LX 570		
Station Wagon (SUV) – All Wheel Drive	HY7AX	80,930
LEXUS RX 350		
Station Wagon (SUV) – 4 x 2	ZK1BA	39,310
Station Wagon (SUV) – All Wheel Drive	BK1BA	40,710
Station Wagon (SUV) – All Wheel Drive – Sport	BK1BA	47,000
LEXUS RX 450h Hybrid		
Station Wagon (SUV) – 4 x 2	ZB1BA	45,910
Station Wagon (SUV) – All Wheel Drive	BC1BA	47,310

**2013 LINCOLN**

Sample VIN: 1LNHL9DR5DH000000

Model: L9D

<u>BODY TYPE</u>	<u>MODEL</u>	<u>BASE PRICE</u>
LINCOLN MKS		
4 Door Sedan – 4 x 2	L9D	\$42,810
4 Door Sedan – All Wheel Drive	L9E	44,805
4 Door Sedan – All Wheel Drive – EcoBoost	L9F	49,800
LINCOLN MKT		
Station Wagon (SUV) – 4 x 2	J5F	45,285
Station Wagon (SUV) – All Wheel Drive	J5L	48,450
Station Wagon (SUV) – All Wheel Drive – EcoBoost	J5A	47,280
LINCOLN MKX		
Station Wagon (SUV) – 4 x 2	J6J	39,545
Station Wagon (SUV) – All Wheel Drive	J8J	41,395
LINCOLN MKZ		
4 Door Sedan – 4 x 2	L2G	35,925
4 Door Sedan – All Wheel Drive	L2J	37,815
4 Door Sedan – Hybrid	L2L	35,925
LINCOLN NAVIGATOR – 4 x 2		
Station Wagon (SUV) – Base	J2H	57,775
Station Wagon (SUV) – L	J3H	59,940
LINCOLN NAVIGATOR – 4 x 4		
Station Wagon (SUV) – Base	J2J	60,675
Station Wagon (SUV) – L	J3J	62,840

**2013 MAZDA**

Sample VIN: JM1BL1UF6D1000000

Model: BL1U

<u>BODY TYPE</u>	<u>MODEL</u>	<u>BASE PRICE</u>
<b>MAZDA MAZDA2</b>		
Station Wagon – Sport – 5 Speed Transmission	DE1K	\$14,720
Station Wagon – Sport – Automatic Transmission	DE1K	15,560
Station Wagon – Touring – 5 Speed Transmission	DE1L	16,210
Station Wagon – Touring – Automatic Transmission	DE1L	17,050
<b>MAZDA MAZDA3i</b>		
4 Door Sedan – SV – 5 Speed Transmission	BL1T	16,700
4 Door Sedan – SV – Automatic Transmission	BL1T	17,550
4 Door Sedan – Sport – 6 Speed Transmission	BL1U	18,375
4 Door Sedan – Sport – Automatic Transmission	BL1U	19,225
4 Door Sedan – Touring – 6 Speed Transmission	BL1V	19,500
4 Door Sedan – Touring – Automatic Transmission	BL1V	20,350
4 Door Sedan – Grand Touring – 6 Speed Transmission	BL1W	22,800
4 Door Sedan – Grand Touring – Automatic Transmission	BL1W	23,650
4 Door Hatchback – Touring – 6 Speed Transmission	BL1L	20,000
4 Door Hatchback – Touring – Automatic Transmission	BL1L	20,850
4 Door Hatchback – Grand Touring – 6 Speed Trans.	BL1M	23,300
4 Door Hatchback – Grand Touring – Automatic Trans.	BL1M	24,150
<b>MAZDA MAZDA3 s</b>		
4 Door Sedan – Grand Touring – 6 Speed Transmission	BL1W	24,350
4 Door Sedan – Grand Touring – Automatic Transmission	BL1W	25,150
4 Door Hatchback – Grand Touring – 6 Speed Trans.	BL1M	24,850
4 Door Hatchback – Grand Touring – Automatic Trans.	BL1M	25,650
<b>MAZDA MAZDASPEED 3</b>		
4 Door Hatchback – Touring	BL1L	24,200
<b>MAZDA MAZDA5</b>		
Station Wagon – Sport – 6 Speed Transmission	CW2B	19,940
Station Wagon – Sport – Automatic Transmission	CW2B	20,940
Station Wagon – Touring – Automatic Transmission	CW2C	22,070
Station Wagon – Grand Touring – Automatic Transmission	CW2D	24,470

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**2013 MAZDA (cont.)**

Sample VIN: JM1BL1UF6D1000000

Model: BL1U

<u>BODY TYPE</u>	<u>MODEL</u>	<u>BASE PRICE</u>
MAZDA MAZDA6 i – 4 cyl.		
4 Door Sedan – Sport – 6 Speed Transmission	HZ8B	\$20,725
4 Door Sedan – Sport – Automatic Transmission	HZ8B	21,725
4 Door Sedan – Touring – Automatic Transmission	HZ8D	23,370
4 Door Sedan – Touring Plus – Automatic Transmission	HZ8E	25,170
4 Door Sedan – Grand Touring – Automatic Transmission	HZ8C	27,750
MAZDA MAZDA6 s – 6 cyl.		
4 Door Sedan – Grand Touring – Automatic Transmission	HZ8C	29,990
MAZDA CX-5		
Station Wagon (SUV) – Sport – 4 x 2 – 6 Speed Trans.	KE2B	20,995
Station Wagon (SUV) – Sport – 4 x 2 – Automatic Trans.	KE2B	22,395
Station Wagon (SUV) – Sport – All Wheel Drive	KE4B	23,645
Station Wagon (SUV) – Touring – 4 x 2	KE2C	24,195
Station Wagon (SUV) – Touring – All Wheel Drive	KE4C	25,445
Station Wagon (SUV) – Grand Touring – 4 x 2	KE2D	27,345
Station Wagon (SUV) – Grand Touring – All Wheel Drive	KE4D	28,595
MAZDA CX-9		
Station Wagon (SUV) – Sport – 4 x 2	TB2B	29,785
Station Wagon (SUV) – Sport – All Wheel Drive	TB3B	31,375
Station Wagon (SUV) – Touring – 4 x 2	TB2C	32,230
Station Wagon (SUV) – Touring – All Wheel Drive	TB3C	33,820
Station Wagon (SUV) – Grand Touring – 4 x 2	TB2D	34,785
Station Wagon (SUV) – Grand Touring – All Wheel Drive	TB3D	36,375
MAZDA MX-5 MIATA		
Convertible – Club – 6 Speed Transmission	NC2L	26,705
Convertible – Club – Automatic Transmission	NC2L	27,305
Convertible – Sport – 5 Speed Transmission	NC2J	23,720
Convertible – Sport – Automatic Transmission	NC2J	25,980
Convertible – Grand Touring – 6 Speed Transmission	NC2N	27,350
Convertible – Grand Touring – Automatic Transmission	NC2N	28,450
MAZDA MX-5 MIATA POWER RETRACTABLE HARDTOP		
Convertible – Club – 6 Speed Transmission	NC2M	28,465
Convertible – Club – Automatic Transmission	NC2M	29,065
Convertible – Grand Touring – 6 Speed Transmission	NC2P	29,250
Convertible – Grand Touring – Automatic Transmission	NC2P	30,350

**2013 MERCEDES BENZ**

Sample VIN: WDDGF4HB1DR000000

Model: GF4H

<u>BODY TYPE</u>	<u>MODEL</u>	<u>BASE PRICE</u>
MERCEDES BENZ C63 AMG		
2 Door Coupe	GJ7H	\$62,330
2 Door Coupe – Black Series	GJ7H	105,000
4 Door Sedan	GF7H	59,800
MERCEDES BENZ C250		
2 Door Coupe	GJ4H	37,800
4 Door Sedan	GF4H	35,350
MERCEDES BENZ C300		
4 Door Sedan – 4-Matic (All Wheel Drive)	GF8B	38,950
MERCEDES BENZ C350		
2 Door Coupe	GJ5H	43,200
2 Door Coupe – 4-Matic (All Wheel Drive)	GJ8J	45,200
4 Door Sedan	GF5H	41,400
MERCEDES BENZ CL63 AMG		
2 Door Coupe	EJ7E	153,000
MERCEDES BENZ CL65 AMG		
2 Door Coupe	EJ7K	213,200
MERCEDES BENZ CL550		
2 Door Coupe – 4-Matic (All Wheel Drive)	EJ9E	115,300
MERCEDES BENZ CL600		
2 Door Coupe	EJ7G	160,300
MERCEDES BENZ CLS63 AMG		
4 Door Coupe	LJ7E	95,900
MERCEDES BENZ CLS550		
4 Door Coupe	LJ7D	72,000
4 Door Coupe – 4-Matic (All Wheel Drive)	LJ9B	74,500
MERCEDES BENZ E63 AMG		
4 Door Sedan	HF7E	89,800
Station Wagon	HH7E	92,400

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**2013 MERCEDES BENZ (cont. page 2)**Sample VIN: WDDGF4HB1DR000000  
Model: GF4H

<u>BODY TYPE</u>	<u>MODEL</u>	<u>BASE PRICE</u>
MERCEDES BENZ E350		
2 Door Coupe	KJ5K	\$51,120
2 Door Coupe – 4-Matic (All Wheel Drive)	KJ8J	53,620
4 Door Sedan	HF5K	51,000
4 Door Sedan – BlueTEC – diesel	HF2E	52,200
4 Door Sedan – 4-Matic (All Wheel Drive)	HF8J	53,500
Station Wagon – 4-Matic (All Wheel Drive)	HH8J	57,700
Convertible	KK5K	59,070
MERCEDES BENZ E550		
2 Door Coupe	KJ7D	57,960
4 Door Sedan – 4-Matic (All Wheel Drive)	HF9B	60,400
Convertible	KK7D	66,220
MERCEDES BENZ E400		
4 Door Sedan – Hybrid	HF9F	55,800
MERCEDES BENZ G63 AMG		
Station Wagon (SUV)	YC7D	134,300
MERCEDES BENZ G550		
Station Wagon (SUV)	YC3H	113,000
MERCEDES BENZ GL63 AMG		
Station Wagon (SUV)	DF7E	116,925
MERCEDES BENZ GL350		
Station Wagon (SUV) – 4-Matic – BlueTEC – diesel	DF2E	62,400
MERCEDES BENZ GL450		
Station Wagon (SUV) – 4-Matic (All Wheel Drive)	DF7C	63,900
MERCEDES BENZ GL550		
Station Wagon (SUV) – 4-Matic (All Wheel Drive)	DF7D	86,900
MERCEDES BENZ GLK350		
Station Wagon (SUV)	GG5H	37,090
Station Wagon (SUV) – 4-Matic (All Wheel Drive)	GG8J	39,090
Station Wagon (SUV) – 4-Matic – BlueTEC	GG0E	38,590

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**2013 MERCEDES BENZ (cont. page 3)**Sample VIN: WDDGF4HB1DR000000  
Model: GF4H

<u>BODY TYPE</u>	<u>MODEL</u>	<u>BASE PRICE</u>
MERCEDES BENZ ML63 AMG Station Wagon (SUV) – 4-Matic (All Wheel Drive)	DA7E	\$96,100
MERCEDES BENZ ML350 Station Wagon (SUV)	DA5J	47,270
Station Wagon (SUV) – 4-Matic (All Wheel Drive)	DA5H	49,770
Station Wagon (SUV) – 4-Matic – BlueTEC – diesel	DA2E	51,270
MERCEDES BENZ ML550 Station Wagon (SUV) – 4-Matic (All Wheel Drive)	DA7D	58,800
MERCEDES BENZ S63 AMG 4 Door Sedan	NG7E	140,000
MERCEDES BENZ S65 AMG 4 Door Sedan	NG7K	212,000
MERCEDES BENZ S350 4 Door Sedan – 4-Matic (AWD) – BlueTEC – diesel	NG8D	93,000
MERCEDES BENZ S400 Hybrid 4 Door Sedan	NG9F	92,350
MERCEDES BENZ S550 4 Door Sedan	NG7D	95,000
4 Door Sedan – 4-Matic (All Wheel Drive)	NG9E	98,000
MERCEDES BENZ S600 Bi-Turbo 4 Door Sedan	NG7G	160,300
MERCEDES BENZ SL63 AMG Convertible	JK7E	145,800
MERCEDES BENZ SL65 AMG Convertible	JK7K	212,240
MERCEDES BENZ SL550 Convertible	JK7D	105,500
MERCEDES BENZ SLK55 AMG Convertible	PK7F	67,990

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**2013 MERCEDES BENZ (cont. page 4)**

Sample VIN: WDDGF4HB1DR000000  
Model: GF4H

<u>BODY TYPE</u>	<u>MODEL</u>	<u>BASE PRICE</u>
MERCEDES BENZ SLK250		
Convertible – 6 Speed Transmission	PK4H	\$42,900
Convertible – Automatic Transmission	PK4H	44,410
MERCEDES BENZ SLK350		
Convertible	PK5H	55,400
MERCEDES BENZ SLS AMG		
2 Door Coupe	RJ7H	TBD
2 Door Coupe – GT	RJ7J	199,500
Convertible – GT	RK7J	206,000

**2013 MINI**

Sample VIN: WMWSX1C58DT000000

Model: SX1

<u>BODY TYPE</u>	<u>MODEL</u>	<u>BASE PRICE</u>
MINI COOPER		
2 Door Coupe	SX1	\$21,450
2 Door Coupe – S	SX3	24,750
2 Door Coupe – John Cooper Works	SX9	31,350
Convertible	ZN3	25,150
Convertible – S	ZP3	28,150
Convertible – John Cooper Works	MR9	35,300
Roadster	SY1	25,550
Roadster – S	SY3	28,550
Roadster – John Cooper Works	SY9	35,700
Station Wagon (2 Door)	SU3	19,700
Station Wagon (2 Door) – S	SV3	23,300
Station Wagon (2 Door) – John Cooper Works	SU9	30,100
Station Wagon (2 Door) – Clubman	ZF3	21,400
Station Wagon (2 Door) – Clubman S	ZG3	25,100
Station Wagon (2 Door) – Clubman Clubvan	N/A	25,395
Station Wagon (2 Door) – Clubman – John Cooper Works	MH9	32,300
Station Wagon (2 Door) – Paceman	SS1	23,200
Station Wagon (2 Door) – Paceman S	SS5	26,800
Station Wagon (2 Door) – Paceman S – All Wheel Drive	SS7	28,500
Station Wagon (2 Door) – Paceman – John Cooper Works – All Wheel Drive	SS9	35,500
Station Wagon (4 Door) – Countryman	ZB3	22,000
Station Wagon (4 Door) – Countryman S	ZC3	25,600
Station Wagon (4 Door) – Countryman S – All Wheel Drive	ZC5	27,300
Station Wagon (4 Door) – Countryman – John Cooper Works – All Wheel Drive	XD1	34,850

**2013 MITSUBISHI**

Sample VIN: 4A31U2FU1DE000000

Model: U2F

<u>BODY TYPE</u>	<u>MODEL</u>	<u>BASE PRICE</u>
<b>MITSUBISHI LANCER</b>		
4 Door Sedan/DE – 5 Speed Transmission	U1F	\$15,995
4 Door Sedan/ES – 5 Speed Transmission	U2F	17,095
4 Door Sedan/ES – Automatic Transmission	U2F	17,995
4 Door Sedan/GT – 5 Speed Transmission	U8F	19,995
4 Door Sedan/GT – Automatic Transmission	U8F	20,995
4 Door Sedan/SE – Automatic Trans. – All Wheel Control	V2F	20,295
4 Door Sedan/Ralliart – All Wheel Drive – Turbo	V6F	28,095
<b>MITSUBISHI LANCER EVOLUTION</b>		
4 Door Sedan/GSR – 5 Speed Transmission	W8F	34,695
4 Door Sedan/MR – Automatic Transmission	W5F	37,895
<b>MITSUBISHI LANCER SPORTBACK</b>		
4 Door Hatchback/ES – Automatic Transmission	X2H	18,495
4 Door Hatchback/GT – Automatic Transmission	X8H	21,495
<b>MITSUBISHI OUTLANDER ES</b>		
Station Wagon (SUV) – 4 cyl. – 4 x 2	S2A	22,695
<b>MITSUBISHI OUTLANDER GT</b>		
Station Wagon (SUV) – 6 cyl. – 4 x 2	S4A	26,595
Station Wagon (SUV) – 6 cyl. – All Wheel Control	T5A	28,595
<b>MITSUBISHI OUTLANDER SE</b>		
Station Wagon (SUV) – 4 cyl. – 4 x 2	S3A	23,995
Station Wagon (SUV) – 4 cyl. – All Wheel Control	T3A	25,495
<b>MITSUBISHI OUTLANDER SPORT ES</b>		
Station Wagon (SUV) – 4 x 2 – 5 Speed Transmission	P3A	19,170
Station Wagon (SUV) – 4 x 2 – Automatic Transmission	P3A	20,370
Station Wagon (SUV) – All wheel Control	R3A	21,770
<b>MITSUBISHI OUTLANDER SPORT SE</b>		
Station Wagon (SUV) – 4 x 2	P4A	22,295
Station Wagon (SUV) – All Wheel Control	R4A	23,695

**2013 NISSAN**

Sample VIN: 1N4AL3AP6DC000000

Model: L3AP

<u>BODY TYPE</u>	<u>MODEL</u>	<u>BASE PRICE</u>
<b>NISSAN 370Z</b>		
2 Door Coupe – Base – 6 Speed Transmission	Z4EH	\$33,120
2 Door Coupe – Base – Automatic Transmission	Z4EH	34,420
2 Door Coupe – Touring – 6 Speed Transmission	Z4EH	37,820
2 Door Coupe – Touring – Automatic Transmission	Z4EH	39,120
2 Door Coupe – NISMO – 6 Speed Transmission	Z4EH	43,020
Convertible – Base – Automatic Transmission	Z4FH	41,470
Convertible – Touring – 6 Speed Transmission	Z4FH	44,170
Convertible – Touring – Automatic Transmission	Z4FH	45,470
<b>NISSAN ALTIMA</b>		
4 Door Sedan – 4 cyl.	L3AP	21,500
<b>NISSAN ALTIMA S</b>		
2 Door Coupe – 4 cyl.	L3EP	24,980
4 Door Sedan – 4 cyl.	L3AP	24,100
4 Door Sedan – 6 cyl.	L3AP	25,360
<b>NISSAN ALTIMA SL</b>		
4 Door Sedan – 4 cyl.	L3AP	28,050
4 Door Sedan – 6 cyl.	L3AP	30,080
<b>NISSAN ALTIMA SV</b>		
4 Door Sedan – 4 cyl.	L3AP	25,360
4 Door Sedan – 6 cyl.	L3AP	27,780
<b>NISSAN ARMADA PLATINUM</b>		
Station Wagon (SUV) – 4 x 2	A0ND	53,280
Station Wagon (SUV) – All Wheel Drive	A0NC	56,180
<b>NISSAN ARMADA SL</b>		
Station Wagon (SUV) – 4 x 2	A0ND	46,000
Station Wagon (SUV) – All Wheel Drive	A0NC	48,900
<b>NISSAN ARMADA SV</b>		
Station Wagon (SUV) – 4 x 2	A0ND	40,710
Station Wagon (SUV) – All Wheel Drive	A0NC	46,210

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**2013 NISSAN (cont. page 2)**

Sample VIN: 1N4AL3AP6DC000000

Model: L3AP

<u>BODY TYPE</u>	<u>MODEL</u>	<u>BASE PRICE</u>
<b>NISSAN CUBE</b>		
Station Wagon – S – 6 Speed Transmission	Z2KR	\$17,760
Station Wagon – S – Automatic Transmission	Z2KR	17,760
Station Wagon – SL – Automatic Transmission	Z2KR	18,860
<b>NISSAN GT-R</b>		
2 Door Coupe – Premium	R5EF	96,820
2 Door Coupe – Black Edition	R5EF	106,320
<b>NISSAN JUKE S</b>		
Station Wagon/Automatic Transmission – 4 x 2	F5MR	19,990
Station Wagon/Automatic Transmission – All Wheel Drive	F5MV	21,650
<b>NISSAN JUKE SL</b>		
Station Wagon/6 Speed Transmission – 4 x 2	F5MR	24,000
Station Wagon/Automatic Transmission – 4 x 2	F5MR	25,000
Station Wagon/Automatic Transmission – All Wheel Drive	F5MV	26,650
<b>NISSAN JUKE SV</b>		
Station Wagon/6 Speed Transmission – 4 x 2	F5MR	21,610
Station Wagon/Automatic Transmission – 4 x 2	F5MR	22,110
Station Wagon/Automatic Transmission – All Wheel Drive	F5MV	23,760
<b>NISSAN LEAF</b>		
Station Wagon – S	Z0CP	28,800
Station Wagon – SV	Z0CP	31,820
Station Wagon – SL	Z0CP	34,840
<b>NISSAN MAXIMA</b>		
4 Door Sedan – S	A5AP	32,780
4 Door Sedan – SV	A5AP	35,080
<b>NISSAN MURANO LE</b>		
Station Wagon (SUV) – 4 x 2	Z1MU	37,880
Station Wagon (SUV) – All Wheel Drive	Z1MW	39,480
<b>NISSAN MURANO S</b>		
Station Wagon (SUV) – 4 x 2	Z1MU	28,440
Station Wagon (SUV) – All Wheel Drive	Z1MW	30,230

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**2013 NISSAN (cont. page 3)**

Sample VIN: 1N4AL3AP6DC000000

Model: L3AP

<u>BODY TYPE</u>	<u>MODEL</u>	<u>BASE PRICE</u>
NISSAN MURANO SL		
Station Wagon (SUV) – 4 x 2	Z1MU	\$35,390
Station Wagon (SUV) – All Wheel Drive	Z1MW	36,990
NISSAN MURANO SV		
Station Wagon (SUV) – 4 x 2	Z1MU	31,530
Station Wagon (SUV) – All Wheel Drive	Z1MW	33,130
NISSAN MURANO CROSS CABRIOLET		
Convertible	Z1FY	44,540
NISSAN NVP 3500 PASSENGER VAN		
Station Wagon – S – V6	F0AA	31,990
Station Wagon – S – V8	F0AA	32,890
Station Wagon – SV – V6	F0AA	34,190
Station Wagon – SV – V8	F0AA	35,090
Station Wagon – SL – V8	F0AA	37,690
NISSAN PATHFINDER PLATINUM		
Station Wagon (SUV) – 4 x 2	R2MN	39,170
Station Wagon (SUV) – All Wheel Drive	R2MM	40,770
NISSAN PATHFINDER S		
Station Wagon (SUV) – 4 x 2	R2MN	28,270
Station Wagon (SUV) – All Wheel Drive	R2MM	29,870
NISSAN PATHFINDER SL		
Station Wagon (SUV) – 4 x 2	R2MN	34,470
Station Wagon (SUV) – All Wheel Drive	R2MM	36,070
NISSAN PATHFINDER SV		
Station Wagon (SUV) – 4 x 2	R2MN	31,530
Station Wagon (SUV) – All Wheel Drive	R2MM	33,130
NISSAN QUEST		
Passenger Van – S	E2KP	25,990
Passenger Van – SV	E2KP	29,740
Passenger Van – SL	E2KP	33,520
Passenger Van – LE	E2KP	42,640

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**2013 NISSAN (cont. page 4)**

Sample VIN: 1N4AL3AP6DC000000

Model: L3AP

<u>BODY TYPE</u>	<u>MODEL</u>	<u>BASE PRICE</u>
NISSAN ROGUE S		
Station Wagon (SUV) – 4 x 2	S5MT	\$22,310
Station Wagon (SUV) – All Wheel Drive	S5MV	23,610
NISSAN ROGUE SV		
Station Wagon (SUV) – 4 x 2	S5MT	24,750
Station Wagon (SUV) – All Wheel Drive	S5MV	26,050
NISSAN SENTRA S		
4 Door Sedan/6 Speed Transmission	B7AP	15,990
4 Door Sedan/Automatic Transmission	B7AP	17,260
4 Door Sedan/Automatic Transmission – FE+	B7AP	17,660
NISSAN SENTRA SL		
4 Door Sedan/Automatic Transmission	B7AP	19,760
NISSAN SENTRA SR		
4 Door Sedan/Automatic Transmission	B7AP	18,870
NISSAN SENTRA SV		
4 Door Sedan/Automatic Transmission	B7AP	17,970
4 Door Sedan/Automatic Transmission – FE+	B7AP	18,370
NISSAN VERSA		
4 Door Sedan – S – 5 Speed Transmission	N7AP	11,990
4 Door Sedan – S – Automatic Transmission	N7AP	12,990
4 Door Sedan – Plus – Automatic Transmission	N7AP	13,690
4 Door Sedan – SV – Automatic Transmission	N7AP	14,990
4 Door Sedan – SL – Automatic Transmission	N7AP	16,590
NISSAN XTERRA PRO-4X – All Wheel Drive		
Station Wagon (SUV) – 6 Speed Transmission	N0NW	29,440
Station Wagon (SUV) – Automatic Transmission	N0NW	30,490
NISSAN XTERRA S		
Station Wagon (SUV) – 4 x 2 – Automatic Transmission	N0NU	24,850
Station Wagon (SUV) – 4 x 4 – 6 Speed Transmission	N0NW	25,850
Station Wagon (SUV) – 4 x 4 – Automatic Transmission	N0NW	26,900
NISSAN XTERRA X		
Station Wagon (SUV) – 4 x 2 – Automatic Transmission	N0NU	22,940
Station Wagon (SUV) – 4 x 4 – Automatic Transmission	N0NW	24,990

**2013 SMART**

Sample VIN: WMEEJ3BA5DK000000

Model: J3B

<u>BODY TYPE</u>	<u>MODEL</u>	<u>BASE PRICE</u>
SMART FORTWO		
2 Door Coupe	J3B	\$12,490
2 Door Coupe – Electric Drive	J9A	25,000
SMART FORTWO CABRIOLET		
Convertible	K3B	17,890
Convertible – Electric Drive	K9A	28,000



## 2013 SUBARU

Sample VIN: JF2SHABC7DH000000

Model: SHAB

<u>BODY TYPE</u>	<u>MODEL</u>	<u>BASE PRICE</u>
<b>SUBARU BRZ PREMIUM</b>		
2 Door Coupe – 6 Speed Transmission	ZCAB	\$25,495
2 Door Coupe – Automatic Transmission	ZCAB	26,595
<b>SUBARU BRZ LIMITED</b>		
2 Door Coupe – 6 Speed Transmission	ZCAC	27,495
2 Door Coupe – Automatic Transmission	ZCAC	28,595
<b>SUBARU FORESTER 2.5X</b>		
Station Wagon (SUV) – 5 Speed Trans.	SHAA, SHAB, SHBA, SHBB	21,295
Station Wagon (SUV) – Automatic Trans.	SHAA, SHAB, SHBA, SHBB	22,495
<b>SUBARU FORESTER 2.5X LIMITED</b>		
Station Wagon (SUV) – Automatic Trans.	SHAE, SHAF, SHBE, SHBF	26,995
<b>SUBARU FORESTER 2.5X PREMIUM</b>		
Station Wagon (SUV) – 5 Speed Trans.	SHAC, SHAD, SHBC, SHBD	24,295
Station Wagon (SUV) – Automatic Trans.	SHAC, SHAD, SHBC, SHBD	24,795
<b>SUBARU FORESTER 2.5X TOURING</b>		
Station Wagon (SUV) – Automatic Trans.	SHAG, SHAH, SHBG, SHBH	28,395
<b>SUBARU FORESTER 2.5XT PREMIUM</b>		
Station Wagon (SUV) – Automatic Transmission	SHGA	27,295
<b>SUBARU FORESTER 2.5XT TOURING</b>		
Station Wagon (SUV) – Automatic Transmission	SHGG, SHGH	29,995
<b>SUBARU IMPREZA 2.0i</b>		
4 Door Sedan – 5 Speed Transmission	GJAA	17,895
4 Door Sedan – Automatic Transmission	GJAA	18,895
Station Wagon – 5 Speed Transmission	GPAA	18,395
Station Wagon – Automatic Transmission	GPAA	19,395
<b>SUBARU IMPREZA 2.0i PREMIUM</b>		
4 Door Sedan – 5 Speed Transmission	GJA(B through F)	19,795
4 Door Sedan – Automatic Transmission	GJA(B through F)	20,295
Station Wagon – 5 Speed Transmission	GPA(B through F)	20,295
Station Wagon – Automatic Transmission	GPA(B through F)	20,795

-continued-

**2013 SUBARU (cont. page 2)**

Sample VIN: JF2SHABC7DH000000

Model: SHAB

<u>BODY TYPE</u>	<u>MODEL</u>	<u>BASE PRICE</u>
SUBARU IMPREZA 2.0i LIMITED		
4 Door Sedan – Automatic Transmission	GJA(G through K)	\$21,995
Station Wagon – Automatic Transmission	GPA(G through K)	22,495
SUBARU IMPREZA 2.0i SPORT PREMIUM		
Station Wagon – 5 Speed Transmission	GPA(L through P)	20,795
Station Wagon – Automatic Transmission	GPA(L through P)	21,795
SUBARU IMPREZA 2.0i SPORT LIMITED		
Station Wagon – Automatic Transmission	GPA(R through U)	22,995
SUBARU IMPREZA WRX		
4 Door Sedan – 5 Speed Transmission	GV7E	25,795
Station Wagon – 5 Speed Transmission	GR7E	25,795
SUBARU IMPREZA WRX LIMITED		
4 Door Sedan – 5 Speed Transmission	GV7F	29,295
Station Wagon – 5 Speed Transmission	GR7E	29,295
SUBARU IMPREZA WRX PREMIUM		
4 Door Sedan – 5 Speed Transmission	GV7F	28,295
Station Wagon – 5 Speed Transmission	GR7E	28,295
SUBARU IMPREZA WRX STi		
4 Door Sedan – 6 Speed Transmission	GV8J	34,295
Station Wagon – 6 Speed Transmission	GR8H	36,295
SUBARU IMPREZA WRX STi LIMITED		
4 Door Sedan – 6 Speed Transmission	GV8J	37,645
SUBARU LEGACY 2.5i		
4 Door Sedan – 6 Speed Transmission	BMAA, BMBA, BMCA	20,295
4 Door Sedan – Automatic Transmission	BMAA, BMBA, BMCA	21,295
SUBARU LEGACY 2.5i PREMIUM		
4 Door Sedan – Automatic Transmission	BMA(B through H), BMB(B through H), or BMC(B through H)	22,495
SUBARU LEGACY 2.5i SPORT		
4 Door Sedan – Automatic Transmission	BMBG	24,495

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**2013 SUBARU (cont. page 3)**

Sample VIN: JF2SHABC7DH000000

Model: SHAB

<u>BODY TYPE</u>	<u>MODEL</u>	<u>BASE PRICE</u>
SUBARU LEGACY 2.5i LIMITED 4 Door Sedan – Automatic Transmission	BMA(J through P), BMB(J through P), or BMC(J through P)	\$25,895
SUBARU LEGACY 3.6R 4 Door Sedan	BMDA, BMEA	25,395
4 Door Sedan – Limited	BMD(J through P) or BME(J through P)	28,895
SUBARU OUTBACK 2.5i Station Wagon – 6 Speed Transmission	BRBA, BRCA	23,495
Station Wagon – Automatic Transmission	BRBA, BRCA	24,495
SUBARU OUTBACK 2.5i PREMIUM Station Wagon – 6 Speed Transmission	BRB(B through H) BRC(B through H)	24,995
Station Wagon – Automatic Transmission	BRB(B through H) BRC(B through H)	25,995
SUBARU OUTBACK 2.5i LIMITED Station Wagon – Automatic Transmission	BRB(J through S) BRC(J through S)	29,095
SUBARU OUTBACK 3.6R Station Wagon	BRDA, BREA	28,495
Station Wagon – Limited	BRD(J through S) or BRE(J through S)	32,095
SUBARU TRIBECA 3.6R Station Wagon – Limited	WX9(F through K)	32,595
SUBARU XV CROSSTREK Station Wagon – Premium – 5 Speed Transmission	GPAC, GPAV	21,995
Station Wagon – Premium – Automatic Transmission	GPAC, GPAV	22,995
Station Wagon – Limited – Automatic Transmission	GPAG, GPAK	24,495

**2013 SUZUKI**

Sample VIN: JS2RE9A16D6000000

Model: RE9A1

<u>BODY TYPE</u>	<u>MODEL</u>	<u>BASE PRICE</u>
SUZUKI GRAND VITARA Station Wagon – 5 Speed Transmission	TE0D5	\$19,949
SUZUKI GRAND VITARA LIMITED Station Wagon – 4 x 2	TE0D7	24,449
Station Wagon – 4 x 4	TD0D7	25,949
SUZUKI GRAND VITARA PREMIUM Station Wagon – Automatic Transmission – 4 x 2	TE0D6	22,349
Station Wagon – Automatic Transmission – 4 x 4	TD0D6	23,799
SUZUKI KIZASHI 4 Door Sedan – 6 Speed Transmission	RE9A1	19,999
4 Door Sedan – Automatic Transmission – SE	RE9A3	21,749
4 Door Sedan – Automatic Transmission – Sport GTS	RE9A6	25,799
SUZUKI KIZASHI – All Wheel Drive 4 Door Sedan – Automatic Transmission – SE	RF9A3	23,249
4 Door Sedan – Automatic Transmission – Sport GTS	RF9A6	27,199
4 Door Sedan – Automatic Transmission – Sport SLS	RF9A8	28,999
SUZUKI SX4 4 Door Sedan – 6 Speed Transmission – LE	YC5A3	15,845
4 Door Sedan – Automatic Transmission – LE Popular	YC5A3	17,849
4 Door Sedan – Automatic Transmission – SE Sport	YC5A5	18,799
SUZUKI SX4 CROSSOVER – All Wheel Drive Station Wagon – 6 Speed Transmission	YB5A3	16,999
Station Wagon – 6 Speed Transmission – Technology	YB5A4	19,349
Station Wagon – Automatic Transmission – Premium	YB5A3	19,175
Station Wagon – Automatic Transmission – Technology	YB5A4	20,449
SUZUKI SX4 SPORTBACK Station Wagon – Automatic Transmission	YA5A5	18,349

**2013 TOYOTA**

Sample VIN: 1T2BF1FK4DD6000000

Model: BF1FK

<u>BODY TYPE</u>	<u>MODEL</u>	<u>BASE PRICE</u>
TOYOTA AVALON		
4 Door Sedan	BK1EB	\$30,990
4 Door Sedan – Premium	BK1EB	33,195
4 Door Sedan – Touring	BK1EB	35,500
4 Door Sedan – Limited	BK1EB	39,650
TOYOTA AVALON HYBRID		
4 Door Sedan – Premium	BD1EB	35,555
4 Door Sedan – Touring	BD1EB	37,250
4 Door Sedan – Limited	BD1EB	41,400
TOYOTA CAMRY		
4 Door Sedan/Automatic Transmission – 4 cyl.	BF1FK	22,235
TOYOTA CAMRY HYBRID		
4 Door Sedan – LE	BD1FK	26,140
4 Door Sedan – XLE	BD1FK	27,670
TOYOTA CAMRY LE		
4 Door Sedan/Automatic Transmission – 4 cyl.	BF1FK	22,680
TOYOTA CAMRY SE		
4 Door Sedan/Automatic Transmission – 4 cyl.	BF1FK	23,400
4 Door Sedan/Automatic Transmission – 6 cyl.	BK1FK	27,260
TOYOTA CAMRY XLE		
4 Door Sedan/Automatic Transmission – 4 cyl.	BF1FK	24,855
4 Door Sedan/Automatic Transmission – 6 cyl.	BK1FK	30,465
TOYOTA COROLLA		
4 Door Sedan/5 Speed Transmission	BU4EE	16,230
4 Door Sedan/Automatic Transmission	BU4EE	17,060
TOYOTA COROLLA LE		
4 Door Sedan	BU4EE	18,180
TOYOTA COROLLA S		
4 Door Sedan/5 Speed Transmission	BU4EE	18,230
4 Door Sedan/Automatic Transmission	BU4EE	19,060

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**2013 TOYOTA (cont. page 2)**

Sample VIN: 1T2BF1FK4D6000000

Model: BF1FK

<u>BODY TYPE</u>	<u>MODEL</u>	<u>BASE PRICE</u>
TOYOTA FJ CRUISER – 4 x 2 Station Wagon (SUV)	ZU4BF	\$27,030
TOYOTA FJ CRUISER – 4 x 4 Station Wagon (SUV)/6 Speed Transmission	BU4BF	28,210
Station Wagon (SUV)/Automatic Transmission	BU4BF	28,620
TOYOTA HIGHLANDER – 4 x 2 Station Wagon (SUV) – 4 cyl.	ZA3EH	29,020
Station Wagon (SUV) – 6 cyl.	ZK3EH	30,395
Station Wagon (SUV) – 4 cyl. – Plus	ZA3EH	30,475
Station Wagon (SUV) – 6 cyl. – Plus	ZK3EH	31,850
Station Wagon (SUV) – 6 cyl. – SE	ZK3EH	34,560
Station Wagon (SUV) – 6 cyl. – Limited	YK3EH	37,950
TOYOTA HIGHLANDER – 4 x 4 Station Wagon (SUV) – 6 cyl.	BK3EH	31,845
Station Wagon (SUV) – 6 cyl. – Plus	BK3EH	33,300
Station Wagon (SUV) – 6 cyl. – SE	BK3EH	36,010
Station Wagon (SUV) – 6 cyl. – Limited	DK3EH	39,400
TOYOTA HIGHLANDER HYBRID – 4 x 4 Station Wagon (SUV)	BC3EH	40,170
Station Wagon (SUV) – Limited with 3rd row seat	DC3EH	46,370
TOYOTA LAND CRUISER – 4 x 4 Station Wagon (SUV) – 8 cyl.	HY7AJ	78,555
TOYOTA MATRIX Station Wagon/5 Speed Transmission	KU4EE	19,275
Station Wagon/Automatic Transmission	KU4EE	20,115
TOYOTA MATRIX S Station Wagon/5 Speed Transmission	KE4EE	20,265
Station Wagon/Automatic Transmission	KE4EE	21,455
Station Wagon/Automatic Transmission – 4 x 4	LE4EE	22,415

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**2013 TOYOTA (cont. page 3)**

Sample VIN: 1T2BF1FK4D6000000

Model: BF1FK

<u>BODY TYPE</u>	<u>MODEL</u>	<u>BASE PRICE</u>
TOYOTA PRIUS		
4 Door Sedan – I	KN3DU	\$23,215
4 Door Sedan – II	KN3DU	24,200
4 Door Sedan – III – Navigation	KN3DU	25,765
4 Door Sedan – IV – Navigation with Leather	KN3DU	28,435
4 Door Sedan – V – Advanced Technology Package	KN3DU	30,005
4 Door Sedan – Persona Series SE	KN3DU	27,130
TOYOTA PRIUS c		
4 Door Hatchback	KDTB3	19,080
4 Door Hatchback	KDTB3	20,030
4 Door Hatchback	KDTB3	21,765
4 Door Hatchback	KDTB3	23,360
TOYOTA PRIUS PLUG IN		
4 Door Hatchback	KN3DP	32,000
4 Door Hatchback	KN3DP	39,525
TOYOTA PRIUS v		
4 Door Sedan – II	ZN3EU	26,650
4 Door Sedan – III – Navigation	ZN3EU	27,415
4 Door Sedan – V – Advanced Technology Package	ZN3EU	30,295
TOYOTA 4 RUNNER – 4 x 2		
Station Wagon (SUV) – Limited	ZU5JR	38,995
Station Wagon (SUV) – SR5	ZU5JR	31,490
TOYOTA 4 RUNNER – 4 x 4		
Station Wagon (SUV) – Limited	BU5JR	41,030
Station Wagon (SUV) – SR5	BU5JR	33,365
Station Wagon (SUV) – Trail	BU5JR	37,155
TOYOTA SCION FR-S		
2 Door Coupe – 6 Speed Transmission	ZNAA1	24,500
2 Door Coupe – Automatic Transmission	ZNAA1	25,600
TOYOTA SCION iQ		
2 Door Hatchback	JJXB0	15,265

**2013 VOLKSWAGEN**

Sample VIN: WVWAA7AJ8DW000000

Model: AA7A

<u>BODY TYPE</u>	<u>MODEL</u>	<u>BASE PRICE</u>
<b>VOLKSWAGEN BEETLE</b>		
2 Door Sedan – 5 Speed Transmission	HP7A, HX7A	\$19,795
2 Door Sedan – 6 Speed Trans. – Turbo – 200 hp	467A, 4A7A	23,395
2 Door Sedan – 6 Speed Trans. – Turbo – 210 hp	4S7A, 4T7A	24,370
2 Door Sedan – Automatic Transmission	JP7A, JX7A	20,895
2 Door Sedan – Automatic Trans. – Turbo – 200 hp	V67A, VA7A	24,495
2 Door Sedan – Automatic Trans. – Turbo – 210 hp	VS7A, VT7A	25,470
Convertible – Automatic Transmission	5P7A, 5X7A	24,995
Convertible – 6 Speed Transmission – Turbo – 200 hp	867A, 8A7A	27,795
Convertible – 6 Speed Transmission – Turbo – 210 hp	8S7A, 8T7A	28,470
Convertible – Automatic Trans. – Turbo – 200 hp	767A, 7A7A	28,895
Convertible – Automatic Trans. – Turbo – 210 hp	7S7A, 7T7A	29,570
<b>VOLKSWAGEN BEETLE TDI</b>		
2 Door Sedan – 6 Speed Transmission	RL7A	23,295
2 Door Sedan – Automatic Transmission	JL7A	24,395
Convertible – 6 Speed Transmission	6L7A	27,895
Convertible – Automatic Transmission	5L7A	28,995
<b>VOLKSWAGEN CC</b>		
4 Door Sedan – 6 Speed Transmission – Sport	AN7A, AP7A	30,250
4 Door Sedan – Automatic Transmission – Sport	BN7A, BP7A	31,350
4 Door Sedan – Automatic Trans. – Luxury – 4 cyl.	RN7A, RP7A	35,355
4 Door Sedan – Automatic Trans. – Luxury – 6 cyl.	HU7A	37,730
4 Door Sedan – Automatic Trans. – Executive 4Motion	GU7A	41,420
<b>VOLKSWAGEN EOS</b>		
Convertible – Komfort	BW8A	34,350
Convertible – Sport	BW8A	36,500
Convertible – Luxury	FW8A	39,200
Convertible – Executive	FW8A	40,945
<b>VOLKSWAGEN GOLF</b>		
2 Door Sedan – 5 Speed Transmission	AA7A, AB7A	17,995
2 Door Sedan – Automatic Transmission	BA7A, BB7A	19,095
4 Door Sedan – Automatic Transmission	DA7A, DB7A	20,830
<b>VOLKSWAGEN GOLF R</b>		
2 Door Sedan	RF7A	33,990
2 Door Sedan with Sunroof and Navigation System	RF7A	35,490
4 Door Sedan	PF7A	34,590
4 Door Sedan with Sunroof and Navigation System	PF7A	36,090



**2013 VOLKSWAGEN (cont. page 2)**Sample VIN: WVWAA7AJ8DW000000

Model: AA7A

<u>BODY TYPE</u>	<u>MODEL</u>	<u>BASE PRICE</u>
<b>VOLKSWAGEN GOLF TDI</b>		
2 Door Sedan – 6 Speed Transmission	MM7A	\$24,235
2 Door Sedan – Automatic Transmission	BM7A	25,335
4 Door Sedan – 6 Speed Transmission	NM7A	24,935
4 Door Sedan – Automatic Transmission	DM7A	26,035
<b>VOLKSWAGEN GTI</b>		
2 Door Coupe – 6 Speed Transmission	ED7A, EV7A	23,995
2 Door Coupe – Automatic Transmission	FD7A, FV7A	25,095
4 Door Sedan – 6 Speed Transmission	GD7A, GV7A	24,595
4 Door Sedan – Automatic Transmission	HD7A, HV7A	25,695
<b>VOLKSWAGEN JETTA</b>		
4 Door Sedan – 5 Speed Transmission	1K7A	15,545
4 Door Sedan – 5 Speed Transmission – S	1K7A	16,675
4 Door Sedan – 5 Speed Transmission – SE	BP7A, BX7A	18,995
4 Door Sedan – 5 Speed Transmission – SEL	GP7A, GX7A	22,895
4 Door Sedan – Automatic Transmission	2K7A	16,645
4 Door Sedan – Automatic Transmission – S	2K7A	17,775
4 Door Sedan – Automatic Transmission – SE	DP7A, DX7A	20,095
4 Door Sedan – Automatic Transmission – SEL	LP7A, LX7A	23,995
<b>VOLKSWAGEN JETTA GLI</b>		
4 Door Sedan – 6 Speed Transmission – 200 hp	567A, 5A7A	23,945
4 Door Sedan – 6 Speed Transmission – 210 hp	5S7A, 5T7A	24,170
4 Door Sedan – Automatic Transmission – 200 hp	467A, 4A7A	25,045
4 Door Sedan – Automatic Transmission – 210 hp	4S7A, 4T7A	25,270
<b>VOLKSWAGEN JETTA HYBRID</b>		
4 Door Sedan – Base	637A	24,995
4 Door Sedan – SE	637A	26,990
4 Door Sedan – SEL	637A	29,325
4 Door Sedan – SEL Premium	637A	31,160
<b>VOLKSWAGEN JETTA SPORTWAGEN</b>		
Station Wagon – 5 Speed Transmission – S	KP7A*, KX7A*	20,395
Station Wagon – Automatic Transmission – S	PP7A*, PX7A*	21,495
Station Wagon – Automatic Transmission – SE	PP7A*, PX7A*	24,210

\* When equipped with optional rear side airbags 6th VIN character changes from '7' to '8'.

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**2013 VOLKSWAGEN (cont. page 3)**

Sample VIN: WVWAA7AJ8DW000000

Model: AA7A

<u>BODY TYPE</u>	<u>MODEL</u>	<u>BASE PRICE</u>
VOLKSWAGEN JETTA SPORTWAGEN TDI		
Station Wagon – 6 Speed Transmission	ML7A, ML8A	\$25,540
Station Wagon – Automatic Transmission	PL7A, PL8A	26,640
VOLKSWAGEN JETTA TDI		
4 Door Sedan – 6 Speed Transmission	3L7A	22,990
4 Door Sedan – Automatic Transmission	LL7A	24,090
VOLKSWAGEN PASSAT S		
4 Door Sedan	AH7A, AP7A	20,845
4 Door Sedan with Appearance Package	AH7A, AP7A	22,945
VOLKSWAGEN PASSAT SE		
4 Door Sedan – 5 Speed Transmission – 5 cyl.	BH7A, BP7A	23,945
4 Door Sedan – Automatic Transmission – 5 cyl.	BH7A, BP7A	25,045
4 Door Sedan – Automatic Transmission – 6 cyl.	BM7A	29,235
VOLKSWAGEN PASSAT SEL		
4 Door Sedan – 5 cyl.	CH7A, CP7A	28,925
4 Door Sedan – 6 cyl.	CM7A	33,525
VOLKSWAGEN PASSAT TDI SE		
4 Door Sedan – 6 Speed Transmission	BN7A	26,225
4 Door Sedan – Automatic Transmission with sunroof	BN7A	28,225
VOLKSWAGEN PASSAT TDI SEL		
4 Door Sedan	CN7A	32,915
VOLKSWAGEN TIGUAN		
Station Wagon (SUV) – 6 Speed Transmission – S	CV3A, CV7A	22,995
Station Wagon (SUV) – Automatic Transmission – S	AV3A, AV7A	24,700
Station Wagon (SUV) – S – 4Motion	BV3A, BV7A	26,655
Station Wagon (SUV) – SE	AV3A, AV7A	29,160
Station Wagon (SUV) – SE – 4Motion	BV3A, BV7A	31,115
Station Wagon (SUV) – SEL	AV3A, AV7A	34,865
Station Wagon (SUV) – SEL – 4Motion	BV3A, BV7A	36,820
VOLKSWAGEN TOUAREG		
Station Wagon (SUV)	EF9B	43,425
Station Wagon (SUV) – TDI	EP9B	46,925
Station Wagon (SUV) – Hybrid	EG9B	62,055

**2013 VOLVO**

Sample VIN: YV1672MK8D2000000

Model: 672MK

<u>BODY TYPE</u>	<u>MODEL</u>	<u>BASE PRICE</u>
VOLVO C30 T5		
2 Door Hatchback	672MK	\$25,500
2 Door Hatchback – R Design	672MK	27,850
VOLVO C70 T5		
Convertible	672MC	40,990
VOLVO S60 T5		
4 Door Sedan	612FS	31,750
4 Door Sedan – All Wheel Drive	612FH	31,750
VOLVO S60 T6		
4 Door Sedan – All Wheel Drive	902FH	40,450
4 Door Sedan – All Wheel Drive – R Design	902FH	43,900
VOLVO S80		
4 Door Sedan	940AS, 952AS	38,950
VOLVO S80 T6		
4 Door Sedan – All Wheel Drive	902AH	42,950
VOLVO XC60 Cross Country		
Station Wagon – 4 x 2	940DL, 952DL	34,200
Station Wagon – All Wheel Drive	940DZ, 952DZ	34,200
VOLVO XC60 T6 Cross Country		
Station Wagon – All Wheel Drive	902DZ	40,450
Station Wagon – All Wheel Drive – R Design	902DZ	44,650
VOLVO XC70 Cross Country		
Station Wagon – 4 x 2	940BL, 952BL	33,450
Station Wagon – All Wheel Drive	940BZ, 952BZ	33,450
VOLVO XC70 T6 Cross Country		
Station Wagon – All Wheel Drive	902BZ	40,100
VOLVO XC90 Cross Country		
Station Wagon – 4 x 2	952CY	39,500
Station Wagon – 4 x 2 – R Design	952CF	42,300
Station Wagon – All Wheel Drive	952CZ	39,500
Station Wagon – All Wheel Drive – R Design	952CT	42,300