CITY OF DETROIT

Office of the Chief Financial Officer

Financial Report for the Five Months ended November 30, 2017

January 29, 2018



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Executive summary

- The Office of the Controller is finalizing the FY 2017 Comprehensive Annual Financial Report (CAFR), which is expected to be issued by January 31, 2018.
- The Budget Director's Hearings with departments are underway as part of developing the FY 2019-2022 Four-Year Financial Plan. The Office of Budget is also preparing updated revenue estimates for review at the February 2018 Revenue Estimating Conference, which will be held on February 14, 2018.
- In late December, Standard and Poor's upgraded Detroit's issuer credit rating to B+ from B with a stable outlook.
- FY 2018 is currently projected to end with an operating surplus of approximately \$24.6M.
 - Revenue projections remain in line with the September 2017 Revenue Estimating Conference results, which are above the February 2017 revenue estimates used for the adopted budget. (page 3)
 - Payroll and employee benefit expenditures are trending below budget as a result of position vacancies. (page 3)
 - The General City active employee count decreased in November due to the departure of seasonal employees. (page 4)
- The November YTD General City property tax collection rate of 52% has improved over the prior year. Only a portion of the tax roll has come due to date. (page 7)
- Accounts Payable as of November had a net decrease of \$11.2M compared to October. Net AP not on hold had a net decrease of \$12.4M. The number of open invoices not on hold decreased by 1,356, of which 657 were current. (page 8)
- With respect to exit financing, one new project was approved in November for the OCFO Payroll Division. (page 9)
- In November, there was a net public funding increase for the City of \$1.4M, which includes one new grant and one grant increase for the Detroit Police Department. There was \$500,000 in new private funds to support City priorities, including \$400,000 for Project Clean Slate, an initiative to help Detroiters with prior convictions obtain employment by clearing their records. (page 10)

FY 2018 year-to-date general ledger actuals and annualized projection

| | | YTD ANALYSIS | | | | | | | ANNUALIZED PROJECTION A | | | | ANA | NALYSIS | | | |
|---|----------|---------------|----|------------|----------------------------|--------|------------|------------|-------------------------|---------------------|---|-------------------------------------|---------------|-----------|-----|--------------------------|--------|
| GENERAL FUND | | OGET | | ACTUAL + A | DJUSTMENTS + E | | MBRANCE | | | ANCE 'S. ACTUAL) | | BUDGET | PROJECTION | | | VARIA (BUDG PROJEC | ET VS. |
| \$ in millions | Y | TD DED (1) | Δ. | CTUAL (2) | ADJUSTMENTS ENCUMBRANCE | | TOTAL | | Y | ΓD | _ | ANNUAL ANNUAL AMENDED ESTIMATED (4) | | - | ANN | | |
| | AIVIEIVI | | - | С | D | (3) | E = C + D | — | \$) F = E-B | % G = (F/B) | | H | ESTIMATED (4) | | - | ESTIM (\$) J = | |
| REVENUE: | | | | · | U | + | E-C+D | — ' | э) г − с-в | % G - (F/B) | | | - | | F | (\$) 1 - | - I-N |
| Municipal Income Tax | Ś | 98.9 | Ś | 119.4 | Ś | - s | 119.4 | Ś | 20.5 | 20.7% | Ś | 283.3 | \$ | 292.1 | | \$ | 8.9 |
| Property Taxes | Ψ. | 59.8 | ľ | 62.3 | Ÿ | _ * | 62.3 | * | 2.6 | 4.3% | * | 124.0 | ľ | 124.0 | | Ψ | - |
| Wagering Taxes | | 72.3 | | 77.6 | | - | 77.6 | | 5.4 | 7.4% | | 177.8 | | 179.0 | | | 1.2 |
| Utility Users' Tax | | 14.6 | | 8.9 | 4 | .8 | 13.7 | | (0.9) | (6.2%) | | 35.0 | | 38.9 | | | 3.9 |
| State Revenue Sharing | | 32.9 | | 34.0 | | - | 34.0 | | 1.0 | 3.2% | | 196.7 | | 198.8 | | | 2.0 |
| Sales and Charges for Services | | 52.9 | | 23.8 | 5 | .7 | 29.5 | | (23.3) | (44.2%) | | 121.1 | | 120.6 | | | (0.4) |
| Licenses, Permits, and Inspection Charges | | 5.8 | | 2.9 | | - | 2.9 | | (2.8) | (49.2%) | | 11.7 | | 12.3 | | | 0.7 |
| Contributions and Transfers (5) | | 26.1 | | 10.3 | | - | 10.3 | | (15.8) | (60.4%) | | 68.1 | | 68.1 | | | (0.0) |
| Grants and Other Revenues | | 0.6 | | 0.3 | | - | 0.3 | | (0.3) | (52.9%) | | 0.8 | | 0.9 | | | 0.2 |
| Fines, Forfeits and Penalties | | 10.5 | | 8.3 | | - | 8.3 | | (2.3) | (21.5%) | | 25.3 | | 25.0 | | | (0.3) |
| Revenues from Use of Assets | | 1.4 | | 1.1 | | - | 1.1 | | (0.3) | (22.3%) | | 3.3 | | 3.4 | | | 0.1 |
| Other Taxes, Assessments, and Interest | | 3.0 | | 4.9 | | - | 4.9 | | 1.8 | 60.6% | | 7.3 | | 6.8 | | | (0.5) |
| Sales of Assets and Compensation for Losses | | 2.3 | | 0.1 | | - | 0.1 | | (2.2) | (94.8%) | | 5.6 | | 1.9 | | | (3.7) |
| Miscellaneous | | 5.2 | | 4.0 | | - | 4.0 | | (1.2) | (23.2%) | | 12.4 | | 9.7 | | | (2.6) |
| Adjust for Prior Year Carry-forward (6) | | 90.0 | | - | 120 | .7 | 120.7 | | 30.7 | | | 120.7 | | 120.7 | | | - |
| TOTAL (L) | \$ | 476.3 | \$ | 358.0 | \$ 131 | .2 \$ | \$ 489.1 | \$ | 12.8 | 2.7% | \$ | 1,192.9 | \$ | 1,202.3 | Ī | \$ | 9.4 |
| EXPENDITURES: | | | | | | | | | | | | | | | | | |
| Salaries and Wages | \$ | (180.9) | \$ | (162.3) | \$ | - \$ | (162.3) | \$ | 18.7 | 10.3% | \$ | (427.9) | \$ | (418.4) | | \$ | 9.4 |
| Employee Benefits | | (167.3) | | (149.0) | | - | (149.0) | | 18.3 | 10.9% | | (278.1) | | (272.8) | | | 5.3 |
| Professional and Contractual Services | | (34.6) | | (20.8) | • | | (37.1) | | (2.5) | | | (78.9) | | (82.3) | | | (3.4) |
| Operating Supplies | | (17.3) | | (17.6) | | | (35.9) | | (18.6) | | | (40.1) | | (39.3) | | | 8.0 |
| Operating Services | | (53.7) | | (30.8) | | .0) | (37.9) | | 15.8 | 29.5% | | (121.0) | | (119.3) | | | 1.7 |
| Capital Equipment | | (0.7) | | 0.6 | | .5) | 0.1 | | 0.8 | 118.9% | | (0.9) | | (0.9) | | | - |
| Capital Outlays | | (12.3) | | (4.0) | | .0) | (8.0) | | 4.3 | 34.6% | | (29.0) | | (28.7) | | | 0.4 |
| Debt Service | | (25.5) | | (19.0) | | - | (19.0) | | 6.5 | 25.5% | | (61.3) | | (61.3) | | | - |
| Other Expenses | | (81.0) | l | (63.6) | (2 | .3) | (65.9) | l | 15.1 | 18.6% | ll | (155.7) | <u> </u> | (154.7) | | | 1.0 |
| TOTAL (M) | \$ | (573.2) | \$ | (466.5) | \$ (48 | .5) \$ | \$ (515.0) | \$ | 58.3 | 10.2% | \$ | (1,192.9) | \$ | (1,177.7) | | \$ | 15.2 |
| VARIANCE (N = L + M) | \$ | (96.9) | \$ | (108.5) | \$ 82 | .7 \$ | (25.9) | \$ | 71.1 | N/A | \$ | - | \$ | 24.6 | _ | \$ | 24.6 |

Notes

- (1) Amended monthly budget assumes pro rata as well as seasonal distribution of annual amended budget.
- (2) Year-to-date actuals reflect five months ending November 30, 2017.
- (3) Reflects encumbrances and pending adjustments.
- (4) Projected revenues are based on the City's September 2017 Revenue Estimating Conference results.
- (5) This revenue line also includes the use of fund balance totaling \$50M to support one-time spending on capital (\$20M) and blight (\$30M).
- (6) This revenue line reflects fund balance assigned to support prior year encumbrances and carry-forwards, for which equivalent amounts are captured within expenditures.



Monthly active employee count compared to budget

| | MONTH- | OVER-MONTH A | CTUAL ⁽¹⁾ | BUDGE | BUDGET VS. ACTUAL Variance | | | |
|---|------------------------|-------------------------|--------------------------------------|---|-------------------------------|--------------|--|--|
| | Actual October 2017 | Actual November 2017 | Change Nov. 2017 vs. Oct. 2017 | Amended Budget FY 2018 ⁽²⁾ | Under/(C Budget Novembe | Over) vs. | | |
| Public Safety | | | | | | -0/ | | |
| Police | 3,053 | 3,065 | 12 | 3,121 | 56 | 2% | | |
| Fire | 1,171 | 1,143 | (28) | 1,274 | 131 | 10% | | |
| Total Public Safety | 4,224 | 4,208 | (16) | 4,395 | 187 | 4% | | |
| Non-Public Safety | | | | | | | | |
| Office of the Chief Financial Officer | 426 | 423 | (3) | 482 | 59 | | | |
| Public Works - Regular | 374 | 375 | 1 | 419 | 44 | | | |
| Public Works - Seasonal | 26 | 17 | (9) | 26 | 9 | | | |
| Health | 63 | 64 | 1 | 76 | 12 | | | |
| Human Resources | 95 | 95 | 0 | 108 | 13 | | | |
| Housing and Revitalization | 77 | 78 | 1 | 91 | 13 | | | |
| Innovation and Technology | 95 | 98 | 3 | 134 | 36 | | | |
| Law | 108 | 105 | (3) | 118 | 13 | | | |
| Mayor's Office (includes Homeland Security) | 71 | 72 | 1 | 72 | 0 | | | |
| Planning and Development | 31 | 31 | 0 | 41 | 10 | | | |
| Recreation - Regular | 276 | 265 | (11) | 326 | 61 | | | |
| Recreation - Seasonal | 0 | 0 | 0 | 264 | 264 | | | |
| General Services - Regular | 330 | 337 | 7 | 504 | 167 | | | |
| General Services - Seasonal | 149 | 25 | (124) | 219 | 194 | | | |
| Legislative (3) | 246 | 247 | 1 | 259 | 12 | | | |
| 36th District Court | 315 | 313 | (2) | 331 | 18 | | | |
| Other (4) | 107 | 107 | 0 | 110 | 3 | | | |
| Total Non-Public Safety | 2,789 | 2,652 | (137) | 3,580 | 928 | 26% | | |
| Total General City | 7,013 | 6,860 | (153) | 7,975 | 1,115 | 14% | | |
| Enterprise | | | | | | | | |
| Airport | 4 | 4 | 0 | 4 | 0 | | | |
| BSEED | 204 | 207 | 3 | 230 | 23 | | | |
| Transportation | 915 | 940 | 25 | 927 | (13) | | | |
| Municipal Parking (5) | 78 | 77 | (1) | 95 | 18 | | | |
| Water and Sewerage | 506 | 510 | 4 | 579 | 69 | | | |
| Library | 296 | 302 | 6 | 332 | 30 | | | |
| Total Enterprise | 2,016 | 2,040 | 37 | 2,167 | 127 | 6% | | |
| Total City | 9,029 | 8,900 | (116) | 10,142 | 1,242 | 12% | | |

Notes:

- (1) Actuals are based on active employees only (both permanent and temporary) and include full-time, part-time, seasonal employees and PSCs if funded by vacant budgeted positions.
- (2) Amended Budget reflects amendments and other adjustments impacting approved position counts compared to the original budget. It excludes personal services contractors (PSCs).
- (3) Includes: Auditor General, Inspector General, Zoning, City Council, Ombudsperson, City Clerk, and Elections.
- (4) Includes: Civil Rights Inclusion & Opportunity, Administrative Hearings, Public Lighting Department, and Non-departmental.
- (5) The October 2017 count for Municipal Parking has been revised.



FY 2018 year-to-date net cash flows

For 5 Months Ending November 30, 2017 \$ in millions

| Cash Flows - General Pool Cash | FY18 Actual <u>5 Months</u> | FY17 Actual <u>5 Months</u> | <u>Variance</u> |
|--|--------------------------------|--------------------------------|-----------------|
| Property Taxes | \$ 76.0 | \$ 73.0 | \$ 3.0 |
| Municipal Income Taxes | 115.9 | 108.2 | 7.7 (1) |
| Utility Users Taxes | 9.1 | 7.7 | 1.5 |
| Wagering Taxes | 78.0 | 77.4 | 0.6 |
| State Revenue Sharing | 67.3 | 97.8 | (30.6) (2) |
| Other / Misc. | 105.6_ | 86.0 | 19.6 (3) |
| Total Receipts | 451.9 | 450.1 | 1.9 |
| Salaries and Wages | (182.4) | (171.3) | (11.1) (4) |
| Employee Benefits | (51.4) | (56.5) | 5.1 (5) |
| Materials, Contracts & Other | (165.8) | (169.3) | 3.5 |
| Total Disbursements | (399.5) | (397.1) | (2.5) |
| Operating Surplus (before Reinvestment) | 52.4 | 53.0 | (0.6) |
| Debt Service | (30.6) | (34.6) | 4.0 (6) |
| Non-Financing Adjustments | 0.0 | 3.4 | (3.4) (7) |
| Total Adjustments to arrive at Net Cash Flow | (30.6) | (31.2) | 0.6 |
| Net Cash Flow | \$ 21.8 | \$ 21.8 | \$ 0.0 |
| Beginning cash balance | \$ 186.3 (8) (9) | | |
| Net Cash Flow | 21.8 | | |
| Ending cash balance | 208.1 (8) | | |
| Budget Reserve Fund | 62.3 (10) | | |
| Total Cash Balance | \$ 270.4 | | |

Notes:

This schedule represents cash inflows and outflows during the fiscal period. It is not intended to tie to actual revenues and expenditures recorded in the general ledger due to accrual accounting and non-cash transactions.

- (1) Variance is attributed to a year over year increase in Individual and Extension payments.
- (2) June 2016 State Revenue Sharing cash receipt arrived in early FY17 instead of during FY16.
- (3) FY18 includes \$19.5m MDOT receipt for Gordie Howe Municipal Bridge Project.
- (4) Increase in FY18 payroll attributed to salary increases and additional positions filled.
- (5) The YTD amount of set aside for the Retiree Protection Fund was less in FY18 than in FY17. FY18 was \$15 million v. \$30 million in FY17.
- (6) The August 2016 refunding of the 2010 Distributable State Aid notes resulted in reduced outflow for debt service.
- (7) In FY17 the General Fund received a \$3.4m inflow of excess self-insurance dollars.
- 8) The main operating pool contains cash balances of the Risk Management Fund, Street Fund, Solid Waste Fund, General Grants and Motor Vehicle Fund.
- (9) Beginning balance has been reduced to reflect the removal of Fund 7003 (Prop Tax Distributions) and State of MI Trust Fund Balance because the balances in these accounts are not available General Fund dollars.
- (10) The Budget Reserve Fund is in excess of 5% of the annual budget and in a segregated account.



FY 2018 year-to-date cash flow to general ledger reconciliation

For 5 Months Ending November 30, 2017 \$\(in \text{ millions} \)

| | Cash Activity | | | | G | eneral Fund General Le | neral Fund General Ledger | | | |
|--|---------------|-------------|--------------|------|---------|------------------------|---------------------------|------------|--|--|
| Cash Flows | General Pool | Adjustments | General Fund | | Posted | To Be Posted (1) | Total | Difference | | |
| Property Taxes | \$ 76.0 | \$ (13.7) | \$ 62.3 | (2) | \$ 62 | 3 \$ - | \$ 62.3 | \$ 0.0 | | |
| Municipal Income Taxes | 115.9 | 3.5 | 119.4 | (3) | 119 | | 119.4 | 0.0 | | |
| Utility Users Taxes | 9.1 | (0.2) | 8.9 | (4) | 8 | | 8.9 | 0.0 | | |
| Wagering Taxes | 78.0 | (0.4) | 77.6 | (5) | 77 | 6 | 77.6 | 0.0 | | |
| State Revenue Sharing | 67.3 | (33.3) | 34.0 | (6) | 34 | - 0. | 34.0 | 0.0 | | |
| Other / Misc. | 105.6 | (44.2) | 61.4 | (7) | 55 | 5.7 | 61.4 | 0.0 | | |
| Total Receipts | 452.0 | (88.3) | 363.7 | | 358 | 5.7 | 363.7 | 0.0 | | |
| Salaries and Wages | (182.4) | 20.1 | (162.3) | (8) | (162 | 3) | (162.3) | 0.0 | | |
| Employee Benefits | (51.4) | (97.6) | (149.0) | (9) | (149 | - (0.0) | (149.0) | 0.0 | | |
| Materials, Contracts & Other | (165.8) | 29.6 | (136.2) | (10) | (136 | 5.2) - | (136.2) | 0.0 | | |
| Total Disbursements | (399.6) | (48.0) | (447.5) | | (447 | - (.5) | (447.5) | 0.0 | | |
| Operating Surplus (before Reinvestment) | 52.4 | (136.2) | (83.8) | | (89 | 5.7 | (83.8) | 0.0 | | |
| Debt Service | (30.6) | 11.6 | (19.0) | (11) | (19 | 0) | (19.0) | 0.0 | | |
| Non-Financing Adjustments | - | - | - | | | | - | - | | |
| Total Adjustments to arrive at Net Cash Flow | 21.8 | (124.7) | (102.8) | | (108 | 3.6) 14.7 | (102.8) | 0.0 | | |
| Net Inflows /(Outflows) | \$ 21.8 | \$ (115.7) | \$ (93.9) | | \$ (108 | 3.6) \$ 14.7 | \$ (93.9) | \$ 0.0 | | |

Notes:

- (1) To be posted amounts represent collections and disbursements that were not recorded as of November 30, 2017.
- (2) \$26m pertains to FY17 offset by \$12.3m of Q1 revenue either received in November or pending distribution to the General Fund.
- (3) Differences due to changes in refund liability.
- (4) \$0.2m of Utility Users Tax collected in FY2018 pertained to FY17.
- (5) \$1.0m of Wagering Taxes collected in FY2018 pertained to FY17 offset by \$0.6m collected in December.
- (6) \$33.3m State Revenue Sharing receipt pertained to FY17.
- (7) \$20.8m non-General Fund 1000 receipts, \$12.9m of collections are cash specific, and \$16.5 pertained to prior years offset by \$6m Gaming Revenue accrual.
- (8) Approximately \$18.3m of the difference relates to FY17 activity and the balance is non-General Fund disbursements.
- (9) Approximately \$1.4m of Benefits is FY17 activity & \$17.2m attributed to the timing of payments offset by \$90m relating to prior years RPF set aside & \$26.3m FY18 Pension obligation.
- (10) Approx. \$32.7m are non-General Fund, \$23.7m related to FY17 offset by \$2.7m PLD payment due to timing and \$24.1m Risk Management & insurance premium non-cash transfers.
- (11) \$6.6m represents Pledged Income Tax Trustee Capture Interest, \$5m State Revenue Sharing debt set aside.



FY 2018 year-to-date property tax collections

For 5 months ended November 30, 2017

\$ in millions

| | | | FY | Z 2018 | | FY 2017 | | | | | | | |
|--|----------------|----------------------|--------|---------------|------------------------|----------------------|-------|----|------------------|------------------------|--|--|--|
| | • | Adjusted Tax Roll | | tions YTD (1) | Collection Rate YTD | Adjusted Tax roll | | | tions YTD (1) | Collection Rate YTD | | | |
| General Ad Valorem General Special Acts | | | \$ | 58.5 1.7 | | | | \$ | 59.0 1.8 | | | | |
| General Total | \$ | 115.7 | \$ | 60.2 | 52.03% | \$ | 120.7 | \$ | 60.8 | 50.37% | | | |
| Debt Service Total | \$ | 51.1 | \$ | 26.7 | 52.25% | \$ | 62.0 | \$ | 31.4 | 50.65% | | | |
| Solid Waste Total | \$ | 52.8 | \$ | 20.4 | 38.64% | \$ | 54.8 | \$ | 17.6 | 32.12% | | | |
| | | | FY | Y 2018 | | | | F | Z 2017 | | | | |
| General City Ad Valorem Collection | ns YTD | | (2) \$ | 58.5 | | | | \$ | 59.0 | | | | |
| Delinquent Tax Revolving Fund (DT | RF) Collecti | ons YTD | (3) | 3.8 | | | | | 5.1 | | | | |
| Total Property Tax Collections (A | d Val + DTR | RF) | \$ | 62.3 | | | | \$ | 64.1 | | | | |
| Admin Fee, | Interest, Pena | alty YTD | (4) \$ | 2.7 | | | | \$ | 2.7 | | | | |

Notes:

- (1) Amounts do not include collections from Wayne County settlement checks as a result of foreclosure and auction activity.
- (2) Amounts are net of property taxes collected by the City on behalf of DPS, State Education Trust, Wayne County and other non-City taxing authorities.
- (3) Wayne County monthly DTRF settlement checks.
- (4) Special Act, Admin Fee, Interest and Penalty are recorded in Budget's Other Taxes, Assessments, and Interest category.



Accounts payable summary

• Accounts Payable as of November had a net decrease of \$11.2M compared to October. Net AP not on hold had a net decrease of \$12.4M. The number of open invoices not on hold decreased by 1,356, of which 657 were current.

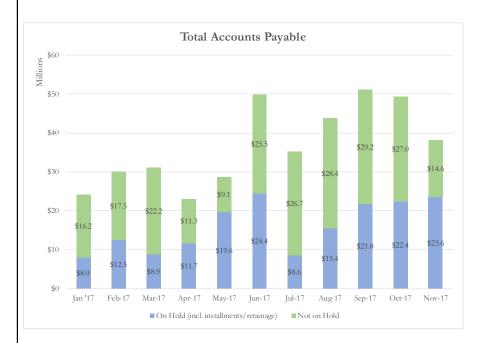
All Funds

\$ in millions

| Accounts Payable (AP) as of Nov-17 | 7 | |
|--|----|--------|
| Total AP (Oct-17) | \$ | 49.4 |
| Plus: Nov-17 invoices processed | \$ | 74.1 |
| Less: Nov-17 Payments made | \$ | (85.3) |
| Total AP month end (Nov-17) | \$ | 38.2 |
| Less: Invoices on hold (1) | \$ | (22.8) |
| Less: Installments/Retainage Invoices(2) | | (0.8) |
| Net AP not on hold | \$ | 14.6 |

AP Aging (excluding invoices on hold)

| | | | | | 1 | Day | s Past Due | • | |
|-------------------------|----|---------|----------|----|-------|-----|------------|----|-------|
| | N | et AP | Current | | 1-30 | | 31-60 | | 61+ |
| Nov-17. Total | \$ | 14.6 | \$ 11.2 | \$ | 1.8 | \$ | 0.6 | \$ | 1.0 |
| % of total | | 100% | 76% | | 12% | | 4% | | 7% |
| Change vs. Oct-17 | \$ | (12.4) | \$ (4.9) | 8 | (6.0) | \$ | (0.6) | 8 | (0.8) |
| Total Count of Invoices | | 879 | 674 | | 92 | | 38 | | 75 |
| % of total | | 100% | 77% | | 10% | | 4% | | 9% |
| Change vs. Oct-17 | | (1,356) | (657) | | (456) | | (91) | | (152) |
| Oct-17. Total | \$ | 27.0 | \$ 16.1 | ş | 7.8 | \$ | 1.3 | Ş | 1.8 |
| % of total | | 100% | 60% | | 29% | | 5% | | 7% |
| Total Count of Invoices | | 2,235 | 1,331 | | 548 | | 129 | | 227 |
| % of total | | 100% | 60% | | 25% | | 6% | | 10% |
| | | | | | | | | | |



Notes:

- (1) Invoices with system holds are pending validation. Some reasons include: pending receipt, does not match purchase order quantity/price and legal holds
- (2) Invoices on retainage are on hold until the supplier satisfies all contract obligations
- (3) Invoices are processed and aged based on the invoice date. If the invoices were aged based on the date received the aging would show improved current category values

M DWSD amount of \$14.3M payable to Great Lakes Water Authority, which remains under negotiation, is excluded above

Exit financing utilized to jump start technology, neighborhoods, and public safety improvements

• In November, one new project was approved for the OCFO Payroll Division build-out.

| \$ in millions | Оре | Open and Closed Projects | | | | | | |
|---|-----------|--------------------------|---------------------|--|--|--|--|--|
| | | Amount of | | | | | | |
| | | Approved and | | | | | | |
| | Number of | Authorized | Total Amount | | | | | |
| | Projects | Projects | Expensed | | | | | |
| Available Exit Financing Proceeds | | \$233.2 | | | | | | |
| Project Allocation: | | | | | | | | |
| Department of Innovation and Technology | 5 | (40.6) | (37.8) | | | | | |
| Blight | 7 | (25.2) | (25.2) | | | | | |
| Police | 6 | (25.1) | (21.1) | | | | | |
| Fire | 11 | (35.7) | (27.9) | | | | | |
| General Services | 14 | (28.6) | (26.3) | | | | | |
| Office of the Chief Financial Officer | 13 | (25.4) | (17.9) | | | | | |
| Building, Safety Engineering & Environmental Department | 1 | (4.4) | (2.7) | | | | | |
| Law | 1 | (1.1) | (1.1) | | | | | |
| Detroit Department of Transportation | 1 | (1.8) | (1.8) | | | | | |
| Recreation | 1 | (1.2) | (1.2) | | | | | |
| Human Resources | 2 | (0.7) | (0.7) | | | | | |
| Other | 4 | (0.3) | (0.3) | | | | | |
| Subject to Reconciliation | _ | _ | (0.1) | | | | | |
| Subtotal Projects | 66 | (\$190.2) | (\$164.2) | | | | | |
| Post-Petition Financing Interest and Other Fees | _ | (2.8) | (2.8) | | | | | |
| Totals | 66 | (\$193.0) | (\$166.9) | | | | | |
| AMOUNT RESERVED FOR PROJECTS UNDER REVIEW | | \$40.2 | | | | | | |



Note: 44 Closed Projects; Unaudited amounts subject to reconciliation. **Source:** Oracle Cloud Financials, Office of Financial Planning & Analysis

The City is leveraging funding from external sources

In November, there was a net public funding increase for the City of \$1.4M, which includes one new grant and one grant increase for the Detroit Police Department. There was \$500,000 in new private funds to support City priorities, including \$400,000 for Project Clean Slate, an initiative to help Detroiters with prior convictions obtain employment by clearing their records.

| | | Amount Av | varded (1) | <u></u> |
|--|-----|------------|---------------|-----------|
| \$ in millions | App | ropriation | Appropriation | Number |
| | Ap | proved (2) | Pending (2) | of Grants |
| Department/Agency | | | | |
| Transportation | | 398.6 | - | 21 |
| Housing & Revitalization | | 207.9 | - | 17 |
| Health | | 37.3 | - | 4 |
| Fire | | 30.3 | - | 8 |
| Public Works | | 30.6 | - | 20 |
| Police | | 22.2 | - | 35 |
| Homeland Security and Emergency Management | | 2.8 | - | 8 |
| Recreation | | 1.7 | - | 5 |
| Other (3) | | 1.7 | - | 8 |
| Active Federal/State grants | \$ | 733.1 | \$ - | 126 |
| Active private grants and donations | | 77.6 | - | 183 |
| Total active grants and donations (4) | \$ | 810.7 | \$ - | 309 |

Notes:

- (1) Reflects original amounts awarded and amendments for active grants as of November 30, 2017. Remaining amount available to be spent will be lower for most departments.
- (2) The amounts awarded as of November 30 are separated between grant appropriations already approved and any that may be pending approval as of the date this report is presented.
- (3) Other includes departments and agencies totaling less than \$1M.
- (4) The City also partners with third-party agencies to directly pursue and implement grants aligned with the City's priorities. Such grants are included above for private funds but not federal/state grants.



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RICK SNYDER GOVERNOR NICK A. KHOURI STATE TREASURER

DETROIT FINANCIAL REVIEW COMMISSION <u>CITY RESOLUTION 2018-1</u>

APPROVING THE CITY'S JANUARY 2018 BUDGET AMENDMENT REQUESTS

WHEREAS, Public Act 181 of 2014, the Michigan Financial Review Commission Act (the "Act"), allows for the creation of the Detroit Financial Review Commission (the "Commission") within the Michigan Department of Treasury; and

WHEREAS, Section 6(1) of the Act empowers the Commission to provide oversight for the City of Detroit (the "City") beginning on the Effective Date of the Plan of Adjustment; and

WHEREAS, Section 7(c) of the Act provides that during the period of oversight, the Commission review, modify, and approve the City's proposed and amended operational budgets and that a proposed budget or budget amendment does not take effect unless approved by the Commission; and

WHEREAS, Section 6(3) of the Act further requires the Commission to ensure that the City complies with the requirements of the Uniform Budgeting and Accounting Act; and

WHEREAS, the Uniform Budgeting and Accounting Act prevents the City from deviating from its original general appropriations act without amending it and requires the City to amend its general appropriations act as soon as it becomes apparent that a deviation from the original general appropriations act is necessary and the amount of the deviation can be determined; and

WHEREAS, at the Commission meeting on January 29, 2018 the City presented budget amendment requests, attached as **Exhibit A** to this Resolution, for the Commission's review and approval.

NOW THEREFORE, be it resolved by the Detroit Financial Review Commission as follows:

- 1. That the City's January 2018 budget amendment requests, attached as **Exhibit A** to this Resolution but excluding any budget amendments a majority of Commission members present has agreed to exclude as noted in the minutes, are hereby approved.
- That the minutes of the Detroit Financial Review Commission meeting at which this Resolution is adopted take notice of the adoption of this Resolution.
- 3. This Resolution shall have immediate effect.

CITY OF DETROIT BUDGET AMENDMENTS

THE FOLLOWING BUDGET AMENDMENTS ARE BEING SENT TO THE FRC FOR REVIEW AND APPROVAL PURSUANT TO THE MICHIGAN FINANCIAL REVIEW COMMISSION ACT For January 29, 2018 Meeting

FY 2017 - 2018 Grant Budget Amendments

| No. | Department | Grantor | Grant / Program | Brief Description | Revenue | Expense | Appr. # | |
|-----|------------|---|---|--|--------------|--------------|---------|--|
| | | | | | | | | |
| 1 | Police | Michigan State Police | Auto Theft Prevention - Grosse Pointe West Side | To Reduce Appropriation 20229 - Police East Side Action Team | (189,844.00) | (189,844.00) | 1 | |
| _ | Tonce | Whenigan State Folice | ACTION Team | To Establish Appropriation 20481 - Grosse Pointe Action Team | 210,632.00 | 210,632.00 | | |
| | | | | | | | | |
| 2 | Police | Police U.S Department of Justice (USDOJ) Community Oriented Policing Services (COPS) Grant This grant will allow the department to hire fifteen (15)new officers and will cover costs for three (3) years. | | | 2,464,089.00 | 2,464,089.00 | 20483 | |
| | | | | Police Total | 2,484,877.00 | 2,484,877.00 | | |
| | | | | | | | | |
| 3 | Health | Michigan Department of Health and Human Services (MDHHS) | Surge Capacity for Targeted Intervention of Hepatitis A Local Health Department Work plan grant | This grant will allow the department to coordinate a response and intervention to the recent rise in Hepatitis A cases in Southwest Michigan. | 206,000.00 | 206,000.00 | 20490 | |
| | | | | | | | | |
| 4 | Health | Michigan Department of Health and Human Services (MDHHS) | Sudden Unexplained Infant Death (SUID) Program | This grant will be used to facilitate bereavement support services to families and other caretakers of infants experiencing sudden death. | 6,750.00 | 6,750.00 | 20482 | |
| | | | | Health Total | 212,750.00 | 212,750.00 | | |
| | | | | | | | | |
| 5 | Fire | Federal Emergency Management Agency (FEMA) | Assistance to Firefighters - Regional Request grant | This grant increase will go towards the purchase of three hundred thirty nine (339) radios and fifty (50) base stations that will be used to communicate with firefighters in the field. | 126,045.00 | 126,045.00 | 20430 | |
| - | | | | | | | | |
| 6 | Fire | Federal Emergency Management Agency (FEMA) | Assistance to Firefighters - Operations and Safety grant | This grant increase will be used towards the purchase various equipment including monitors / defibrillators, multi-gas detectors, electric / gas powered saws etc. | 189,090.00 | 189,090.00 | 20429 | |
| | | | | Fire Total | 315,135.00 | 315,135.00 | | |
| | | | | GRAND TOTAL | 3.012.762.00 | 3.012.762.00 | | |
| | | | | GRAND TOTAL | 3,012,702.00 | 3,012,762.00 | | |



RICK SNYDER GOVERNOR NICK A. KHOURI STATE TREASURER

DETROIT FINANCIAL REVIEW COMMISSION <u>CITY RESOLUTION 2018-2</u>

APPROVING THE CITY'S JANUARY 2018 CONTRACT REQUESTS

WHEREAS, Public Act 181 of 2014, the Michigan Financial Review Commission Act (the "Act"), allows for the creation of the Detroit Financial Review Commission (the "Commission") within the Michigan Department of Treasury; and

WHEREAS, Section 6(1) of the Act empowers the Commission to provide oversight for the City of Detroit (the "City") beginning on the Effective Date of the Plan of Adjustment; and

WHEREAS, Section 6(6) of the Act provides that during the period of oversight, the Commission review and approve the City's applicable contracts, as defined by Section 3(a) of the Act, and that an applicable contract does not take effect unless approved by the Commission; and

WHEREAS, at the Commission meeting on January 29, 2018 the City presented applicable contracts, attached as **Exhibit A** to this Resolution, for the Commission's review and approval.

NOW THEREFORE, be it resolved by the Detroit Financial Review Commission as follows:

- 1. That the City's January 2018, contract requests, attached as **Exhibit A** to this Resolution but excluding any contracts a majority of Commission members present has agreed to exclude as noted in the minutes, are hereby approved.
- That the minutes of the Detroit Financial Review Commission meeting at which this Resolution is adopted take notice of the adoption of this Resolution.
- 3. This Resolution shall have immediate effect.

CITY OF DETROIT CONTRACT SUBMISSION TO FINANCIAL REVIEW COMMISSION

THE FOLLOWING CONTRACTS ARE BEING SENT TO THE FRC FOR REVIEW AND APPROVAL PURSUANT TO SECTION 6, SUBSECTION 6 OF THE MICHIGAN FINANCIAL REVIEW COMMISSION ACT For January 29, 2018

Prepared By: Boysie Jackson, Chief Procurement Officer

City Council and Water Board Approvals Through January 23, 2018

| City | Council and Water Board Appr | ovals Through Ja | anuary 23, 2018 | | | | | | |
|------|------------------------------|--------------------|---|--------------------------|---|--|-------------------|--|----------|
| | Department | Contract Number | Description | Contract Request Type | Competitively Bid? If not a New contract, was the original contract competitively bid? | Highest Ranked or Lowest Bid? If not a New contract, was the original contract the lowest bid? | Council | Office of the Chief Financial Officer Approval Date | Comments |
| | | | CONTRACTS GREATER THAN \$750K | (Yes = L) | owest Bid Unless Sp | pecified) | | | |
| 1 | WATER AND SEWAGE | WS-702 6001115 | Contract Amount Not to Exceed: \$ 11,889,100 Contract Period: 02/01/2018-7/26/2019 Source: Capital Improvement Project (CIP) Funded as well as Operations & Maintenance Funded Purpose: Repair & Replacement of Water Main Systems Contractor: Lakeshore Global Corp. Location: City of Detroit | New | Yes | Yes | 1/23/2018 | 1/29/2018 | |
| 2 | WATER AND SEWAGE | WS-704 6001115 | Contract Amount Not to Exceed: \$ 5,948,000 Contract Period: 02/01/2018-2/1/2020 Source: Capital Improvement Project (CIP) Funded Purpose: Water System Improvements Contractor: Lakeshore Global Corp. Location: City of Detroit | New | Yes | Yes | 1/23/2018 | 1/29/2018 | |
| 3 | WATER AND SEWAGE | CS-1874 6001167 | Contract Amount Not to Exceed: \$ 2,999,280 Contract Period: 2/1/2018-2/1/2020 Source: Operations and Maintenance (O&M) Funded Purpose: Public Relations and Communication Services Contractor: Mort Crim Communications, Inc. (Consultant) Location: City of Detroit | New | Yes | Highest Ranked | 1/17/2017 BOWC | 1/29/2018 | |
| 4 | WATER AND SEWAGE | CS-1872 6001054 | Contract Amount Not to Exceed: \$ 1,699,265 Contract Period: 1/29/2018-1/29/2020 Source: Operations and Maintenance (O&M) Funded Purpose: Compliance Management Services ("CMS") Contractor: Baker Tilly (Consultant) Location: City of Detroit | New | Yes | Highest Ranked | 1/17/2017 BOWC | 1/29/2018 | |

1/18/18

| | Department | Contract Number | Description | Contract Request Type | Competitively Bid? If not a New contract, was the original contract competitively bid? | Highest Ranked or Lowest Bid? If not a New contract, was the original contract the lowest bid? | - | Office of the Chief Financial Officer Approval Date | Comments |
|---|----------------|--------------------|---|--------------------------|--|--|------------|--|---|
| 5 | DoIT | 6001118 | Contract Amount: \$2,250,000.00 Contract Period: 1/18/18 through 1/1/21 Source: 100% City Funding Purpose: To Provide Hardware, Software, Equipment and Services Contractor: CDW Government, Inc. Location: 230 North Milwaukee, Vernon Hills, IL 60061 | New | Yes | Highest Ranked | 1/16/2018 | 1/29/2018 | One of Four Contracts to Provide City-Wide IT Hardware and Software. |
| 6 | LAW | 2896501 | Contract Amount: \$925,000.00 Contract Period: Upon City Council through 10/1/18 Source: 100% City Funding Purpose: To Provide Legal Services for Auto and General Liability Services and Programs Contractor: CMI - York Risk Services Location: One Upper Pond Road, Bldg. F, 4th Floor, Parisppany, NJ 07054 | Amendment | No (Initially Approved by EM) | No (Initially Approved by EM) | 1/16/2018 | 1/29/2018 | Provides Third Party Administrative Services for No-Fault Auto Claims and General Liability Claims. |
| 7 | TRANSPORTATION | 6001007 | Contract Amount: \$900,000.00 Contract Period: 2/9/18 through 2/8/20 Source: 100% Federal Funding Purpose: To Provide Body Repair Services of DDOT Buses Contractor: Bus & Truck of Chicago Location: 7447 S. Central Avenue, Suite B, Bedford Park, IL 60638 | New | Yes | Yes | 11/21/2017 | 1/29/2018 | Contract Provides Services for Major Repair Jobs. |

CONTRACTS GREATER THAN 2 YEARS

| Contract Amount: \$52 Contract Period: 12/2 Source: 100% City Fu Purpose: To Provide S Contractor: Mannik & S Location: 65 Cadillac, S | mental and Engineering Services For City Parks | New | Yes | Highest Ranked | 1/16/2018 | 1/29/2018 |
|--|--|-----|-----|----------------|-----------|-----------|
|--|--|-----|-----|----------------|-----------|-----------|

| | Department | Contract Number | Description | Contract Request Type | contract, was the | Highest Ranked or Lowest Bid? If not a New contract, was the original contract the lowest bid? | Council | Officer | Comments |
|--|------------|--------------------|-------------|--------------------------|-------------------|--|---------|---------|----------|
|--|------------|--------------------|-------------|--------------------------|-------------------|--|---------|---------|----------|

PREVIOUS CONTRACTS WITH 1 ENTITY, WITHIN 1 YEAR, GREATER THAN \$750K

| | | | | • | , | | | | |
|----|--|--------------------|--|-----------|--------------------------------|--------------------------------|-----------|-----------|---|
| 9 | AUDITOR GENERAL | 6000238 | Contract Amount: \$350,000.00 Contract Period: August 1, 2016 through June 30, 2019 Source: 100% City Funding Purpose: To Provide Comprehensive Annual Financial Report FY 2017 Contractor: Plante Moran Location: 1098 Woodward Ave., Detroit, MI 48224 | Amendment | Yes | Yes | 1/16/2018 | 1/29/2018 | |
| 10 | GENERAL SERVICES | 6000895 | Contract Amount: \$274,000.00 Contract Period: Upon City Council Approval through December 14, 2018 Source: 91% Federal; 9% City Funding Purpose: To Provide Park Improvements for O'Shea Park Contractor: WCI Contractors, Inc. Location: 20210 Conner Street, Detroit, MI 48234 | New | Yes | Highest Ranked | 1/16/2018 | 1/29/2018 | Work to include Asphalt Walkway, Playground Repairs, etc. |
| 11 | GENERAL SERVICES | 3014663 3019240 | Contract Amount: \$160,651.00 Contract Period: Upon City Council Approval through June 30, 2018 Source: 100% City Funding Purpose: To Provide Removal and Installation Services of Commercial and Industrial Glass Windows Contractor: W-3 Construction Company Location: 7601 Second Avenue, Detroit, MI 48202 | New | Yes | Yes | 1/9/2018 | 1/29/2018 | Work to be performed at 10th Police Precinct Station. |
| 12 | RECREATION | 6000854 | Contract Amount: \$229,625.00 Contract Period: Upon City Council Approval through October 31, 2018 Source: 100% City Funding Purpose: To Provide a Lease Agreement for the Northwest Activities Center Contractor: Detroit Employment Solutions Corp. Location: 440 E. Congress, Detroit, MI 48226 | Amendment | Intergovernmental Agreement | Intergovernmental Agreement | 1/16/2018 | 1/29/2018 | Exercising Option to Extend Lease for Department. |
| 13 | OFFICE OF THE CHIEF FINANCIAL OFFICER | 6001190 | Contract Amount: \$550,000.00 Contract Period: Upon City Council Approval through June 30, 2018 Source: 100% City Funding Purpose: To Provide PBCS Budget Application Support Services, primarily onsite, for Oracle Planning and Budgeting Cloud Service Contractor: Application Software Technologies (AST) Location: 1755 Park Street Suite 100, Naperville, IL 60563 | New | No | No | 1/16/2018 | 1/29/2018 | Using Existing Contract for Oracle Implementation |

| | Department | Contract Number | Description | Contract Request Type | Competitively Bid? If not a New contract, was the original contract competitively bid? | Highest Ranked or Lowest Bid? If not a New contract, was the original contract the lowest bid? | BOWC or City Council Approval Date | Office of the Chief Financial Officer Approval Date | Comments |
|----|-------------------------------|--------------------|--|--------------------------|--|--|--|--|--|
| 14 | TRANSPORTATION | 6000003 | Contract Amount: \$600,000.00 Contract Period: 4/26/16 through 4/25/18 Source: 100% Federal Funding Purpose: To Provide OEM Coach Replacement Parts to Detroit Department of Transportation. Contractor: Kirk's Automotive Location: 9330 Roselawn, Detroit, MI 48204 | Amendment | Yes | Yes | 1/9/2018 | 1/29/2018 | Contract to Provide Replacement Bus Parts, including; Hydraulic and Brake Components, Filters and Alternators. |
| 15 | HOUSING AND REVITALIZATION | 3018343 | Contract Amount: \$67,468.00 Contract Period: 12/5/17 through 12/19/18 Source: 100% City Funding Purpose: To Provide Emergency Demolition for 19400 Heyden, 5091-5093 Ivanhoe, 5703-5727 28th St. Contractor: Able Demolition, Inc. Location: 5675 Auburn, Utica, MI 48317 | New | Yes | Yes | 11/21/2017 | 1/29/2018 | |
| 16 | HOUSING AND REVITALIZATION | 3017608 | Contract Amount: \$168,920.00 Contract Period: One Time Purchase Source: 100% City Funding Purpose: To Provide Demolition for 5855 Vancouver, 1622 J. Couzens, 1500 Military, 1044 Fernhill, 11357 Ohio, 5808 Casper, 7100 Julian, 19020 Pierson, 5623 Central Contractor: Den-Man Contractors Location: 14700 Barber Avenue, Warren, MI 48088 | New | Yes | Yes | 11/30/2017 | 1/29/2018 | |
| 17 | HOUSING AND REVITALIZATION | 3019082 | Contract Amount: \$110,804.00 Contract Period: One Time Purchase Source: 100% City Funding Purpose: To Provide Demolition for 12405 East McNichols, 8108 Wetherby, 8159 Mandalya, 1223-25 Drexel Contractor: Den-Man Contractors Location: 14700 Barber Avenue, Warren, MI 48088 | New | Yes | Yes | 11/30/2017 | 1/29/2018 | |
| 18 | HOUSING AND REVITALIZATION | 6001098 | Contract Amount: \$473,765.50 Contract Period: 12/19/17 through 11/20/18 Source: 100% City Funding Purpose: To Provide Hazardous Regulated Materials Survey and Phase I Environmental Site Assessment Contractor: Mannik & Smith Group, Inc. Location: 65 Cadillac, Ste. 3311, Detroit, MI 48226 | New | Yes | Highest Ranked | 11/30/2017 | 1/29/2018 | |

| | Department | Contract Number | Description | Contract Request Type | Competitively Bid? If not a New contract, was the original contract competitively bid? | Highest Ranked or Lowest Bid? If not a New contract, was the original contract the lowest bid? | • | Office of the Chief Financial Officer Approval Date | Comments |
|----|-----------------------------|--------------------|---|--------------------------|---|--|------------|--|----------|
| 19 | PLANNING AND DEVELOPMENT | 6001074 | Contract Amount: \$660,000.00 Contract Period: Upon City Council Approval through June 30, 2019 Source: 100% Federal Funding Purpose: To Provide a Planning Study and Framework Plan for the Eastern Market and Neighborhood Business Innovation Zone for Planning and Development Contractor: Economic Development Corporation Location: 211 W. Fort St., Suite 900, Detroit, MI 48226 | New | Intergovernmental Agreement | Intergovernmental Agreement | 11/14/2017 | 1/29/2018 | |
| 20 | PLANNING AND DEVELOPMENT | 2901645 | Contract Amount: \$450,000.00 Contract Period: December 31, 2017 through June 30, 2018 Source: 100% City Funding Purpose: To Provide Property Management Functions and Transaction Facilitation of City Owned Properties Contractor: Detroit Building Authority Location: 1301 Third, Suite 328, Detroit, MI 48226 | Amendment | Intergovernmental Agreement | Intergovernmental Agreement | 1/16/2018 | 1/29/2018 | |
| 27 | PLANNING AND DEVELOPMENT | 6000443 | Contract Amount: \$36,600.00 Contract Period: Upon City Council Approval through June 30, 2018 Source: 100% Federal Funding Purpose: To Provide Planning and Design Services Contractor: SmithGroupJJR Location: 500 Griswold, Suite 1700, Detroit, MI 48226 | Amendment | Yes | Yes | 11/30/2017 | 1/29/2018 | |



STATE OF MICHIGAN DEPARTMENT OF TREASURY LANSING

RICK SNYDER GOVERNOR NICK A. KHOURI STATE TREASURER

DATE: January 25, 2017

TO: Financial Review Commission Members

FROM: Kevin Kubacki, Executive Director – City of Detroit FRC

SUBJECT: Contract Summary - October 2017 City of Detroit FRC Meeting

The City has submitted 21 contracts for review/approval at the January 29, 2018 commission meeting. These contracts have been vetted by the FRC Advisory Subcommittee on Contracts and Procurement. Additionally, all of these contracts have been approved by the Office of the Chief Financial Officer, and where required, City Council. Each contract is summarized below:

Contract 1 – New DWSD Contract for Repair and Replacement of Water Main Systems

| Contractor | Nature of Contract | City Council Approval Date | Contract Value | Bid? | Lowest Bid or Highest Ranked? | Budgeted Funding Sources |
|------------------------------|--------------------------|-------------------------------------|-------------------|------|-------------------------------------|--|
| Lakeshore Global Corp. | New Contract | 1/23/2018 | \$11,889,100 | Yes | Yes | DWSD – Capital Improvement Project Fund |

This contract is subject to FRC review because it exceeds the statutory threshold of \$750,000. This contract serves as a hybrid style contract, whereas, it allows for the planned replacement of water mains, while also allowing for emergency repairs. This contract was competitively bid and three vendors responded to the RFP. The recommendation for award is to the vendor with the lowest bid.

Contract 2 – New DWSD Contract for Water System Improvements

| Contractor | Nature of Contract | City Council Approval Date | Contract Value | Bid? | Lowest Bid or Highest Ranked? | Budgeted Funding Sources |
|------------------------------|--------------------------|----------------------------------|-------------------|------|-------------------------------|--|
| Lakeshore Global Corp. | New Contract | 1/23/18 | \$ 5,948,000 | Yes | Yes | DWSD – Capital Improvement Project Fund |

This contract is subject to FRC review because it exceeds the statutory threshold of \$750,000. This contract will provide for the replacement of water mains that have a history of leaks and breaks. This contract was competitively bid and six vendors responded. The recommendation for award is to the vendor with the lowest bid.

Contract 3 – New DWSD Contract for Public Relations and Communication Services

| Contractor | Nature of Contract | BOWC Approval Date | Contract Value | Bid? | Lowest Bid or Highest Ranked? | Budgeted Funding Sources |
|--------------------------------------|-----------------------|--------------------------|-------------------|------|--|-------------------------------------|
| Mort Crim Communications, Inc. | New | 1/23/2018 | \$2,999,280 | Yes | Highest Ranked | DWSD Operation and Maintenance Fund |

This contract is subject to FRC review because it exceeds the statutory threshold of \$750,000. This contract will provide public relations and communication program development services to DWSD. The contractor will be help develop community outreach communications, assist DWSD in brand identification, internal coaching and training, and establishing a crisis management plan. This contract was competitively bid and six vendors responded. The highest ranked vendor is being recommended primarily based on the number of hours committed to this contract. The number of hours committed nearly tripled the amount of hours of the next highest proposal.

Contract 4 – New DWSD for Compliance Management Services

| Contractor | Nature of Contract | BOWC Approval Date | Contract Value | Bid? | Lowest Bid or Highest Ranked? | Budgeted Funding Sources |
|-------------|--------------------------|--------------------------|-------------------|------|-------------------------------|--|
| Baker Tilly | New | 1/18/2018 | \$1,699,265 | Yes | Highest Rank | DWSD Operation and Maintenance Fund |

This contract is subject to FRC review because it exceeds the statutory threshold of \$750,000. This contract creates a compliance management program for DWSD. The goal of the compliance management program is to provide a programmatic approach to review, improve and create compliance and control standards within DWSD. This contract was competitively bid and four vendors responded. The highest ranked vendor is being recommended because it had the best proposal for transitioning the work back to DWSD personnel.

Contract 5 - New Contract for Computer Hardware, Software, Equipment, and Services

| Contractor | Nature of Contract | City Council Approval Date | Contract Value | Bid? | Lowest Bid or Highest Ranked? | Budgeted Funding Sources |
|----------------------------|--------------------------|-------------------------------------|-------------------|------|-------------------------------------|--------------------------------|
| CDW Government, Inc. | New | 1/16/18 | \$2,250,000 | Yes | Highest Rank | General Fund |

This contract is subject to FRC review because it exceeds the statutory threshold of \$750,000 and because the term exceed two years. This contract provides for the purchase of laptops and other various computer related accessories. This contract was competitively bid and seven vendors responded. The RFP will be awarded to four vendors in total. The contract being presented is the second of the four vendors. The remaining two vendors will likely come to the FRC next month.

Contract 6 – Contract Amendment for Legal Services for Auto and General Liability Services and Programs

| Contractor | Nature of Contract | City Council Approval Date | Contract Value | Bid? | Lowest Bid or Highest Ranked? | Budgeted Funding Sources |
|--------------------------------|-----------------------|-------------------------------------|--|---|---|--------------------------------|
| CMI – York Risk Services | Amendment | 1/16/2018 | \$925,000 increase; \$3,125,000 total | No, (Initially Approved by EM) | No, (Initially Approved by EM) | General Fund |

This contract amendment is subject to FRC review because it exceeds the statutory threshold of \$750,000. Due to the City's bankruptcy, The State Department of Insurance and the Department of Insurance and Financial Services (DIFS) required the City to enter into a Memorandum of Understanding (MOU) with DIFS and the State Treasury Department. The MOU required the City to contract with a third party administrator to manage No-Fault claims and to ensure appropriate and timely payment of benefits, in order for the City to receive a "No-Fault Self Insurance Certificate" from the State. The amendment will allow for the vendor to continue to provide these services through October at which time the City plans to bid this work out again.

Contract 7 – New Contract for Body Repair Services of DDOT Buses

| Contractor | Nature of Contract | City Council Approval Date | Contract Value | Bid? | Lowest Bid or Highest Ranked? | Budgeted Funding Sources |
|------------------------------|--------------------------|----------------------------------|-------------------|------|-------------------------------|--------------------------------|
| Bus & Truck of Chicago | New | 11/21/2017 | \$925,000 | Yes | Yes | Transportation Grant Fund |

This contract is subject to FRC review because it exceeds the statutory threshold of \$750,000. The contract provides services to repair damages to DDOT buses. This contract will only be used for "major" repair jobs. Currently, DDOT staff are performing this work; however, DDOT wishes to contract out "major" repair jobs to save on staff hours. This contract was competitively bid and two bids were received. The vendor being recommended had the lowest bid.

Contract 8 – New Contract for Surveying, Environmental and Engineering Services for City Parks

| Contractor | Nature of Contract | City Council Approval Date | Contract Value | Bid? | Lowest Bid or Highest Ranked? | Budgeted Funding Sources |
|----------------------------------|--------------------------|-------------------------------------|-------------------|------|-------------------------------------|--------------------------------|
| Mannik & Smith Group, Inc. | New | 1/16/2017 | \$525,000 | Yes | Highest Ranked | General Fund |

This contract is subject to FRC review because the term exceeds two years. The contract provides for surveying, environmental and engineering services provided for the Phase 3 Riverside Parks. This contract was competitively bid and five vendors responded. The vendor being recommended was the highest ranked vendor.

Contract 9 – Contract Amendment for Financial Statement Audits

| Contractor | Nature of Contract | City Council Approval Date | Contract Amendment Value | Bid? | Lowest Bid or Highest Ranked? | Budgeted Funding Sources |
|-----------------|-----------------------|-------------------------------------|--|------|-------------------------------------|--------------------------------|
| Plante Moran | Contract Amendment | 1/16/2018 | \$350,000 increase; \$6,750,000 total value | Yes | Yes | General Fund |

This contract is subject to FRC review because the aggregate sum of the City's contracts with this contractor exceeds \$750,000. This contract provides for the City's audit of its

Comprehensive Annual Financial Report (CAFR). This amendment will increase costs as a result of additional services outside the audit scope for the CAFR Audit, Single Audit, DDOT and DWSD Audits. The City noted that it has continued to reduce audit costs each year based on its increased efforts in this area.

Contract 10 – New Contract for Park Improvements for O'Shea Park

| Contractor | Nature of Contract | City Council Approval Date | Contract Value | Bid? | Lowest Bid or Highest Ranked? | Budgeted Funding Sources |
|------------------|--------------------------|----------------------------------|-------------------|------|-------------------------------------|--------------------------------|
| WCI Contractors, | New | 1/16/2018 | \$274,000 | Yes | Highest | Federal Grants Fund and |
| Inc | | | | | | General Fund |

This contract is subject to FRC review because the aggregate sum of the City's contracts with this contractor exceeds \$750,000. This contract provides for the renovation of O'Shea Playfield. Renovations include asphalt walkways, court restoration, site amenities, playground repairs, etc. This contract was competitively bid and two vendors responded. The contract is being recommended to the highest ranked bid.

Contract 11 – New Contract for Removal and Installation Services of Commercial and Industrial Glass Windows

| Contractor | Nature of Contract | City Council Approval Date | Contract Amendment Value | Bid? | Lowest Bid or Highest Ranked? | Budgeted Funding Sources |
|--------------------------------|--------------------------|-------------------------------------|--------------------------------|------|-------------------------------------|---|
| W-3 Construction Company | New | 1/9/2018 | \$160,651 | Yes | Yes | Capital Expenditure and General Fund |

This contract is subject to FRC review because the aggregate sum of the City's contracts with this contractor exceeds \$750,000. This contract is for the installation of commercial and industrial glass windows at the Police Department on Livernois. This contract was competitively bid; however, only one vendor responded. It was noted during the subcommittee call that the vendor's pricing was consistent with pricing on the open market.

Contract 12 – Contract Amendment to the Lease Agreement for the Northwest Activities Center

| Contractor | Nature of Contract | City Council Approval Date | Contract | Bid? | Lowest Bid or Highest Ranked? | Budgeted Funding Sources |
|------------|-----------------------|-------------------------------------|-------------|-------------------|----------------------------------|--------------------------------|
| Detroit | Amendment | 1/16/2018 | \$229,625 | Intergovernmental | Intergovernmental | Revenue |
| Employment | | | increase; | Agreement | Agreement | General |
| Solutions | | | \$1,148,125 | | | Fund |
| Corp. | | | total value | | | |

This contract amendment is subject to FRC review because the aggregate sum of the City's contracts with this contractor exceeds \$750,000. The contract is a Lease Agreement with Detroit Employment Solutions Corp, for space in the Northwest Activities Center. The amendment extends the agreement for one year and is based on \$11 per square foot of space used.

Contract 13 – New Contract for Budget Application Support Services

| Contractor | Nature of Contract | City Council Approval Date | Contract Value | Bid? | Lowest Bid or Highest Ranked? | Budgeted Funding Sources |
|---|--------------------------|-------------------------------------|-------------------|------|-------------------------------------|--------------------------------|
| Application Software Technologies | New | 1/16/2018 | \$550,000 | No | N/A | General Fund |

This contract is subject to FRC review because the aggregate sum of the City's contracts with this contractor exceeds \$750,000. The contract will support the OCFO with its Oracle planning and budgeting cloud service. It was noted during the subcommittee call that this contract was not competitively bid because the OCFO wishes to keep the current contractors it has; thus, gaining efficiency.

Contract 14 – Contract Amendment for OEM Coach Replacement Parts to DDOT

| Contractor | Nature of Contract | City Council Approval Date | Contract Value | Bid? | Lowest Bid or Highest Ranked? | Budgeted Funding Sources |
|----------------------|-----------------------|-------------------------------------|--|------|-------------------------------------|--------------------------------|
| Kirk's Automotive | Amendment | 1/9/2018 | \$600,000 increase; \$1,350,000 total value | Yes | Yes | Transportation Grant Fund |

This contract is subject to FRC review because the aggregate sum of the City's contracts with this contractor exceeds \$750,000. This request is for approval of an amendment to increase costs and extend the agreement one month. This amendment allows the city to purchase additional spare parts for DDOT coaches.

Contract 15 – New Contract for Emergency Residential Demolitions

| Contractor | Nature of Contract | City Council Approval Date | Contract Amendment Value | Bid? | Lowest Bid or Highest Ranked? | Budgeted Funding Sources |
|-----------------------|--------------------------|----------------------------------|--------------------------------|------|-------------------------------|--------------------------------|
| Able Demolition, Inc. | New | 11/21/2017 | \$67,468 | Yes | Yes | General Fund |

This demolition contract is subject to FRC review because the aggregate sum of the City's contracts with this contractor exceeds \$3,000,000. This contract provides emergency demolition at four locations. An emergency demolition is ordered when a structure provides an immediate danger or could fall onto another structure. Thus, to reduce the safety hazard, this work has already been performed. Each location was competitively bid and five vendors responded to each location. The recommendation for approval is for the lowest bid at each location.

Contract 16 - New Contract for Emergency Residential Demolitions

| Contractor | Nature of Contract | City Council Approval Date | Contract Value | Bid? | Lowest Bid or Highest Ranked? | Budgeted Funding Sources |
|------------------------|--------------------------|----------------------------------|-------------------|------|-------------------------------|--------------------------------|
| Den-Man Contractors | New | 11/30/2017 | \$168,920 | Yes | Yes | General Fund |

This demolition contract is subject to FRC review because the aggregate sum of the City's contracts with this contractor exceeds \$3,000,000. This contract provides emergency demolition at nine locations. An emergency demolition is ordered when a structure provides an immediate danger or could fall onto another structure. Thus, to reduce the safety hazard, this work has already been performed. Each location was competitively bid and 3-6 vendors responded to each location. The recommendation for approval is for the lowest bid at each location.

Contract 17 – New Contract for Emergency Residential Demolitions

| Contractor | Nature of Contract | City Council Approval Date | Contract Value | Bid? | Lowest Bid or Highest Ranked? | Budgeted Funding Sources |
|------------------------|--------------------------|----------------------------------|-------------------|------|-------------------------------------|--------------------------------|
| Den-Man Contractors | New | 11/30/2017 | \$110,805 | Yes | Yes | General Fund |

This demolition contract is subject to FRC review because the aggregate sum of the City's contracts with this contractor exceeds \$3,000,000. This contract provides emergency demolition at four locations. An emergency demolition is ordered when a structure provides an immediate danger or could fall onto another structure. Thus, to reduce the safety hazard, this work has already been performed. Each location was competitively bid and 4-5 vendors responded to each location. The recommendation for approval is for the lowest bid at each location.

Contract 18 – New Contract for Hazardous Regulated Material Survey and Phase I Environmental Site Assessment

| Contractor | Nature of Contract | City Council Approval Date | Contract Value | Bid? | Lowest Bid or Highest Ranked? | Budgeted Funding Sources |
|----------------------------|--------------------------|----------------------------------|-------------------|------|-------------------------------|--------------------------------|
| Mannik & Smith Group, Inc. | New | 11/30/2017 | \$473,766 | Yes | Highest Ranked | General Fund |

This contract is subject to FRC review because the aggregate sum of the City's contracts with this contractor exceeds \$750,000. This contract provides for environmental due diligence work at 57 properties located throughout the City. This contract was competitively bid and five vendors responded. The vendor being recommended received the highest rank.

Contract 19 – New Contract to Provide Market Study for Eastern Market

| Contractor | Nature of Contract | City Council Approval Date | Contract Value | Bid? | Lowest Bid or Highest Ranked? | Budgeted Funding Sources |
|--|--------------------------|-------------------------------------|-------------------|-----------------------------|----------------------------------|--------------------------------|
| Economic Development Corporation | New | 11/14/2017 | \$660,000 | Intergovernmental Agreement | Intergovernmental Agreement | Block Grant Fund |

This contract is subject to FRC review because the aggregate sum of the City's contracts with this contractor exceeds \$750,000. The contract provides for a market study to assess the demand indicators for residential and mixed-use development, industrial, food processing and distribution facilities. The consultants for this contract will be selected by the Economic Development Corporation.

Contract 20 – Contract Amendment for Property Management Function of City Owned Properties

| Contractor | Nature of Contract | City Council Approval Date | Contract Value | Bid? | Lowest Bid or Highest Ranked? | Budgeted Funding Sources |
|----------------------------------|-----------------------|-------------------------------------|--|-----------------------------|----------------------------------|--------------------------------|
| Detroit Building Authority | Amendment | 1/16/2017 | \$450,000 increase; \$3,988,000 total value | Intergovernmental Agreement | Intergovernmental Agreement | General Fund |

This contract is subject to FRC review because the aggregate sum of the City's contracts with this contractor exceed \$750,000. This contract was initially authorized by the Emergency Managemer. This agreement with the DBA provides for the property and real estate functions of the City. This amendment will extend the services under this arrangement for 6 months at \$450,000.

Contract 21 – Contract Amendment for Planning and Design Services

| Contractor | Nature of Contract | City Council Approval Date | Contract Value | Bid? | Lowest Bid or Highest Ranked? | Budgeted Funding Sources |
|--------------------|-----------------------|-------------------------------------|---|------|-------------------------------------|--------------------------------|
| Smith Group JJR | Amendment | 11/30/2017 | \$36,600 increase; \$781,600 total value | Yes | Yes | Block Grant Fund |

This contract is subject to FRC review because the aggregate sum of the City's contracts with this contractor exceed \$750,000. This contract provides for creating a neighborhood revitalization framework plan for the Greater Villages/Islandview neighborhoods. The amendment will increase the contract costs by \$36,600 and extend the term for six months. It was noted during the subcommittee call that unforeseen circumstances created delays in the vendor completing its work.