

MICHIGAN REAL ESTATE LICENSING GUIDE

ELIGIBILITY FOR LICENSING – SALESPERSON

- Complete 40 hours of approved prelicensure education courses which includes at least 4 hours of civil rights law and equal opportunity in housing. A list of approved sponsors may be found at www.michigan.gov/realestate.
- Submit an application at www.michigan.gov/icola.
 - Applicants must be at least 18 years of age and of good moral character. The fee due at the time of application is \$88.
- Pass the required examination administered by PSI Services, LLC (PSI). The cost of the examination is \$79.

ELIGIBILITY FOR LICENSING – BROKER OR ASSOCIATE BROKER

- Complete 90 hours of approved prelicensure education courses which includes 9 hours of civil rights law and equal opportunity in housing. A list of approved sponsors may be found at www.michigan.gov/realestate.
- Pass the required examination administered by PSI Services, LLC (PSI). The cost of the examination is \$79.
- Submit an application at www.michigan.gov/realestate.
 - Applicants must be at least 18 years of age, be of good moral character, and have at least 3 years of acceptable real estate related experience in the business of real estate or in a field that is determined by the department to be relevant and related to the business of real estate, such as:
 - a real estate salesperson or broker
 - a licensed builder
 - an investor
 - a land or condominium developer
 - a loan or trust officer of a federal or state-regulated depository institution
 - a loan or trust officer of a mortgage company
 - a real estate office of a corporation
 - a title insurance company officer engaged in the closing of escrow accounts and real estate closings
 - a staff or real property appraiserThe fee due at the time of the application is \$143.