



PROTECT PEOPLE &
PROMOTE BUSINESS

April 14, 2021

The Bureau of Professional Licensing (BPL) within the Department of Licensing and Regulatory Affairs (LARA) would like to inform you that the new Real Estate Brokers and Salespersons – General Rules were effective as of March 31, 2021. A summary of notable changes is below. The summary is not intended to provide a comprehensive listing of all changes or current requirements. Licensees should review the rules and statute for a complete understanding of all applicable requirements.

Summary of Changes:

- The new rules add and amend definitions, and clarify the requirements for prelicensure education and experience.
- The new rules advise a real estate salesperson and an associate real estate broker how the lapse of an affiliated broker's license and the death or disability of an affiliated broker impacts a salesperson's or associate real estate broker's license.
- The new rules clarify a licensee's duties pertaining to a service provision agreement, delivery of an offer or acceptance, trust and escrow accounts, and licensee commissions.
- The new rules clarify the requirements for prelicensure and continuing education and the duties of a real estate school.

A complete copy of the new rules can be found [here](#). You may also visit our website at www.michigan.gov/bpl.

Should you have specific questions regarding this email communication or have further questions, please contact our office at **517-241-9288** or email to BPLHELP@michigan.gov.

Sincerely,

Licensing Division
Bureau of Professional Licensing