



BLUE BELL MATTRESS CO., LLC

March 20, 2020

30450 Little Mack, Roseville, MI 48066
Phone: 586-293-4000 Fax: 586-293-0027

Workforce Development Agency, State of Michigan
WIOA Title I Section
Krista Johnson, Manager
201 N. Washington Sq., 5th Floor
Lansing, Michigan 48913



Dear Ms. Johnson:

This letter is to inform you that Blue Bell Mattress Company recently suffered the unforeseen loss of its only two customers serviced at its mattress manufacturing facility, known as Comfort Mattress Co., in Roseville, MI. Because of these events which were beyond the company's control, we have been left with no choice but to permanently close the Michigan facility effective March 18, 2020 and to terminate the employment of 80 employees there on the same date.

More specifically, the sole purpose why Blue Bell Mattress Company (whose main facility is located in Windsor, CT) acquired the Michigan facility in the first place was to furnish mattresses and foundations, under contract, to Art Van Furniture throughout Michigan and beyond. The anticipated revenue from contract with Art Van Furniture alone was up to \$19.5 million dollars over time. During 2019, we were also able to bring on Bob's Furniture, who opened several locations located throughout Michigan and had intentions of opening more stores throughout the Midwest.

In February 2020, everyone, including all suppliers, employees, creditors, etc., were caught completely unaware when Art Van Furniture announced their bankruptcy intention, followed soon by the announcement of complete closure and liquidation of all stores. We were hoping we could keep the Michigan factory going, by trimming staff if needed, and service Bob's Furniture. However, on Monday, 3/16/2020, we were contacted and informed by Bob's Furniture that due to the COVID-19 situation, they were cancelling all pending orders and closing their distribution warehouses to all deliveries effective immediately until further notice. That was the final blow to the operations in Michigan and we had no choice to permanently close the Michigan facility and terminate all employees there (except for the Director of Administration and the Operations Manager at the facility to help transition the building to full closure).

To the extent that this action constitutes a covered event under the Worker Adjustment and Retraining Notification (WARN) Act and any corresponding state or local law, this communication is intended to fulfill any notice requirements to you in accordance with the WARN Act's unforeseeable business circumstances exception.

No employees are represented by a labor organization and they have no bumping rights.
The job titles of the positions affected and the number of affected employees in Job classification is attached.

If you should have any questions, please contact me at (860) 292-6372.

Respectfully,

A handwritten signature in black ink, appearing to read "Brian Chase". The signature is written in a cursive style with a long horizontal stroke at the end.

Brian Chase
Chief Operating Officer

Blue Bell Mattress Co - Michigan Facility

Job Title	Number of Employees
Customer Service Administrative Asst	1
Front Office Administrative Asst	1
Director of Purchasing	1
QCS - Sewing Room Supervisor	1
Mattress Production Supervisor	1
Foundation/Shipping Supervisor	1
Receiving Manager	1
Maintenance/Machinery Manager	1
Plant Manager	1
QCS Panel Quilters	3
QCS Border Quilters	3
QCS Flangers	2
QCS Capping Sewers	5
QCS Border Sewers	3
QCS Box Spring Sew	6
Mattress Line Set Up	2
Foundation Framers	6
Foundation Upholstery	6
Box Spring Supply	2
Inspection Table	1
Off Loaders	2
Truck Loaders	3
Maintenance	1
Custodian	1
Receiving	2
Mattress Foam Encase/Units	9
Commerical Drivers	2
Mattress Builders	6
Mattress Tapers	4
Outside Sales Staff	2
Grand Total:	80