



STATE OF MICHIGAN
DEPARTMENT OF EDUCATION
LANSING




JENNIFER M. GRANHOLM
GOVERNOR

MICHAEL P. FLANAGAN
SUPERINTENDENT OF
PUBLIC INSTRUCTION

December 21, 2005

TO: State Board of Education

FROM: Mike Flanagan, Chairman 

SUBJECT: Presentation by the Regional Educational Media Center (REMC)
Association of Michigan on their Statewide Projects

The REMC Association of Michigan will present a 15-minute overview of their projects, including the Statewide Cooperative Acquisition Project.

The Regional Educational Media Centers (REMC) provide a variety of cost effective media and instructional technology resources to their member school districts. In 1970 the Michigan Legislature established REMCs and the State Board of Education developed the policies under which REMCs operate. Each of the 22 REMC regions represent from one to six intermediate school districts.

The REMCs' mission is to provide instructional resources and services that will increase the learning opportunities for students while saving school districts time and money. While each REMC has many local initiatives, there are several statewide projects that benefit all Michigan schools. REMCs provide Michigan's local districts access to online instructional videos, instructional technology resources, and group purchase opportunities through statewide bids and a variety of other services that eliminate duplication of services.

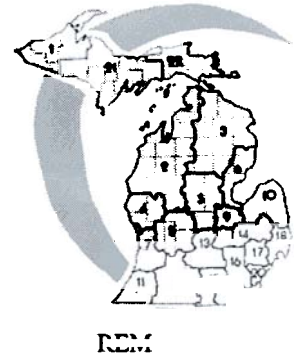
In 2004, the REMCs saved Michigan schools more than \$23.6 million through cooperative bidding of products such as computers, office supplies, and other high volume and high dollar supplies. In 2005, all schools had online access to 298 instructionally relevant videos at no cost. The REMC President and Executive Director will make a 15 minute presentation. It will consist of a review of the REMC statewide projects.

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Regional Educational Media Centers (REMC)



What is a REMC?

Created in 1970, the REMC Association of Michigan is a collection of regional REMCs, operated through the intermediate school district structure, providing various programs and services locally as well as collaborating together on statewide programs. The REMC Association of Michigan believes that it must provide proactive leadership to the Michigan educational community by participating with other organizations in building a vision that supports quality teaching and learning and provides equity to Michigan's Pre K-12 students.

Through future focused collaboration, leadership, and service the 22 regional and 6 auxiliary REMC centers support their constituents to improve teaching and learning statewide. When teachers have access to the necessary skills, tools and rich sources of information they are empowered to create high-quality, engaging instructional environments. Additionally, providing effective cost savings through statewide cooperative purchasing allows local resources to be reallocated to enhancing teaching and learning. In summary, REMC has real impact by collaborating on real programs for real kids with real results.

REMC Contacts

<http://remc.org>

Mike Oswalt, 2006 REMC President
Assistant Superintendent, Calhoun ISD
oswaltm@calhounisd.org

Ricki Chowning,
REMC Executive Director
rchowin@oaisd.org

Statewide Programs

While REMCs provide many local programs, there are several statewide programs that the REMC Association of Michigan collaboratively implements. These are listed here.

REMC Cooperative Acquisitions Project

<http://remc.org/bids>

- This project aggregates the purchasing power of schools statewide and provides large volume bid prices on a variety of educational resources. Products include: audio-visual equipment and supplies; library, classroom and office supplies; computer equipment, peripherals, software and network electronics; paper; and online instructional resources.
- In 2004, nearly \$80 million in resources were purchased through the program, representing a savings of \$23.6 million for schools.
- Every tax dollar saved through cooperative effort is one more available for instruction
- Coordinated by project staff Director Frank Bommerito, Managing Director Nancy Corner, and Coordinator Erik Drake, the project complies with State School Code bidding standards, and the project's fiscal agent, Ingham ISD's board of education, has approved the bid awards.

REMC Streaming Video Pilot (RSVP)

<http://remc.unitedstreaming.com>

- Funded by the REMC association through 2007, this project is designed to give all educators and students in Michigan online access to 298 instructionally relevant videos at no cost to school districts.

United Streaming/Discovery Project

<http://remc.unitedstreaming.com>

- Similar to the free RSVP project, this paid subscription service includes nearly 5,000 titles broken into instructional moments aligned with curriculum framework.
- The cost is \$350 per school building, less than half the standard cost thanks to REMC purchasing power.
- Nearly 3,000 school buildings purchased the annual subscription for 2005/2006
- 14 states have identified this vendor's product as the statewide solution for online video resources.
- For more information and to experience it yourself, MDE staff and members of the State Board of Education can access the resource by visiting the web site above with username of midoe and password of midoe.

Michigan Compressed Opportunities to Deliver Enhanced Curriculum (MCODEC)

<http://www.remc.org/mcodec.htm>

- This project provides access to a two-way video connection that serves as curriculum-rich electronic field trips for K-12 students.
- 285 video field trips were conducted in 2004/2005, providing authentic experiences for kids by bringing the community into the school/classroom.
- Five sites: Cranbrook Institute of Science, MSU Museum, The Port Huron Museum, Ann Arbor Hands On Museum, and Gerald R. Ford Presidential Library

REMC MI Streamnet

<http://www.mistreamnet.com/>

- REMC MI Streamnet enriches teaching and learning in Michigan schools with anywhere access to live video events and archived instructional video resources as well as professional development opportunities
- During 2005, thousands of users viewed events through the site, including events for MDE, Michigan School Business Officials (MSBO) and Colonial Williamsburg educational programming.

REMC Toolkit

<http://www.remctoolkit.org/>

- Hundreds of instructional and learning resources are organized through this comprehensive 'portal' created by the instructional technology committee of the REMC association and customized for administrators, technology coordinators and teachers.
- A collection of assessment questions and list of resources to help districts address the NCLB requirements of eighth grade technology literacy are being posted at this site.

COPE: Coalition for Online Professional Development in Education

- In 2005, Macul (Michigan Association of Computer Users in Learning) and REMC partnered to provide field testing of online courses designed for teachers, some developed for LearnPort and some for Freedom to Learn.
- Continued partnership in 2006 is planned to provide the field testing for all awarded courses submitted through the recently released LearnPort request for proposals.



2004 Annual Report

REMC Statewide Cooperative Acquisitions Project

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REMC Association of Michigan and the REMC Cooperative Acquisitions Project

Regional Educational Media Centers (REMC) are a consortia service of the intermediate school Districts (ISDs) and local school districts throughout Michigan that aims to provide a variety of cost effective media and technology services to their members. REMCs and their regions were established by the Michigan Legislature in 1970. The State Board of Education developed policies and criteria under which REMCs operate.

Each REMC operates under the supervision of a regional Board and is advised by an advisory committee representing local school districts. REMC services have evolved in each region of the state with the changing media and technology needs of their schools. While different services are offered in various parts of the state, each REMC's goal remains the same. That is, to provide instructional resources and services that will increase learning opportunities for students while saving schools time and money. Key to achieving each REMC's goals is the centers' ability to provide services that meet their regions' needs and to eliminate duplication of services, thus making consortia participation valuable to local school districts.

This Project is a service of your REMC, intermediate school district, and the REMC Association of Michigan. The Project has been established through rules and regulations of the State Board of Education that enable schools statewide to aggregate purchases, resulting in saved tax dollars and staff time. The Project complies with State School Code bidding standards, and the Project's fiscal agent, Ingham Intermediate School District's Board of Education, has approved the bid awards.



Michigan REMC Regions

REMC Statewide Cooperative Acquisitions Project

Ingham ISD

611 Hagadorn Rd.

Mason, MI 48854

<http://remc.org/bids>

remcbid@inghamisd.org

Letter to Stakeholders

Dear Superintendents, REMC Advisory Council Members, and other Stakeholders:

We are very pleased to report that the REMC Cooperative Acquisitions Project experienced another year of growth in usage and services provided to Michigan schools. The newest REMC bids, Xerographic Paper and Instructional Supplies, are meeting customers' needs as use of these programs has quickly increased. Sales of computer equipment were also up significantly in 2004. The rapid growth of these three areas indicates that REMC is moving in the right direction to meet the purchasing needs of Michigan schools.

To better help schools use the REMC bids effectively, the Project continues to improve communication and marketing efforts through the REMC Centers around the state and to all local school districts. Key areas of improvement in 2004 included the development of additional selection tools, presentations at state and regional conferences, newsletters, and improvements to the Project web site.



Erik Drake, Nancy Corner and Frank Bommarito

The 22 REMCs and six auxiliary centers throughout the state are the key communication link between the Project and local schools. We appreciate the effort of local REMC staff members and recognize that their work is crucial to the success of the Project's ability to support local school districts.

We invite you to browse through this Annual Report to learn more about the exciting changes that REMC made in 2004 and a preview of what's to come. Surf the Project's web site at <http://remc.org/bids> to find resources, selection tools, newsletters, promotions and other information.

In 1971, the REMC Statewide Cooperative Acquisitions Project began as a service of the Regional Educational Media Center Association of Michigan and continues to be a means for Michigan schools to aggregate their purchasing power in order to realize significant savings. Saving local schools' staff time by allowing schools to purchase without further bidding is as important as the dollar savings gained through REMC's low prices for high quality items.

We appreciate the collaboration of all stakeholders in helping to make the Project a success, and we thank you for your continued support.

Frank Bommarito
Director

Nancy Corner
Managing Director

Erik Drake
Coordinator

About the REMC Statewide Cooperative Acquisitions Project

The REMC Statewide Cooperative Acquisitions Project is provided as a service of your REMC, Intermediate School District, and the REMC Association of Michigan for all Michigan schools.

The Project aggregates the purchasing power of schools statewide and provides large-volume bid prices on a variety of educational resources to schools of all sizes.

The Project motto states, "Every tax dollar saved through cooperative effort is one more available for instruction."

As a result of this project, local schools in Michigan saved more than \$23.6 million in 2004.

Schools learn about the REMC bids through their local REMC. In addition, bids are posted on the REMC Association of Michigan web site <<http://remc.org/bids>> and statewide catalogs are published.

The Project represents the 22 local REMC centers at a variety of educational conferences and in-service training sessions.

The Project also contributes to publications to make educators aware of available resources.

Project Goals

1. Save schools both time and money.
2. Provide schools with bid prices, product information, and quality vendors selected through a competitive process.
3. Use consistent state and national standards to select manufacturers, products, and vendors.
4. Address the instructional acquisition needs of Michigan schools as identified by advisory committees composed of REMC directors who collect input from their local school districts.

Most REMC centers publish an annual report for their school districts providing detailed use and savings data.

Contact your REMC for specific use and savings information related to your school district.

Product Selection

The Statewide Project Committee and Project Fiscal Agent have adopted processes for product and vendor selection.

Educators and the Committee recommend new products for inclusion in the Project.

Product selection factors include quality, specifications, price, and customer satisfaction.

Some products, such as data projectors, are included in a comparative test and judged by

As a result of this Project, local schools in Michigan saved more than \$23.6 million in 2004.

participants statewide.

Product specifications are revised annually to address educational needs, changes in technology, and previous years' experience with products.

Vendor participation, vendor evaluation, and vendor selection processes have been adopted to provide schools with quality vendors.

Vendor evaluations are used to record districts' experiences with each of the REMC vendors.

Vendors are selected based on product knowledge, support, price, and customer satisfaction.

Vendors are required to hold prices at the award price or lower for the entire 12-month bid period.

Product specifications and related information can be accessed through the REMC bid web site.

Project Funding

This Project is partially funded with State Aid funds through an annual REMC Association of Michigan Statewide Projects Application.

All awarded vendors are

also charged an administrative coordination/management services fee to cover the cost of managing this program.



Project Committee Member Greta Erm evaluates a digital camera during the 2004 Equipment Award meeting.

How REMC Meets State School Code Bid Requirements

The legislation that established REMCs (Michigan Compiled Laws Act 451 Section 380.671) and State Board of Education Rules for REMCs enabled REMCs to bid on behalf of local school districts and also provided local school districts with the authority to use REMC bids. The REMC catalog items and providers were accepted as a result of a comprehensive bid distributed by the REMC project fiscal agent, Ingham ISD. This bid meets all state bidding requirements, meaning that your district may purchase from this list without further bidding. More than 70 vendors were included in these bids. Local, state, and national criteria have also been used developing specifications and evaluating all proposals.

New and Improved in 2004

Computers and Network Electronics

Implemented new two-year bid timeline with three computer companies and three network electronics companies. Computer bids now identify the high-volume commonly purchased systems bundles and are bid at higher discounts.

Bundles are refreshed quarterly with no price increases to allow schools to purchase latest technology during the two-year contract term.

The catalogs for computers and network electronics were merged to provide customers with one document from which to develop complete computer network solutions.

Supply Catalog Merger

Office supplies that previously were included in AV/Computer Supplies, the Library Supplies catalog, and the Instructional/Office Supplies catalog were merged into the new Instructional, Office and Library Supplies catalog.

Catalog Discounts on the Move

Catalog discounts represent REMC bids for categories or groups of items that allow customers to purchase product lines at a REMC discount when the individual products sales are too low for large volume bid discounts.

Catalog discount bids are also used for items which are

New in the REMC catalogs in 2004...

- Greater selection of hot laminating film
- Greater selection of storage media, including memory cards and DVD-Rs
- A third Sound Field System manufacturer
- Two new brands of digital cameras
- USB microscope added
- Thirteen data projectors models to select from. Unit prices have decreased, while brightness has increased.
- Thirteen new software companies, seven of whom specialize in software for handheld devices
- 11x17 colored xerographic paper and 67# Bristol Vellum Cover Stock

frequently modified or where multiple model variances don't lend to a specific item award, yet such variety is desired by our customers.

In 2004, the catalog discounts for specific groups of items were moved from their own section in the back of the REMC catalogs to the categories of items that they most closely matched. This move helped make the discounts more visible to customers as they browsed the catalog.

Web Site Enhancements

Extensive improvements were made to the REMC Bid web site in 2004. New features include:

Selection Tools: REMC selection tools continue to be popular with customers. Two new tools were created: a printer comparison chart and a laminator/laminating film compatibility chart.

Existing selection tools include hints for selecting

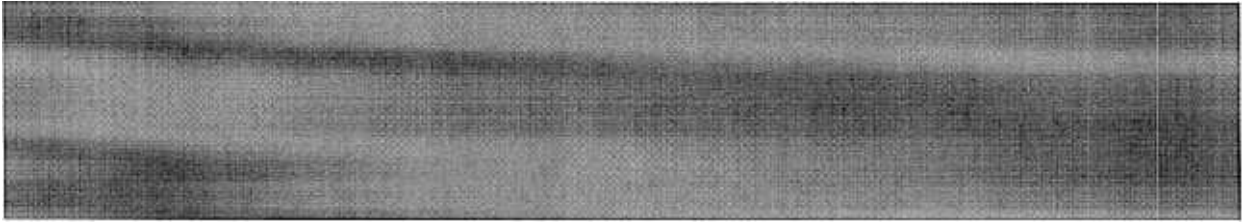
digital cameras, data projectors and printers, as well as comparison charts for digital cameras and data projectors.

A printer total cost of ownership document is available to allow customers to compare the ongoing costs of all of the printers in the REMC catalog.

All of these documents are updated as models change, and the comparison points are modified throughout the year in response to customer demand.

Related Items: When supplies or accessories are available for an item in the online REMC catalog, a "Related Item" link displays. Customers can click the link to locate the supplies or accessories.

Awarded Products Lists: The awarded vendors list now includes links to each vendor's complete list of REMC products. **Specifications:** A new "Specifications" link is available on the short description page



Michigan educators evaluate data projectors during the 2004 Data Projector Face-Off in Lansing

for items that have a specification sheet. The link opens the same specification sheet that is available on the long description pop-window.

Vendor Profiles and Forms: The awarded vendors list now includes links to a customer service profile for each vendor as well as any forms that new customers must complete before submitting their first order with a vendor.

News & Updates: This new web page provides REMC customers with one source for Project news, including current and past Project newsletters, Project surveys, and vendor promotions and rebates.

REMC Centers Section: A new, password-protected area of the web site is a resource for REMC Center staff. This area provides the Project with a means to communicate information to the Centers in advance of customers so that the Centers are prepared to answer customers' questions.

Customer Input is Always Welcome

The Project encourages feedback from customers through a variety of communication methods. All feedback is taken into consideration in the Project's decision making.

Customers can recommend that products be added or removed from the bid by completing a Production Recommendation Form.

Good and bad experiences with vendors can be communicated to the Project using the Vendor Evaluation Form.

Both of these forms are available on the Project web site and can be submitted electronically.

Customers can also provide feedback by sending e-mail using the feedback link at the bottom of Project web pages.

In addition, the Project exhibits at educational conferences throughout the year. Customers are welcome to speak with Project staff in person at the REMC Project booth.

Finally, local REMC centers are skilled at resolving problems with vendors. Customers are encouraged to contact their local REMC if they have positive or negative feedback. REMC Center staff will communicate the feedback to Project staff.

REMC Bids Save Millions for Michigan Schools in 2004

AV Supplies

We are pleased to report that this bid produced **\$6.1 million** in sales of products that had a list price of **\$12.2 million**. Savings from list price was **\$6.1 million**.

A portion of the increase over 2003 can be attributed to the inclusion of several catalog discounts, including lamps, batteries and cables. These discounts had been reported separately in previous years.

Printer cartridges are the highest volume item and account for over **\$4.2 million** in sales, up from **\$3 million** in 2003. There were 769 items were available on this contract, up from 666 in 2003.

Products available included everything from storage media to laminating film to video tapes and printer supplies.

AV Equipment

We are pleased to report that this bid produced **\$8.6 million** in sales for AV equipment and computer peripherals that had a list price of **\$15 million**. Savings from list price was **\$6.4 million**.

There were 595 items included in this bid. Data projectors and printers continue to be the highest demand items accounting for over **\$2.9 million** in sales.

Schools continue to shift their technology purchases to



REMC 7 Director Ricki Chowning (center) and REMC 13 Supervisor Melissa White (right) speak with MAME Conference attendees at the REMC exhibit booth

high-tech equipment, including computers and peripherals, and away from audio visual equipment.

Software

We are pleased to report that this bid produced sales of **\$8.1 million** that had a list price of **\$9.4 million**. Savings from list price was **\$1.3 million**.

Microsoft accounts for over **\$5.4 million** of the sales and over **\$950,000** in savings. Adobe, Inspiration, Macromedia, Network Associates and Symantec together produced sales of nearly **\$2 million**.

Use of this bid continues to grow as schools continue to expand the software that they use and recommend.

Based on school recommendations, contracts included software from 62 producers and more than 1000 individual titles.

Xerographic Paper

We are pleased to report sales of **\$3.3 million** that had a list price of **\$4.6 million**. Savings from list price was **\$1.3 million**.

The number of items increased on this contract increased from 34 types/sizes of xerographic paper and notebook filler paper to 72 items. Product line expansions during 2004 included 11x17 colors and 67# Bristol Vellum Cover Stock.

Paper is bid quarterly to accommodate the pricing fluctuation in the paper market.

Instructional/Office Supplies

This bid realized sales of **\$10.8 million** that had a list price of \$17 million, resulting in a savings of **\$6.1 million** from list prices.

More than 938 commonly used instructional and office supply items were included in the 2004 catalog.

The REMC library supply bid was merged into this program in 2004.

Sales from this contract increased dramatically through the course of 2004. The Project expects sales to continue to rise yielding an even stronger 2005.

Computer Hardware

The reported sales for 2004 were **\$41.6 million** that had a list price of \$43.4 million. Savings from list price was **\$1.8 million**.

Sales in 2004 were much higher than in 2003 due to the fact that computer manufacturers were not required to report individual sales until July 1, 2003. Therefore the 2003 report includes only six months of sales data. The 2004 totals include a full year of sales data.

Network Electronics

The reported sales for 2004 were **\$1.3 million** that had a list price of \$1.8 million resulting in a savings of **nearly \$540,000**.

Reporting timelines and requirements were the same as those for Computer Hardware. Like computer hardware, therefore, 2004 sales of network electronics show a significant increase over 2003.



2004 Sales and Savings: Top Ten Categories

Sales at REMC Price: Top Ten Categories

Category	Total Sales at List Price	Total Sales at REMC Price	Savings
Computer Hardware	\$43,387,844.72	\$41,588,858.40	\$1,798,986.32
Catalog Discounts	\$8,303,375.41	\$7,054,840.69	\$1,248,534.72
Microsoft	\$6,384,636.45	\$5,426,940.98	\$957,695.47
Paper	\$4,566,665.20	\$3,310,095.08	\$1,256,570.12
Laser Printer Cartridges	\$4,104,313.04	\$2,516,483.35	\$1,587,829.69
Data Projectors	\$3,636,973.70	\$1,769,017.64	\$1,867,956.06
Inkjet Printer Cartridges	\$2,623,704.41	\$1,766,063.43	\$857,640.98
Network Electronics	\$1,817,345.75	\$1,277,978.38	\$539,367.37
Laser Printers	\$1,527,184.21	\$1,042,629.82	\$484,554.39
Sound Field Systems	\$1,349,398.40	\$963,426.00	\$385,972.40

Savings at REMC Price: Top Ten Categories

Category	Total Sales at List Price	Total Sales at REMC Price	Savings
AudioVisual Lamps	\$2,838,202.76	\$417,411.67	\$2,420,791.09
Data Projectors	\$3,636,973.70	\$1,769,017.64	\$1,867,956.06
Computer Hardware	\$43,387,844.72	\$41,588,858.40	\$1,798,986.32
Laser Printer Cartridges	\$4,104,313.04	\$2,516,483.35	\$1,587,829.69
Paper	\$4,566,665.20	\$3,310,095.08	\$1,256,570.12
Catalog Discounts	\$8,303,375.41	\$7,054,840.69	\$1,248,534.72
Overhead Projectors	\$1,463,789.45	\$374,539.00	\$1,089,250.45
Microsoft	\$6,384,636.45	\$5,426,940.98	\$957,695.47
Inkjet Printer Cartridges	\$2,623,704.41	\$1,766,063.43	\$857,640.98
Construction Paper	\$1,178,489.29	\$496,148.38	\$682,340.91

Historical Sales Data (By Fiscal Year)

2004	\$79,777,162.14
2003	\$48,847,095.72
2002	\$25,074,024.50
2001	\$24,125,429.40
2000	\$16,643,212.00
1999	\$16,897,314.87
1998	\$18,477,750.61
1997	\$15,173,099.42

The majority of the increase in sales between 2003 and 2004 is accounted for by the addition of two new REMC bid programs, Instructional/ Office Supplies and Xerographic Paper, as well as continued strong growth in sales in computer hardware and network electronics.

The Cooperative Acquisitions Project At Work for Michigan Schools

Project Management

The REMC Statewide Cooperative Acquisitions Project is a REMC Association of Michigan project directed by the REMC Association Statewide Cooperative Services Committee.

The Project is managed through a fiscal agent agreement with REMC 13/Ingham ISD.

Ingham ISD staff manages bid policies and procedures to comply with all Michigan school code requirements, allowing local school districts to purchase from these bids without further bidding.

2004 REMC Statewide Cooperative Acquisitions Committee Membership

Greta Erm, REMC 1
Steve Wyckoff, REMC 2
Cliff DuPuy, REMC 6
Andy Mann, REMC 7
Dan Finnegan, REMC 9
Tim von Hoff, REMC 10
Dennis Lundgren, REMC 11
Mike Oswalt, REMC 12E
David Schulte, REMC 14W
Naomi Norman, REMC 16
Mike Souden, REMC 17
Thomas Juett, REMC 18
Lisa Marlatt, REMC 19
Jon McDuffie, REMC 20
Claudia Brown, Ingham ISD
Frank Bommarito, Project Staff
Nancy Corner, Project Staff
Erik Drake, Project Staff

Cooperative Acquisitions Activities

Conference Exhibits and Presentations

MASA, Detroit, Presentation
MSBO Purchasing Committee Presentation
MACUL, Grand Rapids, Exhibit
MSBO, Grand Rapids, Exhibit
MACUL WMU Technology Coordinators,
Kalamazoo, Presenter
MPPOA, Grand Rapids, Presentation
MEMSPA, Lansing, Exhibit
MAME, Traverse City, Exhibit
MIEM Technology Conference, Kalamazoo,
Presentation and Exhibit
MAGCU, Harbor Springs, Panel Presentation

Regional Presentations

TBA ISD/ REMC 2 Advisory Council
REMC 14 Media Specialists
Ottawa ISD Media and Technology Directors
REMC 1 Advisory Council
REMC Bid Contact Videconferences (3)

Representation to other Organizations

Monthly REMC meetings
MPPOA regional meeting
Michigan Dept. of Management and Budget,
Acquisitions Services
Freedom to Learn Technical Committee

REMC Cooperative Acquisitions Committee Activities

Spring planning meeting
Fall bid specification review meeting
Bid award meetings
Data Projector Face-Off

REMC Centers

REMC 1 (906) 482-3907
Copper Country ISD
Gogebic-Ontonagon ISD

REMC 2 (231) 922-6217
REMC 2N (231) 582-8063
REMC 2S (231) 876-2317
Charlevoix-Emmet ISD
Manistee ISD
Mason/Lake ISD
Mecosta-Osceola ISD
Traverse Bay Area ISD
Wexford-Missaukee ISD

REMC 3 (989) 248-8724 and (800) 292-7160
A.M.A. ESD
C.O.O.R. ISD
C.O.P. ESD

REMC 4 (231) 767-7228
Muskegon Area ISD
Newaygo ISD
Oceana ISD

REMC 5 (989) 875-5101
REMC 5N (989) 386-3851
Clare-Gladwin RESD
Gratiot-Isabella RESD

REMC 6 (989) 667-3221
Bay-Arenac ISD
Iosco RESA

REMC 7 (877) 702-8600, ext. 4075
Allegan County ISD
Ottawa Area ISD

REMC 8 (616) 365-2235
Ionia County ISD
Kent ISD
Montcalm Area ISD

REMC 9 (989) 249-8724 and (800) 292-7160
Midland County ESA
Saginaw ISD

REMC 10 (989) 872-4212
Huron ISD
Sanilac ISD
Tuscola ISD

REMC 11 (269) 471-7725 ext. 124
Berrien County ISD
Lewis Cass ISD
Van Buren ISD

REMC 12W (269) 388-9825
REMC 12E (269) 789-2490
Barry County ISD
Branch County ISD
Calhoun County ISD
Kalamazoo RESA
St. Joseph County ISD

REMC 13 (517) 244-1473
Clinton County RESA
Eaton ISD
Ingham ISD

REMC 14 (810) 591-4435
REMC 14 W (989) 743-3471 ext. 242
Genesee ISD
Lapeer County ISD
Shiawassee RESD

REMC 15 (517) 768-5201
Hillsdale County ISD
Jackson County ISD

REMC 16 (734) 994-8100, ext. 1260
Livingston ESA
Washtenaw ISD

REMC 17 (248) 209-2593
Oakland Schools

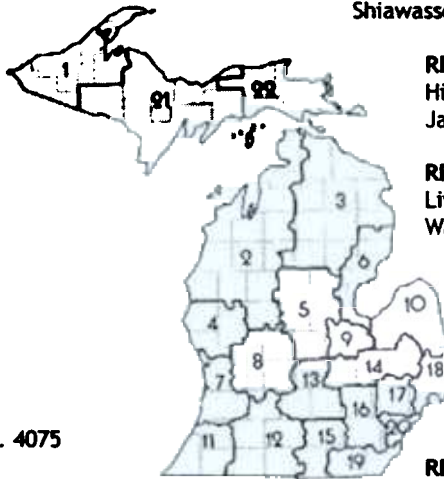
REMC 18 (586) 228-3411
Macomb ISD
St. Clair County RESA

REMC 19 (517) 265-1693
REMC 19E (734) 242-5799 ext. 3110
Lenawee County ISD
Monroe County ISD

REMC 20 (734) 334-1302
Wayne RESA

REMC 21 (906) 226-5131
Delta-Schoolcraft ISD
Dickinson-Iron ISD
Marquette-Alger RESA
Menominee County ISD

REMC 22 (906) 632-3373
Eastern U.P. ISD



<http://remc.org>