



Picking a Plan: Medicare

The webinar will begin shortly

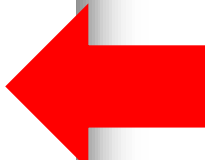


Putting people first, with the goal of helping all Michiganders lead healthier and more productive lives, no matter their stage in life.

The screenshot shows a GoToWebinar interface. On the left is a vertical sidebar with icons for navigation and controls. The main content area is divided into several sections: a top menu bar with 'File View Help' and window controls; a sidebar with 'Audio', 'Handouts: 1' (containing 'CP Feedback.docx'), and 'Questions'; a text input field with the placeholder text '[Enter a question for staff]'; a 'Send' button; a 'Practice' section with 'Webinar ID: 918-218-115'; a notification 'This session is being recorded.'; and the GoToWebinar logo at the bottom.



Where you can find handouts for today's webinar



Where you can make comments and ask questions

meet
Medicare

Get to know
how it works

Welcome to
Medicare 101



The Michigan Numbers

Over 2 million seniors here in Michigan are on Medicare to help pay for their prescription drugs, doctor visits, and hospitalizations.

One in five Michigan residents - 20%



Agenda

Medicare basics

Medicare choices

Resources and tools

A smooth transition to Medicare

- 10,000 Boomers a day are turning age 65
- Enrollment path and timing is not the same for everyone
- Important to enroll at the right time





When to enroll?

Initial Enrollment Period:

- 3 months before the month you turn 65
- The month you turn 65
- 3 months after the month you turn 65



Exceptions to enrolling at 65

- If your employer has **20 or more employees**
 - You can choose to sign up at 65 or later
- If your employer has **20 or fewer employees**
 - You could be required to join when you turn 65



You can stay on your employer's plan until...

You stop working

You drop your employer coverage

Your employer coverage ends





Other times to enroll are limited

General Enrollment Period

January 1st – March 31st every year

Coverage starts July 1st



Late enrollment penalties

- Late enrollment penalties can happen when you don't sign up within the enrollment windows (a life-changing event)
- will allow for enrollment outside the regular windows)
 - Part A (hospital coverage) penalty
 - 10% for twice the number of years you could have had part A, but didn't sign up
 - Part B (medical coverage) penalty
 - 10% for each 12 - month period you could have had part B
 - **These penalties are PERMANANT!**



Late enrollment penalties

- Part D (prescription drug coverage) penalty
 - 1% per month for each month you did not sign up or have credible coverage, i.e. employer cover, etc.
 - If you did not take drugs at age 65 when you signed up for Medicare and did not have other prescription coverage and signed up when you start taking drugs at age 70, your penalty would be 60% per month as long as you had Part D



How can you apply for Medicare?

- Apply in person at your local Social Security office
 - www.socialsecurity.gov/locator
- Apply by phone
 - 1-800-772-1213
 - 1-800-325-0778 TTY
- Apply online
 - www.socialsecurity.gov



Medicare Choices

1) Original Medicare

- Parts A and B
- Part D (if you want prescription drug coverage)

2) Medicare Advantage (Part C)

- Combines Parts A, B, and D



Original Medicare

- Fee-for-service health plan
- Includes Parts A and B
- You can go to any provider that accepts Medicare
- Pays for many health care services, but not all
- You must choose and join a Medicare Prescription Drug plan to get prescription drug coverage



What is Medicare?

A Federal Health Insurance Program for:

- People 65+
- People under 65 with certain disabilities
- People of any age with End-Stage Renal Disease or Lou Gehrig's Disease



What Medicare Does Not Cover

Medicare does not cover all health care costs. (No vision, dental, hearing coverage for example)

○ You are responsible for:

- Monthly premiums
- Deductibles
- Coinsurance
- Co-payments



The Different Parts of Medicare



Part A

Part A (Hospital Insurance)

Part B

Part B (Medical Insurance)

Part D

Part D (Medicare
Prescription Drug Coverage)



Part A - Hospital Insurance

- Helps cover inpatient hospital care
- Other Part A services include:
 - Some skilled nursing facility care
 - Hospice and home health care

Part B - Medical Insurance

- Helps cover medical care
 - Doctor visits
 - Outpatient hospital services
 - Durable medical equipment
 - Medicare-approved preventive services
 - Emergency room visits
 - Ambulance
 - Lab tests
 - X-rays & CT scans



Part B - Costs for 2021

Premiums

Standard premium is \$148.50 per month for those enrolling in 2021

Premiums go up for those with higher incomes

- Individuals who earn more than \$88,000
- Couples who earn more than \$176,000

Deductible: Annual deductible is \$ 203

Coinsurance: 20% for most services



Part D - Prescription Drug Coverage

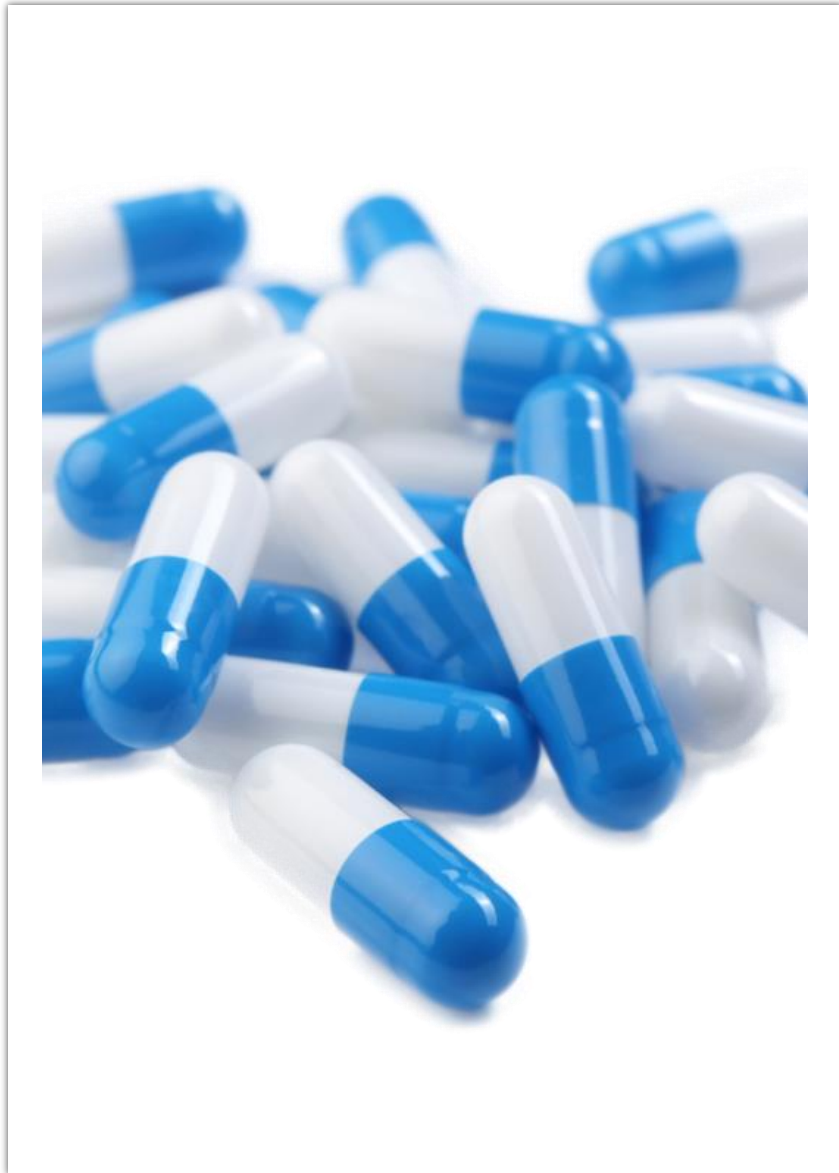
- Helps cover the cost of prescription drugs
- Run by Medicare-approved private insurance companies



What Part D Covers

- Each plan has a list of covered drugs (formulary)
- Includes both brand-name and generic prescription drugs
- Plans place drugs into “tiers”
- Each tier has a different cost





Part D - Costs 2021

- People enrolled in Part D may pay:
 - Monthly premiums
 - Copayments or coinsurance
 - Annual deductible up to \$445
- People with higher incomes pay higher Part D premiums



Year	What You Pay for Brand Name Drugs in the Coverage Gap	What You Pay for Generic Drugs in the Coverage Gap
2012	50%	86%
2013	47.5%	79%
2014	47.5%	72%
2015	45%	65%
2016	45%	58%
2017	40%	51%
2018	35%	44%
2019	30%	37%
2020	25%	25%

Medicare Part D Coverage Gap Closure Timetable Under the Patient Protection & Affordable Care Act



Options Available To You At Age 65

- Traditional (Basic) Medicare
- Basic Medicare + Medigap/Supplemental Plan
- Basic Medicare + Prescription Plan
- Medicare Advantage Plan (may or may not include prescriptions)
 - *How do you determine what is right for you?*



<u>Basic/Traditional Medicare</u>	<u>Medigap Plan</u>	<u>Supplemental Plan</u>	<u>Advantage Plans</u>
<ul style="list-style-type: none"> • Includes Part A (Hospital Coverage), and Part B (Medical Coverage) • Single-Payer (Federal Government) • Fixed premium • Low deductible per year • 20% co-pays for most services • You need to sign up for a separate Part D Plan (Prescription Drug Coverage) 	<p>(purchase in addition to Basic Medicare)</p> <ul style="list-style-type: none"> • Marketplace Driven • Separate premium for Medigap Plan • Additional benefits covered at 100% for most services • Sign-up for Medigap is through limited time period • Limited number of companies offering Medigap plan • You need to sign up for a separate Part D Plan (Prescription Drug Coverage) 	<p>(purchase in addition to Basic Medicare)</p> <ul style="list-style-type: none"> • Marketplace driven • Separate premium for Supplemental Plan • Separate deductibles and co-pays • You need to sign up for a separate Part D Plan (Prescription Drug Coverage) 	<ul style="list-style-type: none"> • Includes Medicare Parts A, B & D all in one plan • Marketplace driven • Premium for coverage • Deductibles and Co-pays • Option to add benefits such as eyeglass, hearing aid, etc. <p>Some Advantage plans do not cover prescriptions</p>

HOW DO YOU DETERMINE WHICH PLAN IS RIGHT FOR YOU?



Medigap Plans and Supplemental Plans

- The terms Medigap Plan and Supplemental Plan are often used interchangeably
 - Even in your Medicare and You handbook!



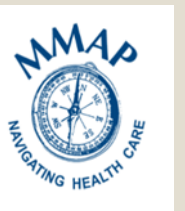
Medigap Coverage

- Medicare Supplement Insurance policies and Medigap policies, are sold by private companies.
- They help pay some of the health care costs that Original Medicare doesn't cover, like copayments, coinsurance, and deductibles.
- Medigap does **not** work with Medicare Advantage Plans



How Medigap Works

- People can choose to buy a Medigap policy. There are up to 10 standardized plans so people can compare easily.
 - Must be purchased within 6 months of enrolling in Part B, Must be age 65 or older
 - After 6 months companies do not have to sell you a plan or you may be subject to higher prices or pre-existing conditions
- You pay a monthly premium
- Note: Does not cover the costs of prescription drugs



How Medigap Works

Benefits	A	B	C	D	F*	G	K	L	M	N
Medicare Part A coinsurance and hospital costs (up to an additional 365 days after Medicare benefits are used)	100%	100%	100%	100%	100%	100%	100%	100%	100%	100%
Medicare Part B coinsurance or copayment	100%	100%	100%	100%	100%	100%	50%	75%	100%	100% **
Blood (first 3 pints)	100%	100%	100%	100%	100%	100%	50%	75%	100%	100%
Part A hospice care coinsurance or copayment	100%	100%	100%	100%	100%	100%	50%	75%	100%	100%
Skilled nursing facility care coinsurance			100%	100%	100%	100%	50%	75%	100%	100%
Part A deductible		100%	100%	100%	100%	100%	50%	75%	50%	100%
Part B deductible			100%		100%					
Part B excess charges					100%	100%				
Foreign travel emergency (up to plan limits)			80%	80%	80%	80%			80%	80%

Medicare Advantage Plans (Part C)

- Alternatives to Original Medicare
- Plans are offered by private insurance companies
- All plans include Parts A, B, and in most cases, Part D

What Medicare Advantage Covers

- Independent of Original Medicare
- Includes both parts A (Hospital) and B (Medical)
- Many include Part D (Prescription drug coverage)
- May include extra benefits depending on the plan selected (such as eye glasses, dental, etc.)



Things You Should Be Aware Of

- **Medicare Advantage Plans**
 - Are subject to possible premium increases
 - Commercial carrier could decide to get out of the marketplace and you would need a new plan
 - May not be accepted everywhere



Things You Should Be Aware Of

- Basic Medicare does not cover you when you are traveling abroad.
- If you plan to travel abroad make sure the plan you choose to purchase (Medigap, Medicare Supplemental or Medicare Advantage) covers you when you travel
- *Private hospitals* may not accept Medicare or any Medigap, Supplemental or Advantage Plan you have
- All plans will include a premium of some amount



- Sign Up / Change Plans
- Your Medicare Costs
- What Medicare Covers
- Drug Coverage (Part D)
- Supplements & Other Insurance
- Claims & Appeals
- Manage Your Health
- Forms, Help, & Resources

Is my test, item, or service covered?

Address change/Medicare card issue?

Information for my situation

Find someone to talk to

Find doctors, providers, hospitals, plans & suppliers

Find doctors & other health professionals

Find nursing homes

Blogs

News

Videos

Traveling abroad this summer? Plan a worry-free vacation.

Even "healthy" men need health

www.Medicare.gov

1-800-633-4227



AARP's Medicare Question and Answer Tool



Medicare Q&A Tool

Enter a keyword related to your question

Submit

Three easy ways to find answers to common Medicare questions:

1. Enter your Medicare question, phrase or word above and click the "Submit" button to get answers.
2. Choose a topic below to see answers. To view full answers, select a category. Then you can click on a question or answer to see the full answer. Or, you can click the "View More" link to see more questions and answers in that category.



Medicare Q & A Tool

www.aarp.org/MedicareYtu

www.aarp.org/MedicareQA



Michigan Medicare/Medicaid Assistance Program (MMAP)

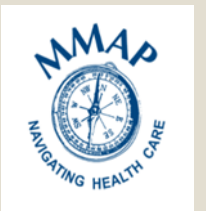
- Need help figuring out what choices make sense for YOU?
- **Call MMAP at 1-800-803-7174 to make an appointment with a MMAP counselor.**
- MMAP provides free, unbiased information and counseling to help individuals navigate the array of available health benefits and make informed health benefit decisions.



Michigan Medicare/Medicaid Assistance Program (MMAP)

- MMAP works through the local Area Agencies on Aging to provide high quality health benefit information and counseling, supported by a statewide network of unpaid and paid skilled professionals.
- MMAP is funded by a grant from the state Aging and Adult Services Agency through funding received from the federal government
- MMAP has grants from the Agency for Community Living and from state and federal sources. Nationally, this program is called the State Health Insurance Assistance Program (SHIP).
- **MMAP is *not* affiliated with the insurance industry.**

▪ **1-800-803-7174**



Paying for Medicare If You are Low Income

- If you are eligible for Medicare but are low income you may also be eligible for Medicaid.
- This is called dual eligible
- You may also qualify for the Medicare Savings Program or Extra Help
- Contact MMAP for assistance **1-800-803-7174**



Resources

Resources

On the web

- www.Medicare.gov

By phone

- 1-800.Medicare (1-800-633-4227)

The official U.S. government Medicare handbook

- [Medicare & You](#)

Michigan Medicare/Medicaid Assistance Program (MMAP)

- www.mmapinc.org
- 1-800-803-7174

Upcoming Webinars

Renewals

- TBD; Tentatively planning for the week of November 30

Appeals

- TBD; Tentatively planning for the week of December 14

As the schedule is updated, it will be added along with registration information to Michigan.gov/MIbridgesPartners under the [Community Partner Training](#) section. MDHHS will also email an announcement to registered MI Bridges Community Partners.

*What Questions Do You Have?
WWW.*



Thank You for Attending!