

# LIST OF CHANGES TO THE VENDOR STOCKING REQUIREMENTS (Full-line Grocer and WIC Vendor Minimum Stock Requirements)

#### Beginning July 1, 2021

The following lists changes from the removal of full-line grocer requirements from the Michigan WIC Vendor Selection Criteria and the updates in the Michigan WIC Vendor Minimum Stock Requirements from the December 26, 2018 version to the July 1, 2021 version.

#### **Fruits**

	\$20 Retail Value	Any combination of fruits except those listed in the Food Guide as not allowed. Must carry at least 4 varieties of
FRUITS	OR 15 Pounds	fruits. At least 2 varieties must be <u>fresh:</u> the other two varieties may be fresh, frozen or canned.
	4 Varieties	- Varieties of fruit within the same family count as one variety. For example: green and red grapes count only as grapes.
	At least 2 varieties must be fresh	- Lemons and limes count only as one variety.

#### **Previous Requirements:**

- Combined total quantity with vegetables to meet \$25 or 10 lbs (min stock)
- At least 4 varieties of fruits, all varieties must be fresh (full-line grocer)
- At least 5 units of each variety (full-line grocer)

#### **New Requirements:**

- Fruit quantity total of \$20 or 15 lbs
- 4 varieties of fruits, at least 2 must be fresh
- No longer requires a unit total number for each variety of fruit, i.e., 5 packs of oranges, 5 bunches of bananas, etc.

#### Note:

- A portion of the requirement may now be met with frozen/canned fruits, allowing Vendors to option to select more shelf-stable items that meet customer demand and reduce waste.
- The unit total number requirement is removed, offering flexibility to Vendors.
- o Fruits category is no longer combined with Vegetables, with its own retail value requirement.

# Vegetables

	\$20 Retail Value	Any combination of vegetables except those listed in the Food Guide as not allowed. Must carry at least 4 varieties
VEGETABLES	OR 15 Pounds	of vegetables. At least 2 varieties must be <u>fresh:</u> the other two varieties may be fresh, frozen or canned.
VEGETABLES	4 Varieties	- Yams and sweet potatoes <b>DO</b> count towards the minimum stock requirement.
	At least 2 varieties must be fresh	- White potatoes, cilantro and parsley are approved, but DO NOT count towards the minimum stock requirement

#### **Previous Requirements:**

- Combined total quantity with fruits to meet \$25 or 10 lbs (min stock)
- At least 4 varieties of vegetables, all varieties must be fresh (full-line grocer)
- At least 5 total units of each variety (fullline grocer)

#### **New Requirements:**

- Vegetable quantity total of \$20 or 15 lbs
- 4 varieties of vegetables, at least 2 must be fresh
- No longer requires a unit total number for each variety of fruit, i.e., 5 packs of carrots, 5 stalks of celery, etc.

#### Note:

• A portion of the requirement may now be met with frozen/canned vegetables, allowing Vendors to option to select more shelf-stable items that meet customer demand and reduce waste.

- The unit total number requirement is removed, offering flexibility to Vendors.
- Vegetables category is no longer combined with Fruits, with its own retail value requirement.

# **Whole Grains - Including Bread**

WHOLE GRAINS

| 8 Units, At least 4 units of bread (1 unit = 16 oz package) | At least 4 of the 8 units must be 16 oz loaves of WIC-approved whole wheat/whole grain bread. Approved whole grain options include bread, tortillas, brown rice, pasta and oats. See Food Guide for allowable products.

#### **Previous Requirements:**

- 6 units of bread and/or tortillas (min stock)
- 6 units of additional bread (full-line grocer)
- 6 units of brown rice (full-line grocer)

#### **New Requirements:**

- 8 total units of 16 oz whole grain food items
- At least 4 of the 8 units must be bread

#### Note:

- o Total whole grain unit total number requirement reduced from 18 total units to 8 total units.
- o Minimum bread unit total number requirement reduced from 6 units to 4 units.
- o Brown rice can be counted towards total unit number requirement but is now optional.
- o New requirement gives Vendor flexibility to stock varieties desired by their customers.
- Several whole grain options are shelf stable.

# **Eggs**

EGGS	5 Units (1 unit = dozen eggs)	- Any size, white shells only, one dozen package; may be cage free.

#### **Previous Requirements:**

Any brand and size of eggs

#### **New Requirements:**

- White shells only
- No longer allowed to be organic, free range or pasture raised, grain, grass or vegetarian fed, low cholesterol, pasteurized, or fortified/enriched with omega-3, DHA or vitamin
- May still be cage free

#### Note:

This change is made to match the change of allowed eggs in the Michigan WIC Food Guide.

#### Fish

FISH 12 Units (1 unit = package/can of any size)	- Any brand in 2.5-30 oz packages of chunk light tuna, mackerel, sardines or pink salmon
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#### **Previous Requirements:**

- At least 4 varieties of meat, poultry or fish (full-line grocer)
- At least 5 units of each variety (full-line grocer)
- Requirement included non-WICapproved food items

#### **New Requirements:**

- 12 units of WIC-approved fish
- WIC-approved fish may be any size 2.5-30 oz package (can or pouch)
- Now includes only WIC-approved fish in the Michigan WIC Food Guide

#### Note:

- Fish is the only food category where the total unit number requirement has no variety or size restrictions, intended to give Vendors discretion to determine which products work best for their store.
- The goal is for Vendors to consistently have some fish options available for breastfeeding mothers.
- Vendors are no longer required to stock non-WIC-approved food items.
- WIC-approved fish are not fresh (canned or in pouches), which have high shelf stability, reducing concerns of waste.

## **Infant Cereals**

INFANT CEREALS

6 Units, at least two varieties (1 unit =8 oz box/container)

- At least two varieties (i.e., multigrain, oatmeal, rice, whole wheat, etc.) 8 oz containers of infant cereal without added fruit, formula, DHA/ARA or other non-cereal ingredients.

#### **Previous Requirements:**

- 6 units of 8 oz containers
- 1 variety

## **New Requirements:**

- 6 units of 8 oz containers
- At least 2 varieties

#### Note:

- Overall total number quantity requirement of 6 units has not changed.
- New requirement is for Vendor to have at least 2 varieties of infant cereals available for sale.
- This change is to ensure access to adequate grain options for infants to transition to solid foods.
- This allows caretakers to select grains considering allergies and health suitability for infants.

## **Beans, Lentils and Peas**

BEANS, LENTILS	4 Units	Any brand in 16 oz bags AND/OR 15-16 oz cans/jars. 4 cans/jars are equal to 1 bag of dry beans, lentils or peas
AND PEAS	(1 unit = 16 oz bag or 4 cans/jars)	Any brand in 16 oz bags AND/OR 15-16 oz cans/jars. 4 cans/jars are equal to 1 bag of dry beans, lentils or peas

#### **Previous Requirements:**

• No requirement

#### **New Requirements:**

- 4 units
- Can be either dried or canned

#### Note:

- o Beans, lentils and peas are options that can be purchased instead of peanut butter.
- New requirement is meant to ensure access for people with peanut allergies or a preference for a protein other than peanut butter.

# Low Fat and/or Fat Free Milk

LOW FAT AND/OR	4 Units	Any brand of Low Fat (1%, ½%) or Fat Free (skim) milk in full gallons.
FAT FREE MILK	(1 unit = 1 full gallon)	- Half gallons do not count towards the minimum stock requirements.

#### **Previous Requirements:**

#### **New Requirements:**

8 gallons4 gallons

#### Note:

- Low fat and/or fat free milk requirement reduced from 8 gallons to 4 gallons.
- This change is made in response to Vendor feedback of excessive milk spoilage.
- This change is also made to coincide with redemption data, indicating significant unredeemed benefits for low fat and/or fat free milk.

# **Yogurt**

YOGURT	<b>4 Units</b> (1 unit = 32 oz)	Any brand of WIC-approved yogurt in 32 oz tubs, 4 oz 4-packs, 4 oz 8-packs, 2 oz 8-packs, AND/OR 2 oz 16-packs.  Note: A 4-pack consisting of four 4 oz cups is equal to 16 oz and thus would only count as % a unit.
	(1 dill - 32 02)	- Note: A 4-pack consisting of four 4 oz cups is equal to 10 oz and thus would only count as 72 a unit.

## **Previous Requirements:**

• No requirement

## **New Requirements:**

- 4 units of 32 oz, or equivalent
- Can be tubs, multipacks, or yogurt tubes

#### Note:

- o Low fat and/or fat yogurt is prescribed to clients as a replacement for low-fat fat free milk.
- o Nearly all women and children on WIC receive yogurt as a benefit.
- Vendors have multiple options for yogurts, including flavored yogurts, to meet this requirement.
- As this new requirement comes with reducing the low fat and/or fat free milk requirement, yogurt takes less space and has a higher shelf life than milk.