1		STATE OF MICHIGAN
2	DEF	PARTMENT OF ATTORNEY GENERAL
3	OFFICE OF HE	CALTH, EDUCATION & FAMILY SERVICES
4		
5	In the matter of:	
6	MARQUETTE GENERAL HOSPIT	CAL/
7	PROPOSED SALE TO FOR-PRO	DFIT DUKE
8	LIFEPOINT HEALTHCARE	
9		
		/
10		
11		PUBLIC FORUM
12	102 East Ma	ain Street, Marquette, Michigan -
	Tuesda	ay, July 17, 2012 - 5:00 p.m.
13		
14	APPEARANCES:	
15	FOR THE STATE:	MS. CAROL ISAACS (P49889)
		Chief Deputy Attorney General
16		MR. JOSEPH POTCHEN (P49501)
		Assistant Attorney General, Health
17		Education & Family Services Division
18		MR. ROBERT IANNI (P24084)
		Bureau Chief, Consumer and
19		Environmental Protection Bureau
20		MS. KATHARYN A. BARRON (P45363)
		Assistant Attorney General,
21		Consumer Protection Division
22		MR. THOMAS MARKS (P69868)
		Assistant Attorney General,
23		General Corporate Oversight Division
24		MR. WILLIAM BLOOMFIELD (P68515)
		Assistant Attorney General
25		Charitable Trust Section
26		

1		MR. JOSEPH KYLMAN, Auditor
2	FOR MARQUETTE	
	GENERAL HOSPITAL:	MR. GARY MULLER, CEO
3		
	FOR DUKE LIFEPOINT:	MR. WILLIAM CARPENTER, CEO
4		
5		
6	RECORDED BY:	Ruth A. Forgette, CER 3007
		Certified Electronic Recorder
7		Network Reporting Corporation
		1-800-632-2720
8		
9		
10		
11		
12		
13		
14		
15		
16		
17		
18		
19		
20		
21		
22		
23		
24		
25		
26		

1 TABLE OF CONTENTS

2		PAGE
3	Opening Remarks by Ms. Carol Isaacs	5
4	Opening Remarks by Mr. Gary Muller	7
5	Opening Remarks by Mr. William Carpente	11
6	Opening Remarks by Mr. William Bloomfield	16
7	Opening Remarks by Ms. Katharyn Barron	19
8	Public Comment by Judy Watson Olson	20
9	Public Comment by Dan Mazzuchi	22
10	Public Comment by Hugh Miller	24
11	Public Comment by Tim Larson	25
12	Public Comment by Steve Peffers	26
13	Public Comment by Craig Coccia, M.D	28
14	Public Comment by Mike Coyne, M.D	29
15	Public Comment by Joe Constance	32
16	Public Comment by Tom Baldini	34
17	Public Comment by Bill Hetrick	37
18	Public Comment by Melissa Hall	39
19	Public Comment by Bob Niemi	40
20	Public Comment by Rick Kobasic	42
21	Public Comment by Cary Gottlieb	43
22	Public Comment by Don Ryan	46
23	Public Comment by Lisa Coombs-Gerou	48
24	Public Comment by John Bartlett, M.D	49
25	Public Comment by Steve Mattson	52

1	Public Comment by Sheriff Michael Lovelace 54
2	Public Comment by Denise Koehn
3	Public Comment by Ann Sherman
4	Public Comment by Cindy Nyquist
5	Public Comment by Gary LaPlant 61
6	Public Comment by Maryanne Shannon 62
7	Closing Comment by Mr. Muller 63
8	Closing Comment by Mr. Carpenter 65
9	
10	
11	
12	
13	
14	
15	
16	
17	
18	
19	
20	
21	
22	
23	
24	
25	
26	

Marquette, Michigan

2 Tuesday, July 17, 2012 - 5:02 p.m.

MS. ISAACS: Good evening. Thank you all for coming this evening. I know you all have busy lives and busy schedules. This is an important issue, and we represent the Attorney General's office this evening. We are here for a public meeting to hear comments about the changes that are about to occur at Marquette Hospital in your community. I'm going to later introduce the team, but all the people that are currently sitting at this table are from the Attorney General's office. I want you to know that it's very important to the Attorney General that we have transparency in this issue. All of the information that we are gathering we will put on our website, the Attorney General's website. It's easy to find. We will be taking public comment tonight, and our moderator will tell you the ground rules in a bit.

Just to let you know how this is going to go, we are going to have people explain the arrangement that is occurring here with Marquette Hospital, and we are very pleased to have tonight the Chief Executive Officer, Gary Muller, representing Marquette. At this table we are also pleased to have Mr. Bill Carpenter. He is the CEO of Lifepoint Hospitals and he is the chairman. Both of those gentlemen will speak. We will then allow public comment.

There may be questions. We realize there will be questions. We will save all of the answers to those questions until the very end, and we are hopeful that the two gentlemen speaking may be able to answer those questions. Additionally, you may also comment to the Attorney General's Office in writing. You may do it electronically by e-mail, and we will receive those comments again. Those will be posted online. And we have with us this evening a court reporter who will be recording what is stated tonight. We have someone who will be helping us time, and we may need to limit the length of testimony tonight, so bear with us so that we can get everyone -- so that everybody gets a fair opportunity to say what they want to say at this point. I will allow both Mr. Muller and Mr. Carpenter to introduce or acknowledge anyone that they would like to on their team that's been working on this project. And, as I said, when we begin to hear from the people in the audience, I will introduce the Attorney General's staff here. Again, we represent the Attorney General. He's been asked to review this and to sign off on this, so we do take this seriously to look at the transaction as it affects the people who live in the Marquette area.

So I will now ask Mr. Muller or Mr. Carpenter to speak.

MR. MULLER: First of all, let me thank our Attorney General's team led by Carol, and welcome to the

25

1

2

3

4

5

6

7

8

9

10

11

12

13

14

15

16

17

18

19

20

21

22

23

1 U.P.

3

4

5

6

7

8

9

10

11

12

13

14

15

16

17

18

19

20

21

22

23

24

25

MS. ISAACS: Thank you.

MR. MULLER: We're glad to have you guys here. I would like to also thank, first of all, our Board of Directors who led this process. We have several in the audience. Without going into the names of the fourteen, would you all just stand up and let people know you're here, please?

(Board Members stand up)

MR. MULLER: Okay. Thank you. So the MGH Board actually led an extremely thorough process to assure our community's access to quality healthcare for generations. It is a pleasure for me, along with Lifepoint's CEO, Bill Carpenter, to share some key points with you. First of all, hospitals today are in a very, very difficult business. Looking historically over my career and actually the history here in Marquette, we've gone through cycles, and we're actually, in my opinion, in a down cycle for hospitals, that we and our Board planned for the future being an up cycle. Reimbursement is declining. Access to capital is limited. Many healthcare organizations are struggling in the U.P. to invest in necessary tools, technologies, renovations and infrastructure. Marquette General, like many hospitals, was faced with a critical decision. Do we stay the way we are? Do we cut services? Do we cut staff? But our Board decided to remain a viable organization and partner with a very strong, and the best one in the country, national organization. Knowing the great potential for growth and expansion of healthcare services that exist in the U.P., Marquette General's board chose Duke Lifepoint. We explored potential partnerships that would help us strengthen our hospital for the future, and enhance the healthcare provided throughout this whole entire region. So our Board carefully reviewed affiliation options with organizations from across the country, and Duke Lifepoint was selected as the ideal choice for Marquette General, our employees, volunteers, medical staff and the communities we serve in the U.P.

Duke Lifepoint surpassed our stated selection criteria, which includes commitment to grow Marquette General and expand the services the hospital provides, enhance the quality of care provided at Marquette General for decades, invest in our hospital, its infrastructure and services, uphold our commitment to provide quality charity care, employ all of our staff members and insure that Marquette General continues to be a great place to work, maintain collaborative relationships with physicians and be a great neighbor to all of our surrounding communities and contributor to those communities through greater strength at Marquette General.

Over the last several weeks -- it seems like longer,

but it's been quite a few weeks -- we've been engaged in a very thorough due diligence process to insure that a relationship with Duke Lifepoint is right culturally, economically and strategically for our hospital and our community, and we've got a final agreement. This includes, as part of the due diligence, a trip I made to Nashville. Bill and his team hosted me for a couple days. Brad Cory, Dr. Noren and I attended Lifepoint's leadership meeting last month to meet the national Lifepoint team, and we came away not just pleased to be a part of it, but really quite honestly honored that they would bring us into their team.

The definitive agreement does include many features that are crucial to our future and those in this room.

Marquette General's debt will be eliminated. Debt-free.

All employees will be offered employment, subject to standard pre-employment screening, like we do at Marquette General. Obligations under our contract with the Michigan Nurses Association will be assumed. Our pension program will be fully funded, so everybody who started with Marquette General 50 years ago has a pension plan, their obligation -- their pension will be fully funded forever, so when they retire, they will have whatever is owed. Over the next ten years, 350 million dollars in committed investments will be made in physician recruitment and capital improvements projects, including state of the art outpatient

surgery, comprehensive cancer care, private patient rooms, new technology and new IT infrastructure -- technology. A charitable foundation that supports healthcare organizations, not Marquette General. Other initiatives in healthcare in the U.P. will be formed with at least 15 million dollars from the proposed transaction.

This acquisition will also change Marquette General from a tax exempt to a taxpaying entity in our community. This shift will add significant resources to our community, and will help to fund local projects, support schools, keep our roads safe and citizens. All of this cannot be done the way we're going in healthcare today.

In joining Duke Lifepoint, we have a great opportunity to grow and strengthen Marquette General and our communities, and I continue to say for generations. It's not just us, it's not our kids, but it's our children's children's children. It is up to MGH's physicians and management to utilize Lifepoint Hospital's support center, services, and everyone looks forward to doing this soon to immediately realize the opportunities we have in front of us.

You're going to hear more specifics from the Lifepoint side and our new partners, but I want to thank a couple people, if I could. First of all, the staff that took a lot of their time, our senior team, Jan Hillman I think is out

there. Jan sort of facilitated our strategic look at all this, which our Board did. We've got Jerry Warden. Jerry Worden aged and lost hair and it turned gray, because he was the -- where is Jerry? Jerry worked with Lifepoint lawyers on the agreement. Dave Grazer is our chief operating officer. He kept things going, because we took a lot of our time. And then Tom Noren is not here. Dr. Noren's mother is ill. He would love to be here. But those guys, in addition to our Board, really are committed to doing the right thing. So I thank you.

MS. ISAACS: Thank you.

MR. CARPENTER: General Isaacs, members of the Attorney General staff, thank you for hosting this meeting tonight. Thanks to all of you for coming. My name is Bill Carpenter. I'm the chairman and chief executive officer of Lifepoint Hospitals, and it's a pleasure to be here on behalf of Duke Lifepoint Healthcare. Let me introduce a few people who are here with us tonight so that you know them. Dr. Lanny Copeland is here in the front row. Dr. Lanny Copeland is Lifepoint Hospitals chief medical officer. Paul Hannah is a senior vice president for development at Lifepoint, and he is here along with his colleague and our colleague from Duke University Health System, David Ziolkowski (phonetic), who works closely together with Paul on the development side. Diane Huggins is our vice

president in charge of corporate communications, and she has been working closely, and will work closely following transaction in order to make sure that the communication plan for Marquette General is clearly understood in the community, because it very important to us that that happens. And then, finally, Ken Marlow from the law firm of Waller Lansden Dortch and Davis in Nashville is here with us, and he's been working closely with the folks at Marquette, as well as helping with the Attorney General's review.

So a brief overview, if you will, of Duke Lifepoint.

Duke Lifepoint Healthcare was established in 2011 as a joint venture of Duke University Health System, a world renowned academic medical center known for medical excellence, and Lifepoint hospitals, a hospital operator with more than 50 community hospitals located in 18 states across the country that is dedicated to insuring quality healthcare close to home. Duke and Lifepoint came together because we share a vision for transforming healthcare delivery by combining Duke's expertise and leadership in the development of clinical services and quality systems with Lifepoint's extensive operational resources and experience in successfully managing community based hospitals. Together we are seeking to establish a network of hospitals, physicians and other healthcare providers that is quality

driven, financially strong and well prepared to grow and succeed in an ever evolving healthcare landscape.

So why does Duke Lifepoint want to come to the Upper Peninsula? Well, you all know Marquette General is a great hospital, a great regional referral center that has been a vital part of the Upper Peninsula for decades. We believe that it is an ideal hospital for Duke Lifepoint. We chose to partner with Marquette General because it and Duke Lifepoint are committed to many of the same principles, insuring that every person in the Upper Peninsula has access to quality healthcare, creating an excellent workplace for the employees, maintaining a collaborative relationship with physicians and being a great community partner. We want to be good neighbor. With this acquisition, Marquette General will be an integral part of Duke Lifepoint Healthcare. will have access to distinguished clinical and quality experts at Duke and operational, financial and clinical experts at Lifepoint. It will also be able to collaborate and share best practices with peer hospitals in our networks nationwide. Duke Lifepoint Healthcare is excited to become a part of the Upper Peninsula. We see a tremendous amount of potential here, and are committed in investing in Marquette General and insuring the long term health of the hospital and the communities it serves.

A little bit about the transition process that we

1

2

3

4

5

6

7

8

9

10

11

12

13

14

15

16

17

18

19

20

21

22

23

24

envision. When the acquisition is completed, we will begin a strategic planning process that will involve Marquette General's Board, leadership team, physicians and staff, as well as the broader community. This process will help us prioritize the investments that we'll make with you here from service expansion to building construction. Duke Lifepoint is thrilled to be the chosen partner for Marquette General. Marquette General is your regional hospital, and it will remain your regional hospital for the future. commitment to you is that we believe strongly in local governance and input of all of our hospitals. We take very seriously all of our responsibilities to be accountable for the community. We're committed to charity care, and we will adopt the existing policy that's already in place to serve the needs of this community. The policy of Marquette General is very consistent with the charity care policies that we have in place at all of our hospitals. We're committed to insuring that Marquette General is a great place to work, and that's very important to us. We'll build on the strengths of Marquette General to make it even a stronger institution. Our vision at Lifepoint Hospital is to make this hospital and every hospital in our system a place where people choose to come for healthcare, a vital resource for the healthcare needs of the community, to be a place where physicians want to practice because they have

1

2

3

4

5

6

7

8

9

10

11

12

13

14

15

16

17

18

19

20

21

22

23

24

access to the best clinical staff and technology that helps them take care of their patients, and where employees want to work. That clinical staff, the housekeeping staff, the dietary staff of the hospital are your neighbors, and it's important for them to have a great place to work. I'm going to stop now and look forward to the rest of the program. But thank you so much for welcoming Duke Lifepoint to the community and your support of this hospital.

MS. ISAACS: Thank you. And before we get to the public comment portion of our forum, I want to have one of our attorneys outline the Attorney General's role in reviewing this transaction. And when I do this, I'm going to introduce the people who are here as part of the team reviewing this transaction for the Attorney General. Carol Isaacs; I am the Chief Deputy for Attorney General Bill Schuette, reporting directly to him. Mr. Bob Ianni is here; he's one of our Bureau Chiefs. He has decades of experience in the Attorney General's Office. Katharyn Barron to my right is a Division Chief, and within her division she manages many attorneys; our charitable trusts section is just one of her responsibilities. Mr. Joe Potchen is here. He has long-term experience in healthcare representing the State Department that does certificate of need and other health issues. Thomas Marks is here. He is not only an Assistant Attorney General doing health issues,

1

2

3

4

5

6

7

8

9

10

11

12

13

14

15

16

17

18

19

20

21

22

23

24

he is also a physician. And we have Mr. William Bloomfield, and his speciality, his entire practice in the office is devoted to non-profit and charitable issues. We have Joseph Kylman here. He is an auditor that has been with the office for a very long time. I won't tell them how long. And we have our communications director here, Joy Yearout (phonetic). So that's the entire review team. We are taking an objective hands-off review of this and will be making recommendations to the Attorney General and reporting directly back to the public. So very brief comments will be made by Assistant Attorney General William Bloomfield about the role of the Attorney General in this transaction -- this proposed transaction.

MR. BLOOMFIELD: Under Michigan law, the Attorney General protects the interests of indefinite and uncertain beneficiaries of charity; that is the public. Any asset held for a charitable purpose such as a hospital is a charitable asset. The Attorney General oversees and protects charitable assets in a number of ways. Registering charitable trusts, registering charitable solicitors, reviewing dissolutions, mergers and charitable asset sales such as this one. Some basic rules governing charitable assets are: Assets held by a charity must be used for charitable purposes. Charitable property may be sold for fair market value, but it may not be diverted for private

use. Gifts donated with a specific or restricted purpose must be used consistent with that purpose. Trustees, directors, officers and others who exercise control over charitable assets owe their organizations and beneficiaries high standards of loyalty and care, also known as fiduciary duties. Charitable trustees break these rules if they ignore donor intent, divert assets for private benefit or sell assets below fair market value. Michigan law authorizes the Attorney General to redress the wrongs of charitable trustees by investigating wrongs and representing charitable interests in court. Recognizing the Attorney General's authority in this area, Marquette General and Duke Lifepoint have conditioned the sale on receipt of the Attorney General's approval or no objection.

So what is the Attorney General's review process? The Attorney General will only review the sale following a thorough and independent review. Overall, the Attorney General's review considers the overall fairness of the transaction to the public. This includes insuring that the bidding process is fair, that Marquette General receives at least fair market value for its charitable assets, that all charitable assets remain charitable, that charitable care and core services continue, and that adequate enforcement exists to hold Duke Lifepoint to its promises.

MS. ISAACS: I want to make a few comments about

our process here today. And I have to tell you, I drove to Marquette and it was a beautiful drive. You have a lovely community, and I haven't spent a lot of time here, but I did enjoy my drive up, so I just admire where you live, and it's a lot cooler here than where I came from. Yeah, a lot cooler. As part of the current review, we didn't just come up for this Forum. We have really spent the day, and that is because we needed to have discussions with the people who were involved with this process. We have already requested and received underlying transition documents, and we've reviewed those and will continue to review. Earlier today, this review team interviewed the Marquette Board members, executives, employees and others related to the transaction to get their views on the proposed sale, and now we are here to get the view of the public. These interviews also help to insure that Marquette's Board and executives fulfill their duties of loyalty and care to the public. This Public Forum is part of our review. It's important for us to know what the public thinks of the sale, and to properly inform the public regarding the sale. In addition to our internal Attorney General staff review, the office is also contracted with a valuation expert, this is the Stout Risius Ross, better known as SRR, to do its own review. SRR is currently performing an independent valuation of Marquette's assets and liabilities subject to the sale. SRR is also examining

1

2

3

4

5

6

7

8

9

10

11

12

13

14

15

16

17

18

19

20

21

22

23

24

the bidding process to insure that the market process was fair. And I do want to state that the taxpayers of Michigan are not funding this review; this is being funded all by the parties. Duke Lifepoint will be paying for this review as a cost of the transaction.

So when will the AG's review be available to the public, and will it be? Yes, it will be. Again I state that it is online and there is a website that you may access, and it will be updated. As we receive updates, we will post those. I'm now going to turn this over to the moderator, which is Katharyn Barron, next to me, and she's going to start the process of testimony.

MS. BARRON: It's your turn. The procedure we're going to follow for the comments and questions portion of the agenda is as follows: Your comments or your questions will be made consistent with the order of the red numbers you got. You were asked if you wanted to make a question or a comment to fill out a card, and when you turned that card in, you got a number. And so we're going to start with the odd numbers on your left, my right, and proceed numerically, going back and forth. We're going to alternate side to side; of course starting with number 1. To keep the Forum comments moving, we are going to use a timer. You'll have approximately three minutes. Please try to stick to that time. Let's also try to have a couple of people in line.

If you can't stand, that's fine. But if you can stand and come up and wait so that, again, we can keep things moving. The transcript of the Forum is going to be available on our website. That's michigan.gov/mgh. That will take you right to a website. We're very committed to transparency. All of the documents that we're reviewing are available there, and the comments that you make tonight will be available there through the transcript. Will individuals with numbers 1 through 4 now please approach the microphones? Again, when you begin, please clearly state your name. If you are affiliated with either the hospital or Duke Lifepoint, even if you're affiliated with the Foundation that's related to this, please also indicate that. So let's start with number 1.

MS. WATSON OLSON: Good evening. My name is Judy Watson Olson, and I'm the Vice Chair of the Marquette General Health System Board. Did I do that right?

MS. BARRON: Absolutely.

MS. WATSON OLSON: Oh, good. Okay. As Vice Chair of the Marquette Board of Trustees, I'm here this evening to address one crucial or perhaps publicly overlooked point, and that is the point of accountability. The Marquette General Board wants to assure the community that the agreement for the acquisition being reviewed by the Michigan Attorney General's office is a document that will be

carefully monitored for adherence in years to come, through the structure of boards that we are putting into place. There will be three boards, and several current board members and community leaders will serve on these boards. The boards include a hospital advisory board, a wind down board, that will wind down the Marquette General Health System structure, and a new Superior Health Foundation The new foundation board, which will operate completely independent from the hospital, will be charged with more than just managing foundation charitable assets. Its mandate will include monitoring and enforcing Duke Lifepoint compliance with the acquisition agreement in the years to come. In short, the community should be aware that the Marquette General Health Board is putting into place a system of legally quantifiable checks and balances that have been successfully implemented in other communities that have undergone a similar hospital acquisition process. acquisition brings with it an incredible opportunity from the standpoint of patient care, employment base and taxation benefits, not only for this community but for the whole Upper Peninsula and the State of Michigan. The community and the Attorney General's office have the right and responsibility to be absolutely satisfied that we are putting into place an agreement that will be adhered to absolutely. And I thank you for coming and being here and

1

2

3

4

5

6

7

8

9

10

11

12

13

14

15

16

17

18

19

20

21

22

23

24

25

taking the time to assist us in support us here in the Upper Peninsula. Thank you.

3

4

5

6

7

8

9

10

11

12

13

14

15

16

17

18

19

20

21

22

23

24

25

1

2

My name is Dan Mazzuchi. I live in the City of Marquette, and I'm a retired physician. My wife and I and seven kids came here about 40 years ago from the East Coast, where it's also very warm. We didn't know a soul. We, over the next few years, got to know an awful lot of very wonderful people and we have a great debt of gratitude to pay to the community of Marquette and Marquette medicine. For my professional life, I came to practice internal medicine and to start a dialysis unit. Subsequently, after Michigan State University's College of Human Medicine became interested in this place, I became its first community dean. I served a sojourn on campus, three years as associate dean of the medical school, and then came back here to be CEO of the U.P. Health Education Corporation, which administers both the medical student activities and the family practice residency program here. The people that I found to practice medicine with when I came here were some of the most wonderful people in the world. There were 34 of us then. We had two little hospitals, who had just come together to merge so that they could survive. We wanted to build. didn't know exactly what we were doing, but we know we wanted more of us than 34. So over the next many years, we

were really blessed by having a steady influx of people very
well trained, better trained than we were, representing the
newly evolving medical specialties, surgical specialties and
a very dynamic education program. By hook and by crook, a
campus of a medical school here. It's been here almost 40
years. A residency program. A vital school of nursing,
collaborative arrangements between Northern Michigan
University and our medical community, and now between
Michigan State University and our medical community.
Technology training programs. Every time I go to get a test
done now, I ask the tech "Where did you get your training?"
Almost always it's "Here." These are jobs for our young
people that never used to exist before. Nothing stays the
same, and in time, of course, with all the successes there
came some financial hardship to the hospital. We're all
well aware of that. Our biggest fear was that someday our
place would be bought out by a competitor, someone who would
make decisions based on money alone. I am filled with
optimism at the thought of this particular merger, because I
know the values that it represents and I know the
opportunities that it represents to continue to keep what we
have worked so hard to get. I thank you very, very much.
MS. BARRON: Thank you, sir.

My name is Hugh Miller, and I'm executive director of the Upper Peninsula Medical Center here in Marquette. Dr. Mazzuchi is hard to follow, but I'll give it an attempt. He actually was very instrumental in what I'm going to talk about here with the medical center, because he was on board. We are the largest collection of physicians in the Upper Peninsula, and we currently have approximately 130 physicians practicing at our facility. We have a staff of 600 additional medical professionals and staff, and we have a vested interest in seeing this Duke Lifepoint purchase happen, because we want to become more like what we see around the country, and I will mention Mayo Clinic and the Cleveland Clinic and some of the other facilities. We see that, we also see Duke Lifepoint, and we are very excited that this may be reality here in Marquette. I have a personal interest in this, because I can see the benefit to the patients. And we want to become more of a destination, we want to recapture some of the business we've lost over the years, and we feel that this is the best scenario for us to do that. So, with that, I will just finish by saying that we want to improve the climate by having more of a clinic atmosphere here at our facility. We want electronic medical records to be a common denominator as mandated. We also would like common registration and common scheduling and common referrals. So if we can make this more like what

1

2

3

4

5

6

7

8

9

10

11

12

13

14

15

16

17

18

19

20

21

22

23

24

we've seen around the country, I think we'll benefit. Thank you.

MS. BARRON: Thank you, sir.

4

5

6

7

8

9

10

11

12

13

14

15

16

17

18

19

20

21

22

23

24

25

26

1

2

3

Good evening. My name is Tim Larson. I'm the chairman of Superior Health Partners. I've lived in Marquette for 51 years and served on the MGH board for 18 years, and chairman for 8 years. My father, Harlan Larson, was involved in healthcare for over 30 years, and was directly involved with the merger of the two community hospitals that Dr. Mazzuchi mentioned, St. Lukes and St. Mary's, which ultimately became Marquette General Hospital. Representing Superior Health Partners as board chair, the regional medical center's long range strength and viability is essential to maintaining the region's many rural community hospitals. With healthcare reform, SHP has been working diligently to develop an accountable care organization. Hospitals are moving from treating disease and illness to population health and wellness. Accountable care will insure better healthcare, better health, lower growth in expenditures through continuous improvement. With accountable care, physicians will be looking for ways to treat patients early and encourage healthy prevention. The new approach will be entrepreneurial in nature, as you will have to find new opportunities for growth. The Duke Lifepoint acquisition

is a crucial step in insuring Marquette General has the resources to provided the tertiary services that surrounding hospitals rely on, including the only coronary cath lab, neonatal intensive care unit and inpatient behavioral healthcare. This acquisition will insure that Marquette General Hospital can move forward to strengthen access of quality healthcare in the region, rather than planning for an erosion of its role due to patient migration to Wisconsin. We believe this acquisition will have an enormous region-wide impact in terms of assisting rural primary care hospitals, as well as greatly expand our ability to deliver crucial tertiary care programs. Thank you for your time.

MS. BARRON: Thank you, sir.

Good afternoon. My name is Steve Peffers. I'm the superintendent of the Marquette Alger Regional Educational Service Agency. I have over 32 years experience in education and have lived and worked in Marquette and Alger counties for the last 27 years. There is no doubt that bringing a healthcare of Duke Lifepoint's stature to our community will also bring with it visionary potential for our local youth. Yes, it means strengthening primary and tertiary healthcare, which is at the forefront of this equation, but it also means a lot to the local public school

system. The public school system is capped out in terms of new revenue sources, and current revenue sources have been declining for the past ten years. Marquette General's evolving to a for-profit institution means that our local property and sales tax base will experience a rejuvenation t is almost unheard of nation-wide and especially in the State of Michigan in these difficult fiscal times. It equates to potential well-paying, family sustaining jobs, which equates to home sales, which equates to teachers, counselors, paraprofessionals, textbooks, technology updates and other services for our school districts, as well as an expanding medical staff community that will enhance the diversity of our already richly diverse environment. Duke Lifepoint has agreed to invest significant resources in the transaction, including significant capital expenditures to improve the MGH's facilities. This also equates to additional local jobs and economic improvement in our region. The potential for additional families moving to the region is also a realistic factor. More families mean more students for our schools, which also equates to additional revenue for our schools. This acquisition is about stability and opportunity. It will be a major factor in securing stability and opportunity for the youth of our community well into the future. I thank you for the opportunity to speak this afternoon on what I feel are the very positive

1

2

3

4

5

6

7

8

9

10

11

12

13

14

15

16

17

18

19

20

21

22

23

24

outcomes of this transaction.

MS. BARRON: Thank you, sir.

3

26

1

2

Craig Coccia, neurosurgeon, 20 year member of the 4 medical staff at Marquette General. Currently the medical 5 director of the brain and spine program at Marquette 6 General. I'm also married to a fifth generation Yooper, a 7 family member of a family that formed the Calumet Public 8 9 Hospital, which is now Keweenaw Memorial, and father of a family that has received care from delivery to cardiac 10 surgery at this institution. So I look at this transition 11 12 from multiple perspectives. This is a unique institution. You must remember that the distance from Ironwood to Detroit 13 is more than the distance from Detroit to Washington. 14 15 transportation issues for the urgently sick patient up here are extraordinary. The mountain biker that has a torn aorta 16 17 is imminently going to die unless he has immediate services. 18 The motorcyclist with a head injury and a cerebral 19 hemorrhage needs immediate intervention, will not survive a transfer, even by air, outside of this region. And, 20 21 frankly, in the winter you're looking at two to four hours 22 at a minimum to get across areas of the U.P. to other 23 centers. We have a very unique resource here. And, as you 24 mentioned, your responsibility is to maintain the 25 community's resource. Unfortunately, with the evolution of

healthcare, it's not possible to sustain this institution in its current structure, and this transaction is not merely -is not simply only a financial transaction. We need capital, but that capital has to be financial, human and intellectual. And this is not simply a financial transaction, and I think you've heard that. Financially, all non-profit institutions who are providing healthcare in the State are having tremendous difficulties with access to capital. Going outside the non-profit structure allows us greater access to capital in a number of different conduits. But, most importantly, beyond the finances, which have received a lot of emphasis publicly, the key here is going to be the access to human capital and intellectual capital to maintain the level of care that we need and, most importantly, to actually improve and build upon that so that we can provide emergent and daily healthcare services that are excellent to the area and do not require people to leave the region.

MS. BARRON: Thank you, sir.

20

21

22

23

24

25

1

2

3

4

5

6

7

8

9

10

11

12

13

14

15

16

17

18

19

Good afternoon. My name is Dr. Mike Coyne. I'm a physiatrist. I am a retired physician and director of the Upper Peninsula Rehabilitation Unit here. I took care of Dr. Coccia's patients after he helped them. I'm going to pursue this comment just a little differently, from a

historical perspective, which Dr. Mazzuchi alluded to. I was the first chief of staff of Marquette General Hospital back in the '70s. I have never been employed by Marquette General, although I am a member of the Foundation. I served also in the community as mayor of the City of Marquette for three terms and also have been on the City Commission for about nine and a half years. My family has lived in the Upper Peninsula for three centuries, which is a long time. I mention these mainly to put things in perspective. As was mentioned, in the early '70s there were two hospitals, St. Mary's and St. Luke's, that were struggling. They were basically community hospitals and there were 34 physicians. I can't think of one of them who was a native of the Upper Peninsula, however. Now there are 200, and probably a large percentage of them are natives of the U.P. who have come back to practice here, both in primary care and specialty care. Well, they were struggling, and the doctors, the two boards and the community realized that, and had a joint vision to establish a regional medical center, which did not exist. They were in the U.P., simply small community hospitals. Well, as a result Marquette General was formed, and as Craig very eloquently pointed out, if you have problems here, you are in real trouble and far away from things, so this was a very important development. This turned out to be extremely successful, I think as you've

1

2

3

4

5

6

7

8

9

10

11

12

13

14

15

16

17

18

19

20

21

22

23

24

seen the facility and the number of physicians and the quality of practice and wide spectrum of specialty care available. As you all know, all of us here know, things are really different now than they were in the 1970s in terms of the practice of medicine and how difficult it is to manage it and to afford it. And, as a result, I think Marquette General is facing very similar problems historically that St. Mary's and St. Luke's felt. And as the saying goes, history repeats itself and we should learn from the past. And frankly, the past has shown that we were very successful in developing a regional center, and we have now the same historical problems that have been mentioned that we're facing. Now, even though I'm -- I have ten seconds.

MS. BARRON: Continue, sir. You're fine.

It's very hard for an Irish politician. As my friends like Joe and other colleagues keep saying, that I'm approaching geezerhood. I still am very involved in local politics and local government and local health issues, and it's my impression that the people for the most part really are in favor of this, both in Marquette and throughout the U.P., particularly those who need this because they're far from everything. And I think they base that on how hard it was in the '60s, '50s, '70s before this regional medical center came into being to get good, quality healthcare. So

Continue.

it's coming from -- my comments are coming from someone who has lived this history and worked hard to make this happen, this regional medical center happen. And I strongly support this acquisition. I think it will allow the continuation of the development of quality healthcare, rather than stagnation, which I think will happen if something like this doesn't occur. And I think it will allow for care close to home, which is very important to all of us. And, as I said, I think history does repeat itself, and in this case I think it is going to be a very good thing, just as it was in 1972. Thank you for the extended time.

MS. BARRON: Thank you, sir.

Good afternoon. My name is Joe Constance. I am a fourth generation resident of Marquette. I have no direct connection to the hospital. I'm here because I -- no pressure on you, but I think this is probably the most important decision this City has faced in 150 years. And so I thought I'd better come and tell you at least a little story. Growing up in Marquette, we didn't travel a lot, but when we did, I remember packing up grandma and grandpa and we would drive down to Marshfield, Wisconsin for healthcare. And as an adult, I've done the same thing with my parents and driven down to either Marshfield or to Mayo Clinic in Rochester. And, you know, the travel was fun, but I always

thought, "Geez, why don't we have more of those services here." And I have no concept as to how many millions of dollars flow out of the State of Michigan into other states, and why can't we have those -- you know, not only stop that trend, but why can't we reverse that trend and have those states come here. So I think this is a real critical decision for us. I'm very proud of my City and our City. We've won a lot of national awards. We've been the best place to retire to in the United States, best place for sportsmen, best place for artists. We've got a world class museum, a world class library. We've got so many things going for us. We've got Lake Superior out there. We -- the healthcare that we're talking about here I think matches that, and I don't want to see -- I was here when we had the small hospitals, and I don't want to see us going back to small hospitals. I think we have the opportunity here to have a tremendous healthcare system, and I think it's important to the City. And in reference to Mr. Muller's comments earlier, he mentioned that Marquette General could stay where they are now, and as an outsider looking in, I don't know that that's possible. I think Marquette General is either going to go to the next step or it's going to die. And I don't mean die necessarily as a total entity, but it will be a small community hospital again. And I don't know that that's the direction that we want to go as a community.

1

2

3

4

5

6

7

8

9

10

11

12

13

14

15

16

17

18

19

20

21

22

23

24

I know I don't want to go that way. I'm a partner in
Founders Landing here in Marquette, which is our waterfront
development. We're building condos. And the economic
impact of the hospital goes way beyond healthcare, and I'm
sure you realize that. We've got one purchaser that came
from another community in the Upper Peninsula just because
of our healthcare, and they bought their retirement home
here and they want to live here because of good healthcare.
That's important to us. We've got another unit that was
sold to somebody that's directly connected with the
healthcare industry. So the dollars don't trickle down from
Marquette General. The dollars flow down into the
community. It really is a critical employer and a critical
asset to the city. I think we've got probably three large
employers in this area: We've got the mine, we've got the
hospital and we've got Northern Michigan University. And,
you know, out of all those, I think the hospital is really
the critical player and here's a critical junction. So
please support the sale and on behalf of the Marquette
residents and the other U.P. residents and even the State of
Michigan residents, I think this is a real critical thing
for us. Thank you.

MS. BARRON: Thank you, sir.

Good afternoon. My name is Tom Baldini and I'm a resident of the City of Marquette. I live at 815 Pine I was a schoolteacher and a school administrator in the Marquette Area Public Schools for over 20 years. I was Governor Blanchard's U.P. representative for eight and an appointee of the president, Congressman Stupak's district director for eight years, and I'm currently a member of the Marquette City Commission. I only mention that not to reinforce what my little Italian immigrant mother thought, that I couldn't keep a job. Also, though, it gave me a perspective because of the travel for the Upper Peninsula and Northern Lower Michigan. The residents of the Upper Peninsula and Marquette are not unlike those in the other areas of the State when it comes to change. We're a bit anxious and we're concerned about anything that's new. We've been very fortunate, however, in the Marquette area and the Central Upper Peninsula to have access to excellent medical care for years from Marquette General as a nonprofit organization. As Congressman Stupak's district director, I had the opportunity to be involved in some fashion with most of the hospitals and healthcare providers in Northern Michigan and north of Bay City. Concerned, professional individuals. My own investigation along with past experience has me here today to publicly -- to be publicly supportive of this new model of the purchase of Marquette

1

2

3

4

5

6

7

8

9

10

11

12

13

14

15

16

17

18

19

20

21

22

23

24

General by Duke Lifepoint. The fact that the bipartisan political leadership of the area has supported this acquisition attests to the due diligence of the hospital administrative team and the soundness, really, of the proposal. The trustees and administrative team of Marquette General has attempted to be progressive and futuristic about healthcare for our region, and this initiative, along with the eventual association between the two, is just another step along that path. Granted, a much more ambitious initiative than previous, but still a very important and necessary one that many people have alluded to. I've done some research and found that the foundations which will be established as a result of this acquisition could have an impact on our community. Marquette General has been a part of our community and the hospitals since 1986 when Dr. Northrup and Hornbogen and several others helped establish it, and we are hoping that it will continue to be a part of our community. And one way to insure that is to be a continuing part of our community and to compensate the local residents for the loss of taxes for over the years by having a lasting foundation. I have great hopes for this new foundation, and that is why the scope and membership of the foundation is going to be important. I believe the acquisition holds great promise. Marquette General under the wing of Duke LIfepoint will be well positioned to adapt,

1

2

3

4

5

6

7

8

9

10

11

12

13

14

15

16

17

18

19

20

21

22

23

24

grow and be nimble enough to respond to the inevitable changes that we face in healthcare delivery and the changing healthcare system. As skittish as we may all be to change, I think you will find that the vast majority of the residents of this community are supportive of this change because it is the future of this community, and we have always been and have continued to be supportive of moving forward where quality is involved. And we thank you for taking the time to come here and hear our comments. Thank you.

MS. BARRON: Thank you, sir.

Good evening. I am Bill Hetrick. I am a member of the Marquette General Foundation, and I'm a resident of the City of Marquette. I was born and raised in a community in the eastern end of the Upper Peninsula, Newberry, not too far from the Tahquamenon Falls. I am three generations, both on the maternal end and paternal side. from the Newberry area. When I was going through my K through 12 years, I realized I wanted an opportunity, my opportunity. I attended Northern. Upon graduating from Northern Michigan University, I realized my opportunity was right here, not just in the City of Marquette, but my community, as you've heard a couple of times, was the largest community in the United States. It extends from Sault Ste. Marie to Ironwood, 310 miles east

and west, 100 miles north and south. You know you're in Yooperland as soon as you cross the Bridge. The Accident Fund was formed by legislative action in 1912, one hundred years ago when they said worker's compensation is mandatory. The Accident Fund was formed for those companies that could not buy worker's compensation anywhere else. The State saw to it that a Fund was established. When I graduated from Northern, I immediately went into insurance and I realized the Accident fund was the dumping groups for the worker's compensation. As I went through my years -- I retired one year ago after 38 years in the insurance business. In 2006 our company was awarded insurance agency of the year in the independent agency system out of 38,000 independent insurance agencies in the United Sates. The Accident Fund became crucially important to us as in 1991 -- and Mr. Arens, if you can -- as Carol alluded to your tenure with the Attorney General's Office, you remember in 1991 when then Governor Engler said we are the owners of the Accident Fund. We are going to put it on the auction block. The Attorney General's office was heavily involved in the back and forth legal wrangling, as eventually it was decided by the Michigan Supreme Court that they can sell. The Accident Fund went on to become one of the most financially solvent companies under Blue Cross's leadership, and Blue Cross being a non-profit, that was very important. The Accident

1

2

3

4

5

6

7

8

9

10

11

12

13

14

15

16

17

18

19

20

21

22

23

24

Fund is in 46 states. They have probably increased by tenfold the insurance writings. They are one of the largest employers in the City of Lansing. And certainly as the Accident Fund of America has become to the City of Lansing, I would encourage you to give your endorsement to what we in the Upper Peninsula in our land of Yoopers say, this is the most significant thing that has happened certainly in my lifetime. I thank you very much.

I'll stand on my tippy-toes. Good evening. My name is Melissa Hall. I am not affiliated with the hospital or Duke Lifepoint. I am the executive director of the Medical Care Access Coalition. We are a 501C3 faith and community based organization. We have been coordinating access to volunteer and donated healthcare for the low income uninsured in our community for the last ten years. Our organization began and has its main office here in Marquette County, and we now serve three counties with our volunteer program, Alger Schoolcraft and Marquette. Our board is comprised of civic leaders and representatives from local medical, public health, faith based and human services groups. Since our inception in 2001, we have been working closely with Marquette General and its many caregivers. We have a strong working relationship with the hospital and have had representation on our board of directors essentially since

the beginning. Currently Jerry Worden sits on our board of directors as our treasurer, and Dr. Kevin Piggott serves as our volunteer medical director. Many Marquette General primary care and specialty care providers and their staffs donate their time to see our patients at no cost. Marquette General also donates labs and radiology services, helping our low income uninsured residents access to critical diagnostic services. We are very hopeful that the Duke Lifepoint acquisition of Marquette General will strengthen the good relationship we've developed and advance the vitally crucial affordable healthcare mission in our community and our region. We are especially pleased that Duke Lifepoint has agreed to a long-term charity care policy that mirrors Marquette General's existing policy, while bringing much needed private sector capitalization for stabilizing and expanding Marguette General medical services. Our coalition is planning on moving ahead with our vision to provide all people access to quality, affordable healthcare by continuing our collaboration with providers such as Marquette General. We hope you will consider this longstanding relationship while deliberating approval of this acquisition.

23

24

25

1

2

3

4

5

6

7

8

9

10

11

12

13

14

15

16

17

18

19

20

21

22

My name is Robert Niemi. I'm a Marquette City

Commissioner, but I do not represent in my remarks the

opinion of the City, but that is the spectrum in which I
speak. We've got a great medical center here. We've got
medical care, access medical care comparable to what all you
folks have being from a larger urban area. It's just
amazing the level of care that we have and the asset that we
have here. The I'm not sure why the rest of U.P. doesn't
stay here. You know, they go to other areas thinking that
they're going to get better care. Perhaps it's the you
know, whatever is in your home town isn't good enough for
you. But, you, we've got a world class medical facility
here, and hopefully it will thrive in the future. My
concern is the foundation that or going from a non-profit
to a profit entity, and certainly that's the purview of your
review. We want to be sure that the Foundation is
independent of the hospital, independent of the for-profit
entity and that it serves the community. I'd like to see,
you know, perhaps, an open process forming this Foundation,
and be assured that the Foundation is responsive to the
community, especially the local community here in the
Marquette area. But, you know, I support the Foundation
aspect, and certainly that is going to provide us the
requisite benefit of going from a non-profit to a profit
entity. Thank you.

MS. BARRON: Thank you, sir.

My name is Rick Kobasic. I'm from Escanaba, and I'm
not associated with this hospital. And it's not for
Marquette, it's a regional medical center, that I just
thought I'd mention that. I never gave much thought to the
transition and what would happen to the assets when you go
from a non-profit to profit. Apparently I don't have to
worry about it at all, because you seem to be taking care of
it, at least that's what I read. My concern is what will
happen as far as the way the place is managed after.
Hopefully I mean I want to be really optimistic about
what happens next. And, please, don't take this personally.
We've never met, but I'm not a big fan. Okay. I've had a
history, a relationship with a very well respected
turnaround firm in the greater Detroit area for well over 20
years. It never ceases to amaze me that consistently when a
turnaround firm comes in, they're greeted like Santa Claus.
Oh, God, we can't wait for your help. Thank god you're
here. Just don't change anything. All right. We don't
want, we don't need that kind of help. They do need that
kind of help; I hope they get that kind of help, because
what I've seen seems to be not the systemic necessarily, but
quite possibly a systemic problem that goes from the top
down. It seems that some people don't see that there might
be a problem in areas because it hasn't been addressed. I
hope that you guys at Duke are very, very concerned about

things of that nature, because if you don't look at the place really hard -- and, by the way, thank you for your card. I'm going to drop you a line and tell you who I should, you know, give my outline to, places where I might suggest you make changes. Because if you don't, if everything in upper management, the board doesn't -- if there isn't something to change on the top end, it will be a little bit like taking a bath and then putting your dirty clothes back on. It's not -- I can see where the capital will be greatly appreciated. I know that the assets will be protected, but I'd like to hear somebody say, "You know, there's another reason that we're here." I would love to see this place become another Rochester or Mayo or Marshfield, and I wish it was. We need this place. We need it to be better; a lot better. And we need somebody -- you know, great, you're going to make it a transition from nonprofit to profit. Good. Okay? I hope there's other changes, especially changes about your approach to medical care, duty of care and responsibilities to the patients. Thanks.

MS. BARRON: Thank you, sir.

22

23

24

25

1

2

3

4

5

6

7

8

9

10

11

12

13

14

15

16

17

18

19

20

21

I'm a little short and I hate public speaking. My name is Cary Gottlieb. I am a physician in the Upper Peninsula. Specifically I'm a pathologist. I'm medical director of

three hospital laboratories outside of Marquette County. I also work at the other hospital in Marquette County, Bell Hospital, which is in Ishpeming, and I'm still on staff at an additional two hospitals outside of Marquette County. I am not on staff at Marquette General Hospital. But, with that said, I want you to know I live here at Marquette City and I do a lot of driving all through the U.P. because of my I love my city, I love what we have to offer here, and I also believe Marquette General is an excellent hospital and we're blessed to have it. Especially given the size of our community, it's a fantastic facility. I get my primary care from a Marquette General Hospital employee. The neurosurgeon who did my back already spoke right here, and I will probably, unfortunately, have to see him again soon. And, bluntly, approximately half of my family income comes from Marquette General Hospital. And I don't want to offend my friends and co-physicians, but I do have some concerns, and here they go. I am concerned about Duke Lifepoint as a for-profit hospital possibly mandating a future decrease in charity care that Marquette General Health System is currently providing by shifting the care of those patients unable to pay their medical bills to the surrounding nonprofit hospitals in the Upper Peninsula. I'd like to have more details and written confirmation that the current Marquette General Hospital -- or Marquette General Health

1

2

3

4

5

6

7

8

9

10

11

12

13

14

15

16

17

18

19

20

21

22

23

24

System charity care programs will stay at least the same,
preferably even get better for the long term. Two, I am
concerned about potential monopolistic intentions of a for-
profit hospital coming into the Upper Peninsula. It seems
the only way that Duke Lifepoint can make a profit is to
direct care from the surrounding communities to its main
center. This type of growth plan can only succeed if Duke
Lifepoint purchases additional hospitals or can control
patient referrals through its flagship hospital. This, in
turn, might cause the smaller hospitals purchased by Duke
Lifepoint to decrease local healthcare through
centralization of care, and it also might cause similar harm
for those not purchased via increased financial strain due
to loss of patient flow through increased Duke Lifepoint
presence in outside communities. If Duke Lifepoint
increases its presence in Escanaba, for instance, where Mr.
Kobasic is from, we'll get decreased patient care dollars in
Escanaba. And that could hurt the local communities outside
of Marquette. And that is of a concern to me. Thank you
very much for your time.

MS. BARRON: Thank you, sir. Just for the help of our audience, we're on number 15.

I was just going to say that, in case you were keeping score. I have number 15, which means there's nothing I can

say that you haven't already heard before. Which means that there's nothing that anybody else is going to say that you probably haven't heard tonight, but the line is getting shorter. My name is Don Ryan. I'm a member of the Marquette City Commission, but I'm not here representing the City. I've also been involved with organizations like the Lake Superior Community Partnership, Operation Action U.P., Marquette County Economic Development Corporation. formerly served on the board and as chairman of Bell Memorial Hospital in Ishpeming. I can tell you, with the wisdom I've gained from that experience and the years under this gray hair, that I'm very much in favor of what's being proposed here tonight. Marquette General, the staff and the Board has been very transparent throughout this whole process. We went to a meeting several months ago where they told us they were going to look to see if they could find a partner. They explained it to us, they told us what they were going to do. They've kept us informed through the whole process. And then when they struck a deal, they came and told us about that. So this has been a very, very transparent process, and I think that's very important. reason that I think it's so important is this: You know, a hospital -- the healthcare business is really unique. provides services that every one of us need, but it's also a big economic driver. You can go to any community in

1

2

3

4

5

6

7

8

9

10

11

12

13

14

15

16

17

18

19

20

21

22

23

24

1 Northern Michigan that has a hospital, and I can almost 2 quarantee you that the hospital is the largest employer. So, you know, this means big things. It means employment, 3 it means healthcare for our area. People say "Well, you're 4 for it because it means taxes for the City of Marquette." 5 Well, that's important, too, but I don't think that's the 6 most important reason. The most important reason is because 7 I think it will give us access to healthcare that we don't 8 9 have now. Marquette General has done a great job, but I think Duke Lifepoint can build on that foundation and really 10 11 give the Upper Peninsula the kind of healthcare services 12 they deserve, and, again, prevent more than -- I believe it's 60 million dollars from leaving the Upper Peninsula to 13 find healthcare services elsewhere. I have to tell you, as 14 15 a City Commissioner, I have a special interest in making sure that the best interest of our citizens are represented 16 17 in this process, and we all recognize MGH as a regional 18 medical facility. But we also see it here in Marquette as 19 our own hospital, a place where most of its physical assets have been located for decades. Obviously we will see some 21 benefits from investment, from taxes, but we think this 22 foundation element is very important, so we're going to be 23 very interested in seeing, as others have pointed out, how that develops. But as far as this project goes, we think 24 this is very positive for the future of Marquette and the 25

Upper Peninsula. Thank you.

MS. BARRON: Thank you, sir.

3

4

5

6

7

8

9

10

11

12

13

14

15

16

17

18

19

20

21

22

23

24

25

26

1

2

Good evening and welcome to Marquette. I spent the day with our Pioneering Healthy Communities person from the YMCA of Michigan here. I am Lisa Coombs Gerou. I'm the CEO of the YMCA here in Marquette County, and our Board asked me to speak on behalf of them this evening to you about this transaction. We are very much in favor of it. Marquette General Health Systems has been a very good partner with the Y for many years. We started here fifteen years ago. were instrumental in helping build our facility and they've been instrumental in helping us grow and serve our community. We welcome them to continue that partnership with Duke Lifepoint. As a longtime partner with MGH, we hope it's a smooth transition and that the partnership continues with the YMCA. Currently we partner with Marquette General Health System with a Blueprint for Health, which is a childhood weight loss program; Live Strong at the YMCA, which is a cancer survivor program. We provide pre and post-bariatric surgery fitness programs. We collaborate on the Community Healthy Weight Challenges, Community Assessment, and currently we're developing two new programs that will begin in September, the Balloon Program for postpartum depression and a new Live Wise program for early

stage Alzheimer's. The YMCA recently was selected by the CDC and the YUSA to provide the evidence based diabetes prevention program in Marquette County. And the YUSA has asked us to take that program to a broader spectrum throughout the U.P. now. And we also partner with physicians on a referral system to this program. history of working with Marquette General Health System in the areas of rehabilitation and aqua therapy. It has been a very good partnership. We welcome that partnership with Duke Lifepoint, and we look forward to them becoming part of our team in our community, and that is Action Policy and Environmental Change in our community, and that was funded by the NECDD and the CDC. So we have some folks from your region up in this area helping us do some of this work. This work is centered on policy environmental change. We understand that change is inevitable and it's not easy. At the Y we see that all the time. We welcome Duke Lifepoint and we look forward to working together to strengthen our community here in Marquette County. I thank you for your time.

MS. BARRON: Thank you.

22

23

24

25

1

2

3

4

5

6

7

8

9

10

11

12

13

14

15

16

17

18

19

20

21

Hello. I'm John Bartlett. I also wear many hats. And Lisa also forgot to say that she's also a very good basketball player and runs a basketball program called

Marquette Magic. And I'm a coach for Marquette Magic with my daughter who is 11 years old. I am a Board member of Marquette General Hospital for the past four years. I was born in Rock, Michigan, which is -- you won't even find it on a map, but right in the middle of the Upper Peninsula. We moved to the big city of Gladstone when I was in third grade and I graduated from Gladstone High School. One of the AG members knew that it was the Gladstone Braves. went to Michigan State for undergrad and for medical school, and I've been up here for ten year snow since finishing residency in Grand Rapids. I was asked to be chief of staff about four years ago and got to know Gary very closely and Brad on the board and Dr. Tom Noren. I really wish he could be here tonight, because he would -- he would be beaming hearing all of the comments by people like Dr. Mazzuchi and Dr. Coccia. I was honored to be asked to be on the Board, because as a primary care physician, I get to know my patients very intimately, and it's something that I really respect. And I get to hear my patients' questions about what's going on at the hospital, and they want to know, should they go to Green Bay for their knee surgery or should they have it done here, should they have -- what does it mean to have a private room. And so to have that physician voice on the Board I thought was extremely important, and when they asked me to remain on the Board I said absolutely.

1

2

3

4

5

6

7

8

9

10

11

12

13

14

15

16

17

18

19

20

21

22

23

24

I was then asked to be part of the process to go and look at these other institutions, and I can tell you that quality is the most important part of this process because the high dollar amount that we could have gotten from other bidders -- and I heard people in the community say "Oh, you just went to the highest bidder." That is not true. And we could have gone to the highest bidder, but they did not offer the quality that Duke Lifepoint offers. And what does that mean? A lot of people don't realize that with healthcare reform, physicians and hospitals are not just paid based on how many patients you see in a given day. You're paid on the quality of care that you provide. So when we were interviewing and we went to these communities and we talked to these different hospital companies about what was going on in their communities, we asked them about what would happen to the smaller hospitals in the Upper Peninsula. We talked to them about the quality in their -in their institutions. And the things that were done through Gary Muller and Tom Noren and we did some things with quality early on, Tom Izzo can talk to Coach K and they know what they're talking about, MSU and Duke basketball. When Tom Noren and I spoke with several of the top hospital companies in the country about quality, we didn't speak the same language, because they didn't speak our language. Duke Lifepoint speaks our language. They understand.

1

2

3

4

5

6

7

8

9

10

11

12

13

14

15

16

17

18

19

20

21

22

23

24

would have partnered with some of the higher bids that didn't understand the importance of quality, five, ten years down the road, we wouldn't be getting paid the way we would have expected. So quality and finances are intertwined, more than most people understand. So as a basketball coach, as a physician, as a Board member, as a parent, as a community member, I am so excited about the partnership with Duke.

MS. BARRON: Thank you, sir. Good thing you got your shot off.

Marquette General for about fifteen years, and along with a group of other people, including Jan Hillman here, helped establish Marquette General's Foundation from the beginning. I'm going to echo what everyone says here, because it's -- and it looks like I may be the last one. No, it looks like there's more coming. All right. But I'm going to echo the same things. And my father, like Tim Larson's father, was instrumental for 30 years here, and the legacy is strong and the care about this institution is strong. But it goes back to all the names that you've heard here, all the people talking, the legacy of everything that came. It's a special place, it's a -- we do special things. The stories you hear when you're on the Foundation about what you can do to

1	impact people's lives. We want that to continue. And
2	though I haven't been involved in this, the Board I've
3	trusted. They've put their time and effort in. The process
4	has been open, and they chose a person who will best fit
5	this particular circumstance. My only piece that I'd like
6	to have further examination on is the value of the company,
7	because this is a transaction and we want to take whatever
8	else is remaining and continue that in a foundation that I'm
9	hearing from Judy Watson Olson is a dynamic process still
10	underway. But it's going to be impactful, and if we can do
11	more than 15 million dollars, that would be terrific.
12	Because that, again, is a legacy for hundreds of years and
13	will impact people and can support the system or can support
14	other things they can't support in the future. So how this
15	Board is put together and the best price we can get, because
16	I think at the last Board it was 72 million dollars worth of
17	net value, and 15 is what I'm hearing. And obviously we
18	have to make sure this works for everybody; I'm very
19	conscious of that. But to the degree we can get more than
20	15 million dollars, that probably is terrific. Thank you.
21	MS. BARRON: Thank you, sir. Now I understand
22	we're on 19. I know we have some more numbers out there, so
23	if you have a number, please
24	SHERIFF LOVELACE: I'm 19. I know I don't look

it, but I am 19.

MS. BARRON: You carry it well, sir.

2

1

3 Sheriff Mike Lovelace. Marguette County, obviously. My only affiliation is I am a member of the Marquette 4 General Hospital Behavioral Health Advisory Committee, but 5 6 I'm here as the Sheriff, obviously. I guess I'm glad I'm 19, because I like what I'm hearing. I like what I'm 7 hearing, but I guess I need to know are we going to continue 8 9 with the behavioral health and psych unit as it is. I'm hoping that you have a strategic plan for dealing with the 10 mentally ill, because it is a very severe problem in the 11 12 State of Michigan, not only for us regionally, but the U.P., as everyone has told you, is a vast place. And Marquette 13 General is the magnet for all of the mentally ill in the 14 15 Upper Peninsula. And we end up getting them in and out. They get released, we end up getting other counties' 16 mentally ill that we end up dealing with here at our own 17 18 local level. So I'm hoping that there is a strategic plan 19 in place for dealing with the mentally ill. I'm also hoping that in the future we're looking at a secure psych unit. 20 21 That is a severe need for us here. If there is not a secure 22 psych unit in the Upper Peninsula, that means all 15 County 23 Sheriffs are going to be transporting mentally ill individuals at a minimum to War Memorial Hospital in Sault 24 25 Ste. Marie to be evaluated, and from there, who knows where.

We do mental transports to Saginaw and Ypsilanti on a weekly I've only got 9 deputies for 1800 square miles in this county. That means we don't have a midnight shift; the State Police handle midnight shift for us, because I don't have enough deputies to do that. And when I have to take two deputies with a mentally ill individual and drive them to Ypsilanti, that's two days, motels, meals, gas, and, guess what, I'm short two deputies that don't get to patrol Marquette County and deliver basic law enforcement services to the people of this county. So this is a huge issue for us, so if we're not looking in that direction, I'd like to be able to sit down with you and discuss how we can get there. Because I'm a team player. And it's a problem throughout the entire State of Michigan. I don't have to tell the Attorney General staff that; they're well aware of that, also. I also sit on the governor's clear committee, which is the committee for law enforcement reinvention in Michigan, and we're dealing with it at that level, too. It is a statewide issue, but for us in the U.P., we are the most underserved population in the State of Michigan. I don't have to tell you that. Downstate gets the resources. They have the population, they get the resources. So we with the least resources have to go the furthest to deliver the services. So it's a severe need, and I just want everyone to know that. I'm willing to sit down any time and

1

2

3

4

5

6

7

8

9

10

11

12

13

14

15

16

17

18

19

20

21

22

23

24

further discuss how we can fix it. Thank you.

MS. BARRON: Thank you, sir.

Good evening. My name is Denise Koehn. I'm a recent retiree from the Marquette County Health Department. I was their nurse clinician for the last 14 years, employed as a nurse for 20. And I just want to thank Marquette General Hospital for being a provider for the services that we provide for all the years that I worked there. But mainly the Title 10 and Title 15 programs for services we provided. I'm hoping that that will continue to be something that we can work with Duke Lifepoint on, and that's why I'm here, just to champion those folks that I served all those years. Thank you.

MS. BARRON: Thank you.

Good evening. My name is Ann Sherman. I'm a fourth generation Yooper, and I am regularly blessed from visits from my parents who drive two hours from the minuscule town of Engadine to come to Marquette for healthcare services. I know you said you drove up here, and you may have gone through Engadine, but I'm afraid if you blinked, you missed it. It's a very small place. I'm here today to talk with you in my capacity as a board member for the YMCA of Marquette County. If you look at the YMCAmqt.org website,

under the "About" tab, you will see that Marquette General is a key community partner with the YMCA. Together with our other community partners, we are collectively committed three efforts: To giving regional Marquette's young people the resources to reach their potential; to connecting neighbors so that they can come together for the common good; and to providing individuals with the access and support to lead healthy lives. MGH has been a key supporter in all three of these objectives, but particularly with regard to the last, as you might imagine. Through programs such as Live Strong at the Y, Blueprint for Health, Pre and Post Bariatric Surgery fitness programs, the Community Weight Loss Challenge and emerging programs in both diabetes prevention and Live Wise for early stage Alzheimer's, these programs offer our community access to evidence based programs whose results have demonstrated successes beyond simply physical outcomes. It will be important that future partnerships can continue a broad and very strong commitment to affordable healthy living programs for all our citizens. And I will ask for some assurance that that will remain true. Thank you.

MS. BARRON: Thank you.

23

22

1

2

3

4

5

6

7

8

9

10

11

12

13

14

15

16

17

18

19

20

21

24

25

Good evening. My name is Cindy Nyquist. I did not
come with a prepared statement. I came, and after sitting,
I'm here to speak from the heart. I am a Registered Nurse,
graduate of Northern Michigan University for my
undergraduate work. I had the opportunity to work at St.
Mary's Hospital. I also watched all of these distinguished
men come up and talk, and I've worked with all of them, and
the thing I noticed, they're all gray, white-haired and
bald. I don't know what happened. I think Dan Mazzuchi
and I know Brad Cory. When Dan first came up to Marquette
and was asking for the dialysis unit, we were sitting on the
CON review board. And Dan did have some hair back then as
well. My family has been in the Upper Peninsula since the
mid 1800s. We are very fortunate in this community,
extremely fortunate. And the direction that it is going, I
want to begin by saying I am fully supportive of the
direction that is happening here. I am familiar with when
we did not have the services that we have. In the 1970s I
can remember when my mother in law had what we thought was a
stroke, but she didn't get better. You usually anyway,
her fabulous physician said we needed to have a CAT scan.
We did not have one in Marquette. We had to go down to
Green Bay, which is a four hour drive. And it is in Green
Bay that we got diagnosed with a very large glioma of the
brain, which is a devastating diagnosis. Marquette has come

a long way over the years, and I am very hopeful. I've also -- I'm the president and founder of Upper Peninsula Home Health and Hospice, which I began providing services in 1973. So we've been around doing it for the last 40 years. We have become one of the leaders and experts in hospice, palliative care and home health services. We employ a little over a hundred individuals within this community, dedicated people. We have worked closely with all of the hospitals, the physicians, the assisted living, the nursing homes, and we feel a strong commitment to that continued relationship, that we are very hopeful that we'll be able to continue. My son, Dr. Jeffrey Nyquist, in fact was hoping to be here tonight, but his Dr. Bartlett -- I don't know if he's still here -- told him that he's too ill to come in tonight, so he got his mother instead. But my son, with Duke Lifepoint -- he graduated from Vanderbilt University with his Ph.D. in neuropsychology, so he spent ten years in that community. And the one thing that we bring with seeing our grandchildren there, it was a very family oriented community. The other questions that have come up and do come up is for profit and not for profit. While I was doing home health, hospice and private duty, I was also for over twenty years a federal auditor for Medicare, and I've been in almost every state in the country auditing hospitals and their programs. I have done many in Tennessee. The one

1

2

3

4

5

6

7

8

9

10

11

12

13

14

15

16

17

18

19

20

21

22

23

24

1	thing that I did find that was curious to me is that often
2	there's a negative connotation to for-profit, proprietary.
3	But what I did find through going around this country is
4	that it started at the top and worked through the system.
5	And just because somebody has a not for profit versus a for-
6	profit does not make them better or worse than the other.
7	It really I found were the policies and the programs and the
8	commitment to the community. I am very, very hopeful and
9	excited. This community needs to have a strong regional
10	hospital. I want to see that happen. I live here in
11	Marquette, my family receives all its services here in
12	Marquette. I also want to see this future direction to be a
13	collaborative effort with all of the other facilities across
14	the Upper Peninsula, because, yes, Marquette deserves to
15	have this wonderful facility here. But all of the other
16	communities also need to have access to good services. It
17	may not be exactly what they're used to now, but we need to
18	make sure that they receive those services and are triaged
19	appropriately. And for all of the ancillary services, such
20	as mine, which is home health and hospice for a good 40
21	years, I am prayerful that as my son brings our program
22	through the next 40 years it continues to be a wonderful
23	collaborative relationship with this organization. Thank
24	you.

MS. BARRON: Thank you.

Good evening. My name is Gary LaPlant. I'm a member
of the Marquette General Board. I was a member of the
special committee. I am the executive director of the
Community Foundation for Delta County, as well as the
executive director of the Community Fund Action of the U.P.
I had not expected to come up to the mic tonight, but
several speakers ago there was a gentleman from Escanaba.
He also has a habit of appearing at Escanaba City Council
meetings. I want to represent the true feelings of the
people of Delta County. They care about good healthcare.
They love Marquette General Health System. The employees of
Marquette General at their Escanaba Clinic is absolutely
ecstatic of the possibility of Duke Lifepoint acquiring
Marquette General. Now, I represented employees for a long
time. I'm also a retired Teamster Union principal officer,
and I must have done something successful, because the
Sheriff was a member of mine a long time. Now he's grown up
to be the Sheriff. So Duke Lifepoint, from my view, is
going to insure the long term viability of Marquette General
Health System. They are an excellent organization, they're
a great community fit, a great cultural fit. They have the
economic resources, they have great people. And this will
ensure Marquette General Health System will be able to
provide quality high quality care well into the future.
And we certainly hope that the Attorney General's office

will agree and approve this. Thank you all very much.

MS. BARRON: Thank you, sir.

3

4

5

6

7

8

9

10

11

12

13

14

15

16

17

18

19

20

21

22

23

24

25

1

2

I'm Maryanne Shannon, and I am from Sault Ste. Marie, Michigan, and I am on the hospital board here at Marquette, and I also serve on the quality and governance committee. In addition, I'm on the SHP, which is the other organization that's involved with Marquette General. I am an R.N. probably one of the hardest sells to move from a for-profit to -- from a not for profit to a for-profit. I was well educated through the course of the time that we have spent with this. It was a very long, a very transparent process. I always felt that I could ask the questions I needed to ask and I received straightforward answers, and I do appreciate that from both sides of the group. I want to thank you for coming, and I want you to know that as a regional person who lives three hours away -- because in the U.P. we never measure miles. We always say how far we are. We are -- I'm three hours away from here, but I do feel that we need a strong regional hospital. We have an excellent hospital here. We're going to grow with the changes and we've got a lot to learn, and I think Duke Lifepoint is going to be a wonderful partner for us and they share our mission and our values. And it's all about culture. So thank you very much.

MS. BARRON: Thank you. Let the record reflect that all members of the public were provided an opportunity to comment, and all members are welcome, and I believe that concludes our comment and question period. Thank you very much for all of your comments. And let's -- what we're going to do now is move to section 5 of our agenda, providing Mr. William Carpenter and Mr. Gary Muller, if they feel necessary, an opportunity to comment or respond.

MR. MULLER: Absolutely. First, let me thank the people who have spoken here today from the heart and from the truth. I've learned a lot today, I've taken a lot of notes. And I appreciate them very much, and I will continue to remain open to further comments. I also want to thank Attorney General Bill Schuette and his fine staff, who I've gotten to know and are doing great jobs, Carol Isaacs, Kathy Barron, Joe Potchen, Bob Ianni, Will Bloomfield, Joe Kylman and Tom Marks. And we've gotten to know you and will be open to anything you all have to offer and appreciate your time. I want to thank our hospital family, because there are many here who have not spoken, but are here because they want and are committed to what's best for our community. They are the best things we have. I think one of the speakers talked about the human assets. This is what we're here for. I also forgot to thank Tami Seavoy. I don't know if Tami is still here. Tami is waving. She's our in-house

1

2

3

4

5

6

7

8

9

10

11

12

13

14

15

16

17

18

19

20

21

22

23

24

counsel who worked with all of us and really has done an excellent job from a historical point of view to document facts in the agreement, so thank you, Tami. I can't express enough how excited our Board -- and I'm a member of the Board -- and our team is for this partnership with Duke Lifepoint that I think we've gotten more information on today. It does mean a future for our generations, it does mean the future for our generations is totally secure. gives me comfort to sleep well at night knowing that. not sleeping well a year ago. I was sleeping better six months ago. I'll be sleeping better about two months from now when we complete the transaction. We are confident Duke Lifepoint is the ideal partner. We have, as you've heard, higher offers economically, but not from a quality standpoint. We would have chosen Lifepoint if it was not Duke, but with Duke it's a grand slam home run. A home run, grand slam home run with Duke. I feel that way and that will happen. We did look in the State of Michigan, again I want to support our great state. We have great systems. work closely with the University of Michigan, Henry Ford and Spectrum, McClaren, but we chose a partner who had the commitment to quality as they do, along with capital, which they did not. So I wanted the record and the people to know that Michigan was our first choice, but we chose a group that is going to be part of our state, because they're going

1

2

3

4

5

6

7

8

9

10

11

12

13

14

15

16

17

18

19

20

21

22

23

24

to invest in it.

We feel this is a marriage. My analogy to marriage is longstanding. I've been married 41 years, so I can sort of take liberty. But we intend this to be longer than 41 years, because it's a marriage. It's not going to be something we get in and out of, and Duke Lifepoint feels the same way. I want to finish by saying we really look forward and we're going to do a jump start hopefully in a couple of months working with Bill Carpenter and the Lifepoint support team. They're not corporate; they're our hospital support team. But the point is our patients in the Upper Peninsula will be much better off. Thank you for everything you all have given us to help make that better.

MR. CARPENTER: General Isaacs and your team, I want to echo Gary's comments and thank General Schuette for this process that you all are leading. It truly is important that these issues are presented and the public is heard. So thank you on behalf of Duke Lifepoint for being here as well. Also, Gary, thanks to you and all of the members of your staff and everyone at Marquette General for their dedication to this community and the welcome that they have shown to us, those of us from Duke and Lifepoint. We really do appreciate it. We have come to know your team well over the last several months, and we feel stronger

about this marriage at this point than we did when we began. So it is an exciting thing. We at Duke Lifepoint believe that Marquette General is an ideal addition to our organization. We think we'll be a good fit for you. We believe that in partnership we can make significant contributions towards strengthening your hospital and this region. We're excited about the prospect of being a part of the hospital, being a part of the U.P., bringing the resources of Duke University Health System and Lifepoint hospitals to this area, and we look forward to a bright future together. Thank you.

MS. ISAACS: Thank you. In addition to the comments at today's public forum, the public remains welcome to contact us through August the 10th. The regular -- by regular mail or by emailing us at AGMGH@michigan.gov. And I took a phone call from Attorney General Schuette who is on his way out of the state for a meeting, and he wanted me to pass along his thanks that you would help us do our fiduciary duty in reviewing this proposed transaction, and he very much appreciates that you all did come out. And let me say on behalf of the Attorney General's office that we have found all of you to be delightful, and we appreciate your cordial behavior today and making us all feel welcome. So thank you. And our forum, we believe, is over unless there are additional comments. That's it. Thank you very

1	much.						
2		(Public	Forum	concluded	at	6:44	p.m.)
3			-0-0-0-				
4							
5							
6							
7							
8							
9							
10							
11							
12							
13							
14							
15							
16							
17							
18							
19							
20							
21							
22							
23							
24							
25							