

Form No. DTMB-3522 (Rev. 4/2012)  
 AUTHORITY: Act 431 of 1984  
 COMPLETION: Required  
 PENALTY: Contract will not be executed unless form is filed

**STATE OF MICHIGAN  
 DEPARTMENT OF MILITARY AND VETERANS AFFAIRS  
 STATE OPERATIONS – PURCHASING AND CONTRACTS  
 RESERVE FORCES SUPPORT CENTER  
 3423 N. MARTIN LUTHER KING JR BLVD, SUITE 320  
 LANSING, MI 48906**

**NOTICE OF CONTRACT NO. 5116B6600055  
 between  
 THE STATE OF MICHIGAN  
 DEPARTMENT OF MILITARY AND VETERAN AFFAIRS  
 and**

NAME & ADDRESS OF CONTRACTOR:	PRIMARY CONTACT	EMAIL
Northern Fire & Safety, Inc. 1798 Northern Star Traverse City, MI 49696	Craig Malaksi	cmalaski@northernfiretc.com
	TELEPHONE	CONTRACTOR #, MAIL CODE
	231-941-6407	

STATE CONTACTS	AGENCY	NAME	PHONE	EMAIL
<b>PROGRAM MANAGER:</b>	DMVA	Wes Miller	989-915-7793	scott.e.etelamaki.mil@mail.mil
<b>BUYER:</b>	DMVA	Elizabeth Noffsinger	989-344-6190	noffsingere@michigan.gov

<b>CONTRACT SUMMARY:</b>			
<b>DESCRIPTION:</b> Conduct inspections, annual testing and certifications on fire suppression systems and fire alarm initiating/notification devices at the Department of Military and Veteran Affairs (DMVA) Camp Grayling Joint Maneuver Center R			
INITIAL TERM	EFFECTIVE DATE	INITIAL EXPIRATION DATE	AVAILABLE OPTIONS
Three years	6/15/2016	6/14/2019	Two, One year options
PAYMENT TERMS	F.O.B	SHIPPED	SHIPPED FROM
Net 30	N/A	N/A	N/A
ALTERNATE PAYMENT OPTIONS:			AVAILABLE TO MIDEAL PARTICIPANTS
<input type="checkbox"/> P-card <input type="checkbox"/> Direct Voucher (DV) <input type="checkbox"/> Other			<input type="checkbox"/> YES <input checked="" type="checkbox"/> NO
MINMUM DELIVERY REQUIREMENTS:			
N/A			

<b>MISCELLANEOUS INFORMATION:</b>	
N/A	
<b>ESTIMATED CONTRACT VALUE AT TIME OF EXECUTION:</b>	<b>\$78,210.00</b>

**THIS IS NOT AN ORDER:** This Contract Agreement is awarded on the basis of our inquiry bearing the solicitation # **5116B0007897**  
**Orders for delivery will be issued directly by the Department of Military and Veteran Affairs through the issuance of a Purchase Order Form.**

**Notice of Contract #: 5116B6600055**

<b>FOR THE CONTRACTOR:</b>	<b>FOR THE STATE:</b>
Northern Fire & Safety	Signature
Firm Name	Kimberly Graham Buyer Manager, CPPB
Authorized Agent Signature	Name/Title
Authorized Agent (Print or Type)	Department of Military and Veteran Affairs
Date	Enter Name of Agency
	Date



**STATE OF MICHIGAN  
Department of Military and Veterans Affairs**

**Fire System and Fire alarm Inspection, Certification and Testing**

CONTRACT NO. 5116B6600055

DMVA, State Operations, Purchasing and Contracts

Buyer Name: Elizabeth Noffsinger  
Telephone Number: 989-344-6190  
Fax: 989-344-6118  
E-Mail Address: [noffsingere@michigan.gov](mailto:noffsingere@michigan.gov)

# STATE OF MICHIGAN

Contract 511B6600055

Fire System and Fire Alarm Inspection, Certification and Testing  
for Department of Military and Veteran Affairs at Camp Grayling Joint Maneuver Training Center

## STATEMENT OF WORK CONTRACT ACTIVITIES

The Contractor must respond to each requirement or question, and explain how it will fulfill each requirement. Attach any supplemental information and appropriately reference within your response.

**Background**

This is a contract to conduct inspections, annual testing and certifications on 15 water based wet fire suppression systems, 13 dry fire suppression systems and 1860 fire alarm initiating and notification devices within 61 buildings at the Department of Military and Veteran Affairs (DMVA) Camp Grayling Joint Maneuver Center. The contract will be for three years with two one year options possible. Contract is federal funding dependent.

**1. Requirements**

- a. The inspection and testing will performed in accordance with NFPA standards. A record of each inspection, test or service shall be maintained as specified in NFPA Standards and local, State or Federal statues, copies of each inspection shall be forward to the local, state or Federal authorities as required by law, code or ordinance
- b. Contractor shall schedule inspections and tests with the individual property managers before performing test.
- c. The Contractor shall provide all personnel, equipment, tools, materials, supervision, and other items and services necessary to perform the services as described in the specifications herein. The services requested are identified herein and during the hours specified by the Program Manager.
- d. All work shall be done in accordance with all regulations governing the DMVA wherein the work is to be performed and with minimum possible interference with the proper functioning of the activities of the DMVA and armory location. Supplies, materials, equipment, etc. shall be confined so as not to unduly encumber the premises. All repairs require a detailed quotation including all costs.
- e. The Contractor shall ensure all of the specified systems are maintained in full operating condition.
- f. If a system or alarm is tested and fails, a detailed report of the reason for the failure should be provided to the Program manager within 5 days. The report to include the proposed cost (labor and materials) to repair, re-test and certify the system or alarm.
- g. The work detailed in this contract will be performed on all of the devices, alarms and systems listed on Exhibit A-Attachment 1.

**Contractor to detail how the wet and dry fire suppression systems will be tested and the equipment that will be used: Technicians perform a thorough Inspection of your sprinkler systems as per the requirements of NFPA 25 codes and regulations**

Additional Contract Activities	Response
<b>2. Staffing</b>	
<b>3.1 Contractor Representative</b>	
The Contractor must appoint one account manager ,an	<b>Northern Fire &amp; Safety (Becky Gibbons-</b>

<p>individual, specifically assigned to State of Michigan accounts, that will respond to State inquiries regarding the Contract Activities, answering questions related to ordering and delivery, etc. (the "Contractor Representative").</p>	<p><b>Service Manager) 1798 Northern Star Dr. Traverse City, MI. 49696 ( 231) 941-6412 bgibbons@northernfiretc.com</b></p>
<p>The Contractor must notify the Contract Administrator at least 14 calendar days before removing or assigning a new Contractor Representative.</p>	
<p><b>3.2 Customer Service Toll-Free Number</b></p>	
<p>The Contractor must specify its toll-free number for the State to make contact with the Contractor Representative. The Contractor Representative must be available for calls during the hours of 8:00AM to 5:00PM.</p>	<p><b>1-800-877-6035</b></p>
<p><b>3.3 Technical Support, Repairs and Maintenance</b></p>	
<p>The Contractor must specify its toll-free number for the State to make contact with the Contractor for technical support, repairs and maintenance. The Contractor must be available for calls and service during the hours of 24 hours a day, 7 days a week for emergency repairs.</p>	<p><b>1-800-877-6035</b></p>
<p><b>3.4 Work Hours</b></p>	
<p>The Contractor must provide Contract Activities during the State's normal working hours Monday – Friday 7:00 a.m. to 3:30 p.m. EST, and possible night and weekend hours depending on the requirements of the project.</p>	
<p><b>3.5 Organizational Chart</b></p>	
<p>The Contractor must provide an overall organizational chart that details staff members, by name and title, and subcontractors.</p>	
<p><b>3.6 Minimum Staffing Requirements</b></p>	
<ol style="list-style-type: none"> <li>1. The Contractor, shall have on staff key personnel with membership in the National Fire Protection Association (NFPA), and having at least five (5) years experience with all applicable life safety codes; and</li> <li>2. The Contractor shall have on staff key personnel certified by the State of Michigan in the maintenance, repairing, alteration, and testing of fire suppression systems; and</li> <li>3. The Contractor shall have on staff key personnel certified by the National Institute for Certification in Engineering Technologies (NICET) Level 4 for Alarms and Sprinkler Systems and State of Michigan codes according to P.A. 207, (The Michigan Fire Prevention Code), in the inspection, testing and maintenance involving Fire Prevention, and Life Safety Systems; and</li> <li>4. The Contractor shall have on staff key personnel and technicians with at least five (5) years experience with National Electrical Code (NEC), Underwriters Laboratories (UL), and Compliance Services &amp; Assessments (CSA) standards as they relate to fire</li> </ol>	<p><b>Duane Archambo – 34 years Dan Phillips – 19 years Mike McCrum – 18 years Brandon Williams – 12 years Jason Smith – 7 years Dennis Millar – 5 years. Licensing and certification provided</b></p>

alarm testing and certification, and repair of such systems, and National Institute for Certification in	
<b>Contractor to provide organizational chart with individuals experience and certifications as it relates to scope and size. Attached.</b>	
<b>3.7 Disclosure of Subcontractors-Not permitted on this contract</b>	
<b>3.8 Security</b>	
The bidder's staff may be required to make deliveries to or enter State facilities. The bidder must: (a) explain how it intends to ensure the security of State facilities, (b) whether it uses uniforms and ID badges, etc., (c) identify the company that will perform background checks, and (d) the scope of the background checks. The State may require the Contractor's personnel to wear State issued identification badges.	
<b>4. Project Management</b>	
<b>4.1 Reporting</b>	
A record of each inspection, test or service shall be maintained by the contractor as specified in NFPA Standards and local, State or Federal statues, copies of each inspection shall be forward to the local, state or Federal authorities as required by law, code or ordinance. A copy of each inspection, test or service report shall be forwarded to the Camp Grayling Program Manager within 2 days of completion of the inspection and/or test.	
At the conclusion of the work activities, an electronic copy of all testing and certification results will be provided to the Program Manager designated by Camp Grayling JMTC,	
If a system or alarm is tested and fails, a detailed report of the reason for the failure should be provided to the Program manager within 5 days. The report must include the proposed cost (labor and materials) to repair, re-test and certify the system or alarm	
<b>4.2 Project Plan</b>	
At bid submission, Contractor to provide a project plan with detailed timelines showing how and within number of days the work will be performed. Include in the plan the number of employees that will be on the installation performing the work.	<b>After a two week notice we would have two technicians on site during the State's normal working hours for a 3 week period</b>
<b>5. Ordering</b>	
<b>5.1 Authorizing Document</b>	
The appropriate authorizing document for the Contract will be annual purchase orders for each location.	
<b>6. Invoice and Payment</b>	
<b>6.1 Invoice Requirements</b>	
All invoices submitted to the State must include: (a) date; (b) purchase order; (c) quantity; (d) description of the Contract Activities; (e) unit price; (f) shipping cost (if any); and (g) total	

price.	
<b>6.2 Payment Methods</b>	
The State will make payment for Contract Activities through electronic funds transfer (EFT).	



# STATE OF MICHIGAN

## STANDARD CONTRACT TERMS

This STANDARD CONTRACT (“Contract”) is agreed to between the State of Michigan (the “State”) and Northern Fire and Safety (“Contractor”), a Michigan Company. This Contract is effective on June 15, 2016 (“Effective Date”), and unless terminated, expires on June 14, 201, 2019, funding dependent.

This Contract may be renewed for up to two (2) one (1) year renewal options. Renewal is at the sole discretion of the State and will automatically extend the Term of this Contract. The State will document its exercise of renewal options via Contract Change Notice.

The parties agree as follows:

- Duties of Contractor.** Contractor must perform the services and provide the deliverables described in **Exhibit A – Statement of Work** (the “Contract Activities”). An obligation to provide delivery of any commodity is considered a service and is a Contract Activity.

Contractor must furnish all labor, equipment, materials, and supplies necessary for the performance of the Contract Activities, and meet operational standards, unless otherwise specified in Exhibit A.

Contractor must: (a) perform the Contract Activities in a timely, professional, safe, and workmanlike manner consistent with standards in the trade, profession, or industry; (b) meet or exceed the performance and operational standards, and specifications of the Contract; (c) provide all Contract Activities in good quality, with no material defects; (d) not interfere with the State’s operations; (e) obtain and maintain all necessary licenses, permits or other authorizations necessary for the performance of the Contract; (f) cooperate with the State, including the State’s quality assurance personnel, and any third party to achieve the objectives of the Contract; (g) return to the State any State-furnished equipment or other resources in the same condition as when provided when no longer required for the Contract; (h) not make any media releases without prior written authorization from the State; (i) assign to the State any claims resulting from state or federal antitrust violations to the extent that those violations concern materials or services supplied by third parties toward fulfillment of the Contract; (j) comply with all State physical and IT security policies and standards which will be made available upon request; and (k) provide the State priority in performance of the Contract except as mandated by federal disaster response requirements. Any breach under this paragraph is considered a material breach.

Contractor must also be clearly identifiable while on State property by wearing identification issued by the State, and clearly identify themselves whenever making contact with the State.

- Notices.** All notices and other communications required or permitted under this Contract must be in writing and will be considered given and received: (a) when verified by written receipt if sent by courier; (b) when actually received if sent by mail without verification of receipt; or (c) when verified by automated receipt or electronic logs if sent by facsimile or email.

If to State:	If to Contractor:
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Wes Miller Camp Grayling JMTC 1000 M-93 Building 36, Building Automation Grayling, MI 49738	Craig Malaski Northern Fire & Safety 1798 Northern Star Drive Traverse City, MI 49696 rtesterman@northernfiretc.com (231) 941-6407
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3. **Contract Administrator.** The Contract Administrator for each party is the only person authorized to modify any terms and conditions of this Contract (each a “**Contract Administrator**”):

If to State: Elizabeth Noffsinger 989-344-6190 noffsingere@michigan.gov Jared Ambrosier	If to Contractor: Lindsey Tholen Northern Fire & Safety 1798 Northern Star Drive Traverse City, MI 49696 rtesterman@northernfiretc.com (231) 941-6431
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4. **Program Manager.** The Program Manager for each party will monitor and coordinate the day-to-day activities of the Contract (each a “**Program Manager**”):

If to State: Wes Miller Camp Grayling JMTC 1000 M-93 Building 36, Building Automation Grayling, MI 49738 CGBAS1@GMAIL.COM	If to Contractor: Becky Gibbons Northern Fire & Safety 1798 Northern Star Drive Traverse City, MI 49696 rtesterman@northernfiretc.com (231) 941-6412
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5. **Performance Guarantee.** Contractor must at all times have financial resources sufficient, in the opinion of the State, to ensure performance of the Contract and must provide proof upon request. The State may require a performance bond (as specified in Exhibit A) if, in the opinion of the State, it will ensure performance of the Contract.
6. **Insurance Requirements.** Contractor must maintain the insurances identified below and is responsible for all deductibles. All required insurance must: (a) protect the State from claims that may arise out of, are alleged to arise out of, or result from Contractor's or a subcontractor's performance; (b) be primary and non-contributing to any comparable liability insurance (including self-insurance) carried by the State; and (c) be provided by an company with an A.M. Best rating of "A" or better and a financial size of VII or better.

Insurance Type	Additional Requirements
<b>Commercial General Liability Insurance</b>	
<u>Minimal Limits:</u> \$1,000,000 Each Occurrence Limit \$1,000,000 Personal & Advertising Injury Limit \$2,000,000 General Aggregate Limit \$2,000,000 Products/Completed Operations  <u>Deductible Maximum:</u> \$50,000 Each Occurrence	Contractor must have their policy: (1) endorsed to add "the State of Michigan, its departments, divisions, agencies, offices, commissions, officers, employees, and agents" as additional insureds using endorsement CG 20 10 11 85, or both CG 2010 07 04 and CG 2037 07 04; (2) include a waiver of subrogation; and (3) for a claims-made policy, provide 3 years of tail coverage.
<b>Umbrella or Excess Liability Insurance</b>	
<u>Minimal Limits:</u> \$5,000,000 General Aggregate	Contractor must have their policy: (1) endorsed to add "the State of Michigan, its departments, divisions, agencies, offices, commissions, officers, employees, and agents" as additional insureds, and (2) include a waiver of subrogation.
<b>Motor Vehicle Insurance</b>	
<u>Minimal Limits:</u> \$1,000,000 Per Occurrence	
<b>Workers' Compensation Insurance</b>	
<u>Minimal Limits:</u> Coverage according to applicable laws governing work activities.	Waiver of subrogation, except where waiver is prohibited by law.
<b>Employers Liability Insurance</b>	
<u>Minimal Limits:</u> \$100,000 Each Accident \$100,000 Each Employee by Disease \$500,000 Aggregate Disease.	

If Contractor's policy contains limits higher than the minimum limits, the State is entitled to coverage to the extent of the higher limits. The minimum limits are not intended, and may not be construed to limit any liability or indemnity of Contractor to any indemnified party or other persons.

Contractor must: (a) provide insurance certificates to the Contract Administrator, containing the agreement or purchase order number, at Contract formation and within 20 calendar days of the expiration date of the applicable policies; (b) require that subcontractors maintain the required insurances contained in this Section; (c) notify the Contract Administrator within 5 business days if any insurance is cancelled; and (d) waive all rights against the State for damages covered by insurance. Failure to maintain the required insurance does not limit this waiver.

- 7. **Reserved**
- 8. **Reserverd**
- 9. **Independent Contractor.** Contractor is an independent contractor and assumes all rights, obligations and liabilities set forth in this Contract. Contractor, its employees, and agents will not be considered employees of the State. No partnership or joint venture relationship is created by virtue of this Contract. Contractor, and not

the State, is responsible for the payment of wages, benefits and taxes of Contractor's employees and any subcontractors. Prior performance does not modify Contractor's status as an independent contractor.

10. **Subcontracting.** Contractor may not delegate any of its obligations under the Contract without the prior written approval of the State. Contractor must notify the State at least 90 calendar days before the proposed delegation, and provide the State any information it requests to determine whether the delegation is in its best interest. If approved, Contractor must: (a) be the sole point of contact regarding all contractual matters, including payment and charges for all Contract Activities; (b) make all payments to the subcontractor; and (c) incorporate the terms and conditions contained in this Contract in any subcontract with a subcontractor. Contractor remains responsible for the completion of the Contract Activities, compliance with the terms of this Contract, and the acts and omissions of the subcontractor. The State, in its sole discretion, may require the replacement of any subcontractor.
11. **Staffing.** The State's Contract Administrator may require Contractor to remove or reassign personnel by providing a notice to Contractor.
12. **Background Checks.** Upon request, Contractor must perform background checks on all employees and subcontractors and its employees prior to their assignment. The scope is at the discretion of the State and documentation must be provided as requested. Contractor is responsible for all costs associated with the requested background checks. The State, in its sole discretion, may also perform background checks.
13. **Assignment.** Contractor may not assign this Contract to any other party without the prior approval of the State. Upon notice to Contractor, the State, in its sole discretion, may assign in whole or in part, its rights or responsibilities under this Contract to any other party. If the State determines that a novation of the Contract to a third party is necessary, Contractor will agree to the novation, provide all necessary documentation and signatures, and continue to perform, with the third party, its obligations under the Contract.
14. **Change of Control.** Contractor will notify, at least 90 calendar days before the effective date, the State of a change in Contractor's organizational structure or ownership. For purposes of this Contract, a change in control means any of the following: (a) a sale of more than 50% of Contractor's stock; (b) a sale of substantially all of Contractor's assets; (c) a change in a majority of Contractor's board members; (d) consummation of a merger or consolidation of Contractor with any other entity; (e) a change in ownership through a transaction or series of transactions; (f) or the board (or the stockholders) approves a plan of complete liquidation. A change of control does not include any consolidation or merger effected exclusively to change the domicile of Contractor, or any transaction or series of transactions principally for bona fide equity financing purposes.

In the event of a change of control, Contractor must require the successor to assume this Contract and all of its obligations under this Contract.

15. **Ordering.** Contractor is not authorized to begin performance until receipt of authorization as identified in Exhibit A.
16. **Acceptance.** Contract Activities are subject to inspection and testing by the State within 30 calendar days of the State's receipt of them ("**State Review Period**"), unless otherwise provided in Exhibit A. If the Contract Activities are not fully accepted by the State, the State will notify Contractor by the end of the State Review Period that either: (a) the Contract Activities are accepted, but noted deficiencies must be corrected; or (b) the Contract Activities are rejected. If the State finds material deficiencies, it may: (i) reject the Contract Activities without performing any further inspections; (ii) demand performance at no additional cost; or (iii) terminate this Contract in accordance with Section 23, Termination for Cause.

Within 10 business days from the date of Contractor's receipt of notification of acceptance with deficiencies or rejection of any Contract Activities, Contractor must cure, at no additional cost, the deficiency and deliver unequivocally acceptable Contract Activities to the State. If acceptance with deficiencies or rejection of the Contract Activities impacts the content or delivery of other non-completed Contract Activities, the parties' respective Program Managers must determine an agreed to number of days for re-submission that minimizes the overall impact to the Contract. However, nothing herein affects, alters, or relieves Contractor of its obligations to correct deficiencies in accordance with the time response standards set forth in this Contract.

If Contractor is unable or refuses to correct the deficiency within the time response standards set forth in this Contract, the State may cancel the order in whole or in part. The State, or a third party identified by the State, may perform the Contract Activities and recover the difference between the cost to cure and the Contract price plus an additional 10% administrative fee.

17. **Delivery.** Contractor must deliver all Contract Activities F.O.B. destination, within the State premises with transportation and handling charges paid by Contractor, unless otherwise specified in Exhibit A. All containers and packaging becomes the State's exclusive property upon acceptance.
18. **Risk of Loss and Title** Until final acceptance, title and risk of loss or damage to Contract Activities remains with Contractor. Contractor is responsible for filing, processing, and collecting all damage claims. The State will record and report to Contractor any evidence of visible damage. If the State rejects the Contract Activities, Contractor must remove them from the premises within 10 calendar days after notification of rejection. The risk of loss of rejected or non-conforming Contract Activities remains with Contractor. Rejected Contract Activities not removed by Contractor within 10 calendar days will be deemed abandoned by Contractor, and the State will have the right to dispose of it as its own property. Contractor must reimburse the State for costs and expenses incurred in storing or effecting removal or disposition of rejected Contract Activities.
19. **Warranty Period.** The warranty period, if applicable, for Contract Activities is a fixed period commencing on the date specified in Exhibit A. If the Contract Activities do not function as warranted during the warranty period the State may return such non-conforming Contract Activities to the Contractor for a full refund.
20. **Terms of Payment.** Invoices must conform to the requirements communicated from time-to-time by the State. All undisputed amounts are payable within 45 days of the State's receipt. Contractor may only charge for Contract Activities performed as specified in Exhibit A. Invoices must include an itemized statement of all charges. The State is exempt from State sales tax for direct purchases and may be exempt from federal excise tax, if Contract Activities purchased under the Contract are for the State's exclusive use. Prices are exclusive of all taxes, and Contractor is solely responsible for payment of any applicable taxes.

The State has the right to withhold payment of any disputed amounts until the parties agree as to the validity of the disputed amount. The State will notify Contractor of any dispute within a reasonable time. Payment by the State will not constitute a waiver of any rights as to Contractor's continuing obligations, including claims for deficiencies or substandard Contract Activities. Contractor's acceptance of final payment by the State constitutes a waiver of all claims by Contractor against the State for payment under this Contract, other than those claims previously filed in writing on a timely basis and still disputed.

The State will only disburse payments under this Contract through Electronic Funds Transfer (EFT). Contractor must register with the State at <http://www.michigan.gov/cpexpress> to receive electronic fund transfer payments. If Contractor does not register, the State is not liable for failure to provide payment.

Without prejudice to any other right or remedy it may have, the State reserves the right to set off at any time any amount then due and owing to it by Contractor against any amount payable by the State to Contractor under this Contract.

21. **Liquidated Damages.** Liquidated damages, if applicable, will be assessed as described in Exhibit A.
22. **Stop Work Order.** The State may suspend any or all activities under the Contract at any time. The State will provide Contractor a written stop work order detailing the suspension. Contractor must comply with the stop work order upon receipt. Within 90 calendar days, or any longer period agreed to by Contractor, the State will either: (a) issue a notice authorizing Contractor to resume work, or (b) terminate the Contract or purchase order. The State will not pay for Contract Activities, Contractor's lost profits, or any additional compensation during a stop work period.
23. **Termination for Cause.** The State may terminate this Contract for cause, in whole or in part, if Contractor, as determined by the State: (a) endangers the value, integrity, or security of any location, data, or personnel; (b) becomes insolvent, petitions for bankruptcy court proceedings, or has an involuntary bankruptcy proceeding filed against it by any creditor; (c) engages in any conduct that may expose the State to liability; (d) breaches any of its material duties or obligations; or (e) fails to cure a breach within the time stated in a notice of breach. Any

reference to specific breaches being material breaches within this Contract will not be construed to mean that other breaches are not material.

If the State terminates this Contract under this Section, the State will issue a termination notice specifying whether Contractor must: (a) cease performance immediately, or (b) continue to perform for a specified period. If it is later determined that Contractor was not in breach of the Contract, the termination will be deemed to have been a Termination for Convenience, effective as of the same date, and the rights and obligations of the parties will be limited to those provided in Section 24, Termination for Convenience.

The State will only pay for amounts due to Contractor for Contract Activities accepted by the State on or before the date of termination, subject to the State's right to set off any amounts owed by the Contractor for the State's reasonable costs in terminating this Contract. The Contractor must pay all reasonable costs incurred by the State in terminating this Contract for cause, including administrative costs, attorneys' fees, court costs, transition costs, and any costs the State incurs to procure the Contract Activities from other sources.

- 24. Termination for Convenience.** The State may immediately terminate this Contract in whole or in part without penalty and for any reason, including but not limited to, appropriation or budget shortfalls. The termination notice will specify whether Contractor must: (a) cease performance of the Contract Activities immediately, or (b) continue to perform the Contract Activities in accordance with Section 25, Transition Responsibilities. If the State terminates this Contract for convenience, the State will pay all reasonable costs, as determined by the State, for State approved Transition Responsibilities.
- 25. Transition Responsibilities.** Upon termination or expiration of this Contract for any reason, Contractor must, for a period of time specified by the State (not to exceed 90 calendar days), provide all reasonable transition assistance requested by the State, to allow for the expired or terminated portion of the Contract Activities to continue without interruption or adverse effect, and to facilitate the orderly transfer of such Contract Activities to the State or its designees. Such transition assistance may include, but is not limited to: (a) continuing to perform the Contract Activities at the established Contract rates; (b) taking all reasonable and necessary measures to transition performance of the work, including all applicable Contract Activities, training, equipment, software, leases, reports and other documentation, to the State or the State's designee; (c) taking all necessary and appropriate steps, or such other action as the State may direct, to preserve, maintain, protect, or return to the State all materials, data, property, and confidential information provided directly or indirectly to Contractor by any entity, agent, vendor, or employee of the State; (d) transferring title in and delivering to the State, at the State's discretion, all completed or partially completed deliverables prepared under this Contract as of the Contract termination date; and (e) preparing an accurate accounting from which the State and Contractor may reconcile all outstanding accounts (collectively, "**Transition Responsibilities**"). This Contract will automatically be extended through the end of the transition period.
- 26. General Indemnification.** Contractor must defend, indemnify and hold the State, its departments, divisions, agencies, offices, commissions, officers, and employees harmless, without limitation, from and against any and all actions, claims, losses, liabilities, damages, costs, attorney fees, and expenses (including those required to establish the right to indemnification), arising out of or relating to: (a) any breach by Contractor (or any of Contractor's employees, agents, subcontractors, or by anyone else for whose acts any of them may be liable) of any of the promises, agreements, representations, warranties, or insurance requirements contained in this Contract; (b) any infringement, misappropriation, or other violation of any intellectual property right or other right of any third party; (c) any bodily injury, death, or damage to real or tangible personal property occurring wholly or in part due to action or inaction by Contractor (or any of Contractor's employees, agents, subcontractors, or by anyone else for whose acts any of them may be liable); and (d) any acts or omissions of Contractor (or any of Contractor's employees, agents, subcontractors, or by anyone else for whose acts any of them may be liable).

The State will notify Contractor in writing if indemnification is sought; however, failure to do so will not relieve Contractor, except to the extent that Contractor is materially prejudiced. Contractor must, to the satisfaction of the State, demonstrate its financial ability to carry out these obligations.

The State is entitled to: (i) regular updates on proceeding status; (ii) participate in the defense of the proceeding; (iii) employ its own counsel; and to (iv) retain control of the defense if the State deems necessary. Contractor will

not, without the State's written consent (not to be unreasonably withheld), settle, compromise, or consent to the entry of any judgment in or otherwise seek to terminate any claim, action, or proceeding. To the extent that any State employee, official, or law may be involved or challenged, the State may, at its own expense, control the defense of that portion of the claim.

Any litigation activity on behalf of the State, or any of its subdivisions under this Section, must be coordinated with the Department of Attorney General. An attorney designated to represent the State may not do so until approved by the Michigan Attorney General and appointed as a Special Assistant Attorney General.

- 27. Infringement Remedies.** If, in either party's opinion, any piece of equipment, software, commodity, or service supplied by Contractor or its subcontractors, or its operation, use or reproduction, is likely to become the subject of a copyright, patent, trademark, or trade secret infringement claim, Contractor must, at its expense: (a) procure for the State the right to continue using the equipment, software, commodity, or service, or if this option is not reasonably available to Contractor, (b) replace or modify the same so that it becomes non-infringing; or (c) accept its return by the State with appropriate credits to the State against Contractor's charges and reimburse the State for any losses or costs incurred as a consequence of the State ceasing its use and returning it.
- 28. Limitation of Liability.** The State is not liable for consequential, incidental, indirect, or special damages, regardless of the nature of the action.
- 29. Disclosure of Litigation, or Other Proceeding.** Contractor must notify the State within 14 calendar days of receiving notice of any litigation, investigation, arbitration, or other proceeding (collectively, "**Proceeding**") involving Contractor, a subcontractor, or an officer or director of Contractor or subcontractor, that arises during the term of the Contract, including: (a) a criminal Proceeding; (b) a parole or probation Proceeding; (c) a Proceeding under the Sarbanes-Oxley Act; (d) a civil Proceeding involving: (1) a claim that might reasonably be expected to adversely affect Contractor's viability or financial stability; or (2) a governmental or public entity's claim or written allegation of fraud; or (e) a Proceeding involving any license that Contractor is required to possess in order to perform under this Contract.
- 30. State Data.** All data and information provided to Contractor by or on behalf of the State, and all data and information derived therefrom, is the exclusive property of the State ("**State Data**"); this definition is to be construed as broadly as possible. Upon request, Contractor must provide to the State, or a third party designated by the State, all State Data within 10 calendar days of the request and in the format requested by the State. Contractor will assume all costs incurred in compiling and supplying State Data. No State Data may be used for any marketing purposes.
- 31. Reserved**
- 32. Non-Disclosure of Confidential Information.** The parties acknowledge that each party may be exposed to or acquire communication or data of the other party that is confidential, privileged communication not intended to be disclosed to third parties. The provisions of this Section survive the termination of this Contract.
- a. Meaning of Confidential Information. For the purposes of this Contract, the term "**Confidential Information**" means all information and documentation of a party that: (a) has been marked "confidential" or with words of similar meaning, at the time of disclosure by such party; (b) if disclosed orally or not marked "confidential" or with words of similar meaning, was subsequently summarized in writing by the disclosing party and marked "confidential" or with words of similar meaning; and, (c) should reasonably be recognized as confidential information of the disclosing party. The term "Confidential Information" does not include any information or documentation that was: (a) subject to disclosure under the Michigan Freedom of Information Act (FOIA); (b) already in the possession of the receiving party without an obligation of confidentiality; (c) developed independently by the receiving party, as demonstrated by the receiving party, without violating the disclosing party's proprietary rights; (d) obtained from a source other than the disclosing party without an obligation of confidentiality; or, (e) publicly available when received, or thereafter became publicly available (other than through any unauthorized disclosure by, through, or on behalf of, the receiving party). For purposes of this Contract, in all cases and for all matters, State Data is deemed to be Confidential Information.

- b. Obligation of Confidentiality. The parties agree to hold all Confidential Information in strict confidence and not to copy, reproduce, sell, transfer, or otherwise dispose of, give or disclose such Confidential Information to third parties other than employees, agents, or subcontractors of a party who have a need to know in connection with this Contract or to use such Confidential Information for any purposes whatsoever other than the performance of this Contract. The parties agree to advise and require their respective employees, agents, and subcontractors of their obligations to keep all Confidential Information confidential. Disclosure to a subcontractor is permissible where: (a) use of a subcontractor is authorized under this Contract; (b) the disclosure is necessary or otherwise naturally occurs in connection with work that is within the subcontractor's responsibilities; and (c) Contractor obligates the subcontractor in a written contract to maintain the State's Confidential Information in confidence. At the State's request, any employee of Contractor or any subcontractor may be required to execute a separate agreement to be bound by the provisions of this Section.
- c. Cooperation to Prevent Disclosure of Confidential Information. Each party must use its best efforts to assist the other party in identifying and preventing any unauthorized use or disclosure of any Confidential Information. Without limiting the foregoing, each party must advise the other party immediately in the event either party learns or has reason to believe that any person who has had access to Confidential Information has violated or intends to violate the terms of this Contract and each party will cooperate with the other party in seeking injunctive or other equitable relief against any such person.
- d. Remedies for Breach of Obligation of Confidentiality. Each party acknowledges that breach of its obligation of confidentiality may give rise to irreparable injury to the other party, which damage may be inadequately compensable in the form of monetary damages. Accordingly, a party may seek and obtain injunctive relief against the breach or threatened breach of the foregoing undertakings, in addition to any other legal remedies which may be available, to include, in the case of the State, at the sole election of the State, the immediate termination, without liability to the State, of this Contract or any Statement of Work corresponding to the breach or threatened breach.
- e. Surrender of Confidential Information upon Termination. Upon termination of this Contract or a Statement of Work, in whole or in part, each party must, within 5 calendar days from the date of termination, return to the other party any and all Confidential Information received from the other party, or created or received by a party on behalf of the other party, which are in such party's possession, custody, or control; provided, however, that Contractor must return State Data to the State following the timeframe and procedure described further in this Contract. Should Contractor or the State determine that the return of any non-State Data Confidential Information is not feasible, such party must destroy the non-State Data Confidential Information and must certify the same in writing within 5 calendar days from the date of termination to the other party.

33. **Reserved**

34. **Reserved**

35. **Reserved**

36. **Records Maintenance, Inspection, Examination, and Audit.** The State or its designee may audit Contractor to verify compliance with this Contract. Contractor must retain, and provide to the State or its designee and the auditor general upon request, all financial and accounting records related to the Contract through the term of the Contract and for 7 years after the latter of termination, expiration, or final payment under this Contract or any extension ("**Audit Period**"). If an audit, litigation, or other action involving the records is initiated before the end of the Audit Period, Contractor must retain the records until all issues are resolved.

Within 10 calendar days of providing notice, the State and its authorized representatives or designees have the right to enter and inspect Contractor's premises or any other places where Contract Activities are being performed, and examine, copy, and audit all records related to this Contract. Contractor must cooperate and provide reasonable assistance. If any financial errors are revealed, the amount in error must be reflected as a credit or debit on subsequent invoices until the amount is paid or refunded. Any remaining balance at the end of the Contract must be paid or refunded within 45 calendar days.

This Section applies to Contractor, any parent, affiliate, or subsidiary organization of Contractor, and any subcontractor that performs Contract Activities in connection with this Contract.

37. **Warranties and Representations.** Contractor represents and warrants: (a) Contractor is the owner or licensee of any Contract Activities that it licenses, sells, or develops and Contractor has the rights necessary to convey title, ownership rights, or licensed use; (b) all Contract Activities are delivered free from any security interest, lien, or encumbrance and will continue in that respect; (c) the Contract Activities will not infringe the patent, trademark, copyright, trade secret, or other proprietary rights of any third party; (d) Contractor must assign or otherwise transfer to the State or its designee any manufacturer's warranty for the Contract Activities; (e) the Contract Activities are merchantable and fit for the specific purposes identified in the Contract; (f) the Contract signatory has the authority to enter into this Contract; (g) all information furnished by Contractor in connection with the Contract fairly and accurately represents Contractor's business, properties, finances, and operations as of the dates covered by the information, and Contractor will inform the State of any material adverse changes; and (h) all information furnished and representations made in connection with the award of this Contract is true, accurate, and complete, and contains no false statements or omits any fact that would make the information misleading. A breach of this Section is considered a material breach of this Contract, which entitles the State to terminate this Contract under Section 23, Termination for Cause.
38. **Conflicts and Ethics.** Contractor will uphold high ethical standards and is prohibited from: (a) holding or acquiring an interest that would conflict with this Contract; (b) doing anything that creates an appearance of impropriety with respect to the award or performance of the Contract; (c) attempting to influence or appearing to influence any State employee by the direct or indirect offer of anything of value; or (d) paying or agreeing to pay any person, other than employees and consultants working for Contractor, any consideration contingent upon the award of the Contract. Contractor must immediately notify the State of any violation or potential violation of these standards. This Section applies to Contractor, any parent, affiliate, or subsidiary organization of Contractor, and any subcontractor that performs Contract Activities in connection with this Contract.
39. **Compliance with Laws.** Contractor must comply with all federal, state and local laws, rules and regulations.
40. **Prevailing Wage.** This Contract and any subcontract is subject to the Prevailing Wage Act, 1965 PA 166. Contractor must comply with the state prevailing wage law and its requirements.
41. **Nondiscrimination.** Under the Elliott-Larsen Civil Rights Act, 1976 PA 453, MCL 37.2101, *et seq.*, and the Persons with Disabilities Civil Rights Act, 1976 PA 220, MCL 37.1101, *et seq.*, Contractor and its subcontractors agree not to discriminate against an employee or applicant for employment with respect to hire, tenure, terms, conditions, or privileges of employment, or a matter directly or indirectly related to employment, because of race, color, religion, national origin, age, sex, height, weight, marital status, or mental or physical disability. Breach of this covenant is a material breach of this Contract.
42. **Unfair Labor Practice.** Under MCL 423.324, the State may void any Contract with a Contractor or subcontractor who appears on the Unfair Labor Practice register compiled under MCL 423.322.
43. **Governing Law.** This Contract is governed, construed, and enforced in accordance with Michigan law, excluding choice-of-law principles, and all claims relating to or arising out of this Contract are governed by Michigan law, excluding choice-of-law principles. Any dispute arising from this Contract must be resolved in Michigan Court of Claims. Contractor consents to venue in Ingham County, and waives any objections, such as lack of personal jurisdiction or *forum non conveniens*. Contractor must appoint agents in Michigan to receive service of process.
44. **Non-Exclusivity.** Nothing contained in this Contract is intended nor will be construed as creating any requirements contract with Contractor. This Contract does not restrict the State or its agencies from acquiring similar, equal, or like Contract Activities from other sources.
45. **Force Majeure.** Neither party will be in breach of this Contract because of any failure arising from any disaster or acts of god that are beyond their control and without their fault or negligence. Each party will use commercially reasonable efforts to resume performance. Contractor will not be relieved of a breach or delay



caused by its subcontractors. If immediate performance is necessary to ensure public health and safety, the State may immediately contract with a third party.

- 46. Dispute Resolution.** The parties will endeavor to resolve any Contract dispute in accordance with this provision. The dispute will be referred to the parties' respective Contract Administrators or Program Managers. Such referral must include a description of the issues and all supporting documentation. The parties must submit the dispute to a senior executive if unable to resolve the dispute within 15 business days. The parties will continue performing while a dispute is being resolved, unless the dispute precludes performance. A dispute involving payment does not preclude performance.

Litigation to resolve the dispute will not be instituted until after the dispute has been elevated to the parties' senior executive and either concludes that resolution is unlikely, or fails to respond within 15 business days. The parties are not prohibited from instituting formal proceedings: (a) to avoid the expiration of statute of limitations period; (b) to preserve a superior position with respect to creditors; or (c) where a party makes a determination that a temporary restraining order or other injunctive relief is the only adequate remedy. This Section does not limit the State's right to terminate the Contract.

- 47. Media Releases.** News releases (including promotional literature and commercial advertisements) pertaining to the Contract or project to which it relates must not be made without prior written State approval, and then only in accordance with the explicit written instructions of the State.
- 48. Website Incorporation.** The State is not bound by any content on Contractor's website unless expressly incorporated directly into this Contract.
- 49. Order of Precedence.** In the event of a conflict between the terms and conditions of the Contract, the exhibits, a purchase order, or an amendment, the order of precedence is: (a) the purchase order; (b) the amendment; (c) Exhibit A; (d) any other exhibits; and (e) the Contract.
- 50. Severability.** If any part of this Contract is held invalid or unenforceable, by any court of competent jurisdiction, that part will be deemed deleted from this Contract and the severed part will be replaced by agreed upon language that achieves the same or similar objectives. The remaining Contract will continue in full force and effect.
- 51. Waiver.** Failure to enforce any provision of this Contract will not constitute a waiver.
- 52. Survival.** The provisions of this Contract that impose continuing obligations, including warranties and representations, termination, transition, insurance coverage, indemnification, and confidentiality, will survive the expiration or termination of this Contract.
- 53. Entire Contract and Modification.** This Contract is the entire agreement and replaces all previous agreements between the parties for the Contract Activities. This Contract may not be amended except by signed agreement between the parties (a "**Contract Change Notice**").



# STATE OF MICHIGAN

Contract No. 05111B6600055

Fire System and Fire Alarm Inspection, Certification and Testing  
for Department of Military and Veteran Affairs at Camp Grayling Joint Maneuver Training Center

## PRICING

1. The Contractor must provide a pricing schedule for the proposed Contract Activities using Exhibit C. The pricing schedule should be submitted in a modifiable format (e.g., Microsoft Word or Excel); however, you may also submit an additional pricing schedule in a non-modifiable format (e.g., PDF). Failure to complete the pricing schedule as requested may result in disqualification of your proposal.
2. Price proposals must include all costs, including but not limited to, any one-time or set-up charges, fees, and potential costs that Contractor may charge the State (e.g., shipping and handling, per piece pricing, and palletizing).
3. The Contractor is encouraged to offer quick payment terms. The number of days must not include processing time for payment to be received by the Contractor's financial institution.
4. By submitting its proposal, the Contractor certifies that the prices were arrived at independently, and without consultation, communication, or agreement with any other Contractor.

BLDG #	Brand/Make	Model	TOTAL Number of Devices	Initiating Devices	Notification Devices	Dry System	Wet System	Price to Test and Certify System
4HQ	GE/EST	IO64	28	11	17			\$ 175.00
100A	Simplex	4004	20	18	2			\$ 225.00
102A	Simplex	4004	20	18	2			\$ 225.00
104A	Simplex	4004	20	18	2			\$ 225.00
106A	Simplex	4004	20	18	2			\$ 225.00
108A	GE/EST	Fireshield	25	19	4			\$ 225.00
112A	GE/EST	Fireshield	31	23	8			\$ 225.00
116A	GE/EST	Fireshield	32	25	7			\$ 225.00
400A	GE/EST	I-2Z3	23	18	5		x	\$ 425.00
418QA	Simplex	4005	25	20	5	x	x	\$ 425.00
422A	GE/EST	Fireshield	29	23	6			\$ 225.00

545A	Mircon	200	13	10	3			\$ 125.00
BLDG #	Brand/Make	Model	TOTAL Number of Devices	Initiating Devices	Notificatio n Devices	Dry System	Wet System	Price to Test and Certify System
547	GE/EST	IO64	19	8	11			\$ 125.00
560	FCI	FC-72	161	155	6			\$ 1,800.00
641HQ	GE/EST	IO500	45	25	20	x	x	\$ 575.00
49N/S	GE/EST	IO64	8	6	2			\$ 125.00
50Q	Edwards	FSC	8	7	1			\$ 95.00
77	GE/EST	IO64	14	7	7			\$175.00
78	GE/EST	IO64	12	7	5			\$ 125.00
79	GE/EST	IO64	12	7	5			\$ 125.00
80	GE/EST	IO64	12	7	5			\$ 125.00
115Q	GE/EST	IO64	17	12	5			\$ 175.00
120Q	GE/EST	IO64	20	15	5	x	x	\$ 375.00
208Q	Simplex	4004	22	20	2			\$ 225.00
209Q	Simplex	4004	22	20	2			\$ 225.00
216Q	Simplex	4004	21	19	2			\$ 225.00
217Q	Simplex	4004	21	19	2			\$ 225.00
404QE/ W	Simplex	4005	65	58	7			\$ 625.00
406Q	GE/EST	Fireshiel d	99	51	48			\$ 825.00
413	GE/EST	Quicksta rt	23	17	6	x	x	\$ 425.00
418Q	GE/EST	Fireshiel d	55	12	43			\$ 275.00
426Q	Simplex	4006	83	33	50			\$ 575.00
427Q	Simplex	4005	30	28	2			\$ 325.00
428Q	Simplex	4005	64	60	4			\$ 675.00
430Q	Simplex	4005	29	27	2			\$ 325.00
532Q	GE/EST	Fireshiel d	31	26	5	x	x	\$ 425.00
624Q	GE/EST	IO500	39	24	15	x	x	\$ 475.00
626Q	GE/EST	IO500	39	24	15	x	x	\$ 475.00
628Q	GE/EST	IO500	39	24	15	x	x	\$ 475.00
636Q	GE/EST	IO500	39	24	15	x	x	\$ 575.00
638Q	GE/EST	IO500	39	24	15	x	x	\$ 475.00
656Q	GE/EST	IO500	75	58	17	x	x	\$ 925.00

1150FH	GE/EST	Quickstart	33	14	19			\$ 225.00
1182Q	GE/EST	Quickstart	50					\$ 375.00
BLDG #	Brand/Make	Model	TOTAL Number of Devices	Initiating Devices	Notification Devices	Dry System	Wet System	Price to Test and Certify System
1184Q	GE/EST	Fireshield	41	36	5			\$ 475.00
1186Q	GE/EST	Fireshield	41	36	5			\$ 800.00
1188Q	Faraday	Firewatch	41	36	5			\$ 800.00
214B	Simplex	4004	21	19	2			\$ 225.00
216B	Simplex	4004	21	19	2			\$ 225.00
100 M	GE/EST	io500	19	8	11	x	x	\$ 325.00
426MA	Simplex	4005	26	5	21			\$ 125.00
520MA	GE/EST	I/O500	23	15	8			\$ 175.00
631	GE/EST	io500	31	16	15	x	x	\$ 375.00
1178M	Simplex	Fireshield +	27	21	6		x	\$ 425.00
329	Simplex	4004	21	7	4			\$ 125.00
333	GE/EST	IO64	21	9	12			\$ 125.00
333A	GE/EST	IO64	17	8	9			\$ 125.00
353	GE/EST	Fireshield	25					\$ 325.00
OP5	GE/EST	IO64	8	7	3			\$ 175.00
4290	GE/EST	IO64	25					\$ 225.00
CACTF	GE/EST	IO64	50					\$ 325.00
1400	GE/EST	IO64	50					\$ 325.00
349 (PX)	Fire-lite	MS-2410b	32	21	11			\$ 225.00
		TOTAL:	2072			13	15	
							TOTAL COST	\$21,070.00

\*Device counts DO NOT include the panels, external power supplies and batteries.

**Emergency/Miscellaneous Activities not included in above Fire Suppression System Testing and Certification:**

Standard Labor Rate: \$ 98.00 per hour; Weekday After hours: \$ 147.00 per hour

Weekend: \$ 196.00 per hour; Holiday: \$ 196.00 per hour

Percent discount off list for necessary replacement parts 20%

**Quick Payment Term Discount:** \_\_\_\_\_