



Monthly Report

April 1, 2021 – April 30, 2021



Governor
Gretchen Whitmer



Executive Director
Andrew Brisbo



Director
Orlene Hawks

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Medical Marijuana Facility Licensing

1. Product Sales

Sales by Product Type			
April 1 - April 30			
Product Type	Pounds Sold	Fluid Ounces Sold	Total Sales
Flower	7,352.73		\$23,988,965.22
Shake/Trim	588.95		\$1,575,000.53
Concentrate	336.44		\$4,477,939.12
Vape Cartridge	982.96		\$12,229,924.98
Kief	4.03		\$25,979.88
Infused-Edible	42,620.07		\$5,515,623.72
Infused Non-Edible Solid	709.24		\$273,180.15
Infused Liquid		9,450.85	\$306,103.05
Infused Non-Edible Liquid		874.65	\$18,030.70
April Total	52,594.42	10,325.50	\$48,410,747.35

Additional Sales Information	
April 1 - April 30	
Category	Amount
Sales To Date (April 30)	\$959,195,344.08
Sales Deliveries	\$2,012,778.27
Average Retail Flower Price (oz.)	\$203.91

2. Plants

Plants	
Active Plants	
As of April 30, 2021	
Plant State	Number
Immature	68,134
Vegetative	92,792
Flowering	123,482

Destroyed & Harvested Plants	
April 1 – April 30	
Plant State	Number
Immature - Destroyed	31,830
Vegetative - Destroyed	13,929
Flowering - Destroyed	1,303
Plants Harvested	47,754

3. Packages and Inventory

Packages	
As of April 30, 2021	
Package State	Number
Active	352,447
On Hold	1,775
In Transit	4,341
April 1 – April 30	
Package State	Number
Finished	355,962

Inventory	
As of April 30, 2021	
Category	Amount (lbs.)
Flower at Growers (Test Passed)	10,882.44
Flower at Provisioning Centers	39,333.74
Flower at Processors	35,329.33
Fresh Frozen Flower at Processors	6,946.75
Concentrates at Processors	14,804.60
Infused Solids at Processors	134,089.10
Infused Liquids at Processors (Fl. Oz.)	587,092.32

4. Transfers

Products Shipped		
April 1 - April 30		
License Type	Pounds Shipped	Fluid Ounces Shipped
Grower Class A	2,168.00	0
Grower Class B	785.10	0
Grower Class C	30,856.19	859.20
Processor	82,595.23	13,116.50
Provisioning Center	884.27	291.75
Safety Compliance Facility	1.57	0
Secure Transporter	93,548.71	18,157.72

Transfers	
April 1 – April 30	
Transfer Type	Number
Completed	8,245
Voided	83

5. Initial Applications

Initial Applications			
April 1 - April 30			
License Type	Received	Approved	Denied
Prequalification	48	36	5
Grower Class A	4	1	0
Grower Class B	1	0	0
Grower Class C	53	24	0
Processor	6	6	0
Provisioning Center	19	15	2
Safety Compliance Facility	0	0	1
Secure Transporter	0	0	0
Total	131	82	8

6. Renewal Applications

Renewal Applications			
April 1 - April 30			
License Type	Received	Approved	Denied
Grower Class A	5	7	0
Grower Class B	0	0	0
Grower Class C	34	15	0
Processor	4	6	0
Provisioning Center	37	16	0
Safety Compliance Facility	4	1	0
Secure Transporter	3	1	0
Total	87	46	0

7. Application Processing Time

Application Processing Time (Calendar Days)		
April 1 - April 30		
License Type	Initial Applications	Renewal Applications
Prequalification	74.50	--
Grower Class A	36.00	54.29
Grower Class B	--	--
Grower Class C	47.29	43.67
Processor	158.00	49.00
Provisioning Center	87.20	55.56
Safety Compliance Facility	--	5.00
Secure Transporter	--	21.00
April Step 2 Average	74.50	--
April Total Average	74.50	48.78

8. Actions Taken by the MRA

Disciplinary Actions Taken by the MRA			
April 1 - April 30			
License Type	Warning	Formal Complaint	Final Order
Grower Class A	0	1	1
Grower Class B	0	0	0
Grower Class C	0	1	0
Processor	0	0	0
Provisioning Center	0	2	2
Safety Compliance Facility	0	0	0
Secure Transporter	0	1	0

9. Complaints and Investigations

Complaints and Investigations	
April 1 - April 30	
Enforcement & Legal Data	Amount
Number of Complains Received*	120
Number of Investigations Opened*	81
Number of Investigations Closed*	132
Average Time to Complete an Investigation* (Calendar Days)	28
Number of Enforcement Actions Taken*	15
* Includes both MMFL and AU data	

10. Number of Administrative Hearing Adjudications

Number of administrative hearing adjudications pertaining to each regulated activity.

Provided are all final orders for denials.

Approximate Amounts: 1 Final Order

Number of administrative hearings pertaining to each regulated activity.

Provided are all the hearings that have been involved with the MRA, e.g., denials, lawsuits, etc.

Approximate Amounts:

Denials: 1

Litigation: 0

Circuit Court Appeals: 0

11. Revenue and Expenses

	Application Fees
	April 1 - April 30
	Amount
April	\$294,000

Regulatory Assessment Fees								
April 1 - April 30								
	Grower Class A	Grower Class B	Grower Class C	Processor	Provisioning Center	Safety Compliance Facility	Secure Transporter	Total
April	\$7,000	\$0	\$464,476	\$126,000	\$188,495	\$0	\$0	\$785,971

Renewal								
April 1 - April 30								
	Grower Class A	Grower Class B	Grower Class C	Processor	Provisioning Center	Safety Compliance Facility	Secure Transporter	Total
April	\$32,667	\$0	\$490,000	\$56,000	\$420,000	\$0	\$35,000	\$1,033,667

	Total Licensing Revenue Collected
	April 1 - April 30
	Amount
April	\$2,113,638

Expenses	
April 1 - April 30	
Amount	
State Employee Wages	\$589,837.30
State Employee Benefits	\$236,259.22
Materials and Equipment	\$6,166.19
All Other Costs	\$352,500.38
April Total	\$1,184,763.09

12. Municipalities Opted In to the MMFLA

Municipalities
As of April 30, 2021
Opted In
155

Adult-Use Establishment Licensing

1. Product Sales

Sales by Product Type			
April 1 - April 30			
Product Type	Pounds Sold	Fluid Ounces Sold	Total Sales
Flower	14,015.79		\$55,164,963.81
Shake/Trim	2,080.91		\$6,263,627.59
Concentrate	434.68		\$8,003,774.63
Vape Cartridge	1,206.80		\$19,157,217.63
Kief	4.15		\$41,293.92
Infused-Edible	85,025.12		\$15,683,323.33
Infused Non-Edible Solid	421.69		\$325,369.25
Infused Liquid		17,939.15	\$500,747.16
Infused Non-Edible Liquid		2,523.35	\$63,713.81
April Total	103,189.14	20,462.50	\$105,204,031.13

Additional Sales Information	
April 1 - April 30	
Category	Amount
Sales To Date (Jan. 31)	\$861,236,908.79
Sales Deliveries	\$3,422,208.94
Average Retail Flower Price (oz.)	\$245.99

2. Plants

Plants	
Active Plants	
As of April 30, 2021	
Plant State	Number
Immature	103,376
Vegetative	106,846
Flowering	152,827

Destroyed & Harvested Plants	
April 1 - April 30	
Plant State	Number
Immature - Destroyed	33,257
Vegetative - Destroyed	9,311
Flowering - Destroyed	1,758
Plants Harvested	71,460

3. Packages and Inventory

Packages	
As of April 30, 2021	
Package State	Number
Active	339,485
On Hold	209
In Transit	9,171
April 1 - April 30	
Package State	Number
Finished	567,150

Inventory	
As of April 30, 2021	
Category	Amount (lbs.)
Flower at Growers (Test Passed)	17,995.70
Flower at Retailers	23,996.20
Flower at Processors	23,684.60
Fresh Frozen Flower at Processors	8,972.74
Concentrates at Processors	9,199.18
Infused Solids at Processors	167,829.60
Infused Liquids at Processors (Fl. Oz.)	109,303.44

4. Transfers

Shipped Products		
April 1 - April 30		
License Type	Shipped Pounds	Fluid Ounces Shipped
Class B Marijuana Grower	1,438.45	0
Class C Marijuana Grower	36,224.51	1,089.81
Excess Grower	5,652.70	0
Microbusiness	5.52	3.04
Processor	123,485.70	40,822.27
Retailer	2,392.51	1,261.88
Safety Compliance Facility	.46	0
Secure Transporter	148,167.95	26,299.49

Transfers	
April 1 - April 30	
Transfer Type	Number
Completed	11,761
Voided	134

5. Initial Applications

	Initial Applications		
	April 1 - April 30		
	Applications Received	Licenses Issued	Licenses Denied
Prequalification	159	97	1
Class A Marijuana Grower	0	0	0
Class B Marijuana Grower	3	4	0
Class C Marijuana Grower	55	11	0
Designated Consumption Establishment	0	0	0
Marijuana Event Organizer	0	0	0
Excess Grower	13	0	0
Microbusiness	0	1	0
Processor	6	6	0
Retailer	18	16	0
Safety Compliance Facility	0	0	0
Secure Transporter	0	0	0
Temporary Marijuana Event	2	0	0
Social Equity Class A Marijuana Grower	0	0	0
Social Equity Class B Marijuana Grower	0	0	0
Social Equity Class C Marijuana Grower	1	1	0
Social Equity Designated Consumption Establishment	0	0	0
Social Equity Marijuana Event Organizer	0	0	0
Social Equity Excess Grower	0	1	0
Social Equity Microbusiness	0	0	0
Social Equity Processor	1	0	0
Social Equity Retailer	2	1	0
Social Equity Safety Compliance Facility	0	0	0
Social Equity Secure Transporter	0	0	0
Social Equity Marijuana Temporary Event	0	0	0
April Total	260	138	1

6. Renewal Applications

Renewal Applications			
April 1 - April 30			
	Applications Received	Licenses Issued	Licenses Denied
Class A Marijuana Grower	0	0	0
Class B Marijuana Grower	1	1	0
Class C Marijuana Grower	20	17	0
Designated Consumption Establishment	0	0	0
Marijuana Event Organizer	0	0	0
Excess Grower	0	0	0
Microbusiness	0	0	0
Processor	5	4	0
Retailer	20	17	0
Safety Compliance Facility	0	1	0
Secure Transporter	1	3	0
April Total	47	43	0

7. Application Processing Time

Application Processing Days (Calendar Days)		
April 1 - April 30		
License Type	Initial Applications	Renewal Applications
Prequalification	59.65	--
Class A Marijuana Grower	--	--
Class B Marijuana Grower	31.00	10.00
Class C Marijuana Grower	41.73	16.35
Designated Consumption Establishment	--	--
Marijuana Event Organizer	--	--
Excess Grower	--	--
Microbusiness	81.00	--
Processor	49.83	19.00
Retailer	37.04	25.18
Safety Compliance Facility	--	45.00
Secure Transporter	--	23.67
Temporary Marijuana Event	--	--
Social Equity Class A Marijuana Grower	--	--
Social Equity Class B Marijuana Grower	--	--
Social Equity Class C Marijuana Grower	22.00	--
Social Equity Designated Consumption Establishment	--	--
Social Equity Marijuana Event Organizer	--	--
Social Equity Excess Grower	65.00	--
Social Equity Microbusiness	--	--
Social Equity Processor	--	--
Social Equity Retailer	37.00	--
Social Equity Safety Compliance Facility	--	--
Social Equity Secure Transporter	--	--
Social Equity Temporary Marijuana Event	--	--
April Step 2 Average	38.78	--
April Total Average	53.45	21.12

8. Actions Taken by the MRA

Disciplinary Actions Taken by the MRA			
April 1 - April 30			
License Type	Warning	Formal Complaint	Final Order
Class A Marijuana Grower	0	0	0
Class B Marijuana Grower	0	0	0
Class C Marijuana Grower	0	0	1
Designated Consumption Establishment	0	0	0
Marijuana Event Organizer	0	0	0
Excess Grower	0	0	0
Microbusiness	0	0	0
Processor	0	0	0
Retailer	0	2	0
Safety Compliance Facility	0	0	0
Secure Transporter	0	0	0
Temporary Marijuana Event	0	0	0

9. Applications not Processed within Established Time Requirements

Applications Not Timely Processed	
April 1 - April 30	
Initial	Renewal
0%	0%

10. Complaints and Investigations

Complaints and Investigations	
April 1 - April 30	
Enforcement & Legal Data	Amount
Number of Complains Received*	120
Number of Investigations Opened*	81
Number of Investigations Closed*	132
Average Time to Complete an Investigation* (Calendar Days)	28
Number of Enforcement Actions Taken*	15
* Includes both MMFL and AU data	

11. Number of Administrative Hearing Adjudications

Number of administrative hearing adjudications pertaining to each regulated activity.

Provided are all final orders for denials.

Approximate Amounts:

Number of administrative hearings pertaining to each regulated activity.

"Regulated activity" means the particular activities, entities, facilities, and industries regulated by the agencies. Provided are all the hearings that have been involved with the MRA, e.g., denials, lawsuits, etc.

Approximate Amounts:

Denials:

Litigation:

Circuit Court Appeals:

12. Revenue and Expenses

Application Fees			
April 1 - April 30			
	Prequalification	Social Equity Prequalification	Total
April	\$627,000	\$262,800	\$889,800

Regulatory Assessment Fees								
April 1 - April 30								
	Class A Marijuana Grower	Class B Marijuana Grower	Class C Marijuana Grower	Designated Consumption Establishment	Marijuana Event Organizer	Excess Grower	Microbusiness	Processor
April	\$0	\$32,000	\$307,834	\$0	\$0	\$24,005	\$16,000	\$213,479
	Retailer	Safety Compliance Facility	Secure Transporter	Temporary Marijuana Event	Social Equity Class A Marijuana Grower	Social Equity Class B Marijuana Grower	Social Equity Class C Marijuana Grower	Social Equity Designated Consumption Establishment
April	\$384,041	\$0	\$0	\$0	\$0	\$0	\$30,000	\$0
	Social Equity Marijuana Event Organizer	Social Equity Excess Grower	Social Equity Microbusiness	Social Equity Processor	Social Equity Retailer	Social Equity Safety Compliance Facility	Social Equity Secure Transporter	Social Equity Temporary Marijuana Event
April	\$0	\$0	\$0	\$0	\$22,500	\$0	\$0	\$0
Total Regulatory Assessment Fees								
April	\$1,029,859							

Renewal Fees								
April 1 - April 30								
	Class A Marijuana Grower	Class B Marijuana Grower	Class C Marijuana Grower	Designated Consumption Establishment	Marijuana Event Organizer	Excess Grower	Microbusiness	Processor
April	\$0	\$6,000	\$610,000	\$0	\$0	\$0	\$0	\$160,000
	Retailer	Safety Compliance Facility	Secure Transporter	Temporary Marijuana Event	Social Equity Class A Marijuana Grower	Social Equity Class B Marijuana Grower	Social Equity Class C Marijuana Grower	Social Equity Designated Consumption Establishment
April	\$425,000	\$0	\$30,000	\$0	\$0	\$0	\$0	\$0
	Social Equity Marijuana Event Organizer	Social Equity Excess Grower	Social Equity Microbusiness	Social Equity Processor	Social Equity Retailer	Social Equity Safety Compliance Facility	Social Equity Secure Transporter	Social Equity Temporary Marijuana Event
April	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0
Total Renewal Fees								
April	\$1,231,000							

Total Licensing Revenue Collected	
April 1 - April 30	
Amount	
April	\$3,150,659

Expenses	
April 1 - April 30	
Amount	
State Employee Wages	\$411,348.26
State Employee Benefits	\$160,355.54
Materials and Equipment	\$1,231.46
All Other Costs	\$191,046.60
April Total	\$763,981.86

13. Social Equity Applications

Social Equity Applications			
April 1 - April 30			
	Received	Eligible	Ineligible
April	124	124	47

14. Social Equity Education & Outreach

Outreach Sessions	
April 1 - April 30	
Sessions Held	
April	0

15. Social Equity Application Assistance Provided

Application Assistance Provided	
April 1 - April 30	
Number of Times	
April	52

16. Municipalities Opted In or Out of MRTMA

Municipalities	
As of April 30, 2021	
Opted In	Opted Out
101	1,400

Medical Marijuana Registry Program

1. Initial Applications

Initial Applications		
April 1 - April 30		
Received	Issued	Denied
9,186	8,443	877

2. Renewal Applications

Renewal Applications		
April 1 - April 30		
Received	Issued	Denied
11,333	2,037	136

3. Application Processing Time

Initial Applications (Calendar Days)					
April 1 - April 30					
Approvals			Denials		
Paper	Online	Combined	Paper	Online	Combined
3,816	4,627	8,443	790	87	877

Renewal Applications (Calendar Days)					
April 1 - April 30					
Approvals			Denials		
Paper	Online	Combined	Paper	Online	Combined
976	1,056	2,032	112	24	136

4. Number of Applications Filed for Registry Identification Cards

Applications Filed for Registry Identification Cards							
April 1 - April 30							
Original Applications				Renewals			Grand Total
Paper	Online	Total	Paper	Online	Total		
April	4,472	4,714	9,186	1,067	1,080	2,147	11,333

5. Number of Qualifying Patients and Primary Caregivers Approved in Each County

As of April 30, 2021					
County	Patients	Caregivers	County	Patients	Caregivers
Alcona	634	78	Lake	260	51
Alger	632	105	Lapeer	3,577	481
Allegan	5,340	715	Leelanau	747	70
Alpena	726	84	Lenawee	3,256	456
Antrim	1,278	191	Livingston	3,718	426
Arenac	1,200	149	Luce	83	17
Baraga	129	16	Mackinac	193	31
Barry	2,283	290	Macomb	29,363	4,331
Bay	5,349	380	Manistee	408	64
Benzie	1,077	133	Marquette	269	97
Berrien	3,893	627	Mason	433	56
Branch	1,811	305	Mecosta	199	39
Calhoun	2,705	393	Menominee	382	93
Cass	1,623	296	Midland	2,264	239
Charlevoix	344	45	Missaukee	196	32
Cheboygan	671	91	Monroe	4,337	494
Chippewa	517	81	Montcalm	1,745	309
Clare	1,550	260	Montmorency	105	36
Clinton	3,220	376	Muskegon	2,922	374
Crawford	1,046	122	Newaygo	1,624	247
Delta	718	137	Oakland	37,089	4,144
Dickinson	542	123	Oceana	1,289	213
Eaton	3,289	458	Ogemaw	450	44
Emmet	141	33	Ontonagon	108	19
Genesee	9,685	1,371	Osceola	372	91
Gladwin	29	22	Oscoda	213	19
Gogebic	307	67	Otsego	82	29
Grand Traverse	1,166	137	Ottawa	3,188	347
Gratiot	239	48	Out of State	0	9
Hillsdale	1,133	226	Presque Isle	115	28
Houghton	241	41	Roscommon	517	63
Huron	499	37	Saginaw	3,730	402
Ingham	2,172	415	Saint Clair	4,137	544
Ionia	219	51	Saint Joseph	674	132
Iosco	211	26	Sanilac	839	125
Iron	173	36	Schoolcraft	33	18
Isabella	447	71	Shiawassee	2,643	329
Jackson	4,218	551	Tuscola	3,603	560
Kalamazoo	3,305	427	Van Buren	1,755	303
Kalkaska	312	48	Washtenaw	12,233	1,128
Kent	8,358	805	Wayne	46,846	4,087
Keweenaw	154	28	Wexford	1,222	216
Total	250,805	30,689			

6. **Registry Identification Cards Revoked**

Registry Identification Cards Revoked	
Month	Revoked
April	0

7. **Nature of the Debilitating Medical Conditions of the Qualifying Patients.**

As of April 30, 2021	
Condition	Percent of Total
Agitation of Alzheimer's Disease	0.05
AIDS	0.05
Amyotrophic Lateral Sclerosis	0.06
Arthritis	22.72
Autism	0.37
Cachexia or Wasting Syndrome	0.33
Cancer	3.45
Cerebral Palsy	0.11
Chronic Pain	62.18
Colitis	0.49
Crohn's Disease	0.80
Glaucoma	1.06
Hepatitis C	0.70
HIV Positive	0.36
Inflammatory Bowel Disease	1.09
Muscle Spasms	10.17
Nail Patella	0.00
Obsessive Compulsive Disorder	1.75
Parkinson's Disease	0.12
Post-Traumatic Stress Disorder	7.64
Rheumatoid Arthritis	1.75
Seizures	1.76
Severe and Chronic Pain	43.95
Severe Nausea	7.32
Spinal Cord Injury	0.50
Tourette's Syndrome	0.09
Ulcerative Colitis	0.34

8. Number of Physicians Providing Written Certifications for Qualifying Patients

Physicians Providing Written Certifications	
As of April 1, 2021	
Month	Physicians
April	362

9. Applications not Processed within Established Time Requirements

Applications not Timely Processed	
April 1 - April 30	
Initial	Renewal
0.04%	0.00%

10. Revenue and Expenses

Revenue Collected	
April 1 - April 30	
Amount	
April	\$269,942.50

Expenses	
April 1 - April 30	
Amount	
State Employee Wages	\$288,463.95
State Employee Benefits	\$103,976.05
Materials and Equipment	\$11,100.79
Educational Expenses on Behalf of Clients or Students	\$280.38
Other Contracts	\$7,743.68
All Other Costs	\$340,944.21
April Total	\$752,509.06