



Monthly Report

August 1, 2021 – August 31, 2021



Governor
Gretchen Whitmer



Executive Director
Andrew Brisbo



Director
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Medical Marijuana Facility Licensing

1. Product Sales

Sales by Product Type			
August 1 - August 31			
Product Type	Pounds Sold	Fluid Ounces Sold	Total Sales
Flower	6,024.59		\$19,740,035.75
Shake/Trim	711.52		\$1,806,565.21
Concentrate	356.34		\$3,434,581.30
Inhalable Compound Concentrate	0.07		\$1,013.41
Vape Cartridge	851.36		\$10,369,475.96
Kief	1.36		\$8,783.81
Infused-Edible	36,754.61		\$4,328,564.27
Infused Non-Edible Solid	477.60		\$178,962.12
Infused Liquid		7,653.90	\$228,162.36
Infused Non-Edible Liquid		764.91	\$17,421.89
August Total	45,177.45	8,418.81	\$40,112,552.67

Additional Sales Information	
August 1 - August 31	
Category	Amount
Sales To Date (as of August 31)	\$1,129,171,131.55
Sales Deliveries	\$1,516,562.16
Average Retail Flower Price (oz.)	\$204.79

2. Plants

Plants	
Active Plants	
As of August 31, 2021	
Plant State	Number
Immature	69,254
Vegetative	242,205
Flowering	124,301

Destroyed & Harvested Plants	
August 1 - August 31	
Plant State	Number
Immature - Destroyed	56,011
Vegetative - Destroyed	14,215
Flowering - Destroyed	2,358
Plants Harvested	53,523

3. Packages and Inventory

Packages	
As of August 31, 2021	
Package State	Number
Active	455,284
On Hold	3,402
In Transit	10,582
August 1 – August 31	
Package State	Number
Finished	392,485

Inventory	
As of August 31, 2021	
Category	Amount (lbs.)
Flower at Growers (Test Passed)	12,915.24
Flower at Provisioning Centers	45,225.25
Flower at Processors	32,545.58
Fresh Frozen Flower at Processors	5,125.58
Concentrates at Processors	12,825.88
Infused Solids at Processors	162,582.52
Infused Liquids at Processors (Fl. Oz.)	617,325.58

4. Transfers

Products Shipped		
August 1 - August 31		
License Type		
Grower Class A	2,832.53	0
Grower Class B	1,567.74	0
Grower Class C	38,253.64	716.24
Processor	62,295.35	14,526.25
Provisioning Center	1,521.63	295.26
Safety Compliance Facility	0	.18
Secure Transporter	88,254.35	15,295.25

Transfers	
August 1 – August 31	
Transfer Type	Number
Completed	9,921
Voided	92

5. Initial Applications

Initial Applications			
August 1 - August 31			
License Type	Received	Approved	Denied
Prequalification	38	60	0
Grower Class A	4	3	0
Grower Class B	0	0	0
Grower Class C	30	60	0
Processor	6	3	0
Provisioning Center	7	12	0
Safety Compliance Facility	0	0	0
Secure Transporter	1	0	0
Total	86	138	0

6. Renewal Applications

Renewal Applications			
August 1 - August 31			
License Type	Received	Approved	Denied
Grower Class A	7	0	0
Grower Class B	2	1	0
Grower Class C	22	11	0
Processor	7	5	0
Provisioning Center	23	22	0
Safety Compliance Facility	0	0	0
Secure Transporter	3	2	0
Total	64	41	0

7. Application Processing Time

Application Processing Time (Calendar Days)		
August 1 - August 31		
License Type	Initial Applications	Renewal Applications
Prequalification	70.00	--
Grower Class A	32.67	--
Grower Class B	--	1.00
Grower Class C	51.27	48.00
Processor	182.67	48.40
Provisioning Center	44.08	46.55
Safety Compliance Facility	--	--
Secure Transporter	--	41.00
August Step 2 Average	75.12	--
August Total Average	122.35	42.15

8. Actions Taken by the MRA

Disciplinary Actions Taken by the MRA			
August 1 - August 31			
License Type	Warning	Formal Complaint	Final Order
Grower Class A	0	1	0
Grower Class B	0	0	0
Grower Class C	1	7	1
Processor	1	5	0
Provisioning Center	2	9	0
Safety Compliance Facility	0	6	0
Secure Transporter	0	1	0

9. Complaints and Investigations

Complaints and Investigations	
August 1 - August 31	
Enforcement & Legal Data	Amount
Number of Complains Received	67
Number of Investigations Opened	52
Number of Investigations Closed	56
Average Time to Complete an Investigation (Calendar Days)	72
Number of Enforcement Actions Taken*	65
* Includes both MMFL and AU data	

10. Number of Administrative Hearing Adjudications

Number of administrative hearing adjudications pertaining to each regulated activity.

Provided are all final orders for denials.

Approximate Amounts: 2

Number of administrative hearings pertaining to each regulated activity.

Provided are all the hearings that have been involved with the MRA, e.g., denials, lawsuits, etc.

Approximate Amounts:

Denials: 1

Litigation: 0

Circuit Court Appeals: 0

11. Revenue and Expenses

	Application Fees
	August 1 - August 31
	Amount
August	\$219,713

Regulatory Assessment Fees								
August 1 - August 31								
	Grower Class A	Grower Class B	Grower Class C	Processor	Provisioning Center	Safety Compliance Facility	Secure Transporter	Total
August	\$21,000	\$0	\$1,293,424	\$70,192	\$137,579	\$0	\$0	\$1,522,195

Renewal								
August 1 - August 31								
	Grower Class A	Grower Class B	Grower Class C	Processor	Provisioning Center	Safety Compliance Facility	Secure Transporter	Total
August	\$34,334	\$18,666	\$317,000	\$112,000	\$248,125	\$0	\$30,000	\$760,125

	Total Licensing Revenue Collected
	August 1 - August 31
	Amount
August	\$2,502,033

	Expenses
	August 1 - August 31
	Amount
State Employee Wages	\$166,192.43
State Employee Benefits	\$254,976.43
Materials and Equipment	\$845.95
Other Contracts	\$12,561.15
All Other Costs	\$43,527.66
August Total	\$478,106.62

12. Municipalities Opted In to the MMFLA

Municipalities
As of August 31, 2021
Opted In
156

Adult-Use Establishment Licensing

1. Product Sales

Sales by Product Type			
August 1 - August 31			
Product Type	Pounds Sold	Fluid Ounces Sold	Total Sales
Flower	17,150.83		\$61,035,071.78
Shake/Trim	4,487.19		\$10,544,806.75
Concentrate	645.07		\$9,284,425.58
Inhalable Compound Concentrate	0.20		\$3,500.05
Vape Cartridge	1,756.03		\$26,429,179.18
Kief	1.93		\$15,683.86
Infused-Edible	114,976.64		\$17,181,754.11
Infused Non-Edible Solid	814.85		\$463,336.38
Infused Liquid		16,501.92	\$494,885.55
Infused Non-Edible Liquid		2,870.72	\$72,096.79
July Total	139,832.74	19,372.64	\$125,524,740.03

Additional Sales Information	
August 1 - August 31	
Category	Amount
Sales To Date (Jan. 31)	\$1,332,776,587.52
Sales Deliveries	\$3,825,653.15
Average Retail Flower Price (oz.)	\$222.42

2. Plants

Plants	
Active Plants	
As of August 31, 2021	
Plant State	Number
Immature	152,353
Vegetative	292,283
Flowering	222,532

Destroyed & Harvested Plants	
August 1 - August 31	
Plant State	Number
Immature - Destroyed	41,253
Vegetative - Destroyed	19,254
Flowering - Destroyed	3,624
Plants Harvested	81,425

3. Packages and Inventory

Packages	
As of August 31, 2021	
Package State	Number
Active	455,242
On Hold	423
In Transit	9,201
August 1 - August 31	
Package State	Number
Finished	598,234

Inventory	
As of August 31, 2021	
Category	Amount (lbs.)
Flower at Growers (Test Passed)	18,231.12
Flower at Retailers	25,234.23
Flower at Processors	27,234.23
Fresh Frozen Flower at Processors	6,823.52
Concentrates at Processors	13,234.32
Infused Solids at Processors	207,284.64
Infused Liquids at Processors (Fl. Oz.)	153,254.94

4. Transfers

Shipped Products		
August 1 - August 31		
License Type	Shipped Pounds	Fluid Ounces Shipped
Class A Marijuana Grower	16.11	0
Class B Marijuana Grower	1,323.64	0
Class C Marijuana Grower	46,645.74	701.60
Excess Grower	8,302.42	105.32
Microbusiness	0.63	0
Processor	172,642.85	52,582.64
Retailer	6,729.95	1,781.81
Safety Compliance Facility	.05	0
Secure Transporter	192,464.28	50,285.64

Transfers	
August 1 - August 31	
Transfer Type	Number
Completed	13,643
Voided	81

5. Initial Applications

Initial Applications			
August 1 - August 31			
	Applications Received	Licenses Issued	Licenses Denied
Prequalification	93	225	0
Class A Marijuana Grower	0	1	0
Class B Marijuana Grower	9	6	0
Class C Marijuana Grower	31	30	0
Designated Consumption Establishment	0	0	0
Marijuana Event Organizer	3	1	0
Excess Grower	1	3	0
Microbusiness	0	1	0
Processor	9	6	0
Retailer	17	29	0
Safety Compliance Facility	1	0	0
Secure Transporter	0	1	0
Temporary Marijuana Event	1	0	0
Social Equity Class A Marijuana Grower	0	0	0
Social Equity Class B Marijuana Grower	0	2	0
Social Equity Class C Marijuana Grower	3	7	0
Social Equity Designated Consumption Establishment	0	0	0
Social Equity Marijuana Event Organizer	1	1	0
Social Equity Excess Grower	0	0	0
Social Equity Microbusiness	0	0	0
Social Equity Processor	0	1	0
Social Equity Retailer	1	2	0
Social Equity Safety Compliance Facility	0	0	0
Social Equity Secure Transporter	0	0	0
Social Equity Marijuana Temporary Event	0	0	0
August Total	170	316	0

6. Renewal Applications

Renewal Applications			
August 1 - August 31			
	Applications Received	Licenses Issued	Licenses Denied
Class A Marijuana Grower	0	0	0
Class B Marijuana Grower	0	0	0
Class C Marijuana Grower	12	13	0
Designated Consumption Establishment	0	1	0
Marijuana Event Organizer	0	0	0
Excess Grower	0	11	0
Microbusiness	0	0	0
Processor	2	1	0
Retailer	9	18	0
Safety Compliance Facility	0	1	0
Secure Transporter	2	1	0
August Total	25	46	0

7. Application Processing Time

Application Processing Days (Calendar Days)		
August 1 - August 31		
License Type	Initial Applications	Renewal Applications
Prequalification	59.60	--
Class A Marijuana Grower	33.00	--
Class B Marijuana Grower	54.67	--
Class C Marijuana Grower	43.93	41.15
Designated Consumption Establishment	--	34.00
Marijuana Event Organizer	22.00	--
Excess Grower	44.00	59.00
Microbusiness	81.00	--
Processor	46.50	55.00
Retailer	36.83	43.78
Safety Compliance Facility	--	34.00
Secure Transporter	60.00	10.00
Temporary Marijuana Event	--	--
Social Equity Class A Marijuana Grower	--	--
Social Equity Class B Marijuana Grower	46.00	--
Social Equity Class C Marijuana Grower	58.00	--
Social Equity Designated Consumption Establishment	--	--
Social Equity Marijuana Event Organizer	16.00	24.00
Social Equity Excess Grower	44.00	--
Social Equity Microbusiness	81.00	--
Social Equity Processor	46.50	--
Social Equity Retailer	36.83	--
Social Equity Safety Compliance Facility	--	--
Social Equity Secure Transporter	60.00	--
Social Equity Temporary Marijuana Event	--	--
August Step 2 Average	41.24	--
August Total Average	57.45	32.15

8. Actions Taken by the MRA

Disciplinary Actions Taken by the MRA			
August 1 - August 31			
License Type	Warning	Formal Complaint	Final Order
Class A Marijuana Grower	0	0	0
Class B Marijuana Grower	0	2	0
Class C Marijuana Grower	0	8	0
Designated Consumption Establishment	0	0	0
Marijuana Event Organizer	0	0	0
Excess Grower	0	0	0
Microbusiness	0	0	0
Processor	0	3	0
Retailer	0	10	0
Safety Compliance Facility	0	5	0
Secure Transporter	0	1	0
Temporary Marijuana Event	0	0	0

9. Applications not Processed within Established Time Requirements

Applications Not Timely Processed	
August 1 - August 31	
Initial	Renewal
0%	0%

10. Complaints and Investigations

Complaints and Investigations	
August 1 - August 31	
Enforcement & Legal Data	Amount
Number of Complains Received	64
Number of Investigations Opened	61
Number of Investigations Closed	52
Average Time to Complete an Investigation* (Calendar Days)	34
Number of Enforcement Actions Taken*	65
* Includes both MMFL and AU data	

11. Number of Administrative Hearing Adjudications

Number of administrative hearing adjudications pertaining to each regulated activity.

Provided are all final orders for denials.

Approximate Amounts: 2

Number of administrative hearings pertaining to each regulated activity.

"Regulated activity" means the particular activities, entities, facilities, and industries regulated by the agencies. Provided are all the hearings that have been involved with the MRA, e.g., denials, lawsuits, etc.

Approximate Amounts:

Denials: 1

Litigation: 0

Circuit Court Appeals: 0

12. Revenue and Expenses

Application Fees			
August 1 - August 31			
	Prequalification	Social Equity Prequalification	Total
August	\$424,500	\$90,000	\$514,500

Regulatory Assessment Fees								
August 1 - August 31								
	Class A Marijuana Grower	Class B Marijuana Grower	Class C Marijuana Grower	Designated Consumption Establishment	Marijuana Event Organizer	Excess Grower	Microbusiness	Processor
August	\$4,000	\$48,000	\$1,133,369	\$0	\$540	\$79,014	\$8,000	\$231,123
	Retailer	Safety Compliance Facility	Secure Transporter	Temporary Marijuana Event	Social Equity Class A Marijuana Grower	Social Equity Class B Marijuana Grower	Social Equity Class C Marijuana Grower	Social Equity Designated Consumption Establishment
August	\$686,780	\$0	\$25,000	\$0	\$0	\$0	\$173,935	\$0
	Social Equity Marijuana Event Organizer	Social Equity Excess Grower	Social Equity Microbusiness	Social Equity Processor	Social Equity Retailer	Social Equity Safety Compliance Facility	Social Equity Secure Transporter	Social Equity Temporary Marijuana Event
August	\$750	\$0	\$0	\$24,904	\$35,000	\$0	\$0	\$0
Total Regulatory Assessment Fees								
August	\$2,450,415							

Renewal Fees								
August 1 - August 31								
	Class A Marijuana Grower	Class B Marijuana Grower	Class C Marijuana Grower	Designated Consumption Establishment	Marijuana Event Organizer	Excess Grower	Microbusiness	Processor
August	\$0	\$0	\$410,000	\$0	\$0	\$0	\$0	\$60,000
	Retailer	Safety Compliance Facility	Secure Transporter	Temporary Marijuana Event	Social Equity Class A Marijuana Grower	Social Equity Class B Marijuana Grower	Social Equity Class C Marijuana Grower	Social Equity Designated Consumption Establishment
August	\$195,000	\$0	\$40,000	\$0	\$0	\$0	\$0	\$0
	Social Equity Marijuana Event Organizer	Social Equity Excess Grower	Social Equity Microbusiness	Social Equity Processor	Social Equity Retailer	Social Equity Safety Compliance Facility	Social Equity Secure Transporter	Social Equity Temporary Marijuana Event
August	\$0	\$0	\$0	\$	\$0	\$0	\$0	\$0
Total Renewal Fees								
August	\$705,000							

Total Licensing Revenue Collected	
August 1 - August 31	
Amount	
August	\$3,669,915

Expenses	
August 1 - August 31	
Amount	
State Employee Wages	\$207,240.93
State Employee Benefits	\$409,216.65
Materials and Equipment	\$6,929.15
Other Contracts	\$24,548.43
All Other Costs	\$93,470.62
August Total	\$741,405.78

13. Social Equity Applications

Social Equity Applications			
August 1 - August 31			
	Received	Eligible	Ineligible
August	27	27	0

14. Social Equity Education & Outreach

Outreach Sessions	
August 1 - August 31	
Sessions Held	
August	1

15. Social Equity Application Assistance Provided

Application Assistance Provided	
August 1 - August 31	
Number of Times	
August	8

16. Municipalities Opted In or Out of MRTMA

Municipalities	
As of August 31, 2021	
Opted In	Opted Out
107	1,399

Medical Marijuana Registry Program

1. Initial Applications

Initial Applications		
August 1 - August 31		
Received	Issued	Denied
7416	6,839	873

2. Renewal Applications

Renewal Applications		
August 1 - August 31		
Received	Issued	Denied
2,899	2,526	211

3. Application Processing Time

Initial Applications (Calendar Days)					
August 1 - August 31					
Approvals			Denials		
Paper	Online	Combined	Paper	Online	Combined
3.47	0.01	1.65	3.69	0.27	3.31

Renewal Applications (Calendar Days)					
August 1 - August 31					
Approvals			Denials		
Paper	Online	Combined	Paper	Online	Combined
3.35	0.02	1.66	3.87	0.40	2.83

4. Number of Applications Filed for Registry Identification Cards

Applications Filed for Registry Identification Cards							
August 1 - August 31							
Original Applications				Renewals			Grand Total
	Paper	Online	Total	Paper	Online	Total	
August	3,237	3,731	6,968	1,642	1,283	2,925	9,863

5. Number of Qualifying Patients and Primary Caregivers Approved in Each County

As of August 31, 2021					
County	Patients	Caregivers	County	Patients	Caregivers
Alcona	590	73	Lake	259	49
Alger	646	107	Lapeer	3,608	490
Allegan	5,463	736	Leelanau	816	67
Alpena	698	77	Lenawee	3,210	453
Antrim	1,324	193	Livingston	3,715	405
Arenac	1,179	154	Luce	81	14
Baraga	123	16	Mackinac	190	32
Barry	2,306	283	Macomb	29,431	4,327
Bay	5,324	378	Manistee	391	64
Benzie	1,116	133	Marquette	274	84
Berrien	3,850	619	Mason	433	60
Branch	1,843	316	Mecosta	200	32
Calhoun	2,724	377	Menominee	384	91
Cass	1,599	287	Midland	2,301	255
Charlevoix	336	39	Missaukee	206	29
Cheboygan	657	76	Monroe	4,258	492
Chippewa	561	73	Montcalm	1,717	314
Clare	1,562	263	Montmorency	108	35
Clinton	3,117	365	Muskegon	2,933	368
Crawford	1,053	124	Newaygo	1,570	240
Delta	735	135	Oakland	36,840	4,126
Dickinson	523	115	Oceana	1,260	202
Eaton	3,159	454	Ogemaw	442	44
Emmet	132	28	Ontonagon	107	19
Genesee	9,742	1,356	Osceola	368	81
Gladwin	28	23	Oscoda	235	23
Gogebic	298	64	Otsego	84	27
Grand Traverse	1,251	126	Ottawa	3,277	349
Gratiot	249	47	Out of State	0	6
Hillsdale	1,126	212	Presque Isle	115	24
Houghton	228	39	Roscommon	557	64
Huron	486	38	Saginaw	3,765	400
Ingham	2,085	390	Saint Clair	4,201	565
Ionia	220	48	Saint Joseph	670	133
Iosco	195	22	Sanilac	840	119
Iron	174	35	Schoolcraft	38	15
Isabella	472	66	Shiawassee	2,568	336
Jackson	4,349	560	Tuscola	3,587	580
Kalamazoo	3,199	393	Van Buren	1,745	276
Kalkaska	335	51	Washtenaw	11,797	1,047
Kent	8,387	778	Wayne	46,454	3,981
Keweenaw	146	28	Wexford	1,245	212
Total	249,870	30,227			

6. **Registry Identification Cards Revoked**

Registry Identification Cards Revoked	
Month	Revoked
August	0

7. **Nature of the Debilitating Medical Conditions of the Qualifying Patients.**

As of August 31, 2021	
Condition	Percent of Total
Agitation of Alzheimer's Disease	0.03
AIDS	0.03
Amyotrophic Lateral Sclerosis	0.02
Arthritis	22.70
Autism	0.39
Cachexia or Wasting Syndrome	0.24
Cancer	3.98
Cerebral Palsy	0.12
Chronic Pain	60.43
Colitis	0.45
Crohn's Disease	0.68
Glaucoma	0.98
Hepatitis C	0.51
HIV Positive	0.28
Inflammatory Bowel Disease	1.29
Muscle Spasms	9.13
Nail Patella	0.02
Obsessive Compulsive Disorder	1.52
Parkinson's Disease	0.21
Post-Traumatic Stress Disorder	6.48
Rheumatoid Arthritis	1.68
Seizures	1.68
Severe and Chronic Pain	41.46
Severe Nausea	6.28
Spinal Cord Injury	0.60
Tourette's Syndrome	0.04
Ulcerative Colitis	0.38

8. Number of Physicians Providing Written Certifications for Qualifying Patients

Physicians Providing Written Certifications	
As of August 1, 2021	
Month	Physicians
August	375

9. Applications not Processed within Established Time Requirements

Applications not Timely Processed	
August 1 - August 31	
Initial	Renewal
0.01%	0.11%

10. Revenue and Expenses

Revenue Collected	
August 1 - August 31	
Amount	
August	\$378,044

Expenses	
August 1 - August 31	
Amount	
State Employee Wages	-5,486.45
State Employee Benefits	\$241,364.39
Materials and Equipment	\$8,358.34
Educational Expenses on Behalf of Clients or Students	\$3.06
Other Contracts	\$6,491.73
All Other Costs	\$63,022.49
August Total	\$313,853.56