CANNABIS REGULATORY AGENCY

Monthly Report

December 1, 2023 – December 31, 2023

Governor
Gretchen Whitmer

Executive Director
Brian Hanna

Acting Director
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Medical Marijuana Facility Licensing

1. Product Sales

Sales by Product Type			
December 1 – December 31			
Product Type	**Pounds Sold**	**Fluid Ounces Sold**	**Total Sales**
Flower	832.37	0	$1,325,400.85
Shake/Trim	155.51	0	$178,278.58
Concentrate	30.31	0	$156,697.33
Inhalable Compound Concentrate	66.35	0	$300,333.93
Vape Cartridge	185.67	0	$839,953.51
Kief	0.58	0	$972.38
Infused-Edible	4,944.76	0	$334,517.28
Infused Non-Edible Solid	46.96	1.02	$15,560.61
Infused Liquid	0	4460.86	$24,764.94
Infused Non-Edible Liquid	0	33.52	$563.21
December Total	**6,262.51**	**4,495.40**	**$3,177,042.62**

Additional Sales Information	
December 1 - December 31	
Category	**Amount**
Sales To Date (as of Dec 31)	$1,603,460,363.33
Sales Deliveries	$93,533.02
Average Retail Flower Price (oz.)	$99.52

2. Plants

Plants	
Active Plants	
As of December 31	
Plant State	**Number**
Immature	18,441
Vegetative	58,155
Flowering	179,867

Destroyed & Harvested Plants	
December 1 - December 31	
Plant State	
Immature - Destroyed	17,890
Vegetative - Destroyed	8,221
Flowering - Destroyed	1,855
Plants Harvested	47,299

3. Packages and Inventory

Packages	
As of December 31	
Package State	**Number**
Active	168,764
On Hold	495
In Transit	1,100
December 1 - December 31	
Package State	**Number**
Finished	2,836

Inventory	
As of December 31	
Category	**Amount (lbs.)**
Flower at Growers (Test Passed)	8,464.32
Flower at Provisioning Centers	8,855.57
Flower at Processors	57,730.46
Fresh Frozen Flower at Processors	73,292.92
Fresh Frozen at Growers	148,629.14
Concentrates at Processors	8,205.61
Infused Solids at Processors	35,633.48
Infused Liquids at Processors (Fl. Oz.)	26,930.14

4. Transfers

Products Shipped		
December 1 - December 31		
License Type	Pounds Shipped	Fluid Ounces Shipped
Grower Class A	1,032.76	0.00
Grower Class B	1,263.40	0.00
Grower Class C	97,080.93	0.00
Processor	25,076.45	1,628.07
Provisioning Center	3,191.94	2,058.50
Safety Compliance Facility	11.84	0.00
Secure Transporter	29,919.65	719.16

Transfers	
December 1 - December 31	
Transfer Type	Number
Completed	1,763
Voided	27

5. Initial Applications

Initial Applications			
December 1 - December 31			
License Type	Received	Approved	Denied
Prequalification	10	2	0
Grower Class A	0	0	0
Grower Class B	1	1	0
Grower Class C	2	12	0
Processor	0	1	0
Provisioning Center	1	1	0
Secure Transporter	0	0	0
Safety Compliance Facility	0	0	0
Total	**14**	**17**	**0**

6. Renewal Applications

Renewal Applications			
December 1 - December 31			
License Type	**Received**	**Approved**	**Denied**
Grower Class A	4	3	0
Grower Class B	1	1	0
Grower Class C	8	26	0
Processor	3	11	0
Provisioning Center	11	21	0
Secure Transporter	2	1	0
Safety Compliance Facility	1	4	0
Total	**30**	**67**	**0**

7. Active Licenses

Active Licenses							
Grower A	**Grower B**	**Grower C**	**Processor**	**Provisioning Center**	**Secure Transporter**	**Safety Compliance**	**Total**
40	17	992	129	245	18	23	**1,464**

8. Application Processing Time

Application Processing Time (Calendar Days)		
December 1 - December 31		
License Type	**Initial Applications**	**Renewal Applications**
Prequalification	28.67	-
Grower Class A	-	24.33
Grower Class B	14.00	27.00
Grower Class C	32.50	26.79
Processor	104.00	33.00
Provisioning Center	24.00	18.68
Secure Transporter	-	12.00
Safety Compliance Facility	-	22.50
December Step 2 Average	**35.47**	**24.81**
December Total Average	**34.33**	**-**

9. Actions Taken by the CRA

Disciplinary Actions Taken by the CRA				
December 1 - December 31				
License Type	**Warning**	**Formal Complaint**	**Consent Order**	**Final Order**
Grower Class A	0	0	0	0
Grower Class B	0	1	0	0
Grower Class C	1	18	0	0
Processor	0	7	5	0
Provisioning Center	1	1	0	0
Secure Transporter	0	2	0	0
Safety Compliance Facility	0	0	1	0

10. Complaints and Investigations

Complaints and Investigations	
December 1 - December 31	
Enforcement & Legal Data	**Amount**
Number of Complaints Received	48
Number of Investigations Opened	46
Number of Investigations Closed	69
Average Time to Complete an Investigation (Calendar Days)	124.6
Number of Enforcement Actions Taken*	130
* Includes both MMFL and AU data	

11. Number of Administrative Hearing Adjudications

Number of administrative hearing adjudications pertaining to each regulated activity.

Provided are all final orders for denials.

Approximate Amounts: 0

Number of administrative hearings pertaining to each regulated activity.

Provided are all the hearings that have been involved with the CRA, e.g., denials, lawsuits, etc.

Approximate Amounts:

Denials: 0

Litigation: 0

Circuit Court Appeals: 0

12. Revenue and Expenses

	Application Fees
	December 1 - December 31
	Amount
December	**$21,000.00**

	Regulatory Assessment Fees							
	December 1 - December 31							
	Grower Class A	Grower Class B	Grower Class C	Processor	Provisioning Center	Safety Compliance Facility	Secure Transporter	Total
December	$0	$3,000	$45,740	$4,500	$2,813	$0	$0	**$56,053**

	Renewal							
	December 1 - December 31							
	Grower Class A	Grower Class B	Grower Class C	Processor	Provisioning Center	Safety Compliance Facility	Secure Transporter	Total
December	$6,000	$3,000	$174,500	$26,000	$107,756	$0	$8,439	**$325,695**

	Total Licensing Revenue Collected
	December 1 - December 31
	Amount
December	**$402,748**

	Expenses
	December 1 - December 31
	Amount
State Employee Wages	$310,913.99
State Employee Benefits	$188,742.81
Materials and Equipment	$60,434.65
December Total	**$560,091.45**

13. Municipalities Opted In to the MMFLA

Municipalities
As of December 31
Opted In
172

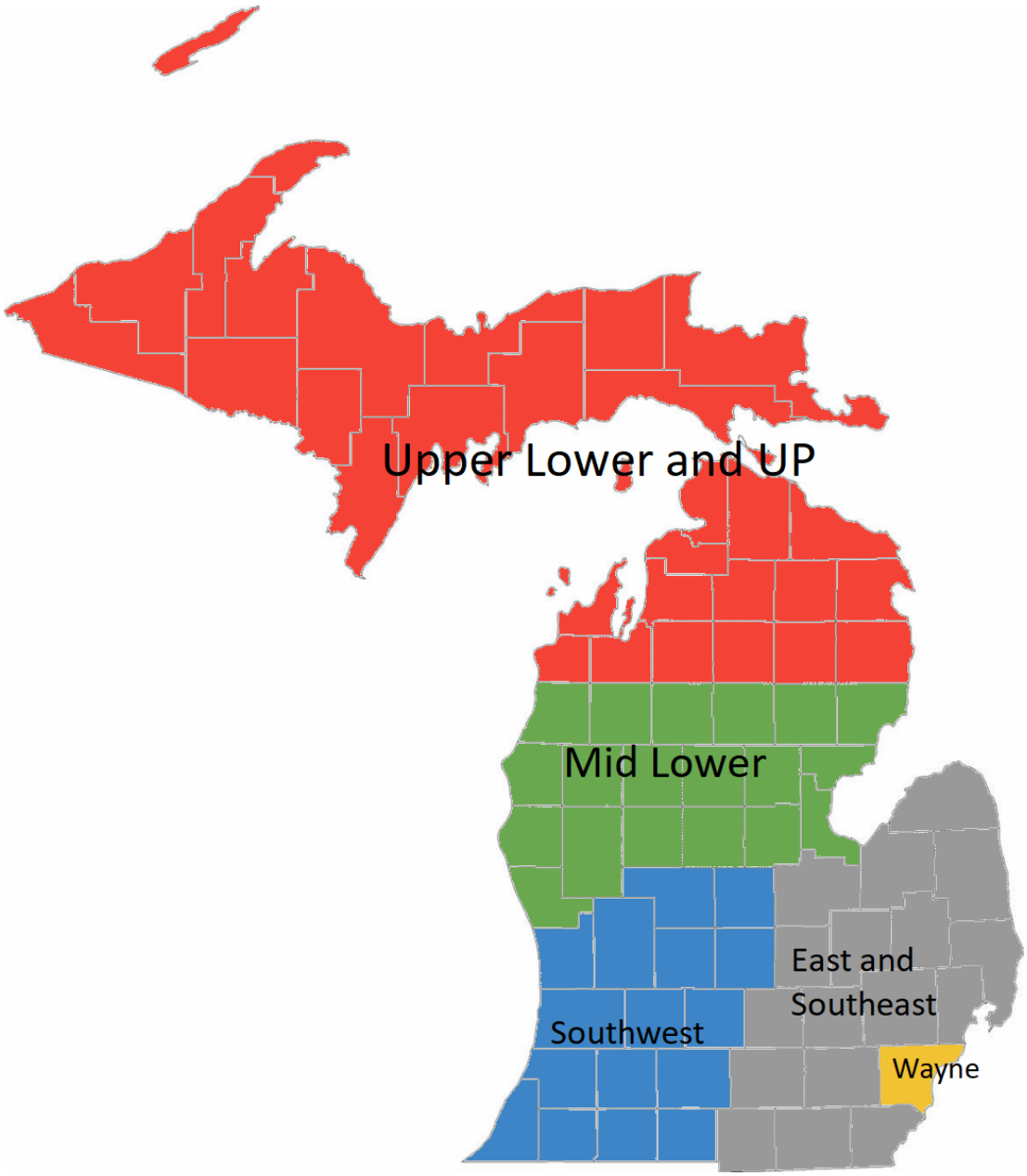
14. Provisioning Centers Approved for Home Delivery

Home Deliveries
As of December 31
Provisioning Centers
337

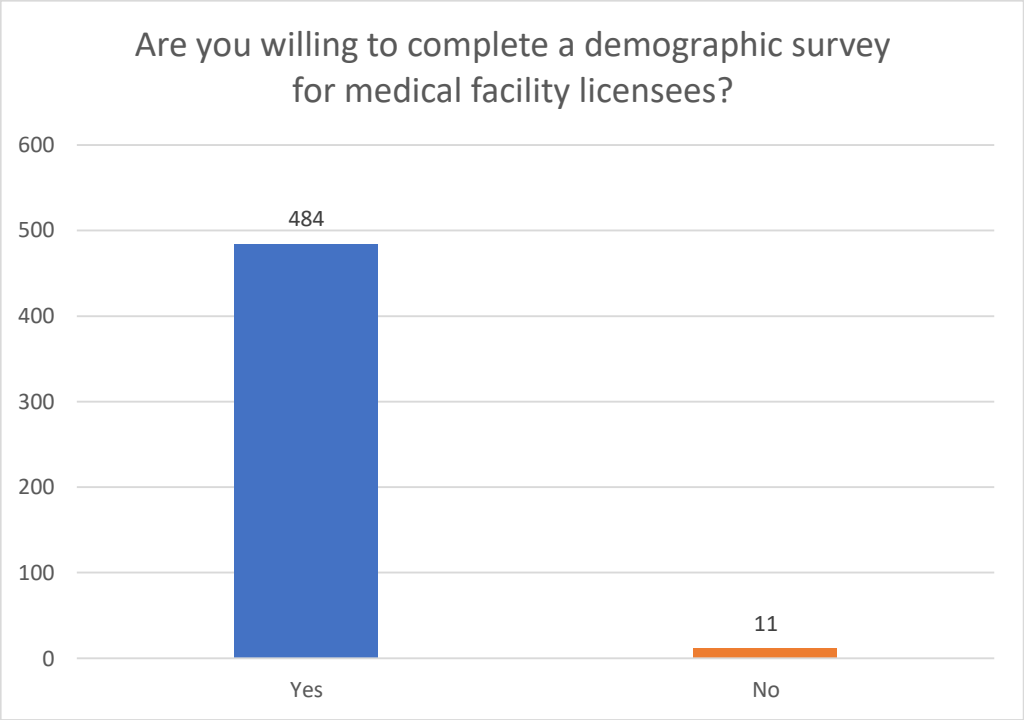
15. Sales By Region

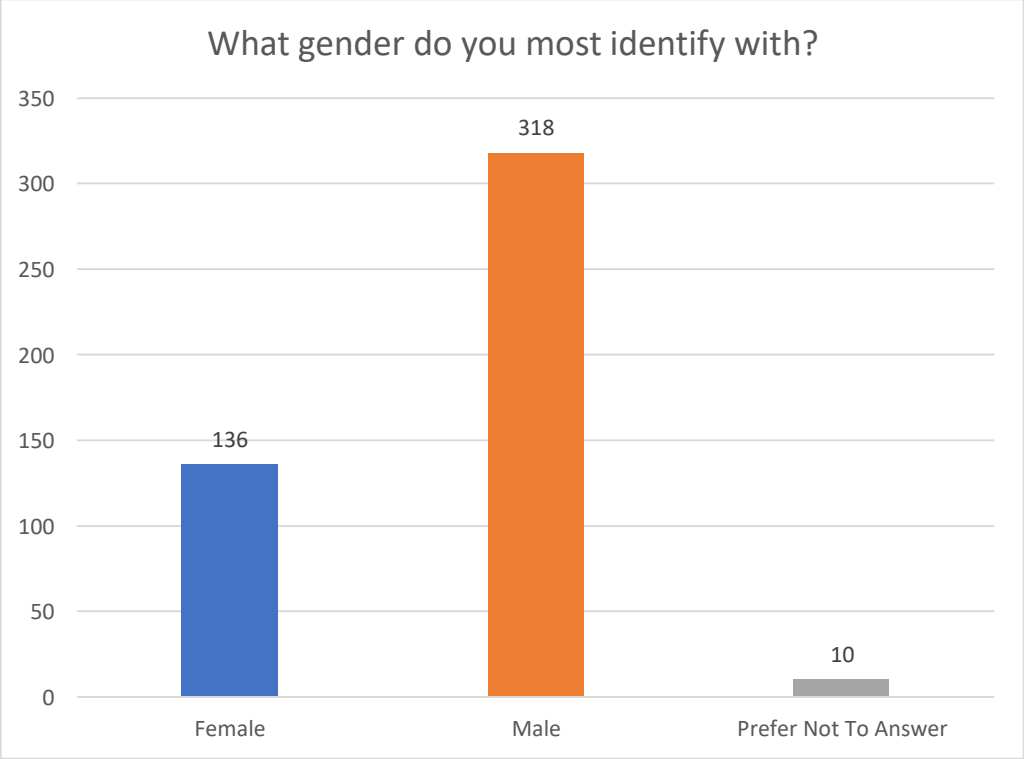
Upper Lower and UP			
Product Type	**Pounds Sold**	**Fluid Ounces Sold**	**Total Sales**
Flower	15.69	0.00	$25,897.23
Shake/Trim	1.94	0.00	$3,299.57
Concentrate	1.73	0.00	$8,960.16
Inhalable Compound Concentrate	1.73	0.00	$9,448.26
Vape Cartridge	8.45	0.00	$41,342.89
Kief	0.01	0.00	$15.00
Infused-Edible	140.93	0.00	$10,778.40
Infused Non-Edible Solid	0.69	0.00	$321.52
Infused Liquid	0.00	26.33	$447.51
Infused Non-Edible Liquid	0.00	2.21	$75.00
December Total	**171.17**	**28.54**	**$100,585.54**
Mid Lower			
Product Type	**Pounds Sold**	**Fluid Ounces Sold**	**Total Sales**
Flower	17.25	0.00	$24,838.51
Shake/Trim	5.82	0.00	$5,424.43
Concentrate	2.17	0.00	$9,335.25
Inhalable Compound Concentrate	1.47	0.00	$8,636.63
Vape Cartridge	10.91	0.00	$42,951.52
Kief	0.00	0.00	$0.00
Infused-Edible	215.21	0.00	$12,150.26
Infused Non-Edible Solid	0.01	0.00	$46.14
Infused Liquid	0.00	13.59	$977.78
Infused Non-Edible Liquid	0.00	4.50	$60.00
December Total	**252.84**	**18.09**	**$104,420.52**
Southwest			
Product Type	**Pounds Sold**	**Fluid Ounces Sold**	**Total Sales**
Flower	30.06	0.00	$55,716.84
Shake/Trim	6.25	0.00	$9,216.86
Concentrate	1.54	0.00	$11,809.62
Inhalable Compound Concentrate	1.42	0.00	$7,033.12
Vape Cartridge	7.79	0.00	$56,314.24
Kief	0.00	0.00	$0.00
Infused-Edible	191.10	0.00	$13,856.45
Infused Non-Edible Solid	2.81	0.00	$510.18
Infused Liquid	0.00	229.41	$1,643.49
Infused Non-Edible Liquid	0.00	4.32	$75.57
December Total	**240.97**	**233.73**	**$156,176.37**
East and Southeast			
Product Type	**Pounds Sold**	**Fluid Ounces Sold**	**Total Sales**
Flower	239.03	0.00	$406,332.71
Shake/Trim	35.18	0.00	$46,934.00
Concentrate	10.72	0.00	$55,785.16
Inhalable Compound Concentrate	22.04	0.00	$103,550.26
Vape Cartridge	74.30	0.00	$368,669.40
Kief	0.00	0.00	$0.00
Infused-Edible	1,738.22	0.00	$139,274.20
Infused Non-Edible Solid	18.10	0.00	$7,163.32
Infused Liquid	0.00	847.73	$11,395.44
Infused Non-Edible Liquid	0.00	15.00	$165.00
December Total	**2,137.59**	**862.73**	**$1,139,269.49**

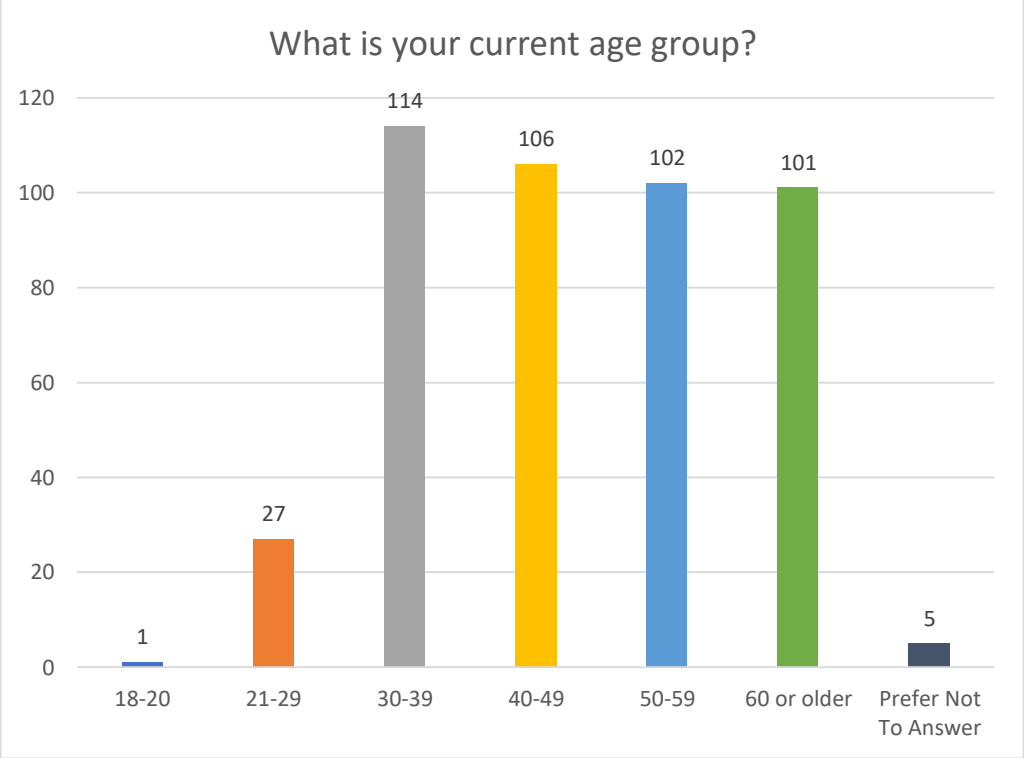
Wayne			
Product Type	**Pounds Sold**	**Fluid Ounces Sold**	**Total Sales**
Flower	530.34	0.00	$812,615.56
Shake/Trim	106.32	0.00	$113,403.72
Concentrate	14.14	0.00	$70,807.14
Inhalable Compound Concentrate	39.70	0.00	$171,665.66
Vape Cartridge	84.23	0.00	$330,675.46
Kief	0.57	0.00	$957.38
Infused-Edible	2,659.30	0.00	$158,457.97
Infused Non-Edible Solid	25.35	1.02	$7,519.45
Infused Liquid	0.00	3,343.81	$10,300.72
Infused Non-Edible Liquid	0.00	7.49	$187.64
December Total	**3,459.95**	**3,352.32**	**$1,676,590.70**

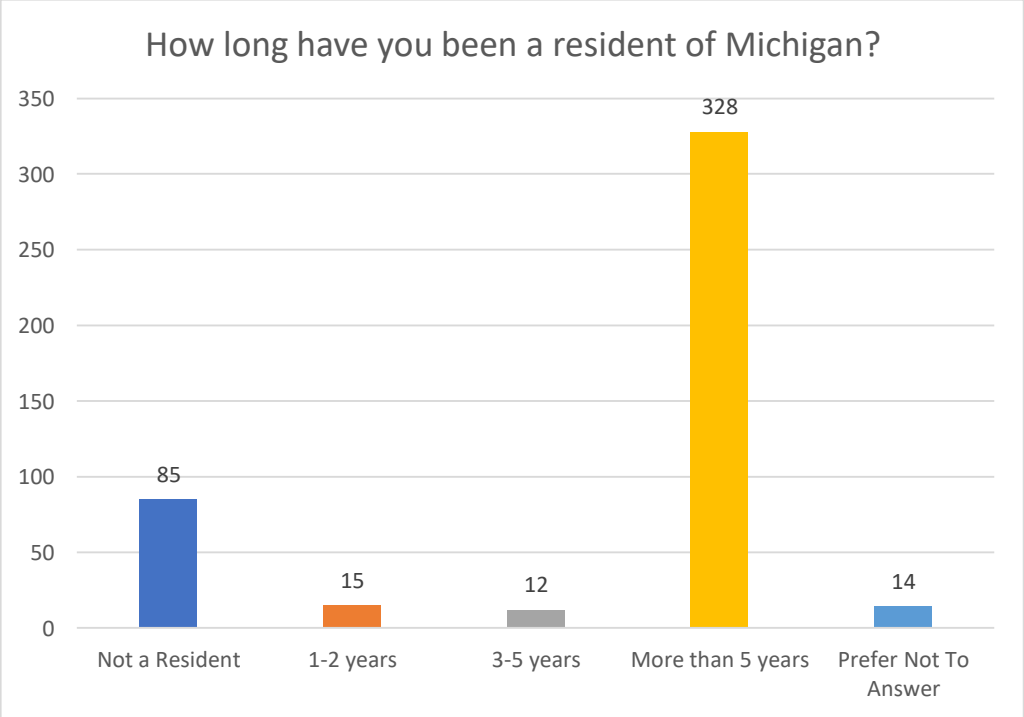


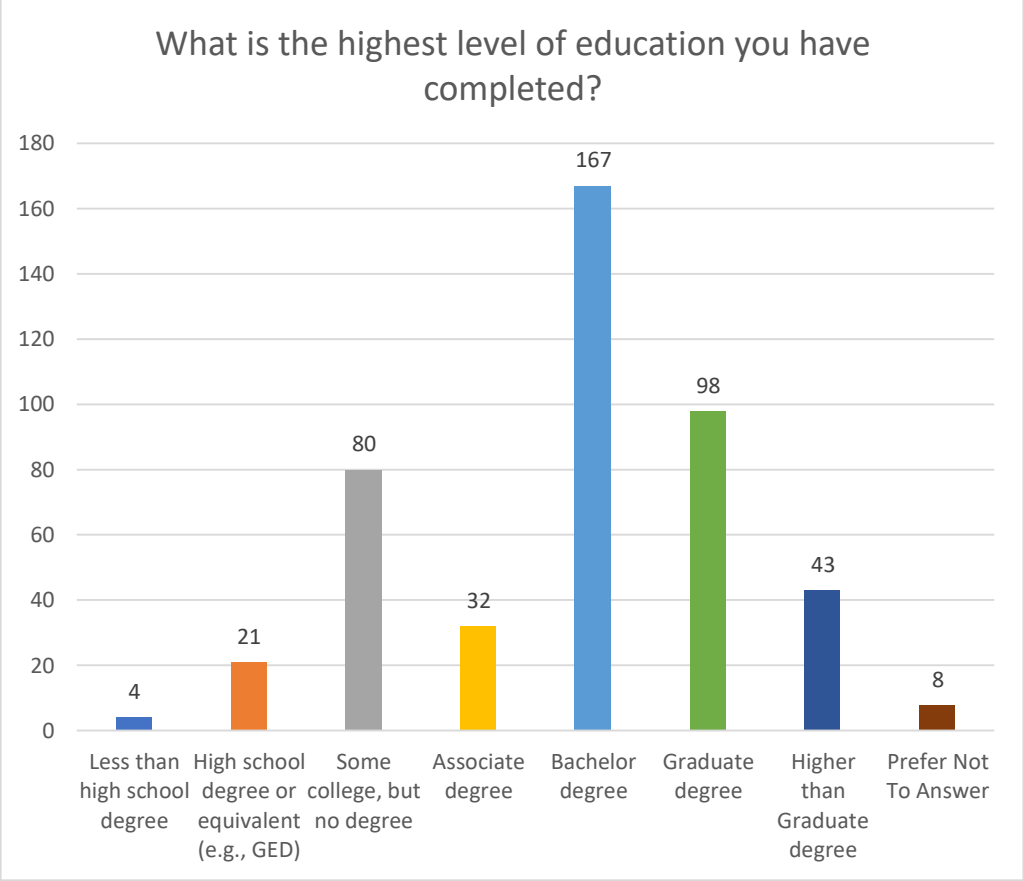
16. Demographic Information

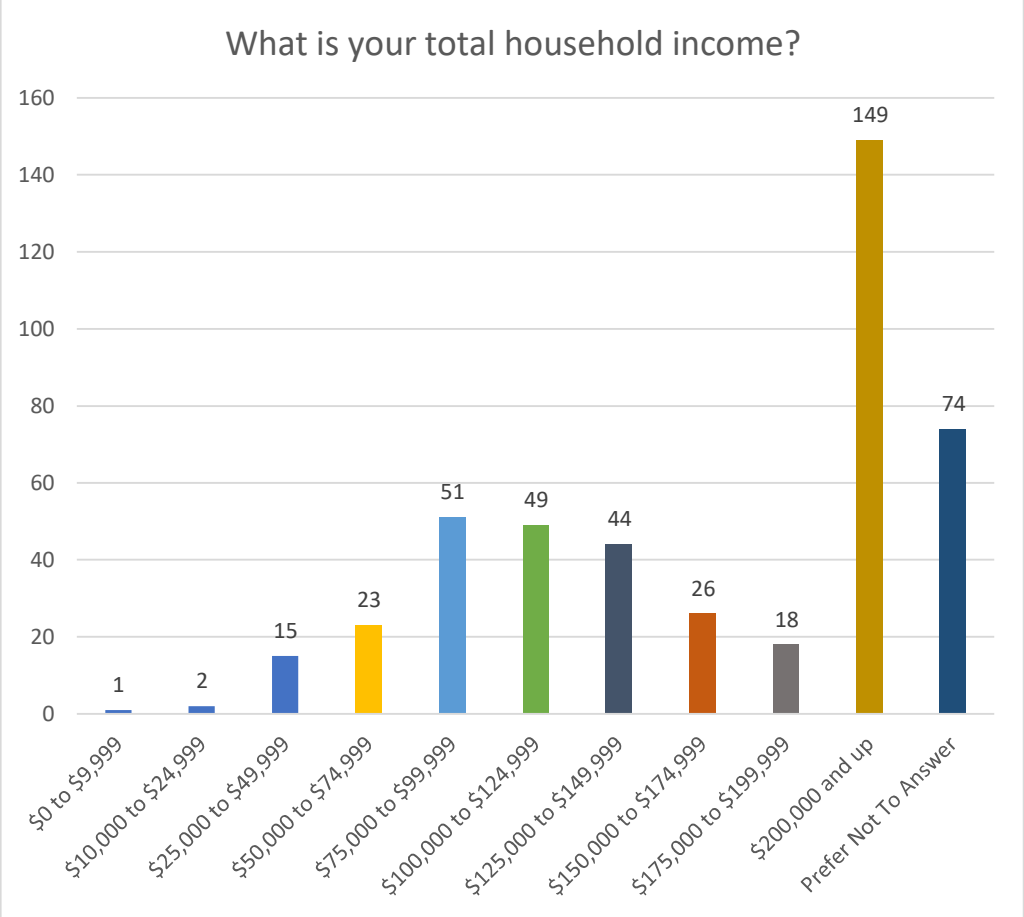


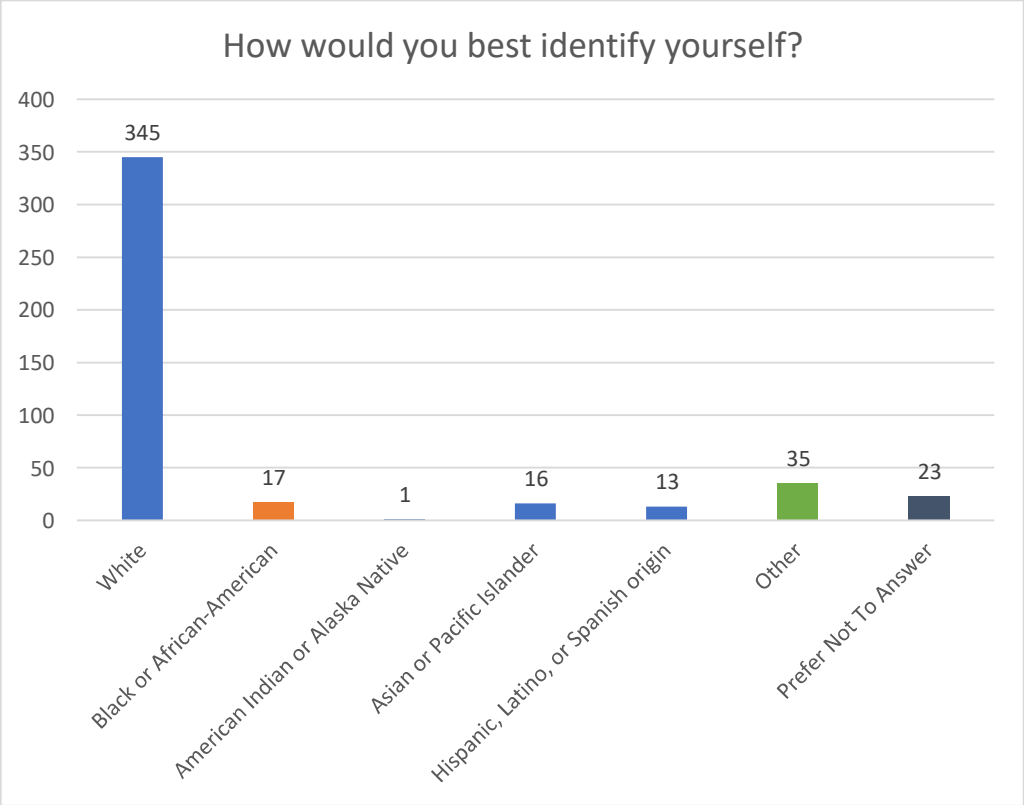



What is your current age group?
120
100
80
60
40
20
0
1
27
114
106
102
101
5
18-20
21-29
30-39
40-49
50-59
60 or older
Prefer Not To Answer


How long have you been a resident of Michigan?
350
300
250
200
150
100
50
0
85
15
12
328
14
Not a Resident
1-2 years
3-5 years
More than 5 years
Prefer Not To Answer


What is the highest level of education you have completed?
180
160
140
120
100
80
60
40
20
0
4
21
80
32
167
98
43
8
Less than high school degree
High school degree or equivalent (e.g., GED)
Some college, but no degree
Associate degree
Bachelor degree
Graduate degree
Higher than Graduate degree
Prefer Not To Answer


What is your total household income?
160
140
120
100
80
60
40
20
0
1
2
15
23
51
49
44
26
18
149
74
$0 to $9,999
$10,000 to $24,999
$25,000 to $49,999
$50,000 to $74,999
$75,000 to $99,999
$100,000 to $124,999
$125,000 to $149,999
$150,000 to $174,999
$175,000 to $199,999
$200,000 and up
Prefer Not To Answer


How would you best identify yourself?
400
350
300
250
200
150
100
50
0
345
17
1
16
13
35
23
White
Black or African-American
American Indian or Alaska Native
Asian or Pacific Islander
Hispanic, Latino, or Spanish origin
Other
Prefer Not To Answer

Adult-Use Establishment Licensing

1. Product Sales

Sales by Product Type			
December 1 - December 31			
Product Type	**Pounds Sold**	**Fluid Ounces Sold**	**Total Sales**
Flower	81,642.92	0	$124,197,351.76
Shake/Trim	22,762.78	0	$23,137,115.86
Concentrate	3,210.98	0	$16,159,829.52
Inhalable Compound Concentrate	8,438.99	0	$31,055,409.38
Vape Cartridge	9,899.36	0	$53,134,541.82
Kief	11.97	0	$33,312.10
Infused-Edible	374,248.82	10.14	$27,289,310.80
Infused Non-Edible Solid	1,646.64	0	$629,116.28
Infused Liquid	0	1087408.83	$959,950.67
Infused Non-Edible Liquid	0	20996.82	$136,707.75
December Total	**501,862.46**	**1,108,415.79**	**$276,732,645.94**

Additional Sales Information	
December 1 - December 31	
Category	**Amount**
Sales To Date (Dec 31)	$6,934,935,893.02
Sales Deliveries	$5,399,622.54
Average Retail Flower Price (oz.)	$95.08

2. Plants

Plants	
Active Plants	
As of December 31, 2023	
Plant State	**Number**
Immature	281,601
Vegetative	317,971
Flowering	680,438

Destroyed & Harvested Plants	
December 1 - December 31	
Plant State	**Number**
Immature - Destroyed	147,126
Vegetative - Destroyed	43,857
Flowering - Destroyed	9,052
Plants Harvested	295,949

3. Packages and Inventory

Packages	
As of December 31, 2023	
Package State	**Number**
Active	3,217,901
On Hold	6,105
In Transit	31,547
Package State	**Number**
Finished	42,156

Inventory	
As of December 31, 2023	
Category	**Amount (lbs.)**
Flower at Growers (Test Passed)	170,089.09
Flower at Retailers	111,860.88
Flower at Processors	155,631.22
Fresh Frozen Flower at Processors	298,432.88
Fresh Frozen at Growers	258,375.83
Concentrates at Processors	105,142.82
Infused Solids at Processors	1,102,598.03
Infused Liquids at Processors (Fl. Oz.)	2,462,120.37

4. Transfers

Shipped Products		
December 1 - December 31		
License Type	Shipped Pounds	Fluid Ounces Shipped
Class A Marijuana Grower	33.25	0.00
Class B Marijuana Grower	10,052.39	0.00
Class C Marijuana Grower	313,180.28	0.00
Excess Grower	3,497.15	0.00
Microbusiness	1.43	1.32
Class A Microbusiness	1.64	0.00
Processor	630,337.41	830,143.41
Retailer	17,980.55	57,322.65
Safety Compliance Facility	26.58	0.00
Secure Transporter	792,840.49	745,142.73

Transfers	
December 1 - December 31	
Transfer Type	Number
Completed	30,640
Voided	554

5. Initial Applications

	Initial Applications		
	December 1 - December 31		
	Applications Received	Licenses Issued	Licenses Denied
Prequalification	42	33	0
Class A Marijuana Grower	2	0	0
Class B Marijuana Grower	4	4	0
Class C Marijuana Grower	9	10	0
Excess Grower	0	0	0
Processor	5	3	0
Retailer	22	15	0
Class A Microbusiness	0	0	0
Microbusiness	0	0	0
Secure Transporter	0	0	0
Safety Compliance Facility	0	1	0
Designated Consumption Facility	0	0	0
Educational Research License	0	0	0
Marihuana Event Organizer	0	0	0
Temporary Marijuana Event	1	0	0
Social Equity Class A Marijuana Grower	0	0	0
Social Equity Class B Marijuana Grower	1	0	0
Social Equity Class C Marijuana Grower	0	1	0
Social Equity Excess Grower	0	0	0
Social Equity Processor	1	1	0
Social Equity Retailer	2	2	0
Social Equity Class A Microbusiness	0	0	0
Social Equity Microbusiness	0	0	0
Social Equity Secure Transporter	0	0	0
Social Equity Safety Compliance Facility	0	0	0
Social Equity Designated Consumption	0	0	0
Social Equity Marihuana Event Organizer	1	1	0
Social Equity Marijuana Temporary Event	0	0	0
December Total	**90**	**71**	**0**

6. Renewal Applications

	Renewal Applications		
	December 1 - December 31		
	Applications Received	Licenses Issued	Licenses Denied
Class A Marijuana Grower	0	0	0
Class B Marijuana Grower	4	4	0
Class C Marijuana Grower	23	22	0
Excess Grower	0	0	0
Processor	9	9	0
Retailer	40	39	0
Class A Microbusiness	0	0	0
Microbusiness	0	0	0
Secure Transporter	3	2	0
Safety Compliance Facility	1	2	0
Designated Consumption Establishment	0	0	0
Educational Research License	0	0	0
Marihuana Event Organizer	0	2	0
Social Equity Class A Marijuana Grower	0	0	0
Social Equity Class B Marijuana Grower	1	0	0
Social Equity Class C Marijuana Grower	3	6	0
Social Equity Excess Grower	0	0	0
Social Equity Processor	1	0	0
Social Equity Retailer	6	7	0
Social Equity Class A Microbusiness	0	0	0
Social Equity Microbusiness	0	0	0
Social Equity Secure Transporter	0	0	0
Social Equity Safety Compliance Facility	0	0	0
Social Equity Designated Consumption	0	0	0
Social Equity Marihuana Event Organizer	1	1	0
December Total	**92**	**94**	**0**

7. Active Licenses

	Active Licenses
	As of December 31, 2023
Class A Marijuana Grower	9
Class B Marijuana Grower	109
Class C Marijuana Grower	845
Excess Grower	96
Processor	250
Retailer	751
Class A Microbusiness	7
Microbusiness	9
Secure Transporter	22
Safety Compliance Facility	24
Designated Consumption Establishment	2
Educational Research License	0
Marijuana Event Organizer	46
Temporary Marijuana Event	0
December Total	**2,170**

8. Application Processing Time

Application Processing Days (Calendar Days)		
December 1 - December 31		
License Type	**Initial Applications**	**Renewal Applications**
Prequalification	30.48	-
Class A Marijuana Grower	-	-
Class B Marijuana Grower	51.25	30.50
Class C Marijuana Grower	34.00	45.79
Excess Grower	-	-
Processor	43.67	34.50
Retailer	32.40	20.89
Class A Microbusiness	-	-
Microbusiness	-	-
Secure Transporter	-	6.50
Safety Compliance Facility	87.00	19.00
Designated Consumption Establishment	-	-
Educational Research License	-	-
Marijuana Event Organizer	-	29.67
Temporary Marijuana Event	-	-
Social Equity Class A Marijuana Grower	-	-
Social Equity Class B Marijuana Grower	-	-
Social Equity Class C Marijuana Grower	37.00	17.50
Social Equity Excess Grower	-	-
Social Equity Processor	42.00	-
Social Equity Retailer	40.00	16.57
Social Equity Class A Microbusiness	-	-
Social Equity Microbusiness	-	-
Social Equity Secure Transporter	-	-
Social Equity Safety Compliance Facility	-	-
Social Equity Designated Consumption Establishment	-	-
Social Equity Marijuana Event Organizer	4.00	1.00
Social Equity Temporary Marijuana Event	-	-
December Step 2 Average	**37.16**	**27.48**
December Total Average	**33.82**	**-**

9. Actions Taken by the CRA

Disciplinary Actions Taken by the CRA				
December 1 - December 31				
License Type	Warning	Formal Complaint	Consent Order	Final Order
Class A Marijuana Grower	0	0	0	0
Class B Marijuana Grower	0	2	0	0
Class C Marijuana Grower	2	19	0	0
Excess Grower	0	7	0	0
Processor	0	29	1	0
Retailer	5	8	1	0
Microbusiness	0	0	0	0
Secure Transporter	0	3	0	0
Safety Compliance Facility	0	3	1	0
Class A Microbusiness	0	1	0	0
Designated Consumption Establishment	0	1	0	0
Marijuana Event Organizer	0	0	0	0
Temporary Marijuana Event	0	0	0	0

10. Applications not Processed within Established Time Requirements

Applications Not Timely Processed	
December 1 - December 31	
Initial	Renewal
0%	0%

11. Complaints and Investigations

Complaints and Investigations	
December 1 - December 31	
Enforcement & Legal Data	Amount
Number of Complaints Received	91
Number of Investigations Opened	78
Number of Investigations Closed	195
Average Time to Complete an Investigation* (Calendar Days)	96.8
Number of Enforcement Actions Taken*	130
* Includes both MMFL and AU data	

12. Number of Administrative Hearing Adjudications

Number of administrative hearing adjudications pertaining to each regulated activity.

Provided are all final orders for denials.

Approximate Amounts: 0

Number of administrative hearings pertaining to each regulated activity.

"Regulated activity" means the particular activities, entities, facilities, and industries regulated by the agencies. Provided are all the hearings that have been involved with the CRA, e.g., denials, lawsuits, etc.

Approximate Amounts:

Denials: 0

Litigation: 0

Circuit Court Appeals: 0

13. Revenue and Expenses

	Application Fees		
	December 1 - December 31		
	Prequalification	Social Equity Prequalification	Total
December	$102,000	$12,750	**$114,750**

	Regulatory Assessment Fees						
	December 1 - December 31						
	Class A Marijuana Grower	Class B Marijuana Grower	Class C Marijuana Grower	Designated Consumption Establishment	Marijuana Event Organizer	Excess Grower	Microbusiness
December	$0	$21,140	$246,181	$0	$0	$0	$0
	Class A Microbusiness	Processor	Retailer	Safety Compliance Facility	Secure Transporter	Temporary Marijuana Event	Social Equity Class A Marijuana Grower
December	$0	$98,104	$248,559	$15,000	$0	$0	$0
	Social Equity Class B Marijuana Grower	Social Equity Class C Marijuana Grower	Social Equity Designated Consumption Establishment	Social Equity Marijuana Event Organizer	Social Equity Excess Grower	Social Equity Microbusiness	
December	$0	$18,000	$0	$750	$0	$0	
	Social Equity Class A Microbusiness	Social Equity Processor	Social Equity Retailer	Social Equity Safety Compliance Facility	Social Equity Secure Transporter	Social Equity Temporary Marijuana Event	
December	$0	$18,000	$9,000	$0	$0	$0	
	Total Regulatory Assessment Fees						
December	**$674,734**						

	Renewal Fees					
	December 1 - December 31					
	Class A Marijuana Grower	Class B Marijuana Grower	Class C Marijuana Grower	Designated Consumption Establishment	Marijuana Event Organizer	Excess Grower
December	$0	$24,000	$576,000	$0	$0	$0
	Microbusiness	Class A Microbusiness	Processor	Retailer	Safety Compliance Facility	Secure Transporter
December	$0	$0	$216,000	$675,000	$15,000	$45,000
	Social Equity Class A Marijuana Grower	Social Equity Class B Marijuana Grower	Social Equity Class C Marijuana Grower	Social Equity Designated Consumption Establishment	Social Equity Marijuana Event Organizer	Social Equity Excess Grower
December	$0	$4,500	$54,000	$0	$650	$0
	Social Equity Microbusiness	Social Equity Class A Microbusiness	Social Equity Processor	Social Equity Retailer	Social Equity Safety Compliance Facility	Social Equity Secure Transporter
December	$0	$0	$18,000	$57,000	$0	$0
	Total Renewal Fees					
December	$1,685,150					

	Total Licensing Revenue Collected
	December 1 - December 31
	Amount
December	$2,474,634

	Expenses
	December 1 - December 31
	Amount
State Employee Wages	$626,933.45
State Employee Benefits	$379,252.61
Materials and Equipment	$174,102.86
December Total	**$1,180,288.92**

14. Social Equity Applications

	Social Equity Applications		
	December 1 - December 31		
	Received	Eligible	Ineligible
December	10	7	2

15. Social Equity Education & Outreach

	Outreach Sessions
	December 1 - December 31
	Sessions Held
December	1

16. Social Equity Application Assistance Provided

	Application Assistance Provided
	December 1 - December 31
	Number of Times
December	1

17. Municipalities Opted In or Out of MRTMA

Municipalities	
As of December 31, 2023	
Opted In	Opted Out
138	1370

18. Marihuana Retailers Approved for Home Delivery

Home Deliveries
As of December 31, 2023
Marihuana Retailers
330

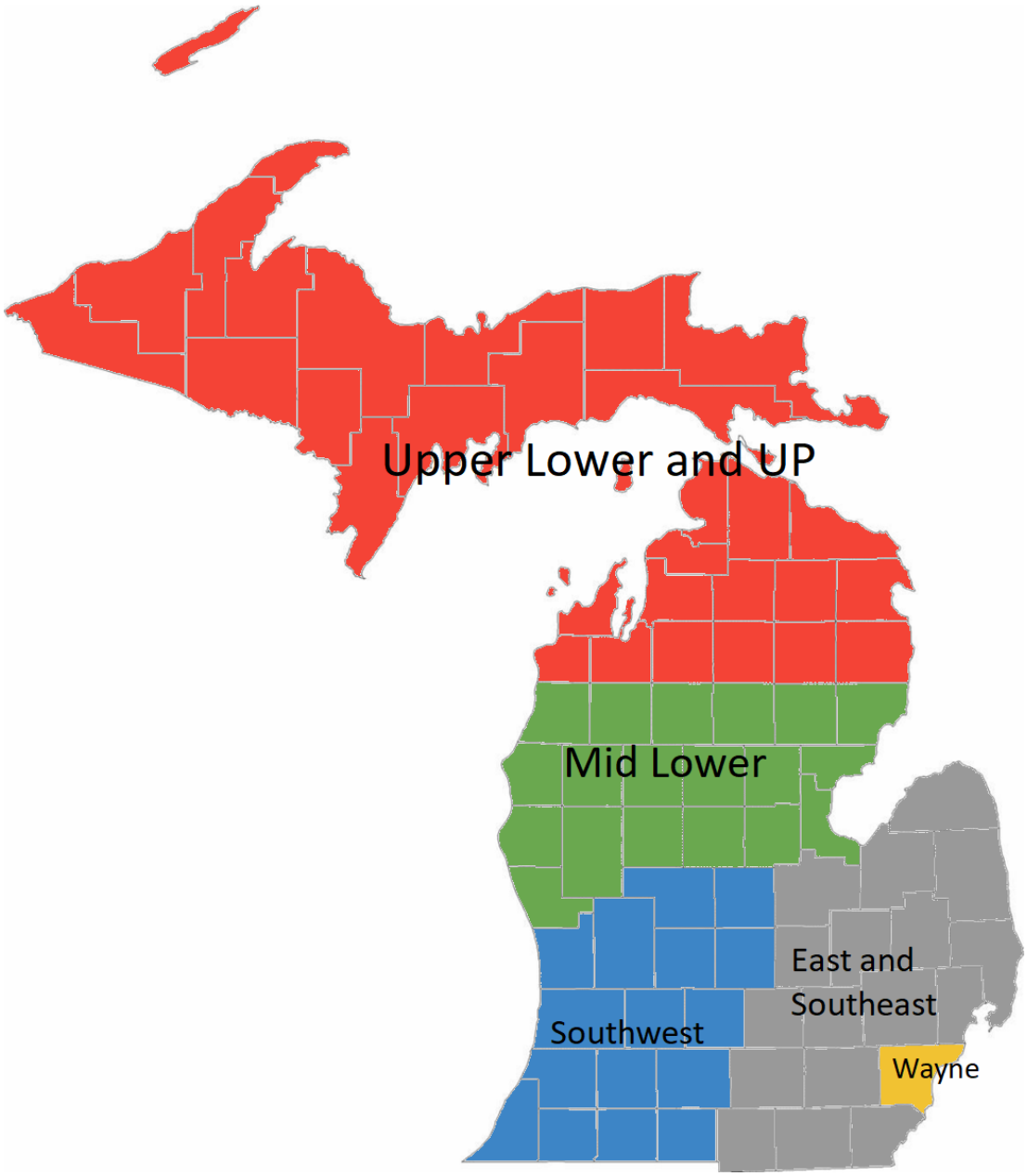
19. Total Number of Employees Under the MMFLA and MRTMA

Number of Employees
As of December 31, 2023
35,071

20. Sales By Region

Upper Lower and UP			
Product Type	**Pounds Sold**	**Fluid Ounces Sold**	**Total Sales**
Flower	5,593.01	0.00	$10,628,062.63
Shake/Trim	2,235.65	0.00	$2,938,063.09
Concentrate	374.95	0.00	$2,142,301.20
Inhalable Compound Concentrate	660.84	0.00	$2,657,750.49
Vape Cartridge	1,027.81	0.00	$6,349,652.94
Kief	0.70	0.00	$2,749.49
Infused-Edible	39,343.57	1.01	$3,407,825.45
Infused Non-Edible Solid	168.31	0.00	$74,696.79
Infused Liquid	0.00	91,483.48	$123,311.88
Infused Non-Edible Liquid	0.00	2,842.24	$25,565.80
December Total	**49,404.84**	**94,326.73**	**$28,349,979.76**
Mid Lower			
Product Type	**Pounds Sold**	**Fluid Ounces Sold**	**Total Sales**
Flower	4,505.11	0.00	$6,447,329.90
Shake/Trim	1,824.66	0.00	$1,896,056.41
Concentrate	259.92	0.00	$1,223,477.49
Inhalable Compound Concentrate	643.81	0.00	$2,295,006.41
Vape Cartridge	588.42	0.00	$2,991,622.48
Kief	0.65	0.00	$1,875.11
Infused-Edible	22,655.32	0.00	$1,578,812.80
Infused Non-Edible Solid	144.15	0.00	$43,041.14
Infused Liquid	0.00	60,003.54	$53,268.60
Infused Non-Edible Liquid	0.00	1,412.99	$7,575.81
December Total	**30,622.04**	**61,416.53**	**$16,538,066.15**
Southwest			
Product Type	**Pounds Sold**	**Fluid Ounces Sold**	**Total Sales**
Flower	23,693.82	0.00	$34,160,704.35
Shake/Trim	6,266.03	0.00	$6,350,860.99
Concentrate	913.50	0.00	$4,649,183.94
Inhalable Compound Concentrate	2,047.16	0.00	$7,723,384.24
Vape Cartridge	2,874.02	0.00	$15,681,813.99
Kief	4.72	0.00	$13,645.64
Infused-Edible	99,601.74	8.12	$7,503,323.22
Infused Non-Edible Solid	417.62	0.00	$149,681.82
Infused Liquid	0.00	279,965.51	$244,032.43
Infused Non-Edible Liquid	0.00	4,480.73	$38,754.94
December Total	**135,818.61**	**284,454.36**	**$76,515,385.56**
East and Southeast			
Product Type	**Pounds Sold**	**Fluid Ounces Sold**	**Total Sales**
Flower	37,714.52	0.00	$56,838,431.66
Shake/Trim	10,498.86	0.00	$9,985,757.17
Concentrate	1,446.33	0.00	$7,077,304.33
Inhalable Compound Concentrate	4,163.76	0.00	$14,922,182.85
Vape Cartridge	4,704.74	0.00	$24,245,006.27
Kief	3.27	0.00	$8,705.33
Infused-Edible	181,044.32	1.01	$12,757,464.26
Infused Non-Edible Solid	798.40	0.00	$316,753.47
Infused Liquid	0.00	558,324.14	$465,958.26
Infused Non-Edible Liquid	0.00	6,898.12	$56,884.49
December Total	**240,374.20**	**565,223.27**	**$126,674,448.09**

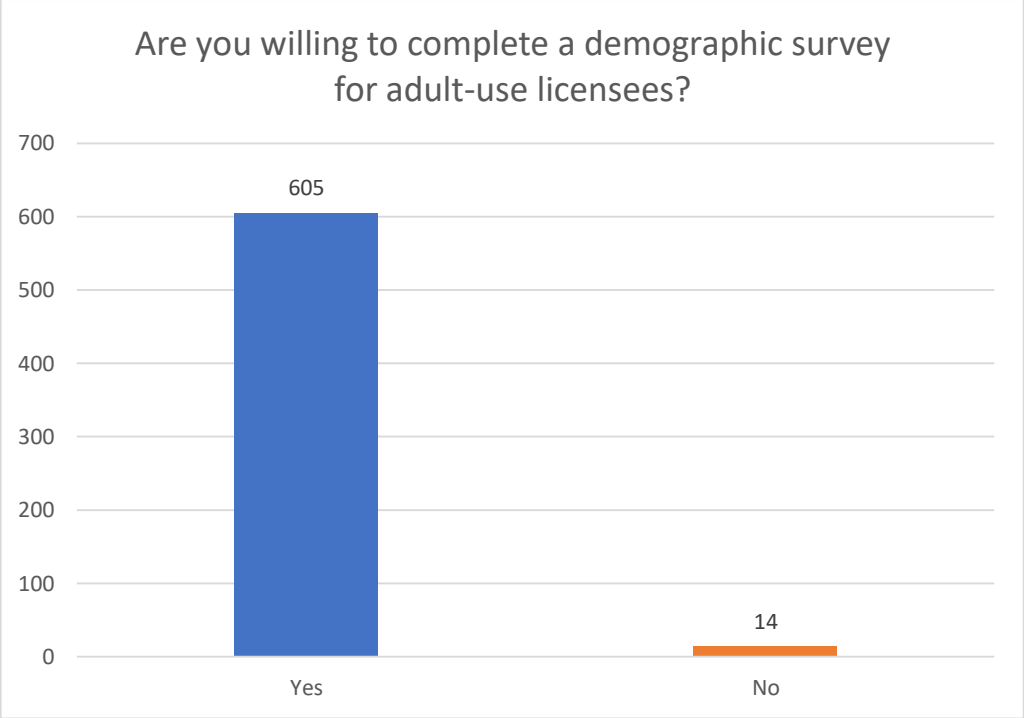
Wayne			
Product Type	**Pounds Sold**	**Fluid Ounces Sold**	**Total Sales**
Flower	10,136.46	0.00	$16,122,823.22
Shake/Trim	1,937.58	0.00	$1,966,378.20
Concentrate	216.29	0.00	$1,067,562.56
Inhalable Compound Concentrate	923.41	0.00	$3,457,085.39
Vape Cartridge	704.38	0.00	$3,866,446.14
Kief	2.63	0.00	$6,336.53
Infused-Edible	31,603.87	0.00	$2,041,885.07
Infused Non-Edible Solid	118.18	0.00	$44,943.06
Infused Liquid	0.00	97,632.15	$73,379.50
Infused Non-Edible Liquid	0.00	5,362.74	$7,926.71
December Total	**45,642.80**	**102,994.89**	**$28,654,766.38**

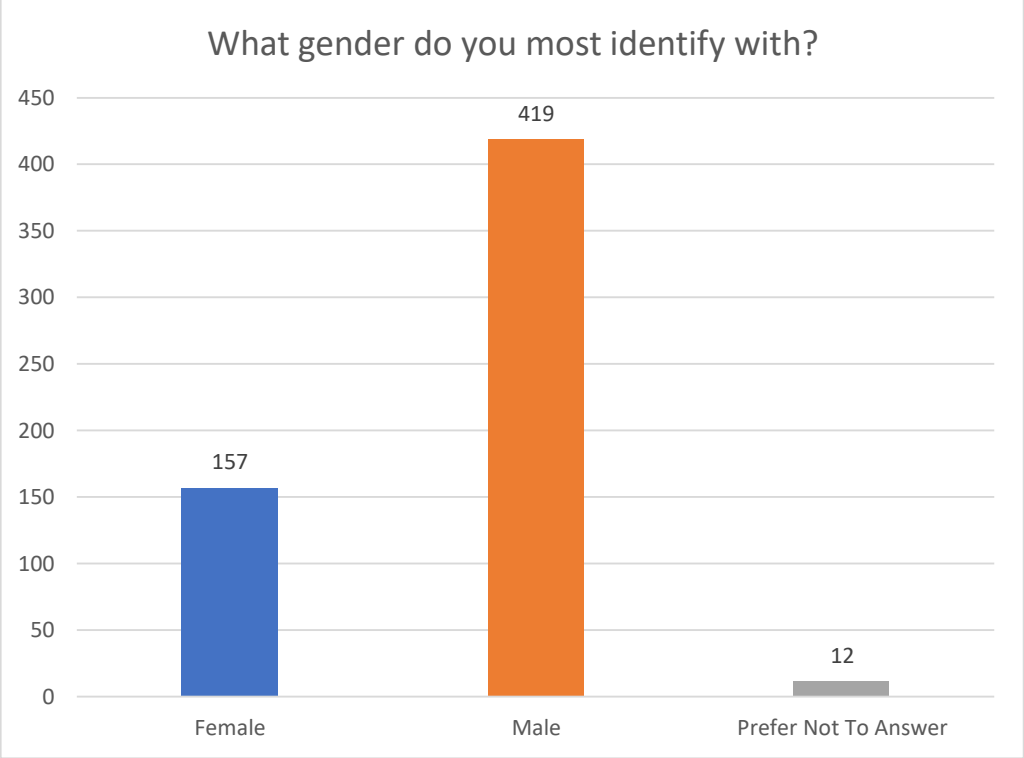


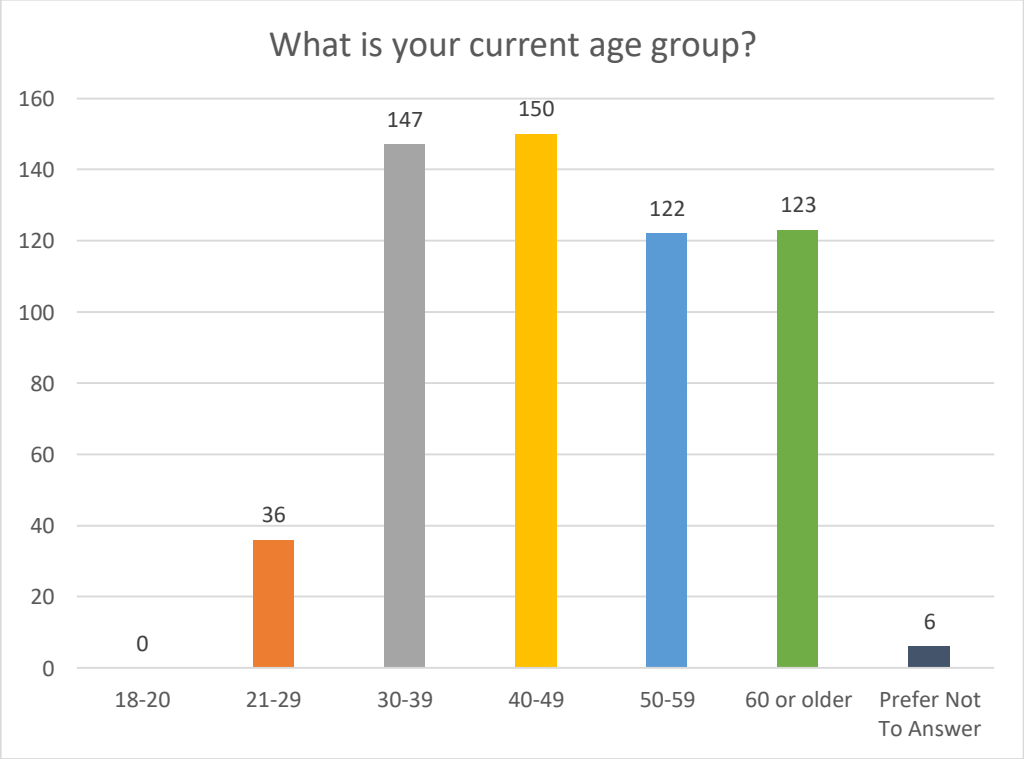
21. MTIS Criminal Enforcement Data

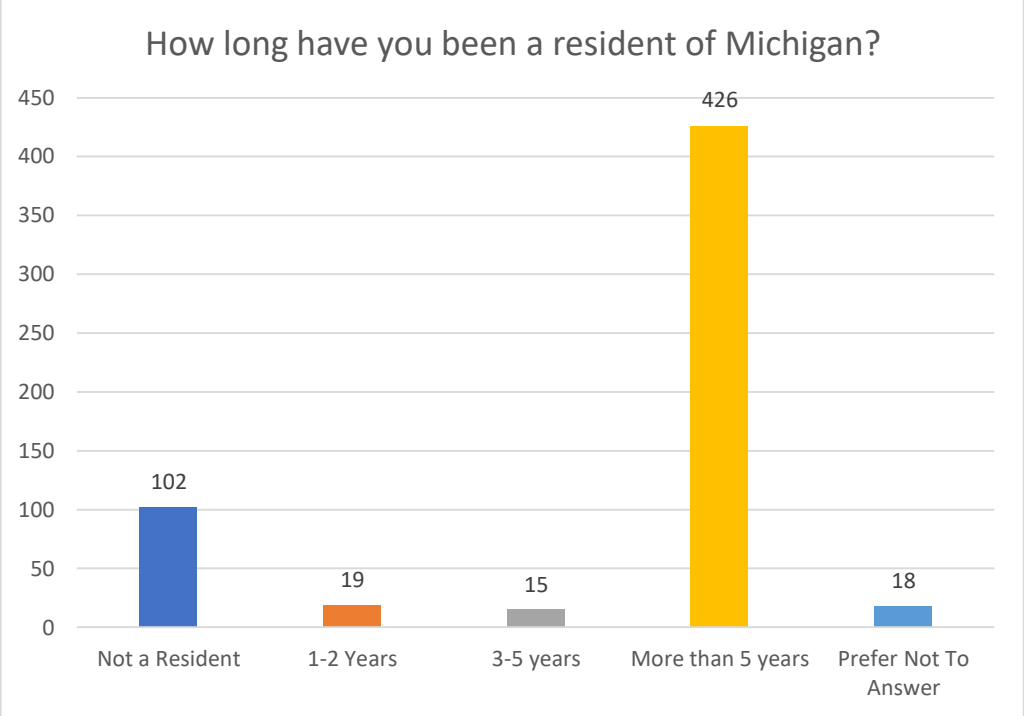
For the first quarter of fiscal year 2024, MTIS investigations seized 9,069 marijuana plants, 1,169 pounds of marijuana flower, 147 vape cartridges, and 43 edibles.

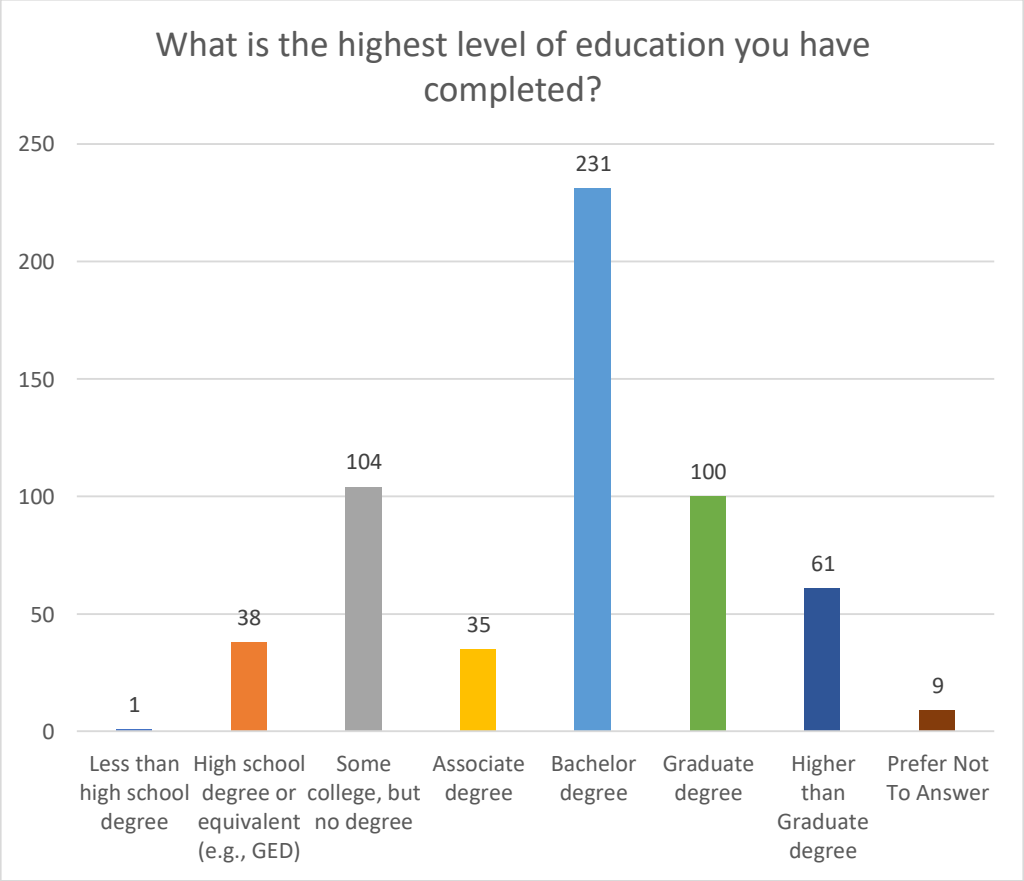
22. Demographic Information

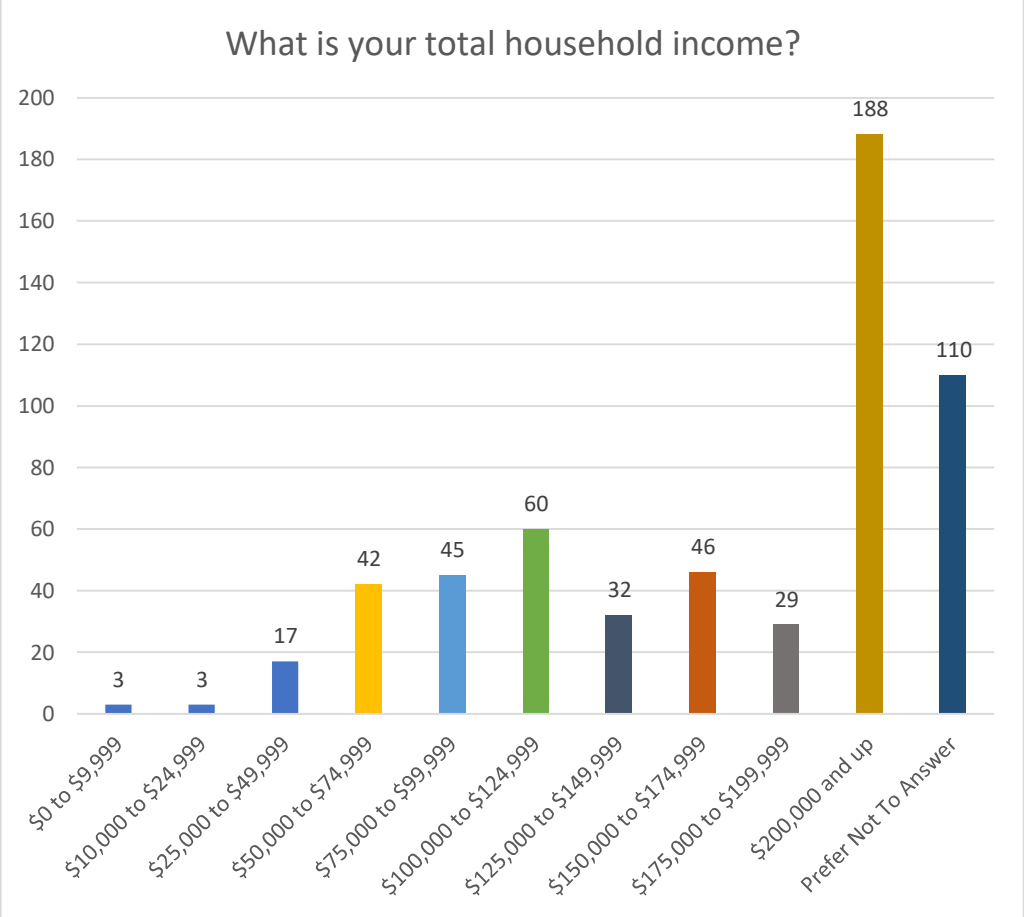


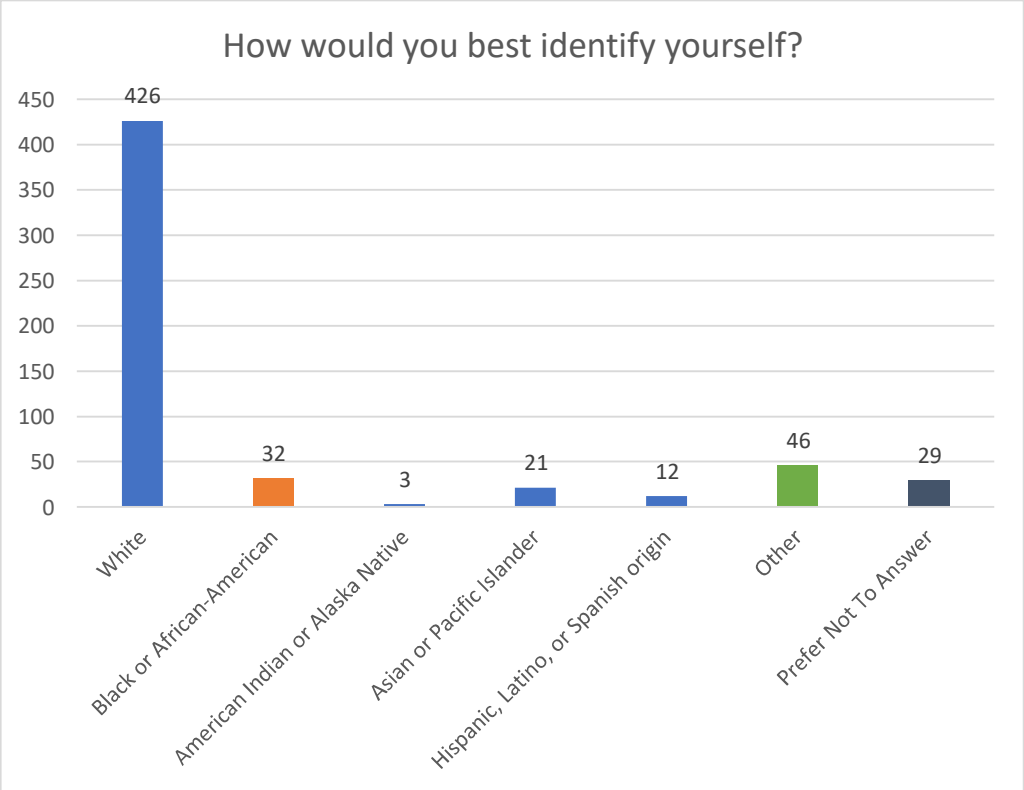

What gender do you most identify with?
450
400
350
300
250
200
150
100
50
0
157
419
12
Female
Male
Prefer Not To Answer


What is your current age group?
160
140
120
100
80
60
40
20
0
0
36
147
150
122
123
6
18-20
21-29
30-39
40-49
50-59
60 or older
Prefer Not To Answer


How long have you been a resident of Michigan?
450
400
350
300
250
200
150
100
50
0
102
19
15
426
18
Not a Resident
1-2 Years
3-5 years
More than 5 years
Prefer Not To Answer


What is the highest level of education you have completed?
250
200
150
100
50
0
1
38
104
35
231
100
61
9
Less than high school degree
High school degree or equivalent (e.g., GED)
Some college, but no degree
Associate degree
Bachelor degree
Graduate degree
Higher than Graduate degree
Prefer Not To Answer


What is your total household income?
200
180
160
140
120
100
80
60
40
20
0
3
3
17
42
45
60
32
46
29
188
110
$0 to $9,999
$10,000 to $24,999
$25,000 to $49,999
$50,000 to $74,999
$75,000 to $99,999
$100,000 to $124,999
$125,000 to $149,999
$150,000 to $174,999
$175,000 to $199,999
$200,000 and up
Prefer Not To Answer


How would you best identify yourself?
450
400
350
300
250
200
150
100
50
0
426
32
3
21
12
46
29
White
Black or African-American
American Indian or Alaska Native
Asian or Pacific Islander
Hispanic, Latino, or Spanish origin
Other
Prefer Not To Answer

Medical Marijuana Registry Program

1. Initial Applications

Initial Applications		
December 1 - December 31		
Received	Issued	Denied
2,179	2,010	181

2. Renewal Applications

Renewal Applications		
December 1 - December 31		
Received	Issued	Denied
799	838	44

3. Application Processing Time

Initial Applications (Calendar Days)					
December 1 - December 31					
Approvals			Denials		
Paper	Online	Combined	Paper	Online	Combined
1.50	0.02	0.40	1.70	0.35	1.36

Renewal Applications (Calendar Days)					
December 1 - December 31					
Approvals			Denials		
Paper	Online	Combined	Paper	Online	Combined
1.56	0.01	0.41	1.87	0.44	1.25

4. Number of Applications Filed for Registry Identification Cards

	Applications Filed for Registry Identification Cards						
	December 1 - December 31						
	Original Applications			Renewals			Grand Total
	Paper	Online	Total	Paper	Online	Total	
December	649	1,530	2,179	163	636	799	**2,978**

5. Number of Qualifying Patients and Primary Caregivers Approved in Each County

As of December 31, 2023					
County	**Patients**	**Caregivers**	**County**	**Patients**	**Caregivers**
Alcona	200	29	Lake	86	13
Alger	349	35	Lapeer	1,479	183
Allegan	2,299	214	Leelanau	637	31
Alpena	473	21	Lenawee	1,304	138
Antrim	698	54	Livingston	2,001	141
Arenac	457	48	Luce	39	1
Baraga	121	8	Mackinac	121	8
Barry	824	84	Macomb	12,068	1,114
Bay	2,229	128	Manistee	177	16
Benzie	670	43	Marquette	152	17
Berrien	1,731	233	Mason	163	13
Branch	726	144	Mecosta	103	12
Calhoun	950	116	Menominee	196	46
Cass	600	93	Midland	1,113	94
Charlevoix	193	11	Missaukee	100	7
Cheboygan	334	24	Monroe	1,969	174
Chippewa	407	29	Montcalm	919	145
Clare	725	136	Montmorency	53	12
Clinton	1,314	114	Muskegon	1,220	107
Crawford	553	48	Newaygo	655	80
Delta	326	38	Oakland	18,743	1,339
Dickinson	222	51	Oceana	438	77
Eaton	1,347	131	Ogemaw	217	20
Emmet	74	7	Ontonagon	47	6
Genesee	4,514	460	Osceola	157	33
Gladwin	18	4	Oscoda	103	4
Gogebic	191	39	Otsego	48	4
Grand Traverse	959	51	Ottawa	1,574	94
Gratiot	121	16	Out of State	0	4
Hillsdale	387	63	Presque Isle	60	5
Houghton	183	11	Roscommon	284	16
Huron	282	12	Saginaw	1,487	139
Ingham	1045	121	Saint Clair	1,943	181
Ionia	128	18	Saint Joseph	276	41
Iosco	73	2	Sanilac	377	31
Iron	74	16	Schoolcraft	16	5
Isabella	268	29	Shiawassee	1,102	100
Jackson	2,228	183	Tuscola	1,502	190
Kalamazoo	1,335	121	Van Buren	719	93
Kalkaska	194	19	Washtenaw	5,469	325
Kent	3,784	204	Wayne	23,341	1,299
Keweenaw	114	7	Wexford	678	74
			Total	**116,856**	**9,647**

6. Registry Identification Cards Revoked

Registry Identification Cards Revoked	
Month	**Revoked**
December	0

7. Nature of the Debilitating Medical Conditions of the Qualifying Patients.

As of December 31, 2023	
Condition	**Percent of Total**
Agitation of Alzheimer's Disease	0.00
AIDS	0.04
Amyotrophic Lateral Sclerosis	0.00
Arthritis	20.27
Autism	0.74
Cachexia or Wasting Syndrome	0.14
Cancer	2.74
Cerebral Palsy	0.07
Chronic Pain	60.58
Colitis	0.46
Crohn's Disease	0.60
Glaucoma	1.51
Hepatitis C	0.39
HIV Positive	0.39
Inflammatory Bowel Disease	1.58
Muscle Spasms	7.44
Nail Patella	0.00
Obsessive Compulsive Disorder	2.17
Parkinson’s Disease	0.14
Post-Traumatic Stress Disorder	9.15
Rheumatoid Arthritis	1.37
Seizures	1.68
Severe and Chronic Pain	44.79
Severe Nausea	5.54
Spinal Cord Injury	0.74
Tourette’s Syndrome	0.21
Ulcerative Colitis	0.35

8. Number of Physicians Providing Written Certifications for Qualifying Patients

Physicians Providing Written Certifications	
As of December 31, 2023	
Month	Physicians
December	185

9. Applications not Processed within Established Time Requirements

Applications not Timely Processed	
December 1 - December 31	
Initial	Renewal
0%	0%

10. Revenue and Expenses

	Revenue Collected
	December 1 - December 31
	Amount
December	**$118,968**

	Expenses
	December 1 - December 31
	Amount
State Employee Wages	$85,165.24
State Employee Benefits	$52,223.69
Materials and Equipment	-$9,579.02
December Total	**$127,809.91**