



# Monthly Report

November 1, 2023 – November 30, 2023



Governor  
Gretchen Whitmer



Executive Director  
Brian Hanna



Acting Director  
Marlon I. Brown, DPA

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# Medical Marijuana Facility Licensing

## 1. Product Sales

Sales by Product Type			
November 1 – November 30			
Product Type	Pounds Sold	Fluid Ounces Sold	Total Sales
Flower	951.18	0	\$1,619,494.70
Shake/Trim	174.26	0	\$198,535.90
Concentrate	38.4	0	\$187,864.84
Inhalable Compound Concentrate	95.01	0	\$389,344.36
Vape Cartridge	215.14	0	\$974,194.11
Kief	0.44	0	\$962.80
Infused-Edible	5,824.68	6.09	\$390,409.33
Infused Non-Edible Solid	61.68	0.51	\$17,942.84
Infused Liquid	0	5,476.59	\$28,724.56
Infused Non-Edible Liquid	0	83.74	\$665.24
<b>November Total</b>	<b>7,360.79</b>	<b>5,566.93</b>	<b>\$3,808,138.68</b>

Additional Sales Information	
November 1 - November 30	
Category	Amount
Sales To Date (as of Nov 30)	\$1,600,279,397.93
Sales Deliveries	\$106,536.63
Average Retail Flower Price (oz.)	\$106.41

## 2. Plants

Plants	
Active Plants	
As of November 30	
Plant State	Number
Immature	19,654
Vegetative	52,998
Flowering	178,506

<b>Destroyed &amp; Harvested Plants</b>	
<b>November 1 - November 30</b>	
<b>Plant State</b>	
Immature - Destroyed	14,775
Vegetative - Destroyed	13,746
Flowering - Destroyed	2,711
Plants Harvested	369,955

### 3. Packages and Inventory

<b>Packages</b>	
<b>As of November 30</b>	
<b>Package State</b>	<b>Number</b>
Active	183,694
On Hold	496
In Transit	1,554
<b>November 1 - November 30</b>	
<b>Package State</b>	<b>Number</b>
Finished	4,226

<b>Inventory</b>	
<b>As of November 30</b>	
<b>Category</b>	<b>Amount (lbs.)</b>
Flower at Growers (Test Passed)	9,364.01
Flower at Provisioning Centers	9,845.97
Flower at Processors	57,743.89
Fresh Frozen Flower at Processors	80,681.17
Fresh Frozen at Growers	153,891.81
Concentrates at Processors	7,811.79
Infused Solids at Processors	35,628.26
Infused Liquids at Processors (Fl. Oz.)	27,303.97

#### 4. Transfers

Products Shipped		
November 1 - November 30		
License Type	Pounds Shipped	Fluid Ounces Shipped
Grower Class A	838.06	0
Grower Class B	600.77	0
Grower Class C	190,231.11	0
Processor	23,732.73	14,297.34
Provisioning Center	2,638.42	274.41
Safety Compliance Facility	2.17	0
Secure Transporter	26,365.01	10,981.95

Transfers	
November 1 - November 30	
Transfer Type	Number
Completed	1,902
Voided	33

#### 5. Initial Applications

Initial Applications			
November 1 - November 30			
License Type	Received	Approved	Denied
Prequalification	6	7	0
Grower Class A	2	1	0
Grower Class B	0	0	0
Grower Class C	15	11	0
Processor	0	0	0
Provisioning Center	1	0	0
Secure Transporter	0	0	0
Safety Compliance Facility	0	0	0
<b>Total</b>	<b>24</b>	<b>19</b>	<b>0</b>

**6. Renewal Applications**

<b>Renewal Applications</b>			
<b>November 1 - November 30</b>			
<b>License Type</b>	<b>Received</b>	<b>Approved</b>	<b>Denied</b>
Grower Class A	2	1	0
Grower Class B	2	2	0
Grower Class C	27	14	0
Processor	12	10	0
Provisioning Center	17	10	0
Secure Transporter	1	1	0
Safety Compliance Facility	3	1	0
<b>Total</b>	<b>64</b>	<b>39</b>	<b>0</b>

**7. Active Licenses**

<b>Active Licenses</b>							
<b>Grower A</b>	<b>Grower B</b>	<b>Grower C</b>	<b>Processor</b>	<b>Provisioning Center</b>	<b>Secure Transporter</b>	<b>Safety Compliance</b>	<b>Total</b>
42	16	986	133	258	19	24	<b>1,478</b>

**8. Application Processing Time**

<b>Application Processing Time (Calendar Days)</b>		
<b>November 1 - November 30</b>		
<b>License Type</b>	<b>Initial Applications</b>	<b>Renewal Applications</b>
Prequalification	27.43	-
Grower Class A	7.00	8.00
Grower Class B	-	11.00
Grower Class C	15.45	50.50
Processor	-	20.50
Provisioning Center	-	28.80
Secure Transporter	-	21.00
Safety Compliance Facility	-	31.00
<b>November Step 2 Average</b>	<b>14.75</b>	<b>32.87</b>
<b>November Total Average</b>	<b>19.42</b>	<b>-</b>

**9. Actions Taken by the CRA**

<b>Disciplinary Actions Taken by the CRA</b>				
<b>November 1 - November 30</b>				
<b>License Type</b>	<b>Warning</b>	<b>Formal Complaint</b>	<b>Consent Order</b>	<b>Final Order</b>
Grower Class A	0	0	0	0
Grower Class B	0	0	0	0
Grower Class C	18	2	6	0
Processor	2	6	1	0
Provisioning Center	1	10	5	0
Secure Transporter	0	0	1	0
Safety Compliance Facility	0	0	0	0

**10. Complaints and Investigations**

<b>Complaints and Investigations</b>	
<b>November 1 - November 30</b>	
<b>Enforcement &amp; Legal Data</b>	<b>Amount</b>
Number of Complaints Received	44
Number of Investigations Opened	37
Number of Investigations Closed	32
Average Time to Complete an Investigation (Calendar Days)	101.8
Number of Enforcement Actions Taken*	133
* Includes both MMFL and AU data	

**11. Number of Administrative Hearing Adjudications**

*Number of administrative hearing adjudications pertaining to each regulated activity.*  
 Provided are all final orders for denials.  
 Approximate Amounts: 0

*Number of administrative hearings pertaining to each regulated activity.*  
 Provided are all the hearings that have been involved with the CRA, e.g., denials, lawsuits, etc.  
 Approximate Amounts:  
 Denials: 0  
 Litigation: 3  
 Circuit Court Appeals: 0



## 12. Revenue and Expenses

Application Fees	
November 1 - November 30	
Amount	
November	<b>\$18,000</b>

Regulatory Assessment Fees								
November 1 - November 30								
	Grower Class A	Grower Class B	Grower Class C	Processor	Provisioning Center	Safety Compliance Facility	Secure Transporter	Total
November	\$1,500	\$0	\$67,354	\$0	\$0	\$0	\$0	<b>\$68,854</b>

Renewal								
November 1 - November 30								
	Grower Class A	Grower Class B	Grower Class C	Processor	Provisioning Center	Safety Compliance Facility	Secure Transporter	Total
November	\$3,000	\$6,000	\$130,500	\$49,500	\$50,634	\$0	\$0	<b>\$239,634</b>

Total Licensing Revenue Collected	
November 1 - November 30	
Amount	
November	<b>\$326,488</b>

Expenses	
November 1 - November 30	
Amount	
State Employee Wages	\$309,106.15
State Employee Benefits	\$186,495.21
Materials and Equipment	\$20,140.03
<b>November Total</b>	<b>\$515,741.39</b>

13. Municipalities Opted In to the MMFLA

<b>Municipalities</b>
<b>As of November 30</b>
<b>Opted In</b>
<b>172</b>

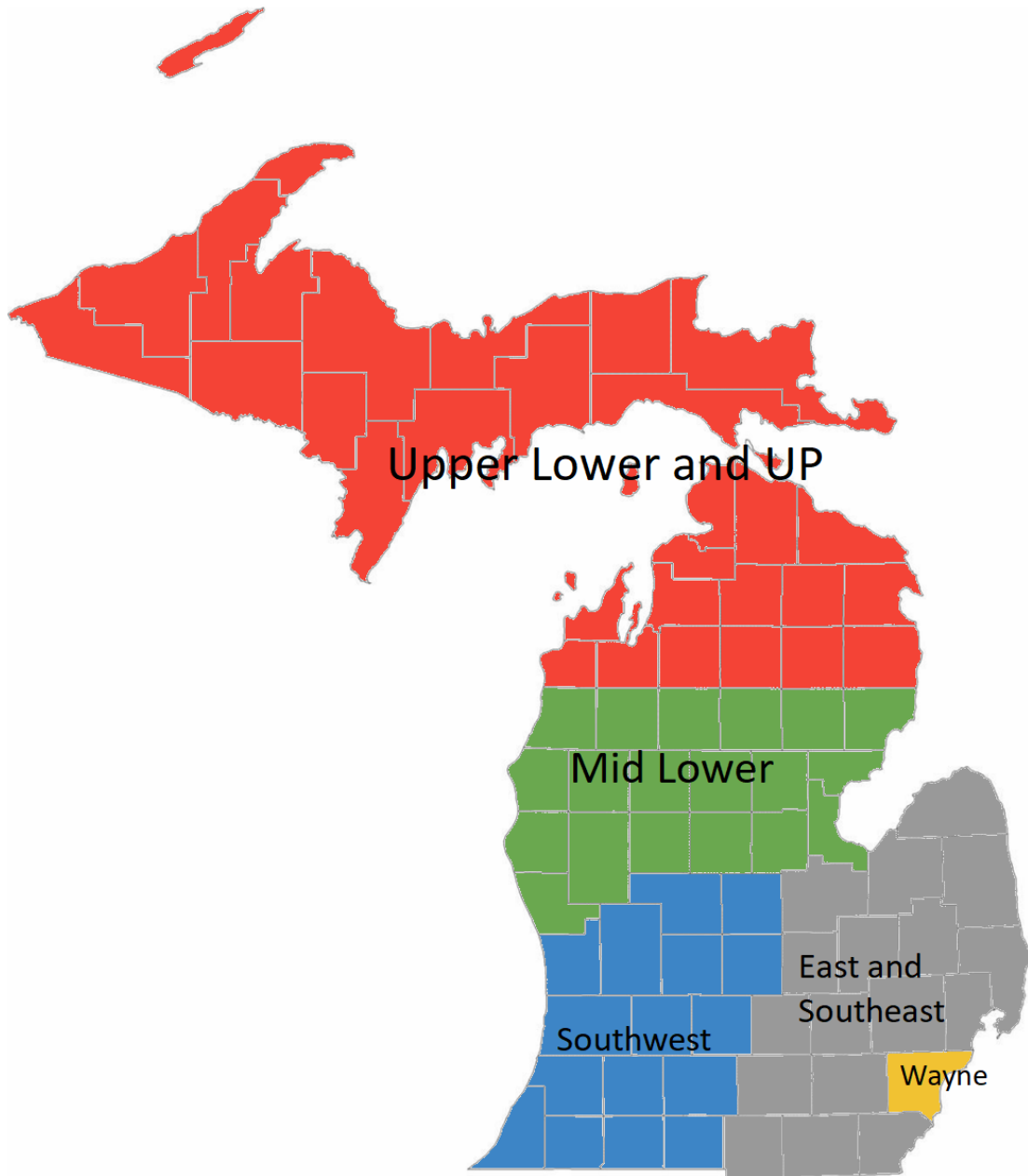
14. Provisioning Centers Approved for Home Delivery

<b>Home Deliveries</b>
<b>As of November 30</b>
<b>Provisioning Centers</b>
<b>337</b>

## 15. Sales By Region

Upper Lower and UP			
<u>Product Type</u>	<u>Pounds Sold</u>	<u>Fluid Ounces Sold</u>	<u>Total Sales</u>
Flower	17.75	0.00	\$32,415.75
Shake/Trim	2.10	0.00	\$3,927.73
Concentrate	1.70	0.00	\$9,388.78
Inhalable Compound Concentrate	2.01	0.00	\$10,425.43
Vape Cartridge	10.01	0.00	\$46,807.23
Kief	0.00	0.00	\$15.00
Infused-Edible	153.38	0.00	\$11,573.32
Infused Non-Edible Solid	2.11	0.00	\$1,016.41
Infused Liquid	0.00	56.64	\$516.34
Infused Non-Edible Liquid	0.00	36.00	\$181.00
<b>November Total</b>	<b>189.06</b>	<b>92.64</b>	<b>\$116,266.99</b>
Mid Lower			
<u>Product Type</u>	<u>Pounds Sold</u>	<u>Fluid Ounces Sold</u>	<u>Total Sales</u>
Flower	19.71	0.00	\$31,063.77
Shake/Trim	7.01	0.00	\$5,750.92
Concentrate	2.20	0.00	\$9,762.71
Inhalable Compound Concentrate	5.31	0.00	\$30,794.14
Vape Cartridge	11.03	0.00	\$48,257.55
Kief	0.00	0.00	\$4.78
Infused-Edible	215.91	0.00	\$11,984.03
Infused Non-Edible Solid	0.20	0.00	\$115.00
Infused Liquid	0.00	13.18	\$808.30
Infused Non-Edible Liquid	0.00	3.00	\$40.00
<b>November Total</b>	<b>261.37</b>	<b>16.18</b>	<b>\$138,581.20</b>
Southwest			
<u>Product Type</u>	<u>Pounds Sold</u>	<u>Fluid Ounces Sold</u>	<u>Total Sales</u>
Flower	29.40	0.00	\$55,872.12
Shake/Trim	6.93	0.00	\$8,642.78
Concentrate	1.79	0.00	\$12,214.29
Inhalable Compound Concentrate	0.95	0.00	\$4,565.61
Vape Cartridge	7.64	0.00	\$51,382.87
Kief	0.00	0.00	\$0.00
Infused-Edible	192.05	0.00	\$13,758.65
Infused Non-Edible Solid	2.17	0.00	\$560.62
Infused Liquid	0.00	273.42	\$1,570.99
Infused Non-Edible Liquid	0.00	0.81	\$40.00
<b>November Total</b>	<b>240.93</b>	<b>274.23</b>	<b>\$148,607.93</b>
East and Southeast			
<u>Product Type</u>	<u>Pounds Sold</u>	<u>Fluid Ounces Sold</u>	<u>Total Sales</u>
Flower	228.77	0.00	\$427,718.05
Shake/Trim	39.89	0.00	\$51,222.01
Concentrate	12.82	0.00	\$68,220.45
Inhalable Compound Concentrate	25.24	0.00	\$119,147.32
Vape Cartridge	90.99	0.00	\$430,705.22
Kief	0.01	0.00	\$38.00
Infused-Edible	2,014.68	6.09	\$159,616.70
Infused Non-Edible Solid	21.51	0.00	\$6,862.84
Infused Liquid	0.00	933.51	\$13,889.62
Infused Non-Edible Liquid	0.00	19.55	\$239.00
<b>November Total</b>	<b>2,433.91</b>	<b>959.15</b>	<b>\$1,277,659.21</b>

Wayne			
Product Type	Pounds Sold	Fluid Ounces Sold	Total Sales
Flower	655.55	0.00	\$1,072,425.01
Shake/Trim	118.33	0.00	\$128,992.46
Concentrate	19.88	0.00	\$88,278.61
Inhalable Compound Concentrate	61.50	0.00	\$224,411.86
Vape Cartridge	95.48	0.00	\$397,041.24
Kief	0.43	0.00	\$905.02
Infused-Edible	3,248.66	0.00	\$193,476.63
Infused Non-Edible Solid	35.69	0.51	\$9,387.97
Infused Liquid	0.00	4,199.85	\$11,939.31
Infused Non-Edible Liquid	0.00	24.38	\$165.24
<b>November Total</b>	<b>4,235.52</b>	<b>4,224.74</b>	<b>\$2,127,023.35</b>



## Adult-Use Establishment Licensing

### 1. Product Sales

Sales by Product Type			
November 1 - November 30			
Product Type	Pounds Sold	Fluid Ounces Sold	Total Sales
Flower	74,259.98	0	\$115,855,065.94
Shake/Trim	29,889.25	0	\$22,170,923.05
Concentrate	3,627.80	0	\$14,758,439.55
Inhalable Compound Concentrate	7,311.32	0	\$28,135,628.51
Vape Cartridge	9,084.53	0	\$49,356,752.28
Kief	13.93	0	\$42,542.07
Infused-Edible	331,165.14	25.36	\$24,762,046.67
Infused Non-Edible Solid	1,367.90	0	\$569,569.65
Infused Liquid	0	907,049.31	\$904,803.67
Infused Non-Edible Liquid	0	15,265.74	\$121,372.13
<b>November Total</b>	<b>456,719.85</b>	<b>922,340.41</b>	<b>\$256,677,143.52</b>

Additional Sales Information	
November 1 - November 30	
Category	Amount
Sales To Date (Nov 30)	\$6,657,505,904.97
Sales Deliveries	\$4,966,682.95
Average Retail Flower Price (oz.)	\$97.51

### 2. Plants

Plants	
Active Plants	
As of November 30, 2023	
Plant State	Number
Immature	296,166
Vegetative	322,256
Flowering	639,711

<b>Destroyed &amp; Harvested Plants</b>	
<b>November 1 - November 30</b>	
<b>Plant State</b>	<b>Number</b>
Immature - Destroyed	139,248
Vegetative - Destroyed	43,481
Flowering - Destroyed	21,530
Plants Harvested	397,203

### 3. Packages and Inventory

<b>Packages</b>	
<b>As of November 30, 2023</b>	
<b>Package State</b>	<b>Number</b>
Active	3,112,107
On Hold	6,085
In Transit	28,016
<b>Package State</b>	<b>Number</b>
Finished	54,569

<b>Inventory</b>	
<b>As of November 30, 2023</b>	
<b>Category</b>	<b>Amount (lbs.)</b>
Flower at Growers (Test Passed)	121,104.07
Flower at Retailers	113,859.70
Flower at Processors	150,780.91
Fresh Frozen Flower at Processors	335,155.36
Fresh Frozen at Growers	306,871.94
Concentrates at Processors	74,636.51
Infused Solids at Processors	1,103,502.38
Infused Liquids at Processors (Fl. Oz.)	2,416,985.99

4. Transfers

<b>Shipped Products</b>		
<b>November 1 - November 30</b>		
<b>License Type</b>	<b>Shipped Pounds</b>	<b>Fluid Ounces Shipped</b>
Class A Marijuana Grower	157.20	0
Class B Marijuana Grower	15,584.88	0
Class C Marijuana Grower	338,443.84	0
Excess Grower	4,369.67	0
Microbusiness	0.99	0
Class A Microbusiness	0.46	0
Processor	656,428.20	1,003,393.34
Retailer	14,449.82	35,620.21
Safety Compliance Facility	44.43	0
Secure Transporter	789,347.23	909,237.69

<b>Transfers</b>	
<b>November 1 - November 30</b>	
<b>Transfer Type</b>	<b>Number</b>
Completed	32,931
Voided	565

## 5. Initial Applications

Initial Applications			
November 1 - November 30			
	Applications Received	Licenses Issued	Licenses Denied
Prequalification	42	51	0
Class A Marijuana Grower	1	0	0
Class B Marijuana Grower	3	2	0
Class C Marijuana Grower	16	11	0
Excess Grower	0	0	0
Processor	9	7	0
Retailer	18	11	0
Class A Microbusiness	1	0	0
Microbusiness	0	0	0
Secure Transporter	0	0	0
Safety Compliance Facility	0	0	0
Designated Consumption Facility	2	0	0
Educational Research License	0	0	0
Marihuana Event Organizer	1	1	0
Temporary Marijuana Event	0	0	0
Social Equity Class A Marijuana Grower	0	0	0
Social Equity Class B Marijuana Grower	0	1	0
Social Equity Class C Marijuana Grower	1	3	0
Social Equity Excess Grower	0	0	0
Social Equity Processor	0	0	0
Social Equity Retailer	5	1	0
Social Equity Class A Microbusiness	0	1	0
Social Equity Microbusiness	0	0	0
Social Equity Secure Transporter	0	0	0
Social Equity Safety Compliance Facility	0	0	0
Social Equity Designated Consumption	0	0	0
Social Equity Marihuana Event Organizer	1	1	0
Social Equity Marijuana Temporary Event	0	0	0
<b>November Total</b>	<b>100</b>	<b>90</b>	<b>0</b>



## 6. Renewal Applications

Renewal Applications			
November 1 - November 30			
	Applications Received	Licenses Issued	Licenses Denied
Class A Marijuana Grower	0	0	0
Class B Marijuana Grower	6	6	1
Class C Marijuana Grower	30	39	0
Excess Grower	4	16	0
Processor	18	23	0
Retailer	47	72	0
Class A Microbusiness	0	0	0
Microbusiness	0	0	0
Secure Transporter	1	3	0
Safety Compliance Facility	1	2	0
Designated Consumption Establishment	0	0	0
Educational Research License	0	0	0
Marihuana Event Organizer	2	1	0
Social Equity Class A Marijuana Grower	0	0	0
Social Equity Class B Marijuana Grower	0	0	0
Social Equity Class C Marijuana Grower	8	4	0
Social Equity Excess Grower	0	0	0
Social Equity Processor	1	2	0
Social Equity Retailer	7	5	0
Social Equity Class A Microbusiness	0	0	0
Social Equity Microbusiness	0	0	0
Social Equity Secure Transporter	0	0	0
Social Equity Safety Compliance Facility	0	0	0
Social Equity Designated Consumption	0	0	0
Social Equity Marihuana Event Organizer	0	0	0
<b>November Total</b>	<b>125</b>	<b>173</b>	<b>1</b>

## 7. Active Licenses

	Active Licenses
	As of November 30, 2023
Class A Marijuana Grower	9
Class B Marijuana Grower	105
Class C Marijuana Grower	840
Excess Grower	96
Processor	249
Retailer	741
Class A Microbusiness	7
Microbusiness	10
Secure Transporter	22
Safety Compliance Facility	24
Designated Consumption Establishment	2
Educational Research License	0
Marijuana Event Organizer	46
Temporary Marijuana Event	0
<b>November Total</b>	<b>2,151</b>

## 8. Application Processing Time

<b>Application Processing Days (Calendar Days)</b>		
<b>November 1 - November 30</b>		
<b>License Type</b>	<b>Initial Applications</b>	<b>Renewal Applications</b>
Prequalification	37.12	-
Class A Marijuana Grower	-	12.00
Class B Marijuana Grower	39.50	18.40
Class C Marijuana Grower	37.14	15.07
Excess Grower	-	32.00
Processor	37.71	14.23
Retailer	31.58	14.00
Class A Microbusiness	-	-
Microbusiness	-	-
Secure Transporter	24.00	14.00
Safety Compliance Facility	-	9.00
Designated Consumption Establishment	-	-
Educational Research License	-	-
Marijuana Event Organizer	-	5.50
Temporary Marijuana Event	-	-
Social Equity Class A Marijuana Grower	-	-
Social Equity Class B Marijuana Grower	-	-
Social Equity Class C Marijuana Grower	27.33	12.00
Social Equity Excess Grower	-	-
Social Equity Processor	49.00	-
Social Equity Retailer	20.00	12.67
Social Equity Class A Microbusiness	-	-
Social Equity Microbusiness	-	-
Social Equity Secure Transporter	-	-
Social Equity Safety Compliance Facility	-	-
Social Equity Designated Consumption Establishment	-	-
Social Equity Marijuana Event Organizer	-	-
Social Equity Temporary Marijuana Event	-	-
<b>November Step 2 Average</b>	<b>33.63</b>	<b>14.47</b>
<b>November Total Average</b>	<b>33.71</b>	<b>-</b>

**9. Actions Taken by the CRA**

<b>Disciplinary Actions Taken by the CRA</b>				
<b>November 1 - November 30</b>				
<b>License Type</b>	<b>Warning</b>	<b>Formal Complaint</b>	<b>Consent Order</b>	<b>Final Order</b>
Class A Marijuana Grower	0	1	0	0
Class B Marijuana Grower	0	2	0	0
Class C Marijuana Grower	7	10	3	0
Excess Grower	13	0	0	0
Processor	2	19	4	0
Retailer	1	15	3	0
Microbusiness	0	0	0	0
Secure Transporter	0	0	1	0
Safety Compliance Facility	0	0	0	0
Designated Consumption Establishment	0	0	0	0
Marijuana Event Organizer	0	0	0	0
Temporary Marijuana Event	0	0	0	0

**10. Applications not Processed within Established Time Requirements**

<b>Applications Not Timely Processed</b>	
<b>November 1 - November 30</b>	
<b>Initial</b>	<b>Renewal</b>
<b>0%</b>	<b>0%</b>

**11. Complaints and Investigations**

<b>Complaints and Investigations</b>	
<b>November 1 - November 30</b>	
<b>Enforcement &amp; Legal Data</b>	<b>Amount</b>
Number of Complaints Received	164
Number of Investigations Opened	126
Number of Investigations Closed	126
Average Time to Complete an Investigation* (Calendar Days)	71.5
Number of Enforcement Actions Taken*	133
* Includes both MMFL and AU data	

## 12. Number of Administrative Hearing Adjudications

Number of administrative hearing adjudications pertaining to each regulated activity.

Provided are all final orders for denials.

Approximate Amounts: 0

Number of administrative hearings pertaining to each regulated activity.

"Regulated activity" means the particular activities, entities, facilities, and industries regulated by the agencies. Provided are all the hearings that have been involved with the CRA, e.g., denials, lawsuits, etc.

Approximate Amounts:

Denials: 0

Litigation: 3

Circuit Court Appeals: 0

## 13. Revenue and Expenses

Application Fees			
November 1 - November 30			
	Prequalification	Social Equity Prequalification	Total
November	\$126,000	\$0	\$126,000

Regulatory Assessment Fees							
November 1 - November 30							
	Class A Marijuana Grower	Class B Marijuana Grower	Class C Marijuana Grower	Designated Consumption Establishment	Marijuana Event Organizer	Excess Grower	Microbusiness
November	\$0	\$15,600	\$324,427	\$0	\$1,260	\$0	\$0
	Class A Microbusiness	Processor	Retailer	Safety Compliance Facility	Secure Transporter	Temporary Marijuana Event	Social Equity Class A Marijuana Grower
November	\$0	\$179,902	\$149,466	\$0	\$0	\$0	\$0
	Social Equity Class B Marijuana Grower	Social Equity Class C Marijuana Grower	Social Equity Designated Consumption Establishment	Social Equity Marijuana Event Organizer	Social Equity Excess Grower	Social Equity Microbusiness	
November	\$1,553	\$30,470	\$0	\$318	\$0	\$0	
	Social Equity Class A Microbusiness	Social Equity Processor	Social Equity Retailer	Social Equity Safety Compliance Facility	Social Equity Secure Transporter	Social Equity Temporary Marijuana Event	
November	\$0	\$0	\$13,500	\$0	\$0	\$0	
Total Regulatory Assessment Fees							
November	\$716,496						

Renewal Fees						
November 1 - November 30						
	Class A Marijuana Grower	Class B Marijuana Grower	Class C Marijuana Grower	Designated Consumption Establishment	Marijuana Event Organizer	Excess Grower
November	\$0	\$42,000	\$744,000	\$0	\$3,000	\$144,000
	Microbusiness	Class A Microbusiness	Processor	Retailer	Safety Compliance Facility	Secure Transporter
November	\$0	\$0	\$504,000	\$765,000	\$30,000	\$15,000
	Social Equity Class A Marijuana Grower	Social Equity Class B Marijuana Grower	Social Equity Class C Marijuana Grower	Social Equity Designated Consumption Establishment	Social Equity Marijuana Event Organizer	Social Equity Excess Grower
November	\$0	-\$6,000	\$121,200	\$0	\$0	\$0
	Social Equity Microbusiness	Social Equity Class A Microbusiness	Social Equity Processor	Social Equity Retailer	Social Equity Safety Compliance Facility	Social Equity Secure Transporter
November	\$0	\$0	\$14,400	\$63,750	\$0	\$0
<b>Total Renewal Fees</b>						
November	<b>\$2,440,350</b>					

Total Licensing Revenue Collected	
November 1 - November 30	
Amount	
November	<b>\$3,282,846</b>

Expenses	
November 1 - November 30	
Amount	
State Employee Wages	\$632,891.80
State Employee Benefits	\$380,218.92
Materials and Equipment	\$54,795.08
<b>November Total</b>	<b>\$1,067,905.80</b>

**14. Social Equity Applications**

<b>Social Equity Applications</b>			
<b>November 1 - November 30</b>			
	<b>Received</b>	<b>Eligible</b>	<b>Ineligible</b>
November	4	5	2

**15. Social Equity Education & Outreach**

<b>Outreach Sessions</b>	
<b>November 1 - November 30</b>	
<b>Sessions Held</b>	
November	3

**16. Social Equity Application Assistance Provided**

<b>Application Assistance Provided</b>	
<b>November 1 - November 30</b>	
<b>Number of Times</b>	
November	2

**17. Municipalities Opted In or Out of MRTMA**

<b>Municipalities</b>	
<b>As of November 30, 2023</b>	
<b>Opted In</b>	<b>Opted Out</b>
138	1,370

**18. Marihuana Retailers Approved for Home Delivery**

<b>Home Deliveries</b>
<b>As of November 30, 2023</b>
<b>Marihuana Retailers</b>
329

**19. Total Number of Employees Under the MMFLA and MRTMA**

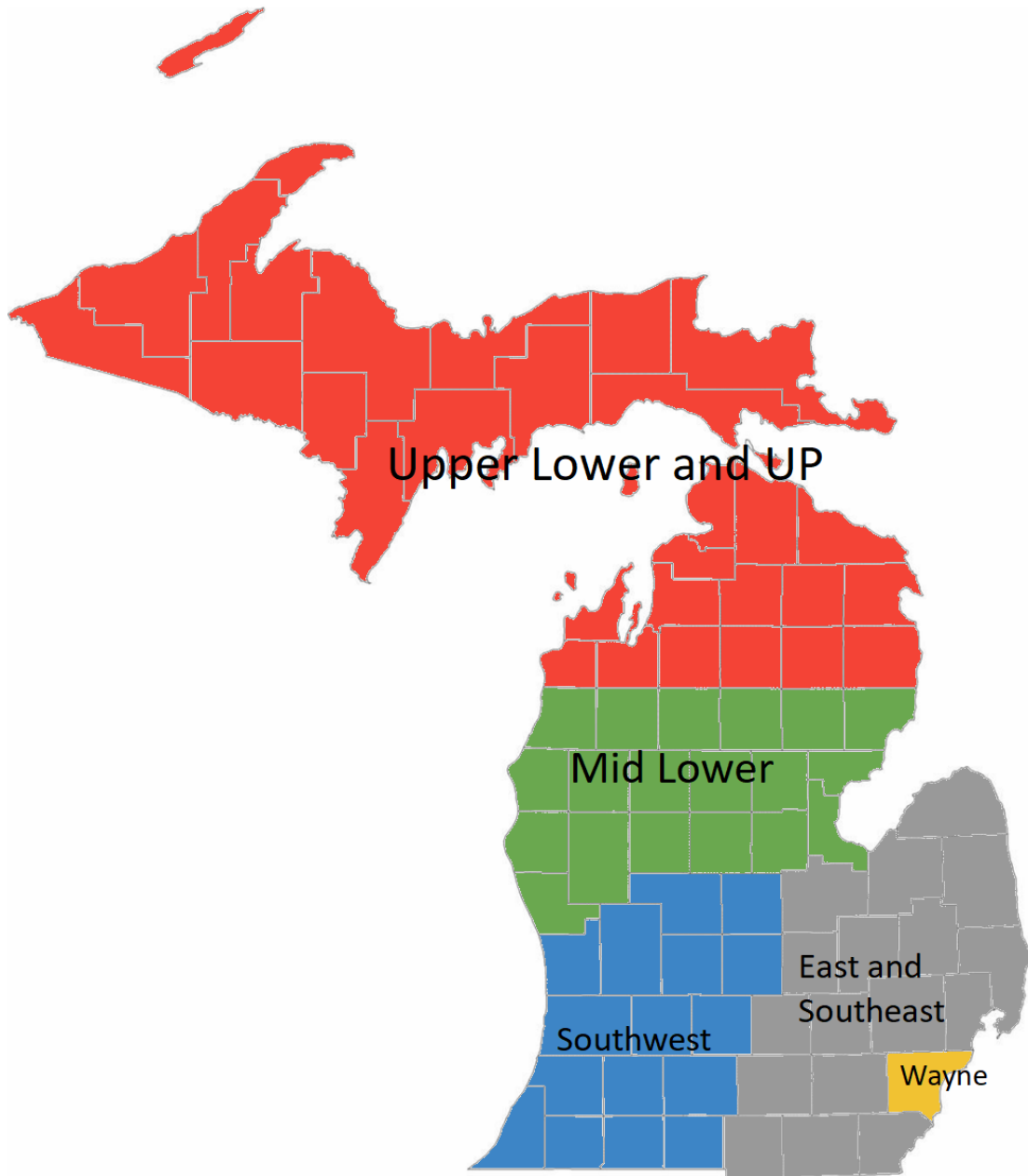
<b>Number of Employees</b>
<b>As of November 30, 2023</b>
<b>34,940</b>



## 20. Sales By Region

Upper Lower and UP			
<u>Product Type</u>	<u>Pounds Sold</u>	<u>Fluid Ounces Sold</u>	<u>Total Sales</u>
Flower	5,309.63	0.00	\$10,369,390.91
Shake/Trim	2,039.90	0.00	\$2,754,575.18
Concentrate	354.75	0.00	\$2,045,063.84
Inhalable Compound Concentrate	589.12	0.00	\$2,496,146.68
Vape Cartridge	952.88	0.00	\$5,974,640.24
Kief	1.00	0.00	\$4,512.66
Infused-Edible	37,101.61	0.00	\$3,249,786.91
Infused Non-Edible Solid	158.52	0.00	\$79,088.62
Infused Liquid	0.00	74,134.65	\$110,957.79
Infused Non-Edible Liquid	0.00	3,196.99	\$25,425.00
<b>November Total</b>	<b>46,507.41</b>	<b>77,331.64</b>	<b>\$27,109,587.83</b>
Mid Lower			
<u>Product Type</u>	<u>Pounds Sold</u>	<u>Fluid Ounces Sold</u>	<u>Total Sales</u>
Flower	4,088.81	0.00	\$6,053,141.43
Shake/Trim	1,825.86	0.00	\$1,801,743.23
Concentrate	379.62	0.00	\$1,123,764.67
Inhalable Compound Concentrate	595.94	0.00	\$2,158,358.58
Vape Cartridge	514.55	0.00	\$2,807,342.41
Kief	0.46	0.00	\$1,230.94
Infused-Edible	20,810.39	0.00	\$1,470,398.40
Infused Non-Edible Solid	119.21	0.00	\$37,465.12
Infused Liquid	0.00	55,317.70	\$49,463.98
Infused Non-Edible Liquid	0.00	666.72	\$5,658.83
<b>November Total</b>	<b>28,334.84</b>	<b>55,984.42</b>	<b>\$15,508,567.59</b>
Southwest			
<u>Product Type</u>	<u>Pounds Sold</u>	<u>Fluid Ounces Sold</u>	<u>Total Sales</u>
Flower	21,591.55	0.00	\$32,035,104.42
Shake/Trim	7,127.11	0.00	\$6,110,377.79
Concentrate	1,022.88	0.00	\$4,271,769.64
Inhalable Compound Concentrate	1,814.90	0.00	\$6,973,197.99
Vape Cartridge	2,688.64	0.00	\$14,853,385.64
Kief	4.39	0.00	\$17,059.82
Infused-Edible	87,038.12	17.24	\$6,693,983.95
Infused Non-Edible Solid	340.69	0.00	\$134,780.40
Infused Liquid	0.00	249,344.46	\$249,607.47
Infused Non-Edible Liquid	0.00	4,263.10	\$38,519.34
<b>November Total</b>	<b>121,628.28</b>	<b>253,624.80</b>	<b>\$71,377,786.46</b>
East and Southeast			
<u>Product Type</u>	<u>Pounds Sold</u>	<u>Fluid Ounces Sold</u>	<u>Total Sales</u>
Flower	34,090.03	0.00	\$52,468,750.96
Shake/Trim	16,919.21	0.00	\$9,534,884.39
Concentrate	1,672.93	0.00	\$6,331,657.12
Inhalable Compound Concentrate	3,491.83	0.00	\$13,367,034.34
Vape Cartridge	4,259.92	0.00	\$22,041,167.08
Kief	5.85	0.00	\$12,180.92
Infused-Edible	158,220.31	8.12	\$11,450,162.27
Infused Non-Edible Solid	635.12	0.00	\$273,889.28
Infused Liquid	0.00	454,182.27	\$424,479.97
Infused Non-Edible Liquid	0.00	4,758.52	\$44,478.10
<b>November Total</b>	<b>219,295.20</b>	<b>458,948.91</b>	<b>\$115,948,684.43</b>

Wayne			
Product Type	Pounds Sold	Fluid Ounces Sold	Total Sales
Flower	9,179.97	0.00	\$14,928,678.22
Shake/Trim	1,977.17	0.00	\$1,969,342.46
Concentrate	197.63	0.00	\$986,184.28
Inhalable Compound Concentrate	819.54	0.00	\$3,140,890.92
Vape Cartridge	668.55	0.00	\$3,680,216.91
Kief	2.23	0.00	\$7,557.73
Infused-Edible	27,994.70	0.00	\$1,897,715.14
Infused Non-Edible Solid	114.36	0.00	\$44,346.23
Infused Liquid	0.00	74,070.23	\$70,294.46
Infused Non-Edible Liquid	0.00	2,380.41	\$7,290.86
<b>November Total</b>	<b>40,954.15</b>	<b>76,450.64</b>	<b>\$26,732,517.21</b>



## Medical Marijuana Registry Program

### 1. Initial Applications

Initial Applications		
November 1 - November 30		
Received	Issued	Denied
2,467	2,235	224

### 2. Renewal Applications

Renewal Applications		
November 1 - November 30		
Received	Issued	Denied
959	904	61

### 3. Application Processing Time

Initial Applications (Calendar Days)					
November 1 - November 30					
Approvals			Denials		
Paper	Online	Combined	Paper	Online	Combined
1.61	0.02	0.50	1.81	0.22	1.48

Renewal Applications (Calendar Days)					
November 1 - November 30					
Approvals			Denials		
Paper	Online	Combined	Paper	Online	Combined
1.59	0.02	0.43	1.90	0.19	1.31

### 4. Number of Applications Filed for Registry Identification Cards

Applications Filed for Registry Identification Cards							
November 1 - November 30							
Original Applications				Renewals			Grand Total
	Paper	Online	Total	Paper	Online	Total	
November	856	1,611	2,467	275	684	959	<b>3,426</b>

**5. Number of Qualifying Patients and Primary Caregivers Approved in Each County**

As of November 30, 2023					
County	Patients	Caregivers	County	Patients	Caregivers
Alcona	206	28	Lake	87	14
Alger	357	37	Lapeer	1,534	192
Allegan	2,372	229	Leelanau	658	33
Alpena	482	23	Lenawee	1,356	145
Antrim	732	55	Livingston	2,046	147
Arenac	481	52	Luce	38	2
Baraga	118	9	Mackinac	125	8
Barry	862	92	Macomb	12,483	1,185
Bay	2,288	133	Manistee	179	16
Benzie	707	47	Marquette	149	20
Berrien	1,799	239	Mason	165	15
Branch	758	150	Mecosta	104	12
Calhoun	982	120	Menominee	198	45
Cass	621	101	Midland	1,154	102
Charlevoix	191	12	Missaukee	100	7
Cheboygan	345	27	Monroe	2,055	186
Chippewa	420	31	Montcalm	945	155
Clare	760	144	Montmorency	58	14
Clinton	1,357	121	Muskegon	1,261	116
Crawford	559	50	Newaygo	682	87
Delta	333	43	Oakland	19,229	1,408
Dickinson	225	52	Oceana	453	81
Eaton	1,380	139	Ogemaw	221	21
Emmet	80	7	Ontonagon	47	6
Genesee	4,661	486	Osceola	162	32
Gladwin	17	4	Oscoda	104	4
Gogebic	191	39	Otsego	49	4
Grand Traverse	995	55	Ottawa	1,602	99
Gratiot	135	17	Out of State	0	4
Hillsdale	405	64	Presque Isle	61	5
Houghton	187	13	Roscommon	288	17
Huron	292	13	Saginaw	1,531	147
Ingham	1,077	124	Saint Clair	2,017	195
Ionia	123	19	Saint Joseph	298	43
Iosco	80	2	Sanilac	387	31
Iron	75	17	Schoolcraft	16	6
Isabella	273	28	Shiawassee	1,159	104
Jackson	2,306	196	Tuscola	1,532	199
Kalamazoo	1,387	130	Van Buren	754	103
Kalkaska	200	19	Washtenaw	5,667	354
Kent	3,886	214	Wayne	23,998	1,362
Keweenaw	114	7	Wexford	686	79
<b>Total</b>	<b>120,457</b>	<b>10,193</b>			

6. Registry Identification Cards Revoked

Registry Identification Cards Revoked	
Month	Revoked
November	0

7. Nature of the Debilitating Medical Conditions of the Qualifying Patients.

As of November 30, 2023	
Condition	Percent of Total
Agitation of Alzheimer's Disease	0.09
AIDS	0.00
Amyotrophic Lateral Sclerosis	0.00
Arthritis	22.84
Autism	0.60
Cachexia or Wasting Syndrome	0.19
Cancer	3.72
Cerebral Palsy	0.06
Chronic Pain	60.50
Colitis	0.28
Crohn's Disease	0.63
Glaucoma	1.39
Hepatitis C	0.38
HIV Positive	0.41
Inflammatory Bowel Disease	1.26
Muscle Spasms	9.12
Nail Patella	0.00
Obsessive Compulsive Disorder	1.67
Parkinson's Disease	0.00
Post-Traumatic Stress Disorder	8.08
Rheumatoid Arthritis	1.55
Seizures	1.39
Severe and Chronic Pain	47.60
Severe Nausea	5.68
Spinal Cord Injury	0.91
Tourette's Syndrome	0.16
Ulcerative Colitis	0.28

8. Number of Physicians Providing Written Certifications for Qualifying Patients

Physicians Providing Written Certifications	
As of November 30, 2023	
Month	Physicians
November	208

9. Applications not Processed within Established Time Requirements

Applications not Timely Processed	
November 1 - November 30	
Initial	Renewal
0%	0%

10. Revenue and Expenses

Revenue Collected	
November 1 - November 30	
Amount	
November	\$130,280

Expenses	
November 1 - November 30	
Amount	
State Employee Wages	\$85,613.90
State Employee Benefits	\$50,054.79
Materials and Equipment	\$19,858.06
<b>November Total</b>	<b>\$155,526.75</b>