



# Monthly Report

November 1, 2020 – November 31, 2020



Governor  
Gretchen Whitmer



Executive Director  
Andrew Brisbo



Director  
Orlene Hawks

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## Medical Marijuana Facility Licensing

### 1. Product Sales

Sales by Product Type			
November 1 - November 31			
Product Type	Pounds Sold	Fluid Ounces Sold	Total Sales
Flower	3,755.84		\$16,349,689.57
Shake/Trim	358.81		\$929,863.80
Concentrate	230.43		\$3,359,844.09
Vape Cartridge	842.91		\$11,408,863.37
Kief	2.96		\$22,235.23
Infused-Edible	30,052.06		\$4,647,350.96
Infused Non-Edible Solid	680.2		\$244,421.95
Infused Liquid		8,666.92	\$284,071.00
Infused Non-Edible Liquid		795.41	\$18,399.44
<b>November Total</b>	<b>35,923.21</b>	<b>9,462.33</b>	<b>\$37,264,739.41</b>

Additional Sales Information	
November 1 - November 31	
Category	Amount
Sales To Date (Nov. 30)	\$731,821,715.00
Sales Deliveries	\$1,408,455.16
Average Retail Flower Price (oz.)	\$272.07

### 2. Plants

Plants	
Active Plants	
As of November 31, 2020	
Plant State	Number
Immature	49,387
Vegetative	60,394
Flowering	84,697

Destroyed & Harvested Plants	
November 1 – November 31	
Plant State	Number
Immature - Destroyed	24,697
Vegetative - Destroyed	6,697
Flowering - Destroyed	1,428
Plants Harvested	65,874

### 3. Packages and Inventory

Packages	
As of November 31, 2020	
Package State	Number
Active	290,116
On Hold	1,410
In Transit	2,107
November 1 – November 31	
Package State	Number
Finished	25,516

Inventory	
As of November 31, 2020	
Category	Amount (lbs.)
Flower at Growers (Test Passed)	10,888
Flower at Provisioning Centers	27,176
Flower at Processors	18,223
Fresh Frozen Flower at Processors	11,887
Concentrates at Processors	14,130
Infused Solids at Processors	159,640
Infused Liquids at Processors (Fl. Oz.)	557,014

### 4. Transfers

Products Shipped		
November 1 - November 31		
License Type	Pounds Shipped	Fluid Ounces Shipped
Grower Class A	1,352.71	0
Grower Class B	145.93	0
Grower Class C	20,777.01	580.24
Processor	39,081.90	8,440.11
Provisioning Center	1,530.91	497.67
Safety Compliance Facility	1.48	0
Secure Transporter	48,469.80	6,056.54

Transfers	
November 1 – November 31	
Transfer Type	Number
Completed	4,123
Voided	60

## 5. Initial Applications

Initial Applications			
November 1 - November 31			
License Type	Received	Approved	Denied
Prequalification	61	52	4
Grower Class A	8	3	1
Grower Class B	2	1	0
Grower Class C	12	13	0
Processor	5	6	0
Provisioning Center	12	14	1
Safety Compliance Facility	0	0	0
Secure Transporter	0	0	0
<b>Total</b>	<b>100</b>	<b>89</b>	<b>6</b>

## 6. Renewal Applications

Renewal Applications			
November 1 - November 31			
License Type	Received	Approved	Denied
Grower Class A	2	0	0
Grower Class B	1	0	0
Grower Class C	10	10	0
Processor	1	2	0
Provisioning Center	13	13	0
Safety Compliance Facility	0	0	0
Secure Transporter	0	2	0
<b>Total</b>	<b>27</b>	<b>27</b>	<b>0</b>

7. Application Processing Time

Application Processing Time (Calendar Days)		
November 1 - November 31		
License Type	Initial Applications	Renewal Applications
Prequalification	89.64	--
Grower Class A	129.67	--
Grower Class B	53.00	--
Grower Class C	69.38	47.46
Processor	277.17	63.08
Provisioning Center	70.57	44.03
Safety Compliance Facility	--	--
Secure Transporter	--	37.49
<b>November Step 2 Average</b>	<b>107.97</b>	<b>--</b>
<b>November Total Average</b>	<b>97.09</b>	<b>46.23</b>

8. Actions Taken by the MRA

Disciplinary Actions Taken by the MRA			
November 1 - November 31			
License Type	Warning	Formal Complaint	Final Order
Grower Class A	0	0	0
Grower Class B	0	0	0
Grower Class C	2	1	0
Processor	0	0	3
Provisioning Center	2	4	1
Safety Compliance Facility	0	0	0
Secure Transporter	0	1	0

9. Complaints and Investigations

Complaints and Investigations	
November 1 - November 31	
Enforcement & Legal Data	Amount
Number of Complains Received*	87
Number of Investigations Opened*	65
Number of Investigations Closed*	117
Average Time to Complete an Investigation* (Calendar Days)	111
Number of Enforcement Actions Taken*	19
* Includes both MMFL and AU data	

## 10. Number of Administrative Hearing Adjudications

Number of administrative hearing adjudications pertaining to each regulated activity.

Provided are all final orders for denials.

Approximate Amounts: 24

Number of administrative hearings pertaining to each regulated activity.

Provided are all the hearings that have been involved with the MRA, e.g., denials, lawsuits, etc.

Approximate Amounts:

Denials: 59

Litigation: 1

Circuit Court Appeals: 0

## 11. Revenue and Expenses

Application Fees	
November 1 - November 31	
Amount	
November	\$360,000

Regulatory Assessment Fees								
November 1 - November 31								
	Grower Class A	Grower Class B	Grower Class C	Processor	Provisioning Center	Safety Compliance Facility	Secure Transporter	Total
November	\$21,000	\$14,000	\$252,000	\$91,710	\$149,589	\$0	\$0	\$528,299

Renewal								
November 1 - November 31								
	Grower Class A	Grower Class B	Grower Class C	Processor	Provisioning Center	Safety Compliance Facility	Secure Transporter	Total
November	\$18,666	\$14,000	\$210,000	\$28,000	\$170,625	\$0	\$0	\$441,291

Total Licensing Revenue Collected	
November 1 - November 31	
Amount	
November	\$1,062,590



<b>Expenses</b>	
<b>November 1 - November 31</b>	
<b>Amount</b>	
State Employee Wages	\$312,997.10
State Employee Benefits	\$230,851.93
Materials and Equipment	\$5,140.92
Other Contracts	\$30.00
All Other Costs	\$156,923.49
<b>November Total</b>	<b>\$705,943.44</b>

**12. Municipalities Opted In to the MMFLA**

<b>Municipalities</b>
<b>As of November 31, 2020</b>
<b>Opted In</b>
151

## Adult-Use Establishment Licensing

### 1. Product Sales

Sales by Product Type			
November 1 - November 31			
Product Type	Pounds Sold	Fluid Ounces Sold	Total Sales
Flower	4,690.45		\$28,243,833.12
Shake/Trim	463.66		\$1,994,437.29
Concentrate	166.67		\$3,878,661.24
Vape Cartridge	234.83		\$9,421,931.38
Kief	9.58		\$99,466.61
Infused-Edible	46,152.71		\$10,394,696.21
Infused Non-Edible Solid	195.65		\$185,434.56
Infused Liquid		10,500.18	\$413,301.74
Infused Non-Edible Liquid		1211.09	\$39,868.30
<b>November Total</b>	<b>51,913.55</b>	<b>11,711.27</b>	<b>\$54,671,630.45</b>

Additional Sales Information	
November 1 - November 31	
Category	Amount
Sales To Date (Nov. 30)	\$454,985,714.00
Sales Deliveries	\$1,430,648.15
Average Retail Flower Price (oz.)	\$376.35

### 2. Plants

Plants	
Active Plants	
As of November 31, 2020	
Plant State	Number
Immature	43,616
Vegetative	67,012
Flowering	101,815

Destroyed & Harvested Plants	
November 1 - November 31	
Plant State	Number
Immature - Destroyed	11,632
Vegetative - Destroyed	7,200
Flowering - Destroyed	3,396
Plants Harvested	50,818

### 3. Packages and Inventory

Packages	
As of November 31, 2020	
Package State	Number
Active	176,889
On Hold	60
In Transit	1,486
November 1 - November 31	
Package State	Number
Finished	27,429

Inventory	
As of November 31, 2020	
Category	Amount (lbs.)
Flower at Growers (Test Passed)	10,699
Flower at Retailers	14,017
Flower at Processors	11,120
Fresh Frozen Flower at Processors	4,603
Concentrates at Processors	4,855
Infused Solids at Processors	144,412
Infused Liquids at Processors (Fl. Oz.)	39,395

### 4. Transfers

Shipped Pounds		
November 1 - November 31		
License Type	Pounds Shipped	Fluid Ounces Shipped
Class B Marijuana Grower	416.33	0
Class C Marijuana Grower	29,382.95	133.9
Excess Grower	2,369.44	0
Microbusiness	0.06	0
Processor	47,456.75	9,886.12
Retailer	1,860.35	859.03
Safety Compliance Facility	0.12	0
Secure Transporter	72,137.92	9,032.51

Transfers	
November 1 - November 31	
Transfer Type	Number
Completed	4,068
Voided	56

## 5. Initial Applications

	Initial Applications		
	November 1 - November 31		
	Applications Received	Licenses Issued	Licenses Denied
Prequalification	62	43	1
Class A Marijuana Grower	0	0	0
Class B Marijuana Grower	1	1	0
Class C Marijuana Grower	14	12	0
Designated Consumption Establishment	0	0	0
Marijuana Event Organizer	0	0	0
Excess Grower	0	0	0
Microbusiness	0	0	0
Processor	10	6	0
Retailer	13	16	0
Safety Compliance Facility	1	2	0
Secure Transporter	3	0	0
Temporary Marijuana Event	0	0	0
Social Equity Class A Marijuana Grower	0	0	0
Social Equity Class B Marijuana Grower	0	1	0
Social Equity Class C Marijuana Grower	1	0	0
Social Equity Designated Consumption Establishment	0	0	0
Social Equity Marijuana Event Organizer	0	0	0
Social Equity Excess Grower	0	0	0
Social Equity Microbusiness	0	0	0
Social Equity Processor	0	0	0
Social Equity Retailer	1	0	0
Social Equity Safety Compliance Facility	0	0	0
Social Equity Secure Transporter	0	0	0
Social Equity Marijuana Temporary Event	0	0	0
<b>November Total</b>	<b>0</b>	<b>81</b>	<b>0</b>

## 6. Renewal Applications

	Renewal Applications		
	November 1 - November 31		
	Applications Received	Licenses Issued	Licenses Denied
Class A Marijuana Grower	0	0	0
Class B Marijuana Grower	0	0	0
Class C Marijuana Grower	14	11	0
Designated Consumption Establishment	0	0	0
Marijuana Event Organizer	3	3	0
Excess Grower	6	6	0
Microbusiness	0	0	0
Processor	4	2	0
Retailer	32	22	0
Safety Compliance Facility	0	1	0
Secure Transporter	2	0	0
Temporary Marijuana Event	0	0	0
<b>November Total</b>	<b>610</b>	<b>45</b>	<b>0</b>

## 7. Application Processing Time

Application Processing Days (Calendar Days)		
November 1 - November 31		
License Type	Initial Applications	Renewal Applications
Prequalification	50.55	--
Class A Marijuana Grower	--	--
Class B Marijuana Grower	60.00	--
Class C Marijuana Grower	29.42	5.43
Designated Consumption Establishment	--	--
Marijuana Event Organizer	--	2.40
Excess Grower	--	15.85
Microbusiness	--	--
Processor	42.67	5.94
Retailer	29.69	3.28
Safety Compliance Facility	55.50	--
Secure Transporter	--	9.60
Temporary Marijuana Event	--	--
Social Equity Class A Marijuana Grower	--	--
Social Equity Class B Marijuana Grower	22.00	--
Social Equity Class C Marijuana Grower	--	--
Social Equity Designated Consumption Establishment	--	--
Social Equity Marijuana Event Organizer	--	--
Social Equity Excess Grower	--	--
Social Equity Microbusiness	--	--
Social Equity Processor	--	--
Social Equity Retailer	--	--
Social Equity Safety Compliance Facility	--	--
Social Equity Secure Transporter	--	--
Social Equity Temporary Marijuana Event	--	--
<b>November Step 2 Average</b>	<b>33.61</b>	<b>--</b>
<b>November Total Average</b>	<b>42.60</b>	<b>5.68</b>

**8. Actions Taken by the MRA**

<b>Disciplinary Actions Taken by the MRA</b>			
<b>November 1 - November 31</b>			
<b>License Type</b>	<b>Warning</b>	<b>Formal Complaint</b>	<b>Final Order</b>
Class A Marijuana Grower	0	0	0
Class B Marijuana Grower	0	0	0
Class C Marijuana Grower	1	1	0
Designated Consumption Establishment	0	0	0
Marijuana Event Organizer	0	0	0
Excess Grower	0	0	0
Microbusiness	0	0	0
Processor	0	3	0
Retailer	0	1	0
Safety Compliance Facility	0	0	0
Secure Transporter	0	0	0
Temporary Marijuana Event	0	0	0

**9. Applications not Processed within Established Time Requirements**

<b>Applications Not Timely Processed</b>	
<b>November 1 - November 31</b>	
<b>Initial</b>	<b>Renewal</b>
0%	0%

**10. Complaints and Investigations**

<b>Complaints and Investigations</b>	
<b>November 1 - November 31</b>	
<b>Enforcement &amp; Legal Data</b>	<b>Amount</b>
Number of Complains Received*	87
Number of Investigations Opened*	65
Number of Investigations Closed*	117
Average Time to Complete an Investigation* (Calendar Days)	111
Number of Enforcement Actions Taken*	19
* Includes both MMFL and AU data	

## 11. Number of Administrative Hearing Adjudications

Number of administrative hearing adjudications pertaining to each regulated activity.

Provided are all final orders for denials.

Approximate Amounts: 24

Number of administrative hearings pertaining to each regulated activity.

"Regulated activity" means the particular activities, entities, facilities, and industries regulated by the agencies. Provided are all the hearings that have been involved with the MRA, e.g., denials, lawsuits, etc.

Approximate Amounts:

Denials: 59

Litigation: 1

Circuit Court Appeals: 0

## 12. Revenue and Expenses

Application Fees			
November 1 - November 31			
	Prequalification	Social Equity Prequalification	Total
November	\$290,257.28	\$42,900.00	\$333,157.28

Regulatory Assessment Fees								
November 1 - November 31								
	Class A Marijuana Grower	Class B Marijuana Grower	Class C Marijuana Grower	Designated Consumption Establishment	Marijuana Event Organizer	Excess Grower	Microbusiness	Processor
November	\$0	\$8,000	\$360,110	\$0	\$0	\$0	\$0	\$0
	Retailer	Safety Compliance Facility	Secure Transporter	Temporary Marijuana Event	Social Equity Class A Marijuana Grower	Social Equity Class B Marijuana Grower	Social Equity Class C Marijuana Grower	Social Equity Designated Consumption Establishment
November	\$424,451	\$75,000	\$0	\$0	\$0	\$4,000	\$0	\$0
	Social Equity Marijuana Event Organizer	Social Equity Excess Grower	Social Equity Microbusiness	Social Equity Processor	Social Equity Retailer	Social Equity Safety Compliance Facility	Social Equity Secure Transporter	Social Equity Temporary Marijuana Event
November	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0
Total Regulatory Assessment Fees								
November	\$871,561							



Renewal Fees								
November 1 - November 31								
	Class A Marijuana Grower	Class B Marijuana Grower	Class C Marijuana Grower	Designated Consumption Establishment	Marijuana Event Organizer	Excess Grower	Microbusiness	Processor
November	\$0	\$0	\$640,000	\$0	\$4,000	\$200,000	\$0	\$180,000
	Retailer	Safety Compliance Facility	Secure Transporter	Temporary Marijuana Event	Social Equity Class A Marijuana Grower	Social Equity Class B Marijuana Grower	Social Equity Class C Marijuana Grower	Social Equity Designated Consumption Establishment
November	\$860,000	\$0	\$50,000	\$0	\$0	\$0	\$0	\$0
	Social Equity Marijuana Event Organizer	Social Equity Excess Grower	Social Equity Microbusiness	Social Equity Processor	Social Equity Retailer	Social Equity Safety Compliance Facility	Social Equity Secure Transporter	Social Equity Temporary Marijuana Event
November	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0
Total Renewal Fees								
November	\$1,934,000							

Total Licensing Revenue Collected	
November 1 - November 31	
Amount	
November	\$3,138,718.28

Expenses	
November 1 - November 31	
Amount	
State Employee Wages	\$213,154.81
State Employee Benefits	\$158,270.61
Materials and Equipment	\$1,799.89
All Other Costs	\$44,525.74
<b>November Total</b>	<b>\$417,751.05</b>

### 13. Social Equity Applications

Social Equity Applications			
November 1 - November 31			
	Received	Eligible	Ineligible
November	98	74	6

**14. Social Equity Education & Outreach**

<b>Outreach Sessions</b>	
<b>November 1 - November 31</b>	
<b>Sessions Held</b>	
November	2

**15. Social Equity Application Assistance Provided**

<b>Application Assistance Provided</b>	
<b>November 1 - November 31</b>	
<b>Number of Times</b>	
November	16

**16. Municipalities Opted In or Out of the MRTMA**

<b>Municipalities</b>	
<b>As of November 31, 2020</b>	
<b>Opted In</b>	<b>Opted Out</b>
78	1409

## Medical Marijuana Registry Program

### 1. Initial Applications

Initial Applications		
November 1 - November 31		
Received	Issued	Denied
1,839	7,615	821

### 2. Renewal Applications

Renewal Applications		
November 1 - November 31		
Received	Issued	Denied
1,394	1,273	90

### 3. Application Processing Time

Initial Applications (Calendar Days)					
November 1 - November 31					
Approvals			Denials		
Paper	Online	Combined	Paper	Online	Combined
5.65	0.02	2.83	6.52	0.16	5.84

Renewal Applications (Calendar Days)					
November 1 - November 31					
Approvals			Denials		
Paper	Online	Combined	Paper	Online	Combined
4.96	0.02	2.37	6.61	0.06	5.36

### 4. Number of Applications Filed for Registry Identification Cards

Applications Filed for Registry Identification Cards							
November 1 - November 31							
Original Applications				Renewals			Grand Total
	Paper	Online	Total	Paper	Online	Total	
November	4,722	3,897	8,619	699	684	1,383	<b>10,002</b>

**5. Number of Qualifying Patients and Primary Caregivers Approved in Each County**

As of November 31, 2020					
County	Patients	Caregivers	County	Patients	Caregivers
Alcona	611	76	Lake	243	49
Alger	575	105	Lapeer	3,465	478
Allegan	4,942	702	Leelanau	620	67
Alpena	689	81	Lenawee	3,176	472
Antrim	1,147	186	Livingston	3,763	440
Arenac	1,102	134	Luce	77	19
Baraga	120	17	Mackinac	188	29
Barry	2,093	294	Macomb	28,227	4,120
Bay	5,120	369	Manistee	398	65
Benzie	979	129	Marquette	262	106
Berrien	3,799	635	Mason	436	68
Branch	1,710	295	Mecosta	215	49
Calhoun	2,549	404	Menominee	380	97
Cass	1,594	310	Midland	2,049	217
Charlevoix	328	46	Missaukee	178	32
Cheboygan	621	84	Monroe	4,217	493
Chippewa	470	84	Montcalm	1,654	309
Clare	1,443	248	Montmorency	113	39
Clinton	3,149	379	Muskegon	2,758	362
Crawford	967	130	Newaygo	1,558	242
Delta	668	127	Oakland	35,967	3,963
Dickinson	553	122	Oceana	1,230	204
Eaton	3,239	449	Ogemaw	443	51
Emmet	173	43	Ontonagon	113	20
Genesee	9,615	1,416	Osceola	381	84
Gladwin	56	25	Oscoda	165	19
Gogebic	336	77	Otsego	108	33
Grand Traverse	1,034	146	Ottawa	3,011	346
Gratiot	234	55	Out of State	0	10
Hillsdale	1,115	231	Presque Isle	118	29
Houghton	251	43	Roscommon	470	71
Huron	517	39	Saginaw	3,660	428
Ingham	2,470	478	Saint Clair	3,978	525
Ionia	245	57	Saint Joseph	682	133
Iosco	246	32	Sanilac	790	119
Iron	178	40	Schoolcraft	34	19
Isabella	416	69	Shiawassee	2,586	335
Jackson	3,944	573	Tuscola	3,367	527
Kalamazoo	3,298	451	Van Buren	1,716	314
Kalkaska	294	55	Washtenaw	12,256	1,132
Kent	7,837	855	Wayne	45,285	4,070
Keweenaw	148	29	Wexford	1,134	214
			<b>Total</b>	<b>242,346</b>	<b>30,519</b>

**6. Registry Identification Cards Revoked**

Registry Identification Cards Revoked	
Month	Revoked
November	0

**7. Nature of the Debilitating Medical Conditions of the Qualifying Patients.**

As of November 31, 2020	
Condition	Percent of Total
Agitation of Alzheimer's Disease	0.00
AIDS	0.01
Amyotrophic Lateral Sclerosis	0.03
Arthritis	20.99
Autism	0.27
Cachexia or Wasting Syndrome	0.30
Cancer	3.38
Cerebral Palsy	0.06
Chronic Pain	60.77
Colitis	0.46
Crohn's Disease	0.84
Glaucoma	1.40
Hepatitis C	0.39
HIV Positive	0.19
Inflammatory Bowel Disease	1.07
Muscle Spasms	10.65
Nail Patella	0.01
Obsessive Compulsive Disorder	1.40
Parkinson's Disease	0.12
Post-Traumatic Stress Disorder	6.42
Rheumatoid Arthritis	1.14
Seizures	1.52
Severe and Chronic Pain	44.40
Severe Nausea	7.44
Spinal Cord Injury	0.38
Tourette's Syndrome	0.13
Ulcerative Colitis	0.34

8. Number of Physicians Providing Written Certifications for Qualifying Patients

Physicians Providing Written Certifications	
As of November 1, 2020	
Month	Physicians
November	0

9. Applications not Processed within Established Time Requirements

Applications not Timely Processed	
November 1 - November 31	
Initial	Renewal
0.12%	0.07%

10. Revenue and Expenses

Revenue Collected	
November 1 - November 31	
Amount	
November	\$363,960.00

Expenses	
November 1 - November 31	
Amount	
State Employee Wages	\$143,782.39
State Employee Benefits	\$108,169.70
Materials and Equipment	\$9,798.38
Other Contracts	\$9,101.37
All Other Costs	\$15,821.03
<b>November Total</b>	<b>\$286,672.87</b>