



2021 PRIMARY MILL SURVEY

SECTION 1 – MILL INFORMATION

Mill Name	Year Established
Mill <u>Mailing</u> Address	Mill <u>Physical</u> Address
Mill Mailing City, State, ZIP Code	Mill Physical City, State, Zip Code
Phone Number (include area code)	Fax Number (include area code)
Company Website	Sales E-mail Address
Survey Contact Name	Survey Contact Title
Survey Contact Phone	Survey Contact E-mail
County Mill is Located In:	Is this a portable mill?
Number of Full-Time Employees	Number of Part-Time Employees
<input type="checkbox"/> Check this box to omit the above information from the Michigan Forest Products Industry Directory.	<input type="checkbox"/> Check this box if you wish to be notified about the report resulting from this study.

Mill Type (check all that apply):

<input type="checkbox"/> Sawmill	<input type="checkbox"/> Composite Board Mill	<input type="checkbox"/> Paper/Corrugated Mill
<input type="checkbox"/> Veneer Mill	<input type="checkbox"/> Post Mill	<input type="checkbox"/> Commercial Firewood Processor
<input type="checkbox"/> Industrial Fuel Wood/Biomass/Energy Plant	<input type="checkbox"/> Pole Mill	<input type="checkbox"/> Pellet Mill
<input type="checkbox"/> Miscellaneous/Other Mill (specify): _____		

Mill Status (check): Active Idle Closed/Out of Business Dismantled

During the calendar year 2021, was raw material received and processed at this mill? Yes No

SECTION 2 – EQUIPMENT USED (CHECK ALL IN USE)

<u>HEADSAW</u>	<u>RESAW</u>	<u>OTHER</u>	<u>OTHER</u>
<input type="checkbox"/> Portable Mill	<input type="checkbox"/> Band Saw	<input type="checkbox"/> Slab Chipper	<input type="checkbox"/> Post/Pole Peeler
<input type="checkbox"/> Band Saw – Single	<input type="checkbox"/> Band Saw – Horizontal	<input type="checkbox"/> Chipper	<input type="checkbox"/> Shaving Machine
<input type="checkbox"/> Band Saw – Twin	<input type="checkbox"/> Band Saw – Vertical	<input type="checkbox"/> Planer	<input type="checkbox"/> Hammer Mill
<input type="checkbox"/> Band Saw – Quad	<input type="checkbox"/> Band Saw – Gang	<input type="checkbox"/> Edger	<input type="checkbox"/> Firewood Processor
<input type="checkbox"/> Circular Saw – Carriage	<input type="checkbox"/> Circular Saw	<input type="checkbox"/> Debarker	<input type="checkbox"/> Wood-Fired Boiler
<input type="checkbox"/> Scragg	<input type="checkbox"/> Circular Saw – Horizontal	<input type="checkbox"/> Veneer Equipment	<input type="checkbox"/> Optimizer Equipment
<input type="checkbox"/> Chip-N-Saw	<input type="checkbox"/> Circular Saw – Vertical	<input type="checkbox"/> Dry Kiln	<input type="checkbox"/> Machine Stress-Rating
<input type="checkbox"/> Circular Saw – Other (specify): _____	<input type="checkbox"/> Circular Saw – Gang	<input type="checkbox"/> Treating Equipment	<input type="checkbox"/> Other (specify): _____

SECTION 3 – TYPE & AMOUNT OF RAW MATERIAL PROCESSED

Please fill out Sections 3 & 5 for each type of raw material processed. For RAW MATERIAL EXPORTED, only Section 3 needs to be completed. Copy and attach additional sheets if necessary.

SECTION 3.1 – TYPE OF RAW MATERIAL RECEIVED & PROCESSED IN 2021 CALENDAR YEAR

The material checked below was (check one): Processed at this mill Exported as logs, chips, or round wood

Type of raw material (check one):

<input type="checkbox"/> Saw Logs	<input type="checkbox"/> Pulpwood	<input type="checkbox"/> Clean Chips
<input type="checkbox"/> Bolts	<input type="checkbox"/> Bioenergy/Fuel Wood/Pellets	<input type="checkbox"/> Poles
<input type="checkbox"/> Veneer/Plywood Logs	<input type="checkbox"/> Posts	<input type="checkbox"/> Pilings
	<input type="checkbox"/> House/Cabin Logs	<input type="checkbox"/> Miscellaneous: _____

Did you process any roundwood from urban areas? Yes No If yes, what percentage of your 2021 volume was urban?: _____ %

What percentage of your total roundwood volume in 2021 was from salvaged dead trees from forested areas? _____ %

What percentage of your total roundwood volume in 2021 was from Department of Natural Resources (DNR) lands?: _____ %

SECTION 3.2 – TOTAL AMOUNT OF RAW MATERIAL PROCESSED

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Total amount of raw material processed for the material type checked in Section 3.1. Include wood imported from other countries. DO NOT INCLUDE amount or volumes of whole logs or short sections that were chipped for use as hog fuel. Include that volume in Section 6.1. Also enter Average Annual Capacity for your mill – the average yearly volume you would be able to process under ideal conditions.

Total 2021 Amount: _____ Enter Unit of Measure (from below): _____	Average Annual Capacity: _____ Enter Unit of Measure (from below): _____
If Unit of Measure is Tons , please enter a weight conversion factor: Softwood (tons per cord): _____ Hardwood (tons per cord): _____	Sawlog, bolt and pulpwood specifications: Average log length (in feet): _____ Average log small end diameter (in inches): _____

Units of Measure

- | | | | |
|---------------------------|-----------------------------|-----------------------------------|-------------------------|
| 1. MBF Doyle | 5. MBF International ¼ inch | 9. Standard Cord | 13. Green Tons |
| 2. BF Doyle | 6. BF International ¼ inch | 10. Lake States Cord (100 inches) | 14. Dry Tons |
| 3. MBF Scribner Decimal C | 7. MBF Lumber Talley | 11. Pieces | 15. Thousand Cubic Feet |
| 4. BF Scribner Decimal C | 8. BF Lumber Talley | 12. Thousand Pieces | 16. Other: _____ |

SECTION 3.3 – ENTER THE AMOUNT/PERCENT OF THE SPECIES GROUP AND THE ORIGIN OF RAW MATERIALS RECEIVED & PROCESSED

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Species Group	Total Volume or % by Species	Please enter species volume or % by state & county, if known. (e.g., MI - Alger) Use additional sheets if necessary.		
		State/County name:	State/County name:	State/County name:
Red Pine				
Jack Pine				
White Pine				
Balsam Fir				
Spruce				
Northern White Cedar				
Other Pine				
Tamarack				
Hemlock				
Aspen/Balsam Poplar				
Hard Maple				
Soft Maple				
Red Oaks				
White Oaks				
Black Cherry				
Ash				
Beech				
Elm				
Hickory				
Black Walnut				
Cottonwood				
Yellow Poplar				
Other:				
Other:				
TOTAL VOLUME:				

IF VOLUMES OR PERCENT BY COUNTY ARE NOT KNOWN: What is your average procurement radius in miles?: _____

SECTION 4 – FINISHED PRODUCTS PRODUCED IN 2021 & EXPORT LOGS

SECTION 4.1 – TYPE OF FINISHED PRODUCTS PRODUCED IN 2021 AS A PERCENT OF 2021 ROUNDWOOD VOLUME PROCESSED:

<p>SAW LOG GROUP</p> <p>____ % Grade Lumber</p> <p>____ % Rough Lumber</p> <p>____ % Dimension or Stud Lumber</p> <p>____ % Molding or Select Lumber</p> <p>____ % Siding and Trim</p> <p>____ % Treated Lumber</p> <p>____ % Pallet stock</p> <p>____ % Timbers or Landscape Timbers</p> <p>____ % Railroad Ties</p> <p>____ % Crane Mats</p> <p>____ % Cants</p> <p>____ % Blocking or Dunnage</p> <p>____ % Furniture Stock</p> <p>____ % Flooring</p> <p>____ % Lath or Stakes</p> <p>____ % Handles/Blanks</p> <p>____ % Dowels/Turning Blanks</p> <p>____ % Containers/Boxes</p> <p>____ % Other Sawn Product (specify): _____</p>	<p>VENEER LOG GROUP</p> <p>____ % Sheathing</p> <p>____ % Matches</p> <p>____ % Veneer/Face Veneer</p> <p>____ % Plywood</p> <p>____ % Sticks</p> <p>____ % Other Veneer (specify): _____</p> <p>POST, POLE, AND PILING GROUP</p> <p>____ % Posts-Fencing</p> <p>____ % Posts – Other</p> <p>____ % Poles-Utility</p> <p>____ % Poles – Other</p> <p>____ % Pilings</p> <p>____ % Round Railings</p> <p>____ % Log Furniture</p> <p>____ % Other (specify): _____</p> <p>HOUSE LOG GROUP</p> <p>____ % Cabin/House Logs</p> <p>____ % Hand-Peeled Cabin Logs</p> <p>____ % Finished Log Homes</p> <p>____ % Trusses & Other House Log Products</p>	<p>OTHER PRODUCTS</p> <p>____ % Mulch, Compost, Soil Additives</p> <p>____ % Shavings/Excelsior</p> <p>____ % Split Rail Fencing</p> <p>____ % Shingles/Shakes</p> <p>____ % Foreign Export Logs</p> <p>____ % Chemical Extractives</p> <p>____ % Novelty</p> <p>____ % Charcoal</p> <p>____ % Paper & Paperboard Products</p> <p>____ % Composite Board Products (HDF, OSB)</p> <p>____ % Other (specify): _____</p> <p>BIOENERGY/FUELWOOD GROUP</p> <p>____ % Cogeneration (electricity, steam, & heat)</p> <p>____ % Electricity only</p> <p>____ % Heat/Steam only</p> <p>____ % Pellets – Residential</p> <p>____ % Pellets – Barbeque</p> <p>____ % Pellets/Briquettes – Industrial</p> <p>____ % Pellets – Other - (specify): _____</p> <p>____ % Other Energy Products (specify): _____</p>
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SECTION 4.2 – VOLUME OF FINISHED PRODUCT PRODUCED IN 2021: PLEASE ENTER THE VOLUME OF FINISHED GOODS PRODUCED BY ROUNDWOOD TYPE, AND FOR SAWN PRODUCTS, ENTER THE PERCENTAGE PLANED OR DRESSED. PLEASE USE FINISHED GOOD UNITS OF MEASURE (e.g. lumber tally).

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Finished Product Produced	Softwood			Hardwood		
	Amount	Unit of Measure	Percent Dressed/planed	Amount	Unit of Measure	Percent Dressed/planed
Sawlog products						
Veneer log products						
House Log products						
Post, Pole products						
Other – specify:						

SECTION 4.3 – FINISHED PRODUCT EXPORTS IN 2021 AND BUSINESS DEVELOPMENT SERVICES

In 2021, did your mill export finished products (out of the country)? Yes No

Would you like to learn about exporting assistance available through the State of Michigan? Yes No

Would you like to learn more about the Pure Michigan Business Connect and other business development services? Yes No

SECTION 4.4 – PERCENT OF FINISHED PRODUCT EXPORTS IN 2021

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What PERCENT of finished product(s) did you export? _____ %

SECTION 5 – MILL RESIDUE GENERATION & DISPOSITION

NOTE: Complete a separate Section 5 for each type of raw material checked in Section 3.1, except for logs exported out of the country.

SECTION 5.1 – TYPE OF RAW MATERIAL PROCESSED (FROM SECTION 3.1) Raw Material Type: _____

SECTION 5.2 – VOLUME OR AMOUNT OF MILL RESIDUE PRODUCED BY THIS MILL IN 2021

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Type of Residue	Softwood	Hardwood	Unit of Measure (e.g.: green tons, dry tons, cords, yards, or number of semi-loads)
Bark			
Course (chips, slabs, edgings, trims, cores, etc.)			
Fine – Shavings (planer or lathe)			
Fine - Sawdust			
Whole Logs or Short Sections - chipped or not processed as the mill's primary product			

SECTION 5.3 – DISPOSAL OF MILL RESIDUES

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Disposal of Mill Residues:	Bark - Softwood %	Bark - Hardwood %	Coarse - Softwood %	Coarse - Hardwood %	Fine – Shavings Softwood %	Fine – Shavings Hardwood %	Fine – Sawdust Softwood %	Fine – Sawdust Hardwood %	Whole Logs / Short Sections Softwood %	Whole Logs / Short Sections Hardwood %
Manufacture of fiber/composite products										
Small dimension and other sawn products										
Charcoal or chemical wood										
Industrial fuel - on-site										
Industrial fuel at other plants										
Bio-energy pellets										
Other bio-energy products (biodiesel, etc.)										
Residential fuelwood										
Mulch/soil additive (includes biochar)										
Animal bedding										
Other misc. uses (specify):										
NOT USED (land fill, etc.)										
TOTAL	100%	100%	100%	100%	100%	100%	100%	100%	100%	100%

SECTION 6 – BOILER/HOG FUEL RECEIVED**SECTION 6.1 – AMOUNT OF BOILER/HOG FUEL RECEIVED FROM WHOLE-TREE CHIPS, TIMBER HARVEST RESIDUES, AND/OR TOPS AND LIMBS****CONFIDENTIAL – THE DNR WILL KEEP INFORMATION IN THIS SECTION CONFIDENTIAL¹.**

Record the AMOUNT of whole-tree chips, timber harvest residues, and/or tops and limbs received for boiler/hog fuel in 2021.

DO NOT include yard waste, demolition or recycled wood, or mill/manufacturer residues.**DO NOT include residues produced at this mill that were captured in Section 5.2.**

Check Only One Unit of Measure	Origin of Boiler/Hog Fuel	Boiler/Hog Fuel	
	State or Foreign Country	Softwood	Hardwood
<input type="checkbox"/> Thousand cubic Feet			
<input type="checkbox"/> Dry tons			
<input type="checkbox"/> Green Tons			
<input type="checkbox"/> Other (specify):			

SECTION 7 – CAPITAL INVESTMENTS IN 2020 & 2021**SECTION 7.1 – AMOUNT OF CAPITAL INVESTED IN EQUIPMENT, SOFTWARE AND FACILITIES IN 2020 & 2021.****CONFIDENTIAL – THE DNR WILL KEEP INFORMATION IN THIS SECTION CONFIDENTIAL¹.**

Please indicate approximately how much capital your company invested at your facility in 2020: \$ _____

Please indicate approximately how much capital your company invested at your facility in 2021: \$ _____

SECTION 8 – WORK FORCE DEVELOPMENT AND TALENT NEEDS**SECTION 8.1 – TALENT NEEDS AND HIRING PLANS****CONFIDENTIAL – THE DNR WILL KEEP INFORMATION IN THIS SECTION CONFIDENTIAL¹.**

What kinds of positions, and how many of each do you plan to hire in 2022? (e.g., truck drivers – 3, mill wrights – 2, etc.)

Please describe:

SECTION 9 – PANDEMIC IMPACT AND FINANCIAL ASSISTANCE PROGRAMS**SECTION 9.1 – PANDEMIC IMPACT IN CALENDAR YEARS 2020 AND 2021****CONFIDENTIAL – THE DNR WILL KEEP INFORMATION IN THIS SECTION CONFIDENTIAL¹.**In **2020** calendar year - to what extent did the COVID-19 pandemic impact your business's profitability? (check one): Strongly Positive Moderately Positive No Impact Moderately Negative Strongly NegativeIn **2021** calendar year - to what extent did the COVID-19 pandemic impact your business's profitability? (check one): Strongly Positive Moderately Positive No Impact Moderately Negative Strongly Negative**SECTION 9.2 – PANDEMIC FINANCIAL ASSISTANCE PROGRAMS USED:****CONFIDENTIAL – THE DNR WILL KEEP INFORMATION IN THIS SECTION CONFIDENTIAL¹.**

Which, if any, of the following COVID-19 financial relief programs did your business receive funding from in 2020 and 2021? (check all that apply)

 PPP loans (Payroll Protection Program) PATTH Program (Pandemic Assistance for Timber Harvesters and Haulers)

If none of the above, please describe why you didn't use either of these programs:

THANK YOU FOR COMPLETING THIS SURVEY!Please mail the completed form to: **MDNR Forest Resources Division, PO Box 30452, Lansing, MI 48909-9845** or email to: neumannnd@michigan.gov.**CONFIDENTIALITY:**

¹The information provided Sections 3.2, 3.3, 4.2, 4.4, 5.2, 5.3, 6.1, 7.1, 8.1, 9.1 & 9.2 will be exempted from disclosure under FOIA per MCL 15.243(1)(f): "A public body may exempt from disclosure as a public record under this act any of the following: (f) Trade secrets or commercial or financial information voluntarily provided to an agency for use in developing governmental policy if: i)The information is submitted upon a promise of confidentiality by the public body. (ii) The promise of confidentiality is authorized by the chief administrative officer of the public body or by an elected official at the time the promise is made. (iii) A description of the information is recorded by the public body within a reasonable time after it has been submitted, maintained in a central place within the public body, and made available to a person upon request. This subdivision does not apply to information submitted as required by law or as a condition of receiving a governmental contract, license, or other benefit."

INSTRUCTIONS

These instructions are provided to help you complete the "PRIMARY MILL SURVEY." The survey is designed to determine the:

- Location, size, and composition of primary wood using mills.
- Volume of roundwood harvested by product, species, and geographic location.
- Volume and disposition of wood residues generated during primary processing.

This survey is divided into 8 sections gathering information on mill information, equipment used, raw material received and processed, finished products produced & exported, residues produced at the mill, boiler/hog fuel purchased/received from other sources, capital invested in 2020 and 2021 at this facility, and workforce development/talent needs. **The survey form is also available as a fillable PDF form on the internet at www.michigan.gov/forestproducts.**

All reported volumes and capital invested are confidential and will be used only for aggregated reporting. The Department of Natural Resources (DNR) will exempt volume production and capital investment information in Sections 3.2, 3.3, 4.2, 4.3, 4.4, 5.2, 5.3, 6.1, 7.1 & 8.1 from disclosure under FOIA as 'trade secrets' per MCL 15.243(1)(f): "A public body may exempt from disclosure as a public record under this act any of the following: ... (f) Trade secrets or commercial or financial information voluntarily provided to an agency for use in developing governmental policy if: i) The information is submitted upon a promise of confidentiality by the public body. (ii) The promise of confidentiality is authorized by the chief administrative officer of the public body or by an elected official at the time the promise is made. (iii) A description of the information is recorded by the public body within a reasonable time after it has been submitted, maintained in a central place within the public body, and made available to a person upon request. This subdivision does not apply to information submitted as required by law or as a condition of receiving a governmental contract, license, or other benefit." **No individual mill production, raw material volume, or capital investment data will be released.**

With your permission, other survey information may be used to update the Michigan Forest Products Industry Directory and regional industry directories. The Michigan Directory is located at www.michigan.gov/wood. Your participation will help improve the accuracy of this report for Michigan.

Raw Material is defined as any log, bolt, or other round section or chips produced in the woods from trees felled for industrial or consumer use. This includes sawlogs, veneer logs, pulpwood, pilings, poles, posts, ties, mine timbers, and other round, split or hewn products.

Please complete the form using the information for your mill for **CALENDAR YEAR 2021**.

Most of the questions in the attached survey form are self-explanatory; however, instructions are listed below a few items.

Section 1 – MILL INFORMATION

- Record the contact information for the person completing the survey that we can contact for questions about the completed form.
- Check the "Mill Type" for the type of RAW MATERIAL that is processed at the mill. If more than one Raw Material type is processed at this location, please fill out a separate form for each RAW MATERIAL type. If none of the "Mill Types" apply, check "Miscellaneous/other mill:" and specify the mill type.

Section 2 - EQUIPMENT USED: Check all of the types of equipment in use at the mill.

Section 3 - TYPE AND AMOUNT OF RAW MATERIAL PROCESSED

- Please fill out Sections 3 & 5 for each type of raw material processed. Copy and attach extra pages if needed.
- For raw material EXPORTED to other countries, please fill out Section 3 only.

Section 3.1. TYPE OF RAW MATERIAL RECEIVED & PROCESSED: Check only one type per page, and check whether it was processed at the mill, or exported.

Section 3.2. TOTAL AMOUNT OF RAW MATERIAL PROCESSED: Indicate the amount of raw material processed that matches the type checked in 3.1. Please also indicate total average annual capacity for the mill in the space provided. Attach additional sheets for other types of raw material processed. Indicate "Unit of Measure." If the Unit of Measure is a weight measurement, please indicate the conversion factor that the mill uses for pounds per board foot or cords. Please enter the average log length (in feet) and small-end diameter of logs (in inches) processed at this mill. ***This information will be kept confidential.***

Section 3.3. Enter the total volume by species processed matching the raw material type indicated in Sections 3.1 and 3.2. Fill out additional copies of 3.3. for each type of raw material processed. Volumes may be indicated if known, or as % of the total amount indicated in 3.2. Also indicate volumes or % for each species by state & county if known-- if volumes or % by county are not known, mark which counties you obtained wood from in 2021 on the attached map. If volumes by county or percent of volume by county are not known, please enter an estimated procurement radius in miles at the bottom of Section 3.3. ***This information will be kept confidential.***

Michigan County Map

- If volumes by county for raw material are not known, mark or 'X' the counties that you obtained wood from in calendar year 2021.

Section 4 – FINISHED PRODUCTS PRODUCED IN 2021 & EXPORTS

This section only needs to be completed once per mill.

Section 4.1 – Indicate the types of finished products produced as a percentage of your facility's total raw material volume processed in 2021 (e.g., 15% of your 2021 raw material volume was used to produce rough lumber, 30% was used to produce railroad ties, etc.). Please ensure that your estimates add up to 100%.

Section 4.2 – Please enter the volume of finished goods produced by type of roundwood – broken out by softwood and hardwood species groups. Please indicate the unit of measure (e.g., lumber tally), and percentage of that was planed or dressed.

Section 4.3 - Please indicate if you exported finished products out of the country in 2021, and if you would like additional information on exporting assistance available from MDARD. If you would like additional information about the Pure Michigan Business Connect (PMBC) service, please check 'Yes'. PMBC is a service provided by the Michigan Economic Development Corporation connecting buyers to suppliers of Michigan goods and services. See also <http://www.michiganbusiness.org/services/pure-michigan-business-connect>.

Section 4.4—Percent of Finished Products Exports in 2021. ***This information will be kept confidential.***

Section 5 - MILL RESIDUE PRODUCED & USED

- Please fill out a copy of this section for each type of raw material processed. Do not complete for volumes of logs exported out of the country.

Section 5.1 – Enter the raw material type from section 3.1 for the residues reported below.

Section 5.2 - Enter the amount of mill residues that were generated by processing the raw material type from Section 3.1 for each type of mill residue and for Softwoods and Hardwoods. Indicate the "Unit of Measure." ***This information will be kept confidential.***

Section 5.3 – Disposal of Mill Residues. ***This information will be kept confidential.***

Section 6 –BOILER/HOG FUEL RECEIVED

- Note: Complete this section if your mill receives or buys roundwood, harvest residues, or chips from the forest for boiler/hog fuel.

SECTION 6.1 Enter the amounts of whole-tree chips, in-woods chips, or tops and limb wood received for boiler/hog fuel by state/country of origin, and Softwood and Hardwood. Check the "Unit of Measure". ***This information will be kept confidential.***

Section 7 –CAPITAL INVESTMENTS IN 2020 AND 2021

SECTION 7.1 Enter the amounts of capital invested in your facility for equipment, software, or infrastructure in 2020 and 2021. ***This information will be kept confidential.***

Section 8 – WORK FORCE DEVELOPMENT AND TALENT NEEDS

SECTION 8.1 Please list the types of positions, and how many of each that your mill plans to hire in 2022? (e.g., truck drivers – 3, millwrights – 2, etc.). ***This information will be kept confidential.***

Section 9 – PANDEMIC IMPACT AND FINANCIAL ASSISTANCE PROGRAMS

SECTION 9.1 Please check the boxes to indicate the extent that the COVID-19 Pandemic impacted your business in calendar year 2020 and in 2021.

SECTION 9.2 Please check the boxes to indicate which, if any, of the two COVID-19 Pandemic financial assistance programs your business used in calendar years 2020 or 2021. If you did not use either of the two programs, please describe why.

Questions?

Please contact David Neumann at 517-281-6729 or at neumann@d Michigan.gov.