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A Quarterly Newsletter for Rebuild MI Technical Energy Analysis Consultants



Rebuild MI Update

Volume 1, Issue 2

January 2005

This update is to inform/update Rebuild MI (RM) pre-qualified Technical Energy Analysts (TEA) about program activity and encourage them to market and deliver services to clients and potential clients .

RM is designed to assist public K-12 schools, colleges, universities, local governments and public housing authorities with improving the energy efficiency of their buildings.

RM offers technical assistance and attractive financing information for cost effective client energy projects.

For additional information contact Tom Krupiarz, 517.241.6184 or takrupi@michigan.gov

January 13 TEA Consultant Workshop Report

The January 13 Technical Energy Analyst (TEA) Consultant Workshop earned an overall rating of 4.04 on a scale of 5.00. The ASHRAE 90.1 Energy Standard for Buildings technical session garnered a 4.0 rating; the Sub-metering Technologies technical session a 3.6 rating. The documents in CD format were especially well-received by workshop participants. Overall, participants thought the workshop was well organized. The survey results generated recommendations for future technical topics including new applications for LEDs, distributed generation, energy management systems and more case studies. The Energy Office will consider these and other topics submitted by participants for the 2006 TEA Consultants Workshop. The new list of pre-qualified RM technical energy analysts is now available to customers and consultants on the Energy Office website.

RM Activity Report: October—December 2004

The Energy Office received seven (7) program enrollments and completed eight (8) Introductory Energy Evaluations (IEE). The Energy Office continued the ENERGY STAR benchmarking service for the public school districts of Blissfield, Grandville, Galesburg-Augusta, Redford Union and Manchester. Grandville Public Schools received two more ENERGY STAR building labels to bring its total to five. The Grandville Public Schools ENERGY STAR case study was featured in a recent edition of the EPA ENERGY STAR newsletter http://www.energystar.gov/index.cfm?c=k12_schools.bus_schoolsk12_news&layout=print and was also showcased at the December 1, 2004 West MI Association of Energy Engineers meeting.

The Energy Office received a Comprehensive Technical Energy Analysis (CTEA) report for the Portage and Brighton public school districts. The Energy Office approved both CTEA reports. Eight more technical energy analyses are forthcoming.

The Energy Office staff presented the RM program to the Macomb-St. Clair Facility Managers Association and will market to the National Association of Housing and Redevelopment (NAHRO) at their 2005 Spring Conference.

Michigan School Business Officials (MSBO) web site features monthly newsletters at <http://www.msbo.org/publications/index.shtml> that include different energy efficiency topics each month. Please feel free to refer your clients to these newsletters. If you are aware of any opportunities to increase visibility for RM please contact Tim Shireman at 517.241.6281 or email Tim at tashire@michigan.gov.

Active Participation in the RM Program

Rebuild MI TEA consultants can *actively participate* the RM program to generate business opportunities. RM consultant, Kevin Cook of G-energy, Inc. pointed this out during his presentation at the January 13 TEA Consultants workshop. He said a TEA consultant can attend the annual RM workshop to become a pre-qualified RM service provider and then passively wait for Request for Proposals (RFPs) to come in the mail. Conversely, a consultant can be *actively involved* in the RM program by -

- *Marketing RM services to their eligible client base—schools, colleges & universities, local governments and public housing authorities—through distribution of RM brochures and the list of current services.*
- *Contacting current enrollees found on the Energy Office web site to determine which ones are eligible for a possible TEA/energy project.*
- *Attending periodic RM technical workshops and encourage their client base to also attend.*
- *Maintaining regular contact with the Energy Office to stay abreast of current client activity.*

An active approach generates maximum program benefit for new and old RM clients and the most business opportunity for the consultant.

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