



Professional Fundraising Charitable Solicitation Report

December 31, 2015

Charities sometimes hire professional fundraisers to solicit (or campaign) on their behalf. You may have already donated to one of these campaigns. But how much of your gift actually reached the charity? This report answers this question and should help both donors and charities: donors can better evaluate charities and their campaigns; charities can better evaluate fundraisers.

How to use this report. For each fundraising campaign, the report shows the fundraising method (telephone, mail, or other), gross receipts, fundraising costs, net amount to charity, and percent of gross funds reaching the charity. The first section of the report is sorted by charity; the second section is sorted by fundraiser; and the third section is sorted by percentage of donations that reached the charity. Report data is not limited to fundraising in Michigan and may reflect national campaigns. Also, data is provided to the Attorney General; it is not independently verified.

The report **does not** show how the charity used your donation. Just as some fundraisers are more efficient than others, so are some charities. To search a particular charity, see www.mi.gov/charitysearch. The most recent fundraising campaign data is also available there.

Other considerations. The costs of a professional fundraiser's campaign may not resemble the charity's overall fundraising costs. For example, a charity may fundraise internally with its own employees and volunteers; this internal fundraising is not included in this report. Also, fundraising campaigns may be used to generate new donors, which can be costly. But once a new donor is obtained, future donations are less expensive to acquire. For more tips, see [Charitable Giving for Donors](#).

Summary

For professional fundraising campaigns reported in 2015, an average of 58% of total donations reached charities. Similar to last year's report, this percentage is skewed upward due to the report's inclusion of a large charity that solicits through the internet. Excluding this charity, the average percentage of total donations reaching charities drops to 33%, which is similar to last year's percentage.

Michigan Department of Attorney General
Charitable Trust Section
Professional Fundraising Charitable Solicitation Report
Sorted by Charity
December 31, 2015

<u>Charity</u>	<u>Report Type</u>	<u>Fundraising Method</u>	<u>Report End</u>	<u>Gross Receipts</u>	<u>PFR Fee/Costs</u>	<u>Other Costs</u>	<u>Net Amount to Charity</u>	<u>% of Gross to Charity</u>
<u>Fundraiser</u>								
ActionAid U.S.A.								
Aria Communications	Final	Telephone	10/31/15	\$10,412	\$5,070	\$0	\$5,342	51.3%
The Administrators of the Tulane Educational Fund								
Ruffalo Noel Levitz	Interim	Telephone	3/9/15	\$233,258	\$126,988	\$0	\$106,270	45.6%
African Wildlife Foundation								
Aria Communications	Final	Telephone	3/14/15	\$650	\$5,286	\$0	\$(4,636)	-713.2%
AFS - USA, INC.								
Aria Communications	Final	Telephone	4/30/15	\$26,980	\$16,558	\$0	\$10,422	38.6%
Alliance Defending Freedom								
Strategic Fundraising	Final	Telephone	12/31/14	\$100,618	\$97,072	\$0	\$3,546	3.5%
Alpha Gamma Delta Foundation, Inc.								
Aria Communications	Final	Telephone	5/31/15	\$33,443	\$15,633	\$0	\$17,810	53.3%
Alpha Omicron Pi Foundation								
Aria Communications	Final	Telephone	6/30/15	\$22,283	\$18,657	\$0	\$3,626	16.3%
Alumni Association of the University of Michigan								
Ruffalo Noel Levitz	Final	Telephone	3/1/15	\$25,782	\$67,031	\$0	\$(41,249)	-160.0%
The American Association for the Advancement of Science								
ComNet Marketing Group	Interim	Telephone	6/29/15	\$367,295	\$119,809	\$0	\$247,486	67.4%
Donor Services Group	Final	Telephone	10/24/14	\$105,281	\$69,868	\$0	\$35,413	33.6%
American Association of Nurse Anesthetists Foundation								
DirectLine Technologies	Final	Telephone	4/30/15	\$178,684	\$31,500	\$0	\$147,184	82.4%

Michigan Department of Attorney General
Charitable Trust Section
Professional Fundraising Charitable Solicitation Report
Sorted by Charity
December 31, 2015

<u>Charity</u>	<u>Report Type</u>	<u>Fundraising Method</u>	<u>Report End</u>	<u>Gross Receipts</u>	<u>PFR Fee/Costs</u>	<u>Other Costs</u>	<u>Net Amount to Charity</u>	<u>% of Gross to Charity</u>
<u>Fundraiser</u>								
American Association of University Women, Inc.								
SD&A Teleservices	Final	Telephone	10/31/14	\$10,019	\$14,267	\$0	\$(4,248)	-42.4%
Gordon & Schwenkmeyer	Final	Telephone	12/31/14	\$64,056	\$72,353	\$0	\$(8,298)	-13.0%
ComNet Marketing Group	Final	Telephone	12/31/14	\$16,833	\$22,929	\$0	\$(6,096)	-36.2%
American Bible Society								
MDS Communications	Final	Telephone	6/30/15	\$31,823	\$13,202	\$0	\$18,621	58.5%
Donor Care Center	Final	Direct Mail	6/30/15	\$19,355	\$23,576	\$0	\$(4,221)	-21.8%
American Civil Liberties Union Foundation, Inc.								
Donor Services Group	Final	Telephone	3/31/15	\$133,257	\$33,827	\$0	\$99,430	74.6%
DCM	Final	Telephone	9/21/14	\$93,825	\$24,792	\$0	\$69,034	73.6%
American Civil Liberties Union, Inc.								
Aria Communications	Final	Telephone	10/25/15	\$0	\$0	\$0	\$0	
American Civil Rights Union								
American Target Advertising	Interim	Direct Mail	12/31/14	\$930,466	\$24,651	\$837,493	\$68,322	7.3%
American Diabetes Association								
Automotive Recovery Services	Interim	Vehicle Donations	12/31/14	\$878,157	\$513,964	\$0	\$364,194	41.5%
American Family Association, Inc.								
Donor Care Center	Final	Other	6/14/15	\$390,790	\$327,700	\$0	\$63,091	16.1%
The American Farmland Trust								
Public Interest Communications	Final	Telephone	4/30/15	\$27,082	\$42,781	\$0	\$(15,699)	-58.0%
The American Federation of Police and Concerned Citizens, Inc.								
Midwest Publishing DN	Final	Telephone	5/31/15	\$377,544	\$339,790	\$0	\$37,754	10.0%

Michigan Department of Attorney General
Charitable Trust Section
Professional Fundraising Charitable Solicitation Report
Sorted by Charity
December 31, 2015

<u>Charity</u>	<u>Report Type</u>	<u>Fundraising Method</u>	<u>Report End</u>	<u>Gross Receipts</u>	<u>PFR Fee/Costs</u>	<u>Other Costs</u>	<u>Net Amount to Charity</u>	<u>% of Gross to Charity</u>
<u>Fundraiser</u>								
American Film Institute								
Donor Services Group	Final	Telephone	2/28/15	\$8,310	\$10,505	\$0	\$(2,195)	-26.4%
American Friends Service Committee								
Donor Services Group	Final	Telephone	8/31/15	\$120	\$27,695	\$0	\$(27,575)	-22979.0%
American Heart Association, Inc.								
InfoCision	Final	Telephone	9/30/15	\$6,022,589	\$2,547,741	\$0	\$3,474,848	57.7%
Strategic Fundraising	Final	Telephone	6/29/15	\$273,220	\$250,906	\$0	\$22,315	8.2%
The American Humane Association								
Public Interest Communications	Final	Telephone	4/30/15	\$11,125	\$16,822	\$0	\$(5,697)	-51.2%
American Institute for Cancer Research								
Strategic Fundraising	Final	Telephone	6/29/15	\$0	\$0	\$0	\$0	
American Lebanese Syrian Associated Charities, Inc.								
MDS Communications	Final	Telephone	6/30/15	\$2,659,976	\$2,610,979	\$0	\$48,996	1.8%
InfoCision	Final	Telephone	6/30/15	\$4,163,170	\$4,043,469	\$0	\$119,700	2.9%
American Legion Post 18 Memorial Home Association, Inc.								
Great Lakes Marketing of Michigan	Final	Telephone	6/30/15	\$66,215	\$50,186	\$0	\$16,029	24.2%
American Leprosy Missions, Inc.								
InfoCision	Final	Telephone	1/31/15	\$155,060	\$63,480	\$0	\$91,580	59.1%
MDS Communications	Interim	Telephone	10/9/15	\$84,203	\$78,634	\$0	\$5,569	6.6%
American Lung Association								
Strategic Fundraising	Final	Telephone	6/29/15	\$184,662	\$103,883	\$0	\$80,779	43.7%
InfoCision	Final	Telephone	8/31/15	\$1,735,265	\$1,636,287	\$0	\$98,978	5.7%

Michigan Department of Attorney General
Charitable Trust Section
Professional Fundraising Charitable Solicitation Report
Sorted by Charity
December 31, 2015

<u>Charity</u>	<u>Report Type</u>	<u>Fundraising Method</u>	<u>Report End</u>	<u>Gross Receipts</u>	<u>PFR Fee/Costs</u>	<u>Other Costs</u>	<u>Net Amount to Charity</u>	<u>% of Gross to Charity</u>
<u>Fundraiser</u>								
The American Society for the Prevention of Cruelty to Animals								
Telefund	Final	Telephone	12/31/14	\$2,212,605	\$490,338	\$0	\$1,722,267	77.8%
Donor Services Group	Final	Telephone	12/31/14	\$7,589,605	\$1,005,254	\$0	\$6,584,351	86.8%
American Veterans Foundation								
Courtesy Call	Interim	Telephone	12/31/14	\$213,562	\$181,527	\$0	\$32,034	15.0%
Debbie Lopez	Final	Telephone	12/31/14	\$25,217	\$20,174	\$0	\$5,043	20.0%
Americans United for Life								
MDS Communications	Final	Telephone	6/30/15	\$26,788	\$16,649	\$0	\$10,139	37.8%
AmeriCares Foundation, Inc.								
Donor Services Group	Final	Telephone	6/30/15	\$1,518,598	\$294,590	\$0	\$1,224,008	80.6%
InfoCision	Final	Telephone	12/31/14	\$14,955	\$6,259	\$0	\$8,696	58.2%
SD&A Teleservices	Final	Telephone	1/31/15	\$34,749	\$23,280	\$0	\$11,469	33.0%
Amnesty International of The U.S.A., Inc.								
Telefund	Final	Telephone	12/31/14	\$2,240	\$5,099	\$0	\$(2,859)	-127.6%
AMVETS, American Veterans of World War II, Korea and Vietnam								
Heritage Company	Interim	Telephone	5/15/15	\$78,736	\$47,247	\$0	\$31,489	40.0%
AMVETS National Service Foundation								
Harris Connect	Final	Telephone	9/30/15	\$71,349	\$81,786	\$0	\$(10,437)	-14.6%
Animal Legal Defense Fund, Inc.								
Gordon & Schwenkmeyer	Final	Telephone	12/31/14	\$2,360	\$0	\$0	\$2,360	100.0%
The AOPA Foundation, Inc.								
InfoCision	Final	Telephone	7/31/15	\$132,804	\$60,694	\$0	\$72,110	54.3%

Michigan Department of Attorney General
Charitable Trust Section
Professional Fundraising Charitable Solicitation Report
Sorted by Charity
December 31, 2015

<u>Charity</u>	<u>Report Type</u>	<u>Fundraising Method</u>	<u>Report End</u>	<u>Gross Receipts</u>	<u>PFR Fee/Costs</u>	<u>Other Costs</u>	<u>Net Amount to Charity</u>	<u>% of Gross to Charity</u>
<u>Fundraiser</u>								
Aquinas College								
Ruffalo Noel Levitz	Interim	Telephone	4/30/15	\$93,043	\$67,352	\$0	\$25,691	27.6%
The Armed Forces Foundation								
Capitol Resources	Interim	Telephone	10/14/15	\$38,154	\$65,593	\$0	\$(27,439)	-71.9%
The Art Institute of Chicago								
SD&A Teleservices	Final	Telephone	6/30/15	\$107,946	\$90,084	\$0	\$17,862	16.5%
The Arthritis Foundation, Inc.								
Strategic Fundraising	Final	Telephone	3/3/15	\$0	\$0	\$0	\$0	
The ASME Foundation, Inc.								
Harris Connect	Final	Telephone	8/30/14	\$20,098	\$14,950	\$0	\$5,148	25.6%
Association for Firefighters and Paramedics, Inc.								
Debbie Lopez	Final	Telephone	12/31/14	\$15,845	\$14,102	\$0	\$1,743	11.0%
The Association of Former Students of Texas A&M University								
Ruffalo Noel Levitz	Final	Telephone	6/30/15	\$1,760,579	\$572,937	\$0	\$1,187,642	67.5%
Association of the Graduates of the United States Military Academy								
Advantage Plus Consulting	Final	Other	12/31/14	\$979,157	\$511,476	\$0	\$467,681	47.8%
ATS Foundation Inc.								
National Capital Teleservices	Interim	Telephone	10/31/15	\$32,525	\$14,906	\$0	\$17,619	54.2%
Autism Spectrum Disorder Foundation, Inc.								
Associated Community Services	Interim	Telephone	11/30/15	\$194,440	\$101,109	\$54,443	\$38,888	20.0%
Back to God Ministries International								
Donor Care Center	Final	Telephone	8/31/15	\$56,634	\$22,995	\$0	\$33,639	59.4%

Michigan Department of Attorney General
Charitable Trust Section
Professional Fundraising Charitable Solicitation Report
Sorted by Charity
December 31, 2015

<u>Charity</u>	<u>Report Type</u>	<u>Fundraising Method</u>	<u>Report End</u>	<u>Gross Receipts</u>	<u>PFR Fee/Costs</u>	<u>Other Costs</u>	<u>Net Amount to Charity</u>	<u>% of Gross to Charity</u>
<u>Fundraiser</u>								
Battle Creek Academy								
J. Milito & Associates	Final	Telephone	1/5/15	\$4,905	\$990	\$0	\$3,915	79.8%
Bay - Lakes Council of Boy Scouts of America, Inc.								
J. Milito & Associates	Final	Telephone	12/28/14	\$3,685	\$1,944	\$0	\$1,741	47.3%
Berea College								
Donor Care Center	Final	Other	1/31/15	\$12,956	\$10,552	\$0	\$2,404	18.6%
Bethesda Lutheran Communities, Inc.								
Aria Communications	Final	Telephone	6/16/15	\$51,256	\$25,816	\$0	\$25,440	49.6%
B'nai B'rith								
Donor Services Group	Final	Telephone	8/14/15	\$35,752	\$19,689	\$0	\$16,063	44.9%
Don Bosco Hall								
Christine Gavin-Patterson	Final	Special Event	12/30/14	\$114,425	\$25,000	\$64,004	\$25,421	22.2%
The Breast Cancer Society, Inc.								
Innovative Teleservices	Interim	Telephone	5/14/15	\$1,052,653	\$915,808	\$0	\$136,845	13.0%
JAK Productions	Final	Telephone	5/14/15	\$166,023	\$141,175	\$0	\$24,848	15.0%
Associated Community Services	Final	Telephone	5/18/15	\$10,648,348	\$5,856,592	\$3,194,504	\$1,597,252	15.0%
Breast Cancer Survivors Foundation, Inc.								
Outreach Calling	Interim	Telephone	9/15/15	\$2,693,399	\$2,424,059	\$0	\$269,340	10.0%
Midwest Publishing DN	Interim	Telephone	12/31/14	\$520,764	\$468,687	\$0	\$52,076	10.0%
Cal Farley's Boys Ranch								
Heritage Company	Final	Telephone	12/31/14	\$111	\$103	\$0	\$8	7.1%
Calvin Theological Seminary								
J. Milito & Associates	Final	Telephone	6/30/15	\$136,345	\$45,356	\$4,000	\$86,990	63.8%

Michigan Department of Attorney General
Charitable Trust Section
Professional Fundraising Charitable Solicitation Report
Sorted by Charity
December 31, 2015

<u>Charity</u>	<u>Report</u>	<u>Fundraising</u>	<u>Report</u>	<u>Gross</u>	<u>PFR</u>	<u>Other</u>	<u>Net</u>	<u>% of Gross</u>
<u>Fundraiser</u>	<u>Type</u>	<u>Method</u>	<u>End</u>	<u>Receipts</u>	<u>Fee/Costs</u>	<u>Costs</u>	<u>Amount</u>	<u>to Charity</u>
Cancer Fund of America, Inc.								
Outreach Calling	Final	Telephone	5/18/15	\$111,927	\$99,615	\$0	\$12,312	11.0%
Corporations for Character	Interim	Telephone	8/13/14	\$26,127	\$24,566	\$0	\$1,561	6.0%
Associated Community Services	Final	Telephone	8/31/15	\$1,812,494	\$1,540,620	\$0	\$271,874	15.0%
Bee LC	Final	Telephone	5/20/15	\$118,508	\$92,068	\$3,546	\$22,895	19.3%
Insight Teleservices	Interim	Telephone	7/14/13	\$284,272	\$244,474	\$0	\$39,798	14.0%
Cancer Support Services								
Car Program	Final	Vehicle Donations	5/21/15	\$4,115	\$2,339	\$0	\$1,776	43.2%
Cancer Survivors' Fund								
Midwest Publishing DN	Interim	Telephone	12/31/14	\$475,939	\$428,345	\$0	\$47,594	10.0%
JAK Productions	Interim	Telephone	10/31/15	\$779,449	\$686,441	\$0	\$93,008	11.9%
Car Donation Foundation								
National Fundraising Management	Interim	Telephone	1/31/14	\$37,305,948	\$28,635,801	\$0	\$8,670,147	23.2%
The Carnegie Hall Society, Inc.								
SD&A Teleservices	Final	Telephone	7/31/15	\$985,315	\$430,309	\$0	\$555,006	56.3%
Cass Community Social Services, Inc.								
JR Turnbull Communications	Final	Telephone	6/23/14	\$131,140	\$0	\$69,291	\$61,849	47.2%
Catholic Relief Services - United States Conference of Catholic Bishops								
MDS Communications	Interim	Telephone	9/30/15	\$415,617	\$373,307	\$0	\$42,310	10.2%
Center For Independent Employees								
Calder Group	Interim	Telephone	6/30/15	\$803,500	\$90,100	\$3,488	\$709,912	88.4%
The Center For Rural Affairs								
Hudson Bay Company of IL	Final	Telephone	12/31/15	\$790	\$166	\$0	\$624	79.0%
Public Interest Communications	Final	Telephone	4/14/15	\$1,780	\$2,796	\$0	\$(1,016)	-57.1%

Michigan Department of Attorney General
Charitable Trust Section
Professional Fundraising Charitable Solicitation Report
Sorted by Charity
December 31, 2015

<u>Charity</u> <u>Fundraiser</u>	<u>Report Type</u>	<u>Fundraising Method</u>	<u>Report End</u>	<u>Gross Receipts</u>	<u>PFR Fee/Costs</u>	<u>Other Costs</u>	<u>Net Amount to Charity</u>	<u>% of Gross to Charity</u>
The Center for Victims of Torture								
Public Interest Communications	Interim	Telephone	10/14/14	\$8,925	\$8,515	\$0	\$410	4.6%
The Center for Reproductive Rights, Inc.								
Public Interest Communications	Final	Telephone	2/15/15	\$30,040	\$23,565	\$0	\$6,475	21.6%
Chi Omega Foundation								
Ruffalo Noel Levitz	Final	Telephone	6/30/15	\$86,480	\$52,957	\$0	\$33,523	38.8%
ChildFund International, USA								
InfoCision	Final	Telephone	6/30/15	\$2,252,595	\$175,337	\$0	\$2,077,258	92.2%
Donor Care Center	Final	Other	8/14/15	\$17,916	\$119,336	\$0	\$(101,420)	-566.1%
Childhood Leukemia Foundation, Inc.								
Midwest Publishing DN	Final	Telephone	5/31/15	\$471,062	\$405,113	\$0	\$65,949	14.0%
Children International								
Fundraising Initiatives	Final	Door to Door	6/30/15	\$217,924	\$2,148,966	\$0	\$(1,931,042)	-886.1%
Children's Cancer Fund of America								
Innovative Teleservices	Interim	Telephone	5/14/15	\$616,631	\$554,968	\$0	\$61,663	10.0%
Courtesy Call	Final	Telephone	5/15/15	\$200,849	\$170,722	\$0	\$30,127	15.0%
Associated Community Services	Final	Telephone	5/22/15	\$2,160,899	\$1,836,764	\$0	\$324,135	15.0%
Children's Cancer Recovery Foundation								
Associated Community Services	Interim	Telephone	4/30/15	\$6,564,435	\$3,607,174	\$1,913,484	\$1,043,777	15.9%
Children's Leukemia Research Association, Inc.								
Associated Community Services	Interim	Telephone	4/30/15	\$917,634	\$475,786	\$256,246	\$185,602	20.2%

Michigan Department of Attorney General
Charitable Trust Section
Professional Fundraising Charitable Solicitation Report
Sorted by Charity
December 31, 2015

<u>Charity</u>	<u>Report Type</u>	<u>Fundraising Method</u>	<u>Report End</u>	<u>Gross Receipts</u>	<u>PFR Fee/Costs</u>	<u>Other Costs</u>	<u>Net Amount to Charity</u>	<u>% of Gross to Charity</u>
<u>Fundraiser</u>								
Christian Advocates Serving Evangelism, Inc.								
Donor Care Center	Final	Other	5/31/15	\$1,305,745	\$256,919	\$0	\$1,048,827	80.3%
InfoCision	Final	Telephone	5/31/15	\$139,779	\$16,712	\$0	\$123,067	88.0%
Strategic Fundraising	Interim	Telephone	3/31/15	\$0	\$0	\$0	\$0	
Christian Appalachian Project Inc.								
Strategic Fundraising	Final	Telephone	3/31/15	\$58,878	\$119,875	\$0	\$(60,997)	-103.6%
Donor Care Center	Final	Telephone	2/28/15	\$80,800	\$90,852	\$0	\$(10,052)	-12.4%
Public Interest Communications	Final	Telephone	4/14/15	\$771,690	\$40,288	\$0	\$731,402	94.8%
Christian People Pulling Together Ministries Int'l								
Donation Line	Interim	Vehicle Donations	12/31/14	\$730	\$266	\$0	\$464	63.6%
Civil War Preservation Trust								
Public Interest Communications	Final	Telephone	5/31/15	\$49,438	\$21,878	\$0	\$27,560	55.7%
Coalition on Temporary Shelter								
J. Milito & Associates	Final	Telephone	9/1/15	\$9,090	\$4,650	\$0	\$4,440	48.8%
Coalition to Salute America's Heroes Foundation								
American Target Advertising	Interim	Direct Mail	12/31/14	\$11,049,451	\$1,045,198	\$6,559,754	\$3,444,499	31.2%
Colorado Seminary								
Ruffalo Noel Levitz	Interim	Telephone	6/30/15	\$362,910	\$135,160	\$0	\$227,750	62.8%
Columbus Academy								
Harris Connect	Final	Telephone	7/31/15	\$33,013	\$62,639	\$0	\$(29,627)	-89.7%
The Committee For Missing Children, Inc.								
Midwest Publishing DN	Interim	Telephone	12/31/14	\$636,047	\$550,181	\$0	\$85,866	13.5%
Outreach Calling	Interim	Telephone	3/14/15	\$169,532	\$152,579	\$0	\$16,953	10.0%

Michigan Department of Attorney General
Charitable Trust Section
Professional Fundraising Charitable Solicitation Report
Sorted by Charity
December 31, 2015

<u>Charity</u> <u>Fundraiser</u>	<u>Report Type</u>	<u>Fundraising Method</u>	<u>Report End</u>	<u>Gross Receipts</u>	<u>PFR Fee/Costs</u>	<u>Other Costs</u>	<u>Net Amount to Charity</u>	<u>% of Gross to Charity</u>
Community Charity Advancement, Inc.								
Courtesy Call	Interim	Telephone	12/31/14	\$1,285,797	\$1,125,072	\$0	\$160,725	12.5%
Community Healing Centers								
Event Company	Final	Telephone	6/1/15	\$94,141	\$13,628	\$6,193	\$74,320	78.9%
Concerned Women for America								
Donor Care Center	Final	Telephone	6/30/15	\$98,510	\$80,074	\$0	\$18,436	18.7%
Strategic Fundraising	Final	Telephone	3/31/15	\$0	\$0	\$0	\$0	
InfoCision	Final	Telephone	6/30/15	\$329,277	\$212,672	\$0	\$116,606	35.4%
Consumers Union of United States, Inc.								
MDS Communications	Interim	Telephone	4/1/15	\$87,790	\$43,462	\$0	\$44,328	50.5%
Convoy of Hope								
Covenant Calls	Final	Telephone	3/30/15	\$0	\$20,988	\$0	\$(20,988)	
InfoCision	Final	Telephone	3/31/15	\$8,698	\$13,835	\$0	\$(5,137)	-59.1%
Cooperative for Assistance and Relief Everywhere, Inc. (CARE)								
Fundraising Initiatives	Final	Door to Door	6/30/15	\$0	\$0	\$0	\$0	
MDS Communications	Interim	Telephone	6/30/15	\$1,030,670	\$615,636	\$0	\$415,034	40.3%
Coral Ridge Ministries Media, Inc.								
Donor Care Center	Final	Telephone	10/31/15	\$114,602	\$113,041	\$0	\$1,561	1.4%
The Cornerstone Foundation								
Susan Avery SHA Campaign	Interim	Telephone	6/30/14	\$0	\$0	\$0	\$0	
Crime Stoppers of Gladwin County, Inc.								
Wolverine Productions	Final	Telephone	7/15/15	\$35,314	\$18,792	\$11,272	\$5,250	14.9%

Michigan Department of Attorney General
Charitable Trust Section
Professional Fundraising Charitable Solicitation Report
Sorted by Charity
December 31, 2015

<u>Charity</u>	<u>Report Type</u>	<u>Fundraising Method</u>	<u>Report End</u>	<u>Gross Receipts</u>	<u>PFR Fee/Costs</u>	<u>Other Costs</u>	<u>Net Amount to Charity</u>	<u>% of Gross to Charity</u>
<u>Fundraiser</u>								
Crisis Relief Network, Inc.								
Outreach Calling	Interim	Telephone	5/31/15	\$357,491	\$321,742	\$0	\$35,749	10.0%
Crohn's & Colitis Foundation of America, Inc.								
InfoCision	Final	Telephone	6/30/15	\$37,745	\$33,583	\$0	\$4,162	11.0%
Crown Financial Ministries, Inc.								
MDS Communications	Interim	Telephone	10/14/15	\$51,732	\$37,279	\$0	\$14,453	27.9%
Dallas Theological Seminary								
Donor Care Center	Final	Telephone	9/30/15	\$11,660	\$9,020	\$0	\$2,640	22.6%
Defeat Diabetes Foundation, Inc.								
Douglas Schipper	Interim	Telephone	12/31/14	\$16,751	\$13,401	\$0	\$3,350	20.0%
JAK Productions	Interim	Telephone	4/30/15	\$686,556	\$603,722	\$0	\$82,834	12.1%
Ronald F. Doddy & Associates	Final	Telephone	12/31/14	\$9,852	\$7,882	\$0	\$1,970	20.0%
Defenders of Wildlife								
Public Interest Communications	Final	Telephone	9/30/15	\$494,461	\$506,248	\$0	\$(11,788)	-2.4%
Delta Gamma Foundation								
Aria Communications	Final	Telephone	6/30/16	\$22,762	\$21,404	\$0	\$1,358	6.0%
Delta Tau Delta Educational Foundation, Inc.								
Aria Communications	Final	Telephone	4/30/15	\$120,350	\$79,862	\$0	\$40,488	33.6%
Department of Michigan, Veterans of Foreign Wars of the United States, Inc.								
Veterans Benefits	Interim	Telephone	6/30/15	\$151,477	\$234	\$131,551	\$19,692	13.0%
Des Moines University Osteopathic Medical Center								
Ruffalo Noel Levitz	Final	Telephone	6/30/15	\$81,968	\$33,141	\$0	\$48,827	59.6%

Michigan Department of Attorney General
Charitable Trust Section
Professional Fundraising Charitable Solicitation Report
Sorted by Charity
December 31, 2015

<u>Charity</u>	<u>Report Type</u>	<u>Fundraising Method</u>	<u>Report End</u>	<u>Gross Receipts</u>	<u>PFR Fee/Costs</u>	<u>Other Costs</u>	<u>Net Amount to Charity</u>	<u>% of Gross to Charity</u>
<u>Fundraiser</u>								
Detroit Educational Television Foundation								
Donor Development Strategies	Interim	Door to Door	6/30/15	\$404,936	\$514,194	\$4,469	\$(113,726)	-28.1%
InfoCision	Final	Telephone	9/30/15	\$115,057	\$95,597	\$0	\$19,460	16.9%
Detroit Jazz Festival Foundation								
Suite 2012	Final	Telephone	10/31/14	\$341,226	\$50,733	\$8,116	\$282,377	82.8%
Disability Services Resource Center								
Ronald F. Doddy & Associates	Final	Telephone	12/31/14	\$34,668	\$27,542	\$0	\$7,126	20.6%
Disabled Police and Sheriffs Foundation, Inc.								
Outreach Calling	Interim	Telephone	8/3/15	\$1,006,954	\$906,258	\$0	\$100,695	10.0%
Disabled Veterans Services, Inc.								
Midwest Publishing DN	Final	Telephone	10/13/15	\$121,351	\$106,788	\$0	\$14,562	12.0%
DKA Charities, Inc.								
Event Company	Final	Telephone	6/1/15	\$1,725	\$1,869	\$3,473	\$(3,617)	-209.7%
Dogs for Law Enforcement								
Courtesy Call	Interim	Telephone	12/31/14	\$170,194	\$153,174	\$0	\$17,019	10.0%
Drug Policy Alliance								
SD&A Teleservices	Final	Telephone	6/30/15	\$21,896	\$49,250	\$0	\$(27,354)	-124.9%
Dutton Christian School								
J. Milito & Associates	Final	Telephone	1/12/15	\$16,808	\$1,361	\$950	\$14,496	86.2%
Earth Island Institute Inc								
Harris Marketing Group	Final	Telephone	8/31/15	\$0	\$0	\$0	\$0	

Michigan Department of Attorney General
Charitable Trust Section
Professional Fundraising Charitable Solicitation Report
Sorted by Charity
December 31, 2015

<u>Charity</u>	<u>Report Type</u>	<u>Fundraising Method</u>	<u>Report End</u>	<u>Gross Receipts</u>	<u>PFR Fee/Costs</u>	<u>Other Costs</u>	<u>Net Amount to Charity</u>	<u>% of Gross to Charity</u>
<u>Fundraiser</u>								
Earthjustice								
Donor Services Group	Final	Telephone	9/9/15	\$36,674	\$18,537	\$0	\$18,137	49.5%
Easter Seals, Inc.								
InfoCision	Final	Telephone	7/4/15	\$1,098,517	\$1,001,519	\$0	\$96,998	8.8%
The Edison Institute								
Ruffalo Noel Levitz	Final	Telephone	3/31/15	\$31,730	\$33,225	\$0	\$(1,495)	-4.7%
Environmental Defense Fund, Incorporated								
Integral Resources	Interim	Telephone	12/31/14	\$8,657	\$6,733	\$0	\$1,924	22.2%
Donor Services Group	Final	Telephone	7/29/15	\$197,279	\$176,536	\$0	\$20,743	10.5%
Strategic Fundraising	Final	Telephone	6/29/15	\$15,118	\$49,614	\$0	\$(34,496)	-228.2%
Public Interest Communications	Final	Telephone	3/31/15	\$114,471	\$102,246	\$0	\$12,225	10.7%
FINCA International, Inc								
SD&A Teleservices	Final	Telephone	6/30/15	\$35,548	\$48,668	\$0	\$(13,120)	-36.9%
Public Interest Communications	Final	Telephone	9/15/15	\$110,773	\$93,960	\$0	\$16,813	15.2%
Family Research Council								
MDS Communications	Final	Telephone	9/30/15	\$427,267	\$367,332	\$0	\$59,935	14.0%
Farm Sanctuary, Inc.								
Public Interest Communications	Final	Telephone	4/14/15	\$41,059	\$33,307	\$0	\$7,752	18.9%
SD&A Teleservices	Final	Telephone	4/30/15	\$58,998	\$91,018	\$0	\$(32,020)	-54.3%
Feeding America								
InfoCision	Final	Telephone	9/30/15	\$40	\$4,048	\$0	\$(4,008)	-10020.0%
MDS Communications	Interim	Telephone	4/18/15	\$277,627	\$542,457	\$0	\$(264,830)	-95.4%
Fidelis								
American Target Advertising	Interim	Direct Mail	12/31/14	\$2,994,204	\$176,874	\$2,566,271	\$251,060	8.4%

**Michigan Department of Attorney General
Charitable Trust Section
Professional Fundraising Charitable Solicitation Report
Sorted by Charity
December 31, 2015**

<u>Charity</u>	<u>Report Type</u>	<u>Fundraising Method</u>	<u>Report End</u>	<u>Gross Receipts</u>	<u>PFR Fee/Costs</u>	<u>Other Costs</u>	<u>Net Amount to Charity</u>	<u>% of Gross to Charity</u>
<u>Fundraiser</u>								
The Field Museum								
SD&A Teleservices	Interim	Telephone	4/30/15	\$50,058	\$56,652	\$0	\$(6,188)	-12.4%
Firefighters Charitable Foundation, Inc.								
Midwest Publishing DN	Interim	Telephone	12/31/14	\$480,148	\$417,729	\$0	\$62,419	13.0%
JAK Productions	Interim	Telephone	5/31/15	\$3,273,284	\$2,881,282	\$0	\$392,156	12.0%
Associated Community Services	Interim	Telephone	5/31/15	\$16,802	\$14,281	\$0	\$2,520	15.0%
Firefighters Support Foundation, Inc.								
Outreach Calling	Interim	Telephone	8/24/15	\$4,610,375	\$4,149,337	\$0	\$461,037	10.0%
Innovative Teleservices	Interim	Telephone	6/1/15	\$417,279	\$375,551	\$0	\$41,728	10.0%
Firefighters Support Services Incorporated								
Associated Community Services	Interim	Telephone	6/14/15	\$1,607,297	\$884,013	\$462,939	\$260,344	16.2%
First Liberty Institute								
MDS Communications	Interim	Telephone	2/6/15	\$107,340	\$130,136	\$0	\$(22,796)	-21.2%
Fish Tales								
Ronald F. Doddy & Associates	Final	Telephone	12/31/14	\$152,481	\$67,572	\$0	\$84,909	55.7%
The Florida State University Foundation, Inc.								
Ruffalo Noel Levitz	Interim	Telephone	6/30/15	\$669,383	\$554,182	\$0	\$115,201	17.2%
Focus on the Family								
Strategic Fundraising	Final	Telephone	12/31/14	\$44,641	\$32,549	\$0	\$12,092	27.1%
Food for the Hungry, Inc.								
MDS Communications	Interim	Telephone	6/23/15	\$260,829	\$176,299	\$0	\$84,530	32.4%

Michigan Department of Attorney General
Charitable Trust Section
Professional Fundraising Charitable Solicitation Report
Sorted by Charity
December 31, 2015

<u>Charity</u>	<u>Report Type</u>	<u>Fundraising Method</u>	<u>Report End</u>	<u>Gross Receipts</u>	<u>PFR Fee/Costs</u>	<u>Other Costs</u>	<u>Net Amount to Charity</u>	<u>% of Gross to Charity</u>
<u>Fundraiser</u>								
Food & Water Watch								
Public Interest Communications	Final	Telephone	7/29/14	\$11,201	\$5,904	\$0	\$5,297	47.3%
Hudson Bay Company of IL	Interim	Telephone	9/30/15	\$20,791	\$15,077	\$0	\$5,714	27.5%
The Foundation for Catholic Secondary Education of Greater Grand Rapids								
J. Milito & Associates	Final	Telephone	9/22/14	\$5,000	\$1,848	\$0	\$3,152	63.0%
The Foundation Fighting Blindness, Inc.								
Strategic Fundraising	Final	Telephone	6/29/15	\$42,217	\$27,880	\$0	\$14,338	34.0%
The Foundation for a Christian Civilization, Inc.								
Donor Care Center	Final	Other	1/31/15	\$83,327	\$196,134	\$0	\$(112,807)	-135.4%
Foundation for American Veterans, Inc.								
Associated Community Services	Interim	Telephone	10/31/15	\$9,527,411	\$5,240,076	\$2,858,223	\$1,429,111	15.0%
Foundation For National Progress								
Aria Communications	Final	Telephone	9/19/15	\$15,096	\$2,293	\$0	\$12,803	84.8%
Telefund	Final	Telephone	12/31/14	\$134,009	\$155,178	\$0	\$(21,169)	-15.8%
Freedom from Hunger								
Aria Communications	Final	Telephone	3/31/15	\$1,395	\$3,074	\$0	\$(1,679)	-120.3%
The Fund For Animals, Inc								
Donor Services Group	Final	Telephone	4/30/15	\$8,026	\$19,072	\$0	\$(11,046)	-137.6%
Galapagos Conservancy, Inc.								
SD&A Teleservices	Final	Telephone	7/31/15	\$15,383	\$23,576	\$0	\$(8,193)	-53.3%
Gateway								
Robert Smith	Interim	Other	6/30/15	\$8,000	\$700	\$0	\$7,300	91.3%

Michigan Department of Attorney General
Charitable Trust Section
Professional Fundraising Charitable Solicitation Report
Sorted by Charity
December 31, 2015

<u>Charity</u>	<u>Report Type</u>	<u>Fundraising Method</u>	<u>Report End</u>	<u>Gross Receipts</u>	<u>PFR Fee/Costs</u>	<u>Other Costs</u>	<u>Net Amount to Charity</u>	<u>% of Gross to Charity</u>
<u>Fundraiser</u>								
Geneva Camp & Retreat Center								
J. Milito & Associates	Final	Telephone	3/7/15	\$6,990	\$1,781	\$0	\$5,209	74.5%
The George Bush Presidential Library Foundation								
Infocision	Final	Telephone	5/31/15	\$0	\$1,046	\$0	\$(1,046)	
The Gerald R. Ford Foundation								
J. Milito & Associates	Final	Telephone	1/20/15	\$4,309	\$980	\$350	\$2,979	69.1%
Good Charity, Inc.								
Insight Teleservices	Final	Telephone	5/3/15	\$1,837,916	\$1,562,229	\$0	\$275,687	15.0%
First Contact LLC	Final	Telephone	11/30/14	\$196,715	\$167,207	\$0	\$29,507	15.0%
The Good News Broadcasting Association d/b/a Back to the Bible								
InfoCision	Final	Telephone	10/31/15	\$20,271	\$16,116	\$0	\$4,155	20.5%
Grand Rapids Catholic Secondary Schools								
J. Milito & Associates	Final	Telephone	12/19/14	\$11,975	\$1,303	\$0	\$10,672	89.1%
Grand Rapids Christian Schools								
J. Milito & Associates	Final	Telephone	5/30/15	\$18,550	\$3,659	\$1,250	\$13,641	73.5%
The Grand Rapids Symphony Society								
J. Milito & Associates	Final	Telephone	12/20/14	\$42,640	\$7,620	\$750	\$34,270	80.4%
Grand Traverse Area Catholic Schools								
J. Milito & Associates	Final	Telephone	1/14/15	\$8,905	\$2,797	\$0	\$6,108	68.6%
Great Lakes Fishery Trust, Inc.								
Public Sector Consultants	Interim	Telephone	12/31/14	\$384,491	\$29,780	\$0	\$354,711	92.3%

Michigan Department of Attorney General
Charitable Trust Section
Professional Fundraising Charitable Solicitation Report
Sorted by Charity
December 31, 2015

<u>Charity</u>	<u>Report Type</u>	<u>Fundraising Method</u>	<u>Report End</u>	<u>Gross Receipts</u>	<u>PFR Fee/Costs</u>	<u>Other Costs</u>	<u>Net Amount to Charity</u>	<u>% of Gross to Charity</u>
<u>Fundraiser</u>								
Green America								
SD&A Teleservices	Final	Telephone	8/31/15	\$43,674	\$34,597	\$0	\$9,076	20.8%
Greenpeace Fund, Inc.								
Aria Communications	Final	Telephone	7/31/15	\$8,291	\$2,526	\$0	\$5,765	69.5%
Donor Services Group	Final	Telephone	1/31/15	\$0	\$0	\$0	\$0	
Habitat for Humanity International								
Donor Services Group	Final	Telephone	12/31/14	\$5,235,766	\$1,337,281	\$0	\$3,898,485	74.5%
Strategic Fundraising	Final	Telephone	6/29/15	\$212,576	\$335,421	\$0	\$(122,845)	-57.8%
J. Milito & Associates	Final	Telephone	5/21/15	\$5,915	\$4,047	\$0	\$1,868	31.6%
Healing Heroes Network, Inc.								
Outreach Calling	Interim	Telephone	8/27/14	\$463,577	\$417,219	\$0	\$46,358	10.0%
Healing Paws, Inc.								
Smith Educational Associates	Interim	Other	6/30/15	\$25,814	\$1,294	\$0	\$24,520	95.0%
Heart Center of America Inc.								
Bee LC	Interim	Telephone	3/29/15	\$247,828	\$180,611	\$1,401	\$65,816	26.6%
Direct Response Consulting Services	Interim	Direct Mail	5/1/15	\$2,090,158	\$40,772	\$1,319,577	\$729,809	34.9%
Heifer Project International								
MDS Communications	Interim	Telephone	6/26/15	\$4,041,108	\$1,754,867	\$0	\$2,286,241	56.6%
Help Me See Inc.								
SD&A Teleservices	Final	Telephone	10/14/14	\$2,215	\$10,315	\$0	\$(8,100)	-365.7%
Donor Services Group	Final	Telephone	10/6/14	\$2,881	\$13,696	\$0	\$(10,815)	-375.4%
Henry Ford Health System								
Fulkerson Group	Interim	Telephone	12/31/14	\$1,003,005	\$85,800	\$536,751	\$380,454	37.9%

Michigan Department of Attorney General
Charitable Trust Section
Professional Fundraising Charitable Solicitation Report
Sorted by Charity
December 31, 2015

<u>Charity</u> <u>Fundraiser</u>	<u>Report Type</u>	<u>Fundraising Method</u>	<u>Report End</u>	<u>Gross Receipts</u>	<u>PFR Fee/Costs</u>	<u>Other Costs</u>	<u>Net Amount to Charity</u>	<u>% of Gross to Charity</u>
The Heritage Foundation GiveRight	Final	Telephone	12/31/14	\$3,564,640	\$1,333,860	\$0	\$2,230,780	62.6%
Hillel: The Foundation for Jewish Campus Life Strategic Fundraising	Final	Telephone	12/31/14	\$64,809	\$49,594	\$0	\$15,216	23.5%
Holland Christian Education Society J. Milito & Associates	Final	Telephone	6/27/15	\$33,717	\$1,922	\$950	\$30,846	91.5%
Holt International Children's Services, Inc. MDS Communications	Interim	Telephone	7/28/15	\$80,356	\$27,283	\$0	\$50,073	62.3%
The Howard University Harris Connect	Final	Telephone	9/30/14	\$3,860	\$65,168	\$0	\$(61,308)	-1588.3%
Humane Society International Donor Services Group	Final	Telephone	6/30/15	\$9,949	\$27,838	\$0	\$(17,889)	-179.8%
Humane Society of Monroe County, Inc. McGhee Fundraising Consultants	Final	Telephone	10/30/13	\$26,239	\$22,081	\$0	\$4,157	15.8%
The Humane Society of the United States Fine Line Communications	Final	Other	6/3/15	\$6,326	\$327	\$0	\$5,998	94.8%
The Hunter College Foundation, Inc. Ruffalo Noel Levitz	Final	Telephone	6/30/15	\$197,345	\$114,934	\$0	\$82,411	41.8%
Institute for the Arts and Education, Inc. Peak Productions	Interim	Special Event	12/31/14	\$15,137	\$0	\$17,683	\$(2,546)	-16.8%
International Aid Inc. Donor Care Center	Final	Other	12/31/14	\$5,695	\$5,695	\$0	\$0	0.0%

Michigan Department of Attorney General
Charitable Trust Section
Professional Fundraising Charitable Solicitation Report
Sorted by Charity
December 31, 2015

<u>Charity</u>	<u>Report Type</u>	<u>Fundraising Method</u>	<u>Report End</u>	<u>Gross Receipts</u>	<u>PFR Fee/Costs</u>	<u>Other Costs</u>	<u>Net Amount to Charity</u>	<u>% of Gross to Charity</u>	
<u>Fundraiser</u>									
International Fund for Animal Welfare, Inc.									
Public Interest Communications	Final	Telephone	5/14/15	\$0	\$22,932	\$0	\$(22,932)		
International Rescue Committee, Inc.									
Donor Services Group	Final	Telephone	9/5/15	\$19,535	\$15,561	\$0	\$3,974	20.3%	
Telefund	Final	Telephone	12/31/14	\$7,936	\$10,519	\$0	\$(2,583)	-32.6%	
International Union of Police Associations AFL-CIO									
JAK Productions	Interim	Telephone	4/14/15	\$63,534	\$57,100	\$0	\$6,434	10.1%	
Jane Goodall Institute for Wildlife Research, Education & Conservation									
Public Interest Communications	Interim	Telephone	11/14/14	\$22,155	\$25,580	\$0	\$(3,425)	-15.5%	
Harris Marketing Group	Interim	Telephone	10/7/15	\$44,729	\$35,574	\$0	\$9,155	20.5%	
Donor Services Group	Final	Telephone	11/20/14	\$22,574	\$32,986	\$0	\$(10,412)	-46.1%	
ComNet Marketing Group	Final	Telephone	12/31/14	\$17,551	\$6,831	\$0	\$10,720	61.1%	
Jewish Voice Ministries International									
Infocision	Final	Telephone	9/30/15	\$2,973,035	\$379,005	\$0	\$2,594,030	87.3%	
John Hancock Committee for the States									
MDS Communications	Interim	Telephone	3/9/15	\$17,809	\$16,222	\$0	\$1,587	8.9%	
Johns Hopkins University									
Ruffalo Noel Levitz	Final	Telephone	6/30/15	\$1,203,711	\$796,720	\$0	\$406,990	33.8%	
Judicial Watch, Inc.									
InfoCision	Final	Telephone	12/31/14	\$19,644	\$6,736	\$0	\$12,908	65.7%	
MDS Communications	Interim	Telephone	6/14/15	\$299,202	\$254,947	\$0	\$44,255	14.8%	
Kalamazoo Christian Schools Association									
J. Milito & Associates	Final	Telephone	12/14/15	\$65,676	\$6,304	\$0	\$59,372	90.4%	

Michigan Department of Attorney General
Charitable Trust Section
Professional Fundraising Charitable Solicitation Report
Sorted by Charity
December 31, 2015

<u>Charity</u> <u>Fundraiser</u>	<u>Report Type</u>	<u>Fundraising Method</u>	<u>Report End</u>	<u>Gross Receipts</u>	<u>PFR Fee/Costs</u>	<u>Other Costs</u>	<u>Net Amount to Charity</u>	<u>% of Gross to Charity</u>
Kansas State University Foundation Ruffalo Noel Levitz	Final	Telephone	6/30/15	\$1,885,156	\$363,200	\$0	\$1,521,956	80.7%
Kappa Alpha Theta Foundation, Inc. Aria Communications	Final	Telephone	9/30/15	\$219,083	\$83,157	\$0	\$135,926	62.0%
Kappa Kappa Gamma Foundation Aria Communications	Final	Telephone	12/31/14	\$54,389	\$19,791	\$0	\$34,599	63.6%
Kettering University Ruffalo Noel Levitz	Interim	Telephone	6/30/15	\$155,705	\$93,422	\$0	\$62,283	40.0%
The Susan G. Komen Breast Cancer Foundation, Inc. Event 360	Interim	Special Event	1/31/15	\$26,773,130	\$4,727,726	\$14,603,206	\$7,442,198	27.8%
Kuyper College J. Milito & Associates	Final	Telephone	12/30/14	\$6,785	\$5,869	\$0	\$916	13.5%
Lambda Legal Defense & Education Fund, Inc. Donor Services Group	Final	Telephone	2/27/15	\$39,258	\$29,256	\$0	\$10,002	25.5%
Lansing Community College Foundation J. Milito & Associates	Final	Telephone	5/4/15	\$1,250	\$1,993	\$450	\$0	0.0%
Law Enforcement Officers' Relief Fund, Inc. Outreach Calling	Interim	Telephone	4/14/15	\$138,815	\$124,933	\$0	\$13,881	10.0%
Lawrence Technological University (Southfield) Ruffalo Noel Levitz	Final	Telephone	6/30/15	\$41,129	\$142,533	\$0	\$(101,404)	-246.6%
Leadership Institute MDS Communications	Interim	Telephone	2/20/15	\$44,695	\$23,797	\$0	\$20,898	46.8%

Michigan Department of Attorney General
Charitable Trust Section
Professional Fundraising Charitable Solicitation Report
Sorted by Charity
December 31, 2015

<u>Charity</u> <u>Fundraiser</u>	<u>Report Type</u>	<u>Fundraising Method</u>	<u>Report End</u>	<u>Gross Receipts</u>	<u>PFR Fee/Costs</u>	<u>Other Costs</u>	<u>Net Amount to Charity</u>	<u>% of Gross to Charity</u>
League of Women Voters of the United States								
SD&A Teleservices	Final	Telephone	8/31/15	\$26,960	\$34,842	\$0	\$(7,882)	-29.2%
LeSEA Global Feed the Hungry, Inc.								
InfoCision	Final	Telephone	1/31/15	\$415,262	\$32,012	\$0	\$383,250	92.3%
The Leukemia & Lymphoma Society, Inc.								
InfoCision	Final	Telephone	6/30/15	\$3,185,022	\$826,828	\$0	\$2,358,194	74.0%
Donor Care Center	Final	Telephone	6/30/15	\$412,958	\$214,542	\$0	\$198,416	48.0%
DialAmerica Marketing	Interim	Telephone	6/30/15	\$89,122	\$0	\$0	\$89,122	100.0%
The Liberty Alliance								
Donor Care Center	Final	Telephone	9/30/15	\$0	\$0	\$0	\$0	
Life Action Ministries								
Donor Care Center	Final	Other	7/31/15	\$48,398	\$36,312	\$0	\$12,086	25.0%
Life Issues Institute, Inc.								
MDS Communications	Interim	Telephone	6/20/15	\$34,439	\$14,530	\$0	\$19,909	57.8%
Loras College								
Ruffalo Noel Levitz	Final	Telephone	5/31/15	\$398,759	\$77,168	\$0	\$321,591	80.6%
Love Worth Finding, Inc.								
Donor Care Center	Final	Other	2/28/15	\$32,183	\$16,976	\$0	\$15,208	47.3%
Lupus Alliance of America, Inc., Michigan Indiana Affiliate								
Donation Line	Interim	Vehicle Donations	12/31/14	\$332	\$187	\$0	\$146	43.9%
Lupus Foundation of America								
Public Interest Communications	Final	Telephone	3/30/15	\$4,850	\$9,782	\$0	\$(4,932)	-101.7%

Michigan Department of Attorney General
Charitable Trust Section
Professional Fundraising Charitable Solicitation Report
Sorted by Charity
December 31, 2015

<u>Charity</u>	<u>Report Type</u>	<u>Fundraising Method</u>	<u>Report End</u>	<u>Gross Receipts</u>	<u>PFR Fee/Costs</u>	<u>Other Costs</u>	<u>Net Amount to Charity</u>	<u>% of Gross to Charity</u>
<u>Fundraiser</u>								
Lutheran Association of Missionaries and Pilots - Lamp Inc								
Aria Communications	Final	Telephone	10/31/15	\$7,196	\$8,408	\$0	\$(1,212)	-16.8%
Lutheran World Relief, Inc.								
Aria Communications	Final	Telephone	4/30/15	\$33,645	\$20,260	\$0	\$13,385	39.8%
MAP International								
MDS Communications	Final	Telephone	9/16/15	\$0	\$0	\$0	\$0	
Marine Corps League, Michigan Department								
Great Lakes Marketing of Michigan	Final	Telephone	6/30/15	\$124,412	\$102,018	\$0	\$22,394	18.0%
Marine Corps Scholarship Foundation, Inc.								
SD&A Teleservices	Final	Telephone	8/31/15	\$2,895	\$8,370	\$0	\$(5,475)	-189.1%
Medecins Sans Frontieres U.S.A., Inc.								
Donor Services Group	Final	Telephone	12/31/14	\$248,793	\$213,279	\$0	\$35,514	14.3%
InfoCision	Final	Telephone	7/31/15	\$3,182,942	\$176,058	\$0	\$3,006,884	94.5%
Telefund	Final	Telephone	12/31/14	\$184,793	\$212,081	\$0	\$(27,289)	-14.8%
Harris Marketing Group	Final	Telephone	6/17/15	\$184,677	\$324,676	\$0	\$(140,000)	-75.8%
Public Interest Communications	Final	Telephone	8/31/15	\$279,911	\$277,365	\$0	\$2,546	0.9%
Medical College of Wisconsin, Inc.								
Harris Connect	Final	Telephone	12/31/14	\$126,580	\$40,645	\$0	\$85,935	67.9%
Memorial Sloan - Kettering Cancer Center								
Donor Services Group	Final	Telephone	12/31/14	\$898,755	\$513,781	\$0	\$384,973	42.8%
Mercy Corps								
MDS Communications	Interim	Telephone	6/30/15	\$288,306	\$374,584	\$0	\$(86,278)	-29.9%
Donor Services Group	Final	Telephone	8/31/15	\$164,304	\$41,543	\$0	\$122,761	74.7%

Michigan Department of Attorney General
Charitable Trust Section
Professional Fundraising Charitable Solicitation Report
Sorted by Charity
December 31, 2015

<u>Charity</u>	<u>Report Type</u>	<u>Fundraising Method</u>	<u>Report End</u>	<u>Gross Receipts</u>	<u>PFR Fee/Costs</u>	<u>Other Costs</u>	<u>Net Amount to Charity</u>	<u>% of Gross to Charity</u>
<u>Fundraiser</u>								
Metropolitan Foundation								
J. Milito & Associates	Final	Telephone	1/19/15	\$6,360	\$3,388	\$0	\$2,972	46.7%
The Metropolitan Museum of Art								
ComNet Marketing Group	Final	Telephone	6/30/15	\$313,210	\$141,859	\$0	\$171,351	54.7%
Donor Services Group	Final	Telephone	6/30/15	\$460,985	\$157,260	\$0	\$303,725	65.9%
Michigan Crossroads Council, Inc., Boy Scouts of America								
J. Milito & Associates	Final	Telephone	12/10/14	\$9,523	\$2,515	\$0	\$7,008	73.6%
Michigan Opera Theatre								
SD&A Teleservices	Final	Telephone	6/30/15	\$92,468	\$50,383	\$0	\$42,085	45.5%
Michigan Paralyzed Veterans of America								
Associated Community Services	Interim	Telephone	12/31/14	\$145,224	\$116,180	\$0	\$29,045	20.0%
Michigan Veterans Foundation, Inc.								
Great Lakes Marketing of Michigan	Final	Telephone	6/30/15	\$157,582	\$126,066	\$0	\$31,516	20.0%
Military Order of the Purple Heart Service Foundation, Inc.								
Lakes Management	Interim	Telephone	3/31/15	\$1,938,034	\$866,622	\$0	\$1,071,412	55.3%
Minnesota Public Radio, Inc.								
Aria Communications	Final	Telephone	5/31/15	\$525,525	\$270,262	\$0	\$255,263	48.6%
Mission: City								
Orchid Associates	Final	Telephone	1/16/15	\$890	\$162	\$0	\$728	81.8%
Mission of Hope Cancer Fund								
Ronald F. Doddy & Associates	Final	Telephone	12/31/14	\$610,147	\$488,117	\$0	\$122,029	20.0%

Michigan Department of Attorney General
Charitable Trust Section
Professional Fundraising Charitable Solicitation Report
Sorted by Charity
December 31, 2015

<u>Charity</u>	<u>Report Type</u>	<u>Fundraising Method</u>	<u>Report End</u>	<u>Gross Receipts</u>	<u>PFR Fee/Costs</u>	<u>Other Costs</u>	<u>Net Amount to Charity</u>	<u>% of Gross to Charity</u>
<u>Fundraiser</u>								
Moody Bible Institute								
Donor Care Center	Final	Telephone	7/14/15	\$10,415	\$15,056	\$0	\$(4,641)	-44.6%
Messenger Media	Interim	Telephone	6/23/15	\$700	\$210	\$0	\$490	70.0%
Morgan State University Foundation, Inc.								
Ruffalo Noel Levitz	Interim	Telephone	6/30/15	\$43,694	\$37,817	\$0	\$5,877	13.5%
Mother Waddles Community Outreach, Inc.								
Charity Funding	Interim	Vehicle Donations	12/31/14	\$1,922,059	\$327,137	\$1,411,206	\$183,715	9.6%
Mothers Against Drunk Driving								
Strategic Fundraising	Final	Telephone	4/30/15	\$246,447	\$211,288	\$0	\$35,159	14.3%
Donor Services Group	Final	Telephone	7/31/15	\$88,508	\$159,077	\$0	\$(70,569)	-79.7%
Public Interest Communications	Final	Telephone	1/1/15	\$30,843	\$31,559	\$0	\$(716)	-2.3%
Dialamerica Marketing	Interim	Telephone	6/30/15	\$350,125	\$0	\$0	\$350,125	100.0%
Multiple Sclerosis Association of America, Inc.								
Heritage Company	Final	Telephone	9/30/15	\$466,597	\$276,855	\$0	\$189,742	40.7%
Museum of African American History								
Christine Gavin-Patterson	Final	Special Event	12/31/14	\$537,100	\$40,000	\$401,568	\$95,432	17.8%
Museum of Science and Industry								
ComNet Marketing Group	Interim	Telephone	2/28/15	\$2,238	\$5,001	\$0	\$(2,763)	-123.5%
NARAL Pro - Choice America								
SD&A Teleservices	Final	Other	5/31/15	\$115,468	\$111,345	\$0	\$4,123	3.6%
National Association for the Advancement of Colored People								
Aria Communications	Final	Telephone	3/13/15	\$4,840	\$1,469	\$0	\$3,371	69.7%

Michigan Department of Attorney General
Charitable Trust Section
Professional Fundraising Charitable Solicitation Report
Sorted by Charity
December 31, 2015

<u>Charity</u> <u>Fundraiser</u>	<u>Report Type</u>	<u>Fundraising Method</u>	<u>Report End</u>	<u>Gross Receipts</u>	<u>PFR Fee/Costs</u>	<u>Other Costs</u>	<u>Net Amount to Charity</u>	<u>% of Gross to Charity</u>
National Association of the Physically Handicapped - A. Robert Cox Chapter # 70								
Ronald F. Doddy & Associates	Final	Telephone	12/31/14	\$34,603	\$29,413	\$0	\$5,190	15.0%
National Audubon Society, Inc.								
Donor Services Group	Final	Telephone	6/30/15	\$44,658	\$64,153	\$0	\$(19,495)	-43.7%
The National Cancer Coalition, Inc.								
Midwest Publishing DN	Interim	Telephone	12/31/14	\$703,421	\$597,908	\$0	\$105,513	15.0%
Heritage Company	Final	Telephone	12/31/14	\$2,664	\$2,058	\$0	\$606	22.8%
The National Center for Missing and Exploited Children								
Infocision	Final	Telephone	9/30/15	\$818	\$2,135	\$0	\$(1,317)	-161.0%
The National Children's Cancer Society, Inc.								
Heritage Company	Interim	Telephone	12/31/14	\$60,728	\$34,630	\$0	\$26,098	43.0%
National Kidney Foundation, Inc.								
Automotive Recovery Services	Interim	Vehicle Donations	12/31/14	\$3,075,646	\$917,145	\$0	\$2,158,501	70.2%
National LGBTQ Task Force								
Public Interest Communications	Final	Telephone	1/1/15	\$50,766	\$24,211	\$0	\$26,555	52.3%
National Multiple Sclerosis Society								
InfoCision	Final	Telephone	8/31/15	\$227,708	\$144,941	\$0	\$82,767	36.3%
National Parks Conservation Association								
SD&A Teleservices	Final	Telephone	1/31/15	\$63,417	\$110,008	\$0	\$(46,591)	-73.5%
National Psoriasis Foundation								
Aria Communications	Final	Telephone	10/31/15	\$41,563	\$24,291	\$0	\$17,272	41.6%

Michigan Department of Attorney General
Charitable Trust Section
Professional Fundraising Charitable Solicitation Report
Sorted by Charity
December 31, 2015

<u>Charity</u> <u>Fundraiser</u>	<u>Report Type</u>	<u>Fundraising Method</u>	<u>Report End</u>	<u>Gross Receipts</u>	<u>PFR Fee/Costs</u>	<u>Other Costs</u>	<u>Net Amount to Charity</u>	<u>% of Gross to Charity</u>
National Trust for Historic Preservation in the United States								
Public Interest Communications	Final	Telephone	12/31/14	\$39,211	\$33,842	\$0	\$5,369	13.7%
National Vietnam Veterans Foundation, Inc.								
Midwest Publishing DN	Interim	Telephone	12/31/14	\$820,957	\$730,652	\$0	\$90,305	11.0%
Innovative Teleservices	Interim	Telephone	4/30/15	\$549,182	\$472,296	\$0	\$76,886	14.0%
National Wheelchair Basketball Association								
Heritage Company	Final	Telephone	12/31/14	\$18,780	\$12,161	\$0	\$6,619	35.2%
Natural Resources Defense Council, Inc.								
Donor Services Group	Final	Telephone	12/31/14	\$172,284	\$153,453	\$0	\$18,831	10.9%
Telefund	Final	Telephone	12/31/14	\$77,930	\$142,672	\$0	\$(64,742)	-83.1%
SD&A Teleservices	Final	Telephone	6/30/15	\$101,637	\$170,638	\$0	\$(69,001)	-67.9%
The Nature Conservancy								
SD&A Teleservices	Final	Telephone	12/31/14	\$56,717	\$84,096	\$0	\$(27,379)	-48.3%
Strategic Fundraising	Final	Telephone	6/29/15	\$140,082	\$156,808	\$0	\$0	0.0%
GiveBridge (Fundraising Initiatives)	Interim	Other	6/30/15	\$978,104	\$3,162,019	\$0	\$(2,183,915)	-223.3%
Network for Good, Inc.								
Network for Good	Interim	Internet/Social Media	9/30/15	\$252,948,856	\$7,252,183	\$0	\$245,696,673	97.1%
New Beginning Children's Homes, Inc.								
FaithNet Funding	Interim	Internet/Social Media	6/30/15	\$6,045,116	\$103,065	\$5,517,551	\$424,500	7.0%
The New Day Foundation for Families (In Honor of Matt Kell and Cathy Spehn)								
JR Turnbull Communications	Final	Telephone	8/15/14	\$21,902	\$5,000	\$13,228	\$3,674	16.8%
New England Historic Genealogical Society								
Harris Connect	Final	Telephone	8/31/15	\$96,756	\$50,952	\$0	\$45,804	47.3%

Michigan Department of Attorney General
Charitable Trust Section
Professional Fundraising Charitable Solicitation Report
Sorted by Charity
December 31, 2015

<u>Charity</u>	<u>Report</u>	<u>Fundraising</u>	<u>Report</u>	<u>Gross</u>	<u>PFR</u>	<u>Other</u>	<u>Net</u>	<u>% of Gross</u>
<u>Fundraiser</u>	<u>Type</u>	<u>Method</u>	<u>End</u>	<u>Receipts</u>	<u>Fee/Costs</u>	<u>Costs</u>	<u>Amount</u>	<u>to Charity</u>
New Year's Fest of Kalamazoo, Inc.								
Event Company	Final	Telephone	3/31/15	\$91,866	\$15,129	\$86,236	\$(9,499)	-10.3%
NFIB Small Business Legal Center								
National Capital Teleservices	Final	Telephone	12/31/14	\$54,140	\$22,500	\$10,162	\$21,478	39.7%
North Carolina State University Foundation, Inc.								
Ruffalo Noel Levitz	Interim	Telephone	6/30/15	\$722,560	\$103,302	\$0	\$619,258	85.7%
North Shore Animal League America, Inc.								
InfoCision	Final	Telephone	1/31/15	\$479,194	\$239,747	\$0	\$239,447	50.0%
Northeast Michigan Crime Stoppers								
Wolverine Productions	Final	Telephone	7/3/15	\$24,497	\$11,114	\$9,883	\$3,500	14.3%
The Northern Michigan University Foundation								
Ruffalo Noel Levitz	Final	Telephone	9/30/15	\$2,247	\$21,000	\$0	\$(18,753)	-834.6%
Northwestern University								
Ruffalo Noel Levitz	Final	Telephone	8/31/15	\$223,177	\$57,267	\$0	\$165,910	74.3%
Notre Dame Preparatory School and Marist Academy								
J. Milito & Associates	Final	Telephone	2/5/15	\$50,445	\$13,975	\$1,250	\$35,220	69.8%
NRA Special Contribution Fund								
Allegiance Creative Group	Interim	Direct Mail	12/31/14	\$166,001	\$50,000	\$82,104	\$33,897	20.4%
Oblate Missionary Society, Inc.								
Donor Care Center	Final	Telephone	9/30/15	\$148,935	\$142,585	\$0	\$6,350	4.3%
Heritage Company	Interim	Telephone	11/20/15	\$0	\$0	\$0	\$0	

Michigan Department of Attorney General
Charitable Trust Section
Professional Fundraising Charitable Solicitation Report
Sorted by Charity
December 31, 2015

<u>Charity</u>	<u>Report Type</u>	<u>Fundraising Method</u>	<u>Report End</u>	<u>Gross Receipts</u>	<u>PFR Fee/Costs</u>	<u>Other Costs</u>	<u>Net Amount to Charity</u>	<u>% of Gross to Charity</u>
<u>Fundraiser</u>								
Ocean Conservancy, Inc.								
Donor Services Group	Final	Telephone	3/31/15	\$20,928	\$37,149	\$0	\$(16,221)	-77.5%
InfoCision	Final	Telephone	12/31/15	\$9,005	\$7,069	\$0	\$1,936	21.5%
OneHope, Inc.								
Donor Care Center	Final	Telephone	3/31/15	\$3,090	\$5,565	\$0	\$(2,475)	-80.1%
Operation Blessing International Relief and Development Corporation								
InfoCision	Final	Telephone	4/14/15	\$129,189	\$20,685	\$0	\$108,503	84.0%
Operation Smile, Inc.								
Strategic Fundraising	Final	Telephone	12/31/14	\$1,198,101	\$1,266,428	\$0	\$(68,328)	-5.7%
Optimal Medical Foundation, Inc.								
Charity Supply Services	Interim	Other	12/31/14	\$133,632	\$41,134	\$0	\$92,498	69.2%
The Organ Donation and Transplant Association of America, Inc.								
Associated Community Services	Interim	Telephone	6/22/15	\$267,615	\$137,306	\$74,005	\$56,304	21.0%
Organic Consumers Association								
Hudson Bay Company of IL	Interim	Telephone	9/30/15	\$539,791	\$436,184	\$0	\$103,607	19.2%
Others First, Inc.								
Charity Funding	Interim	Vehicle Donations	12/31/14	\$5,654,235	\$285,508	\$4,477,686	\$891,041	15.8%
Oxfam America, Inc.								
Comnet Marketing Group	Final	Telephone	11/9/14	\$64,895	\$85,206	\$0	\$(20,311)	-31.3%
Telefund	Final	Telephone	12/31/14	\$23,815	\$294,838	\$0	\$(271,023)	-1138.0%
The Parade Company								
Fulkerson Group	Final	Telephone	1/31/15	\$3,683,680	\$140,400	\$2,757,641	\$785,639	21.3%

**Michigan Department of Attorney General
Charitable Trust Section
Professional Fundraising Charitable Solicitation Report
Sorted by Charity
December 31, 2015**

<u>Charity</u> <u>Fundraiser</u>	<u>Report Type</u>	<u>Fundraising Method</u>	<u>Report End</u>	<u>Gross Receipts</u>	<u>PFR Fee/Costs</u>	<u>Other Costs</u>	<u>Net Amount to Charity</u>	<u>% of Gross to Charity</u>
Parish of the Holy Spirit J. Milito & Associates	Final	Telephone	8/19/15	\$14,870	\$2,999	\$0	\$11,871	79.8%
Partners in Health, a Nonprofit Corporation Telefund	Final	Telephone	12/31/14	\$26,012	\$27,276	\$0	\$(1,264)	-4.9%
People for Ethical Treatment of Animals, Inc. Donor Services Group	Final	Telephone	8/31/15	\$100,287	\$96,575	\$0	\$3,712	3.7%
PFLAG, Inc. Public Interest Communications	Final	Telephone	4/21/15	\$35,556	\$26,693	\$0	\$8,863	24.9%
Physicians Committee for Responsible Medicine, Inc. Donor Services Group	Final	Telephone	11/24/14	\$49,034	\$64,602	\$0	\$(15,568)	-31.7%
Pinckney Community Youth Development Initiative Foundation, Inc. Rise Above It	Interim	Telephone	4/2/15	\$1,162	\$800	\$322	\$40	3.5%
Pine Rest Christian Mental Health Services J. Milito & Associates	Final	Telephone	2/19/15	\$31,175	\$12,844	\$0	\$18,331	58.8%
The Pink Fund, Inc. JR Turnbull Communications	Final	Telephone	10/15/14	\$125,654	\$11,964	\$35,593	\$78,097	62.2%

Michigan Department of Attorney General
Charitable Trust Section
Professional Fundraising Charitable Solicitation Report
Sorted by Charity
December 31, 2015

<u>Charity</u>	<u>Report Type</u>	<u>Fundraising Method</u>	<u>Report End</u>	<u>Gross Receipts</u>	<u>PFR Fee/Costs</u>	<u>Other Costs</u>	<u>Net Amount to Charity</u>	<u>% of Gross to Charity</u>
<u>Fundraiser</u>								
Planned Parenthood Federation of America, Inc.								
Gordon & Schwenkmeyer	Final	Telephone	6/30/15	\$256,949	\$265,763	\$0	\$(8,814)	-3.4%
SD&A Teleservices	Final	Telephone	6/30/15	\$75,787	\$114,434	\$0	\$(38,647)	-51.0%
Aria Communications	Final	Telephone	6/30/15	\$165,377	\$22,891	\$0	\$142,486	86.2%
Integral Resources	Final	Telephone	6/30/15	\$117,408	\$190,894	\$0	\$(73,486)	-62.6%
Your Voice Media	Interim	Telephone	4/9/15	\$253,396	\$237,955	\$0	\$15,441	6.1%
Donor Services Group	Final	Telephone	6/30/15	\$523,750	\$319,320	\$0	\$204,431	39.0%
Public Interest Communications	Interim	Telephone	6/8/15	\$304,634	\$177,537	\$0	\$127,097	41.7%
Telefund	Final	Telephone	12/31/14	\$378,576	\$194,186	\$0	\$184,390	48.7%
The Portage Athletic Foundation								
Event Company	Final	Telephone	12/31/14	\$22,418	\$2,101	\$16,862	\$3,455	15.4%
Precept Ministries of Reach Out Inc								
Donor Care Center	Final	Other	7/31/15	\$32,075	\$23,168	\$0	\$8,906	27.8%
Priests for Life								
American Target Advertising	Interim	Direct Mail	12/31/14	\$1,442,260	\$130,722	\$1,274,788	\$36,749	2.5%
Prison Fellowship Ministries								
Hibbard Group	Interim	Internet/Social Media	5/31/15	\$733,906	\$597,660	\$40,098	\$96,147	13.1%
Strategic Fundraising	Final	Telephone	6/30/15	\$331,266	\$210,360	\$0	\$120,906	36.5%
Project Concern International								
ComNet Marketing Group	Final	Telephone	7/22/15	\$525	\$4,869	\$0	\$(4,344)	-827.5%
Project Hope - People - to - People Health Foundation, Inc.								
Strategic Fundraising	Final	Telephone	6/29/15	\$133,284	\$117,158	\$0	\$16,127	12.1%
Promenade Nationale Corporation								
Heritage Company	Interim	Telephone	9/30/15	\$130,568	\$99,524	\$0	\$31,044	23.8%

Michigan Department of Attorney General
Charitable Trust Section
Professional Fundraising Charitable Solicitation Report
Sorted by Charity
December 31, 2015

<u>Charity</u>	<u>Report Type</u>	<u>Fundraising Method</u>	<u>Report End</u>	<u>Gross Receipts</u>	<u>PFR Fee/Costs</u>	<u>Other Costs</u>	<u>Net Amount to Charity</u>	<u>% of Gross to Charity</u>
<u>Fundraiser</u>								
Reconciling Ministries Network								
Aria Communications	Final	Telephone	6/17/15	\$11,066	\$7,969	\$0	\$3,097	28.0%
Richard J. Caron Foundation								
Advantage Plus Consulting	Interim	Other	12/31/14	\$41,918	\$34,500	\$0	\$7,418	17.7%
Roger Wyburn-Mason and Jack M. Blount Foundation								
Bee LC	Interim	Telephone	9/16/15	\$26,791	\$23,755	\$269	\$2,767	10.3%
Rutgers University Foundation								
Ruffalo Noel Levitz	Interim	Telephone	6/30/15	\$1,499,830	\$1,071,255	\$0	\$428,576	28.6%
SOS Children's Villages - USA, Inc.								
Public Interest Communications	Final	Telephone	7/14/15	\$17,246	\$29,244	\$0	\$(11,998)	-69.6%
SADD, Inc.								
Heritage Company	Interim	Telephone	9/30/15	\$18,969	\$13,321	\$0	\$5,648	29.8%
St. Anthony of Padua Catholic Community								
J. Milito & Associates	Final	Telephone	8/18/15	\$5,850	\$1,017	\$0	\$4,833	82.6%
Saint Peter's University								
Ruffalo Noel Levitz	Final	Telephone	6/30/15	\$154,150	\$53,315	\$0	\$100,836	65.4%
Santa's Cupboard								
Ronald F. Doddy & Associates	Final	Telephone	12/31/14	\$102,842	\$82,274	\$0	\$20,568	20.0%
Sarett Nature Center								
Robert Smith	Interim	Other	6/30/15	\$33,750	\$1,917	\$0	\$31,833	94.3%

Michigan Department of Attorney General
Charitable Trust Section
Professional Fundraising Charitable Solicitation Report
Sorted by Charity
December 31, 2015

<u>Charity</u> <u>Fundraiser</u>	<u>Report Type</u>	<u>Fundraising Method</u>	<u>Report End</u>	<u>Gross Receipts</u>	<u>PFR Fee/Costs</u>	<u>Other Costs</u>	<u>Net Amount to Charity</u>	<u>% of Gross to Charity</u>
Save the Children Federation, Inc.								
Donor Services Group	Final	Telephone	5/31/15	\$1,159,658	\$157,226	\$0	\$1,002,432	86.4%
Strategic Fundraising	Interim	Telephone	6/29/15	\$17,200	\$0	\$0	\$17,200	100.0%
Donor Care Center	Final	Other	1/31/15	\$356,855	\$612,472	\$0	\$(255,617)	-71.6%
Smile Train, Inc.								
InfoCision	Final	Telephone	8/31/15	\$2,133,772	\$1,559,555	\$0	\$574,217	26.9%
Donor Services Group	Final	Telephone	12/31/14	\$163,148	\$176,132	\$0	\$(12,984)	-8.0%
Soundsgood Ministries								
Robert Gilreath	Interim	Telephone	6/30/14	\$10,290	\$276	\$14,645	\$(4,631)	-45.0%
Dustin Taylor	Interim	Telephone	6/30/14	\$12,370	\$1,404	\$7,434	\$3,532	28.6%
Shanell Henry	Interim	Telephone	6/30/14	\$11,925	\$1,943	\$27,029	\$(17,047)	-143.0%
South Christian High School Association								
J. Milito & Associates	Final	Telephone	5/22/15	\$12,605	\$5,738	\$1,250	\$5,617	44.6%
Southern Poverty Law Center, Inc.								
Telefund	Final	Telephone	12/31/14	\$560,365	\$363,202	\$0	\$197,163	35.2%
Special Olympics, Inc.								
Heritage Company	Interim	Telephone	12/31/14	\$383,559	\$90,633	\$0	\$292,926	76.4%
Telefund	Interim	Telephone	12/31/14	\$48,143	\$65,526	\$0	\$(17,383)	-36.1%
Strategic Fundraising	Final	Telephone	12/31/14	\$1,297,296	\$1,042,565	\$0	\$254,732	19.6%
Special Olympics Michigan, Inc.								
DialAmerica Marketing	Final	Telephone	6/30/15	\$116,356	\$99,183	\$0	\$17,173	14.8%
Heritage Company	Final	Telephone	12/31/14	\$409,413	\$217,480	\$0	\$191,932	46.9%
St. Ambrose University								
Ruffalo Noel Levitz	Final	Telephone	6/30/15	\$68,811	\$24,292	\$0	\$44,519	64.7%

Michigan Department of Attorney General
Charitable Trust Section
Professional Fundraising Charitable Solicitation Report
Sorted by Charity
December 31, 2015

<u>Charity</u> <u>Fundraiser</u>	<u>Report Type</u>	<u>Fundraising Method</u>	<u>Report End</u>	<u>Gross Receipts</u>	<u>PFR Fee/Costs</u>	<u>Other Costs</u>	<u>Net Amount to Charity</u>	<u>% of Gross to Charity</u>
St. Hugo of the Hills Catholic Church J. Milito & Associates	Final	Telephone	10/15/15	\$9,920	\$1,077	\$0	\$8,843	89.1%
St. Joseph Mercy Oakland Harris Connect	Final	Telephone	6/10/14	\$0	\$19,014	\$0	\$(19,014)	
St. Paul University Catholic Center Aria Communications	Final	Telephone	8/11/15	\$1,205	\$5,750	\$0	\$(4,545)	-377.2%
St. Stephen Catholic Church J. Milito & Associates	Final	Telephone	12/31/15	\$31,585	\$2,316	\$0	\$29,269	92.7%
State Lodge of Michigan Fraternal Order of Police Corporations for Character	Interim	Telephone	10/31/14	\$252,325	\$176,627	\$0	\$75,697	30.0%
The State University of Iowa Foundation Ruffalo Noel Levitz	Interim	Telephone	6/30/15	\$513,167	\$366,905	\$0	\$146,263	28.5%
A. T. Still University of Health Sciences Ruffalo Noel Levitz	Final	Telephone	6/30/15	\$79,046	\$51,788	\$0	\$27,258	34.5%
Sunset Manor, Inc. J. Milito & Associates	Final	Telephone	9/15/14	\$12,675	\$1,388	\$650	\$10,637	83.9%
Teachers College, Columbia University Lester, Inc.	Final	Telephone	8/31/14	\$92,691	\$73,726	\$0	\$18,965	20.5%
TechnoServe, Inc. Public Interest Communications	Final	Telephone	8/31/15	\$18,505	\$16,957	\$0	\$1,548	8.4%
The Theatre Ensemble Artsmarketing Services	Final	Telephone	9/11/15	\$20,956	\$24,375	\$0	\$(3,419)	-16.3%

Michigan Department of Attorney General
Charitable Trust Section
Professional Fundraising Charitable Solicitation Report
Sorted by Charity
December 31, 2015

<u>Charity</u>	<u>Report</u>	<u>Fundraising</u>	<u>Report</u>	<u>Gross</u>	<u>PFR</u>	<u>Other</u>	<u>Net</u>	<u>% of Gross</u>
<u>Fundraiser</u>	<u>Type</u>	<u>Method</u>	<u>End</u>	<u>Receipts</u>	<u>Fee/Costs</u>	<u>Costs</u>	<u>Amount</u>	<u>to Charity</u>
Trillium House, Inc.								
UP Fund Raising Services	Interim	Other	6/30/15	\$570,000	\$21,200	\$0	\$548,800	96.3%
Trout Unlimited, Inc								
Strategic Fundraising	Interim	Telephone	12/31/14	\$41,983	\$22,599	\$19,384	\$0	0.0%
Trustees of Tufts College								
Ruffalo Noel Levitz	Final	Telephone	6/30/15	\$1,184,964	\$547,883	\$0	\$637,081	53.8%
Unbound								
Strategic Fundraising	Interim	Telephone	3/31/15	\$0	\$0	\$0	\$0	
Union of Concerned Scientists, Inc.								
Donor Services Group	Final	Telephone	11/30/14	\$116,495	\$138,694	\$0	\$(22,199)	-19.1%
Aria Communications	Final	Telephone	2/28/15	\$9,466	\$3,226	\$0	\$6,240	65.9%
The Unitarian Universalist Service Committee, Inc.								
Public Interest Communications	Final	Telephone	8/14/15	\$189,039	\$87,135	\$0	\$101,904	53.9%
SD&A Teleservices	Final	Telephone	9/8/15	\$24,893	\$33,664	\$0	\$(8,771)	-35.2%
United Breast Cancer Foundation								
Heritage Company	Final	Telephone	5/24/15	\$975	\$683	\$0	\$293	30.0%
1&All	Final	Telephone	7/16/15	\$59,646	\$44,290	\$0	\$15,356	25.7%
United Breast Cancer Research Society, Inc.								
Outreach Calling	Final	Telephone	5/14/15	\$270,786	\$243,707	\$0	\$27,079	10.0%
United Cancer Support Foundation								
Douglas Schipper	Interim	Telephone	12/31/14	\$14,670	\$11,003	\$0	\$3,668	25.0%
Associated Community Services	Interim	Telephone	2/5/15	\$195,101	\$107,305	\$58,530	\$29,265	15.0%
Outreach Calling	Interim	Direct Mail	6/30/15	\$1,250,740	\$1,157,087	\$0	\$93,652	7.5%

Michigan Department of Attorney General
Charitable Trust Section
Professional Fundraising Charitable Solicitation Report
Sorted by Charity
December 31, 2015

<u>Charity</u>	<u>Report Type</u>	<u>Fundraising Method</u>	<u>Report End</u>	<u>Gross Receipts</u>	<u>PFR Fee/Costs</u>	<u>Other Costs</u>	<u>Net Amount to Charity</u>	<u>% of Gross to Charity</u>
<u>Fundraiser</u>								
United States Association for UNHCR								
HCB Communications	Interim	Telephone	5/31/15	\$271,914	\$96,110	\$0	\$175,804	64.7%
Public Interest Communications	Final	Telephone	4/30/15	\$1,618	\$2,815	\$0	\$(1,197)	-73.9%
United States Coast Guard Academy Alumni Association, Inc.								
Harris Connect	Interim	Telephone	9/17/15	\$207,038	\$70,420	\$0	\$136,618	66.0%
United States Fund for UNICEF								
InfoCision	Final	Telephone	6/30/15	\$488,087	\$90,645	\$0	\$397,443	81.4%
Donor Services Group	Final	Telephone	6/30/15	\$658,713	\$332,145	\$0	\$326,569	49.6%
Ruffalo Noel Levitz	Final	Telephone	6/30/15	\$76,965	\$105,203	\$0	\$(28,238)	-36.7%
United States Navy Memorial Foundation								
Strategic Fundraising	Final	Telephone	12/31/14	\$99,999	\$99,999	\$0	\$0	0.0%
The United Synagogue Of Conservative Judaism								
Siegel Marketing Group	Final	Telephone	12/31/14	\$58,878	\$46,983	\$0	\$11,895	20.2%
Unity Christian High School								
J. Milito & Associates	Final	Telephone	12/28/15	\$142,533	\$9,683	\$0	\$132,851	93.2%
The University of Cincinnati Foundation								
Ruffalo Noel Levitz	Final	Telephone	6/30/15	\$1,066,673	\$546,466	\$0	\$520,207	48.8%
The University of Connecticut Foundation, Incorporated								
Ruffalo Noel Levitz	Final	Telephone	6/30/15	\$686,448	\$330,527	\$0	\$355,921	51.8%
University of Detroit Mercy								
Ruffalo Noel Levitz	Final	Telephone	6/30/15	\$310,204	\$167,590	\$0	\$142,614	46.0%
University of Nevada, Las Vegas Foundation								
Ruffalo Noel Levitz	Interim	Telephone	6/30/15	\$198,435	\$104,630	\$0	\$93,805	47.3%

Michigan Department of Attorney General
Charitable Trust Section
Professional Fundraising Charitable Solicitation Report
Sorted by Charity
December 31, 2015

<u>Charity</u> <u>Fundraiser</u>	<u>Report Type</u>	<u>Fundraising Method</u>	<u>Report End</u>	<u>Gross Receipts</u>	<u>PFR Fee/Costs</u>	<u>Other Costs</u>	<u>Net Amount to Charity</u>	<u>% of Gross to Charity</u>
University of Colorado Foundation Ruffalo Noel Levitz	Interim	Telephone	6/30/15	\$1,204,819	\$772,087	\$0	\$432,732	35.9%
University of Florida Foundation, Inc. Ruffalo Noel Levitz	Final	Telephone	6/30/15	\$928,859	\$408,702	\$0	\$520,157	56.0%
State University of Iowa Alumni Association Ruffalo Noel Levitz	Final	Telephone	6/30/15	\$122,443	\$13,649	\$0	\$108,794	88.9%
The University of Mississippi Foundation Ruffalo Noel Levitz	Final	Telephone	6/30/15	\$575,215	\$329,450	\$0	\$245,765	42.7%
University of Nebraska Foundation Ruffalo Noel Levitz	Interim	Telephone	8/31/15	\$242,118	\$181,708	\$0	\$60,410	25.0%
University of Northern Iowa Foundation Ruffalo Noel Levitz	Interim	Telephone	5/29/15	\$413,967	\$148,065	\$0	\$265,902	64.2%
University of Northwestern - St. Paul MDS Communications	Final	Telephone	4/16/15	\$180,763	\$64,856	\$0	\$115,907	64.1%
University of South Dakota Foundation Ruffalo Noel Levitz	Interim	Telephone	6/30/15	\$310,666	\$245,820	\$0	\$64,845	20.9%
University of South Florida Foundation, Inc. Ruffalo Noel Levitz	Final	Telephone	6/30/15	\$264,673	\$250,000	\$0	\$14,673	5.5%
University of Texas M.D. Anderson Cancer Center Harris Connect	Interim	Telephone	12/31/14	\$0	\$347,720	\$0	\$(347,720)	
Upper Peninsula Animal Welfare Shelter, Inc. UP Fund Raising Services	Interim	Other	6/30/15	\$100,000	\$20,500	\$0	\$79,500	79.5%

Michigan Department of Attorney General
Charitable Trust Section
Professional Fundraising Charitable Solicitation Report
Sorted by Charity
December 31, 2015

<u>Charity</u>	<u>Report Type</u>	<u>Fundraising Method</u>	<u>Report End</u>	<u>Gross Receipts</u>	<u>PFR Fee/Costs</u>	<u>Other Costs</u>	<u>Net Amount to Charity</u>	<u>% of Gross to Charity</u>
<u>Fundraiser</u>								
The Urban Alternative								
InfoCision	Final	Telephone	8/31/15	\$19,916	\$19,596	\$0	\$320	1.6%
U. S. Charitable Gift Trust								
Eaton Vance Distributors	Interim	Telephone	12/31/14	\$110,003,288	\$3,610,083	\$64,133,159	\$42,260,046	38.4%
USAFA Endowment Inc								
Ruffalo Noel Levitz	Final	Telephone	12/31/14	\$548,328	\$138,131	\$0	\$410,197	74.8%
Veterans of Foreign Wars National Home for Children								
Huntsinger Jeffer	Interim	Direct Mail	6/30/15	\$1,056,708	\$84,000	\$600,947	\$371,761	35.2%
Veterans Support Foundation								
Associated Community Services	Interim	Telephone	6/30/15	\$1,190,623	\$654,843	\$357,187	\$178,593	15.0%
Vietnam Veterans of Michigan, Inc.								
Associated Community Services	Interim	Telephone	12/31/14	\$96,281	\$77,025	\$0	\$19,256	20.0%
Vietnam Veterans of America, State of Michigan Council, Incorporated								
Charity Funding	Interim	Vehicle Donations	12/31/14	\$313,416	\$41,500	\$233,274	\$38,642	12.3%
VietNow National Headquarters								
Corporations for Character	Interim	Telephone	3/14/15	\$36,268	\$31,190	\$0	\$5,077	14.0%
Wake Forest University Baptist Medical Center								
Harris Connect	Final	Telephone	7/31/15	\$33,715	\$0	\$0	\$33,715	100.0%
Washington State University Foundation								
Ruffalo Noel Levitz	Interim	Telephone	6/30/15	\$916,049	\$541,787	\$0	\$374,262	40.9%
Wayne State University								
Ruffalo Noel Levitz	Final	Telephone	9/30/15	\$709,962	\$544,002	\$15,974	\$149,986	21.1%

Michigan Department of Attorney General
Charitable Trust Section
Professional Fundraising Charitable Solicitation Report
Sorted by Charity
December 31, 2015

<u>Charity</u>	<u>Report Type</u>	<u>Fundraising Method</u>	<u>Report End</u>	<u>Gross Receipts</u>	<u>PFR Fee/Costs</u>	<u>Other Costs</u>	<u>Net Amount to Charity</u>	<u>% of Gross to Charity</u>
<u>Fundraiser</u>								
Webster University								
Ruffalo Noel Levitz	Interim	Telephone	6/30/15	\$56,855	\$31,708	\$0	\$25,148	44.2%
Wedgwood Christian Youth and Family Services, Inc.								
J. Milito & Associates	Final	Telephone	1/27/15	\$5,540	\$3,720	\$0	\$1,820	32.9%
Western Theological Seminary								
J. Milito & Associates	Final	Telephone	4/23/15	\$19,135	\$2,508	\$600	\$16,027	83.8%
Wheat Ridge Ministries								
Aria Communications	Final	Telephone	9/30/15	\$11,167	\$11,913	\$0	\$(746)	-6.7%
The Wilderness Society								
ComNet Marketing Group	Interim	Telephone	10/31/14	\$14,977	\$14,049	\$0	\$929	6.2%
Donor Services Group	Final	Telephone	11/29/14	\$139,433	\$141,638	\$0	\$(2,205)	-1.6%
Wildlife Conservation Society								
Public Interest Communications	Final	Telephone	6/30/15	\$8,804	\$9,785	\$0	\$(981)	-11.1%
Window to the World Communications, Inc.								
Your Voice Media	Interim	Telephone	12/31/14	\$133,571	\$116,945	\$0	\$16,626	12.4%
WNMU-FM/TV (Northern Michigan University)								
Aria Communications	Final	Telephone	6/9/15	\$12,460	\$3,208	\$0	\$9,252	74.3%
Woman to Woman Breast Cancer Foundation, Inc.								
Midwest Publishing DN	Final	Telephone	8/31/14	\$276,272	\$248,645	\$0	\$27,627	10.0%
Women for Women International								
Public Interest Communications	Final	Telephone	9/17/15	\$86,568	\$71,925	\$0	\$14,643	16.9%
SD&A Teleservices	Final	Other	4/30/15	\$73,783	\$66,703	\$0	\$7,080	9.6%

Michigan Department of Attorney General
Charitable Trust Section
Professional Fundraising Charitable Solicitation Report
Sorted by Charity
December 31, 2015

<u>Charity</u>	<u>Report Type</u>	<u>Fundraising Method</u>	<u>Report End</u>	<u>Gross Receipts</u>	<u>PFR Fee/Costs</u>	<u>Other Costs</u>	<u>Net Amount to Charity</u>	<u>% of Gross to Charity</u>
<u>Fundraiser</u>								
The Woodrow Wilson National Fellowship Foundation								
ComNet Marketing Group	Final	Telephone	4/30/15	\$6,096	\$1,576	\$0	\$4,520	74.2%
World Animal Protection								
SD&A Teleservices	Final	Telephone	9/14/15	\$42,142	\$60,726	\$0	\$(18,584)	-44.1%
World Wildlife Fund, Inc.								
Donor Services Group	Final	Telephone	6/30/15	\$195,084	\$145,793	\$0	\$49,291	25.3%
Covenant Calls	Final	Telephone	6/30/15	\$0	\$204,580	\$0	\$(204,580)	
Public Interest Communications	Final	Telephone	6/30/15	\$57,769	\$30,741	\$0	\$27,028	46.8%
Wycliffe Bible Translators, Inc.								
Donor Care Center	Final	Telephone	3/31/15	\$55,183	\$37,545	\$0	\$17,638	32.0%
Yellowstone Park Foundation, Inc.								
Donor Care Center	Final	Telephone	4/30/15	\$64,476	\$21,316	\$0	\$43,161	66.9%
Yosemite Foundation								
Donor Services Group	Final	Telephone	5/31/15	\$53,077	\$63,414	\$0	\$(10,337)	-19.5%
The Young Americans, Inc.								
Mike Wall Advancement Services	Interim	Other	12/31/14	\$25,014	\$25,014	\$0	\$0	0.0%
The Young Men's Christian Association of Greater Grand Rapids								
J. Milito & Associates	Final	Telephone	1/26/15	\$9,570	\$4,763	\$600	\$4,207	44.0%
Youth Villages Foundation, Inc.								
Heritage Company	Interim	Telephone	4/30/15	\$90	\$90	\$0	\$0	0.0%

Michigan Department of Attorney General
Charitable Trust Section
Professional Fundraising Charitable Solicitation Report
Sorted by Professional Fundraiser
December 31, 2015

<u>Fundraiser</u>	<u>Charity</u>	<u>Report Type</u>	<u>Fundraising Method</u>	<u>Report End</u>	<u>Gross Receipts</u>	<u>PFR Fee/Costs</u>	<u>Other Costs</u>	<u>Net Amount to Charity</u>	<u>% of Gross to Charity</u>
1&All									
	United Breast Cancer Foundation	Final	Telephone	7/16/15	\$59,646	\$44,290	\$0	\$15,356	25.7%
Advantage Plus Consulting									
	Richard J. Caron Foundation	Interim	Other	12/31/14	\$41,918	\$34,500	\$0	\$7,418	17.7%
	West Point Association of Graduates	Final	Other	12/31/14	\$979,157	\$511,476	\$0	\$467,681	47.8%
Allegiance Creative Group									
	NRA Whittington Center	Interim	Direct Mail	12/31/14	\$166,001	\$50,000	\$82,104	\$33,897	20.4%
American Target Advertising									
	American Civil Rights Union	Interim	Direct Mail	12/31/14	\$930,466	\$24,651	\$837,493	\$68,322	7.3%
	Coalition to Salute America's Heroes	Interim	Direct Mail	12/31/14	\$11,049,451	\$1,045,198	\$6,559,754	\$3,444,499	31.2%
	Fidelis	Interim	Direct Mail	12/31/14	\$2,994,204	\$176,874	\$2,566,271	\$251,060	8.4%
	Priests for Life	Interim	Direct Mail	12/31/14	\$1,442,260	\$130,722	\$1,274,788	\$36,749	2.5%
Aria Communications									
	Actionaid USA	Final	Telephone	10/31/15	\$10,412	\$5,070	\$0	\$5,342	51.3%
	African Wildlife Found.	Final	Telephone	3/14/15	\$650	\$5,286	\$0	\$(4,636)	-713.2%
	AFS-USA	Final	Telephone	4/30/15	\$26,980	\$16,558	\$0	\$10,422	38.6%
	Alpha Gamma Delta Found.	Final	Telephone	5/31/15	\$33,443	\$15,633	\$0	\$17,810	53.3%
	Alpha Omicron Pi Foundation	Final	Telephone	6/30/15	\$22,283	\$18,657	\$0	\$3,626	16.3%
	American Civil Liberties Union	Final	Telephone	10/25/15	\$0	\$0	\$0	\$0	
	Bethesda Lutheran Communities	Final	Telephone	6/16/15	\$51,256	\$25,816	\$0	\$25,440	49.6%
	Delta Gamma Foundation	Final	Telephone	6/30/16	\$22,762	\$21,404	\$0	\$1,358	6.0%
	Delta Tau Delta Educational Found.	Final	Telephone	4/30/15	\$120,350	\$79,862	\$0	\$40,488	33.6%
	Foundation for National Progress	Final	Telephone	9/19/15	\$15,096	\$2,293	\$0	\$12,803	84.8%
	Freedom from Hunger	Final	Telephone	3/31/15	\$1,395	\$3,074	\$0	\$(1,679)	-120.3%

Michigan Department of Attorney General
Charitable Trust Section
Professional Fundraising Charitable Solicitation Report
Sorted by Professional Fundraiser
December 31, 2015

<u>Fundraiser</u>	<u>Charity</u>	<u>Report Type</u>	<u>Fundraising Method</u>	<u>Report End</u>	<u>Gross Receipts</u>	<u>PFR Fee/Costs</u>	<u>Other Costs</u>	<u>Net Amount to Charity</u>	<u>% of Gross to Charity</u>
	Greenpeace Fund	Final	Telephone	7/31/15	\$8,291	\$2,526	\$0	\$5,765	69.5%
	Kappa Alpha Theta Foundation	Final	Telephone	9/30/15	\$219,083	\$83,157	\$0	\$135,926	62.0%
	Kappa Kappa Gamma Found	Final	Telephone	12/31/14	\$54,389	\$19,791	\$0	\$34,599	63.6%
	Lutheran Assoc of Missionaries and Pilots	Final	Telephone	10/31/15	\$7,196	\$8,408	\$0	\$(1,212)	-16.8%
	Lutheran World Relief	Final	Telephone	4/30/15	\$33,645	\$20,260	\$0	\$13,385	39.8%
	Minnesota Public Radio	Final	Telephone	5/31/15	\$525,525	\$270,262	\$0	\$255,263	48.6%
	Nat'l Assn for the Advancement of Colored People	Final	Telephone	3/13/15	\$4,840	\$1,469	\$0	\$3,371	69.7%
	National Psoriasis Foundation	Final	Telephone	10/31/15	\$41,563	\$24,291	\$0	\$17,272	41.6%
	Northern MI University	Final	Telephone	6/9/15	\$12,460	\$3,208	\$0	\$9,252	74.3%
	Planned Parenthood Federation of America	Final	Telephone	6/30/15	\$165,377	\$22,891	\$0	\$142,486	86.2%
	Reconciling Ministries	Final	Telephone	6/17/15	\$11,066	\$7,969	\$0	\$3,097	28.0%
	St. Paul University Catholic Center	Final	Telephone	8/11/15	\$1,205	\$5,750	\$0	\$(4,545)	-377.2%
	Union of Concerned Scientists	Final	Telephone	2/28/15	\$9,466	\$3,226	\$0	\$6,240	65.9%
	Wheat Ridge Ministries	Final	Telephone	9/30/15	\$11,167	\$11,913	\$0	\$(746)	-6.7%
Artsmarketing Services									
	Theatre Ensemble	Final	Telephone	9/11/15	\$20,956	\$24,375	\$0	\$(3,419)	-16.3%
Associated Community Services									
	American Association for Cancer Support	Interim	Telephone	2/5/15	\$195,101	\$107,305	\$58,530	\$29,265	15.0%
	Autism Spectrum Disorder Foundation	Interim	Telephone	11/30/15	\$194,440	\$101,109	\$54,443	\$38,888	20.0%
	Breast Cancer Society	Final	Telephone	5/18/15	\$10,648,348	\$5,856,592	\$3,194,504	\$1,597,252	15.0%
	Cancer Fund of America	Final	Telephone	8/31/15	\$1,812,494	\$1,540,620	\$0	\$271,874	15.0%
	Children's Cancer Fund of America	Final	Telephone	5/22/15	\$2,160,899	\$1,836,764	\$0	\$324,135	15.0%
	Children's Cancer Recovery Foundation	Interim	Telephone	4/30/15	\$6,564,435	\$3,607,174	\$1,913,484	\$1,043,777	15.9%
	Children's Leukemia Research Assn	Interim	Telephone	4/30/15	\$917,634	\$475,786	\$256,246	\$185,602	20.2%
	Firefighters Charitable Foundation	Interim	Telephone	5/31/15	\$16,802	\$14,281	\$0	\$2,520	15.0%

Michigan Department of Attorney General
Charitable Trust Section
Professional Fundraising Charitable Solicitation Report
Sorted by Professional Fundraiser
December 31, 2015

<u>Fundraiser</u>	<u>Charity</u>	<u>Report Type</u>	<u>Fundraising Method</u>	<u>Report End</u>	<u>Gross Receipts</u>	<u>PFR Fee/Costs</u>	<u>Other Costs</u>	<u>Net Amount to Charity</u>	<u>% of Gross to Charity</u>
	Firefighters Support Services	Interim	Telephone	6/14/15	\$1,607,297	\$884,013	\$462,939	\$260,344	16.2%
	Foundation for American Veterans	Interim	Telephone	10/31/15	\$9,527,411	\$5,240,076	\$2,858,223	\$1,429,111	15.0%
	Organ Donation & Transplant Assoc.	Interim	Telephone	6/22/15	\$267,615	\$137,306	\$74,005	\$56,304	21.0%
	Paralyzed Veterans America - MI Chapter	Interim	Telephone	12/31/14	\$145,224	\$116,180	\$0	\$29,045	20.0%
	Veterans Support Foundation	Interim	Telephone	6/30/15	\$1,190,623	\$654,843	\$357,187	\$178,593	15.0%
	Vietnam Veterans of Michigan	Interim	Telephone	12/31/14	\$96,281	\$77,025	\$0	\$19,256	20.0%
Automotive Recovery Services									
	American Diabetes Association	Interim	Vehicle Donations	12/31/14	\$878,157	\$513,964	\$0	\$364,194	41.5%
	National Kidney Foundation	Interim	Vehicle Donations	12/31/14	\$3,075,646	\$917,145	\$0	\$2,158,501	70.2%
Bee LC									
	Cancer Fund of America	Final	Telephone	5/20/15	\$118,508	\$92,068	\$3,546	\$22,895	19.3%
	Heart Support of America	Interim	Telephone	3/29/15	\$247,828	\$180,611	\$1,401	\$65,816	26.6%
	Roger Wyburn-Mason & Jack Blount Found.	Interim	Telephone	9/16/15	\$26,791	\$23,755	\$269	\$2,767	10.3%
Calder Group									
	Center for Independent Employees	Interim	Telephone	6/30/15	\$803,500	\$90,100	\$3,488	\$709,912	88.4%
Capitol Resources									
	Armed Forces Foundation	Interim	Telephone	10/14/15	\$38,154	\$65,593	\$0	\$(27,439)	-71.9%
Car Program									
	Cancer Support Services	Final	Vehicle Donations	5/21/15	\$4,115	\$2,339	\$0	\$1,776	43.2%
Charity Funding									
	Mother Waddles Community Outreach	Interim	Vehicle Donations	12/31/14	\$1,922,059	\$327,137	\$1,411,206	\$183,715	9.6%
	Others First	Interim	Vehicle Donations	12/31/14	\$5,654,235	\$285,508	\$4,477,686	\$891,041	15.8%

Michigan Department of Attorney General
Charitable Trust Section
Professional Fundraising Charitable Solicitation Report
Sorted by Professional Fundraiser
December 31, 2015

<u>Fundraiser</u>	<u>Charity</u>	<u>Report Type</u>	<u>Fundraising Method</u>	<u>Report End</u>	<u>Gross Receipts</u>	<u>PFR Fee/Costs</u>	<u>Other Costs</u>	<u>Net Amount to Charity</u>	<u>% of Gross to Charity</u>
	Vietnam Veterans of America	Interim	Vehicle Donations	12/31/14	\$313,416	\$41,500	\$233,274	\$38,642	12.3%
Charity Supply Services									
	Childhood Disease Research Foundation	Interim	Other	12/31/14	\$133,632	\$41,134	\$0	\$92,498	69.2%
Christine Gavin-Patterson									
	Don Bosco Hall	Final	Special Event	12/30/14	\$114,425	\$25,000	\$64,004	\$25,421	22.2%
	Museum of African American History	Final	Special Event	12/31/14	\$537,100	\$40,000	\$401,568	\$95,432	17.8%
ComNet Marketing Group									
	Amer Assoc for the Advancem't of Science	Interim	Telephone	6/29/15	\$367,295	\$119,809	\$0	\$247,486	67.4%
	American Association of University Women	Final	Telephone	12/31/14	\$16,833	\$22,929	\$0	\$(6,096)	-36.2%
	Jane Goodall Institute	Final	Telephone	12/31/14	\$17,551	\$6,831	\$0	\$10,720	61.1%
	Metropolitan Museum of Art	Final	Telephone	6/30/15	\$313,210	\$141,859	\$0	\$171,351	54.7%
	Museum of Science & Industry	Interim	Telephone	2/28/15	\$2,238	\$5,001	\$0	\$(2,763)	-123.5%
	Oxfam America	Final	Telephone	11/9/14	\$64,895	\$85,206	\$0	\$(20,311)	-31.3%
	Project Concern Int'l	Final	Telephone	7/22/15	\$525	\$4,869	\$0	\$(4,344)	-827.5%
	Wilderness Society	Interim	Telephone	10/31/14	\$14,977	\$14,049	\$0	\$929	6.2%
	Woodrow Wilson National Fellowship Found.	Final	Telephone	4/30/15	\$6,096	\$1,576	\$0	\$4,520	74.2%
Corporations for Character									
	Cancer Fund of America	Interim	Telephone	8/13/14	\$26,127	\$24,566	\$0	\$1,561	6.0%
	MI Fraternal Order of Police	Interim	Telephone	10/31/14	\$252,325	\$176,627	\$0	\$75,697	30.0%
	VietNow National Headquarters	Interim	Telephone	3/14/15	\$36,268	\$31,190	\$0	\$5,077	14.0%
Courtesy Call									
	American Veterans Foundation	Interim	Telephone	12/31/14	\$213,562	\$181,527	\$0	\$32,034	15.0%
	Children's Cancer Fund of America	Final	Telephone	5/15/15	\$200,849	\$170,722	\$0	\$30,127	15.0%

Michigan Department of Attorney General
Charitable Trust Section
Professional Fundraising Charitable Solicitation Report
Sorted by Professional Fundraiser
December 31, 2015

<u>Fundraiser</u>	<u>Charity</u>	<u>Report Type</u>	<u>Fundraising Method</u>	<u>Report End</u>	<u>Gross Receipts</u>	<u>PFR Fee/Costs</u>	<u>Other Costs</u>	<u>Net Amount to Charity</u>	<u>% of Gross to Charity</u>
	Community Charity Advancement	Interim	Telephone	12/31/14	\$1,285,797	\$1,125,072	\$0	\$160,725	12.5%
	Dogs for Law Enforcement	Interim	Telephone	12/31/14	\$170,194	\$153,174	\$0	\$17,019	10.0%
Covenant Calls									
	Convoy of Hope	Final	Telephone	3/30/15	\$0	\$20,988	\$0	\$(20,988)	
	World Wildlife Fund	Final	Telephone	6/30/15	\$0	\$204,580	\$0	\$(204,580)	
DCM									
	Am. Civil Liberties Union Found.	Final	Telephone	9/21/14	\$93,825	\$24,792	\$0	\$69,034	73.6%
Debbie Lopez									
	American Veterans Foundation	Final	Telephone	12/31/14	\$25,217	\$20,174	\$0	\$5,043	20.0%
	Association for Firefighters & Paramedics	Final	Telephone	12/31/14	\$15,845	\$14,102	\$0	\$1,743	11.0%
DialAmerica Marketing									
	Leukemia & Lymphoma Society	Interim	Telephone	6/30/15	\$89,122	\$0	\$0	\$89,122	100.0%
	Mothers Against Drunk Driving	Interim	Telephone	6/30/15	\$350,125	\$0	\$0	\$350,125	100.0%
	Special Olympics Michigan	Final	Telephone	6/30/15	\$116,356	\$99,183	\$0	\$17,173	14.8%
Direct Response Consulting Services									
	Heart Support of America	Interim	Direct Mail	5/1/15	\$2,090,158	\$40,772	\$1,319,577	\$729,809	34.9%
DirectLine Technologies									
	American Assn Nurse Anesthetists Foundation	Final	Telephone	4/30/15	\$178,684	\$31,500	\$0	\$147,184	82.4%
Donation Line									
	Christian People Pulling Together Ministries	Interim	Vehicle Donations	12/31/14	\$730	\$266	\$0	\$464	63.6%
	Lupus Alliance of America, Michigan Indiana	Interim	Vehicle Donations	12/31/14	\$332	\$187	\$0	\$146	43.9%

Michigan Department of Attorney General
Charitable Trust Section
Professional Fundraising Charitable Solicitation Report
Sorted by Professional Fundraiser
December 31, 2015

<u>Fundraiser</u>	<u>Charity</u>	<u>Report Type</u>	<u>Fundraising Method</u>	<u>Report End</u>	<u>Gross Receipts</u>	<u>PFR Fee/Costs</u>	<u>Other Costs</u>	<u>Net Amount to Charity</u>	<u>% of Gross to Charity</u>
Donor Care Center									
	American Bible Society	Final	Direct Mail	6/30/15	\$19,355	\$23,576	\$0	\$(4,221)	-21.8%
	American Family Association	Final	Other	6/14/15	\$390,790	\$327,700	\$0	\$63,091	16.1%
	Back to God Ministries Int'l	Final	Telephone	8/31/15	\$56,634	\$22,995	\$0	\$33,639	59.4%
	Berea College	Final	Other	1/31/15	\$12,956	\$10,552	\$0	\$2,404	18.6%
	ChildFund Int'l	Final	Other	8/14/15	\$17,916	\$119,336	\$0	\$(101,420)	-566.1%
	Christian Advocates Serving Evangelism	Final	Other	5/31/15	\$1,305,745	\$256,919	\$0	\$1,048,827	80.3%
	Christian Appalachian Project	Final	Telephone	2/28/15	\$80,800	\$90,852	\$0	\$(10,052)	-12.4%
	Concerned Women for America	Final	Telephone	6/30/15	\$98,510	\$80,074	\$0	\$18,436	18.7%
	Coral Ridge Ministries Media	Final	Telephone	10/31/15	\$114,602	\$113,041	\$0	\$1,561	1.4%
	Dallas Theological Seminary	Final	Telephone	9/30/15	\$11,660	\$9,020	\$0	\$2,640	22.6%
	Foundation for a Christian Civilization	Final	Other	1/31/15	\$83,327	\$196,134	\$0	\$(112,807)	-135.4%
	International Aid	Final	Other	12/31/14	\$5,695	\$5,695	\$0	\$0	0.0%
	Leukemia & Lymphoma Society	Final	Telephone	6/30/15	\$412,958	\$214,542	\$0	\$198,416	48.0%
	Liberty Counsel Action	Final	Telephone	9/30/15	\$0	\$0	\$0	\$0	
	Life Action Ministries	Final	Other	7/31/15	\$48,398	\$36,312	\$0	\$12,086	25.0%
	Love Worth Finding	Final	Other	2/28/15	\$32,183	\$16,976	\$0	\$15,208	47.3%
	Moody Bible Institute	Final	Telephone	7/14/15	\$10,415	\$15,056	\$0	\$(4,641)	-44.6%
	Oblate Missionary Society	Final	Telephone	9/30/15	\$148,935	\$142,585	\$0	\$6,350	4.3%
	OneHope (Reach the Children)	Final	Telephone	3/31/15	\$3,090	\$5,565	\$0	\$(2,475)	-80.1%
	Precept Ministries of Reach Out	Final	Other	7/31/15	\$32,075	\$23,168	\$0	\$8,906	27.8%
	Save the Children Federation	Final	Other	1/31/15	\$356,855	\$612,472	\$0	\$(255,617)	-71.6%
	Wycliffe Bible Translators	Final	Telephone	3/31/15	\$55,183	\$37,545	\$0	\$17,638	32.0%
	Yellowstone Park Foundation	Final	Telephone	4/30/15	\$64,476	\$21,316	\$0	\$43,161	66.9%
Donor Development Strategies									
	Detroit Educational Television Foundation	Interim	Door to Door	6/30/15	\$404,936	\$514,194	\$4,469	\$(113,726)	-28.1%

Michigan Department of Attorney General
Charitable Trust Section
Professional Fundraising Charitable Solicitation Report
Sorted by Professional Fundraiser
December 31, 2015

<u>Fundraiser</u>	<u>Charity</u>	<u>Report Type</u>	<u>Fundraising Method</u>	<u>Report End</u>	<u>Gross Receipts</u>	<u>PFR Fee/Costs</u>	<u>Other Costs</u>	<u>Net Amount to Charity</u>	<u>% of Gross to Charity</u>
Donor Services Group									
	Am. Society Prevention of Cruelty to Animals	Final	Telephone	12/31/14	\$7,589,605	\$1,005,254	\$0	\$6,584,351	86.8%
	Amer Assoc for the Advancement of Science	Final	Telephone	10/24/14	\$105,281	\$69,868	\$0	\$35,413	33.6%
	American Civil Liberties Union Foundation	Final	Telephone	3/31/15	\$133,257	\$33,827	\$0	\$99,430	74.6%
	American Film Institute	Final	Telephone	2/28/15	\$8,310	\$10,505	\$0	\$(2,195)	-26.4%
	American Friends Service Committee	Final	Telephone	8/31/15	\$120	\$27,695	\$0	\$(27,575)	-22979.0%
	AmeriCares	Final	Telephone	6/30/15	\$1,518,598	\$294,590	\$0	\$1,224,008	80.6%
	B'nai B'rith	Final	Telephone	8/14/15	\$35,752	\$19,689	\$0	\$16,063	44.9%
	Doctors Without Borders	Final	Telephone	12/31/14	\$248,793	\$213,279	\$0	\$35,514	14.3%
	Earthjustice	Final	Telephone	9/9/15	\$36,674	\$18,537	\$0	\$18,137	49.5%
	Environmental Defense Fund	Final	Telephone	7/29/15	\$197,279	\$176,536	\$0	\$20,743	10.5%
	Fund for Animals	Final	Telephone	4/30/15	\$8,026	\$19,072	\$0	\$(11,046)	-137.6%
	Greenpeace Fund	Final	Telephone	1/31/15	\$0	\$0	\$0	\$0	
	Habitat Humanity International	Final	Telephone	12/31/14	\$5,235,766	\$1,337,281	\$0	\$3,898,485	74.5%
	Help Me See	Final	Telephone	10/6/14	\$2,881	\$13,696	\$0	\$(10,815)	-375.4%
	Humane Society International	Final	Telephone	6/30/15	\$9,949	\$27,838	\$0	\$(17,889)	-179.8%
	International Rescue Committee	Final	Telephone	9/5/15	\$19,535	\$15,561	\$0	\$3,974	20.3%
	Jane Goodall Institute for Wildlife	Final	Telephone	11/20/14	\$22,574	\$32,986	\$0	\$(10,412)	-46.1%
	Lambda Legal Defense and Education Fund	Final	Telephone	2/27/15	\$39,258	\$29,256	\$0	\$10,002	25.5%
	Memorial Sloan Kettering Cancer Center	Final	Telephone	12/31/14	\$898,755	\$513,781	\$0	\$384,973	42.8%
	Mercy Corps	Final	Telephone	8/31/15	\$164,304	\$41,543	\$0	\$122,761	74.7%
	Metropolitan Museum of Art	Final	Telephone	6/30/15	\$460,985	\$157,260	\$0	\$303,725	65.9%
	Mothers Against Drunk Driving	Final	Telephone	7/31/15	\$88,508	\$159,077	\$0	\$(70,569)	-79.7%
	National Audubon Society	Final	Telephone	6/30/15	\$44,658	\$64,153	\$0	\$(19,495)	-43.7%
	Natural Resources Defense Council	Final	Telephone	12/31/14	\$172,284	\$153,453	\$0	\$18,831	10.9%
	Ocean Conservancy	Final	Telephone	3/31/15	\$20,928	\$37,149	\$0	\$(16,221)	-77.5%
	People for Ethical Treatment of Animals	Final	Telephone	8/31/15	\$100,287	\$96,575	\$0	\$3,712	3.7%

Michigan Department of Attorney General
Charitable Trust Section
Professional Fundraising Charitable Solicitation Report
Sorted by Professional Fundraiser
December 31, 2015

<u>Fundraiser</u>	<u>Charity</u>	<u>Report Type</u>	<u>Fundraising Method</u>	<u>Report End</u>	<u>Gross Receipts</u>	<u>PFR Fee/Costs</u>	<u>Other Costs</u>	<u>Net Amount to Charity</u>	<u>% of Gross to Charity</u>
	Physicians Committee Responsible Med.	Final	Telephone	11/24/14	\$49,034	\$64,602	\$0	\$(15,568)	-31.7%
	Planned Parenthood Federation of America	Final	Telephone	6/30/15	\$523,750	\$319,320	\$0	\$204,431	39.0%
	Save the Children	Final	Telephone	5/31/15	\$1,159,658	\$157,226	\$0	\$1,002,432	86.4%
	Smile Train	Final	Telephone	12/31/14	\$163,148	\$176,132	\$0	\$(12,984)	-8.0%
	Union of Concerned Scientists	Final	Telephone	11/30/14	\$116,495	\$138,694	\$0	\$(22,199)	-19.1%
	United States Fund for UNICEF	Final	Telephone	6/30/15	\$658,713	\$332,145	\$0	\$326,569	49.6%
	Wilderness Society	Final	Telephone	11/29/14	\$139,433	\$141,638	\$0	\$(2,205)	-1.6%
	World Wildlife Fund	Final	Telephone	6/30/15	\$195,084	\$145,793	\$0	\$49,291	25.3%
	Yosemite Conservancy	Final	Telephone	5/31/15	\$53,077	\$63,414	\$0	\$(10,337)	-19.5%
Douglas Schipper									
	American Association for Cancer Support	Interim	Telephone	12/31/14	\$14,670	\$11,003	\$0	\$3,668	25.0%
	Defeat Diabetes Foundation	Interim	Telephone	12/31/14	\$16,751	\$13,401	\$0	\$3,350	20.0%
Dustin Taylor									
	Soundsgood Ministries	Interim	Telephone	6/30/14	\$12,370	\$1,404	\$7,434	\$3,532	28.6%
Eaton Vance Distributors									
	US Charitable Gift Trust	Interim	Telephone	12/31/14	\$110,003,288	\$3,610,083	\$64,133,159	\$42,260,046	38.4%
Event 360									
	Susan G. Komen Breast Cancer Found.	Interim	Special Event	1/31/15	\$26,773,130	\$4,727,726	\$14,603,206	\$7,442,198	27.8%
Event Company									
	Community Healing Centers	Final	Telephone	6/1/15	\$94,141	\$13,628	\$6,193	\$74,320	78.9%
	DKA Charities	Final	Telephone	6/1/15	\$1,725	\$1,869	\$3,473	\$(3,617)	-209.7%
	New Year's Fest of Kalamazoo	Final	Telephone	3/31/15	\$91,866	\$15,129	\$86,236	\$(9,499)	-10.3%
	Portage Athletic Foundation	Final	Telephone	12/31/14	\$22,418	\$2,101	\$16,862	\$3,455	15.4%

Michigan Department of Attorney General
Charitable Trust Section
Professional Fundraising Charitable Solicitation Report
Sorted by Professional Fundraiser
December 31, 2015

<u>Fundraiser</u>	<u>Charity</u>	<u>Report Type</u>	<u>Fundraising Method</u>	<u>Report End</u>	<u>Gross Receipts</u>	<u>PFR Fee/Costs</u>	<u>Other Costs</u>	<u>Net Amount to Charity</u>	<u>% of Gross to Charity</u>
FaithNet Funding									
	New Beginning Children's Homes	Interim	Internet/Social Media	6/30/15	\$6,045,116	\$103,065	\$5,517,551	\$424,500	7.0%
Fine Line Communications									
	Humane Society of the US	Final	Other	6/3/15	\$6,326	\$327	\$0	\$5,998	94.8%
First Contact LLC									
	Good Charity	Final	Telephone	11/30/14	\$196,715	\$167,207	\$0	\$29,507	15.0%
Fulkerson Group									
	Henry Ford Hospital	Interim	Telephone	12/31/14	\$1,003,005	\$85,800	\$536,751	\$380,454	37.9%
	Parade Company	Final	Telephone	1/31/15	\$3,683,680	\$140,400	\$2,757,641	\$785,639	21.3%
Fundraising Initiatives									
	Children International	Final	Door to Door	6/30/15	\$217,924	\$2,148,966	\$0	\$(1,931,042)	-886.1%
	Cooperative Assistance Relief Everywhere	Final	Door to Door	6/30/15	\$0	\$0	\$0	\$0	
GiveBridge (Fundraising Initiatives)									
	Nature Conservancy	Interim	Other	6/30/15	\$978,104	\$3,162,019	\$0	\$(2,183,915)	-223.3%
GiveRight									
	Heritage Foundation	Final	Telephone	12/31/14	\$3,564,640	\$1,333,860	\$0	\$2,230,780	62.6%
Gordon & Schwenkmeyer									
	American Association of University Women	Final	Telephone	12/31/14	\$64,056	\$72,353	\$0	\$(8,298)	-13.0%
	Animal Legal Defense Fund	Final	Telephone	12/31/14	\$2,360	\$0	\$0	\$2,360	100.0%
	Planned Parenthood Federation of America	Final	Telephone	6/30/15	\$256,949	\$265,763	\$0	\$(8,814)	-3.4%

Michigan Department of Attorney General
Charitable Trust Section
Professional Fundraising Charitable Solicitation Report
Sorted by Professional Fundraiser
December 31, 2015

<u>Fundraiser</u>	<u>Charity</u>	<u>Report Type</u>	<u>Fundraising Method</u>	<u>Report End</u>	<u>Gross Receipts</u>	<u>PFR Fee/Costs</u>	<u>Other Costs</u>	<u>Net Amount to Charity</u>	<u>% of Gross to Charity</u>
Great Lakes Marketing of Michigan									
	American Legion Post 18	Final	Telephone	6/30/15	\$66,215	\$50,186	\$0	\$16,029	24.2%
	Marine Corps League Dept of Michigan	Final	Telephone	6/30/15	\$124,412	\$102,018	\$0	\$22,394	18.0%
	Michigan Veterans Foundation	Final	Telephone	6/30/15	\$157,582	\$126,066	\$0	\$31,516	20.0%
Harris Connect									
	American Veterans	Final	Telephone	9/30/15	\$71,349	\$81,786	\$0	\$(10,437)	-14.6%
	ASME Foundation	Final	Telephone	8/30/14	\$20,098	\$14,950	\$0	\$5,148	25.6%
	Columbus Academy	Final	Telephone	7/31/15	\$33,013	\$62,639	\$0	\$(29,627)	-89.7%
	Howard University College of Medicine	Final	Telephone	9/30/14	\$3,860	\$65,168	\$0	\$(61,308)	-1588.3%
	Medical College of WI	Final	Telephone	12/31/14	\$126,580	\$40,645	\$0	\$85,935	67.9%
	New England Historic Genealogical Society	Final	Telephone	8/31/15	\$96,756	\$50,952	\$0	\$45,804	47.3%
	St. Joseph Mercy Oakland	Final	Telephone	6/10/14	\$0	\$19,014	\$0	\$(19,014)	
	Univ. Texas Anderson Cancer Center	Interim	Telephone	12/31/14	\$0	\$347,720	\$0	\$(347,720)	
	US Coast Guard Alumni Association	Interim	Telephone	9/17/15	\$207,038	\$70,420	\$0	\$136,618	66.0%
	Wake Forest University Baptist Medical Center	Final	Telephone	7/31/15	\$33,715	\$0	\$0	\$33,715	100.0%
Harris Marketing Group									
	Earth Island Institute	Final	Telephone	8/31/15	\$0	\$0	\$0	\$0	
	Jane Goodall Institute for Wildlife Research	Interim	Telephone	10/7/15	\$44,729	\$35,574	\$0	\$9,155	20.5%
	Medecins Sans Frontieres USA	Final	Telephone	6/17/15	\$184,677	\$324,676	\$0	\$(140,000)	-75.8%
HCB Communications									
	USA for UNHCR	Interim	Telephone	5/31/15	\$271,914	\$96,110	\$0	\$175,804	64.7%
Heritage Company									
	AMVETS	Interim	Telephone	5/15/15	\$78,736	\$47,247	\$0	\$31,489	40.0%

Michigan Department of Attorney General
Charitable Trust Section
Professional Fundraising Charitable Solicitation Report
Sorted by Professional Fundraiser
December 31, 2015

<u>Fundraiser</u>	<u>Charity</u>	<u>Report Type</u>	<u>Fundraising Method</u>	<u>Report End</u>	<u>Gross Receipts</u>	<u>PFR Fee/Costs</u>	<u>Other Costs</u>	<u>Net Amount to Charity</u>	<u>% of Gross to Charity</u>
	Cal Farley's Boys Ranch	Final	Telephone	12/31/14	\$111	\$103	\$0	\$8	7.1%
	Multiple Sclerosis Association of America	Final	Telephone	9/30/15	\$466,597	\$276,855	\$0	\$189,742	40.7%
	Nat'l Wheelchair Basketball Association	Final	Telephone	12/31/14	\$18,780	\$12,161	\$0	\$6,619	35.2%
	National Cancer Coalition	Final	Telephone	12/31/14	\$2,664	\$2,058	\$0	\$606	22.8%
	National Childrens Cancer Society	Interim	Telephone	12/31/14	\$60,728	\$34,630	\$0	\$26,098	43.0%
	Oblate Missionary Society	Interim	Telephone	11/20/15	\$0	\$0	\$0	\$0	
	Promenade Nationale Corporation	Interim	Telephone	9/30/15	\$130,568	\$99,524	\$0	\$31,044	23.8%
	SADD	Interim	Telephone	9/30/15	\$18,969	\$13,321	\$0	\$5,648	29.8%
	Special Olympics	Interim	Telephone	12/31/14	\$383,559	\$90,633	\$0	\$292,926	76.4%
	Special Olympics Michigan	Final	Telephone	12/31/14	\$409,413	\$217,480	\$0	\$191,932	46.9%
	United Breast Cancer Foundation	Final	Telephone	5/24/15	\$975	\$683	\$0	\$293	30.0%
	Youth Villages	Interim	Telephone	4/30/15	\$90	\$90	\$0	\$0	0.0%
Hibbard Group									
	Prison Fellowship Ministries	Interim	Internet/Social Media	5/31/15	\$733,906	\$597,660	\$40,098	\$96,147	13.1%
Hudson Bay Company of IL									
	Center for Rural Affairs	Final	Telephone	12/31/15	\$790	\$166	\$0	\$624	79.0%
	Food & Water Watch	Interim	Telephone	9/30/15	\$20,791	\$15,077	\$0	\$5,714	27.5%
	Organic Consumers Association	Interim	Telephone	9/30/15	\$539,791	\$436,184	\$0	\$103,607	19.2%
Huntsinger Jeffer									
	VFW National Home Children	Interim	Direct Mail	6/30/15	\$1,056,708	\$84,000	\$600,947	\$371,761	35.2%
InfoCision									
	American Heart Association	Final	Telephone	9/30/15	\$6,022,589	\$2,547,741	\$0	\$3,474,848	57.7%
	American Lebanese Syrian Assoc Charities	Final	Telephone	6/30/15	\$4,163,170	\$4,043,469	\$0	\$119,700	2.9%
	American Leprosy Missions	Final	Telephone	1/31/15	\$155,060	\$63,480	\$0	\$91,580	59.1%

Michigan Department of Attorney General
Charitable Trust Section
Professional Fundraising Charitable Solicitation Report
Sorted by Professional Fundraiser
December 31, 2015

<u>Fundraiser</u>	<u>Charity</u>	<u>Report Type</u>	<u>Fundraising Method</u>	<u>Report End</u>	<u>Gross Receipts</u>	<u>PFR Fee/Costs</u>	<u>Other Costs</u>	<u>Net Amount to Charity</u>	<u>% of Gross to Charity</u>
	American Lung Association	Final	Telephone	8/31/15	\$1,735,265	\$1,636,287	\$0	\$98,978	5.7%
	Americares Found.	Final	Telephone	12/31/14	\$14,955	\$6,259	\$0	\$8,696	58.2%
	AOPA Foundation	Final	Telephone	7/31/15	\$132,804	\$60,694	\$0	\$72,110	54.3%
	ChildFund International	Final	Telephone	6/30/15	\$2,252,595	\$175,337	\$0	\$2,077,258	92.2%
	Christian Advocates Serving Evangelism	Final	Telephone	5/31/15	\$139,779	\$16,712	\$0	\$123,067	88.0%
	Concerned Women for America	Final	Telephone	6/30/15	\$329,277	\$212,672	\$0	\$116,606	35.4%
	Convoy of Hope	Final	Telephone	3/31/15	\$8,698	\$13,835	\$0	\$(5,137)	-59.1%
	Crohn's & Colitis Foundation of America	Final	Telephone	6/30/15	\$37,745	\$33,583	\$0	\$4,162	11.0%
	Detroit Educational TV Foundation	Final	Telephone	9/30/15	\$115,057	\$95,597	\$0	\$19,460	16.9%
	Doctors Without Borders	Final	Telephone	7/31/15	\$3,182,942	\$176,058	\$0	\$3,006,884	94.5%
	Easter Seal Society	Final	Telephone	7/4/15	\$1,098,517	\$1,001,519	\$0	\$96,998	8.8%
	Feeding America	Final	Telephone	9/30/15	\$40	\$4,048	\$0	\$(4,008)	-10020.0%
	George Bush Presidential Library Foundation	Final	Telephone	5/31/15	\$0	\$1,046	\$0	\$(1,046)	
	Good News Broadcasting Assoc.	Final	Telephone	10/31/15	\$20,271	\$16,116	\$0	\$4,155	20.5%
	Jewish Voice Ministries International	Final	Telephone	9/30/15	\$2,973,035	\$379,005	\$0	\$2,594,030	87.3%
	Judicial Watch	Final	Telephone	12/31/14	\$19,644	\$6,736	\$0	\$12,908	65.7%
	LeSEA Global Feed the Hungry	Final	Telephone	1/31/15	\$415,262	\$32,012	\$0	\$383,250	92.3%
	Leukemia & Lymphoma Society	Final	Telephone	6/30/15	\$3,185,022	\$826,828	\$0	\$2,358,194	74.0%
	National Center Missing Exploited Children	Final	Telephone	9/30/15	\$818	\$2,135	\$0	\$(1,317)	-161.0%
	National Multiple Sclerosis Society	Final	Telephone	8/31/15	\$227,708	\$144,941	\$0	\$82,767	36.3%
	North Shore Animal League	Final	Telephone	1/31/15	\$479,194	\$239,747	\$0	\$239,447	50.0%
	Ocean Conservancy	Final	Telephone	12/31/15	\$9,005	\$7,069	\$0	\$1,936	21.5%
	Operation Blessing Int'national Relief Dev Corp	Final	Telephone	4/14/15	\$129,189	\$20,685	\$0	\$108,503	84.0%
	Smile Train	Final	Telephone	8/31/15	\$2,133,772	\$1,559,555	\$0	\$574,217	26.9%
	United States Fund for UNICEF	Final	Telephone	6/30/15	\$488,087	\$90,645	\$0	\$397,443	81.4%
	Urban Alternative	Final	Telephone	8/31/15	\$19,916	\$19,596	\$0	\$320	1.6%

Michigan Department of Attorney General
Charitable Trust Section
Professional Fundraising Charitable Solicitation Report
Sorted by Professional Fundraiser
December 31, 2015

<u>Fundraiser</u>	<u>Charity</u>	<u>Report Type</u>	<u>Fundraising Method</u>	<u>Report End</u>	<u>Gross Receipts</u>	<u>PFR Fee/Costs</u>	<u>Other Costs</u>	<u>Net Amount to Charity</u>	<u>% of Gross to Charity</u>
Innovative Teleservices									
	Breast Cancer Society	Interim	Telephone	5/14/15	\$1,052,653	\$915,808	\$0	\$136,845	13.0%
	Children's Cancer Fund of America	Interim	Telephone	5/14/15	\$616,631	\$554,968	\$0	\$61,663	10.0%
	Firefighters Support Foundation	Interim	Telephone	6/1/15	\$417,279	\$375,551	\$0	\$41,728	10.0%
	Nat'l Vietnam Veterans Found.	Interim	Telephone	4/30/15	\$549,182	\$472,296	\$0	\$76,886	14.0%
Insight Teleservices									
	Cancer Fund of America	Interim	Telephone	7/14/13	\$284,272	\$244,474	\$0	\$39,798	14.0%
	Good Charity	Final	Telephone	5/3/15	\$1,837,916	\$1,562,229	\$0	\$275,687	15.0%
Integral Resources									
	Environmental Defense Fund	Interim	Telephone	12/31/14	\$8,657	\$6,733	\$0	\$1,924	22.2%
	Planned Parenthood Federation of America	Final	Telephone	6/30/15	\$117,408	\$190,894	\$0	\$(73,486)	-62.6%
J. Milito & Associates									
	Battle Creek Academy	Final	Telephone	1/5/15	\$4,905	\$990	\$0	\$3,915	79.8%
	Bay Lakes Council Boy Scouts of America	Final	Telephone	12/28/14	\$3,685	\$1,944	\$0	\$1,741	47.3%
	Calvin Theological Seminary	Final	Telephone	6/30/15	\$136,345	\$45,356	\$4,000	\$86,990	63.8%
	Catholic Sec. Schools Greater Gr. Rapids	Final	Telephone	12/19/14	\$11,975	\$1,303	\$0	\$10,672	89.1%
	Coalition Temporary Shelter	Final	Telephone	9/1/15	\$9,090	\$4,650	\$0	\$4,440	48.8%
	Dutton Christian School	Final	Telephone	1/12/15	\$16,808	\$1,361	\$950	\$14,496	86.2%
	Found. for Catholic Secondary Education	Final	Telephone	9/22/14	\$5,000	\$1,848	\$0	\$3,152	63.0%
	Geneva Camp & Retreat Center	Final	Telephone	3/7/15	\$6,990	\$1,781	\$0	\$5,209	74.5%
	Gerald R. Ford Presidential Foundation	Final	Telephone	1/20/15	\$4,309	\$980	\$350	\$2,979	69.1%
	Grand Rapids Christian Schools	Final	Telephone	5/30/15	\$18,550	\$3,659	\$1,250	\$13,641	73.5%
	Grand Rapids Symphony Society	Final	Telephone	12/20/14	\$42,640	\$7,620	\$750	\$34,270	80.4%
	Grand Traverse Area Catholic Schools	Final	Telephone	1/14/15	\$8,905	\$2,797	\$0	\$6,108	68.6%

Michigan Department of Attorney General
Charitable Trust Section
Professional Fundraising Charitable Solicitation Report
Sorted by Professional Fundraiser
December 31, 2015

<u>Fundraiser</u>	<u>Charity</u>	<u>Report Type</u>	<u>Fundraising Method</u>	<u>Report End</u>	<u>Gross Receipts</u>	<u>PFR Fee/Costs</u>	<u>Other Costs</u>	<u>Net Amount to Charity</u>	<u>% of Gross to Charity</u>
	Habitat for Humanity International	Final	Telephone	5/21/15	\$5,915	\$4,047	\$0	\$1,868	31.6%
	Holland Christian Education Society	Final	Telephone	6/27/15	\$33,717	\$1,922	\$950	\$30,846	91.5%
	Kalamazoo Christian School Association	Final	Telephone	12/14/15	\$65,676	\$6,304	\$0	\$59,372	90.4%
	Kuyper College	Final	Telephone	12/30/14	\$6,785	\$5,869	\$0	\$916	13.5%
	Lansing Community College Foundation	Final	Telephone	5/4/15	\$1,250	\$1,993	\$450	\$0	0.0%
	Metropolitian Foundation	Final	Telephone	1/19/15	\$6,360	\$3,388	\$0	\$2,972	46.7%
	Michigan Crossroads Council	Final	Telephone	12/10/14	\$9,523	\$2,515	\$0	\$7,008	73.6%
	Notre Dame Preparatory School	Final	Telephone	2/5/15	\$50,445	\$13,975	\$1,250	\$35,220	69.8%
	Parish of the Holy Spirit	Final	Telephone	8/19/15	\$14,870	\$2,999	\$0	\$11,871	79.8%
	Pine Rest Christian Mental Health Services	Final	Telephone	2/19/15	\$31,175	\$12,844	\$0	\$18,331	58.8%
	South Christian High School	Final	Telephone	5/22/15	\$12,605	\$5,738	\$1,250	\$5,617	44.6%
	St. Anthony Padua Catholic Community	Final	Telephone	8/18/15	\$5,850	\$1,017	\$0	\$4,833	82.6%
	St. Hugo of the Hills Catholic Church	Final	Telephone	10/15/15	\$9,920	\$1,077	\$0	\$8,843	89.1%
	St. Stephen Catholic Church	Final	Telephone	12/31/15	\$31,585	\$2,316	\$0	\$29,269	92.7%
	Sunset Manor	Final	Telephone	9/15/14	\$12,675	\$1,388	\$650	\$10,637	83.9%
	Unity Christian High School	Final	Telephone	12/28/15	\$142,533	\$9,683	\$0	\$132,851	93.2%
	Wedgwood Christian Services	Final	Telephone	1/27/15	\$5,540	\$3,720	\$0	\$1,820	32.9%
	Western Theological Seminary	Final	Telephone	4/23/15	\$19,135	\$2,508	\$600	\$16,027	83.8%
	YMCA of Greater Grand Rapids	Final	Telephone	1/26/15	\$9,570	\$4,763	\$600	\$4,207	44.0%
JAK Productions									
	Breast Cancer Society	Final	Telephone	5/14/15	\$166,023	\$141,175	\$0	\$24,848	15.0%
	Cancer Survivors' Fund	Interim	Telephone	10/31/15	\$779,449	\$686,441	\$0	\$93,008	11.9%
	Defeat Diabetes Found.	Interim	Telephone	4/30/15	\$686,556	\$603,722	\$0	\$82,834	12.1%
	Firefighters Charitable Foundation	Interim	Telephone	5/31/15	\$3,273,284	\$2,881,282	\$0	\$392,156	12.0%
	International Union of Police Assns	Interim	Telephone	4/14/15	\$63,534	\$57,100	\$0	\$6,434	10.1%

JR Turnbull Communications

Michigan Department of Attorney General
Charitable Trust Section
Professional Fundraising Charitable Solicitation Report
Sorted by Professional Fundraiser
December 31, 2015

<u>Fundraiser</u>	<u>Charity</u>	<u>Report Type</u>	<u>Fundraising Method</u>	<u>Report End</u>	<u>Gross Receipts</u>	<u>PFR Fee/Costs</u>	<u>Other Costs</u>	<u>Net Amount to Charity</u>	<u>% of Gross to Charity</u>
	Cass Community Social Services	Final	Telephone	6/23/14	\$131,140	\$0	\$69,291	\$61,849	47.2%
	New Day Foundation for Families	Final	Telephone	8/15/14	\$21,902	\$5,000	\$13,228	\$3,674	16.8%
	Pink Fund	Final	Telephone	10/15/14	\$125,654	\$11,964	\$35,593	\$78,097	62.2%
Lakes Management									
	Military Order Purple Heart Service Found.	Interim	Telephone	3/31/15	\$1,938,034	\$866,622	\$0	\$1,071,412	55.3%
Lester, Inc.									
	Teachers College Columbia University	Final	Telephone	8/31/14	\$92,691	\$73,726	\$0	\$18,965	20.5%
McGhee Fundraising Consultants									
	Monroe County Humane Society	Final	Telephone	10/30/13	\$26,239	\$22,081	\$0	\$4,157	15.8%
MDS Communications									
	ALSAC	Final	Telephone	6/30/15	\$2,659,976	\$2,610,979	\$0	\$48,996	1.8%
	American Bible Society	Final	Telephone	6/30/15	\$31,823	\$13,202	\$0	\$18,621	58.5%
	American Leprosy Missions	Interim	Telephone	10/9/15	\$84,203	\$78,634	\$0	\$5,569	6.6%
	Americans United for Life	Final	Telephone	6/30/15	\$26,788	\$16,649	\$0	\$10,139	37.8%
	CARE	Interim	Telephone	6/30/15	\$1,030,670	\$615,636	\$0	\$415,034	40.3%
	Catholic Relief Services	Interim	Telephone	9/30/15	\$415,617	\$373,307	\$0	\$42,310	10.2%
	Consumers Union of US	Interim	Telephone	4/1/15	\$87,790	\$43,462	\$0	\$44,328	50.5%
	Crown Financial Ministries	Interim	Telephone	10/14/15	\$51,732	\$37,279	\$0	\$14,453	27.9%
	Family Research Council	Final	Telephone	9/30/15	\$427,267	\$367,332	\$0	\$59,935	14.0%
	Feeding America	Interim	Telephone	4/18/15	\$277,627	\$542,457	\$0	\$(264,830)	-95.4%
	Food for the Hungry	Interim	Telephone	6/23/15	\$260,829	\$176,299	\$0	\$84,530	32.4%
	Heifer Project International	Interim	Telephone	6/26/15	\$4,041,108	\$1,754,867	\$0	\$2,286,241	56.6%
	Holt Int'l Children's Services	Interim	Telephone	7/28/15	\$80,356	\$27,283	\$0	\$50,073	62.3%
	John Hancock Committee for the US	Interim	Telephone	3/9/15	\$17,809	\$16,222	\$0	\$1,587	8.9%

Michigan Department of Attorney General
Charitable Trust Section
Professional Fundraising Charitable Solicitation Report
Sorted by Professional Fundraiser
December 31, 2015

<u>Fundraiser</u>	<u>Charity</u>	<u>Report Type</u>	<u>Fundraising Method</u>	<u>Report End</u>	<u>Gross Receipts</u>	<u>PFR Fee/Costs</u>	<u>Other Costs</u>	<u>Net Amount to Charity</u>	<u>% of Gross to Charity</u>
	Judicial Watch	Interim	Telephone	6/14/15	\$299,202	\$254,947	\$0	\$44,255	14.8%
	Leadership Institute	Interim	Telephone	2/20/15	\$44,695	\$23,797	\$0	\$20,898	46.8%
	Liberty Institute	Interim	Telephone	2/6/15	\$107,340	\$130,136	\$0	\$(22,796)	-21.2%
	Life Issues Institute	Interim	Telephone	6/20/15	\$34,439	\$14,530	\$0	\$19,909	57.8%
	MAP Int'l	Final	Telephone	9/16/15	\$0	\$0	\$0	\$0	
	Mercy Corps International	Interim	Telephone	6/30/15	\$288,306	\$374,584	\$0	\$(86,278)	-29.9%
	University of Northwestern St. Paul	Final	Telephone	4/16/15	\$180,763	\$64,856	\$0	\$115,907	64.1%
Messenger Media									
	Moody Bible Institute	Interim	Telephone	6/23/15	\$700	\$210	\$0	\$490	70.0%
Midwest Publishing DN									
	Am. Fed. of Police & Concerned Citizens	Final	Telephone	5/31/15	\$377,544	\$339,790	\$0	\$37,754	10.0%
	Breast Cancer Survivors Foundation	Interim	Telephone	12/31/14	\$520,764	\$468,687	\$0	\$52,076	10.0%
	Cancer Survivors' Fund	Interim	Telephone	12/31/14	\$475,939	\$428,345	\$0	\$47,594	10.0%
	Childhood Leukemia Foundation	Final	Telephone	5/31/15	\$471,062	\$405,113	\$0	\$65,949	14.0%
	Committee for Missing Children	Interim	Telephone	12/31/14	\$636,047	\$550,181	\$0	\$85,866	13.5%
	Disabled Veterans Services	Final	Telephone	10/13/15	\$121,351	\$106,788	\$0	\$14,562	12.0%
	Firefighters Charitable Foundation	Interim	Telephone	12/31/14	\$480,148	\$417,729	\$0	\$62,419	13.0%
	National Cancer Coalition	Interim	Telephone	12/31/14	\$703,421	\$597,908	\$0	\$105,513	15.0%
	National Vietnam Veterans Foundation	Interim	Telephone	12/31/14	\$820,957	\$730,652	\$0	\$90,305	11.0%
	Woman 2 Woman Breast Cancer Found.	Final	Telephone	8/31/14	\$276,272	\$248,645	\$0	\$27,627	10.0%
Mike Wall Advancement Services									
	The Young Americans	Interim	Other	12/31/14	\$25,014	\$25,014	\$0	\$0	0.0%
National Capital Teleservices									
	ATS Foundation	Interim	Telephone	10/31/15	\$32,525	\$14,906	\$0	\$17,619	54.2%

Michigan Department of Attorney General
Charitable Trust Section
Professional Fundraising Charitable Solicitation Report
Sorted by Professional Fundraiser
December 31, 2015

<u>Fundraiser</u>	<u>Charity</u>	<u>Report Type</u>	<u>Fundraising Method</u>	<u>Report End</u>	<u>Gross Receipts</u>	<u>PFR Fee/Costs</u>	<u>Other Costs</u>	<u>Net Amount to Charity</u>	<u>% of Gross to Charity</u>
	NFIB Small Business Legal Center	Final	Telephone	12/31/14	\$54,140	\$22,500	\$10,162	\$21,478	39.7%
National Fundraising Management									
	Car Donation Found.	Interim	Telephone	1/31/14	\$37,305,948	\$28,635,801	\$0	\$8,670,147	23.2%
Network for Good									
	Network for Good	Interim	Internet/Social Media	9/30/15	\$252,948,856	\$7,252,183	\$0	\$245,696,673	97.1%
Orchid Associates									
	Mission: City	Final	Telephone	1/16/15	\$890	\$162	\$0	\$728	81.8%
Outreach Calling									
	American Association for Cancer Support	Interim	Direct Mail	6/30/15	\$1,250,740	\$1,157,087	\$0	\$93,652	7.5%
	Breast Cancer Survivors Foundation	Interim	Telephone	9/15/15	\$2,693,399	\$2,424,059	\$0	\$269,340	10.0%
	Cancer Fund of America	Final	Telephone	5/18/15	\$111,927	\$99,615	\$0	\$12,312	11.0%
	Committee for Missing Children	Interim	Telephone	3/14/15	\$169,532	\$152,579	\$0	\$16,953	10.0%
	Crisis Relief Network	Interim	Telephone	5/31/15	\$357,491	\$321,742	\$0	\$35,749	10.0%
	Disabled Police and Sheriffs Found.	Interim	Telephone	8/3/15	\$1,006,954	\$906,258	\$0	\$100,695	10.0%
	Firefighters Support Foundation	Interim	Telephone	8/24/15	\$4,610,375	\$4,149,337	\$0	\$461,037	10.0%
	Healing Heroes Network	Interim	Telephone	8/27/14	\$463,577	\$417,219	\$0	\$46,358	10.0%
	Law Enforcement Officers Relief Fund	Interim	Telephone	4/14/15	\$138,815	\$124,933	\$0	\$13,881	10.0%
	United Breast Cancer Research Society	Final	Telephone	5/14/15	\$270,786	\$243,707	\$0	\$27,079	10.0%
Peak Productions									
	Institute for the Arts & Education	Interim	Special Event	12/31/14	\$15,137	\$0	\$17,683	\$(2,546)	-16.8%
Public Interest Communications									
	Am. Humane Association	Final	Telephone	4/30/15	\$11,125	\$16,822	\$0	\$(5,697)	-51.2%

Michigan Department of Attorney General
Charitable Trust Section
Professional Fundraising Charitable Solicitation Report
Sorted by Professional Fundraiser
December 31, 2015

<u>Fundraiser</u>	<u>Charity</u>	<u>Report Type</u>	<u>Fundraising Method</u>	<u>Report End</u>	<u>Gross Receipts</u>	<u>PFR Fee/Costs</u>	<u>Other Costs</u>	<u>Net Amount to Charity</u>	<u>% of Gross to Charity</u>
	American Farmland Trust	Final	Telephone	4/30/15	\$27,082	\$42,781	\$0	\$(15,699)	-58.0%
	Center for Reproductive Rights	Final	Telephone	2/15/15	\$30,040	\$23,565	\$0	\$6,475	21.6%
	Center for Rural Affairs	Final	Telephone	4/14/15	\$1,780	\$2,796	\$0	\$(1,016)	-57.1%
	Center for Victims of Torture	Interim	Telephone	10/14/14	\$8,925	\$8,515	\$0	\$410	4.6%
	Christian Appalachian Project	Final	Telephone	4/14/15	\$771,690	\$40,288	\$0	\$731,402	94.8%
	Civil War Preservation Trust	Final	Telephone	5/31/15	\$49,438	\$21,878	\$0	\$27,560	55.7%
	Defenders of Wildlife	Final	Telephone	9/30/15	\$494,461	\$506,248	\$0	\$(11,788)	-2.4%
	Environmental Defense Fund	Final	Telephone	3/31/15	\$114,471	\$102,246	\$0	\$12,225	10.7%
	Farm Sanctuary	Final	Telephone	4/14/15	\$41,059	\$33,307	\$0	\$7,752	18.9%
	FINCA Int'l	Final	Telephone	9/15/15	\$110,773	\$93,960	\$0	\$16,813	15.2%
	Food & Water Watch	Final	Telephone	7/29/14	\$11,201	\$5,904	\$0	\$5,297	47.3%
	Int'l Fund for Animal Welfare	Final	Telephone	5/14/15	\$0	\$22,932	\$0	\$(22,932)	
	Jane Goodall Institute	Interim	Telephone	11/14/14	\$22,155	\$25,580	\$0	\$(3,425)	-15.5%
	Lupus Foundation of America	Final	Telephone	3/30/15	\$4,850	\$9,782	\$0	\$(4,932)	-101.7%
	Medecins Sans Frontieres USA	Final	Telephone	8/31/15	\$279,911	\$277,365	\$0	\$2,546	0.9%
	Mothers against Drunk Driving	Final	Telephone	1/1/15	\$30,843	\$31,559	\$0	\$(716)	-2.3%
	Nat'l Gay and Lesbian Task Force Found.	Final	Telephone	1/1/15	\$50,766	\$24,211	\$0	\$26,555	52.3%
	Nat'l Trust for Historic Preservation in the US	Final	Telephone	12/31/14	\$39,211	\$33,842	\$0	\$5,369	13.7%
	Parents Families & Friends of Lesbians-Gays	Final	Telephone	4/21/15	\$35,556	\$26,693	\$0	\$8,863	24.9%
	Planned Parenthood of America	Interim	Telephone	6/8/15	\$304,634	\$177,537	\$0	\$127,097	41.7%
	SOS Children's Villages - USA	Final	Telephone	7/14/15	\$17,246	\$29,244	\$0	\$(11,998)	-69.6%
	TechnoServe	Final	Telephone	8/31/15	\$18,505	\$16,957	\$0	\$1,548	8.4%
	Unitarian Universalist Service Committee	Final	Telephone	8/14/15	\$189,039	\$87,135	\$0	\$101,904	53.9%
	USA UNHCR	Final	Telephone	4/30/15	\$1,618	\$2,815	\$0	\$(1,197)	-73.9%
	Wildlife Conservation Society	Final	Telephone	6/30/15	\$8,804	\$9,785	\$0	\$(981)	-11.1%
	Women for Women Int'l	Final	Telephone	9/17/15	\$86,568	\$71,925	\$0	\$14,643	16.9%
	World Wildlife Fund	Final	Telephone	6/30/15	\$57,769	\$30,741	\$0	\$27,028	46.8%

Michigan Department of Attorney General
Charitable Trust Section
Professional Fundraising Charitable Solicitation Report
Sorted by Professional Fundraiser
December 31, 2015

<u>Fundraiser</u> <u>Charity</u>	<u>Report</u> <u>Type</u>	<u>Fundraising</u> <u>Method</u>	<u>Report</u> <u>End</u>	<u>Gross</u> <u>Receipts</u>	<u>PFR</u> <u>Fee/Costs</u>	<u>Other</u> <u>Costs</u>	<u>Net</u> <u>Amount</u> <u>to Charity</u>	<u>% of Gross</u> <u>to Charity</u>
Public Sector Consultants								
Great Lakes Fishery Trust	Interim	Telephone	12/31/14	\$384,491	\$29,780	\$0	\$354,711	92.3%
Rise Above It								
Pinckney Comm. Youth Development Initiative	Interim	Telephone	4/2/15	\$1,162	\$800	\$322	\$40	3.5%
Robert Gilreath								
Soundsgood Ministries	Interim	Telephone	6/30/14	\$10,290	\$276	\$14,645	\$(4,631)	-45.0%
Robert Smith								
Gateway	Interim	Other	6/30/15	\$8,000	\$700	\$0	\$7,300	91.3%
Sarett Nature Center	Interim	Other	6/30/15	\$33,750	\$1,917	\$0	\$31,833	94.3%
Ronald F. Doddy & Associates								
Defeat Diabetes Foundation	Final	Telephone	12/31/14	\$9,852	\$7,882	\$0	\$1,970	20.0%
Disability Services Resource Center	Final	Telephone	12/31/14	\$34,668	\$27,542	\$0	\$7,126	20.6%
Fish Tales	Final	Telephone	12/31/14	\$152,481	\$67,572	\$0	\$84,909	55.7%
Mission of Hope Cancer Fund	Final	Telephone	12/31/14	\$610,147	\$488,117	\$0	\$122,029	20.0%
Nat'l Assoc. of the Physically Handicapped	Final	Telephone	12/31/14	\$34,603	\$29,413	\$0	\$5,190	15.0%
Santa's Cupboard	Final	Telephone	12/31/14	\$102,842	\$82,274	\$0	\$20,568	20.0%
Ruffalo Noel Levitz								
A. T. Still University of Health Sciences	Final	Telephone	6/30/15	\$79,046	\$51,788	\$0	\$27,258	34.5%
Administrators of Tulane Educational Fund	Interim	Telephone	3/9/15	\$233,258	\$126,988	\$0	\$106,270	45.6%
Alumni Assn of the U of MI	Final	Telephone	3/1/15	\$25,782	\$67,031	\$0	\$(41,249)	-160.0%
Aquinas College	Interim	Telephone	4/30/15	\$93,043	\$67,352	\$0	\$25,691	27.6%
Assoc. Former Students of Texas A&M Univ.	Final	Telephone	6/30/15	\$1,760,579	\$572,937	\$0	\$1,187,642	67.5%

Michigan Department of Attorney General
Charitable Trust Section
Professional Fundraising Charitable Solicitation Report
Sorted by Professional Fundraiser
December 31, 2015

<u>Fundraiser</u>	<u>Charity</u>	<u>Report Type</u>	<u>Fundraising Method</u>	<u>Report End</u>	<u>Gross Receipts</u>	<u>PFR Fee/Costs</u>	<u>Other Costs</u>	<u>Net Amount to Charity</u>	<u>% of Gross to Charity</u>
	Chi Omega Foundation	Final	Telephone	6/30/15	\$86,480	\$52,957	\$0	\$33,523	38.8%
	Colorado Seminary	Interim	Telephone	6/30/15	\$362,910	\$135,160	\$0	\$227,750	62.8%
	Des Moines University	Final	Telephone	6/30/15	\$81,968	\$33,141	\$0	\$48,827	59.6%
	Edison Institute	Final	Telephone	3/31/15	\$31,730	\$33,225	\$0	\$(1,495)	-4.7%
	Florida State University Foundation	Interim	Telephone	6/30/15	\$669,383	\$554,182	\$0	\$115,201	17.2%
	Hunter College Foundation	Final	Telephone	6/30/15	\$197,345	\$114,934	\$0	\$82,411	41.8%
	John Hopkins University	Final	Telephone	6/30/15	\$1,203,711	\$796,720	\$0	\$406,990	33.8%
	Kansas State University Found.	Final	Telephone	6/30/15	\$1,885,156	\$363,200	\$0	\$1,521,956	80.7%
	Kettering University	Interim	Telephone	6/30/15	\$155,705	\$93,422	\$0	\$62,283	40.0%
	Lawrence Technological University	Final	Telephone	6/30/15	\$41,129	\$142,533	\$0	\$(101,404)	-246.6%
	Loras College	Final	Telephone	5/31/15	\$398,759	\$77,168	\$0	\$321,591	80.6%
	Morgan State University Foundation	Interim	Telephone	6/30/15	\$43,694	\$37,817	\$0	\$5,877	13.5%
	North Carolina State University Foundation	Interim	Telephone	6/30/15	\$722,560	\$103,302	\$0	\$619,258	85.7%
	Northern MI University Foundation	Final	Telephone	9/30/15	\$2,247	\$21,000	\$0	\$(18,753)	-834.6%
	NW University School of Medicine	Final	Telephone	8/31/15	\$223,177	\$57,267	\$0	\$165,910	74.3%
	Rutgers University Foundation	Interim	Telephone	6/30/15	\$1,499,830	\$1,071,255	\$0	\$428,576	28.6%
	Saint Peters University	Final	Telephone	6/30/15	\$154,150	\$53,315	\$0	\$100,836	65.4%
	St. Ambrose University	Final	Telephone	6/30/15	\$68,811	\$24,292	\$0	\$44,519	64.7%
	State University of Iowa Alumni Assoc	Final	Telephone	6/30/15	\$122,443	\$13,649	\$0	\$108,794	88.9%
	State University of Iowa Foundation	Interim	Telephone	6/30/15	\$513,167	\$366,905	\$0	\$146,263	28.5%
	Tufts University	Final	Telephone	6/30/15	\$1,184,964	\$547,883	\$0	\$637,081	53.8%
	United States Fund for UNICEF	Final	Telephone	6/30/15	\$76,965	\$105,203	\$0	\$(28,238)	-36.7%
	Univ. of Connecticut Foundation	Final	Telephone	6/30/15	\$686,448	\$330,527	\$0	\$355,921	51.8%
	Univ. of Nebraska Found.	Interim	Telephone	8/31/15	\$242,118	\$181,708	\$0	\$60,410	25.0%
	University Detroit Mercy	Final	Telephone	6/30/15	\$310,204	\$167,590	\$0	\$142,614	46.0%
	University of Cincinnati Foundation	Final	Telephone	6/30/15	\$1,066,673	\$546,466	\$0	\$520,207	48.8%
	University of Colorado Foundation	Interim	Telephone	6/30/15	\$1,204,819	\$772,087	\$0	\$432,732	35.9%
	University of Florida Foundation	Final	Telephone	6/30/15	\$928,859	\$408,702	\$0	\$520,157	56.0%

Michigan Department of Attorney General
Charitable Trust Section
Professional Fundraising Charitable Solicitation Report
Sorted by Professional Fundraiser
December 31, 2015

<u>Fundraiser</u>	<u>Charity</u>	<u>Report Type</u>	<u>Fundraising Method</u>	<u>Report End</u>	<u>Gross Receipts</u>	<u>PFR Fee/Costs</u>	<u>Other Costs</u>	<u>Net Amount to Charity</u>	<u>% of Gross to Charity</u>
	University of Mississippi Foundation	Final	Telephone	6/30/15	\$575,215	\$329,450	\$0	\$245,765	42.7%
	University of Nevada Las Vegas Foundation	Interim	Telephone	6/30/15	\$198,435	\$104,630	\$0	\$93,805	47.3%
	University of Northern Iowa Foundation	Interim	Telephone	5/29/15	\$413,967	\$148,065	\$0	\$265,902	64.2%
	University of S Florida Found.	Final	Telephone	6/30/15	\$264,673	\$250,000	\$0	\$14,673	5.5%
	University of South Dakota Foundation	Interim	Telephone	6/30/15	\$310,666	\$245,820	\$0	\$64,845	20.9%
	USAFA Endowment	Final	Telephone	12/31/14	\$548,328	\$138,131	\$0	\$410,197	74.8%
	Washington State University Foundation	Interim	Telephone	6/30/15	\$916,049	\$541,787	\$0	\$374,262	40.9%
	Wayne State University	Final	Telephone	9/30/15	\$709,962	\$544,002	\$15,974	\$149,986	21.1%
	Webster University	Interim	Telephone	6/30/15	\$56,855	\$31,708	\$0	\$25,148	44.2%
SD&A Teleservices									
	American Association of University Women	Final	Telephone	10/31/14	\$10,019	\$14,267	\$0	\$(4,248)	-42.4%
	AmeriCares Foundation	Final	Telephone	1/31/15	\$34,749	\$23,280	\$0	\$11,469	33.0%
	Art Institute of Chicago	Final	Telephone	6/30/15	\$107,946	\$90,084	\$0	\$17,862	16.5%
	Carnegie Hall Society	Final	Telephone	7/31/15	\$985,315	\$430,309	\$0	\$555,006	56.3%
	Detroit Opera House	Final	Telephone	6/30/15	\$92,468	\$50,383	\$0	\$42,085	45.5%
	Drug Policy Alliance	Final	Telephone	6/30/15	\$21,896	\$49,250	\$0	\$(27,354)	-124.9%
	Farm Sanctuary	Final	Telephone	4/30/15	\$58,998	\$91,018	\$0	\$(32,020)	-54.3%
	Field Museum	Interim	Telephone	4/30/15	\$50,058	\$56,652	\$0	\$(6,188)	-12.4%
	FINCA International	Final	Telephone	6/30/15	\$35,548	\$48,668	\$0	\$(13,120)	-36.9%
	Galapagos Conservancy	Final	Telephone	7/31/15	\$15,383	\$23,576	\$0	\$(8,193)	-53.3%
	Green America	Final	Telephone	8/31/15	\$43,674	\$34,597	\$0	\$9,076	20.8%
	Help Me See	Final	Telephone	10/14/14	\$2,215	\$10,315	\$0	\$(8,100)	-365.7%
	League of Women Voters US	Final	Telephone	8/31/15	\$26,960	\$34,842	\$0	\$(7,882)	-29.2%
	Marine Corps Scholarship Foundation	Final	Telephone	8/31/15	\$2,895	\$8,370	\$0	\$(5,475)	-189.1%
	Naral Pro-Choice America	Final	Other	5/31/15	\$115,468	\$111,345	\$0	\$4,123	3.6%
	National Parks Conservation Association	Final	Telephone	1/31/15	\$63,417	\$110,008	\$0	\$(46,591)	-73.5%
	Natural Resources Defense Council	Final	Telephone	6/30/15	\$101,637	\$170,638	\$0	\$(69,001)	-67.9%

Michigan Department of Attorney General
Charitable Trust Section
Professional Fundraising Charitable Solicitation Report
Sorted by Professional Fundraiser
December 31, 2015

<u>Fundraiser</u>	<u>Charity</u>	<u>Report Type</u>	<u>Fundraising Method</u>	<u>Report End</u>	<u>Gross Receipts</u>	<u>PFR Fee/Costs</u>	<u>Other Costs</u>	<u>Net Amount to Charity</u>	<u>% of Gross to Charity</u>
	Nature Conservancy	Final	Telephone	12/31/14	\$56,717	\$84,096	\$0	\$(27,379)	-48.3%
	Planned Parenthood Federation of America	Final	Telephone	6/30/15	\$75,787	\$114,434	\$0	\$(38,647)	-51.0%
	Unitarian Universalist Service Committee	Final	Telephone	9/8/15	\$24,893	\$33,664	\$0	\$(8,771)	-35.2%
	Women for Women Int'l	Final	Other	4/30/15	\$73,783	\$66,703	\$0	\$7,080	9.6%
	World Society Protection Animals	Final	Telephone	9/14/15	\$42,142	\$60,726	\$0	\$(18,584)	-44.1%
Shanell Henry									
	Soundsgood Ministries	Interim	Telephone	6/30/14	\$11,925	\$1,943	\$27,029	\$(17,047)	-143.0%
Siegel Marketing Group									
	United Synagogue of Conservative Judaism	Final	Telephone	12/31/14	\$58,878	\$46,983	\$0	\$11,895	20.2%
Smith Educational Associates									
	Healing Paws	Interim	Other	6/30/15	\$25,814	\$1,294	\$0	\$24,520	95.0%
Strategic Fundraising									
	Alliance Defending Freedom	Final	Telephone	12/31/14	\$100,618	\$97,072	\$0	\$3,546	3.5%
	American Heart Association	Final	Telephone	6/29/15	\$273,220	\$250,906	\$0	\$22,315	8.2%
	American Institute for Cancer Research	Final	Telephone	6/29/15	\$0	\$0	\$0	\$0	
	American Lung Association	Final	Telephone	6/29/15	\$184,662	\$103,883	\$0	\$80,779	43.7%
	Arthritis Foundation	Final	Telephone	3/3/15	\$0	\$0	\$0	\$0	
	Christian Advocates Serving Evangelism	Interim	Telephone	3/31/15	\$0	\$0	\$0	\$0	
	Christian Appalachian Project	Final	Telephone	3/31/15	\$58,878	\$119,875	\$0	\$(60,997)	-103.6%
	Christian Foundation for Children and Aging	Interim	Telephone	3/31/15	\$0	\$0	\$0	\$0	
	Concerned Women for America	Final	Telephone	3/31/15	\$0	\$0	\$0	\$0	
	Environmental Defense Fund	Final	Telephone	6/29/15	\$15,118	\$49,614	\$0	\$(34,496)	-228.2%
	Focus on the Family	Final	Telephone	12/31/14	\$44,641	\$32,549	\$0	\$12,092	27.1%
	Foundation Fighting Blindness	Final	Telephone	6/29/15	\$42,217	\$27,880	\$0	\$14,338	34.0%

Michigan Department of Attorney General
Charitable Trust Section
Professional Fundraising Charitable Solicitation Report
Sorted by Professional Fundraiser
December 31, 2015

<u>Fundraiser</u>	<u>Charity</u>	<u>Report Type</u>	<u>Fundraising Method</u>	<u>Report End</u>	<u>Gross Receipts</u>	<u>PFR Fee/Costs</u>	<u>Other Costs</u>	<u>Net Amount to Charity</u>	<u>% of Gross to Charity</u>
	Habitat Humanity International	Final	Telephone	6/29/15	\$212,576	\$335,421	\$0	\$(122,845)	-57.8%
	Hillel Foundation for Jewish Campus Life	Final	Telephone	12/31/14	\$64,809	\$49,594	\$0	\$15,216	23.5%
	Mothers Against Drunk Driving	Final	Telephone	4/30/15	\$246,447	\$211,288	\$0	\$35,159	14.3%
	Nature Conservancy	Final	Telephone	6/29/15	\$140,082	\$156,808	\$0	\$0	0.0%
	Operation Smile	Final	Telephone	12/31/14	\$1,198,101	\$1,266,428	\$0	\$(68,328)	-5.7%
	Prison Fellowship Ministries	Final	Telephone	6/30/15	\$331,266	\$210,360	\$0	\$120,906	36.5%
	Project HOPE	Final	Telephone	6/29/15	\$133,284	\$117,158	\$0	\$16,127	12.1%
	Save the Children	Interim	Telephone	6/29/15	\$17,200	\$0	\$0	\$17,200	100.0%
	Special Olympics	Final	Telephone	12/31/14	\$1,297,296	\$1,042,565	\$0	\$254,732	19.6%
	Trout Unlimited	Interim	Telephone	12/31/14	\$41,983	\$22,599	\$19,384	\$0	0.0%
	United States Navy Memorial Found.	Final	Telephone	12/31/14	\$99,999	\$99,999	\$0	\$0	0.0%
Suite 2012									
	Detroit Jazz Festival	Final	Telephone	10/31/14	\$341,226	\$50,733	\$8,116	\$282,377	82.8%
Susan Avery SHA Campaign									
	Cornerstone Foundation	Interim	Telephone	6/30/14	\$0	\$0	\$0	\$0	
Telefund									
	Am. Society Prevention Cruelty to Animals	Final	Telephone	12/31/14	\$2,212,605	\$490,338	\$0	\$1,722,267	77.8%
	Amnesty International	Final	Telephone	12/31/14	\$2,240	\$5,099	\$0	\$(2,859)	-127.6%
	Doctors without Borders	Final	Telephone	12/31/14	\$184,793	\$212,081	\$0	\$(27,289)	-14.8%
	Foundation for National Progress	Final	Telephone	12/31/14	\$134,009	\$155,178	\$0	\$(21,169)	-15.8%
	International Rescue Committee	Final	Telephone	12/31/14	\$7,936	\$10,519	\$0	\$(2,583)	-32.6%
	Natural Resources Defense Council	Final	Telephone	12/31/14	\$77,930	\$142,672	\$0	\$(64,742)	-83.1%
	Oxfam America	Final	Telephone	12/31/14	\$23,815	\$294,838	\$0	\$(271,023)	-1138.0%
	Partners in Health	Final	Telephone	12/31/14	\$26,012	\$27,276	\$0	\$(1,264)	-4.9%
	Planned Parenthood Federation of America	Final	Telephone	12/31/14	\$378,576	\$194,186	\$0	\$184,390	48.7%

Michigan Department of Attorney General
Charitable Trust Section
Professional Fundraising Charitable Solicitation Report
Sorted by Professional Fundraiser
December 31, 2015

<u>Fundraiser</u>	<u>Charity</u>	<u>Report Type</u>	<u>Fundraising Method</u>	<u>Report End</u>	<u>Gross Receipts</u>	<u>PFR Fee/Costs</u>	<u>Other Costs</u>	<u>Net Amount to Charity</u>	<u>% of Gross to Charity</u>
	Southern Poverty Law Center	Final	Telephone	12/31/14	\$560,365	\$363,202	\$0	\$197,163	35.2%
	Special Olympics	Interim	Telephone	12/31/14	\$48,143	\$65,526	\$0	\$(17,383)	-36.1%
UP Fund Raising Services									
	Trillium House	Interim	Other	6/30/15	\$570,000	\$21,200	\$0	\$548,800	96.3%
	Upper Peninsula Animal Welfare Shelter	Interim	Other	6/30/15	\$100,000	\$20,500	\$0	\$79,500	79.5%
Veterans Benefits									
	Veterans of Foreign Wars, MI	Interim	Telephone	6/30/15	\$151,477	\$234	\$131,551	\$19,692	13.0%
Wolverine Productions									
	Crime Stoppers of Gladwin County	Final	Telephone	7/15/15	\$35,314	\$18,792	\$11,272	\$5,250	14.9%
	Northeast Michigan Crime Stoppers	Final	Telephone	7/3/15	\$24,497	\$11,114	\$9,883	\$3,500	14.3%
Your Voice Media									
	Planned Parenthood Federation of America	Interim	Telephone	4/9/15	\$253,396	\$237,955	\$0	\$15,441	6.1%
	WTTW	Interim	Telephone	12/31/14	\$133,571	\$116,945	\$0	\$16,626	12.4%

**Michigan Department of Attorney General
Charitable Trust Section
Professional Fundraising Charitable Solicitation Report**

Sorted by Percentage of Gross to Charity

December 31, 2015

Charity	Fundraiser	Fundraising Method	Report End Date	Gross Receipts	PFR Fees & Other Costs	Net Amount to Charity	% of Gross to Charity
Animal Legal Defense Fund	Gordon & Schwenkmeyer	Telephone	12/31/14	2,360	-	2,360	100.0%
Leukemia & Lymphoma Society	DialAmerica Marketing	Telephone	6/30/15	89,122	-	89,122	100.0%
Mothers Against Drunk Driving	Dialamerica Marketing	Telephone	6/30/15	350,125	-	350,125	100.0%
Save the Children	Strategic Fundraising	Telephone	6/29/15	17,200	-	17,200	100.0%
Wake Forest University Baptist Medical Center	Harris Connect	Telephone	7/31/15	33,715	-	33,715	100.0%
Network for Good	Network for Good	Internet / Social Media	9/30/15	252,948,856	7,252,183	245,696,673	97.1%
Trillium House	UP Fund Raising Services	Other	6/30/15	570,000	21,200	548,800	96.3%
Healing Paws	Smith Educational Associates	Other	6/30/15	25,814	1,294	24,520	95.0%
Humane Society of the US	Fine Line Communications	Other	6/3/15	6,326	327	5,998	94.8%
Christian Appalachian Project	Public Interest Communications	Telephone	4/14/15	771,690	40,288	731,402	94.8%
Doctors Without Borders	InfoCision	Telephone	7/31/15	3,182,942	176,058	3,006,884	94.5%
Sarett Nature Center	Robert Smith	Other	6/30/15	33,750	1,917	31,833	94.3%
Unity Christian High School	J. Milito & Associates	Telephone	12/28/15	142,533	9,683	132,851	93.2%
St. Stephen Catholic Church	J. Milito & Associates	Telephone	12/31/15	31,585	2,316	29,269	92.7%
LeSEA Global Feed the Hungry	InfoCision	Telephone	1/31/15	415,262	32,012	383,250	92.3%
Great Lakes Fishery Trust	Public Sector Consultants	Telephone	12/31/14	384,491	29,780	354,711	92.3%
ChildFund International	InfoCision	Telephone	6/30/15	2,252,595	175,337	2,077,258	92.2%
Holland Christian Education Society	J. Milito & Associates	Telephone	6/27/15	33,717	2,872	30,846	91.5%
Gateway	Robert Smith	Other	6/30/15	8,000	700	7,300	91.3%
Kalamazoo Christian School Association	J. Milito & Associates	Telephone	12/14/15	65,676	6,304	59,372	90.4%
St. Hugo of the Hills Catholic Church	J. Milito & Associates	Telephone	10/15/15	9,920	1,077	8,843	89.1%
Catholic Sec. Schools Greater Gr. Rapids	J. Milito & Associates	Telephone	12/19/14	11,975	1,303	10,672	89.1%
State University of Iowa Alumni Assoc	Ruffalo Noel Levitz	Telephone	6/30/15	122,443	13,649	108,794	88.9%
Center for Independent Employees	Calder Group	Telephone	6/30/15	803,500	93,588	709,912	88.4%
Christian Advocates Serving Evangelism	InfoCision	Telephone	5/31/15	139,779	16,712	123,067	88.0%
Jewish Voice Ministries International	Infocision	Telephone	9/30/15	2,973,035	379,005	2,594,030	87.3%
Am. Society Prevention of Cruelty to Animals	Donor Services Group	Telephone	12/31/14	7,589,605	1,005,254	6,584,351	86.8%
Save the Children	Donor Services Group	Telephone	5/31/15	1,159,658	157,226	1,002,432	86.4%
Dutton Christian School	J. Milito & Associates	Telephone	1/12/15	16,808	2,311	14,496	86.2%
Planned Parenthood Federation of America	Aria Communications	Telephone	6/30/15	165,377	22,891	142,486	86.2%
North Carolina State University Foundation	Ruffalo Noel Levitz	Telephone	6/30/15	722,560	103,302	619,258	85.7%

**Michigan Department of Attorney General
Charitable Trust Section
Professional Fundraising Charitable Solicitation Report**

Sorted by Percentage of Gross to Charity

December 31, 2015

Charity	Fundraiser	Fundraising Method	Report End Date	Gross Receipts	PFR Fees & Other Costs	Net Amount to Charity	% of Gross to Charity
Foundation for National Progress	Aria Communications	Telephone	9/19/15	15,096	2,293	12,803	84.8%
Operation Blessing Int'national Relief Dev Corp	InfoCision	Telephone	4/14/15	129,189	20,685	108,503	84.0%
Sunset Manor	J. Milito & Associates	Telephone	9/15/14	12,675	2,038	10,637	83.9%
Western Theological Seminary	J. Milito & Associates	Telephone	4/23/15	19,135	3,108	16,027	83.8%
Detroit Jazz Festival	Suite 2012	Telephone	10/31/14	341,226	58,849	282,377	82.8%
St. Anthony Padua Catholic Community	J. Milito & Associates	Telephone	8/18/15	5,850	1,017	4,833	82.6%
American Assn Nurse Anesthetists Foundation	DirectLine Technologies	Telephone	4/30/15	178,684	31,500	147,184	82.4%
Mission: City	Orchid Associates	Telephone	1/16/15	890	162	728	81.8%
United States Fund for UNICEF	InfoCision	Telephone	6/30/15	488,087	90,645	397,443	81.4%
Kansas State University Found.	Ruffalo Noel Levitz	Telephone	6/30/15	1,885,156	363,200	1,521,956	80.7%
Loras College	Ruffalo Noel Levitz	Telephone	5/31/15	398,759	77,168	321,591	80.6%
AmeriCares	Donor Services Group	Telephone	6/30/15	1,518,598	294,590	1,224,008	80.6%
Grand Rapids Symphony Society	J. Milito & Associates	Telephone	12/20/14	42,640	8,370	34,270	80.4%
Christian Advocates Serving Evangelism	Donor Care Center	Other	5/31/15	1,305,745	256,919	1,048,827	80.3%
Parish of the Holy Spirit	J. Milito & Associates	Telephone	8/19/15	14,870	2,999	11,871	79.8%
Battle Creek Academy	J. Milito & Associates	Telephone	1/5/15	4,905	990	3,915	79.8%
Upper Peninsula Animal Welfare Shelter	UP Fund Raising Services	Other	6/30/15	100,000	20,500	79,500	79.5%
Center for Rural Affairs	Hudson Bay Company of IL	Telephone	12/31/15	790	166	624	79.0%
Community Healing Centers	Event Company	Telephone	6/1/15	94,141	19,821	74,320	78.9%
Am. Society Prevention Cruelty to Animals	Telefund	Telephone	12/31/14	2,212,605	490,338	1,722,267	77.8%
Special Olympics	Heritage Company	Telephone	12/31/14	383,559	90,633	292,926	76.4%
USAFA Endowment	Ruffalo Noel Levitz	Telephone	12/31/14	548,328	138,131	410,197	74.8%
Mercy Corps	Donor Services Group	Telephone	8/31/15	164,304	41,543	122,761	74.7%
American Civil Liberties Union Foundation	Donor Services Group	Telephone	3/31/15	133,257	33,827	99,430	74.6%
Geneva Camp & Retreat Center	J. Milito & Associates	Telephone	3/7/15	6,990	1,781	5,209	74.5%
Habitat Humanity International	Donor Services Group	Telephone	12/31/14	5,235,766	1,337,281	3,898,485	74.5%
NW University School of Medicine	Ruffalo Noel Levitz	Telephone	8/31/15	223,177	57,267	165,910	74.3%
Northern MI University	Aria Communications	Telephone	6/9/15	12,460	3,208	9,252	74.3%
Woodrow Wilson National Fellowship Found.	ComNet Marketing Group	Telephone	4/30/15	6,096	1,576	4,520	74.2%
Leukemia & Lymphoma Society	InfoCision	Telephone	6/30/15	3,185,022	826,828	2,358,194	74.0%
Michigan Crossroads Council	J. Milito & Associates	Telephone	12/10/14	9,523	2,515	7,008	73.6%

**Michigan Department of Attorney General
Charitable Trust Section
Professional Fundraising Charitable Solicitation Report**

Sorted by Percentage of Gross to Charity

December 31, 2015

Charity	Fundraiser	Fundraising Method	Report End Date	Gross Receipts	PFR Fees & Other Costs	Net Amount to Charity	% of Gross to Charity
Am. Civil Liberties Union Found.	DCM	Telephone	9/21/14	93,825	24,792	69,034	73.6%
Grand Rapids Christian Schools	J. Milito & Associates	Telephone	5/30/15	18,550	4,909	13,641	73.5%
National Kidney Foundation	Automotive Recovery Services	Vehicle Donations	12/31/14	3,075,646	917,145	2,158,501	70.2%
Moody Bible Institute	Messenger Media	Telephone	6/23/15	700	210	490	70.0%
Notre Dame Preparatory School	J. Milito & Associates	Telephone	2/5/15	50,445	15,225	35,220	69.8%
Nat'l Assn for the Advancement of Colored People	Aria Communications	Telephone	3/13/15	4,840	1,469	3,371	69.7%
Greenpeace Fund	Aria Communications	Telephone	7/31/15	8,291	2,526	5,765	69.5%
Childhood Disease Research Foundation	Charity Supply Services	Other	12/31/14	133,632	41,134	92,498	69.2%
Gerald R. Ford Presidential Foundation	J. Milito & Associates	Telephone	1/20/15	4,309	1,330	2,979	69.1%
Grand Traverse Area Catholic Schools	J. Milito & Associates	Telephone	1/14/15	8,905	2,797	6,108	68.6%
Medical College of WI	Harris Connect	Telephone	12/31/14	126,580	40,645	85,935	67.9%
Assoc.Former Students of Texas A&M Univ.	Ruffalo Noel Levitz	Telephone	6/30/15	1,760,579	572,937	1,187,642	67.5%
Amer Assoc for the Advancem't of Science	ComNet Marketing Group	Telephone	6/29/15	367,295	119,809	247,486	67.4%
Yellowstone Park Foundation	Donor Care Center	Telephone	4/30/15	64,476	21,316	43,161	66.9%
US Coast Guard Alumni Association	Harris Connect	Telephone	9/17/15	207,038	70,420	136,618	66.0%
Union of Concerned Scientists	Aria Communications	Telephone	2/28/15	9,466	3,226	6,240	65.9%
Metropolitan Museum of Art	Donor Services Group	Telephone	6/30/15	460,985	157,260	303,725	65.9%
Judicial Watch	InfoCision	Telephone	12/31/14	19,644	6,736	12,908	65.7%
Saint Peters University	Ruffalo Noel Levitz	Telephone	6/30/15	154,150	53,315	100,836	65.4%
St. Ambrose University	Ruffalo Noel Levitz	Telephone	6/30/15	68,811	24,292	44,519	64.7%
USA for UNHCR	HCB Communications	Telephone	5/31/15	271,914	96,110	175,804	64.7%
University of Northern Iowa Foundation	Ruffalo Noel Levitz	Telephone	5/29/15	413,967	148,065	265,902	64.2%
University of Northwestern St. Paul	MDS Communications	Telephone	4/16/15	180,763	64,856	115,907	64.1%
Calvin Theological Seminary	J. Milito & Associates	Telephone	6/30/15	136,345	49,356	86,990	63.8%
Kappa Kappa Gamma Found	Aria Communications	Telephone	12/31/14	54,389	19,791	34,599	63.6%
Christian People Pulling Together Ministries	Donation Line	Vehicle Donations	12/31/14	730	266	464	63.6%
Found. for Catholic Secondary Education	J. Milito & Associates	Telephone	9/22/14	5,000	1,848	3,152	63.0%
Colorado Seminary	Ruffalo Noel Levitz	Telephone	6/30/15	362,910	135,160	227,750	62.8%
Heritage Foundation	GiveRight	Telephone	12/31/14	3,564,640	1,333,860	2,230,780	62.6%
Holt Int'l Children's Services	MDS Communications	Telephone	7/28/15	80,356	27,283	50,073	62.3%

**Michigan Department of Attorney General
Charitable Trust Section
Professional Fundraising Charitable Solicitation Report**

Sorted by Percentage of Gross to Charity

December 31, 2015

Charity	Fundraiser	Fundraising Method	Report End Date	Gross Receipts	PFR Fees & Other Costs	Net Amount to Charity	% of Gross to Charity
Pink Fund	JR Turnbull Communications	Telephone	10/15/14	125,654	47,556	78,097	62.2%
Kappa Alpha Theta Foundation	Aria Communications	Telephone	9/30/15	219,083	83,157	135,926	62.0%
Jane Goodall Institute	ComNet Marketing Group	Telephone	12/31/14	17,551	6,831	10,720	61.1%
Des Moines University	Ruffalo Noel Levitz	Telephone	6/30/15	81,968	33,141	48,827	59.6%
Back to God Ministries Int'l	Donor Care Center	Telephone	8/31/15	56,634	22,995	33,639	59.4%
American Leprosy Missions	InfoCision	Telephone	1/31/15	155,060	63,480	91,580	59.1%
Pine Rest Christian Mental Health Services	J. Milito & Associates	Telephone	2/19/15	31,175	12,844	18,331	58.8%
American Bible Society	MDS Communications	Telephone	6/30/15	31,823	13,202	18,621	58.5%
Americares Found.	InfoCision	Telephone	12/31/14	14,955	6,259	8,696	58.2%
Life Issues Institute	MDS Communications	Telephone	6/20/15	34,439	14,530	19,909	57.8%
American Heart Association	InfoCision	Telephone	9/30/15	6,022,589	2,547,741	3,474,848	57.7%
Heifer Project International	MDS Communications	Telephone	6/26/15	4,041,108	1,754,867	2,286,241	56.6%
Carnegie Hall Society	SD&A Teleservices	Telephone	7/31/15	985,315	430,309	555,006	56.3%
University of Florida Foundation	Ruffalo Noel Levitz	Telephone	6/30/15	928,859	408,702	520,157	56.0%
Civil War Preservation Trust	Public Interest Communications	Telephone	5/31/15	49,438	21,878	27,560	55.7%
Fish Tales	Ronald F. Doddy & Associates	Telephone	12/31/14	152,481	67,572	84,909	55.7%
Military Order Purple Heart Service Found.	Lakes Management	Telephone	3/31/15	1,938,034	866,622	1,071,412	55.3%
Metropolitan Museum of Art	ComNet Marketing Group	Telephone	6/30/15	313,210	141,859	171,351	54.7%
AOPA Foundation	InfoCision	Telephone	7/31/15	132,804	60,694	72,110	54.3%
ATS Foundation	National Capital Teleservices	Telephone	10/31/15	32,525	14,906	17,619	54.2%
Unitarian Universalist Service Committee	Public Interest Communications	Telephone	8/14/15	189,039	87,135	101,904	53.9%
Tufts University	Ruffalo Noel Levitz	Telephone	6/30/15	1,184,964	547,883	637,081	53.8%
Alpha Gamma Delta Found.	Aria Communications	Telephone	5/31/15	33,443	15,633	17,810	53.3%
Nat'l Gay and Lesbian Task Force Found.	Public Interest Communications	Telephone	1/1/15	50,766	24,211	26,555	52.3%
Univ. of Connecticut Foundation	Ruffalo Noel Levitz	Telephone	6/30/15	686,448	330,527	355,921	51.8%
Actionaid USA	Aria Communications	Telephone	10/31/15	10,412	5,070	5,342	51.3%
Consumers Union of US	MDS Communications	Telephone	4/1/15	87,790	43,462	44,328	50.5%
North Shore Animal League	InfoCision	Telephone	1/31/15	479,194	239,747	239,447	50.0%
Bethesda Lutheran Communities	Aria Communications	Telephone	6/16/15	51,256	25,816	25,440	49.6%
United States Fund for UNICEF	Donor Services Group	Telephone	6/30/15	658,713	332,145	326,569	49.6%
Earthjustice	Donor Services Group	Telephone	9/9/15	36,674	18,537	18,137	49.5%

**Michigan Department of Attorney General
Charitable Trust Section
Professional Fundraising Charitable Solicitation Report**

Sorted by Percentage of Gross to Charity

December 31, 2015

Charity	Fundraiser	Fundraising Method	Report End Date	Gross Receipts	PFR Fees & Other Costs	Net Amount to Charity	% of Gross to Charity
Coalition Temporary Shelter	J. Milito & Associates	Telephone	9/1/15	9,090	4,650	4,440	48.8%
University of Cincinnati Foundation	Ruffalo Noel Levitz	Telephone	6/30/15	1,066,673	546,466	520,207	48.8%
Planned Parenthood Federation of America	Telefund	Telephone	12/31/14	378,576	194,186	184,390	48.7%
Minnesota Public Radio	Aria Communications	Telephone	5/31/15	525,525	270,262	255,263	48.6%
Leukemia & Lymphoma Society	Donor Care Center	Telephone	6/30/15	412,958	214,542	198,416	48.0%
West Point Association of Graduates	Advantage Plus Consulting	Other	12/31/14	979,157	511,476	467,681	47.8%
New England Historic Genealogical Society	Harris Connect	Telephone	8/31/15	96,756	50,952	45,804	47.3%
Food & Water Watch	Public Interest Communications	Telephone	7/29/14	11,201	5,904	5,297	47.3%
University of Nevada Las Vegas Foundation	Ruffalo Noel Levitz	Telephone	6/30/15	198,435	104,630	93,805	47.3%
Bay Lakes Council Boy Scouts of America	J. Milito & Associates	Telephone	12/28/14	3,685	1,944	1,741	47.3%
Love Worth Finding	Donor Care Center	Other	2/28/15	32,183	16,976	15,208	47.3%
Cass Community Social Services	JR Turnbull Communications	Telephone	6/23/14	131,140	69,291	61,849	47.2%
Special Olympics Michigan	Heritage Company	Telephone	12/31/14	409,413	217,480	191,932	46.9%
World Wildlife Fund	Public Interest Communications	Telephone	6/30/15	57,769	30,741	27,028	46.8%
Leadership Institute	MDS Communications	Telephone	2/20/15	44,695	23,797	20,898	46.8%
Metropolitan Foundation	J. Milito & Associates	Telephone	1/19/15	6,360	3,388	2,972	46.7%
University Detroit Mercy	Ruffalo Noel Levitz	Telephone	6/30/15	310,204	167,590	142,614	46.0%
Administrators of Tulane Educational Fund	Ruffalo Noel Levitz	Telephone	3/9/15	233,258	126,988	106,270	45.6%
Detroit Opera House	SD&A Teleservices	Telephone	6/30/15	92,468	50,383	42,085	45.5%
B'nai B'rith	Donor Services Group	Telephone	8/14/15	35,752	19,689	16,063	44.9%
South Christian High School	J. Milito & Associates	Telephone	5/22/15	12,605	6,988	5,617	44.6%
Webster University	Ruffalo Noel Levitz	Telephone	6/30/15	56,855	31,708	25,148	44.2%
YMCA of Greater Grand Rapids	J. Milito & Associates	Telephone	1/26/15	9,570	5,363	4,207	44.0%
Lupus Alliance of America, Michigan Indiana	Donation Line	Vehicle Donations	12/31/14	332	187	146	43.9%
American Lung Association	Strategic Fundraising	Telephone	6/29/15	184,662	103,883	80,779	43.7%
Cancer Support Services	Car Program	Vehicle Donations	5/21/15	4,115	2,339	1,776	43.2%
National Childrens Cancer Society	Heritage Company	Telephone	12/31/14	60,728	34,630	26,098	43.0%
Memorial Sloan Kettering Cancer Center	Donor Services Group	Telephone	12/31/14	898,755	513,781	384,973	42.8%
University of Mississippi Foundation	Ruffalo Noel Levitz	Telephone	6/30/15	575,215	329,450	245,765	42.7%
Hunter College Foundation	Ruffalo Noel Levitz	Telephone	6/30/15	197,345	114,934	82,411	41.8%

**Michigan Department of Attorney General
Charitable Trust Section
Professional Fundraising Charitable Solicitation Report**

Sorted by Percentage of Gross to Charity

December 31, 2015

Charity	Fundraiser	Fundraising Method	Report End Date	Gross Receipts	PFR Fees & Other Costs	Net Amount to Charity	% of Gross to Charity
Planned Parenthood of America	Public Interest Communications	Telephone	6/8/15	304,634	177,537	127,097	41.7%
National Psoriasis Foundation	Aria Communications	Telephone	10/31/15	41,563	24,291	17,272	41.6%
American Diabetes Association	Automotive Recovery Services	Vehicle Donations	12/31/14	878,157	513,964	364,194	41.5%
Washington State University Foundation	Ruffalo Noel Levitz	Telephone	6/30/15	916,049	541,787	374,262	40.9%
Multiple Sclerosis Association of America	Heritage Company	Telephone	9/30/15	466,597	276,855	189,742	40.7%
CARE	MDS Communications	Telephone	6/30/15	1,030,670	615,636	415,034	40.3%
Kettering University	Ruffalo Noel Levitz	Telephone	6/30/15	155,705	93,422	62,283	40.0%
AMVETS	Heritage Company	Telephone	5/15/15	78,736	47,247	31,489	40.0%
Lutheran World Relief	Aria Communications	Telephone	4/30/15	33,645	20,260	13,385	39.8%
NFIB Small Business Legal Center	National Capital Teleservices	Telephone	12/31/14	54,140	32,662	21,478	39.7%
Planned Parenthood Federation of America	Donor Services Group	Telephone	6/30/15	523,750	319,320	204,431	39.0%
Chi Omega Foundation	Ruffalo Noel Levitz	Telephone	6/30/15	86,480	52,957	33,523	38.8%
AFS-USA	Aria Communications	Telephone	4/30/15	26,980	16,558	10,422	38.6%
US Charitable Gift Trust	Eaton Vance Distributors	Telephone	12/31/14	110,003,288	67,743,242	42,260,046	38.4%
Henry Ford Hospital	Fulkerson Group	Telephone	12/31/14	1,003,005	622,551	380,454	37.9%
Americans United for Life	MDS Communications	Telephone	6/30/15	26,788	16,649	10,139	37.8%
Prison Fellowship Ministries	Strategic Fundraising	Telephone	6/30/15	331,266	210,360	120,906	36.5%
National Multiple Sclerosis Society	InfoCision	Telephone	8/31/15	227,708	144,941	82,767	36.3%
University of Colorado Foundation	Ruffalo Noel Levitz	Telephone	6/30/15	1,204,819	772,087	432,732	35.9%
Concerned Women for America	InfoCision	Telephone	6/30/15	329,277	212,672	116,606	35.4%
Nat'l Wheelchair Basketball Association	Heritage Company	Telephone	12/31/14	18,780	12,161	6,619	35.2%
Southern Poverty Law Center	Telefund	Telephone	12/31/14	560,365	363,202	197,163	35.2%
VFW National Home Children	Huntsinger Jeffer	Direct Mail	6/30/15	1,056,708	684,947	371,761	35.2%
Heart Support of America	Direct Response Consulting Services	Direct Mail	5/1/15	2,090,158	1,360,349	729,809	34.9%
A. T. Still University of Health Sciences	Ruffalo Noel Levitz	Telephone	6/30/15	79,046	51,788	27,258	34.5%
Foundation Fighting Blindness	Strategic Fundraising	Telephone	6/29/15	42,217	27,880	14,338	34.0%
John Hopkins University	Ruffalo Noel Levitz	Telephone	6/30/15	1,203,711	796,720	406,990	33.8%
Delta Tau Delta Educational Found.	Aria Communications	Telephone	4/30/15	120,350	79,862	40,488	33.6%
Amer Assoc for the Advancement of Science	Donor Services Group	Telephone	10/24/14	105,281	69,868	35,413	33.6%
AmeriCares Foundation	SD&A Teleservices	Telephone	1/31/15	34,749	23,280	11,469	33.0%

**Michigan Department of Attorney General
Charitable Trust Section
Professional Fundraising Charitable Solicitation Report**

Sorted by Percentage of Gross to Charity

December 31, 2015

Charity	Fundraiser	Fundraising Method	Report End Date	Gross Receipts	PFR Fees & Other Costs	Net Amount to Charity	% of Gross to Charity
Wedgwood Christian Services	J. Milito & Associates	Telephone	1/27/15	5,540	3,720	1,820	32.9%
Food for the Hungry	MDS Communications	Telephone	6/23/15	260,829	176,299	84,530	32.4%
Wycliffe Bible Translators	Donor Care Center	Telephone	3/31/15	55,183	37,545	17,638	32.0%
Habitat for Humanity International	J. Milito & Associates	Telephone	5/21/15	5,915	4,047	1,868	31.6%
Coalition to Salute America's Heroes	American Target Advertising	Direct Mail	12/31/14	11,049,451	7,604,952	3,444,499	31.2%
MI Fraternal Order of Police	Corporations for Character	Telephone	10/31/14	252,325	176,627	75,697	30.0%
United Breast Cancer Foundation	Heritage Company	Telephone	5/24/15	975	683	293	30.0%
SADD	Heritage Company	Telephone	9/30/15	18,969	13,321	5,648	29.8%
Rutgers University Foundation	Ruffalo Noel Levitz	Telephone	6/30/15	1,499,830	1,071,255	428,576	28.6%
Soundsgood Ministries	Dustin Taylor	Telephone	6/30/14	12,370	8,838	3,532	28.6%
State University of Iowa Foundation	Ruffalo Noel Levitz	Telephone	6/30/15	513,167	366,905	146,263	28.5%
Reconciling Ministries	Aria Communications	Telephone	6/17/15	11,066	7,969	3,097	28.0%
Crown Financial Ministries	MDS Communications	Telephone	10/14/15	51,732	37,279	14,453	27.9%
Susan G. Komen Breast Cancer Found.	Event 360	Special Event	1/31/15	26,773,130	19,330,932	7,442,198	27.8%
Precept Ministries of Reach Out	Donor Care Center	Other	7/31/15	32,075	23,168	8,906	27.8%
Aquinas College	Ruffalo Noel Levitz	Telephone	4/30/15	93,043	67,352	25,691	27.6%
Food & Water Watch	Hudson Bay Company of IL	Telephone	9/30/15	20,791	15,077	5,714	27.5%
Focus on the Family	Strategic Fundraising	Telephone	12/31/14	44,641	32,549	12,092	27.1%
Smile Train	InfoCision	Telephone	8/31/15	2,133,772	1,559,555	574,217	26.9%
Heart Support of America	Bee LC	Telephone	3/29/15	247,828	182,012	65,816	26.6%
United Breast Cancer Foundation	1&All	Telephone	7/16/15	59,646	44,290	15,356	25.7%
ASME Foundation	Harris Connect	Telephone	8/30/14	20,098	14,950	5,148	25.6%
Lambda Legal Defense and Education Fund	Donor Services Group	Telephone	2/27/15	39,258	29,256	10,002	25.5%
World Wildlife Fund	Donor Services Group	Telephone	6/30/15	195,084	145,793	49,291	25.3%
American Association for Cancer Support	Douglas Schipper	Telephone	12/31/14	14,670	11,003	3,668	25.0%
Life Action Ministries	Donor Care Center	Other	7/31/15	48,398	36,312	12,086	25.0%
Univ. of Nebraska Found.	Ruffalo Noel Levitz	Telephone	8/31/15	242,118	181,708	60,410	25.0%
Parents Families & Friends of Lesbians-Gays	Public Interest Communications	Telephone	4/21/15	35,556	26,693	8,863	24.9%
American Legion Post 18	Great Lakes Marketing of Michigan	Telephone	6/30/15	66,215	50,186	16,029	24.2%
Promenade Nationale Corporation	Heritage Company	Telephone	9/30/15	130,568	99,524	31,044	23.8%
Hillel Foundation for Jewish Campus Life	Strategic Fundraising	Telephone	12/31/14	64,809	49,594	15,216	23.5%

**Michigan Department of Attorney General
Charitable Trust Section
Professional Fundraising Charitable Solicitation Report**

Sorted by Percentage of Gross to Charity

December 31, 2015

Charity	Fundraiser	Fundraising Method	Report End Date	Gross Receipts	PFR Fees & Other Costs	Net Amount to Charity	% of Gross to Charity
Car Donation Found.	National Fundraising Management	Telephone	1/31/14	37,305,948	28,635,801	8,670,147	23.2%
National Cancer Coalition	Heritage Company	Telephone	12/31/14	2,664	2,058	606	22.8%
Dallas Theological Seminary	Donor Care Center	Telephone	9/30/15	11,660	9,020	2,640	22.6%
Environmental Defense Fund	Integral Resources	Telephone	12/31/14	8,657	6,733	1,924	22.2%
Don Bosco Hall	Christine Gavin-Patterson	Special Event	12/30/14	114,425	89,004	25,421	22.2%
Center for Reproductive Rights	Public Interest Communications	Telephone	2/15/15	30,040	23,565	6,475	21.6%
Ocean Conservancy	InfoCision	Telephone	12/31/15	9,005	7,069	1,936	21.5%
Parade Company	Fulkerson Group	Telephone	1/31/15	3,683,680	2,898,041	785,639	21.3%
Wayne State University	Ruffalo Noel Levitz	Telephone	9/30/15	709,962	559,976	149,986	21.1%
Organ Donation & Transplant Assoc.	Associated Community Services	Telephone	6/22/15	267,615	211,311	56,304	21.0%
University of South Dakota Foundation	Ruffalo Noel Levitz	Telephone	6/30/15	310,666	245,820	64,845	20.9%
Green America	SD&A Teleservices	Telephone	8/31/15	43,674	34,597	9,076	20.8%
Disability Services Resource Center	Ronald F. Doddy & Associates	Telephone	12/31/14	34,668	27,542	7,126	20.6%
Good News Broadcasting Assoc.	InfoCision	Telephone	10/31/15	20,271	16,116	4,155	20.5%
Jane Goodall Institute for Wildlife Research	Harris Marketing Group	Telephone	10/7/15	44,729	35,574	9,155	20.5%
Teachers College Columbia University	Lester, Inc.	Telephone	8/31/14	92,691	73,726	18,965	20.5%
NRA Whittington Center	Allegiance Creative Group	Direct Mail	12/31/14	166,001	132,104	33,897	20.4%
International Rescue Committee	Donor Services Group	Telephone	9/5/15	19,535	15,561	3,974	20.3%
Children's Leukemia Research Assn	Associated Community Services	Telephone	4/30/15	917,634	732,032	185,602	20.2%
United Synagogue of Conservative Judaism	Siegel Marketing Group	Telephone	12/31/14	58,878	46,983	11,895	20.2%
Mission of Hope Cancer Fund	Ronald F. Doddy & Associates	Telephone	12/31/14	610,147	488,117	122,029	20.0%
American Veterans Foundation	Debbie Lopez	Telephone	12/31/14	25,217	20,174	5,043	20.0%
Defeat Diabetes Foundation	Douglas Schipper	Telephone	12/31/14	16,751	13,401	3,350	20.0%
Defeat Diabetes Foundation	Ronald F. Doddy & Associates	Telephone	12/31/14	9,852	7,882	1,970	20.0%
Michigan Veterans Foundation	Great Lakes Marketing of Michigan	Telephone	6/30/15	157,582	126,066	31,516	20.0%
Vietnam Veterans of Michigan	Associated Community Services	Telephone	12/31/14	96,281	77,025	19,256	20.0%
Paralyzed Veterans America - MI Chapter	Associated Community Services	Telephone	12/31/14	145,224	116,180	29,045	20.0%
Santa's Cupboard	Ronald F. Doddy & Associates	Telephone	12/31/14	102,842	82,274	20,568	20.0%
Autism Spectrum Disorder Foundation	Associated Community Services	Telephone	11/30/15	194,440	155,552	38,888	20.0%
Special Olympics	Strategic Fundraising	Telephone	12/31/14	1,297,296	1,042,565	254,732	19.6%
Cancer Fund of America	Bee LC	Telephone	5/20/15	118,508	95,614	22,895	19.3%

**Michigan Department of Attorney General
Charitable Trust Section
Professional Fundraising Charitable Solicitation Report
Sorted by Percentage of Gross to Charity
December 31, 2015**

Charity	Fundraiser	Fundraising Method	Report End Date	Gross Receipts	PFR Fees & Other Costs	Net Amount to Charity	% of Gross to Charity
Organic Consumers Association	Hudson Bay Company of IL	Telephone	9/30/15	539,791	436,184	103,607	19.2%
Farm Sanctuary	Public Interest Communications	Telephone	4/14/15	41,059	33,307	7,752	18.9%
Concerned Women for America	Donor Care Center	Telephone	6/30/15	98,510	80,074	18,436	18.7%
Berea College	Donor Care Center	Other	1/31/15	12,956	10,552	2,404	18.6%
Marine Corps League Dept of Michigan	Great Lakes Marketing of Michigan	Telephone	6/30/15	124,412	102,018	22,394	18.0%
Museum of African American History	Christine Gavin-Patterson	Special Event	12/31/14	537,100	441,568	95,432	17.8%
Richard J. Caron Foundation	Advantage Plus Consulting	Other	12/31/14	41,918	34,500	7,418	17.7%
Florida State University Foundation	Ruffalo Noel Levitz	Telephone	6/30/15	669,383	554,182	115,201	17.2%
Women for Women Int'l	Public Interest Communications	Telephone	9/17/15	86,568	71,925	14,643	16.9%
Detroit Educational TV Foundation	InfoCision	Telephone	9/30/15	115,057	95,597	19,460	16.9%
New Day Foundation for Families	JR Turnbull Communications	Telephone	8/15/14	21,902	18,228	3,674	16.8%
Art Institute of Chicago	SD&A Teleservices	Telephone	6/30/15	107,946	90,084	17,862	16.5%
Alpha Omicron Pi Foundation	Aria Communications	Telephone	6/30/15	22,283	18,657	3,626	16.3%
Firefighters Support Services	Associated Community Services	Telephone	6/14/15	1,607,297	1,346,952	260,344	16.2%
American Family Association	Donor Care Center	Other	6/14/15	390,790	327,700	63,091	16.1%
Children's Cancer Recovery Foundation	Associated Community Services	Telephone	4/30/15	6,564,435	5,520,658	1,043,777	15.9%
Monroe County Humane Society	McGhee Fundraising Consultants	Telephone	10/30/13	26,239	22,081	4,157	15.8%
Others First	Charity Funding	Vehicle Donations	12/31/14	5,654,235	4,763,194	891,041	15.8%
Portage Atheltic Foundation	Event Company	Telephone	12/31/14	22,418	18,963	3,455	15.4%
FINCA Int'l	Public Interest Communications	Telephone	9/15/15	110,773	93,960	16,813	15.2%
Children's Cancer Fund of America	Courtesy Call	Telephone	5/15/15	200,849	170,722	30,127	15.0%
Nat'l Assoc. of the Physically Handicapped	Ronald F. Doddy & Associates	Telephone	12/31/14	34,603	29,413	5,190	15.0%
Good Charity	Insight Teleservices	Telephone	5/3/15	1,837,916	1,562,229	275,687	15.0%
Good Charity	First Contact LLC	Telephone	11/30/14	196,715	167,207	29,507	15.0%
National Cancer Coalition	Midwest Publishing DN	Telephone	12/31/14	703,421	597,908	105,513	15.0%
American Veterans Foundation	Courtesy Call	Telephone	12/31/14	213,562	181,527	32,034	15.0%
Children's Cancer Fund of America	Associated Community Services	Telephone	5/22/15	2,160,899	1,836,764	324,135	15.0%
Breast Cancer Society	Associated Community Services	Telephone	5/18/15	10,648,348	9,051,096	1,597,252	15.0%
Foundation for American Veterans	Associated Community Services	Telephone	10/31/15	9,527,411	8,098,299	1,429,111	15.0%
Veterans Support Foundation	Associated Community Services	Telephone	6/30/15	1,190,623	1,012,030	178,593	15.0%

**Michigan Department of Attorney General
Charitable Trust Section
Professional Fundraising Charitable Solicitation Report**

Sorted by Percentage of Gross to Charity

December 31, 2015

Charity	Fundraiser	Fundraising Method	Report End Date	Gross Receipts	PFR Fees & Other Costs	Net Amount to Charity	% of Gross to Charity
Cancer Fund of America	Associated Community Services	Telephone	8/31/15	1,812,494	1,540,620	271,874	15.0%
American Association for Cancer Support	Associated Community Services	Telephone	2/5/15	195,101	165,835	29,265	15.0%
Firefighters Charitable Foundation	Associated Community Services	Telephone	5/31/15	16,802	14,281	2,520	15.0%
Breast Cancer Society	JAK Productions	Telephone	5/14/15	166,023	141,175	24,848	15.0%
Crime Stoppers of Gladwin County	Wolverine Productions	Telephone	7/15/15	35,314	30,064	5,250	14.9%
Judicial Watch	MDS Communications	Telephone	6/14/15	299,202	254,947	44,255	14.8%
Special Olympics Michigan	DialAmerica Marketing	Telephone	6/30/15	116,356	99,183	17,173	14.8%
Northeast Michigan Crime Stoppers	Wolverine Productions	Telephone	7/3/15	24,497	20,997	3,500	14.3%
Doctors Without Borders	Donor Services Group	Telephone	12/31/14	248,793	213,279	35,514	14.3%
Mothers Against Drunk Driving	Strategic Fundraising	Telephone	4/30/15	246,447	211,288	35,159	14.3%
Family Research Council	MDS Communications	Telephone	9/30/15	427,267	367,332	59,935	14.0%
Nat'l Vietnam Veterans Found.	Innovative Teleservices	Telephone	4/30/15	549,182	472,296	76,886	14.0%
Childhood Leukemia Foundation	Midwest Publishing DN	Telephone	5/31/15	471,062	405,113	65,949	14.0%
Cancer Fund of America	Insight Teleservices	Telephone	7/14/13	284,272	244,474	39,798	14.0%
VietNow National Headquarters	Corporations for Character	Telephone	3/14/15	36,268	31,190	5,077	14.0%
Nat'l Trust for Historic Preservation in the US	Public Interest Communications	Telephone	12/31/14	39,211	33,842	5,369	13.7%
Committee for Missing Children	Midwest Publishing DN	Telephone	12/31/14	636,047	550,181	85,866	13.5%
Kuyper College	J. Milito & Associates	Telephone	12/30/14	6,785	5,869	916	13.5%
Morgan State University Foundation	Ruffalo Noel Levitz	Telephone	6/30/15	43,694	37,817	5,877	13.5%
Prison Fellowship Ministries	Hibbard Group	Internet / Social Media	5/31/15	733,906	637,759	96,147	13.1%
Breast Cancer Society	Innovative Teleservices	Telephone	5/14/15	1,052,653	915,808	136,845	13.0%
Firefighters Charitable Foundation	Midwest Publishing DN	Telephone	12/31/14	480,148	417,729	62,419	13.0%
Veterans of Foreign Wars, MI	Veterans Benefits	Telephone	6/30/15	151,477	131,785	19,692	13.0%
Community Charity Advancement	Courtesy Call	Telephone	12/31/14	1,285,797	1,125,072	160,725	12.5%
WTTW	Your Voice Media	Telephone	12/31/14	133,571	116,945	16,626	12.4%
Vietnam Veterans of America	Charity Funding	Vehicle Donations	12/31/14	313,416	274,774	38,642	12.3%
Project HOPE	Strategic Fundraising	Telephone	6/29/15	133,284	117,158	16,127	12.1%
Defeat Diabetes Found.	JAK Productions	Telephone	4/30/15	686,556	603,722	82,834	12.1%
Disabled Veterans Services	Midwest Publishing DN	Telephone	10/13/15	121,351	106,788	14,562	12.0%
Firefighters Charitable Foundation	JAK Productions	Telephone	5/31/15	3,273,284	2,881,282	392,156	12.0%

**Michigan Department of Attorney General
Charitable Trust Section
Professional Fundraising Charitable Solicitation Report**

Sorted by Percentage of Gross to Charity

December 31, 2015

Charity	Fundraiser	Fundraising Method	Report End Date	Gross Receipts	PFR Fees & Other Costs	Net Amount to Charity	% of Gross to Charity
Cancer Survivors' Fund	JAK Productions	Telephone	10/31/15	779,449	686,441	93,008	11.9%
Crohn's & Colitis Foundation of America	InfoCision	Telephone	6/30/15	37,745	33,583	4,162	11.0%
Cancer Fund of America	Outreach Calling	Telephone	5/18/15	111,927	99,615	12,312	11.0%
National Vietnam Veterans Foundation	Midwest Publishing DN	Telephone	12/31/14	820,957	730,652	90,305	11.0%
Association for Firefighters & Paramedics	Debbie Lopez	Telephone	12/31/14	15,845	14,102	1,743	11.0%
Natural Resources Defense Council	Donor Services Group	Telephone	12/31/14	172,284	153,453	18,831	10.9%
Environmental Defense Fund	Public Interest Communications	Telephone	3/31/15	114,471	102,246	12,225	10.7%
Environmental Defense Fund	Donor Services Group	Telephone	7/29/15	197,279	176,536	20,743	10.5%
Roger Wyburn-Mason & Jack Blount Found.	Bee LC	Telephone	9/16/15	26,791	24,025	2,767	10.3%
Catholic Relief Services	MDS Communications	Telephone	9/30/15	415,617	373,307	42,310	10.2%
International Union of Police Assns	JAK Productions	Telephone	4/14/15	63,534	57,100	6,434	10.1%
Firefighters Support Foundation	Innovative Teleservices	Telephone	6/1/15	417,279	375,551	41,728	10.0%
Committee for Missing Children	Outreach Calling	Telephone	3/14/15	169,532	152,579	16,953	10.0%
United Breast Cancer Research Society	Outreach Calling	Telephone	5/14/15	270,786	243,707	27,079	10.0%
Dogs for Law Enforcement	Courtesy Call	Telephone	12/31/14	170,194	153,174	17,019	10.0%
Healing Heroes Network	Outreach Calling	Telephone	8/27/14	463,577	417,219	46,358	10.0%
Crisis Relief Network	Outreach Calling	Telephone	5/31/15	357,491	321,742	35,749	10.0%
Disabled Police and Sheriffs Found.	Outreach Calling	Telephone	8/3/15	1,006,954	906,258	100,695	10.0%
Firefighters Support Foundation	Outreach Calling	Telephone	8/24/15	4,610,375	4,149,337	461,037	10.0%
Law Enforcement Officers Relief Fund	Outreach Calling	Telephone	4/14/15	138,815	124,933	13,881	10.0%
Breast Cancer Survivors Foundation	Outreach Calling	Telephone	9/15/15	2,693,399	2,424,059	269,340	10.0%
Breast Cancer Survivors Foundation	Midwest Publishing DN	Telephone	12/31/14	520,764	468,687	52,076	10.0%
Cancer Survivors' Fund	Midwest Publishing DN	Telephone	12/31/14	475,939	428,345	47,594	10.0%
Woman 2 Woman Breast Cancer Found.	Midwest Publishing DN	Telephone	8/31/14	276,272	248,645	27,627	10.0%
Am. Fed. of Police & Concerned Citizens	Midwest Publishing DN	Telephone	5/31/15	377,544	339,790	37,754	10.0%
Children's Cancer Fund of America	Innovative Teleservices	Telephone	5/14/15	616,631	554,968	61,663	10.0%
Women for Women Int'l	SD&A Teleservices	Other	4/30/15	73,783	66,703	7,080	9.6%
Mother Waddles Community Outreach	Charity Funding	Vehicle Donations	12/31/14	1,922,059	1,738,344	183,715	9.6%
John Hancock Committee for the US	MDS Communications	Telephone	3/9/15	17,809	16,222	1,587	8.9%
Easter Seal Society	InfoCision	Telephone	7/4/15	1,098,517	1,001,519	96,998	8.8%

**Michigan Department of Attorney General
Charitable Trust Section
Professional Fundraising Charitable Solicitation Report**

Sorted by Percentage of Gross to Charity

December 31, 2015

Charity	Fundraiser	Fundraising Method	Report End Date	Gross Receipts	PFR Fees & Other Costs	Net Amount to Charity	% of Gross to Charity
Fidelis	American Target Advertising	Direct Mail	12/31/14	2,994,204	2,743,144	251,060	8.4%
TechnoServe	Public Interest Communications	Telephone	8/31/15	18,505	16,957	1,548	8.4%
American Heart Association	Strategic Fundraising	Telephone	6/29/15	273,220	250,906	22,315	8.2%
American Association for Cancer Support	Outreach Calling	Direct Mail	6/30/15	1,250,740	1,157,087	93,652	7.5%
American Civil Rights Union	American Target Advertising	Direct Mail	12/31/14	930,466	862,144	68,322	7.3%
Cal Farley's Boys Ranch	Heritage Company	Telephone	12/31/14	111	103	8	7.1%
New Beginning Children's Homes	FaithNet Funding	Internet / Social Media	6/30/15	6,045,116	5,620,616	424,500	7.0%
American Leprosy Missions	MDS Communications	Telephone	10/9/15	84,203	78,634	5,569	6.6%
Wilderness Society	ComNet Marketing Group	Telephone	10/31/14	14,977	14,049	929	6.2%
Planned Parenthood Federation of America	Your Voice Media	Telephone	4/9/15	253,396	237,955	15,441	6.1%
Cancer Fund of America	Corporations for Character	Telephone	8/13/14	26,127	24,566	1,561	6.0%
Delta Gamma Foundation	Aria Communications	Telephone	6/30/16	22,762	21,404	1,358	6.0%
American Lung Association	InfoCision	Telephone	8/31/15	1,735,265	1,636,287	98,978	5.7%
University of S Florida Found.	Ruffalo Noel Levitz	Telephone	6/30/15	264,673	250,000	14,673	5.5%
Center for Victims of Torture	Public Interest Communications	Telephone	10/14/14	8,925	8,515	410	4.6%
Oblate Missionary Society	Donor Care Center	Telephone	9/30/15	148,935	142,585	6,350	4.3%
People for Ethical Treatment of Animals	Donor Services Group	Telephone	8/31/15	100,287	96,575	3,712	3.7%
Naral Pro-Choice America	SD&A Teleservices	Other	5/31/15	115,468	111,345	4,123	3.6%
Alliance Defending Freedom	Strategic Fundraising	Telephone	12/31/14	100,618	97,072	3,546	3.5%
Pinckney Comm. Youth Development Initiative	Rise Above It	Telephone	4/2/15	1,162	1,122	40	3.5%
American Lebanese Syrian Assoc Charities	InfoCision	Telephone	6/30/15	4,163,170	4,043,469	119,700	2.9%
Priests for Life	American Target Advertising	Direct Mail	12/31/14	1,442,260	1,405,511	36,749	2.5%
ALSAC	MDS Communications	Telephone	6/30/15	2,659,976	2,610,979	48,996	1.8%
Urban Alternative	InfoCision	Telephone	8/31/15	19,916	19,596	320	1.6%
Coral Ridge Ministries Media	Donor Care Center	Telephone	10/31/15	114,602	113,041	1,561	1.4%
Medecins Sans Frontieres USA	Public Interest Communications	Telephone	8/31/15	279,911	277,365	2,546	0.9%
International Aid	Donor Care Center	Other	12/31/14	5,695	5,695	0	0.0%
Lansing Community College Foundation	J. Milito & Associates	Telephone	5/4/15	1,250	2,443	-	0.0%
Nature Conservancy	Strategic Fundraising	Telephone	6/29/15	140,082	156,808	-	0.0%
The Young Americans	Mike Wall Advancement Services	Other	12/31/14	25,014	25,014	-	0.0%
Trout Unlimited	Strategic Fundraising	Telephone	12/31/14	41,983	41,983	-	0.0%

**Michigan Department of Attorney General
Charitable Trust Section
Professional Fundraising Charitable Solicitation Report**

Sorted by Percentage of Gross to Charity

December 31, 2015

Charity	Fundraiser	Fundraising Method	Report End Date	Gross Receipts	PFR Fees & Other Costs	Net Amount to Charity	% of Gross to Charity
United States Navy Memorial Found.	Strategic Fundraising	Telephone	12/31/14	99,999	99,999	-	0.0%
Youth Villages	Heritage Company	Telephone	4/30/15	90	90	-	0.0%
Wilderness Society	Donor Services Group	Telephone	11/29/14	139,433	141,638	(2,205)	-1.6%
Mothers against Drunk Driving	Public Interest Communications	Telephone	1/1/15	30,843	31,559	(716)	-2.3%
Defenders of Wildlife	Public Interest Communications	Telephone	9/30/15	494,461	506,248	(11,788)	-2.4%
Planned Parenthood Federation of America	Gordon & Schwenkmeyer	Telephone	6/30/15	256,949	265,763	(8,814)	-3.4%
Edison Institute	Ruffalo Noel Levitz	Telephone	3/31/15	31,730	33,225	(1,495)	-4.7%
Partners in Health	Telefund	Telephone	12/31/14	26,012	27,276	(1,264)	-4.9%
Operation Smile	Strategic Fundraising	Telephone	12/31/14	1,198,101	1,266,428	(68,328)	-5.7%
Wheat Ridge Ministries	Aria Communications	Telephone	9/30/15	11,167	11,913	(746)	-6.7%
Smile Train	Donor Services Group	Telephone	12/31/14	163,148	176,132	(12,984)	-8.0%
New Year's Fest of Kalamazoo	Event Company	Telephone	3/31/15	91,866	101,365	(9,499)	-10.3%
Wildlife Conservation Society	Public Interest Communications	Telephone	6/30/15	8,804	9,785	(981)	-11.1%
Field Museum	SD&A Teleservices	Telephone	4/30/15	50,058	56,652	(6,188)	-12.4%
Christian Appalachian Project	Donor Care Center	Telephone	2/28/15	80,800	90,852	(10,052)	-12.4%
American Association of University Women	Gordon & Schwenkmeyer	Telephone	12/31/14	64,056	72,353	(8,298)	-13.0%
American Veterans	Harris Connect	Telephone	9/30/15	71,349	81,786	(10,437)	-14.6%
Doctors without Borders	Telefund	Telephone	12/31/14	184,793	212,081	(27,289)	-14.8%
Jane Goodall Institute	Public Interest Communications	Telephone	11/14/14	22,155	25,580	(3,425)	-15.5%
Foundation for National Progress	Telefund	Telephone	12/31/14	134,009	155,178	(21,169)	-15.8%
Theatre Ensemble	Artsmarketing Services	Telephone	9/11/15	20,956	24,375	(3,419)	-16.3%
Institute for the Arts & Education	Peak Productions	Special Event	12/31/14	15,137	17,683	(2,546)	-16.8%
Lutheran Assoc of Missionaries and Pilots	Aria Communications	Telephone	10/31/15	7,196	8,408	(1,212)	-16.8%
Union of Concerned Scientists	Donor Services Group	Telephone	11/30/14	116,495	138,694	(22,199)	-19.1%
Yosemite Conservancy	Donor Services Group	Telephone	5/31/15	53,077	63,414	(10,337)	-19.5%
Liberty Institute	MDS Communications	Telephone	2/6/15	107,340	130,136	(22,796)	-21.2%
American Bible Society	Donor Care Center	Direct Mail	6/30/15	19,355	23,576	(4,221)	-21.8%
American Film Institute	Donor Services Group	Telephone	2/28/15	8,310	10,505	(2,195)	-26.4%
Detroit Educational Television Foundation	Donor Development Strategies	Door to Door	6/30/15	404,936	518,663	(113,726)	-28.1%
League of Women Voters US	SD&A Teleservices	Telephone	8/31/15	26,960	34,842	(7,882)	-29.2%
Mercy Corps International	MDS Communications	Telephone	6/30/15	288,306	374,584	(86,278)	-29.9%

**Michigan Department of Attorney General
Charitable Trust Section
Professional Fundraising Charitable Solicitation Report**

Sorted by Percentage of Gross to Charity

December 31, 2015

Charity	Fundraiser	Fundraising Method	Report End Date	Gross Receipts	PFR Fees & Other Costs	Net Amount to Charity	% of Gross to Charity
Oxfam America	Comnet Marketing Group	Telephone	11/9/14	64,895	85,206	(20,311)	-31.3%
Physicians Committee Responsible Med.	Donor Services Group	Telephone	11/24/14	49,034	64,602	(15,568)	-31.7%
International Rescue Committee	Telefund	Telephone	12/31/14	7,936	10,519	(2,583)	-32.6%
Unitarian Universalist Service Committee	SD&A Teleservices	Telephone	9/8/15	24,893	33,664	(8,771)	-35.2%
Special Olympics	Telefund	Telephone	12/31/14	48,143	65,526	(17,383)	-36.1%
American Association of University Women	ComNet Marketing Group	Telephone	12/31/14	16,833	22,929	(6,096)	-36.2%
United States Fund for UNICEF	Ruffalo Noel Levitz	Telephone	6/30/15	76,965	105,203	(28,238)	-36.7%
FINCA International	SD&A Teleservices	Telephone	6/30/15	35,548	48,668	(13,120)	-36.9%
American Association of University Women	SD&A Teleservices	Telephone	10/31/14	10,019	14,267	(4,248)	-42.4%
National Audubon Society	Donor Services Group	Telephone	6/30/15	44,658	64,153	(19,495)	-43.7%
World Society Protection Animals	SD&A Teleservices	Telephone	9/14/15	42,142	60,726	(18,584)	-44.1%
Moody Bible Institute	Donor Care Center	Telephone	7/14/15	10,415	15,056	(4,641)	-44.6%
Soundsgood Ministries	Robert Gilreath	Telephone	6/30/14	10,290	14,921	(4,631)	-45.0%
Jane Goodall Institute for Wildlife	Donor Services Group	Telephone	11/20/14	22,574	32,986	(10,412)	-46.1%
Nature Conservancy	SD&A Teleservices	Telephone	12/31/14	56,717	84,096	(27,379)	-48.3%
Planned Parenthood Federation of America	SD&A Teleservices	Telephone	6/30/15	75,787	114,434	(38,647)	-51.0%
Am. Humane Association	Public Interest Communications	Telephone	4/30/15	11,125	16,822	(5,697)	-51.2%
Galapagos Conservancy	SD&A Teleservices	Telephone	7/31/15	15,383	23,576	(8,193)	-53.3%
Farm Sanctuary	SD&A Teleservices	Telephone	4/30/15	58,998	91,018	(32,020)	-54.3%
Center for Rural Affairs	Public Interest Communications	Telephone	4/14/15	1,780	2,796	(1,016)	-57.1%
Habitat Humanity International	Strategic Fundraising	Telephone	6/29/15	212,576	335,421	(122,845)	-57.8%
American Farmland Trust	Public Interest Communications	Telephone	4/30/15	27,082	42,781	(15,699)	-58.0%
Convoy of Hope	InfoCision	Telephone	3/31/15	8,698	13,835	(5,137)	-59.1%
Planned Parenthood Federation of America	Integral Resources	Telephone	6/30/15	117,408	190,894	(73,486)	-62.6%
Natural Resources Defense Council	SD&A Teleservices	Telephone	6/30/15	101,637	170,638	(69,001)	-67.9%
SOS Children's Villages - USA	Public Interest Communications	Telephone	7/14/15	17,246	29,244	(11,998)	-69.6%
Save the Children Federation	Donor Care Center	Other	1/31/15	356,855	612,472	(255,617)	-71.6%
Armed Forces Foundation	Capitol Resources	Telephone	10/14/15	38,154	65,593	(27,439)	-71.9%
National Parks Conservation Association	SD&A Teleservices	Telephone	1/31/15	63,417	110,008	(46,591)	-73.5%
USA UNHCR	Public Interest Communications	Telephone	4/30/15	1,618	2,815	(1,197)	-73.9%
Medecins Sans Frontieres USA	Harris Marketing Group	Telephone	6/17/15	184,677	324,676	(140,000)	-75.8%

**Michigan Department of Attorney General
Charitable Trust Section
Professional Fundraising Charitable Solicitation Report**

Sorted by Percentage of Gross to Charity

December 31, 2015

Charity	Fundraiser	Fundraising Method	Report End Date	Gross Receipts	PFR Fees & Other Costs	Net Amount to Charity	% of Gross to Charity
Ocean Conservancy	Donor Services Group	Telephone	3/31/15	20,928	37,149	(16,221)	-77.5%
Mothers Against Drunk Driving	Donor Services Group	Telephone	7/31/15	88,508	159,077	(70,569)	-79.7%
OneHope (Reach the Children)	Donor Care Center	Telephone	3/31/15	3,090	5,565	(2,475)	-80.1%
Natural Resources Defense Council	Telefund	Telephone	12/31/14	77,930	142,672	(64,742)	-83.1%
Columbus Academy	Harris Connect	Telephone	7/31/15	33,013	62,639	(29,627)	-89.7%
Feeding America	MDS Communications	Telephone	4/18/15	277,627	542,457	(264,830)	-95.4%
Lupus Foundation of America	Public Interest Communications	Telephone	3/30/15	4,850	9,782	(4,932)	-101.7%
Christian Appalachian Project	Strategic Fundraising	Telephone	3/31/15	58,878	119,875	(60,997)	-103.6%
Freedom from Hunger	Aria Communications	Telephone	3/31/15	1,395	3,074	(1,679)	-120.3%
Museum of Science & Industry	ComNet Marketing Group	Telephone	2/28/15	2,238	5,001	(2,763)	-123.5%
Drug Policy Alliance	SD&A Teleservices	Telephone	6/30/15	21,896	49,250	(27,354)	-124.9%
Amnesty International	Telefund	Telephone	12/31/14	2,240	5,099	(2,859)	-127.6%
Foundation for a Christian Civilization	Donor Care Center	Other	1/31/15	83,327	196,134	(112,807)	-135.4%
Fund for Animals	Donor Services Group	Telephone	4/30/15	8,026	19,072	(11,046)	-137.6%
Soundsgood Ministries	Shanell Henry	Telephone	6/30/14	11,925	28,972	(17,047)	-143.0%
Alumni Assn of the U of MI	Ruffalo Noel Levitz	Telephone	3/1/15	25,782	67,031	(41,249)	-160.0%
National Center Missing Exploited Children	Infocision	Telephone	9/30/15	818	2,135	(1,317)	-161.0%
Humane Society International	Donor Services Group	Telephone	6/30/15	9,949	27,838	(17,889)	-179.8%
Marine Corps Scholarship Foundation	SD&A Teleservices	Telephone	8/31/15	2,895	8,370	(5,475)	-189.1%
DKA Charities	Event Company	Telephone	6/1/15	1,725	5,342	(3,617)	-209.7%
Nature Conservancy	GiveBridge (Fundraising Initiatives)	Other	6/30/15	978,104	3,162,019	(2,183,915)	-223.3%
Environmental Defense Fund	Strategic Fundraising	Telephone	6/29/15	15,118	49,614	(34,496)	-228.2%
Lawrence Technological University	Ruffalo Noel Levitz	Telephone	6/30/15	41,129	142,533	(101,404)	-246.6%
Help Me See	SD&A Teleservices	Telephone	10/14/14	2,215	10,315	(8,100)	-365.7%
Help Me See	Donor Services Group	Telephone	10/6/14	2,881	13,696	(10,815)	-375.4%
St. Paul University Catholic Center	Aria Communications	Telephone	8/11/15	1,205	5,750	(4,545)	-377.2%
ChildFund Int'l	Donor Care Center	Other	8/14/15	17,916	119,336	(101,420)	-566.1%
African Wildlife Found.	Aria Communications	Telephone	3/14/15	650	5,286	(4,636)	-713.2%
Project Concern Int'l	ComNet Marketing Group	Telephone	7/22/15	525	4,869	(4,344)	-827.5%
Northern MI University Foundation	Ruffalo Noel Levitz	Telephone	9/30/15	2,247	21,000	(18,753)	-834.6%
Children International	Fundraising Initiatives	Door to Door	6/30/15	217,924	2,148,966	(1,931,042)	-886.1%

**Michigan Department of Attorney General
Charitable Trust Section
Professional Fundraising Charitable Solicitation Report**

Sorted by Percentage of Gross to Charity

December 31, 2015

Charity	Fundraiser	Fundraising Method	Report End Date	Gross Receipts	PFR Fees & Other Costs	Net Amount to Charity	% of Gross to Charity
Oxfam America	Telefund	Telephone	12/31/14	23,815	294,838	(271,023)	-1138.0%
Howard University College of Medicine	Harris Connect	Telephone	9/30/14	3,860	65,168	(61,308)	-1588.3%
Feeding America	InfoCision	Telephone	9/30/15	40	4,048	(4,008)	-10020.0%
American Friends Service Committee	Donor Services Group	Telephone	8/31/15	120	27,695	(27,575)	-22979.0%
George Bush Presidential Library Foundation	Infocision	Telephone	5/31/15	-	1,046	(1,046)	
St. Joseph Mercy Oakland	Harris Connect	Telephone	6/10/14	-	19,014	(19,014)	
Convoy of Hope	Covenant Calls	Telephone	3/30/15	-	20,988	(20,988)	
Int'l Fund for Animal Welfare	Public Interest Communications	Telephone	5/14/15	-	22,932	(22,932)	
Univ. Texas Anderson Cancer Center	Harris Connect	Telephone	12/31/14	-	347,720	(347,720)	
World Wildlife Fund	Covenant Calls	Telephone	6/30/15	-	204,580	(204,580)	
American Civil Liberties Union	Aria Communications	Telephone	10/25/15	-	-	-	
American Institute for Cancer Research	Strategic Fundraising	Telephone	6/29/15	-	-	-	
Arthritis Foundation	Strategic Fundraising	Telephone	3/3/15	-	-	-	
Christian Advocates Serving Evangelism	Strategic Fundraising	Telephone	3/31/15	-	-	-	
Christian Foundation for Children and Aging	Strategic Fundraising	Telephone	3/31/15	-	-	-	
Concerned Women for America	Strategic Fundraising	Telephone	3/31/15	-	-	-	
Cooperative Assistance Relief Everywhere	Fundraising Initiatives	Door to Door	6/30/15	-	-	-	
Cornerstone Foundation	Susan Avery SHA Campaign	Telephone	6/30/14	-	-	-	
Earth Island Institute	Harris Marketing Group	Telephone	8/31/15	-	-	-	
Greenpeace Fund	Donor Services Group	Telephone	1/31/15	-	-	-	
Liberty Counsel Action	Donor Care Center	Telephone	9/30/15	-	-	-	
MAP Int'l	MDS Communications	Telephone	9/16/15	-	-	-	
Oblate Missionary Society	Heritage Company	Telephone	11/20/15	-	-	-	