

# Auto Dealers of Michigan...

The State of Michigan has a great program for you!

Are you interested in getting more business?  
Are you interested in selling vehicles to the State  
and other units of government?

## Why should your dealership participate?

- Simple pre-qualification process
- EVERY pre-qualified dealer is given an opportunity to win business
- Bidding opportunities every quarter – bid on new vehicles as released
- Only required to hold pricing for 1 model year
- Less paperwork - contracts with the State are valid up to 7 years
- One contract covers MDOT and local units of government (MIDEAL & Patrol Vehicles)
- Reliable payment from the State (Within 45 days by law)
- The opportunity to bid on over 100 different vehicles
- “Choice” contracts – Awards made for all 3 domestic manufacturers

## Join us on May 5th:

Please join us for an informational session that provides a detailed review of the dealer pre-qualification process. This is a great opportunity for dealers to meet State purchasing staff and ask questions about State of Michigan contracts.

Date: Wednesday, May 5th, 2010

Time: 1:30 p.m.

Location: General Office Building  
Conference Room A  
7150 Harris Dr.  
Dimondale, MI 48821



## Key Dates:

### Step 1 - Dealer Pre-Qualification Process

- |  |          |
|--|----------|
| ✓ Pre-Qualification Review/ Information Session      | May 5    |
| ✓ Pre-Qualification Solicitation on Bid4Michigan.com | May 14   |
| ✓ Optional Questions from Dealers Due                | May 24   |
| ✓ Pre-Qualification Questionnaire Due                | June 10  |
| Contracts start                                      | August 4 |

### Step 2 - Dealer Pre-Qualification Process

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|--|-----------|
| ✓ Dealers access Pricing Bid on Bid4Michigan.com | Sept. 1   |
| ✓ Dealers Submit Pricing Bids                    | Sept. 15  |
| Effective date of new pricing                    | October 1 |

If you have questions, please contact  
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