

Credit Union Organization Information Package

The following pages contain information on how to start a new credit union. [Article 3, Part 1 of the Michigan Credit Union Act](#), which addresses the origination of state-chartered credit unions.

You should understand that all members of the credit union have an equal share of the institution. Any excess capital over the par share value that may be contributed by persons or organizations is "donated capital," and those persons or organizations would receive no additional return or ownership from it.

The amount of capital will determine the size of loans that can be made. The aggregate lending limit for any single member of a credit union is the greater of \$20,000 or 25% of its net worth, which is the credit union's undivided earnings and reserves, not including the allowance for loan and lease losses. Until the credit union builds up net worth of over \$80,000, no loans over \$20,000 can be made, and the limit moves up by only 25 cents for every dollar of capital over that. Therefore, it can be difficult for a startup credit union to make some new car loans or home mortgages. As a credit union grows, larger and more complex loan types become more practical.

Michigan state-chartered credit unions are also required to have share (deposit) insurance from the National Credit Union Administration, and must therefore meet the NCUA's requirements as well.

Authorized by PA 215 of 2003, as amended. Required to organize a state-chartered credit union.



RICK SNYDER
GOVERNOR

STATE OF MICHIGAN
DEPARTMENT OF INSURANCE AND FINANCIAL SERVICES
LANSING

PATRICK M. MCPHARLIN
DIRECTOR

TO THE APPLICANT:

Re: Application for Permission to Organize a Credit Union

In response to your request, please find enclosed Application for Permission to Organize a State-Chartered Credit Union and related reference materials. An original, signed application must be submitted to this office. Please refer to Article 3, Part 1 of the Michigan Credit Union Act, PA 215 of 2003, as amended, for the statutory criteria to be met in organizing a credit union.

Prior to filing an application with the Department of Insurance and Financial Services (DIFS), it is strongly recommended that the organizers of the proposed credit union meet with DIFS personnel to discuss the field of membership and operational concepts of the proposed credit union. A draft of the application package including a business plan should be completed prior to a meeting.

Credit union membership is limited to persons who are members of a group(s), (a) of any size that have common bond of occupation, association, or religious affiliation; or (b) whose common bond is residence, employment, or place of religious worship within a geographic area; or (c) whose common bond is common interests, activities, or objectives.

Initially a new credit union should have approximately 500 primary members in order to assure a reasonable chance of success, and to be of service to members. Smaller groups may be able to obtain credit union service by aligning with an existing credit union.

Applicants must provide information on the nature of the common bond, and the benefits to prospective members. Capable persons must be available to volunteer their time to serve as chairperson, vice-chairperson, treasurer, directors and committee members, as applicable.

The following trade association may be of assistance to you:

Michigan Credit Union League
P.O. Box 8054
Plymouth, Michigan 48170-8054
Telephone 800-262-6285

Enclosure

Application for Permission to Organize a State-Chartered Credit Union

The Director of the Department of Insurance and Financial Services has determined this application to be available for public inspection or copying pursuant to the provisions of the Freedom of Information Act, PA 442 of 1976; MCL 15.231 et seq., and section 205 of the Michigan Credit Union Act, PA 215 of 2003, as amended; MCL 490.205. Accordingly, except as otherwise indicated in this application, the contents of the application shall be disclosed to any person who properly requests an opportunity for inspection, examination or copying.

1. It is the responsibility of the organizers to ensure that the statutory requirements in connection with this application are satisfied.
2. The application information must be typed and submitted on the attached forms.
3. The application must be filed with original signatures where applicable. The filing of an application does not authorize the organizers to begin operation of a credit union. An application may be formally withdrawn by written request of the Applicant, or it must be allowed to proceed to a decision.
4. The Department of Insurance and Financial Services (DIFS) will not accept an incomplete application. Complete responses to all applicable questions will expedite processing of the application.
5. DIFS may contact any or all organizers, individually or collectively, for information regarding this application. Each proposed organizer, director, and principal officer (chairperson, vice-chairperson, treasurer/general manager) must return to DIFS the Background Information Form (FIS 1016) with an original signature.
6. All information provided to DIFS as a result of the application will be made a part of the application file, except that information which warrants other treatment as determined by DIFS.
7. If additional space is necessary to fully answer any question, extra pages may be attached to this application.
8. Amendments to the application must be submitted in writing. Each amendment must clearly note the specific section, page, and item which is to be amended. Substantive amendments will be acknowledged in writing by DIFS.
9. Any questions pertaining to the completion of this application should be directed to Corporate Activities and Risk Assessment at 517-284-8822.
10. A completed application should be mailed to:

**DEPARTMENT OF INSURANCE AND FINANCIAL SERVICES
ATTENTION: CORPORATE ACTIVITIES AND RISK ASSESSMENT
P.O. BOX 30220
LANSING, MI 48909-7720**

Application for Permission to Organize a Domestic Credit Union

Proposed Credit Union Name		Date of Application
Proposed Credit Union Address		City, Village or Township
County	State MICHIGAN	Zip Code

Representative responsible for responding to questions relating to this application.

Name	Title	Telephone Number
Address	City, Village or Township and State	Zip Code

"Credit Union" means a domestic or foreign credit union [Sec. 490.102(h)]; "Domestic Credit Union" means a cooperative, nonprofit entity organized under this act for the purposes of encouraging thrift among its members, providing a variety of financial services to its members, and providing an opportunity for its members to use and control their own money on a democratic basis in order to improve their economic and social condition [Sec. 490.102(l)]; "Foreign Credit Union" means a credit union organized under the laws of another state or territory of the United States or a federal credit union [Sec. 490.102(r)].

Excerpts from the Michigan Credit Union Act:

"Seven individuals, a majority of whom are residents of this state and all of whom are within the proposed field of membership of the domestic credit union, may file an application to organize a domestic credit union under this act. This subsection does not apply to the organization of a corporate credit union." Section 301(1)

"The decision to approve or disapprove of the organization of a domestic credit union under subsection (2) is discretionary with the commissioner." Section 301(3)

"The commissioner shall notify the applicants of his or her decision. If the director approves, he or she shall issue a certificate of organization and approved bylaws of the domestic credit union." Section 301(3)

"The commissioner shall prescribe the form of the certificate of organization and the bylaws and shall furnish them upon request to a domestic credit union or a person who is considering organization of a domestic credit union." Section 301(6)

Application for Permission to Organize a Domestic Credit Union - Continued

"An amendment to the certificate of organization or bylaws is not effective unless it is submitted to the director for review and approved by the director." Section 303

"The capital of a credit union consists of the payments that have been made to it by the members for shares." Section 361(1)

Proposed Organizers Certification

We, the undersigned proposed organizers, being residents of the state of Michigan and of lawful age, desire to organize a credit union. We hereby make application to the Director of the Department of Insurance and Financial Services for permission to organize a credit union under the provisions of state law. Each of us certifies the statements contained herein are true to his/her best knowledge and belief for the purpose of organizing a Michigan state-chartered credit union. By subscribing our names below, we further certify that we have a general understanding of the purposes and objectives of a credit union, including encouraging thrift among its members, and creating a source of credit.

<u>Signature</u>	<u>Address</u>	(Par \$ _____) <u>Number of Shares</u> <u>Subscribed</u>
_____	_____	_____
_____	_____	_____
_____	_____	_____
_____	_____	_____
_____	_____	_____
_____	_____	_____
_____	_____	_____

IMPORTANT: Provide the signatures of at least seven (7) persons of legal age, the majority of whom must be residents of the state of Michigan and all of whom be within the proposed field of membership of the domestic credit union and all of whom must subscribe to at least one (1) credit union share.

Biographical Information

Pages 5-5b to be completed by **each** organizer, proposed director and officer of the credit union

Name	Principal Occupation
Residence Address	Employer
City, Village or Township and State	City, Village or Township and State
Length of Residence in Community	Office to be Held

List the principal civic, professional, social and other organizations in which you have membership or have served in an official capacity.

Financial institution(s) experience (including Directorship) during past 15 years:

Date From	Date To	Name, Location, and Work Experience	Position Held

Biographical Information - Continued

Employment Record--List all employment during the recent 10 years.

Date From	Date To	Name and Location of Business	Type of Business	Position Held

Business Affiliations - List all firms, companies, corporations or other business organizations of which you are currently a director, officer, employee, partner, or owner.

Name and Location of Business	Type of Business	Position Held

Other Information:

Have you ever been adjudged bankrupt or had to work out a compromise with your creditors? If yes, provide a detailed summary of the circumstances on a separate page.

Yes

No

Is there any pending civil litigation of any nature in which you are involved as a defendant? If yes, provide a detailed summary of the litigation on a separate page.

Yes

No

Biographical Information – Continued

Have you ever been convicted of, or pleaded nolo contendere to, any criminal offense involving dishonesty or breach of trust? If yes, provide a detailed summary of the circumstances on a separate page. Yes No

Have you been subject to any administrative proceedings, disciplinary proceedings, or other adverse actions with respect to any professional license you hold or have held, including those involving any business or enterprise with which you have been associated as a partner, officer, director, or major shareholder (owning 5% or more of the outstanding stock)? If yes, provide a detailed summary of the circumstances on a separate page. Yes No

Has any business or enterprise with which you are or were associated as a partner, officer, director, or major shareholder (owning 5% or more of the outstanding voting stock) been the subject of an indictment, conviction, or plea of nolo contendere on any criminal matter involving dishonesty or breach of trust? If yes, provide a detailed summary of the circumstances on a separate page. Yes No

Do you have previous experience in organizing a credit union? If yes, provide the name and location of the credit union and the approximate date of the organizing activity. Yes No

CERTIFICATION

I hereby certify that the foregoing information is true and correct to the best of my knowledge and belief and that said information is submitted voluntarily by me. I understand that omissions or inaccuracies may result in denial of the application.

Signature	Date
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General Information

Common Bond

Membership in the proposed credit union must consist of one or more of the following:

- (a) of any size that have common bond of occupation, association, or religious affiliation; or
- (b) whose common bond is residence, employment, or place of religious worship within a geographic area; or
- (c) whose common bond is common interests, activities, or objectives.

Describe the specific nature of the common bond(s), the group(s) to be served and the geographic area(s) to be served, as appropriate.

Potential Membership

The number of persons estimated to be the potential membership is _____

The number of persons expected to join the credit union at organization is _____

The estimated member share subscriptions total is \$ _____

The par value of the shares of the proposed credit union shall be \$ _____

(Shall not exceed \$100.00)

Will an entrance fee be charged on joining the credit union? Yes No

If yes, state the amount of the entrance fee. \$ _____

If a business affiliation is proposed, will retirees be eligible for membership? Yes No

Will immediate family members be eligible for membership? Yes No

Will employees of the credit union be eligible for membership? Yes No

Will members who leave the field of membership be allowed to maintain membership? Yes No

Indicate the month(s) of the year in which the annual meeting will be held. State one month, or any two consecutive months: _____ , _____

Indicate the minimum voting age for members: _____

(The voting age is optional, however, it cannot exceed the age of majority. The response can be "None.")

General Information – Continued

Management Systems

Describe the plans for the collecting of funds for share and loan payments, the type of books and records to be developed and maintained, the surety bond, and any special or out-of-the-ordinary program for publicizing or expanding the services of the credit union.

Describe the arrangements to be made for the bookkeeping and accounting functions of the proposed credit union.

Describe the arrangements to be made for data processing, if applicable.

Did any person, other than an organizer, advise or assist in the preparation of this application? If yes, state the name of the person and describe the assistance provided. Yes No

General Information - Continued

Sponsor/Business Affiliation

State the complete name of the sponsor and describe the business or activity of the sponsor, if applicable.

If the credit union name refers to the sponsor name, has this reference been Yes No discussed with and approved by the sponsor?

Important: If authorization for use of the sponsor name has been obtained, include evidence of the authorization on sponsor letterhead, signed by an authorized sponsor official.

Indicate any assistance promised or offered by the sponsor.

- Payroll Deduction
 - Office Space
 - Clerical Assistance
 - Other (Describe)
-

Economic and Demographic Data

(For Geographic Charter Applications Only)

Define the geographical area which the proposed credit union will serve.

Population of the Service Area

Census Figure/Year	Current Estimate	Projected Population/Year
Source		

Additional Information

Include the current trend of commercial, industrial and residential development. Maps, charts, photographs and other relevant visual aids may be included

Benefit to Membership

In narrative form, state reasons for the Director of the Department of Insurance and Financial Services to find the organization of the proposed credit union to be consistent with the purposes of the Michigan Credit Union Act, PA 215 of 2003, as amended, (MCL 490.301 et seq.), and state the benefits to membership which will result from organizing the proposed credit union. Comments should include a discussion of potential for membership growth and how determined; income characteristics of the field of membership; market area competition, including competition from non-depository institutions; and services to be provided.

Prospects for Successful Operation

Business Potential: Share, Deposit, and Loan Projections

<u>Operating Year*</u>	<u>Net Share/Deposit Growth</u>	<u>Share/Deposit Total</u>	<u>Net Loan Growth</u>	<u>Loan Total</u>
First Year	_____	_____	_____	_____
Second Year	_____	_____	_____	_____
Third Year	_____	_____	_____	_____

*An operating year is twelve (12) consecutive months of operation.

In narrative form, discuss the prospects for successful operation of the credit union. The discussion should include the assumptions made and the methods used in arriving at the deposit and share projections, loan projections, and income and expense projections. The projections should be related to, and consistent with, the products and services to be provided to the membership. Supplemental pages may be inserted following this page for explanation of the projections and expectations.

Pro Forma Balance Sheet

ASSETS	First Year	Second Year	Third Year
LOANS			
Unsecured Loans to Members	_____	_____	_____
Real Estate Loans to Members	_____	_____	_____
Commercial Loans to Members	_____	_____	_____
All Other Loans	_____	_____	_____
TOTAL LOANS	=====	=====	=====
Less: Allowance for Loans Losses	_____	_____	_____
NET LOANS	=====	=====	=====
INVESTMENTS			
U.S. Government & Agency Securities	_____	_____	_____
Corporate Central Credit Union	_____	_____	_____
Other Credit Unions	_____	_____	_____
Commercial Banks	_____	_____	_____
Thrifts / Savings Banks	_____	_____	_____
Other Investments	_____	_____	_____
TOTAL INVESTMENTS	=====	=====	=====
OTHER ASSETS			
NCUA Share Ins. Capitalization Deposit	_____	_____	_____
Net Fixed Assets (Property & Equipment)	_____	_____	_____
Miscellaneous Assets	_____	_____	_____
TOTAL ASSETS	=====	=====	=====
LIABILITIES AND EQUITY			
LIABILITIES			
Notes Payable	_____	_____	_____
Accrued Dividends / Interest Payable	_____	_____	_____
Other Liabilities	_____	_____	_____
TOTAL LIABILITIES	=====	=====	=====
SHARES AND DEPOSITS			
Member Drafts	_____	_____	_____
Member Shares/Certificates of Deposit	_____	_____	_____
IRA / Keogh Retirement Accounts	_____	_____	_____
Other Shares / Deposits	_____	_____	_____
TOTAL SHARES AND DEPOSITS	=====	=====	=====
EQUITY			
Required Reserves	_____	_____	_____
Special Reserves	_____	_____	_____
Other Reserves	_____	_____	_____
Undivided Earnings	_____	_____	_____
TOTAL EQUITY	=====	=====	=====
TOTAL LIABILITIES AND EQUITY	=====	=====	=====

Pro Forma Statement of Income and Expense

	First Year	Second Year	Third Year
INTEREST INCOME			
Loans	_____	_____	_____
Less: Interest Refunded (if any)	_____	_____	_____
Investments	_____	_____	_____
Other Income	_____	_____	_____
TOTAL INTEREST INCOME	=====	=====	=====
INTEREST / DIVIDEND EXPENSE			
Dividends on Shares	_____	_____	_____
Interest on Deposits	_____	_____	_____
Interest on Borrowed Funds	_____	_____	_____
TOTAL INT / DIV EXPENSE	=====	=====	=====
NET INTEREST INCOME	=====	=====	=====
OPERATING EXPENSES			
Employee Compensation and Benefits	_____	_____	_____
Office Occupancy Expense	_____	_____	_____
Office Operations Expense	_____	_____	_____
Professional & Outside Services	_____	_____	_____
Examination & Supervision Fees	_____	_____	_____
Provision for Loan Losses	_____	_____	_____
Other Operating Expenses	_____	_____	_____
TOTAL OPERATING EXPENSES	=====	=====	=====
NET OPERATING INCOME	=====	=====	=====
NON-OPERATING GAINS OR (LOSSES)			
Investments	_____	_____	_____
Disposition of Fixed Assets	_____	_____	_____
STATUTORY RESERVE TRANSFER	_____	_____	_____
NET INCOME AFTER TRANSFER	=====	=====	=====
OTHER ADDITIONS OR DEDUCTIONS			
Gain or Loss to Undivided Earnings	_____	_____	_____
Undivided Earnings Carried Forward	_____	_____	_____
UNDIVIDED EARNINGS AT YEAREND	=====	=====	=====

Proposed Principal Office

A. Will the proposed principal office be leased? Yes No

Terms of the Proposed Lease	
Termination Clause? <input type="checkbox"/> Yes <input type="checkbox"/> No Renewal Option? <input type="checkbox"/> Yes <input type="checkbox"/> No	Annual Rent
\$ _____	

Anticipated Cost of Leasehold Improvements..... \$ _____

Portion of Leasehold Improvements to be Capitalized..... \$ _____

Purchase Price if Optioned \$ _____

Option may be exercised under the following conditions	
Name of Lessor	Address

Were any fixed assets purchased from an organizer or a party affiliated with an organizer? Yes No

If yes, attach evidence of the reasonableness of the cost of the asset, a copy of an independent appraisal, and/or other supporting evidence.

Is an organizer or a party affiliated with an organizer a principal in a lease or contract involving the proposed asset transaction? Yes No

If yes, explain the involvement. Furnish documentation to support the fair market value and the arms-length nature of the transaction. Attach a copy of the proposed lease or contract.

B. Will the proposed principal office facilities be obtained by other means? Yes No

If yes, explain the other means.

OPENING

The proposed credit union could be opened in temporary quarters on or before: _____

Statutory Criteria: New Credit Unions

(Source: The Michigan Credit Union Act, P.A. 215 of 2003, as amended)

<u>SECTION #</u>	<u>DESCRIPTION</u>
301	(1) Minimum seven (7) individuals; (1) Residents of Michigan (Majority)
301(2)	(a)(i) Name and all proposed assumed names. (a)(ii) The location of the principal place of business and any initial branches. (a)(iii) Names and address of the applicants and the number of shares subscribed by each.
301(2)(c)	<u>Approval</u> (Due within 60 days after date of filing) Criteria for approval: (ii) Proposed credit union would benefit its members; (iii) Deposits (shares) insured by a federal agency; (iv) Proposed credit union is consistent with the purposes of the Michigan Credit Union Act;
301(3)	Discretionary with the Director.
301(3)	Certificate of Organization and Bylaws issued upon approval.
301(3)	Certificate of Approval issued upon signing of Certificate of Organization and adoption of Bylaws by organizers.
301(4)	<u>Body Corporate</u> (Upon issuance of the Certificate of Approval)
361(1)	<u>Capital</u> (Shall consist of payments made by members for shares)
301(3)	<u>Denial of Application</u> Applicant request for hearing (within 30 days after mailing of decision); Hearing scheduled (within 10 days after receipt of request for a hearing); Hearing held within 60 days after receipt of request for a hearing; Appeal to Circuit Court of the county where the proposed credit union is to be located, or to Ingham County Circuit Court (within 30 days after mailing of hearing decision).
382	<u>Fiscal Year</u> (Shall use calendar year)