

**STATE OF MICHIGAN  
DEPARTMENT OF INSURANCE AND FINANCIAL SERVICES**

**Before the Director of the Department of Insurance and Financial Services**

In the matter of:

**Gerald L. Strahan**

**Enforcement Case No. 14-12086**

Respondent.  
\_\_\_\_\_ /

**Issued and entered  
on April 29, 2015  
By **Teri L. Morante**  
Chief Deputy Director**

**ORDER ACCEPTING STIPULATION AND REQUIRING COMPLIANCE AND  
PAYMENT OF MARKET CONDUCT FEE**

Based upon the Stipulation to Entry of Order and the files and records of the Department of Insurance and Financial Services (DIFS) in this matter, the Chief Deputy Director finds and concludes that:

1. Pursuant to Executive Order 2013-1, all authority, powers, duties, functions, and responsibilities of the Commissioner of the Office of Financial and Insurance Regulation (Commissioner) have been transferred to the Director of the Department of Insurance and Financial Services (DIFS).
2. The Chief Deputy Director has jurisdiction and authority to adopt and issue this Order Accepting Stipulation in this proceeding pursuant to the Michigan Administrative Procedures Act of 1969 (APA), as amended, MCL 24.201 *et seq.*, and the Michigan Insurance Code of 1956 (Code), MCL 500.100 *et seq.*
3. All required notices have been issued in this case, and the notices and service thereof were appropriate and lawful in all respects.
4. Acceptance of the Stipulation to Entry of Order is reasonable and in the public interest.
5. All applicable provisions of the APA have been met.
6. Respondent violated MCL 500.1201a(1) and MCL 500.1240(2).

Now therefore, based upon the Stipulation to Entry of Order and the facts surrounding this case, **IT IS ORDERED THAT:**

1. Respondent shall cease and desist from violating MCL 500.1201a(1) and MCL 500.1240(2).
2. The allegations of violations set forth in the Cease and Desist Order with Statement of Findings and Notice of Opportunity for Hearing are true and are incorporated by reference in this Order Accepting Stipulation and Requiring Compliance and Payment of Market Conduct Fee.
3. Respondent shall pay to the State of Michigan a market conduct fee in the amount of \$2,500.
4. In the event DIFS commences an action against Respondent for violation of this Stipulation and Order, the Stipulation and Order and the Cease and Desist Order shall be admissible in any such action.
5. Respondent shall cease and desist from engaging in conduct that gave rise to this Order Accepting Stipulation and Requiring Compliance and Payment of Market Conduct Fee.
6. The Stipulation is incorporated by reference, and all its conditions, terms, and agreement are specifically made a part of this Order as though fully set forth herein.



Teri L. Morante  
Chief Deputy Director

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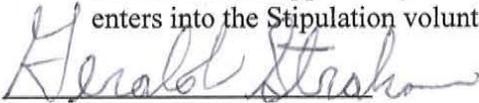
Respondent.  
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**STIPULATION TO ENTRY OF ORDER**

Gerald L. Strahan (hereinafter, Respondent) stipulates to the following:

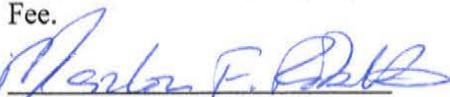
1. On or about July 29, 2014, the Department of Insurance and Financial Services (DIFS) served Respondent with a Cease and Desist Order with Statement of Findings and Notice of Opportunity for Hearing (Cease and Desist Order) alleging that Respondent violated provisions of the Insurance Code of 1956 (Code), MCL 500.100 *et seq.*
2. Specifically, the Cease and Desist Order contained allegations that Respondent violated MCL 500.1201a(1), MCL 500.1208a(1) and MCL 500.1240(2).
3. Respondent and DIFS conferred for the purpose of resolving this matter.
4. Respondent is not licensed with DIFS as an insurance producer pursuant to the Code.
5. All parties have complied with the procedural requirements of the APA and the Code.
6. Respondent agrees that he will cease and desist from operating in a manner that violates the Code.
7. Respondent agrees and admits that the conduct set forth in the Cease and Desist Order constitutes violations of MCL 500.1201a(1) and MCL 500.1240(2) and justifies sanctions pursuant to MCL 500.1244.
8. This Stipulation to Entry of Order (Stipulation) entered into is a settlement of disciplinary action pursuant to Chapter 12 of the Insurance Code and applicable rules arising out of the above described matters only, and shall not be deemed a waiver in any manner of the rights, duties or obligations of DIFS with respect to any other violation by the Respondent of the statutes and regulations governing the conduct of insurance producers in the state of Michigan.
9. As disciplinary action for the violations of the Insurance Code admitted to herein, Respondent agrees to the imposition of market conduct fees in the amount of two thousand five hundred dollars (\$2,500). Respondent further agrees to make this payment on the due date specified on the invoice, which will be mailed to Respondent subsequent to the execution of this Stipulation by the parties.

10. Nothing herein shall affect any rights or interest that any person not a party to this Stipulation and Order Accepting Stipulation and Requiring Compliance and Payment of Market Conduct Fee (Order) may possess.
11. Respondent agrees to cease and desist from engaging in the conduct that gave rise to this Stipulation.
12. Respondent further agrees that failure to timely pay the market conduct fee, as set forth in paragraph 9 above, shall result in the issuance of a Final Order to Cease and Desist and the assessment of the maximum fine allowed under the Code. Unless otherwise specified in this Stipulation and Order, the requirements imposed on Respondent must be fulfilled in accordance with the terms of this Stipulation and Order.
13. Respondent has had an opportunity to review this Stipulation and the proposed Order and have the same reviewed by legal counsel.
14. Respondent understands and agrees that this Stipulation will be presented to the Chief Deputy Director for approval.
15. The Chief Deputy Director may, in her sole discretion, decide to accept or reject this Stipulation. If the Chief Deputy Director accepts the Stipulation, Respondent waives the right to a hearing in this matter and consents to the entry of the Order Accepting Stipulation and Requiring Compliance and Payment of Market Conduct Fee. If the Chief Deputy Director does not accept the Stipulation, Respondent waives any objection to the Director holding a formal administrative hearing and making her decision after such hearing.
16. It is further stipulated that failure to comply with the Order and failure to pay the market conduct fee as set forth above shall result in the issuance of a Final Order to Cease and Desist and the assessment of the maximum fine allowed under the Code.
17. By his signature on this Stipulation, Respondent indicates that he has: (a) reviewed the statutory provisions he has violated; (b) been advised of his right to consult with counsel and has had an opportunity to consult with counsel before signing the Stipulation; and (c) enters into the Stipulation voluntarily.

  
Gerald L. Strahan

4/8/2015  
Date

DIFS Staff approve this Stipulation and recommend that the Chief Deputy Director accept it and issue an Order Accepting Stipulation and Requiring Compliance and Payment of Market Conduct Fee.

  
Marlon Roberts (P68523)  
DIFS Staff Attorney

4/20/2015  
Date