

MICHIGAN DEPARTMENT OF INSURANCE AND FINANCIAL SERVICES

Prelicensing Provider Performance Report

Report For 01/01/2017 to 12/31/2017

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360TRAINING.COM, INC						
MI Accident and Health Producer						
Course Code		Tested	Passed	Failed	% Passed	% Failed
58160	FIRST TIME	3	2	1	66.67 %	33.33 %
	RETAKE	8	1	7	12.50 %	87.50 %
	Total	11	3	8	27.27 %	72.73 %
	Net Total	11	3	8	27.27 %	72.73 %
MI Casualty Producer/Solicitor						
Course Code		Tested	Passed	Failed	% Passed	% Failed
58161	FIRST TIME	1	0	1	0.00 %	100.00 %
	RETAKE	0	0	0	0.00 %	0.00 %
	Total	1	0	1	0.00 %	100.00 %
	Net Total	1	0	1	0.00 %	100.00 %
MI Life Producer						
Course Code		Tested	Passed	Failed	% Passed	% Failed
58016	FIRST TIME	1	1	0	100.00 %	0.00 %
	RETAKE	0	0	0	0.00 %	0.00 %
	Total	1	1	0	100.00 %	0.00 %
	Net Total	1	1	0	100.00 %	0.00 %
MI Life, Accident and Health Producer						
Course Code		Tested	Passed	Failed	% Passed	% Failed
58016	FIRST TIME	16	12	4	75.00 %	25.00 %
	RETAKE	4	2	2	50.00 %	50.00 %
	Total	20	14	6	70.00 %	30.00 %
58160	FIRST TIME	16	12	4	75.00 %	25.00 %
	RETAKE	4	2	2	50.00 %	50.00 %
	Total	20	14	6	70.00 %	30.00 %
	Net Total	40	28	12	70.00 %	30.00 %
MI Property and Casualty Producer/Solicitor						
Course Code		Tested	Passed	Failed	% Passed	% Failed
58017	FIRST TIME	22	12	10	54.55 %	45.45 %
	RETAKE	17	3	14	17.65 %	82.35 %
	Total	39	15	24	38.46 %	61.54 %
58161	FIRST TIME	22	12	10	54.55 %	45.45 %

360TRAINING.COM, INC						
	RETAKE	17	3	14	17.65 %	82.35 %
	Total	39	15	24	38.46 %	61.54 %
	Net Total	78	30	48	38.46 %	61.54 %

A.D. BANKER and COMPANY, LLC						
MI Accident and Health Producer						
Course Code		Tested	Passed	Failed	% Passed	% Failed
52516	FIRST TIME	12	7	5	58.33 %	41.67 %
	RETAKE	2	2	0	100.00 %	0.00 %
	Total	14	9	5	64.29 %	35.71 %
	Net Total	14	9	5	64.29 %	35.71 %
MI Casualty Producer/Solicitor						
Course Code		Tested	Passed	Failed	% Passed	% Failed
52499	FIRST TIME	1	0	1	0.00 %	100.00 %
	RETAKE	0	0	0	0.00 %	0.00 %
	Total	1	0	1	0.00 %	100.00 %
	Net Total	1	0	1	0.00 %	100.00 %
MI Life Producer						
Course Code		Tested	Passed	Failed	% Passed	% Failed
52529	FIRST TIME	14	4	10	28.57 %	71.43 %
	RETAKE	6	4	2	66.67 %	33.33 %
	Total	20	8	12	40.00 %	60.00 %
	Net Total	20	8	12	40.00 %	60.00 %
MI Life, Accident and Health Producer						
Course Code		Tested	Passed	Failed	% Passed	% Failed
52516	FIRST TIME	52	30	22	57.69 %	42.31 %
	RETAKE	33	14	19	42.42 %	57.58 %
	Total	85	44	41	51.76 %	48.24 %
52529	FIRST TIME	52	30	22	57.69 %	42.31 %
	RETAKE	33	14	19	42.42 %	57.58 %
	Total	85	44	41	51.76 %	48.24 %
	Net Total	170	88	82	51.76 %	48.24 %
MI Life, Variable Life and Annuities Producer						
Course Code		Tested	Passed	Failed	% Passed	% Failed
52529	FIRST TIME	45	36	9	80.00 %	20.00 %
	RETAKE	14	10	4	71.43 %	28.57 %
	Total	59	46	13	77.97 %	22.03 %

A.D. BANKER and COMPANY, LLC						
	Net Total	59	46	13	77.97 %	22.03 %
MI Personal Lines Producer/Solicitor						
Course Code		Tested	Passed	Failed	% Passed	% Failed
	FIRST TIME	42	28	14	66.67 %	33.33 %
	RETAKE	32	10	22	31.25 %	68.75 %
	Total	74	38	36	51.35 %	48.65 %
64336	FIRST TIME	42	28	14	66.67 %	33.33 %
	RETAKE	32	10	22	31.25 %	68.75 %
	Total	74	38	36	51.35 %	48.65 %
	Net Total	148	76	72	51.35 %	48.65 %
MI Property and Casualty Producer/Solicitor						
Course Code		Tested	Passed	Failed	% Passed	% Failed
52499	FIRST TIME	96	42	54	43.75 %	56.25 %
	RETAKE	117	43	74	36.75 %	63.25 %
	Total	213	85	128	39.91 %	60.09 %
52560	FIRST TIME	96	42	54	43.75 %	56.25 %
	RETAKE	123	45	78	36.59 %	63.41 %
	Total	219	87	132	39.73 %	60.27 %
	Net Total	432	172	260	39.81 %	60.19 %

AMERICAN EDUCATION SYSTEMS LC						
MI Accident and Health Producer						
Course Code		Tested	Passed	Failed	% Passed	% Failed
52551	FIRST TIME	1	1	0	100.00 %	0.00 %
	RETAKE	0	0	0	0.00 %	0.00 %
	Total	1	1	0	100.00 %	0.00 %
	Net Total	1	1	0	100.00 %	0.00 %
MI Casualty Producer/Solicitor						
Course Code		Tested	Passed	Failed	% Passed	% Failed
52508	FIRST TIME	1	0	1	0.00 %	100.00 %
	RETAKE	2	0	2	0.00 %	100.00 %
	Total	3	0	3	0.00 %	100.00 %
	Net Total	3	0	3	0.00 %	100.00 %
MI Life Producer						
Course Code		Tested	Passed	Failed	% Passed	% Failed
52507	FIRST TIME	1	0	1	0.00 %	100.00 %
	RETAKE	0	0	0	0.00 %	0.00 %

AMERICAN EDUCATION SYSTEMS LC						
	Total	1	0	1	0.00 %	100.00 %
52552	FIRST TIME	1	1	0	100.00 %	0.00 %
	RETAKE	0	0	0	0.00 %	0.00 %
	Total	1	1	0	100.00 %	0.00 %
	Net Total	2	1	1	50.00 %	50.00 %
MI Life, Accident and Health Producer						
Course Code		Tested	Passed	Failed	% Passed	% Failed
52506	FIRST TIME	20	9	11	45.00 %	55.00 %
	RETAKE	13	4	9	30.77 %	69.23 %
	Total	33	13	20	39.39 %	60.61 %
52507	FIRST TIME	20	9	11	45.00 %	55.00 %
	RETAKE	13	4	9	30.77 %	69.23 %
	Total	33	13	20	39.39 %	60.61 %
52551	FIRST TIME	11	5	6	45.45 %	54.55 %
	RETAKE	2	2	0	100.00 %	0.00 %
	Total	13	7	6	53.85 %	46.15 %
52552	FIRST TIME	11	5	6	45.45 %	54.55 %
	RETAKE	2	2	0	100.00 %	0.00 %
	Total	13	7	6	53.85 %	46.15 %
	Net Total	92	40	52	43.48 %	56.52 %
MI Property and Casualty Producer/Solicitor						
Course Code		Tested	Passed	Failed	% Passed	% Failed
52508	FIRST TIME	11	2	9	18.18 %	81.82 %
	RETAKE	36	7	29	19.44 %	80.56 %
	Total	47	9	38	19.15 %	80.85 %
52511	FIRST TIME	11	2	9	18.18 %	81.82 %
	RETAKE	36	7	29	19.44 %	80.56 %
	Total	47	9	38	19.15 %	80.85 %
	Net Total	94	18	76	19.15 %	80.85 %
MI Property Producer/Solicitor						
Course Code		Tested	Passed	Failed	% Passed	% Failed
52511	FIRST TIME	1	0	1	0.00 %	100.00 %
	RETAKE	3	0	3	0.00 %	100.00 %
	Total	4	0	4	0.00 %	100.00 %
	Net Total	4	0	4	0.00 %	100.00 %

COHN TRAINING INCORPORATED

COHN TRAINING INCORPORATED						
MI Accident and Health Producer						
Course Code		Tested	Passed	Failed	% Passed	% Failed
59117	FIRST TIME	59	28	31	47.46 %	52.54 %
	RETAKE	35	9	26	25.71 %	74.29 %
	Total	94	37	57	39.36 %	60.64 %
	Net Total	94	37	57	39.36 %	60.64 %
MI Life Producer						
Course Code		Tested	Passed	Failed	% Passed	% Failed
59116	FIRST TIME	12	10	2	83.33 %	16.67 %
	RETAKE	3	1	2	33.33 %	66.67 %
	Total	15	11	4	73.33 %	26.67 %
	Net Total	15	11	4	73.33 %	26.67 %
MI Life, Accident and Health Producer						
Course Code		Tested	Passed	Failed	% Passed	% Failed
59116	FIRST TIME	69	37	32	53.62 %	46.38 %
	RETAKE	43	12	31	27.91 %	72.09 %
	Total	112	49	63	43.75 %	56.25 %
59117	FIRST TIME	69	37	32	53.62 %	46.38 %
	RETAKE	43	12	31	27.91 %	72.09 %
	Total	112	49	63	43.75 %	56.25 %
	Net Total	224	98	126	43.75 %	56.25 %
MI Life, Variable Life and Annuities Producer						
Course Code		Tested	Passed	Failed	% Passed	% Failed
59116	FIRST TIME	1	0	1	0.00 %	100.00 %
	RETAKE	0	0	0	0.00 %	0.00 %
	Total	1	0	1	0.00 %	100.00 %
	Net Total	1	0	1	0.00 %	100.00 %

CPMI PROFESSIONAL DEVELOPMENT, INC.						
MI Accident and Health Producer						
Course Code		Tested	Passed	Failed	% Passed	% Failed
52514	FIRST TIME	3	3	0	100.00 %	0.00 %
	RETAKE	0	0	0	0.00 %	0.00 %
	Total	3	3	0	100.00 %	0.00 %
	Net Total	3	3	0	100.00 %	0.00 %

CPMI PROFESSIONAL DEVELOPMENT, INC.						
MI Life Producer						
Course Code		Tested	Passed	Failed	% Passed	% Failed
52527	FIRST TIME	5	5	0	100.00 %	0.00 %
	RETAKE	0	0	0	0.00 %	0.00 %
	Total	5	5	0	100.00 %	0.00 %
	Net Total	5	5	0	100.00 %	0.00 %
MI Life, Accident and Health Producer						
Course Code		Tested	Passed	Failed	% Passed	% Failed
52514	FIRST TIME	3	1	2	33.33 %	66.67 %
	RETAKE	3	1	2	33.33 %	66.67 %
	Total	6	2	4	33.33 %	66.67 %
52527	FIRST TIME	3	1	2	33.33 %	66.67 %
	RETAKE	3	1	2	33.33 %	66.67 %
	Total	6	2	4	33.33 %	66.67 %
	Net Total	12	4	8	33.33 %	66.67 %
MI Property and Casualty Producer/Solicitor						
Course Code		Tested	Passed	Failed	% Passed	% Failed
52497	FIRST TIME	20	4	16	20.00 %	80.00 %
	RETAKE	42	14	28	33.33 %	66.67 %
	Total	62	18	44	29.03 %	70.97 %
52558	FIRST TIME	20	4	16	20.00 %	80.00 %
	RETAKE	42	14	28	33.33 %	66.67 %
	Total	62	18	44	29.03 %	70.97 %
	Net Total	124	36	88	29.03 %	70.97 %

ENTERPRISE TRAINING SCHOOL, INC						
MI Life Producer						
Course Code		Tested	Passed	Failed	% Passed	% Failed
67038	FIRST TIME	2	1	1	50.00 %	50.00 %
	RETAKE	0	0	0	0.00 %	0.00 %
	Total	2	1	1	50.00 %	50.00 %
	Net Total	2	1	1	50.00 %	50.00 %
MI Life, Accident and Health Producer						
Course Code		Tested	Passed	Failed	% Passed	% Failed
67037	FIRST TIME	1	1	0	100.00 %	0.00 %
	RETAKE	0	0	0	0.00 %	0.00 %
	Total	1	1	0	100.00 %	0.00 %

ENTERPRISE TRAINING SCHOOL, INC						
67038	FIRST TIME	1	1	0	100.00 %	0.00 %
	RETAKE	0	0	0	0.00 %	0.00 %
	Total	1	1	0	100.00 %	0.00 %
	Net Total	2	2	0	100.00 %	0.00 %

EXAMFX, INC.						
MI Accident and Health Producer						
Course Code		Tested	Passed	Failed	% Passed	% Failed
52554	FIRST TIME	301	158	143	52.49 %	47.51 %
	RETAKE	163	67	96	41.10 %	58.90 %
	Total	464	225	239	48.49 %	51.51 %
	Net Total	464	225	239	48.49 %	51.51 %
MI Casualty Producer/Solicitor						
Course Code		Tested	Passed	Failed	% Passed	% Failed
52553	FIRST TIME	4	4	0	100.00 %	0.00 %
	RETAKE	0	0	0	0.00 %	0.00 %
	Total	4	4	0	100.00 %	0.00 %
	Net Total	4	4	0	100.00 %	0.00 %
MI Life Producer						
Course Code		Tested	Passed	Failed	% Passed	% Failed
52555	FIRST TIME	1047	616	431	58.83 %	41.17 %
	RETAKE	581	243	338	41.82 %	58.18 %
	Total	1628	859	769	52.76 %	47.24 %
	Net Total	1628	859	769	52.76 %	47.24 %
MI Life, Accident and Health Producer						
Course Code		Tested	Passed	Failed	% Passed	% Failed
52554	FIRST TIME	673	422	251	62.70 %	37.30 %
	RETAKE	341	149	192	43.70 %	56.30 %
	Total	1014	571	443	56.31 %	43.69 %
52555	FIRST TIME	667	418	249	62.67 %	37.33 %
	RETAKE	333	149	184	44.74 %	55.26 %
	Total	1000	567	433	56.70 %	43.30 %
	Net Total	2014	1138	876	56.50 %	43.50 %
MI Life, Variable Life and Annuities Producer						
Course Code		Tested	Passed	Failed	% Passed	% Failed
52555	FIRST TIME	14	8	6	57.14 %	42.86 %
	RETAKE	1	1	0	100.00 %	0.00 %

EXAMFX, INC.						
	Total	15	9	6	60.00 %	40.00 %
	Net Total	15	9	6	60.00 %	40.00 %
MI Personal Lines Producer/Solicitor						
Course Code		Tested	Passed	Failed	% Passed	% Failed
	FIRST TIME	6	4	2	66.67 %	33.33 %
	RETAKE	2	1	1	50.00 %	50.00 %
	Total	8	5	3	62.50 %	37.50 %
52657	FIRST TIME	6	4	2	66.67 %	33.33 %
	RETAKE	2	1	1	50.00 %	50.00 %
	Total	8	5	3	62.50 %	37.50 %
	Net Total	16	10	6	62.50 %	37.50 %
MI Property and Casualty Producer/Solicitor						
Course Code		Tested	Passed	Failed	% Passed	% Failed
52553	FIRST TIME	335	129	206	38.51 %	61.49 %
	RETAKE	350	132	218	37.71 %	62.29 %
	Total	685	261	424	38.10 %	61.90 %
52656	FIRST TIME	335	129	206	38.51 %	61.49 %
	RETAKE	350	132	218	37.71 %	62.29 %
	Total	685	261	424	38.10 %	61.90 %
	Net Total	1370	522	848	38.10 %	61.90 %
MI Property Producer/Solicitor						
Course Code		Tested	Passed	Failed	% Passed	% Failed
52656	FIRST TIME	4	3	1	75.00 %	25.00 %
	RETAKE	0	0	0	0.00 %	0.00 %
	Total	4	3	1	75.00 %	25.00 %
	Net Total	4	3	1	75.00 %	25.00 %

FINANCIAL SERVICES INSTITUTE OF MI INC						
MI Accident and Health Producer						
Course Code		Tested	Passed	Failed	% Passed	% Failed
52519	FIRST TIME	6	4	2	66.67 %	33.33 %
	RETAKE	2	1	1	50.00 %	50.00 %
	Total	8	5	3	62.50 %	37.50 %
	Net Total	8	5	3	62.50 %	37.50 %
MI Life Producer						
Course Code		Tested	Passed	Failed	% Passed	% Failed
52531	FIRST TIME	3	0	3	0.00 %	100.00 %

FINANCIAL SERVICES INSTITUTE OF MI INC						
	RETAKE	3	1	2	33.33 %	66.67 %
	Total	6	1	5	16.67 %	83.33 %
	Net Total	6	1	5	16.67 %	83.33 %
MI Life, Accident and Health Producer						
Course Code		Tested	Passed	Failed	% Passed	% Failed
52519	FIRST TIME	27	16	11	59.26 %	40.74 %
	RETAKE	17	5	12	29.41 %	70.59 %
	Total	44	21	23	47.73 %	52.27 %
52531	FIRST TIME	27	16	11	59.26 %	40.74 %
	RETAKE	17	5	12	29.41 %	70.59 %
	Total	44	21	23	47.73 %	52.27 %
	Net Total	88	42	46	47.73 %	52.27 %
MI Life, Variable Life and Annuities Producer						
Course Code		Tested	Passed	Failed	% Passed	% Failed
52531	FIRST TIME	1	1	0	100.00 %	0.00 %
	RETAKE	0	0	0	0.00 %	0.00 %
	Total	1	1	0	100.00 %	0.00 %
	Net Total	1	1	0	100.00 %	0.00 %
MI Property and Casualty Producer/Solicitor						
Course Code		Tested	Passed	Failed	% Passed	% Failed
52501	FIRST TIME	3	1	2	33.33 %	66.67 %
	RETAKE	5	1	4	20.00 %	80.00 %
	Total	8	2	6	25.00 %	75.00 %
52562	FIRST TIME	3	1	2	33.33 %	66.67 %
	RETAKE	5	1	4	20.00 %	80.00 %
	Total	8	2	6	25.00 %	75.00 %
	Net Total	16	4	12	25.00 %	75.00 %

FSI OF WESTERN MICHIGAN						
MI Accident and Health Producer						
Course Code		Tested	Passed	Failed	% Passed	% Failed
55680	FIRST TIME	2	1	1	50.00 %	50.00 %
	RETAKE	1	1	0	100.00 %	0.00 %
	Total	3	2	1	66.67 %	33.33 %
	Net Total	3	2	1	66.67 %	33.33 %
MI Life Producer						
Course Code		Tested	Passed	Failed	% Passed	% Failed

FSI OF WESTERN MICHIGAN						
55679	FIRST TIME	10	5	5	50.00 %	50.00 %
	RETAKE	2	0	2	0.00 %	100.00 %
	Total	12	5	7	41.67 %	58.33 %
	Net Total	12	5	7	41.67 %	58.33 %
MI Life, Accident and Health Producer						
Course Code		Tested	Passed	Failed	% Passed	% Failed
55679	FIRST TIME	31	15	16	48.39 %	51.61 %
	RETAKE	20	5	15	25.00 %	75.00 %
	Total	51	20	31	39.22 %	60.78 %
55680	FIRST TIME	31	15	16	48.39 %	51.61 %
	RETAKE	20	5	15	25.00 %	75.00 %
	Total	51	20	31	39.22 %	60.78 %
	Net Total	102	40	62	39.22 %	60.78 %

INSURANCE SCHOOLS, INC.						
MI Life, Accident and Health Producer						
Course Code		Tested	Passed	Failed	% Passed	% Failed
52518	FIRST TIME	1	0	1	0.00 %	100.00 %
	RETAKE	1	0	1	0.00 %	100.00 %
	Total	2	0	2	0.00 %	100.00 %
52532	FIRST TIME	1	0	1	0.00 %	100.00 %
	RETAKE	1	0	1	0.00 %	100.00 %
	Total	2	0	2	0.00 %	100.00 %
	Net Total	4	0	4	0.00 %	100.00 %

INSURANCE TRAINERS AND EDUCATORS ASSOCIATION OF MICHIGAN						
MI Accident and Health Producer						
Course Code		Tested	Passed	Failed	% Passed	% Failed
63785	FIRST TIME	6	2	4	33.33 %	66.67 %
	RETAKE	4	1	3	25.00 %	75.00 %
	Total	10	3	7	30.00 %	70.00 %
	Net Total	10	3	7	30.00 %	70.00 %
MI Casualty Producer/Solicitor						
Course Code		Tested	Passed	Failed	% Passed	% Failed
54625	FIRST TIME	4	3	1	75.00 %	25.00 %
	RETAKE	1	1	0	100.00 %	0.00 %
	Total	5	4	1	80.00 %	20.00 %

INSURANCE TRAINERS AND EDUCATORS ASSOCIATION OF MICHIGAN						
	Net Total	5	4	1	80.00 %	20.00 %
MI Life Producer						
Course Code		Tested	Passed	Failed	% Passed	% Failed
62865	FIRST TIME	12	5	7	41.67 %	58.33 %
	RETAKE	7	4	3	57.14 %	42.86 %
	Total	19	9	10	47.37 %	52.63 %
	Net Total	19	9	10	47.37 %	52.63 %
MI Life, Accident and Health Producer						
Course Code		Tested	Passed	Failed	% Passed	% Failed
62865	FIRST TIME	190	127	63	66.84 %	33.16 %
	RETAKE	93	35	58	37.63 %	62.37 %
	Total	283	162	121	57.24 %	42.76 %
63785	FIRST TIME	190	129	61	67.89 %	32.11 %
	RETAKE	91	33	58	36.26 %	63.74 %
	Total	281	162	119	57.65 %	42.35 %
	Net Total	564	324	240	57.45 %	42.55 %
MI Life, Variable Life and Annuities Producer						
Course Code		Tested	Passed	Failed	% Passed	% Failed
62865	FIRST TIME	3	3	0	100.00 %	0.00 %
	RETAKE	0	0	0	0.00 %	0.00 %
	Total	3	3	0	100.00 %	0.00 %
	Net Total	3	3	0	100.00 %	0.00 %
MI Property and Casualty Producer/Solicitor						
Course Code		Tested	Passed	Failed	% Passed	% Failed
54624	FIRST TIME	553	290	263	52.44 %	47.56 %
	RETAKE	511	149	362	29.16 %	70.84 %
	Total	1064	439	625	41.26 %	58.74 %
54625	FIRST TIME	561	296	265	52.76 %	47.24 %
	RETAKE	513	151	362	29.43 %	70.57 %
	Total	1074	447	627	41.62 %	58.38 %
	Net Total	2138	886	1252	41.44 %	58.56 %
MI Property Producer/Solicitor						
Course Code		Tested	Passed	Failed	% Passed	% Failed
54624	FIRST TIME	6	4	2	66.67 %	33.33 %
	RETAKE	2	0	2	0.00 %	100.00 %
	Total	8	4	4	50.00 %	50.00 %
	Net Total	8	4	4	50.00 %	50.00 %

INSURANCE TRAINERS AND EDUCATORS ASSOCIATION OF MICHIGAN

INTERNATIONAL INSURANCE AND SECURITIES INSTITUTE

MI Accident and Health Producer

Course Code		Tested	Passed	Failed	% Passed	% Failed
57803	FIRST TIME	5	2	3	40.00 %	60.00 %
	RETAKE	1	1	0	100.00 %	0.00 %
	Total	6	3	3	50.00 %	50.00 %
	Net Total	6	3	3	50.00 %	50.00 %

MI Casualty Producer/Solicitor

Course Code		Tested	Passed	Failed	% Passed	% Failed
59109	FIRST TIME	2	1	1	50.00 %	50.00 %
	RETAKE	0	0	0	0.00 %	0.00 %
	Total	2	1	1	50.00 %	50.00 %
	Net Total	2	1	1	50.00 %	50.00 %

MI Life Producer

Course Code		Tested	Passed	Failed	% Passed	% Failed
57802	FIRST TIME	1	0	1	0.00 %	100.00 %
	RETAKE	0	0	0	0.00 %	0.00 %
	Total	1	0	1	0.00 %	100.00 %
	Net Total	1	0	1	0.00 %	100.00 %

MI Life, Accident and Health Producer

Course Code		Tested	Passed	Failed	% Passed	% Failed
57802	FIRST TIME	14	2	12	14.29 %	85.71 %
	RETAKE	29	6	23	20.69 %	79.31 %
	Total	43	8	35	18.60 %	81.40 %
57803	FIRST TIME	14	2	12	14.29 %	85.71 %
	RETAKE	29	6	23	20.69 %	79.31 %
	Total	43	8	35	18.60 %	81.40 %
59108	FIRST TIME	2	0	2	0.00 %	100.00 %
	RETAKE	4	1	3	25.00 %	75.00 %
	Total	6	1	5	16.67 %	83.33 %
59110	FIRST TIME	2	0	2	0.00 %	100.00 %
	RETAKE	4	1	3	25.00 %	75.00 %
	Total	6	1	5	16.67 %	83.33 %
	Net Total	98	18	80	18.37 %	81.63 %

MI Property and Casualty Producer/Solicitor

Course Code		Tested	Passed	Failed	% Passed	% Failed
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INTERNATIONAL INSURANCE AND SECURITIES INSTITUTE						
59109	FIRST TIME	26	5	21	19.23 %	80.77 %
	RETAKE	58	14	44	24.14 %	75.86 %
	Total	84	19	65	22.62 %	77.38 %
59111	FIRST TIME	26	5	21	19.23 %	80.77 %
	RETAKE	58	14	44	24.14 %	75.86 %
	Total	84	19	65	22.62 %	77.38 %
	Net Total	168	38	130	22.62 %	77.38 %
MI Property Producer/Solicitor						
Course Code		Tested	Passed	Failed	% Passed	% Failed
59111	FIRST TIME	1	1	0	100.00 %	0.00 %
	RETAKE	0	0	0	0.00 %	0.00 %
	Total	1	1	0	100.00 %	0.00 %
	Net Total	1	1	0	100.00 %	0.00 %

KAPLAN FINANCIAL						
MI Accident and Health Producer						
Course Code		Tested	Passed	Failed	% Passed	% Failed
52543	FIRST TIME	6	2	4	33.33 %	66.67 %
	RETAKE	2	1	1	50.00 %	50.00 %
	Total	8	3	5	37.50 %	62.50 %
52733	FIRST TIME	63	30	33	47.62 %	52.38 %
	RETAKE	68	17	51	25.00 %	75.00 %
	Total	131	47	84	35.88 %	64.12 %
55368	FIRST TIME	27	19	8	70.37 %	29.63 %
	RETAKE	10	5	5	50.00 %	50.00 %
	Total	37	24	13	64.86 %	35.14 %
57361	FIRST TIME	66	47	19	71.21 %	28.79 %
	RETAKE	25	13	12	52.00 %	48.00 %
	Total	91	60	31	65.93 %	34.07 %
73300	FIRST TIME	3	2	1	66.67 %	33.33 %
	RETAKE	1	1	0	100.00 %	0.00 %
	Total	4	3	1	75.00 %	25.00 %
73301	FIRST TIME	8	7	1	87.50 %	12.50 %
	RETAKE	2	1	1	50.00 %	50.00 %
	Total	10	8	2	80.00 %	20.00 %
	Net Total	281	145	136	51.60 %	48.40 %

KAPLAN FINANCIAL						
MI Casualty Producer/Solicitor						
Course Code		Tested	Passed	Failed	% Passed	% Failed
51149	FIRST TIME	12	3	9	25.00 %	75.00 %
	RETAKE	17	4	13	23.53 %	76.47 %
	Total	29	7	22	24.14 %	75.86 %
72794	FIRST TIME	1	1	0	100.00 %	0.00 %
	RETAKE	0	0	0	0.00 %	0.00 %
	Total	1	1	0	100.00 %	0.00 %
72795	FIRST TIME	4	1	3	25.00 %	75.00 %
	RETAKE	0	0	0	0.00 %	0.00 %
	Total	4	1	3	25.00 %	75.00 %
73056	FIRST TIME	1	0	1	0.00 %	100.00 %
	RETAKE	0	0	0	0.00 %	0.00 %
	Total	1	0	1	0.00 %	100.00 %
	Net Total	35	9	26	25.71 %	74.29 %
MI Life Producer						
Course Code		Tested	Passed	Failed	% Passed	% Failed
52544	FIRST TIME	2	0	2	0.00 %	100.00 %
	RETAKE	1	0	1	0.00 %	100.00 %
	Total	3	0	3	0.00 %	100.00 %
52734	FIRST TIME	94	61	33	64.89 %	35.11 %
	RETAKE	32	11	21	34.38 %	65.63 %
	Total	126	72	54	57.14 %	42.86 %
55367	FIRST TIME	29	19	10	65.52 %	34.48 %
	RETAKE	15	4	11	26.67 %	73.33 %
	Total	44	23	21	52.27 %	47.73 %
57360	FIRST TIME	72	55	17	76.39 %	23.61 %
	RETAKE	25	9	16	36.00 %	64.00 %
	Total	97	64	33	65.98 %	34.02 %
73298	FIRST TIME	4	2	2	50.00 %	50.00 %
	RETAKE	1	1	0	100.00 %	0.00 %
	Total	5	3	2	60.00 %	40.00 %
73299	FIRST TIME	4	4	0	100.00 %	0.00 %
	RETAKE	0	0	0	0.00 %	0.00 %
	Total	4	4	0	100.00 %	0.00 %
	Net Total	279	166	113	59.50 %	40.50 %

KAPLAN FINANCIAL						
MI Life, Accident and Health Producer						
Course Code		Tested	Passed	Failed	% Passed	% Failed
52543	FIRST TIME	1	0	1	0.00 %	100.00 %
	RETAKE	1	0	1	0.00 %	100.00 %
	Total	2	0	2	0.00 %	100.00 %
52544	FIRST TIME	1	0	1	0.00 %	100.00 %
	RETAKE	1	0	1	0.00 %	100.00 %
	Total	2	0	2	0.00 %	100.00 %
52733	FIRST TIME	291	172	119	59.11 %	40.89 %
	RETAKE	214	59	155	27.57 %	72.43 %
	Total	505	231	274	45.74 %	54.26 %
52734	FIRST TIME	289	166	123	57.44 %	42.56 %
	RETAKE	217	60	157	27.65 %	72.35 %
	Total	506	226	280	44.66 %	55.34 %
55367	FIRST TIME	187	111	76	59.36 %	40.64 %
	RETAKE	150	40	110	26.67 %	73.33 %
	Total	337	151	186	44.81 %	55.19 %
55368	FIRST TIME	187	111	76	59.36 %	40.64 %
	RETAKE	151	41	110	27.15 %	72.85 %
	Total	338	152	186	44.97 %	55.03 %
57360	FIRST TIME	316	219	97	69.30 %	30.70 %
	RETAKE	163	59	104	36.20 %	63.80 %
	Total	479	278	201	58.04 %	41.96 %
57361	FIRST TIME	314	217	97	69.11 %	30.89 %
	RETAKE	163	59	104	36.20 %	63.80 %
	Total	477	276	201	57.86 %	42.14 %
73298	FIRST TIME	23	19	4	82.61 %	17.39 %
	RETAKE	6	2	4	33.33 %	66.67 %
	Total	29	21	8	72.41 %	27.59 %
73299	FIRST TIME	47	34	13	72.34 %	27.66 %
	RETAKE	13	8	5	61.54 %	38.46 %
	Total	60	42	18	70.00 %	30.00 %
73300	FIRST TIME	37	27	10	72.97 %	27.03 %
	RETAKE	10	5	5	50.00 %	50.00 %
	Total	47	32	15	68.09 %	31.91 %
73301	FIRST TIME	37	30	7	81.08 %	18.92 %
	RETAKE	9	5	4	55.56 %	44.44 %
	Total	46	35	11	76.09 %	23.91 %

KAPLAN FINANCIAL						
	Net Total	2828	1444	1384	51.06 %	48.94 %
MI Life, Variable Life and Annuities Producer						
Course Code		Tested	Passed	Failed	% Passed	% Failed
52544	FIRST TIME	7	3	4	42.86 %	57.14 %
	RETAKE	0	0	0	0.00 %	0.00 %
	Total	7	3	4	42.86 %	57.14 %
52734	FIRST TIME	2	2	0	100.00 %	0.00 %
	RETAKE	0	0	0	0.00 %	0.00 %
	Total	2	2	0	100.00 %	0.00 %
55367	FIRST TIME	13	11	2	84.62 %	15.38 %
	RETAKE	0	0	0	0.00 %	0.00 %
	Total	13	11	2	84.62 %	15.38 %
57360	FIRST TIME	28	24	4	85.71 %	14.29 %
	RETAKE	1	1	0	100.00 %	0.00 %
	Total	29	25	4	86.21 %	13.79 %
73299	FIRST TIME	2	2	0	100.00 %	0.00 %
	RETAKE	0	0	0	0.00 %	0.00 %
	Total	2	2	0	100.00 %	0.00 %
	Net Total	53	43	10	81.13 %	18.87 %
MI Personal Lines Producer/Solicitor						
Course Code		Tested	Passed	Failed	% Passed	% Failed
	FIRST TIME	3	0	3	0.00 %	100.00 %
	RETAKE	3	2	1	66.67 %	33.33 %
	Total	6	2	4	33.33 %	66.67 %
51148	FIRST TIME	5	3	2	60.00 %	40.00 %
	RETAKE	2	1	1	50.00 %	50.00 %
	Total	7	4	3	57.14 %	42.86 %
51149	FIRST TIME	5	3	2	60.00 %	40.00 %
	RETAKE	2	1	1	50.00 %	50.00 %
	Total	7	4	3	57.14 %	42.86 %
58268	FIRST TIME	2	0	2	0.00 %	100.00 %
	RETAKE	0	0	0	0.00 %	0.00 %
	Total	2	0	2	0.00 %	100.00 %
58269	FIRST TIME	2	0	2	0.00 %	100.00 %
	RETAKE	0	0	0	0.00 %	0.00 %
	Total	2	0	2	0.00 %	100.00 %
72794	FIRST TIME	1	0	1	0.00 %	100.00 %

KAPLAN FINANCIAL						
	RETAKE	0	0	0	0.00 %	0.00 %
	Total	1	0	1	0.00 %	100.00 %
72796	FIRST TIME	1	0	1	0.00 %	100.00 %
	RETAKE	0	0	0	0.00 %	0.00 %
	Total	1	0	1	0.00 %	100.00 %
72798	FIRST TIME	3	0	3	0.00 %	100.00 %
	RETAKE	3	2	1	66.67 %	33.33 %
	Total	6	2	4	33.33 %	66.67 %
	Net Total	32	12	20	37.50 %	62.50 %
MI Property and Casualty Producer/Solicitor						
Course Code		Tested	Passed	Failed	% Passed	% Failed
51148	FIRST TIME	558	217	341	38.89 %	61.11 %
	RETAKE	727	198	529	27.24 %	72.76 %
	Total	1285	415	870	32.30 %	67.70 %
51149	FIRST TIME	557	216	341	38.78 %	61.22 %
	RETAKE	726	198	528	27.27 %	72.73 %
	Total	1283	414	869	32.27 %	67.73 %
52537	FIRST TIME	6	3	3	50.00 %	50.00 %
	RETAKE	3	1	2	33.33 %	66.67 %
	Total	9	4	5	44.44 %	55.56 %
52541	FIRST TIME	6	3	3	50.00 %	50.00 %
	RETAKE	3	1	2	33.33 %	66.67 %
	Total	9	4	5	44.44 %	55.56 %
58268	FIRST TIME	245	118	127	48.16 %	51.84 %
	RETAKE	233	76	157	32.62 %	67.38 %
	Total	478	194	284	40.59 %	59.41 %
58269	FIRST TIME	245	118	127	48.16 %	51.84 %
	RETAKE	233	76	157	32.62 %	67.38 %
	Total	478	194	284	40.59 %	59.41 %
72794	FIRST TIME	121	57	64	47.11 %	52.89 %
	RETAKE	125	45	80	36.00 %	64.00 %
	Total	246	102	144	41.46 %	58.54 %
72795	FIRST TIME	186	79	107	42.47 %	57.53 %
	RETAKE	183	49	134	26.78 %	73.22 %
	Total	369	128	241	34.69 %	65.31 %
72796	FIRST TIME	151	68	83	45.03 %	54.97 %
	RETAKE	144	54	90	37.50 %	62.50 %
	Total	295	122	173	41.36 %	58.64 %

KAPLAN FINANCIAL						
72797	FIRST TIME	173	75	98	43.35 %	56.65 %
	RETAKE	173	46	127	26.59 %	73.41 %
	Total	346	121	225	34.97 %	65.03 %
73056	FIRST TIME	24	12	12	50.00 %	50.00 %
	RETAKE	13	7	6	53.85 %	46.15 %
	Total	37	19	18	51.35 %	48.65 %
73124	FIRST TIME	4	2	2	50.00 %	50.00 %
	RETAKE	3	1	2	33.33 %	66.67 %
	Total	7	3	4	42.86 %	57.14 %
	Net Total	4842	1720	3122	35.52 %	64.48 %
MI Property Producer/Solicitor						
Course Code		Tested	Passed	Failed	% Passed	% Failed
51148	FIRST TIME	12	5	7	41.67 %	58.33 %
	RETAKE	5	1	4	20.00 %	80.00 %
	Total	17	6	11	35.29 %	64.71 %
58268	FIRST TIME	5	1	4	20.00 %	80.00 %
	RETAKE	2	0	2	0.00 %	100.00 %
	Total	7	1	6	14.29 %	85.71 %
72796	FIRST TIME	1	0	1	0.00 %	100.00 %
	RETAKE	2	1	1	50.00 %	50.00 %
	Total	3	1	2	33.33 %	66.67 %
72797	FIRST TIME	3	1	2	33.33 %	66.67 %
	RETAKE	0	0	0	0.00 %	0.00 %
	Total	3	1	2	33.33 %	66.67 %
	Net Total	30	9	21	30.00 %	70.00 %

LIBERTY MUTUAL INSURANCE COMPANY						
MI Property and Casualty Producer/Solicitor						
Course Code		Tested	Passed	Failed	% Passed	% Failed
53102	FIRST TIME	2	2	0	100.00 %	0.00 %
	RETAKE	0	0	0	0.00 %	0.00 %
	Total	2	2	0	100.00 %	0.00 %
53103	FIRST TIME	2	2	0	100.00 %	0.00 %
	RETAKE	0	0	0	0.00 %	0.00 %
	Total	2	2	0	100.00 %	0.00 %
	Net Total	4	4	0	100.00 %	0.00 %

MI Department of Insurance and Financial Services

MI Department of Insurance and Financial Services						
MI Property and Casualty Producer/Solicitor						
Course Code		Tested	Passed	Failed	% Passed	% Failed
52572	FIRST TIME	2	0	2	0.00 %	100.00 %
	RETAKE	2	2	0	100.00 %	0.00 %
	Total	4	2	2	50.00 %	50.00 %
52574	FIRST TIME	2	0	2	0.00 %	100.00 %
	RETAKE	2	2	0	100.00 %	0.00 %
	Total	4	2	2	50.00 %	50.00 %
	Net Total	8	4	4	50.00 %	50.00 %

MICHIGAN ASSOCIATION OF INSURANCE AGENTS (MAIA)						
MI Accident and Health Producer						
Course Code		Tested	Passed	Failed	% Passed	% Failed
60732	FIRST TIME	1	1	0	100.00 %	0.00 %
	RETAKE	0	0	0	0.00 %	0.00 %
	Total	1	1	0	100.00 %	0.00 %
64991	FIRST TIME	7	6	1	85.71 %	14.29 %
	RETAKE	0	0	0	0.00 %	0.00 %
	Total	7	6	1	85.71 %	14.29 %
	Net Total	8	7	1	87.50 %	12.50 %

MI Casualty Producer/Solicitor						
Course Code		Tested	Passed	Failed	% Passed	% Failed
64988	FIRST TIME	2	1	1	50.00 %	50.00 %
	RETAKE	0	0	0	0.00 %	0.00 %
	Total	2	1	1	50.00 %	50.00 %
	Net Total	2	1	1	50.00 %	50.00 %

MI Life Producer						
Course Code		Tested	Passed	Failed	% Passed	% Failed
55387	FIRST TIME	1	1	0	100.00 %	0.00 %
	RETAKE	0	0	0	0.00 %	0.00 %
	Total	1	1	0	100.00 %	0.00 %
64990	FIRST TIME	19	15	4	78.95 %	21.05 %
	RETAKE	4	2	2	50.00 %	50.00 %
	Total	23	17	6	73.91 %	26.09 %
	Net Total	24	18	6	75.00 %	25.00 %

MI Life, Accident and Health Producer						
Course Code		Tested	Passed	Failed	% Passed	% Failed

MICHIGAN ASSOCIATION OF INSURANCE AGENTS (MAIA)						
64990	FIRST TIME	74	61	13	82.43 %	17.57 %
	RETAKE	23	6	17	26.09 %	73.91 %
	Total	97	67	30	69.07 %	30.93 %
64991	FIRST TIME	74	61	13	82.43 %	17.57 %
	RETAKE	23	6	17	26.09 %	73.91 %
	Total	97	67	30	69.07 %	30.93 %
	Net Total	194	134	60	69.07 %	30.93 %
MI Personal Lines Producer/Solicitor						
Course Code		Tested	Passed	Failed	% Passed	% Failed
60986	FIRST TIME	36	36	0	100.00 %	0.00 %
	RETAKE	0	0	0	0.00 %	0.00 %
	Total	36	36	0	100.00 %	0.00 %
60987	FIRST TIME	36	36	0	100.00 %	0.00 %
	RETAKE	0	0	0	0.00 %	0.00 %
	Total	36	36	0	100.00 %	0.00 %
64988	FIRST TIME	1	1	0	100.00 %	0.00 %
	RETAKE	0	0	0	0.00 %	0.00 %
	Total	1	1	0	100.00 %	0.00 %
64989	FIRST TIME	1	1	0	100.00 %	0.00 %
	RETAKE	0	0	0	0.00 %	0.00 %
	Total	1	1	0	100.00 %	0.00 %
	Net Total	74	74	0	100.00 %	0.00 %
MI Property and Casualty Producer/Solicitor						
Course Code		Tested	Passed	Failed	% Passed	% Failed
58460	FIRST TIME	51	18	33	35.29 %	64.71 %
	RETAKE	68	25	43	36.76 %	63.24 %
	Total	119	43	76	36.13 %	63.87 %
58461	FIRST TIME	51	18	33	35.29 %	64.71 %
	RETAKE	69	26	43	37.68 %	62.32 %
	Total	120	44	76	36.67 %	63.33 %
58462	FIRST TIME	0	0	0	0.00 %	0.00 %
	RETAKE	1	1	0	100.00 %	0.00 %
	Total	1	1	0	100.00 %	0.00 %
60984	FIRST TIME	2	2	0	100.00 %	0.00 %
	RETAKE	0	0	0	0.00 %	0.00 %
	Total	2	2	0	100.00 %	0.00 %
60985	FIRST TIME	2	2	0	100.00 %	0.00 %

MICHIGAN ASSOCIATION OF INSURANCE AGENTS (MAIA)						
	RETAKE	0	0	0	0.00 %	0.00 %
	Total	2	2	0	100.00 %	0.00 %
60986	FIRST TIME	4	4	0	100.00 %	0.00 %
	RETAKE	0	0	0	0.00 %	0.00 %
	Total	4	4	0	100.00 %	0.00 %
60987	FIRST TIME	4	4	0	100.00 %	0.00 %
	RETAKE	0	0	0	0.00 %	0.00 %
	Total	4	4	0	100.00 %	0.00 %
64988	FIRST TIME	271	176	95	64.94 %	35.06 %
	RETAKE	153	53	100	34.64 %	65.36 %
	Total	424	229	195	54.01 %	45.99 %
64989	FIRST TIME	271	176	95	64.94 %	35.06 %
	RETAKE	153	53	100	34.64 %	65.36 %
	Total	424	229	195	54.01 %	45.99 %
	Net Total	1100	558	542	50.73 %	49.27 %
MI Property Producer/Solicitor						
Course Code		Tested	Passed	Failed	% Passed	% Failed
64989	FIRST TIME	2	2	0	100.00 %	0.00 %
	RETAKE	0	0	0	0.00 %	0.00 %
	Total	2	2	0	100.00 %	0.00 %
	Net Total	2	2	0	100.00 %	0.00 %

National Agents Alliance Insurance (NAAI)						
MI Accident and Health Producer						
Course Code		Tested	Passed	Failed	% Passed	% Failed
59244	FIRST TIME	1	1	0	100.00 %	0.00 %
	RETAKE	0	0	0	0.00 %	0.00 %
	Total	1	1	0	100.00 %	0.00 %
	Net Total	1	1	0	100.00 %	0.00 %
MI Life Producer						
Course Code		Tested	Passed	Failed	% Passed	% Failed
59243	FIRST TIME	1	0	1	0.00 %	100.00 %
	RETAKE	0	0	0	0.00 %	0.00 %
	Total	1	0	1	0.00 %	100.00 %
	Net Total	1	0	1	0.00 %	100.00 %

NATIONAL ONLINE INSURANCE SCHOOL

NATIONAL ONLINE INSURANCE SCHOOL						
MI Accident and Health Producer						
Course Code		Tested	Passed	Failed	% Passed	% Failed
62333	FIRST TIME	17	10	7	58.82 %	41.18 %
	RETAKE	9	4	5	44.44 %	55.56 %
	Total	26	14	12	53.85 %	46.15 %
	Net Total	26	14	12	53.85 %	46.15 %
MI Life Producer						
Course Code		Tested	Passed	Failed	% Passed	% Failed
52555	FIRST TIME	1	1	0	100.00 %	0.00 %
	RETAKE	0	0	0	0.00 %	0.00 %
	Total	1	1	0	100.00 %	0.00 %
62332	FIRST TIME	58	28	30	48.28 %	51.72 %
	RETAKE	45	19	26	42.22 %	57.78 %
	Total	103	47	56	45.63 %	54.37 %
	Net Total	104	48	56	46.15 %	53.85 %
MI Life, Accident and Health Producer						
Course Code		Tested	Passed	Failed	% Passed	% Failed
62332	FIRST TIME	22	8	14	36.36 %	63.64 %
	RETAKE	16	5	11	31.25 %	68.75 %
	Total	38	13	25	34.21 %	65.79 %
62333	FIRST TIME	22	8	14	36.36 %	63.64 %
	RETAKE	16	5	11	31.25 %	68.75 %
	Total	38	13	25	34.21 %	65.79 %
	Net Total	76	26	50	34.21 %	65.79 %
MI Life, Variable Life and Annuities Producer						
Course Code		Tested	Passed	Failed	% Passed	% Failed
62332	FIRST TIME	1	1	0	100.00 %	0.00 %
	RETAKE	0	0	0	0.00 %	0.00 %
	Total	1	1	0	100.00 %	0.00 %
	Net Total	1	1	0	100.00 %	0.00 %

ON-SITE INSURANCE SCHOOL						
MI Accident and Health Producer						
Course Code		Tested	Passed	Failed	% Passed	% Failed
52554	FIRST TIME	1	0	1	0.00 %	100.00 %
	RETAKE	1	1	0	100.00 %	0.00 %
	Total	2	1	1	50.00 %	50.00 %

ON-SITE INSURANCE SCHOOL						
60732	FIRST TIME	84	55	29	65.48 %	34.52 %
	RETAKE	24	9	15	37.50 %	62.50 %
	Total	108	64	44	59.26 %	40.74 %
	Net Total	110	65	45	59.09 %	40.91 %
MI Life Producer						
Course Code		Tested	Passed	Failed	% Passed	% Failed
60731	FIRST TIME	59	46	13	77.97 %	22.03 %
	RETAKE	15	4	11	26.67 %	73.33 %
	Total	74	50	24	67.57 %	32.43 %
	Net Total	74	50	24	67.57 %	32.43 %
MI Life, Accident and Health Producer						
Course Code		Tested	Passed	Failed	% Passed	% Failed
60731	FIRST TIME	547	309	238	56.49 %	43.51 %
	RETAKE	267	101	166	37.83 %	62.17 %
	Total	814	410	404	50.37 %	49.63 %
60732	FIRST TIME	549	309	240	56.28 %	43.72 %
	RETAKE	267	101	166	37.83 %	62.17 %
	Total	816	410	406	50.25 %	49.75 %
	Net Total	1630	820	810	50.31 %	49.69 %
MI Life, Variable Life and Annuities Producer						
Course Code		Tested	Passed	Failed	% Passed	% Failed
60731	FIRST TIME	5	1	4	20.00 %	80.00 %
	RETAKE	4	0	4	0.00 %	100.00 %
	Total	9	1	8	11.11 %	88.89 %
	Net Total	9	1	8	11.11 %	88.89 %

PRELICENSE.COM A SERVICE OF WEBCE						
MI Accident and Health Producer						
Course Code		Tested	Passed	Failed	% Passed	% Failed
56869	FIRST TIME	14	8	6	57.14 %	42.86 %
	RETAKE	13	3	10	23.08 %	76.92 %
	Total	27	11	16	40.74 %	59.26 %
	Net Total	27	11	16	40.74 %	59.26 %
MI Casualty Producer/Solicitor						
Course Code		Tested	Passed	Failed	% Passed	% Failed
62376	FIRST TIME	1	1	0	100.00 %	0.00 %
	RETAKE	0	0	0	0.00 %	0.00 %

PRELICENSE.COM A SERVICE OF WEBCE						
	Total	1	1	0	100.00 %	0.00 %
	Net Total	1	1	0	100.00 %	0.00 %
MI Life Producer						
Course Code		Tested	Passed	Failed	% Passed	% Failed
56868	FIRST TIME	119	70	49	58.82 %	41.18 %
	RETAKE	92	36	56	39.13 %	60.87 %
	Total	211	106	105	50.24 %	49.76 %
	Net Total	211	106	105	50.24 %	49.76 %
MI Life, Accident and Health Producer						
Course Code		Tested	Passed	Failed	% Passed	% Failed
56868	FIRST TIME	124	50	74	40.32 %	59.68 %
	RETAKE	144	51	93	35.42 %	64.58 %
	Total	268	101	167	37.69 %	62.31 %
56869	FIRST TIME	124	50	74	40.32 %	59.68 %
	RETAKE	144	51	93	35.42 %	64.58 %
	Total	268	101	167	37.69 %	62.31 %
	Net Total	536	202	334	37.69 %	62.31 %
MI Life, Variable Life and Annuities Producer						
Course Code		Tested	Passed	Failed	% Passed	% Failed
56868	FIRST TIME	9	5	4	55.56 %	44.44 %
	RETAKE	3	2	1	66.67 %	33.33 %
	Total	12	7	5	58.33 %	41.67 %
	Net Total	12	7	5	58.33 %	41.67 %
MI Personal Lines Producer/Solicitor						
Course Code		Tested	Passed	Failed	% Passed	% Failed
62375	FIRST TIME	1	1	0	100.00 %	0.00 %
	RETAKE	0	0	0	0.00 %	0.00 %
	Total	1	1	0	100.00 %	0.00 %
62376	FIRST TIME	1	1	0	100.00 %	0.00 %
	RETAKE	0	0	0	0.00 %	0.00 %
	Total	1	1	0	100.00 %	0.00 %
	Net Total	2	2	0	100.00 %	0.00 %
MI Property and Casualty Producer/Solicitor						
Course Code		Tested	Passed	Failed	% Passed	% Failed
62375	FIRST TIME	28	7	21	25.00 %	75.00 %
	RETAKE	44	15	29	34.09 %	65.91 %
	Total	72	22	50	30.56 %	69.44 %

PRELICENSE.COM A SERVICE OF WEBCE						
62376	FIRST TIME	28	7	21	25.00 %	75.00 %
	RETAKE	44	15	29	34.09 %	65.91 %
	Total	72	22	50	30.56 %	69.44 %
	Net Total	144	44	100	30.56 %	69.44 %

PRIMERICA LIFE INSURANCE COMPANY						
MI Life Producer						
Course Code		Tested	Passed	Failed	% Passed	% Failed
52042	FIRST TIME	37	16	21	43.24 %	56.76 %
	RETAKE	22	5	17	22.73 %	77.27 %
	Total	59	21	38	35.59 %	64.41 %
67204	FIRST TIME	1039	491	548	47.26 %	52.74 %
	RETAKE	402	140	262	34.83 %	65.17 %
	Total	1441	631	810	43.79 %	56.21 %
	Net Total	1500	652	848	43.47 %	56.53 %
MI Life, Variable Life and Annuities Producer						
Course Code		Tested	Passed	Failed	% Passed	% Failed
67204	FIRST TIME	10	1	9	10.00 %	90.00 %
	RETAKE	1	0	1	0.00 %	100.00 %
	Total	11	1	10	9.09 %	90.91 %
	Net Total	11	1	10	9.09 %	90.91 %

PROSCHOOLS INC						
MI Accident and Health Producer						
Course Code		Tested	Passed	Failed	% Passed	% Failed
59113	FIRST TIME	1	1	0	100.00 %	0.00 %
	RETAKE	0	0	0	0.00 %	0.00 %
	Total	1	1	0	100.00 %	0.00 %
	Net Total	1	1	0	100.00 %	0.00 %
MI Life, Accident and Health Producer						
Course Code		Tested	Passed	Failed	% Passed	% Failed
59112	FIRST TIME	4	2	2	50.00 %	50.00 %
	RETAKE	1	0	1	0.00 %	100.00 %
	Total	5	2	3	40.00 %	60.00 %
59113	FIRST TIME	4	2	2	50.00 %	50.00 %
	RETAKE	1	0	1	0.00 %	100.00 %
	Total	5	2	3	40.00 %	60.00 %

PROSCHOOLS INC						
	Net Total	10	4	6	40.00 %	60.00 %
MI Property and Casualty Producer/Solicitor						
Course Code		Tested	Passed	Failed	% Passed	% Failed
59114	FIRST TIME	6	1	5	16.67 %	83.33 %
	RETAKE	3	3	0	100.00 %	0.00 %
	Total	9	4	5	44.44 %	55.56 %
59115	FIRST TIME	6	1	5	16.67 %	83.33 %
	RETAKE	3	3	0	100.00 %	0.00 %
	Total	9	4	5	44.44 %	55.56 %
	Net Total	18	8	10	44.44 %	55.56 %

SECURITIES TRAINING CORPORATION						
MI Accident and Health Producer						
Course Code		Tested	Passed	Failed	% Passed	% Failed
52515	FIRST TIME	9	9	0	100.00 %	0.00 %
	RETAKE	0	0	0	0.00 %	0.00 %
	Total	9	9	0	100.00 %	0.00 %
	Net Total	9	9	0	100.00 %	0.00 %
MI Life Producer						
Course Code		Tested	Passed	Failed	% Passed	% Failed
52528	FIRST TIME	2	2	0	100.00 %	0.00 %
	RETAKE	0	0	0	0.00 %	0.00 %
	Total	2	2	0	100.00 %	0.00 %
	Net Total	2	2	0	100.00 %	0.00 %
MI Life, Accident and Health Producer						
Course Code		Tested	Passed	Failed	% Passed	% Failed
52515	FIRST TIME	72	62	10	86.11 %	13.89 %
	RETAKE	13	6	7	46.15 %	53.85 %
	Total	85	68	17	80.00 %	20.00 %
52528	FIRST TIME	72	62	10	86.11 %	13.89 %
	RETAKE	13	6	7	46.15 %	53.85 %
	Total	85	68	17	80.00 %	20.00 %
	Net Total	170	136	34	80.00 %	20.00 %
MI Life, Variable Life and Annuities Producer						
Course Code		Tested	Passed	Failed	% Passed	% Failed
52528	FIRST TIME	7	4	3	57.14 %	42.86 %
	RETAKE	0	0	0	0.00 %	0.00 %

SECURITIES TRAINING CORPORATION						
	Total	7	4	3	57.14 %	42.86 %
	Net Total	7	4	3	57.14 %	42.86 %

TESTEACHERS						
MI Accident and Health Producer						
Course Code		Tested	Passed	Failed	% Passed	% Failed
55262	FIRST TIME	2	0	2	0.00 %	100.00 %
	RETAKE	1	1	0	100.00 %	0.00 %
	Total	3	1	2	33.33 %	66.67 %
	Net Total	3	1	2	33.33 %	66.67 %
MI Casualty Producer/Solicitor						
Course Code		Tested	Passed	Failed	% Passed	% Failed
55264	FIRST TIME	3	1	2	33.33 %	66.67 %
	RETAKE	7	1	6	14.29 %	85.71 %
	Total	10	2	8	20.00 %	80.00 %
	Net Total	10	2	8	20.00 %	80.00 %
MI Life Producer						
Course Code		Tested	Passed	Failed	% Passed	% Failed
55261	FIRST TIME	17	10	7	58.82 %	41.18 %
	RETAKE	8	2	6	25.00 %	75.00 %
	Total	25	12	13	48.00 %	52.00 %
	Net Total	25	12	13	48.00 %	52.00 %
MI Life, Accident and Health Producer						
Course Code		Tested	Passed	Failed	% Passed	% Failed
55261	FIRST TIME	51	37	14	72.55 %	27.45 %
	RETAKE	19	8	11	42.11 %	57.89 %
	Total	70	45	25	64.29 %	35.71 %
55262	FIRST TIME	51	37	14	72.55 %	27.45 %
	RETAKE	19	8	11	42.11 %	57.89 %
	Total	70	45	25	64.29 %	35.71 %
	Net Total	140	90	50	64.29 %	35.71 %
MI Life, Variable Life and Annuities Producer						
Course Code		Tested	Passed	Failed	% Passed	% Failed
55261	FIRST TIME	2	2	0	100.00 %	0.00 %
	RETAKE	0	0	0	0.00 %	0.00 %
	Total	2	2	0	100.00 %	0.00 %
	Net Total	2	2	0	100.00 %	0.00 %

TESTEACHERS						
MI Personal Lines Producer/Solicitor						
Course Code		Tested	Passed	Failed	% Passed	% Failed
	FIRST TIME	30	18	12	60.00 %	40.00 %
	RETAKE	23	10	13	43.48 %	56.52 %
	Total	53	28	25	52.83 %	47.17 %
55265	FIRST TIME	29	17	12	58.62 %	41.38 %
	RETAKE	23	10	13	43.48 %	56.52 %
	Total	52	27	25	51.92 %	48.08 %
64336	FIRST TIME	1	1	0	100.00 %	0.00 %
	RETAKE	0	0	0	0.00 %	0.00 %
	Total	1	1	0	100.00 %	0.00 %
	Net Total	106	56	50	52.83 %	47.17 %
MI Property and Casualty Producer/Solicitor						
Course Code		Tested	Passed	Failed	% Passed	% Failed
55263	FIRST TIME	41	14	27	34.15 %	65.85 %
	RETAKE	49	11	38	22.45 %	77.55 %
	Total	90	25	65	27.78 %	72.22 %
55264	FIRST TIME	41	14	27	34.15 %	65.85 %
	RETAKE	49	11	38	22.45 %	77.55 %
	Total	90	25	65	27.78 %	72.22 %
	Net Total	180	50	130	27.78 %	72.22 %
MI Property Producer/Solicitor						
Course Code		Tested	Passed	Failed	% Passed	% Failed
55263	FIRST TIME	1	1	0	100.00 %	0.00 %
	RETAKE	0	0	0	0.00 %	0.00 %
	Total	1	1	0	100.00 %	0.00 %
	Net Total	1	1	0	100.00 %	0.00 %